MULTEX COM INC
Form 10-Q
November 14, 2002

U.S. SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2002

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ____________________ to ____________________

Commission file number: 0-24559

MULTEX.COM, INC.

(Exact name of registrant as specified in its charter)

DELAWARE	22-3253344
(State of Incorporation)	(I.R.S. Employer Identification Number)

100 WILLIAM STREET, 7th FLOOR
NEW YORK, NEW YORK 10038
(212) 607-2400

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes |X| No |_|

As of November 7, 2002, there were 32,408,276 shares of the registrant's common stock outstanding.

QUARTERLY REPORT ON FORM 10-Q
MULTEX.COM, INC. AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MULTEX.COM, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	September 30, 2002 (unaudited)	Dece 2 (au
ASSETS		
Current assets:		
Cash and cash equivalents	$ 39,850	$
Marketable securities	6,931	
Accounts receivable, net	17,280	
Other current assets	5,638	
Total current assets	69,699	
Property and equipment, net	33,653	
Goodwill, net	6,572	
Intangibles, net	14,774	
Investments	4,290	
Other	6,015	
Total assets	$ 135,003	$
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	$ 1,772	$
Accrued expenses	6,643	
Deferred revenues	12,200	
Total current liabilities	20,615	
Long term liabilities:		
Deferred rent	3,544	
Deferred revenues	2,201	
Total long term liabilities	5,745	
Stockholders' equity:		
Preferred stock - $.01 par value:		
Authorized - 5,000,000 shares; none issued and outstanding	-	
Common stock - $.01 par value:		
Authorized - 200,000,000 shares; issued 32,832,000 shares at September 30, 2002 and 32,525,000 at December 31, 2001	328	
Additional paid-in capital	225,069	
Accumulated deficit	(109,937)	
Deferred equity consideration	(5,744)	
Accumulated other comprehensive income (loss)	1,004	
	110,720	
Less cost of treasury stock: 530,000 shares at September 30, 2002 and none at December 31, 2001	(2,077)	

Total stockholders' equity	108,643	
Total liabilities and stockholders' equity	$ 135,003	$

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

MULTEX.COM, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited; in thousands, except per share data)

	Three Months Ended		Nine Mo
	September 30, 2002	September 30, 2001	September 30, 2002
Gross revenues	$23,261	$21,314	$68,632
Performance-based warrants	-	(821)	-
Net revenues	23,261	20,493	68,632
Cost of revenues	5,938	6,371	17,708
Gross profit	17,323	14,122	50,924
Operating expenses:			
Sales and marketing	5,802	6,018	16,833
Research and development	1,684	1,599	4,708
General and administrative	6,837	7,307	21,230
Depreciation and amortization	4,783	4,658	14,117
Impairment and restructuring charges	-	1,746	-
Total operating expenses	19,106	21,328	56,888
Loss from operations	(1,783)	(7,206)	(5,964)
Other income (expense):			
Interest income	270	434	775
Interest expense	(1)	(25)	(29)
Equity in loss from unconsolidated business	(131)	(781)	(503)
Other	(79)	(26)	125
Loss before income taxes	(1,724)	(7,604)	(5,596)
Income tax expense	90	75	270
Net loss	$(1,814)	$ (7,679)	$(5,866)

Basic and diluted net loss per share	$ (0.06)	$ (0.24)	$ (0.18)
Number of shares used in:			
Basic and diluted loss per share	32,228	32,326	32,453

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

MULTEX.COM, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited; in thousands)

	Nine Months Ended	
	September 30, 2002	Septemb 20
OPERATING ACTIVITIES		
Net loss	$(5,866)	$ (3
Adjustments to reconcile net loss to net cash provided by operating activities:		
Amortization of equity consideration	3,097	
Depreciation and amortization of property and equipment	10,127	
Amortization of goodwill and intangibles	2,267	
Amortization of premium on marketable securities	118	
Loss on disposal of assets	214	
Deferred rent	293	
Equity in unconsolidated business	(54)	
Performance based warrant charges	-	
Gain on sale of marketable securities	-	
Bad debt expense	977	
Impairment and restructuring charges	-	2
Noncash revenue	(440)	
Changes in operating assets and liabilities:		
Accounts receivable	127	
Other current assets	(1,430)	
Other assets	(587)	
Accounts payable	(599)	(
Accrued expenses	673	(
Deferred revenues	1,382	(
Net cash provided by operating activities	10,299	
INVESTING ACTIVITIES		
Purchases of marketable securities	(6,143)	(3
Proceeds from sale or maturities of marketable securities	-	5

Proceeds from sale of equipment.	260	
Purchases of property and equipment	(5,537)	(1
Net cash (used) provided by in investing activities	(11,420)	1
FINANCING ACTIVITIES		
Proceeds from issuances of common stock, net	367	
Repayment of capital leases	-	
Net cash provided by financing activities	367	
Effect of exchange rate changes on cash	(167)	
Increase (decrease) in cash and cash equivalents	(921)	2
Cash and cash equivalents, beginning of period	40,771	2
Cash and cash equivalents, end of period	$39,850	$ 4
SUPPLEMENTAL DISCLOSURES OF FINANCIAL INFORMATION NONCASH INVESTING AND FINANCING ACTIVITY:		
Surrender of common stock and warrants	$ 4,401	$
Accrued purchase of fixed assets	$ 24	$
Net change in unrealized loss on marketable securities	$ (121)	$
Issuance of stock to unconsolidated business	$ -	$
Issuance of restricted stock, net	$ -	$
Fair market value of warrants issued	$ -	$
Taxes paid	$ 206	$
Interest paid	$ 29	$

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)
September 30, 2002

NOTE 1 -- THE COMPANY AND BASIS OF PRESENTATION

Multex.com, Inc. (the "Company" or "Multex") is a global provider of investment information and technology solutions for the financial services industry, including brokerage firms, professional money management firms, hedge funds, venture capital firms, mutual funds, investment banks, corporations, and individual investors. Headquartered in New York, the Company also has offices in Lake Success (New York), San Francisco, London, Edinburgh and Hong Kong.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2002 are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. The disclosure of segment information was not required as the Company operates in only one business segment.

The condensed consolidated balance sheet at December 31, 2001 has been derived from audited financial statements but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

The interim financial information contained herein should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2001 included in the Company's Annual Report on Form 10-K.

In order to conform to the current period presentation, certain reclassifications were made to the 2001 financial statements.

NOTE 2 -- USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company's significant estimates include the useful lives and valuations of fixed assets and certain intangible assets, the accounts receivable allowance for doubtful accounts and the income tax valuation allowance.

NOTE 3 -- STOCKHOLDERS' EQUITY

During the three months ended September 30, 2002, the Company issued approximately 113,000 shares of its common stock in connection with the exercise of stock options and issued approximately 41,000 shares of its common stock in connection with grants of restricted stock. Total net proceeds received were approximately $133,000.

During the three months ended June 30, 2002, the Company issued approximately 11,000 shares of its common stock in connection with the exercise of stock options and issued approximately 104,000 shares of its common stock in connection with the Company's employee stock purchase plan. Total proceeds received were approximately $408,000.

In June 2002, the Company received 530,000 shares of its common stock from

Merrill Lynch in accordance with an amendment to its existing agreement. The Company recorded the stock as treasury stock totaling approximately $2,077,000.

During the three months ended March 31, 2002, the Company issued approximately 5,000 shares of its common stock in connection with the exercise of stock options to employees and approximately 41,000 shares of its common stock in connection with grants of restricted stock.

NOTE 4 -- EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share for the periods indicated (in thousands, except per share data):

	Three Months Ended September 30,		Nine Se
	2002	2001	2002
Numerator:			
Numerator for basic and diluted loss per share - net loss available for common stockholders	$ (1,814)	$ (7,679)	$ (5,86
Denominator:			
Denominator for basic net loss per share - weighted average shares	32,228	32,326	32,45
Basic and diluted net loss per share	$ (0.06)	$ (0.24)	$ (0.1

NOTE 5 -- COMPREHENSIVE LOSS

Total comprehensive loss was $1.6 million and $7.7 million for the three months ended September 30, 2002 and September 30, 2001, respectively. Total comprehensive loss was $4.7 million and $38.6 million for the nine months ended September 30, 2002 and September 30, 2001, respectively. The difference between net loss and comprehensive net loss is primarily attributable to foreign currency translation adjustments related to the Company's foreign subsidiaries.

NOTE 6 -- ACCOUNTING PRONOUNCEMENTS

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard No. 142, Goodwill and Other Intangible Assets ("FAS 142"), effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill (and intangible assets deemed to have indefinite lives) will no longer be amortized but will be subject to annual impairment tests in accordance with the Statement. Other intangible assets will continue to be amortized over their useful lives.

The Company adopted the FAS 142 rules of accounting for goodwill and other intangible assets in the first quarter of 2002. Application of the non-amortization provisions of FAS No. 142 decreased amortization expense in the third quarter of 2002 by approximately $170,000 compared to the third quarter of

2001 and is expected to result in an annual decrease in amortization expense of approximately $680,000 ($0.02 per share) for the year 2002 compared to the year 2001.

The following pro forma information is presented to reflect net loss and net loss per share to exclude amortization of goodwill for the three and nine month periods ended September 30, 2001, as if FAS 142 was implemented effective January 1, 2001 (in thousands, except per share data):

	Three Months Ended September 30, 2001	Nine Months Ended September 30, 2001
Net loss:		
Reported net loss	$ (7,679)	$(38,404)
Goodwill amortization	170	510
Adjusted net loss	$ (7,509)	$(37,894)
Net loss per share:		
Reported net loss per share	$ (0.24)	$ (1.20)
Goodwill amortization	.01	.02
Adjusted net loss per share	$ (0.23)	$ (1.18)

NOTE 7 -- MERRILL LYNCH

On June 20, 2002, the Company amended its agreement with Merrill Lynch. Pursuant to the amendment, in exchange for the elimination of certain cash license fees to be received by the Company through December 2004, Merrill Lynch surrendered 530,000 of the Company's common stock and warrants to purchase an aggregate of 1,250,000 shares of the Company's common stock. The Company valued the common stock at $2,077,000, which represents the number of shares exchanged, multiplied by the average closing sale price over the period commencing three days prior to, and ending three days after, the date of the amendment, but excluding the date of the transaction. The surrendered shares have been recorded as treasury stock. The warrants surrendered by Merrill Lynch were valued at $2,325,000 using the Black Scholes valuation model and recorded as a reduction in additional paid-in capital. The value of the securities received will be amortized to revenue on a straight-line basis over the remaining life of the contract. For the three months ended September 30, 2002, the Company recorded $440,000 in revenue relating to the surrender of securities.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

THE FOLLOWING DISCUSSION OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF THE COMPANY CONTAINS FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED, AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. STATEMENTS CONTAINED HEREIN THAT ARE NOT STATEMENTS OF HISTORICAL FACT MAY BE DEEMED TO BE FORWARD-LOOKING STATEMENTS. WITHOUT LIMITING THE FOREGOING, THE WORDS "BELIEVES", "ANTICIPATES", "PLANS", "EXPECTS" AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. THE COMPANY'S ACTUAL RESULTS AND THE TIMING OF CERTAIN EVENTS COULD DIFFER MATERIALLY FROM THOSE ANTICIPATED IN THESE FORWARD-LOOKING STATEMENTS AS A RESULT OF CERTAIN FACTORS, INCLUDING, BUT NOT LIMITED TO, THOSE SET FORTH UNDER "RISK FACTORS THAT MAY AFFECT FUTURE RESULTS."

Overview

Multex.com, Inc. is a global provider of investment information and technology solutions for the financial services industry, including brokerage firms, professional money management firms, hedge funds, venture capital firms, mutual funds, investment banks, corporations and individual investors. We offer four main products, as follows:

- Multex Net, launched in June 1996, provides access to real-time, commingled equity and fixed income research, global earnings and revenue estimates and company fundamental information to buyside investors, sellside institutions, public and private corporations and libraries of professional service firms;

- Multex Express, launched in January 1997, offers the development, hosting and real-time distribution of research and other investment information on customized Web sites to buyside investments firms, sellside institutions and other financial services companies;

- Multex Investor, launched in November 1998, is the Company's financial destination Web site that provides financial data and access to free and pay-per-view research on an embargoed basis;

- Multex Fundamentals (formerly known as Market Guide), acquired in September 1999, provides investment information products to financial institutions and Web sites, institutional investors, corporations and professional vendors.

Multex Net is offered on a one- to three-year subscription or on a transactional basis. The product allows entitled institutional investors, corporations, financial institutions and advisors to access full-text investment research reports on a real-time basis from investment banks, brokerage firms and other third-party research providers over the Internet or through other distribution channels.

Multex Express is offered pursuant to one to three year subscriptions, generating revenue from professional services, license fees, hosting and maintenance fees. Multex Express enables financial institutions to distribute their proprietary financial research, as well as other corporate documents, over the Internet, through intranets and other private networks.

Multex Investor provides individual investors who register as members access to a range of financial reports and services online from a majority of the contributors to Multex. These reports are available either free of charge, or for a fee determined by Multex and the research provider. Multex Investor generates revenues from sales transactions, email and banner advertising, and contractual, lead-generating sponsorships.

Multex Fundamentals acquires, integrates, condenses and publishes accurate, timely and objective financial, descriptive and other information on public corporations. Multex Fundamentals generates revenue primarily by licensing its database in single or multi-year contracts.

RESULTS OF OPERATIONS

QUARTER ENDED SEPTEMBER 30, 2002 COMPARED TO QUARTER ENDED SEPTEMBER 30, 2001

Revenues

Multex's revenues consist of subscription fees for Multex Net, sales of investment research on a pay-per-view basis through Multex On-Demand, subscription, development, hosting and license fees for Multex Express, license and redistribution fees for the Multex Fundamentals database, and sales of sponsorships, advertising and investment research through the Multex Investor Web site. We also provide professional services to select Multex Express clients, including software development, customization and integration services.

Gross revenues increased 9% to $23.3 million for the quarter ended September 30, 2002 from $21.3 million for the quarter ended September 30, 2001. The increase in revenues reflects increases in Multex Express and Multex Net revenues, partially offset by a decrease in Multex Fundamentals and Multex Investor revenues. All of the Company's product lines continue to be affected by weakness in the global financial markets.

Multex Express revenues increased 20% to $9.3 million for the quarter ended September 30, 2002 from $7.8 million for the quarter ended September 30, 2001. The increase in revenue was primarily attributable to additional hosting and development fees received from new customers for the quarter ended September 30, 2002 and a decline in revenues for the quarter ended September 30, 2001 due to the September 11th attacks. On a sequential basis, Multex Express revenues increased 2% compared to the second quarter of 2002.

Multex Net revenues increased 26% to $7.6 million for the quarter ended September 30, 2002 from $6.0 million for the quarter ended September 30, 2001. The increase in revenues was primarily attributable to increases in Multex Net subscriptions resulting from continued growth of the subscription based service and continued acceptance of new enhancements added such as NetSreenPro, Earnings Estimates and Street Events, an increase in MultexIR revenues, which was launched in October 2001, and an increase in Multex On-Demand revenues. The increase in Multex On-Demand revenue was due to new enterprise-wide agreements starting in 2002. In addition, Multex Net revenues for the quarter ended September 30, 2001 were negatively impacted by the September 11th attacks. On a sequential basis, Multex Net revenues increased 13% compared to the second quarter of 2002.

Multex Investor revenues declined 23% to $1.8 million for the quarter ended September 30, 2002 from $2.3 million for the quarter ended September 30, 2001. This decline reflects lower advertising and sponsorship revenues, offset in part by an increase in pay-per-view revenues resulting from a distribution agreement with a major Internet services company. On a sequential basis, Multex Investor revenues decreased 28% compared to the second quarter of 2002.

Multex Fundamentals revenues decreased 13% to $4.6 million for the quarter ended September 30, 2002 from $5.3 million for the quarter ended September 30, 2001. Multex Fundamentals revenues were negatively impacted by a decline in the number of distributors carrying the Multex Fundamentals database. On a sequential basis, Multex Fundamentals revenues increased 1% compared to the second quarter of 2002.

For the quarter ended September 30, 2002, the Company did not record any performance-based warrant charges against revenue. The Company recorded performance-based warrant charges of $821,000 in the quarter ended September 30, 2001. Such performance-based warrant charges were recorded in the period that certain warrants were actually earned by Merrill Lynch. The Merrill Lynch amendment in June 2002 eliminated the Company's obligation to issue performance-based warrants. As a result, the Company will no longer recognize future warrant charges against revenue.

Cost of Revenues

Cost of revenues consist primarily of fees payable to distributors of Multex Net and Multex On-Demand, royalties payable to the authors of investment research and content offered through Multex On-Demand, and the Multex Investor web site, internal and external development costs incurred for Multex Express customers, research department costs related to the collection and processing of financial data and earnings estimates, and data communications costs.

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Cost of revenues decreased 7% to $5.9 million for the quarter ended September 30, 2002 from $6.4 million for the quarter ended September 30, 2001. As a percentage of gross revenues, cost of revenues decreased to 25.5% for the quarter ended September 30, 2002 from 29.9% for the quarter ended September 30, 2001. The decrease in cost of revenues was primarily due to a decrease in data communication and data feed costs , offset in part by an increase in royalty expenses resulting from an increase in Multex On-Demand revenues.

Operating Expenses

SALES AND MARKETING. Sales and marketing expenses consist primarily of salaries, commissions, advertising, public relations, tradeshow expenses and costs of marketing materials. Sales and marketing expenses decreased 4% to $5.8 million for the quarter ended September 30, 2002 from $6.0 million for the quarter ended September 30, 2001. As a percentage of gross revenues, sales and marketing expenses decreased to 24.9% for the quarter ended September 30, 2002 from 28.2% for the quarter ended September 30, 2001. The decrease in sales and marketing expenses was primarily due to lower advertising and marketing expenditures and a decrease in compensation expenses.

RESEARCH AND DEVELOPMENT. Research and development expenses consist primarily of salaries and benefits. Research and development expenses increased 5% to $1.7 million for the quarter ended September 30, 2002 from $1.6 million for the quarter ended September 30, 2001. As a percentage of gross revenues, research and development expenses decreased to 7.2% for the quarter ended September 30, 2002 from 7.5% for the quarter ended September 30, 2001.

GENERAL AND ADMINISTRATIVE. General and administrative expenses consist primarily of salaries and benefits, fees for professional services and consultants, facility expenses, overhead, and office supplies and expenses. General and administrative expenses decreased 6% to $6.8 million for the quarter ended September 30, 2002 from $7.3 million for the quarter ended September 30, 2001. As a percentage of gross revenues, general and administrative expenses decreased to 29.4% for the quarter ended September 30, 2002 from 34.3% for the quarter ended September 30, 2001. The decrease in general and administrative expenses was primarily due to a decrease in compensation costs, professional fees and office expenses.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expenses consist primarily of depreciation related to fixed assets, computer equipment and software, and leasehold improvements, and amortization related to identifiable intangible assets and the cost of warrants issued to Merrill Lynch & Co., Inc. Depreciation and amortization for the quarter ended September 30, 2002 increased 3% to $4.8 million, compared to $4.7 million for the quarter ended September 30, 2001. As a percentage of gross revenues, depreciation and amortization expenses decreased to 20.6% for the quarter ended September 30, 2002 from 21.9% for the quarter ended September 30, 2001. The increase in aggregate dollars, reflects higher depreciation and amortization expenses associated with increased fixed assets and leasehold improvement balances in 2002 compared to 2001, partially offset by lower amortization expenses as a result of the application of non-amortization provisions under FAS 142 effective January 1, 2002.

RESTRUCTURING CHARGE. In the third quarter ended September 30, 2001, the Company recorded a restructuring charge of $1.7 million. This charge consisted of severance payments, the cancellation of marketing contracts associated with a discontinued business, and the termination of one of the Company's operating leases. There was no comparable charge in the quarter ended September 30, 2002.

Loss from Operations

Loss from operations totaled $1.8 million for the quarter ended September 30, 2002 compared to $7.2 million for the quarter ended September 30, 2001. The decline in loss from operations reflects an increase in gross profit, a reduction in operating costs, and a nonrecurring restructuring charge of $1.7 million recorded in September 2001.

Interest Income (Expense)

Net interest income decreased 34% to $269,000 for the quarter ended September 30, 2002 from $409,000 for the quarter ended September 30, 2001. The decrease in net interest income is primarily attributable to a decline in interest rates.

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Equity in Loss from Unconsolidated Business

Equity in loss of unconsolidated business reflects a $131,000 loss the Company recognized from its equity investment in TheMarkets.com LLC, compared to $781,000 loss it recognized in the quarter ended September 30, 2001.

Other

Other expense of $79,000 for the quarter ended September 30, 2002 primarily relates to a loss on sale of furniture and fixtures.

Income Taxes

Income tax expense totaled $90,000 for the third quarter ended September 30, 2002 compared to income taxes of $75,000 for the quarter ended September 30, 2001.

At December 31, 2001, Multex had net operating loss carryforwards of approximately $63.2 million and research and development credits of approximately $2.3 million for income tax purposes that expire in 2009 through 2020. The utilization with regard to timing and amount of the Company's net operating loss carryforwards may be limited due to changes in the Company's ownership pursuant to Section 382 of the Internal Revenue Code. Substantially all of the Company's deferred tax assets have been offset by a valuation allowance.

Net loss

The Company recorded a net loss of $1.8 million, or a net loss per share of $0.06, for the third quarter ended September 30, 2002 compared to a net loss of $7.7 million, or a net loss per share of $0.24, for the quarter ended September 30, 2001.

NINE MONTHS ENDED SEPTEMBER 30, 2002 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2001

Revenues

Multex's revenues consist of subscription fees for Multex Net, sales of investment research on a pay-per-view basis through Multex On-Demand, subscriptions, development, hosting and license fees for Multex Express, license and redistribution fees for the Multex Fundamentals database, and sales of sponsorships, advertising and investment research through the Multex Investor Web site. We also provide professional services to select Multex Express clients, including software development, customization and integration services.

Gross revenues decreased 8% to $68.6 million for the nine months ended September 30, 2002 from $74.3 million for the nine months ended September 30, 2001. Gross revenues for the nine months reflect lower sales in all of the Company's product lines except for Multex Net. For the nine months ended September 30, 2002, all of the Company's product lines were affected by the continued weakness in the global financial markets.

Multex Express revenues decreased 4% to $27.1 million for the nine months ended September 30, 2002 from $28.2 million for the nine months ended September 30, 2001. The decrease in revenue is primarily a result of reduced technology spending by many of the Company's customers.

Multex Net revenues increased 6% to $20.5 million for the nine months ended September 30, 2002 from $19.4 million for the nine months ended September 30, 2001. The increase in Multex Net sales was primarily attributable to an increase in Multex Net subscription revenue, continued acceptance of new enhancements added to the Multex Net product lines such as NetScreen Pro, Earnings Estimates and Street Events, and the introduction of MultexIR in October 2001. Partially offsetting the increase was a decline in Multex On-Demand report sales reflecting a decline in investment banking activity.

Multex Investor revenues decreased 30% to $7.1 million for the nine months ended September 30, 2002 from $10.1 million for the nine months ended September 30, 2001. The decrease is primarily due to a decline in advertising and sponsorship revenues, offset in part by an increase in pay-per-view revenues.

Multex Fundamentals revenues decreased 17% to $13.9 million for the nine months ended September 30, 2002 from $16.7 million for the nine months ended September 30, 2001. Multex Fundamentals revenues were negatively impacted by a decline in the number of re-distributors carrying the Multex Fundamentals database.

For the nine months ended September 30, 2002, the Company did not record any performance-based warrant charges, compared to $1.9 million for the nine months ended September 30, 2001.

Cost of Revenues

Cost of revenues consist primarily of fees payable to distributors of Multex Net and Multex On-Demand, royalties payable to the authors of investment research and content offered through various Multex web sites, internal and external development costs incurred for Multex Express customers, research department costs related to the collection and processing of financial data and global earnings estimates, and data communications costs.

Cost of revenues decreased 8% to $17.7 million for the nine months ended September 30, 2002 from $19.3 million for the nine months ended September 30, 2001. As a percentage of gross revenues, cost of revenues decreased to 25.8% for the nine months ended September 30, 2002 from 25.9% for the nine months ended September 30, 2001. The decrease in cost of revenues was primarily due to a decrease in external development costs incurred for Multex Express customers, a decrease in data communication costs, and a decrease in royalty and distribution fees resulting from a decrease in Multex On-Demand revenues. These decreases were offset in part by an increase in data collection costs .

Operating Expenses

SALES AND MARKETING. Sales and marketing expenses consist primarily of salaries, commissions, advertising, public relations, tradeshow expenses and costs of marketing materials. Sales and marketing expenses decreased 18% to $16.8 million for the nine months ended September 30, 2002 from $20.5 million for the nine months ended September 30, 2001. As a percentage of gross revenues, sales and marketing expenses decreased to 24.5% for the nine months ended September 30, 2002 from 27.5% for the nine months ended September 30, 2001. The decrease in sales and marketing expenses was primarily due to lower advertising and marketing expenses, a decrease in compensation costs and a decrease in travel and entertainment costs.

RESEARCH AND DEVELOPMENT. Research and development expenses consist primarily of salaries and benefits. Research and development expenses decreased 24% to $4.7 million for the nine months ended September 30, 2002 from $6.2 million for the nine months ended September 30, 2001. As a percentage of gross revenues, research and development expenses decreased to 6.9% for the nine months ended September 30, 2002 from 8.3% for the nine months ended September 30, 2001. The decrease in research and development expenses was primarily attributable to a decrease in compensation costs as a result of a decrease in the number of developers on staff.

GENERAL AND ADMINISTRATIVE. General and administrative expenses consist primarily of salaries and benefits, fees for professional services and consultants, facility expenses, overhead, and office supplies and expenses. General and administrative expenses decreased 13% to $21.2 million for the nine months ended September 30, 2002 from $24.3 million for the nine months ended September 30, 2001. As a percentage of gross revenues, general and administrative expenses decreased to 30.9% for the nine months ended September 30, 2002 from 32.6% for the nine months ended September 30, 2001. The decrease in general and administrative expenses reflects lower compensation costs, professional fees, office expenses, and bad debt expenses.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expenses consist primarily of depreciation related to fixed assets, computer equipment and software, and leasehold improvements, and amortization related to identifiable intangible assets and the cost of warrants issued to Merrill Lynch & Co., Inc. Depreciation and amortization for the nine months ended September 30, 2002 increased 6% to $14.1 million, compared to $13.3 million for the nine months ended September 30, 2001. As a percentage of gross revenues, depreciation and amortization expenses increased to 20.6% for the nine months ended September 30, 2002 from 17.9% for the nine months ended September 30, 2001. The increase reflects higher depreciation and amortization expenses associated with increased fixed assets and leasehold improvement balances in 2002 compared to 2001, partially offset by lower amortization expenses as a result of the application of non-amortization provisions under FAS 142 effective January 1, 2002.

IMPAIRMENT AND RESTRUCTURING CHARGES. For the nine months ended September 30, 2001, the Company recorded an impairment charge of $25.7 million reflecting the decision to exit the Sage business and the Buzz product line and also recorded a restructuring charge of $1.7 million related to severance payments to approximately 100 terminated employees, the cancellation of all marketing contracts associated with the Sage Online business, and the termination of one of the Company's operating leases on office space in New York City. There were no comparable charges for the nine months ended September 30, 2002.

Loss from Operations

Loss from operations totaled $6.0 million for the nine months ended September 30, 2002 compared to $38.4 million for the nine months ended September 30, 2001. The decline in loss from operations primarily reflects a nonrecurring restructuring and impairment charge recorded in 2001, and a reduction in operating expenses, offset in part by a decrease in gross profit.

Interest Income (Expense)

Net interest income decreased 49.2% to $ 746,000 for the nine months ended September 30, 2002 from $1.5 million for the nine months ended September 30, 2001. The decrease in net interest income is primarily attributable to a decline in interest rates.

Equity in Loss from Unconsolidated Business

For the nine months ended September 30, 2002, equity in loss of unconsolidated business from the equity investment in TheMarkets.com totaled $503,000 compared to a loss of $781,000 for the nine months ended September 30, 2001.

Other

Other income of $125,000 for the nine months ended September 30, 2002 includes proceeds from an insurance settlement, offset in part by a loss on sale of equipment. Other expense of $199,000 for the nine months ended September 30, 2001 includes a $173,000 loss the Company recognized on the disposition of an equity investment.

Income Taxes

Income tax expense totaled $270,000 for the nine months ended September 30, 2002 compared to income taxes of $455,000 for the nine months ended September 30, 2001.

At December 31, 2001, Multex had net operating loss carryforwards of approximately $63.2 million and research and development credits of approximately $2.3 million for income tax purposes that expire in 2009 through 2020. The utilization with regard to timing and amount of the Company's net operating loss carryforwards may be limited due to changes in the Company's ownership pursuant to Section 382 of the Internal Revenue Code. Substantially all of the Company's deferred tax assets have been offset by a valuation allowance.

Net loss

The Company recorded a net loss of $5.9 million, or a net loss per share of $0.18, for the nine months ended September 30, 2002 compared to a net loss of $38.4 million, or a net loss per share of $1.20, for the nine months ended September 30, 2001.

LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2002, cash, cash equivalents and marketable securities balance was $46.8 million compared to $41.8 million at December 31, 2001.

Net cash provided by operating activities was $10.3 million for the nine months ended September 30, 2002. This amount primarily consisted of the Company's net loss of $5.9 million, reduced by noncash expenses of $17.0 million primarily relating to depreciation and amortization, increases in deferred revenues and accrued expenses of $2.1 million and a decrease in accounts receivable of $0.1 million, offset in part by an increase in other current assets and other assets of $2.0 million, decreases in accounts payable of $0.6 million, and noncash revenue of $0.4 million.

Net cash used by investing activities was $ 11.4 million for the nine months ended September 30, 2002. This amount includes purchases of marketable securities of $6.2 million, purchases of property and equipment of $5.5 million reduced by proceeds from sale of equipment of $ 0.3 million.

Net cash provided by financing activities was $0.4 million for the nine months ended September 30, 2002. This amount was from net proceeds from issuance of the Company's stock. Our principal commitments consist of obligations outstanding under lease agreements for offices. Future calendar year payments for these leases are as follows: $5.2 million (2003), $5.3 million (2004), $5.2 million (2005), $3.7 million (2006), $3.3 million (2007), and $8.7 million in aggregate, thereafter. Future payments for the period October 2002 through December 2002 are approximately $1.2 million. In addition, under certain circumstances we may be required to provide additional funding for an investment that we account for under the equity method.

We believe that our existing cash, cash equivalents and marketable securities balances will be sufficient to meet our anticipated cash needs for working capital and capital expenditures for at least the next twelve months.

CRITICAL ACCOUNTING POLICIES

We consider accounting policies related to impairment of goodwill and intangible assets and allowances for doubtful accounts to be critical due to the estimation process involved.

At September 30, 2002, goodwill and intangible assets totaled $21.3 million. With regard to these assets, events that would cause us to conduct an impairment assessment include significant losses of customers, operating results of acquired businesses that continually failed to meet management's performance expectations, and diminished utility of acquired technology. In assessing the fair market value of goodwill and intangibles, we must make assumptions regarding estimated future cash flows. If, after conducting such assessment, indications of impairment are present in long-lived assets, the estimated future undiscounted cash flows associated with the corresponding assets would be compared to its carrying amounts to determine if a change in useful life or a write-down to fair value is necessary. If these estimates or related assumptions change, we may be required to record impairment charges for these assets.

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

RISK FACTORS THAT MAY AFFECT FUTURE RESULTS

MULTEX'S BUSINESS COULD BE MATERIALLY AND ADVERSELY AFFECTED BY THE CURRENT (OR ANY FUTURE) DOWNTURN IN THE FINANCIAL SERVICES INDUSTRY

We are dependent upon the continued demand for the distribution of investment research and other information over the Internet, which makes our business susceptible to downturns in the financial services industry. Our current results of operations reflect, in part, the effects of the current slowdown in our markets. In addition, U.S. financial institutions are continuing to consolidate, increasing the leverage of our information providers to negotiate prices and decreasing the overall potential market for some of our services. Weakness in the financial services industry has adversely impacted our subscription renewal rates and may continue to do so. These effects may continue and may worsen if our customers and clients do not recover or if additional events adverse to the global economy or the financial services industry occur.

THE MARKETS FOR OUR PRODUCTS AND SERVICES CHANGE RAPIDLY

The market for the distribution of investment research and other information over the Internet changes rapidly, and demand and market acceptance for these services continues to be subject to a high level of uncertainty. The market relating to retail investing has deteriorated considerably over the past 24 months, and all of our markets continue to face considerable uncertainty. It is difficult to predict with any assurance the growth rate, if any, and the ultimate size, of our markets. We cannot assure you that the markets for our services will recover, will continue to develop, or that our services will ever achieve broad market acceptance. If our customers are not able to recover from the effects of the continued downturn in the global economy; if the market for our services weakens further, develops more slowly than expected once recovery begins, or becomes saturated with competitors; if our services do not achieve broad market acceptance; or if pricing becomes subject to further competitive pressures, our business, results of operations and financial condition would be materially and adversely affected.

CUSTOMER CONCENTRATION

Historically, a significant portion of the Company's revenues in any particular period has been attributable to a small number of customers. The composition of the Company's largest customers has varied from year to year. Sales to the Company's three largest customers accounted for approximately 20.4%, 21.5% and 22.1% of the Company's revenues during fiscal 1999, 2000 and 2001, respectively. Moreover, sales by the Company to Merrill Lynch & Co. accounted for approximately 10.2%, 13.5% and 11.1% of revenues in fiscal 1999, 2000 and 2001, respectively. The loss of any significant customer, including Merrill Lynch & Co., could have a material adverse affect on the Company's business, financial condition and results of operations.

MULTEX'S BUSINESS COULD BE MATERIALLY AND ADVERSELY AFFECTED BY PRESSURES OF COMPETITION

The market for the distribution of investment research and other information over the Internet is intensely competitive. We currently face strong competition in many of our markets. Increased competition could result in price reductions, reduced gross margins and loss of market share, any of which could have a material and adverse effect on our business, results of operations and financial condition. We currently face direct and indirect competition for contributors of investment research and other reports, and for subscribers, from large and well-established distributors of financial information, such as Thomson Financial Services. Some of our competitors enjoy exclusive distribution arrangements with major financial institutions. We also compete with, among others:

- companies that provide investment research, including investment banks and brokerage firms, many of whom have their own Web sites;
- other providers of either free or subscription research and data services on the Internet;
- services provided by some of our strategic distributors that are competitive in one or more respects with our service offerings;
- prospective competitors that offer investment research-based services;
- various written publications, including traditional media, investment newsletters, personal financial magazines and industry research appearing in financial periodicals;
- services provided by in-house management information services personnel and independent systems integrators; and
- providers of reports filed under the Securities Exchange Act of 1934 and other filings with the Securities and Exchange Commission;

Whether or not our competitors are successful, competition with these entities or information sources may materially and adversely affect our business, results of operations, and financial condition. It is also possible that new competitors may emerge and rapidly acquire significant market share.

THE LOSS OF ANY OF MULTEX'S KEY PERSONNEL COULD HAVE A MATERIAL AND ADVERSE

EFFECT

Our future success will depend, in substantial part, on the continued service of our senior management team, none of whom has entered into an employment agreement with us other than a non-competition/non-disclosure agreement. The loss of the services of one or more of our key personnel could have a material and adverse effect on our business, results of operations and financial condition. We have from time to time in the past experienced, and we expect to continue to experience in the future, difficulty in hiring and retaining highly skilled employees with appropriate qualifications.

DOING BUSINESS INTERNATIONALLY SUBJECTS US TO ADDITIONAL REGULATORY REQUIREMENTS, TAX LIABILITIES AND OTHER RISKS

There are risks inherent in doing business in international markets, including unexpected changes in regulatory requirements, potentially adverse tax consequences, export restrictions and controls, tariffs and other trade barriers, difficulties in staffing and managing foreign operations, political instability, fluctuations in currency exchange rates, and seasonal reductions in business activity during the summer months in Europe and various other parts of the world, any of which could have a material and adverse effect on the success of our international operations and, consequently, on our business, results of operations and financial condition. Furthermore, we cannot assure you that governmental regulatory agencies in one or more foreign countries will not determine that the services provided by us constitute the provision of investment advice, which could result in our having to register in these countries as an investment advisor or in our having to cease selling our services in these countries, either of which could have a material and adverse effect on our business, results of operations and financial condition.

BECAUSE MULTEX'S BUSINESS IS DEPENDENT UPON NETWORK AND COMPUTER SYSTEMS LOCATED IN ONE AREA, WE ARE SUSCEPTIBLE TO PROBLEMS CAUSED BY NATURAL DISASTERS, TERRORIST ATTACKS, POWER FAILURES, SYSTEM FAILURES, SECURITY BREACHES OR OTHER DAMAGE TO OUR SYSTEM

Our electronic distribution of investment research utilizes proprietary technology that resides principally in New York City. The continued and uninterrupted performance of our network and computer systems is critical to our success. There can be no assurance that such solutions can be implemented in a timely and cost-effective manner, or at all. Any natural disaster, attack, power outage or system failure that causes interruptions in our ability to provide our services to our customers, including failures that affect our ability to collect research from our information providers or provide electronic investment research to our users, could reduce customer satisfaction and, if sustained or repeated, would reduce the attractiveness of our services. An increase in the volume of research reports handled by our systems, or in the rate of requests for this research, could strain the capacity of our software or hardware, which could lead to slower response times or system failures. Furthermore, we face the risk of a security breach of our systems that could disrupt the distribution of research and other reports and information. Our business, results of operations and financial condition could be materially and adversely affected if any of these problems occur or recur.

Our operations are dependent on our ability to protect our network and computer systems against damage from computer viruses, fire, power loss, data communications failures, vandalism and other malicious acts, and similar unexpected adverse events, such as the September 11, 2001 terrorist attacks. In addition, the failure of our communications providers to provide the data communications capacity in the time frame required by us could cause interruptions in the delivery of our services.

THE MARKET PRICE OF OUR SHARES MAY EXPERIENCE EXTREME PRICE AND VOLUME FLUCTUATIONS

The stock market has, from time to time, experienced extreme price and volume fluctuations. The market prices of the securities of Internet-related companies have been especially volatile, including fluctuations that are often unrelated to the operating performance of the affected companies. Broad market fluctuations of this type have adversely affected, and may continue to adversely affect the market price of our common stock. The market price of our common stock has been, and could continue to be, subject to significant fluctuations due to a variety of factors, including:

- public announcements concerning us or our competitors, or the Internet generally;
- fluctuations in operating results;
- downturns in the financial services industry generally or the market for securities trading in particular;
- introductions of new products or services by us or our competitors;
- future sales of shares of our common stock by major shareholders;
- future sales of shares issuable upon the exercise of outstanding options and warrants in the public market;
- changes in analysts' earnings estimates; and
- announcements of technological innovations.

In the past, companies that have experienced volatility in the market price of their stock have been the target of securities class action litigation. We are currently involved in securities class action litigation that could result in substantial costs and a diversion of our management's attention and resources and could have a material adverse effect on our business, results of operation and financial condition. We may be subject to further suits in the future.

OUR EXECUTIVE OFFICERS, DIRECTORS AND 5% OR GREATER STOCKHOLDERS SIGNIFICANTLY INFLUENCE ALL MATTERS REQUIRING A STOCKHOLDER VOTE

Our executive officers, directors and existing stockholders who each own greater than 5% of the outstanding common stock and their affiliates, in the aggregate, beneficially own approximately 55% of our outstanding common stock. As a result, our executive officers, directors and 5% or greater stockholders will be able to significantly influence the outcome of all matters requiring approval by our stockholders, including the election of directors and approval of significant corporate transactions. This concentration of ownership may also have the effect of delaying or preventing a change in control.

DISTRIBUTION AND OTHER FEES TO RESEARCH PROVIDERS AND STRATEGIC PARTNERS INCREASE MULTEX'S COSTS

Royalties and distribution fees payable to our information providers and strategic partners to obtain distribution rights to research reports included in Multex On-Demand constitute a significant portion of our cost of revenues. We face from time to time considerable competitive pressure to increase these royalties. If we are required to further increase the royalties or fees payable to these information providers or strategic partners, these increased payments could have additional material and adverse effects on our business, results of operations and financial condition.

THE INADVERTENT DISTRIBUTION OF RESEARCH REPORTS COULD RESULT IN A CLAIM FOR DAMAGES AGAINST MULTEX OR HARM OUR REPUTATION

Under certain of our contracts we are required to restrict distribution of financial information to those users who have been authorized or entitled to access the report by the information provider. We might inadvertently distribute a particular report to a user who is not so authorized or entitled, which could subject us to a claim for damages by the information provider or which could harm our reputation in the marketplace, either of which could have a material and adverse effect on our business, results of operations and financial condition.

WE MAY BE SUBJECT TO LEGAL CLAIMS IN CONNECTION WITH THE CONTENT WE PUBLISH AND DISTRIBUTE ON THE INTERNET

As a publisher and distributor of online content, we face potential direct and indirect liability for claims of defamation, negligence, copyright, patent or trademark infringement, violation of the securities laws and other claims based upon the reports and data that we publish. For example, by distributing a negative investment research report, we may find ourselves subject to defamation claims, regardless of the merits of such claims. Computer failures or human error may also result in incorrect data being published and distributed widely. In these and other circumstances, we might be required to engage in protracted and expensive litigation, which could have the effect of diverting management's attention and require us to expend significant financial resources. Our general liability insurance may not cover all of these claims or may not be adequate to protect us against all liability that may be imposed. Any claims or resulting litigation could have a material and adverse effect on our business, results of operations and financial condition.

IF THE INTERNET INFRASTRUCTURE IS NOT ADEQUATELY MAINTAINED, WE MAY BE UNABLE TO PROVIDE INVESTMENT RESEARCH AND INFORMATION SERVICES IN A TIMELY MANNER

Our future success will depend, in substantial part, upon the maintenance of the Internet infrastructure, including a reliable network backbone with the necessary speed, data capacity and security, and the timely development of enabling products for providing reliable and timely Internet access and services. There can be no assurance that the Internet infrastructure will continue to be able to support the demands placed on it or that the performance or reliability of the Internet will not be adversely affected. The Internet has experienced a variety of outages and other delays as a result of damage to portions of its infrastructure or otherwise, and these outages or delays could adversely affect the web sites of our contributors, subscribers or distributors.

WE MAY BECOME SUBJECT TO BURDENSOME GOVERNMENT REGULATION AND LEGAL UNCERTAINTIES

The laws governing the Internet remain largely unsettled, even in areas where there has been legislative action. Legislation and/or regulation could dampen the growth in the use of the Internet generally and decrease the acceptance of the Internet as a communications and commercial medium, which could have a material and adverse effect on our business, results of operations and financial condition. In addition, due to the global nature of the Internet, it is possible that, although transmissions relating to our services originate mainly in the State of New York, governments of other states, the United States or foreign countries might attempt to regulate our services or levy sales or other taxes on our activities. We cannot assure you that violations of local or other laws will not be alleged or charged by local, state, federal or foreign governments, that we might not unintentionally violate these laws or that these laws will not be modified, or new laws enacted, in the future. Any of these developments could have a material and adverse effect on our business, results of operations and financial condition.

ITEM 4. CONTROLS AND PROCEDURES

As of September 30, 2002, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective as of September 30, 2002. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to September 30, 2002.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

NONE

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

NONE

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

NONE

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

NONE

ITEM 5. OTHER INFORMATION

NONE.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits:

Exhibit 99.1: Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 99.2: Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley

Act of 2002

(b) Reports on Form 8-K: NONE

ITEM 7. SIGNATURES

Pursuant to the requirements of the Securities Exchange Act, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MULTEX.COM, INC.
(Registrant)

Date: November 14, 2002

/s/ Isaak Karaev

Name: Isaak Karaev
Title: Chief Executive Officer

Date: November 14, 2002

/s/ Jeffrey S. Geisenheimer

Name: Jeffrey S. Geisenheimer
Title: Chief Financial Officer

CERTIFICATION

I, Isaak Karaev, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Multex.com, Inc.;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors:

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ Isaak Karaev

Isaak Karaev
Chief Executive Officer

CERTIFICATION

I, Jeffrey S. Geisenheimer, certify that:

2. I have reviewed this quarterly report on Form 10-Q of Multex.com, Inc.;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in

this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:

   a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

   b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

   c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors:

   a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

   b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ Jeffrey S. Geisenheimer

Jeffrey S. Geisenheimer
Chief Financial Officer