HONDA MOTOR CO LTD Form 6-K June 30, 2015 Table of Contents

No.1-7628

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF JUNE 2015

COMMISSION FILE NUMBER: 1-07628

# HONDA GIKEN KOGYO KABUSHIKI KAISHA

(Name of registrant)

# HONDA MOTOR CO., LTD.

(Translation of registrant s name into English)

1-1, Minami-Aoyama 2-chome, Minato-ku, Tokyo 107-8556, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

## Contents

## Exhibit 1:

Honda Motor Co., Ltd. (the Company ) announced on June 26, 2015, the amendment of the summary of consolidated financial results for the year ended March 31, 2015 released on April 28, 2015 to recognize the effects of subsequent events.

## Exhibit 2:

On June 26, 2015, the Company filed its Documents on Corporate Governance with the Tokyo Stock Exchange,

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HONDA GIKEN KOGYO KABUSHIKI KAISHA (HONDA MOTOR CO., LTD.)

/s/ Shinji Suzuki Shinji Suzuki General Manager Finance Division Honda Motor Co., Ltd.

Date: June 30, 2015

[Translation]

June 26, 2015

To: Shareholders of Honda Motor Co., Ltd.

From: Honda Motor Co., Ltd.

1-1, Minami-Aoyama 2-chome, Minato-ku, 107-8556 Tokyo

Takahiro Hachigo

President and Representative Director

Notice of Amendment of the Summary of Consolidated Financial Results (U.S. GAAP)

#### for the Fiscal Year Ended March 31, 2015

Honda Motor Co., Ltd. (the Company ) announced today the amendment of the summary of consolidated financial results for the year ended March 31, 2015 released on April 28, 2015 to recognize the effects of subsequent events.

#### **Particular**

#### 1. Subsequent Events

The Company and its consolidated subsidiaries have been conducting market-based measures in relation to airbag inflators, such as product recalls and a Safety Improvement Campaign. Due to factors arising since May 2015 such as an expansion of the scope of these market-based measures based on an agreement between our supplier and the U.S. National Highway Traffic Safety Administration, a change has arisen in the estimate relating to product warranty expenses as announced on June 12, 2015. The Company recognized the effects of the subsequent events in its consolidated financial results.

#### 2. Amendment

Please refer to the underlined items of attached documents for the details of the amendment.

April 28, 2015

#### HONDA MOTOR CO., LTD. REPORTS

#### CONSOLIDATED FINANCIAL RESULTS

## FOR THE FISCAL FOURTH QUARTER AND

#### THE FISCAL YEAR ENDED MARCH 31, 2015

Tokyo, April 28, 2015 Honda Motor Co., Ltd. today announced its consolidated financial results for the fiscal fourth quarter and the fiscal year ended March 31, 2015.

#### **Fourth Quarter Results**

Honda s consolidated net income attributable to Honda Motor Co., Ltd. for the fiscal fourth quarter ended March 31, 2015 totaled JPY <u>68.0</u> billion (USD <u>567</u> million), a decrease of <u>60.1</u>% from the same period last year. Basic net income attributable to Honda Motor Co., Ltd. per common share for the quarter amounted to JPY <u>37.77</u> (USD <u>0.31</u>), a decrease of JPY <u>56.84</u> (USD <u>0.47</u>) from JPY 94.61 for the corresponding period last year. One Honda American Depository Share represents one common share.

Consolidated net sales and other operating revenue (herein referred to as revenue) for the quarter amounted to JPY 3,353.7 billion (USD 27,908 million), an increase of 8.3% from the same period last year, due primarily to increased revenue in motorcycle business operations, as well as favorable foreign currency translation effects, despite decreased revenue in automobile business operations.

Consolidated operating income for the quarter amounted to JPY <u>67.1</u> billion (USD <u>559</u> million), a decrease of <u>59.4</u>% from the same period last year, due primarily to increased SG&A expenses including product warranty expenses as well as a decrease in sales volume and model mix, despite favorable foreign currency effects.

Consolidated income before income taxes and equity in income of affiliates for the quarter totaled JPY <u>72.0</u> billion (USD <u>599</u> million), a decrease of <u>58.8</u>% from the same period last year.

Equity in income of affiliates amounted to JPY 36.6 billion (USD 305 million) for the quarter, a decrease of 1.9% from the corresponding period last year.

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#### **Business Segment**

#### **Motorcycle Business**

For the three months ended March 31, 2014 and 2015

				Unit (Th	ousands)			
		Honda Group	Unit Sales			Consolidated	Unit Sales	
	Three				Three			
	months	Three			months	Three		
	ended	months			ended	months		
	Mar.	ended			Mar.	ended		
	31,	Mar. 31,			31,	Mar. 31		
	2014	2015	Change	%	2014	2015	Change	%
Motorcycle business	4,500	4,615	115	2.6	2,730	2,779	49	1.8
Japan	57	52	- 5	- 8.8	57	52	- 5	- 8.8
North America	83	85	2	2.4	83	85	2	2.4
Europe	49	53	4	8.2	49	53	4	8.2
Asia	3,843	4,041	198	5.2	2,073	2,205	132	6.4
Other Regions	468	384	- 84	- 17.9	468	384	- 84	- 17.9

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

With respect to Honda s sales for the fiscal fourth quarter by business segment, in motorcycle business operations, revenue from sales to external customers increased 14.7%, to JPY 514.5 billion (USD 4,282 million) from the same period last year due mainly to increased consolidated unit sales, as well as favorable foreign currency translation effects. Operating income totaled JPY 45.6 billion (USD 380 million), an increase of 6.2% from the same period last year, due primarily to an increase in sales volume and model mix, as well as favorable foreign currency effects, despite increased SG&A expenses.

#### **Automobile Business**

For the three months ended March 31, 2014 and 2015

				Unit (Th	ousands)			
		Honda Group	Unit Sales			Consolidated 1	Unit Sales	
	Three				Three			
	months	Three			months	Three		
	ended	months			ended	months		
	Mar.	ended			Mar.	ended		
	31,	Mar. 31,			31,	Mar. 31,		
	2014	2015	Change	%	2014	2015	Change	%
Automobile business	1,195	1,204	9	0.8	933	915	- 18	- 1.9
Japan	282	221	- 61	- 21.6	280	219	- 61	- 21.8
North America	386	397	11	2.8	386	397	11	2.8
Europe	51	48	- 3	- 5.9	51	48	- 3	- 5.9
Asia	405	464	59	14.6	145	177	32	22.1
Other Regions	71	74	3	4.2	71	74	3	4.2

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries and sold through our consolidated subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our Automobile business. As a result, they are not included in

Consolidated Unit Sales, but are included in Honda Group Unit Sales of our Automobile business.

In automobile business operations, revenue from sales to external customers increased 6.2%, to JPY 2,524.7 billion (USD 21,010 million) from the same period last year due mainly to favorable foreign currency translation effects, despite decreased consolidated unit sales. <u>Honda reported an operating loss of JPY 23.9</u> billion (USD 200 million), a decrease of <u>JPY96.9 billion (USD 807 million)</u> from the same period last year, due primarily to increased SG&A expenses including product warranty expenses, as well as a decrease in sales volume and model mix, despite favorable foreign currency effects.

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#### **Financial Services Business**

Revenue from customers in the financial services business operations increased 17.9%, to JPY 221.3 billion (USD 1,842 million) from the same period last year due mainly to an increase in revenue from operating leases and favorable foreign currency translation effects. Operating income increased 2.5% to JPY 50.0 billion (USD 416 million) from the same period last year due mainly to favorable foreign currency effects, despite an increase in costs related to lease residual values.

#### **Power Product and Other Businesses**

For the three months ended March 31, 2014 and 2015

		Unit (Thous Group Unit Sales/ Co		t Sales
	Three months	Three months		
	ended Mar. 31, 2014	ended Mar. 31, 2015	Change	%
Power product business	1,990	2,057	67	3.4
Japan	95	102	7	7.4
North America	959	1,005	46	4.8
Europe	441	465	24	5.4
Asia	372	353	- 19	- 5.1
Other Regions	123	132	9	7.3

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the three months ended March 31, 2014 and for the three months ended March 31, 2015, since no affiliate accounted for under the equity method was involved in the sale of Honda power products.

Revenue from sales to external customers in power product and other businesses totaled to JPY 93.0 billion (USD 774 million), an increase of 12.5% from the same period last year, due mainly to increased consolidated power product unit sales as well as favorable foreign currency translation effects. Honda reported an operating loss of JPY 4.5 billion (USD 38 million), a decline of 5.0 billion (USD 42 million) from the same period last year, due mainly to increased expenses in other businesses, as well as unfavorable foreign currency effects.

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#### Geographical Information

With respect to Honda s sales for the fiscal fourth quarter by geographic segment, in Japan, revenue from domestic and export sales amounted to JPY 1,020.1 billion (USD 8,489 million), a decrease of 8.0% from the same period last year due mainly to decreased revenue in automobile business operations. Honda reported operating loss of JPY 3.2 billion (USD 27 million), a decrease of JPY 46.5 billion (USD 387 million) from the same period last year, due mainly to an increased SG&A expenses including product warranty expenses, as well as decrease in sales volume and model mix, despite favorable foreign currency effects.

In North America, revenue increased by 18.0%, to JPY 1,658.0 billion (USD 13,797 million) from the same period last year due mainly to increased revenue in automobile business operations, as well as favorable foreign currency translation effects. Honda reported an operating loss of JPY 4.8 billion (USD 40 million), a decrease of JPY 46.6 billion (USD 389 million) from the same period last year due mainly to increased SG&A expenses including product warranty expenses, despite an increase in sales volume and model mix.

In Europe, revenue decreased by 19.3%, to JPY 196.9 billion (USD 1,639 million) from the same period last year due mainly to decreased revenue in automobile business operations, as well as unfavorable foreign currency translation effects. Honda reported an operating loss of JPY 5.7 billion (USD 48 million), a decline of JPY 20.6 billion (USD 172 million) from the same period last year due mainly to increased SG&A expenses, a decrease in sales volume and model mix, as well as unfavorable foreign currency effects.

In Asia, revenue increased by 24.7%, to JPY 933.1 billion (USD 7,765 million) from the same period last year mainly due to increased revenue in automobile and motorcycle business operations, as well as favorable foreign currency translation effects. Operating income increased by 18.7%, to JPY 64.1 billion (USD 534 million) from the same period last year due mainly to continuing cost reduction efforts, an increase in sales volume and model mix, as well as favorable foreign currency effects, despite increased SG&A expenses.

In Other regions, which includes South America, the Middle/Near East, Africa and Oceania, revenue decreased by 3.2%, to JPY 252.0 billion (USD 2,097 million) from the same period last year, mainly due to decreased revenue in motorcycle business operations, despite favorable foreign currency translation effects. Operating income totaled JPY 3.9 billion (USD 33 million), a decrease of 69.6% from the same period last year, mainly due to increased SG&A expenses, as well as unfavorable foreign currency effects.

### Explanatory note:

United States dollar amounts have been translated from yen solely for the convenience of the reader at the rate of JPY 120.17=USD 1, the mean of the telegraphic transfer selling exchange rate and the telegraphic transfer buying exchange rate prevailing on the Tokyo foreign exchange market on March 31, 2015.

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#### **Fiscal Year Results**

Honda s consolidated net income attributable to Honda Motor Co., Ltd. for the fiscal year ended March 31, 2015 totaled JP<u>Y 493.0</u> billion, a decrease of <u>14.1</u>% from the previous fiscal year. Basic net income attributable to Honda Motor Co., Ltd. per common share for the year amounted to JPY <u>273.54</u>, a decrease of JPY <u>45.00</u> from JPY 318.54 for the previous fiscal year.

Consolidated net sales and other operating revenue for the year amounted to JPY 12,646.7 billion, an increase of 6.8% from the previous fiscal year, due primarily to increased revenue in motorcycle business operations, as well as favorable foreign currency translation effects.

Consolidated operating income for the year amounted to JPY 606.8 billion, a decrease of 19.1% from the previous fiscal year, due primarily to increased SG&A expenses including product warranty expenses, and increased R&D expenses, despite continuing cost reduction efforts and favorable foreign currency effects.

Consolidated income before income taxes and equity in income of affiliates for the year totaled JPY 644.8 billion, a decrease of 11.5% from the previous fiscal year.

Equity in income of affiliates amounted to JPY 126.5 billion for the year, a decrease of 4.5% from the previous fiscal year.

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#### **Business Segment**

#### **Motorcycle Business**

For the years ended March 31, 2014 and 2015

				Unit (T	'housands)			
		Honda Group Unit Sales			Consolidated Unit Sales			
	Year ended	Year ended			Year ended	Year ended		
	Mar. 31, 2014	Mar. 31, 2015	Change	%	Mar. 31, 2014	Mar. 31, 2015	Change	%
Motorcycle business	17,021	17,765	744	4.4	10,343	10,742	399	3.9
Japan	226	199	- 27	- 11.9	226	199	- 27	- 11.9
North America	276	285	9	3.3	276	285	9	3.3
Europe	166	192	26	15.7	166	192	26	15.7
Asia	14,536	15,504	968	6.7	7,858	8,481	623	7.9
Other Regions	1,817	1,585	- 232	- 12.8	1,817	1,585	- 232	- 12.8

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

With respect to Honda s sales for the fiscal year by business segment, in motorcycle business operations, revenue from sales to external customers increased 9.6%, to JPY 1,824.1 billion from the previous fiscal year, due mainly to increased consolidated unit sales, as well as favorable foreign currency translation effects. Operating income totaled JPY 181.3 billion, an increase of 9.5% from the previous fiscal year, due primarily to an increase in sales volume and model mix, as well as favorable foreign currency effects, despite increased SG&A expenses.

#### **Automobile Business**

For the years ended March 31, 2014 and 2015

	Unit (Thousands)								
		Honda Group Unit Sales			Consolidated Unit Sales				
	Year ended	Year ended			Year ended	Year ended			
	Mar. 31, 2014	Mar. 31, 2015	Change	%	Mar. 31, 2014	Mar. 31, 2015	Change	%	
Automobile business	4,323	4,364	41	0.9	3,560	3,567	7	0.2	
Japan	818	761	- 57	- 7.0	812	752	- 60	- 7.4	
North America	1,757	1,746	- 11	- 0.6	1,757	1,746	- 11	- 0.6	
Europe	169	167	- 2	- 1.2	169	167	- 2	- 1.2	
Asia	1,286	1,425	139	10.8	529	637	108	20.4	
Other Regions	293	265	- 28	- 9.6	293	265	- 28	- 9.6	

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries and sold through our consolidated subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our Automobile business. As a result, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our Automobile business.

In automobile business operations, revenue from sales to external customers increased 5.6%, to JPY 9,693.2 billion from the previous fiscal year due mainly to favorable foreign currency translation effects. Operating income totaled JPY 231.4 billion, a decrease of 42.7% from the previous fiscal year, due primarily to increased SG&A expenses including product warranty expenses and increased R&D expenses, despite continuing cost reduction efforts and favorable foreign currency effects.

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#### **Financial Services Business**

Revenue from customers in the financial services business operations increased 16.7%, to JPY 814.4 billion from the previous fiscal year due mainly to an increase in revenue from operating leases and favorable foreign currency translation effects. Operating income increased 10.1% to JPY 201.1 billion from the previous fiscal year due mainly to increased revenue, as well as favorable foreign currency effects.

#### **Power Product and Other Businesses**

For the years ended March 31, 2014 and 2015

Honda Group Unit Sales/ Consolidated Unit Sales Year ended Year ended Mar. 31, 2014 % Mar. 31, 2015 Change Power product business 6,036 6.001 - 0.6 - 35 338 314 24 7.6 Japan North America 2,718 2,698 - 20 - 0.7 1,032 1,093 61 5.9 Europe - 97 Asia 1,500 1,403 - 6.5 469 Other Regions 472 - 3 - 0.6

**Unit (Thousands)** 

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the year ended March 31, 2014 and for the year ended March 31, 2015, since no affiliate accounted for under the equity method was involved in the sale of Honda power products.

Revenue from sales to external customers in power product and other businesses totaled to JPY 314.8 billion, an increase of 3.5% from the previous fiscal year, due mainly to favorable foreign currency translation effects, despite decreased consolidated power product unit sales. Honda reported an operating loss of JPY 7.0 billion, a decline of JPY 5.2 billion from the previous fiscal year, due mainly to increased expenses in other businesses as well as unfavorable foreign currency effects.

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#### Geographical Information

With respect to Honda s sales for the fiscal year by geographic segment, in Japan, revenue from domestic and export sales amounted to JPY 3,937.4 billion, a decrease of 6.1% from the previous fiscal year due mainly to decreased revenue in automobile business operations. Operating income totaled JPY 160.8 billion, a decrease of 24.9% from the previous fiscal year due mainly to increased SG&A including product warranty expenses and R&D expenses, as well as a decrease in sales volume and model mix, despite favorable foreign currency effects.

In North America, revenue increased by 9.3%, to JPY 6,527.3 billion from the previous fiscal year due mainly to favorable foreign currency translation effects, despite decreased revenue in automobile business operations. Operating income totaled JPY 183.7 billion, a decrease of 36.8% from the previous fiscal year due mainly to increased SG&A expenses including product warranty expenses as well as a decrease in sales volume and model mix, despite continuing cost reduction efforts.

In Europe, revenue decreased by 4.4%, to JPY 740.9 billion from the previous fiscal year mainly due to decreased revenue in automobile business operations, despite increased revenue in motorcycle business operations as well as favorable foreign currency translation effects. Honda reported an operating loss of JPY 18.8 billion, a decline of JPY 1.6 billion from the previous fiscal year mainly due to unfavorable foreign currency effects, despite an increase in sales volume and model mix.

In Asia, revenue increased by 16.4%, to JPY 3,290.7 billion from the previous fiscal year mainly due to increased revenue in automobile and motorcycle business operations, as well as favorable foreign currency translation effects. Operating income increased by 24.5%, to JPY 271.3 billion from the previous fiscal year due mainly to an increase in sales volume and model mix, continuing cost reduction efforts, as well as favorable foreign currency effects, despite increased SG&A expenses.

In Other regions, which includes South America, the Near/Middle East, Africa and Oceania, revenue decreased by 8.0%, to JPY 943.6 billion from the previous fiscal year, mainly due to decreased revenue in automobile and motorcycle business operations, as well as unfavorable foreign currency translation effects. Operating income totaled JPY 30.7 billion, a decrease of 31.6% from the previous fiscal year mainly due to increased SG&A expenses as well as unfavorable foreign currency effects.

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## Forecasts for the Fiscal Year Ending March 31, 2016

Honda decided to voluntarily adopt IFRS for the Company s consolidated financial statements for the year ending March 31, 2015 to be included in the annual securities report (to be submitted to the Financial Services Agency of Japan) and Form 20-F (to be submitted to the U.S. Securities and Exchange Commission) for that fiscal year. Accordingly, the Company s forecasts for the year ending March 31, 2016 are based on IFRS.

In regard to the forecasts of the financial results for the fiscal year ending March 31, 2016, Honda projects consolidated results to be as shown below:

## Fiscal year ending March 31, 2016

		Yen (billions)	)
			(Reference)
	FY2015	FY2016	FY2016
	Results (U.S. GAAP)	Forecast (IFRS)	Forecast (U.S. GAAP)
Sales revenue	12,646.7	14,500.0	13,850.0
Operating profit	<u>606.8</u>	685.0	660.0
Profit before income taxes	<u>644.8</u>	805.0	650.0
Profit for the year attributable to owners of the parent	<u>493.0</u>	525.0	525.0
		Yen	
Earnings per share			
attributable to owners of the parent	<u>273.54</u>	291.3	291.3

Note: 1 The forecasts are based on the assumption that the average exchange rates for the Japanese yen to the U.S. dollar and the Euro will be JPY 115 and JPY 125, respectively, for the full year ending March 31, 2016.

<sup>2</sup> Net sales and other operating revenue in U.S. GAAP is stated as Sales revenue

<sup>3</sup> Net income attributable to Honda Motor Co., Ltd. in U.S. GAAP is stated as Profit for the year attributable to owners of the parent

The reasons for the increases or decreases in the forecasts of the operating profit, and profit before income taxes for the fiscal year ending March 31, 2016 from the previous year are as follows.

	Yen (billions)
Revenue, model mix, etc.	167.3
Cost reduction, the effect of raw material cost fluctuations, etc.	60.0
SG&A expenses	- <u>45.2</u>
R&D expenses	- 44.0
Currency effect	- 85.0
Fair value of derivative instruments	- 17.0
Others	- 30.9
GAAP difference	155.0
Profit before income taxes compared with fiscal year 2015	<u>160.1</u>

The GAAP difference in the forecasts of profit before income taxes for the fiscal year ending March 31, 2016, due to adoption of IFRS, are as follows

	Yen (billions)
Capitalized development cost	50.0
Post-employment benefits	- 23.0
Translation of Equity in income of affiliates	135.0
Others	- 7.0
GAAP difference	155.0

This announcement contains forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on management s assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda s actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda s principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time.

## Consolidated Statements of Balance Sheets for the Fiscal Year Ended March 31, 2015

Total assets increased by JPY <u>2.466.8</u> billion, to JPY <u>18,088.8</u> billion from March 31, 2014, mainly due to increases in Property on operating lease, Cash and cash equivalents and Property, plant and equipment, as well as foreign currency translation effects. Total liabilities increased by JPY <u>1.645.7</u> billion, to JPY <u>11,154.3</u> billion from March 31, 2014, mainly due to an increase in Short-term debt and Long-term debt excluding current portion, as well as foreign currency translation effects. Total equity increased by JPY <u>821.0</u> billion, to JPY <u>6.934.4</u> billion from March 31, 2014 due mainly to increased Retained earnings attributable to net income, as well as foreign currency translation effects.

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#### Consolidated Statements of Cash Flow for the Fiscal Year Ended March 31, 2015

Consolidated cash and cash equivalents on March 31, 2015 increased by JPY 297.6 billion from March 31, 2014, to JPY 1,466.5 billion. The reasons for the increases or decreases for each cash flow activity, when compared with the previous fiscal year, are as follows:

#### Cash flow from operating activities

Net cash provided by operating activities amounted to JPY 1,419.2 billion for the fiscal year ended March 31, 2015. Cash inflows from operating activities increased by JPY 190.0 billion compared with the previous fiscal year due mainly to an increase in cash received from customers as a result of increased unit sales, despite increased payments for parts and raw materials.

#### Cash flow from investing activities

Net cash used in investing activities amounted to JPY 1,252.1 billion. Cash outflows from investing activities decreased by JPY 456.5 billion compared with the previous fiscal year, due mainly to a decrease in acquisitions of finance subsidiaries-receivables as well as an increase in collections of finance subsidiaries-receivables, despite an increase in purchases of operating lease assets.

#### Cash flow from financing activities

Net cash provided by financing activities amounted to JPY 30.3 billion. Cash inflows from financing activities decreased by JPY 340.1 billion compared with the previous fiscal year, due mainly to a decrease in proceeds from debt, as well as an increase in cash outflow due to an increase in dividends paid.

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Supplemental information for cash flows

	FY2014	FY2015
	Year-end	Year-end
Shareholders equity ratio (%)	37.9	<u>37.0</u>
Shareholders equity ratio on a market price basis (%)	41.9	38.9
Repayment period (years)	4.8	4.8
Interest coverage ratio	16.0	16.6

Shareholders equity ratio: Honda Motor Co., Ltd. shareholders equity / total assets

Shareholders equity ratio on a market price basis: issued common stock stated at market price / total assets

Repayment period: interest bearing debt / cash flows from operating activities

Interest coverage ratio: (cash flows from operating activities + interest paid) / interest paid Explanatory notes:

- 1. All figures are calculated based on the information included in the consolidated financial statements.
- 2. Cash flows from operating activities are obtained from the consolidated statement of cash flows.
- 3. Interest bearing debt represents Honda s outstanding debts with interest payments, which are included on the consolidated balance sheets.
- 4. Shareholders equity ratio is calculated based on total Honda Motor Co., Ltd. shareholders equity .

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#### Profit Redistribution Policy and Dividend per Share of Common Stock for the fiscal years 2015 and 2016

The Company strives to carry out its operations worldwide from a global perspective and to increase its corporate value. With respect to the redistribution of profits to our shareholders, which we consider to be one of the most important management issues, the Company s basic policy for dividends is to make distributions after taking into account its long-term consolidated earnings performance.

The Company will also acquire its own shares at the optimal timing with the goal of improving efficiency of the Company s capital structure and implementing a flexible capital policy. The present goal is to maintain a shareholders return ratio (i.e. the ratio of the total of the dividend payment and the repurchase of the Company s own shares to consolidated net income attributable to Honda Motor Co., Ltd.) of approximately 30%. Retained earnings will be allocated toward financing R&D activities that are essential for the future growth of the Company and capital expenditures and investment programs that will expand its operations for the purpose of improving business results and strengthening the Company s financial condition.

The Company plans to distribute year-end cash dividends of JPY 22 per share for the year ended March 31, 2015. As a result, total cash dividends for the year ended March 31, 2015, together with the first quarter cash dividends of JPY 22, the second quarter cash dividends of JPY 22 and the third quarter cash dividends of JPY 22, are planned to be JPY 88 per share, an increase of JPY 6 per share from the annual dividends paid for the year ended March 31, 2014.

Also, please note that the year-end cash dividends for the year ended March 31, 2015 is a matter to be resolved at the ordinary general meeting of shareholders.

The Company expects to distribute quarterly cash dividends of JPY 22 per share for each quarter for the year ending March 31, 2016. As a result, total cash dividends for the year ending March 31, 2016 are expected to be JPY 88 per share.

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#### **Management Policy**

Honda s business activities are based on fundamental corporate philosophies known as Respect for the Individual and The Three Joys. Respect for the Individual defines Honda s relationship with its associates, business partners and society. It is based on sharing a commitment to initiative, equality and mutual trust among people. It is Honda s belief that everyone who comes into contact with Honda s activities will gain a sense of satisfaction through the experience of buying, selling or creating Honda s products and services. This philosophy is expressed as The Three Joys. With these corporate philosophies as the foundation, Honda s business is guided by the following Company Principle:

Maintaining a global viewpoint, we are dedicated to supplying products of the highest quality at a reasonable price for worldwide customer satisfaction. Honda actively works to share a sense of satisfaction with all of its customers as well as its shareholders, and to continue improving its corporate value.

#### Medium- and Long-term Management Strategy and Management Target: Preparing for the Future

Honda aims to achieve global growth by further encouraging and strengthening innovation and creativity and creating quality products that please the customers and exceed their expectations.

Honda will focus all its energies on the tasks set out below as it pursues the vision toward 2020 of providing good products to customers with speed, affordability and low CO2 emissions.

#### 1. Product Quality

Honda will strive to improve its product quality by verification within each department of development, purchasing, production, sales and service, along with integrated verification through coordination among those departments.

#### 2. Research and Development

Honda will continue to be innovative in advanced technology and products, aiming to create and introduce new value-added products to quickly respond to specific needs in various markets around the world, in addition to its efforts to develop the most effective safety and environmental technologies. Honda will also continue its efforts to conduct research on experimental technologies for the future.

## 3. Production Efficiency

Honda will strengthen its production systems at its global production bases and supply high-quality products flexibly and efficiently, with the aim of meeting the needs of its customers in each region. Honda will work at improving its global supply chain by devising more effective business continuity plans in order to respond to various risks including but not limited to natural disasters.

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#### 4. Sales Efficiency

Honda will remain proactive in its efforts to expand product lines and the innovative use of IT to show its continued commitment to different customers throughout the world by upgrading its sales and service structure.

#### 5. Safety Technologies

Honda is working to develop safety technologies that enhance accident prediction and prevention, technologies to help reduce the risk of injuries to passengers and pedestrians from car accidents and technologies that enhance compatibility between large and small vehicles, as well as expand its lineup of products incorporating such technologies. Honda will reinforce and continue to advance its contribution to traffic safety in motorized societies in Japan and abroad. Honda also intends to remain active in a variety of traffic safety programs, including advanced driving and motorcycling training programs provided by local dealerships.

#### 6. The Environment

Honda will step up its efforts to create better, cleaner and more fuel-efficient engine technologies and to further improve recyclables throughout its product lines as well as further promote the development of fuel cells. Honda has now set a target to reduce CO2 emissions from its global products by 30% by 2020 compared to year 2000 levels. Honda will strengthen its efforts to realize reductions in CO2 emissions through its entire corporate activities including production and its supply chain. Furthermore, Honda will strengthen its efforts in advancing technologies in the area of total energy management, to reduce CO2 emissions from mobility and people s everyday lives.

#### 7. Continuing to Enhance Honda s Social Reputation and Communication with the Community

In addition to continuing to provide products incorporating Honda s advanced safety and environmental technologies, Honda will continue striving to enhance its social reputation by, among other things, strengthening its corporate governance, compliance and risk management as well as participating in community activities and making philanthropic contributions.

Through these company-wide activities, Honda will strive to be a company that its shareholders, investors, customers and society want it to exist.

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## **Basic Rationale for Selection of Accounting Standards**

The Company decided to voluntarily adopt IFRS for the Company s consolidated financial statements for the year ending March 31, 2015 to be included in the annual securities report (to be submitted to the Financial Services Agency of Japan) and Form 20-F (to be submitted to the U.S. Securities and Exchange Commission), aiming at improving comparability of financial information across international capital markets as well as standardization of financial information and enhancing efficiency of financial reporting of the Company and its consolidated subsidiaries.

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## **Consolidated Financial Summary**

For the three months and the year ended March 31, 2014 and 2015

Financial Highlights

		Yen (ı	millions)	
	Three			
	months	TD1		
	ended	Three months		
	Mar. 31,	ended	Year ended	Year ended
NT 1 . 1 . 1 . 2	2014	Mar. 31, 2015	Mar. 31, 2014	Mar. 31, 2015
Net sales and other operating revenue	3,097,246	3,353,728	11,842,451	12,646,747
Operating income	165,293	<u>67,140</u>	750,281	<u>606,878</u>
Income before income taxes and equity in income of affiliates	174,706	<u>72,016</u>	728,940	<u>644,809</u>
Net income attributable to Honda Motor Co., Ltd.	170,508	<u>68,081</u>	574,107	<u>493,007</u>
		3	Yen	
Basic net income attributable to Honda Motor Co., Ltd per common share	94.61	<u>37.77</u>	318.54	<u>273.54</u>
•				
		U.S. Dolla	ar (millions)	
		Three months	(1111110115)	
		ended		Year ended
		Mar. 31, 2015		Mar. 31, 2015
Net sales and other operating revenue		27,908		105,240
Operating income		<u>559</u>		5,050
Income before income taxes and equity in income of affiliates		599		5,366
Net income attributable to Honda Motor Co., Ltd.		567		4,103
,				<del></del>
		U.S.	Dollar	
Basic net income attributable to Honda Motor Co., Ltd per common share		0.31		2.28
, 1				

## [1] Consolidated Balance Sheets

		nillions)
	Mar. 31, 2014	Mar. 31, 2015
Assets		
Current assets:		4 444
Cash and cash equivalents	1,168,914	1,466,525
Trade accounts and notes receivable	1,158,671	1,211,219
Finance subsidiaries-receivables, net	1,464,215	1,645,570
Inventories	1,302,895	1,486,177
Deferred income taxes	202,123	<u>207,919</u>
Other current assets	474,448	607,161
Total current assets	5,771,266	<u>6,624,571</u>
Finance subsidiaries-receivables, net	3,317,553	3,558,931
	3,317,333	3,336,731
Investments and advances:		
Investments in and advances to affiliates	564,266	660,301
Other, including marketable equity securities	253,661	285,633
Total investments and advances	817,927	945,934
Property on operating leases:		
Vehicles	2,718,131	3,628,128
Less accumulated depreciation	481,410	628,643
Net property on operating leases	2,236,721	2,999,485
Property, plant and equipment, at cost:		
Land	521,806	541,088
Buildings	1,895,140	2,113,307
Machinery and equipment	4,384,255	5,035,280
Construction in progress	339,093	366,547
	7,140,294	8,056,222
Less accumulated depreciation and amortization	4,321,862	4,843,364
2000 accumulated depreciation and amortization	7,521,002	7,073,307
Net property, plant and equipment	2,818,432	3,212,858
Other assets	660,132	<u>747,060</u>
Total assets	15,622,031	18,088,839

## [1] Consolidated Balance Sheets continued

	`	nillions)
	Mar. 31, 2014	Mar. 31, 2015
Liabilities and Equity		
Current liabilities:		. ====
Short-term debt	1,319,344	1,592,881
Current portion of long-term debt	1,303,464	1,264,149
Trade payables:		44 -4-
Notes	28,501	42,535
Accounts	1,071,179	1,171,085
Accrued expenses	626,503	<u>766,777</u>
Income taxes payable	43,085	52,306
Other current liabilities	319,253	436,601
Total current liabilities	4,711,329	5,326,334
Long-term debt, excluding current portion	3,234,066	3,933,860
Other liabilities	1,563,238	1,894,199
other natifices	1,505,250	1,074,177
Total liabilities	9,508,633	11,154,393
Equity:		
Honda Motor Co., Ltd. shareholders equity:		
Common stock, authorized 7,086,000,000 shares; issued 1,811,428,430 shares on Mar. 31, 2014 and Mar. 31,		
2015	86,067	86,067
Capital surplus	171,117	171,118
Legal reserves	49,276	55,125
Retained earnings	6,431,682	<u>6,760,239</u>
Accumulated other comprehensive income (loss), net	(793,014)	(349,691)
Treasury stock, at cost 9,137,234 shares on Mar. 31, 2014 and 9,141,504 shares on Mar. 31, 2015	(26,149)	(26,165)
Total Honda Motor Co., Ltd. shareholders equity	5,918,979	6,696,693
Noncontrolling interests	194,419	237,753
Total equity	6,113,398	<u>6,934,446</u>
Commitments and contingent liabilities		
Total liabilities and equity	15,622,031	18,088,839

## [2] Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

## **Consolidated Statements of Income**

For the three months ended March 31, 2014 and 2015

	Yen (millions) Three months	
	Three months ended Mar. 31, 2014	ended Mar. 31, 2015
Net sales and other operating revenue	3,097,246	3,353,728
Operating costs and expenses:		
Cost of sales	2,277,016	2,497,304
Selling, general and administrative	471,084	<u>599,878</u>
Research and development	183,853	189,406
	2,931,953	<u>3,286,58</u> 8
Operating income	165,293	<u>67,140</u>
Other income (expenses):		
Interest income	6,486	7,311
Interest expense	(3,042)	(3,003)
Other, net	5,969	568
	9,413	4,876
Income before income taxes and equity in income of affiliates	174,706	<u>72,016</u>
Income tax expense:	20.700	(1.205
Current Deferred	38,709	61,385
Бетене	(6,427)	( <u>32,408</u> )
	32,282	<u>28,977</u>
Income before equity in income of affiliates	142,424	43,039
Equity in income of affiliates	37,387	36,669
Net income	179,811	<u>79,708</u>
Less: Net income attributable to noncontrolling interests	9,303	11,627
-		
Net income attributable to Honda Motor Co., Ltd.	170,508	<u>68,081</u>
Dodo not in some official to Honda Materials Ltd. non-common de la	Ye	
Basic net income attributable to Honda Motor Co., Ltd. per common share	94.61	<u>37.77</u>

## **Consolidated Statements of Comprehensive Income**

For the three months ended March 31, 2014 and 2015

	Yen (millions)		
	Three months	Three months	
	ended	ended	
	Mar. 31,	Mar.	
	2014	31, 2015	
Net income	179,811	<u>79,708</u>	
Other comprehensive income (loss), net of tax:			
Adjustments from foreign currency translation	(22,465)	(3,545)	
Unrealized gains (losses) on available-for-sale securities, net	(7,395)	5,183	
Unrealized gains (losses) on derivative instruments, net	478		
Pension and other postretirement benefits adjustments	38,420	(115,822)	
Other comprehensive income (loss), net of tax	9,038	(114,184)	
Comprehensive income (loss)	188,849	( <u>34,476</u> )	
Less: Comprehensive income attributable to noncontrolling interests	12,813	12,055	
Comprehensive income (loss) attributable to Honda Motor Co., Ltd.	176,036	(46,531)	

## **Consolidated Statements of Income**

For the years ended March 31, 2014 and 2015

	Yen (n	nillions)
	Year ended	Year ended
	Mar. 31, 2014	Mar. 31, 2015
Net sales and other operating revenue	11,842,451	12,646,747
Operating costs and expenses:	· · ·	, ,
Cost of sales	8,761,083	9,451,965
Selling, general and administrative	1,696,957	1,925,294
Research and development	634,130	662,610
	11,092,170	12,039,869
Operating income	750,281	<u>606,878</u>
operating means	730,201	000,070
Other income (evnences)		
Other income (expenses): Interest income	24.026	25,622
Interest expense	(12,703)	(16,598)
Other, net	(32,664)	28,907
Other, net	(32,004)	20,707
	(21,341)	37,931
Income before income taxes and equity in income of affiliates	728,940	<u>644,809</u>
income before income taxes and equity in income of arimates	720,940	<u>044,002</u>
Income tax expense:		
Current	207,236	175,609
Deferred	45,426	<u>59,595</u>
	252,662	<u>235,204</u>
Income before equity in income of affiliates	476,278	400 605
Equity in income of affiliates	132,471	409,605 126,570
Equity in income of annuates	132,471	120,570
Not income	600 740	50C 185
Net income  Lega Net income attributable to person tralling interests	608,749 34,642	<u>536,175</u>
Less: Net income attributable to noncontrolling interests	34,042	43,168
Net income attributable to Honda Motor Co., Ltd.	574,107	<u>493,007</u>
	v	en
Basic net income attributable to Honda Motor Co., Ltd. per common share	318.54	273.54
Paste net mediate attributable to Horida Hotol Co., Dat. per common suarc	310.34	<u> 413.34</u>

## **Consolidated Statements of Comprehensive Income**

For the years ended March 31, 2014 and 2015

	Yen (millions)		
	Year ended Mar. 31, 2014	Year ended Mar. 31, 2015	
Net income	608,749	<u>536,175</u>	
Other comprehensive income (loss), net of tax:			
Adjustments from foreign currency translation	333,659	561,014	
Unrealized gains (losses) on available-for-sale securities, net	15,252	18,917	
Unrealized gains (losses) on derivative instruments, net	237		
Pension and other postretirement benefits adjustments	107,718	(114,764)	
Other comprehensive income (loss), net of tax	456,866	465,167	
Comprehensive income (loss)	1,065,615	1,001,342	
Less: Comprehensive income attributable to noncontrolling interests	47,730	65,012	
Comprehensive income (loss) attributable to Honda Motor Co., Ltd.	1,017,885	936,330	

## [3] Consolidated Statements of Changes in Equity

	Common stock	Capital surplus	Legal reserves	Retained earnings	Yen (millions Accumulated other comprehensive income (loss), net	Treasury	Honda Motor Co., Ltd. shareholders N equity	oncontrolling interests	Total equity
Balances as of March 31,		_							
2013	86,067	171,117	47,583	6,001,649	(1,236,792)	(26,124)	5,043,500	161,923	5,205,423
Transfer to legal reserves Dividends paid to Honda			1,693	(1,693)					
Motor Co., Ltd.									
Shareholders				(142,381)			(142,381)		(142,381)
Dividends paid to								(0. (55)	(0.655)
noncontrolling interests								(9,677)	(9,677)
Capital transactions and others								(5,557)	(5,557)
Comprehensive income (loss):								(3,337)	(3,331)
Net income				574,107			574,107	34,642	608,749
Other comprehensive									
income (loss), net of tax									
Adjustments from foreign currency translation					320,424		320,424	13,235	333,659
Unrealized gains (losses)					320,424		320,424	13,233	333,037
on available-for-sale									
securities, net					15,219		15,219	33	15,252
Unrealized gains (losses)									
on derivative instruments,									
net					237		237		237
Pension and other									
postretirement benefits					107,898		107,898	(180)	107,718
adjustments					107,696		107,898	(160)	107,716
Total comprehensive									
income (loss)							1,017,885	47,730	1,065,615
meeme (1655)							1,017,000	.,,,,,	1,000,010
Purchase of treasury stock	-					(26)	(26)		(26)
Reissuance of treasury						(==)	(==)		(= 5)
stock						1	1		1
Balance at March 31,									
2014	86,067	171,117	49,276	6,431,682	(793,014)	(26,149)	5,918,979	194,419	6,113,398
Transfer to legal reserves			5,849	(5,849)					
Dividends paid to Honda									
Motor Co., Ltd. shareholders				(158,601)			(158,601)		(158,601)
Dividends paid to				(130,001)			(130,001)		(130,001)
noncontrolling interests								(18,756)	(18,756)
Capital transactions and								(==,,==)	(==,,==)
others		1					1	(2,922)	(2,921)
Comprehensive income									
(loss):									

Net income				<u>493,007</u>			493,007	43,168	<u>536,175</u>
Other comprehensive									
income (loss), net of tax									
Adjustments from foreign									
currency translation					539,223		539,223	21,791	561,014
Unrealized gains (losses)									
on available-for-sale									
securities, net					18,866		18,866	51	18,917
Unrealized gains (losses)									
on derivative instruments,									
net									
Pension and other									
postretirement benefits					(11.4.2.6)		(44.4.50)		(14.4 = 6.4)
adjustments					(114,766)		(114,766)	2	(114,764)
Total comprehensive									
income (loss)							<u>936,330</u>	65,012	<u>1,001,342</u>
Purchase of treasury stock						(17)	(17)		(17)
Reissuance of treasury									
stock						1	1		1
Balance at March 31,									
2015	86,067	171,118	55,125	<u>6,760,239</u>	(349,691)	(26,165)	<u>6,696,693</u>	237,753	<u>6,934,446</u>

## [4] Consolidated Statements of Cash Flows

	Yen (n	nillions)
	Year ended Mar. 31, 2014	Year ended Mar. 31, 2015
Cash flows from operating activities:		
Net income	608,749	<u>536,175</u>
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation excluding property on operating leases	442,318	490,375
Depreciation of property on operating leases	352,402	435,484
Deferred income taxes	45,426	<u>59,595</u>
Equity in income of affiliates	(132,471)	(126,570)
Dividends from affiliates	98,955	103,935
Provision for credit and lease residual losses on finance subsidiaries-receivables	18,904	18,710
Impairment loss on property on operating leases	3,301	4,077
Loss (gain) on derivative instruments, net	(39,376)	(4,997)
Decrease (increase) in assets:		
Trade accounts and notes receivable	(92,638)	17,666
Inventories	(2,901)	(68,046)
Other current assets	(7,363)	(101,576)
Other assets	(59,816)	(61,634)
Increase (decrease) in liabilities:	(=,,==,	(=,=,==,
Trade accounts and notes payable	70,988	45,023
Accrued expenses	49,718	<u>98,566</u>
Income taxes payable	(8,688)	4,462
Other current liabilities	31,404	58,793
Other liabilities  Other liabilities	(53,815)	17,024
Other, net	(95,906)	(107,845)
Net cash provided by operating activities	1,229,191	1,419,217
Cash flows from investing activities:		
Increase in investments and advances	(45,617)	(39,274)
Decrease in investments and advances	58,243	37,706
Payments for purchases of available-for-sale securities	(44,459)	(34,856)
Proceeds from sales of available-for-sale securities	14,501	38,429
Payments for purchases of held-to-maturity securities	(20,771)	(37,208)
Proceeds from redemptions of held-to-maturity securities	3,358	43,920
Proceeds from sales of subsidiaries, net of cash and cash equivalents disposal	9,129	
Proceeds from sales of investments in affiliates	5,363	
Capital expenditures	(774,006)	(722,742)
Proceeds from sales of property, plant and equipment	34,069	53,209
Proceeds from insurance recoveries for damaged property, plant and equipment	6,800	,
Acquisitions of finance subsidiaries-receivables	(2,792,774)	(2,406,056)
Collections of finance subsidiaries-receivables	2,354,029	2,588,527
Purchases of operating lease assets	(1,127,840)	(1,470,850)
Proceeds from sales of operating lease assets	611,317	696,713
Other, net	(86)	328
Net cash used in investing activities	(1,708,744)	(1,252,154)

## [4] Consolidated Statements of Cash Flows continued

	Yen (millions)		
	Year ended Mar. 31, 2014	Year ended Mar. 31, 2015	
Cash flows from financing activities:			
Proceeds from short-term debt	8,559,288	8,707,569	
Repayments of short-term debt	(8,563,616)	(8,579,722)	
Proceeds from long-term debt	1,588,826	1,505,105	
Repayments of long-term debt	(1,039,595)	(1,370,621)	
Dividends paid	(142,381)	(158,601)	
Dividends paid to noncontrolling interests	(9,677)	(18,441)	
Sales (purchases) of treasury stock, net	(25)	(16)	
Other, net	(22,265)	(54,875)	
Net cash provided by financing activities	370,555	30,398	
Effect of exchange rate changes on cash and cash equivalents	71,784	100,150	
Net change in cash and cash equivalents	(37,214)	297,611	
Cash and cash equivalents at beginning of year	1,206,128	1,168,914	
Cash and cash equivalents at end of the period	1,168,914	1,466,525	

#### [5] Assumptions for Going Concern

None

#### [6] Significant Accounting Policies:

#### Consolidated subsidiaries

Number of consolidated subsidiaries: 363

Corporate names of principal consolidated subsidiaries:

American Honda Motor Co., Inc., Honda of America Mfg., Inc., Honda Canada Inc.,

Honda R&D Co., Ltd., American Honda Finance Corporation.

#### 2. Affiliated companies

Number of affiliated companies: 86

Corporate names of major affiliated companies accounted for under the equity method:

Dongfeng Honda Automobile Co., Ltd., Guangqi Honda Automobile Co., Ltd., P.T. Astra Honda Motor

# 3. Changes of consolidated subsidiaries and affiliated companies

#### Consolidated subsidiaries:

Newly formed consolidated subsidiaries: 10; Honda Vietnam Power Products Co., Ltd., etc.

Reduced through reorganization: 12; Honda Soltec Co., Ltd., etc.

#### Affiliated companies:

Newly formed affiliated companies: 5; Nippon Charge Service, LLC, etc.

Reduced through reorganization: 2

- 4. The Company prepares its consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, since the Company has listed its American Depositary Shares on the New York Stock Exchange and files reports with the U.S. Securities and Exchange Commission.
- 5. The average exchange rates for the three months ended March 31, 2015 were JPY 119.09 = USD 1 and JPY 134.18 = EUR 1. The average exchange rates for the same period last year were JPY 102.78 = USD 1 and JPY 140.79 = EUR 1. The average exchange rates for the fiscal year ended March 31, 2015 were JPY 109.93 = USD 1 and JPY 138.77 = EUR 1 as compared with JPY 100.24 = USD 1 and JPY 134.37 = EUR 1 for the previous fiscal year.

- 6. United States dollar amounts have been translated from yen solely for the convenience of the reader at the rate of JPY 120.17 = USD 1, the mean of the telegraphic transfer selling exchange rate and the telegraphic transfer buying exchange rate prevailing on the Tokyo foreign exchange market on March 31, 2015.
- 7. Honda s common stock-to-ADS exchange ratio is one share of common stock to one ADS.

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#### [7] Segment Information

Honda has four reportable segments: Motorcycle business, Automobile business, Financial services business and Power product and other businesses, which are based on Honda s organizational structure and characteristics of products and services. Operating segments are defined as components of Honda s about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The accounting policies used for these reportable segments are consistent with the accounting policies used in Honda s consolidated financial statements.

Principal products and services, and functions of each segment are as follows: