

AUTOZONE INC  
Form 10-K  
October 27, 2014  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-K**

- ☒ **Annual Report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934**  
**For the fiscal year ended August 30, 2014, or**
- ☐ **Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

**Commission file number 1-10714**

**AUTOZONE, INC.**  
**(Exact name of registrant as specified in its charter)**

**Nevada**  
**(State or other jurisdiction of**  
**incorporation or organization)**

**62-1482048**  
**(I.R.S. Employer**  
**Identification No.)**

**123 South Front Street, Memphis, Tennessee**  
**(Address of principal executive offices)**  
**(901) 495-6500**

**38103**  
**(Zip Code)**

**(Registrant's telephone number, including area code)**

**Securities registered pursuant to Section 12(b) of the Act:**

**Title of each class**  
**Common Stock (\$.01 par value)**

**Name of each exchange on which registered**  
**New York Stock Exchange**

**Securities registered pursuant to Section 12(g) of the Act:**

**None**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☒ No ☐

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter was \$18,167,987,884.

The number of shares of Common Stock outstanding as of October 20, 2014, was 32,040,703.

### **Documents Incorporated By Reference**

Portions of the definitive Proxy Statement to be filed within 120 days of August 30, 2014, pursuant to Regulation 14A under the Securities Exchange Act of 1934 for the Annual Meeting of Stockholders to be held December 18, 2014, are incorporated by reference into Part III.

**Table of Contents**

**TABLE OF CONTENTS**

|                        |                                                                                                                     |    |
|------------------------|---------------------------------------------------------------------------------------------------------------------|----|
| <b><u>PART I</u></b>   |                                                                                                                     | 4  |
| Item 1.                | <u>Business</u>                                                                                                     | 4  |
|                        | <u>Introduction</u>                                                                                                 | 4  |
|                        | <u>Marketing and Merchandising Strategy</u>                                                                         | 5  |
|                        | <u>Commercial</u>                                                                                                   | 6  |
|                        | <u>Store Operations</u>                                                                                             | 7  |
|                        | <u>Store Development</u>                                                                                            | 8  |
|                        | <u>Purchasing and Supply Chain</u>                                                                                  | 8  |
|                        | <u>Competition</u>                                                                                                  | 8  |
|                        | <u>Trademarks and Patents</u>                                                                                       | 9  |
|                        | <u>Employees</u>                                                                                                    | 9  |
|                        | <u>AutoZone Websites</u>                                                                                            | 9  |
|                        | <u>Executive Officers of the Registrant</u>                                                                         | 9  |
| Item 1A.               | <u>Risk Factors</u>                                                                                                 | 11 |
| Item 1B.               | <u>Unresolved Staff Comments</u>                                                                                    | 15 |
| Item 2.                | <u>Properties</u>                                                                                                   | 15 |
| Item 3.                | <u>Legal Proceedings</u>                                                                                            | 15 |
| Item 4.                | <u>Mine Safety Disclosures</u>                                                                                      | 16 |
| <b><u>PART II</u></b>  |                                                                                                                     | 17 |
| Item 5.                | <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 17 |
| Item 6.                | <u>Selected Financial Data</u>                                                                                      | 19 |
| Item 7.                | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                        | 20 |
| Item 7A.               | <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                                   | 34 |
| Item 8.                | <u>Financial Statements and Supplementary Data</u>                                                                  | 36 |
| Item 9.                | <u>Changes In and Disagreements with Accountants on Accounting and Financial Disclosure</u>                         | 72 |
| Item 9A.               | <u>Controls and Procedures</u>                                                                                      | 72 |
| Item 9B.               | <u>Other Information</u>                                                                                            | 73 |
| <b><u>PART III</u></b> |                                                                                                                     | 74 |
| Item 10.               | <u>Directors, Executive Officers and Corporate Governance</u>                                                       | 74 |
| Item 11.               | <u>Executive Compensation</u>                                                                                       | 74 |
| Item 12.               | <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>               | 74 |
| Item 13.               | <u>Certain Relationships and Related Transactions, and Director Independence</u>                                    | 74 |
| Item 14.               | <u>Principal Accounting Fees and Services</u>                                                                       | 74 |
| <b><u>PART IV</u></b>  |                                                                                                                     | 75 |
| Item 15.               | <u>Exhibits and Financial Statement Schedules</u>                                                                   | 75 |

**Table of Contents**

**Forward-Looking Statements**

Certain statements contained in this annual report are forward-looking statements. Forward-looking statements typically use words such as believe, anticipate, should, intend, plan, will, expect, estimate, project, and similar expressions. These are based on assumptions and assessments made by our management in light of experience and perception of historical trends, current conditions, expected future developments and other factors that we believe to be appropriate. These forward-looking statements are subject to a number of risks and uncertainties, including without limitation: credit market conditions; the impact of recessionary conditions; competition; product demand; the ability to hire and retain qualified employees; consumer debt levels; inflation; weather; raw material costs of our suppliers; energy prices; war and the prospect of war, including terrorist activity; construction delays; access to available and feasible financing; and changes in laws or regulations. Certain of these risks are discussed in more detail in the Risk Factors section contained in Item 1A under Part 1 of this Annual Report on Form 10-K for the year ended August 30, 2014, and these Risk Factors should be read carefully. Forward-looking statements are not guarantees of future performance and actual results; developments and business decisions may differ from those contemplated by such forward-looking statements, and events described above and in the Risk Factors could materially and adversely affect our business. Forward-looking statements speak only as of the date made. Except as required by applicable law, we undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Actual results may materially differ from anticipated results.

**Table of Contents****PART I****Item 1. Business****Introduction**

AutoZone, Inc. ( AutoZone, the Company, we, our or us ) is the nation's leading retailer and a leading distributor of automotive replacement parts and accessories in the United States. We began operations in 1979 and at August 30, 2014, operated 4,984 stores in the United States, including Puerto Rico; 402 stores in Mexico; and five stores in Brazil. Each of our stores carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At August 30, 2014, in 3,845 of our domestic stores we also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. We have commercial programs in select stores in Mexico, as well as in our stores in Brazil. We sell the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com). Additionally, we sell automotive hard parts, maintenance items, accessories, and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories and performance parts through [www.autoanything.com](http://www.autoanything.com), and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com). We do not derive revenue from automotive repair or installation services.

At August 30, 2014, our stores were in the following locations:

|               | <b>Store Count</b> |
|---------------|--------------------|
| Alabama       | 104                |
| Alaska        | 7                  |
| Arizona       | 128                |
| Arkansas      | 62                 |
| California    | 539                |
| Colorado      | 72                 |
| Connecticut   | 42                 |
| Delaware      | 13                 |
| Florida       | 262                |
| Georgia       | 187                |
| Idaho         | 25                 |
| Illinois      | 229                |
| Indiana       | 151                |
| Iowa          | 26                 |
| Kansas        | 43                 |
| Kentucky      | 90                 |
| Louisiana     | 117                |
| Maine         | 8                  |
| Maryland      | 56                 |
| Massachusetts | 77                 |
| Michigan      | 175                |
| Minnesota     | 43                 |
| Mississippi   | 87                 |

Edgar Filing: AUTOZONE INC - Form 10-K

|                |       |
|----------------|-------|
| Missouri       | 109   |
| Montana        | 12    |
| Nebraska       | 18    |
| Nevada         | 61    |
| New Hampshire  | 22    |
| New Jersey     | 75    |
| New Mexico     | 62    |
| New York       | 159   |
| North Carolina | 196   |
| North Dakota   | 1     |
| Ohio           | 244   |
| Oklahoma       | 68    |
| Oregon         | 40    |
| Pennsylvania   | 151   |
| Puerto Rico    | 37    |
| Rhode Island   | 15    |
| South Carolina | 86    |
| South Dakota   | 6     |
| Tennessee      | 160   |
| Texas          | 566   |
| Utah           | 48    |
| Vermont        | 2     |
| Virginia       | 111   |
| Washington     | 80    |
| Washington, DC | 5     |
| West Virginia  | 39    |
| Wisconsin      | 61    |
| Wyoming        | 7     |
| Total Domestic | 4,984 |
| Mexico         | 402   |
| Brazil         | 5     |
| Total          | 5,391 |

**Table of Contents**

**Marketing and Merchandising Strategy**

We are dedicated to providing customers with superior service and trustworthy advice as well as quality automotive parts and products at a great value in conveniently located, well-designed stores. Key elements of this strategy are:

*Customer Service*

Customer service is the most important element in our marketing and merchandising strategy, which is based upon consumer marketing research. We emphasize that our AutoZoners (employees) should always put customers first by providing prompt, courteous service and trustworthy advice. Our electronic parts catalog assists in the selection of parts as well as identifying any associated warranties that are offered by us or our vendors. We sell automotive hard parts, maintenance items, accessories and non-automotive parts through [www.autozone.com](http://www.autozone.com) for pick-up in store or to be shipped directly to a customer's home or business. Additionally, we offer smartphone apps that provide customers with store locations, driving directions, operating hours, and product availability.

Our stores generally open at 7:30 or 8 a.m. and close between 8 and 10 p.m. Monday through Saturday and typically open at 9 a.m. and close between 6 and 9 p.m. on Sunday. However, some stores are open 24 hours, and some have extended hours of 6 or 7 a.m. until midnight seven days a week.

We also provide specialty tools through our Loan-A-Tool program. Customers can borrow a specialty tool, such as a steering wheel puller, for which a do-it-yourself (DIY) customer or a repair shop would have little or no use other than for a single job. AutoZoners also provide other free services, including check engine light readings where allowed by law, battery charging, the collection of used oil for recycling, and the testing of starters, alternators, batteries, sensors and actuators.



**Table of Contents***Merchandising*

The following tables show some of the types of products that we sell by major category of items:

| <b>Failure</b>          | <b>Maintenance</b>                                                      | <b>Discretionary</b>              |
|-------------------------|-------------------------------------------------------------------------|-----------------------------------|
| A/C Compressors         | Antifreeze & Windshield Washer Fluid                                    | Air Fresheners                    |
| Batteries & Accessories | Brake Drums, Rotors, Shoes & Pads                                       | Cell Phone Accessories            |
| Belts & Hoses           | Chemicals, including Brake & Power Steering Fluid, Oil & Fuel Additives | Drinks & Snacks                   |
| Carburetors             | Oil & Transmission Fluid                                                | Floor Mats & Seat Covers          |
| Chassis                 | Oil, Air, Fuel & Transmission Filters                                   | Interior and Exterior Accessories |
| Clutches                | Oxygen Sensors                                                          | Mirrors                           |
| CV Axles                | Paint & Accessories                                                     | Performance Products              |
| Engines                 | Refrigerant & Accessories                                               | Protectants & Cleaners            |
| Fuel Pumps              | Shock Absorbers & Struts                                                | Sealants & Adhesives              |
| Fuses                   | Spark Plugs & Wires                                                     | Steering Wheel Covers             |
| Ignition                | Windshield Wipers                                                       | Stereos & Radios                  |
| Lighting                |                                                                         | Tools                             |
| Mufflers                |                                                                         | Wash & Wax                        |
| Radiators               |                                                                         |                                   |
| Thermostats             |                                                                         |                                   |
| Starters & Alternators  |                                                                         |                                   |
| Water Pumps             |                                                                         |                                   |

We believe that the satisfaction of our customers is often impacted by our ability to provide specific automotive products as requested. Each store carries the same basic products, but we tailor our hard parts inventory to the makes and models of the vehicles in each store's trade area, and our sales floor products are tailored to the local store's demographics. Our hub stores carry a larger assortment of products that are delivered to local satellite stores. We are constantly updating the products we offer to ensure that our inventory matches the products our customers need or desire.

*Pricing*

We want to be perceived by our customers as the value leader in our industry, by consistently providing quality merchandise at the right price, backed by a satisfactory warranty and outstanding customer service. For many of our products, we offer multiple value choices in a good/better/best assortment, with appropriate price and quality differences from the good products to the better and best products. A key differentiating component versus our competitors is our exclusive line of in-house brands, which includes the Econocraft, Valucraft, AutoZone, SureBilt, ProElite, Duralast, Duralast Gold, and Duralast Platinum brands. We believe that our overall value compares favorably to that of our competitors.

*Brand Marketing: Advertising and Promotions*

We believe that targeted advertising and promotions play important roles in succeeding in today's environment. We are constantly working to understand our customers' wants and needs so that we can build long-lasting, loyal relationships. We utilize promotions, advertising and loyalty card programs primarily to advise customers about the overall importance of vehicle maintenance, our great value and the availability of high quality parts. Broadcast and internet

media are our primary advertising methods of driving traffic to our stores. We utilize in-store signage, in-store circulars, and creative product placement and promotions to help educate customers about products that they need.

*Store Design and Visual Merchandising*

We design and build stores for high visual impact. The typical AutoZone store utilizes colorful exterior and interior signage, exposed beams and ductwork and brightly lit interiors. Maintenance products, accessories and non-automotive items are attractively displayed for easy browsing by customers. In-store signage and special displays promote products on floor displays, end caps and shelves.

**Commercial**

Our commercial sales program operates in a highly fragmented market, and we are one of the leading distributors of automotive parts and other products to local, regional and national repair garages, dealers, service stations and

## **Table of Contents**

public sector accounts in the United States, Puerto Rico and Mexico. As a part of the domestic store program, we offer credit and delivery to our customers, as well as online ordering through [www.autozonepro.com](http://www.autozonepro.com). Through our hub stores, we offer a greater range of parts and products desired by professional technicians. We have dedicated sales teams focused on independent repair shops as well as national, regional and public sector commercial accounts.

## **Store Operations**

### *Store Formats*

Substantially all AutoZone stores are based on standard store formats, resulting in generally consistent appearance, merchandising and product mix. Approximately 85% to 90% of each store's square footage is selling space, of which approximately 40% to 45% is dedicated to hard parts inventory. The hard parts inventory area is generally fronted by counters or pods that run the depth or length of the store, dividing the hard parts area from the remainder of the store. The remaining selling space contains displays of maintenance, accessories and non-automotive items.

We believe that our stores are destination stores, generating their own traffic rather than relying on traffic created by adjacent stores. Therefore, we situate most stores on major thoroughfares with easy access and good parking.

### *Store Personnel and Training*

Each store typically employs from 10 to 16 AutoZoners, including a manager and, in some cases, an assistant manager. We provide on-the-job training as well as formal training programs, including an annual national sales meeting, regular store meetings on specific sales and product topics, standardized training manuals and a specialist program that provides training to AutoZoners in several areas of technical expertise from the Company, our vendors and independent certification agencies. All AutoZoners are encouraged to complete tests resulting in certifications by the National Institute for Automotive Service Excellence (ASE), which is broadly recognized for training certification in the automotive industry. Training is supplemented with frequent store visits by management.

Store managers, sales representatives, commercial sales managers, and managers at various levels across the organization receive financial incentives through performance-based bonuses. In addition, our growth has provided opportunities for the promotion of qualified AutoZoners. We believe these opportunities are important to attract, motivate and retain high quality AutoZoners.

All store support functions are centralized in our store support centers located in Memphis, Tennessee; Monterrey, Mexico; Chihuahua, Mexico and Sao Paulo, Brazil. We believe that this centralization enhances consistent execution of our merchandising and marketing strategies at the store level, while reducing expenses and cost of sales.

### *Store Automation*

All of our stores have Z-net, our proprietary electronic catalog that enables our AutoZoners to efficiently look up the parts that our customers need and to provide complete job solutions, advice and information for customer vehicles. Z-net provides parts information based on the year, make, model and engine type of a vehicle and also tracks inventory availability at the store, at other nearby stores and through special order. The Z-net display screens are placed on the hard parts counter or pods, where both the AutoZoner and customer can view the screen.

Our stores utilize our computerized proprietary Store Management System, which includes bar code scanning and point-of-sale data collection terminals. The Store Management System provides administrative assistance and improved personnel scheduling at the store level, as well as enhanced merchandising information and improved

inventory control. We believe the Store Management System also enhances customer service through faster processing of transactions and simplified warranty and product return procedures.

**Table of Contents****Store Development**

The following table reflects our store development during the past five fiscal years:

|                  | <b>Fiscal Year</b> |             |             |             |             |
|------------------|--------------------|-------------|-------------|-------------|-------------|
|                  | <b>2014</b>        | <b>2013</b> | <b>2012</b> | <b>2011</b> | <b>2010</b> |
| Beginning stores | 5,201              | 5,006       | 4,813       | 4,627       | 4,417       |
| New stores       | 190                | 197         | 193         | 188         | 213         |
| Closed stores    |                    | 2           |             | 2           | 3           |
| Net new stores   | 190                | 195         | 193         | 186         | 210         |
| Relocated stores | 8                  | 11          | 10          | 10          | 3           |
| Ending stores    | 5,391              | 5,201       | 5,006       | 4,813       | 4,627       |

We believe that expansion opportunities exist in markets that we do not currently serve, as well as in markets where we can achieve a larger presence. We attempt to obtain high visibility sites in high traffic locations and undertake substantial research prior to entering new markets. The most important criteria for opening a new store are the projected future profitability and the ability to achieve our required investment hurdle rate. Key factors in selecting new site and market locations include population, demographics, vehicle profile, customer buying trends, commercial businesses, number and strength of competitors' stores and the cost of real estate. In reviewing the vehicle profile, we also consider the number of vehicles that are seven years old and older, or our kind of vehicles; these vehicles are generally no longer under the original manufacturers' warranties and require more maintenance and repair than newer vehicles. We generally seek to open new stores within or contiguous to existing market areas and attempt to cluster development in markets in a relatively short period of time. In addition to continuing to lease or develop our own stores, we evaluate and may make strategic acquisitions.

**Purchasing and Supply Chain**

Merchandise is selected and purchased for all stores through our store support centers located in Memphis, Tennessee, Monterrey, Mexico and Sao Paulo, Brazil. In fiscal 2014, one class of similar products accounted for approximately 10 percent of our total sales, and one vendor supplied more than 10 percent of our purchases. No other class of similar products accounted for 10 percent or more of our total sales, and no other individual vendor provided more than 10 percent of our total purchases. We believe that alternative sources of supply exist, at similar costs, for most types of product sold. Most of our merchandise flows through our distribution centers to our stores by our fleet of tractors and trailers or by third-party trucking firms.

Our hub stores have increased our ability to distribute products on a timely basis to many of our stores and to expand our product assortment. A hub store has a larger assortment of products as well as regular replenishment items that can be delivered to a store in its network within 24 hours. Hub stores are generally replenished from distribution centers multiple times per week.

**Competition**

The sale of automotive parts, accessories and maintenance items is highly competitive in many areas, including name recognition, product availability, customer service, store location and price. AutoZone competes in the aftermarket auto parts industry, which includes both the retail DIY and commercial do-it-for-me ( DIFM ) auto parts and products markets.

Competitors include national, regional and local auto parts chains, independently owned parts stores, online parts stores, wholesale distributors, jobbers, repair shops, car washes and auto dealers, in addition to discount and mass merchandise stores, department stores, hardware stores, supermarkets, drugstores, convenience stores, home stores, and other online retailers that sell aftermarket vehicle parts and supplies, chemicals, accessories, tools and maintenance parts. AutoZone competes on the basis of customer service, including the trustworthy advice of our AutoZoners; merchandise quality, selection and availability; price; product warranty; store layouts, location and convenience; and the strength of our AutoZone brand name, trademarks and service marks.

---

**Table of Contents**

**Trademarks and Patents**

We have registered several service marks and trademarks in the United States Patent and Trademark office as well as in certain other countries, including our service marks, AutoZone and Get in the Zone, and trademarks, AutoZone, Duralast, Duralast Gold, Duralast Platinum, Valucraft, Econocraft, ALLDATA, AutoAnything, Loan-A-Z-net. We believe that these service marks and trademarks are important components of our marketing and merchandising strategies.

**Employees**

As of August 30, 2014, we employed over 76,000 persons, approximately 57 percent of whom were employed full-time. About 92 percent of our AutoZoners were employed in stores or in direct field supervision, approximately 5 percent in distribution centers and approximately 3 percent in store support and other functions. Included in the above numbers are approximately 5,700 persons employed in our Mexico and Brazil operations.

We have never experienced any material labor disruption and believe that relations with our AutoZoners are good.

**AutoZone Websites**

AutoZone's primary website is at <http://www.autozone.com>. We make available, free of charge, at our investor relations website, <http://www.autozoneinc.com>, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, proxy statements, registration statements and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended, as soon as reasonably feasible after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

**Executive Officers of the Registrant**

The following list describes our executive officers. The title of each executive officer includes the words "Customer Satisfaction" which reflects our commitment to customer service. Officers are elected by and serve at the discretion of the Board of Directors.

*William C. Rhodes, III, 49 Chairman, President and Chief Executive Officer, Customer Satisfaction*

William C. Rhodes, III, was named Chairman of AutoZone during fiscal 2007 and has been President, Chief Executive Officer and a director since March 2005. Prior to his appointment as President and Chief Executive Officer, Mr. Rhodes was Executive Vice President - Store Operations and Commercial. Previously, he held several key management positions with the Company. Prior to 1994, Mr. Rhodes was a manager with Ernst & Young LLP. Mr. Rhodes is a member of the Board of Directors for Dollar General Corporation.

*William T. Giles, 55 Chief Financial Officer and Executive Vice President - Finance, Information Technology and ALLDATA, Customer Satisfaction*

William T. Giles was named Chief Financial Officer and Executive Vice President - Finance, Information Technology and ALLDATA during October 2012. Prior to that, he was Chief Financial Officer and Executive Vice President - Finance, Information Technology and Store Development from fiscal 2007 to October 2012; Executive Vice President, Chief Financial Officer and Treasurer from June 2006 to December 2006; and Executive Vice President, Chief Financial Officer since May 2006. From 1991 to May 2006, he held several positions with Linens N Things,

Inc., most recently as the Executive Vice President and Chief Financial Officer. Prior to 1991, he was with Melville, Inc. and PricewaterhouseCoopers. Mr. Giles is a member of the Board of Directors for Brinker International.

*Kristen C. Wright, 38 Senior Vice President General Counsel & Secretary, Customer Satisfaction*

Kristen C. Wright was named Senior Vice President, General Counsel & Secretary effective January 2014. She previously held the title of Vice President Assistant General Counsel & Assistant Secretary from January 2012 to January 2014. Before joining AutoZone, she was a partner with the law firm of Bass, Berry & Sims PLC.



---

**Table of Contents**

*Mark A. Finestone, 53 Senior Vice President Merchandising and Store Development, Customer Satisfaction*

Mark A. Finestone was elected Senior Vice President Merchandising during fiscal 2008. Previously, he was Vice President Merchandising since 2002. Prior to joining AutoZone in 2002, Mr. Finestone worked for May Department Stores for 19 years where he held a variety of leadership roles which included Divisional Vice President, Merchandising.

*William W. Graves, 54 Senior Vice President Supply Chain and International, Customer Satisfaction*

William W. Graves was named Senior Vice President Supply Chain and International during October 2012. Prior thereto, he was Senior Vice President Supply Chain from fiscal 2006 to October 2012 and Vice President Supply Chain from fiscal 2000 to fiscal 2006. From 1992 to 2000, Mr. Graves served in various capacities with the Company.

*Ronald B. Griffin, 60 Senior Vice President and Chief Information Officer, Customer Satisfaction*

Ronald B. Griffin was elected Senior Vice President and Chief Information Officer during June 2012. Prior to that, he was Senior Vice President, Global Information Technology at Hewlett-Packard Company. During his tenure at Hewlett-Packard Company, he also served as the Chief Information Officer for the Enterprise Business Division. Prior to that, Mr. Griffin was Executive Vice President and Chief Information Officer for Fleming Companies, Inc. He also spent over 12 years with The Home Depot, Inc., with the last eight years in the role of Chief Information Officer. Mr. Griffin also served at Deloitte & Touche LLP and Delta Air Lines, Inc.

*Albert Saltiel, 50 Senior Vice President Marketing, Customer Satisfaction*

Albert Al Saltiel was elected Senior Vice President Marketing during April 2013. Prior to that, he was Chief Marketing Officer and a key member of the leadership team at Navistar International Corporation. Mr. Saltiel has also been with Sony Electronics as General Manager, Marketing, and Ford Motor Company where he held multiple marketing roles.

*Thomas B. Newbern, 52 Senior Vice President Store Operations and Loss Prevention, Customer Satisfaction*

Thomas B. Newbern was elected Senior Vice President Store Operation and Store Development during October 2012. Previously, Mr. Newbern held the titles Senior Vice President Store Operations from fiscal 2007 to October 2012 and Vice President Store Operations from fiscal 1998 to fiscal 2007. Previously, he has held several key management positions with the Company.

*Charlie Pleas, III, 49 Senior Vice President and Controller, Customer Satisfaction*

Charlie Pleas, III, was elected Senior Vice President and Controller during fiscal 2007. Prior to that, he was Vice President and Controller since 2003. Previously, he was Vice President Accounting since 2000, and Director of General Accounting since 1996. Prior to joining AutoZone, Mr. Pleas was a Division Controller with Fleming Companies, Inc. where he served in various capacities since 1988.

*Larry M. Roesel, 57 Senior Vice President Commercial, Customer Satisfaction*

Larry M. Roesel was elected Senior Vice President Commercial during fiscal 2007. Mr. Roesel came to AutoZone with more than thirty years of experience with OfficeMax, Inc. and its predecessor, where he served in operations, sales and general management.

Edgar Filing: AUTOZONE INC - Form 10-K

*Michael A. Womack, 47 Senior Vice President Human Resources, Customer Satisfaction*

Michael A. Womack was elected Senior Vice President Human Resources in June 2012. He was previously Vice President of Human Resources with Cintas Corporation and had been with Cintas since 2003. Before joining Cintas, he was a partner with the Littler Mendelson law firm.

**Table of Contents**

**Item 1A. Risk Factors**

Our business is subject to a variety of risks. Set forth below are certain of the important risks that we face, the occurrence of which could have a material, adverse effect on our business. These risks are not the only ones we face. Our business could also be affected by additional factors that are presently unknown to us or that we currently believe to be immaterial to our business.

**If demand for our products slows, then our business may be materially affected.**

Demand for the products we sell may be affected by a number of factors we cannot control, including:

the number and age of vehicles in current service. Vehicles seven years old or older are generally no longer under the original vehicle manufacturers' warranties and tend to need more maintenance and repair than newer vehicles.

rising energy prices. Increases in energy prices may cause our customers to defer purchases of certain of our products as they use a higher percentage of their income to pay for gasoline and other energy costs and may drive their vehicles less, resulting in less wear and tear and lower demand for repairs and maintenance.

the economy. In periods of declining economic conditions, both retail and commercial customers may defer vehicle maintenance or repairs. Additionally, such conditions may affect our customers' ability to obtain credit. During periods of expansionary economic conditions, more of our DIY customers may pay others to repair and maintain their cars instead of working on their own vehicles, or they may purchase new vehicles.

the weather. Mild weather conditions may lower the failure rates of automotive parts, while wet conditions may cause our customers to defer maintenance and repair on their vehicles. Extremely hot or cold conditions may enhance demand for our products due to increased failure rates of our customers' automotive parts.

technological advances. Advances in automotive technology and parts design can result in cars needing maintenance less frequently and parts lasting longer.

For the long term, demand for our products may be affected by:

the number of miles vehicles are driven annually. Higher vehicle mileage increases the need for maintenance and repair. Mileage levels may be affected by gas prices and other factors.

the quality of the vehicles manufactured by the original vehicle manufacturers and the length of the warranties or maintenance offered on new vehicles.

restrictions on access to diagnostic tools and repair information imposed by the original vehicle manufacturers or by governmental regulation, which may cause vehicle owners to rely on dealers to perform maintenance and repairs.

All of these factors could result in immediate and longer term declines in the demand for our products, which could adversely affect our sales, cash flows and overall financial condition.

**If we are unable to compete successfully against other businesses that sell the products that we sell, we could lose customers and our sales and profits may decline.**

The sale of automotive parts, accessories and maintenance items is highly competitive, and sales volumes are dependent on many factors, including name recognition, product availability, customer service, store location and price. Competitors are opening locations near our existing stores. AutoZone competes as a provider in both the DIY and DIFM auto parts and accessories markets.

Our competitors include national, regional and local auto parts chains, independently owned parts stores, online parts stores, wholesale distributors, jobbers, repair shops, car washes and auto dealers, in addition to discount and mass merchandise stores, hardware stores, supermarkets, drugstores, convenience stores, home stores, and other online retailers that sell aftermarket vehicle parts and supplies, chemicals, accessories, tools and maintenance parts. Although we believe we compete effectively on the basis of customer service, including the knowledge and expertise of our AutoZoners; merchandise quality, selection and availability; product warranty; store layout,

---

**Table of Contents**

location and convenience; price; and the strength of our AutoZone brand name, trademarks and service marks, some of our competitors may gain competitive advantages, such as greater financial and marketing resources allowing them to sell automotive products at lower prices, larger stores with more merchandise, longer operating histories, more frequent customer visits and more effective advertising. With the increasing use of digital tools and social media, our customers are quickly able to compare prices, product assortment, and feedback from other customers before purchasing our products either online, in the physical stores, or through a combination of both offerings. If we are unable to continue to develop successful competitive strategies, or if our competitors develop more effective strategies, we could lose customers and our sales and profits may decline.

**We may not be able to sustain our historic rate of sales growth.**

We have increased our store count in the past five fiscal years, growing from 4,417 stores at August 29, 2009, to 5,391 stores at August 30, 2014, an average store count increase per year of 4%. Additionally, we have increased annual revenues in the past five fiscal years from \$6.817 billion in fiscal 2009 to \$9.475 billion in fiscal 2014, an average increase per year of 8%. Annual revenue growth is driven by the opening of new stores and commercial programs and increases in same store sales. We open new stores only after evaluating customer buying trends and market demand/needs, all of which could be adversely affected by persistent unemployment, wage cuts, small business failures and microeconomic conditions unique to the automotive industry. Same store sales are impacted both by customer demand levels and by the prices we are able to charge for our products, which can also be negatively impacted by the economic pressures mentioned above. We cannot provide any assurance that we will continue to open stores at historical rates or continue to achieve increases in same store sales.

**Consolidation among our competitors may negatively impact our business.**

Recently some of our competitors have merged. Consolidation among our competitors could enhance their market share and financial position, provide them with the ability to achieve better purchasing terms and provide more competitive prices to customers for whom we compete, and allow them to utilize merger synergies and cost savings to increase advertising and marketing budgets to more effectively compete for customers. Consolidation by our competitors could also increase their access to local market parts assortment. These consolidated competitors could take sales volume away from us in certain markets, could cause us to change our pricing with a negative impact on our margins or could cause us to spend more money to maintain customers or seek new customers, all of which could negatively impact our business.

**If we cannot profitably increase our market share in the commercial auto parts business, our sales growth may be limited.**

Although we are one of the largest sellers of auto parts in the commercial market, we must effectively compete against national and regional auto parts chains, independently owned parts stores, wholesalers and jobbers in order to increase our commercial market share. Although we believe we compete effectively in the commercial market on the basis of customer service, merchandise quality, selection and availability, price, product warranty, distribution locations, and the strength of our AutoZone brand name, trademarks and service marks, some automotive aftermarket jobbers have been in business for substantially longer periods of time than we have, have developed long-term customer relationships and have large available inventories. If we are unable to profitably develop new commercial customers, our sales growth may be limited.

**A downgrade in our credit ratings or a general disruption in the credit markets could make it more difficult for us to access funds, refinance our debt, obtain new funding or issue securities.**

Our short-term and long-term debt is rated investment grade by the major rating agencies. These investment-grade credit ratings have historically allowed us to take advantage of lower interest rates and other favorable terms on our short-term credit lines, in our senior debt offerings and in the commercial paper markets. To maintain our investment-grade ratings, we are required to meet certain financial performance ratios. A change by the rating agencies in these ratios, an increase in our debt, and/or a decline in our earnings could result in downgrades in our credit ratings. A downgrade in our credit ratings could limit our access to public debt markets, limit the institutions willing to provide credit facilities to us, result in more restrictive financial and other covenants in our public and private debt and would likely significantly increase our overall borrowing costs and adversely affect our earnings.

---

**Table of Contents**

Moreover, significant deterioration in the financial condition of large financial institutions in calendar years 2008 and 2009 resulted in a severe loss of liquidity and availability of credit in global credit markets and in more stringent borrowing terms. During brief time intervals in the fourth quarter of calendar 2008 and the first quarter of calendar 2009, there was limited liquidity in the commercial paper markets, resulting in an absence of commercial paper buyers and extraordinarily high interest rates on commercial paper. We can provide no assurance that credit market events such as those that occurred in the fourth quarter of 2008 and the first quarter of 2009 will not occur again in the foreseeable future. Conditions and events in the global credit market could have a material adverse effect on our access to short-term debt and the terms and cost of that debt.

**Significant changes in macroeconomic and geo-political factors could adversely affect our financial condition and results of operations.**

Macroeconomic conditions impact both our customers and our suppliers. Job growth in the United States has remained relatively slow during the past five years and the unemployment rate has not recovered to pre-recession levels. Moreover, the United States government continues to operate under historically large deficits and debt burden. Continued distress in global credit markets, business failures, significant geo-political conflicts, continued high energy prices and other factors continue to affect the global economy. Moreover, rising energy prices could impact our merchandise distribution, commercial delivery, utility and product costs. Over the short term, such factors could positively impact our business. Over a longer period of time, all of these macroeconomic and geo-political conditions could adversely affect our sales growth, margins and overhead, which could adversely affect our financial condition and operations.

**Our business depends upon hiring and retaining qualified employees.**

We believe that much of our brand value lies in the quality of the more than 76,000 AutoZoners employed in our stores, distribution centers, store support centers, ALLDATA and AutoAnything. We cannot be assured that we can continue to hire and retain qualified employees at current wage rates. If we are unable to hire, properly train and/or retain qualified employees, we could experience higher employment costs, reduced sales, losses of customers and diminution of our brand, which could adversely affect our earnings. If we do not maintain competitive wages, our customer service could suffer due to a declining quality of our workforce or, alternatively, our earnings could decrease if we increase our wage rates.

**Inability to acquire and provide quality merchandise could adversely affect our sales and results of operations.**

We are dependent upon our vendors continuing to supply us with quality merchandise. If our merchandise offerings do not meet our customers' expectations regarding quality and safety, we could experience lost sales, increased costs and exposure to legal and reputational risk. All of our vendors must comply with applicable product safety laws, and we are dependent on them to ensure that the products we buy comply with all safety and quality standards. Events that give rise to actual, potential or perceived product safety concerns could expose us to government enforcement action or private litigation and result in costly product recalls and other liabilities. To the extent our suppliers are subject to added government regulation of their product design and/or manufacturing processes, the cost of the merchandise we purchase may rise. In addition, negative customer perceptions regarding the safety or quality of the products we sell could cause our customers to seek alternative sources for their needs, resulting in lost sales. In those circumstances, it may be difficult and costly for us to regain the confidence of our customers. Moreover, our vendors are impacted by global economic conditions. Credit market and other macroeconomic conditions could have a material adverse effect on the ability of our suppliers to finance and operate their businesses and meet our inventory demands. If any of our significant vendors experience financial difficulties or otherwise are unable to deliver merchandise to us on a timely basis, or at all, we could have product shortages in our stores that could adversely affect customers' perceptions of us.

and cause us to lose customers and sales.



## **Table of Contents**

### **Our ability to grow depends in part on new store openings, existing store remodels and expansions and effective utilization of our existing supply chain and hub network.**

Our continued growth and success will depend in part on our ability to open and operate new stores and expand and remodel existing stores to meet customers' needs on a timely and profitable basis. Accomplishing our new and existing store expansion goals will depend upon a number of factors, including the ability to partner with developers and landlords to obtain suitable sites for new and expanded stores at acceptable costs, the hiring and training of qualified personnel, particularly at the store management level, and the integration of new stores into existing operations. There can be no assurance we will be able to achieve our store expansion goals, manage our growth effectively, successfully integrate the planned new stores into our operations or operate our new, remodeled and expanded stores profitably.

In addition, we extensively utilize hub stores, our supply chain and logistics management techniques to efficiently stock our stores. We have made, and plan to continue to make, significant investments in our supply chain to improve our ability to provide the best parts at the right price. If we fail to effectively utilize our existing hubs and/or supply chains or if our investments in our supply chain do not provide the anticipated benefits, we could experience sub-optimal inventory levels in our stores, which could adversely affect our sales volume and/or our margins.

### **Our failure to protect our reputation could have a material adverse effect on our brand name.**

We believe our continued strong sales growth is driven in significant part by our brand name. The value in our brand name and its continued effectiveness in driving our sales growth are dependent to a significant degree on our ability to maintain our reputation for safety, high product quality, friendliness, service, trustworthy advice, integrity and business ethics. Any negative publicity about these areas could damage our reputation and may result in reduced demand for our merchandise. The increasing use of technology also poses a risk as customers are able to quickly compare products and prices and use social media to provide feedback in a manner that is rapidly and broadly dispersed. Our reputation could be impacted if a customer has a bad experience and shares it over social media.

Failure to comply with ethical, social, product, labor, environmental, and anti-corruption standards could also jeopardize our reputation and potentially lead to various adverse actions by consumer or environmental groups, employees or regulatory bodies. Failure to comply with applicable laws and regulations, to maintain an effective system of internal controls or to provide accurate and timely financial statement information could also hurt our reputation.

Damage to our reputation or loss of consumer confidence for any of these or other reasons could have a material adverse effect on our results of operations and financial condition, as well as require additional resources to rebuild our reputation.

### **Failure to protect the privacy and security of customers', AutoZoners' or Company information could damage our reputation, subject us to litigation, and cause us to incur substantial costs.**

Our business involves the storage and transmission of personal information about our customers and AutoZoners. Failure to protect the security of our customers', employees' and company information could subject us to costly regulatory enforcement actions, expose us to litigation and our reputation could suffer. While we take significant steps to protect customer, employee and other confidential information, including maintaining compliance with payment card industry standards, our security measures may be breached in the future due to cyber-attack, employee error, fraud, trickery, hacking or other intentional or unintentional acts, and unauthorized parties may obtain access to this data.



**Table of Contents**

**Business interruptions may negatively impact our store hours, operability of our computer and other systems, availability of merchandise and otherwise have a material negative effect on our sales and our business.**

War or acts of terrorism, political unrest, hurricanes, windstorms, fires, earthquakes and other natural or other disasters or the threat of any of them, may result in certain of our stores being closed for a period of time or permanently or have a negative impact on our ability to obtain merchandise available for sale in our stores. Some of our merchandise is imported from other countries. If imported goods become difficult or impossible to bring into the United States, and if we cannot obtain such merchandise from other sources at similar costs, our sales and profit margins may be negatively affected.

In the event that commercial transportation is curtailed or substantially delayed, our business may be adversely impacted, as we may have difficulty shipping merchandise to our distribution centers and stores resulting in lost sales and/or a potential loss of customer loyalty. Transportation issues could also cause us to cancel purchase orders if we are unable to receive merchandise in our distribution centers.

**We rely heavily on our computer systems for our key business processes. Any failure or interruption in these systems could have a material adverse impact on our business.**

We rely extensively on our computer systems to manage inventory, process transactions and summarize results. Our systems are subject to damage or interruption from power outages, telecommunications failures, computer viruses, security breaches and catastrophic events. If our systems are damaged or fail to function properly, we may incur substantial costs to repair or replace them, and may experience loss of critical data and interruptions or delays in our ability to manage inventories or process transactions, which could result in lost sales, inability to process purchase orders and/or a potential loss of customer loyalty, which could adversely affect our results of operations.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

The following table reflects the square footage and number of leased and owned properties for our stores as of August 30, 2014:

|              | <b>No. of Stores</b> | <b>Square Footage</b> |
|--------------|----------------------|-----------------------|
| Leased       | 2,746                | 17,596,290            |
| Owned        | 2,645                | 17,828,155            |
| <b>Total</b> | <b>5,391</b>         | <b>35,424,445</b>     |

We have approximately 4.0 million square feet in distribution centers servicing our stores, of which approximately 1.3 million square feet is leased and the remainder is owned. Our distribution centers are located in Arizona, California, Georgia, Illinois, Ohio, Pennsylvania, Tennessee, Texas, and Mexico. Our primary store support center is located in Memphis, Tennessee, and consists of approximately 260,000 square feet. We also have three additional store support centers located in Monterrey, Mexico; Chihuahua, Mexico and Sao Paulo, Brazil. The ALLDATA headquarters building in Elk Grove, California, and the AutoAnything headquarters space in San Diego, California are

leased, and we also own or lease other properties that are not material in the aggregate.

### **Item 3. Legal Proceedings**

In 2004, we acquired a store site in Mount Ephraim, New Jersey that had previously been the site of a gasoline service station and contained evidence of groundwater contamination. Upon acquisition, we voluntarily reported the groundwater contamination issue to the New Jersey Department of Environmental Protection and entered into a Voluntary Remediation Agreement providing for the remediation of the contamination associated with the

---

**Table of Contents**

property. We have conducted and paid for (at an immaterial cost to us) remediation of contamination on the property. We are also investigating, and will be addressing, potential vapor intrusion impacts in downgradient residences and businesses. The New Jersey Department of Environmental Protection has asserted, in a Directive and Notice to Insurers dated February 19, 2013 and again in an Amended Directive and Notice to Insurers dated January 13, 2014 (collectively the Directives ), that we are liable for the downgradient impacts under a joint and severable liability theory. We have contested any such assertions due to the existence of other entities/sources of contamination, some of which are named in the Directives, in the area of the property. Pursuant to the Voluntary Remediation Agreement, upon completion of all remediation required by the agreement, we believe we should be eligible to be reimbursed up to 75 percent of qualified remediation costs by the State of New Jersey. We have asked the state for clarification that the agreement applies to off-site work, and the state is considering the request. Although the aggregate amount of additional costs that we may incur pursuant to the remediation cannot currently be ascertained, we do not currently believe that fulfillment of our obligations under the agreement or otherwise will result in costs that are material to our financial condition, results of operations or cash flow.

In July 2014, we received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. We are cooperating fully with the request and cannot predict the ultimate outcome of these efforts.

We are involved in various other legal proceedings incidental to the conduct of our business, including several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. We do not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to our financial condition, results of operations or cash flows.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Table of Contents****PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

Our common stock is listed on the New York Stock Exchange under the symbol AZO. On October 20, 2014, there were 2,704 stockholders of record, which does not include the number of beneficial owners whose shares were represented by security position listings.

We currently do not pay a dividend on our common stock. Our ability to pay dividends is subject to limitations imposed by Nevada law. Any future payment of dividends would be dependent upon our financial condition, capital requirements, earnings and cash flow.

The following table sets forth the high and low sales prices per share of common stock, as reported by the New York Stock Exchange, for the periods indicated:

|                                           | <b>Price Range of Common Stock</b> |            |
|-------------------------------------------|------------------------------------|------------|
|                                           | <b>High</b>                        | <b>Low</b> |
| <b>Fiscal Year Ended August 30, 2014:</b> |                                    |            |
| Fourth quarter                            | \$ 546.70                          | \$ 505.32  |
| Third quarter                             | \$ 549.85                          | \$ 510.19  |
| Second quarter                            | \$ 561.62                          | \$ 454.88  |
| First quarter                             | \$ 469.61                          | \$ 408.90  |
| <b>Fiscal Year Ended August 31, 2013:</b> |                                    |            |
| Fourth quarter                            | \$ 452.19                          | \$ 401.93  |
| Third quarter                             | \$ 413.28                          | \$ 369.47  |
| Second quarter                            | \$ 390.11                          | \$ 341.98  |
| First quarter                             | \$ 386.80                          | \$ 351.27  |

During 1998, the Company announced a program permitting the Company to repurchase a portion of its outstanding shares not to exceed a dollar maximum established by the Company's Board of Directors. The program was most recently amended on June 17, 2014, to increase the repurchase authorization by \$750 million to raise the cumulative share repurchase authorization from \$14.15 billion to \$14.9 billion.

Shares of common stock repurchased by the Company during the quarter ended August 30, 2014, were as follows:

| <b>Period</b>                 | <b>Total Number of Shares Purchased</b> | <b>Average Price Paid per Share</b> | <b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b> | <b>Maximum Dollar Value that May Yet Be Purchased Under the Plans or Programs</b> |
|-------------------------------|-----------------------------------------|-------------------------------------|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| May 11, 2014, to June 7, 2014 | 28,200                                  | \$ 528.81                           | 28,200                                                                                  | \$ 291,992,220                                                                    |
| June 8, 2014, to July 5, 2014 | 93,665                                  | 527.97                              | 93,665                                                                                  | 992,539,599                                                                       |

Edgar Filing: AUTOZONE INC - Form 10-K

|                                    |                |                  |                |                       |
|------------------------------------|----------------|------------------|----------------|-----------------------|
| July 6, 2014, to August 2, 2014    | 200,140        | 528.05           | 200,140        | 886,855,046           |
| August 3, 2014, to August 30, 2014 | 33,633         | 524.04           | 33,633         | 869,230,140           |
| <b>Total</b>                       | <b>355,638</b> | <b>\$ 527.71</b> | <b>355,638</b> | <b>\$ 869,230,140</b> |

The Company also repurchased, at fair value, an additional 16,013 shares in fiscal 2014, 22,915 shares in fiscal 2013, and 24,113 shares in fiscal 2012 from employees electing to sell their stock under the Company's Sixth Amended and Restated Employee Stock Purchase Plan (the "Employee Plan"), qualified under Section 423 of the Internal Revenue Code, under which all eligible employees may purchase AutoZone's common stock at 85% of the lower of the market price of the common stock on the first day or last day of each calendar quarter through payroll deductions. Maximum permitted annual purchases are \$15,000 per employee or 10 percent of compensation, whichever is less. Under the Employee Plan, 15,355 shares were sold to employees in fiscal 2014, 18,228 shares were sold to employees in fiscal 2013, and 19,403 shares were sold to employees in fiscal 2012. At August 30, 2014, 219,389 shares of common stock were reserved for future issuance under the Employee Plan.

**Table of Contents**

Once executives have reached the maximum purchases under the Employee Plan, the Fifth Amended and Restated Executive Stock Purchase Plan (the "Executive Plan") permits all eligible executives to purchase AutoZone's common stock up to 25 percent of his or her annual salary and bonus. Purchases by executives under the Executive Plan were 3,028 shares in fiscal 2014, 3,454 shares in fiscal 2013, and 3,937 shares in fiscal 2012. At August 30, 2014, 245,925 shares of common stock were reserved for future issuance under the Executive Plan.

**Stock Performance Graph**

The graph below presents changes in the value of AutoZone's stock as compared to Standard & Poor's 500 Composite Index ("S&P 500") and to Standard & Poor's Retail Index ("S&P Retail Index") for the five-year period beginning August 29, 2009 and ending August 30, 2014.



**Table of Contents****Item 6. Selected Financial Data**

*all amounts are in millions of dollars, except per share data, same store sales and selected operating*

|                                                               | <b>Fiscal Year Ended August</b> |                           |              |              |
|---------------------------------------------------------------|---------------------------------|---------------------------|--------------|--------------|
|                                                               | <b>2014</b>                     | <b>2013<sup>(1)</sup></b> | <b>2012</b>  | <b>2011</b>  |
| <b>Income Statement Data</b>                                  |                                 |                           |              |              |
| Net sales                                                     | \$ 9,475,313                    | \$ 9,147,530              | \$ 8,603,863 | \$ 8,072,973 |
| Cost of goods sold, including warehouse and delivery expenses | 4,540,406                       | 4,406,595                 | 4,171,827    | 3,953,510    |
| Gross profit                                                  | 4,934,907                       | 4,740,935                 | 4,432,036    | 4,119,463    |
| Selling, general and administrative expenses                  | 3,104,684                       | 2,967,837                 | 2,803,145    | 2,624,660    |
| Operating profit                                              | 1,830,223                       | 1,773,098                 | 1,628,891    | 1,494,803    |
| Interest expense, net                                         | 167,509                         | 185,415                   | 175,905      | 170,557      |
| Income before income taxes                                    | 1,662,714                       | 1,587,683                 | 1,452,986    | 1,324,246    |
| Income tax expense                                            | 592,970                         | 571,203                   | 522,613      | 475,272      |
| Income before non-recurring items                             | \$ 1,069,744                    | \$ 1,016,480              | \$ 930,373   | \$ 848,974   |
| Non-recurring items                                           |                                 |                           |              |              |
| Earnings per share                                            | \$ 31.57                        | \$ 27.79                  | \$ 23.48     | \$ 19.47     |
| Weighted average shares for diluted earnings per share        | 33,882                          | 36,581                    | 39,625       | 43,603       |
| <b>Store Sales Data</b>                                       |                                 |                           |              |              |
| Domestic comparable store net sales <sup>(2)</sup>            | 2.8%                            | 0.0%                      | 3.9%         | 6.4%         |
| <b>Balance Sheet Data</b>                                     |                                 |                           |              |              |
| Assets                                                        | \$ 3,580,612                    | \$ 3,278,013              | \$ 2,978,946 | \$ 2,792,425 |
| Liabilities (deficit)                                         | (960,482)                       | (891,137)                 | (676,646)    | (638,471)    |
| Equity                                                        | 7,517,858                       | 6,892,089                 | 6,265,639    | 5,869,602    |
| Goodwill                                                      | 4,541,094                       | 4,169,150                 | 3,655,592    | 3,430,896    |
| Intangible assets                                             | 4,343,800                       | 4,187,000                 | 3,768,183    | 3,351,682    |
| Capital leases                                                | 83,098                          | 73,925                    | 72,414       | 61,360       |
| Other (deficit)                                               | (1,621,857)                     | (1,687,319)               | (1,548,025)  | (1,254,232)  |
| <b>Operating Data</b>                                         |                                 |                           |              |              |
| Stores at beginning of year                                   | 5,201                           | 5,006                     | 4,813        | 4,627        |
| Stores added                                                  | 190                             | 197                       | 193          | 188          |
| Stores closed                                                 |                                 | 2                         |              | 2            |
| Stores at end of year                                         | 190                             | 195                       | 193          | 186          |
| Stores at beginning of year                                   | 8                               | 11                        | 10           | 10           |
| Stores at end of year                                         | 5,391                           | 5,201                     | 5,006        | 4,813        |

|                                                                            |              |              |              |              |
|----------------------------------------------------------------------------|--------------|--------------|--------------|--------------|
| Commercial programs                                                        | 3,845        | 3,421        | 3,053        | 2,659        |
| Square footage (in thousands)                                              | 35,424       | 34,076       | 32,706       | 31,337       |
| Square footage per store                                                   | 6,571        | 6,552        | 6,533        | 6,511        |
| Store square footage                                                       | 4.0%         | 4.2%         | 4.4%         | 4.4%         |
| Per store (in thousands)                                                   | \$ 582       | \$ 550       | \$ 525       | \$ 512       |
| Sales per store (in thousands)                                             | \$ 1,724     | \$ 1,736     | \$ 1,716     | \$ 1,675     |
| Store square foot                                                          | \$ 263       | \$ 265       | \$ 263       | \$ 258       |
| Stores at end of year (in thousands)                                       | 76           | 71           | 70           | 65           |
| Turnover <sup>(3)</sup>                                                    | 1.5x         | 1.6x         | 1.6x         | 1.6x         |
| Turnover to inventory ratio                                                | 114.9%       | 115.6%       | 111.4%       | 111.7%       |
| Return on invested capital <sup>(4)</sup>                                  | 31.9%        | 32.7%        | 33.0%        | 31.3%        |
| Return to EBITDAR <sup>(5)</sup>                                           | 2.5          | 2.5          | 2.5          | 2.4          |
| Provided by operating activities (in thousands)                            | \$ 1,341,234 | \$ 1,415,011 | \$ 1,223,981 | \$ 1,291,538 |
| Before share repurchases and changes in debt (in thousands) <sup>(6)</sup> | \$ 924,706   | \$ 1,007,761 | \$ 949,627   | \$ 1,023,927 |
| Changes (in thousands)                                                     | \$ 1,099,212 | \$ 1,387,315 | \$ 1,362,869 | \$ 1,466,802 |
| Shares repurchased (in thousands)                                          | 2,232        | 3,511        | 3,795        | 5,598        |

(1) The fiscal year ended August 31, 2013 consisted of 53 weeks.

(2) The domestic comparable sales increases are based on sales for all domestic stores open at least one year. Relocated stores are included in the same store sales computation based on the year the original store was opened. Closed store sales are included in the same store sales computation up to the week it closes, and excluded from the computation for all periods subsequent to closing. In addition, beginning in fiscal 2013, it also includes all sales through our AutoZone branded websites, including consumer direct ship-to-home sales. All prior period same store sales have been restated to be comparable. The effect of including sales from AutoZone branded websites was not material to any period.

## **Table of Contents**

- (3) *Inventory turnover is calculated as cost of sales divided by the average merchandise inventory balance over the trailing 5 quarters.*
- (4) *After-tax return on invested capital is defined as after-tax operating profit (excluding rent charges) divided by average invested capital (which includes a factor to capitalize operating leases). See Reconciliation of Non-GAAP Financial Measures in Management's Discussion and Analysis of Financial Condition and Results of Operations.*
- (5) *Adjusted debt to EBITDAR is defined as the sum of total debt, capital lease obligations and annual rents times six; divided by net income plus interest, taxes, depreciation, amortization, rent and share-based compensation expense. See Reconciliation of Non-GAAP Financial Measures in Management's Discussion and Analysis of Financial Condition and Results of Operations.*
- (6) *Cash flow before share repurchases and changes in debt is defined as the change in cash and cash equivalents less the change in debt plus treasury stock purchases. See Reconciliation of Non-GAAP Financial Measures in Management's Discussion and Analysis of Financial Condition and Results of Operations.*

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

We are the nation's leading retailer, and a leading distributor, of automotive replacement parts and accessories in the United States. We began operations in 1979 and at August 30, 2014, operated 4,984 stores in the United States, including Puerto Rico; 402 stores in Mexico; and five stores in Brazil. Each of our stores carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At August 30, 2014, in 3,845 of our domestic stores, we also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. We also have commercial programs in select stores in Mexico and Brazil. We also sell the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com). Additionally, we sell automotive hard parts, maintenance items, accessories, and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories and performance parts through [www.autoanything.com](http://www.autoanything.com), and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com). We do not derive revenue from automotive repair or installation services.

## **Executive Summary**

We achieved strong performance in fiscal 2014, delivering record net income of \$1.070 billion, a 5.2% increase over the prior year, and sales growth of \$327.8 million, a 3.6% increase over the prior year. We completed the year with growth in all areas of our business. We are pleased with the results of our retail business and the increase in our commercial business, where we continue to build our internal sales force and refine our parts assortment. Over the past several years, various factors have occurred within the economy that affects both our consumer and our industry, including continued high unemployment, and other challenging economic conditions. Although new vehicle sales have increased over previous years, we believe our consumers' cash flows continue to be challenged due to these factors. Given the nature of these macroeconomic factors, we cannot predict whether or for how long these trends will continue, nor can we predict to what degree these trends will impact us in the future. We continue to believe we are well positioned to help our customers save money and meet their needs in a challenging macro environment.

Another macroeconomic factor affecting our customers and our industry is gas prices. During fiscal 2014, the average price per gallon of unleaded gasoline in the United States was \$3.48 per gallon, compared to \$3.65 per gallon during fiscal 2013. With approximately 11 billion gallons of unleaded gas consumption each month across the U.S., each \$1 decrease at the pump contributes approximately \$11 billion of additional spending capacity to consumers each month. We continue to believe gas prices have an impact on our customers' abilities to maintain their vehicles, allowing us to communicate through our marketing messages the steps needed to improve their gas mileage. Given the unpredictability of gas prices, we cannot predict whether gas prices will increase or decrease, nor can we predict how

any future changes in gas prices will impact our sales in future periods.

During fiscal 2014, failure and maintenance related categories represented the largest portion of our sales mix, at approximately 84% of total sales, with failure related categories continuing to be our strongest performers. We have not experienced any fundamental shifts in our category sales mix as compared to previous years.

---

**Table of Contents**

Our primary response to fluctuations in the demand for the products we sell is to adjust our advertising message, store staffing, and product quantities and assortment. Specifically, during fiscal 2013 and fiscal 2014, we have closely studied our hub distribution model and store inventory levels and assortment. As a result, we are performing certain strategic tests including adding additional inventory into our hub stores, increasing product availability, and delivering to stores more frequently.

The two statistics we believe have the closest correlation to our market growth over the long-term are miles driven and the number of seven year old or older vehicles on the road.

*Miles Driven*

We believe that as the number of miles driven increases, consumers' vehicles are more likely to need service and maintenance, resulting in an increase in the need for automotive hard parts and maintenance items. While over the long-term we have seen a close correlation between our net sales and the number of miles driven, we have also seen certain time frames of minimal correlation in sales performance and miles driven. During the periods of minimal correlation between net sales and miles driven, we believe net sales have been positively impacted by other factors, including the number of seven year old or older vehicles on the road. Since the beginning of the fiscal year and through June 2014 (latest publicly available information), miles driven increased slightly compared to the same period last year.

*Seven Year Old or Older Vehicles*

Between 2008 and 2012, new vehicle sales were significantly lower than historical levels, which we believe contributed to an increasing number of seven year old or older vehicles on the road. We estimate vehicles are driven an average of approximately 12,500 miles each year. In seven years, the average miles driven equates to approximately 87,500 miles. Our experience is that at this point in a vehicle's life, most vehicles are not covered by warranties and increased maintenance is needed to keep the vehicle operating. According to the latest data provided by the Auto Care Association, as of January 1, 2014, the average age of vehicles on the road is 11.4 years as compared to 11.3 years as of January 1, 2013. Although the average age of vehicles continues to increase, it is increasing at a decelerated rate primarily driven by the improvement in new car sales in recent years. However, in the near term, we expect the aging vehicle population to continue to increase as consumers keep their cars longer in an effort to save money during this uncertain economy. As the number of seven year old or older vehicles on the road increases, we expect an increase in demand for the products we sell.

**Results of Operations**

*Fiscal 2014 Compared with Fiscal 2013*

For the fiscal year ended August 30, 2014, we reported net sales of \$9.475 billion compared with \$9.148 billion for the year ended August 31, 2013, a 3.6% increase from fiscal 2013. This growth was driven primarily by domestic same store sales increase of 2.8% and net sales of \$165.9 million comprised of sales from new stores and increased commercial programs. Excluding the 53<sup>rd</sup> week last year, sales increased 5.6%.

At August 30, 2014, we operated 4,984 domestic stores, 402 stores in Mexico and five stores in Brazil, compared with 4,836 domestic stores, 362 stores in Mexico and three in Brazil at August 31, 2013. We reported a total auto parts (domestic, Mexico, and Brazil) sales increase of 3.1% for fiscal 2014. Excluding the 53<sup>rd</sup> week last year, total auto parts sales increased 5.1%.

## Edgar Filing: AUTOZONE INC - Form 10-K

Gross profit for fiscal 2014 was \$4.935 billion, or 52.1% of net sales, compared with \$4.741 billion, or 51.8% of net sales for fiscal 2013. The improvement in gross margin was attributable to lower acquisition costs and lower shrink expense, partially offset by higher supply chain costs associated with current year inventory initiatives (17 basis points).

Operating, selling, general and administrative expenses for fiscal 2014 increased to \$3.105 billion, or 32.8% of net sales, from \$2.968 billion, or 32.4% of net sales for fiscal 2013. The increase in operating expenses, as a percentage of sales, was primarily due to higher store payroll (11 basis points) and planned information system investments (10 basis points).

---

**Table of Contents**

Interest expense, net for fiscal 2014 was \$167.5 million compared with \$185.4 million during fiscal 2013. This decrease was primarily due to a decline in borrowing rates, partially offset by higher borrowing levels over the comparable year period. Average borrowings for fiscal 2014 were \$4.274 billion, compared with \$3.927 billion for fiscal 2013 and weighted average borrowing rates were 3.6% for fiscal 2014, compared to 4.5% for fiscal 2013.

Our effective income tax rate was 35.7% of pre-tax income for fiscal 2014 compared to 36.0% for fiscal 2013.

Net income for fiscal 2014 increased by 5.2% to \$1.070 billion, and diluted earnings per share increased 13.6% to \$31.57 from \$27.79 in fiscal 2013. The impact of the fiscal 2014 stock repurchases on diluted earnings per share in fiscal 2014 was an increase of approximately \$1.04.

*Fiscal 2013 Compared with Fiscal 2012*

For the fiscal year ended August 31, 2013, we reported net sales of \$9.148 billion compared with \$8.604 billion for the year ended August 25, 2012, a 6.3% increase from fiscal 2012. This growth was driven primarily by sales from new stores of \$222.3 million, the 53<sup>rd</sup> week sales of \$177.7 million, and sales from AutoAnything for a portion of the fiscal year.

At August 31, 2013, we operated 4,836 domestic stores, 362 stores in Mexico and three stores in Brazil, compared with 4,685 domestic stores, 321 stores in Mexico and none in Brazil at August 25, 2012. We reported a total auto parts (domestic, Mexico, and Brazil operations) sales increase of 5.2% for fiscal 2013.

Gross profit for fiscal 2013 was \$4.741 billion, or 51.8% of net sales, compared with \$4.432 billion, or 51.5% of net sales for fiscal 2012. The improvement in gross margin was primarily driven by lower product acquisition costs, partially offset by the inclusion of AutoAnything (28 basis points).

Operating, selling, general and administrative expenses for fiscal 2013 increased to \$2.968 billion, or 32.4% of net sales, from \$2.803 billion, or 32.6% of net sales for fiscal 2012. Operating expenses, as a percentage of sales, improved due to lower incentive compensation (19 basis points), partially offset by lower sales growth rates.

Interest expense, net for fiscal 2013 was \$185.4 million compared with \$175.9 million during fiscal 2012. This increase was primarily due to higher average borrowing levels over the comparable prior year period; partially offset by a decline in borrowing rates. Average borrowings for fiscal 2013 were \$3.927 billion, compared with \$3.507 billion for fiscal 2012 and weighted average borrowing rates were 4.5% for fiscal 2013, compared to 4.7% for fiscal 2012.

Our effective income tax rate was 36.0% of pre-tax income for fiscal 2013 compared to 36.0% for fiscal 2012.

Net income for fiscal 2013 increased by 9.3% to \$1.016 billion, and diluted earnings per share increased 18.3% to \$27.79 from \$23.48 in fiscal 2012. The impact of the fiscal 2013 stock repurchases on diluted earnings per share in fiscal 2013 was an increase of approximately \$1.09.

In December 2012, we acquired certain assets and liabilities of AutoAnything, an online retailer of specialized automotive products for \$116 million. With the acquisition, we expect to bolster our online presence in the automotive accessory and performance markets. The results of operations from AutoAnything have been included in our Other business activities since the date of acquisition.

We performed our annual impairment testing in the fourth quarter of fiscal 2013 for the goodwill and indefinite-lived intangible asset related to the acquisition of AutoAnything. Based on an analysis of AutoAnything's revised planned financial results compared to the initial projections, we determined it was more likely than not the goodwill attributed to AutoAnything was impaired. Accordingly, we performed a goodwill impairment test by comparing the fair value of the reporting unit with its carrying amount, including goodwill. Because the fair value of the reporting unit was lower than its carrying value, we recorded a goodwill impairment charge of \$18.3 million during the fourth quarter of fiscal 2013. Based on our evaluation of the future discounted cash flows of AutoAnything's trade name as compared to its carrying value, it was determined that AutoAnything's trade name was also impaired. We recorded an impairment charge of \$4.1 million during the fourth quarter of fiscal 2013 related to the trade name.



---

**Table of Contents**

Based on the revised plan financial results, we also determined AutoAnything is not likely to achieve the operating income targets necessary to earn the contingent consideration. Therefore, we adjusted the fair value of the contingent consideration at August 31, 2013 to \$0.2 million, resulting in a decrease to the contingent consideration liability of \$23.3 million during the fourth quarter of fiscal 2013. The net impact of the impairment charges and the contingent consideration adjustment is a gain of \$0.9 million for fiscal 2013. The net impact is included in Operating, selling, general and administrative expenses in our Other business activities.

**Seasonality and Quarterly Periods**

Our business is somewhat seasonal in nature, with the highest sales typically occurring in the spring and summer months of February through September, in which average weekly per-store sales historically have been about 15% to 25% higher than in the slower months of December and January. During short periods of time, a store's sales can be affected by weather conditions. Extremely hot or extremely cold weather may enhance sales by causing parts to fail; thereby increasing sales of seasonal products. Mild or rainy weather tends to soften sales, as parts failure rates are lower in mild weather, with elective maintenance deferred during periods of rainy weather. Over the longer term, the effects of weather balance out, as we have stores throughout the United States, Puerto Rico, Mexico and Brazil.

Each of the first three quarters of our fiscal year consists of 12 weeks, and the fourth quarter consisted of 16 weeks in 2014, 17 weeks in 2013, and 16 weeks in 2012. Because the fourth quarter contains seasonally high sales volume and consists of 16 or 17 weeks, compared with 12 weeks for each of the first three quarters, our fourth quarter represents a disproportionate share of the annual net sales and net income. The fourth quarter of fiscal year 2014 represented 32.2% of annual sales and 34.9% of net income; the fourth quarter of fiscal 2013 represented 33.8% of annual sales and 36.5% of net income; and the fourth quarter of fiscal 2012 represented 32.1% of annual sales and 34.8% of net income.

**Liquidity and Capital Resources**

The primary source of our liquidity is our cash flows realized through the sale of automotive parts and products. Net cash provided by operating activities was \$1.341 billion in fiscal 2014, \$1.415 billion in fiscal 2013, and \$1.224 billion in fiscal 2012. Cash flows from operations are unfavorable to last year due to the change in inventories net of payables, partially offset by the growth in net income. We had an accounts payable to inventory ratio of 114.9% at August 30, 2014, 115.6% at August 31, 2013, and 111.4% at August 25, 2012. Our inventory increases are primarily attributable to our efforts to update product assortments in all of our stores and an increased number of stores. During fiscal 2013 and 2014, we initiated a variety of strategic tests focused on increasing inventory availability, which increased our inventory per store. Many of our vendors have supported our initiative to update our product assortments by providing extended payment terms. These extended payment terms have allowed us to continue our high accounts payable to inventory ratio.

Our primary capital requirement has been the funding of our continued new-store development program. From the beginning of fiscal 2012 to August 30, 2014, we have opened 580 new stores. Net cash flows used in investing activities were \$448.0 million in fiscal 2014, compared to \$527.3 million in fiscal 2013, and \$374.8 million in fiscal 2012. We invested \$438.1 million in capital assets in fiscal 2014, compared to \$414.5 million in fiscal 2013, and \$378.1 million in fiscal 2012. The increase in capital expenditures during this time was primarily attributable to the number and types of stores opened and increased investment in our existing stores. New store openings were 190 for fiscal 2014, 197 for fiscal 2013, and 193 for fiscal 2012. Cash flows used for purchasing intangibles were \$11.1 million for fiscal 2014. Cash flows used in the acquisition of AutoAnything were \$116.1 million during fiscal 2013. There were no purchases of intangibles or acquisitions in fiscal 2012. We invest a portion of our assets held by our wholly owned insurance captive in marketable securities. We purchased \$49.7 million of marketable securities in

fiscal 2014, \$44.5 million in fiscal 2013, and \$45.7 million in fiscal 2012. We had proceeds from the sale of marketable securities of \$46.8 million in fiscal 2014, \$37.9 million in fiscal 2013, and \$42.4 million in fiscal 2012. Capital asset disposals provided proceeds of \$4.2 million in fiscal 2014, \$9.8 million in fiscal 2013, and \$6.6 million in fiscal 2012.

**Table of Contents**

Net cash used in financing activities was \$911.6 million in fiscal 2014, \$847.0 million in fiscal 2013, and \$843.4 million in fiscal 2012. The net cash used in financing activities reflected purchases of treasury stock which totaled \$1.099 billion for fiscal 2014, \$1.387 billion for fiscal 2013, and \$1.363 billion for fiscal 2012. The treasury stock purchases in fiscal 2014, 2013 and 2012 were primarily funded by cash flows from operations, and by increases in debt levels. Proceeds from issuance of debt were \$400 million for fiscal 2014, \$800 million for fiscal 2013, and \$500 million for fiscal 2012. In fiscal 2014, the proceeds from the issuance of debt were used for the repayment of a portion of the \$500 million Senior Notes due in January 2014. We used commercial paper borrowings to repay the remainder of the \$500 million Senior Notes due in January 2014. In fiscal 2013 and fiscal 2012, the proceeds from the issuance of debt were used for the repayment of a portion of commercial paper borrowings and general corporate purposes, including for working capital requirements, capital expenditures, store openings and stock repurchases. Proceeds from the issuance of debt in fiscal 2013 were also used for the acquisition of AutoAnything. In fiscal 2013, we repaid our \$200 million Senior Notes due in June 2013 and our \$300 million Senior Notes due in October 2012 using commercial paper borrowings. There were no repayments of debt in fiscal 2012. In 2014, we received proceeds from the issuance of commercial paper and short-term borrowings in the amount of \$256.8 million. In 2013, net proceeds from the issuance of commercial paper and short-term borrowings were \$118.7 million. In 2012, net payments of commercial paper and short-term borrowings were \$81.3 million.

Subsequent to August 30, 2014, we purchased Interamerican Motor Corporation ( IMC ), the second largest distributor of OE quality import replacement parts in the United States, for approximately \$80 million. IMC specializes in parts coverage for European and Asian cars, and it currently operates 17 branches. The transaction closed on September 27, 2014, and was financed with commercial paper borrowings.

During fiscal 2015, we expect to invest in our business at an increased rate as compared to fiscal 2014. Our investments are expected to be directed primarily to our new-store development program, enhancements to existing stores and supply chain infrastructure, and the acquisition of IMC. The amount of our investments in our new-store program is impacted by different factors, including such factors as whether the building and land are purchased (requiring higher investment) or leased (generally lower investment), located in the United States, Mexico or Brazil, or located in urban or rural areas. During fiscal 2014, fiscal 2013, and fiscal 2012, our capital expenditures have increased by approximately 6%, 10% and 18%, respectively, as compared to the prior year. Our mix of store openings has moved away from build-to-suit leases (lower initial capital investment) to ground leases and land purchases (higher initial capital investment), resulting in increased capital expenditures per store over the previous three years, and we expect this trend to continue during the fiscal year ending August 29, 2015.

In addition to the building and land costs, our new-store development program requires working capital, predominantly for inventories. Historically, we have negotiated extended payment terms from suppliers, reducing the working capital required and resulting in a high accounts payable to inventory ratio. We plan to continue leveraging our inventory purchases; however, our ability to do so may be limited by our vendors' capacity to factor their receivables from us. Certain vendors participate in financing arrangements with financial institutions whereby they factor their receivables from us, allowing them to receive payment on our invoices at a discounted rate.

Depending on the timing and magnitude of our future investments (either in the form of leased or purchased properties or acquisitions), we anticipate that we will rely primarily on internally generated funds and available borrowing capacity to support a majority of our capital expenditures, working capital requirements and stock repurchases. The balance may be funded through new borrowings. We anticipate that we will be able to obtain such financing in view of our credit ratings and favorable experiences in the debt markets in the past.

Our cash balances are held in various locations around the world. As of August 30, 2014, and August 31, 2013, cash and cash equivalents of \$19.3 million and \$38.2 million, respectively, were held outside of the U.S. and were

generally utilized to support liquidity needs in our foreign operations. We intend to continue to permanently reinvest the cash held outside of the U.S. in our foreign operations.

For the fiscal year ended August 30, 2014, our after-tax return on invested capital ( ROIC ) was 31.9% as compared to 32.7% for the comparable prior year period. ROIC is calculated as after-tax operating profit

## **Table of Contents**

(excluding rent charges) divided by average invested capital (which includes a factor to capitalize operating leases). The decrease in ROIC is primarily due to the increase in average debt. We use ROIC to evaluate whether we are effectively using our capital resources and believe it is an important indicator of our overall operating performance.

### *Debt Facilities*

In December 2013, we amended and restated our revolving credit facility, increasing the capacity under the revolving credit facility to \$1.25 billion. This credit facility is available to primarily support commercial paper borrowings, letters of credit and other short-term, unsecured bank loans. The capacity of the credit facility may be increased to \$1.5 billion prior to the maturity date at our election and subject to bank credit capacity and approval, may include up to \$200 million in letters of credit, and may include up to \$175 million in capital leases each fiscal year. Under the revolving credit facility, we may borrow funds consisting of Eurodollar loans or base rate loans. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as the London InterBank Offered Rate ( LIBOR ) plus the applicable percentage, as defined in the revolving credit facility, depending upon our senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the revolving credit facility. We also have the option to borrow funds under the terms of a swingline loan subfacility. The revolving credit facility expires in September 2017.

The revolving credit facility agreement requires that our consolidated interest coverage ratio as of the last day of each quarter shall be no less than 2.50:1. This ratio is defined as the ratio of (i) consolidated earnings before interest, taxes and rents to (ii) consolidated interest expense plus consolidated rents. Our consolidated interest coverage ratio as of August 30, 2014 was 4.95:1.

As of August 30, 2014, \$893.8 million of commercial paper borrowings and \$319.1 million of the 5.750% Senior Notes due January 2015 are classified as long-term in the Consolidated Balance Sheets as we have the ability and intent to refinance on a long-term basis through available capacity in our revolving credit facility. As of August 30, 2014, we had \$1.213 billion of availability under our \$1.25 billion revolving credit facility, expiring in September 2017 that would allow us to replace these short-term obligations with long-term financing.

In addition to the revolving credit facility, we also maintain a letter of credit facility that allows us to request the participating bank to issue letters of credit on our behalf up to an aggregate amount of \$100 million. As of August 30, 2014, we have \$100.0 million in letters of credit outstanding under the letter of credit facility, which expires in June 2016.

In addition to the outstanding letters of credit issued under the committed facilities discussed above, we had \$31.4 million in letters of credit outstanding as of August 30, 2014. These letters of credit have various maturity dates and were issued on an uncommitted basis.

On January 14, 2014, we issued \$400 million in 1.300% Notes due January 2017 under our shelf registration statement filed with the SEC on April 17, 2012 (the Shelf Registration ). The Shelf Registration allows us to sell an indeterminate amount in debt securities to fund general corporate purposes, including repaying, redeeming or repurchasing outstanding debt and for working capital, capital expenditures, new store openings, stock repurchases and acquisitions. Proceeds from the debt issuance on January 14, 2014, were used to repay a portion of the \$500 million in 6.500% Senior Notes due January 2014. We used commercial paper borrowings to repay the remainder of the 6.500% Senior Notes.

On April 29, 2013, the Company issued \$500 million in 3.125% Senior Notes due July 2023 under its Shelf Registration. Proceeds from the debt issuance on April 29, 2013, were used to repay a portion of the outstanding

commercial paper borrowings, which were used to repay the \$200 million in 4.375% Senior Notes due June 2013, and for general corporate purposes.

On November 13, 2012, we issued \$300 million in 2.875% Senior Notes due January 2023 under the Shelf Registration. Proceeds from the debt issuance on November 13, 2012, were used to repay a portion of the outstanding commercial paper borrowings, which were used to repay the \$300 million in 5.875% Senior Notes due in October 2012, and for general corporate purposes.

---

**Table of Contents**

The 5.750% Senior Notes issued in July 2009 and the 7.125% Senior Notes issued during August 2008 (collectively, the Notes ), are subject to an interest rate adjustment if the debt ratings assigned to the Notes are downgraded. Further, all Senior Notes issued since August 2008 contain a provision that repayment of the notes may be accelerated if we experience a change in control (as defined in the agreements). Our borrowings under our other senior notes contain minimal covenants, primarily restrictions on liens. Under our revolving credit facility, covenants include limitations on total indebtedness, restrictions on liens, a maximum debt to earnings ratio, and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. These covenants are in addition to the consolidated interest coverage ratio discussed above. All of the repayment obligations under our borrowing arrangements may be accelerated and come due prior to the scheduled payment date if covenants are breached or an event of default occurs.

As of August 30, 2014, we were in compliance with all covenants related to our borrowing arrangements and expect to remain in compliance with those covenants in the future.

For the fiscal year ended August 30, 2014, our adjusted debt to earnings before interest, taxes, depreciation, amortization, rent and share-based compensation expense ( EBITDAR ) ratio was 2.5:1 as compared to 2.5:1 as of the comparable prior year end. We calculate adjusted debt as the sum of total debt, capital lease obligations and rent times six; and we calculate EBITDAR by adding interest, taxes, depreciation, amortization, rent and share-based compensation expense to net income. We target our debt levels to a ratio of adjusted debt to EBITDAR in order to maintain our investment grade credit ratings. We believe this is important information for the management of our debt levels.

*Stock Repurchases*

During 1998, we announced a program permitting us to repurchase a portion of our outstanding shares not to exceed a dollar maximum established by our Board of Directors (the Board ). On June 17, 2014, the Board voted to increase the authorization by \$750 million to raise the cumulative share repurchase authorization from \$14.15 billion to \$14.9 billion. From January 1998 to August 30, 2014, we have repurchased a total of 136.9 million shares at an aggregate cost of \$14.031 billion. We repurchased 2.2 million shares of common stock at an aggregate cost of \$1.099 billion during fiscal 2014, 3.5 million shares of common stock at an aggregate cost of \$1.387 billion during fiscal 2013, and 3.8 million shares of common stock at an aggregate cost of \$1.363 billion during fiscal 2012. Considering cumulative repurchases as of August 30, 2014, we have \$869.2 million remaining under the Board of Director s authorization to repurchase our common stock.

Subsequent to August 30, 2014, we have repurchased 374,601 shares of common stock at an aggregate cost of \$190.9 million.

**Table of Contents***Financial Commitments*

The following table shows our significant contractual obligations as of August 30, 2014:

| <i>(in thousands)</i>                  | <b>Total<br/>Contractual<br/>Obligations</b> | <b>Less than<br/>1 year</b> | <b>Payment Due by Period</b> |                              |                         |
|----------------------------------------|----------------------------------------------|-----------------------------|------------------------------|------------------------------|-------------------------|
|                                        |                                              |                             | <b>Between<br/>1-3 years</b> | <b>Between<br/>3-5 years</b> | <b>Over<br/>5 years</b> |
| Debt <sup>(1)</sup>                    | \$ 4,343,800                                 | \$ 1,393,800                | \$ 900,000                   | \$ 250,000                   | \$ 1,800,000            |
| Interest payments <sup>(2)</sup>       | 645,713                                      | 130,538                     | 193,675                      | 143,313                      | 178,187                 |
| Operating leases <sup>(3)</sup>        | 2,035,259                                    | 244,535                     | 458,040                      | 390,186                      | 942,498                 |
| Capital leases <sup>(4)</sup>          | 122,825                                      | 36,505                      | 63,989                       | 22,331                       |                         |
| Self-insurance reserves <sup>(5)</sup> | 203,577                                      | 74,010                      | 60,029                       | 23,423                       | 46,115                  |
| Construction commitments               | 36,251                                       | 36,251                      |                              |                              |                         |
|                                        | <b>\$ 7,387,425</b>                          | <b>\$ 1,915,639</b>         | <b>\$ 1,675,733</b>          | <b>\$ 829,253</b>            | <b>\$ 2,966,800</b>     |

(1) Debt balances represent principal maturities, excluding interest.

(2) Represents obligations for interest payments on long-term debt.

(3) Operating lease obligations are inclusive of amounts accrued within deferred rent and closed store obligations reflected in our consolidated balance sheets.

(4) Capital lease obligations include related interest.

(5) Self-insurance reserves reflect estimates based on actuarial calculations. Although these obligations do not have scheduled maturities, the timing of future payments are predictable based upon historical patterns. Accordingly, we reflect the net present value of these obligations in our consolidated balance sheets.

We have pension obligations reflected in our consolidated balance sheets that are not reflected in the table above due to the absence of scheduled maturities and the nature of the account. During fiscal 2014, we made contributions of \$16.9 million to the pension plan. We expect to make contributions of approximately \$2.6 million during fiscal 2015; however a change to the expected cash funding may be impacted by a change in interest rates or a change in the actual or expected return on plan assets.

As of August 30, 2014, our defined benefit obligation associated with our pension plans is \$301.0 million and our pension assets are valued at \$243.4 million, resulting in a net pension obligation of \$57.6 million. Amounts recorded in Accumulated other comprehensive loss are \$104.8 million at August 30, 2014. The balance in Accumulated other comprehensive loss will be amortized into pension expense in the future, unless the losses are recovered in future periods through actuarial gains.

Additionally, our tax liability for uncertain tax positions, including interest and penalties, was \$33.5 million at August 30, 2014. Approximately \$514 thousand is classified as current liabilities and \$33.0 million is classified as long-term liabilities. We did not reflect these obligations in the table above as we are unable to make an estimate of the timing of payments due to uncertainties in the timing and amounts of the settlement of these tax positions.

*Off-Balance Sheet Arrangements*



## Edgar Filing: AUTOZONE INC - Form 10-K

The following table reflects outstanding letters of credit and surety bonds as of August 30, 2014:

| <i>(in thousands)</i>     | <b>Total<br/>Other<br/>Commitments</b> |
|---------------------------|----------------------------------------|
| Standby letters of credit | \$ 135,944                             |
| Surety bonds              | 28,118                                 |
|                           | <b>\$ 164,062</b>                      |

A substantial portion of the outstanding standby letters of credit (which are primarily renewed on an annual basis) and surety bonds are used to cover reimbursement obligations to our workers' compensation carriers. There are no additional contingent liabilities associated with these instruments as the underlying liabilities are already reflected in our consolidated balance sheets. The standby letters of credit and surety bond arrangements expire within one year, but have automatic renewal clauses.

**Table of Contents****Reconciliation of Non-GAAP Financial Measures**

Selected Financial Data and Management's Discussion and Analysis of Financial Condition and Results of Operations include certain financial measures not derived in accordance with generally accepted accounting principles ( GAAP ). These non-GAAP financial measures provide additional information for determining our optimum capital structure and are used to assist management in evaluating performance and in making appropriate business decisions to maximize stockholders' value.

Non-GAAP financial measures should not be used as a substitute for GAAP financial measures, or considered in isolation, for the purpose of analyzing our operating performance, financial position or cash flows. However, we have presented the non-GAAP financial measures, as we believe they provide additional information that is useful to investors as it indicates more clearly our comparative year-to-year operating results. Furthermore, our management and Compensation Committee of the Board use the above-mentioned non-GAAP financial measures to analyze and compare our underlying operating results and use select measurements to determine payments of performance-based compensation. We have included a reconciliation of this information to the most comparable GAAP measures in the following reconciliation tables.

*Reconciliation of Non-GAAP Financial Measure: Cash Flow Before Share Repurchases and Changes in Debt*

The following table reconciles net increase (decrease) in cash and cash equivalents to cash flow before share repurchases and changes in debt, which is presented in Selected Financial Data :

| <i>(in thousands)</i>                                  | <b>Fiscal Year Ended August</b> |              |             |              |             |
|--------------------------------------------------------|---------------------------------|--------------|-------------|--------------|-------------|
|                                                        | <b>2014</b>                     | <b>2013</b>  | <b>2012</b> | <b>2011</b>  | <b>2010</b> |
| Net (decrease) increase in cash and cash equivalents   | \$ (17,706)                     | \$ 39,098    | \$ 5,487    | \$ (674)     | \$ 5,574    |
| Less: Increase in debt                                 | 156,800                         | 418,652      | 418,729     | 442,201      | 181,586     |
| Plus: Share repurchases                                | 1,099,212                       | 1,387,315    | 1,362,869   | 1,466,802    | 1,123,655   |
| Cash flow before share repurchases and changes in debt | \$ 924,706                      | \$ 1,007,761 | \$ 949,627  | \$ 1,023,927 | \$ 947,643  |

**Table of Contents***Reconciliation of Non-GAAP Financial Measure: After-tax Return on Invested Capital*

The following table calculates the percentage of ROIC. ROIC is calculated as after-tax operating profit (excluding rent) divided by average invested capital (which includes a factor to capitalize operating leases). The ROIC percentages are presented in Selected Financial Data and Management's Discussion and Analysis of Financial Condition and Results of Operations :

| (in thousands, except percentages)               | Fiscal Year Ended August |                     |              |              |              |
|--------------------------------------------------|--------------------------|---------------------|--------------|--------------|--------------|
|                                                  | 2014                     | 2013 <sup>(1)</sup> | 2012         | 2011         | 2010         |
| Net income                                       | \$ 1,069,744             | \$ 1,016,480        | \$ 930,373   | \$ 848,974   | \$ 738,311   |
| Adjustments:                                     |                          |                     |              |              |              |
| Interest expense                                 | 167,509                  | 185,415             | 175,905      | 170,557      | 158,909      |
| Rent expense                                     | 253,813                  | 246,340             | 229,417      | 213,846      | 195,632      |
| Tax effect <sup>(2)</sup>                        | (150,412)                | (155,432)           | (145,916)    | (137,962)    | (128,983)    |
| After-tax return                                 | \$ 1,340,654             | \$ 1,292,803        | \$ 1,189,779 | \$ 1,095,415 | \$ 963,869   |
| Average debt <sup>(3)</sup>                      | \$ 4,280,877             | \$ 3,951,360        | \$ 3,508,970 | \$ 3,121,880 | \$ 2,769,617 |
| Average (deficit) <sup>(4)</sup>                 | (1,709,778)              | (1,581,832)         | (1,372,342)  | (993,624)    | (507,885)    |
| Rent x 6 <sup>(5)</sup>                          | 1,522,878                | 1,478,040           | 1,376,502    | 1,283,076    | 1,173,792    |
| Average capital lease obligations <sup>(6)</sup> | 108,475                  | 102,729             | 96,027       | 84,966       | 62,220       |
| Pre-tax invested capital                         | \$ 4,202,452             | \$ 3,950,297        | \$ 3,609,157 | \$ 3,496,298 | \$ 3,497,744 |
| ROIC                                             | 31.9%                    | 32.7%               | 33.0%        | 31.3%        | 27.6%        |

(1) The fiscal year ended August 31, 2013 consisted of 53 weeks.

(2) The effective tax rate during fiscal 2014, 2013, 2012, 2011 and 2010 was 35.7%, 36.0%, 36.0%, 35.9% and 36.4%, respectively.

(3) Average debt is equal to the average of our debt measured as of the previous five quarters.

(4) Average equity is equal to the average of our stockholders' (deficit) measured as of the previous five quarters.

(5) Rent is multiplied by a factor of six to capitalize operating leases in the determination of pre-tax invested capital.

(6) Average capital lease obligations is computed as the average of our capital lease obligations over the previous five quarters.

*Reconciliation of Non-GAAP Financial Measure: Fiscal 2013 Results Excluding Impact of 53<sup>rd</sup> Week:*

The following table summarizes the impact of the additional week to the 53 week fiscal year ended August 31, 2013.

| (in thousands, except per share and percentages) | Fiscal<br>2013<br>Results of | Percent of<br>Revenue | Results of<br>Operations for<br>53 <sup>rd</sup> Week | Fiscal<br>2013<br>Results of | Percent of<br>Revenue |
|--------------------------------------------------|------------------------------|-----------------------|-------------------------------------------------------|------------------------------|-----------------------|
|--------------------------------------------------|------------------------------|-----------------------|-------------------------------------------------------|------------------------------|-----------------------|

|                            | Operations   |        |              | Operations<br>Excluding<br>53 <sup>rd</sup> Week |        |  |
|----------------------------|--------------|--------|--------------|--------------------------------------------------|--------|--|
| Net sales                  | \$ 9,147,530 | 100.0% | \$ (177,722) | \$ 8,969,808                                     | 100.0% |  |
| Cost of sales              | 4,406,595    | 48.2%  | (85,281)     | 4,321,314                                        | 48.2%  |  |
| Gross profit               | 4,740,935    | 51.8%  | (92,441)     | 4,648,494                                        | 51.8%  |  |
| Operating expenses         | 2,967,837    | 32.4%  | (52,605)     | 2,915,232                                        | 32.5%  |  |
| Operating profit           | 1,773,098    | 19.4%  | (39,836)     | 1,733,262                                        | 19.3%  |  |
| Interest expense, net      | 185,415      | 2.0%   | (3,524)      | 181,891                                          | 2.0%   |  |
| Income before taxes        | 1,587,683    | 17.4%  | (36,312)     | 1,551,371                                        | 17.3%  |  |
| Income taxes               | 571,203      | 6.2%   | (12,883)     | 558,320                                          | 6.2%   |  |
| Net income                 | \$ 1,016,480 | 11.1%  | \$ (23,429)  | \$ 993,051                                       | 11.1%  |  |
| Diluted earnings per share | \$ 27.79     |        | \$ (0.64)    | \$ 27.15                                         |        |  |

**Table of Contents***Reconciliation of Non-GAAP Financial Measure: Adjusted Debt to EBITDAR*

The following table calculates the ratio of adjusted debt to EBITDAR. Adjusted debt to EBITDAR is calculated as the sum of total debt, capital lease obligations and annual rents times six; divided by net income plus interest, taxes, depreciation, amortization, rent and share-based compensation expense. The adjusted debt to EBITDAR ratios are presented in Selected Financial Data and Management's Discussion and Analysis of Financial Condition and Results of Operations :

| <i>(in thousands, except ratios)</i> | <b>Fiscal Year Ended August</b> |                           |              |              |              |
|--------------------------------------|---------------------------------|---------------------------|--------------|--------------|--------------|
|                                      | <b>2014</b>                     | <b>2013<sup>(1)</sup></b> | <b>2012</b>  | <b>2011</b>  | <b>2010</b>  |
| Net income                           | \$ 1,069,744                    | \$ 1,016,480              | \$ 930,373   | \$ 848,974   | \$ 738,311   |
| Add: Interest expense                | 167,509                         | 185,415                   | 175,905      | 170,557      | 158,909      |
| Income tax expense                   | 592,970                         | 571,203                   | 522,613      | 475,272      | 422,194      |
| EBIT                                 | 1,830,223                       | 1,773,098                 | 1,628,891    | 1,494,803    | 1,319,414    |
| Add: Depreciation expense            | 251,267                         | 227,251                   | 211,831      | 196,209      | 192,084      |
| Rent expense                         | 253,813                         | 246,340                   | 229,417      | 213,846      | 195,632      |
| Share-based expense                  | 39,390                          | 37,307                    | 33,363       | 26,625       | 19,120       |
| EBITDAR                              | \$ 2,374,693                    | \$ 2,283,996              | \$ 2,103,502 | \$ 1,931,483 | \$ 1,726,250 |
| Debt                                 | \$ 4,343,800                    | \$ 4,187,000              | \$ 3,768,183 | \$ 3,351,682 | \$ 2,908,486 |
| Capital lease obligations            | 119,603                         | 106,171                   | 102,256      | 86,656       | 88,280       |
| Rent x 6                             | 1,522,878                       | 1,478,040                 | 1,376,502    | 1,283,076    | 1,173,792    |
| Adjusted debt                        | \$ 5,986,281                    | \$ 5,771,211              | \$ 5,246,941 | \$ 4,721,414 | \$ 4,170,558 |
| Adjusted debt to EBITDAR             | 2.5                             | 2.5                       | 2.5          | 2.4          | 2.4          |

(1) The fiscal year ended August 31, 2013 consisted of 53 weeks.

**Recent Accounting Pronouncements**

See Note A of the Notes to Consolidated Financial Statements for a discussion on recent accounting pronouncements.

**Critical Accounting Policies and Estimates**

Preparation of our consolidated financial statements requires us to make estimates and assumptions affecting the reported amounts of assets and liabilities at the date of the financial statements, reported amounts of revenues and expenses during the reporting period and related disclosures of contingent liabilities. In the notes to our consolidated financial statements, we describe our significant accounting policies used in preparing the consolidated financial statements. Our policies are evaluated on an ongoing basis and are drawn from historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results could differ under different assumptions or conditions. Our senior management has identified the critical accounting policies for the areas that are

materially impacted by estimates and assumptions and have discussed such policies with the Audit Committee of our Board. The following items in our consolidated financial statements represent our critical accounting policies that require significant estimation or judgment by management:

*Inventory Reserves and Cost of Sales*

LIFO

We state our inventories at the lower of cost or market using the last-in, first-out ( LIFO ) method for domestic merchandise and the first-in, first out ( FIFO ) method for Mexico and Brazil inventories. Due to price deflation on our merchandise purchases, our domestic inventory balances are effectively maintained under the FIFO method. We do not write up inventory for favorable LIFO adjustments, and due to price deflation, LIFO costs of our domestic inventories exceed replacement costs by \$307.2 million at August 30, 2014, calculated using the dollar value method.

---

**Table of Contents**

**Inventory Obsolescence and Shrinkage**

Our inventory, primarily hard parts, maintenance items, accessories and non-automotive products, is used on vehicles that have rather long lives; and therefore, the risk of obsolescence is minimal and the majority of excess inventory has historically been returned to our vendors for credit. In the isolated instances where less than full credit will be received for such returns and where we anticipate that items will be sold at retail prices that are less than recorded costs, we record a charge (less than \$2 million in each of the last three years) through cost of sales for the difference. These charges are based on management's judgment, including estimates and assumptions regarding marketability of products and the market value of inventory to be sold in future periods.

Historically, we have not encountered material exposure to inventory obsolescence or excess inventory, nor have we experienced material changes to our estimates. However, we may be exposed to material losses should our vendors alter their policy with regard to accepting excess inventory returns.

Additionally, we reduce inventory for projected losses related to shrinkage, which is estimated based on historical losses and current inventory loss trends resulting from previous physical inventories. Shrinkage may occur due to theft, loss or inaccurate records for the receipt of goods, among other things. Throughout the year, we take physical inventory counts of our stores and distribution centers to verify these estimates. We make assumptions regarding upcoming physical inventory counts that may differ from actual results. Over the last three years, there has been less than a 50 basis point fluctuation in our shrinkage rate.

Each quarter, we evaluate the accrued shrinkage in light of the actual shrink results. To the extent our actual physical inventory count results differ from our estimates, we may experience material adjustments to our financial statements. Historically, we have not experienced material adjustments to our shrinkage estimates and do not believe there is a reasonable likelihood that there will be a material change in the future estimates or assumptions we use.

A 10% difference in our inventory reserves as of August 30, 2014, would have affected net income by approximately \$6.3 million in fiscal 2014.

*Vendor Allowances*

We receive various payments and allowances from our vendors through a variety of programs and arrangements, including allowances for warranties, advertising and general promotion of vendor products. Vendor allowances are treated as a reduction of inventory, unless they are provided as a reimbursement of specific, incremental, identifiable costs incurred by the Company in selling the vendor's products. Approximately 85% of the vendor funds received are recorded as a reduction of the cost of inventories and recognized as a reduction to cost of sales as these inventories are sold.

Based on our vendor agreements, a significant portion of vendor funding we receive is based on our inventory purchases. Therefore, we record receivables for funding earned but not yet received as we purchase inventory. During the year, we regularly review the receivables from vendors to ensure vendors are able to meet their obligations. We generally have not recorded a reserve against these receivables as we have legal right of offset with our vendors for payments owed them. Historically, we have had write-offs less than \$150 thousand in each of the last three years.

*Goodwill and Intangibles*

We evaluate goodwill and indefinite-lived intangibles for impairment annually in the fourth quarter of each fiscal year or whenever events or changes in circumstances indicate the carrying values exceed the current fair values. We

evaluate the likelihood of impairment by considering qualitative factors, such as macroeconomic, industry, market, or any other factors that could impact the reporting unit's fair value. If these factors indicate impairment, we perform a quantitative assessment to determine if the carrying value exceeds the fair value. Goodwill is evaluated at the reporting unit level and involves valuation methods including forecasting future financial performance, estimates of discount rates, and other factors. If the carrying value of the reporting unit's goodwill exceeds the fair value, we recognize an impairment loss.

Indefinite-lived intangibles are evaluated by comparing the carrying amount of the asset to the future discounted cash flows that the asset is expected to generate. If the carrying value of the indefinite-lived intangible asset



---

**Table of Contents**

exceeds the fair value based on the future discounted cash flows, we recognize an impairment loss. These impairment analyses require a significant amount of subjective judgment by management, and as a result these estimates are uncertain and our actual results may be different from our estimates.

The carrying value of goodwill at August 30, 2014 and August 31, 2013 was \$367.8 million. During fiscal fourth quarter of 2013, we recorded an \$18.3 million goodwill impairment charge in our Other business activities related to the goodwill of AutoAnything and a \$4.1 million impairment charge to AutoAnything's trade name. The \$4.1 million impairment charge resulted in a remaining carrying value of \$24.6 million at August 31, 2013. We also determined AutoAnything is not likely to achieve the operating income targets necessary to earn the contingent consideration. Therefore, these impairment charges were offset by an adjustment of \$23.3 million to the contingent consideration liability to reflect its fair value at August 31, 2013. No impairment charges were recognized in our Other business activities in previous fiscal years. No impairment charges were recognized in the Auto Parts Stores reporting segment during fiscal 2014 or in previous fiscal years. We do not believe there is a reasonable likelihood that there will be a material change in the future estimates or assumptions used to evaluate goodwill or indefinite-lived intangibles.

*Self-Insurance Reserves*

We retain a significant portion of the risks associated with workers' compensation, employee health, general and products liability, property and vehicle liability; and we obtain third party insurance to limit the exposure related to certain of these risks. Our self-insurance reserve estimates totaled \$195.1 million at August 30, 2014, and \$190.2 million at August 31, 2013. This change is primarily reflective of our growing operations, including inflation, increases in health care costs, the number of vehicles and the number of hours worked, as well as our historical claims experience and changes in our discount rate.

The assumptions made by management in estimating our self-insurance reserves include consideration of historical cost experience, judgments about the present and expected levels of cost per claim and retention levels. We utilize various methods, including analyses of historical trends and actuarial methods, to estimate the cost to settle reported claims, and claims incurred but not yet reported. The actuarial methods develop estimates of the future ultimate claim costs based on the claims incurred as of the balance sheet date. When estimating these liabilities, we consider factors, such as the severity, duration and frequency of claims, legal costs associated with claims, healthcare trends, and projected inflation of related factors. In recent history, our methods for determining our exposure have remained consistent, and our historical trends have been appropriately factored into our reserve estimates. As we obtain additional information and refine our methods regarding the assumptions and estimates we use to recognize liabilities incurred, we will adjust our reserves accordingly.

Management believes that the various assumptions developed and actuarial methods used to determine our self-insurance reserves are reasonable and provide meaningful data and information that management uses to make its best estimate of our exposure to these risks. Arriving at these estimates, however, requires a significant amount of subjective judgment by management, and as a result these estimates are uncertain and our actual exposure may be different from our estimates. For example, changes in our assumptions about health care costs, the severity of accidents and the incidence of illness, the average size of claims and other factors could cause actual claim costs to vary materially from our assumptions and estimates, causing our reserves to be overstated or understated. For instance, a 10% change in our self-insurance liability would have affected net income by approximately \$12.6 million for fiscal 2014.

Our liabilities for workers' compensation, certain general and product liability, property and vehicle claims do not have scheduled maturities; however, the timing of future payments is predictable based on historical patterns and is relied upon in determining the current portion of these liabilities. Accordingly, we reflect the net present value of the

obligations we determine to be long-term using the risk-free interest rate as of the balance sheet date. If the discount rate used to calculate the present value of these reserves changed by 50 basis points, net income would have been affected by approximately \$2.0 million for fiscal 2014. Our liability for health benefits is classified as current, as the historical average duration of claims is approximately six weeks.

*Income Taxes*

Our income tax returns are audited by state, federal and foreign tax authorities, and we are typically engaged in various tax examinations at any given time. Tax contingencies often arise due to uncertainty or differing

**Table of Contents**

interpretations of the application of tax rules throughout the various jurisdictions in which we operate. The contingencies are influenced by items such as tax audits, changes in tax laws, litigation, appeals and prior experience with similar tax positions. We regularly review our tax reserves for these items and assess the adequacy of the amount we have recorded. As of August 30, 2014, we had approximately \$33.5 million reserved for uncertain tax positions.

We evaluate potential exposures associated with our various tax filings by estimating a liability for uncertain tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires us to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement.

We believe our estimates to be reasonable and have not experienced material adjustments to our reserves in the previous three years; however, actual results could differ from our estimates, and we may be exposed to gains or losses that could be material. Specifically, management has used judgment and made assumptions to estimate the likely outcome of uncertain tax positions. Additionally, to the extent we prevail in matters for which a liability has been established, or must pay in excess of recognized reserves, our effective tax rate in any particular period could be materially affected.

*Pension Obligation*

Prior to January 1, 2003, substantially all full-time employees were covered by a qualified defined benefit pension plan. The benefits under the plan were based on years of service and the employee's highest consecutive five-year average compensation. On January 1, 2003, the plan was frozen. Accordingly, pension plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan. On January 1, 2003, our supplemental, unqualified defined benefit pension plan for certain highly compensated employees was also frozen. Accordingly, plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan. As the plan benefits are frozen, the annual pension expense and recorded liabilities are not impacted by increases in future compensation levels, but are impacted by the use of two key assumptions in the calculation of these balances:

*Expected long-term rate of return on plan assets:* For the fiscal year ended August 30, 2014, we have assumed a 7.5% long-term rate of return on our plan assets. This estimate is a judgmental matter in which management considers the composition of our asset portfolio, our historical long-term investment performance and current market conditions. We review the expected long-term rate of return on an annual basis, and revise it accordingly. Additionally, we monitor the mix of investments in our portfolio to ensure alignment with our long-term strategy to manage pension cost and reduce volatility in our assets. In August 2014, our Investment Committee approved a revised asset allocation target for the investments held by the pension plan. Based on the revised asset allocation target, the expected long-term rate of return on plan assets changed from 7.5% for the year ended August 30, 2014, to 7.0% for the year ending August 29, 2015. At August 30, 2014, our plan assets totaled \$243.4 million in our qualified plan. Our assets are generally valued using the net asset values, which are determined by valuing investments at the closing price or last trade reported on the major market on which the individual securities are traded. We have no assets in our nonqualified plan. A 50 basis point change in our expected long term rate of return would impact annual pension expense by approximately \$1.2 million for the qualified plan.

*Discount rate used to determine benefit obligations:* This rate is highly sensitive and is adjusted annually based on the interest rate for long-term, high-quality, corporate bonds as of the measurement date using yields for maturities that are in line with the duration of our pension liabilities. This same discount rate is also used to determine pension expense for the following plan year. For fiscal 2014, we assumed a discount rate of 4.3%. A decrease in the discount

rate increases our projected benefit obligation and pension expense. A 50 basis point change in the discount rate at August 30, 2014 would impact annual pension expense/income by approximately \$2.0 million for the qualified plan and \$30 thousand for the nonqualified plan.

**Table of Contents****Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to market risk from, among other things, changes in interest rates, foreign exchange rates and fuel prices. From time to time, we use various derivative instruments to reduce interest rate and fuel price risks. To date, based upon our current level of foreign operations, no derivative instruments have been utilized to reduce foreign exchange rate risk. All of our hedging activities are governed by guidelines that are authorized by the Board. Further, we do not buy or sell derivative instruments for trading purposes.

*Interest Rate Risk*

Our financial market risk results primarily from changes in interest rates. At times, we reduce our exposure to changes in interest rates by entering into various interest rate hedge instruments such as interest rate swap contracts, treasury lock agreements and forward-starting interest rate swaps.

We have historically utilized interest rate swaps to convert variable rate debt to fixed rate debt and to lock in fixed rates on future debt issuances. We reflect the current fair value of all interest rate hedge instruments as a component of either other current assets or accrued expenses and other. Our interest rate hedge instruments are designated as cash flow hedges.

Unrealized gains and losses on interest rate hedges are deferred in stockholders' deficit as a component of Accumulated other comprehensive loss. These deferred gains and losses are recognized in income as a decrease or increase to interest expense in the period in which the related cash flows being hedged are recognized in expense. However, to the extent that the change in value of an interest rate hedge instrument does not perfectly offset the change in the value of the cash flow being hedged, that ineffective portion is immediately recognized in earnings.

During the fourth quarter of fiscal 2012, we entered into two treasury rate locks, each with a notional amount of \$100 million. These agreements were cash flow hedges used to hedge the exposure to variability in future cash flows resulting from changes in variable interest rates related to the \$300 million Senior Note debt issuance in November 2012. The fixed rates of the hedges were 2.07% and 1.92% and were benchmarked based on the 10-year U.S. treasury notes. These locks expired on November 1, 2012 and resulted in a loss of \$5.1 million, which has been deferred in Accumulated other comprehensive loss and is being reclassified to Interest expense over the life of the underlying debt. The hedges remained highly effective until they expired, and no ineffectiveness was recognized in earnings.

During the third quarter of fiscal 2012, we entered into two treasury rate locks. These agreements were designated as cash flow hedges and were used to hedge the exposure to variability in future cash flows resulting from changes in variable interest rates related to the \$500 million Senior Note debt issuance in April 2012. The treasury rate locks had notional amounts of \$300 million and \$100 million with associated fixed rates of 2.09% and 2.07% respectively. The locks were benchmarked based on the 10-year U.S. treasury notes. These locks expired on April 20, 2012 and resulted in a loss of \$2.8 million, which has been deferred in Accumulated other comprehensive loss and is being reclassified to Interest expense over the life of the underlying debt. The hedges remained highly effective until they expired, and no ineffectiveness was recognized in earnings.

The fair value of our debt was estimated at \$4.480 billion as of August 30, 2014, and \$4.259 billion as of August 31, 2013, based on the quoted market prices for the same or similar debt issues or on the current rates available to us for debt having the same remaining maturities. Such fair value is greater than the carrying value of debt by \$136.6 million and \$72.2 million at August 30, 2014 and August 31, 2013, respectively. We had \$893.8 million of variable rate debt outstanding at August 30, 2014, and \$637.0 million of variable rate debt outstanding at August 31, 2013. In fiscal 2014, at this borrowing level for variable rate debt, a one percentage point increase in interest rates would have had an

unfavorable impact on our pre-tax earnings and cash flows of approximately \$8.9 million. The primary interest rate exposure on variable rate debt is based on LIBOR. We had outstanding fixed rate debt of \$3.450 billion at August 30, 2014, and \$3.550 billion at August 31, 2013. A one percentage point increase in interest rates would reduce the fair value of our fixed rate debt by approximately \$156.1 million at August 30, 2014.

---

**Table of Contents**

*Fuel Price Risk*

From time to time, we utilize fuel swap contracts in order to lower fuel cost volatility in our operating results. Historically, the instruments were executed to economically hedge a portion of our diesel and unleaded fuel exposure. However, we have not designated the fuel swap contracts as hedging instruments; and therefore, the contracts have not qualified for hedge accounting treatment. We did not enter into any fuel swap contracts during fiscal 2014, fiscal 2013 or fiscal 2012.

*Foreign Currency Risk*

Foreign currency exposures arising from transactions include firm commitments and anticipated transactions denominated in a currency other than our entities' functional currencies. To minimize our risk, we generally enter into transactions denominated in the respective functional currencies. Foreign currency exposures arising from transactions denominated in currencies other than the functional currency are not material.

We are exposed to euros, Canadian dollars, and Brazilian reals, but our primary foreign currency exposure arises from Mexican peso-denominated revenues and profits and their translation into U.S. dollars.

We view our investments in Mexican subsidiaries as long-term. As a result, we generally do not hedge these net investments. The net asset exposure in the Mexican subsidiaries translated into U.S. dollars using the year-end exchange rates was \$439.2 million at August 30, 2014 and \$378.7 million at August 31, 2013. The year-end exchange rates with respect to the Mexican peso increased by approximately 1.9% with respect to the U.S. dollar during fiscal 2014 and decreased by approximately 1.1% during fiscal 2013. The potential loss in value of our net assets in the Mexican subsidiaries resulting from a hypothetical 10 percent adverse change in quoted foreign currency exchange rates at August 30, 2014 and August 31, 2013, would be approximately \$39.9 million and approximately \$34.4 million, respectively. Any changes in our net assets in the Mexican subsidiaries relating to foreign currency exchange rates would be reflected in the foreign currency translation component of Accumulated other comprehensive loss, unless the Mexican subsidiaries are sold or otherwise disposed.

A hypothetical 10 percent adverse change in average exchange rates would not have a material impact on our results of operations.

**Table of Contents**

**Item 8. Financial Statements and Supplementary Data**

**Index**

|                                                                         |    |
|-------------------------------------------------------------------------|----|
| <u>Management's Report on Internal Control Over Financial Reporting</u> | 37 |
| <u>Certifications</u>                                                   | 37 |
| <u>Reports of Independent Registered Public Accounting Firm</u>         | 38 |
| <u>Consolidated Statements of Income</u>                                | 40 |
| <u>Consolidated Statements of Comprehensive Income</u>                  | 40 |
| <u>Consolidated Balance Sheets</u>                                      | 41 |
| <u>Consolidated Statements of Cash Flows</u>                            | 42 |
| <u>Consolidated Statements of Stockholders' Deficit</u>                 | 43 |
| <u>Notes to Consolidated Financial Statements</u>                       | 44 |



---

**Table of Contents**

**Management's Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended). Our internal control over financial reporting includes, among other things, defined policies and procedures for conducting and governing our business, sophisticated information systems for processing transactions and properly trained staff. Mechanisms are in place to monitor the effectiveness of our internal control over financial reporting, including regular testing performed by the Company's internal audit team. Actions are taken to correct deficiencies as they are identified. Our procedures for financial reporting include the active involvement of senior management, our Audit Committee and a staff of highly qualified financial and legal professionals.

Management, with the participation of our principal executive and financial officers, assessed our internal control over financial reporting as of August 30, 2014, the end of our fiscal year. Management based its assessment on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 framework.

Based on this assessment, management has concluded that our internal control over financial reporting was effective as of August 30, 2014.

Our independent registered public accounting firm, Ernst & Young LLP, audited the effectiveness of our internal control over financial reporting. Ernst & Young LLP's attestation report on the Company's internal control over financial reporting as of August 30, 2014 is included in this Annual Report on Form 10-K.

/s/ WILLIAM C. RHODES, III  
 William C. Rhodes, III  
 Chairman, President and  
 Chief Executive Officer  
 (Principal Executive Officer)

/s/ WILLIAM T. GILES  
 William T. Giles  
 Chief Financial Officer and Executive  
 Vice President - Finance, Information  
 Technology and ALldata  
 (Principal Financial Officer)

**Certifications**

*Compliance with NYSE Corporate Governance Listing Standards*

On January 3, 2014, the Company submitted to the New York Stock Exchange the Annual CEO Certification required pursuant to Section 303A.12(a) of the New York Stock Exchange Listed Company Manual.

*Rule 13a-14(a) Certifications of Principal Executive Officer and Principal Financial Officer*

The Company has filed, as exhibits to its Annual Report on Form 10-K for the fiscal year ended August 30, 2014, the certifications of its Principal Executive Officer and Principal Financial Officer required pursuant to Section 302 of the

Sarbanes-Oxley Act of 2002.

---

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders of AutoZone, Inc.

We have audited AutoZone, Inc.'s internal control over financial reporting as of August 30, 2014, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 framework (the COSO criteria). AutoZone, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on AutoZone, Inc.'s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, AutoZone, Inc. maintained, in all material respects, effective internal control over financial reporting as of August 30, 2014, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of AutoZone, Inc. as of August 30, 2014 and August 31, 2013, and the related consolidated statements of income, comprehensive income, stockholders' deficit, and cash flows for each of the three years in the period ended August 30, 2014 of AutoZone, Inc. and our report dated October 27, 2014 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Memphis, Tennessee

October 27, 2014

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders of AutoZone, Inc.

We have audited the accompanying consolidated balance sheets of AutoZone, Inc. as of August 30, 2014 and August 31, 2013, and the related consolidated statements of income, comprehensive income, stockholders' deficit, and cash flows for each of the three years in the period ended August 30, 2014. These financial statements are the responsibility of AutoZone, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of AutoZone, Inc. as of August 30, 2014 and August 31, 2013, and the consolidated results of its operations and its cash flows for each of the three years in the period ended August 30, 2014, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), AutoZone, Inc.'s internal control over financial reporting as of August 30, 2014, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 framework and our report dated October 27, 2014 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Memphis, Tennessee

October 27, 2014

**Table of Contents****Consolidated Statements of Income**

|                                                          |                   | <b>Year Ended</b> |                   |
|----------------------------------------------------------|-------------------|-------------------|-------------------|
|                                                          | <b>August 30,</b> | <b>August 31,</b> | <b>August 25,</b> |
|                                                          | <b>2014</b>       | <b>2013</b>       | <b>2012</b>       |
|                                                          | <b>(52 weeks)</b> | <b>(53 weeks)</b> | <b>(52 weeks)</b> |
| <i>(in thousands, except per share data)</i>             |                   |                   |                   |
| Net sales                                                | \$ 9,475,313      | \$ 9,147,530      | \$ 8,603,863      |
| Cost of sales, including warehouse and delivery expenses | 4,540,406         | 4,406,595         | 4,171,827         |
| Gross profit                                             | 4,934,907         | 4,740,935         | 4,432,036         |
| Operating, selling, general and administrative expenses  | 3,104,684         | 2,967,837         | 2,803,145         |
| Operating profit                                         | 1,830,223         | 1,773,098         | 1,628,891         |
| Interest expense, net                                    | 167,509           | 185,415           | 175,905           |
| Income before income taxes                               | 1,662,714         | 1,587,683         | 1,452,986         |
| Income tax expense                                       | 592,970           | 571,203           | 522,613           |
| Net income                                               | \$ 1,069,744      | \$ 1,016,480      | \$ 930,373        |
| Weighted average shares for basic earnings per share     | 33,267            | 35,943            | 38,696            |
| Effect of dilutive stock equivalents                     | 615               | 638               | 929               |
| Weighted average shares for diluted earnings per share   | 33,882            | 36,581            | 39,625            |
| Basic earnings per share                                 | \$ 32.16          | \$ 28.28          | \$ 24.04          |
| Diluted earnings per share                               | \$ 31.57          | \$ 27.79          | \$ 23.48          |

*See Notes to Consolidated Financial Statements.*

**Consolidated Statements of Comprehensive Income**

|                                                                       |                   | <b>Year Ended</b> |                   |
|-----------------------------------------------------------------------|-------------------|-------------------|-------------------|
|                                                                       | <b>August 30,</b> | <b>August 31,</b> | <b>August 25,</b> |
|                                                                       | <b>2014</b>       | <b>2013</b>       | <b>2012</b>       |
|                                                                       | <b>(52 weeks)</b> | <b>(53 weeks)</b> | <b>(52 weeks)</b> |
| <i>(in thousands)</i>                                                 |                   |                   |                   |
| Net income                                                            | \$ 1,069,744      | \$ 1,016,480      | \$ 930,373        |
| Other comprehensive income (loss):                                    |                   |                   |                   |
| Pension liability adjustments, net of taxes <sup>(1)</sup>            | (12,959)          | 43,106            | (17,262)          |
| Foreign currency translation adjustments                              | 4,647             | (12,216)          | (13,866)          |
| Unrealized loss on marketable securities, net of taxes <sup>(2)</sup> | 101               | (376)             | (128)             |

Edgar Filing: AUTOZONE INC - Form 10-K

|                                                      |              |              |            |
|------------------------------------------------------|--------------|--------------|------------|
| Net derivative activity, net of taxes <sup>(3)</sup> | 96           | 711          | (1,066)    |
| Total other comprehensive (loss) income              | (8,115)      | 31,225       | (32,322)   |
| Comprehensive income                                 | \$ 1,061,629 | \$ 1,047,705 | \$ 898,051 |

(1) Pension liability adjustments are presented net of taxes of \$8,287 in 2014, \$27,972 in 2013, and \$29,744 in 2012

(2) Unrealized losses on marketable securities are presented net of taxes of \$54 in 2014, \$202 in 2013 and \$69 in 2012

(3) Net derivative activities are presented net of taxes of \$87 in 2014, \$440 in 2013, and \$4,800 in 2012

See Notes to Consolidated Financial Statements.

**Table of Contents****Consolidated Balance Sheets**

| <i>(in thousands)</i>                           | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|-------------------------------------------------|----------------------------|----------------------------|
| <b>Assets</b>                                   |                            |                            |
| Current assets:                                 |                            |                            |
| Cash and cash equivalents                       | \$ 124,485                 | \$ 142,191                 |
| Accounts receivable                             | 200,899                    | 171,638                    |
| Merchandise inventories                         | 3,140,100                  | 2,861,014                  |
| Other current assets                            | 110,420                    | 101,443                    |
| Deferred income taxes                           | 4,708                      | 1,727                      |
| Total current assets                            | 3,580,612                  | 3,278,013                  |
| Property and equipment:                         |                            |                            |
| Land                                            | 925,359                    | 862,565                    |
| Buildings and improvements                      | 2,802,265                  | 2,607,751                  |
| Equipment                                       | 1,254,445                  | 1,122,821                  |
| Leasehold improvements                          | 368,326                    | 341,182                    |
| Construction in progress                        | 150,279                    | 124,206                    |
|                                                 | 5,500,674                  | 5,058,525                  |
| Less: Accumulated depreciation and amortization | 2,190,199                  | 1,987,164                  |
|                                                 | 3,310,475                  | 3,071,361                  |
| Goodwill                                        | 367,829                    | 367,829                    |
| Deferred income taxes                           | 45,137                     | 4,069                      |
| Other long-term assets                          | 213,805                    | 170,817                    |
|                                                 | 626,771                    | 542,715                    |
|                                                 | \$ 7,517,858               | \$ 6,892,089               |
| <b>Liabilities and Stockholders Deficit</b>     |                            |                            |
| Current liabilities:                            |                            |                            |
| Accounts payable                                | \$ 3,609,199               | \$ 3,307,535               |
| Accrued expenses and other                      | 481,894                    | 467,831                    |
| Income taxes payable                            | 41,200                     | 17,129                     |
| Deferred income taxes                           | 227,891                    | 202,922                    |
| Short-term borrowings                           | 180,910                    | 173,733                    |
| Total current liabilities                       | 4,541,094                  | 4,169,150                  |
| Long-term debt                                  | 4,162,890                  | 4,013,267                  |
| Other long-term liabilities                     | 435,731                    | 396,991                    |



## Commitments and contingencies

## Stockholders' deficit:

Preferred stock, authorized 1,000 shares; no shares issued

Common stock, par value \$.01 per share, authorized 200,000 shares; 33,858 shares issued and 32,304 shares outstanding in 2014 and 36,768 shares issued and 34,293 shares outstanding in 2013

|                                      |             |             |
|--------------------------------------|-------------|-------------|
|                                      | 339         | 368         |
| Additional paid-in capital           | 843,504     | 814,457     |
| Retained deficit                     | (1,529,123) | (1,378,936) |
| Accumulated other comprehensive loss | (128,903)   | (120,788)   |
| Treasury stock, at cost              | (807,674)   | (1,002,420) |
| Total stockholders' deficit          | (1,621,857) | (1,687,319) |

\$ 7,517,858      \$ 6,892,089

*See Notes to Consolidated Financial Statements.*

**Table of Contents****Consolidated Statements of Cash Flows**

|                                                                                   | <b>August 30,<br/>2014<br/>(52 weeks)</b> | <b>Year Ended<br/>August 31,<br/>2013<br/>(53 weeks)</b> | <b>August 25,<br/>2012<br/>(52 weeks)</b> |
|-----------------------------------------------------------------------------------|-------------------------------------------|----------------------------------------------------------|-------------------------------------------|
| <i>(in thousands)</i>                                                             |                                           |                                                          |                                           |
| Cash flows from operating activities:                                             |                                           |                                                          |                                           |
| Net income                                                                        | \$ 1,069,744                              | \$ 1,016,480                                             | \$ 930,373                                |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                           |                                                          |                                           |
| Depreciation and amortization of property and equipment                           | 251,267                                   | 227,251                                                  | 211,831                                   |
| Amortization of debt origination fees                                             | 6,856                                     | 8,239                                                    | 8,066                                     |
| Income tax benefit from exercise of stock options                                 | (23,771)                                  | (66,752)                                                 | (63,041)                                  |
| Deferred income taxes                                                             | (14,698)                                  | 19,704                                                   | 25,557                                    |
| Share-based compensation expense                                                  | 39,390                                    | 37,307                                                   | 33,363                                    |
| Changes in operating assets and liabilities:                                      |                                           |                                                          |                                           |
| Accounts receivable                                                               | (27,963)                                  | (8,196)                                                  | (21,276)                                  |
| Merchandise inventories                                                           | (276,834)                                 | (232,846)                                                | (167,914)                                 |
| Accounts payable and accrued expenses                                             | 285,091                                   | 356,935                                                  | 197,406                                   |
| Income taxes payable                                                              | 46,555                                    | 61,003                                                   | 56,754                                    |
| Other, net                                                                        | (14,403)                                  | (4,114)                                                  | 12,862                                    |
| Net cash provided by operating activities                                         | 1,341,234                                 | 1,415,011                                                | 1,223,981                                 |
| Cash flows from investing activities:                                             |                                           |                                                          |                                           |
| Capital expenditures                                                              | (438,116)                                 | (414,451)                                                | (378,054)                                 |
| Acquisition of business                                                           |                                           | (116,084)                                                |                                           |
| Purchase of intangibles                                                           | (11,112)                                  |                                                          |                                           |
| Purchase of marketable securities                                                 | (49,736)                                  | (44,469)                                                 | (45,665)                                  |
| Proceeds from sale of marketable securities                                       | 46,796                                    | 37,944                                                   | 42,385                                    |
| Proceeds from disposal of capital assets                                          | 4,200                                     | 9,765                                                    | 6,573                                     |
| Net cash used in investing activities                                             | (447,968)                                 | (527,295)                                                | (374,761)                                 |
| Cash flows from financing activities:                                             |                                           |                                                          |                                           |
| Net proceeds (payments) of commercial paper                                       | 256,800                                   | 123,600                                                  | (54,200)                                  |
| Net payments of short-term borrowings                                             |                                           | (4,948)                                                  | (27,071)                                  |
| Proceeds from issuance of debt                                                    | 400,000                                   | 800,000                                                  | 500,000                                   |
| Repayment of debt                                                                 | (500,000)                                 | (500,000)                                                |                                           |
| Net proceeds from sale of common stock                                            | 42,034                                    | 97,154                                                   | 75,343                                    |
| Purchase of treasury stock                                                        | (1,099,212)                               | (1,387,315)                                              | (1,362,869)                               |
| Income tax benefit from exercise of stock options                                 | 23,771                                    | 66,752                                                   | 63,041                                    |
| Payments of capital lease obligations                                             | (32,656)                                  | (27,545)                                                 | (26,750)                                  |
| Other                                                                             | (2,294)                                   | (14,720)                                                 | (10,927)                                  |
| Net cash used in financing activities                                             | (911,557)                                 | (847,022)                                                | (843,433)                                 |

Edgar Filing: AUTOZONE INC - Form 10-K

|                                                      |            |            |            |
|------------------------------------------------------|------------|------------|------------|
| Effect of exchange rate changes on cash              | 585        | (1,596)    | (300)      |
| Net (decrease) increase in cash and cash equivalents | (17,706)   | 39,098     | 5,487      |
| Cash and cash equivalents at beginning of year       | 142,191    | 103,093    | 97,606     |
| Cash and cash equivalents at end of year             | \$ 124,485 | \$ 142,191 | \$ 103,093 |
| Supplemental cash flow information:                  |            |            |            |
| Interest paid, net of interest cost capitalized      | \$ 166,477 | \$ 174,037 | \$ 161,797 |
| Income taxes paid                                    | \$ 556,974 | \$ 498,587 | \$ 443,666 |
| Assets acquired through capital lease                | \$ 64,927  | \$ 71,117  | \$ 74,726  |

*See Notes to Consolidated Financial Statements.*

**Table of Contents****Consolidated Statements of Stockholders Deficit**

| <i>(in thousands)</i>                                                   | <b>Common<br/>Shares<br/>Issued</b> | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid-in<br/>Capital</b> | <b>Retained<br/>Deficit</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Loss</b> | <b>Treasury<br/>Stock</b> | <b>Total</b>   |
|-------------------------------------------------------------------------|-------------------------------------|-------------------------|-------------------------------------------|-----------------------------|---------------------------------------------------------|---------------------------|----------------|
| Balance at August 27,<br>2011                                           | 44,084                              | \$ 441                  | \$ 591,384                                | \$ (643,998)                | \$ (119,691)                                            | \$ (1,082,368)            | \$ (1,254,232) |
| Net income                                                              |                                     |                         |                                           | 930,373                     |                                                         |                           | 930,373        |
| Total other<br>comprehensive loss                                       |                                     |                         |                                           |                             | (32,322)                                                |                           | (32,322)       |
| Purchase of 3,795 shares<br>of treasury stock                           |                                     |                         |                                           |                             |                                                         | (1,362,869)               | (1,362,869)    |
| Retirement of treasury<br>shares                                        | (4,929)                             | (49)                    | (72,512)                                  | (1,319,572)                 |                                                         | 1,392,133                 |                |
| Sale of common stock<br>under stock options and<br>stock purchase plans | 714                                 | 7                       | 75,336                                    |                             |                                                         |                           | 75,343         |
| Share-based<br>compensation expense                                     |                                     |                         | 32,641                                    |                             |                                                         |                           | 32,641         |
| Income tax benefit from<br>exercise of stock options                    |                                     |                         | 63,041                                    |                             |                                                         |                           | 63,041         |
| Balance at August 25,<br>2012                                           | 39,869                              | 399                     | 689,890                                   | (1,033,197)                 | (152,013)                                               | (1,053,104)               | (1,548,025)    |
| Net income                                                              |                                     |                         |                                           | 1,016,480                   |                                                         |                           | 1,016,480      |
| Total other<br>comprehensive income                                     |                                     |                         |                                           |                             | 31,225                                                  |                           | 31,225         |
| Purchase of 3,511 shares<br>of treasury stock                           |                                     |                         |                                           |                             |                                                         | (1,387,315)               | (1,387,315)    |
| Retirement of treasury<br>shares                                        | (3,876)                             | (39)                    | (75,743)                                  | (1,362,218)                 |                                                         | 1,438,000                 |                |
| Sale of common stock<br>under stock options and<br>stock purchase plans | 775                                 | 8                       | 97,146                                    |                             |                                                         |                           | 97,154         |
| Share-based<br>compensation expense                                     |                                     |                         | 36,412                                    |                             |                                                         |                           | 36,412         |
| Income tax benefit from<br>exercise of stock options                    |                                     |                         | 66,752                                    |                             |                                                         |                           | 66,752         |
| Other                                                                   |                                     |                         |                                           | (1)                         |                                                         | (1)                       | (2)            |
| Balance at August 31,<br>2013                                           | 36,768                              | 368                     | 814,457                                   | (1,378,936)                 | (120,788)                                               | (1,002,420)               | (1,687,319)    |
| Net income                                                              |                                     |                         |                                           | 1,069,744                   |                                                         |                           | 1,069,744      |
|                                                                         |                                     |                         |                                           |                             | (8,115)                                                 |                           | (8,115)        |

|                                                                   |         |        |            |                |              |              |                |  |
|-------------------------------------------------------------------|---------|--------|------------|----------------|--------------|--------------|----------------|--|
| Total other comprehensive loss                                    |         |        |            |                |              |              |                |  |
| Purchase of 2,232 shares of treasury stock                        |         |        |            |                | (1,099,212)  |              | (1,099,212)    |  |
| Retirement of treasury shares                                     | (3,153) | (32)   | (73,995)   | (1,219,931)    | 1,293,958    |              |                |  |
| Sale of common stock under stock options and stock purchase plans | 243     | 3      | 42,031     |                |              |              | 42,034         |  |
| Share-based compensation expense                                  |         |        | 37,240     |                |              |              | 37,240         |  |
| Income tax benefit from exercise of stock options                 |         |        | 23,771     |                |              |              | 23,771         |  |
| Balance at August 30, 2014                                        | 33,858  | \$ 339 | \$ 843,504 | \$ (1,529,123) | \$ (128,903) | \$ (807,674) | \$ (1,621,857) |  |

*See Notes to Consolidated Financial Statements.*

---

**Table of Contents**

**Notes to Consolidated Financial Statements**

**Note A Significant Accounting Policies**

**Business:** AutoZone, Inc. and its wholly owned subsidiaries ( AutoZone or the Company ) are principally a retailer and distributor of automotive parts and accessories. At the end of fiscal 2014, the Company operated 4,984 stores in the United States ( U.S. ), including Puerto Rico; 402 stores in Mexico; and five stores in Brazil. Each store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At the end of fiscal 2014, 3,845 of the domestic stores and select stores in Mexico and Brazil had a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. The Company also sells the ALLDATA brand automotive diagnostic and repair software through [www.alldata.com](http://www.alldata.com). Additionally, the Company sells automotive hard parts, maintenance items, accessories, and non-automotive products through [www.autozone.com](http://www.autozone.com), and accessories and performance parts through [www.autoanything.com](http://www.autoanything.com), and its commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com). The Company does not derive revenue from automotive repair or installation services.

**Fiscal Year:** The Company's fiscal year consists of 52 or 53 weeks ending on the last Saturday in August. Fiscal 2014 represented 52 weeks, fiscal 2013 represented 53 weeks, and fiscal 2012 represented 52 weeks.

**Basis of Presentation:** The consolidated financial statements include the accounts of AutoZone, Inc. and its wholly owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

**Use of Estimates:** Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent liabilities to prepare these financial statements. Actual results could differ from those estimates.

**Cash and Cash Equivalents:** Cash equivalents consist of investments with original maturities of 90 days or less at the date of purchase. Cash equivalents include proceeds due from credit and debit card transactions with settlement terms of less than 5 days. Credit and debit card receivables included within cash and cash equivalents were \$43.9 million at August 30, 2014 and \$39.8 million at August 31, 2013.

Cash balances are held in various locations around the world. As of August 30, 2014, and August 31, 2013, cash and cash equivalents of \$19.3 million and \$38.2 million, respectively, were held outside of the U.S. and were generally utilized to support liquidity needs in foreign operations. The Company intends to continue to permanently reinvest the cash held outside of the U.S. in its foreign operations.

**Accounts Receivable:** Accounts receivable consists of receivables from commercial customers and vendors, and are presented net of an allowance for uncollectible accounts. AutoZone routinely grants credit to certain of its commercial customers. The risk of credit loss in its trade receivables is substantially mitigated by the Company's credit evaluation process, short collection terms and sales to a large number of customers, as well as the low dollar value per transaction for most of its sales. Allowances for potential credit losses are determined based on historical experience and current evaluation of the composition of accounts receivable. Historically, credit losses have been within management's expectations and the allowances for uncollectible accounts were \$2.9 million at August 30, 2014, and \$2.9 million at August 31, 2013.

**Merchandise Inventories:** Inventories are stated at the lower of cost or market using the last-in, first-out method for domestic inventories and the first-in, first out ( FIFO ) method for Mexico and Brazil inventories. Included in inventory

are related purchasing, storage and handling costs. Due to price deflation on the Company's merchandise purchases, the Company's domestic inventory balances are effectively maintained under the FIFO method. The Company's policy is not to write up inventory in excess of replacement cost. The cumulative balance of this unrecorded adjustment, which will be reduced upon experiencing price inflation on our merchandise purchases, was \$307.2 million at August 30, 2014, and \$283.7 million at August 31, 2013.

---

**Table of Contents**

**Marketable Securities:** The Company invests a portion of its assets held by the Company's wholly owned insurance captive in marketable debt securities and classifies them as available-for-sale. The Company includes these securities within the Other current assets and Other long-term assets captions in the accompanying Consolidated Balance Sheets and records the amounts at fair market value, which is determined using quoted market prices at the end of the reporting period. A discussion of marketable securities is included in Note E Fair Value Measurements and Note F Marketable Securities.

**Property and Equipment:** Property and equipment is stated at cost. Depreciation and amortization are computed principally using the straight-line method over the following estimated useful lives: buildings, 40 to 50 years; building improvements, 5 to 15 years; equipment, 3 to 10 years; and leasehold improvements, over the shorter of the asset's estimated useful life or the remaining lease term, which includes any reasonably assured renewal periods. Depreciation and amortization include amortization of assets under capital lease.

**Impairment of Long-Lived Assets:** The Company evaluates the recoverability of its long-lived assets whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When such an event occurs, the Company compares the sum of the undiscounted expected future cash flows of the asset (asset group) with the carrying amounts of the asset. If the undiscounted expected future cash flows are less than the carrying value of the assets, the Company measures the amount of impairment loss as the amount by which the carrying amount of the assets exceeds the fair value of the assets. There were no material impairment losses recorded in the three years ended August 30, 2014.

**Goodwill:** The cost in excess of fair value of identifiable net assets of businesses acquired is recorded as goodwill. Goodwill has not been amortized since fiscal 2001, but an analysis is performed at least annually to compare the fair value of the reporting unit to the carrying amount to determine if any impairment exists. The Company performs its annual impairment assessment in the fourth quarter of each fiscal year, unless circumstances dictate more frequent assessments. Refer to Note N Goodwill and Intangibles for additional disclosures regarding the Company's goodwill and impairment assessment.

**Intangible Assets:** Intangible assets consist of assets from the acquisition of AutoAnything and assets purchased relating to ALLDATA operations, and include technology, non-compete agreements, customer relationships and trade name. Amortizing intangible assets are amortized over periods ranging from 3 to 10 years. Non-amortizing intangibles are reviewed at least annually for impairment by comparing the carrying amount to fair value. The Company performs its annual impairment assessment in the fourth quarter of each fiscal year, unless circumstances dictate more frequent assessments. Refer to Note N Goodwill and Intangibles for additional disclosures regarding the Company's intangible assets and impairment assessment.

**Derivative Instruments and Hedging Activities:** AutoZone is exposed to market risk from, among other things, changes in interest rates, foreign exchange rates and fuel prices. From time to time, the Company uses various derivative instruments to reduce such risks. To date, based upon the Company's current level of foreign operations, no derivative instruments have been utilized to reduce foreign exchange rate risk. All of the Company's hedging activities are governed by guidelines that are authorized by AutoZone's Board of Directors (the Board). Further, the Company does not buy or sell derivative instruments for trading purposes.

AutoZone's financial market risk results primarily from changes in interest rates. At times, AutoZone reduces its exposure to changes in interest rates by entering into various interest rate hedge instruments such as interest rate swap contracts, treasury lock agreements and forward-starting interest rate swaps. All of the Company's interest rate hedge instruments are designated as cash flow hedges. Refer to Note H Derivative Financial Instruments for additional disclosures regarding the Company's derivative instruments and hedging activities. Cash flows related to these



instruments designated as qualifying hedges are reflected in the accompanying Consolidated Statements of Cash Flows in the same categories as the cash flows from the items being hedged. Accordingly, cash flows relating to the settlement of interest rate derivatives hedging the forecasted issuance of debt have been reflected upon settlement as a component of financing cash flows. The resulting gain or loss from such settlement is deferred to Accumulated other comprehensive loss and reclassified to interest expense over the term of the underlying debt. This reclassification of the deferred gains and losses impacts the interest expense recognized on the underlying debt that was hedged and is therefore reflected as a component of operating cash flows in periods subsequent to settlement.

**Table of Contents**

**Foreign Currency:** The Company accounts for its Mexican, Brazilian, European, and Canadian operations using the Mexican peso and the Brazilian real, euro, and Canadian dollar as the functional currencies and converts its financial statements from these currencies to U.S. dollars. The cumulative loss on currency translation is recorded as a component of Accumulated other comprehensive loss and approximated \$57.8 million at August 30, 2014, and \$62.5 million at August 31, 2013.

**Self-Insurance Reserves:** The Company retains a significant portion of the risks associated with workers compensation, employee health, general, products liability, property and vehicle insurance. Through various methods, which include analyses of historical trends and utilization of actuaries, the Company estimates the costs of these risks. The costs are accrued based upon the aggregate of the liability for reported claims and an estimated liability for claims incurred but not reported. Estimates are based on calculations that consider historical lag and claim development factors. The long-term portions of these liabilities are recorded at the Company's estimate of their net present value.

**Deferred Rent:** The Company recognizes rent expense on a straight-line basis over the course of the lease term, which includes any reasonably assured renewal periods, beginning on the date the Company takes physical possession of the property (see Note O Leases). Differences between this calculated expense and cash payments are recorded as a liability within the Accrued expenses and other and Other long-term liabilities captions in the accompanying Consolidated Balance Sheets, based on the terms of the lease. Deferred rent approximated \$104.6 million as of August 30, 2014, and \$96.5 million as of August 31, 2013.

**Financial Instruments:** The Company has financial instruments, including cash and cash equivalents, accounts receivable, other current assets and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short maturities. A discussion of the carrying values and fair values of the Company's debt is included in Note I Financing, marketable securities is included in Note F Marketable Securities, and derivatives is included in Note H Derivative Financial Instruments.

**Income Taxes:** The Company accounts for income taxes under the liability method. Deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Our effective tax rate is based on income by tax jurisdiction, statutory rates, and tax saving initiatives available to the Company in the various jurisdictions in which we operate.

The Company recognizes liabilities for uncertain income tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires the Company to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. It is inherently difficult and subjective to estimate such amounts, as the Company must determine the probability of various possible outcomes. The Company reevaluates these uncertain tax positions on a quarterly basis or when new information becomes available to management. These reevaluations are based on factors including, but not limited to, changes in facts or circumstances, changes in tax law, successfully settled issues under audit, expirations due to statutes, and new audit activity. Such a change in recognition or measurement could result in the recognition of a tax benefit or an increase to the tax accrual.

The Company classifies interest related to income tax liabilities, and if applicable, penalties, as a component of Income tax expense. The income tax liabilities and accrued interest and penalties that are expected to be payable within one year of the balance sheet date are presented within the Accrued expenses and other caption in the accompanying Consolidated Balance Sheets. The remaining portion of the income tax liabilities and accrued interest and penalties are presented within the Other long-term liabilities caption in the accompanying Consolidated Balance

Sheets because payment of cash is not anticipated within one year of the balance sheet date. Refer to Note D Income Taxes for additional disclosures regarding the Company's income taxes.

---

**Table of Contents**

**Sales and Use Taxes:** Governmental authorities assess sales and use taxes on the sale of goods and services. The Company excludes taxes collected from customers in its reported sales results; such amounts are included within the Accrued expenses and other caption until remitted to the taxing authorities.

**Dividends:** The Company currently does not pay a dividend on its common stock. The ability to pay dividends is subject to limitations imposed by Nevada law. Under Nevada law, any future payment of dividends would be dependent upon the Company's financial condition, capital requirements, earnings and cash flow.

**Revenue Recognition:** The Company recognizes sales at the time the sale is made and the product is delivered to the customer. Revenue from sales are presented net of allowances for estimated sales returns, which are based on historical return rates.

A portion of the Company's transactions include the sale of auto parts that contain a core component. The core component represents the recyclable portion of the auto part. Customers are not charged for the core component of the new part if a used core is returned at the point of sale of the new part; otherwise the Company charges customers a specified amount for the core component. The Company refunds that same amount upon the customer returning a used core to the store at a later date. The Company does not recognize sales or cost of sales for the core component of these transactions when a used part is returned or expected to be returned from the customer.

**Vendor Allowances and Advertising Costs:** The Company receives various payments and allowances from its vendors through a variety of programs and arrangements. Monies received from vendors include rebates, allowances and promotional funds. The amounts to be received are subject to the terms of the vendor agreements, which generally do not state an expiration date, but are subject to ongoing negotiations that may be impacted in the future based on changes in market conditions, vendor marketing strategies and changes in the profitability or sell-through of the related merchandise.

Rebates and other miscellaneous incentives are earned based on purchases or product sales and are accrued ratably over the purchase or sale of the related product. These monies are generally recorded as a reduction of merchandise inventories and are recognized as a reduction to cost of sales as the related inventories are sold.

For arrangements that provide for reimbursement of specific, incremental, identifiable costs incurred by the Company in selling the vendors' products, the vendor funds are recorded as a reduction to Operating, selling, general and administrative expenses in the period in which the specific costs were incurred.

The Company expenses advertising costs as incurred. Advertising expense, net of vendor promotional funds, was \$84.7 million in fiscal 2014, \$83.7 million in fiscal 2013, and \$74.7 million in fiscal 2012. Vendor promotional funds, which reduced advertising expense, amounted to \$28.4 million in fiscal 2014, \$24.4 million in fiscal 2013, and \$19.7 million in fiscal 2012.

**Cost of Sales and Operating, Selling, General and Administrative Expenses:** The following illustrates the primary costs classified in each major expense category:

*Cost of Sales*

Total cost of merchandise sold, including:

## Edgar Filing: AUTOZONE INC - Form 10-K

Freight expenses associated with moving merchandise inventories from the Company's vendors to the distribution centers;

Vendor allowances that are not reimbursements for specific, incremental and identifiable costs

Costs associated with operating the Company's supply chain, including payroll and benefit costs, warehouse occupancy costs, transportation costs and depreciation; and

Inventory shrinkage

*Operating, Selling, General and Administrative Expenses*

Payroll and benefit costs for store and store support employees;

Occupancy costs of store and store support facilities;

Depreciation and amortization related to retail and store support assets;

Transportation costs associated with commercial and hub deliveries;

---

**Table of Contents**

Advertising;

Self insurance costs; and

Other administrative costs, such as credit card transaction fees, supplies, and travel and lodging

**Warranty Costs:** The Company or the vendors supplying its products provides the Company's customers limited warranties on certain products that range from 30 days to lifetime. In most cases, the Company's vendors are primarily responsible for warranty claims. Warranty costs relating to merchandise sold under warranty not covered by vendors are estimated and recorded as warranty obligations at the time of sale based on each product's historical return rate. These obligations, which are often funded by vendor allowances, are recorded within the Accrued expenses and other caption in the Consolidated Balance Sheets. For vendor allowances that are in excess of the related estimated warranty expense for the vendor's products, the excess is recorded in inventory and recognized as a reduction to cost of sales as the related inventory is sold.

**Shipping and Handling Costs:** The Company does not generally charge customers separately for shipping and handling. Substantially all the costs the Company incurs to ship products to our stores are included in cost of sales.

**Pre-opening Expenses:** Pre-opening expenses, which consist primarily of payroll and occupancy costs, are expensed as incurred.

**Earnings per Share:** Basic earnings per share is based on the weighted average outstanding common shares. Diluted earnings per share is based on the weighted average outstanding common shares adjusted for the effect of common stock equivalents, which are primarily stock options. There were 1,000 stock options excluded from the diluted earnings per share computation because they would have been anti-dilutive as of August 30, 2014. There were 8,600 options excluded for the year ended August 31, 2013, and 30,000 options excluded for the year ended August 25, 2012.

**Share-Based Payments:** Share-based payments include stock option grants and certain other transactions under the Company's stock plans. The Company recognizes compensation expense for its share-based payments based on the fair value of the awards. See Note B Share-Based Payments for further discussion.

**Risk and Uncertainties:** In fiscal 2014, one class of similar products accounted for approximately 10 percent of the Company's total revenues, and one vendor supplied more than 10 percent of the Company's total purchases. No other class of similar products accounted for 10 percent or more of total revenues, and no other individual vendor provided more than 10 percent of total purchases.

**Recently Adopted Accounting Pronouncements:** In July 2012, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2012-02, *Testing Indefinite-Lived Intangible Assets for Impairment*. The purpose of ASU 2012-02 is to simplify how an entity tests for impairment of indefinite-lived intangible assets. Entities will assess qualitative factors to determine whether it is more likely than not that a long-lived intangible asset's fair value is less than its carrying value. In instances where the fair value is determined to be less than the carrying value, entities will perform the two-step quantitative goodwill impairment test. The Company adopted this standard effective September 1, 2013, and it had no material impact on the consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02, *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. Under ASU 2013-02, an entity is required to provide information about the amounts

reclassified out of accumulated other comprehensive income ( AOCI ) by component. In addition, an entity is required to present, either on the face of the financial statements or in the notes, significant amounts reclassified out of AOCI by the respective line items of net income, but only if the amount reclassified is required to be reclassified in its entirety in the same reporting period. For amounts that are not required to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures that provide additional details about those amounts. ASU 2013-02 does not change the current requirements for reporting net income or other comprehensive income in the financial statements. The Company adopted this standard effective September 1, 2013, and it had no material impact on the consolidated financial statements.

**Table of Contents**

In July 2013, the FASB issued ASU 2013-11, *Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists*. Under ASU 2013-11, an entity is required to disclose a liability related to an unrecognized tax benefit as an offset against a deferred tax asset for a net operating loss carryforward, a similar tax loss or tax credit carryforward if certain criteria are met. In situations of a net operating loss carryforward, a similar tax loss or a tax credit carryforward is not available at the reporting date under the tax law of the jurisdiction or the tax law of the jurisdiction does not require, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit will be presented in the financial statements as a liability and will not be combined with deferred tax assets. The standard is effective prospectively for fiscal years and interim reporting periods within those years, beginning after December 15, 2013. Early adoption is permitted. The Company elected to early adopt this standard effective August 30, 2014, and it had no material impact on the consolidated financial statements.

**Recently Issued Accounting Pronouncements:**

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. Under ASU 2014-09, an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects what it expects in exchange for the goods or services. It also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Company is in the process of evaluating the impact of the provision of ASU 2014-09 on its consolidated financial statements. This update will be effective for the Company at the beginning of its fiscal 2018 year.

**Note B Share-Based Payments**

Total share-based compensation expense (a component of Operating, selling, general and administrative expenses) was \$39.4 million for fiscal 2014, \$37.3 million for fiscal 2013, and \$33.4 million for fiscal 2012. As of August 30, 2014, share-based compensation expense for unvested awards not yet recognized in earnings is \$25.2 million and will be recognized over a weighted average period of 2.5 years. Tax deductions in excess of recognized compensation cost are classified as a financing cash inflow.

On December 15, 2010, the Company's stockholders approved the 2011 Equity Incentive Award Plan (the 2011 Plan), allowing the Company to provide equity-based compensation to non-employee directors and employees for their service to AutoZone or its subsidiaries or affiliates. Under the 2011 Plan, participants may receive equity-based compensation in the form of stock options, stock appreciation rights, restricted stock, restricted stock units, dividend equivalents, deferred stock, stock payments, performance share awards and other incentive awards structured by the Board and the Compensation Committee of the Board. Prior to the Company's adoption of the 2011 Plan, equity-based compensation was provided to employees under the 2006 Stock Option Plan and to non-employee directors under the 2003 Director Compensation Plan (the 2003 Comp Plan) and the 2003 Director Stock Option Plan (the 2003 Option Plan).

The Company grants options to purchase common stock to certain of its employees under its plan at prices equal to the market value of the stock on the date of grant. Options have a term of 10 years or 10 years and one day from grant date. Employee options generally vest in equal annual installments on the first, second, third and fourth anniversaries of the grant date and generally have 30 or 90 days after the service relationship ends, or one year after death, to exercise all vested options. The fair value of each option grant is separately estimated for each vesting date. The fair value of each option is amortized into compensation expense on a straight-line basis between the grant date for the award and each vesting date.



In addition to the 2011 Plan, on December 15, 2010, the Company adopted the 2011 Director Compensation Program (the 2011 Program ), which stated that non-employee directors would receive their compensation in awards of restricted stock units under the 2011 Plan. Under the 2011 Program, restricted stock units are granted the first day of each calendar quarter. The number of restricted stock units granted each quarter is determined by dividing one-fourth of the amount of the annual retainer by the fair market value of the shares of common stock as of the grant date. The restricted stock units are fully vested on the date they are issued and are paid in shares of the Company's common stock subsequent to the non-employee director ceasing to be a member of the Board.

**Table of Contents**

The 2011 Program replaced the 2003 Comp Plan and the 2003 Option Plan. Under the 2003 Comp Plan, non-employee directors could receive no more than one-half of their director fees immediately in cash, and the remainder of the fees was required to be taken in common stock or stock appreciation rights. The director had the option to elect to receive up to 100% of the fees in stock or defer all or part of the fees in units with value equivalent to the value of shares of common stock as of the grant date. At August 30, 2014, the Company has \$9.7 million accrued related to 17,990 outstanding units issued under the 2003 Comp Plan and prior plans, and there was \$7.6 million accrued related to 17,990 outstanding units issued as of August 31, 2013. No additional shares of stock or units will be issued in future years under the 2003 Comp Plan.

Under the 2003 Option Plan, each non-employee director received an option grant on January 1 of each year, and each new non-employee director received an option to purchase 3,000 shares upon election to the Board, plus a portion of the annual directors' option grant prorated for the portion of the year actually served. These stock option grants were made at the fair market value as of the grant date and generally vested three years from the grant date. There were 46,000 and 51,000 outstanding options under the 2003 Option Plan as of August 30, 2014 and August 31, 2013, respectively. No additional shares of stock will be issued in future years under the 2003 Option Plan.

During the second quarter of fiscal 2014, the Company adopted the 2014 Director Compensation Program (the Program), which states that non-employee directors will receive their compensation in awards of restricted stock units under the 2011 Equity Incentive Award Plan, with an option for a certain portion of a director's compensation to be paid in cash at the non-employee director's election. The Program replaces the 2011 Director Compensation Program. Under the Program, restricted stock units are granted January 1 of each year (the Grant Date). The number of restricted stock units is determined by dividing the amount of the annual retainer by the fair market value of the shares of common stock as of the Grant Date. The restricted stock units are fully vested on January 1 of each year and are paid in shares of the Company's common stock on the earlier to occur of the fifth anniversary of the Grant Date or the date the non-employee director ceases to be a member of the Board (Separation from Service). Non-employee directors may elect to defer receipt of the restricted stock units until their Separation from Service. The cash portion of the award, if elected, is paid ratably over the remaining calendar quarters.

The Company has estimated the fair value of all stock option awards as of the date of the grant by applying the Black-Scholes-Merton multiple-option pricing valuation model. The application of this valuation model involves assumptions that are judgmental and highly sensitive in the determination of compensation expense. The following table presents the weighted average for key assumptions used in determining the fair value of options granted and the related share-based compensation expense:

|                                                     | <b>Year Ended</b>          |                            |                            |
|-----------------------------------------------------|----------------------------|----------------------------|----------------------------|
|                                                     | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
| Expected price volatility                           | 23%                        | 29%                        | 28%                        |
| Risk-free interest rates                            | 1.0%                       | 0.5%                       | 0.7%                       |
| Weighted average expected lives ( <i>in years</i> ) | 5.2                        | 5.2                        | 5.4                        |
| Forfeiture rate                                     | 9%                         | 10%                        | 10%                        |
| Dividend yield                                      | 0%                         | 0%                         | 0%                         |

The following methodologies were applied in developing the assumptions used in determining the fair value of options granted:

*Expected price volatility* This is a measure of the amount by which a price has fluctuated or is expected to fluctuate. The Company uses actual historical changes in the market value of its stock to calculate the volatility assumption as it is management's belief that this is the best indicator of future volatility. The Company calculates daily market value changes from the date of grant over a past period representative of the expected life of the options to determine volatility. An increase in the expected volatility will increase compensation expense.

**Table of Contents**

**Risk-free interest rate** This is the U.S. Treasury rate for the week of the grant having a term equal to the expected life of the option. An increase in the risk-free interest rate will increase compensation expense.

**Expected lives** This is the period of time over which the options granted are expected to remain outstanding and is based on historical experience. Separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. Options granted have a maximum term of ten years or ten years and one day. An increase in the expected life will increase compensation expense.

**Forfeiture rate** This is the estimated percentage of options granted that are expected to be forfeited or canceled before becoming fully vested. This estimate is based on historical experience at the time of valuation and reduces expense ratably over the vesting period. An increase in the forfeiture rate will decrease compensation expense. This estimate is evaluated periodically based on the extent to which actual forfeitures differ, or are expected to differ, from the previous estimate.

**Dividend yield** The Company has not made any dividend payments nor does it have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease compensation expense.

The weighted average grant date fair value of options granted was \$96.97 during fiscal 2014, \$98.58 during fiscal 2013, and \$94.71 during fiscal 2012. The intrinsic value of options exercised was \$70.6 million in fiscal 2014, \$194.6 million in fiscal 2013, and \$176.5 million in fiscal 2012. The total fair value of options vested was \$27.7 million in fiscal 2014, \$26.6 million in fiscal 2013, and \$23.8 million in fiscal 2012.

The Company generally issues new shares when options are exercised. The following table summarizes information about stock option activity for the year ended August 30, 2014:

|                             |                 | <b>Number<br/>of Shares</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Weighted-<br/>Average<br/>Remaining<br/>Contractual<br/>Term<br/>(in years)</b> | <b>Aggregate<br/>Intrinsic<br/>Value<br/>(in thousands)</b> |
|-----------------------------|-----------------|-----------------------------|----------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------|
| Outstanding                 | August 31, 2013 | 1,795,988                   | \$ 228.95                                          |                                                                                    |                                                             |
| Granted                     |                 | 348,615                     | 426.05                                             |                                                                                    |                                                             |
| Exercised                   |                 | (241,090)                   | 175.60                                             |                                                                                    |                                                             |
| Cancelled                   |                 | (64,625)                    | 342.40                                             |                                                                                    |                                                             |
| Outstanding                 | August 30, 2014 | 1,838,888                   | 269.32                                             | 6.28                                                                               | \$ 495,611                                                  |
| Exercisable                 |                 | 1,020,283                   | 187.07                                             | 4.79                                                                               | 358,902                                                     |
| Expected to vest            |                 | 818,605                     | 371.84                                             | 8.14                                                                               | 124,403                                                     |
| Available for future grants |                 | 1,781,027                   |                                                    |                                                                                    |                                                             |

The Company recognized \$1.7 million in expense related to the discount on the selling of shares to employees and executives under various share purchase plans in fiscal 2014, \$1.5 million in fiscal 2013 and \$1.5 million in fiscal 2012. The Sixth Amended and Restated AutoZone, Inc. Employee Stock Purchase Plan (the "Employee Plan"), which is qualified under Section 423 of the Internal Revenue Code, permits all eligible employees to purchase AutoZone's common stock at 85% of the lower of the market price of the common stock on the first day or last day of each calendar quarter through payroll deductions. Maximum permitted annual purchases are \$15,000 per employee or 10 percent of compensation, whichever is less. Under the Employee Plan, 15,355 shares were sold to employees in fiscal 2014, 18,228 shares were sold to employees in fiscal 2013, and 19,403 shares were sold to employees in fiscal 2012. The Company repurchased 16,013 shares at fair value in fiscal 2014, 22,915 shares at fair value in fiscal 2013, and 24,113 shares at fair value in fiscal 2012 from employees electing to sell their stock. Issuances of shares under the Employee Plan are netted against repurchases and such repurchases are not included in share repurchases disclosed in Note K - Stock Repurchase Program. At August 30, 2014, 219,389 shares of common stock were reserved for future issuance under the Employee Plan.

**Table of Contents**

Once executives have reached the maximum purchases under the Employee Plan, the Fifth Amended and Restated Executive Stock Purchase Plan (the Executive Plan ) permits all eligible executives to purchase AutoZone's common stock up to 25 percent of his or her annual salary and bonus. Purchases under the Executive Plan were 3,028 shares in fiscal 2014, 3,454 shares in fiscal 2013, and 3,937 shares in fiscal 2012. At August 30, 2014, 245,925 shares of common stock were reserved for future issuance under the Executive Plan.

**Note C Accrued Expenses and Other**

Accrued expenses and other consisted of the following:

| <i>(in thousands)</i>                                    | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|----------------------------------------------------------|----------------------------|----------------------------|
| Medical and casualty insurance claims (current portion)  | \$ 74,010                  | \$ 66,133                  |
| Accrued compensation, related payroll taxes and benefits | 159,315                    | 137,165                    |
| Property, sales, and other taxes                         | 77,332                     | 90,944                     |
| Accrued interest                                         | 32,923                     | 40,442                     |
| Accrued gift cards                                       | 30,842                     | 32,160                     |
| Accrued sales and warranty returns                       | 17,322                     | 14,171                     |
| Capital lease obligations                                | 36,505                     | 32,246                     |
| Other                                                    | 53,645                     | 54,570                     |
|                                                          | <b>\$ 481,894</b>          | <b>\$ 467,831</b>          |

The Company retains a significant portion of the insurance risks associated with workers' compensation, employee health, general, products liability, property and vehicle insurance. A portion of these self-insured losses is managed through a wholly owned insurance captive. The Company maintains certain levels for stop-loss coverage for each self-insured plan in order to limit its liability for large claims. The limits are per claim and are \$1.5 million for workers' compensation and property, \$0.7 million for employee health, and \$1.0 million for general, products liability, and vehicle.

**Table of Contents****Note D Income Taxes**

The components of income from continuing operations before income taxes are as follows:

| <i>(in thousands)</i> | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|-----------------------|----------------------------|-------------------------------------------|----------------------------|
| Domestic              | \$ 1,550,203               | \$ 1,486,386                              | \$ 1,373,142               |
| International         | 112,511                    | 101,297                                   | 79,844                     |
|                       | \$ 1,662,714               | \$ 1,587,683                              | \$ 1,452,986               |

The provision for income tax expense consisted of the following:

| <i>(in thousands)</i> | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|-----------------------|----------------------------|-------------------------------------------|----------------------------|
| Current:              |                            |                                           |                            |
| Federal               | \$ 516,983                 | \$ 466,803                                | \$ 424,895                 |
| State                 | 54,481                     | 46,494                                    | 47,386                     |
| International         | 36,204                     | 38,202                                    | 24,775                     |
|                       | 607,668                    | 551,499                                   | 497,056                    |
| Deferred:             |                            |                                           |                            |
| Federal               | (762)                      | 16,816                                    | 33,679                     |
| State                 | (7,752)                    | 3,139                                     | (2,822)                    |
| International         | (6,184)                    | (251)                                     | (5,300)                    |
|                       | (14,698)                   | 19,704                                    | 25,557                     |
| Income tax expense    | \$ 592,970                 | \$ 571,203                                | \$ 522,613                 |

A reconciliation of the provision for income taxes to the amount computed by applying the federal statutory tax rate of 35% to income before income taxes is as follows:

| <i>(in thousands)</i>                         | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|-----------------------------------------------|----------------------------|-------------------------------------------|----------------------------|
| Federal tax at statutory U.S. income tax rate | 35.0%                      | 35.0%                                     | 35.0%                      |
| State income taxes, net                       | 1.8%                       | 2.0%                                      | 2.0%                       |

Edgar Filing: AUTOZONE INC - Form 10-K

|                    |        |        |        |
|--------------------|--------|--------|--------|
| Other              | (1.1%) | (1.0%) | (1.0%) |
| Effective tax rate | 35.7%  | 36.0%  | 36.0%  |



**Table of Contents**

Significant components of the Company's deferred tax assets and liabilities were as follows:

| <i>(in thousands)</i>                       | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|---------------------------------------------|----------------------------|----------------------------|
| Deferred tax assets:                        |                            |                            |
| Net operating loss and credit carryforwards | \$ 40,507                  | \$ 41,785                  |
| Insurance reserves                          | 16,354                     | 16,237                     |
| Accrued benefits                            | 79,932                     | 67,350                     |
| Pension                                     | 21,493                     | 18,004                     |
| Other                                       | 43,078                     | 45,597                     |
| <b>Total deferred tax assets</b>            | <b>201,364</b>             | <b>188,973</b>             |
| Less: Valuation allowances                  | (10,604)                   | (11,593)                   |
|                                             | <b>190,760</b>             | <b>177,380</b>             |
| Deferred tax liabilities:                   |                            |                            |
| Property and equipment                      | (59,016)                   | (84,512)                   |
| Inventory                                   | (273,005)                  | (262,653)                  |
| Other                                       | (36,785)                   | (27,341)                   |
| <b>Total deferred tax liabilities</b>       | <b>(368,806)</b>           | <b>(374,506)</b>           |
| <b>Net deferred tax liability</b>           | <b>\$ (178,046)</b>        | <b>\$ (197,126)</b>        |

Deferred taxes are not provided for temporary differences of approximately \$345.0 million at August 30, 2014, and \$260.0 million at August 31, 2013, representing earnings of non-U.S. subsidiaries that are intended to be permanently reinvested. Computation of the potential deferred tax liability associated with these undistributed earnings and other basis differences is not practicable.

At August 30, 2014 and August 31, 2013, the Company had deferred tax assets of \$11.2 million and \$8.7 million, respectively, from net operating loss ( NOL ) carryforwards available to reduce future taxable income totaling approximately \$87.6 million and \$75.5 million, respectively. Certain NOLs have no expiration date and others will expire, if not utilized, in various years from fiscal 2016 through 2033. At August 30, 2014 and August 31, 2013, the Company had deferred tax assets for income tax credit carryforwards of \$29.3 million and \$33.1 million, respectively. Certain income tax credit carryforwards have no expiration and others will expire, if not utilized, in various years from fiscal 2015 through 2026.

At August 30, 2014 and August 31, 2013, the Company had a valuation allowance of \$10.6 million and \$11.6 million, respectively, on deferred tax assets associated with NOL and tax credit carryforwards for which management has determined it is more likely than not that the deferred tax asset will not be realized. Management believes it is more likely than not that the remaining deferred tax assets will be fully realized.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Edgar Filing: AUTOZONE INC - Form 10-K

| <i>(in thousands)</i>                                        | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|--------------------------------------------------------------|----------------------------|----------------------------|
| Beginning balance                                            | \$ 30,643                  | \$ 27,715                  |
| Additions based on tax positions related to the current year | 7,857                      | 7,015                      |
| Additions for tax positions of prior years                   | 2,114                      | 2,758                      |
| Reductions for tax positions of prior years                  | (1,355)                    | (470)                      |
| Reductions due to settlements                                | (2,074)                    | (3,019)                    |
| Reductions due to statute of limitations                     | (4,057)                    | (3,356)                    |
| Ending balance                                               | \$ 33,128                  | \$ 30,643                  |

Included in the August 30, 2014 and the August 31, 2013 balances are \$19.1 million and \$20.1 million, respectively, of unrecognized tax benefits that, if recognized, would reduce the Company's effective tax rate.

---

**Table of Contents**

The Company accrues interest on unrecognized tax benefits as a component of income tax expense. Penalties, if incurred, would be recognized as a component of income tax expense. The Company had \$4.3 million and \$4.7 million accrued for the payment of interest and penalties associated with unrecognized tax benefits at August 30, 2014 and August 31, 2013, respectively.

The Company files U.S. federal, U.S. state and local, and international income tax returns. The U.S. Internal Revenue Service has completed exams on U.S. federal income tax returns for years 2009 and prior. With few exceptions, the Company is no longer subject to state and local or Non-U.S. examinations by tax authorities for years before 2010. The Company is typically engaged in various tax examinations at any given time by U.S. federal, state and local, and international taxing jurisdictions. As of August 30, 2014, the Company estimates that the amount of unrecognized tax benefits could be reduced by approximately \$0.4 million over the next twelve months as a result of tax audit settlements. While the Company believes that it is adequately accrued for possible audit adjustments, the final resolution of these examinations cannot be determined at this time and could result in final settlements that differ from current estimates.

**Note E Fair Value Measurements**

The Company has adopted ASC Topic 820, *Fair Value Measurement*, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles ( GAAP ) and expands disclosure requirements about fair value measurements. This standard defines fair value as the price received to transfer an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC Topic 820 establishes a framework for measuring fair value by creating a hierarchy of valuation inputs used to measure fair value, and although it does not require additional fair value measurements, it applies to other accounting pronouncements that require or permit fair value measurements.

The hierarchy prioritizes the inputs into three broad levels:

*Level 1 inputs* unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. An active market for the asset or liability is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide ongoing pricing information.

*Level 2 inputs* inputs other than quoted market prices included in Level 1 that are observable, either directly or indirectly, for the asset or liability. Level 2 inputs include, but are not limited to, quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted market prices that are observable for the asset or liability, such as interest rate curves and yield curves observable at commonly quoted intervals, volatilities, credit risk and default rates.

*Level 3 inputs* unobservable inputs for the asset or liability.

**Table of Contents***Financial Assets & Liabilities Measured at Fair Value on a Recurring Basis*

The Company's assets and liabilities measured at fair value on a recurring basis were as follows:

| (in thousands)         | August 30, 2014 |           |         | Fair Value |
|------------------------|-----------------|-----------|---------|------------|
|                        | Level 1         | Level 2   | Level 3 |            |
| Other current assets   | \$ 9,801        | \$ 599    | \$      | \$ 10,400  |
| Other long-term assets | 53,133          | 21,722    |         | 74,855     |
|                        | \$ 62,934       | \$ 22,321 | \$      | \$ 85,255  |

  

| (in thousands)         | August 31, 2013 |           |         | Fair Value |
|------------------------|-----------------|-----------|---------|------------|
|                        | Level 1         | Level 2   | Level 3 |            |
| Other current assets   | \$ 16,386       | \$ 24     | \$      | \$ 16,410  |
| Other long-term assets | 49,011          | 16,740    |         | 65,751     |
|                        | \$ 65,397       | \$ 16,764 | \$      | \$ 82,161  |

  

|                          |    |    |          |          |
|--------------------------|----|----|----------|----------|
| Contingent consideration | \$ | \$ | \$ (242) | \$ (242) |
|--------------------------|----|----|----------|----------|

At August 30, 2014, the fair value measurement amounts for assets and liabilities recorded in the accompanying Consolidated Balance Sheet consisted of short-term marketable securities of \$10.4 million, which are included within Other current assets and long-term marketable securities of \$74.9 million, which are included in Other long-term assets. The Company's marketable securities are typically valued at the closing price in the principal active market as of the last business day of the quarter or through the use of other market inputs relating to the securities, including benchmark yields and reported trades. A discussion on how the Company's cash flow hedges are valued is included in Note H – Derivative Financial Instruments, while the fair value of the Company's pension plan assets are disclosed in Note L – Pension and Savings Plans.

Effective December 19, 2012, the Company acquired certain assets and liabilities of AutoAnything, an online retailer of specialized automotive products for up to \$150 million, including an initial cash payment of \$115 million, a \$5 million holdback payment for working capital true-ups, and contingent payments totaling up to \$30 million. The contingent consideration is based on the performance of AutoAnything, and is not subject to continued employment by the selling stockholders. Based on specific operating income targets for each year, the sellers can receive up to \$10 million in the first year, and up to \$30 million in the second year, with contingent consideration not exceeding \$30 million in the aggregate. The estimated fair value of the performance-based contingent consideration of \$22.7 million was included as part of the purchase price allocation at the time of acquisition. The Company determined the fair value of the contingent consideration based on a probability-weighted discounted cash flow analysis. The fair value remeasurement is based on significant inputs not observable in the market and thus represents a Level 3 measurement as defined in the fair value hierarchy. In each period, the Company reassesses its current estimates of performance relative to the stated targets and adjusts the liability to fair value.

During the fourth quarter of fiscal 2013, the Company determined AutoAnything was not likely to achieve the operating income targets necessary to earn the contingent consideration. Therefore, the contingent consideration was adjusted to reflect the fair value at August 31, 2013 of \$0.2 million, resulting in a decrease to the contingent consideration liability of \$23.3 million during the fourth quarter of fiscal 2013. As of August 31, 2013, the contingent liability is reflected as a current liability of \$0.1 million in Accrued expenses and other and a non-current liability of \$0.1 million in Other long-term liabilities in the accompanying Consolidated Balance Sheet. The remaining balance of the contingent consideration liability was written off in fiscal 2014. A discussion of the acquisition is included in Note M Acquisition.

**Table of Contents**

The change in the fair value of the contingent consideration liability is summarized as follows:

| <i>(in thousands)</i>                                           | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|-----------------------------------------------------------------|----------------------------|----------------------------|
| Fair value beginning of period                                  | \$ (242)                   | \$                         |
| Fair value of contingent consideration issued during the period |                            | (22,678)                   |
| Change in fair value                                            | 242                        | 22,436                     |
| Fair value end of period                                        | \$                         | \$ (242)                   |

*Non-Financial Assets Measured at Fair Value on a Non-Recurring Basis*

Non-financial assets are required to be measured at fair value on a non-recurring basis in certain circumstances, including the event of impairment. The assets could include assets acquired in an acquisition as well as property, plant and equipment that are determined to be impaired. During the fourth quarter of fiscal 2013, the Company recorded a goodwill impairment charge of \$18.3 million related to the acquisition of AutoAnything and an impairment charge of \$4.1 million of AutoAnything's trade name in order to record these assets at fair value. The fair value remeasurements are based on significant inputs not observable in the market and thus represent a Level 3 measurement as defined in the fair value hierarchy. See Note N Goodwill and Intangibles for further discussion. During fiscal 2014, 2013 and fiscal 2012, the Company did not have any other significant non-financial assets measured at fair value on a non-recurring basis in periods subsequent to initial recognition.

*Financial Instruments not Recognized at Fair Value*

The Company has financial instruments, including cash and cash equivalents, accounts receivable, other current assets and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short maturities. The fair value of the Company's debt is disclosed in Note I Financing.

**Note F Marketable Securities**

The Company's basis for determining the cost of a security sold is the Specific Identification Model. Unrealized gains (losses) on marketable securities are recorded in Accumulated other comprehensive loss. The Company's available-for-sale marketable securities consisted of the following:

| <i>(in thousands)</i>             | <b>Amortized<br/>Cost<br/>Basis</b> | <b>August 30, 2014<br/>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Fair Value</b> |
|-----------------------------------|-------------------------------------|-----------------------------------------------------------|----------------------------------------|-------------------|
| Corporate securities              | \$ 37,265                           | \$ 137                                                    | \$ (15)                                | \$ 37,387         |
| Government bonds                  | 16,822                              | 16                                                        | (1)                                    | 16,837            |
| Mortgage-backed securities        | 8,791                               | 22                                                        | (77)                                   | 8,736             |
| Asset-backed securities and other | 22,260                              | 35                                                        |                                        | 22,295            |

|  |           |        |         |           |
|--|-----------|--------|---------|-----------|
|  | \$ 85,138 | \$ 210 | \$ (93) | \$ 85,255 |
|--|-----------|--------|---------|-----------|

| <i>(in thousands)</i>             | August 31, 2013            |                              |                               | Fair Value |
|-----------------------------------|----------------------------|------------------------------|-------------------------------|------------|
|                                   | Amortized<br>Cost<br>Basis | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |            |
| Corporate securities              | \$ 27,803                  | \$ 148                       | \$ (67)                       | \$ 27,884  |
| Government bonds                  | 21,372                     | 18                           | (67)                          | 21,323     |
| Mortgage-backed securities        | 7,198                      | 24                           | (138)                         | 7,084      |
| Asset-backed securities and other | 25,825                     | 50                           | (5)                           | 25,870     |
|                                   | \$ 82,198                  | \$ 240                       | \$ (277)                      | \$ 82,161  |

**Table of Contents**

The debt securities held at August 30, 2014, had effective maturities ranging from less than one year to approximately 3 years. The Company did not realize any material gains or losses on its sale of marketable securities during fiscal 2014, fiscal 2013, or fiscal 2012.

The Company holds 29 securities that are in an unrealized loss position of approximately \$93 thousand at August 30, 2014. The Company has the intent and ability to hold these investments until recovery of fair value or maturity, and does not deem the investments to be impaired on an other than temporary basis. In evaluating whether the securities are deemed to be impaired on an other than temporary basis, the Company considers factors such as the duration and severity of the loss position, the credit worthiness of the investee, the term to maturity and its intent and ability to hold the investments until maturity or until recovery of fair value.

During the second quarter of fiscal 2014, the Company's insurance captive transferred \$28.2 million of its marketable securities to a trust account to secure its obligations to an insurance company related to future workers compensation and casualty losses. These securities held by the trust account are included above in total marketable securities.

**Note G Accumulated Other Comprehensive Loss**

Accumulated other comprehensive loss includes certain adjustments to pension liabilities, foreign currency translation adjustments, certain activity for interest rate swaps and treasury rate locks that qualify as cash flow hedges and unrealized gains (losses) on available-for-sale securities. Changes in Accumulated other comprehensive loss, consisted of the following:

| <i>(in thousands)</i>                                                            | <b>Pension<br/>Liability</b> | <b>Foreign<br/>Currency <sup>(3)</sup></b> | <b>Net<br/>Unrealized<br/>Gain on<br/>Securities</b> | <b>Derivatives</b> | <b>Total</b> |
|----------------------------------------------------------------------------------|------------------------------|--------------------------------------------|------------------------------------------------------|--------------------|--------------|
| Balance at August 25, 2012                                                       | \$ (93,967)                  | \$ (50,267)                                | \$ 351                                               | \$ (8,130)         | \$ (152,013) |
| Other comprehensive income (loss)<br>before reclassifications                    | 34,178                       | (12,216)                                   | (271)                                                |                    | 21,691       |
| Amounts reclassified from Accumulated<br>other comprehensive loss <sup>(1)</sup> | 8,928 <sup>(2)</sup>         |                                            | (105) <sup>(4)</sup>                                 | 711 <sup>(5)</sup> | 9,534        |
| Balance at August 31, 2013                                                       | (50,861)                     | (62,483)                                   | (25)                                                 | (7,419)            | (120,788)    |
| Other comprehensive (loss) income<br>before reclassifications                    | (17,155)                     | 4,647                                      | 157                                                  |                    | (12,351)     |
| Amounts reclassified from Accumulated<br>other comprehensive loss <sup>(1)</sup> | 4,196 <sup>(2)</sup>         |                                            | (56) <sup>(4)</sup>                                  | 96 <sup>(5)</sup>  | 4,236        |
| Balance at August 30, 2014                                                       | \$ (63,820)                  | \$ (57,836)                                | \$ 76                                                | \$ (7,323)         | \$ (128,903) |

(1) Amounts in parentheses indicate debits to Accumulated other comprehensive loss.

(2) Represents amortization of pension liability adjustments, net of taxes of \$2,683 in fiscal 2014 and \$5,793 in fiscal 2013, which is recorded in Operating, selling, general and administrative expenses on the Consolidated



*Statements of Income. See Note L Pension and Savings Plans for further discussion.*

- (3) *Foreign currency is not shown net of additional U.S. tax as earnings of non-U.S. subsidiaries are intended to be permanently reinvested.*
- (4) *Represents realized (losses) gains on marketable securities, net of taxes of \$30 in fiscal 2014 and \$56 in fiscal 2013, which is recorded in Operating, selling, general, and administrative expenses on the Consolidated Statements of Income. See Note F Marketable Securities for further discussion.*
- (5) *Represents gains and losses on derivatives, net of taxes of \$87 in fiscal 2014 and \$440 in fiscal 2013, which is recorded in Interest expense, net, on the Consolidated Statements of Income. See Note E Derivative Financial Instruments for further discussion.*

The 2014 pension actuarial loss of \$17.2 million and the 2013 pension actuarial gain of \$34.2 million include amounts not yet reflected in periodic pension costs primarily driven by changes in the discount rate.

**Table of Contents****Note H Derivative Financial Instruments**

The Company periodically uses derivatives to hedge exposures to interest rates. The Company does not hold or issue financial instruments for trading purposes. For transactions that meet the hedge accounting criteria, the Company formally designates and documents the instrument as a hedge at inception and quarterly thereafter assesses the hedges to ensure they are effective in offsetting changes in the cash flows of the underlying exposures. Derivatives are recorded in the Company's Consolidated Balance Sheet at fair value, determined using available market information or other appropriate valuation methodologies. In accordance with ASC Topic 815, *Derivatives and Hedging*, the effective portion of a financial instrument's change in fair value is recorded in Accumulated other comprehensive loss for derivatives that qualify as cash flow hedges and any ineffective portion of an instrument's change in fair value is recognized in earnings.

During the fourth quarter of fiscal 2012, the Company entered into two treasury rate locks, each with a notional amount of \$100 million. These agreements were cash flow hedges used to hedge the exposure to variability in future cash flows resulting from changes in variable interest rates related to the \$300 million Senior Note debt issuance in November 2012. The fixed rates of the hedges were 2.07% and 1.92% and were benchmarked based on the 10-year U.S. treasury notes. These locks expired on November 1, 2012 and resulted in a loss of \$5.1 million, which has been deferred in Accumulated other comprehensive loss and will be reclassified to Interest expense over the life of the underlying debt. The hedges remained highly effective until they expired, and no ineffectiveness was recognized in earnings.

During the third quarter of fiscal 2012, the Company entered into two treasury rate locks. These agreements were designated as cash flow hedges and were used to hedge the exposure to variability in future cash flows resulting from changes in variable interest rates related to the \$500 million Senior Note debt issuance in April 2012. The treasury rate locks had notional amounts of \$300 million and \$100 million with associated fixed rates of 2.09% and 2.07% respectively. The locks were benchmarked based on the 10-year U.S. treasury notes. These locks expired on April 20, 2012 and resulted in a loss of \$2.8 million, which has been deferred in Accumulated other comprehensive loss and will be reclassified to Interest expense over the life of the underlying debt. The hedges remained highly effective until they expired, and no ineffectiveness was recognized in earnings.

At August 30, 2014, the Company had \$11.6 million recorded in Accumulated other comprehensive loss related to net realized losses associated with terminated interest rate swap and treasury rate lock derivatives which were designated as hedging instruments. Net losses are amortized into Interest expense over the remaining life of the associated debt. During the fiscal year ended August 30, 2014, the Company reclassified \$182 thousand of net losses from Accumulated other comprehensive loss to Interest expense. In the fiscal year ended August 31, 2013, the Company reclassified \$1.3 million of net losses from Accumulated other comprehensive loss to Interest expense. The Company expects to reclassify \$182 thousand of net losses from Accumulated other comprehensive loss to Interest expense over the next 12 months.

**Table of Contents****Note I Financing**

The Company's debt consisted of the following:

| <i>(in thousands)</i>                                                                                                    | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|--------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|
| 6.500% Senior Notes due January 2014, effective interest rate of 6.63%                                                   | \$                         | \$ 500,000                 |
| 5.750% Senior Notes due January 2015, effective interest rate of 5.89%                                                   | 500,000                    | 500,000                    |
| 5.500% Senior Notes due November 2015, effective interest rate of 4.86%                                                  | 300,000                    | 300,000                    |
| 6.950% Senior Notes due June 2016, effective interest rate of 7.09%                                                      | 200,000                    | 200,000                    |
| 1.300% Senior Notes due January 2017, effective interest rate of 1.43%                                                   | 400,000                    |                            |
| 7.125% Senior Notes due August 2018, effective interest rate of 7.28%                                                    | 250,000                    | 250,000                    |
| 4.000% Senior Notes due November 2020, effective interest rate of 4.43%                                                  | 500,000                    | 500,000                    |
| 3.700% Senior Notes due April 2022, effective interest rate of 3.85%                                                     | 500,000                    | 500,000                    |
| 2.875% Senior Notes due January 2023, effective interest rate of 3.21%                                                   | 300,000                    | 300,000                    |
| 3.125% Senior Notes due July 2023, effective interest rate of 3.26%                                                      | 500,000                    | 500,000                    |
| Commercial paper, weighted average interest rate of 0.27% and 0.29% at August 30, 2014 and August 31, 2013, respectively | 893,800                    | 637,000                    |
| Total debt                                                                                                               | 4,343,800                  | 4,187,000                  |
| Less: Short-term borrowings                                                                                              | 180,910                    | 173,733                    |
| Long-term debt Total debt                                                                                                | \$ 4,162,890               | \$ 4,013,267               |

As of August 30, 2014, \$893.8 million of commercial paper borrowings and \$319.1 million of the 5.750% Senior Notes due January 2015 are classified as long-term in the accompanying Consolidated Balance Sheets as the Company has the ability and intent to refinance on a long-term basis through available capacity in its revolving credit facility. As of August 30, 2014, the Company had \$1.213 billion of availability under its \$1.25 billion revolving credit facility, expiring in September 2017 that would allow it to replace these short-term obligations with long-term financing.

In December 2013, the Company amended and restated its revolving credit facility, increasing the capacity under the revolving credit facility to \$1.25 billion. This credit facility is available to primarily support commercial paper borrowings, letters of credit and other short-term unsecured bank loans. The capacity of the credit facility may be

increased to \$1.5 billion prior to the maturity date at the Company's election and subject to bank credit capacity and approval, may include up to \$200 million in letters of credit and may include up to \$175 million in capital leases each fiscal year. Under the revolving credit facility, the Company may borrow funds consisting of Eurodollar loans or base rate loans. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the revolving credit facility, depending upon the Company's senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The Company also has the option to borrow funds under the terms of a swingline loan subfacility. The revolving credit facility expires in September 2017.

The revolving credit facility agreement requires that the Company's consolidated interest coverage ratio as of the last day of each quarter shall be no less than 2.50:1. This ratio is defined as the ratio of (i) consolidated earnings before interest, taxes and rents to (ii) consolidated interest expense plus consolidated rents. The Company's consolidated interest coverage ratio as of August 30, 2014 was 4.95:1.

In addition to the revolving credit facility, the Company also maintains a letter of credit facility that allows it to request the participating bank to issue letters of credit on its behalf up to an aggregate amount of \$100 million. As of August 30, 2014, the Company has \$100.0 million in letters of credit outstanding under the letter of credit facility, which expires in June 2016.

In addition to the outstanding letters of credit issued under the committed facilities discussed above, the Company had \$31.4 million in letters of credit outstanding as of August 30, 2014. These letters of credit have various maturity dates and were issued on an uncommitted basis.

**Table of Contents**

On January 14, 2014, the Company issued \$400 million in 1.300% Senior Notes due January 2017 under its shelf registration statement filed with the SEC on April 17, 2012 (the Shelf Registration). The Shelf Registration allows the Company to sell an indeterminate amount in debt securities to fund general corporate purposes, including repaying, redeeming or repurchasing outstanding debt and for working capital, capital expenditures, new store openings, stock repurchases and acquisitions. Proceeds from the debt issuance on January 14, 2014, were used to repay a portion of the \$500 million in 6.500% Senior Notes due January 2014. The Company used commercial paper borrowings to repay the remainder of the 6.500% Senior Notes.

On April 29, 2013, the Company issued \$500 million in 3.125% Senior Notes due July 2023 under its Shelf Registration. Proceeds from the debt issuance on April 29, 2013, were used to repay a portion of the outstanding commercial paper borrowings, which were used to repay the \$200 million in 4.375% Senior Notes due June 2013, and for general corporate purposes.

On November 13, 2012, the Company issued \$300 million in 2.875% Senior Notes due January 2023 under its Shelf Registration. Proceeds from the debt issuance on November 13, 2012, were used to repay a portion of the outstanding commercial paper borrowings, which were used to repay the \$300 million in 5.875% Senior Notes due in October 2012, and for general corporate purposes.

The 5.750% Senior Notes issued in July 2009 and 7.125% Senior Notes issued during August 2008, are subject to an interest rate adjustment if the debt ratings assigned to the Notes are downgraded. Further, all senior notes issued since August 2008 contain a provision that repayment of the notes may be accelerated if we experience a change in control (as defined in the agreements). Our borrowings under our other senior notes contain minimal covenants, primarily restrictions on liens. Under our other borrowing arrangements, covenants include limitations on total indebtedness, restrictions on liens, a minimum fixed charge coverage ratio and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. All of the repayment obligations under our borrowing arrangements may be accelerated and come due prior to the scheduled payment date if covenants are breached or an event of default occurs.

As of August 30, 2014, the Company was in compliance with all covenants related to its borrowing arrangements. All of the Company's debt is unsecured. Scheduled maturities of debt are as follows:

| <i>(in thousands)</i> | <b>Scheduled<br/>Maturities</b> |
|-----------------------|---------------------------------|
| 2015                  | \$ 1,393,800                    |
| 2016                  | 500,000                         |
| 2017                  | 400,000                         |
| 2018                  | 250,000                         |
| 2019                  |                                 |
| Thereafter            | 1,800,000                       |
|                       | <b>\$ 4,343,800</b>             |

The fair value of the Company's debt was estimated at \$4.480 billion as of August 30, 2014, and \$4.259 billion as of August 31, 2013, based on the quoted market prices for the same or similar issues or on the current rates available to the Company for debt of the same terms (Level 2). Such fair value is greater than the carrying value of debt by \$136.6

million at August 30, 2014 and \$72.2 million at August 31, 2013.

**Table of Contents****Note J Interest Expense**

Net interest expense consisted of the following:

| <i>(in thousands)</i> | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|-----------------------|----------------------------|-------------------------------------------|----------------------------|
| Interest expense      | \$ 170,400                 | \$ 188,324                                | \$ 178,547                 |
| Interest income       | (1,850)                    | (1,606)                                   | (1,397)                    |
| Capitalized interest  | (1,041)                    | (1,303)                                   | (1,245)                    |
|                       | \$ 167,509                 | \$ 185,415                                | \$ 175,905                 |

**Note K Stock Repurchase Program**

During 1998, the Company announced a program permitting the Company to repurchase a portion of its outstanding shares not to exceed a dollar maximum established by the Board. The program was last amended on June 17, 2014 to increase the repurchase authorization to \$14.9 billion from \$14.15 billion. From January 1998 to August 30, 2014, the Company has repurchased a total of 136.9 million shares at an aggregate cost of \$14.031 billion.

The Company's share repurchase activity consisted of the following:

| <i>(in thousands)</i> | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|-----------------------|----------------------------|-------------------------------------------|----------------------------|
| Amount                | \$ 1,099,212               | \$ 1,387,315                              | \$ 1,362,869               |
| Shares                | 2,232                      | 3,511                                     | 3,795                      |

During the fiscal year 2014, the Company retired 3.2 million shares of treasury stock which had previously been repurchased under the Company's share repurchase program. The retirement increased Retained deficit by \$1.220 billion and decreased Additional paid-in capital by \$74.0 million. During the comparable prior year period, the Company retired 3.9 million shares of treasury stock, which increased Retained deficit by \$1.362 billion and decreased Additional paid-in capital by \$75.7 million.

Subsequent to August 30, 2014, the Company has repurchased 374,601 shares of common stock at an aggregate cost of \$190.9 million.

**Note L Pension and Savings Plans**

Prior to January 1, 2003, substantially all full-time employees were covered by a defined benefit pension plan. The benefits under the plan were based on years of service and the employee's highest consecutive five-year average compensation. On January 1, 2003, the plan was frozen. Accordingly, pension plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan.

On January 1, 2003, the Company's supplemental defined benefit pension plan for certain highly compensated employees was also frozen. Accordingly, plan participants will earn no new benefits under the plan formula and no new participants will join the pension plan.

The Company has recognized the unfunded status of the defined pension plans in its Consolidated Balance Sheets, which represents the difference between the fair value of pension plan assets and the projected benefit obligations of its defined benefit pension plans. The net unrecognized actuarial losses and unrecognized prior service costs are recorded in Accumulated other comprehensive loss. These amounts will be subsequently recognized as net periodic pension expense pursuant to the Company's historical accounting policy for amortizing such amounts. Further, actuarial gains and losses that arise in subsequent periods and are not recognized as net periodic pension



---

**Table of Contents**

expense in the same periods will be recognized as a component of other comprehensive income. Those amounts will be subsequently recognized as a component of net periodic pension expense on the same basis as the amounts previously recognized in Accumulated other comprehensive loss.

The Company's investment strategy for pension plan assets is to utilize a diversified mix of domestic and international equity and fixed income portfolios to earn a long-term investment return that meets the Company's pension plan obligations. The pension plan assets are invested primarily in listed securities, and the pension plans hold only a minimal investment in AutoZone common stock that is entirely at the discretion of third-party pension fund investment managers. The Company's largest holding classes, fixed income bonds and U.S. equities, are invested with a fund manager that holds diversified portfolios. Accordingly, the Company does not have any significant concentrations of risk in particular securities, issuers, sectors, industries or geographic regions. Alternative investment strategies are in the process of being liquidated and constitute less than 1% of the pension plan assets. The Company's investment managers are prohibited from using derivatives for speculative purposes and are not permitted to use derivatives to leverage a portfolio.

The following is a description of the valuation methodologies used for the Company's investments measured at fair value:

*U.S., international, emerging, and high yield equities* These investments are commingled funds and are valued using the net asset values, which are determined by valuing investments at the closing price or last trade reported on the major market on which the individual securities are traded. These investments are subject to annual audits.

*Alternative investments* This category represents a hedge fund of funds made up of 9 different hedge fund managers diversified over 4 different hedge strategies. The fair value of the hedge fund of funds is determined using valuations provided by the third party administrator for each of the underlying funds.

*Fixed income securities* The fair values of corporate, U.S. government securities and other fixed income securities are estimated by using bid evaluation pricing models or quoted prices of securities with similar characteristics.

*Cash and cash equivalents* These investments include cash equivalents valued using exchange rates provided by an industry pricing vendor and commingled funds valued using the net asset value. These investments also include cash.

**Table of Contents**

The fair values of investments by level and asset category and the weighted-average asset allocations of the Company's pension plans at the measurement date are presented in the following table:

| <i>(in thousands)</i>     | <b>August 30, 2014</b> |                         |               |                             |                |                |
|---------------------------|------------------------|-------------------------|---------------|-----------------------------|----------------|----------------|
|                           | <b>Fair Value</b>      | <b>Asset Allocation</b> |               | <b>Fair Value Hierarchy</b> |                |                |
|                           |                        | <b>Actual</b>           | <b>Target</b> | <b>Level 1</b>              | <b>Level 2</b> | <b>Level 3</b> |
| U.S. equities             | \$ 70,021              | 28.8%                   | 25.8%         | \$                          | \$ 70,021      | \$             |
| International equities    | 45,521                 | 18.7                    | 17.2          |                             | 45,521         |                |
| Emerging equities         | 24,187                 | 9.9                     | 8.5           |                             | 24,187         |                |
| High yield securities     | 22,647                 | 9.3                     | 8.5           |                             | 22,647         |                |
| Alternative investments   | 803                    | 0.3                     |               |                             |                | 803            |
| Fixed income securities   | 67,652                 | 27.8                    | 40.0          |                             | 67,652         |                |
| Cash and cash equivalents | 12,576                 | 5.2                     |               |                             | 12,576         |                |
|                           | \$ 243,407             | 100.0%                  | 100.0%        | \$                          | \$ 242,604     | \$ 803         |

| <i>(in thousands)</i>     | <b>August 31, 2013</b> |                         |               |                             |                |                |
|---------------------------|------------------------|-------------------------|---------------|-----------------------------|----------------|----------------|
|                           | <b>Fair Value</b>      | <b>Asset Allocation</b> |               | <b>Fair Value Hierarchy</b> |                |                |
|                           |                        | <b>Actual</b>           | <b>Target</b> | <b>Level 1</b>              | <b>Level 2</b> | <b>Level 3</b> |
| U.S. equities             | \$ 57,931              | 27.9%                   | 30.0%         | \$                          | \$ 57,931      | \$             |
| International equities    | 38,145                 | 18.3                    | 20.0          |                             | 38,145         |                |
| Emerging equities         | 19,030                 | 9.1                     | 10.0          |                             | 19,030         |                |
| High yield securities     | 19,858                 | 9.5                     | 10.0          |                             | 19,858         |                |
| Alternative investments   | 1,226                  | 0.6                     |               |                             |                | 1,226          |
| Fixed income securities   | 59,500                 | 28.6                    | 30.0          |                             | 59,500         |                |
| Cash and cash equivalents | 12,430                 | 6.0                     |               |                             | 12,430         |                |
|                           | \$ 208,120             | 100.0%                  | 100.0%        | \$                          | \$ 206,894     | \$ 1,226       |

The asset allocations in the charts above include \$12.6 million and \$11.0 million in cash contributions made prior to the balance sheet date of August 30, 2014, and August 31, 2013, respectively. Subsequent to August 30, 2014, and August 31, 2013, these cash contributions were allocated to the pension plan investments in accordance with the targeted asset allocation.

In August 2014, the Company's Investment Committee approved a revised asset allocation target for the investments held by the pension plan. Based on the revised asset allocation target, the expected long-term rate of return on plan assets changed from 7.5% for the year ended August 30, 2014, to 7.0% for the year ending August 29, 2015.

The change in fair value of Level 3 assets that use significant unobservable inputs is presented in the following table:

|                                |                 | <b>Level<br/>3<br/>Assets</b> |
|--------------------------------|-----------------|-------------------------------|
| <i>(in thousands)</i>          |                 |                               |
| Beginning balance              | August 31, 2013 | \$ 1,226                      |
| Actual return on plan assets:  |                 |                               |
| Assets held at August 30, 2014 |                 | (25)                          |
| Assets sold during the year    |                 | (11)                          |
| Sales and settlements          |                 | (387)                         |
| Ending balance                 | August 30, 2014 | \$ 803                        |

**Table of Contents**

The following table sets forth the plans' funded status and amounts recognized in the Company's Consolidated Balance Sheets:

| <i>(in thousands)</i>                                                                                                                                                                      | <b>August 30,<br/>2014</b> | <b>August 31,<br/>2013</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|
| <b>Change in Projected Benefit Obligation:</b>                                                                                                                                             |                            |                            |
| Projected benefit obligation at beginning of year                                                                                                                                          | \$ 256,780                 | \$ 305,206                 |
| Interest cost                                                                                                                                                                              | 13,070                     | 11,746                     |
| Actuarial losses (gains)                                                                                                                                                                   | 38,659                     | (53,756)                   |
| Benefits paid                                                                                                                                                                              | (7,543)                    | (6,416)                    |
| Benefit obligations at end of year                                                                                                                                                         | \$ 300,966                 | \$ 256,780                 |
| <b>Change in Plan Assets:</b>                                                                                                                                                              |                            |                            |
| Fair value of plan assets at beginning of year                                                                                                                                             | \$ 208,120                 | \$ 181,409                 |
| Actual return on plan assets                                                                                                                                                               | 25,920                     | 16,218                     |
| Employer contributions                                                                                                                                                                     | 16,910                     | 16,909                     |
| Benefits paid                                                                                                                                                                              | (7,543)                    | (6,416)                    |
| Fair value of plan assets at end of year                                                                                                                                                   | \$ 243,407                 | \$ 208,120                 |
| <b>Amount Recognized in the Statement of Financial Position:</b>                                                                                                                           |                            |                            |
| Current liabilities                                                                                                                                                                        | \$ (192)                   | \$ (124)                   |
| Long-term liabilities                                                                                                                                                                      | (57,367)                   | (48,536)                   |
| Net amount recognized                                                                                                                                                                      | \$ (57,559)                | \$ (48,660)                |
| <b>Amount Recognized in Accumulated Other Comprehensive Loss and not yet reflected in Net Periodic Benefit Cost:</b>                                                                       |                            |                            |
| Net actuarial loss                                                                                                                                                                         | \$ (104,847)               | \$ (83,601)                |
| Accumulated other comprehensive loss                                                                                                                                                       | \$ (104,847)               | \$ (83,601)                |
| <b>Amount Recognized in Accumulated Other Comprehensive Loss and not yet reflected in Net Periodic Benefit Cost and expected to be amortized in next year's Net Periodic Benefit Cost:</b> |                            |                            |
| Net actuarial loss                                                                                                                                                                         | \$ (8,941)                 | \$ (6,879)                 |
| Amount recognized                                                                                                                                                                          | \$ (8,941)                 | \$ (6,879)                 |



**Table of Contents**

Net periodic benefit expense consisted of the following:

| <i>(in thousands)</i>           | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|---------------------------------|----------------------------|-------------------------------------------|----------------------------|
| Interest cost                   | \$ 13,070                  | \$ 11,746                                 | \$ 12,214                  |
| Expected return on plan assets  | (15,386)                   | (13,617)                                  | (11,718)                   |
| Recognized net actuarial losses | 6,879                      | 14,721                                    | 9,795                      |
| Net periodic benefit expense    | \$ 4,563                   | \$ 12,850                                 | \$ 10,291                  |

The actuarial assumptions used in determining the projected benefit obligation include the following:

|                                                  | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|--------------------------------------------------|----------------------------|-------------------------------------------|----------------------------|
| Weighted average discount rate                   | 4.28%                      | 5.19%                                     | 3.90%                      |
| Expected long-term rate of return on plan assets | 7.50%                      | 7.50%                                     | 7.50%                      |

As the plan benefits are frozen, increases in future compensation levels no longer impact the calculation and there is no service cost. The discount rate is determined as of the measurement date and is based on the calculated yield of a portfolio of high-grade corporate bonds with cash flows that generally match the Company's expected benefit payments in future years. The expected long-term rate of return on plan assets is based on the historical relationships between the investment classes and the capital markets, updated for current conditions.

The Company makes annual contributions in amounts at least equal to the minimum funding requirements of the Employee Retirement Income Security Act of 1974. The Company contributed \$16.9 million to the plans in fiscal 2014, \$16.9 million to the plans in fiscal 2013 and \$15.4 million to the plans in fiscal 2012. The Company expects to contribute approximately \$2.6 million to the plans in fiscal 2015; however, a change to the expected cash funding may be impacted by a change in interest rates or a change in the actual or expected return on plan assets.

Based on current assumptions about future events, benefit payments are expected to be paid as follows for each of the following fiscal years. Actual benefit payments may vary significantly from the following estimates:

| <i>(in thousands)</i> | <b>Benefit<br/>Payments</b> |
|-----------------------|-----------------------------|
| 2015                  | \$ 16,979                   |
| 2016                  | 10,085                      |
| 2017                  | 10,789                      |
| 2018                  | 11,510                      |
| 2019                  | 12,125                      |

2020 2024

69,765

The Company has a 401(k) plan that covers all domestic employees who meet the plan's participation requirements. The plan features include Company matching contributions, immediate 100% vesting of Company contributions and a savings option up to 25% of qualified earnings. The Company makes matching contributions, per pay period, up to a specified percentage of employees' contributions as approved by the Board. The Company made matching contributions to employee accounts in connection with the 401(k) plan of \$15.6 million in fiscal 2014, \$14.1 million in fiscal 2013 and \$14.4 million in fiscal 2012.

**Table of Contents****Note M Acquisition**

Effective December 19, 2012, the Company acquired certain assets and liabilities of AutoAnything, an online retailer of specialized automotive products for up to \$150 million, including an initial cash payment of \$115 million, up to a \$5 million holdback payment for working capital true-ups, and contingent payments not to exceed \$30 million. During the third quarter of fiscal 2013, the Company paid the holdback payment for working capital true-ups of \$1.1 million. With this acquisition, the Company expects to bolster its online presence in the automotive accessory and performance markets. The results of operations from AutoAnything have been included in the Company's Other business activities since the date of acquisition. Pro forma results of operations related to the acquisition of AutoAnything are not presented as AutoAnything's results are not material to the Company's results of operations. The purchase price allocation resulted in goodwill of \$83.4 million and intangible assets totaling \$58.7 million. Goodwill generated from the acquisition is tax deductible and is primarily attributable to expected synergies and the assembled workforce. The contingent consideration is based on the achievement of certain performance metrics through calendar year 2014 with any earned payments due during the first calendar quarter of 2014 and 2015. The fair value of the contingent consideration as of the acquisition date was \$22.7 million.

During the fourth quarter of fiscal 2013, the Company determined AutoAnything was not likely to achieve the operating income targets necessary to earn the contingent consideration. Therefore, the contingent consideration was adjusted to reflect the fair value at August 31, 2013, of \$0.2 million, resulting in a decrease in the contingent consideration liability of \$23.3 million during the fourth quarter of fiscal 2013. The remaining balance of the contingent consideration liability was written off in fiscal 2014. See Note E Fair Value Measurements for further discussion.

**Note N Goodwill and Intangibles**

The changes in the carrying amount of goodwill are as follows:

| <i>(in thousands)</i>                             | <b>Auto<br/>Parts<br/>Stores</b> | <b>Other</b> | <b>Total</b> |
|---------------------------------------------------|----------------------------------|--------------|--------------|
| Net balance as of August 26, 2012                 | \$ 302,645                       | \$           | \$ 302,645   |
| Goodwill added through acquisition <sup>(1)</sup> |                                  | 83,440       | 83,440       |
| Goodwill adjustments <sup>(2)</sup>               |                                  | (18,256)     | (18,256)     |
| Net balance as of August 31, 2013                 | 302,645                          | 65,184       | 367,829      |
| Goodwill adjustments <sup>(2)</sup>               |                                  |              |              |
| Net balance as of August 30, 2014                 | \$ 302,645                       | \$ 65,184    | \$ 367,829   |

(1) See Note M for discussion of the acquisition completed during the second quarter of fiscal 2013

(2) Total accumulated goodwill impairment for both August 30, 2014 and August 31, 2013 is \$18.3 million

The Company performs its annual goodwill and intangibles impairment test in the fourth quarter of each fiscal year. In the fourth quarter of fiscal 2014, the Company concluded that its goodwill was not impaired. During the fourth quarter



of fiscal 2013, the Company determined it was more likely than not that the goodwill attributed to AutoAnything was impaired. Accordingly, the Company performed a goodwill impairment test by comparing the fair value of the reporting unit with its carrying amount, including goodwill. The Company uses the discounted cash flow methodology to determine fair value as it is considered to be the most reliable indicator of the fair values of the business. Because the fair value of the reporting unit was lower than its carrying value, the Company recorded a goodwill impairment charge of \$18.3 million during the fourth quarter of fiscal 2013.

**Table of Contents**

The carrying amounts of intangible assets are included in Other long-term assets as follows:

| (in thousands)                              | Estimated<br>Useful<br>Life | August 30, 2014             |                             | Net<br>Carrying<br>Amount |
|---------------------------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------------|
|                                             |                             | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |                           |
| Amortizing intangible assets:               |                             |                             |                             |                           |
| Technology                                  | 3-5 years                   | \$ 10,570                   | \$ (3,528)                  | \$ 7,042                  |
| Noncompete agreements                       | 5 years                     | 1,300                       | (443)                       | 857                       |
| Customer relationships                      | 3-10 years                  | 48,376                      | (6,007)                     | 42,369                    |
|                                             |                             | \$ 60,246                   | \$ (9,978)                  | 50,268                    |
| Non-amortizing intangible asset:            |                             |                             |                             |                           |
| Trade name                                  |                             |                             |                             | 24,600                    |
| Total intangible assets other than goodwill |                             |                             |                             | \$ 74,868                 |

|                                             |                       | August 31, 2013       |                          |                     |
|---------------------------------------------|-----------------------|-----------------------|--------------------------|---------------------|
| (in thousands)                              | Estimated Useful Life | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Amortizing intangible assets:               |                       |                       |                          |                     |
| Technology                                  | 5 years               | \$ 9,700              | \$ (1,365)               | \$ 8,335            |
| Noncompete agreements                       | 5 years               | 1,300                 | (183)                    | 1,117               |
| Customer relationships                      | 10 years              | 19,000                | (1,336)                  | 17,664              |
|                                             |                       | \$ 30,000             | \$ (2,884)               | 27,116              |
| Non-amortizing intangible asset:            |                       |                       |                          |                     |
| Trade name                                  |                       |                       |                          | 24,600              |
| Total intangible assets other than goodwill |                       |                       |                          | \$ 51,716           |

During fiscal year 2014, the Company purchased \$30.2 million of intangible assets relating to the rights to certain customer relationships and technology assets relating to its ALLDATA operations.

As part of its annual impairment test, the Company evaluates the AutoAnything trade name for impairment in the fourth quarter of each fiscal year. In the fourth quarter of fiscal 2014, the Company concluded that AutoAnything's trade name was not impaired. During the fourth quarter of fiscal 2013, based on the Company's evaluation of the future discounted cash flows of AutoAnything's trade name as compared to its carrying value, it was determined that AutoAnything's trade name was impaired. The Company recorded an impairment charge of \$4.1 million during the fourth quarter of fiscal 2013 related to the trade name. Trade name at August 30, 2014 and August 31, 2013 reflects a

total accumulated impairment of \$4.1 million.

Amortization expense of intangible assets for the year ended August 30, 2014 and August 31, 2013 was \$7.1 million and \$2.9 million, respectively.

Total future amortization expense for intangible assets that have finite lives, based on the existing intangible assets and their current estimated useful lives as of August 30, 2014, is estimated as follows:

| <i>(in thousands)</i> | <b>Total</b>     |
|-----------------------|------------------|
| 2015                  | \$ 8,618         |
| 2016                  | 8,618            |
| 2017                  | 8,353            |
| 2018                  | 6,725            |
| 2019                  | 6,073            |
| Thereafter            | 11,881           |
|                       | <b>\$ 50,268</b> |

**Table of Contents****Note O Leases**

The Company leases some of its retail stores, distribution centers, facilities, land and equipment, including vehicles. Other than vehicle leases, most of the leases are operating leases, which include renewal options made at the Company's election and provisions for percentage rent based on sales. Rental expense was \$253.8 million in fiscal 2014, \$246.3 million in fiscal 2013, and \$229.4 million in fiscal 2012. Percentage rentals were insignificant.

The Company has a fleet of vehicles used for delivery to its commercial customers and stores and travel for members of field management. The majority of these vehicles are held under capital lease. At August 30, 2014, the Company had capital lease assets of \$121.2 million, net of accumulated amortization of \$53.6 million, and capital lease obligations of \$119.6 million, of which \$36.5 million is classified as Accrued expenses and other as it represents the current portion of these obligations. At August 31, 2013, the Company had capital lease assets of \$107.5 million, net of accumulated amortization of \$44.8 million, and capital lease obligations of \$106.2 million, of which \$32.2 million was classified as Accrued expenses and other.

The Company records rent for all operating leases on a straight-line basis over the lease term, including any reasonably assured renewal periods and the period of time prior to the lease term that the Company is in possession of the leased space for the purpose of installing leasehold improvements. Differences between recorded rent expense and cash payments are recorded as a liability in Accrued expenses and other and Other long-term liabilities in the accompanying Consolidated Balance Sheets, based on the terms of the lease. The deferred rent approximated \$104.6 million on August 30, 2014, and \$96.5 million on August 31, 2013.

Future minimum annual rental commitments under non-cancelable operating leases and capital leases were as follows at the end of fiscal 2014:

| <i>(in thousands)</i>                                  | <b>Operating<br/>Leases</b> | <b>Capital<br/>Leases</b> |
|--------------------------------------------------------|-----------------------------|---------------------------|
| 2015                                                   | \$ 244,535                  | \$ 36,505                 |
| 2016                                                   | 236,869                     | 36,093                    |
| 2017                                                   | 221,171                     | 27,896                    |
| 2018                                                   | 204,744                     | 16,318                    |
| 2019                                                   | 185,442                     | 6,013                     |
| Thereafter                                             | 942,498                     |                           |
| <b>Total minimum payments required</b>                 | <b>\$ 2,035,259</b>         | <b>122,825</b>            |
| Less: Interest                                         |                             | (3,222)                   |
| <b>Present value of minimum capital lease payments</b> |                             | <b>\$ 119,603</b>         |

In connection with the Company's December 2001 sale of the TruckPro business, the Company subleased some properties to the purchaser for an initial term of not less than 20 years. The Company's remaining aggregate rental obligation at August 30, 2014 of \$13.9 million is included in the above table, but the obligation is entirely offset by the sublease rental agreement.

**Note P Commitments and Contingencies**

Construction commitments, primarily for new stores, totaled approximately \$36.3 million at August 30, 2014.

The Company had \$135.9 million in outstanding standby letters of credit and \$28.1 million in surety bonds as of August 30, 2014, which all have expiration periods of less than one year. A substantial portion of the outstanding standby letters of credit (which are primarily renewed on an annual basis) and surety bonds are used to cover reimbursement obligations to our workers' compensation carriers. There are no additional contingent liabilities associated with these instruments as the underlying liabilities are already reflected in the consolidated balance sheet. The standby letters of credit and surety bonds arrangements have automatic renewal clauses.

**Table of Contents****Note Q    Litigation**

In 2004, the Company acquired a store site in Mount Ephraim, New Jersey that had previously been the site of a gasoline service station and contained evidence of groundwater contamination. Upon acquisition, the Company voluntarily reported the groundwater contamination issue to the New Jersey Department of Environmental Protection and entered into a Voluntary Remediation Agreement providing for the remediation of the contamination associated with the property. The Company has conducted and paid for (at an immaterial cost to the Company) remediation of contamination on the property. The Company is also investigating, and will be addressing, potential vapor intrusion impacts in downgradient residences and businesses. The New Jersey Department of Environmental Protection has asserted, in a Directive and Notice to Insurers dated February 19, 2013 and again in an Amended Directive and Notice to Insurers dated January 13, 2014 (collectively the Directives), that the Company is liable for the downgradient impacts under a joint and severable liability theory. The Company has contested any such assertions due to the existence of other entities/sources of contamination, some of which are named in the Directives, in the area of the property. Pursuant to the Voluntary Remediation Agreement, upon completion of all remediation required by the agreement, the Company believes it should be eligible to be reimbursed up to 75 percent of qualified remediation costs by the State of New Jersey. The Company has asked the state for clarification that the agreement applies to off-site work, and the state is considering the request. Although the aggregate amount of additional costs that the Company may incur pursuant to the remediation cannot currently be ascertained, the Company does not currently believe that fulfillment of its obligations under the agreement or otherwise will result in costs that are material to its financial condition, results of operations or cash flow.

In July 2014, the Company received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. The Company is cooperating fully with the request and cannot predict the ultimate outcome of these efforts.

The Company is involved in various other legal proceedings incidental to the conduct of its business, including several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. The Company does not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to the Company's financial condition, results of operations or cash flows.

**Note R    Segment Reporting**

Three of the Company's operating segments (Domestic Auto Parts, Mexico and Brazil) are aggregated as one reportable segment: Auto Parts Stores. The criteria the Company used to identify the reportable segment are primarily the nature of the products the Company sells and the operating results that are regularly reviewed by the Company's chief operating decision maker to make decisions about the resources to be allocated to the business units and to assess performance. The accounting policies of the Company's reportable segment are the same as those described in Note A.

The Auto Parts Stores segment is a retailer and distributor of automotive parts and accessories through the Company's 5,391 stores in the United States, Puerto Rico, Mexico and Brazil. Each store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products.

The Other category reflects business activities of three operating segments that are not separately reportable due to the materiality of these operating segments. The operating segments include ALLDATA, which produces, sells and

maintains diagnostic and repair information software used in the automotive repair industry; E-commerce, which includes direct sales to customers through [www.autozone.com](http://www.autozone.com); and AutoAnything, which includes direct sales to customers through [www.autoanything.com](http://www.autoanything.com).

**Table of Contents**

The Company evaluates its reportable segment primarily on the basis of net sales and segment profit, which is defined as gross profit. The following table shows segment results for the following fiscal years:

| <i>(in thousands)</i>                                   | <b>August 30,<br/>2014</b> | <b>Year Ended<br/>August 31,<br/>2013</b> | <b>August 25,<br/>2012</b> |
|---------------------------------------------------------|----------------------------|-------------------------------------------|----------------------------|
| <b>Net Sales:</b>                                       |                            |                                           |                            |
| Auto Parts Stores                                       | \$ 9,132,169               | \$ 8,858,723                              | \$ 8,422,559               |
| Other                                                   | 343,144                    | 288,807                                   | 181,304                    |
| Total                                                   | \$ 9,475,313               | \$ 9,147,530                              | \$ 8,603,863               |
| <b>Segment Profit:</b>                                  |                            |                                           |                            |
| Auto Parts Stores                                       | \$ 4,744,501               | \$ 4,568,190                              | \$ 4,292,474               |
| Other                                                   | 190,406                    | 172,745                                   | 139,562                    |
| Gross profit                                            | 4,934,907                  | 4,740,935                                 | 4,432,036                  |
| Operating, selling, general and administrative expenses | (3,104,684)                | (2,967,837)                               | (2,803,145)                |
| Interest expense, net                                   | (167,509)                  | (185,415)                                 | (175,905)                  |
| Income before income taxes                              | \$ 1,662,714               | \$ 1,587,683                              | \$ 1,452,986               |
| <b>Segment Assets:</b>                                  |                            |                                           |                            |
| Auto Parts Stores                                       | \$ 7,300,360               | \$ 6,719,885                              | \$ 6,214,688               |
| Other                                                   | 217,498                    | 172,204                                   | 50,951                     |
| Total                                                   | \$ 7,517,858               | \$ 6,892,089                              | \$ 6,265,639               |
| <b>Capital Expenditures:</b>                            |                            |                                           |                            |
| Auto Parts Stores                                       | \$ 423,951                 | \$ 402,028                                | \$ 364,361                 |
| Other                                                   | 14,165                     | 12,423                                    | 13,693                     |
| Total                                                   | \$ 438,116                 | \$ 414,451                                | \$ 378,054                 |
| <b>Auto Parts Stores Sales by Product Grouping:</b>     |                            |                                           |                            |
| Failure                                                 | \$ 4,274,528               | \$ 4,214,642                              | \$ 3,793,963               |
| Maintenance items                                       | 3,362,969                  | 3,224,229                                 | 3,196,807                  |
| Discretionary                                           | 1,494,672                  | 1,419,852                                 | 1,431,789                  |
| Auto Parts Stores net sales                             | \$ 9,132,169               | \$ 8,858,723                              | \$ 8,422,559               |





**Table of Contents****Note S Quarterly Summary<sup>(1)</sup>**

(Unaudited)

|                                              | Twelve Weeks Ended |                   |              | Sixteen Weeks Ended            |
|----------------------------------------------|--------------------|-------------------|--------------|--------------------------------|
|                                              | November 23, 2013  | February 15, 2014 | May 10, 2014 | August 30, 2014 <sup>(2)</sup> |
| <i>(in thousands, except per share data)</i> |                    |                   |              |                                |
| Net sales                                    | \$ 2,093,578       | \$ 1,990,494      | \$ 2,341,545 | \$ 3,049,696                   |
| Gross profit                                 | 1,085,697          | 1,037,035         | 1,216,958    | 1,595,216                      |
| Operating profit                             | 383,726            | 337,344           | 478,952      | 630,201                        |
| Income before income taxes                   | 341,295            | 297,854           | 442,790      | 580,775                        |
| Net income                                   | 218,087            | 192,830           | 285,157      | 373,671                        |
| Basic earnings per share                     | 6.39               | 5.73              | 8.62         | 11.50                          |
| Diluted earnings per share                   | 6.29               | 5.63              | 8.46         | 11.28                          |

|                                              | Twelve Weeks Ended |                  |              | Seventeen Weeks Ended          |
|----------------------------------------------|--------------------|------------------|--------------|--------------------------------|
|                                              | November 17, 2012  | February 9, 2013 | May 4, 2013  | August 31, 2013 <sup>(2)</sup> |
| <i>(in thousands, except per share data)</i> |                    |                  |              |                                |
| Net sales                                    | \$ 1,991,040       | \$ 1,855,198     | \$ 2,205,878 | \$ 3,095,414                   |
| Gross profit                                 | 1,031,866          | 961,981          | 1,142,713    | 1,604,376                      |
| Operating profit                             | 363,276            | 317,571          | 456,030      | 636,220                        |
| Income before income taxes                   | 322,172            | 276,248          | 413,939      | 575,324                        |
| Net income                                   | 203,452            | 176,247          | 265,583      | 371,199                        |
| Basic earnings per share                     | 5.52               | 4.86             | 7.39         | 10.59                          |
| Diluted earnings per share                   | 5.41               | 4.78             | 7.27         | 10.42                          |

- (1) The sum of quarterly amounts may not equal the annual amounts reported due to rounding. In addition, the earnings per share amounts are computed independently for each quarter while the full year is based on the annual weighted average shares outstanding.
- (2) The fourth quarter for fiscal 2014 is based on a 16-week period while fiscal 2013 is based on a 17-week period. All other quarters presented are based on a 12-week period.

**Note T Subsequent Event**

Subsequent to August 30, 2014, the Company purchased Interamerican Motor Corporation ( IMC ), the second largest distributor of OE quality import replacement parts in the United States, for approximately \$80 million. IMC specializes in parts coverage for European and Asian cars, and it currently operates 17 branches. The transaction closed on September 27, 2014, and was financed with commercial paper borrowings.

**Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

**Item 9A. Controls and Procedures**

As of August 30, 2014, an evaluation was performed under the supervision and with the participation of AutoZone's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as amended. Based on that evaluation, our management, including the Chief Executive Officer and the Chief Financial Officer, concluded that our disclosure controls and procedures were effective. During or subsequent to the quarter ended August 30, 2014, there were no changes in our internal controls that have materially affected or are reasonably likely to materially affect, internal controls over financial reporting.

**Table of Contents**

During the year ended August 30, 2014, we implemented several modules of a new accounting system, including a general ledger, accounts payable, fixed assets, and an accounts receivable module. The internal controls over financial reporting affected by this implementation were evaluated for design and found to be effective. Prior to implementation of the modules, user acceptance testing was performed to ensure the system was functioning as designed.

Post-implementation reviews have been and will continue to be conducted by management to ensure that the internal controls surrounding the system implementation processes, key applications and the financial close process are properly designed and are operating effectively.

**Item 9B. Other Information**

Not applicable.

**Table of Contents**

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

The information set forth in Part I of this document in the section entitled Executive Officers of the Registrant, is incorporated herein by reference in response to this item. Additionally, the information contained in AutoZone, Inc.'s Proxy Statement dated October 27, 2014, in the sections entitled Proposal 1 Election of Directors and Section 16(a) Beneficial Ownership Reporting Compliance, is incorporated herein by reference in response to this item.

The Company has adopted a Code of Ethical Conduct for Financial Executives that applies to its chief executive officer, chief financial officer, chief accounting officer and other financial executives. The Company has filed a copy of this Code of Ethical Conduct as Exhibit 14.1 to this Form 10-K. The Company has also made the Code of Ethical Conduct available on its investor relations website at <http://www.autozoneinc.com>.

**Item 11. Executive Compensation**

The information contained in AutoZone, Inc.'s Proxy Statement dated October 27, 2014, in the section entitled Executive Compensation, is incorporated herein by reference in response to this item.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information contained in AutoZone, Inc.'s Proxy Statement dated October 27, 2014, in the sections entitled Security Ownership of Management and Board of Directors and Security Ownership of Certain Beneficial Owners, is incorporated herein by reference in response to this item.

**Item 13. Certain Relationships and Related Transactions, and Director Independence**

Not applicable.

**Item 14. Principal Accounting Fees and Services**

The information contained in AutoZone, Inc.'s Proxy Statement dated October 27, 2014, in the section entitled Proposal 2 Ratification of Independent Registered Public Accounting Firm, is incorporated herein by reference in response to this item.

**Table of Contents**

**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

The following information required under this item is filed as part of this report.

**(a) Financial Statements**

The following financial statements, related notes and reports of independent registered public accounting firm are filed with this Annual Report on Form 10-K in Part II, Item 8:

Reports of Independent Registered Public Accounting Firm

Consolidated Statements of Income for the fiscal years ended August 30, 2014, August 31, 2013, and August 25, 2012

Consolidated Statements of Comprehensive Income for the fiscal years ended August 30, 2014, August 31, 2013, and August 25, 2012

Consolidated Balance Sheets as of August 30, 2014, and August 31, 2013

Consolidated Statements of Cash Flows for the fiscal years ended August 30, 2014, August 31, 2013, and August 25, 2012

Consolidated Statements of Stockholders' Deficit for the fiscal years ended August 30, 2014, August 31, 2013, and August 25, 2012

Notes to Consolidated Financial Statements

**(b) Exhibits**

The Exhibit Index following this document's signature pages is incorporated herein by reference in response to this item.

**(c) Financial Statement Schedules**

Schedules are omitted because the information is not required or because the information required is included in the financial statements or notes thereto.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AUTOZONE, INC.

By: /s/ WILLIAM C. RHODES, III  
William C. Rhodes, III  
Chairman, President and Chief Executive  
Officer  
(Principal Executive Officer)

Dated: October 27, 2014

**Table of Contents**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

| <b>SIGNATURE</b>                                     | <b>TITLE</b>                                                                                                                            | <b>DATE</b>      |
|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|------------------|
| /s/ WILLIAM C. RHODES, III<br>William C. Rhodes, III | Chairman, President and Chief Executive Officer<br>(Principal Executive Officer)                                                        | October 27, 2014 |
| /s/ WILLIAM T. GILES<br>William T. Giles             | Chief Financial Officer and Executive Vice<br>President Finance, Information Technology and<br>ALLDATA<br>(Principal Financial Officer) | October 27, 2014 |
| /s/ CHARLIE PLEAS, III<br>Charlie Pleas, III         | Senior Vice President and Controller<br>(Principal Accounting Officer)                                                                  | October 27, 2014 |
| /s/ DOUGLAS H. BROOKS<br>Douglas H. Brooks           | Director                                                                                                                                | October 27, 2014 |
| /s/ SUE E. GOVE<br>Sue E. Gove                       | Director                                                                                                                                | October 27, 2014 |
| /s/ EARL G. GRAVES, JR.<br>Earl G. Graves, Jr.       | Director                                                                                                                                | October 27, 2014 |
| /s/ LINDA A. GOODSPEED<br>Linda A. Goodspeed         | Director                                                                                                                                | October 27, 2014 |
| /s/ ENDERSON GUIMARAES<br>Enderson Guimaraes         | Director                                                                                                                                | October 27, 2014 |
| /s/ J.R. HYDE, III<br>J.R. Hyde, III                 | Director                                                                                                                                | October 27, 2014 |
| /s/ D. BRYAN JORDAN<br>D. Bryan Jordan               | Director                                                                                                                                | October 27, 2014 |
| /s/ W. ANDREW MCKENNA<br>W. Andrew McKenna           | Director                                                                                                                                | October 27, 2014 |
| /s/ GEORGE R. MRKONIC, JR.<br>George R. Mrkonic, Jr. | Director                                                                                                                                | October 27, 2014 |
| /s/ LUIS P. NIETO<br>Luis P. Nieto                   | Director                                                                                                                                | October 27, 2014 |





---

**Table of Contents**

**EXHIBIT INDEX**

The following exhibits are filed as part of this Annual Report on Form 10-K:

- 3.1 Restated Articles of Incorporation of AutoZone, Inc. Incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for the quarter ended February 13, 1999.
- 3.2 Fifth Amended and Restated By-laws of AutoZone, Inc. Incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K dated September 28, 2011.
- 4.1 Indenture dated as of August 8, 2003, between AutoZone, Inc. and Bank One Trust Company, N.A. Incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-3 (No. 333-107828) filed August 11, 2003.
- 4.2 Form of 5.5% Note due 2015. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated November 3, 2003.
- 4.3 Terms Agreement dated June 8, 2006, by and among AutoZone, Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities Inc., as representatives of the several underwriters named therein. Incorporated by reference to Exhibit 1.2 to the Current Report on Form 8-K dated June 13, 2006.
- 4.4 Form of 6.95% Senior Note due 2016. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated June 13, 2006.
- 4.5 Officers Certificate dated August 4, 2008, pursuant to Section 3.2 of the Indenture dated August 11, 2003, setting forth the terms of the 7.125% Senior Notes due 2018. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated August 4, 2008.
- 4.6 Form of 7.125% Senior Note due 2018. Incorporated by reference from the Form 8-K dated August 4, 2008.
- 4.7 Officers Certificate dated July 2, 2009, pursuant to Section 3.2 of the Indenture dated August 11, 2003, setting forth the terms of the 5.75% Notes due 2015. Incorporated by reference to 4.1 to the Current Report on Form 8-K dated July 2, 2009.
- 4.8 Form of 5.75% Senior Note due 2015. Incorporated by reference from the Form 8-K dated July 2, 2009.
- 4.9 Officers Certificate dated November 15, 2010, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 4.000% Notes due 2020. Incorporated by reference to 4.1 to the Current Report on Form 8-K dated November 15, 2010.
- 4.10 Form of 4.000% Senior Note due 2020. Incorporated by reference from the Form 8-K dated November 15, 2010.
- 4.11 Officers Certificate dated April 24, 2012, pursuant to section 3.2 of the indenture dated August 8, 2003, setting forth the terms of the 3.700% Senior Notes due 2022. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated April 24, 2012.
- 4.12 Form of 3.700% Senior Notes due 2022. Incorporated by reference from the Form 8-K dated April 24, 2012.

Edgar Filing: AUTOZONE INC - Form 10-K

- 4.13 Officers Certificate dated November 13, 2012, pursuant to section 3.2 of the indenture dated August 8, 2003, setting forth the terms of the 2.875% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated November 13, 2012.
- 4.14 Form of 2.875% Senior Notes due 2023. Incorporated by reference from the Form 8-K dated November 13, 2012.

---

**Table of Contents**

- 4.15 Officers Certificate dated April 29, 2013, pursuant to section 3.2 of the indenture dated August 8, 2003, setting forth the terms of the 3.125% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated April 29, 2013.
- 4.16 Form of 3.125% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to the Form 8-K dated April 29, 2013.
- 4.17 Officer s Certificate dated January 14, 2014, pursuant to Section 3.2 of the Indenture dated August 8, 2003, setting forth the terms of the 1.300% Senior Notes due 2017. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K dated January 14, 2014.
- 4.18 Form of 1.300% Note due 2017. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated January 14, 2014
- \*10.1 Second Amended and Restated 1998 Director Compensation Plan. Incorporated by reference to Exhibit 10.2 to the Annual Report on Form 10-K for the fiscal year ended August 26, 2000.
- \*10.2 Third Amended and Restated 1996 Stock Option Plan. Incorporated by reference to Exhibit 10.3 to the Annual Report on Form 10-K for the fiscal year ended August 30, 2003.
- \*10.3 Form of Incentive Stock Option Agreement. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q for the quarter ended November 23, 2002.
- \*10.4 Form of Non-Qualified Stock Option Agreement. Incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the quarter ended November 23, 2002.
- \*10.5 AutoZone, Inc. 2003 Director Stock Option Plan. Incorporated by reference to Appendix C to the definitive proxy statement dated November 1, 2002, for the Annual Meeting of Stockholders held December 12, 2002.
- \*10.6 AutoZone, Inc. 2003 Director Compensation Plan. Incorporated by reference to Appendix D to the definitive proxy statement dated November 1, 2002, for the Annual Meeting of Stockholders held December 12, 2002.
- \*10.7 Third Amendment to the AutoZone, Inc. Executive Deferred Compensation Plan. Incorporated by reference to Exhibit 10.1 to the Form 8-K dated December 12, 2012.
- \*10.8 AutoZone, Inc. 2006 Stock Option Plan. Incorporated by reference to Appendix A to the definitive proxy statement dated October 25, 2006, for the Annual Meeting of Stockholders held December 13, 2006.
- \*10.9 Form of Stock Option Agreement. Incorporated by reference to Exhibit 10.26 to the Annual Report on Form 10-K for the fiscal year ended August 25, 2007.
- \*10.10 AutoZone, Inc. Fifth Amended and Restated Executive Stock Purchase Plan. Incorporated by reference to Exhibit 10.11 to the Annual Report on Form 10-K dated October 22, 2012.
- \*10.11 Amended and Restated AutoZone, Inc. 2003 Director Compensation Plan. Incorporated by reference to Exhibit 99.2 to the Current Report on Form 8-K dated January 4, 2008.
- \*10.12 Amended and Restated AutoZone, Inc. 2003 Director Stock Option Plan. Incorporated by reference to Exhibit 99.3 to the Current Report on Form 8-K dated January 4, 2008.
- \*10.13 AutoZone, Inc. Enhanced Severance Pay Plan. Incorporated by reference to Exhibit 99.1 to the Current Report on Form 8-K dated February 15, 2008.

Edgar Filing: AUTOZONE INC - Form 10-K

- \*10.14 Form of non-compete and non-solicitation agreement signed by each of the following executive officers: Mark A. Finestone, William T. Giles, William W. Graves, Ronald B. Griffin, Thomas B. Newbern, Charlie Pleas, III, Larry M. Roesel, Albert Saltiel, Mike A. Womack, and Kristen C. Wright; and by AutoZone, Inc. Incorporated by reference to Exhibit 99.2 to the Current Report on Form 8-K dated February 15, 2008.

---

**Table of Contents**

- \*10.15 Form of non-compete and non-solicitation agreement approved by AutoZone's Compensation Committee for execution by non-executive officers. Incorporated by reference to Exhibit 99.3 to the Current Report on Form 8-K dated February 15, 2008.
- \*10.16 Agreement dated February 14, 2008, between AutoZone, Inc. and William C. Rhodes, III. Incorporated by reference to Exhibit 99.4 to the Current Report on Form 8-K dated February 15, 2008.
- \*10.17 Form of non-compete and non-solicitation agreement signed by each of the following officers: Jennie E. Anderson, Rebecca W. Ballou, Craig Blackwell, Brian L. Campbell, Philip B. Daniele, III, Anthony J. Dudek, Robert A. Durkin, Bill Edwards, Joseph Espinosa, Preston B. Frazer, Stephany L. Goodnight, David Goudge, Eric S. Gould, James C. Griffith, William R. Hackney, Rodney Halsell, David Klein, Trevor Klein, Thomas A. Kliman, Jeffery Lagges, Maria M. Leggett, Mitchell Major, Grantland E. McGee, Jr., Ann A. Morgan, John M. Mosunic, J. Scott Murphy, Jeffrey H. Nix, Raymond A. Pohlman, Elizabeth Rabun, Juan A. Santiago, Joe L. Sellers, Jr., Brett Shanaman, Jamey Traywick, Doug Wines, Solomon Woldeslassie, and Larry Yeske; and by AutoZone, Inc. Incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q for the quarter ended May 3, 2008.
- \*10.18 Second Amended and Restated Employment and Non-Compete Agreement between AutoZone, Inc. and Harry L. Goldsmith dated December 29, 2008. Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K dated December 30, 2008.
- \*10.19 AutoZone, Inc. 2010 Executive Incentive Compensation Plan, incorporated by reference to Exhibit A to the definitive proxy statement dated October 26, 2009, for the Annual Meeting of Stockholders held December 16, 2009.
- \*10.20 AutoZone, Inc. 2011 Equity Incentive Award Plan, incorporated by reference to Exhibit A to the definitive proxy statement dated October 25, 2010, for the Annual Meeting of Stockholders held December 15, 2010.
- \*10.21 Form of Stock Option Agreement under the 2006 Stock Option Plan, effective September 2010. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.22 Form of Stock Option Agreement under the 2006 Stock Option Plan for certain executive officers, effective September 2010. Incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.23 Form of Letter Agreement dated as of December 14, 2010, amending certain Stock Option Agreements of executive officers. Incorporated by reference to Exhibit 10.4 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.24 AutoZone, Inc. 2011 Director Compensation Program. Incorporated by reference to Exhibit 10.5 to the Quarterly Report on Form 10-Q dated December 16, 2010.
- \*10.25 Performance-Based Restricted Stock Units Award Agreement dated December 15, 2010, between AutoZone, Inc. and William C. Rhodes, III, incorporated by reference to Exhibit 10.2 to the Form 8-K dated December 15, 2010.
- \*10.26 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q dated March 17, 2011.
- \*10.27

## Edgar Filing: AUTOZONE INC - Form 10-K

Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan for officers effective September 27, 2011. Incorporated by reference to Exhibit 10.37 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.

**Table of Contents**

- \*10.28 First Amended and Restated AutoZone, Inc. Enhanced Severance Pay Plan. Incorporated by reference to Exhibit 10.4 to the Quarterly Report on Form 10-Q dated March 17, 2011.
- 10.29 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan for officers effective September 27, 2011. Incorporated by reference to Exhibit 10.37 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.30 Form of Stock Option Agreement under the 2011 Equity Incentive Award Plan for certain executive officers effective September 27, 2011. Incorporated by reference to Exhibit 10.38 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.31 Amended and Restated Credit Agreement dated as of September, 13, 2011 among AutoZone, Inc. as Borrower, the several Lenders from time to time party thereto, and Bank of America, N.A. as Administrative Agent and Swingline Lender, JPMorgan Chase Bank, N.A. as Syndication Agent, arranged by Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC as Joint Lead Arrangers and Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities LLC, SunTrust Robinson Humphrey, Inc., U.S. Bank National Association, Wells Fargo Securities, LLC and Barclays Capital as Joint Book Runners. Incorporated by reference to Exhibit 10.39 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.32 Sixth Amended and Restated AutoZone, Inc. Employee Stock Purchase Plan. Incorporated by reference to Exhibit 10.40 to the Annual Report on Form 10-K for the fiscal year ended August 27, 2011.
- \*10.33 Second Amended AutoZone, Inc. Executive Deferred Compensation Plan. Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K dated December 14, 2011.
- \*10.34 Offer letter dated May 23, 2012, to Mike A. Womack. Incorporated by reference to Exhibit 10.38 of Annual Report on Form 10-K dated October 22, 2012.
- \*10.35 Offer letter dated April 26, 2012, to Ronald B. Griffin. Incorporated by reference to Exhibit 10.39 of Annual Report on Form 10-K dated October 22, 2012.
- \*10.36 Amended Non-Compete Agreement between AutoZone, Inc. and Jon A. Bascom dated May 25, 2012. Incorporated by reference to Exhibit 10.39 of Annual Report on Form 10-K dated October 22, 2012.
- \*10.37 Offer letter dated February 7, 2013, to Albert Saltiel. Incorporated by reference to Exhibit 10.2 of the Quarterly Report on Form 10-Q dated June 12, 2013.
- \*10.38 Third Amendment to the AutoZone, Inc. Executive Deferred Compensation Plan incorporated by reference to Exhibit 10.1 to the Form 8-K dated December 12, 2012.
- 10.39 Master Extension, New Commitment and Amendment Agreement dated as of December 4, 2013 among AutoZone, Inc. as Borrower; Bank of America, N.A. as Administrative Agent and Swingline Lender; JPMorgan Chase Bank, N.A. as Syndication Agent; Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC as Joint Lead Arrangers; Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities LLC, SunTrust Robinson Humphrey, Inc., U.S. Bank National Association, Wells Fargo Securities, LLC and Barclay s Capital as Joint Book Runners; SunTrust Bank, U.S. Bank National Association, Wells Fargo Bank, National Association and Barclay s Bank PLC as Documentation Agents; and the several lenders party thereto. Incorporated by reference to Exhibit 10.1 of the Quarterly Report on Form 10-Q dated December 18, 2013

10.40



Edgar Filing: AUTOZONE INC - Form 10-K

Underwriting Agreement, dated January 7, 2014, among AutoZone, Inc., J.P. Morgan Securities LLC, U.S. Bancorp Investments, Inc. and Wells Fargo Securities, LLC, as representatives of the several underwriters named therein. Incorporated by reference to the Current Report on Form 8-K dated January 8, 2014.

---

**Table of Contents**

|         |                                                                                                                                                                                                                      |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| *10.41  | Amended and Restated AutoZone, Inc. AutoZone, Inc. Executive Deferred Compensation Plan dated December 17, 2013. Incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q dated March 25, 2014 |
| *10.42  | AutoZone, Inc. Director Compensation Program effective January 1, 2014. Incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q dated March 25, 2014                                          |
| 12.1    | Computation of Ratio of Earnings to Fixed Charges.                                                                                                                                                                   |
| 14.1    | Code of Ethical Conduct. Incorporated by reference to Exhibit 14.1 of the Annual Report on Form 10-K for the fiscal year ended August 30, 2003.                                                                      |
| 21.1    | Subsidiaries of the Registrant.                                                                                                                                                                                      |
| 23.1    | Consent of Ernst & Young LLP.                                                                                                                                                                                        |
| 31.1    | Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.              |
| 31.2    | Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.              |
| 32.1    | Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                |
| 32.2    | Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                |
| 101.INS | XBRL Instance Document                                                                                                                                                                                               |
| 101.SCH | XBRL Taxonomy Extension Schema Document                                                                                                                                                                              |
| 101.CAL | XBRL Taxonomy Extension Calculation Document                                                                                                                                                                         |
| 101.LAB | XBRL Taxonomy Extension Labels Document                                                                                                                                                                              |
| 101.PRE | XBRL Taxonomy Extension Presentation Document                                                                                                                                                                        |
| 101.DEF | XBRL Taxonomy Extension Definition Document                                                                                                                                                                          |

\* Management contract or compensatory plan or arrangement.