OLD POINT FINANCIAL CORP
Form 10-Q
August 09, 2013

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF X 1934
For the quarterly period ended June 30, 2013
or

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF ${ }^{\circ} 1934$

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 000-12896
OLD POINT FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)
VIRGINIA
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)
1 West Mellen Street, Hampton, Virginia 23663
(Address of principal executive offices) (Zip Code)
(757) 728-1200
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer o | Accelerated filer o |
| :--- | :--- |
| Non-accelerated filer o <br> (Do not check if a smaller reporting company) | Smaller reporting company |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

4,959,009 shares of common stock (\$5.00 par value) outstanding as of July 31, 2013Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-Q
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PART I - FINANCIAL INFORMATION
Item 1. Financial Statements.
Old Point Financial Corporation and Subsidiaries
Consolidated Balance Sheets

Assets
Cash and due from banks
Interest-bearing due from banks
Federal funds sold
Cash and cash equivalents
Securities available-for-sale, at fair value
Securities held-to-maturity (fair value approximates $\$ 11,402,809$ and $\$ 573,500$ )
Restricted securities
Loans, net of allowance for loan losses of \$7,295,952 and \$7,324,310
Premises and equipment, net
Bank-owned life insurance
Foreclosed assets, net of valuation allowance of \$1,723,658 and \$1,870,285
Other assets
Total assets
Liabilities \& Stockholders' Equity
Deposits:
Noninterest-bearing deposits
Savings deposits
Time deposits
Total deposits
Overnight repurchase agreements
Term repurchase agreements
Federal Home Loan Bank advances
Accrued expenses and other liabilities
Total liabilities
Commitments and contingencies
Stockholders' equity:
Common stock, $\$ 5$ par value, $10,000,000$ shares authorized; $4,959,009$ shares issued and outstanding
Additional paid-in capital
Retained earnings
Accumulated other comprehensive loss, net
Total stockholders' equity
Total liabilities and stockholders' equity

| June 30, | December 31, |
| :--- | :--- |
| 2013 | 2012 |
| (unaudited) |  |


| $\$ 14,012,831$ | $\$ 15,982,070$ |
| :--- | :--- |
| $40,214,328$ | $24,732,329$ |
| 943,365 | $1,602,847$ |
| $55,170,524$ | $42,317,246$ |
| $258,583,381$ | $329,455,812$ |
| $11,412,681$ | 570,000 |
| $2,378,100$ | $2,561,900$ |
| $462,211,798$ | $463,808,457$ |
| $35,508,997$ | $32,528,350$ |
| $22,256,631$ | $21,824,197$ |
| $6,559,191$ | $6,573,398$ |
| $12,800,048$ | $7,859,344$ |
| $\$ 866,881,351$ | $\$ 907,498,704$ |


| $\$ 177,839,199$ | $\$ 176,740,312$ |
| :--- | :--- |
| $270,821,034$ | $268,252,782$ |
| $281,707,695$ | $308,822,642$ |
| $730,367,928$ | $753,815,736$ |
| $25,641,883$ | $35,945,800$ |
| 410,651 | $1,279,574$ |
| $25,000,000$ | $25,000,000$ |
| $2,963,605$ | $2,157,558$ |
| $784,384,067$ | $818,198,668$ |

$\left.\begin{array}{cl}24,795,045 & 24,795,045 \\ 16,391,845 & 16,391,845 \\ 49,724,841 & 48,304,609 \\ (8,414,447 & (191,463\end{array}\right)$

See Notes to Consolidated Financial Statements.

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Old Point Financial Corporation and Subsidiaries Consolidated Statements of Income

Interest and Dividend Income:
Interest and fees on loans
Interest on due from banks
Interest on federal funds sold
Interest on securities:
Taxable
Tax-exempt
Dividends and interest on all other securities
Total interest and dividend income
Interest Expense:
Interest on savings deposits
Interest on time deposits
Interest on federal funds purchased, securities sold under
agreements to repurchase and other borrowings
Interest on Federal Home Loan Bank advances
Total interest expense
Net interest income
Provision for loan losses
Net interest income, after provision for loan losses
Noninterest Income:
Income from fiduciary activities
Service charges on deposit accounts
Other service charges, commissions and fees
Income from bank-owned life insurance
Income from Old Point Mortgage
Gain (loss) on sale of available-for-sale securities, net
Other operating income
Total noninterest income
Noninterest Expense:
Salaries and employee benefits
Occupancy and equipment
Data processing
FDIC insurance
Customer development
Legal and audit expense
Other outside service fees
Employee professional development
Postage and courier expense
Advertising
Stationery and supplies
Loss on write-down/sale of foreclosed assets

| Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: |
| June 30, |  | June 30, |  |
| 2013 <br> (unaudited) | 2012 | 2013 <br> (unaudited) | 2012 |
| \$5,891,576 | \$6,749,689 | \$11,899,269 | \$13,818,466 |
| 18,782 | 10,008 | 32,807 | 26,280 |
| 291 | 460 | 751 | 763 |
| 1,252,486 | 1,379,414 | 2,576,536 | 2,600,900 |
| 287,389 | 148,232 | 551,982 | 242,209 |
| 26,023 | 23,815 | 44,118 | 45,192 |
| 7,476,547 | 8,311,618 | 15,105,463 | 16,733,810 |


| 68,669 | 94,184 | 155,855 | 188,239 |
| :--- | :--- | :--- | :--- |
| 795,843 | 963,549 | $1,649,735$ | $1,938,978$ |
|  |  |  |  |
| 7,875 | 15,627 | 19,441 | 32,023 |
| 305,229 | 425,046 | 607,104 | 850,092 |
| $1,177,616$ | $1,498,406$ | $2,432,135$ | $3,009,332$ |
| $6,298,931$ | $6,813,212$ | $12,673,328$ | $13,724,478$ |
| 300,000 | $1,000,000$ | 500,000 | $1,200,000$ |
| $5,998,931$ | $5,813,212$ | $12,173,328$ | $12,524,478$ |


| 865,689 | 793,005 | $1,765,494$ | $1,619,651$ |
| :--- | :--- | :--- | :--- |
| $1,036,265$ | $1,073,004$ | $2,032,865$ | $2,103,309$ |
| 911,619 | 880,032 | $1,770,590$ | $1,677,061$ |
| 216,519 | 225,201 | 431,826 | 448,881 |
| 217,799 | 94,311 | 304,324 | 125,298 |
| $(20,532$ | 769,474 | $(20,532$ | $1,083,869$ |
| 56,874 | 45,821 | 112,935 | 90,664 |
| $3,284,233$ | $3,880,848$ | $6,397,502$ | $7,148,733$ |


| $4,805,584$ | $5,219,885$ | $9,726,510$ | $10,180,162$ |
| :--- | :--- | :--- | :--- |
| $1,078,684$ | $1,069,180$ | $2,190,883$ | $2,162,933$ |
| 412,884 | 391,376 | 834,460 | 773,903 |
| 173,914 | 286,314 | 356,975 | 567,152 |
| 205,372 | 202,992 | 411,478 | 406,888 |
| 123,537 | 224,182 | 234,661 | 408,112 |
| 112,510 | 140,981 | 208,888 | 293,367 |
| 181,367 | 187,643 | 312,781 | 329,984 |
| 120,166 | 118,984 | 243,031 | 243,311 |
| 124,320 | 146,594 | 247,370 | 291,612 |
| 95,414 | 113,304 | 215,723 | 217,839 |
| 77,223 | 380,050 | 203,676 | 636,634 |

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| Other operating expense | 537,800 | 465,165 | $1,088,141$ | 984,191 |
| :--- | :--- | :--- | :--- | :--- |
| Total noninterest expense | $8,048,775$ | $8,946,650$ | $16,274,577$ | $17,496,088$ |
| Income before income taxes | $1,234,389$ | 747,410 | $2,296,253$ | $2,177,123$ |
| Income tax expense | 219,574 | 109,203 | 380,121 | 460,615 |
| Net income | $\$ 1,014,815$ | $\$ 638,207$ | $\$ 1,916,132$ | $\$ 1,716,508$ |
|  |  |  |  |  |
| Basic Earnings per Share: | $4,959,009$ | $4,959,009$ | $4,959,009$ | $4,959,009$ |
| Average shares outstanding | $\$ 0.21$ | $\$ 0.13$ | $\$ 0.39$ | $\$ 0.35$ |
| Net income per share of common stock |  |  |  |  |
|  |  |  |  |  |
| Diluted Earnings per Share: | $4,959,009$ | $4,959,009$ | $4,959,009$ | $4,959,009$ |
| Average shares outstanding | $\$ 0.21$ | $\$ 0.13$ | $\$ 0.39$ | $\$ 0.35$ |

See Notes to Consolidated Financial Statements.

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Old Point Financial Corporation
Consolidated Statements of Comprehensive Income (Loss)

Net income

| Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: |
| June 30, |  | June 30, |  |
| 2013 <br> (unaudited) | 2012 | 2013 <br> (unaudited) | 2012 |
| \$ 1,014,815 | \$638,207 | \$1,916,132 | \$1,716,508 |
| $(6,496,437)$ | 1,004,031 | $(8,222,984)$ | 249,407 |
| \$(5,481,622) | \$ 1,642,238 | \$(6,306,852) | \$ 1,965,915 |

See Notes to Consolidated Financial Statements.

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Old Point Financial Corporation and Subsidiaries
Consolidated Statements of Changes in Stockholders' Equity

|  | Shares of |  | Additional |  | Other |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| (unaudited) | Common | Common | Paid-in | Retained | Comprehensive |
|  | Stock | Stock | Capital | Earnings | Income (Loss) Total |

SIX MONTHS ENDED JUNE 30, 2013
$\left.\begin{array}{llllllll}\begin{array}{llllll}\text { Balance at beginning of } \\ \text { period }\end{array} & 4,959,009 & \$ 24,795,045 & \$ 16,391,845 & \$ 48,304,609 & \$(191,463 & ) \$ 89,300,036 \\ \begin{array}{l}\text { Net income }\end{array} & 0 & 0 & 0 & 1,916,132 & 0 & 1,916,132\end{array}\right]$

SIX MONTHS ENDED JUNE 30, 2012

| Balance at beginning of period | 4,959,009 | \$24,795,045 | \$16,309,983 | \$45,109,268 | \$ (349,581 | ) \$85,864,715 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | 0 | 0 | 0 | 1,716,508 | 0 | 1,716,508 |
| Other comprehensive |  |  |  |  |  |  |
| income, net of tax | 0 | 0 | 0 | 0 | 249,407 | 249,407 |
| Stock compensation expense | 0 | 0 | 55,330 | 0 | 0 | 55,330 |
| Cash dividends (\$0.10 per share) | 0 | 0 | 0 | (495,901 ) | 0 | (495,901 |
| Balance at end of period | 4,959,009 | \$24,795,045 | \$16,365,313 | \$46,329,875 | \$ (100, 174 | ) $\$ 87,390,059$ |

See Notes to Consolidated Financial Statements.

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Old Point Financial Corporation and Subsidiaries
Consolidated Statements of Cash Flows

## CASH FLOWS FROM OPERATING ACTIVITIES

Net income
Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation and amortization
Provision for loan losses
Net (gain) loss on sale of available-for-sale securities
Net amortization of securities
Net loss on disposal of premises and equipment
Net loss on write-down/sale of foreclosed assets
Income from bank owned life insurance
Stock compensation expense
Deferred tax (benefit) expense
(Increase) decrease in other assets
Increase in other liabilities
Net cash provided by operating activities

| Six Months Ended |  |
| :---: | :---: |
|  |  |
| $2013$ <br> (unaudited) | 2012 |
| \$1,916,132 | \$1,716,508 |
| 979,896 | 938,719 |
| 500,000 | 1,200,000 |
| 20,532 | (1,083,869 |
| 1,318,419 | 572,773 |
| 16,416 | 52 |
| 203,676 | 636,634 |
| (431,826 | ) $(448,881$ |
| 0 | 55,330 |
| (116,994 | ) 20,688 |
| (522,292 | ) $1,379,570$ |
| 806,047 | 534,406 |
| 4,690,006 | 5,521,930 |

## CASH FLOWS FROM INVESTING ACTIVITIES

Purchases of available-for-sale securities
Purchases of held-to-maturity securities
Proceeds from sales of restricted securities
Proceeds from maturities and calls of securities
Decrease in loans made to customers
Proceeds from sales of foreclosed assets
Purchases of premises and equipment
Net cash provided by (used in) investing activities

| $(11,377,086)$ | $(186,286,377)$ |
| :--- | :--- |
| $(10,853,837)$ | 0 |
| 183,800 | 341,200 |
| $29,161,524$ | $37,873,835$ |
| 230,300 | $41,245,918$ |
| $1,117,240$ | $2,170,889$ |
| $(4,483,255)$ | $(1,028,992 \quad)$ |
| $43,279,820$ | $(14,678,372)$ |

CASH FLOWS FROM FINANCING ACTIVITIES
Increase in noninterest-bearing deposits
Increase in savings deposits
Increase (decrease) in time deposits
Decrease in federal funds purchased, repurchase agreements and other borrowings
Cash dividends paid on common stock
Net cash provided by (used in) financing activities

| $1,098,887$ | $9,939,550$ |
| :--- | :--- |
| $2,568,252$ | $11,483,949$ |
| $(27,114,947)$ | $11,873,082$ |
| $(11,172,840)$ | $(12,541,091)$ |
| $(495,900)$ | $(495,901$ |
| $(35,116,548)$ | $20,259,589$ |

Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
12,853,278 11,103,147
42,317,246 24,854,656
\$55,170,524 \$35,957,803

## SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Cash payments for:
Interest
$\begin{array}{ll}\$ 2,504,764 & \$ 3,021,805 \\ \$ 450,000 & \$ 600,000\end{array}$
Income tax
SUPPLEMENTAL SCHEDULE OF NONCASH TRANSACTIONS

| Unrealized gain (loss) on securities available-for-sale | $\$(12,459,065)$ | $\$ 377,890$ |
| :--- | :--- | :--- |
| Loans transferred to foreclosed assets | $\$ 866,359$ | $\$ 564,480$ |
| Former branch site transferred from fixed assets to foreclosed properties | $\$ 506,296$ | $\$ 0$ |

See Notes to Consolidated Financial Statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## Note 1. General

The accompanying unaudited consolidated financial statements of Old Point Financial Corporation (the Company) and its subsidiaries have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information. All significant intercompany balances and transactions have been eliminated. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments and reclassifications of a normal and recurring nature considered necessary to present fairly the financial positions at June 30, 2013 and December 31, 2012, the results of operations and statements of comprehensive income for the three and six months ended June 30, 2013 and 2012, and the statements of changes in stockholders' equity and statements of cash flows for the six months ended June 30, 2013 and 2012. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the full year.

These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2012 annual report on Form 10-K. Certain previously reported amounts have been reclassified to conform to current period presentation.

## AVAILABLE INFORMATION

The Company maintains a website on the Internet at www.oldpoint.com. The Company makes available free of charge, on or through its website, its proxy statements, annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form $8-\mathrm{K}$, and any amendments to those reports as soon as reasonably practicable after such material is electronically filed with the Securities and Exchange Commission (SEC). The information available on the Company's Internet website is not part of this Form 10-Q or any other report filed by the Company with the SEC. The public may read and copy any documents the Company files at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The Company's SEC filings can also be obtained on the SEC's website on the Internet at www.sec.gov.

## SUBSEQUENT EVENTS

In accordance with ASC 855-10, "Subsequent Events," the Company evaluates subsequent events that have occurred after the balance sheet date but before the financial statements are issued. There are two types of subsequent events: (1) recognized, or those that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements, and (2) nonrecognized, or those that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date.

The Company is expanding the building of a current branch office. The Company signed a contract with a general contractor on April 19, 2012. The contract entitles the contractor to $\$ 2.1$ million for Phase I of the construction, which includes site work and construction of the building shell. The Company signed an amendment to the contract with the general contractor on October 16, 2012 for the remainder of the construction. The revised contract entitles the contractor to $\$ 12.2$ million for the construction of the building. As of the writing of this quarterly report on Form $10-\mathrm{Q}, \$ 6.5$ million had been disbursed to the contractor. The Company anticipates that the total project will likely cost between $\$ 13.0$ million and $\$ 15.0$ million and be completed in the next nine months.

Other than those discussed above, the Company did not identify any recognized or nonrecognized subsequent events that would have required adjustment to or disclosure in the financial statements.
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Note 2. Securities
Amortized costs and fair values of securities held-to-maturity as of the dates indicated are as follows:

|  | Gross <br> AmortizedUnrealized <br> Cost Gains (in thousands) |  |  | Gross |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Unrealized |  |  |  |
|  |  |  |  | Losses |  |  |  |
| June 30, 2013 |  |  |  |  |  |  |  |
| Obligations of U.S. Government agencies | \$570 | \$ | 3 | \$ | (3 |  | \$570 |
| Obligations of state and political subdivisions | 10,843 |  | 9 |  | (19 |  | 10,833 |
| Total | \$ 11,413 | \$ | 12 | \$ | (22 |  | \$ 11,403 |
| December 31, 2012 |  |  |  |  |  |  |  |
| Obligations of U.S. Government agencies | \$570 | \$ | 4 | \$ | 0 |  | \$574 |

Amortized costs and fair values of securities available-for-sale as of the dates indicated are as follows:

June 30, 2013
Obligations of U.S. Government agencies
Obligations of state and political subdivisions
Mortgage-backed securities
Money market investments
Corporate bonds
Total

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost <br> (in thousa | Gains nds) | Losses | Value |
| \$25,372 | \$ 551 | \$ (118 | ) $\$ 25,805$ |
| 50,997 | 160 | (2,393 | 48,764 |
| 189,456 | 0 | (7,613 | 181,843 |
| 801 | 0 | 0 | 801 |
| 1,399 | 0 | (29 | 1,370 |
| \$268,025 | \$ 711 | \$ (10,153 | \$258,58 |

December 31, 2012

| Obligations of U.S. Government agencies | $\$ 35,787$ | $\$ 1,314$ | $\$(13$ | $)$ |
| :--- | :---: | :--- | :---: | :--- |
| Obligations of state and political subdivisions | 43,276 | 712 | $(214$ | $)$ |
| Mortgage-backed securities | 246,132 | 1,966 | $(743$ | $)$ |
| Money market investments | 541 | 0 | 0 | 547,355 |
| Corporate bonds and other securities | 700 | 0 | $(2$ | $5)$ |
| Total | $\$ 326,436$ | $\$ 3,992$ | $\$(972$ | $)$ |

## OTHER-THAN-TEMPORARILY IMPAIRED SECURITIES

Management assesses whether the Company intends to sell or it is more-likely-than-not that the Company will be required to sell a security before recovery of its amortized cost basis less any current-period credit losses. For debt securities that are considered other-than-temporarily impaired and that the Company does not intend to sell and will not be required to sell prior to recovery of the amortized cost basis, the Company separates the amount of the impairment into the amount that is credit related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of its expected future cash flows. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit related and is recognized in other comprehensive income.

The present value of expected future cash flows is determined using the best-estimate cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset-backed or
floating rate security. The methodology and assumptions for establishing the best-estimate cash flows vary depending on the type of security. The asset-backed securities cash flow estimates are based on bond specific facts and circumstances that may include collateral characteristics, expectations of delinquency and default rates, loss severity and prepayment speeds, and structural support, including subordination and guarantees.

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The Company has a process in place to identify debt securities that could potentially have a credit or interest-rate related impairment that is other-than-temporary. This process involves monitoring late payments, pricing levels, downgrades by rating agencies, key financial ratios, financial statements, revenue forecasts, and cash flow projections as indicators of credit issues. On a quarterly basis, management reviews all securities to determine whether an other-than-temporary decline in value exists and whether losses should be recognized. Management considers relevant facts and circumstances in evaluating whether a credit or interest rate-related impairment of a security is other-than-temporary. Relevant facts and circumstances considered include: (a) the extent and length of time the fair value has been below cost; (b) the reasons for the decline in value; (c) the financial position and access to capital of the issuer, including the current and future impact of any specific events; and (d) for fixed maturity securities, the Company's intent to sell a security or whether it is more-likely-than-not the Company will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity and for equity securities, the Company's ability and intent to hold the security for a period of time that allows for the recovery in value.

The Company has not recorded impairment charges through income on securities for the three or six months ended June 30, 2013 or the year ended December 31, 2012.

## TEMPORARILY IMPAIRED SECURITIES

The following table shows the gross unrealized losses and fair value of the Company's investments with unrealized losses that are deemed to be temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of the dates indicated. The Company had no held-to-maturity securities with unrealized losses at December 31, 2012.

June 30, 2013

|  | More Than |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Less Than Twelve | Twelve |  |  |  |
| Months | Months | Total |  |  |
| Gross | Gross | Gross | Number |  |
| UnrealizeFair Unrealfzeial | UnrealizeFair | of |  |  |
| Losses Value <br> (in thousands) | LossesValue | Losses | Value | Securities |

## Securities Available-for-Sale

Debt securities:
Obligations of U.S. Government agencies $\quad \$ 118 \quad \$ 4,890 \quad \$ 0 \quad \$ 20 \quad \$ 118 \quad \$ 4,890 \quad 1$
$\begin{array}{lllllllll}\text { Obligations of state and political subdivisions } & 2,393 & 37,905 & 0 & 0 & 2,393 & 37,905 & 69\end{array}$
$\begin{array}{lllllllll}\text { Mortgage-backed securities } & 7,613 & 181,843 & 0 & 0 & 7,613 & 181,843 & 19\end{array}$
Corporate bonds
Total securities available-for-sale

| 29 | 1,370 | 0 |  | 0 | 29 | 1,370 | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 10,153$ | $\$ 226,008$ | $\$ 0$ | $\$$ | 0 | $\$ 10,153$ | $\$ 226,008$ | 100 |

## Securities Held-to-Maturity

| Obligations of U.S. Government agencies | $\$ 3$ | $\$ 97$ | $\$ 0$ | $\$$ | 0 | $\$ 3$ | $\$ 97$ | 1 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Obligations of state and political subdivisions | 19 | 857 | 0 |  | 0 | 19 | 857 | 1 |
| Total securities held-to-maturity | $\$ 22$ | $\$ 954$ | $\$ 0$ | $\$$ | 0 | $\$ 22$ | $\$ 954$ | 2 |

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December 31, 2012
More Than

| Less Than | Twelve |  |
| :--- | :--- | :--- |
| Twelve Months | Months | Total |


| Gross | Gross | Gross | Number |
| :--- | :--- | :--- | :--- |
| Unrealizad | Unrealfread | Unrealizad | of |
| Losses Value <br> (in thousands) | LossesValue | Losses Value | Securities |

## Securities Available-for-Sale

Debt securities:
Obligations of U. S. Government agencies $\quad \begin{array}{llllllll}\$ 13 & \$ 5,103 & \$ 0 & \$ & 0 & \$ 13 & \$ 5,103\end{array}$
Obligations of state and political subdivisions
Mortgage-backed securities
Corporate bonds and other securities
Total securities available-for-sale

| $\$ 13$ | $\$ 5,103$ | $\$ 0$ | $\$$ | 0 | $\$ 13$ | $\$ 5,103$ | 1 |
| :--- | :--- | :--- | :--- | :--- | :---: | :--- | :--- |
| 214 | 9,535 | 0 |  | 0 | 214 | 9,535 | 24 |
| 743 | 104,066 | 0 |  | 0 | 743 | 104,066 | 9 |
| 2 | 700 | 0 |  | 0 | 2 | 700 | 2 |
| $\$ 972$ | $\$ 119,404$ | $\$ 0$ | $\$$ | 0 | $\$ 972$ | $\$ 119,404$ | 36 |

Certain investments within the Company's portfolio had unrealized losses at June 30, 2013 and December 31, 2012, as shown in the tables above. The unrealized losses were caused by increases in market interest rates. Because the Company does not intend to sell the investments and management believes it is unlikely that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, the Company does not consider the investments to be other-than-temporarily impaired at June 30, 2013 or December 31, 2012.

## Restricted Securities

The restricted security category is comprised of stock in the Federal Home Loan Bank of Atlanta (FHLB) and the Federal Reserve Bank (FRB). These stocks are classified as restricted securities because their ownership is restricted to certain types of entities and the securities lack a market. Therefore, FHLB and FRB stock is carried at cost and evaluated for impairment. When evaluating these stocks for impairment, their value is determined based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value. Restricted stock is viewed as a long-term investment and management believes that the Company has the ability and the intent to hold this stock until its value is recovered.

Note 3. Loans and the Allowance for Loan Losses
The following is a summary of the balances in each class of the Company's loan portfolio as of the dates indicated:

|  | $\begin{array}{l}\text { December } \\ \text { June 30, } \\ 31, \\ 2013\end{array}$ |  |
| :--- | :--- | :--- |
| (in thousands) |  |  |
| Mortgage loans on real estate: |  |  |
| Residential 1-4 family | $\$ 80,553$ | $\$ 77,267$ |
| Commercial | 273,498 | 274,613 |
| Construction | 13,493 | 12,005 |
| Second mortgages | 12,242 | 14,315 |
| Equity lines of credit | 31,201 | 32,327 |
| Total mortgage loans on real estate | 410,987 | 410,527 |
| Commercial loans | 28,687 | 25,341 |
| Consumer loans | 10,985 | 13,146 |
| Other | 18,849 | 22,119 |
| Total loans | 469,508 | 471,133 |
| Less: Allowance for loan losses | $(7,296$ | $(7,324$ |$)$

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Overdrawn deposit accounts are reclassified as loans and included in the Other category in the table above. Overdrawn deposit accounts totaled $\$ 587$ thousand and $\$ 1.6$ million at June 30, 2013 and December 31, 2012, respectively.

## CREDIT QUALITY INFORMATION

The Company uses internally-assigned risk grades to estimate the capability of borrowers to repay the contractual obligations of their loan agreements as scheduled or at all. The Company's internal risk grade system is based on experiences with similarly graded loans. Credit risk grades are updated at least quarterly as additional information becomes available, at which time management analyzes the resulting scores to track loan performance.

The Company's internally assigned risk grades are as follows:
-Pass: Loans are of acceptable risk.
Other Assets Especially Mentioned (OAEM): Loans have potential weaknesses that deserve management's close attention.
Substandard: Loans reflect significant deficiencies due to several adverse trends of a financial, economic or managerial nature.
Doubtful: Loans have all the weaknesses inherent in a substandard loan with added characteristics that make - collection or liquidation in full based on currently existing facts, conditions and values highly questionable or improbable.
Loss: Loans have been charged off because they are considered uncollectible and of such little value that their continuance as bankable assets is not warranted.

The following table presents credit quality exposures by internally assigned risk ratings as of the dates indicated:
Credit Quality Information
As of June 30, 2013
(in thousands)

|  | Pass | OAEM | Substandard | Total |
| :--- | :--- | :--- | :--- | :--- |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | $\$ 73,496$ | $\$ 1,746$ | $\$ 5,311$ | $\$ 80,553$ |
| Commercial | 256,142 | 7,708 | 9,648 | 273,498 |
| Construction | 10,374 | 239 | 2,880 | 13,493 |
| Second mortgages | 11,895 | 238 | 109 | 12,242 |
| Equity lines of credit | 30,598 | 0 | 603 | 31,201 |
| Total mortgage loans on real estate | 382,505 | 9,931 | 18,551 | 410,987 |
| Commercial loans | 27,533 | 112 | 1,042 | 28,687 |
| Consumer loans | 10,956 | 0 | 29 | 10,985 |
| Other | 18,849 | 0 | 0 | 18,849 |
| Total | $\$ 439,843$ | $\$ 10,043$ | $\$ 19,622$ | $\$ 469,508$ |

Credit Quality Information
As of December 31, 2012
(in thousands)

|  | Pass | OAEM | Substandard | Total |
| :--- | :--- | :---: | :--- | :---: |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | $\$ 70,961$ | $\$ 1,711$ | $\$ 4,595$ | $\$ 77,267$ |
| Commercial | 258,195 | 6,781 | 9,637 | 274,613 |
| Construction | 8,651 | 254 | 3,100 | 12,005 |
| Second mortgages | 13,488 | 242 | 585 | 14,315 |
| Equity lines of credit | 31,704 | 239 | 384 | 32,327 |
| Total mortgage loans on real estate | 382,999 | 9,227 | 18,301 | 410,527 |

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| Commercial loans | 23,997 | 209 | 1,135 | 25,341 |
| :--- | :---: | :--- | :--- | :---: |
| Consumer loans | 13,042 | 0 | 104 | 13,146 |
| Other | 22,119 | 0 | 0 | 22,119 |
| Total | $\$ 442,157$ | $\$ 9,436$ | $\$ 19,540$ | $\$ 471,133$ |

As of June 30, 2013 and December 31, 2012 the Company did not have any loans internally classified as Loss or Doubtful.

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## AGE ANALYSIS OF PAST DUE LOANS BY CLASS

All classes of loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Interest and fees continue to accrue on past due loans until the date the loan is placed in nonaccrual status, if applicable. The following table includes an aging analysis of the recorded investment in past due loans as of the dates indicated. Also included in the table below are loans that are 90 days or more past due as to interest and principal and still accruing interest, because they are well-secured and in the process of collection. Loans in nonaccrual status that are also past due are included in the aging categories in the table below.

Age Analysis of Past Due Loans as of June 30, 2013

|  | $30-$ | $60-$ | 90 or |  |  |  |  | Recorded <br> Investment |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 59 | 89 | More |  |  |  |  |  |

(1)For purposes of this table, Total Current Loans includes loans that are 1-29 days past due.

Age Analysis of Past Due Loans as of December 31, 2012

|  | 30-59 <br> Days <br> Past <br> Due <br> (in thou | 60 - <br> 89 <br> Days <br> Past <br> Due <br> ands) | 90 or <br> More <br> Days <br> Past <br> Due | Total <br> Past <br> Due | Total <br> Current <br> Loans (1) | Total <br> Loans | Recorded <br> Investment <br> $>90$ Days <br> Past Due <br> and <br> Accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |
| Commercial | ${ }_{2} 207$ | 0 | ¢ 724 | \$4,898 931 | \$2,369 273,682 | 274,613 |  |
| Construction | 140 | 0 | 2,925 | 3,065 | 8,940 | 12,005 | 0 |
| Second mortgages | 113 | 0 | 544 | 657 | 13,658 | 14,315 | 60 |
| Equity lines of credit | 90 | 0 | 287 | 377 | 31,950 | 32,327 | 0 |
| Total mortgage loans on real estate | 1,665 | 0 | 8,263 | 9,928 | 400,599 | 410,527 | 408 |
| Commercial loans | 275 | 13 | 122 | 410 | 24,931 | 25,341 | 25 |
| Consumer loans | 85 | 22 | 11 | 118 | 13,028 | 13,146 | 11 |
| Other | 54 | 7 | 3 | 64 | 22,055 | 22,119 | 3 |
| Total | \$2,079 | \$ 42 | \$8,399 | \$10,520 | \$460,613 | \$471,133 | \$ 447 |

(1)For purposes of this table, Total Current Loans includes loans that are 1-29 days past due.

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NONACCRUAL LOANS
The Company generally places non-consumer loans in nonaccrual status when the full and timely collection of interest or principal becomes uncertain, part of the principal balance has been charged off and no restructuring has occurred or the loan reaches 90 days past due, unless the credit is well-secured and in the process of collection. Under regulatory rules, consumer loans, which are loans to individuals for household, family and other personal expenditures, and loans secured by 1-4 family residential properties are not required to be placed in nonaccrual status. Although consumer loans and loans secured by 1-4 family residential property are not required to be placed in nonaccrual status, the Company may place a consumer loan or loan secured by 1-4 family residential property in nonaccrual status, if necessary to avoid a material overstatement of interest income.

Generally, consumer loans not secured by real estate are placed in nonaccrual status only when part of the principal has been charged off. These loans are charged off or written down to the net realizable value of the collateral when deemed uncollectible, due to bankruptcy or other factors, or when they are past due based on loan product, industry practice, terms and other factors.

When management places a loan in nonaccrual status, the accrued unpaid interest receivable is reversed against interest income and the loan is accounted for by the cash or cost recovery method, until it qualifies for return to accrual status or is charged off. Generally, management returns a loan to accrual status if (a) all delinquent interest and principal payments become current under the terms of the loan agreement or (b) the loan is both well-secured and in the process of collection and collectability is no longer doubtful.

The following table presents loans in nonaccrual status by class of loan as of the dates indicated:
Nonaccrual Loans by Class
\(\left.$$
\begin{array}{lll} & \begin{array}{l}\text { June } \\
\\
\\
\\
\\
20,\end{array} & \begin{array}{l}\text { December } \\
\text { (in thousands) }\end{array}
$$ <br>

\& \& 31,2012\end{array}\right]\)| Mortgage loans on real estate: |  |  |
| :--- | :--- | :--- |
| Residential 1-4 family | $\$ 3,363$ | $\$ 3,663$ |
| Commercial | 2,965 | 3,037 |
| Construction | 2,880 | 3,065 |
| Second mortgages | 35 | 484 |
| Equity lines of credit | 0 | 286 |
| Total mortgage loans on real estate | 9,243 | 10,535 |
| Commercial loans | 0 | 97 |
| Consumer loans | 0 | 0 |
| Total | $\$ 9,243$ | $\$ 10,632$ |

The following table presents the interest income that the Company would have earned under the original terms of its nonaccrual loans and the actual interest recorded by the Company on nonaccrual loans for the periods presented:

|  | Six Months <br> Ended June |  |
| :--- | :--- | :--- |
|  | 30, |  |
| $2013 \quad 2012$ |  |  |
| (in |  |  |
|  | thousands) |  |
| Interest income that would have been recorded under original loan terms | $\$ 275$ | $\$ 275$ |

$$
\text { Actual interest income recorded for the period } \quad 51 \quad 32
$$

Reduction in interest income on nonaccrual loans

## TROUBLED DEBT RESTRUCTURINGS

The Company's loan portfolio includes certain loans that have been modified in a troubled debt restructuring (TDR), where economic concessions have been granted to borrowers who are experiencing financial difficulties. These concessions typically result from the Company's loss mitigation activities and could include reduction in the interest rate below current market rates for borrowers with similar risk profiles, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection. The Company defines a TDR as nonperforming if the TDR is in nonaccrual status or 90 days or more past due and still accruing interest at the report date. - 12 -

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When the Company modifies a loan, management evaluates any possible impairment as stated in the impaired loan section below.

The following table presents TDRs during the period indicated, by class of loan:
Troubled Debt Restructurings by Class
For the Six Months Ended June 30, 2013
(dollars in thousands)

|  |  |  | Current |
| :--- | :--- | :--- | :--- | :--- |
| Number of | Recorded | Recorded | Investment |
| Modifications | Investment | Investment | on |
|  | Prior to | After | June 30, |
|  | Modification | Modification | 2013 |

Mortgage loans on real estate:

| Residential 1-4 family | 3 | $\$$ | 676 |  | $\$ 76$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 1 |  | 207 |  | 673 |  |
| Total | 4 | $\$$ | 883 | $\$ 883$ |  | $\$ 876$ |

Troubled Debt Restructurings by Class
For the Six Months Ended June 30, 2012
(dollars in thousands)

|  |  |  |  | Current |
| :--- | :--- | :--- | :--- | :--- |
|  | Number of <br> Modifications | Recorded <br> Investment <br> Prior to <br> Modification | Recorded <br> Investment <br> After | Investmen <br> Modification |
| June 30, |  |  |  |  |

The four loans restructured in the first six months of 2013 were all given below-market rates for debt with similar risk characteristics. The restructurings during the first six months of 2012 were given principal reductions, with the principal forgiveness on all loans in the table totaling $\$ 525$ thousand. One loan restructured during the first six months of 2012 was also given a below-market rate for debt with similar risk characteristics.

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As of June 30, 2013 and June 30, 2012, there were no TDRs for which there was a payment default where the default occurred within twelve months of restructuring. A TDR is considered in default when it is 90 days or more past due or has been charged off.

The TDRs in the tables above are factored into the determination of the allowance for loan losses as of the periods indicated. These loans are included in the impaired loan analysis, as discussed below.

## IMPAIRED LOANS

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans and loans modified in a TDR. When management identifies a loan as impaired, the impairment is measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole or remaining source of repayment for the loan is the operation or liquidation of the collateral. In these cases, management uses the current fair value of the collateral, less selling costs, when foreclosure is probable, instead of the discounted cash flows. If management determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance.

When the ultimate collectability of the total principal of an impaired loan is in doubt and the loan is in nonaccrual status, all payments are applied to principal under the cost-recovery method. For financial statement purposes, the recorded investment in the loan is the actual principal balance reduced by payments that would otherwise have been applied to interest. When reporting information on these loans to the applicable customers, the unpaid principal balance is reported as if payments were applied to principal and interest under the original terms of the loan agreements. Therefore, the unpaid principal balance reported to the customer would be higher than the recorded investment in the loan for financial statement purposes. When the ultimate collectability of the total principal of the impaired loan is not in doubt and the loan is in nonaccrual status, contractual interest is credited to interest income when received under the cash-basis method.

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The following table includes the recorded investment and unpaid principal balances (a portion of which may have been charged off) for impaired loans with the associated allowance amount, if applicable, as of the dates presented. Also presented are the average recorded investments in the impaired loans and the related amount of interest recognized for the periods presented. The average balances are calculated based on daily average balances.

Impaired Loans by Class
(in thousands)

|  | As of June 30, 2013 |  |  |  | For the six months ended June 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Recorde | Investment |  |  |  |  |
|  | Unpaid | Without | With | Associated | Average |  | terest |
|  | Principal | Valuatio | Valuation | Allowance | Recorded I |  | come |
|  | Balance | Allowa | eAllowance |  | Investmen |  | cognized |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$4,546 | \$872 | \$ 3,415 | \$ 237 | \$4,738 | \$ |  |
| Commercial | 13,702 | 3,683 | 7,082 | 1,261 | 10,910 |  | 269 |
| Construction | 3,639 | 0 | 2,880 | 360 | 2,891 |  | 0 |
| Second mortgages | 183 | 43 | 136 | 47 | 745 |  | 4 |
| Equity lines of credit | 50 | 50 | 0 | 0 | 193 |  | 1 |
| Total mortgage loans on real estate | \$22,120 | \$4,648 | \$ 13,513 | \$ 1,905 | \$19,477 | \$ | 290 |
| Commercial loans | 0 | 0 | 0 | 0 | 12 |  | 0 |
| Consumer loans | 16 | 16 | 0 | 0 | 18 |  | 1 |
| Total | \$22,136 | \$4,664 | \$ 13,513 | \$ 1,905 | \$19,507 | \$ | 291 |

Impaired Loans by Class
(in thousands)

| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Residential 1-4 family | $\$ 4,100$ | $\$ 681$ | $\$ 3,235$ | $\$ 226$ | $\$ 2,354$ | $\$$ | 136 |  |
| Commercial | 12,459 | 3,741 | 5,817 |  | 180 | 10,151 | 242 |  |
| Construction | 3,782 | 3,064 | 0 | 0 | 3,320 | $(9$ | $)$ |  |
| Second mortgages | 695 | 583 | 47 | 5 | 542 | 12 |  |  |
| Equity lines of credit | 370 | 286 | 0 | 0 | 391 | $(2$ | $)$ |  |
| Total mortgage loans on real estate | $\$ 21,406$ | $\$ 8,355$ | $\$ 9,099$ | $\$ 411$ | $\$ 16,758$ | $\$$ | 379 |  |
| Commercial loans | 117 | 0 | 97 |  | 33 | 104 | $(14$ | $)$ |
| Consumer loans | 17 | 17 | 0 |  | 0 | 26 | 1 |  |
| Total | $\$ 21,540$ | $\$ 8,372$ | $\$ 9,196$ | $\$ 444$ | $\$ 16,888$ | $\$$ | 366 |  |

MONITORING OF LOANS AND EFFECT OF MONITORING FOR THE ALLOWANCE FOR LOAN LOSSES
Loan officers are responsible for continual portfolio analysis and prompt identification and reporting of problem loans, which includes assigning a risk grade to each applicable loan at its origination and revising such grade as the situation dictates. Loan officers maintain frequent contact with borrowers, which should enable the loan officer to identify potential problems before other personnel. In addition, meetings with loan officers and upper management are
held to discuss problem loans and review risk grades. Nonetheless, in order to avoid over-reliance upon loan officers for problem loan identification, the Company's loan review system provides for review of loans and risk grades by individuals who are independent of the loan approval process. Risk grades and historical loss rates by risk grades are used as a component of the calculation of the allowance for loan losses.

## ALLOWANCE FOR LOAN LOSSES

Management has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio. For purposes of determining the allowance for loan losses, the Company has segmented certain loans in the portfolio by product type. Loans are segmented into the following pools: commercial, real estate-construction, real estate-mortgage, consumer and other loans. The Company also sub-segments the real estate-mortgage segment into four classes: residential 1-4 family, commercial real estate, second mortgages and equity lines of credit. The Company uses an internally developed risk evaluation model in the estimation of the credit risk process. The model and assumptions used to determine the allowance are independently validated and reviewed to ensure that the theoretical foundation, assumptions, data integrity, computational processes and reporting practices are appropriate and properly documented.

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Each portfolio segment has risk characteristics as follows:
Commercial: Commercial loans carry risks associated with the successful operation of a business or project, in addition to other risks associated with the ownership of a business. The repayment of these loans may be dependent upon the profitability and cash flows of the business. In addition, there is risk associated with the value of collateral other than real estate which may depreciate over time and cannot be appraised with as much precision.
Real estate-construction: Construction loans carry risks that the project will not be finished according to schedule, the project will not be finished according to budget and the value of the collateral may at any point in time be less than -the principal amount of the loan. Construction loans also bear the risk that the general contractor, who may or may not be the loan customer, may be unable to finish the construction project as planned because of financial pressure unrelated to the project.
Real estate-mortgage: Residential mortgage loans and equity lines of credit carry risks associated with the continued credit-worthiness of the borrower and changes in the value of the collateral. Commercial real estate loans carry risks associated with the successful operation of a business if owner occupied. If non-owner occupied, the repayment of these loans may be dependent upon the profitability and cash flow from rent receipts.
Consumer loans: Consumer loans carry risks associated with the continued credit-worthiness of the borrowers and the - value of the collateral. Consumer loans are more likely than real estate loans to be immediately adversely affected by job loss, divorce, illness or personal bankruptcy.
Other loans: Other loans are loans to mortgage companies, loans for purchasing or carrying securities, and loans to insurance, investment and finance companies. These loans carry risks associated with the successful operation of a business. In addition, there is risk associated with the value of collateral other than real estate which may depreciate over time, depend on interest rates or fluctuate in active trading markets.

To determine the balance of the allowance account for each segment of the loan portfolio, management pools each segment by risk grade individually and applies a historical loss percentage. At June 30, 2013 and December 31, 2012, the historical loss percentage was based on losses sustained in each segment of the portfolio over the previous eight quarters.

Management also provides an allocated component of the allowance for loans that are classified as impaired. An allocated allowance is established when the discounted value of future cash flows from the impaired loan (or the collateral value or observable market price of the impaired loan) is lower than the carrying value of that loan.

Based on credit risk assessments and management's analysis of qualitative factors, additional loss factors are applied to loan balances. These additional qualitative factors include: economic conditions, trends in growth, loan concentrations, changes in certain loans, changes in underwriting, changes in management and changes in the legal and regulatory environment.

## THE COMPANY'S ESTIMATION PROCESS

The allowance for loan losses is the accumulation of various components that are calculated based on independent methodologies. Management's estimate is based on certain observable, historical data that management believes are most reflective of the underlying credit losses being estimated. In addition, impaired loans are separately identified for evaluation and are measured based on the present value of expected future cash flows, the observable market price of the loans or the fair value of the collateral. Also, various qualitative factors are applied to each segment of the loan portfolio.

## ALLOWANCE FOR LOAN LOSSES BY SEGMENT

The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Company considers the allowance for loan losses of $\$ 7.3$ million adequate to cover loan losses inherent in the loan portfolio at June 30, 2013.

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The following table presents, by portfolio segment, the changes in the allowance for loan losses and the recorded investment in loans for the periods presented. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

## ALLOWANCE FOR LOAN LOSSES AND RECORDED INVESTMENT IN LOANS

(in thousands)
Real Estate Real
Commercial Estate - Consumer Other Total
Construction Mortgage
For the Six Months Ended June 30, 2013
Allowance for Loan Losses:
Balance at the beginning of period
Charge-offs
Recoveries
Provision for loan losses
Ending balance
Ending balance individually evaluated for impairment
Ending balance collectively evaluated for impairment
Ending balance
Loan Balances:
Ending balance individually evaluated for impairment
Ending balance collectively evaluated for impairment
Ending balance

For the Year Ended
December 31, 2012
Allowance for Loan Losses:
Balance at the beginning of period
Charge-offs
Recoveries
Provision for loan losses
Ending balance
Ending balance individually evaluated for impairment
Ending balance collectively evaluated for impairment
Ending balance
Loan Balances:
Ending balance individually evaluated for impairment
Ending balance collectively evaluated for impairment
Ending balance

## CHANGES IN ACCOUNTING METHODOLOGY

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There were no changes in the Company's accounting methodology for the allowance for loan losses in the first six months of 2013.

Note 4. Share-Based Compensation
Share-based compensation arrangements include stock options, restricted stock awards, performance-based awards, stock appreciation rights and employee stock purchase plans. Accounting standards require all share-based payments to employees to be valued using a fair value method on the date of grant and to be expensed based on that fair value over the applicable vesting period.

Historically, the Company has only granted share-based compensation in the form of stock options. There were no options granted in the first six months of 2013.

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On March 9, 2008, the Company's 1998 Stock Option Plan expired. Options to purchase 154,460 shares of common stock were outstanding under the Company's 1998 Stock Option Plan at June 30, 2013. The exercise price of each option equals the market price of the Company's common stock on the date of the grant and each option's maximum term is ten years.

Stock option activity for the six months ended June 30, 2013 is summarized below:

|  | Shares | Weighted <br> Average <br> Exercise <br> Price | Weighted <br> Average <br> Remaining <br> Contractual <br> Life <br> (in years) | Aggregate <br> Intrinsic <br> Value <br> (in <br> thousands) |
| :---: | :---: | :---: | :---: | :---: |
| Options outstanding, January 1, 2013 | 156,960 | \$ 21.63 |  |  |
| Granted | 0 | 0 |  |  |
| Exercised | 0 | 0 |  |  |
| Canceled or expired | (2,500 ) | 21.94 |  |  |
| Options outstanding, June 30, 2013 | 154,460 | \$ 21.63 | 2.96 | \$ |
| Options exercisable, June 30, 2013 | 154,460 | \$ 21.63 | 2.96 | \$ 0 |

The aggregate intrinsic value of a stock option in the table above represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders had all option holders exercised their options on June 30, 2013. This amount changes based on changes in the market value of the Company's common stock. As of June 30, 2013, the outstanding options had no intrinsic value because the exercise prices of all outstanding options were above the market value of a share of the Company's common stock.

No options were exercised during the six months ended June 30, 2013.
As of June 30, 2013, all outstanding stock options were fully vested and there was no unrecognized stock-based compensation expense.

Note 5. Pension Plan
The Company provides pension benefits for eligible participants through a non-contributory defined benefit pension plan. The plan was frozen effective September 30, 2006; therefore, no additional participants will be added to the plan. The components of net periodic pension plan cost are as follows for the periods indicated:

| Three months ended June 30, | 2013 | 2012 |
| :--- | :---: | :---: |
|  | Pension | Benefits |
| Interest cost | $\$ 62,983$ | $\$ 71,750$ |
| Expected return on plan assets | $(88,399$ | $)$ |
| Amortization of net loss | 74,524 | 56,250 |
| Net periodic pension plan cost | $\$ 49,108$ | $\$ 30,500$ |
|  |  |  |
| Six months ended June 30, | 2013 |  |
|  | Pension Benefits |  |
|  | $\$ 125,966$ | $\$ 143,500$ |
| Interest cost | $(176,798)$ | $(195,000)$ |
| Expected return on plan assets | 149,048 | 112,500 |
| Amortization of net loss | $\$ 1,000$ |  |

At June 30, 2013, management had not yet determined the amount, if any, that the Company will contribute to the plan in the year ending December 31, 2013.

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Note 6. Stockholders' Equity and Earnings per Share

## STOCKHOLDERS' EQUITY - OTHER COMPREHENSIVE LOSS

The following table presents information on amounts reclassified out of accumulated other comprehensive loss, by category, during the periods indicated:

| Three |  |  |
| :---: | :---: | :---: |
| Months | Six Months | Affected Line Item on |
| Ended E | Ended | Affected Line Item on |
| June 30, J | June 30, |  |
| 201320122 | 20132012 | Consolidated Statement of Income |
| (in thousands) |  |  |
|  |  | Gain (loss) on sale of available-for-sale |
| \$(21) \$769 | \$(21) \$ 1,084 | securities, net |
| (7) 262 | (7) 369 | Income tax expense |
| \$(14) \$507 | \$(14) \$715 | Net of tax |

The following table presents the changes in accumulated other comprehensive loss, by category, net of tax, for the periods indicated:

| Unrealized |  |  |
| :--- | :--- | :--- |
| Gains | Defined | Accumulated |
| (Losses) | Benefit | Other |
| on | Pension | Comprehensive |
| SecuritiesPlans Loss <br> (in thousands)  |  |  |

SIX MONTHS ENDED JUNE 30, 2013

| Balance at beginning of period | \$1,993 | \$ 2,184 ) |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net change for the period | $(8,223)$ | 0 |  | (8,223 |
| Balance at end of period | \$(6,230) | \$(2,184) | \$ | (8,414 |
|  | Unrealized |  |  |  |
|  | Gains | Defined |  | cumulated |
|  | (Losses) | Benefit |  |  |
|  | on | Pension |  | mprehensive |
|  | Securitie | Plans | Los |  |

SIX MONTHS ENDED JUNE 30,
2012

| Balance at beginning of period | $\$ 1,526$ | $\$(1,875) \$$ | $(349$ | $)$ |
| :--- | :---: | :---: | :--- | :--- |
| Net change for the period | 249 | 0 | 249 |  |
| Balance at end of period | $\$ 1,775$ | $\$(1,875) \$$ | $(100$ | $)$ |

The following table presents the change in each component of other comprehensive income on a pre-tax and after-tax basis for the periods indicated.
nrealized losses on securities
Unrealized holding losses arising during the period
\$(12,480) \$ (4,243) \$ (8,237 )
Less reclassification adjustment for losses recognized in income
Net unrealized losses on securities
Total decrease in other comprehensive loss
Six Months Ended June 30, 2013
Tax
Pretax Expense Net-of-Tax (Benefit)
(in thousands)
(21 ) (7 ) (14 ) $(12,459) \quad(4,236) \quad(8,223)$
\$(12,459) \$ $(4,236) \$(8,223)$

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Six Months Ended June 30, 2012

Tax

Pretax | Expense |
| :---: |
| (Benefit) |

(in thousands)

Unrealized gains on securities
Unrealized holding gains arising during the period
Less reclassification adjustment for gains recognized in income
Net unrealized gains on securities
Total increase in other comprehensive loss
\$1,461 \$ 497
1,084 369
377128
\$377 \$ 128
\$ 964
715
249
\$ 249

## EARNINGS PER COMMON SHARE

Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed using the weighted average number of common shares outstanding during the period, including the effect of dilutive potential common shares attributable to outstanding stock options.

The Company did not include an average of 156 thousand potential common shares attributable to outstanding stock options in the diluted earnings per share calculation for the first six months of 2013 because they were antidilutive.

## Note 7. Recent Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2013-02, "Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income." The amendments in this ASU require an entity to present (either on the face of the statement where net income is presented or in the notes) the effects on the line items of net income of significant amounts reclassified out of accumulated other comprehensive income. In addition, the amendments require a cross-reference to other disclosures currently required for other reclassification items to be reclassified directly to net income in their entirety in the same reporting period. Public companies should apply these amendments for fiscal years, and interim periods within those years, beginning on or after December 15, 2012. The Company has included the required disclosures from ASU 2013-02 in its consolidated financial statements.

Note 8. Fair Value Measurements
The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the "Fair Value Measurements and Disclosures" topics of FASB ASU 2010-06 and FASB ASU 2011-04, the fair value of a financial instrument is the price that would be received in the sale of an asset or transfer of a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimate of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment.

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The fair value can be a reasonable point within a range that is most representative of fair value under current market conditions.

In estimating the fair value of assets and liabilities, the Company relies mainly on two models. The first model, used by the Company's bond accounting company, determines the fair value of securities. Securities are priced based on an evaluation of observable market data, including benchmark yield curves, reported trades, broker/dealer quotes, and issuer spreads. Pricing is also impacted by credit information about the issuer, perceived market movements, and current news events impacting the individual sectors. For assets other than securities and for all liabilities, fair value is determined using the Company's asset/liability modeling software. The software uses current yields, anticipated yield changes, and estimated duration of assets and liabilities to calculate fair value.

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In accordance with ASC 820, "Fair Value Measurements and Disclosures," the Company groups its financial assets and financial liabilities generally measured at fair value into three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity
Level has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and
1 - equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Valuation is based on inputs other than quoted prices included within Level 1 that are observable for the asset Level or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or
2 - liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments
Level
3 whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

An instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

## ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

Debt and equity securities with readily determinable fair values that are classified as "available-for-sale" are recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. Currently, all of the Company's available-for-sale securities are considered to be Level 2 securities.

The following table presents the balances of certain assets measured at fair value on a recurring basis as of the dates indicated:


|  | (Level <br>  <br>  <br> Available-for-sale securities |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government agencies | $\$ 25,805$ | $\$ 0$ | $\$ 25,805$ | $\$$ | 0 |  |  |  |
| Obligations of state and political subdivisions | 48,764 | 0 | 48,764 |  | 0 |  |  |  |
| Mortgage-backed securities | 181,843 | 0 | 181,843 |  | 0 |  |  |  |
| Money market investments | 801 | 0 | 801 |  | 0 |  |  |  |
| Corporate bonds | 1,370 | 0 | 1,370 |  | 0 |  |  |  |
| Total available-for-sale securities | $\$ 258,583$ | $\$ 0$ | $\$ 258,583$ | $\$$ | 0 |  |  |  |

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ASSETS MEASURED AT FAIR VALUE ON A NONRECURRING BASIS
Under certain circumstances, adjustments are made to the fair value for assets and liabilities although they are not measured at fair value on an ongoing basis.

## Impaired loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of fair value and loss associated with impaired loans can be based on the observable market price of the loan, the fair value of the collateral securing the loan, or the present value of the loan's expected future cash flows. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable, with the vast majority of the collateral in real estate.

The value of real estate collateral is determined utilizing an income, market, or cost valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company. In the case of loans with lower balances, the Company may obtain a real estate evaluation instead of an appraisal. Evaluations utilize many of the same techniques as appraisals, and are typically performed by independent appraisers. Once received, appraisals and evaluations are reviewed by trained staff independent of the lending function to verify consistency and reasonability. Appraisals and evaluations are based on significant unobservable inputs, including but not limited to: adjustments made to comparable properties, judgments about the condition of the subject property, the availability and suitability of comparable properties, capitalization rates, projected income of the subject or comparable properties, vacancy rates, projected depreciation rates, and the state of the local and regional economy. The Company may also elect to make additional reductions in the collateral value based on management's best judgment, which represents another source of unobservable inputs. Because of the subjective nature of collateral valuation, impaired loans are considered Level 3.

Impaired loans may be secured by collateral other than real estate. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivable collateral are based on financial statement balances or aging reports (Level 3). If a loan is not collateral-dependent, its impairment may be measured based on the present value of expected future cash flows, discounted at the loan's

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effective interest rate. Because the loan is discounted at its effective rate of interest, rather than at a market rate, the loan is not considered to be held at fair value and is not included in the tables below. Collateral-dependent impaired loans allocated to the allowance for loan losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as part of the provision for loan losses on the Consolidated Statements of Income.

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## Foreclosed assets

Loans are transferred to foreclosed assets when the collateral securing them is foreclosed on. The measurement of loss associated with foreclosed assets is based on the fair value of the collateral compared to the unpaid loan balance and anticipated costs to sell the property. If there is a contract for the sale of a property, and management reasonably believes the transaction will be consummated in accordance with the terms of the contract, fair value is based on the sale price in that contract (Level 1). If management has recent information about the sale of identical properties, such as when selling multiple condominium units on the same property, the remaining units would be valued based on the observed market data (Level 2). Lacking either a contract or such recent data, management would obtain an appraisal or evaluation of the value of the collateral as discussed above under Impaired Loans (Level 3). After the asset has been booked, a new appraisal or evaluation is obtained when management has reason to believe the fair value of the property may have changed and no later than two years after the last appraisal or evaluation was received. Any fair value adjustments to foreclosed assets below the original book value are recorded in the period incurred and expensed against current earnings.

The following table presents the assets carried on the consolidated balance sheets for which a nonrecurring change in fair value has been recorded. Assets are shown by class of loan and by level in the fair value hierarchy, as of the dates indicated. Certain impaired loans are valued by the present value of the loan's expected future cash flows, discounted at the interest rate of the loan rather than at a market rate. These loans are not carried on the consolidated balance sheets at fair value and, as such, are not included in the table below.


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Description

| Carrying Value at December |  |
| :--- | :--- |
| 31, 2012 Using |  |
| (in thousands) |  |
| Quoted |  |
| Prices |  |
| in |  |
| Active | Significant |
| Markets | Unobservable |
| for Significant | Inputs |
| Iden@uthler | (Level 3) |
| Asseedbervable |  |
| (Levkhputs |  |
| 1) (Level 2) |  |

Assets:
Impaired loans
Mortgage loans on real estate:

| Residential 1-4 family | $\$ 3,009$ | $\$ 0$ | $\$$ | 0 |  | $\$ 3,009$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :--- |
| Commercial | 2,271 | 0 |  | 0 |  | 2,271 |
| Second mortgages | 42 | 0 |  | 0 |  | 42 |
| Total mortgage loans on real estate | $\$ 5,322$ | $\$ 0$ | $\$$ | 0 |  | $\$ 5,322$ |
| Commercial loans | 64 | 0 |  | 0 |  | 64 |
| Total | $\$ 5,386$ | $\$ 0$ | $\$$ | 0 | $\$$ | 5,386 |

Foreclosed assets

| Residential 1-4 family | $\$ 676$ | $\$ 0$ | $\$$ | 0 | $\$ 676$ |  |
| :--- | ---: | ---: | :--- | :--- | :--- | :--- |
| Commercial | 2,094 | 0 |  | 0 |  | 2,094 |
| Construction | 3,804 | 0 |  | 0 |  | 3,804 |
| Total | $\$ 6,574$ | $\$ 0$ | $\$$ | 0 |  | $\$ 6,574$ |

The following table displays quantitative information about Level 3 Fair Value Measurements as of the date indicated (dollars in thousands):

Description

## Quantitative Information About Level 3 Fair Value Measurements

|  | Fair Value <br> at <br> June 30, <br> 2013 <br> (in <br> thousands) | Valuation Techniques Unobservable Input |
| :--- | :--- | :--- | :--- | :--- | | Range |
| :--- |
| (Average) |

Foreclosed assets

| Residential 1-4 family | 521 | Market comparables | Selling costs | $\begin{aligned} & 6 \%-10 \% \\ & (6 \%) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Commercial | 2,286 | Market comparables | Selling costs | $6 \%-10 \%$ <br> (6\%) |
|  |  |  |  | 6\%-10\% |
| Construction | 3,752 | Market comparables | Selling costs | (6\%) |

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|  | Fair Value |  |  |
| :--- | :--- | :--- | :--- |
|  | at |  |  |
|  | December |  |  |
| Description | 31,2012 |  |  |
|  | (in |  |  |
|  | thousands) |  |  |
|  |  | Range (Average) |  |

Impaired loans
Residential 1-4 family real estate

Commercial real estate
Second mortgages
Commercial loans
3,009
Market comparables
Differences in comparables
0\%-5\% (5\%)
Selling costs
4.75\%-6\% (6\%)

2,271 Market comparables
Selling costs
$0 \%-6 \%$ (4\%)
42 Market comparables
Selling costs
6\%
Market comparables Differences in comparables 25\%

Foreclosed assets
Residential 1-4 family
Commercial
Construction

Quantitative Information About Level 3 Fair Value Measurements
Fair Value
at
December
31, 2012
thousands)

676
2,094
3,804

Market comparables Selling costs
6\%-10\% (6\%)
Market comparables Selling costs
Market comparables Selling costs
$6 \%-10 \%(6 \%)$
$6 \%-10 \%(6 \%)$

ASC 825, "Financial Instruments," requires disclosure about fair value of financial instruments for interim periods and excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company's assets.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

## CASH AND CASH EQUIVALENTS

The carrying amounts of cash and short-term instruments, including interest-bearing due from banks, approximate fair values.

## RESTRICTED SECURITIES

The restricted security category is comprised of FHLB and Federal Reserve Bank stock. These stocks are classified as restricted securities because their ownership is restricted to certain types of entities and they lack a market. When the FHLB or Federal Reserve Bank repurchases stock, they repurchase at the stock's book value. Therefore, the carrying amounts of restricted securities approximate fair value.

## LOANS RECEIVABLE

The fair value of a loan is based on its interest rate in relation to its risk profile, in comparison to what an investor could earn on a different investment with a similar risk profile. Variations in risk tolerance between lenders, and thus in risk pricing, can result in the same loan being priced differently at different institutions. A bank's experience with the type of lending (such as commercial real estate) can also impact its assessment of the riskiness of a loan. A comprehensive picture of competitors' rates in relation to borrower risk profiles is not available. Since the rate and risk profile are the primary factors in determining the fair value of a loan, both of which are unobservable in the market, the Company classifies loans as Level 3 in the fair value hierarchy. Instead, the Company uses a model which estimates market value based on the loan's interest rate (regardless of its risk level) and rates for debt of similar maturities where market data is available. Fair values for non-performing loans are estimated as described above.

## BANK-OWNED LIFE INSURANCE

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Bank-owned life insurance represents insurance policies on certain current and former officers of the Company. The cash value of the policies is estimated using information provided by the insurance carrier. The insurance carrier uses actuarial data to estimate the value of each policy, based on the age and health of the insured relative to other individuals about whom the carrier has information. Health information can be broken down into quantitative, observable inputs, such as smoking habits, blood pressure, and weight, which, along with the insured's age, can be compared to observable data the insurance carrier has available. The carrier can then estimate the cash value of each policy. Since the cash value represents the amount of cash the Company would receive when the policies are paid, the cash value closely approximates the fair value of the policies. Accordingly, bank-owned life insurance is classified as Level 2. - 25 -

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## DEPOSIT LIABILITIES

The fair value of demand deposits, savings and certain money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposits is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities. Information about the rates paid by other institutions for deposits of similar terms is readily available, and rates are mainly influenced by the term of the deposit itself. As a result, fair value calculations are based on observable inputs, and are classified as Level 2.

## SHORT-TERM BORROWINGS

The carrying amounts of federal funds purchased, overnight repurchase agreements, and other short-term borrowings maturing within 90 days approximate their fair values. Since the contractual terms of these borrowings provide all information necessary to calculate the amounts that will be due at maturity, these liabilities are classified as Level 2.

## LONG-TERM BORROWINGS

The fair values of the Company's long-term borrowings are estimated based on the current cost to repay the debt in full, discounted to current values and including any prepayment penalties that may apply. As the contractual terms of the borrowing provide all the necessary inputs for this calculation, long-term borrowings are classified as Level 2.

## ACCRUED INTEREST

The calculation of accrued interest is based on readily observable information, such as the rate and term of the underlying asset or liability. Since these amounts are expected to be realized quickly (generally within 30 to 90 days), the carrying value approximates fair value and is classified as Level 2.

## COMMITMENTS TO EXTEND CREDIT AND IRREVOCABLE LETTERS OF CREDIT

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit-worthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At June 30, 2013 and December 31, 2012, the fair value of fees charged for loan commitments and irrevocable letters of credit was immaterial.

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The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments as of the dates indicated are as follows:

Assets
Cash and cash equivalents
Securities available-for-sale
Securities held-to-maturity
Restricted securities
Loans, net of allowances for loan losses Bank owned life insurance
Accrued interest receivable
Liabilities
Deposits
Overnight repurchase agreements
Term repurchase agreements
Federal Home Loan Bank advances
Accrued interest payable

Assets
Cash and cash equivalents
Securities available-for-sale
Securities held-to-maturity
Restricted securities

Fair Value Measurements at June 30,
2013 Using
(in thousands)
Quoted
Prices
in
Active
Carrying Markets
Value for Significant
Identical Other Significant
Assets Observable Unobservable
(Level Inputs Inputs

1) (Level 2) (Level 3)
\$55,171 \$55,171 \$0 \$ 0
258,583 $0 \quad 258,583 \quad 0$
$\begin{array}{llll}11,413 & 0 & 11,403 & 0\end{array}$

| 2,378 | 0 | 2,378 | 0 |
| :--- | :--- | :--- | :--- |


| 462,212 | 0 | 0 | 467,676 |
| :--- | :--- | :--- | :--- |

$\begin{array}{llll}22,257 & 0 & 22,257 & 0\end{array}$
$\begin{array}{llll}2,593 & 0 & 2,593 & 0\end{array}$

| $\$ 730,368$ | $\$ 0$ | $\$ 734,412$ | $\$ 0$ |
| :--- | ---: | :--- | ---: |
| 25,642 | 0 | 25,642 | 0 |
| 411 | 0 | 411 | 0 |
| 25,000 | 0 | 27,992 | 0 |
| 366 | 0 | 366 | 0 |

Fair Value Measurements at
December 31, 2012 Using
(in thousands)
Quoted
Prices
in
Active
Markets
for Significant
Identical Other Significant
Assets Observable Unobservable
Carrying (Level Inputs Inputs
Value 1) (Level 2) (Level 3)
$\$ 42,317 \quad \$ 42,317 \quad \$ 0 \quad \$ 0$
329,456 00329,4560
$\begin{array}{llll}570 & 0 & 574 & 0\end{array}$
$\begin{array}{llll}2,562 & 0 & 2,562 & 0\end{array}$

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| Loans, net of allowances for loan losses | 463,809 | 0 | 0 | 466,4 |
| :--- | :--- | :--- | :--- | :--- |
| Bank owned life insurance | 21,824 | 0 | 21,824 | 0 |
| Accrued interest receivable | 2,420 | 0 | 2,420 | 0 |
|  |  |  |  |  |
| Liabilities | $\$ 753,816$ | $\$ 0$ | $\$ 757,923$ | $\$ 0$ |
| Deposits | 35,946 | 0 | 35,946 | 0 |
| Overnight repurchase agreements | 1,280 | 0 | 1,282 | 0 |
| Term repurchase agreements | 25,000 | 0 | 28,681 | 0 |
| Federal Home Loan Bank advances | 439 | 0 | 439 | 0 |
| Accrued interest payable |  |  |  |  |

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Note 9. Segment Reporting
The Company operates in a decentralized fashion in three principal business segments: The Old Point National Bank of Phoebus (the Bank), Old Point Trust \& Financial Services, N. A. (Trust), and the Company as a separate segment (for purposes of this Note, the Parent). Revenues from the Bank's operations consist primarily of interest earned on loans and investment securities and service charges on deposit accounts. Trust's operating revenues consist principally of income from fiduciary activities. The Parent's revenues are mainly interest and dividends received from the Bank and Trust companies. The Company has no other segments.

The Company's reportable segments are strategic business units that offer different products and services. They are managed separately because each segment appeals to different markets and, accordingly, requires different technologies and marketing strategies.

Information about reportable segments, and reconciliation of such information to the consolidated financial statements as of and for the three and six months ended June 30, 2013 and 2012 follows:

|  | Three Months Ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank | Trust | Unconsolidated Parent | Eliminations | Consolidated |
| Revenues |  |  |  |  |  |
| Interest and dividend income | \$7,466,917 | \$9,933 | \$ 1,095,279 | \$(1,095,582 ) | \$7,476,547 |
| Income from fiduciary activities | 0 | 865,689 | 0 | 0 | 865,689 |
| Other income | 2,299,848 | 133,972 | 50,100 | (65,376 | 2,418,544 |
| Total operating income | 9,766,765 | 1,009,594 | 1,145,379 | (1,160,958 | 10,760,780 |
| Expenses |  |  |  |  |  |
| Interest expense | 1,177,919 | 0 | 0 | (303 | 1,177,616 |
| Provision for loan losses | 300,000 | 0 | 0 | 0 | 300,000 |
| Salaries and employee benefits | 4,144,898 | 552,616 | 108,070 | 0 | 4,805,584 |
| Other expenses | 3,018,514 | 226,099 | 63,954 | (65,376 | 3,243,191 |
| Total operating expenses | 8,641,331 | 778,715 | 172,024 | (65,679 | 9,526,391 |
| Income before taxes | 1,125,434 | 230,879 | 973,355 | (1,095,279 ) | 1,234,389 |
| Income tax expense (benefit) | 182,701 | 78,333 | (41,460 ) | 0 | 219,574 |
| Net income | \$942,733 | \$152,546 | \$ 1,014,815 | \$(1,095,279 ) | \$1,014,815 |
| Total assets | \$862,066,454 | \$5,502,315 | \$ 82,499,916 | \$(83,187,334) | \$866,881,351 |


|  | Three Months Ended June 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank | Trust | Unconsolidated Parent | Eliminations | Consolidated |
| Revenues |  |  |  |  |  |
| Interest and dividend income | \$8,301,983 | \$9,368 | \$ 668,104 | \$(667,837 | ) $\$ 8,311,618$ |
| Income from fiduciary activities | 0 | 793,005 | 0 | 0 | 793,005 |
| Other income | 2,943,305 | 160,014 | 165,000 | (180,476 | 3,087,843 |
| Total operating income | 11,245,288 | 962,387 | 833,104 | (848,313 | 12,192,466 |
| Expenses |  |  |  |  |  |
| Interest expense | 1,498,747 | 0 | 1,567 | (1,908 | ) $1,498,406$ |

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| Provision for loan losses | $1,000,000$ | 0 | 0 | 0 | $1,000,000$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Salaries and employee benefits | $4,524,216$ | 563,640 | 132,029 | 0 | $5,219,885$ |
| Other expenses | $3,602,522$ | 239,708 | 65,011 | $(180,476$ | $3,726,765$ |
| Total operating expenses | $10,625,485$ | 803,348 | 198,607 | $(182,384$ | $)$ |
|  | 619,803 | 159,039 | 634,497 | $(665,929$ | $)$ |
| Income before taxes | 59,007 | 53,906 | $(3,710$ | $)$ | 0 |
| Income tax expense (benefit) |  |  |  |  | 109,410 |
| Net income | $\$ 560,796$ | $\$ 105,133$ | $\$ 638,207$ | $\$(665,929$ | $) \$ 638,207$ |
| Total assets | $\$ 868,035,982$ | $\$ 5,229,142$ | $\$ 87,516,934$ | $\$(88,463,223) \$ 872,318,835$ |  |
|  |  |  |  |  |  |
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|  | Six Months Ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank | Trust | Unconsolidated Parent | Eliminations | Consolidated |
| Revenues |  |  |  |  |  |
| Interest and dividend income | \$15,086,945 | \$ 19,210 | \$ 2,056,841 | \$(2,057,533 ) | \$15,105,463 |
| Income from fiduciary activities | 0 | 1,765,494 | 0 | 0 | 1,765,494 |
| Other income | 4,417,970 | 244,740 | 100,200 | (130,902 ) | 4,632,008 |
| Total operating income | 19,504,915 | 2,029,444 | 2,157,041 | (2,188,435 ) | 21,502,965 |
| Expenses |  |  |  |  |  |
| Interest expense | 2,432,827 | 0 | 0 | (692 ) | 2,432,135 |
| Provision for loan losses | 500,000 | 0 | 0 | 0 | 500,000 |
| Salaries and employee benefits | 8,438,820 | 1,068,666 | 219,024 | 0 | 9,726,510 |
| Other expenses | 6,140,976 | 443,618 | 94,375 | (130,902 ) | 6,548,067 |
| Total operating expenses | 17,512,623 | 1,512,284 | 313,399 | (131,594 ) | 19,206,712 |
| Income before taxes | 1,992,292 | 517,160 | 1,843,642 | (2,056,841 ) | 2,296,253 |
| Income tax expense (benefit) | 277,109 | 175,502 | (72,490 | 0 | 380,121 |
| Net income | \$1,715,183 | \$341,658 | \$ 1,916,132 | \$(2,056,841 ) | \$1,916,132 |
| Total assets | \$862,066,454 | \$5,502,315 | \$ 82,499,916 | \$(83,187,334) | \$866,881,351 |
|  | Six Months Ended June 30, 2012 |  |  |  |  |
|  | Bank | Trust | Unconsolidated Parent | Eliminations | Consolidated |
| Revenues |  |  |  |  |  |
| Interest and dividend income | \$16,714,277 | \$18,952 | \$ 1,760,508 | \$(1,759,927 ) | \$16,733,810 |
| Income from fiduciary activities | 0 | 1,619,651 | 0 | 0 | 1,619,651 |
| Other income | 5,295,982 | 264,352 | 330,000 | (361,252 ) | 5,529,082 |
| Total operating income | 22,010,259 | 1,902,955 | 2,090,508 | (2,121,179 ) | 23,882,543 |
| Expenses |  |  |  |  |  |
| Interest expense | 3,009,967 | 0 | 3,134 | (3,769 | 3,009,332 |
| Provision for loan losses | 1,200,000 | 0 | 0 | 0 | 1,200,000 |
| Salaries and employee benefits | 8,812,752 | 1,100,653 | 266,757 | 0 | 10,180,162 |
| Other expenses | 7,088,935 | 485,024 | 103,219 | (361,252 ) | 7,315,926 |
| Total operating expenses | 20,111,654 | 1,585,677 | 373,110 | (365,021 ) | 21,705,420 |
| Income before taxes | 1,898,605 | 317,278 | 1,717,398 | (1,756,158) | 2,177,123 |
| Income tax expense (benefit) | 352,186 | 107,539 | 890 | 0 | 460,615 |
| Net income | \$1,546,419 | \$209,739 | \$ 1,716,508 | \$(1,756,158) | \$1,716,508 |
| Total assets | \$868,035,982 | \$5,229,142 | \$ 87,516,934 | \$(88,463,223) | \$872,318,835 |

The accounting policies of the segments are the same as those described in the summary of significant accounting policies reported in the Company's 2012 annual report on Form 10-K. The Company evaluates performance based on

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profit or loss from operations before income taxes, not including nonrecurring gains or losses.
Both the Parent and the Trust companies maintain deposit accounts with the Bank, on terms substantially similar to those available to other customers. These transactions are eliminated to reach consolidated totals.

Note 10. Commitments and Contingencies
There have been no material changes in the Company's commitments and contingencies from those disclosed in the Company's 2012 annual report on Form 10-K. For a discussion of the Company's branch office expansion, see Note 1 of the Notes to the Consolidated Financial Statements included in this quarterly report on Form 10-Q. - 29 -

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
The following discussion is intended to assist readers in understanding and evaluating the financial condition, changes in financial condition and the results of operations of the Company. The Company consists of the parent company and its wholly-owned subsidiaries, The Old Point National Bank of Phoebus (the Bank) and Old Point Trust \& Financial Services, N. A. (Trust), collectively referred to as the Company. This discussion should be read in conjunction with the consolidated financial statements and other financial information contained elsewhere in this report.

## Caution About Forward-Looking Statements

In addition to historical information, this report may contain forward-looking statements. For this purpose, any statement that is not a statement of historical fact may be deemed to be a forward-looking statement. These forward-looking statements may include, but are not limited to, statements regarding profitability including the focus on reducing time deposits, the net interest margin, strategies for managing the net interest margin and the expected impact of such efforts, liquidity, the loan portfolio and expected trends in the quality of the loan portfolio, the allowance and provision for loan losses, the securities portfolio, interest rate sensitivity, asset quality, levels of net loan charge-offs and nonperforming assets, noninterest expense (and components of noninterest expense), the cost of expanding a current office building, noninterest income (and components of noninterest income), income taxes, expected impact of efforts to restructure the balance sheet, expected yields on the loan and securities portfolios, expected rates on interest-bearing liabilities, market risk, expected effects of the federal government's automatic spending cuts (commonly known as sequestration), business and growth strategies, investment strategy and financial and other goals. Forward-looking statements often use words such as "believes," "expects," "plans," "may," "will," "should," "projects," "contemplates," "anticipates," "forecasts," "intends" or other words of similar meaning. These statements can also identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements.

There are many factors that could have a material adverse effect on the operations and future prospects of the Company including, but not limited to, changes in interest rates, general economic conditions, the effects of the sequestration on the Company's service area and the allowance for loan losses, the quality or composition of the loan or investment portfolios, the effects of management's investment strategy and strategy to manage the net interest margin, the adequacy of the Company's credit quality review processes, the level of nonperforming assets and charge-offs, the local real estate market, volatility and disruption in national and international financial markets, government intervention in the U.S. financial system, FDIC premiums and/or assessments, demand for loan and other banking products, levels of noninterest income and expense, deposit flows, competition, adequacy of the allowance for loan losses and changes in accounting principles, policies and guidelines. The Company could also be adversely affected by monetary and fiscal policies of the U.S. Government, as well as any regulations or programs implemented pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) or other legislation and policies of the Office of the Comptroller of the Currency, U.S. Treasury and the Federal Reserve Board.

The Company experienced reduced earnings during and following the recent recession. Earnings and the size of the loan portfolio are generally down compared to pre-recession levels. However, net income in the second quarter and the six months ended June 30, 2013 has improved compared to the same periods in 2012, and in the second quarter of 2013, the loan portfolio increased compared to the March 31, 2013 level. Management believes that, if the economy continues to improve, both earnings and the size of the loan portfolio will generally continue to improve, although improvements may be gradual and may not follow a consistent pattern.

In July 2010, the President signed into law the Dodd-Frank Act, which implements far-reaching changes across the financial regulatory landscape. It is not clear what other impacts the Dodd-Frank Act, regulations promulgated thereunder and other regulatory initiatives of the Treasury and other bank regulatory agencies will have on the financial markets and the financial services industry.

These risks and uncertainties, in addition to the risks and uncertainties identified in the Company's 2012 annual report on Form $10-\mathrm{K}$, should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made. In addition, past results of operations are not necessarily indicative of future results.

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General
The Company is the parent company of the Bank and Trust. The Bank is a locally managed community bank serving the Hampton Roads localities of Hampton, Newport News, Norfolk, Virginia Beach, Chesapeake, Williamsburg/James City County, York County and Isle of Wight County. The Bank currently has 20 branch offices. In the first quarter of 2013 the Bank completed its combination of two of its branches located in Williamsburg. Trust is a wealth management services provider.

Critical Accounting Policies and Estimates
As of June 30, 2013, there have been no significant changes with regard to the critical accounting policies and estimates disclosed in the Company's 2012 annual report on Form 10-K. That disclosure included a discussion of the accounting policy that requires management's most difficult, subjective or complex judgments: the allowance for loan losses. For a discussion of the Company's policies for calculating the allowance for loan losses, see Note 3 of the Notes to the Consolidated Financial Statements included in this quarterly report on Form 10-Q.

## Earnings Summary

Net income for the second quarter of 2013 was $\$ 1.0$ million or $\$ 0.21$ per diluted share as compared to net income of $\$ 638$ thousand or $\$ 0.13$ per diluted share for the second quarter of 2012. Lower provision for loan losses and lower noninterest expense contributed to the improved profitability.

For the six months ended June 30, 2013, net income was $\$ 1.9$ million, $11.63 \%$ higher than net income for the first six months of 2012. When comparing the first six months of 2013 to the same period in 2012, the reduction in interest and fees on loans and the loss on sale of available-for sale securities were more than offset by higher income from fiduciary activities, lower interest expense, lower provision for loan losses and lower noninterest expense.

Net Interest Income
The principal source of earnings for the Company is net interest income. Net interest income is the difference between interest and fees generated by earning assets and interest expense paid to fund them. Changes in the volume and mix of interest-earning assets and interest-bearing liabilities, as well as their respective yields and rates, have a significant impact on the level of net interest income. The net interest margin is calculated by dividing tax-equivalent net interest income by average earning assets. Although both total interest and dividend income and total interest expense decreased during the three and six months ended June 30, 2013, as compared to the same periods in 2012, total interest and dividend income decreased more than total interest expense, causing net interest income to decrease for the three and six months ended June 30, 2013 compared to the three and six months ended June 30, 2012.

Net interest income, on a fully tax-equivalent basis, was $\$ 6.5$ million in the second quarter of 2013, a decrease of $\$ 449$ thousand from the second quarter of 2012. Net interest income, on a fully tax-equivalent basis, was $\$ 13.0$ million for the first six months of 2013, a decrease of $\$ 911$ thousand from the same period in 2012.

The net interest margin was $3.20 \%$ in the second quarter of 2013, 28 basis points lower than the $3.48 \%$ net interest margin in the equivalent period in 2012. The year-to-date interest margin for 2013 was $3.19 \%$, down 34 basis points from $3.53 \%$ for the first half of 2012 . While the average rate on liabilities continues to decrease, the rate of change continues to slow as most longer-term deposits have already re-priced. During 2013, management has focused on increasing lower-cost deposits and has allowed the higher-cost time deposits to decrease. During 2013, management has focused on increasing lower-cost deposits primarily through sales efforts by employees and has allowed higher-cost time deposits to decrease through attrition. This focus can be seen by the fact that average money market and savings deposits increased by $\$ 27.2$ million and average time deposits decreased by $\$ 12.4$ million when comparing the second quarter 2013 to the second quarter 2012. The focus on lower-cost deposits has contributed to the continued reduction in the average rate on liabilities. Management expects to continue the strategy to manage the net interest margin through the reduction in higher-cost time deposits until loan demand recovers significantly.

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In addition, the average yield on loans decreased from $5.62 \%$ for the second quarter of 2012 to $5.10 \%$ for the second quarter of 2013, and from $5.67 \%$ for the first six months of 2012 to $5.15 \%$ for the same period in 2013, as higher-yielding loans paid off or were renewed at current, lower rates. More significantly, the composition of earning assets has shifted: as average total loans have decreased, a larger percent of earning assets have been invested in lower-yielding investment securities. Because investment securities typically yield less than loans, this shift to lower-yielding investment securities continues to negatively impact the Company's net interest margin in 2013. Due to the growth in loans between March 31, 2013 and June 30, 2013, management expects the decrease in average loans to level off and begin increasing in the near future.

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Tax-equivalent interest income decreased by $\$ 770$ thousand in the second quarter of 2013 and by $\$ 1.5$ million for the first six months of 2013 compared to the same periods of 2012. Average earning assets increased $\$ 13.5$ million for the second quarter of 2013 and increased $\$ 26.8$ million for the first six months of 2013 compared to the same periods in 2012. Interest expense decreased $\$ 321$ thousand for the second quarter of 2013 and decreased $\$ 577$ thousand for the first six months of 2013 as compared to the second quarter and first six months of 2012. The decrease in interest expense is primarily a result of the 21 basis-point decrease in the average rate on interest-bearing liabilities for the first six months of 2013 compared to the same period in 2012.

The yield on average earning assets and cost of average interest-bearing liabilities both decreased due to the Federal Open Market Committee (FOMC) lowering the Federal Funds Target Rate during 2008 from $4.25 \%$ to a range of $0.00 \%$ to $0.25 \%$. The FOMC has kept the Federal Funds Target Rate unchanged through June 30, 2013. As higher-yielding earning assets and higher-cost interest-bearing liabilities that were opened prior to 2008 mature, they are being replaced with lower-yielding earning assets and lower-cost interest-bearing liabilities. Assuming that the FOMC keeps interest rates at current levels, management believes that the decrease of the average rate on interest-bearing liabilities will continue to slow as a high percentage of the Company's interest-bearing liabilities have already re-priced. Management also believes that the average yield on loans will continue to decline due to increased competition for loans in the Company's markets, and as loans are renewed or refinanced at lower current market rates.

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The following table shows an analysis of average earning assets, interest-bearing liabilities and rates and yields for the periods indicated. Nonaccrual loans are included in loans outstanding.

## AVERAGE BALANCE SHEETS, NET INTEREST INCOME* AND RATES*

For the quarter ended June 30,
20132012

|  | Interest |  | Interest |
| :--- | :--- | :--- | :--- | :--- |
| Average | Income/ Yield/ | Average | Income/ Yield/ |
| Balance $\quad$ Expense Rate** |  |  |  |
| (dollars in thousands) |  |  |  |


| $\$ 462,256$ | $\$ 5,899$ | 5.10 | $\%$ | $\$ 481,072$ | $\$ 6,765$ | 5.62 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |
| 265,181 | 1,253 | 1.89 | $\%$ | 261,492 | 1,380 | 2.11 | $\%$ |
| 45,720 | 435 | 3.81 | $\%$ | 21,918 | 224 | 4.09 | $\%$ |
| 310,901 | 1,688 | 2.17 | $\%$ | 283,410 | 1,604 | 2.26 | $\%$ |
| 28,995 | 19 | 0.26 | $\%$ | 23,474 | 9 | 0.15 | $\%$ |
| 1,784 | 1 | 0.22 | $\%$ | 1,732 | 1 | 0.23 | $\%$ |
| 3,411 | 26 | 3.05 | $\%$ | 4,174 | 24 | 2.30 | $\%$ |
| 807,347 | $\$ 7,633$ | 3.78 | $\%$ | 793,862 | $\$ 8,403$ | 4.23 | $\%$ |
| $(7,417)$ |  |  |  | $(7,723)$ |  |  |  |
| 85,479 |  |  | 78,764 |  |  |  |  |
| $\$ 885,409$ |  |  |  | $\$ 864,903$ |  |  |  |
|  |  |  |  |  |  |  |  |

LIABILITIES AND STOCKHOLDERS' EOUITY
Time and savings deposits:
Interest-bearing transaction accounts
Money market deposit accounts
Savings accounts
Time deposits, $\$ 100,000$ or more
Other time deposits
Total time and savings deposits
Federal funds purchased, repurchase agreements and other borrowings
Federal Home Loan Bank advances
Total interest-bearing liabilities
Demand deposits
Other liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest margin

| $\$ 11,700$ | $\$ 1$ | 0.03 | $\%$ | $\$ 11,834$ | $\$ 2$ | 0.07 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 194,811 | 53 | 0.11 | $\%$ | 176,465 | 79 | 0.18 | $\%$ |
| 61,731 | 15 | 0.10 | $\%$ | 52,924 | 13 | 0.10 | $\%$ |
| 128,465 | 369 | 1.15 | $\%$ | 127,708 | 415 | 1.30 | $\%$ |
| 160,595 | 427 | 1.06 | $\%$ | 173,708 | 548 | 1.26 | $\%$ |
| 557,302 | 865 | 0.62 | $\%$ | 542,639 | 1,057 | 0.78 | $\%$ |
|  |  |  |  |  |  |  |  |
| 30,860 | 7 | 0.09 | $\%$ | 30,339 | 16 | 0.21 | $\%$ |
| 25,000 | 305 | 4.88 | $\%$ | 35,000 | 425 | 4.86 | $\%$ |
| 613,162 | 1,177 | 0.77 | $\%$ | 607,978 | 1,498 | 0.99 | $\%$ |
| 180,838 |  |  |  | 167,452 |  |  |  |
| 3,095 |  |  |  | 2,149 |  |  |  |
| 88,314 |  |  | 87,324 |  |  |  |  |
| $\$ 885,409$ |  |  | $\$ 864,903$ |  |  |  |  |
|  | $\$ 6,456$ | 3.20 | $\%$ |  | $\$ 6,905$ | 3.48 | $\%$ |

* Computed on a fully tax-equivalent basis using a $34 \%$ rate
** Annualized
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## ASSETS

Loans*
Investment securities:
Taxable
Tax-exempt*
Total investment securities
Interest-bearing due from banks
Federal funds sold
Other investments
Total earning assets
Allowance for loan losses
Other nonearning assets
Total assets

For the six months ended June 30,

| 2013 |  | 2012 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Interest |  | Interest |  |


| $\$ 462,759$ | $\$ 11,916$ | 5.15 | $\%$ | $\$ 488,346$ | $\$ 13,855$ | 5.67 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |
| 275,152 | 2,577 | 1.87 | $\%$ | 246,091 | 2,601 | 2.11 | $\%$ |
| 42,919 | 836 | 3.90 | $\%$ | 17,923 | 367 | 4.10 | $\%$ |
| 318,071 | 3,413 | 2.15 | $\%$ | 264,014 | 2,968 | 2.25 | $\%$ |
| 26,467 | 33 | 0.25 | $\%$ | 27,382 | 26 | 0.19 | $\%$ |
| 1,857 | 1 | 0.11 | $\%$ | 1,843 | 1 | 0.11 | $\%$ |
| 3,492 | 44 | 2.52 | $\%$ | 4,273 | 45 | 2.11 | $\%$ |
| 812,646 | $\$ 15,407$ | 3.79 | $\%$ | 785,858 | $\$ 16,895$ | 4.30 | $\%$ |
| $(7,414$ |  |  |  | $(8,159$ |  |  |  |
| 84,136 |  |  | 79,787 |  |  |  |  |
| $\$ 889,368$ |  |  | $\$ 857,486$ |  |  |  |  |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Time and savings deposits:
Interest-bearing transaction accounts $\quad \$ 11,370 \quad \$ 3 \quad 0.05 \quad \% \quad \$ 11,498 \quad \$ 4 \quad 0.07 \quad \%$
Money market deposit accounts
Savings accounts
Time deposits, \$100,000 or more
Other time deposits
Total time and savings deposits
Federal funds purchased, repurchase agreements and other borrowings
Federal Home Loan Bank advances
Total interest-bearing liabilities
Demand deposits
Other liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest margin

| $\$ 11,370$ | $\$ 3$ | 0.05 | $\%$ | $\$ 11,498$ | $\$ 4$ | 0.07 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 194,956 | 124 | 0.13 | $\%$ | 174,434 | 158 | 0.18 | $\%$ |
| 59,885 | 29 | 0.10 | $\%$ | 52,010 | 26 | 0.10 | $\%$ |
| 131,712 | 765 | 1.16 | $\%$ | 126,551 | 830 | 1.31 | $\%$ |
| 164,847 | 885 | 1.07 | $\%$ | 172,205 | 1,109 | 1.29 | $\%$ |
| 562,770 | 1,806 | 0.64 | $\%$ | 536,698 | 2,127 | 0.79 | $\%$ |
|  |  |  |  |  |  |  |  |
| 31,628 | 19 | 0.12 | $\%$ | 31,551 | 32 | 0.20 | $\%$ |
| 25,000 | 607 | 4.86 | $\%$ | 35,000 | 850 | 4.86 | $\%$ |
| 619,398 | 2,432 | 0.79 | $\%$ | 603,249 | 3,009 | 1.00 | $\%$ |
| 178,556 |  |  |  | 165,373 |  |  |  |
| 2,993 |  |  |  | 2,023 |  |  |  |
| 88,421 |  |  |  | 86,841 |  |  |  |
| $\$ 889,368$ |  |  | $\$ 857,486$ |  |  | $\$ 13,886$ | 3.53 |

* Computed on a fully tax-equivalent basis using a $34 \%$ rate
** Annualized

Provision for Loan Losses
The provision for loan losses is a charge against earnings necessary to maintain the allowance for loan losses at a level consistent with management's evaluation of the portfolio. This expense is based on management's estimate of credit losses that may be sustained in the loan portfolio. Management's evaluation included credit quality trends, collateral values, the findings of internal credit quality assessments and results from external bank regulatory examinations. These factors, as well as identified impaired loans, historical losses and current economic and business conditions, were used in developing estimated loss factors for determining the loan loss provision.

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The provision for loan losses was $\$ 300$ thousand in the second quarter of 2013, as compared to $\$ 1.0$ million in the second quarter of 2012 and was $\$ 500$ thousand for the first half of 2013, as compared to $\$ 1.2$ million in the first half of 2012. Management concluded that the provision was appropriate based on its analysis of the adequacy of the allowance for loan losses. The lower provision in the second quarter of 2013, as compared to the provision for the second quarter of 2012, was due to lower charge-offs and a reduction in total loans from $\$ 476.5$ million at June 30, 2012 to $\$ 469.5$ million at June 30, 2013. While the provision for loan losses was lower in the second quarter of 2013 than in the second quarter of 2012, it was $\$ 100,000$ higher in the second quarter of 2013 compared to the first quarter of 2013, due primarily to management's concerns regarding the possible negative consequences of sequestration.

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Net loans charged off were $\$ 528$ thousand for the first six months of 2013 as compared to $\$ 2.0$ million for the first six months of 2012. On an annualized basis, net loan charge-offs were $0.22 \%$ of total loans for the first six months of 2013 compared with $0.85 \%$ for the same period in 2012. Net loans charged off for the first six months of 2013 were relatively low as compared to net charge-offs of the past few years. Management anticipates that net charge-offs for the third quarter of 2013 will be below the elevated level of net charge-offs that occurred in 2010, 2011, and 2012 due to stabilization of the economy and housing prices. If, however, sequestration has negative consequences that are more severe than those currently expected by management, borrowers may be less likely to repay loans, net charge-offs may increase, and higher contributions to the allowance for loan losses in the form of increased provisions may be necessary.

Nonperforming assets consist of nonaccrual loans, loans past due 90 days or more and accruing interest, restructured loans that are accruing interest and not performing according to their modified terms, and foreclosed assets. See Note 3 of the Notes to the Consolidated Financial Statements included in this quarterly report on Form 10-Q for an explanation of these categories. Foreclosed assets consist of real estate from foreclosures on loan collateral. The majority of the loans 90 days or more past due but still accruing interest are classified as substandard. Substandard loans are a component of the allowance for loan losses. When a loan changes from "past due 90 days or more and accruing interest" status to "nonaccrual" status, the loan is reviewed for impairment. In most cases, if the loan is considered impaired, then the difference between the value of the collateral and the principal amount outstanding on the loan is charged off. If the Company is waiting on an appraisal to determine the collateral's value or is in negotiations with the borrower or other parties that may affect the value of the collateral, management allocates funds to cover the deficiency to the allowance for loan losses based on information available to management at that time. In the case of TDRs, the restructuring may be to modify to an unsecured loan (e.g., a short sale) that the borrower can afford to repay. In these circumstances, the entire balance of the loan would be specifically allocated for, unless the present value of expected future cash flows was more than the current balance on the loan. It would not be charged off if the loan documentation supports the borrower's ability to repay the modified loan.

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The following table presents information on nonperforming assets, as of the dates indicated:
NONPERFORMING ASSETS

|  | December |  |  |
| :--- | :---: | :--- | :--- | :--- |
|  | $\begin{array}{l}\text { June 30, } \\ 21, \\ 2013\end{array}$ | $\begin{array}{l}\text { Increase } \\ \text { (in thousands) }\end{array}$ | (Decrease) |$]$

(1) The real estate-mortgage segment includes residential 1 - 4 family, commercial real estate, second mortgages and equity lines of credit.
(2) As of June 30, 2013 and December 31, 2012, all of the Company's restructured accruing loans were performing in compliance with their modified terms.

Nonperforming assets as of June 30, 2013 were $\$ 16.1$ million, $\$ 1.6$ million lower than nonperforming assets as of December 31, 2012. The nonperforming assets category of nonaccrual loans decreased $\$ 1.4$ million and foreclosed assets decreased by $\$ 15$ thousand, when comparing the balances as of June 30, 2013 to December 31, 2012. The $\$ 15$ thousand decrease in foreclosed assets occurred despite an addition of $\$ 506$ thousand due to the closing of one of the Company's branches. The former branch site was transferred to foreclosed assets.

The majority of the balance of nonaccrual loans at June 30, 2013 was related to a few large credit relationships. Of the $\$ 9.2$ million of nonaccrual loans at June 30, 2013, $\$ 7.5$ million or approximately $81.14 \%$ was comprised of three credit relationships: $\$ 2.9$ million, $\$ 2.8$ million, and $\$ 1.8$ million. The loans that make up the nonaccrual balance have been written down to their net realizable value. As shown in the table above, the majority of the nonaccrual loans were
collateralized by real estate at June 30, 2013 and December 31, 2012. The increase in troubled debts restructured between December 31, 2012 and June 30, 2013 was due to the Company's efforts to modify problem credits to assist borrowers and return the loans to performing status. - 36 -

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Management believes the Company has excellent credit quality review processes in place to identify problem loans quickly. The quality of the Company's loan portfolio has continued to improve over the past few years, with nonperforming assets generally stabilizing as troubled borrowers' finances have improved and troubled loans have been charged off or sold. Management remains cautious about the future and is well aware that if the economy does not continue to improve, or if sequestration has a significant negative impact, nonperforming assets could increase in future periods. As was seen in prior years, the effect of a sustained increase in nonperforming assets would be lower earnings caused by larger contributions to the loan loss provision, which in turn would be driven by larger impairments in the loan portfolio and higher levels of loan charge-offs.

As of June 30, 2013, the allowance for loan losses was $45.32 \%$ of nonperforming assets and $76.49 \%$ of nonperforming loans. The allowance for loan losses as a percentage of nonperforming assets and as a percentage of nonperforming loans increased between December 31, 2012 and June 30, 2013, primarily due to management concerns about the possible negative consequences of sequestration on local economic conditions and on borrowers' ability to repay loans. These percentages could increase further if the effects of sequestration on the Company's loan portfolio require increases in the allowance for loan losses. The definition of nonperforming loans is nonperforming assets less foreclosed assets. The allowance for loan losses was $1.55 \%$ of total loans on June 30, 2013 and December 31, 2012.

## Allowance for Loan Losses

The allowance for loan losses is based on several components. Historical loss is one of these components. Historical loss is based on the Company's loss experience during the past eight quarters, which management believes reflects the risk related to each segment of loans in the current economic environment. The historical loss component of the allowance amounted to $\$ 3.4$ million and $\$ 5.4$ million as of June 30, 2013 and December 31, 2012, respectively. This decrease is primarily due to lower charge-offs for the first six months of 2013 as compared to the level of charge-offs in certain quarters included in past historical loss periods. The Company uses a rolling eight-quarter average to calculate the historical loss component of the allowance, so higher charge-offs in the first six months of 2011 are no longer included in the calculation as of June 30, 2013, which has caused the historical loss component to decrease.

In evaluating the adequacy of the allowance, each segment of the loan portfolio is divided into several pools of loans based on the Company's internally assigned risk grades and on whether the loans must be specifically identified for an impairment analysis:

1. Specific identification (regardless of risk rating)
2. Pool-substandard
3.Pool-other assets especially mentioned (rated just above substandard)
4.Pool-pass loans (all other loans)

Historical loss rates are applied to the above pools of loans for each segment of the loan portfolio, except for impaired loans which have losses specifically calculated on an individual loan basis. In the past, specific identification loans were always risk-rated substandard or doubtful. Recent guidance from the FASB emphasized that TDRs must be included in the impaired loans section (specific identification) of the Company's allowance. For example, a TDR that was rated substandard and was upgraded to a pass rating after sustained performance would still be included in the specific identification section of the allowance.

In addition, nonperforming loans and both performing and nonperforming TDRs are analyzed for impairment under U.S. GAAP and are allocated based on this analysis. The impairment amounts determined for the Company's TDRs and nonperforming loans are included in the specific identification pool above. Therefore, changes in TDRs and nonperforming loans affect the dollar amount of the allowance. Unless the TDR or nonperforming loan does not require a specific allocation (i.e. the present value of expected future cash flows or the collateral value is considered sufficient), increases in the impairment analysis for TDRs and nonperforming loans are reflected as an increase in the allowance for loan losses.

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The majority of the Company's TDRs and nonperforming loans are collateralized by real estate. When reviewing loans for impairment, the Company obtains current appraisals when applicable. If the Company has not yet received a current appraisal on loans being reviewed for impairment, any loan balance that is in excess of the estimated appraised value is allocated in the allowance. As of June 30, 2013 and December 31, 2012, the impaired loan component of the allowance for loan losses amounted to $\$ 1.9$ million and $\$ 444$ thousand, respectively. As shown in the impaired loan tables in Note 3 of the Notes to the Consolidated Financial Statements included in this quarterly report on Form 10-Q, the recorded investment in impaired loans at June 30, 2013 was $\$ 18.2$ million, compared to a recorded investment in impaired loans at December 31, 2012 of $\$ 17.6$ million. As of June 30, 2013, the impaired loan component of the allowance increased by $\$ 1.5$ million as compared to the component's balance as of December 31, 2012. The recorded investment in impaired loans increased, while at the same time, some of the loans added to the impairment calculation had loan balances that were in excess of the estimated appraised values. Therefore, the total amount of the impairment associated with those loans increased and a larger allocation was appropriate

The final component of the allowance consists of qualitative factors and includes items such as economic conditions, growth trends, loan concentrations, changes in certain loans, changes in underwriting, changes in management and legal and regulatory changes. The qualitative component of the allowance amounted to $\$ 1.7$ million and $\$ 1.5$ million as of June 30, 2013 and December 31, 2012, respectively. The major reason for the increase in this component, even though there was a decrease in total loans, is management's concern about the possible negative consequences of sequestration.

As a result of management's analysis, the Company added, through the provision, $\$ 500$ thousand to the allowance for loan losses in the six months ended June 30, 2013. Management believes that the allowance has been appropriately funded for additional losses on existing loans, based on currently available information. If sequestration results in increased historical loss rates, increases in impairment analyses or changes in certain qualitative factors related to the economic conditions, the current level of the allowance for loan losses may be insufficient and increases in the allowance may be needed to account for the effects of sequestration.

Noninterest Income
For the second quarter and the first six months of 2013, noninterest income decreased by $\$ 597$ thousand and $\$ 751$ thousand, respectively, when compared to the same periods in 2012. These decreases were mainly due to realized gains (loss) on the sale of available-for-sale investment securities. In 2012, the Company restructured a portion of its investment portfolio to improve the portfolio's cash flow and increase its yields. Due to this restructuring, the Company posted income that included a net gain on sale of available-for-sale securities of $\$ 769$ thousand for the second quarter of 2012 and $\$ 1.1$ million for the first six months of 2012. During the second quarter of 2013, however, the Company sold available-for-sale securities in an effort to reduce the investment portfolio's susceptibility to interest rate risk, which resulted in a net loss on sale of securities of $\$ 21$ thousand in the second quarter of 2013.

Other areas of noninterest income increased during the three and six months ended June 30, 2013 over the comparable periods in 2012. Noninterest income improved in the categories of income from fiduciary activities, other service charges, commissions and fees, and income from Old Point Mortgage, LLC, which is a joint venture of the Company. Income from fiduciary activities increased $\$ 73$ thousand for the second quarter of 2013 and $\$ 146$ thousand for the first six months of 2013 as compared to the same periods in 2012. The increase in income from fiduciary activities is because accounts managed by Trust are assessed fees based on the market value of the account's assets; improvements in the equities markets led to higher asset values and thus higher fee income for Trust. In addition, Trust continues to open new accounts. Other service charges, commissions and fees grew $\$ 32$ thousand for the second quarter of 2013 and $\$ 94$ thousand for the first six months of 2013 over the same periods in 2012. The majority of the increase in other service charges, commissions and fees was due to increased revenues from merchant processing services. Income from Old Point Mortgage increased $\$ 123$ thousand in the second quarter of 2013 and $\$ 179$ thousand for the first six months of 2013 as compared to the same periods in 2012.

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The Company continues to focus on diversifying noninterest income in response to declining interest income. Management anticipates that noninterest income will continue to increase as the Company continues its efforts in this area.

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Noninterest Expense
The Company's noninterest expense decreased by $\$ 898$ thousand in the second quarter of 2013 and decreased by $\$ 1.2$ million during the first six months of 2013, as compared to the same periods in 2012. Most categories of noninterest expense decreased, with the largest decreases seen in salaries and employee benefits, FDIC insurance, legal and audit expense and loss on write-down/sale of foreclosed assets.

Salary and employee benefits decreased $\$ 414$ thousand in the second quarter 2013 and $\$ 454$ thousand in the first six months of 2013 as compared to the same periods in 2012. In 2012, the Company made early retirement offers to eligible employees and initiated a reduction in work force program to eliminate positions that had become unnecessary due to improvements in technology and efficiencies. Both the early retirement offer and the reduction in work force program provided severance packages to employees, which increased salaries and employee benefits expense in 2012. As of June 30, 2013 the Company had a full time equivalent (FTE) employee count of 285.5, which is 13 positions fewer than the FTE as of June 30, 2012.

FDIC insurance cost decreased $\$ 112$ thousand when comparing the second quarter of 2013 to the second quarter of 2012 and decreased $\$ 210$ thousand when comparing the first six months of 2013 to the first six months of 2012. Legal and audit expense decreased $\$ 101$ thousand for the second quarter of 2013 and $\$ 173$ thousand for the first six months of 2013 when compared to the same periods in 2012. Loss on write-down/sale of foreclosed assets decreased $\$ 303$ thousand for the second quarter of 2013 and $\$ 433$ thousand for the first six months of 2013 as compared to the second quarter and first six months of 2012. The decrease in the loss on write-down/sale of foreclosed assets is largely attributable to the Company's ability to sell foreclosed assets for amounts closer to their book value as real estate market values have recovered, in addition to reducing write-downs on properties still held by the Company. Reductions in expenses for FDIC insurance, legal and audit expense and write down/sale of foreclosed assets have occurred as the Company has worked successfully to reduce and sell nonperforming assets.

## Balance Sheet Review

Assets as of June 30, 2013 were $\$ 866.9$ million, a decrease of $\$ 40.6$ million or $4.48 \%$, compared to assets as of December 31, 2012. During the second quarter of 2013, the loan portfolio increased, almost offsetting the $\$ 13.6$ million decline in loans in the first quarter of 2013. When comparing June 30, 2013 to December 31, 2012, securities available for sale decreased $\$ 70.9$ million, securities held-to-maturity increased $\$ 10.8$ million and interest-bearing due from banks increased $\$ 15.5$ million. During May and June of 2013, the 10-year Treasury rate increased approximately 100 basis points. This increase caused a significant reduction in the market value of the Company's available-for-sale securities. During this period, management sold approximately $\$ 40.0$ million out of the available-for-sale portfolio and purchased $\$ 10.8$ million of shorter term tax-exempt municipal securities which were placed in the held-to-maturity portfolio, in order to reduce the portfolio's susceptibility to interest rate risk. The Company increased its cash and cash equivalents with the remaining proceeds from the securities sold. To manage its net interest margin, the Company continued to focus on reduction of higher-cost time deposits by lowering deposit rates and allowing attrition to shrink time deposits. Time deposits decreased $\$ 27.1$ million from $\$ 308.8$ million on December 31, 2012 to $\$ 281.7$ million at June 30, 2013. Management believes that the loan growth and the reduction in time deposits that was experienced in the second quarter will continue and a large portion of the current excess in the cash and cash equivalents will be absorbed.

The Company's holdings of "Alt-A" type mortgage loans such as adjustable rate and nontraditional type loans were inconsequential, amounting to less than $1.00 \%$ of the Company's loan portfolio as of June 30, 2013.

The Company does not have a formal program for subprime lending. The Company is required by law to comply with the requirements of the Community Reinvestment Act (the CRA), which imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low- and moderate-income borrowers. In order to comply with the CRA and meet the credit needs of its local communities, the Company finds it necessary to make certain loans with subprime characteristics.

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For the purposes of this discussion, a "subprime loan" is defined as a loan to a borrower having a credit score of 660 or below. The majority of the Company's subprime loans are to customers in the Company's local market area. The following table details the Company's loans with subprime characteristics that were secured by 1-4 family first mortgages, 1-4 family open-end loans and 1-4 family junior lien loans for which the Company has recorded a credit score in its system.

Loans Secured by 1-4 Family First Mortgages, 1-4 Family Open-end and 1-4 Family Junior Liens
As of June 30, 2013
(dollars in thousands)

|  | Amount | Percent |
| :--- | :---: | :---: |
| Subprime | $\$ 18,717$ | $17.88 \%$ |
| Non-subprime | 85,951 | $82.12 \%$ |
|  | $\$ 104,668$ | $100.00 \%$ |
|  |  |  |
| Total loans | $\$ 469,508$ |  |
| Percentage of Real Estate-Secured Subprime Loans to Total Loans |  | $3.99 \%$ |

In addition to the subprime loans secured by real estate discussed above, as of June 30, 2013, the Company had an additional $\$ 1.7$ million in subprime consumer loans that were either unsecured or secured by collateral other than real estate. Together with the subprime loans secured by real estate, the Company's total subprime loans as of June 30, 2013 were $\$ 20.4$ million, amounting to $4.35 \%$ of the Company's total loans at June 30, 2013.

Additionally, the Company has no investments secured by "Alt-A" type mortgage loans such as adjustable rate and nontraditional type mortgages or subprime loans.

Average assets for the first six months of 2013 were $\$ 889.4$ million compared to $\$ 857.5$ million for the first six months of 2012. Average investment securities increased $\$ 54.1$ million, as management deployed excess funds from decreases in loans and increases in the lower-cost deposit categories of demand deposits, interest-bearing transaction accounts, money market deposit accounts and savings accounts. The average balance in these low cost deposit categories increased $\$ 28.3$ million when comparing the first six months of 2013 to the same period in 2012.

## Capital Resources

Total stockholders' equity as of June 30, 2013 was $\$ 82.5$ million, down $\$ 6.8$ million or $7.62 \%$ from $\$ 89.3$ million at December 31, 2012. The reduction in total stockholders' equity is due to the accumulated other comprehensive loss component. During May and June of 2013, the 10-year Treasury rate increased approximately 100 basis points. This increase caused a significant reduction in the market value of the Company's available-for-sale securities. The unrealized gain (loss) on securities component of stockholder's equity was an unrealized loss of $\$ 6.2$ million on June 30, 2013 as compared to an unrealized gain of $\$ 2.0$ million as of December 31, 2012. The unrealized loss at June 30, 2013 was caused by increases in market interest rates. Because the Company does not intend to sell the investments and management believes it is unlikely that the Company will be required to sell the investments before recovery of their amortized cost. The Company does not consider the investments to be other-than temporarily impaired.

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Under applicable banking regulations, total capital is comprised of core capital (Tier 1) and supplemental capital (Tier 2). Tier 1 capital consists of common stockholders' equity and retained earnings less goodwill. Tier 2 capital consists of certain qualifying debt and a qualifying portion of the allowance for loan losses. The following is a summary of the Company's capital ratios at June 30, 2013. As shown below, these ratios were all well above the regulatory minimum levels, and demonstrate that the Company's capital position remains strong.

## 2013

Regulatory June 30, 2013
Minimums
Tier 1 Leverage $4.00 \% \quad 10.27 \%$
Tier $1 \quad 4.00 \% \quad 15.27 \%$
Total Capital $\quad 8.00 \% \quad 16.50 \%$
Book value per share was $\$ 16.64$ at June 30, 2013 as compared to $\$ 17.62$ at June 30, 2012. Cash dividends were $\$ 248$ thousand or $\$ 0.05$ per share in both the second quarter of 2013 and the second quarter of 2012. The common stock of the Company has not been extensively traded.

Liquidity
Liquidity is the ability of the Company to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. Liquid assets include cash, interest-bearing deposits with banks, federal funds sold, investments in securities and loans maturing within one year.

A major source of the Company's liquidity is its large, stable deposit base. In addition, secondary liquidity sources are available through the use of borrowed funds if the need should arise, including secured advances from the FHLB. As of the end of the second quarter of 2013, the Company had $\$ 233.6$ million in FHLB borrowing availability. The Company has available short-term, unsecured borrowed funds in the form of federal funds lines with correspondent banks. As of the end of the second quarter of 2013, the Company had $\$ 43.0$ million available in federal funds lines to handle any short-term borrowing needs.

Management is not aware of any market or institutional trends, events or uncertainties that are expected to have a material effect on the liquidity, capital resources or operations of the Company. Nor is management aware of any current recommendations by regulatory authorities that would have a material affect on liquidity, capital resources or operations. The Company's internal sources of such liquidity are deposits, loan and investment repayments and securities available-for-sale. As of June 30, 2013, the Bank's unpledged, available-for-sale securities totaled \$178.1 million. The Company's primary external source of liquidity is advances from the FHLB.

As a result of the Company's management of liquid assets, the availability of borrowed funds and the ability to generate liquidity through liability funding, management believes that the Company maintains overall liquidity sufficient to satisfy its depositors' requirements and to meet its customers' future borrowing needs.

## Contractual Obligations

In the normal course of business there are various outstanding contractual obligations of the Company that will require future cash outflows. In addition, there are commitments and contingent liabilities, such as commitments to extend credit that may or may not require cash outflows.

The Company is expanding the building of a current branch office. See the subsequent events disclosure in Note 1 of the Notes to the Consolidated Financial Statements included in this quarterly report on Form 10-Q.

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As of June 30, 2013, other than those disclosed above, there have been no material changes outside the ordinary course of business in the Company's contractual obligations disclosed in the Company's 2012 annual report on Form $10-\mathrm{K}$.

Off-Balance Sheet Arrangements
As of June 30, 2013, there were no material changes in the Company's off-balance sheet arrangements disclosed in the Company's 2012 annual report on Form 10-K.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk.
An important element of earnings performance and the maintenance of sufficient liquidity is proper management of the interest sensitivity gap. The interest sensitivity gap is the difference between interest sensitive assets and interest sensitive liabilities in a specific time interval. This gap can be managed by re-pricing assets or liabilities, which are variable rate instruments, by replacing an asset or liability at maturity or by adjusting the interest rate during the life of the asset or liability. Matching the amounts of assets and liabilities maturing in the same time interval helps to offset interest rate risk and to minimize the impact of rising or falling interest rates on net interest income.

The Company determines the overall magnitude of interest sensitivity risk and then formulates policies governing asset generation and pricing, funding sources and pricing, and off-balance sheet commitments. These decisions are based on management's expectations regarding future interest rate movements, the state of the national and regional economy, and other financial and business risk factors. The Company uses computer simulations to measure the effect of various interest rate scenarios on net interest income. This modeling reflects interest rate changes and the related impact on net interest income and net income over specified time horizons.

Based on scheduled maturities only, the Company was liability sensitive as of June 30, 2013. It should be noted, however, that non-maturing deposit liabilities, which consist of interest checking, money market, and savings accounts, are less interest sensitive than other market driven deposits. At June 30, 2013, non-maturing deposit liabilities totaled $\$ 448.7$ million or $61.43 \%$ of total deposit liabilities.

In a rising rate environment, changes in these deposit rates have historically lagged behind the changes in earning asset rates, thus mitigating the impact from the liability sensitivity position. The asset/liability model allows the Company to reflect the fact that non-maturing deposits are less rate sensitive than other deposits by using a decay rate. The decay rate is a type of artificial maturity that simulates maturities for non-maturing deposits over the number of months that more closely reflects historic data. Using the decay rate, the model reveals that the Company is asset sensitive.

When the Company is asset sensitive, net interest income should improve if interest rates rise since assets will re-price faster than liabilities. Conversely, if interest rates fall, net interest income should decline, depending on the optionality (prepayment speeds) of the assets. When the Company is liability sensitive, net interest income should fall if rates rise and rise if rates fall.

The most likely scenario represents the rate environment as management forecasts it to occur. Management uses a "static" test to measure the effects of changes in interest rates on net interest income. This test assumes that management takes no steps to adjust the balance sheet to respond to the rate change by re-pricing assets/liabilities, as discussed in the first paragraph of this section.

Under the rate environment forecasted by management, rate changes in 50 to 100 basis point increments are applied to assess the impact on the Company's earnings at June 30, 2013. The rate change model assumes that these changes will occur gradually over the course of a year. The model reveals that a 50 basis point ramped decrease in rates would cause an approximate $0.84 \%$ annual decrease in net interest income. The model reveals that a 50 basis point ramped rise in rates would cause an approximate $1.00 \%$ annual increase in net interest income and that a 100 basis point ramped rise in rates would cause an approximate $2.04 \%$ increase in net interest income.

Item 4. Controls and Procedures.
Disclosure Controls and Procedures. Management evaluated, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the

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period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this report to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

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In designing and evaluating its disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Internal Control over Financial Reporting. Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). No changes in the Company's internal control over financial reporting occurred during the fiscal quarter ended June 30, 2013 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. Because of its inherent limitations, a system of internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings.
There are no pending legal proceedings to which the Company, or any of its subsidiaries, is a party or to which the property of the Company or any of its subsidiaries is subject that, in the opinion of management, may materially impact the financial condition of the Company.

Item 1A. Risk Factors.
There have been no material changes in the risk factors faced by the Company from those disclosed in the Company's 2012 annual report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
Pursuant to the Company's stock option plans, participants may exercise stock options by surrendering shares of the Company's common stock that the participants already own. Shares surrendered by participants of these plans are repurchased at current market value pursuant to the terms of the applicable stock options. During the quarter ended June 30, 2013, the Company did not repurchase any shares related to the exercise of stock options.

During the quarter ended June 30, 2013, the Company did not repurchase any shares pursuant to the Company's stock repurchase program.

Item 3. Defaults Upon Senior Securities.
None.
Item 4. Mine Safety Disclosures.
None.
Item 5. Other Information.
The Company has made no changes to the procedures by which security holders may recommend nominees to its board of directors.

Item 6. Exhibits.

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Exhibit
No.
Description
3.1 Articles of Incorporation of Old Point Financial Corporation, as amended effective June 22, 2000 (incorporated by reference to Exhibit 3.1 to Form 10-K filed March 12, 2009)

Bylaws of Old Point Financial Corporation, as amended and restated March 8, 2011 (incorporated by reference to Exhibit 3.2 to Form 8-K filed March 10, 2011)
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The following materials from Old Point Financial Corporation's quarterly report on Form 10-Q for the quarter ended June 30, 2013, formatted in XBRL (Extensible Business Reporting Language), furnished herewith: (i) Consolidated Balance Sheets (unaudited for March 31, 2013), (ii) Consolidated Statements of Income (unaudited), (iii) Consolidated Statements of Comprehensive Income (unaudited), (iv) Consolidated Statements of Changes in Stockholders' Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited), and (vi) Notes to Consolidated Financial Statements (unaudited)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## OLD POINT FINANCIAL CORPORATION

August 9, 2013 /s/Robert F. Shuford, Sr.<br>Robert F. Shuford, Sr.<br>Chairman, President \& Chief Executive Officer<br>(Principal Executive Officer)

August 9, 2013 /s/Laurie D. Grabow
Laurie D. Grabow
Chief Financial Officer \& Senior Vice President/Finance
(Principal Financial \& Accounting Officer)

