# NEW CENTURY COMPANIES INC Form 10KSB April 16, 2002

SECURITIES AND EXCHANGE COMMISSION WASHINGTON DC 20549 \_\_\_\_\_ FORM 10-KSB (Mark One) [X] ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934. For the fiscal year ended December 31, 2001 [\_] TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934. For the transition period from to Commission file Number NEW CENTURY COMPANIES, INC. (Name of Small Business Issuer in Its Charter) Delaware \_\_\_\_\_ \_\_\_\_\_\_ (State or other Jurisdiction of Incorporation) (I.R.S. Employer Identif 9835 Santa Fe Springs Road Santa Fe Springs, CA \_\_\_\_\_ (Address of Principal Executive Offices) (Zip Code) (562) 906-8455 \_\_\_\_\_\_ (Issuer's Telephone Number, Including Area Code) Securities registered under Section 12(b) of the Exchange Act: Title of Each Class Name of Each

on Which Reg

| Securities registered under Section 12(g) of the Exchange Act:  |
|---|
| Common Stock, par value \$0.10  |
| (Title of Class)  |
| (Title of Class)  |
| Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for past 90 days.  |
| Yes X No  |
| Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-SKB. [X]   |
| State issuer's revenue for its most recent fiscal year \$6,138,829.   |
| State the aggregate market value of the voting and non-voting common equity held by no-affiliates computed by reference to the price at which the common equity as sold, or the average bid and asked price of such common equity, as of a specified date within the past 60 days (See definition of affiliate in Rule 12b-2 of the Exchange Act.). \$13,099,299. |
| Note. If determining whether a person is an affiliate will involve an unreasonable effort and expense, the issuer may calculate the aggregate market value of the common equity held by non-affiliates on the basis of reasonable assumptions, if the assumptions are stated.   |
| ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS   |
| Check whether the issuer has filed all documents and reports required to be filed by Section 12, 13 or 15 (d) of the Exchange Act after the distribution of securities under a plan confirmed by a court.  Yes X No   |
| APPLICABLE ONLY TO CORPORATE REGISTRANTS  |
| State the number of share outstanding of each of the issuer's classes of common equity, as of the latest practicable date. As of April 10, 2001 there   |
| were 5,038,192 shares of common stock issued and outstanding  |
| Transitional Small Business Disclosure Format (check one):  Yes No X  |

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### PART I

### ITEM 1. Description Of Business.

When used in this Form 10-KSB, the words "expects," "anticipates," "estimates" and similar expressions are intended to identify forward-looking statements. Such statements are subject to risks and uncertainties, including those set forth below under "Risks and Uncertainties," that could cause actual results to differ materially from those projected. These forward-looking statements speak only as of the date hereof. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any statement is based. This discussion should be read

together with the financial statements and other financial information included in this Form 10-KSB.

#### OVERVIEW

New Century Companies, Inc. (the "Registrant", the "Company" or "New Century") was incorporated in the State of Delaware on August 1, 1980 under the name Numex Corporation. On April 12, 1999, the Registrant acquired all of the outstanding stock of Jeffrey A. Stern & Associates, Inc., in exchange for 3,046,875 shares of common stock in the Company (the "JSA Acquisition"). For accounting purposes, the JSA Acquisition is treated as a re-capitalization of JSA with JSA as the acquirer. Pursuant to the terms of the JSA Acquisition the Registrant changed its name to InternetMercado.com, Inc. on September 27, 2000.

### RECENT DEVELOPMENTS

On May 25, 2001, the Registrant, New Century Acquisition Corp., New Century Remanufacturing, Inc., and certain individual shareholders of New Century Remanufacturing entered into an Agreement and Plan of Merger pursuant to which New Century Acquisition Corp. merged with and into New Century Remanufacturing. Pursuant to the Merger Agreement, shareholders of New Century Remanufacturing exchanged their shares for shares of common stock of the Registrant. New Century shareholders converted their shares into shares of common stock of the Registrant for each one share of New Century Remanufacturing. For accounting purposes, this acquisition will be treated as a recapitalization of New Century Remanufacturing, Inc. as the acquirer. However, since the acquisition was completed after the end of the Registrant's fiscal year, the discussion below provides information with respect to the business operations of New Century Remanufacturing, Inc.

As part of the Merger, the former director of the Registrant, Jeffrey A. Stern resigned and was replaced by the following directors: David Duquette and Josef Czikmantori both of whom were selected by New Century Remanufacturing. The former officers of the Registrant, Jeffrey A. Stern and Felix Telado, resigned and were replaced by the following officers: David Duquette and Josef Czikmantori. The Registrant has assumed the operations of New Century

Remanufacturing and changed its name to New Century Companies, Inc. on June 15, 2001. All references to "New Century", "us", "our" and "the Company" shall refer to New Century Companies, Inc.

### OPERATIONS

Prior to the Merger, the Company was in the business of developing a Hispanic e-commerce web-site and providing business to business marketing services to other internet companies wanting to reach the Hispanic market. However, due to the difficulty in raising additional working capital to execute its business plans, the Registrant ceased its publishing and marketing internet operations in February 2001.

After the acquisition on May 25, 2001 with New Century Remanufacturing, the Registrant began the manufacturing, remanfacturing and distribution of large computer numerically controlled ("CNC") horizontal and vertical turning machines. We provide rebuilt, retrofit and remanufacturing services for numerous brands of machine tools. The remanufacture of a machine tool, typically consisting of replacing all components, realigning the machine, adding updated CNC capability and electrical and mechanical enhancements, generally takes two to four months to complete. Once completed, a remanufactured machine is a "like new," state-of-the-art machine costing approximately 40%-50% of the price of a

new machine. The warranty policy on a remanufactured machine covers all newly manufactured and remanufactured products and generally provides a two-year parts and labor warranty.

The Registrant manufactures original equipment CNC large turning lathes and attachments under the trade name of "Century Turn". The Registrant also provides rebuilt, retrofit and remanufacturing services predominantly for computer numerically controlled horizontal and vertical turning machines.

Computer numerically controlled machines use commands from an on-board computer to control the movement of cutting tools and rotation speeds of the part being produced. The computer control enables the operator to program operations such as part rotation, tooling selection and tooling movement for a specific part and then store that program in memory for future use. The machine is able to produce parts while left unattended. Because of this ability, as well as superior speed of operation, a CNC machine is able to produce the same amount of work as several manually controlled machines, as well as reduce the number of operators required. Since the introduction of CNC turning machines, continual advances in computer control technology have allowed for easier programming and additional machine capabilities.

A vertical turning machine permits the customer to produce larger, heavier and more oddly shaped parts on a machine that uses less floor space when compared to a traditional horizontal turning machine because the spindle and ram are aligned on a vertical plane, with the spindle on the bottom.

The primary industry segments in which New Century machines are utilized to make component parts are: power generation for turbines, aerospace for jet engines, and component parts for the energy sector for natural gas and oil exploration. We sell our products in the United States, Canada and Mexico.

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Over the last four years, we have designed and developed a large horizontal CNC turning lathe with productivity features new to the metalworking industry. New Century has applied for a patent for the Century Turn Lathe. New Century believes that a potential market for the Century Turn Lathe, in addition to the markets mentioned above, is aircraft landing gear.

### INDUSTRY OVERVIEW

We provide our manufactured and remanufactured machines as part of the machine tool industry. The machine tool industry worldwide is approximately a 30 billion dollar business annually. The industry is sensitive to market conditions and generally trends downward prior to poor economic conditions, and improves prior to an improvement in economic conditions.

Our machines are utilized in a wide variety of industry segments as follows: aerospace, energy, valves, fittings, oil and gas, machinery and equipment, and transportation.

### MARKETING

We market our CNC turning lathes primarily through direct sales and independent representatives throughout the United States. We also market our lathes through advertising in industrial trade publications.

We market our CNC vertical boring mills by advertising in regional and national trade publications and distributes product literature explaining the differences between used and remanufactured machinery.

#### BUSINESS STRATEGY AND MARKET DEVELOPMENT

Our business strategy is to capitalize on the opportunities for growth in our core businesses by increasing our penetration of existing markets through acquisitions and expanding into new markets by introducing new products and services.

#### SEASONALITY

Our business is subject to certain seasonal fluctuations in sales, with a pattern of net sales being lower in the second fiscal quarter, due to plant closings in the summer months and vacations.

#### COMPETITION

The market for remanufacturing services for the machine tools is competitive, with competition from numerous independent rebuild suppliers with various sales and resource levels. We believe that we have a competitive advantage because we employ skilled personnel who have been trained for and have experience with these products. Principal competitive factors for our products and services are proprietary technology, customer service, technical support, delivery and price.

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#### SOURCES AND AVAILABILITY OF RAW MATERIALS

Our products are manufactured from various raw materials, including cast iron, sheet metal, bar steel and bearings. Although our operations are highly integrated, we purchase a number of components from outside suppliers, including the computer and electronic components for our CNC turning lathes. There are multiple suppliers for virtually all of our raw material and components and we have not experienced a supply interruption.

### RESEARCH AND DEVELOPMENT

Our ongoing research and development program involves creating new products and modifying existing products to meet market demands and redesigning existing products to reduce the cost of manufacturing. The research and development department is staffed with experienced design engineers. The cost of research and development, all of which has been charged to operations, amounted to approximately \$1,000,000 over the last two years.

### PATENTS AND TRADEMARKS

The Registrant has applied for patents, trademarks and copyrights relating to its manufactured products. However, the Company's business generally is not dependent upon the protection of any patent, patent application or patent license agreement, or group thereof, and would not be materially affected by the expiration thereof.

### **EMPLOYEES**

At December 31, 2001, we had 30 employees.

### ENVIRONMENTAL MATTERS

This industry in which we compete is subject to environmental laws and regulations concerning emissions to the air, discharges to waterways, and the

generation, handling, storage, transportation, treatment and disposal of waste materials. These laws and regulations are constantly evolving and we cannot predict accurately the effect they will have on our business in the future. It is our policy to comply with all applicable environmental, health and safety laws and regulations. In many instances, the regulations have not been finalized. Even where regulations have been adopted, they are subject to varying and conflicting interpretations and implementation. In some cases, compliance can only be achieved by capital expenditures. We cannot accurately predict what capital expenditures, if any, may be required. We believe that our operations are in compliance with all applicable laws and regulations relating to environmental matters.

### ITEM 2. Description of Properties.

We are headquartered in Santa Fe Springs, California, and conduct our operations at facilities located in Santa Fe Springs, California. We believe that our facilities are in good condition and provide adequate capacity to meet the our needs for the foreseeable future.

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The following table sets forth certain information relating to the Company's principal facilities:

| Location   | Principal Uses | Approx Sq. Ft. |
|--|----------------|----------------|
| 9835 Santa Fe Springs Road<br>Santa Fe Springs, CA 90670 | Manufacturing  | 44,000         |

ITEM 3. Legal Proceedings.

None.

ITEM 4. Submission of Matters to a Vote of Security Holders.

There were no matter submitted to security holder for the quarter ended December 31, 2001.

### PART II

ITEM 5. Market for Registrant's Common Equity and Related Stockholder Matters.

Our common stock trades on the over-the-counter Bulletin Board under the symbol "NCNC." The following table sets forth the high and low sales prices for the shares of common stock as reported on the over-the-counter Bulletin Board for each quarterly period of the last two fiscal years. The bid prices listed below represent prices, adjusted for stock splits, between dealers without adjustments for retail markups, breakdowns or commissions and may not represent actual transactions. These bid prices also reflect a revenue stock split of % 10:1 effected on December 26, 2001.

For Fiscal Year 2000

|                      | High     | Low     |
|----------------------|----------|---------|
|                      |          |         |
| December 31          | \$ 10.00 | \$ 5.00 |
| September 30         | 11.60    | 6.30    |
| June 30              | 20.60    | 6.30    |
| March 31             | 33.80    | 9.40    |
| For Fiscal Year 2001 |          |         |
|                      | 2.75     | 2.10    |
| December 31          | 8.00     | 2.20    |
| September 30         | 8.00     | 5.90    |
| June 30              | 9.40     | .70     |
| March 31             |          |         |

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We have not declared any cash dividends on our common stock since inception. Declaration of dividends with respect to the common stock is at the discretion of the Board of Directors. Any determination to pay dividends will depend upon the financial condition, capital requirements, results of operations and other factors deemed relevant by the Board of Directors.

At December 31, 2001 we had 359 holders of record (not including individual participants in securities position listings) of its common stock as of representing approximately 1,200 individual participants.

The transfer agent and registrar for our common stock is U.S. Stock Transfer located in Glendale, California.

ITEM 6. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion should be read in conjunction with the Registrant's consolidated financial statements and the notes thereto appearing elsewhere in this Form 10-KSB. Certain statements contained herein that are not related to historical results, including, without limitation, statements regarding the Registrant's business strategy and objectives, future financial position, expectations about pending litigation and estimated cost savings, are forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended (the "Securities Exchange Act") and involve risks and uncertainties. Although the Registrant's believes that the assumptions on which these forward-looking statements are based are reasonable, there can be no assurance that such assumptions will prove to be accurate and actual results could differ materially from those discussed in the forward looking statements. Factors that could cause or contribute to such differences include, but are not limited to, regulatory policies, competition from other similar businesses, and market and general policies, competition from other similar businesses, and market and general economic factors. All forward-looking statements contained in this Form 10-KSB are qualified in their entity by this statement.

### OVERVIEW

On May 25, 2001, the Registrant acquired all of the outstanding capital stock of New Century Remanufacturing, Inc. in exchange for 2,695,942 shares of

the Registrant's common stock. For accounting purposes, this acquisition will be treated as a recapitalization of New Century Remanufacturing, Inc. with New Century Remanufacturing, Inc. as the acquirer. However, since the acquisition was completed after the end of the Registrant's fiscal year, the discussion below provides information with respect to the separate results of operations of each of the Registrant (pre-acquisition) and New Century Remanufacturing, Inc.

As a result of the acquisition, the Registrant is now engaged in the business of manufacturing and remanufacturing machines as part of the machine tool industry.

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### PLAN OF OPERATIONS

The earnings of New Century Companies for the year ended 2001 were negative as a result of management's strategy for continued investment in research - development of new projects and of the corporate expenses related to the public company. The goal of these expenditures was to position New Century as a leading manufacturer and remanufacturer of large horizontal and vertical turning machines. New Century has completed the majority of this current development effort and expects limited resources to be devoted to this area in the next fiscal year.

Our current strategy is to expand its customer sales base with its present line of machine products. Plans for expansion are expected to be funded through current working capital from ongoing sales. However, significant growth will require additional funds in the form of debt or equity, or a combination thereof. However, there can be no assurance these funds will be available.

Our growth strategy also includes strategic acquisition in addition to growing its current business. A significant acquisition will require additional financing. There can be no assurance that the Company can obtain such financing.

### RESULTS OF OPERATIONS

New Century generated revenues of \$6,138,829 for fiscal year ended December 31, 2001, which was \$935,318 decrease from \$7,074,147 for the year ending December 31, 2000. This decrease was primarily a result of the economic slow down in 2001.

Gross profit for the year ending December 31, 2001, was \$1,004,241 or 16% of revenues, compared to \$357,875, or 5% in 2000, an increase of 180%, primarily due to product development and research reflected in productivity improvement.

Net operating loss increased to \$478,666 for the year December 31, 2001 compared to \$395,075 for year ended December 31, 2000 due to the non-recurring corporate expenses related to the public company.

Interest expense for the year ended December 31, 2001, decreased to \$66,507, compared to \$67,839, year ended December 31, 2000, primarily due to a decrease of the prime lending rate.

Financial Condition, Liquidity, Capital Resources

Net cash used in the operations of New Century during fiscal year 2001 was (\$483,855), which was a \$1,044,154 decrease from fiscal year 2000. The decrease is due to corporate expenses related to the public company. New century financed its cash flow deficiency by securing financing through the placement of common

stock and Notes payable. Total cash provided by financing activities of \$375,736 for the fiscal year 2001.

The Registrant plans to continue to rely upon external financing sources to meet the cash requirement of its ongoing operations. Management is currently

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seeking to raise additional funding on the form of equity or debt, or a combination thereof. However, there is no guarantee that it will raise sufficient capital to execute its business plan. To the extent that the Registrant is unable to raise sufficient capital, the Registrant's business plan will be required to be substantially modified and its operations curtailed.

The company's auditors have issued their report which contains an explanatory paragraph as to the company's ability to continue as a going concern. The company is currently addressing its liquidity problem by the following actions:

- .. The company continues its aggressive program for selling inventory that has been produced or is currently in production.
- .. The Company continues to implement plans to further reduce operating costs.
- .. The Company is continually seeking investment capital through the public markets.

However, there is no guarantee that any of these strategies will enable the company to meet its obligations for the foreseeable future.

Inflation and Changing Prices

The Registrant does not foresee any adverse effects on its earnings as a result of inflation or changing prices.

Critical Account Policies

The Company uses the percentage-of-completion method of accounting to account for long-term contracts and, therefore, take into account the cost, estimated earnings, and revenue to date on fixed-fee contracts not yet completed. The percentage-of-completion method is used because management considers total cost to be the best available measure of progress on the contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

The amount of revenue recognized at the statement date is the portion of the total contract price that the cost expended to date bears to the anticipated final cost, based on current estimates of cost to complete. It is not related to the progress billings to customers. Contract costs include all materials, direct labor, machinery, subcontract costs, and allocations of indirect overhead.

Because long-term contracts extend over one or more years, changes in job performance, changes in job conditions, and revisions of estimates of cost and earnings during the course of the work are reflected in the accounting period in which the facts that require the revision become known. At the time a loss on a contract becomes known, the entire amount of the estimated ultimate loss is recognized in the financial statements.

Contracts that are substantially complete are considered closed for financial statement purposes. Revenue earned on contracts in progress in excess of billings (underbillings) is classified as a current asset. Amounts billed in excess of revenue earned (overbillings) are classified as a current liability.

ITEM 7. Financial Statements.

The Financial Statements of the Company are set forth at the end hereof.

PART III

ITEM 8. Directors, Executive Officers, Promoters and Control Persons; Compliance With Section 16(a) of the Exchange Act.

The following table and text sets forth the names and ages of all directors and executive officers of the Company and the key management personnel as of December 31, 2001. The Board of Directors of the Company is comprised of only one class. All of the directors will serve until the next annual meeting of stockholders and until their successors are elected and qualified, or until their earlier death, retirement, resignation or removal. Executive officers serve at the discretion of the Board of Directors, and are appointed to serve until the first Board of Directors meeting following the annual meeting of stockholders. Also provided is a brief description of the business experience of each director and executive officer and the key management personnel during the past five years and an indication of directorships held by each director in other companies subject to the reporting requirements under the Federal securities laws.

| Name              | Age | Position                                      |
|-------------------|-----|---|
|                   |     |   |
| David Duquette    | 58  | Chairman of the Board, President and Director |
| Josef Czikmantori | 49  | Secretary and Director                        |

DAVID DUQUETTE. Mr. Duquette has served as the Chairman of the Board, President and Director of the Company since May 25, 2001. Mr. Duquette has been in the CNC Machine Tool Manufacturing and Remanufacturing business since 1967. From 1962 to 1965, he studied Electrical Engineering at the University of Wisconsin. Mr. Duquette founded New Century Remanufacturing in 1996. Prior to that year, he managed Orange Coast Rebuilding for approximately 8 years. Mr. Duquette was President of U.S. Machine Tools from 1969 to 1985.

JOSEF CZIKMANTORI. Mr. Czikmantori has served as Secretary and Director of the Company since May 25, 2001. Mr. Czikmantori was born in Romania. He completed 3 years of Technical College in Romania and then worked for United Machine Tool, which manufactured

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metal cutting machinery. In 1986, Mr. Czikmantori defected from communist Romania and traveled to Los Angeles. He joined Mr. David Duquette at Orange Coast Machine Tools. He is a co-founder of New Century Remanufacturing.

Section 16(a) Beneficial Ownership Compliance

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company's executive officers and directors and persons who own more than 10% of a registered class of the Company's equity securities to file with the Securities and Exchange Commission initial statements of beneficial ownership,

reports of changes in ownership and annual reports concerning their ownership of common stock and other equity securities of the Company, on Forms 3, 4 and 5 respectively. Executive officers, directors and greater than 10% shareholders are required by Commission regulations to furnish the Company with copies of all Section 16(a) reports they file. To the best of the Company's knowledge (based solely upon a review of the Form 3, 4 and 5 filed), no officer, director or 10% beneficial shareholder failed to file on a timely basis any reports required by Section 16(a) of the Securities Exchange Act of 1934, as amended.

### ITEM 9. Executive Compensation.

Josef Czikmantori

The following Summary Compensation Table sets forth the compensation earned by the Company's Chief Executive Officer and the three other most highly compensated executive officers who were serving as such as of December 31, 2001, whose aggregate compensation for fiscal year 2001 exceeded \$100,000 for services rendered in all capacity for that fiscal year.

Summary Compensation Table

|                   | Annual | Compensati       | ion   | Long-Term<br>Compensation Awards | Shares of                       |
|-------------------|--------|------------------|-------|----------------------------------|---------------------------------|
| Name              | Year   | Salary           | Bonus | Other Compensation               | Common Stock Underlying Options |
|                   |        |                  |       |                                  |                                 |
| David Duquette    | 2001   | 197 <b>,</b> 600 | 0     | 0                                |                                 |
| Josef Czikmantori | 2001   | 127,400          | 0     | 0                                |                                 |

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Option Grants in Last Fiscal Year

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ITEM 10. Security Ownership of Certain Beneficial Owners and Management.

The following table sets forth the number of shares of common stock beneficially owned as of December 31, 2001 by (i) those persons or groups known to the Registrant who will beneficially own more than 5% of the Registrant's common stock; (ii) each director and director nominee; (iii) each executive

officer whose compensation exceeded \$100,000 in the fiscal year ended December 31, 2001; and, (iv) all directors and executive officers as a group. The information is determined in accordance with Rule 13(d)-3 promulgated under the Exchange Act based upon information furnished by persons listed or contained in filings made by them with the Securities and Exchange Commission by information provided by such persons directly to the Registrant. Except as indicated below, the stockholders listed possess sole voting and investment power with respect to their shares.

| Name of Beneficial Owner                      | No. of Shares | Percentage of Ownership(l |
|---|---------------|---------------------------|
|   |               |                           |
| David Duquette                                | 1,029,000     | 21%                       |
| Josef Czikmantori                             | 506,000       | 10%                       |
| Officers and Directors as a Group (2 persons) | 1,535,557     | 31%                       |
| 5% or More Beneficial Ownership               |               |                           |
|   |               |                           |
| Jeffrey A. Stern(2)                           | 400,571       | 8%                        |
| Bastion Capital Fund L.P.(3)                  | 400,000       | 8%                        |

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- (1) Based on 5,038,192 shares outstanding. Common stock subject to options or warrants that are currently exercisable or exercisable within 60 days of December 31, 2001 are deemed to be outstanding and to be beneficially owned by the holder thereof for the purpose of computing the percentage ownership of such person but are not treated as outstanding for the purpose of computing the percentage ownership of any other person.
- (2) Includes options to purchase 150,000 shares.
- (3) Includes warrants to purchase 100,000 shares.
- ITEM 11. Certain Relationships and Related Transactions.

None.

ITEM 12. Exhibits, List and Reports on Form 8-K.

### Exhibit Number Description

2.1 Share Exchange Agreement dated as of December 18, 2000, Incorporated herein by reference from the Company's filing on Form 8-K filed on August 23, 2000.

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- 3.1 Certificate of Incorporation as filed with the Delaware Secretary of State, as amended. Incorporated by reference to exhibit 2.1 to Company's Registration Statement on Form S-18, filed on August 14, 1980.
- 3.2 Certificate of Amendment to the Certificate of Incorporation as filed with the Delaware Secretary of State, Incorporated by reference to 8-K filed June 4, 2001.

3.2 Bylaws. Incorporated by reference to exhibit 2.2 to the Registration Statement on Form S-18, filed on August 14, 1980.

Agreement and Plan of Merger, dated as of May 25, 2001, by and among Internetmercado.com, Inc., New Century Remanufacturing, Inc., New Century Acquisition Corporation, David Duquette and Josef Czikmantori; Incorporated by reference to the Exhibit 2.1

of the 8-K filed June 4, 2001

21.1 Subsidiaries of the Registrant\*

\_\_\_\_\_

\*Filed herewith

(b) Reports on Form 8-K

None.

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#### SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 15, 2002 NEW CENTURY COMPANIES, INC.

/s/ David Duquette

\_\_\_\_\_

Name: David Duquette

Title: Chairman, President and Director

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and ill the capacities and on the dates indicated.

Date: April 15, 2002 /s/ David Duquette

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Name: David Duquette

Title: Chairman, President and Director

Date: April 15, 2002 /s/ Josef Czikmantori

\_\_\_\_\_

Name: Josef Czikmantori Title: Secretary and Director

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December 31, 2001

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors New Century Companies, Inc. Santa Fe Springs, California

We have audited the accompanying balance sheet of New Century Companies, Inc. as of December 31, 2001, and the related statements of operations, shareholders' deficit, and cash flows for each of the two years in the period ended December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New Century Companies, Inc. as of December 31, 2001, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company's current liabilities exceed its current assets. This raises substantial doubt about the Company's ability to continue as a going concern. Management's plan in regard to these matters is also described in Note 2. The financial statements do not include any adjustments that might

result from the outcome of this uncertainty.

SINGER LEWAK GREENBAUM & GOLDSTEIN LLP

Los Angeles, California April 1, 2002

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NEW CENTURY COMPANIES, INC.

BALANCE SHEET

December 31, 2001

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### ASSETS

| Current assets                               |             |
|--|-------------|
| Cash   | \$ 43,764   |
| Contracts receivable                         | 306,176     |
| Inventory                                    | 1,193,204   |
| Costs and estimated earnings on contracts in |             |
| progress in excess of billings               | 106,554     |
| Prepaid expenses and other current assets    | 97,933      |
|  |             |
| Total current assets                         | 1,747,631   |
| Property and equipment, net                  | 700,865     |
| Deposits                                     | 259,177     |
|  |             |
| Total assets                                 | \$2,707,673 |
|  | ========    |

The accompanying notes are an integral part of these financial statements

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NEW CENTURY COMPANIES, INC. BALANCE SHEET December 31, 2001

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LIABILITIES AND SHAREHOLDERS' DEFICIT

Current liabilities
Book overdraft

|   | 2001       |                              |
|---|------------|------------------------------|
| NEW CENTURY COMPANIES, INC. STATEMENTS OF OPERATIONS For the Years Ended December 31,   |            |                              |
| F-4   |            |                              |
| The accompanying notes are an integral part of these financial statements   |            |                              |
| Total liabilities and shareholders' deficit   | \$<br>==== | 2 <b>,</b> 7                 |
| Total shareholders' deficit   |            | (2                           |
| 4,940,527 shares issued and outstanding Additional paid-in capital Treasury stock, at cost, 7,750 shares Subscription receivable Loans to shareholders Deferred consulting fees Accumulated deficit                 |            | 4<br>1,4<br>(1,0<br>(4<br>(1 |
| Shareholders' deficit Cumulative, convertible, Series B preferred stock, \$1 par value 15,000,000 shares authorized 56,900 shares issued and outstanding Common stock, \$0.10 par value 6,000,000 shares authorized |            |                              |
| Commitments and contingencies   |            |                              |
| Total liabilities   |            | 2,9                          |
| Total current liabilities  Capital lease obligations, net of current portion  |            | 2,8                          |
| Accounts payable Accrued expenses Billings in excess of costs and estimated earnings on contracts in progress   |            | 1,0<br>3                     |
| Notes payable, net of discount of \$106,000 Current portion of capital lease obligations  |            | 3                            |

Net sales

Cost of sales

| \$ 6,138,829 | 9 |
|--------------|---|
| 5,134,588    | 3 |
|              |   |

| Gross profit   | 1,004,241                   |
|--|-----------------------------|
| Operating expenses   | 1,437,918                   |
| Loss from operations   | (433,677)                   |
| Other income (expense) Interest expense Interest income Other income | (66,507)<br>17,916<br>4,402 |
| Total other income (expense)   | (44,189)                    |
| Loss before provision for income taxes                               | (477,866)                   |
| Provision for income taxes   | 800                         |
| Net loss   | (478,666)                   |
| Cumulative preferred dividends                                       | 71,125                      |
|  | \$ (549,791)<br>======      |
|  | \$ (0.16)                   |
| Basic and diluted weighted-average shares outstanding                | 3,451,109                   |

The accompanying notes are an integral part of these financial statements

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NEW CENTURY COMPANIES, INC. STATEMENTS OF SHAREHOLDERS' DEFICIT For the Years Ended December 31,

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|  | •      | umulative, Convertible<br>eries B Preferred Stock Common Stock |   |           | Additional    | _                  |            |
|--|--------|--|---|-----------|---------------|--------------------|------------|
|  | Shares | Amount   |   | Shares    | <br>Amount    | Paid-in<br>Capital | Trea<br>St |
| Balance, December 31,<br>1999<br>Loan to shareholder<br>Net loss | -      | \$   | _ | 1,500,000 | \$<br>150,000 | \$ (60,000)        | \$         |

| Balance, December 31, 2000   | _                              | -  | 1,500,000   | 150,000 | (60,000)     |    |
|--|--------------------------------|--|---|---------|--------------|----|
| Merger with Internet-  | 100 000                        | 100 000  |   |         | (146,739)    |    |
| Mercado.com, Inc. Issuance of common stock for subscription  | 100,900                        | 100,900  | 2,693,942   | 269,394 | (146,739)    |    |
| receivable Issuance of common  |                                |  | 400,000   | 40,000  | 960,000      |    |
| stock for cash<br>Issuance of common   |                                |  | 200,000   | 20,000  | 230,000      |    |
| stock for consulting<br>services<br>Amortization of  |                                |  | 71,250  | 7,125   | 285,000      |    |
| deferred consulting fees Loan to shareholder Discount on debt  |                                |  |   |         |              |    |
| attributable to stock<br>purchase warrants<br>Conversion of  |                                |  |   |         | 106,000      |    |
| preferred stock to<br>common stock<br>Net loss   | (44,000)                       | (44,000)   | 73,335  | 7,334   | 36,666       |    |
|  |                                |  |   |         |              |    |
| Balance, December 31,<br>2001  |                                | 56 <b>,</b> 900<br>===================================       | 4,940,527   | 494,053 | \$ 1,410,927 | \$ |
|  |                                |  |   |         |              |    |
|  |                                |  |   |         |              |    |
|  |                                |  |   |         |              |    |
|  | Deferred                       | Retained<br>Earnings   |   |         |              |    |
|  | Deferred<br>Consulting         | Retained   | Total   |         |              |    |
| Balance, December 31,  | Deferred<br>Consulting         | Retained<br>Earnings<br>(Accumulated<br>Deficit)             | \$ 507,080  |         |              |    |
|  | Deferred<br>Consulting<br>Fees | Retained<br>Earnings<br>(Accumulated<br>Deficit)             | \$ 507,080<br>(251,824)                               |         |              |    |
| 1999<br>Loan to shareholder  | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)                               |         |              |    |
| 1999 Loan to shareholder Net loss  Balance, December 31, 2000 Merger with Internet-  | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)<br>(395,075)                  |         |              |    |
| 1999 Loan to shareholder Net loss  Balance, December 31, 2000 Merger with Internet- Mercado.com, Inc. Issuance of common stock for   | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)<br>(395,075)                  |         |              |    |
| 1999 Loan to shareholder Net loss  Balance, December 31, 2000 Merger with Internet- Mercado.com, Inc. Issuance of common stock for subscription receivable   | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)<br>(395,075)                  |         |              |    |
| 1999 Loan to shareholder Net loss  Balance, December 31, 2000 Merger with Internet- Mercado.com, Inc. Issuance of common stock for subscription  | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)<br>(395,075)                  |         |              |    |
| 1999 Loan to shareholder Net loss  Balance, December 31, 2000 Merger with Internet- Mercado.com, Inc. Issuance of common stock for subscription receivable Issuance of common stock for cash Issuance of common stock for cash Issuance of common stock for consulting | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)<br>(395,075)<br><br>(139,819) |         |              |    |
| 1999 Loan to shareholder Net loss  Balance, December 31, 2000 Merger with Internet- Mercado.com, Inc. Issuance of common stock for subscription receivable Issuance of common stock for cash Issuance of common  | Deferred<br>Consulting<br>Fees | Retained Earnings (Accumulated Deficit) \$ 523,580 (395,075) | \$ 507,080<br>(251,824)<br>(395,075)<br><br>(139,819) |         |              |    |

| Loan to shareholder<br>Discount on debt |              |              | (75,021)     |
|---|--------------|--------------|--------------|
| attributable to stock purchase warrants |              |              | 106,000      |
| Conversion of                           |              |              |              |
| preferred stock to                      |              |              |              |
| common stock                            |              |              | _            |
| Net loss                                |              | (478,666)    | (478,666)    |
|   |              |              |              |
| Balance, December 31,                   |              |              |              |
| 2001                                    | \$ (155,031) | \$ (478,666) | \$ (200,412) |
|   | =========    | ========     | ========     |

The accompanying notes are an integral part of these financial statements.

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NEW CENTURY COMPANIES, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31,

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|   | <br>2001               | <br>2000              |
|---|------------------------|-----------------------|
| Cash flows from operating activities  |                        |                       |
| Net loss Adjustments to reconcile net loss to net cash provided by (used in) operating activities                     | \$<br>(478,666)        | \$<br>(395,075)       |
| Depreciation and amortization of property and equipment Amortization of consulting fees                               | 216,490<br>137,094     | -                     |
| <pre>Interest income Inventory reserves for obsolescence (Increase) decrease in</pre>                                 | (17 <b>,</b> 916)<br>- | (11,621)<br>(50,000)  |
| Contracts receivable Inventory  | (47,176)<br>(503,365)  | (156,500)<br>590,348  |
| Costs and estimated earnings on contracts in progress in excess of billings Prepaid expenses and other current assets | (14,414)<br>(52,085)   | 43,806<br>(16,001)    |
| Deposits Increase (decrease) in   | (250,000)              | _                     |
| Accounts payable Accrued expenses   | •                      | (182,482)<br>(68,224) |
| Billings in excess of costs and estimated earnings on contracts in progress   | <br>71,779             | <br>676 <b>,</b> 548  |
| Net cash provided by (used in) operating activities   | <br>(483, 855)         | 560 <b>,</b> 299      |

Cash flows from investing activities

| Purchase of property and equipment                  | (4,041)   | (34,042)  |
|---|-----------|-----------|
| Loans to shareholders                               | (75,021)  | (251,824) |
| Net cash used in investing activities               | (79,062)  | (285,866) |
| Cash flows from financing activities                |           |           |
| Book overdraft                                      | 88,079    | -         |
| Proceeds from notes payable                         | 250,000   | _         |
| Principal payments on notes payable                 | (176,834) | (116,208) |
| Principal payments on capital lease obligations     | (35,509)  | (26,358)  |
| Issuance of common stock                            | 250,000   | -         |
|   |           |           |
| Net cash provided by (used in) financing activities | 375,736   | (142,566) |
|   |           |           |

The accompanying notes are an integral part of these financial statements.

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NEW CENTURY COMPANIES, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31,

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|   | <br>2001              | <br>2000      |
|---|-----------------------|---------------|
| Net increase (decrease) in cash                   | \$<br>(187,181)       | \$<br>131,867 |
| Cash, beginning of year                           | <br>230,945           | <br>99,078    |
| Cash, end of year                                 | \$<br>43,764          | 230,945       |
| Supplemental disclosures of cash flow information |                       |               |
| Interest paid                                     | \$<br>66 <b>,</b> 507 | 67,839        |
| Income taxes paid                                 | \$<br>800             | \$<br>800     |

Supplemental schedule of non-cash investing and financing activities

During the year ended December 31, 2001, the Company entered into the following non-cash transactions:

.. issued 2,695,942 shares of common stock in connection with the merger of InternetMercado.com.

- .. issued 400,000 shares of common stock in exchange for a \$1,000,000 subscription receivable.
- .. issued 71,250 shares of common stock in exchange for \$292,125 of consulting services.
- .. converted 44,000 shares of preferred stock in exchange for 73,335 shares of common stock.
- .. acquired \$31,452 of property and equipment under capital lease obligations.

During the year ended December 31, 2000, the Company entered into the following non-cash transactions:

- .. acquired \$88,000 of property and equipment under capital lease obligations.
- .. transferred \$730,710 of inventory to property and equipment.

The accompanying notes are an integral part of these financial statements.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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### NOTE 1 - BUSINESS AND ORGANIZATION

General

New Century Companies, Inc. (the "Company"), a California corporation, was incorporated March 1996 and is located in Southern California. The Company provides after-market services, including rebuilding, retrofitting, and remanufacturing of metal cutting machinery. Once completed, a remanufactured machine is "like new" with state-of-the-art computers, and the cost to the Company's customers is approximately 40% to 50% of that of a new machine.

The Company currently sells its services by direct sales and through a network of machinery dealers across the United States. Its customers are generally medium— to large—sized manufacturing companies in various industries where metal cutting is an integral part of their businesses. The Company grants credit to its customers who are predominately located in the western United States.

Stock Split

On November 26, 2001, the Company authorized a one-for-10 reverse stock split. All share and per share data have been retroactively restated to reflect the split.

Merger with InternetMercado.com, Inc.

On May 25, 2001, the Company entered into a merger agreement (the "Agreement") in which the Company was merged with InternetMercado.com, Inc. ("InternetMercado"). In accordance with the terms of the Agreement, the following conversions occurred:

- Each issued and outstanding share of common stock of the new entity's newly formed, wholly owned subsidiary was converted into one share of the Company's common stock.
- Each share of the Company's common stock was converted into shares of InternetMercado's common stock, par value \$0.10 per share (the "InternetMercado Shares") at the rate of 83.33 InternetMercado Share for each of the Company's shares amounting to an aggregate 1,500,000 InternetMercado Shares.

The transaction has been accounted for as a reverse acquisition, whereby the Company is the accounting acquirer, and the equity section has been restated to reflect the Company's current capital structure.

Name Change

In June 2001, the Company's name was changed from InternetMercado.com, Inc. to New Century Companies, Inc.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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### NOTE 2 - GOING CONCERN AND RISKS AND UNCERTAINTIES

Going Concern

The Company's financial statements have been presented on the basis that it is a going concern, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As of December 31, 2001, the Company had high levels of inventory, its current liabilities exceeded its current assets, and it is not in compliance with loan terms, which caused the Company liquidity issues.

In response to these problems, management has taken the following actions:

- The Company continues its aggressive program for selling inventory.
- . The Company continues to implement plans to further reduce operating costs.
- . The Company merged with a public company in May 2001 (see Note 1) and is in the process of issuing a private placement.

- The Company is seeking investment capital through the public markets.
- . The Company has secured approximately \$1,815,500 worth of new orders from January 2002 through March 2002.

The financial statements do not include any adjustments that might be necessary should the Company be unable to implement any or all of these plans.

Listing and Maintenance Criteria for NASDAQ Securities

The Company intends to apply for listing of its common stock on NASDAQ for the Small-Cap Market. The initial listing standards for the NASDAQ Small-Cap Market require that the Company have total assets of at least \$4,000,000, total shareholders' equity of at least \$2,000,000, a public float of at least 100,000 shares with a market value of at least \$1,000,000, at least 300 shareholders, a minimum bid price for its common stock of \$3 per share, and at least two market makers. To maintain its listing on the NASDAQ Small-Cap Market, the Company must continue to be registered under Section 12(g) of the Securities and Exchange Act of 1934 and have total assets of at least \$2,000,000, total shareholders' equity of at least \$1,000,000, a public float of at least 100,000 shares with a market value of at least \$200,000, at least 300 shareholders, a minimum bid price for its common stock of \$1 per share, and at least two market makers. There is not an assurance that the Company will be able to obtain or maintain the standards for NASDAQ Small-Cap Market listing.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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NOTE 2 - GOING CONCERN AND RISKS AND UNCERTAINTIES (Continued)

Concentrations of Risk

Financial instruments which potentially subject the Company to concentrations of credit risk consist of cash and contracts receivable. The Company places its cash with high credit, quality financial institutions. At times, such cash may be in excess of the Federal Deposit Insurance Corporation insurance limit of \$100,000. At December 31, 2001, the uninsured portions held at the financial institutions aggregated to \$118,573. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash. With respect to contracts receivable, the Company routinely assesses the financial strength of its customers and, as a consequence, believes that the receivable credit risk exposure is limited.

Major Customers

During the year ended December 31, 2001, the Company conducted business with three customers whose sales comprised 28%, 22%, and 10% of net sales. As of December 31, 2001, three customers accounted for 44%, 36%, and 15% of total contracts receivable.

Major Suppliers

During the years ended December 31, 2001 and 2000, the Company conducted business with one supplier who accounted for 32% and 27% of total purchases, respectively. As of December 31, 2001, two suppliers accounted for 21% and 12% of total accounts payable.

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition

Service Revenue

Service revenues are billed and recognized in the period the services are rendered.

Method of Accounting for Long-Term Contracts

The Company uses the percentage-of-completion method of accounting to account for long-term contracts and, therefore, take into account the cost, estimated earnings, and revenue to date on fixed-fee contracts not yet completed. The percentage-of-completion method is used because management considers total cost to be the best available measure of progress on the contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Method of Accounting for Long-Term Contracts (Continued)

The amount of revenue recognized at the statement date is the portion of the total contract price that the cost expended to date bears to the anticipated final cost, based on current estimates of cost to complete. It is not related to the progress billings to customers. Contract costs include all materials, direct labor, machinery, subcontract costs, and allocations of indirect overhead.

Because long-term contracts extend over one or more years, changes in job performance, changes in job conditions, and revisions of estimates of cost and earnings during the course of the work are reflected in the

accounting period in which the facts that require the revision become known. At the time a loss on a contract becomes known, the entire amount of the estimated ultimate loss is recognized in the financial statements.

Contracts that are substantially complete are considered closed for financial statement purposes. Revenue earned on contracts in progress in excess of billings (underbillings) is classified as a current asset. Amounts billed in excess of revenue earned (overbillings) are classified as a current liability.

Comprehensive Income

The Company utilizes Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income." This statement establishes standards for reporting comprehensive income and its components in a financial statement. Comprehensive income as defined includes all changes in equity (net assets) during a period from non-owner sources. Examples of items to be included in comprehensive income, which are excluded from net income, include foreign currency translation adjustments and unrealized gains and losses on available-for-sale securities. Comprehensive income is not presented in the Company's financial statements since the Company did not have any of the items of comprehensive income in any period presented.

Inventory

Inventory is comprised primarily of work in process and is valued at the lower of cost (first-in, first-out method) or market. Cost components include material, direct labor, machinery, subcontracts, and allocations of indirect overhead.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment are stated at cost. The Company provides for depreciation and amortization using the straight-line method over the estimated useful lives of the various classes of property and equipment as follows:

Machinery and equipment 5 years
Computer equipment 5 years
Capital lease equipment 5 years
Leasehold improvements 5 years

Maintenance and repair costs are expensed as they are incurred while renewals and improvements of a significant nature are capitalized. At

the time of retirement or disposal of property and equipment, the cost and related accumulated depreciation or amortization are removed from the accounts, and any resulting gain or loss is reflected in the results of operations.

Fair Value of Financial Instruments

The Company measures financial assets and liabilities in accordance with generally accepted accounting principles. For the Company's financial instruments, including cash, contracts receivable, accounts payable, and accrued expenses, the carrying amounts approximate fair value due to their short maturities. The amounts shown for notes payable and capital lease obligations also approximate fair value because current interest rates offered to the Company for debt of similar maturities are substantially the same.

Stock-Based Compensation

SFAS No. 123, "Accounting for Stock-Based Compensation," establishes and encourages the use of the fair value based method of accounting for stock-based compensation arrangements under which compensation cost is determined using the fair value of stock-based compensation determined as of the date of grant and is recognized over the periods in which the related services are rendered. The statement also permits companies to elect to continue using the current implicit value accounting method specified in Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," to account for stock-based compensation issued to employees.

The Company has elected to use the implicit value based method and has disclosed the pro forma effect of using the fair value based method to account for its stock-based compensation. For stock-based compensation issued to non-employees, the Company uses the fair value method of accounting under the provisions of SFAS No. 123.

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NEW CENTURY COMPANIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

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## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Advertising

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Advertising expenses are charged to expense as incurred. For the years ended December 31, 2001 and 2000, total advertising expense was \$83,812 and \$204,832, respectively.

### Income Taxes

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The Company provides for income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes." Deferred income taxes are provided on a liability method, whereby deferred tax assets are recognized for deductible temporary differences, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are

the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion of all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

As of April 30, 2001, the Company's federal filing status was changed from "S" corporation to "C" corporation status. Under its "S" corporation status, any profits or losses in the Company were passed on to its shareholders and were not taxed at the corporate level. Taxes recorded on the accompanying financial statements are only those for the period from May 1, 2001 through December 31, 2001 and may not be indicative of future tax provisions.

The pro forma effects of taxes as if the Company had been taxed as a "C" corporation during the years ended December 31, 2001 and 2000 would not have an effect on pro forma basic and diluted loss per share as a full valuation allowance was made on the deferred tax benefit.

### Loss per Share

Loss per share is presented according to SFAS No. 128, "Earnings Per Share." Basic loss per share excludes dilution and is computed by dividing net loss available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted loss per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. For the years ended December 31, 2001 and 2000, because the Company incurred net losses, basic and diluted loss per share are the same. In addition, the Company had certain convertible preferred stock and common stock, including options and warrants, which were not included in diluted loss per share as their effects would have been anti-dilutive.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Reclassifications

Certain amounts included in the prior year financial statements have been reclassified to conform with the current year presentation. Such reclassification did not have any effect on reported net loss.

### Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Recently Issued Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This statement applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development, and/or the normal operation of long-lived assets, except for certain obligations of lessees. The Company does not expect adoption of SFAS No. 143 to have a material impact, if any, on its financial position or results of operations.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." This statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This statement replaces SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of," the accounting and reporting provisions of APB No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual, and Infrequently Occurring Events and Transactions," for the disposal of a segment of a business, and amends Accounting Research Bulletin No. 51, "Consolidated Financial Statements," to eliminate the exception to consolidation for a subsidiary for which control is likely to be temporary. The Company does not expect adoption of SFAS No. 144 to have a material impact, if any, on its financial position or results of operations.

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NEW CENTURY COMPANIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

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### NOTE 4 - CONTRACTS IN PROGRESS

Contracts in progress as of December 31, 2001 were as follows:

| Cumulative costs to date<br>Cumulative gross profit to date | \$ 1,023,205<br>481,684   |
|---|---------------------------|
| Cumulative revenue earned Less progress billings to date    | 1,504,889<br>2,319,919    |
| Net overbillings  | \$ (815,030)<br>========= |

The following is included in the accompanying balance sheet under these captions as of December 31, 2001:

Costs and estimated earnings on contracts in progress in excess of billings \$ 106,554 Billings in excess of costs and estimated earnings on contracts in progress 921,584

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Net overbillings \$ (815,030)

### NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2001 consisted of the following:

| Machinery and equipment Computer equipment Capital lease equipment | \$ 876,781<br>26,506<br>159,652 |
|--|---------------------------------|
| Leasehold improvements   | 106,107<br><br>1,169,046        |

Less accumulated depreciation and amortization 468,181

Total \$ 700,865

For the years ended December 31, 2001 and 2000, depreciation and amortization expense amounted to \$216,490 and \$129,500, respectively. Included in accumulated depreciation is \$31,930 for capital lease equipment at December 31, 2001.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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### NOTE 6 - LOANS TO SHAREHOLDERS

As of December 31, 2001, the Company had loans to certain of its shareholders for \$433,345, which bear interest at 5% per annum. There is not a specified maturity date, and it is the Company's and shareholders' intention not to reduce the balance before December 31, 2002. For the years ended December 31, 2001 and 2000, total interest income from loans to shareholders was \$17,916 and \$11,621, respectively.

### NOTE 7 - NOTES PAYABLE

Notes payable at December 31, 2001 consisted of the following:

Notepayable - converted from line of credit, secured by all of the Company's assets and personal guarantees of the shareholders. Payable monthly at \$8,500, plus interest at the Citibank, N.A.'s base rate (4.75% at December 31, 2001), plus 1%. Debt matured in February 2001, but was subsequently extended to

June 2002. \$ 170,624

Notepayable - secured by all of the Company's assets and personal guarantees of the shareholders. Payable monthly at \$6,944, plus interest at the Citibank, N.A.'s base rate (4.75% at December 31, 2001), plus 1.25%. Debt matures in December 2002. The Company must maintain certain financial covenants of which the Company was not in compliance at December 31, 2001.

76,389

Notepayable - original principal of \$250,000, unsecured, including warrants to purchase the Company's common stock at an exercise price of \$0.20 per share. The note payable is personally guaranteed by a shareholder of the Company. Payable on or before June 21, 2002, accruing interest at 18% per annum. This amount is net of a discount applicable to detachable warrants of \$106,000.

144,000

391,013

Less current portion

391,013

Long-term portion

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#### NOTE 8 - COMMITMENTS AND CONTINGENCIES

### Leases

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The Company leases equipment under an operating lease requiring minimum monthly payments of \$273 per month through August 2005. For the year ended December 31, 2001 and 2000, total equipment rent expense was \$3,277 and \$3,277, respectively.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2001

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### NOTE 8 - COMMITMENTS AND CONTINGENCIES (Continued)

Leases (Continued)

The Company leases a truck under an operating lease requiring minimum monthly payments of \$538 per month through July 2005. For the years ended December 31, 2001 and 2000, truck lease expense was \$6,460 and \$2,690, respectively.

The Company leases office and factory space under an operating lease requiring minimum monthly payments of \$6,800 through August 2003. The agreement calls for annual increases. For the years ended December 31, 2001 and 2000, rent expense was \$83,150 and \$79,200, respectively.

On November 30, 2001, the Company entered into an agreement with a real

estate company to lease its office and warehouse facility, commencing December 31, 2001. The lease requires initial monthly payments of \$28,515 and includes annual increases of 3% through December 2006. The lease is personally guaranteed by one of the shareholders. The agreement includes an option to purchase the land and building for \$3,550,000. As of December 31, 2001, the Company had placed \$250,000 in escrow to be used toward such purchase, which is included in deposits in the accompanying balance sheet. These monies are non-refundable, except for reasons specified in the agreement.

The Company also leases equipment under capital lease obligations that expire through December 2005. Monthly payments of \$5,201 are due, including interest at rates ranging from 16% to 31%.

Future minimum lease payments under operating and capital lease agreements at December 31, 2001 were as follows:

| Year Ending December 31,             | Operating<br>Leases                                    | <br>Capital<br>Leases                |
|--------------------------------------|--|--------------------------------------|
| 2002<br>2003<br>2004<br>2005<br>2006 | \$ 435,911<br>418,176<br>372,750<br>378,499<br>385,120 | 62,405<br>34,805<br>14,155<br>10,033 |
| Less amount representing interest    | \$ 1,990,456   | <br>121,398<br>26,847                |
| Less current portion                 |  | <br>94,551<br>44,537                 |
| Long-term portion                    |  | \$<br>50,014                         |

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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NOTE 8 - COMMITMENTS AND CONTINGENCIES (Continued)

Leases (Continued)

Interest expense related to capital lease obligations for the years ended December 31, 2001 and 2000 was \$26,896 and \$19,062, respectively.

Service Agreements

Periodically, the Company enters into various agreements for services

including, but not limited to, public relations, financial consulting, and manufacturing consulting. Generally, the agreements are ongoing until such time they are terminated, as defined. Compensation for services is paid either at a fixed monthly rate or based on a percentage, as specified, and may be payable in shares of the Company's common stock. As of December 31, 2001, the Company was a party to two such agreements. During the years ended December 31, 2001 and 2000, the Company incurred \$137,094 and \$0, respectively, in connection with such arrangements. Such is included in operating expenses in the accompanying statements of operations.

### NOTE 9 - SERIES B PREFERRED STOCK

The Company has 15,000,000 authorized shares of cumulative, convertible Series B preferred stock. The preferred shares have a cumulative dividend of \$1.25 per share, which is payable on a semi-annual basis, are convertible into 1.67 shares of the Company's common stock, and do not have any voting rights. As of December 31, 2001, 56,900 shares were issued and outstanding, and accumulated dividends amounted to \$393,123. Cumulative dividends attributable to the Company since May 25, 2001 were \$71,125 and have been reflected as an increase in the loss attributable to common shareholders. During the years ended December 31, 2001 and 2000, 44,000 and 0 preferred shares, respectively, were converted into 73,335 and 0 common shares, respectively.

NOTE 10 - COMMON STOCK

Common Stock Issued for Subscription Receivable

The Company received an \$87,500 subscription receivable from a member of the Board of Directors in exchange for shares of the Company's common stock. The receivable bears interest at an annual rate of 6%. Principal and any unpaid interest is due on October 6, 2001. As of December 31, 2001, the receivable remained unpaid, and management expects full collection.

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NEW CENTURY COMPANIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

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NOTE 10 - COMMON STOCK (Continued)

Common Stock Issued for Subscription Receivable (Continued)

On May 25, 2001, the Company received a \$1,000,000 subscription receivable from five employees in exchange for 400,000 shares of the Company's common stock. The receivable bears interest at 6% per annum. The principal and accrued interest are payable in May 2002, with an option to extend the due date for one year in return for an increase in the interest rate to 10% per annum.

Common Stock Issued for Cash

During the year ended December 31, 2001, the Company issued 200,000 shares of common stock to a shareholder, valued at \$1.25 per share, for \$250,000 in cash.

Common Stock Issued for Services

On November 15, 2001, the Company issued 71,250 restricted shares of common stock to two consultants for services in connection with a private placement (see Note 14). The shares were valued at the fair market value as of November 15, 2001, or \$4.10 per share, totaling \$292,125 to be amortized over the term of the services, as specified in the related agreements. The fair market value of the services received was determined by management to be the value of such services had the Company paid cash. As of December 31, 2001, the balance of deferred consulting services totaled \$155,031.

New Issuances of Common Stock

Generally, all new issuances of common stock made by the Company carry registration rights.

NOTE 11 - WARRANTS AND STOCK OPTIONS

Warrants

On December 21, 2001, the Company issued 100,000 warrants to purchase common stock for \$2 per share, which is exercisable for two years from the date of issuance. The warrants were issued in connection with a six-month, short-term note payable. In accordance with accounting principles generally accepted in the United States, the proceeds of the financing have been allocated to the debt and the warrants, based on their relative fair values. Accordingly, a discount of \$106,000 has been recorded as a reduction in the debt balance, and the off-setting credit has been recorded as additional paid-in capital. The discount is being amortized and charged to expense over the life of the debt. During the year ended December 31, 2001, amortization of the discount was not material.

Employee Stock Options

In connection with the merger agreement with InternetMercado, the Company assumed the Incentive Stock Option Plan ("ISOP") granted by InternetMercado to its employees.

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NEW CENTURY COMPANIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

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NOTE 11 - WARRANTS AND STOCK OPTIONS (Continued)

Employee Stock Options (Continued)

Under the terms of the Company's ISOP, options to purchase 1,000,000 shares of common stock may be issued to all key employees who are eligible to receive non-assignable and non-transferable options to purchase shares. The exercise price of any option may not be less than the fair market value of the shares on the date of grant. No options granted may be exercisable more than 10 years after the date of grant. The options granted generally vest evenly over a one-year period, beginning from the date of grant. During the year ended December 31, 2001, the Company assumed 233,250 stock options in connection with the merger agreement under the Company's ISOP.

# Non-Employee Stock Options

The Company has also assumed a non-statutory stock option plan ("NSSO") to purchase an aggregate of 1,350,000 shares of common stock granted to three non-employees for services rendered. These options are non-assignable and non-transferable, are exercisable over a five-year period from the date of grant, and vested on the date of grant. During the year ended December 31, 2001 the Company assumed 308,333 stock options in connection with the merger agreement under the Company's NSSO plan.

# Warrant and Stock Option Transactions

The following table summarizes all of the Company's warrant and stock option transactions:

|   | Number of Shares |                    |                    | Weighted-<br>Average |  |
|---|------------------|--------------------|--------------------|----------------------|--|
|   | Employee         | Non-<br>Employee   | Total              | Exercise<br>Price    |  |
| Assumed in connection with merger agreement Granted | 233,250          | 308,333<br>100,000 | 541,583<br>100,000 | \$ 10.48<br>\$ 2.00  |  |
| Outstanding and exercisable, December 31, 2001      | 233 <b>,</b> 250 | 408,333            | 641 <b>,</b> 583   | \$ 9.15              |  |

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NEW CENTURY COMPANIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

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NOTE 11 - WARRANTS AND STOCK OPTIONS (Continued)

Warrant and Stock Option Transactions (Continued)

The weighted-average remaining contractual life of the warrants and

options outstanding at December 31, 2001 was 3.37 years. The exercise prices of the warrants and options outstanding at December 31, 2001 ranged from \$2\$ to \$12.50, and information relating to these options is as follows:

|                   |                  |             | Weighted-         |
|-------------------|------------------|-------------|-------------------|
|                   |                  |             | Average           |
|                   |                  | Weighted-   | Exercise Price of |
|                   | Stock Options    | Average     | Stock Options     |
| Range of          | and Warrants     | Remaining   | and Warrants      |
| Exercise          | Outstanding and  | Contractual | Outstanding and   |
| Prices            | Exercisable      | Life        | Exercisable       |
| <br>              |                  |             |                   |
| \$<br>2.00 - 7.50 | 135,000          | 3.59 years  | \$ 3.30           |
|                   | •                | _           |                   |
| \$<br>9.80        | 64 <b>,</b> 750  | 3.36 years  | \$ 9.80           |
| \$<br>10.00       | 291 <b>,</b> 833 | 3.28 years  | \$ 10.00          |
| \$<br>12.50       | 150,000          | 3.36 years  | \$ 12.50          |
|                   |                  |             |                   |
|                   |                  |             |                   |
|                   | 641 <b>,</b> 583 |             |                   |
|                   | =========        |             |                   |

All stock options issued to employees have an exercise price not less than the fair market value of the Company's common stock on the date of the grant. In accordance with accounting for such options utilizing the intrinsic value method, there is not any related compensation expense recorded in the Company's financial statements. Had compensation cost for stock-based compensation been determined based on the fair value of the grant dates consistent with the methods of SFAS No. 123, the Company's net loss and loss per share for the years ended December 31, 2001 and 2000 would be the same since employee options were not issued during those years. As such, no pro forma disclosure has been made.

The fair value of the warrants granted during the year ended December 31, 2001 for purposes of determining the discount to be applied to the note payable issued with detachable warrants is estimated on the date of grant utilizing the Black-Scholes option-pricing model with the following weighted-average assumptions for the year ended December 31, 2001: dividend yield of 0%, expected volatility of 175%, risk-free interest rate of 3.17%, and expected life of two years.

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NEW CENTURY COMPANIES, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2001

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### NOTE 12 - BACKLOG

The following schedule summarizes changes in backlog on contracts during the year ended December 31, 2001. Backlog represents the amount of revenue the Company expects to realize from work to be performed on uncompleted contracts in progress at December 31, 2001 and from contractual agreements on which work has not yet begun:

| Backlog balance at December 31, 2000                   | \$<br>2,438,165 |
|--|-----------------|
| New contracts and contract adjustments during the year | 6,466,628       |
|  | <br>            |
|  |                 |
| Sub-total  | 8,904,793       |
| Less contract revenue earned during the year           | 6,138,829       |
| •  | <br>            |
|  |                 |
| Backlog balance at December 31, 2001                   | \$<br>2,765,964 |
|  | <br>            |

### NOTE 13 - INCOME TAXES

Significant components of the Company's deferred tax assets at December 31, 2001 were as follows:

| Net operating loss carryforward Reserve for warranty Accrued compensated absences | \$ | 133,000<br>12,900<br>12,000 |  |
|---|----|-----------------------------|--|
|   |    |                             |  |
| Less valuation allowance  |    | 157,900<br>157,900          |  |
| Total   | \$ | -                           |  |
|   |    |                             |  |

As of December 31, 2001, the valuation allowance for deferred tax assets totaled \$157,900. For the years ended December 31, 2001 and 2000, the net change in the valuation allowance was an increase of \$157,900 and a change of \$0, respectively.

As of December 31, 2001, the Company had net operating loss carryforwards for federal and state income tax purposes of approximately \$426,900 and \$212,900, respectively. The net operating loss carryforwards begin expiring in 2021 and 2011, respectively. The utilization of net operating loss carryforwards may be limited due to the ownership change under the provisions of Internal Revenue Code Section 382 and similar state provisions.

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NEW CENTURY COMPANIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

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NOTE 14 - SUBSEQUENT EVENTS

Private Placement Memorandum

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Subsequent to December 31, 2001, the Company authorized 60,000 shares of Series C 5% convertible preferred stock (the "Series C"). Effective March 20, 2002, the Company began the process of preparing for the public offering of the Series C at a price of \$25 a share, with a minimum offering of 30,000 shares and a maximum of 60,000 shares. The Series C has a par value of \$1 per share and is convertible into 16.667 shares of the Company's common stock with a par value of \$0.10 per share, representing a purchase price of \$1.50 per share.

### Sublease Agreement

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In January 2002, the Company entered into an agreement with an unrelated party to sublease its office and factory space, expiring in August 2003. The sublease agreement requires monthly rent of \$8,200 and a security deposit equal to the monthly rent.

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