

Sullivan Jeffrey M  
 Form 4  
 January 08, 2019

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 Sullivan Jeffrey M

(Last) (First) (Middle)

C/O STAG INDUSTRIAL,  
 INC., ONE FEDERAL STREET,  
 23RD FLOOR

(Street)

BOSTON, MA 02110

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
 STAG Industrial, Inc. [STAG]

3. Date of Earliest Transaction  
 (Month/Day/Year)  
 01/04/2019

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 EVP, GC and Secretary

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price   |
| Common Stock                    | 01/04/2019                           |  | C <sup>(1)(2)</sup>            |   | 26,596  | A  | \$ 32,396   |
| Common Stock                    | 01/04/2019                           |  | S <sup>(2)</sup>               |   | 26,596  | D  | \$ 24.2842  |
| Common Stock                    | 01/04/2019                           |  | S <sup>(2)</sup>               |   | 5,800   | D  | \$ 24.22  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Security (Instr. 3 and 4) |                  |                 |  |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|------------------|-----------------|--|----------------------------|
|  |  |                                      |  | Code                           | V   | (A)  | (D)   | Date Exercisable | Expiration Date | Title                                    | Amount or Number of Shares |
| LTIP Units <u>(5)</u>                      | <u>(5)</u>   | 01/04/2019                           |  | C <u>(1)(2)</u>                |   |  | 26,596  | <u>(5)</u>       | <u>(5)</u>      | Common Stock, par value \$0.01 per share | 26,                        |
| Partnership Units <u>(6)</u>               | <u>(6)</u>   | 01/04/2019                           |  | C <u>(1)(2)</u>                |   |  | 26,596  | <u>(6)</u>       | <u>(6)</u>      | Common Stock, par value \$0.01 per share | 26,                        |
| Partnership Units <u>(6)</u>               | <u>(6)</u>   | 01/04/2019                           |  | C <u>(1)(2)</u>                |   |  | 26,596  | <u>(6)</u>       | <u>(6)</u>      | Common Stock, par value \$0.01 per share | 26,                        |
| LTIP Units <u>(7)</u>                      | <u>(5)</u> <u>(7)</u>                                  | 01/07/2019                           |  | A                              |   |  | 12,760  | <u>(5)(7)</u>    | <u>(5)</u>      | Common Stock, par value \$0.01 per share | 12,                        |
| LTIP Units <u>(4)</u>                      | <u>(4)</u> <u>(5)</u>                                  | 01/07/2019                           |  | A                              |   |  | 30,318 <u>(8)</u>   | <u>(4)(5)</u>    | <u>(5)</u>      | Common Stock, par value \$0.01 per share | 30,                        |

## Reporting Owners

Reporting Owner Name / Address

Relationships

Director    10% Owner    Officer    Other  
EVP, GC and Secretary

Sullivan Jeffrey M  
C/O STAG INDUSTRIAL, INC.  
ONE FEDERAL STREET, 23RD FLOOR  
BOSTON, MA 02110

## Signatures

/s/ Jeffrey M.  
Sullivan

01/08/2019

\*\*Signature of  
Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

The reporting person converted 26,596 long-term incentive plan units ("LTIP Units") of STAG Industrial Operating Partnership, L.P., a Delaware limited partnership (the "Operating Partnership"), of which STAG Industrial, Inc., a Maryland corporation (the "Issuer"), is the sole member of the general partner, into 26,596 common units of limited partnership of the Operating Partnership ("OP Units") and

(1) redeemed 26,596 OP Units. The LTIP Units are convertible into OP Units as they are non-forfeitable and certain conditions to parity have been satisfied. The OP Units held by the reporting person are redeemable for cash equal to the current market value of one share of the Issuer's common stock or, at the Issuer's election, for shares of the Issuer's common stock on a one-for-one basis. The Issuer elected to redeem the reporting person's OP Units with common stock.

The LTIP Units were converted, the OP Units were redeemed and the shares were sold pursuant to approved Rule 10b5-1 Trading Plans

(2) entered into by the reporting person on December 5, 2018 in compliance with the Rule 10b5-1 Guidelines adopted by the Board of Directors of the Issuer (the "Board").

This represents the weighted average sales price. Sales prices range from \$24.08 to \$24.58. Upon request by the Securities and Exchange

(3) Commission (the "SEC"), the Issuer or a stockholder of the Issuer, the reporting person will provide full information regarding the number of shares sold at each separate price.

The LTIP Units were granted to the reporting person by the Board. The LTIP Units were earned by the reporting person based on a performance unit award made in March 2016 pursuant to the Issuer's 2011 Equity Incentive Plan, as amended (the "Equity Incentive Plan"). The reporting person earned 263% of the target number of performance units over a three-year performance period. The

(4) Compensation Committee of the Board determined the number of LTIP Units earned on January 7, 2019. 17,551 LTIP Units are fully vested as of the issuance date and 12,767 LTIP Units are subject to forfeiture until December 31, 2019. For more information on the terms of the performance unit award, please see the Issuer's definitive proxy statement filed with the SEC.

Represents LTIP Units granted to the reporting person pursuant to the Equity Incentive Plan. Over time, the LTIP Units can achieve full parity with OP Units for all purposes. If such parity is reached, non-forfeitable LTIP Units may be converted into OP Units and then may

(5) be redeemed for cash equal to the then-current market value of one share of the Issuer's common stock or, at the Issuer's election, for shares of the Issuer's common stock on a one-for-one basis. LTIP Units do not have an expiration date.

Represents OP Units in the Operating Partnership. OP Units may be redeemed for cash equal to the then-current market value of one

(6) share of the Issuer's common stock or, at the Issuer's election, for shares of the Issuer's common stock on a one-for-one basis. The OP Units are vested as of the date of issuance and have no expiration date.

The LTIP Units were granted to the reporting person on January 7, 2019 pursuant to the Equity Incentive Plan. The LTIP Units vest on a

(7) quarterly basis over a four-year period.

(8) Represents the number of LTIP Units earned as of December 31, 2018 under the performance unit award made in March 2016.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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