FINANCIAL INSTITUTIONS INC Form 8-K February 22, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

| Date of Repor | t (Date of Earl | iest Event Re | enorted): |
|---------------|-----------------|---------------|-----------|
|               |                 |               |           |

February 16, 2011

## Financial Institutions, Inc.

(Exact name of registrant as specified in its charter)

| New York   | 0-26481   | 16-0816610   |
|--|---|--|
| (State or other jurisdiction of incorporation)   | (Commission<br>File Number)   | (I.R.S. Employer Identification No.)                 |
| 220 Liberty Street, Warsaw, New York   |   | 14569  |
| (Address of principal executive offices)   |   | (Zip Code)   |
| Registrant s telephone number, including a   | rea code:   | 585-786-1100   |
|  | Not Applicable  |  |
| Former nam   | e or former address, if changed since l                                     | ast report   |
|  |   |  |
| Check the appropriate box below if the Form 8-K filing he following provisions:  | g is intended to simultaneously satisfy                                     | the filing obligation of the registrant under any of |
| <ul> <li>Written communications pursuant to Rule 425 und</li> <li>Soliciting material pursuant to Rule 14a-12 under t</li> <li>Pre-commencement communications pursuant to R</li> <li>Pre-commencement communications pursuant to R</li> </ul> | the Exchange Act (17 CFR 240.14a-12<br>tule 14d-2(b) under the Exchange Act | (17 CFR 240.14d-2(b))                                |

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Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

2010 Annual Management Incentive Plan Cash Bonuses Paid in the Form of Restricted Stock for Certain Executive Officers

On February 16, 2011, the Management and Development Committee (the Committee ) of the Board of Directors of Financial Institutions, Inc. (the Company ) approved 2010 incentives earned under the Company s Annual Management Incentive Plan (the Plan ), where executive officers were awarded annual incentive bonuses in the form of restricted stock.

The Company participated in the Troubled Asset Relief Program (TARP) under the Emergency Economic Stabilization Act of 2008 (EESA), as amended by the American Recovery and Reinvestment Act of 2009 (ARRA). The ARRA prohibits the Company from paying bonuses to certain employees in the form of cash. These restrictions apply during the period in which the obligation to Treasury remains outstanding. Therefore, to remain in compliance with TARP, the Committee elected to pay annual incentive bonuses earned under the Plan in the form of ARRA-compliant restricted stock.

In addition, until the Company repays the TARP obligation, grants of restricted stock to executive officers may not exceed one-third of their total compensation for the entire year. Therefore, the MD&C Committee approved the value of the executive officers annual cash incentives, paid in the form of restricted stock, in amounts that met the one-third limitation imposed by the ARRA, after considering all other restricted stock granted in 2010. Since the one-third limitation required a significant reduction in the amount of restricted stock granted to the executive officers, the MD&C Committee concluded that no deferral of the annual incentive award was required in 2010. To comply with the provisions of the ARRA, we obtained clawback agreements from each of the executive officers.

The restricted stock awards were granted under the Company s 2009 Management Stock Incentive Plan and vest on February 16, 2013, subject to the executive officers continued employment and subject to accelerated vesting upon the death or disability of the participant. Additionally, as long as we remain a TARP recipient, the restricted stock awards may be transferred only in 25% increments at the time of our repayment of 25%, 50%, 75%, and 100%, respectively, of the financial assistance we received under TARP, or as may be required to satisfy tax obligations incurred in connection with the vesting of the restricted shares. These restricted stock awards are not entitled to receive dividends.

The table below shows the annual incentive award that was earned by each of our named executive officers (based on December 31, 2010 financial and individual results) and the value of the annual incentives awarded in the form of restricted stock after the one-third limitation imposed by the ARRA.

|                     | Total Annual<br>Incentive<br>Earned<br>(in accordance | Annual<br>Incentive<br>Award | Equival<br>Restrict<br>Stock       |            |
|---------------------|---|------------------------------|------------------------------------|------------|
|                     | with<br>the Plan)                                     | Forfeited (1)                | Adjusted Annual<br>Incentive Award | Awards (2) |
| Named Executive     | \$  | \$                           | \$                                 | #          |
| Peter G. Humphrey   | 324,096   | 241,517                      | 82,579                             | 4,283      |
| Karl F. Krebs       | 107,190   | 89,471                       | 17,719                             | 919        |
| Richard J. Harrison | 120,000   | 89,851                       | 30,149                             | 1,563      |
| John J. Witkowski   | 131,907   | 95,030                       | 36,877                             | 1,912      |

| Martin K. Birmingham | 119,683 | 87,604 | 32,079 | 1,663 |
|----------------------|---------|--------|--------|-------|
| George D. Hagi       | 117,446 | 90,116 | 27,330 | 1,417 |

<sup>(1)</sup> Due to one-third limitation imposed by the ARRA

<sup>(2)</sup> The number of shares of restricted stock granted to each executive officer was determined by dividing the value of their adjusted annual incentive award by the closing price of the Company s common stock on the date of grant (February 16, 2011).

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Financial Institutions, Inc.

February 22, 2011 By: Karl F. Krebs

Name: Karl F. Krebs

Title: Executive Vice President and Chief Financial Officer