

PROSPERITY BANCSHARES INC  
Form 10-Q  
May 09, 2008  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM            TO

COMMISSION FILE NUMBER: 000-25051

**PROSPERITY BANCSHARES, INC.<sup>®</sup>**

(Exact name of registrant as specified in its charter)

**TEXAS**  
(State or other jurisdiction of incorporation

or organization)

Prosperity Bank Plaza

**74-2331986**  
(I.R.S. Employer

Identification No.)

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4295 San Felipe

Houston, Texas 77027

(Address of principal executive offices, including zip code)

(713) 693-9300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "accelerated filer", "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large Accelerated Filer  Accelerated Filer  Non-accelerated Filer  Smaller Reporting Company

(Do not check if a

smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 30, 2008, there were 44,286,682 shares of the registrant's Common Stock, par value \$1.00 per share, outstanding.

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PROSPERITY BANCSHARES, INC.® AND SUBSIDIARIES

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**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. INTERIM CONSOLIDATED FINANCIAL STATEMENTS****PROSPERITY BANCSHARES, INC.® AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(UNAUDITED)**

	March 31, 2008	December 31, 2007
	(Dollars in thousands, except share data)	
<b>ASSETS</b>		
Cash and due from banks	\$ 159,754	\$ 178,247
Federal funds sold	32,068	192,843
Total cash and cash equivalents	191,822	371,090
Interest bearing deposits in financial institutions	200	200
Available for sale securities, at fair value (amortized cost of \$248,545 and \$258,264, respectively)	252,448	260,444
Held to maturity securities, at cost (fair value of \$1,862,205 and \$1,597,598 ,respectively)	1,833,934	1,597,162
Loans held for investment	3,154,831	3,132,025
Loans held for sale	6,796	10,946
Less allowance for credit losses	(32,067)	(32,543)
Loans, net	3,129,560	3,110,428
Accrued interest receivable	25,664	27,940
Goodwill	767,950	753,909
Core deposit intangibles, net of accumulated amortization of \$23,982 and \$21,490, respectively	44,640	46,069
Bank premises and equipment, net	123,806	120,044
Other real estate owned	11,612	10,207
Bank Owned Life Insurance (BOLI)	45,930	45,486
Leased assets	3,301	3,559
Other assets	33,866	25,805
<b>TOTAL ASSETS</b>	<b>\$ 6,464,733</b>	<b>\$ 6,372,343</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<b>LIABILITIES:</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$ 1,202,622	\$ 1,168,069
Interest-bearing	3,746,096	3,798,338
Total deposits	4,948,718	4,966,407
Other borrowings	125,360	31,466
Securities sold under repurchase agreements	70,942	84,581
Accrued interest payable	11,477	11,761
Other liabilities	49,286	37,812
Junior subordinated debentures	112,885	112,885
Total liabilities	5,318,668	5,244,912
<b>SHAREHOLDERS EQUITY:</b>		

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Preferred stock, \$1 par value; 20,000,000 shares authorized; none issued or outstanding		
Common stock, \$1 par value; 200,000,000 shares authorized; 44,315,936 and 44,188,323 shares issued at March 31, 2008 and December 31, 2007, respectively; 44,278,848 and 44,151,235 shares outstanding at March 31, 2008 and December 31, 2007, respectively	44,316	44,188
Capital surplus	811,172	809,026
Retained earnings	288,647	273,407
Accumulated other comprehensive gain net unrealized gain on available for sale securities, net of tax of \$1,366 and \$763, respectively	2,537	1,417
Less treasury stock, at cost, 37,088 shares	(607)	(607)
Total shareholders equity	1,146,065	1,127,431
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>\$ 6,464,733</b>	<b>\$ 6,372,343</b>

See notes to interim consolidated financial statements.

**Table of Contents****PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME****(UNAUDITED)**

	Three Months Ended March 31,	
	2008	2007
(Dollars in thousands, except per share data)		
<b>INTEREST INCOME:</b>		
Loans, including fees	\$ 58,520	\$ 57,260
<b>Securities:</b>		
Taxable	23,639	20,661
Nontaxable	928	793
70% nontaxable preferred dividends	216	254
Federal funds sold	1,160	891
Deposits in other financial institutions	2	4
<b>Total interest income</b>	<b>84,465</b>	<b>79,863</b>
<b>INTEREST EXPENSE:</b>		
Deposits	28,945	29,113
Junior subordinated debentures	2,019	2,598
Note payable and other borrowings	1,506	2,064
<b>Total interest expense</b>	<b>32,470</b>	<b>33,775</b>
<b>NET INTEREST INCOME</b>	<b>51,995</b>	<b>46,088</b>
<b>PROVISION FOR CREDIT LOSSES</b>	<b>1,167</b>	<b>245</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b>	<b>50,828</b>	<b>45,843</b>
<b>NONINTEREST INCOME:</b>		
Customer service fees	10,506	8,510
Other	2,173	3,161
<b>Total noninterest income</b>	<b>12,679</b>	<b>11,671</b>
<b>NONINTEREST EXPENSE:</b>		
Salaries and employee benefits	16,130	15,302
Net occupancy expense	2,810	2,458
Depreciation expense	1,937	1,876
Data processing	1,291	985
Communications expense	1,509	1,387
Core deposit intangibles amortization	2,492	2,145
Other	2,951	3,118
<b>Total noninterest expense</b>	<b>29,120</b>	<b>27,271</b>

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INCOME BEFORE INCOME TAXES	34,387	30,243
PROVISION FOR INCOME TAXES	11,449	10,014
NET INCOME	\$ 22,938	\$ 20,229
EARNINGS PER SHARE		
Basic	\$ 0.52	\$ 0.51
Diluted	\$ 0.52	\$ 0.50

See notes to interim consolidated financial statements.

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**PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY**  
**(UNAUDITED)**

	Common Stock		Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Shareholders Equity
	Shares	Amount					
(Amounts in thousands, except share and per share data)							
BALANCE AT JANUARY 1, 2007	32,829,873	\$ 32,830	\$ 425,557	\$ 209,581	\$ (2,950)	\$ (607)	\$ 664,411
Comprehensive Income:							
Net income				84,151			84,151
Net change in unrealized income on available for sale securities.					4,367		4,367
Total comprehensive income							88,518
Common stock issued in connection with the exercise of stock options and restricted stock awards							
	337,148	337	3,148				3,485
Common stock issued in connection with the TXUI acquisition							
	10,769,942	10,770	370,116				380,886
Common stock issued in connection with the Bank of Navasota acquisition							
	251,360	251	8,237				8,488
Stock based compensation expense							
			1,968				1,968
Cash dividends declared, \$0.425 per share							
				(20,325)			(20,325)
BALANCE AT DECEMBER 31, 2007	44,188,323	44,188	809,026	273,407	1,417	(607)	1,127,431
Cumulative effect split dollar life insurance adjustment							
				(2,174)			(2,174)
Comprehensive income:							
Net income				22,938			22,938
Net change in unrealized income on available for sale securities					1,120		1,120
Total comprehensive income							24,058
Common stock issued in connection with the exercise of stock options and restricted stock awards							
	127,613	128	1,898				2,026
Stock based compensation expense							
			248				248
Cash dividends declared, \$0.125 per share							
				(5,524)			(5,524)
BALANCE AT MARCH 31, 2008	44,315,936	\$ 44,316	\$ 811,172	\$ 288,647	\$ 2,537	\$ (607)	\$ 1,146,065

See notes to interim consolidated financial statements.



**Table of Contents****PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS****(UNAUDITED)**

	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in thousands)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 22,938	\$ 20,229
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	4,429	4,021
Provision for credit losses	1,167	245
Net amortization of discount/premium on investments	(1,139)	(2,617)
Stock based compensation expense	248	432
Net amortization of premium on loans	(569)	
Gain on sale of assets and other real estate	(43)	(14)
Gain on held for sale loans	(73)	(604)
Proceeds from sales of held for sale loans	4,223	112,705
Origination of held for sale loans		(13,696)
(Increase) decrease in other assets and accrued interest receivable	(5,019)	11,494
Increase (decrease) in accrued interest payable and other liabilities	7,087	(3,486)
<b>Net cash provided by operating activities</b>	<b>33,249</b>	<b>128,709</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from maturities and principal paydowns of held to maturity securities	217,633	65,124
Purchase of held to maturity securities	(453,439)	(104,072)
Proceeds from maturities and principal paydowns of available for sale securities	9,920	251,460
Purchase of available for sale securities		(257,369)
Net (increase) decrease in loans	(31,613)	42,601
Purchase of Banco Popular branches	(431)	
Cash and cash equivalents acquired in the purchase of Banco Popular branches	112,788	
Purchase of Texas United Bancshares, Inc.	(72)	(1,187)
Cash and cash equivalents acquired in the purchase of Texas United Bancshares, Inc.		114,469
Purchase of bank premises and equipment	(3,826)	(1,917)
Net decrease in interest-bearing deposits in financial institutions		100
Net proceeds from sale of bank premises, equipment and other real estate	2,794	916
<b>Net cash (used in) provided by investing activities</b>	<b>(146,246)</b>	<b>110,125</b>

*(Table continued on following page)*

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	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in thousands)</b>	
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net increase (decrease) in noninterest-bearing deposits	\$ 13,728	\$ (24,484)
Net decrease in interest-bearing deposits	(156,757)	(101,165)
Net proceeds (repayments) of lines of credit	93,894	(188,627)
Net (repayments) proceeds from securities sold under repurchase agreements	(13,639)	10,495
Proceeds from exercise of stock options	2,027	1,799
Payments of cash dividends	(5,524)	(4,916)
Net cash used in financing activities	(66,271)	(306,898)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>\$ (179,268)</b>	<b>\$ (68,064)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<b>371,090</b>	<b>269,721</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 191,822</b>	<b>\$ 201,657</b>
<b>NONCASH ACTIVITIES:</b>		
Stock issued in connection with the Texas United Bancshares, Inc. acquisition	\$	\$ 383,247
<b>SUPPLEMENTAL DISCLOSURES:</b>		
Cash paid for interest	\$ 32,755	\$ 33,416
Cash paid for income taxes	4,000	4,500
	See notes to interim consolidated financial statements.	

**Table of Contents****PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES****NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS****MARCH 31, 2008****(UNAUDITED)****1. BASIS OF PRESENTATION**

The interim consolidated financial statements include the accounts of Prosperity Bancshares, Inc. ® (the Company) and its wholly-owned subsidiaries, Prosperity Bank ® (the Bank) and Prosperity Holdings of Delaware, LLC. All significant inter-company transactions and balances have been eliminated.

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the statements reflect all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows of the Company on a consolidated basis, and all such adjustments are of a normal recurring nature. These financial statements and the notes thereto should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2007. Operating results for the three month period ended March 31, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008.

**2. INCOME PER COMMON SHARE**

The following table illustrates the computation of basic and diluted earnings per share:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(In thousands, except per share data)</b>	
Net income available to shareholders	\$ 22,938	\$ 20,229
Weighted average shares outstanding	44,188	39,813
Potential dilutive shares	140	470
Weighted average shares and equivalents outstanding	44,328	40,283
Basic earnings per share	\$ 0.52	\$ 0.51
Diluted earnings per share	\$ 0.52	\$ 0.50

The incremental shares for the assumed exercise of the outstanding options were determined by application of the treasury stock method. There were no stock options exercisable during the quarter ended March 31, 2008 or 2007 that would have had an anti-dilutive effect on the above computation.

**3. NEW ACCOUNTING STANDARDS****Statements of Financial Accounting Standards**

*SFAS No. 141, Business Combinations (Revised 2007)*. SFAS 141R replaces SFAS 141, Business Combinations, and applies to all transactions and other events in which one entity obtains control over one or more other businesses. SFAS 141R requires an acquirer, upon initially obtaining control of another entity, to recognize the assets, liabilities and any non-controlling interest in the acquiree at fair value as of the acquisition date. Contingent consideration is required to be recognized and measured at fair value on the date of acquisition rather than at a

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later date when the amount of that consideration may be determinable beyond a reasonable doubt. This fair value approach replaces the cost-allocation process required under SFAS 141 whereby the cost of an acquisition was allocated to the individual assets acquired and liabilities assumed based on their estimated fair value. SFAS 141R requires acquirers to expense acquisition-related costs as incurred rather than allocating such costs to the assets acquired and liabilities assumed, as was previously the case under SFAS 141. Under SFAS 141R, the requirements of SFAS 146, Accounting for Costs Associated with Exit or Disposal Activities, would have to be met in order

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**PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES**

**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**MARCH 31, 2008**

**(UNAUDITED)**

to accrue for a restructuring plan in purchase accounting. Pre-acquisition contingencies are to be recognized at fair value, unless it is a non-contractual contingency that is not likely to materialize, in which case, nothing should be recognized in purchase accounting and, instead, that contingency would be subject to the probable and estimable recognition criteria of SFAS 5, Accounting for Contingencies. SFAS 141R is effective for the Company beginning on January 1, 2009. The Company is currently evaluating the impact of the adoption of SFAS 141R on the Company's accounting for business combinations closing on or after January 1, 2009.

*SFAS No. 157, Fair Value Measurements.* SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 is effective for the Company on January 1, 2008 and its adoption did not have a significant impact on the Company's financial statements. The implementation of SFAS 157 resulted in expanded disclosures about assets and liabilities measured at fair value as discussed in Note 4 below.

*SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115.* SFAS 159 permits entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. The Company adopted SFAS No. 159 effective January 1, 2008. The Company elected not to measure any eligible items using the fair value option in accordance with SFAS 159. Accordingly, SFAS 159 did not have any impact on the Company's financial statements.

*SFAS No. 160, Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB Statement No. 51.* SFAS 160 amends Accounting Research Bulletin (ARB) No. 51, Consolidated Financial Statements, to establish accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 clarifies that a non-controlling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, SFAS 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. SFAS 160 is effective for the Company on January 1, 2009 and is not expected to have a significant impact on the Company's financial statements.

**Financial Accounting Standards Board Staff Positions and Interpretations**

*FASB Staff Position (FSP) No. 157-2.* FSP 157-2 delays the effective date of SFAS 157, *Fair Value Measurements*, for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay is intended to allow the Board and constituents additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of SFAS 157. This FSP defers the effective date of SFAS 157 to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years for items within the scope of this FSP. FSP 157-2 was effective for the Company on January 1, 2008 and did not have a significant impact on the Company's financial statements.

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**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**MARCH 31, 2008**

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**Emerging Issues Task Force Issues**

*Emerging Issues Task Force ( EITF ) Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split Dollar Life Insurance Arrangements.* EITF 06-4 requires the recognition of a liability and related compensation expense for endorsement split-dollar life insurance policies that provide a benefit to an employee that extends to post-retirement periods. Under EITF 06-4, life insurance policies purchased for the purpose of providing such benefits do not effectively settle an entity's obligation to the employee. Accordingly, the entity must recognize a liability and related compensation expense during the employee's active service period based on the future cost of insurance to be incurred during the employee's retirement. If the entity has agreed to provide the employee with a death benefit, then the liability for the future death benefit should be recognized by following the guidance in SFAS 106, Employer's Accounting for Postretirement Benefits Other Than Pensions. The Company adopted EITF 06-4 effective as of January 1, 2008 as a change in accounting principle through a cumulative-effect adjustment to retained earnings. The amount of the adjustment was \$2.2 million.

**SEC Staff Accounting Bulletins**

*SAB No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings.* SAB No. 109 supersedes SAB 105, Application of Accounting Principles to Loan Commitments, and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The guidance in SAB 109 is applied on a prospective basis to derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. SAB 109 did not significantly impact the Company's financial statements.

**4. FAIR VALUE DISCLOSURES**

Effective January 1, 2008, the Company adopted SFAS 157 and SFAS 159, which address aspects of the expanding application of fair value accounting.

SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosure of fair value measurements. Under SFAS 159, the Company may elect to report select financial assets and liabilities at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings. After the initial adoption, the election is made at the acquisition of a financial asset or financial liability and it may not be revoked. Additionally, the transition provisions of SFAS 159 permit a one-time election for existing positions at the adoption date with a cumulative-effect adjustment included in beginning retained earnings and future changes in fair value reported in earnings. The Company elected not to measure any eligible items using the fair value option at adoption date in accordance with SFAS 159.

*Fair Value Hierarchy*

SFAS 157 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. In accordance with SFAS 157, these inputs are summarized in the three broad levels listed below:

Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 assets include US Treasury securities that are highly liquid and are actively traded in over-the-counter markets.

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Level 2 Other significant observable inputs (including quoted prices in active markets for similar assets or liabilities) or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets include US government and agency mortgage-backed debt securities, corporate securities, municipal bonds and CRA funds.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair values requires significant management judgment or estimation.

In determining the appropriate levels, the Company performs a detailed analysis of the assets and liabilities that are subject to SFAS 157.

The following table presents fair value measurements as of March 31, 2008:

	Level 1	Level 2	Level 3	Total
	(Dollars in thousands)			
Measured on a recurring basis:				
Interest bearing deposits in financial institutions	\$ 200	\$	\$	\$ 200
Available for sale securities (at fair value)	3,522	248,926		252,448
<b>TOTAL</b>	<b>\$ 3,722</b>	<b>\$ 248,926</b>	<b>\$</b>	<b>\$ 252,648</b>

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). These instruments include other real estate owned, repossessed assets and impaired loans per SFAS 114, Accounting by Creditors for Impairment of a Loan an amendment of FASB Statements No. 5 and 15. Financial assets and financial liabilities measured at fair value on a non-recurring basis which were recorded in 2008 and remained outstanding at March 31, 2008 were not significant.

**5. GOODWILL AND CORE DEPOSIT INTANGIBLES**

Changes in the carrying amount of the Company's goodwill and core deposit intangibles (CDI) for three months ended March 31, 2008 were as follows:

	Goodwill	Core Deposit Intangibles
	(Dollars in thousands)	
Balance as of December 31, 2007	\$ 753,909	\$ 46,069
Amortization		(2,492)
Acquisition of Banco Popular branches	12,400	1,063
Acquisition of Texas United Bancshares, Inc.	1,208	
Acquisition of The Bank of Navasota	433	

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Balance as of March 31, 2008	\$ 767,950	\$ 44,640
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Purchase accounting adjustments to prior year acquisitions were made to adjust deferred tax asset and liability balances. Goodwill is recorded on the acquisition date of each entity. The Company may record subsequent adjustments to goodwill for amounts undeterminable at acquisition date, such as deferred taxes and real estate valuations, and therefore the goodwill amounts reflected in the table above may change accordingly. The Company initially records the total premium paid on acquisitions as goodwill. After finalizing the valuation, core deposit intangibles are identified and reclassified from goodwill to core deposit intangibles on the balance sheet. This reclassification has no effect on total assets, liabilities, shareholders' equity, net income or cash flows. Management performs an evaluation annually, and more frequently if a triggering event occurs, of whether any impairment of the goodwill and other intangibles has occurred. If any such impairment is determined, a write down is recorded. As of March 31, 2008, there were no impairments recorded on goodwill.

Core deposit intangibles are amortized on an accelerated basis over their estimated lives, which the Company believes is between 8 and 10 years. Gross core deposit intangibles outstanding were \$68.6 million and \$65.6 million at March 31, 2008 and March 31, 2007, respectively. Net core deposit intangibles outstanding were \$44.6 million and \$51.9 million at the same dates, respectively. Amortization expense related to intangible assets totaled \$2.5 million and \$2.1 million for the three months ended March 31, 2008 and 2007, respectively. The increase in amortization expense was primarily due to the core deposit intangibles from the acquisition of Texas United Bancshares, Inc., Bank of Navasota and six branches of Banco Popular. The estimated aggregate future amortization expense for intangible assets remaining as of March 31, 2008 is as follows (dollars in thousands):

Remaining 2008	\$ 7,181
2009	8,608
2010	7,553
2011	6,393
2012	5,151
Thereafter	9,754
<b>Total</b>	<b>\$ 44,640</b>

**6. STOCK BASED COMPENSATION**

The Company had three stock-based employee compensation plans at March 31, 2008 and five stock option plans assumed in connection with acquisitions under which no additional options will be granted. Prior to 2003, the Company accounted for those plans under the recognition and measurement provisions of APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations. The Company adopted SFAS 123 on January 1, 2003 and SFAS 123(R) on January 1, 2006. The Company recorded \$248,000 and \$432,000 in stock-based compensation expense for the three months ended March 31, 2008 and 2007, respectively. There was approximately \$36,000 and \$88,000 of income tax benefit recorded for the stock-based compensation expense for the same periods.

The Company has granted shares ( restricted stock ) to certain directors and associates under the 2004 Plan. The awardee is not entitled to the shares until they vest, which is generally over a 1 to 5 year period, but the awardee is entitled to receive dividends on and vote the shares prior to vesting. The shares granted do not have a cost to the awardee and the only requirement of vesting is continued service to the Company. Compensation cost related to restricted stock is calculated based on the fair value of the shares at the date of grant. If the awardee leaves the Company before the shares vest, the unvested shares are forfeited. As of March 31, 2008, there were 77,899 shares of restricted stock outstanding with a weighted average grant date fair value of \$33.86.



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## PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2008

(UNAUDITED)

Stock options are issued at the current market price on the date of the grant, subject to a pre-determined vesting period with a contractual term of 10 years. Options assumed in connection with acquisitions also have a contractual term of 10 years from date of original issuance under the original plan. The fair value of stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. Stock-based compensation expense is recognized ratably over the requisite service period for all awards.

The fair value of options was estimated using an option-pricing model with the following weighted average assumptions as of the dates indicated:

	March 31,	
	2008	2007
Expected life (in years)	4.94	4.35
Risk free interest rate	4.18%	4.24%
Volatility	21.24%	21.14%
Dividend yield	1.21%	1.24%

A summary of changes in outstanding options during the three months ended March 31, 2008 is set forth below:

	Number of Options (In thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (In years)	Aggregate Intrinsic Value (In thousands)
Options outstanding, beginning of period	1,088	\$ 23.26		
Options granted				
Options forfeited	(2)	23.88		
Options exercised	(124)	16.27		
Options outstanding, end of period	962	\$ 24.17	6.12	\$ 4,321
Options exercisable, end of period	283	\$ 16.46	4.54	\$ 3,451

No options were granted during the three months ended March 31, 2008 or 2007. The total intrinsic value of the options exercised during the three month periods ended March 31, 2008 and 2007 was \$1.5 million and \$2.8 million, respectively. The total fair value of shares vested during the three month period ended March 31, 2008 was approximately \$94,000.

A summary of changes in non-vested options is set forth below:

	Three Months Ended March 31,		
	2008		2007
	Number of Options	Weighted Average Grant Date Fair Value	Number of Options
			Weighted Average Grant Date Fair Value

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	(In thousands)		(In thousands)		(In thousands)
Non-vested options outstanding, beginning of period	707	\$	6.52	778	\$ 5.93
Options granted					
Non-vested options forfeited				(12)	4.99
Options vested	(28)		3.36	(13)	0.85
Non-vested options outstanding, end of period	679	\$	6.65	753	\$ 6.03

The Company received \$2.0 million and \$1.8 million in cash from the exercise of stock options during the three month periods ended March 31, 2008 and 2007, respectively. There was no tax benefit realized from option exercises of the share-based payment arrangements during the three month periods ended March 31, 2008 and 2007.

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**PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES**

**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**MARCH 31, 2008**

**(UNAUDITED)**

As of March 31, 2008, there was \$2.9 million of total unrecognized compensation expense related to stock-based compensation arrangements. That cost is expected to be recognized over a weighted average period of 1.8 years.

**7. RECENT AND PENDING ACQUISITIONS**

On January 10, 2008, the Company completed its acquisition of six (6) Houston retail branches from Banco Popular North America. In connection with the acquisition, the Company assumed approximately \$125.0 million in deposits. Since January 11, 2008, all six (6) locations have been operating as full service banking centers of Prosperity Bank.

On February 7, 2008, the Company announced the signing of a definitive agreement to acquire 1st Choice Bancorp, Inc and its wholly-owned subsidiary, 1st Choice Bank. 1st Choice Bancorp operates two (2) banking offices in Houston, Texas, with one location in South Houston and another in the Heights area. Prosperity's Heights banking center will be consolidated with the 1st Choice Bancorp Heights location, with the resulting banking center being located in 1st Choice's Heights banking office. As of March 31, 2008, 1st Choice Bancorp had, on a consolidated basis, total assets of \$313.9 million, loans of \$198.9 million, deposits of \$285.1 million and stockholders' equity of \$27.5 million. Under the terms of the definitive agreement, Prosperity will issue approximately 1,757,813 shares of Prosperity common stock plus approximately \$18,750,000 in cash for all outstanding shares of 1st Choice Bancorp capital stock, with the cash portion of the merger consideration subject to decrease in the event 1st Choice Bancorp's equity capital is less than \$26.0 million.

**8. REDEMPTION OF JUNIOR SUBORDINATED DEBENTURES**

On April 7, 2008, the Company redeemed in full the debentures held by SNB Capital Trust III in the amount of \$10.3 million. The debentures redeemed bore interest at a floating rate of 3 month LIBOR + 3.15%. The trust in turn redeemed in full the trust preferred securities and common securities it issued.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

**Special Cautionary Notice Regarding Forward-Looking Statements**

Statements and financial discussion and analysis contained in this quarterly report on Form 10-Q that are not historical facts are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on assumptions and involve a number of risks and uncertainties, many of which are beyond the Company's control. Many possible events or factors could affect the future financial results and performance of the Company and could cause such results or performance to differ materially from those expressed in the forward-looking statements. These possible events or factors include, without limitation:

changes in interest rates and market prices, which could reduce the Company's net interest margins, asset valuations and expense expectations;

changes in the levels of loan prepayments and the resulting effects on the value of the Company's loan portfolio;

changes in local economic and business conditions which adversely affect the Company's customers and their ability to transact profitable business with the company, including the ability of the Company's borrowers to repay their loans according to their terms or a change in the value of the related collateral;

increased competition for deposits and loans adversely affecting rates and terms;

the timing, impact and other uncertainties of any future acquisitions, including the Company's ability to identify suitable future acquisition candidates, the success or failure in the integration of their operations, and the ability to enter new markets successfully and capitalize on growth opportunities;

increased credit risk in the Company's assets and increased operating risk caused by a material change in commercial, consumer and/or real estate loans as a percentage of the total loan portfolio;

the failure of assumptions underlying the establishment of and provisions made to the allowance for credit losses;

changes in the availability of funds resulting in increased costs or reduced liquidity;

a deterioration or downgrade in the credit quality and credit agency ratings of the securities in the Company's securities portfolio;

increased asset levels and changes in the composition of assets and the resulting impact on the Company's capital levels and regulatory capital ratios;

the Company's ability to acquire, operate and maintain cost effective and efficient systems without incurring unexpectedly difficult or expensive but necessary technological changes;

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the loss of senior management or operating personnel and the potential inability to hire qualified personnel at reasonable compensation levels;

changes in statutes and government regulations or their interpretations applicable to financial holding companies and the Company's present and future banking and other subsidiaries, including changes in tax requirements and tax rates;

acts of terrorism, an outbreak of hostilities or other international or domestic calamities, weather or other acts of God and other matters beyond the Company's control; and

other risks and uncertainties listed from time to time in the Company's reports and documents filed with the Securities and Exchange Commission.

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A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Company believes it has chosen these assumptions or bases in good faith and that they are reasonable. However, the Company cautions you that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. The Company undertakes no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Management's Discussion and Analysis of Financial Condition and Results of Operations analyzes the major elements of the Company's interim consolidated financial statements and accompanying notes. This section should be read in conjunction with the Company's interim consolidated financial statements and accompanying notes included elsewhere in this report and with the consolidated financial statements and accompanying notes and other detailed information appearing in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

### **RECENT AND PENDING ACQUISITIONS**

On January 10, 2008, the Company completed its acquisition of six (6) Houston retail branches from Banco Popular North America. In connection with the acquisition, the Company assumed approximately \$125.0 million in deposits. Since January 11, 2008, all six (6) locations have been operating as full service banking centers of Prosperity Bank.

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### **REDEMPTION OF JUNIOR SUBORDINATED DEBENTURES**

On April 7, 2008, the Company redeemed in full the debentures held by SNB Capital Trust III in the amount of \$10.3 million. The debentures redeemed bore interest at a floating rate of 3 month LIBOR + 3.15%. The trust in turn redeemed in full the trust preferred securities and common securities it issued.

### **OVERVIEW**

The Company, a Texas corporation, was formed in 1983 as a vehicle to acquire the former Allied First Bank in Edna, Texas which was chartered in 1949 as The First National Bank of Edna. The Company is a registered financial holding company that derives substantially all of its revenues and income from the operation of its bank subsidiary, Prosperity Bank® ( Prosperity Bank® or the Bank ). The Bank provides a wide array of financial products and services to small and medium-sized businesses and consumers. At March 31, 2008, the Bank operated one hundred thirty-one (131) full-service banking locations; with forty-six (46) in the Greater Houston Consolidated Metropolitan Statistical Area ( CMSA ), thirty-three (33) in the South Texas area including Corpus Christi and Victoria, twenty-four (24) in the Central Texas area including Austin and Bryan/College Station, two (2) in East Texas and twenty-six (26) in the Dallas/Fort Worth, Texas area. The Company's San Antonio loan production office became a full service banking center on March 31, 2008. The Greater Houston CMSA includes Austin, Brazoria, Chambers, Fort Bend, Galveston, Harris, Liberty, Montgomery, San Jacinto and Waller counties. The Company's headquarters are located at Prosperity Bank Plaza, 4295 San Felipe in Houston, Texas and its telephone number is (713) 693-9300. The Company's website address is [www.prosperitybanktx.com](http://www.prosperitybanktx.com). Information contained on the Company's website is not incorporated by reference into this quarterly report on Form 10-Q and is not part of this or any other report.

The Company generates the majority of its revenues from interest income on loans, service charges on customer accounts and income from investment in securities. The revenues are partially offset by interest expense paid on deposits and other borrowings and non-interest expenses such as administrative, occupancy and general operating expenses. Net interest income is the difference between interest income on earning assets such as loans and securities and interest expense on liabilities such as deposits and borrowings which are used to fund those assets. The level of interest rates and the volume and mix of earning assets and interest-bearing liabilities impact net interest income and margin.

Three principal components of the Company's growth strategy are internal growth, stringent cost control practices and strategic merger transactions. The Company focuses on continual internal growth. Each banking center is operated as a separate profit center, maintaining separate data with respect to its net interest income, efficiency ratio, deposit growth, loan





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growth and overall profitability. Banking center presidents and managers are accountable for performance in these areas and compensated accordingly. The Company also focuses on maintaining stringent cost control practices and policies. The Company has invested significantly in the infrastructure required to centralize many of its critical operations, such as data processing and loan processing. Management believes that this centralized infrastructure can accommodate substantial additional growth while enabling the Company to minimize operational costs through certain economies of scale. The Company also intends to continue to seek expansion opportunities. During 2007, forty-one (41) banking centers were acquired in the acquisition of Texas United Bancshares, Inc. (the TXUI acquisition). The acquisition of The Bank of Navasota, N.A. (the Navasota acquisition) was completed on September 1, 2007 and added one (1) banking center. On January 10, 2008, the Company purchased six (6) branches of Banco Popular North America.

Total assets were \$6.46 billion at March 31, 2008 compared with \$6.37 billion at December 31, 2007, an increase of \$92.4 million or 1.5%. Total loans were \$3.16 billion at March 31, 2008 compared with \$3.14 billion at December 31, 2007, an increase of \$18.7 million or 0.6%. Total deposits were \$4.95 billion at March 31, 2008 compared with \$4.97 billion December 31, 2007, a decrease of \$17.7 million or 0.4%. Shareholders' equity increased \$18.6 million or 1.7%, to \$1.15 billion at March 31, 2008 compared with \$1.13 billion at December 31, 2007.

**CRITICAL ACCOUNTING POLICIES**

The Company's accounting policies are integral to understanding the financial results reported. Accounting policies are described in detail in Note 1 to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007. The Company believes that of its significant accounting policies, the following may involve a higher degree of judgment and complexity:

*Allowance for Credit Losses* The allowance for credit losses is a reserve established through charges to earnings in the form of a provision for credit losses. Management has established an allowance for credit losses which it believes is adequate for estimated losses in the Company's loan portfolio. Based on an evaluation of the loan portfolio, management presents a monthly review of the allowance for credit losses to the Bank's Board of Directors, indicating any change in the allowance since the last review and any recommendations as to adjustments in the allowance. In making its evaluation, management considers factors such as historical loan loss experience, industry diversification of the Company's commercial loan portfolio, the amount of nonperforming assets and related collateral, the volume, growth and composition of the Company's loan portfolio, current economic changes that may affect the borrower's ability to pay and the value of collateral, the evaluation of the Company's loan portfolio through its internal loan review process and other relevant factors. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. Charge-offs occur when loans are deemed to be uncollectible. The allowance for credit losses includes allowance allocations calculated in accordance with Statement of Financial Accounting Standards (SFAS) No. 114, *Accounting by Creditors for Impairment of a Loan*, as amended by SFAS 118, and allowance allocations determined in accordance with SFAS No. 5, *Accounting for Contingencies*.

*Goodwill and Intangible Assets* Goodwill and intangible assets that have indefinite useful lives are subject to at least an annual impairment test and more frequently if circumstances indicate their value may not be recoverable. Goodwill is tested for impairment using a two-step process that begins with an estimation of the fair value of each of the Company's reporting units compared with its carrying value. If the carrying amount exceeds the fair value of a reporting unit, a second test is completed comparing the implied fair value of the reporting unit's goodwill to its carrying value to measure the amount of impairment. Intangible assets that are not amortized will be tested for impairment at least annually by comparing the fair values of those assets to their carrying values. Other identifiable intangible assets that are subject to amortization are amortized on an accelerated basis over the years expected to be benefited. These amortizable intangible assets are reviewed for impairment if circumstances indicate their value may not be recoverable based on a comparison of fair value to carrying value. Based on the Company's annual goodwill impairment test as of September 30, 2007, management does not believe any of its goodwill is impaired as of March 31, 2008. While the Company believes no impairment existed at March 31, 2008 under accounting standards applicable at that date, different conditions or assumptions, or changes in cash flows or profitability, if significantly negative or unfavorable, could have a material adverse effect on the outcome of the Company's impairment evaluation and financial condition or future results of operations.

*Stock-Based Compensation* The Company adopted the provisions of SFAS No. 123R *Share-Based Payment (Revised 2004)*, on January 1, 2006 and its adoption did not have a material impact on the Company's financial statements. The Company had previously adopted SFAS No. 123 on January 1, 2003. Among other things, SFAS No. 123R eliminates the ability to account for stock-based compensation using the intrinsic value based method of accounting and requires that such transactions be recognized as compensation expense in the income statement based on their fair values on the date of the grant. SFAS No. 123R requires that management make assumptions including stock price volatility and employee turnover that are utilized to measure compensation expense. The fair value of stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions.

*Valuation of Securities* The Company's available for sale securities portfolio is reported at fair value. When the fair value of a security is below its amortized cost, and depending on the length of time the condition exists and the extent the fair market value is below amortized cost, additional analysis is performed to determine whether an impairment exists. Available for sale and held to maturity securities are analyzed

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quarterly for possible other-than-temporary impairment. The analysis considers the (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Often, the information available to conduct these assessments is limited and rapidly changing, making estimates of fair value subject to judgment. If actual information or conditions are different than estimated, the extent of the impairment of the security may be different than previously estimated, which could have a material effect on the Company's results of operations and financial condition.

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RESULTS OF OPERATIONS

Net income available to shareholders was \$22.9 million (\$0.52 per common share on a diluted basis) for the quarter ended March 31, 2008 compared with \$20.2 million (\$0.50 per common share on a diluted basis) for the quarter ended March 31, 2007, an increase of \$2.7 million or 13.4%. The Company posted returns on average common equity of 8.02% and 8.71%, returns on average assets of 1.43% and 1.40% and efficiency ratios of 45.06% and 47.23% for the quarters ended March 31, 2008 and 2007, respectively.

*Net Interest Income*

The Company's net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as a volume change. It is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds, referred to as a rate change.

Net interest income before the provision for credit losses was \$52.0 million for the quarter ended March 31, 2008 compared with \$46.1 million for the quarter ended March 31, 2007, an increase of \$5.9 million or 12.82%. Net interest income increased primarily as a result of an increase in average interest-earning assets to \$5.25 billion for the quarter ended March 31, 2008 compared with \$4.82 billion for the quarter ended March 31, 2007, an increase of \$430.9 million or 8.9% that was primarily due to the TXUI acquisition.

The average rate paid on interest-bearing liabilities decreased 39 basis points from 3.60% for the quarter ended March 31, 2007 to 3.21% for the quarter ended March 31, 2008, while the average yield on interest-earning assets decreased 27 basis points from 6.72% for the quarter ended March 31, 2007 compared with 6.45% for the quarter ended March 31, 2008. The average volume of interest-bearing liabilities increased \$257.5 million and the average volume of interest-earning assets increased \$430.9 million for the same period. The net interest margin on a tax equivalent basis increased 10 basis points from 3.93% for the quarter ended March 31, 2007 compared with 4.03% for the quarter ended March 31, 2008.

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The following table sets forth, for each major category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding, the interest earned or paid on such amounts, and the average rate earned or paid for the quarters ended March 31, 2008 and 2007. The table also sets forth the average rate paid on total interest-bearing liabilities, and the net interest margin on average total interest-earning assets for the same periods. Except as indicated in the footnotes, no tax-equivalent adjustments were made and all average balances are daily average balances. Any nonaccruing loans have been included in the table as loans carrying a zero yield.

	Three Months Ended March 31,					
	Average Outstanding Balance	2008 Interest Earned/ Paid	Average Yield/ Rate (4)	Average Outstanding Balance	2007 Interest Earned/ Paid	Average Yield/ Rate (4)
(Dollars in thousands)						
<b>Assets</b>						
Interest-earning assets:						
Loans	\$ 3,143,174	\$ 58,520	7.47%	\$ 2,876,029	\$ 57,260	8.07%
Securities(1)	1,977,510	24,783	5.01	1,873,905	21,708	4.63
Federal funds sold and other temporary investments	131,601	1,162	3.54	71,451	895	5.08
Total interest-earning assets	5,252,285	84,465	6.45%	4,821,385	79,863	6.72%
Less allowance for credit losses	(31,948)			(32,131)		
Total interest-earning assets, net of allowance	5,220,337			4,789,254		
Noninterest-earning assets	1,198,814			1,006,958		
Total assets	\$ 6,419,151			\$ 5,796,212		
<b>Liabilities and shareholders equity</b>						
Interest-bearing liabilities:						
Interest-bearing demand deposits	\$ 869,728	\$ 3,121	1.44%	\$ 860,328	\$ 4,730	2.23%
Savings and money market accounts	1,252,346	7,414	2.37	1,178,241	8,267	2.85
Certificates of deposit	1,660,635	18,410	4.45	1,462,241	16,116	4.47
Junior subordinated debentures	112,885	2,019	7.17	130,413	2,598	8.08
Federal funds purchased and other borrowings	96,978	902	3.73	110,703	1,462	5.36
Securities sold under repurchase agreements	66,074	604	3.67	59,236	602	4.12
Total interest-bearing liabilities	4,058,646	32,470	3.21%	3,801,162	33,775	3.60%
Noninterest-bearing liabilities:						
Noninterest-bearing demand deposits	1,155,210			1,035,294		
Other liabilities	61,745			31,050		
Total liabilities	5,275,601			4,867,506		
Shareholders equity	1,143,550			928,706		
Total liabilities and shareholders equity	\$ 6,419,151			\$ 5,796,212		
Net interest rate spread			3.24%			3.12%
Net interest income and margin (2)		\$ 51,995	3.97%		\$ 46,088	3.88%
Net interest income and margin (tax-equivalent basis) (3)		\$ 52,832	4.03%		\$ 46,764	3.93%

- (1) Yield is based on amortized cost and does not include any component of unrealized gains or losses.
- (2) The net interest margin is equal to net interest income divided by average interest-earning assets.
- (3) In order to make pretax income and resultant yields on tax-exempt investments and loans comparable to those on taxable investments and loans, a tax-equivalent adjustment has been computed using a federal income tax rate of 35%.
- (4) Annualized and based on an actual/365 basis.

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The following table presents the dollar amount of changes in interest income and interest expense for the major components of interest-earning assets and interest-bearing liabilities and distinguishes between the increase (decrease) related to higher outstanding balances and the changes in interest rates. For purposes of this table, changes attributable to both rate and volume which cannot be segregated have been allocated to rate.

	<b>Three Months Ended March 31, 2008 vs. 2007</b>		
	<b>Increase (Decrease)</b>		
	<b>Due to</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
	<b>(Dollars in thousands)</b>		
<b>Interest-earning assets:</b>			
Loans	\$ 5,319	\$ (4,059)	\$ 1,260
Securities	1,200	1,875	3,075
Federal funds sold and other temporary investments	762	(495)	267
<b>Total increase (decrease) in interest income</b>	<b>7,281</b>	<b>(2,679)</b>	<b>4,602</b>
<b>Interest-bearing liabilities:</b>			
Interest-bearing demand deposits	52	(1,661)	(1,609)
Savings and money market accounts	526	(1,379)	(853)
Certificates of deposit	2,211	83	2,294
Junior subordinated debentures	(353)	(226)	(579)
Federal funds purchased and other borrowings	(183)	(377)	(560)
Securities sold under repurchase agreements	70	(68)	2
<b>Total increase (decrease) in interest expense</b>	<b>2,323</b>	<b>(3,628)</b>	<b>(1,305)</b>
<b>Increase in net interest income</b>	<b>\$ 4,958</b>	<b>\$ 949</b>	<b>\$ 5,907</b>

*Provision for Credit Losses*

Management actively monitors the Company's asset quality and provides specific loss provisions when necessary. Provisions for credit losses are charged to income to bring the total allowance for credit losses to a level deemed appropriate by management of the Company based on such factors as historical credit loss experience, industry diversification of the commercial loan portfolio, the amount of nonperforming loans and related collateral, the volume growth and composition of the loan portfolio, current economic conditions that may affect the borrower's ability to pay and the value of collateral, the evaluation of the loan portfolio through the internal loan review function and other relevant factors.

Loans are charged-off against the allowance for credit losses when appropriate. Although management believes it uses the best information available to make determinations with respect to the provision for credit losses, future adjustments may be necessary if economic conditions differ from the assumptions used in making the initial determinations.

The Company made a \$1.2 million and \$245,000 provision for credit losses for the quarters ended March 31, 2008 and 2007, respectively. The increase in the provision for credit losses was primarily due to increased charge-offs for the first quarter of 2008. For the quarter ended March 31, 2008, net charge-offs were \$1.6 million compared with net charge-offs of \$635,000 for the quarter ended March 31, 2007.

*Noninterest Income*

The Company's primary sources of recurring noninterest income are service charges on deposit accounts and other banking service related fees. Noninterest income does not include loan origination fees which are recognized over the life of the related loan as an adjustment to yield using the interest method. Banking related service fees include check cashing fees, official check fees, safe deposit box rent and currency handling fees. Noninterest income totaled \$12.7 million for the three months ended March 31, 2008 compared with \$11.7 million for the same period in 2007, an increase of \$1.0 million or 8.6%. The increase was primarily due to an increase in insufficient funds charges and customer service charges which resulted from an increase in the number of accounts due to the full quarter effect of the TXUI acquisition on January 31, 2007, the

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Bank of Navasota acquisition on September 1, 2007 and the acquisition of six branches of Banco Popular on January 10, 2008. As of March 31, 2008, approximately 75,000 deposit accounts were attributed to these three acquisitions.



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Gain on sale of held for sale loans decreased \$531,000 to \$73,000 for the quarter ended March 31, 2008 compared with \$604,000 for the same quarter of 2007. These loans were originated for the purpose of sale into the secondary market in connection with mortgage banking activities acquired in the TXUI acquisition. The Company does not intend to continue to originate loans for sale into the secondary market, and does not expect to have significant gains from this activity going forward. Trust and investment income decreased \$388,000 to \$80,000 for the quarter ended March 31, 2008 compared with \$468,000 for the same quarter of 2007. The decrease was due to the dissolution of the trust department acquired in the TXUI acquisition in the second quarter of 2007.

The following table presents, for the periods indicated, the major categories of noninterest income:

	<b>Three months ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in thousands)</b>	
Service charges on deposit accounts	\$ 10,506	\$ 8,510
Banking related service fees	439	401
Brokered mortgage income	110	132
Trust and investment income	80	468
Income from leased assets	334	299
Bank owned life insurance income (BOLI)	461	368
Gain on sale of assets, net	43	14
Gain on sale of held for sale loans	73	604
Other noninterest income	633	875
Total noninterest income	\$ 12,679	\$ 11,671

*Noninterest Expense*

Noninterest expense totaled \$29.1 million for the quarter ended March 31, 2008 compared with \$27.3 million for the quarter ended March 31, 2007, an increase of \$1.8 million or 6.8%. This increase was principally due to increases in salaries and employee benefits, net occupancy and equipment expense and core deposit intangibles amortization.

The following table presents, for the periods indicated, the major categories of noninterest expense:

	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in thousands)</b>	
Salaries and employee benefits (1)	\$ 16,130	\$ 15,302
Non-staff expenses:		
Net occupancy expense	2,810	2,458
Depreciation expense	1,937	1,876
Data processing	1,291	985
Communications expense	1,509	1,387
Printing and supplies	446	295
Regulatory assessments and FDIC insurance	259	218
Ad valorem and franchise taxes	676	596
Core deposit intangibles amortization	2,492	2,145
Other	1,570	2,009
Total non-staff expenses	12,990	11,969

Total noninterest expense	\$ 29,120	\$ 27,271
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(1) Includes stock-based compensation expense of \$248,000 and \$432,000 for the three months ended March 31, 2008 and 2007, respectively. Salaries and employee benefit expenses were \$16.1 million for the quarter ended March 31, 2008 compared with \$15.3 million for the quarter ended March 31, 2007, an increase of \$828,000 or 5.4%. The increase was principally due to annual employee pay increases, the Bank of Navasota acquisition, the acquisition of six branches of Banco Popular and the full quarter effect of the TXUI acquisition. The number of full-time equivalent (FTE) associates employed by the Company decreased from 1,432 at March 31, 2007 compared with 1,374 at March 31, 2008.

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Core deposit intangibles amortization increased \$347,000, or 16.2%, to \$2.5 million for the quarter ended March 31, 2008 compared with \$2.1 million during the same period in 2007. The increase was principally due to the acquisition of TXUI, the Bank of Navasota and the six branches of Banco Popular. Net occupancy and equipment expense increased \$352,000 from \$2.5 million for the quarter ended March 31, 2007 compared with \$2.8 million for the quarter ended March 31, 2008. The increase was primarily related to the full quarter effect of the additional banking centers acquired in connection with the TXUI acquisition on January 31, 2007, and the additional banking centers acquired in connection with the Bank of Navasota acquisition on September 1, 2007 and the acquisition of six branches of Banco Popular on January 10, 2008.

*Income Taxes*

Income tax expense increased \$1.4 million to \$11.4 million for the quarter ended March 31, 2008 compared with \$10.0 million for the same period in 2007. The increase was primarily attributable to higher pretax net earnings for the quarter ended March 31, 2008 compared with the same period in 2007. The Company's effective tax rate for the three months ended March 31, 2008 was 33.3% compared with 33.1% for the same period in 2007.

## FINANCIAL CONDITION

*Loan Portfolio*

Total loans were \$3.16 billion at March 31, 2008, an increase of \$18.7 million or 0.6% compared with \$3.14 billion at December 31, 2007. The increase was primarily due to internal growth. Period end loans comprised 60.2% of average earning assets for the quarter ended March 31, 2008 compared with 62.2% of average earning assets for the quarter ended December 31, 2007.

The following table summarizes the loan portfolio of the Company by type of loan as of March 31, 2008 and December 31, 2007:

	March 31, 2008		December 31, 2007	
	Amount	Percent	Amount	Percent
	(Dollars in thousands)			
Commercial and industrial	\$ 436,238	13.8%	\$ 436,338	13.9%
Real estate:				
Construction and land development	664,679	21.0	683,171	21.7
1-4 family residential	546,765	17.3	526,338	16.7
Home equity	94,559	3.0	93,877	3.0
Commercial mortgages	1,095,506	34.6	1,075,285	34.3
Farmland	66,826	2.1	63,873	2.0
Multifamily residential	66,162	2.1	73,424	2.3
Agriculture	52,520	1.7	50,146	1.6
Consumer (net of unearned discount)	121,975	3.9	123,213	3.9
Other	16,397	0.5	17,306	0.6
Total loans	\$ 3,161,627	100.0%	\$ 3,142,971	100.0%

*Nonperforming Assets*

The Company had \$17.6 million in nonperforming assets at March 31, 2008 and \$15.4 million in nonperforming assets at December 31, 2007, an increase of \$2.2 million or 14.1%. The ratio of nonperforming assets to loans and other real estate was 0.55% at March 31, 2008 compared with 0.49% at December 31, 2007.

The Company generally places a loan on nonaccrual status and ceases accruing interest when the payment of principal or interest is delinquent for 90 days, or earlier in some cases, unless the loan is in the process of collection and the underlying collateral fully supports the carrying value of the loan. The Company generally charges off loans before attaining nonaccrual status.



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The following table presents information regarding past due loans and nonperforming assets as of the dates indicated:

	March 31, 2008	December 31, 2007
	(Dollars in thousands)	
Nonaccrual loans	\$ 1,332	\$ 1,035
Restructured loans		
Accruing loans 90 or more days past due	4,484	4,092
Total nonperforming loans	5,816	5,127
Repossessed assets	126	56
Other real estate	11,612	10,207
Total nonperforming assets	\$ 17,554	\$ 15,390
Nonperforming assets to total loans and other real estate	0.55%	0.49%

*Allowance for Credit Losses*

Management actively monitors the Company's asset quality and provides specific loss allowances when necessary. The allowance for credit losses is a reserve established through charges to earnings in the form of a provision for credit losses. Loans are charged-off against the allowance for credit losses when appropriate. Although management believes it uses the best information available to make determinations with respect to the allowance for credit losses, future adjustments may be necessary if economic conditions differ from the assumptions used in making the initial determinations. As of March 31, 2008, the allowance for credit losses amounted to \$32.1 million or 1.01% of total loans compared with \$32.5 million or 1.04% of total loans at December 31, 2007.

Set forth below is an analysis of the allowance for credit losses for the three months ended March 31, 2008 and the year ended December 31, 2007:

	Three Months Ended March 31, 2008	Year Ended December 31, 2007
	(Dollars in thousands)	
Average loans outstanding	\$ 3,143,174	\$ 3,092,797
Gross loans outstanding at end of period	\$ 3,161,627	\$ 3,142,971
Allowance for credit losses at beginning of period	\$ 32,543	\$ 23,990
Balance acquired with acquisitions		13,386
Provision for credit losses	1,167	760
Charge-offs:		
Commercial and industrial	(432)	(1,045)
Real estate and agriculture	(1,089)	(4,143)
Consumer	(656)	(2,974)
Recoveries:		
Commercial and industrial	103	1,175
Real estate and agriculture	139	208
Consumer	292	1,186
Net charge-offs	(1,643)	(5,593)
Allowance for credit losses at end of period	\$ 32,067	\$ 32,543

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Ratio of allowance to end of period loans	1.01%	1.04%
Ratio of net charge-offs to average loans (annualized)	0.21%	0.18%
Ratio of allowance to end of period nonperforming loans	551.4%	634.7%

**Table of Contents***Securities*

The carrying cost of securities totaled \$2.09 billion at March 31, 2008 compared with \$1.86 billion at December 31, 2007, an increase of \$228.8 million or 12.3%. At March 31, 2008, securities represented 32.3% of total assets compared with 29.2% of total assets at December 31, 2007.

The following table summarizes the amortized cost of securities as of the dates shown (available-for-sale securities are not adjusted for unrealized gains or losses):

	March 31, 2008	December 31, 2007
	(Dollars in thousands)	
U.S. Treasury securities and obligations of U.S. government agencies	\$ 89,388	\$ 229,119
70% nontaxable preferred stock	14,025	14,025
States and political subdivisions	86,062	87,517
Corporate debt securities	3,217	3,215
Collateralized mortgage obligations	212,881	223,952
Mortgage-backed securities	1,661,618	1,282,338
Qualified Zone Academy Bond (QZAB)	8,000	8,000
Equity securities	7,288	7,260
<b>Total amortized cost</b>	<b>\$ 2,082,479</b>	<b>\$ 1,855,426</b>
<b>Total fair value</b>	<b>\$ 2,114,653</b>	<b>\$ 1,858,042</b>

*Premises and Equipment*

Premises and equipment, net of accumulated depreciation, totaled \$123.8 million and \$120.0 million at March 31, 2008 and December 31, 2007, respectively, an increase of \$3.8 million or 3.1%. The increase was primarily due to the six banking centers acquired from Banco Popular.

*Deposits*

Total deposits were \$4.95 billion at March 31, 2008 compared with \$4.97 billion at December 31, 2007, a decrease of \$17.7 million or 0.4%. At March 31, 2008, noninterest-bearing deposits accounted for approximately 24.3% of total deposits compared with 23.5% of total deposits at December 31, 2007. Interest-bearing demand deposits totaled \$3.75 billion or 75.7% of total deposits at March 31, 2008 compared with \$3.80 billion or 76.5% of total deposits at December 31, 2007.

The following table summarizes the daily average balances and weighted average rates paid on deposits for the periods indicated below:

	Three Months Ended		Year Ended	
	March 31, 2008	Average Rate	December 31, 2007	Average Rate
	Average Balance	(Dollars in thousands)		Average Rate
Interest-bearing demand	\$ 869,728	1.44%	\$ 829,757	1.97%
Regular savings	233,814	0.76	222,397	0.99
Money market savings	1,018,532	2.75	983,187	3.34
Time deposits	1,660,635	4.45	1,549,064	4.60
<b>Total interest-bearing deposits</b>	<b>3,782,709</b>	<b>3.07</b>	<b>3,584,405</b>	<b>3.42</b>
Noninterest-bearing deposits	1,155,210		1,143,114	

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Total deposits	\$ 4,937,919	2.35%	\$ 4,727,519	2.60%
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**Table of Contents***Other Borrowings*

The Company utilizes borrowings to supplement deposits to fund its lending and investment activities. Borrowings consist of funds from the Federal Home Loan Bank ( FHLB ) and correspondent banks. FHLB advances are considered short-term, overnight borrowings. At March 31, 2008, the Company had \$95.0 million in FHLB advances and \$30.4 million in FHLB long-term notes payable compared with no FHLB advances and \$31.5 million in FHLB long-term notes payable at December 31, 2007. The weighted average interest rate paid on the FHLB notes payable at period end was 5.3%. The maturity dates on the FHLB notes payable range from the years 2008 to 2028 and have interest rates ranging from 3.08% to 6.26%. The highest outstanding balance of FHLB advances during the first quarter of 2008 was \$185.0 million compared with \$240.0 million during 2007. The Company had no federal funds purchased at March 31, 2008 or December 31, 2007.

At March 31, 2008, the Company had \$70.9 million in securities sold under repurchase agreements compared with \$84.6 million at December 31, 2007, a decrease of \$13.6 million or 16.1%. The decrease was primarily due to normal customer activity.

The following table presents the Company's borrowings at March 31, 2008 and December 31, 2007:

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	<b>(Dollars in thousands)</b>	
FHLB advances	\$ 95,000	\$
FHLB long-term notes payable	30,360	31,466
Total other borrowings	125,360	31,466
Federal funds purchased		
Securities sold under repurchase agreements	70,942	84,581
Total	\$ 196,302	\$ 116,047

*Junior Subordinated Debentures*

At March 31, 2008 and December 31, 2007, the Company had outstanding \$112.9 million in junior subordinated debentures issued to the Company's unconsolidated subsidiary trusts.

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A summary of pertinent information related to the Company's ten issues of junior subordinated debentures outstanding at March 31, 2008 is set forth in the table below:

Description	Issuance Date	Trust Preferred Securities Outstanding	Interest Rate <sup>(1)</sup>	Junior Subordinated Debt Owed to Trusts	Maturity Date <sup>(2)</sup>
Prosperity Statutory Trust II	July 31, 2001	\$ 15,000,000	3 month LIBOR + 3.58%, not to exceed 12.50%	\$ 15,464,000	July 31, 2031
Prosperity Statutory Trust III	Aug. 15, 2003	12,500,000	6.50% <sup>(3)</sup>	12,887,000	Sept. 17, 2033
Prosperity Statutory Trust IV	Dec. 30, 2003	12,500,000	6.50% <sup>(4)</sup>	12,887,000	Dec. 30, 2033
SNB Statutory Trust II <sup>(5)</sup>	Mar. 26, 2003	10,000,000	3 month LIBOR +3.15%	10,310,000	Mar. 26, 2033
SNB Capital Trust III <sup>(5, 6)</sup>	Mar. 27, 2003	10,000,000	3 month LIBOR +3.15%	10,310,000	Mar. 27, 2033
SNB Capital Trust IV <sup>(5)</sup>	Sept. 25, 2003	10,000,000	3 month LIBOR +3.00%	10,310,000	Sept. 25, 2033
TXUI Statutory Trust I <sup>(7)</sup>	Sept. 07, 2000	7,000,000	10.60%	7,210,000	Sept. 07, 2030
TXUI Statutory Trust II <sup>(7)</sup>	Dec. 19, 2003	5,000,000	6.45% <sup>(8)</sup>	5,155,000	Dec. 19, 2033
TXUI Statutory Trust III <sup>(7)</sup>	Nov. 30, 2005	15,500,000	3 month LIBOR +1.39%	15,980,000	Dec. 15, 2035
TXUI Statutory Trust IV <sup>(7)</sup>	Mar. 31, 2006	12,000,000	3 month LIBOR +1.39%	12,372,000	June 30, 2036

(1) The 3-month LIBOR in effect as of March 31, 2008 was 2.69%.

(2) All debentures are callable five years from issuance date except for TXUI Statutory Trust I which is callable ten years from issuance date.

(3) The debentures bear a fixed interest rate until September 17, 2008, when the rate begins to float on a quarterly basis based on the three-month LIBOR plus 3.00%.

(4) The debentures bear a fixed interest rate until December 30, 2008, when the rate begins to float on a quarterly basis based on the three-month LIBOR plus 2.85%.

(5) Assumed in connection with the SNB acquisition on April 1, 2006.

(6) Subsequently redeemed on April 7, 2008.

(7) Assumed in connection with the TXUI acquisition on January 31, 2007.

(8) The debentures bear a fixed interest rate until December 19, 2008, when the rate begins to float on a quarterly basis based on the three-month LIBOR plus 2.85%.

**Liquidity**

Liquidity involves the Company's ability to raise funds to support asset growth or reduce assets to meet deposit withdrawals and other payment obligations, to maintain reserve requirements and otherwise to operate the Company on an ongoing basis. The Company's liquidity needs have primarily been met by growth in core deposits and the issuance of junior subordinated debentures. Although access to purchased funds from correspondent banks is available and has been utilized on occasion to take advantage of investment opportunities, the Company does not generally rely on these external funding sources.





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Both the Board of Governors of the Federal Reserve System, with respect to the Company, and the Federal Deposit Insurance Corporation ( FDIC ), with respect to the Bank, have established certain minimum risk-based capital standards that apply to bank holding companies and federally insured banks. As of March 31, 2008, the Company s Tier 1 risk-based capital, total risk-based capital and leverage capital ratios were 13.09%, 14.04% and 7.84%, respectively. As of March 31, 2008, the Bank s risk-based capital ratios were above the levels required for the Bank to be designated as well capitalized by the FDIC, with Tier-1 risk-based capital, total risk-based capital and leverage capital ratios of 11.39%, 12.35% and 6.83%, respectively.

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### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company manages market risk, which for the Company is primarily interest rate risk, through its Asset Liability Committee which is composed of senior officers of the Company, in accordance with policies approved by the Company's Board of Directors.

The Company uses simulation analysis to examine the potential effects of market changes on net interest income and market value. The Company considers macroeconomic variables, Company strategy, liquidity and other factors as it quantifies market risk. See the Company's Annual Report on Form 10-K, Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations-Interest Rate Sensitivity and Liquidity which was filed on March 1, 2008 for further discussion.

### ITEM 4. CONTROLS AND PROCEDURES

*Evaluation of disclosure controls and procedures.* As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply judgment in evaluating its controls and procedures. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)) were effective as of the end of the period covered by this report.

*Changes in internal control over financial reporting.* There were no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended March 31, 2008 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Neither the Company nor the Bank is currently a party to any material legal proceeding.

### ITEM 1A. RISK FACTORS

There have been no material changes in the Company's risk factors from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- a. Not applicable
- b. Not applicable
- c. Not applicable

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

### ITEM 5. OTHER INFORMATION

Not applicable



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ITEM 6. EXHIBITS

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
3.1	Amended and Restated Articles of Incorporation of Prosperity Bancshares, Inc. (incorporated herein by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-1 (Registration No. 333-63267) (the "Registration Statement"))
3.2	Articles of Amendment to Amended and Restated Articles of Incorporation of Prosperity Bancshares, Inc. (incorporated herein by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2006)
3.3	Amended and Restated Bylaws of Prosperity Bancshares, Inc. (incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on October 19, 2007)
4.1	Form of certificate representing shares of the Company's common stock (incorporated by reference to Exhibit 4 to the Registration Statement)
31.1*	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
31.2*	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
32.1**	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2**	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Filed with this Quarterly Report on Form 10-Q.

\*\* Furnished with this Quarterly Report on Form 10-Q.



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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PROSPERITY BANCSHARES, INC. ®  
(Registrant)

Date: 05/9/08

/s/ David Zalman  
David Zalman  
Chief Executive Officer

Date: 05/9/08

/s/ David Hollaway  
David Hollaway  
Chief Financial Officer