## PARK NATIONAL CORP /OH/

Form 10-Q
April 30, 2010
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010

## OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> For the transition
> period from

Commission File 1-13006
Number
Park National Corporation
(Exact name of registrant as specified in its charter)

## Ohio

(State or other jurisdiction of incorporation or organization)

31-1179518
(I.R.S. Employer Identification No.)

50 North Third Street, Newark, Ohio 43055
(Address of principal executive offices) (Zip Code)
(740) 349-8451
(Registrant's telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x
No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web Site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

## Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

( $\$ 232.405$ of this chapter) during the proceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

$$
\begin{array}{r}
\text { Yes " } \\
\text { No }
\end{array}
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated <br> filer <br> Non-accelerated filer | .. | Accelerated filer |
| :--- | :---: | :---: |
| Smaller reporting |  |  |
| (Do not check if smaller reporting company) |  |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

$$
\begin{gathered}
\text { Yes }{ }^{*}{ }^{x}{ }^{x}
\end{gathered}
$$

14,882,765 Common shares, no par value per share, outstanding at April 29, 2010.

## PARK NATIONAL CORPORATION

## CONTENTS

Page
PART I. FINANCIAL INFORMATION
Item 1. Financial Statements
Consolidated Condensed Balance Sheets as of March 31, 2010 (unaudited) and December 31, 2009 ..... 3
Consolidated Condensed Statements of Income for the Three Months Ended March 31, 2010 and 2009 (unaudited) ..... 4-5
Consolidated Condensed Statements of Changes in Stockholders' Equity for the Three Months Ended March 31, 2010 and 2009 (unaudited) ..... 6
Consolidated Condensed Statements of Cash Flows for the Three Months Ended March 31, 2010 and 2009 (unaudited) ..... 7-8
Notes to Unaudited Consolidated Condensed Financial Statements ..... 9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 28
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 44
Item 4. Controls and Procedures ..... 45
PART II. OTHER INFORMATION ..... 45
Item 1. Legal Proceedings ..... 45
Item 1A. Risk Factors ..... 46
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 46
Item 3. Defaults Upon Senior Securities ..... 48
Item 4. [Reserved] ..... 48
Item 5. Other Information ..... 48
Item 6. Exhibits ..... 48
SIGNATURES ..... 50

## PARK NATIONAL CORPORATION

Consolidated Condensed Balance Sheets (Unaudited) (in thousands, except share data)

|  |  | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |
| Cash and due from banks | \$ | 104,065 | \$ | 116,802 |
| Money market instruments |  | 145,995 |  | 42,289 |
| Cash and cash equivalents |  | 250,060 |  | 159,091 |
| Investment securities |  |  |  |  |
| Securities available-for-sale, at fair value <br> (amortized cost of \$1,342,318 and \$1,241,381 <br> at March 31, 2010 and December 31, 2009) |  |  |  |  |
| Securities held-to-maturity, at amortized cost (fair value of $\$ 503,603$ and $\$ 523,450$ |  |  |  |  |
| Other investment securities |  | 68,919 |  | 68,919 |
| Total investment securities |  | 1,941,465 |  | 1,863,560 |
|  |  |  |  |  |
| Loans |  | 4,597,304 |  | 4,640,432 |
| Allowance for loan losses |  | $(119,674)$ |  | (116,717) |
| Net loans |  | 4,477,630 |  | 4,523,715 |
|  |  |  |  |  |
| Bank owned life insurance |  | 142,668 |  | 137,133 |
| Goodwill and other intangible assets |  | 80,863 |  | 81,799 |
| Bank premises and equipment, net |  | 69,231 |  | 69,091 |
| Other real estate owned |  | 45,854 |  | 41,240 |
| Accrued interest receivable |  | 25,184 |  | 24,354 |
| Mortgage loan servicing rights |  | 10,859 |  | 10,780 |
| Other |  | 132,273 |  | 129,566 |
|  |  |  |  |  |
| Total assets |  | 7,176,087 | \$ | 7,040,329 |
|  |  |  |  |  |
| Liabilities and Stockholders' Equity: |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest bearing | \$ | 862,143 | \$ | 897,243 |
| Interest bearing |  | 4,406,715 |  | 4,290,809 |
| Total deposits |  | 5,268,858 |  | 5,188,052 |
|  |  |  |  |  |
| Short-term borrowings |  | 267,075 |  | 324,219 |
| Long-term debt |  | 654,361 |  | 654,381 |
| Subordinated debentures |  | 75,250 |  | 75,250 |
| Accrued interest payable |  | 8,658 |  | 9,330 |
| Other |  | 180,987 |  | 71,833 |
| Total liabilities |  | 6,455,189 |  | 6,323,065 |


| Stockholders' equity: |  |  |  |
| :---: | :---: | :---: | :---: |
| Preferred stock (200,000 shares authorized at March 31, 2010 and |  |  |  |
| December 31, 2009; 100,000 shares issued at March 31, 2010 and |  |  |  |
| December 31, 2009 with \$1,000 per share liquidation preference) | 96,685 |  | 96,483 |
| Common stock (No par value; 20,000,000 shares authorized; 16,151,097 shares issued at March 31, 2010 and |  |  |  |
| 16,151,112 shares issued at December 31, 2009) | 301,207 |  | 301,208 |
| Common stock warrant | 5,361 |  | 5,361 |
| Retained earnings | 429,209 |  | 423,872 |
| Treasury stock ( $1,268,332$ shares at March 31, 2010 and $1,268,332$ shares at December 31, 2009) | $(125,321)$ |  | $(125,321)$ |
| Accumulated other comprehensive income, net of taxes | 13,757 |  | 15,661 |
| Total stockholders' equity | 720,898 |  | 717,264 |
| Total liabilities and stockholders' equity | \$ 7,176,087 | \$ | 7,040,329 |

## SEE ACCOMPANYING NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

3

## PARK NATIONAL CORPORATION <br> Consolidated Condensed Statements of Income (Unaudited) (in thousands, except share data)

Three Months Ended
March 31,
2010

Interest and dividend income:

| Interest and fees on loans | $\$ 66,441$ | $\$$ | 69,088 |
| :--- | ---: | ---: | ---: |
| Interest and dividends on: |  |  |  |
| Obligations of U.S. Government, <br> its agencies and other securities | 20,475 | 23,828 |  |
| Obligations of states <br> and political subdivisions | 217 | 422 |  |
| Other interest income | 67,202 | 93,365 |  |
| Total interest and dividend income |  | 27 |  |

## Interest expense:

Interest on deposits:
$\begin{array}{lll}\text { Demand and savings deposits } & 1,775 & 2,905\end{array}$
$\begin{array}{lll}\text { Time deposits } & 10,650 & 14,374\end{array}$

| Interest on borrowings: | 344 | 1,186 |
| :--- | ---: | ---: |
| Short-term borrowings | 7,053 | 6,667 |
| Long-term debt | 19,822 | 25,132 |
| Total interest expense | 67,380 | 68,233 |
| Net interest income | 16,550 | 12,287 |
| Provision for loan losses | 50,830 | 55,946 |


| Other income: |  |  |
| :--- | ---: | ---: |
| Income from fiduciary activities | 3,422 | 2,860 |
| Service charges on deposit accounts | 4,746 | 5,161 |
| Other service income | 2,982 | 5,546 |
| Other | 5,560 | 5,643 |
| Total other income | 16,710 | 19,210 |

$\begin{array}{ll}\text { Gain on sale of securities } & 8,304\end{array}$

Continued

## Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Income (Unaudited)
(Continued)
(in thousands, except share data)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| Other expense: |  |  |  |  |
| Salaries and employee benefits | \$ | 25,171 | \$ | 25,487 |
| Occupancy expense |  | 3,117 |  | 3,158 |
| Furniture and equipment expense |  | 2,632 |  | 2,378 |
| Other expense |  | 16,970 |  | 14,839 |
| Total other expense |  | 47,890 |  | 45,862 |
|  |  |  |  |  |
| Income before income taxes |  | 27,954 |  | 29,294 |
|  |  |  |  |  |
| Income taxes |  | 7,175 |  | 7,904 |
|  |  |  |  |  |
| Net income | \$ | 20,779 | \$ | 21,390 |
|  |  |  |  |  |
| Preferred stock dividends and accretion |  | 1,452 |  | 1,440 |
|  |  |  |  |  |
| Income available to common shareholders | \$ | 19,327 | \$ | 19,950 |
|  |  |  |  |  |
| Per Common Share: |  |  |  |  |
|  |  |  |  |  |
| Income available to common shareholders |  |  |  |  |
| Basic | \$ | 1.30 | \$ | 1.43 |
| Diluted | \$ | 1.30 | \$ | 1.43 |
|  |  |  |  |  |
| Weighted average common shares outstanding |  |  |  |  |
| Basic |  | 14,882,774 |  | 13,971,720 |
| Diluted |  | 14,882,774 |  | 13,971,720 |
|  |  |  |  |  |
| Cash dividends declared | \$ | 0.94 | \$ | 0.94 |

## SEE ACCOMPANYING NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

5

## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Changes in Stockholders' Equity (Unaudited) (in thousands, except share data)


Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

| Accretion of discount on preferred stock |  | 202 |  |  |  | (202) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred stock dividends |  |  |  |  |  | $(1,250)$ |  |  |  |  |
| BALANCE AT MARCH 31, 2010 | \$ | 96,685 | \$ | 306,568 | \$ | 429,209 | \$ | $(125,321)$ | \$ | 13,757 |

SEE ACCOMPANYING NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

6

## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Cash Flows (Unaudited) (in thousands)

|  |  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| Operating activities: |  |  |  |  |
| Net income | \$ | 20,779 | \$ | 21,390 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation, accretion and amortization |  | 996 |  | 518 |
| Provision for loan losses |  | 16,550 |  | 12,287 |
| Other-than-temporary impairment on investment securities |  | - |  | 238 |
| Amortization of core deposit intangibles |  | 936 |  | 936 |
| Realized net investment security gains |  | $(8,304)$ |  | - |
| Changes in assets and liabilities: |  |  |  |  |
| (Increase) decrease in other assets |  | $(7,577)$ |  | 7,351 |
| (Decrease) in other liabilities |  | $(4,079)$ |  | $(8,043)$ |
| Net cash provided by operating activities |  | 19,301 |  | 34,677 |
|  |  |  |  |  |
| Investing activities: |  |  |  |  |
|  |  |  |  |  |
| Proceeds from sales of available-for-sale securities |  | 284,031 |  | - |
| Proceeds from maturity of: |  |  |  |  |
| Available-for-sale securities |  | 269,462 |  | 120,472 |
| Held-to-maturity securities |  | 22,478 |  | 946 |
| Purchases of: |  |  |  |  |
| Available-for-sale securities |  | $(533,677)$ |  | $(50,000)$ |
| Held-to-maturity securities |  | $(2,205)$ |  | $(37,394)$ |
| Net increase in other investments |  | - |  | (114) |
| Net decrease (increase) in loans |  | 29,601 |  | $(80,533)$ |
| Purchases of bank owned life insurance, net |  | $(4,562)$ |  | - |
| Purchases of premises and equipment, net |  | $(1,862)$ |  | $(1,489)$ |
|  |  |  |  |  |
| Net cash used for investing activities |  | 63,266 |  | $(48,112)$ |

Continued

7

## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Cash Flows (Unaudited)
(Continued)
(in thousands)

|  | Three Months Ended <br> March 31, |  |
| :--- | ---: | ---: | ---: |
| 2009 |  |  |

8

## PARK NATIONAL CORPORATION NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Note 1 - Basis of Presentation

The accompanying unaudited consolidated condensed financial statements included in this report have been prepared for Park National Corporation (the "Registrant", "Corporation", "Company", or "Park") and its subsidiaries. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of results of operations for the interim periods included herein have been made. The results of operations for the three months ended March 31, 2010 are not necessarily indicative of the operating results to be anticipated for the fiscal year ending December 31, 2010.

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all information and footnotes necessary for a fair presentation of the condensed balance sheets, condensed statements of income, condensed statements of changes in stockholders' equity and condensed statements of cash flows in conformity with U.S. generally accepted accounting principles ("GAAP"). These financial statements should be read in conjunction with the consolidated financial statements incorporated by reference in the Annual Report on Form 10-K of Park for the fiscal year ended December 31, 2009 from Park's 2009 Annual Report to Shareholders.

Park's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in Park's 2009 Annual Report to Shareholders. For interim reporting purposes, Park follows the same basic accounting policies, as updated by the information contained in this report, and considers each interim period an integral part of an annual period. Management has evaluated events occurring subsequent to the balance sheet date, determining no events require additional disclosure in these consolidated condensed financial statements, with the exception of those subsequent events discussed in Note 17 - Subsequent Events.

## Note 2 - Recent Accounting Pronouncements

Adoption of New Accounting Pronouncements:
Accounting for Transfers of Financial Assets: In June 2009, FASB issued SFAS No. 166 "Accounting for Transfers of Financial Assets-an amendment of FASB Statement No. 140." This removes the concept of a qualifying special-purpose entity from existing GAAP and removes the exception from applying FASB ASC 810-10, Consolidation (FASB Interpretation No. 46 (revised December 2003) Consolidation of Variable Interest Entities) to qualifying special purpose entities. The objective of this new guidance is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets (which includes loan participations); the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement in transferred financial assets. The Company's adoption of this new guidance on January 1, 2010, did not have a material impact on Park's consolidated financial statements.

Amendments to FASB Interpretation No. 46(R): In June 2009, FASB issued SFAS No. 167 "Amendments to FASB Interpretation No. $46(\mathrm{R})$." The objective of this new guidance is to amend certain requirements of FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. The Company's adoption of this new guidance on January 1, 2010 had no impact on Park's consolidated financial statements.

Improving Disclosures About Fair Value Measurements: In January 2010, the FASB issued an amendment to, Fair Value Measurements and Disclosures, Topic 820, Improving Disclosures About Fair Value Measurements. This amendment requires new disclosures regarding significant transfers in and out of Level 1 and 2 fair value measurements and the reasons for the transfers. This amendment also requires that a reporting entity should present separately information about purchases, sales, issuances and settlements, on a gross basis rather than a net basis for activity in Level 3 fair value measurements using significant unobservable inputs. This amendment also clarifies existing disclosures on the level of disaggregation, in that the reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities, and that a reporting entity should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for Level 2 and 3. The new disclosures and clarifications of existing disclosures for ASC 820 are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The adoption of ASC 820 did not have a material effect on the Company's consolidated financial statements.

Note 3 - Goodwill and Intangible Assets
GAAP requires goodwill to be tested for impairment on an annual basis, or more frequently if circumstances indicate that an asset might be impaired, by comparing the fair value of such goodwill to its recorded or carrying amount. If the carrying amount of the goodwill exceeds the fair value, an impairment charge must be recorded in an amount equal to the excess. Park's management performed the annual goodwill impairment analysis on April 1, 2010, with financial data as of March 31, 2010. Based on this analysis, the Company concluded that goodwill is not considered impaired.

The following table shows the activity in goodwill and core deposit intangibles for the first three months of 2010.

|  | Core Deposit |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Goodwill |  |  |  |  | Intangibles |
| Thousands) | $\$$ | 72,334 | $\$$ | 9,465 | $\$$ | 81,799 |
| December 31, 2009 |  | - | $(936)$ | $(936)$ |  |  |
| Amortization | $\$$ | 72,334 | $\$$ | 8,529 | $\$$ | 80,863 |

The core deposit intangibles are being amortized to expense principally on the straight-line method, over periods ranging from six to ten years. Management expects that the core deposit intangibles amortization expense will be approximately $\$ 842,000$ for the second quarter of 2010 and $\$ 822,000$ for the third and fourth quarters of 2010.

Core deposit intangibles amortization expense is projected to be as follows for each of the following years:

|  | Annual |  |
| :---: | :--- | ---: |
| (In Thousands) | Amortization |  |
| Remainder of 2010 | $\$$ | 2,486 |
| 2011 |  | 2,677 |

Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

| 2012 |  | 2,677 |
| :--- | ---: | ---: |
| 2013 | 689 |  |
| 2014 |  | - |
| Total | $\$$ | 9,465 |

Note 4 - Loans and Allowance for Loan Losses
The composition of the loan portfolio was as follows at the dates shown:

| (In Thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial, Financial and Agricultural | \$ | 743,156 | \$ | 751,277 |
| Real Estate: |  |  |  |  |
| Construction |  | 456,215 |  | 495,518 |
| Residential |  | 1,541,629 |  | 1,555,390 |
| Commercial |  | 1,164,033 |  | 1,130,672 |
| Consumer |  | 689,256 |  | 704,430 |
| Leases |  | 3,015 |  | 3,145 |
| Total Loans | \$ | 4,597,304 | \$ | 4,640,432 |

Nonperforming loans are summarized as follows:

| (In Thousands) | March 31,$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired Loans |  |  |  |  |
| Nonaccrual | \$ | 198,647 | \$ | 201,001 |
| Commercial Restructured |  | 60 |  | 142 |
| Total Impaired Loans | \$ | 198,707 | \$ | 201,143 |
| Consumer Nonaccrual Loans |  | 31,851 |  | 32,543 |
| Total Nonaccrual and Restructured Loans | \$ | 230,558 | \$ | 233,686 |
| Loans Past Due 90 Days or More and Accruing |  | 11,853 |  | 14,773 |
| Total Nonperforming Loans | \$ | 242,411 | \$ | 248,459 |

Management's general practice is to proactively charge down impaired loans to the fair value of the underlying collateral. The allowance for loan losses specifically related to impaired loans at March 31, 2010 and December 31, 2009, was $\$ 38.7$ million and $\$ 36.7$ million, respectively. GAAP requires management to specifically reserve for any shortfall between a loan's book value and the net realizable value of collateral or the present value of expected future cash flows at the balance sheet date.

The allowance for loan losses is that amount management believes is adequate to absorb probable incurred credit losses in the loan portfolio based on management's evaluation of various factors including overall growth in the loan portfolio, an analysis of individual loans, prior and current loss experience, and current economic conditions. A provision for loan losses is charged to operations based on management's periodic evaluation of these and other pertinent factors as discussed within the "Critical Accounting Policies" discussion beginning on page 32 in Park's 2009 Annual Report and page 29 in this Form 10-Q.

The following table shows the activity in the allowance for loan losses for the three months ended March 31, 2010 and 2009.

| (In Thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Average Loans | \$ | 4,617,479 | \$ | 4,549,313 |
| Allowance for Loan Losses: |  |  |  |  |
| Beginning Balance | \$ | 116,717 | \$ | 100,088 |
| Charge-Offs: |  |  |  |  |
| Commercial, Financial and Agricultural |  | 2,216 |  | 1,386 |
| Real Estate - Construction |  | 4,705 |  | 6,488 |
| Real Estate - Residential |  | 5,769 |  | 1,763 |
| Real Estate - Commercial |  | 551 |  | 421 |
| Consumer |  | 2,337 |  | 3,170 |
| Lease Financing |  | - |  | - |
| Total Charge-Offs |  | 15,578 |  | 13,228 |


| Recoveries: |  |  |
| :--- | ---: | ---: |
| Commercial, Financial and Agricultural | 400 | 401 |
| Real Estate - Construction | 257 | 506 |
| Real Estate - Residential | 383 | 503 |
| Real Estate - Commercial | 261 | 250 |
| Consumer | 684 | 471 |
| Lease Financing | - | 1,985 |
| Total Recoveries | 13,593 | 2,132 |
| Net Charge-Offs | 16,550 | 11,096 |
| Provision for Loan Losses | $\$$ | 119,674 |
| Ending Balance |  | $\$$ |


| Annualized Ratio of Net Charge-Offs to Average Loans | $1.19 \%$ | $.99 \%$ |
| :--- | :--- | :--- |
| Ratio of Allowance for Loan Losses to End of Period Loans | $2.60 \%$ | $2.22 \%$ |

Note 5 - Earnings Per Common Share
The following table sets forth the computation of basic and diluted earnings per common share for the three months ended March 31, 2010 and 2009.

| (Dollars in Thousands, Except Per Share Data) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Numerator: |  |  |  |  |
| Income Available to Common Shareholders | \$ | 19,327 | \$ | 19,950 |
| Denominator: |  |  |  |  |
| Denominator for Basic Earnings Per Share (Weighted Average |  |  |  |  |
| Common Shares Outstanding) |  | 14,882,774 |  | 13,971,720 |
| Effect of Dilutive Securities |  |  |  |  |
| Denominator for Diluted Earnings Per Share (Weighted Average |  |  |  |  |
| Common Shares Outstanding Adjusted for the Dilutive Securities) |  | 14,882,774 |  | 13,971,720 |
| Earnings Per Common Share: |  |  |  |  |
| Basic Earnings Per Common Share | \$ | 1.30 | \$ | 1.43 |
| Diluted Earnings Per Common Share | \$ | 1.30 | \$ | 1.43 |

For the three months ended March 31, 2010 and 2009, options to purchase a weighted average of 254,476 and 440,070 common shares, respectively, were outstanding under Park's stock option plans. A warrant to purchase 227,376 common shares was outstanding at both March 31, 2010 and 2009 as a result of Park's participation in the U.S. Treasury Capital Purchase Program ("CPP"). In addition, warrants to purchase an aggregate of 500,000 common shares ( 250,000 expire on April 30, 2010; 250,000 expire on October 31, 2010) were outstanding at March 31,2010 as a result of the issuance of common stock and common stock warrants which closed on October 30, 2009. The common shares represented by the options and the warrants at March 31, 2010 and 2009, totaling a weighted average of 981,852 and 667,446 , respectively, were not included in the computation of diluted earnings per common share because the respective exercise prices exceeded the market value of the underlying common shares such that their inclusion would have had an anti-dilutive effect.

Note 6 - Segment Information
The Corporation is a multi-bank holding company headquartered in Newark, Ohio. The operating segments for the Corporation are its two chartered bank subsidiaries, The Park National Bank (headquartered in Newark, Ohio) ("PNB") and Vision Bank (headquartered in Panama City, Florida) ("VB"). Management is required to disclose information about the different types of business activities in which a company engages and also information on the different economic environments in which a company operates, so that the users of the financial statements can better understand a company's performance, better understand the potential for future cash flows, and make more informed judgments about the company as a whole. Park has two operating segments, as: (i) there are two separate and distinct geographic markets in which Park operates, (ii) discrete financial information is available for each operating segment and (iii) the segments are aligned with internal reporting to Park's Chief Executive Officer, who is the chief operating decision maker.

Operating Results for the Three Months Ended March 31, 2010
(In Thousands)

|  | PNB |  | VB |  | All Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 58,399 | \$ | 6,891 | \$ | 2,090 | \$ | 67,380 |
| Provision for Loan Losses |  | 4,750 |  | 11,300 |  | 500 |  | 16,550 |
| Other Income and Security |  |  |  |  |  |  |  |  |
| Gains |  | 24,778 |  | 151 |  | 85 |  | 25,014 |
| Other Expense |  | 36,802 |  | 7,854 |  | 3,234 |  | 47,890 |
| Net Income (Loss) |  | 28,335 |  | $(7,456)$ |  | (100) |  | 20,779 |

Balances at March 31, 2010
Assets $\quad \$ 6,310,720 \quad \$ 881,705 \quad \$ \quad(16,338) \quad \$ 7,176,087$

Operating Results for the Three Months Ended March 31, 2009
(In Thousands)

|  | PNB |  | VB |  | All Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 58,059 | \$ | 7,315 | \$ | 2,859 | \$ | 68,233 |
| Provision for Loan Losses |  | 3,252 |  | 8,500 |  | 535 |  | 12,287 |
| Other Income |  | 18,053 |  | 1,069 |  | 88 |  | 19,210 |
| Other Expense |  | 36,131 |  | 6,358 |  | 3,373 |  | 45,862 |
| Net Income (Loss) |  | 24,753 |  | $(3,969)$ |  | 606 |  | 21,390 |

Balances at March 31, 2009
Assets
\$ 6,216,227 \$ 942,346 \$ $(99,398) \quad \$ 7,059,175$
The operating results of the Parent Company and Guardian Financial Services Company (GFC) in the "All Other" column are used to reconcile the segment totals to the consolidated condensed statements of income for the three month periods ended March 31, 2010 and 2009. The reconciling amounts for consolidated total assets for both the three month periods ended March 31, 2010 and 2009, consist of the elimination of intersegment borrowings and the assets of the Parent Company and GFC which are not eliminated.

## Note 7 - Stock Option Plan

Park did not grant any stock options during the three month periods ended March 31, 2010 and 2009. Additionally, no stock options vested during the first three months of 2010 or 2009.

The following table summarizes stock option activity during the first three months of 2010.

|  | $\begin{array}{c}\text { Weighted } \\ \text { Average Exercise }\end{array}$ |  |
| :--- | ---: | ---: |
| Stock Options |  |  |$)$ Price Per Share

All of the stock options outstanding at March 31, 2010 were exercisable. The aggregate intrinsic value of the outstanding stock options at March 31, 2010 was $\$ 0$. No stock options were exercised during the first three months of

2010 or 2009. The weighted average contractual remaining term was one year for the stock options outstanding at March 31, 2010.

All of the common shares delivered upon exercise of incentive stock options granted under the Park National Corporation 2005 Incentive Stock Option Plan (the " 2005 Plan") are to be treasury shares. At March 31, 2010, incentive stock options granted under the 2005 Plan covering 254,120 common shares were outstanding. At March 31, 2010, Park held $1,008,681$ treasury shares that are allocated for the 2005 Plan.

## Note 8 - Mortgage Loans Held For Sale

Mortgage loans held for sale are carried at their fair value. At March 31, 2010, Park had approximately $\$ 7.4$ million in mortgage loans held for sale, compared to $\$ 9.6$ million at December 31, 2009. These amounts are included in loans on the consolidated condensed balance sheets.

## Note 9 - Investment Securities

The amortized cost and fair values of investment securities are shown in the following table. Management performs a quarterly evaluation of investment securities for any other-than-temporary impairment. For the three months ended March 31, 2010, there were no investment securities other-than-temporarily impaired. For the three month period ended March 31, 2009, Park recognized other-than-temporary impairments charges of $\$ 238$ thousand, related to equity investments in several financial institutions. These impairment charges represented the difference between each investment's cost and fair value.


Management does not believe any of the unrealized losses at March 31, 2010 or December 31, 2009, represents an other-than-temporary impairment. Should the impairment of any of these securities become other-than-temporary, the cost basis of the investment will be reduced and the resulting loss recognized within net income in the period the other-than-temporary impairment is identified.

Securities with unrealized losses at March 31, 2010, were as follows:


| March 31, 2010 <br> Securities Held-to-Maturity |  | Fair <br> Value |  |  |  | Fair <br> Value |  | Unrealized losses |  | Fair <br> Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agencies' asset-backed securities |  | 21,172 | \$ | 165 | \$ |  |  | \$ | \$ | 21,172 | \$ | 165 |

Investment securities at December 31, 2009, were as follows:


Securities with unrealized losses at December 31, 2009, were as follows:

| (In thousands) | Less than 12 months |  |  |  | 12 months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2009 <br> Securities Available-for-Sale | Fair Value |  | Unrealized losses |  | Fair <br> Value |  | Unrealized losses |  | Fair Value |  | Unrealized losses |  |
| Obligations of states and political subdivisions | \$ | 257,206 | \$ | 2,693 | \$ |  | \$ | - | \$ | 257,206 | \$ | 2,693 |
| U.S. Government agencies' asset-backed securities |  | 295 |  | 15 |  |  |  |  |  | 295 |  | 15 |
| Other equity securities |  |  |  | - |  | 202 |  | 56 |  | 202 |  | 56 |
| Total | \$ | 257,501 | \$ | 2,708 | \$ | 202 | \$ | 56 | \$ | 257,703 | \$ | 2,764 |

December 31, 2009
Securities Held-to-Maturity
U.S. Government agencies' $\begin{array}{llllllllllll}\text { asset-backed securities } & \$ & 50 & \$ & 1 & \$ & - & \$ & - & \$ & 50 & \$\end{array}$

Park's U.S. Government agencies' asset-backed securities consist of 15-year mortgage-backed securities and collateralized mortgage obligations.

16

The amortized cost and estimated fair value of investments in debt securities at March 31, 2010, are shown in the following table by contractual maturity or the expected call date, except for asset-backed securities, which are shown as a single total, due to the unpredictability of the timing in principal repayments.

| (Dollars in thousands) |  | Amortized Cost | Estimated Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Securities Available-for-Sale |  |  |  |  |
| U.S. Treasury and agencies' notes: |  |  |  |  |
| Due within one year | \$ | 423,594 | \$ | 424,695 |
| Due one through five years* |  | 222,450 |  | 222,416 |
| Due five through ten years* |  | 75,000 |  | 74,800 |
| Total | \$ | 721,044 | \$ | 721,911 |
|  |  |  |  |  |
| Obligations of states and political subdivisions: |  |  |  |  |
| Due within one year | \$ | 9,071 | \$ | 9,326 |
| Due one through five years |  | 4,213 |  | 4,402 |
| Due over ten years |  | 310 |  | 290 |
| Total | \$ | 13,594 | \$ | 14,018 |
|  |  |  |  |  |
| U.S. Government agencies' asset-backed securities: |  |  |  |  |
| Total | \$ | 606,718 | \$ | 648,255 |


| (Dollars in thousands) |  | Amortized Cost |  | Estimated Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Securities Held-to-Maturity |  |  |  |  |  |
| Obligations of state and political subdivisions: |  |  |  |  |  |
| Due within one year | \$ |  | 4,369 | \$ | 4,391 |
| Due one through five years |  |  | 85 |  | 85 |
| Total | \$ |  | 4,454 | \$ | 4,476 |
|  |  |  |  |  |  |
| U.S. Government agencies' asset-backed securities: |  |  |  |  |  |
| Total | \$ |  | 482,187 | \$ | 99,127 |

* Includes callable notes with call dates in 5 to 8 months. Management's current expectation is that these securities could extend to the maturity date, although this expectation could change depending on future changes in the interest rate environment.

All of Park's U.S. Treasury and agencies' notes, with the exception of $\$ 249$ million of short term FHLB discount notes, are callable. Management estimates the average remaining life of Park's investment portfolio to be 2.5 years at March 31, 2010. If interest rates were to rise by 100 basis points, management expects that the average remaining life would extend to approximately 4.7 years.

Note 10 - Other Investment Securities
Other investment securities consist of stock investments in the Federal Home Loan Bank and the Federal Reserve Bank. These restricted stock investments are carried at their redemption value.

|  | March 31, | December 31, |  |
| :---: | :---: | :---: | :---: |
|  | (In Thousands) | 2010 | 2009 |
| Federal Home Loan Bank Stock | $\$ 62,044$ | $\$$ | 62,044 |
| Federal Reserve Bank Stock |  | 6,875 | 6,875 |
| Total | $\$$ | 68,919 | $\$$ |

## Note 11 - Pension Plan

Park has a noncontributory defined benefit pension plan covering substantially all of its employees. The plan provides benefits based on an employee's years of service and compensation.

Park's funding policy is to contribute annually an amount that can be deducted for federal income tax purposes using a different actuarial cost method and different assumptions from those used for financial reporting purposes. Pension plan contributions were zero and $\$ 20.0$ million for the three month periods ended March 31, 2010 and 2009, respectively.

The following table shows the components of net periodic benefit expense:

| (In Thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Service Cost | \$ | 918 | \$ | 953 |
| Interest Cost |  | 896 |  | 858 |
| Expected Return on Plan Assets |  | $(1,457)$ |  | $(1,089)$ |
| Amortization of Prior Service Cost |  | 5 |  | 8 |
| Recognized Net Actuarial Loss |  | 270 |  | 511 |
| Benefit Expense | \$ | 632 | \$ | 1,241 |

Note 12 - Derivative Instruments

FASB ASC 815, Derivatives and Hedging, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. As required by GAAP, the Company records all derivatives on the consolidated condensed balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings) and subsequently reclassified into earnings when the hedged transaction affects earnings, with any ineffective portion of changes in the fair value of the derivative recognized directly in earnings. The Company assesses the effectiveness of each hedging relationship by comparing the changes in cash flows of the derivative hedging instrument with the changes in cash flows of the designated
hedged item or transaction.

During the first quarter of 2008, the Company executed an interest rate swap to hedge a $\$ 25$ million floating-rate subordinated note that was entered into by Park during the fourth quarter of 2007. The Company's objective in using this derivative is to add stability to interest expense and to manage its exposure to interest rate risk. Our interest rate swap involves the receipt of variable-rate amounts in exchange for fixed-rate payments over the life of the agreement without exchange of the underlying principal amount, and has been designated as a cash flow hedge.

As of March 31, 2010, no derivatives were designated as fair value hedges or hedges of net investments in foreign operations. Additionally, the Company does not use derivatives for trading or speculative purposes.

At March 31, 2010, the derivative's fair value of $\$(1.7)$ million was included in other liabilities. No hedge ineffectiveness on the cash flow hedge was recognized during the quarter. At March 31, 2010, the variable rate on the $\$ 25$ million subordinated note was $2.29 \%$ (3-month LIBOR plus 200 basis points) and Park was paying $6.01 \%$ ( $4.01 \%$ fixed rate on the interest rate swap plus 200 basis points).

For the three months ended March 31, 2010, the change in the fair value of the derivative designated as a cash flow hedge reported in other comprehensive income was a loss of $\$ 111$ thousand (net of taxes of $\$ 60$ thousand). Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt.

As of March 31, 2010, Park had mortgage loan interest rate lock commitments outstanding of approximately $\$ 13.5$ million. Park has specific forward contracts to sell each of these loans to a third party investor. These loan commitments represent derivative instruments, which are required to be carried at fair value. The derivative instruments used are not designated as hedges under GAAP. At March 31, 2010, the fair value of the derivatives was approximately $\$ 179,000$. The fair value of the derivatives is included within loans held for sale and the corresponding income is included within other service income. Gains and losses resulting from expected sales of mortgage loans are recognized when the respective loan contract is entered into between the borrower, Park, and the third party investor. The fair value of Park's mortgage interest rate lock commitments (IRLCs) is based on current secondary market pricing.

In connection with the sale of Park's Class B Visa shares during the 2009 year, Park entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of Class B Visa shares resulting from certain Visa litigation. At March 31, 2010, the fair value of the swap liability of $\$ 500,000$ is an estimate of the exposure based upon probability-weighted potential Visa litigation losses.

## Note 13 - Loan Servicing

Park serviced sold mortgage loans of $\$ 1.53$ billion at March 31, 2010, compared to $\$ 1.52$ billion at December 31, 2009. At March 31, 2010, $\$ 50.5$ million of the sold mortgage loans were sold with recourse compared to $\$ 53$ million at December 31, 2009. Management closely monitors the delinquency rates on the mortgage loans sold with recourse. At March 31, 2010, management determined that no liability was deemed necessary for these loans.

When Park sells mortgage loans with servicing rights retained, servicing rights are initially recorded at fair value. Park selected the "amortization method" as permissible within GAAP, whereby the servicing rights capitalized are amortized in proportion to and over the period of estimated future servicing income of the underlying loan. At the end of each reporting period, the carrying value of mortgage servicing rights ("MSRs") is assessed for impairment with a comparison to fair value. MSRs are carried at the lower of their amortized cost or fair value.

Activity for MSRs and the related valuation allowance follows:

| (In Thousands) | $\begin{array}{cc}\text { Three Months Ended March 31, } \\ 2010 & 2009\end{array}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage Servicing Rights: |  |  |  |  |
| Carrying Amount, Net, Beginning of Period | \$ | 10,780 | \$ | 8,306 |
| Additions |  | 575 |  | 1,838 |
| Amortization |  | (496) |  | $(1,586)$ |
| Changes in Valuation Inputs \& Assumptions |  | - |  | 204 |
| Carrying Amount, Net, End of Period | \$ | 10,859 | \$ | 8,762 |
| Valuation Allowance: |  |  |  |  |
| Beginning of Period | \$ | 574 | \$ | 1,645 |
| Changes Due to Fair Value Adjustments |  | - |  | (204) |
| End of Period | \$ | 574 | \$ | 1,441 |

Servicing fees included in other service income were $\$ 1.3$ million for the three month periods ended March 31, 2010 and 2009.

## Note 14 - Fair Value

The fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that Park uses to measure fair value are as follows:
§Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that Park has the ability to access as of the measurement date.
§Level 2: Level 1 inputs for assets or liabilities that are not actively traded. Also consists of an observable market price for a similar asset or liability. This includes the use of "matrix pricing" to value debt securities absent the exclusive use of quoted prices.
§ Level 3: Consists of unobservable inputs that are used to measure fair value when observable market inputs are not available. This could include the use of internally developed models, financial forecasting, and similar inputs.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability between market participants at the balance sheet date. When possible, the Company looks to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Company looks to observable market data for similar assets and liabilities. However, certain assets and liabilities are not traded in observable markets and Park must use other valuation methods to develop a fair value. The fair value of impaired loans is based on the fair value of the underlying collateral, which is estimated through third party appraisals or internal estimates of collateral values.

Assets and Liabilities Measured on a Recurring Basis:
The following table presents financial assets and liabilities measured on a recurring basis:
Fair Value Measurements at March 31, 2010 Using:
(In Thousands)
Balance at
Description Level 1 Level 2 Level $3 \quad$ March 31, 2010
Assets
Investment Securities

| Obligations of U.S. Treasury and |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other U.S. Government Sponsored |  |  |  |  |  |  |  |  |
| Entities | \$ | - | \$ | 721,911 | \$ | - | \$ | 721,911 |
| Obligations of States and Political |  |  |  |  |  |  |  |  |
| Subdivisions |  | - |  | 11,274 |  | 2,744 |  | 14,018 |
| U.S. Government Sponsored |  |  |  |  |  |  |  |  |
| Entities' Asset-Backed Securities |  | - |  | 648,255 |  | - |  | 648,255 |
| Equity Securities |  | 1,721 |  | - |  | - |  | 1,721 |
| Mortgage Loans Held for Sale |  | - |  | 7,396 |  | - |  | 7,396 |
| Mortgage IRLCs |  |  |  | 179 |  | - |  | 179 |

Liabilities

| Interest Rate Swap | $\$$ | - | $\$$ | $(1,654)$ | $\$$ | - | $\$$ | $(1,654)$ |
| :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | ---: |
| Fair Value Swap |  | - |  | - |  | $(500)$ | $(500)$ |  |

Fair Value Measurements at December 31, 2009 Using:
(In Thousands)
Balance at
Description Level 1 Level $2 \quad$ Level $3 \quad$ December 31, 2009

## Assets

Investment Securities

| Obligations of U.S. Treasury and Other U.S. Government |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sponsored Entities | \$ | - | \$ | 347,595 | \$ | - | \$ | 347,595 |
| Obligations of States and Political |  |  |  |  |  |  |  |  |
| Subdivisions |  | - |  | 12,916 |  | 2,751 |  | 15,667 |
| U.S. Government Sponsored |  |  |  |  |  |  |  |  |
| Entities' Asset-Backed Securities |  | - |  | 922,903 |  | - |  | 922,903 |
| Equity Securities |  | 1,562 |  | - |  | - |  | 1,562 |
| Mortgage Loans Held for Sale |  | - |  | 9,551 |  | - |  | 9,551 |
| Mortgage IRLCs |  | - |  | 214 |  | - |  | 214 |
|  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Interest Rate Swap | \$ | - | \$ | $(1,483)$ | \$ | - | \$ | $(1,483)$ |
| Fair Value Swap |  | - |  | - |  | (500) |  | (500) |

The following methods and assumptions were used by the Corporation in determining fair value of the financial assets and liabilities discussed above:

Investment securities: Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The Fair Value Measurements tables exclude Park's Federal Home Loan Bank stock and Federal Reserve Bank stock, which are carried at their respective redemption values, as it is not practicable to calculate their fair values. For securities where quoted prices or market prices of similar securities are not available, which include municipal securities, fair values are calculated using discounted cash flows.

Interest rate swap: The fair value of the interest rate swap represents the estimated amount Park would pay or receive to terminate the agreement, considering current interest rates and the current creditworthiness of the counterparty.

Fair value swap: The fair value of the swap agreement entered into with the purchaser of the Visa Class B shares represents an internally developed estimate of the exposure based upon probability-weighted potential Visa litigation losses.

Mortgage Interest Rate Lock Commitments (IRLCs): IRLCs are based on current secondary market pricing and are classified as Level 2.

Mortgage Loans Held for Sale: Mortgage loans held for sale are carried at their fair value. Mortgage loans held for sale are estimated using security prices for similar product types, and therefore, are classified in Level 2.

The table below is a reconciliation of the beginning and ending balances of the Level 3 inputs for the three month periods ended March 31, 2010 and 2009, for financial instruments measured on a recurring basis and classified as Level 3:

| Level 3 Fair Value Measurements <br> Three months ended March 31, 2010 and 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Obligations of states and political subdivisions |  | Fair Value Swap |  |
| Balance, at January 1, 2010 |  | 2,751 | \$ | (500) |
| Total Gains/(Losses) |  |  |  |  |
| Included in Earnings |  | - |  | - |
| Included in Other Comprehensive Income |  | (7) |  | - |
| Balance March 31, 2010 | \$ | 2,744 | \$ | (500) |
| Balance, at January 1, 2009 | \$ | 2,705 | \$ | - |
| Total Gains/(Losses) |  |  |  |  |
| Included in Earnings |  | - |  | - |
| Included in Other Comprehensive Income |  | 148 |  | - |
| Balance March 31, 2009 | \$ | 2,853 | \$ | - |

Assets and Liabilities Measured on a Nonrecurring Basis:
The following table presents financial assets and liabilities measured on a nonrecurring basis:

Fair Value Measurements at March 31, 2010 Using<br>(In Thousands)

| Description | (Level 1) |  | (Level 2) |  | (Level 3) |  | Balance at March 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Loans | \$ | - | \$ | - | \$ | 114,139 | \$ | 114,139 |
| Mortgage Servicing Rights |  | - |  | 10,859 |  | - |  | 10,859 |
| Other Real Estate Owned |  |  |  |  |  | 45,854 |  | 45,854 |

Fair Value Measurements at December 31, 2009 Using
(In Thousands)

| Description | (Level 1) |  | (Level 2) |  | (Level 3) |  | Balance at December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Loans |  | - | \$ | - | \$ | 109,818 | \$ | 109,818 |
| Mortgage Servicing Rights |  |  |  | 10,780 |  |  |  | 10,780 |
| Other Real Estate Owned |  |  |  | - |  | 41,240 |  | 41,240 |

Impaired loans, which are usually measured for impairment using the fair value of collateral, had a book value of $\$ 198.7$ million at March 31, 2010, after partial charge-offs of $\$ 46.2$ million. In addition, these loans have a specific valuation allowance of $\$ 38.7$ million. Of the $\$ 198.7$ million impaired loan portfolio, $\$ 114.1$ million were carried at fair value, as a result of the aforementioned charge-offs and specific valuation allowance. The remaining $\$ 84.6$ million of impaired loans are carried at cost, as the fair value of collateral on these loans exceeds the book value for each individual credit. At December 31, 2009, impaired loans had a book value of $\$ 201.1$ million. Of these, $\$ 109.8$ million were carried at fair value, as a result of partial charge-offs of $\$ 43.4$ million and a specific valuation allowance of $\$ 36.7$ million.

MSRs, which are carried at the lower of cost or fair value, were recorded at a fair value of $\$ 10.9$ million, including a valuation allowance of $\$ 574,000$, at March 31, 2010. MSRs do not trade in active, open markets with readily observable prices. For example, sales of MSRs do occur, but precise terms and conditions typically are not readily available. As such, management, with the assistance of a third party specialist, determined fair value based on the discounted value of the future cash flows estimated to be received. Significant inputs include the discount rate and assumed prepayment speeds utilized. The calculated fair value was then compared to market values where possible to ascertain the reasonableness of the valuation in relation to current market expectations for similar products. Accordingly, MSRs are classified level 2. At December 31, 2009, MSRs were recorded at a fair value of $\$ 10.8$ million, including a valuation allowance of $\$ 574,000$.

Other real estate owned (OREO) is recorded at fair value based on property appraisals, less estimated selling costs, at the date of transfer. The carrying value of OREO is not re-measured to fair value on a recurring basis, but is subject to fair value adjustments when the carrying value exceeds the fair value, less estimated selling costs. At March 31, 2010 and December 31, 2009, the estimated fair value of OREO, less estimated selling costs amounted to $\$ 45.9$ million and $\$ 41.2$ million, respectively. The financial impact of OREO devaluation adjustments for the three months ended March 31, 2010 was $\$ 1.1$ million.

The following methods and assumptions were used by the Corporation in estimating its fair value disclosures for assets and liabilities not discussed above:

Cash and cash equivalents: The carrying amounts reported in the consolidated condensed balance sheet for cash and short-term instruments approximate those assets' fair values.

Interest bearing deposits with other banks: The carrying amounts reported in the consolidated condensed balance sheet for interest bearing deposits with other banks approximate those assets' fair values.

Loans receivable: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for certain mortgage loans (e.g., one-to-four family residential) are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. The fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

Off-balance sheet instruments: Fair values for the Corporation's loan commitments and standby letters of credit are based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The carrying amount and fair value are not material.

Deposit liabilities: The fair values disclosed for demand deposits (e.g., interest and non-interest checking, savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts for variable-rate, fixed-term certificates of deposit approximate their fair values at the reporting date. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities of time deposits.

Short-term borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements and other short-term borrowings approximate their fair values.

Long-term debt: Fair values for long-term debt are estimated using a discounted cash flow calculation that applies interest rates currently being offered on long-term debt to a schedule of monthly maturities.

Subordinated debentures and notes: Fair values for subordinated debt are estimated using a discounted cash flow calculation that applies interest rate spreads currently being offered on similar debt structures to a schedule of monthly maturities.

The fair value of financial instruments at March 31, 2010 and December 31, 2009, is as follows:
(In Thousands) March 31, 2010 December 31, 2009


Note 15 -Participation in the U.S. Treasury Capital Purchase Program (CPP)
On December 23, 2008, Park issued $\$ 100$ million of cumulative perpetual preferred shares, with a liquidation preference of $\$ 1,000$ per share (the "Senior Preferred Shares"). The Senior Preferred Shares constitute Tier 1 capital and rank senior to Park's common shares. The Senior Preferred Shares pay cumulative dividends at a rate of $5 \%$ per annum through February 14, 2014 and will reset to a rate of $9 \%$ per annum thereafter. For the three month period ended March 31, 2010, Park recognized a charge to retained earnings of $\$ 1.5$ million representing the preferred stock dividend and accretion of the discount on the preferred stock, associated with Park's participation in the CPP.

As part of its participation in the CPP, Park also issued a warrant to the U.S. Treasury to purchase 227,376 common shares having an exercise price of $\$ 65.97$, which is equal to $15 \%$ of the aggregate amount of the Senior Preferred Shares purchased by the U.S. Treasury. The initial exercise price for the warrant and the market price for determining the number of common shares subject to the warrant were determined by reference to the market price of the common shares on the date the Company's application for participation in the Capital Purchase Program was approved by the U.S. Department of the Treasury (calculated on a 20-day trailing average). The warrant has a term of 10 years.

A company that participates in the CPP must adopt certain standards for compensation and corporate governance, established under the American Recovery and Reinvestment Act of 2009 (the "ARRA"), which amended and replaced the executive compensation provisions of the Emergency Economic Stabilization Act of 2008 ("EESA") in their entirety, and the Interim Final Rule promulgated by the Secretary of the U.S. Treasury under 31 C.F.R. Part 30 (collectively, the "Troubled Asset Relief Program (TARP) Compensation Standards"). In addition, Park's ability to declare or pay dividends on or repurchase its common shares is partially restricted as a result of its participation in the CPP.

25

Note 16 - Other Comprehensive Income (Loss)
Other comprehensive income (loss) components and related taxes are shown in the following table for the three months ended March 31, 2010 and 2009.

| Three months ended March 31, (In Thousands) | Before-tax amount |  | Tax expense (benefit) |  | Net-of-tax amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010: |  |  |  |  |  |  |
| Unrealized gains on available-for-sale securities | \$ | $(5,545)$ | \$ | $(1,940)$ | \$ | $(3,605)$ |
| Reclassification adjustment for gains realized in net income |  | $(8,304)$ |  | $(2,906)$ |  | $(5,398)$ |
| Unrealized net holding loss on cash flow hedge |  | (171) |  | (60) |  | (111) |
| Other comprehensive loss | \$ | $(2,930)$ | \$ | $(1,026)$ | \$ | $(1,904)$ |
| 2009: |  |  |  |  |  |  |
| Unrealized gains on available-for-sale securities | \$ | 10,106 | \$ | 3,538 | \$ | 6,568 |
| Unrealized net holding loss on cash flow hedge |  | (30) |  | (10) |  | (20) |
| Other comprehensive income | \$ | 10,076 | \$ | 3,528 | \$ | 6,548 |

The ending balance of each component of accumulated other comprehensive income (loss) is as follows:
$\left.\begin{array}{lccccc} & & \begin{array}{c}\text { Tax } \\ \text { Before-tax } \\ \text { amount }\end{array} & \begin{array}{c}\text { expense } \\ \text { (benefit) }\end{array} & \begin{array}{c}\text { Net-of-tax } \\ \text { amount }\end{array} \\ \text { (In Thousands) } & & (20,769) & \$ & (7,269) & \$ \\ \text { March 31, 2010: } & & 43,588\end{array}\right)$

Note 17 - Subsequent Events
Subsequent to March 31, 2010, the holders of Series A common share warrants acquired in connection with the registered direct offering which closed on October 30, 2010, presented notices of exercise covering an aggregate of 250,000 common shares. As a result of these exercises, Park delivered an aggregate of 250,000 common shares and received net proceeds of approximately $\$ 16.4$ million (net of selling expenses).

## ITEM 2 - MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. We have tried, whenever possible, to identify such statements by using words such as "anticipate," "estimate," "expect," "forecast," "project," "intend," "plan," "believe," ar expressions in connection with any discussion of future operating or financial performance. The forward-looking statements are based on management's current expectations and are subject to a number of risks and uncertainties. Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include, without limitation: Park's ability to execute its business plan successfully and within the expected timeframe; deterioration in the asset value of our loan portfolio may be worse than expected; changes in general economic and financial market conditions, and weakening in the economy, specifically the real estate market and credit markets, either national or in the states in which Park and its subsidiaries do business, may be worse than expected which could decrease the demand for loan, deposit and other financial services and increase loan delinquencies; changes in interest rates and prices may adversely impact the value of securities, loans, deposits and other financial instruments and the interest rate sensitivity of out consolidated balance sheet; changes in consumer spending, borrowing and saving habits; our liquidity requirements could be adversely affected by changes in our assets and liabilities; competitive factors among financial institutions increase significantly, including product and pricing pressures and Park's ability to attract, develop and retain qualified bank professionals; the nature, timing and effect of changes in banking regulations or other regulatory or legislative requirements affecting the respective businesses of Park and its subsidiaries, including changes in laws and regulations concerning taxes, accounting, banking, securities and other aspects of the financial services industry; the effect of fiscal and governmental policies of the United States federal government; demand for loans in the respective market areas served by Park and its subsidiaries; and other risk factors relating to the banking industry as detailed from time to time in Park's reports filed with the Securities and Exchange Commission ("SEC") including those described in "Item 1A. Risk Factors" of Part I of Park's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 and in "Item 1A. Risk Factors" of Part II of this Quarterly Report on Form 10-Q. Undue reliance should not be placed on the forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. Park does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions that may be made to update any forward-looking statement to reflect the events or circumstances after the date on which the forward-looking statement is made, or reflect the occurrence of unanticipated events, except to the extent required by law.

# Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q 

## Critical Accounting Policies

Note 1 of the Notes to Consolidated Financial Statements included in Park's 2009 Annual Report to Shareholders lists significant accounting policies used in the development and presentation of Park's consolidated financial statements. The accounting and reporting policies of Park conform with U.S. generally accepted accounting principles (GAAP) and general practices within the financial services industry. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

Park considers that the determination of the allowance for loan losses involves a higher degree of judgment and complexity than its other significant accounting policies. The allowance for loan losses is calculated with the objective of maintaining a reserve level believed by management to be sufficient to absorb probable incurred credit losses in the loan portfolio. Management's determination of the adequacy of the allowance for loan losses is based on periodic evaluations of the loan portfolio and of current economic conditions. However, this evaluation is inherently subjective as it requires material estimates, including expected default probabilities, the loss given default, the amounts and timing of expected future cash flows on impaired loans, and estimated losses on consumer loans and residential mortgage loans based on historical loss experience and the current economic conditions. All of those factors may be susceptible to significant change. To the extent that actual results differ from management estimates, additional loan loss provisions may be required that would adversely impact earnings for future periods.

Management's assessment of the adequacy of the allowance for loan losses considers individual impaired loans, pools of unimpaired commercial loans and pools of homogeneous loans with similar risk characteristics and other environmental risk factors. This assessment is updated on a quarterly basis. The allowance established for impaired commercial loans reflects expected losses resulting from analyses performed on each individual impaired commercial loan. The specific credit allocations are based on regular analyses of commercial, commercial real estate and construction loans where we have determined the loan is impaired. Management continues to group individually impaired commercial loans into three categories: Vision Bank impaired commercial land and development (CL\&D) loans ( $\$ 83.4$ million), other Park National Bank ("PNB") and Vision Bank impaired commercial loans ( $\$ 109.6$ million), and Vision Bank impaired commercial loans with balances less than $\$ 250,000$ ( $\$ 5.6$ million). At March 31, 2010, management had specifically allocated $\$ 24.4$ million, $\$ 13.5$ million, and $\$ 842,000$ of the loan loss reserve to these three categories, respectively. For the year ended December 31, 2009, management allocated $\$ 21.7$ million, $\$ 14.5$ million and $\$ 562,000$ of the loan loss reserve to these three categories, respectively.

Pools of performing commercial loans and pools of homogeneous loans with similar risk characteristics are also assessed for probable losses. During 2009, management implemented a methodology that uses an annual loss rate ("historical loss experience"), calculated based on an average of the net charge-offs during the last 24 months. Management continues to believe the 24-month historical loss experience methodology is appropriate in the current economic environment at March 31, 2010, as it captures loss rates that are comparable to the current period being analyzed. Management also segregated Vision Bank's accruing CL\&D loan portfolio from other commercial loans, as the loss experience in the CL\&D loan portfolio has far surpassed losses from other commercial loans at Park. The historical loss experience is judgmentally increased to cover approximately two years of historical losses in the commercial loan portfolio and 1.75 years of historical losses in the Vision Bank CL\&D loan portfolio. Generally, residential real estate loans and consumer loans are not individually graded. The amount of loan loss reserve assigned to these loans is based on historical loss experience, judgmentally increased to cover approximately 1.25 years of historical losses.
U.S. GAAP requires management to establish a fair value hierarchy, which has the objective of maximizing the use of observable market inputs. U.S. GAAP also requires enhanced disclosures regarding the inputs used to calculate fair value. These are classified as Level 1, 2, and 3. Level 3 inputs are largely unobservable inputs that reflect a company's own assumptions about the market for a particular instrument. Some of these inputs could be based on internal models and cash flow analysis. At March 31, 2010, the fair value of assets based on Level 3 inputs for Park were approximately $\$ 162.7$ million. This was $10.4 \%$ of the total amount of assets measured at fair value as of the end of the first quarter. The fair value of impaired loans was approximately $\$ 114.1$ million (or $70 \%$ ) of the total amount of Level 3 inputs. Additionally, there are $\$ 84.6$ million of loans that are impaired and carried at cost, as fair value exceeds book value for each individual credit. The large majority of Park's Level 2 inputs consist of available-for-sale ("AFS") securities. The fair value of these AFS securities is obtained largely by the use of matrix pricing, which is a mathematical technique widely used in the financial services industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities.

Management believes that the accounting for goodwill and other intangible assets also involves a higher degree of judgment than most other significant accounting policies. Goodwill arising from business combinations represents the value attributable to unidentifiable intangible assets in the business acquired. Park's goodwill relates to the value inherent in the banking industry and that value is dependent upon the ability of Park's Ohio-based bank to provide quality, cost-effective banking services in a competitive marketplace. The goodwill value is supported by revenue that is in part driven by the volume of business transacted. A decrease in earnings resulting from a decline in the customer base, the inability to deliver cost-effective services over sustained periods or significant credit problems can lead to impairment of goodwill that could adversely impact earnings in future periods. U.S. GAAP requires an annual evaluation of goodwill for impairment, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The fair value of the goodwill, which resides on the books of Park's Ohio-based bank, PNB, is estimated by reviewing the past and projected operating results for PNB and comparable information for the banking industry.

At March 31, 2010, on a consolidated basis, Park had core deposit intangibles of $\$ 8.5$ million subject to amortization and $\$ 72.3$ million of goodwill, which was not subject to periodic amortization, and recorded at PNB. At March 31, 2010, the core deposit intangible asset recorded on the balance sheet of PNB was $\$ 2.3$ million and the core deposit intangible asset at Vision Bank was $\$ 6.2$ million. On April 1, 2010, Park's management evaluated the goodwill for PNB for impairment and concluded that the fair value of the goodwill for PNB exceeded the carrying value of $\$ 72.3$ million and accordingly was not impaired. Please see Note 3 - Goodwill and Intangible Assets of the Notes to Unaudited Consolidated Condensed Financial Statements in this Quarterly Report on Form 10-Q for additional information on intangible assets.

Comparison of Results of Operations
For the Three Months Ended March 31, 2010 and 2009

## Summary Discussion of Results

Net income for the three months ended March 31, 2010 was $\$ 20.8$ million compared to $\$ 21.4$ million for the first quarter of 2009 , a decrease of $\$ 611,000$ or $2.9 \%$.

Net income available to common shareholders (which excludes the preferred stock dividends and the related accretion) was $\$ 19.33$ million for the first quarter of 2010 compared to $\$ 19.95$ million for the three months ended March 31, 2009, a decrease of $\$ 623,000$ or $3.1 \%$. Preferred stock dividends and the related accretion of the discount on the preferred stock, pertaining to the $\$ 100$ million of preferred stock issued to the U.S. Treasury on December 23, 2008, were $\$ 1.45$ million for the first quarter of 2010 and $\$ 1.44$ million for the first quarter of 2009.

Diluted earnings per common share were $\$ 1.30$ for the first quarter of 2010 compared to $\$ 1.43$ for the first quarter of 2009, a decrease of $\$ .13$ per share or $9.1 \%$. Weighted average common shares outstanding were $14,882,774$ for the three months ended March 31, 2010 compared to $13,971,720$ common shares for the first quarter of 2009 , an increase of 911,054 common shares or $6.5 \%$. Park sold an aggregate of 904,072 common shares, out of treasury shares, during the last three quarters of 2009 using various capital raising strategies.

The following tables compare the components of net income for the three months ended March 31, 2010 with the components of net income for the three months ended March 31, 2009. This information is provided for Park, Vision Bank and Park excluding Vision Bank. In general for 2010, the operating results for Park's Ohio-based operations were a little better than management projected, but the loan loss provision at Vision Bank was worse than expected. (Please note that some of the percentage changes in the following tables are not meaningful and, accordingly, we have shown them as N.M.)
$\left.\begin{array}{lcccc} & \text { Park - Summary Income Statement } \\ \text { Three Months Ended } \\ \text { March 31, }\end{array}\right)$

For the three months ended March 31, 2010, the operating results for net interest income, total other income and total other expense were consistent with management's forecast for the projected operating results for 2010. This guidance was included in Park's 2009 Annual Report to Shareholders ("2009 Annual Report") in the "Financial Review" section on pages 35 through 40.

The following table compares the guidance for 2010 that management had provided in the 2009 Annual Report with the actual results for the first quarter of 2010.

| (In Thousands) | Projected Results for2010 | Actual Results25\% of Annual Projection for the Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Net Interest Income | \$ 265,000 to \$275,000 | \$ | 66,250 to \$68,750 | \$ | 67,380 |
| Total Other Income | \$ 68,000 | \$ | 17,000 | \$ | 16,710 |
| Total Other Expense | \$ 191,000 | \$ | 47,750 | \$ | 47,890 |

During the first quarter of 2010, Park sold $\$ 201$ million of U.S. Government Agency mortgage-backed securities for a pre-tax gain of $\$ 8.3$ million. This gain on the sale of securities was $\$ 1.0$ million greater than the guidance that management had provided for 2010 in the 2009 Annual Report. The securities that were sold were all owned by PNB.

In Park's 2009 Annual Report, management provided guidance that the loan loss provision for 2010 would be in a range of $\$ 45$ million to $\$ 55$ million. This estimate implies a quarterly loan loss provision of $\$ 11.25$ million to $\$ 13.75$ million. The actual loan loss provision for the quarter of $\$ 16.55$ million exceeded the top of the range by $\$ 2.8$ million.

> Vision Bank - Summary Income Statement
> Three Months Ended
> is) $\quad$ March 31,
(In Thousands)

|  | 2010 |  | 2009 |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 6,891 | \$ | 7,315 | (5.8)\% |
| Provision for Loan Losses |  | 11,300 |  | 8,500 | 32.9\% |
| Other Income |  | 151 |  | 1,069 | (85.9)\% |
| Other Expense |  | 7,854 |  | 6,358 | 23.5\% |
| Loss Before Taxes | \$ | $(12,112)$ | \$ | $(6,474)$ | (87.1)\% |
| Income Taxes (Benefit) |  | $(4,656)$ |  | $(2,505)$ | (85.9)\% |
| Net Loss | \$ | $(7,456)$ | \$ | $(3,969)$ | (87.9)\% |

The loan loss provision of $\$ 11.3$ million at Vision Bank for the first quarter of 2010 was higher than management had expected. Management had projected that the quarterly loan loss provision for Vision Bank in 2010 would decrease to $\$ 7.5$ million per quarter for a total of $\$ 30.0$ million for the year. Despite the poor performance in the first quarter of 2010, Park's management still expects that the quarterly loan loss provision for Vision Bank will decrease to $\$ 7.5$ million or lower for the remaining three quarters of 2010. As discussed later in this Form 10-Q, under "Provision for Loan Losses", the nonperforming loans at Vision Bank decreased by $\$ 5.5$ million or $3.5 \%$ to $\$ 154.1$ million at March 31, 2010, compared to $\$ 159.6$ million at December 31, 2009.

Other income at Vision Bank was $\$ 151,000$ for the first quarter of 2010, compared to $\$ 1.1$ million for the first quarter of 2009. This decrease of $\$ 918,000$ was primarily due to recognized losses from devaluations of other real estate owned during the first quarter of 2010 .

Other expense at Vision Bank increased by $\$ 1.5$ million or $23.5 \%$ to $\$ 7.9$ million for the first quarter of 2010, compared to $\$ 6.4$ million for the same quarter in 2009. This increase was primarily due to an increase in legal and consulting fees related to professional services being provided concerning nonperforming loans and other real estate owned at Vision Bank.

| Park Excluding Vision Bank - Summary Income Statement |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| (In Thousands) | Three Months Ended March 31, |  |  |  |  |
|  | 2010 |  | 2009 |  | Percent <br> Change |
| terest Income | \$ | 60,489 | \$ | 60,918 | (.7)\% |
| ion for Loan Losses |  | 5,250 |  | 3,787 | 38.6\% |
| Income |  | 16,559 |  | 18,141 | (8.7)\% |
| Sale of Securities |  | 8,304 |  | - | N.M. |
| Expense |  | 40,036 |  | 39,504 | 1.4\% |
| Before Taxes | \$ | 40,066 | \$ | 35,768 | 12.0\% |
| Taxes |  | 11,831 |  | 10,409 | 13.7\% |
| come | \$ | 28,235 | \$ | 25,359 | 11.3\% |

As previously mentioned, the operating results for Park's Ohio-based banking divisions for the first quarter of 2010 were a little stronger than management's forecast.

Net Interest Income Comparison for the First Quarter of 2010 and 2009
Park's principal source of earnings is net interest income, the difference between total interest income and total interest expense. Net interest income results from average balances outstanding for interest earning assets and interest bearing liabilities in conjunction with the average rates earned and paid on them. Net interest income decreased by $\$ 853,000$ or $1.3 \%$ to $\$ 67.38$ million for the first quarter of 2010 compared to $\$ 68.23$ million for the first three months of 2009.

The following table compares the average balance and tax equivalent yield on interest earning assets and the average balance and cost of interest bearing liabilities for the first quarter of 2010 with the first quarter of 2009.

| (In Thousands) | Three Months Ended March 31, |  |  |  | 2009 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

(1) For purposes of the computation, nonaccrual loans are included in the average balance.

Average interest earning assets for the first quarter of 2010 decreased by $\$ 19$ million or $.3 \%$ to $\$ 6,528$ million compared to $\$ 6,547$ million for the first quarter last year. The average yield on interest earning assets decreased by 36 basis points to $5.45 \%$ for the first quarter of 2010 compared to $5.81 \%$ for the first quarter of 2009 .

Average interest bearing liabilities for the first quarter of 2010 decreased by $\$ 123$ million or $2.2 \%$ to $\$ 5,403$ million compared to $\$ 5,526$ million for the first quarter last year. The average cost of interest bearing liabilities decreased by 35 basis points to $1.49 \%$ for the first quarter of 2010 compared to $1.84 \%$ for the first quarter of 2009 .

Interest Rates
Short-term interest rates continue to be extremely low. The average federal funds rate was $.13 \%$ for the first quarter of 2010. The federal funds rate averaged $.16 \%$ for all of 2009 and averaged $.18 \%$ for the first quarter of 2009.

During 2008, the Federal Open Market Committee ("FOMC") of the Federal Reserve aggressively lowered the targeted federal funds rate from $4.25 \%$ at the beginning of the year to a range of $0 \%$ to $.25 \%$ in December 2008. The sharp reduction in the targeted federal funds rate in 2008 was in response to a severe recession in the U.S. economy. The annualized change in the U.S. gross domestic product ("GDP") in 2009 was a negative $6.4 \%$ in the first quarter and a negative $.7 \%$ in the second quarter. However, economic conditions began to improve during the second half of 2009 as the annualized growth in GDP was $2.2 \%$ in the third quarter and $5.6 \%$ in the fourth quarter. Most economists expect GDP will grow $2 \%$ to $3 \%$ in 2010, but that the U.S. national unemployment rate will continue to be above $9 \%$.

Park's management expects that due to the uncertainty of future economic growth following the severe economic recession, the FOMC will maintain the targeted federal funds interest rate in the range of $0 \%$ to $.25 \%$ for most of 2010.

Discussion of Loans, Investments, Deposits and Borrowings
Average loan balances increased by $\$ 68$ million or $1.5 \%$ to $\$ 4,617$ million for the three months ended March 31, 2010, compared to $\$ 4,549$ million for the first quarter of 2009. The average yield on the loan portfolio decreased by 31 basis points to $5.87 \%$ for the first quarter of 2010 compared to $6.18 \%$ for the first quarter of 2009 .

Management has negotiated floor interest rates on many commercial and commercial real estate loans which has prevented the yield on the loan portfolio from decreasing as much as the large decline in short-term interest rates in the past two years. The yield on the loan portfolio was $5.91 \%$ for the fourth quarter of 2009 and $5.99 \%$ for the third quarter of 2009. Management expects that the yield on the loan portfolio will decrease slightly to about $5.80 \%$ during the second quarter of 2010 .

Loans outstanding decreased by $\$ 43$ million or $.9 \%$ during the first quarter of 2010, but have increased by $\$ 36$ million or $.8 \%$ during the past twelve months to $\$ 4,597$ million at March 31, 2010. The decrease in loans during the first quarter of 2010 was primarily due to a $\$ 39$ million decrease in real estate construction loans. However, management also noted a decrease in the demand for consumer and commercial loans during the first quarter of 2010. Park's management expects slow loan growth ( $1 \%$ to $2 \%$ ) over the remaining three quarters of 2010.

The average balance of taxable investment securities decreased by $\$ 170$ million or $8.8 \%$ to $\$ 1,767$ million for the first quarter of 2010 compared to $\$ 1,937$ million for the first quarter of 2009. The average yield on taxable investment securities was $4.70 \%$ for the first quarter of 2010 compared to $4.99 \%$ for the first quarter last year.

The average balance of tax exempt investment securities decreased by $\$ 18$ million or $49.8 \%$ to $\$ 18$ million for the first quarter of 2010 compared to $\$ 36$ million for the first quarter of 2009. The tax equivalent yield on tax exempt investment securities was $7.49 \%$ for the first quarter of 2010 and $6.89 \%$ for the first quarter of 2009. Park has not
purchased any tax exempt investment securities for the past several quarters.

At March 31, 2010, total investment securities (on an amortized cost basis) were $\$ 1,898$ million compared to $\$ 1,817$ million at December 31, 2009. During the first quarter of 2010, Park sold $\$ 201$ million of U.S. Government Agency mortgage-backed securities for a pre-tax gain of $\$ 8.3$ million. These mortgage-backed securities had a weighted average book yield of $4.75 \%$ and they were sold at an average price of $103.7 \%$ of the principal balance with an estimated yield to the buyer of $2.99 \%$. These securities had a weighted average remaining life of about 3 years.

Park also sold during the first quarter $\$ 75$ million of U.S. Government Agency callable notes for no gain or loss. These securities had a book yield of $4.25 \%$ and a final maturity in approximately 9 years.

Park purchased $\$ 648$ million of investment securities during the three months ended March 31, 2010. Approximately $\$ 349$ million of these securities were very short-term ( 30 days) U.S. Government Agency discount notes with a purchase yield of $.09 \%$. Management also purchased approximately $\$ 297$ million of U.S. Government Agency notes with a purchase yield of $4.30 \%$. These securities are generally callable on a quarterly basis. The final maturity on these securities ranges from 8 years to 15 years. Any of these securities purchased with a maturity greater than 10 years have a step-up in interest rate of at least 200 basis points from the initial purchase yield at the end of 10 years. Approximately $\$ 147$ million of these investment purchases have a maturity of greater than 10 years with a starting weighted average interest rate of $4.15 \%$.

Average interest bearing deposit accounts increased by $\$ 311$ million or $7.7 \%$ to $\$ 4,367$ million for the first quarter of 2010 compared to $\$ 4,056$ million for the first quarter of 2009. The average interest rate paid on interest bearing deposits decreased by 58 basis points to $1.15 \%$ for the first quarter of 2010 compared to $1.73 \%$ for the first quarter last year.

Average total borrowings were $\$ 1,036$ million for the three months ended March 31, 2010 compared to $\$ 1,471$ million for the first quarter of 2009 , a decrease of $\$ 435$ million or $29.6 \%$. The large decrease in total borrowings was primarily due to the strong increase in interest bearing deposit accounts. The average interest rate paid on total borrowings was $2.90 \%$ for the first quarter of 2010 compared to $2.17 \%$ for the first quarter of 2009 . The increase in the average interest rate paid on total borrowings was primarily due to a large reduction in low cost short-term borrowings, as well as the subordinated notes issued on December 23, 2009.

The net interest spread (the difference between the tax equivalent yield on interest earning assets and the tax equivalent cost of interest bearing liabilities) decreased by 1 basis point to $3.96 \%$ for the first quarter of 2010 compared to $3.97 \%$ for the first quarter last year. The net interest margin (the annualized tax equivalent net interest income divided by average interest earning assets) was $4.22 \%$ for the first quarter of 2010 compared to $4.26 \%$ for the first quarter of 2009.

## Guidance on Net Interest Income for 2010

Management provided guidance in Park's 2009 Annual Report (page 38) that net interest income for 2010 would be approximately $\$ 265$ million to $\$ 275$ million, the tax equivalent net interest margin would be $4.15 \%$ to $4.20 \%$ and the average interest earning assets for 2010 would be approximately $\$ 6,550$ million.

The actual results for the first quarter of 2010 were in line with management's guidance. Net interest income for the first three months of 2010 was $\$ 67.4$ million, which annualized would be about $\$ 273$ million for 2010 . The tax equivalent net interest margin was $4.22 \%$ and average interest earning assets were $\$ 6,528$ million for the first quarter of 2010.

The following table displays for the past five quarters the average balance of interest earning assets, net interest income and the tax equivalent net interest margin.

## Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

|  | Average Interest |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | (In Thousands) | Interest Tax Equivalent |  |  |
| Earning Assets | Income Net Interest Margin |  |  |  |
| March 2009 | $\$$ | $6,546,681$ | $\$$ | 68,233 |

Our current forecast for net interest income for 2010 is estimated to be in the middle of the range of $\$ 265$ million to $\$ 275$ million that management disclosed in the 2009 Annual Report.

Provision for Loan Losses
The provision for loan losses was $\$ 16.6$ million for the three months ended March 31, 2010, compared to $\$ 12.3$ million for the same period in 2009. Net loan charge-offs were $\$ 13.6$ million for the first quarter of 2010, compared to $\$ 11.1$ million for the first quarter of 2009. The annualized ratio of net loan charge-offs to average loans was $1.19 \%$ for the three months ended March 31, 2010, compared to $0.99 \%$ for the same period in 2009.

Vision Bank continued to experience elevated charge-offs and provision for loan losses during the first quarter of 2010. The loan loss provision for Vision Bank was $\$ 11.3$ million for the three months ended March 31, 2010, compared to $\$ 8.5$ million for the first quarter of 2009. Vision Bank had net loan charge-offs of $\$ 9.1$ million, or an annualized $5.40 \%$ of average loans for the first quarter of 2010, compared to net loan charge-offs of $\$ 7.4$ million, or $4.23 \%$ of average loans for the same period in 2009.

Park's Ohio-based operations had a provision for loan losses of $\$ 5.3$ million for the first quarter of 2010, compared to $\$ 3.8$ million for the first quarter of 2009. Net loan charge-offs for Park's Ohio-based operations were $\$ 4.5$ million, or an annualized $0.46 \%$ of average loans for the first quarter of 2010, compared to $\$ 3.7$ million, or an annualized $0.39 \%$ of average loans for the first quarter of 2009.

The allowance for loan losses was $\$ 119.7$ million, or $2.60 \%$ of outstanding loans at March 31, 2010, compared to $\$ 116.7$ million, or $2.52 \%$ of loans outstanding at December 31, 2009 and $\$ 101.3$ million, or $2.22 \%$ of loans outstanding at March 31, 2009.

Nonperforming loans, defined as loans that are 90 days past due, nonaccrual and renegotiated loans were $\$ 242.4$ million, or $5.27 \%$ of total loans at March 31, 2010, compared to $\$ 248.5$ million or $5.35 \%$ of total loans at December 31, 2009, and $\$ 166.7$ million or $3.65 \%$ of total loans at March 31, 2009. Vision Bank had nonperforming loans of $\$ 154.1$ million or $22.84 \%$ of total loans at March 31, 2010, compared to $\$ 159.6$ million or $23.58 \%$ of total loans at December 31, 2009 and $\$ 85.7$ million or $12.24 \%$ of total loans at March 31, 2009. Park's Ohio-based operations had nonperforming loans of $\$ 88.3$ million or $2.25 \%$ of total loans at March 31, 2010, compared to $\$ 88.9$ million or $2.24 \%$ of total loans at December 31, 2009 and $\$ 81.0$ million or $2.10 \%$ of total loans at March 31, 2009.

Other real estate owned was $\$ 45.9$ million at March 31, 2010, up from $\$ 41.2$ million at December 31, 2009 and $\$ 34.2$ million at March 31, 2009. Vision Bank had other real estate owned of $\$ 35.1$ million at March 31, 2010, compared to $\$ 35.2$ million at December 31, 2009 and $\$ 28.8$ million at March 31, 2009. Management expects that other real estate owned will continue to increase through the remainder of 2010 as management works to reduce nonperforming loans.

Park's allowance for loan losses includes an allocation for loans specifically identified as impaired under U.S. GAAP. At March 31, 2010, loans considered to be impaired consisted substantially of commercial loans graded as "doubtful" and placed on non-accrual status. As a result of significant losses within Vision Bank's CL\&D loan portfolio over the past three years, management continues to believe it is necessary to segregate this portion of the portfolio for both impaired credits, as well as those accruing CL\&D loans at March 31, 2010. From the date Park acquired Vision (March 9, 2007) through March 31, 2010, Vision had cumulative charge-offs within the CL\&D loan portfolio of \$54.9 million. Additionally, at March 31, 2010, management established a specific reserve of $\$ 24.4$ million related to those CL\&D loans at Vision Bank that are deemed to be impaired. The aggregate of charge-offs since acquisition, along with the specific reserves at March 31, 2010, total $\$ 79.3$ million. Total provision expense for Vision Bank since the date of acquisition through March 31, 2010 has been $\$ 122.1$ million. The magnitude of the losses coming from the CL\&D loan portfolio at Vision, along with the continued run-off of performing CL\&D loans, resulted in management's decision, during 2009, to analyze the accruing and impaired Vision Bank CL\&D loan portfolio separate from other commercial loans. The following table summarizes the CL\&D loan portfolio at Vision Bank:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { Dec. } 31, \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CL\&D loans, period end | \$ | 200,112 | \$ | 218,205 | \$ | 251,443 | \$ | 295,743 |
| Performing CL\&D loans, period end |  | 116,672 |  | 132,788 |  | 191,712 |  | 260,195 |
| Impaired CL\&D loans, period end |  | 83,440 |  | 85,417 |  | 59,731 |  | 35,548 |
| Specific reserve on impaired CL\&D loans |  | 24,404 |  | 21,706 |  | 3,134 |  | 1,184 |
| Carrying amount of impaired CL\&D loans, after specific reserve | \$ | 59,036 | \$ | 63,711 | \$ | 56,597 | \$ | 34,364 |
| Cumulative prior charge-offs on impaired Vision Bank CL\&D loans, period end | \$ | 26,334 | \$ | 24,931 | \$ | 18,839 | \$ | 7,399 |

Historically, Park's management has aggressively recorded partial charge-offs on nonperforming loans to write-down the loans to their fair value. As of March 31, 2010, management has taken partial charge-offs of $\$ 46.2$ million related to the $\$ 198.6$ million of commercial loans considered to be impaired. While we continue to take partial charge-offs on nonperforming loans, there is a higher level of uncertainty when valuing collateral or projecting cash flows in Vision Bank's Florida and Alabama markets due to their illiquid nature and management's approach of pursuing guarantors for additional collateral or cash payment. As a result, management has utilized specific reserves to a greater extent than in prior years. Park continues to work with a third-party specialist to assist in the resolution and maximization of value of impaired loans at Vision Bank. Park's specific reserve for impaired loans increased to $\$ 38.7$ million at March 31, 2010, compared to $\$ 36.7$ million at December 31, 2009 and $\$ 9.5$ million at March 31, 2009.

A significant portion of Park's allowance for loan losses is allocated to commercial loans classified as "special mention" or "substandard." "Special mention" loans are loans that have potential weaknesses that may result in loss exposure to Park. "Substandard" loans are those that exhibit a well defined weakness, jeopardizing repayment of the loan, resulting in a higher probability that Park will suffer a loss on the loan unless the weakness is corrected. As previously discussed, management has segregated the Vision Bank CL\&D loans from other commercial loans that are still accruing. The tables below present the loss factors applied in the determination of the allowance for loan losses within the accruing CL\&D loan and other commercial loan information at March 31, 2010.

|  | Vision Bank Commercial Land and Development Loans <br> Outstanding <br> balance |  |  | Loss factor |
| :--- | :---: | :---: | :---: | ---: |

As always, management is working to address weaknesses in those loans that may result in future loss. Actual loss experience may be more or less than the amount allocated.

Management provided guidance in Park's 2009 Annual Report that the loan loss provision for 2010 would be approximately $\$ 45$ million to $\$ 55$ million. The actual results for the loan loss provision in the first three months of 2010 was higher than management expected, at $\$ 16.6$ million; however, management expects improvement for each of the next three quarters of 2010. Park's most recent projection indicates that the loan loss provision for 2010 will be $\$ 50$ to $\$ 55$ million. However, in referring to the table below, which shows Park's trends in problem loans, if Park experiences a significant increase in nonperforming loans, there is a risk that management's projected loan loss provision could be higher.

The following table compares nonperforming assets at March 31, 2010, December 31, 2009 and March 31, 2009.

| Nonperforming Assets (In Thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual Loans | \$ | 230,498 | \$ | 233,544 | \$ | 158,718 |
| Renegotiated Loans |  | 60 |  | 142 |  | 148 |
| Loans Past Due 90 Days or More |  | 11,853 |  | 14,773 |  | 7,807 |
| Total Nonperforming Loans | \$ | 242,411 | \$ | 248,459 | \$ | 166,673 |
| Other Real Estate Owned |  | 45,854 |  | 41,240 |  | 34,173 |
| Total Nonperforming Assets | \$ | 288,265 | \$ | 289,699 | \$ | 200,846 |
| Percentage of Nonperforming Loans to Loans |  | 5.27\% |  | 5.35\% |  | 3.65\% |
| Percentage of Nonperforming Assets to Loans |  | 6.27\% |  | 6.24\% |  | 4.40\% |

Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q
Percentage of Nonperforming Assets to Total Assets
4.02\%
4.11\%
2.85\%

## Total Other Income

Total other income exclusive of securities gains and losses decreased by $\$ 2.5$ million or $13.0 \%$ to $\$ 16.7$ million for the quarter ended March 31, 2010, compared to $\$ 19.2$ million for the first quarter of 2009.

The following table is a summary of the changes in the components of total other income.


Income from fiduciary activities, which represents revenue earned from Park's trust activities, increased by $\$ 562,000$, or $19.7 \%$, to $\$ 3.4$ million for the three months ended March 31, 2010 from $\$ 2.9$ million for the same period in 2009. Fiduciary fees are generally charged based on the market value of customer accounts. Due to the increase in stock values over the past year, the market value for assets under management at March 31, 2010, has increased by approximately $20 \%$ compared to March 31, 2009.

Service charges on deposits have decreased by $\$ 415,000$, or $8.0 \%$, to $\$ 4.7$ million for the three month period ended March 31, 2010, compared to $\$ 5.2$ million for the same period in 2009. This was primarily due to the decrease in non-sufficient funds and overdraft charges during 2010.

Other service income decreased by $\$ 2.6$ million, or $46 \%$, to $\$ 3.0$ million for the three months ended March 31, 2010, compared to $\$ 5.5$ million for the same period in 2009. During the first quarter of 2010, Park originated and sold, with servicing retained, $\$ 70.6$ million of fixed rate residential mortgages into the secondary market and recognized $\$ 2.4$ million in income, a decrease of $\$ 2.6$ million from the same period in 2009. In the first quarter of 2009, Park originated and sold, with servicing retained, $\$ 181.6$ million of fixed rate residential mortgages into the secondary market and recognized $\$ 5.0$ million of income during the quarter.

Check fee income, which is generated from debit card transactions, increased $\$ 315,000$ to $\$ 2.4$ million for the three months ended March 31, 2010, compared to $\$ 2.1$ million for the same period in 2009. This increase is due to continued increases in the volume of debit card transactions.

The subcategory called "Other" within "Total Other Income" decreased $\$ 426,000$ to $\$ 1.9$ million for the three months ended March 31, 2010, compared to $\$ 2.3$ million for the same period in 2009. The change in other income for Park as a whole was minimal; however, Vision Bank recognized losses due to devaluations of other real estate owned of approximately $\$ 905,000$, which was offset by increases in miscellaneous income in the Ohio-based divisions.

The following table breaks out the change in total other income between Park's Ohio-based divisions and Vision Bank.

## Changes in Other Income <br> (In Thousands)

Three Months Ended
March 31, 2010
Vision

|  | Ohio-based |  | Bank |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from Fiduciary Activities | \$ | 538 | \$ | 24 | \$ | 562 |
| Service Charges on Deposits |  | (374) |  | (41) |  | (415) |
| Other Service Income |  | $(2,323)$ |  | (241) |  | $(2,564)$ |
| Check fee income |  | 315 |  | - |  | 315 |
| Bank owned life insurance income |  | 20 |  | 8 |  | 28 |
| Other |  | 242 |  | (668) |  | (426) |
| Total | \$ | $(1,582)$ | \$ | (918) | \$ | $(2,500)$ |

Management provided guidance in Park's 2009 Annual Report that total other income would be approximately $\$ 68$ million for 2010. Management's most recent projection for total other income is consistent with the guidance given in the 2009 Annual Report.

## Gain on Sale of Securities

During the first quarter of 2010, Park sold $\$ 201$ million of U.S. Government Agency mortgage-backed securities for a pre-tax gain of $\$ 8.3$ million. Additionally, $\$ 75$ million of U.S. Government Agency callable securities were sold during the quarter at their book value. There were no sales of securities during the first three months of 2009.

## Total Other Expense

The following table is a summary of the changes in the components of total other expense.

| (In Thousands) | $$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and Employee Benefits | \$ | 25,171 | \$ | 25,487 | \$ | (316) |
| Net Occupancy Expense |  | 3,117 |  | 3,158 |  | (41) |
| Furniture and Equipment Expense |  | 2,632 |  | 2,378 |  | 254 |
| Data Processing Fees |  | 1,593 |  | 1,347 |  | 246 |
| Professional Fees and Services |  | 4,856 |  | 3,221 |  | 1,635 |
| Amortization of Intangibles |  | 936 |  | 936 |  |  |
| Marketing |  | 902 |  | 911 |  | (9) |
| Insurance |  | 2,198 |  | 1,603 |  | 595 |
| Postage and Telephone |  | 1,769 |  | 1,912 |  | (143) |
| State Taxes |  | 845 |  | 941 |  | (96) |
| Other |  | 3,871 |  | 3,968 |  | (97) |
| Total Other Expense | \$ | 47,890 | \$ | 45,862 | \$ | 2,028 |

Other expenses have increased by $\$ 2.0$ million for the three months ended March 31, 2010 compared to the same period in 2009 primarily due to:

- An increase in professional fees and services of $\$ 1.6$ million. This is primarily a result of a $\$ 1.4$ million increase in legal and consulting expenses at Vision Bank for the first quarter of 2010 compared to the same period in 2009. These are legal expenses directly related with working through the non-performing loans and other real estate owned at Vision Bank.
- A $\$ 595,000$ increase in FDIC insurance premiums, with $\$ 491,000$ of the increase coming from the Ohio-based operations.

The following table breaks out the change in total other expense between Park's Ohio-based banking divisions and Vision Bank.

| Change in Total Other Expense (In Thousands) | Three Months Ended   <br> March 31, 2010   <br> Vision   <br> Ohio-based Bank Total |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and Employee Benefits | \$ | (318) | \$ | 2 | \$ | (316) |
| Net Occupancy Expense |  | 4 |  | (45) |  | (41) |
| Furniture and Equipment Expense |  | 232 |  | 22 |  | 254 |
| Data Processing Fees |  | 111 |  | 135 |  | 246 |
| Professional Fees and Services |  | 176 |  | 1,459 |  | 1,635 |
| Marketing |  | (7) |  | (2) |  | (9) |
| Insurance |  | 491 |  | 104 |  | 595 |
| Postage and Telephone |  | (117) |  | (26) |  | (143) |
| State Taxes |  | (83) |  | (13) |  | (96) |
| Other |  | 43 |  | (140) |  | (97) |
| Total Other Expense | \$ | 532 | \$ | 1,496 | \$ | 2,028 |

Management provided guidance in Park's 2009 Annual Report that total other expense would be approximately $\$ 191$ million for 2010. Management's latest projection of total other expense remains unchanged from the guidance provided in the 2009 Annual Report.

Income Tax

Federal income tax expense was $\$ 7.8$ million for the quarter ended March 31, 2010 and state income tax was a benefit of $\$ 609,000$. Vision Bank is subject to state income tax in the states of Alabama and Florida. State income tax was a benefit for the three month period ended March 31, 2010, because Vision Bank had a loss. Park and its Ohio-based banking divisions do not pay state income tax to the state of Ohio, but pay a franchise tax based on year-end equity. The franchise tax expense is included in "state taxes" as part of total other expense on Park's Consolidated Condensed Statements of Income.

Federal income tax was $\$ 8.2$ million for the first quarter of 2009 and state income tax was a benefit of $\$ 327,000$.

Federal income tax as a percentage of income before taxes was $27.8 \%$ for the first three months of 2010, compared to $28.1 \%$ for the same period in 2009 . The federal effective income tax rate is lower than the statutory rate of $35 \%$ primarily due to tax-exempt interest income from state and municipal investments and loans, low income housing tax credits and income from bank owned life insurance.

Management provided guidance in Park's 2009 Annual Report that the federal effective income tax rate for 2010 will be approximately $28 \%$ to $29 \%$. Management's latest projection of the federal effective income tax is consistent with the guidance in the 2009 Annual Report.

# Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q 

Comparison of Financial Condition<br>At March 31, 2010 and December 31, 2009

Changes in Financial Condition and Liquidity
Total assets increased by $\$ 136$ million, or $1.9 \%$ to $\$ 7,176$ million at March 31, 2010, compared to $\$ 7,040$ million at December 31, 2009. The increase in total assets was primarily due to money market instruments and total investment securities, which increased by $\$ 104$ million and $\$ 78$ million, respectively. These increases were partially offset by a decrease in loan balances during the period.

Total investment securities increased by $\$ 78$ million to $\$ 1,941$ million at March 31, 2010 compared to $\$ 1,864$ million at December 31, 2009. During the first quarter of 2010, Park's management purchased $\$ 648$ million of investment securities. These consisted of approximately $\$ 349$ million of U.S. Government Agency Notes yielding $0.09 \%$ and approximately $\$ 297$ million of U.S. Government Agency callable securities yielding $4.30 \%$. The weighted average maturity of purchases during the first quarter is less than one year. Investment maturities and repayments during the quarter were approximately $\$ 290$ million. Finally, Park sold $\$ 201$ million of U.S. Government Agency mortgage-backed securities for a pre-tax gain of $\$ 8.3$ million. An additional $\$ 75$ million of U.S. Government Agency callable securities were sold during the quarter at their book value.

Loan balances decreased by $\$ 43$ million to $\$ 4,597$ million at March 31, 2010 compared to $\$ 4,640$ million at December 31, 2009. The decrease in loans during the first quarter was primarily due to a $\$ 39$ million decline in real estate construction loans.

Total liabilities increased by $\$ 132$ million during the first quarter of 2010 to $\$ 6,455$ million at March 31,2010 from $\$ 6,323$ million at December 31, 2009. Total deposits and other liabilities have increased by $\$ 81$ million and $\$ 109$ million, respectively. These increases were offset by a decrease in short-term borrowings of $\$ 57$ million during the quarter.

Total deposits increased by $\$ 81$ million to $\$ 5,269$ million at March 31, 2010 compared to $\$ 5,188$ million at December 31, 2009. Interest bearing checking accounts increased by $\$ 171$ million during the first quarter, which were offset by a $\$ 60$ million decrease in certificates of deposit and a $\$ 31$ million decrease in non-interest bearing deposits.

Total stockholders' equity increased by $\$ 3.6$ million to $\$ 721$ million at March 31, 2010, from $\$ 717$ million at December 31, 2009. Retained earnings increased by $\$ 5.3$ million during the period as a result of: net income of $\$ 20.8$ million, reduced by common stock dividends of $\$ 14.0$ million and accretion and dividends on the preferred stock of $\$ 1.5$ million. Preferred stock increased by $\$ 202,000$ during the quarter as a result of the accretion of the discount on preferred stock. Accumulated other comprehensive income declined by $\$ 1.9$ million during the first quarter of 2010 to a balance of $\$ 13.8$ million at March 31, 2010. The unrealized holding gains on the mark-to-market of the investment securities portfolio declined by $\$ 1.8$ million, net of taxes, and Park also recognized a $\$ 111,000$ increase in the unrealized holding loss on the cash flow hedge.

Increases or decreases in the investment securities portfolio, short-term borrowings and long-term debt are greatly dependent upon the growth in loans and deposits. The primary objective of management is to grow loan and deposit totals. To the extent that management is unable to grow loan totals at a desired growth rate, additional investment securities may be acquired. Likewise, both short-term borrowings and long-term debt are utilized to fund the growth in earning assets if the growth in deposits and cash flow from operations are not sufficient to do so.

Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

Effective liquidity management ensures that the cash flow requirements of depositors and borrowers, as well as the operating cash needs of the Corporation, are met. Funds are available from a number of sources, including the securities portfolio, the core deposit base, Federal Home Loan Bank borrowings, and the capability to securitize or package loans for sale. The Corporation's loan to asset ratio was $64.1 \%$ at March 31, 2010, compared to $65.9 \%$ at December 31, 2009 and $64.6 \%$ at March 31, 2009. Cash and cash equivalents were $\$ 250.1$ million at March 31, 2010, compared to $\$ 159.1$ million at December 31, 2009 and $\$ 126.4$ million at March 31, 2009. The present funding sources provide more than adequate liquidity for the Corporation to meet its cash flow needs.

## Capital Resources

Total stockholders' equity at March 31, 2010 was $\$ 721$ million, or $10.0 \%$ of total assets, compared to $\$ 717$ million or $10.2 \%$ of total assets at December 31, 2009 and $\$ 656$ million or $9.3 \%$ of total assets at March 31, 2009. Common equity, which is stockholders' equity excluding the preferred stock, was $\$ 624$ million at March 31, 2010, or $8.7 \%$ of total assets, compared to $\$ 621$ million or $8.8 \%$ of total assets at December 31, 2009.

Financial institution regulators have established guidelines for minimum capital ratios for banks, thrifts, and bank holding companies. The net unrealized gain or loss on available-for-sale securities is generally not included in computing regulatory capital. The minimum leverage capital ratio (defined as stockholders' equity less intangible assets divided by tangible assets) is $4 \%$ and the well capitalized ratio is greater than or equal to $5 \%$. Park's leverage ratio was $9.12 \%$ at March 31, 2010 and $9.04 \%$ at December 31, 2009. The minimum Tier 1 risk-based capital ratio (defined as leverage capital divided by risk-adjusted assets) is $4 \%$ and the well capitalized ratio is greater than or equal to $6 \%$. Park's Tier 1 risk-based capital ratio was $12.88 \%$ at March 31, 2010 and $12.45 \%$ at December 31, 2009. The minimum total risk-based capital ratio (defined as leverage capital plus supplemental capital divided by risk-adjusted assets) is $8 \%$ and the well capitalized ratio is greater than or equal to $10 \%$. Park's total risk-based capital ratio was $15.35 \%$ at March 31, 2010 and $14.89 \%$ at December 31, 2009.

The financial institution subsidiaries of Park each met the well capitalized ratio guidelines at March 31, 2010. The following table indicates the capital ratios for each subsidiary and Park at March 31, 2010.

|  | Tier 1 |  |  | Total |
| :--- | ---: | ---: | ---: | ---: |
|  | Leverage | Risk Based | Risk-Based |  |
| The Park National Bank | $6.39 \%$ | $9.29 \%$ | $11.36 \%$ |  |
| Vision Bank | $10.85 \%$ | $13.60 \%$ | $14.92 \%$ |  |
| Park National Corporation | $9.12 \%$ | $12.88 \%$ | $15.35 \%$ |  |
| Minimum Capital Ratio | $4.00 \%$ | $4.00 \%$ | $8.00 \%$ |  |
| Well Capitalized Ratio | $5.00 \%$ | $6.00 \%$ | $10.00 \%$ |  |

Contractual Obligations and Commitments
In the ordinary course of operations, Park enters into certain contractual obligations. Such obligations include the funding of operations through debt issuances as well as leases for premises. See page 44 of Park's 2009 Annual Report (Table 11) for disclosure concerning contractual obligations and commitments at December 31, 2009. There were no significant changes in contractual obligations and commitments during the first three months of 2010.

Financial Instruments with Off-Balance Sheet Risk
All of the affiliate banks of Park are parties to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of their respective customers. These financial instruments include loan commitments and standby letters of credit. The instruments involve, to varying degrees, elements of credit and interest
rate risk in excess of the amount recognized in the consolidated financial statements.

43

The exposure to credit loss (for the subsidiary banks of Park) in the event of nonperformance by the other party to the financial instrument for loan commitments and standby letters of credit is represented by the contractual amount of those instruments. Park and each of its subsidiary banks use the same credit policies in making commitments and conditional obligations as they do for on-balance sheet instruments. Since many of the loan commitments may expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan commitments to customers.

The total amounts of off-balance sheet financial instruments with credit risk were as follows:

| Loan Commitments (In Thousands) | March 31,$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 791,647 | \$ | 955,257 |
| Standby Letters of Credit | \$ | 29,385 | \$ | 36,340 |

## ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Management reviews interest rate sensitivity on a bi-monthly basis by modeling the consolidated financial statements under various interest rate scenarios. The primary reason for these efforts is to guard Park from adverse impacts of unforeseen changes in interest rates. Management continues to believe that further changes in interest rates will have a small impact on net income, consistent with the disclosure on pages 42 and 43 of Park's 2009 Annual Report.

On page 43 (Table 10) of Park's 2009 Annual Report, management reported that Park's twelve month cumulative rate sensitivity gap was a positive (assets exceeding liabilities) $\$ 525.1$ million or $8.02 \%$ of interest earning assets at December 31, 2009. At March 31, 2010, Park's twelve month cumulative rate sensitivity gap was a positive (assets exceeding liabilities) $\$ 1,129$ million or $17.0 \%$ of interest earning assets. Park's twelve-month cumulative rate sensitivity gap continues to be relatively balanced and stable.

Management supplements the interest rate sensitivity gap analysis with periodic simulations of balance sheet sensitivity under various interest rate and what-if scenarios to better forecast and manage the net interest margin. Management uses a 50 basis point change in market interest rates per quarter for a total of 200 basis points per year in evaluating the impact of changing interest rates on net interest income and net income over a twelve month horizon.

On page 43 of Park's 2009 Annual Report, management reported that at December 31, 2009, the earnings simulation model projected that net income would increase by $2.2 \%$ using a rising interest rate scenario and decrease by $0.1 \%$ using a declining interest rate scenario over the next year. At March 31, 2010, the earnings simulation model projected that net income would increase by $2.4 \%$ using a rising interest rate scenario and decrease by $2.0 \%$ using a declining interest rate scenario. At March 31, 2010, management continues to believe that gradual changes in interest rates ( 50 basis points per quarter for a total of 200 basis points per year) will have a small impact on net income.

## ITEM 4 - CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

With the participation of the Chairman of the Board and Chief Executive Officer (the principal executive officer) and the Chief Financial Officer (the principal financial officer) of Park, Park's management has evaluated the effectiveness of Park's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, Park's Chairman of the Board and Chief Executive Officer and Park's Chief Financial Officer have concluded that:

- information required to be disclosed by Park in this Quarterly Report on Form 10-Q and other reports that Park files or submits under the Exchange Act would be accumulated and communicated to Park's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure;
- information required to be disclosed by Park in this Quarterly Report on Form 10-Q and the other reports that Park files or submits under the Exchange Act would be recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and
- Park's disclosure controls and procedures were effective as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q.


## Changes in Internal Control Over Financial Reporting

There were no changes in Park's internal control over financial reporting (as defined in Rule 13a - 15(f) under the Exchange Act) that occurred during Park's fiscal quarter ended March 31, 2010, that have materially affected, or are reasonably likely to materially affect, Park's internal control over financial reporting.

## PARK NATIONAL CORPORATION <br> PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

There are no pending legal proceedings to which Park or any of its subsidiaries is a party or to which any of their property is subject, except for routine legal proceedings to which Park's subsidiary banks are parties incidental to their respective banking business. Park considers none of those proceedings to be material.

## Edgar Filing: PARK NATIONAL CORP /OH/ - Form 10-Q

## Item 1A. Risk Factors

There are certain risks and uncertainties in our business that could cause our actual results to differ materially from those anticipated. In "ITEM 1A. RISK FACTORS" of Part I of Park's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 (the "2009 Form 10-K"), we included a detailed discussion of our risk factors. The following information updates certain of our risk factors and should be read in conjunction with the risk factors disclosed in the 2009 Form 10-K. These risk factors should be read carefully in connection with evaluating our business and in connection with the forward-looking statements contained in this Quarterly Report on Form 10-Q. Any of the risks described below or in the 2009 Form 10-K could materially adversely affect our business, financial condition or future results and the actual outcome of matters as to which forward-looking statements are made. These are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Changes in economic and political conditions could adversely affect our earnings, as our borrowers' ability to repay loans and the value of the collateral securing our loans decline.

Our success depends, to a certain extent, upon economic and political conditions, local and national, as well as governmental fiscal and monetary policies. Conditions such as inflation, recession, unemployment, changes in interest rates, money supply and other factors beyond our control may adversely affect our asset quality, deposit levels and loan demand and, therefore, our earnings and our capital. Because we have a significant amount of real estate loans, additional decreases in real estate values could adversely affect the value of property used as collateral and our ability to sell the collateral upon foreclosure. Adverse changes in the economy may also have a negative effect on the ability of our borrowers to make timely repayments of their loans, which would have an adverse impact on our earnings and cash flows. The substantial majority of the loans made by our subsidiaries are to individuals and businesses in Ohio or in Gulf Coast communities in Alabama and the Florida panhandle. Consequently, a significant continued decline in the economy in Ohio or in Gulf Coast communities in Alabama or the panhandle of Florida could have a materially adverse effect on our financial condition and results of operations.

As disclosed earlier within this Form 10-Q, we continue to experience difficult credit conditions in the Florida markets in which we operate. For the first quarter of 2010, Vision Bank has experienced $\$ 9.1$ million in net loan charge-offs, or an annualized $5.40 \%$ of average loans. For the first three months of 2009, net loan charge-offs for Vision Bank were $\$ 7.4$ million, or an annualized $4.23 \%$ of average loans. The loan loss provision for Vision Bank was $\$ 11.3$ million for the three months ended March 31, 2010. Park's nonperforming loans, defined as loans that are 90 days past due, nonaccrual and renegotiated loans, were $\$ 242.4$ million or $5.27 \%$ of loans at March 31, 2010, $\$ 248.5$ million or $5.35 \%$ of loans at December 31, 2009, $\$ 166.7$ million or $3.65 \%$ of loans at March 31, 2009 and $\$ 167.8$ million or $3.74 \%$ of loans at December 31, 2008. At March 31, 2010, Vision Bank had non-performing loans of $\$ 154.1$ million or $22.8 \%$ of loans, compared to $\$ 159.6$ million or $23.6 \%$ of loans at December 31, 2009 and $\$ 85.7$ million or $12.24 \%$ of total loans at March 31, 2009. While we continue to generate net earnings on a consolidated basis, Vision Bank continues to generate net losses and may generate net losses in the future. For the three months ended March 31, 2010, Vision Bank had a net loss of $\$ 7.5$ million and Park contributed capital of $\$ 9.0$ million to Vision Bank. Given the current economic environment in Vision Bank's market, Park's management has agreed to maintain the leverage ratio at Vision Bank at $10 \%$ and to maintain the total risk-based capital ratio at $14 \%$. It remains uncertain when the negative credit trends in our markets will reverse. As a result, Park's future earnings continue to be susceptible to further declining credit conditions in the markets in which we operate.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(a.)

Not applicable
(b.)

Not applicable
(c.)No purchases of Park's common shares were made by or on behalf of Park or any "affiliated purchaser" as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended, during the three months ended March 31, 2010. The following table provides information concerning changes in the maximum number of common shares that may be purchased under Park's previously announced repurchase programs as a result of the forfeiture of previously outstanding incentive stock options:

| Period | Total Number of Common Shares Purchased | Average Price Paid Per Common Share |  | Total Number of Common <br> Shares Purchased as Part of Publicly Announced <br> Plans or Programs | Maximum Number of Common Shares that May <br> Yet be Purchased Under the Plans or Programs (1) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1 thru January 31, 2010 | - |  | - | - | 1,483,515 |
| February 1 thru February 28, 2010 | - |  | - | - | 1,483,515 |
| March 1 thru March 31, 2010 |  |  |  | - | 1,483,493 |
| Total |  |  |  | - | 1,483,493 |

(1) The number shown represents, as of the end of each period, the maximum aggregate number of common shares that may yet be purchased as part of Park's publicly announced stock repurchase authorization to fund the Park National Corporation 2005 Incentive Stock Option Plan as well as Park's publicly announced stock repurchase program.

On July 16, 2007, Park announced that its Board of Directors authorized management to purchase up to an aggregate of one million common shares over the three-year period ending July 15, 2010 in open market purchases or through privately negotiated transactions, to be held as treasury shares for general corporate purposes. At March 31, 2010, 992,174 common shares remained authorized for repurchase under this stock repurchase authorization. No common shares were purchased under this authorization in 2009 or in 2010 through the date of this Quarterly Report on Form 10-Q.

The Park National Corporation 2005 Incentive Stock Option Plan (the "2005 Plan") was adopted by the Board of Directors of Park on January 18, 2005 and was approved by the Park shareholders at the Annual Meeting of Shareholders on April 18, 2005. Under the 2005 Plan, 1,500,000 common shares are authorized for delivery upon the exercise of incentive stock options granted under the 2005 Plan. All of the common shares delivered upon the exercise of incentive stock options granted under the 2005 Plan are to be treasury shares. As of March 31, 2010, incentive stock options covering 254,120 common shares were outstanding and $1,245,880$ common shares were available for future grants.

With 1,008,659 common shares held as treasury shares for purposes of the 2005 Plan at March 31, 2010, an additional 491,319 common shares remain authorized for repurchase for purposes of funding the 2005 Plan.

## Item 3. Defaults Upon Senior Securities

Not applicable.
Item 4. [Reserved]
Item 5. Other Information
(a), (b) Not applicable.

Item 6. Exhibits
3.1(a) Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on March 24, 1992 (Incorporated herein by reference to Exhibit 3(a) to Park National Corporation's Form 8-B, filed on May 20, 1992 (File No. 0-18772) ("Park's Form 8-B"))
3.1(b) Certificate of Amendment to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on May 6, 1993 (Incorporated herein by reference to Exhibit 3(b) to Park National Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1993 (File No. 0-18772))
3.1(c) Certificate of Amendment to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on April 16, 1996 (Incorporated herein by reference to Exhibit 3(a) to Park National Corporation's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1996 (File No. 1-13006))
3.1(d) Certificate of Amendment by Shareholders to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on April 22, 1997 (Incorporated herein by reference to Exhibit 3(a)(1) to Park National Corporation's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997 (File No. 1-13006) ("Park's June 30, 1997 Form 10-Q"))
3.1(e) Certificate of Amendment by Shareholders or Members as filed with the Secretary of State of the State of Ohio on December 18, 2008 in order to evidence the adoption by the shareholders of Park National Corporation on December 18, 2008 of an amendment to Article FOURTH of Park National Corporation's Articles of Incorporation to authorize Park National Corporation to issue up to 200,000 preferred shares, without par value (Incorporated herein by reference to Exhibit 3.1 to Park National Corporation's Current Report on Form 8-K dated and filed December 19, 2008 (File No. 1-13006))
3.1(f) Certificate of Amendment by Directors or Incorporators to Articles as filed with the Secretary of State of the State of Ohio on December 19, 2008, evidencing adoption of amendment by Board of Directors of Park National Corporation to Article FOURTH of Articles of Incorporation to establish express terms of Fixed Rate Cumulative Perpetual Preferred Shares, Series A, each without par value, of Park National Corporation (Incorporated herein by reference to Exhibit 3.1 to Park National Corporation's Current Report on Form 8-K dated and filed December 23, 2008 (File No. 1-13006))
3.1(g) Articles of Incorporation of Park National Corporation (reflecting amendments through December 19, 2008) [for SEC reporting compliance purposes only - not filed with Ohio Secretary of State] (incorporated herein by reference to Exhibit $3.1(\mathrm{~g})$ to Park National Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 (File No. 1-13006))
3.2(a) Regulations of Park National Corporation (Incorporated herein by reference to Exhibit 3(b) to Park's Form 8-B)
3.2(b) Certified Resolution regarding Adoption of Amendment to Subsection 2.02(A) of the Regulations of Park National Corporation by Shareholders on April 21, 1997 (Incorporated herein by reference to Exhibit 3(b)(1) to Park's June 30, 1997 Form 10-Q)
3.2(c) Certificate Regarding Adoption of Amendments to Sections 1.04 and 1.11 of Park National Corporation's Regulations by the Shareholders on April 17, 2006 (Incorporated herein by reference to Exhibit 3.1 to Park National Corporation's Current Report on Form 8-K dated and filed on April 18, 2006 (File No. 1-13006))
3.2(d) Certificate Regarding Adoption by the Shareholders of Park National Corporation on April 21, 2008 of Amendment to Regulations to Add New Section 5.10 to Article Five (Incorporated herein by reference to Exhibit 3.2(d) to Park National Corporation's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2008 (File No. 1-13006) ("Park's March 31, 2008 Form 10-Q"))
3.2(e) Regulations of Park National Corporation (reflecting amendments through April 21, 2008) [For purposes of SEC reporting compliance only] (Incorporated herein by reference to Exhibit 3.2(e) to Park's March 31, 2008 Form 10-Q)

Summary of Base Salaries for Executive Officers of Park National Corporation [Incorporated herein by reference to Exhibit 10.1 to Park National Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 (File No. 1-13066)

12 Computation of Ratios (filed herewith)
31.1 Rule 13a-14(a) / 15d - 14(a) Certifications (Principal Executive Officer)
31.2 Rule 13a-14(a)/15d-14(a) Certifications (Principal Financial Officer)
32.1 Certifications Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code (Principal Executive Officer)
32.2 Certifications Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code (Principal Financial Officer)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PARK NATIONAL CORPORATION

DATE: April 30, 2010

DATE: April 30, 2010
/s/ C. Daniel DeLawder
C. Daniel DeLawder

Chairman of the Board and
Chief Executive Officer
/s/ John W. Kozak
John W. Kozak
Chief Financial Officer

