

Edgar Filing: COMPUMED INC - Form 10QSB

COMPUMED INC  
Form 10QSB  
February 13, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB

(MARK ONE)

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED DECEMBER 31, 2003

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

COMMISSION FILE NUMBER: 0-14210

COMPUMED, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

95-2860434

(State or Other Jurisdiction of  
Incorporation or Organization)

(I.R.S. Employer Identification No.)

5777 W. CENTURY BLVD., SUITE 1285, LOS ANGELES, CA 90045  
(Address of Principal Executive Officers)

(310) 258-5000

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last  
report)

Check whether the issuer (1) has filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such  
shorter period that the registrant was required to file such reports, and (2)  
has been subject to such filing requirements in for the past 90 days.  
Yes  No

As of February 11, 2004, 17,951,034 shares of common stock of the issuer  
were outstanding.

Transitional Small Business Disclosure Format (check one): Yes No

INDEX

COMPUMED, INC. AND SUBSIDIARIES

PART I. FINANCIAL INFORMATION  
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# Edgar Filing: COMPUMED INC - Form 10QSB

Item 1. Financial Statements (unaudited)

Balance Sheets - December 31, 2003 (unaudited) and September 30, 2003.

Statements of Operations - Three months ended December 31, 2003 and 2002 (unaudited).

Statements of Cash Flows - Three months ended December 31, 2003 and 2002 (unaudited).

Notes to condensed Financial Statements (unaudited).

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Item 3. Controls and Procedures.

## PART II. OTHER INFORMATION

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Item 1 Legal Proceedings

Item 2 Changes in Securities

Item 3 Defaults upon Senior Securities

Item 4 Submission of Matters to a Vote of Security Holders

Item 5 Other Information

Item 6 Exhibits and Reports on Form 8-K

## SIGNATURES

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## PART I

## INDEX

COMPUMED, INC. AND SUBSIDIARIES

FINANCIAL INFORMATION  
BALANCE SHEETS  
COMPUMED, INC.

DECEMBER 31, 2003

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(UNAUDITED)  
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ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	\$ 31,000
Marketable securities	190,000
Accounts receivable, less allowance of \$21,000 (December 2003) and \$22,000 (September 2003)	217,000
Inventory	29,000
Prepaid expenses and other current assets	25,000
	-----
TOTAL CURRENT ASSETS	492,000
PROPERTY AND EQUIPMENT	
Machinery and equipment	1,276,000
Furniture, fixtures and leasehold improvements	42,000
Equipment under capital leases	35,000
	-----
	1,353,000
Accumulated depreciation and amortization	(1,197,000)
	-----
	156,000
OTHER ASSETS	
Patents, net of accumulated amortization of \$0	51,000
Other assets	11,000
	-----
TOTAL ASSETS	\$710,000
	=====
LIABILITIES AND STOCKHOLDERS' EQUITY	
CURRENT LIABILITIES	
Accounts payable	\$ 92,000
Accrued liabilities	126,000
Current portion of capital lease obligations	5,000
	-----
TOTAL CURRENT LIABILITIES	223,000
STOCKHOLDERS' EQUITY	
Preferred Stock, \$.10 par value - authorized 1,000,000 shares	
Preferred Stock- Class A \$3.50 cumulative convertible voting - issued and outstanding - 8,400 shares	1,000
Preferred Stock- Class B \$3.50 cumulative convertible voting - issued and outstanding -300 shares	-
Common Stock, \$.01 par value-authorized 50,000,000 shares, issued and outstanding-17,951,034 shares	180,000
Additional paid in capital	32,304,000
Accumulated deficit	(32,039,000)
Accumulated other comprehensive income	41,000
Deferred stock compensation	-
	-----
TOTAL STOCKHOLDERS' EQUITY	487,000
	-----
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$710,000
	=====
See notes to condensed financial statements.	

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STATEMENTS OF OPERATIONS (UNAUDITED)  
COMPUMED, INC.

	THREE MONTHS ENDED DECEMBER 31,	
	2003	2002
REVENUES FROM OPERATIONS		
ECG services	\$384,000	\$ 410,000
ECG product and supplies sales . . . . .	18,000	28,000
OsteoGram(R) sales and services . . . . .	58,000	14,000
	-----	-----
	460,000	452,000
COSTS AND EXPENSES		
Costs of ECG services . . . . .	119,000	124,000
Cost of goods sold-ECG. . . . .	15,000	21,000
Cost of goods sold- OsteoGram(R). . . . .	4,000	2,000
Selling expenses. . . . .	45,000	82,000
Research and development. . . . .	53,000	51,000
General and administrative expenses . . . . .	241,000	274,000
Depreciation. . . . .	51,000	55,000
	-----	-----
	528,000	609,000
OPERATING LOSS. . . . .	(68,000)	(157,000)
Interest income and dividends . . . . .	5,000	8,000
Realized gain on marketable securities. . . . .	2,000	2,000
Interest expense. . . . .	-	-
NET LOSS	\$ (61,000)	\$ (147,000)
	=====	=====
NET LOSS PER SHARE (Basic and diluted)	\$ (0)	\$ (.01)
	=====	=====
Weighted average number of common shares outstanding.	17,951,034	17,869,309
	=====	=====

See notes to condensed financial statements.

STATEMENTS OF CASH FLOWS (UNAUDITED)  
COMPUMED, INC.

THREE MONTHS E  
-----  
DECEMBER 31, 2003  
-----

OPERATING ACTIVITIES:

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Net loss	\$ (61,000)
Net adjustments to reconcile net loss to net cash used in operating activities:	
Realized gain on marketable securities . . . . .	(2,000)
Amortization of deferred stock compensation. . . . .	25,000
Depreciation and amortization. . . . .	51,000
Decrease in accounts receivable . . . . .	2,000
Increase in inventory and prepaid expenses. . . . .	(8,000)
Decrease (increase) in accounts payable and other liabilities	(46,000)
	-----
NET CASH USED IN OPERATING ACTIVITIES. . . . .	(39,000)
 INVESTING ACTIVITIES:	
Proceed from selling of marketable securities. . . . .	7,000
Purchase of other asset. . . . .	(1,000)
Purchases of property, plant and equipment . . . . .	-
	-----
NET CASH PROVIDED BY INVESTING ACTIVITIES. . . . .	6,000
 FINANCING ACTIVITIES:	
Principal payments on capital lease obligations. . . . .	(2,000)
	-----
NET CASH USED IN FINANCING ACTIVITIES. . . . .	(2,000)
	-----
NET DECREASE IN CASH . . . . .	(35,000)
Cash and cash equivalents at beginning period. . . . .	66,000
	-----
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 31,000
	=====
 Cash paid for interest	 \$ -
	=====

See notes to condensed financial statements.

### NOTES TO FINANCIAL STATEMENTS (UNAUDITED) COMPUMED, INC.

#### NOTE A-BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The accompanying interim unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended December 31, 2003 are not necessarily indicative of the results that may be expected for the year ending September 30, 2004. For further information, refer to the financial statements for the year ended September 30, 2003 and the notes thereto included in the Company's Annual Report on Form 10-KSB.

The balance sheet at September 30, 2003 has been derived from the Company's year-end audited financial statements but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

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The Company has historically used existing cash and readily available marketable securities balances to fund operating losses and capital expenditures. The Company raised these funds in 1997 through 2000 through the placement of Preferred Stock issuances and proceeds from the exercise of certain stock options and warrants.

The Company has incurred recurring losses and had net losses aggregating \$208,000 in quarters ended December 31, 2003 and 2002. The Company's business strategy includes an increase in OsteoGram (R) sales through domestic and international marketing and distribution efforts. The Company intends to finance this business strategy by using its current working capital resources and cash flows from existing operations. There can be no assurance that the sales will be sufficient to offset related expenses.

The accompanying financial statements have been prepared assuming the Company will continue as a going concern. This basis of accounting contemplates the recovery of the Company's assets and the satisfaction of its liabilities in the normal course of conducting its business. The Company's ability to continue as a going concern is dependent upon various factors including, among others, its ability to generate profits and reduce its operating losses and negative cash flows. No assurance can be given that the Company will be able to accomplish these objectives. The Company uses existing cash and readily available marketable securities balances to fund operating losses and capital expenditures. The Company had raised these funds in 1997 through 2000 through the placement of Preferred Stock issuances and proceeds from the exercise of certain stock options and warrants.

Management believes the Company will be able to generate sufficient revenue, reduce operating expenses or obtain sources of financing in order to fund ongoing operations through at least December 31, 2004. Accordingly, the financial statements do not include any adjustments to reflect the possible future effects on the recoverability or classifications of liabilities that may result from the outcome of this uncertainty.

### Stock-Based Compensation

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The Company accounts for employee stock option grants in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees and related interpretations (APB 25), and has adopted the "disclosure only" alternative described in Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation, amended by SFAS No. 148 Accounting for Stock-Based Compensation-Transition and Disclosure.

SFAS No. 123, Accounting for Stock-Based Compensation, requires pro forma information regarding net income (loss) using compensation that would have been incurred if the Company had accounted for its employee stock options under the fair value method of that statement. Options to purchase 261,087 and 0 shares of Compumed, Inc. were granted during the three months ended December 31, 2003 and 2002, respectively. The fair value of options granted, which have been estimated at \$65,000 and \$0, respectively, at the date of grant were determined using the Black-Scholes Option pricing model with the following assumptions:

2003	2002
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Risk free interest rate . . . . .	4.28%	4.05%
Stock volatility factor . . . . .	54%	43%
Weighted average expected option life	10 years	10 years
Expected dividend yield . . . . .	None	None

The pro forma net loss and loss per share had the Company accounted for the options using FAS 123 would have been as follows:

	2003	2002
	-----	-----
Net loss as reported . . . . .	\$(61,000)	\$(147,000)
Basic and diluted loss per share as reported	(0.00)	(0.01)
Add: Stock-based employee ompensation cost included in determination of net loss as reported. . . . .	8,000	-
Deduct: Stock-based employee compensation cost that would have been included in the determination of net loss if the fair value based method had been applied to all awards. . . . .	(8,000)	(6,000)
	-----	-----
Pro forma net loss if the fair value based method had been applied to all awards. . . .	\$(61,000)	\$(153,000)
	=====	=====
Basic and diluted pro forma loss per share if the fair value based method had been applied to all awards. . . . .	\$ (0.00)	\$ (0.01)
	=====	=====

A summary of the stock options activity, and related information for the quarters ended December 31 follows:

	2003		2002	
	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
	-----	-----	-----	-----
Options outstanding, beginning of period	5,027,025	0.22	3,124,466	0.51
Options exercised. . . . .	-	-	-	-
Options granted. . . . .	261,087	0.34	50,000	0.20
Options forfeited/canceled . . . . .	(1,104)	0.96	(258,076)	0.71

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Options outstanding, end of period . . .	5,287,008	0.23	2,916,390	0.48
Options exercisable, end of period . . .	4,495,347	0.22	1,698,968	0.64

The following summarizes information concerning stock options outstanding at December 31, 2003:

Range of Exercise Prices	Weighted Average Number Outstanding	Remaining Contractual Life	Weighted Average Exercise Price	Number Subject to Exercise	Weighted Average Exercise Price
0.00 - \$0.425 . . . . .	4,406,130	9.0	0.1319	3,614,469	0.1047
0.4251 - \$0.85 . . . . .	847,375	5.4	0.6734	847,375	0.6734
0.851 - \$1.275 . . . . .	33,503	3.7	1.1436	33,503	1.1436
	5,287,008	8.4	0.2251	4,495,347	0.2197

Per share data

The Company reports its earnings (loss) per share in accordance with Statement of Financial Accounting Standards No.128, "Accounting for Earnings Per Share" ("FAS 128"). Basic loss per share is calculated using the net loss divided by the weighted average common shares outstanding. Shares from the assumed conversion of outstanding warrants, options and the effect of the conversion of the Class A Preferred Stock and Class B Preferred Stock are omitted from the computations of diluted loss per share because the effect would be antidilutive.

NOTE B-OTHER AGREEMENTS

On December 23, 2004, we entered into an Investment Agreement and a Registration Rights Agreement with Dutchess Private Equities Fund, L.P. (Dutchess), pursuant to which Dutchess agreed to purchase up to \$5,000,000 of our shares common stock over a three year period. Purchases are made, if at all, subject to certain conditions, upon our request. Dutchess cannot unilaterally purchase any shares of our common stock.

Dutchess' obligation to purchase our common stock is contingent upon certain closing conditions. Such conditions relate to the Investment Agreement and include: (i) that our representations and warranties are true and correct as of the funding date, (ii) that we have performed all of our covenants, agreements and conditions required to be performed us, (iii) that trading of our common stock has not been suspended, (iv) that no statute, rule, regulation, executive order, decree, ruling or injunction is in force against the transactions contemplated in the Note and Warrant Purchase Agreement, (v) that no pending or

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threatened litigation exists, and (vi) that the SEC has declared effective a registration statement covering the shares to be purchased by Dutchess. The purchase price of our shares of common stock equal 95% the three lowest closing best bid prices of our common stock during the pricing period.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### SAFE HARBOR FOR FORWARD-LOOKING STATEMENTS

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We are including the following cautionary statement in this Quarterly Report on Form 10-QSB to make applicable and take advantage of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 with respect to forward-looking statements made by us, or on our behalf. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance and underlying assumptions and other statements that are other than statements of historical facts. From time to time, we may make written or oral statements that are forward-looking including statements contained in this report and other filings with the Securities and Exchange Commission. These forward-looking statements are principally contained in the section captioned "Management's Discussion and Analysis of Operations". In that and other portions of this Form 10-QSB, the words "anticipates", "believes," "estimates," "seeks," "expects," "plans," "intends" and similar expressions as they relate to us or our management are intended to identify forward-looking statements. All such forward-looking statements are expressly qualified by these cautionary statements.

Forward-looking statements involve risks and uncertainties that could cause actual results or outcomes to differ materially from those expressed in the forward-looking statements. The forward-looking statements contained herein are based on various assumptions, many of which are based, in turn, upon further assumptions. Our expectations, beliefs and forward-looking statements are expressed in good faith on the basis of management's views and assumptions as of the time the statements are made, but there can be no assurance that management's expectations, beliefs or projections will result or be achieved or accomplished.

In addition to other factors and matters discussed elsewhere herein, the following are important factors that, in our view, could cause actual results to differ materially from those discussed in the forward-looking statements: technological advances by our competitors, the impact of competition, dependence on key employees and the need to attract new management, effectiveness and costs of sales and marketing efforts, acceptance of product offerings, ability to expand into new markets, the risks of patent claims or other third party liability, and the risks of launching a new product or service, such as our OsteoGram(R) test, changes in health care regulation, including reimbursement programs, capital needs to fund any delays or extensions of research programs and the availability of capital on terms satisfactory us. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof.

#### OVERVIEW

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Our traditional core business is remote electrocardiogram (ECG) interpretation services. Our customers are typically correctional facilities, ambulatory surgery centers and occupational health clinics that may not have ready access to physicians who can interpret these results or to self-interpreting ECG equipment. Although self-interpreting ECG equipment is widely available, many of

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our customers like the added benefit of knowing that they can automatically send their ECG results to one of our cardiologists for an overread when the results are questionable. This overread feature is a key advantage that enables us to market our services in segments of the market where physicians may not be available on a routine basis. We are evaluating new opportunities for our ECG business, however, we could lose customers who choose to receive services from a competitor or who purchase a self-interpretive machine and no longer need our ECG interpretations. If we were to lose existing customers, they may be difficult to replace, and that could have a material adverse impact on our operations and financial condition.

Our other business is the development and marketing of medical imaging software tools that automatically make precise measurements to assist radiologists and orthopedic surgeons in the diagnosis of disease. We anticipate significant growth in this business. Our initial product, the OsteoGram(R) is an automated system for the screening, diagnosis and monitoring of osteoporosis, a disease that affects more than 200 million people worldwide. Osteoporosis is a "silent disease" that costs the U.S. healthcare system over \$16 billion dollars annually, and we predict that health care providers will come under increased scrutiny from Medicare to test patients at risk and offer early intervention for this treatable disease.

The OsteoGram(R) is available in both film-based and DICOM (Digital Imaging and Communications in Medicine) versions. In its initial film-based configuration, the OsteoGram(R) utilizes a standard hand x-ray film coupled with proprietary, desktop computer imaging technology to accurately and precisely determine bone mineral density, the marker for osteoporosis. We market this system to hospitals, clinics and physicians' offices, both in the domestic and international markets. DICOM is the information standard that allows digital imaging equipment to interconnect, enabling clinicians to readily move, archive and retrieve images over networks. The DICOM OsteoGram(R) is the newest version of the product that can be integrated into the workstations of digital (filmless) x-ray equipment, a high growth segment of the medical imaging market. As these digital systems proliferate, we believe that physicians will want to increase the utilization of their equipment through laborsaving computer programs that automate their daily routines. Our goal is to develop a series of applications that will be directed towards the needs of radiologists and orthopedic surgeons. Our underlying OsteoGram(R) technology can be applied to a number of novel applications in the fields of bone disease, dental disease and the identification of specific cancers. Our new business model fits well with the companies developing digital radiography platforms, and we have been seeking partnerships where our products represent value-added tools that are available on a 24/7 basis.

For the quarter ended December 31, 2003 we focused on the implementation of our initial strategic partnerships with Orex Computed Radiography and Medstrat, Inc. Orex, an emerging leader in the field of computed radiography (CR), launched our fully integrated DICOM OsteoGram(R) at the December Annual Meeting of the Radiological Society of North America (RSNA), the largest medical exhibition in the U.S. We were highly encouraged with the preliminary feedback from customers at the RSNA who viewed the future of "Workstation Consolidation", and we look forward to enjoying a steady revenue stream as Orex begins to deliver systems to the global market.

Medstrat is Fuji Medical's largest distributor of CR products in the U.S. The company has coupled the Fuji SmartCR platform with a unique server system to offer a complete digital solution to the orthopedic office market. We are currently integrating our OsteoGram(R) software on the Medstrat system, and we expect to launch the product at the annual meeting of the American Association of Orthopaedic Surgeons in San Francisco in March 2004. In addition, we are working diligently to develop relationships with other manufacturers of digital platform, and strengthening our domestic and international distribution

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networks. In November 2003, we attended Medica, the world's largest all medical trade show, in Dusseldorf, Germany where we identified new distribution partners in a number of target markets. After the 2002 Medica we signed distribution agreements with a number of new distributors from Asia, and OsteoGram(R) revenue in the first quarter of this fiscal year was bolstered by sales from these distributors primarily in China and Korea.

### RECENT EVENTS

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On December 23, 2004, we entered into an Investment Agreement and a Registration Rights Agreement with Dutchess Private Equities Fund, L.P. (Dutchess), pursuant to which Dutchess agreed to purchase up to \$5,000,000 of our shares common stock over a three year period. Purchases are made, if at all, subject to certain conditions, upon our request. Dutchess cannot unilaterally purchase any shares of our common stock.

Dutchess' obligation to purchase our common stock is contingent upon certain closing conditions. Such conditions relate to the Investment Agreement and include: (i) that our representations and warranties are true and correct as of the funding date, (ii) that we have performed all of our covenants, agreements and conditions required to be performed us, (iii) that trading of our common stock has not been suspended, (iv) that no statute, rule, regulation, executive order, decree, ruling or injunction is in force against the transactions contemplated in the Note and Warrant Purchase Agreement, (v) that no pending or threatened litigation exists, and (vi) that the SEC has declared effective a registration statement covering the shares to be purchased by Dutchess. The purchase price of our shares of common stock equal 95% the three lowest closing best bid prices of our common stock during the pricing period.

### RESULTS OF OPERATIONS

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For the quarter ended December 31, 2003, revenues from ECG operations decreased by 8% to \$402,000 from \$438,000 for the same period in fiscal year 2002. The decrease is mostly due to lower sales of ECG equipment, supplies, and maintenance agreements. ECG transmissions declined by 1%. Revenues from OsteoGram(R) sales and services for the quarter ended December 31, 2003 increased by 314% to \$58,000 from \$14,000 for the same period in fiscal 2002 due to increased software sales in China and other Asian countries.

Cost of services and goods sold consists of the costs of ECG services provided, supplies, electrocardiograph equipment sold and OsteoGram(R) systems sold. During the quarter ended December 31, 2003, costs of services of ECG decreased by 4% to \$119,000 from \$124,000 for the same period in fiscal 2002, mostly due to staff reductions and the adoption of new telecommunication carriers. During the quarter ended December 31, 2003, cost of goods sold of ECG decreased by 29% to \$15,000 from \$21,000 for the same period in fiscal 2002, mainly due to the reduced purchase of ECG equipment. Cost of goods sold for OsteoGram(R) increased 100% during the quarter ended December 31, 2003 to \$4,000 from \$2,000 for the same period in fiscal 2002, due to purchase of materials for the increased number of OsteoGram(R) systems sold.

Selling expenses decreased by 45% during the quarter ended December 31, 2003 to \$45,000 from \$82,000 for the same period in fiscal 2002, primarily due to decreased OsteoGram(R) marketing expenses in the domestic market. As we focus more on the international arena, our marketing outlays decline, since our distribution partners assume the burden of local marketing expenses.

General and administrative expenses decreased by 12% during the quarter ended December 31, 2003 to \$241,000, as compared to \$274,000 for the same period in fiscal 2002, almost entirely due to decreased expenses for professional

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services.

Research and development costs, generally for the OsteoGram(R) product, increased by 4% during the quarter ended December 31, 2003 to \$53,000 from \$51,000 for the same period in fiscal 2002, due to salary adjustments.

Interest income decreased by 38% during the quarter ended December 31, 2003 to \$5,000 from \$8,000 for the same period in fiscal 2002, primarily due to decreased investments in marketable securities and reduced interest income in such investments.

Net loss for the quarter ended December 31, 2003 decreased by 59% to \$61,000 from \$147,000 for the same period in fiscal 2002 due to company-wide cost-cutting measures implemented during the current year period.

### FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

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At December 31, 2003, we had approximately \$221,000 in cash and marketable securities, as compared to a balance of \$247,000 at September 30, 2003. The net decrease of \$26,000 in cash and marketable securities is primarily due to cash used in operations. There were no purchases of property, plant and equipment in the quarter ended December 31, 2003.

We have historically used existing cash and readily available marketable securities balances to fund operating losses and capital expenditures. We raised these funds in 1997 through 2000 through the placement of preferred stock issuances and proceeds from the exercise of certain stock options and warrants.

Our business strategy includes an increase in OsteoGram(R) sales through domestic and international marketing and distribution efforts. We intend to finance this business strategy by using our current working capital resources and cash flows from existing operations, including the ECG and OsteoGram(R) businesses. There can be no assurance that the ECG and OsteoGram(R) sales will be sufficient to offset related expenses.

We anticipate that our cash flow from operations, available cash and marketable securities will be sufficient to meet our anticipated cash requirements for at least the next 12 months. However, in certain circumstances we may need to raise additional capital in the future, which might not be available on reasonable terms or at all. Failure to raise capital when needed could adversely impact our business, operating results and liquidity. If additional funds are raised through the issuance of equity or convertible securities, the percentage of ownership of existing stockholders would be reduced. Furthermore, these equity and convertible securities might have rights, preferences or privileges senior to our Common stock. Our Common Stock is currently traded on the over-the-counter (OTC) bulletin board, which will make it more difficult to raise funds through the issuance of equity or convertible securities. We cannot assure you that such additional sources of financing will be available on acceptable terms, if at all.

Our primary capital resource commitments at December 31, 2003 consist of capital and operating lease commitments, primarily for computer equipment and for our corporate office facility.

We intend to pursue additional research and/or sub-contractor agreements relating to our development projects. Additionally, we may seek partners and acquisition candidates of businesses that are complementary to our own. Such investments would be subject to our obtaining financing through issuance of debt or other securities. No assurance can be given that any acquisition would not be dilutive to stockholders.

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### ITEM 3. CONTROLS AND PROCEDURES

We carried out an evaluation required by the 1934 Act, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information required to be included in our periodic SEC reports. It should be noted that the design of any system of controls is based in part upon certain assumptions, and there can be no assurance that any design will succeed in achieving its stated goals.

During the most recent fiscal quarter, there has not occurred any change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Our chief executive officer and principal financial officer do not expect that our disclosure controls or our internal controls over financial reporting will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based partly on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

### PART II

#### OTHER INFORMATION

- |         |   |
|---------|---|
| Item 1. | LEGAL PROCEEDINGS                                   |
|         | None  |
| Item 2. | CHANGES IN SECURITIES                               |
|         | None  |
| Item 3. | DEFAULTS UPON SENIOR SECURITIES                     |
|         | None  |
| Item 4. | SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS |
|         | None  |
| Item 5. | OTHER INFORMATION                                   |
|         | None  |
| Item 6. | EXHIBITS AND REPORTS ON FORM 8-K                    |

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### (a) Exhibits

NUMBER	DESCRIPTION OF EXHIBIT
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3.1	Certificate of Incorporation [Incorporated by reference to Exhibit 3.1 to our Registration Statement on Form S-1 (File No. 33-46061), effective May 7, 1992]
3.2	Certificate of Amendment of Certificate of Incorporation [Incorporated by reference to Exhibit 3.1a to Amendment No. 1 to Post-Effective Amendment No. 1 to our Registration Statement on Form S-2 (File No. 33-48437), filed June 28, 1994]
3.3	Certificate of Amendment of Certificate of Incorporation [Incorporated by reference to Exhibit 3.1b to Amendment No. 2 to Post-Effective Amendment No. 1 to our Registration Statement on Form S-2 (File No. 33-48437), filed November 7, 1994]
3.4	Certificate of Correction of Certificate of Amendment [Incorporated by reference to Exhibit 3.1c to Amendment No. 2 to Post-Effective Amendment No. 1 to our Registration Statement on Form S-2 (File No. 33-48437), filed November 7, 1995]
3.5	By-Laws, as currently in effect **
3.6	Amendment to By-Laws **
4.1	Form of Preferred Stock Certificate [Incorporated by reference to Exhibit 4.2 to our Registration Statement on Form S-1 (File No. 33-46061), effective May 7, 1992]
4.2	Certificate of Designation of Class A Preferred Stock [Incorporated by reference to Exhibit 4.5 to our Annual Report on Form 10-KSB for the fiscal year ended September 30, 1995 (File No. 0-14210)]
4.3	Certificate of Designation of Class B Preferred Stock [Incorporated by reference to Exhibit 4.6 to our Annual Report on Form 10-KSB for the fiscal year ended September 30, 1995 (File No. 0-14210)]
10.1	Employment Agreement entered on November 2, 2002 between CompuMed, Inc. and Mr. McLaughlin McLaughlin [Incorporated by reference to Exhibit 10.6 to the Company's quarterly report on Form 10-QSB for the quarter ended December 31, 2002 (File No. 0-14210), filed February 14, 2003]
10.2	Amendment to Employment Agreement dated November 2, 2002 between the Company and Mr. McLaughlin [Incorporated by reference to Exhibit 10.6 to the Company's Form 10KSB for the year ended September 30, 2003 (File No. 0-14210), filed December 24, 2003].
10.3	2003 Stock Incentive Plan [Incorporated by reference to Exhibit 99.2 to the Company's Registration Statement on Form S-8 (file No. 33-105770), filed June 2, 2003]
10.4	Investment Agreement dated December 22, 2003, by and between the Company and Dutchess Private Equities Fund, L.P. [Incorporated by reference to Exhibit 10.9 to the Company's Current Report on Form 8-K dated December 22, 2003]
10.5	Registration Rights Agreement dated December 22, 2003, by and between the Company and Dutchess Private Equities Fund, L.P. [Incorporated by reference to Exhibit 10.10 to the Company's Current Report on Form 8-K dated December

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22, 2003]

- 11 Statement re: computation of per share earnings\*
  - 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer\*\*
  - 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer\*\*
  - 32.1 Section 1350 Certification of Chief Executive Officer\*\*
  - 32.2 Section 1350 Certification of Chief Financial Officer\*\*
- \* Data required is provided in note B to the consolidated financial statements in this report.  
\*\* Included herein
- (b) Form 8-K - During the fiscal quarter ended December 31, 2003, we did not file any reports on Form 8-K.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMPUMED, INC.  
(Registrant)

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Date February 11, 2004 By: /s/ John G. McLaughlin  
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John G. McLaughlin  
President and Chief Executive Officer  
(Chief Executive Officer)

Date February 11, 2004 By: /s/ Phuong Dang  
-----  
Phuong Dang  
Controller (Principal Financial and  
Accounting Officer)