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INERGY L P
Form 8-K/A
October 14, 2003

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SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K/A
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 31, 2003

INERGY, L.P.

(Exact name of registrant as specified in its charter)

| | | |
|---|---|--|
| Delaware ----- (State or other jurisdiction of incorporation) | 0-32453 ----- (Commission File Number) | 43-1918951 ----- (I.R.S. Employer Identification Number) |
|---|---|--|

Two Brush Creek Boulevard, Suite 200, Kansas City, MO 64112

(Address of Principal Executive Offices) (Zip Code)

(816) 842-8181

Registrant's telephone number, including area code

(Former name or former address, if changed since last report.)

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ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS

Acquisition of Assets

On July 31, 2003, Inergy Propane, LLC, a limited liability company that is wholly owned by Inergy, L.P., acquired substantially all of the propane assets of United Propane, Inc. ("United Propane"). In exchange for these assets:

(a) Inergy, L.P. issued 889,906 common units and 254,259 senior subordinated units to United Propane;

(b) Inergy Propane, LLC paid approximately \$2.4 million in cash to

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United Propane for inventory, accounts receivable and other current assets;
and

(c) Inergy Propane, LLC assumed approximately \$5 million of United Propane's liabilities.

Inergy Propane, LLC obtained the cash portion of the purchase price by drawing on its existing credit facility with Wachovia Bank, National Association and certain other lenders. Inergy Propane, LLC intends to utilize the acquired United Propane assets in its existing retail propane business.

United Propane

United Propane was founded in 1943 and was the 24th largest retailer and distributor of propane in the United States. During the twelve months ended June 30, 2003, United Propane delivered approximately 23 million gallons of propane and served nearly 30,000 customers from twelve customer service centers in Maryland, Delaware and West Virginia. United Propane had approximately 135 employees who are now employees of Inergy Propane, LLC.

Transactions Related to the United Propane Acquisition

Inergy, L.P. agreed that on or before August 30, 2003, it would use its best efforts to file a shelf registration statement under the federal securities laws to register the 889,906 common units issued to United Propane, plus 254,259 common units that may be issued as a result of the conversion of the senior subordinated units issued to United Propane. Inergy, L.P. agreed to use its best efforts to cause that registration statement to be declared effective by the SEC within 90 days after filing and thereafter to keep it in effect until the earlier of (i) the date on which all of the registered common units have been sold, and (ii) the date on which all of the registered common units may be sold without registration or restriction. On August 29, 2003, Inergy, L.P. filed a registration statement on Form S-3 with the SEC to register the common units referred to above. This registration statement was declared effective by the SEC on September 12, 2003.

- (a) Pursuant to a Unitholder Agreement entered into by Inergy, L.P. and United Propane, United Propane agreed that for a period of three years it would vote 508,518 of its common units issued in this acquisition in favor of and in

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accordance with any recommendation of the majority of the Board of Directors of our managing general partner. United Propane further agreed during this three year period to give Inergy, L.P. a right of first refusal with respect to 508,518 of its common units.

Robert Pascal, the sole shareholder and chief executive officer of United Propane, was appointed to the Board of Directors of our managing general partner in July 2003.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Financial Statements of Businesses Acquired.
- (i) Report of Independent Auditors.
 - (ii) Consolidated Balance Sheet as of June 30, 2003.

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- (iii) Consolidated Statement of Income for the year ended June 30, 2003.
 - (iv) Consolidated Statement of Stockholder's Equity for the year ended June 30, 2003.
 - (v) Consolidated Statement of Cash Flows for the year ended June 30, 2003.
 - (vi) Notes to Consolidated Financial Statements.
- (b) Pro Forma Financial Information.
- (i) Introduction to Unaudited Pro Forma Consolidated Financial Statements.
 - (ii) Unaudited Pro Forma Consolidated Balance Sheet as of June 30, 2003.
 - (iii) Unaudited Pro Forma Consolidated Statement of Income for the year ended September 30, 2002.
 - (iv) Unaudited Pro Forma Consolidated Statement of Income for the nine months ended June 30, 2003.
 - (v) Notes to Unaudited Pro Forma Consolidated Financial Statements.
- (c) Exhibits.
- 2.1. Asset Purchase Agreement, dated June 30, 2003, by and among Inergy, L.P., Inergy Propane, LLC, United Propane, Inc. and Robert Pascal (filed as Exhibit 2.1 to the Current Report on Form 8-K of Inergy, L.P. filed with the SEC on August 15, 2003, and incorporated herein by reference).
 - 2.2. Registration Rights Agreement, dated July 31, 2003, by and among Inergy, L.P., United Propane, Inc. and Robert Pascal (filed as Exhibit 2.2
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- to the Current Report on Form 8-K of Inergy, L.P. filed with the SEC on August 15, 2003, and incorporated herein by reference).
- 2.3. Unitholder Agreement, dated July 31, 2003, by and between Inergy, L.P. and United Propane, Inc. (filed as Exhibit 2.3 to the Current Report on Form 8-K of Inergy, L.P. filed with the SEC on August 15, 2003, and incorporated herein by reference).
 - 23.1. Consent of Independent Auditors.

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The Board of Directors
United Propane, Inc. and Subsidiary

We have audited the accompanying consolidated balance sheet of United Propane, Inc. and Subsidiary (the Company) as of June 30, 2003, and the related consolidated statements of income, stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of United Propane, Inc. and Subsidiary at June 30, 2003, and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

/s/ Ernst & Young LLP

September 5, 2003

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United Propane, Inc. and Subsidiary

Consolidated Balance Sheet

June 30, 2003

Assets

Current assets:

| | |
|---|-----------|
| Cash and cash equivalents | \$ 12,300 |
| Marketable securities (Note 2) | 1,356,252 |
| Accounts receivable, less allowance for doubtful accounts of \$92,083 | 1,139,702 |
| Loans receivable from stockholder (Note 7) | 653,160 |
| Current portion of notes receivable from related parties (Note 7) | 187,984 |
| Inventories (Notes 3 and 4) | 1,091,200 |
| Prepaid expenses and other current assets | 86,364 |

Total current assets 4,526,962

Property, plant, and equipment (Note 4):

| | |
|----------------------------|------------|
| Land | 897,061 |
| Buildings and improvements | 1,920,086 |
| Plant and equipment | 15,149,562 |

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| | |
|--|--------------|
| Vehicles | 4,849,323 |
| Office furniture and equipment | 1,146,398 |
| | ----- |
| | 23,962,430 |
| Less accumulated depreciation | 13,122,705 |
| | ----- |
| Property, plant, and equipment, net | 10,839,725 |
| Goodwill | 400,619 |
| Notes receivable from related parties, less current portion (Note 7) | 210,417 |
| Other | 494,076 |
| | ----- |
| Total assets | \$16,471,799 |
| | ===== |

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| | |
|---|--------------|
| Liabilities and stockholder's equity | |
| Current liabilities: | |
| Accounts payable | \$ 1,499,845 |
| Accrued expenses | 2,196,277 |
| Customer security deposits | 129,080 |
| Other current liabilities | 58,355 |
| Current portion of long-term debt (Note 4) | 902,003 |
| | ----- |
| Total current liabilities | 4,785,560 |
| Long-term debt, less current portion (Note 4) | 1,380,844 |
| Other long-term liabilities (Note 4) | 120,020 |
| Stockholder's equity: | |
| Common stock, \$1 par value: | |
| Authorized shares - 100,000 | |
| Issued and outstanding shares - 1,000 | 1,000 |
| Additional paid-in capital | 107,220 |
| Retained earnings | 10,208,580 |
| Accumulated other comprehensive loss (Note 2) | (131,425) |
| | ----- |
| Total stockholder's equity | 10,185,375 |
| | ----- |
| Total liabilities and stockholder's equity | \$16,471,799 |
| | ===== |

See accompanying notes

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United Propane, Inc. and Subsidiary
Consolidated Statement of Income

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Year Ended June 30, 2003

| | |
|--|--------------|
| Revenue: | |
| Propane (Note 1) | \$29,412,020 |
| Other | 3,479,868 |
| | ----- |
| Total | 32,891,888 |
| | |
| Cost of product sold | 17,339,048 |
| | ----- |
| Gross profit | 15,552,840 |
| | |
| Expenses: | |
| Operating and administrative | 11,259,644 |
| Depreciation | 1,764,833 |
| | ----- |
| Operating income | 2,528,363 |
| | |
| Other income (expense): | |
| Interest expense | (178,424) |
| Finance charge income | 63,107 |
| Loss on sale of marketable securities (Note 2) | (121,003) |
| Other | 81,052 |
| | ----- |
| Net income | \$ 2,373,095 |
| | ===== |

See accompanying notes.

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United Propane, Inc. and Subsidiary
 Consolidated Statement of Stockholder's Equity
 Year Ended June 30, 2003

| | Common Stock | Additional Paid-In Capital | Retained Earnings |
|--|--------------|----------------------------------|----------------------|
| | ----- | | |
| Balances at June 30, 2002 | \$1,000 | \$107,220 | \$ 9,562,150 |
| Net income | - | - | 2,373,095 |
| Other comprehensive income: | | | |
| Unrealized losses on marketable securities, net of reclassification adjustment for losses included in net income | - | - | - |
| Comprehensive income | | | |
| Dividends paid | - | - | (1,726,665) |
| | ----- | | |
| Balances at June 30, 2003 | \$1,000 | \$107,220 | \$10,208,580 |
| | ===== | | |

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See accompanying notes.

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United Propane, Inc. and Subsidiary Consolidated Statement of Cash Flows Year Ended June 30, 2003

| | |
|---|--------------|
| Operating activities | |
| Net income | \$ 2,373,095 |
| Adjustments to reconcile net income to net cash provided by operating activities: | |
| Depreciation | 1,764,833 |
| Loss on sale of marketable securities | 121,003 |
| Provision for doubtful accounts | 133,357 |
| Unrealized loss on derivative instrument | (23,180) |
| Increase in cash value of life insurance | (29,780) |
| Changes in operating assets and liabilities: | |
| Accounts receivable | (376,713) |
| Inventories | (42,956) |
| Prepaid expenses and other current assets | 138,563 |
| Accounts payable | (939,571) |
| Accrued expenses | 1,904,974 |
| Other current liabilities | 61,290 |
| | ----- |
| Net cash provided by operating activities | 5,084,915 |
| Investing activities | |
| Purchase of marketable securities | (1,404,216) |
| Proceeds from sale of marketable securities | 1,211,621 |
| Purchases of property, plant, and equipment | (2,112,970) |
| Purchases of other noncurrent assets | (235,340) |
| Collection of notes receivable | 9,704 |
| Loans receivable from stockholder | (1,513,493) |
| Collection of loans receivable from stockholder | 982,333 |
| | ----- |
| Net cash used in investing activities | (3,062,361) |
| Financing activities | |
| Principal payments on long-term debt | (774,594) |
| Dividends paid | (1,726,665) |
| | ----- |
| Net cash used in financing activities | (2,501,259) |
| | ----- |
| Net decrease in cash and cash equivalents | (478,705) |
| Cash and cash equivalents at beginning of year | 491,005 |
| | ----- |
| Cash and cash equivalents at end of year | \$ 12,300 |
| | ===== |
| Supplemental disclosure of cash flow information | |
| Interest paid | \$ 155,560 |
| | ===== |

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from historical collection experience and a review of outstanding accounts receivable.

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

INVENTORIES

Inventories are valued at the lower of cost, using the first-in, first-out (FIFO) method, or market.

PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment is stated at cost. Depreciation is computed under the straight-line method over the estimated useful lives of the assets, as follows:

| | |
|--------------------------------|-------------|
| Buildings and improvement | 15-40 years |
| Plant and equipment | 7-15 years |
| Vehicles | 5 years |
| Office furniture and equipment | 5-10 years |

Expenditures for maintenance and routine repairs are charged to expense as incurred.

In August 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. This statement supersedes SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, and the accounting and reporting provisions of Accounting Principles Board (APB) Opinion No. 30, Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual, and Infrequently Occurring Events and Transactions. This statement retains the fundamental provisions of SFAS No. 121 for recognition and measurement of the impairment of long-lived assets to be held and used and measurement of long-lived assets to be disposed of by sale. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2001. The Company adopted SFAS No. 144 on July 1, 2002.

The Company reviews its long-lived assets in accordance with SFAS No. 144 for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such events or changes in circumstances are present, a loss is recognized if the carrying value of the asset is in excess of the sum of the undiscounted cash flows expected to result from the use of the asset and its eventual disposition. An impairment loss is measured as the amount by which the carrying amount of the asset exceeds the fair value of the asset. The Company has determined that no impairment exists as of June 30, 2003.

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

GOODWILL

Goodwill represents the unamortized excess of cost over the fair value of net assets acquired. Prior to the Company's adoption of SFAS No. 142, Goodwill and Other Intangibles, on July 1, 2002, as discussed below, goodwill was amortized using the straight-line method principally over 15 years.

Under SFAS No. 142, goodwill is no longer subject to amortization over its estimated useful life. However, goodwill is subject to at least an annual assessment for impairment by applying a fair-value-based test.

In accordance with the provisions of SFAS No. 142, the Company completed an impairment analysis and determined no impairment existed as of the date of adoption or June 30, 2003. The discontinuance of the amortization of goodwill is not significant to the Company's results of operations.

DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses interest rate swap agreements to modify certain of its variable rate obligations to fixed rate obligations, thereby reducing the exposure to market rate fluctuations. The agreement involves the exchange of amounts based on fixed interest rates for amounts based on variable interest rates over the life of the agreement without an exchange of the notional amount upon which payments are based. SFAS No. 133, as amended, establishes accounting and reporting standards requiring that every derivative instrument be recorded in the balance sheet as either an asset or liability measured at its fair value. The differential paid or received as interest rates change is recognized currently as an adjustment to interest expense. The Company's derivative instrument has not been designated as a hedge and, therefore, is not subject to special hedge accounting under SFAS No. 133. See Notes 4 and 8.

ADVERTISING

Costs associated with advertising are expensed as incurred. For the year ended June 30, 2003, advertising expenses totaling \$253,294 are included in operating and administrative expenses in the accompanying consolidated statement of income.

SHIPPING AND HANDLING COSTS

Amounts charged to customers and costs incurred by the Company related to shipping and handling are included in revenues and costs of product sold, respectively.

United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

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1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

INCOME TAXES

The Company has elected to have its income taxed under the provisions of Subchapter S of the Internal Revenue Code and, consequently, is not subject to federal income tax. The Company's shareholder includes the Company's income in his income tax returns. The Company intends to pay distributions in amounts necessary to allow the shareholder to pay the income taxes as they become payable.

COMPREHENSIVE INCOME

Accumulated other comprehensive loss, as defined in SFAS No. 130, consists solely of the Company's net unrealized loss on marketable securities, as reflected in the stockholder's equity section of the accompanying consolidated balance sheet.

FINANCIAL INSTRUMENTS

The carrying value of the Company's financial instruments, including cash, marketable securities, accounts receivable, notes receivable, accounts payable, and long-term debt, approximates fair value.

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

2. MARKETABLE SECURITIES

Marketable securities, which consists of debt and equity securities, are classified as available-for-sale under the provisions of SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities. Marketable securities classified as available-for-sale are required to be carried at fair value, and the net unrealized gain or loss on those securities is required to be reported as a separate component of stockholder's equity. The following table presents information pertaining to marketable securities as of June 30, 2003:

| | Estimated Fair Value (Carrying Value) | Cost | Gross Unrealized Gains | Gross Unrealized Losses |
|--|---|-------------|------------------------------|-------------------------------|
| | | | | |
| Municipal bonds (maturing at various dates from 2003 through 2029) | \$1,300,000 | \$1,300,021 | \$ - | \$ (2) |
| Equity securities (consisting of a publicly-traded partnership) | 56,252 | 187,656 | - | (131,40) |
| | \$1,356,252 | \$1,487,677 | \$ - | \$(131,42) |

Realized gains and losses, which are included in the determination of net income

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based on the specific identification method, were as follows:

| | |
|----------------------|--------------|
| Gross realized gains | \$ 35,774 |
| | (156,777) |
| | ----- |
| Net realized loss | \$ (121,003) |
| | ===== |

Reclassification of net losses out of accumulated other comprehensive income into net income for the year ended June 30, 2003:

| | |
|--|--------------|
| Unrealized holding losses during period | \$ (121,613) |
| Less: reclassification adjustment | |
| for losses included in net income | 121,003 |
| | ----- |
| Net unrealized losses on marketable securities | \$ (610) |
| | ===== |

3. INVENTORIES

Inventories as of June 30, 2003 consist of the following:

| | |
|-----------------------|-------------|
| Propane | \$ 392,066 |
| Merchandise and parts | 699,134 |
| | ----- |
| | \$1,091,200 |
| | ===== |

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

4. LONG-TERM DEBT

Long-term debt as of June 30, 2003 consists of the following:

| | |
|--|-------------|
| Notes payable to bank | \$1,611,745 |
| Subordinated note payable to seller | 618,857 |
| Loan payable to stockholder, interest at 10.6%, payable in monthly installments through June 2004 (Note 7) | 39,854 |
| Other | 12,391 |
| | ----- |
| | 2,282,847 |
| Less current portion | 902,003 |
| | ----- |
| | \$1,380,844 |
| | ===== |

On May 1, 2000, the Company entered into a term loan agreement with Wachovia Bank, N.A. in the amount of \$1,500,000, the proceeds of which were used by the Company to finance the acquisition of the assets of William T. Bowen Co., Inc. (Bowen). This note payable bears interest at the lower of the one-month LIBOR rate plus 1.3% or the bank's prime rate (2.36% at June 30, 2003) and is payable in equal monthly principal installments of \$17,857 plus interest through May 2007. The Company has granted the bank a security interest in its accounts receivable, inventories, and equipment. In addition, the note is secured by a purchase money deed of trust on real property owned by the Company located in

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Maryland. The loan agreement imposes certain restrictions on the Company, among which are the maintenance of certain specified financial ratios. The outstanding balance under this note payable at June 30, 2003 was \$821,429.

The Company also entered into an agreement with Wachovia Bank, N.A. on January 31, 1999 in connection with obtaining three different loan facilities. Borrowings under the \$5,000,000 equipment loan facility bear interest at the one-month LIBOR rate plus 1.3% (2.48% at June 30, 2003), are payable in monthly installments, and are due February 15, 2005. The outstanding borrowings under this equipment loan facility as of June 30, 2003 were \$708,939.

The line of credit facility, which was renewed in December 2002, provides for total borrowings of \$3,000,000. This line of credit facility bears interest at the lower of LIBOR Market Index Rate plus 1.15% or the bank's prime rate and is payable in monthly payments of accrued interest with all outstanding principal and accrued interest due on December 31, 2003. As of June 30, 2003, there were no borrowings outstanding on the line of credit facility. There is also a standby term loan facility under which the bank will make advances to the Company in the maximum aggregate principal amount of \$700,000, which bears interest at 7.4% per annum and is payable in monthly installments of principal and interest. As of June 30, 2003, there were no amounts due under this standby term loan facility.

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

4. LONG-TERM DEBT (CONTINUED)

In connection with these three loan facilities, the Company has granted the bank a security interest in its accounts receivable, inventories, and equipment. The loan agreement imposes certain restrictions on the Company, among which are the maintenance of certain specified financial ratios. The Company was in compliance with all applicable covenants as of June 30, 2003.

In March 2000, the Company entered into a promissory note payable with Wachovia Bank, secured by certain personal property of the Company as described in the related security agreement. The note bears interest at the lower of the bank's prime rate or LIBOR plus 1.35% (2.53% at June 30, 2003) and is payable in monthly installments of principal of \$6,673 plus interest through March 2005. This note is unconditionally guaranteed by an affiliated entity owned by the Company's shareholder and an officer of the Company, to which the proceeds of the borrowing were advanced. As such, the Company has a note receivable agreement with the affiliated entity in the same amount and with the same repayment terms. The outstanding balance of this note payable at June 30, 2003 was \$81,377. See Note 7.

On May 1, 2000, the Company executed a note payable to Bowen in the amount of \$1,000,000 in connection with the purchase of its assets. The note payable bears interest at the rate of 7% per annum and is payable in equal monthly payments through May 2007. The note payable is secured by a second mortgage deed of trust on real property owned by the Company located in Calvert County, Maryland. Under the terms of a subordination agreement between Bowen and Wachovia Bank, N.A., Bowen has agreed to subordinate its security interest in the second mortgage in favor of the bank. The outstanding balance under this note payable at June 30, 2003 was \$618,857.

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INTEREST RATE SWAP AGREEMENTS

The Company currently has two interest rate swap agreements with Wachovia Bank, N.A., in which the Company is converting its variable rate debt to fixed rate debt in an attempt to manage cash flow. Under the first swap agreement related to the equipment loan facility maturing in February 2005, with a notional amount of \$744,856, the interest payable to Wachovia on the related debt is effectively adjusted from a variable rate equal to the one-month LIBOR rate plus 1.3% to a fixed rate of 7.81%. Under the second swap agreement related to \$821,429 of the term debt maturing in May 2007, of which \$803,571 of the total debt is hedged by the swap, the interest payable to Wachovia is effectively adjusted from a variable rate on the one-month LIBOR rate plus 1.3% to a fixed ratio of 8.49%. The swap agreements are stated at their fair values in the accompanying consolidated balance sheet as other long-term liabilities at June 30, 2003. The fair value is an estimate of the amount the Company would be required to pay on June 30, 2003, if the Company terminated the swap agreements. Changes in the fair value

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

4. LONG-TERM DEBT (CONTINUED)

of the swap agreements are reflected in interest expense on the accompanying consolidated statement of income as required under SFAS No. 133.

In August 2003, in connection with the Company being acquired, all of the Company's debt outstanding as of June 30, 2003 was repaid and the related interest rate swap agreements were terminated. See Note 8.

5. PROFIT-SHARING PLAN

The Company has a noncontributory profit-sharing plan covering substantially all full-time employees. Company contributions are discretionary and determined annually based upon the profits of the Company, not to exceed the maximum allowable deduction under applicable provisions of the Internal Revenue Code. No contributions were made to the plan during 2003.

6. COMMITMENTS

The Company occupies various facilities under noncancelable operating leases, several of which are with related parties (see Note 7). Total rent expense for the year ended June 30, 2003 was \$563,928. Future minimum rental payments under noncancelable leases having a remaining term in excess of one year as of June 30, 2003, for each of the next five fiscal years and in the aggregate, are as follows:

| Year ending June 30: | |
|----------------------|-----------|
| 2004 | \$141,986 |
| 2005 | 86,432 |
| 2006 | 67,599 |
| 2007 | 22,344 |
| 2008 | 9,310 |
| | ----- |

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Total \$327,671
=====

7. RELATED-PARTY TRANSACTIONS

LOANS RECEIVABLE FROM STOCKHOLDER

The Company has advanced funds to its sole stockholder. The loans, which are unsecured and due on demand, accrue interest at approximately 8% per annum. The outstanding indebtedness as of June 30, 2003 was \$653,160, including accrued interest of \$26,235.

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

7. RELATED-PARTY TRANSACTIONS (CONTINUED)

NOTE RECEIVABLE

The Company holds three unsecured notes receivable from a corporation which is wholly owned by the Company's sole stockholder. The first note (\$149,379 at June 30, 2003) bears interest at 6.02% and is payable in monthly installments of principal and interest totaling \$5,165 through January 2006. The second note (\$93,329 at June 30, 2003) bears interest at 8% and is payable in monthly installments of principal and interest totaling \$2,855 through June 2006. The third note (\$74,316 at June 30, 2003) bears interest at 8% and is payable in monthly installments of principal and interest totaling \$2,548 through January 2006.

The Company also holds a note receivable from the affiliated entity referred to in Note 4, which accrues interest at a variable rate consistent with the Company's promissory note payable with Wachovia Bank and has an outstanding balance of \$81,377 at June 30, 2003. The note receivable is due in equal monthly installments of \$6,673 of principal plus interest and matures in March 2005.

The above related-party notes receivable mature in the following fiscal years ending June 30:

| | |
|------|-----------|
| 2004 | \$187,984 |
| 2005 | 121,442 |
| 2006 | 88,975 |
| | ----- |
| | \$398,401 |
| | ===== |

Interest income on the above related-party notes receivable during the year ended June 30, 2003 was \$24,255.

LOAN PAYABLE TO STOCKHOLDER

As of June 30, 2003, there was a loan payable to the sole stockholder of the Company in the amount of \$39,854. See Note 4.

LEASES

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The Company has various leases with related parties wholly or partially owned by its stockholder. For the year ended June 30, 2003, lease payments to the related parties totaled approximately \$501,000.

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United Propane, Inc. and Subsidiary

Notes to Consolidated Financial Statements (Continued)

7. Related-party Transactions (Continued)

Propane Purchases

The Company purchases a majority of its propane from a corporation wholly owned by the Company's sole stockholder. Purchases from this corporation totaled \$12,003,787 for the year ended June 30, 2003.

8. Subsequent Event

On July 31, 2003, Inergy Propane, LLC, a limited liability company that is wholly owned by Inergy, L.P., acquired substantially all of the retail assets of United Propane, Inc. in exchange for these assets: (a) Inergy, L.P. issued 889,906 common units and 254,259 senior subordinated units to United Propane, Inc.'s shareholder; (b) Inergy Propane, LLC paid approximately \$2.4 million in cash to the Company for inventory, accounts receivable, and other current assets; and (c) Inergy Propane, LLC assumed approximately \$5 million of the Company's liabilities, including its long-term debt.

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Introduction to Unaudited Pro Forma Consolidated Financial Statements

The following Unaudited Pro Forma Consolidated Financial Statements of Inergy, L.P. ("Inergy") give effect to the July 31, 2003 acquisition of certain assets and assumption of certain liabilities of United Propane, Inc. ("United") under the purchase method of accounting. The pro forma adjustments are based upon available information and assumptions that management believes are reasonable. The final purchase price allocation and valuation has not been completed, thus the pro forma adjustments are preliminary and have been made solely for purposes of developing such pro forma combined financial statements. The Unaudited Pro Forma Consolidated Financial Statements do not purport to represent what the financial position or results of operations of Inergy would have been if the purchase transaction had occurred on the dates indicated below, nor do they purport to project the results of operations of Inergy for any future period.

The Unaudited Pro Forma Consolidated Balance Sheet as of June 30, 2003 was prepared by combining the unaudited consolidated balance sheet of Inergy as of June 30, 2003 and the audited consolidated balance sheet of United as of June 30, 2003 included in this Current Report. The Unaudited Pro Forma Consolidated Statements of Income for the periods presented were prepared by combining Inergy's consolidated statement of income for fiscal year ended September 30, 2002, with United's unaudited consolidated statement of income for the fiscal year ended June 30, 2002, and Inergy's consolidated statement of income for the

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nine months ended June 30, 2003, with United's consolidated statement of income for the nine months ended June 30, 2003, to give effect to the acquisition for a twelve-month and nine-month periods, respectively. The Unaudited Pro Forma Consolidated Statements of Income do not give effect to any savings or other operating efficiencies that are expected to result from the integration of the operations of United with Inergy other than the elimination of salary and benefits of the former owner of United whose employment ceased following the acquisition.

The historical consolidated statement of income of Inergy for the fiscal year ended September 30, 2002, is derived from audited consolidated financial statements included in the Form 10-K filed by Inergy on December 26, 2002, with the SEC. The historical consolidated statement of income of Inergy for the nine months ended June 30, 2003, is derived from the unaudited consolidated financial statements included in the Form 10-Q filed by Inergy on August 13, 2003, with the SEC. The historical consolidated statements of income of United for the fiscal year ended June 30, 2002 and the nine months ended June 30, 2003 are derived from United's accounting records.

You should read the Unaudited Pro Forma Consolidated Statements of Income along with Inergy's consolidated financial statements and accompanying notes included in its prior Securities and Exchange Commission filings and with United's consolidated financial statements for the year ended June 30, 2003 and accompanying notes included in this Current Report.

In preparing the Unaudited Pro Forma Consolidated Financial Statements of Inergy, L.P., we have made adjustments to the historical financial statements related to the acquisition in the purchase business combination of certain assets of United Propane, Inc. in July 2003, including the financing in connection with this acquisition. The pre-acquisition historical results of operations for United are presented separately from acquisition adjustments. The consideration paid and preliminary purchase price allocation of the acquisition are as follows:

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(in millions)

| | |
|---|--------|
| Cash..... | \$ 2.5 |
| Assumed liabilities..... | 5.0 |
| Common and senior subordinated units..... | 45.0 |
| | ----- |
| | \$52.5 |
| | ===== |
| Property, plant and equipment..... | \$19.1 |
| Intangible assets (including customer accounts and goodwill)..... | 31.1 |
| Net current ssets..... | 2.3 |
| | ----- |
| | \$52.5 |
| | ===== |

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Inergy, L.P. and Subsidiary

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Unaudited Pro Forma Consolidated Balance Sheet
 June 30, 2003
 (Dollars in thousands)

| | Inergy, L.P. | United Propane Inc. | Pro Forma Adjustments | | Pro |
|--|-----------------|------------------------|--------------------------|-----|------|
| Assets | | | | | |
| Current assets: | | | | | |
| Cash | \$ 2,066 | \$ 12 | \$ (12) | (a) | \$ |
| Marketable securities | | 1,356 | (1,356) | (b) | |
| Accounts receivable | 20,179 | 1,232 | | | 2 |
| Less allowance for doubtful accounts | (1,222) | (92) | | | (|
| Net accounts receivable | | | - | | |
| | 18,957 | 1,140 | | | 2 |
| Notes and loans receivable | | 841 | (841) | (c) | |
| Inventories | 19,096 | 1,091 | | | 2 |
| Prepaid expenses and other current assets | 2,308 | 86 | | | |
| Assets from price risk management activities | 6,265 | | | | |
| Total current assets | 48,692 | 4,526 | (2,209) | | 5 |
| Property, plant and equipment, at cost | 155,407 | 23,963 | (4,796) | (d) | 17 |
| Less accumulated depreciation | (20,027) | (13,123) | 13,123 | (e) | (2 |
| Property, plant and equipment, net | 135,380 | 10,840 | 8,327 | | 15 |
| Intangible assets | 109,221 | 401 | 30,710 | (f) | 14 |
| Less accumulated amortization | (12,967) | - | | | (1 |
| Intangible assets, net | 96,254 | 401 | 30,710 | | 12 |
| Notes receivable from related parties, less current portion | | 210 | (210) | (c) | |
| Other | 2,393 | 494 | (494) | (g) | |
| Total assets | \$282,719 | \$16,471 | \$36,124 | | \$33 |
| Liabilities and partners' capital/ shareholder's equity | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ 12,144 | \$1,500 | \$ | | \$1 |
| Accrued expenses | 7,941 | 2,196 | (1,248) | (h) | |
| Customer deposits | 3,386 | 129 | | | |
| Liabilities from price risk management activities | 6,442 | - | | | |
| Current portion of long-term debt | 3,637 | 902 | | | |
| Other current liabilities | | 58 | | | |
| Total current liabilities | 33,550 | 4,785 | (1,248) | | 3 |
| Long-term debt, less current portion | 103,081 | 1,381 | 2,557 | (a) | 10 |
| Other long-term liabilities | | 120 | | | |

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| | | | | | |
|--|-----------|----------|----------|-----|------|
| Partners' capital and shareholder's equity: | | | | | |
| Shareholder's equity | | 10,185 | (10,185) | (i) | |
| Partners' capital: | | | | | |
| Common unitholders (4,632,505 units issued and outstanding, actual, and 5,522,411 units, pro forma) | 100,935 | - | 35,000 | (j) | 13 |
| Senior subordinated unitholders (3,313,367 units issued and outstanding, actual, and 3,567,626 units, pro forma) | 41,860 | - | 10,000 | (j) | 5 |
| Junior subordinated unitholders (572,542 units issued and outstanding, actual and pro forma) | 705 | - | - | | |
| Non-managing general partner (2% interest with dilutive effect equivalent to 173,845 units issued and outstanding) | 2,588 | - | - | | |
| Total partners' capital | 146,088 | 10,185 | 34,815 | | 19 |
| Total liabilities and partners' capital/shareholder's equity | \$282,719 | \$16,471 | \$36,124 | | \$33 |

See accompanying notes.

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Inergy, L.P. and Subsidiary

Unaudited Pro Forma Consolidated Statement of Income
For the year ended September 30, 2002
(in thousands except per unit data)

| | Inergy, L.P. | United Propane, Inc. | Pro Forma Adjustments | Pro F |
|---|--------------|----------------------|-----------------------|--------|
| Revenue: | | | | |
| Propane | \$ 192,122 | \$ 20,420 | \$ - | \$ 212 |
| Other | 16,578 | 3,338 | - | 19 |
| | 208,700 | 23,758 | - | 232 |
| Cost of product sold | 134,242 | 11,233 | - | 145 |
| Gross profit | 74,458 | 12,525 | - | 86 |
| Expenses: | | | | |
| Operating and administrative | 46,057 | 8,463 | (316) (k) | 54 |
| Depreciation and amortization | 11,444 | 1,760 | 570 (f) | 13 |
| Operating income | 16,957 | 2,302 | (254) | 19 |
| Other income (expense): | | | | |
| Interest expense | (8,950) | (356) | 31 (l) | (9) |
| Gain on sale of property, plant and equipment | 140 | - | - | |
| Finance charges | 115 | 55 | - | |
| Loss on sale of marketable securities | - | (1) | 1 (m) | |
| Other | 140 | 112 | - | |

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| | | | | |
|---|----------|----------|-----------|-------|
| Income before income taxes | 8,402 | 2,112 | (222) | 10 |
| Provision for income taxes | 93 | - | | |
| Net income | \$ 8,309 | \$ 2,112 | \$ (222) | \$ 10 |
| Partners' interest information for the year ended September 30, 2002: | | | | |
| Non-managing general partners' interest in net income | \$ 166 | | | \$ |
| Limited partners' interest in net income: | | | | |
| Common unit interest | \$ 3,391 | | | \$ 4, |
| Senior subordinated interest | 4,052 | | | 4, |
| Junior subordinated unit interest | 700 | | | |
| Total limited partners' interest in net income | \$ 8,143 | | | \$ 9, |
| Net income per limited partner unit - basic | \$ 1.22 | | | \$ 1 |
| Net income per limited partner unit - diluted | \$ 1.20 | | | \$ 1 |
| Weighted average limited partners' units outstanding: | | | | |
| Basic | 6,658 | | 1,144 (j) | 7 |
| Diluted | 6,760 | | 1,144 (j) | 7 |

See accompanying notes.

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Inergy, L.P. and Subsidiary

Unaudited Pro Forma Consolidated Statement of Income
For the Nine Months Ended June 30, 2003
(in thousands except per unit data)

| | Inergy, L.P. | United Propane, Inc. | Pro Forma Adjustments | Pro F |
|----------|--------------|----------------------------|--------------------------|--------|
| Revenue: | | | | |
| Propane | \$ 292,823 | \$ 26,489 | \$ - | \$ 319 |
| Other | 14,998 | 2,693 | - | 17 |
| | 307,821 | 29,182 | - | 337 |

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| | | | | |
|---|-----------|----------|-----------|-------|
| Cost of product sold | 227,360 | 15,807 | - | 243 |
| Gross profit | 80,461 | 13,375 | - | 93 |
| Expenses: | | | | |
| Operating and administrative | 44,159 | 9,291 | (237) (k) | 53 |
| Depreciation and amortization | 10,097 | 1,241 | 506 (f) | 11 |
| Operating income | 26,205 | 2,843 | (269) | 28 |
| Other income (expense): | | | | |
| Interest expense | (7,399) | (119) | (87) (l) | (7, |
| Loss on sale of property, plant and equipment | (86) | - | - | |
| Finance charges | 236 | 44 | - | |
| Loss on sale of marketable securities | - | (121) | 121 (m) | |
| Other | 99 | 80 | - | |
| Income before income taxes | 19,055 | 2,727 | (235) | 21 |
| Provision for income taxes | 102 | - | - | |
| Net income | \$ 18,953 | \$ 2,727 | \$ (235) | \$ 21 |
| Partners' interest information for the nine-month period ended June 30, 2003: | | | | |
| Non-managing general partners' interest in net income | \$ 379 | | | \$ |
| Limited partners' interest in net income: | | | | |
| Common unit interest | \$ 9,576 | | | \$ 11 |
| Senior subordinated interest | 7,672 | | | 8 |
| Junior subordinated unit interest | 1,326 | | | 1 |
| Total limited partners' interest in net income | \$ 18,574 | | | \$ 21 |
| Net income per limited partner unit: | | | | |
| Basic | \$ 2.32 | | | \$ |
| Diluted | \$ 2.28 | | | \$ |
| Weighted average limited partners' units outstanding: | | | | |
| Basic | 8,022 | | 1,144 (j) | 9 |
| Diluted | 8,138 | | 1,144 (j) | 9 |

See accompanying notes.

Inergy, L.P.
Notes to Unaudited Pro Forma Consolidated Financial Statements

Nine Months Ended June 30, 2003 and
Year ended September 30, 2002

- (a) Reflects the gross proceeds of long-term borrowings of \$2.5 million to finance the acquisition, payment to the former owner of \$2.5 million, and the elimination of United cash of \$12,000 not acquired in the acquisition.
- (b) Reflects marketable securities not acquired in the acquisition.

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- (c) Reflects notes and loans receivable not acquired in the acquisition.
- (d) Reflects elimination of \$2.8 million of land and buildings, at cost, not acquired in the acquisition, \$12.4 million of accumulated depreciation discussed in Note (e) and an increase of \$10.4 million of United's acquired property, plant and equipment to estimated fair value.
- (e) Reflects accumulated depreciation of \$0.7 million on buildings and improvements not acquired in the acquisition and the elimination of remaining accumulated depreciation against property, plant and equipment, at cost.
- (f) Reflects pro forma adjustment to amortizable intangible assets and pro forma depreciation and amortization based on the portion of the purchase price of United preliminarily allocated to property, plant and equipment and intangible assets, as follows:

| | Amount | Composite Life (a) | Depreciation and Amortization Year Ended September 30, 2002 | Nine Months Ended 30, 2002 |
|--|----------------|--------------------|--|----------------------------|
| | (in thousands) | (in years) | (in thousands) | (in thousands) |
| Property, plant and equipment (excluding land) | \$19,167 | 22.39 | \$856 | |
| Amortizable intangible assets | 22,115 | 15.00 | 1,474 | |
| | | | 2,330 | |
| Historical depreciation and amortization expense of United Propane, Inc. | | | 1,760 | |
| Pro forma adjustment to depreciation and amortization expense | | | \$570 | |

(a) The composite life is calculated by taking the weighted average lives of the assets. Propane tanks, which were allocated \$16.8 million of the \$19.1 million allocated to property, plant and equipment, are depreciated over 30 years; and office furniture and equipment, vehicles and other plant equipment are depreciated over five to eight years. Goodwill recorded in the amount of \$9.0 million in connection with this acquisition is not amortized in accordance with SFAS No. 142.

- (g) Reflects other assets not acquired in the acquisition.
- (h) Reflects accrued expenses not assumed in the acquisition.
- (i) Reflects the elimination of United's shareholder's equity of \$10.2 million.

- (j) Reflects the issuance of 889,906 Inergy, L.P. common units and 254,259 Inergy, L.P. senior subordinated units to United Propane, Inc. at an average price of \$39.33 per unit for a total of \$45.0 million.
- (k) Reflects reduction in operating costs of \$0.3 million for the year ended September 30, 2002 and \$0.2 million for the nine months ended June 30, 2003 from the United acquisition consisting of eliminated salary and

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benefits expenses of the former owner of the acquired business whose employment ceased following the acquisition. No employees were hired and no incremental costs were incurred to replace this individual or his respective duties.

- (1) Reflects the adjustment to interest expense resulting from borrowings required to fund the cash portion of the purchase price and the financing of payments made immediately after closing to retire United's long-term debt and certain accrued expenses.

| | Year Ended September 30, 2002 | Nine Months Ended June 30, 2003 |
|--|-------------------------------------|---------------------------------------|
| | ----- | |
| | (in thousands) | |
| Historical interest expense for United Propane, Inc. | \$ (356) | \$ (119) |
| Pro forma interest expense resulting from acquisition borrowings based on LIBOR plus the applicable spreads (3.87% to 4.75% for the year ended September 30, 2002 and 3.03% to 4.25% for the nine months ended June 30, 2003). | 325 | 206 |
| | ----- | |
| Pro forma adjustment to interest expense | \$ (31) | \$ 87 |
| | ===== | |

- (m) Reflects elimination of loss on sale of marketable securities not acquired in the acquisition.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INERGY, L.P.

By: INERGY GP, LLC, its Managing General
Partner

Dated: October 14, 2003

By: /s/ R. Brooks Sherman

R. Brooks Sherman
Senior Vice President and Chief Financial
Officer

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Exhibit Index

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| Exhibit Number | Description |
|----------------|---|
| 2.1. | Asset Purchase Agreement, dated June 30, 2003, by and among Inergy, L.P., Inergy Propane, LLC, United Propane, Inc. and Robert Pascal (filed as Exhibit 2.1 to the Current Report on Form 8-K of Inergy, L.P. filed with the SEC on August 15, 2003, and incorporated herein by reference). |
| 2.2. | Registration Rights Agreement, dated July 31, 2003, by and among Inergy, L.P., United Propane, Inc. and Robert Pascal (filed as Exhibit 2.2 to the Current Report on Form 8-K of Inergy, L.P. filed with the SEC on August 15, 2003, and incorporated herein by reference). |
| 2.3. | Unitholder Agreement, dated July 31, 2003, by and between Inergy, L.P. and United Propane, Inc. (filed as Exhibit 2.3 to the Current Report on Form 8-K of Inergy, L.P. filed with the SEC on August 15, 2003, and incorporated herein by reference). |
| 23.1 | Consent of Independent Auditors. |