

EAST WEST BANCORP INC
Form 10-Q
November 07, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Mark One

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 000-24939

EAST WEST BANCORP, INC.

(Exact name of registrant as specified in its charter)

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Delaware
(State or other jurisdiction of
incorporation or organization)

95-4703316
(I.R.S. Employer
Identification No.)

135 N. Los Robles Ave, 7th Floor, Pasadena, California 91101

(Address of principal executive offices) (Zip Code)

(626) 768-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer and accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares outstanding of the issuer's common stock on the latest practicable date: 140,317,126 shares of common stock as of October 31, 2012.

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Forward-Looking Statements

Certain matters discussed in this Quarterly Report contain or incorporate statements that we believe are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Exchange Act), and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language, such as will likely result, may, are expected to, is anticipated, estimate, forecast, projected, intends to, or may include other similar phrases, such as believes, plans, trend, objective, continue, remain, or similar expressions, or future or conditional verbs, such as will, should, could, might, can, or similar verbs. You should not place undue reliance on these statements, as they are subject to risks and uncertainties, including, but not limited to, those described in the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to us.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to:

- our ability to manage the loan portfolio acquired from FDIC-assisted acquisitions within the limits of the loss protection provided by the FDIC;
- changes in our borrowers' performance on loans;
- changes in the commercial and consumer real estate markets;
- changes in our costs of operation, compliance and expansion;
- changes in the economy, including inflation;
- changes in government interest rate policies;
- changes in laws or the regulatory environment;
- changes in critical accounting policies and judgments;
- changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies;
- changes in the equity and debt securities markets;
- changes in competitive pressures on financial institutions;
- effect of additional provision for loan losses;
- fluctuations of our stock price;
- success and timing of our business strategies;

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- impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity;
- impact of the European debt crisis;
- impact of potential federal tax increases and spending cuts;
- changes in our ability to receive dividends from our subsidiaries; and
- political developments, wars or other hostilities may disrupt or increase volatility in securities or otherwise affect economic conditions.

For a more detailed discussion of some of the factors that might cause such differences, see the Company's 2011 Form 10-K under the heading ITEM 1A. RISK FACTORS and the information set forth under RISK FACTORS in this Form 10-Q. The Company does not undertake, and specifically disclaims any obligation to update any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

PART I FINANCIAL INFORMATION

EAST WEST BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS*(In thousands, except share data)**(Unaudited)*

	September 30, 2012	December 31, 2011
ASSETS		
Cash and cash equivalents	\$ 1,816,372	\$ 1,431,185
Short-term investments	347,001	61,834
Federal funds sold	20,000	
Securities purchased under resale agreements	1,100,000	786,434
Investment securities available-for-sale, at fair value (with amortized cost of \$2,240,496 at September 30, 2012 and \$3,132,968 at December 31, 2011)	2,237,848	3,072,578
Loans held for sale	157,869	278,603
Loans receivable, excluding covered loans (net of allowance for loan losses of \$223,637 at September 30, 2012 and \$209,876 at December 31, 2011)	10,916,386	10,061,788
Covered loans (net of allowance for loan losses of \$5,877 at September 30, 2012 and \$6,647 at December 31, 2011)	3,178,585	3,923,142
Total loans receivable, net	14,094,971	13,984,930
FDIC indemnification asset	368,473	511,135
Other real estate owned, net	40,007	29,350
Other real estate owned covered, net	27,613	63,624
Total other real estate owned	67,620	92,974
Investment in affordable housing partnerships	178,962	144,445
Premises and equipment, net	114,627	118,926
Accrued interest receivable	88,814	89,686
Due from customers on acceptances	30,365	198,774
Premiums on deposits acquired, net	58,746	67,190
Goodwill	337,438	337,438
Other assets	794,059	792,535
TOTAL	\$ 21,813,165	\$ 21,968,667
LIABILITIES AND STOCKHOLDERS EQUITY		
Customer deposit accounts:		
Noninterest-bearing	\$ 4,118,502	\$ 3,492,795
Interest-bearing	13,547,925	13,960,207
Total deposits	17,666,427	17,453,002
Federal Home Loan Bank advances	363,119	455,251
Securities sold under repurchase agreements	995,000	1,020,208
Bank acceptances outstanding	30,365	198,774
Long-term debt	137,178	212,178
Accrued expenses and other liabilities	302,867	317,511
Total liabilities	19,494,956	19,656,924

COMMITMENTS AND CONTINGENCIES (Note 12)

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STOCKHOLDERS EQUITY

Preferred stock, \$0.001 par value, 5,000,000 shares authorized; Series A, non-cumulative convertible, 200,000 shares issued and 85,710 shares outstanding in 2012 and 2011.	83,027	83,027
Common stock, \$0.001 par value, 200,000,000 shares authorized; 157,124,126 and 156,798,011 shares issued in 2012 and 2011, respectively; 140,300,832 and 149,327,907 shares outstanding in 2012 and 2011, respectively.	157	157
Additional paid in capital	1,462,270	1,443,883
Retained earnings	1,095,743	934,617
Treasury stock, at cost 16,823,294 shares in 2012 and 7,470,104 shares in 2011	(321,471)	(116,001)
Accumulated other comprehensive loss, net of tax	(1,517)	(33,940)
Total stockholders equity	2,318,209	2,311,743
TOTAL	\$ 21,813,165	\$ 21,968,667

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

*(In thousands, except per share data)**(Unaudited)*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
INTEREST AND DIVIDEND INCOME				
Loans receivable, including fees	\$ 232,195	\$ 244,523	\$ 691,270	\$ 712,822
Investment securities	10,380	24,503	48,525	66,613
Securities purchased under resale agreements	5,530	5,064	14,602	14,443
Investment in Federal Home Loan Bank stock	127	75	514	432
Investment in Federal Reserve Bank stock	719	710	2,146	2,128
Due from banks and short-term investments	5,211	7,866	17,517	15,106
Total interest and dividend income	254,162	282,741	774,574	811,544
INTEREST EXPENSE				
Customer deposit accounts	18,202	28,216	57,543	83,328
Federal funds purchased			2	
Federal Home Loan Bank advances	1,468	3,013	4,963	12,746
Securities sold under repurchase agreements	11,664	12,218	34,977	36,351
Long-term debt	920	1,424	3,106	4,783
Other borrowings		88		384
Total interest expense	32,254	44,959	100,591	137,592
Net interest income before provision for loan losses	221,908	237,782	673,983	673,952
Provision for loan losses, excluding covered loans	13,321	22,297	46,395	72,797
Provision (reversal) for loan losses on covered loans	5,179	(297)	5,705	2,209
Net interest income after provision for loan losses	203,408	215,782	621,883	598,946
NONINTEREST INCOME (LOSS)				
Impairment loss on investment securities			(5,165)	(5,555)
Less: Noncredit-related impairment loss recorded in other comprehensive income			5,066	5,091
Net impairment loss on investment securities recognized in earnings			(99)	(464)
Decrease in FDIC indemnification asset and receivable	(26,757)	(43,451)	(72,520)	(79,700)
Branch fees	8,347	8,872	25,282	25,704
Net gain on sales of investment securities	93	3,191	647	6,823
Net gain on sale of fixed assets	40	30	113	2,236
Letters of credit fees and commissions	5,001	3,555	13,814	9,989
Foreign exchange income	2,165	2,895	4,524	7,647
Ancillary loan fees	1,817	2,076	6,013	6,122
Income from life insurance policies	982	982	2,931	3,088
Net gain on sales of loans	5,346	5,452	16,900	18,753
Other operating income	5,717	2,853	15,231	9,789
Total noninterest income (loss)	2,751	(13,545)	12,836	9,987
NONINTEREST EXPENSE				
Compensation and employee benefits	40,509	39,885	129,781	119,025
Occupancy and equipment expense	14,162	12,580	40,737	37,353
Amortization of investments in affordable housing partnerships and other investments	3,378	5,287	12,269	14,410
Amortization of premiums on deposits acquired	2,734	3,067	8,445	9,403
Deposit insurance premiums and regulatory assessments	3,461	2,430	10,776	16,454
Loan related expenses	4,011	5,208	12,667	12,591
Other real estate owned expense	2,683	4,489	18,034	29,738
Legal expense	8,213	6,028	19,536	16,920
Prepayment penalty for FHLB advances and other borrowings	42	3,826	3,699	12,281
Data processing	2,313	1,827	6,974	6,530
Deposit related expenses	1,388	1,667	4,472	4,199

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Consulting expense	2,692	2,094	5,727	6,098
Other operating expenses	15,370	16,164	44,210	43,936
Total noninterest expense	100,956	104,552	317,327	328,938
INCOME BEFORE PROVISION FOR INCOME TAXES	105,203	97,685	317,392	279,995
PROVISION FOR INCOME TAXES	34,093	35,253	107,642	100,967
NET INCOME	71,110	62,432	209,750	179,028
PREFERRED STOCK DIVIDENDS	1,714	1,714	5,142	5,143
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$ 69,396	\$ 60,718	\$ 204,608	\$ 173,885
EARNINGS PER SHARE AVAILABLE TO COMMON STOCKHOLDERS				
BASIC	\$ 0.49	\$ 0.41	\$ 1.42	\$ 1.18
DILUTED	\$ 0.48	\$ 0.41	\$ 1.40	\$ 1.17
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING				
BASIC	139,621	147,162	142,348	147,013
DILUTED	145,358	153,453	148,051	153,372
DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.10	\$ 0.05	\$ 0.30	\$ 0.11

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

*(In thousands)**(Unaudited)*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Net income	\$ 71,110	\$ 62,432	\$ 209,750	\$ 179,028
Other comprehensive income, net of tax:				
Unrealized gain on investment securities available-for-sale:				
Unrealized holding gains/(losses) arising during period	15,355	(24,015)	36,627	(1,446)
Reclassification adjustment for net gains included in net income	(54)	(1,850)	(375)	(3,957)
Noncredit-related impairment loss on securities			(2,938)	(2,953)
Foreign currency translation adjustments	(900)	57	(900)	(736)
Unrealized gain (loss) on other asset investment	5	(217)	9	(89)
Other comprehensive income (loss)	14,406	(26,025)	32,423	(9,181)
COMPREHENSIVE INCOME	\$ 85,516	\$ 36,407	\$ 242,173	\$ 169,847

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

*(In thousands, except share data)**(Unaudited)*

	Preferred Stock	Additional Paid In Capital Preferred Stock	Common Stock	Additional Paid In Capital Common Stock	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss), Net of Tax	Total Stockholders Equity
BALANCE, JANUARY 1, 2011	\$	\$ 83,058	\$ 156	\$ 1,434,277	\$ 720,116	\$ (111,262)	\$ (12,414)	\$ 2,113,931
Net income					179,028			179,028
Other comprehensive income							(9,181)	(9,181)
Stock compensation costs				9,330				9,330
Tax benefit from stock compensation plans, net				546				546
Issuance of 597,232 shares of common stock pursuant to various stock compensation plans and agreements				3,663				3,663
Conversion of 31 shares of Series A preferred stock into 2,014 shares of common stock		(31)		31				
Issuance of 27,831 shares pursuant to Director retainer fee				520				520
Cancellation of 180,152 shares of common stock due to forfeitures of issued restricted stock				3,073		(3,073)		
27,938 shares of restricted stock surrendered due to employee tax liability						(619)		(619)
Preferred stock dividends					(5,143)			(5,143)
Common stock dividends					(16,406)			(16,406)
Repurchase of 1,517,555 common stock warrants				(14,500)				(14,500)
BALANCE, SEPTEMBER 30, 2011	\$	\$ 83,027	\$ 156	\$ 1,436,940	\$ 877,595	\$ (114,954)	\$ (21,595)	\$ 2,261,169
BALANCE, JANUARY 1, 2012	\$	\$ 83,027	\$ 157	\$ 1,443,883	\$ 934,617	\$ (116,001)	\$ (33,940)	\$ 2,311,743
Net income					209,750			209,750
Other comprehensive income							32,423	32,423
Stock compensation costs				11,567				11,567
Tax benefit from stock compensation plans, net				461				461
Issuance of 299,964 shares of common stock pursuant to various stock compensation plans and agreements				3,136				3,136
Issuance of 26,151 shares pursuant to Director retainer fee				570				570
Cancellation of 154,508 shares of common stock due to forfeitures of issued restricted stock				2,653		(2,653)		
130,577 shares of restricted stock surrendered due to employee tax liability						(2,867)		(2,867)
Preferred stock dividends					(5,142)			(5,142)
Common stock dividends					(43,482)			(43,482)

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Purchase of 9,068,105 shares of
treasury stock pursuant to the Stock
Repurchase Program

						(199,950)		(199,950)
BALANCE, SEPTEMBER 30, 2012	\$	\$ 83,027	\$ 157	\$ 1,462,270	\$ 1,095,743	\$ (321,471)	\$	(1,517) \$ 2,318,209

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

*(In thousands)**(Unaudited)*

	Nine Months Ended September 30,	
	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 209,750	\$ 179,028
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	58,978	48,823
(Accretion) of discount and amortization of premiums, net	(152,297)	(162,319)
Decrease in FDIC indemnification asset and receivable	72,520	79,700
Stock compensation costs	12,137	9,850
Deferred tax expense	12,131	64,398
Provision for loan losses	52,100	75,006
Impairment on other real estate owned	13,342	22,440
Net gain on sales of investment securities, loans and other assets	(22,654)	(29,586)
Originations and purchases of loans held for sale	(58,237)	(40,193)
Proceeds from sales of loans held for sale		30,180
Prepayment penalty for Federal Home Loan Bank advances and other borrowings, net	3,699	12,281
Prepayment penalty on modification of Federal Home Loan Bank advances	(37,678)	
Net proceeds from FDIC shared-loss agreements	83,801	147,121
Net change in accrued interest receivable and other assets	(71,753)	(134,500)
Net change in accrued expenses and other liabilities	(15,983)	(100,393)
Other net operating activities	(3,293)	(2,383)
Total adjustments	(53,187)	20,425
Net cash provided by operating activities	156,563	199,453
CASH FLOWS FROM INVESTING ACTIVITIES		
Net decrease (increase) in:		
Loans	88,965	(720,348)
Short-term investments	(285,167)	77,551
Federal funds sold	(20,000)	(30,000)
Purchases of:		
Securities purchased under resale agreements	(750,000)	(1,119,711)
Investment securities available-for-sale	(1,250,317)	(2,464,002)
Loans receivable	(371,352)	(569,946)
Premises and equipment	(5,826)	(7,460)
Investments in affordable housing partnerships	(45,500)	(22,756)
Proceeds from sale of:		
Investment securities available-for-sale	1,130,024	602,625
Loans receivable	61,979	151,961
Loans held for sale originated for investment	338,022	607,291
Other real estate owned	76,239	135,461
Premises and equipment	12	9,200
Repayments, maturities and redemptions of investment securities available-for-sale	999,518	1,447,842
Paydowns, maturities and termination of securities purchased under resale agreements	436,434	667,887
Redemption of Federal Home Loan Bank stock	18,943	19,424
Other net investing activities	(360)	(99)
Net cash provided by (used in) investing activities	421,614	(1,215,080)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net increase (decrease) in:		
Deposits	213,425	1,668,073
Short-term borrowings	(25,208)	(58,596)
Proceeds from:		
Issuance of common stock pursuant to various stock plans and agreements	3,136	3,663
Payment for:		

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Repayment of FHLB advances	(57,615)	(760,274)
Repayment of long-term debt	(75,000)	(21,918)
Repayment of notes payable and other borrowings		(6,250)
Repurchase of common stock warrants		(14,500)
Repurchase of shares of treasury stock pursuant to the Stock Repurchase Plan	(199,950)	
Cash dividends	(48,472)	(21,512)
Other net financing activities	(2,406)	(73)
Net cash (used in) provided by financing activities	(192,090)	788,613
Effect of exchange rate changes on cash and cash equivalents	(900)	(1,047)
NET INCREASE IN CASH AND CASH EQUIVALENTS	385,187	(228,061)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	1,431,185	1,333,949
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 1,816,372	\$ 1,105,888
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid during the period for:		
Interest	\$ 104,829	\$ 135,037
Income tax payments, net of refunds	188,739	262,988
Noncash investing and financing activities:		
Loans transferred to loans held for sale, net	148,755	631,407
Transfers to other real estate owned	62,862	140,987
Loans to facilitate sales of other real estate owned and short sale	3,060	8,792
Loans to facilitate sales of loans	1,018	21,637
Loans to facilitate sales of premises and equipment		11,100
Conversion of preferred stock to common stock		31

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1 BASIS OF PRESENTATION

The condensed consolidated financial statements include the accounts of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as "East West" and on a consolidated basis as the "Company") and its wholly-owned subsidiaries, East West Bank and subsidiaries ("East West Bank" or the "Bank") and East West Insurance Services, Inc. Intercompany transactions and accounts have been eliminated in consolidation. East West also has seven wholly-owned subsidiaries that are statutory business trusts (the "Trusts"). In accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 810, the Trusts are not consolidated into the accounts of East West Bancorp, Inc.

The interim condensed consolidated financial statements, presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"), are unaudited and reflect all adjustments that, in the opinion of management, are necessary for a fair statement of financial condition and results of operations for the interim periods. All adjustments are of a normal and recurring nature. Results for the three and nine months ended September 30, 2012 are not necessarily indicative of results that may be expected for any other interim period or for the year as a whole. Certain information and note disclosures normally included in annual financial statements prepared in accordance with GAAP have been condensed or omitted. Events subsequent to the condensed consolidated balance sheet date have been evaluated through the date the financial statements are issued for inclusion in the accompanying financial statements. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Certain prior year balances have been reclassified to conform to current year presentation.

NOTE 2 SIGNIFICANT ACCOUNTING POLICIES

Comprehensive Income The term "comprehensive income" describes the total of all components of comprehensive income, including net income and other comprehensive income. "Other comprehensive income" refers to revenues, expenses, and gains and losses that are included in comprehensive income but are excluded from net income because they have been recorded directly in equity under the provisions of other Financial Accounting Standards Board statements. In accordance with the adoption of ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*, the Company presents comprehensive income in the condensed consolidated statements of comprehensive income, which was formerly presented in the condensed consolidated statements of changes in stockholders' equity.

Recent Accounting Standards

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In April 2011, the FASB issued ASU 2011-02, *Receivables (Topic 310) A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring*. ASU 2011-02 clarifies the guidance on the two conditions that must exist in evaluating whether a restructuring constitutes a troubled debt restructuring: that the restructuring constitutes a concession and that the debtor is experiencing financial difficulties. In addition, ASU 2011-02 clarifies that a creditor is precluded from using the effective interest rate test in the debtor's guidance on restructuring of payables (paragraph 470-60-55-10) when evaluating whether a restructuring constitutes a troubled debt restructuring. The amendments in ASU 2011-02 were effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption.

Additionally, ASU 2011-02 finalizes the effective date for the disclosures required by paragraphs 310-10-50-33 through 50-34, which were deferred by ASU 2011-01, for interim and annual periods beginning on or after June 15, 2011. The adoption of this guidance did not have a material effect on the Company's condensed consolidated financial statements.

In April 2011, the FASB issued ASU 2011-03, *Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements*. ASU 2011-03 removes the transferor's ability criterion from the consideration of effective control for repos and other agreements that both entitle and obligate the transferor to repurchase or redeem financial assets before their maturity. The amendments in ASU 2011-03 remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The FASB indicates that eliminating the transferor's ability criterion and related implementation guidance from an entity's assessment of effective control should improve the accounting for repos and other similar transactions. The amendments in ASU 2011-03 were effective for the first interim or annual period beginning on or after December 15, 2011 and are to be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. The adoption of this guidance did not have a material effect on the Company's condensed consolidated financial statements.

In May 2011, the FASB issued ASU 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. ASU 2011-04 addresses convergence between GAAP and International Financial Reporting Standards (IFRS) requirements for measurement of and disclosures about fair value. The amendments are not expected to have a significant impact on companies applying GAAP. Key provisions of the amendment include: a prohibition on grouping financial instruments for purposes of determining fair value, except when an entity manages market and credit risks on the basis of the entity's net exposure to the group; an extension of the prohibition against the use of a blockage factor to all fair value measurements (that prohibition currently applies only to financial instruments with quoted prices in active markets); and a requirement that for recurring Level 3 fair value measurements, entities disclose quantitative information about unobservable inputs, a description of the valuation process used and qualitative details about the sensitivity of the measurements. In addition, for items not carried at fair value but for which fair value is disclosed, entities will be required to disclose the level within the fair value hierarchy that applies to the fair value measurement disclosed. The amendments in ASU 2011-04 were effective during interim and annual periods beginning after December 15, 2011. The adoption of this guidance did not have a material effect on the Company's condensed consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. ASU 2011-05 requires companies to present the components of net income and other comprehensive income either as one continuous statement or as two consecutive statements. It eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The standard does not change the items which must be reported in other comprehensive income, how such items are measured, or when they must be reclassified to net income. The FASB amended ASU 2011-05 in December 2011, with the issuance of ASU 2011-12, *Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*. ASU 2011-12 defers only changes in ASU 2011-05 that relate to the presentation of reclassification adjustments. Both standards were effective for interim and annual periods beginning after December 15, 2011. The adoption of these standards only affected the presentation of the Company's condensed consolidated financial statements and did not have an impact on the financial amounts presented in the statements.

In September 2011, the FASB issued ASU 2011-08, *Intangibles - Goodwill and Other (Topic 350): Testing Goodwill for Impairment*. ASU 2011-08 gives companies the option to qualitatively determine whether they can bypass the two-step goodwill impairment test under ASC 350-20, *Intangibles - Goodwill and Other: Goodwill*. Under ASU 2011-08, if a company chooses to perform a qualitative assessment and determines that it is more likely than not (a more than 50 percent likelihood) that the fair value of a reporting unit is less than its carrying amount, it would then perform Step 1 of the annual goodwill impairment test in ASC 350-20 and, if necessary, proceed to Step 2. Otherwise, no further evaluation would be necessary. The amended guidance is effective for interim and annual periods beginning after December 15, 2011. The Company has elected to continue to assess the two-step goodwill impairment, quantitatively. As such, this guidance did not have an impact on the Company's condensed consolidated financial statements.

In December 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. ASU 2011-11 addresses the differences in offsetting requirements between GAAP and IFRS by enhancing disclosures about financial instruments and derivative instruments that are either offset in accordance with GAAP or are subject to an enforceable master netting arrangement or similar agreement. Entities are required to disclose both gross information and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The guidance is effective for interim and annual reporting periods beginning on or after January 1, 2013, and must be applied retrospectively to all comparative periods presented. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a material effect on its condensed consolidated financial statements.

In October 2012, the FASB issued ASU 2012-06, *Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution*. ASU 2012-06 clarifies the applicable guidance for subsequently measuring an indemnification asset recognized as a result of a government-assisted acquisition of a financial institution. The standard instructs that when a reporting entity recognizes an indemnification asset, it should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement. The amended guidance is effective for interim and annual periods beginning on or after December 15, 2012. Early adoption is permitted. The adoption of this guidance did not have a material effect on the Company's condensed consolidated financial statements, as the Company had applied this methodology prior to the issuance of this ASU.

NOTE 3 FAIR VALUE

Fair value is defined as the price that would be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company uses various methods including market and income approaches. Based on these approaches, the Company utilizes certain assumptions that market participants would use in pricing the asset or liability. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, the Company is required to provide the following information according to the fair value hierarchy noted below. The hierarchy is based on the quality and reliability of the information used to determine fair values. The hierarchy gives the highest priority to quoted prices available in active markets and the lowest priority to data lacking transparency. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- Level 1 Quoted prices for identical instruments that are highly liquid, observable and actively traded in over-the-counter markets. Level 1 financial instruments typically include U.S. Treasury securities.
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable and can be corroborated by market data. Level 2 financial instruments typically include U.S. Government debt and agency mortgage-backed securities, municipal securities, corporate debt securities, single issuer trust preferred securities, equity swap agreements, foreign exchange options, interest rate swaps, impaired loans and other real estate owned (OREO).
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category typically includes pooled trust preferred securities and derivatives payable.

The Company records investment securities available-for-sale, equity swap agreements, derivative liabilities, foreign exchange options, interest rate swaps and short-term foreign exchange contracts at fair value on a recurring basis. Certain other assets such as impaired loans, other real estate owned, loans held for sale, goodwill, premiums on acquired deposits and other investments are recorded at fair value on a nonrecurring basis. Nonrecurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the remeasurement is performed.

In determining the appropriate hierarchy levels, the Company performs a detailed analysis of assets and liabilities that are subject to fair value disclosure. The following tables present both financial and nonfinancial assets and liabilities that are measured at fair value on a recurring and nonrecurring basis. These assets and liabilities are reported on the condensed consolidated balance sheets at their fair values as of September 30, 2012 and December 31, 2011. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to their fair value measurement. There were no transfers in and out of Levels 1 and 3 or Levels 2 and 3 during the first nine months of 2012 and 2011.

**Assets (Liabilities) Measured at Fair Value on a Recurring Basis
as of September 30, 2012**

	Fair Value Measurements September 30, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>(In thousands)</i>				
Investment securities available-for-sale:				
U.S. Treasury securities	\$ 400,032	\$ 400,032	\$	\$
U.S. Government agency and U.S. Government sponsored enterprise debt securities	198,045		198,045	
U.S. Government agency and U.S. Government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	85,826		85,826	
Residential mortgage-backed securities	1,003,897		1,003,897	
Municipal securities	113,597		113,597	
Corporate debt securities:				
Investment grade	412,719		412,719	
Non-investment grade	13,610		9,761	3,849
Other securities	10,122		10,122	
Total investment securities available-for-sale	\$ 2,237,848	\$ 400,032	\$ 1,833,967	\$ 3,849
Equity swap agreements	\$ 205	\$	\$ 205	\$
Foreign exchange options	4,371		4,371	
Interest rate swaps	34,059		34,059	
Short-term foreign exchange contracts	1,118		1,118	
Derivative liabilities	(38,849)		(35,915)	(2,934)

**Assets (Liabilities) Measured at Fair Value on a Recurring Basis
as of December 31, 2011**

	Fair Value Measurements December 31, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>(In thousands)</i>				
Investment securities available-for-sale:				
U.S. Treasury securities	\$ 20,725	\$ 20,725	\$	\$
U.S. Government agency and U.S. Government sponsored enterprise debt securities	576,578		576,578	
U.S. Government agency and U.S. Government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	49,315		49,315	
Residential mortgage-backed securities	993,770		993,770	
Municipal securities	79,946		79,946	
Corporate debt securities:				
Investment grade	1,322,561		1,322,561	
Non-investment grade	19,615		17,380	2,235
Other securities	10,068		10,068	
Total investment securities available-for-sale	\$ 3,072,578	\$ 20,725	\$ 3,049,618	\$ 2,235
Equity swap agreements	\$ 202	\$	\$ 202	\$
Foreign exchange options	3,899		3,899	
Interest rate swaps	20,474		20,474	
Short-term foreign exchange contracts	1,403		1,403	
Derivative liabilities	(24,164)		(21,530)	(2,634)

Assets Measured at Fair Value on a Non-Recurring Basis as of and for the Three Months Ended September 30, 2012					
Fair Value Measurements September 30, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses) for the Three Months Ended September 30, 2012	
<i>(In thousands)</i>					
Non-covered impaired loans:					
Total residential	\$ 24,978	\$	\$ 24,978	\$	\$ (4,509)
Total commercial real estate	13,671		13,671		(6,414)
Total commercial and industrial	9,557		1,512	8,045	(1,379)
Total consumer					
Total non-covered impaired loans	\$ 48,206	\$	\$ 40,161	\$ 8,045	\$ (12,302)
Non-covered OREO	\$ 5,528	\$	\$ 5,528	\$	\$ (1,470)
Covered OREO <i>(1)</i>	\$ 8,688	\$	\$ 8,688	\$	\$ (1,597)
Loans held for sale	\$	\$	\$	\$	\$

Assets Measured at Fair Value on a Non-Recurring Basis as of and for the Three Months Ended September 30, 2011					
Fair Value Measurements September 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses) for the Three Months Ended September 30, 2011	
<i>(In thousands)</i>					
Non-covered impaired loans:					
Total residential	\$ 9,637	\$	\$ 9,637	\$	\$ (3,142)
Total commercial real estate	40,997		40,997		(16,645)
Total commercial and industrial	4,405			4,405	(6,328)
Total consumer	315		315		(265)
Total non-covered impaired loans	\$ 55,354	\$	\$ 50,949	\$ 4,405	\$ (26,380)
Non-covered OREO	\$ 36	\$	\$ 36	\$	\$ (17)
Covered OREO <i>(1)</i>	\$ 18,068	\$	\$ 18,068	\$	\$ (3,252)
Loans held for sale	\$ 2,714	\$	\$ 2,714	\$	\$ (260)

(1) Covered OREO results from the WFIB and UCB FDIC-assisted acquisitions for which the Company entered into shared-loss agreements with the FDIC whereby the FDIC will reimburse the Company for 80% of eligible losses. As such, the Company's liability for losses is 20% of the \$1.6 million in losses, or \$319 thousand, and 20% of the \$3.3 million in losses, or \$650 thousand, for the three months ended September 30, 2012 and 2011, respectively.

Assets Measured at Fair Value on a Non-Recurring Basis as of and for the Nine Months Ended September 30, 2012					
Fair Value Measurements September 30, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses) for the Nine Months Ended September 30, 2012	
		<i>(In thousands)</i>			
Non-covered impaired loans:					
Total residential	\$ 31,090	\$	\$ 31,090	\$	\$ (6,660)
Total commercial real estate	24,730		24,730		(8,527)
Total commercial and industrial	9,835		2,623	7,212	(9,827)
Total consumer	379		379		(321)
Total non-covered impaired loans	\$ 66,034	\$	\$ 58,822	\$ 7,212	\$ (25,335)
Non-covered OREO	\$ 7,286	\$	\$ 7,286	\$	\$ (4,145)
Covered OREO (1)	\$ 15,919	\$	\$ 15,919	\$	\$ (9,286)
Loans held for sale	\$	\$	\$	\$	\$ (4,730)

Assets Measured at Fair Value on a Non-Recurring Basis as of and for the Nine Months Ended September 30, 2011					
Fair Value Measurements September 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses) for the Nine Months Ended September 30, 2011	
		<i>(In thousands)</i>			
Non-covered impaired loans:					
Total residential	\$ 12,533	\$	\$ 12,533	\$	\$ (3,727)
Total commercial real estate	44,840		44,840		(34,192)
Total commercial and industrial	5,513			5,513	(9,915)
Total consumer	359		359		(443)
Total non-covered impaired loans	\$ 63,245	\$	\$ 57,732	\$ 5,513	\$ (48,277)
Non-covered OREO	\$ 13,692	\$	\$ 13,692	\$	\$ (1,529)
Covered OREO (1)	\$ 110,133	\$	\$ 110,133	\$	\$ (18,655)
Loans held for sale	\$ 2,714	\$	\$ 2,714	\$	\$ (260)

(1) Covered OREO results from the WFIB and UCB FDIC-assisted acquisitions for which the Company entered into shared-loss agreements with the FDIC whereby the FDIC will reimburse the Company for 80% of eligible losses. As such, the Company's liability for losses is 20% of the \$9.3 million in losses, or \$1.9 million, and 20% of the \$18.7 million in losses, or \$3.7 million, for the nine months ended September 30, 2012 and 2011, respectively.

At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. The following tables provide a reconciliation of the beginning and ending balances for major asset and liability categories measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2012 and 2011:

	Investment Securities Available-for-Sale			
		Other Residential Mortgage- Backed Securities Non-Investment Grade	Corporate Debt Securities Non-Investment Grade	Derivatives Payable
	Total			
	<i>(In thousands)</i>			
Opening balance, July 1, 2012	\$ 2,422	\$	\$ 2,422	\$ (2,814)
Total gains or (losses) for the period: (1)				
Included in earnings				(120)
Included in other comprehensive loss (unrealized) (2)	1,428		1,428	
Purchases, issues, sales, settlements (3)				
Purchases				
Issues				
Sales				
Settlements	(1)		(1)	
Transfer from investment grade to non-investment grade				
Transfers in and/or out of Level 3 (4)				
Closing balance, September 30, 2012	\$ 3,849	\$	\$ 3,849	\$ (2,934)
Changes in unrealized losses included in earnings relating to assets and liabilities held at the end of September 30, 2012		\$	\$	\$ 120

	Investment Securities Available-for-Sale			
		Other Residential Mortgage- Backed Securities Non-Investment Grade	Corporate Debt Securities Non-Investment Grade	Derivatives Payable
	Total			
	<i>(In thousands)</i>			
Opening balance, July 1, 2011	\$ 2,453	\$	\$ 2,453	\$ (3,247)
Total gains or (losses) for the period: (1)				
Included in earnings				278
Included in other comprehensive loss (unrealized) (2)	(90)		(90)	
Purchases, issues, sales, settlements (3)				
Purchases				
Issues				
Sales				
Settlements	(8)		(8)	
Transfer from investment grade to non-investment grade				
Transfers in and/or out of Level 3(4)				
Closing balance, September 30, 2011	\$ 2,355	\$	\$ 2,355	\$ (2,969)
Changes in unrealized losses (gains) included in earnings relating to assets and liabilities held at the end of September 30, 2011		\$	\$	\$ (278)

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(1) Total gains or losses represent the total realized and unrealized gains and losses recorded for Level 3 assets and liabilities. Realized gains or losses are reported in the condensed consolidated statements of income.

(2) Unrealized gains or losses on investment securities are reported in accumulated other comprehensive loss, net of tax, in the condensed consolidated statements of changes in stockholders' equity.

(3) Purchases, issuances, sales, and settlements represent Level 3 assets and liabilities that were either purchased, issued, sold, or settled during the period. The amounts are recorded at their end of period fair values.

(4) Transfers in and/or out represent existing assets and liabilities that were either previously categorized as a higher level and the inputs to the model became unobservable or assets and liabilities that were previously classified as Level 3 and the lowest significant input became observable during the period. These assets and liabilities are recorded at their end of period fair values.

	Investment Securities Available-for-Sale			
	Total	Other Residential Mortgage-Backed Securities Non-Investment Grade	Corporate Debt Securities Non-Investment Grade	Derivatives Payable
	<i>(In thousands)</i>			
Beginning balance, January 1, 2012	\$ 2,235	\$	\$ 2,235	\$ (2,634)
Total gains or (losses) for the period: (1)				
Included in earnings	(99)		(99)	(300)
Included in other comprehensive loss (unrealized) (2)	1,758		1,758	
Purchases, issues, sales, settlements (3)				
Purchases				
Issues				
Sales				
Settlements	(45)		(45)	
Transfer from investment grade to non-investment grade				
Transfers in and/or out of Level 3 (4)				
Closing balance, September 30, 2012	\$ 3,849	\$	\$ 3,849	\$ (2,934)
Changes in unrealized losses included in earnings relating to assets and liabilities held at the end of September 30, 2012	\$ 99	\$	\$ 99	\$ 300

	Investment Securities Available-for-Sale			
	Total	Other Residential Mortgage-Backed Securities Non-Investment Grade	Corporate Debt Securities Non-Investment Grade	Derivatives Payable
	<i>(In thousands)</i>			
Beginning balance, January 1, 2011	\$ 9,027	\$ 6,254	\$ 2,773	\$ (3,449)
Total gains or (losses) for the period: (1)				
Included in earnings	(6,124)	(5,660)	(464)	480
Included in other comprehensive loss (unrealized) (2)	8,756	8,763	(7)	
Purchases, issues, sales, settlements (3)				
Purchases				
Issues				
Sales	(9,357)	(9,357)		
Settlements	53		53	
Transfer from investment grade to non-investment grade				
Transfers in and/or out of Level 3(4)				
Closing balance, September 30, 2011	\$ 2,355	\$	\$ 2,355	\$ (2,969)
Changes in unrealized losses (gains) included in earnings relating to assets and liabilities held at the end of September 30, 2011	\$ 464	\$	\$ 464	\$ (480)

(1) Total gains or losses represent the total realized and unrealized gains and losses recorded for Level 3 assets and liabilities. Realized gains or losses are reported in the condensed consolidated statements of income.

(2) Unrealized gains or losses on investment securities are reported in accumulated other comprehensive loss, net of tax, in the condensed consolidated statements of changes in stockholders' equity.

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(3) Purchases, issuances, sales, and settlements represent Level 3 assets and liabilities that were either purchased, issued, sold, or settled during the period. The amounts are recorded at their end of period fair values.

(4) Transfers in and/or out represent existing assets and liabilities that were either previously categorized as a higher level and the inputs to the model became unobservable or assets and liabilities that were previously classified as Level 3 and the lowest significant input became observable during the period. These assets and liabilities are recorded at their end of period fair values.

Valuation Methodologies

Investment Securities Available-for-Sale The fair values of available-for-sale investment securities are generally determined by prices obtained from independent external pricing service providers who have experience in valuing these securities or by comparison to the average of at least two quoted market prices obtained from independent external brokers. In obtaining such valuation information from third parties, the Company has reviewed the methodologies used to develop the resulting fair values.

The Company's Level 3 available-for-sale securities include four pooled trust preferred securities. The fair values of these investment securities represent less than 1% of the total available-for-sale investment securities. The fair values of the pooled trust preferred securities have traditionally been based on the average of at least two quoted market prices obtained from independent external brokers since broker quotes in an active market are given the highest priority. As a result of the continued illiquidity in the pooled trust preferred securities market, it is the Company's view that current broker prices (which are typically non-binding) on certain pooled trust preferred securities are based on forced liquidation or distressed sale values in very inactive markets that are not representative of the fair value of these securities. As such, the Company considered what weight, if any, to place on transactions that are not orderly when estimating fair value.

For the pooled trust preferred securities, the fair value was derived based on discounted cash flow analyses (the income method) prepared by management. In order to determine the appropriate discount rate used in calculating fair values derived from the income method for the pooled trust preferred securities, the Company has made assumptions using an exit price approach related to the implied rate of return which have been adjusted for general changes in market rates, estimated changes in credit risk and liquidity risk premium, specific nonperformance, and default experience in the collateral underlying the securities. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for credit risk and liquidity risk. The actual Level 3 unobservable assumption rates used as of September 30, 2012 include: a constant prepayment rate of 0% for year 1-5 and 1% thereafter, a constant default rate of 1.2% for year 1-5 and 0.75% thereafter, and a recovery assumption of 0% for existing deferrals/defaults and 15% for future deferrals with a recovery lag of 60 months. The losses recorded in the period are recognized in noninterest income.

Derivative Liabilities The Company's derivative liabilities include derivatives payable that fall within Level 3 and all other derivative liabilities which fall within Level 2. The derivatives payable are recorded in conjunction with certain certificates of deposit (host instrument). These CDs pay interest based on changes in either the Hang Seng China Enterprises Index (HSCEI) or based on changes in the Chinese currency Renminbi (RMB), as designated, and are included in interest-bearing deposits on the condensed consolidated balance sheets. The fair value of these embedded derivatives is based on the income approach. The payable is divided by the portion under FDIC insurance coverage and the non-insured portion. For the FDIC insured portion the Company applied a risk premium comparable to an agency security risk premium. For the non-insured portion, the Company considered its own credit risk in determining the valuation by applying a risk premium based on our institutional credit rating, which resulted in a nominal adjustment to the valuation of the derivative liabilities for the nine months ended September 30, 2012. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. The valuation of the derivatives payable falls within Level 3 of the fair value hierarchy since the significant inputs used in deriving the fair value of these derivative contracts are not directly observable. The actual Level 3 unobservable input used as of September 30, 2012 was a credit risk adjustment with a range of 0.30% to 1.96%. The Level 2 derivative liabilities are mostly comprised of the offsetting interest rate swaps with other counterparties. Refer to **Interest Rate Swaps** within this footnote for complete discussion.

Equity Swap Agreements The Company has entered into equity swap agreements to hedge against market fluctuations in a promotional equity index certificate of deposit product offered to bank customers. This deposit product, which has a term of 5 years, pays interest based on the performance of the HSCEI. The fair value of these equity swap agreements is based on the income approach. The fair value is based on the change in the value of the HSCEI and the volatility of the call option over the life of the individual swap agreement. The option value is derived based on the volatility, the interest rate and the time remaining to maturity of the call option. The Company's consideration of its counterparty's credit risk resulted in a nominal adjustment to the valuation of the equity swap agreements for the nine months ended September 30, 2012. The valuation of equity swap agreements falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of these derivative contracts. The fair value of the derivative contracts is provided by a third party.

Foreign Exchange Options The Company has entered into foreign exchange option contracts with major investment firms. The settlement amount is determined based upon the performance of the Chinese currency RMB relative to the U.S. Dollar (USD) over the 5-year term of the contract. The performance amount is computed based on the average quarterly value of the RMB per the USD as compared to the initial value. The fair value of the derivative contract is provided by third parties and is determined based on the change in the RMB and the volatility of the option over the life of the agreement. The option value is derived based on the volatility of the option, interest rate, currency rate and time remaining to maturity. The Company's consideration of the counterparty's credit risk resulted in an adjustment of \$0.1 million to the valuation of the foreign exchange options for the nine months ended September 30, 2012. The valuation of the option contract falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of this derivative contract.

Interest Rate Swaps The Company has entered into pay-fixed, receive-variable swap contracts with institutional counterparties to hedge against interest rate swap products offered to bank customers. This product allows borrowers to lock in attractive intermediate and long-term interest rates by entering into a pay-fixed, receive-variable swap contract with the Company, resulting in the customer obtaining a synthetic fixed rate loan. The Company has also entered into pay-variable, receive-fixed swap contracts with institutional counterparties to hedge against certificates of deposit issued. This product allows the Company to lock in attractive floating rate funding. The fair value of the interest rate swap contracts is based on a discounted cash flow approach. The Company's consideration of the counterparty's credit risk resulted in a \$0.5 million adjustment to the valuation of the interest rate swaps for the nine months ended September 30, 2012. The valuation of the interest rate swap falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of this derivative contract.

Short-term Foreign Exchange Contracts The Company entered into short-term foreign exchange contracts to purchase/sell foreign currencies at set rates in the future. These contracts economically hedge against foreign exchange rate fluctuations. The Company enters into contracts with institutional counterparties to hedge against foreign exchange products offered to bank customers. These products allow customers to hedge the foreign exchange risk of their deposits and loans denominated in foreign currencies. The Company does not assume any foreign exchange rate risk as the contract with the customer and the contract with the institutional party mirror each other. The fair value is determined at each reporting period based on the change in the foreign exchange rate. Given the short-term nature of the contracts, the counterparties' credit risks are considered nominal and resulted in no adjustments to the valuation of the short-term foreign exchange contracts for the nine months ended September 30, 2012. The valuation of the contract falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of this derivative contract.

Impaired Loans The Company's impaired loans are generally measured using the fair value of the underlying collateral, which is determined based on the most recent valuation information received. The fair values may be adjusted as needed based on factors such as the Company's historical knowledge and changes in market conditions from the time of valuation. Impaired loans fall within Level 2 or Level 3 of the fair value hierarchy as appropriate. Level 2 values are measured at fair value based on the most recent valuation information received on the underlying collateral. Level 3 values, additionally include adjustments by the Company for historical knowledge and for changes in market conditions.

Other Real Estate Owned The Company's OREO represents properties acquired through foreclosure or through full or partial satisfaction of loans and are recorded at estimated fair value less cost to sell at the time of foreclosure and at the lower of cost or estimated fair value less cost to sell subsequent to acquisition. The fair values of OREO properties are based on third party appraisals, broker price opinions or accepted written offers. These valuations are reviewed and approved by the Company's appraisal department, credit review department, or OREO department. OREO properties are classified as Level 2 assets in the fair value hierarchy. The non-covered OREO balance of \$40.0 million and the covered OREO balance of \$27.6 million are included in the condensed consolidated balance sheets as of September 30, 2012.

Loans Held for Sale The Company's loans held for sale are carried at the lower of cost or market value. These loans are currently comprised of mostly student loans. For these loans, the fair value of loans held for sale is derived from current market prices and comparative current sales. For the remainder of the loans held for sale, which fall within Level 2, the fair value is derived from third party sale analysis, existing sale agreements, or appraisal reports on the loans underlying collateral. As such, the Company records any fair value adjustments on a nonrecurring basis.

Fair Value of Financial Instruments

The carrying amounts and fair values of the Company's financial instruments as of September 30, 2012 and December 31, 2011 were as follows:

	September 30, 2012		December 31, 2011	
	Carrying Amount or Notional Amount	Estimated Fair Value	Carrying Amount or Notional Amount	Estimated Fair Value
	<i>(In thousands)</i>			
Financial Assets:				
Cash and cash equivalents	\$ 1,816,372	\$ 1,816,372	\$ 1,431,185	\$ 1,431,185
Short-term investments	347,001	347,001	61,834	61,834
Federal funds sold	20,000	20,000		
Securities purchased under resale agreements	1,100,000	1,098,838	786,434	791,745
Investment securities available-for-sale	2,237,848	2,237,848	3,072,578	3,072,578
Loans held for sale	157,869	163,189	278,603	285,181
Loans receivable, net	14,094,971	14,156,103	13,984,930	13,520,712
Investment in Federal Home Loan Bank stock	117,954	117,954	136,897	136,897
Investment in Federal Reserve Bank stock	47,872	47,872	47,512	47,512
Accrued interest receivable	88,814	88,814	89,686	89,686
Equity swap agreements	22,709	205	22,709	202
Foreign exchange options	85,614	4,371	85,614	3,899
Interest rate swaps	1,015,981	34,059	585,196	20,474
Short-term foreign exchange contracts	78,155	1,118	210,295	1,403
Financial Liabilities:				
Customer deposit accounts:				
Demand, savings and money market deposits	11,369,857	11,369,857	10,307,001	10,307,001
Time deposits	6,296,570	6,273,756	7,146,001	7,194,125
Federal Home Loan Bank advances	363,119	394,916	455,251	479,029
Securities sold under repurchase agreements	995,000	1,193,742	1,020,208	1,177,331
Accrued interest payable	11,209	11,209	15,447	15,447
Long-term debt	137,178	86,741	212,178	144,392
Derivative liabilities	1,153,402	38,849	835,913	24,164

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The following table shows the level in the fair value hierarchy for the estimated fair values of only financial instruments that are not already on the condensed consolidated balance sheets at fair value at September 30, 2012 and December 31, 2011.

	September 30, 2012			
	Estimated Fair Value Measurements	Level 1	Level 2	Level 3
	<i>(In thousands)</i>			
Financial Assets:				
Cash and cash equivalents	\$ 1,816,372	\$ 1,816,372	\$	\$
Short-term investments	347,001		347,001	
Federal funds sold	20,000		20,000	
Securities purchased under resale agreements	1,098,838		1,098,838	
Loans held for sale	163,189		163,189	
Loans receivable, net	14,156,103			14,156,103
Investment in Federal Home Loan Bank stock	117,954		117,954	
Investment in Federal Reserve Bank stock	47,872		47,872	
Accrued interest receivable	88,814		88,814	
Financial Liabilities:				
Customer deposit accounts:				
Demand, savings and money market deposits	11,369,857		11,369,857	
Time deposits	6,273,756			6,273,756
Federal Home Loan Bank advances	394,916		394,916	
Securities sold under repurchase agreements	1,193,742		1,193,742	
Accrued interest payable	11,209		11,209	
Long-term debt	86,741		86,741	

	December 31, 2011			
	Estimated Fair Value Measurements	Level 1	Level 2	Level 3
	<i>(In thousands)</i>			
Financial Assets:				
Cash and cash equivalents	\$ 1,431,185	\$ 1,431,185	\$	\$
Short-term investments	61,834		61,834	
Federal funds sold				
Securities purchased under resale agreements	791,745		791,745	
Loans held for sale	285,181		285,181	
Loans receivable, net	13,520,712			13,520,712
Investment in Federal Home Loan Bank stock	136,897		136,897	
Investment in Federal Reserve Bank stock	47,512		47,512	
Accrued interest receivable	89,686		89,686	
Financial Liabilities:				
Customer deposit accounts:				
Demand, savings and money market deposits	10,307,001		10,307,001	
Time deposits	7,194,125			7,194,125
Federal Home Loan Bank advances	479,029		479,029	
Securities sold under repurchase agreements	1,177,331		1,177,331	
Accrued interest payable	15,447		15,447	
Long-term debt	144,392		144,392	

The methods and assumptions used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value are explained below:

Cash and Cash Equivalents The carrying amounts approximate fair values due to the short-term nature of these instruments. Due to the short-term nature, the estimated fair value is considered to be within Level 1 of the fair value hierarchy.

Short-Term Investments The fair values of short-term investments generally approximate their book values due to their short maturities. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Federal Funds Sold The carrying amounts approximate fair values due to the short-term nature of these instruments, as such, due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are considered to be within Level 2 of the fair value hierarchy.

Securities Purchased Under Resale Agreements Securities purchased under resale agreements with original maturities of 90 days or less are included in cash and cash equivalents. The fair value of securities purchased under resale agreements with original maturities of more than 90 days is estimated by discounting the cash flows based on expected maturities or repricing dates utilizing estimated market discount rates. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Investment Securities Available-for-Sale The fair values of the investment securities available-for-sale are generally determined by reference to the average of at least two quoted market prices obtained from independent external brokers or independent external pricing service providers who have experience in valuing these securities. In obtaining such valuation information from third parties, the Company has reviewed the methodologies used to develop the resulting fair values. For pooled trust preferred securities, fair values are based on discounted cash flow analyses. Due to the unobservable inputs used within the discounted cash flow analysis, the estimate for pooled trust preferred securities is considered to be within Level 3 of the fair value hierarchy. The remainder of the portfolio is classified within Level 1 and Level 2, as discussed earlier in this footnote.

Loans Held for Sale The fair value of loans held for sale is derived from current market prices and comparative current sales or from third party sale analysis, existing sale agreements, or appraisal reports on the loans underlying collateral, as applicable. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Loans Receivable, net (includes covered and non-covered loans) The fair value of loans is determined based on a discounted cash flow approach considered for an entry price value. The discount rate is derived from the associated yield curve plus spreads, and reflects the offering rates in the market for loans with similar financial characteristics. No adjustments have been made for changes in credit within any of the loan portfolios. It is management's opinion that the allowance for loan losses pertaining to performing and nonperforming loans results in a fair valuation of credit for such loans. Due to the unobservable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 3 of the fair value hierarchy.

Investment in Federal Home Loan Bank Stock and Federal Reserve Bank Stock The carrying amount approximates fair value, as the stock may be sold back to the Federal Home Loan Bank and the Federal Reserve Bank at carrying value. The valuation of these instruments is the carrying amount as these investments can only be sold and purchased from the Federal Home Loan Bank and Federal Reserve Bank respectively. The valuation of these investments is considered to be within Level 2 of the fair value hierarchy, as the restrictions and value of the investments are the same for all financial institutions which are required to hold these investments.

Accrued Interest Receivable The carrying amounts approximate fair values due to the short-term nature of these instruments, as such, due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are considered to be within Level 2 of the fair value

hierarchy.

Equity Swap Agreements The fair value of the derivative contracts is provided by a third party and is determined based on the change in value of the HSCEI and the volatility of the call option over the life of the individual swap agreement. The option value is derived based on the volatility of the option, interest rate, and time remaining to maturity. We also considered the counterparty's credit risk in determining the fair value. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Foreign Exchange Options The fair value of the derivative contracts is provided by third parties and is determined based on the change in the RMB and the volatility of the option over the life of the agreement. The option value is derived based on the volatility of the option, interest rate, and time remaining to maturity. We also considered the counterparty's credit risk in determining the fair value. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Interest Rate Swaps The fair value of the interest rate swap contracts is provided by a third party and is determined based on a discounted cash flow approach. The Company also considered the counterparty's credit risk in determining the fair value. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Short-term Foreign Exchange Contracts The fair value of short-term foreign exchange contracts is determined based on the change in foreign exchange rate. We also considered the counterparty's credit risk in determining the fair value. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Customer Deposit Accounts The carrying amounts approximate fair value for demand and interest checking deposits, savings deposits, and certain money market accounts as the amounts are payable on demand at the reporting date. Due to the observable nature of the inputs used in deriving the estimated fair value these instruments are considered to be within Level 2 of the fair value hierarchy. For time deposits, the cash flows are based on the contractual runoff and are discounted by the Bank's current offering rates, plus spread. Due to the unobservable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 3 of the fair value hierarchy.

Federal Home Loan Bank Advances The fair value of Federal Home Loan Bank (FHLB) advances is estimated based on the discounted value of contractual cash flows, using rates currently offered by the FHLB of San Francisco for fixed rate credit advances with similar remaining maturities at each reporting date. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Securities Sold Under Repurchase Agreements For securities sold under repurchase agreements with original maturities of 90 days or less, the carrying amounts approximate fair values due to the short-term nature of these instruments. At September 30, 2012 and December 31, 2011, most of the securities sold under repurchase agreements are long-term in nature and the fair values of securities sold under repurchase agreements are calculated by discounting future cash flows based on expected maturities or repricing dates, utilizing estimated market discount rates, and taking into consideration the call features of each instrument. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Accrued Interest Payable The carrying amounts approximate fair values due to the short-term nature of these instruments, as such, due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are considered to be within Level 2 of the fair value

hierarchy.

Long-Term Debt The fair values of long-term debt are estimated by discounting the cash flows through maturity based on current market rates the Bank would pay for new issuances. Due to the observable nature of the inputs used in deriving the estimated fair value of these instruments, the estimate is considered to be within Level 2 of the fair value hierarchy.

Derivatives Liabilities The Company's derivative liabilities include derivatives payable and all other derivative liabilities. The Company's derivatives payable are recorded in conjunction with certain certificates of deposit (host instrument). These CDs pay interest based on changes in either the HSCEI or based on changes in the RMB, as designated. The fair value of derivatives payable is estimated using the income approach. The payable is divided by the portion under FDIC insurance coverage and the non-insured portion. For the FDIC insured portion the Company applied the agency discount rate. For the non-insured portion, the Company considered its own credit risk in determining the valuation by applying a discount rate for our institutional credit rating, which resulted in a nominal adjustment to the valuation of the derivative liabilities for the nine months ended September 30, 2012. The fair value of the interest rate swap contracts is provided by a third party and is determined based on a discounted cash flow approach. The Company also considered the counterparty's credit risk in determining the fair value. Due to the observable nature of the inputs used in deriving the estimated fair value of the interest rate swaps within derivative liabilities, the estimate is considered to be within Level 2 of the fair value hierarchy. Due to the unobservable nature of the inputs used in deriving the estimated fair value of derivatives payable within derivative liabilities, this estimate is considered to be within Level 3 of the fair value hierarchy.

The fair value estimates presented herein are based on pertinent information available to management as of each reporting date. Although we are not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented herein.

NOTE 4 STOCK-BASED COMPENSATION

During the three and nine months ended September 30, 2012, total compensation expense recognized in the condensed consolidated statements of income related to both stock options and restricted stock awards reduced income before taxes by \$3.8 million and \$11.6 million, respectively, and net income by \$2.2 million and \$6.7 million, respectively.

During the three and nine months ended September 30, 2011, total compensation expense recognized in the condensed consolidated statements of income related to both stock options and restricted stock awards reduced income before taxes by \$3.8 million and \$9.3 million, respectively, and net income by \$2.2 million and \$5.4 million, respectively.

The Company received \$2.7 million and \$3.2 million during the nine months ended September 30, 2012 and September 30, 2011, respectively, in cash proceeds from stock option exercises. The net tax benefit recognized in equity for stock compensation plans was \$461 thousand and \$546 thousand for the nine months ended, September 30, 2012 and September 30, 2011, respectively.

As of September 30, 2012, there are 4,402,750 shares available to be issued, subject to the Company's current 1998 Stock Incentive Plan, as amended.

Stock Options

The Company issues fixed stock options to certain employees, officers, and directors. Stock options are issued at the current market price on the date of grant with a three-year or four-year vesting period and contractual terms of 7 or 10 years. The Company issues new shares upon the exercise of stock options.

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A summary of activity for the Company's stock options as of and for the nine months ended September 30, 2012 is presented below:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value (In thousands)
Outstanding at beginning of period	945,080	\$ 27.19		
Granted				
Exercised	(161,432)	16.45		
Forfeited	(104,940)	35.73		
Outstanding at end of period	678,708	\$ 28.42	1.74 years	\$ 276
Vested or expected to vest at end of period	677,035	\$ 28.47	1.74 years	\$ 254
Exercisable at end of period	661,974	\$ 28.94	1.70 years	\$ 55

A summary of changes in unvested stock options and related information for the nine months ended September 30, 2012 is presented below:

Unvested Options	Shares	Weighted Average Grant Date Fair Value (per share)
Unvested at January 1, 2012	186,914	\$ 4.77
Granted		
Vested	(161,526)	4.47
Forfeited	(8,654)	13.21
Unvested at September 30, 2012	16,734	\$ 3.26

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012 ⁽⁵⁾	2011 ⁽⁵⁾	2012 ⁽⁵⁾	2011
Expected term ⁽¹⁾	N/A	N/A	N/A	4 years
Expected volatility ⁽²⁾	N/A	N/A	N/A	78.1%
Expected dividend yield ⁽³⁾	N/A	N/A	N/A	0.2%
Risk-free interest rate ⁽⁴⁾	N/A	N/A	N/A	1.6%

(1) The expected term (estimated period of time outstanding) of stock options granted was estimated using the historical exercise behavior of employees.

(2) The expected volatility was based on historical volatility for a period equal to the stock option's expected term.

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- (3) The expected dividend yield is based on the Company's prevailing dividend rate at the time of grant.
- (4) The risk-free rate is based on the U.S. Treasury strips in effect at the time of grant equal to the stock option's expected term.
- (5) The Company did not issue any stock options during the three and nine months ended September 30, 2012 and the three months ended September 30, 2011.

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During the three and nine months ended September 30, 2012 and 2011, information related to stock options is presented as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Weighted average grant date fair value of stock options granted during the period (1)	N/A	N/A	N/A	\$ 13.21
Total intrinsic value of options exercised (in thousands)	\$ 123	\$ 123	\$ 978	\$ 2,175
Total fair value of options vested (in thousands)	\$	\$	\$ 3,672	\$ 1,263

(1) The Company did not issue any stock options during the three and nine months ended September 30, 2012 and the three months ended September 30, 2011.

As of September 30, 2012, total unrecognized compensation cost related to stock options amounted to \$36 thousand. The cost is expected to be recognized over a weighted average period of 0.9 years.

Restricted Stock Awards

In addition to stock options, the Company also grants restricted stock awards to directors, officers and employees. The restricted stock awards fully vest after one to five years of continued employment from the date of grant; some of the awards are also subject to achievement of certain established financial goals. The Company becomes entitled to an income tax deduction in an amount equal to the taxable income reported by the holders of the restricted stock when the restrictions are released and the shares are issued. Restricted stock awards are forfeited if officers and employees terminate prior to the lapsing of restrictions or if established financial goals are not achieved. The Company records forfeitures of issued restricted stock as treasury share repurchases.

A summary of the activity for the Company's time-based and performance-based restricted stock awards as of September 30, 2012, including changes during the nine months then ended, is presented below:

	September 30, 2012 Restricted Stock Awards			
	Time-Based		Performance-Based	
	Shares	Weighted Average Price	Shares	Weighted Average Price
Outstanding at beginning of period	1,812,890	\$ 16.79	480,735	\$ 22.19
Granted	37,937	21.81	465,175	22.05
Vested	(138,552)	22.68	(217,906)	21.08
Forfeited	(154,508)	17.20	(27,395)	22.59
Outstanding at end of period	1,557,767	\$ 16.35	700,609	\$ 22.43

Restricted stock awards are valued at the closing price of the Company's stock on the date of award. The weighted average fair values of time-based restricted stock awards granted during the period ended September 30, 2012 and 2011 were \$21.81 and \$19.22, respectively. The weighted average fair value of performance-based restricted stock awards granted during the period ended September 30, 2012 and 2011 were \$22.05 and \$22.25, respectively. The total fair value of time-based restricted stock awards vested for the three months ended September 30, 2012 and 2011 was \$1.1 million and \$1.5 million, respectively. The total fair value of time-based restricted stock awards vested for the nine months ended September 30, 2012 and 2011 was \$3.1 million and \$4.0 million, respectively. The total fair value of performance-based restricted stock awards vested during the three and nine months ended September 30, 2012 was \$2.8 million and \$4.7 million, respectively. There were no performance-based restricted stock awards vested during the period ended September 30, 2011.

As of September 30, 2012, total unrecognized compensation cost related to time-based and performance-based restricted stock awards amounted to \$8.4 million and \$11.9 million, respectively. This cost is expected to be recognized over a weighted average period of 1.8 years and 2.1 years, respectively.

NOTE 5 INVESTMENT SECURITIES

An analysis of the investment securities available-for-sale portfolio is presented as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	<i>(In thousands)</i>			
As of September 30, 2012				
Investment securities available-for-sale:				
U.S. Treasury securities	\$ 398,666	\$ 1,368	\$ (2)	\$ 400,032
U.S. Government agency and U.S. Government sponsored enterprise debt securities	197,384	661		198,045
U.S. Government agency and U.S. Government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	80,225	5,601		85,826
Residential mortgage-backed securities	981,123	23,105	(331)	1,003,897
Municipal securities	108,834	4,774	(11)	113,597
Corporate debt securities:				
Investment grade	441,908	315	(29,504)	412,719
Non-investment grade <i>(1)</i>	22,493	119	(9,002)	13,610
Other securities	9,863	262	(3)	10,122
Total investment securities available-for-sale	\$ 2,240,496	\$ 36,205	\$ (38,853)	\$ 2,237,848
As of December 31, 2011				
Investment securities available-for-sale:				
U.S. Treasury securities	\$ 19,892	\$ 833	\$	\$ 20,725
U.S. Government agency and U.S. Government sponsored enterprise debt securities	575,148	1,709	(279)	576,578
U.S. Government agency and U.S. Government sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	46,008	3,307		49,315
Residential mortgage-backed securities	963,688	30,854	(772)	993,770
Municipal securities	76,255	3,696	(5)	79,946
Corporate debt securities:				
Investment grade	1,411,409	6,762	(95,610)	1,322,561
Non-investment grade <i>(1)</i>	30,693		(11,078)	19,615
Other securities	9,875	195	(2)	10,068
Total investment securities available-for-sale	\$ 3,132,968	\$ 47,356	\$ (107,746)	\$ 3,072,578

(1) For the nine months ended September 30, 2012, the Company recorded \$99 thousand, on a pre-tax basis, of the credit portion of OTTI through earnings and \$5.1 million of the non-credit portion of OTTI for pooled trust preferred securities in other comprehensive income. The Company recorded \$633 thousand, on a pre-tax basis, of the credit portion of OTTI through earnings and \$5.1 million of the non-credit portion of OTTI for pooled trust preferred securities and other mortgage-backed securities in other comprehensive income for the year ended December 31, 2011.

The fair values of investment securities are generally determined by reference to the average of at least two quoted market prices obtained from independent external brokers or prices obtained from independent external pricing service providers who have experience in valuing these securities. The Company performs a monthly analysis on the broker quotes received from third parties to ensure that the prices represent a reasonable estimate of fair value. The procedures include, but are not limited to, initial and ongoing review of third party pricing methodologies, review of pricing trends, and monitoring of trading volumes. The Company assesses whether the prices received from independent brokers represent a reasonable estimate of fair value through the use of internal and external cash flow models developed that are based on spreads and, when available, market indices. As a result of this analysis, if the Company determines there is a more appropriate fair value based upon available market data, the price received from third parties is adjusted accordingly.

Prices from third party pricing services are often unavailable for securities that are rarely traded or are traded only in privately negotiated transactions. As a result, certain securities are priced via independent broker quotations that utilize inputs that may be difficult to corroborate with observable market based data. Additionally, the majority of these independent broker quotations are non-binding.

As a result of the global financial crisis and illiquidity in the U.S. markets, the market for the pooled trust preferred securities has been inactive since mid-2007. It is the Company's view that current broker prices (which are typically non-binding) on these securities are based on forced liquidation or distressed sale values in very inactive markets that are not representative of the fair value of these securities. As such, the Company considered what weight, if any, to place on transactions that are not orderly when estimating fair value. For the pooled trust preferred securities the Company determined their fair values using the methodologies set forth in Note 3 to the Company's condensed consolidated financial statements presented elsewhere in this report.

The following table shows the Company's rollforward of the amount related to OTTI credit losses for the periods shown:

	Three Months Ended September 30,	
	2012	2011
	<i>(In thousands)</i>	
Beginning balance, July 1	\$ 115,511	\$ 115,243
Addition of other-than-temporary impairment that was not previously recognized		
Additional increases to the amount related to the credit loss for which an other-than-temporary impairment was previously recognized		
Reduction for securities sold		
Ending balance	\$ 115,511	\$ 115,243

	Nine Months Ended September 30,	
	2012	2011
	<i>(In thousands)</i>	
Beginning balance, January 1	\$ 115,412	\$ 124,340
Addition of other-than-temporary impairment that was not previously recognized		
Additional increases to the amount related to the credit loss for which an other-than-temporary impairment was previously recognized	99	464
Reduction for securities sold		(9,561)
Ending balance	\$ 115,511	\$ 115,243

During the three months ended September 30, 2012, the Company recorded \$102 thousand of gross gains and \$9 thousand of gross losses resulting in a net income statement impact of \$93 thousand of gain on sale of investment securities. During the three months ended September 30, 2011, the Company recorded \$3.2 million of gross gains and an insignificant amount of gross losses resulting in a net income statement impact of \$3.2 million of gain on sale of investment securities. Total net proceeds for these sales were \$32.8 million and \$74.8 million for the three months ended September 30, 2012 and 2011, respectively. During the nine months ended September 30, 2012, the Company recorded \$28.1 million of gross gains and \$27.4 million of gross losses resulting in a net income statement impact of \$647 thousand of gain on sale of investment securities. During the nine months ended September 30, 2011, the Company recorded \$15.1 million of gross gains and \$8.3 million of gross losses resulting in a net income statement impact of \$6.8 million of gain on sale of investment securities. Total net proceeds for these sales were \$1.13 billion and \$602.6 million for the nine months ended September 30, 2012 and 2011, respectively.

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The following tables show the Company's investment portfolio's gross unrealized losses and related fair values, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of September 30, 2012 and December 31, 2011:

	Less Than 12 Months		12 Months or More		Fair	Total
	Fair	Unrealized	Fair	Unrealized	Value	Unrealized
	Value	Losses	Value	Losses		Losses
As of September 30, 2012	<i>(In thousands)</i>					