AMERICAN FINANCIAL GROUP INC Form 10-Q May 11, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended March 31, 2009

Commission File

No. 1-13653

AMERICAN FINANCIAL GROUP, INC.

Incorporated under the Laws of Ohio

IRS Employer I.D. No. 31-1544320

One East Fourth Street, Cincinnati, Ohio 45202 (513) 579-2121

| Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or |
|---|
| 15(d) of  |
| the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing   |

the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements

for the past 90 days. Yes X No \_\_\_\_

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes \_\_\_\_ No \_\_\_

| Indicate by check mark whethe   | r the Registrant is a large | e accelerated filer, an accelerated | d filer, a        |  |  |  |
|---|-----------------------------|-------------------------------------|-------------------|--|--|--|
| non-accelerated filer or a  |                             |                                     |                   |  |  |  |
| smaller reporting company:  |                             |                                     |                   |  |  |  |
| Large Accelerated Filer X   | Accelerated Filer           | Non-Accelerated Filer               | Smaller Reporting |  |  |  |
| Company   |                             |                                     |                   |  |  |  |
| Indicate by check mark whether the Registrant is a shell company. Yes No _X_  |                             |                                     |                   |  |  |  |
| As of May 1, 2009, there were 115,736,731 shares of the Registrant's Common Stock outstanding, excluding 14.9 million shares owned by subsidiaries. |                             |                                     |                   |  |  |  |
|   |                             |                                     |                   |  |  |  |

# AMERICAN FINANCIAL GROUP, INC.

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# AMERICAN FINANCIAL GROUP, INC. 10-Q

## PART I

## ITEM I - FINANCIAL STATEMENTS

# AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEET (unaudited)

## (Dollars In Millions)

|   | March 31,<br> | December 31, |
|---|---------------|--------------|
| Assets:   |               |              |
| Cash and cash equivalents                               | \$ 1,315.0    | \$ 1,264.0   |
| Investments:  |               |              |
| Fixed maturities:                                       |               |              |
| Available for sale - at fair value                      |               |              |
| (amortized cost - \$16,263.8 and \$15,948.1)            | 14,308.5      | 14,079.3     |
| Trading - at fair value                                 | 310.7         | 280.5        |
| Equity securities - at fair value:                      |               |              |
| Common stocks (cost - \$107.2 and \$118.6)              | 209.6         | 216.5        |
| Perpetual preferred stocks (cost - \$152.4 and \$178.4) | 88.4          | 137.1        |
| Mortgage loans  | 305.4         | 308.9        |
| Policy loans  | 280.1         | 283.6        |
|   | <u>317.9</u>  | 300.6        |
| Real estate and other investments                       |               |              |
| Total cash and investments                              | 17,135.6      | 16,870.5     |
| Recoverables from reinsurers and prepaid                |               |              |
| reinsurance premiums                                    | 3,560.0       | 4,301.7      |
| Agents' balances and premiums receivable                | 618.3         | 629.7        |
| Deferred policy acquisition costs                       | 2,410.6       | 2,343.1      |

| Other receivables Variable annuity assets (separate accounts) Other assets |   | 347.2<br>390.7<br>1,169.5<br> | 414.8<br>415.9<br>1,241.6<br>210.2 |
|--|---|-------------------------------|------------------------------------|
| Goodwill   |   |                               |                                    |
| Total Assets   |   | \$25,842.1                    | <u>\$26,427.5</u>                  |
| Liabilities and Equity:  |   |                               |                                    |
| Unpaid losses and loss adjustment expenses                                 |   | \$ 6,266.4                    | \$ 6,764.2                         |
| Unearned premiums Annuity benefits accumulated                             |   | 1,678.0<br>10,689.8           | 1,697.9<br>10,652.7                |
| Life, accident and health reserves   |   | 1,555.7                       | 1,539.8                            |
| Payable to reinsurers  |   | 286.0                         | 504.1                              |
| Long-term debt   |   | 1,058.3                       | 1,029.7                            |
| Variable annuity liabilities (separate accounts)                           |   | 390.7                         | 415.9                              |
| Accounts payable, accrued expenses and other liabilities                   |   | 1,238.4                       | <u>1,221.6</u>                     |
| Total liabilities  |   | 23,163.3                      | 23,825.9                           |
| Shareholders' Equity:<br>Common Stock, no par value                        |   |                               |                                    |
| - 200,000,000 shares authorized  |   |                               |                                    |
| - 115,721,254 and 115,599,169 shares outstanding                           |   | 115.7                         | 115.6                              |
| Capital surplus  |   | 1,239.9                       | 1,235.8                            |
| Retained earnings  |   | 1,947.8                       | 1,841.6                            |
| Accumulated other comprehensive income (loss), net of tax                  |   | <u>(740.0</u>                 | <u>(703.0</u>                      |
|  | ) | )                             |                                    |
| Total shareholders' equity   | , | 2,563.4                       | 2,490.0                            |
| Noncontrolling interests   |   | <u>115.4</u>                  | <u>111.6</u>                       |
| Total equity   |   | <u>2.678.8</u>                | 2,601.6                            |
| Total liabilities and equity   |   | <u>\$25,842.1</u>             | <u>\$26,427.5</u>                  |

# Edgar Filing: AMERICAN FINANCIAL GROUP INC - Form 10-Q AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF EARNINGS (unaudited)

(In Millions, Except Per Share Data)

| Three | months | ended |
|-------|--------|-------|
|       |        |       |

|  |                 | _              |
|--|-----------------|----------------|
|  | March 31        | ,              |
|  | <u>2009</u>     | <u>2008</u>    |
| Income:  |                 |                |
| Property and casualty insurance premiums                             | \$ 574.7        | \$ 635.0       |
| Life, accident and health premiums                                   | 109.1           | 108.7          |
| Investment income  | 300.2           | 266.3          |
| Realized gains (losses) on securities (*)                            | (41.3)          | (80.3)         |
| Other income   | 62.9            | <u>72.1</u>    |
|  | 1,005.6         | 1,001.8        |
| Costs and Expenses: Property and casualty insurance:                 |                 |                |
| Losses and loss adjustment expenses                                  | 271.7           | 290.9          |
| Commissions and other underwriting expenses                          | 198.7           | 222.0          |
| Annuity benefits   | 107.6           | 104.9          |
| Life, accident and health benefits                                   | 91.0            | 87.4           |
| Annuity and supplemental insurance acquisition expenses              | 52.1            | 40.1           |
| Interest charges on borrowed money                                   | 16.0            | 18.7           |
| Other operating and general expenses                                 | <u> 100.5</u>   | 111.8          |
|  | <u>837.6</u>    | <u>875.8</u>   |
| Operating earnings before income taxes<br>Provision for income taxes | 168.0<br>58.3   | 126.0<br>44.9  |
| Net earnings, including noncontrolling interests                     | 109.7           | 81.1           |
| Less: Net earnings attributable to noncontrolling interests          | (5.9            | (5.1           |
|  |                 |                |
| Net Earnings Attributable to Shareholders                            | <u>\$ 103.8</u> | <u>\$ 76.0</u> |

| Earnings Attributable<br>Basic          | e to Shareholders per Common Share:  |       | <u>\$.90</u>            | <u>\$.67</u>       |
|---|--|-------|-------------------------|--------------------|
| Diluted                                 |  |       | <u>\$.88</u>            | <u>\$.64</u>       |
| Average number of C<br>Basic<br>Diluted | Common Shares:   |       | 115.7<br>116.4          | 113.5<br>117.2     |
| Cash dividends per C                    |  | \$.13 | \$.125                  |                    |
| (*)                                     | Consists of the following: Realized gains before impairment losses  Unrealized losses on securities with impairment charges Non-credit portion in other comprehensive income |       | \$ 34.7<br>(184.4)<br>  | \$ 21.6<br>(101.9) |
|   | Impairment charges recognized in earnings  |       | <u>(76.0</u>            | <u>(101.9</u>      |
|   | Total realized gains(losses) on securities   | )     | )<br>( <u>\$ 41.3</u> ) | (\$ 80.3)          |

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# AMERICAN FINANCIAL GROUP, INC. 10-Q

# AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)

(Dollars in Millions)

|        |                | S]              | hareholders' Equity |              |                  |
|--------|----------------|-----------------|---------------------|--------------|------------------|
|        |                |                 |                     |              |                  |
|        |                |                 | Accumulated         |              |                  |
|        | Common Stock   |                 | Other               |              | Noncon-          |
| Common | and Capital    | Retained        | Comprehensive       |              | trolling         |
| Shares | <u>Surplus</u> | <b>Earnings</b> | Income (Loss)       | <u>Total</u> | <u>Interests</u> |
|        |                |                 |                     |              |                  |
|        |                |                 |                     |              |                  |

| Balance at December 31, 2008           | 115,599,169 | \$1,351.4 | \$1,841.6        | (\$703.0)          | \$2,490.0 | \$111.6  |
|--|-------------|-----------|------------------|--------------------|-----------|----------|
| Cumulative effect of accounting change | -           | -         | 17.5             | (17.5)             | -         | -        |
| Net earnings                           | -           | -         | 103.8            | -                  | 103.8     | 5.9      |
| Other comprehensive income (loss),     |             |           |                  |                    |           |          |
| net of tax:                            |             |           |                  |                    |           |          |
| Change in unrealized gain (loss)       |             |           |                  |                    |           |          |
| on securities                          | -           | -         | -                | (15.9)             | (15.9)    | (1.4)    |
| Change in foreign currency translation | -           | -         | -                | (3.8)              | (3.8)     | (.2)     |
| Change in unrealized pension and other |             |           |                  |                    |           |          |
| postretirement benefits                | -           | -         | -                | .2                 | 2         |          |
| Total comprehensive income             |             |           |                  | -                  | 84.3      | 4.3      |
| Dividends on Common Stock              | -           | -         | (15.1)           | -                  | (15.1)    | _        |
| Shares issued:                         |             |           | -                |                    | -         |          |
| Benefit plans                          | 116,331     | .8        | -                | -                  | .8        | -        |
| Dividend reinvestment plan             | 5,754       | .1        | -                | -                  | .1        | -        |
| Other stock-based compensation expense | -           | 2.7       | -                | -                  | 2.7       | -        |
| Other                                  | <del></del> | 6         |                  |                    | 6         | (.5      |
|  |             |           |                  |                    |           | )        |
| Balance at March 31, 2009              | 115,721,254 | \$1,355.6 | <u>\$1,947.8</u> | ( <u>\$740.0</u> ) | \$2,563.4 | \$ 115.4 |
|  |             |           |                  |                    |           |          |
| Balance at December 31, 2007           | 113,499,080 | \$1,300.0 | \$1,733.5        | \$12.6             | \$3,046.1 | \$99.9   |
| Net earnings                           | -           | -         | 76.0             | -                  | 76.0      | 5.1      |
| Other comprehensive income (loss),     |             |           |                  |                    |           |          |
| net of tax:                            |             |           |                  |                    |           |          |
| Change in unrealized gain (loss)       |             |           |                  |                    |           |          |

| on securities                          | -              | -      | -        | (70.5) | (70.5) | (2.1) |
|--|----------------|--------|----------|--------|--------|-------|
| Change in foreign currency translation | -              | -      | -        | (3.2)  | (3.2   |       |
|  |                |        |          | )      |        |       |
| Total comprehensive income             |                |        |          |        | 2.3    | 3.0   |
| Dividends on Common Stock              | -              | -      | (14.2)   | _      | (14.2) | _     |
| Shares issued:                         |                |        |          |        |        |       |
| Exercise of stock options              | 483,265        | 9.6    | -        | -      | 9.6    | -     |
| Dividend reinvestment plan             | 70,172         | 1.8    | -        | -      | 1.8    | -     |
| Other benefit plans                    | 135,149        | 3.8    | -        | -      | 3.8    | -     |
| Other stock-based compensation expense | -              | 2.4    | -        | -      | 2.4    | -     |
| Shares acquired and retired            | (1,003,000)    | (11.5) | (14.9)   | -      | (26.4) | -     |
| Shares tendered in option exercises    | (240,325)      | (2.7)  | (3.5)    | -      | (6.2)  | -     |
| Noncontrolling interest of             |                |        |          |        |        |       |
| acquired subsidiary                    | -              | -      | -        | -      | -      | 18.9  |
| Other                                  | <del>-</del> _ | 9      | <u> </u> |        | 9      | 5     |
|  |                |        |          |        |        |       |
|  |                |        |          |        |        |       |
|  |                |        |          |        |        |       |

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<u>\$1,304.3</u> <u>\$1,776.9</u>

112,944,341

Balance at March 31, 2008

## AMERICAN FINANCIAL GROUP, INC. 10-Q

# AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

(In Millions)

 \$122.3

(<u>\$61.1</u>) <u>\$3,020.1</u>

| Operating Activities:                                    |   |              |                 |
|--|---|--------------|-----------------|
| Net earnings, including noncontrolling interests         |   | \$ 109.7     | \$ 81.1         |
| Adjustments:   |   | 7 - 20,000   | , ,,,,,         |
| Depreciation and amortization                            |   | 63.2         | 49.0            |
| Annuity benefits   |   | 107.6        | 104.9           |
| Realized losses on investing activities                  |   | 41.3         | 80.0            |
| Net (purchases) sales of trading securities              |   | (35.1)       | 1.6             |
| Deferred annuity and life policy acquisition costs       |   | (38.4)       | (42.5)          |
| Decrease in reinsurance and other receivables            |   | 822.9        | 171.4           |
| Decrease in other assets                                 |   | 62.5         | 22.6            |
| Decrease in insurance claims and reserves                |   | (501.8)      | (35.7)          |
| Decrease in payable to reinsurers                        |   | (218.1)      | (6.2)           |
| Increase (decrease) in other liabilities                 |   | 8.1          | (65.4)          |
| Other, net   |   | 1            | 8.9             |
|  |   |              |                 |
| Net cash provided by operating activities                |   | 422.0        | _369.7          |
| Investing Activities                                     |   |              |                 |
|  |   |              |                 |
| Purchases of and additional investments in:              |   | (1.007.0)    | (1.022.0)       |
| Fixed maturity investments                               |   | (1,087.9)    | (1,823.9)       |
| Equity securities  |   | (.2)         | (75.7)          |
| Subsidiaries   |   | (1.5)        | (111.8)         |
| Real estate, property and equipment                      |   | (11.4)       | (12.6)          |
| Maturities and redemptions of fixed maturity investments |   | 380.3        | 603.9           |
| Sales of:  |   | 207.1        | 1 077 0         |
| Fixed maturity investments                               |   | 397.1<br>8.1 | 1,077.9<br>75.1 |
| Equity securities Real estate, property and equipment    |   | .1           | 4.7             |
| Decrease in securities lending collateral                |   | 16.2         | 4.7             |
| Cash and cash equivalents of businesses acquired         |   | 10.2         | 90.8            |
| Increase in other investments                            |   | _(15.0       | (3.9            |
| increase in other investments                            |   | (13.0        | (3.5            |
| <b>N</b>   | ) | (214.2       | (170.7          |
| Net cash used in investing activities                    |   | (314.2       | <u>(170.7</u>   |
|  | ) | )            |                 |
| Financing Activities                                     |   |              |                 |
|  |   | 0.664        | 2011            |
| Annuity receipts   |   | 266.1        | 286.0           |
| Annuity surrenders, benefits and withdrawals             |   | (319.8)      | (351.8)         |
| Net transfers from (to) variable annuity assets          |   | (.2)         | 19.3            |
| Additional long-term borrowings                          |   | 28.9         | 270.0           |
| Reductions of long-term debt                             |   | (.4)         | (216.2)         |

| Decrease in securities lending obligation        | (16.2)           | (4.8)           |
|--|------------------|-----------------|
| Issuances of Common Stock                        | .4               | 4.6             |
| Repurchases of Common Stock                      | -                | (26.4)          |
| Cash dividends paid on Common Stock              | (15.0)           | (12.4)          |
| Other, net                                       | (.6              |                 |
| )  |                  |                 |
| Net cash provided by financing activities        | <u>(56.8</u>     | <u>(31.5</u>    |
| )  | )                |                 |
| Net Increase in Cash and Cash Equivalents        | 51.0             | 167.5           |
| Cash and cash equivalents at beginning of period | 1,264.0          | 815.9           |
|  |                  |                 |
| Cash and cash equivalents at end of period       | <u>\$1,315.0</u> | <u>\$ 983.4</u> |

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **INDEX TO NOTES**

| A. | Accounting Policies     | F. | Amortizable Intangible Assets       |
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| B. | Segments of Operations  | G. | Long-Term Debt                      |
| C. | Fair Value Measurements | H. | Shareholders' Equity                |
| D. | <u>Investments</u>      | I. | <u>Contingencies</u>                |
| E. | <u>Derivatives</u>      | J. | Condensed Consolidating Information |

A **Accounting Policies** 

#### **Basis of Presentation**

The accompanying consolidated financial statements for American Financial Group, Inc. ("AFG") and subsidiaries are unaudited; however, management believes that all adjustments (consisting only of normal recurring accruals unless otherwise disclosed herein) necessary for fair presentation have been made. The results of operations for interim periods are not necessarily indicative of results to be expected for the year. The financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information

and footnotes necessary to be in conformity with U.S. generally accepted accounting principles.

AFG adopted Statement of Financial Accounting Standards ("SFAS") No. 160, "Noncontrolling Interests in Consolidated Financial Statements," on January 1, 2009. As a result, noncontrolling interests in subsidiaries (formerly referred to as minority interest) is reported in the Balance Sheet as a separate component of equity and in the Statement of Earnings as a deduction from net income (instead of as an expense) in deriving net earnings attributable to AFG's shareholders. SFAS No. 160 requires that purchases and sales of equity interests in less than 100%-owned subsidiaries that do not result in a change of control be accounted for as equity transactions and, upon loss of control, requires any interest retained to be recorded at fair value with a gain or loss recognized in earnings. SFAS No. 160 is required to be applied prospectively, except for the provisions related to financial statement presentation of noncontrolling interests, which have been applied retrospectively.

Certain reclassifications have been made to prior years to conform to the current year's presentation. All significant intercompany balances and transactions have been eliminated. The results of operations of companies since their formation or acquisition are included in the consolidated financial statements.

The preparation of the financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Changes in circumstances could cause actual results to differ materially from those estimates.

#### Fair Value Measurements

Effective January 1, 2008, AFG adopted SFAS No. 157, "Fair Value Measurements," with the exception of the application of the statement to nonrecurring fair value measurements of nonfinancial assets and liabilities that was adopted as of January 1, 2009 in accordance with FSP FAS No. 157-2. SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. The standard establishes a hierarchy of valuation techniques based on whether the assumptions that market participants would use in pricing the asset or liability ("inputs") are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect AFG's assumptions about the assumptions market participants would use in pricing the asset or liability. In the first quarter of 2009, AFG did not have any

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

significant nonrecurring fair value measurements of nonfinancial assets and liabilities. AFG adopted FSP FAS No. 157-4 as of January 1, 2009. This standard provides guidance on estimating the fair value of an asset or liability when there is no active market and on identifying transactions that are not orderly. The standard did not change the objective of fair value measurements. Adoption of SFAS No. 157 and the FSPs did not have a significant impact on AFG's financial condition or results of operations.

#### Investments

Fixed maturity and equity securities classified as "available for sale" are reported at fair value with unrealized gains and losses included in a separate component of shareholders' equity. Fixed maturity and equity securities classified as "trading" are reported at fair value with changes in unrealized holding gains or losses during the period included in investment income.

Mortgage and policy loans are carried primarily at the aggregate unpaid balance.

Premiums and discounts on fixed maturity securities are amortized using the interest method; mortgage-backed securities ("MBS") are amortized over a period based on estimated future principal payments, including prepayments. Prepayment assumptions are reviewed periodically and adjusted to reflect actual prepayments and changes in expectations.

Gains or losses on securities are determined on the specific identification basis. When a decline in the value of a specific investment is considered to be other than temporary at the balance sheet date, a provision for impairment is charged to earnings (included in realized gains (losses)) and the cost basis of that investment is reduced.

In April 2009, the Financial Accounting Standards Board ("FASB") issued FSP FAS No. 115-2, "Recognition and Presentation of Other-Than-Temporary Impairments." Under the guidance, if management can assert that it does not intend to sell an impaired fixed maturity security and it is more likely than not that it will not have to sell the security before recovery of its amortized cost basis, then an entity may separate other than temporary impairments into two components: 1) the amount related to credit losses (recorded in earnings) and 2) the amount related to all other factors (recorded in other comprehensive income). The credit-related portion of an other than temporary impairment is measured by comparing a security's amortized cost to the present value of its current expected cash flows discounted at its effective yield prior to the impairment charge. Both components are required to be shown in the Statement of Earnings. If management intends to sell an impaired security, or it is more likely than not that it will be required to sell the security before recovery, an impairment charge is required to reduce the amortized cost of that security to fair value. AFG adopted this FSP effective January 1, 2009, and recorded a cumulative effect adjustment of \$17.5 million to reclassify the non-credit component of previously recognized impairments from retained earnings to accumulated other comprehensive income. Additional disclosures required by the FSP are contained in Note D.

Certain AFG subsidiaries loan fixed maturity and equity securities to other institutions for short periods of time. The borrower is required to provide collateral on which AFG earns investment income, net of a fee to the lending agent. AFG records the collateral held (included in other assets) in its Balance Sheet at fair value. The obligation to return the collateral is included in other liabilities. The securities loaned remain a recorded asset on AFG's Balance Sheet.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

#### **Derivatives**

Derivatives included in AFG's Balance Sheet are recorded at fair value and consist primarily of (i) components of certain fixed maturity securities (primarily interest-only MBS) and (ii) the equity-based component of certain annuity products (included in annuity benefits accumulated) and related call options (included in other investments) designed to be consistent with the characteristics of the liabilities and used to mitigate the risk embedded in those annuity products. Changes in the fair value of derivatives are included in earnings.

AFG adopted SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" on January 1, 2009. SFAS No. 161 requires enhanced disclosures about objectives and strategies for using derivatives, how they are accounted for and how the instruments affect the entity's financial statements. See Note E "Derivatives" for the related disclosures. Adoption of SFAS No. 161 had no impact on AFG's financial position or results of operations.

#### Goodwill

Goodwill represents the excess of cost of subsidiaries over AFG's equity in their underlying net assets. Goodwill is not amortized, but is subject to an impairment test at least annually.

#### Reinsurance

Amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsured policies. AFG's property and casualty insurance subsidiaries report as assets (a) the estimated reinsurance recoverable on paid and unpaid losses, including an estimate for losses incurred but not reported, and (b) amounts paid to reinsurers applicable to the unexpired terms of policies in force. Payable to reinsurers includes ceded premiums due to reinsurers as well as ceded premiums retained by AFG's property and casualty insurance subsidiaries under contracts to fund ceded losses as they become due. AFG's insurance subsidiaries also assume reinsurance from other companies. Earnings on reinsurance assumed is recognized based on information received from ceding companies.

Certain annuity and supplemental insurance subsidiaries cede life insurance policies to a third party on a funds withheld basis whereby the subsidiaries retain the assets (securities) associated with the reinsurance contracts. Interest is credited to the reinsurer based on the actual investment performance of the retained assets. These reinsurance contracts are considered to contain embedded derivatives (that must be adjusted to fair value) because the yield on the payables is based on specific blocks of the ceding companies' assets, rather than the overall creditworthiness of the ceding company. AFG determined that changes in the fair value of the underlying portfolios of fixed maturity securities is an appropriate measure of the value of the embedded derivative. The securities related to these transactions are classified as "trading." The adjustment to fair value on the embedded derivatives offsets the investment income recorded on the adjustment to fair value of the related trading portfolios.

## Deferred Policy Acquisition Costs ("DPAC")

Policy acquisition costs (principally commissions, premium taxes and other marketing and underwriting expenses) related to the production of new business are deferred. For the property and casualty companies, DPAC is limited based upon recoverability without any consideration for anticipated investment income and is charged against income ratably over the terms of the related policies. A premium deficiency is recognized if the sum of expected claims costs, claims adjustment expenses, unamortized acquisition costs and policy maintenance costs exceed the related unearned premiums. A premium deficiency would first be recognized by charging any unamortized acquisition costs to expense to the extent required to eliminate

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

the deficiency. If the premium deficiency was greater than unamortized acquisition costs, a liability would be accrued for the excess deficiency and reported with unpaid losses and loss adjustment expenses.

DPAC related to annuities and universal life insurance products is deferred to the extent deemed recoverable and amortized, with interest, in relation to the present value of actual and expected gross profits on the policies. To the extent that realized gains and losses result in adjustments to the amortization of DPAC related to annuities, such adjustments are reflected as components of realized gains (losses).

DPAC related to annuities is also adjusted, net of tax, for the change in amortization that would have been recorded if the unrealized gains (losses) from securities had actually been realized. This adjustment is included in unrealized gains (losses) on marketable securities, a component of "Accumulated Other Comprehensive Income (Loss), net of tax" in the Shareholders' Equity section of the Balance Sheet.

DPAC related to traditional life and health insurance is amortized over the expected premium paying period of the related policies, in proportion to the ratio of annual premium revenues to total anticipated premium revenues.

DPAC includes the present value of future profits on business in force of annuity and supplemental insurance companies acquired ("PVFP"). PVFP represents the portion of the costs to acquire companies that is allocated to the value of the right to receive future cash flows from insurance contracts existing at the date of acquisition. PVFP is amortized with interest in relation to expected gross profits of the acquired policies for annuities and universal life products and in relation to the premium paying period for traditional life and health insurance products.

#### Unpaid Losses and Loss Adjustment Expenses

The net liabilities stated for unpaid claims and for expenses of investigation and adjustment of unpaid claims are based upon (a) the accumulation of case estimates for losses reported prior to the close of the accounting period on direct business written; (b) estimates received from ceding reinsurers and insurance pools and associations; (c) estimates of unreported losses (including possible development on known claims) based on past experience; (d) estimates based on experience of expenses for investigating and adjusting claims; and (e) the current state of the law and coverage litigation. Establishing reserves for asbestos, environmental and other mass tort claims involves considerably more judgment than other types of claims due to, among other things, inconsistent court decisions, an increase in bankruptcy filings as a result of asbestos-related liabilities, novel theories of coverage, and judicial interpretations that often expand theories of recovery and broaden the scope of coverage.

Loss reserve liabilities are subject to the impact of changes in claim amounts and frequency and other factors. Changes in estimates of the liabilities for losses and loss adjustment expenses are reflected in the Statement of Earnings in the period in which determined. Despite the variability inherent in such estimates, management believes that the liabilities for unpaid losses and loss adjustment expenses are adequate.

#### Annuity Benefits Accumulated

Annuity receipts and benefit payments are recorded as increases or decreases in "annuity benefits accumulated" rather than as revenue and expense. Increases in this liability for interest credited are charged to expense and decreases for surrender charges are credited to other income.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

#### Life. Accident and Health Reserves

Liabilities for future policy benefits under traditional life, accident and health policies are computed using the net level premium method. Computations are based on the original projections of investment yields, mortality, morbidity and surrenders and include provisions for unfavorable deviations. Reserves established for accident and health claims are modified as

necessary to reflect actual experience and developing trends.

#### Variable Annuity Assets and Liabilities

Separate accounts related to variable annuities represent the fair value of deposits invested in underlying investment funds on which AFG earns a fee. Investment funds are selected and may be changed only by the policyholder, who retains all investment risk.

#### Premium Recognition

Property and casualty premiums are earned generally over the terms of the policies on a pro rata basis. Unearned premiums represent that portion of premiums written which is applicable to the unexpired terms of policies in force. On reinsurance assumed from other insurance companies or written through various underwriting organizations, unearned premiums are based on information received from such companies and organizations. For traditional life, accident and health products, premiums are recognized as revenue when legally collectible from policyholders. For interest-sensitive life and universal life products, premiums are recorded in a policyholder account, which is reflected as a liability. Revenue is recognized as amounts are assessed against the policyholder account for mortality coverage and contract expenses.

#### Noncontrolling Interests

For Balance Sheet purposes, noncontrolling interests represents the interests of shareholders other than AFG in consolidated entities. In the Statement of Earnings, net earnings attributable to noncontrolling interests represents such shareholders' interest in the earnings of those entities.

#### **Income Taxes**

Deferred income taxes are calculated using the liability method. Under this method, deferred income tax assets and liabilities are determined based on differences between financial reporting and tax bases and are measured using enacted tax rates. Deferred tax assets are recognized if it is more likely than not that a benefit will be realized.

AFG records a liability for the inherent uncertainty in quantifying its income tax provisions. Related interest and penalties are recognized as a component of tax expense.

#### **Stock-Based Compensation**

All share-based grants are recognized as compensation expense over their vesting periods based on their calculated "fair value" at the date of grant. AFG uses the Black-Scholes pricing model to measure the fair value of employee stock options. See *Note H - "Shareholders' Equity"* for further information on stock options.

#### Benefit Plans

AFG provides retirement benefits to qualified employees of participating companies through the AFG Retirement and Savings Plan, a defined contribution plan. AFG makes all contributions to the retirement fund portion of the plan and matches a percentage of employee contributions to the savings fund. Company contributions are expensed in the year for which they are declared. AFG and many of its subsidiaries provide health care and life insurance benefits to eligible retirees. AFG also provides postemployment benefits to former or inactive employees (primarily those on disability) who were not deemed retired under other company plans. The projected future cost of providing these benefits is expensed over the period employees earn such benefits.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

#### Earnings Per Share

Basic earnings per share is calculated using the weighted average number of shares of common stock outstanding during the period. The calculation of diluted earnings per share includes (in millions):

|   |             | onths ended March 31, |
|---|-------------|-----------------------|
|   | <u>2009</u> | <u>2008</u>           |
| Adjustments to net earnings attributable to shareholders: |             |                       |
| Dilution of majority-owned subsidiaries                   | (\$.1)      | (\$.1)                |
| Assumed issuance of shares under                          |             |                       |
| deferred compensation plan                                | (.9)        | (.3)                  |
| Adjustments to weighted average common shares:            |             |                       |
| Stock-based compensation plans                            | .7          | 1.9                   |
| Convertible notes   | -           | 1.8                   |

AFG's weighted average diluted shares outstanding excludes the following anti-dilutive potential common shares related to stock compensation plans: first

quarter of 2009 and 2008 - 7.6 million and 3.9 million, respectively.

#### Statement of Cash Flows

For cash flow purposes, "investing activities" are defined as making and collecting loans and acquiring and disposing of debt or equity instruments and property and equipment. "Financing activities" include obtaining resources from owners and providing them with a return on their investments, borrowing money and repaying amounts borrowed. Annuity receipts, benefits and withdrawals are also reflected as financing activities. All other activities are considered "operating." Short-term investments having original maturities of three months or less when purchased are considered to be cash equivalents for purposes of the financial statements.

B. <u>Segments of Operations</u> AFG manages its business as three segments: (i) property and casualty insurance, (ii) annuity and supplemental insurance and (iii) other, which includes holding company costs.

AFG reports its property and casualty insurance business in the following Specialty sub-segments:

- (i) Property and transportation, which includes physical damage and liability coverage for buses, trucks and recreational vehicles, inland and ocean marine, agricultural-related products and other property coverages,
- (ii) Specialty casualty, which includes primarily excess and surplus, general liability, directors and officers

liability and customized programs for small to mid-sized businesses, (iii) Specialty financial, which includes risk management insurance programs for lending and leasing institutions, surety and fidelity products and trade credit insurance, and (iv) California workers' compensation. AFG's annuity and supplemental insurance business markets traditional fixed, indexed and variable annuities and a variety of supplemental insurance products. AFG's reportable segments and their components were determined based primarily upon similar economic characteristics, products and services.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

The following tables (in millions) show AFG's revenues and operating earnings before income taxes by significant business segment and sub-segment.

|                                  | Three months ended  March 31, |             |  |
|----------------------------------|-------------------------------|-------------|--|
|                                  | <u>2009</u>                   | 2008        |  |
| Revenues                         |                               |             |  |
| Property and casualty insurance: |                               |             |  |
| Premiums earned:                 |                               |             |  |
| Specialty                        |                               |             |  |
| Property and transportation      | \$ 211.5                      | \$ 236.1    |  |
| Specialty casualty               | 171.6                         | 211.8       |  |
| Specialty financial              | 130.2                         | 119.6       |  |
| California workers' compensation | 43.6                          | 51.4        |  |
| Other                            | 17.8                          | 15.9        |  |
| Other lines                      |                               |             |  |
|                                  | 574.7                         | 635.0       |  |
| Investment income                | 106.9                         | 100.0       |  |
| Realized losses                  | (10.2)                        | (33.5)      |  |
| Other                            | 29.9                          | <u>39.6</u> |  |
|                                  |                               |             |  |

|  |   | 701.3      | 741.1            |
|--|---|------------|------------------|
| Annuity and supplemental insurance:    |   |            |                  |
| Investment income                      |   | 196.3      | 168.1            |
| Life, accident and health premiums     |   | 109.1      | 108.7            |
| Realized losses                        |   | (31.2)     | (43.8)           |
| Other                                  |   | 31.6       | <u>29.1</u>      |
|  |   |            |                  |
|  |   | 305.8      | 262.1            |
| Other                                  |   | (1.5       | (1.4             |
|  | ) | )          |                  |
|  | , | \$1,005.6  | <u>\$1,001.8</u> |
|  |   | Ψ1,005.0   | <u>Φ1,001.0</u>  |
|  |   |            |                  |
| Operating Earnings Before Income Taxes |   |            |                  |
| Property and casualty insurance:       |   |            |                  |
| Underwriting:                          |   |            |                  |
| Specialty                              |   |            |                  |
| Property and transportation            |   | \$ 48.0    | \$ 38.7          |
| Specialty casualty                     |   | 40.3       | 53.3             |
| Specialty financial                    |   | 13.5       | 16.7             |
| California workers' compensation       |   | .2         | 10.2             |
| Other                                  |   | 3.0        | 1.2              |
| Other lines                            |   | (.7        | 2.0              |
|  | ) |            |                  |
|  | , | 104.3      | 122.1            |
| Investment and other operating income  |   | 90.6       | 87.6             |
| Realized losses                        |   | (10.2      | (33.5            |
|  | , | \          |                  |
|  | ) | )<br>184.7 | 176.2            |
| Annuity and supplemental insurance:    |   | 104./      | 1/0.2            |
| Operations                             |   | 39.3       | 26.5             |
| Realized losses                        |   | (31.2      | <u>(43.8</u>     |
| Rounzou 100000                         |   | (31.2      | (73.0            |

) 8.1 (17.3) (24.8 (32.9)

Other

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

С

<u>Fair Value Measurements</u> The framework established in SFAS No. 157 for measuring fair value is based on inputs used in estimating fair value. The three levels of the hierarchy are as follows:

Level 1 - Quoted prices for identical assets or liabilities in active markets (markets in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis).

Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar assets or liabilities in inactive markets (markets in which there are few transactions, the prices are not current, price quotations vary substantially over time or among market makers, or in which little information is released publicly); and valuations based on other significant inputs that are observable in active markets.

Level 3 - Valuations derived from valuation techniques in which one or more significant inputs are unobservable. The unobservable inputs may include management's own assumptions about the assumptions market participants would use based on the best information available in the circumstances.

AFG's Level 1 financial instruments consist primarily of publicly traded equity securities and highly liquid government bonds for which quoted market prices in active markets are available. AFG's Level 2 financial instruments include separate account assets and liabilities, corporate and municipal fixed maturity securities and mortgage-backed securities ("MBS") priced using observable inputs. Level 2 inputs include benchmark yields, reported trades, corroborated broker/dealer quotes, issuer spreads and benchmark securities. When non-binding broker quotes can be corroborated by comparison to similar securities priced using observable inputs, they are classified as Level 2. AFG's Level 3 is comprised of financial instruments whose fair value is estimated based on non-binding broker quotes or internally developed using significant inputs not based on, or corroborated by, readily available market information.

AFG's management is responsible for the valuation process and uses data from outside sources (including nationally recognized pricing services and broker/dealers) in establishing fair value. This data is reviewed by internal investment professionals who ensure the fair value is representative of an exit price (consistent with SFAS No. 157).

Assets and liabilities measured at fair value on March 31, 2009, are summarized below (in millions):

|   | Level 1       | Level 2         | <u>Level 3</u> | <u>Total</u>    |
|---|---------------|-----------------|----------------|-----------------|
|   |               |                 |                |                 |
| Assets:                                   |               |                 |                |                 |
| Fixed maturities:                         |               |                 |                |                 |
| Available for sale ("AFS")                | \$ 332        | \$13,288        | \$ 689         | \$14,309        |
| Trading                                   | -             | 310             | 1              | 311             |
| Equity securities:                        |               |                 |                |                 |
| Common stocks                             | 59            | 147             | 4              | 210             |
| Perpetual preferred stocks                | 59            | 5               | 24             | 88              |
| Separate account assets (a)               | -             | 391             | -              | 391             |
| Other investments                         | -             | 28              | -              | 28              |
| Other assets                              | 32            | 31              | 5              | 68              |
|   |               |                 |                |                 |
| Total assets accounted for at fair value  | <u>\$ 482</u> | <u>\$14,200</u> | <u>\$ 723</u>  | <u>\$15,405</u> |
| Total dissels decounted for at fair value | <u> </u>      | <u> </u>        | <u> </u>       | <u> </u>        |
|   |               |                 |                |                 |
|   |               |                 |                |                 |
| Liabilities:                              |               |                 |                |                 |
| Derivatives embedded in annuity           |               |                 |                |                 |
| benefits accumulated                      | <u>\$ -</u>   | <u>\$ -</u>     | <u>\$ 86</u>   | <u>\$ 86</u>    |

(a) Separate account liabilities equal the fair value for separate account assets.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

Approximately 4-1/2% of the total assets measured at fair value were Level 3 assets. Approximately 50% of these assets were MBS whose fair values were determined primarily using non-binding broker quotes; the balance was primarily private placement debt and equity securities whose fair values were determined internally using significant unobservable inputs, including the evaluation of underlying collateral and issuer creditworthiness, as well as certain Level 2 inputs such as comparable yields and multiples on similar publicly traded issues.

Changes in balances of Level 3 financial assets and liabilities during the first quarter of 2009 and 2008 are presented below (in millions). Transfers into (out of) Level 3 are due to a change in the availability of market observable inputs

for individual securities and are reflected in the table at fair value as of the date of transfer.

|   | Fixed Maturities |             | Equity       | Other         | Embedded           |
|---|------------------|-------------|--------------|---------------|--------------------|
|   | AFS              | Trading     | Securities   | <u>Assets</u> | <u>Derivatives</u> |
| Balance at December 31, 2008                | \$706            | \$ 1        | \$ 44        | \$ 5          | \$ 96              |
| Total realized/unrealized gains (losses):   |                  |             |              |               |                    |
| Included in net income                      | 3                | -           | (7)          | -             | (12)               |
| Included in other comprehensive             |                  |             |              |               |                    |
| income (loss)                               | (12)             | -           | (4)          | -             | -                  |
| Purchases, sales, issuances and settlements | (17)             | -           | -            | -             | 2                  |
| Transfers into (out of) Level 3             | _9               |             | <u>(5</u>    |               |                    |
|   |                  | )           |              |               |                    |
| Balance at March 31, 2009                   | <u>\$689</u>     | <u>\$ 1</u> | <u>\$ 28</u> | <u>\$ 5</u>   | <u>\$ 86</u>       |
|   |                  |             |              |               |                    |
| Balance at December 31, 2007                | \$527            | \$11        | \$56         | \$5           | \$155              |
| Total realized/unrealized gains (losses)    |                  |             |              |               |                    |
| Included in net income                      | 23               | (1)         | -            | (1)           | (16)               |
| Included in other comprehensive             |                  |             |              |               |                    |
| income (loss)                               | (2)              | -           | -            | -             | -                  |
| Purchases, sales, issuances and settlements | 117              | -           | (10)         | -             | 7                  |
| Transfers into (out of) Level 3             |                  |             | <u>-</u> -   | <u>-</u>      |                    |
| Balance at March 31, 2008                   | <u>\$665</u>     | <u>\$10</u> | <u>\$46</u>  | <u>\$4</u>    | <u>\$146</u>       |

D.

Investments Fixed maturities and equity securities classified as available for sale at March 31, 2009, and December 31, 2008, consisted of the following (in millions):

|                             |                 |                 |              | _                |                 | Decemb          | oer 31, 20   | 008                |
|-----------------------------|-----------------|-----------------|--------------|------------------|-----------------|-----------------|--------------|--------------------|
|                             | <u>M</u>        | arch 31,        | 2009         |                  |                 |                 |              |                    |
|                             | Amortized       | Fair            | Gross        | Unrealized       | Amortized       | Fair            | Gross U      | <u>Inrealized</u>  |
|                             |                 |                 |              |                  |                 |                 |              |                    |
|                             | <u>Cost</u>     | Value           | Gains        | Losses           | <u>Cost</u>     | <u>Value</u>    | Gains        | Losses             |
|                             |                 |                 |              |                  |                 |                 |              |                    |
|                             |                 |                 |              |                  |                 |                 |              |                    |
| Fixed maturities:           |                 |                 |              |                  |                 |                 |              |                    |
| Direct obligations of the   |                 |                 |              |                  |                 |                 |              |                    |
| United States Government    | \$ 289          | \$ 307          | \$ 18        | \$ -             | \$ 298          | \$ 323          | \$ 25        | \$ -               |
| United States Government    |                 |                 |              |                  |                 |                 |              |                    |
| agencies and authorities    | 216             | 221             | 5            | -                | 239             | 246             | 7            | -                  |
| States, municipalities and  |                 |                 |              |                  |                 |                 |              |                    |
| political subdivisions      | 1,200           | 1,211           | 27           | (16)             | 967             | 965             | 18           | (20)               |
| Foreign government          | 144             | 147             | 3            | -                | 150             | 155             | 5            | -                  |
| Residential MBS             | 4,733           | 3,853           | 42           | (922)            | 4,899           | 4,046           | 34           | (887)              |
| Commercial MBS              | 1,116           | 885             | 3            | (234)            | 1,089           | 876             | 2            | (215)              |
| All other corporate         | 8,518           | 7,644           | 79           | (953)            | 8,255           | 7,422           | 62           | (895)              |
| Redeemable preferred stocks | 48              | 41              | _1           | (8               | 51              | <u>46</u>       | _2           |                    |
|                             |                 |                 |              | )                |                 |                 |              | )                  |
|                             |                 |                 |              |                  |                 |                 |              |                    |
|                             |                 |                 |              |                  |                 |                 |              |                    |
|                             | <u>\$16,264</u> | <u>\$14,309</u> | <u>\$178</u> | (\$2,133)        | <u>\$15,948</u> | <u>\$14,079</u> | <u>\$155</u> | ( <u>\$2,024</u> ) |
|                             | Ф 107           | ф 210           | <b>#110</b>  | (4 16)           | ф. 110          | Ф 217           | <b>0112</b>  | (h 1.4)            |
| Common stocks               | <u>\$ 107</u>   | \$ 210          | <u>\$119</u> | ( <u>\$ 16</u> ) | <u>\$ 119</u>   | \$ 217          | <u>\$112</u> | ( <u>\$ 14</u> )   |
| Perpetual preferred stocks  | <u>\$ 152</u>   | \$ 88           | <u>\$ -</u>  | ( <u>\$ 64</u> ) | <u>\$ 178</u>   | <u>\$ 137</u>   | <u>\$ 2</u>  | ( <u>\$ 43</u> )   |

The non-credit related portion of other than temporary impairment charges are included in other comprehensive income. Such charges taken for securities still owned at March 31 were \$193 million for residential MBS and \$10 million for corporate bonds.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

The following tables show gross unrealized losses (in millions) on fixed maturities and equity securities by investment category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2009 and December 31, 2008.

|  | Less T            | Less Than Twelve Months |                          |                    | Twelve Months or More  |                         |  |  |
|--|-------------------|-------------------------|--------------------------|--------------------|------------------------|-------------------------|--|--|
|  | Unrealized Loss   | Fair F<br><u>Value</u>  | Fair Value as  % of Cost | Unrealized Loss    | Fair F<br><u>Value</u> | air Value as  % of Cost |  |  |
| March 31, 2009 Fixed maturities:                               |                   |                         |                          |                    |                        |                         |  |  |
| Direct obligations of the                                      |                   |                         |                          |                    |                        |                         |  |  |
| United States Government                                       | \$ -              | \$ 5                    | 100%                     | \$ -               | \$ -                   | -%                      |  |  |
| United States Government                                       | Ψ                 | Ψ                       | 10070                    | Ψ                  | Ψ                      | 7.0                     |  |  |
| agencies and authorities                                       | _                 | 14                      | 99%                      | -                  | _                      | -%                      |  |  |
| States, municipalities and                                     |                   |                         |                          |                    |                        |                         |  |  |
| political subdivisions   | (4)               | 215                     | 98%                      | (12)               | 80                     | 86%                     |  |  |
| Foreign government   | -                 | 12                      | 99%                      | -                  | -                      | -%                      |  |  |
| Residential MBS  | (420)             | 1,489                   | 78%                      | (502)              | 1,544                  | 75%                     |  |  |
| Commercial MBS   | (90)              | 371                     | 81%                      | (144)              | 475                    | 77%                     |  |  |
| All other corporate  | (366)             | 3,237                   | 90%                      | (587)              | 1,955                  | 77%                     |  |  |
| Redeemable preferred stocks                                    | (5                | 24                      | 82%                      | (3                 | 3                      | 55%                     |  |  |
|  | )                 |                         | )                        |                    |                        |                         |  |  |
|  | ( <u>\$ 885</u> ) | \$5,367                 | 86%                      | ( <u>\$1,248</u> ) | <u>\$4,057</u>         | 77%                     |  |  |
| Common Stocks  | ( <u>\$ 16</u> )  | \$ 28                   | 63%                      | <u>\$ -</u>        | <u>\$ -</u>            | -%                      |  |  |
| Perpetual Preferred Stocks                                     | ( <u>\$ 19</u> )  | <u>\$ 23</u>            | 55%                      | ( <u>\$ 45</u> )   | <u>\$ 44</u>           | 50%                     |  |  |
| December 31, 2008  Fixed maturities:  United States Government | ¢.                | Ф. 5                    | 0007                     | ¢                  | Ф. 2                   | 1000                    |  |  |
| agencies and authorities States, municipalities and            | \$ -              | \$ 5                    | 99%                      | \$ -               | \$ 3                   | 100%                    |  |  |
| political subdivisions   | (15)              | 187                     | 93%                      | (5)                | 41                     | 89%                     |  |  |
| Foreign government   | -                 | -                       | -%                       | _                  | -                      | -%                      |  |  |
| Residential MBS  | (567)             | 2,262                   | 80%                      | (320)              | 914                    | 74%                     |  |  |

| Commercial MBS All other corporate | (169)<br>(502)     | 669<br>4,361   | 80%<br>90% | (46)<br>(393)     | 173<br>1,279   | 79%<br>77% |
|------------------------------------|--------------------|----------------|------------|-------------------|----------------|------------|
| Redeemable preferred stocks        | (5                 | <u>26</u>      | 84%        | (2                | 5              | 72%        |
| )                                  |                    |                |            | )                 |                |            |
|                                    | ( <u>\$1,258</u> ) | <u>\$7,510</u> | 86%        | ( <u>\$ 766</u> ) | <u>\$2,415</u> | 76%        |
| Common Stocks                      | ( <u>\$ 14</u> )   | <u>\$ 23</u>   | 62%        | <u>\$ -</u>       | <u>\$ -</u>    | -%         |
|                                    |                    |                |            |                   |                |            |
| Perpetual Preferred Stocks         | ( <u>\$ 19</u> )   | <u>\$ 61</u>   | 76%        | ( <u>\$ 24</u> )  | <u>\$ 35</u>   | 59%        |

At March 31, 2009, the gross unrealized losses of \$2.1 billion relate to approximately 1,940 fixed maturity securities. Investment grade securities (as determined by nationally recognized rating agencies) represented approximately 79% of the gross unrealized loss and 90% of the fair value. Note that all references to ratings of investment securities held at March 31, 2009, incorporate ratings changes through April 30, 2009. MBS and corporate bonds comprised approximately 87% of the fair value of the available for sale fixed maturity portfolio at March 31, 2009, and 99% of the gross unrealized losses. Gross unrealized losses on these two groups increased significantly during 2008 as widespread deterioration in economic conditions resulted in significantly wider spreads. Approximately 57% of the gross unrealized losses on these two groups at March 31, 2009, included securities that were in an unrealized loss position for more than 12 months.

AFG recognized in earnings approximately \$102.8 million in other than temporary impairment charges on securities during the first three months of 2009 including \$95.1 million on fixed maturities, primarily relating to corporate bonds and MBS. Management concluded that no additional charges for other than temporary impairment were required based on many factors, including AFG's ability and intent to hold the investments for a period of time sufficient to allow for anticipated recovery of its amortized cost, the length of time and the extent

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# AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

to which fair value has been below cost, analysis of historical and projected company-specific financial data, the outlook for industry sectors, credit ratings including the fact that 84% of the unrealized losses on AFG's MBS related to investment grade securities, expectations with respect to cash flows from the underlying collateral on MBS, and credit enhancement of certain issues by monoline insurers.

Nearly 74% of the gross unrealized losses on AFG's perpetual preferred stocks relate to investments in banks and credit institutions, 82% of which were investment grade rated. AFG believes these unrealized losses are due primarily to temporary market and sector-related factors and does not consider these securities to be other than temporarily impaired. AFG has the ability and intent to hold these securities until they recover in value.

The following table is a progression of the amount related to credit losses on fixed maturity securities for which a portion of an other than temporary impairment has been recognized in other comprehensive income.

| Balance at January 1, 2009           | \$13.7        |
|--------------------------------------|---------------|
| Additional credit impairments on:    |               |
| Previously impaired securities       | -             |
| Securities without prior impairments | 46.8          |
| Reductions                           |               |
| Balance at March 31, 2009            | <u>\$60.5</u> |

The table below sets forth the scheduled maturities of fixed maturities as of March 31, 2009 (in millions). Asset-backed securities and other securities with sinking funds are reported at average maturity. Actual maturities may differ from contractual maturities because certain securities may be called or prepaid by the issuers. MBS had an average life of approximately five years at March 31, 2009.

|                                    | Amortized       |                 |            |
|------------------------------------|-----------------|-----------------|------------|
|                                    |                 | _               | Fair Value |
| Maturity                           | Cost            | Amount          | _%_        |
| One year or less                   | \$ 561          | \$ 560          | 4%         |
| After one year through five years  | 5,526           | 5,143           | 36         |
| After five years through ten years | 3,664           | 3,278           | 23         |
| After ten years                    | <u>664</u>      | 590             | _4         |
|                                    | 10,415          | 9,571           | 67         |
| MBS                                | 5.849           | 4,738           | 33         |
| Total                              | <u>\$16,264</u> | <u>\$14,309</u> | <u>100</u> |
|                                    |                 | 9               | 6          |

Certain risks are inherent in connection with fixed maturity securities, including loss upon default, price volatility in reaction to changes in interest rates, and general market factors and risks associated with reinvestment of proceeds due to prepayments or redemptions in a period of declining interest rates.

Investments in fixed maturity securities of banks and credit institutions represent approximately 12% of AFG's available for sale fixed maturities. There were no investments in individual issuers (other than U.S. Treasury Notes) that exceeded 10% of Shareholders' Equity at March 31, 2009 or December 31, 2008. AFG subsidiaries held collateral for securities on loan of approximately \$68 million and \$85 million at March 31, 2009 and December 31, 2008, respectively; fair value of securities loaned (plus accrued interest) was approximately \$78 million and \$94 million at those dates.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

#### Net Unrealized Loss on Marketable Securities

In addition to adjusting equity securities and fixed maturity securities classified as "available for sale" to fair value, GAAP requires that deferred policy acquisition costs related to annuities and certain other balance sheet amounts be adjusted to the extent that unrealized gains and losses from securities would result in adjustments to those balances had the unrealized gains or losses actually been realized. The following table shows the components of the net unrealized loss on securities that is included in Accumulated Other Comprehensive Income (Loss) in AFG's Balance Sheet.

|                                   |                      | Deferred Tax and                       |                     |
|-----------------------------------|----------------------|--|---------------------|
|                                   |                      | Amounts Attributable to Noncontrolling |                     |
|                                   | <u>Pre-tax</u>       | Interests                              | Net                 |
|                                   | <u> </u>             |  |                     |
| March 31, 2009                    |                      |  |                     |
| Unrealized gain (loss) on:        |                      |  |                     |
| Fixed maturity securities         | (\$1,955.3)          | \$685.7                                | (\$1,269.6)         |
| Equity securities                 | 38.4                 | (11.9)                                 | 26.5                |
| Securities lending collateral     | (9.9)                | 6.6                                    | (3.3)               |
| Deferred policy acquisition costs | 844.0                | (295.4)                                | 548.6               |
| Annuity benefits and other        |                      |  |                     |
|                                   | <u>(28.0</u>         | <u>9.8</u>                             | (18.2               |
|                                   |                      |  |                     |
| liabilities                       | )                    | )                                      |                     |
|                                   | ( <u>\$1,110.8</u> ) | <u>\$ 394.8</u>                        | ( <u>\$ 716.0</u> ) |
|                                   |                      |  |                     |
| <u>December 31, 2008</u>          |                      |  |                     |
| Unrealized gain (loss) on:        |                      |  |                     |
| Fixed maturity securities         | (\$1,868.8)          | \$655.1                                | (\$1,213.7)         |
| Equity securities                 | 56.6                 | (19.0)                                 | 37.6                |
| Securities lending collateral     | (10.0)               | 6.6                                    | (3.4)               |
| Deferred policy acquisition costs | 790.2                | (276.6)                                | 513.6               |
| Annuity benefits and other        | (25.7                | 0.0                                    | (16.7               |
|                                   | <u>(25.7</u>         | _ 9.0                                  | <u>(16.7</u>        |
| liabilities                       | )                    | )                                      |                     |
|                                   | ( <u>\$1,057.7</u> ) | <u>\$375.1</u>                         |                     |
|                                   |                      |  | ( <u>\$ 682.6</u> ) |

Realized gains (losses) and changes in unrealized appreciation (depreciation) related to fixed maturity and equity security investments are summarized as follows for the three months ended March 31, 2009 and 2008(in millions):

|                             |                   |                   |          |                | Noncon-          |              |
|-----------------------------|-------------------|-------------------|----------|----------------|------------------|--------------|
|                             | Fixed             | Equity            |          | Tax            | trolling         |              |
|                             | <u>Maturities</u> | <u>Securities</u> | Other(*) | <b>Effects</b> | <u>Interests</u> | <u>Total</u> |
|                             |                   |                   |          |                |                  |              |
| 2009                        |                   |                   |          |                |                  |              |
| Realized before impairments | \$ 54.9           | (\$ 11.9)         | (\$ 8.3) | (\$ 12.2)      | (\$ .2)          | \$ 22.3      |
| Realized - impairments      | (95.1)            | (7.7)             | 26.8     | 26.6           | .2               | (49.2)       |
| Change in Unrealized        | (86.5)            | (18.2)            | 51.6     | 18.3           | 1.4              | (33.4)       |
|                             |                   |                   |          |                |                  |              |
| <u>2008</u>                 |                   |                   |          |                |                  |              |
| Realized before impairments | \$ 48.1           | (\$ 25.6)         | (\$ .9)  | (\$7.6)        | \$ -             | \$14.0       |
| Realized - impairments      | (48.3)            | (60.8)            | 7.2      | 35.7           | -                | (66.2)       |
| Change in Unrealized        | (115.8)           | (6.5)             | 12.2     | 37.5           | 2.1              | (70.5)       |
|                             |                   |                   |          |                |                  |              |

<sup>(\*)</sup> Primarily adjustments to deferred policy acquisition costs related to annuities.

Realized gains includes net gains of \$36.1 million in the 2009 quarter and \$32.3 million in the 2008 quarter from the mark-to-market of derivative MBS, primarily interest-only securities with interest rates that float inversely with short-term rates. Gross gains and losses (excluding impairment writedowns and mark-to-market of derivatives) on available for sale fixed maturity investment transactions included in the Statement of Cash Flows consisted of the following (in millions):

|              | <u>2009</u> | <u>2008</u> |
|--------------|-------------|-------------|
| Gross Gains  | \$21.5      | \$ 23.2     |
| Gross Losses | (4.4)       | (4.4)       |

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# AMERICAN FINANCIAL GROUP, INC. 10-Q

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

<u>Derivatives</u> As discussed under "Derivatives" in Note A, AFG has derivatives in certain areas of its operations. AFG's derivatives do not qualify for hedge accounting under GAAP; changes in the fair value of derivatives are included in earnings.

Certain securities held in AFG's investment portfolio, primarily interest-only MBS with interest rates that float inversely with short-term rates, are considered to contain embedded derivatives. AFG has elected to measure these securities (in their entirety) at fair value in its financial statements. These investments are part of AFG's overall investment strategy and represent a small component of AFG's overall investment portfolio.

AFG's indexed annuities, which represented 24% of annuity benefits accumulated at March 31, 2009, provide policyholders with a crediting rate tied, in part, to the performance of an existing stock market index. AFG attempts to mitigate the risk in the index-based component of these products through the purchase of call options on the appropriate index. AFG's strategy is designed so that an increase in the liabilities, due to an increase in the market index, will be generally offset by unrealized and realized gains on the call options purchased by AFG. Both the index-based component of the annuities and the related call options are considered derivatives.

As discussed under "Reinsurance" in Note A, certain reinsurance contracts in AFG's annuity and supplemental insurance business are considered to contain embedded derivatives.

The following derivatives are included in AFG's Balance Sheet at March 31, 2009 (in millions):

|                           |                              | _ Fa         | <u>iir Value</u> |
|---------------------------|------------------------------|--------------|------------------|
| <u>Derivative</u>         | Balance Sheet Line           | <u>Asset</u> | Liability        |
| Derivative MBS            | Fixed maturities             | \$167        | \$ -             |
| Indexed annuities         |                              |              |                  |
| (embedded derivative)     | Annuity benefits accumulated | -            | 86               |
| Equity index call options | Other investments            | 13           | -                |
| Reinsurance contracts     |                              |              |                  |
| (embedded derivative)     | Other liabilities            |              | <u>(23</u>       |
|                           |                              | )            |                  |
|                           |                              | <u>\$180</u> | <u>\$63</u>      |

The following table summarizes the earnings impact of recording changes in the fair value of these derivatives for the first quarter of 2009:

|                           |                            |   | Gain        |
|---------------------------|----------------------------|---|-------------|
| <u>Derivative</u>         | Statement of Earnings Line |   | (Loss       |
|                           |                            | ) |             |
| Derivative MBS            | Realized gains             |   | \$36        |
| Indexed annuities         |                            |   |             |
| (embedded derivative)     | Annuity benefits           |   | 12          |
| Equity index call options | Annuity benefits           |   | (11)        |
| Reinsurance contracts     |                            |   |             |
| (embedded derivative)     | Investment income          |   | _3          |
|                           |                            |   |             |
|                           |                            |   | <u>\$40</u> |

Amortizable Intangible Assets Included in deferred policy acquisition costs in AFG's Balance Sheet are \$243.7 million and \$247.0 million at March 31, 2009, and December 31, 2008, respectively, representing the present value of future profits ("PVFP") related to acquisitions by AFG's annuity and supplemental insurance business. The PVFP amounts include adjustments related to unrealized gains and losses on securities and are net of \$126.5 million and \$118.5 million of accumulated amortization. Amortization of the PVFP was \$8.0 million and \$8.7 million during the first three months of 2009 and 2008, respectively.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

Included in other assets in AFG's Balance Sheet is \$71.7 million at March 31, 2009 and \$76.4 million at December 31, 2008, in amortizable intangible assets related to property and casualty insurance acquisitions, primarily the 2008 acquisitions of Marketform and Strategic Comp. These amounts are net of accumulated amortization of \$44.2 million and \$38.0 million, respectively. Amortization of these intangibles was \$6.2 million and \$5.2 million for the first three months of 2009 and 2008, respectively.

Leong-Term Debt The carrying value of long-term debt consisted of the following (in millions):

March 31, December 31, 2009 2008

Direct obligations of AFG:

| 7-1/8% Senior Debentures due April 2009 7-1/8% Senior Debentures due February 2034 Borrowings under bank credit facility Other | \$ 136.1<br>115.0<br>465.0<br> | \$136.1<br>115.0<br>465.0<br> |
|--|--------------------------------|-------------------------------|
|  | <u>719.0</u>                   | 719.0                         |
| Subsidiaries   |                                |                               |
| : Obligations of AAG Holding (guaranteed by AFG):  |                                |                               |
| 7-1/2% Senior Debentures due November 2033   | 112.5                          | 112.5                         |
| 7-1/4% Senior Debentures due January 2034  | 86.3                           | 86.3                          |
| Notes payable secured by real estate   | 00.0                           | 00.0                          |
| due 2009 through 2016  | 66.6                           | 66.9                          |
| Secured borrowings   | 28.9                           | -                             |
| National Interstate bank credit facility   | 15.0                           | 15.0                          |
| American Premier Underwriters 10-7/8% Subordinated   |                                |                               |
| Notes due May 2011   | 7.9                            | 7.9                           |
| Other  | 2.1                            | 2.1                           |
|  |                                |                               |
|  | 319.3                          | <u>290.7</u>                  |
|  |                                |                               |
| Payable to Subsidiary Trusts:  |                                |                               |
| AAG Holding Variable Rate Subordinated Debentures  |                                |                               |
| due May 2033   | 20.0                           | 20.0                          |
| •  | <del></del> _                  |                               |
|  | <b>4.050 2</b>                 | ¢1 020 =                      |
|  | <u>\$1,058.3</u>               | <u>\$1,029.7</u>              |

In April 2009, AFG paid \$136.1 million to redeem its outstanding 7-1/8% Senior Notes at maturity. Scheduled principal payments on AFG's remaining debt for the balance of 2009 and the subsequent five years were as follows: 2009 - \$6.3 million; 2010 - \$8.5 million; 2011 - \$481.3 million; 2012 - \$23.6 million; 2013 - \$3.3 million; and 2014 - \$1.6 million.

As shown below (in millions), the majority of AFG's long-term debt is unsecured obligations of the holding company and its subsidiaries:

|                       | March 31,<br> | December 31,     |
|-----------------------|---------------|------------------|
| Unsecured obligations | \$ 962.8      | 2008<br>\$ 962.8 |

| Obligations secured by real estate | 66.6<br>28.9     | 66.9      |
|------------------------------------|------------------|-----------|
| Other secured borrowings           |                  |           |
| 0.1110.000.000.0000.0000           | <u>\$1,058.3</u> | \$1,029.7 |

AFG can borrow up to \$500 million under its revolving credit facility, which expires in March 2011. Amounts borrowed bear interest at rates ranging from .5% to 1.25% (currently .75%) over LIBOR based on AFG's credit rating. At March 31, 2009, AFG had \$465 million in borrowings outstanding under the credit facility (interest rate of 2.6% at March 31, 2009).

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

On March 31, 2009, an AFG subsidiary borrowed \$28.9 million at an interest rate of 4.25% over LIBOR. The loan requires principal payments over the next four years.

In July 2008, AFG entered into a 364 day revolving credit facility under which it can borrow up to \$120 million at an interest rate of 2.25% over LIBOR. No amounts have been borrowed under this credit facility.

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<u>Shareholders' Equity</u> AFG is authorized to issue 12.5 million shares of Voting Preferred Stock and 12.5 million shares of Nonvoting Preferred Stock, each without par value.

#### Accumulated Other Comprehensive Income (Loss), Net of Tax

Comprehensive income (loss) is defined as all changes in Shareholders' Equity except those arising from transactions with shareholders. Comprehensive income (loss) includes net earnings and other comprehensive income (loss), which consists primarily of changes in net unrealized gains or losses on available for sale securities and foreign currency translation. The progression of the components of accumulated other comprehensive income (loss) follows (in millions):

|   | Pretax Net Unrealized Gains (Losses) on Securities | Foreign<br>Currency<br>Translation<br>Adjustment | Other (a) | Tax            | Noncon-<br>trolling (<br><u>Interests</u> | Accumulated Other Comprehensive Income (Loss) |
|---|--|--|-----------|----------------|---|---|
| Balance at December 31, 2008<br>Cumulative effect of accounting<br>change | (\$1,057.7)<br>(26.9)                              | (\$13.4)   | (\$10.7)  | \$373.8<br>9.4 | \$ 5.0                                    | (\$703.0)<br>(17.5)                           |
| Unrealized holding losses on securities arising during the period         | (67.5)   | -  | _         | 23.3           | 1.4                                       | (42.8)  |

| Realized losses included in net earnings | 41.3                    | -                 | -                 | (14.4)         | -             | 26.9                  |
|--|-------------------------|-------------------|-------------------|----------------|---------------|-----------------------|
| Foreign currency translation losses      | _                       | (3.8)             | _                 | _              | _             | (3.8)                 |
| Other                                    |                         |                   | 3                 | _(.1           |               |                       |
|  |                         |                   | )                 |                |               |                       |
| Balance at March 31, 2009                | ( <u>\$1,110.8</u> )(b) | ( <u>\$17.2</u> ) | ( <u>\$10.4</u> ) | \$392.0        | <u>\$ 6.4</u> | ( <u>\$740.0</u> )(b) |
|  |                         |                   |                   |                |               |                       |
| Balance at December 31, 2007             | (\$ 30.9)               | \$27.9            | \$ 4.8            | \$ 8.3         | \$ 2.5        | \$ 12.6               |
| Unrealized holding losses on securities  | (ψ 30.))                | Ψ21.7             | Ψ 4.0             | Ψ 0.5          | Ψ 2.3         | ψ 12.0                |
| arising during the period                | (190.4)                 | _                 | _                 | 65.6           | 2.1           | (122.7)               |
| Realized losses included in net earnings | 80.3                    | -                 | -                 | (28.1)         | -             | 52.2                  |
| Foreign currency translation losses      |                         | (3.2              |                   |                |               | (3.2                  |
|  | )                       |                   |                   |                | )             |                       |
| Balance at March 31, 2008                | ( <u>\$ 141.0</u> )     | <u>\$24.7</u>     | <u>\$4.8</u>      | <u>\$ 45.8</u> | <u>\$ 4.6</u> | ( <u>\$ 61.1</u> )    |

- (a) Net unrealized pension and other postretirement plan benefits.
- (b) Includes \$132.8 million in pretax unrealized losses (\$86.3 million net of tax) related to securities for which only the credit portion of an other than temporary impairment has been recorded in earnings.

  Stock Incentive Plans

Under AFG's Stock Incentive Plan, employees of AFG and its subsidiaries are eligible to receive equity awards in the form of stock options, stock appreciation rights, restricted stock awards, restricted stock units and stock awards. In the first three months of 2009, AFG issued 79,801 shares of restricted Common Stock and granted stock options for 1.2 million shares of Common Stock (at an average exercise price of \$19.10) under the Stock Incentive Plan.

AFG uses the Black-Scholes option pricing model to calculate the "fair value" of its option grants. Expected volatility is based on historical volatility over a period equal to the expected term. The expected term was estimated based on historical exercise patterns and post vesting cancellations. The fair value of options granted during 2009 was \$5.85 per share based on the following assumptions: expected dividend yield - 2.7%; expected volatility - 37%; expected term - 7.5 years; risk-free rate - 2.1%.

Total compensation expense related to stock incentive plans of AFG and its subsidiaries was \$3.4 million for the first quarter of 2009 compared to \$5.1 million for the 2008 quarter. Stock-based compensation expense for the first three months of 2008 includes \$2.0 million in first quarter non-deductible stock awards.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

#### • Contingencies

There have been no significant changes to the matters discussed and referred to in Note L -"Contingencies" of AFG's 2008 Annual Report on Form 10-K.

**Gondensed Consolidating Information** In connection with GAFRI's acquisition of its publicly held common stock in September 2007, AFG has guaranteed all of the outstanding debt of GAFRI and GAFRI's wholly-owned subsidiary, AAG Holding Company, Inc. In addition, GAFRI guarantees AAG Holding's public debt. The AFG and GAFRI guarantees are full and unconditional and joint and several. Condensed consolidating financial statements for AFG are as follows:

#### CONDENSED CONSOLIDATING BALANCE SHEET

(In millions)

|  |                 |                 | AAG            | All Other  | Consol.          |                   |
|--|-----------------|-----------------|----------------|------------|------------------|-------------------|
| March 31, 2009                           | AFG             | <u>GAFRI</u>    | Holding        | Subs       | <b>Entries</b>   | Consolidated      |
|  |                 |                 |                |            |                  |                   |
|  |                 |                 |                |            |                  |                   |
| Assets:                                  |                 |                 |                |            |                  |                   |
| Cash and investments                     | \$ 189.1        | \$ 19.3         | \$ .4          | \$16,929.9 | (\$ 3.1)         | \$17,135.6        |
| Recoverables from reinsurers and         |                 |                 |                |            |                  |                   |
| prepaid reinsurance premiums             | -               | -               | -              | 3,560.0    | -                | 3,560.0           |
| Agents' balances and premiums receivable | -               | -               | -              | 618.3      | -                | 618.3             |
| Deferred policy acquisition costs        | -               | -               | -              | 2,410.6    | -                | 2,410.6           |
| Other assets                             | 20.0            | 6.3             | 6.3            | 1,961.5    | 123.5            | 2,117.6           |
| Investment in subsidiaries and           |                 |                 |                |            |                  |                   |
| affiliates                               | 3,234.5         | 810.0           | <u>898.1</u>   | 710.9      | (5,653.5         |                   |
|  |                 |                 |                |            | `                |                   |
| m . 1                                    | Φ2 442 <i>€</i> | ф0 <b>2</b> 5.6 | <b>\$004.0</b> | Φ26 101 2  | )<br>(\$5.522.1) | Ф25 042 1         |
| Total assets                             | \$3,443.6       | <u>\$835.6</u>  | <u>\$904.8</u> | \$26,191.2 | (\$5,533.1)      | <u>\$25,842.1</u> |
|  |                 |                 |                |            |                  |                   |
|  |                 |                 |                |            |                  |                   |
| Liabilities and Equity:                  |                 |                 |                |            |                  |                   |
| Unpaid losses, loss adjustment expenses  |                 |                 |                |            |                  |                   |
| and unearned premiums                    | \$ -            | \$ -            | \$ -           | \$ 7,944.4 | \$ -             | \$ 7,944.4        |
| Annuity, life, accident and health       |                 |                 |                |            |                  |                   |
| benefits and reserves                    | -               | -               | -              | 12,247.2   | (1.7)            | 12,245.5          |
| Long-term debt                           | 719.0           | .7              | 219.3          | 119.7      | (.4)             | 1,058.3           |
| Other liabilities                        | <u>161.2</u>    | 21.1            | 107.8          | 1,807.2    | (182.2           | <u>1,915.1</u>    |
|  |                 |                 |                |            |                  |                   |

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| Total shareholders' equity Noncontrolling interests | 880.2<br>2,563.4              | 21.8<br>813.8 | 327.1<br>577.7   | 22,118.5<br>3,957.3<br>                     | (184.3)<br>(5,348.8)   | 23,163.3<br>2,563.4<br>         |
|---|-------------------------------|---------------|------------------|---|--|---------------------------------|
| Total liabilities and equity                        | \$3,443.6                     | \$835.6       | <u>\$904.8</u>   | \$26,191.2                                  | (\$5,533.1)  | \$25,842.1                      |
| December 31, 2008                                   |                               |               |                  |   |  |                                 |
| Assets:   |                               |               |                  |   |  |                                 |
| Cash and investments                                | \$ 188.5                      | \$ 20.4       | \$ -             | \$16,663.7                                  | (\$ 2.1)   | \$16,870.5                      |
| Recoverables from reinsurers and                    | ,                             | 7             | 7                | +,  | (+)  | +,                              |
| prepaid reinsurance premiums                        | -                             | _             | _                | 4,301.7                                     | -  | 4,301.7                         |
| Agents' balances and premiums                       | -                             | _             | _                | 629.7                                       | -  | 629.7                           |
| receivable  |                               |               |                  |   |  |                                 |
| Deferred policy acquisition costs                   | -                             | -             | -                | 2,343.1                                     | -  | 2,343.1                         |
| Other assets  | 11.6                          | 6.0           | 6.1              | 2,084.3                                     | 174.5  | 2,282.5                         |
| Investment in subsidiaries and                      |                               |               |                  |   |  |                                 |
| affiliates  | 3,131.6                       | 812.8         | 900.4            | <u>711.8</u>                                | <u>(5,556.6</u>  |                                 |
|   |                               |               |                  |   | )  |                                 |
| Total assets  | \$3,331.7                     | \$839.2       | <u>\$906.5</u>   | \$26,734.3                                  | (\$5,384.2)  | \$26,427.5                      |
| Liabilities and Equity:                             |                               |               |                  |   |  |                                 |
| Unpaid losses, loss adjustment expens               | es                            |               |                  |   |  |                                 |
| and unearned premiums                               | \$ -                          | \$ -          | \$ -             | \$ 8,462.1                                  | \$ -   | \$ 8,462.1                      |
| Annuity, life, accident and health                  |                               |               |                  | ·   |  | ·                               |
| benefits and reserves                               | -                             | -             | _                | 12,194.2                                    | (1.7)  | 12,192.5                        |
| Long-term debt                                      | 719.0                         | .7            | 219.4            | 91.0  | (.4)   | 1,029.7                         |
| Other liabilities                                   | 122.7                         | 21.8          | 110.8            | 1,945.7                                     | <u>(59.4</u>   | 2,141.6                         |
|   |                               |               |                  |   | `  |                                 |
|   | 0417                          | 22.5          | 220.2            |   | (61.5)   | 22 925 0                        |
| Total shareholders' equity                          | 841.7<br>2,490.0              | 22.5<br>816.7 | 330.2<br>576.3   | 22,693.0<br>3,929.7                         | (61.5)<br>(5,322.7)  | 23,825.9<br>2,490.0             |
| Noncontrolling interests                            | ∠, <del>+</del> ⊅∪.∪<br>-     | -             | 570.5            | 111.6                                       | (3,344.1)  | 2,490.0<br>111.6                |
| roncontolling interests                             | <u>-</u> _                    |               |                  |   | <del></del>  |                                 |
| Total liabilities and equity                        | <u>\$3,331.7</u>              | 839.2         | \$906.5          | <u>\$26,734.3</u>                           | (\$5 384 2)  | <u>\$26,427.5</u>               |
| 1 omi mommo una equity                              | $\psi \cup , \cup \cup 1 . T$ | 037.2         | $\varphi > 00.2$ | $\varphi \omega \cup (I \cup \neg I \cup )$ | $(\underline{\psi}\underline{\partial},\underline{\partial}\underline{\partial}\underline{\neg},\underline{\omega})$ | $\Psi = O, \exists L I \cdot J$ |

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# AMERICAN FINANCIAL GROUP, INC. 10-Q

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

## CONDENSED CONSOLIDATING STATEMENT OF EARNINGS

(In millions)

| FOR THE THREE MONTHS ENDED               |             |              | AAG            | All Other   | Consol.        |              |
|--|-------------|--------------|----------------|-------------|----------------|--------------|
| MARCH 31, 2009                           | <u>AFG</u>  | <u>GAFRI</u> | <b>Holding</b> | Subs        | <b>Entries</b> | Consolidated |
|  |             |              |                |             |                |              |
|  |             |              |                |             |                |              |
| Income                                   |             |              |                |             |                |              |
| :  |             |              |                |             |                |              |
| Property and casualty insurance premiums | \$ -        | \$ -         | \$ -           | \$ 574.7    | \$ -           | \$ 574.7     |
| Life, accident and health premiums       | -           | -            | -              | 109.1       | -              | 109.1        |
| Realized gains (losses)                  | -           | -            | -              | (41.5)      | .2             | (41.3)       |
| Investment and other income              | (3.0)       | (2.0)        | -              | 373.8       | (5.7)          | 363.1        |
| Equity in earnings of subsidiaries       | 179.8       | 9.3          | <u>18.6</u>    |             | (207.7         |              |
|  |             |              |                |             | `              |              |
|  | 176.8       | 7.3          | 18.6           | 1,016.1     | (213.2)        | 1,005.6      |
|  |             |              |                |             | , ,            |              |
| Costs and Expenses:                      |             |              |                |             |                |              |
| Insurance benefits and expenses          | -           | -            | -              | 721.1       | -              | 721.1        |
| Interest charges on borrowed money       | 12.3        | -            | 6.4            | 3.0         | (5.7)          | 16.0         |
| Other expenses                           | 2.4         | 4.2          | 1.1            | 93.1        | (.3            | 100.5        |
|  |             |              |                |             | )              |              |
|  | 14.7        | 4.2          | <u>7.5</u>     | 817.2       | (6.0           | 837.6        |
|  |             |              |                |             | )              |              |
|  |             |              |                |             | ,              |              |
| Operating earnings before income taxes   | 162.1       | 3.1          | 11.1           | 198.9       | (207.2)        | 168.0        |
| Provision (credit) for income taxes      | <u>58.3</u> | (.6          | 2.0            | <u>68.1</u> | <u>(69.5</u>   | <u>58.3</u>  |

) ) Net earnings, including noncontrolling interests 103.8 3.7 9.1 130.8 (137.7)109.7 Less: Net earnings attributable to noncontrolling interests (5.9 (5.9 ) ) Net Earnings Attributable to <u>\$103.8</u> Shareholders <u>\$ 124.9</u> (<u>\$137.7</u>) \$ 3.7 \$ 9.1 \$ 103.8

|       |                                      | AAG  | All Other            | Consol.  |   |
|-------|--------------------------------------|--|----------------------|--|---|
| _AFG  | <u>GAFRI</u>                         | <b>Holding</b>   | Subs                 | <b>Entries</b>   | Consolidated  |
|       |                                      |  |                      |  |   |
|       |                                      |  |                      |  |   |
|       |                                      |  |                      |  |   |
|       |                                      |  |                      |  |   |
| \$ -  | \$ -                                 | \$ -   | \$ 635.0             | \$ -   | \$ 635.0  |
| -     | -                                    | -  | 108.7                | -  | 108.7   |
| (3.0) | -                                    | -  | (77.1)               | (.2)   | (80.3)  |
| (2.0) | 3.5                                  | -  | 349.1                | (12.2)   | 338.4   |
| 149.6 | (22.4                                | (13.2  |                      | (114.0   |   |
| ) )   |                                      |  |                      |  |   |
| 144.6 | (18.9)                               | (13.2)   | 1,015.7              | (126.4)  | 1,001.8   |
|       |                                      |  |                      |  |   |
|       |                                      |  | 745.2                |  | 745.2   |
| 10.0  | -                                    | -  |                      | (12.2)   | 745.3   |
|       | -                                    |  |                      | (12.3)   | 18.7  |
| _5.7  | 3.7                                  | _1.2   | <u>101.6</u>         | (.4  | <u>111.8</u>  |
|       |                                      |  | ,                    | )  |   |
|       | \$ -<br>-<br>(3.0)<br>(2.0)<br>149.6 | \$ - \$ -<br><br>(3.0) -<br>(2.0) 3.5<br>149.6 (22.4<br>) 144.6 (18.9) | \$ - \$ - \$ - (3.0) | \$ - \$ - \$ - \$ 635.0 108.7 (3.0) (77.1) (2.0) 3.5 - 349.1 149.6 (22.4 (13.2 ) ) ) 144.6 (18.9) (13.2) 1,015.7 | AFG       GAFRI       Holding       Subs       Entries         \$ -       \$ -       \$ -       \$ 635.0       \$ -         -       -       -       108.7       -         (3.0)       -       -       (77.1)       (.2)         (2.0)       3.5       -       349.1       (12.2)         149.6       (22.4       (13.2       -       (114.0         )       )       )       )       )         144.6       (18.9)       (13.2)       1,015.7       (126.4)         -       -       -       745.3       -         18.0       -       8.5       4.5       (12.3) |

|  | 23.7           | 3.7               | 9.7               | 851.4    | (12.7              | 875.8          |
|--|----------------|-------------------|-------------------|----------|--------------------|----------------|
|  |                |                   |                   | )        | )                  |                |
| Operating earnings (loss) before income taxes                | 120.9          | (22.6)            | (22.9)            | 164.3    | (113.7)            | 126.0          |
| Provision (credit) for income taxes                          | 44.9           | <u>(8.0</u>       | <u>(8.4</u>       | 57.2     | <u>(40.8</u>       | 44.9           |
|  | `              | )                 |                   | )        | )                  |                |
| Net earnings (loss), including                               | 76.0           | (14.6)            | (14.5)            | 107.1    | (72.0)             | 01.1           |
| noncontrolling interests  Less: Net earnings attributable to | 76.0           | (14.6)            | (14.5)            | 107.1    | (72.9)             | 81.1           |
| noncontrolling interests                                     |                |                   |                   | (5.1     |                    | (5.1           |
|  |                |                   | )                 |          | )                  |                |
| Net Earnings (Loss) Attributable to                          |                |                   |                   |          |                    |                |
| Shareholders   | <u>\$ 76.0</u> | ( <u>\$14.6</u> ) | ( <u>\$14.5</u> ) | \$ 102.0 | ( <u>\$ 72.9</u> ) | <u>\$ 76.0</u> |

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# AMERICAN FINANCIAL GROUP, INC. 10-Q

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

(In millions)

| FOR THE THREE MONTHS ENDED     |            |              | AAG            | All Other | Consol.        |              |
|--------------------------------|------------|--------------|----------------|-----------|----------------|--------------|
| MARCH 31, 2009                 | <u>AFG</u> | <u>GAFRI</u> | <b>Holding</b> | Subs      | <b>Entries</b> | Consolidated |
|                                |            |              | _              |           |                |              |
|                                |            |              |                |           |                |              |
|                                |            |              |                |           |                |              |
| Operating Activities:          |            |              |                |           |                |              |
| Net earnings (loss), including |            |              |                |           |                |              |
| noncontrolling interests       | \$103.8    | \$ 3.7       | \$ 9.1         | \$ 130.8  | (\$137.7)      | \$ 109.7     |
| Adjustments:                   |            |              |                |           |                |              |
| Equity in net (earnings) loss  |            |              |                |           |                |              |
|                                |            |              |                |           |                |              |

| of subsidiaries Dividends from subsidiaries | (115.8)<br>98.5 | (8.0)  | (14.3)       |              | 138.1<br>(101.3) |           |
|---|-----------------|--------|--------------|--------------|------------------|-----------|
| Other adjustments, net                      | <u>(35.8</u>    |        | <u>(6.5</u>  | <u>353.0</u> | <u>(.4</u>       | 312.3     |
|   | )               | )      |              | )            |                  |           |
| Net cash provided by (used in)              |                 |        |              |              |                  |           |
| operating activities                        | _50.7           | 5      | <u>(11.7</u> | 483.8        | (101.3           | 422.0     |
|   |                 | )      |              | )            |                  |           |
|   |                 | ,      |              | ,            |                  |           |
| Investing Activities:                       |                 |        |              |              |                  |           |
| Purchase of investments, property and       |                 |        |              |              |                  |           |
| equipment                                   | (3.2)           | -      | -            | (1,096.3)    | -                | (1,099.5) |
| Purchase of subsidiaries                    | -               | -      | -            | (1.5)        | -                | (1.5)     |
| Capital contributions to subsidiaries       | (32.0)          | (28.1) | (15.0)       | -            | 75.1             | -         |
| Maturities and redemptions of fixed         |                 |        |              |              |                  |           |
| maturity investments                        | .1              | -      | -            | 380.2        | -                | 380.3     |
| Sale of investments, property and           |                 |        |              |              |                  |           |
| equipment                                   | 3.0             | -      | -            | 402.3        | -                | 405.3     |
| Other, net                                  |                 | (.5    |              | 1.7          |                  | 1.2       |
|   | )               |        |              |              |                  |           |
| Net cash provided by (used in)              | ,               |        |              |              |                  |           |
| investing activities                        | (32.1           | (28.6  | (15.0        | (313.6       | <u>75.1</u>      | (314.2    |
| · ·   |                 |        |              |              |                  |           |
|   | ) )             | )      | )            |              | )                |           |
| Financing Activities:                       |                 |        |              |              |                  |           |
| Annuity receipts                            | _               | _      | _            | 266.1        | _                | 266.1     |
| Annuity surrenders, benefits and            |                 |        |              | 200.1        |                  | 200,1     |
| withdrawals                                 | _               | -      | -            | (319.8)      | -                | (319.8)   |
| Net transfers to variable annuity assets    | _               | -      | -            | (.2)         | _                | (.2)      |
| Additional long-term borrowings             | _               | -      | _            | 28.9         | _                | 28.9      |
| Reductions of long-term debt                | (.1)            | -      | -            | (.3)         | -                | (.4)      |
| Issuances of Common Stock                   | .5              | -      | -            | (.1)         | -                | .4        |
| Capital contribution from parent            | -               | 31.0   | 27.1         | 17.0         | (75.1)           | -         |
| Cash dividends paid                         | (15.0)          | -      | -            |              |                  |           |