

HSBC HOLDINGS PLC
Form 6-K
August 02, 2010

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

**Pursuant to Rule 13a - 16 or 15d - 16 of
the Securities Exchange Act of 1934**

For the month of August

HSBC Holdings plc

42nd Floor, 8 Canada Square, London E14 5HQ, England

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F).

Form 20-F Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934).

Yes..... No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-.....).

2 August 2010

HANG SENG BANK LIMITED
2010 INTERIM RESULTS - HIGHLIGHTS

- Attributable profit up 8.4 per cent to HK\$6,964 million (HK\$6,426 million for the first half of 2009; up 3.8 per cent compared with HK\$6,712 million for the second half of 2009).
- Profit before tax up 6.6 per cent to HK\$8,103 million (HK\$7,599 million for the first half of 2009; up 3.9 per cent compared with HK\$7,801 million for the second half of 2009).
- Operating profit up 0.1 per cent to HK\$6,697 million (HK\$6,687 million for the first half of 2009; up 2.6 per cent compared with HK\$6,527 million for the second half of 2009).
- Operating profit excluding loan impairment charges and other credit risk provisions down 6.3 per cent to HK\$6,850 million (HK\$7,308 million for the first half of 2009; up 2.0 per cent compared with HK\$6,718 million for the second half of 2009).
- Return on average shareholders' funds of 22.8 per cent (23.5 per cent for the first half of 2009; 22.4 per cent for the second half of 2009).
- Earnings per share up 8.3 per cent to HK\$3.64 per share (HK\$3.36 per share for the first half of 2009).
- Second interim dividend of HK\$1.10 per share; total dividends of HK\$2.20 per share for the first half of 2010 (HK\$2.20 per share for the first half of 2009).
- Capital adequacy ratio of 12.9 per cent (16.3 per cent at 31 December 2009); core capital ratio of 11.1 per cent (12.6 per cent at 31 December 2009).
- Cost efficiency ratio of 33.8 per cent (30.9 per cent for the first half of 2009 and 34.4 per cent for the second half of 2009).

Within this document, the Hong Kong Special Administrative Region of the People's Republic of China has been referred to as 'Hong Kong'.

Hang Seng Bank Limited

Contents

The financial information in this news release is based on the unaudited consolidated financial statements of Hang Seng Bank Limited ('the bank') and its subsidiaries and associates ('the group') for the six months ended 30 June 2010.

| | | |
|-----------|---|--|
| 1 | Highlights of Results | |
| 2 | Contents | |
| 4 | Chairman's Comment | |
| 6 | Chief Executive's Review | |
| 10 | Results Summary | |
| 14 | Customer Group Performance | |
| 21 | Mainland Business | |
| 22 | Consolidated Income Statement | |
| 23 | Consolidated Statement of Comprehensive Income | |
| 24 | Consolidated Statement of Financial Position | |
| 25 | Consolidated Statement of Changes in Equity | |
| 27 | Consolidated Cash Flow Statement | |
| 28 | Financial Review | |
| 28 | Net interest income | |
| 30 | Net fee income | |
| 31 | Trading income | |
| 32 | Net income/(loss) from financial instruments designated at fair value | |
| 32 | Other operating income | |
| 33 | Analysis of income from wealth management business | |
| 35 | Loan impairment charges and other credit risk provisions | |
| 36 | Operating expenses | |
| 37 | Gains less losses from financial investments and fixed assets | |
| 38 | Tax expense | |
| 39 | Earnings per share | |
| 39 | Dividends per share | |
| 39 | Segmental analysis | |
| 42 | Cash and balances with banks and other financial institutions | |
| 42 | Placings with and advances to banks and other financial institutions | |
| 43 | Trading assets | |
| 44 | Financial assets designated at fair value | |
| 45 | Advances to customers | |
| 46 | Loan impairment allowances against advances to customers | |
| 47 | Impaired advances and allowances | |
| 48 | Overdue advances | |
| 49 | Rescheduled advances | |
| 49 | Segmental analysis of advances to customers by geographical area | |
| 50 | Gross advances to customers by industry sector | |

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

| | |
|----|---|
| 52 | Financial investments |
| 54 | Investments in associates |
| 54 | Intangible assets |
| 54 | Other assets |
| 55 | Current, savings and other deposit accounts |
| 55 | Certificates of deposit and other debt securities in issue |
| 56 | Trading liabilities |
| 56 | Other liabilities |
| 57 | Subordinated liabilities |
| 58 | Shareholders' funds |
| 59 | Capital resources management |
| 60 | Liquidity ratio |
| 61 | Reconciliation of cash flow statement |
| 62 | Contingent liabilities, commitments and derivatives |
| 66 | Statutory accounts and accounting policies |
| 66 | Comparative figures |
| 67 | Property revaluation |
| 67 | Foreign currency positions |
| 69 | Ultimate holding company |
| 69 | Register of shareholders |
| 69 | Proposed timetable for the remaining 2010 quarterly dividends |
| 69 | Code on corporate governance practices |
| 70 | Board of Directors |
| 70 | News release |

Comment by Raymond Ch'ien, Chairman

Our efforts to position Hang Seng for long-term growth yielded encouraging results in the first half of 2010. Our trusted brand and comprehensive portfolio of products and services helped us expand our customer base in both Hong Kong and mainland China and increase our income from core customer groups despite competitive operating conditions.

We recorded strong growth in fee income, although the persistence of low interest rates continued to constrain interest-based revenues, particularly under Treasury.

We enhanced our position as a leader in wealth management by using our excellent time-to-market capabilities to capture the shift in investor preference and by extending our range of corporate wealth management products.

As economic conditions improved, we leveraged our strong balance sheet to grow lending to both personal and business customers.

Our initiatives to improve service delivery and access for SMEs, together with our active participation in Hong Kong government-organised lending schemes, helped reinforce our reputation as a trusted banking partner for local industry. Close collaboration between our Commercial Banking teams in Hong Kong and on the Mainland and the expansion of our renminbi services are helping us win a greater share of cross-border business.

We strengthened our platform for future growth on the Mainland. We expanded our network of outlets and the deposit base and deepened local strategic alliances. We took up our full entitlement under a rights share issue by our Mainland partner, Industrial Bank Co., Ltd. ('Industrial Bank').

Financial Performance

Profit attributable to shareholders rose to HK\$6,964 million - up 8.4 per cent and 3.8 per cent compared with the first and second halves of last year respectively. Earnings per share rose by 8.3 per cent compared with a year earlier to reach HK\$3.64.

Profit before tax increased to HK\$8,103 million - up 6.6 per cent and 3.9 per cent compared with the first and second halves of 2009 respectively.

Operating profit excluding loan impairment charges and other credit risk provisions fell by HK\$458 million, or 6.3 per cent, to HK\$6,850 million compared with the first half of 2009, due mainly to the 7.7 per cent drop in net interest income. Compared with the second half of 2009, operating profit excluding loan impairment charges and other credit risk provisions was up 2.0 per cent.

Operating profit increased by 0.1 per cent compared with the first half of last year and 2.6 per cent compared with the second half to reach HK\$6,697 million, reflecting improved economic conditions and effective credit risk management.

Increases in performance-related pay, marketing to support growth and investment in our Mainland operations

resulted in a HK\$236 million, or 7.2 per cent, rise in operating expenses to HK\$3,504 million. Excluding our Mainland business, operating costs were up 6.1 per cent.

Our cost efficiency ratio was 33.8 per cent - compared with 30.9 per cent in the first half of 2009 and 34.4 per cent in the second half.

Return on average shareholders' funds was 22.8 per cent, compared with 23.5 per cent and 22.4 per cent for the first and second halves of 2009. Return on average total assets was 1.7 per cent - the same as the first half of last year and up 0.1 percentage point on the second half.

At 30 June 2010, our capital adequacy ratio was 12.9 per cent, compared with 16.3 per cent at the end of 2009. This decline was due mainly to our participation in Industrial Bank's rights issue, the repayment of HK\$2.5 billion in subordinated debt and the rise in risk-weighted assets. Our core capital ratio was 11.1 per cent, down 1.5 percentage points compared with last year-end.

The Directors have declared a second interim dividend of HK\$1.10 per share, payable on 1 September 2010. This brings the total distribution for the first half of 2010 to HK\$2.20 per share, the same as in the first half of 2009.

Outlook

The global economy has rebounded from the international financial crisis on the back of large-scale fiscal and monetary stimulus. However, this recovery has been uneven, with solid improvements in key emerging economies but slower progress in many advanced economies.

The rebound supported an upswing in exports and GDP growth in both Hong Kong and the Mainland during the first half of 2010. Looking ahead, overseas trade activity will likely grow at a more modest pace in the second half of the year as governments around the world begin to rein in their stimulus programmes. Officials in several major export markets have announced plans to cut spending and implement tax hikes in a bid to restore fiscal discipline and tackle serious challenges such as high levels of sovereign debt.

On the Mainland, the domestic sector will remain strong. The authorities are taking steps to curb escalating property prices, but steady income growth and government measures to support private consumption will continue to drive demand. In Hong Kong, improving labour market conditions and rising consumer confidence should help underpin domestic-led growth.

Against this backdrop, we will continue to leverage our competitive strengths - including our widely respected brand, strong customer relationships and excellent market knowledge - to enhance our leading position in target areas and capitalise on emerging opportunities to achieve long-term growth for shareholders.

Review by Margaret Leung, Vice-Chairman and Chief Executive

Competition intensified in the first half of 2010 as banks sought to capitalise on increased trade flows and an upswing in investment sentiment. Hang Seng's leading market position and fast response to the changing needs of customers proved to be powerful tools in capturing business. We achieved growth in our customer base and income in key segments and we further aligned our operations to support the continued expansion of core revenue drivers.

In the low interest rate environment, we took successful steps to further diversify our revenue base - leveraging our strong wealth management capabilities and comprehensive range of cross-border services for commercial customers to increase fee-based income. With excellent growth in investment fund sales revenue, we consolidated our position as a leading fund distributor in Hong Kong.

We used our balance sheet strength and good credit risk management to expand lending, gaining market share in the competitive credit card sector. Increases in net interest income from advances and returns on the life insurance investment funds portfolio partly offset the declines in contributions from Treasury's balance sheet management portfolio and deposits.

We expanded renminbi services for commercial customers and became the first bank in Hong Kong to establish a renminbi prime rate, underscoring our position as a market leader for cross-border commercial banking and our active support for Hong Kong's development as the centre for offshore renminbi financial services.

In Personal e-Banking, we passed the milestone of one million registered customers and we became one of the first banks in Hong Kong to launch an iPhone application for on-the-go investment services.

Customer Groups

Personal Financial Services achieved a 13.6 per cent increase in profit before tax to HK\$3,937 million. Operating profit excluding loan impairment charges grew by 10.2 per cent to HK\$3,945 million. Operating profit was up 16.3 per cent at HK\$3,843 million.

With narrow spreads on mortgage loans and deposits, we redeployed the commercial surplus to expand secured and unsecured lending. Along with improved returns on the life insurance investment funds portfolio, this supported the 4.5 per cent increase in net interest income to HK\$4,194 million.

Wealth management business was a core driver of growth, with income up 14.6 per cent at HK\$2,495 million. Investment income increased by 20.7 per cent. We took steps to capitalise on improved investor confidence - including launching the Hang Seng China A-Share Focus Fund. We achieved a 28-month high in investment fund sales in March and investment fund subscriptions increased five-fold during the first half of 2010 compared with the same period last year. Enhancements to investment service delivery channels contributed to the increases in turnover and the number of accounts for foreign exchange and gold margin trading.

Life insurance income grew by 9.5 per cent, with an 8.7 per cent rise in total policies in force and a 13.7 per cent increase in total annualised life insurance premiums.

Our strong portfolio of mortgage services supported year-on-year growth of 92.3 per cent in residential mortgage drawdowns. We ranked first for equitable mortgages and second for new mortgage registrations in the second quarter of this year.

A series of effective card utilisation campaigns drove increases in credit card spending, receivables and the card base of 17.8 per cent, 11.8 per cent and 6.1 per cent respectively. We maintained our position as Hong Kong's second-largest issuer of credit cards, with over 1.9 million cards in circulation.

Year-on-year, total operating income from secured and unsecured lending was up 28.1 per cent and 16.5 per cent respectively.

In February, we were named 'Best Local Private Bank in Hong Kong' in *Euromoney's* peer-nominated Private Banking Survey 2010.

Commercial Banking recorded a 65.1 per cent increase in profit before tax to HK\$1,783 million. Operating profit excluding loan impairment charges rose by 31.1 per cent to HK\$1,247 million, reflecting broad-based income growth. Operating profit was up 74 per cent at HK\$1,197 million, with improvements in the economic environment and good credit risk management resulting in an 81.0 per cent decline in loan impairment charges.

Net interest income rose by 20 per cent to HK\$1,184 million. We capitalised on the upswing in economic activity during the first half of 2010 to grow lending by 60.9 per cent, supporting an increase in net interest income from advances. Customer deposits rose by 23.9 per cent, but narrowing deposit spreads resulted in a drop in net interest income from deposits.

Non-interest income was up 22.0 per cent at HK\$850 million. Net fee income grew by 23.9 per cent to HK\$649 million, driven mainly by sales of investment and treasury products and a 19.2 per cent increase in trade finance and factoring fee revenue.

The strength of our cross-border proposition was an important competitive advantage in growing our Commercial Banking business. A comprehensive range of new renminbi services, closer cooperation between Commercial Banking teams in Hong Kong and on the Mainland, and an expanding network of strategic mainland partners enhanced our service capabilities and coverage.

At 30 June 2010, we had over 4,000 cross-border renminbi trade settlement accounts and had facilitated more than RMB4.2 billion in renminbi cross-border trade business.

We further developed our corporate wealth management business, offering investment products in line with risk appetite and liquidity needs as well as a broad range of business insurance coverage. Corporate wealth management revenue grew by 37.1 per cent, increasing its contribution to Commercial Banking's total operating income to 15.1 per cent - up from 13.2 per cent in 2009.

We improved service access and banking convenience for SME customers by remodelling our Business Banking Centres, extending transaction cut-off times and expanding our Business e-Banking platform. As at 30 June 2010, we had approved about 6,000 loan applications totalling more than HK\$16.3 billion under Hong Kong government-initiated SME lending schemes.

Corporate Banking's profit before tax rose by 24.7 per cent to HK\$560 million. Operating profit excluding loan impairment charges was up 7.5 per cent at HK\$556 million, due largely to the 9.9 per cent increase in net interest income. Operating profit grew by 27.6 per cent to HK\$555 million, reflecting a 98.8 per cent reduction in loan impairment charges.

Assisted by our cross-border services, good industry knowledge and long-term customer relationships, we provided facilities to high-quality borrowers in a competitive environment for lenders, with notable progress in loans to large Mainland enterprises with operations in Hong Kong.

Lending to corporate customers grew by 14.2 per cent compared with a year earlier. Customer deposits rose by 61.1 per cent.

Treasury recorded profit before tax of HK\$1,430 million - down 29.1 per cent due mainly to the 55.0 per cent fall in net interest income. Operating profit excluding credit risk provisions declined by 48.6 per cent to HK\$927 million.

Low interest rates and ample market liquidity limited good investment opportunities under the balance sheet management portfolio. We maintained our prudent risk management approach while taking steps to defend the interest margin. We capitalised on market opportunities to dispose of selected instruments and invest in high-quality assets.

Initiatives with other customer groups to cross-sell Treasury products saw a more than tripling of income from foreign exchange options and other structured products.

Mainland Business

Hang Seng Bank (China) Limited ('Hang Seng China') opened two cross-location sub-branches under CEPA VI in the first half of 2010, bringing its total number of outlets to 38 across 13 cities.

We enhanced our Commercial Banking capabilities and wealth management offerings and leveraged new and existing strategic alliances. This supported good growth in both the personal and commercial customer bases - which increased by 9 per cent and 11 per cent respectively compared with a year earlier.

Customer deposits were up 24.6 per cent on last year-end and 67.4 per cent year on year - improving balance sheet strength. We expanded lending while continuing to emphasise credit quality over loan portfolio size. Advances to customers increased by 13.2 per cent compared with 31 December 2009 and 36.8 per cent compared with 30 June 2009.

Hang Seng China's profit before tax recorded encouraging year-on-year growth, with the 16.4 per cent rise in total operating income and a decline in loan impairment charges slightly offset by increased investment in future business expansion.

Collaboration with strategic partners, Industrial Bank and Yantai Bank Co., Ltd ('Yantai Bank'), continued to provide business synergy and extend our reach in regions with good economic growth potential.

Looking Ahead

Improvements in business and investment sentiment on the back of the economic upturn generated new opportunities for business during the first half of 2010.

However, the recovery remains fragile - particularly in major advanced economies that provide key export markets for Asia - making the outlook uncertain for Hong Kong's externally orientated economy for the rest of the year. A slowdown in external demand will also affect the Mainland, although robust domestic consumption should help underpin growth, albeit at a more moderate pace than in the first half of the year.

In an uncertain economic environment, we will continue to focus on providing excellent service to meet the changing needs of our diverse range of customers.

Our time-to-market strengths, comprehensive range of products and extensive distribution network - including mobile and online channels - will support the growth of our wealth management business and drive new customer acquisitions. We will continue to enhance our services in support of key personal customer segments, focusing particularly on Prestige Banking and young people.

We will further leverage our strong financial fundamentals to expand secured and unsecured lending while staying vigilant in managing credit risk.

Cross-border collaboration will remain central to our strategy to establishing Hang Seng as a leading provider of Greater China Commercial Banking services. We will continue to strengthen our product and service suite to provide comprehensive financial solutions for companies with operations in Hong Kong and on the Mainland. We have enhanced our corporate e-banking platforms to support renminbi account enquiries and transaction instructions and we will capitalise on the recent expansion of the renminbi cross-border trade settlement scheme.

Treasury will continue to work closely with other customer groups to support the growth of non-interest based business and explore new opportunities created by the enlarged scope of offshore renminbi financial services.

On the Mainland, we will deepen cooperation with existing strategic partners and build new alliances to enhance service delivery, expand product offerings and generate more cross-referral business. Along with brand-building initiatives, this will underpin growth in the customer and deposit bases. In May, we underlined our long-term commitment to this important market with a RMB510 million agreement to purchase a Mainland headquarters premises in Shanghai.

We will continue to make good use of our competitive strengths to further develop our core business drivers, reinforce our leadership in key lines, and tap new markets and customer segments in support of long-term growth and increasing value for shareholders.

Results summary

Hang Seng Bank Limited ('the bank') and its subsidiaries and associates ('the group') reported an unaudited profit attributable to shareholders of HK\$6,964 million for the first half of 2010, up 8.4 per cent compared with the first half of 2009. Earnings per share were up 8.3 per cent at HK\$3.64. Compared with the second half of 2009, attributable profit rose by 3.8 per cent.

- Operating profit excluding loan impairment charges and other credit risk provisions fell by HK\$458 million, or 6.3 per cent, to HK\$6,850 million. In the low interest rate environment, net interest income was adversely affected by the continuing compression of deposit spreads and the re-pricing of assets at lower rates. Non-interest income registered encouraging growth as Asian economies strengthened and demand for wealth management products in Hong Kong and mainland China increased. While continuing to carefully manage costs, the group made further investments in its business to drive income growth momentum - resulting in a 7.2 per cent increase in operating expenses compared with the same period last year.

- Net interest income dropped by HK\$562 million, or 7.7 per cent, despite the 7.8 per cent increase in average interest-earning assets. The group achieved good growth in its loan portfolios and lending spreads improved. However, with the persistence of low interest rates, deposit spreads remained constrained and contribution from net free funds fell. Re-pricing of assets at lower rates also had an adverse effect. Net interest margin for the first half of 2010 was 1.77 per cent - down 29 basis points compared with the same period last year. Net interest spread dropped by 27 basis points to 1.72 per cent and the contribution from net free funds declined by 2 basis points to 0.05 per cent. Compared with the second half of 2009, net interest income remained broadly at the same level, reflecting the bank's efforts to support its net interest income base through the expansion of lending.

- Net fees and commissions grew across most core business lines and increased by HK\$443 million, or 23.0 per cent, to HK\$2,369 million. Despite tightened regulatory requirements in Hong Kong, the group's quick response to improved investment sentiment saw income from sales of retail investment funds increase by 117.3 per cent. This achievement was facilitated by the launch of the Hang Seng China A-Share Focus Fund in March 2010 as part of efforts to offer a wide spectrum of funds from both Hang Seng Investment Management and third-party providers. Private banking continued to expand its product range and grew its service fee income by 37.0 per cent, reflecting increased client appetite for trading and investment in structured products. The group enhanced its comprehensive range of health and wealth insurance solutions for all life stages, underpinning a 35.0 per cent increase in insurance agency fee income. The credit card business continued to gain market share in terms of cards in issue, spending and receivables, and achieved strong fee income growth of 12.6 per cent. Benefiting from the rebound of the export market and recovering global demand, income from trade financing and remittance services recorded double-digit growth of 18.5 and 20.8 per cent respectively. There were also increases in fee income from account services and credit facilities as the bank continued to grow affluent personal banking, which increased the customer base and lending opportunities. With the bank registering lower stock market trading turnover and keen price competition, income generated from stockbroking and related services fell by 2.3 per cent.

- **Trading income** was down HK\$145 million, or 14.0 per cent, at HK\$890 million. Foreign exchange income declined by HK\$50 million, or 5.4 per cent, due primarily to the decrease in trading net interest income from funding swaps, although this was partly offset by modest growth in foreign exchange-linked structured products income. Securities, derivatives and other trading income fell by HK\$95 million, or 90.5 per cent.

- **Income from insurance business (included under 'net interest income', 'net fee income', 'net income from financial instruments designated at fair value', 'net earned insurance premiums', and 'movement in present value of in-force insurance business' within 'other operating income', and after deducting 'net insurance claims incurred and movement in policyholders' liabilities)** grew by HK\$119 million, or 9.5 per cent, to HK\$1,370 million. The bank continued to enhance its strong position in providing retirement savings products to customers. Net interest income and fee income from life insurance business grew by 20.1 per cent, attributable mainly to the increase in the size of the life insurance funds investment portfolio, with bond investments the major underlying assets. Investment returns on life insurance funds improved from a loss of HK\$133 million in the first half of 2009 to a gain of HK\$97 million in the first half of 2010. New annualised life insurance premiums grew modestly compared with same period last year. Movement in present value of in-force insurance business ('PVIF') increased, due mainly to the growth in volume and profitability of new business written in the first half of 2010 as well as increases in natural premiums paid up and maturing policies, which had little impact on PVIF movement in the first half of 2010 but contributed to higher profit release in 2009.

- **Net operating income before loan impairment charges and other credit risk provisions** decreased by HK\$222 million, or 2.1 per cent, to HK\$10,354 million.

- **Operating expenses** rose by HK\$236 million, or 7.2 per cent, compared with the first half of 2009. The group invested in its business to better capture new opportunities arising from the economic recovery and improve its income streams, while continuing to carefully manage costs. Excluding mainland business, operating expenses rose by 6.1 per cent, attributable largely to higher performance-related pay expenses, marketing expenditure and processing recharges. Mainland-related operating expenses increased by 15.3 per cent, reflecting the expansion of the bank's wholly owned mainland banking subsidiary, Hang Seng Bank (China) Limited ('Hang Seng China'), from 36 to 38 outlets as well as an increase in headcount.

- **Operating profit** grew by HK\$10 million, or 0.1 per cent, to HK\$6,697 million, after accounting for the HK\$468 million improvement in **loan impairment charges and other credit risk provisions**. Compared with the second half of 2009, operating profit was up HK\$170 million, or 2.6 per cent.

- **Profit before tax** increased by 6.6 per cent to HK\$8,103 million after taking the following items into account:

- a 25.5 per cent (or HK\$14 million) rise in **gains less losses from financial investments and fixed assets**;
- a 62.8 per cent (or HK\$59 million) increase in **net surplus on property revaluation**; and

· a 55.2 per cent (or HK\$421 million) increase in **share of profits from associates**, mainly Industrial Bank Co., Ltd. and a property investment company.

Consolidated financial positions and key ratios

Total assets increased by HK\$40.4 billion, or 4.9 per cent, to HK\$871.1 billion. Customer advances rose by 14.4 per cent with encouraging growth in corporate and retail lending, mainland loans and trade finance. Benefiting from the robust property market, the bank achieved strong growth in residential mortgages in intensely competitive operating conditions - sustaining a leading position and gaining market share. Customer deposits rose by HK\$8.6 billion, or 1.3 per cent, to HK\$672.2 billion, with improved investor sentiment tempered by continuing caution in identifying investment opportunities. At 30 June 2010, the advances-to-deposits ratio was 58.6 per cent, compared with 51.9 per cent at the end of December 2009. Treasury continued to take a prudent approach in managing its balance sheet management investments. Surplus funds were redeployed to interbank placements and available-for-sale debt securities to attain yield enhancement in the more stable financial markets. As a result, financial investments rose by 2.4 per cent - primarily in high-quality debt securities, including government-guaranteed debt securities.

At 30 June 2010, shareholders' funds (excluding proposed dividends) were HK\$62,117 million, an increase of HK\$3,602 million, or 6.2 per cent. Retained profits rose by HK\$2,722 million, due mainly to the growth in attributable profit (excluding first and second interim dividends) for the first half of 2010. The available-for-sale investments reserve recorded a surplus of HK\$48 million, compared with a deficit of HK\$257 million at last year-end, reflecting the narrowing of credit spreads as a result of the stabilisation in credit markets.

The **return on average total assets** was 1.7 per cent, compared with 1.7 per cent and 1.6 per cent for the first and second halves of 2009 respectively. The **return on average shareholders' funds** was 22.8 per cent (23.5 per cent in the first half of 2009 and 22.4 per cent in the second half of 2009).

At 30 June 2010, the **capital adequacy ratio** was 12.9 per cent, down from 16.3 per cent at the end of last year. The **core capital ratio** was 11.1 per cent, down from 12.6 per cent. The ratios were calculated in accordance with the advanced internal ratings-based approach under the Banking (Capital) Rules issued by the Hong Kong Monetary Authority for the implementation of Basel II. The declines in both the capital adequacy and core capital ratios largely reflect the net effect of the increase in deduction on the capital base as a result of the group's participation in Industrial Bank's rights issue in the first half of 2010, the repayment of HK\$2.5 billion in subordinated debt in June 2010, the increase in risk-weighted assets and profit growth after accounting for dividends in the first half of the year.

The bank maintained a strong liquidity position. The **average liquidity ratio** for the first half of 2010 was 42.0 per cent (calculated in accordance with the Fourth Schedule of the Hong Kong Banking Ordinance), compared with 47.5 per cent for the first half of 2009.

The cost efficiency ratio for the first half of 2010 was 33.8 per cent, compared with 30.9 per cent and 34.4 per cent for the first and second halves of 2009 respectively.

Dividends

The Directors have declared a second interim dividend of HK\$1.10 per share, which will be payable on 1 September 2010 to shareholders on the register of shareholders as of 17 August 2010. Together with the first interim dividend, the total distribution for the first half of 2010 will amount to HK\$2.20 per share, the same as in the first half of 2009.

Customer group performance

| <i>Figures in HK\$m</i> | <i>Personal Financial Services</i> | <i>Commercial Banking</i> | <i>Corporate Banking</i> | <i>Treasury</i> | <i>Other</i> | <i>Total reportable segment</i> | <i>Inter- segment elimination</i> | <i>Total</i> |
|---|--|-------------------------------|------------------------------|-----------------|--------------|---|---|---------------|
| Half-year ended 30 June 2010 | | | | | | | | |
| Net interest income | 4,194 | 1,184 | 641 | 609 | 85 | 6,713 | — | 6,713 |
| Net fee income/(expense) | 1,585 | 649 | 90 | (12) | 57 | 2,369 | — | 2,369 |
| Trading income/(loss) | 249 | 145 | 4 | 506 | (14) | 890 | — | 890 |
| Net income/(loss) from financial instruments designated at fair value | 148 | — | — | (2) | (14) | 132 | — | 132 |
| Dividend income | — | — | — | — | 4 | 4 | — | 4 |
| Net earned insurance premiums | 6,232 | 126 | 1 | — | — | 6,359 | — | 6,359 |
| Other operating income/(loss) | 541 | 9 | — | (1) | 313 | 862 | (226) | 636 |
| Total operating income | 12,949 | 2,113 | 736 | 1,100 | 431 | 17,329 | (226) | 17,103 |
| Net insurance claims incurred and movement in policyholders' liabilities | (6,670) | (79) | — | — | — | (6,749) | — | (6,749) |
| Net operating income before loan impairment charges and other credit risk provisions | 6,279 | 2,034 | 736 | 1,100 | 431 | 10,580 | (226) | 10,354 |
| Loan impairment charges and other credit risk provisions | (102) | (50) | (1) | — | — | (153) | — | (153) |
| Net operating income | 6,177 | 1,984 | 735 | 1,100 | 431 | 10,427 | (226) | 10,201 |
| Total operating expenses ^W | (2,334) | (787) | (180) | (173) | (256) | (3,730) | 226 | (3,504) |
| Operating profit | 3,843 | 1,197 | 555 | 927 | 175 | 6,697 | — | 6,697 |
| Gains less losses from financial investments and fixed assets | — | — | 5 | 62 | 2 | 69 | — | 69 |
| Net surplus on property revaluation | — | — | — | — | 153 | 153 | — | 153 |
| Share of profits from associates | 94 | 586 | — | 441 | 63 | 1,184 | — | 1,184 |

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

| | | | | | | | | |
|----------------------------|--------------|--------------|-------------|--------------|-------------|---------------|---|---------------|
| Profit before tax | 3,937 | 1,783 | 560 | 1,430 | 393 | 8,103 | — | 8,103 |
| Share of profit before tax | 48.6% | 22.0% | 6.9% | 17.6% | 4.9% | 100.0% | — | 100.0% |

| | | | | | | | | |
|---|--------------|--------------|------------|------------|--------------|--------------|---|--------------|
| Operating profit excluding loan impairment charges and other credit risk provisions | 3,945 | 1,247 | 556 | 927 | 175 | 6,850 | — | 6,850 |
| w <i>Depreciation/amortisation included in total operating expenses</i> | (88) | (16) | (3) | (2) | (246) | (355) | — | (355) |

At 30 June 2010

| | | | | | | | | |
|---------------------------|----------------|----------------|----------------|----------------|---------------|----------------|---|----------------|
| Total assets | 244,132 | 128,459 | 115,306 | 348,071 | 35,119 | 871,087 | — | 871,087 |
| Total liabilities | 546,668 | 132,261 | 54,456 | 37,866 | 35,616 | 806,867 | — | 806,867 |
| Investments in associates | 1,049 | 5,913 | — | 4,466 | 2,413 | 13,841 | — | 13,841 |

| <i>Figures in HK\$m</i> | <i>Personal Financial Services</i> | <i>Commercial Banking</i> | <i>Corporate Banking</i> | <i>Treasury</i> | <i>Other</i> | <i>Total reportable segments</i> | <i>Inter- segment elimination</i> | <i>Total</i> |
|---|--|-------------------------------|------------------------------|-----------------|--------------|--|---|---------------|
| Half-year ended | | | | | | | | |
| 30 June 2009 (restated) | | | | | | | | |
| Net interest income | 4,015 | 987 | 583 | 1,353 | 337 | 7,275 | — | 7,275 |
| Net fee income/(expense) | 1,294 | 524 | 79 | (19) | 48 | 1,926 | — | 1,926 |
| Trading income/(loss) | 317 | 115 | 10 | 616 | (23) | 1,035 | — | 1,035 |
| Net loss from financial instruments designated at fair value | (170) | — | — | (9) | (16) | (195) | — | (195) |
| Dividend income | 1 | — | — | — | 4 | 5 | — | 5 |
| Net earned insurance premiums | 6,549 | 108 | 1 | — | — | 6,658 | — | 6,658 |
| Other operating income | 264 | 15 | 1 | — | 307 | 587 | (237) | 350 |
| Total operating income | 12,270 | 1,749 | 674 | 1,941 | 657 | 17,291 | (237) | 17,054 |
| Net insurance claims incurred and movement in policyholders' liabilities | (6,413) | (65) | — | — | — | (6,478) | — | (6,478) |
| Net operating income before loan impairment charges and other credit risk provisions | 5,857 | 1,684 | 674 | 1,941 | 657 | 10,813 | (237) | 10,576 |
| Loan impairment charges and other credit risk provisions | (274) | (263) | (82) | (2) | — | (621) | — | (621) |
| Net operating income | 5,583 | 1,421 | 592 | 1,939 | 657 | 10,192 | (237) | 9,955 |
| Total operating expenses ^W | (2,278) | (733) | (157) | (137) | (200) | (3,505) | 237 | (3,268) |
| Operating profit | 3,305 | 688 | 435 | 1,802 | 457 | 6,687 | — | 6,687 |
| Gains less losses from financial investments and fixed assets | 96 | 53 | 14 | (95) | (13) | 55 | — | 55 |
| Net surplus on property revaluation | — | — | — | — | 94 | 94 | — | 94 |
| Share of profits from associates | 66 | 339 | — | 310 | 48 | 763 | — | 763 |
| Profit before tax | 3,467 | 1,080 | 449 | 2,017 | 586 | 7,599 | — | 7,599 |
| Share of profit before tax | 45.6% | 14.2% | 5.9% | 26.6% | 7.7% | 100.0% | — | 100.0% |

Operating profit excluding loan

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

| | | | | | | | | |
|---|-------|------|-----|-------|-------|-------|---|-------|
| impairment charges and other credit risk provisions | 3,579 | 951 | 517 | 1,804 | 457 | 7,308 | — | 7,308 |
| <i>w</i> <i>Depreciation/amortisation</i> <i>included in total</i> <i>operating</i> <i>expenses</i> | (82) | (15) | (4) | (2) | (223) | (326) | — | (326) |

At 30 June 2009

| | | | | | | | | |
|---------------------------|---------|---------|--------|---------|--------|---------|---|---------|
| Total assets | 218,251 | 84,180 | 90,115 | 366,245 | 35,604 | 794,395 | — | 794,395 |
| Total liabilities | 542,284 | 106,419 | 32,593 | 27,141 | 29,128 | 737,565 | — | 737,565 |
| Investments in associates | 683 | 3,608 | — | 2,666 | 2,372 | 9,329 | — | 9,329 |

| <i>Figures in HK\$m</i> | <i>Personal Financial Services</i> | <i>Commercial Banking</i> | <i>Corporate Banking</i> | <i>Treasury</i> | <i>Other</i> | <i>Total reportable segment</i> | <i>Inter- segment elimination</i> | <i>Total</i> |
|---|--|-------------------------------|------------------------------|-----------------|--------------|---|---|---------------|
| Half-year ended | | | | | | | | |
| 31 December 2009 | | | | | | | | |
| <i>(restated)</i> | | | | | | | | |
| Net interest income | 4,180 | 1,024 | 575 | 809 | 160 | 6,748 | — | 6,748 |
| Net fee income/(expense) | 1,706 | 590 | 66 | (16) | 49 | 2,395 | — | 2,395 |
| Trading income/(loss) | 345 | 130 | (2) | 438 | (23) | 888 | — | 888 |
| Net income/(loss) from financial instruments designated at fair value | 116 | — | — | 14 | (10) | 120 | — | 120 |
| Dividend income | 1 | 6 | — | — | 4 | 11 | — | 11 |
| Net earned insurance premiums | 4,744 | 117 | — | — | — | 4,861 | — | 4,861 |
| Other operating income | 634 | 14 | — | — | 325 | 973 | (234) | 739 |
| Total operating income | 11,726 | 1,881 | 639 | 1,245 | 505 | 15,996 | (234) | 15,762 |
| Net insurance claims incurred and movement in policyholders' liabilities | (5,455) | (69) | (2) | — | — | (5,526) | — | (5,526) |
| Net operating income before loan impairment (charges)/ releases and other credit risk provisions | 6,271 | 1,812 | 637 | 1,245 | 505 | 10,470 | (234) | 10,236 |
| Loan impairment (charges)/ releases and other credit risk provisions | (180) | (15) | 4 | — | — | (191) | — | (191) |
| Net operating income | 6,091 | 1,797 | 641 | 1,245 | 505 | 10,279 | (234) | 10,045 |
| Total operating expenses ^W | (2,393) | (774) | (175) | (131) | (279) | (3,752) | 234 | (3,518) |
| Operating profit | 3,698 | 1,023 | 466 | 1,114 | 226 | 6,527 | — | 6,527 |
| Gains less losses from financial investments and fixed assets | — | — | — | (57) | 188 | 131 | — | 131 |
| Net surplus on property revaluation | — | — | — | — | 158 | 158 | — | 158 |
| | 93 | 534 | — | 319 | 39 | 985 | — | 985 |

| | | | | | | | | |
|---|-------|-------|------|-------|-------|--------|---|--------|
| Share of profits from associates | | | | | | | | |
| Profit before tax | 3,791 | 1,557 | 466 | 1,376 | 611 | 7,801 | — | 7,801 |
| Share of profit before tax | 48.6% | 20.0% | 6.0% | 17.6% | 7.8% | 100.0% | — | 100.0% |
| Operating profit excluding loan impairment charges and other credit risk provisions | 3,878 | 1,038 | 462 | 1,114 | 226 | 6,718 | — | 6,718 |
| w <i>Depreciation/amortisation included in total operating expenses</i> | (91) | (16) | (3) | (2) | (237) | (349) | — | (349) |

At 31 December 2009

| | | | | | | | | |
|---------------------------|---------|---------|--------|---------|--------|---------|---|---------|
| Total assets | 234,723 | 96,490 | 88,135 | 377,561 | 33,759 | 830,668 | — | 830,668 |
| Total liabilities | 554,357 | 123,996 | 37,477 | 21,503 | 31,187 | 768,520 | — | 768,520 |
| Investments in associates | 847 | 4,284 | — | 2,707 | 2,388 | 10,226 | — | 10,226 |

Personal Financial Services ('PFS') reported a profit before tax of HK\$3,937 million, representing growth of 13.6 per cent compared with the same period last year. Operating profit excluding loan impairment charges was up 10.2 per cent at HK\$3,945 million. Investment and insurance were the key growth drivers as market sentiment improved during the first half of the year.

Despite narrowing spreads on deposits and mortgage loans in the low interest rate environment, net interest income grew to HK\$4,194 million - up 4.5 per cent compared with the first half of last year - attributable to the successful deployment of the commercial surplus to achieve growth in secured and unsecured lending portfolios.

Riding on the buoyant property market, the bank's residential mortgage business achieved good growth and maintained a leading market position. Despite strong competition among lenders, income from secured lending and residential mortgage drawdowns grew by 28.1 per cent and 92.3 per cent respectively compared with the first half of last year. Hang Seng ranked first for equitable mortgages and second for new mortgage registrations in the second quarter of this year, with a market share of 21.6 per cent and 15.8 per cent respectively in June 2010.

Total operating income from unsecured lending was up 16.5 per cent year-on-year. Supported by effective marketing campaigns, the credit card business registered impressive growth and gained market share. The card base grew by 6.1 per cent to exceed 1.9 million, helping the bank maintain its number two position for the credit card business in Hong Kong in terms of cards in issue. Card receivables rose by 11.8 per cent to HK\$14.3 billion. The bank outperformed its peers for card spending, which rose by 17.8 per cent compared with the first half of last year to HK\$32.4 billion. Hang

Seng made an important milestone in launching a Hong Kong dollar China UnionPay (CUP) Credit Card in June 2010, offering cardholders' convenience via the extensive CUP merchant network in Hong Kong, Mainland China and overseas countries. Personal loans were up 31.0 per cent year-on-year, with a total loan balance of HK\$4.3 billion.

Wealth management income increased by 14.6 per cent to HK\$2,495 million. Income from investment rose by 20.7 per cent to HK\$1,295 million as the bank capitalised on increased investor appetite with the launch of timely investment products - including the Hang Seng China A-Share Focus Fund and tailor-made structured products - that helped boost sales and turnover. Investment fund subscription in the first half of 2010 increased five-fold year-on-year.

Income from insurance grew by 8.6 per cent, as we managed to diversify our product mix to offer a wide range of endowment, protection or investment-linked solutions to cater for customer needs. Total policies in force and total annualised life insurance premiums rose by 8.7 per cent and 13.7 per cent respectively.

Personal e-Banking achieved landmark growth with over 1.03 million registered customers - a year-on-year increase of 12.3 per cent. Hang Seng was among the first banks in Hong Kong to launch a customised iPhone application that provides a comprehensive platform for obtaining up-to-date investment information.

Commercial Banking ('CMB') reported a strong 65.1 per cent increase in profit before tax to reach HK\$1,783 million. CMB's contribution to the bank's total profit before tax increased to 22.0 per cent, up 7.8 percentage points compared with the first half of 2009. Operating profit excluding loan impairment charges rose by 31.1 per cent to HK\$1,247 million, driven mainly by growth in net interest income from advances and net fee income. On the back of improving market conditions and a continuing emphasis on good risk management, loan impairment charges fell by 81.0 per cent.

CMB capitalised on recovering global demand and the rebound of export markets to grow customer advances by 60.9 per cent, which supported the 37.3 per cent increase in net interest income from lending year-on-year. With an influx of liquidity into the region and continuing investor caution, customer deposits rose by 23.9 per cent year-on-year. Net interest income from deposits decreased by 17.6 per cent, reflecting the adverse effects of the low interest rate environment on deposit spreads.

In response to the *Elucidation of Supervisory Principles and Operational Arrangements regarding RMB Business in Hong Kong* released by Hong Kong Monetary Authority in February, CMB expanded the scope of renminbi banking services offered to commercial customers. In addition to renminbi trade settlement services, the bank established the first renminbi Prime Rate in Hong Kong in March 2010, substantiating Hang Seng's position as a commercial banking leader in the Greater China region and contributing to the development of Hong Kong as the key centre for offshore renminbi banking and financial services. A full suite of renminbi commercial banking products was launched in March, including renminbi commercial finance, renminbi current account, renminbi overdraft and renminbi factoring. By 30 June 2010, more than 4,000 cross-border renminbi trade settlement accounts had been opened, with total turnover from cross-border renminbi trade business routed through the bank amounting to over RMB4.2 billion.

To assist commercial customers with cross-border operations, CMB continued to collaborate with China Export and Credit Insurance Corporation (Sinosure), as well as Hang Seng China and our strategic mainland partner Industrial Bank. Strengthening these partnerships has augmented CMB's capacity to offer one-stop commercial banking solutions and capture an increasing share of cross-border business flows.

CMB worked to provide competitive corporate wealth management products for its customers, especially those in the top-end segment. Enhanced corporate insurance products were marketed to customers using different selling angles, including as wealth management, investment and funding tools. With the sovereign debt crisis in Europe serving to prolong uncertainty in financial markets, momentum was maintained in investment services business with the up-skilling of the sales force, and a greater emphasis on more defensive investment instruments and treasury hedging solutions. Income derived from corporate wealth management business recorded an encouraging growth of 37.1 per cent, increasing its contribution to CMB's total operating income by 1.9 percentage points compared with 2009 to reach 15.1 per cent.

In support of the SME community, Business Banking Centres in prime commercial locations were refurbished to enhance service delivery.

The bank continued to be an active player in government-backed SME loan schemes. Since the launch of the SME Loan Guarantee Scheme and Special Loan Guarantee Scheme in late 2008, the bank has approved about 6,000 applications with a total loan amount of more than HK\$16.3 billion at 30 June 2010.

CMB customers continued to migrate to online and automated banking channels, supported by the expansion of service offerings. At 30 June 2010, over 82,900 customers had registered for the bank's Business e-Banking service - up 16.8 per cent compared with a year earlier. The number of online business banking transactions grew by 18.8 per cent.

Corporate Banking ('CIB') capitalised on economic recovery in Hong Kong and on the Mainland to record a 7.5 per cent rise in operating profit excluding loan impairment charges to HK\$556 million. Profit before tax was up 24.7 per cent at HK\$560 million, due mainly to a 98.8 per cent improvement in loan impairment charges. Improvements in the economic environment combined with low interest rates and the increasing availability of investment opportunities to support increased customer demand for funding. This created new opportunities to expand lending, but intensifying competition among banks to book loan assets drove down margins compared with 2009. With changes in the market environment on the Mainland, CIB put more emphasis on lending in Hong Kong and made good progress in expanding its business among key customer segments, including large mainland-owned companies with operations in Hong Kong. Working closely with colleagues in Hang Seng China, CIB provided customers with effective cross-border banking support. This helped strengthen relationships, enabling CIB to capture an increasing share of business from these customers in areas such as deposits.

CIB's loan and deposit balances grew by 16.6 per cent and 45.0 per cent respectively compared with the end of December 2009. Net interest income increased by 9.9 per cent compared with a year earlier. Loan impairment charges decreased, resulting in a 27.6 per cent rise in operating profit after impairment compared with the same period last year.

Treasury ('TRY') reported a 29.1 per cent drop in profit before tax to HK\$1,430 million, mainly reflecting the weak performance of net interest income.

With the fragility of the economic recovery and sovereign risks in Europe, global interest rates continued to hover at low levels in the first half of 2010. Coupled with ample liquidity in the local market, this served to limit good investment opportunities in the balance sheet management portfolio. Re-pricing of matured investments resulted in a significant drop in the interest margin. Overall, net interest income fell by 55.0 per cent to HK\$609 million.

In the difficult interest rate environment, Treasury closely monitored market opportunities to dispose of assets and prudently invested in selective quality securities. The mix of investments in the balance sheet management portfolio was improved. For the first six months of 2010, disposal gains of over HK\$60 million were generated, contributing to the bank's bottom line.

With high market volatility and tightening regulatory requirements for sales of investment products to the retail segment posing challenges for proprietary trading and product sales, Treasury worked to sustain trading business momentum by promoting sales of renminbi-linked products and hedging instruments, including foreign exchange options. Income contribution from sales of vanilla and exotic foreign exchange options grew six-fold compared with the same period last year. However, with a HK\$82 million drop in funding swap income for the first half of 2010, net trading income fell by 17.9 per cent to HK\$506 million. If the volatile funding swap income (described below) is excluded, net trading income decreased by HK\$28 million, or 6.8 per cent.

(Treasury from time to time employs foreign exchange swaps for its funding activities, which in essence involves swapping a currency ('original currency') into another currency ('swap currency') at the spot exchange rate for short-term placement and simultaneously entering into a forward exchange contract to convert the funds back to the original currency on maturity of the placement. In accordance with HKAS 39, the exchange difference of the spot and forward contracts is required to be recognised as a foreign exchange gain/loss, while the corresponding interest differential between the original and swap funding is reflected in net interest income.)

Mainland business

Including two cross-city sub-branches that opened in Guangdong Province under CEPA VI during the first half of 2010, Hang Seng Bank (China) Limited now operates a network of 38 outlets in Beijing, Shanghai, Guangzhou, Dongguan, Shenzhen, Fuzhou, Nanjing, Hangzhou, Ningbo, Tianjin, Kunming, Foshan and Zhongshan. The bank has a branch in Shenzhen for foreign currency wholesale business and a representative office in Xiamen.

Strong growth was recorded in gross customer advances, which rose by 13.2 per cent to HK\$32.1 billion when compared with last year-end. With the further development of wealth management business and Commercial Banking's growing service capabilities, there was good growth in both personal and commercial customer bases, with total customers increasing by 9.1 per cent year on year. This increase in the mainland customer base helped underpin a 24.6 per cent rise in customer deposits when compared with last year-end.

Total operating income grew by 16.4 per cent, supported by the 10.1 per cent increase in net interest income and the 84.4 per cent rise in other operating income. The improvement in other operating income was partly offset by increased exchange losses from the revaluation of US dollar capital funds against the renminbi during the first half of 2010. Profit before tax also recorded encouraging growth of 144.0 per cent when compared with the same period last year.

To reinforce the group's long-term commitment to the mainland market and support the continued development of Hang Seng China's business, in May this year Hang Seng China signed a RMB510 million agreement to acquire headquarter premises in Shanghai.

The bank's strategic alliance with Industrial Bank continues to yield encouraging results. The Bank took up its full share entitlement under a rights issue by Industrial Bank and increased its equity interest in the mainland bank from 12.78 per cent to 12.80 per cent at 30 June 2010.

Consolidated Income Statement (unaudited)

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009 (restated)</i> | <i>Half-year ended 31 December 2009 (restated)</i> |
|---|---|--|--|
| Interest income | 7,665 | 8,775 | 7,615 |
| Interest expense | (952) | (1,500) | (867) |
| Net interest income | 6,713 | 7,275 | 6,748 |
| Fee income | 2,835 | 2,327 | 2,863 |
| Fee expense | (466) | (401) | (468) |
| Net fee income | 2,369 | 1,926 | 2,395 |
| Trading income | 890 | 1,035 | 888 |
| Net income/(loss) from financial instruments designated at fair value | 132 | (195) | 120 |
| Dividend income | 4 | 5 | 11 |
| Net earned insurance premiums | 6,359 | 6,658 | 4,861 |
| Other operating income | 636 | 350 | 739 |
| Total operating income | 17,103 | 17,054 | 15,762 |
| Net insurance claims incurred and movement in policyholders' liabilities | (6,749) | (6,478) | (5,526) |
| Net operating income before loan impairment charges and other credit risk provisions | 10,354 | 10,576 | 10,236 |
| Loan impairment charges and other credit risk provisions | (153) | (621) | (191) |
| Net operating income | 10,201 | 9,955 | 10,045 |
| Employee compensation and benefits | (1,773) | (1,669) | (1,709) |
| General and administrative expenses | (1,376) | (1,273) | (1,460) |
| Depreciation of premises, plant and equipment | (306) | (286) | (305) |
| Amortisation of intangible assets | (49) | (40) | (44) |
| Total operating expenses | (3,504) | (3,268) | (3,518) |
| Operating profit | 6,697 | 6,687 | 6,527 |
| Gains less losses from financial investments and fixed assets | 69 | 55 | 131 |
| Net surplus on property revaluation | 153 | 94 | 158 |
| Share of profits from associates | 1,184 | 763 | 985 |
| Profit before tax | 8,103 | 7,599 | 7,801 |
| Tax expense | (1,139) | (1,173) | (1,089) |
| Profit for the period | 6,964 | 6,426 | 6,712 |
| Profit attributable to shareholders | 6,964 | 6,426 | 6,712 |

| | | | |
|------------------------------|-------------|------|------|
| Earnings per share (in HK\$) | 3.64 | 3.36 | 3.51 |
|------------------------------|-------------|------|------|

The HSBC Group reports interest income and interest expense arising from financial assets and financial liabilities held for trading as 'Net trading income' and arising from financial instruments designated at fair value through profit and loss as 'Net income from financial instruments designated at fair value' (other than for debt securities in issue and subordinated liabilities, together with derivatives managed in conjunction with them).

The table below presents the interest income and interest expense of Hang Seng, as included within the HSBC Group accounts:

| <i>Figures in HK\$m</i> | <i>Half-year ended ended 30 June 2010</i> | <i>Half-year ended ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---|---|---|---|
| <i>Interest income</i> | 7,526 | 8,545 | 7,405 |
| <i>Interest expense</i> | (757) | (1,124) | (689) |
| <i>Net interest income</i> | 6,769 | 7,421 | 6,716 |
| <i>Net interest income and expense reported as 'Net trading income'</i> | (83) | (196) | (38) |
| <i>Net interest income and expense reported as 'Net income from financial instruments designated at fair value'</i> | 27 | 50 | 70 |

Details of dividends payable to shareholders of the bank attributable to the profit for the half year are set out on page 39.

Consolidated Statement of Comprehensive Income (unaudited)

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009 (restated)</i> | <i>Half-year ended 31 December 2009 (restated)</i> |
|--|---|--|--|
| Profit for the period | 6,964 | 6,426 | 6,712 |
| Other comprehensive income | | | |
| Premises: | | | |
| - unrealised surplus on revaluation of premises | 690 | 535 | 940 |
| - deferred taxes | (114) | (79) | (103) |
| Available-for-sale investments reserve: | | | |
| - fair value changes taken to/(from) equity: | | | |
| -- on debt securities | 774 | 1,934 | 1,974 |
| -- on equity shares | (30) | 28 | 52 |
| - fair value changes transferred (to)/from income statement: | | | |
| -- on impairment | — | 4 | — |
| -- on hedged items | (441) | 114 | (33) |
| -- on disposal | (72) | (64) | 55 |
| - share of changes in equity of associates | | | |
| -- fair value changes | 108 | 73 | (99) |
| - deferred taxes | (34) | (270) | (202) |
| Cash flow hedge reserve: | | | |
| - fair value changes taken to equity | 127 | 194 | 213 |
| - fair value changes transferred to income statement | (261) | (511) | (353) |
| - deferred taxes | 23 | 48 | 21 |
| Defined benefit plans: | | | |
| - actuarial (losses)/gains on defined benefit plans | (183) | 1,520 | 357 |
| - deferred taxes | 30 | (251) | (58) |
| Exchange differences on translation of: | | | |
| - financial statements of overseas branches, subsidiaries and associates | 176 | (12) | 15 |
| - others | 13 | 5 | 5 |
| Other comprehensive income for the period, net of tax | 806 | 3,268 | 2,784 |
| Total comprehensive income for the period | 7,770 | 9,694 | 9,496 |
| Total comprehensive income for the period attributable to shareholders | 7,770 | 9,694 | 9,496 |

Consolidated Statement of Financial Position (unaudited)

| <i>Figures in HK\$m</i> | At 30 June 2010 | At 30 June 2009 <i>(restated)</i> | At 31 December 2009 <i>(restated)</i> |
|--|--------------------|---|---|
| ASSETS | | | |
| Cash and balances with banks and other financial institutions | 30,065 | 51,065 | 22,086 |
| Placings with and advances to banks and other financial institutions | 104,711 | 55,223 | 104,551 |
| Trading assets | 35,559 | 84,517 | 66,597 |
| Financial assets designated at fair value | 6,160 | 6,025 | 5,450 |
| Derivative financial instruments | 4,645 | 4,927 | 5,050 |
| Advances to customers | 394,110 | 325,371 | 344,621 |
| Financial investments | 247,280 | 225,338 | 241,502 |
| Investments in associates | 13,841 | 9,329 | 10,226 |
| Investment properties | 3,013 | 2,716 | 2,872 |
| Premises, plant and equipment | 12,853 | 11,704 | 12,414 |
| Intangible assets | 4,706 | 3,621 | 4,214 |
| Other assets | 14,134 | 14,534 | 11,069 |
| Deferred tax assets | 10 | 25 | 16 |
| Total assets | 871,087 | 794,395 | 830,668 |
| LIABILITIES AND EQUITY | | | |
| Liabilities | | | |
| Current, savings and other deposit accounts | 650,859 | 591,267 | 636,369 |
| Deposits from banks | 12,962 | 4,603 | 4,870 |
| Trading liabilities | 40,789 | 53,387 | 38,391 |
| Financial liabilities designated at fair value | 446 | 1,452 | 1,456 |
| Derivative financial instruments | 5,516 | 8,778 | 4,251 |
| Certificates of deposit and other debt securities in issue | 1,360 | 2,294 | 1,826 |
| Other liabilities | 23,863 | 14,328 | 15,285 |
| Liabilities to customers under insurance contracts | 59,547 | 49,479 | 54,240 |
| Current tax liabilities | 963 | 739 | 52 |

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

| | | | |
|-------------------------------------|----------------|---------|---------|
| Deferred tax liabilities | 2,709 | 1,926 | 2,460 |
| Subordinated liabilities | 7,853 | 9,312 | 9,320 |
| Total liabilities | 806,867 | 737,565 | 768,520 |
| Equity | | | |
| Share capital | 9,559 | 9,559 | 9,559 |
| Retained profits | 40,474 | 36,116 | 37,752 |
| Other reserves | 12,084 | 9,052 | 11,204 |
| Proposed dividends | 2,103 | 2,103 | 3,633 |
| Shareholders' funds | 64,220 | 56,830 | 62,148 |
| Total equity and liabilities | 871,087 | 794,395 | 830,668 |

Consolidated Statement of Changes in Equity (unaudited)

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009 (restated)</i> | <i>Half-year ended 31 December 2009 (restated)</i> |
|--|---|--|--|
| Share capital | | | |
| At beginning and end of period | 9,559 | 9,559 | 9,559 |
| Retained profits (including proposed dividends) | | | |
| At beginning of period | 41,385 | 38,260 | 38,219 |
| Dividends to shareholders | | | |
| - Dividends approved in respect of the previous year | (3,633) | (5,736) | — |
| - Dividends declared in respect of the current period | (2,103) | (2,103) | (4,206) |
| Transfer | 105 | 98 | 357 |
| Total comprehensive income for the period | 6,823 | 7,700 | 7,015 |
| | 42,577 | 38,219 | 41,385 |
| Other reserves | | | |
| Premises revaluation reserve | | | |
| At beginning of period | 7,885 | 7,047 | 7,405 |
| Transfer | (105) | (98) | (357) |
| Total comprehensive income for the period | 576 | 456 | 837 |
| | 8,356 | 7,405 | 7,885 |
| Available-for-sale investment reserve | | | |
| At beginning of period | (257) | (3,823) | (2,004) |
| Total comprehensive income for the period | 305 | 1,819 | 1,747 |
| | 48 | (2,004) | (257) |
| Cash flow hedge reserve | | | |
| At beginning of period | 174 | 562 | 293 |
| Total comprehensive income for the period | (111) | (269) | (119) |
| | 63 | 293 | 174 |
| Foreign exchange reserve | | | |
| At beginning of period | 1,382 | 1,379 | 1,367 |
| Total comprehensive income for the period | 176 | (12) | 15 |

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

1,558 1,367 1,382

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009 (restated)</i> | <i>Half-year ended 31 December 2009 (restated)</i> |
|--------------------------------|---|--|--|
| Other reserve | | | |
| At beginning of period | 2,020 | 1,984 | 1,991 |
| Cost of share-based payment | | | |
| arrangements | 38 | 7 | 28 |
| Total comprehensive income | | | |
| for the period | 1 | — | 1 |
| | 2,059 | 1,991 | 2,020 |
| Total equity | | | |
| At beginning of period | 62,148 | 54,968 | 56,830 |
| Dividends to shareholders | (5,736) | (7,839) | (4,206) |
| Cost of share-based payment | | | |
| arrangements | 38 | 7 | 28 |
| Total comprehensive income | | | |
| for the period | 7,770 | 9,694 | 9,496 |
| | 64,220 | 56,830 | 62,148 |

Consolidated Cash Flow Statement (unaudited)

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> |
|---|---|---|
| Net cash (outflow)/inflow from operating activities | (33,732) | 102,831 |
| Cash flows from investing activities | | |
| Dividends received from associates | 397 | 358 |
| Purchase of an interest in an associate | (2,626) | — |
| Purchase of available-for-sale investments | (16,913) | (35,448) |
| Purchase of held-to-maturity debt securities | (479) | (130) |
| Proceeds from sale or redemption of available-for-sale investments | 23,331 | 26,397 |
| Proceeds from redemption of held-to-maturity debt securities | 238 | 132 |
| Purchase of fixed assets and intangible assets | (132) | (157) |
| Interest received from available-for-sale investments | 783 | 2,142 |
| Dividends received from available-for-sale investments | 3 | 4 |
| Net cash inflow/(outflow) from investing activities | 4,602 | (6,702) |
| Cash flows from financing activities | | |
| Dividends paid | (5,736) | (7,839) |
| Interest paid for subordinated liabilities | (29) | (86) |
| Repayment of subordinated liabilities | (2,500) | — |
| Net cash outflow from financing activities | (8,265) | (7,925) |
| (Decrease)/Increase in cash and cash equivalents | (37,395) | 88,204 |
| Cash and cash equivalents at 1 January | 136,759 | 76,116 |
| Effect of foreign exchange rate changes | 1,068 | 1,895 |
| Cash and cash equivalents at 30 June | 100,432 | 166,215 |

Financial Review**Net interest income**

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---|---|---|---|
| Net interest income/(expense) arising from: | | | |
| - financial assets and liabilities that are not at fair value through profit and loss | 6,772 | 7,430 | 6,721 |
| - trading assets and liabilities | (83) | (196) | (38) |
| - financial instruments designated at fair value | 24 | 41 | 65 |
| | 6,713 | 7,275 | 6,748 |
| Average interest-earning assets | 766,382 | 711,253 | 762,234 |
| Net interest spread | 1.72 % | 1.99 % | 1.71% |
| Net interest margin | 1.77 % | 2.06 % | 1.76% |

Net interest income declined by HK\$562 million, or 7.7 per cent, to HK\$6,713 million, primarily as a result of the low interest rate environment that has persisted since the second half of 2008. Although interest-earning assets increased by 7.8 per cent, net interest income was impacted by the continuous compression of deposit spreads and the re-pricing of assets at lower rates.

Net interest margin narrowed by 29 basis points to 1.77 per cent while net interest spread declined by 27 basis points to 1.72 per cent when compared with the same period last year. The low interest rates impacted liability spreads, resulting in little room for the reduction of interest rates paid to customers. Treasury balance sheet management income was adversely affected by the re-pricing of assets at lower rates. Personal and commercial lending, credit cards and trade finance registered impressive growth during the first half of 2010 and helped to moderate the unfavourable impact of deposit spreads. Strong volume growth was recorded in the average balance of mortgage lending which offset the tighter spreads on mortgages in an intensely competitive home loans market. Interest income from the life insurance funds investment portfolio, which has bond investments as its major underlying assets, grew by 19.1 per cent.

The contribution from net free funds also dropped by 2 basis points to 0.05 per cent as a result of the decline in average market interest rates.

Compared with the second half of 2009, net interest income dropped marginally by HK\$35 million, or 0.5 per cent, due mainly to fewer days in the period, notwithstanding that average interest-earning assets remained broadly stable with growth of 0.5 per cent and the net interest margin was up by 1 basis point.

The HSBC Group reports interest income and interest expense arising from financial assets and financial liabilities held for trading as 'Net trading income', while that arising from financial instruments designated at fair value through profit and loss is reported as 'Net income from financial instruments designated at fair value' (other than for debt securities in issue and subordinated liabilities, together with derivatives managed in conjunction with them).

The table below presents the net interest income of Hang Seng, as included in the HSBC Group accounts:

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---------------------------------|---|---|---|
| Net interest income | 6,769 | 7,421 | 6,716 |
| Average interest-earning assets | 708,453 | 653,655 | 686,715 |
| Net interest spread | 1.89 % | 2.23 % | 1.91% |
| Net interest margin | 1.93 % | 2.29 % | 1.94% |

Net fee income

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | Half-year ended 30 June 2009 | Half-year ended 31 December 2009 |
|-------------------------------------|---|------------------------------------|--|
| - Stockbroking and related services | 673 | 689 | 877 |
| - Retail investment funds | 491 | 226 | 378 |
| - Structured investment products | 11 | 5 | 23 |
| - Insurance agency | 139 | 103 | 87 |
| - Account services | 180 | 143 | 148 |
| - Private banking service fee | 63 | 46 | 83 |
| - Remittances | 122 | 101 | 116 |
| - Cards | 742 | 659 | 754 |
| - Credit facilities | 91 | 67 | 68 |
| - Trade services | 205 | 173 | 206 |
| - Other | 118 | 115 | 123 |
| Fee income | 2,835 | 2,327 | 2,863 |
| Fee expense | (466) | (401) | (468) |
| | 2,369 | 1,926 | 2,395 |

Net fee income increased by HK\$443 million, or 23.0 per cent, compared with the first half of 2009 to reach HK\$2,369 million.

With the improvements in the economic environment and investment sentiment, customer interest in wealth management products strengthened. The group responded in a timely manner to this increased demand and launched new products, including the Hang Seng China A Share Focus Fund. Fee income from retail investment fund sales grew by 117.3 per cent. The group offers a wide spectrum of funds from both Hang Seng Investment Management and third-party providers and has established itself as one of the major fund distributors in Hong Kong. Private banking investment service fee income rose by 37.0 per cent, reflecting the improved client appetite for trading and structured investment products. With the bank recording lower stock market trading turnover and keen price competition, income from stockbroking and related services decreased by 2.3 per cent.

Driven by a series of marketing campaigns, credit card business recorded impressive growth and gained market share. The bank's customer loyalty scheme and card utilisation programmes helped boost card spending. In tandem with the growth in average card balances, card services income rose by 12.6 per cent compared with the same period last year. The increase in merchant income was supported by year-on-year increases of 6.1 per cent in the number of cards in circulation and 17.8 per cent in cardholder spending.

Insurance agency fee income rose by 35.0 per cent as the bank enhanced its comprehensive range of health and wealth insurance solutions to cater for customer needs. Benefiting from the rebound in export markets, income from trade services and remittances registered good growth of 18.5 per cent and 20.8 per cent respectively. Fee income from account services and credit facilities also increased.

Compared with the second half of 2009, net fee income remained broadly at the same level. The increase in fee income from insurance agency service and retail investment funds was offset by the fall in fee revenue from stockbroking and related services which recorded solid growth in the second half of 2009 on the back of the rebound in equity markets.

Trading income

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---|--|--|--|
| Trading income: | | | |
| - foreign exchange | 880 | 930 | 862 |
| - securities, derivatives and other trading activities | 10 | 105 | 26 |
| | 890 | 1,035 | 888 |

Trading income fell by HK\$145 million, or 14.0 per cent, to HK\$890 million when compared with the first half of 2009. Foreign exchange income decreased by 5.4 per cent, due mainly to the decrease in net interest income from funding swaps^W. Income from securities, derivatives and other trading fell by 90.5 per cent.

^WTreasury from time to time employs foreign exchange swaps for its funding activities, which in essence involve swapping a currency ('original currency') into another currency ('swap currency') at the spot exchange rate for short-term placement and simultaneously entering into a forward exchange contract to convert the funds back to the original currency on maturity of the placement. In accordance with HKAS 39, the exchange difference of the spot and forward contracts is required to be recognised as foreign exchange gain/loss, while the corresponding interest differential between the original and swap funding is reflected in net interest income.

Net income/(loss) from financial instruments designated at fair value

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---|---|---|---|
| Net income/(loss) on assets designated at fair value which back insurance and investment contracts | 147 | (170) | 116 |
| Net change in fair value of other financial instruments designated at fair value | (15) | (25) | 4 |
| | 132 | (195) | 120 |

Net income from financial instruments designated at fair value reported a revaluation gain of HK\$132 million, compared with a revaluation loss of HK\$195 million for the first half of 2009, reflecting the more stable financial markets in the first half of 2010. The gain mainly reflects the fair value changes of assets supporting the linked insurance contracts and reported in 'net income/(loss) from financial instruments designated at fair value' with offsetting movements in the value of these contracts reported in the 'net insurance claims incurred and movement in policyholders' liabilities'.

Other operating income

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|--|---|---|---|
| Rental income from investment properties | 78 | 73 | 76 |
| Movement in present value of in-force long-term insurance business | 467 | 202 | 558 |
| Other | 91 | 75 | 105 |
| | 636 | 350 | 739 |

Other operating income rose by HK\$286 million, or 81.7 per cent, to HK\$636 million when compared with the first half of 2009. Movement in present value of in-force insurance business ('PVIF') increased, due mainly to the growth in volume and profitability of new business written in the first half of 2010 as well as increases in natural premiums paid up and maturing policies, which had little impact on PVIF movement in the first half of 2010 but contributed to higher profit release in 2009.

Analysis of income from wealth management business

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---|---|---|---|
| Investment income: | | | |
| - retail investment funds | 491 | 226 | 378 |
| - structured investment products ^W | 239 | 204 | 269 |
| - private banking service fee ^{WW} | 80 | 58 | 100 |
| - stockbroking and related services | 673 | 689 | 877 |
| - margin trading and others | 72 | 76 | 65 |
| | 1,555 | 1,253 | 1,689 |
| Insurance income: | | | |
| - life insurance | 1,197 | 1,089 | 981 |
| - general insurance and others | 173 | 162 | 175 |
| | 1,370 | 1,251 | 1,156 |
| Total | 2,925 | 2,504 | 2,845 |

^W *Income from structured investment products includes income reported under net fee income on the sales of third-party structured investment products. It also includes profit generated from the selling of structured investment products in issue, reported under trading income.*

^{WW} *Income from private banking includes income reported under net fee income on investment services and profit generated from selling of structured investment products in issue, reported under trading income.*

Wealth management income rose by 16.8 per cent to HK\$2,925 million during the first half of 2010. Investment services income increased by 24.1 per cent, mainly reflecting strong growth in revenue from retail investment fund sales. Income from insurance business grew by 9.5 per cent. Compared with the second half of 2009, wealth management income rose by 2.8 per cent.

With the strengthening of major economies in Asia, demand for investment products increased. The bank used its time-to-market strength to launch and promote products and services designed to capture new business flows. Investment funds turnover and sales income rose by 503.2 per cent and 117.3 per cent respectively year on year. Income from structured investment products increased by 17.2 per cent. Securities broking and related services income declined by 2.3 per cent as a result of lower stock market turnover activity recorded by the bank and intense pricing competition in the market.

Private banking benefited from the improved investment sentiment, recording a 37.9 per cent rise in service fee income.

Leveraging its strong customer relationships, the group continued to enhance a leading position in the retirement savings insurance sector through the promotion of products such as the Smart Income Plan and Target Income Life Insurance Plan. Total policies in force grew by 8.7 per cent year on year. Net interest income and fee income rose by 20.1 per cent as a result of the growth in the size of the life insurance funds investment portfolio which held bond investments as its underlying major assets. Investment returns on life insurance funds improved from a loss of HK\$133 million in the first half of 2009 to a gain of HK\$97 million in the first half of 2010. The gains are mainly the fair value changes of assets supporting linked insurance contracts and reported under 'net income/(loss) from financial instruments designated at fair value', with offsetting movements in the value of these contracts reported under 'net insurance claims incurred and movement in policyholders' liabilities'. Movement in present value of in-force insurance business ('PVIF') increased, due mainly to the growth in volume and profitability of new business written in the first half of 2010 as well as increases in natural premiums paid up and maturing policies, which had little impact on PVIF movement in the first half of 2010 but contributed to higher profit release in 2009.

General insurance income increased by 6.8 per cent to HK\$173 million.

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|---|---|---|---|
| Life insurance: | | | |
| - net interest income and fee income | 1,142 | 951 | 1,061 |
| - investment returns on life insurance funds | 97 | (133) | 150 |
| - net earned insurance premiums | 6,189 | 6,502 | 4,691 |
| - net insurance claims incurred and movement in policyholders' liabilities ^W | (6,698) | (6,433) | (5,479) |
| - movement in present value of in-force long-term insurance business | 467 | 202 | 558 |
| | 1,197 | 1,089 | 981 |
| General insurance and others | 173 | 162 | 175 |
| Total | 1,370 | 1,251 | 1,156 |

^W Including premium and investment reserves

Loan impairment charges and other credit risk provisions

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|--|---|---|---|
| Loan impairment charges: | | | |
| - individually assessed | (77) | (288) | (22) |
| - collectively assessed | (76) | (333) | (169) |
| | (153) | (621) | (191) |
| Of which: | | | |
| - new and additional | (281) | (709) | (395) |
| - releases | 98 | 61 | 169 |
| - recoveries | 30 | 27 | 35 |
| | (153) | (621) | (191) |
| Other credit risk provisions | — | — | — |
| Loan impairment charges and other credit risk provisions | (153) | (621) | (191) |

Loan impairment charges and other credit risk provisions dropped by HK\$468 million year-on-year to HK\$153 million.

Individually assessed provisions fell by HK\$211 million, due mainly to lower impairment charges on commercial banking customers in the first half of 2010, supported by the improvement in the credit environment compared to the credit conditions in the same period last year and the bank's good risk management control measures.

Collectively assessed provisions dropped by HK\$257 million, due largely to the fall in credit card delinquencies. In line with the declining bankruptcy trend, impairment provisions for personal loan portfolios were lower. Impairment allowances for loans not individually identified as impaired also decreased as a result of lower historical loss rates, driven by the improvement in the global credit markets.

Operating expenses

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | | <i>Half-year ended 30 June 2009 (restated)</i> | | <i>Half-year ended 31 December 2009 (restated)</i> |
|--|---|---|--|---|--|
| Employee compensation and benefits: | | | | | |
| - salaries and other costs | 1,403 | | 1,401 | | 1,313 |
| - performance-related pay | 236 | | 123 | | 254 |
| - retirement benefit costs | 134 | | 145 | | 142 |
| | 1,773 | | 1,669 | | 1,709 |
| General and administrative expenses: | | | | | |
| - rental expenses | 227 | | 210 | | 220 |
| - other premises and equipment | 428 | | 442 | | 458 |
| - marketing and advertising expenses | 234 | | 174 | | 208 |
| - other operating expenses | 487 | | 447 | | 574 |
| | 1,376 | | 1,273 | | 1,460 |
| Depreciation of business premises and equipment | 306 | | 286 | | 305 |
| Amortisation of intangible assets | 49 | | 40 | | 44 |
| | 3,504 | | 3,268 | | 3,518 |
| Cost efficiency ratio | 33.8 | % | 30.9 | % | 34.4 % |
| Staff numbers^W by region | At 30 June 2010 | | At 30 June 2009 | | At 31 December 2009 |
| Hong Kong | 7,933 | | 7,972 | | 7,834 |
| Mainland | 1,497 | | 1,411 | | 1,449 |
| Others | 58 | | 55 | | 59 |
| Total | 9,488 | | 9,438 | | 9,342 |

^W Full-time equivalent

Operating expenses rose by HK\$236 million, or 7.2 per cent, compared with the first half of 2009, reflecting the bank's investments to support business growth while continuing to carefully manage costs in the difficult operating environment. Excluding mainland business, operating expenses rose by 6.1 per cent. Compared with the second half of 2009, operating expenses were maintained at broadly the same level.

Employee compensation and benefits increased by HK\$104 million, or 6.2 per cent. Salaries and other costs rose by 0.1 per cent, reflecting the combined effects of the increase in annual salary increment and reduction in average headcount. Recognition of good staff performance led to a rise in performance-related pay expenses. General and administrative expenses were up 8.1 per cent, attributable to more marketing and advertising to support business

growth. Rental expenses rose due to increased rents for branches in Hong Kong as well as new branches on the Mainland. Depreciation charges were up 7.0 per cent, mainly reflecting increases in depreciation on the bank's headquarters building in Hong Kong.

The group's number of full-time equivalent staff rose by 146 compared with 2009 year-end - mainly in the Hong Kong operations. Headcount for the mainland operations also rose when compared with last year-end as a result of the expansion of Hang Seng China's mainland business. The cost efficiency ratio for the first half of 2010 was 33.8 per cent, compared with 30.9 per cent for the first half of 2009, due primarily to the combined effects of the reduction in net operating income before impairment charges and other credit risk provisions and the increase in operating expenses. Compared with the second half of 2009, the cost efficiency ratio improved by 0.6 percentage points.

Gains less losses from financial investments and fixed assets

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> | <i>Half-year ended 31 December 2009</i> |
|--|---|---|---|
| Net gains from disposal of available-for-sale equity securities | 10 | 159 | 2 |
| Net gains/(losses) from disposal of available-for-sale debt securities | 62 | (95) | (57) |
| Impairment of available-for-sale equity securities | — | (4) | — |
| Gains less losses on disposal of assets held for sale | — | — | 187 |
| Gains less losses on disposal of fixed assets | (3) | (5) | (1) |
| | 69 | 55 | 131 |

Gains less losses from financial investments and fixed assets amounted to HK\$69 million - an increase of HK\$14 million compared with the first half of 2009. Net gains from disposal of available-for-sale equity securities fell by HK\$149 million, or 93.7 per cent, attributable to the profit realised from the disposal of Visa Inc. in the first half of 2009. In the difficult interest rate environment, we capitalized on market opportunities to dispose of selected instruments and invest in high-quality assets. As a result, there was a HK\$62 million gain on the disposal of available-for-sale debt securities - reflecting the profit realised from the disposal of government-guaranteed debt securities - compared with a loss of HK\$95 million on the disposal of certain debt securities in the first half of 2009.

Tax expense

Taxation in the consolidated income statement represents:

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009 (restated)</i> | <i>Half-year ended 31 December 2009 (restated)</i> |
|--|---|--|--|
| Current tax - provision for Hong Kong profits tax | | | |
| Tax for the period | 933 | 977 | 867 |
| Adjustment in respect of prior periods | (19) | (3) | — |
| Current tax - taxation outside Hong Kong | | | |
| Tax for the period | 39 | 3 | 47 |
| Deferred tax | | | |
| Origination and reversal of temporary differences | 186 | 196 | 175 |
| Total tax expenses | 1,139 | 1,173 | 1,089 |

The current tax provision is based on the estimated assessable profit for the first half of 2010, and is determined for the bank and its subsidiaries operating in Hong Kong by using the Hong Kong profits tax rate of 16.5 per cent (the same as in 2009). For subsidiaries and branches operating in other jurisdictions, the appropriate tax rates prevailing in the relevant countries are used. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised.

Earnings per share

The calculation of earnings per share for the first half of 2010 is based on earnings of HK\$6,964 million (HK\$6,426 million and HK\$6,712 million for the first and second halves of 2009 respectively) and on the weighted average number of ordinary shares in issue of 1,911,842,736 shares (unchanged from the first and second halves of 2009).

Dividends per share

| | <i>Half-year ended 30 June 2010</i> | | <i>Half-year ended 30 June 2009</i> | | <i>Half-year ended 31 December 2009</i> | |
|----------------|---|--------------|---|--------------|---|--------------|
| | <i>HK\$ per share</i> | <i>HK\$m</i> | <i>HK\$ per share</i> | <i>HK\$m</i> | <i>HK\$ per share</i> | <i>HK\$m</i> |
| First interim | 1.10 | 2,103 | 1.10 | 2,103 | — | — |
| Second interim | 1.10 | 2,103 | 1.10 | 2,103 | — | — |
| Third interim | — | — | — | — | 1.10 | 2,103 |
| Fourth interim | — | — | — | — | 1.90 | 3,633 |
| | 2.20 | 4,206 | 2.20 | 4,206 | 3.00 | 5,736 |

Segmental analysis

The group's business comprises five customer groups. To be consistent with the way in which information is reported internally for the purposes of resource allocation and performance assessment, the group identified the following five reportable segments:

- Personal Financial Services provides banking (including deposits, credit cards, mortgages and other retail lending) and wealth management services (including private banking, investment and insurance) to personal customers.
- Commercial Banking manages middle market and smaller corporate relationships and specialises in trade-related financial services.
- Corporate Banking handles relationships with large corporate and institutional customers.
- Treasury engages in balance sheet management and proprietary trading. Treasury also manages the funding and liquidity positions of the group and other market risk positions arising from banking activities.

· 'Other' mainly represents management of shareholders' funds and investments in premises, investment properties and equity shares.

(a) Segmental result

For the purpose of segmental analysis, the allocation of revenue reflects the benefits of capital and other funding resources allocated to the customer groups by way of internal capital allocation and fund transfer-pricing mechanisms. Cost allocation is based on the direct costs incurred by the respective customer groups and apportionment of management overheads. Rental charges at market rates for usage of premises are reflected in other operating income for the 'Other' customer group and total operating expenses for the respective customer groups.

Profit before tax contributed by the customer groups for the periods stated is set out in the table below. More customer group analysis and discussions are set out in the 'Customer group performance' section on page 14.

| <i>Figures in HK\$m</i> | <i>Personal Financial Services</i> | <i>Commercial Banking</i> | <i>Corporate Banking</i> | <i>Treasury</i> | <i>Other</i> | <i>Total reportable segments</i> |
|-----------------------------|--|-------------------------------|------------------------------|-----------------|--------------|--|
| <i>Half-year ended</i> | | | | | | |
| 30 June 2010 | | | | | | |
| Profit before tax | 3,937 | 1,783 | 560 | 1,430 | 393 | 8,103 |
| Share of profit before tax | 48.6% | 22.0 % | 6.9% | 17.6% | 4.9% | 100.0% |
| <i>Half-year ended</i> | | | | | | |
| 30 June 2009 (restated) | | | | | | |
| Profit before tax | 3,467 | 1,080 | 449 | 2,017 | 586 | 7,599 |
| Share of profit before tax | 45.6% | 14.2 % | 5.9% | 26.6% | 7.7% | 100.0% |
| <i>Half-year ended</i> | | | | | | |
| 31 December 2009 (restated) | | | | | | |
| Profit before tax | 3,791 | 1,557 | 466 | 1,376 | 611 | 7,801 |
| Share of profit before tax | 48.6% | 20.0 % | 6.0% | 17.6% | 7.8% | 100.0% |

(b) Geographic information

The geographical regions in this analysis are classified by the location of the principal operations of the subsidiary companies or, in the case of the bank itself, by the location of the branches responsible for reporting the results or advancing the funds.

| <i>Figures in HK\$m</i> | <i>Hong Kong</i> | <i>Americas</i> | <i>Mainland and other</i> | <i>Total</i> |
|--|------------------|-----------------|-------------------------------|---------------|
| <i>Half-year ended 30 June 2010</i> | | | | |
| Income and expense | | | | |
| Total operating income | 16,095 | 440 | 568 | 17,103 |
| Profit before tax | 6,479 | 425 | 1,199 | 8,103 |

At 30 June 2010

| | | | | |
|---------------------------------|----------------|---------------|---------------|----------------|
| Total assets | 737,526 | 63,322 | 70,239 | 871,087 |
| Total liabilities | 765,674 | 1,403 | 39,790 | 806,867 |
| Interest in associates | 946 | — | 12,895 | 13,841 |
| Non-current assets ^W | 20,266 | — | 306 | 20,572 |

*Half-year ended 30 June 2009
(restated)*

| | | | | |
|---------------------------|--------|-----|-----|--------|
| Income and expense | | | | |
| Total operating income | 16,058 | 499 | 497 | 17,054 |
| Profit before tax | 6,372 | 449 | 778 | 7,599 |

At 30 June 2009 (restated)

| | | | | |
|---------------------------------|---------|--------|--------|---------|
| Total assets | 684,863 | 60,265 | 49,267 | 794,395 |
| Total liabilities | 708,439 | 1,169 | 27,957 | 737,565 |
| Interest in associates | 899 | — | 8,430 | 9,329 |
| Non-current assets ^W | 17,724 | — | 317 | 18,041 |

Half-year ended 31 December 2009(restated)

| | | | | |
|---------------------------|--------|-----|-----|--------|
| Income and expense | | | | |
| Total operating income | 14,865 | 386 | 511 | 15,762 |
| Profit before tax | 6,453 | 350 | 998 | 7,801 |

At 31 December 2009 (restated)

| | | | | |
|-------------------|---------|--------|--------|---------|
| Total assets | 710,167 | 63,808 | 56,693 | 830,668 |
| Total liabilities | 734,618 | 1,109 | 32,793 | 768,520 |

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

| | | | | |
|---------------------------------|--------|---|-------|--------|
| Interest in associates | 916 | — | 9,310 | 10,226 |
| Non-current assets ^W | 19,183 | — | 317 | 19,500 |

^W Non-current assets consist of properties, plant and equipment, goodwill and other intangible assets.

Cash and balances with banks and other financial institutions

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Cash in hand | 3,992 | 3,621 | 4,299 |
| Balances with central banks | 9,404 | 31,637 | 3,397 |
| Balances with banks and other financial institutions | 16,669 | 15,807 | 14,390 |
| | 30,065 | 51,065 | 22,086 |

Placings with and advances to banks and other financial institutions

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Placings with and advances to banks and other financial institutions maturing within one month | 57,557 | 28,456 | 76,579 |
| Placings with and advances to banks and other financial institutions maturing after one month | 47,154 | 26,767 | 27,972 |
| | 104,711 | 55,223 | 104,551 |

Trading assets

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Treasury bills | 30,156 | 79,426 | 62,028 |
| Other debt securities | 4,203 | 4,340 | 4,562 |
| Debt securities | 34,359 | 83,766 | 66,590 |
| Equity shares | — | 1 | 6 |
| Total trading securities | 34,359 | 83,767 | 66,596 |
| Other ^W | 1,200 | 750 | 1 |
| Total trading assets | 35,559 | 84,517 | 66,597 |
| Debt securities: | | | |
| - listed in Hong Kong | 3,043 | 2,872 | 2,712 |
| - listed outside Hong Kong | 109 | 153 | 157 |
| | 3,152 | 3,025 | 2,869 |
| - unlisted | 31,207 | 80,741 | 63,721 |
| | 34,359 | 83,766 | 66,590 |
| Equity shares: | | | |
| - listed in Hong Kong | — | 1 | 6 |
| Total trading securities | 34,359 | 83,767 | 66,596 |
| Debt securities: | | | |
| Issued by public bodies: | | | |
| - central governments and central banks | 34,043 | 83,168 | 65,817 |
| - other public sector entities | 85 | 373 | 369 |
| | 34,128 | 83,541 | 66,186 |
| Issued by other bodies: | | | |
| - banks and other financial institutions | 118 | 80 | 292 |
| - corporate entities | 113 | 145 | 112 |
| | 231 | 225 | 404 |
| | 34,359 | 83,766 | 66,590 |
| Equity shares: | | | |
| Issued by corporate entities | — | 1 | 6 |
| Total trading securities | 34,359 | 83,767 | 66,596 |

^W This represents amount receivable from counterparties on trading transactions not yet settled.

With the global economy staging a gradual recovery and the improved credit environment in the first half of 2010, the bank continued to redeploy surplus funds arising from the maturity of trading assets into interbank placements and available-for-sale debt securities to achieve yield enhancement while prudently managing risk. As a result, trading securities declined by 48.4 per cent to HK\$34,359 million when compared with last year-end. These trading securities are mostly in the form of government treasury bills with short tenors.

Financial assets designated at fair value

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Certificates of deposit | 10 | 139 | 129 |
| Other debt securities | 4,569 | 5,481 | 4,798 |
| Debt securities | 4,579 | 5,620 | 4,927 |
| Equity shares | 1,581 | 405 | 523 |
| | 6,160 | 6,025 | 5,450 |
| Debt securities: | | | |
| - listed in Hong Kong | 3 | 559 | 3 |
| - listed outside Hong Kong | 195 | 271 | 194 |
| | 198 | 830 | 197 |
| - unlisted | 4,381 | 4,790 | 4,730 |
| | 4,579 | 5,620 | 4,927 |
| Equity shares: | | | |
| - listed in Hong Kong | 157 | 34 | 21 |
| - listed outside Hong Kong | 57 | 54 | 69 |
| | 214 | 88 | 90 |
| - unlisted | 1,367 | 317 | 433 |
| | 1,581 | 405 | 523 |
| | 6,160 | 6,025 | 5,450 |
| Debt securities: | | | |
| Issued by public bodies: | | | |
| - central governments and central banks | 151 | 556 | 154 |
| - other public sector entities | 138 | 409 | 168 |
| | 289 | 965 | 322 |
| Issued by other bodies: | | | |
| - banks and other financial institutions | 4,165 | 4,441 | 4,464 |
| - corporate entities | 125 | 214 | 141 |
| | 4,290 | 4,655 | 4,605 |
| | 4,579 | 5,620 | 4,927 |
| Equity shares: | | | |
| Issued by corporate entities | 1,581 | 405 | 523 |
| | 6,160 | 6,025 | 5,450 |

Advances to customers

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Gross advances to customers | 395,935 | 327,731 | 346,586 |
| Less: | | | |
| Loan impairment allowances: | | | |
| - individually assessed | (1,099) | (1,492) | (1,151) |
| - collectively assessed | (726) | (868) | (814) |
| | 394,110 | 325,371 | 344,621 |
| Included in advances to customers are: | | | |
| - Trade bills | 7,636 | 2,773 | 2,802 |
| Less: loan impairment allowances | (39) | (39) | (42) |
| | 7,597 | 2,734 | 2,760 |

Loan impairment allowances against advances to customers

| <i>Figures in HK\$m</i> | <i>Individually assessed</i> | <i>Collectively assessed</i> | <i>Total</i> |
|---|----------------------------------|----------------------------------|--------------|
| At 1 January 2010 | 1,151 | 814 | 1,965 |
| Amounts written off | (129) | (184) | (313) |
| Recoveries of advances written off in previous years | 9 | 21 | 30 |
| New impairment allowances charged to income statement | 114 | 167 | 281 |
| Impairment allowances released to income statement | (37) | (91) | (128) |
| Unwinding of discount of loan impairment allowances recognised as 'interest income' | (9) | (1) | (10) |
| At 30 June 2010 | 1,099 | 726 | 1,825 |

Total loan impairment allowances as a percentage of gross advances to customers are as follows:

| | <i>At 30 June 2010 %</i> | <i>At 30 June 2009 %</i> | <i>At 31 December 2009 %</i> |
|----------------------------------|----------------------------------|----------------------------------|--------------------------------------|
| Loan impairment allowances: | | | |
| - individually assessed | 0.28 | 0.46 | 0.33 |
| - collectively assessed | 0.18 | 0.26 | 0.23 |
| Total loan impairment allowances | 0.46 | 0.72 | 0.56 |

Total loan impairment allowances as a percentage of gross advances to customers was 0.46 per cent at 30 June 2010 - 0.1 percentage points lower than at the end of 2009. Individually assessed and collectively assessed allowances as a percentage of gross advances both fell by 0.05 percentage points to 0.28 per cent and 0.18 per cent respectively, reflecting the improved credit quality and the bank's good credit risk management control.

Impaired advances and allowances

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Gross impaired advances | 2,429 | 3,742 | 2,508 |
| Individually assessed allowances | (1,099) | (1,492) | (1,151) |
| | 1,330 | 2,250 | 1,357 |
| Individually assessed allowances as a percentage of gross impaired advances | 45.2% | 39.9% | 45.9% |
| Gross impaired advances as a percentage of gross advances to customers | 0.6% | 1.1% | 0.7% |

Impaired advances are those advances where objective evidence exists that full repayment of principal or interest is considered unlikely.

Gross impaired advances declined by HK\$79 million, or 3.1 per cent, to HK\$2,429 million compared with last year-end, with the downgrade of certain commercial banking accounts more than offset by the write-off of irrecoverable balances against impairment allowances and customer repayments. Gross impaired advances as a percentage of gross advances to customers stood at 0.6 per cent - an improvement of 0.1 percentage points compared with last year-end.

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Gross individually assessed impaired advances | 2,280 | 3,650 | 2,434 |
| Individually assessed allowances | (1,099) | (1,492) | (1,151) |
| | 1,181 | 2,158 | 1,283 |
| Gross individually assessed impaired advances as a percentage of gross advances to customers | 0.6% | 1.1% | 0.7% |
| Amount of collateral which has been taken into account | | | |

| | | | |
|---|------------|-------|-------|
| in respect of individually assessed impaired advances to customers | 862 | 2,105 | 1,024 |
|---|------------|-------|-------|

Collateral includes any tangible security that carries a fair market value and is readily marketable. This includes (but is not limited to) cash and deposits, stocks and bonds, mortgages over properties and charges over other fixed assets such as plant and equipment. Where collateral values are greater than gross advances, only the amount of collateral up to the gross advance has been included.

Overdue advances

Advances to customers that are more than three months overdue and their expression as a percentage of gross advances to customers are as follows:

| | <i>At 30 June</i> | | <i>At 30 June</i> | | <i>At 31 December</i> | |
|--|-------------------|------------|-------------------|-----|-----------------------|-----|
| | 2010 | | 2009 | | 2009 | |
| | <i>HK\$m</i> | % | <i>HK\$m</i> | % | <i>HK\$m</i> | % |
| Gross advances to customers which have been overdue with respect to either principal or interest for periods of: | | | | | | |
| - more than three months but not more than six months | 179 | 0.1 | 628 | 0.2 | 241 | 0.1 |
| - more than six months but not more than one year | 164 | — | 830 | 0.3 | 353 | 0.1 |
| - more than one year | 1,055 | 0.3 | 500 | 0.1 | 864 | 0.2 |
| | 1,398 | 0.4 | 1,958 | 0.6 | 1,458 | 0.4 |

Advances with a specific repayment date are classified as overdue when the principal or interest is overdue and remains unpaid at period-end. Advances repayable by regular instalments are treated as overdue when an instalment payment is overdue and remains unpaid at period-end. Advances repayable on demand are classified as overdue either when a demand for repayment has been served on the borrower but repayment has not been made in accordance with the demand notice or when the advances have remained continuously outside the approved limit advised to the borrower for more than the overdue period in question.

Overdue advances decreased by 4.1 per cent to HK\$1,398 million compared with last year-end. Overdue advances as a percentage of gross advances to customers stood at 0.4 per cent.

Rescheduled advances

Rescheduled advances and their expression as a percentage of gross advances to customers are as follows:

| | <i>At 30 June 2010</i> | | <i>At 30 June 2009</i> | | <i>At 31 December 2009</i> | |
|--------------------------------------|----------------------------|------------|----------------------------|----------|--------------------------------|----------|
| | <i>HK\$m</i> | <i>%</i> | <i>HK\$m</i> | <i>%</i> | <i>HK\$m</i> | <i>%</i> |
| Rescheduled advances to customers | 258 | 0.1 | 666 | 0.2 | 703 | 0.2 |

Rescheduled advances are those advances that have been rescheduled or renegotiated for reasons related to the borrower's financial difficulties. This will normally involve the granting of concessionary terms and resetting the overdue account to non-overdue status. A rescheduled advance will continue to be disclosed as such unless the debt has been performing in accordance with the rescheduled terms for a period of six to 12 months. Rescheduled advances that have been overdue for more than three months under the rescheduled terms are reported as overdue advances (page 48).

Rescheduled advances decreased by HK\$445 million, or 63.3 per cent, to HK\$258 million at 30 June 2010, representing 0.1 per cent of gross advances to customers. The improvement was due mainly to the upgrade and repayments of customers.

Segmental analysis of advances to customers by geographical area

Advances to customers by geographical area are classified according to the location of the counterparties after taking into account the transfer of risk. In general, risk transfer applies when an advance is guaranteed by a party located in an area that is different from that of the counterparty. At 30 June 2010, about 90 per cent (over 90 per cent at 30 June 2009 and about 90 per cent at 31 December 2009) of the group's advances to customers, including related impaired advances and overdue advances, were classified under Hong Kong. There was no geographical segment other than Hong Kong to which the bank's advances to customers is not less than 10 per cent of the total loans and advances.

Gross advances to customers by industry sector

The analysis of gross advances to customers by industry sector based on categories and definitions used by the HKMA is as follows:

| | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| <i>Figures in HK\$m</i> | | | |
| Gross advances to customers for use in Hong Kong | | | |
| Industrial, commercial and financial sectors | | | |
| Property development | 28,226 | 22,865 | 23,618 |
| Property investment | 88,418 | 66,060 | 75,264 |
| Financial concerns | 3,395 | 2,130 | 2,720 |
| Stockbrokers | 2,646 | 2,736 | 480 |
| Wholesale and retail trade | 9,993 | 6,489 | 7,812 |
| Manufacturing | 14,924 | 11,350 | 12,080 |
| Transport and transport equipment | 5,565 | 8,031 | 6,503 |
| Recreational activities | 37 | 28 | 37 |
| Information technology | 1,227 | 1,265 | 1,247 |
| Other | 28,083 | 25,348 | 24,405 |
| | 182,514 | 146,302 | 154,166 |
| Individuals | | | |
| Advances for the purchase of flats under the Government Home Ownership Scheme, Private Sector Participation Scheme and Tenants Purchase Scheme | 14,179 | 15,740 | 14,647 |
| Advances for the purchase of other residential properties | 102,566 | 91,656 | 96,651 |
| Credit card advances | 14,289 | 12,780 | 13,818 |
| Other | 13,363 | 10,992 | 11,961 |
| | 144,397 | 131,168 | 137,077 |
| Total gross advances for use in Hong Kong | 326,911 | 277,470 | 291,243 |
| Trade finance | 29,319 | 18,878 | 19,215 |
| Gross advances for use outside Hong Kong | 39,705 | 31,383 | 36,128 |
| Gross advances to customers | 395,935 | 327,731 | 346,586 |

Gross advances to customers grew by HK\$49.3 billion, or 14.2 per cent, to HK\$395.9 billion compared with the end of 2009.

Loans for use in Hong Kong increased by HK\$35.7 billion, or 12.2 per cent, with expansion recorded in most industry sectors. The bank proactively managed its loan book and took steps to capture business opportunities arising from the improving credit environment and strong property market. Lending to the property development, property investment and financial concerns (including financial vehicles) sectors grew by 19.5 per cent, 17.5 per cent and 24.8 per cent respectively. Lending to stockbrokers rose sharply by 451.3 per cent, reflecting increased IPO-related financing. The bank was an active participant in Hong Kong government-organised schemes to support SMEs, and recorded loan growth of 27.9 per cent to the wholesale and retail trade sector and 23.5 per cent to manufacturing. The decline in lending to transport and transport equipment was due mainly to loan repayments in the first half of the year. Growth in lending to 'Other' was attributable to certain new working capital financing for large corporate customers.

Lending to individuals rose by 5.3 per cent against last year-end. Excluding the fall in Government Home Ownership Scheme mortgages, lending to individuals grew by 6.4 per cent. In the buoyant property market, the bank sustained a leading position for mortgage business based on a competitive pricing strategy and premium service. Residential mortgage lending to individuals increased by 6.1 per cent, despite intense competition and new government measures to regulate property sales. Credit card advances grew by 3.4 per cent, supported by a year-on-year rise of 6.1 per cent in the number of cards in circulation and a 17.8 per cent increase in cardholder spending. Other loans to individuals were up 11.7 per cent, reflecting the bank's successful efforts to prudently expand personal lending.

Benefiting from recovering global demand and the rebound in export markets, the bank grew trade finance lending by 52.6 per cent. Commercial Banking took steps to expand trade finance business by maintaining close relationships with strategic partners to support cross-border renminbi trade business and grow trade refinancing lending to other banks on the Mainland.

Loans for use outside Hong Kong rose by HK\$3.6 billion, or 9.9 per cent, compared with the end of 2009, driven largely by lending on the Mainland. The mainland loan portfolio increased by 13.2 per cent to HK\$32.1 billion, underpinned by the expansion of renminbi lending to corporate borrowers.

Financial investments

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Available-for-sale at fair value: | | | |
| - debt securities | 193,786 | 180,413 | 192,486 |
| - equity shares | 301 | 295 | 347 |
| Held-to-maturity debt securities at amortised cost | 53,193 | 44,630 | 48,669 |
| | 247,280 | 225,338 | 241,502 |
| Fair value of held-to-maturity debt securities | 56,328 | 44,823 | 49,805 |
| Treasury bills | 62,962 | 35,778 | 53,973 |
| Certificates of deposit | 7,005 | 9,469 | 7,665 |
| Other debt securities | 177,012 | 179,796 | 179,517 |
| Debt securities | 246,979 | 225,043 | 241,155 |
| Equity shares | 301 | 295 | 347 |
| | 247,280 | 225,338 | 241,502 |
| Debt securities: | | | |
| - listed in Hong Kong | 9,168 | 5,526 | 7,607 |
| - listed outside Hong Kong | 73,831 | 65,791 | 66,618 |
| | 82,999 | 71,317 | 74,225 |
| - unlisted | 163,980 | 153,726 | 166,930 |
| | 246,979 | 225,043 | 241,155 |
| Equity shares: | | | |
| - listed in Hong Kong | 45 | 48 | 60 |
| - listed outside Hong Kong | 58 | 64 | 85 |
| | 103 | 112 | 145 |
| - unlisted | 198 | 183 | 202 |
| | 301 | 295 | 347 |
| | 247,280 | 225,338 | 241,502 |
| Fair value of listed financial investments | 83,561 | 71,398 | 74,493 |
| Debt securities: | | | |
| Issued by public bodies: | | | |
| - central governments and central banks | 78,730 | 44,478 | 64,776 |
| - other public sector entities | 20,947 | 9,463 | 25,065 |
| | 99,677 | 53,941 | 89,841 |
| Issued by other bodies: | | | |
| - banks and other financial institutions | 129,462 | 154,640 | 133,312 |
| - corporate entities | 17,840 | 16,462 | 18,002 |
| | 147,302 | 171,102 | 151,314 |
| | 246,979 | 225,043 | 241,155 |
| Equity shares: | | | |
| Issued by corporate entities | 301 | 295 | 347 |

247,280

225,338

241,502

Debt securities by rating agency designation

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|-------------------------|----------------------------|----------------------------|--------------------------------|
| AAA | 87,424 | 86,125 | 74,339 |
| AA- to AA+ | 94,497 | 67,826 | 98,811 |
| A- to A+ | 59,869 | 58,544 | 58,749 |
| B+ to BBB+ | 2,048 | 7,978 | 5,094 |
| B and lower | — | 151 | — |
| Unrated | 3,141 | 4,419 | 4,162 |
| | 246,979 | 225,043 | 241,155 |

Financial investments include treasury bills, certificates of deposit, other debt securities and equity shares intended to be held for an indefinite period of time.

Available-for-sale investments may be sold in response to needs for liquidity or changes in the market environment, and are carried at fair value with the gains and losses from changes in fair value recognised through equity reserves. Held-to-maturity debt securities are stated at amortised cost. Where debt securities have been purchased at a premium or discount, the carrying value of the security is adjusted to reflect the effective interest rate of the debt security taking into account such premiums and discounts.

Financial investments rose by HK\$5.8 billion, or 2.4 per cent, compared with last year-end. Investments were primarily in high-quality debt securities or debt securities guaranteed by governments, reflecting the bank's strategy to identify quality investment opportunities that enable it to optimise returns while prudently managing risk. At 30 June 2010, 98.7 per cent of the group's holdings of debt securities were assigned investment grade ratings by rating agencies. The unrated debt securities were issued by subsidiaries of investment-grade banks and are guaranteed by their corresponding holding companies. These notes rank pari passu with all of the respective guarantor's other senior debt obligations. The group did not hold any investments in structured investment vehicles or any sub-prime related assets such as collateralised debt obligations, mortgage-backed securities and other asset-backed securities.

Investments in associates

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|-------------------------|----------------------------|----------------------------|--------------------------------|
| Share of net assets | 13,310 | 8,782 | 9,691 |
| Intangibles | 94 | 119 | 106 |
| Goodwill | 437 | 428 | 429 |
| | 13,841 | 9,329 | 10,226 |

Investments in associates rose by HK\$3,615 million, due mainly to the increase in the bank's share of net assets of Industrial Bank and its participation - at an investment cost of RMB2.3 billion - in Industrial Bank's rights issue in the first half of 2010, which increased the bank's equity interest in Industrial Bank from 12.78 per cent to 12.80 per cent at 30 June 2010.

Intangible assets

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Present value of in-force long-term insurance business | 3,933 | 2,909 | 3,466 |
| Internally developed software | 408 | 357 | 385 |
| Acquired software | 36 | 26 | 34 |
| Goodwill | 329 | 329 | 329 |
| | 4,706 | 3,621 | 4,214 |

Other assets

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Items in the course of collection from other banks | 5,393 | 7,059 | 4,343 |
| Prepayments and accrued income | 2,160 | 2,263 | 1,835 |
| Assets held for sale | | | |
| - Repossessed assets | 19 | 59 | 47 |
| - Other assets held for sale | 18 | 254 | — |
| Acceptances and endorsements | 4,662 | 3,388 | 3,584 |
| Retirement benefit assets | 77 | 64 | 86 |
| Other accounts | 1,805 | 1,447 | 1,174 |
| | 14,134 | 14,534 | 11,069 |

Current, savings and other deposit accounts

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Current, savings and other deposit accounts: | | | |
| - as stated in consolidated statement of financial position | 650,859 | 591,267 | 636,369 |
| - structured deposits reported as trading liabilities | 17,499 | 28,306 | 22,212 |
| | 668,358 | 619,573 | 658,581 |
| By type: | | | |
| - demand and current accounts | 54,432 | 43,594 | 53,450 |
| - savings accounts | 426,942 | 380,090 | 437,440 |
| - time and other deposits | 186,984 | 195,889 | 167,691 |
| | 668,358 | 619,573 | 658,581 |

Certificates of deposit and other debt securities in issue

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Certificates of deposit and other debt securities in issue: | | | |
| - as stated in consolidated statement of financial position | 1,360 | 2,294 | 1,826 |
| - structured certificates of deposit and other debt securities in issue reported as trading liabilities | 2,508 | 7,329 | 3,247 |
| | 3,868 | 9,623 | 5,073 |
| By type: | | | |
| - certificates of deposit in issue | 1,574 | 3,206 | 2,304 |
| - other debt securities in issue | 2,294 | 6,417 | 2,769 |
| | 3,868 | 9,623 | 5,073 |

Customer deposits and certificates of deposit and other debt securities in issue stood at HK\$672.2 billion at 30 June 2010 - a rise of 1.3 per cent over the end of 2009 and 6.8 per cent year on year. Higher growth was recorded in time deposits and current account balances, but this was partly offset by the fall in savings balances. Structured deposits and other structured certificates of deposit and other debt securities in issue fell, due primarily to reduced demand for these investment-related products in the uncertain market conditions. Deposits with Hang Seng China rose by 24.6 per

cent, driven mainly by renminbi deposits.

Trading liabilities

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|--|----------------------------|----------------------------|--------------------------------|
| Structured certificates of deposit and other debt securities in issue | 2,508 | 7,329 | 3,247 |
| Structured deposits | 17,499 | 28,306 | 22,212 |
| Short positions in securities and other | 20,782 | 17,752 | 12,932 |
| | 40,789 | 53,387 | 38,391 |

Other liabilities

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> | <i>At 31 December 2009</i> |
|---|----------------------------|----------------------------|--------------------------------|
| Items in the course of transmission to other banks | 12,540 | 5,644 | 6,304 |
| Accruals | 1,930 | 2,106 | 2,039 |
| Acceptances and endorsements | 4,662 | 3,388 | 3,584 |
| Retirement benefit liabilities | 1,903 | 2,071 | 1,712 |
| Other | 2,828 | 1,119 | 1,646 |
| | 23,863 | 14,328 | 15,285 |

Subordinated liabilities

| <i>Figures in HK\$m</i> | | <i>At 30 June</i> 2010 | <i>At 30 June</i> 2009 | <i>At 31 December</i> 2009 |
|---|--|---------------------------|---------------------------|-------------------------------|
| Nominal value | Description | | | |
| Amount owed to third parties | | | | |
| HK\$1,500 million | Callable floating rate subordinated notes due June 2015 (Note) | — | 1,499 | 1,499 |
| HK\$1,000 million | 4.125 per cent callable fixed rate subordinated notes due June 2015 (Note) | — | 1,017 | 1,003 |
| US\$450 million | Callable floating rate subordinated notes due July 2016 | 3,498 | 3,479 | 3,483 |
| US\$300 million | Callable floating rate subordinated notes due July 2017 | 2,331 | 2,319 | 2,321 |
| Amount owed to HSBC Group undertakings | | | | |
| US\$260 million | Callable floating rate subordinated loan debt due December 2015 | 2,024 | 2,015 | 2,017 |
| | | 7,853 | 10,329 | 10,323 |
| Representing: | | | | |
| | - measured at amortised cost | 7,853 | 9,312 | 9,320 |
| | - designated at fair value | — | 1,017 | 1,003 |
| | | 7,853 | 10,329 | 10,323 |

(Note: The bank has exercised its option to redeem these subordinated notes at par of HK\$2,500 million in aggregate in June 2010.)

No subordinated debt was issued during the first half of 2010. The outstanding subordinated notes, which qualify as supplementary capital, serve to help the bank maintain a more balanced capital structure and support business growth.

Shareholders' funds

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009 (restated)</i> | <i>At 31 December 2009 (restated)</i> | |
|---------------------------------------|----------------------------|---|---|-------|
| Share capital | 9,559 | 9,559 | 9,559 | |
| Retained profits | 40,474 | 36,116 | 37,752 | |
| Premises revaluation reserve | 8,356 | 7,405 | 7,885 | |
| Cash flow hedge reserve | 63 | 293 | 174 | |
| Available-for-sale investment reserve | | | | |
| - on debt securities | (156) | (2,191) | (496) | |
| - on equity securities | 204 | 187 | 239 | |
| Capital redemption reserve | 99 | 99 | 99 | |
| Other reserves | 3,518 | 3,259 | 3,303 | |
| Total reserves | 52,558 | 45,168 | 48,956 | |
| | 62,117 | 54,727 | 58,515 | |
| Proposed dividends | 2,103 | 2,103 | 3,633 | |
| Shareholders' funds | 64,220 | 56,830 | 62,148 | |
| Return on average shareholders' funds | 22.8 | % | 23.5% | 22.4% |

Shareholders' funds (excluding proposed dividends) grew by HK\$3,602 million, or 6.2 per cent, to HK\$62,117 million at 30 June 2010. Retained profits rose by HK\$2,722 million, mainly reflecting the growth in attributable profit (excluding first and second interim dividends) during the period. The premises revaluation reserve increased by HK\$471 million on the back of the continued robust growth in the property market during the first half of 2010. The premises revaluation reserves for the three half-yearly periods also included the leasehold land held under long leases for the bank's headquarters building after adopting the amendment to HKAS 17 'Leases' in the first half of 2010.

The available-for-sale investment reserve for debt securities showed a deficit of HK\$156 million compared with a deficit of HK\$496 million at last year-end, reflecting the improvement and stabilisation in global credit markets and the disposal of high-risk assets under the bank's prudent risk management strategy. The group assessed that there were no impaired debt securities during the period and, accordingly, no impairment loss has been recognised.

The return on average shareholders' funds was 22.8 per cent, compared with 23.5 per cent and 22.4 per cent for the first and second halves of 2009 respectively.

Save for the redemption of all the (1) Series A - HK\$1,000 million 4.125 per cent subordinated notes due 2015 and (2) Series B - HK\$1,500 million floating rate subordinated notes due 2015, both at par on 24 June 2010, there was no

purchase, sale or redemption by the bank, or any of its subsidiaries, of the bank's securities during the first half of 2010.

Capital resources management*Analysis of capital base and risk-weighted assets*

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009 (restated)</i> | <i>At 31 December 2009 (restated)</i> |
|---|----------------------------|---|---|
| Capital base | | | |
| Core capital: | | | |
| - Share capital | 9,559 | 9,559 | 9,559 |
| - Retained profits | 34,431 | 28,833 | 31,741 |
| - Classified as regulatory reserve | (1,254) | (770) | (920) |
| - Less: deductible of core capital | (972) | (547) | (561) |
| - Less: 50 per cent of total unconsolidated investments and other deductions | (9,086) | (6,709) | (7,330) |
| - Total core capital | 32,678 | 30,366 | 32,489 |
| Supplementary capital: | | | |
| - Fair value gains on the revaluation of property | 5,894 | 5,513 | 5,829 |
| - Fair value gains on the revaluation of available-for-sale investment and equity | 478 | 612 | 498 |
| - Collective impairment allowances | 75 | 85 | 81 |
| - Regulatory reserve | 138 | 85 | 101 |
| - Surplus provision | — | — | — |
| - Term subordinated debt | 7,893 | 10,367 | 10,354 |
| - Less: 50 per cent of total unconsolidated investments and other deductions | (9,086) | (6,709) | (7,330) |
| - Total supplementary capital | 5,392 | 9,953 | 9,533 |
| Total capital base after deductions | 38,070 | 40,319 | 42,022 |
| Risk-weighted assets | | | |
| - Credit risk | 255,927 | 195,582 | 217,134 |
| - Market risk | 1,405 | 1,476 | 1,278 |
| - Operational risk | 37,576 | 38,863 | 39,017 |
| | 294,908 | 235,921 | 257,429 |
| Capital adequacy ratio | 12.9 | % | 17.1% |
| Core capital ratio | 11.1 | % | 12.9% |
| | | | 16.3% |
| | | | 12.6% |

Capital ratios at 30 June 2010 were compiled in accordance with the Banking (Capital) Rules ('the Capital Rules') issued by the Hong Kong Monetary Authority ('HKMA') under section 98A of the Hong Kong Banking Ordinance for the implementation of Basel II, which came into effect on 1 January 2007. The bank used the advanced internal ratings-based approach to calculate its credit risk exposure which was approved by the HKMA effective 1 January 2009. The standardised (operational risk) approach and internal models approach were used to calculate its operational risk and market risk respectively.

At 30 June 2010, the capital adequacy ratio and core capital ratio were 12.9 per cent and 11.1 per cent, compared with 16.3 per cent and 12.6 per cent at last year-end. These latter ratios have been restated following the adoption of the amendment to HKAS 17 'Leases' in 2010.

The decline in both the capital adequacy and core capital ratios largely reflects the combined effect of the increase in deduction from the capital base as a result of participation in Industrial Bank's rights issue in first half of the year, the repayment of HK\$2.5 billion in subordinated debt in June 2010 and the increase in risk-weighted assets. This was partly offset by profit growth after accounting for dividends in the first half of the year.

The basis of consolidation for the calculation of capital ratios under the Capital Rules follows the basis of consolidation for financial reporting with the exclusion of subsidiaries which are 'regulated financial entities' (e.g. insurance and securities companies) as defined by the Capital Rules. Accordingly, the investment cost of these unconsolidated regulated financial entities is deducted from the capital base.

To satisfy the provisions of the Hong Kong Banking Ordinance and regulatory requirements for prudential supervision purposes, the group has earmarked a regulatory reserve of HK\$1,254 million (HK\$770 million and HK\$920 million at 30 June 2009 and 31 December 2009 respectively) from retained profits.

Liquidity ratio

The average liquidity ratio for the periods indicated, calculated in accordance with the Fourth Schedule of the Hong Kong Banking Ordinance, is as follows:

| | <i>Half-year ended</i> 30 June 2010 | <i>Half-year ended</i> 30 June 2009 | <i>Half-year ended</i> 31 December 2009 |
|--|---|---|---|
| The Bank and its subsidiaries designated by the HKMA | 42.0 % | 47.5 % | 48.7% |

Reconciliation of cash flow statement

(a) Reconciliation of operating profit to net cash flow from operating activities

| <i>Figures in HK\$m</i> | <i>Half-year ended 30 June 2010</i> | <i>Half-year ended 30 June 2009</i> |
|---|---|---|
| Operating profit | 6,697 | 6,687 |
| Net interest income | (6,713) | (7,275) |
| Dividend income | (4) | (5) |
| Loan impairment charges and other credit risk provisions | 153 | 621 |
| Impairment of available-for-sale equity securities | — | 4 |
| Depreciation | 306 | 286 |
| Amortisation of intangible assets | 49 | 40 |
| Amortisation of available-for-sale investments | 68 | 19 |
| Amortisation of held-to-maturity debt securities | 2 | 1 |
| Advances written off net of recoveries | (283) | (285) |
| Interest received | 7,090 | 6,132 |
| Interest paid | (943) | (769) |
| Operating profit before changes in working capital | 6,422 | 5,456 |
| Change in treasury bills and certificates of deposit with original maturity more than three months | (9,028) | (10,310) |
| Change in placings with and advances to banks maturing after one month | (19,182) | (4,213) |
| Change in trading assets | 6,367 | 92,246 |
| Change in financial assets designated at fair value | 189 | 37 |
| Change in derivative financial instruments | 1,670 | (3,990) |
| Change in advances to customers | (49,359) | 3,415 |
| Change in other assets | (12,352) | (7,063) |
| Change in financial liabilities designated at fair value | (2) | 22 |
| Change in current, savings and other deposit accounts | 14,490 | 29,084 |
| Change in deposits from banks | 8,091 | (6,833) |
| Change in trading liabilities | 2,398 | 5,105 |
| Change in certificates of deposit and other debt securities in issue | (466) | (478) |
| Change in other liabilities | 17,672 | 3,161 |
| Elimination of exchange differences and other non-cash items | (605) | (2,497) |
| Cash (used in)/ generated from operating activities | (33,695) | 103,142 |
| Taxation paid | (37) | (311) |
| Net cash (outflow)/inflow from operating activities | (33,732) | 102,831 |

(b) Analysis of the balances of cash and cash equivalents

| <i>Figures in HK\$m</i> | <i>At 30 June 2010</i> | <i>At 30 June 2009</i> |
|--|----------------------------|----------------------------|
| Cash and balances with banks and other financial institutions | 30,065 | 51,065 |
| Placings with and advances to banks and other financial institutions maturing within one month | 55,784 | 27,539 |
| Treasury bills | 13,851 | 87,611 |
| Certificates of deposit | 732 | — |
| | 100,432 | 166,215 |

Contingent liabilities, commitments and derivatives

| <i>Figures in HK\$m</i> | <i>Contract amounts</i> | <i>Credit equivalent amounts</i> | <i>Risk- weighted amounts</i> |
|--|-----------------------------|--|---------------------------------------|
| <i>At 30 June 2010</i> | | | |
| Direct credit substitutes | 3,377 | 3,246 | 2,182 |
| Transaction-related contingencies | 889 | 540 | 389 |
| Trade-related contingencies | 10,897 | 3,061 | 1,736 |
| Forward asset purchases | 44 | 44 | 44 |
| Undrawn formal standby facilities, credit lines and other commitments to lend: | | | |
| - not unconditionally cancellable ^W | 31,767 | 16,115 | 7,736 |
| - unconditionally cancellable | 168,893 | 57,439 | 16,463 |
| | 215,867 | 80,445 | 28,550 |
| Exchange rate contracts: | | | |
| Spot and forward foreign exchange | 431,420 | 5,701 | 950 |
| Other exchange rate contracts | 74,168 | 2,500 | 1,436 |
| | 505,588 | 8,201 | 2,386 |
| Interest rate contracts: | | | |
| Interest rate swaps | 272,830 | 2,638 | 558 |
| Other interest rate contracts | 143 | — | — |
| | 272,973 | 2,638 | 558 |

| | | | |
|----------------------------|--------------|------------|------------|
| Other derivative contracts | 6,982 | 473 | 100 |
|----------------------------|--------------|------------|------------|

^W *The contract amount for undrawn formal standby facilities, credit lines and other commitments to lend with original maturity of 'not more than one year' and 'more than one year' were HK\$15,903 million and HK\$15,864 million respectively.*

| <i>Figures in HK\$m</i> | <i>Contract amounts</i> | <i>Credit equivalent amounts</i> | <i>Risk- weighted amounts</i> |
|--|------------------------------------|---|--|
| <i>At 30 June 2009</i> | | | |
| Direct credit substitutes | 3,063 | 3,063 | 1,659 |
| Transaction-related contingencies | 570 | 347 | 161 |
| Trade-related contingencies | 8,905 | 2,195 | 1,415 |
| Forward asset purchases | 27 | 27 | 27 |
| Undrawn formal standby facilities, credit lines and other commitments to lend: | | | |
| - not unconditionally cancellable | 30,624 | 16,776 | 7,399 |
| - unconditionally cancellable | 149,008 | 51,948 | 12,208 |
| | 192,197 | 74,356 | 22,869 |
| Exchange rate contracts: | | | |
| Spot and forward foreign exchange | 408,031 | 5,633 | 597 |
| Other exchange rate contracts | 36,469 | 1,390 | 371 |
| | 444,500 | 7,023 | 968 |
| Interest rate contracts: | | | |
| Interest rate swaps | 219,022 | 3,121 | 402 |
| Other interest rate contracts | 142 | 1 | — |
| | 219,164 | 3,122 | 402 |
| Other derivative contracts | 13,090 | 852 | 86 |

| <i>Figures in HK\$m</i> | <i>Contract amounts</i> | <i>Credit equivalent amounts</i> | <i>Risk- weighted amounts</i> |
|--|------------------------------------|---|--|
| <i>At 31 December 2009</i> | | | |
| Direct credit substitutes | 3,121 | 2,987 | 1,785 |
| Transaction-related contingencies | 550 | 289 | 155 |
| Trade-related contingencies | 9,451 | 2,465 | 1,466 |
| Forward asset purchases | 36 | 36 | 36 |
| Undrawn formal standby facilities, credit lines and other commitments to lend: | | | |
| - not unconditionally cancellable | 29,069 | 16,447 | 7,720 |
| - unconditionally cancellable | 158,817 | 53,514 | 15,036 |
| | 201,044 | 75,738 | 26,198 |
| Exchange rate contracts: | | | |
| Spot and forward foreign exchange | 334,133 | 5,573 | 689 |
| Other exchange rate contracts | 51,624 | 1,644 | 489 |
| | 385,757 | 7,217 | 1,178 |
| Interest rate contracts: | | | |
| Interest rate swaps | 230,376 | 2,640 | 413 |
| Other interest rate contracts | 143 | — | — |
| | 230,519 | 2,640 | 413 |
| Other derivative contracts | 7,002 | 474 | 92 |

The tables above give the nominal contract, credit equivalent and risk-weighted amounts of off-balance-sheet transactions. The credit equivalent amounts are calculated for the purpose of deriving the risk-weighted amounts. The nominal contract amounts, credit equivalent amounts, risk-weighted amounts and the consolidation basis for the periods indicated were calculated in accordance with the Banking (Capital) Rules issued by the HKMA, which came into effect on 1 January 2007.

For the above analysis, contingent liabilities and commitments are credit-related instruments that include acceptances and endorsements, letters of credit, guarantees and commitments to extend credit. The risk involved is essentially the same as the credit risk involved in extending loan facilities to customers. These transactions are, therefore, subject to the same credit origination, portfolio management and collateral requirements as apply to customers applying for loans. As the facilities may expire without being drawn upon, the total of the contract amounts is not representative of future liquidity requirements.

Edgar Filing: HSBC HOLDINGS PLC - Form 6-K

Derivative financial instruments are held for trading or designated as either fair value hedges or cash flow hedges. The following table shows the nominal contract amounts and marked-to-market value of assets and liabilities by class of derivatives.

| <i>Figures in HK\$m</i> | At 30 June 2010 | | | At 30 June 2009 | | | At 31 December 2009 | | |
|----------------------------|------------------------|---------------------------------|---------------|------------------------|---------------------------------|--------|----------------------------|---------------------------------|--------|
| | <i>Trading</i> | <i>Designated at fair value</i> | | <i>Trading</i> | <i>Designated at fair value</i> | | <i>Trading</i> | <i>Designated at fair value</i> | |
| | | <i>Hedging</i> | | | <i>Hedging</i> | | | <i>Hedging</i> | |
| Contract amounts: | | | | | | | | | |
| Interest rate contracts | | | | | | | | | |
| | 178,553 | 140 | 94,461 | 161,346 | 1,683 | 60,966 | 163,354 | 1,160 | 66,554 |
| Exchange rate contracts | | | | | | | | | |
| | 641,169 | 134 | - | 544,640 | 70 | - | 473,989 | 89 | - |
| Other derivative contracts | | | | | | | | | |
| | 15,394 | - | - | 16,728 | - | - | 11,385 | - | - |
| | 835,116 | 274 | 94,461 | 722,714 | 1,753 | 60,966 | 648,728 | 1,249 | 66,554 |
| Derivative assets: | | | | | | | | | |
| Interest rate contracts | | | | | | | | | |
| | 1,650 | - | 302 | 1,780 | 29 | 724 | 1,552 | 17 | 391 |
| Exchange rate contracts | | | | | | | | | |
| | 2,260 | - | - | 2,132 | - | - | 2,636 | 1 | - |
| Other derivative contracts | | | | | | | | | |
| | 433 | - | - | 262 | - | - | 453 | - | - |
| | 4,343 | - | 302 | 4,174 | 29 | 724 | 4,641 | 18 | 391 |
| Derivative liabilities: | | | | | | | | | |
| | 1,687 | 11 | 1,147 | 1,841 | 23 | 606 | 1,623 | | 670 |

| | | | | | | | | | |
|----------------------------|--------------|-----------|--------------|-------|----|-----|-------|----|-----|
| Interest rate contracts | | | | | | | | 13 | |
| Exchange rate contracts | 2,405 | 2 | - | 1,940 | - | - | 938 | - | - |
| Other derivative contracts | 264 | - | - | 4,368 | - | - | 1,007 | - | - |
| | 4,356 | 13 | 1,147 | 8,149 | 23 | 606 | 3,568 | 13 | 670 |

The above derivative assets and liabilities, being the positive or negative marked-to-market value of the respective derivative contracts, represent gross replacement costs, as none of these contracts are subject to any bilateral netting arrangements.

Additional information**1. Statutory accounts and accounting policies**

The information in this news release is not audited and does not constitute statutory accounts.

Certain financial information in this news release is extracted from the statutory accounts for the year ended 31 December 2009 ('2009 accounts'), which have been delivered to the Registrar of Companies and the HKMA. The auditors expressed an unqualified opinion on those statutory accounts in their report dated 1 March 2010.

Disclosures required by the Banking (Disclosure) Rules issued by the HKMA are contained in the bank's Interim Report which will be published on the websites of Hong Kong Exchanges and Clearing Limited and the bank on the date of the issue of this news release.

The news release has been prepared on a basis consistent with the accounting policies adopted in the 2009 accounts except for the following:

Following the adoption of the amendments to HKAS 17 'Leases', the group has reclassified interests in leasehold land held under long leases from operating leases to finance leases. Before the amendment, these leases were recorded at historical cost and amortised over the term of the lease. With these leases reclassified as finance leases, they are carried at valuation and included under 'Premises, plant and equipment', with the difference between the amortised cost and valuation recognised in the premises revaluation reserve. The corresponding prior-year comparatives have been adjusted accordingly.

The major lines of the financial statements that have been affected are as follows:

| <i>Figures in HK\$m</i> | <i>As reported</i> | <i>Adjustment</i> | <i>Restated</i> |
|-------------------------------|--------------------|-------------------|-----------------|
| Half-year ended 30 June 2009 | | | |
| Profit for the period | 6,451 | (25) | 6,426 |
| Total comprehensive income | 9,467 | 227 | 9,694 |
| As at 31 December 2009 | | | |
| Premises, plant and equipment | 7,178 | 5,236 | 12,414 |
| Premises revaluation reserve | 3,994 | 3,891 | 7,885 |
| Retained profits | 37,719 | 33 | 37,752 |

Certain key ratios for comparative periods have also been restated to conform with the current period presentation.

2. Comparative figures

As a result of the adoption of the amendments to HKAS 17 'Leases', certain comparative figures have been adjusted to conform with the current period's presentation and to provide comparative amounts in respect of items disclosed for the first time in 2010.

3. Property revaluation

The group's premises and investment properties were revalued at 30 June 2010 by DTZ Debenham Tie Leung Limited. The valuation was carried out by qualified persons who are members of the Hong Kong Institute of Surveyors. The basis of the valuation of premises was open market value for existing use and the basis of valuation for investment properties was open market value. The net revaluation surplus for group premises amounted to HK\$691 million, of which HK\$690 million was credited to premises revaluation reserve and HK\$1 million was credited to the income statement. Revaluation gains of HK\$152 million on investment properties were recognised through the income statement. The related deferred tax provisions for group premises and investment properties were HK\$114 million and HK\$25 million respectively.

The revaluation exercise also covered business premises/investment properties reclassified as properties held for sale. In accordance with HKFRS 5, there was no revaluation gain/loss recognised through the income statement.

4. Foreign currency positions

Foreign currency exposures include those arising from trading, non-trading and structural positions. The net option position is calculated on the basis of delta-weighted positions of all foreign exchange options contracts. At 30 June 2010, the US dollar (US\$), Chinese renminbi (RMB), Euro (EUR), Pound Sterling (GBP), Swiss Franc (CHF), Australian dollar (AUD) and Gold (GOL) were the currencies in which the group had non-structural foreign currency positions that were not less than 10 per cent of the total net position in all foreign currencies. The group also had a RMB structural foreign currency position, which was not less than 10 percent of the total net structural position in all foreign currencies.

| <i>Figures in HK\$m</i> | <i>US\$</i> | <i>RMB</i> | <i>EUR</i> | <i>GBP</i> | <i>CHF</i> | <i>AUD</i> | <i>GOL</i> |
|--------------------------------|-------------|------------|------------|------------|------------|------------|------------|
| <i>At 30 June 2010</i> | | | | | | | |
| Non-structural position | | | | | | | |
| Spot assets | 230,684 | 52,221 | 8,852 | 8,183 | 248 | 20,071 | 525 |
| Spot liabilities | (152,310) | (52,694) | (9,647) | (10,167) | (684) | (31,777) | (2,495) |
| Forward purchases | 236,686 | 42,463 | 6,483 | 6,367 | 681 | 16,747 | 2,854 |
| Forward sales | (315,026) | (42,216) | (5,826) | (4,447) | (208) | (5,096) | (851) |
| Net option position | (68) | — | 70 | 4 | — | 92 | — |
| Net long/(short) | | | | | | | |
| non-structural position | (34) | (226) | (68) | (60) | 37 | 37 | 33 |
| Structural positions | 286 | 18,144 | — | — | — | — | — |

*Figures in HK\$m***US\$ RMB EUR GBP CHF AUD GOL****At 30 June 2009****Non-structural position**

| | | | | | | | |
|---|-----------|----------|----------|---------|-------|----------|---------|
| Spot assets | 220,606 | 36,442 | 12,096 | 9,191 | 75 | 18,410 | 490 |
| Spot liabilities | (189,501) | (36,031) | (8,907) | (8,120) | (409) | (23,092) | (2,125) |
| Forward purchases | 227,596 | 27,145 | 8,362 | 4,081 | 513 | 9,354 | 2,210 |
| Forward sales | (251,599) | (27,633) | (11,504) | (5,210) | (162) | (4,692) | (567) |
| Net option position | 2 | — | (40) | 31 | — | (4) | — |
| Net long/(short) non-structural position | 7,104 | (77) | 7 | (27) | 17 | (24) | 8 |

Structural positions

| | | | | | | |
|-----|--------|---|---|---|---|---|
| 285 | 13,589 | — | — | — | — | — |
|-----|--------|---|---|---|---|---|

At 31 December 2009**Non-structural position**

| | | | | | | | |
|---|-----------|----------|----------|---------|-------|----------|---------|
| Spot assets | 214,379 | 41,638 | 12,558 | 9,980 | 85 | 20,619 | 816 |
| Spot liabilities | (164,511) | (41,564) | (9,427) | (9,163) | (552) | (28,370) | (2,387) |
| Forward purchases | 169,349 | 29,483 | 6,885 | 2,215 | 832 | 14,293 | 2,430 |
| Forward sales | (219,453) | (29,603) | (10,103) | (2,995) | (371) | (6,532) | (851) |
| Net option position | (4) | — | (1) | — | 2 | 7 | — |
| Net long/(short) non-structural position | (240) | (46) | (88) | 37 | (4) | 17 | 8 |

Structural positions

| | | | | | | |
|-----|--------|---|---|---|---|---|
| 285 | 14,550 | — | — | — | — | — |
|-----|--------|---|---|---|---|---|

5. Ultimate holding company

Hang Seng Bank is an indirectly held, 62.14 per cent-owned, subsidiary of HSBC Holdings plc.

6. Register of shareholders

The register of shareholders of the bank will be closed on Tuesday, 17 August 2010, during which no transfer of shares can be registered. In order to qualify for the second interim dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the bank's registrars, Computershare Hong Kong Investor Services Limited, Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for registration no later than 4:30 pm on Monday, 16 August 2010. The second interim dividend will be payable on Wednesday, 1 September 2010 to shareholders whose names appear on the register of shareholders of the bank on Tuesday 17 August 2010. Shares of the bank will be traded ex-dividend as from Friday, 13 August 2010.

7. Proposed timetable for the remaining 2010 quarterly dividends

| | <i>Third interim dividend</i> | <i>Fourth interim dividend</i> |
|----------------------------|-----------------------------------|------------------------------------|
| Announcement | 1 November 2010 | 28 February 2011 |
| Book close and record date | 16 November 2010 | 15 March 2011 |
| Payment date | 1 December 2010 | 30 March 2011 |

8. Code on Corporate Governance Practices

The bank is committed to high standards of corporate governance. The bank has followed the module on 'Corporate Governance of Locally Incorporated Authorised Institutions' under the Supervisory Policy Manual issued by the Hong Kong Monetary Authority and has fully complied with all the code provisions and most of the recommended best practices set out in the Code on Corporate Governance Practices contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited throughout the six months ended 30 June 2010.

The Audit Committee of the bank has reviewed the results for the six months ended 30 June 2010.

9. Board of Directors

At 2 August 2010, the Board of Directors of the bank comprises Dr Raymond K F Ch'ien* (Chairman), Mrs Margaret Leung (Vice-Chairman and Chief Executive), Dr John C C Chan*, Dr Marvin K T Cheung*, Mr Alexander A Flockhart#, Mr Jenkin Hui*, Mr William W Leung, Dr Eric K C Li*, Dr Vincent H S Lo#, Mr Iain J Mackay#, Mrs Dorothy K Y P Sit#, Mr Richard Y S Tang* and Mr Peter T S Wong#.

* Independent non-executive Directors

Non-executive Directors

10. News release

This news release is available from the bank's website www.hangseng.com.

The Interim Report 2010, which contains all disclosures required by the Banking (Disclosure) Rules issued by the HKMA, will be published on the websites of Hong Kong Exchanges and Clearing Limited and the bank on the date of the issue of this news release. Printed copies of the Interim Report 2010 will be sent to shareholders in late August 2010.

Media enquiries to:

Walter Cheung
Queenie Yip

Telephone: (852) 2198 4020
Telephone: (852) 2198 4227

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HSBC Holdings plc

