

MITSUI & CO LTD  
Form 6-K  
February 07, 2005

**Table of Contents**

**FORM 6-K  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Report of Foreign Private Issuer**

**Consolidated Financial Results for the Third Quarter Ended December 31, 2004**

**Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934**

For the month of February 04, 2005

Commission File Number 09929

**Mitsui & Co., Ltd.**

(Translation of registrant's name into English)

**2-1, Ohtemachi 1-chome Chiyoda-ku, Tokyo 100-0004 Japan**

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's home country), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If  Yes  is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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**TABLE OF CONTENTS**

Signatures

Consolidated Financial Results for the Third Quarter Ended December 31, 2004

Statements of Consolidated Income (for the nine-month period ended December 31, 2004 and 2003)

Statements of Consolidated Income (for the three-month period ended December 31, 2004 and 2003)

Condensed Consolidated Balance Sheets

Operating Segment Information

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**Table of Contents**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 4, 2005

**MITSUI & CO., LTD.**

By: /s/ Tasuku Kondo

Name: Tasuku Kondo

Title: Executive Director

Executive Vice President

Chief Financial Officer

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**Table of Contents**

**Consolidated Financial Results for the Third Quarter Ended December 31, 2004**  
(Accounting Principles Generally Accepted in the United States of America)  
(Unaudited)

Mitsui & Co., Ltd. and Subsidiaries  
(Web Site : <http://www.mitsui.co.jp>)

President and Chief Executive Officer, Shoei Utsuda  
Investor Relations Contacts: Satoshi Tanaka, General Manager, Investor Relations Division

**Financial Highlights for the Third Quarter Ended December 31, 2004**

(from April 1, 2004 to December 31, 2004)

|  | Three-month<br>period<br>ended<br>December<br>31,<br>2004 | Nine-month<br>period ended<br>December 31,<br>2004 | Nine-month<br>period ended<br>December<br>31,<br>2003 | (Millions of yen)<br>Increase/(Decrease) | (Reference)<br>(Millions of<br>yen)<br>Forecast for<br>the fiscal year<br>ending March<br>31, 2005 |
|--|---|--|---|--|--|
| Revenues   | 941,392   | 2,671,973  | 2,146,882   | 525,091                                  |  |
| Gross Profit   | 175,425   | 527,933  | 446,599   | 81,334                                   |  |
| Income from<br>Continuing Operations<br>before Income Taxes,<br>Minority Interests and<br>Equity in Earnings | 11,695  | 130,717  | 76,124  | 54,593                                   |  |
| Net Income   | 22,802  | 84,903   | 51,864  | 33,039                                   | 110,000  |
| Total Trading<br>Transactions  | 3,461,486   | 10,184,403   | 8,982,948   | 1,201,455                                | 13,500,000   |
|  | December<br>31, 2004                                      | March 31,<br>2004                                  | Increase/(Decrease)                                   |  |  |
| Total Assets   | 7,408,357   | 6,716,028  | 692,329   |  |  |
| Shareholders Equity  | 1,053,211   | 963,278  | 89,933  |  |  |
| Shareholders Equity<br>Ratio   | 14.2%   | 14.3%  | (0.1pt)   |  |  |
| Net Interest-bearing<br>Debt (after deduction of<br>cash and cash<br>equivalents)                            | 2,825,777   | 2,675,539  | 150,238   |  |  |

|                               |        |        |        |
|-------------------------------|--------|--------|--------|
| Debt to Equity Ratio<br>(net) | 2.68   | 2.78   | 0.10pt |
| Current Ratio                 | 131.8% | 129.7% | 2.1pt  |

## Notes:

- For the year ended March 31, 2004, the revenue presentation was changed in the Statements of Consolidated Income in a manner consistent with the accounting guidance in Financial Accounting Standards Board ( FASB ) Emerging Issues Task Force Issue ( EITF ) No. 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent. The figures in the Statements of Consolidated Income for the nine-month period ended December 31, 2003 have been restated to conform to the current period presentation.
- In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the figures for the nine-month period ended December 31, 2003 relating to discontinued operations have been reclassified.
- Effective April 1, 2003, Mitsui & Co., Ltd. and its subsidiaries (the companies ) adopted SFAS No. 143, Accounting for Asset Retirement Obligations , and the cumulative effect adjustment upon the adoption is separately presented on a net-of-tax basis in the Statements of Consolidated Income.
- Number of consolidated subsidiaries and associated companies accounted for by the equity method Consolidated subsidiaries : 431, Associated companies accounted for by the equity method : 304
- Total trading transactions is a voluntary disclosure and represents the gross transaction volume or the nominal aggregate value of the sales contracts in which the companies act as principal and transactions in which the companies serve as agent.  
Total trading transactions is not meant to represent sales or revenues in accordance with U.S. GAAP. The companies have included the information concerning total trading transactions because it is used by similar Japanese trading companies as an industry benchmark, and the companies believe it is a useful supplement to results of operations data as a measure of the companies performance compared to other similar Japanese trading companies. Total trading transactions is included in the measure of segment profit and loss reviewed by the chief operating decision maker.

## A Cautionary Note on Forward-Looking Statements:

This report contains statements (including figures) regarding Mitsui & Co., Ltd. ( Mitsui ) s corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui s management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements. These include, but are not limited to, (i) changes in economic conditions that may lead to unforeseen developments in markets for products handled by Mitsui, (ii) fluctuations in currency exchange rates that may cause unexpected deterioration in the value of transactions, (iii) adverse political developments that may create unavoidable delays or postponement of transactions and projects, (iv) changes in laws, regulations, or policies in any of the countries where Mitsui conducts its operations that may affect Mitsui s ability to fulfill its commitments, and (v) significant changes in the competitive environment. In the course of its operations, Mitsui adopts measures to control these and other types of risks, but this does not constitute a guarantee that such measures will be effective.

**Table of Contents****Statements of Consolidated Income**(for the nine-month period ended December 31, 2004 and 2003)  
(Unaudited)

(Millions of Yen)

|   | <b>Nine-Month<br/>Period<br/>Ended<br/>December<br/>31,<br/>2004</b> | <b>Nine-Month<br/>Period<br/>Ended<br/>December<br/>31,<br/>2003<br/>As restated</b> | <b>Comparison with<br/>previous period<br/>Increase/(Decrease)<br/>Amount %</b> |      |
|---|--|--|---|------|
| <b>Revenues</b>   | ¥ 2,671,973  | ¥ 2,146,882  | ¥ 525,091   | 24.5 |
| <b>Cost of Revenues</b>   | 2,144,040  | 1,700,283  | 443,757   |      |
| <b>Gross Profit</b>   | 527,933  | 446,599  | 81,334  | 18.2 |
| <b>Other Expenses (Income):</b>   |  |  |   |      |
| Selling, general and administrative   | 380,363  | 356,664  | 23,699  |      |
| Provision for doubtful receivables  | 7,890  | 3,950  | 3,940   |      |
| Interest (income) expense net   | 304  | 390  | (86)  |      |
| Dividend income   | (17,092)   | (14,979)   | (2,113)   |      |
| Gain on sales of securities net   | (32,437)   | (13,764)   | (18,673)  |      |
| Loss on write-down of securities  | 10,009   | 7,652  | 2,357   |      |
| (Gain) loss on disposal or sales of property and equipment net  | (2,718)  | 8  | (2,726)   |      |
| Impairment loss of long-lived assets  | 13,133   | 10,958   | 2,175   |      |
| Compensation and other charges related to DPF incident  | 32,000   |  | 32,000  |      |
| Other expense net   | 5,764  | 19,596   | (13,832)  |      |
| Total other expenses  | 397,216  | 370,475  | 26,741  |      |
| <b>Income from Continuing Operations before Income Taxes, Minority Interests and Equity in Earnings</b> | 130,717  | 76,124   | 54,593  | 71.7 |
| <b>Income Taxes</b>   | 82,897   | 41,076   | 41,821  |      |
| <b>Income from Continuing Operations before Minority Interests and Equity in Earnings</b>               | 47,820   | 35,048   | 12,772  | 36.4 |
| <b>Minority Interests in Earnings of Subsidiaries</b>   | (10,875)   | (4,954)  | (5,921)   |      |
| <b>Equity in Earnings of Associated Companies Net (After Income Tax Effect)</b>                         | 47,246   | 29,119   | 18,127  | 62.3 |
| <b>Income from Continuing Operations</b>  | 84,191   | 59,213   | 24,978  | 42.2 |
| <b>Income (Loss) from Discontinued Operations Net (After Income Tax Effect)</b>                         | 712  | (5,064)<br>(2,285)   | 5,776<br>2,285  |      |



**Cumulative Effect of Change in Accounting Principle  
(After Income Tax Effect)**

|                   |   |        |   |        |   |        |      |
|-------------------|---|--------|---|--------|---|--------|------|
| <b>Net Income</b> | ¥ | 84,903 | ¥ | 51,864 | ¥ | 33,039 | 63.7 |
|-------------------|---|--------|---|--------|---|--------|------|

**Summary of Changes in Equity from Nonowner**

**Sources**

**(Comprehensive Income (Loss)):**

|  |   |         |   |         |   |          |  |
|--|---|---------|---|---------|---|----------|--|
| Net income   | ¥ | 84,903  | ¥ | 51,864  | ¥ | 33,039   |  |
| Other comprehensive income (loss) (after income tax effect):       |   |         |   |         |   |          |  |
| Unrealized holding gains (losses) on available-for-sale securities |   | 12,229  |   | 41,453  |   | (29,224) |  |
| Foreign currency translation and other adjustments                 |   | 6,081   |   | (9,145) |   | 15,226   |  |
| Changes in equity from nonowner sources                            | ¥ | 103,213 | ¥ | 84,172  | ¥ | 19,041   |  |

Note : In accordance with the Securities and Exchange Commission ( SEC ) Regulation S-X and EITF No. 99-19, the companies have classified their revenues by major class and reported certain revenue transactions with corresponding costs on a gross basis. The prior period figures of Revenues and Cost of revenues have been restated to conform to the current period presentation.

-2-

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**Table of Contents****Statements of Consolidated Income**(for the three-month period ended December 31, 2004 and 2003)  
(Unaudited)

(Millions of Yen)

|   | Three-Month<br>Period<br>Ended<br>December<br>31<br>2004 | Three-Month<br>Period<br>Ended<br>December<br>31<br>2003<br>As<br>restated | Comparison with<br>previous period |        |
|---|--|--|------------------------------------|--------|
|   |  |  | Increase/(Decrease)<br>Amount      | %      |
| <b>Revenues</b>   | ¥ 941,392  | ¥ 706,716  | ¥ 234,676                          | 33.2   |
| <b>Cost of Revenues</b>   | 765,967  | 552,577  | 213,390                            |        |
| <b>Gross Profit</b>   | 175,425  | 154,139  | 21,286                             | 13.8   |
| <b>Other Expenses (Income):</b>   |  |  |                                    |        |
| Selling, general and administrative   | 129,564  | 118,861  | 10,703                             |        |
| Provision for doubtful receivables  | 4,201  | 361  | 3,840                              |        |
| Interest (income) expense net   | 661  | (1,117)  | 1,778                              |        |
| Dividend income   | (3,421)  | (4,143)  | 722                                |        |
| Gain on sales of securities net   | (8,115)  | (2,701)  | (5,414)                            |        |
| Loss on write-down of securities  | 1,973  | 1,091  | 882                                |        |
| (Gain) loss on disposal or sales of property and equipment net  | (2,275)  | (454)  | (1,821)                            |        |
| Impairment loss of long-lived assets  | 4,536  | 3,997  | 539                                |        |
| Compensation and other charges related to DPF incident  | 32,000   |  | 32,000                             |        |
| Other expense net   | 4,606  | 8,293  | (3,687)                            |        |
| Total other expenses  | 163,730  | 124,188  | 39,542                             |        |
| <b>Income from Continuing Operations before Income Taxes, Minority Interests and Equity in Earnings</b> | 11,695   | 29,951   | (18,256)                           | (61.0) |
| <b>Income Taxes</b>   | 6,398  | 15,567   | (9,169)                            |        |
| <b>Income from Continuing Operations before Minority Interests and Equity in Earnings</b>               | 5,297  | 14,384   | (9,087)                            | (63.2) |
| <b>Minority Interests in Earnings of Subsidiaries</b>   | (3,508)  | (1,372)  | (2,136)                            |        |
| <b>Equity in Earnings of Associated Companies Net (After Income Tax Effect)</b>                         | 21,013   | 13,023   | 7,990                              | 61.4   |
| <b>Income from Continuing Operations</b>  | 22,802   | 26,035   | (3,233)                            | (12.4) |

|   |   |        |   |        |                  |
|---|---|--------|---|--------|------------------|
| <b>Income (Loss) from Discontinued Operations</b> |   |        |   |        |                  |
| <b>Net</b>  |   |        |   |        |                  |
| <b>(After Income Tax Effect)</b>                  |   |        |   | 7      | (7)              |
| <b>Net Income</b>                                 | ¥ | 22,802 | ¥ | 26,042 | ¥ (3,240) (12.4) |

**Summary of Changes in Equity from Nonowner Sources  
(Comprehensive Income (Loss)):**

|  |   |          |   |         |           |
|--|---|----------|---|---------|-----------|
| Net income   | ¥ | 22,802   | ¥ | 26,042  | ¥ (3,240) |
| Other comprehensive income (loss) (after income tax effect):       |   |          |   |         |           |
| Unrealized holding gains (losses) on available-for-sale securities |   | 17,763   |   | (1,527) | 19,290    |
| Foreign currency translation and other adjustments                 |   | (13,888) |   | 136     | (14,024)  |
| Changes in equity from nonowner sources                            | ¥ | 26,677   | ¥ | 24,651  | ¥ 2,026   |

Note: In accordance with the Securities and Exchange Commission ( SEC ) Regulation S-X and EITF No. 99-19, the companies have classified their revenues by major class and reported certain revenue transactions with corresponding costs on a gross basis. The prior period figures of Revenues and Cost of revenues have been restated to conform to the current period presentation.

**Table of Contents****Condensed Consolidated Balance Sheets**  
(Unaudited)

(Millions of Yen)

|   | December<br>31,<br>2004 | March 31,<br>2004 | Increase/<br>(Decrease) |
|---|-------------------------|-------------------|-------------------------|
| <b>ASSETS</b>   |                         |                   |                         |
| <b>Current Assets:</b>  |                         |                   |                         |
| Cash and marketable securities  | ¥ 653,160               | ¥ 714,346         | (¥ 61,186)              |
| Trade receivables, less allowance for doubtful receivables                                      | 2,671,137               | 2,338,105         | 333,032                 |
| Inventories   | 584,821                 | 513,016           | 71,805                  |
| Other current assets  | 461,924                 | 369,007           | 92,917                  |
| Total current assets  | 4,371,042               | 3,934,474         | 436,568                 |
| <b>Investments and Non-current Receivables:</b>   |                         |                   |                         |
| Investments in and advances to associated companies and other investments                       | 1,541,773               | 1,343,710         | 198,063                 |
| Non-current receivables, less allowance for doubtful receivables, and property leased to others | 585,350                 | 605,659           | (20,309)                |
| Total investments and other non-current receivables   | 2,127,123               | 1,949,369         | 177,754                 |
| <b>Property and Equipment, less Accumulated Depreciation</b>                                    | 649,492                 | 599,139           | 50,353                  |
| <b>Other Assets</b>   | 260,700                 | 233,046           | 27,654                  |
| <b>Total</b>  | ¥ 7,408,357             | ¥ 6,716,028       | ¥ 692,329               |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>  |                         |                   |                         |
| <b>Current Liabilities:</b>   |                         |                   |                         |
| Short-term debt and current maturities of long-term debt  | ¥ 879,837               | ¥ 1,004,421       | (¥ 124,584)             |
| Trade payables  | 1,952,028               | 1,668,197         | 283,831                 |
| Other current liabilities   | 484,748                 | 361,167           | 123,581                 |
| Total current liabilities   | 3,316,613               | 3,033,785         | 282,828                 |
| <b>Long-term Debt, less Current Maturities</b>  | 2,783,548               | 2,541,221         | 242,327                 |
| <b>Other Liabilities</b>  | 161,168                 | 99,683            | 61,485                  |
| <b>Minority Interests</b>   | 93,817                  | 78,061            | 15,756                  |

**Shareholders Equity:**

|   |             |             |           |
|---|-------------|-------------|-----------|
| Common stock  | 192,493     | 192,487     | 6         |
| Capital surplus   | 288,046     | 287,763     | 283       |
| Retained earnings:  |             |             |           |
| Appropriated for legal reserve  | 37,378      | 36,633      | 745       |
| Unappropriated  | 619,439     | 549,521     | 69,918    |
| Accumulated other comprehensive income (loss):                        |             |             |           |
| Unrealized holding gains and losses on available- for-sale securities | 81,958      | 69,729      | 12,229    |
| Foreign currency translation adjustments and other                    | (165,112)   | (171,193)   | 6,081     |
| Total accumulated other comprehensive loss                            | (83,161)    | (101,464)   | 18,303    |
| Treasury stock, at cost   | (991)       | (1,662)     | 671       |
| Total shareholders equity   | 1,053,211   | 963,278     | 89,933    |
| Total   | ¥ 7,408,357 | ¥ 6,716,028 | ¥ 692,329 |

Note: Mineral rights are classified as Property and Equipment, less Accumulated Depreciation at December 31, 2004, which were formerly included in Other Assets.

The figures at March 31, 2004 have been reclassified to conform to the current period presentation.

**Table of Contents****Operating Segment Information**

(Unaudited)

December 31, 2004 (from April 1, 2004 to December 31, 2004)

| Machinery,<br>Electronics<br>&<br>Information | Chemical  | Energy    | Consumer   | Logistics<br>&<br>Financial | Americas  | Europe  | Other     | Total      | All Other |
|---|-----------|-----------|------------|-----------------------------|-----------|---------|-----------|------------|-----------|
|   |           |           | Products   | Markets                     |           |         | Overseas  |            |           |
|   |           |           | & Services |                             |           |         | Areas     |            |           |
| 1,945,478                                     | 1,403,360 | 1,041,741 | 1,999,019  | 70,915                      | 897,678   | 294,142 | 577,100   | 10,171,064 | 16,948    |
| 92,258  | 298,563   | 79,743    | 65,535     | 3,363                       | 360,622   | 278,199 | 753,117   | 2,112,330  | 8,051     |
| 2,037,736                                     | 1,701,923 | 1,121,484 | 2,064,554  | 74,278                      | 1,258,300 | 572,341 | 1,330,217 | 12,283,394 | 24,999    |
| 93,227  | 62,680    | 56,002    | 115,568    | 36,091                      | 34,824    | 15,189  | 18,877    | 519,484    | 8,704     |
| 16,096  | 16,540    | 28,534    | 25,891     | 13,833                      | 9,797     | 1,862   | 6,088     | 167,050    | (1,469)   |
| 20,625  | (7,690)   | 30,653    | 15,303     | 9,173                       | 10,506    | 2,961   | 10,719    | 127,893    | 723       |
| 1,254,747                                     | 771,316   | 817,784   | 1,167,866  | 362,854                     | 434,479   | 288,636 | 256,123   | 6,586,084  | 2,217,944 |

December 31, 2003 (from April 1, 2003 to December 31, 2003)

| Machinery,<br>Electronics<br>&<br>Information | Chemical  | Energy    | Consumer   | Logistics<br>&<br>Financial | Americas | Europe  | Other    | Total     | All Other |
|---|-----------|-----------|------------|-----------------------------|----------|---------|----------|-----------|-----------|
|   |           |           | Products   | Markets                     |          |         | Overseas |           |           |
|   |           |           | & Services |                             |          |         | Areas    |           |           |
| 1,903,330                                     | 1,130,277 | 1,017,101 | 1,947,007  | 61,137                      | 606,286  | 251,500 | 453,501  | 8,976,140 | 16,834    |
| 94,222  | 262,197   | 86,396    | 101,233    | 20,175                      | 341,599  | 229,256 | 582,837  | 1,928,285 | 7,309     |

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|           |           |           |           |         |         |         |           |            |           |
|-----------|-----------|-----------|-----------|---------|---------|---------|-----------|------------|-----------|
| 1,997,552 | 1,392,474 | 1,103,497 | 2,048,240 | 81,312  | 947,885 | 480,756 | 1,036,338 | 10,904,425 | 24,143    |
| 91,364    | 69,442    | 39,514    | 101,003   | 23,450  | 29,796  | 13,841  | 16,958    | 440,247    | 7,273     |
| 17,818    | 26,359    | 15,308    | 19,584    | 6,904   | 6,218   | 1,672   | 3,933     | 118,029    | (1,956)   |
| 14,181    | 9,991     | 18,886    | 12,839    | 3,219   | (1,544) | 674     | 7,738     | 82,264     | (781)     |
| 1,271,533 | 621,874   | 598,253   | 1,143,056 | 336,416 | 371,052 | 238,997 | 218,163   | 5,806,453  | 2,072,461 |

December 31, 2004 (from October 1, 2004 to December 31, 2004)

| Machinery,<br>Electronics<br>&<br>Information | Chemical | Energy  | Consumer<br>Products<br>& Services | Logistics<br>&<br>Financial<br>Markets | Americas | Europe  | Other<br>Overseas<br>Areas | Total     | All Other |
|---|----------|---------|------------------------------------|--|----------|---------|----------------------------|-----------|-----------|
| 625,161                                       | 498,912  | 381,393 | 666,952                            | 28,141                                 | 302,742  | 97,505  | 187,076                    | 3,461,141 | 5,057     |
| 18,744  | 92,709   | 26,917  | 10,162                             | 1,263                                  | 118,954  | 72,678  | 275,104                    | 680,099   | 2,725     |
| 643,905                                       | 591,621  | 408,310 | 677,114                            | 29,404                                 | 421,696  | 170,183 | 462,180                    | 4,141,240 | 7,782     |
| 30,694  | 23,466   | 14,171  | 37,842                             | 13,902                                 | 11,499   | 4,800   | 6,281                      | 172,593   | 2,928     |
| 4,232   | 8,148    | 5,164   | 8,180                              | 4,373                                  | 3,192    | 234     | 1,994                      | 52,646    | (1,044)   |
| 3,778   | (14,065) | 6,914   | 5,567                              | 2,543                                  | 3,509    | 416     | 3,727                      | 26,018    | 556       |

December 31, 2003 (from October 1, 2003 to December 31, 2003)

| Machinery,<br>Electronics<br>&<br>Information | Chemical | Energy | Consumer<br>Products<br>& Services | Logistics<br>&<br>Financial<br>Markets | Americas | Europe | Other<br>Overseas<br>Areas | Total | All Other |
|---|----------|--------|------------------------------------|--|----------|--------|----------------------------|-------|-----------|
|---|----------|--------|------------------------------------|--|----------|--------|----------------------------|-------|-----------|

|         |         |         |         |        |         |         |         |           |       |
|---------|---------|---------|---------|--------|---------|---------|---------|-----------|-------|
| 628,388 | 396,161 | 342,050 | 679,048 | 19,209 | 183,672 | 80,692  | 152,474 | 3,033,171 | 5,240 |
| 15,359  | 70,078  | 32,224  | 41,724  | 4,076  | 112,331 | 73,915  | 197,859 | 624,435   | 2,451 |
| 643,747 | 466,239 | 374,274 | 720,772 | 23,285 | 296,003 | 154,607 | 350,333 | 3,657,606 | 7,691 |
| 29,350  | 26,207  | 14,248  | 36,875  | 7,866  | 8,891   | 4,720   | 5,364   | 151,675   | 2,514 |
| 6,143   | 11,426  | 6,278   | 9,139   | 2,721  | 1,753   | 693     | 701     | 45,807    | (409) |
| 3,227   | 3,697   | 8,474   | 6,753   | 1,597  | (1,432) | 230     | 2,429   | 30,369    | 718   |

## Notes:

- In accordance with SFAS No.144, the figures of Consolidated Total for the three-month period ended December 31, 2003 and the nine-month period ended December 31, 2003 have been reclassified. The reclassifications to Income (Loss) from Discontinued Operations Net (After Income Tax Effect) are included in Adjustments and Eliminations.
- Effective April 1, 2004, the companies integrated the business operations of their domestic branches and offices into business units in the Head Office, reorganized business units in the Head Office, and the composition of reportable operating segments was changed in the three-month period ended December 31, 2004 and the nine-month period ended December 31, 2004. The operating segment information for the three-month period ended December 31, 2003 and the nine-month period ended December 31, 2003 have been restated to conform to the current period presentation. The primary changes are as follows:
  - The former Domestic Branches and Offices was abolished and transferred to each product-focused operating segment in the Head Office based on the nature of previous operations.
  - Certain operations, which had been included in Metal Products & Minerals and All Other, were reported as Logistics & Financial Markets.
  - The media-related businesses oriented to consumers, which had been included in Machinery, Electronics & Information, were transferred to Consumer Products & Services.
- Operating Income (Loss) reflects the companies a) Gross Profit, b) Selling, general and administrative expenses, and c) Provision for doubtful receivables.