

MOSAIC CO  
Form 11-K  
June 28, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 11-K**

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-32327

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**MOSAIC UNION SAVINGS PLAN**

**B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:  
The Mosaic Company**

**Atria Corporate Center - Suite E490**

**3033 Campus Drive**

**Plymouth, MN 55441**

**763-577-2700**

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Financial Statements and Supplemental Schedule

December 31, 2012 and 2011

(With Report of Independent Registered Public Accounting Firm Thereon)

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

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**Report of Independent Registered Public Accounting Firm**

The Plan Administrator

Mosaic Union Savings Plan:

We have audited the accompanying statements of net assets available for benefits of the Mosaic Union Savings Plan (the Plan) as of December 31, 2012 and 2011, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Mosaic Union Savings Plan as of December 31, 2012 and 2011, and the changes in net assets available for benefits for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) as of December 31, 2012 is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Minneapolis, Minnesota

June 27, 2013

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Statements of Net Assets Available for Benefits

December 31, 2012 and 2011

	<b>2012</b>	<b>2011</b>
Assets:		
Investments, at fair value	\$ 134,195,496	\$ 114,139,897
Receivables:		
Employer contributions	4,882,758	4,629,155
Participant contributions	81	
Notes receivable from participants	8,488,275	7,702,402
<b>Total receivables</b>	<b>13,371,114</b>	<b>12,331,557</b>
Net assets available for benefits before adjustment	147,566,610	126,471,454
Adjustment from fair value to contract value for fully benefit-responsive investment contracts	(1,240,574)	(1,040,177)
Net assets available for benefits	\$ 146,326,036	\$ 125,431,277

See accompanying notes to financial statements.

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Plan No. 019

Statements of Changes in Net Assets Available for Benefits

Years ended December 31, 2012 and 2011

	2012	2011
Additions to net assets attributed to:		
Investment income:		
Interest and dividends	\$ 1,991,618	\$ 2,911,181
Net realized and unrealized appreciation (depreciation) in fair value of investments:		
Common / collective trusts	2,801,291	
Mutual funds	7,304,255	(2,539,820)
Mosaic stock fund	1,138,589	(4,825,015)
Net investment income (loss)	13,235,753	(4,453,654)
Contributions:		
Participants	10,782,466	9,665,807
Employer	8,359,178	7,035,567
Total contributions	19,141,644	16,701,374
Asset transfers from qualified plans		6,049
Other	11,236	32,962
Total additions	32,388,633	12,286,731
Deductions from net assets attributed to:		
Benefits paid	10,861,393	9,589,395
Asset transfers to qualified plans	277,932	135,809
Administrative fees	354,549	125,198
Total deductions	11,493,874	9,850,402
Net increase	20,894,759	2,436,329
Net assets available for benefits:		
Beginning of year	125,431,277	122,994,948
End of year	\$ 146,326,036	\$ 125,431,277

See accompanying notes to financial statements.

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

**(1) Description of the Plan**

The following description of the Mosaic Union Savings Plan (the Plan) provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

The Plan was established pursuant to collective bargaining agreements with the unions.

**(a) General**

The following hourly employees of The Mosaic Company (the Company) are eligible to participate upon their hire date:

Employees represented by Local #188-A of the United Steelworkers of America at the Carlsbad, New Mexico operations;

Employees represented by Local #1625 International Chemical Workers Union Council of the United Food and Commercial Workers International Union at the New Wales, Florida operations;

Employees represented by Local #35C International Chemical Workers Union Council of the United Food and Commercial Workers International Union at the Four Corners, Florida operations;

Employees represented by Local #1625 International Chemical Workers Union Council of the United Food and Commercial Workers International Union at the Port Sutton, Florida facility (through December 23, 2003);

Employees represented by Local #12458-02 of the United Steelworkers of America at the Hutchinson, Kansas operations (through October 31, 2005);

Employees represented by Local #22 Bakery, Confectionary, Tobacco Workers and Grain Millers at the Savage, Minnesota operations;

Employees represented by Locals #39C, 439C, and 814C International Chemical Workers Union Council of the United Food and Commercial Workers International Union at the Bartow, Tampa and Hookers Prairie, Florida operations;

Employees represented by Allied-Industrial Union and its Local #4-227, AFL-CIO, CLC at the Houston, Texas operations (through December 11, 2008); and

Employees represented by Local #7-662 of the United Steelworkers of America at the Pekin, Illinois operations.

Pursuant to certain collective bargaining agreements, newly hired represented employees are automatically enrolled in the Plan upon meeting the eligibility requirements. A participant is assumed to have authorized the Company to withhold from each paycheck a union-negotiated percentage of pay on a before-tax basis. Automatic payroll withholding can begin no sooner than



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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

60 days from date of hire. A participant has the right to decline automatic enrollment within 60 days from date of hire. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA), as amended.

***(b) Contributions***

The Plan is funded by contributions from participants in the form of payroll deductions/salary reductions from 1% to 75% of participants' eligible pay (subject to Internal Revenue Service (IRS) annual statutory limits of \$17,000 and \$16,500 for 2012 and 2011, respectively) in before-tax dollars. Additional before-tax catch-up contributions are allowed above the IRS annual dollar limit for employees at least age 50 or who will reach age 50 during a given calendar year. The Plan is also funded by Company matching contributions, which are subject to certain limitations imposed by Section 415 of the Internal Revenue Code (IRC). Participants should refer to their collective bargaining agreement or contact local Human Resources to determine the specific matching contributions.

Pursuant to certain collective bargaining agreements, the Company added a Defined Contribution Retirement Plan (DCRP) feature to the Plan. Pursuant to certain collective bargaining agreements, the Plan was amended to allow certain participants to freeze their defined benefit accruals and begin participating in the DCRP feature of the Plan. The Company contribution to the DCRP feature is based on a percentage of an employee's eligible pay. The Plan has become the primary retirement vehicle for employees covered by certain collective bargaining agreements. Generally, a participant must be employed on the last day of the Plan year to be eligible for the DCRP contribution.

Participants may roll over their vested benefits from other qualified retirement plans to the Plan.

***(c) Participant Accounts***

Each participant's account is credited with the participant's contributions and allocations of (a) the Company contributions and (b) Plan earnings. Each participant's account is charged with an allocation of certain administrative expenses. Allocations are based on earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

***(d) Administrative Expenses***

Administrative expenses are to be paid by the Plan but may be paid by the Company.

***(e) Investment Programs***

The Plan's investments are administered by Vanguard Fiduciary Trust Company. Participants can choose from among twenty-five investment funds.

Participants may elect to change the investment direction of their existing account balances and their future contributions daily.

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

***(f) Vesting***

Participants are immediately vested in the portion of their account related to participant contributions, Company matching contributions, and earnings thereon. Certain participants eligible for DCRP contributions are vested in their DCRP account after either three years of service, attaining age 65, or death while an employee. Forfeited nonvested accounts will be used to reduce future employer contributions. In 2012 and 2011, Company contributions were reduced by \$27,408 and \$40,522, respectively, from forfeited nonvested accounts.

***(g) Withdrawals***

Participants may withdraw their vested account balance upon termination of employment. Under certain conditions of financial hardship, participants working for the Company may withdraw certain funds, but their participation in the Plan will be suspended for six months. Certain withdrawals are available after age 59 <sup>1</sup>/<sub>2</sub> or in the event of disability. Additionally, while still employed, in-service withdrawals are available subject to certain requirements and limitations.

Subject to potential IRS penalties, participants whose employment is terminated and have a vested account balance in excess of \$5,000 may receive their distribution in a lump sum or installments that commence immediately after termination or a later date, but no later than age 70 <sup>1</sup>/<sub>2</sub>. Participants may be entitled to additional forms of payment or may need to obtain spousal consent to a distribution or withdrawal if the participant had an account balance from another qualified plan, that plan was maintained by a company that was acquired by the Company, and the participant's account balance was transferred to this Plan.

***(h) Notes Receivable from Participants***

Participants in the Plan may be granted loans subject to certain terms and maximum dollar or plan account balance limits, as defined by the Plan. Principal repayments, whose terms range from six months to five years, and related interest income are credited to the borrowing participant's account. Generally, loan payments are made by payroll deductions. The loan interest rate that will be charged for both general purpose and residential loans is calculated on a monthly basis using the prime rate, as quoted in *The Wall Street Journal*, plus 1%. The interest rate on outstanding loans ranged from 4.25% to 9.25%. Principal and interest are paid through payroll deductions.

Notes receivable from participants are valued at cost plus any accrued but unpaid interest.

***(i) Plan Termination***

Although it has not expressed any interest to do so, the Company reserves the right under the Plan (subject to the collective bargaining agreements) to make changes at any time or even suspend or terminate the Plan subject to the provisions of ERISA.

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

**(2) Summary of Significant Accounting Policies**

***(a) Investment Valuation and Income Recognition***

Investments are stated at fair value. Fair value is the last reported sales price on the last business day of the month for securities traded on a national securities exchange or in the over-the-counter market. Fair value for shares of mutual and common/collective trust funds is the net asset value of those shares or units, as determined by the respective funds.

Purchases and sales of securities are accounted for on a trade-date basis. Dividend income is recorded on the ex-dividend date. Interest from investments is recorded on the accrual basis.

***(b) Basis of Accounting***

The financial statements of the Plan are prepared under the accrual method of accounting.

***(c) Fully Benefit-Responsive Investment Contracts***

As described in the Financial Accounting Standards Board (FASB) issued Staff Position, FASB Accounting Standards Codification (ASC) 946-210-45, *Financial Services Investment Companies, Balance Sheet Other Presentation Matters* (the FSP), investment contracts held by a defined contribution plan are required to be reported at fair value. However, the FSP states that contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the Plan. As required by the FSP, the statements of net assets available for benefits present the fair value of the investment contracts as well as the adjustment of the fully benefit-responsive investment contracts from fair value to contract value. The statements of changes in net assets available for benefits are prepared on a contract value basis.

The Plan invests in a common/collective trust fund, Vanguard Retirement Savings Trust, which owns fully benefit-responsive investment contracts. The Plan reports the Vanguard Retirement Savings Trust fund at fair value and recognized an adjustment from fair value to contract value for the fully benefit-responsive investment contracts of \$(1,240,574) and \$(1,040,177) as of December 31, 2012 and 2011, respectively, in the accompanying statements of net assets available for benefits.

***(d) Payment of Benefits***

Benefit payments are recorded when paid.

***(e) Use of Estimates***

The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.



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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

**(f) Recent Accounting Pronouncements**

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*, which is intended to create consistency between U.S. GAAP and International Financial Reporting Standards (IFRS). The amendments include clarification on the application of certain existing fair value measurement guidance and expanded disclosures for fair value measurements that are estimated using significant unobservable (Level 3) inputs. The Plan adopted the provisions of the standard for the year ended December 31, 2012. The adoption of this standard did not have a material effect on the Plan's financial statements.

**(3) Fair Value Measurements**

ASC 820, *Fair Value Measurements*, defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Plan considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

ASC 820 also establishes a fair value hierarchy that requires the Plan to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. ASC 820 established three levels of inputs that may be used to measure fair value:

Level 1: quoted prices in active markets for identical assets or liabilities;

Level 2: inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; or

Level 3: unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

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Notes to Financial Statements

December 31, 2012 and 2011

***Instruments Measured at Fair Value on a Recurring Basis***

Investments measured at fair value on a recurring basis consisted of the following types of instruments as of December 31, 2012 and 2011 (Level 1, 2, and 3 inputs are defined above):

	Assets at fair value as of December 31, 2012			Total
	Level 1	Level 2	Level 3	
Common stock	\$ 9,637,023	\$	\$	\$ 9,637,023
Mutual funds				
Bonds	11,845,719			11,845,719
Domestic equity	21,613,927			21,613,927
International equity	6,713,103			6,713,103
Money market funds	477,452			477,452
Common/collective trusts				
Equity mutual funds		59,265,580		59,265,580
Short duration fixed income funds		24,642,692		24,642,692
Total investments measured at fair value	\$ 50,287,224	\$ 83,908,272	\$	\$ 134,195,496

	Assets at fair value as of December 31, 2011			Total
	Level 1	Level 2	Level 3	
Common stock	\$ 9,252,378	\$	\$	\$ 9,252,378
Mutual funds				
Bonds	9,217,024			9,217,024
Domestic equity	67,236,032			67,236,032
International equity	5,458,931			5,458,931
Money market funds	512,593			512,593
Common/collective trusts				
Short duration fixed income funds		22,462,939		22,462,939
Total investments measured at fair value	\$ 91,676,958	\$ 22,462,939	\$	\$ 114,139,897

Common stocks traded on national exchanges are valued at their closing market prices. Mutual funds are valued at their quoted net asset value.

The common/collective trust fund is made up of investments in traditional contracts issued by insurance companies and banks, alternative investment contracts, and short-term investments. For traditional investment contracts, fair value is determined by calculating the present value of expected future cash flows for each contract. A contract represents contributions made plus interest accrued at the contract rate, less withdrawals. The fair value for alternative investment contracts is determined by aggregating the market value of the underlying investment in Vanguard mutual funds and bond trusts plus the value of the wrap contract, if any. The investments in mutual funds are valued at the net asset value of each fund or trust determined as of the close of the NYSE on the valuation date. Short-term investments are made up of investments in

Vanguard's Prime Money Market Fund, which is valued from quoted net asset values.

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Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

For the years ended December 31, 2012 and 2011, the Plan held no assets in which significant unobservable inputs (Level 3) were used in determining fair value. The Plan had significant transfers between Levels 1 and 2 during the periods. In March 2012, eleven Target Retirement Funds were exchanged for the equivalent Target Retirement Trusts. The underlying investments in Target Retirement Trusts are the same as Target Retirement Funds. Target Retirement Trusts are collective trust investments.

**(4) Significant Investments**

Individual investments that represent 5% or more of net assets available for benefits were as follows:

	December 31	
	2012	2011
<b>Mutual funds:</b>		
Vanguard Institutional Index Fund	\$ 9,077,172	\$ 6,979,263
Vanguard PRIMECAP Fund	7,389,408	6,580,535
<b>Common / Collective Trust funds:</b>		
Vanguard Target Retirement 2015 Fund	9,522,173	8,795,377
Vanguard Target Retirement 2020 Fund	15,669,991	13,188,241
Vanguard Target Retirement 2025 Fund	10,085,751	7,974,109
Vanguard Retirement Savings Master Trust	24,642,692	22,462,939
Mosaic Stock Fund	9,637,023	9,252,378

**(5) Federal Income Tax Status**

The Plan has received a determination letter from the IRS dated October 18, 2010 stating that the Plan is qualified under Section 401(a) of the IRC and, therefore, is exempt from taxation. Subsequent to this determination by the IRS, the Plan was amended. Once qualified, the Plan is required to operate in conformity with the IRC to maintain its qualification. The Plan Administrator believes the Plan is being operated in compliance with the applicable requirements of the IRC, and therefore, the Plan, as amended, is qualified and is tax-exempt.

U.S. GAAP requires plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan Administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Plan Administrator believes it is no longer subject to income tax examinations for years prior to 2008.

**(6) Risks and Uncertainties**

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits.





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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

A portion of the Plan's net assets is invested in the common stock of the Company. At December 31, 2012 and 2011, approximately 7% and 7%, respectively, of the Plan's total assets were invested in the Company's common stock. The underlying value of the Company common stock is entirely dependent upon the performance of the Company and the market's evaluation of such performance.

**(7) Party-in-Interest Transactions**

Transactions resulting in Plan assets being transferred to or used by a related party are prohibited under ERISA unless a specific exemption applied. Vanguard Fiduciary Trust Company is a party in interest as defined by ERISA as a result of being trustee of the Plan. The Plan invests in funds managed by Vanguard Fiduciary Trust Company. The Plan also engages in transactions involving the acquisition or disposition of common stock of the Company, a party in interest with respect to the Plan. The Plan also engages in loans to participants. These transactions are covered by an exemption from the prohibited transactions provisions of ERISA and the IRC.

**(8) Subsequent Events**

The Plan has evaluated subsequent events from the statement of net assets available for benefits date through June 27, 2013, the date at which financial statements were available to be issued, and determined there were no other items to disclose.

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**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Notes to Financial Statements

December 31, 2012 and 2011

**SUPPLEMENTAL SCHEDULE**

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Schedule

**MOSAIC UNION SAVINGS PLAN**

Plan No. 019

Schedule H, Line 4i Schedule of Assets (Held at End of Year)

December 31, 2012

Identity of issuer	Description	Number of shares	Current value
T. Rowe Price Trust Co.	T. Rowe Price Small Cap Stock	124,758	\$ 1,883,845
PIMCO	PIMCO Total Return Fund Institutional Class	595,021	6,688,039
Vanguard Fiduciary Trust Company*	Vanguard Total Bond Market Index Fund	375,211	4,161,086
	Vanguard Prime Money Market Fund	477,452	477,452
	Vanguard Retirement Savings Master Trust	23,402,118	24,642,692
	Vanguard Institutional Index Fund	69,546	9,077,172
	Vanguard PRIMECAP Fund	102,531	7,389,408
	Vanguard Windsor II Fund	51,114	2,664,580
	Vanguard Small-Cap Index Fund	17,151	598,923
	Vanguard Target Retirement Income Fund	22,478	598,137
	Vanguard Target Retirement 2010 Trust Fund	137,781	3,276,434
	Vanguard Target Retirement 2015 Trust Fund	417,639	9,522,173
	Vanguard Target Retirement 2020 Trust Fund	718,148	15,669,991
	Vanguard Target Retirement 2025 Trust Fund	481,190	10,085,751
	Vanguard Target Retirement 2030 Trust Fund	317,051	6,372,720
	Vanguard Target Retirement 2035 Trust Fund	235,205	4,635,889
	Vanguard Target Retirement 2040 Trust Fund	179,296	3,553,647
	Vanguard Target Retirement 2045 Trust Fund	155,188	3,074,284
	Vanguard Target Retirement 2050 Trust Fund	117,093	2,332,483
	Vanguard Target Retirement 2055 Trust Fund	5,275	140,843
	Vanguard Target Retirement 2060 Trust Fund	153	3,227
	Vanguard Total International Stock Index Fund	65,433	6,555,043
	Vanguard Inflation-Protected Securities Fund	34,919	996,594
MFS	MFS Institutional International Equity Fund	8,211	158,060
The Mosaic Company*	Mosaic Stock Fund	170,175	9,637,023
			\$ 134,195,496
N/A	Notes receivable from participants		\$ 8,488,275

\* Indicates party-in-interest to the Plan

\*\* Historical cost is not required for participant directed accounts

See accompanying report of independent registered public accounting firm.

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SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, as amended, the trustee (or other person who administers the employee benefit plan) has duly caused this annual report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Plymouth, State of Minnesota, on the 28th day of June, 2013.

**MOSAIC UNION SAVINGS PLAN**

By: Global Benefits Committee,  
as Plan Administrator

By: /s/ Corrine D. Ricard  
Corrine D. Ricard, Chair

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**Exhibit Index**

<i>Exhibit No.</i>	<i>Description</i>	<i>Incorporated Herein by Reference to</i>	<i>Filed with Electronic Submission</i>
23	Consent of KPMG LLP, independent registered public accounting firm		X

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