

COMERICA INC /NEW/
Form 10-Q
November 01, 2011
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-10706

Comerica Incorporated

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

38-1998421
(I.R.S. Employer
Identification No.)

Comerica Bank Tower
1717 Main Street, MC 6404
Dallas, Texas 75201

(Address of principal executive offices)

(Zip Code)

(214) 462-6831

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

\$5 par value common stock:

Outstanding as of October 26, 2011: 198,682,417 shares

Table of Contents

COMERICA INCORPORATED AND SUBSIDIARIES

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Consolidated Balance Sheets at September 30, 2011 (unaudited), December 31, 2010 and September 30, 2010 (unaudited) 3

Consolidated Statements of Income for the Three Months and Nine Months Ended September 30, 2011 and 2010 (unaudited) 4

Consolidated Statements of Changes in Shareholders' Equity for the Nine Months Ended September 30, 2011 and 2010 (unaudited) 5

Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2011 and 2010 (unaudited) 6

Notes to Consolidated Financial Statements (unaudited) 7

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 50

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk 81

ITEM 4. Controls and Procedures 81

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings 81

ITEM 1A. Risk Factors 81

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds 81

ITEM 6. Exhibits 81

Signature 83

Table of Contents**Part I. FINANCIAL INFORMATION****Item 1. Financial Statements****CONSOLIDATED BALANCE SHEETS***Comerica Incorporated and Subsidiaries*

<i>(in millions, except share data)</i>	September 30, 2011 (unaudited)	December 31, 2010	September 30, 2010 (unaudited)
ASSETS			
Cash and due from banks	\$ 981	\$ 668	\$ 863
Federal funds sold and securities purchased under agreements to resell			100
Interest-bearing deposits with banks	4,217	1,415	3,031
Other short-term investments	137	141	115
Investment securities available-for-sale	9,732	7,560	6,816
Commercial loans	23,113	22,145	21,432
Real estate construction loans	1,648	2,253	2,444
Commercial mortgage loans	10,539	9,767	10,180
Residential mortgage loans	1,643	1,619	1,586
Consumer loans	2,309	2,311	2,403
Lease financing	927	1,009	1,053
International loans	1,046	1,132	1,182
Total loans	41,225	40,236	40,280
Less allowance for loan losses	(767)	(901)	(957)
Net loans	40,458	39,335	39,323
Premises and equipment	685	630	639
Customers liability on acceptances outstanding	8	9	13
Accrued income and other assets	4,670	3,909	4,104
Total assets	\$ 60,888	\$ 53,667	\$ 55,004
LIABILITIES AND SHAREHOLDERS' EQUITY			
Noninterest-bearing deposits	\$ 19,116	\$ 15,538	\$ 15,763
Money market and NOW deposits	20,237	17,622	17,288
Savings deposits	1,771	1,397	1,363
Customer certificates of deposit	5,980	5,482	5,723
Other time deposits	45		
Foreign office time deposits	303	432	494
Total interest-bearing deposits	28,336	24,933	24,868
Total deposits	47,452	40,471	40,631
Short-term borrowings	164	130	179
Acceptances outstanding	8	9	13
Accrued expenses and other liabilities	1,304	1,126	1,085
Medium- and long-term debt	5,009	6,138	7,239

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Total liabilities	53,937	47,874	49,147
Common stock - \$5 par value:			
Authorized - 325,000,000 shares			
Issued - 228,164,824 shares at 9/30/11 and 203,878,110 shares at 12/31/10 and 9/30/10			
	1,141	1,019	1,019
Capital surplus	2,162	1,481	1,473
Accumulated other comprehensive loss	(230)	(389)	(238)
Retained earnings	5,471	5,247	5,171
Less cost of common stock in treasury - 29,238,425 shares at 9/30/11, 27,342,518 shares at 12/31/10, and 27,394,831 shares at 9/30/10	(1,593)	(1,565)	(1,568)
Total shareholders equity	6,951	5,793	5,857
Total liabilities and shareholders equity	\$ 60,888	\$ 53,667	\$ 55,004

See notes to consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF INCOME (unaudited)***Comerica Incorporated and Subsidiaries*

<i>(in millions, except per share data)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
INTEREST INCOME				
Interest and fees on loans	\$ 405	\$ 399	\$ 1,149	\$ 1,223
Interest on investment securities	54	55	170	177
Interest on short-term investments	4	2	9	8
Total interest income	463	456	1,328	1,408
INTEREST EXPENSE				
Interest on deposits	24	27	69	91
Interest on medium- and long-term debt	16	25	50	76
Total interest expense	40	52	119	167
Net interest income	423	404	1,209	1,241
Provision for loan losses	38	122	134	423
Net interest income after provision for loan losses	385	282	1,075	818
NONINTEREST INCOME				
Service charges on deposit accounts	53	51	156	159
Fiduciary income	37	38	115	115
Commercial lending fees	22	22	64	66
Letter of credit fees	19	19	55	56
Card fees	17	15	47	43
Foreign exchange income	11	8	30	28
Bank-owned life insurance	10	9	27	26
Brokerage fees	5	6	17	18
Net securities gains	12		18	3
Other noninterest income	15	18	81	60
Total noninterest income	201	186	610	574
NONINTEREST EXPENSES				
Salaries	192	187	565	535
Employee benefits	53	47	153	136
Total salaries and employee benefits	245	234	718	671
Net occupancy expense	44	40	122	120
Equipment expense	17	15	49	47
Outside processing fee expense	25	23	74	69
Software expense	22	22	65	66
Merger and restructuring charges	33		38	
FDIC insurance expense	8	14	35	47
Legal fees	12	9	29	26
Advertising expense	7	7	21	23
Other real estate expense	5	7	19	24
Litigation and operational losses	8	2	16	5
Provision for credit losses on lending-related commitments	(3)	(6)	(8)	1

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Other noninterest expenses	37	35	106	104
Total noninterest expenses	460	402	1,284	1,203
Income from continuing operations before income taxes	126	66	401	189
Provision for income taxes	28	7	104	25
Income from continuing operations	98	59	297	164
Income from discontinued operations, net of tax				17
NET INCOME	98	59	297	181
Less:				
Preferred stock dividends				123
Income allocated to participating securities	1		3	
Net income attributable to common shares	\$ 97	\$ 59	\$ 294	\$ 58
Basic earnings per common share:				
Income from continuing operations	\$ 0.51	\$ 0.34	\$ 1.63	\$ 0.24
Net income	0.51	0.34	1.63	0.34
Diluted earnings per common share:				
Income from continuing operations	0.51	0.33	1.61	0.24
Net income	0.51	0.33	1.61	0.34
Cash dividends declared on common stock	20	9	55	26
Cash dividends declared per common share	0.10	0.05	0.30	0.15
<i>See notes to consolidated financial statements.</i>				

Table of Contents**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (unaudited)***Comerica Incorporated and Subsidiaries*

<i>(in millions, except per share data)</i>	Common Stock		Accumulated Other			Retained Earnings	Treasury Stock	Total Shareholders Equity
	Preferred Stock	Shares Outstanding	Amount	Capital Surplus	Loss			
BALANCE AT DECEMBER 31, 2009	\$ 2,151	151.2	\$ 894	\$ 740	\$ (336)	\$ 5,161	\$ (1,581)	\$ 7,029
Net income						181		181
Other comprehensive income, net of tax					98			98
Total comprehensive income								279
Cash dividends declared on preferred stock						(38)		(38)
Cash dividends declared on common stock (\$0.15 per share)						(26)		(26)
Purchase of common stock		(0.1)					(4)	(4)
Issuance of common stock		25.1	125	724				849
Redemption of preferred stock	(2,250)							(2,250)
Redemption discount accretion on preferred stock	94					(94)		
Accretion of discount on preferred stock	5					(5)		
Net issuance of common stock under employee stock plans		0.3		(11)		(8)	16	(3)
Share-based compensation				24				24
Other				(4)			1	(3)
BALANCE AT SEPTEMBER 30, 2010	\$	176.5	\$ 1,019	\$ 1,473	\$ (238)	\$ 5,171	\$ (1,568)	\$ 5,857
BALANCE AT DECEMBER 31, 2010	\$	176.5	\$ 1,019	\$ 1,481	\$ (389)	\$ 5,247	\$ (1,565)	\$ 5,793
Net income						297		297
Other comprehensive income, net of tax					159			159
Total comprehensive income								456
Cash dividends declared on common stock (\$0.30 per share)						(55)		(55)
Purchase of common stock		(2.7)					(75)	(75)
Acquisition of Sterling Bancshares, Inc.		24.3	122	681				803
Net issuance of common stock under employee stock plans		0.8		(29)		(18)	47	
Share-based compensation				29				29
BALANCE AT SEPTEMBER 30, 2011	\$	198.9	\$ 1,141	\$ 2,162	\$ (230)	\$ 5,471	\$ (1,593)	\$ 6,951

See notes to consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)****Comerica Incorporated and Subsidiaries**

<i>(in millions)</i>	Nine Months Ended September 30,	
	2011	2010
OPERATING ACTIVITIES		
Net income	\$ 297	\$ 181
Income from discontinued operations, net of tax		17
Income from continuing operations, net of tax	297	164
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	134	423
Provision for credit losses on lending-related commitments	(8)	1
Provision (benefit) for deferred income taxes	52	(4)
Depreciation and software amortization	90	94
Share-based compensation expense	29	24
Net amortization of securities	27	14
Accretion of loan purchase discount	(27)	
Net securities gains	(18)	(3)
Excess tax benefits from share-based compensation arrangements	(1)	(1)
Net decrease in trading securities	14	14
Net (increase) decrease in loans held-for-sale	(10)	9
Net decrease in accrued income receivable	2	12
Net decrease in accrued expenses	1	16
Other, net	174	215
Discontinued operations, net		17
Net cash provided by operating activities	756	995
INVESTING ACTIVITIES		
Proceeds from maturities and redemptions of investment securities available-for-sale	1,757	1,397
Proceeds from sales of investment securities available-for-sale	773	149
Purchases of investment securities available-for-sale	(3,007)	(775)
Proceeds from sales of indirect private equity and venture capital funds	33	
Net decrease in loans	819	1,350
Net increase in fixed assets	(92)	(65)
Net decrease (increase) in customers liability on acceptances outstanding	1	(2)
Cash and cash equivalents acquired in acquisition of Sterling Bancshares, Inc.	721	
Sales of Federal Home Loan Bank stock	33	123
Net cash provided by investing activities	1,038	2,177
FINANCING ACTIVITIES		
Net increase in deposits	2,898	917
Net increase (decrease) in short-term borrowings	12	(283)
Net increase (decrease) in acceptances outstanding	(1)	2
Proceeds from issuance of medium- and long-term debt		298
Repayments of medium- and long-term debt	(1,464)	(2,101)
Redemption of medium- and long-term debt		(2,165)
Proceeds from issuance of common stock		849
Redemption of preferred stock		(2,250)
Proceeds from issuance of common stock under employee stock plans	3	4
Excess tax benefits from share-based compensation arrangements	1	1
Purchase of common stock for treasury	(75)	(4)

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Dividends paid on common stock	(53)	(25)
Dividends paid on preferred stock		(38)
Net cash provided by (used in) financing activities	1,321	(4,795)
Net increase (decrease) in cash and cash equivalents	3,115	(1,623)
Cash and cash equivalents at beginning of period	2,083	5,617
Cash and cash equivalents at end of period	\$ 5,198	\$ 3,994
Interest paid	\$ 113	\$ 180
Income taxes, tax deposits and tax-related interest paid	\$ 48	\$ 48
Noncash investing and financing activities:		
Loans transferred to other real estate	\$ 41	\$ 83
Net noncash assets acquired in stock acquisition of Sterling Bancshares, Inc.	82	

See notes to consolidated financial statements.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 1 BASIS OF PRESENTATION AND ACCOUNTING POLICIES**

The accompanying unaudited consolidated financial statements were prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation were included. The results of operations for the nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011. Certain items in prior periods were reclassified to conform to the current presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Annual Report of Comerica Incorporated and Subsidiaries (the Corporation) on Form 10-K for the year ended December 31, 2010.

Recently Adopted Accounting Pronouncements

In the third quarter 2011, the Corporation adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2011-02, *Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring*, (ASU 2011-02), which clarifies existing guidance used by creditors to determine when a modification represents a troubled debt restructuring (TDR). As a result, the Corporation reassessed loan restructurings that occurred on or after January 1, 2011 to identify modifications that would be considered TDRs as a result of these clarifications. The Corporation identified additional TDRs of \$9 million as a result of the reassessment. Impairment on these loans was previously measured as part of a homogeneous pool of loans with similar risk characteristics. Since these modifications are considered TDRs, specific allowances were established for these loans based on an individual assessment of impairment. The additional allowance associated with these loans was \$1 million, compared to the allowance previously measured as part of a homogeneous pool of loans. At September 30, 2011, the allowance for credit losses associated with these loan balances was \$4 million.

Pending Accounting Pronouncements

In September 2011, the FASB issued ASU No. 2011-08, *Intangibles—Goodwill and Other (Topic 350): Testing Goodwill for Impairment*, (ASU 2011-08). The Corporation will adopt ASU 2011-08, which allows companies to use a qualitative approach to test goodwill for impairment, in its consolidated financial statements for the year ended December 30, 2011. The provisions of ASU 2011-08 give companies the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining the need to perform step one of the annual test for goodwill impairment. The adoption of ASU 2011-08 will not have any effect on the Corporation's financial condition and results of operations.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*, (ASU 2011-05). The Corporation will adopt ASU 2011-05, which revises the presentation of comprehensive income in the financial statements, in the first quarter 2012. The provisions of ASU 2011-05 give companies the option to present total comprehensive income, components of net income, and components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. While the provisions of ASU 2011-05 will amend the presentation of comprehensive income, the adoption of ASU 2011-05 will not have any effect on the Corporation's financial condition and results of operations.

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*, (ASU 2011-04). The Corporation will adopt ASU 2011-04, which generally aligns the principles of fair value measurements with International Financial Reporting Standards (IFRSs), in the first quarter 2012. The provisions of ASU 2011-04 clarify the application of existing fair value measurement requirements, and expand the disclosure requirements for fair value measurements. While the provisions of ASU 2011-04 will increase the Corporation's fair value disclosures the Corporation does not expect the adoption of ASU 2011-04 to have any effect on the Corporation's financial condition and results of operations.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 2 ACQUISITION**

On July 28, 2011 (the acquisition date), the Corporation acquired all the outstanding common stock of Sterling Bancshares, Inc. (Sterling), a bank holding company headquartered in Houston, Texas, in a stock-for-stock transaction. Sterling common shareholders and holders of outstanding Sterling phantom stock units received 0.2365 shares of the Corporation's common stock in exchange for each share of Sterling common stock or phantom stock unit. As a result, the Corporation issued approximately 24 million common shares with an acquisition date fair value of \$793 million, based on the Corporation's closing stock price of \$32.67 on July 27, 2011. Based on the merger agreement, outstanding and unexercised options to purchase Sterling common stock were converted into fully vested options to purchase common stock of the Corporation. In addition, outstanding warrants to purchase Sterling common stock were converted into warrants to purchase common stock of the Corporation. Including an insignificant amount of cash paid in lieu of fractional shares, the fair value of total consideration paid was \$803 million. The acquisition of Sterling significantly expands the Corporation's presence in Texas, particularly in the Houston and San Antonio areas, and gives the Corporation the ability to leverage additional marketing capacity to offer a wide array of products through a larger distribution network, particularly to middle market and small business companies.

The assets and liabilities of Sterling were recorded on the consolidated balance sheet at estimated fair value on the acquisition date. The purchase price allocation may change as additional information becomes available and additional analyses are completed. The following table presents the amounts recorded on the consolidated balance sheet on the acquisition date.

<i>(dollar amounts in millions)</i>	Initial Allocation
Fair value of consideration paid:	
Common stock issued (24,283,711 shares)	\$ 793
Warrants issued	7
Stock options issued	3
Total consideration paid	803
Fair value of identifiable assets acquired:	
Cash and cash equivalents	721
Investment securities available-for-sale	1,492
Total loans	2,093
Premises and equipment	34
Core deposit intangible	34
Accrued income and other assets	304
Total identifiable assets acquired	4,678
Fair value of liabilities assumed:	
Deposits	4,029
Short-term borrowings	22
Medium- and long-term debt	262
Accrued expenses and other liabilities	47
Total liabilities assumed	4,360
Fair value of net identifiable assets acquired	318

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Goodwill resulting from acquisition	\$	485
-------------------------------------	----	-----

Initial goodwill of \$485 million was recorded after adjusting for the fair value of net identifiable assets acquired. The goodwill resulting from the acquisition represents the inherent long-term value expected from the business opportunities created from combining Sterling with the Corporation. None of the goodwill recognized will be deductible for income tax purposes. For further information regarding goodwill, refer to Note 6 to these unaudited consolidated financial statements.

The core deposit intangible is being amortized on an accelerated basis over the estimated life, currently expected to be approximately 10 years.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 2 ACQUISITION (continued)**

The results of operations acquired in the Sterling transaction have been included in the Corporation's financial results since July 28, 2011. The following table discloses the impact of Sterling (excluding the impact of acquisition-related expenses discussed below) since the acquisition date through the period ended September 30, 2011. The table also presents pro forma results had the acquisition taken place on January 1, 2010. The pro forma financial information combines the historical results of Sterling and the Corporation and includes the estimated impact of purchase accounting adjustments. The pro forma includes adjustments to give effect to purchase accounting adjustments and changes in Sterling's financial structure resulting from the acquisition as if they had occurred on January 1, 2010, including estimated accretion of the purchase discount on the loan portfolio and related adjustments to Sterling's provision for loan losses for the impact of the pro forma remaining purchase discounts on the estimate of probable loss in the loan portfolio. Accretion estimates were based on the acquisition date purchase discount on the loan portfolio, as it was not practicable to determine the amount of discount that would have been recorded based on economic conditions that existed on January 1, 2010. The pro forma results are not indicative of what would have occurred had the acquisition taken place on the indicated date. Additionally, expected operating cost savings as a result of the acquisition are not reflected in the pro forma results, and acquisition-related expenses are included in the 2011 period in which they were incurred.

<i>(in millions)</i>	Sterling	Pro Forma Combined	
	Actual from Acquisition Date through September 30, 2011	Nine Months Ended September 30,	
		2011	2010
Total revenue (a)	\$ 64	\$ 1,930	\$ 2,038
Net income	30	281	213

(a) Net interest income and noninterest income.

The Corporation committed to a restructuring plan in connection with the completion of the acquisition of Sterling. The restructuring plan, which is expected to be substantially completed by December 31, 2012, is intended to streamline operations across the combined organization. The restructuring plan is expected to result in cumulative costs of approximately \$125 million (\$80 million, after-tax) through the end of the plan, primarily encompassing facilities and contract termination charges, systems integration and related charges, severance and other employee-related charges, and transaction-related costs. The Corporation recognized acquisition-related expenses of \$33 million and \$38 million (\$21 million and \$24 million after-tax, respectively) for the three- and nine-month periods ended September 30, 2011, respectively, recorded in merger and restructuring charges in the consolidated statements of income. Merger and restructuring charges include the incremental costs to integrate the operations of Sterling and do not reflect the costs of the fully integrated combined organization. Merger and restructuring charges comprised the following for the three- and nine-month periods ended September 30, 2011.

<i>(in millions)</i>	Total Expected Per Plan	Total Incurred To-Date	
		Three Months Ended September 30, 2011	Nine Months Ended September 30, 2011
Facilities and contract termination charges	\$ 57	\$	\$
Systems integration and related charges	32	10	14
Severance and other employee-related charges	28	17	17
Transaction costs	8	6	7

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Total merger and restructuring charges	\$	125	\$ 33	\$	38
--	----	-----	-------	----	----

The following table presents the changes in restructuring reserves for the three- and nine- month periods ended September 30, 2011.

<i>(in millions)</i>	Three Months Ended September 30, 2011	Nine Months Ended September 30, 2011
Balance at beginning of period	\$	\$
Merger and restructuring charges	33	38
Payments	(24)	(29)
Balance at September 30, 2011	\$ 9	\$ 9

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 2 ACQUISITION (continued)**

In connection with the acquisition of Sterling, the Corporation acquired loans both with and without evidence of credit quality deterioration since origination. The acquired loans were initially recorded at fair value with no carryover of any allowance for loan losses. The Corporation reviewed the loans with evidence of credit quality deterioration at acquisition to determine if it was probable that the Corporation would not be able to collect all contractual amounts due, including both principal and interest. When both conditions existed, such loans were accounted for as purchased credit-impaired (PCI). The Corporation aggregated the acquired PCI loans into pools of loans based on common risk characteristics.

The Corporation estimated the total cash flows expected to be collected from the pools of acquired PCI loans, which included undiscounted expected principal and interest, using credit risk, interest rate and prepayment risk models that incorporated management's best estimate of current key assumptions such as default rates, loss severity and payment speeds. The excess of the undiscounted total cash flows expected to be collected over the fair value of the related PCI loans represents the accretable yield, which is recognized as interest income on a level-yield basis over the life of the related loan pools. The difference between the undiscounted contractual principal and interest and the undiscounted total cash flows expected to be collected is the nonaccretable difference, which reflects the impact of estimated credit losses and other factors. Subsequent increases in expected cash flows will result in a recovery of any previously recorded allowance for loan losses, to the extent applicable, and a reclassification from nonaccretable difference to accretable yield, which is recognized prospectively over the then remaining lives of the loan pools. Subsequent decreases in expected cash flows will result in an impairment charge to the provision for loan losses, resulting in an addition to the allowance for loan losses, and a reclassification from accretable yield to nonaccretable difference. A loan disposal, which may include a loan sale, receipt of payment in full from the borrower or foreclosure, results in removal of the loan from the acquired PCI loan pool at its allocated carrying amount. Refinanced or restructured loans remain within the acquired PCI loan pools.

The acquired PCI loan portfolio was accounted for at fair value at acquisition date as follows.

<i>(in millions)</i>	Acquired PCI Loans
Contractually required principal and interest (a)	\$ 328
Contractual cash flows not expected to be collected (nonaccretable difference)	176
Expected cash flows	152
Interest component of expected cash flows (accretable yield)	24
Fair value at acquisition	\$ 128

- (a) Excludes loans fully charged off prior to acquisition date with no expectation of future cash flows.

The carrying amount and the related outstanding balance of acquired PCI loans included in the consolidated balance sheets at September 30, 2011 were as follows. The outstanding balance represents the total amount owed as of September 30, 2011, including accrued but unpaid interest and any amounts previously charged off. No allowance for loan losses was required on any of the acquired PCI loan pools at September 30, 2011.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

(in millions)

September 30, 2011

Acquired PCI loans:		
Carrying amount	\$	113
Outstanding balance		262

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 2 ACQUISITION (continued)**

Changes in the accretable yield for acquired PCI loans for the three- and nine-months ended September 30, 2011 were as follows.

<i>(in millions)</i>	Three and Nine Months Ended September 30, 2011	
Balance at beginning of period	\$	
Additions		24
Disposals of loans		(1)
Accretion		(1)
Balance at September 30, 2011	\$	22

For acquired loans not deemed credit-impaired at acquisition, the differences between the initial fair value and the unpaid principal balance are recognized as interest income on a level-yield basis over the lives of the related loans. Subsequent to acquisition date, methods utilized to estimate the required allowance for loan losses for these loans is similar to originated loans; however, the estimate of loss is based on the unpaid principal balance less the remaining purchase discount. As such, a provision for loan losses will be recorded only to the extent that the estimated loss exceeds any remaining purchase discounts.

Information regarding acquired loans not deemed credit-impaired at acquisition date was as follows.

<i>(in millions)</i>	Nonimpaired Loans	
Contractually required principal and interest	\$	2,465
Contractual cash flows not expected to be collected		208
Fair value at acquisition		1,965

The following table summarizes changes in the purchase discount for acquired loans not deemed credit-impaired at acquisition for the three- and nine-month periods ended September 30, 2011.

<i>(in millions)</i>	Three and Nine Months Ended September 30, 2011	
Balance at beginning of period	\$	
Additions		148
Accretion		(26)
Balance at September 30, 2011	\$	122

NOTE 3 FAIR VALUE MEASUREMENTS

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

The Corporation utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The determination of fair values of financial instruments often requires the use of estimates. In cases where quoted market values in an active market are not available, the Corporation uses present value techniques and other valuation methods to estimate the fair values of its financial instruments. These valuation methods require considerable judgment and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used.

Fair value is an estimate of the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (i.e., not a forced transaction, such as a liquidation or distressed sale) between market participants at the measurement date. However, fair value estimates in many instances cannot be substantiated by comparison to independent markets and, in many cases, may not be realizable in a current sale of the financial instrument.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)**

Trading securities, investment securities available-for-sale, derivatives and deferred compensation plan liabilities are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record other assets and liabilities at fair value on a nonrecurring basis, such as impaired loans, other real estate (primarily foreclosed property), nonmarketable equity securities and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve write-downs of individual assets or application of lower of cost or fair value accounting.

The Corporation categorizes assets and liabilities recorded at fair value into a three-level hierarchy, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

Following is a description of the valuation methodologies and key inputs used to measure financial assets and liabilities recorded at fair value, as well as a description of the methods and significant assumptions used to estimate fair value disclosures for financial instruments not recorded at fair value in their entirety on a recurring basis. For financial assets and liabilities recorded at fair value, the description includes the level of the fair value hierarchy in which the assets or liabilities are classified. Transfers of assets or liabilities between levels of the fair value hierarchy are recognized at the beginning of the reporting period, when applicable.

Cash and due from banks, federal funds sold and securities purchased under agreements to resell, and interest-bearing deposits with banks

Due to the short-term nature, the carrying amount of these instruments approximates the estimated fair value.

Trading securities and associated deferred compensation plan liabilities

Securities held for trading purposes and associated deferred compensation plan liabilities are recorded at fair value and included in other short-term investments and accrued expenses and other liabilities, respectively, on the consolidated balance sheets. Level 1 securities held for trading purposes include assets related to employee deferred compensation plans, which are invested in mutual funds, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and other securities traded on an active exchange, such as the New York Stock Exchange. Deferred compensation plan liabilities represent the fair value of the obligation to the employee, which corresponds to the fair value of the invested assets. Level 2 trading securities include municipal bonds and mortgage-backed securities issued by U.S. government-sponsored entities and corporate debt securities. Securities classified as Level 3 include securities in less liquid markets and securities not rated by a credit agency. The methods used to value trading securities are the same as the methods used to value investment securities available-for-sale, discussed below.

Loans held-for-sale

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Loans held-for-sale, included in other short-term investments on the consolidated balance sheets, are recorded at the lower of cost or fair value. The fair value of loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Corporation classifies loans held-for-sale subjected to nonrecurring fair value adjustments as Level 2.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)****Investment securities available-for-sale**

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available or the market is deemed to be inactive at the measurement date, an adjustment to the quoted prices may be necessary. In some circumstances, the Corporation may conclude that a change in valuation technique or the use of multiple valuation techniques may be appropriate to estimate an instrument's fair value. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include residential mortgage-backed securities issued by U.S. government-sponsored enterprises, corporate debt securities and state and municipal securities. The fair value of Level 2 securities was determined using quoted prices of securities with similar characteristics or pricing models based on observable market data inputs, primarily interest rates, spreads and prepayment information. Securities classified as Level 3, of which the substantial majority are auction-rate securities (ARS), represent securities in less liquid markets requiring significant management assumptions when determining fair value. Due to the lack of a robust secondary auction-rate securities market with active fair value indicators, fair value at September 30, 2011, December 31, 2010 and September 30, 2010 was determined using an income approach based on a discounted cash flow model utilizing two significant assumptions: discount rate (including a liquidity risk premium) and workout period. The discount rate was calculated using credit spreads of the underlying collateral or similar securities plus a liquidity risk premium. The liquidity risk premium was based on observed industry auction-rate securities valuations by third parties and incorporated the rate at which the various types of similar ARS had been redeemed or sold since acquisition in 2008. The workout period was based on an assessment of publicly available information on efforts to re-establish functioning markets for these securities and the Corporation's redemption experience. As of September 30, 2011, approximately 64 percent of the aggregate ARS par value had been redeemed or sold since acquisition at or above carrying value.

Loans

The Corporation does not record loans at fair value on a recurring basis. However, periodically, the Corporation records nonrecurring adjustments to the carrying value of loans based on fair value measurements. Loans for which it is probable that payment of interest or principal will not be made in accordance with the contractual terms of the original loan agreement are considered impaired. Impaired loans are reported as nonrecurring fair value measurements when an allowance is established based on the fair value of collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Corporation classifies the impaired loan as nonrecurring Level 2. When management determines that the fair value of the collateral requires additional adjustments, either as a result of non-current appraisal value or when there is no observable market price, the Corporation classifies the impaired loan as nonrecurring Level 3.

Business loans consist of commercial, real estate construction, commercial mortgage, lease financing and international loans. The estimated fair value for variable rate business loans that reprice frequently is based on carrying values adjusted for estimated credit losses and other adjustments that would be expected to be made by a market participant in an active market. The fair value for other business loans and retail loans are estimated using a discounted cash flow model that employs interest rates currently offered on the loans, adjusted by an amount for estimated credit losses and other adjustments that would be expected to be made by a market participant in an active market. The rates take into account the expected yield curve, as well as an adjustment for prepayment risk, when applicable.

Customers liability on acceptances outstanding and acceptances outstanding

The carrying amount of these instruments approximates the estimated fair value, due to their short-term nature.

Derivative assets and derivative liabilities

Derivative instruments held or issued for risk management or customer-initiated activities are traded in over-the-counter markets where quoted market prices are not readily available. Fair value for over-the-counter derivative instruments is measured using internally developed models that

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

use primarily market observable inputs, such as yield curves and option volatilities. Included in the fair value of over-the-counter derivative instruments are credit valuation adjustments reflecting counterparty credit risk and credit risk of the Corporation. These adjustments are determined by applying a credit spread for the counterparty or the Corporation, as appropriate, to the total expected exposure of the derivative after considering collateral and other master netting arrangements. These adjustments, which are considered Level 3 inputs, are based on estimates of current credit spreads to evaluate the likelihood of default. The Corporation assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)**

positions and determined that the credit valuation adjustments were not significant to the overall valuation of its derivatives. As a result, the Corporation classified its over-the-counter derivative valuations in Level 2 of the fair value hierarchy. Examples of Level 2 derivative instruments are interest rate swaps and energy derivative and foreign exchange contracts.

The Corporation also holds a portfolio of warrants for generally nonmarketable equity securities. These warrants are primarily from high technology, non-public companies obtained as part of the loan origination process. Warrants which contain a net exercise provision or a non-contingent put right embedded in the warrant agreement are accounted for as derivatives and recorded at fair value using a Black-Scholes valuation model with five inputs: risk-free rate, expected life, volatility, exercise price, and the per share market value of the underlying company. The Corporation classifies warrants accounted for as derivatives as recurring Level 3.

The Corporation holds a derivative contract associated with the 2008 sale of its remaining ownership of Visa Inc. (Visa) Class B shares. Under the terms of the derivative contract, the Corporation will compensate the counterparty primarily for dilutive adjustments made to the conversion factor of the Visa Class B to Class A shares based on the ultimate outcome of litigation involving Visa. Conversely, the Corporation will be compensated by the counterparty for any increase in the conversion factor from anti-dilutive adjustments. The fair value of the derivative contract was based on unobservable inputs consisting of management's estimate of the litigation outcome, timing of litigation settlements and payments related to the derivative. The Corporation classifies the derivative liability as recurring Level 3.

Nonmarketable equity securities

The Corporation has a portfolio of indirect private equity and venture capital investments. These funds generally cannot be redeemed and the majority are not readily marketable. Distributions from these funds are received by the Corporation as a result of the liquidation of underlying investments of the funds and/or as income distributions. It is estimated that the underlying assets of the funds will be liquidated over a period of up to 15 years. The value of these investments is at risk to changes in equity markets, general economic conditions and a variety of other factors. The investments are accounted for on the cost or equity method and are individually reviewed for impairment on a quarterly basis by comparing the carrying value to the estimated fair value. These investments may be carried at fair value on a nonrecurring basis when they are deemed to be impaired and written down to fair value. For such investments, fair value measurement guidance permits the use of net asset value, provided the net asset value is calculated by the fund in compliance with fair value measurement guidance applicable to investment companies. Where there is not a readily determinable fair value, the Corporation estimates fair value for indirect private equity and venture capital investments based on the Corporation's percentage ownership in the net asset value of the entire fund, as reported by the fund, after indication that the fund adheres to applicable fair value measurement guidance. For those funds where the net asset value is not reported by the fund, the Corporation derives the fair value of the fund by estimating the fair value of each underlying investment in the fund. In addition to using qualitative information about each underlying investment, as provided by the fund, the Corporation gives consideration to information pertinent to the specific nature of the debt or equity investment, such as relevant market conditions, offering prices, operating results, financial conditions, exit strategy and other qualitative information, as available. The lack of an independent source to validate fair value estimates, including the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process. Commitments to fund additional investments in nonmarketable equity securities recorded at fair value on a nonrecurring basis were insignificant at September 30, 2011 and \$1 million at December 31, 2010.

The Corporation also holds restricted equity investments, primarily Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock. Restricted equity securities are not readily marketable and are recorded at cost (par value) and evaluated for impairment based on the ultimate recoverability of the par value. No significant observable market data for these instruments is available. The Corporation considers the profitability and asset quality of the issuer, dividend payment history and recent redemption experience, when determining the ultimate recoverability of the par value. The Corporation's investment in FHLB stock totaled \$95 million and \$128 million at September 30, 2011 and December 31, 2010, respectively, and its investment in FRB stock totaled \$59 million at both September 30, 2011 and December 31, 2010. The Corporation believes its investments in FHLB and FRB stock are recoverable at par.

The Corporation classifies nonmarketable equity securities subjected to nonrecurring fair value adjustments as Level 3.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

NOTE 3 FAIR VALUE MEASUREMENTS (continued)

Other real estate

Other real estate is included in accrued income and other assets on the consolidated balance sheets and includes primarily foreclosed property. Foreclosed property is initially recorded at fair value, less costs to sell, at the date of foreclosure, establishing a new cost basis. Subsequently, foreclosed property is carried at the lower of cost or fair value, less costs to sell. Other real estate may be carried at fair value on a nonrecurring basis when fair value is less than cost. Fair value is based upon independent market prices, appraised value or management's estimate of the value. Foreclosed property carried at fair value based on an observable market price or a current appraised value is classified by the Corporation as nonrecurring Level 2. When management determines that the fair value of the foreclosed property requires additional adjustments, either as a result of a non-current appraisal or when there is no observable market price, the Corporation classifies the foreclosed property as nonrecurring Level 3.

Loan servicing rights

Loan servicing rights, included in accrued income and other assets on the consolidated balance sheets, are subject to impairment testing. A valuation model is used for impairment testing, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Corporation classifies loan servicing rights subjected to nonrecurring fair value adjustments as Level 3.

Deposit liabilities

The estimated fair value of checking, savings and certain money market deposit accounts is represented by the amounts payable on demand. The estimated fair value of term deposits is calculated by discounting the scheduled cash flows using the period-end rates offered on these instruments.

Short-term borrowings

The carrying amount of federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings approximates the estimated fair value.

Medium- and long-term debt

The carrying value of variable-rate FHLB advances approximates the estimated fair value. The estimated fair value of the Corporation's remaining variable- and fixed-rate medium- and long-term debt is based on quoted market values. If quoted market values are not available, the estimated fair value is based on the market values of debt with similar characteristics.

Credit-related financial instruments

The estimated fair value of unused commitments to extend credit and standby and commercial letters of credit is represented by the estimated cost to terminate or otherwise settle the obligations with the counterparties. This amount is approximated by the fees currently charged to enter into similar arrangements, considering the remaining terms of the agreements and any changes in the credit quality of counterparties since the agreements were executed. This estimate of fair value does not take into account the significant value of the customer relationships and the future earnings potential involved in such arrangements as the Corporation does not believe that it would be practicable to estimate a representational fair value for these items.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)****Assets and Liabilities Recorded at Fair Value on a Recurring Basis**

The following tables present the recorded amount of assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010.

<i>(in millions)</i>	Total	Level 1	Level 2	Level 3
September 30, 2011				
Trading securities:				
Deferred compensation plan assets	\$ 86	\$ 86	\$	\$
State and municipal securities	18		17	1
Total trading securities	104	86	17	1
Investment securities available-for-sale:				
U.S. Treasury and other U.S. government agency securities	20	20		
Residential mortgage-backed securities (a)	9,135		9,135	
State and municipal securities (b)	23			23
Corporate debt securities:				
Auction-rate debt securities	1			1
Other corporate debt securities	45		45	
Equity and other non-debt securities:				
Auction-rate preferred securities	409			409
Money market and other mutual funds	99	99		
Total investment securities available-for-sale	9,732	119	9,180	433
Derivative assets:				
Interest rate contracts	633		633	
Energy derivative contracts	97		97	
Foreign exchange contracts	85		85	
Warrants	5			5
Total derivative assets	820		815	5
Total assets at fair value	\$ 10,656	\$ 205	\$ 10,012	\$ 439
Derivative liabilities:				
Interest rate contracts	\$ 274	\$	\$ 274	\$
Energy derivative contracts	97		97	
Foreign exchange contracts	68		68	
Other	1			1
Total derivative liabilities	440		439	1

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Deferred compensation plan liabilities	86	86		
Total liabilities at fair value	\$ 526	\$ 86	\$ 439	\$ 1

- (a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.
- (b) Primarily auction-rate securities.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)**

<i>(in millions)</i>	Total	Level 1	Level 2	Level 3
December 31, 2010				
Trading securities:				
Deferred compensation plan assets	\$ 86	\$ 86	\$	\$
Residential mortgage-backed securities (a)	7		7	
Other government-sponsored enterprise securities	1		1	
State and municipal securities	19		19	
Corporate debt securities	4		4	
Other securities	1			1
Total trading securities	118	86	31	1
Investment securities available-for-sale:				
U.S. Treasury and other U.S. government agency securities	131	131		
Residential mortgage-backed securities (a)	6,709		6,709	
State and municipal securities (b)	39			39
Corporate debt securities:				
Auction-rate debt securities	1			1
Other corporate debt securities	26		25	1
Equity and other non-debt securities:				
Auction-rate preferred securities	570			570
Money market and other mutual funds	84	84		
Total investment securities available-for-sale	7,560	215	6,734	611
Derivative assets:				
Interest rate contracts	542		542	
Energy derivative contracts	103		103	
Foreign exchange contracts	51		51	
Warrants	7			7
Total derivative assets	703		696	7
Total assets at fair value	\$ 8,381	\$ 301	\$ 7,461	\$ 619
Derivative liabilities:				
Interest rate contracts	\$ 249	\$	\$ 249	\$
Energy derivative contracts	103		103	
Foreign exchange contracts	48		48	
Other	1			1
Total derivative liabilities	401		400	1
Deferred compensation plan liabilities	86	86		
Total liabilities at fair value	\$ 487	\$ 86	\$ 400	\$ 1

- (a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.
- (b) Primarily auction-rate securities.

There were no transfers of assets or liabilities recorded at fair value on a recurring basis into or out of Level 1, Level 2 and Level 3 fair value measurements during the three- and nine-month periods ended September 30, 2011 and 2010.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)**

The following table summarizes the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the three- and nine-month periods ended September 30, 2011 and 2010.

<i>(in millions)</i>	Balance at Beginning of Period	Net Realized/Unrealized Gains (Losses) Recorded in Earnings	Recorded in Other Comprehensive Income (Pre-tax)	Purchases	Sales	Settlements	Balance at End of Period
Three months ended September 30, 2011							
Trading securities:							
State and municipal securities	\$ 2	\$	\$	\$ 1	\$ (2)	\$	\$ 1
Investment securities available-for-sale:							
State and municipal securities (a)	26				(3)		23
Auction-rate debt securities	1						1
Other corporate debt securities	1					(1)	
Auction-rate preferred securities	437	2		8	(38)		409
Total investment securities available-for-sale	465	2		8	(41)	(1)	433
Derivative assets:							
Warrants	8	3	(1)		(5)		5
Derivative liabilities:							
Other	1	(1)				(1)	1
Three months ended September 30, 2010							
Trading securities:							
State and municipal securities	\$ 3	\$	\$	\$	\$ (3)	\$	\$
Investment securities available-for-sale:							
State and municipal securities (a)	42	(1)			(3)		38
Auction-rate debt securities	52	1		2	(55)		
Other corporate debt securities	1						1
Auction-rate preferred securities	609	1		(11)	(15)		584
Total investment securities available-for-sale	704	1		(9)	(73)		623
Derivative assets:							
Warrants	7		(2)		1		6
Derivative liabilities:							
Other	2		(1)				3
Nine months ended September 30, 2011							
Trading securities:							
State and municipal securities	\$	\$	\$	\$ 3	\$ (2)	\$	\$ 1

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Other securities		1			(1)	
Total trading securities		1		3	(3)	1
Investment securities available-for-sale:						
State and municipal securities (a)						
Auction-rate debt securities		39			(16)	23
Other corporate debt securities		1				1
Auction-rate preferred securities		1			(1)	
		570	9	5	(175)	409
Total investment securities available-for-sale		611	9	5	(191)	(1)
Derivative assets:						
Warrants		7	10		(12)	5
Derivative liabilities:						
Other		1	(1)	(1)		(2)

Nine months ended September 30, 2010

Trading securities:						
State and municipal securities		\$	\$	\$	\$	\$
					3	(3)
Investment securities available-for-sale:						
State and municipal securities (a)						
Auction-rate debt securities		46	(1)	(3)	(4)	38
Other corporate debt securities		150	3	5	(158)	
Auction-rate preferred securities		7	27			(33)
		706	6	(19)	(109)	584
Total investment securities available-for-sale		909	35	(17)	(271)	(33)
Derivative assets:						
Warrants		7	2	(1)	1	(3)
Derivative liabilities:						
Other			(1)	(3)		(1)
						3

(a) Primarily auction-rate securities

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)**

The following table presents the income statement classification of realized and unrealized gains and losses due to changes in fair value recorded in earnings for the three- and nine-month periods ended September 30, 2011 and 2010 for recurring Level 3 assets and liabilities, as shown in the previous table.

<i>(in millions)</i>	Net Securities Gains (Losses)		Other Noninterest Income		Discontinued Operations	Total	
	Realized	Unrealized	Realized	Unrealized	Realized	Realized	Unrealized
Three months ended September 30, 2011							
Investment securities available-for-sale:							
Auction-rate preferred securities	\$ 2	\$	\$	\$	\$	\$ 2	\$
Derivative assets:							
Warrants			3	(1)		3	(1)
Derivative liabilities:							
Other	(1)					(1)	
Three months ended September 30, 2010							
Investment securities available-for-sale:							
State and municipal securities (a)	\$ (1)	\$	\$	\$	\$	\$ (1)	\$
Auction-rate debt securities	1					1	
Auction-rate preferred securities	1					1	
Total investment securities available-for-sale	1					1	
Derivative assets:							
Warrants				(2)			(2)
Derivative liabilities:							
Other		(1)					(1)
Nine months ended September 30, 2011							
Investment securities available-for-sale:							
Auction-rate preferred securities	\$ 9	\$	\$	\$	\$	\$ 9	\$
Derivative assets:							
Warrants			10			10	
Derivative liabilities:							
Other	(1)	(1)				(1)	(1)
Nine months ended September 30, 2010							
Investment securities available-for-sale:							
State and municipal securities (a)	\$ (1)	\$	\$	\$	\$	(1)	
Auction-rate debt securities	3					3	
Other corporate debt securities					27	27	
Auction-rate preferred securities	6					6	

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Total investment securities available-for-sale	8		27	35
Derivative assets:				
Warrants		2	(1)	2 (1)
Derivative liabilities:				
Other	(1)	(3)		(1) (3)

(a) Primarily auction-rate securities

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)****Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis**

The Corporation may be required, from time to time, to record certain assets and liabilities at fair value on a nonrecurring basis. These include assets that are recorded at the lower of cost or fair value that were recognized at fair value below cost at the end of the period. Assets recorded at fair value on a nonrecurring basis are presented in the following table. No liabilities were recorded at fair value on a nonrecurring basis at September 30, 2011 and December 31, 2010.

<i>(in millions)</i>	Total	Level 2	Level 3
September 30, 2011			
Loans held-for-sale:			
Residential mortgage	\$ 13	\$ 13	\$
Loans:			
Commercial	203		203
Real estate construction	99		99
Commercial mortgage	364		364
Residential mortgage	10		10
Lease financing	5		5
International	5		5
Total loans	686		686
Nonmarketable equity securities	1		1
Other real estate	29		29
Loan servicing rights	3		3
Total assets at fair value	\$ 732	\$ 13	\$ 719
December 31, 2010			
Loans held-for-sale:			
Residential mortgage	\$ 6	\$ 6	\$
Loans:			
Commercial	200		200
Real estate construction	247		247
Commercial mortgage	398		398
Lease financing	7		7
International	2		2
Total loans	854		854
Nonmarketable equity securities	9		9
Other real estate	33		33
Loan servicing rights	5		5
Total assets at fair value	\$ 907	\$ 6	\$ 901

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 3 FAIR VALUE MEASUREMENTS (continued)****Estimated Fair Values of Financial Instruments Not Recorded at Fair Value in their Entirety on a Recurring Basis**

The Corporation typically holds the majority of its financial instruments until maturity and thus does not expect to realize many of the estimated fair value amounts disclosed. The disclosures also do not include estimated fair value amounts for items that are not defined as financial instruments, but which have significant value. These include such items as core deposit intangibles, the future earnings potential of significant customer relationships and the value of trust operations and other fee generating businesses. The Corporation believes the imprecision of an estimate could be significant.

The carrying amount and estimated fair value of financial instruments not recorded at fair value in their entirety on a recurring basis on the Corporation's consolidated balance sheets are as follows:

<i>(in millions)</i>	September 30, 2011		December 31, 2010	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets				
Cash and due from banks	\$ 981	\$ 981	\$ 668	\$ 668
Interest-bearing deposits with banks	4,217	4,217	1,415	1,415
Loans held-for-sale	33	33	23	23
Total loans, net of allowance for loan losses (a)	40,458	40,513	39,335	39,212
Customers' liability on acceptances outstanding	8	8	9	9
Nonmarketable equity securities (b)	16	28	47	77
Loan servicing rights	3	3	5	5
Liabilities				
Demand deposits (noninterest-bearing)	19,116	19,116	15,538	15,538
Interest-bearing deposits	28,336	28,347	24,933	24,945
Total deposits	47,452	47,463	40,471	40,483
Short-term borrowings	164	164	130	130
Acceptances outstanding	8	8	9	9
Medium- and long-term debt	5,009	4,843	6,138	6,008
Credit-related financial instruments	(103)	(103)	(99)	(99)

- (a) Included \$686 million and \$854 million of impaired loans recorded at fair value on a nonrecurring basis at September 30, 2011 and December 31, 2010, respectively.
- (b) Included \$1 million and \$9 million of nonmarketable equity securities recorded at fair value on a nonrecurring basis at September 30, 2011 and December 31, 2010, respectively.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 4 INVESTMENT SECURITIES**

A summary of the Corporation's investment securities available-for-sale follows:

<i>(in millions)</i>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2011				
U.S. Treasury and other U.S. government agency securities	\$ 20	\$	\$	\$ 20
Residential mortgage-backed securities (a)	8,875	263	3	9,135
State and municipal securities (b)	29		6	23
Corporate debt securities:				
Auction-rate debt securities	1			1
Other corporate debt securities	45			45
Equity and other non-debt securities:				
Auction-rate preferred securities	431		22	409
Money market and other mutual funds	99			99
Total investment securities available-for-sale	\$ 9,500	\$ 263	\$ 31	\$ 9,732
December 31, 2010				
U.S. Treasury and other U.S. government agency securities	\$ 131	\$	\$	\$ 131
Residential mortgage-backed securities (a)	6,653	95	39	6,709
State and municipal securities (b)	46		7	39
Corporate debt securities:				
Auction-rate debt securities	1			1
Other corporate debt securities	26			26
Equity and other non-debt securities:				
Auction-rate preferred securities	597	3	30	570
Money market and other mutual funds	84			84
Total investment securities available-for-sale	\$ 7,538	\$ 98	\$ 76	\$ 7,560

- (a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.
(b) Primarily auction-rate securities.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 4 INVESTMENT SECURITIES (continued)**

A summary of the Corporation's investment securities available-for-sale in an unrealized loss position as of September 30, 2011 and December 31, 2010 follows:

<i>(in millions)</i>	Less than 12 months		Impaired 12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
September 30, 2011						
Residential mortgage-backed securities (a)	\$ 1,147	\$ 3	\$	\$	\$ 1,147	\$ 3
State and municipal securities (b)			23	6	23	6
Equity and other non-debt securities:						
Auction-rate preferred securities	89	1	320	21	409	22
Total impaired securities	\$ 1,236	\$ 4	\$ 343	\$ 27	\$ 1,580	\$ 31
December 31, 2010						
Residential mortgage-backed securities (a)	\$ 1,702	\$ 39	\$	\$	\$ 1,702	\$ 39
State and municipal securities (b)			38	7	38	7
Equity and other non-debt securities:						
Auction-rate preferred securities			436	30	436	30
Total impaired securities	\$ 1,702	\$ 39	\$ 474	\$ 37	\$ 2,176	\$ 76

(a) Residential mortgage-backed securities issued and/or guaranteed by U.S. government agencies or U.S. government-sponsored enterprises.

(b) Primarily auction-rate securities.

As of September 30, 2011, 94 percent of the Corporation's auction-rate portfolio was rated Aaa/AAA by the credit rating agencies.

At September 30, 2011, the Corporation had 216 securities in an unrealized loss position with no credit impairment, including 171 auction-rate preferred securities, 21 residential mortgage-backed securities and 24 state and municipal auction-rate securities. The unrealized losses for these securities resulted from changes in market interest rates and liquidity. The Corporation ultimately expects full collection of the carrying amount of these securities, does not intend to sell the securities in an unrealized loss position, and it is not more-likely-than-not that the Corporation will be required to sell the securities in an unrealized loss position prior to recovery of amortized cost. The Corporation does not consider these securities to be other-than-temporarily impaired at September 30, 2011.

Sales, calls and write-downs of investment securities available-for-sale resulted in the following gains and losses, recorded in net securities gains on the consolidated statements of income, computed based on the adjusted cost of the specific security.

Nine Months Ended September 30,

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

<i>(in millions)</i>	2011	2010
Securities gains	\$ 21	\$ 13
Securities losses	(3)	(10)
Total net securities gains	\$ 18	\$ 3

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 4 INVESTMENT SECURITIES (continued)**

The table below summarizes the amortized cost and fair values of debt securities by contractual maturity. Securities with multiple maturity dates are classified in the period of final maturity. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(in millions)

September 30, 2011	Amortized Cost	Fair Value
Contractual maturity		
Within one year	\$ 65	\$ 65
After one year through five years	1,679	1,685
After five years through ten years	117	118
After ten years	7,109	7,356
Subtotal	8,970	9,224
Equity and other nondebt securities:		
Auction-rate preferred securities	431	409
Money market and other mutual funds	99	99
Total investment securities available-for-sale	\$ 9,500	\$ 9,732

Included in the contractual maturity distribution in the table above were auction-rate securities with a total amortized cost and fair value of \$30 million and \$24 million, respectively. Auction-rate securities are long-term, floating rate instruments for which interest rates are reset at periodic auctions. At each successful auction, the Corporation has the option to sell the security at par value. Additionally, the issuers of auction-rate securities generally have the right to redeem or refinance the debt. As a result, the expected life of auction-rate securities may differ significantly from the contractual life. Also included in the table above were residential mortgage-backed securities with a total amortized cost and fair value of \$8,875 million and \$9,135 million, respectively. The actual cash flows of mortgage-backed securities may differ from contractual maturity as the borrowers of the underlying loans may exercise prepayment options.

At September 30, 2011, investment securities with a carrying value of \$2.6 billion were pledged where permitted or required by law to secure \$1.8 billion of liabilities, primarily public and other deposits of state and local government agencies and derivative instruments.

NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES

The following table summarizes nonperforming assets as of September 30, 2011 and December 31, 2010.

(in millions)

	September 30, 2011	December 31, 2010
Nonaccrual loans	\$ 929	\$ 1,080
Reduced-rate loans (a)	29	43
Total nonperforming loans	958	1,123

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Foreclosed property	87	112
Total nonperforming assets	\$ 1,045	\$ 1,235

- (a) Reduced-rate business loans totaled \$8 million and \$26 million, respectively, and reduced-rate retail loans totaled \$21 million and \$17 million, respectively, at September 30, 2011 and December 31, 2010.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

The following presents an aging analysis of the recorded balance of loans as of September 30, 2011 and December 31, 2010.

<i>(in millions)</i>	Loans Past Due and Still Accruing				Nonaccrual Loans	Current Loans (c)	Total Loans
	30-59 Days	60-89 Days	90 Days or More	Total			
September 30, 2011							
Business loans:							
Commercial	\$ 51	\$ 17	\$ 17	\$ 85	\$ 258	\$ 22,770	\$ 23,113
Real estate construction:							
Commercial Real Estate business line (a)	39	2	17	58	109	997	1,164
Other business lines (b)	3	7	1	11	3	470	484
Total real estate construction	42	9	18	69	112	1,467	1,648
Commercial mortgage:							
Commercial Real Estate business line (a)	32	2	19	53	198	2,020	2,271
Other business lines (b)	50	29	7	86	275	7,907	8,268
Total commercial mortgage	82	31	26	139	473	9,927	10,539
Lease financing					5	922	927
International					7	1,039	1,046
Total business loans	175	57	61	293	855	36,125	37,273
Retail loans:							
Residential mortgage	48	13	6	67	65	1,511	1,643
Consumer:							
Home equity	24	6	8	38	4	1,641	1,683
Other consumer	3	2	6	11	5	610	626
Total consumer	27	8	14	49	9	2,251	2,309
Total retail loans	75	21	20	116	74	3,762	3,952
Total loans	\$ 250	\$ 78	\$ 81	\$ 409	\$ 929	\$ 39,887	\$ 41,225
December 31, 2010							
Business loans:							
Commercial	\$ 84	\$ 28	\$ 3	\$ 115	\$ 252	\$ 21,778	\$ 22,145
Real estate construction:							
Commercial Real Estate business line (a)	27		17	44	259	1,523	1,826
Other business lines (b)	2		5	7	4	416	427
Total real estate construction	29		22	51	263	1,939	2,253

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Commercial mortgage:							
Commercial Real Estate business line (a)	8	1		9	181	1,747	1,937
Other business lines (b)	28	25	16	69	302	7,459	7,830
Total commercial mortgage	36	26	16	78	483	9,206	9,767
Lease financing					7	1,002	1,009
International	1			1	2	1,129	1,132
Total business loans	150	54	41	245	1,007	35,054	36,306
Retail loans:							
Residential mortgage	33	23	7	63	55	1,501	1,619
Consumer:							
Home equity	11	4	10	25	5	1,674	1,704
Other consumer	4	2	4	10	13	584	607
Total consumer	15	6	14	35	18	2,258	2,311
Total retail loans	48	29	21	98	73	3,759	3,930
Total loans	\$ 198	\$ 83	\$ 62	\$ 343	\$ 1,080	\$ 38,813	\$ 40,236

- (a) Primarily loans to real estate investors and developers.
- (b) Primarily loans secured by owner-occupied real estate.
- (c) Includes acquired PCI loans with a carrying value of \$113 million at September 30, 2011.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

The following table details the changes in the allowance for loan losses for the three- and nine-month periods ended September 30, 2011 and 2010 and related loan amounts as of September 30, 2011 and 2010.

<i>(in millions)</i>	September 30, 2011			September 30, 2010
	Business Loans	Retail Loans	Total	
Three Months Ended				
Allowance for loan losses:				
Balance at beginning of period	\$ 738	\$ 68	\$ 806	\$ 967
Loan charge-offs	(77)	(13)	(90)	(145)
Recoveries on loans previously charged-off	11	2	13	13
Net loan charge-offs	(66)	(11)	(77)	(132)
Provision for loan losses	27	11	38	122
Balance at end of period	\$ 699	\$ 68	\$ 767	\$ 957
Nine Months Ended				
Allowance for loan losses:				
Balance at beginning of period	\$ 839	\$ 62	\$ 901	\$ 985
Loan charge-offs	(299)	(39)	(338)	(487)
Recoveries on loans previously charged-off	65	5	70	36
Net loan charge-offs	(234)	(34)	(268)	(451)
Provision for loan losses	94	40	134	423
Balance at end of period	\$ 699	\$ 68	\$ 767	\$ 957
Allowance for loan losses:				
Individually evaluated for impairment	\$ 164	\$ 3	\$ 167	\$ 201
Collectively evaluated for impairment PCI loans	535	65	600	756
Total allowance for loan losses	\$ 699	\$ 68	\$ 767	\$ 957
Loans:				
Individually evaluated for impairment	\$ 774	\$ 49	\$ 823	\$ 1,039
Collectively evaluated for impairment PCI loans	36,395	3,894	40,289	39,241
Total loans evaluated for impairment	\$ 37,273	\$ 3,952	\$ 41,225	\$ 40,280

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Changes in the allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, are summarized in the following table.

<i>(in millions)</i>	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Balance at beginning of period	\$ 30	\$ 44	\$ 35	\$ 37
Provision for credit losses on lending-related commitments	(3)	(6)	(8)	1
Balance at end of period	\$ 27	\$ 38	\$ 27	\$ 38
Unfunded lending-related commitments sold	\$	\$	\$ 5	\$ 2

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

The following table presents additional information regarding individually evaluated impaired loans.

<i>(in millions)</i>	Recorded Investment In:			Unpaid Principal Balance	Related Allowance for Loan Losses
	Impaired Loans with No Related Allowance	Impaired Loans with Related Allowance	Total Impaired Loans		
September 30, 2011					
Business loans:					
Commercial	\$ 2	\$ 277	\$ 279	\$ 395	\$ 63
Real estate construction:					
Commercial Real Estate business line (a)		99	99	177	15
Commercial mortgage:					
Commercial Real Estate business line (a)		191	191	231	47
Other business lines (b)	7	188	195	270	36
Total commercial mortgage	7	379	386	501	83
Lease financing		5	5	14	1
International		5	5	5	2
Total business loans	9	765	774	1,092	164
Retail loans:					
Residential mortgage	13	32	45	52	3
Consumer loans:					
Home equity		1	1	1	
Other consumer		3	3	8	
Total consumer		4	4	9	
Total retail loans	13	36	49	61	3
Total individually evaluated impaired loans	\$ 22	\$ 801	\$ 823	\$ 1,153	\$ 167
December 31, 2010					
Business loans:					
Commercial	\$ 9	\$ 237	\$ 246	\$ 398	\$ 55
Real estate construction:					
Commercial Real Estate business line (a)		249	249	400	51
Commercial mortgage:					
Commercial Real Estate business line (a)		178	178	282	35
Other business lines (b)		245	245	325	49
Total commercial mortgage		423	423	607	84

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Lease financing		7	7	15	1
International		2	2	2	1
Total business loans	9	918	927	1,422	192
Retail loans:					
Residential mortgage	8	29	37	41	3
Consumer loans:					
Other consumer		10	10	14	2
Total retail loans	8	39	47	55	5
Total individually evaluated impaired loans	\$ 17	\$ 957	\$ 974	\$ 1,477	\$ 197

- (a) Primarily loans to real estate investors and developers.
- (b) Primarily loans secured by owner-occupied real estate.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

The following table presents information regarding average individually evaluated impaired loans and the related interest recognized for the three- and nine-month periods ended September 30, 2011 and 2010.

<i>(in millions)</i>	2011		2010	
	Average Impaired Loans for the Period	Interest Income Recognized for the Period	Average Impaired Loans for the Period	Interest Income Recognized for the Period
Three Months Ended September 30				
Business loans:				
Commercial	\$ 273	\$ 1	\$ 225	\$ 1
Real estate construction:				
Commercial Real Estate business line (a)	114		364	1
Other business lines (b)	1		1	
Total real estate construction	115		365	1
Commercial mortgage:				
Commercial Real Estate business line (a)	187	1	141	1
Other business lines (b)	204	1	213	2
Total commercial mortgage	391	2	354	3
Lease financing	6		12	
International	6		3	
Total business loans	791	3	959	5
Retail loans:				
Residential mortgage	43	1	35	
Consumer loans:				
Home equity	1		1	
Other consumer	5		3	
Total consumer	6		4	
Total retail loans	49	1	39	
Total individually evaluated impaired loans	\$ 840	\$ 4	\$ 998	\$ 5
Nine Months Ended September 30				
Business loans:				
Commercial	\$ 254	\$ 5	\$ 213	\$ 4
Real estate construction:				
Commercial Real Estate business line (a)	166		381	2
Other business lines (b)	1		2	

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Total real estate construction	167		383	2
Commercial mortgage:				
Commercial Real Estate business line (a)	188	2	144	2
Other business lines (b)	222	2	193	3
Total commercial mortgage	410	4	337	5
Lease financing	6		12	
International	4		11	
Total business loans	841	9	956	11
Retail loans:				
Residential mortgage	41	1	31	
Consumer loans:				
Home equity			1	
Other consumer	6		2	
Total consumer	6		3	
Total retail loans	47	1	34	
Total individually evaluated impaired loans	\$ 888	\$ 10	\$ 990	\$ 11

- (a) Primarily loans to real estate investors and developers.
(b) Primarily loans secured by owner-occupied real estate.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

The Corporation assesses all loan modifications to determine whether a restructuring constitutes a troubled debt restructuring (TDR). A restructuring is considered a TDR when a borrower is experiencing financial difficulties and the Corporation grants a concession to the borrower. All TDRs are considered impaired loans, and, as a result, restructured business and retail loans are individually evaluated for impairment. The Corporation considers payment history when determining the allowance for loan losses on TDRs. Additional information regarding the Corporation's allowance policy and nonperforming assets can be found in Note 1 to the consolidated financial statements in the Corporation's 2010 Annual Report.

The following table details the recorded balance in loans considered to be TDRs by type of modification as of September 30, 2011. In cases of loans with more than one type of modification, the loans were categorized based on the most significant modification.

<i>(in millions)</i>	Principal Deferrals (a)	Type of Modification		Total Modifications
		Interest Rate Reductions	AB Note Restructures (b)	
Three Months Ended September 30, 2011				
Business loans:				
Commercial	\$ 45	\$	\$	\$ 45
Real estate construction:				
Commercial Real Estate business line (c)		3	15	18
Commercial mortgage:				
Commercial Real Estate business line (c)	19			19
Other business lines (d)	11	6		17
Total commercial mortgage	30	6		36
International			5	5
Total business loans	75	9	20	104
Retail loans:				
Residential mortgage	1			1
Consumer:				
Home equity	3			3
Total retail loans	4			4
Total loans	\$ 79	\$ 9	\$ 20	\$ 108

- (a) Primarily represents loan balances where terms were extended 90 days or more at or above contractual interest rates.
(b) Loan restructurings whereby the original loan is restructured into two notes: an A note, which generally reflects the portion of the modified loan which is expected to be collected; and a B note, which is either fully charged off or exchanged for an equity interest.
(c) Primarily loans to real estate investors and developers.
(d) Primarily loans secured by owner-occupied real estate.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

<i>(in millions)</i>	Principal Deferrals (a)	Type of Modification Interest Rate Reductions	AB Note Restructures (b)	Total Modifications
Nine Months Ended September 30, 2011				
Business loans:				
Commercial	\$ 98	\$	\$ 5	\$ 103
Real estate construction:				
Commercial Real Estate business line (c)		3	15	18
Commercial mortgage:				
Commercial Real Estate business line (c)	22			22
Other business lines (d)	30	11	7	48
Total commercial mortgage	52	11	7	70
International			5	5
Total business loans	150	14	32	196
Retail loans:				
Residential mortgage	1	6		7
Consumer:				
Home equity	3			3
Total retail loans	4	6		10
Total loans	\$ 154	\$ 20	\$ 32	\$ 206

- (a) Primarily represents loan balances where terms were extended 90 days or more at or above contractual interest rates.
- (b) Loan restructurings whereby the original loan is restructured into two notes: an "A" note, which generally reflects the portion of the modified loan which is expected to be collected; and a "B" note, which is either fully charged off or exchanged for an equity interest.
- (c) Primarily loans to real estate investors and developers.
- (d) Primarily loans secured by owner-occupied real estate.

At September 30, 2011 and December 31, 2010, commitments to lend additional funds to borrowers whose terms have been modified in TDRs totaled \$9 million and \$7 million, respectively.

The majority of the modification considered to be TDRs that occurred during the three- and nine-month periods ended September 30, 2011 were principal deferrals. The Corporation charges interest on principal balances outstanding during deferral periods. Additionally, none of the modifications involved forgiveness of principal. As a result, the current and future financial effects of the recorded balance of loans considered to be TDRs that were restructured during the three- and nine-month periods ended September 30, 2011 were insignificant.

On an ongoing basis, the Corporation monitors the performance of modified loans to their restructured terms. For reduced-rate loans, a subsequent payment default is defined in terms of delinquency, when a principal or interest payment is 90 days past due. During the twelve-month period from October 1, 2010 through September 30, 2011, loans with a carrying value of \$28 million at September 30, 2011 had been modified by reducing the rate on the loans. Of these modifications, \$1 million subsequently defaulted during the same twelve-month period. For principal deferrals, incremental deterioration in the credit quality of the loan, represented by a downgrade in the risk rating of the loan, for example, due to missed interest payments or a reduction of collateral value, is considered a subsequent default. During the

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

twelve-month period from October 1, 2010 through September 30, 2011, loans with a carrying value of \$167 million at September 30, 2011 had been modified by principal deferral. Of these principal deferral modifications, \$82 million subsequently experienced a change in the risk rating such that the loans were no longer considered performing loans. In the event of a subsequent default, the allowance for loan losses continues to be reassessed on the basis of an individual evaluation of the loan.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 5 CREDIT QUALITY AND ALLOWANCE FOR CREDIT LOSSES (continued)**

The following table presents loans by credit quality indicator, based on internal risk ratings assigned to each business loan at the time of approval and subjected to subsequent reviews, generally at least annually, and to pools of retail loans with similar risk characteristics.

<i>(in millions)</i>	Internally Assigned Rating				Total
	Pass (a)	Special Mention (b)	Substandard (c)	Nonaccrual (d)	
September 30, 2011					
Business loans:					
Commercial	\$ 21,167	\$ 932	\$ 756	\$ 258	\$ 23,113
Real estate construction:					
Commercial Real Estate business line (e)	720	166	169	109	1,164
Other business lines (f)	440	22	19	3	484
Total real estate construction	1,160	188	188	112	1,648
Commercial mortgage:					
Commercial Real Estate business line (e)	1,485	416	172	198	2,271
Other business lines (f)	6,842	565	586	275	8,268
Total commercial mortgage	8,327	981	758	473	10,539
Lease financing	895	8	19	5	927
International	954	31	54	7	1,046
Total business loans	32,503	2,140	1,775	855	37,273
Retail loans:					
Residential mortgage	1,524	29	25	65	1,643
Consumer:					
Home equity	1,629	18	32	4	1,683
Other consumer	600	10	11	5	626
Total consumer	2,229	28	43	9	2,309
Total retail loans	3,753	57	68	74	3,952
Total loans	\$ 36,256	\$ 2,197	\$ 1,843	\$ 929	\$ 41,225
December 31, 2010					
Business loans:					
Commercial	\$ 19,884	\$ 1,015	\$ 994	\$ 252	\$ 22,145
Real estate construction:					
Commercial Real Estate business line (e)	1,025	333	209	259	1,826
Other business lines (f)	383	20	20	4	427

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Total real estate construction	1,408	353	229	263	2,253
Commercial mortgage:					
Commercial Real Estate business line (e)	1,104	372	280	181	1,937
Other business lines (f)	6,595	508	425	302	7,830
Total commercial mortgage	7,699	880	705	483	9,767
Lease financing	962	13	27	7	1,009
International	963	112	55	2	1,132
Total business loans	30,916	2,373	2,010	1,007	36,306
Retail loans:					
Residential mortgage	1,541	6	17	55	1,619
Consumer:					
Home equity	1,662	26	11	5	1,704
Other consumer	575	8	11	13	607
Total consumer	2,237	34	22	18	2,311
Total retail loans	3,778	40	39	73	3,930
Total loans	\$ 34,694	\$ 2,413	\$ 2,049	\$ 1,080	\$ 40,236

- (a) Includes all loans not included in the categories of special mention, substandard or nonaccrual.
- (b) Special mention loans are accruing loans that have potential credit weaknesses that deserve management's close attention, such as loans to borrowers who may be experiencing financial difficulties that may result in deterioration of repayment prospects from the borrower at some future date. Included in the special mention category were \$676 million and \$546 million at September 30, 2011 and December 31, 2010, respectively, of loans proactively monitored by management that were considered pass by regulatory authorities.
- (c) Substandard loans are accruing loans that have a well-defined weakness, or weaknesses, such as loans to borrowers who may be experiencing losses from operations or inadequate liquidity of a degree and duration that jeopardizes the orderly repayment of the loan. Substandard loans also are distinguished by the distinct possibility of loss in the future if these weaknesses are not corrected. PCI loans are included in the substandard category. This category is generally consistent with the substandard category as defined by regulatory authorities.
- (d) Nonaccrual loans are loans for which the accrual of interest has been discontinued. For further information, refer to the Nonperforming Assets subheading in Note 1 - Summary of Significant Accounting Policies - on page 76 of the Corporation's Annual Report for the year ended December 31, 2010. A significant majority of nonaccrual loans are generally consistent with the substandard category and the remainder are generally consistent with the doubtful category as defined by regulatory authorities.
- (e) Primarily loans to real estate investors and developers.
- (f) Primarily loans secured by owner-occupied real estate.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 6 GOODWILL**

The Corporation performs its annual evaluation of goodwill impairment in the third quarter of each year and on an interim basis if events or changes in circumstances between annual tests indicate goodwill might be impaired.

As discussed in Note 2 to these unaudited consolidated financial statements, as a result of the acquisition of Sterling on July 28, 2011, the Corporation recorded \$485 million of goodwill, which was allocated to the three reporting units based on each reporting units' estimated economic benefit from the transaction. Changes in goodwill in the consolidated balance sheets from December 31, 2010 to September 30, 2011 attributable to the acquisition of Sterling were allocated to the Corporation's business segments as follows.

<i>(in millions)</i>	Business Bank	Retail Bank	Wealth Management	Total
Balance at December 31, 2010	\$ 90	\$ 47	\$ 13	\$ 150
Sterling acquisition	290	147	48	485
Balance at September 30, 2011	\$ 380	\$ 194	\$ 61	\$ 635

The annual test of goodwill impairment was performed as of the beginning of the third quarter 2011 prior to the acquisition of Sterling. As a result of deterioration in overall market and economic conditions, clarifications regarding legislative and regulatory changes and the announcement by the Federal Reserve that the Federal Funds target rate is expected to be held constant through the middle of 2013, the Corporation determined that an additional interim goodwill impairment test should be performed in the third quarter 2011. The Corporation included the effects of the Sterling acquisition when performing the additional interim goodwill impairment test.

The goodwill impairment test is a two-step test. The first step of the goodwill impairment test compares the estimated fair value of identified reporting units, equivalent to a business segment or one level below, with their carrying amount, including goodwill. If the estimated fair value of the reporting unit is less than the carrying value, the second step must be performed to determine the implied fair value of the reporting unit's goodwill and the amount of goodwill impairment, if any.

Estimating the fair value of reporting units is a subjective process involving the use of estimates and judgments. The method of estimating the fair value of reporting units was consistent with the prior year. Material assumptions used in the valuation models included the comparable public company price multiples used in the terminal value, future cash flows and the market risk premium component of the discount rate. The estimated fair values of the reporting units were determined using a blend of two commonly used valuation techniques: the market approach and the income approach. The Corporation gives consideration to both valuation techniques, as either technique can be an indicator of value. For the market approach, valuations of reporting units were based on an analysis of relevant price multiples in market trades in companies with characteristics similar to the reporting unit. For the income approach, estimated future cash flows (derived from internal forecasts and economic expectations for each reporting unit) and terminal value (value at the end of the cash flow period, based on price multiples) were discounted. The discount rate was based on the imputed cost of equity capital appropriate for each reporting unit.

At the conclusion of the first step of both goodwill impairment tests performed in the third quarter 2011, the estimated fair values of all reporting units exceeded their carrying amounts, including goodwill.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

NOTE 7 DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS

In the normal course of business, the Corporation enters into various transactions involving derivative and credit-related financial instruments to manage exposure to fluctuations in interest rate, foreign currency and other market risks and to meet the financing needs of customers. These financial instruments involve, to varying degrees, elements of market and credit risk. Derivatives are carried at fair value in the consolidated financial statements. Market and credit risk are included in the determination of fair value.

Market risk is the potential loss that may result from movements in interest rates, foreign currency exchange rates or energy commodity prices that cause an unfavorable change in the value of a financial instrument. The Corporation manages this risk by establishing monetary exposure limits and monitoring compliance with those limits. Market risk inherent in interest rate and energy contracts entered into on behalf of customers is mitigated by taking offsetting positions, except in those circumstances when the amount, tenor and/or contract rate level results in negligible economic risk, whereby the cost of purchasing an offsetting contract is not economically justifiable. The Corporation mitigates most of the inherent market risk in foreign exchange contracts entered into on behalf of customers by taking offsetting positions and manages the remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly. Market risk inherent in derivative instruments held or issued for risk management purposes is typically offset by changes in the fair value of the assets or liabilities being hedged.

Credit risk is the possible loss that may occur in the event of nonperformance by the counterparty to a financial instrument. For customer-initiated derivatives, the Corporation attempts to minimize credit risk arising from financial instruments by evaluating the creditworthiness of each counterparty, adhering to the same credit approval process used for traditional lending activities and obtaining collateral as deemed necessary.

For derivatives with dealer counterparties, the Corporation utilizes both counterparty risk limits and monitoring procedures as well as master netting arrangements and bilateral collateral agreements to facilitate the management of credit risk. Master netting arrangements effectively reduce credit risk by permitting settlement, on a net basis, of contracts entered into with the same counterparty. Bilateral collateral agreements require daily exchange of cash or highly rated securities issued by the U.S. Treasury or other U.S. government agencies to collateralize amounts due to either party beyond certain risk limits. At September 30, 2011, counterparties had pledged marketable investment securities to secure approximately 90 percent of the fair value of contracts with bilateral collateral agreements in an unrealized gain position. For those counterparties not covered under bilateral collateral agreements, collateral is obtained, if deemed necessary, based on the results of management's credit evaluation of the counterparty. Collateral varies, but may include cash, investment securities, accounts receivable, equipment or real estate. Included in the fair value of derivative instruments are credit valuation adjustments reflecting counterparty credit risk. These adjustments are determined by applying a credit spread for the counterparty or the Corporation, as appropriate, to the total expected exposure of the derivative.

The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position on September 30, 2011 was \$120 million, for which the Corporation had pledged collateral of \$105 million in the normal course of business, including cash of \$1 million. The credit-risk-related contingent features require the Corporation's debt to maintain an investment grade credit rating from each of the major credit rating agencies. If the Corporation's debt were to fall below investment grade, the counterparties to the derivative instruments could require additional overnight collateral on derivative instruments in net liability positions. If the credit-risk-related contingent features underlying these agreements had been triggered on September 30, 2011, the Corporation would have been required to assign an additional \$15 million of collateral to its counterparties.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 7 DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS (continued)****Derivative Instruments**

The following table presents the composition of the Corporation's derivative instruments held or issued for risk management purposes or in connection with customer-initiated and other activities at September 30, 2011 and December 31, 2010. The table excludes commitments, warrants accounted for as derivatives and a derivative related to the Corporation's 2008 sale of its remaining ownership of Visa shares.

	September 30, 2011			December 31, 2010		
	Notional/ Contract Amount (b)	Fair Value (a)		Notional/ Contract Amount (b)	Fair Value (a)	
		Asset Derivatives	Liability Derivatives		Asset Derivatives	Liability Derivatives
<i>(in millions)</i>						
Risk management purposes						
Derivatives designated as hedging instruments						
Interest rate contracts:						
Swaps - cash flow - receive fixed/pay floating	\$	\$	\$	\$ 800	\$ 3	\$
Swaps - fair value - receive fixed/pay floating	1,450	330		1,600	263	
Total risk management interest rate swaps designated as hedging instruments	1,450	330		2,400	266	
Derivatives used as economic hedges						
Foreign exchange contracts:						
Spot, forwards and swaps	524	3	5	220	2	
Total risk management purposes	\$ 1,974	\$ 333	\$ 5	\$ 2,620	\$ 268	\$
Customer-initiated and other activities						
Interest rate contracts:						
Caps and floors written	\$ 562	\$	\$ 4	\$ 697	\$	\$ 7
Caps and floors purchased	562	4		697	7	
Swaps	9,297	299	270	9,126	269	242
Total interest rate contracts	10,421	303	274	10,520	276	249
Energy derivative contracts:						
Caps and floors written	1,113		68	1,106		62
Caps and floors purchased	1,113	68		1,106	62	
Swaps	376	29	29	411	41	41
Total energy derivative contracts	2,602	97	97	2,623	103	103

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Foreign exchange contracts:

Spot, forwards, futures, options and swaps	3,965	82	63	2,497	49	48
Total customer-initiated and other activities	\$ 16,988	\$ 482	\$ 434	\$ 15,640	\$ 428	\$ 400
Total derivatives	\$ 18,962	\$ 815	\$ 439	\$ 18,260	\$ 696	\$ 400

- (a) Asset derivatives are included in accrued income and other assets and liability derivatives are included in accrued expenses and other liabilities on the consolidated balance sheets. Included in the fair value of derivative assets and liabilities are credit valuation adjustments reflecting counterparty credit risk and credit risk of the Corporation. The fair value of derivative assets included credit valuation adjustments for counterparty credit risk totaling \$4 million and \$5 million at September 30, 2011 and December 31, 2010, respectively.
- (b) Notional or contract amounts, which represent the extent of involvement in the derivatives market, are used to determine the contractual cash flows required in accordance with the terms of the agreement. These amounts are typically not exchanged, significantly exceed amounts subject to credit or market risk and are not reflected in the consolidated balance sheets.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 7 DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS (continued)****Risk Management**

As an end-user, the Corporation employs a variety of financial instruments for risk management purposes, including cash instruments, such as investment securities, as well as derivative instruments. Activity related to these instruments is centered predominantly in the interest rate markets and mainly involves interest rate swaps. Various other types of instruments also may be used to manage exposures to market risks, including interest rate caps and floors, total return swaps, foreign exchange forward contracts and foreign exchange swap agreements.

As part of a fair value hedging strategy, the Corporation entered into interest rate swap agreements for interest rate risk management purposes. These interest rate swap agreements effectively modify the Corporation's exposure to interest rate risk by converting fixed-rate debt to a floating rate. These agreements involve the receipt of fixed-rate interest amounts in exchange for floating-rate interest payments over the life of the agreement, without an exchange of the underlying principal amount.

Risk management fair value interest rate swaps generated net interest income of \$18 million and \$54 million for the three- and nine-month periods ended September 30, 2011, respectively, compared to net interest income of \$19 million and \$58 million for the three- and nine-month periods ended September 30, 2010, respectively.

The net gains (losses) recognized in other noninterest income (i.e., the ineffective portion) in the consolidated statements of income on risk management derivatives designated as fair value hedges of fixed-rate debt was as follows.

<i>(in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Interest rate swaps	\$	\$ (1)	\$ 1	\$ (3)

As part of a cash flow hedging strategy, the Corporation had entered into interest rate swap agreements that effectively converted a portion of existing and forecasted floating-rate loans to a fixed-rate basis, thus reducing the impact of interest rate changes on future interest income over the life of the agreements. In the first quarter 2011, the remaining \$800 million notional amount of interest rate swap agreements outstanding at December 31, 2010 matured. As of September 30, 2011 the Corporation had no interest rate swap agreements designated as cash flow hedges of loans outstanding.

The net gains (losses) recognized in income and OCI on risk management derivatives designated as cash flow hedges of loans for the three- and nine-month periods ended September 30, 2011 and 2010 are displayed in the table below.

<i>(in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Interest rate swaps				
Gain (loss) recognized in OCI (effective portion)	\$	\$ (4)	\$ (2)	\$ 3
Gain (loss) recognized in other noninterest income (ineffective portion)		3	1	
Gain reclassified from accumulated OCI into interest and fees on		7	1	24

loans (effective portion)

Foreign exchange rate risk arises from changes in the value of certain assets and liabilities denominated in foreign currencies. The Corporation employs spot and forward contracts in addition to swap contracts to manage exposure to these and other risks.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 7 DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS (continued)**

The Corporation recognized an insignificant amount of net gains (losses) on risk management derivative instruments used as economic hedges in other noninterest income in the consolidated statements of income in the three- and nine-month periods ended September 30, 2011 and 2010.

The following table summarizes the expected weighted average remaining maturity of the notional amount of risk management interest rate swaps and the weighted average interest rates associated with amounts expected to be received or paid on interest rate swap agreements as of September 30, 2011 and December 31, 2010

<i>(dollar amounts in millions)</i>	Notional Amount	Remaining Maturity (in years)	Weighted Average	
			Receive Rate	Pay Rate (a)
September 30, 2011				
Swaps - fair value - receive fixed/pay floating rate				
Medium- and long-term debt designation	\$ 1,450	5.7	5.45%	0.45%
Total risk management interest rate swaps	\$ 1,450			
December 31, 2010				
Swaps - cash flow - receive fixed/pay floating rate				
Variable rate loan designation	\$ 800	0.1	4.75%	3.25%
Swaps - fair value - receive fixed/pay floating rate				
Medium- and long-term debt designation	1,600	7.1	5.73	0.85
Total risk management interest rate swaps	\$ 2,400			

(a) Variable rates paid on receive fixed swaps are based on prime and six-month LIBOR rates in effect at September 30, 2011 and December 31, 2010.

Management believes these hedging strategies achieve the desired relationship between the rate maturities of assets and funding sources which, in turn, reduce the overall exposure of net interest income to interest rate risk, although there can be no assurance that such strategies will be successful.

Customer-Initiated and Other

Fee income is earned from entering into various transactions at the request of customers (customer-initiated contracts), principally foreign exchange contracts, interest rate contracts and energy derivative contracts. For customer-initiated foreign exchange contracts, the Corporation mitigates most of the inherent market risk by taking offsetting positions and manages the remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly.

For those customer-initiated derivative contracts which were not offset or where the Corporation holds a speculative position within the limits described above, the Corporation recognized \$1 million and an insignificant amount of net gains in other noninterest income in the consolidated

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

statements of income in the three-month periods ended September 30, 2011 and 2010, respectively, and \$1 million of net gains in both the nine-month periods ended September 30, 2011 and 2010.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 7 DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS (continued)**

Fair values of customer-initiated and other derivative instruments represent the net unrealized gains or losses on such contracts and are recorded in the consolidated balance sheets. Changes in fair value are recognized in the consolidated statements of income. The net gains recognized in income on customer-initiated derivative instruments, net of the impact of offsetting positions, were as follows.

<i>(in millions)</i>	Location of Gain	Three Months Ended September 30,		Nine Months Ended September 30,	
		2011	2010	2011	2010
Interest rate contracts	Other noninterest income	\$ 3	\$ (2)	\$ 11	\$ 5
Energy derivative contracts	Other noninterest income			1	1
Foreign exchange contracts	Foreign exchange income	11	7	28	26
Total		\$ 14	\$ 5	\$ 40	\$ 32

Additional information regarding the nature, terms and associated risks of derivative instruments can be found in the Corporation's 2010 Annual Report on page 55 and in Notes 1 and 9 to the consolidated financial statements.

Credit-Related Financial Instruments

The Corporation issues off-balance sheet financial instruments in connection with commercial and consumer lending activities. The Corporation's credit risk associated with these instruments is represented by the contractual amounts indicated in the following table.

<i>(in millions)</i>	September 30, 2011	December 30, 2011
Unused commitments to extend credit:		
Commercial and other	\$ 24,717	\$ 23,578
Bankcard, revolving check credit and home equity loan commitments	1,573	1,568
Total unused commitments to extend credit	\$ 26,290	\$ 25,146
Standby letters of credit	\$ 5,286	\$ 5,453
Commercial letters of credit	123	93
Other credit-related financial instruments	1	1

The Corporation maintains an allowance to cover probable credit losses inherent in lending-related commitments, including unused commitments to extend credit, letters of credit and financial guarantees. At September 30, 2011 and December 31, 2010, the allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, was \$27 million and \$35 million, respectively. The Corporation recorded a purchase discount for lending-related commitments acquired from Sterling. An allowance for credit losses will be recorded on Sterling lending-related commitments only to the extent that the required allowance exceeds the remaining purchase discount. At September 30, 2011, no allowance was recorded for Sterling lending-related commitments and \$4 million of purchase discount remained.

Unused Commitments to Extend Credit

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Commitments to extend credit are legally binding agreements to lend to a customer, provided there is no violation of any condition established in the contract. These commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many commitments expire without being drawn upon, the total contractual amount of commitments does not necessarily represent future cash requirements of the Corporation. Commercial and other unused commitments are primarily variable rate commitments. The allowance for credit losses on lending-related commitments included \$10 million and \$16 million, at September 30, 2011 and December 31, 2010, respectively, for probable credit losses inherent in the Corporation's unused commitments to extend credit.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 7 DERIVATIVE AND CREDIT-RELATED FINANCIAL INSTRUMENTS (continued)*****Standby and Commercial Letters of Credit***

Standby letters of credit represent conditional obligations of the Corporation which guarantee the performance of a customer to a third party. Standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. Commercial letters of credit are issued to finance foreign or domestic trade transactions. These contracts expire in decreasing amounts through the year 2021. The Corporation may enter into participation arrangements with third parties that effectively reduce the maximum amount of future payments which may be required under standby and commercial letters of credit. These risk participations covered \$258 million and \$298 million of the \$5.4 billion and \$5.5 billion standby and commercial letters of credit outstanding at September 30, 2011 and December 31, 2010, respectively.

The carrying value of the Corporation's standby and commercial letters of credit, included in accrued expenses and other liabilities on the consolidated balance sheet, totaled \$89 million at September 30, 2011, including \$72 million of deferred fees and \$17 million in the allowance for credit losses on lending-related commitments. At December 31, 2010, the comparable amounts were \$83 million, \$64 million and \$19 million, respectively.

The following table presents a summary of internally classified watch list standby and commercial letters of credit at September 30, 2011 and December 31, 2010. The Corporation's internal watch list is generally consistent with loans in the Special Mention, Substandard and Doubtful categories defined by regulatory authorities. The Corporation manages credit risk through underwriting, periodically reviewing and approving its credit exposures using Board committee approved credit policies and guidelines.

<i>(dollar amounts in millions)</i>	September 30, 2011	December 31, 2010
Total watch list standby and commercial letters of credit	\$ 216	\$ 243
As a percentage of total outstanding standby and commercial letters of credit	4.0%	4.4%

Other credit-related financial instruments

The Corporation enters into credit risk participation agreements, under which the Corporation assumes credit exposure associated with a borrower's performance related to certain interest rate derivative contracts. The Corporation is not a party to the interest rate derivative contracts and only enters into these credit risk participation agreements in instances in which the Corporation is also a party to the related loan participation agreement for such borrowers. The Corporation manages its credit risk on the credit risk participation agreements by monitoring the creditworthiness of the borrowers, which is based on the normal credit review process had it entered into the derivative instruments directly with the borrower. The notional amount of such credit risk participation agreement reflects the pro-rata share of the derivative instrument, consistent with its share of the related participated loan. As of September 30, 2011 and December 31, 2010, the total notional amount of the credit risk participation agreements was approximately \$370 million and \$316 million, respectively, and the fair value, included in customer-initiated interest rate contracts recorded in accrued expenses and other liabilities on the consolidated balance sheets, was insignificant for each period. The maximum estimated exposure to these agreements, as measured by projecting a maximum value of the guaranteed derivative instruments, assuming 100 percent default by all obligors on the maximum values, was approximately \$13 million and \$12 million at September 30, 2011 and December 31, 2010, respectively. In the event of default, the lead bank has the ability to liquidate the assets of the borrower, in which case the lead bank would be required to return a percentage of the recouped assets to the participating banks. As of September 30, 2011, the weighted average remaining maturity of outstanding credit risk participation agreements was 2.4 years.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

In 2008, the Corporation sold its remaining ownership of Visa Class B shares and entered into a derivative contract. Under the terms of the derivative contract, the Corporation will compensate the counterparty primarily for dilutive adjustments made to the conversion factor of the Visa Class B shares to Class A shares based on the ultimate outcome of litigation involving Visa. Conversely, the Corporation will be compensated by the counterparty for any increase in the conversion factor from anti-dilutive adjustments. The notional amount of the derivative contract was equivalent to approximately 780 thousand Visa Class B shares. The fair value of the derivative liability, included in accrued expenses and other liabilities on the consolidated balance sheets, was \$1 million at both September 30, 2011 and December 31, 2010.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 8 VARIABLE INTEREST ENTITIES (VIEs)**

The Corporation evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Corporation is the primary beneficiary and should consolidate the entity based on the variable interests it held both at inception and when there is a change in circumstances that require a reconsideration. The following provides a summary of the VIEs in which the Corporation has an interest.

The Corporation has a limited partnership interest in 151 low income housing tax credit/historic rehabilitation tax credit partnerships. These entities meet the definition of a VIE; however, the Corporation is not the primary beneficiary of the entities, as the general partner has both the power to direct the activities that most significantly impact the economic performance of the entities and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. While the partnership agreements allow the limited partners, through a majority vote, to remove the general partner, this right is not deemed to be substantive as the general partner can only be removed for cause.

The Corporation accounts for its interest in these partnerships on either the cost or equity method. Exposure to loss as a result of the Corporation's involvement with these entities at September 30, 2011 was limited to the book basis of the Corporation's investment of approximately \$337 million, which included unused commitments for future investments.

As a limited partner, the Corporation obtains income tax credits and deductions from the operating losses of these low income housing tax credit/historic rehabilitation tax credit partnerships, which are recorded as a reduction of income tax expense (or an increase to income tax benefit) and a reduction of federal income taxes payable. These income tax credits and deductions are allocated to the funds' investors based on their ownership percentages. Investment balances, including all legally binding commitments to fund future investments, are included in accrued income and other assets on the consolidated balance sheets, with amortization and other write-downs of investments recorded in other noninterest income on the consolidated statements of income. In addition, a liability is recognized in accrued expenses and other liabilities on the consolidated balance sheets for all legally binding unfunded commitments to fund low income housing partnerships (\$83 million at September 30, 2011).

The Corporation provided no financial or other support that was not contractually required to any of the above VIEs during the nine-month periods ended September 30, 2011 and 2010.

The following table summarizes the impact of these VIEs on line items on the Corporation's consolidated statements of income.

<i>(in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Other noninterest income	\$ (13)	\$ (13)	\$ (39)	\$ (37)
Provision (benefit) for income taxes (a)	(12)	(12)	(38)	(36)

(a) Income tax credits from low income housing tax credit/historic rehabilitation tax credit partnerships.

Additional information regarding the Corporation's consolidation policy can be found in Note 1 to the consolidated financial statements in the Corporation's 2010 Annual Report.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 9 MEDIUM- AND LONG-TERM DEBT**

Medium- and long-term debt is summarized as follows:

<i>(in millions)</i>	September 30, 2011	December 31, 2010
Parent company		
Subordinated notes:		
4.80% subordinated notes due 2015	\$ 341	\$ 337
Subordinated notes related to trust preferred securities (a)	83	
Total subordinated notes	424	337
Medium-term notes:		
3.00% notes due 2015	298	298
Total parent company	722	635
Subsidiaries		
Subordinated notes:		
7.375% subordinated notes due 2013 (a)	54	
5.70% subordinated notes due 2014	279	280
5.75% subordinated notes due 2016	701	691
5.20% subordinated notes due 2017	597	568
Floating-rate based on LIBOR index subordinated notes due 2018 (a)	26	
8.375% subordinated notes due 2024	190	191
7.875% subordinated notes due 2026	243	213
Total subordinated notes	2,090	1,943
Medium-term notes:		
Floating-rate based on LIBOR indicies due 2011 to 2012	158	1,017
Federal Home Loan Bank advances:		
Floating-rate based on LIBOR indices due 2011 to 2014	2,000	2,500
Other Notes:		
6.0% - 6.4% fixed-rate notes due 2020	39	43
Total subsidiaries	4,287	5,503
Total medium- and long-term debt	\$ 5,009	\$ 6,138

(a) Medium- and long-term debt assumed in Sterling acquisition.

The carrying value of medium- and long-term debt was adjusted to reflect the gain or loss attributable to the risk hedged with interest rate swaps.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

In July 2011, the Corporation assumed \$83 million of subordinated notes from Sterling that relate to trust preferred securities issued by unconsolidated subsidiaries as follows:

<i>(in millions)</i>	Subordinated Notes Owed to Unconsolidated Subsidiaries		Interest Rate	Trust Preferred Securities Outstanding
Maturity Date				
October 27, 2011	\$	32	8.30% fixed	\$ 31
August 30, 2032		21	3-month LIBOR plus 3.45%	20
July 7, 2033		4	3-month LIBOR plus 3.10%	4
June 15, 2037		26	3-month LIBOR plus 1.60%	25
Total	\$	83		\$ 80

On October 27, 2011, the Corporation fully redeemed the \$31 million, 8.30% fixed rate trust preferred securities with an original maturity date of September 26, 2032. Trust preferred securities with remaining maturities greater than one year qualify as Tier 1 capital. All other subordinated notes with remaining maturities greater than one year qualify as Tier 2 capital.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 9 MEDIUM- AND LONG-TERM DEBT (continued)**

Comerica Bank (the Bank), a subsidiary of the Corporation, is a member of the FHLB, which provides short- and long-term funding collateralized by mortgage-related assets to its members. FHLB advances bear interest at variable rates based on LIBOR and were secured by a blanket lien on \$14 billion of real estate-related loans at September 30, 2011.

NOTE 10 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) includes the change in net unrealized gains and losses on investment securities available-for-sale, the change in accumulated net gains and losses on cash flow hedges and the change in the accumulated defined benefit and other postretirement plans adjustment. Total comprehensive income was \$456 million and \$279 million for the nine months ended September 30, 2011 and 2010, respectively. The \$177 million increase in total comprehensive income for the nine months ended September 30, 2011, when compared to the same period in the prior year, resulted primarily from a \$116 million increase in net income and a \$37 million after-tax increase in net unrealized gains on investment securities available-for-sale. The following table presents reconciliations of the components of accumulated other comprehensive income (loss) for the nine months ended September 30, 2011 and 2010.

<i>(in millions)</i>	Nine Months Ended September 30,	
	2011	2010
Accumulated net unrealized gains on investment securities available-for-sale:		
Balance at beginning of period, net of tax	\$ 14	\$ 11
Net unrealized holding gains arising during the period	228	154
Less: Reclassification adjustment for net gains included in net income	18	3
Change in net unrealized gains before income taxes	210	151
Less: Provision for income taxes	77	55
Change in net unrealized gains on investment securities available-for-sale, net of tax	133	96
Balance at end of period, net of tax	\$ 147	\$ 107
Accumulated net gains on cash flow hedges:		
Balance at beginning of period, net of tax	\$ 2	\$ 18
Net cash flow hedge gains (losses) arising during the period	(2)	3
Less: Reclassification adjustment for net gains included in net income	1	24
Change in net cash flow hedge gains (losses) before income taxes	(3)	(21)
Less: Provision (benefit) for income taxes	(1)	(8)
Change in net cash flow hedge gains, net of tax	(2)	(13)
Balance at end of period, net of tax	\$	\$ 5
Accumulated defined benefit pension and other postretirement plans adjustment:		
Balance at beginning of period, net of tax	\$ (405)	\$ (365)
Net defined benefit pension and other postretirement adjustment arising during the period	7	(6)
Less: Adjustment for amounts recognized as components of net periodic benefit cost during the period	(37)	(30)

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Change in defined benefit pension and other postretirement plans adjustment before income taxes	44	24
Less: Provision for income taxes	16	9
Change in defined benefit pension and other postretirement plans adjustment, net of tax	28	15
Balance at end of period, net of tax	\$ (377)	\$ (350)
Total accumulated other comprehensive loss at end of period, net of tax	\$ (230)	\$ (238)

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 11 NET INCOME PER COMMON SHARE**

Basic and diluted income from continuing operations per common share and net income per common share for the three- and nine-month periods ended September 30, 2011 and 2010 are presented in the following table.

<i>(in millions, except per share data)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Basic and diluted				
Income from continuing operations	\$ 98	\$ 59	\$ 297	\$ 164
Less:				
Preferred stock dividends				29
Redemption discount accretion on preferred stock				94
Income allocated to participating securities	1		3	
Income from continuing operations attributable to common shares	\$ 97	\$ 59	\$ 294	\$ 41
Net income	\$ 98	\$ 59	\$ 297	\$ 181
Less:				
Preferred stock dividends				29
Redemption discount accretion on preferred stock				94
Income allocated to participating securities	1		3	
Net income attributable to common shares	\$ 97	\$ 59	\$ 294	\$ 58
Basic average common shares	192	175	181	168
Basic income from continuing operations per common share	\$ 0.51	\$ 0.34	\$ 1.63	\$ 0.24
Basic net income per common share	\$ 0.51	\$ 0.34	\$ 1.63	\$ 0.34
Basic average common shares	192	175	181	168
Dilutive common stock equivalents:				
Net effect of the assumed exercise of stock options		1		1
Net effect of the assumed exercise of warrant		2	2	2
Diluted average common shares	192	178	183	171
Diluted income from continuing operations per common share	\$ 0.51	\$ 0.33	\$ 1.61	\$ 0.24
Diluted net income per common share	\$ 0.51	\$ 0.33	\$ 1.61	\$ 0.34

The following average shares related to outstanding options and warrants to purchase shares of common stock were not included in the computation of diluted net income per common share because the exercise prices of the options and warrants were greater than the average market price of common shares for the period.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

<i>(shares in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Average shares related to outstanding options	29.9	15.8	20.8	15.4
Range of exercise prices	\$27.66 - \$64.50	\$36.77 - \$64.50	\$27.66 - \$64.50	\$36.24 - \$64.50

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 12 EMPLOYEE BENEFIT PLANS**

Net periodic benefit costs are charged to employee benefits expense on the consolidated statements of income. The components of net periodic benefit cost for the Corporation's qualified pension plan, non-qualified pension plan and postretirement benefit plan are as follows:

Qualified Defined Benefit Pension Plan <i>(in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Service cost	\$ 8	\$ 6	\$ 24	\$ 21
Interest cost	19	19	57	55
Expected return on plan assets	(29)	(30)	(87)	(87)
Amortization of unrecognized prior service cost	1	1	3	5
Amortization of unrecognized net loss	9	10	27	18
Net periodic benefit cost	\$ 8	\$ 6	\$ 24	\$ 12
Non-Qualified Defined Benefit Pension Plan <i>(in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Service cost	\$ 1	\$	\$ 3	\$ 2
Interest cost	2	3	7	7
Amortization of unrecognized prior service cost	(1)		(2)	(1)
Amortization of unrecognized net loss	2	1	4	3
Net periodic benefit cost	\$ 4	\$ 4	\$ 12	\$ 11
Postretirement Benefit Plan <i>(in millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Interest cost	\$ 1	\$ 1	\$ 3	\$ 3
Expected return on plan assets	(1)	(1)	(3)	(3)
Amortization of unrecognized transition obligation	1	1	3	3
Amortization of unrecognized prior service cost	1	1	1	1
Amortization of unrecognized net loss			1	1
Net periodic benefit cost	\$ 2	\$ 2	\$ 5	\$ 5

For further information on the Corporation's employee benefit plans, refer to Note 18 to the consolidated financial statements in the Corporation's 2010 Annual Report.

NOTE 13 INCOME TAXES AND TAX-RELATED ITEMS

The provision for federal income taxes is computed by applying the statutory federal income tax rate to income before income taxes as reported in the consolidated financial statements after deducting non-taxable items, principally income on bank-owned life insurance, and deducting tax credits related to investments in low income housing partnerships. Tax interest, state taxes and foreign taxes are then added to the federal tax

provision.

Beginning in the first quarter of 2011, the Corporation applied an estimated annual effective tax rate to interim period pre-tax income to calculate the income tax provision for the quarter, in accordance with the principal method prescribed by the accounting guidance established for computing income taxes in interim periods. For the interim periods beginning second quarter 2009 through December 31, 2010, the Corporation applied an alternative method permitted under the accounting guidance to calculate interim period income taxes. Under the alternative method, interim period income taxes were based on each discrete quarter's pre-tax income (loss). The method was used by the Corporation due to volatility and uncertainty in the economy in those periods. Given the diminishing economic volatility and the Corporation's ability to render more reliable estimates of pre-tax income in 2011, the principal method was applied beginning in the first quarter 2011. The Corporation determined it was impracticable to retroactively apply the principal method to the prior interim periods.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 13 INCOME TAXES AND TAX-RELATED ITEMS (continued)**

At September 30, 2011, net unrecognized tax benefits were \$29 million, compared to net unrecognized tax benefits of \$7 million at September 30, 2010. The increase in unrecognized tax benefits of \$22 million from September 30, 2010 to September 30, 2011 was primarily the result of the recognition of a settlement agreement with the Internal Revenue Service (IRS) regarding the repatriation of foreign earnings on a structured investment transaction and the recognition of other federal settlements. The Corporation anticipates that it is reasonably possible that final settlement of federal and state tax issues will result in a decrease of net unrecognized tax benefits of \$29 million within the next twelve months. Accrued interest payable on tax liabilities was insignificant at September 30, 2011 compared to a receivable of \$1 million at September 30, 2010. The \$1 million increase in accrued interest payable from September 30, 2010 to September 30, 2011 was primarily the result of the aforementioned settlements with tax authorities.

In the ordinary course of business, the Corporation enters into certain transactions that have tax consequences. From time to time, the IRS may question and/or challenge specific interpretative tax positions taken by the Corporation with respect to those transactions. The Corporation believes that its tax returns were filed based upon applicable statutes, regulations and case law in effect at the time of the transactions. The IRS, an administrative authority or a court, if presented with the transactions, could disagree with the Corporation's interpretation of the tax law.

Based on current knowledge and probability assessment of various potential outcomes, the Corporation believes that current tax reserves are adequate and the amount of any incremental liability arising is not expected to have a material adverse effect on the Corporation's consolidated financial condition or results of operations. Probabilities and outcomes are reviewed as events unfold, and adjustments to the reserves are made when necessary.

NOTE 14 CONTINGENT LIABILITIES**Legal Proceedings**

The Corporation and certain of its subsidiaries are subject to various pending or threatened legal proceedings arising out of the normal course of business or operations. The Corporation believes it has meritorious defenses to the claims asserted against it in its currently outstanding legal proceedings and, with respect to such legal proceedings, intends to continue to defend itself vigorously, litigating or settling cases according to management's judgment as to what is in the best interests of the Corporation and its shareholders. On at least a quarterly basis, the Corporation assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. On a case-by-case basis, reserves are established for those legal claims for which it is probable that a loss will be incurred and the amount of such loss can be reasonably estimated. The actual costs of resolving these claims may be substantially higher or lower than the amounts reserved. Litigation-related expense of \$9 million and \$2 million were included in litigation and operational losses on the consolidated statements of income for the nine months ended September 30, 2011 and 2010, respectively. Based on current knowledge, and after consultation with legal counsel, management believes that current reserves are adequate, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows. However, in the event of significant unexpected future developments on existing cases, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows.

For other matters, where a loss is not probable, the Corporation has not established legal reserves. In determining whether it is possible to provide an estimate of loss or range of possible loss, the Corporation reviews and evaluates its material litigation on an ongoing basis, in conjunction with legal counsel, in light of potentially relevant factual and legal developments. Based on current knowledge, expectation of future earnings, and after consultation with legal counsel, management believes the maximum amount of reasonably possible losses would not have a material adverse effect on the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation's consolidated financial condition, consolidated results of operations or consolidated cash flows.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

NOTE 14 CONTINGENT LIABILITIES (continued)

The damages alleged by plaintiffs or claimants may be overstated, unsubstantiated by legal theory, unsupported by the facts, and/or bear no relation to the ultimate award that a court, jury or agency might impose. In view of the inherent difficulty of predicting the outcome of such matters, the Corporation cannot state with confidence a range of reasonably possible losses, nor what the eventual outcome of these matters will be. However, based on current knowledge and after consultation with legal counsel, management believes the maximum amount of reasonably possible losses would not have a material adverse effect on the Corporation's consolidated financial condition.

For information regarding income tax contingencies, refer to Note 13.

NOTE 15 BUSINESS SEGMENT INFORMATION

The Corporation has strategically aligned its operations into three major business segments: the Business Bank, the Retail Bank and Wealth Management. These business segments are differentiated based on the type of customer and the related products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. Business segment results are produced by the Corporation's internal management accounting system. This system measures financial results based on the internal business unit structure of the Corporation. Information presented is not necessarily comparable with similar information for any other financial institution. The management accounting system assigns balance sheet and income statement items to each business segment using certain methodologies, which are regularly reviewed and refined. For comparability purposes, amounts in all periods are based on business segments and methodologies in effect at September 30, 2011. These methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines.

For a description of the business activities of each business segment and further information on the methodologies, which form the basis for these results, refer to Note 23 to the consolidated financial statements in the Corporation's 2010 Annual Report.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 15 BUSINESS SEGMENT INFORMATION (continued)**

Business segment financial results for the nine months ended September 30, 2011 and 2010 are shown in the following table.

(dollar amounts in millions)

Nine Months Ended September 30, 2011	Business Bank	Retail Bank	Wealth Management	Finance	Other	Total
Earnings summary:						
Net interest income (expense) (FTE)	\$ 1,046	\$ 454	\$ 137	\$ (451)	\$ 26	\$ 1,212
Provision for loan losses	44	64	29		(3)	134
Noninterest income	232	135	184	52	7	610
Noninterest expenses	479	499	232	8	66	1,284
Provision (benefit) for income taxes (FTE)	233	12	23	(152)	(9)	107
Net income (loss)	\$ 522	\$ 14	\$ 37	\$ (255)	\$ (21)	\$ 297
Net credit-related charge-offs	\$ 166	\$ 74	\$ 28	\$	\$	\$ 268
Selected average balances:						
Assets	\$ 30,197	\$ 5,669	\$ 4,737	\$ 9,635	\$ 5,288	\$ 55,526
Loans	29,647	5,200	4,733	24	6	39,610
Deposits	20,751	18,307	2,993	241	116	42,408
Statistical data:						
Return on average assets (a)	2.30%	0.10%	1.04%	N/M	N/M	0.71%
Net interest margin (b)	4.71	3.32	3.89	N/M	N/M	3.19
Efficiency ratio	37.41	84.52	74.51	N/M	N/M	71.20
Nine Months Ended September 30, 2010						
Earnings summary:						
Net interest income (expense) (FTE)	\$ 1,029	\$ 397	\$ 128	\$ (313)	\$ 4	\$ 1,245
Provision for loan losses	277	75	68		3	423
Noninterest income	222	131	181	37	3	574
Noninterest expenses	475	480	230	6	12	1,203
Provision (benefit) for income taxes (FTE)	144	(10)	4	(107)	(2)	29
Income from discontinued operations, net of tax					17	17
Net income (loss)	\$ 355	\$ (17)	\$ 7	\$ (175)	\$ 11	\$ 181
Net credit-related charge-offs	\$ 351	\$ 66	\$ 34	\$	\$	\$ 451
Selected average balances:						
Assets	\$ 30,733	\$ 5,939	\$ 4,873	\$ 9,266	\$ 5,347	\$ 56,158
Loans	30,400	5,452	4,818	25	(4)	40,691
Deposits	18,700	16,874	2,773	750	96	39,193
Statistical data:						

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Return on average assets (a)	1.54%	(0.13)%	0.19%	N/M	N/M	0.43%
Net interest margin (b)	4.52	3.15	3.56	N/M	N/M	3.23
Efficiency ratio	37.94	89.96	76.42	N/M	N/M	66.25

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE - Fully Taxable Equivalent

N/M - Not Meaningful

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

NOTE 15 BUSINESS SEGMENT INFORMATION (continued)

The Corporation's management accounting system also produces market segment results for the Corporation's four primary geographic markets: Midwest, Western, Texas and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. Market segment results are provided as supplemental information to the business segment results and may not meet all operating segment criteria as set forth in ASC Topic 280, Segment Reporting. For comparability purposes, amounts in all periods are based on market segments and methodologies in effect at September 30, 2011.

The Midwest market consists of operations located in the states of Michigan, Ohio and Illinois. Currently, Michigan operations represent the significant majority of the Midwest market.

The Western market consists of the states of California, Arizona, Nevada, Colorado and Washington. Currently, California operations represent the significant majority of the Western market.

The Texas and Florida markets consist of operations located in the states of Texas and Florida, respectively.

Other Markets include businesses with a national perspective, the Corporation's investment management and trust alliance businesses as well as activities in all other markets in which the Corporation has operations, except for the International market, as described below.

The International market represents the activity of the Corporation's international finance division, which provides banking services primarily to foreign-owned, North American-based companies and secondarily to international operations of North American-based companies.

The Finance & Other Businesses segment includes the Corporation's securities portfolio, asset and liability management activities, discontinued operations, the income and expense impact of equity and cash not assigned to specific business/market segments, tax benefits not assigned to specific business/market segments and miscellaneous other expenses of a corporate nature. This segment includes responsibility for managing the Corporation's funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation's exposure to liquidity, interest rate risk and foreign exchange risk.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 15 BUSINESS SEGMENT INFORMATION (continued)**

Market segment financial results for the nine months ended September 30, 2011 and 2010 are shown in the following table.

<i>(dollar amounts in millions)</i>									
Nine Months Ended September 30, 2011	Midwest	Western	Texas	Florida	Other Markets	International	Finance & Other Businesses	Total	
Earnings summary:									
Net interest income (expense) (FTE)	\$ 607	\$ 495	\$ 319	\$ 34	\$ 123	\$ 59	\$ (425)	\$ 1,212	
Provision for loan losses	71	44	(5)	21	9	(3)	(3)	134	
Noninterest income	296	106	77	11	34	27	59	610	
Noninterest expenses	555	322	204	36	65	28	74	1,284	
Provision (benefit) for income taxes (FTE)	103	85	71	(4)	(9)	22	(161)	107	
Net income (loss)	\$ 174	\$ 150	\$ 126	\$ (8)	\$ 92	\$ 39	\$ (276)	\$ 297	
Net credit-related charge-offs	\$ 115	\$ 84	\$ 13	\$ 28	\$ 26	\$ 2	\$	\$ 268	
Selected average balances:									
Assets	\$ 14,232	\$ 12,341	\$ 7,546	\$ 1,512	\$ 3,238	\$ 1,734	\$ 14,923	\$ 55,526	
Loans	14,008	12,129	7,285	1,540	2,954	1,664	30	39,610	
Deposits	18,353	12,559	6,953	389	2,381	1,416	357	42,408	
Statistical data:									
Return on average assets (a)	1.19%	1.48%	2.23%	(0.66)%	3.78%	2.97%	N/M	0.71%	
Net interest margin (b)	4.41	5.27	5.86	2.96	5.65	4.58	N/M	3.19	
Efficiency ratio	61.34	53.55	51.32	78.56	44.30	32.94	N/M	71.20	
Nine Months Ended September 30, 2010	Midwest	Western	Texas	Florida	Other Markets	International	Finance & Other Businesses	Total	
Earnings summary:									
Net interest income (expense) (FTE)	\$ 613	\$ 482	\$ 238	\$ 31	\$ 134	\$ 56	\$ (309)	\$ 1,245	
Provision for loan losses	152	137	33	29	79	(10)	3	423	
Noninterest income	298	100	64	11	35	26	40	574	
Noninterest expenses	548	324	186	34	68	25	18	1,203	
Provision (benefit) for income taxes (FTE)	73	48	29	(7)	(29)	24	(109)	29	
Income from discontinued operations, net of tax							17	17	
Net income (loss)	\$ 138	\$ 73	\$ 54	\$ (14)	\$ 51	\$ 43	\$ (164)	\$ 181	
Net credit-related charge-offs	\$ 159	\$ 170	\$ 38	\$ 23	\$ 56	\$ 5	\$	\$ 451	
Selected average balances:									
Assets	\$ 14,756	\$ 12,974	\$ 6,699	\$ 1,560	\$ 3,926	\$ 1,630	\$ 14,613	\$ 56,158	
Loans	14,608	12,775	6,495	1,566	3,654	1,572	21	40,691	
Deposits	17,610	11,890	5,240	376	2,132	1,099	846	39,193	

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Statistical data:

Return on average assets (a)	0.96%	0.74%	1.07%	(1.19)%	1.75%	3.55%	N/M	0.43%
Net interest margin (b)	4.64	5.04	4.90	2.70	4.92	4.59	N/M	3.23
Efficiency ratio	59.92	55.50	61.55	81.10	41.93	30.08	N/M	66.25

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE - Fully Taxable Equivalent

N/M - Not Meaningful

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***NOTE 16 DISCONTINUED OPERATIONS**

In December 2006, the Corporation sold its ownership interest in Munder Capital Management (Munder), an investment advisory subsidiary, to an investor group. The sale agreement included an interest-bearing contingent note.

In the first quarter 2010, the Corporation and the investor group that acquired Munder negotiated a cash settlement of the note receivable for \$35 million, which resulted in a \$27 million gain (\$17 million, after tax), recorded in income from discontinued operations, net of tax on the consolidated statements of income. The settlement paid the note in full and concluded the Corporation's financial arrangements with Munder.

The components of net income from discontinued operations for the nine-month period ended September 30, 2010 are shown in the following table. There was no income from discontinued operations for the three-month periods ended September 30, 2011 and 2010 or the nine-month period ended September 30, 2011.

<i>(in millions, except per share data)</i>	Nine Months Ended September 30, 2010	
Income from discontinued operations before income taxes	\$	27
Provision for income taxes		10
Net income from discontinued operations	\$	17
Earnings per common share from discontinued operations:		
Basic	\$	0.10
Diluted		0.10

Table of Contents**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Forward-Looking Statements**

This report includes forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. Any statements in this report that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as anticipates, believes, feels, expects, estimates, seeks, strives, plans, intends, outlook, forecast, position, target, potential, strategy, goal, aspiration, opportunity, initiative, outcome, continue, remain, maintain, trend, objective, look, such words and similar expressions, or future or conditional verbs such as will, would, should, could, might, can, may or similar expressions they relate to the Corporation or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of the Corporation's management based on information known to the Corporation's management as of the date of this report and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of the Corporation's management for future or past operations, products or services, and forecasts of the Corporation's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, estimates of credit trends and global stability. Such statements reflect the view of the Corporation's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, the Corporation's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in general economic, political or industry conditions and related credit and market conditions; changes in trade, monetary and fiscal policies, including the interest rate policies of the Federal Reserve Board; adverse conditions in the capital markets; the interdependence of financial service companies; changes in regulation or oversight, including the effects of recently enacted legislation, actions taken by or proposed by the U.S. Treasury, the Board of Governors of the Federal Reserve System, the Texas Department of Banking and the Federal Deposit Insurance Corporation, legislation or regulations enacted in the future, and the impact and expiration of such legislation and regulatory actions; unfavorable developments concerning credit quality; the acquisition of Sterling Bancshares, Inc., or any future acquisitions; the effects of more stringent capital or liquidity requirements; declines or other changes in the businesses or industries in which the Corporation has a concentration of loans, including, but not limited to, the automotive production industry and the real estate business lines; the implementation of the Corporation's strategies and business models, including the anticipated performance of any new banking centers and the implementation of revenue enhancements and efficiency improvements; the Corporation's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; operational difficulties or information security problems; changes in the financial markets, including fluctuations in interest rates and their impact on deposit pricing; the entry of new competitors in the Corporation's markets; changes in customer borrowing, repayment, investment and deposit practices; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; the impact of legal and regulatory proceedings; the effectiveness of methods of reducing risk exposures; the effects of war and other armed conflicts or acts of terrorism and the effects of catastrophic events including, but not limited to, hurricanes, tornadoes, earthquakes, fires, droughts and floods. The Corporation cautions that the foregoing list of factors is not exclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to Item 1A. Risk Factors beginning on page 16 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2010, Item 1A. Risk Factors beginning on page 65 of the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, Item 1A. Risk Factors beginning on page 74 of the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and Item 1A. Risk Factors beginning on page 81 of the Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011. Forward-looking statements speak only as of the date they are made. The Corporation does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this report, the Corporation claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Table of Contents**Acquisition of Sterling Bancshares, Inc.**

On July 28, 2011, the Corporation issued approximately 24 million shares of common stock to acquire all the outstanding common stock of Sterling Bancshares, Inc. (Sterling), a bank holding company headquartered in Houston, Texas, in a stock-for-stock transaction. Sterling common shareholders and holders of outstanding Sterling phantom stock units received 0.2365 shares of the Corporation's common stock in exchange for each share of Sterling common stock or phantom stock unit. Including the fair value of options and warrants to purchase common stock of the Corporation issued in connection with the transaction, the fair value of total consideration paid was \$803 million. The acquisition of Sterling significantly expands the Corporation's presence in Texas, particularly in the Houston and San Antonio areas, and gives the Corporation the ability to leverage additional marketing capacity to offer a wide array of products through a larger distribution network, particularly to middle market and small business companies.

The assets and liabilities of Sterling were recorded on the consolidated balance sheets at estimated fair value on the acquisition date. The fair value of assets acquired totaled \$4.7 billion, including \$2.1 billion of loans and leases and \$1.5 billion in investment securities. The fair value of liabilities assumed was \$4.4 billion, including \$4.0 billion of deposits. Initial goodwill of \$485 million was recorded after adjusting for the fair value of net identifiable assets acquired. The results of operations acquired in the Sterling transaction have been included in the Corporation's financial results since July 28, 2011, including net interest income of \$48 million, which included accretion of the purchase discount on the acquired Sterling loan portfolio of \$27 million, noninterest income of \$16 million and noninterest expenses of \$18 million.

For further information regarding the Sterling acquisition, refer to Note 2 to these unaudited consolidated financial statements.

Results of Operations

Net income for the three months ended September 30, 2011 was \$98 million, an increase of \$39 million from \$59 million reported for the three months ended September 30, 2010. The increase in net income in the third quarter 2011, compared to the same period in 2010, was primarily due to an \$81 million decrease in the provision for credit losses (\$84 million decrease in the provision for loan losses and a \$3 million increase in the provision for credit losses on lending-related commitments) and a \$19 million increase in net interest income, partially offset by \$33 million of merger and restructuring charges related to the Sterling acquisition and an increase of \$21 million in the provision for income taxes. Results of Sterling operations included in net income since July 28, 2011 totaled \$30 million, excluding merger and restructuring charges. Net income per diluted common share was \$0.51 in the third quarter 2011, compared to \$0.33 for the same period one year ago.

Net income for the first nine months of 2011 was \$297 million, an increase of \$116 million from \$181 million reported for the nine months ended September 30, 2010. The increase in net income for the nine months ended September 30, 2011 from the comparable 2010 period was primarily due to a \$298 million decrease in the provision for credit losses (\$289 million decrease in the provision for loan losses and a \$9 million decrease in the provision for credit losses on lending-related commitments), partially offset by an increase of \$79 million in the provision for income taxes, \$38 million of merger and restructuring charges related to the Sterling acquisition and a decrease of \$32 million in net interest income. Results of Sterling operations included in net income since July 28, 2011 totaled \$30 million, excluding merger and restructuring charges. Net income attributable to common shares was \$294 million for the first nine months of 2011, compared to \$58 million for the same period one year ago. No preferred stock dividends were included in net income attributable to common shares for the nine months ended September 30, 2011, compared to \$123 million of preferred stock dividends for the same period one year ago. The decrease in preferred stock dividends was due to the first quarter 2010 full redemption of \$2.25 billion of preferred stock issued to the U.S. Treasury. Diluted net income per common share was \$1.61 for the first nine months of 2011, compared to \$0.34 for the comparable 2010 period.

Fourth Quarter 2011 Outlook

For the fourth quarter 2011, compared to the third quarter 2011, management expects the following, assuming a continuation of the current economic environment:

A low-single digit increase in average total loans, largely reflecting the impact of one additional month of Sterling. Period-end loans are expected to be relatively stable. In the fourth quarter 2011, loans in the National Dealer Services business line are expected to grow, Mortgage Banker Finance loan growth is expected to moderate, and loans in the Commercial Real Estate business line are expected to continue to decrease.

Table of Contents

Average earning assets of approximately \$54.5 billion, reflecting increases, primarily related to Sterling, in average loans and average investment securities available-for-sale.

An average net interest margin of about 3.15 percent, reflecting the benefit from an increase in mortgage-backed investment securities, one additional month of Sterling and lower excess liquidity, offset by a reduction in the accretion of the purchase discount on the acquired Sterling loan portfolio (\$15 million to \$20 million, compared to \$27 million in the third quarter 2011).

Net credit-related charge-offs between \$65 million and \$75 million for the fourth quarter 2011. The provision for credit losses is expected to trend modestly lower from the third quarter 2011.

A mid-single digit decline in noninterest income in the fourth quarter 2011 compared to the third quarter 2011, primarily due to the impact of regulatory changes and no significant net securities gains expected in the fourth quarter 2011, partially offset by one additional month of Sterling noninterest income in the fourth quarter 2011.

Excluding merger and restructuring charges, a low- to mid-single digit increase in noninterest expenses in the fourth quarter 2011 compared to the third quarter 2011, primarily due to one additional month of Sterling expenses in the fourth quarter 2011.

Merger and restructuring charges of approximately \$25 million, after-tax, (\$40 million, pre-tax) recognized in the fourth quarter 2011.

Total acquisition synergies of approximately 35 percent of Sterling expenses, or about \$56 million, with the majority realized in 2012.

For fourth quarter 2011, income tax expense to approximate 36 percent of income before income taxes less approximately \$17 million in tax benefits.

Continue share repurchase program that, combined with dividend payments, results in a payout up to 50 percent of full-year 2011 earnings.

Net Interest Income

Net interest income was \$423 million for the three months ended September 30, 2011, an increase of \$19 million compared to \$404 million for the same period in 2010. Sterling-related net interest income was \$48 million for the three months ended September 30, 2011, which included accretion of the purchase discount on the acquired Sterling loan portfolio of \$27 million. The increase in net interest income in the third quarter 2011, compared to the same period in 2010, resulted primarily from an increase in average earning assets, accretion of the purchase discount on the acquired Sterling loan portfolio, and the continued shift in funding sources toward lower-cost funds, partially offset by the maturity of interest rate swaps at positive spreads, maturities of higher-yield fixed-rate loans and decreases in LIBOR rates. The Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent table of this financial review details the components of the change in net interest income on a fully taxable equivalent (FTE) basis for the three months ended September 30, 2011, compared to the same period in the prior year. Average earning assets increased \$3.0 billion, or six percent, to \$53.2 billion in the third quarter 2011, compared to \$50.2 billion in the third quarter 2010, primarily due to increases of \$1.8 billion, or 59 percent, in average interest-bearing deposits with banks and \$1.3 billion, or 18 percent, in average investment securities available-for-sale, in part due to the addition of investment securities acquired from Sterling. The net interest margin (FTE) for the three months ended September 30, 2011 decreased five basis points to 3.18 percent, from 3.23 percent for the comparable period in 2010, as the accretion of the purchase discount on the Sterling acquired loan portfolio was more than offset by an increase in excess liquidity, the impacts of LIBOR-based loan rates declining faster than deposit rates, accelerated premium amortization due to increased prepayment activity on mortgage-backed investment securities, and the maturity of interest rate swaps at positive spreads. Accretion of the purchase discount on the acquired Sterling loan portfolio increased the net interest margin by 20 basis points in the third quarter 2011. The net interest margin was reduced by approximately 29 basis points and 19 basis points in the third quarters of 2011 and 2010, respectively, from

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

excess liquidity. Excess liquidity was represented by \$4.8 billion and \$3.0 billion of average balances deposited with the Federal Reserve Bank (FRB) in the third quarters of 2011 and 2010, respectively, included in interest-bearing deposits with banks in the consolidated balance sheets.

Net interest income was \$1.2 billion for both the nine-month periods ended September 30, 2011 and 2010. Net interest income in the nine months ended 2011, compared to the same period in 2010, remained unchanged as the benefit provided by accretion of the purchase discount on the acquired Sterling loan portfolio and the continued shift in funding sources toward lower-cost funds was offset by the impacts of a decrease in average earning assets, the maturity of interest rate swaps at positive spreads, maturities of higher-yield fixed-rate loans and decreases in LIBOR rates. The Year-to-date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent table provides an analysis of net interest income for the first nine months of 2011 on a FTE basis, compared to the same period in the prior year. Average earning assets decreased \$722 million, or one percent, to \$50.9 billion for the nine

Table of Contents

months ended September 30, 2011, compared to \$51.6 billion for the same period in the prior year, primarily due to a decrease of \$1.1 billion, or three percent, in average loans, partially offset by an increase of \$446 million, or six percent, in average investment securities available-for-sale. The net interest margin (FTE) for the nine months ended September 30, 2011 decreased four basis points to 3.19 percent, from 3.23 percent for the same period in 2010, primarily due to the same reasons cited in the quarterly discussion above, other than excess liquidity, which had no impact on the year-to-date change. Accretion of the purchase discount on the acquired Sterling loan portfolio of \$27 million increased the net interest margin by seven basis points in the first nine months of 2011. Excess liquidity, represented by \$3.5 billion and \$3.6 billion of average balances deposited with the FRB in the first nine months of 2011 and 2010, respectively, reduced the net interest margin by approximately 22 basis points in both the nine month periods ended September 30, 2011 and 2010.

For further discussion of the effects of market rates on net interest income, refer to the **Market Risk** section of this financial review.

For the fourth quarter 2011, compared to the third quarter 2011, management expects an average net interest margin of about 3.15 percent, reflecting the benefit from an increase in mortgage-backed investment securities, one additional month of Sterling and lower excess liquidity, offset by a reduction in the accretion of the purchase discount on the acquired Sterling loan portfolio (\$15 million to \$20 million, compared to \$27 million in the third quarter 2011).

Table of Contents**Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)**

<i>(dollar amounts in millions)</i>	Three Months Ended					
	September 30, 2011			September 30, 2010		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Commercial loans	\$ 22,127	\$ 207	3.70%	\$ 20,967	\$ 203	3.84%
Real estate construction loans	1,699	23	5.28	2,625	21	3.19
Commercial mortgage loans	10,275	115	4.42	10,257	105	4.06
Residential mortgage loans	1,606	21	5.30	1,590	21	5.25
Consumer loans	2,292	20	3.56	2,421	21	3.53
Lease financing	936	8	3.46	1,064	10	3.69
International loans	1,163	11	4.01	1,178	12	3.89
Business loan swap income					7	
Total loans (a)	40,098	405	4.01	40,102	400	3.96
Auction-rate securities available-for-sale	437	1	0.63	673	1	0.99
Other investment securities available-for-sale	7,721	54	2.87	6,233	54	3.54
Total investment securities available-for-sale	8,158	55	2.74	6,906	55	3.27
Federal funds sold and securities purchased under agreements to resell			0.44	13		0.31
Interest-bearing deposits with banks (b)	4,851	3	0.23	3,047	2	0.25
Other short-term investments	136	1	2.30	121		1.53
Total earning assets	53,243	464	3.47	50,189	457	3.64
Cash and due from banks	969			843		
Allowance for loan losses	(814)			(1,003)		
Accrued income and other assets	4,840			4,700		
Total assets	\$ 58,238			\$ 54,729		
Money market and NOW deposits	\$ 19,595	13	0.25	\$ 16,681	13	0.31
Savings deposits	1,659		0.14	1,377	1	0.08
Customer certificates of deposit	5,878	10	0.66	5,808	12	0.87
Total interest-bearing core deposits	27,132	23	0.33	23,866	26	0.43
Other time deposits	76		0.38	65		0.51
Foreign office time deposits	379	1	0.52	479	1	0.36
Total interest-bearing deposits	27,587	24	0.33	24,410	27	0.43
Short-term borrowings	204		0.08	208		0.35
Medium- and long-term debt	5,168	16	1.23	8,245	25	1.21
Total interest-bearing sources	32,959	40	0.47	32,863	52	0.63
Noninterest-bearing deposits	17,511			14,920		
Accrued expenses and other liabilities	1,135			1,104		
Total shareholders' equity	6,633			5,842		
Total liabilities and shareholders' equity	\$ 58,238			\$ 54,729		
Net interest income/rate spread (FTE)		\$ 424	3.00		\$ 405	3.01
FTE adjustment		\$ 1			\$ 1	

Impact of net noninterest-bearing sources of funds	0.18	0.22
Net interest margin (as a percentage of average earning assets) (FTE) (a) (b)	3.18%	3.23%

- (a) Accretion of the purchase discount on the acquired loan portfolio of \$27 million increased the net interest margin by 20 basis points in the third quarter 2011.
- (b) Excess liquidity, represented by average balances deposited with the Federal Reserve Bank, reduced the net interest margin by 29 basis points in the third quarter of 2011 and by 19 basis points in the third quarter of 2010.

Table of Contents**Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE) (continued)**

<i>(in millions)</i>	Three Months Ended		
	Increase (Decrease) Due to Rate	Increase (Decrease) Due to Volume (a)	Net Increase (Decrease)
Loans	\$ 8	\$ (3)	\$ 5
Investment securities available-for-sale	(10)	10	
Interest-bearing deposits with banks		1	1
Other short-term investments		1	1
Total earning assets	(2)	9	7
Interest-bearing deposits	(5)	2	(3)
Medium- and long-term debt		(9)	(9)
Total interest-bearing sources	(5)	(7)	(12)
Net interest income/rate spread (FTE)	\$ 3	\$ 16	\$ 19

(a) Rate/Volume variances are allocated to variances due to volume.

Table of Contents**Year-to-Date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)**

<i>(dollar amounts in millions)</i>	Nine Months Ended					
	September 30, 2011			September 30, 2010		
	Average Balance	Average Interest	Average Rate	Average Balance	Average Interest	Average Rate
Commercial loans	\$ 21,769	\$ 603	3.70%	\$ 20,963	\$ 614	3.92%
Real estate construction loans	1,918	59	4.12	2,997	69	3.08
Commercial mortgage loans	9,902	306	4.12	10,338	321	4.15
Residential mortgage loans	1,577	63	5.34	1,610	65	5.37
Consumer loans	2,272	59	3.47	2,450	65	3.55
Lease financing	960	25	3.53	1,100	31	3.72
International loans	1,212	35	3.89	1,233	37	3.96
Business loan swap income		1			24	
Total loans (a)	39,610	1,151	3.88	40,691	1,226	4.02
Auction-rate securities available-for-sale	497	3	0.75	789	6	1.04
Other investment securities available-for-sale	7,131	168	3.20	6,393	172	3.66
Total investment securities available-for-sale	7,628	171	3.03	7,182	178	3.36
Federal funds sold and securities purchased under agreements to resell	2		0.33	5		0.38
Interest-bearing deposits with banks (b)	3,555	7	0.24	3,641	7	0.25
Other short-term investments	128	2	2.14	126	1	1.64
Total earning assets	50,923	1,331	3.50	51,645	1,412	3.66
Cash and due from banks	908			809		
Allowance for loan losses	(860)			(1,033)		
Accrued income and other assets	4,555			4,737		
Total assets	\$ 55,526			\$ 56,158		
Money market and NOW deposits	\$ 18,539	36	0.26	\$ 16,035	38	0.32
Savings deposits	1,516	1	0.11	1,397	1	0.07
Customer certificates of deposit	5,666	30	0.70	5,968	42	0.94
Total interest-bearing core deposits	25,721	67	0.35	23,400	81	0.46
Other time deposits	26		0.38	409	9	3.04
Foreign office time deposits	402	2	0.51	462	1	0.27
Total interest-bearing deposits	26,149	69	0.35	24,271	91	0.50
Short-term borrowings	137		0.15	230		0.24
Medium- and long-term debt	5,702	50	1.17	9,521	76	1.06
Total interest-bearing sources	31,988	119	0.50	34,022	167	0.65
Noninterest-bearing deposits	16,259			14,922		
Accrued expenses and other liabilities	1,129			1,080		
Total shareholders' equity	6,150			6,134		
Total liabilities and shareholders' equity	\$ 55,526			\$ 56,158		
Net interest income/rate spread (FTE)		\$ 1,212	3.00		\$ 1,245	3.01

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

FTE adjustment	\$	3	\$	4
Impact of net noninterest-bearing sources of funds		0.19		0.22
Net interest margin (as a percentage of average earning assets) (FTE)				
(a) (b)		3.19%		3.23%

- (a) Accretion of the purchase discount on the acquired loan portfolio of \$27 million increased the net interest margin by seven basis points year-to-date 2011.
- (b) Excess liquidity, represented by average balances deposited with the Federal Reserve Bank, reduced the net interest margin by 22 basis points both year-to-date 2011 and 2010.

Table of Contents**Year-to-Date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)**

<i>(in millions)</i>	Nine Months Ended		
	September 30, 2011/September 30, 2010		Net
	Increase (Decrease) Due to Rate	Increase (Decrease) Due to Volume (a)	Increase (Decrease)
Loans	\$ (40)	\$ (35)	\$ (75)
Investment securities available-for-sale	(23)	16	(7)
Other short-term investments	1		1
Total earning assets	(62)	(19)	(81)
Interest-bearing deposits	(24)	2	(22)
Medium- and long-term debt	8	(34)	(26)
Total interest-bearing sources	(16)	(32)	(48)
Net interest income/rate spread (FTE)	\$ (46)	\$ 13	\$ (33)

(a) Rate/Volume variances are allocated to variances due to volume.

Provision for Credit Losses

The provision for credit losses includes both the provision for loan losses and the provision for credit losses on lending-related commitments. The provision for loan losses was \$38 million for the third quarter 2011, compared to \$122 million for the same period in 2010. The provision for loan losses for the first nine months of 2011 was \$134 million, compared to \$423 million for the same period in 2010. The Corporation establishes this provision to maintain an adequate allowance for loan losses, which is discussed under the Credit Risk subheading in the Risk Management section of this financial review. Loans acquired from Sterling in the third quarter 2011 were initially recorded at fair value with no carryover of any allowance for loan losses. For Sterling loans not deemed impaired at acquisition, a provision for loan losses is recorded only to the extent the estimated loss exceeds any remaining purchase discounts. For purchased credit-impaired (PCI) loans, an impairment charge to the provision may be required if there is a decrease in expected cash flows. No provision for loan losses was recorded for loans acquired from Sterling in the third quarter 2011. The decreases of \$84 million and \$289 million in the provision for loan losses in the three- and nine-month periods ended September 30, 2011, respectively, when compared to the same periods in 2010, resulted primarily from improvements in credit quality. Improvements in credit quality included a decline in the Corporation's watch list loans of \$573 million, to \$5.0 billion, from December 31, 2010 to September 30, 2011. Excluding loans acquired from Sterling, watch list loans declined \$978 million during the nine-month period ended September 30, 2011. The Corporation's internal watch list is generally consistent with loans in the Special Mention, Substandard and Doubtful categories defined by regulatory authorities. Additional indicators of improved credit quality included a decrease in the inflow to nonaccrual (based on an analysis of nonaccrual loans with book balances greater than \$2 million) of \$160 million and a decrease in net credit-related charge-offs of \$55 million in the three-month period ended September 30, 2011, compared to the same period in the prior year.

Growth in the U.S. economy has been weak during the first nine months of 2011. Fortunately, the outlook for fourth quarter 2011 domestic economic conditions appears better than it did earlier in the year, even as conditions in the euro-zone appear to have worsened. Real gross domestic product (GDP) growth for the first half of 2011 averaged 0.8 percent. For the second half of the year it is expected to average close to 2.0 percent. The low-growth expansion in the U.S. is generating too few new jobs to bring the unemployment rate down. The year began with a 9.0 percent U.S. unemployment rate and will finish the year at nearly the same rate. Looking ahead to 2012, the probability of relapsing back into recession remains near 50 percent. However, many of the excesses that led to the Great Recession of 2008 and 2009, such as inflated home values, swollen manufacturing payrolls and elevated inventory levels, have already been wrung out of the system. The Corporation expects economic conditions in 2012 to remain challenging, but positive overall, as the low-growth expansion continues with real U.S. GDP growth averaging 2.3 percent for the year. Texas should continue to show forward momentum in this low-growth environment. Sufficient demand for Texas exports plus stable oil prices should allow for ongoing moderate job creation. The Michigan economy should be supported by moderately improving demand for automobiles. Recent gains to Michigan manufacturing employment will likely ease in the year ahead as demand remains within the range of existing productive capabilities. California continues to benefit from its growing high tech sector; however, weak house prices remain a fundamental drag in many parts of the state.

Table of Contents

Net loan charge-offs for the third quarter 2011 decreased \$55 million to \$77 million, or 0.77 percent of average loans outstanding, compared to \$132 million, or 1.32 percent for the third quarter 2010. The decrease in net loan charge-offs in the third quarter 2011, compared to the third quarter 2010, consisted primarily of decreases in net loan charge-offs in the Commercial Real Estate (\$39 million), Middle Market (\$13 million) and Specialty Businesses (\$9 million) business lines, partially offset by an increase in the Small Business (\$9 million) business line. By geographic market, net loan charge-offs decreased in all primary markets in the third quarter 2011, compared to the same period in 2010, with the largest decreases noted in the Midwest (\$27 million) and Western (\$27 million) markets.

Net loan charge-offs for the first nine months of 2011 were \$268 million, compared to \$451 million for the same period in 2010. The \$183 million decrease in net loan charge-offs for the first nine months of 2011, compared to the same period in 2010, consisted primarily of decreases in net loan charge-offs in the Commercial Real Estate (\$137 million), Middle Market (\$27 million) and Specialty Businesses (\$26 million) business lines, partially offset by an increase in the Global Corporate Banking business line (\$7 million). By geographic market, net loan charge-offs decreased in all markets, with the exception of Florida, for the nine-month period ended September 30, 2011, compared to the same period in 2010, with the largest decreases noted in the Western (\$86 million), Midwest (\$43 million), Other Markets (\$31 million), and Texas (\$25 million) markets. In the Florida market, net loan charge-offs increased \$6 million, primarily due to increases in the Private Banking and Middle Market business lines.

The provision for credit losses on lending-related commitments increased \$3 million to a benefit of \$3 million for the three months ended September 30, 2011, compared to a benefit of \$6 million in the same period in the prior year. The provision for credit losses on lending-related commitments decreased \$9 million to a benefit of \$8 million for the nine months ended September 30, 2011, compared to a provision of \$1 million for the comparable periods in 2010. The decrease in provision for the nine months ended September 30, 2011, compared to the same period of 2010 resulted primarily from improved credit quality in unfunded commitments in the Midwest, Western and Texas markets. The Corporation establishes this provision to maintain an adequate allowance to cover probable credit losses inherent in lending-related commitments, which is discussed under the Credit Risk subheading in the Risk Management section of this financial review. The Corporation recorded a purchase discount for lending-related commitments acquired from Sterling. A provision for credit losses will not be recorded on Sterling lending-related commitments until the required allowance exceeds the remaining purchase discount. No provision was recorded for Sterling lending-related commitments during the third quarter 2011. Lending-related commitment charge-offs were insignificant in both the three- and nine-month periods ended September 30, 2011 and 2010.

An analysis of allowance for credit losses and nonperforming assets is presented under the Credit Risk subheading in the Risk Management section of this financial review.

Management expects net credit-related charge-offs between \$65 million and \$75 million for the fourth quarter 2011. The provision for credit losses is expected to trend modestly lower from the third quarter 2011.

Noninterest Income

Noninterest income was \$201 million for the three months ended September 30, 2011, an increase of \$15 million, or seven percent, compared to \$186 million for the same period in 2010. The increase resulted primarily from \$16 million of Sterling noninterest income included in the three months ended September 30, 2011, which included \$11 million of net securities gains and \$5 million of core noninterest income, principally fee-related. Sterling legacy securities were sold in the third quarter 2011 to reposition the acquired portfolio to more closely match the mix of the Corporation's portfolio.

Noninterest income was \$610 million for the first nine months of 2011, an increase of \$36 million, or six percent, compared to the same period in 2010, resulting primarily from increases in net securities gains (\$15 million), primarily due to gains from sales of Sterling legacy securities as discussed above, net income from principal investing and warrants (\$13 million) and risk management hedge gains (\$5 million).

Management expects a mid-single digit decline in noninterest income in the fourth quarter 2011 compared to the third quarter 2011, primarily due to the impact of regulatory changes and no significant net securities gains expected in the fourth quarter 2011, partially offset by one additional month of Sterling noninterest income in the fourth quarter 2011.

Noninterest Expenses

Noninterest expenses were \$460 million for the three months ended September 30, 2011, an increase of \$58 million, or 14 percent, from \$402 million for the comparable period in 2010, resulting primarily from merger and restructuring charges (\$33 million), noninterest expenses from the addition of Sterling operations (\$18 million, including \$10 million of salaries and employee benefits expenses) and an increase in litigation and operational losses (\$6 million), partially offset by a decrease in FDIC insurance expense (\$6 million).

Table of Contents

Noninterest expenses were \$1.3 billion for the first nine months of 2011, an increase of \$81 million, or seven percent, compared to \$1.2 billion for the comparable period in 2010. The increase in noninterest expense resulted primarily from an increase in salaries and employee benefits expenses (\$47 million, including \$10 million from Sterling), merger and restructuring charges (\$38 million), other noninterest expenses from the addition of Sterling operations (\$8 million), and an increase in litigation and operational losses (\$11 million), partially offset by decreases in FDIC insurance expense (\$12 million) and the provision for credit losses on lending-related commitments (\$9 million). The increase in salaries and employee benefits expenses reflected the addition of Sterling (\$10 million) and increases in incentive compensation (\$16 million), pension expense (\$13 million) and share-based compensation (\$5 million).

The Corporation committed to a restructuring plan in connection with the completion of the acquisition of Sterling. The restructuring plan, which is expected to be substantially completed by December 31, 2012, is intended to streamline operations across the combined organization. The restructuring plan is expected to result in cumulative costs of approximately \$125 million through the end of the plan, primarily encompassing facilities and contract termination charges, systems integration and related charges, severance and other employee-related charges and transaction-related costs. The Corporation recognized merger and restructuring charges of \$33 million and \$38 million for the three- and nine-month periods ended September 30, 2011, respectively, recorded in merger and restructuring charges in the consolidated statements of income. Merger and restructuring charges include the incremental costs to integrate the operations of Sterling and do not reflect the costs of the fully integrated combined organization.

Excluding merger and restructuring charges, management expects a low- to mid-single digit increase in noninterest expenses in the fourth quarter 2011 compared to the third quarter 2011, primarily due to one additional month of Sterling expenses in the fourth quarter 2011. Management expects merger and restructuring charges of approximately \$25 million, after-tax, (\$40 million, pre-tax) to be recognized in the fourth quarter 2011. Total acquisition synergies of approximately 35 percent of Sterling expenses, or about \$56 million, are expected, with the majority realized in 2012.

Provision for Income Taxes

The provision for income taxes for the third quarter 2011 was \$28 million, compared to \$7 million for the same period in 2010. The \$21 million increase in the provision for income taxes in the three-month period ended September 30, 2011, compared to the same period in 2010, was primarily due to an increase in income before taxes during the same period.

For the first nine months of 2011, the provision for income taxes was \$104 million, an increase of \$79 million compared to the same period in 2010. The increase in the provision for income taxes was primarily due to an increase in income before taxes during the same period and a \$19 million charge related to a final settlement agreement with the Internal Revenue Service involving the repatriation of foreign earnings on a structured investment transaction, partially offset by a release of tax reserves of \$9 million due to the Corporation's participation in a recently enacted State of California voluntary compliance initiative.

Net deferred tax assets were \$351 million at September 30, 2011, compared to \$383 million at December 31, 2010, a decrease of \$32 million, resulting primarily from a reduction in deferred tax assets due to a decrease in the allowance for loan losses and an increase in unrealized gains recognized in other comprehensive income, partially offset by an increase in deferred tax assets due to the acquisition of Sterling. Deferred tax assets were evaluated for realization and it was determined that no valuation allowance was needed at both September 30, 2011 and December 31, 2010. This conclusion was based on available evidence of loss carryback capacity, projected future reversals of existing taxable temporary differences and assumptions made regarding future events. For further information on income taxes, refer to Note 13 to these unaudited consolidated financial statements.

For fourth quarter 2011, management expects income tax expense to approximate 36 percent of income before income taxes less approximately \$17 million in tax benefits.

Table of Contents**Income from Discontinued Operations, Net of Tax**

In the first nine months of 2011, there was no income from discontinued operations, net of tax. Income from discontinued operations, net of tax, for the first nine months of 2010 was \$17 million, reflecting a first quarter after-tax gain from the cash settlement of a note receivable related to the 2006 sale of an investment advisory subsidiary. For further information on the cash settlement of the note and discontinued operations, refer to Note 16 to these unaudited consolidated financial statements.

Business Segments

The Corporation's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank and Wealth Management. These business segments are differentiated based on the products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. The Other category includes discontinued operations and items not directly associated with these business segments or the Finance Division. Note 15 to these unaudited consolidated financial statements presents financial results of these business segments for the nine months ended September 30, 2011 and 2010. For a description of the business activities of each business segment and the methodologies which form the basis for these results, refer to Note 15 to these unaudited consolidated financial statements and Note 23 to the consolidated financial statements in the Corporation's 2010 Annual Report.

The following table presents net income (loss) by business segment.

<i>(dollar amounts in millions)</i>	Nine Months Ended September 30,			
	2011	92%	2010	103%
Business Bank	\$ 522		\$ 355	
Retail Bank	14	2	(17)	(5)
Wealth Management	37	6	7	2
	573	100%	345	100%
Finance	(255)		(175)	
Other (a)	(21)		11	
Total	\$ 297		\$ 181	

(a) Includes discontinued operations and items not directly associated with the three major business segments or the Finance Division. The Business Bank's net income of \$522 million increased \$167 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$1.0 billion increased \$17 million in the nine months ended September 30, 2011 compared to the same period in the prior year, primarily due to \$13 million in accretion of the purchase discount on the Sterling acquired loan portfolio, an increase in loan spreads and the benefit provided by an increase of \$2.1 billion in average deposits, partially offset by a decrease of \$753 million in average loans. The provision for loan losses of \$44 million decreased \$233 million from the comparable period in the prior year, primarily reflecting decreases in the Commercial Real Estate (in all markets) and Middle Market (primarily in the Other Markets and Midwest markets) business lines. Net credit-related charge-offs of \$166 million decreased \$185 million from the comparable period in the prior year, primarily due to decreases in net charge-offs in the Commercial Real Estate and Middle Market business lines. Noninterest income of \$232 million increased \$10 million from the comparable prior year period, primarily due to increases in warrant income (\$8 million) and customer derivative income (\$6 million), partially offset by a decrease in investment banking fees (\$5 million). Noninterest expenses of \$479 million increased \$4 million from the same period in the prior year, primarily due to increases in allocated corporate overhead expense (\$16 million), outside processing fees (\$5 million) and nominal increases in other noninterest expense categories, partially offset by decreases in net processing charges (\$16 million) and the provision for credit losses on lending-related commitments (\$6 million). The addition of Sterling operations increased noninterest expenses \$5 million. The provision for income taxes (FTE) of \$233 million for the nine month period ended September 30, 2011 increased \$89 million, compared to \$144 million for the comparable period the prior year, primarily resulting from an increase in income before income taxes.

Net income for the Retail Bank was \$14 million in the nine months ended September 30, 2011, compared to a net loss of \$17 million in the nine months ended September 30, 2010. Net interest income (FTE) of \$454 million increased \$57 million from the comparable period in the prior year, primarily due to \$13 million in accretion of the purchase discount on the Sterling acquired loan portfolio, an increase in loan and deposit

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

spreads and the benefit provided by an increase of \$1.4 billion in average deposits, partially offset by a decrease of \$252 million in average loans. The provision for loan losses decreased \$11 million from the comparable period in the prior year, reflecting a decrease in the Small Business business line (primarily the Midwest market), partially offset by an increase in the Personal Banking business line (primarily the Midwest market). Net credit-related charge-offs of \$74 million decreased \$8 million from the comparable period in the prior year. Noninterest income of \$135 million

Table of Contents

increased \$4 million from the comparable prior year period, primarily due to nominal increases in several noninterest income categories. Noninterest expenses of \$499 million increased \$19 million from the same period in the prior year, primarily due to an increase in allocated corporate overhead expenses (\$10 million) and salaries and benefit expenses (\$10 million). The addition of Sterling operations increased noninterest expenses \$10 million, including \$3 million of allocated corporate overhead expenses and \$4 million of salaries and benefits expenses.

Wealth Management's net income of \$37 million increased \$30 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$137 million increased \$9 million from the comparable period in the prior year, primarily due to increases in loan and deposit spreads. The provision for loan losses decreased \$39 million from the comparable period in the prior year, primarily reflecting decreases in the Midwest and Western markets. Net credit-related charge-offs of \$28 million decreased \$6 million from the comparable period in the prior year, primarily due to a decrease in the Western market, partially offset by an increase in the Florida market. Noninterest income of \$184 million increased \$3 million from the comparable period in the prior year, primarily due to nominal increases in various noninterest income categories. Noninterest expenses of \$232 million increased \$2 million, primarily due to an increase in allocated corporate overhead expenses (\$5 million), partially offset by nominal decreases in various noninterest expense categories.

The net loss for the Finance Division was \$255 million in the nine months ended September 30, 2011, compared to a net loss of \$175 million in the nine months ended September 30, 2010. Net interest expense (FTE) increased \$138 million in the nine months ended September 30, 2011, compared to the same period in the prior year. The increase in net interest expense (FTE) in the Finance Division was primarily due to the increase in average deposits in the three major business segments. The Corporation's internal funds transfer methodology is designed to centralize interest rate risk in the Finance Division and to measure profitability across all interest rate environments. To that end, the Finance Division pays the three major business segments for the long-term value of deposits based on their assumed lives. The three major business segments pay the Finance Division for funding based on the repricing and term characteristics of their loans. Noninterest income increased \$15 million from the comparable period in the prior year, primarily due to \$11 million in gains on the sale of investment securities, primarily due to gains from sales of Sterling legacy securities, and a \$5 million increase in risk management hedge income. Noninterest expenses increased \$2 million from the same period in the prior year, primarily due to a \$3 million increase in salaries expense. The benefit for income taxes (FTE) of \$152 million increased \$45 million, compared to a benefit of \$107 million for the comparable period in the prior year, primarily resulting from the decrease in income before income taxes.

The Other category's net income decreased \$32 million to a net loss of \$21 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. The decrease in net income primarily reflected \$38 million in restructuring charges related to the Sterling acquisition and a \$17 million after-tax discontinued operations gain recorded in the first quarter 2010, partially offset by a \$5 million increase in net income from principal investing and warrants.

Market Segments

The Corporation's management accounting system also produces market segment results for the Corporation's four primary geographic markets: Midwest, Western, Texas and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. Note 15 to these unaudited consolidated financial statements contains a description and presents financial results of these market segments for the nine months ended September 30, 2011 and 2010.

The following table presents net income (loss) by market segment.

Table of Contents

<i>(dollar amounts in millions)</i>	Nine Months Ended September 30,			
	2011		2010	
Midwest	\$ 174	30%	\$ 138	40%
Western	150	26	73	21
Texas	126	22	54	15
Florida	(8)	(1)	(14)	(4)
Other Markets	92	16	51	15
International	39	7	43	13
	573	100%	345	100%
Finance & Other (a)	(276)		(164)	
Total	\$ 297		\$ 181	

(a) Includes discontinued operations and items not directly associated with the market segments.

The Midwest market's net income of \$174 million increased \$36 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$607 million decreased \$6 million from the comparable period in the prior year, primarily due to a \$600 million decrease in average loans and a decrease in loan spreads, partially offset by an increase in deposit spreads and the benefit provided by a \$743 million increase in average deposits. The provision for loan losses decreased \$81 million, reflecting decreases in the Middle Market, Commercial Real Estate, Private Banking and Small Business business lines, partially offset by an increase in the Global Corporate Banking business line. Net credit-related charge-offs of \$115 million decreased \$44 million from the comparable period in the prior year, primarily due to decreases in net charge-offs in the Commercial Real Estate, Specialty Businesses, and Middle Market business lines, partially offset by an increase in the Global Corporate Banking business line. Noninterest income of \$296 million decreased \$2 million from the comparable period in the prior year, as a \$5 million decrease in service charges on deposit accounts was partially offset by nominal increases in various noninterest income categories. Noninterest expenses of \$555 million increased \$7 million from the same period in the prior year, primarily due to an increase in allocated corporate overhead expenses (\$12 million), partially offset by a decrease in the provision for credit losses on lending-related commitments (\$6 million). The provision for income taxes (FTE) of \$103 million for the nine month period ended September 30, 2011, increased \$30 million, compared to the same period in the prior year, primarily resulting from an increase in income before income taxes.

The Western market's net income of \$150 million increased \$77 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$495 million increased \$13 million from the comparable prior year period, primarily due to an increase in loan and deposit spreads and the benefit provided by a \$669 million increase in average deposits, partially offset by a \$646 million decrease in average loans. The provision for loan losses decreased \$93 million, primarily reflecting decreases in the Commercial Real Estate, Specialty Businesses and Private Banking business lines. Net credit-related charge-offs of \$84 million decreased \$86 million from the comparable period in the prior year, primarily due to a decrease in net charge-offs in the Commercial Real Estate business line. Noninterest income of \$106 million increased \$6 million from the comparable period in the prior year, primarily due to an increase in net income from principal investing and warrants (\$7 million). Noninterest expenses of \$322 million decreased \$2 million from the comparable period in the prior year, primarily due to decreases in other real estate expense (\$6 million) and nominal decreases in other noninterest expense categories, partially offset by an increase in allocated corporate overhead expenses (\$8 million). The provision for income taxes (FTE) of \$85 million for the nine month period ended September 30, 2011, increased \$37 million, compared to \$48 million for the comparable period in the prior year, primarily resulting from an increase in income before income taxes.

The Texas market's net income increased \$72 million to \$126 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$319 million increased \$81 million from the comparable period in the prior year, primarily due to an increase in loan spreads, the benefit provided by an increase of \$1.7 billion in average deposits and \$790 million in average loans, and \$26 million in accretion of the purchase discount on the acquired Sterling loan portfolio. The acquisition of Sterling contributed \$769 million and \$457 million of the increases in average deposits and loans, respectively. The provision for loan losses decreased \$38 million, primarily reflecting a decrease in the Commercial Real Estate business line. Net credit-related charge-offs of \$13 million decreased \$25 million from the comparable period in the prior year, primarily due to a decrease in the Commercial Real Estate business line. Noninterest income of \$77 million increased \$13 million from the comparable period in the prior year, primarily due to nominal increases in several noninterest income categories. The addition of Sterling operations increased noninterest income \$4 million. Noninterest expenses of \$204 million increased \$18 million from the comparable period in the prior year primarily

Table of Contents

due to increases in allocated corporate overhead expenses (\$8 million) and salaries and benefits expenses (\$8 million). The addition of Sterling operations increased noninterest expenses \$16 million, including \$5 million of allocated corporate overhead expenses and \$6 million of salaries and benefits expenses. The provision for income taxes (FTE) of \$71 million for the nine month period ended September 30, 2011, increased \$42 million, compared to \$29 million for the comparable period the prior year, primarily resulting from an increase in income before income taxes.

The net loss in the Florida market was \$8 million in the nine months ended September 30, 2011, compared to a net loss of \$14 million in the nine months ended September 30, 2010. Net interest income (FTE) of \$34 million increased \$3 million from the comparable period in the prior year, primarily due to an increase in loan spreads. The provision for loan losses decreased \$8 million, primarily reflecting a decrease in the Commercial Real Estate business line, partially offset by an increase in the Middle Market business line. Net credit-related charge-offs of \$28 million increased \$5 million from the comparable period in the prior year, primarily due to increases in the Middle Market and Private Banking business lines. Noninterest income of \$11 million was unchanged from the comparable period in the prior year. Noninterest expenses of \$36 million increased \$2 million from the comparable period in the prior year, primarily due to nominal increases in several noninterest expense categories.

The Other Markets net income increased \$41 million, to \$92 million, in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$123 million decreased \$11 million from the comparable period in the prior year, primarily due to a \$700 million decrease in average loans, partially offset by an increase in loan and deposit spreads and the benefit provided by a \$249 million increase in average deposits. The provision for loan losses decreased \$70 million, primarily reflecting decreases in the Middle Market and Commercial Real Estate business lines. Net credit-related charge-offs of \$26 million decreased \$30 million from the comparable period in the prior year, primarily due to decreases in net charge-offs in the Commercial Real Estate and Middle Market business lines. Noninterest income of \$34 million decreased \$1 million from the comparable period in the prior year, primarily due to a decrease in investment banking fees (\$5 million), partially offset by nominal increases in several noninterest income categories. Noninterest expenses of \$65 million decreased \$3 million from the comparable period in the prior year. The benefit for income taxes (FTE) of \$9 million for the nine month period ended September 30, 2011, decreased \$20 million, compared to a benefit of \$29 million for the comparable period in the prior year, primarily due to an increase in income before income taxes.

The International market's net income decreased \$4 million to \$39 million in the nine months ended September 30, 2011, compared to the nine months ended September 30, 2010. Net interest income (FTE) of \$59 million increased \$3 million from the comparable period in the prior year, primarily due to increases of \$317 million in average deposits and \$92 million in average loans, partially offset by a decline in loan spreads. The provision for loan losses increased \$7 million to a benefit of \$3 million in the nine months ended September 30, 2011, compared to a benefit of \$10 million for the same period in 2010. Noninterest income of \$27 million increased \$1 million from the comparable period in the prior year. Noninterest expenses of \$28 million increased \$3 million from the comparable period in the prior year.

The net loss for Finance & Other Businesses was \$276 million in the nine months ended September 30, 2011, compared to a net loss of \$164 million in the nine months ended September 30, 2010. The \$112 million increase in net loss was due to the same reasons noted in the Finance Division and the Other category discussions under the Business Segments heading above.

The following table lists the number of the Corporation's banking centers by market segment.

	September 30,	
	2011	2010
Midwest (Michigan)	218	217
Western:		
California	104	102
Arizona	17	17
Total Western	121	119
Texas	151	94
Florida	11	10
International	1	1
Total	502	441

Table of Contents**Financial Condition**

Total assets increased \$7.2 billion to \$60.9 billion at September 30, 2011, compared to \$53.7 billion at December 31, 2010, reflecting increases of \$2.8 billion in interest-bearing deposits with banks, \$2.2 billion in investment securities available-for-sale, and \$989 million in total loans. September 30, 2011 total assets included \$4.7 billion related to Sterling, including \$810 million of interest-bearing deposits with banks, \$690 million of investment securities available-for-sale, \$2.0 billion of total loans and \$485 million of goodwill, included in accrued income and other assets on the consolidated balance sheets. On an average basis, total assets increased \$4.5 billion in the third quarter 2011, compared to the fourth quarter 2010, resulting primarily from increases of \$3.0 billion in average interest-bearing deposits with banks and \$1.0 billion in average investment securities available-for-sale. Sterling, acquired on July 28, 2011, added \$3.3 billion to third quarter 2011 average total assets, including \$1.4 billion of loans, \$700 million of investment securities and \$467 million of interest-bearing deposits.

The following tables show the change in average loans by business line and geographic market in the third quarter 2011, compared to the fourth quarter 2010.

<i>(dollar amounts in millions)</i>	Three Months Ended		Change	Percent Change
	September 30, 2011	December 31, 2010		
Average Loans By Business Line:				
Middle Market	\$ 11,921	\$ 11,770	\$ 151	1%
Commercial Real Estate	4,425	4,740	(315)	(7)
Global Corporate Banking	4,889	4,344	545	13
National Dealer Services	3,115	3,763	(648)	(17)
Specialty Businesses (a)	5,599	5,330	269	5
Total Business Bank	29,949	29,947	2	
Small Business	3,703	3,407	296	9
Personal Financial Services	1,786	1,785	1	
Total Retail Bank	5,489	5,192	297	6
Private Banking	4,652	4,820	(168)	(3)
Total Wealth Management	4,652	4,820	(168)	(3)
Finance/Other	8	40	(32)	(79)
Total loans	\$ 40,098	\$ 39,999	\$ 99	%
Average Loans By Geographic Market:				
Midwest	\$ 13,873	\$ 14,219	\$ (346)	(2)%
Western	11,889	12,497	(608)	(5)
Texas	8,145	6,435	1,710	27
Florida	1,477	1,612	(135)	(8)
Other Markets	3,075	3,651	(576)	(16)
International	1,631	1,545	86	6
Finance/Other	8	40	(32)	(79)
Total loans	\$ 40,098	\$ 39,999	\$ 99	%

(a) Includes Energy, Technology and Life Sciences, Mortgage Banker Finance, Leasing, Entertainment and Financial Services Division. Average loans increased \$99 million to \$40.1 billion in the third quarter 2011, compared to the fourth quarter 2010, resulting primarily from the addition of \$1.4 billion of average loans acquired from Sterling. By business line, increases in average loans in the Global Corporate Banking (\$545 million), Energy Lending (\$357 million) (included in Specialty Businesses), Small Business (\$296 million), Technology and Life Sciences (\$184 million) (included in Specialty Businesses) and Middle Market (\$151 million) business lines were largely offset by decreases in

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

the National Dealer Services, (\$648 million), Commercial Real Estate (\$315 million), Mortgage Banker Finance (\$178 million) (included in Specialty Businesses), Private Banking (\$168 million) and Leasing (\$125 million) (included in Specialty Business) business lines. The addition of loans acquired from Sterling primarily increased average loans in the Commercial Real Estate (\$590 million), Small Business (\$463 million) and Personal Financial Services (\$156 million) business lines in the third quarter 2011. The decrease in average loans in the National Dealer Services business line primarily reflected the impact of supply-chain disruptions related to the

Table of Contents

earthquake and tsunami in Japan in March 2011. Average loans in the Commercial Real Estate business line continued to decline, reflecting ongoing payment activity and the continued workout of the nonperforming portfolio, as well as the ability of customers to access external sources of long-term refinancing. Mortgage Banker Finance provides short-term financing to borrowers in the mortgage banking industry who originate and refinance residential mortgage loans which they subsequently sell in the secondary market (mortgage warehousing loans). Average loans in Mortgage Banker Finance declined primarily as a result of the decline in consumer refinance volumes experienced in the first quarter 2011. Changes in average loans by geographic market are displayed in the table above. Loans acquired from Sterling increased average loans \$1.4 billion in the Texas market in the third quarter 2011.

Management expects average earning assets of approximately \$54.5 billion for the fourth quarter 2011, reflecting increases, primarily related to one additional month of Sterling, in average loans and average investment securities available-for-sale, compared to third quarter 2011. Management expects a low-single digit increase in average total loans, largely reflecting the impact of one additional month of Sterling. Period-end loans are expected to be relatively stable. In the fourth quarter 2011, loans in the National Dealer Services business line are expected to grow, Mortgage Banker Finance loan growth is expected to moderate, and loans in the Commercial Real Estate business line are expected to continue to decrease.

Total liabilities increased \$6.1 billion to \$53.9 billion at September 30, 2011, compared to December 31, 2010, primarily due to a \$7.0 billion increase in total deposits, in part from the addition of \$3.6 billion in total deposits acquired from Sterling, partially offset by a \$1.1 billion decrease in medium- and long-term debt. On an average basis, total liabilities increased \$3.7 billion in the third quarter 2011, compared to the fourth quarter 2010, primarily due to a \$4.7 billion increase in average deposits, in part from the addition of \$2.5 billion in average deposits acquired from Sterling, partially offset by a \$1.0 billion decrease in medium- and long-term debt. Average core deposits, which exclude other time deposits and foreign office time deposits, were \$44.6 billion for the third quarter 2011, compared to \$39.9 billion for the fourth quarter 2010, primarily reflecting increases of \$2.3 billion in money market and NOW deposits and \$1.9 billion in noninterest-bearing deposits. Within average core deposits, changes from the fourth quarter 2010 to the third quarter 2011 included average deposits acquired from Sterling (\$2.5 billion) and increases in average deposits in the Global Corporate Banking (\$1.1 billion), Specialty Businesses (\$700 million), Private Banking (\$468 million), Personal Banking (\$350 million) and Small Business (\$252 million) business lines, partially offset by a decrease in the Middle Market business line (\$454 million). By geographic market, average core deposits increased in all major markets in the third quarter 2011, compared to the fourth quarter 2010.

Capital

Total shareholders' equity increased \$1.2 billion to \$7.0 billion at September 30, 2011, compared to December 31, 2010, primarily due to the retention of earnings and the issuance of equity in connection with the Sterling acquisition. The following table presents a summary of changes in total shareholders' equity for the nine months ended September 30, 2011.

(in millions)

Balance at January 1, 2011	\$ 5,793
Retention of earnings (net income less cash dividends declared)	242
Change in accumulated other comprehensive income (loss):	
Investment securities available-for-sale	\$ 133
Cash flow hedges	(2)
Defined benefit and other postretirement plans	28
Total change in accumulated other comprehensive income (loss)	159
Acquisition of Sterling Bancshares, Inc.	803
Repurchase of common stock	(75)
Share-based compensation	29
Balance at September 30, 2011	\$ 6,951

Table of Contents

On November 16, 2010, the Board of Directors authorized the Corporation to repurchase up to 12.6 million shares of Comerica Incorporated outstanding common stock, and authorized the purchase of up to all 11.5 million of Comerica Incorporated's original outstanding warrants, which expire November 14, 2018. There is no expiration date for the Corporation's share repurchase program. For further information regarding the repurchase program, refer to Note 14 to the consolidated financial statements in the Corporation's 2010 Annual Report. The following table summarizes the Corporation's repurchase activity during the nine months ended September 30, 2011.

<i>(shares in thousands)</i>	Total Number of Shares and Warrants Purchased (a)	Average Price Paid Per Share	Average Price Paid Per Warrant (b)	Total Number of Shares and Warrants Purchased as Part of Publicly Announced Repurchase Plans or Programs	Remaining Repurchase Authorization (c)
Total first quarter 2011	548	\$ 39.40	\$	400	23,656
Total second quarter 2011	3	37.27			23,656
July 2011	4	34.16			23,656
August 2011	1,454	26.21		1,454	22,202
September 2011	695	23.60		670	21,532
Total third quarter 2011	2,153	25.38		2,124	21,532
Total 2011	2,704	\$ 28.24	\$	2,524	21,532

- (a) Included approximately 28 thousand shares purchased pursuant to deferred compensation plans and shares purchased from employees to pay for taxes related to restricted stock vesting under the terms of an employee share-based compensation plan. These transactions are not considered part of the Corporation's repurchase program.
- (b) The Corporation made no repurchases of warrants under the repurchase program during the nine months ended September 30, 2011.
- (c) Maximum number of shares and warrants that may yet be purchased under the publicly announced plans or programs. Management expects to continue the share repurchase program that, when combined with dividend payments, results in a payout up to 50 percent of full-year 2011 earnings.

Risk-based regulatory capital standards are designed to make regulatory capital requirements more sensitive to differences in credit risk profiles among banking institutions and to account for off-balance sheet exposure. Assets and off-balance sheet items are assigned to broad risk categories, each with specified risk-weighting factors. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. As shown in the table below, the Tier 1 common capital, Tier 1 risk-based capital, total risk-based capital and leverage ratios increased from December 31, 2010 to September 30, 2011. The tangible common equity ratio decreased 11 basis points primarily due to an increase in intangible assets due to the acquisition of Sterling.

The Corporation's capital ratios exceeded minimum regulatory requirements as follows:

<i>(dollar amounts in millions)</i>	September 30, 2011		December 31, 2010	
	Capital	Ratio	Capital	Ratio
Tier 1 common (a) (b)	\$ 6,511	10.57%	\$ 6,027	10.13%
Tier 1 risk-based (4.00% minimum) (b)	6,560	10.65	6,027	10.13
Total risk-based (8.00% minimum) (b)	9,141	14.84	8,651	14.54
Leverage (3.00% minimum) (b)	6,560	11.41	6,027	11.26
Tangible common equity (a)	6,280	10.43	5,637	10.54

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

(a) See Supplemental Financial Data section for reconcilements of non-GAAP financial measures.

(b) September 30, 2011 capital and ratios are estimated.

At September 30, 2011, the Corporation and its U.S. banking subsidiaries exceeded the ratios required for an institution to be considered well capitalized (Tier 1 risk-based capital, total risk-based capital and leverage ratios greater than six percent, 10 percent and five percent, respectively).

In December 2009, the Basel Committee on Banking Supervision (the Basel Committee) released proposed Basel III guidance on bank capital and liquidity. In September 2010, the Basel Committee proposed higher global minimum capital standards, including a minimum Tier 1 common capital ratio and additional capital and liquidity requirements, with rules expected to be implemented between 2013 and 2019. Adoption in the U.S. is expected to occur over a similar timeframe, but the final form of the U.S. rules is not yet certain. The Corporation believes that the expected impacts from changes in the components of capital and the calculation of risk-weighted assets would not be material. A higher degree of uncertainty exists regarding the implementation and interpretation of the liquidity rules. If subject to these rules, the Corporation expects the liquidity requirements to be manageable. While uncertainty exists in both the final form of the Basel III guidance and whether or not the Corporation will be required to adopt the guidelines, the Corporation is closely monitoring the development of the guidance.

Table of Contents**Risk Management**

The following updated information should be read in conjunction with the Risk Management section on pages 38-60 in the Corporation's 2010 Annual Report.

Credit Risk**Allowance for Credit Losses and Nonperforming Assets**

The allowance for credit losses includes both the allowance for loan losses and the allowance for credit losses on lending-related commitments. The allowance for loan losses represents management's assessment of probable, estimable losses inherent in the Corporation's loan portfolio. The allowance for loan losses includes specific allowances, based on individual evaluations of certain loans and loan relationships, and allowances for pools of loans with similar risk characteristics for the remaining business and retail loans. The Corporation defines business loans as those belonging to the commercial, real estate construction, commercial mortgage, lease financing and international loan portfolios. Retail loans consist of traditional residential mortgage, home equity and other consumer loans. Loans acquired from Sterling were initially recorded at fair value, which included an estimate of credit losses expected to be realized over the remaining lives of the loans, and therefore no corresponding allowance for loan losses was recorded for these loans. Methods utilized to estimate the required allowance for loan losses for acquired loans not deemed credit-impaired at acquisition are similar to originated loans; however, the estimate of loss is based on the unpaid principal balance less the remaining purchase discount. At September 30, 2011, no allowance was required for acquired loans not deemed credit-impaired and \$122 million of purchase discounts remained. Acquired PCI loans are not considered nonperforming loans.

The total allowance for loan losses is sufficient to absorb incurred losses inherent in the total loan portfolio. Unanticipated economic events, including political, economic and regulatory instability could cause changes in the credit characteristics of the portfolio and result in an unanticipated increase in the allowance. Inclusion of other industry-specific portfolio exposures in the allowance, as well as significant increases in the current portfolio exposures, could also increase the amount of the allowance. Any of these events, or some combination thereof, may result in the need for additional provision for loan losses in order to maintain an allowance that complies with credit risk and accounting policies.

The allowance for loan losses was \$767 million at September 30, 2011, compared to \$901 million at December 31, 2010, a decrease of \$134 million, or 15 percent. The decrease in the allowance for loan losses resulted primarily from improvements in credit quality, including a decline of \$573 million in the Corporation's watch list loans from December 31, 2010 to September 30, 2011. Excluding loans acquired from Sterling, watch list loans declined \$978 million from December 31, 2010 to September 30, 2011. The decrease in the allowance for loan losses primarily reflected decreases in the Commercial Real Estate (in all major markets), Middle Market (primarily the Midwest and Other markets) and Small Business (in all markets) business lines, partially offset by an increase in the Middle Market business line in the Western market. The allowance for loan losses as a percentage of total period-end loans was 1.86 percent at September 30, 2011, compared to 2.24 percent at December 31, 2010. The decline in the ratio of the allowance to total loans reflects the impact of the increase in period-end loans as a result of loans acquired from Sterling that were initially recorded at fair value without a corresponding allowance for loan losses. Nonperforming loans of \$958 million at September 30, 2011 decreased \$165 million, compared to December 31, 2010. All large nonperforming loans are individually reviewed each quarter for potential charge-offs and reserves. Charge-offs are taken as amounts are determined to be uncollectible based on a qualitative assessment of the recoverability of the principal amount from collateral and other cash flow sources. A measure of the level of charge-offs already taken on nonperforming loans is the current book balance as a percentage of the contractual amount owed. At September 30, 2011, nonperforming loans were charged-off to 60 percent of the contractual amount, compared to 58 percent at December 31, 2010. This level of write-downs is consistent with losses experienced on loan defaults in the first nine months of 2011 and in recent years. The allowance as a percentage of total nonperforming loans, a ratio which results from the actions noted above, was 80 percent at both September 30, 2011 and December 31, 2010. The Corporation's loan portfolio is primarily composed of business loans, which, in the event of default, are typically carried on the books at fair value as nonperforming assets for a longer period of time than are consumer loans, resulting in a lower nonperforming loan allowance coverage when compared to banking organizations with higher concentrations of consumer loans.

The allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, includes specific allowances, based on individual evaluations of certain letters of credit in a manner consistent with business loans, and allowances based on the pools of the

Table of Contents

remaining letters of credit and all unused commitments to extend credit within each internal risk rating. A probability of draw estimate is applied to the commitment amount, and the result is multiplied by standard reserve factors consistent with business loans. In general, the probability of draw for letters of credit is considered certain for all letters of credit supporting loans and for letters of credit assigned an internal risk rating generally consistent with regulatory defined substandard or doubtful. Other letters of credit and all unfunded commitments have a lower probability of draw. The Corporation recorded a purchase discount for lending-related commitments acquired from Sterling. An allowance for credit losses will be recorded on Sterling lending-related commitments only to the extent that the required allowance exceeds the remaining purchase discount. At September 30, 2011, no allowance was recorded for Sterling lending-related commitments and \$4 million of purchase discount remained.

The allowance for credit losses on lending-related commitments was \$27 million at September 30, 2011, a decrease of \$8 million from \$35 million at December 31, 2010.

Nonperforming assets include loans on nonaccrual status, troubled debt restructured loans (TDRs) which have been renegotiated to less than the original contractual rates (reduced-rate loans) and real estate which has been acquired through foreclosure and is awaiting disposition (foreclosed property). Nonperforming assets do not include acquired PCI loans. Nonperforming assets decreased \$190 million to \$1.0 billion at September 30, 2011, from \$1.2 billion at December 31, 2010, and are summarized in the following table.

<i>(in millions)</i>	September 30, 2011	December 31, 2010
Nonaccrual loans:		
Business loans:		
Commercial	\$ 258	\$ 252
Real estate construction:		
Commercial Real Estate business line (a)	109	259
Other business lines (b)	3	4
Total real estate construction	112	263
Commercial mortgage:		
Commercial Real Estate business line (a)	198	181
Other business lines (b)	275	302
Total commercial mortgage	473	483
Lease financing	5	7
International	7	2
Total nonaccrual business loans	855	1,007
Retail loans:		
Residential mortgage	65	55
Consumer:		
Home equity	4	5
Other consumer	5	13
Total consumer	9	18
Total nonaccrual retail loans	74	73
Total nonaccrual loans	929	1,080
Reduced-rate loans	29	43
Total nonperforming loans	958	1,123
Foreclosed property	87	112
Total nonperforming assets	\$ 1,045	\$ 1,235

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Nonperforming loans as a percentage of total loans	2.32%	2.79%
Nonperforming assets as a percentage of total loans and foreclosed property	2.53	3.06
Allowance for loan losses as a percentage of total nonperforming loans	80	80
Loans past due 90 days or more and still accruing	\$ 81	\$ 62
Loans past due 90 days or more and still accruing as a percentage of total loans	0.20%	0.15%

- (a) Primarily loans to real estate investors and developers.
- (b) Primarily loans secured by owner-occupied real estate.

Table of Contents

The following table presents a summary of changes in nonaccrual loans.

<i>(in millions)</i>	September 30, 2011	Three Months Ended June 30, 2011	December 31, 2010
Nonaccrual loans at beginning of period	\$ 941	\$ 996	\$ 1,163
Loans transferred to nonaccrual (a)	130	150	173
Nonaccrual business loan gross charge-offs (b)	(76)	(109)	(120)
Loans transferred to accrual status (a)	(15)		(4)
Nonaccrual business loans sold (c)	(15)	(9)	(41)
Payments/Other (d)	(36)	(87)	(91)
Nonaccrual loans at end of period	\$ 929	\$ 941	\$ 1,080

(a) Based on an analysis of nonaccrual loans with book balances greater than \$2 million.

(b) Analysis of gross loan charge-offs:

Nonaccrual business loans	\$ 76	\$ 109	\$ 120
Performing watch list loans	1		
Retail	13	16	20
Total gross loan charge-offs	\$ 90	\$ 125	\$ 140

(c) Analysis of loans sold:

Nonaccrual business loans	\$ 15	\$ 9	\$ 41
Performing watch list loans	16	6	29
Total loans sold	\$ 31	\$ 15	\$ 70

(d) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million, transfers of nonaccrual loans to foreclosed property and retail loan charge-offs. Excludes business loan gross charge-offs and business nonaccrual loans sold.

There were 21 borrowers with balances greater than \$2 million, totaling \$130 million, transferred to nonaccrual status in the third quarter 2011, a decrease of \$20 million from \$150 million in the second quarter 2011. Of the transfers to nonaccrual in the third quarter 2011, \$63 million were from the Middle Market business line, primarily in the Midwest and Western markets, and \$48 million were from Commercial Real Estate business line, primarily in the Western and Other markets. There were three borrowers with balances greater than \$10 million, totaling \$58 million, transferred to nonaccrual in the third quarter 2011, including \$35 million and \$23 million in the Commercial Real Estate and Middle Market business lines, respectively.

The following table presents the composition of nonaccrual loans by balance and the related number of borrowers at September 30, 2011.

<i>(dollar amounts in millions)</i>	Number of Borrowers	Balance
Under \$2 million	980	\$ 276
\$2 million - \$5 million	60	192
\$5 million - \$10 million	23	171
\$10 million - \$25 million	17	261
Greater than \$25 million	1	29
Total at September 30, 2011	1,081	\$ 929

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

The following table presents a summary of nonaccrual loans at September 30, 2011 and loans transferred to nonaccrual and net loan charge-offs for the three months ended September 30, 2011, based primarily on the Standard Industrial Classification (SIC) industry categories.

Table of Contents

(dollar amounts in millions)

Industry Category	September 30, 2011		Three Months Ended September 30, 2011		Net Loan Charge-Offs (Recoveries)	
	Nonaccrual Loans		Loans Transferred to Nonaccrual (a)			
Real Estate	\$ 374	41%	\$ 50	38%	\$ 27	34%
Services	113	12	13	10	21	28
Finance	68	7				
Residential Mortgage	65	7	4	3	3	4
Retail Trade	47	5			8	10
Wholesale Trade	51	5	12	9	3	4
Contractors	28	3			(2)	(2)
Transportation & Warehousing	11	1			1	1
Manufacturing	32	3	5	4	5	7
Holding & Other Invest. Co.	46	5	23	18	6	7
Hotels, etc.	27	3			1	1
Utilities	15	2				
Entertainment	12	1				
Natural Resources	33	4	23	18		1
Other (b)	7	1			4	5
Total	\$ 929	100%	\$ 130	100%	\$ 77	100%

(a) Based on an analysis of nonaccrual loan with book balances greater than \$2 million.

(b) Consumer, excluding residential mortgage and certain personal purpose nonaccrual loans and net charge-offs, are included in the Other category.

Business loans are generally placed on nonaccrual status when management determines that full collection of principal or interest is unlikely or when principal or interest payments are 90 days past due, unless the loan is fully collateralized and in the process of collection. The primary driver of when the principal amount of a business loan should be fully or partially charged off is based on a qualitative assessment of the recoverability of the principal amount from collateral and other cash flow sources. Residential mortgage and home equity loans are generally placed on nonaccrual status and charged off to current appraised values, less costs to sell, during the foreclosure process, normally no later than 180 days past due. Other consumer loans are generally not placed on nonaccrual status and are charged off at no later than 120 days past due, earlier if deemed uncollectible. Loan amounts in excess of probable future cash collections are charged off to an amount that management ultimately expects to collect. At the time a loan is placed on nonaccrual status, interest previously accrued but not collected is charged against current income. Income on such loans is then recognized only to the extent that cash is received and the future collection of principal is probable. Generally, a loan may be returned to accrual status when all delinquent principal and interest have been received and the Corporation expects repayment of the remaining contractual principal and interest, generally based on a period of sustained payment performance, normally at least six months, or when the loan is both well secured and in the process of collection. For a further discussion of impaired loans, refer to Note 1 to the consolidated financial statements in the Corporation's 2010 Annual Report.

At September 30, 2011, TDRs totaled \$290 million, of which \$197 million were nonperforming (\$168 million nonaccrual TDRs and \$29 million reduced-rate TDRs) and \$93 million were considered performing. Performing TDRs primarily included \$75 million of commercial loans (primarily in the Middle Market and Global Corporate Banking business lines) and \$16 million of commercial mortgage loans (primarily in the Middle Market business line) at September 30, 2011. At December 31, 2010, TDRs totaled \$165 million, including \$44 million performing TDRs, \$78 million nonaccrual TDRs and \$43 million reduced-rate TDRs. The \$125 million increase in total TDRs was primarily due to increases in the Commercial Real Estate, Specialty Businesses and Global Corporate Banking business lines.

Loans past due 30-89 days increased \$47 million to \$328 million at September 30, 2011, compared to \$281 million at December 31, 2010. Loans past due 90 days or more and still accruing interest generally represent loans that are well collateralized and in a continuing process of collection. Loans past due 90 days or more and still accruing are summarized in the following table.

Table of Contents

<i>(in millions)</i>	September 30, 2011	December 31, 2010
Business loans:		
Commercial	\$ 17	\$ 3
Real estate construction	18	22
Commercial mortgage	26	16
Total business loans	61	41
Retail loans:		
Residential mortgage	6	7
Consumer	14	14
Total retail loans	20	21
Total loans past due 90 days or more and still accruing	\$ 81	\$ 62

The following table presents a summary of total internally classified watch list loans. Watch list loans that meet certain criteria are individually subjected to quarterly credit quality reviews, and the Corporation may establish specific allowances for such loans. Total watch list loans included \$405 million of loans acquired from Sterling at September 30, 2011. The \$573 million decrease in total watch list loans, compared to December 31, 2010, is reflected in the decrease in the allowance for loan losses in the same period.

<i>(dollar amounts in millions)</i>	September 30, 2011	June 30, 2011	December 31, 2010
Total watch list loans	\$ 4,969	\$ 4,827	\$ 5,542
As a percentage of total loans	12.1%	12.3%	13.8%

The following table presents a summary of foreclosed property by property type.

<i>(in millions)</i>	September 30, 2011	June 30, 2011	December 31, 2010
Construction, land development and other land	\$ 41	\$ 45	\$ 60
Single family residential properties	12	12	20
Multi-family residential properties		1	
Other non-land, nonresidential properties	34	12	32
Total foreclosed property	\$ 87	\$ 70	\$ 112

At September 30, 2011, foreclosed property totaled \$87 million and consisted of approximately 242 properties, compared to \$112 million and approximately 230 properties at December 31, 2010. Foreclosed property included \$24 million of foreclosed property acquired from Sterling at September 30, 2011.

The following table presents a summary of changes in foreclosed property.

<i>(in millions)</i>	September 30, 2011	Three Months Ended	
		June 30, 2011	December 31, 2010
Foreclosed property at beginning of period	\$ 70	\$ 74	\$ 120
Acquired in foreclosure	8	17	21
Acquired in acquisition of Sterling Bancshares, Inc.	32		
Write-downs	(5)	(2)	(5)
Foreclosed property sold (a)	(18)	(19)	(25)
Capitalized expenditures			1

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Foreclosed property at end of period	\$ 87	\$ 70	\$ 112
(a) Net gain (loss) on foreclosed property sold	\$ 2	\$ (2)	\$ 4

At September 30, 2011, there were 10 foreclosed properties with a carrying value greater than \$2 million, totaling \$29 million, compared to 10 foreclosed properties totaling \$61 million at December 31, 2010. Of the foreclosed properties with balances greater than \$2 million at September 30, 2011, \$16 million and \$11 million were in the Commercial Real Estate and the Middle Market business lines, respectively. At September 30, 2011, there were no foreclosed properties with a carrying value greater than \$10 million, compared to two foreclosed properties, totaling \$29 million at December 31, 2010. There were no foreclosed properties acquired from Sterling with balances greater than \$2 million at September 30, 2011.

Table of Contents

For further information regarding credit quality and the allowance for credit losses, refer to Note 5 to these unaudited consolidated financial statements.

Commercial and Residential Real Estate Lending

The following table summarizes the Corporation's commercial real estate loan portfolio by loan category as of September 30, 2011 and December 31, 2010.

<i>(in millions)</i>	September 30, 2011	December 31, 2010
Real estate construction loans:		
Commercial Real Estate business line (a)	\$ 1,164	\$ 1,826
Other business lines (b)	484	427
 Total real estate construction loans	 \$ 1,648	 \$ 2,253
 Commercial mortgage loans:		
Commercial Real Estate business line (a)	\$ 2,271	\$ 1,937
Other business lines (b)	8,268	7,830
 Total commercial mortgage loans	 \$ 10,539	 \$ 9,767

(a) Primarily loans to real estate investors and developers.

(b) Primarily loans secured by owner-occupied real estate.

The Corporation limits risk inherent in its commercial real estate lending activities by limiting exposure to those borrowers directly involved in the commercial real estate markets and adhering to conservative policies on loan-to-value ratios for such loans. Commercial real estate loans, consisting of real estate construction and commercial mortgage loans, totaled \$12.2 billion at September 30, 2011, of which \$3.4 billion, or 28 percent, were to borrowers in the Commercial Real Estate business line, which includes loans to residential real estate investors and developers. The remaining \$8.8 billion, or 72 percent, of commercial real estate loans in other business lines consisted primarily of owner-occupied commercial mortgages which bear credit characteristics similar to non-commercial real estate business loans.

The real estate construction portfolio totaled \$1.6 billion at September 30, 2011. The real estate construction loan portfolio primarily contains loans made to long-time customers with satisfactory completion experience. However, the significant and sudden decline in residential real estate activity that began in late 2008 in the Western, Florida and Midwest markets proved extremely difficult for many of the smaller residential real estate developers. Of the \$1.2 billion of real estate construction loans in the Commercial Real Estate business line, \$109 million were on nonaccrual status at September 30, 2011, including retail projects totaling \$33 million (primarily in the Western and Florida markets), single family projects totaling \$29 million (primarily in the Western and Florida markets), residential land development projects totaling \$26 million (primarily in the Western market) and multi-use projects totaling \$16 million in the Western market. Real estate construction loan net charge-offs in the Commercial Real Estate business line totaled \$22 million for the nine months ended September 30, 2011, including \$10 million from residential land development projects (primarily in the Western market), \$5 million from multi-use projects (primarily in the Western market), and \$4 million from single family projects (primarily in the Western market).

The commercial mortgage portfolio totaled \$10.5 billion at September 30, 2011 and included \$2.3 billion in the Commercial Real Estate business line and \$8.2 billion in other business lines. Of the \$2.3 billion of commercial mortgage loans in the Commercial Real Estate business line, \$198 million were on nonaccrual status at September 30, 2011, including retail projects totaling \$53 million (primarily in the Midwest market), other land development projects totaling \$36 million (primarily in the Western market), residential land development projects totaling \$25 million (primarily in the Western, Midwest and Florida markets) and multi-family projects totaling \$24 million (primarily in the Florida market). Commercial mortgage loan net charge-offs in the Commercial Real Estate business line totaled \$20 million for the nine months ended September 30, 2011, primarily including net charge-offs of \$7 million from multi-use projects in the Midwest market, \$5 million from retail projects in the Midwest market, and \$4 million from multi-family projects (primarily in the Florida market).

Table of Contents

The geographic distribution and project type of commercial real estate loans are important factors in diversifying credit risk within the portfolio. The following table reflects real estate construction and commercial mortgage loans to borrowers in the Commercial Real Estate business line by project type and location of property.

(dollar amounts in millions)

Project Type:	September 30, 2011						December 31, 2010		
	Location of Property						Total	% of Total	Total
	Western	Michigan	Texas	Florida	Other Markets	Total	% of Total	Total	% of Total
Real estate construction loans:									
Commercial Real Estate business line:									
Residential:									
Single family	\$ 55	\$ 9	\$ 21	\$ 17	\$ 12	\$ 114	10%	\$ 196	10%
Land development	22	5	27	6	32	92	8	157	9
Total residential	77	14	48	23	44	206	18	353	19
Other construction:									
Multi-family	93		70	56	40	259	22	579	32
Retail	89	45	152	16	29	331	29	485	27
Multi-use	68		51			119	10	201	11
Office	77		45			122	10	119	6
Commercial		5	12			17	1	47	3
Land development	2	8	8			18	2	24	1
Other				2		2		18	1
Sterling real estate construction loans (a)	2		88			90	8		
Total	\$ 408	\$ 72	\$ 474	\$ 97	\$ 113	\$ 1,164	100%	\$ 1,826	100%
Commercial mortgage loans:									
Commercial Real Estate business line:									
Residential:									
Single family	\$ 2	\$ 4	\$ 9	\$ 4	\$ 38	\$ 57	2%	\$ 69	4%
Land carry	38	42	22	30	9	141	6	133	6
Total residential	40	46	31	34	47	198	8	202	10
Other commercial mortgage:									
Multi-family	185	50	165	177	60	637	28	404	22
Retail	185	87	58	57	16	403	18	386	20
Multi-use	116	19	37		35	207	9	249	13
Land carry	83	61	17	11	24	196	9	239	12
Office	105	37	5	24	3	174	8	221	11
Commercial	63	36	11		21	131	6	121	6
Other	17	27	18		9	71	3	115	6
Sterling commercial mortgage loans (a)	3		245	6		254	11		
Total	\$ 797	\$ 363	\$ 587	\$ 309	\$ 215	\$ 2,271	100%	\$ 1,937	100%

(a) Project type not currently available.

Residential real estate development loans totaled \$404 million at September 30, 2011, a decrease of \$151 million, or 27 percent, from \$555 million at December 31, 2010.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

The following table summarizes the Corporation's residential mortgage and home equity loan portfolio by geographic market as of September 30, 2011.

<i>(dollar amounts in millions)</i>	Residential Mortgage Loans	September 30, 2011 % of Total	Home Equity Loans	% of Total
Geographic market:				
Midwest	\$ 499	31%	\$ 970	57%
Western	496	30	433	26
Texas	411	25	233	14
Florida	232	14	47	3
Other Markets	5			
Total	\$ 1,643	100%	\$ 1,683	100%

Table of Contents

Residential real estate loans, which consist of traditional residential mortgages and home equity loans and lines of credit, totaled \$3.3 billion at September 30, 2011. Residential mortgages totaled \$1.6 billion at September 30, 2011, and were primarily larger, variable-rate mortgages originated and retained for certain private banking relationship customers. Of the \$1.6 billion of residential mortgage loans outstanding, \$65 million were on nonaccrual status at September 30, 2011. The home equity portfolio totaled \$1.7 billion at September 30, 2011, of which \$1.5 billion was outstanding under primarily variable-rate, interest-only home equity lines of credit and \$221 million consisted of closed-end home equity loans. Of the \$1.7 billion of home equity loans outstanding, \$4 million were on nonaccrual status at September 30, 2011. A majority of the home equity portfolio was secured by junior liens.

The Corporation rarely originates residential real estate loans with a loan-to-value ratio above 100 percent at origination, has no sub-prime mortgage programs and does not originate payment-option adjustable-rate mortgages or other nontraditional mortgages that allow negative amortization. A significant majority of residential mortgage originations are sold in the secondary market. Since 2008, the Corporation has used a third party to originate, document and underwrite residential mortgage loans on behalf of the Corporation. Under this arrangement, the third party assumes any repurchase liability for the loans it originates. The Corporation has repurchase liability exposure for residential mortgage loans originated prior to 2008, however based on historical experience, the Corporation believes such exposure, which could be triggered by early payment defaults by borrowers or by underwriting discrepancies, is minimal. The residential real estate portfolio is principally located within the Corporation's primary geographic markets. The economic recession and significant declines in home values in the Western, Florida and Midwest markets following the financial market turmoil beginning in the fall of 2008 adversely impacted the residential real estate portfolio. At September 30, 2011, the Corporation estimated that, of the \$6 million total residential mortgage loans past due 90 days or more and still accruing interest, approximately \$1 million exceeded 90 percent of the current value of the underlying collateral, based on S&P/Case-Shiller home price indices. To account for this exposure, the Corporation factors changes in home values into estimated loss ratios for residential real estate loans, using index-based estimates by major metropolitan area, resulting in an increased allowance allocated for residential real estate loans when home values decline. Additionally, to mitigate increasing credit exposure due to depreciating home values, the Corporation periodically reviews home equity lines of credit and makes line reductions or converts outstanding balances at line maturity to closed-end, amortizing loans when necessary.

Shared National Credits

Shared National Credit (SNC) loans are facilities greater than \$20 million shared by three or more federally supervised financial institutions that are reviewed annually by regulatory authorities at the agent bank level. The Corporation generally seeks to obtain ancillary business at the origination of a SNC relationship. Loans classified as SNC loans (approximately 880 borrowers at September 30, 2011) totaled \$8.0 billion at September 30, 2011, including \$111 million from the Sterling acquisition, compared to \$7.3 billion at December 31, 2010. SNC net loan charge-offs totaled \$4 million and \$18 million for the three- and nine-month periods ended September 30, 2011, respectively. SNC loans, diversified by both business line and geographic market, comprised approximately 19 percent and 18 percent of total loans at September 30, 2011 and December 31, 2010, respectively. SNC loans are held to the same credit underwriting standards as the remainder of the loan portfolio and face similar credit challenges.

Automotive Lending

Loans in the National Dealer Services business line include floor plan financing and other loans to automotive dealerships. Floor plan loans, included in commercial loans in the consolidated balance sheets, totaled \$1.2 billion at September 30, 2011, a decrease of \$808 million compared to \$2.0 billion at December 31, 2010, primarily reflecting the impact of supply chain disruptions caused by the catastrophic earthquake and tsunami in Japan in March 2011, as the significant majority of the decrease in floor plan loans was concentrated in automotive franchises selling Japanese-made vehicles. At both September 30, 2011 and December 31, 2010, other loans to automotive dealers in the National Dealer Services business line totaled \$1.9 billion, including \$1.4 billion of owner-occupied commercial real estate mortgage loans. Automotive lending also includes loans to borrowers involved with automotive production, primarily Tier 1 and Tier 2 suppliers. Loans to borrowers involved with automotive production totaled approximately \$980 million at September 30, 2011, compared to \$831 million at December 31, 2010.

Table of Contents**State and Local Municipalities**

In the normal course of business, the Corporation serves the needs of state and local municipalities in multiple capacities, including traditional banking products such as deposit services, loans and letters of credit, investment banking services such as bond underwriting and private placements, and by investing in municipal securities.

The following table summarizes the Corporation's direct exposure to state and local municipalities as of September 30, 2011 and December 31, 2010.

<i>(in millions)</i>	September 30, 2011	December 31, 2010
Loans outstanding	\$ 43	\$ 27
Lease financing	402	446
Investment securities available-for-sale	24	39
Trading account securities	17	19
Standby letters of credit	78	80
Unused commitments to extend credit	17	12
Total direct exposure to state and local municipalities	\$ 581	\$ 623

Indirect exposure comprised \$320 million in auction-rate preferred securities collateralized by municipal securities at September 30, 2011, compared to \$436 million at December 31, 2010. Additionally, the Corporation is exposed to Automated Clearing House (ACH) transaction risk for those municipalities utilizing this electronic payment and/or deposit method and similar products in their cash flow management. The Corporation sets limits on ACH activity during the underwriting process.

Extensions of credit to state and local municipalities are subjected to the same underwriting standards as other business loans. At September 30, 2011 and December 31, 2010, all outstanding municipal loans and leases were performing according to contractual terms and none were included in the Corporation's internal watch list. Municipal leases are secured by the underlying equipment, and a substantial majority of the leases are fully defeased with AAA-rated U.S. government securities. Substantially all municipal investment securities available-for sale are auction-rate securities. All auction-rate securities are reviewed quarterly for other-than-temporary impairment. All auction-rate municipal securities were rated investment grade, and all auction-rate preferred securities collateralized by municipal securities were rated AAA or the equivalent and were adequately collateralized at both September 30, 2011 and December 31, 2010. Municipal securities are held in the trading account for resale to customers. In addition, Comerica Securities, a broker-dealer subsidiary of Comerica Bank, underwrites bonds issued by municipalities. All bonds underwritten by Comerica Securities are sold to third party investors.

European Exposure

The Corporation does not hold any sovereign exposure to Portugal, Ireland, Italy, Greece or Spain. The Corporation's international strategy as it pertains to Europe is to focus on European corporations doing business in North America, with an emphasis on the major geographic markets. Credit limits to banks domiciled in the aforementioned countries totaled less than \$15 million at September 30, 2011. In addition, exposure to corporations in the aforementioned European countries was less than \$125 million at September 30, 2011.

For further discussion of credit risk, see the "Credit Risk" section on pages 38-52 in the Corporation's 2010 Annual Report.

Table of Contents**Market and Liquidity Risk****Interest Rate Risk**

Net interest income is the predominant source of revenue for the Corporation. Interest rate risk arises primarily through the Corporation's core business activities of extending loans and accepting deposits. The Corporation's balance sheet is predominantly characterized by floating-rate loans funded by a combination of core deposits and wholesale borrowings. Approximately 80 percent of the Corporation's loans were floating at September 30, 2011, of which approximately 70 percent were based on LIBOR and 30 percent were based on Prime. This creates a natural imbalance between the floating-rate loan portfolio and the more slowly repricing deposit products. The result is that growth and/or contraction in the Corporation's core businesses will lead to sensitivity to interest rate movements in the absence of mitigating actions. Examples of such actions are purchasing investment securities, primarily fixed-rate, which provide liquidity to the balance sheet and act to mitigate the inherent interest sensitivity, and hedging the sensitivity with interest rate swaps. The Corporation actively manages its exposure to interest rate risk, with the principal objective of optimizing net interest income and the economic value of equity while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

The Corporation frequently evaluates net interest income under various balance sheet and interest rate scenarios, looking at both 12 and 24 month time horizons, using simulation modeling analysis as its principal risk management evaluation technique. The results of these analyses provide the information needed to assess the balance sheet structure. Changes in economic activity, whether domestic or international, different from those management included in its simulation analyses could translate into a materially different interest rate environment than currently expected. Management evaluates a base case net interest income under an unchanged interest rate environment and what is believed to be the most likely balance sheet structure. This base case net interest income is then evaluated against non-parallel interest rate scenarios that increase and decrease 200 basis points in a linear fashion from the base case over twelve months, resulting in an average change in interest rates of 100 basis points over the period. Due to the current low level of interest rates, the analysis reflects a declining interest rate scenario of a 25 basis point drop, to zero percent. In addition, consistent with each interest rate scenario, adjustments to asset prepayment levels, yield curves, and overall balance sheet mix and growth assumptions are made. These assumptions are inherently uncertain and, as a result, the model may not precisely predict the impact of higher or lower interest rates on net interest income. Actual results may differ from simulated results due to timing, magnitude and frequency of changes in interest rates, market conditions and management strategies, among other factors. However, the model can indicate the likely direction of change. Existing derivative instruments entered into for risk management purposes are included in these analyses, but no additional hedging is forecasted.

The table below, as of September 30, 2011 and December 31, 2010, displays the estimated impact on net interest income during the next 12 months by relating the base case scenario results to those from the rising and declining rate scenarios described above.

<i>(dollar amounts in millions)</i>	September 30, 2011		December 31, 2010	
	Amount	%	Amount	%
Sensitivity of net interest income to changes in interest rates:				
+200 basis points	\$ 135	8%	\$ 104	7%
- 25 basis points (to zero percent)	(16)	(1)	(15)	(1)

In addition to the simulation analysis, an economic value of equity analysis is performed for a longer term view of the interest rate risk position. The economic value of equity analysis begins with an estimate of the economic value of the financial assets and liabilities on the Corporation's balance sheet, derived through discounting cash flows based on actual rates at the end of the period, and then applies the estimated impact of rate movements to the economic value of assets, liabilities and off-balance sheet instruments. The economic value of equity is then calculated as the difference between the estimated market value of assets and liabilities net of the impact of off-balance sheet instruments. As with net interest income shocks, a variety of alternative scenarios are performed to measure the impact on economic value of equity, including changes in the level, slope and shape of the yield curve.

Table of Contents

The table below, as of September 30, 2011 and December 31, 2010, displays the estimated impact on the economic value of equity from a 200 basis point immediate parallel increase or decrease in interest rates. Similar to the simulation analysis above, due to the current low level of interest rates, the economic value of equity analyses below reflect an interest rate scenario of an immediate 25 basis point drop, to zero percent, while the rising interest rate scenario reflects an immediate 200 basis point rise. The change in the sensitivity of the economic value of equity to a 200 basis point parallel increase in rates between December 31, 2010 and September 30, 2011 was primarily driven by changes in market interest rates, deposit mix, and the Corporation's mortgage-backed securities portfolio's forecasted prepayments.

<i>(dollar amounts in millions)</i>	September 30, 2011		December 31, 2010	
	Amount	%	Amount	%
Sensitivity of economic value of equity to changes in interest rates:				
+200 basis points	\$ 707	7%	\$ 435	5%
- 25 basis points (to zero percent)	(126)	(1)	(100)	(1)

Wholesale Funding

The Corporation satisfies liquidity requirements with either liquid assets or various funding sources. Liquid assets, which totaled \$12.5 billion at September 30, 2011, compared to \$7.8 billion at December 31, 2010, provide a reservoir of liquidity. Liquid assets include cash and due from banks, federal funds sold and securities purchased under agreements to resell, interest-bearing deposits with banks, other short-term investments and unencumbered investment securities available-for-sale. At September 30, 2011, the Corporation held excess liquidity, represented by \$4.2 billion deposited with the FRB, compared to \$1.3 billion at December 31, 2010.

The Corporation may access the purchased funds market when necessary, which includes certificates of deposit issued to institutional investors in denominations in excess of \$100,000 and to retail customers in denominations of less than \$100,000 through brokers (other time deposits on the consolidated balance sheets), foreign office time deposits and short-term borrowings. Purchased funds totaled \$512 million at September 30, 2011, compared to \$562 million at December 31, 2010. Capacity for incremental purchased funds at September 30, 2011, consisted largely of federal funds purchased, brokered certificates of deposits and securities sold under agreements to repurchase. In addition, the Corporation is a member of the Federal Home Loan Bank of Dallas, Texas (FHLB), which provides short- and long-term funding to its members through advances collateralized by real estate-related assets. The actual borrowing capacity is contingent on the amount of collateral available to be pledged to the FHLB. As of September 30, 2011, the Corporation had \$2.0 billion of outstanding borrowings from the FHLB with remaining maturities ranging from May 2013 to May 2014. The Corporation also maintains a shelf registration statement with the Securities and Exchange Commission from which it may issue debt and/or equity securities. Additionally, the Bank had the ability to issue up to \$14.8 billion of debt at September 30, 2011 under an existing \$15 billion medium-term senior note program which allows the issuance of debt with maturities between three months and 30 years.

Other Market Risks

Certain components of the Corporation's noninterest income, primarily fiduciary income, are at risk to fluctuations in the market values of underlying assets, particularly equity and debt securities. Other components of noninterest income, primarily brokerage fees, are at risk to changes in the volume of market activity.

At September 30, 2011, the Corporation had a \$16 million portfolio of investments in indirect private equity and venture capital funds, with commitments of \$9 million to fund additional investments in future periods, compared to a portfolio of \$47 million at December 31, 2010. During the nine months ended September 30, 2011, the Corporation sold 49 funds for a total of \$33 million and recognized a net gain of \$2 million. The value of these investments is at risk to changes in equity markets, general economic conditions and a variety of other factors. The majority of these investments are not readily marketable and are included in accrued income and other assets on the consolidated balance sheets. The investments are individually reviewed for impairment on a quarterly basis by comparing the carrying value to the estimated fair value.

For further discussion of market risk, see Note 7 to these unaudited consolidated financial statements and pages 52-59 in the Corporation's 2010 Annual Report.

Table of Contents**The Dodd-Frank Wall Street Reform and Consumer Protection Act**

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act) was signed into law. The Financial Reform Act provides for, among other matters, increased regulatory supervision and examination of financial institutions, the imposition of more stringent capital requirements on financial institutions and increased regulation of derivatives and hedging transactions. Provided below is an overview of key elements of the Financial Reform Act relevant to the Corporation. Most of the provisions contained in the Financial Reform Act were effective immediately upon enactment; however, many have delayed effective dates. Implementation of the Financial Reform Act will require many new mandatory and discretionary rules to be made by federal regulatory agencies over the next several years. The estimates of the impact on the Corporation discussed below are based on the limited information currently available and, given the uncertainty of the timing and scope of the impact, are subject to change until final rulemaking is complete.

Interest on Demand Deposits: Allows interest on commercial demand deposits, which could lead to increased cost of commercial demand deposits, depending on the interplay of interest, deposit credits and service charges.

Derivatives: Allows continued trading of foreign exchange and interest rate derivatives. Requires banks to shift energy, uncleared commodities and agriculture derivatives to a separately capitalized subsidiary within their holding company. Directly impacts client-driven energy derivatives business (approximately \$1 million in annual revenue, based on full-year 2010).

Interchange Fee: Limits debit card transaction processing fees that card issuers can charge to merchants. Based on the final Federal Reserve Board rules, estimated annual revenue from debit card PIN and signature-based interchange fees in 2011 is expected to decrease by approximately \$4 million, compared to full-year 2010, and decrease by an incremental \$20 million in 2012 compared to 2011.

Trust Preferred Securities: Prohibits holding companies with more than \$15 billion in assets from including trust preferred securities as Tier 1 capital, and allows for a phase-in period of three years, beginning January 1, 2013. As of September 30, 2011, the Corporation had \$80 million of trust preferred securities outstanding, due to the acquisition of Sterling. The Corporation called \$31 million of the trust preferred securities issued by Sterling effective October 27, 2011 and excluded the amount from Tier 1 and total capital as of September 30, 2011. The Corporation expects to redeem an additional \$24 million of callable trust preferred securities in the near future.

Critical Accounting Policies

The Corporation's consolidated financial statements are prepared based on the application of accounting policies, the most significant of which are described in Note 1 to the consolidated financial statements included in the Corporation's 2010 Annual Report. These policies require numerous estimates and strategic or economic assumptions, which may prove inaccurate or subject to variations. Changes in underlying factors, assumptions or estimates could have a material impact on the Corporation's future financial condition and results of operations. At December 31, 2010, the most critical of these significant accounting policies were the policies related to the allowance for credit losses, valuation methodologies, goodwill, pension plan accounting and income taxes. These policies were reviewed with the Audit Committee of the Corporation's Board of Directors and are discussed more fully on pages 60-68 in the Corporation's 2010 Annual Report.

The following is the critical accounting policy for goodwill reflecting the results of the most recent impairment test performed in the third quarter 2011. As of the date of this report, the Corporation does not believe there are any other material changes in the nature or categories of the critical accounting policies or estimates and assumptions from those discussed in the Corporation's 2010 Annual Report.

Goodwill

Goodwill is the value attributed to unidentifiable intangible elements in acquired businesses. Goodwill is initially recorded at fair value and is subsequently evaluated at least annually for impairment. The Corporation performs its annual evaluation of goodwill impairment in the third quarter of each year and on an interim basis if events or changes in circumstances between annual tests indicate goodwill might be impaired. Goodwill impairment testing is performed at the reporting unit level, equivalent to a business segment or one level below. The Corporation has three reporting units: the Business Bank, the Retail Bank and Wealth Management.

Table of Contents

As discussed in Note 2 to these unaudited consolidated financial statements, the Corporation completed the acquisition of Sterling in the third quarter 2011. Under the acquisition method of accounting, assets acquired and liabilities assumed are recorded at fair value on the acquisition date, which involves estimates that are inherently subjective. Initial goodwill of \$485 million was recorded after adjusting for the fair value of net identifiable assets acquired and was allocated to the three reporting units based on each reporting unit's estimated economic benefit from the transaction. The annual test of goodwill impairment was performed as of the beginning of the third quarter and excluded the effects of the Sterling acquisition. As a result of deterioration in overall market and economic conditions, clarification regarding legislative and regulatory changes, and the recent announcement by the Federal Reserve that the Federal Funds target rate is expected to remain at current levels through the middle of 2013, the Corporation determined that an additional interim goodwill impairment test should be performed in the third quarter 2011. The additional interim goodwill impairment test included the effects of the Sterling acquisition.

The goodwill impairment test is a two-step test. The first step of the goodwill impairment test compares the estimated fair value of identified reporting units with their carrying amount, including goodwill. If the estimated fair value of the reporting unit is less than the carrying value, the second step must be performed to determine the implied fair value of the reporting unit's goodwill and the amount of goodwill impairment, if any. At the conclusion of the first step of both goodwill impairment tests performed in the third quarter 2011, the estimated fair values of all reporting units exceeded their carrying amounts, including goodwill.

Estimating the fair value of reporting units is a subjective process involving the use of estimates and judgments. Material assumptions used in the valuation models included the comparable public company price multiples used in the terminal value, future cash flows and the market risk premium component of the discount rate. The estimated fair values of the reporting units were determined using a blend of two commonly used valuation techniques: the market approach and the income approach. The Corporation gives consideration to both valuation techniques, as either technique can be an indicator of value. For the market approach, valuations of reporting units were based on an analysis of relevant price multiples in market trades in companies with characteristics similar to the reporting unit. For the income approach, estimated future cash flows (derived from internal forecasts and economic expectations for each reporting unit) and terminal value (value at the end of the cash flow period, based on price multiples) were discounted. The discount rate was based on the imputed cost of equity capital appropriate for each reporting unit.

At September 30, 2011, goodwill totaled \$635 million, including \$380 million allocated to the Business Bank, \$194 million allocated to the Retail Bank and \$61 million allocated to Wealth Management. The first step of the interim goodwill impairment test performed in the third quarter 2011 indicated that the estimated fair values of the Business Bank and Wealth Management reporting units substantially exceeded their carrying values, including goodwill. The estimated fair value of the Retail Bank reporting unit exceeded its carrying value, including goodwill, by approximately three percent. The results of the goodwill impairment test for each reporting unit were subjected to stress testing as appropriate. Economic conditions impact the assumptions related to interest and growth rates, loss rates and imputed cost of equity capital. The fair value estimates for each reporting unit incorporated current economic and market conditions, including the recent Federal Reserve announcement and the impact of legislative and regulatory changes, as described above. However, further weakening in the economic environment, such as adverse changes in interest rates, a decline in the performance of the reporting units or other factors could cause the fair value of one or more of the reporting units to fall below their carrying value, resulting in a goodwill impairment charge. Additionally, new legislative or regulatory changes not anticipated in management's expectations may cause the fair value of one or more of the reporting units to fall below the carrying value, resulting in a goodwill impairment charge. Any impairment charge would not affect the Corporation's regulatory capital ratios, tangible common equity ratio or liquidity position.

Table of Contents**Supplemental Financial Data**

The following table provides a reconciliation of non-GAAP financial measures used in this financial review with financial measures defined by GAAP.

	September 30, 2011	December 31, 2010
Tier 1 Common Capital Ratio:		
Tier 1 capital (a) (b)	\$ 6,560	\$ 6,027
Less:		
Trust preferred securities	49	
Tier 1 common capital (b)	\$ 6,511	\$ 6,027
Risk-weighted assets (a) (b)	\$ 61,604	\$ 59,506
Tier 1 capital ratio (b)	10.65%	10.13%
Tier 1 common capital ratio (b)	10.57	10.13
Tangible Common Equity Ratio:		
Total shareholders' equity	\$ 6,951	\$ 5,793
Less:		
Goodwill	635	150
Other intangible assets	35	6
Tangible common equity	\$ 6,281	\$ 5,637
Total assets	\$ 60,888	\$ 53,667
Less:		
Goodwill	635	150
Other intangible assets	35	6
Tangible assets	\$ 60,218	\$ 53,511
Common equity ratio	11.42%	10.80%
Tangible common equity ratio	10.43	10.54

(a) Tier 1 capital and risk-weighted assets as defined by regulation.

(b) September 30, 2011 Tier 1 capital and risk-weighted assets are estimated.

The Tier 1 common capital ratio removes preferred stock and qualifying trust preferred securities from Tier 1 capital as defined by and calculated in conformity with bank regulations. The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. The Corporation believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.

Table of Contents

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market and Liquidity Risk section of Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

ITEM 4. Controls and Procedures

- (a) **Evaluation of Disclosure Controls and Procedures.** The Corporation maintains a set of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) that are designed to ensure that information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Corporation's management, including the Corporation's Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management has evaluated, with the participation of the Corporation's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Corporation's disclosure controls and procedures as of the end of the period covered by this quarterly report (the Evaluation Date). Based on the evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer have concluded that, as of the Evaluation Date, the Corporation's disclosure controls and procedures are effective.
- (b) **Changes in Internal Control Over Financial Reporting.** During the period to which this report relates, there have not been any changes in the Corporation's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or that are reasonably likely to materially affect, such controls.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

For information regarding the Corporation's legal proceedings, see Part I. Item 1. Note 13 Contingent Liabilities, which is incorporated herein by reference.

ITEM 1A. Risk Factors

There has been no material change in the Corporation's risk factors as previously disclosed in our Form 10-K for the fiscal year ended December 31, 2010 in response to Part I, Item 1A. of such Form 10-K, other than as amended in our Form 10-Q for the quarterly period ended June 30, 2011 in response to Part II, Item 1A. of such Form 10-Q. Such risk factors are incorporated herein by reference.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

For information regarding the Corporation's purchase of equity securities, see Part I. Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Capital, which is incorporated herein by reference.

ITEM 6. Exhibits

- (2.1) Agreement and Plan of Merger, dated as of January 16, 2011, by and between Comerica Incorporated and Sterling Bancshares, Inc. (the schedules and exhibits have been omitted pursuant to Item 601(b)(2) of Regulation S-K) (filed as Annex B to Amendment No. 2 to Registrant's Registration Statement on Form S-4 (File No. 333-172211), and incorporated herein by reference).

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

- (3.1) Restated Certificate of Incorporation of Comerica Incorporated (filed as Exhibit 3.1 to Registrant's Current Report on Form 8-K dated August 4, 2010, and incorporated herein by reference).
- (3.2) Certificate of Amendment to Restated Certificate of Incorporation of Comerica Incorporated (filed as Exhibit 3.2 to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, and incorporated herein by reference).

Table of Contents

- (3.3) Amended and Restated Bylaws of Comerica Incorporated (filed as Exhibit 3.3 to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, and incorporated herein by reference).
- (4) [In accordance with Regulation S-K Item No. 601(b)(4)(iii), the Registrant is not filing copies of instruments defining the rights of holders of long-term debt because none of those instruments authorizes debt in excess of 10% of the total assets of the registrant and its subsidiaries on a consolidated basis. The Registrant hereby agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.]
- (10.1) Restrictive Covenants and General Release Agreement by and between Dale E. Greene and Comerica Incorporated dated August 22, 2011 (filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K dated August 22, 2011, and incorporated herein by reference).
- (10.2) 1999 Comerica Incorporated Amended and Restated Deferred Compensation Plan (amended and restated on July 26, 2011) (filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K dated July 26, 2011, and incorporated herein by reference).
- (10.3) 1999 Comerica Incorporated Amended and Restated Common Stock Deferred Incentive Award Plan (amended and restated on July 26, 2011) (filed as Exhibit 10.2 to Registrant's Current Report on Form 8-K dated July 26, 2011, and incorporated herein by reference).
- (10.4) Form of Standard Comerica Incorporated Non-Employee Director Restricted Stock Unit Agreement under the Comerica Incorporated Amended and Restated Incentive Plan for Non-Employee Directors (Version 4) (filed as Exhibit 10.4 to Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference).
- (10.5) Form of Standard Comerica Incorporated Restricted Stock Unit Agreement under the Amended and Restated Comerica Incorporated 2006 Long-Term Incentive Plan (2011 version 2).
- (31.1) Chairman, President and CEO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
- (31.2) Executive Vice President and CFO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
- (32) Section 1350 Certification of Periodic Report (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)
- (101) Financial statements from Quarterly Report on Form 10-Q of the Corporation for the quarter ended June 30, 2011, formatted in Extensible Business Reporting Language: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Changes in Shareholders' Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements.

As provided in Rule 406T of Regulation S-T, this information shall not be deemed filed for purposes of Section 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934 or otherwise subject to liability under those sections.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMERICA INCORPORATED
(Registrant)

/s/ Muneera S. Carr
Muneera S. Carr
Senior Vice President and
Chief Accounting Officer

Date: November 1, 2011

Table of Contents

EXHIBIT INDEX

Exhibit

No.	Description
2.1	Agreement and Plan of Merger, dated as of January 16, 2011, by and between Comerica Incorporated and Sterling Bancshares, Inc. (the schedules and exhibits have been omitted pursuant to Item 601(b)(2) of Regulation S-K) (filed as Annex B to Amendment No. 2 to Registrant's Registration Statement on Form S-4 (File No. 333-172211), and incorporated herein by reference).
3.1	Restated Certificate of Incorporation of Comerica Incorporated (filed as Exhibit 3.1 to Registrant's Current Report on Form 8-K dated August 4, 2010, and incorporated herein by reference).
3.2	Certificate of Amendment to Restated Certificate of Incorporation of Comerica Incorporated (filed as Exhibit 3.2 to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, and incorporated herein by reference).
3.3	Amended and Restated Bylaws of Comerica Incorporated (filed as Exhibit 3.3 to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, and incorporated herein by reference).
4	[In accordance with Regulation S-K Item No. 601(b)(4)(iii), the Registrant is not filing copies of instruments defining the rights of holders of long-term debt because none of those instruments authorizes debt in excess of 10% of the total assets of the registrant and its subsidiaries on a consolidated basis. The Registrant hereby agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.]
10.1	Restrictive Covenants and General Release Agreement by and between Dale E. Greene and Comerica Incorporated dated August 22, 2011 (filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K dated August 22, 2011, and incorporated herein by reference).
10.2	1999 Comerica Incorporated Amended and Restated Deferred Compensation Plan (amended and restated on July 26, 2011) (filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K dated July 26, 2011, and incorporated herein by reference).
10.3	1999 Comerica Incorporated Amended and Restated Common Stock Deferred Incentive Award Plan (amended and restated on July 26, 2011) (filed as Exhibit 10.2 to Registrant's Current Report on Form 8-K dated July 26, 2011, and incorporated herein by reference).
10.4	Form of Standard Comerica Incorporated Non-Employee Director Restricted Stock Unit Agreement under the Comerica Incorporated Amended and Restated Incentive Plan for Non-Employee Directors (Version 4) (filed as Exhibit 10.4 to Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference).
10.5	Form of Standard Comerica Incorporated Restricted Stock Unit Agreement under the Amended and Restated Comerica Incorporated 2006 Long-Term Incentive Plan (2011 version 2).
31.1	Chairman, President and CEO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
31.2	Executive Vice President and CFO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
32	Section 1350 Certification of Periodic Report (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

Table of Contents

- 101 Financial statements from Quarterly Report on Form 10-Q of the Corporation for the quarter ended June 30, 2011, formatted in Extensible Business Reporting Language: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Changes in Shareholders' Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements.

As provided in Rule 406T of Regulation S-T, this information shall not be deemed filed for purposes of Section 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934 or otherwise subject to liability under those sections.