

REGIONS FINANCIAL CORP

Form 10-Q

August 04, 2017

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

ý Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2017

or

.. Transition report pursuant to Section 13 or 15(d) of

the Securities Exchange Act of 1934

For the transition period from to

Commission File Number: 001-34034

Regions

Financial

Corporation

(Exact name

of registrant

as specified

in its

charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

63-0589368

(I.R.S. Employer  
Identification No.)

1900 Fifth Avenue North

Birmingham, Alabama

(Address of principal executive offices) (Zip Code)

(800) 734-4667

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ý Yes ¨ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ý Yes ¨ No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act. (Check one):  
Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The number of shares outstanding of each of the issuer’s classes of common stock was 1,195,080,193 shares of common stock, par value \$.01, outstanding as of August 2, 2017.

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Glossary of Defined Terms

Agencies - collectively, FNMA, FHLMC and GNMA.

ALCO - Asset/Liability Management Committee.

AOCI - Accumulated other comprehensive income.

ASU - Accounting Standards Update.

ATM - Automated teller machine.

Basel I - Basel Committee's 1988 Regulatory Capital Framework (First Accord).

Basel III - Basel Committee's 2010 Regulatory Capital Framework (Third Accord).

Basel III Rules - Final capital rules adopting the Basel III capital framework approved by U.S. federal regulators in 2013.

Basel Committee - Basel Committee on Banking Supervision.

BHC - Bank Holding Company.

BITS - Technology arm of the Financial Services Roundtable.

Bank - Regions Bank.

Board - The Company's Board of Directors.

CAP - Customer Assistance Program.

CCAR - Comprehensive Capital Analysis and Review.

CD - Certificate of deposit.

CEO - Chief Executive Officer.

CET1 - Common Equity Tier 1.

CFPB - Consumer Financial Protection Bureau.

Company - Regions Financial Corporation and its subsidiaries.

CPR - Constant (or Conditional) Prepayment Rate.

CRA - Community Reinvestment Act of 1977.

Dodd-Frank Act - The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.

DPD - Days Past Due.

DUS - Fannie Mae Delegated Underwriting & Servicing.

FASB - Financial Accounting Standards Board.

FDIC - Federal Deposit Insurance Corporation.

Federal Reserve - Board of Governors of the Federal Reserve System.

FHA - Federal Housing Administration.

FHLB - Federal Home Loan Bank.

FHLMC - Federal Home Loan Mortgage Corporation, known as Freddie Mac.

FNMA - Federal National Mortgage Association, known as Fannie Mae.

FS-ISAC - Financial Services - Information Sharing & Analysis Center.

FRB - Federal Reserve Bank.

GAAP - Generally Accepted Accounting Principles in the United States.

GCM - Guideline Public Company Method.

GDP - Gross Domestic Product.

GNMA - Government National Mortgage Association.

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GTM - Guideline Transaction Method.  
HUD - U.S. Department of Housing and Urban Development.  
IP - Intellectual Property.  
IPO - Initial public offering.  
LCR - Liquidity coverage ratio.  
LIBOR - London InterBank Offered Rates.  
LTIP - Long-term incentive plan.  
LTV - Loan to value.  
MBS - Mortgage-backed securities.  
Morgan Keegan - Morgan Keegan & Company, Inc.  
MSAs - Metropolitan Statistical Areas.  
MSR - Mortgage servicing right.  
NM - Not meaningful.  
NPR - Notice of Proposed Rulemaking.  
OAS - Option-Adjusted Spread.  
OCC - Office of the Comptroller of the Currency.  
OCI - Other comprehensive income.  
OIS - Overnight indexed swap.  
OTTI - Other-than-temporary impairment.  
Raymond James - Raymond James Financial, Inc.  
RICO - Racketeer Influenced and Corrupt Organizations Act.  
SEC - U.S. Securities and Exchange Commission.  
SERP - Supplemental Executive Retirement Plan.  
SSFA - Simplified Supervisory Formula Approach.  
TDR - Troubled debt restructuring.  
U.S. - United States.  
U.S. Treasury - United States Department of the Treasury.  
UTB - Unrecognized tax benefits.  
VIE - Variable interest entity.

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Forward-Looking Statements

This Quarterly Report on Form 10-Q, other periodic reports filed by Regions Financial Corporation under the Securities Exchange Act of 1934, as amended, and any other written or oral statements made by us or on our behalf to analysts, investors, the media and others, may include forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. The terms “Regions,” the “Company,” “we,” “us” and “our” mean Regions Financial Corporation, a Delaware corporation, and its subsidiaries when or where appropriate. The words “anticipates,” “intends,” “plans,” “seeks,” “believes,” “estimates,” “expects,” “targets,” “projects,” “outlook,” “forecast,” “will,” “may,” “could,” “should” expressions often signify forward-looking statements. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments.

Forward-looking statements are based on management’s current expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, and because they also relate to the future they are likewise subject to inherent uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. Therefore, we caution you against relying on any of these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

Current and future economic and market conditions in the United States generally or in the communities we serve, including the effects of declines in property values, unemployment rates and potential reductions of economic growth, which may adversely affect our lending and other businesses and our financial results and conditions.

Possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations, which could have a material adverse effect on our earnings.

The effects of a possible downgrade in the U.S. government’s sovereign credit rating or outlook, which could result in risks to us and general economic conditions that we are not able to predict.

Possible changes in market interest rates or capital markets could adversely affect our revenue and expense, the value of assets and obligations, and the availability and cost of capital and liquidity.

Any impairment of our goodwill or other intangibles, or any adjustment of valuation allowances on our deferred tax assets due to adverse changes in the economic environment, declining operations of the reporting unit, or other factors.

Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and leases, including operating leases.

Changes in the speed of loan prepayments, loan origination and sale volumes, charge-offs, loan loss provisions or actual loan losses where our allowance for loan losses may not be adequate to cover our eventual losses.

Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities.

Our ability to effectively compete with other financial services companies, some of whom possess greater financial resources than we do and are subject to different regulatory standards than we are.

Loss of customer checking and savings account deposits as customers pursue other, higher-yield investments, which could increase our funding costs.

- Our inability to develop and gain acceptance from current and prospective customers for new products and services in a timely manner could have a negative impact on our revenue.

The effects of any developments, changes or actions relating to any litigation or regulatory proceedings brought against us or any of our subsidiaries.

Changes in laws and regulations affecting our businesses, such as the Dodd-Frank Act and other legislation and regulations relating to bank products and services, as well as changes in the enforcement and interpretation of such laws and regulations by applicable governmental and self-regulatory agencies, which could require us to change certain business practices, increase compliance risk, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.

Our ability to obtain a regulatory non-objection (as part of the CCAR process or otherwise) to take certain capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current or future programs, or redeem preferred stock or other regulatory capital instruments, may impact our ability to return capital to stockholders and market perceptions of us.

Our ability to comply with stress testing and capital planning requirements (as part of the CCAR process or otherwise) may continue to require a significant investment of our managerial resources due to the importance and intensity of such tests and requirements.

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Our ability to comply with applicable capital and liquidity requirements (including, among other things, the Basel III capital standards and the LCR rule), including our ability to generate capital internally or raise capital on favorable terms, and if we fail to meet requirements, our financial condition could be negatively impacted.

The Basel III framework calls for additional risk-based capital surcharges for globally systemically important banks.

Although we are not subject to such surcharges, it is possible that in the future we may become subject to similar surcharges.

The costs, including possibly incurring fines, penalties, or other negative effects (including reputational harm) of any adverse judicial, administrative, or arbitral rulings or proceedings, regulatory enforcement actions, or other legal actions to which we or any of our subsidiaries are a party, and which may adversely affect our results.

Our ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support our business.

Our ability to execute on our strategic and operational plans, including our ability to fully realize the financial and non-financial benefits relating to our strategic initiatives.

The success of our marketing efforts in attracting and retaining customers.

Possible changes in consumer and business spending and saving habits and the related effect on our ability to increase assets and to attract deposits, which could adversely affect our net income.

Our ability to recruit and retain talented and experienced personnel to assist in the development, management and operation of our products and services may be affected by changes in laws and regulations in effect from time to time.

Fraud or misconduct by our customers, employees or business partners.

Any inaccurate or incomplete information provided to us by our customers or counterparties.

The risks and uncertainties related to our acquisition and integration of other companies.

Inability of our framework to manage risks associated with our business such as credit risk and operational risk, including third-party vendors and other service providers, which could, among other things, result in a breach of operating or security systems as a result of a cyber attack or similar act.

- The inability of our internal disclosure controls and procedures to prevent, detect or mitigate any material errors or fraudulent acts.

The effects of geopolitical instability, including wars, conflicts and terrorist attacks and the potential impact, directly or indirectly, on our businesses.

The effects of man-made and natural disasters, including fires, floods, droughts, tornadoes, hurricanes, and environmental damage, which may negatively affect our operations and/or our loan portfolios and increase our cost of conducting business.

Changes in commodity market prices and conditions could adversely affect the cash flows of our borrowers operating in industries that are impacted by changes in commodity prices (including businesses indirectly impacted by commodities prices such as businesses that transport commodities or manufacture equipment used in the production of commodities), which could impair their ability to service any loans outstanding to them and/or reduce demand for loans in those industries.

Our inability to keep pace with technological changes could result in losing business to competitors.

Our ability to identify and address cyber-security risks such as data security breaches, malware, “denial of service” attacks, “hacking” and identity theft, a failure of which could disrupt our business and result in the disclosure of and/or misuse or misappropriation of confidential or proprietary information; disruption or damage to our systems; increased costs; losses; or adverse effects to our reputation.

Our ability to realize our adjusted efficiency ratio target as part of our expense management initiatives.

Significant disruption of, or loss of public confidence in, the Internet and services and devices used to access the Internet could affect the ability of our customers to access their accounts and conduct banking transactions.

Possible downgrades in our credit ratings or outlook could increase the costs of funding from capital markets.

The effects of problems encountered by other financial institutions that adversely affect us or the banking industry generally could require us to change certain business practices, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.

The effects of the failure of any component of our business infrastructure provided by a third party could disrupt our businesses; result in the disclosure of and/or misuse of confidential information or proprietary information; increase our costs; negatively affect our reputation; and cause losses.

Our ability to receive dividends from our subsidiaries could affect our liquidity and ability to pay dividends to stockholders.

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Changes in accounting policies or procedures as may be required by the FASB or other regulatory agencies could materially affect how we report our financial results.

Other risks identified from time to time in reports that we file with the SEC.

The effects of any damage to our reputation resulting from developments related to any of the items identified above.

You should not place undue reliance on any forward-looking statements, which speak only as of the date made.

Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible to predict all of them. We assume no obligation to update or revise any forward-looking statements that are made from time to time, either as a result of future developments, new information or otherwise, except as may be required by law.

See also the reports filed with the Securities and Exchange Commission, including the discussion under the “Risk Factors” section of Regions’ Annual Report on Form 10-K for the year ended December 31, 2016 as filed with the Securities and Exchange Commission and available on its website at [www.sec.gov](http://www.sec.gov).

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## PART I

## FINANCIAL INFORMATION

## Item 1. Financial Statements (Unaudited)

## REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

	June 30, 2017	December 31, 2016
	(In millions, except share data)	
Assets		
Cash and due from banks	\$ 1,873	\$ 1,853
Interest-bearing deposits in other banks	2,258	3,583
Federal funds sold and securities purchased under agreements to resell	—	15
Trading account securities	178	124
Securities held to maturity (estimated fair value of \$1,770 and \$1,369, respectively)	1,754	1,362
Securities available for sale	23,608	23,781
Loans held for sale (includes \$379 and \$447 measured at fair value, respectively)	573	718
Loans, net of unearned income	80,127	80,095
Allowance for loan losses	(1,041	) (1,091
Net loans	79,086	79,004
Other earning assets	1,537	1,644
Premises and equipment, net	2,060	2,096
Interest receivable	313	319
Goodwill	4,904	4,904
Residential mortgage servicing rights at fair value	346	324
Other identifiable intangible assets	198	221
Other assets	5,955	6,020
Total assets	\$ 124,643	\$ 125,968
Liabilities and Stockholders' Equity		
Deposits:		
Non-interest-bearing	\$ 37,119	\$ 36,046
Interest-bearing	60,974	62,989
Total deposits	98,093	99,035
Borrowed funds:		
Short-term borrowings:		
Other short-term borrowings	600	—
Total short-term borrowings	600	—
Long-term borrowings	6,765	7,763
Total borrowed funds	7,365	7,763
Other liabilities	2,292	2,506
Total liabilities	107,750	109,304
Stockholders' equity:		
Preferred stock, authorized 10 million shares, par value \$1.00 per share		
Non-cumulative perpetual, liquidation preference \$1,000.00 per share, including related surplus, net of issuance costs; issued—1,000,000 shares	820	820
Common stock, authorized 3 billion shares, par value \$.01 per share:		
Issued including treasury stock—1,240,526,496 and 1,255,839,866 shares, respectively	12	13
Additional paid-in capital	16,828	17,092

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Retained earnings	1,089	666	
Treasury stock, at cost—41,259,320 and 41,259,319 shares, respectively	(1,377	) (1,377	)
Accumulated other comprehensive income (loss), net	(479	) (550	)
Total stockholders' equity	16,893	16,664	
Total liabilities and stockholders' equity	\$ 124,643	\$ 125,968	

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended June 30		Six Months Ended June 30	
	2017	2016	2017	2016
	(In millions, except per share data)			
Interest income, including other financing income on:				
Loans, including fees	\$ 801	\$ 762	\$ 1,574	\$ 1,530
Securities - taxable	151	145	299	292
Loans held for sale	4	4	8	7
Trading account securities	—	1	2	4
Other earning assets	9	8	21	18
Operating lease assets	24	32	51	64
Total interest income, including other financing income	989	952	1,955	1,915
Interest expense on:				
Deposits	37	28	72	55
Short-term borrowings	2	—	2	—
Long-term borrowings	50	50	100	97
Total interest expense	89	78	174	152
Depreciation expense on operating lease assets	18	26	40	53
Total interest expense and depreciation expense on operating lease assets	107	104	214	205
Net interest income and other financing income	882	848	1,741	1,710
Provision for loan losses	48	72	118	185
Net interest income and other financing income after provision for loan losses	834	776	1,623	1,525
Non-interest income:				
Service charges on deposit accounts	169	166	337	325
Card and ATM fees	104	99	208	194
Investment management and trust	57	52	113	102

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fee income				
Mortgage income	40	46	81	84
Securities gains (losses), net	1	6	1	1
Other	154	157	295	326
Total non-interest income	525	526	1,035	1,032
Non-interest expense:				
Salaries and employee benefits	497	480	975	955
Net occupancy expense	86	86	171	172
Furniture and equipment expense	85	79	165	157
Other	241	270	475	500
Total non-interest expense	909	915	1,786	1,784
Income from continuing operations before income taxes	450	387	872	773
Income tax expense	133	115	261	228
Income from continuing operations	317	272	611	545
Discontinued operations:				
Income (loss) from discontinued operations before income taxes	(1 )	5	10	5
Income tax expense (benefit)	—	2	4	2
Income (loss) from discontinued operations, net of tax	(1 )	3	6	3
Net income	\$ 316	\$ 275	\$ 617	\$ 548
Net income from continuing operations available to common shareholders	\$ 301	\$ 256	\$ 579	\$ 513
Net income available to common shareholders	\$ 300	\$ 259	\$ 585	\$ 516
Weighted-average number of shares outstanding:				
Basic	1,202	1,265	1,205	1,275
Diluted	1,212	1,268	1,218	1,279
Earnings per common share from continuing operations:				
Basic	\$ 0.25	\$ 0.20	\$ 0.48	\$ 0.40

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Diluted	0.25	0.20	0.48	0.40
Earnings per common share:				
Basic	\$ 0.25	\$ 0.20	\$ 0.49	\$ 0.40
Diluted	0.25	0.20	0.48	0.40
Cash dividends declared per common share	0.07	0.065	0.135	0.125

See notes to consolidated financial statements.

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Less: reclassification adjustments for securities gains (losses) realized in net income (net of zero and zero tax effect, respectively)	1	1
Net change in unrealized gains (losses) on securities available for sale, net of tax	51	307
Unrealized gains (losses) on derivative instruments designated as cash flow hedges:		
Unrealized holding gains (losses) on derivatives arising during the period (net of \$20 and \$153 tax effect, respectively)	33	249
Less: reclassification adjustments for gains (losses) on derivative instruments realized in net income (net of \$20 and \$28 tax effect, respectively)	33	46
Net change in unrealized gains (losses) on derivative instruments, net of tax	—	203
Defined benefit pension plans and other post employment benefits:		
Net actuarial gains (losses) arising during the period (net of zero and \$1 tax effect, respectively)	(1 )	—
Less: reclassification adjustments for amortization of actuarial loss and settlements realized in net income (net of (\$10) and (\$6) tax effect, respectively)	(18 )	(11 )
Net change from defined benefit pension plans and other post employment benefits, net of tax	17	11
Other comprehensive income (loss), net of tax	71	528
Comprehensive income	\$688	\$1,076
See notes to consolidated financial statements.		

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CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Preferred Stock Shares	Common Stock Shares	Additional Paid-In Capital	Retained Earnings (Deficit)	Treasury Stock, At Cost	Accumulated Other Comprehensive Income (Loss), Net	Total
	Amount	Amount	Amount	Amount	Amount	Amount	Amount
	(In millions, except per share data)						
BALANCE AT JANUARY 1, 2016	1 \$ 820	1,297	\$ 13	\$ 17,883	\$(115 )	\$(1,377)	\$ (380 ) \$ 16,844
Net income	—	—	—	—	548	—	548
Amortization of unrealized losses on securities transferred to held to maturity, net of tax	—	—	—	—	—	7	7
Net change in unrealized gains and losses on securities available for sale, net of tax and reclassification adjustment	—	—	—	—	—	307	307
Net change in unrealized gains and losses on derivative instruments, net of tax and reclassification adjustment	—	—	—	—	—	203	203
Net change from employee benefit plans, net of tax	—	—	—	—	—	11	11
Cash dividends declared—\$0.125 per share	—	—	—	—	(159 )	—	(159 )
Preferred stock dividends	—	—	—	—	(32 )	—	(32 )
Common stock transactions:							
Impact of share repurchases	—	(42 )	—	(354 )	—	—	(354 )
Impact of stock transactions under compensation plans, net and other	—	4	—	10	—	—	10
BALANCE AT JUNE 30, 2016	1 \$ 820	1,259	\$ 13	\$ 17,539	\$ 242	\$(1,377)	\$ 148 \$ 17,385
BALANCE AT JANUARY 1, 2017	1 \$ 820	1,214	\$ 13	\$ 17,092	\$ 666	\$(1,377)	\$ (550 ) \$ 16,664
Net income	—	—	—	—	617	—	617
Amortization of unrealized losses on securities transferred to held to maturity, net of tax	—	—	—	—	—	3	3
Net change in unrealized gains and losses on securities available for sale, net of tax and reclassification adjustment	—	—	—	—	—	51	51
Net change in unrealized gains and losses on derivative instruments, net of tax and reclassification adjustment	—	—	—	—	—	—	—
Net change from employee benefit plans, net of tax	—	—	—	—	—	17	17
Cash dividends declared—\$0.135 per share	—	—	—	—	(162 )	—	(162 )

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Preferred stock dividends	—	—	—	—	(32 )	—	—	(32 )
Common stock transactions:								
Impact of share repurchases	—	(19 )	(1 )	(274 )	—	—	—	(275 )
Impact of stock transactions under compensation plans, net and other	—	4	—	10	—	—	—	10
BALANCE AT JUNE 30, 2017	1 \$ 820	1,199	\$ 12	\$ 16,828	\$ 1,089	\$(1,377)	\$ (479 )	\$ 16,893

See notes to consolidated financial statements.