HSBC HOLDINGS PLC Form 6-K March 27, 2014

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a - 16 or 15d - 16 of

the Securities Exchange Act of 1934

For the month of March HSBC Holdings plc

42nd Floor, 8 Canada Square, London E14 5HQ, England

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F).

Form 20-F X Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934).

Yes...... No X

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-......).

Abbreviations

Abbreviation Brief description

Α

A\$ Australian dollar

ABCP Asset-backed commercial paper

ABS1 Asset-backed security
ACF Advances to Core Funding
ADR American Depositary Receipt
ADS American Depositary Share
AIEA Average interest-earning assets

ALCM Asset, Liability and Capital Management
ALCO Asset and Liability Management Committee

AML Anti-money laundering ARM1 Adjustable-rate mortgage

ARS Argentine peso

В

Basel Committee Basel Committee on Banking Supervision

Basel II1 2006 Basel Capital Accord

Basel III1 Basel Committee's reforms to strengthen global capital and

liquidity rules

BBA British Bankers' Association

BMD Bermudan dollar

BoCom Bank of Communications Co., Limited, one of China's largest

banks

Bps1 Basis points. One basis point is equal to one hundredth of a

percentage point

BRL Brazilian real

BSA Bank Secrecy Act (US)
BSM Balance Sheet Management

C

C\$ Canadian dollar

CAPM Capital Asset Pricing Model
CCR1 Counterparty credit risk
CD Certificate of deposit

CDO1 Collateralised debt obligation

CDS1 Credit default swap
CET11 Common equity tier 1
CGU Cash-generating unit

CHF Swiss franc

CMB Commercial Banking, a global business CML1 Consumer and Mortgage Lending (US)

CNY Chinese yuan
CP1 Commercial paper
CPB1 Capital planning buffer
CPI Consumer price index

CRD1 Capital Requirements Directive

CRR1 Customer risk rating
CRS Card and Retail Services
CVA1 Credit valuation adjustment

D

DANY DPA Two-year deferred prosecution agreement with the New York

County District Attorney (US)

DBS Defined Benefit Section

Dodd-Frank Wall Street Reform and Consumer Protection Act

(US

DoJ Department of Justice (US)

DPA Deferred Prosecution Agreement (US)

DPF Discretionary participation feature of insurance and investment

contracts

DVA1 Debit valuation adjustment

E

EAD1 Exposure at default

EBA European Banking Authority
ECB European Central Bank
ECJ European Court of Justice
EDTF Enhanced Disclosure Task Force

EGP Egyptian pound
EL1 Expected loss
EU European Union

Euribor European Interbank Offered Rate

Abbreviation Brief description

F

Fannie Mae Federal National Mortgage Association (US)

FCA Financial Conduct Authority (UK)

FCA Direction Undertaking originally with the FSA to comply with certain

forward-looking obligations with respect to AML and sanctions

requirements

FHFA Federal Housing Finance Agency
First Direct A division of HSBC Bank plc
FPC Financial Policy Committee (UK)

Freddie Mac Federal Home Loan Mortgage Corporation (US)
FSMA Financial Services and Markets Act 2000 (UK)
FSVC Financial System Vulnerabilities Committee

FTE Full-time equivalent staff

FTSE Financial Times - Stock Exchange index

FuM Funds under management

G

G20 Leaders, finance ministers and central bank governors of the

Group of Twenty countries

GAC Group Audit Committee

GB&M Global Banking and Markets, a global business

GDP Gross domestic product

GENPRU PRA's rules, as set out in the General Prudential Sourcebook

Ginnie Mae Government National Mortgage Association (US)

GLBA Gramm-Leach-Bliley Act (US)

Global Markets HSBC's treasury and capital markets services in Global Banking

and Markets

GMB Group Management Board

GPB Global Private Banking, a global business

GPSP Group Performance Share Plan

GRC Group Risk Committee

Group HSBC Holdings together with its subsidiary undertakings

G-SIB1 Global systemically important bank

Η

Hang Seng Bank Hang Seng Bank Limited, one of Hong Kong's largest banks

HK\$ Hong Kong dollar

HNAH HSBC North America Holdings Inc.

Hong Kong Special Administrative Region of the People's

Republic of China

HSBC HSBC Holdings together with its subsidiary undertakings

HSBC Afore S.A. de C.V.

HSBC Bank HSBC Bank plc

HSBC Bank HSBC Bank Argentina S.A.

Argentina

HSBC Bank HSBC Bank Bermuda Limited

Bermuda

HSBC Bank Malaysia Berhad

Malaysia

HSBC Bank Middle HSBC Bank Middle East Limited

East

HSBC Bank USA HSBC's retail bank in the US, HSBC Bank USA, N.A.

HSBC Canada The sub-group, HSBC Bank Canada, HSBC Trust Company

Canada, HSBC Mortgage Corporation Canada, HSBC Securities

Canada and HSBC Financial Co. Canada, consolidated for

liquidity purposes

HSBC Finance Corporation, the US consumer finance company

(formerly Household International, Inc.)

HSBC France HSBC's French banking subsidiary, formerly CCF S.A. HSBC Holdings HSBC Holdings plc, the parent company of HSBC

HSBC Mexico HSBC México S.A., the commercial banking subsidiary of

Grupo Financiero HSBC, S.A. de C.V.

HSBC Premier HSBC's premium global banking service

HSBC Private Bank HSBC Private Bank (Suisse) SA, HSBC's private bank in

(Suisse) Switzerland

HSBC USA The sub-group, HSBC USA Inc (the holding company of HSBC

Bank USA) and HSBC Bank USA, consolidated for liquidity

purposes

HSI HSBC Securities (USA) Inc.

HTCD HSBC Trust Company (Delaware), N.A.

I

IAS International Accounting Standards
IASB International Accounting Standards Board
ICB Independent Commission on Banking
IFRIC IFRS Interpretations Committee

IFRSs International Financial Reporting Standards

Industrial Bank Co. Limited, a national joint-stock bank in

mainland China in which Hang Seng Bank Limited has a

shareholding

INR Indian rupee

IRB1 Internal ratings-based

ISDA International Swaps and Derivatives Association

Abbreviation Brief description

K

KPMG Audit Plc and its affiliates

KRW South Korean won KYC Know your customer

L

LCR Liquidity Coverage Ratio

LFRF Liquidity and funding risk management framework

LGD1 Loss given default

Libor London Interbank Offer Rate

LIC Loan impairment charge and other credit risk provision

LTV1 Loan-to-value ratio

M

Madoff Securities Bernard L Madoff Investment Securities LLC

Mainland China People's Republic of China excluding Hong Kong

Mazarin Funding Limited, an asset-backed CP conduit

MBS US mortgage-backed security
MENA Middle East and North Africa
Monoline1 Monoline insurance company

MSCI Morgan Stanley Capital International index

MTN Medium-term notes MXN Mexican peso

N

NSFR Net Stable Funding Ratio NYSE New York Stock Exchange

O

OCC Office of the Comptroller of the Currency (US)

OFAC Office of Foreign Assets Control (US)
OIB Oman International Bank S.A.O.G.

OIS Overnight index swap

ORMF Operational risk management framework

OTC1 Over-the-counter

P

PAB Panamanian balboa PD1 Probability of default

Performance Shares 1 Awards of HSBC Holdings ordinary shares under employee

share plans that are subject to corporate performance conditions

Ping An Ping An Insurance (Group) Company of China, Ltd, the

second-largest life insurer in the PRC

PPI Payment protection insurance product PRA Prudential Regulation Authority (UK)

PRC People's Republic of China

Premier HSBC Premier, HSBC's premium personal global banking

service

PVIF Present value of in-force long-term insurance business

R

RBWM Retail Banking and Wealth Management, a global business

Repo1 Sale and repurchase transaction

Restricted Shares
Awards of Restricted Shares define the number of HSBC

Holdings ordinary shares to which the employee will become entitled, generally between one and three years from the date of the award, and normally subject to the individual remaining in

employment

Reverse repo Security purchased under commitments to sell Risk Management A committee of the Group Management Board

Meeting

RM Malaysian ringgit

RMB Renminbi

RMBS Residential mortgage-backed securities

RMC Risk Management Committee

RoRWA Return on average risk-weighted assets

RPI Retail price index (UK)
RRP Recovery and resolution plan

RWA1 Risk-weighted assets

Abbreviation Brief description

S

S&P Standard and Poor's rating agency

SE Structured entity

SEC Securities and Exchange Commission (US)

SIC Securities investment conduit
SIV1 Structured investment vehicle
SME Small and medium-sized enterprise

Solitaire Funding Limited, a special purpose entity managed by

HSBC

SPE1 Special Purpose Entity SR Saudi Arabian rival

T

The Hongkong and The Hongkong and Shanghai Banking Corporation Limited, the

Shanghai Banking founding member of the HSBC Group

Corporation

TRL Turkish lira

TSR Total shareholder return

U

UAE United Arab Emirates
UK United Kingdom
US\$ United States dollar
US United States of America

US DPA Five-year deferred prosecution agreement with the Department

of Justice and others (US)

US run-off portfolio Includes our CML, vehicle finance and Taxpayer Financial

Services businesses and insurance, commercial, corporate and treasury activities in HSBC Finance on an IFRSs management

basis

V

VaR1 Value at risk

Visa Visa Inc. Value in use VIU **VND** Vietnamese dong

1 Full definition included in Glossary on page 579.

Glossary

Term Definition

Α

Adjustable-rate Mortgage loans in the US on which the interest rate is mortgages ('ARM's) periodically changed based on a reference price. These are

included within 'affordability mortgages'.

Mortgage loans where the customer's monthly payments are set Affordability out at a low initial rate, either variable or fixed, before resetting mortgages

to a higher rate once the introductory period is over.

Exposures to near or quasi-government agencies including Agency exposures

> public sector entities fully owned by government carrying out non-commercial activities, provincial and local government authorities, development banks and funds set up by government.

A US description for loans regarded as lower risk than Alt-A

sub-prime, but with higher risk characteristics than lending under

normal criteria.

Arrears Customers are said to be in arrears (or in a state of delinquency)

> when they are behind in fulfilling their obligations, with the result that an outstanding loan is unpaid or overdue. When a customer is in arrears, the total outstanding loans on which

payments are overdue are described as delinquent.

Asset-backed Securities that represent an interest in an underlying pool of securities ('ABS's)

referenced assets. The referenced pool can comprise any assets which attract a set of associated cash flows but are commonly

pools of residential or commercial mortgages.

В

Back-testing A statistical technique used to monitor and assess the accuracy

of a model, and how that model would have performed had it

been applied in the past.

Bail-inable debt Bail-in refers to imposition of losses at the point of non viability

> (but before insolvency) on bank liabilities (bail-inable debt) that are not exposed to losses while the institution remains a viable, going concern. Whether by way of write-down or conversion into equity, this has the effect of recapitalising the bank

(although it does not provide any new funding).

A levy that applies to UK banks, building societies and the UK Bank levy

> operations of foreign banks from 1 January 2011. The amount payable is based on a percentage of the group's consolidated liabilities and equity as at 31 December after deducting certain items the most material of which are those related to insured deposit balances, tier 1 capital, insurance liabilities, high quality

liquid assets and items subject to a legally enforceable net

settlement agreement.

Basel II The capital adequacy framework issued by the Basel Committee

on Banking Supervision in June 2006 in the form of the

'International Convergence of Capital Measurement and Capital

Standards'.

The update to Basel II including changes to capital and Basel 2.5

disclosure requirements for securitisation and market risk, which

took effect in December 2011.

Basel III In December 2010, the Basel Committee issued 'Basel III rules: a

> global regulatory framework for more resilient banks and banking systems' and 'International framework for liquidity risk measurement, standards and monitoring'. Together these documents present the Basel Committee's reforms to strengthen global capital and liquidity rules with the goal of promoting a more resilient banking sector. In June 2011, the Basel Committee issued a revision to the former document setting out

the finalised capital treatment for counterparty credit risk in bilateral trades. The Basel III requirements will be phased in

with full implementation by 1 January 2019.

One hundredth of a per cent (0.01%), so 100 basis points is 1%. Basis point ('bps')

Used in quoting movements in interest rates or yields on

securities.

C

Capital conservation A capital buffer prescribed by regulators under Basel III and buffer designed to ensure banks build up capital buffers outside periods

of stress which can be drawn down as losses are incurred. Should a bank's capital levels fall within the capital conservation buffer range, capital distributions will be constrained by the

regulators.

Capital planning

buffer ('CPB') A capital buffer, prescribed by the PRA under Basel II, and designed to ensure banks build up capital buffers outside periods of stress which can be drawn down as losses are incurred.

Should a bank's capital levels fall within the capital planning buffer range, a period of heightened regulatory interaction would

be triggered.

Capital requirements A capital adequacy legislative package issued by the European directive ('CRD') Commission and adopted by EU member states. The first CRD

legislative package gave effect to the Basel II proposals in the EU and came into force on 20 July 2006. CRD II, which came into force on 31 December 2010, subsequently updated the requirements for capital instruments, large exposure, liquidity risk and securitisation. A further CRD III amendment, updated market risk capital and additional securitisation requirements,

and came into force on 31 December 2011.

CRD IV package comprises a recast Capital Requirements Directive and a new Capital Requirements Regulation. The package implements the Basel III capital proposals together with transitional arrangements for some of its requirements. CRD IV

came into force on 1 January 2014.

Central counterparty

An intermediary between a buyer and a seller (generally a clearing house).

Term Definition

Clawback Remuneration already paid to an individual, which has to be

returned to an organisation under certain circumstances.

A security issued by a third-party which references ABSs and/or Collateralised debt

obligation ('CDO') certain other related assets purchased by the issuer. CDOs may

feature exposure to sub-prime mortgage assets through the

underlying assets.

Collectively assessedImpairment assessment on a collective basis for homogeneous

impairment groups of loans that are not considered individually significant and

to cover losses which have been incurred but have not yet been

identified on loans subject to individual assessment.

Commercial paper

('CP')

An unsecured, short-term debt instrument issued by a corporation, typically for the financing of accounts receivable, inventories and

meeting short-term liabilities. The debt is usually issued at a

discount, reflecting prevailing market interest rates.

Commercial real

estate

Any real estate, comprising buildings or land, intended to generate

a profit, either from capital gain or rental income.

1 capital ('CET1')

Common equity tier The highest quality form of regulatory capital under Basel III that comprises common shares issued and related share premium,

retained earnings and other reserves excluding the cash flow hedging reserve, less specified regulatory adjustments.

CET 1 ratio A Basel III measure, of CET 1 capital expressed as percentage of

total risk exposure amount.

Common reporting

('COREP')

Harmonised European reporting framework established in the Capital Requirements Directives, to be mandated by the European

Banking Authority.

The risk that the Group fails to observe the letter and spirit of all Compliance risk

> relevant laws, codes, rules, regulations and standards of good market practice, and incurs fines and penalties and suffers damage

to its business as a consequence.

Comprehensive

Capital

CCAR is an annual exercise by the Federal Reserve to ensure that

institutions have robust, forward-looking capital planning

Analysis and Review processes that account for their unique risks and sufficient capital

to continue operations throughout times of economic and financial ('CCAR')

stress.

Conduits HSBC sponsors and manages multi-seller conduits and 'SIC's. The

multi-seller conduits hold interests in diversified pools of

third-party assets such as vehicle loans, trade receivables and credit

card receivables funded through the issuance of short-dated commercial paper and supported by a liquidity facility. The SICs hold predominantly asset-backed securities referencing such items as commercial and residential mortgages, vehicle loans and credit card receivables funded through the issuance of both long-term and

short-term debt.

Constant currency

A non-GAAP financial measure that adjusts for the year-on-year effects of foreign currency translation differences by comparing reported results for the reported period with reported results for comparative period retranslated at exchange rates for the reported period. The foreign currency translation differences reflect the movements of the US dollar against most major currencies during the reported period.

Constant net asset

A fund that prices its assets on an amortised cost basis, subject to value fund ('CNAV') the amortised book value of the portfolio remaining within 50 basis points of its market value.

Consumer and Mortgage Lending ('CML')

In the US, the CML portfolio consists of our Consumer Lending and Mortgage Services businesses, which are in run-off. The Consumer Lending business offered secured and unsecured loan products, such as first and second lien mortgage loans, open-ended home equity loans and personal non-credit card loans through branch locations and direct mail. The majority of the mortgage lending products were for refinancing and debt consolidation rather than home purchases. In the first quarter of 2009, we discontinued all originations by our Consumer Lending business.

Prior to the first quarter of 2007, when we ceased loan purchase activity, the Mortgage Services business purchased non-conforming first and second lien real estate secured loans from unaffiliated third parties. The business also included the operations of Decision One Mortgage Company ('Decision One'), which historically originated mortgage loans sourced by independent mortgage brokers and sold these to secondary market purchasers. Decision One ceased originations in September 2007.

Contractual maturities

The date on which the final payment (principal or interest) of any financial instrument is due to be paid, at which point all the remaining outstanding principal and interest have been repaid. The highest quality form of regulatory capital, under Basel II, that comprises total shareholders' equity and related non-controlling interests, less goodwill and intangible assets and certain other

Core tier 1 capital

Core tier 1 capital

A Basel II measure, of core tier 1 capital expressed as a percentage of the total risk-weighted assets.

regulatory adjustments.

Countercyclical capital buffer ('CCB')

ratio

A capital buffer prescribed by regulators under Basel III which aims to ensure that capital requirements take account of the macro-financial environment in which banks operate. This will provide the banking sector with additional capital to protect it against potential future losses, when excess credit growth in the financial system as a whole is associated with an increase in system-wide risk.

Counterparty credit risk

Counterparty credit risk, in both the trading and non-trading books, is the risk that the counterparty to a transaction may default before completing the satisfactory settlement of the transaction.

('CCR')

Term Definition

Credit default swap A derivative contract whereby a buyer pays a fee to a seller in

return for receiving a payment in the event of a defined credit event (e.g. bankruptcy, payment default on a reference asset or assets, or downgrades by a rating agency) on an underlying obligation

(which may or may not be held by the buyer).

Credit enhancements Facilities used to enhance the creditworthiness of financial

obligations and cover losses due to asset default.

Credit risk Risk of financial loss if a customer or counterparty fails to meet an

> obligation under a contract. It arises mainly from direct lending, trade finance and leasing business, but also from products such as

guarantees, derivatives and debt securities.

Credit valuation adjustment ('CVA')

An adjustment to the valuation of OTC derivative contracts to reflect the creditworthiness of OTC derivative counterparties.

Credit spread risk

The risk that movements in credit spreads will affect the value of

financial instruments.

Money deposited by account holders. Such funds are recorded as Customer deposits

liabilities.

Customer remediation Activities carried out by HSBC to compensate customers for losses or damages associated with a failure to comply with regulations. Customer remediation is initiated by HSBC in response to customer complaints, and not specifically initiated by regulatory action.

Customer risk rating A scale of 23 grades measuring obligor PD.

('CRR')

CVA risk capital

charge

D

A capital charge under CRDIV to cover the risk of mark-to-market

losses on expected counterparty risk to derivatives.

Debit valuation

An adjustment made by an entity to the valuation of OTC adjustment ('DVA') derivative liabilities to reflect within fair value the entity's own

credit risk.

Debt restructuring A restructuring by which the terms and provisions of outstanding

debt agreements are changed. This is often done in order to

improve cash flow and the ability of the borrower to repay the debt. It can involve altering the repayment schedule as well as debt or

interest charge reduction.

Debt securities Financial assets on the Group's balance sheet representing

> certificates of indebtedness of credit institutions, public bodies or other undertakings, excluding those issued by central banks.

Debt securities in

issue

Transferable certificates of indebtedness of the Group to the bearer of the certificates. These are liabilities of the Group and include

certificates of deposits.

Deed-in-lieu An arrangement in which a borrower surrenders the deed for a

> property to the lender without going through foreclosure proceedings and is subsequently released from any further

obligations on the loan.

Defined benefit obligation

The present value of expected future payments required to settle the obligations of a defined benefit plan resulting from employee

service.

Delinquency

See 'Arrears'.

Deposits by banks

All deposits received from domestic and foreign banks, excluding deposits or liabilities in the form of debt securities or for which

transferable certificates have been issued.

E

Economic capital The internally calculated capital requirement which is deemed

necessary by HSBC to support the risks to which it is exposed.

The difference between the return on financial capital invested by Economic profit

shareholders and the cost of that capital. Economic profit may be

expressed as a whole number or as a percentage.

Economic Value of

Equity

Considers all re-pricing mismatches in the current balance sheet and calculates the change in market value that would result from a set of defined interest rate shocks.

('EVE') sensitivity **Encumbered** assets

Assets on our balance sheet which have been pledged as collateral

against an existing liability.

Enhanced Variable Net Asset Fund

('ENAV')

A fund that prices its assets on a fair value basis. Consequently,

process may change from one day to the next.

Equator Principles The Equator Principles are used by financial institutions to reduce

the potential impact of large projects, which they finance, on

people or on the environment.

The risk arising from positions, either long or short, in equities or Equity risk

equity-based instruments, which create exposure to a change in the

market price of the equities or equity instruments.

The 18 European Union countries using the euro as their common Eurozone

currency. The 18 countries are Austria, Belgium, Cyprus, Estonia,

Finland, France, Germany, Greece, Ireland, Italy, Latvia,

Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia and

Spain.

Expected loss ('EL') A regulatory calculation of the amount expected to be lost on an

exposure using a 12-month time horizon and downturn loss

estimates. EL is calculated by multiplying the PD (a percentage) by

the EAD (an amount) and LGD (a percentage).

A claim, contingent claim or position which carries a risk of Exposure

financial loss.

('EAD')

Exposure at default The amount expected to be outstanding after any credit risk mitigation, if and when the counterparty defaults. EAD reflects

drawn balances as well as allowance for undrawn amounts of

commitments and contingent exposures.

Term Definition

Fair value adjustment An adjustment to the fair value of a financial instrument which is

determined using a valuation technique (level 2 and level 3) to include additional factors that would be considered by a market participant that are not incorporated within the valuation model.

The risk to the Group of breaching its fiduciary duties where it acts Fiduciary risk

in a fiduciary capacity as trustee, investment manager or as

mandated by law or regulation.

Financial Conduct Authority ('FCA')

The Financial Conduct Authority regulates the conduct of financial firms and, for certain firms, prudential standards in the UK. It has a strategic objective to ensure that the relevant markets function well.

Financial Policy Committee ('FPC') The Financial Policy Committee, at the Bank of England, is charged with a primary objective of identifying, monitoring and taking action to remove or reduce systemic risks with a view to protecting and enhancing the resilience of the UK financial system. The FPC has a secondary objective to support the economic policy of the UK Government.

Financial Reporting ('FINREP')

Harmonised European financial reporting framework, proposed by the European Union, which will be used to obtain a comprehensive view of a firm's risk profile.

First lien

A security interest granted over an item of property to secure the repayment of a debt that places its holder first in line to collect repayment from the sale of the underlying collateral in the event of a default on the debt.

Forbearance strategies Employed in order to improve the management of customer relationships, maximise collection opportunities and, if possible, avoid default, foreclosure or repossession. Such arrangements include extended payment terms, a reduction in interest or principal repayments, approved external debt management plans, debt consolidations, the deferral of foreclosures, other modifications and re-ages.

Funded exposure

A situation where the notional amount of a contract is or has been exchanged.

Funding risk

A form of liquidity risk arising when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.

G

Gap risk The risk of financial loss arising from a significant change in market price with no accompanying trading opportunity.

Global systemically important bank ('G-SIB')

In parallel with the Basel III proposals, the Basel Committee issued in July 2011 a consultative document: 'Global systemically important banks: assessment methodology and the additional loss absorbency requirement', and in November 2011, its first rules on G-SIBs. The Financial Stability Board ('FSB') periodically issues the list of G-SIBs, which currently includes HSBC and 28 other major banks from around the world and is re-assessed through annual re-scoring of the individual banks and a triennial review of the methodology.

The requirements, initially for those banks identified in November 2014 as G-SIBs, will be phased in from 1 January 2016, becoming fully effective on 1 January 2019. National regulators have discretion to introduce higher thresholds than the minima. In November 2013, the FSB published a revised list of G-SIBs and their current assessment of the appropriate capital charge. HSBC was assigned an add-on of 2.5%.

Government-sponsoredA group of financial services enterprises created by the US enterprises ('GSE's)

Congress to reduce the cost of capital for certain borrowing sectors of the economy, and to make them more efficient and transparent.

Examples in the residential mortgage borrowing segment are Freddie Mac and Fannie Mae. GSEs carry the implicit backing, but

are not direct obligations, of the US government.

GPSP Awards Awards that define the number of HSBC Holdings ordinary shares

to which the employee will become entitled, generally five years from the date of the award, and normally subject to individual remaining in employment. The shares to which the employee becomes entitled are subject to a retention requirement until

cessation of employment.

Guarantee An undertaking by a party to pay a creditor should a debtor fail to

do so.

Η

Haircut A discount applied by management when determining the amount

at which an asset can be realised. The discount takes into account the method of realisation including the extent to which an active

market for the asset exists.

Historical rating

transition matrices

The probability of a counterparty with a particular rating moving to

a different rating over a defined time horizon.

Home equity lines of

credit ('HELoC's)

A form of revolving credit facility provided to US customers, which is supported in the majority of cases by a second lien or

lower ranking charge over residential property. Holdings of

HELoCs are classified as sub-prime.

Ι

Impaired loans Loans where the Group does not expect to collect all the

contractual cash flows or expects to collect them later than they are

contractually due.

Impairment allowancesManagement's best estimate of losses incurred in the loan

portfolios at the balance sheet date.

Individually assessed

impairment

Exposure to loss is assessed on all individually significant accounts

and all other accounts that do not qualify for collective assessment.

Term Definition

Insurance risk A risk, other than a financial risk, transferred from the holder of a

contract to the insurance provider. The principal insurance risk is that, over time, the combined cost of claims, administration and acquisition of the contract may exceed the aggregate amount of

premiums received and investment income.

Internal Capital The Group's own assessment of the levels of capital that it needs to

Adequacy hold through an examination of its risk profile from regulatory and

Assessment Process economic capital viewpoints.

Internal Model One of three approaches defined by Basel II to determine exposure

Method values for counterparty credit risk.

Internal A method of calculating credit risk capital requirements using ratings-based internal, rather than supervisory, estimates of risk parameters.

approach ('IRB')

Invested capital Equity capital invested in HSBC by its shareholders, adjusted for

certain reserves and goodwill previously amortised or written off.

Investment grade Represents a risk profile similar to a rating of BBB- or better, as

defined by an external rating agency.

IRB advanced approach

('AIRB')

A method of calculating credit risk capital requirements using

internal PD, LGD and EAD models.

IRB foundation approach

('FIRB') ISDA Master

agreement

A method of calculating credit risk capital requirements using internal PD models but with supervisory estimates of LGD and conversion factors for the calculation of EAD.

Standardised contract developed by ISDA used as an umbrella contract under which bilateral derivatives contracts are entered

into.

Key management personnel

Legacy credit in

GB&M

Legal proceedings

Legal risk

Level 1 - quoted market price Level 2 - valuation

technique using observable inputs Level 3 - valuation

technique with significant unobservable inputs

Leveraged finance

Leverage ratio

Directors and Group Managing Directors of HSBC Holdings.

A separately identifiable, discretely managed business comprising Solitaire Funding Limited, the securities investment conduits, the asset-backed securities trading portfolios and credit correlation portfolios, derivative transactions entered into directly with monoline insurers, and certain other structured credit transactions.

Civil court, arbitration or tribunal proceedings brought against HSBC companies (whether by way of claim or counterclaim) or civil disputes that may, if not settled, result in court, arbitration or tribunal proceedings.

The risk of financial loss, sanction and/or reputational damage resulting from contractual risk (the risk that the rights and/or obligations of a Group member within a contractual relationship are defective); dispute risk (the risk when involved in or managing potential or actual disputes); legislative risk (the risk that a Group member fails to adhere to laws of the jurisdiction in which it operates); and non contractual rights risk (the risk that a Group member's assets are not properly owned or are infringed by others or the infringement by a Group member of another party's rights). Financial instruments with quoted prices for identical instruments in active markets.

Financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.

Financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

Funding provided for entities with higher than average

indebtedness, which typically arises from sub-investment grade acquisitions or event-driven financing.

A measure, prescribed by regulators under Basel III, which is the ratio of tier 1 capital to total exposures. Total exposures include on-balance sheet items, off-balance sheet items and derivatives, and should generally follow the accounting measure of exposure. This supplementary measure to the risk-based capital requirements

is intended to constrain the build-up of excess leverage in the banking sector.

Liquidity coverage

ratio ('LCR') The ratio of the stock of high quality liquid assets to expected net cash outflows over the following 30 days. High quality liquid assets should be unencumbered, liquid in markets during a time of stress and, ideally, be central bank eligible. The Basel III rules require this ratio to be at least 100% with effect from 2015. The LCR is still subject to an observation period and review to address any unintended consequences.

Liquidity enhancement Liquidity enhancement makes funds available if required for reasons other than asset default, e.g. to ensure timely repayment of maturing commercial paper.

Liquidity risk

The risk that HSBC does not have sufficient financial resources to meet its obligations as they fall due, or will have to do so at an excessive cost. This risk arises from mismatches in the timing of cash flows.

Loan modification

An account management action that results in a change to the original terms and conditions of a loan either temporarily or permanently without resetting its delinquency status, except in case of a 'modification re-age' where delinquency status is also reset to up-to-date. Account modifications may include revisions to one or more terms of the loan including, but not limited to, a change in interest rate, extension of the amortisation period, reduction in payment amount and partial forgiveness or deferment of principal.

Term Definition

Loan re-age An account management action that results in the resetting of the

> contractual delinquency status of an account to up-to-date upon fulfilment of certain requirements which indicate that payments are expected to be made in accordance with the contractual terms.

Loans past due

Loans on which repayments are overdue.

Loan to value ratio ('LTV')

A mathematical calculation that expresses the amount of the loan as a percentage of the value of security. A high LTV indicates that there is less cushion to protect the lender against house price falls or increases in the loan if repayments are not made and interest is

added to the outstanding loan balance.

Loss given default ('LGD')

The estimated ratio (percentage) of the loss on an exposure to the

amount outstanding at default (EAD) upon default of a

counterparty.

Loss severity The realised amount of losses incurred (including ancillary

> amounts owed) when a loan is foreclosed or disposed of through the arrangement with the borrower. The loss severity is represented

as a percentage of the outstanding loan balance.

M

Malus An arrangement that permits an organisation to prevent vesting of

all or part of the amount of a deferred remuneration award in

relation to risk outcomes or performance.

Market risk The risk that movements in market risk factors, including foreign

exchange rates and commodity prices, interest rates, credit spreads

('MTN's)

and equity prices will reduce income or portfolio values.

Medium term notes Issued by corporates across a range of maturities. Under MTN Programmes notes are offered on a regular and continuous basis to

investors.

Monoline insurers ('monolines')

Entities which specialise in providing credit protection to the holders of debt instruments in the event of default by the debt security counterparty. This protection is typically held in the form of derivatives such as CDSs referencing the underlying exposures held.

Mortgage-backed securities ('MBS's) Securities that represent interests in groups of mortgages, which may be on residential or commercial properties. Investors in these securities have the right to cash received from future mortgage payments (interest and/or principal). When the MBS references mortgages with different risk profiles, the MBS is classified according to the highest risk class.

Mortgage-related assets

Referenced to underlying mortgages.

Mortgage vintage

The year a mortgage was originated.

Negative equity

mortgages

Equity is the value of the asset less the outstanding balance on the

loan. Negative equity arises when the value of the property purchased is below the balance outstanding on the loan.

Net asset value per share

Total shareholders' equity, less non-cumulative preference shares and capital securities, divided by the number of ordinary shares in

issue.

Net interest income The amount of interest received or receivable on assets net of

interest paid or payable on liabilities.

sensitivity

Net interest income Considers all pricing mismatches in the current balance sheet, with suitable assumptions for balance sheet growth in the future, and calculates the change in net interest income that would result from a set of defined interest rate shocks.

Net principal exposure

The gross principal amount of a financial asset after taking account of credit protection purchased but excluding the effect of any counterparty credit valuation adjustment to that protection. It includes assets that benefit from monoline protection, except where this protection is purchased with a CDS.

Net stable funding ratio ('NSFR')

The ratio of available stable funding to required stable funding over a one year time horizon, assuming a stressed scenario. Available stable funding would include items such as equity capital, preferred stock with a maturity of over one year and liabilities with an assessed maturity of over one year. The Basel III rules require this ratio to be over 100% with effect from 2018. The NSFR is still subject to an observation period and review to address any unintended consequences.

Non-conforming mortgages

US mortgages that do not meet normal lending criteria. Examples include mortgages where the expected level of documentation is not provided (such as with income self-certification), or where poor credit history increases the risk and results in pricing at a higher than normal lending rate.

Non-trading portfolios

Portfolios that comprise positions that primarily arise from the interest rate management of our retail and commercial banking

assets and liabilities, financial investments designated as available for sale and held to maturity, and exposures arising from our

insurance operations.

Non-trading risk

The market risk arising from non-trading portfolios.

Offset mortgages A flexible type of mortgage where a borrower's savings balance(s)

held at the same institution can be used to offset the mortgage balance outstanding. The borrower pays interest on the net balance which is calculated by subtracting the credit balance(s) from the debit balance. As part of the offset mortgage a total facility limit is agreed and the borrower may redraw up to a pre-agreed limit.

Overnight Index Swap ('OIS') discounting Operational risk

A method of valuing collateralised interest rate derivatives which uses a discount curve that reflects the overnight interest rate typically earned or paid in respect of collateral received. The risk of loss resulting from inadequate or failed internal

processes, people and systems or from external events, including

legal risk.

Term Definition

Over-the-counter

('OTC')

A bilateral transaction (e.g. derivatives) that is not exchange traded

and that is valued using valuation models.

Pension risk

The risk that contributions from Group companies and members fail to generate sufficient funds to meet the cost of accruing benefits for the future service of active members, and the risk that the performance of assets held in pension funds is insufficient to cover existing pension liabilities.

Performance shares Awards of HSBC Holdings ordinary shares under employee share plans that are subject to the achievement of corporate performance conditions.

Personal lending

See 'Retail loans'.

PRA standard rules The method prescribed by the PRA for calculating market risk capital requirements in the absence of VaR model approval.

Prime

A US description for mortgages granted to the most creditworthy

category of borrowers.

Private equity investments

Equity securities in operating companies not quoted on a public exchange, often involving the investment of capital in private companies or the acquisition of a public company that results in its

delisting.

Probability of default The probability that an obligor will default within one-year.

('PD')

Prudential The Prudential Regulation Authority in the UK is responsible for Regulation Authority prudential regulation and supervision of banks, building societies,

('PRA') credit unions, insurers and major investment firms.

R

Refi rate The refi (or refinancing) rate is set by the European Central Bank

('ECB') and is the price banks pay to borrow from ECB.

Regulatory capital

The capital which HSBC holds, determined in accordance with rules established by the PRA for the consolidated Group and by

local regulators for individual Group companies.

Regulatory matters Investigations, reviews and other actions carried out by, or in

response to the actions of, regulators or law enforcement agencies

in connection with alleged wrongdoing by HSBC.

Renegotiated loans Loans for which the contractual payment terms have been changed

because of significant concerns about the borrower's ability to meet

the contractual payments when due.

Repo/reverse repo

(or sale and repurchase agreement)

A short-term funding agreement that allows a borrower to create a collateralised loan by selling a financial asset to a lender. As part of the agreement the borrower commits to repurchase the security at a date in the future repaying the proceeds of the loan. For the party on the other end of the transaction (buying the security and agreeing to sell in the future) it is reverse repurchase agreement or

a reverse repo.

Reputational risk The risk that illegal, unethical or inappropriate behaviour by the

Group itself, members of staff or clients or representatives of the Group will damage HSBC's reputation, leading, potentially, to a

loss of business, fines or penalties.

Residential mortgageA loan to purchase a residential property which is then used as

collateral to guarantee repayment of the loan. The borrower gives the lender a lien against the property, and the lender can foreclose on the property if the borrower does not repay the loan per the

agreed terms.

Restricted Shares Awards that define the number of HSBC Holdings ordinary shares

to which the employee will become entitled, generally between one and three years from the date of the award, and normally subject to the individual remaining in employment. The shares to which the

employee becomes entitled may be subject to retention

requirement.

Retail loans Money lent to individuals rather than institutions. This includes

both secured and unsecured loans such as mortgages and credit

card balances.

Return on equity Profit attributable to ordinary shareholders of the parent company

divided by average ordinary shareholders' equity.

Risk appetite The aggregate level and types of risk a firm is willing to assume

within its risk capacity to achieve its strategic objectives and

business plan.

Risk capacity The maximum level of risk the firm can assume before breaching

constraints determined by regulatory capital and liquidity needs and its obligations, also from a conduct perspective, to depositors,

policyholders, other customers and shareholders.

Risk-weighted assets Calculated by assigning a degree of risk expressed as a percentage

(risk weight) to an exposure value in accordance with the

applicable Standardised or IRB approach rules.

Run-off portfolios Legacy credit in GB&M, the US CML portfolio and other US

run-off portfolios, including the treasury services related to the US CML businesses and commercial operations in run-off. Origination of new business in the run-off portfolios has been discontinued and

balances are being managed down through attrition and sale.

S

('RWA's)

See repo above.

Sale and repurchase agreement

Second lien A security interest granted over an item of property to secure the

> repayment of a debt that is issued against the same collateral as a first lien but that is subordinate to it. In the case of default,

repayment for this debt will only be received after the first lien has

been repaid.

Term Definition

Securitisation A transaction or scheme whereby the credit risk associated with an

exposure, or pool of exposures, is tranched and where payments to investors in the transaction or scheme are dependent upon the performance of the exposure or pool of exposures. A traditional securitisation involves the transfer of the exposures being securitised to an SE which issues securities. In a synthetic securitisation, the tranching is achieved by the use of credit derivatives and the exposures are not removed from the balance

sheet of the originator.

Securitisation swap An interest rate or cross currency swap with notional linked to the

> size of the outstanding asset portfolio in a securitisation. Securitisation swaps are typically executed by securitisation vehicles to hedge interest rate risk arising from mismatches between the interest rate risk profile of the asset portfolio and that

of the securities issued by the vehicle.

Short sale In relation to credit risk management, a 'short sale' is an

> arrangement in which a bank permits the borrower to sell the property for less than the amount outstanding under a loan agreement. The proceeds are used to reduce the outstanding loan balance and the borrower is subsequently released from any further

obligations on the loan.

A liquidity or stand-by line provided to a corporate customer which Single-issuer liquidity facility

is different from a similar line provided to a conduit funding

Six filters An internal measure designed to improve capital deployment

> across the Group. Five of the filters examine the strategic relevance of each business in each country, in terms of connectivity and economic development, and the current returns, in terms of profitability, cost efficiency and liquidity. The sixth filter requires

adherence to global risk standards.

Sovereign exposures Exposures to governments, ministries, departments of

governments, embassies, consulates and exposures on account of

cash balances and deposits with central banks.

A corporation, trust or other non-bank entity, established for a Special Purpose narrowly defined purpose, including for carrying on securitisation Entity ('SPE')

activities. The structure of the SPE and its activities are intended to isolate its obligations from those of the originator and the holders

of the beneficial interests in the securitisation.

Structured entities

('SE's)

An entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when voting rights relate to administrative tasks only and the

relevant activities are directed by means of contractual

arrangements.

Standardised

In relation to credit risk, a method for calculating credit risk capital requirements using External Credit Assessment Institutions

approach requirements using External Credit Assessment Institutions ('STD') (ECAI') ratings and supervisory risk weights. In relation to

operational risk, a method of calculating the operational capital requirement by the application of a supervisory defined percentage

charge to the gross income of eight specified business lines.

Stressed VaR A market risk measure based on potential market movements for a

continuous one-year period of stress for a trading portfolio

Structured An instrument whose return is linked to the level of a specified finance/notes index or the level of a specified asset. The return on a structured

note can be linked to equities, interest rates, foreign exchange, commodities or credit. Structured notes may or may not offer full

or partial capital protection in the event of a decline in the

underlying index or asset.

Structured Structured entities which invest in diversified portfolios of Investment Vehicles interest-earning assets, generally funded through issues of

('SIV's) commercial paper, medium-term notes and other senior debt to

take advantage of the spread differentials between the assets in the

SIV and the funding cost.

Student loan-related Securities with collateral relating to student loans.

assets

Subordinated Liabilities which rank after the claims of other creditors of the

liabilities issuer in the event of insolvency or liquidation.

Sub-prime A US description for customers with high credit risk, for example

those who have limited credit histories, modest incomes, high debt-to-income ratios, high loan-to-value ratios (for real estate secured products) or have experienced credit problems caused by occasional delinquencies, prior charge-offs, bankruptcy or other

credit-related problems.

Sustainability risk