Edgar Filing: PURSER BILL L - Form 4

PURSER E Form 4 January 05.														
FOR	ЛЛ										OM	B AP	PROVA	L
	UNITED	STATES				AND EX			COMMISSIO		OMB Numbe	r:	3235	0287
Check i if no lo subject Section Form 4 Form 5 obligati may co	S CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES Section 16(a) of the Securities Exchange Act of 1934, Public Utility Holding Company Act of 1935 or Sectio							F		ated average n hours per		ry 31, 2005 0.5		
<i>See</i> Ins 1(b).	truction	30(h)	of the I	Investr	nei	nt Compa	ny A	ct of 19	40					
(Print or Type	e Responses)													
1. Name and PURSER	Address of Reporting BILL L	g Person <u>*</u>	Symbol APPL	IED IN	١D	nd Ticker o USTRIA IES INC	L	-	5. Relationship Issuer (Ch		eporting all appli			
(Last)	(First)	(Middle)				Transaction	-	1	Director			10%	Owner	
ONE APPLIED PLAZA				(Month/Day/Year) 01/03/2007					X Officer (g below) P		tle below lent & C	r)	(specify	
				lf Amendment, Date Original ed(Month/Day/Year)					 6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting 					
CLEVELA	AND, OH 441155	056							Person	y 1 V 101		ne Kej	orting	
(City)	(State)	(Zip)	Ta	ble I - N	lon	-Derivativ	e Secu	irities Ac	quired, Disposed	of, c	or Benef	ficiall	y Owne	d
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	Transaction Date 2A. Deemed Ionth/Day/Year) Execution Date, if any (Month/Day/Year)			Code (Instr. 3, 4 and 5) ear) (Instr. 8) (A)					5. Amount of Securities6.BeneficiallyForm:OwnedDirect (D)Followingor IndirectReported(I)Transaction(s)(Instr. 4)			7. Nature of Indirect Beneficia Ownership (Instr. 4)	
				Code	v	Amount	or (D)	Price	(Instr. 3 and 4)					
Common Stock	01/03/2007			М		10,000 (1)	А	\$ 7.922	87,531	D				
Common Stock	01/03/2007			S		6,700 (1)	D	\$ 26.19	80,831	D				
Common Stock	01/03/2007			S		1,900 (1)	D	\$ 26.2	78,931	D				
Common Stock	01/03/2007			S		100 (1)	D	\$ 26.21	78,831	D				
Common Stock	01/03/2007			S		900 <u>(1)</u>	D	\$ 26.35	77,931	D				

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Common Stock	01/03/2007	S	100 (1)	D	\$ 26.43	77,831	D	
Common Stock	01/03/2007	S	300 <u>(1)</u>	D	\$ 26.46	77,531	D	
Common Stock	01/03/2007	А	183.21	А	\$ 28.46	43,635.21	Ι	Deferred Compensation Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
 (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transacti Code (Instr. 8)	5. Number of orDerivative Securities Acquired (A) or Disposed o (D) (Instr. 3, 4, and 5)	6. Date Exercisal Expiration Date (Month/Day/Yea	7. Title and Amount Underlying Securitie (Instr. 3 and 4)		
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amou or Numb of Sha
Employee Stock Option (Right to Buy)	\$ 7.922	01/03/2007		М	10,000 (<u>1)</u>	08/09/2002 <u>(2)</u>	08/09/2011	Common Stock	10,0

Reporting Owners

Reporting Owner Name / Address	Relationships								
	Director	10% Owner	Officer	Other					
PURSER BILL L ONE APPLIED PLAZA CLEVELAND, OH 441155056			President &	& COO					
Signatures									
By: Dianne Misenko/POA for B	ill L.								
Purser		01/05/2007							
**Signature of Reporting Person]	Date						

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Option exercise and sale of shares pursuant to a trading plan (pursuant to SEC Rule 10b5-1) entered into as of 11/10/06.
- (2) These options become exercisable in annual increments of 25% commencing one year after the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.