FORTUNE BRANDS INC Form 10-Q May 08, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-9076

# FORTUNE BRANDS, INC.

(Exact name of Registrant as specified in its charter)

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**DELAWARE** (State or other jurisdiction of

13-3295276 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

**520** Lake Cook Road, Deerfield, Illinois (Address of principal executive offices)

60015-5611 (Zip Code)

Registrant s telephone number, including area code: (847) 484-4400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such period that the registrant was required to submit and post such files). "Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act). Large accelerated filer x Accelerated filer in Non-accelerated filer (Do not check if a smaller reporting company) in Smaller reporting company in Smaller reportin

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of the registrant s common stock, par value \$3.125 per share, at April 30, 2009 was 150,197,877.

#### PART I. FINANCIAL INFORMATION

# Item 1. FINANCIAL STATEMENTS.

# FORTUNE BRANDS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEET

(in millions)

	March 31, 2009 (Unaudited)		2009 200	
Assets				
Current assets				
Cash and cash equivalents	\$	240.1	\$	163.3
Accounts receivable, net		843.5		918.5
Inventories				
Maturing spirits		1,145.1		1,128.1
Other raw materials, supplies and work in process		365.0		366.7
Finished products		464.2		480.6
		1,974.3		1,975.4
Other current assets		435.9		410.9
Total current assets		3,493.8		3,468.1
Property, plant and equipment, net		1,482.2		1,553.9
Goodwill resulting from business acquisitions		3,541.7		3,571.8
Other intangible assets resulting from business acquisitions, net		3,151.3		3,211.4
Other assets		282.3		286.7
Total assets	\$ 1	1,951.3	\$	12,091.9

See notes to condensed consolidated financial statements.

# CONDENSED CONSOLIDATED BALANCE SHEET

(in millions, except per share amounts)

	March 31, 2009 (Unaudited)	December 31, 2008
Liabilities and equity		
Current liabilities		
Notes payable to banks	\$ 29.3	\$ 31.6
Current portion of long-term debt	9.6	5.0
Accounts payable	349.9	387.7
Other current liabilities	692.9	765.8
Total current liabilities	1,081.7	1,190.1
	4.022.2	
Long-term debt	4,923.2	4,688.6
Deferred income taxes	704.2	700.0
Accrued pension and postretirement benefits	439.6	442.2
Other non-current liabilities	267.1	371.4
Total liabilities	7,415.8	7,392.3
Equity		
Fortune Brands stockholders equity		
\$2.67 Convertible Preferred stock redeemable at Company s option	5.4	5.5
Common stock, par value \$3.125 per share, 234.9 shares issued	734.0	734.0
Paid-in capital	728.8	716.4
Accumulated other comprehensive loss	(598.2)	(478.4)
Retained earnings	6,987.0	7,046.2
Treasury stock, at cost	(3,335.6)	(3,337.7)
	•	
Total Fortune Brands stockholders equity	4,521.4	4,686.0
Noncontrolling interests	14.1	13.6
Total equity	4,535.5	4,699.6
	,	,,,,,,,
Total liabilities and equity	\$ 11,951.3	\$ 12,091.9

See notes to condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF INCOME

# For the Three Months Ended March 31, 2009 and 2008

(in millions, except per share amounts)

# (Unaudited)

	1	2009		2008
Net sales	\$ 1	,438.9	\$ 1	,806.1
Cost of products sold		786.9		977.7
Excise taxes on spirits		101.1		95.1
Advertising, selling, general and administrative expenses		445.6		491.4
Amortization of intangible assets		8.3		12.4
Restructuring charges		36.5		2.3
Operating income		60.5		227.2
Interest expense		52.5		60.6
Other expense, net		4.5		0.4
Income from continuing operations before income taxes		3.5		166.2
Income taxes		(5.4)		52.4
Income from continuing operations		8.9		113.8
Income from discontinued operations				12.9
Net income		8.9		126.7
Less: Net income attributable to noncontrolling interests		1.5		6.2
Net income attributable to Fortune Brands	\$	7.4	\$	120.5
Amounts attributable to common stockholders:				
Income from continuing operations, net of tax	\$	7.4	\$	107.6
Income from discontinued operations, net of tax				12.9
Net income attributable to Fortune Brands	\$	7.4	\$	120.5
Earnings per common share				
Basic	Ф	0.05	ф	0.70
Continuing operations	\$	0.05	\$	0.70
Discontinued operations				0.08
Net income attributable to Fortune Brands common shareholders	\$	0.05	\$	0.78
Diluted Continuing operations	\$	0.05	\$	0.69
Discontinued operations	Ф	0.03	φ	0.09
Discontinued operations				0.00
Net income attributable to Fortune Brands common shareholders	\$	0.05	\$	0.77

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Dividends paid per common share	\$ 0.44	\$ 0.42
Average number of common shares outstanding Basic	150.1	154.0
Diluted	151.4	156.3

See notes to condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

# For the Three Months Ended March 31, 2009 and 2008

(in millions)

(Unaudited)

	2009	2008
Operating activities	Φ. 0.0	<b>4.106</b>
Net income	\$ 8.9	\$ 126.7
Restructuring charges	5.1	1.2
Depreciation	65.1	52.2
Amortization	9.0	12.4
Stock-based compensation	12.2	5.9
Deferred income taxes	(6.1)	9.3
Dividends paid to noncontrolling interests	(1.0)	(5.7)
Changes in assets and liabilities:	50.0	22.2
Decrease in accounts receivable	58.9	33.2
Increase in inventories	(28.1)	(77.1)
Decrease in accounts payable	(32.5)	(31.9)
Decrease in accrued expenses and other liabilities	(169.6)	(226.6)
Decrease in accrued taxes Other operating activities, net	(19.5) (4.9)	(13.8) (30.3)
Net cash used by operating activities	(102.5)	(144.5)
Investing activities		
Capital expenditures	(27.0)	(33.4)
Proceeds from the disposition of assets	0.7	1.5
Loans to affiliates	(29.0)	
Net cash used by investing activities	(55.3)	(31.9)
Financing activities		
(Decrease) increase in short-term debt and commercial paper, net	(1.0)	204.7
Issuance of long-term debt	688.0	20
Repayment of long-term debt	(394.8)	(0.1)
Dividends to stockholders	(66.2)	(64.8)
Proceeds received from exercise of stock options	1.5	4.1
Tax benefit on exercise of stock options	0.1	0.4
Other financing activities, net		1.4
Net cash provided by financing activities	227.6	145.7
Effect of foreign exchange rate changes on cash	7.0	6.4
Net increase (decrease) in cash and cash equivalents	\$ 76.8	\$ (24.3)
Cash and cash equivalents at beginning of period	\$ 163.3	\$ 203.7

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Cash and cash equivalents at end of period

\$ 240.1 \$ 179.4

See notes to condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

# For the Three Months Ended March 31, 2009 and 2008

(in millions, except per share amounts)

(Unaudited)

		Fortu	ne Brands,	Inc. Stockho	olders Equity	y		
	Convertible Preferred Stock	Common Stock	Paid-in Capital	AOCI	Retained Earnings	Treasury Stock, At Cost	controlling Interest	Total
Balance at December 31, 2007	\$ 5.7	\$ 734.0	\$ 684.3	\$ 349.1	\$ 6,999.3	(\$3,086.9)	15.6	\$ 5,701.1
Comprehensive income								
Net income					120.5		$1.9_{(2)}$	122.4
Translation adjustments, net of effect of								
hedging activities				125.5				125.5
Pension and postretirement benefit								
adjustments				1.0				1.0
Total comprehensive income				126.5	120.5		1.9	248.9
Dividends paid to noncontrolling interests							(1.4)	(1.4)
Dividends (\$0.42 per Common share and								
\$0.6675 per Preferred share)					(64.8)			(64.8)
Stock-based compensation			10.7		(0.4)	4.8		15.1
Tax benefit on exercise of stock options			0.7					0.7
Conversion of preferred stock (<0.1 shares)			(0.3)			0.3		
Balance at March 31, 2008	\$ 5.7	\$ 734.0	\$ 695.4	\$ 475.6	\$ 7,054.6	(\$3,081.8)	\$ 16.1	\$ 5,899.6
Balance at December 31, 2008	\$ 5.5	\$ 734.0	\$716.4	\$ (478.4)	\$ 7,046.2	\$ (3,337.7)	\$ 13.6	\$4,699.6
Comprehensive income								
Net income					7.4		1.5	8.9
Translation adjustments, net of effect of								
hedging				(121.4)				(121.4)
Pension and postretirement benefit								
adjustments				1.6				1.6
Total comprehensive income				(119.8)	7.4		1.5	(110.9)
Dividends paid to noncontrolling interests							(1.0)	(1.0)
Dividends (\$0.44 per Common share and								
\$0.6675 per Preferred share)					(66.2)			(66.2)
Stock-based compensation			12.1		(0.4)	1.9		13.6
Tax benefit on exercise of stock options			0.4					0.4
Conversion of preferred stock (<0.1 shares)	(0.1)		(0.1)			0.2		
Balance at March 31, 2009	\$ 5.4	\$ 734.0	\$ 728.8	\$ (598.2)	\$ 6,987.0	\$ (3,335.6)	\$ 14.1	\$ 4,535.5

<sup>(1)</sup> Accumulated other comprehensive income (loss)

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(2) 2008 net income on the condensed consolidated statement of stockholders equity does not include \$4.3 million of income from noncontrolling interests that was repurchased on September 30, 2008 and was classified on the balance sheet in mezzanine equity until repurchased.

See notes to condensed consolidated financial statements.

6

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Presentation and Principles of Consolidation

References to we, our, us, Fortune Brands and the Company refer to Fortune Brands, Inc. and its consolidated subsidiaries as a whole, unles context otherwise requires.

The condensed consolidated balance sheet as of March 31, 2009, the related condensed consolidated statements of income for the three-month periods ended March 31, 2009 and 2008 and the related condensed consolidated statements of cash flows and stockholders equity for the three-month periods ended March 31, 2009 and 2008 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the financial statements have been included. Interim results may not be indicative of results for a full year.

The condensed consolidated financial statements and notes are presented as permitted by Form 10-Q and do not contain certain information included in our annual consolidated financial statements and notes. The year-end condensed consolidated balance sheet was derived from the audited financial statements, but does not include all disclosures required by generally accepted accounting principles. This Form 10-Q should be read in conjunction with the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2008.

#### 2. Recently Issued Accounting Standards

Disclosures about Postretirement Benefit Plans

In December 2008, the Financial Accounting Standards Board (FASB) issued Financial Statement of Position No. FAS 132(R)-1 (FSP FAS 132(R)-1), Employers Disclosures about Postretirement Benefit Plan Assets. FSP FAS 132(R)-1 amends Statement of Financial Accounting Standards No. 132 (revised 2003), Employers Disclosure about Pensions and Other Postretirement Benefits, providing guidance on an employer s disclosures about plans assets of a defined benefit pension or other postretirement plan. FSP FAS 132(R)-1 is effective for fiscal years ending after December 15, 2009 (calendar year-end 2009 for Fortune Brands). FSP FAS 132(R)-1 will require additional disclosure relating to plan assets.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2. Recently Issued Accounting Standards (Continued)

#### **Business Combinations**

On January 1, 2009, we adopted Statement of Financial Accounting Standards (FAS) No. 141 (revised 2007) (FAS 141R), Business Combinations. FAS 141R replaces FAS No. 141, Business Combinations. FAS 141R establishes principles and requirements for how an acquirer, a) recognizes and measures the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree, b) recognizes and measures the goodwill acquired and c) determines what information to disclose. FAS 141R also requires that all acquisition-related costs, including restructuring, be recognized separately from the acquisition. FAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008 (calendar 2009 for Fortune Brands). This Statement eliminates adjustments to goodwill for changes in deferred tax assets and uncertain tax positions after the acquisition accounting measurement period (limited to one year from acquisition), including for acquisitions prior to adoption of FAS 141R. The adoption of FAS 141R may result in increased volatility in the results of our operations to the extent that uncertain tax positions related to prior acquisitions are resolved more or less favorably than originally estimated.

#### Noncontrolling Interests in Consolidated Financial Statements

On January 1, 2009, we adopted Statement of Financial Accounting Standards No. 160 (FAS 160), Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51. FAS 160 amends Accounting Research Bulletin No. 51, establishing accounting and reporting standards for the noncontrolling interest (previously referred to as minority interest) in a subsidiary and for the deconsolidation of a subsidiary. This Statement changes the consolidated balance sheet presentation of noncontrolling interests from the mezzanine level (between liabilities and stockholders equity) to a component of stockholders equity. FAS 160 requires expanded disclosures in the consolidated financial statements that clearly identify and distinguish between the interests of the parent s owners and the interests of the noncontrolling owners of a subsidiary. This statement has been applied prospectively except presentation and disclosure requirements are applied retrospectively for all periods presented.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 3. Discontinued Operations

In the third quarter of 2007, we sold the William Hill and Canyon Road wine brands and related assets to E. & J. Gallo Winery. In December 2007, we sold the remaining U.S. wine assets to Constellation Brands, Inc. for \$887.0 million. The statement of income for the three months ended March 31, 2008 reflected our U.S. Wine business as a discontinued operation.

The following table summarizes the results of the discontinued operations for the three months ended March 31, 2008 when we revised the calculation of the after tax gain by recording a tax benefit of \$12.9 million. The tax benefit resulted from lower estimated state tax liabilities from the sale of the U.S. Wine business. There was no income statement impact from discontinued operations for the three months ended March 31, 2009.

	Three Months
(in millions)	<b>Ended March 31, 2008</b>
Net sales	\$
Loss from discontinued operations before income taxes	\$
Income tax benefits	(12.9)
Income from discontinued operations, net of income taxes	\$ 12.9

### 4. Goodwill and Other Identifiable Intangible Assets

We had goodwill of \$3,541.7 million as of March 31, 2009. The decrease in goodwill of \$30.1 million during the three months ended March 31, 2009 compared to December 31, 2008 was due to foreign currency translation adjustments (\$26.0 million) and acquisition-related adjustments associated with the acquisition of Cruzan rum, which was acquired in September 2008 (\$4.1 million).

The change in the net carrying amount of goodwill by segment was as follows:

a		alance at		ion-Related		nslation		alance at
(in millions)	Decen	iber 31, 2008	Adju	stments	Adji	ustments	Mar	ch 31, 2009
Spirits	\$	2,098.2	\$	(4.1)	\$	(25.2)	\$	2,068.9
Home and Hardware		1,461.8				(0.8)		1,461.0
Golf		11.8						11.8
Total goodwill, net	\$	3,571.8	\$	(4.1)	\$	(26.0)	\$	3,541.7

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 4. Goodwill and Other Identifiable Intangible Assets (Continued)

We also had indefinite-lived intangibles, principally trade names, of \$2,575.6 million and \$2,682.4 million as of March 31, 2009 and December 31, 2008, respectively. The decrease of \$106.8 million was due to changes in foreign currency translation adjustments.

Amortizable identifiable intangible assets, principally trade names, are subject to amortization over their estimated useful life, 5 to 30 years, based on the assessment of a number of factors that may impact useful life. These factors include historical and trade name performance with respect to consumer name recognition, geographic market presence, market share, plans for ongoing trade name support and promotion, financial results and other relevant factors.

The gross carrying value and accumulated amortization by class of intangible assets as of March 31, 2009 and December 31, 2008 are as follows:

	A	March 31, 200	)9	As of December 31, 2008					
(in millions)	Gross Carrying Amounts		ımulated ortization	Net Book Value	Gross Carrying Amounts		cumulated nortization	Net Book Value	
Indefinite-lived intangible assets	\$ 2,647.6	\$	$(72.0)^{(1)}$	\$ 2,575.6	\$ 2,754.4	\$	$(72.0)^{(1)}$	\$ 2,682.4	
Amortizable intangible assets									
Trade names	554.5		(164.4)	390.1	505.5		(161.2)	344.3	
Customer and contractual relationships	268.3		(126.3)	142.0	262.9		(123.1)	139.8	
Patents/proprietary technology	40.5		(29.5)	11.0	40.5		(29.0)	11.5	
Licenses and other	45.3		(12.7)	32.6	45.3		(11.9)	33.4	
Total	908.6		(332.9)	575.7	854.2		(325.2)	529.0	
Total identifiable intangibles	\$ 3,556.2	\$	(404.9)	\$ 3,151.3	\$ 3,608.6	\$	(397.2)	\$ 3,211.4	

<sup>(1)</sup> Accumulated amortization prior to the adoption of Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

Intangible amortization was \$8.3 million and \$12.4 million for the three months ended March 31, 2009 and 2008, respectively. This decrease was primarily due to lower amortization associated with the write-down of definite-lived intangible assets in 2008.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# 5. Related Parties Future Brands LLC

In May 2001, the Spirits business completed transactions with V&S Group (V&S) creating a joint venture named Future Brands LLC (Future Brands) to distribute, over an initial ten-year period, both companies—spirits brands in the United States and provide related selling and invoicing services. Beam Global Spirits & Wine, Inc. (BGSW or the Spirits business) accounted for this joint venture using the equity method of accounting. V&S paid \$270 million to gain access to our Spirits business—s U.S. distribution network and to acquire an equity interest in Future Brands. We accounted for the \$270 million gain on the sale of our equity interest in Future Brands as deferred income due to certain continuing obligations of Jim Beam Brands Co., including, but not limited to, making payments to suppliers, employees and other parties with which Future Brands has contracts in the event of a default of Future Brands. In June 2001, we began amortizing these amounts to Other expense, net, and income taxes on a straight-line basis over the initial term of the agreement. As the Future Brands joint venture was a cost sharing initiative and was considered integral to our operations, we classified the equity earnings in advertising, selling, general and administrative expense.

On September 30, 2008, we closed a transaction that resulted in the early termination of the U.S. distribution agreement between BGSW and the U.S. business of V&S acquired by Pernod Ricard S.A. As a part of the early termination of the U.S. distribution agreement, BGSW redeemed the 49% interest in Future Brands held by V&S. Future Brands was consolidated as of September 30, 2008 and the consolidation did not have a material impact on our financial statements.

### The Edrington Alliance and Maxxium Worldwide B.V.

In September 2008, BGSW and The Edrington Group Ltd. (TEG) entered into an agreement establishing an international distribution alliance that is a combination of jointly-owned and Company-owned sales forces in 24 markets. Operations under the new alliance began on April 1, 2009. This alliance simplifies our international routes to market and gives us greater control over our distribution. The alliance provides that BGSW and TEG have joint 50-50 ownership of sales and distribution companies in certain markets and that BGSW wholly-controlled or TEG wholly-controlled distribution companies distribute both companies products and third party products in certain other markets. To purchase the Beam wholly-owned entities and our 50% ownership in alliance joint venture entities, in April 2009, we paid 53.2 million (approximately \$71.1 million), net of dividends paid back to the Company.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 5. Related Parties (Continued)

The Edrington Alliance and Maxxium Worldwide B.V. (Continued)

Prior to March 30, 2009, BGSW owned a 25% interest in the Maxxium Worldwide B.V. (Maxxium) international sales and distribution joint venture. The other equal partners in Maxxium were Rémy Cointreau S.A. (Rémy), V&S and TEG. In accordance with a Settlement Agreement executed in September 2008, on March 30, 2009, Rémy and V&S exited the joint venture and BGSW became a 50% owner of Maxxium with TEG. BGSW and TEG are working together to facilitate an orderly transition or winding down of Maxxium operations. We believe that our remaining investment in Maxxium of \$47.6 million will be recovered in conjunction with transitioning to the alliance with TEG. We had guaranteed certain credit facilities and bank loans of Maxxium that terminated March 31, 2009. Since April 1, 2009, we have been providing similar guarantees of the credit facilities of the new joint venture entities in the alliance with TEG. As of March 31, 2009, we had advanced \$29.0 million, classified in other current assets (\$17.7 million) or other noncurrent assets (\$11.3 million), to Maxxium entities that became wholly-owned subsidiaries of our Spirits business on April 1, 2009. We received repayment on \$9.8 million of the loans in April 2009.

#### 6. Income Taxes

The effective income tax rate for the three months ended March 31, 2009 and 2008 was (154.3)% and 31.5%, respectively. The negative effective tax rate in 2009 was primarily due to higher tax benefits from restructuring and restructuring-related charges relative to lower taxed income before these charges. In addition, the effective tax rate was favorably impacted by a lower proportion of domestic income in 2009, which is taxed at a higher rate relative to foreign income. The effective tax rate for the three months ended March 31, 2009 was also impacted by tax expense of \$7.8 million to adjust taxes payable for a prior period item.

It is reasonably possible that, within the next 12 months, total unrecognized tax benefits may decrease in the range of \$5 to \$100 million primarily as a result of the conclusion of U.S. federal, state and foreign income tax proceedings.

# $NOTES\ TO\ CONDENSED\ CONSOLIDATED\ FINANCIAL\ STATEMENTS\ (Continued)$

### 7. Information on Business Segments

Net sales and operating income for the three months ended March 31, 2009 and 2008 by segment were as follows:

			% Change
(in millions)	2009	2008	vs. Prior Year
Net Sales			
Spirits	\$ 486.3	\$ 515.3	(5.6)%
Home and Hardware	605.6	894.4	(32.3)
Golf	347.0	396.4	(12.5)
Net Sales	\$ 1,438.9	\$ 1,806.1	(20.3)%
Operating Income (Loss)			
Spirits	\$ 128.6	\$ 128.6	0.0%
Home and Hardware	(54.9)	60.9	n/a
Golf	9.0	51.5	(82.5)
Corporate expenses	(22.2)	(13.8)	(60.9)
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Operating Income	\$ 60.5	\$ 227.2	(73.4)%

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 8. Earnings Per Share

The computation of basic and diluted earnings per common share (EPS) is as follows:

(in millions, except for per share amounts)	Three Months March 31 2009	
Income from continuing operations	\$ 7.4	\$ 107.6
Income from discontinued operations		12.9
Net income attributable to Fortune Brands	7.4	120.5
Less: Preferred stock dividends	0.1	0.2
Income attributable to Fortune Brands common stockholders basic	7.3	120.3
Convertible Preferred stock dividends	0.1	0.2
Income attributable to Fortune Brands common stockholders diluted	\$ 7.4	\$ 120.5
Weighted average number of common shares outstanding basic	150.1	154.0
Conversion of Convertible Preferred stock	1.2	1.2
Exercise of stock options	0.1	1.1
Weighted average number of common shares outstanding diluted	151.4	156.3
Earnings per common share		
Basic		
Continuing operations	\$ 0.05	\$ 0.70
Discontinued operations		0.08
Net income attributable to Fortune Brands	\$ 0.05	\$ 0.78
Diluted		
Continuing operations	\$ 0.05	\$ 0.69
Discontinued operations		0.08
Net income attributable to Fortune Brands	\$ 0.05	\$ 0.77

For the three months ended March 31, 2009 and 2008, certain stock options were excluded from the calculation of weighted average shares for diluted EPS if they were antidilutive (the exercise price exceeded the average stock price). These excluded stock options were approximately 14.7 million and 8.8 million shares for the three months ended March 31, 2009 and 2008, respectively.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 9. Pension and Other Retiree Benefits

The components of net periodic benefit cost for pension and postretirement benefits for the three months ended March 31, 2009 and 2008 were as follows:

	•	Three Months Ended March 31,										
	Pension	n Benefits	Postretireme	ent Benefits								
(in millions)	2009	2008	2009	2008								
Service cost	\$ 8.0	\$ 8.0	\$ 0.7	\$ 0.8								
Interest cost	15.8	14.5	2.4	2.3								
Expected return on plan assets	(19.0)	(17.4)										
Amortization of prior service cost (credit)	0.6	0.6	(0.3)	(0.3)								
Amortization of net loss	3.7	2.0	0.1	0.1								
Curtailment losses	1.2											
Net periodic benefit cost	\$ 10.3	\$ 7.7	\$ 2.9	\$ 2.9								

Curtailment losses related to the downsizing or closure of facilities in the Home and Hardware business.

#### 10. Fair Value Measurements

On January 1, 2008, we adopted Statement of Financial Accounting Standards No. 157 (FAS 157), Fair Value Measurement. FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about assets and liabilities measured at fair value. FAS 157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels. Level 1 inputs, the highest priority, are quoted prices in active markets for identical assets or liabilities. Level 2 inputs reflect other than quoted prices included in Level 1 that are either observable directly or through corroboration with observable market data. Level 3 inputs are unobservable inputs, due to little or no market activity for the asset or liability, such as internally-developed valuation models. As permitted under FAS 157, on January 1, 2009, we adopted the nonrecurring fair value measurement disclosures for nonfinancial assets and liabilities, such as goodwill and indefinite-lived intangible assets. The impact of adopting FAS 157 was not material.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 10. Fair Value Measurements (Continued)

Assets and liabilities measured at fair value on a recurring basis as of March 31, 2009 and December 31, 2008 were as follows:

		icant Otl	_
		vable Inp	puts
	(1 March 31,	Level 2) Dece	ember 31,
(in millions)	2009		2008
<u>Assets</u>			
Derivative financial instruments	\$ 32.1	\$	49.0
Deferred compensation program assets	39.7		50.4
Total assets	\$ 71.8	\$	99.4
<u>Liabilities</u>			
Derivative financial instruments	\$ 9.1	\$	18.0
Deferred compensation program liabilities	39.7		50.4
Total liabilities	\$ 48.8	\$	68.4

Derivatives are either foreign exchange contracts recorded at fair value to hedge currency fluctuations for transactions denominated in foreign currencies or commodity swaps of forecasted commodity purchases. Deferred compensation programs assets and liabilities are for programs where select employees can defer compensation until death, disability or other termination of employment.

#### 11. Financial Instruments

On January 1, 2009, we adopted Statement of Financial Accounting Standards No. 161 (FAS 161), Disclosures about Derivative Instruments and Hedging Activities. FAS 161 establishes the disclosure requirements for derivatives instruments and for hedging activities in order to provide users of financial statements with an enhanced understanding of a) how and why derivatives are used, b) how derivative instruments and related hedged items are accounted for, and c) how they affect financial position, financial performance and cash flows.

We do not enter into financial instruments for trading or speculative purposes. Financial instruments are principally used to reduce the impact of changes in foreign currency exchange rates, interest rates and commodities used as raw materials in our products. The principal derivative financial instruments we enter into on a routine basis are foreign exchange contracts. In addition, from time to time, we enter into interest rate swaps and commodity swaps. There were no interest rate swaps or commodity swaps outstanding as of March 31, 2009.

Fair Value at Using

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 11. Financial Instruments (Continued)

We enter into foreign exchange contracts primarily to hedge forecasted sales and purchases denominated in select foreign currencies, thereby limiting currency risk that would otherwise result from changes in exchange rates. The periods of the foreign exchange contracts correspond to the periods of the forecasted transactions, which generally do not exceed 12 to 15 months subsequent to the latest balance sheet date. We also enter into foreign exchange contracts to hedge our risk to changes in the fair value of recognized foreign currency denominated assets and liabilities and to hedge a portion of our net investments in certain foreign subsidiaries. The effective portions of cash flow hedges are reported in other comprehensive income and are recognized in the statement of income when the hedged item affects earnings. The ineffective portion of all hedges is recognized in current period earnings. In addition, changes in fair value of all economic hedge transactions are immediately recognized in current period earnings. Our primary foreign currency hedge contracts pertain to the U.S. dollar, the Canadian dollar, the Euro and the Australian dollar. The gross U.S. dollar equivalent notional amount of all foreign currency derivative hedges outstanding at March 31, 2009 was \$764.3 million.

We enter into commodity swaps to manage the price risk associated with forecasted purchase of materials used in our operations. We account for these commodity derivatives as economic hedges or cash flow hedges. Changes in the fair value of economic hedges are recorded directly into current period earnings.

The counterparties to derivative contracts are major financial institutions. We are subject to credit risk on these contracts equal to the fair value of these instruments. Management currently believes that the risk of incurring material losses is unlikely and that the losses, if any, would be immaterial. There were no credit-risk-related contingent features in our derivative financial instruments.

The fair values of foreign exchange derivative instruments on the condensed consolidated balance sheet as of March 31, 2009 were:

(in millions)	Balance Sheet Location	Fair	Value
Asset derivatives	Other current assets	\$	32.1
Liability derivatives	Other current liabilities		9.1

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 11. Financial Instruments (Continued)

The effect of derivative instruments on the statement of income and other comprehensive income (OCI) for the three months ended March 31, 2009 was:

(in millions)	Recognized	Gain / (Loss) Recognized Recognized in Income						
Type of hedge	In OCI (Effective Portion)	Location of Gain/(Loss) Recognized in Income		sified from alated OCI				
Cash flow	\$ 4.1	Ü						
		Net sales	\$	6.4				
		Cost of sales		6.9				
Net investment	0.3							
Total	\$ 4.4		\$	13.3				

In the three months ended March 31, 2009, we recognized a \$2.5 million gain in Other expense, net, related to the ineffective portion of cash flow hedges. The impact of commodity hedges on the statement of income for the three months ended March 31, 2009 was de minimis. Changes in the fair value of foreign exchange contracts that hedge currency risk on recognized foreign currency denominated assets or liabilities are immediately recognized in Other expense, net, and totaled \$7.6 million of expense in the three months ended March 31, 2009. The Company has designated certain foreign currency denominated nonderivative financial instruments as hedges of the currency exposure of net investments in foreign operations in accordance with the requirements of FAS No. 52, Foreign Currency Translation, and FAS No. 133, Accounting for Derivative Instruments and Hedging Activities. The effective portion of the change in the fair value of net investment hedges was recorded in the cumulative translation adjustment account within accumulated other comprehensive income and totaled \$60.0 million as of March 31, 2009.

#### 12. Guarantees and Commitments

As of March 31, 2009, guarantees of the debt of Maxxium, our Spirits business s international sales and distribution joint venture, terminated. Since April 1, 2009, we have been providing similar guarantees of the credit facilities of the joint venture entities in the alliance with The Edrington Group.

We also guaranteed various leases for ACCO World Corporation, the Office business divested in a spin-off in 2005. We will continue to guarantee payment of certain real estate leases, with lease payments totaling approximately \$27.7 million, through April 2013. Accordingly, we have recorded the fair value of these guarantees on our financial statements in accordance with FASB Interpretation No. 45 (FIN 45), Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. The liability related to this guarantee was \$0.6 million as of March 31, 2009.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Guarantees and Commitments (Continued)

We have provided typical indemnities in connection with divestitures. These indemnities relate to various representations generally included in divestiture agreements, such as environmental, tax, product liability, employee liability and other contingencies, depending on the transactions. In several of these divestitures, a maximum obligation for certain contingencies is not specified, which is not unusual for these transactions. Pursuant to FIN 45, we cannot reasonably estimate potential payments under these divestiture-related indemnity obligations. The indemnities vary in duration, and in some cases the durations are indefinite. Because FIN 45 was effective after December 31, 2002, we did not record any liabilities in the consolidated financial statements for indemnities entered into prior to that date. We have not made any indemnity payments that were material to our financial position or results of operations for any quarter. Furthermore, we do not expect that any potential payments in connection with any of these indemnity obligations would have a material adverse effect on our consolidated financial position, results of operations or liquidity for 2009 or in future periods.

#### 13. Restructuring and Restructuring-Related Charges

Pre-tax restructuring and restructuring-related charges for three months ended March 31, 2009 and 2008 are shown below.

(in millions)	Т	hree Months End Restructurii	,	009
	Restructuring	g		Total
	Charges	Cost of Sales	G&A (1)	Charges
Spirits	\$ 0.7	\$	\$ 2.0	\$ 2.7
Home and Hardware	11.9	19.4	0.5	31.8
Golf	23.9	1.3	0.5	25.7
	\$ 36.5	\$ 20.7	\$ 3.0	\$ 60.2

(in millions)		Three Months En Restructuri		008
	Restructuring	g		Total
	Charges	Cost of Sales	G&A (1)	Charges
Spirits	\$	\$	\$ 1.0	\$ 1.0
Home and Hardware	2.3	2.6	2.2	7.1
	\$ 2.3	\$ 2.6	\$ 3.2	\$ 8.1

<sup>(1)</sup> General and administrative expenses.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 13. Restructuring and Restructuring-Related Charges (Continued)

Spirits charges of \$2.7 million in 2009 related to our strategic route-to-market initiatives in the U.S. and international markets. Home and Hardware charges of \$31.8 million were primarily due to continuing efforts to reduce manufacturing capacity and general and administrative costs, including the announced closure of three additional U.S. manufacturing facilities, as well as workforce and shift reductions. The Home and Hardware restructuring charges of \$11.9 million consisted of \$8.8 million for workforce reductions and \$3.1 million for fixed assets write-downs. Home and Hardware restructuring-related charges primarily consisted of accelerated depreciation associated with facilities being closed. Golf restructuring charges were primarily due to a company-wide workforce reduction and the closure of a shoe manufacturing facility. Golf charges also included fixed asset write-downs and inventory associated with the facility closure.

Spirits restructuring-related charges in 2008 related to one-time charges for targeted repositioning actions. Home and Hardware charges in 2008 principally related to supply chain realignment and cost reduction initiatives.

#### Reconciliation of Restructuring Liability

(in millions)	Dece	ance at mber 31, 2008	2009 Provision	Cash enditures	n-Cash narges	Ma	ance at irch 31, 2009
Workforce reductions	\$	30.7	\$ 31.7	\$ (13.2)	\$ (0.4)	\$	48.8
Asset write-downs			4.7	0.2	(4.9)		
Contract termination costs		7.3	0.2	(0.4)	(0.2)		6.9
Other		1.7	(0.1)	(0.8)	(0.2)		0.6
	\$	39.7	\$ 36.5	\$ (14.2)	\$ (5.7)	\$	56.3

(in millions)	Balance at December 31, 2008 2007 Provision		December 31, 2008 Cash Non-Cash						Mai	ance at rch 31, 008
Workforce reductions	\$	9.3	\$	3.2	\$	(6.3)	\$		\$	6.2
Asset write-downs				0.1		0.5		(0.6)		
Contract termination costs		3.7		0.1		(0.5)				3.3
Other		1.3		(1.1)		(0.2)				
	\$	14.3	\$	2.3	\$	(6.5)	\$	(0.6)	\$	9.5

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 14. Accumulated Other Comprehensive Income (Loss)

Total accumulated other comprehensive income (loss) consists of net income and other changes in stockholders—equity from transactions and other events from sources other than stockholders. It includes currency translation gains and losses, unrealized gains and losses from derivative instruments designated as cash flow hedges, deferred net gains on treasury rate locks, and amortization of unrecognized net periodic pension and postretirement cost. Included in the foreign currency adjustments balance at March 31, 2009 were deferred gains of \$20.8 million related to the cash flow hedging of forecasted transactions denominated in foreign currencies.

Total comprehensive income (loss) for the three months ended March 31, 2009 and 2008 was \$(110.9) million and \$248.9 million, respectively. The primary reasons for the decrease were lower net income and the impact of the change in exchange rates on the translation of foreign currency balance sheets.

# 15. Pending Litigation Tobacco Litigation and Indemnification

On December 22, 1994, we sold The American Tobacco Company (ATCO) subsidiary to Brown & Williamson Tobacco Corporation (B&W), at the time a wholly-owned subsidiary of B.A.T. Industries p.l.c. In connection with the sale, B&W and ATCO, which subsequently merged into B&W, agreed, under an Indemnification Agreement (the Indemnification Agreement), to indemnify Fortune Brands, Inc. against claims including legal expenses arising from smoking and health and fire safe cigarette matters relating to the tobacco business of ATCO.

On July 30, 2004, B&W and R.J. Reynolds Tobacco Holdings, Inc. announced that they had completed the combination of their respective U.S. tobacco businesses, previously conducted by B&W (and ATCO) and R.J. Reynolds Tobacco Co., by forming a new combined company known as R.J. Reynolds Tobacco Company. As a result of the combination and in accordance with the Indemnification Agreement, the new R.J. Reynolds Tobacco Company has assumed the indemnification obligations under the Indemnification Agreement relating to the U.S. business previously conducted by B&W (and ATCO). B&W has not been released from any of its obligations under the Indemnification Agreement. We refer to B&W and the new R.J. Reynolds Tobacco Company as the Indemnitor under the Indemnification Agreement.

The Indemnitor has complied with the terms of the Indemnification Agreement since 1994 and we are not aware of any inability on the part of the Indemnitor to satisfy its indemnity obligations.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# 15. Pending Litigation (Continued) Tobacco Litigation and Indemnification (Continued)

The Company is a defendant in a number of actions based upon allegations that human ailments have resulted from tobacco use. It is not possible to predict the outcome of the pending litigation, and, as with any litigation, it is possible that some of these actions could be decided unfavorably. We are unable to make a meaningful estimate of the amount or range of loss that could result from an unfavorable outcome of the pending litigation. However, we believe that there are a number of meritorious defenses to the pending actions, including the fact that the Company never made or sold tobacco, and these actions are being vigorously contested by the Indemnitor. We believe that the pending actions will not have a material adverse effect upon our results of operations, cash flows or financial condition because we believe we have meritorious defenses and the Company is indemnified under the Indemnification Agreement.

#### Other Litigation

On February 9, 2006, Callaway Golf Company filed a lawsuit seeking unspecified damages against Acushnet Company in the United States District Court for the District of Delaware. Callaway alleged that models of Pro V1 golf balls then manufactured by Acushnet Company infringed four of Callaway s patents. Acushnet is defending this action vigorously. Acushnet stipulated to infringement and a jury trial on the validity of the patent claims asserted by Callaway was conducted in December 2007. The jury was provided evidence related to nine claims contained in the four patents and returned a mixed verdict, finding one claim invalid and eight claims valid. On November 10, 2008, the trial court issued an order enjoining sales of the 2007 Pro V1 and Pro V1x golf ball models as of January 1, 2009. Acushnet has appealed this matter to the United States Court of Appeals for the Federal Circuit requesting that the appellate court reverse the verdict, vacate the trial court s injunction and find as a matter of law that Callaway s asserted patents are invalid.

Separately, subsequent to the trial in the United States District Court, the U.S. Patent and Trademark Office (PTO) issued final actions determining that all four of the patents on which Callaway s infringement claims were based are invalid. The PTO also issued a Right of Appeal Notice on one of the patents, providing Callaway the opportunity to appeal the determination to the Patent Board of Appeals, which Callaway has done.

Acushnet believes, and counsel advises, that it has asserted meritorious arguments in its appeal to the Federal Circuit court, including the fact that the PTO has issued final actions determining that all four of the patents on which Callaway s infringement claims were based are invalid. An adverse determination on appeal would likely result in the case being remanded for a trial on damages. It is not possible at this time to assess the likelihood of an adverse outcome or determine a reasonable estimate, or range of estimates, of potential damages. If decided unfavorably, however, the lawsuit could have a material adverse effect on the results of the Company s operations, cash flows or financial condition.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Concluded)

# 15. Pending Litigation (Continued) Other Litigation (Continued)

In late 2008, Acushnet introduced what it believes to be non-infringing modified versions of the then current Pro V1 models into the market. In February 2009, Acushnet introduced new improved versions of the Pro V1 models, which it also believes are non-infringing. On March 3, 2009, Callaway filed a lawsuit seeking unspecified damages against Acushnet in the United States District Court for the District of Delaware. Callaway alleged that Acushnet s modified Pro V1 balls and Acushnet s new 2009 versions of the Pro V1 ball infringe two of Callaway s patents. Acushnet is defending this action vigorously and believes it has meritorious defenses. In the event that Callaway ultimately prevails, however, Acushnet could potentially lose the ability to sell these products. This could have a material adverse effect on the results of the Company s operations, cash flows or financial condition.

On March 3, 2009, Acushnet filed a lawsuit seeking unspecified damages against Callaway in the United States District Court for the District of Delaware. Acushnet alleged that Callaway s Tour i and Tour ix balls infringe nine of Acushnet s patents.

In addition to the lawsuits described above, the Company and its subsidiaries are defendants in lawsuits associated with their businesses and operations. It is not possible to predict the outcome of the pending actions, and, as with any litigation, it is possible that some of these actions could be decided unfavorably. We believe that there are meritorious defenses to these actions and that these actions will not have a material adverse effect upon our results of operations, cash flows or financial condition. These actions are being vigorously contested.

#### 16. Environmental

We are subject to laws and regulations relating to the protection of the environment. It is not possible to quantify with certainty the potential impact of actions relating to environmental matters, particularly remediation and other compliance efforts that our subsidiaries may undertake in the future. In our opinion, however, compliance with current environmental protection laws (before taking into account estimated recoveries from third parties) will not have a material adverse effect upon our results of operations, cash flows or financial condition.

#### Item 2.

#### FORTUNE BRANDS, INC. AND SUBSIDIARIES

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF

#### FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### **OVERVIEW**

Fortune Brands, Inc. (Fortune Brands) is a holding company with subsidiaries that make and sell leading consumer branded products worldwide in the following markets: distilled spirits, home and hardware, and golf products. We strive to enhance shareholder value in a variety of ways, including:

profitably building leading consumer brands to drive sales and earnings growth and enhance returns on a long-term basis,

positioning our brands and businesses to outperform their respective markets. We do this by:

- developing innovative new products and effective marketing programs,
- expanding customer relationships,
- extending brands into adjacent categories, and
- developing international growth opportunities,

pursuing business improvements by operating lean and flexible supply chains and business processes,

promoting organizational excellence by developing winning cultures and associates, and

leveraging our breadth and balance and financial resources to drive shareholder value.

While our first priority is internal growth, we also strive to create shareholder value through add-on acquisitions, dispositions and joint ventures. In addition, over time, we enhance shareholder value through other initiatives, such as using our financial resources to pay down debt, repurchase shares and pay dividends.

For a description of certain factors that may have had, or may in the future have, a significant impact on our business, financial condition or results of operations, see Forward-Looking Statements.

# MANAGEMENT S DISCUSSION AND ANALYSIS OF

# FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

# **RESULTS OF OPERATIONS**

# Three Months Ended March 31, 2009 Compared To Three Months Ended March 31, 2008

		Net Sales	
(in millions)	2009	2008	% Change vs. Prior Year
Spirits	\$ 486.3	\$ 515.3	(5.6)%
Home and Hardware	605.6	894.4	(32.3)
Golf	347.0	396.4	(12.5)
Net Sales	\$ 1,438.9	1,806.1	(20.3)% me
			% Change
	2009	2008	vs. Prior Year
Spirits	\$ 128.6	\$ 128.6	0.0%
Home and Hardware	(54.9)	60.9	n/a
Golf	9.0	51.5	(82.5)
Corporate expenses	(22.2)	(13.8)	(60.9)