

POPULAR INC
Form 10-Q
November 08, 2012
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

x **Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**
For the quarterly period ended September 30, 2012

Commission File Number: 001-34084

POPULAR, INC.

(Exact name of registrant as specified in its charter)

Puerto Rico
(State or other jurisdiction of
Incorporation or organization)

66-0667416
(IRS Employer
Identification Number)

Edgar Filing: POPULAR INC - Form 10-Q

Popular Center Building

209 Muñoz Rivera Avenue

Hato Rey, Puerto Rico
(Address of principal executive offices)

(787) 765-9800

00918
(Zip code)

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer, large accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Common Stock, \$0.01 par value, 103,105,983 shares outstanding as of October 31, 2012.

Table of Contents

POPULAR, INC.

INDEX

	Page
<u>Part I – Financial Information</u>	
Item 1. Financial Statements	
<u>Unaudited Consolidated Statements of Financial Condition at September 30, 2012 and December 31, 2011</u>	4
<u>Unaudited Consolidated Statements of Operations for the quarters and nine months ended September 30, 2012 and 2011</u>	5
<u>Unaudited Consolidated Statements of Comprehensive Income for the quarters and nine months ended September 30, 2012 and 2011</u>	6
<u>Unaudited Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2012 and 2011</u>	7
<u>Unaudited Consolidated Statements of Cash Flows for the nine months ended September 30, 2012 and 2011</u>	8
<u>Notes to Unaudited Consolidated Financial Statements</u>	9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	126
Item 3. Quantitative and Qualitative Disclosures about Market Risk	193
Item 4. Controls and Procedures	193
<u>Part II – Other Information</u>	
Item 1. Legal Proceedings	193
Item 1A. Risk Factors	193
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	194
Item 6. Exhibits	195
<u>Signatures</u>	196

Table of Contents

Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Popular, Inc. (the Corporation, Popular, we, us, our) financial condition, results of operations, plans, objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation's financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar expressions and future or conditional verbs such as will, would, should, could, may, or similar expressions are generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict.

Various factors, some of which are beyond Popular's control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:

the rate of growth in the economy and employment levels, as well as general business and economic conditions;

changes in interest rates, as well as the magnitude of such changes;

the fiscal and monetary policies of the federal government and its agencies;

changes in federal bank regulatory and supervisory policies, including required levels of capital and the impact of proposed capital standards on our capital ratios;

the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act) on our businesses, business practices and cost of operations;

regulatory approvals that may be necessary to undertake certain actions or consummate strategic transactions such as acquisitions and dispositions;

the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets in Puerto Rico and the other markets in which borrowers are located;

the performance of the stock and bond markets;

competition in the financial services industry;

additional Federal Deposit Insurance Corporation (FDIC) assessments; and

Edgar Filing: POPULAR INC - Form 10-Q

possible legislative, tax or regulatory changes.

Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect our ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; our ability to grow our core businesses; decisions to downsize, sell or close units or otherwise change our business mix; and management's ability to identify and manage these and other risks. Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries. Investors should refer to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2011 as well as Part II, Item 1A of this Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.

All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and other than as required by law, including the requirements of applicable securities laws, we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

Table of Contents**POPULAR, INC.****CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION****(UNAUDITED)**

(In thousands, except share information)	September 30, 2012	December 31, 2011
Assets:		
Cash and due from banks	\$ 477,342	\$ 535,282
Money market investments:		
Federal funds sold	38,358	75,000
Securities purchased under agreements to resell	240,761	252,668
Time deposits with other banks	646,544	1,048,506
Total money market investments	925,663	1,376,174
Trading account securities, at fair value:		
Pledged securities with creditors right to repledge	181,133	402,591
Other trading securities	45,785	33,740
Investment securities available-for-sale, at fair value:		
Pledged securities with creditors right to repledge	1,464,402	1,737,868
Other investment securities available-for-sale	3,655,899	3,271,955
Investment securities held-to-maturity, at amortized cost (fair value at September 30, 2012 \$124,102; December 31, 2011 \$125,254)	122,072	125,383
Other investment securities, at lower of cost or realizable value (realizable value at September 30, 2012 - \$215,140; December 31, 2011 \$181,583)	213,389	179,880
Loans held-for-sale, at lower of cost or fair value	337,049	363,093
Loans held-in-portfolio:		
Loans not covered under loss sharing agreements with the FDIC	20,851,108	20,703,192
Loans covered under loss sharing agreements with the FDIC	3,903,867	4,348,703
Less Unearned income	97,255	100,596
Allowance for loan losses	761,172	815,308
Total loans held-in-portfolio, net	23,896,548	24,135,991
FDIC loss share asset	1,559,057	1,915,128
Premises and equipment, net	525,733	538,486
Other real estate not covered under loss sharing agreements with the FDIC	252,024	172,497
Other real estate covered under loss sharing agreements with the FDIC	125,514	109,135
Accrued income receivable	133,943	125,209
Mortgage servicing assets, at fair value	158,367	151,323
Other assets	1,724,927	1,462,393
Goodwill	647,757	648,350
Other intangible assets	56,762	63,954
Total assets	\$ 36,503,366	\$ 37,348,432
Liabilities and Stockholders Equity		
Liabilities:		
Deposits:		
Non-interest bearing	\$ 5,404,470	\$ 5,655,474

Edgar Filing: POPULAR INC - Form 10-Q

Interest bearing	20,915,029	22,286,653
Total deposits	26,319,499	27,942,127
Assets sold under agreements to repurchase	1,944,564	2,141,097
Other short-term borrowings	1,206,200	296,200
Notes payable	1,866,377	1,856,372
Other liabilities	1,097,742	1,193,883
Total liabilities	32,434,382	33,429,679
Commitments and contingencies (See Note 19)		
Stockholders' equity:		
Preferred stock, 30,000,000 shares authorized; 2,006,391 shares issued and outstanding	50,160	50,160
Common stock, \$0.01 par value; 170,000,000 shares authorized; 103,112,305 shares issued at September 30, 2012 (December 31, 2011 102,634,640) and 103,097,143 shares outstanding (December 31, 2011 102,590,457)	1,031	1,026
Surplus	4,131,681	4,123,898
Accumulated deficit	(54,183)	(212,726)
Treasury stock at cost, 15,162 shares at September 30, 2012 (December 31, 2011 44,183)	(270)	(1,057)
Accumulated other comprehensive loss, net of tax	(59,435)	(42,548)
Total stockholders' equity	4,068,984	3,918,753
Total liabilities and stockholders' equity	\$ 36,503,366	\$ 37,348,432

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**POPULAR, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS****(UNAUDITED)**

(In thousands, except per share information)	Quarter ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Interest income:				
Loans	\$ 387,381	\$ 428,999	\$ 1,164,665	\$ 1,294,834
Money market investments	862	886	2,774	2,759
Investment securities	39,945	51,085	128,828	157,183
Trading account securities	5,815	10,788	17,669	29,332
Total interest income	434,003	491,758	1,313,936	1,484,108
Interest expense:				
Deposits	43,000	65,868	143,193	213,419
Short-term borrowings	9,876	13,744	36,503	41,478
Long-term debt	37,701	42,835	112,032	141,999
Total interest expense	90,577	122,447	291,728	396,896
Net interest income	343,426	369,311	1,022,208	1,087,212
Provision for loan losses non-covered loans	83,589	150,703	247,846	306,177
Provision for loan losses covered loans	22,619	25,573	78,284	89,735
Net interest income after provision for loan losses	237,218	193,035	696,078	691,300
Service charges on deposit accounts	45,858	46,346	138,577	138,778
Other service fees	64,784	62,664	192,850	179,623
Net gain (loss) on sale and valuation adjustments of investment securities	64	8,134	(285)	8,044
Trading account (loss) profit	(2,266)	2,912	(11,692)	3,287
Net gain on sale of loans, including valuation adjustments on loans held-for-sale	18,495	20,294	18,569	14,756
Adjustments (expense) to indemnity reserves on loans sold	(8,717)	(10,285)	(17,990)	(29,587)
FDIC loss share (expense) income	(6,707)	(5,361)	(19,387)	49,344
Fair value change in equity appreciation instrument				8,323
Other operating income	4,198	(2,314)	32,699	38,350
Total non-interest income	115,709	122,390	333,341	410,918
Operating expenses:				
Personnel costs	111,550	111,724	349,377	328,823
Net occupancy expenses	24,409	25,885	73,534	76,428
Equipment expenses	11,447	10,517	33,688	33,314
Other taxes	12,666	12,391	38,178	38,986
Professional fees	53,412	48,756	153,644	144,923
Communications	6,500	6,800	20,276	21,198
Business promotion	14,924	14,650	44,754	35,842
FDIC deposit insurance	24,173	23,285	72,006	68,640
Loss on early extinguishment of debt	43	109	25,184	8,637
Other real estate owned (OREO) expenses	5,896	3,234	22,441	11,885
Other operating expenses	22,854	22,541	73,714	63,555
Amortization of intangibles	2,481	2,463	7,605	6,973

Edgar Filing: POPULAR INC - Form 10-Q

Total operating expenses	290,355	282,355	914,401	839,204
Income before income tax	62,572	33,070	115,018	263,014
Income tax expense (benefit)	15,384	5,537	(46,317)	114,664
Net Income	\$ 47,188	\$ 27,533	\$ 161,335	\$ 148,350
Net Income Applicable to Common Stock	\$ 46,257	\$ 26,602	\$ 158,543	\$ 145,558
Net Income per Common Share Basic	\$ 0.45	\$ 0.26	\$ 1.55	\$ 1.42
Net Income per Common Share Diluted	\$ 0.45	\$ 0.26	\$ 1.55	\$ 1.42

Dividends Declared per Common Share

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**POPULAR, INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(UNAUDITED)**

(In thousands)	Quarter ended, September 30,		Nine months ended, September 30,	
	2012	2011	2012	2011
Net income	\$ 47,188	\$ 27,533	\$ 161,335	\$ 148,350
Other comprehensive (loss) income before tax:				
Foreign currency translation adjustment	(120)	(222)	(1,066)	(1,950)
Reclassification adjustment for losses included in net income				10,084
Adjustment of pension and postretirement benefit plans				
Amortization of net losses	6,289	3,243	18,868	9,730
Amortization of prior service cost	(50)	(240)	(150)	(720)
Unrealized holding (losses) gains on securities available-for-sale arising during the period	(6,567)	29,021	(33,022)	59,822
Reclassification adjustment for (gains) losses included in net income	(64)	(8,134)	285	(8,044)
Unrealized net losses on cash flow hedges	(6,285)	(6,295)	(12,612)	(9,939)
Reclassification adjustment for net losses (gains) included in net income	3,701	4,139	9,677	7,333
Other comprehensive (loss) income before tax	(3,096)	21,512	(18,020)	66,316
Income tax benefit (expense)	244	(708)	1,133	(4,780)
Total other comprehensive (loss) income, net of tax	(2,852)	20,804	(16,887)	61,536
Comprehensive income, net of tax	\$ 44,336	\$ 48,337	\$ 144,448	\$ 209,886

Tax effect allocated to each component of other comprehensive (loss) income:

(In thousands)	Quarter ended September 30,		Nine months ended, September 30,	
	2012	2011	2012	2011
Underfunding of pension and postretirement benefit plans	\$	\$	\$	\$
Amortization of net losses	(1,740)	(965)	(5,220)	(2,896)
Amortization of prior service cost	15	72	45	216
Unrealized holding (losses) gains on securities available-for-sale arising during the period	1,193	(1,611)	5,428	(4,101)
Reclassification adjustment for (gains) losses included in net income		1,233		1,219
Unrealized net losses on cash flow hedges	1,886	1,805	3,783	2,982
Reclassification adjustment for net losses (gains) included in net income	(1,110)	(1,242)	(2,903)	(2,200)
Income tax benefit (expense)	\$ 244	\$ (708)	\$ 1,133	\$ (4,780)

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents**POPULAR, INC.****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY****(UNAUDITED)**

(In thousands)	Common stock	Preferred stock	Surplus	Accumulated deficit	Treasury stock	Accumulated other comprehensive income (loss)	Total
Balance at December 31, 2010	\$ 1,023	\$ 50,160	\$ 4,103,211	\$ (347,328)	\$ (574)	\$ (5,961)	\$ 3,800,531
Net income				148,350			148,350
Issuance of stock	2		5,392				5,394
Dividends declared:							
Preferred stock				(2,792)			(2,792)
Common stock purchases					(418)		(418)
Other comprehensive income, net of tax						61,536	61,536
Balance at September 30, 2011	\$ 1,025	\$ 50,160	\$ 4,108,603	\$ (201,770)	\$ (992)	\$ 55,575	\$ 4,012,601
Balance at December 31, 2011	\$ 1,026	\$ 50,160	\$ 4,123,898	\$ (212,726)	\$ (1,057)	\$ (42,548)	\$ 3,918,753
Net income				161,335			161,335
Issuance of stock	5		7,783				7,788
Dividends declared:							
Preferred stock				(2,792)			(2,792)
Common stock purchases					(276)		(276)
Common stock reissuance					1,063		1,063
Other comprehensive loss, net of tax						(16,887)	(16,887)
Balance at September 30, 2012	\$ 1,031	\$ 50,160	\$ 4,131,681	\$ (54,183)	\$ (270)	\$ (59,435)	\$ 4,068,984

Disclosure of changes in number of shares:	September 30, 2012	December 31, 2011	September 30, 2011
Preferred Stock:			
Balance at beginning and end of period	2,006,391	2,006,391	2,006,391
Common Stock Issued:			
Balance at beginning of year	102,634,640	102,292,916	102,292,916
Issuance of stock	477,665	341,724	194,110
Balance at end of the period	103,112,305	102,634,640	102,487,026
Treasury stock	(15,162)	(44,183)	(39,486)
Common Stock Outstanding	103,097,143	102,590,457	102,447,540

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**POPULAR, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(UNAUDITED)**

(In thousands)	Nine months ended September 30,	
	2012	2011
Cash flows from operating activities:		
Net income	\$ 161,335	\$ 148,350
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	326,130	395,912
Amortization of intangibles	7,605	6,973
Depreciation and amortization of premises and equipment	34,953	34,864
Net accretion of discounts and amortization of premiums and deferred fees	(22,118)	(97,668)
Impairment losses on net assets to be disposed of		6,085
Fair value adjustments on mortgage servicing rights	7,217	26,373
Fair value change in equity appreciation instrument		(8,323)
FDIC loss share expense (income)	19,387	(49,344)
Amortization of prepaid FDIC assessment	30,157	68,640
Adjustments (expense) to indemnity reserves on loans sold	17,990	29,587
Losses from investments under the equity method	9,788	11,250
Deferred income tax (benefit) expense	(150,201)	44,608
(Gain) loss on:		
Disposition of premises and equipment	(8,253)	(2,019)
Early extinguishment of debt	24,950	
Sale and valuation adjustments of investment securities	285	(8,044)
Sale of loans, including valuation adjustments on loans held-for-sale	(18,569)	(14,756)
Sale of equity method investment		(16,907)
Sale of other assets	(2,545)	
Acquisitions of loans held-for-sale	(288,844)	(253,401)
Proceeds from sale of loans held-for-sale	242,088	101,549
Net disbursements on loans held-for-sale	(860,804)	(617,591)
Net (increase) decrease in:		
Trading securities	849,304	492,882
Accrued income receivable	(8,735)	14,924
Other assets	65,944	(25,576)
Net increase (decrease) in:		
Interest payable	(7,553)	(7,344)
Pension and other postretirement benefit obligation	24,156	(128,802)
Other liabilities	(48,062)	(109,155)
Total adjustments	244,270	(105,283)
Net cash provided by operating activities	405,605	43,067
Cash flows from investing activities:		
Net decrease (increase) in money market investments	450,511	(289,844)
Purchases of investment securities:		
Available-for-sale	(1,284,834)	(1,198,613)
Held-to-maturity	(250)	(65,358)
Other	(152,607)	(116,582)
Proceeds from calls, paydowns, maturities and redemptions of investment securities:		

Edgar Filing: POPULAR INC - Form 10-Q

Available-for-sale	1,166,618	979,868
Held-to-maturity	4,398	54,617
Other	119,098	104,231
Proceeds from sale of investment securities:		
Available-for-sale	8,031	35,099
Other		2,294
Net repayments on loans	687,582	1,013,103
Proceeds from sale of loans	51,677	290,119
Acquisition of loan portfolios	(1,051,588)	(985,675)
Payments received from FDIC under loss sharing agreements	327,739	561,111
Cash paid related to business acquisitions		(500)
Net proceeds from sale of equity method investment		31,503
Mortgage servicing rights purchased	(1,620)	(1,251)
Acquisition of premises and equipment	(34,336)	(37,868)
Proceeds from sale of:		
Premises and equipment	20,612	12,314
Other productive assets	1,026	
Foreclosed assets	142,019	133,017
Net cash provided by investing activities	454,076	521,585
Cash flows from financing activities:		
Net increase (decrease) in:		
Deposits	(1,624,634)	1,192,652
Federal funds purchased and assets sold under agreements to repurchase	(196,533)	189,056
Other short-term borrowings	910,000	(198,022)
Payments of notes payable	(72,815)	(2,055,254)
Proceeds from issuance of notes payable	61,331	419,500
Proceeds from issuance of common stock	7,788	5,394
Dividends paid	(2,482)	(2,792)
Treasury stock acquired	(276)	(418)
Net cash used in financing activities	(917,621)	(449,884)
Net (decrease) increase in cash and due from banks	(57,940)	114,768
Cash and due from banks at beginning of period	535,282	452,373
Cash and due from banks at end of period	\$ 477,342	\$ 567,141

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

Notes to Consolidated Financial

Statements (Unaudited)

<u>Note 1 - Organization, consolidation and basis of presentation</u>	10
<u>Note 2 - New accounting pronouncements</u>	11
<u>Note 3 - Restrictions on cash and due from banks and certain securities</u>	15
<u>Note 4 - Pledged assets</u>	16
<u>Note 5 - Investment securities available-for-sale</u>	17
<u>Note 6 - Investment securities held-to-maturity</u>	21
<u>Note 7 - Loans</u>	23
<u>Note 8 - Allowance for loan losses</u>	32
<u>Note 9 - FDIC loss share asset and true-up payment obligation</u>	57
<u>Note 10 - Transfers of financial assets and mortgage servicing assets</u>	58
<u>Note 11 - Other assets</u>	62
<u>Note 12 - Goodwill and other intangible assets</u>	62
<u>Note 13 - Deposits</u>	67
<u>Note 14 - Borrowings</u>	68
<u>Note 15 - Trust preferred securities</u>	70
<u>Note 16 - Stockholders' equity</u>	72
<u>Note 17 - Accumulated other comprehensive income (loss)</u>	73
<u>Note 18 - Guarantees</u>	73
<u>Note 19 - Commitments and contingencies</u>	76
<u>Note 20 - Non-consolidated variable interest entities</u>	78
<u>Note 21 - Related party transactions with affiliated company / joint venture</u>	81
<u>Note 22 - Fair value measurement</u>	84
<u>Note 23 - Fair value of financial instruments</u>	92
<u>Note 24 - Net income per common share</u>	97
<u>Note 25 - Other service fees</u>	98
<u>Note 26 - FDIC loss share income (expense)</u>	98
<u>Note 27 - Pension and postretirement benefits</u>	99
<u>Note 28 - Stock-based compensation</u>	100
<u>Note 29 - Income taxes</u>	103
<u>Note 30 - Supplemental disclosure on the consolidated statements of cash flows</u>	107
<u>Note 31 - Segment reporting</u>	108
<u>Note 32 - Subsequent events</u>	114
<u>Note 33 - Condensed consolidating financial information of guarantor and issuers of registered guaranteed securities</u>	115

Table of Contents

Note 1 Organization, consolidation and basis of presentation

Nature of Operations

Popular, Inc. (the Corporation) is a diversified, publicly-owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States, the Caribbean and Latin America. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico (BPPR), as well as mortgage banking, investment banking, broker-dealer, auto and equipment leasing and financing, and insurance services through specialized subsidiaries. In the U.S. mainland, the Corporation operates Banco Popular North America (BPNA), including its wholly-owned subsidiary E-LOAN. BPNA focuses efforts and resources on the core community banking business. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The BPNA branches operate under the name of Popular Community Bank. Note 31 to the consolidated financial statements presents information about the Corporation's business segments.

Principles of Consolidation and Basis of Presentation

The consolidated interim financial statements have been prepared without audit. The consolidated statement of financial condition data at December 31, 2011 was derived from audited financial statements. The unaudited interim financial statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results.

Certain reclassifications have been made to the 2011 consolidated financial statements and notes to the financial statements to conform with the 2012 presentation.

On May 29, 2012, the Corporation effected a 1-for-10 reverse split of its common stock. The reverse split is described further in Note 16 to these consolidated financial statements. All share and per share information in the consolidated financial statements and accompanying notes have been adjusted to retroactively reflect the 1-for-10 reverse stock split.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from the unaudited financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2011, included in the Corporation's 2011 Annual Report (the 2011 Annual Report). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Table of Contents

Note 2 New accounting pronouncements

FASB Accounting Standards Update 2012-06, Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution (ASU 2012-06)

The FASB issued ASU 2012-06 in October 2012. ASU 2012-06 addresses the diversity in practice about how to interpret the terms on the same basis and contractual limitations when subsequently measuring an indemnification asset recognized in a government-assisted (Federal Deposit Insurance Corporation) acquisition of a financial institution that includes a loss-sharing agreement (indemnification agreement). When a reporting entity recognizes an indemnification asset as a result of a government-assisted acquisition of a financial institution and subsequently the cash flows expected to be collected on the indemnification asset changes, as a result of a change in cash flows expected to be collected on the assets subject to indemnification, the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement, that is, the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets.

ASU 2012-06 is effective for fiscal years and interim periods within those years, beginning on or after December 15, 2012. Early adoption is permitted.

The adoption of this guidance is not expected to have a material effect on the Corporation's consolidated financial statements.

FASB Accounting Standards Update 2012-02, Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment (ASU 2012-02)

The FASB issued ASU 2012-02 in July 2012. ASU 2012-02 is intended to simplify how entities test indefinite-lived intangible assets, other than goodwill, for impairment. ASU 2012-02 permits an entity the option to first assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test in accordance with ASC Subtopic 350-30, *Intangibles-Goodwill and Other-General Intangibles Other than Goodwill*. The more-likely-than-not threshold is defined as having a likelihood of more than 50%. This guidance results in guidance that is similar to the goodwill impairment testing guidance in ASU 2011-08. The previous guidance under ASC Subtopic 350-30 required an entity to test indefinite-lived intangible assets for impairment on at least an annual basis by comparing an asset's fair value with its carrying amount and recording an impairment loss for an amount equal to the excess of the asset's carrying amount over its fair value. Under the amendments in this ASU, an entity is not required to calculate the fair value of an indefinite-lived intangible asset if the entity determines that it is not more likely than not that the asset is impaired. In addition the new qualitative indicators replace those currently used to determine whether indefinite-lived intangible assets should be tested for impairment on an interim basis.

ASU 2012-12 is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted, including for annual or interim impairment tests performed as of a date before July 27, 2012, as long as the financial statements have not yet been issued. The Corporation did not elect to adopt early the provisions of this ASU.

The provisions of this guidance simplify how entities test for indefinite-lived assets impairment and will not have an impact on the Corporation's consolidated financial statements.

FASB Accounting Standards Update 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income (ASU 2011-05) and FASB Accounting Standards Update 2011-12, Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05 (ASU 2011-12)

The FASB issued ASU 2011-05 in June 2011. The amendment of this ASU allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The amendments to the Codification in this ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. This ASU also does not change the option for an entity to present components of other comprehensive income either net of related tax effects or before related tax effects, with one amount shown for the aggregate income tax expense or benefit related to the total of other comprehensive income items.

Table of Contents

In December 2011, the FASB issued ASU 2011-12, which defers indefinitely the new requirement in ASU 2011-05 to present components of reclassification adjustments out of accumulated other comprehensive income on the face of the income statement by income statement line item.

The Corporation adopted the provisions of these two guidance in the first quarter of 2012. The guidance impacts presentation disclosure only and did not have an impact on the Corporation's financial condition or results of operations.

FASB Accounting Standards Update 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities (ASU 2011-11)

The FASB issued ASU 2011-11 in December 2011. The amendments in this ASU require an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. To meet this objective, entities with financial instruments and derivatives that are either offset on the balance sheet or subject to a master netting arrangement or similar arrangement shall disclose the following quantitative information separately for assets and liabilities in tabular format: a) gross amounts of recognized assets and liabilities; b) amounts offset to determine the net amount presented in the balance sheet; c) net amounts presented in the balance sheet; d) amounts subject to an enforceable master netting agreement or similar arrangement not otherwise included in (b), including: amounts related to recognized financial instruments and other derivatives instruments if either management makes an accounting election not to offset or the amounts do not meet the guidance in ASC Section 210-20-45 or ASC Section 815-10-45, and also amounts related to financial collateral (including cash collateral); and e) the net amount after deducting the amounts in (d) from the amounts in (c).

In addition to these tabular disclosures, entities are required to provide a description of the setoff rights associated with assets and liabilities subject to an enforceable master netting arrangement.

An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented.

The provisions of this guidance impact presentation disclosure only and will not have an impact on the Corporation's financial condition or results of operations.

FASB Accounting Standards Update 2011-10, Property, Plant, and Equipment (Topic 360): Derecognition of in Substance Real Estate—a Scope Clarification (ASU 2011-10)

The FASB issued ASU 2011-10 in December 2011. The objective of this ASU is to resolve the diversity in practice about whether the guidance in ASC Subtopic 360-20, Property, Plant, and Equipment Real Estate Sales applies to a parent that ceases to have a controlling financial interest in a subsidiary that is in substance real estate as a result of default on the subsidiary's nonrecourse debt. ASU 2011-10 provides that when a parent (reporting entity) ceases to have a controlling financial interest in a subsidiary that is in substance real estate as a result of default on the subsidiary's nonrecourse debt, the reporting entity should apply the guidance in ASC Subtopic 360-20 to determine whether it should derecognize the in substance real estate. Generally, a reporting entity would not satisfy the requirements to derecognize the in substance real estate before the legal transfer of the real estate to the lender and the extinguishment of the related nonrecourse indebtedness. That is, even if the reporting entity ceases to have a controlling financial interest under ASC Subtopic 810-10, the reporting entity would continue to include the real estate, debt, and the results of the subsidiary's operations in its consolidated financial statements until legal title to the real estate is transferred to legally satisfy the debt.

ASU 2011-10 should be applied on a prospective basis to deconsolidation events occurring after the effective date; with prior periods not adjusted even if the reporting entity has continuing involvement with previously derecognized in substance real estate entities. For public entities, ASU 2011-10 is effective for fiscal years, and interim periods within those years, beginning on or after June 15, 2012. Early adoption is permitted; however, the Corporation is not early adopting this ASU.

The adoption of this guidance is not expected to have a material effect on the Corporation's consolidated financial statements.

FASB Accounting Standards Update 2011-08, Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment (ASU 2011-08)

Table of Contents

The FASB issued ASU No. 2011-08 in September 2011. ASU 2011-08 is intended to simplify how entities test goodwill for impairment. ASU 2011-08 permits an entity the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC Topic 350, *Intangibles-Goodwill and Other*. The more-likely-than-not threshold is defined as having a likelihood of more than 50%. The previous guidance under ASC Topic 350 required an entity to test goodwill for impairment, on at least an annual basis, by comparing the fair value of a reporting unit with its carrying amount, including goodwill (step one). If the fair value of a reporting unit is less than its carrying amount, then the second step of the test must be performed to measure the amount of the impairment loss, if any. Under the amendments in this ASU, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount.

This ASU also removes the guidance that permitted the entities to carry forward the calculation of the fair value of the reporting unit from one year to the next if certain conditions are met. In addition, the new qualitative indicators replace those currently used to determine whether an interim goodwill impairment test is required. These indicators are also applicable for assessing whether to perform step two for reporting units with zero or negative carrying amounts.

ASU 2011-08 was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption was permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period had not yet been issued. The Corporation did not elect to adopt early the provisions of this ASU.

The Corporation adopted this guidance on January 1, 2012. The provisions of this guidance simplify how entities test for goodwill impairment and it has not impacted the Corporation's consolidated financial statements as of September 30, 2012.

FASB Accounting Standards Update 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS (ASU 2011-04)

The FASB issued ASU 2011-04 in May 2011. The amendment of this ASU provides a consistent definition of fair value between U.S. GAAP and International Financial Reporting Standards (IFRS). The ASU modifies some fair value measurement principles and disclosure requirements including the application of the highest and best use and valuation premise concepts, measuring the fair value of an instrument classified in a reporting entity's shareholders' equity, measuring the fair value of financial instruments that are managed within a portfolio, application of premiums and discounts in a fair value measurement, disclosing quantitative information about unobservable inputs used in Level 3 fair value measurements, and other additional disclosures about fair value measurements.

The new guidance was effective for interim or annual periods beginning on or after December 15, 2011. The guidance should be applied prospectively and early application was not permitted.

The Corporation adopted this guidance on the first quarter of 2012. It has not had a material impact on the Corporation's consolidated financial statements as of September 30, 2012. Refer to Notes 22 and 23 for additional fair value disclosures included for the quarter and nine months ended September 30, 2012.

FASB Accounting Standards Update 2011-03, Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements (ASU 2011-03)

The FASB issued ASU 2011-03 in April 2011. The amendment of this ASU affects all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The ASU modifies the criteria for determining when these transactions would be accounted for as financings (secured borrowings / lending agreements) as opposed to sales (purchases) with commitments to repurchase (resell). This ASU does not affect other transfers of financial assets. ASC Topic 860 prescribes when an entity may or may not recognize a sale upon the transfer of financial assets subject to repurchase agreements. That determination is based, in part, on whether the entity has maintained effective control over transferred financial assets.

Specifically, the amendments in this ASU remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the requirement to demonstrate that the transferor possesses adequate collateral to fund substantially all the cost of purchasing replacement financial assets.

Table of Contents

The new guidance was effective for interim or annual periods beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early application was not permitted.

The Corporation adopted this guidance on January 1, 2012. It has not had an impact on the Corporation's consolidated financial statements as of September 30, 2012.

Table of Contents

Note 3 Restrictions on cash and due from banks and certain securities

The Corporation's banking subsidiaries, BPPR and BPNA, are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank of New York (the "Fed") or other banks. Those required average reserve balances amounted to \$900 million at September 30, 2012 (December 31, 2011 \$838 million). Cash and due from banks, as well as other short-term, highly liquid securities, are used to cover the required average reserve balances.

At September 30, 2012, the Corporation held \$38 million in restricted assets in the form of cash and funds deposited in money market accounts (December 31, 2011 \$36 million).

Table of Contents**Note 4 Pledged assets**

Certain securities and loans were pledged to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available, derivative positions, and loan servicing agreements. The classification and carrying amount of the Corporation's pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

(In thousands)	September 30, 2012	December 31, 2011
Investment securities available-for-sale, at fair value	\$ 1,757,309	\$ 1,894,651
Investment securities held-to-maturity, at amortized cost	25,000	25,000
Loans held-for-sale measured at lower of cost or fair value	132	5,286
Loans held-in-portfolio covered under loss sharing agreements with the FDIC	476,061	
Loans held-in-portfolio not covered under loss sharing agreements with the FDIC	8,544,687	8,571,268
Total pledged assets	\$ 10,803,189	\$ 10,496,205

Pledged securities and loans that the creditor has the right by custom or contract to repledge are presented separately on the consolidated statements of financial condition.

At September 30, 2012, the Corporation had \$ 1.3 billion in investment securities available-for-sale and \$ 0.3 billion in loans that served as collateral to secure public funds (December 31, 2011 \$ 1.4 billion and \$ 0.4 billion, respectively).

At September 30, 2012, the Corporation's banking subsidiaries had short-term and long-term credit facilities authorized with the Federal Home Loan Bank system (the FHLB) aggregating to \$2.8 billion (December 31, 2011 \$2.0 billion). Refer to Note 14 to the consolidated financial statements for borrowings outstanding under these credit facilities. At September 30, 2012, the credit facilities authorized with the FHLB were collateralized by \$ 4.0 billion in loans held-in-portfolio (December 31, 2011 \$ 3.2 billion). Also, the Corporation's banking subsidiaries had a borrowing capacity at the Federal Reserve (Fed) discount window of \$4.4 billion (December 31, 2011 \$2.6 billion), which remained unused as of such date. The amount available under these credit facilities with the Fed is dependent upon the balance of loans and securities pledged as collateral. At September 30, 2012, the credit facilities with the Fed discount window were collateralized by \$ 4.7 billion in loans held-in-portfolio (December 31, 2011 \$ 4.0 billion). These pledged assets are included in the above table and were not reclassified and separately reported in the consolidated statements of financial condition.

In addition, at September 30, 2012 trades receivables from brokers and counterparties amounting to \$267 million were pledged to secure repurchase agreements (December 31, 2011 \$68 million).

Table of Contents**Note 5 Investment securities available-for-sale**

The following tables present the amortized cost, gross unrealized gains and losses, approximate fair value, weighted average yield and contractual maturities of investment securities available-for-sale.

(In thousands)	Amortized cost	At September 30, 2012		Fair value	Weighted average yield
		Gross unrealized gains	Gross unrealized losses		
U.S. Treasury securities					
Within 1 year	\$ 7,016	\$ 43	\$	\$ 7,059	1.50%
After 1 to 5 years	27,423	3,225		30,648	3.82
Total U.S. Treasury securities	34,439	3,268		37,707	3.35
Obligations of U.S. Government sponsored entities					
Within 1 year	539,000	11,603		550,603	3.93
After 1 to 5 years	190,521	2,661		193,182	1.57
After 5 to 10 years	317,543	3,811	172	321,182	1.93
Total obligations of U.S. Government sponsored entities	1,047,064	18,075	172	1,064,967	2.89
Obligations of Puerto Rico, States and political subdivisions					
Within 1 year	5,220	43		5,263	5.26
After 1 to 5 years	6,262	169	42	6,389	4.65
After 10 years	37,290	1,062		38,352	5.38
Total obligations of Puerto Rico, States and political subdivisions	48,772	1,274	42	50,004	5.27
Collateralized mortgage obligations federal agencies					
After 1 to 5 years	5,506	51		5,557	1.49
After 5 to 10 years	45,831	2,067		47,898	2.96
After 10 years	2,116,579	48,324	1,316	2,163,587	2.35
Total collateralized mortgage obligations federal agencies	2,167,916	50,442	1,316	2,217,042	2.36
Collateralized mortgage obligations private label					
After 5 to 10 years	35	1		36	4.88
After 10 years	39,754	229	1,106	38,877	2.66
Total collateralized mortgage obligations private label	39,789	230	1,106	38,913	2.66
Mortgage-backed securities					
Within 1 year	600	24		624	3.80
After 1 to 5 years	3,705	196		3,901	3.94
After 5 to 10 years	89,364	7,258		96,622	4.71
After 10 years	1,461,674	116,479	40	1,578,113	4.21
Total mortgage-backed securities	1,555,343	123,957	40	1,679,260	4.24
Equity securities (without contractual maturity)	6,595	1,011	76	7,530	3.41
Other					

Edgar Filing: POPULAR INC - Form 10-Q

After 5 to 10 years	18,032	2,363		20,395	11.00
After 10 years	4,342	141		4,483	3.61
Total other	22,374	2,504		24,878	9.57
Total investment securities available-for-sale	\$ 4,922,292	\$ 200,761	\$ 2,752	\$ 5,120,301	3.14%

Table of Contents

(In thousands)	At December 31, 2011				Weighted average yield
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value	
U.S. Treasury securities					
After 1 to 5 years	\$ 34,980	\$ 3,688	\$	\$ 38,668	3.35%
Total U.S. Treasury securities	34,980	3,688		38,668	3.35
Obligations of U.S. Government sponsored entities					
Within 1 year	94,492	2,382		96,874	3.45
After 1 to 5 years	655,625	25,860		681,485	3.38
After 5 to 10 years	171,633	2,969		174,602	2.94
After 10 years	32,086	499		32,585	3.20
Total obligations of U.S. Government sponsored entities	953,836	31,710		985,546	3.30
Obligations of Puerto Rico, States and political subdivisions					
Within 1 year	765	9		774	4.97
After 1 to 5 years	14,824	283	31	15,076	4.07
After 5 to 10 years	4,595	54		4,649	5.33
After 10 years	37,320	909		38,229	5.38
Total obligations of Puerto Rico, States and political subdivisions	57,504	1,255	31	58,728	5.03
Collateralized mortgage obligations federal agencies					
After 1 to 5 years	2,424	49		2,473	3.28
After 5 to 10 years	55,096	1,446		56,542	2.64
After 10 years	1,589,373	49,462	208	1,638,627	2.84
Total collateralized mortgage obligations federal agencies	1,646,893	50,957	208	1,697,642	2.83
Collateralized mortgage obligations private label					
After 5 to 10 years	5,653	1	181	5,473	0.81
After 10 years	59,460		7,141	52,319	2.44
Total collateralized mortgage obligations private label	65,113	1	7,322	57,792	2.30
Mortgage-backed securities					
Within 1 year	57	1		58	3.91
After 1 to 5 years	7,564	328		7,892	3.86
After 5 to 10 years	111,639	8,020	1	119,658	4.66
After 10 years	1,870,736	141,274	49	2,011,961	4.25
Total mortgage-backed securities	1,989,996	149,623	50	2,139,569	4.27
Equity securities (without contractual maturity)	6,594	426	104	6,916	2.96
Other					
After 5 to 10 years	17,850	700		18,550	10.99
After 10 years	6,311	101		6,412	3.61
Total other	24,161	801		24,962	9.06
Total investment securities available-for-sale	\$ 4,779,077	\$ 238,461	\$ 7,715	\$ 5,009,823	3.58%

Edgar Filing: POPULAR INC - Form 10-Q

The weighted average yield on investment securities available-for-sale is based on amortized cost; therefore, it does not give effect to changes in fair value.

Securities not due on a single contractual maturity date, such as mortgage-backed securities and collateralized mortgage obligations, are classified in the period of final contractual maturity. The expected maturities of collateralized mortgage obligations, mortgage-backed securities and certain other securities may differ from their contractual maturities because they may be subject to prepayments or may be called by the issuer.

Proceeds from the sale of investment securities available-for-sale for the nine months ended September 30, 2012 were \$ 8.0 million (September 30, 2011 \$ 35.1 million). Gross realized gains and losses on the sale of investment securities available-for-sale were as follows:

(In thousands)	For the quarter ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Gross realized gains	\$ 65	\$ 8,508	\$ 65	\$ 8,514
Gross realized losses	(1)	(34)	(350)	(130)
Net realized gains (losses) on sale of investment securities available-for-sale	\$ 64	\$ 8,474	\$ (285)	\$ 8,384

Table of Contents

The following tables present the Corporation's fair value and gross unrealized losses of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position.

(In thousands)	Less than 12 months		At September 30, 2012 12 months or more		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Obligations of U.S. Government sponsored entities	\$ 46,248	\$ 172	\$	\$	\$ 46,248	\$ 172
Obligations of Puerto Rico, States and political subdivisions	752	9	2,032	33	2,784	42
Collateralized mortgage obligations federal agencies	218,129	1,312	2,491	4	220,620	1,316
Collateralized mortgage obligations private label			10,263	1,106	10,263	1,106
Mortgage-backed securities	204	4	787	36	991	40
Equity securities	1,852	64	49	12	1,901	76
Total investment securities available-for-sale in an unrealized loss position	\$ 267,185	\$ 1,561	\$ 15,622	\$ 1,191	\$ 282,807	\$ 2,752

(In thousands)	Less than 12 months		At December 31, 2011 12 months or more		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Obligations of Puerto Rico, States and political subdivisions	\$ 7,817	\$ 28	\$ 191	\$ 3	\$ 8,008	\$ 31
Collateralized mortgage obligations federal agencies	90,543	208			90,543	208
Collateralized mortgage obligations private label	13,595	539	44,148	6,783	57,743	7,322
Mortgage-backed securities	5,577	14	1,466	36	7,043	50
Equity securities	5,199	95	2	9	5,201	104
Total investment securities available-for-sale in an unrealized loss position	\$ 122,731	\$ 884	\$ 45,807	\$ 6,831	\$ 168,538	\$ 7,715

Management evaluates investment securities for other-than-temporary (OTTI) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than-temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security's carrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length of time and the extent to which fair value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management's intent to sell the debt security or whether it is more likely than not that the Corporation would be required to sell the debt security before a forecasted recovery occurs.

At September 30, 2012, management performed its quarterly analysis of all debt securities in an unrealized loss position. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. At September 30, 2012, the Corporation did not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell the investment securities prior to recovery of their amortized cost basis. Also, management evaluated the Corporation's portfolio of equity securities at September 30, 2012. No other-than-temporary impairment losses on equity securities were recorded during the quarter and nine months ended September 30, 2012 (\$340 thousand recorded during the quarter and nine months ended September 30, 2011). Management has the intent and ability to hold the investments in equity securities that are at a loss position at September 30, 2012, for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.

Table of Contents

The unrealized losses associated with Collateralized mortgage obligations private label (private-label CMO) are primarily related to securities backed by residential mortgages. In addition to verifying the credit ratings for the private-label CMOs, management analyzed the underlying mortgage loan collateral for these bonds. Various statistics or metrics were reviewed for each private-label CMO, including among others, the weighted average loan-to-value, FICO score, and delinquency and foreclosure rates of the underlying assets in the securities. At September 30, 2012, there were no sub-prime securities in the Corporation's private-label CMOs portfolios. For private-label CMOs with unrealized losses at September 30, 2012, credit impairment was assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows through the current period and then projects the expected cash flows using a number of assumptions, including default rates, loss severity and prepayment rates. Management's assessment also considered tests using more stressful parameters. Based on the assessments, management concluded that the tranches of the private-label CMOs held by the Corporation were not other-than-temporarily impaired at September 30, 2012, thus management expects to recover the amortized cost basis of the securities.

The following table states the name of issuers, and the aggregate amortized cost and fair value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), in which the aggregate amortized cost of such securities exceeds 10% of stockholders' equity. This information excludes securities backed by the full faith and credit of the U.S. Government. Investments in obligations issued by a state of the U.S. and its political subdivisions and agencies, which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

(In thousands)	September 30, 2012		December 31, 2011	
	Amortized cost	Fair value	Amortized cost	Fair value
FNMA	\$ 1,372,644	\$ 1,412,195	\$ 1,049,315	\$ 1,089,069
FHLB	528,814	540,766	553,940	578,617
Freddie Mac	1,257,159	1,281,095	984,270	1,010,669

Table of Contents**Note 6 Investment securities held-to-maturity**

The following tables present the amortized cost, gross unrealized gains and losses, approximate fair value, weighted average yield and contractual maturities of investment securities held-to-maturity.

(In thousands)	At September 30, 2012				Weighted average yield
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value	
Obligations of Puerto Rico, States and political subdivisions					
Within 1 year	\$ 7,420	\$ 20	\$	\$ 7,440	2.63%
After 1 to 5 years	11,335	619		11,954	5.86
After 5 to 10 years	18,780	1,046		19,826	6.03
After 10 years	57,890	698	384	58,204	3.96
Total obligations of Puerto Rico, States and political subdivisions	95,425	2,383	384	97,424	4.49
Collateralized mortgage obligations federal agencies					
After 10 years	147	6		153	5.45
Total collateralized mortgage obligations federal agencies	147	6		153	5.45
Other					
Within 1 year	250			250	1.05
After 1 to 5 years	26,250	25		26,275	3.41
Total other	26,500	25		26,525	3.39
Total investment securities held-to-maturity	\$ 122,072	\$ 2,414	\$ 384	\$ 124,102	4.25%

(In thousands)	At December 31, 2011				Weighted average yield
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value	
Obligations of Puerto Rico, States and political subdivisions					
Within 1 year	\$ 7,275	\$ 6	\$	\$ 7,281	2.24%
After 1 to 5 years	11,174	430		11,604	5.80
After 5 to 10 years	18,512	266	90	18,688	5.99
After 10 years	62,012	40	855	61,197	4.11
Total obligations of Puerto Rico, States and political subdivisions	98,973	742	945	98,770	4.51
Collateralized mortgage obligations private label					
After 10 years	160		9	151	5.45
Total collateralized mortgage obligations private label	160		9	151	5.45
Other					
After 1 to 5 years	26,250	83		26,333	3.41
Total other	26,250	83		26,333	3.41

Edgar Filing: POPULAR INC - Form 10-Q

Total investment securities held-to-maturity	\$ 125,383	\$ 825	\$ 954	\$ 125,254	4.28%
--	------------	--------	--------	------------	-------

Securities not due on a single contractual maturity date, such as collateralized mortgage obligations, are classified in the period of final contractual maturity. The expected maturities of collateralized mortgage obligations and certain other securities may differ from their contractual maturities because they may be subject to prepayments or may be called by the issuer.

The following tables present the Corporation's fair value and gross unrealized losses of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2012 and December 31, 2011.

(In thousands)	Less than 12 months		At September 30, 2012 12 months or more		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Obligations of Puerto Rico, States and political subdivisions	\$	\$	\$ 19,161	\$ 384	\$ 19,161	\$ 384
Total investment securities held-to-maturity in an unrealized loss position	\$	\$	\$ 19,161	\$ 384	\$ 19,161	\$ 384

Table of Contents

(In thousands)	Less than 12 months		At December 31, 2011 12 months or more		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Obligations of Puerto Rico, States and political subdivisions	\$ 10,323	\$ 92	\$ 31,062	\$ 853	\$ 41,385	\$ 945
Collateralized mortgage obligations private label			151	9	151	9
Total investment securities held-to-maturity in an unrealized loss position	\$ 10,323	\$ 92	\$ 31,213	\$ 862	\$ 41,536	\$ 954

As indicated in Note 5 to these consolidated financial statements, management evaluates investment securities for OTTI declines in fair value on a quarterly basis.

The Obligations of Puerto Rico, States and political subdivisions classified as held-to-maturity at September 30, 2012 are primarily associated with securities issued by municipalities of Puerto Rico and are generally not rated by a credit rating agency. The Corporation performs periodic credit quality reviews on these issuers. The decline in fair value at September 30, 2012 was attributable to changes in interest rates and not credit quality, thus no other-than-temporary decline in value was necessary to be recorded in these held-to-maturity securities at September 30, 2012. At September 30, 2012, the Corporation does not have the intent to sell securities held-to-maturity and it is not more likely than not that the Corporation will have to sell these investment securities prior to recovery of their amortized cost basis.

Table of Contents**Note 7 Loans**

Covered loans acquired in the Westernbank FDIC-assisted transaction, except for lines of credit with revolving privileges, are accounted for by the Corporation in accordance with ASC Subtopic 310-30. Under ASC Subtopic 310-30, the acquired loans were aggregated into pools based on similar characteristics. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans which are accounted for under ASC Subtopic 310-30 by the Corporation are not considered non-performing and will continue to have an accretible yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. The Corporation measures additional losses for this portfolio when it is probable the Corporation will be unable to collect all cash flows expected at acquisition plus additional cash flows expected to be collected arising from changes in estimates after acquisition. Lines of credit with revolving privileges that were acquired as part of the Westernbank FDIC-assisted transaction are accounted for under the guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the Corporation's initial investment in the loans be accreted into interest income. Loans accounted for under ASC Subtopic 310-20 are placed in non-accrual status when past due in accordance with the Corporation's non-accrual policy and any accretion of discount is discontinued.

The risks on loans acquired in the FDIC-assisted transaction are significantly different from the risks on loans not covered under the FDIC loss sharing agreements because of the loss protection provided by the FDIC. Accordingly, the Corporation presents loans subject to the loss sharing agreements as covered loans in the information below and loans that are not subject to the FDIC loss sharing agreements as non-covered loans.

For a summary of the accounting policy related to loans, interest recognition and allowance for loan losses refer to the summary of significant accounting policies included in Note 2 to the consolidated financial statements included in the 2011 Annual Report. Also, refer to Note 8 for a description of enhancements to the Corporation's methodology for determining the allowance for loan losses which were effective on March 31, 2012.

The following table presents the composition of non-covered loans held-in-portfolio (HIP), net of unearned income, at September 30, 2012 and December 31, 2011.

(In thousands)	Non-covered loans HIP at September 30, 2012	Non-covered loans HIP at December 31, 2011
Commercial multi-family	\$ 932,434	\$ 808,933
Commercial real estate non-owner occupied	2,643,533	2,665,499
Commercial real estate owner occupied	2,640,074	2,817,266
Commercial and industrial	3,412,590	3,681,629
Construction	258,453	239,939
Mortgage	6,022,422	5,518,460
Leasing	538,014	548,706
Legacy ^[2]	465,848	648,409
Consumer:		
Credit cards	1,195,413	1,230,029
Home equity lines of credit	506,206	557,894
Personal	1,357,441	1,130,593
Auto	546,481	518,476
Other	234,944	236,763
Total loans held-in-portfolio^[1]	\$ 20,753,853	\$ 20,602,596

[1] Non-covered loans held-in-portfolio at September 30, 2012 are net of \$97 million in unearned income and exclude \$337 million in loans held-for-sale. (December 31, 2011 - \$101 million in unearned income and \$363 million in loans held-for-sale.)

[2] The legacy portfolio is comprised of commercial loans, construction loans and lease financings related to certain lending products exited by the Corporation as part of restructuring efforts carried out in prior years at the BPNA reportable segment.

Table of Contents

The following table presents the composition of covered loans at September 30, 2012 and December 31, 2011.

(In thousands)	Covered loans at September 30, 2012	Covered loans at December 31, 2011
Commercial real estate	\$ 2,153,790	\$ 2,271,295
Commercial and industrial	170,572	241,447
Construction	393,101	546,826
Mortgage	1,106,851	1,172,954
Consumer	79,553	116,181
Total loans held-in-portfolio	\$ 3,903,867	\$ 4,348,703

The following table provides a breakdown of loans held-for-sale (LHFS) at September 30, 2012 and December 31, 2011 by main categories.

(In thousands)	Non-covered loans	
	September 30, 2012	December 31, 2011
Commercial	\$ 17,696	\$ 25,730
Construction	88,030	236,045
Legacy	3,107	468
Mortgage	228,216	100,850
Total	\$ 337,049	\$ 363,093

During the quarter and nine months ended September 30, 2012, the Corporation recorded purchases (including repurchases) of mortgage loans amounting to \$453 million and \$1.1 billion, respectively (September 30, 2011 \$177 million and \$1.1 billion, respectively). Also, the Corporation recorded purchases of \$230 million in consumer loans during the nine months ended September 30, 2012 (September 30, 2011 \$130 million). In addition, during the quarter and nine months ended September 30, 2012, the Corporation recorded purchases of construction loans amounting to \$0.1 million and \$1 million, respectively, and none during 2011. There were no purchases of commercial loans during the quarter and nine months ended September 30, 2012 and 2011.

The Corporation performed whole-loan sales involving approximately \$94 million and \$238 million of residential mortgage loans during the quarter and nine months ended September 30, 2012, respectively (September 30, 2011- \$39 million and \$309 million, respectively). Also, the Corporation securitized approximately \$ 181 million and \$ 576 million of mortgage loans into Government National Mortgage Association (GNMA) mortgage-backed securities during the quarter and nine months ended September 30, 2012, respectively (September 30, 2011 \$ 194 million and \$ 667 million, respectively). Furthermore, the Corporation securitized approximately \$ 107 million and \$ 238 million of mortgage loans into Federal National Mortgage Association (FNMA) mortgage-backed securities during the quarter and nine months ended September 30, 2012, respectively (September 30, 2011- \$ 42 million and \$ 163 million, respectively). Also, the Corporation securitized approximately \$ 20 million of mortgage loans into Federal Home Loan Mortgage Corporation (FHLMC) mortgage-backed securities during the quarter and nine months ended September 30, 2012. There were no securitizations into FHLMC for the quarter and nine months ended September 30, 2011. The Corporation sold commercial and construction loans with a book value of approximately \$9 million and \$48 million during the quarter and nine months ended September 30, 2012, respectively (September 30, 2011- \$13 million and \$27 million, respectively). In addition, during the third quarter of 2011, other construction and commercial loans held-for-sale with a combined book value of \$128 million were sold to a joint venture in which the Corporation holds minority interest.

Non-covered loans

The following tables present non-covered loans held-in-portfolio by loan class that are in non-performing status or are accruing interest but are past due 90 days or more at September 30, 2012 and December 31, 2011. Accruing loans past due 90 days or more consist primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans which are included in the Corporation's financial statements pursuant to GNMA's buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option. Also, accruing loans past due 90 days or more include

Table of Contents

residential conventional loans purchased from another financial institution that, although delinquent, the Corporation has received timely payment from the seller / servicer, and, in some instances, have partial guarantees under recourse agreements. However, residential conventional loans purchased from another financial institution, which are in the process of foreclosure, are classified as non-performing mortgage loans.

(In thousands)	At September 30, 2012					
	Puerto Rico		U.S. mainland		Popular, Inc.	
	Non-covered loans		Non-covered loans		Non-covered loans	
	Non-accrual loans	Accruing loans past-due 90 days or more	Non-accrual loans	Accruing loans past-due 90 days or more	Non-accrual loans	Accruing loans past-due 90 days or more
Commercial multi-family	\$ 24,031	\$	\$ 17,714	\$	\$ 41,745	\$
Commercial real estate non-owner occupied	72,315		87,439		159,754	
Commercial real estate owner occupied	361,955		38,789		400,744	
Commercial and industrial	154,480	247	15,494		169,974	247
Construction	37,793		12,140		49,933	
Mortgage	598,523	354,356	33,529		632,052	354,356
Leasing	4,837				4,837	
Legacy			48,735		48,735	
Consumer:						
Credit cards		21,648	483		483	21,648
Home equity lines of credit		170	10,436		10,436	170
Personal	19,982	3	1,671		21,653	3
Auto	7,731		8		7,739	
Other	2,379	546	36		2,415	546
Total^[1]	\$ 1,284,026	\$ 376,970	\$ 266,474	\$	\$ 1,550,500	\$ 376,970

[1] For purposes of this table non-performing loans exclude \$ 109 million in non-performing loans held-for-sale.

(In thousands)	At December 31, 2011					
	Puerto Rico		U.S. mainland		Popular, Inc.	
	Non-covered loans		Non-covered loans		Non-covered loans	
	Non-accrual loans	Accruing loans past-due 90 days or more	Non-accrual loans	Accruing loans past-due 90 days or more	Non-accrual loans	Accruing loans past-due 90 days or more
Commercial multi-family	\$ 15,396	\$	\$ 13,935	\$	\$ 29,331	\$
Commercial real estate non-owner occupied	51,013		80,820		131,833	
Commercial real estate owner occupied	385,303		59,726		445,029	
Commercial and industrial	179,459	675	44,440		223,899	675
Construction	53,859		42,427		96,286	
Mortgage	649,279	280,912	37,223		686,502	280,912
Leasing	5,642				5,642	
Legacy			75,660		75,660	
Consumer:						
Credit cards		25,748	735		735	25,748
Home equity lines of credit		157	10,065		10,065	157
Personal	19,317		1,516		20,833	
Auto	6,830		34		6,864	
Other	5,144	468	27		5,171	468
Total^[1]	\$ 1,371,242	\$ 307,960	\$ 366,608	\$	\$ 1,737,850	\$ 307,960

[1] For purposes of this table non-performing loans exclude \$ 262 million in non-performing loans held-for-sale.

Table of Contents

The following tables present loans by past due status at September 30, 2012 and December 31, 2011 for non-covered loans held-in-portfolio (net of unearned income).

(In thousands)	September 30, 2012					
	Puerto Rico					
	Non-covered loans					
	Past due			Total past due	Current	Non-covered loans HIP Puerto Rico
	30-59 days	60-89 days	90 days or more			
Commercial multi-family	\$ 427	\$	\$ 24,031	\$ 24,458	\$ 94,829	\$ 119,287
Commercial real estate non-owner occupied	4,694	1,174	72,315	78,183	1,261,421	1,339,604
Commercial real estate owner occupied	23,205	7,032	361,955	392,192	1,708,447	2,100,639
Commercial and industrial	18,513	5,183	154,727	178,423	2,445,862	2,624,285
Construction	1,040		37,793	38,833	171,923	210,756
Mortgage	249,917	112,807	952,879	1,315,603	3,603,282	4,918,885
Leasing	6,680	1,739	4,837	13,256	524,758	538,014
Consumer:						
Credit cards	15,644	10,174	21,648	47,466	1,133,339	1,180,805
Home equity lines of credit	47	241	170	458	16,788	17,246
Personal	14,467	8,615	19,985	43,067	1,172,033	1,215,100
Auto	25,302	7,319	7,731	40,352	505,170	545,522
Other	4,768	408	2,925	8,101	225,515	233,616
Total	\$ 364,704	\$ 154,692	\$ 1,660,996	\$ 2,180,392	\$ 12,863,367	\$ 15,043,759

(In thousands)	September 30, 2012					
	U.S. mainland					
	Past due					
	30-59 days	60-89 days	90 days or more	Total past due	Current	Loans HIP U.S. mainland
Commercial multi-family	\$ 4,778	\$ 1,693	\$ 17,714	\$ 24,185	\$ 788,962	\$ 813,147
Commercial real estate non-owner occupied	21,266	9,387	87,439	118,092	1,185,837	1,303,929
Commercial real estate owner occupied	2,819		38,789	41,608	497,827	539,435
Commercial and industrial	5,361	1,986	15,494	22,841	765,464	788,305
Construction	6,317		12,140	18,457	29,240	47,697
Mortgage	15,307	13,002	33,529	61,838	1,041,699	1,103,537
Legacy	7,484	6,222	48,735	62,441	403,407	465,848
Consumer:						
Credit cards	244	188	483	915	13,693	14,608
Home equity lines of credit	4,024	2,611	10,436	17,071	471,889	488,960
Personal	528	2,578	1,671	4,777	137,564	142,341
Auto	34	1	8	43	916	959
Other	3	13	36	52	1,276	1,328
Total	\$ 68,165	\$ 37,681	\$ 266,474	\$ 372,320	\$ 5,337,774	\$ 5,710,094

Table of Contents

September 30, 2012						
Popular, Inc.						
Non-covered loans						
(In thousands)	Past due			Total past due	Current	Non-covered loans HIP Popular, Inc.
	30-59 days	60-89 days	90 days or more			
Commercial multi-family	\$ 5,205	\$ 1,693	\$ 41,745	\$ 48,643	\$ 883,791	\$ 932,434
Commercial real estate non-owner occupied	25,960	10,561	159,754	196,275	2,447,258	2,643,533
Commercial real estate owner occupied	26,024	7,032	400,744	433,800	2,206,274	2,640,074
Commercial and industrial	23,874	7,169	170,221	201,264	3,211,326	3,412,590
Construction	7,357		49,933	57,290	201,163	258,453
Mortgage	265,224	125,809	986,408	1,377,441	4,644,981	6,022,422
Leasing	6,680	1,739	4,837	13,256	524,758	538,014
Legacy	7,484	6,222	48,735	62,441	403,407	465,848
Consumer:						
Credit cards	15,888	10,362	22,131	48,381	1,147,032	1,195,413
Home equity lines of credit	4,071	2,852	10,606	17,529	488,677	506,206
Personal	14,995	11,193	21,656	47,844	1,309,597	1,357,441
Auto	25,336	7,320	7,739	40,395	506,086	546,481
Other	4,771	421	2,961	8,153	226,791	234,944
Total	\$ 432,869	\$ 192,373	\$ 1,927,470	\$ 2,552,712	\$ 18,201,141	\$ 20,753,853

December 31, 2011						
Puerto Rico						
Non-covered loans						
(In thousands)	Past due			Total past due	Current	Non-covered loans HIP Puerto Rico
	30-59 days	60-89 days	90 days or more			
Commercial multi-family	\$ 435	\$ 121	\$ 15,396	\$ 15,952	\$ 107,164	\$ 123,116
Commercial real estate non-owner occupied	16,584	462	51,013	68,059	1,193,447	1,261,506
Commercial real estate owner occupied	39,578	21,003	385,303	445,884	1,785,542	2,231,426
Commercial and industrial	46,013	17,233	180,134	243,380	2,611,154	2,854,534
Construction	608	21,055	53,859	75,522	85,419	160,941
Mortgage	202,072	98,565	930,191	1,230,828	3,458,655	4,689,483
Leasing	7,927	2,301	5,642	15,870	532,836	548,706
Consumer:						
Credit cards	14,507	11,479	25,748	51,734	1,164,086	1,215,820
Home equity lines of credit	155	395	157	707	19,344	20,051
Personal	17,583	10,434	19,317	47,334	935,854	983,188
Auto	22,677	5,883	6,830	35,390	480,874	516,264
Other	1,740	1,442	5,612	8,794	226,310	235,104
Total	\$ 369,879	\$ 190,373	\$ 1,679,202	\$ 2,239,454	\$ 12,600,685	\$ 14,840,139

Table of Contents

(In thousands)	December 31, 2011					
	U.S. mainland					
	30-59 days	Past due			Total past due	Current
60-89 days		90 days or more				
Commercial multi-family	\$ 14,582	\$	\$ 13,935	\$ 28,517	\$ 657,300	\$ 685,817
Commercial real estate non-owner occupied	15,794	3,168	80,820	99,782	1,304,211	1,403,993
Commercial real estate owner occupied	14,004	449	59,726	74,179	511,661	585,840
Commercial and industrial	22,545	3,791	44,440	70,776	756,319	827,095
Construction			42,427	42,427	36,571	78,998
Mortgage	30,594	13,190	37,223	81,007	747,970	828,977
Legacy	30,712	7,536	75,660	113,908	534,501	648,409
Consumer:						
Credit cards	314	229	735	1,278	12,931	14,209
Home equity lines of credit	7,090	3,587	10,065	20,742	517,101	537,843
Personal	3,574	2,107	1,516	7,197	140,208	147,405
Auto	106	37	34	177	2,035	2,212
Other	29	10	27	66	1,593	1,659
Total	\$ 139,344	\$ 34,104	\$ 366,608	\$ 540,056	\$ 5,222,401	\$ 5,762,457

(In thousands)	December 31, 2011					
	Popular, Inc.					
	Non-covered loans					
30-59 days	Past due			Total past due	Current	Non-covered loans HIP Popular, Inc.
	60-89 days	90 days or more				
Commercial multi-family	\$ 15,017	\$ 121	\$ 29,331	\$ 44,469	\$ 764,464	\$ 808,933
Commercial real estate non-owner occupied	32,378	3,630	131,833	167,841	2,497,658	2,665,499
Commercial real estate owner occupied	53,582	21,452	445,029	520,063	2,297,203	2,817,266
Commercial and industrial	68,558	21,024	224,574	314,156	3,367,473	3,681,629
Construction	608	21,055	96,286	117,949	121,990	239,939
Mortgage	232,666	111,755	967,414	1,311,835	4,206,625	5,518,460
Leasing	7,927	2,301	5,642	15,870	532,836	548,706
Legacy	30,712	7,536	75,660	113,908	534,501	648,409
Consumer:						
Credit cards	14,821	11,708	26,483	53,012	1,177,017	1,230,029
Home equity lines of credit	7,245	3,982	10,222	21,449	536,445	557,894
Personal	21,157	12,541	20,833	54,531	1,076,062	1,130,593
Auto	22,783	5,920	6,864	35,567	482,909	518,476
Other	1,769	1,452	5,639	8,860	227,903	236,763
Total	\$ 509,223	\$ 224,477	\$ 2,045,810	\$ 2,779,510	\$ 17,823,086	\$ 20,602,596

The following table provides a breakdown of loans held-for-sale (LHFS) in non-performing status at September 30, 2012 and December 31, 2011 by main categories.

(In thousands)	Non-covered loans HFS	
	September 30, 2012	December 31, 2011
Commercial	\$ 17,695	\$ 25,730
Construction	88,031	236,045
Legacy	3,107	468
Mortgage	53	59

Total	\$ 108,886	\$ 262,302
-------	------------	------------

Table of Contents

Covered loans

The following table presents covered loans in non-performing status and accruing loans past-due 90 days or more by loan class at September 30, 2012 and December 31, 2011.

(In thousands)	September 30, 2012 Covered loans		December 31, 2011 Covered loans	
	Non-accrual loans	Accruing loans past due	Non-accrual loans	Accruing loans past due 90 days or more
		90 days or more		
Commercial real estate	\$ 22,891	\$	\$ 14,241	\$ 125
Commercial and industrial	51,080	1,155	63,858	1,392
Construction	5,956		4,598	5,677
Mortgage	2,134		423	113
Consumer	660	324	516	377
Total ^[1]	\$ 82,721	\$ 1,479	\$ 83,636	\$ 7,684

[1] Covered loans accounted for under ASC Subtopic 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.

The following tables present loans by past due status at September 30, 2012 and December 31, 2011 for covered loans held-in-portfolio. The information considers covered loans accounted for under ASC Subtopic 310-20 and ASC Subtopic 310-30.

(In thousands)	September 30, 2012 Covered loans				Current	Covered loans HIP
	Past due			Total past due		
	30-59 days	60-89 days	90 days or more			
Commercial real estate	\$ 24,365	\$ 114,519	\$ 491,418	\$ 630,302	\$ 1,523,488	\$ 2,153,790
Commercial and industrial	2,736	1,728	63,356	67,820	102,752	170,572
Construction	809		318,051	318,860	74,241	393,101
Mortgage	27,195	17,506	191,011	235,712	871,139	1,106,851
Consumer	1,669	2,022	11,522	15,213	64,340	79,553
Total covered loans	\$ 56,774	\$ 135,775	\$ 1,075,358	\$ 1,267,907	\$ 2,635,960	\$ 3,903,867

(In thousands)	December 31, 2011 Covered loans				Current	Covered loans HIP
	Past due			Total past due		
	30-59 days	60-89 days	90 days or more			

Edgar Filing: POPULAR INC - Form 10-Q

Commercial real estate	\$ 35,286	\$ 25,273	\$ 519,222	\$ 579,781	\$ 1,691,514	\$ 2,271,295
Commercial and industrial	4,438	1,390	99,555	105,383	136,064	241,447
Construction	997	625	434,661	436,283	110,543	546,826
Mortgage	32,371	28,238	196,541	257,150	915,804	1,172,954
Consumer	2,913	3,289	15,551	21,753	94,428	116,181
Total covered loans	\$ 76,005	\$ 58,815	\$ 1,265,530	\$ 1,400,350	\$ 2,948,353	\$ 4,348,703

Table of Contents

The carrying amount of the covered loans consisted of loans determined to be impaired at the time of acquisition, which are accounted for in accordance with ASC Subtopic 310-30 (credit impaired loans), and loans that were considered to be performing at the acquisition date, accounted for by analogy to ASC Subtopic 310-30 (non-credit impaired loans), as detailed in the following table.

(In thousands)	September 30, 2012			December 31, 2011		
	Covered loans ASC 310-30			Covered loans ASC 310-30		
	Non-credit impaired loans	Credit impaired loans	Total	Non-credit impaired loans	Credit impaired loans	Total
Commercial real estate	\$ 1,833,800	\$ 194,023	\$ 2,027,823	\$ 1,920,141	\$ 215,560	\$ 2,135,701
Commercial and industrial	54,753	5,626	60,379	85,859	4,621	90,480
Construction	186,942	194,855	381,797	279,561	260,208	539,769
Mortgage	1,019,667	69,603	1,089,270	1,065,842	102,027	1,167,869
Consumer	61,752	6,188	67,940	95,048	7,604	102,652
Carrying amount	3,156,914	470,295	3,627,209	3,446,451	590,020	4,036,471
Allowance for loan losses	(64,015)	(39,532)	(103,547)	(62,951)	(20,526)	(83,477)
Carrying amount, net of allowance	\$ 3,092,899	\$ 430,763	\$ 3,523,662	\$ 3,383,500	\$ 569,494	\$ 3,952,994

The outstanding principal balance of covered loans accounted pursuant to ASC Subtopic 310-30, including amounts charged off by the Corporation, amounted to \$5.1 billion at September 30, 2012 (December 31, 2011 \$6.0 billion). At September 30, 2012, none of the acquired loans from the Westernbank FDIC-assisted transaction accounted for under ASC Subtopic 310-30 were considered non-performing loans. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans.

Changes in the carrying amount and the accretable yield for the covered loans accounted pursuant to the ASC Subtopic 310-30, for the quarters ended September 30, 2012 and 2011, were as follows:

(In thousands)	Activity in the accretable discount Covered loans ASC 310-30					
	For the quarters ended September 30, 2012			September 30, 2011		
	Non-credit impaired loans	Credit impaired loans	Total	Non-credit impaired loans	Credit impaired loans	Total
Beginning balance	\$ 1,550,959	\$ 23,891	\$ 1,574,850	\$ 1,546,233	\$ 70,686	\$ 1,616,919
Accretion	(61,540)	(4,628)	(66,168)	(66,808)	(29,610)	(96,418)
Change in expected cash flows	(29,029)	(8,771)	(37,800)	(26,964)	3,028	(23,936)
Ending balance	\$ 1,460,390	\$ 10,492	\$ 1,470,882	\$ 1,452,461	\$ 44,104	\$ 1,496,565

(In thousands)	Accretable yield For the nine months ended					
	September 30, 2012			September 30, 2011		
	Non-credit impaired loans	Credit impaired loans	Total	Non-credit impaired loans	Credit impaired loans	Total

Edgar Filing: POPULAR INC - Form 10-Q

Beginning balance	\$ 1,428,764	\$ 41,495	\$ 1,470,259	\$ 1,307,927	\$ 23,181	\$ 1,331,108
Accretion	(191,989)	(17,504)	(209,493)	(203,683)	(65,852)	(269,535)
Change in expected cash flows	223,615	(13,499)	210,116	348,217	86,775	434,992
Ending balance	\$ 1,460,390	\$ 10,492	\$ 1,470,882	\$ 1,452,461	\$ 44,104	\$ 1,496,565

Table of Contents

(In thousands)	Carrying amount of covered loans accounted for pursuant to ASC 310-30					
	For the quarters ended					
	September 30, 2012			September 30, 2011		
	Non-credit impaired loans	Credit impaired loans	Total	Non-credit impaired loans	Credit impaired loans	Total
Beginning balance	\$ 3,244,957	\$ 484,532	\$ 3,729,489	\$ 3,588,002	\$ 628,806	\$ 4,216,808
Accretion	61,540	4,628	66,168	66,808	29,610	96,418
Collections	(149,583)	(18,865)	(168,448)	(164,904)	(8,963)	(173,867)
Ending balance	\$ 3,156,914	\$ 470,295	\$ 3,627,209	\$ 3,489,906	\$ 649,453	\$ 4,139,359
Allowance for loan losses						
ASC 310-30 covered loans	(64,015)	(39,532)	(103,547)	(49,386)	(13,060)	(62,446)
	\$ 3,092,899	\$ 430,763	\$ 3,523,662	\$ 3,440,520	\$ 636,393	\$ 4,076,913

(In thousands)	Carrying amount of loans accounted for pursuant to ASC 310-30					
	For the nine months ended					
	September 30, 2012			September 30, 2011		
	Non-credit impaired loans	Credit impaired loans	Total	Non-credit impaired loans	Credit impaired loans	Total
Beginning balance	\$ 3,446,451	\$ 590,020	\$ 4,036,471	\$ 3,894,379	\$ 645,549	\$ 4,539,928
Accretion	191,989	17,504	209,493	203,683	65,852	269,535
Collections	(481,526)	(137,229)	(618,755)	(608,156)	(61,948)	(670,104)
Ending balance	\$ 3,156,914	\$ 470,295	\$ 3,627,209	\$ 3,489,906	\$ 649,453	\$ 4,139,359
Allowance for loan losses						
ASC 310-30 covered loans	(64,015)	(39,532)	(103,547)	(49,386)	(13,060)	(62,446)
	\$ 3,092,899	\$ 430,763	\$ 3,523,662	\$ 3,440,520	\$ 636,393	\$ 4,076,913

The Corporation accounts for lines of credit with revolving privileges under the accounting guidance of ASC Subtopic 310-20. Covered loans accounted for under ASC Subtopic 310-20 amounted to \$0.3 billion at September 30, 2012 (September 30, 2011 \$0.4 billion).

Table of Contents
Note 8 Allowance for loan losses

The Corporation's assessment of the allowance for loan losses is determined in accordance with the guidance of loss contingencies in ASC Subtopic 450-20 and loan impairment guidance in ASC Section 310-10-35.

The accounting guidance provides for the recognition of a loss allowance for groups of homogeneous loans. The determination for general reserves of the allowance for loan losses includes the following principal factors:

Historical net loss rates (including losses from impaired loans) by loan type and by legal entity adjusted for recent net charge-off trends and environmental factors. The base net loss rates are based on the moving average of annualized net charge-offs computed over a 36-month historical loss window for the commercial, construction and legacy loan portfolios, and an 18-month period for the consumer and mortgage loan portfolios.

Net charge-off trend factors are applied to adjust the base loss rates based on recent loss trends. The Corporation applies a trend factor when base losses are below recent loss trends. Currently, the trend factor is based on the last 12 months of losses for the commercial, construction and legacy loan portfolios and 6 months of losses for the consumer and mortgage loan portfolios. The trend factor accounts for inherent imprecision and the lagging perspective in base loss rates. The trend factor replaces the base-loss period when it is higher than base loss up to a determined cap.

Environmental factors, which include credit and macroeconomic indicators such as employment, price index and construction permits, were adopted to account for current market conditions that are likely to cause estimated credit losses to differ from historical losses. The Corporation reflects the effect of these environmental factors on each loan group as an adjustment that, as appropriate, increases or decreases the historical loss rate applied to each group. Environmental factors provide updated perspective on credit and economic conditions. Correlation and regression analyses are used to select and weight these indicators.

During the first quarter of 2012, in order to better reflect current market conditions, management revised the estimation process for evaluating the adequacy of the general reserve component of the allowance for loan losses for the Corporation's commercial and construction loan portfolios. The change in the methodology is described in the paragraphs below. The net effect of these changes amounted to a \$24.8 million reduction in the Corporation's allowance for loan losses, resulting from a reduction of \$40.5 million due to the enhancements to the allowance for loan losses methodology, offset in part by a \$15.7 million increase in environmental factor reserves due to the Corporation's decision to monitor recent trends in its commercial loan portfolio at the BPPR reportable segment that although improving, continue to warrant additional scrutiny.

Management made the following principal changes to the methodology during the first quarter of 2012:

Established a more granular stratification of the commercial loan portfolios to enhance the homogeneity of the loan classes.

Previously, the Corporation used loan groupings for commercial loan portfolios based on business lines and collateral types (secured / unsecured loans). As part of the loan segregation, management evaluated the risk profiles of the loan portfolio, recent and historical credit and loss trends, current and expected portfolio behavior and economic indicators. The revised groupings consider product types (construction, commercial multifamily, commercial & industrial, non-owner occupied commercial real estate (CRE) and owner occupied CRE) and business lines for each of the Corporation's reportable segments, BPPR and BPNA. In addition, the Corporation established a legacy portfolio at the BPNA reportable segment, comprised of commercial loans, construction loans and commercial lease financings related to certain lending products exited by the Corporation as part of restructuring efforts carried out in prior years. The refinement in the loan groupings resulted in a decrease to the allowance for loan losses of \$7.9 million at March 31, 2012, which consisted of a \$9.7 million reduction related to the BPNA reportable segment, partially offset by an increase of \$1.8 million related to the BPPR reportable segment.

Increased the historical look-back period for determining the loss trend factor. The Corporation increased the look-back period for assessing recent trends applicable to the determination of commercial, construction and legacy loan net charge-offs from 6 months to

Edgar Filing: POPULAR INC - Form 10-Q

12 months.

Previously, the Corporation used a trend factor based on 6 months of net charge-offs as it aligned the estimation of inherent losses for the Corporation's commercial and construction loan portfolios with deteriorating trends.

Given the current overall commercial and construction credit quality improvements noted on recent periods in terms of loss trends, non-performing loan balances and non-performing loan inflows, management concluded that a 12-month look-back period for the trend factor aligns the Corporation's allowance for loan losses methodology to current credit quality trends.

Table of Contents

The increase in the historical look-back period for determining the loss trend factor resulted in a decrease to the allowance for loan losses of \$28.1 million at March 31, 2012, of which \$24.0 million related to the BPPR reportable segment and \$4.1 million to the BPNA reportable segment.

There were additional enhancements to the allowance for loan losses methodology which accounted for a reduction to the allowance for loan losses of \$4.5 million at March 31, 2012, of which \$3.9 million related to the BPNA reportable segment and \$0.6 million to the BPPR reportable segment. This reduction related to loan portfolios with minimal or zero loss history.

There were no changes in the methodology for environmental factor reserves. There were no changes to the allowance for loan losses methodology for the Corporation's consumer and mortgage loan portfolios during the first quarter of 2012.

The following tables present the activity in the allowance for loan losses by portfolio segment for the quarters and nine months ended September 30, 2012 and 2011.

(In thousands)	For the quarter ended September 30, 2012					
	Puerto Rico		Non-covered loans			Total
	Commercial	Construction	Mortgage	Leasing	Consumer	
Allowance for credit losses:						
Beginning balance	\$ 203,846	\$ 7,464	\$ 120,339	\$ 2,957	\$ 111,951	\$ 446,557
Provision (reversal of provision)	34,597	(592)	17,182	(111)	18,662	69,738
Charge-offs	(47,572)	(1,733)	(12,468)	(1,292)	(29,307)	(92,372)
Recoveries	10,553	2,260	37	1,027	7,454	21,331
Ending balance	\$ 201,424	\$ 7,399	\$ 125,090	\$ 2,581	\$ 108,760	\$ 445,254

(In thousands)	For the quarter ended September 30, 2012					
	Puerto Rico		Covered loans			Total
	Commercial	Construction	Mortgage	Leasing	Consumer	
Allowance for credit losses:						
Beginning balance	\$ 75,592	\$ 23,628	\$ 11,617	\$	\$ 6,658	\$ 117,495
Provision (reversal of provision)	11,041	11,078	2,005		(1,505)	22,619
Charge-offs	(7,013)	(7,483)	(736)		(9)	(15,241)
Recoveries						
Ending balance	\$ 79,620	\$ 27,223	\$ 12,886	\$	\$ 5,144	\$ 124,873

(In thousands)	For the quarter ended September 30, 2012					
	U.S. Mainland		Mortgage	Legacy	Consumer	Total
	Commercial	Construction				
Allowance for credit losses:						
Beginning balance	\$ 92,918	\$ 1,678	\$ 29,483	\$ 44,011	\$ 33,888	\$ 201,978
Provision (reversal of provision)	1,311	59	3,800	(188)	8,869	13,851
Charge-offs	(15,809)		(3,757)	(8,502)	(8,642)	(36,710)
Recoveries	6,198		216	4,550	996	11,960
Net (write-down) recovery related to loans transferred to LHFS		(34)				(34)
Ending balance	\$ 84,584	\$ 1,737	\$ 29,742	\$ 39,871	\$ 35,111	\$ 191,045

Table of Contents

For the quarter ended September 30, 2012							
Popular, Inc.							
(In thousands)	Commercial	Construction	Mortgage	Legacy	Leasing	Consumer	Total
Allowance for credit losses:							
Beginning balance	\$ 372,356	\$ 32,770	\$ 161,439	\$ 44,011	\$ 2,957	\$ 152,497	\$ 766,030
Provision (reversal of provision)	46,949	10,545	22,987	(188)	(111)	26,026	106,208
Charge-offs	(70,394)	(9,216)	(16,961)	(8,502)	(1,292)	(37,958)	(144,323)
Recoveries	16,751	2,260	253	4,550	1,027	8,450	33,291
Net (write-down) recovery related to loans transferred to LHFS	(34)						(34)
Ending balance	\$ 365,628	\$ 36,359	\$ 167,718	\$ 39,871	\$ 2,581	\$ 149,015	\$ 761,172

For the nine months ended September 30, 2012							
Puerto Rico Non-covered loans							
(In thousands)	Commercial	Construction	Mortgage	Leasing	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 255,453	\$ 5,850	\$ 72,322	\$ 4,651	\$ 115,126	\$ 453,402	
Provision (reversal of provision)	49,070	1,636	92,235	(1,643)	62,673	203,971	
Charge-offs	(134,339)	(3,046)	(41,438)	(3,418)	(92,020)	(274,261)	
Recoveries	31,240	2,959	1,971	2,991	22,981	62,142	
Ending balance	\$ 201,424	\$ 7,399	\$ 125,090	\$ 2,581	\$ 108,760	\$ 445,254	

For the nine months ended September 30, 2012							
Puerto Rico Covered loans							
(In thousands)	Commercial	Construction	Mortgage	Leasing	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 94,472	\$ 20,435	\$ 5,310	\$	\$ 4,728	\$ 124,945	
Provision	30,915	29,722	12,600		5,047	78,284	
Charge-offs	(45,767)	(22,934)	(5,024)		(4,631)	(78,356)	
Recoveries							
Ending balance	\$ 79,620	\$ 27,223	\$ 12,886	\$	\$ 5,144	\$ 124,873	

For the nine months ended September 30, 2012							
U.S. Mainland							
(In thousands)	Commercial	Construction	Mortgage	Legacy	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 113,979	\$ 2,631	\$ 29,939	\$ 46,228	\$ 44,184	\$ 236,961	
Provision (reversal of provision)	8,249	(732)	11,943	6,612	17,803	43,875	
Charge-offs	(53,180)	(1,396)	(12,763)	(28,168)	(30,883)	(126,390)	
Recoveries	15,570	1,234	623	15,199	4,007	36,633	
Net (write-down) recovery related to loans transferred to LHFS	(34)					(34)	
Ending balance	\$ 84,584	\$ 1,737	\$ 29,742	\$ 39,871	\$ 35,111	\$ 191,045	

Table of Contents

For the nine months ended September 30, 2012							
Popular, Inc.							
(In thousands)	Commercial	Construction	Mortgage	Legacy	Leasing	Consumer	Total
Allowance for credit losses:							
Beginning balance	\$ 463,904	\$ 28,916	\$ 107,571	\$ 46,228	\$ 4,651	\$ 164,038	\$ 815,308
Provision (reversal of provision)	88,234	30,626	116,778	6,612	(1,643)	85,523	326,130
Charge-offs	(233,286)	(27,376)	(59,225)	(28,168)	(3,418)	(127,534)	(479,007)
Recoveries	46,810	4,193	2,594	15,199	2,991	26,988	98,775
Net (write-down) recovery related to loans transferred to LHFS		(34)					(34)
Ending balance	\$ 365,628	\$ 36,359	\$ 167,718	\$ 39,871	\$ 2,581	\$ 149,015	\$ 761,172

For the quarter ended September 30, 2011							
Puerto Rico Non-covered loans							
(In thousands)	Commercial	Construction	Mortgage	Leasing	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 227,133	\$ 7,073	\$ 55,140	\$ 5,045	\$ 120,512	\$ 414,903	
Provision (reversal of provision)	89,830	(2,147)	17,850	(740)	26,267	131,060	
Charge-offs	(65,800)	(1,696)	(8,557)	(1,096)	(30,378)	(107,527)	
Recoveries	7,290	1,777	997	695	7,101	17,860	
Net (write-down) recovery related to loans transferred to LHFS		(12,706)				(12,706)	
Ending balance	\$ 245,747	\$ 5,007	\$ 65,430	\$ 3,904	\$ 123,502	\$ 443,590	

For the quarter ended September 30, 2011							
Puerto Rico Covered Loans							
(In thousands)	Commercial	Construction	Mortgage	Leasing	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 47,829	\$ 9,291	\$ 35	\$	\$ 14	\$ 57,169	
Provision (reversal of provision)	16,923	(865)	2,325		7,188	25,571	
Charge-offs	(1,277)		(65)		(2,479)	(3,821)	
Recoveries		1,500				1,500	
Ending balance	\$ 63,475	\$ 9,926	\$ 2,295	\$	\$ 4,723	\$ 80,419	

For the quarter ended September 30, 2011							
U.S. Mainland							
(In thousands)	Commercial	Construction	Mortgage	Legacy	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 116,812	\$ 7,712	\$ 22,832	\$ 73,545	\$ 53,874	\$ 274,775	
Provision (reversal of provision)	(920)	(984)	13,706	888	6,955	19,645	
Charge-offs	(26,916)	(1,535)	(6,244)	(16,160)	(14,433)	(65,288)	
Recoveries	9,801	949	158	7,280	1,592	19,780	
Ending balance	\$ 98,777	\$ 6,142	\$ 30,452	\$ 65,553	\$ 47,988	\$ 248,912	

Table of Contents

For the quarter ended September 30, 2011							
Popular, Inc.							
(In thousands)	Commercial	Construction	Mortgage	Legacy	Leasing	Consumer	Total
Allowance for credit losses:							
Beginning balance	\$ 391,774	\$ 24,076	\$ 78,007	\$ 73,545	\$ 5,045	\$ 174,400	\$ 746,847
Provision (reversal of provision)	105,833	(3,996)	33,881	888	(740)	40,410	176,276
Charge-offs	(93,993)	(3,231)	(14,866)	(16,160)	(1,096)	(47,290)	(176,636)
Recoveries	17,091	4,226	1,155	7,280	695	8,693	39,140
Net (write-down) recovery related to loans transferred to LHFS	(12,706)						(12,706)
Ending balance	\$ 407,999	\$ 21,075	\$ 98,177	\$ 65,553	\$ 3,904	\$ 176,213	\$ 772,921

For the nine months ended September 30, 2011							
Puerto Rico Non-covered loans							
(In thousands)	Commercial	Construction	Mortgage	Leasing	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 256,643	\$ 16,074	\$ 42,029	\$ 7,154	\$ 133,531	\$ 455,431	
Provision (reversal of provision)	148,770	(9,072)	45,789	(1,038)	69,025	253,474	
Charge-offs	(168,858)	(11,732)	(23,927)	(4,552)	(99,998)	(309,067)	
Recoveries	21,898	9,737	1,539	2,340	20,944	56,458	
Net (write-down) recovery related to loans transferred to LHFS	(12,706)					(12,706)	
Ending balance	\$ 245,747	\$ 5,007	\$ 65,430	\$ 3,904	\$ 123,502	\$ 443,590	

For the nine months ended September 30, 2011							
Puerto Rico Covered Loans							
(In thousands)	Commercial	Construction	Mortgage	Leasing	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$	\$	\$	\$	\$	\$	
Provision (reversal of provision)	66,723	12,772	2,360		7,880	89,735	
Charge-offs	(3,248)	(4,346)	(65)		(3,157)	(10,816)	
Recoveries		1,500				1,500	
Ending balance	\$ 63,475	\$ 9,926	\$ 2,295	\$	\$ 4,723	\$ 80,419	

For the nine months ended September 30, 2011							
U.S. Mainland							
(In thousands)	Commercial	Construction	Mortgage	Legacy	Consumer	Total	
Allowance for credit losses:							
Beginning balance	\$ 143,281	\$ 23,711	\$ 28,839	\$ 76,405	\$ 65,558	\$ 337,794	
Provision (reversal of provision)	8,950	(15,727)	(1,508)	35,648	25,340	52,703	
Charge-offs	(72,554)	(3,169)	(12,598)	(63,774)	(47,608)	(199,703)	
Recoveries	19,100	1,327	1,912	17,274	4,698	44,311	
Net (write-down) recovery related to loans transferred to LHFS				13,807		13,807	
Ending balance	\$ 98,777	\$ 6,142	\$ 30,452	\$ 65,553	\$ 47,988	\$ 248,912	

Table of Contents

(In thousands)	For the nine months ended September 30, 2011						
	Popular, Inc.						
	Commercial	Construction	Mortgage	Legacy	Leasing	Consumer	Total
Allowance for credit losses:							
Beginning balance	\$ 399,924	\$ 39,785	\$ 70,868	\$ 76,405	\$ 7,154	\$ 199,089	\$ 793,225
Provision (reversal of provision)	224,443	(12,027)	46,641	35,648	(1,038)	102,245	395,912
Charge-offs	(244,660)	(19,247)	(36,590)	(63,774)	(4,552)	(150,763)	(519,586)
Recoveries	40,998	12,564	3,451	17,274	2,340	25,642	102,269
Net (write-down) recovery related to loans transferred to LHFS	(12,706)		13,807				1,101
Ending balance	\$ 407,999	\$ 21,075	\$ 98,177	\$ 65,553	\$ 3,904	\$ 176,213	\$ 772,921

The following table provides the activity in the allowance for loan losses related to covered loans accounted for pursuant to ASC Subtopic 310-30.

(In thousands)	ASC 310-30 Covered loans			
	For the quarters ended		For the nine months ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Balance at beginning of period	\$ 93,971	\$ 48,257	\$ 83,477	\$
Provision for loan losses	17,881	15,920	57,472	68,602
Net charge-offs	(8,305)	(1,731)	(37,402)	(6,156)
Balance at end of period	\$ 103,547	\$ 62,446	\$ 103,547	\$ 62,446

The following tables present information at September 30, 2012 and December 31, 2011 regarding loan ending balances and the allowance for loan losses by portfolio segment and whether such loans and the allowance pertains to loans individually or collectively evaluated for impairment.

(In thousands)	At September 30, 2012					
	Puerto Rico					
	Commercial	Construction	Mortgage	Leasing	Consumer	Total
Allowance for credit losses:						
Specific ALLL non-covered loans	\$ 21,246	\$ 191	\$ 47,523	\$ 978	\$ 21,070	\$ 91,008
General ALLL non-covered loans	180,178	7,208	77,567	1,603	87,690	354,246
ALLL non-covered loans	201,424	7,399	125,090	2,581	108,760	445,254
Specific ALLL covered loans	15,294					15,294
General ALLL covered loans	64,326	27,223	12,886		5,144	109,579
ALLL covered loans	79,620	27,223	12,886		5,144	124,873
Total ALLL	\$ 281,044	\$ 34,622	\$ 137,976	\$ 2,581	\$ 113,904	\$ 570,127
Loans held-in-portfolio:						
Impaired non-covered loans	\$ 404,375	\$ 35,757	\$ 506,723	\$ 4,933	\$ 132,472	\$ 1,084,260
Non-covered loans held-in-portfolio excluding impaired loans	5,779,440	174,999	4,412,162	533,081	3,059,817	13,959,499
Non-covered loans held-in-portfolio	6,183,815	210,756	4,918,885	538,014	3,192,289	15,043,759

Edgar Filing: POPULAR INC - Form 10-Q

Impaired covered loans	120,510					120,510
Covered loans held-in-portfolio excluding impaired loans	2,203,852	393,101	1,106,851		79,553	3,783,357
Covered loans held-in-portfolio	2,324,362	393,101	1,106,851		79,553	3,903,867
Total loans held-in-portfolio	\$ 8,508,177	\$ 603,857	\$ 6,025,736	\$ 538,014	\$ 3,271,842	\$ 18,947,626

Table of Contents

(In thousands)	At September 30, 2012						Total
	U.S. Mainland						
	Commercial	Construction	Mortgage	Legacy	Consumer		
Allowance for credit losses:							
Specific ALLL	\$ 993	\$	\$ 15,300	\$	\$ 123	\$ 16,416	
General ALLL	83,591	1,737	14,442	39,871	34,988	174,629	
Total ALLL	\$ 84,584	\$ 1,737	\$ 29,742	\$ 39,871	\$ 35,111	\$ 191,045	
Loans held-in-portfolio:							
Impaired loans	\$ 92,849	\$ 12,140	\$ 53,718	\$ 24,276	\$ 2,732	\$ 185,715	
Loans held-in-portfolio, excluding impaired loans	3,351,967	35,557	1,049,819	441,572	645,464	5,524,379	
Total loans held-in-portfolio	\$ 3,444,816	\$ 47,697	\$ 1,103,537	\$ 465,848	\$ 648,196	\$ 5,710,094	

(In thousands)	At September 30, 2012						Total
	Popular, Inc.						
	Commercial	Construction	Mortgage	Legacy	Leasing	Consumer	
Allowance for credit losses:							
Specific ALLL non-covered loans	\$ 22,239	\$ 191	\$ 62,823	\$	\$ 978	\$ 21,193	\$ 107,424
General ALLL non-covered loans	263,769	8,945	92,009	39,871	1,603	122,678	528,875
ALLL non-covered loans	286,008	9,136	154,832	39,871	2,581	143,871	636,299
Specific ALLL covered loans	15,294						15,294
General ALLL covered loans	64,326	27,223	12,886			5,144	109,579
ALLL covered loans	79,620	27,223	12,886			5,144	124,873
Total ALLL	\$ 365,628	\$ 36,359	\$ 167,718	\$ 39,871	\$ 2,581	\$ 149,015	\$ 761,172
Loans held-in-portfolio:							
Impaired non-covered loans	\$ 497,224	\$ 47,897	\$ 560,441	\$ 24,276	\$ 4,933	\$ 135,204	\$ 1,269,975
Non-covered loans held-in-portfolio excluding impaired loans	9,131,407	210,556	5,461,981	441,572	533,081	3,705,281	19,483,878
Non-covered loans held-in-portfolio	9,628,631	258,453	6,022,422	465,848	538,014	3,840,485	20,753,853
Impaired covered loans	120,510						120,510
Covered loans held-in-portfolio excluding impaired loans	2,203,852	393,101	1,106,851			79,553	3,783,357
Covered loans held-in-portfolio	2,324,362	393,101	1,106,851			79,553	3,903,867
Total loans held-in-portfolio	\$ 11,952,993	\$ 651,554	\$ 7,129,273	\$ 465,848	\$ 538,014	\$ 3,920,038	\$ 24,657,720

Table of Contents

(In thousands)	At December 31, 2011					
	Puerto Rico					
	Commercial	Construction	Mortgage	Leasing	Consumer	Total
Allowance for credit losses:						
Specific ALLL non-covered loans	\$ 10,407	\$ 289	\$ 14,944	\$ 793	\$ 16,915	\$ 43,348
General ALLL non-covered loans	245,046	5,561	57,378	3,858	98,211	410,054
ALLL non-covered loans	255,453	5,850	72,322	4,651	115,126	453,402
Specific ALLL covered loans	27,086					27,086
General ALLL covered loans	67,386	20,435	5,310		4,728	97,859
ALLL covered loans	94,472	20,435	5,310		4,728	124,945
Total ALLL	\$ 349,925	\$ 26,285	\$ 77,632	\$ 4,651	\$ 119,854	\$ 578,347

Loans held-in-portfolio:						
Impaired non-covered loans	\$ 403,089	\$ 49,747	\$ 333,346	\$ 6,104	\$ 137,582	\$ 929,868
Non-covered loans held-in-portfolio excluding impaired loans	6,067,493	111,194	4,356,137	542,602	2,832,845	13,910,271
Non-covered loans held-in-portfolio	6,470,582	160,941	4,689,483	548,706	2,970,427	14,840,139
Impaired covered loans	76,798					76,798
Covered loans held-in-portfolio excluding impaired loans	2,435,944	546,826	1,172,954		116,181	4,271,905
Covered loans held-in-portfolio	2,512,742	546,826	1,172,954		116,181	4,348,703
Total loans held-in-portfolio	\$ 8,983,324	\$ 707,767	\$ 5,862,437	\$ 548,706	\$ 3,086,608	\$ 19,188,842

(In thousands)	At December 31, 2011					
	U.S. Mainland					
	Commercial	Construction	Mortgage	Legacy	Consumer	Total
Allowance for credit losses:						
Specific ALLL	\$ 1,331	\$	\$ 14,119	\$ 57	\$ 131	\$ 15,638
General ALLL	112,648	2,631	15,820	46,171	44,053	221,323
Total ALLL	\$ 113,979	\$ 2,631	\$ 29,939	\$ 46,228	\$ 44,184	\$ 236,961

Loans held-in-portfolio:						
Impaired loans	\$ 153,240	\$ 41,963	\$ 49,534	\$ 48,890	\$ 2,526	\$ 296,153
Loans held-in-portfolio, excluding impaired loans	3,349,505	37,035	779,443	599,519	700,802	5,466,304
Total loans held-in-portfolio	\$ 3,502,745	\$ 78,998	\$ 828,977	\$ 648,409	\$ 703,328	\$ 5,762,457

(In thousands)	At December 31, 2011						
	Popular, Inc.						
	Commercial	Construction	Mortgage	Legacy	Leasing	Consumer	Total
Allowance for credit losses:							
Specific ALLL non-covered loans	\$ 11,738	\$ 289	\$ 29,063	\$ 57	\$ 793	\$ 17,046	\$ 58,986
General ALLL non-covered loans	357,694	8,192	73,198	46,171	3,858	142,264	631,377

Edgar Filing: POPULAR INC - Form 10-Q

ALLL non-covered loans	369,432	8,481	102,261	46,228	4,651	159,310	690,363
Specific ALLL covered loans	27,086						27,086
General ALLL covered loans	67,386	20,435	5,310			4,728	97,859
ALLL covered loans	94,472	20,435	5,310			4,728	124,945
Total ALLL	\$ 463,904	\$ 28,916	\$ 107,571	\$ 46,228	\$ 4,651	\$ 164,038	\$ 815,308
Loans held-in-portfolio:							
Impaired non-covered loans	\$ 556,329	\$ 91,710	\$ 382,880	\$ 48,890	\$ 6,104	\$ 140,108	\$ 1,226,021
Non-covered loans held-in-portfolio excluding impaired loans	9,416,998	148,229	5,135,580	599,519	542,602	3,533,647	19,376,575
Non-covered loans held-in-portfolio	9,973,327	239,939	5,518,460	648,409	548,706	3,673,755	20,602,596
Impaired covered loans	76,798						76,798
Covered loans held-in-portfolio excluding impaired loans	2,435,944	546,826	1,172,954			116,181	4,271,905
Covered loans held-in-portfolio	2,512,742	546,826	1,172,954			116,181	4,348,703
Total loans held-in-portfolio	\$ 12,486,069	\$ 786,765	\$ 6,691,414	\$ 648,409	\$ 548,706	\$ 3,789,936	\$ 24,951,299

Table of Contents

Impaired loans

The following tables present loans individually evaluated for impairment at September 30, 2012 and December 31, 2011.

September 30, 2012 Puerto Rico								
(In thousands)	Impaired Loans			With an		Impaired Loans - Total		
	Recorded investment	Allowance Unpaid principal balance	Related allowance	Recorded investment	Unpaid principal balance	Recorded investment	Unpaid principal balance	Related allowance
Commercial multi-family	\$	\$	\$	\$ 20,725	\$ 25,528	\$ 20,725	\$ 25,528	\$
Commercial real estate non-owner occupied	10,058	12,477	1,122	59,469	64,736	69,527	77,213	1,122
Commercial real estate owner occupied	61,792	83,318	12,650	135,006	176,760	196,798	260,078	12,650
Commercial and industrial	34,322	43,751	7,474	83,003	112,891	117,325	156,642	7,474
Construction	1,617	2,712	191	34,140	69,048	35,757	71,760	191
Mortgage	469,786	486,509	47,523	36,937	39,418	506,723	525,927	47,523
Leasing	4,933	4,933	978			4,933	4,933	978
Consumer:								
Credit cards	39,347	39,347	1,674			39,347	39,347	1,674
Personal	92,379	92,379	19,348			92,379	92,379	19,348
Auto	333	333	34			333	333	34
Other	413	413	14			413	413	14
Covered loans	61,084	61,084	15,294	59,426	59,426	120,510	120,510	15,294
Total Puerto Rico	\$ 776,064	\$ 827,256	\$ 106,302	\$ 428,706	\$ 547,807	\$ 1,204,770	\$ 1,375,063	\$ 106,302

September 30, 2012 U.S. mainland								
(In thousands)	Impaired Loans			With an		Impaired Loans - Total		
	Recorded investment	Allowance Unpaid principal balance	Related allowance	Recorded investment	Unpaid principal balance	Recorded investment	Unpaid principal balance	Related allowance
Commercial multi-family	\$	\$	\$	\$ 5,967	\$ 8,937	\$ 5,967	\$ 8,937	\$
Commercial real estate non-owner occupied	1,916	1,916	993	54,265	80,169	56,181	82,085	993
Commercial real estate owner occupied				24,679	30,630	24,679	30,630	
Commercial and industrial				6,022	7,990	6,022	7,990	
Construction				12,140	14,080	12,140	14,080	
Mortgage	48,707	49,432	15,300	5,011	5,044	53,718	54,476	15,300
Legacy				24,276	37,968	24,276	37,968	
Consumer:								
Helocs	202	202	13			202	202	13
Auto	91	91	9			91	91	9
Other	2,439	2,439	101			2,439	2,439	101
Total U.S. mainland	\$ 53,355	\$ 54,080	\$ 16,416	\$ 132,360	\$ 184,818	\$ 185,715	\$ 238,898	\$ 16,416

Edgar Filing: POPULAR INC - Form 10-Q

Table of Contents

September 30, 2012
Popular, Inc.

(In thousands)	Impaired Loans With an			Impaired Loans With No Allowance		Impaired Loans - Total		
	Recorded investment	Allowance Unpaid principal balance	Related allowance	Recorded investment	Unpaid principal balance	Recorded investment	Unpaid principal balance	Related allowance
Commercial multi-family	\$	\$	\$	\$ 26,692	\$ 34,465	\$ 26,692	\$ 34,465	\$
Commercial real estate non-owner occupied	11,974	14,393	2,115	113,734	144,905	125,708	159,298	2,115
Commercial real estate owner occupied	61,792	83,318	12,650	159,685	207,390	221,477	290,708	12,650
Commercial and industrial	34,322	43,751	7,474	89,025	120,881	123,347	164,632	7,474
Construction	1,617	2,712	191	46,280	83,128	47,897	85,840	191
Mortgage	518,493	535,941	62,823	41,948	44,462	560,441	580,403	62,823
Legacy				24,276	37,968	24,276	37,968	
Leasing	4,933	4,933	978			4,933	4,933	978
Consumer:								
Credit cards	39,347	39,347	1,674			39,347	39,347	1,674
Helocs	202	202	13			202	202	13
Personal	92,379	92,379	19,348			92,379	92,379	19,348
Auto	424	424	43			424	424	43
Other	2,852	2,852	115			2,852	2,852	115
Covered loans	61,084	61,084	15,294	59,426	59,426	120,510	120,510	15,294
Total Popular, Inc.	\$ 829,419	\$ 881,336	\$ 122,718	\$ 561,066	\$ 732,625	\$ 1,390,485	\$ 1,613,961	\$ 122,718

December 31, 2011
Puerto Rico

(In thousands)	Impaired Loans With an			Impaired Loans With No Allowance		Impaired Loans - Total		
	Recorded investment	Allowance Unpaid principal balance	Related allowance	Recorded investment	Unpaid principal balance	Recorded investment	Unpaid principal balance	Related allowance
Commercial multi-family	\$ 10,463	\$ 10,463	\$ 575	\$ 12,206	\$ 21,312	\$ 22,669	\$ 31,775	\$ 575
Commercial real estate non-owner occupied	5,909	7,006	836	45,517	47,439	51,426	54,445	836
Commercial real estate owner occupied	37,534	46,806	2,757	165,745	215,288	203,279	262,094	2,757
Commercial and industrial	42,294	55,180	6,239	83,421	108,224	125,715	163,404	6,239
Construction	1,672	2,369	289	48,075	101,042	49,747	103,411	289
Mortgage	333,346	336,682	14,944			333,346	336,682	14,944
Leasing	6,104	6,104	793			6,104	6,104	793
Consumer:								
Credit cards	38,874	38,874	2,151			38,874	38,874	2,151
Personal	93,760	93,760	14,115			93,760	93,760	14,115
Other	4,948	4,948	649			4,948	4,948	649
Covered loans	75,798	75,798	27,086	1,000	1,000	76,798	76,798	27,086
Total Puerto Rico	\$ 650,702	\$ 677,990	\$ 70,434	\$ 355,964	\$ 494,305	\$ 1,006,666	\$ 1,172,295	\$ 70,434

December 31, 2011
U.S. mainland

Impaired Loans With an Impaired Loans With No Allowance Impaired Loans - Total

Edgar Filing: POPULAR INC - Form 10-Q

(In thousands)	Recorded investment	Allowance Unpaid principal balance	Related allowance	Recorded investment	Unpaid principal balance	Recorded investment	Unpaid principal balance	Related allowance
Commercial multi-family	\$	\$	\$	\$ 8,655	\$ 12,403	\$ 8,655	\$ 12,403	\$
Commercial real estate non-owner occupied	1,306	1,306	214	61,111	83,938	62,417	85,244	214
Commercial real estate owner occupied	1,239	1,239	455	46,403	56,229	47,642	57,468	455
Commercial and industrial	7,390	7,390	662	27,136	29,870	34,526	37,260	662
Construction				41,963	44,751	41,963	44,751	
Mortgage	39,570	39,899	14,119	9,964	9,964	49,534	49,863	14,119
Legacy	6,013	6,013	57	42,877	69,221	48,890	75,234	57
Consumer:								
Auto	93	93	6			93	93	6
Other	2,433	2,433	125			2,433	2,433	125
Total U.S. mainland	\$ 58,044	\$ 58,373	\$ 15,638	\$ 238,109	\$ 306,376	\$ 296,153	\$ 364,749	\$ 15,638

Table of Contents

December 31, 2011								
Popular, Inc.								
(In thousands)	Impaired Loans With an Allowance			Impaired Loans With No Allowance		Impaired Loans - Total		
	Recorded investment	Unpaid principal balance	Related allowance	Recorded investment	Unpaid principal balance	Recorded investment	Unpaid principal balance	Related allowance
Commercial multi-family	\$ 10,463	\$ 10,463	\$ 575	\$ 20,861	\$ 33,715	\$ 31,324	\$ 44,178	\$ 575
Commercial real estate non-owner occupied	7,215	8,312	1,050	106,628	131,377	113,843	139,689	1,050
Commercial real estate owner occupied	38,773	48,045	3,212	212,148	271,517	250,921	319,562	3,212
Commercial and industrial	49,684	62,570	6,901	110,557	138,094	160,241	200,664	6,901
Construction	1,672	2,369	289	90,038	145,793	91,710	148,162	289
Mortgage	372,916	376,581	29,063	9,964	9,964	382,880	386,545	29,063
Legacy	6,013	6,013	57	42,877	69,221	48,890	75,234	57
Leasing	6,104	6,104	793			6,104	6,104	793
Consumer:								
Credit cards	38,874	38,874	2,151			38,874	38,874	2,151
Personal	93,760	93,760	14,115			93,760	93,760	14,115
Auto	93	93	6			93	93	6
Other	7,381	7,381	774			7,381	7,381	774
Covered loans	75,798	75,798	27,086	1,000	1,000	76,798	76,798	27,086
Total Popular, Inc.	\$ 708,746	\$ 736,363	\$ 86,072	\$ 594,073	\$ 800,681	\$ 1,302,819	\$ 1,537,044	\$ 86,072

The following table presents the average recorded investment and interest income recognized on impaired loans for the quarter and nine months ended September 30, 2012 and 2011.

(In thousands)	For the quarter ended September 30, 2012						
	Puerto Rico		U.S. Mainland		Popular, Inc.		
	Average recorded investment	Interest income recognized	Average recorded investment	Interest income recognized	Average recorded investment	Interest income recognized	
Commercial multi-family	\$ 14,446	\$	\$ 8,522	\$	\$ 22,968	\$	
Commercial real estate non-owner occupied	64,968	240	59,932	151	124,900	391	
Commercial real estate owner occupied	194,126	597	26,302	81	220,428	678	
Commercial and industrial	117,979	499	9,855		127,834	499	
Construction	42,380	98	12,072		54,452	98	
Mortgage	482,041	6,911	53,509	515	535,550	7,426	
Legacy			26,783	14	26,783	14	
Leasing	5,231				5,231		
Consumer:							
Credit cards	38,718				38,718		
Helocs			101		101		
Personal	91,030				91,030		
Auto	252		92		344		
Other	1,984		2,355		4,339		
Covered loans	98,603	949			98,603	949	
Total Popular, Inc.	\$ 1,151,758	\$ 9,294	\$ 199,523	\$ 761	\$ 1,351,281	\$ 10,055	

For the quarter ended September 30, 2011						
Puerto Rico		U.S. Mainland		Popular, Inc.		
Average	Interest	Average	Interest	Average	Interest	

Edgar Filing: POPULAR INC - Form 10-Q

(In thousands)	recorded investment	income recognized	recorded investment	income recognized	recorded investment	income recognized
Commercial multi-family	\$ 9,399	\$	\$ 4,349	\$	\$ 13,748	\$
Commercial real estate non-owner occupied	50,687	283	78,724	71	129,411	354
Commercial real estate owner occupied	193,918	694	22,490	23	216,408	717
Commercial and industrial	108,533	288	20,009	3	128,542	291
Construction	63,818		58,233		122,051	
Mortgage	239,026	2,974	20,826	391	259,852	3,365
Legacy			83,065	154	83,065	154
Leasing	3,284				3,284	
Consumer:						
Credit cards	20,622				20,622	
Helocs			947		947	
Personal	50,282				50,282	
Auto	32				32	
Other	283		1,361		1,644	
Covered loans	3,151	76			3,151	76
Total Popular, Inc.	\$ 743,035	\$ 4,315	\$ 290,004	\$ 642	\$ 1,033,039	\$ 4,957

Table of Contents

For the nine months ended September 30, 2012

(In thousands)	Puerto Rico		U.S. Mainland		Popular, Inc.	
	Average recorded investment	Interest income recognized	Average recorded investment	Interest income recognized	Average recorded investment	Interest income recognized
Commercial multi-family	\$ 15,083	\$	\$ 9,354	\$ 101	\$ 24,437	\$ 101
Commercial real estate non-owner occupied	60,972	597	61,907	965	122,879	1,562
Commercial real estate owner occupied	197,938	1,370	35,453	81	233,391	1,451
Commercial and industrial	123,062	1,119	21,416	37	144,478	1,156
Construction	46,383	205	19,808		66,191	205
Mortgage	423,571	18,751	52,613	1,492	476,184	20,243
Legacy			37,547	79	37,547	79
Leasing	5,494				5,494	
Consumer:						
Credit cards	38,839				38,839	
Helocs			51		51	
Personal	91,966				91,966	
Auto	126		69		195	
Other	3,394		2,399		5,793	
Covered loans	89,965	2,849			89,965	2,849
Total Popular, Inc.	\$ 1,096,793	\$ 24,891	\$ 240,617	\$ 2,755	\$ 1,337,410	\$ 27,646

For the nine months ended September 30, 2011

(In thousands)	Puerto Rico		U.S. Mainland		Popular, Inc.	
	Average recorded investment	Interest income recognized	Average recorded investment	Interest income recognized	Average recorded investment	Interest income recognized
Commercial multi-family	\$ 12,071	\$	\$ 5,165	\$	\$ 17,236	\$
Commercial real estate non-owner occupied	39,115	672	85,654	406	124,769	1,078
Commercial real estate owner occupied	188,945	1,599	18,508	221	207,453	1,820
Commercial and industrial	100,052	866	15,209	214	115,261	1,080
Construction	62,485	49	87,577	124	150,062	173
Mortgage	185,270	6,980	11,715	620	196,985	7,600
Legacy			70,634	186	70,634	186
Leasing	1,642				1,642	
Consumer:						
Credit cards	10,311				10,311	
Helocs			473		473	
Personal	25,141				25,141	
Auto	16				16	
Other	142		681		823	
Covered loans	1,575	76			1,575	76
Total Popular, Inc.	\$ 626,765	\$ 10,242	\$ 295,616	\$ 1,771	\$ 922,381	\$ 12,013

Modifications

Troubled debt restructurings related to non-covered loan portfolios amounted to \$1.0 billion at September 30, 2012 (December 31, 2011 \$881 million). The amount of outstanding commitments to lend additional funds to debtors owing receivables whose terms have been modified in troubled debt restructurings amounted to \$21 thousand related to the construction loan portfolio and \$3 million related to the commercial loan portfolio at September 30, 2012 (December 31, 2011 \$152 thousand and \$3 million, respectively).

A modification of a loan constitutes a troubled debt restructuring (TDR) when a borrower is experiencing financial difficulty and the modification constitutes a concession.

Edgar Filing: POPULAR INC - Form 10-Q

Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting evergreen revolving credit lines to long-term loans. Commercial real estate (CRE), which includes multifamily, owner-occupied and non-owner occupied CRE, and construction loans modified in a TDR often involve reducing the interest rate for a limited period of time or the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or reductions in the payment plan. Construction loans modified in a TDR may also involve extending the interest-only payment period.

Table of Contents

Residential mortgage loans modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers' financial needs for a period of time, normally five years to ten years. After the lowered monthly payment period ends, the borrower reverts back to paying principal and interest per the original terms with the maturity date adjusted accordingly.

Home equity modifications are made infrequently and are not offered if the Corporation also holds the first mortgage. Home equity modifications are uniquely designed to meet the specific needs of each borrower. Automobile loans modified in a TDR are primarily comprised of loans where the Corporation has lowered monthly payments by extending the term. Credit cards modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers' financial needs for a period of time, normally up to 24 months.

Loans modified in a TDR that are not accounted pursuant to ASC 310-30 are typically already in non-accrual status at the time of the modification and partial charge-offs have in some cases already been taken against the outstanding loan balance. The TDR loan continues in non-accrual status until the borrower has demonstrated a willingness and ability to make the restructured loan payments (generally at least six months of sustained performance after the modification (or one year for loans providing for quarterly or semi-annual payments)) and management has concluded that it is probable that the borrower would not be in payment default in the foreseeable future.

Loans modified in a TDR may have the financial effect to the Corporation of increasing the specific allowance for loan losses associated with the loan. Consumer and residential mortgage loans modified under the Corporation's loss mitigation programs that are determined to be TDRs are individually evaluated for impairment based on an analysis of discounted cash flows.

For consumer and mortgage loans that are modified with regard to payment terms and which constitute TDRs, the discounted cash flow value method is used as the impairment valuation is more appropriately calculated based on the ongoing cash flow from the individuals rather than the liquidation of the asset. The computations give consideration to probability of defaults and loss-given-foreclosure on the related estimated cash flows.

Commercial and construction loans that have been modified as part of loss mitigation efforts are evaluated individually for impairment. The vast majority of the Corporation's modified commercial loans are measured for impairment using the estimated fair value of the collateral, as these are normally considered as collateral dependent loans. In very few instances, the Corporation measures modified commercial loans at their estimated realizable values determined by discounting the expected future cash flows. Construction loans that have been modified are also accounted for as collateral dependent loans. The Corporation determines the fair value measurement dependent upon its exit strategy for the particular asset(s) acquired in foreclosure.

The following tables present the loan count by type of modification for those loans modified in a TDR during the quarter and nine months ended September 30, 2012 and 2011.

	Puerto Rico For the quarter ended September 30, 2012				For the nine months ended September 30, 2012			
	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other
Commercial real estate non-owner occupied	2				5	4		
Commercial real estate owner occupied	1	5			7	20		
Commercial and industrial	1	8			27	61		
Construction	7				8	1		
Mortgage	272	42	406	40	433	125	1,200	150
Leasing		16				49	28	
Consumer:								
Credit cards	311			268	1,268			942
Personal	231	4			901	25		
Auto		2	1			3	3	
Other	14				39			

Edgar Filing: POPULAR INC - Form 10-Q

Total	839	77	407	308	2,688	288	1,231	1,092
-------	-----	----	-----	-----	-------	-----	-------	-------

44

Table of Contents

	U.S. Mainland For the quarter ended September 30, 2012				For the nine months ended September 30, 2012			
	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other
Commercial real estate non-owner occupied		2			1	2		1
Commercial real estate owner occupied				1				1
Construction								1
Mortgage	1	1	16		4	1	64	
Legacy					1			2
Consumer: HELOCs	1		1		1		2	
Total	2	3	17	1	7	3	66	5

	Popular, Inc. For the quarter ended September 30, 2012				For the nine months ended September 30, 2012			
	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other
Commercial real estate non-owner occupied	2	2			6	6		1
Commercial real estate owner occupied	1	5		1	7	20		1
Commercial and industrial	1	8			27	61		
Construction	7				8	1		1
Mortgage	273	43	422	40	437	126	1,264	150
Legacy					1			2
Leasing		16				49	28	
Consumer: Credit cards	311			268	1,268			942
HELOCs	1		1		1		2	
Personal	231	4			901	25		
Auto		2	1			3	3	
Other	14				39			
Total	841	80	424	309	2,695	291	1,297	1,097

	Puerto Rico For the quarter ended September 30, 2011				For the nine months ended September 30, 2011			
	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other
Commercial multi-family					1			
Commercial real estate non-owner occupied	1				5	2		
	16	3			48	4		

Edgar Filing: POPULAR INC - Form 10-Q

Commercial real estate owner occupied								
Commercial and industrial	21	11			83		16	
Construction	1				2			
Mortgage	9	106	366	13	35	340	1,220	36
Leasing		41	5			136	16	
Consumer:								
Credit cards	420			358	1,149			959
Personal	607	28			1,775	52		
Auto			2					7
Other	21				50			
Total	1,096	189	373	371	3,148	550	1,243	995

Table of Contents

	U.S. Mainland For the quarter ended September 30, 2011				For the nine months ended September 30, 2011			
	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other
Commercial real estate non-owner occupied				1				1
Commercial real estate owner occupied								2
Commercial and industrial						1		1
Construction				1				4
Mortgage	13	3	183	3	14	4	254	3
Legacy								4
Consumer:								
Other			1				1	
Total	13	3	184	5	14	5	255	15

	Popular, Inc. For the quarter ended September 30, 2011				For the nine months ended September 30, 2011			
	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other	Reduction in interest rate	Extension of maturity date	Combination of reduction in interest rate and extension of maturity date	Other
Commercial multi-family					1			
Commercial real estate non-owner occupied	1			1	5	2		1
Commercial real estate owner occupied	16	3			48	4		2
Commercial and industrial	21	11			83	17		1
Construction	1			1	2			4
Mortgage	22	109	549	16	49	344	1,474	39
Legacy								4
Leasing		41	5			136	16	
Consumer:								
Credit cards	420			358	1,149			959
Personal	607	28			1,775	52		
Auto			2				7	
Other	21		1		50		1	
Total	1,109	192	557	376	3,162	555	1,498	1,010

The following tables present by class, quantitative information related to loans modified as TDRs during the quarter and nine months ended September 30, 2012 and 2011.

(Dollars in thousands)	Puerto Rico For the quarter ended September 30, 2012			Increase (decrease) in the allowance for loan losses as a result of modification
	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	

Edgar Filing: POPULAR INC - Form 10-Q

Commercial real estate non-owner occupied	2	\$ 4,813	\$ 4,813	\$ 368
Commercial real estate owner occupied	6	1,626	1,619	(6)
Commercial and industrial	9	13,692	3,873	(6,596)
Construction	7	5,025	4,230	(263)
Mortgage	760	98,555	116,854	5,775
Leasing	16	256	241	29
Consumer:				
Credit cards	579	5,100	6,000	20
Personal	235	4,054	4,083	663
Auto	2	20	23	2
Other	14	54	54	
Total	1,630	\$ 133,195	\$ 141,790	\$ (8)

Table of Contents

U.S. Mainland				
For the quarter ended September 30, 2012				
(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	2	\$ 3,968	\$ 3,921	\$
Commercial real estate owner occupied	1	2,246	1,750	(106)
Mortgage	18	1,765	1,823	298
Consumer:				
HELOCs	2	281	275	3
Total	23	\$ 8,260	\$ 7,769	\$ 195

Popular, Inc.				
For the quarter ended September 30, 2012				
(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	4	\$ 8,781	\$ 8,734	\$ 368
Commercial real estate owner occupied	7	3,872	3,369	(112)
Commercial and industrial	9	13,692	3,873	(6,596)
Construction	7	5,025	4,230	(263)
Mortgage	778	100,320	118,677	6,073
Leasing	16	256	241	29
Consumer:				
Credit cards	579	5,100	6,000	20
HELOCs	2	281	275	3
Personal	235	4,054	4,083	663
Auto	2	20	23	2
Other	14	54	54	
Total	1,653	\$ 141,455	\$ 149,559	\$ 187

Puerto Rico				
For the quarter ended September 30, 2011				
(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	1	\$ 1,180	\$ 1,180	\$ (43)
Commercial real estate owner occupied	19	30,256	30,256	(1,052)
Commercial and industrial	32	28,622	28,622	2,518
Construction	1	1,341	1,341	187
Mortgage	494	65,849	68,279	3,122
Leasing	46	1,092	1,059	
Consumer:				
Credit cards	778	6,820	7,622	47
Personal	635	7,525	7,522	
Auto	2	18	19	
Other	21	106	105	
Total	2,029	\$ 142,809	\$ 146,005	\$ 4,779

Table of Contents

U.S. Mainland
For the quarter ended September 30, 2011

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	1	\$ 2,043	\$ 2,032	\$
Construction	1	5,715	5,740	(189)
Mortgage	202	20,390	21,606	7,707
Consumer:				
Other	1	1,079	1,135	1
Total	205	\$ 29,227	\$ 30,513	\$ 7,519

Popular, Inc.
For the quarter ended September 30, 2011

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	2	\$ 3,223	\$ 3,212	\$ (43)
Commercial real estate owner occupied	19	30,256	30,256	(1,052)
Commercial and industrial	32	28,622	28,622	2,518
Construction	2	7,056	7,081	(2)
Mortgage	696	86,239	89,885	10,829
Leasing	46	1,092	1,059	
Consumer:				
Credit cards	778	6,820	7,622	47
Personal	635	7,525	7,522	
Auto	2	18	19	
Other	22	1,185	1,240	1
Total	2,234	\$ 172,036	\$ 176,518	\$ 12,298

Puerto Rico
For the nine months ended September 30, 2012

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	8	\$ 8,754	\$ 7,810	\$ (606)
Commercial real estate owner occupied	27	9,319	8,901	(42)
Commercial and industrial	87	38,549	28,306	(6,352)
Construction	9	6,122	5,327	(211)
Mortgage	1,908	251,763	274,045	17,150
Leasing	78	1,265	1,208	132
Consumer:				
Credit cards	2,210	18,621	21,347	64
Personal	926	13,132	13,162	2,165

Edgar Filing: POPULAR INC - Form 10-Q

Auto	5	68	50	1
Other	39	129	128	
Total	5,297	\$ 347,722	\$ 360,284	\$ 12,301

U.S. mainland
For the nine months ended September 30, 2012

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	4	\$ 9,765	\$ 9,457	\$ 184
Commercial real estate owner occupied	1	2,246	1,750	(106)
Construction	1	1,573	1,573	
Mortgage	69	7,168	7,248	1,133
Legacy	3	1,272	1,267	(3)
Consumer: HELOCs	3	431	409	3
Total	81	\$ 22,455	\$ 21,704	\$ 1,211

Edgar Filing: POPULAR INC - Form 10-Q

Table of Contents

Popular, Inc.
For the nine months ended September 30, 2012

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial real estate non-owner occupied	12	\$ 18,519	\$ 17,267	\$ (422)
Commercial real estate owner occupied	28	11,565	10,651	(148)
Commercial and industrial	87	38,549	28,306	(6,352)
Construction	10	7,695	6,900	(211)
Mortgage	1,977	258,931	281,293	18,283
Legacy	3	1,272	1,267	(3)
Leasing	78	1,265	1,208	132
Consumer:				
Credit cards	2,210	18,621	21,347	64
HELOCs	3	431	409	3
Personal	926	13,132	13,162	2,165
Auto	5	68	50	1
Other	39	129	128	
Total	5,378	\$ 370,177	\$ 381,988	\$ 13,512

Puerto Rico
For the nine months ended September 30, 2011

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial multi-family	1	\$ 143	\$ 143	\$ (4)
Commercial real estate non-owner occupied	7	7,940	7,940	(216)
Commercial real estate owner occupied	52	36,507	36,507	(990)
Commercial and industrial	99	39,011	39,011	1,693
Construction	2	2,224	2,224	165
Mortgage	1,631	224,027	242,416	6,092
Leasing	152	3,451	3,301	(1)
Consumer:				
Credit cards	2,108	19,438	21,792	143
Personal	1,827	22,459	22,443	(1)
Auto	7	64	67	
Other	50	210	207	
Total	5,936	\$ 355,474	\$ 376,051	\$ 6,881

U.S. mainland
For the nine months ended September 30, 2011

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
	1	\$ 2,043	\$ 2,032	\$

Edgar Filing: POPULAR INC - Form 10-Q

Commercial real estate non-owner occupied				
Commercial real estate owner occupied	2	10,590	7,323	(420)
Commercial and industrial	2	11,878	9,742	(421)
Construction	4	13,173	7,595	(189)
Mortgage	275	27,486	28,927	10,405
Legacy	4	3,016	3,097	(125)
Consumer:				
Other	1	1,079	1,135	1
Total	289	\$ 69,265	\$ 59,851	\$ 9,251

Table of Contents

Popular, Inc.
For the nine months ended September 30, 2011

(Dollars in thousands)	Loan count	Pre-modification outstanding recorded investment	Post-modification outstanding recorded investment	Increase (decrease) in the allowance for loan losses as a result of modification
Commercial multi-family	1	\$ 143	143	\$ (4)
Commercial real estate non-owner occupied	8	9,983	9,972	(216)
Commercial real estate owner occupied	54	47,097	43,830	(1,410)
Commercial and industrial	101	50,889	48,753	1,272
Construction	6	15,397	9,819	(24)
Mortgage	1,906	251,513	271,343	16,497
Legacy	4	3,016	3,097	(125)
Leasing	152	3,451	3,301	(1)
Consumer:				
Credit cards	2,108	19,438	21,792	143
Personal	1,827	22,459	22,443	(1)
Auto	7	64	67	
Other	51	1,289	1,342	1
Total	6,225	\$ 424,739	\$ 435,902	\$ 16,132

Four loans comprising a recorded investment of approximately \$27 million were restructured into multiple notes (Note A / B split) during the quarter ended September 30, 2012. The Corporation recorded approximately \$7.0 million in loan charge-offs as part of the loan restructurings. The renegotiations of these loans were made after analyzing the borrowers' capacity to repay the debt, collateral and ability to perform under the modified terms. The recorded investment on these commercial TDRs amounted to approximately \$21 million at September 30, 2012 with a related allowance for loan losses amounting to approximately \$357 thousand.

The following tables present by class, TDRs that were subject to payment default and that had been modified as a TDR during the twelve months preceding the default date. Payment default is defined as a restructured loan becoming 90 days past due after being modified, foreclosed or charged-off, whichever occurs first. The recorded investment at September 30, 2012 is inclusive of all partial paydowns and charge-offs since modification date. Loans modified as a TDR that were fully paid down, charged-off or foreclosed upon by period end are not reported.

(Dollars In thousands)	Puerto Rico		Defaulted during the nine months ended	
	Defaulted during the quarter ended September 30, 2012	Recorded investment as of first default date	Defaulted during the nine months ended September 30, 2012	Recorded investment as of first default date
	Loan count		Loan count	
Commercial real estate non-owner occupied		\$ 1,897	2	\$ 1,897
Commercial real estate owner occupied	7	3,274	20	8,206
Commercial and industrial	5	2,310	15	7,202
Mortgage	203	26,780	542	77,707
Leasing	9	163	26	440
Consumer				
Credit cards	282	2,413	332	2,930
Personal	77	547	111	990
Auto	2	32	3	48
Other			1	1
Total	585	\$ 35,519	1,052	\$ 99,421

Table of Contents

(Dollars In thousands)	U.S. Mainland		Defaulted during the nine months ended	
	Defaulted during the quarter ended		September 30, 2012	
	Loan count	Recorded investment as of first default date	Loan count	Recorded investment as of first default date
Commercial real estate non-owner occupied			1	\$ 1,935
Mortgage	3	\$ 336	6	415
Total	3	\$ 336	7	\$ 2,350

(Dollars In thousands)	Popular, Inc.		Defaulted during the nine months ended	
	Defaulted during the quarter ended		September 30, 2012	
	Loan count	Recorded investment as of first default date	Loan count	Recorded investment as of first default date
Commercial real estate non-owner occupied		\$	3	\$ 3,832
Commercial real estate owner occupied	7	3,274	20	8,206
Commercial and industrial	5	2,310	15	7,202
Mortgage	206	27,116	548	78,122
Legacy	9	163	26	440
Consumer:				
Credit cards	282	2,413	332	2,930
Personal	77	547	111	990
Auto	2	32	3	48
Other			1	1
Total	588	\$ 35,855	1,059	\$ 101,771

(Dollars In thousands)	Puerto Rico		Defaulted during the nine months ended	
	Defaulted during the quarter ended		September 30, 2011	
	Loan count	Recorded investment as of first default date	Loan count	Recorded investment as of first default date
Commercial multi-family	1	\$ 143	1	\$ 143
Commercial real estate non-owner occupied	1	710	1	710
Commercial real estate owner occupied	4	1,736	5	4,986
Commercial and industrial	15	1,568	15	1,568
Construction			1	889
Mortgage	116	16,032	280	42,956
Leasing	17	209	32	623
Consumer				
Credit cards	137	1,117	308	3,066
Personal	150	1,094	217	986
Auto			1	5
Other	1	1	3	29

Edgar Filing: POPULAR INC - Form 10-Q

Total	442	\$	22,610	864	\$	55,961
-------	-----	----	--------	-----	----	--------

Table of Contents

(Dollars In thousands)	U.S. Mainland Defaulted during the quarter ended September 30, 2011		Defaulted during the nine months ended September 30, 2011	
	Loan count	Recorded investment as of first default date	Loan count	Recorded investment as of first default date
Commercial and industrial	1	\$ 6,492	2	\$ 6,854
Construction	1	5,740	4	13,335
Mortgage	11	1,491	17	1,936
Legacy			6	3,817
Total	13	\$ 13,723	29	\$ 25,942

(Dollars In thousands)	Popular, Inc. Defaulted during the quarter ended September 30, 2011		Defaulted during the nine months ended September 30, 2011	
	Loan count	Recorded investment as of first default date	Loan count	Recorded investment as of first default date
Commercial multi-family	1	\$ 143	1	\$ 143
Commercial real estate non-owner occupied	1	710	1	710
Commercial real estate owner occupied	4	1,736	5	4,986
Commercial and industrial	16	8,060	17	8,422
Construction	1	5,740	5	14,224
Mortgage	127	17,523	297	44,892
Legacy			6	3,817
Leasing	17	209	32	623
Consumer:				
Credit cards	137	1,117	308	3,066
Personal	150	1,094	217	986
Auto			1	5
Other	1	1	3	29
Total	455	\$ 36,333	893	\$ 81,903

Commercial, consumer and mortgage loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Corporation evaluates the loan for possible further impairment. The allowance for loan losses may be increased or partial charge-offs may be taken to further write-down the carrying value of the loan.

Credit Quality

The Corporation has defined a dual risk rating system to assign a rating to all credit exposures, particularly for the commercial and construction loan portfolios. Risk ratings in the aggregate provide the Corporation's management the asset quality profile for the loan portfolio. The dual risk rating system provides for the assignment of ratings at the obligor level based on the financial condition of the borrower, and at the credit facility level based on the collateral supporting the transaction. The Corporation's consumer and mortgage loans are not subject to the dual risk rating system. Consumer and mortgage loans are classified substandard or loss based on their delinquency status. All other consumer and mortgage loans that are not classified as substandard or loss would be considered unrated.

The Corporation's obligor risk rating scales range from rating 1 (Excellent) to rating 14 (Loss). The obligor risk rating reflects the risk of payment default of a borrower in the ordinary course of business.

Pass Credit Classifications:

Edgar Filing: POPULAR INC - Form 10-Q

Pass (Scales 1 through 8) Loans classified as pass have a well defined primary source of repayment very likely to be sufficient, with no apparent risk, strong financial position, minimal operating risk, profitability, liquidity and capitalization better than industry standards.

Watch (Scale 9) Loans classified as watch have acceptable business credit, but borrower's operations, cash flow or financial condition evidence more than average risk, requires above average levels of supervision and attention from Loan Officers.

Special Mention (Scale 10) Loans classified as special mention have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Corporation's credit position at some future date.

Table of ContentsAdversely Classified Classifications:

Substandard (Scales 11 and 12) Loans classified as substandard are deemed to be inadequately protected by the current net worth and payment capacity of the obligor or of the collateral pledged, if any. Loans classified as such have well-defined weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful (Scale 13) Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the additional characteristic that the weaknesses make the collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loss (Scale 14) Uncollectible and of such little value that continuance as a bankable asset is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be effected in the future.

Risk ratings scales 10 through 14 conform to regulatory ratings. The assignment of the obligor risk rating is based on relevant information about the ability of borrowers to service their debts such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors.

The Corporation periodically reviews loans classified as watch list or worse, to evaluate if they are properly classified, and to determine impairment, if any. The frequency of these reviews will depend on the amount of the aggregate outstanding debt, and the risk rating classification of the obligor. In addition, during the renewal process of applicable credit facilities, the Corporation evaluates the corresponding loan grades.

Loans classified as pass credits are excluded from the scope of the review process described above until: (a) they become past due; (b) management becomes aware of deterioration in the creditworthiness of the borrower; or (c) the customer contacts the Corporation for a modification. In these circumstances, the credit facilities are specifically evaluated to assign the appropriate risk rating classification.

The Corporation has a Credit Process Review Group within the Corporate Credit Risk Management Division (CCRMD), which performs annual comprehensive credit process reviews of several middle markets, construction, asset-based and corporate banking lending groups in BPPR. This group evaluates the credit risk profile of each originating unit along with each unit's credit administration effectiveness, including the assessment of the risk rating representative of the current credit quality of the loans, and the evaluation of collateral documentation. The monitoring performed by this group contributes to assess compliance with credit policies and underwriting standards, determine the current level of credit risk, evaluate the effectiveness of the credit management process and identify control deficiencies that may arise in the credit-granting process. Based on its findings, the Credit Process Review Group recommends corrective actions, if necessary, that help in maintaining a sound credit process. CCRMD has contracted an outside loan review firm to perform the credit process reviews for the portfolios of commercial and construction loans in the U.S. mainland operations. The CCRMD participates in defining the review plan with the outside loan review firm and actively participates in the discussions of the results of the loan reviews with the business units. The CCRMD may periodically review the work performed by the outside loan review firm. CCRMD reports the results of the credit process reviews to the Risk Management Committee of the Corporation's Board of Directors.

The following table presents the outstanding balance, net of unearned income, of non-covered loans held-in-portfolio based on the Corporation's assignment of obligor risk ratings as defined at September 30, 2012 and December 31, 2011.

(In thousands)	September 30, 2012						Sub-total	Pass/ Unrated	Total
	Watch	Special Mention	Substandard	Doubtful	Loss				
Puerto Rico⁽¹⁾									
Commercial multi-family	\$ 991	\$ 263	\$ 25,070	\$	\$	\$ 26,324	\$ 92,963	\$ 119,287	
Commercial real estate non-owner occupied	119,520	191,184	244,175	331		555,210	784,394	1,339,604	
Commercial real estate owner occupied	201,360	187,835	671,808	1,245		1,062,248	1,038,391	2,100,639	
Commercial and industrial	436,704	209,061	436,087	4,760	710	1,087,322	1,536,963	2,624,285	

Edgar Filing: POPULAR INC - Form 10-Q

Total Commercial	758,575	588,343	1,377,140	6,336	710	2,731,104	3,452,711	6,183,815
Construction	1,793	31,581	48,494			81,868	128,888	210,756

Table of Contents

Mortgage			571,364			571,364	4,347,521	4,918,885
Leasing			2,991	1,846		4,837	533,177	538,014
Consumer:								
Credit cards			22,364			22,364	1,158,441	1,180,805
Home equity lines of credit			1,271	3,311		4,582	12,664	17,246
Personal			8,938	181		9,119	1,205,981	1,215,100
Auto			7,731			7,731	537,791	545,522
Other			2,379			2,379	231,237	233,616
Total Consumer			42,683	3,492		46,175	3,146,114	3,192,289

Total Puerto Rico	\$	760,368	\$	619,924	\$	2,042,672	\$	6,336	\$	6,048	\$	3,435,348	\$	11,608,411	\$	15,043,759
-------------------	----	---------	----	---------	----	-----------	----	-------	----	-------	----	-----------	----	------------	----	------------

U.S. mainland

Commercial multi-family	\$	74,179	\$	20,540	\$	70,770	\$		\$		\$	165,489	\$	647,658	\$	813,147
Commercial real estate non-owner occupied		119,215		56,784		215,576						391,575		912,354		1,303,929
Commercial real estate owner occupied		21,226		9,829		127,720						158,775		380,660		539,435
Commercial and industrial		23,235		24,446		68,510						116,191		672,114		788,305

Total Commercial		237,855		111,599		482,576						832,030		2,612,786		3,444,816
Construction		1,515				31,936						33,451		14,246		47,697
Mortgage						35,634						35,634		1,067,903		1,103,537
Legacy		23,577		15,442		129,284						168,303		297,545		465,848
Consumer																
Credit cards						478						5		483		14,125
Home equity lines of credit						5,887						4,549		10,436		478,524
Personal						1,064						599		1,663		140,678
Auto												8		8		951
Other						36								36		1,292

Total Consumer						7,465						5,161		12,626		635,570
----------------	--	--	--	--	--	-------	--	--	--	--	--	-------	--	--------	--	---------

Total U.S. mainland	\$	262,947	\$	127,041	\$	686,895	\$		\$	5,161	\$	1,082,044	\$	4,628,050	\$	5,710,094
---------------------	----	---------	----	---------	----	---------	----	--	----	-------	----	-----------	----	-----------	----	-----------

Popular, Inc.

Commercial multi-family	\$	75,170	\$	20,803	\$	95,840	\$		\$		\$	191,813	\$	740,621	\$	932,434
Commercial real estate non-owner occupied		238,735		247,968		459,751		331				946,785		1,696,748		2,643,533
Commercial real estate owner occupied		222,586		197,664		799,528		1,245				1,221,023		1,419,051		2,640,074
Commercial and industrial		459,939		233,507		504,597		4,760		710		1,203,513		2,209,077		3,412,590

Total Commercial		996,430		699,942		1,859,716		6,336		710		3,563,134		6,065,497		9,628,631
Construction		3,308		31,581		80,430						115,319		143,134		258,453
Mortgage						606,998						606,998		5,415,424		6,022,422
Legacy		23,577		15,442		129,284						168,303		297,545		465,848
Leasing						2,991						1,846		4,837		538,014
Consumer																
Credit cards						22,842						5		22,847		1,172,566
Home equity lines of credit						7,158						7,860		15,018		506,206
Personal						10,002						780		10,782		1,357,441
Auto						7,731						8		7,739		546,481
Other						2,415								2,415		234,944

Edgar Filing: POPULAR INC - Form 10-Q

Total Consumer			50,148		8,653	58,801	3,781,684	3,840,485
Total Popular, Inc.	\$ 1,023,315	\$ 746,965	\$ 2,729,567	\$ 6,336	\$ 11,209	\$ 4,517,392	\$ 16,236,461	\$ 20,753,853

The following table presents the weighted average obligor risk rating at September 30, 2012 for those classifications that consider a range of rating scales.

Weighted average obligor risk rating

	(Scales 11 and 12) Substandard	(Scales 1 through 8) Pass
Puerto Rico:[1]		
Commercial multi-family	11.96	5.61
Commercial real estate non-owner occupied	11.30	6.98
Commercial real estate owner occupied	11.55	6.94
Commercial and industrial	11.36	6.60
Total Commercial	11.45	6.78
Construction	11.84	7.86
U.S. mainland:		
Commercial multi-family	11.25	7.17
Commercial real estate non-owner occupied	11.41	7.02
Commercial real estate owner occupied	11.30	6.95
Commercial and industrial	11.21	6.79
Total Commercial	11.33	6.78
Construction	11.38	7.24
Legacy	11.31	7.50

[1] Excludes covered loans acquired in the Westernbank FDIC-assisted transaction.

Table of Contents

	December 31, 2011							
(In thousands)	Watch	Special Mention	Substandard	Doubtful	Loss	Sub-total	Pass/ Unrated	Total
Puerto Rico^[1]								
Commercial multi-family	\$ 420	\$ 698	\$ 11,848	\$	\$	\$ 12,966	\$ 110,150	\$ 123,116
Commercial real estate non-owner occupied	177,523	134,266	210,596	2,886		525,271	736,235	1,261,506
Commercial real estate owner occupied	201,375	192,591	680,912	4,631		1,079,509	1,151,917	2,231,426
Commercial and industrial	248,188	282,935	439,853	3,326	1,458	975,760	1,878,774	2,854,534
Total Commercial	627,506	610,490	1,343,209	10,843	1,458	2,593,506	3,877,076	6,470,582
Construction	2,245	27,820	69,562	1,586		101,213	59,728	160,941
Mortgage			626,771			626,771	4,062,712	4,689,483
Leasing			1,365		4,277	5,642	543,064	548,706
Consumer								
Credit cards			26,373			26,373	1,189,447	1,215,820
Home equity lines of credit			1,757		3,456	5,213	14,838	20,051
Personal			8,523		559	9,082	974,106	983,188
Auto			6,830			6,830	509,434	516,264
Other			10,165			10,165	224,939	235,104
Total Consumer			53,648		4,015	57,663	2,912,764	2,970,427
Total Puerto Rico	\$ 629,751	\$ 638,310	\$ 2,094,555	\$ 12,429	\$ 9,750	\$ 3,384,795	\$ 11,455,344	\$ 14,840,139
U.S. mainland								
Commercial multi-family	\$ 71,335	\$ 8,230	\$ 69,400	\$	\$	\$ 148,965	\$ 536,852	\$ 685,817
Commercial real estate non-owner occupied	192,080	48,085	231,266			471,431	932,562	1,403,993
Commercial real estate owner occupied	21,109	20,859	146,367			188,335	397,505	585,840
Commercial and industrial	30,020	26,131	102,607			158,758	668,337	827,095
Total Commercial	314,544	103,305	549,640			967,489	2,535,256	3,502,745
Construction	3,202	10,609	54,096			67,907	11,091	78,998
Mortgage			37,236			37,236	791,741	828,977
Legacy	34,233	38,724	148,629			221,586	426,823	648,409
Consumer								
Credit cards			735			735	13,474	14,209
Home equity lines of credit			4,774		6,590	11,364	526,479	537,843
Personal			128		93	221	147,184	147,405
Auto			6		28	34	2,178	2,212
Other			24			24	1,635	1,659
Total Consumer			5,667		6,711	12,378	690,950	703,328
Total U.S. mainland	\$ 351,979	\$ 152,638	\$ 795,268	\$	\$ 6,711	\$ 1,306,596	\$ 4,455,861	\$ 5,762,457
Popular, Inc.								
Commercial multi-family	\$ 71,755	\$ 8,928	\$ 81,248	\$	\$	\$ 161,931	\$ 647,002	\$ 808,933
Commercial real estate non-owner occupied	369,603	182,351	441,862	2,886		996,702	1,668,797	2,665,499
Commercial real estate owner occupied	222,484	213,450	827,279	4,631		1,267,844	1,549,422	2,817,266
Commercial and industrial	278,208	309,066	542,460	3,326	1,458	1,134,518	2,547,111	3,681,629

Edgar Filing: POPULAR INC - Form 10-Q

Total Commercial	942,050	713,795	1,892,849	10,843	1,458	3,560,995	6,412,332	9,973,327
Construction	5,447	38,429	123,658	1,586		169,120	70,819	239,939
Mortgage			664,007			664,007	4,854,453	5,518,460
Legacy	34,233	38,724	148,629			221,586	426,823	648,409
Leasing			1,365		4,277	5,642	543,064	548,706
Consumer								
Credit cards			27,108			27,108	1,202,921	1,230,029
Home equity lines of credit			6,531		10,046	16,577	541,317	557,894
Personal			8,651		652	9,303	1,121,290	1,130,593
Auto			6,836		28	6,864	511,612	518,476
Other			10,189			10,189	226,574	236,763
Total Consumer			59,315		10,726	70,041	3,603,714	3,673,755
Total Popular, Inc.	\$ 981,730	\$ 790,948	\$ 2,889,823	\$ 12,429	\$ 16,461	\$ 4,691,391	\$ 15,911,205	\$ 20,602,596

Table of Contents

The following table presents the weighted average obligor risk rating at December 31, 2011 for those classifications that consider a range of rating scales.

Weighted average obligor risk rating

	(Scales 11 and 12) Substandard	(Scales 1 through 8) Pass
Puerto Rico:[1]		
Commercial multi-family	11.91	5.92
Commercial real estate non-owner occupied	11.23	7.16
Commercial real estate owner occupied	11.56	6.85
Commercial and industrial	11.40	6.62
Total Commercial	11.46	6.79
Construction	11.76	7.84
U.S. mainland:		
	Substandard	Pass
Commercial multi-family	11.20	7.09
Commercial real estate non-owner occupied	11.35	7.00
Commercial real estate owner occupied	11.41	7.04
Commercial and industrial	11.38	6.85
Total Commercial	11.35	6.99
Construction	11.78	7.52
Legacy	11.45	7.47

[1] Excludes covered loans acquired in the Westernbank FDIC-assisted transaction.

Table of Contents**Note 9 FDIC loss share asset and true-up payment obligation**

In connection with the Westernbank FDIC-assisted transaction, BPPR entered into loss share agreements with the FDIC with respect to the covered loans and other real estate owned. Pursuant to the terms of the loss share agreements, the FDIC's obligation to reimburse BPPR for losses with respect to covered assets begins with the first dollar of loss incurred. The FDIC reimburses BPPR for 80% of losses with respect to covered assets, and BPPR reimburses the FDIC for 80% of recoveries with respect to losses for which the FDIC paid BPPR 80% reimbursement under the loss share agreements. The loss share agreement applicable to single-family residential mortgage loans provides for FDIC loss and recoveries sharing for ten years expiring in April 2020. The loss share agreement applicable to commercial (including construction) and consumer loans provides for FDIC loss sharing for five years expiring in April 2015 and BPPR reimbursement to the FDIC for eight years expiring in April 2018, in each case, on the same terms and conditions as described above.

The following table sets forth the activity in the FDIC loss share asset for the periods presented.

(In thousands)	Nine months ended September 30,	
	2012	2011
Balance at beginning of year	\$ 1,915,128	\$ 2,410,219
(Amortization) accretion of loss share indemnification asset, net	(95,972)	13,361
Credit impairment losses to be covered under loss sharing agreements	60,943	71,787
Decrease due to reciprocal accounting on the discount accretion for loans and unfunded commitments accounted for under ASC Subtopic 310-20	(744)	(32,919)
Payments received from FDIC under loss sharing agreements	(327,739)	(561,111)
Other adjustments attributable to FDIC loss sharing agreements	7,441	(6,278)
Balance at end of period	\$ 1,559,057	\$ 1,895,059

As part of the loss share agreements, BPPR has to make a true-up payment to the FDIC on the date that is 45 days following the last day (such day, the true-up measurement date) of the final shared-loss month, or upon the final disposition of all covered assets under the loss share agreements, in the event losses on the loss share agreements fail to reach expected levels. The estimated fair value of such true-up payment obligation is recorded as contingent consideration, which is included in the caption of other liabilities in the consolidated statements of financial condition. Under the loss sharing agreements, BPPR will pay to the FDIC 50% of the excess, if any, of: (i) 20% of the intrinsic loss estimate of \$4.6 billion (or \$925 million) (as determined by the FDIC) less (ii) the sum of: (A) 25% of the asset discount (per bid) (or \$1.1 billion); plus (B) 25% of the cumulative shared-loss payments (defined as the aggregate of all of the payments made or payable to BPPR minus the aggregate of all of the payments made or payable to the FDIC); plus (C) the sum of the period servicing amounts for every consecutive twelve-month period prior to and ending on the true-up measurement date in respect of each of the loss sharing agreements during which the loss sharing provisions of the applicable loss sharing agreement is in effect (defined as the product of the simple average of the principal amount of shared loss loans and shared loss assets at the beginning and end of such period times 1%).

The following table provides the fair value and the undiscounted amount of the true-up payment obligation at September 30, 2012 and December 31, 2011.

(In thousands)	September 30, 2012	December 31, 2011
Carrying amount (fair value)	\$ 103,189	\$ 98,340
Undiscounted amount ¹¹	\$ 171,654	\$ 170,973

Edgar Filing: POPULAR INC - Form 10-Q

[1] Increase from December 31, 2011 was due to changes in expected cash flows on the covered assets.

The loss share agreements contain specific terms and conditions regarding the management of the covered assets that BPPR must follow in order to receive reimbursement on losses from the FDIC. Under the loss share agreements, BPPR must:

manage and administer the covered assets and collect and effect charge-offs and recoveries with respect to such covered assets in a manner consistent with its usual and prudent business and banking practices and, with respect to single family shared-loss loans, the procedures (including collection procedures) customarily employed by BPPR in servicing and administering mortgage loans for its own account and the servicing procedures established by FNMA or the Federal Home Loan Mortgage Corporation (FHLMC), as in effect from time to time, and in accordance with accepted mortgage servicing practices of prudent lending institutions;

Table of Contents

exercise its best judgment in managing, administering and collecting amounts on covered assets and effecting charge-offs with respect to the covered assets;

use commercially reasonable efforts to maximize recoveries with respect to losses on single family shared-loss assets and best efforts to maximize collections with respect to commercial shared-loss assets;

retain sufficient staff to perform the duties under the loss share agreements;

adopt and implement accounting, reporting, record-keeping and similar systems with respect to the commercial shared-loss assets;

comply with the terms of the modification guidelines approved by the FDIC or another federal agency for any single-family shared-loss loan;

provide notice with respect to proposed transactions pursuant to which a third party or affiliate will manage, administer or collect any commercial shared-loss assets;

file monthly and quarterly certificates with the FDIC specifying the amount of losses, charge-offs and recoveries; and

maintain books and records sufficient to ensure and document compliance with the terms of the loss share agreements.

Note 10 Transfers of financial assets and mortgage servicing assets

The Corporation typically transfers conforming residential mortgage loans in conjunction with GNMA, FNMA and FHLMC securitization transactions whereby the loans are exchanged for cash or securities and servicing rights. The securities issued through these transactions are guaranteed by the corresponding agency and, as such, under seller/service agreements the Corporation is required to service the loans in accordance with the agencies' servicing guidelines and standards. Substantially all mortgage loans securitized by the Corporation in GNMA, FNMA and FHLMC securities have fixed rates and represent conforming loans. As seller, the Corporation has made certain representations and warranties with respect to the originally transferred loans and, in some instances, has sold loans with credit recourse to a government-sponsored entity, namely FNMA. Refer to Note 18 to the consolidated financial statements for a description of such arrangements.

No liabilities were incurred as a result of these securitizations during the quarters and nine months ended September 30, 2012 and 2011 because they did not contain any credit recourse arrangements. During the quarter ended September 30, 2012, the Corporation recorded a net gain \$18.0 million (September 30, 2011 \$1.6 million) related to the residential mortgage loans securitized. During the nine months ended September 30, 2012, the Corporation recorded a net gain \$45.6 million (September 30, 2011 \$12.0 million) related to the residential mortgage loans securitized.

The following tables present the initial fair value of the assets obtained as proceeds from residential mortgage loans securitized during the quarters and nine months ended September 30, 2012 and 2011:

(In thousands)	Proceeds Obtained During the Quarter Ended September 30, 2012			Initial Fair Value
	Level 1	Level 2	Level 3	
Assets				
Trading account securities:				
Mortgage-backed securities GNMA		\$ 180,827		\$ 180,827
Mortgage-backed securities FNMA		107,301		107,301
Mortgage-backed securities FHLMC		20,425		20,425

Edgar Filing: POPULAR INC - Form 10-Q

Total trading account securities	\$ 308,553		\$ 308,553
Mortgage servicing rights		\$ 3,777	\$ 3,777
Total	\$ 308,553	\$ 3,777	\$ 312,330

(In thousands)	Proceeds Obtained During the Nine Months Ended September 30, 2012			
	Level 1	Level 2	Level 3	Initial Fair Value
Assets				
Trading account securities:				
Mortgage-backed securities GNMA		\$ 575,642		\$ 575,642
Mortgage-backed securities FNMA		238,285		238,285
Mortgage-backed securities - FHLMC		20,425		20,425
Total trading account securities		\$ 834,352		\$ 834,352
Mortgage servicing rights			\$ 10,798	\$ 10,798
Total		\$ 834,352	\$ 10,798	\$ 845,150

Table of Contents

(In thousands)	Proceeds Obtained During the Quarter Ended September 30, 2011			Initial Fair Value
	Level 1	Level 2	Level 3	
Assets				
Trading account securities:				
Mortgage-backed securities GNMA		\$ 193,731		\$ 193,731
Mortgage-backed securities FNMA		42,079		42,079
Total trading account securities		\$ 235,810		\$ 235,810
Mortgage servicing rights			\$ 4,114	\$ 4,114
Total		\$ 235,810	\$ 4,114	\$ 239,924

(In thousands)	Proceeds Obtained During the Nine Months Ended September 30, 2011			Initial Fair Value
	Level 1	Level 2	Level 3	
Assets				
Trading account securities:				
Mortgage-backed securities GNMA		\$ 666,601	\$	\$ 666,601
Mortgage-backed securities FNMA		163,326		163,326
Total trading account securities		\$ 829,927	\$	\$ 829,927
Mortgage servicing rights			\$ 14,953	\$ 14,953
Total		\$ 829,927	\$ 14,953	\$ 844,880

During the nine months ended September 30, 2012, the Corporation retained servicing rights on whole loan sales involving approximately \$196 million in principal balance outstanding (September 30, 2011 \$84 million), with realized gains of approximately \$8.9 million (September 30, 2011 gains of \$1.7 million). All loan sales performed during the nine months ended September 30, 2012 and 2011 were without credit recourse agreements.

The Corporation recognizes as assets the rights to service loans for others, whether these rights are purchased or result from asset transfers such as sales and securitizations.

Classes of mortgage servicing rights were determined based on the different markets or types of assets being serviced. The Corporation recognizes the servicing rights of its banking subsidiaries that are related to residential mortgage loans as a class of servicing rights. These mortgage servicing rights (MSRs) are measured at fair value. Fair value determination is performed on a subsidiary basis, with assumptions varying in accordance with the types of assets or markets served.

The Corporation uses a discounted cash flow model to estimate the fair value of MSRs. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Prepayment speeds are adjusted for the Corporation's loan characteristics and portfolio behavior.

The following table presents the changes in MSRs measured using the fair value method for the nine months ended September 30, 2012 and 2011.

Table of Contents

(In thousands)	Residential MSR	
	September 30, 2012	September 30, 2011
Fair value at beginning of period	\$ 151,323	\$ 166,907
Purchases	1,620	1,251
Servicing from securitizations or asset transfers	12,842	15,651
Sale of servicing assets	(103)	
Changes due to payments on loans ^[1]	(14,262)	(9,770)
Reduction due to loan repurchases	(3,961)	(2,727)
Changes in fair value due to changes in valuation model inputs or assumptions	11,006	(13,876)
Other disposals	(98)	(210)
Fair value at end of period	\$ 158,367	\$ 157,226

[1] Represents the change due to collection / realization of expected cash flow over time.

Residential mortgage loans serviced for others were \$16.8 billion at September 30, 2012 (December 31, 2011 \$17.3 billion; September 30, 2011 \$17.4 billion).

Net mortgage servicing fees, a component of other service fees in the consolidated statements of operations, include the changes from period to period in the fair value of the MSR, including changes due to collection / realization of expected cash flows. Mortgage servicing fees, excluding fair value adjustments, for the quarter and nine months ended September 30, 2012 amounted to \$12.2 million and \$36.3 million, respectively (September 30, 2011 \$12.2 million and \$37.0 million, respectively). The banking subsidiaries receive servicing fees based on a percentage of the outstanding loan balance. At September 30, 2012, those weighted average mortgage servicing fees were 0.28% (September 30, 2011 0.27%). Under these servicing agreements, the banking subsidiaries do not generally earn significant prepayment penalty fees on the underlying loans serviced.

The section below includes information on assumptions used in the valuation model of the MSR, originated and purchased.

Key economic assumptions used in measuring the servicing rights derived from loans securitized or sold by the Corporation during the quarters and nine months ended September 30, 2012 and 2011 were as follows:

	Quarter ended		Nine months ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Prepayment speed	6.4 %	6.3 %	6.2 %	5.4 %
Weighted average life	15.6 years	15.8 years	16.2 years	18.6 years
Discount rate (annual rate)	11.3 %	11.6 %	11.4 %	11.5 %

Key economic assumptions used to estimate the fair value of MSR derived from sales and securitizations of mortgage loans performed by the banking subsidiaries and the sensitivity to immediate changes in those assumptions were as follows as of the end of the periods reported:

(In thousands)	Originated MSR		
	September 30, 2012	December 31, 2011	September 30, 2011
Fair value of servicing rights	\$ 105,836	\$ 99,280	\$ 99,901
Weighted average life	11.3 years	13.0 years	10.6 years
Weighted average prepayment speed (annual rate)	8.9 %	7.7 %	9.4 %
Impact on fair value of 10% adverse change	\$ (3,206)	\$ (2,744)	\$ (3,724)
	\$ (6,634)	\$ (5,800)	\$ (7,331)

Edgar Filing: POPULAR INC - Form 10-Q

Impact on fair value of 20% adverse change				
Weighted average discount rate (annual rate)	12.4 %	12.6 %	12.6 %	
Impact on fair value of 10% adverse change	\$ (4,255)	\$ (3,913)	\$ (4,177)	
Impact on fair value of 20% adverse change	\$ (8,654)	\$ (7,948)	\$ (8,123)	

Table of Contents

The banking subsidiaries also own servicing rights purchased from other financial institutions. The fair value of purchased MSR's, their related valuation assumptions and the sensitivity to immediate changes in those assumptions were as follows as of the end of the periods reported:

(In thousands)	Purchased MSR's		
	September 30, 2012	December 31, 2011	September 30, 2011
Fair value of servicing rights	\$ 52,531	\$ 52,043	\$ 57,325
Weighted average life	12.0 years	14.6 years	10.9 years
Weighted average prepayment speed (annual rate)	8.3 %	6.9 %	9.2 %
Impact on fair value of 10% adverse change	\$ (2,027)	\$ (1,887)	\$ (2,458)
Impact on fair value of 20% adverse change	\$ (3,624)	\$ (3,303)	\$ (4,401)
Weighted average discount rate (annual rate)	11.4 %	11.4 %	11.4 %
Impact on fair value of 10% adverse change	\$ (2,349)	\$ (2,376)	\$ (2,550)
Impact on fair value of 20% adverse change	\$ (4,214)	\$ (4,214)	\$ (4,552)

The sensitivity analyses presented in the tables above for servicing rights are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.

At September 30, 2012, the Corporation serviced \$3.1 billion (December 31, 2011 \$3.5 billion; September 30, 2011 \$3.6 billion) in residential mortgage loans with credit recourse to the Corporation.

Under the GNMA securitizations, the Corporation, as servicer, has the right to repurchase (but not the obligation), at its option and without GNMA's prior authorization, any loan that is collateral for a GNMA guaranteed mortgage-backed security when certain delinquency criteria are met. At the time that individual loans meet GNMA's specified delinquency criteria and are eligible for repurchase, the Corporation is deemed to have regained effective control over these loans if the Corporation was the pool issuer. At September 30, 2012, the Corporation had recorded \$70 million in mortgage loans on its consolidated statements of financial condition related to this buy-back option program (December 31, 2011 \$180 million; September 30, 2011 \$163 million). As long as the Corporation continues to service the loans that continue to be collateral in a GNMA guaranteed mortgage-backed security, the MSR is recognized by the Corporation. During the quarter ended September 30, 2012, the Corporation repurchased approximately \$184 million of mortgage loans under the GNMA buy-back option program. The determination to repurchase these loans was based on the economic benefits of the transaction, which results in a reduction of the servicing costs for these severely delinquent loans, mostly related to principal and interest advances. Furthermore, due to their guaranteed nature, the risk associated with the loans is minimal. The Corporation places these loans under its loss mitigation programs and once brought back to current status, these may be either retained in portfolio or re-sold in the secondary market.

Table of Contents**Note 11 Other assets**

The caption of other assets in the consolidated statements of financial condition consists of the following major categories:

(In thousands)	September 30, 2012	December 31, 2011
Net deferred tax assets (net of valuation allowance)	\$ 545,859	\$ 429,691
Investments under the equity method	218,045	313,152
Bank-owned life insurance program	232,499	238,077
Prepaid FDIC insurance assessment	30,053	58,082
Prepaid taxes	99,500	17,441
Other prepaid expenses	60,841	59,894
Derivative assets	49,879	61,886
Trades receivables from brokers and counterparties	287,322	69,535
Others	200,929	214,635
Total other assets	\$ 1,724,927	\$ 1,462,393

Note 12 Goodwill and other intangible assets

The changes in the carrying amount of goodwill for the nine months ended September 30, 2012 and 2011, allocated by reportable segments, were as follows (refer to Note 31 for the definition of the Corporation's reportable segments):

(In thousands)	2012				Balance at September 30, 2012
	Balance at January 1, 2012	Goodwill on acquisition	Purchase accounting adjustments	Other	
Banco Popular de Puerto Rico	\$ 246,272	\$	\$ (439)	\$ (154)	\$ 245,679
Banco Popular North America	402,078				402,078
Total Popular, Inc.	\$ 648,350	\$	\$ (439)	\$ (154)	\$ 647,757

(In thousands)	2011				Balance at September 30, 2011
	Balance at January 1, 2011	Goodwill on acquisition	Purchase accounting adjustments	Other	
Banco Popular de Puerto Rico	\$ 245,309	\$ 1,035	\$ (69)	\$	\$ 246,275
Banco Popular North America	402,078				402,078
Total Popular, Inc.	\$ 647,387	\$ 1,035	\$ (69)	\$	\$ 648,353

Purchase accounting adjustments consists of adjustments to the value of the assets acquired and liabilities assumed resulting from the completion of appraisals or other valuations, adjustments to initial estimates recorded for transaction costs, if any, and contingent consideration paid during a contractual contingency period.

The following table presents the gross amount of goodwill and accumulated impairment losses by reportable segments.

Edgar Filing: POPULAR INC - Form 10-Q

(In thousands)	September 30, 2012		Balance at January 1, 2012 (net amounts)	Balance at September 30, 2012 (gross amounts)	Accumulated impairment losses	Balance at September 30, 2012 (net amounts)
	Balance at January 1, 2012 (gross amounts)	Accumulated impairment losses				
Banco Popular de Puerto Rico	\$ 246,272	\$	\$ 246,272	\$ 245,679	\$	\$ 245,679
Banco Popular North America	566,489	164,411	402,078	566,489	164,411	402,078
Total Popular, Inc.	\$ 812,761	\$ 164,411	\$ 648,350	\$ 812,168	\$ 164,411	\$ 647,757

Table of Contents

(In thousands)	December 31, 2011		Balance at January 1, 2011 (net amounts)	Balance at December 31, 2011 (gross amounts)	Accumulated impairment losses	Balance at December 31, 2011 (net amounts)
	Balance at January 1, 2011 (gross amounts)	Accumulated impairment losses				
Banco Popular de Puerto Rico	\$ 245,309	\$	\$ 245,309	\$ 246,272	\$	\$ 246,272
Banco Popular North America	566,489	164,411	402,078	566,489	164,411	402,078
Total Popular, Inc.	\$ 811,798	\$ 164,411	\$ 647,387	\$ 812,761	\$ 164,411	\$ 648,350

At September 30, 2012 and December 31, 2011, the Corporation had \$ 6 million of identifiable intangible assets, with indefinite useful lives, mostly associated with E-LOAN s trademark.

The following table reflects the components of other intangible assets subject to amortization:

(In thousands)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value
September 30, 2012			
Core deposits	\$ 77,885	\$ 41,599	\$ 36,286
Other customer relationships	16,835	2,542	14,293
Other intangibles	135	65	70
Total other intangible assets	\$ 94,855	\$ 44,206	\$ 50,649
December 31, 2011			
Core deposits	\$ 80,591	\$ 38,199	\$ 42,392
Other customer relationships	19,953	4,643	15,310
Other intangibles	242	103	139
Total other intangible assets	\$ 100,786	\$ 42,945	\$ 57,841

Certain core deposits and other customer relationships intangibles with a gross amount of \$3 million and \$4 million, respectively, became fully amortized during the nine months ended September 30, 2012, and, as such, their gross amount and accumulated amortization were eliminated from the tabular disclosure presented above.

During the quarter ended September 30, 2012, the Corporation recognized \$ 2.5 million in amortization expense related to other intangible assets with definite useful lives (September 30, 2011 \$ 2.5 million). During the nine months ended September 30, 2012, the Corporation recognized \$ 7.6 million in amortization related to other intangible assets with definite useful lives (September 30, 2011 \$ 7.0 million).

Table of Contents

The following table presents the estimated amortization of the intangible assets with definite useful lives for each of the following periods:

(In thousands)	
Remaining 2012	\$ 2,468
Year 2013	9,871
Year 2014	9,227
Year 2015	7,084
Year 2016	6,799
Year 2017	4,050

Results of the Goodwill Impairment Test

The Corporation's goodwill and other identifiable intangible assets having an indefinite useful life are tested for impairment. Intangibles with indefinite lives are evaluated for impairment at least annually and on a more frequent basis if events or circumstances indicate impairment could have taken place. Such events could include, among others, a significant adverse change in the business climate, an adverse action by a regulator, an unanticipated change in the competitive environment and a decision to change the operations or dispose of a reporting unit.

Under applicable accounting standards, goodwill impairment analysis is a two-step test. The first step of the goodwill impairment test involves comparing the fair value of the reporting unit with its carrying amount, including goodwill. If the fair value of the reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired; however, if the carrying amount of the reporting unit exceeds its fair value, the second step must be performed. The second step involves calculating an implied fair value of goodwill for each reporting unit for which the first step indicated possible impairment. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination, which is the excess of the fair value of the reporting unit, as determined in the first step, over the aggregate fair values of the individual assets, liabilities and identifiable intangibles (including any unrecognized intangible assets, such as unrecognized core deposits and trademark) as if the reporting unit was being acquired in a business combination and the fair value of the reporting unit was the price paid to acquire the reporting unit. The Corporation estimates the fair values of the assets and liabilities of a reporting unit, consistent with the requirements of the fair value measurements accounting standard, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of the assets and liabilities reflects market conditions, thus volatility in prices could have a material impact on the determination of the implied fair value of the reporting unit goodwill at the impairment test date. The adjustments to measure the assets, liabilities and intangibles at fair value are for the purpose of measuring the implied fair value of goodwill and such adjustments are not reflected in the consolidated statement of condition. If the implied fair value of goodwill exceeds the goodwill assigned to the reporting unit, there is no impairment. If the goodwill assigned to a reporting unit exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss recognized cannot exceed the amount of goodwill assigned to a reporting unit, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted under applicable accounting standards.

The Corporation performed the annual goodwill impairment evaluation for the entire organization during the third quarter of 2012 using July 31, 2012 as the annual evaluation date. The reporting units utilized for this evaluation were those that are one level below the business segments, which are the legal entities within the reportable segment. The Corporation follows push-down accounting, as such all goodwill is assigned to the reporting units when carrying out a business combination.

In determining the fair value of a reporting unit, the Corporation generally uses a combination of methods, including market price multiples of comparable companies and transactions, as well as discounted cash flow analysis. Management evaluates the particular circumstances of each reporting unit in order to determine the most appropriate valuation methodology. The Corporation evaluates the results obtained under each valuation methodology to identify and understand the key value drivers in order to ascertain that the results obtained are reasonable and appropriate under the circumstances. Elements considered include current market and economic conditions, developments in specific lines of business, and any particular features in the individual reporting units.

Table of Contents

The computations require management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:

a selection of comparable publicly traded companies, based on nature of business, location and size;

a selection of comparable acquisition and capital raising transactions;

the discount rate applied to future earnings, based on an estimate of the cost of equity;

the potential future earnings of the reporting unit; and

the market growth and new business assumptions.

For purposes of the market comparable approach, valuations were determined by calculating average price multiples of relevant value drivers from a group of companies that are comparable to the reporting unit being analyzed and applying those price multiples to the value drivers of the reporting unit. Multiples used are minority based multiples and thus, no control premium adjustment is made to the comparable companies market multiples. While the market price multiple is not an assumption, a presumption that it provides an indicator of the value of the reporting unit is inherent in the valuation. The determination of the market comparables also involves a degree of judgment.

For purposes of the discounted cash flows (DCF) approach, the valuation is based on estimated future cash flows. The financial projections used in the DCF valuation analysis for each reporting unit are based on the most recent (as of the valuation date) financial projections presented to the Corporation's Asset / Liability Management Committee (ALCO). The growth assumptions included in these projections are based on management's expectations for each reporting unit's financial prospects considering economic and industry conditions as well as particular plans of each entity (i.e. restructuring plans, de-leveraging, etc.). The cost of equity used to discount the cash flows was calculated using the Ibbotson Build-Up Method and ranged from 11.93% to 18.38% for the 2012 analysis. The Ibbotson Build-Up Method builds up a cost of equity starting with the rate of return of a risk-free asset (20-year U.S. Treasury note) and adds to it additional risk elements such as equity risk premium, size premium and industry risk premium. The resulting discount rates were analyzed in terms of reasonability given the current market conditions and adjustments were made when necessary.

For BPNA, the only reporting unit that failed Step 1, the Corporation determined the fair value of Step 1 utilizing a DCF approach and a market value approach. The market value approach is based on a combination of price multiples from comparable companies and multiples from capital raising transactions of comparable companies. The market multiples used included price to book and price to tangible book . The Step 1 fair value for BPNA under both valuation approaches (market and DCF) was below the carrying amount of its equity book value as of the valuation date (July 31), requiring the completion of Step 2. In accordance with accounting standards, the Corporation performed a valuation of all assets and liabilities of BPNA, including any recognized and unrecognized intangible assets, to determine the fair value of BPNA's net assets. To complete Step 2, the Corporation subtracted from BPNA's Step 1 fair value the determined fair value of the net assets to arrive at the implied fair value of goodwill. The results of the Step 2 indicated that the implied fair value of goodwill exceeded the goodwill carrying value of \$402 million at July 31, 2012, resulting in no goodwill impairment. The reduction in BPNA's Step 1 fair value was offset by a reduction in the fair value of its net assets, resulting in an implied fair value of goodwill that exceeds the recorded book value of goodwill.

The analysis of the results for Step 2 indicates that the reduction in the fair value of the reporting unit was mainly attributed to the deteriorated fair value of the loan portfolios and not to the fair value of the reporting unit as a going concern. The current negative performance of the reporting unit is principally related to deteriorated credit quality in its loan portfolio, which is consistent with the results of the Step 2 analysis. The fair value determined for BPNA's loan portfolio in the July 31, 2012 annual test represented a discount of 18.2%, compared with 28.0% at July 31, 2011. The discount is mainly attributed to market participant's expected rate of returns, which affected the market discount on the commercial and construction loan portfolios of BPNA.

If the Step 1 fair value of BPNA declines further in the future without a corresponding decrease in the fair value of its net assets or if loan discounts improve without a corresponding increase in the Step 1 fair value, the Corporation may be required to record a goodwill impairment charge. The Corporation engaged a third-party valuator to assist management in the annual evaluation of BPNA's goodwill (including Step 1 and

Edgar Filing: POPULAR INC - Form 10-Q

Step 2) as well as BPNA's loan portfolios as of the July 31, 2012 valuation date. Management discussed the methodologies, assumptions and results supporting the relevant values for conclusions and determined they were reasonable.

Table of Contents

For the BPPR reporting unit, the average estimated fair value calculated in Step 1 using all valuation methodologies exceeded BPPR's equity value by approximately \$222 million in the July 31, 2012 annual test as compared with approximately \$472 million at July 31, 2011. This result indicates there would be no indication of impairment on the goodwill recorded in BPPR at July 31, 2012. For the BPNA reporting unit, the estimated implied fair value of goodwill calculated in Step 2 exceeded BPNA's goodwill carrying value by approximately \$338 million as compared to approximately \$701 million at July 31, 2011. The reduction in the excess of the implied fair value of goodwill over its carrying amount for BPNA is due to the improved credit quality of its loan portfolio. The goodwill balance of BPPR and BPNA, as legal entities, represented approximately 97% of the Corporation's total goodwill balance as of the July 31, 2012 valuation date.

Furthermore, as part of the analyses, management performed a reconciliation of the aggregate fair values determined for the reporting units to the market capitalization of Popular, Inc. concluding that the fair value results determined for the reporting units in the July 31, 2012 annual assessment were reasonable.

The goodwill impairment evaluation process requires the Corporation to make estimates and assumptions with regard to the fair value of the reporting units. Actual values may differ significantly from these estimates. Such differences could result in future impairment of goodwill that would, in turn, negatively impact the Corporation's results of operations and the reporting units where the goodwill is recorded. Declines in the Corporation's market capitalization could increase the risk of goodwill impairment in the future.

Management monitors events or changes in circumstances between annual tests to determine if these events or changes in circumstances would more likely than not reduce the fair value of a reporting unit below its carrying amount.

Table of Contents**Note 13 Deposits**

Total interest bearing deposits as of the end of the periods presented consisted of:

(In thousands)	September 30, 2012	December 31, 2011
Savings accounts	\$ 6,603,072	\$ 6,473,215
NOW, money market and other interest bearing demand deposits	5,585,761	5,103,398
Total savings, NOW, money market and other interest bearing demand deposits	12,188,833	11,576,613
Certificates of deposit:		
Under \$100,000	5,696,243	6,473,095
\$100,000 and over	3,029,953	4,236,945
Total certificates of deposit	8,726,196	10,710,040
Total interest bearing deposits	\$ 20,915,029	\$ 22,286,653

A summary of certificates of deposit by maturity at September 30, 2012, follows:

(In thousands)	
2012	\$ 2,388,162
2013	3,305,147
2014	1,130,284
2015	957,870
2016	481,365
2017 and thereafter	463,368
Total certificates of deposit	\$ 8,726,196

At September 30, 2012, the Corporation had brokered deposits amounting to \$ 2.6 billion (December 31, 2011 \$ 3.4 billion).

The aggregate amount of overdrafts in demand deposit accounts that were reclassified to loans was \$18 million at September 30, 2012 (December 31, 2011 \$13 million).

Table of Contents**Note 14 Borrowings**

Assets sold under agreements to repurchase as of the end of the periods presented were as follows:

(In thousands)	September 30, 2012	December 31, 2011
Assets sold under agreements to repurchase	\$ 1,944,564	\$ 2,141,097

The repurchase agreements outstanding at September 30, 2012 were collateralized by \$ 1.5 billion (December 31, 2011 \$ 1.8 billion) in investment securities available-for-sale, \$181 million (December 31, 2011 \$403 million) in trading securities and \$ 267 million (December 31, 2011 \$ 68 million) in trading receivables from brokers and counterparties that are classified in other assets. It is the Corporation's policy to maintain effective control over assets sold under agreements to repurchase; accordingly, such securities continue to be carried on the consolidated statements of financial condition.

In addition, there were repurchase agreements outstanding collateralized by \$ 251 million in securities purchased under agreements to resell to which the Corporation has the right to repledge the securities (December 31, 2011 \$ 274 million). It is the Corporation's policy to take possession of securities purchased under agreements to resell. However, the counterparties to such agreements maintain effective control over such securities; accordingly, these securities are not reflected in the Corporation's consolidated statements of financial condition.

Other short-term borrowings as of the end of the periods presented consisted of:

(In thousands)	September 30, 2012	December 31, 2011
Advances with the FHLB paying interest at maturity, at fixed rates ranging from 0.34% to 0.42%	\$ 1,205,000	\$ 295,000
Others	1,200	1,200
Total other short-term borrowings	\$ 1,206,200	\$ 296,200

Note: Refer to the Corporation's 2011 Annual Report for rates information corresponding to the short-term borrowings outstanding at December 31, 2011.

Table of Contents

Notes payable as of the end of the periods reported consisted of:

(In thousands)	September 30, 2012	December 31, 2011
Advances with the FHLB with maturities ranging from 2012 through 2021 paying interest at monthly fixed rates ranging from 0.63% to 4.93% (December 31, 2011- ranging from 0.66% to 4.95%)	\$ 631,898	\$ 642,568
Term notes with maturities ranging from 2012 to 2016 paying interest semiannually at fixed rates ranging from 5.25% to 7.86%	278,393	278,309
Term notes with maturities ranging from 2012 to 2014 paying interest monthly at a floating rate of 3.00% over the 10-year U.S. Treasury note rate	251	588
Junior subordinated deferrable interest debentures (related to trust preferred securities) with maturities ranging from 2027 to 2034 with fixed interest rates ranging from 6.125% to 8.327% (Refer to Note 15)	439,800	439,800
Junior subordinated deferrable interest debentures (related to trust preferred securities) (\$936,000 less discount of \$444,338 at September 30, 2012 and \$465,963 at December 31, 2011), with no stated maturity and a fixed interest rate of 5.00% until, but excluding December 5, 2013 and 9.00% thereafter (Refer to Note 15) ^[1]	491,662	470,037
Others	24,373	25,070
Total notes payable	\$ 1,866,377	\$ 1,856,372

Note: The 10-year U.S. Treasury note key index rate at September 30, 2012 and December 31, 2011 was 1.63% and 1.88%, respectively.

- [1] The debentures are perpetual and may be redeemed by the Corporation at any time, subject to the consent of the Board of Governors of the Federal Reserve System. The discount on the debentures is being amortized over an estimated 30-year term that started in August 2009. The effective interest rate, including the discount accretion, was approximately 16% at September 30, 2012 and December 31, 2011. A breakdown of borrowings by contractual maturities at September 30, 2012 is included in the table below.

(In thousands)	Assets sold under agreements to repurchase	Short-term borrowings	Notes payable	Total
Year				
2012	\$ 1,201,161	\$ 1,206,200	\$ 147,075	\$ 2,554,436
2013	1,206		98,834	100,040
2014			189,428	189,428
2015	174,135		36,104	210,239
2016	453,062		311,492	764,554
Later years	115,000		591,782	706,782
No stated maturity			936,000	936,000
Subtotal	1,944,564	1,206,200	2,310,715	5,461,479
Less: Discount			444,338	444,338

Edgar Filing: POPULAR INC - Form 10-Q

Total borrowings	\$ 1,944,564	\$ 1,206,200	\$ 1,866,377	\$ 5,017,141
------------------	--------------	--------------	--------------	--------------

Table of Contents

Note 15 Trust preferred securities

At September 30, 2012 and December 31, 2011, four statutory trusts established by the Corporation (BanPonce Trust I, Popular Capital Trust I, Popular North America Capital Trust I and Popular Capital Trust II) had issued trust preferred securities (also referred to as capital securities) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures) issued by the Corporation. In August 2009, the Corporation established the Popular Capital Trust III for the purpose of exchanging the shares of Series C preferred stock held by the U.S. Treasury at the time for trust preferred securities issued by this trust. In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of issuance and sale of common securities of the trust, to purchase junior subordinated debentures issued by the Corporation.

The sole assets of the five trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation pursuant to accounting principles generally accepted in the United States of America.

The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of financial condition, while the common securities issued by the issuer trusts are included as other investment securities. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation.

The following table presents financial data pertaining to the different trusts at September 30, 2012 and December 31, 2011.

(Dollars in thousands)

Issuer	BanPonce Trust I	Popular Capital Trust I	Popular North America Capital Trust I	Popular Capital Trust II	Popular Capital Trust III
Capital securities	\$ 52,865	\$ 181,063	\$ 91,651	\$ 101,023	\$ 935,000
Distribution rate	8.327%	6.700%	6.564%	6.125%	5.000% until, but excluding December 5, 2013 and 9.000% thereafter
Common securities	\$ 1,637	\$ 5,601	\$ 2,835	\$ 3,125	\$ 1,000
Junior subordinated debentures aggregate liquidation amount	\$ 54,502	\$ 186,664	\$ 94,486	\$ 104,148	\$ 936,000
Stated maturity date	February 2027	November 2033	September 2034	December 2034	Perpetual
Reference notes	[1],[3],[6]	[2],[4],[5]	[1],[3],[5]	[2],[4],[5]	[2],[4],[7],[8]

[1] Statutory business trust that is wholly-owned by Popular North America and indirectly wholly-owned by the Corporation.

[2] Statutory business trust that is wholly-owned by the Corporation.

[3] The obligations of PNA under the junior subordinated debentures and its guarantees of the capital securities under the trust are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.

Edgar Filing: POPULAR INC - Form 10-Q

- [4] These capital securities are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
- [5] The Corporation has the right, subject to any required prior approval from the Federal Reserve, to redeem after certain dates or upon the occurrence of certain events mentioned below, the junior subordinated debentures at a redemption price equal to 100% of the principal amount, plus accrued and unpaid interest to the date of redemption. The maturity of the junior subordinated debentures may be shortened at the option of the Corporation prior to their stated maturity dates (i) on or after the stated optional redemption dates stipulated in the agreements, in whole at any time or in part from time to time, or (ii) in whole, but not in part, at any time within 90 days following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital securities, in each case subject to regulatory approval.
- [6] Same as [5] above, except that the investment company event does not apply for early redemption.
- [7] The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
- [8] Carrying value of junior subordinated debentures of \$ 492 million at September 30, 2012 (\$ 936 million aggregate liquidation amount, net of \$ 444 million discount) and \$ 470 million at December 31, 2011 (\$ 936 million aggregate liquidation amount, net of \$ 466 million discount).

Table of Contents

In accordance with the Federal Reserve Board guidance, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 capital, subject to certain quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 capital of a banking organization must not exceed 25% of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). At September 30, 2012 and December 31, 2011, the Corporation's restricted core capital elements did not exceed the 25% limitation. Thus, all trust preferred securities were allowed as Tier 1 capital. Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. Effective March 31, 2011, the Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to 25% of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. Furthermore, the Dodd-Frank Act, enacted in July 2010, has a provision to effectively phase out the use of trust preferred securities issued before May 19, 2010 as Tier 1 capital over a 3-year period commencing on January 1, 2013. Trust preferred securities issued on or after May 19, 2010 no longer qualify as Tier 1 capital. At September 30, 2012, the Corporation had \$ 427 million in trust preferred securities (capital securities) that are subject to the phase-out. The Corporation has not issued any trust preferred securities since May 19, 2010. At September 30, 2012, the remaining \$935 million of trust preferred securities corresponded to capital securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008, which are exempt from the phase-out provision.

Table of Contents

Note 16 Stockholders equity

Reverse stock split

On May 29, 2012, the Corporation effected a 1-for-10 reverse split of its common stock previously approved by the Corporation's stockholders on April 27, 2012. Upon the effectiveness of the reverse split, each 10 shares of authorized and outstanding common stock were reclassified and combined into one new share of common stock. Popular, Inc.'s common stock began trading on a split-adjusted basis on May 30, 2012. All share and per share information in the consolidated financial statements and accompanying notes have been retroactively adjusted to reflect the 1-for-10 reverse stock split.

In connection with the reverse stock split, the Corporation amended its Restated Certificate of Incorporation to reduce the number of shares of its authorized common stock from 1,700,000,000 to 170,000,000.

The reverse stock split did not affect the par value of a share of the Corporation's common stock.

At the effective date of the reverse stock split, the stated capital attributable to common stock on the Corporation's consolidated statement of financial condition was reduced by dividing the amount of the stated capital prior to the reverse stock split by 10, and the additional paid-in capital (surplus) was credited with the amount by which the stated capital was reduced. This was also reflected retroactively for prior periods presented in the financial statements.

BPPR statutory reserve

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of 10% of BPPR's net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR's statutory reserve fund amounted to \$415 million at September 30, 2012 (December 31, 2011 \$415 million). There were no transfers between the statutory reserve account and the retained earnings account during the nine months ended September 30, 2012 and September 30, 2011.

Table of Contents**Note 17 Accumulated other comprehensive loss**

The following table presents accumulated other comprehensive loss by component at September 30, 2012 and December 31, 2011.

(In thousands)	September 30, 2012	December 31, 2011
Foreign currency translation adjustment	\$ (29,895)	\$ (28,829)
Underfunding of pension and postretirement benefit plans	(314,569)	(333,287)
Tax effect	112,054	117,229
Net of tax amount	(202,515)	(216,058)
Unrealized holding gains on securities available-for-sale	198,009	230,746
Tax effect	(22,240)	(27,668)
Net of tax amount	175,769	203,078
Unrealized net losses on cash flow hedges	(3,992)	(1,057)
Tax effect	1,198	318
Net of tax amount	(2,794)	(739)
Accumulated other comprehensive loss	\$ (59,435)	\$ (42,548)

Note 18 Guarantees

At September 30, 2012 the Corporation recorded a liability of \$0.7 million (December 31, 2011 \$0.5 million), which represents the unamortized balance of the obligations undertaken in issuing the guarantees under the standby letters of credit. Management does not anticipate any material losses related to these instruments.

From time to time, the Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. The Corporation has not sold any mortgage loans subject to credit recourse since 2009. Also, from time to time, the Corporation may sell, in bulk sale transactions, residential mortgage loans and Small Business Administration (SBA) commercial loans subject to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate, for example, to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or representation and warranties.

At September 30, 2012 the Corporation serviced \$ 3.1 billion (December 31, 2011 \$ 3.5 billion) in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and FHLMC residential mortgage loan securitization programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the quarter and nine months ended September 30, 2012, the Corporation repurchased approximately \$ 33 million and \$ 115 million, respectively, of unpaid principal balance in mortgage loans subject to the credit recourse provisions (September 30, 2011 \$ 53 million for the quarter and \$ 168 million for nine-months period). In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers ultimate losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing the related property. At September 30, 2012 the Corporation's liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to \$ 56 million (December 31, 2011 \$ 59 million).

Table of Contents

The following table shows the changes in the Corporation's liability of estimated losses related to loans serviced with credit recourse provisions during the quarter and nine-month periods ended September 30, 2012 and 2011.

(In thousands)	Quarters ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Balance as of beginning of period	\$ 55,783	\$ 55,327	\$ 58,659	\$ 53,729
Additions for new sales				
Provision for recourse liability	5,576	10,285	15,138	30,109
Net charge-offs / terminations	(5,068)	(10,055)	(17,506)	(28,281)
Balance as of end of period	\$ 56,291	\$ 55,557	\$ 56,291	\$ 55,557

The estimated losses to be absorbed under the credit recourse arrangements are recorded as a liability when the loans are sold or credit recourse is assumed as part of acquired servicing rights, and are updated by accruing or reversing expense (categorized in the line item adjustments (expense) to indemnity reserves on loans sold in the consolidated statements of operations) throughout the life of the loan, as necessary, when additional relevant information becomes available. The methodology used to estimate the recourse liability is a function of the recourse arrangements given and considers a variety of factors, which include actual defaults and historical loss experience, foreclosure rate, estimated future defaults and the probability that a loan would be delinquent. Statistical methods are used to estimate the recourse liability. Expected loss rates are applied to different loan segmentations. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 90 days delinquent within the following twelve-month period. Regression analysis quantifies the relationship between the default event and loan-specific characteristics, including credit scores, loan-to-value ratios, and loan aging, among others.

When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation's mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or are sold directly to FNMA or other private investors for cash. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. Repurchases under representation and warranty arrangements in which the Corporation's Puerto Rico banking subsidiaries were required to repurchase the loans approximated \$ 3.1 million in unpaid principal balance with losses amounting to \$ 0.5 million during the nine-month period ended September 30, 2012 (September 30, 2011 \$ 21.0 million and \$ 2.3 million, respectively). A substantial amount of these loans reinstate to performing status or have mortgage insurance, and thus the ultimate losses on the loans are not deemed significant.

During the quarter ended June 30, 2011, the Corporation's banking subsidiary, BPPR, reached an agreement (the June 2011 agreement) with the FDIC, as receiver for a local Puerto Rico institution, and the financial institution with respect to a loan servicing portfolio that BPPR services since 2008, related to FHLMC and GNMA pools. The loans were originated and sold by the financial institution and the servicing rights were transferred to BPPR in 2008. As part of the 2008 servicing agreement, the financial institution was required to repurchase from BPPR any loans that BPPR, as servicer, was required to repurchase from the investors under representation and warranty obligations. As part of the June 2011 agreement, the Corporation received cash to discharge the financial institution from any repurchase obligation and other claims over the serviced portfolio. At September 30, 2012, the related representation and warranty reserve amounted to \$ 8.0 million, and the related serviced portfolio approximated \$3 billion (December 31, 2011 \$ 8.5 million and \$3.5 billion, respectively).

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. At September 30, 2012, the Corporation serviced \$ 16.8 billion in mortgage loans for third-parties, including the loans serviced with credit recourse (December 31, 2011 \$ 17.3 billion). The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on

Table of Contents

delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. At September 30, 2012, the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately \$30 million (December 31, 2011 \$32 million). To the extent the mortgage loans underlying the Corporation's servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.

At September 30, 2012, the Corporation has reserves for customary representation and warranties related to loans sold by its U.S. subsidiary E-LOAN prior to 2009. These loans were sold to investors on a servicing released basis subject to certain representation and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation made certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not correct, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated with these loans. At September 30, 2012, the Corporation's reserve for estimated losses from such representation and warranty arrangements amounted to \$ 8 million, which was included as part of other liabilities in the consolidated statement of financial condition (December 31, 2011 \$ 11 million). E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities in 2008 and most of the outstanding agreements with major counterparties were settled during 2010 and 2011. On a quarterly basis, the Corporation reassesses its estimate for expected losses associated with E-LOAN's customary representation and warranty arrangements. The analysis incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length-time between the loan's funding date and the loan repurchase date, as observed in the historical loan data. Make-whole events are typically defaulted cases in which the investor attempts to recover by collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan. Claims have been predominantly for first mortgage agency loans and principally consist of underwriting errors related to undisclosed debt or missing documentation. The following table presents the changes in the Corporation's liability for estimated losses associated with customary representations and warranties related to loans sold by E-LOAN for the quarters and nine-month period ended September 30, 2012 and 2011.

(In thousands)	Quarters ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Balance as of beginning of period	\$ 10,131	\$ 29,016	\$ 10,625	\$ 30,659
Additions for new sales				
(Reversal) provision for representation and warranties	(1,841)		(1,841)	(522)
Net charge-offs / terminations	(1)	(807)	(495)	(1,928)
Balance as of end of period	\$ 8,289	\$ 28,209	\$ 8,289	\$ 28,209

Popular, Inc. Holding Company (PIHC) fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries amounting to \$ 0.6 billion at September 30, 2012 (December 31, 2011 \$ 0.7 billion). In addition, at September 30, 2012 and December 31, 2011, PIHC fully and unconditionally guaranteed on a subordinated basis \$ 1.4 billion of capital securities (trust preferred securities) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 15 to the consolidated financial statements for further information on the trust preferred securities.

Table of Contents**Note 19 Commitments and contingencies***Off-balance sheet risk*

The Corporation is a party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financial needs of its customers. These financial instruments include loan commitments, letters of credit, and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition.

The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and financial guarantees written is represented by the contractual notional amounts of those instruments. The Corporation uses the same credit policies in making these commitments and conditional obligations as it does for those reflected on the consolidated statements of financial condition.

Financial instruments with off-balance sheet credit risk, whose contract amounts represent potential credit risk as of the end of the periods presented were as follows:

(In thousands)	September 30, 2012	December 31, 2011
Commitments to extend credit:		
Credit card lines	\$ 4,381,528	\$ 4,297,755
Commercial lines of credit	2,585,109	2,039,629
Other unused credit commitments	361,228	358,572
Commercial letters of credit	25,448	11,632
Standby letters of credit	129,297	124,709
Commitments to originate mortgage loans	72,280	53,323

At September 30, 2012, the Corporation maintained a reserve of approximately \$7 million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit (December 31, 2011 \$15 million).

Other commitments

At September 30, 2012, the Corporation also maintained other non-credit commitments for \$10 million, primarily for the acquisition of other investments (December 31, 2011 \$10 million).

Business concentration

Since the Corporation's business activities are currently concentrated primarily in Puerto Rico, its results of operations and financial condition are dependent upon the general trends of the Puerto Rico economy and, in particular, the residential and commercial real estate markets. The concentration of the Corporation's operations in Puerto Rico exposes it to greater risk than other banking companies with a wider geographic base. Its asset and revenue composition by geographical area is presented in Note 31 to the consolidated financial statements.

The Corporation's loan portfolio is diversified by loan category. However, approximately \$12.8 billion, or 62% of the Corporation's loan portfolio not covered under the FDIC loss sharing agreements, excluding loans held-for-sale, at September 30, 2012, consisted of real estate related loans, including residential mortgage loans, construction loans and commercial loans secured by commercial real estate (December 31, 2011 \$12.5 billion, or 61%).

Except for the Corporation's exposure to the Puerto Rico Government sector, no individual or single group of related accounts is considered material in relation to the Corporation's total assets or deposits, or in relation to the Corporation's overall business. At September 30, 2012, the Corporation had approximately \$1.5 billion of credit facilities granted to or guaranteed by the Puerto Rico Government, its municipalities and public corporations, of which \$215 million were uncommitted lines of credit (December 31, 2011 \$1.3 billion and \$140 million, respectively). Of the total credit facilities granted, \$777 million was outstanding at September 30, 2012 (December 31, 2011 \$1.2 billion). Furthermore, at September 30, 2012, the Corporation had \$145 million in obligations issued or guaranteed by the Puerto Rico Government, its municipalities and public corporations as part of its investment securities portfolio (December 31, 2011 \$154 million).

Table of Contents

Other contingencies

As indicated in Note 9 to the consolidated financial statements, as part of the loss sharing agreements related to the Westernbank FDIC-assisted transaction, the Corporation agreed to make a true-up payment to the FDIC on the date that is 45 days following the last day of the final shared loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The fair value of the true-up payment obligation was estimated at \$103 million at September 30, 2012 (December 31, 2011 \$98 million).

Legal Proceedings

The nature of Popular's business ordinarily results in a certain number of claims, litigation, investigations, and legal and administrative cases and proceedings. When the Corporation determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Corporation will consider the settlement of cases (including cases where it has meritorious defenses) when, in management's judgment, it is in the best interest of both the Corporation and its shareholders to do so.

On at least a quarterly basis, Popular assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For matters where it is probable that the Corporation will incur a material loss and the amount can be reasonably estimated, the Corporation establishes an accrual for the loss. Once established, the accrual is adjusted on at least a quarterly basis as appropriate to reflect any relevant developments. For matters where a material loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes and estimates that the aggregate range of reasonably possible losses (with respect to those matters where such limits may be determined, in excess of amounts accrued), for current legal proceedings ranges from \$0 to approximately \$16.9 million as of September 30, 2012. For certain other cases, management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, management believes that the amount it has already accrued is adequate and any incremental liability arising from the Corporation's legal proceedings will not have a material adverse effect on the Corporation's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation's consolidated financial position in a particular period.

Ongoing Class Action Litigation

Banco Popular is currently a defendant in two class action lawsuits arising from its consumer banking and trust-related activities:

The Overdraft Fee Litigation

On October 7, 2010, a putative class action for breach of contract and damages captioned *Almeyda-Santiago v. Banco Popular de Puerto Rico*, was filed in the Puerto Rico Court of First Instance against Banco Popular. The complaint essentially asserts that plaintiff and others similarly situated who plaintiff purports to represent have suffered damages because of Banco Popular's allegedly fraudulent overdraft fee practices in connection with debit card transactions. Such practices allegedly consist of: (a) the reorganization of electronic debit transactions in high-to-low order so as to multiply the number of overdraft fees assessed on its customers; (b) the assessment of overdraft fees even when clients have not overdrawn their accounts; (c) the failure to disclose, or to adequately disclose, its overdraft policy to its customers; and (d) the provision of false and fraudulent information regarding its clients' account balances at point of sale transactions and on its website. Plaintiff seeks damages, restitution and provisional remedies against Banco Popular for breach of contract, abuse of trust, illegal conversion and unjust enrichment. On January 13, 2011, Banco Popular submitted a motion to dismiss the complaint.

In January 2012, the parties to the *Almeyda* action entered into a memorandum of understanding. Under the terms of this memorandum of understanding, subject to certain customary conditions, including court approval of a final settlement agreement, and in consideration for the full and final settlement and release of all defendants, the parties agreed that the amount of \$0.4 million will be paid by defendants, which amount,

Edgar Filing: POPULAR INC - Form 10-Q

net of attorneys' fees, shall be donated to one or more non-profit consumer financial counseling services organizations based in Puerto Rico. A settlement stipulation and a joint motion for preliminary approval of such settlement were filed on July 3, 2012 and approved by the Court on September 6, 2012. A final settlement hearing has been set for January 16, 2013.

Table of Contents**The Bank-as-Trustee Litigation**

On December 13, 2010, Popular was served with a class action complaint captioned *García Lamadrid, et al. v. Banco Popular de Puerto Rico, et al.*, filed in the Puerto Rico Court of First Instance. The complaint generally seeks damages against Banco Popular de Puerto Rico, other defendants and their respective insurance companies for their alleged breach of certain fiduciary duties, breach of contract, and alleged violations of local tort law. Plaintiffs seek in excess of \$600 million in damages, plus costs and attorneys fees.

More specifically, plaintiffs Guillermo García Lamadrid and Benito del Cueto Figueras are suing Defendant BPPR for the losses they (and others) experienced through their investment in the RG Financial Corporation-backed Conservation Trust Fund securities. Plaintiffs essentially claim that Banco Popular allegedly breached its purported fiduciary duty to keep all relevant parties informed of any developments that could affect the Conservation Trust notes or that could become an event of default under the relevant trust agreements; and that in so doing, it acted imprudently, unreasonably and with gross negligence. Popular and the other defendants submitted separate motions to dismiss on or about February 28, 2011. Plaintiffs submitted a consolidated opposition thereto on April 15, 2011. The parties were allowed to submit replies and surreplies to such motions and the motions have now been deemed submitted by the Court and are pending resolution. An argumentative hearing on this motion was held on July 3, 2012. At the hearing, the Court requested supplemental briefs on the matters at issue. Such motions were submitted on August 8, 2012.

Note 20 Non-consolidated variable interest entities

The Corporation is involved with four statutory trusts which it established to issue trust preferred securities to the public. Also, it established Popular Capital Trust III for the purpose of exchanging Series C preferred stock shares held by the U.S. Treasury for trust preferred securities issued by this trust. These trusts are deemed to be variable interest entities (VIEs) since the equity investors at risk have no substantial decision-making rights. The Corporation does not hold any variable interest in the trusts, and therefore, cannot be the trusts' primary beneficiary. Furthermore, the Corporation concluded that it did not hold a controlling financial interest in these trusts since the decisions of the trusts are predetermined through the trust documents and the guarantee of the trust preferred securities is irrelevant since in substance the sponsor is guaranteeing its own debt.

Also, the Corporation is involved with various special purpose entities mainly in guaranteed mortgage securitization transactions, including GNMA, FNMA and FHLMC. These special purpose entities are deemed to be VIEs since they lack equity investments at risk. The Corporation's continuing involvement in these guaranteed loan securitizations includes owning certain beneficial interests in the form of securities as well as the servicing rights retained. The Corporation is not required to provide additional financial support to any of the variable interest entities to which it has transferred the financial assets. The mortgage-backed securities, to the extent retained, are classified in the Corporation's consolidated statements of financial condition as available-for-sale or trading securities. The Corporation concluded that, essentially, these entities (FNMA, GNMA, and FHLMC) control the design of their respective VIEs, dictate the quality and nature of the collateral, require the underlying insurance, set the servicing standards via the servicing guides and can change them at will, and can remove a primary servicer with cause, and without cause in the case of FNMA and FHLMC. Moreover, through their guarantee obligations, agencies (FNMA, GNMA, and FHLMC) have the obligation to absorb losses that could be potentially significant to the VIE.

ASU 2009-17 requires that an ongoing primary beneficiary assessment should be made to determine whether the Corporation is the primary beneficiary of any of the VIEs it is involved with. The conclusion on the assessment of these trusts and guaranteed mortgage securitization transactions has not changed since their initial evaluation. The Corporation concluded that it is still not the primary beneficiary of these VIEs, and therefore, these VIEs are not required to be consolidated in the Corporation's financial statements at September 30, 2012.

The Corporation holds variable interests in these VIEs in the form of agency mortgage-backed securities and collateralized mortgage obligations, including those securities originated by the Corporation and those acquired from third parties. Additionally, the Corporation holds agency mortgage-backed securities, agency collateralized mortgage obligations and private label collateralized mortgage obligations issued by third party VIEs in which it has no other form of continuing involvement. Refer to Note 22 to the consolidated financial statements for additional information on the debt securities outstanding at September 30, 2012 and December 31, 2011, which are classified as available-for-sale and trading securities in the Corporation's consolidated statements of financial condition. In addition, the Corporation may retain the right to service the transferred loans in those government-sponsored special purpose entities (SPEs) and may also purchase the right to service loans in other government-sponsored SPEs that were transferred to those SPEs by a third-party. Pursuant to ASC Subtopic 810-10, the servicing fees that the Corporation receives for its servicing role are considered variable interests in the VIEs since the servicing fees are subordinated to the principal and interest that first needs to be paid to the mortgage-backed securities' investors and to the guaranty fees that need to be paid to the federal agencies.

Table of Contents

The following table presents the carrying amount and classification of the assets related to the Corporation's variable interests in non-consolidated VIEs and the maximum exposure to loss as a result of the Corporation's involvement as servicer with non-consolidated VIEs at September 30, 2012 and December 31, 2011.

(In thousands)	September 30, 2012	December 31, 2011
Assets		
Servicing assets:		
Mortgage servicing rights	\$ 128,637	\$ 101,511
 Total servicing assets	 \$ 128,637	 \$ 101,511
Other assets:		
Servicing advances	\$ 1,799	\$ 3,027
 Total other assets	 \$ 1,799	 \$ 3,027
 Total	 \$ 130,436	 \$ 104,538
 Maximum exposure to loss	 \$ 130,436	 \$ 104,538

The size of the non-consolidated VIEs, in which the Corporation has a variable interest in the form of servicing fees, measured as the total unpaid principal balance of the loans, amounted to \$10.8 billion at September 30, 2012 (December 31, 2011 - \$9.4 billion).

Maximum exposure to loss represents the maximum loss, under a worst case scenario, that would be incurred by the Corporation, as servicer for the VIEs, assuming all loans serviced are delinquent and that the value of the Corporation's interests and any associated collateral declines to zero, without any consideration of recovery. The Corporation determined that the maximum exposure to loss includes the fair value of the MSRs and the assumption that the servicing advances at September 30, 2012 and December 31, 2011, will not be recovered. The agency debt securities are not included as part of the maximum exposure to loss since they are guaranteed by the related agencies.

In September of 2011, BPPR sold construction and commercial real estate loans with a fair value of \$148 million, and most of which were non-performing, to a newly created joint venture, PRLP 2011 Holdings, LLC. The joint venture is majority owned by Caribbean Property Group (CPG), Goldman Sachs & Co. and East Rock Capital LLC. The joint venture was created for the limited purpose of acquiring the loans from BPPR; servicing the loans through a third-party servicer; ultimately working out, resolving and/or foreclosing the loans; and indirectly owning, operating, constructing, developing, leasing and selling any real properties acquired by the joint venture through deed in lieu of foreclosure, foreclosure, or by resolution of any loan.

BPPR provided financing to the joint venture for the acquisition of the loans in an amount equal to the sum of 57% of the purchase price of the loans, or \$84 million, and \$2 million of closing costs, for a total acquisition loan of \$86 million (the acquisition loan). The acquisition loan has a 5-year maturity and bears a variable interest at 30-day LIBOR plus 300 basis points and is secured by a pledge of all of the acquiring entity's assets. In addition, BPPR provided the joint venture with a non-revolving advance facility (the advance facility) of \$68.5 million to cover unfunded commitments and costs-to-complete related to certain construction projects, and a revolving working capital line (the working capital line) of \$20 million to fund certain operating expenses of the joint venture. Cash proceeds received by the joint venture are first used to cover debt service payments for the acquisition loan, advance facility, and the working capital line described above which must be paid in full before proceeds can be used for other purposes. The distributable cash proceeds are determined based on a pro-rata basis in accordance with the respective equity ownership percentages. BPPR's equity interest in the joint venture ranks pari-passu with those of other parties involved. As part of the transaction executed in September 2011, BPPR received \$48 million in cash and a 24.9% equity interest in the joint venture. The Corporation is not required to provide any other financial support to the joint venture.

BPPR accounted for this transaction as a true sale pursuant to ASC Subtopic 860-10 and thus recognized the cash received, its equity investment in the joint venture, and the acquisition loan provided to the joint venture and derecognized the loans sold.

Table of Contents

The Corporation has determined that PRLP 2011 Holdings, LLC is a VIE but the Corporation is not the primary beneficiary. All decisions are made by CPG (or an affiliate thereof) (the Manager), except for certain limited material decisions which would require the unanimous consent of all members. The Manager is authorized to execute and deliver on behalf of the joint venture any and all documents, contracts, certificates, agreements and instruments, and to take any action deemed necessary in the benefit of the joint venture. Also, the Manager delegates the day-to-day management and servicing of the loans to CPG Island Servicing, LLC, an affiliate of CPG, which contracted Archon, an affiliate of Goldman Sachs, to act as servicer, but it has the responsibility to oversee such servicing responsibilities.

The Corporation holds variable interests in this VIE in the form of the 24.9% equity interest (the Investment in PRLP 2011 Holdings, LLC) and the financing provided to the joint venture. The equity interest is accounted for under the equity method of accounting pursuant to ASC Subtopic 323-10.

The following table presents the carrying amount and classification of the assets and liabilities, net of eliminations, related to the Corporation's variable interests in the non-consolidated VIE, PRLP 2011 Holdings, LLC and its maximum exposure to loss at September 30, 2012 and December 31, 2011.

(In thousands)	September 30, 2012	December 31, 2011
Assets		
Loans held-in-portfolio:		
Acquisition loan	\$ 45,504	\$ 64,711
Advances under the working capital line	538	
Advances under the advance facility	4,835	
 Total loans held-in-portfolio	 \$ 50,877	 \$ 64,711
Accrued interest receivable	\$ 138	\$
Other assets:		
Investment in PRLP 2011 Holdings LLC	\$ 38,209	\$ 37,561
 Total other assets	 \$ 38,209	 \$ 37,561
 Total assets	 \$ 89,224	 \$ 102,272
 Deposits	 \$ (4,781)	 \$ (48)
 Total liabilities	 \$ (4,781)	 \$ (48)
 Total net assets	 \$ 84,443	 \$ 102,224
 Maximum exposure to loss	 \$ 84,443	 \$ 102,224

The Corporation determined that the maximum exposure to loss under a worst case scenario at September 30, 2012 would be not recovering the carrying amount of the acquisition loan, the advances on the advance facility and working capital line, and the equity interest held by the Corporation, net of the deposits.

Table of Contents**Note 21 Related party transactions with affiliated company / joint venture**

On September 30, 2010, the Corporation completed the sale of a 51% majority interest in EVERTEC, Inc. (EVERTEC) to an unrelated third-party, including the Corporation's merchant acquiring and processing and technology businesses (the EVERTEC transaction), and retained a 49% ownership interest in Carib Holdings, the holding company of EVERTEC. EVERTEC continues to provide various processing and information technology services to the Corporation and its subsidiaries and gives BPPR access to the ATH network owned and operated by EVERTEC. The investment in EVERTEC is accounted for under the equity method and is evaluated for impairment if events or circumstances indicate that a decrease in value of the investment has occurred that is other than temporary. Refer to Note 25 Related party transactions to the consolidated financial statements included in the Corporation's 2011 Annual Report for details on this sale to an unrelated third-party. As of September 30, 2012, the Corporation holds a 48.5% interest in the holding company of EVERTEC.

The Corporation's equity in EVERTEC, including the impact of intra-entity eliminations, is presented in the table which follows and is included as part of other assets in the consolidated statements of financial condition. During the nine months ended September 30, 2012, the Corporation received a \$131 million cash dividend from its investments in EVERTEC's holding company. The Corporation did not receive any capital distributions from EVERTEC during the year ended December 31, 2011.

(In thousands)	September 30, 2012	December 31, 2011
Equity investment in EVERTEC	\$ 61,953	\$ 191,072
Intra-company eliminations (detailed in next table)	15,679	11,944
Equity investment in EVERTEC, considering intra-company eliminations	\$ 77,632	\$ 203,016

The Corporation had the following financial condition accounts outstanding with EVERTEC at September 30, 2012 and December 31, 2011. The 51.5% majority interest represents the share of transactions with the affiliate that is not eliminated in the consolidation of the Corporation's statements of financial condition at September 30, 2012 (December 31, 2011 51%).

(In thousands)	At September 30, 2012			At December 31, 2011		
	100%	Popular's 48.5% interest (eliminations)	51.5% majority interest	100%	Popular's 49% interest (eliminations)	51% majority interest
Loans	\$ 53,493	\$ 25,933	\$ 27,560	\$ 53,215	\$ 26,075	\$ 27,140
Investment securities	35,000	16,968	18,032	35,000	17,150	17,850
Deposits	44,659	21,651	23,008	54,288	26,601	27,687
Accounts receivables (Other assets)	3,321	1,610	1,711	5,132	2,515	2,617
Accounts payable (Other liabilities)	14,813	7,181	7,632	14,684	7,195	7,489
Total	\$ 32,342	\$ 15,679	\$ 16,663	\$ 24,375	\$ 11,944	\$ 12,431

Table of Contents

The Corporation's proportionate share of income or loss from EVERTEC is included in other operating income in the consolidated statements of operations since October 1, 2010. The following table presents the Corporation's proportionate share of income (loss) from EVERTEC for the quarter and nine months ended September 30, 2012 and 2011. The unfavorable impact of the elimination in non-interest income presented in the table is principally offset by the elimination of 48.5% of the professional fees (operating expenses) paid by the Corporation to EVERTEC during the quarter and nine months ended September 30, 2012 (September 30, 2011 - 49%).

(In thousands)	Quarter ended September 30, 2012	Nine months ended September 30, 2012
Share of income from the equity investment in EVERTEC	\$ 29	\$ 1,714
Intra-company eliminations considered in other operating income (detailed in next table)	(12,793)	(39,067)
Share of loss from equity investment in EVERTEC, net of eliminations	\$ (12,764)	\$ (37,353)

(In thousands)	Quarter ended September 30, 2011	Nine months ended September 30, 2011
Share of (loss) income from the equity investment in EVERTEC	\$ (1,426)	\$ 11,069
Intra-company eliminations considered in other operating income (detailed in next table)	(12,288)	(38,747)
Share of loss from equity investment in EVERTEC, net of eliminations	\$ (13,714)	\$ (27,678)

The following tables present the impact of transactions and service payments between the Corporation and EVERTEC (as an affiliate) and their impact on the results of operations for the quarters and nine months ended September 30, 2012 and 2011. Items that represent expenses to the Corporation are presented with parenthesis. For consolidation purposes, for the quarters and nine months ended September 30, 2012, the Corporation eliminates 48.5% of the income (expense) between EVERTEC and the Corporation from the corresponding categories in the consolidated statements of operations and the net effect of all items at 48.5% is eliminated against other operating income, which is the category used to record the Corporation's share of income (loss) as part of its equity method investment in EVERTEC (September 30, 2011 - 49%). The 51.5% majority interest in the table that follows represents the share of transactions with the affiliate that is not eliminated in the consolidation of the Corporation's results of operations for the quarters and nine months ended September 30, 2012 (September 30, 2011 - 51%).

(In thousands)	Quarter ended September 30, 2012			Nine months ended September 30, 2012			Category
	100%	Popular's 48.5% interest (eliminations)	51.5% majority interest	100%	Popular's 48.5% interest (eliminations)	51.5% majority interest	
Interest income on loan to EVERTEC	\$ 854	\$ 414	\$ 440	\$ 2,502	\$ 1,198	\$ 1,304	Interest income
Interest income on investment securities issued by EVERTEC	963	467	496	2,888	1,384	1,504	Interest income
Interest expense on deposits	(45)	(22)	(23)	(219)	(104)	(115)	Interest expense
	6,240	3,026	3,214	18,513	8,854	9,659	Other service fees

Edgar Filing: POPULAR INC - Form 10-Q

ATH and credit cards interchange
income from services to
EVERTEC

Processing fees on services provided by EVERTEC	(36,173)	(17,540)	(18,633)	(110,687)	(53,048)	(57,639)	Professional fees
Rental income charged to EVERTEC	1,636	794	842	4,991	2,391	2,600	Net occupancy
Transition services provided to EVERTEC	141	68	73	544	258	286	Other operating expenses
Total	\$ (26,384)	\$ (12,793)	\$ (13,591)	\$ (81,468)	\$ (39,067)	\$ (42,401)	

Table of Contents

(In thousands)	Quarter ended September 30, 2011			Nine months ended September 30, 2011			Category
	100%	Popular s 49% interest (eliminations)	51% majority interest	100%	Popular s 49% interest (eliminations)	51% majority interest	
Interest income on loan to EVERTEC	\$ 850	\$ 417	\$ 433	\$ 2,787	\$ 1,366	\$ 1,421	Interest income
Interest income on investment securities issued by EVERTEC	963	472	491	2,888	1,415	1,473	Interest income
Interest expense on deposits	(136)	(67)	(69)	(538)	(264)	(274)	Interest expense
ATH and credit cards interchange income from services to EVERTEC	7,294	3,574	3,720	21,366	10,469	10,897	Other service fees
Processing fees on services provided by EVERTEC	(36,185)	(17,731)	(18,454)	(111,985)	(54,872)	(57,113)	Professional fees
Rental income charged to EVERTEC	1,746	856	890	5,350	2,621	2,729	Net occupancy
Transition services provided to EVERTEC	390	191	199	1,056	518	538	Other operating expenses
Total	\$ (25,078)	\$ (12,288)	\$ (12,790)	\$ (79,076)	\$ (38,747)	\$ (40,329)	

EVERTEC has certain performance bonds outstanding, which are guaranteed by the Corporation under a general indemnity agreement between the Corporation and the insurance companies issuing the bonds. EVERTEC's performance bonds guaranteed by the Corporation amounted to approximately \$ 7.7 million at September 30, 2012 (December 31, 2011 \$15.0 million). Also, EVERTEC has a letter of credit issued by BPPR, for an amount of \$2.9 million at September 30, 2012 and December 31, 2011. As part of the merger agreement, the Corporation also agreed to maintain outstanding this letter of credit for a 5-year period. EVERTEC and the Corporation entered into a Reimbursement Agreement, in which EVERTEC will reimburse the Corporation for any losses incurred by the Corporation in connection with the performance bonds and the letter of credit. Possible losses resulting from these agreements are considered insignificant.

As indicated in Note 20 to the consolidated financial statements, the Corporation holds a 24.9% equity interest in PRLP 2011 Holdings LLC and currently provides certain financing to the joint venture as well as holds certain deposits from the entity.

The following table presents transactions between the Corporation and PRLP 2011 Holdings, LLC and their impact on the Corporation's results of operations for the quarter and nine months ended September 30, 2012.

(In thousands)	Quarter ended September 30, 2012			Nine months ended September 30, 2012			Category
	100%	Popular s 24.9% interest (eliminations)	75.1% majority interest	100%	Popular s 24.9% interest (eliminations)	75.1% majority interest	
Interest income on loan to PRLP 2011 Holdings, LLC	\$ 619	\$ 154	\$ 465	\$ 2,130	\$ 530	\$ 1,600	Interest income

Table of Contents

The Corporation had the following financial condition accounts outstanding with PRLP 2011 Holdings, LLC at September 30, 2012 and December 31, 2011. The 75.1% majority interest represents the share of transactions with the affiliate that is not eliminated in the consolidation of the Corporation's statement of financial condition.

(In thousands)	At September 30, 2012			At December 31, 2011		
	100%	Popular's 24.9% interest (eliminations)	75.1% majority interest	100%	Popular's 24.9% interest (eliminations)	75.1% majority interest
Loans	\$ 67,746	\$ 16,869	\$ 50,877	\$ 86,167	\$ 21,456	\$ 64,711
Deposits (non-interest bearing)	6,366	1,585	4,781	64	16	48
Accrued interest receivable	185	46	139			
Total	\$ 61,565	\$ 15,330	\$ 46,235	\$ 86,103	\$ 21,440	\$ 64,663

Note 22 Fair value measurement

ASC Subtopic 820-10 Fair Value Measurements and Disclosures establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels in order to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. Valuation on these instruments does not necessitate a significant degree of judgment since valuations are based on quoted prices that are readily available in an active market.

Level 2 Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3 Inputs are unobservable and significant to the fair value measurement. Unobservable inputs reflect the Corporation's own assumptions about assumptions that market participants would use in pricing the asset or liability.

The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Fair value is based upon quoted market prices when available. If listed prices or quotes are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. Valuation adjustments are limited to those necessary to ensure that the financial instrument's fair value is adequately representative of the price that would be received or paid in the marketplace. These adjustments include amounts that reflect counterparty credit quality, the Corporation's credit standing, constraints on liquidity and unobservable parameters that are applied consistently.

The estimated fair value may be subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in calculating fair value could significantly affect the results.

Table of Contents*Fair Value on a Recurring and Nonrecurring Basis*

The following fair value hierarchy tables present information about the Corporation's assets and liabilities measured at fair value on a recurring basis at September 30, 2012 and December 31, 2011 and on a nonrecurring basis in periods subsequent to initial recognition for the nine months ended September 30, 2012 and 2011:

(In thousands)	At September 30, 2012			
	Level 1	Level 2	Level 3	Total
RECURRING FAIR VALUE MEASUREMENTS				
Assets				
Investment securities available-for-sale:				
U.S. Treasury securities	\$	\$ 37,707	\$	\$ 37,707
Obligations of U.S. Government sponsored entities		1,064,967		1,064,967
Obligations of Puerto Rico, States and political subdivisions		50,004		50,004
Collateralized mortgage obligations - federal agencies		2,217,042		2,217,042
Collateralized mortgage obligations - private label		38,913		38,913
Mortgage-backed securities		1,672,117	7,143	1,679,260
Equity securities	3,941	3,589		7,530
Other		24,878		24,878
Total investment securities available-for-sale	\$ 3,941	\$ 5,109,217	\$ 7,143	\$ 5,120,301
Trading account securities, excluding derivatives:				
Obligations of Puerto Rico, States and political subdivisions	\$	\$ 17,584	\$	\$ 17,584
Collateralized mortgage obligations		708	2,634	3,342
Mortgage-backed securities - federal agencies		175,522	12,569	188,091
Other		15,509	2,390	17,899
Total trading account securities	\$	\$ 209,323	\$ 17,593	\$ 226,916
Mortgage servicing rights	\$	\$	\$ 158,367	\$ 158,367
Derivatives		49,881		49,881
Total assets measured at fair value on a recurring basis	\$ 3,941	\$ 5,368,421	\$ 183,103	\$ 5,555,465
Liabilities				
Derivatives	\$	\$ (56,629)	\$	\$ (56,629)
Contingent consideration			(103,688)	(103,688)
Total liabilities measured at fair value on a recurring basis	\$	\$ (56,629)	\$ (103,688)	\$ (160,317)

(In thousands)	At December 31, 2011			
	Level 1	Level 2	Level 3	Total
RECURRING FAIR VALUE MEASUREMENTS				
Assets				
Investment securities available-for-sale:				
U.S. Treasury securities	\$	\$ 38,668	\$	\$ 38,668
Obligations of U.S. Government sponsored entities		985,546		985,546
Obligations of Puerto Rico, States and political subdivisions		58,728		58,728
Collateralized mortgage obligations - federal agencies		1,697,642		1,697,642

Edgar Filing: POPULAR INC - Form 10-Q

Collateralized mortgage obligations private label

57,792

57,792

85

Table of Contents

Mortgage-backed securities		2,132,134	7,435	2,139,569
Equity securities	3,465	3,451		6,916
Other		24,962		24,962
Total investment securities available-for-sale	\$ 3,465	\$ 4,998,923	\$ 7,435	\$ 5,009,823
Trading account securities, excluding derivatives:				
Obligations of Puerto Rico, States and political subdivisions	\$	\$ 90,332	\$	\$ 90,332
Collateralized mortgage obligations		737	2,808	3,545
Mortgage-backed securities federal agencies		303,428	21,777	325,205
Other		13,212	4,036	17,248
Total trading account securities	\$	\$ 407,709	\$ 28,621	\$ 436,330
Mortgage servicing rights	\$	\$	\$ 151,323	\$ 151,323
Derivatives		61,887		61,887
Total assets measured at fair value on a recurring basis	\$ 3,465	\$ 5,468,519	\$ 187,379	\$ 5,659,363
Liabilities				
Derivatives	\$	\$ (66,700)	\$	\$ (66,700)
Contingent consideration			(99,762)	(99,762)
Total liabilities measured at fair value on a recurring basis	\$	\$ (66,700)	\$ (99,762)	\$ (166,462)

(In thousands)	Nine months ended September 30, 2012				Total	Write-downs
	Level 1	Level 2	Level 3	Total		
NONRECURRING FAIR VALUE MEASUREMENTS						
Assets						Write-downs
Loans ^[1]	\$	\$	\$ 11,887	\$ 11,887	\$	(12,206)
Loans held-for-sale ^[2]			102,092	102,092		(41,706)
Other real estate owned ^[3]			93,560	93,560		(25,795)
Other foreclosed assets ^[3]			120	120		(303)
Long-lived assets held-for-sale ^[4]						(123)
Total assets measured at fair value on a nonrecurring basis	\$	\$	\$ 207,659	\$ 207,659	\$	(80,133)

[1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35.

[2] Relates to lower of cost or fair value adjustments on loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale.

[3] Represents the fair value of foreclosed real estate and other collateral owned that were written down to their fair value. Costs to sell excluded from the reported fair value amount were \$6 million at September 30, 2012.

[4] Represents the fair value of long-lived assets held-for-sale that were written down to their fair value.

Nine months ended September 30, 2011

Edgar Filing: POPULAR INC - Form 10-Q

(In thousands)	Level 1	Level 2	Level 3	Total	
NONRECURRING FAIR VALUE MEASUREMENTS					
Assets					Write-downs
Loans ^[1]	\$	\$	\$ 109,694	\$ 109,694	\$ (17,181)
Loans held-for-sale ^[2]			84,368	84,368	(29,197)
Other real estate owned ^[3]			23,735	23,735	(12,008)
Other foreclosed assets ^[3]			109	109	(590)
Total assets measured at fair value on a nonrecurring basis	\$	\$	\$ 217,906	\$ 217,906	\$ (58,976)

Table of Contents

- [1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35.
- [2] Relates to lower of cost or fair value adjustments on loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale.
- [3] Represents the fair value of foreclosed real estate and other collateral owned that were written down to their fair value. Costs to sell excluded from the reported fair value amount were \$2 million at September 30, 2011.

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the quarters and nine months ended September 30, 2012 and 2011.

(In thousands)	Quarter ended September 30, 2012							
	MBS classified as investment securities available-for-sale	CMOs classified as trading account securities	MBS classified as trading account securities	Other securities classified as trading account securities	Mortgage servicing rights	Total assets	Contingent consideration	Total liabilities
Balance at June 30, 2012	\$ 7,382	\$ 2,855	\$ 17,705	\$ 2,356	\$ 155,711	\$ 186,009	\$ (101,013)	\$ (101,013)
Gains (losses) included in earnings	(2)	(3)	(230)	(22)	(2,426)	(2,683)	(2,986)	(2,986)
Gains (losses) included in OCI	(137)					(137)		
Purchases			80	56	5,238	5,374		
Sales			(4,286)		(103)	(4,389)		
Settlements	(100)	(218)	(700)		(53)	(1,071)	311	311
Balance at September 30, 2012	\$ 7,143	\$ 2,634	\$ 12,569	\$ 2,390	\$ 158,367	\$ 183,103	\$ (103,688)	\$ (103,688)
Changes in unrealized gains (losses) included in earnings relating to assets still held at September 30, 2012	\$	\$ (4)	\$ (81)	\$ 35	\$ 5,548	\$ 5,498	\$ (2,991)	\$ (2,991)

(In thousands)	Nine months ended September 30, 2012							
	MBS classified as investment securities available-for-sale	CMOs classified as trading account securities	MBS classified as trading account securities	Other securities classified as trading account securities	Mortgage servicing rights	Total assets	Contingent consideration	Total liabilities
Balance at January 1, 2012	\$ 7,435	\$ 2,808	\$ 21,777	\$ 4,036	\$ 151,323	\$ 187,379	\$ (99,762)	\$ (99,762)
Gains (losses) included in earnings	(5)	54	747	27	(7,217)	(6,394)	(4,237)	(4,237)
Gains (losses) included in OCI	63					63		
Purchases		607	6,393	2,116	14,462	23,578		
Sales		(251)	(9,741)	(1,834)	(103)	(11,929)		
Settlements	(350)	(584)	(1,396)	(1,955)	(98)	(4,383)	311	311
Transfers into Level 3			2,405			2,405		
Transfers out of Level 3			(7,616)			(7,616)		
Balance at September 30, 2012	\$ 7,143	\$ 2,634	\$ 12,569	\$ 2,390	\$ 158,367	\$ 183,103	\$ (103,688)	\$ (103,688)
Changes in unrealized gains (losses) included in earnings relating to assets still held at	\$	\$ 47	\$ (173)	\$ (340)	\$ 11,067	\$ 10,601	\$ (4,753)	\$ (4,753)

September 30, 2012

Table of Contents

(In thousands)	Quarter ended September 30, 2011							
	MBS classified as investment securities available-for-sale	CMOs classified as trading account securities	MBS classified as trading account securities	Other securities classified as trading account securities	Mortgage servicing rights	Total assets	Contingent consideration	Total liabilities
Balance at June 30, 2011	\$ 7,634	\$ 2,638	\$ 27,079	\$ 3,571	\$ 162,619	\$ 203,541	\$ (95,940)	\$ (95,940)
Gains (losses) included in earnings	(2)	30	(154)	(115)	(10,124)	(10,365)	(1,657)	(1,657)
Gains (losses) included in OCI	(40)					(40)		
Initial fair value on acquisition							(827)	(827)
Purchases		18	757	2,065	4,750	7,590		
Sales		(20)	(4,676)	(1,430)		(6,126)		
Settlements	(100)	(95)	(529)		(19)	(743)		
Balance at September 30, 2011	\$ 7,492	\$ 2,571	\$ 22,477	\$ 4,091	\$ 157,226	\$ 193,857	\$ (98,424)	\$ (98,424)
Changes in unrealized gains (losses) included in earnings relating to assets still held at September 30, 2011	\$	\$ 20	\$ (47)	\$ (115)	\$ (6,024)	\$ (6,166)	\$ (1,657)	\$ (1,657)

(In thousands)	Nine months ended September 30, 2011							
	MBS classified as investment securities available-for-sale	CMOs classified as trading account securities	MBS classified as trading account securities	Other securities classified as trading account securities	Mortgage servicing rights	Total assets	Contingent consideration	Total liabilities
Balance at January 1, 2011	\$ 7,759	\$ 2,746	\$ 20,238	\$ 2,810	\$ 166,907	\$ 200,460	\$ (92,994)	\$ (92,994)
Gains (losses) included in earnings	(5)	31	5	445	(26,373)	(25,897)	(4,741)	(4,741)
Gains (losses) included in OCI	(38)					(38)		
Initial fair value on acquisition							(689)	(689)
Purchases		414	10,977	2,989	16,902	31,282		
Sales		(336)	(7,463)	(2,106)		(9,905)		
Settlements	(224)	(284)	(1,280)	(47)	(210)	(2,045)		
Balance at September 30, 2011	\$ 7,492	\$ 2,571	\$ 22,477	\$ 4,091	\$ 157,226	\$ 193,857	\$ (98,424)	\$ (98,424)
Changes in unrealized gains (losses) included in earnings relating to assets still held at September 30, 2011	\$	\$ 18	\$ 42	\$ 710	\$ (13,876)	\$ (13,106)	\$ (4,741)	\$ (4,741)

There were no transfers in and/or out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarters ended September 30, 2012 and 2011. There were \$ 2 million in transfers from Level 2 to Level 3 and \$ 7 million in transfers from Level 3 to Level 2 for financial instruments measured at fair value on a recurring basis during the nine months ended September 30, 2012. The transfers from Level 2 to Level 3 of trading mortgage-backed securities were the result of a change in valuation technique to a matrix pricing model, based on indicative prices provided by brokers. The transfers from Level 3 to Level 2 of trading mortgage-backed securities resulted from observable market data becoming available for these securities. Pursuant to the Corporation's policy, these transfers were recognized as of the end of the reporting period. There were no transfers in and/or out of Level 3 for financial instruments measured at fair value on a recurring basis during the nine months ended September 30, 2011. There were no transfers in and/or out of Level 1 during the quarters and nine months ended September 30, 2012 and 2011.

Gains and losses (realized and unrealized) included in earnings for the quarter and nine months ended September 30, 2012 and 2011 for Level 3 assets and liabilities included in the previous tables are reported in the consolidated statement of operations as follows:

Edgar Filing: POPULAR INC - Form 10-Q

(In thousands)	Quarter ended September 30, 2012		Nine months ended September 30, 2012	
	Total gains (losses) included in earnings	Changes in unrealized gains (losses) relating to assets still held at reporting date	Total gains (losses) included in earnings	Changes in unrealized gains (losses) relating to assets still held at reporting date
Interest income	\$ (2)	\$	\$ (5)	\$
FDIC loss share (expense) income	(2,991)	(2,991)	(4,849)	(4,849)
Other service fees	(2,426)	5,548	(7,217)	11,067
Trading account (loss) profit	(255)	(50)	828	(466)
Other operating income (loss)	5		612	96
Total	\$ (5,669)	\$ 2,507	\$ (10,631)	\$ 5,848

Table of Contents

(In thousands)	Quarter ended September 30, 2011		Nine months ended September 30, 2011	
	Total gains (losses) included in earnings	Changes in unrealized gains (losses) relating to assets still held at reporting date	Total gains (losses) included in earnings	Changes in unrealized gains (losses) relating to assets still held at reporting date
Interest income	\$ (2)	\$	\$ (5)	\$
FDIC loss share (expense) income	(1,640)	(1,640)	(4,684)	(4,684)
Other service fees	(10,124)	(6,024)	(26,373)	(13,876)
Trading account (loss) profit	(239)	(142)	481	770
Other operating income (loss)	(17)	(17)	(57)	(57)
Total	\$ (12,022)	\$ (7,823)	\$ (30,638)	\$ (17,847)

The following table includes quantitative information about significant unobservable inputs used to derive the fair value of Level 3 instruments, excluding those instruments for which the unobservable inputs were not developed by the Corporation such as prices of prior transactions and/or unadjusted third-party pricing sources.

(In thousands)	Fair Value at September 30, 2012	Valuation Technique	Unobservable Inputs	Weighted Average (Range)
Collateralized mortgage obligations trading	\$ 2,634	Discounted cash flow model	Weighted average life	2.7 years (0.4 - 6.7 years)
			Yield	3.7% (0.8% - 4.7%)
			Constant prepayment rate	23.4% (18.0% - 28.8%)
Other trading	\$ 1,245	Discounted cash flow model	Weighted average life	5.7 years
			Yield	12.8%
			Constant prepayment rate	9.0%
Mortgage servicing rights	\$ 158,367	Discounted cash flow model	Prepayment speed	8.7% (2.1% - 26.5%)
			Weighted average life	11.5 years (3.8 - 47.3 years)
			Discount rate	12.0% (10.0 - 15.5%)
Contingent consideration	\$ (103,688)	Discounted cash flow model	Credit loss rate on covered loans	23.2% (0.0% - 100.0%)
			Risk premium component of discount rate	5.3%
			Haircut applied on external appraisals	19.9% (5.0% - 30.0%)
Loans held-in-portfolio	\$ 11,887	External Appraisal	Weighted average life	2.0 years
Loans held-for-sale	\$ 102,092	Discounted cash flow model	Net loss rate	49.6%
			External Appraisal	Haircut applied on external appraisals
Other real estate owned	\$ 93,560	External Appraisal	external appraisals	22.9% (5.0% - 40.0%)

Edgar Filing: POPULAR INC - Form 10-Q

The significant unobservable inputs used in the fair value measurement of the Corporation's collateralized mortgage obligations and interest-only collateralized mortgage obligation (reported as "other"), which are classified in the "trading" category, are yield, constant prepayment rate, and weighted average life. Significant increases (decreases) in any of those inputs in isolation would result in significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the constant prepayment rate will generate a directionally opposite change in the weighted average life. For example, as the average life is reduced by a higher constant prepayment rate, a lower yield will be realized, and when there is a reduction in the constant prepayment rate, the average life of these collateralized mortgage obligations will extend, thus resulting in a higher yield. These particular financial instruments are valued internally by the Corporation's investment banking and broker-dealer unit utilizing internal valuation techniques. The unobservable inputs incorporated into the internal discounted cash flow models used to derive the fair value of collateralized mortgage obligations and interest-only collateralized mortgage obligation (reported as "other"), which are classified in the "trading" category, are reviewed by the Corporation's Corporate Treasury unit on a quarterly basis. In the case of Level 3 financial instruments which fair value is based on broker quotes, the Corporation's Corporate Treasury unit reviews the inputs used by the broker-dealers for reasonableness utilizing information available from other published sources and validates that the fair value measurements were developed in accordance with ASC Topic 820. The Corporate Treasury unit also substantiates the inputs used by validating the prices with other broker-dealers, whenever possible.

Table of Contents

The significant unobservable inputs used in the fair value measurement of the Corporation's mortgage servicing rights are constant prepayment rates and discount rates. Increases in interest rates may result in lower prepayments. Discount rates vary according to products and / or portfolios depending on the perceived risk. Increases in discount rates result in a lower fair value measurement. The Corporation's Corporate Comptroller's unit is responsible for determining the fair value of MSR's, which is based on discounted cash flow methods based on assumptions developed by an external service provider, except for prepayment speeds, which are adjusted internally for the local market based on historical experience. The Corporation's Corporate Treasury unit validates the economic assumptions developed by the external service provider on a quarterly basis. In addition, an analytical review of prepayment speeds is performed quarterly by the Corporate Comptroller's unit. Significant variances in prepayment speeds are investigated by the Corporate Treasury unit. The Corporation's MSR Committee analyzes changes in fair value measurements of MSR's and approves the valuation assumptions at each reporting period. Changes in valuation assumptions must also be approved by the MSR Committee. The fair value of MSR's are compared with those of the external service provider on a quarterly basis in order to validate if the fair values are within the materiality thresholds established by management to monitor and investigate material deviations. Back-testing is performed to compare projected cash flows with actual historical data to ascertain the reasonability of the projected net cash flow results.

Following is a description of the Corporation's valuation methodologies used for assets and liabilities measured at fair value. The disclosure requirements exclude certain financial instruments and all non-financial instruments. Accordingly, the aggregate fair value amounts of the financial instruments disclosed do not represent management's estimate of the underlying value of the Corporation.

Trading Account Securities and Investment Securities Available-for-Sale

U.S. Treasury securities: The fair value of U.S. Treasury securities is based on yields that are interpolated from the constant maturity treasury curve. These securities are classified as Level 2.

Obligations of U.S. Government sponsored entities: The Obligations of U.S. Government sponsored entities include U.S. agency securities, which fair value is based on an active exchange market and on quoted market prices for similar securities. The U.S. agency securities are classified as Level 2.

Obligations of Puerto Rico, States and political subdivisions: Obligations of Puerto Rico, States and political subdivisions include municipal bonds. The bonds are segregated and the like characteristics divided into specific sectors. Market inputs used in the evaluation process include all or some of the following: trades, bid price or spread, two sided markets, quotes, benchmark curves including but not limited to Treasury benchmarks, LIBOR and swap curves, market data feeds such as those obtained from municipal market sources, discount and capital rates, and trustee reports. The municipal bonds are classified as Level 2.

Mortgage-backed securities: Certain agency mortgage-backed securities (MBS) are priced based on a bond's theoretical value derived from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. The agency MBS are classified as Level 2. Other agency MBS such as GNMA Puerto Rico Serials are priced using an internally-prepared pricing matrix with quoted prices from local brokers dealers. These particular MBS are classified as Level 3.

Collateralized mortgage obligations: Agency and private-label collateralized mortgage obligations (CMOs) are priced based on a bond's theoretical value derived from similar bonds defined by credit quality and market sector and for which fair value incorporates an option adjusted spread. The option adjusted spread model includes prepayment and volatility assumptions, ratings (whole loans collateral) and spread adjustments. These CMOs are classified as Level 2. Other CMOs, due to their limited liquidity, are classified as Level 3 due to the insufficiency of inputs such as broker quotes, executed trades, credit information and cash flows.

Equity securities: Equity securities with quoted market prices obtained from an active exchange market are classified as Level 1. Other equity securities that do not trade in highly liquid markets are classified as Level 2.

Edgar Filing: POPULAR INC - Form 10-Q

Corporate securities, commercial paper and mutual funds (included as other in the trading account securities category): Quoted prices for these security types are obtained from broker dealers. Given that the quoted prices are for similar instruments or do not trade in highly liquid markets, these securities are classified as Level 2. The important

Table of Contents

variables in determining the prices of Puerto Rico tax-exempt mutual fund shares are net asset value, dividend yield and type of assets in the fund. All funds trade based on a relevant dividend yield taking into consideration the aforementioned variables. In addition, demand and supply also affect the price. Corporate securities that trade less frequently or are in distress are classified as Level 3.

Mortgage servicing rights

Mortgage servicing rights (MSRs) do not trade in an active market with readily observable prices. MSRs are priced internally using a discounted cash flow model. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including portfolio characteristics, prepayments assumptions, discount rates, delinquency and foreclosure rates, late charges, other ancillary revenues, cost to service and other economic factors. Prepayment speeds are adjusted for the Corporation's loan characteristics and portfolio behavior. Due to the unobservable nature of certain valuation inputs, the MSRs are classified as Level 3.

Derivatives

Interest rate swaps, interest rate caps and indexed options are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities (TBAs). All of these derivatives are classified as Level 2. The non-performance risk is determined using internally-developed models that consider the collateral held, the remaining term, and the creditworthiness of the entity that bears the risk, and uses available public data or internally-developed data related to current spreads that denote their probability of default.

Contingent consideration liability

The fair value of the true-up payment obligation (contingent consideration) to the FDIC as it relates to the Westernbank FDIC-assisted transaction was estimated using projected cash flows related to the loss sharing agreements at the true-up measurement date. It took into consideration the intrinsic loss estimate, asset premium/discount, cumulative shared loss payments, and the cumulative servicing amount related to the loan portfolio. Refer to Note 9 to the consolidated financial statements for a description of the formula established in the loss share agreements for determining the true-up payment.

On a quarterly basis, management evaluates and revises the estimated credit loss rates that are used to determine expected cash flows on the covered loan pools. The expected credit losses on the loan pools are used to determine the loss share cash flows expected to be paid to the FDIC when the true-up payment is due.

The true-up payment obligation was discounted using a term rate consistent with the time remaining until the payment is due. The discount rate was an estimate of the sum of the risk-free benchmark rate for the term remaining before the true-up payment is due and a risk premium to account for the credit risk profile of BPPR. The risk premium was calculated based on a 12-month trailing average spread of the yields on corporate bonds with credit ratings similar to BPPR.

Loans held-in-portfolio considered impaired under ASC Section 310-10-35 that are collateral dependent

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35, and which could be subject to internal adjustments based on the age of the appraisal. Currently, the associated loans considered impaired are classified as Level 3.

Loans measured at fair value pursuant to lower of cost or fair value adjustments

Loans measured at fair value on a nonrecurring basis pursuant to lower of cost or fair value were priced based on secondary market prices and discounted cash flow models which incorporate internally-developed assumptions for prepayments and credit loss estimates. These loans are classified as Level 3.

Other real estate owned and other foreclosed assets

Other real estate owned includes real estate properties securing mortgage, consumer, and commercial loans. Other foreclosed assets include automobiles securing auto loans. The fair value of foreclosed assets may be determined using an external appraisal, broker price opinion, internal valuation or binding offer. The majority of these foreclosed assets are classified as Level 3 since they are subject to internal adjustments.

Certain foreclosed assets which are measured based on binding offers are classified as Level 2.

Table of Contents**Note 23 Fair value of financial instruments**

The fair value of financial instruments is the amount at which an asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.

The information about the estimated fair values of financial instruments presented hereunder excludes all nonfinancial instruments and certain other specific items.

For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management's best judgment with respect to current economic conditions, including discount rates, estimates of future cash flows, and prepayment assumptions.

The fair values reflected herein have been determined based on the prevailing interest rate environment at September 30, 2012 and December 31, 2011, as applicable. In different interest rate environments, fair value estimates can differ significantly, especially for certain fixed rate financial instruments. In addition, the fair values presented do not attempt to estimate the value of the Corporation's fee generating businesses and anticipated future business activities, that is, they do not represent the Corporation's value as a going concern. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation.

Following is a description of the Corporation's valuation methodologies and inputs used to estimate the fair values for each class of financial assets and liabilities not measured at fair value, but for which the fair value is disclosed. The disclosure requirements exclude certain financial instruments and all non-financial instruments. Accordingly, the aggregate fair value amounts of the financial instruments disclosed do not represent management's estimate of the underlying value of the Corporation. For a description of the valuation methodologies and inputs used to estimate the fair value for each class of financial assets and liabilities measured at fair value, refer to Note 22.

Cash and due from banks

Cash and due from banks include cash on hand, cash items in process of collection, and non-interest bearing deposits due from other financial institutions. The carrying amount of cash and due from banks is a reasonable estimate of its fair value. Cash and due from banks are classified as Level 1.

Money market investments

Investments in money market instruments include highly liquid instruments with an average maturity of three months or less. For this reason, they carry a low risk of changes in value as a result of changes in interest rates, and the carrying amount approximates their fair value. Money market investments include federal funds sold, securities purchased under agreements to resell, time deposits with other banks, restricted cash, and excess balances held at the Federal Reserve. These money market investments are classified as Level 2, except for excess balances held at the Federal Reserve which are classified as Level 1.

Investment securities held-to-maturity

Obligations of Puerto Rico, States and political subdivisions: Municipal bonds include Puerto Rico public municipalities debt and bonds collateralized by second mortgages under the Home Purchase Stimulus Program. Puerto Rico public municipalities debt was valued internally based on benchmark treasury notes and a credit spread derived from comparable Puerto Rico government trades and recent issuances. Puerto Rico public municipalities debt is classified as Level 3. Given that the fair value of municipal bonds collateralized by second mortgages was based on internal yield and prepayment speed assumptions, these municipal bonds are classified as Level 3.

Agency collateralized mortgage obligation: The fair value of the agency collateralized mortgage obligation (CMO), which is guaranteed by GNMA, was based on internal yield and prepayment speed assumptions. This agency CMO is classified as Level 3.

Edgar Filing: POPULAR INC - Form 10-Q

Other: Other securities include foreign and corporate debt. Given that the fair value was based on quoted prices for similar instruments, foreign debt is classified as Level 2. The fair value of corporate debt, which is collateralized by municipal bonds of Puerto Rico, was internally derived from benchmark treasury notes and a credit spread based on comparable Puerto Rico government trades, similar securities, and/or recent issuances. Corporate debt is classified as Level 3.

Table of Contents*Other investment securities*

Federal Home Loan Bank capital stock: Federal Home Loan Bank (FHLB) capital stock represents an equity interest in the FHLB of New York. It does not have a readily determinable fair value because its ownership is restricted and it lacks a market. Since the excess stock is repurchased by the FHLB at its par value, the carrying amount of FHLB capital stock approximates fair value. Thus, these stocks are classified as Level 2.

Federal Reserve Bank capital stock: Federal Reserve Bank (FRB) capital stock represents an equity interest in the FRB of New York. It does not have a readily determinable fair value because its ownership is restricted and it lacks a market. Since the canceled stock is repurchased by the FRB for the amount of the cash subscription paid, the carrying amount of FRB capital stock approximates fair value. Thus, these stocks are classified as Level 2.

Trust preferred securities: These securities represent the equity-method investment in the common stock of these trusts. Book value is the same as fair value for these securities since the fair value of the junior subordinated debentures is the same amount as the fair value of the trust preferred securities issued to the public. The equity-method investment in the common stock of these trusts is classified as Level 2, except for that of Popular Capital Trust III (Troubled Asset Relief Program) which is classified as Level 3. Refer to Note 15 for additional information on these trust preferred securities.

Other investments: Other investments include private equity method investments and Visa Class B common stock held by the Corporation. Since there are no observable market values, private equity method investments are classified as Level 3. The Visa Class B common stock was priced by applying the quoted price of Visa Class A common stock, net of a liquidity adjustment, to the as converted number of Class A common shares since these Class B common shares are restricted and not convertible to Class A common shares until pending litigation is resolved. Thus, these stocks are classified as Level 3.

Loans held-for-sale

The fair value of certain impaired loans held-for-sale was based on a discounted cash flow model that assumes that no principal payments are received prior to the effective average maturity date, that the outstanding unpaid principal balance is reduced by a monthly net loss rate, and that the remaining unpaid principal balance is received as a lump sum principal payment at the effective average maturity date. The remaining unpaid principal balance expected to be received, which is based on the prior 12-month cash payment experience of these loans and their expected collateral recovery, was discounted using the interest rate currently offered to clients for the origination of comparable loans. These loans are classified as Level 3. For loans held-for-sale originated with the intent to sell in the secondary market, its fair value was determined using similar characteristics of loans and secondary market prices assuming the conversion to mortgage-backed securities. Given that the valuation methodology uses internal assumptions based on loan level data, these loans are classified as Level 3. The fair value of certain other loans held-for-sale is based on bids received from potential buyers; binding offers; or external appraisals, net of internal adjustments and estimated costs to sell. Loans held-for-sale based on binding offers are classified as Level 2. Loans held-for-sale based on indicative offers and/or external appraisals are classified as Level 3.

Loans held-in-portfolio

The fair values of the loans held-in-portfolio have been determined for groups of loans with similar characteristics. Loans were segregated by type such as commercial, construction, residential mortgage, consumer, and credit cards. Each loan category was further segmented based on loan characteristics, including interest rate terms, credit quality and vintage. Generally, fair values were estimated based on an exit price by discounting expected cash flows for the segmented groups of loans using a discount rate that considers interest, credit and expected return by market participant under current market conditions. Additionally, prepayment, default and recovery assumptions have been applied in the mortgage loan portfolio valuations. Generally accepted accounting principles do not require a fair valuation of the lease financing portfolio, therefore it is included in the loans total at its carrying amount. Loans held-in-portfolio are classified as Level 3.

FDIC loss share asset

Edgar Filing: POPULAR INC - Form 10-Q

Fair value of the FDIC loss share asset was estimated using projected net losses related to the loss sharing agreements, which are expected to be reimbursed by the FDIC. The projected net losses were discounted using the U.S. Government agency curve. The loss share asset is classified as Level 3.

Table of Contents

Deposits

Demand deposits: The fair value of demand deposits, which have no stated maturity, was calculated based on the amount payable on demand as of the respective dates. These demand deposits include non-interest bearing demand deposits, savings, NOW, and money market accounts. Thus, these deposits are classified as Level 2.

Time deposits: The fair value of time deposits was calculated based on the discounted value of contractual cash flows using interest rates being offered on time deposits with similar maturities. The non-performance risk was determined using internally-developed models that consider, where applicable, the collateral held, amounts insured, the remaining term, and the credit premium of the institution. For certain 5-year certificates of deposit in which customers may withdraw their money anytime with no penalties or charges, the fair value of these certificates of deposit incorporate an early cancellation estimate based on historical experience. Time deposits are classified as Level 2.

Assets sold under agreements to repurchase

Securities sold under agreements to repurchase (structured and non-structured): Securities sold under agreements to repurchase with short-term maturities approximate fair value because of the short-term nature of those instruments. Resell and repurchase agreements with long-term maturities were valued using discounted cash flows based on the three-month LIBOR. In determining the non-performance credit risk valuation adjustment, the collateralization levels of these long-term securities sold under agreements to repurchase were considered. In the case of callable structured repurchase agreements, the callable feature is not considered when determining the fair value of those repurchase agreements, since there is a remote possibility, based on forward rates, that the investor will call back these agreements before maturity since it is not expected that the interest rates would rise more than the specified interest rate of these agreements. Securities sold under agreements to repurchase (structured and non-structured) are classified as Level 2.

Other short-term borrowings

The carrying amount of other short-term borrowings approximate fair value because of the short-term maturity of those instruments or because they carry interest rates which approximate market. Thus, these other short-term borrowings are classified as Level 2.

Notes payable

FHLB advances: The fair value of FHLB advances was based on the discounted value of contractual cash flows over their contractual term. In determining the non-performance credit risk valuation adjustment, the collateralization levels of these advances were considered. These advances are classified as Level 2.

Medium-term notes: The fair value of publicly-traded medium-term notes was determined using recent trades of similar transactions. Publicly-traded medium-term notes are classified as Level 2. The fair value of non-publicly traded debt was based on remaining contractual cash outflows, discounted at a rate commensurate with the non-performance credit risk of the Corporation, which is subjective in nature. Non-publicly traded debt is classified as Level 3.

Junior subordinated deferrable interest debentures (related to trust preferred securities): The fair value of junior subordinated interest debentures was determined using recent trades of similar transactions. Thus, these junior subordinated deferrable interest debentures are classified as Level 2.

Edgar Filing: POPULAR INC - Form 10-Q

Junior subordinated deferrable interest debentures (Troubled Asset Relief Program): The fair value of junior subordinated deferrable interest debentures was based on the discounted value of contractual cash flows over their contractual term. The discount rate was based on the rate at which a similar security was priced in the open market. Thus, these junior subordinated deferrable interest debentures are classified as Level 3.

Others: The other category includes capital lease obligations. Generally accepted accounting principles do not require a fair valuation of capital lease obligations, therefore; it is included at its carrying amount. Capital lease obligations are classified as Level 3.

Table of Contents*Commitments to extend credit and letters of credit*

Commitments to extend credit were valued using the fees currently charged to enter into similar agreements. For those commitments where a future stream of fees is charged, the fair value was estimated by discounting the projected cash flows of fees on commitments. Since the fair value of commitments to extend credit varies depending on the undrawn amount of the credit facility, fees are subject to constant change, and cash flows are dependent on the creditworthiness of borrowers, commitments to extend credit are classified as Level 3. The fair value of letters of credit was based on fees currently charged on similar agreements. Given that the fair value of letters of credit constantly vary due to fees being subject to constant change and whether the fees are received depends on the creditworthiness of the account parties, letters of credit are classified as Level 3.

The following table presents the carrying or notional amounts, as applicable, and estimated fair values for financial instruments with their corresponding level in the fair value hierarchy.

(In thousands)	Carrying amount	September 30, 2012			Fair value	December 31, 2011	
		Level 1	Level 2	Level 3		Carrying amount	Fair value
Financial Assets:							
Cash and due from banks	\$ 477,342	\$ 477,342	\$	\$	\$ 477,342	\$ 535,282	\$ 535,282
Money market investments	925,663	611,796	313,867		925,663	1,376,174	1,376,174
Trading account securities, excluding derivatives ^[1]	226,916		209,323	17,593	226,916	436,330	436,330
Investment securities available-for-sale ^[1]	5,120,301	3,941	5,109,217	7,143	5,120,301	5,009,823	5,009,823
Investment securities held-to-maturity:							
Obligations of Puerto Rico, States and political subdivisions	95,425			97,424	97,424	98,973	98,770
Collateralized mortgage obligation-federal agency	147			153	153	160	151
Other	26,500		1,500	25,025	26,525	26,250	26,333
Total investment securities held-to-maturity	\$ 122,072	\$	\$ 1,500	\$ 122,602	\$ 124,102	\$ 125,383	\$ 125,254
Other investment securities:							
FHLB stock	\$ 117,550	\$	\$ 117,550	\$	\$ 117,550	\$ 84,133	\$ 84,133
FRB stock	79,718		79,718		79,718	79,648	79,648
Trust preferred securities	14,197		13,197	1,000	14,197	14,197	14,197
Other investments	1,924			3,675	3,675	1,902	3,605
Total other investment securities	\$ 213,389	\$	\$ 210,465	\$ 4,675	\$ 215,140	\$ 179,880	\$ 181,583
Loans held-for-sale	\$ 337,049	\$	\$ 9,387	\$ 342,287	\$ 351,675	\$ 363,093	\$ 390,783
Loans not covered under loss sharing agreement with the FDIC	20,117,554			16,926,290	16,926,290	19,912,233	16,753,889
Loans covered under loss sharing agreements with the FDIC	3,778,994			4,380,019	4,380,019	4,223,758	4,663,327
FDIC loss share asset	1,559,057			1,450,671	1,450,671	1,915,128	1,755,295
Mortgage servicing rights	158,367			158,367	158,367	151,323	151,323
Derivatives	49,881		49,881		49,881	61,887	61,887

Table of Contents

(In thousands)	September 30, 2012				December 31, 2011		
	Carrying amount	Level 1	Level 2	Level 3	Fair value	Carrying amount	Fair value
Financial Liabilities:							
Deposits:							
Demand deposits	\$ 17,593,304	\$	\$ 17,593,304	\$	\$ 17,593,304	\$ 17,232,087	\$ 17,232,087
Time deposits	8,726,195		8,808,199		8,808,199	10,710,040	10,825,256
Total deposits	\$ 26,319,499	\$	\$ 26,401,503	\$	\$ 26,401,503	\$ 27,942,127	\$ 28,057,343
Assets sold under agreements to repurchase:							
Securities sold under agreements to repurchase							
Securities sold under agreements to repurchase	\$ 1,306,374	\$	\$ 1,313,558	\$	\$ 1,313,558	\$ 1,102,907	\$ 1,107,314
Structured repurchase agreements	638,190		727,844		727,844	1,038,190	1,166,488
Total assets sold under agreements to repurchase	\$ 1,944,564	\$	\$ 2,041,401	\$	\$ 2,041,401	\$ 2,141,097	\$ 2,273,802
Other short-term borrowings ^[2]	\$ 1,206,200	\$	\$ 1,206,200	\$	\$ 1,206,200	\$ 296,200	\$ 296,200
Notes payable:							
FHLB advances	\$ 631,898	\$	\$ 664,250	\$	\$ 664,250	\$ 642,568	\$ 673,505
Medium-term notes	278,644		310,143	3,903	314,045	278,897	282,898
Junior subordinated deferrable interest debentures (related to trust preferred securities)	439,800		370,273		370,273	439,800	284,238
Junior subordinated deferrable interest debentures (Troubled Asset Relief Program)	491,662			728,096	728,096	470,037	457,120
Others	24,373			24,373	24,373	25,070	25,070
Total notes payable	\$ 1,866,377	\$	\$ 1,344,666	\$ 756,372	\$ 2,101,038	\$ 1,856,372	\$ 1,722,831
Derivatives	\$ 56,629	\$	\$ 56,629	\$	\$ 56,629	\$ 66,700	\$ 66,700
Contingent consideration	\$ 103,688	\$	\$	\$ 103,688	\$ 103,688	\$ 99,762	\$ 99,762
(In thousands)	Notional amount	Level 1	Level 2	Level 3	Fair value	Notional amount	Fair value
Commitments to extend credit	\$ 7,327,865	\$	\$	\$ 1,633	\$ 1,633	\$ 6,695,956	\$ 2,062
Letters of credit	154,745			2,285	2,285	136,341	2,339

[1] Refer to Note 22 to the consolidated financial statements for the fair value by class of financial asset and its hierarchy level.

[2] Refer to Note 14 to the consolidated financial statements for the composition of short-term borrowings.

Table of Contents**Note 24 Net income per common share**

The following table sets forth the computation of net income per common share (EPS), basic and diluted, for the quarters and nine months ended September 30, 2012 and 2011:

(In thousands, except per share information)	Quarter ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Net income	\$ 47,188	\$ 27,533	\$ 161,335	\$ 148,350
Preferred stock dividends	(931)	(931)	(2,792)	(2,792)
Net income applicable to common stock	\$ 46,257	\$ 26,602	\$ 158,543	\$ 145,558
Average common shares outstanding	102,451,410	102,166,004	102,363,099	102,147,450
Average potential dilutive common shares	33,550		182,375	104,270
Average common shares outstanding assuming dilution	102,484,960	102,166,004	102,545,474	102,251,720
Basic and dilutive EPS	\$ 0.45	\$ 0.26	\$ 1.55	\$ 1.42

Potential common shares consist of common stock issuable under the assumed exercise of stock options and restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise, in addition to the amount of compensation cost attributed to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Warrants, stock options, and restricted stock awards that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per common share.

For the quarter and nine months ended September 30, 2012, there were 164,195 and 166,810 weighted average antidilutive stock options outstanding, respectively (September 30, 2011 207,813 and 210,077). Additionally, the Corporation has outstanding a warrant issued to the U.S. Treasury to purchase 2,093,284 shares of common stock, which had an antidilutive effect at September 30, 2012.

Table of Contents**Note 25 Other service fees**

The caption of other services fees in the consolidated statements of operations consist of the following major categories:

(In thousands)	Quarter ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Debit card fees	\$ 8,772	\$ 13,075	\$ 27,348	\$ 39,795
Insurance fees	12,322	13,785	36,775	37,919
Credit card fees	14,576	13,738	41,403	36,106
Sale and administration of investment products	9,511	9,915	28,045	24,702
Mortgage servicing fees, net of fair value adjustments	9,857	2,120	29,123	10,649
Trust fees	3,977	4,006	12,127	11,611
Processing fees	1,406	1,684	4,819	5,121
Other fees	4,363	4,341	13,210	13,720
Total other services fees	\$ 64,784	\$ 62,664	\$ 192,850	\$ 179,623

Note 26 FDIC loss share (expense) income

The caption of FDIC loss share (expense) income in the consolidated statements of operations consists of the following major categories:

(In thousands)	Quarters ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
(Amortization) accretion of loss share indemnification asset	\$ (29,184)	\$ (21,072)	\$ (95,972)	\$ 13,361
80% mirror accounting on credit impairment losses ^[1]	18,095	20,458	60,943	71,787
80% mirror accounting on reimbursable expenses ^[2]	7,378	(447)	19,846	570
80% mirror accounting on discount accretion on loans unfunded commitments accounted for under ASC 310-20	(248)	(2,916)	(744)	(32,919)
Change in true-up payment obligation	(2,991)	(1,640)	(4,849)	(4,684)
Other	243	256	1,389	1,229
Total FDIC loss share (expense) income	\$ (6,707)	\$ (5,361)	\$ (19,387)	\$ 49,344

[1] Reductions in expected cash flows for ASC 310-30 loans, which may impact the provision for loan losses, may consider reductions in both principal and interest cash flow expectations. The amount covered under the FDIC loss sharing agreements for interest not collected from borrowers is limited under the agreements (approximately 90 days); accordingly, these amounts are not subject fully to the 80% mirror accounting.

[2] Amounts presented are net of the mirror accounting on gains on sales of foreclosed assets.

Table of Contents**Note 27 Pension and postretirement benefits**

The Corporation has a non-contributory defined benefit pension plan and supplementary pension benefit restoration plans for regular employees of certain of its subsidiaries. The accrual of benefits under the plans is frozen to all participants.

The components of net periodic pension cost for the periods presented were as follows:

(In thousands)	Pension Plan		Benefit Restoration Plans	
	Quarters ended September 30, 2012	2011	Quarters ended September 30, 2012	2011
Interest Cost	\$ 7,495	\$ 7,784	\$ 393	\$ 395
Expected return on plan assets	(9,810)	(10,840)	(526)	(450)
Amortization of net loss	5,426	2,829	323	148
Total net periodic pension cost (benefit)	\$ 3,111	\$ (227)	\$ 190	\$ 93

(In thousands)	Pension Plans		Benefit Restoration Plans	
	Nine months ended September 30, 2012	2011	Nine months ended September 30, 2012	2011
Interest Cost	\$ 22,486	\$ 23,354	\$ 1,179	\$ 1,186
Expected return on plan assets	(29,430)	(32,521)	(1,578)	(1,350)
Amortization of net loss	16,277	8,486	969	443
Total net periodic pension cost (benefit)	\$ 9,333	\$ (681)	\$ 570	\$ 279

The Corporation did not make any contributions to the pension and benefit restoration plans during the quarter and nine months ended September 30, 2012. The total contributions expected to be paid during the year 2012 for the pension and benefit restoration plans amount to approximately \$58 million.

The Corporation also provides certain postretirement health care benefits for retired employees of certain subsidiaries. The table that follows presents the components of net periodic postretirement benefit cost.

(In thousands)	Postretirement Benefit Plan			
	Quarters ended September 30, 2012	2011	Nine months ended September 30, 2012	2011
Service cost	\$ 548	\$ 504	\$ 1,642	\$ 1,512
Interest cost	1,950	2,135	5,851	6,405
Amortization of prior service cost	(50)	(240)	(150)	(720)
Amortization of net loss	540	267	1,621	801
Total net periodic postretirement benefit cost	\$ 2,988	\$ 2,666	\$ 8,964	\$ 7,998

Contributions made to the postretirement benefit plan for the quarter and nine months ended September 30, 2012 amounted to approximately \$1.8 million and \$5.6 million, respectively. The total contributions expected to be paid during the year 2012 for the postretirement benefit plan amount to approximately \$7.4 million.

Table of Contents**Note 28 Stock-based compensation**

The Corporation maintained a Stock Option Plan (the "Stock Option Plan"), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation's shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the "Incentive Plan"), which replaced and superseded the Stock Option Plan. The adoption of the Incentive Plan did not alter the original terms of the grants made under the Stock Option Plan prior to the adoption of the Incentive Plan.

Stock Option Plan

Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provided for the issuance of Popular, Inc.'s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation's policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are 20% exercisable after the first year and an additional 20% is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement.

(Not in thousands)		Weighted-average exercise price of options outstanding	Weighted-average remaining life of options outstanding in years	Options exercisable (fully vested)	Weighted-average exercise price of options exercisable
Exercise price range per share	Options outstanding				
\$ 158.35 - \$185.00	57,987	\$ 167.67	0.45	57,987	\$ 167.67
\$ 192.50 - \$272.00	106,208	\$ 252.32	1.75	106,208	\$ 252.32
\$ 158.35 - \$272.00	164,195	\$ 222.43	1.29	164,195	\$ 222.43

There was no intrinsic value of options outstanding and exercisable at September 30, 2012 and 2011.

The following table summarizes the stock option activity and related information:

(Not in thousands)	Options Outstanding	Weighted-Average Exercise Price
Outstanding at December 31, 2010	227,518	\$ 206.71
Granted		
Exercised		
Forfeited		
Expired	(20,572)	195.48
Outstanding at December 31, 2011	206,946	\$ 207.83
Granted		
Exercised		
Forfeited		
Expired	(42,751)	151.74
Outstanding at September 30, 2012	164,195	\$ 222.43

The stock options exercisable at September 30, 2012 totaled 164,195 (September 30, 2011 - 207,813). There were no stock options exercised during the quarters and nine months ended September 30, 2012 and 2011. Thus, there was no intrinsic value of options exercised during the quarters and nine months ended September 30, 2012 and 2011.

Edgar Filing: POPULAR INC - Form 10-Q

There were no new stock option grants issued by the Corporation under the Stock Option Plan during 2011 and 2012.

There was no stock option expense recognized for the quarters and nine months ended September 30, 2012 and 2011.

Table of Contents*Incentive Plan*

The Incentive Plan permits the granting of incentive awards in the form of Annual Incentive Awards, Long-term Performance Unit Awards, Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Units or Performance Shares. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and/or any of its subsidiaries are eligible to participate in the Incentive Plan.

Under the Incentive Plan, the Corporation has issued restricted shares, which become vested based on the employees' continued service with Popular. Unless otherwise stated in an agreement, the compensation cost associated with the shares of restricted stock is determined based on a two-prong vesting schedule. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service. The restricted shares granted consistent with the requirements of the Troubled Asset Relief Program (TARP) Interim Final Rule vest in two years from grant date.

The following table summarizes the restricted stock activity under the Incentive Plan for members of management.

(Not in thousands)	Restricted Stock	Weighted-Average Grant Date Fair Value
Non-vested at December 31, 2010	113,174	\$ 36.06
Granted	155,945	32.35
Vested	(5,156)	89.97
Forfeited	(22,029)	42.03
Non-vested at December 31, 2011	241,934	\$ 31.98
Granted	359,427	17.72
Vested	(95,543)	37.78
Forfeited	(9,036)	27.02
Non-vested at September 30, 2012	496,782	\$ 20.64

During the quarters ended September 30, 2012 and 2011, there were no shares of restricted stock awarded to management under the Incentive Plan. For the nine -month period ended September 30, 2012, 359,427 shares of restricted stock (September 30, 2011 155,945) were awarded to management under the Incentive Plan, from which 253,170 shares (September 30, 2011 111,045) were awarded to management consistent with the requirements of the TARP Interim Final Rule.

During the quarter ended September 30, 2012, the Corporation recognized \$ 1.1 million of restricted stock expense related to management incentive awards, with a tax benefit of \$ 0.3 million (September 30, 2011 \$ 0.3 million, with a tax benefit of \$ 49 thousand). For the nine -month period ended September 30, 2012, the Corporation recognized \$ 3.2 million of restricted stock expense related to management incentive awards, with a tax benefit of \$ 0.8 million (September 30, 2011 \$ 1.5 million, with a tax benefit of \$ 0.4 million). During the quarter ended September 30, 2012, there was vesting of restricted stock. For the nine -month period ended September 30, 2012, the fair market value of the restricted stock vested was \$2.7 million at grant date and \$1.6 million at vesting date. This triggers a shortfall of \$0.3 million that was recorded as an additional income tax expense at the applicable income tax rate. No additional income tax expense was recorded for the U.S. employees due to the valuation allowance of the deferred tax asset. The total unrecognized compensation cost related to non-vested restricted stock awards and performance shares to members of management at September 30, 2012 was \$ 13 million and is expected to be recognized over a weighted-average period of 1.1 years.

The following table summarizes the restricted stock activity under the Incentive Plan for members of the Board of Directors:

Table of Contents

(Not in thousands)	Restricted Stock	Weighted-Average Grant Date Fair Value
Non-vested at December 31, 2010		
Granted	30,163	\$ 26.72
Vested	(30,163)	26.72
Forfeited		
Non-vested at December 31, 2011		
Granted	37,800	\$ 16.11
Vested	(37,800)	16.11
Forfeited		
Non-vested at September 30, 2012		

During the quarter ended September 30, 2012, the Corporation granted 3,322 shares of restricted stock to members of the Board of Directors of Popular, Inc., which became vested at grant date (September 30, 2011 2,792). During this period, the Corporation recognized \$0.1 million of restricted stock expense related to these restricted stock grants, with a tax benefit of \$32 thousand (September 30, 2011 \$0.1 million, with a tax benefit of \$35 thousand). For the nine -month period ended September 30, 2012, the Corporation granted 37,800 shares of restricted stock to members of the Board of Directors of Popular, Inc., which became vested at grant date (September 30, 2011 24,662). During this period, the Corporation recognized \$0.3 million of restricted stock expense related to these restricted stock grants, with a tax benefit of \$0.1 million (September 30, 2011 \$0.3 million, with a tax benefit of \$0.1 million). The fair value at vesting date of the restricted stock vested during the nine months ended September 30, 2012 for directors was \$ 0.6 million.

Table of Contents**Note 29 Income taxes**

Income tax expense (benefit) differed from the amounts computed by applying the Puerto Rico income tax rate of 30 percent to pre-tax income as a result of the following:

(In thousands)	Quarters ended			
	September 30, 2012		September 30, 2011	
	Amount	% of pre-tax income	Amount	% of pre-tax income
Computed income tax at statutory rates	\$ 18,772	30%	\$ 9,921	30%
Net benefit of net tax exempt interest income	(7,625)	(12)	(7,779)	(23)
Deferred tax asset valuation allowance	1,611	3	1,473	4
Non-deductible expenses	5,817	9	5,475	17
Difference in tax rates due to multiple jurisdictions	(250)		(1,542)	(5)
Effect of income subject to preferential tax rate ^[1]	7,662	12	(79)	
Unrecognized tax benefits	(8,985)	(14)	(750)	(2)
Others	(1,618)	(3)	(1,182)	(4)
Income tax expense	\$ 15,384	25%	\$ 5,537	17%

[1] Includes the adjustment related to the Closing Agreement with the P.R. Treasury signed in June 2012.

(In thousands)	Nine months ended			
	September 30, 2012		September 30, 2011	
	Amount	% of pre-tax income	Amount	% of pre-tax income
Computed income tax at statutory rates	\$ 34,505	30%	\$ 78,904	30%
Net benefit of net tax exempt interest income	(18,378)	(16)	(25,392)	(10)
Deferred tax asset valuation allowance	2,730	2	113	
Non-deductible expenses	17,182	15	16,201	6
Difference in tax rates due to multiple jurisdictions	(4,606)	(4)	(5,884)	(2)
Initial adjustment in deferred tax due to change in tax rate			103,287	39
Recognition of tax benefits from previous years ^[1]			(53,615)	(20)
Effect of income subject to preferential tax rate ^[2]	(66,607)	(58)	(411)	
Unrecognized tax benefits	(8,985)	(8)	(5,160)	(2)
Others	(2,158)	(1)	6,621	3
Income tax (benefit) expense	\$ (46,317)	(40)%	\$ 114,664	44%

[1] Represents the impact of the Ruling and Closing Agreement with the P.R. Treasury signed in June 2011.

[2] Includes the impact of the Closing Agreement with the P.R. Treasury signed in June 2012 as adjusted as of September 30, 2012.

Edgar Filing: POPULAR INC - Form 10-Q

The results for the nine months ended September 30, 2012 reflect a tax benefit of \$72.9 million, recorded during the second quarter, related to the reduction of the deferred tax liability on the estimated gains for tax purposes related to the loans acquired from Westernbank (the Acquired Loans). In June 2012, the Puerto Rico Department of the Treasury (the P.R. Treasury) and the Corporation entered into a Closing Agreement (the Closing Agreement) to clarify that the Acquired Loans are a capital asset and any gain resulting from such loans will be taxed at the capital gain tax rate of 15% instead of the ordinary income tax rate of 30%, thus reducing the deferred tax liability on the estimated gain and recognizing an income tax benefit for accounting purposes.

Table of Contents

The results for the nine months ended September 30, 2011 reflect an income tax expense of \$ 103.3 million due to the effect on the net deferred tax asset of the reduction in the marginal corporate income tax rate from 39% to 30% as a result of the enactment on January 31, 2011 of a new Internal Revenue Code in Puerto Rico. The results also reflect a tax benefit of \$53.6 million as a result of a private ruling and a Closing Agreement entered into with the P.R. Treasury. In June 2011, the P.R. Treasury and the Corporation signed a Closing Agreement in which both parties agreed that for tax purposes the deductions related to certain charge-offs recorded on the financial statements of the Corporation for years 2009 and 2010 will be deferred until years 2013 through 2016. The tax benefit arises from the recovery of certain tax benefits not previously recorded during 2009 (the benefit of reduced tax rates for capital gains) and 2010 (the benefit of exempt income) that were previously unavailable to the Corporation as a result of being in a loss position during such years.

The effective tax rate for the Corporation's Puerto Rico banking operations for 2012 is estimated at 15.8%.

The following table presents the components of the Corporation's deferred tax assets and liabilities.

(In thousands)	September 30, 2012	December 31, 2011
Deferred tax assets:		
Tax credits available for carryforward	\$ 3,633	\$ 3,459
Net operating loss and other carryforward available	1,195,338	1,174,488
Postretirement and pension benefits	102,796	104,663
Deferred loan origination fees	6,813	6,788
Allowance for loan losses	599,030	605,105
Deferred gains	10,836	11,763
Accelerated depreciation	5,798	5,527
Intercompany deferred gains	3,792	4,344
Other temporary differences	35,972	27,661
Total gross deferred tax assets	1,964,008	1,943,798
Deferred tax liabilities:		
Differences between the assigned values and the tax bases of assets and liabilities recognized in purchase business combinations	35,906	32,293
Difference in outside basis between financial and tax reporting on sale of a business	8,155	20,721
FDIC-assisted transaction	57,293	142,000
Unrealized net gain on trading and available-for-sale securities	55,833	73,991
Deferred loan origination costs	3,273	4,277
Other temporary differences	7,252	6,507
Total gross deferred tax liabilities	167,712	279,789
Valuation allowance	1,261,594	1,259,358
Net deferred tax asset	\$ 534,702	\$ 404,651

The net deferred tax asset shown in the table above at September 30, 2012 is reflected in the consolidated statements of financial condition as \$546 million in net deferred tax assets (in the Other assets caption) (December 31, 2011 \$430 million) and \$11 million in deferred tax liabilities in the Other liabilities caption (December 31, 2011 \$25 million), reflecting the aggregate deferred tax assets or liabilities of individual tax-paying subsidiaries of the Corporation.

A deferred tax asset should be reduced by a valuation allowance if based on the weight of all available evidence, it is more likely than not (a likelihood of more than 50%) that some portion or the entire deferred tax asset will not be realized. The valuation allowance should be sufficient to reduce the deferred tax asset to the amount that is more likely than not to be realized. The determination of whether a deferred tax asset is realizable is based on weighting all available evidence, including both positive and negative evidence. The realization of deferred tax assets, including carryforwards and deductible temporary differences, depends upon the existence of sufficient taxable income of the same character

Edgar Filing: POPULAR INC - Form 10-Q

during the carryback or carryforward period. The analysis considers all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing taxable

Table of Contents

temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in prior carryback years and tax-planning strategies.

The Corporation's U.S. mainland operations are in a cumulative loss position for the three-year period ended September 30, 2012. For purposes of assessing the realization of the deferred tax assets in the U.S. mainland, this cumulative taxable loss position is considered significant negative evidence and has caused management to conclude that it is more likely than not that the Corporation will not be able to realize the associated deferred tax assets in the future. At September 30, 2012, the Corporation recorded a valuation allowance of approximately \$ 1.3 billion on the deferred tax assets of its U.S. operations (December 31, 2011 \$ 1.3 billion).

At September 30, 2012, the Corporation's net deferred tax assets related to its Puerto Rico operations amounted to \$561 million. The Corporation's Puerto Rico banking operation is in a cumulative loss position for the three-year period ended September 30, 2012 taking into account taxable income exclusive of temporary differences. This cumulative loss position was mainly due to the performance of the construction and commercial real estate loan portfolios in prior years, including the losses related to the reclassification and sale of certain loans pertaining to those portfolios. The Corporation weighs all available positive and negative evidence to assess the realization of the deferred tax asset. Positive evidence assessed included (i) the Corporation's Puerto Rico banking operations very strong earnings history; (ii) consideration that the event causing the cumulative loss position is not a continuing condition of the operations; (iii) new legislation extending the period of carryover of net operating losses to ten years; (iv) unrealized gain on appreciated assets that could be realized to increase taxable income; and (v) the financial results of the operations showed an improvement in the profitability of the business during 2011 and first three quarters of 2012. Accordingly, there is enough positive evidence to outweigh the negative evidence of the cumulative loss. Based on this evidence, the Corporation has concluded that it is more-likely-than-not that such net deferred tax asset will be realized.

The reconciliation of unrecognized tax benefits was as follows:

(In millions)	2012	2011
Balance at January 1	\$ 19.5	\$ 26.3
Additions for tax positions January through March	0.7	2.2
Reduction as a result of settlements January through March		(4.4)
 Balance at March 31	 \$ 20.2	 \$ 24.1
Additions for tax positions April through June		0.8
Additions for tax positions taken in prior years April through June		2.1
Reduction for tax positions April through June	(0.2)	
Reduction for tax positions taken in prior years April through June	(0.7)	
 Balance at June 30	 \$ 19.3	 \$ 27.0
Additions for tax positions July through September	0.2	0.3
Reduction as a result of lapse of statute of limitations July through September	(6.3)	(6.0)
 Balance at September 30	 \$ 13.2	 \$ 21.3

The accrued interest related to uncertain tax positions approximated \$4.1 million at September 30, 2012 (December 31, 2011 \$5.5 million). Management determined that at September 30, 2012 and December 31, 2011, there was no need to accrue for the payment of penalties.

After consideration of the effect on U.S. federal tax of unrecognized U.S. state tax benefits, the total amount of unrecognized tax benefits, including U.S. and Puerto Rico, that if recognized, would affect the Corporation's effective tax rate, was approximately \$16.4 million at September 30, 2012 (September 30, 2011 \$25.6 million).

The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to the statutes of limitation, changes in management's

Table of Contents

judgment about the level of uncertainty, status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.

The Corporation and its subsidiaries file income tax returns in Puerto Rico, the U.S. federal jurisdiction, various U.S. states and political subdivisions, and foreign jurisdictions. At September 30, 2012, the following years remain subject to examination in the U.S. Federal jurisdiction: 2009 and thereafter; and in the Puerto Rico jurisdiction, 2008 and thereafter. The Corporation anticipates a reduction in the total amount of unrecognized tax benefits within the next 12 months, which could amount to approximately \$8 million.

Table of Contents**Note 30 Supplemental disclosure on the consolidated statements of cash flows**

Additional disclosures on cash flow information and non-cash activities for the nine months ended September 30, 2012 and September 30, 2011 are listed in the following table:

(In thousands)	September 30, 2012	September 30, 2011
Non-cash activities:		
Loans transferred to other real estate	\$ 218,798	\$ 139,807
Loans transferred to other property	18,970	20,690
Total loans transferred to foreclosed assets	237,768	160,497
Transfers from loans held-in-portfolio to loans held-for-sale	55,826	53,618
Transfers from loans held-for-sale to loans held-in-portfolio	10,325	27,234
Loans securitized into investment securities ^[1]	834,352	829,927
Trades receivables from brokers and counterparties	287,322	855,567
Trades payables to brokers and counterparties	71,698	
Recognition of mortgage servicing rights on securitizations or asset transfers	12,842	15,651
Loans sold to a joint venture in exchange for an acquisition loan and an equity interest in the joint venture		102,353

[1] Includes loans securitized into trading securities and subsequently sold before quarter end.

Table of Contents

Note 31 Segment reporting

The Corporation's corporate structure consists of two reportable segments - Banco Popular de Puerto Rico and Banco Popular North America.

Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily on the markets the segments serve, as well as on the products and services offered by the segments.

Banco Popular de Puerto Rico:

Given that Banco Popular de Puerto Rico constitutes a significant portion of the Corporation's results of operations and total assets at September 30, 2012, additional disclosures are provided for the business areas included in this reportable segment, as described below:

Commercial banking represents the Corporation's banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across business areas based on duration matched transfer pricing at market rates. This area also incorporates income related with the investment of excess funds, as well as a proportionate share of the investment function of BPPR.

Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto and Popular Mortgage. Popular Auto focuses on auto and lease financing, while Popular Mortgage focuses principally on residential mortgage loan originations. The consumer and retail banking area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.

Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I., Popular Risk Services, and Popular Life Re. Most of the services that are provided by these subsidiaries generate profits based on fee income.

Banco Popular North America:

Banco Popular North America's reportable segment consists of the banking operations of BPNA, E-LOAN, Popular Equipment Finance, Inc. and Popular Insurance Agency, U.S.A. BPNA operates through a retail branch network in the U.S. mainland, while E-LOAN supports BPNA's deposit gathering through its online platform. All direct lending activities at E-LOAN were ceased during the fourth quarter of 2008. Popular Equipment Finance, Inc. also holds a running-off loan portfolio as this subsidiary ceased originating loans during 2009. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network.

The Corporate group consists primarily of the holding companies: Popular, Inc., Popular North America, Popular International Bank and certain of the Corporation's investments accounted for under the equity method, including EVERTEC and Centro Financiero BHD, S.A. The Corporate group also includes the expenses of certain corporate areas that are identified as critical to the organization: Finance, Risk Management and Legal.

The accounting policies of the individual operating segments are the same as those of the Corporation. Transactions between reportable segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.

Table of Contents

The tables that follow present the results of operations and total assets by reportable segments:

2012				
For the quarter ended September 30, 2012				
(In thousands)	Banco Popular de Puerto Rico	Banco Popular North America	Intersegment Eliminations	
Net interest income	\$ 300,862	\$ 69,598	\$	
Provision for loan losses	92,439	13,851		
Non-interest income	113,532	11,481		
Amortization of intangibles	1,801	680		
Depreciation expense	9,368	2,000		
Loss on early extinguishment of debt	43			
Other operating expenses	220,430	54,942		
Income tax expense	17,090	937		
Net income	\$ 73,223	\$ 8,669	\$	
Segment assets	\$ 27,682,822	\$ 8,572,541	\$ (10,735)	

For the quarter ended September 30, 2012				
(In thousands)	Reportable Segments	Corporate	Eliminations	Total Popular, Inc.
Net interest income (expense)	\$ 370,460	\$ (27,218)	\$ 184	\$ 343,426
Provision for loan losses	106,290	(82)		106,208
Non-interest income	125,013	7,514	(16,818)	115,709
Amortization of intangibles	2,481			2,481
Depreciation expense	11,368	303		11,671
Loss on early extinguishment of debt	43			43
Other operating expenses	275,372	18,197	(17,409)	276,160
Income tax expense (benefit)	18,027	(2,851)	208	15,384
Net income (loss)	\$ 81,892	\$ (35,271)	\$ 567	\$ 47,188
Segment assets	\$ 36,244,628	\$ 5,310,533	\$ (5,051,795)	\$ 36,503,366

For the nine months ended September 30, 2012				
(In thousands)	Banco Popular de Puerto Rico	Banco Popular North America	Intersegment Eliminations	
Net interest income	\$ 889,424	\$ 213,228	\$	
Provision for loan losses	281,986	43,877		
Non-interest income	311,863	42,187		
Amortization of intangibles	5,565	2,040		
Depreciation expense	27,992	6,017		
Loss on early extinguishment of debt	25,184			
Other operating expenses	673,747	172,127		
Income tax (benefit) expense	(39,281)	2,809		
Net income	\$ 226,094	\$ 28,545	\$	

Edgar Filing: POPULAR INC - Form 10-Q

For the nine months ended September 30, 2012

(In thousands)	Reportable Segments	Corporate	Eliminations	Total Popular, Inc.
Net interest income (expense)	\$ 1,102,652	\$ (81,035)	\$ 591	\$ 1,022,208
Provision for loan losses	325,863	267		326,130
Non-interest income	354,050	30,353	(51,062)	333,341
Amortization of intangibles	7,605			7,605
Depreciation expense	34,009	944		34,953
Loss on early extinguishment of debt	25,184			25,184
Other operating expenses	845,874	52,376	(51,591)	846,659
Income tax benefit	(36,472)	(10,108)	263	(46,317)
Net income (loss)	\$ 254,639	\$ (94,161)	\$ 857	\$ 161,335

Table of Contents**2011**

For the quarter ended September 30, 2011

(In thousands)	Banco Popular de Puerto Rico	Banco Popular North America	Intersegment Eliminations
Net interest income	\$ 321,586	\$ 73,487	\$
Provision for loan losses	156,630	19,646	
Non-interest income	117,626	17,711	
Amortization of intangibles	1,783	680	
Depreciation expense	9,133	1,901	
Loss on early extinguishment of debt	109		
Other operating expenses	210,230	59,484	
Income tax expense	7,149	937	
Net income	\$ 54,178	\$ 8,550	\$

For the quarter ended September 30, 2011

(In thousands)	Reportable Segments	Corporate	Eliminations	Total Popular, Inc.
Net interest income (expense)	\$ 395,073	\$ (25,992)	\$ 230	\$ 369,311
Provision for loan losses	176,276			176,276
Non-interest income	135,337	3,465	(16,412)	122,390
Amortization of intangibles	2,463			2,463
Depreciation expense	11,034	380		11,414
Loss on early extinguishment of debt	109			109
Other operating expenses	269,714	15,801	(17,146)	268,369
Income tax expense (benefit)	8,086	(2,873)	324	5,537
Net income (loss)	\$ 62,728	\$ (35,835)	\$ 640	\$ 27,533

For the nine months ended September 30, 2011

(In thousands)	Banco Popular de Puerto Rico	Banco Popular North America	Intersegment Eliminations
Net interest income	\$ 942,198	\$ 222,902	\$
Provision for loan losses	343,210	52,702	
Non-interest income	352,497	54,255	
Amortization of intangibles	4,933	2,040	
Depreciation expense	27,866	5,745	
Loss on early extinguishment of debt	637		
Other operating expenses	604,626	180,419	
Income tax expense	115,817	2,809	
Net income	\$ 197,606	\$ 33,442	\$

For the nine months ended September 30, 2011

(In thousands)	Reportable Segments	Corporate	Eliminations	Total Popular, Inc.
Net interest income (expense)	\$ 1,165,100	\$ (78,640)	\$ 752	\$ 1,087,212
Provision for loan losses	395,912			395,912
Non-interest income	406,752	55,488	(51,322)	410,918
Amortization of intangibles	6,973			6,973
Depreciation expense	33,611	1,253		34,864

Edgar Filing: POPULAR INC - Form 10-Q

Loss on early extinguishment of debt	637	8,000		8,637
Other operating expenses	785,045	55,922	(52,237)	788,730
Income tax expense (benefit)	118,626	(4,587)	625	114,664
Net income (loss)	\$ 231,048	\$ (83,740)	\$ 1,042	\$ 148,350

Additional disclosures with respect to the Banco Popular de Puerto Rico reportable segment are as follows:

Edgar Filing: POPULAR INC - Form 10-Q

Table of Contents

2012

For the quarter ended September 30, 2012

Banco Popular de Puerto Rico

(In thousands)	Commercial Banking	Consumer and Retail Banking	Other Financial Services	Eliminations	Total Banco Popular de Puerto Rico
Net interest income	\$ 102,394	\$ 195,952	\$ 2,516	\$	\$ 300,862
Provision for loan losses	55,300	37,139			92,439
Non-interest income	13,650	74,111	25,809	(38)	113,532
Amortization of intangibles	2	1,708	91		1,801
Depreciation expense	4,238	4,886	244		9,368
Loss on early extinguishment of debt	43				43
Other operating expenses	69,040	135,179	16,249	(38)	220,430
Income tax (benefit) expense	(6,007)	20,119	2,978		17,090
Net (loss) income	\$ (6,572)	\$ 71,032	\$ 8,763	\$	\$ 73,223
Segment assets	\$ 12,916,405	\$ 19,835,054	\$ 603,436	\$ (5,672,073)	\$ 27,682,822

For the nine months ended September 30, 2012

Banco Popular de Puerto Rico

(In thousands)	Commercial Banking	Consumer and Retail Banking	Other Financial Services	Eliminations	Total Banco Popular de Puerto Rico
Net interest income	\$ 311,671	\$ 568,154	\$ 9,595	\$ 4	\$ 889,424
Provision for loan losses	111,723	170,263			281,986
Non-interest income	32,660	196,228	83,079	(104)	311,863
Amortization of intangibles	12	5,126	427		5,565
Depreciation expense	12,610	14,662	720		27,992
Loss on early extinguishment of debt	7,905	17,279			25,184
Other operating expenses	204,289	418,323	51,239	(104)	673,747
Income tax (benefit) expense	(26,397)	(23,240)	10,354	2	(39,281)
Net income	\$ 34,189	\$ 161,969	\$ 29,934	\$ 2	\$ 226,094

2011

For the quarter ended September 30, 2011

Banco Popular de Puerto Rico

(In thousands)	Commercial Banking	Consumer and Retail Banking	Other Financial Services	Eliminations	Total Banco Popular de Puerto Rico
Net interest income	\$ 128,265	\$ 190,093	\$ 3,216	\$ 12	\$ 321,586
Provision for loan losses	109,364	47,266			156,630
Non-interest income	40,653	48,201	28,818	(46)	117,626
Amortization of intangibles	26	1,599	158		1,783
Depreciation expense	4,173	4,716	244		9,133
Loss on early extinguishment of debt	109				109
Other operating expenses	62,135	131,434	16,704	(43)	210,230
Income tax (benefit) expense	(5,652)	8,644	4,153	4	7,149
Net (loss) income	\$ (1,237)	\$ 44,635	\$ 10,775	\$ 5	\$ 54,178

Table of Contents

For the nine months ended September 30, 2011
Banco Popular de Puerto Rico

(In thousands)	Commercial Banking	Consumer and Retail Banking	Other Financial Services	Eliminations	Total Banco Popular de Puerto Rico
Net interest income	\$ 386,684	\$ 547,257	\$ 8,164	\$ 93	\$ 942,198
Provision for loan losses	241,550	101,660			343,210
Non-interest income	127,992	149,609	74,883	13	352,497
Amortization of intangibles	78	4,389	466		4,933
Depreciation expense	12,717	14,430	719		27,866
Loss on early extinguishment of debt	637				637
Other operating expenses	177,400	380,017	47,350	(141)	604,626
Income tax expense	52,338	54,007	9,375	97	115,817
Net income	\$ 29,956	\$ 142,363	\$ 25,137	\$ 150	\$ 197,606

Additional disclosures with respect to the Banco Popular North America reportable segments are as follows:

2012

For the quarter ended September 30, 2012
Banco Popular North America

(In thousands)	Banco Popular North America	E-LOAN	Eliminations	Total Banco Popular North America
Net interest income	\$ 68,639	\$ 959	\$	\$ 69,598
Provision for loan losses	8,294	5,557		13,851
Non-interest income	9,470	2,011		11,481
Amortization of intangibles	680			680
Depreciation expense	2,000			2,000
Other operating expenses	54,430	512		54,942
Income tax expense	937			937
Net income (loss)	\$ 11,768	\$ (3,099)	\$	\$ 8,669
Segment assets	\$ 9,298,408	\$ 381,463	\$ (1,107,330)	\$ 8,572,541

For the nine months ended September 30, 2012
Banco Popular North America

(In thousands)	Banco Popular North America	E-LOAN	Eliminations	Total Banco Popular North America
Net interest income	\$ 210,705	\$ 2,523	\$	\$ 213,228
Provision for loan losses	31,180	12,697		43,877
Non-interest income	39,207	2,980		42,187
Amortization of intangibles	2,040			2,040
Depreciation expense	6,017			6,017
Other operating expenses	169,976	2,151		172,127
Income tax expense	2,809			2,809
Net income (loss)	\$ 37,890	\$ (9,345)	\$	\$ 28,545

Edgar Filing: POPULAR INC - Form 10-Q

2011

For the quarter ended September 30, 2011

Banco Popular North America

(In thousands)	Banco Popular North America	E-LOAN	Eliminations	Total Banco Popular North America
Net interest income	\$ 72,806	\$ 681	\$	\$ 73,487
Provision for loan losses	15,668	3,978		19,646
Non-interest income	17,481	230		17,711
Amortization of intangibles	680			680
Depreciation expense	1,901			1,901
Other operating expenses	58,139	1,345		59,484
Income tax expense	937			937
Net income (loss)	\$ 12,962	\$ (4,412)	\$	\$ 8,550

Table of Contents

For the nine months ended September 30, 2011
Banco Popular North America

(In thousands)	Banco Popular North America	E-LOAN	Eliminations	Total Banco Popular North America
Net interest income	\$ 221,307	\$ 1,595	\$	\$ 222,902
Provision for loan losses	34,579	18,123		52,702
Non-interest income	53,209	1,046		54,255
Amortization of intangibles	2,040			2,040
Depreciation expense	5,745			5,745
Other operating expenses	172,179	8,240		180,419
Income tax expense	2,809			2,809
Net income (loss)	\$ 57,164	\$ (23,722)	\$	\$ 33,442

Geographic Information

(In thousands)	Quarter ended		Nine months ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Revenues: ^[1]				
Puerto Rico	\$ 360,354	\$ 383,184	\$ 1,043,677	\$ 1,166,524
United States	74,248	85,269	238,490	261,482
Other	24,533	23,248	73,382	70,124
Total consolidated revenues	\$ 459,135	\$ 491,701	\$ 1,355,549	\$ 1,498,130

- [1] Total revenues include net interest income, service charges on deposit accounts, other service fees, net gain on sale and valuation adjustments of investment securities, trading account profit, net gain on sale of loans and valuation adjustments on loans held-for-sale, adjustments to indemnity reserves on loans sold, FDIC loss share (expense) income, fair value change in equity appreciation instrument and other operating income.

Selected Balance Sheet Information:

(In thousands)	September 30, 2012	December 31, 2011
Puerto Rico		
Total assets	\$ 26,533,351	\$ 27,410,644
Loans	18,315,321	18,594,751
Deposits	19,334,183	20,696,606
United States		
Total assets	\$ 8,787,390	\$ 8,708,709
Loans	5,837,485	5,845,359
Deposits	6,022,331	6,151,959
Other		
Total assets	\$ 1,182,625	\$ 1,229,079
Loans	841,963	874,282
Deposits ^[1]	962,985	1,093,562

[1] Represents deposits from BPPR operations located in the U.S. and British Virgin Islands.

Table of Contents

Note 32 Subsequent events

Subsequent events are events and transactions that occur after the balance sheet date but before the financial statements are issued. The effects of subsequent events and transactions are recognized in the financial statements when they provide additional evidence about conditions that existed at the balance sheet date. The Corporation has evaluated events and transactions occurring subsequent to September 30, 2012. Such evaluation resulted in no adjustments or additional disclosures in the consolidated financial statements for the quarter and nine months ended September 30, 2012, other than information updated in the legal proceedings in Note 19.

Table of Contents

Note 33 Condensed consolidating financial information of guarantor and issuers of registered guaranteed securities

The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company (PIHC) (parent only), Popular North America, Inc. (PNA) and all other subsidiaries of the Corporation at September 30, 2012 and December 31, 2011, and the results of their operations and cash flows for periods ended September 30, 2012 and 2011.

PNA is an operating, wholly-owned subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries: Equity One, Inc. and Banco Popular North America (BPNA), including BPNA 's wholly-owned subsidiaries Popular Equipment Finance, Inc., Popular Insurance Agency, U.S.A., and E-LOAN, Inc.

PIHC fully and unconditionally guarantees all registered debt securities issued by PNA.

Popular International Bank, Inc. (PIBI) is a wholly-owned subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries Popular Insurance V.I., Inc. and Tarjetas y Transacciones en Red Tranred, C.A. Effective January 1, 2012, PNA, which was a wholly-owned subsidiary of PIBI prior to that date, became a direct wholly-owned subsidiary of PIHC after an internal reorganization. Since the internal reorganization, PIBI is no longer a bank holding company and is no longer a potential issuer of the Corporation 's debt securities. PIBI has no outstanding registered debt securities that would also be guaranteed by PIHC.

A potential source of income for PIHC consists of dividends from BPPR and BPNA. Under existing federal banking regulations any dividend from BPPR or BPNA to the PIHC could be made if the total of all dividends declared by each entity during the calendar year would not exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. Under this test, at September 30, 2012, BPPR could have declared a dividend of approximately \$371 million (December 31, 2011 \$243 million). Currently, the prior approval of the Federal Reserve Bank of New York and the Office of the Commissioner of Financial Institutions in Puerto Rico is necessary for the payments of any dividends by BPPR to PIHC. Prior approval of the Federal Reserve Bank of New York is also necessary for the payments of any dividends by BPNA to PIHC.

Table of Contents**Condensed Consolidating Statement of Financial Condition**

(In thousands)	At September 30, 2012				
	Popular Inc. Holding Co.	PNA Holding Co.	All other subsidiaries and eliminations	Elimination entries	Popular, Inc. Consolidated
Assets					
Cash and due from banks	\$ 4,177	\$ 626	\$ 477,537	\$ (4,998)	\$ 477,342
Money market investments	18,337	640	907,326	(640)	925,663
Trading account securities, at fair value			226,918		226,918
Investment securities available-for-sale, at fair value	41,193		5,096,076	(16,968)	5,120,301
Investment securities held-to-maturity, at amortized cost	185,000		122,072	(185,000)	122,072
Other investment securities, at lower of cost or realizable value	10,850	4,492	198,047		213,389
Investment in subsidiaries	4,209,097	1,643,820		(5,852,917)	
Loans held-for-sale, at lower of cost or fair value			337,049		337,049
Loans held-in-portfolio:					
Loans not covered under loss sharing agreements with the FDIC	320,572		20,821,269	(290,733)	20,851,108
Loans covered under loss sharing agreements with the FDIC			3,903,867		3,903,867
Less - Unearned income			97,255		97,255
Allowance for loan losses	190		760,982		761,172
Total loans held-in-portfolio, net	320,382		23,866,899	(290,733)	23,896,548
FDIC loss share asset			1,559,057		1,559,057
Premises and equipment, net	2,661	116	522,956		525,733
Other real estate not covered under loss sharing agreements with the FDIC			252,024		252,024
Other real estate covered under loss sharing agreements with the FDIC			125,514		125,514
Accrued income receivable	2,680	31	131,588	(356)	133,943
Mortgage servicing assets, at fair value			158,367		158,367
Other assets	102,847	12,553	1,633,355	(23,828)	1,724,927
Goodwill			647,757		647,757
Other intangible assets	553		56,209		56,762
Total assets	\$ 4,897,777	\$ 1,662,278	\$ 36,318,751	\$ (6,375,440)	\$ 36,503,366
Liabilities and Stockholders' Equity					
Liabilities:					
Deposits:					
Non-interest bearing	\$	\$	\$ 5,409,909	\$ (5,439)	\$ 5,404,470
Interest bearing			20,936,879	(21,850)	20,915,029
Total deposits			26,346,788	(27,289)	26,319,499
Assets sold under agreements to repurchase			1,944,564		1,944,564
Other short-term borrowings		1,000	1,470,000	(264,800)	1,206,200
Notes payable	782,474	427,381	656,522		1,866,377
Subordinated notes			185,000	(185,000)	
Other liabilities	46,319	44,777	1,052,530	(45,884)	1,097,742

Edgar Filing: POPULAR INC - Form 10-Q

Total liabilities	828,793	473,158	31,655,404	(522,973)	32,434,382
Stockholders' equity:					
Preferred stock	50,160				50,160
Common stock	1,031	2	55,628	(55,630)	1,031
Surplus	4,123,154	4,153,208	8,799,459	(12,944,140)	4,131,681
Accumulated deficit	(45,656)	(3,019,127)	(4,129,950)	7,140,550	(54,183)
Treasury stock, at cost	(270)				(270)
Accumulated other comprehensive (loss)income, net of tax	(59,435)	55,037	(61,790)	6,753	(59,435)
Total stockholders' equity	4,068,984	1,189,120	4,663,347	(5,852,467)	4,068,984
Total liabilities and stockholders' equity	\$ 4,897,777	\$ 1,662,278	\$ 36,318,751	\$ (6,375,440)	\$ 36,503,366

Table of Contents**Condensed Consolidating Statement of Financial Condition**

(In thousands)	At December 31, 2011				
	Popular, Inc. Holding Co.	PNA Holding Co.	All other subsidiaries and eliminations	Elimination entries	Popular, Inc. Consolidated
Assets					
Cash and due from banks	\$ 6,365	\$ 932	\$ 534,796	\$ (6,811)	\$ 535,282
Money market investments	42,239	552	1,357,996	(24,613)	1,376,174
Trading account securities, at fair value			436,331		436,331
Investment securities available-for-sale, at fair value	35,700		4,991,760	(17,637)	5,009,823
Investment securities held-to-maturity, at amortized cost	185,000		125,383	(185,000)	125,383
Other investment securities, at lower of cost or realizable value	10,850	4,492	164,538		179,880
Investment in subsidiaries	3,987,287	1,627,313		(5,614,600)	
Loans held-for-sale, at lower of cost or fair value			363,093		363,093
Loans held-in-portfolio:					
Loans not covered under loss sharing agreements with the FDIC	249,615		20,673,552	(219,975)	20,703,192
Loans covered under loss sharing agreements with the FDIC			4,348,703		4,348,703
Less - Unearned income			100,596		100,596
Allowance for loan losses	8		815,300		815,308
Total loans held-in-portfolio, net	249,607		24,106,359	(219,975)	24,135,991
FDIC loss share asset			1,915,128		1,915,128
Premises and equipment, net	2,533	118	535,835		538,486
Other real estate not covered under loss sharing agreements with the FDIC			172,497		172,497
Other real estate covered under loss sharing agreements with the FDIC			109,135		109,135
Accrued income receivable	1,512	113	123,859	(275)	125,209
Mortgage servicing assets, at fair value			151,323		151,323
Other assets	217,877	13,222	1,261,324	(30,030)	1,462,393
Goodwill			648,350		648,350
Other intangible assets	554		63,400		63,954
Total assets	\$ 4,739,524	\$ 1,646,742	\$ 37,061,107	\$ (6,098,941)	\$ 37,348,432
Liabilities and Stockholders Equity					
Liabilities:					
Deposits:					
Non-interest bearing	\$	\$	\$ 5,688,643	\$ (33,169)	\$ 5,655,474
Interest bearing			22,287,448	(795)	22,286,653
Total deposits			27,976,091	(33,964)	27,942,127
Assets sold under agreements to repurchase			2,165,157	(24,060)	2,141,097
Other short-term borrowings		30,500	\$ 459,600	(193,900)	296,200
Notes payable	760,849	427,297	668,226		1,856,372
Subordinated notes			185,000	(185,000)	
Other liabilities	59,922	\$ 42,269	1,138,702	(47,010)	1,193,883

Table of Contents

Total liabilities	820,771	500,066	32,592,776	(483,934)	33,429,679
Stockholders' equity:					
Preferred stock	50,160				50,160
Common stock	1,026	2	55,627	(55,629)	1,026
Surplus	4,115,371	4,103,208	5,859,773	(9,954,454)	4,123,898
Accumulated deficit	(204,199)	(3,013,481)	(1,403,925)	4,408,879	(212,726)
Treasury stock, at cost	(1,057)				(1,057)
Accumulated other comprehensive (loss) income, net of tax	(42,548)	56,947	(43,144)	(13,803)	(42,548)
Total stockholders' equity	3,918,753	1,146,676	4,468,331	(5,615,007)	3,918,753
Total liabilities and stockholders' equity	\$ 4,739,524	\$ 1,646,742	\$ 37,061,107	\$ (6,098,941)	\$ 37,348,432

Condensed Statement of Operations (Unaudited)

(In thousands)	Quarter ended September 30, 2012				
	Popular, Inc. Holding Co.	PNA Holding Co.	All other subsidiaries and eliminations	Elimination entries	Popular, Inc. Consolidated
Interest income:					
Loans	\$ 1,759	\$	\$ 386,922	\$ (1,300)	\$ 387,381
Money market investments		3	862	(3)	862
Investment securities	4,052	81	39,028	(3,216)	39,945
Trading account securities			5,815		5,815
Total interest income	5,811	84	432,627	(4,519)	434,003
Interest expense:					
Deposits			43,025	(25)	43,000
Short-term borrowings		2	10,761	(887)	9,876
Long-term debt	24,118	8,067	8,427	(2,911)	37,701
Total interest expense	24,118	8,069	62,213	(3,823)	90,577
Net interest (expense) income	(18,307)	(7,985)	370,414	(696)	343,426
Provision for loan losses- non-covered loans	(82)		83,671		83,589
Provision for loan losses- covered loans			22,619		22,619
Net interest (expense) income after provision for loan losses	(18,225)	(7,985)	264,124	(696)	237,218
Service charges on deposit accounts			45,858		45,858
Other service fees			68,385	(3,601)	64,784
Net gain on sale and valuation adjustments of investment securities			64		64
Trading account loss			(2,266)		(2,266)
Net gain on sale of loans, including valuation adjustments on loans held-for-sale			18,495		18,495
Adjustments (expense) to indemnity reserves on loans sold			(8,717)		(8,717)
FDIC loss share expense			(6,707)		(6,707)
Other operating income (loss)	103	(1,149)	18,036	(12,792)	4,198
Total non-interest income (loss)	103	(1,149)	133,148	(16,393)	115,709

Edgar Filing: POPULAR INC - Form 10-Q

Operating expenses:				
Personnel costs	6,675	104,875		111,550
Net occupancy expenses	844	22,772	793	24,409

118

Table of Contents

Equipment expenses	1,021	-	10,426	-	11,447
Other taxes	368		12,298		12,666
Professional fees	3,647	3	67,875	(18,113)	53,412
Communications	114		6,386		6,500
Business promotion	425		14,499		14,924
FDIC deposit insurance			24,173		24,173
Loss on early extinguishment of debt			43		43
Other real estate owned (OREO) expenses			5,896		5,896
Other operating expenses	(12,468)	110	35,755	(543)	22,854
Amortization of intangibles			2,481		2,481
Total operating expenses	626	113	307,479	(17,863)	290,355
(Loss) income before income tax and equity in earnings of subsidiaries	(18,748)	(9,247)	89,793	774	62,572
Income tax expense	72		15,103	209	15,384
(Loss) income before equity in earnings of subsidiaries	(18,820)	(9,247)	74,690	565	47,188
Equity in undistributed earnings of subsidiaries	66,008	5,203			