COMERICA INC /NEW/ Form 10-Q October 31, 2008 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

### (Mark One)

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## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

or

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number <u>1-10706</u>

# **Comerica Incorporated**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of Incorporation or organization) 38-1998421 (I.R.S. Employer Identification No.)

Comerica Bank Tower

1717 Main Street, MC 6404

Dallas, Texas

75201

(Address of principal executive offices)

(Zip Code)

#### (214) 462-6831

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No O

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

Non-accelerated filer o Large accelerated filer b Accelerated filer o (Do not check if a smaller reporting Smaller reporting company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

\$5 par value common stock:

Outstanding as of October 27, 2008: 150,485,890 shares

### COMERICA INCORPORATED AND SUBSIDIARIES

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#### **Forward-Looking Statements**

This report includes forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. In addition, the Corporation may make other written and oral communication from time to time that contain such statements. All statements regarding the Corporation s expected financial position, strategies and growth prospects and general economic conditions expected to exist in the future are forward-looking strives. statements. The words, anticipates, believes, feels, expects, estimates, seeks, plans, intends, outlook, forecast, po goal, aspiration, assume, achievable, potential, strategy, outcome, continue, remain, maintain, trend, objective, and vari similar expressions, or future or conditional verbs such as will, would, should, could, might, can, may or similar expressions, as they r Corporation or its management, are intended to identify forward-looking statements.

The Corporation cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date the statement is made, and the Corporation does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

### Part I. FINANCIAL INFORMATION

### **Item 1. Financial Statements**

### CONSOLIDATED BALANCE SHEETS

#### Comerica Incorporated and Subsidiaries

| (in millions, except share data)                                       | September 30,<br>2008December 31,<br>2007(unaudited) |           | September 30,<br>2007<br>(unaudited) |  |
|--|--|-----------|--------------------------------------|--|
| ASSETS   |  |           |                                      |  |
| Cash and due from banks  | \$ 1,404   | \$ 1,440  | \$ 1,271                             |  |
| Federal funds sold and securities purchased under agreements to resell | 3  | 36        | 129                                  |  |
| Other short-term investments   | 247  | 373       | 293                                  |  |
| Investment securities available-for-sale                               | 8,158  | 6,296     | 4,942                                |  |
| Commercial loans   | 28,604   | 28,223    | 27,392                               |  |
| Real estate construction loans   | 4,565  | 4,816     | 4,759                                |  |
| Commercial mortgage loans  | 10,588   | 10,048    | 9,994                                |  |
| Residential mortgage loans   | 1,863  | 1,915     | 1,892                                |  |
| Consumer loans   | 2,644  | 2,464     | 2,397                                |  |
| Lease financing  | 1,360  | 1,351     | 1,319                                |  |
| International loans  | 1,931  | 1,926     | 1,843                                |  |
| Total loans  | 51,555   | 50,743    | 49,596                               |  |
| Less allowance for loan losses   | (712)  | (557)     | (512)                                |  |
| Net loans  | 50,843   | 50,186    | 49,084                               |  |
|  |  |           |                                      |  |
| Premises and equipment   | 668  | 650       | 635                                  |  |
| Customers liability on acceptances outstanding                         | 21   | 48        | 39                                   |  |
| Accrued income and other assets  | 3,809  | 3,302     | 3,629                                |  |
| Total assets   | \$ 65,153  | \$ 62,331 | \$ 60,022                            |  |
| LIABILITIES AND SHAREHOLDERS EQUITY                                    |  |           |                                      |  |
| Noninterest-bearing deposits   | \$ 12,094  | \$ 11,920 | \$ 11,290                            |  |
| Nonincresc-ocaring deposits  | ψ 12,074   | ψ 11,720  | ψ 11,270                             |  |
| Money market and NOW deposits  | 13,553   | 15,261    | 14,814                               |  |
| Savings deposits   | 1,279  | 1,325     | 1,402                                |  |
| Customer certificates of deposit                                       | 8,147  | 8,357     | 8,010                                |  |
| Institutional certificates of deposit                                  | 3,670  | 6,147     | 5,049                                |  |
| Foreign office time deposits   | 802  | 1,268     | 1,355                                |  |
| Total interest-bearing deposits  | 27,451   | 32,358    | 30,630                               |  |
| Total deposits   | 39,545   | 44,278    | 41,920                               |  |
| Short-term borrowings  | 3,625  | 2,807     | 2,813                                |  |
| Acceptances outstanding  | 21   | 48        | 39                                   |  |
| Accrued expenses and other liabilities                                 | 1,486  | 1,260     | 1,276                                |  |
| Medium- and long-term debt   | 15,376   | 8,821     | 8,906                                |  |

| Total liabilities   | 60,053    | 57,214    | 54,954    |
|---|-----------|-----------|-----------|
|   |           |           |           |
| Common stock - \$5 par value:   |           |           |           |
| Authorized - 325,000,000 shares                                       |           |           |           |
| Issued - 178,735,252 shares at 9/30/08, 12/31/07 and 9/30/07          | 894       | 894       | 894       |
| Capital surplus   | 586       | 564       | 551       |
| Accumulated other comprehensive loss                                  | (129)     | (177)     | (238)     |
| Retained earnings   | 5,379     | 5,497     | 5,475     |
| Less cost of common stock in treasury - 28,249,360 shares at 9/30/08, |           |           |           |
| 28,747,097 shares at 12/31/07 and 27,725,572 shares at 9/30/07        | (1,630)   | (1,661)   | (1,614)   |
| Total shareholders equity   | 5,100     | 5,117     | 5,068     |
| Total liabilities and shareholders equity                             | \$ 65,153 | \$ 62,331 | \$ 60,022 |

See notes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF INCOME (unaudited)

Comerica Incorporated and Subsidiaries

|  | Three Months Ended<br>September 30, |        | Nine Month<br>Septembe |          |
|--|-------------------------------------|--------|------------------------|----------|
| (in millions, except per share data)                       | 2008                                | 2007   | 2008                   | 2007     |
| INTEREST INCOME  |                                     |        |                        |          |
| Interest and fees on loans                                 | \$ 634                              | \$ 895 | \$ 2,037               | \$ 2,628 |
| Interest on investment securities                          | 99                                  | 52     | 288                    | 140      |
| Interest on short-term investments                         | 2                                   | 5      | 10                     | 18       |
| Total interest income                                      | 735                                 | 952    | 2,335                  | 2,786    |
| INTEREST EXPENSE   |                                     |        |                        |          |
| Interest on deposits                                       | 141                                 | 294    | 576                    | 864      |
| Interest on short-term borrowings                          | 30                                  | 29     | 78                     | 75       |
| Interest on medium- and long-term debt                     | 98                                  | 126    | 297                    | 333      |
| Total interest expense                                     | 269                                 | 449    | 951                    | 1,272    |
| Net interest income  | 466                                 | 503    | 1,384                  | 1,514    |
| Provision for loan losses                                  | 165                                 | 45     | 494                    | 104      |
| Net interest income after provision for loan losses        | 301                                 | 458    | 890                    | 1,410    |
| NONINTEREST INCOME   |                                     |        |                        |          |
| Service charges on deposit accounts                        | 57                                  | 55     | 174                    | 164      |
| Fiduciary income   | 49                                  | 49     | 152                    | 147      |
| Commercial lending fees                                    | 17                                  | 19     | 53                     | 52       |
| Letter of credit fees                                      | 19                                  | 16     | 52                     | 47       |
| Foreign exchange income                                    | 11                                  | 11     | 33                     | 30       |
| Brokerage fees   | 10                                  | 11     | 30                     | 32       |
| Card fees  | 15                                  | 14     | 45                     | 40       |
| Bank-owned life insurance                                  | 11                                  | 8      | 29                     | 27       |
| Net securities gains                                       | 27                                  | 4      | 63                     | 4        |
| Net gain on sales of businesses                            |                                     |        |                        | 3        |
| Other noninterest income                                   | 24                                  | 43     | 88                     | 112      |
| Total noninterest income                                   | 240                                 | 230    | 719                    | 658      |
| NONINTEREST EXPENSES                                       |                                     |        |                        |          |
| Salaries   | 192                                 | 207    | 594                    | 628      |
| Employee benefits  | 46                                  | 49     | 141                    | 145      |
| Total salaries and employee benefits                       | 238                                 | 256    | 735                    | 773      |
| Net occupancy expense                                      | 40                                  | 34     | 114                    | 102      |
| Equipment expense  | 15                                  | 15     | 46                     | 45       |
| Outside processing fee expense                             | 26                                  | 23     | 77                     | 67       |
| Software expense   | 18                                  | 16     | 57                     | 46       |
| Customer services  | 2                                   | 11     | 11                     | 36       |
| Litigation and operational losses                          | 105                                 | 6      | 100                    |          |
| Provision for credit losses on lending-related commitments | 9                                   |        | 20                     | (4)      |
| Other noninterest expenses                                 | 61                                  | 62     | 180                    | 176      |
| Total noninterest expenses                                 | 514                                 | 423    | 1,340                  | 1,241    |
| Income from continuing operations before income taxes      | 27                                  | 265    | 269                    | 827      |
| Provision for income taxes                                 |                                     | 85     | 76                     | 262      |
| Income from continuing operations                          | 27                                  | 180    | 193                    | 565      |
| Income from discontinued operations, net of tax            | 1                                   | 1      |                        | 2        |

| NET INCOME                              | \$ 28   | \$ 181  | \$ 193  | \$ 567  |
|---|---------|---------|---------|---------|
|   |         |         |         |         |
| Basic earnings per common share:        |         |         |         |         |
| Income from continuing operations       | \$ 0.18 | \$ 1.18 | \$ 1.29 | \$ 3.67 |
| Net income                              | 0.19    | 1.20    | 1.29    | 3.69    |
|   |         |         |         |         |
| Diluted earnings per common share:      |         |         |         |         |
| Income from continuing operations       | 0.18    | 1.17    | 1.28    | 3.61    |
| Net income                              | 0.19    | 1.18    | 1.28    | 3.63    |
|   |         |         |         |         |
| Cash dividends declared on common stock | 99      | 97      | 298     | 296     |
| Dividends per common share              | 0.66    | 0.64    | 1.98    | 1.92    |

See notes to consolidated financial statements.

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### CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

### Comerica Incorporated and Subsidiaries

| (in millions, except per share data)    | Common<br>In Shares | Stock<br>Amount | Capital<br>Surplus | Accumulated<br>Other<br>Comprehensive<br>Loss | Retained<br>Earnings | Treasury<br>Stock | Total<br>Shareholders<br>Equity |
|---|---------------------|-----------------|--------------------|---|----------------------|-------------------|---------------------------------|
| BALANCE AT JANUARY 1, 2007              | 157.6               | \$ 894          | \$ 520             | \$ (324)                                      | \$5,230              | \$ (1,219)        | \$ 5,101                        |
| Net income                              |                     |                 |                    |   | 567                  |                   | 567                             |
| Other comprehensive income, net of tax  |                     |                 |                    | 86  |                      |                   | 86                              |
| Total comprehensive income              |                     |                 |                    |   |                      |                   | 653                             |
| Cash dividends declared on common stock |                     |                 |                    |   |                      |                   |                                 |
| (\$1.92 per share)                      |                     |                 |                    |   | (296)                |                   | (296)                           |
| Purchase of common stock                | (9.0)               |                 |                    |   |                      | (533)             | (533)                           |
| Net issuance of common stock under      |                     |                 |                    |   |                      |                   |                                 |
| employee stock plans                    | 2.4                 |                 | (16)               |   | (26)                 | 139               | 97                              |
| Recognition of share-based compensation |                     |                 |                    |   |                      |                   |                                 |
| expense                                 |                     |                 | 46                 |   |                      |                   | 46                              |
| Employee deferred compensation          |                     |                 |                    |   |                      |                   |                                 |
| obligations                             |                     |                 | 1                  |   |                      | (1)               |                                 |
| BALANCE AT SEPTEMBER 30, 2007           | 151.0               | \$ 894          | \$ 551             | \$ (238)                                      | \$5,475              | \$ (1,614)        | \$ 5,068                        |
|   |                     |                 |                    |   |                      |                   |                                 |
| BALANCE AT JANUARY 1, 2008              | 150.0               | \$ 894          | \$ 564             | \$ (177)                                      | \$5,497              | \$ (1,661)        | \$ 5,117                        |
| Net income                              |                     |                 |                    |   | 193                  |                   | 193                             |
| Other comprehensive income net of tax   |                     |                 |                    | 48  |                      |                   | 48                              |
| Total comprehensive income              |                     |                 |                    |   |                      |                   | 241                             |
| Cash dividends declared on common stock |                     |                 |                    |   |                      |                   |                                 |
| (\$1.98 per share)                      |                     |                 |                    |   | (298)                |                   | (298)                           |
| Purchase of common stock                |                     |                 |                    |   |                      | (1)               | (1)                             |
| Net issuance of common stock under      |                     |                 |                    |   |                      |                   |                                 |
| employee stock plans                    | 0.5                 |                 | (19)               |   | (13)                 | 32                |                                 |
| Recognition of share-based compensation |                     |                 |                    |   |                      |                   |                                 |
| expense                                 |                     |                 | 41                 |   |                      |                   | 41                              |
| BALANCE AT SEPTEMBER 30, 2008           | 150.5               | \$ 894          | \$ 586             | \$ (129)                                      | \$5,379              | \$ (1,630)        | \$ 5,100                        |

See notes to consolidated financial statements.

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### CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Comerica Incorporated and Subsidiaries

| (in millions)   |    |         | nths Ended<br>nber 30,<br>2007 |          |
|---|----|---------|--------------------------------|----------|
| OPERATING ACTIVITIES  |    |         |                                |          |
| Net income  | \$ | 193     | \$                             | 567      |
| Income from discontinued operations, net of tax   |    |         |                                | 2        |
| Income from continuing operations   |    | 193     |                                | 565      |
| Adjustments to reconcile net income to net cash provided by operating activities:             |    |         |                                |          |
| Provision for loan losses   |    | 494     |                                | 104      |
| Provision for credit losses on lending-related commitments                                    |    | 20      |                                | (4)      |
| Depreciation and software amortization  |    | 85      |                                | 69       |
| Auction-rate securities charge  |    | 96      |                                |          |
| Lease income charge   |    | 38      |                                |          |
| Share-based compensation expense  |    | 41      |                                | 46       |
| Excess tax benefits from share-based compensation arrangements                                |    |         |                                | (9)      |
| Net amortization of securities  |    | (9)     |                                | (2)      |
| Net gain on sale/settlement of investment securities available-for-sale                       |    | (63)    |                                | (4)      |
| Net gain on sales of businesses   |    |         |                                | (3)      |
| Net (increase) decrease in trading securities   |    | (30)    |                                | 1        |
| Net decrease in loans held-for-sale   |    | 59      |                                | 48       |
| Net decrease (increase) in accrued income receivable  |    | 58      |                                | (10)     |
| Net decrease in accrued expenses  |    | (124)   |                                | (41)     |
| Other, net  |    | (61)    |                                | (45)     |
| Discontinued operations, net  |    |         |                                | 2        |
| Total adjustments   |    | 604     |                                | 152      |
| Net cash provided by operating activities   |    | 797     |                                | 717      |
| INVESTING ACTIVITIES  |    |         |                                |          |
| Net decrease in federal funds sold, securities purchased under agreements to resell and other |    |         |                                |          |
| short-term investments  |    | 46      |                                | 2,488    |
| Proceeds from sales of investment securities available-for-sale                               |    | 68      |                                | 4        |
| Proceeds from maturities of investment securities available-for-sale                          |    | 1,345   |                                | 658      |
| Purchases of investment securities available-for-sale   |    | (3,130) |                                | (1,912)  |
| Purchases of Federal Home Loan Bank stock   |    | (333)   |                                |          |
| Net increase in loans   |    | (1,108) |                                | (2,261)  |
| Net increase in fixed assets  |    | (126)   |                                | (126)    |
| Net decrease in customers liability on acceptances outstanding                                |    | 27      |                                | 17       |
| Proceeds from sales of businesses   |    |         |                                | 3        |
| Discontinued operations, net  |    |         |                                |          |
| Net cash used in investing activities   |    | (3,211) |                                | (1,129)  |
| FINANCING ACTIVITIES  |    |         |                                |          |
| Net decrease in deposits  |    | (4,668) |                                | (4, 140) |
| Net increase in short-term borrowings   |    | 818     |                                | 2,178    |
| Net decrease in acceptances outstanding   |    | (27)    |                                | (17)     |
| Proceeds from issuance of medium- and long-term debt  |    | 7,500   |                                | 3,835    |
| Repayments of medium- and long-term debt  |    | (950)   |                                | (879)    |
| Proceeds from issuance of common stock under employee stock plans                             |    | 1       |                                | 89       |
| Excess tax benefits from share-based compensation arrangements                                |    |         |                                | 9        |
| Purchase of common stock for treasury   |    | (1)     |                                | (533)    |
| Dividends paid  |    | (295)   |                                | (293)    |
| Discontinued operations, net  |    |         |                                |          |

| Net cash provided by financing activities         | 2,378       | 249         |
|---|-------------|-------------|
| Net decrease in cash and due from banks           | (36)        | (163)       |
| Cash and due from banks at beginning of period    | 1,440       | 1,434       |
| Cash and due from banks at end of period          | \$<br>1,404 | \$<br>1,271 |
| Interest paid                                     | \$<br>1,000 | \$<br>1,249 |
| Income taxes paid                                 | \$<br>155   | \$<br>313   |
| Noncash investing and financing activities:       |             |             |
| Transfer of loans from held-for-sale to portfolio | \$<br>84    | \$          |
| Loans transferred to other real estate            | 12          | 13          |
|   |             |             |

See notes to consolidated financial statements.

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Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 1 Basis of Presentation and Accounting Policies

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the statements do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations for the nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. Certain items in prior periods have been reclassified to conform to the current presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Annual Report of Comerica Incorporated and Subsidiaries (the Corporation) on Form 10-K for the year ended December 31, 2007.

#### Fair Value Measurements

On January 1, 2008, the Corporation adopted Statement of Financial Accounting Standards No. 157, Fair Value Measurements, (SFAS 157), which defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States, and enhances disclosures about fair value measurements. The Corporation elected not to delay the application of SFAS 157 to nonfinancial assets and nonfinancial liabilities, as allowed by FASB Staff Position (FSP) SFAS 157-2. FSP SFAS 157-3 clarifies the application of SFAS 157 in a market that is not active. SFAS 157 (as amended) applies whenever other standards require (or permit) assets or liabilities to be measured at fair value and, therefore, does not expand the use of fair value in any new circumstances. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction (i.e., not a forced transaction, such as a liquidation or distressed sale) between market participants at the measurement date. SFAS 157 (as amended) clarifies that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS 157 (as amended) requires fair value measurements to be separately disclosed by level within the fair value hierarchy. For assets and liabilities recorded at fair value, it is the Corporation s policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements for those items for which there is an active market. In cases where the market for a financial asset is not active, the Corporation includes appropriate risk adjustments that market participants would make for nonperformance and liquidity risks when developing fair value measurements.

Fair value measurements for assets and liabilities where there exists limited or no observable market data and, therefore, are based primarily upon estimates, are often calculated based on the economic and competitive environment, the characteristics of the asset or liability and other factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future values. The initial adoption of SFAS No. 157 resulted in a reduction to noninterest income of approximately \$3 million. Refer to Note 13 to these consolidated financial statements for additional disclosures.

#### Loan Origination Fees and Costs

On January 1, 2008, the Corporation prospectively implemented a refinement in the application of Financial Accounting Standards No. 91, Accounting for Loan Origination Fees and Costs, (SFAS 91), which resulted in the deferral and amortization to net interest income of substantially all loan origination fees and costs (over the loan life). Prior to January 1, 2008, the Corporation deferred and amortized business loan origination and commitment fees greater than \$10 thousand and all Small Business Administration loan, residential mortgage and consumer loan origination fees and costs (over the loan life). The impact of the refinement for the nine months ended September 30, 2008 results was a reduction in net interest income of \$12 million, a reduction in the net interest margin of three basis points, a reduction in noninterest expenses of \$36 million and an increase in net income of \$15 million (\$0.10 per diluted share). The adjustments which would have been required to retroactively apply the refinement of SFAS 91 were not material to any prior reporting periods.

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 1 Basis of Presentation and Accounting Policies (continued)

#### Impairment

Goodwill and identified intangible assets that have an indefinite useful life are subject to impairment testing, which the Corporation conducts annually, or on an interim basis if events or changes in circumstances between annual tests indicate the assets might be impaired. The Corporation performs its annual impairment test for goodwill and identified intangible assets that have an indefinite useful life as of July 1 of each year. The impairment test involves assigning tangible assets and liabilities, identified intangible assets and goodwill to reporting units, which are a subset of the Corporation s operating segments, and comparing the fair value of each reporting unit to its carrying value. If the fair value is less than the carrying value, a further test is required to measure the amount of impairment. The annual test of goodwill and intangible assets that have an indefinite life, performed as of July 1, 2008, did not indicate that an impairment charge was required.

#### Note 2 Pending Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141(revised 2007), Business Combinations, (SFAS 141(R)), which replaces SFAS 141. SFAS 141(R) establishes principles and requirements for recognition and measurement of assets, liabilities and any noncontrolling interest acquired due to a business combination. Under SFAS 141(R) the entity that acquires the business (whether in a full or partial acquisition) may recognize only the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at fair value. As such, an acquirer will not be permitted to recognize any allowance for loan losses of the acquisition-related transaction and restructuring costs will be expensed as incurred rather than treated as part of the acquisition cost and included in the amount recorded for assets acquired. SFAS 141(R) is effective for fiscal years beginning after December 15, 2008. Accordingly, the Corporation will apply the provisions of SFAS 141(R) for acquisitions completed after December 31, 2008.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB 51, (SFAS 160), which defines noncontrolling interest as the portion of equity in a subsidiary not attributable, directly or indirectly, to the parent. SFAS 160 requires the ownership interests in subsidiaries held by parties other than the parent (previously referred to as minority interest) to be clearly presented in the consolidated statement of financial position within equity, but separate from the parent s equity. The amount of consolidated net income attributable to the parent and to any noncontrolling interest must be clearly presented on the face of the consolidated statement of income. Changes in the parent s ownership interest while the parent retains its controlling financial interest (greater than 50 percent ownership) are to be accounted for as equity transactions. Upon a loss of control, any gain or loss on the interest sold will be recognized in earnings. Additionally, any ownership interest retained will be remeasured at fair value on the date control is lost, with any gain or loss recognized in earnings. SFAS 160 is effective for fiscal years beginning after December 15, 2008. Accordingly, the Corporation will adopt the provisions of SFAS 160 in the first quarter 2009. The Corporation does not expect the adoption of the provisions of SFAS 160 to have a material effect on the Corporation s financial condition and results of operations.

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Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 2 Pending Accounting Pronouncements (continued)

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133, (SFAS 161). SFAS 161 applies to all derivative instruments and related hedged items accounted for under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, (SFAS 133). SFAS 161 requires entities to provide greater transparency about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity s financial position, results of operations and cash flows. To meet those objectives, SFAS 161 requires (1) qualitative disclosures about objectives for using derivatives by primary underlying risk exposure (e.g., interest rate, credit or foreign exchange rate) and by purpose or strategy (fair value hedge, cash flow hedge, net investment hedge, and non-hedges), (2) information about the volume of derivative activity in a flexible format that the preparer believes is the most relevant and practicable, (3) tabular disclosures about balance sheet location and gross fair value amounts of derivative instruments, income statement and other comprehensive income location of gain and loss amounts on derivative instruments by type of contract, and (4) disclosures about credit-risk related contingent features in derivative agreements. SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. Accordingly, the Corporation will adopt the provisions of SFAS 161 in the first quarter 2009. The Corporation does not expect the adoption of the provisions of SFAS 161 to have a material effect on the Corporation s financial condition and results of operations.

In May 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles, (SFAS 162). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles and is effective November 15, 2008. The Corporation does not expect the adoption of the provisions of SFAS 162 to have any impact on the Corporation s financial condition and results of operations.

In June 2008, the FASB issued FSP No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, (FSP EITF 03-6-1). FSP EITF 03-6-1 clarifies that unvested share-based payment awards that contain nonforfeitable rights to dividend equivalents are considered participating securities and should be included in the calculation of basic earnings per share using the two-class method prescribed by SFAS 128, Earnings Per Share. FSP EITF 03-6-1 is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. All prior period earnings per share amounts presented are required to be adjusted retrospectively. Accordingly, the Corporation will adopt the provisions of FSP EITF 03-6-1 in the first quarter 2009. The Corporation does not expect the adoption of the provisions of FSP EITF 03-6-1 to have a material effect on the Corporation s financial condition and results of operations.

In September 2008, the FASB issued FSP No. FAS 133-1 and FIN 45-4, Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161 (FSP FAS 133-1 and FIN 45-4). FSP FAS 133-1 and FIN 45-4 requires disclosures by sellers of credit derivatives and additional disclosures about the current status of the payment/performance risk of financial guarantees. FSP FAS 133-1 and FIN 45-4 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. Accordingly, the Corporation will adopt the provisions of FSP FAS 133-1 and FIN 45-4 in the first quarter 2009. The Corporation does not expect the adoption of the provisions of FSP FAS 133-1 and FIN 45-4 to have any impact on the Corporations financial condition and results of operations.

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

### Note 3 Investment Securities

A summary of the Corporation s temporarily impaired investment securities available-for-sale as of September 30, 2008 follows:

|                                       | Less than 1   | 2 months             | Impa<br>Over 12 |                      | Tot           | al                   |
|---------------------------------------|---------------|----------------------|-----------------|----------------------|---------------|----------------------|
| (in millions)                         | Fair<br>Value | Unrealized<br>Losses | Fair<br>Value   | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses |
| U.S. Treasury and other               |               |                      |                 |                      |               |                      |
| Government agency                     |               |                      |                 |                      |               |                      |
| securities                            | \$ 76         | \$*                  | \$              | \$                   | \$ 76         | \$*                  |
| Government-sponsored                  |               |                      |                 |                      |               |                      |
| enterprise securities                 | 1,738         | 17                   | 801             | 12                   | 2,539         | 29                   |
| State and municipal securities        |               |                      |                 |                      |               |                      |
| Other securities                      |               |                      |                 |                      |               |                      |
| Total temporarily impaired securities | \$ 1,814      | \$ 17                | \$ 801          | \$ 12                | \$ 2,615      | \$ 29                |

\* Unrealized losses less than \$0.5 million.

At September 30, 2008, the Corporation had 95 securities in an unrealized loss position, including 90 government-sponsored enterprise mortgage-backed securities (i.e., FMNA, FHLMC). The unrealized losses resulted from changes in market interest rates, not credit quality. The Corporation has the ability and intent to hold these available-for-sale investment securities until maturity or market price recovery, and full collection of the amounts due according to the contractual terms of the debt is expected; therefore, the Corporation does not consider these investments to be other-than-temporarily impaired at September 30, 2008.

At September 30, 2008, investment securities having a carrying value of \$2.6 billion were pledged where permitted or required by law to secure \$1.7 billion of liabilities, including public and other deposits, and derivative instruments. This included securities of \$785 million pledged with the Federal Reserve Bank to secure actual treasury tax and loan borrowings of \$72 million at September 30, 2008, and potential borrowings of up to an additional \$678 million. The remaining pledged securities of \$1.8 billion were primarily with state and local government agencies to secure \$1.6 billion of deposits and other liabilities.

# Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

# Note 4 Allowance for Credit Losses

The following summarizes the changes in the allowance for loan losses:

|   | Nine Mor<br>Septen | ths Ended<br>ber 30, |
|---|--------------------|----------------------|
| (in millions)                           | 2008               | 2007                 |
| Balance at beginning of period          | \$557              | \$493                |
| Loan charge-offs:                       |                    |                      |
| Domestic                                |                    |                      |
| Commercial                              | 117                | 62                   |
| Real estate construction                |                    |                      |
| Commercial Real Estate business line    | 149                | 13                   |
| Other business lines                    | 1                  | 4                    |
| Total real estate construction          | 150                | 17                   |
| Commercial mortgage                     |                    |                      |
| Commercial Real Estate business line    | 51                 | 8                    |
| Other business lines                    | 20                 | 28                   |
| Total commercial mortgage               | 71                 | 36                   |
| Residential mortgage                    | 2                  |                      |
| Consumer                                | 15                 | 9                    |
| Lease financing                         |                    |                      |
| International                           | 1                  |                      |
| Total loan charge-offs                  | 356                | 124                  |
| Recoveries:                             |                    |                      |
| Domestic                                |                    |                      |
| Commercial                              | 11                 | 20                   |
| Real estate construction                | 2                  |                      |
| Commercial mortgage                     | 2                  | 3                    |
| Residential mortgage                    |                    |                      |
| Consumer                                | 2                  | 3                    |
| Lease financing                         | 1                  | 4                    |
| International                           |                    | 8                    |
| Total recoveries                        | 18                 | 38                   |
| Net loan charge-offs                    | 338                | 86                   |
| Provision for loan losses               | 494                | 104                  |
| Foreign currency translation adjustment | (1)                | 1                    |
| Balance at end of period                | \$712              | \$512                |
|   |                    |                      |

Changes in the allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, are summarized in the following table.

| (in millions)   | Nine Month<br>Septembe<br>2008 |      |
|---|--------------------------------|------|
| Balance at beginning of period                                  | \$21                           | \$26 |
| Less: Charge-offs on lending-related commitments*               | 1                              | 3    |
| Add: Provision for credit losses on lending-related commitments | 20                             | (4)  |
| Balance at end of period  | \$40                           | \$19 |

\* Charge-offs result from the sale of unfunded lending-related commitments.

# Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

### Note 4 Allowance for Credit Losses (continued)

A loan is impaired when it is probable that interest and principal payments will not be made in accordance with the contractual terms of the loan agreement. Consistent with this definition, all nonaccrual and reduced-rate loans are impaired. Impaired loans that are restructured and meet the requirements to be on accrual status are included with total impaired loans for the remainder of the calendar year of the restructuring. There were no loans included in the \$863 million of impaired loans at September 30, 2008 that were restructured and met the requirements to be on accrual status. Impaired loans averaged \$810 million and \$636 million for the three and nine month periods ended September 30, 2008, respectively, and \$269 million and \$236 million for the three and nine month periods ended September 30, 2007, respectively. The following presents information regarding the period-end balances of impaired loans:

| (in millions)   | Nine Months<br>Ended<br>September 30,<br>2008 | Year Ended<br>December 31,<br>2007 |
|---|---|------------------------------------|
| Total period-end nonaccrual loans   | \$863   | \$387                              |
| Plus: Total period-end reduced-rate loans                                     |   | 13                                 |
| Impaired loans restructured during the period on accrual status at period-end |   | 4                                  |
| Total period-end impaired loans   | \$863   | \$404                              |
| Period-end impaired loans requiring an allowance                              | \$806   | \$356                              |
| Allowance allocated to impaired loans   | \$143   | \$ 85                              |

A specific portion of the allowance may be allocated to significant individually impaired loans. Those impaired loans not requiring an allowance represent loans for which the fair value of expected repayments or collateral exceeded the recorded investments in such loans.



# Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

## Note 5 Medium- and Long-term Debt

Medium- and long-term debt are summarized as follows:

| (in millions)   | September 30,<br>2008 | December 31,<br>2007 |
|---|-----------------------|----------------------|
| Parent company  |                       |                      |
| Subordinated notes:                                   |                       |                      |
| 4.80% subordinated note due 2015                      | \$ 309                | \$ 308               |
| 6.576% subordinated notes due 2037                    | 510                   | 510                  |
| Total subordinated notes                              | 819                   | 818                  |
| Medium-term notes:                                    |                       |                      |
| Floating rate based on LIBOR indices due 2010         | 150                   | 150                  |
| Total parent company                                  | 969                   | 968                  |
| Subsidiaries  |                       |                      |
| Subordinated notes:                                   |                       |                      |
| 6.875% subordinated note due 2008                     |                       | 100                  |
| 6.00% subordinated note due 2008                      | 250                   | 253                  |
| 8.50% subordinated note due 2009                      | 101                   | 102                  |
| 7.125% subordinated note due 2013                     | 153                   | 156                  |
| 5.70% subordinated note due 2014                      | 262                   | 261                  |
| 5.75% subordinated notes due 2016                     | 667                   | 667                  |
| 5.20% subordinated notes due 2017                     | 518                   | 513                  |
| 8.375% subordinated note due 2024                     | 183                   | 185                  |
| 7.875% subordinated note due 2026                     | 204                   | 198                  |
| Total subordinated notes                              | 2,338                 | 2,435                |
| Medium-term notes:                                    |                       |                      |
| Floating rate based on LIBOR indices due 2008 to 2012 | 3,969                 | 4,318                |
| Floating rate based on PRIME indices due 2008         | 500                   | 1,000                |
| Floating rate based on Federal Funds indices due 2009 | 100                   | 100                  |
| Federal Home Loan Bank advances:                      |                       |                      |
| Floating rate based on LIBOR indices due 2009 to 2014 | 7,500                 |                      |
| Total subsidiaries                                    | 14,407                | 7,853                |
| Total medium- and long-term debt                      | \$ 15,376             | \$ 8,821             |

The carrying value of medium- and long-term debt was adjusted to reflect the gain or loss attributable to the risk hedged with interest rate swaps.

In February 2008, Comerica Bank (the Bank), a subsidiary of the Corporation, became a member of the Federal Home Loan Bank of Dallas, Texas (FHLB), which provides short- and long-term funding collateralized by mortgage-related assets to its members. FHLB advances were secured by real estate-related loans and bear interest at variable rates based on LIBOR. The Bank used the proceeds for general corporate purposes.

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## Notes to Consolidated Financial Statements (unaudited) Comerica Incorporated and Subsidiaries

### Note 6 Income Taxes and Tax-Related Items

The provision for income taxes is computed by applying statutory federal income tax rates to income before income taxes as reported in the consolidated financial statements after deducting non-taxable items, principally income on bank-owned life insurance, and deducting tax credits related to investments in low income housing partnerships. State and foreign taxes are then added to the federal tax provision.

The Corporation adopted the provision of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB No. 109, (FIN 48), on January 1, 2007. Unrecognized tax benefits were \$91 million and \$84 million at September 30, 2008 and 2007, respectively, and accrued interest was \$81 million and \$80 million at September 30, 2008 and 2007, respectively.

The third quarter 2008 provision for income taxes reflected net after-tax charges of \$1 million which included the acceptance of a global settlement offered by the Internal Revenue Service (IRS) on certain structured leasing transactions, settlement with the IRS on disallowed foreign tax credits related to a series of loans to foreign borrowers and other adjustments to tax reserves. The second quarter 2008 provision for income taxes reflected an after-tax charge of \$13 million related to the structured leasing transactions. The Corporation anticipates that it is reasonably possible that settlements on the structured leasing transactions and foreign tax credits, along with various state tax return issues, will be paid within the next 12 months, resulting in a decrease in unrecognized tax benefits in the range of \$20 million to \$30 million.

The reassessment of the size and timing of the tax deductions related to the structured leasing transactions discussed above resulted in an \$8 million (\$6 million after-tax) and a \$30 million (\$19 million after-tax) charge to lease income in the third and second quarters of 2008, respectively. The charges were taken in accordance with FSP 13-2 Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction and, unless the leases are terminated, will fully reverse over the next 19 years.

Based on current knowledge and probability assessment of various potential outcomes, the Corporation believes that current tax reserves, determined in accordance with FIN 48, are adequate to cover the matters outlined above, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation s consolidated financial condition or results of operations. Probabilities and outcomes are reviewed as events unfold, and adjustments to the reserves are made when necessary.

#### Note 7 Accumulated Other Comprehensive Income (Loss)

Other comprehensive income (loss) includes the change in net unrealized gains and losses on investment securities available-for-sale, the change in accumulated net gains and losses on cash flow hedges and the change in the accumulated defined benefit and other postretirement plans adjustment. The Consolidated Statements of Changes in Shareholders Equity on page 5 include only combined other comprehensive income

(loss), net of tax. The following table presents reconciliations of the components of the accumulated other comprehensive income (loss) for the nine months ended September 30, 2008 and 2007. Total comprehensive income totaled \$241 million and \$653 million for the nine months ended September 30, 2008 and 2007, respectively. The \$412 million decrease in total comprehensive income in the nine months ended September 30, 2008, when compared to the same period in the prior year, resulted principally from a decrease in net income (\$374 million) and a decrease in net gains on cash flow hedges (\$41 million).

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# Notes to Consolidated Financial Statements (unaudited)

AM Comerica Incorporated and Subsidiaries

# Note 7 Accumulated Other Comprehensive Income (Loss) (continued)

|  |      | Nine Months<br>September |      |       |
|--|------|--------------------------|------|-------|
| (in millions)  | 2008 |                          | 2007 |       |
| Accumulated net unrealized gains (losses) on investment securities available-for-sale:   |      |                          |      |       |
| Balance at beginning of period, net of tax   | \$   | (9)                      | \$   | (61)  |
| Net unrealized holding gains arising during the period   |      | 120                      |      | 50    |
| Less: Reclassification adjustment for gains included in net income   |      | 63                       |      | 4     |
| Change in net unrealized gains before income taxes   |      | 57                       |      | 46    |
| Less: Provision for income taxes   |      | 20                       |      | 16    |
| Change in net unrealized gains on investment securities available-for-sale, net of tax   |      | 37                       |      | 30    |
| Balance at end of period, net of tax   | \$   | 28                       | \$   | (31)  |
| Accumulated net gains (losses) on cash flow hedges:  |      |                          |      |       |
| Balance at beginning of period, net of tax   | \$   | 2                        | \$   | (48)  |
| Net cash flow hedge gains arising during the period  |      | 21                       |      | 5     |
| Less: Reclassification adjustment for gains (losses) included in net income  |      | 19                       |      | (61)  |
| Change in cash flow hedge before income taxes  |      | 2                        |      | 66    |
| Less: Provision for income taxes   |      | 1                        |      | 24    |
| Change in cash flow hedges, net of tax   |      | 1                        |      | 42    |
| Balance at end of period, net of tax   | \$   | 3                        | \$   | (6)   |
| Accumulated defined benefit pension and other postretirement plans adjustment:   |      |                          |      |       |
| Balance at beginning of period, net of tax   | \$   | (170)                    | \$   | (215) |
| Net defined benefit pension and other postretirement adjustment arising during the period<br>Less: Adjustment for amounts recognized as components of net periodic benefit cost during |      | 3                        |      |       |
| the period   |      | (13)                     |      | (23)  |
| Change in defined benefit and other postretirement plans adjustment before income taxes  |      | 16                       |      | 23    |
| Less: Provision for income taxes   |      | 6                        |      | 9     |
| Change in defined benefit and other postretirement plans adjustment, net of tax  |      | 10                       |      | 14    |
| Balance at end of period, net of tax   | \$   | (160)                    | \$   | (201) |
|  |      |                          |      |       |
| Total accumulated other comprehensive loss at end of period, net of tax  | \$   | (129)                    | \$   | (238) |



# Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

### Note 8 Net Income per Common Share

Basic and diluted net income per common share for the three and nine month periods ended September 30, 2008 and 2007 were computed as follows:

| (in millions, except per share data)  | 200 | Three Montl<br>Septemb<br>8 | <br>7              | 200 | Nine Mon<br>Septem | <br>7              |
|---|-----|-----------------------------|--------------------|-----|--------------------|--------------------|
| Basic   |     |                             |                    |     |                    |                    |
| Income from continuing operations applicable to common stock                                  | \$  | 27                          | \$<br>180          | \$  | 193                | \$<br>565          |
| Net income applicable to common stock   | ·   | 28                          | 181                |     | 193                | 567                |
| Average common shares outstanding   |     | 149                         | 151                |     | 149                | 154                |
| Basic income from continuing operations per common share<br>Basic net income per common share | \$  | 0.18<br>0.19                | \$<br>1.18<br>1.20 | \$  | 1.29<br>1.29       | \$<br>3.67<br>3.69 |
| Diluted   |     |                             |                    |     |                    |                    |
| Income from continuing operations applicable to common stock                                  | \$  | 27                          | \$<br>180          | \$  | 193                | \$<br>565          |
| Net income applicable to common stock   |     | 28                          | 181                |     | 193                | 567                |
| Average common shares outstanding   |     | 149                         | 151                |     | 149                | 154                |
| Nonvested stock   |     | 2                           | 1                  |     | 2                  | 1                  |
| Common stock equivalents:<br>Net effect of the assumed exercise of stock options              |     |                             | 1                  |     |                    | 1                  |
| Diluted average common shares   |     | 151                         | 153                |     | 151                | 156                |
| Diluted income from continuing operations per common share                                    | \$  | 0.18                        | \$<br>1.17         | \$  | 1.28               | \$<br>3.61         |
| Diluted net income per common share   |     | 0.19                        | 1.18               |     | 1.28               | 3.63               |

The following average outstanding options to purchase shares of common stock were not included in the computation of diluted net income per common share because the options exercise prices were greater than the average market price of common shares for the period.

|                             | Three Month<br>September |                   |                   | onths Ended<br>mber 30, |
|-----------------------------|--------------------------|-------------------|-------------------|-------------------------|
| (options in millions)       | 2008                     | 2007              | 2008              | 2007                    |
| Average outstanding options | 19.5                     | 10.5              | 19.9              | 5.8                     |
| Range of exercise prices    | \$29.82 - \$69.00        | \$55.61 - \$71.58 | \$36.24 - \$71.58 | \$59.47 - \$71.58       |

# Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 9 Employee Benefit Plans

Net periodic benefit costs are charged to employee benefits expense on the consolidated statements of income. The components of net periodic benefit cost for the Corporation s qualified pension plan, non-qualified pension plan and postretirement benefit plan are as follows:

| Qualified Defined Benefit Pension Plan             | Three Months<br>September |      | Nine Months<br>September |       |
|--|---------------------------|------|--------------------------|-------|
| (in millions)                                      | 2008                      | 2007 | 2008                     | 2007  |
| Service cost                                       | \$ 7                      | \$ 8 | \$ 21                    | \$ 23 |
| Interest cost                                      | 17                        | 15   | 50                       | 46    |
| Expected return on plan assets                     | (25)                      | (23) | (75)                     | (70)  |
| Amortization of unrecognized prior service cost    | 2                         | 2    | 5                        | 5     |
| Amortization of unrecognized net loss              | 1                         | 3    | 3                        | 11    |
| Net periodic benefit cost                          | \$ 2                      | \$ 5 | \$ 4                     | \$ 15 |
| Non-Qualified Defined Benefit Pension Plan         | Three Months<br>September |      | Nine Months<br>September |       |
| (in millions)                                      | 2008                      | 2007 | 2008                     | 2007  |
| Service cost                                       | \$ 1                      | \$ 1 | \$ 3                     | \$ 3  |
| Interest cost                                      | 2                         | 2    | 6                        | 6     |
| Amortization of unrecognized prior service cost    | (1)                       |      | (1)                      | (1)   |
| Amortization of unrecognized net loss              | 1                         | 1    | 3                        | 4     |
| Net periodic benefit cost                          | \$ 3                      | \$ 4 | \$ 11                    | \$ 12 |
| Postretirement Benefit Plan                        | Three Months<br>September | 30,  | Nine Months<br>September | r 30, |
| (in millions)                                      | 2008                      | 2007 | 2008                     | 2007  |
| Interest cost                                      | \$ 1                      | \$ 1 | \$ 4                     | \$ 4  |
| Expected return on plan assets                     | (1)                       | (1)  | (3)                      | (3)   |
| Amortization of unrecognized transition obligation | 1                         | 1    | 3                        | 3     |
| Amortization of unrecognized prior service cost    | 1                         | 1    | 1                        | 1     |
| Net periodic benefit cost                          | \$ 2                      | \$ 2 | \$5                      | \$ 5  |

For further information on the Corporation s employee benefit plans, refer to Note 16 to the consolidated financial statements in the Corporation s 2007 Annual Report.

# Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

# Note 10 Derivative Instruments

The following table presents the composition of derivative instruments, excluding commitments, held or issued for risk management purposes, and in connection with customer-initiated and other activities.

|                                  | Notional/          | September 30, 2008  |            |               | Notional/          | December 31,        | 31, 2007   |               |  |
|----------------------------------|--------------------|---------------------|------------|---------------|--------------------|---------------------|------------|---------------|--|
| /· · ·11· · · ·                  | Contract<br>Amount | Unrealized<br>Gains | Unrealized | Fair<br>Value | Contract<br>Amount | Unrealized<br>Gains | Unrealized | Fair<br>Value |  |
| (in millions)<br>Risk management | (1)                | (2)                 | Losses     | (3)           | (1)                | (2)                 | Losses     | (3)           |  |
| Interest rate contracts:         |                    |                     |            |               |                    |                     |            |               |  |
| Swaps - cash flow                | \$ 1,100           | \$6                 | \$         | \$6           | \$ 3,200           | \$ 3                | \$ 2       | \$ 1          |  |
| Swaps - fair value               | 2,100              | 132                 | 5          | 127           | 2,202              | 142                 | φ∠         | φ 1<br>142    |  |
| Total interest rate              | 2,100              | 152                 | 5          | 127           | 2,202              | 142                 |            | 142           |  |
| contracts                        | 3,200              | 138                 | 5          | 133           | 5,402              | 145                 | 2          | 143           |  |
| Foreign exchange contracts:      | 5,200              | 150                 | 5          | 155           | 5,+02              | 145                 | 2          | 145           |  |
| Spot and forwards                | 710                | 4                   | 9          | (5)           | 528                | 4                   | 2          | 2             |  |
| Swaps                            | 15                 |                     |            |               | 21                 | 1                   |            | 1             |  |
| Total foreign exchange           |                    |                     |            |               |                    |                     |            |               |  |
| contracts                        | 725                | 4                   | 9          | (5)           | 549                | 5                   | 2          | 3             |  |
| Total risk management            | 3,925              | 142                 | 14         | 128           | 5,951              | 150                 | 4          | 146           |  |
| Customer-initiated<br>and other  |                    |                     |            |               |                    |                     |            |               |  |
| Interest rate contracts:         |                    |                     |            |               |                    |                     |            |               |  |
| Caps and floors                  |                    |                     |            |               |                    |                     |            |               |  |
| written                          | 1,036              |                     | 7          | (7)           | 851                |                     | 5          | (5)           |  |
| Caps and floors                  | 1,030              |                     | 1          | ()            | 0.51               |                     | 5          | (3)           |  |
| purchased                        | 1,036              | 7                   |            | 7             | 851                | 5                   |            | 5             |  |
| Swaps                            | 9,265              | 136                 | 106        | 30            | 6,806              | 110                 | 89         | 21            |  |
| Total interest rate              | ,205               | 150                 | 100        | 50            | 0,000              | 110                 | 07         | 21            |  |
| contracts                        | 11,337             | 143                 | 113        | 30            | 8,508              | 115                 | 94         | 21            |  |
| Energy derivative<br>contracts:  | 11,007             | 115                 | 110        | 50            | 0,200              | 110                 | 21         | 21            |  |
| Caps and floors                  |                    |                     |            |               |                    |                     |            |               |  |
| written                          | 516                |                     | 74         | (74)          | 410                |                     | 43         | (43)          |  |
| Caps and floors                  |                    |                     |            |               |                    |                     |            |               |  |
| purchased                        | 516                | 74                  | (A)        | 74            | 410                | 43                  |            | 43            |  |
| Swaps                            | 952                | 70                  | 69         | 1             | 661                | 61                  | 61         |               |  |
| Total energy                     | 1 00 1             |                     |            |               |                    | 101                 | 101        |               |  |
| derivative contracts             | 1,984              | 144                 | 143        | 1             | 1,481              | 104                 | 104        |               |  |
| Foreign exchange contracts:      |                    |                     |            |               |                    |                     |            |               |  |
| Spot, forwards, futures          |                    |                     |            |               |                    |                     |            |               |  |
| and options                      | 3,741              | 57                  | 50         | 7             | 2,707              | 34                  | 29         | 5             |  |
| Swaps                            | 7                  |                     |            |               | 8                  |                     |            |               |  |
| Total foreign exchange           |                    |                     |            |               |                    |                     |            |               |  |
| contracts                        | 3,748              | 57                  | 50         | 7             | 2,715              | 34                  | 29         | 5             |  |
| Total customer-initiated and     | 17,069             | 344                 | 306        | 38            | 12,704             | 253                 | 227        | 26            |  |

| other                           |          |        |       |       |          |       |       |       |
|---------------------------------|----------|--------|-------|-------|----------|-------|-------|-------|
| Total derivative<br>instruments | \$20,994 | \$ 486 | \$320 | \$166 | \$18,655 | \$403 | \$231 | \$172 |

(1) Notional or contract amounts, which represent the extent of involvement in the derivatives market, are used to determine the contractual cash flows required in accordance with the terms of the agreement. These amounts are typically not exchanged, significantly exceed amounts subject to credit or market risk, and are not reflected in the consolidated balance sheets.

(2) Unrealized gains represent receivables from derivative counterparties, and therefore expose the Corporation to credit risk. Credit risk, which excludes the effects of any collateral or netting arrangements, is measured as the cost to replace, at current market rates, contracts in a profitable position.

(3) The fair values of derivative instruments represent the estimated amounts the Corporation would receive or pay to terminate or otherwise settle the contracts at the balance sheet date. The fair values of all derivative instruments are reflected in the consolidated balance sheets.

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

# Note 10 Derivative Instruments (continued)

#### Risk Management

Fluctuations in net interest income due to interest rate risk result from the composition of assets and liabilities and the mismatches in the timing of the repricing of these assets and liabilities. In addition, external factors such as interest rates and the dynamics of yield curve and spread relationships can affect net interest income. The Corporation utilizes simulation analyses to project the sensitivity of net interest income to changes in interest rates. Cash instruments, such as investment securities, as well as derivative instruments, are employed to manage exposure to these and other risks, including liquidity risk.

The following table presents net hedge ineffectiveness gains (losses) by risk management hedge type:

|                              | Three Mor | Three Months Ended<br>September 30 |      | nths Ended |
|------------------------------|-----------|------------------------------------|------|------------|
|                              | Septen    |                                    |      | nber 30    |
| (dollar amounts in millions) | 2008      | 2007                               | 2008 | 2007       |
| Cash flow hedges             | \$        | \$                                 | \$   | \$ 1       |
| Fair value hedges            | 4         | 1                                  | 9    | 1          |
| Foreign currency hedges      |           |                                    |      |            |
| Total                        | \$ 4      | \$ 1                               | \$9  | \$ 2       |

As an end-user, the Corporation employs a variety of financial instruments for risk management purposes. As part of a fair value hedging strategy, the Corporation has entered into interest rate swap agreements for interest rate risk management purposes. These interest rate swap agreements effectively modify exposure to interest rate risk by converting fixed-rate deposits and debt to a floating rate. These agreements involve the receipt of fixed-rate interest amounts in exchange for floating-rate interest payments over the life of the agreement, without an exchange of the underlying principal amount.

As part of a cash flow hedging strategy, the Corporation entered into predominantly two-year interest rate swap agreements (weighted-average original maturity of 2.2 years) that effectively convert a portion of its existing and forecasted floating-rate loans to a fixed-rate basis, which will reduce the impact of interest rate changes on future interest income over the life of the agreements (currently over the next 27 months). Approximately two percent (\$1.1 billion) of outstanding loans were designated as hedged items to interest rate swap agreements at September 30, 2008. During the three and nine month periods ended September 30, 2008, interest rate swap agreements designated as cash flow hedges increased interest and fees on loans by \$4 million and \$19 million, respectively, compared to decreases of \$16 million and \$61 million, respectively, for the comparable periods last year. If interest rates, interest yield curves and notional amounts remain at current levels, the Corporation expects to reclassify \$4 million of net gains, net of tax, on derivative instruments from accumulated other comprehensive income to earnings during the next 12 months due to receipt of variable interest associated with existing and forecasted floating-rate loans.

Management believes these strategies achieve the desired relationship between the rate maturities of assets and funding sources which, in turn, reduces the overall exposure of net interest income to interest rate risk, although there can be no assurance that such strategies will be successful. Foreign exchange rate risk arises from changes in the value of certain assets and liabilities denominated in foreign currencies. The Corporation employs cash instruments, such as investment securities, as well as various types of derivative instruments, to manage exposure to these and other risks. Such derivative instruments, which are reflected in the table on page 18, may include interest rate caps and floors, foreign exchange forward contracts, foreign exchange option contracts and foreign exchange cross-currency swaps.

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 10 Derivative Instruments (continued)

The following table summarizes the expected maturity distribution of the notional amount of risk management interest rate swaps and provides the weighted-average interest rates associated with amounts to be received or paid on interest rate swap agreements as of September 30, 2008. Swaps have been grouped by asset and liability designation.

## Remaining Expected Maturity of Risk Management Interest Rate Swaps:

| (dollar amounts in millions)                     | 2008   | 2009   | 2010  | 2011 | 2012 | 2013-<br>2026 | September 30,<br>2008<br>Total | Dec 31,<br>2007<br>Total |
|--|--------|--------|-------|------|------|---------------|--------------------------------|--------------------------|
| Variable rate asset designation:                 |        |        |       |      |      |               |                                |                          |
| Generic receive fixed swaps                      | \$ 200 | \$     | \$900 | \$   | \$   | \$            | \$1,100                        | \$3,200                  |
| Weighted average: (1)                            |        |        |       |      |      |               |                                |                          |
| Receive rate                                     | 7.50%  | %      | 5.64% | %    | %    | %             | 5.98%                          | 7.02%                    |
| Pay rate   | 5.00   |        | 5.00  |      |      |               | 5.00                           | 7.37                     |
| Fixed rate asset designation:<br>Pay fixed swaps |        |        |       |      |      |               |                                |                          |
| Amortizing                                       | \$*    | \$     | \$    | \$   | \$   | \$            | \$*                            | \$ 2                     |
| Amoruzing  | Ψ      | Ψ      | Ψ     | Ψ    | Ψ    | Ψ             | Ψ                              | φ 2                      |
| Weighted average: (2)                            |        |        |       |      |      |               |                                |                          |
| Receive rate                                     | 3.11%  | %      | %     | %    | %    | %             | 3.11%                          | 4.74%                    |
| Pay rate   | 3.52   |        |       |      |      |               | 3.52                           | 3.52                     |
| Medium- and long-term debt<br>designation:       |        |        |       |      |      |               |                                |                          |
| Generic receive fixed swaps                      | \$ 250 | \$ 100 | \$    | \$   | \$   | \$1,750       | \$2,100                        | \$2,200                  |
| Weighted average: (1)                            |        |        |       |      |      |               |                                |                          |
| Receive rate                                     | 6.12%  | 6.06%  | %     | %    | %    | 5.84%         | 5.88%                          | 5.90%                    |
| Pay rate   | 2.63   | 2.79   |       |      |      | 3.02          | 2.96                           | 5.14                     |
| Total notional amount                            | \$ 450 | \$ 100 | \$900 | \$   | \$   | \$1,750       | \$3,200                        | \$5,402                  |

\* Less than \$0.5 million

- Variable rates paid on receive fixed swaps are based on prime and LIBOR (with various maturities) rates in effect at September 30, 2008
- (2) Variable rates received are based on one-month Canadian Dollar Offered Rates in effect at September 30, 2008

The Corporation had commitments to purchase investment securities for its trading account and available-for-sale portfolios totaling \$1.6 billion at September 30, 2008 and \$604 million at December 31, 2007. Commitments to sell investment securities related to the trading account portfolio totaled \$27 million at September 30, 2008 and \$4 million at December 31, 2007. Outstanding commitments expose the Corporation to both credit and market risk. Included in commitments to purchase investment securities at September 30, 2008 was the commitment to repurchase \$1.5 billion par value of auction-rate securities (ARS) from customers. For further information on the ARS repurchase, refer to Note 16 to these consolidated financial statements.

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#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 10 Derivative Instruments (continued)

#### Customer-Initiated and Other

Fee income is earned from entering into various transactions, principally foreign exchange contracts, interest rate contracts and energy derivative contracts, at the request of customers. The Corporation mitigates market risk inherent in customer-initiated interest rate and energy contracts by taking offsetting positions, except in those circumstances when the amount, tenor and/or contracted rate level results in negligible economic risk, whereby the cost of purchasing an offsetting contract is not economically justifiable. For customer-initiated foreign exchange contracts, the Corporation mitigates most of the inherent market risk by taking offsetting positions and manages the remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly.

For those customer-initiated derivative contracts which were not offset or where the Corporation holds a speculative position within the limits described above, the Corporation recognized \$1 million of net gains in both the three month periods ended September 30, 2008 and 2007, and \$2 million and \$1 million net of net gains in the nine month periods ended September 30, 2008 and 2007, respectively, which were included in other noninterest income in the consolidated statements of income. The fair value of derivative instruments held or issued in connection with customer-initiated activities, including those customer-initiated derivative contracts where the Corporation does not enter into an offsetting derivative contract position, is included in the table on page 18.

Fair values for customer-initiated and other derivative instruments represent the net unrealized gains or losses on such contracts and are recorded in the consolidated balance sheets. Changes in fair value are recognized in the consolidated income statements. The following table provides the average unrealized gains and losses, and noninterest income generated on customer-initiated and other interest rate contracts, energy derivative contracts and foreign exchange contracts.

| (in millions)             | Nine Months Ended<br>September 30, 2008 | Year Ended<br>December 31, 2007 | Nine Months Ended<br>September 30, 2007 |
|---------------------------|---|---------------------------------|---|
| Average unrealized gains  | \$436                                   | \$137                           | \$114                                   |
| Average unrealized losses | 395                                     | 120                             | 98                                      |
| Noninterest income        | 45                                      | 50                              | 35                                      |

Additional information regarding the nature, terms and associated risks of derivative instruments can be found in the Corporation s 2007 Annual Report on page 56 and in Notes 1 and 20 to the consolidated financial statements.

### Note 11 Standby and Commercial Letters of Credit and Financial Guarantees

The estimated risk exposure related to the Corporation s standby and commercial letters of credit and other financial guarantees outstanding as of September 30, 2008, and December 31, 2007, is shown in the table below.

| (in millions)  | September 30, 2008 | December 31, 2007 |
|--|--------------------|-------------------|
| Standby letters of credit  | \$6,623            | \$6,894           |
| Commercial letters of credit   | 168                | 234               |
| Financial guarantee related to offer to repurchase auction-rate securities (par value) | 1,533              |                   |
| Other financial guarantees   | 24                 | 6                 |
| -  |                    |                   |

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 11 Standby and Commercial Letters of Credit and Financial Guarantees (continued)

Standby and commercial letters of credit represent conditional obligations of the Corporation which guarantee the performance of a customer to a third party. Standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. These contracts expire in decreasing amounts through the year 2018. The Corporation may enter into participation arrangements with third parties, which effectively reduce the maximum amount of future payments which may be required under standby letters of credit. These risk participations covered \$630 million of the \$6,623 million of standby letters of credit outstanding at September 30, 2008. Commercial letters of credit are issued to finance foreign or domestic trade transactions and are short-term in nature. The Corporation s offer to repurchase (at par) auction-rate securities (ARS) is a financial guarantee. For further information on the offer to repurchase ARS, see Note 16 to these consolidated financial statements. Other financial guarantees consist of an indemnification agreement related to the sale of the Corporation s remaining ownership of Visa Inc. (Visa) shares and credit risk participation agreements, where the Corporation, primarily as part of a syndicated lending arrangement, guarantees a portion of the credit risk on an interest rate swap agreement between the lead bank in the syndicate and the customer. These credit risk participation agreements expire in decreasing amounts through the year 2014. The carrying value of the Corporation s standby and commercial letters of credit, the offer to repurchase ARS and other financial guarantees, which are included in accrued expenses and other liabilities on the consolidated balance sheets, totaled \$189 million at September 30, 2008, and \$100 million at December 31, 2007.

#### Note 12 Contingent Liabilities

#### Legal Proceedings

The Corporation and certain of its subsidiaries are subject to various pending or threatened legal proceedings arising out of the normal course of business or operations. In view of the inherent difficulty of predicting the outcome of such matters, the Corporation cannot state what the eventual outcome of these matters will be. However, based on current knowledge and after consultation with legal counsel, management believes that current reserves, determined in accordance with SFAS No. 5, Accounting for Contingencies (SFAS 5), are adequate, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation s consolidated financial condition or results of operations. For information regarding income tax contingencies, refer to Note 6 on page 14.

#### Note 13 Fair Value

The Corporation utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available-for-sale, trading securities, derivatives and certain liabilities are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held-for-sale, loans held for investment and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

# Fair Value Hierarchy

Under SFAS 157, the Corporation groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 13 Fair Value (continued)

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

#### Investment Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss and liquidity assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government-sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include securities in less liquid markets.

### Trading Securities and Associated Liabilities

Securities held for trading purposes are recorded at fair value and included in other short-term investments on the consolidated balance sheets. Level 1 securities held for trading purposes include assets related to employee deferred compensation plans which are invested in mutual funds and other securities traded on an active exchange. Deferred compensation liabilities, also classified as Level 1, are carried at the fair value of the obligation to the employee, which corresponds to the fair value of the invested assets. Level 2 securities include municipal bonds and mortgage-backed securities issued by government-sponsored entities and corporate debt securities. Securities classified as Level 3 include securities in less liquid markets. The valuation method for trading securities is the same as the method used for investment securities classified as available-for-sale, discussed above.

#### Loans Held-for-Sale

Loans held-for-sale, included in other short-term investments on the consolidated balance sheets, are carried at the lower of cost or market value. The fair value of loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Corporation classifies loans subjected to nonrecurring fair value adjustments as Level 2.

#### Loans

The Corporation does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with SFAS 114, Accounting by Creditors for Impairment of a Loan, (SFAS 114). The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At September 30, 2008, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Corporation records the impaired loan as nonrecurring Level 2. When a current appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Corporation records the impaired loan as nonrecurring Level 3.

#### Derivative Assets and Liabilities

Substantially all of the derivative instruments held or issued by the Corporation for risk management or customer-initiated activities are traded in over-the-counter markets where quoted market prices are not readily available. For those derivatives, the Corporation measures fair value using internally developed models that use primarily market observable inputs, such as yield curves and option volatilities, and include the value associated with counterparty credit risk. As such, the Corporation classifies those derivative instruments as Level 2. Examples of Level 2 derivatives are interest rate swaps, foreign exchange and energy derivative contracts and an example of a Level 3 derivative is a warrant agreement with an embedded net exercise provision.

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 13 Fair Value (continued)

The Corporation also holds a portfolio of warrants for generally non-marketable equity securities. These warrants are primarily from high technology, non-public companies obtained as part of the loan origination process. Warrants which contain a net exercise provision are required to be accounted for as derivatives and recorded at fair value in accordance with the provisions of Implementation Issue 17a of SFAS 133. Fair value is determined using a Black-Scholes valuation model, which has five inputs: risk-free rate, expected life, volatility, exercise price, and the per share market value of the underlying company. Where sufficient financial data existed, a market approach method was utilized to estimate the current value of the underlying company. When quoted market values were not available, an index method was utilized. The estimated fair value of the underlying securities for warrants requiring valuation at fair value were adjusted for discounts related to lack of liquidity. The Corporation classifies warrants accounted for as derivatives in recurring Level 3.

### Financial Guarantees

Certain financial guarantees recorded at fair value are included in other liabilities on the consolidated balance sheets. The financial guarantees classified in other liabilities relate to an offer to repurchase (at par) certain auction-rate securities (ARS) and a liability under an indemnification agreement related to the sale of the Corporation s remaining ownership of Visa shares. Fair value for the ARS financial guarantee liability was determined using a model-based valuation technique which utilized discounted cash flows based on assumed time to settle and a discount rate which included an appropriate liquidity premium. The fair value of the indemnification agreement was determined using a probability weighted estimate of cash flows under various scenarios. As such, the Corporation classifies financial guarantees as recurring Level 3. For further information on the repurchase of ARS, see Note 16 to these consolidated financial statements.

#### Foreclosed Assets

Upon transfer from the loan portfolio, foreclosed assets are adjusted to and subsequently carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Corporation records the foreclosed asset as nonrecurring Level 2. When a current appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Corporation records the foreclosed asset as nonrecurring Level 3.

#### Private Equity Investments

The Corporation has a portfolio of indirect (through funds) private equity and venture capital investments. The majority of these investments are not readily marketable. The investments are individually reviewed for impairment, on a quarterly basis, by comparing the carrying value to the estimated fair value. The Corporation bases its estimates of fair value for the majority of its indirect private equity and venture capital investments on the percentage ownership in the fair value of the entire fund, as reported by the fund s management. In general, the Corporation does not have the benefit of the same information regarding the fund s underlying investments as does the fund s management. Therefore, after indication that the fund s management adheres to accepted, sound and recognized valuation techniques, the Corporation generally utilizes the fair values assigned to the underlying portfolio investments by the fund s management. The impact on fair values of transfer restrictions is not considered by the fund s management, and the Corporation assumes it to be insignificant. For those funds where fair value is not reported by the fund s management, the Corporation derives the fair value of the fund by estimating the fair value of each underlying investment in the fund. In addition to using qualitative information about each underlying investment, such as relevant market conditions, offering prices, operating results, financial conditions, exit strategy and other qualitative information, as available. The lack of an independent source to validate fair value estimates, including the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process. The Corporation classifies private equity investments subjected to nonrecurring fair value adjustments as Level 3.

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 13 Fair Value (continued)

Loan Servicing Rights

Loan servicing rights are subject to impairment testing. A valuation model, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management, is used for impairment testing. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Corporation classifies loan servicing rights subjected to nonrecurring fair value adjustments as Level 3.

Goodwill and Other Intangible Assets

Goodwill and identified intangible assets are subject to impairment testing. A projected cash flow valuation method is used in the completion of impairment testing. This valuation method requires a significant degree of management judgment. In the event the projected undiscounted net operating cash flows are less than the carrying value, the asset is recorded at fair value as determined by the valuation model. If the testing resulted in impairment, the Corporation would classify goodwill and other intangible assets subjected to nonrecurring fair value adjustments as Level 3.

#### Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis.

| (in millions)                            |         |         |         |         |
|--|---------|---------|---------|---------|
| September 30, 2008                       | Total   | Level 1 | Level 2 | Level 3 |
| Trading securities                       | \$ 147  | \$ 99   | \$ 28   | \$ 20   |
| Investment securities available-for-sale | 8,158   | 145     | 8,010   | 3       |
| Derivative assets                        | 496     |         | 486     | 10      |
| Total assets at fair value               | \$8,801 | \$244   | \$8,524 | \$ 33   |
| Derivative liabilities                   | \$ 320  | \$      | \$ 320  | \$      |
| Other liabilities (1)                    | 196     | 98      |         | 98      |
| Total liabilities at fair value          | \$ 516  | \$ 98   | \$ 320  | \$ 98   |

(1) Includes liabilities associated with deferred compensation plans and financial guarantees.

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the three and nine month periods ended September 30, 2008, respectively, are summarized in the following tables. The increase in trading securities included the purchase of corporate and municipal bonds. Trading securities and derivative asset gains and losses (realized/unrealized) included in earnings are classified in other noninterest income on the consolidated statements of income. The fair value of derivative assets was also impacted by settlements of warrants. Other Level 3 liabilities included a financial guarantee related to auction-rate securities and a liability under an indemnification agreement related to the sale of the Corporation s remaining ownership of Visa shares, discussed in Financial Guarantees above. The gains and losses (realized/unrealized) related to these financial guarantees were included in litigation and operational losses and net securities gains (losses), respectively, on the consolidated statements of income.

### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 13 Fair Value (continued)

| Three Months Ended September 30, 2008 ( <i>in millions</i> ) | Trading<br>Securities | Investment<br>Securities<br>Available-for-Sale | Derivative<br>Assets<br>(Warrants) | Other<br>Liabilities |
|--|-----------------------|--|------------------------------------|----------------------|
| Balance of recurring Level 3 assets at July 1, 2008          | \$                    | \$ 3   | \$10                               | \$                   |
| Total gains or losses (realized/unrealized):                 |                       |  |                                    |                      |
| Included in earnings-realized                                |                       |  | 1                                  |                      |
| Included in earnings-unrealized                              |                       |  | 1                                  | 98                   |
| Included in other comprehensive income                       |                       |  |                                    |                      |
| Purchases, sales, issuances and settlements, net             | 17                    |  | (2)                                |                      |
| Transfers in and/or out of Level 3                           | 3                     |  |                                    |                      |
|  |                       |  |                                    |                      |
| Balance of recurring Level 3 assets at September 30, 2008    | \$20                  | \$ 3   | \$10                               | \$98                 |

|   |            | Investment         | Derivative |             |
|---|------------|--------------------|------------|-------------|
| Nine Months Ended June 30, 2008                           | Trading    | Securities         | Assets     | Other       |
| (in millions)   | Securities | Available-for-Sale | (Warrants) | Liabilities |
| Balance of recurring Level 3 assets at January 1, 2008    | \$         | \$ 3               | \$23       | \$          |
| Total gains or losses (realized/unrealized):              |            |                    |            |             |
| Included in earnings-realized                             |            |                    | 2          |             |
| Included in earnings-unrealized                           |            |                    | (7)        | 98          |
| Included in other comprehensive income                    |            |                    |            |             |
| Purchases, sales, issuances and settlements, net          | 17         |                    | (8)        |             |
| Transfers in and/or out of Level 3                        | 3          |                    |            |             |
| Balance of recurring Level 3 assets at September 30, 2008 | \$20       | \$ 3               | \$10       | \$98        |

## Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Corporation may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. GAAP. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

| (in millions)                   |       |         |         |         |
|---------------------------------|-------|---------|---------|---------|
| September 30, 2008              | Total | Level 1 | Level 2 | Level 3 |
| Loans                           | \$863 | \$      | \$48    | \$815   |
| Other assets (1)                | 107   |         | 10      | 97      |
| Total assets at fair value      | \$970 | \$      | \$58    | \$912   |
|                                 |       |         |         |         |
| Total liabilities at fair value | \$    | \$      | \$      | \$      |

(1) Includes private equity investments, loans held-for-sale, loan servicing rights and foreclosed assets.

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 14 Business Segment Information

The Corporation has strategically aligned its operations into three major business segments: the Business Bank, the Retail Bank, and Wealth & Institutional Management. These business segments are differentiated based on the type of customer and the related products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. The Finance segment includes the Corporation s securities portfolio and asset and liability management activities. This segment is responsible for managing the Corporation s funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation s exposure to liquidity, interest rate risk, and foreign exchange risk. The Other category includes discontinued operations, the income and expense impact of equity and cash, tax benefits not assigned to specific business segment accounting system. This system measures financial results based on the internal business unit structure of the Corporation. Information presented is not necessarily comparable with similar information for any other financial institution. The management accounting system assigns balance sheet and income statement items to each business segment using certain methodologies, which are regularly reviewed and refined. For comparability purposes, amounts in all periods are based on business segments and methodologies in effect at September 30, 2008. These methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines.

For a description of the business activities of each business segment and further information on the methodologies, which form the basis for these results, refer to Note 24 to the consolidated financial statements in the Corporation s 2007 Annual Report.

## Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

## Note 14 Business Segment Information (continued)

Business segment financial results for the nine months ended September 30, 2008 and 2007 are shown in the table below.

|  | D i              | D ( 1          | Wealth &                    |          |              |                 |
|--|------------------|----------------|-----------------------------|----------|--------------|-----------------|
| (dollar amounts in millions)<br>Nine Months Ended September 30, 2008 | Business<br>Bank | Retail<br>Bank | Institutional<br>Management | Finance  | Other        | Total           |
| Earnings summary:  | Dalik            | Dalik          | Management                  | Finance  | Oulei        | Total           |
| Net interest income (expense) (FTE)                                  | \$ 948           | \$ 437         | \$ 110                      | \$ (80)  | \$ (28)      | \$ 1,387        |
| Provision for loan losses  | 404              | 79             | 13                          | φ (00)   | (20)         | 494             |
| Noninterest income   | 240              | 208            | 220                         | 55       | (4)          | 719             |
| Noninterest expenses   | 536              | 466            | 342                         | 8        | (12)         | 1,340           |
| Provision (benefit) for income taxes (FTE)                           | 64               | 33             | (8)                         | (23)     | 13           | 79              |
| Income from discontinued operations, net of                          | 01               | 55             | (0)                         | (23)     | 15           | 12              |
| tax  |                  |                |                             |          |              |                 |
| Net income (loss)  | \$ 184           | \$67           | \$ (17)                     | \$ (10)  | \$ (31)      | \$ 193          |
| Net credit-related charge-offs                                       | \$ 291           | \$ 41          | \$ 7                        | \$       | \$           | \$ 339          |
|  | Ψ <b>Ξ</b> /1    | Ψ              | Ψ '                         | Ψ        | Ψ            | φ υυγ           |
| Selected average balances:   |                  |                |                             |          |              |                 |
| Assets   | \$41,938         | \$7,096        | \$4,625                     | \$9,693  | \$1,565      | \$64,917        |
| Loans  | 41,076           | 6,329          | 4,481                       | 3        | 19           | 51,908          |
| Deposits   | 15,396           | 16,932         | 2,493                       | 7,373    | 375          | 42,569          |
| Liabilities  | 16,156           | 16,930         | 2,501                       | 23,447   | 730          | 59,764          |
| Attributed equity  | 3,255            | 679            | 335                         | 909      | (25)         | 5,153           |
|  |                  |                |                             |          |              |                 |
| Statistical data:  |                  |                |                             |          |              |                 |
| Return on average assets (1)   | 0.59%            | 0.51%          | (0.50)%                     | N/M      | N/M          | 0.40%           |
| Return on average attributed equity                                  | 7.56             | 13.19          | (6.86)                      | N/M      | N/M          | 5.00            |
| Net interest margin (2)  | 3.07             | 3.44           | 3.26                        | N/M      | N/M          | 3.08            |
| Efficiency ratio   | 45.67            | 77.94          | 103.78                      | N/M      | N/M          | 65.58           |
|  |                  |                |                             |          |              |                 |
|  |                  |                | Wealth &                    |          |              |                 |
| N. M. J. F. J. J. G. J. 20, 2007                                     | Business         | Retail         | Institutional               | г.       | 0.1          | T ( 1           |
| Nine Months Ended September 30, 2007                                 | Bank             | Bank           | Management                  | Finance  | Other        | Total           |
| Earnings summary:<br>Net interest income (expense) (FTE)             | \$ 1,019         | \$ 510         | \$ 109                      | \$ (104) | \$ (17)      | \$ 1,517        |
| Provision for loan losses  | \$ 1,019<br>89   | \$ 510<br>16   | \$ 109<br>(4)               | \$ (104) | \$ (17)<br>3 | \$ 1,317<br>104 |
| Noninterest income   | 211              | 16             | 211                         | 49       | 22           | 658             |
|  | 523              | 472            | 236                         | 49<br>8  | 22           | 1,241           |
| Noninterest expenses<br>Provision (benefit) for income taxes (FTE)   | 525<br>194       | 64             | 31                          | (31)     | 2            | 265             |
| Income from discontinued operations, net of                          | 194              | 04             | 51                          | (31)     | /            | 203             |
| tax  |                  |                |                             |          | 2            | 2               |
| Net income (loss)  | \$ 424           | \$ 123         | \$ 57                       | \$ (32)  | \$ (5)       | \$ 567          |
|  |                  |                |                             |          |              |                 |
| Net credit-related charge-offs                                       | \$ 67            | \$ 20          | \$ 2                        | \$       | \$           | \$ 89           |

| Selected average balances:          |          |         |         |         |         |          |
|-------------------------------------|----------|---------|---------|---------|---------|----------|
| Assets                              | \$40,570 | \$6,841 | \$4,021 | \$5,294 | \$1,197 | \$57,923 |
| Loans                               | 39,531   | 6,102   | 3,867   | 7       | 18      | 49,525   |
| Deposits                            | 16,361   | 17,123  | 2,330   | 6,023   | (50)    | 41,787   |
| Liabilities                         | 17,202   | 17,136  | 2,335   | 15,876  | 309     | 52,858   |
| Attributed equity                   | 2,889    | 843     | 325     | 595     | 413     | 5,065    |
|                                     |          |         |         |         |         |          |
| Statistical data:                   |          |         |         |         |         |          |
| Return on average assets (1)        | 1.39%    | 0.91%   | 1.89%   | N/M     | N/M     | 1.30%    |
| Return on average attributed equity | 19.54    | 19.43   | 23.42   | N/M     | N/M     | 14.92    |
| Net interest margin (2)             | 3.44     | 3.98    | 3.74    | N/M     | N/M     | 3.75     |
| Efficiency ratio                    | 42.81    | 69.90   | 73.69   | N/M     | N/M     | 57.20    |
|                                     |          |         |         |         |         |          |

(1) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(2) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE Fully Taxable Equivalent

N/M Not Meaningful

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 14 Business Segment Information (continued)

The Corporation s management accounting system also produces market segment results for the Corporation s four primary geographic markets: Midwest, Western, Texas and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. Market segment results are provided as supplemental information to the business segment results and may not meet all operating segment criteria as set forth in Statement of Financial Accounting Standards No. 131, Disclosures about Segments of an Enterprise and Related Information, (SFAS 131).

The Midwest market consists of operations located in the states of Michigan, Ohio and Illinois. Currently, Michigan operations represent the significant majority of the Midwest market.

The Western market consists of the states of California, Arizona, Nevada, Colorado and Washington. Currently, California operations represent the significant majority of the Western market.

The Texas and Florida markets consist of operations located in the states of Texas and Florida, respectively.

Other Markets include businesses with a national perspective, the Corporation s investment management and trust alliance businesses as well as activities in all other markets in which the Corporation has operations, except for the International market, as described below.

The International market represents the activity of the Corporation s international finance division, which provides banking services primarily to foreign-owned, North American-based companies and secondarily to international operations of North American-based companies.

The Finance & Other Businesses segment includes the Corporation s securities portfolio, asset and liability management activities, discontinued operations, the income and expense impact of equity and cash not assigned to specific business/market segments, tax benefits not assigned to specific business/market segments and miscellaneous other expenses of a corporate nature. This segment includes responsibility for managing the Corporation s funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation s exposure to liquidity, interest rate risk and foreign exchange risk.

## Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

## Note 14 Business Segment Information (continued)

Market segment financial results for the nine months ended September 30, 2008 and 2007 are shown in the table below.

| (dollar amounts in millions)<br>Nine Months Ended September 30, |          |              |          | <b>T</b> |          |          |          | .,           |          | Other   | T.       |           |          | Finance<br>& Other |           | <b>T</b> . 1 |
|---|----------|--------------|----------|----------|----------|----------|----------|--------------|----------|---------|----------|-----------|----------|--------------------|-----------|--------------|
| 2008  | М        | idwest       | N        | Vestern  |          | Fexas    | Fl       | orida        | N        | Iarkets | Inte     | rnational | В        | susinesses         |           | Total        |
| Earnings summary:   |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
| Net interest income (expense)                                   | ¢        |              | ¢        | 510      | ۵        | 220      | ¢        | 25           | ¢        | 100     | ¢        | 45        | ¢        | (100)              | φ.        | 1 207        |
| (FTE)   | \$       | 575          | \$       | 512      | \$       | 220      | \$       | 35           | \$       | 108     | \$       | 45        | \$       | (108)              | \$        | 1,387        |
| Provision for loan losses                                       |          | 96           |          | 309      |          | 32       |          | 26           |          | 35      |          | (2)       |          | (2)                |           | 494          |
| Noninterest income  |          | 414          |          | 105      |          | 74       |          | 12           |          | 39      |          | 24        |          | 51                 |           | 719          |
| Noninterest expenses  |          | 595          |          | 335      |          | 182      |          | 32           |          | 169     |          | 31        |          | (4)                |           | 1,340        |
| Provision (benefit) for income                                  |          | 107          |          | (6)      |          |          |          |              |          | (5.4)   |          |           |          | (10)               |           | -            |
| taxes (FTE)   |          | 107          |          | (6)      |          | 31       |          | (4)          |          | (54)    |          | 15        |          | (10)               |           | 79           |
| Income from discontinued  |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
| operations, net of tax  | <b>.</b> | 4.0.4        | <b>^</b> | (84)     | <b>.</b> | 4.0      | <b>.</b> | ( <b>-</b> ) | <b>.</b> | (2)     | <i>•</i> | ~ ~       | <i>•</i> |                    | <b>.</b>  | 100          |
| Net income (loss)   | \$       | 191          | \$       | (21)     | \$       | 49       | \$       | (7)          | \$       | (3)     | \$       | 25        | \$       | (41)               | \$        | 193          |
| Net credit-related charge-offs                                  | \$       | 114          | \$       | 176      | \$       | 17       | \$       | 21           | \$       | 10      | \$       | 1         | \$       |                    | \$        | 339          |
|   |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
| Selected average balances:                                      |          |              |          |          |          |          | <b>.</b> |              | \$       |         |          |           |          |                    | ±         |              |
| Assets  |          | 5 19,788     |          | \$17,042 |          | \$ 7,980 |          | \$ 1,882     |          | 4,571   | \$ 2,396 |           | \$11,258 |                    | \$ 64,917 |              |
| Loans   |          | 9,137        | 16,725   |          | 7,710    |          | 1,876    |              |          | 4,162   | 2,276    |           | 22       |                    | 51,908    |              |
| Deposits  |          | 6,035        | 12,305   |          | 4,007    |          | 310      |              | 1,379    |         | 785      |           | 7,748    |                    | 42,569    |              |
| Liabilities   | 1        | 6,702        |          | 2,288    | 4,023    |          | 305      |              | 1,479    |         | 790      |           | 24,177   |                    | 59,764    |              |
| Attributed equity   |          | 1,647        | 1,325    |          | 619      |          | 125      |              | 393      |         | 160      |           | 884      |                    | 5,153     |              |
| Statistical data:   |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
| Return on average assets (1)                                    |          | 1.28%        |          | (0.17)%  |          | 0.82%    | (        | (0.46)%      |          | (0.08)% | 6        | 1.40%     |          | N/M                |           | 0.40%        |
| Return on average attributed                                    |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
| equity  |          | 15.42        |          | (2.13)   |          | 10.58    | (        | (6.98)       |          | (0.93)  |          | 20.92     |          | N/M                |           | 5.00         |
| Net interest margin (2)   |          | 3.98         |          | 4.07     |          | 3.79     |          | 2.53         |          | 3.44    |          | 2.58      |          | N/M                |           | 3.08         |
| Efficiency ratio  |          | 63.63        |          | 54.59    | (        | 53.33    | 6        | 6.83         | 1        | 114.55  |          | 44.63     |          | N/M                |           | 65.58        |
| -   |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
|   |          |              |          |          |          |          |          |              |          |         |          |           |          | Finance            |           |              |
|   |          |              |          |          |          |          |          |              |          | Other   |          |           |          | & Other            |           |              |
| Nine Months Ended September 30,                                 |          |              |          | -        |          | -        |          |              |          |         |          |           |          |                    |           | -            |
|   | Μ        | lidwest      | W        | Vestern  |          | Texas    | Fl       | orida        | Ν        | Aarkets | Interna  | ational   | В        | lusinesses         |           | Total        |
| Earnings summary:   |          |              |          |          |          |          |          |              |          |         |          |           |          |                    |           |              |
| Net interest income (expense)                                   | <b>.</b> | < <b>-</b> - | <b>_</b> | 5 ( 0    | <b>•</b> | 212      | <b>b</b> | 25           | <b>•</b> | 101     | ٠        | 50        | <b></b>  | (101)              | ф.        |              |
| (FTE)   | \$       | 675          | \$       | 562      | \$       | 213      | \$       | 35           | \$       | 101     | \$       | 52        | \$       | (121)              | \$        | 1,517        |
| Provision for loan losses                                       |          | 68           |          | 16       |          | 60       |          | 6            |          | 23      |          | (12)      |          | 3                  |           | 104          |
| Noninterest income  |          | 351          |          | 96       |          | 63       |          | 11           |          | 38      |          | 28        |          | 71                 |           | 658          |
| Noninterest expenses  |          | 602          |          | 334      |          | 168      |          | 28           |          | 67      |          | 32        |          | 10                 |           | 1,241        |
|   |          | 122          |          | 115      |          | 37       |          | 4            |          | (10)    |          | 21        |          | (24)               |           | 265          |

| Provision (benefit) for income |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
|--------------------------------|------|-------|-----|-------|-----|-------|------|-------|-------------|------|-------|------|-------|------|-------|
| taxes (FTE)                    |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| Income from discontinued       |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| operations, net of tax         |      |       |     |       |     |       |      |       |             |      |       |      | 2     |      | 2     |
| Net income (loss)              | \$   | 234   | \$  | 193   | \$  | 71    | \$   | 8     | \$<br>59    | \$   | 39    | \$   | (37)  | \$   | 567   |
| Net credit-related charge-offs |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| (recoveries)                   | \$   | 73    | \$  | 6     | \$  | 6     | \$   | 2     | \$<br>8     | \$   | (6)   | \$   |       | \$   | 89    |
|                                |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| Selected average balances:     |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| Assets                         | \$ 1 | 9,174 | \$1 | 7,046 | \$6 | ,913  | \$ 1 | ,673  | \$<br>4,383 | \$ 2 | ,243  | \$ ( | 6,491 | \$ 5 | 7,923 |
| Loans                          | 1    | 8,599 | 1   | 6,501 | 6   | ,640  | 1    | ,656  | 3,990       | 2    | ,114  |      | 25    | 4    | 9,525 |
| Deposits                       | 1    | 5,717 | 1   | 3,431 | 3   | ,867  |      | 282   | 1,349       | 1    | ,168  | 4    | 5,973 | 4    | 1,787 |
| Liabilities                    | 1    | 6,380 | 1   | 3,467 | 3   | ,882  |      | 285   | 1,467       | 1    | ,192  | 10   | 6,185 | 5    | 2,858 |
| Attributed equity              |      | 1,708 |     | 1,195 |     | 583   |      | 91    | 323         |      | 157   |      | 1,008 |      | 5,065 |
|                                |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| Statistical data:              |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| Return on average assets (1)   |      | 1.62% |     | 1.51% |     | 1.36% |      | 0.61% | 1.80%       |      | 2.34% |      | N/M   |      | 1.30% |
| Return on average attributed   |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |
| equity                         |      | 18.22 |     | 21.56 | 1   | 6.19  | 1    | 1.08  | 24.39       | 3    | 3.43  |      | N/M   |      | 14.92 |
| Net interest margin (2)        |      | 4.83  |     | 4.55  |     | 4.26  |      | 2.80  | 3.37        |      | 3.21  |      | N/M   |      | 3.75  |
| Efficiency ratio               |      | 58.91 |     | 50.80 | 6   | 0.84  | 6    | 1.13  | 47.97       | 4    | 1.62  |      | N/M   |      | 57.20 |
|                                |      |       |     |       |     |       |      |       |             |      |       |      |       |      |       |

(1)

Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(2)

Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE Fully Taxable Equivalent

N/M Not Meaningful

#### Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

#### Note 15 Discontinued Operations

In December 2006, the Corporation sold its ownership interest in Munder Capital Management (Munder) to an investor group. As a result of the sale transaction, the Corporation accounted for Munder as a discontinued operation and all prior periods presented have been restated. As such, Munder was reported in Other and Finance & Other for business and market segment reporting purposes, respectively.

The impact of discontinued operations was not material to net income for the three and nine months ended September 30, 2008 and 2007.

## Note 16 Repurchase of Auction-Rate Securities

On September 18, 2008, the Corporation announced offers to repurchase, at par, auction-rate securities (ARS) held by certain retail and institutional clients that were purchased through Comerica Securities, a broker/dealer subsidiary of Comerica Bank. ARS that are the subject of functioning auctions or current calls or redemptions are not eligible for repurchase. The repurchase offers commenced on October 1, 2008, and will continue through December 19, 2008. The offers cover approximately \$1.5 billion par value of eligible ARS. The Corporation recognized a pre-tax charge of \$96 million (\$61 million after-tax, or \$0.40 per diluted share) that primarily reflected the difference between the aggregate offered purchase price and the aggregate estimated fair value of the securities to be purchased. The charge was recorded in litigation and operational losses on the consolidated statements of income. The impact of the charge and the commitment to repurchase the ARS reduced the Corporation s Tier I capital ratio by approximately 22 basis points at September 30, 2008.

### ITEM 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

### Summary

Net income for the three months ended September 30, 2008 was \$28 million, a decrease of \$153 million, or 84 percent, from \$181 million reported for the three months ended September 30, 2007. Quarterly diluted net income per share decreased 84 percent to \$0.19 in the third quarter 2008, compared to \$1.18 in the same period one year ago. Return on average common shareholders equity was 2.25 percent and return on average assets was 0.18 percent for the third quarter 2008, compared to 14.41 percent and 1.23 percent, respectively, for the comparable quarter of the prior year. The decrease in net income in the three months ended September 30, 2008 from the comparable prior year quarter reflected a \$129 million increase in the provision for credit losses (\$120 million increase in the provision for loan losses and \$9 million increase in the provision for credit losses on lending-related commitments), from \$45 million for the three months ended September 30, 2007. Net securities gains increased \$23 million from \$4 million in the third quarter 2007 to \$27 million in the third quarter 2008. In addition, third quarter 2008 results reflected a pre-tax charge of \$96 million (\$61 million after-tax, or \$0.40 per diluted share) related to an offer to repurchase, at par, auction-rate securities (ARS) held by certain customers. For further information regarding ARS, refer to Note 16 to these consolidated financial statements. Third quarter 2008 also reflected net after-tax charges of \$7 million related to pending settlements with the Internal Revenue Service on disallowed foreign tax credits related to a series of loans to foreign borrowers and certain structured leasing transactions, and other adjustments to tax reserves.

Net income for the first nine months of 2008 was \$193 million, a decrease of \$374 million, or 66 percent, from \$567 million reported for the nine months ended September 30, 2007. Diluted net income per share for the first nine months of 2008 decreased 65 percent to \$1.28 per diluted share, compared to \$3.63 per diluted share, for the comparable prior year period. Return on average common shareholders equity was 5.00 percent and return on average assets was 0.40 percent for the first nine months of 2008, compared to 14.92 percent and 1.30 percent, respectively, for the first nine months of 2007. The decrease in net income in the nine months ended September 30, 2008 from the comparable period last year reflected a \$414 million increase in the provision for credit losses (\$390 million increase in the provision for loan losses and \$24 million increase in the provision for credit losses on lending-related commitments), from \$100 million for the nine months ended September 30, 2007. Net securities gains increased \$59 million, to \$63 million for the nine months ended September 30, 2008, from \$4 million in the comparable prior year period. In addition to the third quarter 2008 items cited above, net income for the first nine months of 2008 also reflected second quarter 2008 pre-tax charges of \$50 million (\$32 million after-tax, or \$0.21 per diluted share) related to an updated assessment of the timing of tax deductions on certain structured leasing transactions.

### Full-year 2008 Outlook.

For full-year 2008, management expects the following compared to full-year 2007 from continuing operations:

Low to mid single-digit full-year average loan growth, with loans declining in the fourth quarter 2008.

• Mortgage-backed FNMA and FHLMC securities (AAA-rated) averaging about \$8 billion for the fourth quarter 2008. In addition, about \$1.4 billion of ARS (net of \$96 million pre-tax charge) will be repurchased in the fourth quarter 2008.

• Average full-year net interest margin about 3.05 percent (3.10 percent excluding the second and third quarter lease income charges), with a net interest margin in the low 2.90 percent range in the fourth quarter 2008. The fourth quarter net interest margin reflects the three basis point negative impact of ARS repurchases and the two 50 basis point reductions in the federal funds rate announced on October 8, 2008 and October 29, 2008.

• Full-year net credit-related charge-offs of about \$450 million. The provision for credit losses is expected to exceed net charge-offs.

• Mid single-digit growth in noninterest income.

• Low single-digit increase in noninterest expenses (low single-digit decrease excluding the charge related to the offer to repurchase ARS).

• Effective tax rate of about 27 percent for the full year, with a rate of about 20 percent for the fourth quarter 2008.

On October 27, 2008, the Corporation announced it had received preliminary approval from the U.S. Treasury to participate in the Capital Purchase Program for the maximum amount of \$2.25 billion of senior preferred shares. These shares would qualify as Tier 1 capital and are expected to increase the Corporation s Tier 1 risk-based capital ratio from an estimated 7.35 percent at September 30, 2008, to an estimated 10.35 percent. For additional information regarding the Capital Purchase Program see page 47.

Results of Operations

### Net Interest Income

The rate-volume analysis in Table I details the components of the change in net interest income on a fully taxable equivalent (FTE) basis for the three months ended September 30, 2008 compared to the same period in the prior year. On a FTE basis, net interest income decreased \$37 million to \$467 million for the three months ended September 30, 2008, from \$504 million for the comparable period in 2007. The decrease in net interest income in the third quarter 2008, compared to the same period in 2007, resulted primarily from a competitive loan and deposit pricing environment, a decrease in noninterest-bearing deposits in the Financial Services Division, a continued shift in funding sources toward higher-cost funds and the impact of a higher level of nonaccrual loans, partially offset by growth in investment securities and loans. In addition, the third quarter 2008 net interest income reflected an \$8 million tax-related non-cash charge to lease income. The lease income charge reflected the reversal of previously recognized income, resulting from a projected change in the timing of income tax cash flows on certain structured leasing transactions. The charge will fully reverse over the remaining lease terms (up to 19 years). Further information about the charge can be found in the Provision for Income Taxes and Tax-related Interest in this financial review and Note 6 to these consolidated financial statements. Average earning assets increased \$5.3 billion, or 10 percent, to \$59.9 billion in the third quarter 2008, compared to \$54.6 billion in the third quarter 2007, due to a \$3.7 billion increase in average investment securities available-for-sale to \$8.1 billion and a \$1.6 billion, or three percent, increase in average loans to \$51.5 billion in the third quarter 2008. The net interest margin (FTE) for the three months ended September 30, 2008 was 3.11 percent, compared to 3.66 percent for the comparable period in 2007. The decrease in the net interest margin (FTE) resulted primarily from the reduced contribution of noninterest-bearing funds in a lower rate environment, the change in earning assets noted above and changes in the mix of interest-bearing sources of funds. The third quarter 2008 lease income charge discussed above reduced the net interest margin by six basis points.

Table II provides an analysis of net interest income for the first nine months of 2008 compared to the same period in the prior year. On a FTE basis, net interest income for the nine months ended September 30, 2008 was \$1.4 billion, compared to \$1.5 billion for the same period in 2007, a decrease of \$130 million. The decline in net interest income was primarily due to the reasons cited in the quarterly discussion above. The nine months ended September 30, 2008 included \$38 million of tax-related non-cash charges to lease income as described in the quarterly discussion above. Average earning assets increased \$6.2 billion, or 11 percent, to \$60.2 billion, in the nine months ended September 30, 2008, compared to \$54.0 billion in the same period in the prior year, due to a \$3.8 billion increase in average investment securities available-for-sale to \$7.9 billion and a \$2.4 billion, or five percent, increase in average loans to \$51.9 billion in the nine months ended September 30, 2008. The net interest margin (FTE) for the nine months ended September 30, 2008 decreased to 3.08 percent from 3.75 percent for the same period in 2007, primarily for the reasons cited in the quarterly discussion above. The lease income charge discussed above reduced the net interest margin by eight basis points for the nine months ended September 30, 2008.

The Financial Services Division serves title and escrow companies that facilitate residential mortgage transactions and benefits from customer deposits related to mortgage escrow balances. Financial Services Division customers deposit large balances (primarily noninterest-bearing) and the Corporation pays certain expenses on behalf of such customers (customer services expense included in noninterest expenses on the consolidated statements of income) and/or makes low-rate loans (included in net interest income on the consolidated statements of income) to such customers. Footnote (1) to Tables I and II displays average Financial Services Division loans and deposits, with related interest income/expense and average rates. As shown in footnote (2) to Tables I and II, the impact of Financial Services Division loans (primarily low-rate) on net interest margin (assuming the loans were funded by Financial Services Division noninterest-bearing deposits) was a decrease of one basis point and two basis points in the three and nine month periods ended September 30, 2008, respectively, compared to a decrease of seven basis points and nine basis points for the comparable periods in the prior year. Deposits in the Financial Services Division declined due to cooling of the California housing market, combined with destabilization of the mortgage market.

For further discussion of the effects of market rates on net interest income, refer to Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Management currently expects average full-year 2008 net interest margin about 3.05 percent (3.10 percent excluding the second and third quarter lease income charges), with a net interest margin in the low 2.90 percent range in the fourth quarter 2008. The fourth quarter net interest margin reflects the three basis point negative impact of ARS repurchases and the two 50 basis point reductions in the federal funds rate announced on October 8, 2008 and October 29, 2008.

# Table I Quarterly Analysis of Net Interest Income & Rate/Volume - Fully Taxable Equivalent (FTE)

|   |           |                | Three Months Ended |           |          |         |  |  |  |  |
|---|-----------|----------------|--------------------|-----------|----------|---------|--|--|--|--|
|   | 1         | ember 30, 2008 |                    | Septe     |          |         |  |  |  |  |
|   | Average   | <b>T</b>       | Average            | Average   | <b>T</b> | Average |  |  |  |  |
| (dollar amounts in millions)                | Balance   | Interest       | Rate               | Balance   | Interest | Rate    |  |  |  |  |
| Commercial loans (1) (2)                    | \$ 28,521 | \$ 347         | 4.85%              | \$ 28,052 | \$ 520   | 7.37%   |  |  |  |  |
| Real estate construction loans              | 4,675     | 55             | 4.65               | 4,607     | 97       | 8.33    |  |  |  |  |
| Commercial mortgage loans                   | 10,511    | 142            | 5.38               | 9,829     | 181      | 7.30    |  |  |  |  |
| Residential mortgage loans                  | 1,870     | 28             | 5.92               | 1,865     | 29       | 6.12    |  |  |  |  |
| Consumer loans                              | 2,599     | 31             | 4.83               | 2,320     | 41       | 7.06    |  |  |  |  |
| Lease financing (3)                         | 1,365     | 4              | 1.07               | 1,319     | 11       | 3.25    |  |  |  |  |
| International loans                         | 1,967     | 24             | 4.85               | 1,882     | 33       | 6.98    |  |  |  |  |
| Business loan swap income (expense)         |           | 4              |                    |           | (16)     |         |  |  |  |  |
| Total loans (2)                             | 51,508    | 635            | 4.91               | 49,874    | 896      | 7.13    |  |  |  |  |
|   |           |                |                    |           |          |         |  |  |  |  |
| Investment securities available-for-sale    | 8,146     | 99             | 4.85               | 4,405     | 52       | 4.60    |  |  |  |  |
| Federal funds sold and securities purchased |           |                |                    |           |          |         |  |  |  |  |
| under agreements to resell                  | 70        |                | 1.87               | 99        | 1        | 5.25    |  |  |  |  |
| Other short-term investments                | 222       | 2              | 3.49               | 263       | 4        | 5.27    |  |  |  |  |
| Total earning assets                        | 59,946    | 736            | 4.89               | 54,641    | 953      | 6.91    |  |  |  |  |
|   |           |                |                    |           |          |         |  |  |  |  |
| Cash and due from banks                     | 1,228     |                |                    | 1,351     |          |         |  |  |  |  |
| Allowance for loan losses                   | (723)     |                |                    | (521)     |          |         |  |  |  |  |
| Accrued income and other assets             | 4,412     |                |                    | 3,075     |          |         |  |  |  |  |
| Total assets                                | \$ 64,863 |                |                    | \$ 58,546 |          |         |  |  |  |  |
|   |           |                |                    |           |          |         |  |  |  |  |
| Money market and NOW deposits (1)           | \$ 14,204 | 45             | 1.26               | \$ 14,996 | 119      | 3.14    |  |  |  |  |
| Savings deposits                            | 1,350     | 1              | 0.42               | 1,380     | 3        | 0.97    |  |  |  |  |
| Customer certificates of deposit            | 7,690     | 53             | 2.73               | 7,702     | 87       | 4.48    |  |  |  |  |
| Institutional certificates of deposit       | 5,209     | 37             | 2.81               | 5,170     | 72       | 5.49    |  |  |  |  |
| Foreign office time deposits                | 814       | 5              | 2.51               | 1,028     | 13       | 4.96    |  |  |  |  |
| Total interest-bearing deposits             |           |                |                    |           |          |         |  |  |  |  |