

INTERNATIONAL BUSINESS MACHINES CORP  
Form FWP  
February 07, 2014

Filed Pursuant to Rule 433

Registration Number 333-190160

**International Business Machines Corporation**  
**February 6, 2014**  
**Pricing Term Sheet**

Floating Rate Notes due 2016

Floating Rate Notes due 2019

1.95% Notes due 2019

3.625% Notes due 2024

Issuer	International Business Machines Corporation
Expected Issuer Ratings*	Aa3/AA-/A+ (Moody s/S&P/Fitch)
Format	SEC Registered
Trade Date	February 6, 2014
Settlement Date	February 12, 2014 (T+4)
Joint Bookrunning Managers	BNP Paribas Securities Corp., Goldman, Sachs & Co., HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, Mizuho Securities USA Inc. and RBC Capital Markets, LLC
Co-Managers	BNY Mellon Capital Markets, LLC, Danske Markets Inc., U.S. Bancorp Investments, Inc., Mischler Financial Group, Inc. and Samuel A. Ramirez & Company, Inc.

	<u>2016 Floating Rate Notes</u>	<u>2019 Floating Rate Notes</u>	<u>2019 Notes</u>	<u>2024 Notes</u>
Size	\$1,000,000,000	\$750,000,000	\$750,000,000	\$2,000,000,000
Maturity	February 5, 2016	February 12, 2019	February 12, 2019	February 12, 2024
Interest Payment Dates	Quarterly on February 5, May 5, August 5 and November 5	Quarterly on February 12, May 12, August 12 and November 12	February 12 and August 12	February 12 and August 12
First Interest Payment Date	May 5, 2014	May 12, 2014	August 12, 2014	August 12, 2014
Coupon	Spread to LIBOR: + 7 bps	Spread to LIBOR: + 37 bps	1.95%	3.625%

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Designated LIBOR page:

Designated LIBOR page:

Reuters Screen

Reuters Screen LIBOR01  
Page

LIBOR01 Page

Index Maturity: 3 Months

Index Maturity: 3 Months

Interest Reset Period:

Interest Reset Period:

Quarterly

Quarterly

Interest Reset Dates:

Interest Reset Dates:

February 12, May 12,

February 5, May 5,

August 12 and

August 5 and

November 12

November 5

Initial Interest Rate: Three

Initial Interest Rate: Three

month LIBOR plus 37

month LIBOR plus 7

bps, determined on

bps, determined on

February 10, 2014

February 10, 2014

Benchmark Treasury

Not Applicable

Not Applicable

1.50% due

2.75% due  
November 15,  
2023

January 31,  
2019

Benchmark Treasury  
Yield

Not Applicable

Not Applicable

1.521%

2.70%

Spread to Benchmark  
Treasury

Not Applicable

Not Applicable

T + 48 bps

T + 95 bps

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Yield to Maturity	Not Applicable	Not Applicable	2.001%	3.65%
Make-Whole Call	Not Applicable	Not Applicable	T + 7.5 bps	T + 15 bps
Par Call	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Price to Public	100%	100%	99.758%	99.792%
Underwriting Discount	0.10%	0.25%	0.25%	0.40%
Day Count	Actual/360, Modified Following Business Day	Actual/360, Modified Following Business Day	30/360	30/360
Minimum Denomination	\$100,000 and multiples of \$1,000	\$100,000 and multiples of \$1,000	\$100,000 and multiples of \$1,000	\$100,000 and multiples of \$1,000
CUSIP	459200 HV6	459200 HW4	459200 HT1	459200 HU8
ISIN	US459200HV69	US459200HW43	US459200HT14	US459200HU86
Settlement	IBM will deliver the Notes to the underwriters at the closing of this offering when the underwriters pay IBM the purchase price of the Notes. The underwriting agreement provides that the closing will occur on February 12, 2014, which is four business days after the date of the prospectus supplement. Rule 15c6-1 under the Securities Exchange Act of 1934 generally requires that securities trades in the secondary market settle in three business days, unless the parties to a trade expressly agree otherwise.			

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**\*Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.**

**The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling BNP Paribas Securities Corp. toll-free at (800) 854-5674, Goldman, Sachs & Co. toll-free at (866) 471-2526, HSBC Securities (USA) Inc. toll-free at (866) 811-8049, J.P. Morgan Securities LLC at (212) 834-453, Mizuho Securities USA Inc. toll-free at (866) 271-7403 and RBC Capital Markets, LLC toll-free at (866) 375-6829.**

**This pricing term sheet supplements the preliminary form of prospectus supplement issued by International Business Machines Corporation on February 6, 2014 relating to its Prospectus dated July 26, 2013.**

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