MUNICIPAL MORTGAGE \& EQUITY LLC
Form 8-K
July 12, 2002

# MUNICIPAL MORTGAGE \& EQUITY, LLC 

SUPPLEMENTAL INFORMATION

QUARTER ENDED MARCH 31, 2002

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| ```MUNICIPAL MORTGAGE & EQUITY, LLC CALCULATION OF CASH AVAILABLE FOR DISTRIBUTION (Unaudited) (In thousands, except share and per share data) For the three months ended``` |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2002 |  | 2001 |
| SOURCES OF CASH: |  |  |  |  |
| Interest on bonds, other bond-related investments, other notes and loans | \$ | 22,963 | \$ | 20,693 |
| Interest on short-term investments |  | 487 |  | 356 |
| Loan servicing fees |  | 1,908 |  | 1,632 |
| Loan origination and brokerage fees |  | 3,126 |  | 2,364 |
| Other income |  | 2,330 |  | 2,311 |
| Net gain on sales |  | 40 |  | - |
| TOTAL SOURCES OF CASH |  | 30,854 |  | 27,356 |
| EXPENSES: |  |  |  |  |
| Salaries and benefits |  | 4,827 |  | 4,445 |
| Professional fees |  | 172 |  | 691 |
| Other operating expenses |  | 2,191 |  | 1,523 |
| Interest expense |  | 8,290 |  | 7,668 |
| Income taxes |  | 414 |  | 39 |
| TOTAL EXPENSES |  | 15,894 |  | 14,366 |
| CASH AVAILABLE FOR DISTRIBUTION |  | 14,960 |  | 12,990 |
| LESS: |  |  |  |  |
| Cash allocable to preferred shares and term growth shares, including preferred shareholders in a subsidiary company |  | 3,147 |  | 3,049 |
| CASH AVAILABLE FOR DISTRIBUTION TO COMMON SHARES | \$ | 11,813 | \$ | 9,941 |
| CAD PER COMMON SHARE | \$ | 0.469 | \$ | 0.462 |
| RECURRING CAD PER COMMON SHARE | \$ | 0.469 | \$ | 0.462 |
| CALCULATION OF CASH DISTRIBUTION: |  |  |  |  |
| CASH AVAILABLE FOR DISTRIBUTION |  |  |  |  |
| ACTUAL AMOUNT PAID | \$ | 10,968 | \$ | 9,137 |
| PAYOUT RATIO |  | 92.8\% |  | 91.9\% |

COMMON SHARES OUTSTANDING

CASH DISTRIBUTION PER COMMON SHARE

| 25,213,482 |  | 21,499,295 |  |
| :---: | :---: | :---: | :---: |
| \$ | 0.4350 | \$ | 0.4250 |

21,499,295<br>\$ 0.4250<br>$=============$

The primary differences between Net Income as calculated under generally accepted accounting principles ("GAAP") and Cash Available For Distribution ("CAD") result from the timing of income and expense recognition and non-cash events. These differences between CAD and GAAP income include the treatment of loan origination fees, which for CAD purposes are recognized when received but for GAAP purposes are amortized over the life of the associated loan. In addition, there are differences related to non-cash gains and losses associated with bond valuations and sales, non-cash gains and losses associated with changes in market value of derivative financial instruments, amortization of goodwill and intangibles and capitalization of mortgage servicing rights, net of deferred taxes for GAAP purposes, which are not included in the calculation of CAD.

The common shares outstanding reported for Cash Available for Distribution are the actual shares outstanding at the end of the quarter. For GAAP, the weighted average shares outstanding during the period are reported for the basic net income per share calculation. The weighted average shares outstanding for diluted net income per share include the potential dilutive effect from the exercise of options, vesting of restricted shares, conversion of the preferred shares and provision for shares to be awarded under the Midland acquisition earn out provision.

VARIANCE ANALYSIS FOR CAD

1st Quarter 2002 Compared to 1st Quarter 2001:

Total income for the first quarter of 2002 increased $\$ 3.5$ million over the same period last year due primarily to: (1) an increase of $\$ 2.3$ million in interest income due to increase in interest collected on bond and other bond-related investments, as well as an increase in interest earned on construction lending activities; (2) an increase in loan servicing fees of $\$ 0.3$ million; and (3) an increase in loan origination and brokerage fees of $\$ 0.8$ million due primarily to an increase in fees associated with tax credit and conventional equity transactions.

Total expenses for the first quarter increased $\$ 1.5$ million over the same period last year due primarily to: (1) an increase of $\$ 0.4$ milion in salary and related benefits expense associated with 2001 new hires; (2) an increase of $\$ 0.7$ million in other operating expenses primarily driven by completion and deployment of accounting information systems and other upgrades in technology infrastructure, as well as commissions earned on increased syndication production, which was partially offset by a decrease of $\$ 0.5$ million in professional fees; (3) an increase of $\$ 0.6$ million in interest expense primarily associated with increased construction lending production and an increase in financing costs associated with securitizations accounted for as borrowings; and
(4) an increase of $\$ 0.4$ million in income taxes primarily due to an increase in taxable fee income.

MUNICIPAL MORTGAGE \& EQUITY, LLC CALCULATION OF CASH AVAILABLE FOR DISTRIBUTION (Unaudited)
(In thousands, except share and per share data)

| Interest on bonds, other bond-related investments, other notes and loans | \$ 22,963 | \$ 22,708 | \$ |
| :---: | :---: | :---: | :---: |
| Interest on short-term investments | 487 | 539 |  |
| Loan servicing fees | 1,908 | 1,962 |  |
| Loan origination and brokerage fees | 3,126 | 4,131 |  |
| Other income | 2,330 | 1,345 |  |
| Net gain on sales | 40 | 251 |  |
| Nonrecurring gain (loss), net | - | 130 |  |
| TOTAL SOURCES OF CASH | 30,854 | 31,066 |  |
| EXPENSES: |  |  |  |
| Salaries and benefits | 4,827 | 6,379 |  |
| Professional fees | 172 | 1,468 |  |
| Other operating expenses | 2,191 | 1,801 |  |
| Interest expense | 8,290 | 7,101 |  |
| Income taxes | 414 | (61) |  |
| TOTAL EXPENSES | 15,894 | 16,688 |  |
| CASH AVAILABLE FOR DISTRIBUTION | 14,960 | 14,378 |  |
| LESS: |  |  |  |
| Cash allocable to preferred shares and term growth shares, including preferred shareholders in a subsidiary company | 3,147 | 3,376 |  |
| CASH AVAILABLE FOR DISTRIBUTION |  |  |  |
| TO COMMON SHARES | \$ 11,813 | \$ 11,002 | \$ |
| CAD PER COMMON SHARE | \$ 0.47 | \$ 0.50 |  |
| RECURRING CASH FLOW PER COMMON SHARE | \$ 0.47 | \$ 0.50 |  |
| CALCULATION OF CASH DISTRIBUTION: |  |  |  |
| CASH AVAILABLE FOR DISTRIBUTION |  |  |  |
| TO COMMON SHARES | \$ 11,813 | \$ 11,002 | \$ |
| ACTUAL AMOUNT PAID | \$ 10,968 | \$ 9,438 |  |
| PAYOUT RATIO | 92.8\% | 85.8\% |  |
| COMMON SHARES OUTSTANDING | , 213,482 | , 820,266 | , |
| CASH DISTRIBUTION PER COMMON SHARE | \$ 0.4350 | \$ 0.4325 |  |

MUNICIPAL MORTGAGE \& EQUITY, LLC CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except share and per share data)

```
INCOME:
Interest on bonds, other bond-related investments, other notes and loans
Interest on short-term investments
Loan servicing fees
Loan origination and brokerage fees
Other income
Net gain on sales
Total income
EXPENSES:
Salaries and benefits
Professional fees
Operating expenses
Amortization
Interest expense
Other-than-temporary impairments related to investments in
    bonds and other bond-related investments
Total expenses
Net holding gains (losses) on trading securities
Income tax expense
Income allocable to preferred shareholders in a subsidiary company
Cumulative effect on prior years of change in
    accounting for derivative financial instruments
Net income (loss)
LESS:
    Net income allocable to preferred shares
        and term growth shares
Net income (loss) allocated to common shares
OPERATING NET INCOME ALLOCATED TO COMMON SHARES (Note 1)
NET INCOME (LOSS) PER COMMON SHARE:
Basic net income (loss) per common share:
    Basic net income before cumulative effect of accounting change
    Basic net income (loss) per common share
    Weighted average common shares outstanding
```

Diluted net income (loss) per common share: Diluted net income before cumulative effect of accounting change<br>Diluted net income (loss) per common share

Weighted average common shares outstanding

Operating net income per common share (Note 1)

Note 1 - Operating Net Income is Net Income before the change in market value of the Company's derivative financial instruments.

VARIANCE ANALYSIS FOR GAAP

1st Quarter 2002 compared to 1st Quarter 2001:

Total income for the first quarter of 2002 increased $\$ 2.9$ million over the same period last year due primarily to: (1) an increase of $\$ 3.6$ million in interest income due to increase in interest collected on bond and other bond-related investments, as well as an increase in interest earned on construction lending activities; (2) a $\$ 0.5$ million decrease in interest on short-term investments resulting from the use of equity offering proceeds to repurchase senior interests in current securitization trusts and funding of other operations, as well as a decrease in interest collected on margin call accounts; (3) a decrease in other income of $\$ 3.1$ million primarily due to other income associated with the Dynex transaction in the first quarter of 2001 ; (4) a $\$ 2.0$ million increase in gain on sales associated with a $\$ 1.2$ million gain on the sale of taxable loans and a $\$ 1.0$ million sale of an investment in RITES; and (5) an increase in loan origination and brokerage fees of $\$ 0.6$ million due primarily to an increase in fees associated with tax credit and conventional equity transactions.

Total expenses for the first quarter of 2002 decreased $\$ 1.9$ million over the same period last year due primarily to: (1) an increase of $\$ 0.4$ million in salary and related benefits expense associated with 2001 new hires; (2) an increase of $\$ 0.7$ million in other operating expenses driven primarily by completion and deployment of accounting information systems and other upgrades in technology infrastructure, as well as commissions earned on increased syndication production, which was partially offset by a decrease of $\$ 0.5$ million in professional fees; (3) an increase of $\$ 1.1$ million in interest expense primarily associated with increased construction lending production and an increase in financing costs associated with securitizations accounted for as borrowings; (4) a decrease of $\$ 0.4$ million in amortization expense due to changes in accounting guidelines relating to amortization of goodwill; and (5) a $\$ 3.1$ million impairment recorded in 2001 associated with the Dynex transaction.

The company recorded net holding gains for mark to market adjustments on derivative financial instruments of $\$ 3.1$ million for the first quarter of 2002 . Excluding this quarter's mark to market adjustment, earnings from net operating income was $\$ 0.50$ per common share.

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MUNICIPAL MORTGAGE \& EQUITY, LLC CONDENSED CONSOLIDATED STATEMENTS OF INCOME<br>(Unaudited)<br>(In thousands, except share and per share data)

| Qtr Ended | Qtr Ended |
| :---: | :---: |
| 03/31/02 | 12/31/01 |

INCOME:
Interest on mortgage revenue bonds and
other bond-related investments
Interest on loans
Interest on short-term investments
Loan servicing fees
Loan origination and brokerage fees
Other income
Net gain on sales
TOTAL INCOME

## EXPENSES:

Salaries and benefit
Professional fees
Operating expenses
Goodwill and other intangible amortization
Interest expense
Other-than-temporary impairments
TOTAL EXPENSES
Net holding gains (losses) on trading securities
Income tax expense
Income allocable to preferred shareholders in a subsidiary company
Cumulative effect on prior years of change in accounting for derivative financial instruments

Net income (loss)
LESS:
Net income allocable to preferred shares and term growth shares

Net income (loss) allocated to common shares
OPERATING NET INCOME ALLOCATED TO COMMON SHARES

EARNINGS PER COMMON SHARE:
Basic earnings before cumulative effect of accounting change

Basic net income (loss) per common share
Diluted earnings before cumulative effect of accounting change

Diluted net income (loss) per common share
Weighted average shares outstanding:

15,593
7,999

| $\$ 15,593$ |
| ---: |
| 7,999 |
| 487 |
| 1,908 |
| 2,707 |
| 1,689 |
| 2,166 |
| ---1, |


| 4,827 | 6,379 |
| :---: | :---: |
| 172 | 1,468 |
| 2,191 | 2,280 |
| 318 | 494 |
| 8,972 | 7,228 |
| 110 | - |
| 16,590 | 17,849 |
| 3,112 | 2,691 |
| $(1,031)$ | (351) |
| $(2,994)$ |  |
|  | $(2,961)$ |

$\qquad$
\$ 15,046
$============$

\$ 14, 893
$============$
\$ 11,781
$============$
$\$ 0.63$
$============$
\$ 0.63
$===========$
$\$ 0.62$
$==============$
\$ 0.62
\$ 0.67
\$ 0.67
$============$
$\$ 0.65$
===============
\$ 0.65

Qtr Ended
09/30/01
\$ 12,153
8, 461
5,527
1,114
1,881
7,894
7,873
-
17,089
$(4,670)$
$(805)$
$(2,606)$
-
$\$ 0.30$
$\$ 0.30$
$\$ 0.29$
==============
\$ 0.29


MUNICIPAL MORTGAGE \& EQUITY, LLC
RECONCILIATION OF GAAP INCOME TO CASH AVAILABLE FOR DISTRIBUTION (Unaudited)
(In thousands)

For the three mont March 31, 20

INCOME:
Interest on bonds, other bond-related investments, other notes and loans

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```
Other income
Net gain on sales
Total income
EXPENSES:
Salaries and benefits
Professional fees
Operating expenses
Amortization
Interest expense
Other-than-temporary impairments related to investments in
    bonds and other bond-related investments
Total expenses
Net holding gains on trading securities
Income tax expense
Income allocable to preferred shareholders in a subsidiary company
Net income
LESS:
    Net income allocable to term growth shares
Net income allocated to common shares
Conversion to Cash Available for Distribution:
    Amortization of intangibles and fees
    Valuation allowances and impairments
    Origination fees and other income
    Net gain on sale
    Mark to market adjustments
    Deferred tax expense
Cash Available for Distribution
```

MUNICIPAL MORTGAGE \& EQUITY, LLC CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

ASSETS:
Cash, cash equivalents and interest receivable \$ 90,964 113,232
Investment in bonds and other bond-related investments 650,940 629,755
Investment in derivative financial instruments 2,452 2,912
Loans receivable, net
381,998
440,031
Other assets
74,426
74, 341
Goodwill and other intangible assets
29,005
29,005

```
TOTAL
LIABILITIES AND EQUITY:
Current liabilities
Notes payable
Investment in other bond-related investments
Investment in derivative financial instruments
Short-term debt
Long-term debt
Preferred shareholders' equity in a subsidiary company
Shareholders' equity
TOTAL
BOOK VALUE PER COMMON SHARE
```

MUNICIPAL MORTGAGE \& EQUITY, LLC
ADJUSTED BALANCE SHEET
(In thousands)
(unaudited)
Investment in bonds and loans, net
Off balance sheet assets
Other assets
Total net assets
\$ 1,209,081
Liabilities, including short-term debt

Off balance sheet debt
Long-term debt
Total liabilities


Leverage Ratio

| (1) | Adjustments to bonds and loans: | \$ |  |
| :---: | :---: | :---: | :---: |
|  | Remove Midland loans from assets and liabilities |  | 348,717 |
|  | Remove Oxford from assets and liabilities |  | 5,420 |
|  | Adjustment to reflect CAD sale of pari passu taxable loans accounted for as borrowings |  | 17,163 |
|  | Adjustment to reflect effect of highly leveraged obligations |  | 63,831 |
| (2) | TOTAL | \$ | 435,131 |
|  | Off-balance sheet assets includes the following: | \$ |  |
|  | FSA A Bonds |  | 67,500 |
|  | Other A Bonds |  | 23,789 |
|  | Demand Notes |  | 16,247 |
|  | P-Floats |  | 306,759 |



Conventional Lending Production ..... $\$$
Taxable Construction Loan Production (generating a weighted average spread of $1.12 \%$ ) ..... $\$$
Taxable Permanent Loan ProductionWorking Capital LoansOTHER INFORMATION:Balance as of $3 / 31 / 02$ of Midland Servicing Portfolio under Management
Balance as of $3 / 31 / 02$ of Midland Equity Syndication Portfolio under Management
MUNICIPAL MORTGAGE \& EQUITY, LLC PARTICIPATING BOND PORTFOLIO NET OPERATING INCOME - TREND As of March 31, 2002

|  | Q1 2001 | Q | 2001 |
| :--- | ---: | ---: | ---: |

(1) Under construction
(2) Q1 2002 represents two months actual, one month budget

MUNICIPAL MORTGAGE \& EQUITY, LLC
REAL ESTATE TABLE

Occupancy

| Month Ended | Month Ended | Month Ended | M |
| :---: | :---: | :---: | :---: |
| March 31, | December 31, March 31, | Febr |  |
| 2002 | 2001 | 2001 |  |


| Participating Mortgage <br> Bonds: |  |  |
| :--- | :--- | :--- |
| Alban Place | Sep-86 | 194 |
| Cobblestone | Aug-99 | 184 |
| Creekside Village | Nov-87 | 296 |
| Crossings | Jan-97 | 200 |
| Jefferson Commons | Dec-00 | 173 |
| Lakeview | Sep-87 | 180 |
| North Pointe | Sep-86 | 540 |
| Timber Ridge | Dec-00 | 168 |
| Villas at LaRiviera | Jun-99 | 199 |


| Subtotal Participating |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Bonds: |  |  |  |  |  |
| Applewood (a.k.a. Paola) | Jul-99 | 48 | 93.8\% | 91.7\% | 93.8\% |
| Buchanan Bay | Mar-01 | 228 | 73.0\% | 71.5\% | N/A |
| Cielo Vista | Aug-99 | 378 | 97.1\% | 89.7\% | 87.8\% |
| Charter House (2) | Dec-96 | - | N/A | N/A | N/A |
| Country Club | Jul-99 | 101 | 94.1\% | 87.1\% | 85.7\% |
| Delta Village | Jun-99 | 80 | 98.8\% | 93.8\% | 96.5\% |
| Elmbrooke | Aug-00 | 54 | 100.0\% | 100.0\% | 80.1\% |
| Florida A\&M | Feb-00 | 96 | 72.9\% | 69.8\% | 93.8\% |
| Gannon (Broward) | Feb-98 | 315 | 96.5\% | 97.5\% | 94.6\% |
| Gannon (Dade) (3) | Feb-98 | 1,252 | 95.4\% | 95.1\% | 97.2\% |
| Gannon (St. Louis) | Feb-98 | 336 | 92.3\% | 91.1\% | 92.0\% |
| Gannon A Bond | Feb-98 | - | N/A | N/A | N/A |
| Hidden Valley | Dec-96 | 82 | 90.2\% | 87.8\% | 97.6\% |
| Honey Creek | Mar-99 | 656 | 93.9\% | 91.6\% | 96.8\% |
| Hunter's Glen | Mar-01 | 383 | 91.1\% | 91.1\% | N/A |
| Lake Piedmont | Apr-98 | 648 | 92.4\% | 85.0\% | 79.5\% |
| Monroe (Oakmont, Towne Oak) | Dec-98 | 364 | 98.6\% | 98.4\% | 99.5\% |
| Mountain View (Willowgreen) | Nov-86 | 241 | 95.4\% | 92.5\% | 98.2\% |
| Northridge Park II | Aug-87 | 128 | 99.2\% | 97.7\% | 97.0\% |
| Oakbrook | Dec-96 | 170 | 95.9\% | 95.9\% | 97.5\% |
| Orangevale | Apr-98 | 64 | 100.0\% | 100.0\% | 100.0\% |
| Parkwood | Jun-99 | 180 | 97.8\% | 97.2\% | 99.0\% |
| Riverset II (1) | Jan-96 | - | N/A | N/A | N/A |
| Sahuarita | Jun-99 | 52 | 78.8\% | 75.0\% | 100.0\% |

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Occupancy

| Month/Year | Apartment |
| :---: | :---: |
| Apartment Community | Acquired |
| Units |  |


| Month Ended March 31, 2002 | Month Ended December 31, 2001 | Month Ended March 31, 2001 |
| :---: | :---: | :---: |

Subordinate Mortgage Bonds:
CAPREIT
Cinnamon Ridge
Farmington Meadows
Independence Ridge
Locarno
Olde English Manor
Peaks of Conyer
Rillito Village
Winter Oaks
Subtotal Subordinate Mortgage
Bonds

| Sep-99 | - |
| :--- | ---: |
| Jan-99 | - |
| Aug-99 | 69 |
| Aug-96 | 336 |
| Aug-96 | 110 |
| Nov-99 | - |
| Sep-01 | 260 |
| Jul-00 | - |
| Nov-99 | 460 |


| N/A | N/A | N/A |
| ---: | ---: | ---: |
| N/A | N/A | N/A |
| $98.6 \%$ | $100.0 \%$ | $100.0 \%$ |
| $83.9 \%$ | $83.9 \%$ | $86.6 \%$ |
| $92.7 \%$ | $92.7 \%$ | $93.6 \%$ |
| N/A | N/A | N/A |
| N/A | N/A | N/A |
| N/A | N/A | N/A |
| $91.5 \%$ | $86.1 \%$ | $92.3 \%$ |

460

1,235

Other Bond-Related Investments:
Briarwood
Cinnamon Ridge
Golfside Villas (f.k.a.
$\quad$ Club West)
Park Center
Park at Landmark
Poplar Glen
RITES - Charter House
RITES - Indian Lakes
RITES - LaPaloma
RITES - LeMirador
(Coleman Senior)
RITES - Museum Towers
RITES - Oklahoma City (4)
RITES - Olde English Manor
RITES - Palisades Park
RITES - Pavillion
RITES - Queen Anne IV
RITES - Rancho/Villas
RITES - Rillito Village
RITES - Riverset (1)
RITES - Riverset II (1)
RITES - Sienna (a.k.a.
Italian Gardens)
RITES - Sonterra
RITES - Southgate Crossings
RITES - Southwood

Subtotal Other Bond-Related
Investments

| Dec-98 | 600 |
| :--- | ---: |
| Dec-97 | 264 |
| Mar-99 | 194 |
| Oct-01 | 325 |
| Sep-00 | 396 |
| Jun-97 | 191 |
| Dec-96 | 280 |
| Jul-97 | 296 |
| Apr-99 | 120 |
|  |  |
| Apr-98 | 141 |
| Apr-01 | 286 |
| Aug-98 | 772 |
| Jun-98 | 264 |
| Feb-98 | 304 |
| Apr-99 | 132 |
| Jul-98 | 110 |
| May-00 | 417 |
| Aug-98 | 272 |
| Aug-88 | 352 |
| Jan-96 | - |
| Apr-98 | 140 |
| May-98 | 156 |
| Jun-97 | 215 |
| Nov-97 | 1,286 |
|  |  |

Total Units/Weighted Average Investments

7,513
98

92
95.0
99.0\%
89.6\%
87.8\%
99.2\%
98.6\%
88.5\%
87.4\%
92.8\%
98.4\%
99.2\%
99.1\%
92.8\%
93.4\%
89.0\%

N/A
97.1\%
80.8\%
$95.8 \%$
$84.0 \%$
-----------
-----------

21,823
$93.0 \%$
===========
20,341
93.3\%
92.2\%
93.6\%

| Construction/Substantial R Arlington | Propert Dec-00 | Othe 176 | tmen N/A | N/A | N/A |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Barrington at Beach Street | Oct-00 | 398 | 28.6\% | N/A | N/A |
| Bedford Park | Oct-00 | 312 | 74.4\% | 41.0\% | 48.8\% |
| CAPREIT (5) | Mar-01 | 2,942 | 93.3\% | 93.7\% | 95.6\% |
| Chancellor | Nov-01 | 101 | N/A | N/A | N/A |
| Chancellor II | Mar-02 | 46 | N/A | N/A | N/A |
| Cool Springs | Aug-00 | 124 | 21.8\% | 17.7\% | N/A |
| Fort Branch | Dec-00 | 250 | N/A | N/A | N/A |
| Hidden Brooks | Sep-01 | 201 | 80.1\% | 87.1\% | N/A |
| Las Trojas | Mar-02 | 49 | N/A | N/A | N/A |
| Lincoln Corner | Dec-01 | 134 | N/A | N/A | N/A |
| Meridian at Bridgewater | Nov-99 | 90 | 64.4\% | 52.2\% | 10.0\% |
| North White Road | Nov-01 | 157 | N/A | N/A | N/A |
| Oak Grove Commons | Dec-01 | 168 | N/A | N/A | N/A |
| Penn Valley | Dec-01 | 42 | N/A | N/A | N/A |
| Riverview | Jun-00 | 224 | 51.3\% | 17.0\% | N/A |
| Silver Springs | Dec-99 | 250 | 88.0\% | 86.4\% | 19.2\% |
| Southwind | Aug-00 | 88 | 85.5\% | 96.6\% | 69.0\% |
| Village Apartments | May-00 | 210 | 96.2\% | 84.8\% | 82.1\% |
| Village at Sun Valley | May-00 | 276 | 49.6\% | 32.6\% | N/A |
| Walnut Tree | Mar-02 | 64 | N/A | N/A | N/A |
| Weatherstone | Sep-00 | 100 | 54.0\% | 40.0\% | N/A |

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| Woodglen | Dec-99 | 250 | 93.2\% | 92.4\% | 79.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Subtotal Construction/Rehab |  |  |  |  |  |
| Properties |  | 6,652 |  |  |  |
| Total Units |  | 28,475 |  |  |  |

(1) The Company owns a participating bond, a participating subordinate bond and a RITES interest collateralized by the Riverset property.
(2) The Company owns a non-participating bond and a RITES interest collateralized by the Charter House property.
(3) The Dade Gannon Portfolio represents eight properties.
(4) The Oklahoma City Portfolio represents three properties.
(5) The CAPREIT Portfolio represents eleven properties.
(6) Same Store includes properties reporting for each of past three quarters.

