

FLUSHING FINANCIAL CORP  
Form 10-Q  
August 05, 2016  
UNITED STATES

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2016**

Commission file number **001-33013**

**FLUSHING FINANCIAL CORPORATION**

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State or other jurisdiction of incorporation or organization)*

**11-3209278**

*(I.R.S. Employer Identification No.)*

**220 RXR Plaza, Uniondale, New York 11556**

*(Address of principal executive offices)*

**(718) 961-5400**

*(Registrant's telephone number, including area code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer”, “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  Yes  No

The number of shares of the registrant’s Common Stock outstanding as of July 29, 2016 was 28,631,468.

**TABLE OF CONTENTS**

	<b><u>PAGE</u></b>
<b><u>PART I — FINANCIAL INFORMATION</u></b>	
<b><u>ITEM 1. Financial Statements - (Unaudited)</u></b>	
<u>Consolidated Statements of Financial Condition</u>	<u>1</u>
<u>Consolidated Statements of Income</u>	<u>2</u>
<u>Consolidated Statements of Comprehensive Income</u>	<u>3</u>
<u>Consolidated Statements of Cash Flows</u>	<u>4</u>
<u>Consolidated Statements of Changes in Stockholders' Equity</u>	<u>5</u>
<u>Notes to Consolidated Financial Statements</u>	<u>6</u>
<b><u>ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	<u>48</u>
<b><u>ITEM 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	<u>66</u>
<b><u>ITEM 4. Controls and Procedures</u></b>	<u>66</u>
<b><u>PART II — OTHER INFORMATION</u></b>	
<b><u>ITEM 1. Legal Proceedings</u></b>	<u>67</u>
<b><u>ITEM 1A. Risk Factors</u></b>	<u>67</u>
<b><u>ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	<u>67</u>
<b><u>ITEM 3. Defaults Upon Senior Securities</u></b>	<u>67</u>
<b><u>ITEM 4. Mine Safety Disclosures</u></b>	<u>67</u>
<b><u>ITEM 5. Other Information</u></b>	<u>67</u>
<b><u>ITEM 6. Exhibits</u></b>	<u>68</u>
<b><u>SIGNATURES</u></b>	<u>69</u>

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Consolidated Statements of Financial Condition**

(Unaudited)

**Item 1. Financial Statements**

(Dollars in thousands, except per share data)	June 30, 2016	December 31, 2015
<b>ASSETS</b>		
Cash and due from banks	\$50,165	\$42,363
Securities held-to-maturity:		
Other securities (none pledged) (fair value of \$28,410 and \$6,180 at June 30, 2016 and December 31, 2015, respectively)	28,410	6,180
Securities available for sale:		
Mortgage-backed securities (including assets pledged of \$399,599 and \$496,121 at June 30, 2016 and December 31, 2015, respectively; \$2,292 and \$2,527 at fair value pursuant to the fair value option at June 30, 2016 and December 31, 2015, respectively)	580,500	668,740
Other securities (including assets pledged of \$65,660 and none at June 30, 2016 and December 31, 2015, respectively; \$28,514 and \$28,205 at fair value pursuant to the fair value option at June 30, 2016 and December 31, 2015, respectively)	368,611	324,657
Loans:		
Multi-family residential	2,159,138	2,055,228
Commercial real estate	1,146,400	1,001,236
One-to-four family mixed-use property	566,702	573,043
One-to-four family residential	190,251	187,838
Co-operative apartments	7,571	8,285
Construction	9,899	7,284
Small Business Administration	14,718	12,194
Taxi medallion	20,641	20,881
Commercial business and other	564,084	506,622
Net unamortized premiums and unearned loan fees	16,875	15,368
Allowance for loan losses	(22,198 )	(21,535 )
Net loans	4,674,081	4,366,444
Interest and dividends receivable	20,390	18,937
Bank premises and equipment, net	24,470	25,622
Federal Home Loan Bank of New York stock	67,195	56,066
Bank owned life insurance	115,100	115,536
Goodwill	16,127	16,127
Other assets	41,678	63,962
<b>Total assets</b>	<b>\$5,986,727</b>	<b>\$5,704,634</b>

## LIABILITIES

Due to depositors:		
Non-interest bearing	\$317,112	\$269,469
Interest-bearing:		
Certificate of deposit accounts	1,411,550	1,403,302
Savings accounts	260,528	261,748
Money market accounts	452,589	472,489
NOW accounts	1,453,540	1,448,695
Total interest-bearing deposits	3,578,207	3,586,234
Mortgagors' escrow deposits	45,905	36,844
Borrowed funds (\$27,485 and \$29,018 at fair value pursuant to the fair value option at June 30, 2016 and December 31, 2015, respectively)	1,384,751	1,155,676
Securities sold under agreements to repurchase	60,000	116,000
Other liabilities	91,869	67,344
Total liabilities	5,477,844	5,231,567

## Commitments and contingencies

## STOCKHOLDERS' EQUITY

Preferred stock (\$0.01 par value; 5,000,000 shares authorized; None issued)	-	-
Common stock (\$0.01 par value; 100,000,000 shares authorized; 31,530,595 shares issued at June 30, 2016 and December 31, 2015; 28,631,243 shares and 28,830,558 shares outstanding at June 30, 2016 and December 31, 2015, respectively)	315	315
Additional paid-in capital	212,613	210,652
Treasury stock, at average cost (2,899,352 shares and 2,700,037 shares at June 30, 2016 and December 31, 2015, respectively)	(53,351 )	(48,868 )
Retained earnings	346,218	316,530
Accumulated other comprehensive income (loss), net of taxes	3,088	(5,562 )
Total stockholders' equity	508,883	473,067
Total liabilities and stockholders' equity	\$5,986,727	\$5,704,634

The accompanying notes are an integral part of these consolidated financial statements.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Consolidated Statements of Income**

(Unaudited)

	For the three months		For the six months	
	ended June 30,		ended June 30,	
(Dollars in thousands, except per share data)	2016	2015	2016	2015
Interest and dividend income				
Interest and fees on loans	\$48,413	\$44,084	\$95,971	\$87,618
Interest and dividends on securities:				
Interest	6,510	5,988	13,102	11,858
Dividends	120	118	239	236
Other interest income	48	32	142	53
Total interest and dividend income	55,091	50,222	109,454	99,765
Interest expense				
Deposits	8,097	7,437	16,070	14,895
Other interest expense	5,105	4,645	10,362	9,176
Total interest expense	13,202	12,082	26,432	24,071
Net interest income	41,889	38,140	83,022	75,694
Benefit for loan losses	-	(516 )	-	(1,250 )
Net interest income after benefit for loan losses	41,889	38,656	83,022	76,944
Non-interest income				
Banking services fee income	973	898	1,949	1,782
Net gain on sale of securities	2,363	64	2,363	64
Net gain on sale of loans	3	47	344	49
Net gain on sale of buildings	33,814	6,537	33,814	6,537
Net gain (loss) from fair value adjustments	(1,115 )	768	(2,102 )	173
Federal Home Loan Bank of New York stock dividends	582	457	1,205	975
Gain from life insurance proceeds	-	-	411	-
Bank owned life insurance	694	715	1,389	1,432
Other income	403	461	884	865
Total non-interest income	37,717	9,947	40,257	11,877
Non-interest expense				
Salaries and employee benefits	13,968	13,157	30,229	27,823
Occupancy and equipment	2,352	2,635	4,722	5,348
Professional services	2,027	1,350	4,177	3,129
FDIC deposit insurance	940	811	1,844	1,560
Data processing	1,199	1,172	2,290	2,247

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Depreciation and amortization	1,062	867	2,094	1,535
Other real estate owned/foreclosure expense	405	87	558	607
Prepayment penalty on borrowings	2,082	-	2,082	-
Other operating expenses	4,419	4,169	8,955	7,938
Total non-interest expense	28,454	24,248	56,951	50,187
Income before income taxes	51,152	24,355	66,328	38,634
Provision for income taxes				
Federal	15,203	7,155	19,950	11,407
State and local	5,514	2,366	6,382	3,660
Total taxes	20,717	9,521	26,332	15,067
Net income	\$30,435	\$14,834	\$39,996	\$23,567
Basic earnings per common share	\$1.05	\$0.51	\$1.38	\$0.80
Diluted earnings per common share	\$1.05	\$0.51	\$1.38	\$0.80
Dividends per common share	\$0.17	\$0.16	\$0.34	\$0.32

The accompanying notes are an integral part of these consolidated financial statements.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Consolidated Statements of Comprehensive Income**

(Unaudited)

(In thousands)	For the three months ended June 30, 2016		For the six months ended June 30, 2015	
	2016	2015	2016	2015
Net income	\$30,435	\$14,834	\$39,996	\$23,567
Other comprehensive income, net of tax:				
Amortization of actuarial losses, net of taxes of (\$82) and (\$135) for the three months ended June 30, 2016 and 2015, respectively and of (\$165) and (\$268) for the six months ended June 30, 2016 and 2015, respectively.	110	171	219	345
Amortization of prior service credits, net of taxes of \$5 for each of the three months ended June 30, 2016 and 2015, respectively and of \$10 for each of the six months ended June 30, 2016 and 2015, respectively.	(7 )	(7 )	(13 )	(13 )
Reclassification adjustment for net gains included in income, net of taxes of \$1,013 and \$28 for the three and six months ended June 30, 2016 and 2015, respectively.	(1,350 )	(36 )	(1,350 )	(36 )
Net unrealized gains on securities, net of taxes of (\$2,252) and \$4,126 for the three months ended June 30, 2016 and 2015, respectively and of (\$7,280) and \$833 for the six months ended June 30, 2016 and 2015, respectively.	3,024	(5,477 )	9,794	(1,145 )
Total other comprehensive income (loss), net of tax	1,777	(5,349 )	8,650	(849 )
Comprehensive income	\$32,212	\$9,485	\$48,646	\$22,718

The accompanying notes are an integral part of these consolidated financial statements.



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Consolidated Statements of Cash Flows**

(Unaudited)

	For the six months ended	
	June 30, 2016	2015
(Dollars in thousands)		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$39,996	\$23,567
Adjustments to reconcile net income to net cash provided by operating activities:		
Benefit for loan losses	-	(1,250 )
Depreciation and amortization of bank premises and equipment	2,094	1,535
Amortization of premium, net of accretion of discount	4,099	4,447
Net (gain) loss from fair value adjustments	2,102	(173 )
Net gain from sale of loans	(344 )	(49 )
Net gain from sale of securities	(2,363 )	(64 )
Net gain from sale of buildings	(33,814 )	(6,537 )
Income from bank owned life insurance	(1,389 )	(1,432 )
Gain from life insurance proceeds	(411 )	-
Stock-based compensation expense	3,564	3,643
Deferred compensation	(2,629 )	(2,004 )
Excess tax benefit from stock-based payment arrangements	(421 )	(380 )
Deferred income tax (benefit) provision	83	(3,855 )
Increase in other liabilities	16,211	706
Decrease in other assets	4,754	5,374
Net cash provided by operating activities	31,532	23,528
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of bank premises and equipment	(1,460 )	(7,841 )
Net purchases of Federal Home Loan Bank of New York shares	(11,129 )	(3,002 )
Purchases of securities held-to-maturity	(27,705 )	(3,100 )
Proceeds from maturities of securities held-to-maturity	5,475	390
Purchases of securities available for sale	(61,615 )	(138,095)
Proceeds from sales and calls of securities	66,996	25,039
Proceeds from maturities and prepayments of securities	53,856	61,868
Proceeds from bank owned life insurance	2,236	-
Proceeds from sale of buildings	34,332	20,209
Net originations of loans	(160,139)	(82,544 )
Purchases of loans	(137,994)	(126,070)
Proceeds from sale of real estate owned	853	2,070
Proceeds from sale of loans	8,360	5,028
Net cash used in investing activities	(227,934)	(246,048)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Net increase in non-interest bearing deposits	47,643	1,741
Net increase (decrease) in interest-bearing deposits	(8,448 )	179,213
Net increase in mortgagors' escrow deposits	9,061	8,251
Net proceeds from short-term borrowed funds	215,000	35,000
Proceeds from long-term borrowings	150,000	72,996
Repayment of long-term borrowings	(190,637)	(50,000 )
Purchases of treasury stock	(9,085 )	(13,490 )
Excess tax benefit from stock-based payment arrangements	421	380
Proceeds from issuance of common stock upon exercise of stock options	127	142
Cash dividends paid	(9,878 )	(9,379 )
Net cash provided by financing activities	204,204	224,854
Net increase in cash and cash equivalents	7,802	2,334
Cash and cash equivalents, beginning of period	42,363	34,265
Cash and cash equivalents, end of period	\$50,165	\$36,599
SUPPLEMENTAL CASHFLOW DISCLOSURE		
Interest paid	\$28,250	\$23,585
Income taxes paid	9,270	16,221
Taxes paid if excess tax benefits were not tax deductible	9,691	16,601
Non-cash activities:		
Securities purchased not yet settled	-	22,037
Securities transferred from available for sale to held-to-maturity	-	4,510
Loans transferred to Other Real Estate Owned	486	772
Loans provided for the sale of Other Real Estate Owned	-	175
Loans held for investment transferred to loans held for sale	-	300

The accompanying notes are an integral part of these consolidated financial statements.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Consolidated Statements of Changes in Stockholders' Equity****For the six months ended June 30, 2016 and 2015**

(Unaudited)

(Dollars in thousands, except per share data)	Total	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)
Balance at December 31, 2015	\$473,067	\$ 315	\$210,652	\$316,530	\$(48,868)	\$ (5,562 )
Net Income	39,996	-	-	39,996	-	-
Award of common shares released from Employee Benefit Trust (134,005 shares)	1,912	-	1,912	-	-	-
Vesting of restricted stock unit awards (245,111 shares)	-	-	(4,047 )	(396 )	4,443	-
Exercise of stock options (27,945 shares)	127	-	2	(34 )	159	-
Stock-based compensation expense	3,673	-	3,673	-	-	-
Stock-based income tax benefit	421	-	421	-	-	-
Purchase of treasury shares (378,695 shares)	(7,492 )	-	-	-	(7,492 )	-
Repurchase of shares to satisfy tax obligation (77,212 shares)	(1,593 )	-	-	-	(1,593 )	-
Dividends on common stock (\$0.34 per share)	(9,878 )	-	-	(9,878 )	-	-
Other comprehensive income	8,650	-	-	-	-	8,650
Balance at June 30, 2016	\$508,883	\$ 315	\$212,613	\$346,218	\$(53,351)	\$ 3,088
Balance at December 31, 2014	\$456,247	\$ 315	\$206,437	\$289,623	\$(37,221)	\$ (2,907 )
Net Income	23,567	-	-	23,567	-	-
Award of common shares released from Employee Benefit Trust (139,607 shares)	1,969	-	1,969	-	-	-
Vesting of restricted stock unit awards (204,110 shares)	-	-	(3,074 )	(503 )	3,577	-
Exercise of stock options (9,725 shares)	142	-	(4 )	(8 )	154	-
Stock-based compensation expense	3,549	-	3,549	-	-	-
Stock-based income tax benefit	380	-	380	-	-	-
Purchase of treasury shares (635,199 shares)	(12,380 )	-	-	-	(12,380)	-
Repurchase of shares to satisfy tax obligation (58,461 shares)	(1,110 )	-	-	-	(1,110 )	-
Dividends on common stock (\$0.32 per share)	(9,379 )	-	-	(9,379 )	-	-
Other comprehensive income	(849 )	-	-	-	-	(849 )
Balance at June 30, 2015	\$462,136	\$ 315	\$209,257	\$303,300	\$(46,980)	\$ (3,756 )

The accompanying notes are an integral part of these consolidated financial statements.



## **PART I – FINANCIAL INFORMATION**

### **FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

#### **Notes to Consolidated Financial Statements**

(Unaudited)

#### **1. Basis of Presentation**

The primary business of Flushing Financial Corporation (the “Holding Company”), a Delaware corporation, is the operation of its wholly-owned subsidiary, Flushing Bank (the “Bank”).

The unaudited consolidated financial statements presented in this Quarterly Report on Form 10-Q (“Quarterly Report”) include the collective results of the Holding Company and its direct and indirect wholly-owned subsidiaries, including the Bank, Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc., which are collectively herein referred to as “we,” “us,” “our” and the “Company.”

The Holding Company also owns Flushing Financial Capital Trust II, Flushing Financial Capital Trust III, and Flushing Financial Capital Trust IV (the “Trusts”), which are special purpose business trusts. The Trusts are not included in the Company’s consolidated financial statements as the Company would not absorb the losses of the Trusts if any losses were to occur.

The accompanying unaudited consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and general practices within the banking industry. The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for such presented periods of the Company. Such adjustments are of a normal recurring nature, unless otherwise disclosed in this Quarterly Report. All inter-company balances and transactions have been eliminated in consolidation. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for the full year.

The accompanying unaudited consolidated financial statements have been prepared in conformity with the instructions to Quarterly Report on Form 10-Q and Article 10, Rule 10-01 of Regulation S-X for interim financial statements. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). The unaudited consolidated interim financial information should be read in conjunction with the Company’s Annual Report on Form 10-K for the year ended December 31, 2015.

## **2. Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowance for loan losses (“ALLL”), the evaluation of goodwill for impairment, the review of the need for a valuation allowance of the Company’s deferred tax assets, the fair value of financial instruments including the evaluation of other-than-temporary impairment (“OTTI”) on securities. Actual results could differ from these estimates.

## **3. Earnings Per Share**

Basic earnings per common share is computed by dividing net income available to common shareholders by the total weighted average number of common shares outstanding, which includes unvested participating securities. Unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and as such are included in the calculation of earnings per share. The Company’s unvested restricted stock unit awards are considered participating securities. Therefore, weighted average common shares outstanding used for computing basic earnings per common share includes common shares outstanding plus unvested restricted stock unit awards. The computation of diluted earnings per share includes the additional dilutive effect of stock options outstanding and other common stock equivalents during the period. Common stock equivalents that are anti-dilutive are not included in the computation of diluted earnings per common share. The numerator for calculating basic and diluted earnings per common share is net income available to common shareholders. The shares held in the Company’s Employee Benefit Trust are not included in shares outstanding for purposes of calculating earnings per common share.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

Earnings per common share have been computed based on the following:

	For the three months ended June 30,		For the six months ended June 30,	
	2016	2015	2016	2015
	(In thousands, except per share data)			
Net income, as reported	\$30,435	\$14,834	\$39,996	\$23,567
Divided by:				
Weighted average common shares outstanding	29,022	29,246	29,059	29,321
Weighted average common stock equivalents	12	22	14	22
Total weighted average common shares outstanding and common stock equivalents	29,034	29,268	29,073	29,343
Basic earnings per common share	\$1.05	\$0.51	\$1.38	\$0.80
Diluted earnings per common share <sup>(1)</sup>	\$1.05	\$0.51	\$1.38	\$0.80
Dividend payout ratio	16.2	% 31.4	% 24.6	% 40.0

(1) For the three and six months ended June 30, 2016 and 2015, there were no stock options that were anti-dilutive.

**4. Debt and Equity Securities**

The Company's investments in equity securities that have readily determinable fair values and all investments in debt securities are classified in one of the following three categories and accounted for accordingly: (1) trading securities, (2) securities available for sale and (3) securities held-to-maturity.

The Company did not hold any trading securities at June 30, 2016 and December 31, 2015. Securities available for sale are recorded at fair value. Securities held-to-maturity are recorded at amortized cost.

The following table summarizes the Company's portfolio of securities held-to-maturity at June 30, 2016:

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

	Amortized Cost	Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
(In thousands)				
Securities held-to-maturity:				
Municipals	\$28,410	\$28,410	\$ -	\$ -
Total	\$28,410	\$28,410	\$ -	\$ -

The following table summarizes the Company's portfolio of securities held-to-maturity at December 31, 2015:

	Amortized Cost	Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
(In thousands)				
Securities held-to-maturity:				
Municipals	\$6,180	\$6,180	\$ -	\$ -
Total	\$6,180	\$6,180	\$ -	\$ -



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table summarizes the Company's portfolio of securities available for sale at June 30, 2016:

	Amortized Cost	Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
	(In thousands)			
Corporate	\$110,000	\$106,263	\$ 981	\$ 4,718
Municipals	126,347	131,716	5,369	-
Mutual funds	21,645	21,645	-	-
Collateralized loan obligations	101,650	101,820	340	170
Other	7,169	7,167	-	2
Total other securities	366,811	368,611	6,690	4,890
REMIC and CMO	412,117	420,227	8,562	452
GNMA	7,952	8,120	168	-
FNMA	132,981	136,393	3,449	37
FHLMC	15,453	15,760	307	-
Total mortgage-backed securities	568,503	580,500	12,486	489
Total securities available for sale	\$935,314	\$949,111	\$ 19,176	\$ 5,379

Mortgage-backed securities shown in the table above include one private issue collateralized mortgage obligation ("CMO") that is collateralized by commercial real estate mortgages with amortized cost and market value of \$5.3 million at June 30, 2016.

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2015:

	Amortized Cost	Fair Value	Gross Unrealized Gains	Gross Unrealized Losses
	(In thousands)			
Corporate	\$115,976	\$111,674	\$ 134	\$ 4,436
Municipals	127,696	131,583	3,887	-
Mutual funds	21,290	21,290	-	-

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Collateralized loan obligations	53,225	52,898	-	327
Other	7,214	7,212	-	2
Total other securities	325,401	324,657	4,021	4,765
REMIC and CMO	469,987	469,936	3,096	3,147
GNMA	11,635	11,798	302	139
FNMA	170,327	170,057	1,492	1,762
FHLMC	16,961	16,949	87	99
Total mortgage-backed securities	668,910	668,740	4,977	5,147
Total securities available for sale	\$994,311	\$993,397	\$ 8,998	\$ 9,912

Mortgage-backed securities shown in the table above include one private issue CMO that is collateralized by commercial real estate mortgages with an amortized cost and market value of \$7.7 million at December 31, 2015.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table details the amortized cost and fair value of the Company's securities classified as held-to-maturity at June 30, 2016, by contractual maturity. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
	(In thousands)	
Due in one year or less	\$6,370	\$6,370
Due after one year through five years	40	40
Due after ten years	22,000	22,000
Total securities held-to-maturity	\$28,410	\$28,410

The amortized cost and fair value of the Company's securities, classified as available for sale at June 30, 2016, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
	(In thousands)	
Due in one year or less	\$-	\$-
Due after one year through five years	1,810	1,843
Due after five years through ten years	91,683	91,795
Due after ten years	251,673	253,328
Total other securities	345,166	346,966
Mutual funds	21,645	21,645
Mortgage-backed securities	568,503	580,500
Total securities available for sale	\$935,314	\$949,111

The following table shows the Company's available for sale securities with gross unrealized losses and their fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss

position, at June 30, 2016:

	Count	Total Fair Value	Unrealized Losses	Less than 12 months Fair Value	Unrealized Losses	12 months or more Fair Value	Unrealized Losses
		(Dollars in thousands)					
Corporate	12	\$85,282	\$ 4,718	\$52,559	\$ 2,441	\$32,723	\$ 2,277
Collateralized loan obligations	6	45,861	170	45,861	170	-	-
Other	1	298	2	-	-	298	2
Total other securities	19	131,441	4,890	98,420	2,611	33,021	2,279
REMIC and CMO	8	45,906	452	11,004	61	34,902	391
FNMA	1	7,084	37	-	-	7,084	37
Total mortgage-backed securities	9	52,990	489	11,004	61	41,986	428
Total securities available for sale	28	\$184,431	\$ 5,379	\$109,424	\$ 2,672	\$75,007	\$ 2,707

- 9 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows the Company's available for sale securities with gross unrealized losses and their fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2015:

	Count	Total Fair Value	Unrealized Losses	Less than 12 months Fair Value	Unrealized Losses	12 months or more Fair Value	Unrealized Losses
		(Dollars in thousands)					
Corporate	12	\$85,563	\$ 4,436	\$76,218	\$ 3,782	\$9,345	\$ 654
Collateralized loan obligations	7	52,898	327	52,898	327	-	-
Other	1	298	2	-	-	298	2
Total other securities	20	138,759	4,765	129,116	4,109	9,643	656
REMIC and CMO	33	238,132	3,147	182,010	1,642	56,122	1,505
GNMA	1	6,977	139	6,977	139	-	-
FNMA	20	102,225	1,762	75,769	1,043	26,456	719
FHLMC	3	14,715	99	14,715	99	-	-
Total mortgage-backed securities	57	362,049	5,147	279,471	2,923	82,578	2,224
Total securities available for sale	77	\$500,808	\$ 9,912	\$408,587	\$ 7,032	\$92,221	\$ 2,880

OTTI losses on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, the investor must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss has occurred, only the amount of impairment associated with the credit loss is recognized in earnings in the Consolidated Statements of Income. Amounts relating to factors other than credit losses are recorded in accumulated other comprehensive income ("AOCI") within Stockholders' Equity.

The Company reviewed each investment that had an unrealized loss at June 30, 2016 and December 31, 2015. An unrealized loss exists when the current fair value of an investment is less than its amortized cost basis. Unrealized losses on available for sale securities, that are deemed to be temporary, are recorded in AOCI, net of tax.

The unrealized losses in total securities available for sale at June 30, 2016 and December 31, 2015 were caused by movements in interest rates. It is not anticipated that these securities would be settled at a price that is less than the

amortized cost of the Company's investment. Each of these securities is performing according to its terms and, in the opinion of management, will continue to perform according to its terms. The Company does not have the intent to sell these securities and it is more likely than not the Company will not be required to sell the securities before recovery of the securities' amortized cost basis. This conclusion is based upon considering the Company's cash and working capital requirements and contractual and regulatory obligations, none of which the Company believes would cause the sale of the securities. Therefore, the Company did not consider these investments to be other-than-temporarily impaired at June 30, 2016 and December 31, 2015.

The Company sold available for sale securities with book values at the time of sale totaling \$64.6 million and \$25.0 million during the three and six months ended June 30, 2016 and 2015, respectively.

- 10 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table represents the gross gains and gross losses realized from the sale of securities available for sale for the periods indicated:

	For the three months ended		For the six months ended	
	June 30, 2016	2015	June 30, 2016	2015
	(In thousands)			
Gross gains from the sale of securities	\$2,370	\$233	\$2,370	\$233
Gross losses from the sale of securities	(7 )	(169)	(7 )	(169)
Net gains from the sale of securities	\$2,363	\$64	\$2,363	\$64

**5. Loans**

Loans are reported at their outstanding principal balance net of any unearned income, charge-offs, deferred loan fees and costs on originated loans and unamortized premiums or discounts on purchased loans. Interest on loans is recognized on the accrual basis. The accrual of income on loans is generally discontinued when certain factors, such as contractual delinquency of 90 days or more, indicate reasonable doubt as to the timely collectability of such income. Uncollected interest previously recognized on non-accrual loans is reversed from interest income at the time the loan is placed on non-accrual status. A non-accrual loan can be returned to accrual status when contractual delinquency returns to less than 90 days delinquent. Subsequent cash payments received on non-accrual loans that do not bring the loan to less than 90 days delinquent are recorded on a cash basis. Subsequent cash payments can also be applied first as a reduction of principal until all principal is recovered and then subsequently to interest, if in management's opinion, it is evident that recovery of all principal due is likely to occur. Loan fees and certain loan origination costs are deferred. Net loan origination costs and premiums or discounts on loans purchased are amortized into interest income over the contractual life of the loans using the level-yield method. Prepayment penalties received on loans which pay in full prior to their scheduled maturity are included in interest income in the period they are collected.

The Company maintains an allowance for loan losses at an amount, which, in management's judgment, is adequate to absorb probable estimated losses inherent in the loan portfolio. Management's judgment in determining the adequacy of the allowance is based on evaluations of the collectability of loans. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revisions as more information becomes available. An unallocated

component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. The allowance is established through charges to earnings in the form of a provision for loan losses based on management's evaluation of the risk inherent in the various components of the loan portfolio and other factors, including historical loan loss experience (which is updated quarterly), current economic conditions, delinquency and non-accrual trends, classified loan levels, risk in the portfolio and volumes and trends in loan types, recent trends in charge-offs, changes in underwriting standards, experience, ability and depth of the Company's lenders, collection policies and experience, internal loan review function and other external factors. Increases and decreases in the allowance other than charge-offs and recoveries are included in the provision for loan losses. When a loan or a portion of a loan is determined to be uncollectible, the portion deemed uncollectible is charged against the allowance, and subsequent recoveries, if any, are credited to the allowance. The Company segregated its loans into two portfolios based on year of origination. One portfolio was reviewed for loans originated after December 31, 2009 and a second portfolio for loans originated prior to January 1, 2010. Our decision to segregate the portfolio based upon origination dates was based on changes made in our underwriting standards during 2009. By the end of 2009, all loans were being underwritten based on revised and tightened underwriting standards. Loans originated prior to 2010 have a higher delinquency rate and loss history. Each of the years in the portfolio for loans originated prior to 2010 has a similar delinquency rate. The determination of the amount of the allowance for loan losses includes estimates that are susceptible to significant changes due to changes in appraisal values of collateral, national and local economic conditions and other factors. We review our loan portfolio by separate categories with similar risk and collateral characteristics. Impaired loans are segregated and reviewed separately. All non-accrual loans are classified as impaired loans. The Company's Board of Directors reviews and approves management's evaluation of the adequacy of the allowance for loan losses on a quarterly basis.



**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

(Unaudited)

The Company recognizes a loan as non-performing when the borrower has demonstrated the inability to bring the loan current, or due to other circumstances which, in management's opinion, indicate the borrower will be unable to bring the loan current within a reasonable time. All loans classified as non-performing, which includes all loans past due 90 days or more, are classified as non-accrual unless there is, in our opinion, compelling evidence the borrower will bring the loan current in the immediate future. Prior to a loan becoming 90 days delinquent an updated appraisal is ordered and/or an internal evaluation is prepared. The loan balances of collateral dependent impaired loans are compared to the property's updated fair value. The Company considers fair value of collateral dependent loans to be 85% of the appraised or internally estimated value of the property. The balance which exceeds fair value is generally charged-off, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. In addition, taxi medallion loans with a loan-to-value greater than 100% are classified as impaired and allocated a portion of the ALLL in the amount of the excess of the loan-to-value over the loan's principal balance. The 85% is based on the actual net proceeds the Bank has received from the sale of other real estate owned ("OREO") as a percentage of OREO's appraised value.

A loan is considered impaired when, based upon current information, the Company believes it is probable that it will be unable to collect all amounts due, both principal and interest, in accordance with the original terms of the loan. Impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or at the loan's observable market price or, as a practical expedient, the fair value of the collateral if the loan is collateral dependent. Interest income on impaired loans is recorded on the cash basis.

The Company reviews each impaired loan on an individual basis to determine if either a charge-off or a valuation allowance needs to be allocated to the loan. The Company does not charge-off or allocate a valuation allowance to loans for which management has concluded the current value of the underlying collateral will allow for recovery of the loan balance either through the sale of the loan or by foreclosure and sale of the property.

The Company evaluates the underlying collateral through a third party appraisal, or when a third party appraisal is not available, the Company will use an internal evaluation. The internal evaluations are prepared using an income approach or a sales approach. The income approach is used for income producing properties and uses current revenues less operating expenses to determine the net cash flow of the property. Once the net cash flow is determined, the value of the property is calculated using an appropriate capitalization rate for the property. The sales approach uses comparable sales prices in the market. When an internal evaluation is used, we place greater reliance on the income approach to value the collateral.

In preparing internal evaluations of property values, the Company seeks to obtain current data on the subject property from various sources, including: (1) the borrower; (2) copies of existing leases; (3) local real estate brokers and appraisers; (4) public records (such as for real estate taxes and water and sewer charges); (5) comparable sales and rental data in the market; (6) an inspection of the property and (7) interviews with tenants. These internal evaluations primarily focus on the income approach and comparable sales data to value the property.

As of June 30, 2016, we utilized recent third party appraisals of the collateral to measure impairment for \$33.0 million, or 71.3%, of collateral dependent impaired loans, and used internal evaluations of the property's value for \$13.3 million, or 28.7%, of collateral dependent impaired loans.

The Company may restructure a loan to enable a borrower experiencing financial difficulties to continue making payments when it is deemed to be in the Company's best long-term interest. This restructure may include reducing the interest rate or amount of the monthly payment for a specified period of time, after which the interest rate and repayment terms revert to the original terms of the loan. We classify these loans as Troubled Debt Restructured ("TDR").

These restructurings have not included a reduction of principal balance. The Company believes that restructuring these loans in this manner will allow certain borrowers to become and remain current on their loans. All loans classified as TDR are considered impaired, however TDR loans which have been current for six consecutive months at the time they are restructured as TDR remain on accrual status and are not included as part of non-performing loans. Loans which were delinquent at the time they are restructured as a TDR are placed on non-accrual status and reported as non-performing loans until they have made timely payments for six consecutive months.

The allocation of a portion of the allowance for loan losses for a performing TDR loan is based upon the present value of the future expected cash flows discounted at the loan's original effective rate, or for a non-performing TDR which is collateral dependent, the fair value of the collateral. At June 30, 2016, there were no commitments to lend additional funds to borrowers whose loans were modified to a TDR. The modification of loans to a TDR did not have a significant effect on our operating results, nor did it require a significant allocation of the allowance for loan losses.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows loans modified and classified as TDR during the period indicated:

(Dollars in thousands)	For the three and six months ended		Modification description
	Number	Balance	
		June 30, 2016	
One-to-four family - residential	2	\$263	Received below market interest rates and the loan amortizations were extended.
Commercial business and other	2	739	One received an amortization extension and one received a below market interest rate and an amortization extension.
Total	4	\$1,002	

The Company did not modify and classify any loans as TDR during the three months ended June 30, 2015.

The following table shows loans modified and classified as TDR during the periods indicated:

(Dollars in thousands)	For the six months ended		Modification description
	Number	Balance	
		June 30, 2015	
Small business administration	1	41	Received a below market interest rate and the loan amortization was extended.
Total	1	\$ 41	

The recorded investment of the loans modified and classified as TDR presented in the table above, were unchanged as there was no principal forgiven in this modification.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our recorded investment for loans classified as TDR that are performing according to their restructured terms at the periods indicated:

<i>(Dollars in thousands)</i>	June 30, 2016		December 31, 2015	
	Number of contracts	Recorded investment	Number of contracts	Recorded investment
Multi-family residential	9	\$ 2,599	9	\$ 2,626
Commercial real estate	2	2,086	3	2,371
One-to-four family - mixed-use property	5	1,819	6	2,052
One-to-four family - residential	3	600	1	343
Small business administration	-	-	1	34
Commercial business and other	3	1,197	4	2,083
Total performing troubled debt restructured	22	\$ 8,301	24	\$ 9,509

During the three and six months ended June 30, 2016 there were no TDR loans transferred to non-performing status. During the three and six months ended June 30, 2015 one TDR loan of \$0.4 million was transferred to non-performing status, which resulted in this loan being included in non-performing loans.

The following table shows our recorded investment for loans classified as TDR that are not performing according to their restructured terms at the periods indicated:

<i>(Dollars in thousands)</i>	June 30, 2016		December 31, 2015	
	Number of contracts	Recorded investment	Number of contracts	Recorded investment
Multi-family residential	1	\$ 397	1	\$ 391
Total troubled debt restructurings that subsequently defaulted	1	\$ 397	1	\$ 391



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our non-performing loans at the periods indicated:

(In thousands)	June 30, 2016	December 31, 2015
Loans ninety days or more past due and still accruing:		
Multi-family residential	\$574	\$ 233
Commercial real estate	320	1,183
One-to-four family - mixed-use property	635	611
One-to-four family - residential	13	13
Construction	-	1,000
Commercial Business and other	-	220
Total	1,542	3,260
Non-accrual mortgage loans:		
Multi-family residential	3,162	3,561
Commercial real estate	2,299	2,398
One-to-four family - mixed-use property	6,005	5,952
One-to-four family - residential	8,406	10,120
Total	19,872	22,031
Non-accrual non-mortgage loans:		
Small business administration	185	218
Taxi medallion	196	-
Commercial business and other	128	568
Total	509	786
Total non-accrual loans	20,381	22,817
Total non-accrual loans and loans ninety days or more past due and still accruing	\$21,923	\$ 26,077

The following is a summary of interest foregone on non-accrual loans and loans classified as TDR for the periods indicated:

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

	For the three months ended June 30, 2016		For the six months ended June 30, 2015	
	2016	2015	2016	2015
	(In thousands)			
Interest income that would have been recognized had the loans performed in accordance with their original terms	\$476	\$662	\$948	\$1,313
Less: Interest income included in the results of operations	101	143	213	301
Total foregone interest	\$375	\$519	\$735	\$1,012

- 15 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show an age analysis of our recorded investment in loans, including loans past maturity, at the periods indicated:

(In thousands)	June 30, 2016			Total Past Due	Current	Total Loans
	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days			
Multi-family residential	\$4,706	\$363	\$3,737	\$8,806	\$2,150,332	\$2,159,138
Commercial real estate	2,405	987	2,619	6,011	1,140,389	1,146,400
One-to-four family - mixed-use property	4,417	1,025	6,640	12,082	554,620	566,702
One-to-four family - residential	1,518	527	8,221	10,266	179,985	190,251
Co-operative apartments	-	-	-	-	7,571	7,571
Construction loans	-	576	-	576	9,323	9,899
Small Business Administration	2,435	119	80	2,634	12,084	14,718
Taxi medallion	3,767	-	196	3,963	16,678	20,641
Commercial business and other	3,012	12	-	3,024	561,060	564,084
Total	\$22,260	\$3,609	\$21,493	\$47,362	\$4,632,042	\$4,679,404

(In thousands)	December 31, 2015			Total Past Due	Current	Total Loans
	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days			
Multi-family residential	\$9,421	\$804	\$3,794	\$14,019	\$2,041,209	\$2,055,228
Commercial real estate	2,820	153	3,580	6,553	994,683	1,001,236
One-to-four family - mixed-use property	8,630	1,258	6,563	16,451	556,592	573,043
One-to-four family - residential	4,261	154	10,134	14,549	173,289	187,838
Co-operative apartments	-	-	-	-	8,285	8,285
Construction loans	-	-	1,000	1,000	6,284	7,284
Small Business Administration	42	-	218	260	11,934	12,194
Taxi medallion	-	-	-	-	20,881	20,881
Commercial business and other	-	2	228	230	506,392	506,622
Total	\$25,174	\$2,371	\$25,517	\$53,062	\$4,319,549	\$4,372,611





**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the activity in the allowance for loan losses for the three month periods indicated:

June 30, 2016

(In thousands)	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family - residential	Construction loans	Small Business Administration	Taxi medallion	Commercial business and other	Unallocated	Total
Allowance for credit losses:										
Beginning balance	\$6,298	\$4,201	\$3,507	\$1,042	\$55	\$269	\$335	\$4,591	\$1,695	\$21,993
Charge-off's	(23 )	-	(54 )	(8 )	-	(1 )	-	(15 )	-	(101 )
Recoveries	206	-	18	1	-	43	-	38	-	306
Provision (Benefit)	(304 )	244	(145 )	9	20	263	707	55	(849 )	-
Ending balance	\$6,177	\$4,445	\$3,326	\$1,044	\$75	\$574	\$1,042	\$4,669	\$846	\$22,198

June 30, 2015

(In thousands)	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family - residential	Construction loans	Small Business Administration	Taxi medallion	Commercial business and other	Total
Allowance for credit losses:									
Beginning balance	\$ 8,629	\$ 3,902	\$ 5,429	\$ 1,465	\$ 23	\$ 266	\$ 11	\$ 4,366	\$24,091
Charge-off's	(303 )	(14 )	(394 )	(91 )	-	-	-	(1 )	(803 )
Recoveries	191	(4 )	44	74	-	7	-	-	312
Provision (Benefit)	(217 )	(158 )	101	(15 )	6	18	-	(251 )	(516 )
Ending balance	\$ 8,300	\$ 3,726	\$ 5,180	\$ 1,433	\$ 29	\$ 291	\$ 11	\$ 4,114	\$23,084

- 17 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the activity in the allowance for loan losses for the six month periods indicated:

June 30, 2016

(In thousands)	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family - residential	Construction loans	Small Business Administration	Taxi medallion	Commercial business and other	Unallocated	Total
Allowance for credit losses:										
Beginning balance	\$6,718	\$4,239	\$4,227	\$1,227	\$50	\$262	\$343	\$4,469	\$-	\$21,535
Charge-off's	(65 )	-	(68 )	(74 )	-	(1 )	-	(40 )	-	(248 )
Recoveries	219	-	205	366	-	74	-	47	-	911
Provision (Benefit)	(695 )	206	(1,038)	(475 )	25	239	699	193	846	-
Ending balance	\$6,177	\$4,445	\$3,326	\$1,044	\$75	\$574	\$1,042	\$4,669	\$846	\$22,198

June 30, 2015

(In thousands)	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family - residential	Construction loans	Small Business Administration	Taxi medallion	Commercial business and other	Total
Allowance for credit losses:									
Beginning balance	\$ 8,827	\$ 4,202	\$ 5,840	\$ 1,690	\$ 42	\$ 279	\$ 11	\$ 4,205	\$25,096
Charge-off's	(400 )	(32 )	(472 )	(244 )	-	-	-	(52 )	(1,200 )
Recoveries	214	68	47	74	-	27	-	8	438
Provision (Benefit)	(341 )	(512 )	(235 )	(87 )	(13 )	(15 )	-	(47 )	(1,250 )
Ending balance	\$ 8,300	\$ 3,726	\$ 5,180	\$ 1,433	\$ 29	\$ 291	\$ 11	\$ 4,114	\$23,084

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables show the manner in which loans were evaluated for impairment at the periods indicated:

June 30, 2016

(In thousands)	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family-residential	Co-operative apartments	Construction loans	Small Business Administration	Taxi Medallion	Commercial business and other
<b>Financing Receivables:</b>									
Ending Balance	\$2,159,138	\$1,146,400	\$566,702	\$190,251	\$7,571	\$9,899	\$14,718	\$20,641	\$564,084
Ending balance: individually evaluated for impairment	\$8,015	\$7,038	\$11,605	\$10,769	\$-	\$570	\$938	\$6,364	\$2,709
Ending balance: collectively evaluated for impairment	\$2,151,123	\$1,139,362	\$555,097	\$179,482	\$7,571	\$9,329	\$13,780	\$14,277	\$561,375
<b>Allowance for credit losses:</b>									
Ending balance: individually evaluated for impairment	\$242	\$201	\$480	\$50	\$-	\$-	\$412	\$1,035	\$1
Ending balance: collectively evaluated for impairment	\$5,935	\$4,244	\$2,846	\$994	\$-	\$75	\$162	\$7	\$4,668

December 31, 2015

(In thousands)	Multi-family residential	Commercial real estate	One-to-four family - mixed-use property	One-to-four family-residential	Co-operative apartments	Construction loans	Small Business Administration	Taxi Medallion	Commercial business and other
<b>Financing Receivables:</b>									
Ending Balance	\$2,055,228	\$1,001,236	\$573,043	\$187,838	\$8,285	\$7,284	\$12,194	\$20,881	\$506,622
Ending balance: individually evaluated for impairment	\$8,047	\$6,183	\$12,828	\$12,598	\$-	\$1,000	\$310	\$2,118	\$4,716
Ending balance: collectively evaluated for impairment	\$2,047,181	\$995,053	\$560,215	\$175,240	\$8,285	\$6,284	\$11,884	\$18,763	\$501,906
<b>Allowance for credit losses:</b>									
Ending balance: individually evaluated for impairment	\$252	\$180	\$502	\$51	\$-	\$-	\$-	\$333	\$112
	\$6,466	\$4,059	\$3,725	\$1,176	\$-	\$50	\$262	\$10	\$4,357

Ending balance: collectively  
evaluated for impairment

- 19 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our recorded investment, unpaid principal balance and allocated allowance for loan losses for impaired loans at the periods indicated:

	June 30, 2016			December 31, 2015		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(In thousands)					
With no related allowance recorded:						
Mortgage loans:						
Multi-family residential	\$5,732	\$6,209	\$ -	\$5,742	\$6,410	\$ -
Commercial real estate	4,952	4,980	-	3,812	3,869	-
One-to-four family mixed-use property	9,102	10,082	-	10,082	11,335	-
One-to-four family residential	10,333	11,934	-	12,255	14,345	-
Co-operative apartments	-	-	-	-	-	-
Construction	570	570	-	1,000	1,000	-
Non-mortgage loans:						
Small Business Administration	262	262	-	276	276	-
Taxi Medallion	-	-	-	-	-	-
Commercial Business and other	2,252	2,622	-	2,682	5,347	-
Total loans with no related allowance recorded	33,203	36,659	-	35,849	42,582	-
With an allowance recorded:						
Mortgage loans:						
Multi-family residential	2,283	2,283	242	2,305	2,305	252
Commercial real estate	2,086	2,086	201	2,371	2,371	180
One-to-four family mixed-use property	2,503	2,503	480	2,746	2,746	502
One-to-four family residential	436	436	50	343	343	51
Co-operative apartments	-	-	-	-	-	-
Construction	-	-	-	-	-	-
Non-mortgage loans:						
Small Business Administration	676	676	412	34	34	-
Taxi Medallion	6,364	6,364	1,035	2,118	2,118	333
Commercial Business and other	457	457	1	2,034	2,034	112
Total loans with an allowance recorded	14,805	14,805	2,421	11,951	11,951	1,430

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Total Impaired Loans:						
Total mortgage loans	\$37,997	\$41,083	\$ 973	\$40,656	\$44,724	\$ 985
Total non-mortgage loans	\$10,011	\$10,381	\$ 1,448	\$7,144	\$9,809	\$ 445

- 20 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our average recorded investment and interest income recognized for impaired loans for the three months ended:

	June 30, 2016		June 30, 2015	
	Average	Interest	Average	Interest
	Recorded	Recognized	Recorded	Recognized
	Investmen	Investmen	Investmen	Investmen
	Investmen	Investmen	Investmen	Investmen
	(In thousands)			
With no related allowance recorded:				
Mortgage loans:				
Multi-family residential	\$5,920	\$ 33	\$10,281	\$ 36
Commercial real estate	5,077	45	5,598	36
One-to-four family mixed-use property	8,928	41	10,816	51
One-to-four family residential	10,649	25	13,458	18
Co-operative apartments	-	-	307	5
Construction	570	7	-	-
Non-mortgage loans:				
Small Business Administration	257	3	314	3
Taxi Medallion	-	-	-	-
Commercial Business and other	2,313	46	4,607	49
Total loans with no related allowance recorded	33,714	200	45,381	198
With an allowance recorded:				
Mortgage loans:				
Multi-family residential	2,289	29	2,372	30
Commercial real estate	2,222	24	541	7
One-to-four family mixed-use property	2,617	34	3,069	42
One-to-four family residential	389	4	350	3
Co-operative apartments	-	-	-	-
Construction	-	-	-	-
Non-mortgage loans:				
Small Business Administration	413	10	40	1
Taxi Medallion	4,237	44	-	-
Commercial Business and other	1,225	7	2,584	35
Total loans with an allowance recorded	13,392	152	8,956	118



Total Impaired Loans:				
Total mortgage loans	\$38,661	\$ 242	\$46,792	\$ 228
Total non-mortgage loans	\$8,445	\$ 110	\$7,545	\$ 88

- 21 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows our average recorded investment and interest income recognized for impaired loans for the six months ended:

	June 30, 2016		June 30, 2015	
	Average	Interest	Average	Interest
	Recorded	Recognized	Recorded	Recognized
	Investmen	Investmen	Investmen	Investmen
	Investmen	Investmen	Investmen	Investmen
	(In thousands)			
With no related allowance recorded:				
Mortgage loans:				
Multi-family residential	\$5,861	\$ 67	\$10,347	\$ 77
Commercial real estate	4,655	90	6,099	71
One-to-four family mixed-use property	9,313	88	11,219	103
One-to-four family residential	11,184	52	13,244	42
Co-operative apartments	-	-	204	10
Construction	713	14	-	-
Non-mortgage loans:				
Small Business Administration	263	6	209	6
Taxi Medallion	-	-	-	-
Commercial Business and other	2,436	93	3,997	100
Total loans with no related allowance recorded	34,425	410	45,319	409
With an allowance recorded:				
Mortgage loans:				
Multi-family residential	2,294	58	2,508	61
Commercial real estate	2,272	49	1,151	15
One-to-four family mixed-use property	2,660	68	3,077	84
One-to-four family residential	373	7	351	7
Co-operative apartments	-	-	-	-
Construction	-	-	-	-
Non-mortgage loans:				
Small Business Administration	287	19	27	1
Taxi Medallion	3,531	88	-	-
Commercial Business and other	1,494	14	2,627	69
Total loans with an allowance recorded	12,911	303	9,741	237

Total Impaired Loans:				
Total mortgage loans	\$39,325	\$ 493	\$48,200	\$ 470
Total non-mortgage loans	\$8,011	\$ 220	\$6,860	\$ 176

- 22 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

In accordance with our policy and the current regulatory guidelines, we designate loans as “Special Mention,” which are considered “Criticized Loans,” and “Substandard,” “Doubtful,” or “Loss,” which are considered “Classified Loans”. If a loan does not fall within one of the previous mentioned categories then the loan would be considered “Pass.” Loans that are non-accrual are designated as Substandard, Doubtful or Loss. These loan designations are updated quarterly. We designate a loan as Substandard when a well-defined weakness is identified that jeopardizes the orderly liquidation of the debt. We designate a loan Doubtful when it displays the inherent weakness of a Substandard loan with the added provision that collection of the debt in full, on the basis of existing facts, is highly improbable. We designate a loan as Loss if it is deemed the debtor is incapable of repayment. The Company does not hold any loans designated as Loss, as loans that are designated as Loss are charged to the Allowance for Loan Losses. We designate a loan as Special Mention if the asset does not warrant classification within one of the other classifications, but does contain a potential weakness that deserves closer attention.

The following table sets forth the recorded investment in loans designated as Criticized or Classified at the periods indicated:

(In thousands)	June 30, 2016				
	Special Mention	Substandard	Doubtful	Loss	Total
Multi-family residential	\$7,678	\$ 5,416	\$ -	\$ -	\$13,094
Commercial real estate	1,552	4,952	-	-	6,504
One-to-four family - mixed-use property	3,797	9,785	-	-	13,582
One-to-four family - residential	1,346	10,431	-	-	11,777
Co-operative apartments	-	-	-	-	-
Construction loans	576	570	-	-	1,146
Small Business Administration	554	870	-	-	1,424
Taxi Medallion	-	6,364	-	-	6,364
Commercial business and other	730	2,710	-	-	3,440
Total loans	\$16,233	\$ 41,098	\$ -	\$ -	\$57,331

(In thousands)	December 31, 2015				
	Special Mention	Substandard	Doubtful	Loss	Total
Multi-family residential	\$4,361	\$ 5,421	\$ -	\$ -	\$9,782
Commercial real estate	1,821	3,812	-	-	5,633

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

One-to-four family - mixed-use property	3,087	10,990	-	-	14,077
One-to-four family - residential	1,437	12,255	-	-	13,692
Co-operative apartments	-	-	-	-	-
Construction loans	-	1,000	-	-	1,000
Small Business Administration	229	224	-	-	453
Taxi Medallion	-	2,118	-	-	2,118
Commercial business and other	-	3,123	-	-	3,123
Total loans	\$10,935	\$38,943	\$-	\$-	\$49,878

Commitments to extend credit (principally real estate mortgage loans) and lines of credit (principally home equity lines of credit and business lines of credit) amounted to \$58.9 million and \$217.2 million, respectively, at June 30, 2016.

- 23 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

**6. Loans held for sale**

Loans held for sale are carried at the lower of cost or estimated fair value. At June 30, 2016 and December 31, 2015, the Bank did not have any loans held for sale.

The Company has implemented a strategy of selling certain delinquent and non-performing loans. Once the Company has decided to sell a loan, the sale usually closes in a short period of time, generally within the same quarter. Loans designated held for sale are reclassified from loans held for investment to loans held for sale. Terms of sale include cash due upon the closing of the sale, no contingencies or recourse to the Company and servicing is released to the buyer.

The following table shows delinquent and non-performing loans sold during the period indicated:

<i>(Dollars in thousands)</i>	For the three months ended June 30, 2016			
	Loans sold	Proceeds	Net (charge-offs) recoveries	Net gain
Multi-family residential	3	\$ 1,174	\$ (8 )	\$ -
One-to-four family - mixed-use property	3	1,271	-	3
Total	6	\$ 2,445	\$ (8 )	\$ 3

The following table shows delinquent and non-performing loans sold during the period indicated:

<i>(Dollars in thousands)</i>	For the three months ended June 30, 2015			
	Loans sold	Proceeds	Net (charge-offs) recoveries	Net gain

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Multi-family residential	2	\$ 1,045	\$ 137	\$-
Commercial real estate	1	1,311	-	-
One-to-four family - mixed-use property	4	1,150	-	47
Total	7	\$ 3,506	\$ 137	\$47

- 24 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows delinquent and non-performing loans sold during the period indicated:

<i>(Dollars in thousands)</i>	For the six months ended June 30, 2016			
	Loans sold	Proceeds	Net (charge-offs) recoveries	Net gain
Multi-family residential	6	\$ 2,049	\$ (8 )	\$ 2
Commercial real estate	2	192	-	-
One-to-four family - mixed-use property	7	2,585	-	23
Total <sup>(1)</sup>	15	\$ 4,826	\$ (8 )	\$ 25

The above table does not include the sale of six performing small business administration loans for proceeds (1) totaling \$3.5 million during the six months ended June 30, 2016. These loans were sold for a net gain of \$0.3 million.

The following table shows delinquent and non-performing loans sold during the period indicated:

<i>(Dollars in thousands)</i>	For the six months ended June 30, 2015			
	Loans sold	Proceeds	Net (charge-offs) recoveries	Net gain (loss)
Multi-family residential	4	\$ 1,881	\$ 137	\$ (2 )
Commercial real estate	1	1,311	-	-
One-to-four family - mixed-use property	7	1,836	-	51
Total	12	\$ 5,028	\$ 137	\$ 49

**7. Other Real Estate Owned**



The following are changes in OREO during the periods indicated:

	For the three months ended June 30, 2016		For the six months ended June 30, 2015	
	2016	2015	2016	2015
	(In thousands)			
Balance at beginning of period	\$4,602	\$5,252	\$4,932	\$6,326
Acquisitions	-	289	486	772
Write-down of carrying value	(934 )	(896 )	(934 )	(896 )
Sales	-	(390 )	(816 )	(1,947)
Balance at end of period <sup>(1)</sup>	\$3,668	\$4,255	\$3,668	\$4,255

(1) OREO are included in other assets on the Company's Consolidated Statements of Financial Condition.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table shows the gross gains, gross losses and write-downs of OREO reported in the Consolidated Statements of Income during the periods indicated:

	For the three months ended June 30, 2016		For the six months ended June 30, 2015	
	2016	2015	2016	2015
	(In thousands)			
Gross gains	\$-	\$86	\$37	\$302
Gross losses	-	-	-	(6 )
Write-down of carrying value	(934)	(896)	(934)	(896)
Total net loss	\$(934)	\$(810)	\$(897)	\$(600)

We may obtain physical possession of residential real estate collateralizing a consumer mortgage loan via foreclosure or an in-substance repossession. During the three and six months ended June 30, 2016, we did not foreclose on any consumer mortgages through in-substance repossession. At June 30, 2016, we held two foreclosed residential real estate properties totaling \$0.6 million and at December 31, 2015, we held one foreclosed residential real estate property for \$0.1 million. Included within net loans as of June 30, 2016 and December 31, 2015 was a recorded investment of \$13.1 million and \$15.2 million, respectively, of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction.

**8. Repurchase Agreements**

As part of the Company's strategy to finance investment opportunities and manage its cost of funds, the Company enters into repurchase agreements with broker-dealers and the Federal Home Loan Bank of New York ("FHLB-NY"). These agreements are recorded as financing transactions and the obligations to repurchase are reflected as a liability in the consolidated financial statements. The securities underlying the agreements are delivered to the broker-dealers or the FHLB-NY who arrange the transaction. The securities remain registered in the name of the Company and are returned upon the maturity of the agreement. The Company retains the right of substitution of collateral throughout the terms of the agreements. As a condition of the repurchase agreements the Company is required to provide sufficient collateral. If the fair value of the collateral were to fall below the required level, the Company is obligated to pledge additional collateral. All the repurchase agreements are collateralized by mortgage-backed securities.

The following tables show the type of securities pledged and remaining maturity of repurchase agreements held at the periods indicated:

	At June 30, 2016			
	Remaining Contractual Maturity of Agreements			
	Less than 1 year	1 year to 3 years	Over 3 years	Total
	(In thousands)			
Repurchase agreements:				
Mortgage-backed securities	\$20,000	\$ -	\$40,000	\$60,000
Total repurchase agreements	\$20,000	\$ -	\$40,000	\$60,000

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

At December 31, 2015  
 Remaining Contractual Maturity of  
 Agreements  
 Less  
 than 1    1 year to    Over 3  
 year       3 years       years       Total  
 (In thousands)

Repurchase agreements:				
Mortgage-backed securities	\$38,000	\$38,000	\$40,000	\$116,000
Total repurchase agreements	\$38,000	\$38,000	\$40,000	\$116,000

The fair value of the collateral pledged for the repurchase agreements above was \$67.9 million and \$131.4 million at June 30, 2016 and December 31, 2015, respectively.

During the three months ended June 30, 2016, \$38.0 million in repurchase agreements, at an average cost of 4.16%, which were scheduled to mature in late 2017, were pre-paid. A \$2.1 million prepayment penalty was incurred as part of this transaction.

**9. Stock-Based Compensation**

For the three months ended June 30, 2016 and 2015, the Company's net income, as reported, includes \$0.6 million and \$0.9 million, respectively, of stock-based compensation costs and \$0.2 and \$0.3 million, respectively, of income tax benefits related to the stock-based compensation plans in each of the periods. For the six months ended June 30, 2016 and 2015, the Company's net income, as reported, includes \$3.6 million of stock-based compensation costs and \$1.4 million of income tax benefits related to the stock-based compensation plans. During the three months ended June 30, 2015, the Company granted 3,600 restricted stock units. The Company did not issue any restricted stock units during the three months ended June 30, 2016. During the six months ended June 30, 2016 and 2015, the Company granted 337,175 and 318,120 restricted stock units, respectively. The Company has not granted any stock options since 2009.

The Company estimated the fair value of stock options using the Black-Scholes valuation model. Key assumptions used to estimate the fair value of stock options included the exercise price of the award, the expected option term, the expected volatility of the Company's stock price, the risk-free interest rate over the options' expected term and the

annual dividend yield. The Company uses the fair value of the common stock on the date of award to measure compensation cost for restricted stock unit awards. Compensation cost is recognized over the vesting period of the award using the straight line method.

The following table summarizes the Company's restricted stock unit ("RSU") awards under the 2014 Omnibus Plan and the Prior Plans in the aggregate at or for the six months ended June 30, 2016:

	Shares	Weighted-Average Grant-Date Fair Value
Non-vested at December 31, 2015	415,909	\$ 18.10
Granted	337,175	19.85
Vested	(235,335)	18.71
Forfeited	(14,660 )	18.49
Non-vested at June 30, 2016	503,089	\$ 18.98
Vested but unissued at June 30, 2016	280,450	\$ 19.28

As of June 30, 2016, there was \$8.2 million of total unrecognized compensation cost related to non-vested full value awards granted under the Omnibus Plan. That cost is expected to be recognized over a weighted-average period of 3.5 years. The total fair value of awards vested for the three months ended June 30, 2015 were \$0.8 million. No awards vested during the three months ended June 30, 2016. The total fair value of awards vested for the six months ended June 30, 2016 and 2015 was \$4.8 million and \$4.9 million, respectively. The vested but unissued RSU awards consist of awards made to employees and directors who are eligible for retirement. According to the terms of these awards, which provide for vesting upon retirement, these employees and directors have no risk of forfeiture. These shares will be issued at the original contractual vesting and settlement dates.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table summarizes certain information regarding the stock option awards under the Omnibus Plan and the Prior Plans in the aggregate at or for the six months ended June 30, 2016:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value (\$000)*
Outstanding at December 31, 2015	109,130	\$ 16.14		
Granted	-	-		
Exercised	(27,945 )	17.08		
Forfeited	-	-		
Outstanding at June 30, 2016	81,185	\$ 15.81	1.9	\$ 330

\* The intrinsic value of a stock option is the difference between the market value of the underlying stock and the exercise price of the option.

Cash proceeds, fair value received, tax benefits, and intrinsic value related to stock options exercised, and the weighted average grant date fair value for options granted, during the three and six months ended June 30, 2016 and 2015 are provided in the following table:

(In thousands)	For the three months ended June 30,		For the six months ended June 30,	
	2016	2015	2016	2015
Proceeds from stock options exercised	\$109	\$142	\$127	\$142
Fair value of shares received upon exercise of stock options	22	-	350	20
Tax benefit (expense) related to stock options exercised	14	8	(2 )	9
Intrinsic value of stock options exercised	69	31	112	33

**Phantom Stock Plan:** The Company maintains a non-qualified phantom stock plan as a supplement to its profit sharing plan for officers who have achieved the designated level and completed one year of service. The Company adjusts its

liability under this plan to the fair value of the shares at the end of each period.

The following table summarizes the Phantom Stock Plan at or for the six months ended June 30, 2016:

Phantom Stock Plan	Shares	Fair Value
Outstanding at December 31, 2015	79,440	\$21.64
Granted	10,905	19.88
Forfeited	-	-
Distributions	(1,363 )	20.28
Outstanding at June 30, 2016	88,982	\$19.88
Vested at June 30, 2016	88,667	\$19.88

The Company recorded stock-based compensation expense (benefit) for the Phantom Stock Plan of (\$139,000) and \$85,000 for the three months ended June 30, 2016 and 2015, respectively. The total fair value of the distributions from the Phantom Stock Plan was \$1,000 for the three months ended June 30, 2015. There were no distributions for the three months ended June 30, 2016.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

For the six months ended June 30, 2016 and 2015, the Company recorded stock-based compensation expense (benefit) for the Phantom Stock Plan of (\$109,000) and \$94,000, respectively. The total fair value of the distributions from the Phantom Stock Plan during the six months ended June 30, 2016 and 2015 was \$28,000 and \$9,000, respectively.

**10. Pension and Other Postretirement Benefit Plans**

The following table sets forth information regarding the components of net expense for the pension and other postretirement benefit plans.

(In thousands)	Three months ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
<b>Employee Pension Plan:</b>				
Interest cost	\$226	\$221	\$452	\$442
Amortization of unrecognized loss	201	290	402	581
Expected return on plan assets	(348)	(350)	(696)	(700)
Net employee pension expense	\$79	\$161	\$158	\$323
<b>Outside Director Pension Plan:</b>				
Service cost	\$11	\$11	\$22	\$22
Interest cost	24	24	48	48
Amortization of unrecognized gain	(21 )	(14 )	(42 )	(28 )
Amortization of past service liability	10	10	20	20
Net outside director pension expense	\$24	\$31	\$48	\$62
<b>Other Postretirement Benefit Plans:</b>				
Service cost	\$90	\$95	\$180	\$190
Interest cost	80	75	160	150
Amortization of unrecognized loss	12	30	24	60
Amortization of past service credit	(22 )	(22 )	(43 )	(43 )
Net other postretirement expense	\$160	\$178	\$321	\$357



The Company previously disclosed in its Consolidated Financial Statements for the year ended December 31, 2015 that it expects to contribute \$0.3 million and \$0.2 million to the Outside Director Pension Plan (the “Outside Director Pension Plan”) and the other postretirement benefit plans (the “Other Postretirement Benefit Plans”), respectively, during the year ending December 31, 2016. The Company does not expect to make a contribution to the Employee Pension Plan (the “Employee Pension Plan”). As of June 30, 2016, the Company has contributed \$72,000 to the Outside Director Pension Plan and \$33,000 to the Other Postretirement Benefit Plans. As of June 30, 2016, the Company has not revised its expected contributions for the year ending December 31, 2016.

## **11. Fair Value of Financial Instruments**

The Company carries certain financial assets and financial liabilities at fair value in accordance with GAAP which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value and expands disclosures about fair value measurements. GAAP permits entities to choose to measure many financial instruments and certain other items at fair value. At June 30, 2016, the Company carried financial assets and financial liabilities under the fair value option with fair values of \$30.8 million and \$27.5 million, respectively. At December 31, 2015, the Company carried financial assets and financial liabilities under the fair value option with fair values of \$30.7 million and \$29.0 million, respectively. The Company did not elect to carry any additional financial assets or financial liabilities under the fair value option during the three and six months ended June 30, 2016.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table presents the financial assets and financial liabilities reported at fair value under the fair value option, and the changes in fair value included in the Consolidated Statement of Income – Net gain (loss) from fair value adjustments, at or for the periods ended as indicated:

	Fair Value Measurements at June 30, 2016	Fair Value Measurements at December 31, 2015	Changes in Fair Values For Items Measured at Fair Value Pursuant to Election of the Fair Value Option			
			Three Months Ended June 30, 2016		Six Months Ended June 30, 2015	
(Dollars in thousands)						
Mortgage-backed securities	\$ 2,292	\$ 2,527	\$(3 )	\$(28 )	\$2	\$(36 )
Other securities	28,514	28,205	90	(108 )	186	89
Borrowed funds	27,485	29,018	492	(1,229)	1,546	(705)
Net gain (loss) from fair value adjustments <sup>(1)</sup> <sup>(2)</sup>			\$579	\$(1,365)	\$1,734	\$(652)

The net gain from fair value adjustments presented in the above table does not include net gains (losses) of (\$1.7) (1) million and \$2.1 million for the three months ended June 30, 2016 and 2015, respectively, from the change in the fair value of interest rate swaps.

The net gain (loss) from fair value adjustments presented in the above table does not include net gains (losses) of (2)(\$3.8) million and \$0.8 million for the six months ended June 30, 2016 and 2015, respectively, from the change in the fair value of interest rate swaps.

Included in the fair value of the financial assets and financial liabilities selected for the fair value option is the accrued interest receivable or payable for the related instrument. The Company reports as interest income or interest expense in the Consolidated Statement of Income, the interest receivable or payable on the financial instruments selected for the fair value option at their respective contractual rates.

The borrowed funds had a contractual principal amount of \$61.9 million at both June 30, 2016 and December 31, 2015. The fair value of borrowed funds includes accrued interest payable of \$0.1 million at June 30, 2016 and

December 31, 2015.

The Company generally holds its earning assets, other than securities available for sale, to maturity and settles its liabilities at maturity. However, fair value estimates are made at a specific point in time and are based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular instrument. Accordingly, as assumptions change, such as interest rates and prepayments, fair value estimates change and these amounts may not necessarily be realized in an immediate sale.

Disclosure of fair value does not require fair value information for items that do not meet the definition of a financial instrument or certain other financial instruments specifically excluded from its requirements. These items include core deposit intangibles and other customer relationships, premises and equipment, leases, income taxes and equity.

Further, fair value disclosure does not attempt to value future income or business. These items may be material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying "market" or franchise value of the Company.

Financial assets and financial liabilities reported at fair value are required to be measured based on either: (1) quoted prices in active markets for identical financial instruments (Level 1); (2) significant other observable inputs (Level 2); or (3) significant unobservable inputs (Level 3).

A description of the methods and significant assumptions utilized in estimating the fair value of the Company's assets and liabilities that are carried at fair value on a recurring basis are as follows:

Level 1 – where quoted market prices are available in an active market. The Company did not value any of its assets or liabilities that are carried at fair value on a recurring basis as Level 1 at June 30, 2016 and December 31, 2015.

Level 2 – when quoted market prices are not available, fair value is estimated using quoted market prices for similar financial instruments and adjusted for differences between the quoted instrument and the instrument being valued. Fair value can also be estimated by using pricing models, or discounted cash flows. Pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices and credit spreads. In addition to observable market information, models also incorporate maturity and cash flow assumptions. At June 30, 2016 and December 31, 2015, Level 2 included mortgage related securities, corporate debt, municipals and interest rate swaps.



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

Level 3 – when there is limited activity or less transparency around inputs to the valuation, financial instruments are classified as Level 3. At June 30, 2016 and December 31, 2015, Level 3 included trust preferred securities owned and junior subordinated debentures issued by the Company and a single issuer trust preferred security.

The methods described above may produce fair values that may not be indicative of net realizable value or reflective of future fair values. While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies, assumptions and models to determine fair value of certain financial instruments could produce different estimates of fair value at the reporting date.

The following table sets forth the assets and liabilities that are carried at fair value on a recurring basis and the method that was used to determine their fair value, at June 30, 2016 and December 31, 2015:

	Quoted Prices in Active Markets for Identical Assets		Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)		Total carried at fair value on a recurring basis	
	(Level 1) 2016	2015	2016	2015	2016	2015	2016	2015
(In thousands)								
<b>Assets:</b>								
Mortgage-backed Securities	\$-	\$ -	\$580,500	\$668,740	\$-	\$-	\$580,500	\$668,740
Other securities	-	-	361,444	317,445	7,167	7,212	368,611	324,657
Interest rate swaps	-	-	-	48	-	-	-	48
<b>Total assets</b>	<b>\$-</b>	<b>\$ -</b>	<b>\$941,944</b>	<b>\$986,233</b>	<b>\$7,167</b>	<b>\$7,212</b>	<b>\$949,111</b>	<b>\$993,445</b>
<b>Liabilities:</b>								
Borrowings	\$-	\$ -	\$-	\$-	\$27,485	\$29,018	\$27,485	\$29,018
Interest rate swaps	-	-	16,201	4,314	-	-	16,201	4,314

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Total liabilities                    \$-   \$ -   \$16,201   \$4,314   \$27,485   \$29,018   \$43,686   \$33,332

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:

	For the three months ended June 30, 2016	
	Trust	Junior preferredsubordinated securitiesdebentures
	(In thousands)	
Beginning balance	\$7,150	\$ 27,977
Net gain from fair value adjustment of financial assets <sup>(1)</sup>	15	-
Net gain from fair value adjustment of financial liabilities <sup>(1)</sup>	-	(491 )
Decrease in accrued interest payable	-	(1 )
Change in unrealized gains included in other comprehensive income	2	-
Ending balance	\$7,167	\$ 27,485
Changes in unrealized gains held at period end	\$2	\$ -

<sup>(1)</sup> These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:

	For the three months ended June 30, 2015		
	Trust Municipal securities	Junior preferred subordinated debentures	
	(In thousands)		
Beginning balance	\$14,464	\$ 7,189	\$ 28,245
Transfer to held-to-maturity	(4,510 )	-	-
Principal repayments	(55 )	-	-
Maturities	(2,000 )	-	-
Net gain from fair value adjustment of financial assets included in earnings <sup>(1)</sup>	-	37	-
Net loss from fair value adjustment of financial liabilities included in earnings <sup>(1)</sup>	-	-	1,229
Increase in accrued interest payable	-	-	2
Change in unrealized gains included in other comprehensive income	-	-	-
Ending balance	\$7,899	\$ 7,226	\$ 29,476
Changes in unrealized gains (losses) held at period end	\$-	\$ -	\$ -

<sup>(1)</sup> These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:

For the six months  
ended  
June 30, 2016  
Trust Junior  
preferredsubordinated  
securitiesdebentures

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Beginning balance	\$7,212	\$ 29,018
Net loss from fair value adjustment of financial assets included in earnings <sup>(1)</sup>	(45 )	-
Net gain from fair value adjustment of financial liabilities included in earnings <sup>(1)</sup>	-	(1,547 )
Increase in accrued interest payable	-	14
Change in unrealized gains (losses) included in other comprehensive income	-	-
Ending balance	\$7,167	\$ 27,485
Changes in unrealized gains (losses) held at period end	\$-	\$ -

<sup>(1)</sup> These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

- 32 -



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, classified within Level 3 of the valuation hierarchy for the period indicated:

	For the six months ended June 30, 2015		
	Trust Municipal securities	preferred debentures	Junior subordinated debentures
	(In thousands)		
Beginning balance	\$15,519	\$ 7,090	\$ 28,771
Transfer to held-to-maturity	(4,510 )	-	-
Purchases	1,000	-	-
Principal repayments	(110 )	-	-
Maturities	(4,000 )	-	-
Net gain from fair value adjustment of financial assets included in earnings <sup>(1)</sup>	-	131	-
Net loss from fair value adjustment of financial liabilities included in earnings <sup>(1)</sup>	-	-	705
Decrease in accrued interest payable	-	-	-
Change in unrealized gains (losses) included in other comprehensive income	-	5	-
Ending balance	\$7,899	\$ 7,226	\$ 29,476
Changes in unrealized gains held at period end	\$-	\$ 5	\$ -

<sup>(1)</sup> These totals in the table above are presented in the Consolidated Statement of Income under net gains (losses) from fair value adjustments.

During the three and six months ended June 30, 2016 and 2015, there were no transfers between Levels 1, 2 and 3.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables present the quantitative information about recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

June 30, 2016						
	Fair Value	Valuation Technique	Unobservable Input	Range		Weighted Average
	(Dollars in thousands)					
Assets:						
Trust preferred securities	\$7,167	Discounted cash flows	Discount rate	7.0%-	7.07%	7.1 %
Liabilities:						
Junior subordinated debentures	\$27,485	Discounted cash flows	Discount rate		7.0%	7.0 %
December 31, 2015						
	Fair Value	Valuation Technique	Unobservable Input	Range		Weighted Average
	(Dollars in thousands)					
Assets:						
Trust preferred securities	\$7,212	Discounted cash flows	Discount rate	7.0%-	7.07%	7.1 %
Liabilities:						
Junior subordinated debentures	\$29,018	Discounted cash flows	Discount rate		7.0%	7.0 %

The significant unobservable inputs used in the fair value measurement of the Company's trust preferred securities and junior subordinated debentures valued under Level 3 at June 30, 2016 and December 31, 2015, is the effective yields used in the cash flow models. Significant increases or decreases in the effective yield in isolation would result in a significantly lower or higher fair value measurement.

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

The following table sets forth the Company's assets and liabilities that are carried at fair value on a non-recurring basis and the method that was used to determine their fair value at June 30, 2016 and December 31, 2015:

	Quoted Prices in Active Markets for Identical Assets		Significant Other Observable Inputs (Level 2)		Significant Other Unobservable Inputs (Level 3)		Total carried at fair value on a recurring basis	
	2016	2015	2016	2015	2016	2015	2016	2015
(Level 1)								
(In thousands)								
Assets:								
Impaired loans	\$-	\$ -	\$ -	\$ -	\$13,381	\$15,360	\$13,381	\$15,360
Other real estate owned	-	-	-	-	3,668	4,932	3,668	4,932
Total assets	\$-	\$ -	\$ -	\$ -	\$17,049	\$20,292	\$17,049	\$20,292

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables present the quantitative information about non-recurring Level 3 fair value of financial instruments and the fair value measurements at the periods indicated:

		June 30, 2016					
		Fair Value	Valuation Technique	Unobservable Input	Range		Weighted Average
		(Dollars in thousands)					
Assets:							
Impaired loans	\$3,231	Income approach	Capitalization rate	6.3%	to	7.7%	7.2 %
			Reduction for planned expedited disposal	9.3%	to	15.0%	14.3 %
Impaired loans	\$4,433	Sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-50.0%	to	16.2%	-3.9 %
			Reduction for planned expedited disposal			15.0%	15.0 %
Impaired loans	\$5,717	Blended income and sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-50.0%	to	25.0%	-2.5 %
			Capitalization rate	5.6%	to	9.0%	7.3 %
			Reduction for planned expedited disposal	6.9%	to	15.0%	13.9 %
Other real estate owned	\$2,905	Income approach	Capitalization rate			9.0%	9.0 %
Other real estate owned	\$763	Sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-5.0%	to	25.0%	11.0 %

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

December 31, 2015

	Fair Value (Dollars in thousands)	Valuation Technique	Unobservable Input	Range	Weighted Average
Assets:					
Impaired loans	\$3,878	Income approach	Capitalization rate	7.3% to 8.5%	7.7 %
			Loss severity discount	15.0%	15.0 %
Impaired loans	\$5,555	Sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-50.0% to 40.0%	-2.2 %
			Loss severity discount	15.0%	15.0 %
Impaired loans	\$5,927	Blended income and sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-50.0% to 25.0%	-2.2 %
			Capitalization rate	5.3% to 9.0%	7.0 %
			Loss severity discount	5.2% to 15.0%	13.7 %
Other real estate owned	\$3,750	Income approach	Capitalization rate	9.0%	9.0 %
Other real estate owned	\$366	Sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-5.0% to 25.0%	12.0 %
Other real estate owned	\$816	Blended income and sales approach	Adjustment to sales comparison value to reconcile differences between comparable sales	-10.0% to 15.0%	2.5 %
			Capitalization rate	8.6%	8.6 %

**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

(Unaudited)

The Company did not have any liabilities that were carried at fair value on a non-recurring basis at June 30, 2016 and December 31, 2015.

The fair value of each material class of financial instruments at June 30, 2016 and December 31, 2015 and the related methods and assumptions used to estimate fair value are as follows:

**Cash and Due from Banks, Overnight Interest-Earning Deposits and Federal Funds Sold:**

The fair values of financial instruments that are short-term or reprice frequently and have little or no risk are considered to have a fair value that approximates carrying value.

**FHLB-NY stock:**

The fair value is based upon the par value of the stock which equals its carrying value.

**Securities:**

The fair values of securities are contained in Note 4 of Notes to Consolidated Financial Statements. Fair value is based upon quoted market prices, where available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities and adjusted for differences between the quoted instrument and the instrument being valued. When there is limited activity or less transparency around inputs to the valuation, securities are valued using discounted cash flows.

**Loans:**

The fair value of loans is estimated by discounting the expected future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and remaining maturities.

For non-accruing loans, fair value is generally estimated by discounting management's estimate of future cash flows with a discount rate commensurate with the risk associated with such assets or for collateral dependent loans 85% of the appraised or internally estimated value of the property, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the most recent reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates.

**Other Real Estate Owned:**

OREO are carried at fair value less selling costs. The fair value is based on appraised value through a current appraisal, or sometimes through an internal review, additionally adjusted by the estimated costs to sell the property.

**Accrued Interest Receivable:**

The carrying amount is a reasonable estimate of fair value due to its short-term nature.

**Due to Depositors:**

The fair values of demand, passbook savings, NOW, money market deposits and escrow deposits are, by definition, equal to the amount payable on demand at the reporting dates (i.e. their carrying value). The fair value of certificates of deposits are estimated by discounting the expected future cash flows using the rates currently offered for deposits of similar remaining maturities.

**Borrowings:**

The fair value of borrowings is estimated by discounting the contractual cash flows using interest rates in effect for borrowings with similar maturities and collateral requirements or using a market-standard model.

**Accrued Interest Payable:**

The carrying amount is a reasonable estimate of fair value due to its short-term nature.

**Interest Rate Swaps:**

The fair value of interest rate swaps is based upon broker quotes.

**Other Financial Instruments:**

The fair values of commitments to sell, lend or borrow are estimated using the fees currently charged or paid to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties or on the estimated cost to terminate them or otherwise settle with the counterparties at the reporting date. For fixed-rate loan commitments to sell, lend or borrow, fair values also consider the difference between current levels of interest rates and committed rates (where applicable).



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

At June 30, 2016 and December 31, 2015, the fair values of the above financial instruments approximate the recorded amounts of the related fees and were not considered to be material.

The following tables set forth the carrying amounts and estimated fair values of selected financial instruments based on the assumptions described above used by the Company in estimating fair value at the periods indicated:

	June 30, 2016				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
	(In thousands)				
<b>Assets:</b>					
Cash and due from banks	\$50,165	\$50,165	\$50,165	\$-	\$-
Securities held-to-maturity					
Other securities	28,410	28,410	-	-	28,410
Securities available for sale					
Mortgage-backed securities	580,500	580,500	-	580,500	-
Other securities	368,611	368,611	-	361,444	7,167
Loans	4,696,279	4,740,014	-	-	4,740,014
FHLB-NY stock	67,195	67,195	-	67,195	-
<b>Total assets</b>	<b>\$5,791,160</b>	<b>\$5,834,895</b>	<b>\$50,165</b>	<b>\$1,009,139</b>	<b>\$4,775,591</b>
<b>Liabilities:</b>					
Deposits	\$3,941,224	\$3,962,871	\$2,529,674	\$1,433,197	\$-
Borrowings	1,444,751	1,458,537	-	1,431,052	27,485
Interest rate swaps	16,201	16,201	-	16,201	-
<b>Total liabilities</b>	<b>\$5,402,176</b>	<b>\$5,437,609</b>	<b>\$2,529,674</b>	<b>\$2,880,450</b>	<b>\$27,485</b>

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

	December 31, 2015				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
	(In thousands)				
<b>Assets:</b>					
Cash and due from banks	\$42,363	\$42,363	\$42,363	\$-	\$-
Securities held-to-maturity					
Other securities	6,180	6,180	-	-	6,180
Securities available for sale					
Mortgage-backed securities	668,740	668,740	-	668,740	-
Other securities	324,657	324,657	-	317,445	7,212
Loans	4,387,979	4,434,079	-	-	4,434,079
FHLB-NY stock	56,066	56,066	-	56,066	-
Interest rate swaps	48	48	-	48	-
<b>Total assets</b>	<b>\$5,486,033</b>	<b>\$5,532,133</b>	<b>\$42,363</b>	<b>\$1,042,299</b>	<b>\$4,447,471</b>
<b>Liabilities:</b>					
Deposits	\$3,892,547	\$3,902,888	\$2,489,245	\$1,413,643	\$-
Borrowings	1,271,676	1,279,946	-	1,250,928	29,018
Interest rate swaps	4,314	4,314	-	4,314	-
<b>Total liabilities</b>	<b>\$5,168,537</b>	<b>\$5,187,148</b>	<b>\$2,489,245</b>	<b>\$2,668,885</b>	<b>\$29,018</b>

**12. Derivative Financial Instruments**

At June 30, 2016 and December 31, 2015, the Company's derivative financial instruments consist of interest rate swaps. The Company's interest rate swaps are used for two purposes. The first purpose is to mitigate the Company's exposure to rising interest rates on a portion (\$18.0 million) of its floating rate junior subordinated debentures that have a contractual value of \$61.9 million. The second purpose is to mitigate the Company's exposure to rising interest rates on certain fixed rate loans totaling \$177.5 million and \$146.9 million at June 30, 2016 and December 31, 2015, respectively.

At June 30, 2016 and December 31, 2015 derivatives with a combined notional amount of \$36.3 million were not designated as hedges. At June 30, 2016 and December 31, 2015 derivatives with a combined notional amount of

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

\$159.2 million and \$128.5 million were designated as fair value hedges. Changes in the fair value of interest rate swaps not designated as hedges are reflected in “Net gain/loss from fair value adjustments” in the Consolidated Statements of Income.

The following table sets forth information regarding the Company’s derivative financial instruments at the periods indicated:

	June 30, 2016		December 31, 2015	
	Notional Amount	Net Carrying Value <sup>(1)</sup>	Notional Amount	Net Carrying Value <sup>(1)</sup>
Interest rate swaps (hedge)	\$-	\$-	\$28,588	\$48
Interest rate swaps (hedge)	159,166	(9,981 )	99,955	(1,515 )
Interest rate swaps (non-hedge)	36,321	(6,220 )	36,321	(2,799 )
Total derivatives	\$195,487	\$(16,201)	\$164,864	\$(4,266 )

Derivatives in a net positive position are recorded as “Other assets” and derivatives in a net negative position are (1)recorded as “Other liabilities” in the Consolidated Statements of Financial Condition. There were no unrealized losses at June 30, 2016 and December 31, 2015.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income for the periods indicated:

(In thousands)	For the three months ended June 30,		For the six months ended June 30,	
	2016	2015	2016	2015
Financial Derivatives:				
Interest rate swaps (non-hedge)	\$(1,319)	\$(2,125)	\$(3,421)	\$871
Interest rate swaps (hedge)	(375 )	(8 )	(415 )	(46 )
Net (loss) gain (1)	\$(1,694)	\$(2,133)	\$(3,836)	\$825

(1) Net gains and losses are recorded as part of “Net gain/loss from fair value adjustments” in the Consolidated Statements of Income.

During the three months and six months ended June 30, 2016 and 2015, the Company did not record any hedge ineffectiveness.

The Company’s interest rate swaps are subject to master netting arrangements and are all with the same counterparty. The Company has not made a policy election to offset its derivative positions.

The Company did not have derivative assets presented in the Consolidated Statements of Condition at June 30, 2016.

The following tables present the effect of the master netting arrangements on the presentation of the derivative assets in the Consolidated Statements of Condition as of the dates indicated:

December 31, 2015

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

(In thousands)	Gross Amounts Not Offset in the Consolidated Statement of Condition		Net Amount of Assets Presented in the Statement of Condition	Financial Instruments	Cash Collateral Received	Net Amount
	Gross Amount of Recognized Assets	Offset in the Statement of Condition				
Interest rate swaps	\$48	\$ -	\$ 48	\$ 48	\$ -	\$ -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables present the effect the master netting arrangements had on the presentation of the derivative liabilities in the Consolidated Statements of Condition as of the dates indicated:

		June 30, 2016				
				Gross Amounts Not Offset in the Consolidated Statement of Condition		
(In thousands)	Gross Amount of Recognized Liabilities	Gross Amount Offset in the Statement of Condition	Net Amount of Liabilities Presented in the Statement of Condition	Financial Instruments	Cash Collateral Pledged	Net Amount
Interest rate swaps	\$ 16,201	\$ -	\$ 16,201	\$-	\$ 16,201	\$ -

		December 31, 2015				
				Gross Amounts Not Offset in the Consolidated Statement of Condition		
(In thousands)	Gross Amount of Recognized Liabilities	Gross Amount Offset in the Statement of Condition	Net Amount of Liabilities Presented in the Statement of Condition	Financial Instruments	Cash Collateral Pledged	Net Amount
Interest rate swaps	\$ 4,314	\$ -	\$ 4,314	\$ 48	\$ 4,266	\$ -

**13. Income Taxes**

Flushing Financial Corporation files consolidated Federal and combined New York State and New York City income tax returns with its subsidiaries, with the exception of the Company's trusts, which file separate Federal income tax returns as trusts, and Flushing Preferred Funding Corporation, which files a separate Federal income tax return as a real estate investment trust. Additionally, the Bank files New Jersey State tax returns.

Income tax provisions are summarized as follows:

(In thousands)	For the three months ended		For the six months ended	
	June 30, 2016	2015	June 30, 2016	2015
Federal:				
Current	\$16,228	\$11,153	\$19,888	\$14,067
Deferred	(1,025 )	(3,998 )	62	(2,660 )
Total federal tax provision	15,203	7,155	19,950	11,407
State and Local:				
Current	5,976	4,148	6,361	4,855
Deferred	(462 )	(1,782 )	21	(1,195 )
Total state and local tax provision	5,514	2,366	6,382	3,660
Total income tax provision	\$20,717	\$9,521	\$26,332	\$15,067

- 40 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The effective tax rate was 40.5% and 39.1% for the three months ended June 30, 2016 and 2015, respectively, and 39.7% and 39.0% for the six months ended June 30, 2016 and 2015, respectively. The increase in the effective tax rate reflects the reduced impact of preferential tax items, as a result of the gain on sale of one of our properties in Flushing, Queens recorded during the three months ended June 30, 2016.

The effective rates differ from the statutory federal income tax rate as follows:

(dollars in thousands)	For the three months ended June 30,				For the six months ended June 30,			
	2016		2015		2016		2015	
Taxes at federal statutory rate	\$17,903	35.0%	\$8,524	35.0%	\$23,215	35.0%	\$13,522	35.0%
Increase (reduction) in taxes resulting from:								
State and local income tax, net of Federal income tax benefit	3,584	7.0	1,538	6.3	4,148	6.3	2,379	6.2
Other	(770 )	(1.5 )	(541 )	(2.2 )	(1,031 )	(1.6 )	(834 )	(2.2 )
Taxes at effective rate	\$20,717	40.5%	\$9,521	39.1%	\$26,332	39.7%	\$15,067	39.0%

The Company has recorded a deferred tax asset of \$33.4 million at June 30, 2016, which is included in “Other assets” in the Consolidated Statements of Financial Condition. This represents the anticipated net federal, state and local tax benefits expected to be realized in future years upon the utilization of the underlying tax attributes comprising this balance. The Company has reported taxable income for federal, state, and local tax purposes in each of the past three fiscal years. In management’s opinion, in view of the Company’s previous, current and projected future earnings trend, the probability that some of the Company’s \$25.4 million deferred tax liability can be used to offset a portion of the deferred tax asset, as well as certain tax planning strategies, it is more likely than not that the deferred tax asset will be fully realized. Accordingly, no valuation allowance was deemed necessary for the deferred tax asset at June 30, 2016.

**14. Accumulated Other Comprehensive Income:**

The following table sets forth the changes in accumulated other comprehensive income by component for the three months ended June 30, 2016:



	Unrealized Gains and (Losses) on Available for Sale Securities (In thousands)	Defined Benefit Pension Items	Total
Beginning balance, net of tax	\$6,249	\$(4,938)	\$1,311
Other comprehensive income before reclassifications, net of tax	1,674	-	\$1,674
Amounts reclassified from accumulated other comprehensive income, net of tax	-	103	103
Net current period other comprehensive income, net of tax	1,674	103	1,777
Ending balance, net of tax	\$7,923	\$(4,835)	\$3,088

- 41 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following table sets forth the changes in accumulated other comprehensive income by component for the three months ended June 30, 2015:

	Unrealized Gains and (Losses) on Available Items for Sale Securities (In thousands)	Defined Benefit Pension	Total
Beginning balance, net of tax	\$7,724	\$(6,131)	\$1,593
Other comprehensive income before reclassifications, net of tax	(5,477)	-	\$(5,477)
Amounts reclassified from accumulated other comprehensive income, net of tax	(36 )	164	128
Net current period other comprehensive income, net of tax	(5,513)	164	(5,349)
Ending balance, net of tax	\$2,211	\$(5,967)	\$(3,756)

The following table sets forth the changes in accumulated other comprehensive income by component for the six months ended June 30, 2016:

	Unrealized Gains and (Losses) on Available Items for Sale Securities (In thousands)	Defined Benefit Pension	Total
Beginning balance, net of tax	\$(521 )	\$(5,041)	\$(5,562)

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Other comprehensive income before reclassifications, net of tax	8,444	-	\$8,444
Amounts reclassified from accumulated other comprehensive income, net of tax	-	206	206
Net current period other comprehensive income, net of tax	8,444	206	8,650
Ending balance, net of tax	\$7,923	\$(4,835)	\$3,088

The following table sets forth the changes in accumulated other comprehensive income by component for the six months ended June 30, 2015:

	Unrealized Gains and (Losses) on Available Items for Sale Securities (In thousands)	Defined Benefit Pension	Total
Beginning balance, net of tax	\$3,392	\$(6,299)	\$(2,907)
Other comprehensive income before reclassifications, net of tax	(1,145)	-	(1,145)
Amounts reclassified from accumulated other comprehensive income, net of tax	(36 )	332	296
Net current period other comprehensive income, net of tax	(1,181)	332	(849 )
Ending balance, net of tax	\$2,211	\$(5,967)	\$(3,756)

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables set forth significant amounts reclassified from accumulated other comprehensive income by component for the periods indicated:

For the three months ended June 30, 2016

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income (In thousands)	Affected Line Item in the Statement Where Net Income is Presented
Unrealized gains on available for sale securities:	\$ 2,363	Net gain on sale of securities
	(1,013 )	Tax expense
	\$ 1,350	Net of tax
Amortization of defined benefit pension items:		
Actuarial losses	\$ (192 ) <sup>(1)</sup>	Other expense
Prior service credits	12 <sup>(1)</sup>	Other expense
	(180 )	Total before tax
	77	Tax benefit
	\$ (103 )	Net of tax

For the three months ended June 30, 2015

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income	Affected Line Item in the Statement Where Net Income is Presented
(Dollars in thousands)		
Unrealized gains on available for sale securities:	\$ 64	Net gain on sale of securities
	(28 )	Tax expense
	\$ 36	Net of tax

Amortization of defined benefit pension items:

Actuarial losses	\$ (306 )	(1)	Other expense
Prior service credits	12	(1)	Other expense
	(294 )		Total before tax
	130		Tax benefit
	\$ (164 )		Net of tax

These accumulated other comprehensive income components are included in the computation of net periodic (1)pension cost (See Note 10 of the Notes to Consolidated Financial Statements “Pension and Other Postretirement Benefit Plans”).

- 43 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

The following tables set forth significant amounts reclassified from accumulated other comprehensive income by component for the periods indicated:

For the six months ended June 30, 2016

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income	Affected Line Item in the Statement Where Net Income is Presented
---	--	--

(Dollars in thousands)

Unrealized gains on available for sale securities:	\$ 2,363	Net gain on sale of securities
	(1,013 )	Tax expense
	\$ 1,350	Net of tax

Amortization of defined benefit pension items:

Actuarial losses	\$ (384 ) <sup>(1)</sup>	Other expense
Prior service credits	23 <sup>(1)</sup>	Other expense
	(361 )	Total before tax
	155	Tax benefit
	\$ (206 )	Net of tax

For the six months ended June 30, 2015

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income	Affected Line Item in the Statement Where Net Income is Presented
---	--	--

(Dollars in thousands)

Unrealized gains on available for sale securities:	\$ 64	Net gain on sale of securities
	(28 )	Tax expense
	\$ 36	Net of tax

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Amortization of defined benefit pension items:

Actuarial losses	\$ (613 )	(1)	Other expense
Prior service credits	23	(1)	Other expense
	(590 )		Total before tax
	258		Tax benefit
	\$ (332 )		Net of tax

These accumulated other comprehensive income components are included in the computation of net periodic (1) pension cost (See Note 10 of the Notes to Consolidated Financial Statements "Pension and Other Postretirement Benefit Plans".)

- 44 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

**15. Regulatory Capital**

Under current capital regulations, the Bank is required to comply with four separate capital adequacy standards. As of June 30, 2016, the Bank continues to be categorized as “well-capitalized” under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. In 2016, a Capital Conservation Buffer (“CCB”) requirement became effective for banks. The CCB is designed to establish a capital range above minimum capital requirements and impose constraints on dividends, share buybacks and discretionary bonus payments when capital levels fall below prescribed levels. The minimum CCB in 2016 is 0.625% and increases 0.625% annually through 2019 to 2.5%. The CCB for the Bank at June 30, 2016 was 4.7%.

Set forth below is a summary of the Bank’s compliance with banking regulatory capital standards.

	June 30, 2016		December 31, 2015	
	Amount	Percent of Assets	Amount	Percent of Assets
	(Dollars in thousands)			
Tier I (leverage) capital:				
Capital level	\$522,961	8.89 %	\$494,690	8.89 %
Requirement to be well capitalized	294,004	5.00	278,175	5.00
Excess	228,957	3.89	216,515	3.89
Common Equity Tier I risk-based capital:				
Capital level	\$522,961	12.20 %	\$494,690	12.62
Requirement to be well capitalized	278,653	6.50	254,768	6.50
Excess	244,308	5.70	239,922	6.12
Tier 1 risk-based capital:				
Capital level	\$522,961	12.20 %	\$494,690	12.62 %
Requirement to be well capitalized	342,958	8.00	313,560	8.00
Excess	180,003	4.20	181,130	4.62
Total risk-based capital:				
Capital level	\$545,159	12.72 %	\$516,226	13.17 %
Requirement to be well capitalized	428,697	10.00	391,950	10.00



Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Excess	116,462	2.72	124,276	3.17
--------	---------	------	---------	------

The Holding Company is subject to the same regulatory capital requirements as the Bank. As of June 30, 2016, the Holding Company continues to be categorized as “well-capitalized” under the prompt corrective action regulations and continues to exceed all regulatory capital requirements. The CCB for the Holding Company at June 30, 2016 was 4.6%.

- 45 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Notes to Consolidated Financial Statements**

(Unaudited)

Set forth below is a summary of the Holding Company's compliance with banking regulatory capital standards.

	June 30, 2016		December 31, 2015	
	Amount	Percent of Assets	Amount	Percent of Assets
	(Dollars in thousands)			
Tier I (leverage) capital:				
Capital level	\$516,551	8.80 %	\$490,919	8.84 %
Requirement to be well capitalized	293,532	5.00	277,611	5.00
Excess	223,019	3.80	213,308	3.84
Common Equity Tier I risk-based capital:				
Capital level	\$490,015	11.45 %	\$462,883	11.83
Requirement to be well capitalized	278,140	6.50	254,335	6.50
Excess	211,875	4.95	208,548	5.33
Tier 1 risk-based capital:				
Capital level	\$516,551	12.07 %	\$490,919	12.55 %
Requirement to be well capitalized	342,326	8.00	313,028	8.00
Excess	174,225	4.07	177,891	4.55
Total risk-based capital:				
Capital level	\$538,749	12.59 %	\$512,454	13.10 %
Requirement to be well capitalized	427,907	10.00	391,285	10.00
Excess	110,842	2.59	121,169	3.10

**16. New Authoritative Accounting Pronouncements**

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, "Financial Instruments – Credit Losses" which sets forth a "current expected credit loss" ("CECL") model which requires the Company to measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current conditions and reasonable supportable forecasts. This replaces the existing incurred loss model and will apply to the measurement of credit losses on financial assets measured at amortized cost and to some off-balance sheet credit exposures. This ASU will be effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The Company is currently assessing the impact of the

adoption of this ASU on its consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, "Compensation – Stock Compensation", which introduces targeted amendments intended to simplify the accounting for stock compensation. Specifically, the ASU requires all excess tax benefits and tax deficiencies (including tax benefits of dividends on share-based payment awards) to be recognized as income tax expense or benefit in the income statement. The tax effects of exercised or vested awards should be treated as discrete items in the reporting period in which they occur. An entity also should recognize excess tax benefits, and assess the need for a valuation allowance, regardless of whether the benefit reduces taxes payable in the current period. That is, off balance sheet accounting for net operating losses stemming from excess tax benefits would no longer be required and instead such net operating losses would be recognized when they arise. Existing net operating losses that are currently tracked off balance sheet would be recognized, net of a valuation allowance if required, through an adjustment to opening retained earnings in the period of adoption. Entities will no longer need to maintain and track an additional paid in capital pool. The ASU also requires excess tax benefits to be classified along with other income tax cash flows as an operating activity in the statement of cash flows. In addition, the ASU elevates the statutory tax withholding threshold to qualify for equity classification up to the maximum statutory tax rates in the applicable jurisdiction(s). The ASU also clarifies that cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity. The ASU provides an optional accounting policy election (with limited exceptions), to be applied on an entity-wide basis, to either estimate the number of awards that are expected to vest (consistent with existing U.S. GAAP) or account for forfeitures when they occur. The amendments are effective for public business entities for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations and financial condition.

**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

(Unaudited)

In February 2016, the FASB issued ASU No. 2016-02, “Leases”. From the lessee's perspective, the new standard establishes a right-of-use (“ROU”) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for a lessee. From the lessor's perspective, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as a financing. If the lessor doesn't convey risks and rewards or control, an operating lease results. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. A modified retrospective transition approach is required for lessors for sales-type, direct financing, and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations and financial condition.

In January 2016, FASB issued ASU No. 2016-01 “Financial Instruments” which requires an entity to: (i) measure equity investments at fair value through net income, with certain exceptions; (ii) present in other comprehensive income the changes in instrument-specific credit risk for financial liabilities measured using the fair value option; (iii) present financial assets and financial liabilities by measurement category and form of financial asset; (iv) calculate the fair value of financial instruments for disclosure purposes based on an exit price and; (v) assess a valuation allowance on deferred tax assets related to unrealized losses of available for sale debt securities in combination with other deferred tax assets. The ASU provides an election to subsequently measure certain nonmarketable equity investments at cost less any impairment and adjusted for certain observable price changes. The ASU also requires a qualitative impairment assessment of such equity investments and amends certain fair value disclosure requirements. The amendments are effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. Early adoption is not permitted for the changes that affect the Company. We are currently evaluating the impact of adopting this new guidance on our consolidated results of operations and financial condition.

**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Management’s Discussion and Analysis of**

**Financial Condition and Results of Operations**

**ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*This Quarterly Report should be read in conjunction with the more detailed and comprehensive disclosures included in our Annual Report on Form 10-K for the year ended December 31, 2015. In addition, please read this section in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements contained herein.*

*As used in this Quarterly Report, the words “we,” “us,” “our” and the “Company” are used to refer to Flushing Financial Corporation and its direct and indirect wholly owned subsidiaries, Flushing Bank (the “Bank”), Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc.*

Statements contained in this Quarterly Report relating to plans, strategies, objectives, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, factors discussed elsewhere in this Quarterly Report and in other documents filed by us with the Securities and Exchange Commission from time to time, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2015. Forward-looking statements may be identified by terms such as “may,” “will,” “should,” “could,” “expects,” “plans,” “intends,” “anticipates,” “believes,” “estimates,” “predicts,” “forecasts,” “may continue” or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We have no obligation to update these forward-looking statements.

**Executive Summary**

We are a Delaware corporation organized in May 1994. The Bank was organized in 1929 as a New York State-chartered mutual savings bank. The Bank converted from a federally chartered mutual savings bank to a

federally chartered stock savings bank on November 21, 1995, at which time Flushing Financial Corporation acquired all of the stock of the Bank. In 2013, the Bank's charter was changed to a full-service New York State chartered commercial bank, and its name was changed to Flushing Bank. As a result of the Bank's change in charter to a full-service New York State chartered commercial bank, the Bank's primary regulator became the New York State Department of Financial Services, and its primary federal regulator became the Federal Deposit Insurance Corporation ("FDIC"). Deposits are insured to the maximum allowable amount by the FDIC. Additionally, the Bank is a member of the Federal Home Loan Bank system. The primary business of Flushing Financial Corporation has been the operation of the Bank. The Bank owns three subsidiaries: Flushing Preferred Funding Corporation, Flushing Service Corporation, and FSB Properties Inc. The Bank also operates an internet branch, iGObanking.com®. The activities of Flushing Financial Corporation are primarily funded by dividends, if any, received from the Bank, issuances of junior subordinated debt, and issuances of equity securities. Flushing Financial Corporation's common stock is traded on the NASDAQ Global Select Market under the symbol "FFIC."

Our principal business is attracting retail deposits from the general public and investing those deposits together with funds generated from ongoing operations and borrowings, primarily in (1) originations and purchases of multi-family residential loans, commercial business loans, commercial real estate mortgage loans and, to a lesser extent, one-to-four family loans (focusing on mixed-use properties, which are properties that contain both residential dwelling units and commercial units); (2) construction loans, primarily for residential properties; (3) Small Business Administration ("SBA") loans and other small business loans; (4) mortgage loan surrogates such as mortgage-backed securities; and (5) U.S. government securities, corporate fixed-income securities and other marketable securities. We also originate certain other consumer loans including overdraft lines of credit. Our results of operations depend primarily on net interest income, which is the difference between the income earned on its interest-earning assets and the cost of our interest-bearing liabilities. Net interest income is the result of our interest rate margin, which is the difference between the average yield earned on interest-earning assets and the average cost of interest-bearing liabilities, adjusted for the difference in the average balance of interest-earning assets as compared to the average balance of interest-bearing liabilities. We also generate non-interest income from loan fees, service charges on deposit accounts, mortgage servicing fees, and other fees, income earned on Bank Owned Life Insurance ("BOLI"), dividends on Federal Home Loan Bank of New York stock and net gains and losses on sales of securities and loans. Our operating expenses consist principally of employee compensation and benefits, occupancy and equipment costs, other general and administrative expenses and income tax expense. Our results of operations also can be significantly affected by our periodic provision for loan losses and specific provision for losses on real estate owned.

**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Management’s Discussion and Analysis of**

**Financial Condition and Results of Operations**

Our strategy is to continue our focus on being an institution serving consumers, businesses, and governmental units in our local markets. In furtherance of this objective, we intend to:

· continue our emphasis on the origination of multi-family residential mortgage loans, commercial business loans and commercial real estate mortgage loans;

· increase our commitment to the multi-cultural marketplace, with a particular focus on the Asian community in Queens;

· maintain asset quality;

· manage deposit growth and maintain a low cost of funds through

· § business banking deposits,  
§ personal accounts,  
§ municipal deposits through government banking, and  
§ new customer relationships via iGObanking.com®;

· cross sell to lending and deposit customers;

· take advantage of market disruptions to attract talent and customers from competitors;

· manage interest rate risk and capital; and

· manage enterprise-wide risk.

There can be no assurance that we will be able to effectively implement this strategy. Our strategy is subject to change by the Board of Directors.

Our investment policy, which is approved by the Board of Directors, is designed primarily to manage the interest rate sensitivity of our overall assets and liabilities, to generate a favorable return without incurring undue interest rate risk and credit risk, to complement our lending activities and to provide and maintain liquidity. In establishing our investment strategies, we consider our business and growth strategies, the economic environment, our interest rate risk exposure, our interest rate sensitivity “gap” position, the types of securities to be held and other factors. We classify our investment securities as available for sale or held-to-maturity.

We carry a portion of our financial assets and financial liabilities at fair value and record changes in their fair value through earnings in non-interest income on our Consolidated Statements of Income and Comprehensive Income. A description of the financial assets and financial liabilities that are carried at fair value through earnings can be found in Note 11 of the Notes to the Consolidated Financial Statements.

During the second quarter of 2016 we sold one of our properties in Flushing, Queens, realizing a pre-tax gain of \$33.8 million. The planned sale is part of our greater strategy of reducing our non interest-earning assets and re-deploying those assets into our growing markets. The recent quarter also includes the impact of the extinguishment of \$38.0 million in repurchase agreements, at an average cost of 4.16%, which were scheduled to mature in late 2017. A \$2.1 million prepayment penalty was incurred as part of this transaction. In connection with the extinguishment of debt, we sold \$64.6 million of securities, which were yielding 3.03%, recognizing a gain on sale of \$2.4 million.

The trend of improving credit quality continued during the three months ended June 30, 2016, as we continued to see improvements in non-performing assets. Non-performing assets were \$25.6 million at June 30, 2016, which was a decrease of \$4.3 million, or 14.4%, from March 31, 2016. Non-accrual loans decreased \$1.7 million, or 7.8%, during the second quarter to \$20.4 million, and are at their lowest level since 2008. Net recoveries for the three months ended June 30, 2016 were \$0.2 million. Our strong underwriting standards coupled with our practice of obtaining updated appraisals and recording charge-offs, when necessary, has resulted in a 46.6% average loan-to-value ratio on our collateral dependent loans reviewed for impairment at June 30, 2016.

Net loans increased \$237.5 million, or 5.4%, during the second quarter of 2016. Loan originations and purchases for the three months ended June 30, 2016 totaled \$387.9 million. The quarter included purchases of \$98.4 million in multi-family real estate loans, \$13.9 million in commercial real estate loans and \$13.7 million in commercial business loans, at a yield of 3.45%. During the three months ended June 30, 2016, originations and purchases were primarily multi-family real estate, commercial real estate and commercial business loans as originations and purchases of these loan types accounted for 95.1% of the quarter’s originations. The weighted average yield on loan originations and purchases was 3.71% for the second quarter of 2016 compared to 3.77% and 3.79% for the quarters ended March 31, 2016 and June 30, 2015, respectively. Loan applications in process were \$329.8 million at June 30, 2016 compared to \$436.5 million at March 31, 2016.



## **PART I – FINANCIAL INFORMATION**

### **FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

#### **Management’s Discussion and Analysis of**

#### **Financial Condition and Results of Operations**

Our net interest margin for the second quarter of 2016 was 2.99%, a decrease of one basis point from the trailing quarter. Included in net interest income are prepayment penalties on loans and interest recovered from non-accrual loans. The trailing quarter had an elevated level of prepayment penalty income from loans, while interest recovered from non-accrual loans was slightly higher in the recent quarter. Absent prepayment penalty income and recovered interest, the net interest margin would have increased by four basis points to 2.87% for the second quarter of 2016 from 2.83% for the first quarter of 2016.

The Bank and Company are subject to same regulatory capital requirements. At June 30, 2016, the Bank and Company were considered to be well-capitalized under all regulatory requirements. At June 30, 2016, the Bank’s capital ratios for Tier 1 leverage, Common Equity Tier 1, Tier 1 Risk-based, and Total Risk-based capital were 8.89%, 12.20%, 12.20% and 12.72%, respectively. At June 30, 2016, the Company’s capital ratios for Tier 1 leverage, Common Equity Tier 1, Tier 1 Risk-based, and Total Risk-based capital were 8.80%, 11.45%, 12.07% and 12.59%, respectively.

#### **COMPARISON OF OPERATING RESULTS FOR THE THREE MONTHS ENDED JUNE 30, 2016 AND 2015**

**General.** Net income for the three months ended June 30, 2016 was \$30.4 million, an increase of \$15.6 million, or 105.2%, compared to \$14.8 million for the three months ended June 30, 2015. Diluted earnings per common share were \$1.05 for the three months ended June 30, 2016, an increase of \$0.54, or 105.9%, from \$0.51 for the three months ended June 30, 2015.

Return on average equity increased to 25.0% for the three months ended June 30, 2016 from 12.7% for the three months ended June 30, 2015. Return on average assets increased to 2.1% for the three months ended June 30, 2016 from 1.1% for the three months ended June 30, 2015.

**Interest Income.** Total interest and dividend income increased \$4.9 million, or 9.7%, to \$55.1 million for the three months ended June 30, 2016 from \$50.2 million for the three months ended June 30, 2015. The increase in interest income was primarily attributable to an increase of \$579.2 million in the average balance of interest-earning assets to \$5,612.9 million for the three months ended June 30, 2016 from \$5,033.7 million for the comparable prior year period, partially offset by a decrease of six basis points in the yield of interest-earning assets to 3.93% for the three

months ended June 30, 2016 from 3.99% in the comparable prior year period. The decline in the yield on interest-earning assets of six basis points was primarily due to a 19 basis point reduction in the yield of total loans, net to 4.24% for the three months ended June 30, 2016 from 4.43% for the three months ended June 30, 2015. The yield on interest-earning assets was positively impacted by an increase of \$585.1 million in the average balance of higher yielding total loans, net to \$4,567.0 million for the three months ended June 30, 2016 from \$3,981.9 million for the comparable prior year period. Additionally, the yield on the securities portfolio increased 20 basis points to 2.66% for three months ended June 30, 2016, from 2.46% for the comparable prior year period. The 19 basis point decrease in the yield on the total loans, net was primarily due to the decline in the rates earned on new loan originations and purchases, as compared to the existing portfolio, loans modifying to lower rates, and higher yielding loans prepaying. Excluding prepayment penalty income and recovered interest from loans, the yield on total loans, net, would have decreased 17 basis points to 4.10% for the three months ended June 30, 2016 from 4.27% for the three months ended June 30, 2015. The 20 basis point increase in the yield on the securities portfolio was primarily due to the current year including \$89.3 million in purchases at an average yield of 2.92%.

**Interest Expense.** Interest expense increased \$1.1 million, or 9.3%, to \$13.2 million for the three months ended June 30, 2016 from \$12.1 million for the three months ended June 30, 2015. The increase in interest expense was primarily due to an increase of \$503.3 million in the average balance of interest-bearing liabilities to \$5,046.2 million for the three months ended June 30, 2016, from \$4,542.9 million for the comparable prior year period. This increase in interest expense was partially offset by a decrease of two basis points in the cost of total deposits to 0.84% for the three months ended June 30, 2016 from 0.86% for the comparable prior year period. The decline in the cost of total deposits was primarily due to a decrease of nine basis points in the cost of certificates of deposit, primarily resulting from maturing issuances being replaced at lower rates. This decrease was partially offset by increases of 19 basis points, four basis points and three basis points in the cost of money market, NOW and savings accounts, respectively, for the three months ended June 30, 2016 from the comparable prior year period. The cost of money market accounts increased primarily due to our shifting Government NOW deposits to a money market product which does not require us to provide collateral, allowing us to invest these funds in higher yielding assets. The cost of NOW and savings accounts both increased primarily due to an increase in the rate we pay on some of our products to attract additional deposits.

## PART I – FINANCIAL INFORMATION

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

#### Management’s Discussion and Analysis of

#### Financial Condition and Results of Operations

**Net Interest Income.** For the three months ended June 30, 2016, net interest income was \$41.9 million, an increase of \$3.7 million, or 9.8%, from \$38.1 million for the three months ended June 30, 2015. The increase in net interest income was primarily due to an increase of \$579.2 million in the average balance of interest-earning assets to \$5,612.9 million for the three months ended June 30, 2016 from \$5,033.7 million for the comparable prior year period. The yield earned on interest-earning assets decreased six basis points to 3.93% for the quarter ended June 30, 2016 from 3.99% for the comparable prior year period. The cost of interest-bearing liabilities decreased one basis point to 1.05% for the three months ended June 30, 2016 as compared to 1.06% for the three months ended June 30, 2015. The effects of the above on both the net interest spread and net interest margin were decreases of five basis points to 2.88% and four basis points to 2.99%, respectively, for the quarter ended June 30, 2016, compared to the quarter ended June 30, 2015. Included in net interest income was prepayment penalty income from loans for the three months ended June 30, 2016 and 2015 totaling \$1.4 million and \$1.5 million, respectively, along with recovered interest from non-accrual loans totaling \$0.2 million and \$0.1 million, respectively. Without the prepayment penalty income and recovered interest, the net interest margin for the three months ended June 30, 2016 would have been 2.87%, a decrease of three basis points, as compared to 2.90% for the three months ended June 30, 2015.

**Benefit for Loan Losses.** During the three months ended June 30, 2016 no provision for loan losses was recorded, compared to a benefit of \$0.5 million recorded during the comparable prior year period. No provision was recorded during the three months ended June 30, 2016 due to the quarterly analysis of the adequacy of the allowance for loan losses indicating that the reserve was at an appropriate level. During the three months ended June 30, 2016, the Bank recorded net recoveries totaling \$0.2 million, as we continued to see improvement in credit conditions with non-accrual loans decreasing \$1.7 million to \$20.4 million from \$22.1 million at March 31, 2016. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was 41.8% at June 30, 2016. When we have obtained properties through foreclosure, we have been able to sell the properties at amounts that approximate book value. The Bank continues to maintain conservative underwriting standards. We anticipate that we will continue to see low loss content in our loan portfolio. See “-ALLOWANCE FOR LOAN LOSSES.”

**Non-Interest Income.** Non-interest income for the three months ended June 30, 2016 was \$37.7 million, an increase of \$27.8 million, or 279.2%, from \$9.9 million for the three months ended June 30, 2015. The increase in non-interest income was primarily due to increases of \$27.3 million in net gains on sale of buildings and \$2.4 million in net gains on sale of securities, partially offset by an increase of \$1.9 million in net losses from fair value adjustments as compared to the prior year comparable period.

**Non-Interest Expense.** Non-interest expense was \$28.5 million for the three months ended June 30, 2016, an increase of \$4.2 million, or 17.3%, from \$24.2 million for the three months ended June 30, 2015. The increase in non-interest expense was primarily due to a penalty of \$2.1 million on the prepayment of \$38.0 million in repurchase agreements

and an increase of \$0.8 million in salaries and benefits primarily due to annual salary increases and additions in staffing in retail, audit and compliance departments. The second quarter also included an increase of \$0.7 million in professional services from increased legal and consulting expenses and \$0.3 million in foreclosure expenses. The efficiency ratio improved to 57.1% for the three months ended June 30, 2016 from 57.5% for the three months ended June 30, 2015.

***Income before Income Taxes.*** Income before the provision for income taxes increased \$26.8 million, or 110.0%, to \$51.2 million for the three months ended June 30, 2016 from \$24.4 million for the three months ended June 30, 2015 for the reasons discussed above.

***Provision for Income Taxes.*** The provision for income taxes for the three months ended June 30, 2016 was \$20.7 million, an increase of \$11.2 million, or 117.6%, from \$9.5 million for the comparable prior year period. The increase was primarily due to an increase of \$26.8 million in income before income taxes, and an increase in the effective tax rate to 40.5% for the three months ended June 30, 2016 from 39.1% in the comparable prior year period. The increase in the effective tax rate reflects the reduced impact of preferential tax items as a result of the increase in the gain on sale of buildings.

**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Management’s Discussion and Analysis of**

**Financial Condition and Results of Operations**

**COMPARISON OF OPERATING RESULTS FOR THE SIX MONTHS ENDED JUNE 30, 2016 AND 2015**

**General.** Net income for the six months ended June 30, 2016 was \$40.0 million, an increase of \$16.4 million, or 69.7%, compared to \$23.6 million for the six months ended June 30, 2015. Diluted earnings per common share were \$1.38 for the six months ended June 30, 2016, an increase of \$0.58, or 72.5%, from \$0.80 for the six months ended June 30, 2015.

Return on average equity increased to 16.6% for the six months ended June 30, 2016 from 10.2% for the six months ended June 30, 2015. Return on average assets was 1.4% for the six months ended June 30, 2016 from 0.9% for the six months ended June 30, 2015.

**Interest Income.** Total interest and dividend income increased \$9.7 million, or 9.7%, to \$109.5 million for the six months ended June 30, 2016 from \$99.8 million for the six months ended June 30, 2015. The increase in interest income was primarily attributable to an increase of \$603.7 million in the average balance of interest-earning assets to \$5,551.8 million for the six months ended June 30, 2016 from \$4,948.1 million for the comparable prior year period, partially offset by a decrease of nine basis points in the yield of interest-earning assets to 3.94% for the six months ended June 30, 2016 from 4.03% in the comparable prior year period. The decline in the yield on interest-earning assets of nine basis points was primarily due to a 19 basis point reduction in the yield of total loans, net to 4.29% for the six months ended June 30, 2016 from 4.48% for the six months ended June 30, 2015. The yield on interest-earning assets was positively impacted by an increase of \$563.0 million in the average balance of higher yielding total loans, net to \$4,478.2 million for the six months ended June 30, 2016 from \$3,915.2 million for the comparable prior year period. Additionally, the yield on the securities portfolio increased 19 basis points to 2.65% for six months ended June 30, 2016, from 2.46% for the comparable prior year period. The 19 basis point decrease in the yield on the total loans, net was primarily due to the decline in the rates earned on new loan originations and purchases, as compared to the existing portfolio, loans modifying to lower rates, and higher yielding loans prepaying. Excluding prepayment penalty income and recovered interest from loans, the yield on total loans, net, would have decreased 18 basis points to 4.12% for the six months ended June 30, 2016 from 4.30% for the six months ended June 30, 2015. The 19 basis point increase in the yield on the securities portfolio was primarily due to the current year including \$89.2 million in purchases at an average yield of 2.94%.

**Interest Expense.** Interest expense increased \$2.4 million, or 9.8%, to \$26.4 million for the six months ended June 30, 2016 from \$24.1 million for the six months ended June 30, 2015. The increase in interest expense was primarily due to an increase of \$536.1 million in the average balance of interest-bearing liabilities to \$5,002.9 million for the six

months ended June 30, 2016, from \$4,466.8 million for the comparable prior year period. This increase in interest expense was partially offset by a decrease of three basis points in the cost of total deposits to 0.84% for the six months ended June 30, 2016 from 0.87% for the comparable prior year period. The decline in the cost of total deposits was primarily due to a decrease of 15 basis points in the cost of certificates of deposit, resulting from maturing issuances being replaced at lower rates. This decrease was partially offset by increases of 20 basis points, five basis points and four basis points in the cost of money market, savings and NOW accounts, respectively, for the six months ended June 30, 2016 from the comparable prior year period. The cost of money market accounts increased primarily due to our shifting Government NOW deposits to a money market product which does not require us to provide collateral, allowing us to invest these funds in higher yielding assets. The cost of NOW and savings accounts both increased primarily due to an increase in the rate we pay on some of our products to attract additional deposits.

**Net Interest Income.** For the six months ended June 30, 2016, net interest income was \$83.0 million, an increase of \$7.3 million, or 9.7%, from \$75.7 million for the six months ended June 30, 2015. The increase in net interest income was primarily due to an increase of \$603.7 million in the average balance of interest-earning assets to \$5,551.8 million for the six months ended June 30, 2016 from \$4,948.1 million for the comparable prior year period. The yield earned on interest-earning assets decreased nine basis points to 3.94% for the six months ended June 30, 2016 from 4.03% for the comparable prior year period. The cost of interest-bearing liabilities decreased six basis points to 1.06% for the six months ended June 30, 2016 as compared to 1.08% for the six months ended June 30, 2015. The effects of the above on both the net interest spread and net interest margin were decreases of seven basis points to 2.88% and 2.99%, respectively, for the six months ended June 30, 2016, compared to the six months ended June 30, 2015. Included in net interest income was prepayment penalty income from loans for the six months ended June 30, 2016 and 2015 totaling \$3.5 million and \$2.7 million, respectively, along with recovered interest from non-accrual loans totaling \$0.3 million and \$0.7 million, respectively. Without the prepayment penalty income and recovered interest, the net interest margin for the six months ended June 30, 2016 would have been 2.85%, a decrease of seven basis points, as compared to 2.92% for the six months ended June 30, 2015.

## PART I – FINANCIAL INFORMATION

### FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

#### Management’s Discussion and Analysis of

#### Financial Condition and Results of Operations

**Benefit for Loan Losses.** During the six months ended June 30, 2016 no provision for loan losses was recorded, compared to a benefit of \$1.3 million recorded during the comparable prior year period. No provision was recorded during the six months ended June 30, 2016 due to the quarterly analysis of the adequacy of the allowance for loan losses indicating that the reserve was at an appropriate level. During the six months ended June 30, 2016, the Bank recorded net recoveries totaling \$0.7 million, as we continue to see improvement in credit conditions with non-accrual loans decreasing \$2.4 million to \$20.4 million from \$22.8 million at December 31, 2015. The current average loan-to-value ratio for our non-performing loans collateralized by real estate was 41.8% at June 30, 2016. When we have obtained properties through foreclosure, we have been able to sell the properties at amounts that approximate book value. The Bank continues to maintain conservative underwriting standards. We anticipate that we will continue to see low loss content in our loan portfolio. See “-ALLOWANCE FOR LOAN LOSSES.”

**Non-Interest Income.** Non-interest income for the six months ended June 30, 2016 was \$40.3 million, an increase of \$28.4 million, or 238.9%, from \$11.9 million for the six months ended June 30, 2015. The increase in non-interest income was primarily due to increases of \$27.3 million in net gains on sale of buildings and \$2.4 million in net gains on sale of securities, partially offset by an increase of \$2.3 million in net losses from fair value adjustments as compared to the prior year comparable period.

**Non-Interest Expense.** Non-interest expense was \$57.0 million for the six months ended June 30, 2016, an increase of \$6.8 million, or 13.5%, from \$50.2 million for the six months ended June 30, 2015. The increase in non-interest expense was primarily due to an increase of \$2.4 million in salaries and benefits primarily due to annual salary increases and additions in staffing in retail, audit and compliance departments, as well as increases in production incentives and the cost of split dollar life insurance benefits. The six months ended June 30, 2016 also included a penalty of \$2.1 million on the prepayment of \$38.0 million in repurchase agreements and increases of \$1.0 million in professional services expense from increased legal and consulting expenses, \$0.7 million in other operating expense due to the growth of the Bank and \$0.6 million in depreciation and amortization expense, primarily due to the opening of two new branches along with the move to our new corporate headquarters both occurring in 2015. The efficiency ratio improved to 60.8% for the six months ended June 30, 2016 from 61.2% for the six months ended June 30, 2015.

**Income before Income Taxes.** Income before the provision for income taxes increased \$27.7 million, or 71.7%, to \$66.3 million for the six months ended June 30, 2016 from \$38.6 million for the six months ended June 30, 2015 for the reasons discussed above.

**Provision for Income Taxes.** The provision for income taxes for the six months ended June 30, 2016 was \$26.3 million, an increase of \$11.3 million, or 74.8%, from \$15.1 million for the comparable prior year period. The increase was primarily due to an increase of \$27.7 million in income before income taxes, and an increase in the effective tax rate to 39.7% for the six months ended June 30, 2016 from 39.0% in the comparable prior year period. The increase in the effective tax rate reflects the reduced impact of preferential tax items as a result of the increase in the gain on sale of buildings.

## **FINANCIAL CONDITION**

**Assets.** Total assets at June 30, 2016 were \$5,986.7 million, an increase of \$282.1 million, or 4.9%, from \$5,704.6 million at December 31, 2015. Total loans, net increased \$307.6 million, or 7.0%, during the six months ended June 30, 2016 to \$4,674.1 million from \$4,366.4 million at December 31, 2015. Loan originations and purchases were \$617.1 million for the six months ended June 30, 2016, an increase of \$113.7 million, or 22.6%, from \$503.4 million for the six months ended June 30, 2015. During the six months ended June 30, 2016, we continued to focus on the origination of multi-family residential, commercial real estate and commercial business loans with a full relationship. The loan pipeline totaled \$329.8 million at June 30, 2016 compared to \$330.5 million at December 31, 2015.

The following table shows loan originations and purchases for the periods indicated:



**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

(In thousands)	For the three months ended June 30,		For the six months ended June 30,	
	2016	2015	2016	2015
Multi-family residential <sup>(1)</sup>	\$ 162,364	\$ 50,429	\$ 232,007	\$ 177,175
Commercial real estate <sup>(2)</sup>	114,007	57,331	176,144	143,726
One-to-four family – mixed-use property	11,630	9,916	29,875	24,897
One-to-four family – residential	4,195	8,975	13,688	22,078
Co-operative apartments	470	450	470	450
Construction	2,427	845	4,114	1,387
Small Business Administration	314	5,233	6,315	6,481
Commercial business and other <sup>(3)</sup>	92,456	63,704	154,490	127,211
Total	\$ 387,863	\$ 196,883	\$ 617,103	\$ 503,405

(1) Includes purchases of \$98.4 million for the three and six months ended June 30, 2016 and \$99.9 million for the six months ended June 30, 2015. There were no purchases during the three months ended June 30, 2015.

(2) Includes purchases of \$13.9 million for the three months ended June 30, 2016. There were no purchases during the three months ended June 30, 2015. Includes purchases of \$25.9 million and \$11.0 million for the six months ended June 30, 2016 and 2015, respectively.

(3) Includes purchases of \$13.7 million and \$14.8 million for the three months ended June 30, 2016 and 2015, respectively. Includes purchases of \$13.7 million and \$15.2 million for the six months ended June 30, 2016 and 2015, respectively.

The Bank maintains its conservative underwriting standards that include, among other things, a loan-to-value ratio of 75% or less and a debt coverage ratio of at least 125%. Multi-family residential (excluding underlying co-operative mortgages), commercial real estate and one-to-four family mixed-use property mortgage loans originated during the second quarter of 2016 had an average loan-to-value ratio of 53.7% and an average debt coverage ratio of 184%.

The Bank’s non-performing assets totaled \$25.6 million at June 30, 2016, a decrease of \$5.4 million, or 17.5%, from \$31.0 million at December 31, 2015. Total non-performing assets as a percentage of total assets were 0.43% at June 30, 2016 compared to 0.54% at December 31, 2015. The ratio of allowance for loan losses to total non-performing loans was 101.3% at June 30, 2016 and 82.6% at December 31, 2015. See – “TROUBLED DEBT RESTRUCTURED AND NON-PERFORMING ASSETS.”

During the six months ended June 30, 2016, mortgage-backed securities decreased \$88.2 million, or 13.2%, to \$580.5 million from \$668.7 million at December 31, 2015. The decrease in mortgage-backed securities during the six months

ended June 30, 2016 was primarily due to sales of \$64.6 million at an average yield of 3.03% and principal repayments of \$47.8 million, which were partially offset by purchases of \$13.1 million at an average yield of 2.65% and an increase of \$12.2 million in the fair value of mortgage-backed securities.

During the six months ended June 30, 2016, other securities, including securities held-to-maturity, increased \$66.2 million, or 20.0%, to \$397.0 million from \$330.8 million at December 31, 2015. The increase in other securities during the six months ended June 30, 2016 was primarily due to purchases of \$76.2 million at an average yield of 2.97% and an increase of \$2.7 million in the fair value of other securities, which was partially offset by maturities totaling \$11.5 million. Other securities primarily consist of securities issued by mutual or bond funds that invest in government and government agency securities, municipal bonds, collateralized loan obligations and corporate bonds.

**Liabilities.** Total liabilities were \$5,477.8 million at June 30, 2016, an increase of \$246.3 million, or 4.7%, from \$5,231.6 million at December 31, 2015. During the six months ended June 30, 2016, due to depositors increased \$39.6 million, or 1.0%, to \$3,895.3 million, due to increases of \$31.4 million in core deposits and \$8.2 million in certificates of deposit. The increase in core deposits was due to increases of \$47.6 million and \$4.8 million in demand and NOW accounts, respectively, partially offset by decreases of \$19.9 million and \$1.2 million in money market and savings accounts, respectively. Borrowed funds increased \$173.1 million during the six months ended June 30, 2016. The increase in borrowed funds was primarily due to a net increase in short-term borrowings to replace the seasonal outflow of Government deposits which are expected to return during the quarter ended September 30, 2016. During the six months ended June 30, 2016, a net increase of \$215.0 million in short-term borrowings at an average cost of 0.56% and the addition of \$150.0 million in long-term borrowings at an average cost of 1.42%, were partially offset by the maturity of \$152.6 million in long-term borrowings at an average cost of 1.10% and the prepayment of repurchase agreements totaling \$38.0 million at an average cost of 4.16%.

## **PART I – FINANCIAL INFORMATION**

### **FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

#### **Management’s Discussion and Analysis of**

#### **Financial Condition and Results of Operations**

**Equity.** Total stockholders’ equity increased \$35.8 million, or 7.6%, to \$508.9 million at June 30, 2016 from \$473.1 million at December 31, 2015. Stockholders’ equity increased primarily due to net income of \$40.0 million, an increase in other comprehensive income totaling \$8.7 million, primarily due to an increase in the fair value of the securities portfolio and the net impact totaling \$4.5 million from the vesting and exercising of shares of employee and director stock plans. These increases were partially offset by the declaration and payment of dividends on the Company’s common stock of \$0.34 per common share totaling \$9.9 million and the purchase of 378,695 treasury shares, at an average price of \$19.78 per share, for a total cost of \$7.5 million. Book value per common share was \$17.77 at June 30, 2016 compared to \$16.41 at December 31, 2015.

**Cash flow.** During the six months ended June 30, 2016, funds provided by the Company's operating activities amounted to \$31.5 million. These funds combined with \$204.2 million provided from financing activities were utilized to fund net investing activities of \$227.9 million. The Company's primary business objective is the origination and purchase of multi-family residential loans, commercial business loans and commercial real estate mortgage loans and to a lesser extent one-to-four family (including mixed-use properties) and SBA loans. During the six months ended June 30, 2016, the net total of loan originations and purchases less loan repayments and sales was \$289.8 million. During the six months ended June 30, 2016, the Company also funded \$61.6 million in purchases of securities available for sale and \$27.7 million in securities held-to-maturity. During the six months ended June 30, 2016, funds were provided by net increases in short-term borrowing of \$215.0 million and total deposits of \$48.3 million and an increase of \$150.0 million in long-term borrowings. Additionally, funds were provided by \$120.9 million in proceeds from maturities, sales, calls and prepayments of securities available for sale and the sale of buildings totaling \$34.3 million. In addition to funding loan growth, these funds were used to repay \$190.6 million in long-term borrowings. The Company also used funds of \$9.9 million and \$9.1 million for dividend payments and purchases of treasury stock, respectively, during the six months ended June 30, 2016.

#### **INTEREST RATE RISK**

The Consolidated Statements of Financial Position have been prepared in accordance with generally accepted accounting principles in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in fair value of certain investments due to changes in interest rates. Generally, the fair value of financial investments such as loans and securities fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of the Company’s interest-earning assets which could adversely affect the Company’s results of operations if such assets were sold, or, in the case of securities classified as available-for-sale, decreases in the Company’s stockholders’ equity, if such securities were retained.

The Company manages the mix of interest-earning assets and interest-bearing liabilities on a continuous basis to maximize return and adjust its exposure to interest rate risk. On a quarterly basis, management prepares the “Earnings and Economic Exposure to Changes in Interest Rate” report for review by the Board of Directors, as summarized below. This report quantifies the potential changes in net interest income and net portfolio value should interest rates go up or down (shocked) 200 basis points, assuming the yield curves of the rate shocks will be parallel to each other. The Company’s regulators currently place focus on the net portfolio value, focusing on a rate shock up or down of 200 basis points. Net portfolio value is defined as the market value of assets net of the market value of liabilities. The market value of assets and liabilities is determined using a discounted cash flow calculation. The net portfolio value ratio is the ratio of the net portfolio value to the market value of assets. All changes in income and value are measured as percentage changes from the projected net interest income and net portfolio value at the base interest rate scenario. The base interest rate scenario assumes interest rates at June 30, 2016. Various estimates regarding prepayment assumptions are made at each level of rate shock. However, prepayment penalty income is excluded from this analysis. Actual results could differ significantly from these estimates. At June 30, 2016, the Company was within the guidelines set forth by the Board of Directors for each interest rate level.

- 55 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

The following table presents the Company’s interest rate shock as of June 30, 2016:

Change in Interest Rate	Projected Percentage Change In		
	Net Interest Income	Net Portfolio Value	Net Portfolio Value Ratio
-200 Basis points	-0.95 %	11.01 %	11.06 %
-100 Basis points	1.07	7.53	10.88
Base interest rate	0.00	0.00	10.40
+100 Basis points	-5.05	-11.05	9.52
+200 Basis points	-10.68	-24.12	8.38

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations****AVERAGE BALANCES**

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the relative amount of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them. The following table sets forth certain information relating to the Company’s Consolidated Statements of Financial Condition and Consolidated Statements of Income for the three months ended June 30, 2016 and 2015, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

	For the three months ended June 30,					
	2016			2015		
	Average Balance	Interest	Yield/ Cost	Average Balance	Interest	Yield/ Cost
(Dollars in thousands)						
<b>Assets</b>						
Interest-earning assets:						
Mortgage loans, net	\$3,983,615	\$42,969	4.31 %	\$3,476,163	\$39,737	4.57 %
Other loans, net	583,404	5,444	3.73	505,745	4,347	3.44
Total loans, net <sup>(1)</sup>	4,567,019	48,413	4.24	3,981,908	44,084	4.43
Taxable securities:						
Mortgage-backed securities	599,247	3,707	2.47	706,510	4,340	2.46
Other securities	249,956	2,133	3.41	148,244	887	2.39
Total taxable securities	849,203	5,840	2.75	854,754	5,227	2.45
Tax-exempt securities: <sup>(2)</sup>						
Other securities	147,230	790	2.15	137,270	879	2.56
Total tax-exempt securities	147,230	790	2.15	137,270	879	2.56
Interest-earning deposits and federal funds sold						
	49,483	48	0.39	59,762	32	0.21
Total interest-earning assets	5,612,935	55,091	3.93	5,033,694	50,222	3.99
Other assets	284,923			275,769		
Total assets	\$5,897,858			\$5,309,463		
<b>Liabilities and Equity</b>						
Interest-bearing liabilities:						
Deposits:						
Savings accounts	\$265,856	306	0.46	\$268,791	291	0.43

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

NOW accounts	1,612,704	1,962	0.49	1,475,574	1,651	0.45
Money market accounts	483,317	681	0.56	331,117	307	0.37
Certificate of deposit accounts	1,417,379	5,121	1.45	1,340,456	5,165	1.54
Total due to depositors	3,779,256	8,070	0.85	3,415,938	7,414	0.87
Mortgagors' escrow accounts	67,728	27	0.16	62,906	23	0.15
Total deposits	3,846,984	8,097	0.84	3,478,844	7,437	0.86
Borrowed funds	1,199,178	5,105	1.70	1,064,055	4,645	1.75
Total interest-bearing liabilities	5,046,162	13,202	1.05	4,542,899	12,082	1.06
Non interest-bearing deposits	296,597			242,732		
Other liabilities	68,838			58,214		
Total liabilities	5,411,597			4,843,845		
Equity	486,261			465,618		
Total liabilities and equity	\$5,897,858			\$5,309,463		
Net interest income / net interest rate spread		\$41,889	2.88%		\$38,140	2.93%
Net interest-earning assets / net interest margin	\$566,773		2.99%	\$490,795		3.03%
Ratio of interest-earning assets to interest-bearing liabilities			1.11X			1.11X

Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late (1) charges, and prepayment penalties) of approximately \$1.0 million for each of the three months ended June 30, 2016 and 2015, respectively.

(2) Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

The following table sets forth certain information relating to the Company’s Consolidated Statements of Financial Condition and Consolidated Statements of Income for the six months ended June 30, 2016 and 2015, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

	For the six months ended June 30,					
	2016			2015		
	Average Balance	Interest	Yield/ Cost	Average Balance	Interest	Yield/ Cost
(Dollars in thousands)						
<b>Assets</b>						
Interest-earning assets:						
Mortgage loans, net	\$3,911,470	\$85,423	4.37%	\$3,417,708	\$79,177	4.63%
Other loans, net	566,705	10,548	3.72	497,477	8,441	3.39
Total loans, net <sup>(1)</sup>	4,478,175	95,971	4.29	3,915,185	87,618	4.48
Taxable securities:						
Mortgage-backed securities	629,006	7,881	2.51	704,520	8,721	2.48
Other securities	239,973	3,878	3.23	139,143	1,607	2.31
Total taxable securities	868,979	11,759	2.71	843,663	10,328	2.45
Tax-exempt securities: <sup>(2)</sup>						
Other securities	137,293	1,582	2.30	137,627	1,766	2.57
Total tax-exempt securities	137,293	1,582	2.30	137,627	1,766	2.57
Interest-earning deposits and federal funds sold						
	67,378	142	0.42	51,669	53	0.21
Total interest-earning assets	5,551,825	109,454	3.94	4,948,144	99,765	4.03
Other assets	284,479			273,555		
Total assets	\$5,836,304			\$5,221,699		
<b>Liabilities and Equity</b>						
Interest-bearing liabilities:						
Deposits:						
Savings accounts	\$264,150	604	0.46	\$267,507	555	0.41
NOW accounts	1,617,241	3,884	0.48	1,463,576	3,201	0.44
Money market accounts	470,606	1,287	0.55	317,962	560	0.35
Certificate of deposit accounts	1,410,765	10,242	1.45	1,319,229	10,533	1.60
Total due to depositors	3,762,762	16,017	0.85	3,368,274	14,849	0.88
Mortgagors' escrow accounts	58,838	53	0.18	55,415	46	0.17
Total deposits	3,821,600	16,070	0.84	3,423,689	14,895	0.87



Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Borrowed funds	1,181,263	10,362	1.75	1,043,104	9,176	1.76
Total interest-bearing liabilities	5,002,863	26,432	1.06	4,466,793	24,071	1.08
Non interest-bearing deposits	285,267			238,234		
Other liabilities	65,331			53,795		
Total liabilities	5,353,461			4,758,822		
Equity	482,843			462,877		
Total liabilities and equity	\$5,836,304			\$5,221,699		
Net interest income / net interest rate spread		\$83,022	2.88%		\$75,694	2.95%
Net interest-earning assets / net interest margin	\$548,962		2.99%	\$481,351		3.06%
Ratio of interest-earning assets to interest-bearing liabilities			1.11 X			1.11 X

Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late (1) charges, and prepayment penalties) of approximately \$2.5 million and \$1.7 million for the six months ended June 30, 2016 and 2015, respectively.

(2) Interest income on tax-exempt securities does not include the tax benefit of the tax-exempt securities.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations****LOANS**

The following table sets forth the Company’s loan originations (including the net effect of refinancing) and the changes in the Company’s portfolio of loans, including purchases, sales and principal reductions for the periods indicated.

(In thousands)	For the six months ended	
	June 30, 2016	2015
Mortgage Loans		
At beginning of period	\$3,832,914	\$3,321,501
Mortgage loans originated:		
Multi-family residential	133,650	77,286
Commercial real estate	150,213	132,758
One-to-four family – mixed-use property	29,875	24,897
One-to-four family – residential	13,688	22,078
Co-operative apartments	470	450
Construction	4,114	1,387
Total mortgage loans originated	332,010	258,856
Mortgage loans purchased:		
Multi-family residential	98,357	99,889
Commercial real estate	25,931	10,968
Total mortgage loans purchased	124,288	110,857
Less:		
Principal and other reductions	204,637	173,872
Loans transferred to Available for Sale	-	300
Sales	4,614	5,028
At end of period	\$4,079,961	\$3,512,014
Non-Mortgage Loans		
At beginning of period	\$539,697	\$477,153

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Other loans originated:		
Small Business Administration	6,315	6,481
Commercial business	139,772	110,448
Other	1,012	1,550
Total other loans originated	147,099	118,479
Other loans purchased:		
Commercial business	13,706	15,213
Total other loans purchased	13,706	15,213
Less:		
Principal and other reductions	97,848	104,968
Sales	3,211	-
At end of period	\$599,443	\$505,877

- 59 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations****TROUBLED DEBT RESTRUCUTURED (“TDR”) AND NON-PERFORMING ASSETS**

Management continues to adhere to the Company’s conservative underwriting standards. At times, the Company may restructure a loan to enable a borrower to continue making payments when it is deemed to be in the best long-term interest of the Company. This restructure may include making concessions to the borrower that the Company would not make in the normal course of business, such as reducing the interest rate until the next reset date, extending the amortization period thereby lowering the monthly payments, or changing the loan to interest only payments for a limited time period. At times, certain problem loans have been restructured by combining more than one of these options. The Company believes that restructuring these loans in this manner will allow certain borrowers to become and remain current on their loans. The Company classifies these loans as TDR. Loans which have been current for six consecutive months at the time they are restructured as TDR remain on accrual status. Loans which were delinquent at the time they are restructured as a TDR are placed on non-accrual status until they have made timely payments for six consecutive months. Loans that are restructured as TDR but are not performing in accordance with the restructured terms are excluded from the TDR table below, as they are placed on non-accrual status and reported as non-performing loans.

The following table shows loans classified as TDR that are performing according to their restructured terms at the periods indicated:

	June 30, 2016	March 31, 2016	December 31, 2015
(In thousands)			
Accrual Status:			
Multi-family residential	\$2,599	\$2,611	\$ 2,626
Commercial real estate	2,086	2,358	2,371
One-to-four family - mixed-use property	1,819	2,042	2,052
One-to-four family - residential	338	341	343
Small business administration	-	32	34
Commercial business and other	872	2,038	2,083
Total	\$7,714	\$9,422	\$ 9,509

Edgar Filing: FLUSHING FINANCIAL CORP - Form 10-Q

Non-Accrual Status:

One-to-four family - residential	\$262	\$-	\$ -
Commercial business and other	325	-	-
Total	\$587	\$-	\$ -
Total performing troubled debt restructured	\$8,301	\$9,422	\$ 9,509

- 60 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

The following table shows non-performing assets at the periods indicated:

(In thousands)	June 30, 2016	March 31, 2016	December 31, 2015
Loans 90 days or more past due and still accruing:			
Multi-family residential	\$574	\$792	\$233
Commercial real estate	320	1,083	1,183
One-to-four family - mixed-use property	635	743	611
One-to-four family - residential	13	13	13
Construction	-	570	1,000
Commercial business and other	-	-	220
Total	1,542	3,201	3,260
Non-accrual loans:			
Multi-family residential	3,162	3,518	3,561
Commercial real estate	2,299	3,295	2,398
One-to-four family - mixed-use property	6,005	5,519	5,952
One-to-four family - residential	8,406	8,861	10,120
Small business administration	185	201	218
Taxi Medallion	196	196	-
Commercial business and other	128	511	568
Total	20,381	22,101	22,817
Total non-performing loans	21,923	25,302	26,077
Other non-performing assets:			
Real estate acquired through foreclosure	3,668	4,602	4,932
Total	3,668	4,602	4,932
Total non-performing assets	\$25,591	\$29,904	\$31,009
Non-performing assets to total assets	0.43 %	0.51 %	0.54 %
Allowance for loan losses to non-performing loans	101.25 %	86.92 %	82.58 %

Included in loans over 90 days past due and still accruing were seven loans totaling \$1.5 million, nine loans totaling \$3.2 million and ten loans totaling \$3.3 million at June 30, 2016, March 31, 2016 and December 31, 2015, respectively, which are past their respective maturity dates and are still remitting payments. The Bank is actively working with these borrowers to extend the loans maturity or repay these loans.

Included in non-performing loans was one loan totaling \$0.4 million at June 30, 2016, March 31, 2016 and December 31, 2015 which was restructured as TDR and not performing in accordance with its restructured terms.

- 61 -

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

The following table shows our delinquent loans that are less than 90 days past due and still accruing interest and considered performing at the periods indicated:

	June 30, 2016		December 31, 2015	
	60 - 89 days	30 - 59 days	60 - 89 days	30 - 59 days
	(In thousands)			
Multi-family residential	\$363	\$4,706	\$804	\$9,422
Commercial real estate	987	2,405	153	2,820
One-to-four family - mixed-use property	1,025	4,417	1,257	8,630
One-to-four family - residential	527	1,518	154	4,261
Construction	576	-	-	-
Small Business Administration	119	2,435	-	42
Taxi medallion	-	3,767	-	-
Commercial business and other	12	3,012	2	-
Total delinquent loans	\$3,609	\$22,260	\$2,370	\$25,175

**CRITICIZED AND CLASSIFIED ASSETS**

Our policy is to review our assets, focusing primarily on the loan portfolio, OREO and the investment portfolios, to ensure that the credit quality is maintained at the highest levels. When weaknesses are identified, immediate action is taken to correct the problem through direct contact with the borrower or issuer. We then monitor these assets, and, in accordance with our policy and current regulatory guidelines, we designate them as “Special Mention,” which is considered a “Criticized Asset,” and “Substandard,” “Doubtful,” or “Loss” which are considered “Classified Assets,” as deemed necessary. These loan designations are updated quarterly. We designate an asset as Substandard when a well-defined weakness is identified that jeopardizes the orderly liquidation of the debt. We designate an asset as Doubtful when it displays the inherent weakness of a Substandard asset with the added provision that collection of the debt in full, on the basis of existing facts, is highly improbable. We designate an asset as Loss if it is deemed the debtor is incapable of repayment. We do not hold any loans designated as loss, as loans that are designated as Loss are charged to the Allowance for Loan Losses. Assets that are non-accrual are designated as Substandard or Doubtful. We designate an asset as Special Mention if the asset does not warrant designation within one of the other categories, but does contain a potential weakness that deserves closer attention. Our total Criticized and Classified assets were \$61.0 million at June 30, 2016, an increase of \$6.2 million from \$54.8 million at December 31, 2015.





**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

The following table sets forth the Bank’s assets designated as Criticized and Classified at June 30, 2016:

(In thousands)	Special Mention	Substandard	Doubtful	Loss	Total
Loans:					
Multi-family residential	\$7,678	\$ 5,416	\$ -	\$ -	\$13,094
Commercial real estate	1,552	4,952	-	-	6,504
One-to-four family - mixed-use property	3,797	9,785	-	-	13,582
One-to-four family - residential	1,346	10,431	-	-	11,777
Construction loans	576	570	-	-	1,146
Small Business Administration	554	870	-	-	1,424
Taxi Medallion	-	6,364	-	-	6,364
Commercial business and other	730	2,710	-	-	3,440
Total loans	16,233	41,098	-	-	57,331
Other Real Estate Owned	-	3,668	-	-	3,668
Total	\$16,233	\$ 44,766	\$ -	\$ -	\$60,999

The following table sets forth the Bank's Criticized and Classified assets at December 31, 2015:

(In thousands)	Special Mention	Substandard	Doubtful	Loss	Total
Loans:					
Multi-family residential	\$4,361	\$ 5,421	\$ -	\$ -	\$9,782
Commercial real estate	1,821	3,812	-	-	5,633
One-to-four family - mixed-use property	3,087	10,990	-	-	14,077
One-to-four family - residential	1,437	12,255	-	-	13,692
Construction loans	-	1,000	-	-	1,000
Small Business Administration	229	224	-	-	453
Taxi Medallion	-	2,118	-	-	2,118
Commercial business and other	-	3,123	-	-	3,123
Total loans	10,935	38,943	-	-	49,878
Other Real Estate Owned	-	4,932	-	-	4,932
Total	\$10,935	\$ 43,875	\$ -	\$ -	\$54,810

On a quarterly basis all collateral dependent loans that are classified as Substandard or Doubtful are internally reviewed for impairment, based on updated cash flows for income producing properties, or updated independent appraisals. The loan balances of collateral dependent loans reviewed for impairment are then compared to the loans updated fair value. We consider fair value of collateral dependent loans to be 85% of the appraised or internally estimated value of the property. The balance which exceeds fair value is generally charged-off, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm's length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. At June 30, 2016, the current average loan-to-value ratio on our collateral dependent loans reviewed for impairment was 46.6%.

**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**Management’s Discussion and Analysis of**

**Financial Condition and Results of Operations**

**ALLOWANCE FOR LOAN LOSSES**

We have established and maintain on our books an allowance for loan losses (“ALLL”) that is designed to provide a reserve against estimated losses inherent in our overall loan portfolio. The allowance is established through a provision for loan losses based on management’s evaluation of the risk inherent in the various components of the loan portfolio and other factors, including historical loan loss experience (which is updated quarterly), current economic conditions, delinquency and non-accrual trends, classified loan levels, risk in the portfolio and volumes and trends in loan types, recent trends in charge-offs, changes in underwriting standards, experience, ability and depth of our lenders, collection policies and experience, internal loan review function and other external factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. The Company segregated its loans into two portfolios based on year of origination. One portfolio was reviewed for loans originated after December 31, 2009 and a second portfolio for loans originated prior to January 1, 2010. Our decision to segregate the portfolio based upon origination dates was based on changes made in our underwriting standards during 2009. By the end of 2009, all loans were being underwritten based on revised and tightened underwriting standards. Loans originated prior to 2010 have a higher delinquency rate and loss history. Each of the years in the portfolio for loans originated prior to 2010 have a similar delinquency rate. The determination of the amount of the allowance for loan losses includes estimates that are susceptible to significant changes due to changes in appraisal values of collateral, national and local economic conditions and other factors. We review our loan portfolio by separate categories with similar risk and collateral characteristics. Impaired loans are segregated and reviewed separately. All non-accrual loans are classified as impaired. Impaired loans secured by collateral are reviewed based on the fair value of their collateral. For non-collateralized impaired loans, management estimates any recoveries that are anticipated for each loan. In connection with the determination of the allowance, the market value of collateral is generally evaluated by our staff appraiser. On a quarterly basis, the estimated values of impaired collateral dependent loans are internally reviewed, based on updated cash flows for income producing properties, and at times an updated independent appraisal is obtained. The loan balances of collateral dependent impaired loans are then compared to the property’s updated fair value. The Company considers fair value of collateral dependent loans to be 85% of the appraised or internally estimated value of the property. The balance that exceeds fair value is generally charged-off, except for taxi medallion loans. The fair value of the underlying collateral of taxi medallion loans is the value of the underlying medallion based upon the most recently reported arm’s length transaction. When there is no recent sale activity, the fair value is calculated using capitalization rates. In addition, taxi medallion loans with a loan-to-value greater than 100% are classified as impaired and allocated a portion of the ALLL in the amount of the excess of the loan-to-value over the loan’s principal balance. When evaluating a loan for impairment, we do not rely on guarantees, and the amount of impairment, if any, is based on the fair value of the collateral. We do not carry loans at a value in excess of the fair value due to a guarantee from the borrower. The Board of Directors reviews and approves the adequacy of the allowance for loan losses on a quarterly basis.

In assessing the adequacy of the allowance for loan losses, we review our loan portfolio by separate categories which have similar risk and collateral characteristics, e.g., multi-family residential, commercial real estate, one-to-four family mixed-use property, one-to-four family residential, co-operative apartment, construction, SBA, commercial business, taxi medallion and consumer loans. General provisions are established against performing loans in our portfolio in amounts deemed prudent based on our qualitative analysis of the factors, including the historical loss experience, delinquency trends and local economic conditions. We recorded total net recoveries of \$0.2 million during the three months ended June 30, 2016, compared to total net charge-offs of \$0.5 million during the three months ended June 30, 2015. Non-performing loans totaled \$21.9 million at June 30, 2016, a decrease of \$4.2 million from \$26.1 million at December 31, 2015. The Bank's underwriting standards generally require a loan-to-value ratio of no more than 75% at the time the loan is originated. At June 30, 2016, the average loan-to-value ratio for our collateral dependent loans reviewed for impairment was 46.6%. As a result of the quarterly analysis of the allowance for loans losses, the allowance was deemed to be at an appropriate level and, as such, the Company did not record a provision or benefit for the three months ended June 30, 2016. A benefit for loan losses of \$0.5 million was recorded for the three months ended June 30, 2015. Management has concluded, and the Board of Directors has concurred, that at June 30, 2016, the allowance for loan losses was sufficient to absorb losses inherent in our loan portfolio.

**PART I – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****Management’s Discussion and Analysis of****Financial Condition and Results of Operations**

The following table sets forth the activity in the Company's allowance for loan losses for the periods indicated:

(Dollars in thousands)	For the six months ended June 30,	
	2016	2015
Balance at beginning of period	\$21,535	\$25,096
Benefit for loan losses	-	(1,250 )
Loans charged-off:		
Multi-family residential	(65 )	(400 )
Commercial real estate	-	(32 )
One-to-four family – mixed-use property	(68 )	(472 )
One-to-four family – residential	(74 )	(244 )
Small Business Administration	(1 )	-
Commercial business and other	(40 )	(52 )
Total loans charged-off	(248 )	(1,200 )
Recoveries:		
Multi-family residential	219	214
Commercial real estate	-	68
One-to-four family – mixed-use property	205	47
One-to-four family – residential	366	74
Small Business Administration	74	27
Commercial business and other	47	8
Total recoveries	911	438
Net recoveries (charge-offs)	663	(762 )
Balance at end of period	\$22,198	\$23,084
Ratio of net charge-offs (recoveries) during the period to average loans outstanding during the period	(0.03 )%	0.04 %
Ratio of allowance for loan losses to gross loans at end of period	0.47 %	0.57 %
Ratio of allowance for loan losses to non-performing assets at end of period	86.74 %	70.35 %
Ratio of allowance for loan losses to non-performing loans at end of period	101.25 %	80.83 %



**PART I – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For a discussion of the qualitative and quantitative disclosures about market risk, see the information under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk."

**ITEM 4. CONTROLS AND PROCEDURES**

The Company carried out, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2016, the design and operation of these disclosure controls and procedures were effective. During the period covered by this Quarterly Report, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



**PART II – FINANCIAL INFORMATION****FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES****ITEM 1. LEGAL PROCEEDINGS**

The Company is a defendant in various lawsuits. Management of the Company, after consultation with outside legal counsel, believes that the resolution of these various matters will not result in any material adverse effect on the Company's consolidated financial condition, results of operations and cash flows.

**ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table sets forth information regarding the shares of common stock repurchased by the Company during the three months ended June 30, 2016:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs
April 1 to April 30, 2016	17,000	\$ 19.96	17,000	867,300
May 1 to May 31, 2016	329,995	19.76	329,995	537,305
June 1 to June 30, 2016	16,400	20.02	16,400	520,905
Total	363,395	\$ 19.78	363,395	

During the quarter ended June 30, 2016, the Company repurchased 363,395 shares of the Company's common stock at an average cost of \$19.78 per share. At June 30, 2016, 520,905 shares may still be repurchased under the currently authorized stock repurchase program. Stock will be purchased under the current stock repurchase program from time to time, in the open market or through private transactions, subject to market conditions. There is no expiration or maximum dollar amount under this authorization.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**PART II – FINANCIAL INFORMATION**

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**ITEM 6. EXHIBITS**

Exhibit No.	Description
3.1	Certificate of Incorporation of Flushing Financial Corporation (1)
3.2	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (3)
3.3	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (6)
3.4	Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)
3.5	Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)
3.6	Amended and Restated By-Laws of Flushing Financial Corporation (7)
4.1	Rights Agreement, dated as of September 8, 2006, between Flushing Financial Corporation and Computershare Trust Company N.A., as Rights Agent, which includes the form of Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock as Exhibit A, form of Right Certificate as Exhibit B and the Summary of Rights to Purchase Preferred Stock as Exhibit C (5)
4.2	Flushing Financial Corporation has outstanding certain long-term debt. None of such debt exceeds ten percent of Flushing Financial Corporation's total assets; therefore, copies of constituent instruments defining the rights of the holders of such debt are not included as exhibits. Copies of instruments with respect to such long-term debt will be furnished to the Securities and Exchange Commission upon request.
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer (filed herewith)
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer (filed herewith)
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive Officer (furnished herewith)
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial Officer (furnished herewith)
101.INS	XBRL Instance Document (filed herewith)
101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
101.LAB	XBRL Taxonomy Extension Label Linkbase Document (filed herewith)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)
(1)	Incorporated by reference to Exhibits filed with the Registration Statement on Form S-1 filed September 1, 1995, Registration No. 33-96488.
(2)	Incorporated by reference to Exhibit filed with Form 8-K filed September 27, 2006.
(3)	Incorporated by reference to Exhibits filed with Form S-8 filed May 31, 2002.
(4)	Incorporated by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.
(5)	Incorporated by reference to Exhibit filed with Form 8-K filed September 11, 2006.
(6)	Incorporated by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.

(7) Incorporated by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.

- 68 -

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Flushing Financial Corporation,

Dated: August 5, 2016 By: /s/John R. Buran  
John R. Buran  
President and Chief Executive Officer

Dated: August 5, 2016 By: /s/Susan K. Cullen  
Susan K. Cullen  
Senior Executive Vice President, Treasurer and  
Chief Financial Officer

**FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES**

**EXHIBIT INDEX**

Exhibit No.	Description
3.1	Certificate of Incorporation of Flushing Financial Corporation (1)
3.2	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (3)
3.3	Certificate of Amendment to Certificate of Incorporation of Flushing Financial Corporation (6)
3.4	Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)
3.5	Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)
3.6	Amended and Restated By-Laws of Flushing Financial Corporation (7)
4.1	Rights Agreement, dated as of September 8, 2006, between Flushing Financial Corporation and Computershare Trust Company N.A., as Rights Agent, which includes the form of Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock as Exhibit A, form of Right Certificate as Exhibit B and the Summary of Rights to Purchase Preferred Stock as Exhibit C (5)
4.2	Flushing Financial Corporation has outstanding certain long-term debt. None of such debt exceeds ten percent of Flushing Financial Corporation's total assets; therefore, copies of constituent instruments defining the rights of the holders of such debt are not included as exhibits. Copies of instruments with respect to such long-term debt will be furnished to the Securities and Exchange Commission upon request.
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer (filed herewith)
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer (filed herewith)
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive Officer (furnished herewith)
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial Officer (furnished herewith)
101.INS	XBRL Instance Document (filed herewith)
101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
101.LAB	XBRL Taxonomy Extension Label Linkbase Document (filed herewith)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)
(1)	Incorporated by reference to Exhibits filed with the Registration Statement on Form S-1 filed September 1, 1995, Registration No. 33-96488.
(2)	Incorporated by reference to Exhibit filed with Form 8-K filed September 27, 2006.
(3)	Incorporated by reference to Exhibits filed with Form S-8 filed May 31, 2002.
(4)	Incorporated by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.
(5)	Incorporated by reference to Exhibit filed with Form 8-K filed September 11, 2006.
(6)	Incorporated by reference to Exhibit filed with Form 10-K for the year ended December 31, 2011.
(7)	Incorporated by reference to Exhibit filed with Form 10-Q for the quarter ended June 30, 2014.

