

TATA MOTORS LTD/FI  
Form 6-K  
November 15, 2016  
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**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 6-K**

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16**

**of the Securities Exchange Act of 1934**

**For the Month of November 2016**

**Commission File Number: 001-32294**

**TATA MOTORS LIMITED**

**(Translation of registrant's name into English)**

**BOMBAY HOUSE**

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**24, HOMI MODY STREET,**

**MUMBAI 400 001, MAHARASHTRA, INDIA**

**Telephone # 91 22 6665 8282 Fax # 91 22 6665 7799**

**(Address of principal executive office)**

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If  Yes  is marked, indicate below the file number assigned to the registrant in connection with Rule 12g 3-2(b): Not Applicable

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- Item 1: 2017FY Q2 Investor presentation  
2017FY Q2 Interim Financial Statements

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

Tata Motors Limited

By: /s/ Hoshang K Sethna

Name: Hoshang K Sethna

Title: Company Secretary

Dated: November 15, 2016

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This report uses:

Group, Company, Jaguar Land Rover and JLR refers to Jaguar Land Rover Automotive plc and its subsidiaries.

EBITDA	defined as profit for the period before income tax expense, finance expense (net of capitalised interest), finance income, depreciation and amortisation, foreign exchange gains/losses on financing and unrealised derivatives, gains/losses on unrealised commodity derivatives, share of profits/losses from equity accounted investments and exceptional items.
EBITDA margin	measured as EBITDA as a percentage of revenue.
PBT	profit before tax.
PAT	profit after tax.
Net cash	measured as cash and cash equivalents plus short-term deposits less total balance sheet borrowings (including secured and unsecured borrowings, short-term invoice discounting facilities and finance leases).
Free cash flow	reflects net cash generated from operating activities less net cash used in investing activities (excluding investments in short-term deposits) and includes foreign exchange gains/losses on short term deposits.
Total investment	reflects net cash used in investing activities and expensed R&D (not included in net cash used in investing activities) but excluding movements in other restricted deposits, movements in

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short- term deposits, finance income received and proceeds from the sale of property, plant and equipment.

FY17	12 months ending 31 March 2017.
FY16	12 months ended 31 March 2016.
Q2	3 months ended 30 September.
China JV	Chery Jaguar Land Rover Automotive Co., Ltd.

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### **Management's discussion and analysis of financial condition and results of operations**

Jaguar Land Rover achieved record second quarter sales primarily driven by the new Jaguar F-PACE, XE (now on sale in the US), the Land Rover Discovery Sport and the Range Rover Evoque. Retail volumes were higher across all regions in Q2 FY17 compared to the same period a year ago. Profits were higher in the quarter compared to Q2 FY16, however, margins were lower due to unfavourable FX revaluation of current assets and liabilities and a onetime provision for new customer quality programmes.

#### **Key metrics for Q2 FY17 results, compared to Q2 FY16, are as follows:**

Total retail sales of 142.5k units (including the China JV), up 29.3%.

Revenue of £6.0 billion, up from £4.8 billion.

EBITDA of £615 million (10.3% margin), up from £589 million (12.2% margin).

PBT of £280 million, compared to a loss of £157 million (Q2 FY16 included an exceptional charge of £245 million for the Tianjin port explosion).

PAT of £244 million, compared to a loss of £92 million.

Free cash flow before financing was £70 million after total investment spending of £784 million.

China JV declared a first dividend of RMB 1.2 billion (JLR share RMB 0.6 billion).

Moody's upgrade from Ba2 to Ba1 (positive) in September 2016 following the upgrade by S&P from BB to BB+ (stable) in August 2016.

#### **Market environment**

The macroeconomic environment continued to be mixed in Q2 FY17. Despite ongoing uncertainty over Brexit and a further depreciation of the British Pound, UK economic data was generally positive in Q2 FY17. US economic conditions were generally favourable supported by consumer spending and stable labour market conditions. European GDP growth gradually improved although inflation and employment remain at lower levels. China's economic growth remains on target (6.5% - 7.0%) as the government continues to support the economy with policy actions. Economic conditions in emerging markets remained challenging, however the increase in the oil price is more supportive of economies such as Russia and Brazil.

#### **Total automotive industry car volumes (units)**

	<b>Q2 FY17</b>	<b>Q2 FY16</b>	<b>Change (%)</b>
China	5,668,300	4,438,300	27.7%
Europe (excluding UK)	2,173,306	2,071,819	4.9%
UK	729,859	719,997	1.4%
US	4,451,400	4,502,900	(1.1)%
Other markets (Including Russia and Brazil)	3,202,004	3,303,047	(3.1)%

The total industry car volume data above has been compiled using relevant data available at the time of publishing this interim report, compiled from national automotive associations such as the Society of Motor Manufacturers and Traders in the UK and the ACEA in Europe, according to their segment definitions, which may differ from those used by JLR.

### **Jaguar Land Rover volume performance**

Q2 FY17 total retail sales were a record for the second quarter at 142,459 units (including the China JV), up 29.3% compared to Q2 FY16, primarily driven by new F-PACE as well as strong sales of the XE (now on sale in the US), Discovery Sport and Evoque with strong year-on-year growth across key regions. By brand, Land Rover retailed 100,753 units in Q2 FY17, up 15.1% compared to Q2 FY16, and Jaguar retailed 41,706 units, up 84.2%.

Wholesales totalled 124,192 units (excluding China JV) in Q2 FY17, up 11.7% compared to the same quarter a year ago. By brand, Jaguar wholesales in Q2 FY17 were 41,938 units, up 93.4% compared to Q2 FY16 and Land Rover wholesales were 82,254 units, down 8.1%. By region, wholesales were up in the UK (5.2%), North America (22.3%), Europe (46.0%), and China (1.2%) but volumes in other Overseas markets, which include Russia and Brazil, fell by 14.3%.

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Jaguar Land Rover's Q2 FY17 retail sales by key region and model compared to Q2 FY16 is detailed in the following table and includes retail sales from the China JV.

	Q2 FY17	Q2 FY16	Change (%)
UK	30,981	24,180	28.1%
North America	30,228	21,743	39.0%
Europe	30,169	23,113	30.5%
China <sup>2</sup>	29,484	19,786	49.0%
Overseas	21,597	21,378	1.0%
<b>Total JLR</b>	<b>142,459</b>	<b>110,200</b>	<b>29.3%</b>
F-PACE	17,157		n/a
F-TYPE	2,638	2,946	(10.5%)
XE	11,176	9,310	20.0%
XF	7,963	7,598	4.8%
XJ	2,772	2,715	2.1%
XK <sup>1</sup>		77	n/a
<b>Jaguar</b>	<b>41,706</b>	<b>22,646</b>	<b>84.2%</b>
Discovery Sport <sup>2</sup>	28,283	18,021	56.9%
Discovery	13,263	10,344	28.2%
Range Rover Evoque <sup>2</sup>	26,067	21,744	19.9%
Range Rover Sport	20,212	19,234	5.1%
Range Rover	12,532	12,551	(0.2%)
Defender <sup>1</sup>	393	5,619	(93.0%)
Freelander <sup>1</sup>	3	41	(92.7%)
<b>Land Rover<sup>2</sup></b>	<b>100,753</b>	<b>87,554</b>	<b>15.1%</b>
<b>Total JLR</b>	<b>142,459</b>	<b>110,200</b>	<b>29.3%</b>

<sup>1</sup> Production of the Jaguar XK, Land Rover Freelander and the Land Rover Defender models have now been discontinued.

<sup>2</sup> China JV retail volume in Q2 FY17 was 13,492 units (4,161 units of Evoque, 8,737 units of Discovery Sport and 594 units of XF).

**Revenue and profits**

Q2 FY17 revenue was £6.0 billion, up from the £4.8 billion in Q2 FY16 primarily driven by the 11.7% increase in wholesale volumes and favourable foreign exchange. Revenue for the 6 months to 30 September 2016 was £11.4 billion, up £1.6 billion compared to the same period a year ago.

EBITDA was £615 million (10.3% margin) in Q2 FY17, up slightly from the £589 million (12.2% margin) in Q2 FY16, primarily reflecting:

Favourable volume and mix

Favourable operating exchange offset by realised hedges

Unfavourable FX revaluation of current assets and liabilities (£58m, up £11m) and a one-time provision for new customer quality programmes

EBITDA for the 6 months to 30 September 2016 was £1.3 billion (11.3% margin), down £123 million compared to the same 6 month period last year.

PBT was £280 million in Q2 FY17, up from a loss of £157 million a year ago predominantly reflecting:

The higher EBITDA (up £26 million)

Favourable unrealised FX (up £95 million) and commodity (up £69 million) hedge revaluation

Primarily China JV profits of £33 million (up £34 million) and net finance expense (down £14 million), offset by higher depreciation and amortisation (up £45 million)

Non-recurrence of £245 million exceptional Tianjin charge in Q2 FY16

PBT for the 6 months to 30 September 2016 was £679 million, up £198 million compared to the 6 months to 30 September 2015.

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PAT for Q2 FY17 was £244 million, compared to a loss of £92 million in the same period a year ago. The Q2 FY17 effective tax rate was 12.9%, reflecting a one-off credit as a result of the reduction in the UK's headline rate of corporation tax to 17% that comes into effect from 1 April 2020. PAT for the 6 months to 30 September 2016 was £548 million, up £148 million compared to the same 6 month period a year ago.

**EBITDA reconciliation**

<b>Quarter ended 30 September (£ millions)</b>	<b>2016</b>	<b>2015</b>
<b>EBITDA Margin</b>	<b>10.3%</b>	<b>12.2%</b>
<b>EBITDA</b>	<b>615</b>	<b>589</b>
<b>Adjustments:</b>		
Depreciation and amortisation	(410)	(365)
Foreign exchange losses - financing	(37)	(59)
Foreign exchange losses - unrealised derivatives	53	(20)
Commodity losses - unrealised derivatives	34	(35)
Finance income	8	8
Finance expense (net)	(15)	(29)
Share of profit / (loss) from equity accounted investments	33	(1)
<b>Profit before tax and exceptional item</b>	<b>281</b>	<b>88</b>
Exceptional item	(1)	(245)
<b>Profit before tax</b>	<b>280</b>	<b>(157)</b>
Income tax expense	(36)	65
<b>Profit after tax</b>	<b>244</b>	<b>(92)</b>

**Cash flow, liquidity and capital resources**

Free cash flow before financing in Q2 FY17 was £70 million after £784 million of total investment spending, primarily reflecting EBITDA of £615 million and £182 million favourable working capital, non-cash accrual and other movements. In the quarter, £696 million of investment spending was capitalised and £88 million was expensed in EBITDA.

After the free cash flow of £70 million, finance expenses of £42 million and a £60 million increase in the utilisation of a short-term debt facility, cash and financial deposits at 30 September 2016 stood at £3.8 billion (comprising £2.4 billion of cash and cash equivalents and £1.4 billion of financial deposits). This includes an amount of £424 million held in subsidiaries of Jaguar Land Rover outside of the United Kingdom. The cash in some of these jurisdictions is subject to impediments to remitting cash to the UK other than through annual dividends. As at 30 September 2016, the Company also had an undrawn revolving credit facility totalling £1.9 billion, all maturing in July 2020, and £116 million of undrawn short-term committed credit facilities.

The China JV declared its first dividend of RMB 1.2 billion (JLR share RMB 0.6 billion) in Q2 FY17, which was paid in November 2016. Most of this dividend will be reinvested into the China JV as part of a future equity injection.

**Debt**

The following table shows details of the Company's financing arrangements as at 30 September 2016:

(£ millions)	Facility amount	Outstanding	Undrawn
<b>Committed</b>			
£400m 5.000% Senior Notes due Feb 2022**	400	400	
£400m 3.875% Senior Notes due Mar 2023**	400	400	
\$500m 5.625% Senior Notes due Feb 2023*	386	386	
\$700m 4.125% Senior Notes due Dec 2018**	541	541	
\$500m 4.250% Senior Notes due Nov 2019**	386	386	
\$500m 3.500% Senior Notes due Mar 2020**	386	386	
Revolving 5 year credit facility	1,870		1,870
Receivable factoring facilities***	270	154	116
Finance lease obligations	9	9	
<b>Subtotal</b>	<b>4,648</b>	<b>2,662</b>	<b>1,986</b>
Prepaid costs		(17)	
<b>Total</b>	<b>4,648</b>	<b>2,645</b>	<b>1,986</b>



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- \* Issued by Jaguar Land Rover Automotive plc and guaranteed on a senior unsecured basis by Jaguar Land Rover Limited, Jaguar Land Rover Holdings Limited, Land Rover Exports Limited, JLR Nominee Company Limited and Jaguar Land Rover North America LLC.
- \*\* Issued by Jaguar Land Rover Automotive plc and guaranteed on a senior unsecured basis by Jaguar Land Rover Limited and Jaguar Land Rover Holdings Limited.
- \*\*\* \$350 million committed receivables factoring facility issued by Jaguar Land Rover Limited and guaranteed by Jaguar Land Rover Holdings Limited. A bilateral \$200 million uncommitted receivables factoring facility, also issued by Jaguar Land Rover Limited and guaranteed by Jaguar Land Rover Holdings Limited, is also available which remained undrawn as at 30 September 2016.

**Acquisitions and disposals**

There were no material acquisitions or disposals in the period.

**Off-balance sheet financial arrangements**

The Company has no off-balance sheet financial arrangements other than to the extent disclosed in the condensed consolidated financial statements.

**Other balance sheet items**

As at 30 September 2016 JLR's UK defined benefit pension accounted deficit had increased to £1.86 billion from £810 million at 30 June 2016 primarily driven by a fall in UK AA rated corporate bond yields.

**Business risks and mitigating factors**

As discussed on pages 46-53 of the Annual Report 2015-16 of the Company, Jaguar Land Rover's principal risks and mitigating factors are documented.

**Employees**

At the end of Q2 FY17, Jaguar Land Rover employed 39,851 people worldwide including agency personnel. This compared to 36,960 at the end of Q2 FY16.

**Board of directors**

The following table provides information with respect to members of the Board of Directors of Jaguar Land Rover Automotive PLC:

Name	Position	Year appointed as Director, Chief Executive Officer
Cyrus P. Mistry	Chairman and Director	2012
Andrew M. Robb	Director	2009
	Chief Executive Officer and	
Dr. Ralf D. Speth	Director	2010
Nasser Mukhtar Munjee	Director	2012
Chandrasekaran Ramakrishnan	Director	2013



**Table of Contents****Condensed Consolidated Income Statement***For the three and six months ended 30 September 2016 (unaudited)*

(£ millions)	Three months ended		Six months ended	
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	Note	(unaudited)	(unaudited)	(unaudited)
<b>Revenue</b>		<b>5,953</b>	<b>4,831</b>	<b>11,414</b>
Material cost of sales excluding exceptional item		(3,527)	(2,916)	(6,754)
Exceptional item	2	(1)	(245)	50
Material and other cost of sales		(3,528)	(3,161)	(6,704)
Employee cost		(585)	(539)	(1,190)
Other expenses		(1,316)	(1,052)	(2,453)
Net impact of commodity derivatives		21	(46)	39
Development costs capitalised	3	371	306	693
Other income		64	33	120
Depreciation and amortisation		(410)	(365)	(798)
Foreign exchange loss		(316)	(142)	(501)
Finance income	4	8	8	17
Finance expense (net)	4	(15)	(29)	(36)
Share of profit/(loss) from equity accounted investments		33	(1)	78
<b>Profit/(loss) before tax</b>		<b>280</b>	<b>(157)</b>	<b>679</b>
Income tax (expense)/credit excluding tax on exceptional item		(36)	4	(121)
Tax on exceptional item			61	(10)
Income tax (expense)/credit	9	(36)	65	(81)
<b>Profit/(loss) for the period</b>		<b>244</b>	<b>(92)</b>	<b>548</b>

**Condensed Consolidated Statement of Comprehensive Income and Expense***For the three and six months ended 30 September 2016 (unaudited)*

(£ millions)	Three months ended		Six months ended	
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
<b>Profit/(loss) for the period</b>	<b>244</b>	<b>(92)</b>	<b>548</b>	<b>400</b>
<b>Items that will not be reclassified subsequently to profit or loss:</b>				
Remeasurement of defined benefit obligation	(1,066)	261	(1,293)	435
Income tax related to items that will not be reclassified	176	(52)	217	(87)
	<b>(890)</b>	<b>209</b>	<b>(1,076)</b>	<b>348</b>

**Items that may be reclassified subsequently to profit or loss:**

(Loss)/gain on effective cash flow hedges	(562)	(136)	(2,094)	669
Cash flow hedges reclassified to Foreign exchange loss in profit or loss	258	15	379	118
Currency translation differences	15	2	30	(14)
Income tax related to items that may be reclassified	56	25	327	(157)
	<b>(233)</b>	<b>(94)</b>	<b>(1,358)</b>	<b>616</b>
<b>Other comprehensive (expense)/income net of tax</b>	<b>(1,123)</b>	<b>115</b>	<b>(2,434)</b>	<b>964</b>
<b>Total comprehensive (expense)/income attributable to shareholders</b>	<b>(879)</b>	<b>23</b>	<b>(1,886)</b>	<b>1,364</b>

**Table of Contents****Condensed Consolidated Balance Sheet**

As at (£ millions)	Note	30 September 2016 (unaudited)	31 March 2016 (audited)
<b>Non-current assets</b>			
Investments		375	339
Other financial assets		385	185
Property, plant and equipment		5,364	5,175
Intangible assets		5,801	5,497
Other non-current assets		99	45
Deferred tax assets		564	354
<b>Total non-current assets</b>		<b>12,588</b>	<b>11,595</b>
<b>Current assets</b>			
Cash and cash equivalents		2,382	3,399
Short-term deposits and investments		1,455	1,252
Trade receivables		1,040	1,078
Other financial assets	6	320	137
Inventories	7	3,394	2,685
Other current assets	8	411	411
Current tax assets		13	10
<b>Total current assets</b>		<b>9,015</b>	<b>8,972</b>
<b>Total assets</b>		<b>21,603</b>	<b>20,567</b>
<b>Current liabilities</b>			
Accounts payable		5,701	5,758
Short-term borrowings	14	154	116
Other financial liabilities	11	1,916	962
Provisions	12	603	555
Other current liabilities	13	358	427
Current tax liabilities		55	57
<b>Total current liabilities</b>		<b>8,787</b>	<b>7,875</b>
<b>Non-current liabilities</b>			
Long-term borrowings	14	2,482	2,373
Other financial liabilities	11	1,713	817
Provisions	12	850	733
Retirement benefit obligation	18	1,859	567
Other non-current liabilities		287	204
Deferred tax liabilities		47	384
<b>Total non-current liabilities</b>		<b>7,238</b>	<b>5,078</b>

<b>Total liabilities</b>		<b>16,025</b>	<b>12,953</b>
<b>Equity attributable to shareholders</b>			
Ordinary shares		1,501	1,501
Capital redemption reserve		167	167
Reserves	16	3,910	5,946
<b>Equity attributable to shareholders</b>		<b>5,578</b>	<b>7,614</b>
<b>Total liabilities and equity</b>		<b>21,603</b>	<b>20,567</b>

These condensed consolidated interim financial statements were approved by the Board of Directors.

Company registered number: 06477691

**Table of Contents****Condensed Consolidated Statement of Changes in Equity**

(£ millions)	Ordinary share capital	Capital redemption reserve	Other reserves	Total equity
<b>Balance at 1 April 2016 (audited)</b>	<b>1,501</b>	<b>167</b>	<b>5,946</b>	<b>7,614</b>
Profit for the period			548	548
Other comprehensive expense for the period			(2,434)	(2,434)
<b>Total comprehensive expense</b>			<b>(1,886)</b>	<b>(1,886)</b>
Dividend paid			(150)	(150)
<b>Balance at 30 September 2016 (unaudited)</b>	<b>1,501</b>	<b>167</b>	<b>3,910</b>	<b>5,578</b>

(£ millions)	Ordinary share capital	Capital redemption reserve	Other reserves	Total equity
<b>Balance at 1 April 2015 (audited)</b>	<b>1,501</b>	<b>167</b>	<b>4,372</b>	<b>6,040</b>
Profit for the period			400	400
Other comprehensive income for the period			964	964
<b>Total comprehensive income</b>			<b>1,364</b>	<b>1,364</b>
Dividend paid			(150)	(150)
<b>Balance at 30 September 2015 (unaudited)</b>	<b>1,501</b>	<b>167</b>	<b>5,586</b>	<b>7,254</b>

**Table of Contents****Condensed Consolidated Cash Flow Statement***For the three and six months ended 30 September 2016 (unaudited)*

(£ millions)	Three months ended		Six months ended	
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	Note	(unaudited)	(unaudited)	(unaudited)
<b>Cash flows from/(used in) operating activities</b>				
Cash generated from operations	21	797	514	802
Income tax paid		(41)	(48)	(100)
<b>Net cash generated from operating activities</b>		<b>756</b>	<b>466</b>	<b>702</b>
<b>Cash flows (used in)/from investing activities</b>				
Investment in other restricted deposits		(6)	(4)	(18)
Redemption of other restricted deposits		11	4	15
Movements in other restricted deposits		5		(3)
Investment in short-term deposits and investments		(1,041)	(680)	(1,772)
Redemption of short-term deposits and investments		884	1,065	1,592
Movements in short-term deposits and investments		(157)	385	(180)
Purchases of property, plant and equipment		(346)	(378)	(610)
Proceeds from sale of property, plant and equipment		1		1
Cash paid for intangible assets		(350)	(322)	(693)
Finance income received		8	9	17
<b>Net cash used in investing activities</b>		<b>(839)</b>	<b>(306)</b>	<b>(1,468)</b>
<b>Cash flows (used in)/from financing activities</b>				
Finance expenses and fees paid		(42)	(50)	(69)
Proceeds from issuance of short-term borrowings		146	117	218
Repayment of short-term borrowings		(85)	(142)	(191)
Repayments of long-term borrowings				(57)
Payments of finance lease obligations		(1)	(2)	(2)
Dividends paid				(150)
<b>Net cash generated from/(used in) financing activities</b>		<b>18</b>	<b>(77)</b>	<b>(251)</b>
<b>Net (decrease)/increase in cash and cash equivalents*</b>		<b>(65)</b>	<b>83</b>	<b>(1,017)</b>
Cash and cash equivalents at beginning of period		2,447	2,021	3,399
<b>Cash and cash equivalents at end of period</b>		<b>2,382</b>	<b>2,104</b>	<b>2,382</b>

\* Included in Net (decrease)/increase in cash and cash equivalents in the three month period is an increase of £30 million (three months ended 30 September 2015: decrease of £7 million) and in the six month period is an increase



of £74 million (six months ended 30 September 2015: decrease of £42 million) arising from the impact of foreign exchange rate changes on cash and cash equivalents.

**Table of Contents****Notes (forming part of the condensed consolidated interim financial statements)****1 Accounting policies****Basis of preparation**

The information for the three and six month periods ended 30 September 2016 is unaudited and does not constitute statutory accounts as defined in Section 435 of the Companies Act 2006. The condensed consolidated interim financial statements of Jaguar Land Rover Automotive plc have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting under International Financial Reporting Standards ( IFRS ) as adopted by the European Union ( EU ).

The condensed consolidated interim financial statements have been prepared on a historical cost basis except for certain financial instruments held at fair value as highlighted in note 15.

The condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements for the year ended 31 March 2016, which were prepared in accordance with IFRS as adopted by the EU.

The condensed consolidated interim financial statements have been prepared on the going concern basis as set out within the directors' statement of responsibilities section of the Group's annual report for the year ended 31 March 2016.

The accounting policies applied are consistent with those of the annual consolidated financial statements for the year ended 31 March 2016, as described in those financial statements.

**2 Exceptional item**

The exceptional item of £1 million for the quarter ended 30 September 2016 relates to the continuing impact of the explosion at the port of Tianjin (China) in August 2015. The exceptional cost to the income statement for the quarter is the result of sales of vehicles being at a lower net realisable value than that estimated at 30 June 2016.

The process for finalising ongoing insurance claims may take some months to conclude, so further insurance and other potential recoveries will only be recognised in future periods when received or confirmed as receivable. Due to the size of the provision recorded, the charge together with the associated tax impact was disclosed as an exceptional item in fiscal 2016, as such any future recoveries will similarly be recognised as a reversal of that charge through exceptional items.

**3 Research and development**

	<b>Three months ended</b>	<b>Six months ended</b>
	<b>30 September 2016</b>	<b>30 September 2015</b>
<b>(£ millions)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>

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Total research and development costs incurred	459	381	866	760
Research and development expensed	(88)	(75)	(173)	(139)
<b>Development costs capitalised</b>	<b>371</b>	<b>306</b>	<b>693</b>	<b>621</b>
Interest capitalised	22	16	42	36
Research and development expenditure credit	(20)	(18)	(40)	(36)
<b>Total internally developed intangible additions</b>	<b>373</b>	<b>304</b>	<b>695</b>	<b>621</b>

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Notes (forming part of the condensed consolidated interim financial statements)

**4 Finance income and expense  
Recognised in net income**

(£ millions)	Three months ended		Six months ended	
	30 September 2016 (unaudited)	30 September 2015 (unaudited)	30 September 2016 (unaudited)	30 September 2015 (unaudited)
Finance income	8	8	17	18
<b>Total finance income</b>	<b>8</b>	<b>8</b>	<b>17</b>	<b>18</b>
Total interest expense on financial liabilities measured at amortised cost	(35)	(40)	(73)	(74)
Unwind of discount on provisions	(4)	(5)	(8)	(10)
Interest capitalised	24	16	45	37
<b>Total finance expense (net)</b>	<b>(15)</b>	<b>(29)</b>	<b>(36)</b>	<b>(47)</b>

The capitalisation rate used to calculate borrowing costs eligible for capitalisation during the six month period was 4.4% (six months ended 30 September 2015: 4.6%).

**5 Allowances for trade and other receivables**

Changes in the allowances for trade and other receivables are as follows:

(£ millions)	Six months ended	
	30 September 2016 (unaudited)	Year ended 31 March 2016 (audited)
At beginning of period/year	60	11
Charged during the period/year		49
Utilised during the period/year	(4)	
Unused amounts reversed	(9)	
Foreign currency translation	10	
<b>At end of period/year</b>	<b>57</b>	<b>60</b>

**6 Other financial assets current**

<b>As at (£ millions)</b>	<b>30 September 2016</b>	<b>March 2016</b>
	<b>(unaudited)</b>	<b>(audited)</b>
Advances and other receivables recoverable in cash	6	8
Derivative financial instruments	210	73
Accrued income	19	12
Other	85	44
<b>Total current other financial assets</b>	<b>320</b>	<b>137</b>

## 7 Inventories

<b>As at (£ millions)</b>	<b>30 September 2016</b>	<b>March 2016</b>
	<b>(unaudited)</b>	<b>(audited)</b>
Raw materials and consumables	113	92
Work-in-progress	396	379
Finished goods	2,885	2,214
<b>Total inventories</b>	<b>3,394</b>	<b>2,685</b>

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Notes (forming part of the condensed consolidated interim financial statements)

**8 Other current assets**

As at (£ millions)	30 September 2016 (unaudited)	31 March 2016 (audited)
Recoverable VAT	148	218
Prepaid expenses	182	111
Other	81	82
<b>Total current other assets</b>	<b>411</b>	<b>411</b>

**9 Taxation****Recognised in the income statement**

The income tax for the three and six month periods ended 30 September 2016 is charged at the estimated effective tax rate expected to apply for the applicable financial year end.

**10 Capital expenditure**

Capital expenditure in the six month period was £554 million (six month period to 30 September 2015: £704 million) on property, plant and equipment and £739 million (six month period to 30 September 2015: £705 million) was capitalised as intangible assets (excluding research and development tax credits). There were no impairments, material disposals or changes in use of assets.

**11 Other financial liabilities**

As at (£ millions)	30 September 2016 (unaudited)	31 March 2016 (audited)
<b>Current</b>		
Finance lease obligations	3	5
Interest accrued	23	25
Derivative financial instruments	1,556	666
Liability for vehicles sold under a repurchase arrangement	334	266
	<b>1,916</b>	<b>962</b>
<b>Non-current</b>		

Finance lease obligations	6	6
Derivative financial instruments	1,705	809
Other payables	2	2
	<b>1,713</b>	<b>817</b>

## 12 Provisions

As at (£ millions)	30 September 2016 (unaudited)	31 March 2016 (audited)
<b>Current</b>		
Product warranty	475	441
Legal and product liability	111	99
Provisions for residual risk	7	6
Provision for environmental liability	9	8
Other employee benefits obligations	1	1
<b>Total current provisions</b>	<b>603</b>	<b>555</b>
<b>Non-current</b>		
Product warranty	763	688
Legal and product liability	38	
Provision for residual risk	17	13
Provision for environmental liability	24	23
Other employee benefits obligations	8	9
<b>Total non-current provisions</b>	<b>850</b>	<b>733</b>

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Notes (forming part of the condensed consolidated interim financial statements)

**12 Provisions (continued)**

Six months ended 30 September 2016 (unaudited) (£ millions)	Legal and				Total
	Product warranty	product liability	Residual risk	Environmental liability	
Opening balance	1,129	99	19	31	1,278
Provision made during the period	322	64	6	2	394
Reclassification from accounts payable		19			19
Provision used during the period	(251)	(3)	(3)		(257)
Unused amounts reversed in the period	(23)	(31)			(54)
Impact of discounting	8				8
Foreign currency translation	53	1	2		56
<b>Closing balance</b>	<b>1,238</b>	<b>149</b>	<b>24</b>	<b>33</b>	<b>1,444</b>

*Product warranty provision*

The Group offers warranty cover in respect of manufacturing defects, which become apparent one to five years after purchase, dependent on the market in which the purchase occurred.

*Legal and product liability provision*

A legal and product liability provision is maintained in respect of compliance with regulations, contractual obligations and known litigations which impact the Group.

*Residual risk provision*

In certain markets, the Group is responsible for the residual risk arising on vehicles sold by dealers on leasing arrangements. The provision is based on the latest available market expectations of future residual value trends. The timing of the outflows will be at the end of the lease arrangements being typically up to three years.

*Environmental liability provision*

This provision relates to various environmental remediation costs such as asbestos removal and land clean up. The timing of when these costs will be incurred is not known with certainty.

**13 Other current liabilities**

As at (£ millions)	30 September 2016 (unaudited)	31 March 2016 (audited)
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Liabilities for advances received	44	139
Deferred revenue	128	93
VAT	130	131
Other	56	64
<b>Total current other liabilities</b>	<b>358</b>	<b>427</b>

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Notes (forming part of the condensed consolidated interim financial statements)

**14 Interest bearing loans and borrowings**

As at (£ millions)	30 September 2016 (unaudited)	31 March 2016 (audited)
<b>Short-term borrowings</b>		
Bank loans	154	116
<b>Short-term borrowings</b>	<b>154</b>	<b>116</b>
<b>Long-term borrowings</b>		
EURO MTF listed debt	2,482	2,373
<b>Long-term borrowings</b>	<b>2,482</b>	<b>2,373</b>
Finance lease obligations	9	11
<b>Total debt</b>	<b>2,645</b>	<b>2,500</b>

**15 Financial Instruments**

The condensed consolidated interim financial statements have been prepared on a historical cost basis except for certain financial instruments held at fair value. These financial instruments are classified as level 2 fair value measurements, as defined by IFRS 13, being those derived from inputs other than quoted prices which are observable. There have been no changes in the valuation techniques used or transfers between fair value levels from those set out in note 34 to the annual consolidated financial statements for the year ended 31 March 2016.

The following tables show the carrying amounts and fair value of each category of financial assets and liabilities.

As at (£ millions)	30 September 2016		31 March 2016	
	Carrying value (unaudited)	Fair value (unaudited)	Carrying value (audited)	Fair value (audited)
Cash and cash equivalents	2,382	2,382	3,399	3,399
Short-term deposits	1,455	1,455	1,252	1,252
Trade receivables	1,040	1,040	1,078	1,078
Other financial assets - current	320	320	137	137
Other financial assets - non-current	385	385	185	185
<b>Total financial assets</b>	<b>5,582</b>	<b>5,582</b>	<b>6,051</b>	<b>6,051</b>

As at (£ millions)	30 September 2016		31 March 2016	
	Carrying value (unaudited)	Fair value (unaudited)	Carrying value (audited)	Fair value (audited)
Accounts payable	5,701	5,701	5,758	5,758
Short-term borrowings	154	154	116	116
Long-term borrowings	2,482	2,609	2,373	2,398
Other financial liabilities - current	1,916	1,916	962	962
Other financial liabilities - non-current	1,713	1,713	817	817
<b>Total financial liabilities</b>	<b>11,966</b>	<b>12,093</b>	<b>10,026</b>	<b>10,051</b>

**Table of Contents****Notes (forming part of the condensed consolidated interim financial statements)****16 Other reserves**

The movement of reserves is as follows:

(£ millions)	Translation reserve	Hedging reserve	Retained earnings	Total reserves
<b>Balance at 1 April 2016 (audited)</b>	<b>(363)</b>	<b>(873)</b>	<b>7,182</b>	<b>5,946</b>
Profit for the period			548	548
Remeasurement of defined benefit obligation			(1,293)	(1,293)
Loss on effective cash flow hedges		(2,094)		(2,094)
Currency translation differences	30			30
Income tax related to items recognised in other comprehensive income		403	217	620
Cash flow hedges reclassified to Foreign exchange loss in profit or loss		379		379
Income tax related to items reclassified to profit or loss		(76)		(76)
Dividend paid			(150)	(150)
<b>Balance at 30 September 2016 (unaudited)</b>	<b>(333)</b>	<b>(2,261)</b>	<b>6,504</b>	<b>3,910</b>

(£ millions)	Translation reserve	Hedging reserve	Retained earnings	Total reserves
<b>Balance at 1 April 2015 (audited)</b>	<b>(362)</b>	<b>(910)</b>	<b>5,644</b>	<b>4,372</b>
Profit for the period			400	400
Remeasurement of defined benefit obligation			435	435
Gain on effective cash flow hedges		669		669
Currency translation differences	(14)			(14)
Income tax related to items recognised in other comprehensive income		(133)	(87)	(220)
Cash flow hedges reclassified to Foreign exchange loss in profit or loss		118		118
Income tax related to items reclassified to profit or loss		(24)		(24)
Dividend paid			(150)	(150)
<b>Balance at 30 September 2015 (unaudited)</b>	<b>(376)</b>	<b>(280)</b>	<b>6,242</b>	<b>5,586</b>

**17 Dividends**

During the three months ended 30 September 2016, no ordinary share dividend was proposed and paid (three months to 30 September 2015: £nil).

During the six months ended 30 September 2016, an ordinary share dividend of £150 million was proposed and paid (six months to 30 September 2015: £150 million).

## **18 Employee benefits**

The Group has pension arrangements providing employees with defined benefits related to pay and service as set out in the rules of each fund. The following table sets out the disclosure pertaining to employee benefits of Jaguar Land Rover Limited and overseas subsidiaries which operate defined benefit pension plans.

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Notes (forming part of the condensed consolidated interim financial statements)

**18 Employee benefits (continued)**

(£ millions)	Six months ended 30 September 2016 (unaudited)	Year ended 31 March 2016 (audited)
<b>Change in defined benefit obligation</b>		
Defined benefit obligation at beginning of the period	7,668	7,883
Current service cost	99	224
Interest expense	138	263
Actuarial losses/(gains) arising from:		
- Changes in demographic assumptions		(36)
- Changes in financial assumptions	2,640	(569)
- Experience adjustments	(63)	63
Exchange differences on foreign schemes	5	3
Member contributions	1	2
Benefits paid	(104)	(165)
<b>Defined benefit obligation at end of period</b>	<b>10,384</b>	<b>7,668</b>
<b>Change in plan assets</b>		
Fair value of plan assets at beginning of the period	7,103	6,997
Interest income	129	233
Remeasurement gain/(loss) on the return of plan assets, excluding amounts included in interest income	1,282	(52)
Administrative expenses	(5)	(8)
Exchange differences on foreign schemes	3	1
Employer contributions	116	95
Member contributions	1	2
Benefits paid	(104)	(165)
<b>Fair value of scheme assets at end of period</b>	<b>8,525</b>	<b>7,103</b>
<b>Amount recognised in the consolidated balance sheet consist of</b>		
Present value of defined benefit obligations	(10,384)	(7,668)
Fair value of scheme assets	8,525	7,103
Restriction on asset and onerous obligation		(2)

<b>Net liability</b>	<b>(1,859)</b>	<b>(567)</b>
Non-current liabilities	(1,859)	(567)

The range of assumptions used in accounting for the pension plans in both periods is set out below:

	<b>Six months ended 30 September 2016 (unaudited)</b>	<b>Year ended 31 March 2016 (audited)</b>
Discount rate	2.4%	3.6%
Expected rate of increase in compensation level of covered employees	3.6%	3.5%
Inflation rate	3.1%	3.0%

For the valuations at 30 September 2016 and 31 March 2016, the mortality assumptions used are the SAPS base table, in particular S2NxA tables and the Light table for members of the Jaguar Executive Pension Plan. A scaling factor of 120% for males and 110% for females has been used for the Jaguar Pension Plan, 115% for males and 105% for females for the Land Rover Pension Scheme, and 95% for males and 85% for females for the Jaguar Executive Pension Plan. There is an allowance for future improvements in line with the CMI (2014) projections with an allowance for long-term improvements of 1.25 percent per annum.

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### **Notes (forming part of the condensed consolidated interim financial statements)**

#### **19 Commitments and contingencies**

In the normal course of business, the Group faces claims and assertions by various parties. The Group assesses such claims and assertions and monitors the legal environment on an on-going basis, with the assistance of external legal counsel wherever necessary. The Group records a liability for any claims where a potential loss is probable and capable of being estimated and discloses such matters in its financial statements, if material. For potential losses that are considered possible, but not probable, the Group provides a disclosure in the financial statements but does not record a liability in its accounts unless the loss becomes probable.

The following is a description of claims and assertions where a potential loss is possible, but not probable. Management believe that none of the contingencies described below, either individually or in aggregate, would have a material adverse effect on the Group's financial condition, results of operations, or cash flows.

#### ***Litigation and product related matters***

The Group is involved in legal proceedings, both as plaintiff and as defendant. There are claims and potential claims of £6 million (31 March 2016: £6 million) against the Group which management have not recognised as they are not considered probable, along with other claims which at this stage cannot be reliably estimated. These claims and potential claims pertain to motor accident claims, consumer complaints, employment and dealership arrangements, replacement of parts of vehicles, personal injury claims and/or compensation for deficiency in the services by the Group or its dealers.

The Group has provided for the estimated costs of repair following the passenger safety airbag issue in the United States, Japan and Korea. The Group recognises that there is a potential risk of further recalls in other countries in the future, however, the Group are unable at this point in time to reliably estimate the amount and timings of any potential future costs associated with this warranty issue.

#### ***Other taxes and dues***

During the year ended 31 March 2015, the Group's Brazilian subsidiary received a demand for 167 million Brazilian Real (£40 million at 30 September 2016 exchange rates) in relation to additional indirect taxes (PIS and COFINS) claimed as being due on local vehicle and parts sales made in 2010. The matter is currently being contested before the Brazilian appellate authorities. Professional legal opinions obtained in Brazil fully support that the basis of the tax authority's assertion is incorrect and, as a result, the likelihood of any settlement ultimately having to be made is considered remote. Accordingly, no provision has been recognised in the financial statements and the matter is disclosed here purely for the purposes of completeness.

The Group had no other significant tax matters in dispute as at 30 September 2016 or 31 March 2016 where a potential loss was considered possible.

#### ***Commitments and contingencies***

The Group has entered into various contracts with vendors and contractors for the acquisition of plant and machinery, equipment and various civil contracts of capital nature aggregating £1,234 million (31 March 2016: £797 million) and £18 million (31 March 2016: £12 million) relating to the acquisition of intangible assets.



Commitments and contingencies also includes other contingent liabilities of £66 million (31 March 2016: £28 million).

The remaining financial commitments, in particular the purchase commitments and guarantees, are of a magnitude typical for the industry.

Inventory of £nil (31 March 2016: £nil) and trade receivables with a carrying amount of £154 million (31 March 2016: £116 million) and property, plant and equipment with a carrying amount of £nil (31 March 2016: £nil) and restricted cash with a carrying amount of £nil (31 March 2016: £nil) are pledged as collateral/security against the borrowings and commitments.

The Group's share of capital commitments of its joint ventures at 30 September 2016 is £116 million (31 March 2016: £102 million) and other contingent liabilities of its joint ventures at 30 September 2016 is £1 million (31 March 2016: £nil).

**Table of Contents****Notes (forming part of the condensed consolidated interim financial statements)****20 Capital Management**

The Group's objectives when managing capital are to ensure the going concern operation of its entities and to maintain an efficient capital structure to reduce the cost of capital, support the corporate strategy and to meet shareholder expectations.

The Group's policy is to borrow primarily through capital market debt issues to meet anticipated funding requirements and maintain sufficient liquidity. The Group also maintains certain undrawn committed credit facilities to provide additional liquidity. These borrowings, together with cash generated from operations, are loaned internally or contributed as equity to certain subsidiaries as required. Surplus cash in subsidiaries is pooled (where practicable) and invested to satisfy security, liquidity and yield requirements.

The capital structure is governed according to Group policies approved by the Board and is monitored by various metrics such as interest cover, as per the debt covenants. Funding requirements are reviewed periodically with any debt issuances and capital distributions approved by the Board.

The following table summarises the capital of the Group:

<b>As at (£ millions)</b>	<b>30 September 2016 (unaudited)</b>	<b>31 March 2016 (audited)</b>
Short-term debt	157	121
Long-term debt	2,488	2,379
<b>Total debt*</b>	<b>2,645</b>	<b>2,500</b>
Equity	5,578	7,614
<b>Total capital (debt and equity)</b>	<b>8,223</b>	<b>10,114</b>

\* Total debt includes finance lease obligations of £9 million (31 March 2016: £11 million).

**Table of Contents****Notes (forming part of the condensed consolidated interim financial statements)****21 Notes to the consolidated cash flow statement****Reconciliation of profit before tax to cash generated from operations**

(£ millions)	Three months ended		Six months ended	
	30 September 2015 (unaudited)	30 September 2015 (unaudited)	30 September 2015 (unaudited)	30 September 2015 (unaudited)
<b>Cash flows from/(used in) operating activities</b>				
<b>Profit for the period</b>	<b>244</b>	<b>(92)</b>	<b>548</b>	<b>400</b>
Adjustments for:				
Depreciation and amortisation	410	365	798	683
Loss on sale of assets			3	3
Foreign exchange loss/(gain) on loans	37	59	60	(40)
Income tax expense/(credit)	36	(65)	131	81
Finance expense (net)	15	29	36	47
Finance income	(8)	(8)	(17)	(18)
Foreign exchange (gain)/loss on derivatives	(53)	20	(74)	(51)
Foreign exchange loss/(gain) on short-term deposits and investments	4	(5)	(23)	13
Foreign exchange gain on other restricted deposits	(1)		(6)	
Unrealised (gain)/loss on commodities	(34)	35	(67)	56
Share of (profit)/loss from equity accounted investments	(33)	1	(78)	7
Exceptional item	1	245	(50)	245
Other non-cash adjustments	3	(1)	5	
<b>Cash flows from operating activities before changes in assets and liabilities</b>	<b>621</b>	<b>583</b>	<b>1,266</b>	<b>1,426</b>
Trade receivables	92	(68)	38	138
Other financial assets	4	9	21	7
Other current assets	32	14		(2)
Inventories	(12)	(50)	(659)	(628)
Other non-current assets	(11)	(12)	(23)	(14)
Accounts payable	(56)	(61)	(77)	(613)
Other current liabilities	(58)	18	(69)	(18)
Other financial liabilities*	18	24	67	62
Other non-current liabilities and retirement benefit obligations	23	78	81	141
Provisions	144	(21)	157	(49)
<b>Cash generated from operations</b>	<b>797</b>	<b>514</b>	<b>802</b>	<b>450</b>

\* Comparatives have been revised for the amendment made in the current year to separately disclose Unrealised (gain)/loss on commodities , which has resulted in a reclassification of amounts from Other financial liabilities . There is no impact on Cash generated from operations as previously reported for the three and six months ended 30 September 2015.

**Table of Contents****Notes (forming part of the condensed consolidated interim financial statements)****22 Related party transactions**

The Group's related parties principally consist of Tata Sons Limited, subsidiaries, associates and joint ventures of Tata Sons Limited which includes Tata Motors Limited (the ultimate parent company), subsidiaries, associates and joint ventures of Tata Motors Limited. The Group routinely enters into transactions with these related parties in the ordinary course of business including transactions for sale and purchase of products with its associates and joint ventures. Transactions and balances with the Group's own subsidiaries are eliminated on consolidation.

The following table summarises related party transactions and balances not eliminated in the consolidated condensed interim financial statements.

	2016 (unaudited)			2015* (unaudited)		
	With Tata Sons and its joint ventures of the Group	With or ultimate parent and its joint ventures of the Group	With immediate or ultimate parent and its joint ventures of the Group	With Tata Sons and its joint ventures of the Group	With or ultimate parent and its joint ventures of the Group	With immediate or ultimate parent and its joint ventures of the Group
Sale of products	288	36	15	153	5	22
Purchase of goods		39	37		41	47
Services received	66	97	50	37	82	51
Services rendered	41		2	20		
Trade and other receivables	73	10	16	56	1	32
Accounts payable	1	46	21		17	23
Dividends received/receivable	68					
Dividend paid			150			150

\* The 2015 comparative balances have been restated, in order to fully reflect the transactions between all of the Group's related party entities.

**Compensation of key management personnel**

Six months ended 30 September (£ millions)	2016 (unaudited)	2015 (unaudited)
Key management personnel remuneration	12	7

