### GYRODYNE CO OF AMERICA INC

Form 10QSB September 12, 2002

US Securities and Exchange Commission Washington, D.C. 20549

Form 10-QSB

(Mark One)

|X| QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended JULY 31, 2002

|\_| TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 0-1684

Gyrodyne Company of America, Inc. (Exact name of small business issuer as specified in its charter)

New York (State or other jurisdiction of incorporation or organization)

11-1688021 (IRS Employer Identification No.)

102 Flowerfield, St. James, N.Y. 11780 (Address of principal executive offices)

(631) 584-5400 (Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)  $\ensuremath{\mathsf{P}}$ 

Check whether the issuer (1) filed all reports required to be filed by Section 13 or  $15\,\text{(d)}$  of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes |X| No |L|

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS

Check whether the registrant filed all documents and reports required to be filed by Section 12,13 or 15 (d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes. . No. . .

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 1,111,897 Common \$1 P.V. as of August 12, 2002

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# GYRODYNE COMPANY OF AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (UNAUDITED)

ASSETS	July 31, 2002
REAL ESTATE	
Rental property:	
Land	\$ 4,746
Building and improvements	4,668,358
Machinery and equipment	116,851
	4,789,955
Less accumulated depreciation	3,422,829
	1,367,126
Land held for development:	
Land	803,592
Land development costs	1,755,364
	2,558,956
Total real estate, net	3,926,082
CASH AND CASH EQUIVALENTS	739,643
RENT RECEIVABLE, net of allowance for doubtful accounts of \$89,723	46,773
PREPAID EXPENSES AND OTHER ASSETS INVESTMENT IN CITRUS GROVE PARTNERSHIP	439,215 1,585,104
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PREPAID PENSION COSTS	1,603,282
	\$ 8,340,099 ======
LIABILITIES AND STOCKHOLDERS' EQUITY	
LIABILITIES: Accounts payable and accrued expenses Deposit on contract for sale of real estate Tenant security deposits payable Loans payable Deferred income taxes  Total liabilities	\$ 467,368 1,000,000 258,669 684,654 1,229,772 3,640,463
STOCKHOLDERS' EQUITY: Common stock, \$1 par value; authorized 4,000,000 shares; 1,531,086 shares issued and outstanding Additional paid-in capital Deficit	1,531,086 7,235,301 (1,505,663)
Less cost of shares of common stock held in treasury	7,260,724 (2,561,088)
Total stockholders' equity	4,699,636
	\$ 8,340,099 ======

See notes to consolidated financial statements

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GYRODYNE COMPANY OF AMERICA, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED)

	Three Months Ended July 31,		
	2002		2001
REVENUE FROM RENTAL PROPERTY	\$ 665,167	\$	655 <b>,</b> 292
RENTAL PROPERTY EXPENSE:			
Real estate taxes	111,758		103,615
Operating and maintenance	84,004		160,961
Interest expense	14,598		15,764
Depreciation	25,995		26,092
	 236,355		306,432

INCOME FROM RENTAL PROPERTY	428,812	348,860
GENERAL AND ADMINISTRATIVE	346 <b>,</b> 275	235,407
INCOME FROM OPERATIONS	82 <b>,</b> 537	113,453
OTHER INCOME: Interest income	·	19,438
	1,894	19,438
INCOME BEFORE PROVISION FOR INCOME TAXES	84,431	132,891
PROVISION FOR INCOME TAXES	33 <b>,</b> 772	53 <b>,</b> 156
NET INCOME		\$ 79 <b>,</b> 735
NET INCOME PER COMMON SHARE: Basic Diluted	========	\$ 0.06 ====== \$ 0.06
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING:	=======	=======
Basic	1,111,897	1,230,142
Diluted	1,127,316 ======	1,244,121

See notes to consolidated financial statements

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# GYRODYNE COMPANY OF AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Three Months Ended July 31,			
		2002		2001
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$	50 <b>,</b> 659	\$	79 <b>,</b> 735
Adjustments to reconcile net income to				
net cash used in operating activities:				
Depreciation and amortization		29,881		29,073
Bad debt expense		39,045		3,000
Deferred income tax provision		33 <b>,</b> 772		53 <b>,</b> 156
Pension expense		64 <b>,</b> 970		8,726
Changes in operating assets and liabilities:				
Increase in assets:				

Land development costs Accounts receivable Prepaid expenses and other assets Increase (decrease) in liabilities:		(63,405) (31,422) (176,361)
Accounts payable and accrued expenses Tenant security deposits	58,012 4,791	(208,846) 8,289
Total adjustments	(394,969)	(377,790)
Net cash used in operating activities	(344,310)	(298,055)
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of property, plant and equipment	(6,307)	(15, 417)
Net cash used in investment activities	(6,307)	(15,417)
CASH FLOWS FROM FINANCING ACTIVITIES: Repayment of loans payable  Net cash used in financing activities		(13,165) (13,165)
Net decrease in cash and cash equivalents	(366,147)	(326, 637)
Cash and cash equivalents at beginning of period	1,105,790	2,688,838
Cash and cash equivalents at end of period	\$ 739,643	

See notes to consolidated financial statements

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#### FOOTNOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Quarterly Presentations:

The accompanying quarterly financial statements have been prepared in conformity with generally accepted accounting principles. The financial statements of the Registrant included herein have been prepared by the Registrant pursuant to the rules and regulations of the Securities and Exchange Commission and, in the opinion of management, reflect all adjustments which are necessary to present fairly the results for the three month periods ended July 31, 2002, and 2001.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations; however, management believes that the disclosures are adequate to make the information presented not misleading.

This report should be read in conjunction with the financial statements and footnotes therein included in the audited annual report on Form 10-KSB as of April 30, 2002.

The results of operations for the three month periods ended July 31, 2002, and 2001 are not necessarily indicative of the results to be expected for the full year.

#### 2. Principle of Consolidation:

The accompanying consolidated financial statements include the accounts of Gyrodyne Company of America, Inc. ("GCA") and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated.

#### 3. Earnings Per Share:

Basic earnings per common share is computed by dividing the net income by the weighted average number of shares of common stock outstanding during the period. Dilutive earnings per share give effect to stock options and warrants which are considered to be dilutive common stock equivalents. Treasury shares have been excluded from the weighted average number of shares.

The following is a reconciliation of the weighted average shares:

		Three Months Ended July 31,		
	2002	2001		
Basic	1,111,897	1,230,142		
Effect of dilutive securities	15 <b>,</b> 419	13 <b>,</b> 979		
Diluted	1,127,316	1,244,121		

#### 4. Income Taxes:

Deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse.

#### 5. Reclassification:

The prior year quarterly results from the Consolidated Statements of Income reflect a reclassification of tenant late charges from rental property expense to revenue from rental property.

#### 6. Management Agreement with DPMG, Inc. dba Landmark National:

As compensation for its services, Landmark National will receive various fees from Gyrodyne for land development costs associated with the Golf Course, Related Facilities, and Residential Development. These costs include, but are not limited to, the following: A fixed fee of \$5,000 per month, the "Golf Design Fee," not to exceed \$150,000; a fixed fee of \$10,000 per month, the "Residential Design Fee," not to exceed \$300,000; a grading plan fee of \$100,000, the "Grading Plan Fee," which shall be payable within 15 days after the completion of the rough grading plan for the Golf Course.

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Item 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

- (a) Not Applicable
- (b) MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results for the first three months of fiscal 2003 reflect income before tax of \$84,431 as compared to \$132,891 for the same period last year. Net income after tax amounted to \$50,659 and \$79,735 for the same periods, respectively.

Basic and diluted net income per common share for the reporting period amounted to \$0.05 and \$0.04, respectively, compared to the prior year of \$0.06 and \$0.06, respectively.

Although there was a continuation of an improved revenue stream coupled with a reduction in expenses associated with the Company's rental property, earnings were negatively impacted by increased costs pertaining to the Gyrodyne pension fund and our provision for doubtful accounts.

For the three months ended July 31, 2002, revenues from rental property totaled \$665,167 compared to \$655,292 during the prior year. Rental property expense amounted to \$236,355 for the reporting period and \$306,432 for the same three months last year, a reduction of \$70,077. This decrease in expenses is primarily attributable to a nonrecurring credit relating to a negotiated settlement on utility charges which amounted to \$64,968. As a result, income from rental property increased by \$79,952 for the quarter and amounted to \$428,812 compared to \$348,860 the prior year.

As noted, pension expense increased by \$56,243 for the reporting period and were accompanied by increased provisions of \$36,045 for doubtful accounts. Increased pension costs are expected to continue throughout fiscal 2003. While we are hopeful that collection of delinquent rents will be forthcoming, providing reserves for a potential charge-off is clearly the prudent action at this juncture. These two items account for \$92,288 of the \$110,868 increase in general and administrative expenses. The remaining major contributing factor is an increase of \$18,388 in corporate governance.

Other income declined by \$17,544 and is directly attributable to lower interest bearing deposits as well as lower prevailing interest rates. Other income amounted to \$1,894 for the three months ended July 31, 2002 compared to \$19,438 during the prior year.

Subsequent to the close of the quarter, the Company closed on the sale to an existing tenant of approximately twelve (12) acres of property and certain buildings related to an existing catering facility on the Flowerfield property. The contract of sale amounted to \$5.4 million under which the Company received a cash payment of \$3.6 million and holds a three year mortgage for \$1.8 million with an interest rate of 5%.

The estimated profit for the transaction is \$4.7 million. In the second quarter of fiscal year 2003, the Company will recognize a gain of approximately \$3.1 million, the remaining profit of \$1.6 million will be recognized upon satisfaction of the mortgage. The Company anticipates the utilization of the tax loss carry forward of approximately \$1.5 million to offset a significant portion of the gain. In addition, the Company anticipates that it will be able to write-off a significant amount of the capitalized land development costs associated with the abandoned "Master Plan" for income tax purposes, which will also reduce the amount of tax gain from the sale of the catering facility. Currently, the capitalized expenses are carried at \$1.75 million on the Company's balance sheet.

Although the sale will result in a significant decline in rental revenues for the future, it has placed the Company in a stronger cash position and enables the funding of predevelopment costs associated with the previously announced plan for an upscale residential golf course community on the Flowerfield property.

Several of the required components for a Draft Environmental Impact Study (DEIS) associated with the planned development of Flowerfield are well underway and, in some cases, being updated from earlier completion dates. We anticipate making applications to the appropriate municipal authorities for a change in zoning to accommodate the residential golf course community in October 2002.

As of July 31, 2002, the Company had cash and cash equivalents of \$739,643 and anticipates having the capacity to fund normal operating and administrative expenses and its regular debt service requirements. This position should be considerably enhanced with the proceeds from the sale of the catering facility and related properties.

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The results of operations for the quarter ending July 31, 2002 are not necessarily indicative of nor should they be used to project full year or future results.

The statements made in this Form 10-QSB that are not historical facts contain "forward-looking information" within the meaning of the Private Securities Litigation Reform Act of 1995, and Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, both as amended, which can be identified by the use of forward-looking terminology such as "may," "will," "anticipates," "expects," "projects," "estimates," "believes," "seeks," "could," "should," or "continue," the negative thereof, other variations or comparable terminology. Important factors, including certain risks and uncertainties with respect to such forward-looking statements that could cause actual results to differ materially from those reflected in such forward looking statements include, but are not limited to the effect of economic and business conditions, including risk inherent in the Long Island, New York real estate market, the ability to obtain additional capital and other risks detailed from time to time in our SEC reports. We assume no obligation to update the information in this Form 10-OSB.

Part II Other Information

Items 1 through 5 are not applicable to the May 1, 2002, through July 31, 2002, period.

Item 6 Exhibits and Reports on Form 8-K

- (a) Exhibits Required: Exhibit 99.3 CEO/CFO Certification Pursuant to 18 USC, Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- (b) Reports on Form  $8-\mbox{\ensuremath{\mbox{K}}}$  None were filed by the Company for the first quarter of FY 2003.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GYRODYNE COMPANY OF AMERICA, INC. (Registrant)

Date: September 10, 2002 /S/ Stephen V. Maroney

Stephen V. Maroney

President, Chief Executive Officer and

Treasurer

Date: September 10, 2002 /S/ Frank D'Alessandro

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Frank D'Alessandro

Controller

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#### CERTIFICATION

- I, Stephen V. Maroney, certify that:
  - I have reviewed this quarterly report on Form 10-QSB of Gyrodyne Company of America, Inc. (the "Company");
  - Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

Date: September 10, 2002

/S/ Stephen V. Maroney

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Stephen V. Maroney,

President, Chief Executive Officer and

Chief Financial Officer

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