CONCHO RESOURCES INC Form 10-K February 21, 2014

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

#### FORM 10-K

#### ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2013

or

## • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-33615

#### **Concho Resources Inc.**

(Exact name of registrant as specified in its charter)

**Delaware** State or other jurisdiction of incorporation or organization

One Concho Center 600 West Illinois Avenue Midland, Texas (Address of principal executive offices) **76-0818600** (I.R.S. Employer Identification No.)

**79701** (Zip code)

(432) 683-7443 Registrant's telephone number, including area code Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock, \$0.001 par value

New York Stock Exchange

Securities Registered Pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer þ	Accelerated filer o
Non-accelerated filer o (Do not check if a smaller reporting company)	Smaller reporting company o
Indicate by check mark whether the registrant is a shell company (as define	ed in Rule 12b-2 of the Act). Yes o No þ
Aggregate market value of the voting and non-voting common equity held computed by reference to the price at which the common equity was last so bid and asked price of such common equity, as of the last business day of t recently completed second fiscal quarter:	old, or the average

Number of shares of registrant's common stock outstanding as of February 18, 2014: 105,161,741

#### **Documents Incorporated by Reference:**

Portions of the registrant's definitive proxy statement for its 2014 Annual Meeting of Stockholders, which will be filed with the United States Securities and Exchange Commission within 120 days of December 31, 2013, are incorporated by reference into Part III of this Form 10-K for the year ended December 31, 2013.

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### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Various statements contained in or incorporated by reference into this report that express a belief, expectation, or intention, or that are not statements of historical fact, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). These forward-looking statements include statements, projections and estimates concerning our operations, performance, business strategy, oil and natural gas reserves, drilling program, capital expenditures, liquidity and capital resources, the timing and success of specific projects, outcomes and effects of litigation, claims and disputes, derivative activities and potential financing. Forward-looking statements are generally accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "potential," "could," "may," "foresee," "plan, words that convey the uncertainty of future events or outcomes. Forward-looking statements are not guarantees of performance. We have based these forward-looking statements on our current expectations and assumptions about future events. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments as well as other factors we believe are appropriate under the circumstances. Actual results may differ materially from those implied or expressed by the forward-looking statements. These forward-looking statements speak only as of the date of this report, or if earlier, as of the date they were made. We disclaim any obligation to update or revise these statements unless required by law, and we caution you not to rely on them unduly. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties relating to, among other matters, the risks discussed "Item 1A. Risk Factors," as well as those factors summarized below:

- declines in the prices we receive for our oil and natural gas;
- uncertainties about the estimated quantities of oil and natural gas reserves;
- drilling and operating risks, including risks related to properties where we do not serve as the operator and risks related to hydraulic fracturing activities;
- the adequacy of our capital resources and liquidity including, but not limited to, access to additional borrowing capacity under our credit facility;
- the effects of government regulation, permitting and other legal requirements, including new legislation or regulation of hydraulic fracturing and the export of oil and natural gas;
- difficult and adverse conditions in the domestic and global capital and credit markets;
- risks related to the concentration of our operations in the Permian Basin of Southeast New Mexico and West Texas;
- shortages of oilfield equipment, supplies, services and qualified personnel and increased costs for such equipment, supplies, services and personnel;
- potential financial losses or earnings reductions from our commodity price management program;
- risks and liabilities associated with acquired properties or businesses;
- uncertainties about our ability to successfully execute our business and financial plans and strategies;

- uncertainties about our ability to replace reserves and economically develop our current reserves;
- general economic and business conditions, either internationally or domestically;
- competition in the oil and natural gas industry; and
- uncertainty concerning our assumed or possible future results of operations.

Reserve engineering is a process of estimating underground accumulations of oil and natural gas that cannot be measured in an exact way. The accuracy of any reserve estimate depends on the quality of available data, the interpretation of such data and price and cost assumptions made by our reserve engineers. In addition, the results of drilling, testing and production activities may justify revisions of estimates that were made previously. If significant, such revisions would change the schedule of any further production and development drilling. Accordingly, reserve estimates may differ from the quantities of oil and natural gas that are ultimately recovered.

## PART I

#### Item 1. Business

# General

Concho Resources Inc., a Delaware corporation ("Concho," the "Company," "we," "us" and "our") formed in February 2006, i an independent oil and natural gas company engaged in the acquisition, development and exploration of oil and natural gas properties. Our core operating areas are located in the Permian Basin region of Southeast New Mexico and West Texas, a large onshore oil and natural gas basin in the United States. The Permian Basin is one of the most prolific oil and natural gas producing regions in the United States and is characterized by an extensive production history, long reserve life, multiple producing horizons and enhanced recovery potential. We refer to our three core operating areas as the (i) New Mexico Shelf, where we primarily target the Yeso formation both on a vertical and horizontal basis, (ii) Delaware Basin, where we primarily target the Bone Spring formation (including the Avalon shale and the Bone Spring sands) and the Wolfcamp shale, primarily on a horizontal basis, and (iii) Texas Permian, where we primarily target the Wolfcamp shale on a horizontal basis. We intend to grow our reserves and production through development drilling and exploration activities on our multi-year project inventory and through acquisitions that meet our strategic and financial objectives.

#### Acquisitions

#### **Three Rivers Acquisition**

In July 2012, we completed an acquisition of producing and non-producing assets from Three Rivers Operating Company LLC and certain affiliated entities (the "Three Rivers Acquisition") for cash consideration of approximately \$1.0 billion. These assets are located in the Permian Basin, and consist of large positions in the Company's core northern Delaware Basin play, the Midland Basin Wolfberry play, and the emerging southern Midland Basin horizontal Wolfcamp and Cline shale plays. We estimated that the Three Rivers Acquisition had approximately 45.5 MMBoe of proved reserves at closing. The Three Rivers Acquisition was primarily funded with borrowings under our credit facility.

## PDC Acquisition

#### General

In February 2012, we completed an acquisition of producing and non-producing assets in the Wolfberry trend in the Permian Basin from Petroleum Development Corporation (the "PDC Acquisition") for approximately \$189.2 million in cash. We estimated that the PDC Acquisition had approximately 9.8 MMBoe of proved reserves at closing. The PDC Acquisition was primarily funded with borrowings under our credit facility.

# **Delaware Basin Acquisitions**

*OGX Acquisition.* In November 2011, we acquired three entities affiliated with OGX Holdings II, LLC (collectively the "OGX Acquisition") for cash consideration of approximately \$252.0 million. The OGX Acquisition consisted of producing and non-producing acreage in the Delaware Basin of Southeast New Mexico and West Texas. We estimate that the OGX Acquisition contained approximately 5.7 MMBoe of proved reserves at closing. The OGX Acquisition was primarily funded with borrowings under our credit facility.

*Other Delaware Basin Acquisitions.* In four acquisitions during the third and fourth quarters of 2011 we acquired additional non-producing acreage in the Delaware Basin for approximately \$79.0 million in cash. These acquisitions were primarily funded with borrowings under our credit facility.

## Divestitures

In December 2012, we sold certain of our non-core assets, some of which were acquired in the Three Rivers Acquisition, for cash consideration of approximately \$503.1 million and recognized a pre-tax gain on the disposition of assets (included in discontinued operations) of approximately \$0.9 million. For the year ended December 31, 2012, these assets produced an average of 4,937 Boe per day, which was approximately 63 percent oil. We estimate that the proved reserves of these assets at closing were approximately 35.3 MMBoe.

<sup>2</sup> 

In March 2011, we sold our Bakken assets for cash consideration of approximately \$195.9 million and recognized a pre-tax gain on the disposition of assets (included in discontinued operations) of approximately \$135.9 million. For the first quarter of 2011, these assets produced an average of 1,369 Boe per day. We estimate that the proved reserves of the Bakken assets at closing were approximately 8.4 MMBoe.

#### **Business and Properties**

Our core operations are focused in the Permian Basin, which underlies an area of Southeast New Mexico and West Texas approximately 250 miles wide and 300 miles long. Commercial accumulations of hydrocarbons occur in multiple stratigraphic horizons, at depths ranging from approximately 1,000 feet to over 25,000 feet. At December 31, 2013, substantially all of our 502.9 MMBoe total estimated proved reserves were located in our core operating areas and consisted of approximately 61.1 percent oil and 38.9 percent natural gas. We have assembled a multi-year inventory of vertical and horizontal development drilling and exploration projects, including projects to further evaluate (i) the areal extent of the Yeso formation and the Wolfberry play, (ii) the Brushy Canyon, Bone Spring and Wolfcamp formations in the Delaware Basin and (iii) the Spraberry and Wolfcamp formations in the Texas Permian, which we believe will allow us to grow our proved reserves and production.

We have assembled an exploration team that continually evaluates opportunities that could develop into an emerging play. We view an emerging play as an area where we can acquire large undeveloped acreage positions and apply horizontal drilling or advanced fracture stimulation technologies to achieve economic and repeatable production results.

The following table sets forth information with respect to drilling of wells commenced during the periods indicated:

	Years I		
	2013	2012	2011
Gross wells	633	840	810
Net wells	371	519	574
Percent of gross wells drilled horizontally	43.8%	26.8%	11.0%
Percent of gross wells:			
Producers	83.1%	80.0%	76.0%
Unsuccessful	0.3%	1.0%	0.2%
Awaiting completion at year-end	16.6%	19.0%	23.8%
	100.0%	100.0%	100.0%

In 2013, we drilled 43.8 percent of our wells horizontally. We will continue to evaluate converting our identified vertical locations to horizontal opportunities, where possible. We believe horizontal drilling is more capital efficient than vertical drilling in many situations. In 2014, we plan to spend approximately 90 percent of our drilling and completion costs budget on horizontal drilling opportunities.

We produced approximately 33.6 MMBoe, 29.8 MMBoe and 23.6 MMBoe of oil and natural gas during 2013, 2012 and 2011, respectively. Included in those production amounts are 1,807 MBoe and 1,679 MBoe of production related to our discontinued operations during 2012 and 2011, respectively. In addition, we increased our average daily production from 84.7 MBoe during the fourth quarter of 2012 to 97.0 MBoe during the fourth quarter of 2013. During 2013, approximately 44 percent of our total production was attributable to horizontal wells. During 2013, we increased our total estimated proved reserves by approximately 55.7 MMBoe, after giving effect to acquisitions of 1.6 MMBoe.

### Summary of Core Operating Areas and Other Plays

The following is a summary of information regarding our core operating areas and other plays:

	Estimated Proved Reserves	PV-10 (\$ in	Dece	ember 31, 20 % Proved	13 Gross Identified Drilling	Total Gross	Total Net	Year Ended December 31, 2013 Average Daily Production (Boe per
Areas	(MBoe)	millions)	% Oil	Developed	Locations	Acreage	Acreage	Day)
Core Operati New Mexico	ng Areas:							
Shelf Delaware	225,534	\$ 4,210.5	63.1%	70.8%	2,700	209,437	88,774 342,572	33,785
Basin Texas	138,079	2,679.0	57.2%	45.9%	10,600	514,056	147,180	36,618
Permian <b>Other</b>	139,199 109	2,139.1 0.9	61.8% 7.3%	57.4% 100.0%	8,500 -	418,382 35,261 1,177,136	25,846 604,372	21,737 10
Total	502,921	\$ 9,029.5 (a)	61.1%	60.3%	21,800 (b)	, , 20	,	92,150

(a) Our Standardized Measure at December 31, 2013 was \$6.2 billion. The present value of estimated future net revenues discounted at an annual rate of 10 percent ("PV-10") is not a GAAP financial measure and is derived from the Standardized Measure, which is the most directly comparable GAAP financial measure. PV-10 is a computation of the Standardized Measure on a pre-tax basis. PV-10 is equal to the Standardized Measure at the applicable date, before deducting future income taxes, discounted at 10 percent. We believe that the presentation of PV-10 is relevant and useful to investors because it presents the discounted future net cash flows attributable to our estimated proved reserves prior to taking into account future corporate income taxes, and it is a useful measure for evaluating the relative monetary significance of our oil and natural gas assets. Further, investors may utilize the measure as a basis for comparison of the relative size and value of our reserves to other companies. We use this measure when assessing the potential return on investment related to our oil and natural gas assets. PV-10, however, is not a substitute for the Standardized Measure. Our PV-10 measure and the Standardized Measure do not purport to present the fair value of our oil and natural gas reserves. See "Item 1. Business —Non-GAAP Financial Measures and Reconciliations."

#### General

(b) Of the 21,800 gross identified drilling locations, approximately 2,000 locations were associated with proved reserves. In addition, a portion of the increase in the number of gross identified drilling locations as compared to December 31, 2012 is attributable to the application of our identification methodology to a greater proportion of our acreage, to a greater number of targeted zones and assuming tighter well spacing.

## Core operating areas

*New Mexico Shelf.* This area represents our most significant concentration of assets and, at December 31, 2013, we had estimated proved reserves in this area of 225.5 MMBoe, representing 44.8 percent of our total proved reserves and 46.6 percent of our PV-10.

Within this area our primary objectives are the Yeso, San Andres and Grayburg formations, with producing depths ranging from approximately 900 feet to 7,500 feet. We have drilled and plan to continue to evaluate drilling horizontally in the Yeso formation. During 2013, we continued our development of the Yeso formation on 10 and 20 acre spacing.

During the year ended December 31, 2013, we commenced drilling or participated in the drilling of 197 (98 net) wells in this area, of which 170 (87 net) wells were completed as producers, 2 (2 net) wells were unsuccessful and 25 (9 net) wells were in various stages of drilling and completion at December 31, 2013. During 2013, approximately 30 percent of the wells we commenced or participated in drilling were drilled horizontally.

At December 31, 2013, we had 209,437 gross (88,774 net) acres in this area. At December 31, 2013, on our assets in this area, we had identified approximately 2,700 gross drilling locations, with proved reserves attributed to approximately 600 of such locations. Of these 2,700 drilling locations, approximately 1,100 locations target the Yeso formation vertically, approximately 1,250 locations target the Yeso formation horizontally, and the remaining drilling locations target other objectives.

In 2014, we plan to spend approximately \$152 million, or 7 percent, of our 2014 capital budget on drilling and completion costs on the New Mexico Shelf assets, with which we expect to drill 147 (59 net) wells. In 2014, we expect that approximately 37 percent of these wells will be drilled horizontally.

*Delaware Basin.* At December 31, 2013, we had estimated proved reserves in the Delaware Basin of 138.1 MMBoe, representing 27.4 percent of our total proved reserves and 29.7 percent of our PV-10.

Within this area, we utilize horizontal drilling and fracturing technologies to target (i) the oil-prone Bone Spring formation that includes (a) three Bone Spring sandstone members and (b) the Avalon shale member and (ii) the Wolfcamp shale. These formations produce from 4,700 feet to 13,500 feet for our currently targeted activity. Within the Delaware Basin, we have drilled and are also actively evaluating the Delaware sands and Penn shale opportunities on our acreage.

During the year ended December 31, 2013, we commenced drilling or participated in the drilling of 202 (130 net) wells in this area, of which 148 (90 net) wells were completed as producers and 54 (40 net) wells were in various stages of drilling and completion at December 31, 2013. During 2013, we continued (i) development and step-out activity on the Brushy Canyon sands, Avalon shale, Bone Spring sands and Wolfcamp shale and (ii) evaluation of our fracture stimulation procedures in the completion of certain horizontal wells. During 2013, approximately 98 percent of the wells we commenced or participated in drilling were drilled horizontally.

At December 31, 2013, we had 514,056 gross (342,572 net) acres in this area. At December 31, 2013, we had identified approximately 10,600 gross drilling locations, with proved reserves attributed to approximately 400 of such locations. These locations include approximately 6,000 targeting the Bone Spring sands, approximately 1,500 targeting the Avalon shale, approximately 2,200 targeting the Wolfcamp shale, approximately 850 targeting the Brushy Canyon, and the remaining drilling locations targeting other objectives.

In 2014, we plan to spend approximately \$1.4 billion, or 70 percent, of our 2014 capital budget on drilling and completion costs on the Delaware Basin assets, with which we expect to drill 281 (191 net) wells. In 2014, we expect that approximately 99 percent of these wells will be drilled horizontally.

*Texas Permian.* At December 31, 2013, our estimated proved reserves of 139.2 MMBoe in this area accounted for 27.7 percent of our total proved reserves and 23.7 percent of our PV-10 value.

Our primary objectives in the Texas Permian area are (i) the vertical Wolfberry and (ii) the horizontal Wolfcamp in the Midland Basin. "Wolfberry" is the term applied to the combined production from the Spraberry and Wolfcamp horizons out of vertical wellbores, which are typically encountered at depths of 7,500 feet to 10,500 feet. These formations are comprised of a sequence of basinal, interbedded sands, shales and carbonates. On our Texas Permian assets we are continuing to evaluate (i) 20-acre downspacing on the Wolfberry assets, (ii) the horizontal Spraberry and Wolfcamp drilling and (iii) the other potential zones on our acreage, such as the Cline shale (a Pennsylvanian age formation).

At December 31, 2013, we had 418,382 gross (147,180 net) acres in this area. At December 31, 2013, we had identified approximately 8,500 gross drilling locations, with proved reserves attributed to approximately 1,000 of such

drilling locations. Of these 8,500 drilling locations, approximately 1,900 target the vertical Wolfberry play through 40-acre spacing, approximately 2,600 target the vertical Wolfberry play on 20-acre spacing, approximately 1,400 target the vertical shallow Wolfcamp, approximately 2,500 target the horizontal Spraberry and Wolfcamp, and the remaining drilling locations target other objectives.

During the year ended December 31, 2013, we commenced drilling or participated in the drilling of 234 (143 net) wells in this area, of which 208 (130 net) wells were completed as producers and 26 (13 net) wells were in various stages of drilling and completion at December 31, 2013. During 2013, approximately 9 percent of the wells we commenced or participated in drilling were drilled horizontally.

In 2014, we plan to spend approximately \$459 million, or 23 percent, of our 2014 capital budget on drilling and completion costs on the Texas Permian assets, with which we expect to drill 190 (99 net) wells. In 2014, we expect that approximately 42 percent of these wells will be drilled horizontally.

## **Drilling** Activities

The following table sets forth information with respect to (i) wells drilled and completed during the periods indicated and (ii) wells drilled in a prior period but completed in the periods indicated. The information should not be considered indicative of future performance, nor should a correlation be assumed between the number of productive wells drilled, quantities of reserves found or economic value.

	Years Ended December 31,							
	201	3	2012		201	1		
	Gross	Net	Gross	Net	Gross	Net		
Development wells:								
Productive	354	204	468	318	503	371		
Dry	-	-	1	1	-	-		
Exploratory wells:								
Productive	321	184	331	191	331	209		
Dry	4	4	4	3	-	-		
Total wells:								
Productive	675	388	799	509	834	580		
Dry	4	4	5	4	-	-		
Total	679	392	804	513	834	580		

The following table sets forth information about our wells for which drilling was in-progress or are pending completion at December 31, 2013, which are not included in the above table:

	Drilling In-	Drilling In-Progress		
	Gross Net		Gross	Net
Development wells	5	3	39	20
Exploratory wells	21	14	49	30
Total	26	17	88	50

#### **Our Production, Prices and Expenses**

The following table sets forth summary information concerning our production and operating data from continuing operations for the years ended December 31, 2013, 2012 and 2011. The table below excludes production and operating data that we have classified as discontinued operations, which is more fully described in Note N of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data." The actual historical data in this table excludes results from the (i) Three Rivers Acquisition for periods prior to July 2012, (ii) PDC Acquisition for periods prior to March 2012 and (iii) OGX Acquisition for periods prior to December 2011. Because of normal production declines, increased or decreased drilling activities and the effects of acquisitions or divestitures, the historical information presented below should not be interpreted as being indicative of future results.

	Years Ended December 31,					
		2013		2012		2011
Production and operating data from continuing						
operations:						
Net production volumes:						
Oil (MBbl)		21,126		16,859		13,446
Natural gas (MMcf)		75,054		66,613		51,118
Total (MBoe)		33,635		27,961		21,966
Average daily production volumes:						
Oil (Bbl)		57,879		46,063		36,838
				182,003		
Natural gas (Mcf)		205,627				140,049
Total (Boe)		92,150		76,397		60,180
Average prices:						
Oil, without derivatives (Bbl)	\$	91.76	\$	87.96	\$	91.34
Oil, with derivatives (Bbl) (a)	\$	89.79	\$	89.29	\$	83.61
Natural gas, without derivatives (Mcf)	\$	5.08	\$	5.06	\$	7.62
Natural gas, with derivatives (Mcf) (a)	\$	5.21	\$	5.07	\$	8.13
Total, without derivatives (Boe)	\$	68.97	\$	65.08	\$	73.65
Total, with derivatives (Boe) (a)	\$	68.01	\$	65.93	\$	70.09
<b>Operating costs and expenses per Boe:</b>						
Lease operating expenses and workover costs	\$	7.85	\$	6.90	\$	6.69
Oil and natural gas taxes	\$	5.69	\$	5.39	\$	5.96
Depreciation, depletion and amortization	\$	22.97	\$	20.56	\$	18.21
General and administrative	\$	5.04	\$	4.79	\$	4.48

(a) Includes the effect of cash settlements received from (paid on) commodity derivatives not designated as hedges:

	Years Ended December 31,						
(in thousands)		2013 2012				2011	
Cash receipts from (payments on) derivatives	not de	esignated as	hedge	s:			
Oil derivatives	\$	(41,616)	\$	22,411	\$	(103,969)	
Natural gas derivatives		9,275		1,125		25,739	
Interest rate derivatives		-		-		(6,624)	
Total cash receipts from							
(payments on) derivatives	\$	(32,341)	\$	23,536	\$	(84,854)	

The presentation of average prices with derivatives is a non-GAAP measure as a result of including the cash receipts from (payments on) commodity derivatives that are presented in our statements of cash flows. This presentation of average prices with derivatives is a means by which to reflect the actual cash performance of our commodity derivatives for the respective periods and presents oil and natural gas prices with derivatives in a manner consistent with the presentation generally used by the investment community.

## **Productive Wells**

The following table sets forth the number of productive oil and natural gas wells on our properties at December 31, 2013, 2012 and 2011. This table does not include wells in which we own a royalty interest only.

	Gross Productive Wells Natural			Net	ells	
	Oil	Gas	Total	Oil	Gas	Total
December 31, 2013						
<b>Core Operating Areas:</b>						
New Mexico Shelf	2,962	102	3,064	2,416	44	2,460
Delaware Basin	785	405	1,190	424	177	601
Texas Permian	2,226	47	2,273	1,047	17	1,064
Total	5,973	554	6,527	3,887	238	4,125
December 31, 2012						
<b>Core Operating Areas:</b>						
New Mexico Shelf	2,719	105	2,824	2,288	46	2,334
Delaware Basin	586	404	990	311	175	486
Texas Permian	1,972	45	2,017	925	18	943
Total	5,277	554	5,831	3,524	239	3,763
December 31, 2011						
<b>Core Operating Areas:</b>						
New Mexico Shelf	2,757	114	2,871	2,181	46	2,227
Delaware Basin	416	319	735	212	124	336
Texas Permian	1,893	5	1,898	781	3	784
Total	5,066	438	5,504	3,174	173	3,347

#### Marketing Arrangements

*General*. We market our oil and natural gas in accordance with standard energy practices. The marketing effort is coordinated with our operations group as it relates to the planning and preparation of future drilling programs so that available markets can be assessed and secured. This planning also involves the coordination of access to the physical facilities necessary to connect new producing wells as efficiently as possible upon their completion.

*Oil.* We do not transport, refine or process the oil we produce. A significant portion of our oil in Southeast New Mexico, primarily on the New Mexico Shelf, is connected directly to oil gathering pipelines. Most of our gathered oil from the New Mexico Shelf is utilized in a two-refinery complex in Southeast New Mexico. Our New Mexico Delaware Basin production is sold to six to eight different oil purchasers. A significant portion of our West Texas production is on pipeline. Most of this production is sweet crude and is transported by third parties to the Cushing, Oklahoma hub. The balance of our oil in these areas that is not directly connected to pipeline is (i) trucked to unloading stations on those same pipelines or (ii) railed to the Gulf Coast in lieu of transporting by pipeline. We sell the majority of the oil we produce under contracts using market-based pricing. This price is then adjusted for differentials based upon delivery location and oil quality.

*Natural Gas.* We consider all natural gas gathering and delivery infrastructure in the areas of our production and evaluate market options to obtain the best price reasonably available under the circumstances. We sell the majority of our natural gas under individually negotiated natural gas purchase contracts using market-based pricing. The majority of our natural gas is subject to term agreements that extend at least three years from the date of the subject contract.

The majority of the natural gas we sell is casinghead gas sold at the lease under a percentage of proceeds processing contract. The purchaser gathers our casinghead natural gas in the field where it is produced and transports it via pipeline to a natural gas processing plant where the natural gas liquid products are extracted and sold by the processor. The remaining natural gas product is residue gas, or dry gas, which is placed on residue pipeline systems available in the area. Under our percentage of proceeds contracts, we receive a percentage of the value for the extracted liquids and the residue gas. In a limited number of cases (typically dry gas production), the natural gas gathering and transportation is performed by a third party gathering company which transports the production from the production location to the purchaser's mainline.

## **Our Principal Customers**

We sell our oil and natural gas production principally to marketers and other purchasers that have access to pipeline facilities. In areas where there is no practical access to pipelines, oil is transported to storage facilities by trucks and rail owned or otherwise arranged by the marketers or purchasers. Our marketing of oil and natural gas can be affected

by factors beyond our control, the effects of which cannot be accurately predicted.

For 2013, revenues from oil and natural gas sales to Holly Frontier Refining and Marketing, LLC and Enterprise Crude Oil, LLC accounted for approximately 30 percent and 13 percent, respectively, of our total operating revenues. While the loss of either of these purchasers may result in a temporary interruption in sales of, or a lower price for, our production, we believe that the loss of any of these purchasers would not have a material adverse effect on our operations, as there are alternative purchasers in our producing regions.

#### Competition

The oil and natural gas industry in the regions in which we operate is highly competitive. We encounter strong competition from numerous parties, ranging generally from small independent producers to major integrated companies. We primarily encounter significant competition in acquiring properties, contracting for drilling, pressure pumping and workover equipment and securing trained personnel. Many of these competitors have financial, technical and personnel resources substantially larger than ours. As a result, our competitors may be able to pay more for desirable properties, or to evaluate, bid for and purchase a greater number of properties or prospects than our financial or personnel resources will permit.

In addition to competition for drilling, pressure pumping and workover equipment, we are also affected by the availability of related equipment and materials. The oil and natural gas industry periodically experiences shortages of drilling and workover rigs, equipment, pipe, materials and personnel, which can delay drilling, workover and exploration activities and cause significant price increases. The shortages of personnel make it difficult to attract and retain personnel with experience in the oil and natural gas industry and caused us to increase our general and administrative budget. We are unable to predict the timing or duration of any such shortages.

Competition is also strong for attractive oil and natural gas producing properties, undeveloped leases and drilling rights. Although we regularly evaluate acquisition opportunities and submit bids as part of our growth strategy, we do not have any current agreements, understandings or arrangements with respect to any material acquisition.

### Applicable Laws and Regulations

Regulation of the Oil and Natural Gas Industry

*Regulation of transportation and sale of oil.* Sales of oil, condensate and natural gas liquids are not currently regulated and are made at negotiated prices. Nevertheless, Congress could reenact price controls in the future.

Our sales of oil are affected by the availability, terms and cost of transportation. The transportation of oil in common carrier pipelines is also subject to rate regulation. The Federal Energy Regulatory Commission (the "FERC") regulates interstate oil pipeline transportation rates under the Interstate Commerce Act. In general, interstate oil pipeline rates must be cost-based, although settlement rates agreed to by all shippers are permitted and market-based rates may be permitted in certain circumstances. Effective January 1, 1995, the FERC implemented regulations establishing an indexing system that permits an oil pipeline, subject to limited challenges, to annually increase or decrease its transportation rates due to inflationary changes in costs using a FERC approved index, without making a cost of service filing. Every five years, the FERC reviews the appropriateness of the index in relation to industry costs. On December 16, 2010, the FERC established a new Producer Price Index for Finished Goods (the "PPI-FG") of PPI-FG plus 2.65 percent for the five-year period beginning July 1, 2011. The basis for intrastate oil pipeline regulation, and the degree of regulatory oversight and scrutiny given to intrastate oil pipeline rates, varies from state to state. Insofar as effective interstate and intrastate rates are equally applicable to all comparable shippers, we believe that the regulation of oil transportation rates will not affect our operations in any way that is of material difference from those of our competitors.

Further, interstate and intrastate common carrier oil pipelines must provide service on a non-discriminatory basis at posted tariff rates. When oil pipelines operate at full capacity, access is governed by prorationing provisions set forth in the pipelines' published tariffs. Accordingly, we believe that access to oil pipeline transportation services generally will be available to us to the same extent as to our competitors.

Effective November 4, 2009, pursuant to the Energy Independence and Security Act of 2007, the Federal Trade Commission ("FTC") issued a rule prohibiting market manipulation in the petroleum industry. The FTC rule prohibits any person, directly or indirectly, in connection with the purchase or sale of oil, gasoline or petroleum distillates at wholesale, from knowingly engaging in any act, practice or course of business, including the making of any untrue statement of material fact, that operates or would operate as a fraud or deceit upon any person, or intentionally failing

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to state a material fact that under the circumstances renders a statement made by such person misleading, provided that such omission distorts or is likely to distort market conditions for any such product. A violation of this rule may result in civil penalties of up to \$1 million per day per violation, in addition to any applicable penalty under the Federal Trade Commission Act.

*Regulation of transportation and sale of natural gas*. Historically, the transportation and sale for resale of natural gas in interstate commerce have been regulated pursuant to the Natural Gas Act of 1938 (the "Natural Gas Act"), the Natural Gas Policy Act of 1978 (the "Natural Gas Policy Act") and regulations issued under those acts by the FERC. In the past, the federal government has regulated the prices at which natural gas could be sold. While sales by producers of natural gas can currently be made at uncontrolled market prices, Congress could reenact price controls in the future, and market participants are prohibited from engaging in market manipulation. Deregulation of wellhead natural gas sales began with the enactment of the Natural Gas Policy Act. In 1989, Congress enacted the Natural Gas Wellhead Decontrol Act, which removed all Natural Gas Act and Natural Gas Policy Act price and non-price controls affecting wellhead sales of natural gas effective January 1, 1993.

The FERC regulates interstate natural gas transportation rates and service conditions, which affects the marketing of natural gas that we produce, as well as the revenues we receive for sales of our natural gas. Since 1985, the FERC has endeavored to make natural gas transportation more accessible to natural gas buyers and sellers on an open and non-discriminatory basis. The FERC has stated that open access policies are necessary to improve the competitive structure of the interstate natural gas pipeline industry and to create a regulatory framework that will put natural gas sellers into more direct contractual relations with natural gas buyers by, among other things, unbundling the sale of natural gas from the sale of transportation and storage services. Beginning in 1992, the FERC issued Order No. 636 and a series of related orders to implement its open access policies. As a result of the Order No. 636 program, the marketing and pricing of natural gas have been significantly altered. The interstate pipelines' traditional role as wholesalers of natural gas has been eliminated and replaced by a structure under which pipelines provide transportation and storage service on an open access basis to others

who buy and sell natural gas. Although these orders do not directly regulate natural gas producers, they are intended to foster increased competition within all phases of the natural gas industry.

In 2000, the FERC issued Order No. 637 and subsequent orders, which imposed a number of additional reforms designed to enhance competition in natural gas markets. Among other things, Order No. 637 effected changes in FERC regulations relating to scheduling procedures, capacity segmentation, penalties, rights of first refusal and information reporting.

In August 2005, Congress enacted the Energy Policy Act of 2005 (the "EPAct 2005"). Among other matters, EPAct 2005 amends the Natural Gas Act to make it unlawful for "any entity," including otherwise non-jurisdictional producers such as us, to use any deceptive or manipulative device or contrivance in connection with the purchase or sale of natural gas or the purchase or sale of transportation services subject to regulation by the FERC, in contravention of rules prescribed by the FERC. The FERC's rules implementing this provision make it unlawful, in connection with the purchase or sale of natural gas subject to the jurisdiction of the FERC, or the purchase or sale of transportation services subject to the jurisdiction of the FERC, for any entity, directly or indirectly, to use or employ any device, scheme or artifice to defraud; to make any untrue statement of material fact or omit to make any such statement necessary to make the statements made not misleading; or to engage in any act or practice that operates as a fraud or deceit upon any person. EPAct 2005 also gives the FERC authority to impose civil penalties for violations of the Natural Gas Act or Natural Gas Policy Act up to \$1 million per day per violation. The new anti-manipulation rule does not apply to activities that relate only to intrastate or other non-jurisdictional sales, gathering or production, but does apply to activities of otherwise non-jurisdictional entities to the extent the activities are conducted "in connection with" natural gas sales, purchases or transportation subject to FERC jurisdiction, which now includes the annual reporting requirements under Order No. 704, described below. EPAct 2005 therefore reflects a significant expansion of the FERC's enforcement authority. We do not anticipate we will be affected any differently than other producers of natural gas.

In December 2007, the FERC issued a rule ("Order No. 704"), as clarified in orders on rehearing, requiring that any market participant, including a producer such as us, that engages in wholesale sales or purchases of natural gas that equal or exceed 2.2 million MMBtus during a calendar year to annually report, starting May 1, 2009, such sales and purchases to the FERC. These rules are intended to increase the transparency of the wholesale natural gas markets and to assist the FERC in monitoring such markets and in detecting market manipulation. We do not anticipate that we will be affected by these rules any differently than other producers of natural gas.

We cannot accurately predict whether the FERC's actions will achieve the goal of increasing competition in markets in which our natural gas is sold. Additional proposals and proceedings that might affect the natural gas industry are pending before the FERC and the courts. The natural gas industry historically has been very heavily regulated. Therefore, we cannot provide any assurance that the less stringent regulatory approach recently established by the FERC will continue. However, we do not believe that any action taken will affect us in a way that materially differs from the way it affects other natural gas producers.

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Gathering service, which occurs upstream of jurisdictional transmission services, is regulated by the states onshore and in state waters. Although its policy is still in flux, the FERC has reclassified certain jurisdictional transmission facilities as non-jurisdictional gathering facilities, which has the tendency to increase our costs of getting natural gas to point of sale locations.

Intrastate natural gas transportation is also subject to regulation by state regulatory agencies. The basis for intrastate regulation of natural gas transportation and the degree of regulatory oversight and scrutiny given to intrastate natural gas pipeline rates and services varies from state to state. During the 2007 legislative session, the Texas State Legislature passed H.B. 3273 (the "Competition Bill") and H.B. 1920 (the "LUG Bill"). The Competition Bill gives the Railroad Commission of Texas the ability to use either a cost-of-service method or a market-based method for setting rates for natural gas gathering and intrastate transportation pipelines in formal rate proceedings. It also gives the Railroad Commission specific authority to enforce its statutory duty to prevent discrimination in natural gas gathering and transportation, to enforce the requirement that parties participate in an informal complaint process and to punish purchasers, transporters, and gatherers for taking discriminatory actions against shippers and sellers. The Competition Bill also provides producers with the unilateral option to determine whether or not confidentiality provisions are included in a contract to which a producer is a party for the sale, transportation or gathering of natural gas. The LUG Bill modifies the informal complaint process at the Railroad Commission with procedures unique to lost and unaccounted for natural gas issues. It extends the types of information that can be requested, provides producers with an annual audit right, and provides the Railroad Commission with the authority to make determinations and issue orders in specific situations. Both the Competition Bill and the LUG Bill became effective September 1, 2007, and the Railroad Commission rules implementing the Railroad Commission's authority pursuant to the bills became effective on April 28, 2008.

Insofar as such regulation within a particular state will generally affect all intrastate natural gas shippers within the state on a comparable basis, we believe that the regulation of similarly situated intrastate natural gas transportation in any states in which we operate and ship natural gas on an intrastate basis will not affect our operations in any way that is of material difference from those of our competitors. Like the regulation of interstate transportation rates, the regulation of intrastate transportation rates affects the marketing of natural gas that we produce, as well as the revenues we receive for sales of our natural gas.

**Regulation of production**. The production of oil and natural gas is subject to regulation under a wide range of local, state and federal statutes, rules, orders and regulations. Federal, state and local statutes and regulations require permits for drilling operations, drilling bonds and reports concerning operations. All of the states in which we own and operate properties have regulations governing conservation matters, including provisions for the unitization or pooling of oil and natural gas properties, the establishment of maximum allowable rates of production from oil and natural gas wells, the regulation of well spacing, and the plugging and abandonment of wells. The effect of these regulations is to limit the amount of oil and natural gas that we can produce from our wells and to limit the number of wells or the locations at which we can drill, although we can apply for exceptions to such regulations or to have reductions in well spacing. Moreover, each state generally imposes a production. The failure to comply with these rules and regulations can result in substantial penalties. Our competitors in the oil and natural gas industry are subject to the same regulatory requirements and restrictions that affect our operations.

#### Environmental, Health and Safety Matters

*General*. Our operations are subject to stringent and complex federal, state and local laws and regulations governing environmental protection as well as the discharge of materials into the environment. These laws and regulations may, among other things:

• require the acquisition of various permits before drilling commences;

• restrict the types, quantities and concentration of various substances that can be released into the environment in connection with oil and natural gas drilling and production and saltwater disposal activities;

• limit or prohibit drilling activities on certain lands lying within wilderness, wetlands and other protected areas; and

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• require remedial measures to mitigate pollution from former and ongoing operations, such as requirements to close pits and plug abandoned wells.

These laws, rules and regulations may also restrict the rate of oil and natural gas production below the rate that would otherwise be possible. The regulatory burden on the oil and natural gas industry increases the cost of doing business in the industry and consequently affects profitability. Additionally, environmental laws and regulations are revised frequently, and any changes that result in more stringent and costly waste handling, disposal and cleanup requirements for the oil and natural gas industry could have a significant impact on our operating costs.

The following is a summary of some of the existing laws, rules and regulations to which our business is subject.

*Waste handling*. The Resource Conservation and Recovery Act (the "RCRA") and comparable state statutes, regulate the generation, transportation, treatment, storage, disposal and cleanup of hazardous and non-hazardous wastes. Pursuant to regulatory guidance issued by the federal Environmental Protection Agency (the "EPA"), the individual states administer some or all of the provisions of RCRA, sometimes in conjunction with their own, more stringent requirements. Drilling fluids, produced waters, and most of the other wastes associated with the exploration, development, and production of oil or natural gas are currently regulated under RCRA's non-hazardous waste provisions. However, it is possible that certain oil and natural gas exploration and production wastes now classified as non-hazardous could be classified as hazardous wastes in the future. Any such change could result in an increase in our costs to manage and dispose of wastes, which could have a material adverse effect on our results of operations and financial position.

*Comprehensive Environmental Response, Compensation and Liability Act.* The Comprehensive Environmental Response, Compensation and Liability Act (the "CERCLA"), also known as the Superfund law, imposes joint and several liability, without regard to fault or legality of conduct, on classes of persons who are considered to be responsible for the release of a hazardous substance into the environment. These persons include the owner or operator of the site where the release

occurred, and anyone who disposed or arranged for the disposal of a hazardous substance released at the site. Under CERCLA, such persons may be subject to joint and several liability for the costs of cleaning up the hazardous substances that have been released into the environment, for damages to natural resources and for the costs of certain health studies. In addition, it is not uncommon for neighboring landowners and other third-parties to file claims for personal injury and property damage allegedly caused by the hazardous substances released into the environment.

We currently own, lease, or operate numerous properties that have been used for oil and natural gas exploration and production for many years. Although we believe that we have utilized operating and waste disposal practices that were standard in the industry at the time, hazardous substances, wastes or hydrocarbons may have been released on or under the properties owned or leased by us, or on or under other locations, including off-site locations, where such substances have been taken for disposal. In addition, some of our properties have been operated by third parties or by previous owners or operators whose treatment and disposal of hazardous substances, wastes or hydrocarbons was not under our control. These properties and the substances disposed or released on them may be subject to CERCLA, RCRA and analogous state laws. Under such laws, we could be required to remove previously disposed substances and wastes, remediate contaminated property, or perform remedial operations to prevent future contamination.

*Water discharges*. The federal Water Pollution Control Act (the "Clean Water Act") and analogous state laws, impose restrictions and strict controls with respect to the discharge of pollutants, including spills and leaks of oil and other substances, into waters of the United States. The discharge of pollutants into regulated waters is prohibited, except in accordance with the terms of a permit issued by the EPA or an analogous state agency. Spill prevention, control and countermeasure requirements under federal law require appropriate containment berms and similar structures to help prevent the contamination of navigable waters in the event of a petroleum hydrocarbon tank spill, rupture or leak. In addition, the Clean Water Act and analogous state laws require individual permits or coverage under general permits for discharges of storm water runoff from certain types of facilities. The Clean Water Act also prohibits the discharge of dredge and fill material in regulated waters, including wetlands, unless authorized by permit. Federal and state regulatory agencies can impose administrative, civil and criminal penalties for non-compliance with discharge permits or other requirements of the Clean Water Act and analogous state laws and regulations.

*Safe Drinking Water Act.* Our oil and natural gas exploration and production operations generate produced water, drilling muds, and other waste streams, some of which may be disposed via injection in underground wells situated in non-producing subsurface formations. The drilling and operation of these injection wells are regulated by the Safe Drinking Water Act ("SDWA"). The Underground Injection Well Program under the SDWA requires that we obtain permits from the EPA or delegated state agencies for our disposal wells, establishes minimum standards for injection well operations, restricts the types and quantities of fluids that may be injected and prohibits the migration of fluid containing any contaminants into underground sources of drinking water. Any leakage from the subsurface portions of the injection wells may cause degradation of freshwater, potentially resulting in cancellation of operations of a well, imposition of liability by landowners or other parties claiming damages for alternative water supplies, property damages, and personal injuries. While we believe that we have obtained the necessary permits from the applicable regulatory agencies for our underground injection wells and that we are in substantial compliance with permit conditions and federal and state rules, any changes in the laws or regulations or the inability to obtain permits for new injection wells in the future may affect our ability to dispose of produced waters and would ultimately

increase the cost of our operations, which costs could be significant. Furthermore, in response to recent seismic events near underground injection wells used for the disposal of oil and gas-related wastewaters, federal and some state agencies have begun investigating whether such wells have caused increased seismic activity, and some states have shut down or imposed moratoria on the use of such injection wells. If new regulatory initiatives are implemented that restrict or prohibit the use of underground injection wells in areas where we rely upon the use of such wells in our operations, our costs to operate may significantly increase, and our ability to continue production may be delayed or limited, which could have a material adverse effect on our results of operations and financial position.

*Air emissions*. The federal Clean Air Act ("CAA"), and comparable state laws, regulate emissions of various air pollutants through air emissions permitting programs and the imposition of other requirements. Federal and state regulatory agencies can impose administrative, civil and criminal penalties for non-compliance with air permits or other requirements of the CAA and associated state laws and regulations. In addition, the EPA has developed, and continues to develop, stringent regulations governing emissions of toxic air pollutants at specified sources.

For example, in August 2012, the EPA adopted new rules that make all oil and gas operations (production, processing, transmission, storage and distribution) subject to regulation under the New Source Performance Standards ("NSPS") and National Emission Standards for Hazardous Air Pollutants ("NESHAPS") programs. With regards to production activities, these final rules require, among other things, the reduction of volatile organic compound emissions from three subcategories

of fractured and refractured gas wells for which well completion operations are conducted: wildcat (exploratory) and delineation gas wells; low reservoir pressure non-wildcat and non-delineation gas wells; and all "other" fractured and refractured gas wells. All three subcategories of wells are currently required to route flow back emissions to a gathering line or be captured and combusted using a combustion device, such as a flare. However, the wells in the "other" category are required to use the reduced emission completion ("REC") techniques developed in EPA's Natural Gas STAR program after January 1, 2015. Further, the new NESHAPS regulations impose maximum achievable control technology ("MACT") standards for those glycol dehydrators and storage vessels at major sources of hazardous air pollutants not currently subject to MACT standards. We are currently evaluating the effect these rules could have on our business.

*Climate change.* In December 2009, the EPA determined that emissions of carbon dioxide, methane and other "greenhouse gases", or GHGs, present an endangerment to public health and the environment because emissions of such gases are, according to the EPA, contributing to warming of the earth's atmosphere and other climatic changes. Based on these findings, the EPA has begun adopting and implementing regulations to restrict emissions of GHGs under existing provisions of the CAA. The EPA initially adopted two sets of rules regulating GHG emissions under the CAA, one of which requires a reduction in emissions of GHGs from motor vehicles and the other of which regulates emissions of GHGs from certain large stationary sources; both rules became effective in January 2011. The EPA's rules relating to emissions of GHGs are currently subject to a number of legal challenges, but the federal courts have thus far declined to issue any injunctions to prevent the EPA from implementing, or requiring state environmental agencies to implement, the rules. Also, in 2011, the EPA adopted rules requiring the reporting of GHG emissions from specified large GHG emission sources in the United States, including certain onshore oil and natural gas facilities, on an annual basis beginning in 2012 for emissions occurring in 2011. We fulfilled our 2012 emissions reporting in 2013 as required by the EPA's rules.

While Congress has from time to time considered legislation to reduce emissions of GHGs, there has not been significant activity in the form of adopted legislation to reduce emissions of GHGs in recent years. In the absence of Congressional action, almost one-half of the states have taken legal measures to reduce emissions of GHGs gases primarily through the planned development of GHG emission inventories and/or regional GHG cap and trade programs. Most of these cap and trade programs work by requiring major sources of emissions, such as electric power plants, or major producers of fuels, such as refineries and natural gas processing plants, to acquire and surrender emission allowances. The number of allowances available for purchase is reduced each year in an effort to achieve the overall GHG emission reduction goal.

The adoption of legislation or regulatory programs to reduce emissions of GHGs could require us to incur increased operating costs, such as costs to purchase and operate emissions control systems, to acquire emissions allowances, or to comply with new regulatory or reporting requirements. Any such legislation or regulatory programs could also increase the cost of consuming, and thereby reduce demand for, the oil and natural gas we produce. Consequently, legislation and regulatory programs to reduce emissions of GHGs could have an adverse effect on our business, financial condition and results of operations. Finally, it should be noted that some scientists have concluded that increasing concentrations of GHGs in the earth's atmosphere may produce climate changes that have significant physical effects, such as increased frequency and severity of storms, droughts, and floods and other climatic events. If any such effects were to occur, they could have an adverse effect on our financial condition and results of operations.

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*Hydraulic fracturing*. Hydraulic fracturing is an important and common practice that is used to stimulate production of oil and/or natural gas from dense subsurface rock formations. The hydraulic fracturing process involves the injection of water, sand, and chemicals under pressure into the formation to fracture the surrounding rock and stimulate production. We routinely use hydraulic fracturing as part of our operations. The process is typically regulated by state oil and natural gas commissions, but the EPA has asserted federal regulatory authority pursuant to the SDWA over certain hydraulic fracturing activities involving the use of diesel. In addition, legislation has been introduced before Congress to provide for federal regulation of hydraulic fracturing under the SDWA and to require disclosure of the chemicals used in the hydraulic fracturing process. At the state level, several states have adopted or are considering legal requirements that could impose more stringent permitting, disclosure, and well construction requirements on hydraulic fracturing activities. For example, New Mexico adopted hydraulic fracturing fluid disclosure requirements in February 2012 and in May 2013 and the Texas Railroad Commission ("RRC") adopted new rules governing well casing, cementing and other standards for ensuring that hydraulic fracturing operations do not contaminate nearby water resources. We believe that we follow applicable standard industry practices and legal requirements for groundwater protection in our hydraulic fracturing activities. Nonetheless, if new or more stringent federal, state, or local legal restrictions relating to the hydraulic fracturing process are adopted in areas where we operate, we could incur potentially significant added costs to comply with such requirements, experience delays or curtailment in the pursuit of exploration, development, or production activities, and perhaps even be precluded from drilling wells.

In addition, certain governmental reviews are either underway or being proposed that focus on environmental aspects of hydraulic fracturing practices. The White House Council on Environmental Quality is coordinating an administration-wide review

of hydraulic fracturing practices, and the EPA is performing a study of the potential environmental effects of hydraulic fracturing on drinking water and groundwater resources. The EPA has indicated that it expects to issue its study report in late 2014. Moreover, the EPA is developing effluent limitations for the treatment and discharge of wastewater resulting from hydraulic fracturing activities and plans to propose these standards sometime in 2014. Other governmental agencies, including the United States Department of Energy and the United States Department of the Interior, are evaluating various other aspects of hydraulic fracturing. These ongoing or proposed studies, depending on their degree of pursuit and any meaningful results obtained, could spur initiatives to further regulate hydraulic fracturing under the federal SDWA or other regulatory mechanisms.

To our knowledge, there have been no citations, suits, or contamination of potable drinking water arising from our fracturing operations. We do not have insurance policies in effect that are intended to provide coverage for losses solely related to hydraulic fracturing operations; however, we believe our general liability and excess liability insurance policies may cover third-party claims related to hydraulic fracturing operations and associated legal expenses in accordance with, and subject to, the terms of such policies. If new laws or regulations significantly restrict hydraulic fracturing may be curtailed, and this may in turn reduce the amount of oil and natural gas that we are ultimately able to produce from our reserves.

Endangered species. The federal Endangered Species Act and analogous state laws regulate activities that could have an adverse effect on threatened or endangered species. Some of our drilling operations are conducted in areas where protected species are known to exist. In these areas, we may be obligated to develop and implement plans to avoid potential adverse impacts to protected species, and we may be prohibited from conducting drilling operations in certain locations or during certain seasons, such as breeding and nesting seasons, when our operations could have an adverse effect on the species. It is also possible that a federal or state agency could order a complete halt to drilling activities in certain locations if it is determined that such activities may have a serious adverse effect on a protected species. The presence of a protected species in areas where we perform drilling activities could impair our ability to timely complete drilling and developmental operations and could adversely affect our future production from those areas. Moreover, as a result of a settlement approved by the U.S. District Court for the District of Columbia in September 2011, the U.S. Fish and Wildlife Service is required to make a determination on listing of numerous species as endangered or threatened under the ESA before the completion of the agency's 2017 fiscal year. The designation of previously unprotected species as threatened or endangered in areas where we or our oil and natural gas exploration and production customers operate could cause us or our customers to incur increased costs arising from species protection measures and could result in delays or limitations in our customers' performance of operations, which could reduce demand for our midstream services.

*National Environmental Policy Act*. Oil and natural gas exploration and production activities on federal lands are subject to the National Environmental Policy Act (the "NEPA"). NEPA requires federal agencies, including the Department of Interior, to evaluate major agency actions having the potential to significantly impact the environment. In the course of such evaluations, an agency will prepare an environmental assessment that assesses the potential direct, indirect and cumulative impacts of a proposed project and, if necessary, will prepare a more detailed environmental impact statement that may be made available for public review and comment. All of our current exploration and production activities, as well as proposed exploration and development plans, on federal lands require

governmental permits that are subject to the requirements of NEPA. This process has the potential to delay or even halt development of some of our oil and natural gas projects.

**OSHA and other laws and regulation**. We are subject to the requirements of the federal Occupational Safety and Health Act ("OSHA"), and comparable state statutes. The OSHA hazard communication standard, the EPA community right-to-know regulations under the Title III of CERCLA and similar state statutes require that we organize and/or disclose information about hazardous materials used or produced in our operations. Also, pursuant to OSHA, the Occupational Safety and Health Administration has established a variety of standards relating to workplace exposure to hazardous substances and employee health and safety. We believe that we are in substantial compliance with the applicable requirements of OSHA and comparable laws.

We believe that we are in substantial compliance with existing environmental laws and regulations applicable to our current operations and that our continued compliance with existing requirements will not have a material adverse impact on our financial condition and results of operations. For instance, we did not incur any material capital expenditures for remediation or pollution control activities during 2013. Additionally, as of the date of this report, we are not aware of any environmental issues or claims that will require material capital expenditures during 2014. However, we cannot assure you that the passage or application of more stringent laws or regulations in the future will not have a negative impact on our financial position or results of operation.

#### **Our Employees**

Our corporate headquarters are located at One Concho Center, 600 West Illinois Avenue, Midland, Texas 79701. We also maintain various field offices in Texas and New Mexico. At December 31, 2013, we had 868 employees, 282 of whom were employed in field operations. Our future success will depend partially on our ability to attract, retain and motivate qualified personnel. We are not a party to any collective bargaining agreements and have not experienced any strikes or work stoppages. We consider our relations with our employees to be good. We also utilize the services of independent contractors to perform various field and other services.

#### Available Information

We file or furnish annual, quarterly and current reports, proxy statements and other documents with the United States Securities and Exchange Commission (the "SEC") under the Exchange Act. The public may read and copy any materials that we file or furnish with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Also, the SEC maintains a website that contains reports, proxy and information statements, and other information regarding issuers, including us, that file or furnish electronically with the SEC. The public can obtain any documents that we file with the SEC at *www.sec.gov*.

We also make available free of charge through our website, *www.concho.com*, our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and, if applicable, amendments to those reports filed or furnished pursuant to Section 13(a) of the Exchange Act as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

#### Non-GAAP Financial Measures and Reconciliations

#### PV-10

PV-10 is derived from the standardized measure of discounted future net cash flows, which is the most directly comparable GAAP financial measure. PV-10 is a computation of the standardized measure of discounted future net cash flows on a pre-tax basis. PV-10 is equal to the standardized measure of discounted future net cash flows at the applicable date, before deducting future income taxes, discounted at 10 percent. We believe that the presentation of PV-10 is relevant and useful to investors because it presents the discounted future net cash flows attributable to our estimated proved reserves prior to taking into account future corporate income taxes, and it is a useful measure for evaluating the relative monetary significance of our oil and natural gas assets. Further, investors may utilize the measure as a basis for comparison of the relative size and value of our reserves to other companies. We use this measure when assessing the potential return on investment related to our oil and natural gas assets. PV-10 measure and the standardized measure of discounted future net cash flows. Our PV-10 measure and the standardized measure of discounted future net cash flows.

The following table provides a reconciliation of PV-10 to the standardized measure of discounted future net cash flows at December 31, 2013, 2012 and 2011:

(in millions)			2013	]	December 31, 2012	2011
PV-10 Present value	e of future income taxes discounted	\$	9,029.5	\$	8,327.0	\$ 8,399.8
at 10%	Standardized measure of		(2,785.1)		(2,538.9)	(2,698.7)
	discounted future net cash flows	\$	6,244.4	\$	5,788.1	\$ 5,701.1
		17				

#### EBITDAX

We define EBITDAX as net income (loss), plus (1) exploration and abandonments expense, (2) depreciation, depletion and amortization expense, (3) accretion expense, (4) impairments of long-lived assets, (5) non-cash stock-based compensation expense, (6) bad debt expense, (7) (gain) loss on derivatives not designated as hedges, (8) cash receipts from (payments on) derivatives not designated as hedges, (9) loss on disposition of assets, net, (10) interest expense, (11) loss on extinguishment of debt, (12) federal and state income taxes on continuing operations and (13) similar items listed above that are presented in discontinued operations. EBITDAX is not a measure of net income or cash flow as determined by GAAP.

Our EBITDAX measure provides additional information which may be used to better understand our operations, and it is also a material component of one of the financial covenants under our credit facility. EBITDAX is one of several metrics that we use as a supplemental financial measurement in the evaluation of our business and should not be considered as an alternative to, or more meaningful than, net income, as an indicator of our operating performance. Certain items excluded from EBITDAX are significant components in understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure, as well as the historic cost of depreciable and depletable assets. EBITDAX, as used by us, may not be comparable to similarly titled measures reported by other companies. We believe that EBITDAX is a widely followed measure of operating performance and is one of many metrics used by our management team and by other users of our consolidated financial statements, including by lenders pursuant to a covenant in our credit facility. For example, EBITDAX can be used to assess our operating performance and return on capital in comparison to other independent exploration and production companies without regard to financial or capital structure, and to assess the financial performance of our assets and our company without regard to capital structure or historical cost basis. Further, under our credit facility, an event of default could arise if we were not able to satisfy and remain in compliance with specified financial ratios, including the maintenance of a quarterly ratio of total debt to consolidated last twelve months EBITDAX of no greater than 4.0 to 1.0. Non-compliance with this ratio could trigger an event of default under our credit facility, which then could trigger an event of default under our indentures.

The following table provides a reconciliation of net income (loss) to EBITDAX:

(in thousands)		2013		Years End 2012	ed D	ecember 3 2011	1,	2010		2009
Net income (loss)	\$	251,003	\$	431.689	\$	548,137	\$	204,370	\$	(9,802)
Exploration and	ψ	251,005	φ	431,009	φ	540,157	φ	204,370	φ	(9,002)
abandonments		109,549 772,608		39,840 575,128		11,394 400,022		10,130 211,487		10,632 162,975

Depreciation, depletion					
and amortization					
Accretion of discount on					
asset retirement					
obligations	6,047	4,187	2,444	1,079	690
Impairments of long-lived					
assets	65,375	-	439	11,614	7,880
Non-cash stock-based					
compensation	35,078	29,872	19,271	12,931	9,040
Bad debt expense	-	-	-	870	(1,035)
(Gain) loss on derivatives					
not designated as hedges	123,652	(127,443)	23,350	87,325	156,857
Cash receipts from					
(payments on) derivatives					
not					
designated as hedges	(32,341)	23,536	(84,854)	(13,824)	82,416
Loss on disposition of					
assets, net	1,268	372	1,139	58	114
Interest expense	218,581	182,705	118,360	60,087	28,292
Loss on extinguishment					
of debt	28,616	-	-	-	-
Income tax expense					
(benefit) on continuing					
operations	118,237	251,041	261,800	101,613	(28,890)
Discontinued operations	(12,081)	64,701	(26,343)	55,254	56,039
	1,685,592	1,475,628	1,275,159		
EBITDAX	\$	\$	\$	\$ 742,994	\$ 475,208

### Item 1A. Risk Factors

You should consider carefully the following risk factors together with all of the other information included in this report and other reports filed with the SEC before investing in our securities. If any of the following risks were actually to occur, our business, financial condition or results of operations could be materially adversely affected. In that case, the trading price of our securities could decline and you could lose all or part of your investment.

**Risks Related to Our Business** 

Oil, natural gas and natural gas liquid prices are volatile. A decline in oil, natural gas and natural gas liquid prices could adversely affect our financial position, financial results, cash flow, access to capital and ability to grow.

Our future financial condition, revenues, results of operations, rate of growth and the carrying value of our oil and natural gas properties depend primarily upon the prices we receive for our oil and natural gas production and the prices prevailing from time to time for oil, natural gas and natural gas liquids. Oil, natural gas, and natural gas liquid prices historically have been volatile, and are likely to continue to be volatile in the future, especially given current geopolitical conditions. This price volatility also affects the amount of cash flow we have available for capital expenditures and our ability to borrow money or raise additional capital. The prices for oil, natural gas and natural gas liquids are subject to a variety of factors beyond our control, including:

- the level of consumer demand for oil, natural gas and natural gas liquids;
- the domestic and foreign supply of oil, natural gas, and natural gas liquids;
- inventory levels of Cushing, Oklahoma, the benchmark for WTI oil prices;
- liquefied natural gas deliveries to and from the United States;

- commodity processing, gathering and transportation availability and the availability of refining capacity;
- the price and level of imports of foreign oil and natural gas;

• the ability of the members of the Organization of Petroleum Exporting Countries and other exporting nations to agree to and maintain oil price and production controls;

- domestic and foreign governmental regulations and taxes;
- the price and availability of alternative fuel sources;
- weather conditions;

• political conditions or hostilities in oil and natural gas producing regions, including the Middle East, Africa and South America;

- technological advances affecting energy consumption;
- effect of energy conservation efforts;
- variations between product prices at sales points and applicable index prices; and
- worldwide economic conditions.

Furthermore, oil and natural gas prices continued to be volatile in 2013. For example, the NYMEX oil prices in 2013 ranged from a high of \$110.53 to a low of \$86.68 per Bbl and the NYMEX natural gas prices in 2013 ranged from a high of \$4.46 to a low of \$3.11 per MMBtu. Further, the NYMEX oil prices and NYMEX natural gas prices reached lows of \$91.66 per Bbl and \$4.01 per MMBtu, respectively, during the period from January 1, 2014 to February 18, 2014.

Declines in oil, natural gas and natural gas liquid prices would not only reduce our revenue, but could also reduce the amount of oil and natural gas that we can produce economically. This in turn would lower the amount of oil and natural gas reserves we could recognize and, as a result, could have a material adverse effect on our financial condition and results of operations. If the oil and natural gas industry experiences significant price declines, we may, among other things, be unable to maintain or increase our borrowing capacity, repay current or future indebtedness or obtain additional capital on attractive terms, all of which can adversely affect the value of our securities.

# Drilling for and producing oil and natural gas are high-risk activities with many uncertainties that could cause our expenses to increase or production volumes to decrease, which would reduce our cash flows.

Our future financial condition and results of operations will depend on the success of our exploration and production activities. Our oil and natural gas exploration and production activities are subject to numerous risks, including the risk that drilling will not result in commercially viable oil or natural gas production. Our decisions to purchase, explore, develop or otherwise exploit prospects or properties will depend in part on the evaluation of data obtained through geophysical and geological analyses, production data and engineering studies, the results of which are often inconclusive or subject to varying interpretations. Our cost of drilling, completing, equipping and operating wells is often uncertain before drilling commences. Overruns in budgeted expenditures are common risks that can make a particular project uneconomical or less economical than forecasted. Further, many factors may curtail, delay or cancel drilling, including the following:

- delays imposed by or resulting from compliance with regulatory and contractual requirements;
- pressure or irregularities in geological formations;
- shortages of or delays in obtaining equipment and qualified personnel;

- equipment failures or accidents;
- adverse weather conditions;
- reductions in oil, natural gas and natural gas liquid prices;
- surface access restrictions;
- loss of title or other title related issues;

• oil, natural gas liquids or natural gas gathering, transportation and processing availability restrictions or limitations; and

• limitations in the market for oil, natural gas and natural gas liquids.

# Federal and state legislation and regulatory initiatives relating to hydraulic fracturing could result in increased costs and additional operating restrictions or delays.

Hydraulic fracturing is an important and common practice that is used to stimulate production of hydrocarbons from tight formations. We routinely utilize hydraulic fracturing techniques in many of our drilling and completion programs. The process involves the injection of water, sand and chemicals under pressure into the formation to fracture the surrounding rock and stimulate production. The process is typically regulated by state oil and natural gas commissions. However, the EPA recently asserted federal regulatory authority over hydraulic fracturing involving diesel additives under the SDWA's Underground Injection Control Program. Also, on May 4, 2012, the Department of the Interior's Bureau of Land Management ("BLM") issued a proposed rule to regulate hydraulic fracturing on public and Indian land. The rule would require companies to publicly disclose the chemicals used in hydraulic fracturing operations to the BLM after fracturing operations have been completed and includes provisions addressing well-bore integrity and flowback water management plans.

Further, in August 2012, the EPA adopted new rules that make all oil and gas operations (production, processing, transmission, storage and distribution) subject to regulation under the NSPS and NESHAPS programs. With regards to production activities, these final rules require, among other things, the reduction of volatile organic compound emissions from three subcategories of fractured and refractured gas wells for which well completion operations are conducted: wildcat (exploratory) and delineation gas wells; low reservoir pressure non-wildcat and non-delineation gas wells; and all "other" fractured and refractured gas wells. All three subcategories of wells are currently required to route flow back emissions to a gathering line or be captured and combusted using a combustion device, such as a flare. However, wells in the "other" category are required to use the REC techniques developed in EPA's Natural Gas STAR program after January 1, 2015.

In addition, Congress from time to time has considered the adoption of legislation to provide for federal regulation of hydraulic fracturing and to require disclosure of the chemicals used in the hydraulic fracturing process. Certain states, including Texas and New Mexico, have adopted, regulations that could impose more stringent permitting, public disclosure, and well construction requirements on hydraulic-fracturing operations or otherwise seek to ban fracturing activities altogether. For example, New Mexico adopted hydraulic fracturing fluid disclosure requirements in February 2012, and in May 2013 the RRC adopted new rules governing well casing, cementing and other standards for ensuring that hydraulic fracturing operations do not contaminate nearby water resources. We believe that we follow applicable standard industry practices and legal requirements for groundwater protection in our hydraulic fracturing activities. Nonetheless, if new or more stringent federal, state, or local legal restrictions relating to the hydraulic fracturing process are adopted in areas where we operate, we could incur potentially significant added costs to comply with such requirements, experience delays or curtailment in the pursuit of exploration, development, or production activities, and perhaps even be precluded from drilling wells.

Certain governmental reviews are either underway or being proposed that focus on environmental aspects of hydraulic-fracturing practices. For example, the White House Council on Environmental Quality is coordinating an administration-wide review of hydraulic-fracturing practices, and the EPA is performing a study of the potential environmental impacts of hydraulic fracturing activities on drinking water and groundwater resources. The EPA has indicated that it expects to issue its study report in late 2014. Also, the United States Department of Energy is conducting an investigation into practices the agency could recommend to better protect the environment from drilling using hydraulic-fracturing completion methods. These ongoing or proposed studies, depending on their degree of pursuit and any meaningful results obtained, could spur initiatives to further regulate hydraulic fracturing under the SDWA or other regulatory mechanism.

If new laws or regulations that significantly restrict hydraulic fracturing are adopted, such laws could make it more difficult or costly for us to perform fracturing to stimulate production from tight formations. In addition, if hydraulic fracturing becomes regulated at the federal level as a result of federal legislation or regulatory initiatives by the EPA, our fracturing activities could become subject to additional permitting requirements, and also result in permitting delays and potential cost increases. Restrictions on hydraulic fracturing could also reduce the amount of oil and natural gas that we are ultimately able to produce from our reserves.

# Our operations are substantially dependent on the availability of water. Restrictions on our ability to obtain water may have an adverse effect on our financial condition, results of operations and cash flows.

Water is an essential component of both the drilling and hydraulic fracturing processes. Historically, we have been able to purchase water from local land owners and other sources for use in our operations. During 2013, extreme drought conditions persisted in West Texas and Southeast New Mexico. As a result of this severe drought, some local

water districts may begin restricting the use of water subject to their jurisdiction for drilling and hydraulic fracturing in order to protect the local water supply. If we are unable to obtain water to use in our operations from local sources, we may be unable to economically produce oil and natural gas, which could have an adverse effect on our financial condition, results of operations and cash flows.

# Estimates of proved reserves and future net cash flows are not precise. The actual quantities of our proved reserves and our future net cash flows may prove to be lower than estimated.

Numerous uncertainties exist in estimating quantities of proved reserves and future net cash flows therefrom. Our estimates of proved reserves and related future net cash flows are based on various assumptions, which may ultimately prove to be inaccurate.

Petroleum engineering is a subjective process of estimating accumulations of oil and natural gas that cannot be measured in an exact manner. Estimates of economically recoverable oil and natural gas reserves and of future net cash flows depend upon a number of variable factors and assumptions, including the following:

- historical production from the area compared with production from other producing areas;
- the assumed effects of regulations by governmental agencies;
- the quality, quantity and interpretation of available relevant data;
- assumptions concerning future commodity prices; and

• assumptions concerning future operating costs; severance, ad valorem and excise taxes; development costs; and workover and remedial costs.

Because all reserve estimates are to some degree subjective, each of the following items, or other items not identified below, may differ materially from those assumed in estimating reserves:

- the quantities of oil and natural gas that are ultimately recovered;
- the production and operating costs incurred;
- the amount and timing of future development expenditures; and
- future commodity prices.

Furthermore, different reserve engineers may make different estimates of reserves and cash flows based on the same data. Our actual production, revenues and expenditures with respect to reserves will likely be different from estimates and the differences may be material.

### Our business requires substantial capital expenditures. We may be unable to obtain needed capital or financing on satisfactory terms or at all, which could lead to a decline in our oil and natural gas reserves.

The oil and natural gas industry is capital intensive. We make and expect to continue to make substantial capital expenditures for the acquisition, exploration and development of oil and natural gas reserves. At December 31, 2013, debt outstanding under our credit facility was \$250.0 million (and total debt at December 31, 2013 was \$3.6 billion), and approximately \$2.2 billion was available to be borrowed under our credit facility. Expenditures for acquisition, exploration and development of oil and natural gas properties are the primary use of our capital resources. We incurred approximately \$1.9 billion in acquisition, exploration and development activities (excluding asset retirement obligations) during the year ended December 31, 2013. Under our 2014 capital budget, we currently intend to invest approximately \$2.3 billion for exploration and development activities and customary acquisition of leasehold acreage.

We intend to finance our future capital expenditures, other than significant acquisitions, through cash flow from operations and through borrowings under our credit facility; however, our financing needs may require us to alter or increase our capitalization substantially through the issuance of debt or equity securities. The issuance of additional equity securities could have a dilutive effect on the value of our common stock. Additional borrowings under our credit facility or the issuance of additional debt securities will require that a greater portion of our cash flow from operations be used for the payment of interest and principal on our debt, thereby reducing our ability to use cash flow to fund working capital, capital expenditures and acquisitions. In addition, our credit facility imposes certain limitations on our ability to incur additional indebtedness other than indebtedness under our credit facility, we will be required to seek the consent of the lenders in accordance with the requirements of the credit facility, which consent may be withheld by the lenders at their discretion. If we incur certain additional indebtedness, our borrowing base under our credit facility may be reduced. Additional financing also may not be available on acceptable terms or at all. In the event additional capital resources are unavailable, we may curtail drilling, development and other activities or be forced to sell some of our assets on an untimely or unfavorable basis.

Our cash flow from operations and access to capital are subject to a number of variables, including:

- our proved reserves;
- the level of oil and natural gas we are able to produce from existing wells;

- the prices at which our commodities are sold;
- global credit and securities markets;
- the ability and willingness of lenders and investors to provide capital and the cost of the capital; and
- our ability to acquire, locate and produce new reserves.

If our revenues or the borrowing base under our credit facility decrease as a result of lower commodity prices, operating difficulties, declines in reserves, lending requirements or regulations, or for any other reason, we may have limited ability to obtain the capital necessary to sustain our operations at current levels. As a result, we may require additional capital to fund our operations, and we may not be able to obtain debt or equity financing to satisfy our capital requirements. If cash generated from operations or borrowings available under our credit facility is not sufficient to meet our capital requirements, the failure to obtain additional financing could result in a curtailment of our operations relating to the development of our prospects, which in turn could lead to a decline in our oil and natural gas reserves, and could adversely affect our production, revenues and results of operations.

### We have substantial indebtedness and may incur substantially more debt. Higher levels of indebtedness make us more vulnerable to economic downturns and adverse developments in our business.

We had approximately \$3.6 billion of outstanding debt at December 31, 2013. At December 31, 2013, the borrowing base under our credit facility was \$3.0 billion and commitments from our bank group totaled \$2.5 billion, of which approximately \$2.2 billion was available to be borrowed.

As a result of our indebtedness, we will need to use a portion of our cash flow to pay interest, which will reduce the amount we will have available to fund our operations and other business activities and could limit our flexibility in planning for or reacting to changes in our business and the industry in which we operate. Our indebtedness under our credit facility is at a variable interest rate, and so a rise in interest rates will generate greater interest expense to the extent we do not have applicable interest rate fluctuation hedges. The amount of our debt may also cause us to be more vulnerable to economic downturns and adverse developments in our business.

We may incur substantially more debt in the future. The indentures governing our senior notes contain restrictions on our incurrence of additional indebtedness. These restrictions, however, are subject to a number of qualifications and exceptions, and under certain circumstances, we could incur substantial additional indebtedness in compliance with these restrictions. Moreover, these restrictions do not prevent us from incurring obligations that do not constitute indebtedness under the indentures.

Our ability to meet our debt obligations and other expenses will depend on our future performance, which will be affected by financial, business, economic, regulatory and other factors, many of which we are unable to control. If our cash flow is not sufficient to service our debt, we may be required to refinance debt, sell assets or sell additional equity on terms that we may not find attractive if it may be done at all. Further, our failure to comply with the financial and other restrictive covenants relating to our indebtedness could result in a default under that indebtedness, which could adversely affect our business, financial condition and results of operations.

#### Our lenders can limit our borrowing capabilities, which may materially impact our operations.

At December 31, 2013, we had approximately \$250.0 million of outstanding debt under our credit facility, and our borrowing base was \$3.0 billion and commitments from our bank group totaled \$2.5 billion. The borrowing base under our credit facility is semi-annually redetermined based upon a number of factors, including commodity prices and reserve levels. In addition, between redeterminations we and, if requested by 66 2/3 percent of our lenders, our lenders, may each request one special redetermination. Upon a redetermination, our borrowing base could be substantially reduced, and in the event the amount outstanding under our credit facility at any time exceeds the borrowing base at such time, we may be required to repay a portion of our outstanding borrowings. If we incur certain additional indebtedness, our borrowing base under our credit facility may be reduced. We expect to utilize cash flow from operations, bank borrowings, debt and equity financings and asset sales to fund our acquisition, exploration and development activities. A reduction in our borrowing base could limit our activities. In addition, we may significantly alter our capitalization in order to make future acquisitions or develop our properties. These changes in capitalization may significantly increase our level of debt. If we incur additional debt for these or other purposes, the related risks that we now face could intensify. A higher level of debt also increases the risk that we

may default on our debt obligations. Our ability to meet our debt obligations and to reduce our level of debt depends on our future performance which is affected by general economic conditions and financial, business and other factors, many of which are beyond our control.

# Our operations expose us to significant costs and liabilities with respect to environmental and operational safety matters.

We may incur significant delays, costs and liabilities as a result of environmental, health and safety requirements applicable to our oil and natural gas exploration, development and production, and related saltwater disposal activities. These delays, costs and liabilities could arise under a wide range of federal, state and local laws and regulations relating to protection of the environment, health and safety, including regulations and enforcement policies that have tended to become increasingly strict over time. Failure to comply with these laws and regulations may result in the assessment of administrative, civil and criminal penalties, imposition of cleanup and site restoration costs and liens, and, in some instances, issuance of orders or injunctions limiting or requiring discontinuation of certain operations. In addition, claims for damages to persons or property, including natural resources, may result from the environmental, health and safety impacts of our operations.

Strict as well as joint and several liability for a variety of environmental costs may be imposed under certain environmental laws, which could cause us to become liable for the conduct of others or for consequences of our own actions that were in compliance with all applicable laws at the time those actions were taken. New laws, regulations or enforcement policies could be more stringent and impose unforeseen liabilities or significantly increase compliance costs. If we were not able to recover the resulting costs through insurance or increased revenues, our production, revenues and results of operations could be adversely affected.

Our producing properties are concentrated in the Permian Basin of Southeast New Mexico and West Texas, making us vulnerable to risks associated with operating in one major geographic area. In addition, we have a large amount of proved reserves attributable to a small number of producing horizons within this area.

Our producing properties are geographically concentrated in the Permian Basin of Southeast New Mexico and West Texas. At December 31, 2013, substantially all of our total estimated proved reserves were attributable to properties located in this area. As a result of this concentration, we may be disproportionately exposed to the impact of regional supply and demand factors, delays or interruptions of production from wells in this area caused by governmental regulation, processing or transportation capacity constraints, market limitations, severe weather events, water shortages or other drought related conditions or interruption of the processing or transportation of oil, natural gas or natural gas liquids.

In addition to the geographic concentration of our producing properties described above, at December 31, 2013, approximately: (i) 35.9 percent of our proved reserves were attributable to the Yeso formation, which includes both the Paddock and Blinebry intervals, underlying our oil and natural gas properties located in Southeast New Mexico; (ii) 24.5 percent of our proved reserves were attributable to the Wolfberry play in West Texas; and (iii) 16 percent of our proved reserves were attributable to the Bone Spring formation located in the Delaware Basin. This concentration of assets within a small number of producing horizons exposes us to additional risks, such as changes in field-wide rules and regulations that could cause us to permanently or temporarily shut-in all of our wells within a field.

### Future price declines could result in a reduction in the carrying value of our proved oil and natural gas properties, which could adversely affect our results of operations.

Declines in commodity prices may result in having to make substantial downward adjustments to our estimated proved reserves. If this occurs, or if our estimates of production or economic factors change, accounting rules may require us to write-down, as a noncash charge to earnings, the carrying value of our proved oil and natural gas properties for impairments. We are required to perform impairment tests on proved assets whenever events or changes in circumstances warrant a review of our proved oil and natural gas properties. To the extent such tests indicate a reduction of the estimated useful life or estimated future cash flows of our oil and natural gas properties, the carrying value may not be recoverable and therefore require a write-down. We may incur impairment charges in the future, which could materially adversely affect our results of operations in the period incurred.

# We periodically evaluate our unproved oil and natural gas properties for impairment, and could be required to recognize noncash charges to earnings of future periods.

At December 31, 2013, we carried unproved property costs of \$1.0 billion. GAAP requires periodic evaluation of these costs on a project-by-project basis in comparison to their estimated fair value. These evaluations will be affected by the

results of exploration activities, commodity price circumstances, planned future sales or expiration of all or a portion of the leases, contracts and permits appurtenant to such projects. If the quantity of potential reserves determined by such evaluations is not sufficient to fully recover the cost invested in each project, we will recognize noncash charges to earnings of future periods.

Part of our strategy involves exploratory drilling, including drilling in new or emerging plays. As a result, our drilling results in these areas are uncertain, and the value of our undeveloped acreage will decline if drilling results are unsuccessful.

The results of our exploratory drilling in new or emerging plays are more uncertain than drilling results in areas that are developed and have established production. Since new or emerging plays and new formations have limited or no production history, we are unable to use past drilling results in those areas to help predict our future drilling results. As a result, our cost of drilling, completing and operating wells in these areas may be higher than initially expected, and the value of our undeveloped acreage will decline if drilling results are unsuccessful.

# Our commodity price risk management program may cause us to forego additional future profits or result in our making cash payments to our counterparties.

To reduce our exposure to changes in the prices of commodities, we have entered into and may in the future enter into additional commodity price risk management arrangements for a portion of our oil and natural gas production. The agreements that we have entered into generally have the effect of providing us with a fixed price for a portion of our expected future oil and natural gas production over a fixed period of time. Commodity price risk management arrangements expose us to the risk of financial loss and may limit our ability to benefit from increases in commodity prices in some circumstances, including the following:

• the counterparty to a commodity price risk management contract may default on its contractual obligations to us;

• there may be a change in the expected differential between the underlying price in a commodity price risk management agreement and actual prices received; or

• market prices may exceed the prices which we are contracted to receive, resulting in our need to make significant cash payments to our counterparties.

Our commodity price risk management activities could have the effect of reducing our revenues, net income and the value of our securities. At December 31, 2013, the Company had a net derivative liability of approximately \$66.2 million. An average increase in the commodity price of \$10.00 per barrel of oil and \$1.00 per MMBtu for natural gas from the commodity price at December 31, 2013 would have resulted in an increase in our net liability of approximately \$353.4 million. We may continue to incur significant gains or losses in the future from our commodity price risk management activities to the extent market prices increase or decrease and our derivatives contracts remain in place.

# Our identified inventory of drilling locations and recompletion opportunities are scheduled out over several years, making them susceptible to uncertainties that could materially alter the occurrence or timing of their drilling.

We have identified and scheduled the drilling of certain of our drilling locations as an estimation of our future multi-year development activities on our existing acreage. At December 31, 2013, we had identified 12,651 gross drilling locations, with proved reserves attributable to 2,019 of such locations. These identified locations represent a significant part of our growth strategy. Our ability to drill and develop these locations depends on a number of uncertainties, including: (i) our ability to timely drill wells on lands subject to complex development terms and circumstances; (ii) the availability of capital, equipment, services and personnel; (iii) seasonal conditions; (iv) regulatory and third party approvals; (v) commodity prices; and (vi) drilling and recompletion costs and results. Because of these and other potential uncertainties, we may never drill the potential locations we have identified or produce oil or natural gas from these or any other potential locations. As such, our actual development activities may materially differ from those presently identified, which could adversely affect our production, revenues and results of operations.

# Approximately 39.7 percent of our total estimated proved reserves at December 31, 2013 were undeveloped, and those reserves may not ultimately be developed.

At December 31, 2013, approximately 39.7 percent of our total estimated proved reserves were undeveloped. Recovery of undeveloped reserves requires significant capital expenditures and successful drilling. Our reserve data assumes that we

can and will make these expenditures and conduct these operations successfully. These assumptions, however, may not prove correct. Our reserve report at December 31, 2013 includes estimates of total future development costs over the next five years associated with our proved undeveloped reserves of approximately \$3.5 billion. If we choose not to spend the capital to develop these reserves, or if we are not otherwise able to successfully develop these reserves, we will be required to write-off these reserves. In addition, under the SEC's reserve rules, because proved undeveloped reserves may be booked only if they relate to wells scheduled to be drilled within five years of the date of booking, we may be required to write-off any proved undeveloped reserves that are not developed within this five year timeframe. Any such write-offs of our reserves could reduce our ability to borrow money and could reduce the value of our securities.

### Unless we replace our oil and natural gas reserves, our reserves and production will decline, which would adversely affect our cash flow, our ability to raise capital and the value of our securities.

Unless we conduct successful development and exploration activities or acquire properties containing proved reserves, our proved reserves will decline as those reserves are produced. Producing oil and natural gas reservoirs generally are characterized by declining production rates that vary depending upon reservoir characteristics and other factors. Our future oil and natural gas reserves and production, and therefore our cash flow and results of operations, are highly dependent on our success in efficiently developing and exploiting our current reserves and economically finding or acquiring additional recoverable reserves. The value of our securities and our ability to raise capital will be adversely impacted if we are not able to replace our reserves that are depleted by production. We may not be able to develop, exploit, find or acquire sufficient additional reserves to replace our current and future production.

# The Standardized Measure and PV-10 of our estimated reserves are not accurate estimates of the current fair value of our estimated proved oil and natural gas reserves.

Standardized Measure is a reporting convention that provides a common basis for comparing oil and natural gas companies subject to the rules and regulations of the SEC. Our non-GAAP financial measure, PV-10, is a similar reporting convention that we have disclosed in this report. Both measures require the use of operating and development costs prevailing as of the date of computation. Consequently, they will not reflect the prices ordinarily received or that will be received for oil and natural gas production because of varying market conditions, nor may it reflect the actual costs that will be required to produce or develop the oil and natural gas properties. Accordingly, estimates included herein of future net cash flows may be materially different from the future net cash flows that are ultimately received. In addition, the 10 percent discount factor, which is required by the rules and regulations of the SEC to be used in calculating discounted future net cash flows for reporting purposes, may not be the most appropriate discount factor based on interest rates in effect from time to time and risks associated with our company or the oil and natural gas industry in general. Therefore, Standardized Measure or PV-10 included in this report should not be construed as accurate estimates of the current fair value of our proved reserves.

If average oil prices were \$10.00 per barrel lower than the average price we used, our PV-10 at December 31, 2013 would have decreased from \$9.0 billion to \$7.8 billion. If average natural gas prices were \$1.00 per MMBtu lower than the average price we used, our PV-10 at December 31, 2013, would have decreased from \$9.0 billion to \$8.4 billion. Any adjustments to the estimates of proved reserves or decreases in the price of our commodities may decrease the value of our securities.

### We may be unable to make attractive acquisitions or successfully integrate acquired companies or assets, and any inability to do so may disrupt our business and hinder our ability to grow.

One aspect of our business strategy calls for acquisitions of businesses or assets that complement or expand our current business. We may not be able to identify attractive acquisition opportunities. Even if we do identify attractive candidates, we may not be able to complete the acquisition of them or do so on commercially acceptable terms.

In addition, our credit facility and the indentures governing our senior notes impose certain limitations on our ability to enter into mergers or combination transactions. Our credit facility and the indentures governing our senior notes also limit our ability to incur certain indebtedness, which could indirectly limit our ability to engage in acquisitions of businesses or assets. If we desire to engage in an acquisition that is otherwise prohibited by our credit facility or the indentures governing our senior notes, we will be required to seek the consent of our lenders or the holders of the senior notes in accordance with the requirements of the credit facility or the indentures, which consent may be withheld by the lenders under our credit facility or such holders of senior notes at their sole discretion.

If we acquire another business or assets, we could have difficulty integrating its operations, systems, management and other personnel and technology with our own. These difficulties could disrupt our ongoing business, distract our management

and employees, increase our expenses and adversely affect our results of operations. In addition, we may incur additional debt or issue additional equity to pay for any future acquisitions, subject to the limitations described above.

### Our acquisitions may prove to be worth less than what we paid because of uncertainties in evaluating recoverable reserves and could expose us to potentially significant liabilities.

We obtained the majority of our current reserve base through acquisitions of producing properties and undeveloped acreage. We expect that acquisitions will continue to contribute to our future growth. In connection with these and potential future acquisitions, we are often only able to perform limited due diligence.

Successful acquisitions of oil and natural gas properties require an assessment of a number of factors, including estimates of recoverable reserves, the timing of recovering reserves, exploration potential, future commodity prices, operating costs and potential environmental, regulatory and other liabilities. Such assessments are inexact, and we cannot make these assessments with a high degree of accuracy. In connection with our assessments, we perform a review of the acquired properties. However, such a review will not reveal all existing or potential problems. In addition, our review may not permit us to become sufficiently familiar with the properties to fully assess their deficiencies and capabilities. We do not inspect every well. Even when we inspect a well, we do not always discover structural, subsurface and environmental problems that may exist or arise.

There may be threatened, contemplated, asserted or other claims against the acquired assets related to environmental, title, regulatory, tax, contract, litigation or other matters of which we are unaware, which could materially and adversely affect our production, revenues and results of operations. We are sometimes able to obtain contractual indemnification for preclosing liabilities, including environmental liabilities, but we generally acquire interests in properties on an "as is" basis with limited remedies for breaches of representations and warranties. In addition, even when we are able to obtain such indemnification from the sellers, these indemnification obligations usually expire over time and expose us to potential unindemnified liabilities, which could materially adversely affect our production, revenues and results of operations.

# Shortages of oilfield equipment, services and qualified personnel could delay our drilling program and increase the prices we pay to obtain such equipment, services and personnel.

The demand for qualified and experienced field personnel to drill wells and conduct field operations, geologists, geophysicists, engineers and other professionals in the oil and natural gas industry can fluctuate significantly, often in correlation with commodity prices, causing periodic shortages. Historically, there have been shortages of drilling and workover rigs, pipe and other oilfield equipment as demand for rigs and equipment has increased along with the number of wells being drilled. These factors also cause significant increases in costs for equipment, services and

personnel. Higher commodity prices generally stimulate demand and result in increased prices for drilling and workover rigs, crews and associated supplies, equipment and services. It is beyond our control and ability to predict whether these conditions will exist in the future and, if so, what their timing and duration will be. These types of shortages or price increases could significantly decrease our profit margin, cash flow and operating results, or restrict our ability to drill the wells and conduct the operations which we currently have planned and budgeted or which we may plan in the future.

#### Our exploration and development drilling may not result in commercially productive reserves.

Drilling activities are subject to many risks, including the risk that commercially productive reservoirs will not be encountered. New wells that we drill may not be productive, or we may not recover all or any portion of our investment in such wells. The seismic data and other technologies we use do not allow us to know conclusively prior to drilling a well that oil or natural gas is present or may be produced economically. Drilling for oil and natural gas often involves unprofitable results, not only from dry holes but also from wells that are productive but do not produce sufficient net reserves to return a profit at then realized prices after deducting drilling, operating and other costs. The cost of drilling, completing and operating a well is often uncertain, and cost factors can adversely affect the economics of a project. Further, our drilling operations may be curtailed, delayed or canceled as a result of numerous factors, including:

- unexpected drilling conditions;
- title problems;
- pressure or lost circulation in formations;
- equipment failures or accidents;

- adverse weather conditions;
- compliance with environmental and other governmental or contractual requirements; and

• increases in the cost of, or shortages or delays in the availability of, electricity, water, supplies, materials, drilling or workover rigs, equipment and services.

We may incur substantial losses and be subject to substantial liability claims as a result of our oil and natural gas operations. In addition, we may not be insured for, or our insurance may be inadequate to protect us against, these risks.

We are not insured against all risks. Losses and liabilities arising from uninsured and underinsured events could materially and adversely affect our business, financial condition or results of operations. Our oil and natural gas exploration and production activities, including well stimulation and completion activities such as hydraulic fracturing, are subject to all of the operating risks associated with drilling for and producing oil and natural gas, including the possibility of:

• environmental hazards, such as uncontrollable flows of oil, natural gas, brine, well fluids, toxic gas or other pollution into the environment, including groundwater contamination;

- abnormally pressured or structured formations;
- mechanical difficulties, such as stuck oilfield drilling and service tools and casing collapse;
- fires, explosions and ruptures of pipelines;
- personal injuries and death; and

• natural disasters.

Any of these risks could adversely affect our ability to conduct operations or result in substantial losses to us as a result of:

- injury or loss of life;
- damage to and destruction of property and equipment;
- damage to natural resources due to underground migration of hydraulic fracturing fluids;

• pollution and other environmental damage, including spillage or mishandling of recovered hydraulic fracturing fluids;

- regulatory investigations and penalties;
- suspension of our operations; and
- repair and remediation costs.

We may elect not to obtain insurance if we believe that the cost of available insurance is excessive relative to the risks presented. In addition, pollution and environmental risks generally are not fully insurable. The occurrence of an event that is not covered or not fully covered by insurance could have a material adverse effect on our production, revenues and results of operations.

Competition in the oil and natural gas industry is intense, making it more difficult for us to acquire properties, market oil and natural gas and secure trained personnel.

We operate in a highly competitive environment for acquiring properties, marketing oil and natural gas and securing trained personnel. Many of our competitors possess and employ financial, technical and personnel resources substantially greater than ours, which can be particularly important in the areas in which we operate. Those companies may be able to pay

more for productive oil and natural gas properties and exploratory prospects and to evaluate, bid for and purchase a greater number of properties and prospects than our financial or personnel resources permit. In addition, those companies may be able to offer better compensation packages to attract and retain qualified personnel than we are able to offer. The cost to attract and retain qualified personnel has increased over the past few years due to competition and may increase substantially in the future. Our ability to acquire additional prospects and to find and develop reserves in the future will depend on our ability to evaluate and select suitable properties and to consummate transactions in a highly competitive environment. Also, there is substantial competition for capital available for investment in the oil and natural gas industry. We may not be able to compete successfully in the future in acquiring prospective reserves, developing reserves, marketing hydrocarbons, attracting and retaining quality personnel and raising additional capital. Our failure to acquire properties, market oil and natural gas and secure trained personnel and adequately compensate personnel could have a material adverse effect on our production, revenues and results of operations.

# Market conditions or operational impediments may hinder our access to oil and natural gas markets or delay our production.

Market conditions or the unavailability of satisfactory oil and natural gas processing or transportation arrangements may hinder our access to oil, natural gas and natural gas liquid markets or delay our production. The availability of a ready market for our oil and natural gas production depends on a number of factors, including the demand for and supply of oil, natural gas and natural gas liquids, the proximity of reserves to pipelines and terminal facilities, competition for such facilities and the inability of such facilities to gather, transport or process our production due to shutdowns or curtailments arising from mechanical, operational or weather related matters, including hurricanes and other severe weather conditions. Our ability to market our production depends in substantial part on the availability and capacity of gathering and transportation systems, pipelines and processing facilities owned and operated by third parties. Our failure to obtain such services on acceptable terms could have a material adverse effect on our business, financial condition and results of operations. We may be required to shut in or otherwise curtail production from wells due to lack of a market or inadequacy or unavailability of oil, natural gas liquid or natural gas pipeline or gathering, transportation or processing capacity. If that were to occur, then we would be unable to realize revenue from those wells until suitable arrangements were made to market our production.

We are subject to complex federal, state, local and other laws and regulations that could adversely affect the cost, timing, manner or feasibility of conducting our operations or that may subject us to fines or penalties for any failure to comply.

Our oil and natural gas exploration, development and production, and related saltwater disposal operations are subject to complex and stringent laws and regulations. In order to conduct our operations in compliance with these laws and regulations, we must obtain and maintain numerous permits, approvals and certificates from various federal, state, local and governmental authorities. We may incur substantial costs and experience delays in order to maintain compliance with these existing laws and regulations. If we fail to comply with the existing laws and regulations, we may incur additional costs, including fines and penalties, in order to come back into compliance. In addition, our costs of compliance may increase or our operations may be otherwise adversely affected if existing laws and regulations are

revised or reinterpreted or if the government agencies responsible for enforcing certain existing laws and regulations applicable to us change their priorities or policies, or if new laws and regulations become applicable to our operations. These and other costs could have a material adverse effect on our production, revenues and results of operations.

# Certain federal income tax deductions currently available with respect to oil and natural gas exploration and development may be eliminated as a result of future legislation.

President Obama's budget proposal for the fiscal year 2014 recommended the elimination of certain key United States federal income tax preferences currently available to oil and natural gas exploration and production companies. These changes include, but are not limited to, (i) the repeal of the percentage depletion allowance for oil and natural gas properties, (ii) the elimination of current deductions for intangible drilling and development costs and (iii) the increase in the amortization period from two years to seven years for geophysical costs paid or incurred by independent producers in connection with the exploration for, or development of, oil or natural gas within the United States.

It is unclear whether any such changes will actually be enacted or, if enacted, how soon any such changes could become effective. The passage of any legislation as a result of the budget proposal, tax reform efforts, or any other similar change in United States federal income tax law could affect certain tax deductions that are currently available to us with respect to our oil and natural gas exploration and production activities.

# Climate change legislation or regulations restricting emissions of "greenhouse gases" could result in increased operating costs and reduced demand for the crude oil and natural gas that we produce.

In December 2009, the EPA determined that emissions of carbon dioxide, methane and other "greenhouse gases" ("GHGs") present an endangerment to public health and the environment because emissions of such gases are, according to the EPA, contributing to warming of the earth's atmosphere and other climatic changes. Based on these findings, the EPA has begun adopting and implementing regulations to restrict emissions of GHGs under existing provisions of the CAA. The EPA recently adopted two sets of rules regulating GHG emissions under the CAA, one of which requires a reduction in emissions of GHGs from motor vehicles and the other of which regulates emissions of GHGs, including emissions, from large stationary sources are currently subject to a number of legal challenges, but the federal courts have thus far declined to issue any injunctions to prevent EPA from implementing, or requiring state environmental agencies to implement, the rules. The EPA has also adopted rules requiring the reporting of GHG emissions from specified large GHG emission sources in the United States, including certain onshore oil and natural gas production facilities, on an annual basis, beginning in 2012 for emissions occurring in 2011.

While Congress has from time to time considered legislation to reduce emissions of GHGs, there has not been significant activity in the form of adopted legislation to reduce emissions of GHGs in recent years. In the absence of Congressional action, almost one-half of the states have taken legal measures to reduce emissions of GHGs primarily through the planned development of GHG emission inventories and/or regional GHG cap and trade programs. Most of these cap and trade programs work by requiring major sources of emissions, such as electric power plants, or major producers of fuels, such as refineries and natural gas processing plants, to acquire and surrender emission allowances. The number of allowances available for purchase is reduced each year in an effort to achieve the overall GHG emission reduction goal.

The adoption of legislation or regulatory programs to reduce emissions of GHGs could require us to incur increased operating costs, such as costs to purchase and operate emissions control systems, to acquire emissions allowances or comply with new regulatory or reporting requirements. Any such legislation or regulatory programs could also increase the cost of consuming, and thereby reduce demand for, the oil and natural gas we produced. Consequently, legislation and regulatory programs to reduce emissions of GHGs could have an adverse effect on our business, financial condition and results of operations. Finally, it should be noted that some scientists have concluded that increasing concentrations of greenhouse gases in the earth's atmosphere may produce climate changes that have significant physical effects, such as increased frequency and severity of storms, droughts, and floods and other climatic events. If any such effects were to occur, they could have an adverse effect on our financial condition and results of operations.

The recent adoption of derivatives legislation by Congress could have an adverse effect on our ability to use derivative instruments to reduce the effect of commodity price, interest rate and other risks associated with our business.

Congress recently adopted comprehensive financial reform legislation that establishes federal oversight and regulation of the over-the-counter derivatives market and entities, including us, which participate in that market. The new legislation, known as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Act"), became law on July 21, 2010 and requires the Commodities Futures Trading Commission (the "CFTC") and the SEC to promulgate rules and regulations implementing the Act. Although the CFTC has finalized certain regulations, others remain to be finalized or implemented and it is not possible at this time to predict when this will be accomplished. In October 2011, the CFTC issued regulations to set position limits for certain futures and option contracts in the major energy markets and for swaps that are their economic equivalents. The initial position limits rule was vacated by the United States District Court for the District of Columbia in September 2012. However, in November 2013, the CFTC proposed new rules that would place limits on positions in certain core futures and equivalent swaps contracts for or linked to certain physical commodities, subject to exceptions for certain bona fide hedging transactions. As these new position limit rules are not yet final, the impact of those provisions on us is uncertain at this time. The CFTC has designated certain interest rate swaps and credit default swaps for mandatory clearing and the associated rules also will require us, in connection with covered derivative activities, to comply with clearing and trade-execution requirements or take steps to qualify for an exemption to such requirements. Although we expect to qualify for the end-user exception from the mandatory clearing requirements for swaps entered to hedge our commercial risks, the application of the mandatory clearing and trade execution requirements to other market participants, such as swap dealers, may change the cost and availability of the swaps that we use for hedging. In addition, for uncleared swaps, the CFTC or federal banking regulators may require end-users to enter into credit support documentation and/or post initial and variation margin. Posting of collateral could impact liquidity and reduce cash available to us for capital expenditures, therefore reducing our ability to execute hedges to reduce risk and protect cash flows. The proposed margin rules are not yet final, and therefore the impact of those provisions is uncertain at this time. The Act also may require the counterparties to our

derivative instruments to spin off some of their derivatives activities to a separate entity, which may not be as creditworthy as the current counterparty.

The full impact of the Act and related regulatory requirements upon our business will not be known until the regulations are implemented and the market for derivatives contracts has adjusted. The Act and any new regulations could significantly increase the cost of derivative contracts, materially alter the terms of derivative contracts, reduce the availability of derivatives to protect against risks we encounter, reduce our ability to monetize or restructure our existing derivative contracts or increase our exposure to less creditworthy counterparties. If we reduce our use of derivatives as a result of the Act and regulations implementing the Act, our results of operations may become more volatile and our cash flows may be less predictable, which could adversely affect our ability to plan for and fund capital expenditures. Finally, the Act was intended, in part, to reduce the volatility of commodity prices, which some legislators attributed to speculative trading in derivatives and commodity instruments related to oil and natural gas. Our revenues could therefore be adversely affected if a consequence of the Act and implementing regulations is to lower commodity prices. Any of these consequences could have a material adverse effect on us, our financial condition and our results of operations.

# The loss of our chief executive officer or other key personnel could negatively impact our ability to execute our business strategy.

We depend, and will continue to depend in the foreseeable future, on the services of our chief executive officer, Timothy A. Leach, and other officers and key employees who have extensive experience and expertise in evaluating and analyzing producing oil and natural gas properties and drilling prospects, maximizing production from oil and natural gas properties, marketing oil and natural gas production, and developing and executing acquisition, financing and hedging strategies. Our ability to hire and retain our officers and key employees is important to our continued success and growth. The unexpected loss of the services of one or more of these individuals could negatively impact our ability to execute our business strategy.

### Because we do not operate and therefore control the development of certain of the properties in which we own interests, we may not be able to produce economic quantities of oil and natural gas in a timely manner.

At December 31, 2013, approximately 8.6 percent of our proved reserves were attributable to properties for which we were not the operator. As a result, the success and timing of drilling and development activities on such nonoperated properties depend upon a number of factors, including:

• the nature and timing of drilling and operational activities;

- the timing and amount of capital expenditures;
- the operators' expertise and financial resources;
- the approval of other participants in such properties; and
- the selection and application of suitable technology.

If drilling and development activities are not conducted on these properties or are not conducted on a timely basis, we may be unable to increase our production or offset normal production declines or we will be required to write-off the reserves attributable thereto, which may adversely affect our production, revenues and results of operations. Any such write-offs of our reserves could reduce our ability to borrow money and could reduce the value of our securities

### Uncertainties associated with enhanced recovery methods may result in us not realizing an acceptable return on our investments in such projects.

We inject water into formations on some of our properties to increase the production of oil and natural gas. We may in the future expand these efforts to more of our properties or employ other enhanced recovery methods in our operations. The additional production and reserves, if any, attributable to the use of enhanced recovery methods are inherently difficult to predict. If our enhanced recovery methods do not allow for the extraction of oil and natural gas in a manner or to the extent that we anticipate, we may not realize an acceptable return on our investments in such projects. In addition, if proposed legislation and regulatory initiatives relating to hydraulic fracturing become law, the cost of some of these enhanced recovery methods could increase substantially.

#### A terrorist attack or armed conflict could harm our business by decreasing our revenues and increasing our costs.

Terrorist activities, anti-terrorist efforts and other armed conflict involving the United States may adversely affect the United States and global economies and could prevent us from meeting our financial and other obligations. If any of these events occur or escalate, the resulting political instability and societal disruption could reduce overall demand for oil and natural gas, potentially putting downward pressure on demand for our production and causing a reduction in our revenue. Oil and natural gas related facilities could be direct targets of terrorist attacks, and our operations could be adversely impacted if significant infrastructure or facilities used for the production, transportation, processing or marketing of oil and natural gas production are destroyed or damaged. Costs for insurance and other security may increase as a result of these threats, and some insurance coverage may become more difficult to obtain, if available at all.

#### **Risks Relating to Our Common Stock**

# Our restated certificate of incorporation, our bylaws and Delaware law contain provisions that could discourage acquisition bids or merger proposals, which may adversely affect the market price of our common stock.

Our restated certificate of incorporation authorizes our board of directors to issue preferred stock without stockholder approval. If our board of directors elects to issue preferred stock, it could be more difficult for a third party to acquire us. In addition, some provisions of our certificate of incorporation, our bylaws and Delaware law could make it more difficult for a third party to acquire control of us, even if the change of control would be beneficial to our stockholders, including:

• the organization of our board of directors as a classified board, which allows no more than approximately one-third of our directors to be elected each year;

• stockholders cannot remove directors from our board of directors except for cause and then only by the holders of not less than 66 2/3 percent of the voting power of all outstanding voting stock;

• the prohibition of stockholder action by written consent; and

• limitations on the ability of our stockholders to call special meetings and establish advance notice provisions for stockholder proposals and nominations for elections to the board of directors to be acted upon at meetings of stockholders.

### Because we have no plans to pay dividends on our common stock, investors must look solely to stock appreciation for a return on their investment in us.

We do not anticipate paying any cash dividends on our common stock in the foreseeable future. We currently intend to retain all future earnings to fund the development and growth of our business. Any payment of future dividends will be at the discretion of our board of directors and will depend on, among other things, our earnings, financial condition, capital requirements, level of indebtedness, statutory and contractual restrictions applying to the payment of dividends and other considerations that our board of directors deems relevant. Covenants contained in our credit facility and the indentures governing our senior notes restrict the payment of dividends. Investors must rely on sales of their common

stock after price appreciation, which may never occur, as the only way to realize a return on their investment. Investors seeking cash dividends should not purchase our common stock.

#### The availability of shares for sale in the future could reduce the market price of our common stock.

In the future, we may issue securities to raise cash for acquisitions. We may also acquire interests in other companies by using a combination of cash and our common stock or just our common stock. We may also issue securities convertible into, or exchangeable for, or that represent the right to receive, our common stock. Any of these events may dilute your ownership interest in our company, reduce our earnings per share and have an adverse impact on the price of our common stock.

In addition, sales of a substantial amount of our common stock in the public market, or the perception that these sales may occur, could reduce the market price of our common stock. This could also impair our ability to raise additional capital through the sale of our securities.

#### Item 1B. Unresolved Staff Comments

There are no unresolved staff comments.

**Item 2. Properties** 

#### Our Oil and Natural Gas Reserves

The estimates of our proved reserves at December 31, 2013, all of which were located in the United States, were based on evaluations prepared by the independent petroleum engineering firms of Cawley, Gillespie & Associates, Inc. ("CGA") and Netherland, Sewell & Associates, Inc. ("NSAI") (collectively, our "external engineers"). Reserves were estimated in accordance with guidelines established by the SEC and the Financial Accounting Standards Board (the "FASB").

*Internal controls.* Our proved reserves are estimated at the property level and compiled for reporting purposes by our corporate reservoir engineering staff, all of whom are independent of our operating teams. We maintain our internal evaluations of our reserves in a secure reserve engineering database. The corporate reservoir engineering staff interact with our internal staff of petroleum engineers and geoscience professionals in each of our operating areas and with accounting and marketing employees to obtain the necessary data for the reserves estimation process. Reserves are reviewed and approved internally by members of our senior management and the reserves committee.

Our internal professional staff works closely with our external engineers to ensure the integrity, accuracy and timeliness of data that is furnished to them for their reserve estimation process. All of the reserve information maintained in our secure reserve engineering database is provided to the external engineers. In addition, other pertinent data is provided such as seismic information, geologic maps, well logs, production tests, material balance calculations, well performance data, operating procedures and relevant economic criteria. We make available all information requested, including our pertinent personnel, to the external engineers as part of their preparation of our reserves.

#### Qualifications of responsible technical persons

*J. Steve Guthrie* has been our Senior Vice President of Business Operations and Engineering since November 2013. Mr. Guthrie previously served as the Vice President of Texas from October 2010 to November 2013. Mr. Guthrie also served as Texas Asset Manager from July 2008 to October 2010 and as Corporate Engineering Manager from August 2004 to July 2008. Prior to joining the Company in 2004, Mr. Guthrie was employed by Moriah Resources as Business Development Manager, by Henry Petroleum in various engineering and operations capacities and by Exxon in several engineering and operations positions. Mr. Guthrie is a graduate of Texas Tech University with a Bachelor of Science degree in Petroleum Engineering.

*Rick Morton* joined the Company in 2011 as Corporate Engineering Manager. Prior to joining the Company, Mr. Morton served as Division Acquisition Coordinator for EOG Resources, Inc. Mr. Morton was also previously employed by Southwest Royalties, Inc. as Vice President and Exploitation Manager, and by Merit Energy Company in various engineering positions. Mr. Morton began his career in 1983 with Arco Oil and Gas Company as an Operations/Analytical Engineer before moving to a Production Supervisor position. He is a graduate of Texas A&M University with a Bachelor of Science degree in Petroleum Engineering.

*CGA*. Approximately 69 percent of the proved reserves estimates shown herein at December 31, 2013 have been independently prepared by CGA, a worldwide leader of petroleum property analysis for industry and financial organizations and government agencies. CGA was founded in 1960 and performs consulting petroleum engineering services under Texas Board of Professional Engineers Registration No. F-693. Within CGA, the technical person primarily responsible for preparing the estimates set forth in the CGA letter dated January 24, 2014, filed as an exhibit to this Annual Report on Form 10-K, was Mr. Zane Meekins. Mr. Meekins has been a practicing consulting petroleum engineer at CGA since 1989. Mr. Meekins is a Registered Professional Engineer in the State of Texas (License No. 71055) and has over 24 years of practical experience in petroleum engineering, with over 20 years of experience in the estimation and evaluation of reserves. He graduated from Texas A&M University in 1987 with a Bachelor of Science degree in Petroleum Engineering. Mr. Meekins meets or exceeds the education, training, and experience requirements set forth in the Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information promulgated by the Society of Petroleum Engineers; he is proficient in judiciously applying industry standard practices to engineering and geoscience evaluations as well as applying SEC and other industry reserve definitions and guidelines.

*NSAI*. Approximately 31 percent of the proved reserve estimates shown herein at December 31, 2013 have been independently prepared by NSAI, a worldwide leader of petroleum property analysis for industry and financial organizations and government agencies. NSAI was founded in 1961 and performs consulting petroleum engineering services under Texas Board of Professional Engineers Registration No. F-2699. Within NSAI, the technical person primarily responsible for

preparing the estimates set forth in the NSAI letter dated January 28, 2014, filed as an exhibit to this Annual Report on Form 10-K, was Mr. G. Lance Binder. Mr. Binder has been a practicing consulting petroleum engineer at NSAI since 1983. Mr. Binder is a Registered Professional Engineer in the State of Texas (License No. 61794) and has over 30 years of practical experience in petroleum engineering, with over 30 years of experience in the estimation and evaluation of reserves. He graduated from Purdue University in 1978 with a Bachelor of Science degree in Chemical Engineering. Mr. Binder meets or exceeds the education, training, and experience requirements set forth in the Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information promulgated by the Society of Petroleum Engineers; he is proficient in judiciously applying industry standard practices to engineering and geoscience evaluations as well as applying SEC and other industry reserve definitions and guidelines.

*Our oil and natural gas reserves.* The following table sets forth our estimated proved oil and natural gas reserves, PV-10 and Standardized Measure at December 31, 2013. PV-10 and Standardized Measure include the present value of our estimated future abandonment and site restoration costs for proved properties net of the present value of estimated salvage proceeds from each of these properties. Our reserve estimates and our computation of future net cash flows are based on SEC pricing of (i) \$93.42 per Bbl WTI posted oil price and (ii) \$3.67 per MMBtu Henry Hub spot natural gas price, adjusted for location and quality by property.

	Oil	Natural Gas	Total	PV-10 (a) (in
	(MBbl)	(MMcf)	(MBoe)	millions)
Core Operating Areas:				
				\$
New Mexico Shelf	142,349	499,112	225,534	4,210.5
Delaware Basin	79,036	354,258	138,079	2,679.0
Texas Permian	85,989	319,262	139,199	2,139.1
Other	8	608	109	0.9
Total	307,382	1,173,240	502,921	9,029.5
Present value of future income taxes discounted at 10%				(2,785.1)
				\$
Standardized Measure				6,244.4

The following table sets forth our estimated proved reserves by category at December 31, 2013:

	Oil	Natural Gas	Total	Percent of	<b>PV-10</b> (a)
	(MBbl)	(MMcf)	(MBoe)	Total	(in millions)
Proved developed producing	160,506	702,100	277,521	55.2%	\$ 6,340.0
Proved developed non-producing	19,014	40,317	25,734	5.1%	514.0
Proved undeveloped	127,862	430,823	199,666	39.7%	2,175.5
Total proved	307,382	1,173,240	502,921	100.0%	\$ 9,029.5
Total proved developed	179,520	742,417	303,255	60.3%	\$ 6,854.0

(a) Our Standardized Measure at December 31, 2013 was \$6.2 billion. PV-10 is a Non-GAAP financial measure and is derived from the Standardized Measure which is the most directly comparable GAAP financial measure. PV-10 is a computation of the Standardized Measure on a pre-tax basis. PV-10 is equal to the Standardized Measure at the applicable date, before deducting future income taxes, discounted at 10 percent. We believe that the presentation of PV-10 is relevant and useful to investors because it presents the discounted future net cash flows attributable to our estimated proved reserves prior to taking into account future corporate income taxes, and it is a useful measure for evaluating the relative monetary significance of our oil and natural gas assets. Further, investors may utilize the measure as a basis for comparison of the relative size and value of our reserves to other companies. We use this measure when assessing the potential return on investment related to our oil and natural gas assets. PV-10, however, is not a substitute for the Standardized Measure. Our PV-10 measure and the Standardized Measure do not purport to present the fair value of our oil and natural gas reserves. See "Item 1. Business —Non-GAAP Financial Measures and Reconciliations."

*Changes to proved reserves.* The following table sets forth the changes in our proved reserve volumes by area during the year ended December 31, 2013 (in MBoe):

	Purchases of	Revisions of
Extensions		
and	Minerals-in-	Previous
Discoveries	Place	Estimates
	and	and Minerals-in-

Core Operating Areas:				
New Mexico Shelf	(12,332)	24,558	-	(11,061)
Delaware Basin	(13,366)	68,159	1,558	(15)
Texas Permian	(7,934)	12,622	-	(6,448)
Other	(3)	-		(5)
Total	(33,635)	105,339	1,558	(17,529)

*Extensions and discoveries.* Extensions and discoveries are primarily the result of our continued success from our extension and infill drilling in the Yeso of Southeast New Mexico and the Wolfberry in West Texas and our exploratory drilling success in the Delaware Basin.

*Purchases of minerals-in-place*. Our purchases of minerals-in-place are composed of approximately 1.6 MMBoe from various acquisitions throughout the year.

*Revisions of previous estimates.* Revisions of previous estimates are comprised of (i) 0.3 MMBoe of positive price revisions, (ii) 14.4 MMBoe of proved undeveloped reserves reclassified to unproved reserves because they are no longer expected to be developed within the five years of their initial recording required by SEC rules and (iii) a 3.4 MMBoe net negative revision resulting from both positive and negative technical and performance evaluations. Our proved reserves at December 31, 2013 were determined using the SEC prices of \$93.42 per Bbl of oil for WTI and \$3.67 per MMBtu of natural gas for Henry Hub spot, compared to corresponding prices of \$91.21 per Bbl of oil and \$2.76 per MMBtu of natural gas at December 31, 2012.

*Proved undeveloped reserves.* At December 31, 2013, we had approximately 199.7 MMBoe of proved undeveloped reserves as compared to 175.3 MMBoe at December 31, 2012.

The following table summarizes the changes in our proved undeveloped reserves during 2013 (in MBoe):

At December 31, 2012	175,349
Extensions and discoveries	68,736
Purchases of minerals-in-place	1,398
Revisions of previous estimates	(20,061)
Conversion to proved developed reserves	(25,756)
At December 31, 2013	199,666

Our extensions and discoveries are primarily the result of our continued success from our extension and infill drilling in the Yeso of Southeast New Mexico and the Wolfberry in West Texas and our drilling success in the Delaware Basin. Our purchases of minerals-in-place are composed of approximately 1.4 MMBoe from various acquisitions throughout the year. Our negative revisions of previous estimates of approximately 20.1 MMBoe are due in part to 14.4 MMBoe of proved undeveloped reserves reclassified to unproved reserves because they are no longer expected to be developed within the five years of their initial recording required by SEC rules.

The following table sets forth proved undeveloped reserves converted to proved developed reserves during the respective year and the investment required to convert proved undeveloped reserves to proved developed reserves:

Years Ended December 31,		d Undeveloped Re Converted to ed Developed Res	Investment in Conversion of Proved Undeveloped Reserve to Proved Developed Reserves				
	Oil (MBbls)	Natural Gas (MMcf)	Total (MBoe)		(in thousands)		
2009 2010 2011 2012	7,453 20,117 25,201 19,132	19,860 52,318 68,495 60,388	10,763 28,836 36,616 29,196	\$	131,773 309,439 491,602 411,576		

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2013	17,050	52,237	25,756		441,998					
Total	88,953	253,298	131,167	\$	1,786,388					
37										

The following table sets forth the estimated timing and cash flows of developing our proved undeveloped reserves at December 31, 2013 (dollars in thousands):

Years Ended December 31,	Future Production	Future Cash	Future Production	Future Development	Future Net Cash
(a)	(MBoe)	Inflows	Costs	Costs	Flows
2014	3,934	\$ 287,240	\$ (28,354)	\$ (518,875)	\$ (259,989)
2015	10,220	736,797	(80,675)	(1,043,692)	(387,570)
2016	15,403	1,077,007	(128,145)	(900,277)	48,585
2017	16,817	1,150,150	(148,366)	(627,906)	373,878
2018	15,695	1,086,702	(152,209)	(357,753)	576,740
Thereafter	137,597	9,579,588	(2,931,103)	(17,060)	6,631,425
		13,917,484			
Total	199,666	\$	\$ (3,468,852)	\$ (3,465,563)	\$ 6,983,069

Beginning in 2014 and thereafter, the production and cash flows represent the drilling results from the

## (a) respective year plus

the incremental effects from the results of proved undeveloped drilling from previous years.

Historically, our drilling programs were substantially funded from our cash flow and were weighted towards drilling unproven locations. Based on our current expectations over the next 5 years of our cash flows and drilling programs, which includes drilling of proved undeveloped and unproven locations, we believe that we can continue to substantially fund our drilling activities from our cash flow and with borrowings from our credit facility.

## Developed and Undeveloped Acreage

The following table presents our total gross and net developed and undeveloped acreage by area at December 31, 2013:

<b>Developed Acres</b>		Undevelop	ped Acres	<b>Total Acres</b>			
Gross	Net	Gross	Net	Gross	Net		

Core (	<b>Operating Areas:</b>						
	New Mexico						
	Shelf	77,501	28,705	131,936	60,069	209,437	88,774
	Delaware Basin	223,965	119,051	290,091	223,521	514,056	342,572
	Texas Permian	277,349	65,062	141,033	82,118	418,382	147,180
Other		23,624	17,532	11,637	8,314	35,261	25,846
	Total	602,439	230,350	574,697	374,022	1,177,136	604,372

The following table sets forth the future expiration amounts of our gross and net undeveloped acreage at December 31, 2013 by area. Expirations may be less if production is established or continuous development activities are undertaken beyond the primary term of the lease.

	<b>2014</b> (a)		201	15	20	16	Thereafter		
	Gross	Net	Gross	Net	Gross	Net	Gross	Net	
Core Operating									
Areas:									
New Mexico	12,352				21,808	17,454			
Shelf		4,483	5,591	2,399			2,305	1,887	
	30,357	19,515	81,768	61,292	62,803	52,667			
Delaware Basin							8,998	7,938	
	53,919	36,179	10,897						
Texas Permian				8,443	160	804	720	442	
	96,628	60,177	98,256	72,134	84,771	70,925	12,023	10,267	
Total									

(a) Our 2014 capital budget contemplates avoiding a significant portion of these lease expirations. The total includes 51,160 gross (35,056 net) acres in our northern Midland Basin acreage position, which we have no current plans to explore.

Title to Our Properties

As is customary in the oil and natural gas industry, we initially conduct only a cursory review of the title to our properties on which we do not have proved reserves. Prior to the commencement of drilling operations on those properties, we conduct a more thorough title examination and perform curative work with respect to significant defects. To the extent title opinions or other investigations reflect defects affecting those properties, we are typically responsible for curing any such defects at our expense. We generally will not commence drilling operations on a property until we have cured known material title defects on such property. We have reviewed the title to substantially all of our producing properties and believe that we have satisfactory title to our producing properties in accordance with standards generally accepted in the oil and natural gas industry. Prior to completing an acquisition of producing oil and natural gas properties, we may obtain a title opinion or review or update previously obtained title opinions. Our oil and natural gas properties are subject to customary royalty and other interests, liens to secure borrowings under our credit facility, liens for current taxes and other burdens which we believe do not materially interfere with the use or affect our carrying value of the properties.

## Item 3. Legal Proceedings

We are a party to proceedings and claims incidental to our business. While many of these other matters involve inherent uncertainty, we believe that the liability, if any, ultimately incurred with respect to such other proceedings and claims will not have a material adverse effect on our consolidated financial position as a whole or on our liquidity, capital resources or future results of operations. We will continue to evaluate proceedings and claims involving us on a regular basis and will establish and adjust any reserves as appropriate to reflect our assessment of the then current status of the matters.

#### Item 4. Mine Safety Disclosures

Not applicable.

## PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### Market Information

Our common stock trades on the NYSE under the symbol "CXO." The following table shows, for the periods indicated, the high and low sales prices for our common stock, as reported on the NYSE.

		Price Per High	re Low
2012:			
	First Quarter	\$ 116.82	\$ 95.56
	Second Quarter	\$ 109.25 102.26	\$ 76.17 80.57
	Third Quarter	\$ 102.20	\$ 76.81
	Fourth Quarter	\$ 98.22	\$ 70.01
2013:			70 67
	First Quarter	\$ 99.39	\$ 79.67 78.58
	Second Quarter	\$ 97.62 110.37	\$ 83.44
	Third Quarter	\$ 122.81	\$ 97.21
	Fourth Quarter	\$ 122.81	\$ 91.21

On February 18, 2014 the last sales price of our common stock as reported on the NYSE was \$115.85 per share.

As of February 18, 2014, there were 806 holders of record of our common stock.

#### **Dividend Policy**

We have not paid, and do not intend to pay in the foreseeable future, cash dividends on our common stock. Covenants contained in our credit facility and the indentures governing our senior notes limit the payment of dividends on our common stock. We currently intend to retain all future earnings to fund the development and growth of our business. Any payment of future dividends will be at the discretion of our board of directors and will depend on, among other things, our earnings, financial condition, capital requirements, level of indebtedness, statutory and contractual restrictions applying to the payment of dividends and other considerations that our board of directors deems relevant. See Note I of the Notes to Consolidated Financial Statements included in Item 8. Financial Statements and Supplementary Data for additional information.

#### **Repurchase of Equity Securities**

Period	Total number of shares withheld (a)	Ave	rage price per share	Total number of shares purchased as part of publicly announced plans	Maximum number of shares that may yet be purchased under the plan
October 1, 2013 - October 31, 2013	223	\$	112.17	-	
November 1, 2013 - November 30, 2013	274	\$	103.26	-	
December 1, 2013 - December 31, 2013	1,228	\$	98.80	-	

(a) Represents shares that were withheld by us to satisfy tax withholding obligations of certain of our officers and key employees that arose upon the lapse of restrictions on restricted stock.

## Item 6. Selected Financial Data

This section presents our selected historical consolidated financial data. The selected historical consolidated financial data presented below is not intended to replace our historical consolidated financial statements. You should read the following data along with "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and related notes, each of which is included in this report.

#### Selected Historical Financial Information

Our results of operations for the periods presented below may not be comparable either from period to period or going forward for the following reasons:

• in September 2009, we issued \$300 million in aggregate principal amount of 8.625% senior notes at a discount, resulting in a yield-to-maturity of 8.875 percent. The net proceeds from this offering was used to repay a portion of the borrowings under our credit facility;

• in December 2009, together with the acquisition of related additional interests that closed in 2010, we closed two acquisitions of interests in producing and non-producing assets in the Wolfberry play in Texas for approximately \$270.7 million in cash (the "Wolfberry Acquisitions"). The results of operations prior to 2010 do not include results from the Wolfberry Acquisitions;

• in February 2010, we issued approximately 5.3 million shares of our common stock at \$42.75 per share in a secondary public offering resulting in net proceeds of approximately \$219.3 million. The net proceeds from this offering were used to repay a portion of the borrowings under our credit facility;

• in July 2010, we entered into an asset purchase agreement to acquire certain of the oil and natural gas leases, interests, properties and related assets owned by Marbob Energy Corporation and its affiliates (collectively, "Marbob"). The aggregate purchase price was adjusted downward based on the exercise by third parties of contractual preferential purchase rights in properties to be acquired from Marbob (the "Marbob Acquisition"). Certain of the third parties' contractual preferential purchase rights became subject to litigation.

In October 2010, we resolved the litigation related to the disputed contractual preferential purchase rights. As a result of the settlement, we acquired a non-operated interest in substantially all of the oil and natural gas assets subject to the litigation (the "Settlement Acquisition").

In October 2010, we closed the Marbob and Settlement Acquisitions for aggregate consideration of approximately \$1.6 billion. The Marbob Acquisition consideration was comprised of (i) approximately \$1.1 billion in cash, (ii) issuance of 1.1 million shares of our common stock to the sellers and (iii) issuance of a \$150 million 8.0% senior note due 2018 to the sellers, which was repaid in May of 2011 with borrowings under our credit facility. The Settlement Acquisition cash consideration of \$286 million was primarily funded with borrowings under our credit facility. The results of operations prior to October 2010 do not include results from the Marbob and Settlement Acquisitions;

• in October 2010, we issued 6.6 million shares of our common stock in a private placement and received net proceeds of \$292.7 million;

• in December 2010, we issued 2.9 million shares of our common stock in a secondary public offering at \$82.50 per share and we received net proceeds of approximately \$227.4 million. We used the net proceeds from this offering to repay a portion of the borrowings under our credit facility;

• in December 2010, we issued \$600 million in aggregate principal amount of 7.0% senior notes due 2021 at par and we received net proceeds of approximately \$587.4 million. We used the net proceeds from this offering to repay a portion of the borrowings under our credit facility;

• in December 2010, we sold certain of our non-core Permian Basin assets for cash consideration of approximately \$103.3 million and recognized a pre-tax gain on the disposition of assets (included in discontinued operations) of approximately \$29.1 million. We used the net proceeds from this divestiture to repay a portion of the borrowings

under our credit facility. For 2010, these assets produced an average of 1,393 Boe per day, of which approximately 46 percent was oil;

• in March 2011, we sold our Bakken assets for cash consideration of approximately \$195.9 million and recognized a pre-tax gain on the disposition of assets (included in discontinued operations) of approximately \$135.9 million. We used the net proceeds from this divestiture to repay a portion of the borrowings under our credit facility. For the first quarter of 2011, these assets produced an average of 1,369 Boe per day;

• in May 2011, we issued \$600 million in aggregate principal amount of 6.5% senior notes due 2022 at par, and we received net proceeds of approximately \$587.1 million. We used the net proceeds to repay a portion of the borrowings under our credit facility;

• in November 2011, we closed the OGX Acquisition for cash consideration of approximately \$252.0 million. The results of operations prior to December 2011 do not include results from the OGX Acquisition;

• in February 2012, we completed the PDC Acquisition for cash consideration of approximately \$189.2 million. The PDC Acquisition was primarily funded with borrowings under our credit facility. The results of operations prior to March 2012 do not include results from the PDC Acquisition;

• in March 2012, we issued \$600 million in aggregate principal amount of 5.5% senior notes due 2022 at par, for which we received net proceeds of approximately \$590.0 million. We used the net proceeds to repay a portion of the borrowings under our credit facility;

• in July 2012, we closed the Three Rivers Acquisition for cash consideration of approximately \$1.0 billion. The Three Rivers Acquisition was primarily funded with borrowings under our credit facility. The results of operations prior to July 2012 do not include results from the Three Rivers Acquisition;

• in August 2012, we issued \$700 million in aggregate principal amount of 5.5% senior notes due 2023 at par, for which we received net proceeds of approximately \$688.6 million. We used the net proceeds to repay a portion of the borrowings under our credit facility;

• in December 2012, we sold certain of our non-core assets, a portion of which were acquired in the Three Rivers Acquisition, for approximately \$503.1 million, which resulted in a pre-tax gain of approximately \$0.9 million (included in discontinued operations). We used the net proceeds from this divestiture to repay a portion of the borrowings under our credit facility. For the year ended December 31, 2012, these assets produced an average of 4,937 Boe per day; and

• in June 2013, we issued \$850 million in aggregate principal amount of 5.5% senior notes due 2023 at 103.75 percent of par, for which we received net proceeds of approximately \$867.8 million. We used a portion of the net proceeds from the offering to fund the tender offer and redemption of the 8.625% Notes at a price of 106.922 percent of the unpaid principal amount. The remaining proceeds were used to pay down amounts outstanding on the credit facility.

Our financial data below is derived from (i) our audited consolidated financial statements included in this report and (ii) other audited consolidated financial statements of ours not included in this report, after taking into account the necessary reclassifications to present discontinued operations.

	Years Ended December 31,									
(in thousands, except per share amounts)		2013		2012 (a)		2011		<b>2010</b> (b)		2009
Statement of operations data:										
	¢	2 210 010	¢	1,819,814	¢	1,617,771	¢	051 442	¢	444.000
Total operating revenues Total operating costs and	\$	2,319,919	\$		\$		\$	851,443	\$	444,236
expenses		(1,702,482)		(969,251)		(814,103)		(532,004)		(469,433)
Income (loss) from operations	\$	617,437	\$	850,563	\$	803,668	\$	319,439	\$	(25,197)
Income (loss) from continuing										
operations, net of tax	\$	238,922	\$	408,230	\$	419,534	\$	147,426	\$	(25,013)
Income from discontinued										
operations, net of tax	\$	12,081	\$	23,459	\$	128,603	\$	56,944	\$	15,211
Net income (loss) attributable to										
common shareholders	\$	251,003	\$	431,689	\$	548,137	\$	204,370	\$	(9,802)
Basic earnings per share:										
Income (loss) from continuing operations	\$	2.28	\$	3.96	\$	4.09	\$	1.59	\$	(0.29)
Income from discontinued	φ	2.20	φ	5.90	φ	4.09	φ	1.39	Φ	(0.29)
operations, net of tax		0.11		0.22		1.25		0.62		0.17
Net income (loss)		0.11		0.22		1.20		0.02		0.17
attributable to common										
shareholders	\$	2.39	\$	4.18	\$	5.34	\$	2.21	\$	(0.12)
Diluted earnings per share:										~ /
Income (loss) from continuing										
operations	\$	2.28	\$	3.93	\$	4.05	\$	1.57	\$	(0.29)
Income from discontinued										
operations, net of tax		0.11		0.22		1.23		0.61		0.17
Net income (loss)										
attributable to common	<b></b>	2.20	<b></b>	4.1.5	<b></b>	5.00	<b></b>	2 10	¢	(0.10)
shareholders	\$	2.39	\$	4.15	\$	5.28	\$	2.18	\$	(0.12)
Other financial data:										
Net cash provided by				1,237,478		1,199,458				
operations	\$	1,362,020	\$	1,237,170	\$	1,177,150	\$	651,582	\$	359,546
Net cash used in investing	Ŧ	,,0	Ŧ	2,240,444	Ŧ	1,651,418	Ŧ	2,043,457	т	
activities	\$	1,896,794	\$	, -, -	\$	, , -	\$	, -,	\$	586,148
	\$	531,915	\$		\$	451,918	\$		\$	212,084

Net cash provided by financing		1,005,504		1,389,025	
activities		1,475,628	1,275,159		
EBITDAX (c)	\$ 1,685,592	\$	\$	\$ 742,994	\$ 475,208

			De	ecember 31,		
(in thousands)	2013	2012 (a)		2011	2010 (b)	2009
Balance sheet data:						
Cash and cash equivalents	\$ 21	\$ 2,880	\$	342	\$ 384	\$ 3,234
Property and equipment, net	8,946,048	7,993,424		6,290,118	4,913,787	2,856,289
Total assets	9,591,164	8,589,437		6,849,576	5,368,494	3,171,085
Long-term debt, including						
current maturities	3,630,421	3,101,103		2,080,141	1,668,521	845,836
Stockholders' equity	3,757,949	3,466,196		2,980,739	2,383,874	1,335,428

(a) The Three Rivers Acquisition closed in July 2012. See Note D of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

(b) The Marbob and Settlement Acquisitions closed in October 2010. See Note D of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

(c) EBITDAX is defined as net income (loss), plus (1) exploration and abandonments expense, (2) depreciation, depletion and amortization expense, (3) accretion expense, (4) impairments of long-lived assets, (5) non-cash stock-based compensation expense, (6) bad debt expense, (7) (gain) loss on derivatives not designated as hedges, (8) cash receipts from (payments on) derivatives not designated as hedges, (9) loss on disposition of assets, net, (10) interest expense, (11) loss on extinguishment of debt, (12) federal and state income taxes on continuing operations and (13) similar items listed above that are presented in discontinued operations. See "Item 1. Business —Non-GAAP Financial Measures and Reconciliations."

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion is intended to assist you in understanding our business and results of operations together with our present financial condition. This section should be read in conjunction with our historical consolidated financial statements and notes, as well as the selected historical consolidated financial data included elsewhere in this report. As a result of the acquisitions and divestures discussed below, many comparisons between periods will be difficult or impossible.

In December 2012, we closed on the sale certain of our non-core assets for cash consideration of approximately \$503.1 million, which resulted in a pre-tax gain of approximately \$0.9 million (included in discontinued operations). For the year ended December 31, 2012, these assets produced an average of 4,937 Boe per day.

In July 2012, we acquired producing and non-producing assets from Three Rivers Operating Company (the "Three Rivers Acquisition") for cash consideration of approximately \$1.0 billion. The Three Rivers Acquisition was primarily funded with borrowings under our credit facility. The results of operations prior to July 2012 do not include results from the Three Rivers Acquisition.

In February 2012, we acquired producing and non-producing assets from Petroleum Development Corporation (the "PDC Acquisition") for cash consideration of approximately \$189.2 million. The PDC Acquisition was primarily funded with borrowings under our credit facility. The results of operations prior to March 2012 do not include results from the PDC Acquisition.

In November 2011, we acquired three entities affiliated with OGX Holdings II, LLC (collectively the "OGX Acquisition") for cash consideration of approximately \$252.0 million. The results of operations prior to December 2011 do not include results from the OGX Acquisition.

In March 2011, we closed our divestiture of our Bakken assets for cash consideration of approximately \$195.9 million and recognized a pre-tax gain on this sale of approximately \$135.9 million (included in discontinued operations). For the first quarter of 2011, these assets produced an average of 1,369 Boe per day.

Certain statements in our discussion below are forward-looking statements. These forward-looking statements involve risks and uncertainties. We caution that a number of factors could cause actual results to differ materially from these implied or expressed by the forward-looking statements. Please see "Cautionary Statement Regarding Forward-Looking Statements."

#### Overview

We are an independent oil and natural gas company engaged in the acquisition, development and exploration of producing oil and natural gas properties. Our core operations are primarily focused in the Permian Basin of Southeast New Mexico and West Texas. We refer to our three core operating areas as the (i) New Mexico Shelf, where we primarily target the Yeso formation both on a vertical and horizontal basis, (ii) Delaware Basin, where we primarily target the Bone Spring formation (which includes the Avalon Shale and the Bone Spring sands) and the Wolfcamp shale, all primarily on a horizontal basis, and (iii) Texas Permian, where we primarily target the Wolfberry, a term applied to the combined Wolfcamp and Spraberry horizons, primarily on a vertical basis and the Wolfcamp shale on a horizontal basis. Oil comprised 61.1 percent of our 502.9 MMBoe of estimated proved reserves at December 31, 2013 and 62.8 percent of our 33.6 MMBoe of production for 2013. We seek to operate the wells in which we own an interest, and we operated wells that accounted for 91.1 percent of our proved developed producing PV-10 and 80.3 percent of our approximately 6,530 gross wells at December 31, 2013. By controlling operations, we are able to more effectively manage the cost and timing of exploration and development of our properties, including the drilling and stimulation methods used.

## Financial and Operating Performance

Our financial and operating performance for 2013 included the following highlights:

• Net income was \$251.0 million (\$2.39 per diluted share), as compared to net income of \$431.7 million (\$4.15 per diluted share) in 2012. The decrease in earnings was primarily due to:

§ \$123.7 million loss on derivatives not designated as hedges for the year ended December 31, 2013, as compared to a \$127.4 million gain on derivatives not designated as hedges during the year ended December 31, 2012, primarily related to commodity future price curves at the respective measurement periods;

§ \$197.5 million increase in depreciation, depletion and amortization ("DD&A") expense from continuing operations, primarily due to increased continuing operations production from (i) costs incurred associated with new wells that were successfully drilled and completed in the fourth quarter of 2012 and the year ended December 31, 2013 and (ii) our acquisitions in 2012;

§ \$111.7 million increase in oil and natural gas production costs from continuing operations due in part to increased
production related to our wells successfully drilled and completed in 2012 and 2013 and our acquisitions in 2012;

§ \$65.4 million non-cash impairment charge in 2013 due primarily to downward adjustments to our economically recoverable proved reserves due to (i) reduced well performance and (ii) decreases in estimated realized natural gas prices, primarily on non-core natural gas properties in our New Mexico Shelf area;

§ \$36.0 million increase in general and administrative expense due to (a) including an adjustment to our bonus accrual for services related to 2012 of approximately \$5.2 million (\$0.15 per Boe) recorded in 2013 and (b) an increase in the number of employees and related personnel expenses to handle our increased activities, both from (i) increased drilling and exploration activities and (ii) our acquisitions in 2012;

§ \$35.9 million increase in interest expense due to a 17.4 percent increase in the weighted average debt balance outstanding between the periods, primarily related to our acquisitions in 2012 and the timing of our capital expenditures;

§ \$28.6 million loss on extinguishment of debt in 2013 related to the tender offer and redemption of our 8.625%
senior notes; and

§ \$19.6 million pre-tax gain from discontinued operations in 2013 related to the post-closing adjustments to the divestiture of certain non-core assets in the fourth quarter of 2012 compared to \$38.0 million of income from operations before income taxes related to the same assets in 2012;

partially offset by:

§ \$500.1 million increase in oil and natural gas revenues from continuing operations as a result of a 20 percent increase in production coupled with a 6 percent increase in commodity price realizations per Boe (excluding the effects of derivative activities).

• Average daily sales volumes from continuing operations increased by 20 percent from 76,397 Boe per day during 2012 to 92,150 Boe per day during 2013. The increase was primarily attributable to our successful drilling efforts during 2012 and 2013, with the remaining increase due to approximately 7,200 Boe per day attributable to our acquisitions in 2012, offset in part by normal production declines and curtailed production in our New Mexico Shelf area, discussed later.

• Net cash provided by operating activities increased by approximately \$124.5 million to \$1,362.0 million for 2013, as compared to \$1,237.5 million in 2012, primarily due to increased oil and natural gas revenues, partially offset by (i) increases in oil and natural gas production costs, general and administrative expense and interest expense and (ii) a larger negative variance in working capital changes, which adjust for the timing of receipts and payments of actual cash.

• Long-term debt was increased by approximately \$0.5 billion during 2013, primarily as a result of the spending on drilling in excess of our operating cash flow.

• At December 31, 2013, availability under our credit facility was approximately \$2.2 billion.

## **Commodity Prices**

Our results of operations are heavily influenced by commodity prices. Commodity prices may fluctuate widely in response to (i) relatively minor changes in the supply of and demand for oil, (ii) natural gas and natural gas liquids market uncertainty and (iii) a variety of additional factors that are beyond our control. Factors that may impact future commodity prices, including the price of oil, natural gas and natural gas liquids include:

- economic stimulus initiatives in the United States;
- worldwide and continuing economic struggles in Eurozone nations' economies;
- political and economic developments in the Middle East;

• the extent to which members of the Organization of Petroleum Exporting Countries and other oil exporting nations are able to continue to manage oil supply through export quotas;

- technological advances affecting energy consumption and energy supply;
- the effect of energy conservation efforts;
- the price and availability of alternative fuels;

- domestic and foreign governmental regulations and taxation;
- the proximity, capacity, cost and availability of pipelines and other transportation facilities;
- the quality of the oil we produce;
- the overall global demand for oil; and
- overall North American natural gas supply and demand fundamentals, including:
- § the United States economy impact,
- § weather conditions, and
- § liquefied natural gas deliveries to the United States.

Although we cannot predict the occurrence of events that may affect future commodity prices or the degree to which these prices will be affected, the prices for any commodity that we produce will generally approximate current market prices in the geographic region of the production. From time to time, we expect that we may economically hedge a portion of our commodity price risk to mitigate the impact of price volatility on our business. See Note H of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our commodity derivative positions at December 31, 2013.

Oil and natural gas prices have been subject to significant fluctuations during the past several years. In general, average oil and natural gas prices have increased during 2013 compared to 2012. The following table sets forth the average NYMEX oil and natural gas prices for the years ended December 31, 2013, 2012 and 2011, as well as the high and low NYMEX price for the same periods:

	Years Ended December 31,							
	2013		2012		2011			
Average NYMEX prices:								
Oil (Bbl)	\$	98.05	\$	94.19	\$	95.07		
Natural gas (MMBtu)	\$	3.73	\$	2.83	\$	4.03		
High and Low NYMEX prices:								
Oil (Bbl):								
		110.53		109.77		113.93		
High	\$		\$		\$			
Low	\$	86.68	\$	77.69	\$	75.67		
Natural gas (MMBtu):								
High	\$	4.46	\$	3.90	\$	4.85		
Low	\$	3.11	\$	1.91	\$	2.99		

Further, the NYMEX oil price and NYMEX natural gas price reached highs and lows of \$102.43 and \$91.66 per Bbl and \$5.56 and \$4.01 per MMBtu, respectively, during the period from January 1, 2014 to February 18, 2014. At February 18, 2014, the NYMEX oil price and NYMEX natural gas price were \$102.43 per Bbl and \$5.55 per MMBtu, respectively.

#### **Recent Events**

**2014** *capital budget.* In November 2013, we announced our 2014 capital budget of approximately \$2.3 billion. Our 2014 capital program is expected to continue focusing on drilling in the Delaware Basin and Midland Basin. The 2014 capital budget, based on our current expectations of commodity prices and cost, will exceed our cash flow. We expect our cash flow and borrowings under our credit facility will be sufficient to fund our budgeted capital expenditure needs during 2014. However, our capital budget is largely discretionary, and if we experience sustained oil and natural gas prices significantly below the current levels or substantial increases in our costs, we may reduce our capital spending program to manage the level of capital outspend.

	2014 Capital Budget
Drilling and completion costs:	
New Mexico Shelf	\$ 152
Delaware Basin	1,406
Texas Permian	459
Facilities and other capital in our core operating areas	188
Acquisition of leasehold acreage	75
Geological and geophysical data	20
Total	\$ 2,300

During 2013, we spent approximately 69 percent of our capital budget on horizontal drilling. We plan on spending approximately 91 percent of our 2014 capital budget on horizontal drilling.

*Three-year accelerated growth plan.* We have adopted an accelerated drilling program for the next three years which we expect will double production by 2016. By accelerating activity across our assets, we believe that we can deliver average annual organic production growth over the next three years in excess of our historical annual average while increasing oil mix and reducing leverage ratios.

*Tender offer and redemption of senior notes and senior notes issuance.* On June 3, 2013, we received tenders and consents from the holders of approximately \$225.6 million in aggregate principal amount, or approximately 75.2 percent, of our outstanding 8.625% senior notes due 2017 (the "8.625% Notes") in connection with a cash tender offer for any and all of the 8.625% Notes at a price of 106.922 percent of the unpaid principal amount.

On June 21, 2013, we redeemed the remaining outstanding 8.625% Notes not purchased in the tender offer at a redemption price of 106.516 percent of the unpaid principal amount plus accrued and unpaid interest through June 20, 2013.

We recorded a loss on extinguishment of debt related to the redemption of the 8.625% Notes of approximately \$28.6 million for the year ended December 31, 2013.

On June 4, 2013, we completed the issuance of an additional \$850 million in principal amount of our 5.5% senior notes due 2023 (the "Offering") at 103.75 percent of par (resulting in a 4.884% yield) for net proceeds of approximately \$867.8 million. We used a portion of the net proceeds from the Offering to fund the tender offer and redemption of the 8.625% Notes and to pay down amounts outstanding on the credit facility. See Note I of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our debt balance at December 31, 2013.

## **Derivative Financial Instruments**

*Derivative financial instrument exposure.* At December 31, 2013, the fair value of our financial derivatives was a net liability of \$66.2 million. All of our counterparties to these financial derivatives are parties to our credit facility and have their outstanding debt commitments and derivative exposures collateralized pursuant to our credit facility. Under the terms of our financial derivative instruments and their collateralization under our credit facility, we do not have exposure to potential "margin calls" on our financial derivative instruments. We currently have no reason to believe that our counterparties to these commodity derivative contracts are not financially viable. Our credit facility does not allow us to offset amounts we may owe a lender against amounts we may be owed related to our financial instruments with such party.

*New commodity derivative contracts.* After December 31, 2013, we entered into the following additional oil basis swaps and natural gas price swaps to hedge additional amounts of our estimated future production:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total
Oil Basis Swaps: (a) 2014:					
				1,748,000	4,409,000
Volume (Bbl)	-	637,000	2,024,000		
Price per Bbl	\$ -	\$ (1.88)	\$ (1.50)	\$ (1.45)	\$ (1.54)
Natural Gas Swaps: (b)					
2014:					
					1,359,000
Volume (MMBtu)	351,000	364,000	368,000	276,000	
Price per MMBtu	\$ 4.35	5 \$ 4.35	\$ 4.35	\$ 4.35	\$ 4.35

(a) The basis differential price is between Midland – WTI and Cushing – WTI.

(b) The index prices for the natural gas price swaps are based on the NYMEX – Henry Hub last trading day futures prices.

#### **Results of Operations**

The following table sets forth summary information concerning our production and operating data from continuing operations for the years ended December 31, 2013, 2012 and 2011. The table below excludes production and operating data that we have classified as discontinued operations, which is more fully described in Note N of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data." The actual historical data in this table excludes results from (i) the Three Rivers Acquisition for periods prior to July 2012, (ii) the PDC Acquisition for periods prior to March 2012 and (iii) the OGX Acquisition for periods prior to December 2011. Because of normal production declines, increased or decreased drilling activities and the effects of acquisitions or divestitures, the historical information presented below should not be interpreted as being indicative of future results.

	Years Ended December 31,						
		2013		2012		2011	
Production and operating data from continuing operations:							
Net production volumes:							
Oil (MBbl)		21,126		16,859		13,446	
Natural gas (MMcf)		75,054		66,613		51,118	
Total (MBoe)		33,635		27,961		21,966	
Average daily production volumes:							
Oil (Bbl)		57,879		46,063		36,838	
				182,003			
Natural gas (Mcf)		205,627				140,049	
Total (Boe)		92,150		76,397		60,180	
Average prices:							
Oil, without derivatives (Bbl)	\$	91.76	\$	87.96	\$	91.34	
Oil, with derivatives (Bbl) (a)	\$	89.79	\$	89.29	\$	83.61	
Natural gas, without derivatives (Mcf)	\$	5.08	\$	5.06	\$	7.62	
Natural gas, with derivatives (Mcf) (a)	\$	5.21	\$	5.07	\$	8.13	
Total, without derivatives (Boe)	\$	68.97	\$	65.08	\$	73.65	
Total, with derivatives (Boe) (a)	\$	68.01	\$	65.93	\$	70.09	
<b>Operating costs and expenses per Boe:</b>							
Lease operating expenses and workover costs	\$	7.85	\$	6.90	\$	6.69	
Oil and natural gas taxes	\$	5.69	\$	5.39	\$	5.96	
Depreciation, depletion and amortization	\$	22.97	\$	20.56	\$	18.21	
General and administrative	\$	5.04	\$	4.79	\$	4.48	

(a) Includes the effect of cash settlements received from (paid on) commodity derivatives not designated as hedges:

	Years Ended December 31,									
(in thousands)		2013 2012				2011				
Cash receipts from (payments on) derivatives	not de	esignated as	hedge	S:						
Oil derivatives	\$	(41,616)	\$	22,411	\$	(103,969)				
Natural gas derivatives		9,275		1,125		25,739				
Interest rate derivatives		-		-		(6,624)				
Total cash receipts from										
(payments on) derivatives	\$	(32,341)	\$	23,536	\$	(84,854)				

The presentation of average prices with derivatives is a non-GAAP measure as a result of including the cash receipts from (payments on) commodity derivatives that are presented in our statements of cash flows. This presentation of average prices with derivatives is a means by which to reflect the actual cash performance of our commodity derivatives for the respective periods and presents oil and natural gas prices with derivatives in a manner consistent with the presentation generally used by the investment community.

The following table sets forth summary information from our discontinued operations concerning our production and operating data for the years ended December 31, 2012 and 2011. The discontinued operations presentation is the result of reclassifying the results of operations from the divestitures of our (i) Bakken assets in March 2011 and (ii) non-core assets in December 2012 which are more fully described in Note N of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

	Years Ended December 31,				
		2012		2011	
Production and operating data from discontinued operations:					
Net production volumes:					
Oil (MBbl)		1,144		1,246	
Natural Gas (Mcf)		3,978		2,596	
Total (MBoe)		1,807		1,678	
Average daily production volumes:					
Oil (Bbl)		3,126		3,415	
Natural gas (Mcf)		10,869		7,112	
Total (Boe)		4,937		4,600	
Average prices:					
Oil, without derivatives (Bbl)	\$	88.60	\$	89.80	
Natural gas, without derivatives (Mcf)	\$	4.67	\$	7.64	
Total, without derivatives (Boe)	\$	66.37	\$	78.50	
<b>Operating costs and expenses per Boe:</b>					
Lease operating expenses and workover costs	\$	12.95	\$	12.01	
Oil and natural gas taxes	\$	6.01	\$	6.89	
Depreciation, depletion and amortization	\$	16.68	\$	18.15	
General and administrative (a)	\$	(1.38)	\$	(1.35)	

(a) Represents the fees received from third-parties for operating oil and natural gas properties that were sold. We reflect these fees as a reduction of general and administrative expenses.

The following tables present selected production and operating data for the fields which represent greater than 15 percent of our total proved reserves at December 31, 2013, 2012 and 2011:

	Year Ended December 31, 2013			
	West Wolfberry		Yeso Central	
Production and operating data:				
Net production volumes:				
Oil (MBbl)	3,509		2,157	
Natural gas (MMcf)	11,238		8,122	
Total (MBoe)	5,382		3,511	
Average prices:				
Oil, without derivatives (Bbl)	\$ 93.05	\$	90.42	
Natural gas, without derivatives (Mcf)	\$ 6.15	\$	6.24	
Total, without derivatives (Boe)	\$ 73.51	\$	70.00	
Production costs per Boe:				
Lease operating expenses including workovers	\$ 9.30	\$	12.38	
Oil and natural gas taxes	\$ 5.68	\$	6.25	

	Year Ended December 31, 2012			
	West Wolfberry		Yeso Central	
Production and operating data:				
Net production volumes:				
Oil (MBbl)	3,402		4,053	
Natural gas (MMcf)	10,399		14,915	
Total (MBoe)	5,135		6,539	
Average prices:				
Oil, without derivatives (Bbl)	\$ 88.22	\$	88.52	
Natural gas, without derivatives (Mcf)	\$ 6.14	\$	6.28	
Total, without derivatives (Boe)	\$ 70.87	\$	69.19	
Production costs per Boe:				
Lease operating expenses including workovers	\$ 7.45	\$	7.43	
Oil and natural gas taxes	\$ 5.11	\$	5.97	

	Year Ended December 31, 2011						
	West		Yeso		Yeso		
	Wolfberry		Central		East		
Production and operating data:							
Net production volumes:							
Oil (MBbl)	2,735		3,923		2,848		
Natural gas (MMcf)	7,794		14,124		8,058		
Total (MBoe)	4,034		6,277		4,191		
Average prices:							
Oil, without derivatives (Bbl)	\$ 93.00	\$	91.51	\$	91.26		
Natural gas, without derivatives (Mcf)	\$ 8.82	\$	8.85	\$	7.78		
Total, without derivatives (Boe)	\$ 80.09	\$	77.11	\$	76.97		
Production costs per Boe:							
Lease operating expenses including							
workovers	\$ 4.71	\$	7.30	\$	9.03		
Oil and natural gas taxes	\$ 5.25	\$	6.78	\$	6.52		

#### Year Ended December 31, 2013 Compared to Year Ended December 31, 2012

*Oil and natural gas revenues.* Revenue from oil and natural gas operations was \$2,319.9 million for the year ended December 31, 2013, an increase of \$500.1 million (27 percent) from \$1,819.8 million for the year ended December 31, 2012. This increase was primarily due to an increase in the realized oil price and increased production due to (i) successful drilling efforts during 2012 and 2013 and (ii) production from the Three Rivers Acquisition, which closed in July 2012. Specific factors affecting oil and natural gas revenues include the following:

• total oil production was 21,126 MBbl for the year ended December 31, 2013, an increase of 4,267 MBbl (25 percent) from 16,859 MBbl for the year ended December 31, 2012;

• average realized oil price (excluding the effects of derivative activities) was \$91.76 per Bbl during the year ended December 31, 2013, an increase of 4 percent from \$87.96 per Bbl during the year ended December 31, 2012;

• total natural gas production was 75,054 MMcf for the year ended December 31, 2013, an increase of 8,441 MMcf (13 percent) from 66,613 MMcf for the year ended December 31, 2012; and

• average realized natural gas price (excluding the effects of derivative activities) was \$5.08 per Mcf during the year ended December 31, 2013, a slight increase from \$5.06 per Mcf during the year ended December 31, 2012. Historically, approximately 55 to 80 percent of our total natural gas revenues were derived from the value of the natural gas liquids, with the remaining portion coming from the value of the dry natural gas residue. Because of our liquids-rich natural gas stream and the related value of the natural gas liquids being included in our natural gas revenues historically, our realized natural gas price (excluding the effects of derivatives) has reflected a price greater than the related NYMEX natural gas price. The deterioration of our realization percentage between comparable periods was primarily related to a combination of (i) a higher average NYMEX natural gas price being received for the value of our natural gas liquids included within our natural gas revenue stream. We estimate that between the comparable periods, the value we received per gallon of natural gas liquids decreased approximately 13 percent, which is primarily the result of an increase in the supply of natural gas liquids from the significant industry drilling in liquid-prone areas.

During the fourth quarter of 2013, severe winter weather events across the Permian Basin had a significant impact on our production and drilling operations. We experienced widespread power outages, heavy icing, trucking curtailments, and facility freeze-ups across all three of our core areas. We estimate that these weather events reduced our volumes for 2013 by approximately 114 MBoe.

The natural gas processing infrastructure in our New Mexico Shelf area has struggled to support the rapid growth of natural gas supply due to increased drilling by us and other producers over the recent past. During the second quarter of 2013, we noted that (i) certain additional natural gas processing capacity that was scheduled to be operational had been delayed to later in 2013 and (ii) approximately 20 MMcf per day of natural gas processing capacity, located near our recent drilling activity, had been taken out of service due to mechanical issues, which we expect to return to service during the first half of 2014. During the second half of 2013, some of the effects of these infrastructure issues were mitigated through (i) temporarily moving additional natural gas volumes to other third party processors and (ii) an improvement in operating run times and operational efficiencies of certain third party processors. We estimate these infrastructure constraints, which in part caused us to flare limited natural gas volumes, reduced our volumes for 2013 by approximately 515 MBoe. As a result, we noted during the second quarter of 2013 that we were redirecting a portion of our remaining New Mexico Shelf drilling budget to other areas, such as the Delaware Basin, until sufficient natural gas processing infrastructure is implemented and performing at consistent levels.

*Production expenses.* The following table provides the components of our total oil and natural gas production costs for the years ended December 31, 2013 and 2012:

		Years Ended December 31,						
		20	13			20	12	
				Per				Per
(in thousands, except per unit amounts)		Amount		Boe		Amount		Boe
Lease operating expenses	\$	248,436	\$	7.39	\$	182,716	\$	6.53
Taxes:								
Ad valorem		22,979		0.68		13,695		0.49
Production		168,585		5.01		137,106		4.90
Workover costs		15,436		0.46		10,226		0.37
Total oil and natural ga production expenses	s \$	455,436	\$	13.54	\$	343,743	\$	12.29

Among the cost components of production expenses, we have some control over lease operating expenses and workover costs on properties we operate, but production and ad valorem taxes are directly related to commodity price changes.

Lease operating expenses were \$248.4 million (\$7.39 per Boe) for the year ended December 31, 2013, which was an increase of \$65.7 million (36 percent) from \$182.7 million (\$6.53 per Boe) for the year ended December 31, 2012. The increase in lease operating expenses was primarily due to increased continuing operations production from our wells successfully drilled and completed in 2012 and 2013 and the acquisitions in 2012. The increase in lease operating expenses per Boe was primarily due to (i) expansion of our production in areas with underdeveloped infrastructure causing a broader use of rental equipment, (ii) increased lease operating expenses per Boe related to our properties acquired in the Three Rivers Acquisition as compared to our legacy properties and (iii) some minimal costs increases in services.

Ad valorem taxes have increased primarily as a result of increased valuations of our Texas properties and the increase in the number of wells primarily associated with our 2012 and 2013 drilling activity in our Texas Permian area, the Texas portion of the Delaware Basin and the Texas properties acquired in the Three Rivers Acquisition.

Production taxes per unit of production were \$5.01 per Boe during the year ended December 31, 2013, an increase of 2 percent from \$4.90 per Boe during the year ended December 31, 2012. The increase was directly related to the increase in commodity prices. Over the same period, our per Boe prices (excluding the effects of derivatives) increased 6 percent.

Workover expenses were approximately \$15.4 million and \$10.2 million for the years ended December 31, 2013 and 2012, respectively. The 2013 and 2012 amounts related primarily to routine workovers in the Texas Permian and New Mexico Shelf areas performed to increase or restore production.

*Exploration and abandonments expense.* The following table provides a breakdown of our exploration and abandonments expense for the years ended December 31, 2013 and 2012:

(in thousands)	Years Ended December 32013201					
Geological and geophysical	\$ 27,690	\$	16,581			
Exploratory dry hole costs	29,514		7,518			
Leasehold abandonments	49,758		12,395			
Other	2,587		3,346			
Total exploration and abandonments	\$ 109,549	\$	39,840			

Our geological and geophysical expense, which primarily consists of the costs of acquiring and processing seismic data, geophysical data and core analysis, primarily relating to our Delaware Basin area, was approximately \$27.7 million and

\$16.6 million for the years ended December 31, 2013 and 2012, respectively. The increase in 2013 as compared to 2012 is due to our increased drilling and exploration activity in the Delaware Basin area.

During the fourth quarter of 2013, we completed our assessment of our activity on our northern Midland Basin acreage position. Our initial wells on this acreage were uneconomic. We have no further plans to invest in this position. Accordingly, we recognized \$14.8 million in exploratory dry hole costs and \$34.9 million in leasehold abandonments in 2013.

Our exploratory dry hole costs during the year ended December 31, 2013 were primarily related to (i) partial expensing of unsuccessful horizontal laterals on two wells in the Delaware Basin, (ii) an unsuccessful vertical well in the New Mexico Shelf area that was testing the eastern boundaries of the area, (iii) partial expensing of unsuccessful horizontal laterals in the New Mexico Shelf area and (iv) the northern Midland Basin wells (noted above). Our exploratory dry hole costs during the year ended December 31, 2012 were primarily related to (i) expensing an unsuccessful lateral on a horizontal well due to mechanical issues in the Delaware Basin area, (ii) expensing a dry hole that logged no pay in the Lower Abo formation in the New Mexico Shelf area and (iii) expensing the costs of drilling a well that experienced mechanical issues in the Texas Permian area.

For the year ended December 31, 2013, we recorded approximately \$49.8 million of leasehold abandonments, which related to (i) abandonment of the northern Midland Basin acreage position, (ii) expiration of non-prospective acreage in the Delaware Basin area and (iii) abandonment of non-core prospects in the New Mexico Shelf and Texas Permian areas. For the year ended December 31, 2012, we recorded approximately \$12.4 million of leasehold abandonments, which related to non-core prospects in our New Mexico Shelf area.

*Depreciation, depletion and amortization expense.* The following table provides components of our depreciation, depletion and amortization expense for the years ended December 31, 2013 and 2012:

	Years Ended December 31,								
	2013			2012					
			Per				Per		
(in thousands, except per unit amounts)	Amount		Boe	Amount			Boe		
	755,95	2	22.48	4	561,291		20.07		
Depletion of proved oil and natural gas properties	\$	\$		\$		\$			
Depreciation of other property and equipment	15,195		0.45	1	12,376		0.44		
Amortization of intangible asset - operating rights	1,461		0.04		1,461		0.05		
	\$	\$		\$		\$			

	Total depletion, depreciation and amortization	772,608	22.97	575,128	20	).56
Oil price used to estimate proved oil reserves at period end Natural gas price used to estimate proved natural gas	\$ 93.42		\$ 91.21			
reserves at period end		\$ 3.67		\$ 2.76		

Depletion of proved oil and natural gas properties was \$756.0 million (\$22.48 per Boe) for the year ended December 31, 2013, an increase of \$194.7 million (35 percent) from \$561.3 million (\$20.07 per Boe) for the year ended December 31, 2012. The increase in depletion expense was primarily due to (i) increased production associated with new wells that were successfully drilled and completed in 2012 and 2013, (ii) increased production associated with our acquisitions in 2012 and (iii) higher depletion rates. The increase in depletion expense per Boe was primarily due (i) drilling deeper, higher-cost wells in less proven areas and (ii) increasing production in our newer asset areas, such as the Delaware Basin, where we have a higher depletion rate than our legacy assets, such as the New Mexico Shelf.

More of our drilling capital is spent drilling higher-cost horizontal wells, much of which is in areas that have not had significant drilling activity or historically been developed vertically. Generally, when transitioning to a horizontal program, (i) well costs are higher as efficiencies from optimization of drilling and completion methodologies have yet to be realized and (ii) our ability to record proved reserves is limited under the rules associated with recognizing proved reserves, in part due to the limited amount of horizontal wells in the area and the lack of historical well production performance. As a result of these factors, the change in our production amongst our assets, discussed above, and our significant horizontal drilling activities in the Delaware Basin, we have seen increases in our overall depletion rate over the past year to \$22.48 per Boe for the year ended December 31, 2013 as compared to \$20.07 per Boe for the year ended December 31, 2012.

The increase in depreciation expense was primarily associated with our increase in depreciation of other property and equipment related to buildings and other items as a result of our increased number of employees.

The amortization of the intangible asset is a result of the value assigned to the operating rights that we acquired in an acquisition. The intangible asset is currently being amortized over an estimated life of 25 years.

*Impairment of long-lived assets.* We periodically review our long-lived assets to be held and used, including proved oil and natural gas properties accounted for under the successful efforts method of accounting. Due primarily to downward adjustments to the economically recoverable proved reserves associated with declines in well performance and decreases in estimated realized natural gas prices we recognized a non-cash charge against earnings of \$65.4 million during the second quarter of 2013, which was primarily attributable to non-core natural gas related properties in our New Mexico Shelf area. We did not recognize any impairment charges for the year ended December 31, 2012.

*General and administrative expenses.* The following table provides components of our general and administrative expenses for the years ended December 31, 2013 and 2012:

	Years Ended December 31,								
		20	13			20	12		
				Per				Per	
(in thousands, except per unit amounts)		Amount		Boe		Amount		Boe	
General and administrative expenses	\$	153,199	\$	4.55	\$	118,256	\$	4.23	
Non-cash stock-based compensation		35,078		1.04		29,872		1.07	
Less: Third-party operating fee reimbursements Total general and		(18,462)		(0.55)		(14,332)		(0.51)	
administrative expenses	\$	169,815	\$	5.04	\$	133,796	\$	4.79	

General and administrative expenses were approximately \$169.8 million (\$5.04 per Boe) for the year ended December 31, 2013, an increase of \$36.0 million (27 percent) from \$133.8 million (\$4.79 per Boe) for the year ended December 31, 2012. The increase in general and administrative expenses and non-cash stock-based compensation was primarily due to (a) a charge in 2013 to adjust our bonus accrual for services related to 2012 of approximately \$5.2 million and (b) an increase in salary and the number of employees and related personnel expenses to handle our increased activities of approximately \$30.1 million, which includes a \$7.5 million increase related to non-cash stock-based compensation, both from (i) increased drilling and exploration activities and (ii) our acquisitions in 2012;

offset in part by an approximate \$2.3 million net benefit to stock-based compensation related to forfeitures and modifications of stock-based awards associated with two of our former officers. Additionally, the increase in third-party operating fee reimbursements of \$4.1 million, which is due to more wells operated as a result of continued drilling activity, offset overall general and administrative expenses. The increase in overall general and administrative expenses per Boe of \$0.25 was primarily due to the factors discussed above, partially offset by (i) increased production from our wells successfully drilled and completed in 2012 and 2013, (ii) increased production from our acquisitions in 2012 and (iii) increased third-party operating fee reimbursements.

As the operator of certain oil and natural gas properties in which we own an interest, we earn overhead reimbursements during the drilling and production phases of the property. We earned reimbursements of \$18.5 million and \$14.3 million during the years ended December 31, 2013 and 2012, respectively. This reimbursement is reflected as a reduction of general and administrative expenses in the consolidated statements of operations. The increase in third-party operating fee reimbursements was primarily comprised of approximately \$1.3 million attributable to the wells acquired in the Three Rivers Acquisition, with the remaining increase primarily due to increased reimbursements attributable to more wells operated as a result of continued drilling activity period over period.

(Gain) loss on derivatives not designated as hedges. The following table sets forth the gain (loss) on derivatives not designated as hedges for the years ended December 31, 2013 and 2012:

	Years Ended December 31,					
(in thousands)		2013		2012		
Gain (loss) on derivatives not designated as		2013		2012		
hedges: Oil						
derivatives Natural gas	\$	(133,890)	\$	127,293		
derivatives Total gain (loss) on derivatives not designated		10,238		150		
as hedges	\$	(123,652)	\$	127,443		

The following table represents our cash receipts from (payments on) derivatives not designated as hedges for the years ended December 31, 2013 and 2012:

# Years Ended December 31, (in thousands) 2013 2012

Cash receipts from (payments on) derivatives not designated as hedges: \$ (41,616) \$ 22,411

Our earnings are affected by the changes in value of our derivatives portfolio between periods and the related cash settlements of those derivatives, which can be volatile. To the extent the future commodity price outlook declines between measurement periods, we will have mark-to-market gains, and to the extent future commodity price outlook increases between measurement periods, we will have mark-to-market losses.

*Interest expense.* The following table sets forth interest expense, weighted average interest rates and weighted average debt balances for the years ended December 31, 2013 and 2012:

(dollars in thousands)		Years Ended 2013	Decem	December 31, 2012			
Interest expense	\$	218,581	\$	182,705			
Weighted average interest rate - credit facility Weighted average interest rate - senior notes Total weighted average interest rate		2.3% 6.1% 5.7%		2.3% 6.6% 5.6%			
Weighted average credit facility balance Weighted average senior notes balance Total weighted average debt balance	\$ \$	327,488 3,117,222 3,444,710	\$ \$	694,984 2,238,611 2,933,595			

The increase in weighted average debt balance during the year ended December 31, 2013 as compared to the corresponding period in 2012 was due primarily to (i) borrowings associated with our acquisitions in 2012 and (ii) capital expenditures in excess of our cash flows. The increase in interest expense was due to an overall increase in the weighted average balance of debt and a slightly increased weighted average interest rate due to a higher percentage of our debt outstanding as senior notes which carry a higher interest rate than our credit facility.

*Income tax provisions.* We recorded an income tax expense of \$118.2 million and \$251.0 million for the years ended December 31, 2013 and 2012, respectively. The effective income tax rate for the years ended December 31, 2013 and 2012 was 33.1 percent and 38.1 percent, respectively.

We recorded a \$21.9 million income tax benefit in the fourth quarter of 2013 due to a decrease in our estimated overall state tax rate utilized to record our net deferred tax liability. During 2013, the state of New Mexico passed legislation to phase in a tax rate reduction over the next five years from 7.6 percent in 2013 to 5.9 percent in 2018. Additionally, we continuously evaluate the state apportionment, and based on our current forecast, along with the New Mexico rate declines, we have revised our state rate. Excluding the effect of the New Mexico state rate reduction and the insignificant true up on the 2012 tax return, our effective rate would have been 38.8 percent in 2013, which would approximate a more "normalized" effective income tax rate.

We are evaluating the impact of the tangible property regulations which were passed by the Internal Revenue Service in September 2013 and apply to taxable years beginning on or after January 1, 2014. We do not believe the adoption will have a material impact on our consolidated financial statements.

*Income from discontinued operations, net of tax.* In December 2012, we closed the sale of certain of our non-core assets for cash consideration of approximately \$503.1 million, which resulted in a pre-tax gain of approximately \$0.9 million. As a result of post-closing adjustments during the year ended December 31, 2013, we made a positive adjustment to gain (loss) on disposition of assets of approximately \$19.6 million. We recognized income from discontinued operations of \$12.1 million and \$23.5 million for the years ended December 31, 2013 and 2012, respectively.

The results of operations of these assets are reported as discontinued operations in the accompanying consolidated statements of operations, and are described in more detail in Note N of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

## Year Ended December 31, 2012 Compared to Year Ended December 31, 2011

*Oil and natural gas revenues.* Revenue from oil and natural gas operations was \$1,819.8 million for the year ended December 31, 2012, an increase of \$202.0 million (12 percent) from \$1,617.8 million for the year ended December 31, 2011. This increase was primarily due to an increase in the realized oil price and increased production due to (i) successful drilling efforts during 2011 and 2012, (ii) production from the OGX Acquisition which closed in November 2011, (iii) production from the PDC Acquisition which closed in February 2012 and (iv) production from the Three Rivers Acquisition which closed in July 2012. Specific factors affecting oil and natural gas revenues include the following:

• total oil production was 16,859 MBbl for the year ended December 31, 2012, an increase of 3,413 MBbl (25 percent) from 13,446 MBbl for the year ended December 31, 2011;

• average realized oil price (excluding the effects of derivative activities) was \$87.96 per Bbl during the year ended December 31, 2012, a decrease of 4 percent from \$91.34 per Bbl during the year ended December 31, 2011;

• total natural gas production was 66,613 MMcf for the year ended December 31, 2012, an increase of 15,495 MMcf (30 percent) from 51,118 MMcf for the year ended December 31, 2011; and

• average realized natural gas price (excluding the effects of derivative activities) was \$5.06 per Mcf during the year ended December 31, 2012, a decrease of 34 percent from \$7.62 per Mcf during the year ended December 31, 2011. Historically, approximately 55 to 80 percent of our total natural gas revenues were derived from the value of the natural gas liquids, with the remaining portion coming from the value of the dry natural gas residue. Because of our liquids-rich natural gas stream and the related value of the natural gas liquids being included in our natural gas revenues historically, our realized natural gas price (excluding the effects of derivatives) has reflected a price greater than the related NYMEX natural gas price. The deterioration of our realization percentage between comparable periods was primarily related a lower price being received for the value of our natural gas liquids included within our natural gas liquids decreased approximately 27 percent, which is primarily the result of an increase in the supply of natural gas liquids from the significant industry drilling in liquid-prone areas. Additionally, the NYMEX gas prices between comparable periods (\$2.83 per MMBtu in 2012 compared to \$4.03 per MMBtu in 2011) decreased 29 percent between comparable periods which minimized the decrease in the realization percentage of the NYMEX natural gas price.

*Production expenses.* The following table provides the components of our total oil and natural gas production costs for the years ended December 31, 2012 and 2011:

	Years Ended December 31,							
		20	12			20	11	
				Per				Per
(in thousands, except per unit amounts)		Amount		Boe		Amount		Boe
Lease operating expenses	\$	182,716	\$	6.53	\$	145,020	\$	6.60
Taxes:								
Ad valorem		13,695		0.49		8,854		0.40
Production		137,106		4.90		122,187		5.56
Workover costs		10,226		0.37		1,868		0.09
Total oil and natural gas								
production expenses	\$	343,743	\$	12.29	\$	277,929	\$	12.65

Among the cost components of production expenses, we have some control over lease operating expenses and workover costs on properties we operate, but production and ad valorem taxes are directly related to commodity price changes.

Lease operating expense for the year ended December 31, 2011 included a \$3.1 million (\$0.13 per Boe) underestimate of costs in periods prior to 2011.

Lease operating expenses were \$182.7 million (\$6.53 per Boe) for the year ended December 31, 2012, which was an increase of \$37.7 million (26 percent) from \$145.0 million (\$6.60 per Boe) for the year ended December 31, 2011. The increase in lease operating expenses was primarily due to (i) our wells successfully drilled and completed in 2011 and 2012, (ii) the acquisitions in 2011 and 2012 and (iii) an increase in cost of services, primarily labor related, due to the increased demand for services and related labor in the Permian Basin offset by an underestimate of costs in prior periods to 2011 as mentioned above. The decrease in lease operating expenses per Boe was primarily due to (i) the \$0.13 per Boe included in the year ended December 31, 2011 related to an underestimate of costs in prior periods to 2011 mentioned above and (ii) additional production from our wells successfully drilled which were completed in 2011 and 2012 where we are receiving benefits from economies of scale, offset in part by cost increases in services, primarily labor related.

Ad valorem taxes have increased primarily as a result of increased valuations of our Texas properties and the increase in the number of wells primarily associated with our 2011 and 2012 drilling activity in our Texas Permian area and the Texas properties acquired in the PDC Acquisition and the Three Rivers Acquisition.

Production taxes per unit of production were \$4.90 per Boe during the year ended December 31, 2012, a decrease of 12 percent from \$5.56 per Boe during the year ended December 31, 2011. The decrease was directly related to the decrease in natural gas prices offset by our increase in oil and natural gas revenues related to increased volumes. Over the same period, our per Boe prices (excluding the effects of derivatives) decreased 12 percent.

Workover expenses were approximately \$10.2 million and \$1.9 million for the years ended December 31, 2012 and 2011, respectively. The 2012 amounts related primarily to workovers in the New Mexico Shelf and Texas Permian areas, while the 2011 amounts related primarily to activity in the Texas Permian area performed primarily to restore production.

*Exploration and abandonments expense.* The following table provides a breakdown of our exploration and abandonments expense for the years ended December 31, 2012 and 2011:

Years Ended December 31,							
2012			2011				
\$	16,581 7,518 12,305	\$	4,466 1,067 5,350				
		<b>2012</b> \$ 16,581	<b>2012</b> \$ 16,581 \$ 7,518				

	3,346	511
Total exploration and abandonments	\$ 39,840	\$ 11,394

Our geological and geophysical expense, which primarily consists of the costs of acquiring and processing seismic data, geophysical data and core analysis, primarily relating to our Delaware Basin and Texas Permian areas, was approximately \$16.6 million and \$4.5 million, for the years ended December 31, 2012 and 2011, respectively.

Our exploratory dry hole costs during the year ended December 31, 2012 were primarily related to (i) expensing an unsuccessful lateral on a horizontal well due to mechanical issues in the Delaware Basin area, (ii) expensing a dry hole that logged no pay in the Lower Abo formation in the New Mexico Shelf area and (iii) expensing the costs of drilling a well that experienced mechanical issues in the Texas Permian area.

For the year ended December 31, 2012, we recorded approximately \$12.4 million of leasehold abandonments, which related to non-core prospects in our New Mexico Shelf area. For the year ended December 31, 2011, we recorded approximately \$5.4 million of leasehold abandonments, which related to non-core prospects in our New Mexico Shelf area.

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Other

*Depreciation, depletion and amortization expense.* The following table provides components of our depreciation, depletion and amortization expense for the years ended December 31, 2012 and 2011:

	Years Ended December 31,							
		2012						
				Per				Per
(in thousands, except per unit amounts)		Amount		Boe		Amount		Boe
		561,291		20.07		392,859		17.88
Depletion of proved oil and natural gas properties	\$		\$		\$		\$	
Depreciation of other property and equipment		12,376		0.44		5,702		0.26
Amortization of intangible asset - operating rights		1,461		0.05		1,461		0.07
Total depletion, depreciation and		575,128		20.56		400,022		18.21
amortization	\$		\$		\$		\$	
Oil price used to estimate proved oil reserves at period end Natural gas price used to estimate proved natural gas	\$	91.21			\$	92.71		
reserves at period end	\$	2.76			\$	4.12		

Depletion of proved oil and natural gas properties was \$561.3 million (\$20.07 per Boe) for the year ended December 31, 2012, an increase of \$168.4 million (43 percent) from \$392.9 million (\$17.88 per Boe) for the year ended December 31, 2011. The increase in depletion expense was primarily due to (i) capitalized costs associated with new wells that were successfully drilled and completed in 2011 and 2012 and (ii) costs associated with our 2011 and 2012 acquisitions. The increase in depletion expense per Boe was primarily due to (i) the properties acquired in the Three Rivers Acquisition having a higher rate per Boe than our legacy wells, (ii) drilling deeper, higher-cost wells and (iii) the decrease in the natural gas price between periods utilized to determine proved reserves.

More of our drilling capital is spent drilling higher-cost horizontal wells, much of which is in areas that have not had significant drilling activity or historically been developed vertically. Generally, when transitioning to a horizontal program, (i) well costs are higher as efficiencies from optimization of drilling and completion methodologies have yet to be realized and (ii) our ability to record proved reserves is limited under the rules associated with recognizing proved reserves, in part due to the limited amount of horizontal wells in the area and the lack of historical well production performance. As a result of these factors, the change in our production amongst our assets, discussed above, and our significant horizontal drilling activities in the Delaware Basin, we have seen increases in our overall depletion rate over the past year to \$20.07 per Boe for the year ended December 31, 2012 as compared to \$17.88 per Boe for the year ended December 31, 2011.

The increase in depreciation expense was primarily associated with our increase in depreciation of other property and equipment related to buildings and other items as a result of our increased number of employees.

The amortization of the intangible asset is a result of the value assigned to the operating rights that we acquired in an acquisition. The intangible asset is currently being amortized over an estimated life of 25 years.

*Impairment of long-lived assets.* We periodically review our long-lived assets to be held and used, including proved oil and natural gas properties accounted for under the successful efforts method of accounting. Due primarily to downward adjustments to the economically recoverable proved reserves associated with well performance on certain natural gas assets in our New Mexico Shelf area, we recognized a non-cash charge against earnings of \$0.4 million during the year ended December 31, 2011. We did not recognize any impairment charges for the year ended December 31, 2012.

*General and administrative expenses.* The following table provides components of our general and administrative expenses for the years ended December 31, 2012 and 2011:

	Years Ended December 31,							
		20	12			20	11	
				Per				Per
(in thousands, except per unit amounts)		Amount		Boe		Amount		Boe
General and administrative expenses	\$	118,256	\$	4.23	\$	90,376	\$	4.11
Non-cash stock-based compensation		29,872		1.07		19,271		0.88
Less: Third-party operating fee reimbursements		(14,332)		(0.51)		(11,122)		(0.51)
Total general and administrative expenses	\$	133,796	\$	4.79	\$	98,525	\$	4.48

General and administrative expenses were \$133.8 million (\$4.79 per Boe) for the year ended December 31, 2012, an increase of \$35.3 million (36 percent) from \$98.5 million (\$4.48 per Boe) for the year ended December 31, 2011. The increase in general and administrative expenses was primarily due to an increase in salary and in the number of employees and related personnel expenses to handle our increased activities of approximately \$26.7 million, which includes an increase of \$10.6 million related to non-cash stock-based compensation, both from (i) increased drilling and exploration activities and (ii) our acquisitions in 2011 and 2012. The increase in general and administrative expenses per Boe was primarily due to (i) an increase in salary, including non-cash stock-based compensation, and in the number of employees and related personnel expenses to handle our increased activities of \$0.99 per Boe, which includes an increase of \$0.38 per Boe related to non-cash stock-based compensation expense; offset in part by (i) increased production from our wells successfully drilled and completed in 2011 and 2012, (ii) additional production associated with our acquisitions in 2011 and 2012 and (iii) increased third-party operating fee reimbursements.

As the operator of certain oil and natural gas properties in which we own an interest, we earn overhead reimbursements during the drilling and production phases of the property. We earned reimbursements of \$14.3 million and \$11.1 million during the years ended December 31, 2012 and 2011, respectively. This reimbursement is reflected as a reduction of general and administrative expenses in the consolidated statements of operations. The increase in third-party operating fee reimbursements is primarily due to drilling and completing wells in which we own a lower working interest resulting in increased third-party income.

(*Gain*) *loss on derivatives not designated as hedges.* The following table sets forth the gain (loss) on derivatives not designated as hedges for the years ended December 31, 2012 and 2011:

	Years Ended December 31,						
(in thousands)		2012	2011				
Gain (loss) on derivatives not designated							
as hedges:							
Oil							
derivatives	\$	127,293	\$	(28,589)			
Natural gas							
derivatives		150		6,109			
Interest rate derivatives Total gain (loss) on derivatives		-		(870)			
not designated as hedges	\$	127,443	\$	(23,350)			

The following table represents the Company's cash receipts from (payments on) derivatives not designated as hedges for the years ended December 31, 2012 and 2011:

	Years Ended						
	December 31,						
(in							
thousands)	2012	2011					

# Cash receipts from (payments on) derivatives not designated as hedges:

Oil		
derivatives	\$ 22,411	\$ (103,969)
Natural gas		
derivatives	1,125	25,739
Interest rate		
derivatives	-	(6,624)
Total cash		
receipts		
from		
(payments		
on)		
derivatives		
not		
designated		
as hedges	\$ 23,536	\$ (84,854)

Our earnings are affected by the changes in value of our derivatives portfolio between periods and the related cash settlements of those derivatives, which can be volatile. To the extent the future commodity price outlook declines between measurement periods, we will have mark-to-market gains, and to the extent future commodity price outlook increases between measurement periods, we will have mark-to-market losses.

*Interest expense.* The following table sets forth interest expense, weighted average interest rates and weighted average debt balances for the years ended December 31, 2012 and 2011:

(dollars in thousands)		Years Ended 2012	Decem	December 31, 2011		
Interest expense	\$	182,705	\$	118,360		
Weighted average interest rate - credit facility Weighted average interest rate - senior notes Total weighted average interest rate		2.3% 6.6% 5.6%		2.6% 7.3% 6.0%		
Weighted average credit facility balance Weighted average senior notes balance Total weighted average debt balance	\$ \$	694,984 2,238,611 2,933,595	\$ \$	500,484 1,312,500 1,812,984		

The increase in weighted average debt balance during the year ended December 31, 2012 as compared to the corresponding period in 2011 was due primarily to (i) borrowings associated with our acquisitions in 2011 and 2012 and (ii) timing of our capital expenditures. The increase in interest expense was due to an overall increase in the weighted average

debt balance, offset in part by a lower weighted average interest rate due to (i) the weighted average debt balance of credit facility borrowings bearing a lower interest rate than our senior notes and (ii) our recent senior note issuances having lower interest rates than historical issuances.

*Income tax provisions.* We recorded an income tax expense of \$251.0 million and \$261.8 million for the years ended December 31, 2012 and 2011, respectively. The effective income tax rate for the years ended December 31, 2012 and 2011 was 38.1 percent and 38.4 percent, respectively.

*Income from discontinued operations, net of tax.* In December 2012, we closed the sale of certain of our non-core assets for cash consideration of approximately \$503.1 million, which resulted in a pre-tax gain of approximately \$0.9 million. As a result of post-closing adjustments during the year ended December 31, 2013, we made a positive adjustment to gain (loss) on disposition of assets of approximately \$19.6 million. In March 2011, we closed our divestiture of our Bakken assets for cash consideration of approximately \$195.9 million, which resulted in a pre-tax gain of approximately \$135.9 million. We recognized income from discontinued operations of \$23.5 million and \$128.6 million for the years ended December 31, 2012 and 2011, respectively.

The results of operations of these assets are reported as discontinued operations in the accompanying consolidated statements of operations, and are described in more detail in Note N of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

## Capital Commitments, Capital Resources and Liquidity

*Capital commitments.* Our primary needs for cash are development, exploration and acquisition of oil and natural gas assets, payment of contractual obligations and working capital obligations. Funding for these cash needs may be provided by any combination of internally-generated cash flow, financing under our credit facility or proceeds from the disposition of assets or alternative financing sources, as discussed in "— Capital resources" below.

*Oil and natural gas properties.* Our costs incurred on oil and natural gas properties, excluding acquisitions and asset retirement obligations, during the years ended December 31, 2013, 2012 and 2011 totaled \$1.8 billion, \$1.5 billion and \$1.3 billion respectively. The primary reason for the differences in the costs incurred and cash flow expenditures is the timing of payments. The 2013 expenditures were funded in part from borrowings under our credit facility.

**2014 capital budget.** In November 2013, we announced our 2014 capital budget of approximately \$2.3 billion. Our 2014 capital program is expected to continue focusing on drilling in the Delaware Basin and Midland Basin. The 2014 capital budget, based on our current expectations of commodity prices and costs, will exceed our cash flow. We expect our cash flow and borrowings under our credit facility will be sufficient to fund our budgeted capital expenditure needs during 2014. However, our capital budget is largely discretionary, and if we experience sustained oil and natural gas prices significantly below the current levels or substantial increases in our costs, we may reduce our capital spending program to manage the level of capital outspend.

*Three-year accelerated growth plan.* Our increased capital budget for 2014 was adopted in connection with our accelerated drilling program for the next three years, which we expect will double production by 2016. By accelerating activity across our assets, we believe that we can deliver annual organic production growth in excess of our historical average while increasing oil mix and reducing leverage ratios.

Although we cannot provide any assurance, we have historically attempted to fund our non-acquisition expenditures with our available cash and cash flow as adjusted from time to time; however, we may also use our credit facility, or other alternative financing sources, to fund such expenditures. The actual amount and timing of our expenditures may differ materially from our estimates as a result of, among other things, actual drilling results, the timing of expenditures by third parties on projects that we do not operate, the availability of drilling rigs and other services and equipment, regulatory, technological and competitive developments and market conditions. In addition, under certain circumstances, we would consider increasing or reallocating our capital spending plans.

Other than the customary purchase of leasehold acreage, our capital budgets are exclusive of acquisitions. We do not have a specific acquisition budget, since the timing and size of acquisitions are difficult to forecast. We evaluate opportunities to purchase or sell oil and natural gas properties in the marketplace and could participate as a buyer or

seller of properties at various times. We seek to acquire oil and natural gas properties that provide opportunities for the addition of reserves and production through a combination of development, high-potential exploration and control of operations that will allow us to apply our operating expertise.

*Acquisitions.* Our expenditures for acquisitions of proved and unproved properties totaled approximately \$0.1 billion, \$1.3 billion and \$0.5 billion during the years ended December 31, 2013, 2012 and 2011, respectively. The significant acquisitions in 2012 are related to the PDC and Three Rivers Acquisitions. Expenditures for leasehold acreage acquisitions (which are expenditures we generally provide for in our planned capital expenditures) included in the total above were approximately \$67.6 million for the year ended December 31, 2013.

*Divestitures.* In December 2012, we closed the sale of certain non-core assets, a portion of which were acquired in the Three Rivers Acquisition, for cash consideration of approximately \$503.1 million, which resulted in a pre-tax gain of approximately \$0.9 million (included in discontinued operations). For the year ended December 31, 2012 these assets produced an average of 4,937 Boe per day. We estimate that the proved reserves of these assets at closing were approximately 35.3 MMBoe. We used the net proceeds from this divestiture to repay a portion of the outstanding borrowings under our credit facility.

In March 2011, we sold our Bakken assets for cash consideration of approximately \$195.9 million and recognized a pre-tax gain on the disposition of assets (included in discontinued operations) of approximately \$135.9 million. For the first quarter of 2011, these assets produced an average of 1,369 Boe per day. We used the net proceeds from this divestiture to repay a portion of the outstanding borrowings under our credit facility.

*Contractual obligations.* Our contractual obligations include long-term debt, cash interest expense on debt, operating lease obligations, drilling commitments, employment agreements with executive officers, derivative liabilities and other obligations.

We had the following contractual obligations at December 31, 2013:

	Payments Due by Period									
(in thousands)	Total		Less than 1 year		1 - 3 years		3 - 5 years		More than 5 years	
		3,600,000				250,000				3,350,000
Long-term debt (a)	\$		\$	-	\$		\$	-	\$	
Cash interest expense on debt		1,766,802		273,419		403,982		398,500		
(b)										690,901
Operating lease obligations (c)		17,135		5,922		7,646		1,395		2,172
Drilling commitments (d)		17,868		17,038		830		-		-
Employment agreements with										
officers (e)		5,930		5,930		-		-		-
Derivative liabilities (f)		67,789		53,701		14,088		-		-
Asset retirement obligations (g)		101,593		4,481		22,163		4,602		70,347
Total contractual		5,577,117		360,491		698,709		404,497		4,113,420
obligations	\$		\$		\$		\$		\$	

(a) See Note I of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for information regarding future interest payment obligations on our long-term debt. The amounts included in the table above represent principal maturities only.

(b) Cash interest expense on our senior notes is estimated assuming no principal repayment until their maturity dates. Cash interest expense on our credit facility is estimated assuming (i) a principal balance outstanding equal to the balance at December 31, 2013 of \$250.0 million with no principal repayment until the instrument due date of April 25, 2016 and (ii) a fixed interest rate of 1.7 percent, which was our interest rate at December 31, 2013. Also included in the "Less than 1 year" column is accrued interest at December 31, 2013 of approximately \$70 million.

(c) See Note J of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

(d) Consists of daywork drilling contracts related to drilling rigs contracted at December 31, 2013. See Note J of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

(e) Represents amounts of cash compensation we are obligated to pay to our officers under employment agreements assuming such employees continue to serve the entire term of their employment agreement and their cash compensation is not adjusted.

(f) Derivative obligations represent commodity derivatives that were valued at December 31, 2013. The ultimate settlement amounts of our derivative obligations are unknown because they are subject to continuing market risk. See "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" and Note H of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our derivative obligations.

(g) Amounts represent costs related to expected oil and natural gas property abandonments related to proved reserves by period, net of any future accretion. See Note E of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

Off-balance sheet arrangements. Currently, we do not have any material off-balance sheet arrangements.

*Capital resources.* Our primary sources of liquidity have been cash flows generated from operating activities (including the cash settlements received from (paid on) derivatives not designated as hedges presented in our investing activities) and borrowings under our credit facility. Based on current commodity prices and capital costs, we believe our 2014 capital expenditures budget, excluding acquisitions, will exceed our cash flow, and we will fund our short falls with borrowings under our credit facility. We believe that we have adequate availability under our credit facility to fund any cash flow deficits, though we could reduce our capital spending program to remain substantially within our cash flow.

The following table summarizes our net increase (decrease) in cash and cash equivalents for the years ended December 31, 2013, 2012 and 2011:

	Years Ended December 31,							
(in thousands)		2013		2012	2011			
Net cash provided by operating activities	\$	1,362,020	\$	1,237,478	\$	1,199,458		
Net cash used in investing activities		(1,896,794)		(2,240,444)		(1,651,418)		
Net cash provided by financing activities		531,915		1,005,504		451,918		
Net increase (decrease) in cash and cash								
equivalents	\$	(2,859)	\$	2,538	\$	(42)		

The increase in operating cash flows during the year ended December 31, 2012 over 2011 was principally due to increases in our oil and natural gas production as a result of (a) our PDC Acquisition and Three Rivers Acquisition and (b) our exploration and development program, offset in part by (i) the divestitures in 2012 and 2011, (ii) decreases in average realized oil and natural gas prices, (iii) cash increases in oil and natural gas production costs of

approximately \$65.8 million, (iv) cash increases in general and administration expense and interest expense of \$35.3 million and \$64.3 million, respectively, and (v) approximately \$20.1 million of positive variances in operating assets and liabilities.

Our net cash provided by operating activities also includes a reduction of \$83.6 million, \$0.5 million and \$19.6 million for the years ended December 31, 2013, 2012 and 2011, respectively, associated with changes in operating assets and liabilities.

*Cash flow used in investing activities.* During the years ended December 31, 2013, 2012 and 2011, we invested \$1.9 billion, \$2.7 billion and \$1.7 billion, respectively, for capital expenditures on oil and natural gas properties and acquisitions. The primary reason for the differences in the costs incurred and cash flow expenditures is the timing of payments. The 2013, 2012 and 2011 expenditures were funded in part from borrowings under our credit facility.

Cash flows used in investing activities were substantially lower during the year ended December 31, 2013 as compared to 2012, primarily due to our Three Rivers Acquisition in 2012. This decrease was offset in part by (i) an increase in our exploration and development expenditures in 2013 and (ii) a \$477.3 million decrease in proceeds from the disposition of assets related to the divestiture of non-core assets in 2012. Cash flows used in investing activities were substantially higher during the year ended December 31, 2012 as compared to 2011 due to (i) our PDC Acquisition and Three Rivers Acquisition in 2012 and (ii) an increase in our exploration and development expenditures in 2012 over 2011; offset in part by a \$296.1 million increase in proceeds from the disposition of assets related to the divestiture of non-core assets in 2012 as compared to 2011.

*Cash flow from financing activities.* Below is a description of our financing activities. During 2013, 2012 and 2011 we completed the following significant capital markets activities:

• In June 2013, we issued \$850 million in aggregate principal amount of 5.5% senior notes due 2023 at 103.75 percent of par, for which we received net proceeds of approximately \$867.8 million. We used a portion of the net proceeds from the Offering to fund the tender offer and redemption of the 8.625% Notes at a price of 106.922 percent of the unpaid principal amount. The remaining proceeds were used to pay down amounts outstanding on the credit facility. See Note I of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our debt balance at December 31, 2013.

• in August 2012, we issued \$700 million in aggregate principal amount of 5.5% senior notes due 2023 at par, for which we received net proceeds of approximately \$688.6 million. We used the net proceeds to repay a portion of the borrowings under our credit facility.

• in March 2012, we issued \$600 million in aggregate principal amount of 5.5% senior notes due 2022 at par, for which we received net proceeds of approximately \$590.0 million. We used the net proceeds to repay a portion of the borrowings under our credit facility.

• in May 2011, we issued \$600 million in aggregate principal amount of 6.5% senior notes due 2022 at par, for which we received net proceeds of approximately \$587.1 million. We used the net proceeds to repay a portion of the borrowings under our credit facility.

Our credit facility has a maturity date of April 25, 2016. Our borrowing base is \$3.0 billion until the next scheduled borrowing base redetermination in April 2014, and commitments from our bank group total \$2.5 billion. Between scheduled borrowing base redeterminations, the Company and the lenders (requiring a 66 2/3 percent vote), may each request one special redetermination. At December 31, 2013 our availability to borrow additional funds was approximately \$2.2 billion based on bank commitments of \$2.5 billion.

Advances on our credit facility bear interest, at our option, based on (i) the prime rate of JPMorgan Chase Bank ("JPM Prime Rate") (3.25 percent at December 31, 2013) or (ii) a Eurodollar rate (substantially equal to the LIBOR). The credit facility's interest rates of Eurodollar rate advances and JPM Prime Rate advances varied, with interest margins ranging from 150 to 250 basis points and 50 to 150 basis points, respectively, per annum depending on the debt balance outstanding on our credit facility. We pay commitment fees on the unused portion of the available commitment ranging from 37.5 to 50 basis points per annum, depending on utilization of the borrowing base.

In conducting our business, we may utilize various financing sources, including the issuance of (i) fixed and floating rate debt, (ii) convertible securities, (iii) preferred stock, (iv) common stock and (v) other securities. Over the last three years, we have demonstrated our use of the capital markets by issuing senior unsecured debt. There are no assurances that we can access the capital markets to obtain additional funding, if needed, and at what cost and terms.

We may also sell assets and issue securities in exchange for oil and natural gas assets or interests in oil and natural gas companies. Additional securities may be of a class senior to common stock with respect to such matters as dividends and liquidation rights and may also have other rights and preferences as determined from time to time by our board of directors. Utilization of some of these financing sources may require approval from the lenders under our credit facility.

*Liquidity.* Our principal sources of short-term liquidity are cash on hand and available borrowing capacity under our credit facility. At December 31, 2013, we had approximately \$21 thousand of cash on hand.

At December 31, 2013, the commitments under our credit facility were \$2.5 billion, which provided us with approximately \$2.2 billion of available borrowing capacity. Upon a redetermination, our \$3.0 billion borrowing base could be substantially reduced. There is no assurance that our borrowing base will not be reduced, which could affect our liquidity.

**Debt ratings.** We receive debt credit ratings from Standard & Poor's Ratings Group, Inc. ("S&P") and Moody's Investors Service, Inc. ("Moody's"), which are subject to regular reviews. S&P's corporate rating for us is "BB+" with a stable outlook. Moody's corporate rating for us is "Ba2" with a stable outlook. S&P and Moody's consider many factors in determining our ratings including: production growth opportunities, liquidity, debt levels and asset and reserve mix. A reduction in our debt ratings could negatively affect our ability to obtain additional financing or the interest rate, fees and other terms associated with such additional financing.

*Book capitalization and current ratio.* Our book capitalization at December 31, 2013 was \$7.4 billion, consisting of debt of \$3.6 billion and stockholders' equity of \$3.8 billion. Our debt to book capitalization was 49 percent and 47 percent at

December 31, 2013 and 2012, respectively. Our ratio of current assets to current liabilities was 0.69 to 1.0 at December 31, 2013 as compared to 0.62 to 1.0 at December 31, 2012.

*Inflation and changes in prices.* Our revenues, the value of our assets, and our ability to obtain bank financing or additional capital on attractive terms have been and will continue to be affected by changes in commodity prices and the costs to produce our reserves. Commodity prices are subject to significant fluctuations that we are unable to control or predict. During the year ended December 31, 2013, we received from continuing operations an average of \$91.76 per barrel of oil and \$5.08 per Mcf of natural gas before consideration of commodity derivative contracts compared to \$87.96 per barrel of oil and \$5.06 per Mcf of natural gas in the year ended December 31, 2012. Although certain of our costs are affected by general inflation, inflation does not normally have a significant effect on our business. In a trend that began in 2004, and that has continued until recently, oil prices have increased significantly. The higher oil price led to increased activity in the industry and, consequently, rising costs. These cost trends have put pressure not only on our operating costs, but also on capital costs.

#### **Critical Accounting Policies and Practices**

Our historical consolidated financial statements and related notes to consolidated financial statements contain information that is pertinent to our management's discussion and analysis of financial condition and results of operations. Preparation of financial statements in conformity with accounting principles generally accepted in the United States requires that our management make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. However, the accounting principles used by us generally do not change our reported cash flows or liquidity. Interpretation of the existing rules must be done and judgments made on how the specifics of a given rule apply to us.

In management's opinion, the more significant reporting areas impacted by management's judgments and estimates are the choice of accounting method for oil and natural gas activities, oil and natural gas reserve estimation, asset retirement obligations, impairment of long-lived assets, valuation of stock-based compensation, valuation of business combinations, valuation of financial derivative instruments and income taxes. Management's judgments and estimates in these areas are based on information available from both internal and external sources, including engineers, geologists and historical experience in similar matters. Actual results could differ from the estimates as additional information becomes known.

#### Successful Efforts Method of Accounting

We utilize the successful efforts method of accounting for our oil and natural gas exploration and development activities. Under this method, exploration expenses, including geological and geophysical costs, lease rentals and exploratory dry holes, are charged against income as incurred. Costs of successful wells and related production equipment, undeveloped leases and developmental dry holes are capitalized. Exploratory drilling costs are initially capitalized, but are charged to expense if and when the well is determined not to have found proved reserves. Generally, a gain or loss is recognized when producing properties are sold. This accounting method may yield significantly different results than the full cost method of accounting.

The application of the successful efforts method of accounting requires management's judgment to determine the proper designation of wells as either developmental or exploratory, which will ultimately determine the proper accounting treatment of costs of dry holes. Once a well is drilled, the determination that proved reserves have been discovered may take considerable time, and requires both judgment and application of industry experience. The evaluation of oil and natural gas leasehold acquisition costs included in unproved properties requires management's judgment to estimate the fair value of such properties. Drilling activities in an area by other companies may also effectively condemn our leasehold positions.

Non-producing properties consist of undeveloped leasehold costs and costs associated with the purchase of certain proved undeveloped reserves. Individually significant non-producing properties or projects are periodically assessed for impairment of value by considering future drilling plans, the results of exploration activities, commodity price outlooks, planned future sales or expiration of all or a portion of such projects.

Depletion of capitalized drilling and development costs of oil and natural gas properties is computed using the unit-of-production method on total estimated proved developed oil and natural gas reserves. Depletion of producing leaseholds is based on the unit-of-production method using our total estimated proved reserves. In arriving at rates under the unit-of-production method, the quantities of recoverable oil and natural gas are established based on estimates made by our geologists and engineers and independent engineers. Service properties, equipment and other assets are depreciated using the straight-line method over estimated useful lives of two to 31 years. Upon sale or retirement of depreciable or depletable property, the cost and related accumulated depreciation and depletion are eliminated from the accounts and the resulting gain or loss is recognized.

#### Oil and Natural Gas Reserves and Standardized Measure of Discounted Net Future Cash Flows

This report presents estimates of our proved reserves as of December 31, 2013, which have been prepared and presented in accordance with SEC guidelines. The pricing that was used for estimates of our reserves as of December 31, 2013 was based on an unweighted average twelve month WTI posted price of \$93.42 per Bbl for oil and a Henry Hub spot natural gas price of \$3.67 per MMBtu for natural gas.

Our independent engineers and technical staff prepare the estimates of our oil and natural gas reserves and associated future net cash flows. Even though our independent engineers and technical staff are knowledgeable and follow authoritative guidelines for estimating reserves, they must make a number of subjective assumptions based on professional judgments in developing the reserve estimates. Reserve estimates are updated at least annually and consider recent production levels and other technical information about each field. Periodic revisions to the estimated reserves and future net cash flows may be necessary as a result of a number of factors, including reservoir performance, new drilling, oil and natural gas prices, cost changes, technological advances, new geological or geophysical data, or other economic factors. We cannot predict the amounts or timing of future reserve revisions. If such revisions are significant, they could significantly alter future depletion and result in impairment of long-lived assets that may be material.

It should not be assumed that the Standardized Measure included in this report as of December 31, 2013 is the current market value of our estimated proved reserves. In accordance with SEC requirements, we based the 2013 Standardized Measure on a 12-month average of commodity prices on the first day of the month and prevailing costs on the date of the estimate. Actual future prices and costs may be materially higher or lower than the prices and costs utilized in the estimate. See "Item 1A. Risk Factors" and "Item 2. Properties" for additional information regarding estimates of proved reserves.

Our estimates of proved reserves materially impact depletion expense. If the estimates of proved reserves decline, the rate at which we record depletion expense will increase, reducing future earnings. Such a decline may result from lower commodity prices, which may make it uneconomical to drill for and produce higher cost fields. In addition, a decline in proved reserve estimates may impact the outcome of our assessment of our proved properties for impairment.

#### Asset Retirement Obligations

There are legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and the normal operation of a long-lived asset. The primary impact of this relates to oil and natural gas wells on which we have a legal obligation to plug and abandon. We record the fair value of a liability for

an asset retirement obligation in the period in which it is incurred and, generally, a corresponding increase in the carrying amount of the related long-lived asset. The determination of the fair value of the liability requires us to make numerous judgments and estimates, including judgments and estimates related to future costs to plug and abandon wells, future inflation rates and estimated lives of the related assets.

#### Impairment of Long-Lived Assets

All of our long-lived assets are monitored for potential impairment when circumstances indicate that the carrying value of an asset may be greater than its future net cash flows, including cash flows from risk adjusted proved reserves. The evaluations involve a significant amount of judgment since the results are based on estimated future events, such as future sales prices for oil and natural gas, future costs to produce these products, estimates of future oil and natural gas reserves to be recovered and the timing thereof, the economic and regulatory climates and other factors. The need to test an asset for impairment may result from significant declines in sales prices or downward revisions in estimated quantities of oil and natural gas reserves. Any assets held for sale are reviewed for impairment when we approve the plan to sell. Estimates of anticipated sales prices are highly judgmental and subject to material revision in future periods. Because of the uncertainty inherent in these factors, we cannot predict when or if future impairment charges will be recorded.

#### Valuation of Stock-Based Compensation

In accordance with GAAP, we calculate the fair value of stock-based compensation using various valuation methods. The valuation methods require the use of estimates to derive the inputs necessary to determine fair value. The Company utilizes (a) the Black-Scholes option pricing model to measure the fair value of stock options, (b) the average of the high and low stock price on the date of grant for the fair value of restricted stock awards and (c) the Monte Carlo simulation method for the fair value of performance unit awards. See Note F of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for information regarding our stock-based compensation.

#### Valuation of Business Combinations

In connection with a purchase business combination, the acquiring company must record assets acquired and liabilities assumed based on fair values as of the acquisition date. Deferred taxes must be recorded for any differences between the assigned values and tax bases of assets and liabilities. Any excess of purchase price over amounts assigned to assets and liabilities is recorded as goodwill. The amount of goodwill recorded in any particular business combination can vary significantly depending upon the value attributed to assets acquired and liabilities assumed.

In estimating the fair values of assets acquired and liabilities assumed, we make various assumptions. The most significant assumptions related to the estimated fair values assigned to proved and unproved oil and natural gas properties. To estimate the fair values of these properties, we utilize estimates of oil and natural gas reserves. We make future price assumptions to apply to the estimated reserves quantities acquired and estimate future operating and development costs to arrive at estimates of future net cash flows. For estimated proved reserves, the future net cash flows were discounted using a market-based weighted average cost of capital rates determined appropriate at the time of the acquisition. The market-based weighted average cost of capital rates are subject to additional project-specific risking factors. To compensate for the inherent risk of estimating and valuing unproved reserves, the discounted future net cash flows of the unproved reserves were reduced by additional risk-weighting factors.

Estimated fair values assigned to assets acquired can have a significant effect on results of operations in the future. A higher fair value assigned to a property results in a higher depletion expense, which results in lower net earnings. Fair values are based on estimates of future commodity prices, reserves quantities, operating expenses and development costs. This increases the likelihood of impairment if future commodity prices or reserves quantities are lower than those originally used to determine fair value or if future operating expenses or development costs are higher than those originally used to determine fair value. Impairment would have no effect on cash flows but would result in a decrease in net income for the period in which the impairment is recorded.

#### Valuation of Financial Derivative Instruments

In order to reduce commodity price uncertainty and increase cash flow predictability relating to the marketing of our oil and natural gas, we enter into commodity price hedging arrangements with respect to a portion of our expected production. In addition, we have used derivative instruments in connection with acquisitions and certain price-sensitive projects. Management exercises significant judgment in determining the types of instruments to be used, production volumes to be hedged, prices at which to hedge and the counterparties' creditworthiness. All derivative instruments are reflected at fair value in our consolidated balance sheets.

Our open commodity derivative instruments were in a net liability position with a fair value of \$66.2 million at December 31, 2013. In order to determine the fair value at the end of each reporting period, we compute discounted cash flows for the duration of each commodity derivative instrument using the terms of the related contract. Inputs consist of published forward commodity price curves as of the date of the estimate. We compare these prices to the price parameters contained in our hedge contracts to determine estimated future cash inflows or outflows. We then discount the cash inflows or outflows using a combination of published LIBOR rates, Eurodollar futures rates and interest swap rates. The fair values of our commodity derivative assets and liabilities include a measure of credit risk based on average published yields by credit rating. In addition, for collars, we estimate the option value of the contract floors and ceilings using an option pricing model which takes into account market volatility, market prices and contract parameters.

Changes in the fair values of our commodity derivative instruments have a significant impact on our net income because we follow mark-to-market accounting and recognize all gains and losses on such instruments in earnings in the period in which they occur. For the year ended December 31, 2013, we reported a \$123.7 million loss on commodity derivative instruments.

We compare our estimates of the fair values of our commodity and interest rate derivative instruments with those provided by our counterparties. There have been no significant differences.

Income Taxes

Our provision for income taxes includes both federal and state taxes in jurisdictions in which we operate. We estimate our overall tax rate using a combination of the federal tax rate and a blend of enacted state tax rates. Acquisitions or dispositions of assets could change the apportionment of our state taxes, which would impact our overall tax rate.

Our federal and state income tax returns are generally not prepared or filed before the consolidated financial statements are prepared; therefore, we estimate the tax basis of our assets and liabilities, which are based on numerous judgments and assumptions inherent in the determination of future taxable income, at the end of each period as well as the effects of tax rate changes and tax credits. Adjustments related to these estimates are recorded in our tax provision in the period in which we finalize our income tax returns. Material changes to our tax accruals may occur in the future based on audits, changes in legislation or resolution of pending matters.

#### **Recent Accounting Pronouncements**

None.

### Item 7A. Quantitative and Qualitative Disclosure About Market Risk

We are exposed to a variety of market risks including credit risk, commodity price risk and interest rate risk. We address these risks through a program of risk management which includes the use of derivative instruments. The following quantitative and qualitative information is provided about financial instruments to which we are a party at December 31, 2013, and from which we may incur future gains or losses from changes in market interest rates or commodity prices and losses from extension of credit. We do not enter into derivative or other financial instruments for speculative or trading purposes.

Hypothetical changes in interest rates and commodity prices chosen for the following estimated sensitivity analysis are considered to be reasonably possible near-term changes generally based on consideration of past fluctuations for each risk category. However, since it is not possible to accurately predict future changes in interest rates and commodity prices, these hypothetical changes may not necessarily be an indicator of probable future fluctuations.

*Credit risk*. We monitor our risk of loss due to non-performance by counterparties of their contractual obligations. Our principal exposure to credit risk is through the sale of our oil and natural gas production, which we market to energy marketing companies and refineries and to a lesser extent our derivative counterparties. We monitor our exposure to these counterparties primarily by reviewing credit ratings, financial statements and payment history. We extend credit terms based on our evaluation of each counterparty's creditworthiness. Although we have not generally required our counterparties to provide collateral to support their obligation to us, we may, if circumstances dictate, require collateral in the future. In this manner, we reduce credit risk.

We have entered into International Swap Dealers Association Master Agreements ("ISDA Agreements") with each of our derivative counterparties. The terms of the ISDA Agreements provide us and the counterparties with rights of set off upon the occurrence of defined acts of default by either us or a counterparty to a derivative, whereby the party not in default may set off all derivative liabilities owed to the defaulting party against all derivative asset receivables from the defaulting party. See Note H of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our derivative activities.

*Commodity price risk.* We are exposed to market risk as the prices of our commodities are subject to fluctuations resulting from changes in supply and demand. To reduce our exposure to changes in the prices of our commodities, we have entered into, and may in the future enter into, additional commodity price risk management arrangements for a portion of our oil and natural gas production. The agreements that we have entered into generally have the effect of providing us with a fixed price for a portion of our expected future oil and natural gas production over a fixed period of time. Our commodity price risk management activities could have the effect of reducing net income and the value of our securities. An average increase in the commodity price of \$10.00 per barrel of oil and \$1.00 per MMBtu for natural gas from the commodity price at December 31, 2013, would have resulted in an increase in our net liability of approximately \$353.4 million.

At December 31, 2013, we had (i) oil price swaps that settle on a monthly basis covering future oil production from January 1, 2014 through June 30, 2017 and (ii) oil basis swaps covering our Midland to Cushing basis differential from January 1, 2014 to December 31, 2014. See Note H of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information on the commodity derivative instruments. The average NYMEX oil price for the year ended December 31, 2013, was \$98.05 per Bbl. At February 18, 2014, the NYMEX oil price was \$102.43 per Bbl.

At December 31, 2013, we had (i) natural gas price swaps that settle on a monthly basis covering future natural gas production from January 1, 2014 to December 31, 2015 and (ii) natural gas collars covering future natural gas production from January 1, 2014 to December 31, 2014. See Note H of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information on our commodity derivative instruments. The average NYMEX natural gas price for the year ended December 31, 2013, was \$3.73 per MMBtu. At February 18, 2014, the NYMEX natural gas price was \$5.55 per MMBtu.

A decrease in the average NYMEX oil and natural gas prices below those at December 31, 2013 would decrease the fair value liability of our commodity derivative contracts from their recorded balance at December 31, 2013. Changes in the recorded fair value of the undesignated commodity derivative contracts are marked to market through earnings as gains or losses. The potential decrease in our fair value liability would be recorded in earnings as a gain. However, an increase in the average NYMEX oil and natural gas prices above those at December 31, 2013 would increase the fair value liability of our commodity derivative contracts from their recorded balance at December 31, 2013. The potential increase in our fair value

liability would be recorded in earnings as a loss. We are currently unable to estimate the effects on the earnings of future periods resulting from changes in the market value of our commodity derivative contracts.

The fair value of our derivative instruments is determined based on our valuation models. We did not change our valuation method during the year ended December 31, 2013. During the year ended December 31, 2013, we were party to commodity derivative instruments. See Note H of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our derivative instruments. The following table reconciles the changes that occurred in the fair values of our derivative instruments during the year ended December 31, 2013:

	Commodity Derivative Instruments	
(in thousands)	Net Asset	s (Liabilities) (a)
Fair value of contracts outstanding at December 31, 2012	\$	25,078
Changes in fair values (b)		(123,652)
Contract maturities		32,341
Fair value of contracts outstanding at December 31, 2013	\$	(66,233)

(a) Represents the fair values of open derivative contracts subject to market risk.

(b) At inception, new derivative contracts entered into by us have no intrinsic value.

*Interest rate risk.* Our exposure to changes in interest rates relates primarily to debt obligations. We manage our interest rate exposure by limiting our variable-rate debt to a certain percentage of total capitalization and by monitoring the effects of market changes in interest rates. To reduce our exposure to changes in interest rates we have entered into, and may in the future enter into additional interest rate risk management arrangements for a portion of our outstanding debt. The agreements that we have entered into generally have the effect of providing us with a fixed interest rate for a portion of our variable rate debt. We may utilize interest rate derivatives to alter interest rate exposure in an attempt to reduce interest rate expense related to existing debt issues. Interest rate derivatives are used solely to modify interest rate exposure and not to modify the overall leverage of the debt portfolio. We are exposed to changes in interest rates as a result of our credit facility, and the terms of our credit facility require us to pay higher interest rate margins as we utilize a larger percentage of our available commitments.

We had total indebtedness of \$250.0 million outstanding under our credit facility at December 31, 2013. The impact of a one percent increase in interest rates on this amount of debt would result in increased annual interest expense of approximately \$2.5 million.

#### Item 8. Financial Statements and Supplementary Data

Our consolidated financial statements and supplementary financial data are included in this report beginning on page F-1.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

We had no changes in, and no disagreements with, our accountants on accounting and financial disclosure.

#### **Item 9A. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* As required by Rule 13a-15(b) of the Exchange Act, we have evaluated, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by us in reports that we file under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC. Based upon the evaluation, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures were effective at December 31, 2013 at the reasonable assurance level.

*Changes in Internal Control over Financial Reporting.* There have been no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during our last fiscal quarter that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with generally accepted accounting principles.

As of December 31, 2013, management assessed the effectiveness of the Company's internal control over financial reporting based on the criteria for effective internal control over financial reporting established in the 1992 "Internal Control - Integrated Framework," issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our assessment and those criteria, management determined that the Company maintained effective internal control over financial reporting at December 31, 2013.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Grant Thornton LLP, the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this annual report on Form 10-K, has issued their report on the effectiveness of the Company's internal control over financial reporting at December 31, 2013. The report, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting at December 31, 2013, is included in this Item under the heading "Report of Independent Registered Public Accounting Firm."

#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Stockholders

Concho Resources Inc.

We have audited the internal control over financial reporting of Concho Resources Inc. (a Delaware corporation) and subsidiaries (the "Company") as of December 31, 2013, based on criteria established in the 1992 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on criteria established in the 1992 *Internal Control—Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for the year ended December 31, 2013, and our report dated February 20, 2014 expressed an unqualified opinion on those financial statements.

/s/ GRANT THORNTON LLP

Tulsa, Oklahoma

February 20, 2014

## Item 9B. Other Information

None.

## PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

Item 10 will be incorporated by reference pursuant to Regulation 14A under the Exchange Act. We expect to file a definitive proxy statement with the SEC within 120 days after the close of the year ended December 31, 2013.

#### Item 11. Executive Compensation

Item 11 will be incorporated by reference pursuant to Regulation 14A under the Exchange Act. We expect to file a definitive proxy statement with the SEC within 120 days after the close of the year ended December 31, 2013.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

#### **Equity Compensation Plans**

At December 31, 2013, a total of 7,500,000 shares of common stock were authorized for issuance under our equity compensation plan. In the table below, we describe certain information about these shares and the equity compensation plan which provides for their authorization and issuance. You can find descriptions of our stock incentive plan under Note F of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

(1)	(2)	(3)
		Number of
		securities
		remaining
		available for
	Weighted	future issuance
Number of	average	under
securities to		equity
be	exercise	compensation

	issued upon	price of	plans (excluding securities
	exercise of outstanding	outstanding	reflected in
Plan category	options	options	column (1))
Equity compensation plan approved by the security			
holders (a)	255,537	\$ 21.50	1,468,760
Equity compensation plan not approved by the			
security holders (b)	-	\$ -	-
Total	255,537		1,468,760

(a) 2006 Stock Incentive Plan, as amended and restated. See Note F of the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

(b) None.

The remaining information required by Item 12 will be incorporated by reference pursuant to Regulation 14A under the Exchange Act. We expect to file a definitive proxy statement with the SEC within 120 days after the close of the year ended December 31, 2013.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

Item 13 will be incorporated by reference pursuant to Regulation 14A under the Exchange Act. We expect to file a definitive proxy statement with the SEC within 120 days after the close of the year ended December 31, 2013.

## Item 14. Principal Accounting Fees and Services

Item 14 will be incorporated by reference pursuant to Regulation 14A under the Exchange Act. We expect to file a definitive proxy statement with the SEC within 120 days after the close of the year ended December 31, 2013.

#### PART IV

Item 15. Exhibits, Financial Statement Schedules

(a) Listing of Financial Statements

#### Financial Statements

The following consolidated financial statements are included in "Financial Statements and Supplementary Data":

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets at December 31, 2013 and 2012

Consolidated Statements of Operations for the Years Ended December 31, 2013, 2012 and 2011

Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2013, 2012 and 2011

Consolidated Statements of Cash Flows for the Years Ended December 31, 2013, 2012 and 2011

Notes to Consolidated Financial Statements

Unaudited Supplementary Information

## (b) Exhibits

The exhibits to this report required to be filed pursuant to Item 15(b) are listed below and in the "Index to Exhibits" attached hereto.

## (c) Financial Statement Schedules

No financial statement schedules are required to be filed as part of this report or they are inapplicable.

## Exhibits

Exhibit

Number Description

3.1 Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on August 6, 2007, and incorporated herein by reference).

3.2 Second Amended and Restated Bylaws of Concho Resources Inc., as amended November 7, 2012 (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on November 8, 2012, and incorporated herein by reference).

4.1 Specimen Common Stock Certificate (filed as Exhibit 4.1 to the Company's Annual Report on Form 10-K on February 22, 2013, and incorporated herein by reference).

4.2 Indenture, dated September 18, 2009, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report

on Form 8-K on September 22, 2009, and incorporated herein by reference).

Exhibit

Number

Description

4.3 First Supplemental Indenture, dated September 18, 2009, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K on September 22, 2009, and incorporated herein by reference).

4.4 Second Supplemental Indenture, dated November 3, 2010, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.4 to the Post-Effective Amendment to the Company's Registration Statement on Form S-3 on December 7, 2010, and incorporated herein by reference).

4.5 Third Supplemental Indenture, dated December 14, 2010, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on December 14, 2010, and incorporated herein by reference).

4.6 Fourth Supplemental Indenture, dated May 23, 2011, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on May 23, 2011, and incorporated herein by reference).

4.7 Fifth Supplemental Indenture, dated December 12, 2011, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.7 to the Company's Annual Report on Form 10-K on February 24, 2012, and incorporated herein by reference).

4.8 Sixth Supplemental Indenture, dated March 12, 2012, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on March 12, 2012, and incorporated herein by reference).

4.9 Seventh Supplemental Indenture, dated August 17, 2012, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on August 17, 2012, and incorporated herein by reference).

4.10 Eighth Supplemental Indenture, dated June 3, 2013, between Concho Resources Inc., the subsidiary guarantors named therein, and Wells Fargo Bank, National Association, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on June 6, 2013, and incorporated herein by reference).

4.11 Form of 7.0% Senior Notes due 2021 (included in Exhibit 4.1 to the Company's Current Report on Form 8-K on December 14, 2010, and incorporated herein by reference).

4.12 Form of 6.5% Senior Notes due 2022 (included in Exhibit 4.1 to the Company's Current Report on Form 8-K on May 23, 2011, and incorporated herein by reference).

4.13 Form of 5.5% Senior Notes due 2022 (included in Exhibit 4.2 to the Company's Current Report on Form 8-K on March 12, 2012, and incorporated herein by reference).

4.14 Form of 5.5% Senior Notes due 2023 (included in Exhibit 4.1 to the Company's Current Report on Form 8-K on August 17, 2012, and incorporated herein by reference).

Exhibit

Number Description

10.1\*\* Separation and Release Agreement dated January 2, 2013, between Concho Resources Inc. and Jack F. Harper (filed as Exhibit 10.2 to the Company's Annual Report on Form 10-K on February 22, 2013, and incorporated herein by reference).

10.2\*\* Form of Performance Unit Award Agreement (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on January 4, 2013, and incorporated herein by reference).

10.3\*\* Termination of Consulting Agreement dated August 14, 2013 by and between Concho Resources Inc. and Steven L. Beal (filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q on November 7, 2013 and incorporated herein by reference).

10.4\*\* Consulting Agreement dated June 9, 2009, by and between Concho Resources Inc. and Steven L. Beal (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on June 12, 2009, and incorporated herein by reference).

10.5\*\* Amended and Restated Concho Resources Inc. 2006 Stock Incentive Plan (filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q on August 8, 2012, and incorporated herein by reference).).

10.6\*\* Form of Nonstatutory Stock Option Agreement (filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K on March 28, 2008, and incorporated herein by reference).

10.7\*\* Form of Restricted Stock Agreement (for officers) (filed as Exhibit 10.11 to the Company's Annual Report on Form 10-K on February 22, 2013, and incorporated herein by reference).

10.8\*\* Form of Restricted Stock Agreement (for employees) (filed as Exhibit 10.16 to the Company's Registration Statement on Form S-1 on April 24, 2007, and incorporated herein by reference).

10.9\*\* Form of Restricted Stock Agreement (for non-officer employees) (filed as Exhibit 10.36 to the Company's Annual Report on Form 10-K on February 25, 2011, and incorporated herein by reference).

10.10\*\* Form of Restricted Stock Agreement (for non-employee directors) (filed as Exhibit 10.18 to the Company's Annual Report on Form 10-K on March 28, 2008, and incorporated herein by reference).

10.11\*\* Employment Agreement dated December 19, 2008, between Concho Resources Inc. and Timothy A. Leach (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on December 19, 2008, and incorporated herein by reference).

10.12\*\* Employment Agreement dated December 19, 2008, between Concho Resources Inc. and E. Joseph Wright (filed as Exhibit 10.3 to the Company's Current Report on Form 8-K on December 19, 2008, and incorporated herein by reference).

10.13\*\* Employment Agreement dated December 19, 2008, between Concho Resources Inc. and Darin G. Holderness (filed as Exhibit 10.4 to the Company's Current Report on Form 8-K on December 19, 2008, and incorporated herein by reference).

10.14\*\* Employment Agreement dated December 19, 2008, between Concho Resources Inc. and Matthew G. Hyde (filed as Exhibit 10.6 to the Company's Current Report on Form 8-K on December 19, 2008, and incorporated herein by reference).

Exhibit

Number

Description

10.15\*\* Employment Agreement dated November 5, 2009, between Concho Resources Inc. and C. William Giraud (filed as Exhibit 10.18 to the Company's Annual Report on From 10-K on February 26, 2010, and incorporated herein by reference).

10.16\*\* Form of First Amendment to Employment Agreement between Concho Resources Inc. and each of Messrs. Leach, Giraud, Holderness, Hyde and Wright (filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q on May 6, 2011, and incorporated herein by reference).

10.17\*\* Form of Indemnification Agreement between Concho Resources Inc. and each of the officers and directors thereof (filed as Exhibit 10.23 to the Company's Registration Statement on Form S-1 on April 24, 2007, and incorporated herein by reference).

10.18\*\* Indemnification Agreement, dated February 27, 2008, by and between Concho Resources, Inc. and William H. Easter III (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on March 4, 2008, and incorporated herein by reference).

10.19\*\* Indemnification Agreement, dated May 21, 2008, by and between Concho Resources, Inc. and Matthew G. Hyde (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on May 28, 2008, and incorporated herein by reference).

10.20\*\* Indemnification Agreement, dated August 25, 2008, by and between Concho Resources, Inc. and Darin G. Holderness (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on August 29, 2008, and incorporated herein by reference).

10.21\*\* Indemnification Agreement, dated November 5, 2009, by and between Concho Resources, Inc. and Mark B. Puckett (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on November 12, 2009, and incorporated herein by reference).

10.22\*\* Indemnification Agreement, dated November 5, 2009, by and between Concho Resources, Inc. and C. William Giraud (filed as Exhibit 10.2 to the Company's Current Report on Form 8-K on November 12, 2009, and incorporated herein by reference).

10.23\*\* Indemnification Agreement, dated January 10, 2012, between Concho Resources Inc. and Gary A. Merriman (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on January 12, 2012, and incorporated herein by reference).

10.24 Amended and Restated Credit Agreement, dated July 31, 2008, by and among Concho Resources Inc., JP Morgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.2 to the Company's Current Report on Form 8-K on August 6, 2008, and incorporated herein by reference).

10.25 First Amendment to Amended and Restated Credit Agreement dated as of April 7, 2009, to the Amended and Restated Credit Agreement, dated July 31, 2008, by and among Concho Resources Inc., JP Morgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on April 9, 2009, and incorporated herein by reference).

Exhibit

Number

Description

10.26 Limited Consent and Waiver, dated September 4, 2009, to the Amended and Restated Credit Agreement dated July 31, 2008, by and among Concho Resources Inc., JP Morgan Chase Bank, N.A., Bank of America, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on September 22, 2009, and incorporated herein by reference).

10.27 Second Amendment to Amended and Restated Credit Agreement, dated April 26, 2010, by and among Concho Resources Inc., JP Morgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on April 29, 2010, and incorporated herein by reference).

10.28 Third Amendment to Amended and Restated Credit Agreement and Limited Waiver, dated June 16, 2010, among Concho Resources Inc. and the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on June 18, 2010, and incorporated herein by reference).

10.29 Fourth Amendment to Amended and Restated Credit Agreement, dated October 7, 2010, among Concho Resources Inc. and the lenders party thereto and JP Morgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.2 to the Company's Current Report on Form 8-K on October 13, 2010, and incorporated herein by reference).

10.30 Fifth Amendment to Amended and Restated Credit Agreement and Limited Waiver, dated as of December 7, 2010, among Concho Resources Inc. and the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on December 10, 2010, and incorporated herein by reference).

10.31 Sixth Amendment to Amended and Restated Credit Agreement, dated as of April 25, 2011, among Concho Resources Inc. and the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on April 27, 2011, and incorporated herein by reference).

10.32 Seventh Amendment to Amended and Restated Credit Agreement, dated as of October 12, 2011, among Concho Resources Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on October 14, 2011, and incorporated herein by reference).

10.33 Eighth Amendment to Amended and Restated Credit Agreement, dated as of April 12, 2012, among Concho Resources Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on April 16, 2012, and incorporated herein by reference).

10.34 Ninth Amendment to Amended and Restated Credit Agreement, dated as of May 31, 2012, among Concho Resources Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on June 5, 2012, and incorporated herein by reference).

10.35 Tenth Amendment to Amended and Restated Credit Agreement, dated as of October 26, 2012, among Concho Resources Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on October 29, 2012, and incorporated herein by reference).

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Exhibit

Number Description

10.36 Eleventh Amendment to Amended and Restated Credit Agreement, dated as of April 15, 2013, among Concho Resources Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on April 17, 2013, and incorporated herein by reference).

10.37 Twelfth Amendment to Amended and Restated Credit Agreement, dated as of October 29, 2013, among Concho Resources Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as Administrative Agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on October 29, 2013, and incorporated herein by reference).

10.38 Registration Rights Agreement dated February 27, 2006, among Concho Resources Inc. and the other signatories thereto (filed as Exhibit 10.12 to the Company's Registration Statement on Form S-1 on April 24, 2007, and incorporated herein by reference).

12.1(a) Ratio of Earnings to Fixed Charges and Ratio of Earnings to Fixed Charges and Preferred Stock Dividends.

- 21.1(a) Subsidiaries of Concho Resources Inc.
- 23.1(a) Consent of Grant Thornton LLP.
- 23.2(a) Consent of Netherland, Sewell & Associates, Inc.
- 23.3(a) Consent of Cawley, Gillespie & Associates, Inc.

- 31.1(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2(a) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1(b) Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2(b) Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99.1(a) Netherland, Sewell & Associates, Inc. Reserve Report.
- 99.2(a) Cawley, Gillespie & Associates, Inc. Reserve Report.
- 101.INS(a) XBRL Instance Document.
- 101.SCH(a) XBRL Schema Document.
- 101.CAL(a) XBRL Calculation Linkbase Document.
- 101.DEF(a) XBRL Definition Linkbase Document.
- 101.LAB(a) XBRL Labels Linkbase Document.
- 101.PRE(a) XBRL Presentation Linkbase Document.
- (a) Filed herewith.
- (b) Furnished herewith.
- Successful Efforts Method of Accounting

\*\* Management contract or compensatory plan or agreement

# **GLOSSARY OF TERMS**

The following terms are used throughout this report:

**Bbl** One stock tank barrel, of 42 United States gallons liquid volume, used herein in reference to oil, condensate or natural gas liquids.

**Boe** One barrel of oil equivalent, a standard convention used to express oil and natural gas volumes on a comparable oil equivalent basis. Natural gas equivalents are determined under the relative energy content method by using the ratio of 6.0 Mcf of natural gas to 1.0 Bbl of oil or condensate.

#### Basin

A large natural depression on the earth's surface in which sediments accumulate.

**Development wells** Wells drilled within the proved area of an oil or natural gas reservoir to the depth of a stratigraphic horizon known to be productive.

**Dry hole** A well found to be incapable of producing hydrocarbons in sufficient quantities such that proceeds from the sale of such production would exceed production expenses, taxes and the royalty burden.

**Exploratory wells** Wells drilled to find and produce oil or natural gas in an unproved area, to find a new reservoir in a field previously found to be productive of oil or natural gas in another reservoir, or to extend a known reservoir.

**Field** An area consisting of a single reservoir or multiple reservoirs all grouped on, or related to, the same individual geological structural feature or stratigraphic condition. The field name refers to the surface area, although it may refer to both the surface and the underground productive formations.

GAAP

Generally accepted accounting principles in the United States of America.

Gross wells	The number of wells in which a working interest is owned.
_	A drilling technique used in certain formations where a well is drilled vertically to high angle to vertical (which can be greater than 90 degrees) in order to stay
<b>Infill drilling</b> does not have to travel as far through	Drilling into the same pool as known producing wells so that oil or natural gas gh the formation.
LIBOR	London Interbank Offered Rate, which is a market rate of interest.
MBbl	One thousand barrels of oil, condensate or natural gas liquids.
МВое	One thousand Boe.
Mcf	One thousand cubic feet of natural gas.
ММВое	One million Boe.
MMBtu	One million British thermal units.
MMcf	One million cubic feet of natural gas.
NYMEX	The New York Mercantile Exchange.

#### NYSE

The New York Stock Exchange.

**Net acres** The percentage of total acres an owner owns out of a particular number of acres within a specified tract. For example, an owner who has a 50 percent interest in 100 acres owns 50 net acres.

Net wells

The total of fractional working interests owned in gross wells.

**PV-10** When used with respect to oil and natural gas reserves, PV-10 means the estimated future gross revenue to be generated from the production of proved reserves, net of estimated production and future development and abandonment costs, using prices and costs in effect at the determination date, before income taxes, and without giving effect to non-property-related expenses except for specific general and administrative expenses incurred to operate the properties, discounted to a present value using an annual discount rate of 10 percent. PV-10 is a non-GAAP financial measure.

**Productive wells** Wells that produce commercial quantities of hydrocarbons, exclusive of their capacity to produce at a reasonable rate of return.

**Proved developed reserves** Proved developed reserves are reserves of any category that can be expected to be recovered:

(i) through existing wells with existing equipment and operating methods or in which the cost of the required equipment is relatively minor compared to the cost of a new well; and

(ii) through installed extraction equipment and infrastructure operational at the time of the reserve estimate if the extraction is by means not involving a well.

Supplemental definitions from the 2007 Petroleum Resources Management System:

Proved Developed Producing Reserves – Developed Producing Reserves are expected to be recovered from completion intervals that are open and producing at the time of the estimate. Improved recovery reserves are considered producing

#### **GLOSSARY OF TERMS**

only after the improved recovery project is in operation.

Proved Developed Non-Producing Reserves – Developed Non-Producing Reserves include shut-in and behind-pipe Reserves. Shut-in Reserves are expected to be recovered from (1) completion intervals which are open at the time of the estimate but which have not yet started producing, (2) wells which were shut-in for market conditions or pipeline connections, or (3) wells not capable of production for mechanical reasons. Behind-pipe Reserves are expected to be recovered from zones in existing wells which will require additional completion work or future recompletion prior to start of production. In all cases, production can be initiated or restored with relatively low expenditure compared to the cost of drilling a new well.

**Proved reserves** Proved reserves are those quantities of oil and natural gas, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible—from a given date forward, from known reservoirs, and under existing economic conditions, operating methods, and government regulations—prior to the time at which contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain, regardless of whether deterministic or probabilistic methods are used for the estimation. The project to extract the hydrocarbons must have commenced or the operator must be reasonably certain that it will commence the project within a reasonable time.

(i) The area of the reservoir considered as proved includes:

(A) the area identified by drilling and limited by fluid contacts, if any, and

(B) adjacent undrilled portions of the reservoir that can, with reasonable certainty, be judged to be continuous with it and to contain economically producible oil or natural gas on the basis of available geoscience and engineering data.

(ii) In the absence of data on fluid contacts, proved quantities in a reservoir are limited by the lowest known hydrocarbons ("LKH") as seen in a well penetration unless geoscience, engineering, or performance data and reliable technology establishes a lower contact with reasonable certainty.

(iii) Where direct observation from well penetrations has defined a highest known oil ("HKO") elevation and the potential exists for an associated natural gas cap, proved oil reserves may be assigned in the structurally higher portions of the reservoir only if geoscience, engineering, or performance data and reliable technology establish the higher contact with reasonable certainty.

(iv) Reserves which can be produced economically through application of improved recovery techniques (including, but not limited to, fluid injection) are included in the proved classification when:

(A) successful testing by a pilot project in an area of the reservoir with properties no more favorable than in the reservoir as a whole, the operation of an installed program in the reservoir or an analogous reservoir, or other evidence using reliable technology establishes the reasonable certainty of the engineering analysis on which the project or program was based; and

(B) the project has been approved for development by all necessary parties and entities, including governmental entities.

(v) Existing economic conditions include prices and costs at which economic producibility from a reservoir is to be determined. The price shall be the average price during the 12-month period prior to the ending date of the period covered by the report, determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within such period, unless prices are defined by contractual arrangements, excluding escalations based upon future conditions.

**Proved undeveloped reserves** Proved undeveloped oil and natural gas reserves are reserves of any category that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relatively major expenditure is required for recompletion.

(i) Reserves on undrilled acreage shall be limited to those directly offsetting development spacing areas that are reasonably certain of production when drilled, unless evidence using reliable technology exists that establishes reasonable certainty of economic producibility at greater distances.

(ii) Undrilled locations can be classified as having undeveloped reserves only if a development plan has been adopted indicating that they are scheduled to be drilled within five years, unless the specific circumstances, justify a longer time.

**Recompletion** The addition of production from another interval or formation in an existing wellbore.

**Reservoir** A formation beneath the surface of the earth from which hydrocarbons may be present. Its make-up is sufficiently homogenous to differentiate it from other formations.

**Spacing** The distance between wells producing from the same reservoir. Spacing is expressed in terms of acres, e.g., 40-acre spacing, and is established by regulatory agencies.

**Standardized Measure** The present value (discounted at an annual rate of 10 percent) of estimated future net revenues to be generated from the production of proved reserves net of estimated income taxes associated with such net revenues, as determined in accordance with FASB guidelines, without giving effect to non-property related expenses such as indirect general and administrative expenses, and debt service or to depreciation, depletion and amortization. Standardized measure does not give effect to derivative transactions.

**Undeveloped acreage** Acreage owned or leased on which wells can be drilled or completed to a point that would permit the production of commercial quantities of oil and natural gas regardless of whether such acreage contains proved reserves.

Wellbore The hole drilled by the bit that is equipped for oil or natural gas production on a completed well. Also called a well or borehole.

**Working interest** The right granted to the lessee of a property to explore for and to produce and own oil, natural gas, or other minerals. The working interest owners bear the exploration, development, and operating costs on either a cash, penalty, or carried basis.

Workover

Operations on a producing well to restore or increase production.

WTI western Texas.

West Texas Intermediate - light, sweet blend of oil produced from fields in

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **CONCHO RESOURCES INC.**

Date:	February 20, 2014	Ву	/s/ Timothy A. Leach
			Timothy A. Leach Director, Chairman of the Board of Directors, Chief Executive Officer and President (Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ TIMOTHY A. LEACH Timothy A. Leach	Director, Chairman of the Board of Directors, Chief Executive Officer and President (Principal Executive Officer)	February 20, 2014
/s/ DARIN G. HOLDERNESS Darin G. Holderness	Senior Vice President, Chief Financial Officer (Principal Financial Officer)	February 20, 2014
/s/ BRENDA R. SCHROER Brenda R. Schroer	Vice President, Chief Accounting Officer (Principal Accounting Officer)	February 20, 2014
/s/ STEVEN L. BEAL Steven L. Beal	Director	February 20, 2014
/s/ TUCKER S. BRIDWELL Tucker S. Bridwell	Director	February 20, 2014

/s/ WILLIAM H. EASTER III William H. Easter III	Director	February 20, 2014
/s/ GARY A. MERRIMAN Gary A. Merriman	Director	February 20, 2014
/s/ RAY M. POAGE Ray M. Poage	Director	February 20, 2014
/s/ MARK B. PUCKETT Mark B. Puckett	Director	February 20, 2014
/s/ A. WELLFORD TABOR A. Wellford Tabor	Director	February 20, 2014

#### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Consolidated Financial Statements of Concho Resources Inc.:**

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Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2013, 2012 and 2011	F-5
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#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Stockholders

Concho Resources Inc.

We have audited the accompanying consolidated balance sheets of Concho Resources Inc. (a Delaware corporation) and subsidiaries (the "Company") as of December 31, 2013 and 2012, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Concho Resources Inc. and subsidiaries as of December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2013, based on criteria established in the 1992 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 20, 2014 expressed an unqualified opinion thereon.

#### /s/ GRANT THORNTON LLP

#### Tulsa, Oklahoma

February 20, 2014

# **Concho Resources Inc. Consolidated Balance Sheets**

		Decem	ber 31,	31,		
(in thousands, except share and per share amounts)		2013	,	2012		
Assets						
Current assets:						
Cash and cash equivalents	\$	21	\$	2,880		
Accounts receivable, net of allowance for doubtful						
accounts:						
Oil and natural gas		223,790		198,053		
Joint operations and other		247,945		202,738		
Derivative instruments		590		35,942		
Deferred income taxes		30,069		-		
Prepaid costs and other		18,460		19,269		
Total current assets		520,875		458,882		
Property and equipment:						
Oil and natural gas properties, successful efforts method		11,215,373		9,455,599		
Accumulated depletion and depreciation		(2,384,108)		(1,565,316)		
Total oil and natural gas properties, net		8,831,265		7,890,283		
Other property and equipment, net		114,783		103,141		
Total property and equipment, net		8,946,048		7,993,424		
Deferred loan costs, net		73,048		77,609		
Intangible asset - operating rights, net		28,615		30,076		
Inventory		19,682		20,611		
Noncurrent derivative instruments		966		2,769		
Other assets		1,930		6,066		
Total assets	\$	9,591,164	\$	8,589,437		
Liabilities and Stockholders	' Equity					
Current liabilities:						
Accounts payable:						
Trade	\$	13,936	\$	31,144		
Related parties		-		185		
Bank overdrafts		36,718		24,275		
Revenue payable		177,617		162,073		
Accrued and prepaid drilling costs		318,296		351,919		
Derivative instruments		53,701		1,584		
Deferred income taxes		-		8,566		
Other current liabilities		156,600		160,340		
Total current liabilities		756,868		740,086		
Long-term debt		3,630,421		3,101,103		
Deferred income taxes		1,334,653		1,186,621		
Noncurrent derivative instruments		14,088		12,049		
Asset retirement obligations and other long-term liabilities		97,185		83,382		
Commitments and contingencies (Note J)						
Stockholders' equity:						

105
1,982,714
1,490,563
(7,186)
3,466,196
8,589,437

The accompanying notes are an integral part of these consolidated financial statements.

### Concho Resources Inc. Consolidated Statements of Operations

(in thousands, except per share amounts)	Years Ended December 3 2013 2012				31,	31, 2011		
Operating revenues:								
1 0		1,938,433		1,482,998		1,228,167		
Oil sales	\$		\$		\$			
Natural gas sales		381,486		336,816		389,604		
Total operating revenues		2,319,919		1,819,814		1,617,771		
Operating costs and expenses:								
Oil and natural gas production		455,436		343,743		277,929		
Exploration and abandonments		109,549		39,840		11,394		
Depreciation, depletion and amortization		772,608		575,128		400,022		
Accretion of discount on asset retirement								
obligations		6,047		4,187		2,444		
Impairments of long-lived assets		65,375		-		439		
General and administrative (including								
non-cash stock-based compensation of \$35,078,								
\$29,872 and \$19,271 for the								
years ended December 31, 2013,								
2012 and 2011, respectively)		169,815		133,796		98,525		
(Gain) loss on derivatives not designated as								
hedges		123,652		(127,443)		23,350		
Total operating costs and								
expenses		1,702,482		969,251		814,103		
Income from operations		617,437		850,563		803,668		
Other income (expense):								
Interest expense		(218,581)		(182,705)		(118,360)		
Loss on extinguishment of debt		(28,616)		-		-		
Other, net		(13,081)		(8,587)		(3,974)		
Total other expense		(260,278)		(191,292)		(122,334)		
Income from continuing operations before income								
taxes		357,159		659,271		681,334		
Income tax expense		(118,237)		(251,041)		(261,800)		
Income from continuing operations		238,922		408,230		419,534		
Income from discontinued operations, net of tax		12,081		23,459		128,603		
Net income	\$	251,003	\$	431,689	\$	548,137		
Basic earnings per share:								
Income from continuing operations	\$	2.28	\$	3.96	\$	4.09		
Income from discontinued operations, net of								
tax		0.11		0.22		1.25		
Net income	\$	2.39	\$	4.18	\$	5.34		
Diluted earnings per share:								
Income from continuing operations	\$	2.28	\$	3.93	\$	4.05		

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Income	e from discontinued operations,	net of				
tax			0.11		0.22	1.23
	Net income	\$	2.39	\$	4.15	\$ 5.28

The accompanying notes are an integral part of these consolidated financial statements. F-4

<b>Concho Resources Inc.</b>	
Consolidated Statements of Stockholders' Equi	ty

( <b>in thousands</b> ) BALANCE AT	Comm Shares 102,842	ion Stock Amount	Additional Paid-in Capital 1,874,649	Retained Earnings	Treas Shares	sury Stock Amount	<b>Total</b> <b>Stockholders'</b> <b>Equity</b> 2,383,874
JANUARY 1, 2011	,	\$ 103	\$	\$ 510,737	32	\$ (1,615)	\$
Net income	-	-	-	548,137	-	-	548,137
Stock options							
exercised	667	1	7,800	-	-	-	7,801
Grants of restricted							
stock	307	-	-	-	-	-	-
Cancellation of							
restricted stock	(60)	-	-	-	-	-	-
Stock-based							
compensation	-	-	19,271	-	-	-	19,271
Excess tax benefits							
related to							
stock-based							
compensation	-	-	24,037	-	-	-	24,037
Purchase of treasury							
stock	-	-	-	-	24	(2,381)	(2,381)
BALANCE AT	103,756		1,925,757	1,058,874			2,980,739
DECEMBER 31, 2011		104			56	(3,996)	
Net income	-	-	-	431,689	-	-	431,689
Stock options							
exercised	500	1	8,122	-	-	-	8,123
Grants of restricted							
stock	471	-	-	-	-	-	-
Cancellation of							
restricted stock	(59)	-	-	-	-	-	-
Stock-based							
compensation	-	-	29,872	-	-	-	29,872
Excess tax benefits							
related to							
stock-based			10.070				10.060
compensation	-	-	18,963	-	-	-	18,963
Purchase of treasury					21	(2, 100)	(2, 100)
stock	-	-	-	-	31	(3,190)	(3,190)
BALANCE AT	104,668	105	1,982,714	1,490,563	07	(7,100)	3,466,196
DECEMBER 31, 2012		105		251 002	87	(7,186)	051 002
Net income	-	-	-	251,003	-	-	251,003
Stock options	174		2 222				2 2 2 2
exercised	174	-	3,223	-	-	-	3,223
Grants of restricted	400						
stock	499	-	-	-	-	-	-
	(118)	-	-	-	-	-	-

Cancellation of restricted stock							
Stock-based compensation	_	_	35,078	_	-	_	35,078
Excess tax benefits			55,070				55,070
related to							
stock-based							
compensation	-	-	6,147	-	-	-	6,147
Purchase of treasury							
stock	-	-	-	-	40	(3,698)	(3,698)
BALANCE AT	105,223		2,027,162	1,741,566			3,757,949
DECEMBER 31, 2013		\$ 105	\$	\$	127	\$ (10,884)	\$

The accompanying notes are an integral part of these consolidated financial statements.

# **Concho Resources Inc. Consolidated Statements of Cash Flows**

	Years Ended December 31					l <b>,</b>		
(in thousands)		2013		2012		2011		
CASH FLOWS FROM OPERATING ACTIVITIES:								
Net income	\$	251,003	\$	431,689	\$	548,137		
Adjustments to reconcile net income to net cash								
provided by operating activities:								
Depreciation, depletion and amortization		772,608		575,128		400,022		
Accretion of discount on asset retirement								
obligations		6,047		4,187		2,444		
Impairments of long-lived assets		65,375		-		439		
Exploration and abandonments, including								
dry holes		80,714		19,913		6,417		
Non-cash compensation expense		35,078		29,872		19,271		
Deferred income taxes		102,427		241,819		249,883		
Loss on disposition of assets, net		1,268		372		1,139		
(Gain) loss on derivatives not designated as								
hedges		123,652		(127,443)		23,350		
Discontinued operations		(12,250)		49,011		(35,084)		
Other non-cash items		19,720		12,420		3,075		
Changes in operating assets and liabilities, net of								
acquisitions and dispositions:								
Accounts receivable		(40,009)		(23,091)		(117,561)		
Prepaid costs and other		4,945		(8,200)		(1,730)		
Inventory		509		(1,587)		7,749		
Accounts payable		(18,469)		4,165		(25,381)		
Revenue payable		28,593		16,012		84,850		
Other current liabilities		(59,191)		13,211		32,438		
Net cash provided by								
operating activities		1,362,020		1,237,478		1,199,458		
CASH FLOWS FROM INVESTING ACTIVITIES:								
Capital expenditures on oil and natural gas								
properties		(1,850,992)		(2,717,283)		(1,707,939)		
Additions to other property and equipment		(28,678)		(56,588)		(37,651)		
Proceeds from the disposition of assets		15,217		492,497		196,420		
Funds held in escrow		-		17,394		(17,394)		
Settlements received from (paid on) derivatives not								
designated as hedges		(32,341)		23,536		(84,854)		
Net cash used in investing								
activities		(1,896,794)		(2,240,444)		(1,651,418)		
CASH FLOWS FROM FINANCING ACTIVITIES:								
Proceeds from issuance of debt		3,257,575		4,262,000		2,809,300		
Payments of debt		(2,729,700)		(3,241,500)		(2,389,300)		
Exercise of stock options		3,223		8,123		7,801		
Excess tax benefit from stock-based compensation		6,147		18,963		24,037		

Payments for loan costs	(14,075)	(23,926)	(24,466)
Purchase of treasury stock	(3,698)	(3,190)	(2,381)
Bank overdrafts	12,443	(14,966)	26,927
Net cash provided by			
financing activities	531,915	1,005,504	451,918
Net increase (decrease) in			
cash and cash equivalents	(2,859)	2,538	(42)
Cash and cash equivalents at beginning of period	2,880	342	384
Cash and cash equivalents at end of period	\$ 21	\$ 2,880	\$ 342
SUPPLEMENTAL CASH FLOWS:			
Cash paid for interest and fees, net of \$73			
capitalized interest in 2011	\$ 200,961	\$ 158,715	\$ 77,921
Cash paid for income taxes	\$ 21,376	\$ 19,674	\$ 22,768

The accompanying notes are an integral part of these consolidated financial statements.

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

Note A. Organization and nature of operations

Concho Resources Inc. (the "Company") is a Delaware corporation formed on February 22, 2006. The Company's principal business is the acquisition, development and exploration of oil and natural gas properties primarily located in the Permian Basin region of Southeast New Mexico and West Texas.

Note B. Summary of significant accounting policies

*Principles of consolidation.* The consolidated financial statements of the Company include the accounts of the Company and its wholly-owned subsidiaries. In addition, from time to time, a third-party has formed entities to effectuate a tax-free exchange of assets for the Company. The Company has 100 percent control over the decisions of the entities, but has no direct ownership. The third-party conveys ownership to the Company upon completion of the tax-free exchange process. The Company consolidates the financial statements of these entities. All material intercompany balances and transactions have been eliminated.

*Discontinued operations.* The Company made the following divestitures of assets during the periods covered by these consolidated financial statements:

	Asset Group					
(dollars in millions)	Ν	on-Core Assets		Bakken Assets		
		December				
Date divested		2012		March 2011		
Net proceeds	\$	503.1	\$	195.9		
Gain on disposition of assets	\$	0.9	\$	135.9		

As a result, the Company has reflected the results of operations of these divested assets as discontinued operations, rather than as a component of continuing operations. See Note N for additional information regarding these

#### **GLOSSARY OF TERMS**

divestitures and their discontinued operations.

*Use of estimates in the preparation of financial statements.* Preparation of financial statements in conformity with generally accepted accounting principles in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates. Depletion of oil and natural gas properties are determined using estimates of proved oil and natural gas reserves. There are numerous uncertainties inherent in the estimation of quantities of proved reserves and in the projection of future rates of production and the timing of development expenditures. Similarly, evaluations for impairment of proved and unproved oil and natural gas properties are subject to numerous uncertainties including, among others, estimates of future recoverable reserves and commodity price outlooks. Other significant estimates include, but are not limited to, the asset retirement obligations, fair value of derivative financial instruments, the fair value of business combinations and fair value of stock-based compensation.

*Cash equivalents.* The Company considers all cash on hand, depository accounts held by banks, money market accounts and investments with an original maturity of three months or less to be cash equivalents. The Company's cash and cash equivalents are held in financial institutions in amounts that exceed the insurance limits of the Federal Deposit Insurance Corporation. However, management believes that the Company's counterparty risks are minimal based on the reputation and history of the institutions selected.

*Accounts receivable.* The Company sells oil and natural gas to various customers and participates with other parties in the drilling, completion and operation of oil and natural gas wells. Joint interest and oil and natural gas sales receivables

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

related to these operations are generally unsecured. The Company determines joint interest operations accounts receivable allowances based on management's assessment of the creditworthiness of the joint interest owners and the Company's ability to realize the receivables through netting of anticipated future production revenues. Receivables are considered past due if full payment is not received by the contractual due date. Past due accounts are generally written off against the allowance for doubtful accounts only after all collection attempts have been exhausted. The Company had an allowance for doubtful accounts of approximately \$0.7 million at both December 31, 2013 and 2012.

*Inventory.* Inventory consists primarily of tubular goods and other oilfield equipment that the Company plans to utilize in its ongoing exploration and development activities and is carried at the lower of cost or market value, on a weighted average cost basis.

*Deferred loan costs.* Deferred loan costs are stated at cost, net of amortization, which is computed using the effective interest and straight-line methods. The Company had deferred loan costs of \$73.0 million and \$77.6 million, net of accumulated amortization of \$48.7 million and \$38.8 million, at December 31, 2013 and December 31, 2012, respectively.

Future amortization expense of deferred loan costs at December 31, 2013 is as follows:

#### (in thousands)

2014	\$ 13,503
2015	13,820
2016	8,476
2017	5,994
2018	6,376
Thereafter	24,879
Total	\$ 73,048

*Oil and natural gas properties.* The Company utilizes the successful efforts method of accounting for its oil and natural gas properties. Under this method all costs associated with productive wells and nonproductive development wells are capitalized, while nonproductive exploration costs are expensed. Capitalized acquisition costs relating to proved properties are depleted using the unit-of-production method based on proved reserves. The depletion of capitalized exploratory drilling and development costs is based on the unit-of-production method using proved developed reserves. During the years ended December 31, 2013, 2012 and 2011, the Company recognized depletion expense from continuing and discontinued operations of \$756.0 million, \$591.3 million and \$423.2 million, respectively.

The Company generally does not carry the costs of drilling an exploratory well as an asset in its consolidated balance sheets following the completion of drilling unless the exploratory well finds oil and natural gas reserves in an area requiring a major capital expenditure and both of the following conditions are met:

(i) the well has found a sufficient quantity of reserves to justify its completion as a producing well; and

(ii) the Company is making sufficient progress assessing the reserves and the economic and operating viability of the project.

Due to the capital intensive nature and the geographical location of certain projects, it may take the Company longer than one year to evaluate the future potential of the exploration well and economics associated with making a determination on its commercial viability. In these instances, the project's feasibility is not contingent upon price improvements or advances in technology, but rather the Company's ongoing efforts and expenditures related to accurately predicting the hydrocarbon recoverability based on well information, gaining access to other companies' production, transportation or processing facilities and/or getting partner approval to drill additional appraisal wells. These activities are ongoing and being pursued

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

constantly. Consequently, the Company's assessment of suspended exploratory well costs is continuous until a decision can be made that the well has found proved reserves or is noncommercial and is charged to exploration and abandonments expense. See Note C for additional information regarding the Company's suspended exploratory well costs.

Proceeds from the sales of individual properties and the capitalized costs of individual properties sold or abandoned are credited and charged, respectively, to accumulated depletion. Generally, no gain or loss is recognized until the entire amortization base is sold. However, gain or loss is recognized from the sale of less than an entire amortization base if the disposition is significant enough to materially impact the depletion rate of the remaining properties in the amortization base. Ordinary maintenance and repair costs are expensed as incurred.

Costs of significant nonproducing properties, wells in the process of being drilled and completed and development projects are excluded from depletion until such time as the related project is developed and proved reserves are established or impairment is determined. The Company capitalizes interest, if debt is outstanding, on expenditures for significant development projects until such projects are ready for their intended use. At December 31, 2013 and 2012, the Company had excluded \$224.6 million and \$222.7 million, respectively, of capitalized costs from depletion, and the Company had capitalized interest of \$0.1 million, during 2011. The Company had no capitalized interest during 2013 or 2012.

The Company reviews its long-lived assets to be held and used, including proved oil and natural gas properties, whenever events or circumstances indicate that the carrying value of those assets may not be recoverable. An impairment loss is indicated if the sum of the expected future cash flows is less than the carrying amount of the assets. In this circumstance, the Company recognizes an impairment loss for the amount by which the carrying amount of the asset exceeds the estimated fair value of the asset. The Company reviews its oil and natural gas properties by amortization base or by individual well for those wells not constituting part of an amortization base. For each property determined to be impaired, an impairment loss equal to the difference between the carrying value of the properties and the estimated fair value (discounted future cash flows) of the properties would be recognized at that time. Estimating future cash flows involves the use of judgments, including estimation of the proved and unproved oil and natural gas reserve quantities, timing of development and production, expected future commodity prices, capital expenditures and production costs. The Company recognized impairment expense from continuing and discontinued operations of \$65.4 million and \$0.4 million during the years ended December 31, 2013 and 2011, respectively, primarily related to its proved oil and natural gas properties. The Company did not recognize impairment expense related to its long-lived assets for the year ended December 31, 2012.

Unproved oil and natural gas properties are each periodically assessed for impairment by considering future drilling plans, the results of exploration activities, commodity price outlooks, planned future sales or expiration of all or a portion of such projects. During the years ended December 31, 2013, 2012 and 2011, the Company recognized expense from continuing and discontinued operations of \$49.8 million, \$12.4 million and \$5.7 million, respectively, related to abandoned prospects and expiring acreage, which is included in exploration and abandonments expense in the accompanying consolidated statements of operations.

*Other property and equipment.* Other capital assets include buildings, transportation equipment, computer equipment and software, telecommunications equipment, leasehold improvements and furniture and fixtures. These items are recorded at cost, or fair value if acquired, and are depreciated using the straight-line method based on expected lives of the individual assets or group of assets ranging from two to 31 years. During the years ended December 31, 2013, 2012 and 2011, the Company recognized depreciation expense of \$15.2 million, \$12.4 million and \$5.7 million, respectively.

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

*Intangible assets.* The Company has capitalized certain operating rights acquired in an acquisition. The gross operating rights, which have no residual value, are amortized over the estimated economic life of 25 years. Impairment will be assessed if indicators of potential impairment exist or when there is a material change in the remaining useful economic life. The following table reflects the gross and net intangible assets at December 31, 2013 and 2012, respectively:

	December 31,						
(in thousands)			2012				
Gross intangible - operating rights	\$	36,557	\$	36,557			
Accumulated amortization		(7,942)		(6,481)			
Net intangible - operating rights	\$	28,615	\$	30,076			

The following table reflects amortization expense from continuing and discontinued operations for the years ended December 31, 2013, 2012 and 2011:

	Years Ending December 31,					
(in thousands)	20	13	20	)12	2	011
Amortization expense	\$	1,461	\$	1,549	\$	1,549

The following table reflects the estimated aggregate amortization expense for each of the periods presented below at December 31, 2013:

#### (in thousands)

2014	\$ 1,461
2015	1,461
2016	1,461
2017	1,461
2018	1,461
Thereafter	21,310
Total	\$ 28,615

*Environmental.* The Company is subject to extensive federal, state and local environmental laws and regulations. These laws, which are often changing, regulate the discharge of materials into the environment and may require the Company to remove or mitigate the environmental effects of the disposal or release of petroleum or chemical substances at various sites. Environmental expenditures are expensed. Expenditures that relate to an existing condition caused by past operations and that have no future economic benefits are expensed. Liabilities for expenditures of a noncapital nature are recorded when environmental assessment and/or remediation is probable and the costs can be reasonably estimated. Such liabilities are generally undiscounted unless the timing of cash payments is fixed and readily determinable. At December 31, 2013 and 2012, the Company has accrued approximately \$2.3 million and \$2.5 million, respectively, related to environmental liabilities. During the years ended December 31, 2013, 2012 and 2011, the Company recognized environmental charges of \$3.4 million, \$4.4 million and \$9.6 million, respectively.

*Derivative instruments.* The Company recognizes all derivative instruments as either assets or liabilities measured at fair value. The Company netted the fair value of derivative instruments by counterparty in the accompanying consolidated

### **Concho Resources Inc.**

### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

balance sheets where the right of offset exists. On January 1, 2013, the Company adopted the enhanced disclosure provisions issued by the Financial Accounting Standards Board in December 2011, which did not have a significant impact on the consolidated financial statements. See Note G for disclosures. The Company did not have any derivatives designated as fair value or cash flow hedges during the years ended December 31, 2013, 2012 or 2011.

Asset retirement obligations. The Company records the fair value of a liability for an asset retirement obligation in the period in which it is incurred and a corresponding increase in the carrying amount of the related long-lived asset. Subsequently, the asset retirement cost included in the carrying amount of the related asset is allocated to expense through depletion of the asset. Changes in the liability due to passage of time are generally recognized as an increase in the carrying amount of the liability and as corresponding accretion expense.

*Treasury stock.* Treasury stock purchases are recorded at cost. Upon reissuance, the cost of treasury shares held is reduced by the average purchase price per share of the aggregate treasury shares held.

*Revenue recognition.* Oil and natural gas revenues are recorded at the time of physical transfer of such products to the purchaser, which for the Company is primarily at the wellhead. The Company follows the sales method of accounting for oil and natural gas sales, recognizing revenues based on the Company's share of actual proceeds from the oil and natural gas sold to purchasers.

*Oil and natural gas sales and imbalances.* Oil and natural gas imbalances are generated on properties for which two or more owners have the right to take production "in-kind" and, in doing so, take more or less than their respective entitled percentage. Imbalances are tracked by well, but the Company does not record any receivable from or payable to the other owners unless the imbalance has reached a level at which it exceeds the remaining reserves in the respective well. If reserves are insufficient to offset the imbalance and the Company is in an overtake position, a liability is recorded for the amount of shortfall in reserves valued at a contract price or the market price in effect at the time the imbalance is generated. If the Company is in an undertake position, a receivable is recorded for an amount that is reasonably expected to be received, not to exceed the current market value of such imbalance. The Company had no significant imbalances at December 31, 2013 or 2012.

*General and administrative expense*. The Company receives fees for the operation of jointly owned oil and natural gas properties and records such reimbursements as reductions of general and administrative expense. Such fees from continuing and discontinued operations totaled approximately \$18.5 million, \$16.8 million and \$13.4 million for the

years ended December 31, 2013, 2012 and 2011, respectively.

*Stock-based compensation.* For stock-based compensation awards granted, stock-based compensation expense is being recognized in the Company's financial statements on an accelerated basis over the awards' vesting periods based on their fair values on the dates of grant. The stock-based compensation awards generally vest over a period ranging from one to five years. The Company utilizes (i) the Black-Scholes option pricing model to measure the fair value of stock options, (ii) the average of the grant date's high and low stock prices for the fair value of restricted stock and (iii) the Monte Carlo simulation method for the fair value of performance unit awards.

*Income taxes.* The Company recognizes deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rate is recognized in income in the period that includes the enactment date. A valuation allowance is established to reduce deferred tax assets if it is more likely than not that the related tax benefits will not be realized.

The Company evaluates uncertain tax positions for recognition and measurement in the consolidated financial statements. To recognize a tax position, the Company determines whether it is more likely than not that the tax positions will be sustained upon examination, including resolution of any related appeals or litigation, based on the technical merits of the position. A tax position that meets the more likely than not threshold is measured to determine the amount of benefit to be recognized in the consolidated financial statements. The amount of tax benefit recognized with respect to any tax position is

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

measured as the largest amount of benefit that is greater than 50 percent likely of being realized upon settlement. The Company had no material uncertain tax positions that required recognition in the consolidated financial statements at December 31, 2013 and 2012. Any interest or penalties would be recognized as a component of income tax expense.

*Reclassifications.* Certain prior period amounts have been reclassified to conform to the 2013 presentation. These reclassifications had no impact on net income (loss), total stockholders' equity or cash flows.

#### Note C. Exploratory well costs

The Company capitalizes exploratory well costs until a determination is made that the well has either found proved reserves or that it is impaired. The capitalized exploratory well costs are carried in unproved oil and natural gas properties. See Unaudited Supplementary Data for the proved and unproved components of oil and natural gas properties. If the exploratory well is determined to be impaired, the well costs are charged to exploration and abandonments expense in the consolidated statements of operations.

The following table reflects the Company's net capitalized exploratory well activity during each of the years ended December 31, 2013, 2012 and 2011:

	Years Ended December 31,			
(in thousands)		2013	2012	2011
Beginning capitalized exploratory well costs	\$	118,806	\$ 107,767	\$ 46,826
Additions to exploratory well costs pending the				
determination of proved reserves		130,967	112,529	106,195
Reclassifications due to determination of proved				
reserves		(94,114)	(99,514)	(45,254)
Exploratory well costs charged to expense		(11,155)	(1,976)	-
Ending capitalized exploratory well costs	\$	144,504	\$ 118,806	\$ 107,767

The following table provides an aging at December 31, 2013 and 2012 of capitalized exploratory well costs based on the date drilling was completed:

		Ι,		
(dollars in thousands)		2013		2012
Capitalized exploratory well costs that have been capitalized for a period of one				
year or less	\$	122,753	\$	103,243
Capitalized exploratory well costs that have been capitalized for a period greater				
than one year		21,751		15,563
Total capitalized exploratory well costs	\$	144,504	\$	118,806
Number of projects with exploratory well costs that have been capitalized for a				
period greater				
than one year		10		4

*Southern Delaware Basin projects.* At December 31, 2013, the Company had approximately \$13.8 million of suspended well costs greater than one year recorded for three vertical wells where multiple zones are being evaluated in the Company's Southern Delaware Basin project. The Company is assessing options to drill horizontal laterals to continue evaluation of the targets.

*Other projects.* At December 31, 2013, the Company had approximately \$5.0 million of suspended well costs greater than one year recorded for four wells that have encountered technical difficulties that the Company plans to recomplete.

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

*Projects operated by others.* At December 31, 2013, the Company had approximately \$3.0 million of suspended well costs greater than one year recorded for three wells that are operated by others and waiting on completion.

Note D. Business combinations

*Three Rivers Acquisition.* In July 2012, the Company acquired certain producing and non-producing assets from Three Rivers Operating Company LLC and certain affiliated entities (collectively, the "Three Rivers Acquisition") for cash consideration of approximately \$1.0 billion. The Three Rivers Acquisition was primarily funded with borrowings under the Company's credit facility. The Company recognized transaction costs of approximately \$4.5 million related to the acquisition, which is presented in other expense in the consolidated statement of operations for the year ended December 31, 2012. The Company's results of operations prior to July 2012 do not include results from the Three Rivers Acquisition.

The following table reflects the fair value of the acquired assets and liabilities associated with the Three Rivers Acquisition:

#### (in thousands)

Fair value of net assets:	
Proved oil and natural gas properties	\$ 683,482
Unproved oil and natural gas properties	359,109
Total assets acquired	1,042,591
Current liabilities, including current portion of asset retirement obligations	(2,229)
Asset retirement obligations assumed	(26,002)
Fair value of net assets acquired	\$ 1,014,360
Fair value of consideration paid for net assets:	
Cash consideration	\$ 1,014,360

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

**PDC Acquisition.** In February 2012, the Company acquired certain producing and non-producing assets from Petroleum Development Corporation (the "PDC Acquisition") for cash consideration of approximately \$189.2 million. The PDC Acquisition was primarily funded with borrowings under the Company's credit facility. The Company recognized transaction costs of approximately \$0.5 million related to the acquisition, which is presented in other expenses in the consolidated statement of operations for the year ended December 31, 2012. The Company's results of operations prior to March 2012 do not include results from the PDC Acquisition.

The following table reflects the fair value of the acquired assets and liabilities associated with the PDC Acquisition:

#### (in thousands)

Fair value	of net assets:	
	Current assets	\$ 2,366
	Proved oil and natural gas properties	159,314
	Unproved oil and natural gas properties	29,687
	Total assets acquired	191,367
	Current liabilities	(123)
	Asset retirement obligations assumed	(2,050)
	Fair value of net assets acquired	\$ 189,194
Fair value	of consideration paid for net assets:	
	Cash consideration	\$ 189,194

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

*OGX Acquisition.* In November 2011, the Company acquired three entities affiliated with OGX Holdings II, LLC (collectively, the "OGX Acquisition") for cash consideration of approximately \$252.0 million. The OGX Acquisition was primarily funded with borrowings under the Company's credit facility. The Company recognized transaction costs of approximately \$1.9 million related to the acquisition, which is presented in other expense in the consolidated statement of operations for the year ended December 31, 2011. The Company's results of operations prior to December 2011 do not include results from the OGX Acquisition.

The following table reflects the fair value of the acquired assets and liabilities associated with the OGX Acquisition:

#### (in thousands)

#### Fair value of net assets:

Current assets, net of cash acquired of \$205	\$ 5,579
Proved oil and natural gas properties	98,383
Unproved oil and natural gas properties	164,798
Total assets acquired	268,760
Current liabilities	(16,438)
Asset retirement obligations	(321)
Fair value of net assets acquired	\$ 252,001
Fair value of consideration paid for net assets:	
Cash consideration, net of cash acquired of \$205	\$ 252,001

*Pro forma data.* The following unaudited pro forma combined condensed financial data for the years ended December 31, 2012 and 2011, were derived from the historical financial statements of the Company giving effect to the Three Rivers Acquisition, as if it had occurred on January 1, 2012 and on January 1, 2011. The results of operations for the Three Rivers Acquisition are included in the Company's results of operations since the closing in July 2012 through December 31, 2013. The pro forma financial data does not include the results of operations for the OGX Acquisition or PDC Acquisition prior to their acquisition, as their results of operations were not deemed material. The unaudited pro forma combined condensed financial data has been included for comparative purposes only and is not necessarily indicative of the results that might have occurred had the Three Rivers Acquisition taken place as of the date indicated and is not intended to be a projection of future results.

### **GLOSSARY OF TERMS**

	Years Ended D	ecember 31,		
(in thousands, except per share amounts)	2012	2011		
	(unaudi	ted)		
	1,885,821	1,767,806		
Operating revenues	\$	\$		
Net income	\$ 374,569	\$ 423,320		
Earnings per common share:				
Basic	\$ 3.63	\$ 4.13		
Diluted	\$ 3.60	\$ 4.08		
I	F-15			

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

#### Note E. Asset retirement obligations

The Company's asset retirement obligations represent the estimated present value of the estimated cash flows the Company will incur to plug, abandon and remediate its producing properties at the end of their productive lives, in accordance with applicable state laws. Market risk premiums associated with asset retirement obligations are estimated to represent a component of the Company's credit-adjusted risk-free rate that is utilized in the calculations of asset retirement obligations.

The Company's asset retirement obligation transactions during the years ended December 31, 2013, 2012 and 2011 are summarized in the table below:

	Years Ended December 31,					
(in thousands)		2013		2012		2011
Asset retirement obligations, beginning of period	\$	86,261	\$	59,685	\$	43,326
Liabilities incurred from new wells		6,338		7,729		7,178
Liabilities assumed in acquisitions Accretion expense for continuing		593		29,113		527
operations Accretion expense for discontinued		6,047		4,187		2,444
operations		-		1,004		529
Disposition of wells Liabilities settled upon plugging and		-		(24,614)		(463)
abandoning wells		(3,447)		(1,261)		(686)
Revision of estimates		5,801		10,418		6,830
Asset retirement obligations, end of period	\$	101,593	\$	86,261	\$	59,685

Note F. Incentive plans

*Defined contribution plan.* The Company sponsors a 401(k) defined contribution plan for the benefit of substantially all employees. During the years ended December 31, 2013 and 2012, the Company matched 100 percent of employee contributions, not to exceed 10 percent of the employee's annual salary. During the year ended December 31, 2011, the Company matched 100 percent of employee contributions, not to exceed 6 percent of the employee's annual salary. The Company's contributions to the plan for the years ended December 31, 2013, 2012 and 2011 were approximately \$6.6 million, \$5.3 million and \$2.5 million, respectively, of which a portion was recoverable from other working interest owners.

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

*Stock incentive plan.* The Company's 2006 Stock Incentive Plan, as amended and restated (the "Plan"), provides for granting stock options, restricted stock awards and performance awards to directors, officers and employees of the Company. The following table shows the number of existing awards and awards available under the Plan at December 31, 2013:

	Number of Common Shares
Approved and authorized awards	7,500,000
Restricted stock grants, net of forfeitures	(2,362,158)
Stock option grants, net of forfeitures	(3,463,720)
Performance unit grants (a)	(332,667)
Treasury shares	127,305
Awards available for future grant	1,468,760

(a) This amount represents the 110,889 performance units granted multiplied by the maximum potential payout of 300 percent. The actual payout of shares may be between zero percent and 300 percent of the performance units granted depending on the Company's performance at the end of the performance period.

*Restricted stock awards.* All restricted shares are legally issued and outstanding. If an employee terminates employment prior to the restriction lapse date, the awarded shares are forfeited and cancelled and are no longer considered issued and outstanding. A summary of the Company's restricted stock award activity for the years ended December 31, 2013, 2012 and 2011 is presented below:

Weighted Average Grant Number of Date Restricted

Restricted stock:	Shares	Fair Value Per Share
Outstanding at January 1, 2011	820,884	
Shares granted	306,891	\$ 95.41
Shares cancelled / forfeited	(59,576)	
Lapse of restrictions	(156,186)	
Outstanding at December 31, 2011	912,013	
Shares granted	470,633	\$ 98.31
Shares cancelled / forfeited	(58,727)	
Lapse of restrictions	(251,392)	
Outstanding at December 31, 2012	1,072,527	
Shares granted	498,468	\$ 88.19
Shares cancelled / forfeited	(118,472)	
Lapse of restrictions	(236,074)	
Outstanding at December 31, 2013	1,216,449	

### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

For restricted stock awards granted, stock-based compensation expense is being recognized in the Company's financial statements on an accelerated basis over the awards' vesting periods based on their fair values on the dates of grant. The restricted stock-based compensation awards generally vest over a period ranging from one to five years. The Company utilizes the average of the grant date's high and low stock prices for the fair value of restricted stock.

The following table summarizes information about stock-based compensation for the Company's restricted stock awards activity under the Plan for years ended December 31, 2013, 2012 and 2011:

	Years Ended December 31,					
(in thousands)		2013		2012		2011
Grant date fair value for awards during the period (a)	\$	44,947	\$	46,268	\$	29,280
Stock-based compensation expense from restricted stock	\$	30,984	\$	29,685	\$	18,391
<i>Income taxes and other information:</i> Income tax benefit related to restricted stock Deductions in current taxable income related	\$	11,650	\$	11,349	\$	7,030
to restricted stock vestings	\$	20,883	\$	23,570	\$	15,273

(a) The year ended December 31, 2013 includes the effects of \$1 million due to modifications of certain stock-based awards.

*Stock option awards.* A summary of the Company's stock option award activity under the Plan for the years ended December 31, 2013, 2012 and 2011 is presented below:

Years Ended December 31,				
2013	2012	2011		
Weighted	Weighted	Weighted		

	Number		Average Number		Average		Number		Average	
	of Options		Exercise Price	of Options		Exercise Price	of Options		Exercise Price	
Stock options:										
Outstanding at										
beginning of period	429,879	\$	20.28	930,178	\$	18.10	1,597,003	\$	15.43	
Options exercised	(174,342)	\$	18.48	(500,299)	\$	16.24	(666,825)	\$	11.70	
Outstanding at end of period Vested and exercisable	255,537	\$	21.50	429,879	\$	20.28	930,178	\$	18.10	
at end of period	255,537	\$	21.50	403,077	\$	20.24	771,074	\$	17.37	

The intrinsic value of options exercised during 2013, 2012 and 2011 was approximately \$13.2 million, \$39.8 million and \$58.8 million, respectively, based on the difference between the market price at the exercise date and the option exercise price.

# **Concho Resources Inc.**

### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

The following table summarizes information about the Company's vested and exercisable stock options outstanding at December 31, 2013, 2012 and 2011:

Range of Exercise Prices December 31, 2013	Number Vested	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Intrinsic Value of Options (in thousands)
Vested and exercisable options:	600		<b>b</b>	<b>• • •</b>
\$8.00	600	0.62 years		
\$12.00	15,587	2	\$ 12.00	1,496
\$12.50 - \$15.50	15,000		\$ 12.85	1,427
\$20.00 - \$23.00	192,895	•	\$ 21.40	16,705
\$28.00 - \$37.27	31,455		\$ 31.24	2,415
	255,537	4.29 years	\$ 21.50	\$ 22,103
December 31, 2012				
Vested and exercisable options:				
\$8.00	15,244	1.62 years	\$ 8.00	\$ 1,105
\$12.00	40,911	•	\$ 12.00	2,805
\$12.50 - \$15.50	77,500	•	\$ 14.91	5,088
\$20.00 - \$23.00	209,687	5.42 years		12,369
\$28.00 - \$37.27	59,735	•	\$ 31.25	2,946
¢20.000 (\$21.27	403,077	4.67 years		
December 31, 2011	105,077	1.07 years	¢ 20.21	φ 21,313
Vested and exercisable options:				
\$8.00	125,781	2.62 years	\$ 8.00	\$ 10,786
\$12.00	52,911	•	\$ 12.00	4,325
\$12.50 - \$15.50	240,000	•	\$ 12.00	19,097
\$20.00 - \$23.00	280,087	•	\$ 21.67	20,188
\$28.00 - \$37.27	72,295	•	\$ 21.07 \$ 31.55	4,497
φ20.00 - φ31.21	72,293	5.15 years		
	//1,0/4	J.15 years	p 17.37	φ 30,695

### **Concho Resources Inc.**

### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

The following table summarizes information about stock-based compensation for stock options for the years ended December 31, 2013, 2012 and 2011:

(in thousands)		Years Ended December 31, 2013 2012				2011
Stock-based compensation expense from stock options	\$	14	\$	187	\$	880
Income taxes and other information:						
Income tax benefit related to stock options	\$	6	\$	72	\$	337
Deductions in current taxable income related to stock options exercised	\$	13,193	\$	39,828	\$	58,772

*Performance unit awards.* During the year ended December 31, 2013, the Company awarded performance units to its officers under the Plan. The number of shares of common stock that will ultimately be issued will be determined by a combination of (i) comparing the Company's total shareholder return relative to the total shareholder return of a predetermined group of peer companies at the end of the performance period and (ii) the Company's absolute total shareholder return at the end of the performance period. The performance period is 36 months. The grant date fair value was determined using the Monte Carlo simulation method and is being expensed ratably over the performance period. Expected volatilities utilized in the model were estimated using a historical period consistent with the remaining performance period of approximately three years. The risk-free interest rate was based on the United States Treasury rate for a term commensurate with the expected life of the grant.

The Company used the following assumptions to estimate the fair value of performance unit awards granted during the year ended December 31, 2013:

Risk-free interest rate Range of volatilities 0.37% 31.5% - 45.1%

The following table summarizes the performance unit activity for the year ended December 31, 2013:

#### **GLOSSARY OF TERMS**

	Number of Units (a)	Grant Date Fair Value
Performance units:		
Outstanding at December 31, 2012	-	
Units granted	110,889	\$ 111.40
Outstanding at December 31, 2013	110,889	

(a) Reflects the amount of performance units granted. The actual payout of shares will be between zero and 300 percent of the performance units granted depending on the Company's performance at the end of the performance period.

## **Concho Resources Inc.**

## Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

The following table summarizes information about stock-based compensation expense for performance units for the year ended December 31, 2013:

(in thousands)	D	Year Ended ecember 31, 2013
Grant date fair value for awards during the period	\$	12,352
Stock-based compensation expense from performance units	\$	4,080
Income tax benefit related to performance units	\$	1,560

*Future stock-based compensation expense.* The following table reflects the future stock-based compensation expense to be recorded for all the stock-based compensation awards that were outstanding at December 31, 2013:

(in thousands)	Restricted Stock	Р	erformance Units	Total
2014	\$ 27,468	\$	4,118	\$ 31,586
2015	14,817		4,154	18,971
2016	5,477		-	5,477
2017	755		-	755
2018	45		-	45
Total	\$ 48,562	\$	8,272	\$ 56,834

## **Concho Resources Inc.**

### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

#### Note G. Disclosures about fair value of financial instruments

The Company uses a valuation framework based upon inputs that market participants use in pricing an asset or liability, which are classified into two categories: observable inputs and unobservable inputs. Observable inputs represent market data obtained from independent sources, whereas unobservable inputs reflect a company's own market assumptions, which are used if observable inputs are not reasonably available without undue cost and effort. These two types of inputs are further prioritized into the following fair value input hierarchy:

*Level 1*: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities. The Company considers active markets to be those in which transactions for the assets or liabilities occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

*Level 2*: Quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability. This category includes those derivative instruments that the Company values using observable market data. Substantially all of these inputs are observable in the marketplace throughout the full term of the derivative instrument, can be derived from observable data, or supported by observable levels at which transactions are executed in the marketplace. Level 2 instruments primarily include non-exchange traded derivatives such as over-the-counter commodity price swaps, basis swaps, collars and floors, investments and interest rate swaps. The Company's valuation models are primarily industry-standard models that consider various inputs including: (i) quoted forward prices for commodities, (ii) time value and (iii) current market and contractual prices for the underlying instruments, as well as other relevant economic measures.

*Level 3*: Measured based on prices or valuation models that require inputs that are both significant to the fair value measurement and less observable from objective sources (*i.e.*, supported by little or no market activity). The Company's valuation models are primarily industry-standard models that consider various inputs including: (i) quoted forward prices for commodities, (ii) time value, (iii) volatility factors and (iv) current market and contractual prices for the underlying instruments, as well as other relevant economic measures.

## **Concho Resources Inc.**

# Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

#### Financial Assets and Liabilities Measured at Fair Value

The following table presents the carrying amounts and fair values of the Company's financial instruments at December 31, 2013 and 2012:

		December 31, 2013					December 31, 2012					
(in thousands)			Carrying Value		Fair Value		Carrying Value	Fair Value				
Assets:	Derivative instruments	\$	1,556	\$	1,556	\$	38,711	\$	38,711			
T :- L :1:4*		Ψ	1,000	Ŷ	1,000	Ŷ	00,711	Ŷ	00,711			
Liabiliti												
	Derivative instruments	\$	67,789	\$	67,789	\$	13,633	\$	13,633			
	Credit facility	\$	250,000	\$	250,770	\$	304,000	\$	299,679			
	8.625% senior notes											
	due 2017	\$	-	\$	-	\$	297,103	\$	323,471			
	7.0% senior notes due					Ψ	277,100		·			
	2021	\$	600,000	\$	660,000	\$	600,000	\$	669,000			
	6.5% senior notes due											
	2022	\$	600,000	\$	649,500	\$	600,000	\$	660,000			
	5.5% senior notes due	Ψ	000,000	Ψ	019,000	Ψ	000,000	Ψ	000,000			
		¢	600.000	¢	(10 500	¢	600.000	¢	(22,000			
	2022	\$	600,000	\$	619,500	\$	600,000	\$	633,000			
	5.5% senior notes due											
	2023	\$	1,580,421	\$	1,627,834	\$	700,000	\$	733,250			

*Cash and cash equivalents, accounts receivable, other current assets, accounts payable, interest payable and other current liabilities.* The carrying amounts approximate fair value due to the short maturity of these instruments.

*Credit facility.* The fair value of the Company's credit facility is estimated by discounting the principal and interest payments at the Company's credit-adjusted discount rate at the reporting date, which utilizes inputs that are Level 2

measurements in the fair value hierarchy.

*Senior notes.* The fair values of the Company's senior notes are based on quoted market prices. The debt securities are not actively traded and, therefore, are classified as Level 2 in the fair value hierarchy.

*Concentrations of credit risk.* As of December 31, 2013, the Company's primary concentration of credit risks are the risk of collecting accounts receivable – trade and the risk of counterparties' failure to perform under derivative obligations. See Note L for information regarding the Company's major customers and derivative counterparties.

The Company has entered into International Swap Dealers Association Master Agreements ("ISDA Agreements") with each of its derivative counterparties. The terms of the ISDA Agreements provide the Company and the counterparties with rights of set off upon the occurrence of defined acts of default by either the Company or a counterparty to a derivative, whereby the party not in default may set off all derivative liabilities owed to the defaulting party against all derivative asset receivables from the defaulting party. See Note H for additional information regarding the Company's derivative activities.

### Notes to Consolidated Financial Statements

December 31, 2013, 2012 and 2011

*Derivative instruments.* The fair value of the Company's derivative instruments is estimated by management considering various factors, including closing exchange and over-the-counter quotations and the time value of the underlying commitments. Financial assets and liabilities are classified based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of the fair value of assets and liabilities and their placement within the fair value hierarchy levels. The following tables summarize (i) the valuation of each of the Company's financial instruments by required fair value hierarchy levels and (ii) the gross fair value by the appropriate balance sheet classification, even when the derivative instruments are subject to netting arrangements and qualify for net presentation in the Company's consolidated balance sheets at December 31, 2013 and 2012. The Company nets the fair value of derivative instruments by counterparty in the Company's consolidated balance sheets.

		Value Measurem	ents Using			Net
(in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value at December 31, 2013	Gross Amounts Offset in the Consolidated Balance Sheet	Fair Value Presented in the Consolidated Balance Sheet
Assets						
Current:						
Commodity		\$	\$	\$	\$	\$
derivatives	\$ -	12,819	-	12,819	(12,229)	590
Noncurrent:						
Commodity	1	5 200		5 200	(4.22.4)	0.00
derivatives	-	5,300	-	5,300	(4,334)	966
Liabilities Current: Commodity	I					
derivatives	_	(65,930)	_	(65,930)	12,229	(53,701)
Noncurrent:		(30,900)		(00,000)	12,222	(55,701)
Commodity	I					
derivatives	-	(18,422)	-	(18,422)	4,334	(14,088)

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Net derivative		\$ \$		\$	\$	\$
instruments	\$ -	(66,233)	-	(66,233)	-	(66,233)

## Notes to Consolidated Financial Statements

# December 31, 2013, 2012 and 2011

	0		Val	ue Measurem	ent	s Using					Net
	Quo Pri- in Ac Mar fo Iden	ces ctive kets or		Significant Other Observable		Significant Unobservable	I	Total Fair Value at December	Gross Amounts Offset in the Consolidated	(	Fair Value Presented in the Consolidated
(in thousands)	Ass (Lev			Inputs (Level 2)		Inputs (Level 3)		31, 2012	Balance Sheet		Balance Sheet
Assets											
Current:											
Commodity			\$		\$		\$		\$	\$	
	\$	-		56,471		-		56,471	(20,529)		35,942
Noncurrent: Commodity											
derivatives		-		12,108		-		12,108	(9,339)		2,769
Liabilities Current: Commodity											
derivatives Noncurrent:		-		(22,113)		-		(22,113)	20,529		(1,584)
Commodity									0.000		
derivatives		-		(21,388)		-		(21,388)	9,339		(12,049)
Net derivative			\$		\$		\$		\$	\$	
instruments	\$	-		25,078		-		25,078	-		25,078

#### Notes to Consolidated Financial Statements

December 31, 2013, 2012 and 2011

#### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are reported at fair value on a nonrecurring basis in the Company's consolidated balance sheets. The following methods and assumptions were used to estimate the fair values:

*Impairments of long-lived assets* – The Company reviews its long-lived assets to be held and used, including proved oil and natural gas properties, whenever events or circumstances indicate that the carrying value of those assets may not be recoverable, for instance when there are declines in commodity prices or well performance. An impairment loss is indicated if the sum of the expected undiscounted future net cash flows is less than the carrying amount of the assets. In this circumstance, the Company recognizes an impairment loss for the amount by which the carrying amount of the asset exceeds the estimated fair value of the asset. The Company reviews its oil and natural gas properties by depletion base or by individual well for those wells not constituting part of a depletion base. For each property determined to be impaired, an impairment loss equal to the difference between the carrying value of the properties and the estimated fair value of the properties would be recognized at that time.

The Company calculates the estimated fair values using a discounted future cash flow model. Assumptions associated with the calculation of discounted future cash flows include commodity prices based on NYMEX futures price strips (Level 1), as well as Level 3 assumptions including (i) pricing adjustments for differentials, (ii) production costs, (iii) capital expenditures, (iv) production volumes and (v) estimated proved reserves.

As a result of management's assessments, during June 2011, December 2011 and June 2013, the Company recognized impairment charges to reduce the carrying values to their fair values. The Company did not recognize any impairment charges for the year ended December 31, 2012. The following table reports the carrying amounts, estimated fair values and impairment expense of long-lived assets for continuing and discontinued operations for the indicated periods:

Estimated Carrying Fair Value Impairment Amount (Level 3) Expense

(in thousands)

**GLOSSARY OF TERMS** 

June 2013	\$ 84,140	\$ 18,765	\$ 65,375
December 2011	\$ 380	\$ 17	\$ 363
June 2011	\$ 77	\$ 1	\$ 76

It is reasonably possible that the estimate of undiscounted future net cash flows may change in the future resulting in the need to further impair carrying values. The primary factors that may affect estimates of future cash flows are (i) future reserve adjustments, both positive and negative, to proved reserves and appropriate risk-adjusted probable and possible reserves, (ii) results of future drilling activities, (iii) commodity futures prices and (iv) increases or decreases in production and capital costs.

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

#### Note H. Derivative financial instruments

The Company uses derivative financial instruments to manage its exposure to commodity price and interest rate fluctuations. Commodity derivative instruments are used to (i) reduce the effect of the volatility of price changes on the oil and natural gas the Company produces and sells, (ii) support the Company's capital budget and expenditure plans and (iii) support the economics associated with acquisitions. The Company does not enter into derivative financial instruments for speculative or trading purposes. The Company may also enter into physical delivery contracts to effectively provide commodity price hedges. Because these contracts are not expected to be net cash settled, they are considered to be normal sales contracts and not derivatives. Therefore, these contracts are not recorded in the Company's consolidated financial statements.

The Company does not designate its derivative instruments to qualify for hedge accounting. Accordingly, the Company reflects changes in the fair value of its derivative instruments in its statements of operations as they occur.

The following table summarizes the gains and losses reported in earnings related to the commodity and interest rate derivative instruments for the years ended December 31, 2013, 2012 and 2011:

	Years Ended December 31,							
(in thousands)	2013	2012	2011					
Gain (loss) on derivatives not designated as hedges:								
Oil derivatives	\$ (133,890) \$	127,293 \$	(28,589)					
Natural gas derivatives	10,238	150	6,109					
Interest rate derivatives	-	-	(870)					
Total gain (loss) on derivatives not designated as hedges	\$ (123,652) \$	127,443 \$	(23,350)					

The following table represents the Company's cash receipts from (payments on) derivatives reported in the Company's cash flows from investing for the years ended December 31, 2013, 2012 and 2011:

#### Years Ended December 31,

2013	2012		2011
\$ (41,616) \$	22,411	\$	(103,969)
9,275	1,125		25,739
-	-		(6,624)
\$ (32,341) \$	23,536	\$	(84,854)
\$ \$	\$ (41,616) \$ 9,275 -	\$ (41,616) \$ 22,411 9,275 1,125	\$ (41,616) \$ 22,411 \$ 9,275 1,125

# Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

*Commodity derivative contracts at December 31, 2013.* The following table sets forth the Company's outstanding derivative contracts at December 31, 2013. When aggregating multiple contracts, the weighted average contract price is disclosed. All of the Company's derivative contracts at December 31, 2013 are expected to settle by June 30, 2017.

		First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total
Oil Swaps: (a)						
2014:						
Volume (Bbl)		5,075,000	4,544,000	4,116,000	3,833,000	17,568,000
Price per Bbl	\$	93.65 \$	4,344,000 92.69 \$	4,110,000 91.23 \$	91.09 \$	92.27
2015:	φ	95.05 ¢	92.09 \$	91.23 ¢	91.09 Ş	92.21
2013.						12,812,000
Volume (Bbl)		3,428,000	3,264,000	3,123,000	2,997,000	12,012,000
Price per Bbl	\$	87.33 \$	86.54 \$	86.80 \$	86.75 \$	86.86
2016:						
Volume (Bbl)		108,000	108,000	108,000	105,000	429,000
Price per Bbl	\$	88.32 \$	88.32 \$	88.32 \$	88.28 \$	88.31
2017:						
Volume (Bbl)		84,000	84,000	-	-	168,000
Price per Bbl	\$	87.00 \$	87.00 \$	- \$	- \$	87.00
Oil Basis Swaps: (b)						
2014:						
Volume (Bbl)	<i>•</i>	2,790,000	2,821,000	1,932,000	1,932,000	9,475,000
Price per Bbl	\$	(0.46)\$	(0.46)\$	(0.45)\$	(0.45)\$	(0.46)
Natural Gas Swaps: (c)						
2014:		2 461 000	2 (27 000	1 022 000	1 501 000	0.521.000
Volume (MMBtu)	¢	3,461,000	2,637,000	1,932,000	1,501,000	9,531,000
Price per MMBtu 2015:	\$	4.17 \$	4.16 \$	4.15 \$	4.16 \$	4.16
2015.						20,075,000
Volume (MMBtu)		4,950,000	5,005,000	5,060,000	5,060,000	20,075,000
Price per MMBtu	\$	4.15 \$	4.15 \$	4.15 \$	4.15 \$	4.15
Natural Gas Collars: (d)	Ψ		1.15 φ	1.15 ψ		1.15
2014:						
						21,900,000
Volume (MMBtu)		5,400,000	5,460,000	5,520,000	5,520,000	
	\$	4.40 \$	4.40 \$	4.40 \$	4.40 \$	4.40

Ceiling price per MMBtu					
Floor price per					
MMBtu	\$ 3.85 \$	3.85 \$	3.85 \$	3.85 \$	3.85

(a) The index prices for the oil price swaps are based on the NYMEX – West Texas Intermediate ("WTI") monthly average futures price.

(b) The basis differential price is between Midland – WTI and Cushing – WTI.

(c) The index prices for the natural gas price swaps are based on the NYMEX – Henry Hub last trading day futures price.

(d) The index prices for the natural gas collars are based on the El Paso Permian delivery point.

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

*Derivative counterparties.* The Company uses credit and other financial criteria to evaluate the credit standing of, and to select, counterparties to its derivative instruments. Although the Company does not obtain collateral or otherwise secure the fair value of its derivative instruments, associated credit risk is mitigated by the Company's credit risk policies and procedures. See additional information in Note L.

*Interest rate derivative contracts.* The Company previously had interest rate swaps that fixed the London Interbank Offered Rate ("LIBOR") on \$300 million of its borrowings under its credit facility at 1.90 percent for three years beginning in May 2009. In May 2011, in connection with issuing additional senior notes and a review of the amounts that may be outstanding under its credit facility, the Company terminated its interest rate swaps for approximately \$5.0 million. See Note I for further discussion of the Company's credit facility.

Note I. Debt

The Company's debt consists of the following at December 31, 2013 and 2012:

	December 31,					
(in thousands)		2013		2012		
Credit facility	\$	250,000	\$	304,000		
8.625% unsecured senior notes due 2017		-		300,000		
7.0% unsecured senior notes due 2021		600,000		600,000		
6.5% unsecured senior notes due 2022		600,000		600,000		
5.5% unsecured senior notes due 2022		600,000		600,000		
5.5% unsecured senior notes due 2023		1,550,000		700,000		
Unamortized original issue premium (discount), net		30,421		(2,897)		
Less: current portion		-		-		
Total long-term debt	\$	3,630,421	\$	3,101,103		

#### Notes to Consolidated Financial Statements

## December 31, 2013, 2012 and 2011

*Credit facility.* The Company's credit facility, as amended (the "Credit Facility"), has a maturity date of April 25, 2016. The Company's borrowing base is \$3.0 billion until the next scheduled borrowing base redetermination in April 2014, and commitments from the Company's bank group total \$2.5 billion. Between scheduled borrowing base redeterminations, the Company and the lenders (requiring a 66 2/3 percent vote), may each request one special redetermination.

Advances on the Credit Facility bear interest, at the Company's option, based on (i) the prime rate of JPMorgan Chase Bank ("JPM Prime Rate") (3.25 percent at December 31, 2013) or (ii) a Eurodollar rate (substantially equal to the LIBOR). At December 31, 2013, the interest rates of Eurodollar rate advances and JPM Prime Rate advances varied, with interest margins ranging from 150 to 250 basis points and 50 to 150 basis points per annum, respectively, depending on the balance outstanding on the Credit Facility. During the years ended December 31, 2013, 2012 and 2011, the Company incurred commitment fees on the unused portion of the available commitments of \$8.3 million, \$6.3 million and \$6.2 million, respectively, with a rate range of 37.5 to 50 basis points per annum for each period.

The Credit Facility also includes a same-day advance facility under which the Company may borrow funds from the administrative agent. Same-day advances cannot exceed \$25 million, and the maturity dates cannot exceed fourteen days. The interest rate on this facility is the JPM Prime Rate plus the applicable interest margin.

The Company's obligations under the Credit Facility are secured by a first lien on substantially all of its oil and natural gas properties. At December 31, 2013, all of the Company's subsidiaries are guarantors and have had their equity pledged to secure borrowings under the Credit Facility.

The Credit Facility contains various restrictive covenants and compliance requirements which include:

• maintenance of certain financial ratios, including (i) maintenance of a quarterly ratio of total debt to consolidated earnings before interest expense, income taxes, depletion, depreciation, and amortization, exploration expense and other noncash income and expenses to be no greater than 4.0 to 1.0, and (ii) maintenance of a ratio of current assets to current liabilities, excluding noncash assets and liabilities related to financial derivatives and asset retirement obligations and including the unfunded amounts under the Credit Facility, to be not less than 1.0 to 1.0;

- limits on the incurrence of certain indebtedness and certain types of liens;
- restrictions as to mergers, combinations and dispositions of assets; and
- limits on the payment of cash dividends.

*Senior notes.* Interest on the Company's senior notes is paid in arrears semi-annually. The senior notes are fully and unconditionally guaranteed on a senior unsecured basis by all subsidiaries of the Company, subject to customary release provisions as described in Note Q.

On June 3, 2013, the Company received tenders and consents from the holders of approximately \$225.6 million in aggregate principal amount, or approximately 75.2 percent, of its outstanding 8.625% senior notes due 2017 (the "8.625% Notes") in connection with a cash tender offer for any and all of the 8.625% Notes at a price of 106.922 percent of the unpaid principal amount.

On June 21, 2013, the Company redeemed the remaining outstanding 8.625% Notes not purchased in the tender offer at a redemption price of 106.516 percent of the unpaid principal amount plus accrued and unpaid interest through June 20, 2013.

The Company recorded a loss on extinguishment of debt related to the tender offer and redemption of its 8.625% Notes of approximately \$28.6 million for the year ended December 31, 2013. This amount includes approximately \$20.4 million associated with the premium paid for the tender offer and redemption of the notes, approximately \$5.5 million of unamortized deferred loan costs and approximately \$2.7 million of unamortized discount.

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

On June 4, 2013, the Company completed the issuance of an additional \$850 million in principal amount of its 5.5% senior notes due 2023 (the "Offering") at 103.75 percent of par (resulting in a 4.884% yield) for net proceeds of approximately \$867.8 million. The Company used a portion of the net proceeds from the Offering to fund the tender offer and redemption of the 8.625% Notes and to pay down amounts outstanding on the Credit Facility.

At December 31, 2013, the Company was in compliance with the covenants under its debt instruments.

Future benefit to interest expense from original issue premium at December 31, 2013 was as follows:

#### (in thousands)

2014	\$ 2,602
2015	2,747
2016	2,900
2017	3,062
2018	3,233
Thereafter	15,877
Total	\$ 30,421

*Principal maturities of long-term debt.* Principal maturities of long-term debt outstanding at December 31, 2013 are as follows:

#### (in thousands)

2014	\$ -
2015	-
2016	250,000
2017	-
2018	-
Thereafter	3,350,000

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Total

\$ 3,600,000

## Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

*Interest expense.* The following amounts have been incurred and charged to interest expense for the years ended December 31, 2013, 2012 and 2011:

(in thousands)		2013	2012		2011
Cash payments for interest	\$	200,961	\$ 158,715	\$	77,921
Amortization of original issue discount (premium)		(1,248)	462		133
Amortization of deferred loan origination costs		13,172	11,958		11,653
Write-off of deferred loan origination costs and original					
issue premium		-	-		(8,513)
Net changes in accruals		5,696	11,570		37,239
Interest costs incurred		218,581	182,705		118,433
Less: capitalized interest		-	-		(73)
Total interest expense	\$	218,581	\$ 182,705	\$	118,360

#### Note J. Commitments and contingencies

*Severance agreements.* The Company has entered into severance and change in control agreements with all of its officers. The current annual salaries for the Company's officers covered under such agreements total approximately \$5.9 million.

*Indemnifications*. The Company has agreed to indemnify its directors and officers with respect to claims and damages arising from certain acts or omissions taken in such capacity.

*Legal actions.* The Company is a party to proceedings and claims incidental to its business. While many of these matters involve inherent uncertainty, the Company believes that the amount of the liability, if any, ultimately incurred with respect to any such proceedings or claims will not have a material adverse effect on the Company's consolidated financial position as a whole or on its liquidity, capital resources or future results of operations. The Company will continue to evaluate proceedings and claims involving the Company on a regular basis and will establish and adjust any reserves as appropriate to reflect its assessment of the then current status of the matters.

*Severance tax, royalty and joint interest audits.* The Company is subject to routine severance, royalty and joint interest audits from regulatory bodies and non-operators and makes accruals as necessary for estimated exposure when deemed probable and estimable. Additionally, the Company is subject to various possible contingencies that arise primarily from interpretations affecting the oil and natural gas industry. Such contingencies include differing interpretations as to the prices at which oil and natural gas sales may be made, the prices at which royalty owners may be paid for production from their leases, allowable costs under joint interest arrangements and other matters. At December 31, 2013 and 2012, the Company had \$12.2 million and \$1.0 million accrued for estimated exposure, respectively. Although we believe that we have estimated our exposure with respect to the various laws and regulations, administrative rulings and interpretations thereof, adjustments could be required as new interpretations and regulations are issued.

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

*Contractual drilling commitments.* The Company periodically enters into contractual arrangements under which the Company is committed to expend funds to drill wells in the future, including agreements to secure drilling rig services, which require the Company to make future minimum payments to the rig operators. The Company records drilling commitments in the periods in which well capital is incurred or rig services are provided. The following table summarizes the Company's future drilling commitments at December 31, 2013:

#### **Payments Due By Period**

(in thousands)	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Contractual drilling commitments	\$ 17,868	\$ 17,038	\$ 830	\$ -	\$ -

*Operating leases.* The Company leases vehicles, equipment and office facilities under non-cancellable operating leases. Lease payments associated with these operating leases for the years ended December 31, 2013, 2012 and 2011 were approximately \$5.7 million, \$4.7 million and \$3.6 million, respectively.

Future minimum lease commitments under non-cancellable operating leases at December 31, 2013 are as follows:

#### (in thousands)

2014	\$ 5,922
2015	4,637
2016	3,009
2017	926
2018	469
Thereafter	2,172
Total	\$ 17,135

#### Note K. Income taxes

The Company uses an asset and liability approach for financial accounting and reporting for income taxes. The Company's objectives of accounting for income taxes are to recognize (i) the amount of taxes payable or refundable for the current year and (ii) deferred tax liabilities and assets for the future tax consequences of events that have been recognized in its financial statements or tax returns. The Company and its subsidiaries file a federal corporate income tax return on a consolidated basis. The tax returns and the amount of taxable income or loss are subject to examination by federal and state taxing authorities. At December 31, 2013 the Company had current income taxes receivable of approximately \$10.7 million and current income taxes payable of approximately \$1.7 million. At December 31, 2012, the Company had current income taxes payable of approximately \$2.1 million.

The Company continually assesses both positive and negative evidence to determine whether it is more likely than not that deferred tax assets can be realized prior to their expiration. Management monitors company-specific, oil and natural gas industry and worldwide economic factors and assesses the likelihood that the Company's net operating loss carryforwards ("NOLs"), if any, and other deferred tax attributes in the United States, state, and local tax jurisdictions will be utilized prior to their expiration. At December 31, 2013 and 2012, the Company had no valuation allowances related to its deferred tax assets.

At December 31, 2013, the Company did not have any significant uncertain tax positions requiring recognition in the financial statements. The tax years 2010 through 2013 remain subject to examination by the major tax jurisdictions. With

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

respect to income taxes, the Company's policy is to account for interest charges as interest expense and any penalties as other expense in the consolidated statements of operations.

The Company is evaluating the impact of the tangible property regulations which were passed by the Internal Revenue Service in September 2013 and apply to taxable years beginning on or after January 1, 2014. The Company does not believe the adoption will have a material impact on its consolidated financial statements.

*Income tax provision.* The Company's income tax provision and amounts separately allocated were attributable to the following items for the years ended December 31, 2013, 2012 and 2011:

	Years Ended December 31,										
(in thousands)		2013		2012		2011					
Income from continuing operations Income from discontinued operations	\$	118,237 7,518	\$	251,041 14,519	\$	261,800 78,224					
Changes in stockholders' equity: Excess tax benefits related to stock-based compensation	\$	(6,147) 119,608	\$	(18,963) 246,597	\$	(24,037) 315,987					

The Company's income tax provision attributable to income from continuing operations consisted of the following for the years ended December 31, 2013, 2012 and 2011:

	Years Ended December 31,								
(in thousands)		2013		2012		2011			
Current: U.S. federal U.S. state and local	\$	12,504 3,306	\$	7,066 2,156	\$	9,233 2,684			

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Total current income tax provision	15,810	9,222	11,917
Deferred:			
U.S. federal	119,985	210,527	218,546
U.S. state and local	(17,558)	31,292	31,337
Total deferred income tax provision	102,427	241,819	249,883
Total income tax provision attributable to			
income from			
continuing operations	\$ 118,237	\$ 251,041	\$ 261,800
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#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

The reconciliation between the income tax expense computed by multiplying pretax income from continuing operations by the United States federal statutory rate and the reported amounts of income tax expense from continuing operations is as follows:

	Yea	ars Enc	· 31,			
(in thousands)	2013		2012		2011	
Income at U.S. federal statutory rate	\$ 125,006	\$	230,745	\$	238,467	
State income taxes (net of federal tax effect)	12,505		21,192		22,002	
Revisions of previous estimates	1,400		219		-	
Statutory depletion	(39)		(261)		(204)	
Change in estimated effective statutory state income						
tax	(21,876)		-		-	
Nondeductible expense & other	1,241		(854)		1,535	
Income tax expense	\$ 118,237	\$	251,041	\$	261,800	
Effective tax rate	33.1%		38.1%		38.4%	

During 2013, the state of New Mexico passed legislation to phase in a tax rate reduction over the next five years from 7.6 percent in 2013 to 5.9 percent in 2018. Additionally, the Company continuously evaluates the state apportionment, and based on the Company's current forecast, along with the New Mexico state rate declines, the Company has revised its estimated state rate and recorded a tax benefit of approximately \$21.9 million (\$0.21 per basic and diluted share for continuing operations).

The Company's income tax provision attributable to income from discontinued operations consisted of the following for the years ended December 31, 2013, 2012 and 2011:

(in thousands)

 Years Ended December 31,

 2013
 2012
 2011

Current:			
U.S. federal	\$ 144	\$ 14,023	\$ 8,638
U.S. state and local	25	1,667	103
Total current income tax expense	169	15,690	8,741
Deferred:			
U.S. federal	6,397	(1,392)	59,417
U.S. state and local	952	221	10,066
Total deferred income tax provision	7,349	(1, 171)	69,483
Total income tax provision attributable			
to income from discontinued operations	\$ 7,518	\$ 14,519	\$ 78,224

## **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

## December 31, 2013, 2012 and 2011

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities were as follows:

	Decem	ıber 31,		
(in thousands)	2013		2012	
Deferred tax assets:				
Stock-based compensation	\$ 23,262	\$	17,181	
Derivative instruments	24,904		-	
Asset retirement obligation	38,241		32,978	
Other	9,500		5,546	
Total deferred tax assets	95,907		55,705	
Deferred tax liabilities:				
Oil and natural gas properties, principally due to differences in basis				
and				
depreciation and the deduction of intangible drilling costs				
for tax purposes	(1,383,929)		(1,228,572)	
Intangible assets - operating rights	(10,759)		(11,498)	
Derivative instruments	-		(9,588)	
Other	(5,803)		(1,234)	
Total deferred tax liability	(1,400,491)		(1,250,892)	
Net deferred tax liability	\$ (1,304,584)	\$	(1,195,187)	

#### Note L. Major customers and derivative counterparties

*Sales to major customers.* The Company's share of oil and natural gas production is sold to various purchasers. The Company is of the opinion that the loss of any one purchaser would not have a material adverse effect on the ability of the Company to sell its oil and natural gas production.

The following purchasers individually accounted for 10 percent or more of the consolidated oil and natural gas revenues, including the revenues from discontinued operations, during the years ended December 31, 2013, 2012 and

#### **GLOSSARY OF TERMS**

	Years Ended December 31,				
	2013	2012	2011		
Holly Frontier Refining and Marketing, LLC	30%	26%	34%		
Enterprise Crude Oil LLC	13%	6%	5%		
DCP Midstream, LP	8%	8%	14%		
Phillips 66	6%	14%	15%		

At December 31, 2013, the Company had receivables from Holly Frontier Refining and Marketing, LLC and Enterprise Crude Oil LLC of \$56.5 million and \$36.5 million, respectively, which are reflected in accounts receivable — oil and natural gas in the accompanying consolidated balance sheets.

*Derivative counterparties.* The Company uses credit and other financial criteria to evaluate the credit standing of, and to select, counterparties to its derivative instruments. The Company's Credit Facility requires that the senior unsecured debt ratings of the Company's derivative counterparties be (i) not less than either A- by Standard & Poor's Rating Group rating system or A3 by Moody's Investors Service, Inc. rating system or (ii) a lender under the Company's Credit Facility. At December 31, 2013 and 2012, the counterparties with whom the Company had outstanding derivative contracts met or exceeded these criteria. Although the Company does not obtain collateral or otherwise secure the fair value of its derivative instruments, management believes the associated credit risk is mitigated by the Company's credit risk policies and

## **Concho Resources Inc.**

# Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

procedures and by the criteria of the Company's Credit Facility.

#### Note M. Related party transactions

The following tables summarize charges incurred with and payments made to the Company's related parties and reported in the consolidated statements of operations, as well as outstanding payables included in the consolidated balance sheets for the periods presented:

Years Ended December 31,				•	
	2013		2012		2011
\$	7,255	\$	2,444	\$	721
\$	43	\$	77	\$	-
\$	865	\$	251	\$	250
			Decem 2013	ber 3	1, 2012
iny (b)	)	\$	-	\$	185
	\$	<b>2013</b> \$ 7,255 \$ 43	2013 \$ 7,255 \$ \$ 43 \$ \$ 865 \$	2013       2012         \$       7,255       \$       2,444         \$       43       \$       77         \$       865       \$       251         Decem       2013	2013       2012         \$       7,255       \$       2,444       \$         \$       43       \$       77       \$         \$       865       \$       251       \$         December 3       2013

(a) Royalties paid on certain properties to a partnership of which a director of the Company is the general partner and owns a 3.5 percent partnership interest.

(b) Payments made to a director and certain officers who directly own overriding royalty interests in properties owned by the Company.

(c) On June 30, 2009, Steven L. Beal, the Company's then-president and chief operating officer, retired from such positions. On June 9, 2009, the Company entered into a consulting agreement (the "Consulting Agreement") with Mr. Beal, under which Mr. Beal began serving as a consultant to the Company on July 1, 2009. During the term of the consulting relationship, Mr. Beal received a consulting fee of \$20,000 per month and a monthly reimbursement for his medical and dental coverage costs. In August 2013, the Company and Mr. Beal mutually terminated the Consulting Agreement in exchange for the payment to Mr. Beal of \$720,000, which termination and payment were approved by the disinterested members of the Company's Board of Directors.

In June 2013, in connection with the tender offer for the 8.625% Notes, certain directors and officers received an aggregate amount of approximately \$1.3 million for the 8.625% Notes they owned. The tender offer was approved by the disinterested members of the Company's Board of Directors.

## **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

#### Note N. Discontinued operations

In December 2012, the Company closed the sale of certain of its non-core assets for cash consideration of approximately \$503.1 million, which resulted in a pre-tax gain of approximately \$0.9 million. As a result of post-closing adjustments during the year ended December 31, 2013, the Company made a positive adjustment to gain (loss) on disposition of assets of approximately \$19.6 million. The Company reflected the results of operations of this divestiture as discontinued operations, rather than as a component of continuing operations.

In March 2011, the Company sold its Bakken assets for cash consideration of approximately \$195.9 million. The Company recognized a pre-tax gain on the disposition of assets in discontinued operations of approximately \$135.9 million.

The Company reflected the result of operations of these divestitures as discontinued operations, rather than as a component of continuing operations. The following table represents the components of the Company's discontinued operations for the years ended December 31, 2013, 2012 and 2011:

(in thousands)	2013	Years Ended December 31, 2012			2011	
Operating revenues:						
Oil sales	\$ -	\$	101,359	\$	111,890	
Natural gas sales	-		18,578		19,830	
Total operating revenues	-		119,937		131,720	
<b>Operating costs and expenses:</b>						
Oil and natural gas production	-		34,270		31,724	
Exploration and abandonments	-		334		385	
Depreciation, depletion and						
amortization (a)	-		30,140		30,462	
Accretion of discount on asset						
retirement obligations (a)	-		1,004		529	
General and administrative (b)	-		(2,493)		(2,264)	
Total operating costs and						
expenses	-		63,255		60,836	

Income from operations	-	56,682	70,884
Other income (expense):			
Gain (loss) on disposition of assets, net			
(a)	19,599	(18,704)	135,943
Income from discontinued operations before			
income taxes	19,599	37,978	206,827
Income tax benefit (expense):			
Current	(169)	(15,690)	(8,741)
Deferred (a)	(7,349)	1,171	(69,483)
Income from discontinued operations, net of			
tax	\$ 12,081	\$ 23,459	\$ 128,603

(a) Represents the significant non-cash components of discontinued operations.

(b) Represents the fees received from third-parties for operating oil and natural gas properties that were sold. The Company reflects these fees as a reduction of general and administrative expenses.

#### **Concho Resources Inc.**

#### Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

#### Note O. Net income per share

The Company uses the two-class method of calculating net income per share because certain of the Company's unvested share-based awards qualify as participating securities. Participating securities participate in income proportionate to the weighted average number of outstanding common shares, but are not assumed to participate in the Company's net losses because they are not contractually obligated to do so. Accordingly, allocations of earnings to participating securities are included in the Company's calculations of basic and diluted earnings per share from continuing operations, discontinued operations and net income attributable to common stockholders.

The following tables reconcile the Company's income from continuing operations, income from discontinued operations and net income attributable to common stockholders to the basic and diluted earnings used to determine the Company's income per share amounts for the years ended December 31, 2013, 2012 and 2011, respectively, under the two-class method:

## Year Ended December 31, 2013

(in thousands, except per share amounts)	Continuing Operations		Discontinued Operations		Total	
Income as reported	\$	238,922	\$	12,081	\$	251,003
Participating basic earnings		(2,610)		(132)		(2,742)
Basic income attributable to common stockholders		236,312		11,949		248,261
Reallocation of participating earnings		4		-		4
Diluted income attributable to common stockholders	\$	236,316	\$	11,949	\$	248,265
Income per common share:						
Basic	\$	2.28	\$	0.11	\$	2.39
Diluted	\$	2.28	\$	0.11	\$	2.39

# Year Ended December 31, 2012

(in thousands, except per share amounts)	Continuing Operations		Discontinued Operations		Total	
Income as reported	\$	408,230	\$	23,459	\$	431,689
Participating basic earnings		-		-		-
Basic income attributable to common stockholders		408,230		23,459		431,689
Reallocation of participating earnings		-		-		-
Diluted income attributable to common stockholders	\$	408,230	\$	23,459	\$	431,689
Income per common share:						
Basic	\$	3.96	\$	0.22	\$	4.18
Diluted	\$	3.93	\$	0.22	\$	4.15

## **Concho Resources Inc.**

# Notes to Consolidated Financial Statements

# December 31, 2013, 2012 and 2011

# Year Ended December 31, 2011

(in thousands, except per share amounts)	Continuing Operations		Discontinued Operations		Total	
Income as reported	\$	419,534	\$	128,603	\$	548,137
Participating basic earnings		-		-		-
Basic income attributable to common stockholders		419,534		128,603		548,137
Reallocation of participating earnings		-		-		-
Diluted income attributable to common stockholders	\$	419,534	\$	128,603	\$	548,137
Income per common share:						
Basic	\$	4.09	\$	1.25	\$	5.34
Diluted	\$	4.05	\$	1.23	\$	5.28

#### **Concho Resources Inc.**

# Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

The following table is a reconciliation of the basic weighted average common shares outstanding to diluted weighted average common shares outstanding for the years ended December 31, 2013, 2012 and 2011:

		Years	: 31,	
(in thousands)		2013	2012	2011
Weighted average commo	n shares outstanding:			
Basic		103,744	103,190	102,581
	Dilutive common stock options	165	354	577
	Dilutive restricted stock	-	428	495
	Dilutive performance units	4	-	-
Diluted		103,913	103,972	103,653

The following table is a summary of the common stock options, restricted stock and performance units, which were not included in the computation of diluted net income per share, as inclusion of these items would be antidilutive:

	Year	· 31,		
(in thousands)	2013	2012	2011	
Number of antidilutive common shares:				
Antidilutive common stock options	-	-	-	
Antidilutive restricted stock	9	95	27	
Antidilutive performance units	83	-	-	

#### Note P. Other current liabilities

The following table provides the components of the Company's other current liabilities at December 31, 2013 and 2012:

		ember 31	31,		
(in thousands)		2013		2012	
Other current liabilities:					
	\$				
Accrued production costs		48,196	\$	52,825	
Payroll related matters		28,498		16,365	
Accrued interest		70,000		64,304	
Asset retirement obligations		4,481		3,308	
Other		5,425		23,538	
	\$				
Other current liabilities		156,600	\$	160,340	

#### Notes to Consolidated Financial Statements

December 31, 2013, 2012 and 2011

#### Note Q. Subsidiary guarantors

Certain of the Company's wholly-owned and controlled subsidiaries have fully and unconditionally guaranteed the Company's senior notes. The indentures governing the Company's senior notes provide that the guarantees of its subsidiary guarantors will be released in certain customary circumstances including (i) in connection with any sale, exchange or other disposition, whether by merger, consolidation or otherwise, of the capital stock of that guarantor to a person that is not the Company or a restricted subsidiary of the Company, such that, after giving effect to such transaction, such guarantor would no longer constitute a subsidiary of the Company, (ii) in connection with any sale, exchange or other disposition (other than a lease) of all or substantially all of the assets of that guarantor to a person that is not the Company or a restricted subsidiary of the Company, (ii) upon the merger of a guarantor into the Company or any other guarantor or the liquidation or dissolution of a guarantor, (iv) if the Company designates any restricted subsidiary that is a guarantor to be an unrestricted subsidiary in accordance with the indenture, (v) upon legal defeasance or satisfaction and discharge of the indenture and (vi) upon written notice of such release or discharge by the Company to the trustee following the release or discharge or release by or as a result of payment under such guarantee.

See Note I for a summary of the Company's senior notes. In accordance with practices accepted by the SEC, the Company has prepared condensed consolidating financial statements in order to quantify the assets, results of operations and cash flows of such subsidiaries as subsidiary guarantors. One of the entities included in the Company's consolidated financial statements was formed to effectuate a tax-free exchange of assets. The third-party conveyed ownership to the Company upon completion of the tax-free exchange process. This entity did not guarantee the Company's senior notes until the conveyance was completed and is referred to as a "Non-Guarantor Subsidiary" in the tables below.

The following condensed consolidating balance sheets at December 31, 2013 and 2012, condensed consolidating statements of operations and consolidating condensed statements of cash flows for the years ended December 31, 2013, 2012 and 2011, present financial information for Concho Resources Inc. as the Parent on a stand-alone basis (carrying any investments in subsidiaries under the equity method), financial information for the subsidiary guarantors on a stand-alone basis (carrying any investment in non-guarantor subsidiaries under the equity method), financial information for the subsidiary non-guarantor on a stand-alone basis and the consolidation and elimination entries necessary to arrive at the information for the Company on a consolidated basis. All current and deferred income taxes are recorded on Concho Resources Inc., as the subsidiaries are flow-through entities for income tax purposes. The subsidiary guarantors and subsidiary non-guarantor are not restricted from making distributions to the Company.

# Notes to Consolidated Financial Statements

### December 31, 2013, 2012 and 2011

# Condensed Consolidating Balance Sheet December 31, 2013

(in thousands)				Subsidiary Guarantors		Consolidating Entries		Total
ASSETS Accounts receivable - related								
parties	\$	6,115,554	\$	1,261,844	\$	(7,377,398)	\$	-
Other current assets	Ŷ	39,108	Ŷ	481,767	Ŷ	-	Ŷ	520,875
Oil and natural gas properties,				,				8,831,265
net		-		8,831,265		-		, ,
Property and equipment, net		-		114,783		-		114,783
Investment in subsidiaries		3,896,741		-		(3,896,741)		-
Other long-term assets		74,013		50,228		-		124,241
		10,125,416		10,739,887				9,591,164
Total assets	\$		\$		\$	(11,274,139)	\$	
LIABILITIES AND EQUITY Accounts payable - related								
parties	\$	1,261,844	\$	6,115,554	\$	(7,377,398)	\$	-
Other current liabilities		126,461		630,407		-		756,868
Other long-term liabilities								1,445,926
		1,348,741		97,185		-		
Long-term debt								3,630,421
		3,630,421		-		-		
Equity								3,757,949
		3,757,949		3,896,741		(3,896,741)		
Total liabilities and	<b>.</b>	10,125,416	<b>.</b>	10,739,887	¢		<b>.</b>	9,591,164
equity	\$		\$		\$	(11,274,139)	\$	

# Condensed Consolidating Balance Sheet December 31, 2012

(in thousands)	Parent Issuer		Subsidiary Guarantors	Consolidating Entries	Total	
ASSETS						
Accounts receivable - related		5,839,995				
parties	\$		\$	2,416,697	\$ (8,256,692)	\$ -
Other current assets		46,737		412,145	-	458,882
Oil and natural gas properties,						7,890,283
net		-		7,890,283	-	
Property and equipment, net		-		103,141	-	103,141
		3,146,918				
Investment in subsidiaries				-	(3,146,918)	-
Other long-term assets		80,378		56,753	-	137,131
Total assets		9,114,028		10,879,019		8,589,437
	\$		\$		\$ (11,403,610)	\$
LIABILITIES AND EQUITY						
Accounts payable - related		1,271,563				
parties	\$		\$	6,985,314	\$ (8,256,692)	\$ 185
Other current liabilities		76,496		663,405	-	739,901
		1,198,670				1,282,052
Other long-term liabilities				83,382	-	
C		3,101,103				3,101,103
Long-term debt				-	-	
C		3,466,196				3,466,196
Equity				3,146,918	(3,146,918)	
Total liabilities and		9,114,028		10,879,019		8,589,437
equity	\$		\$		\$ (11,403,610)	\$ 
			F-43	2		

# Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

# Condensed Consolidating Statement of Operations For the Year Ended December 31, 2013

(in thousands)	Parent Issuer	Subsidiary Guarantors		Consolidating Entries		Total
Total operating revenues	\$ -	\$	2,319,919	\$	-	\$ 2,319,919
Total operating costs and						
expenses	(125,924)		(1,576,558)		-	(1,702,482)
Income (loss) from						
operations	(125,924)		743,361		-	617,437
Interest expense	(218,581)		-		-	(218,581)
Loss on extinguishment of						
debt	(28,616)		-		-	(28,616)
Other, net	749,878		(13,136)		(749,823)	(13,081)
Income before						
income taxes	376,757		730,225		(749,823)	357,159
Income tax expense	(118,237)		-		-	(118,237)
Income from						
continuing operations	258,520		730,225		(749,823)	238,922
Income (loss) from						
discontinued operations, net of						
tax	(7,517)		19,598		-	12,081
Net income	\$ 251,003	\$	749,823	\$	(749,823)	\$ 251,003

# Condensed Consolidating Statement of Operations For the Year Ended December 31, 2012

(in thousands)	Parent Issuer	Subsidiary Guarantors	Subsidiar Non-Guaran		lidating tries	Total
Total operating revenues	\$ -	\$1,812,472	\$ 7,342		\$ -	\$ 1,819,814
Total operating costs and expenses Income from	126,482	(1,090,013) 722,459	(5,720)	)	-	(969,251)
operations	126,482	122,737	1,622		-	850,563

Interest expense	(182,705)	-	-	-	(182,705)
Other, net	753,472	(3,148)	(6,043)	(752,868)	(8,587)
Income (loss)					
before income		719,311			
taxes	697,249		(4,421)	(752,868)	659,271
Income tax expense	(251,041)	-	-	-	(251,041)
Income (loss)					
from continuing		719,311			
operations	446,208		(4,421)	(752,868)	408,230
Income (loss) from					
discontinued operations,					
net of tax		37,978			
	(14,519)		-	-	23,459
Net income (loss)		\$ 757,289	\$		
	\$ 431,689		(4,421)	\$ (752,868)	\$ 431,689

# Condensed Consolidating Statement of Operations For the Year Ended December 31, 2011

(in thousands)	Parent Issuer	Subsidiary Guarantors	Consolidating Entries	Total
	\$	1,617,771		
Total operating revenues	-	\$	\$ -	\$ 1,617,771
Total operating costs and expenses	(23,721)	(790,382)	-	(814,103)
Income (loss) from operations		827,389		
	(23,721)		-	803,668
Interest expense	(118,360)	-	-	(118,360)
_	1,030,242			
Other, net		(4,074)	(1,030,142)	(3,974)
Income before income taxes	888,161	823,315		
			(1,030,142)	681,334
Income tax expense	(261,800)	-	-	(261,800)
Income from continuing	626,361	823,315		
operations			(1,030,142)	419,534
Income (loss) from discontinued		206,827		
operations, net of tax	(78,224)		-	128,603
Net income	\$ 548,137	1,030,142		-
		\$	\$ (1,030,142)	\$ 548,137

# Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

### Condensed Consolidating Statement of Cash Flows For the Year Ended December 31, 2013

(in thousands)	Parent Issuer	Subsidiary Guarantors	Consolidating Entries	Total
Net cash flows provided by (used in) operating		1,849,151		1,362,020
activities	(\$87,131)	\$	\$ -	\$
Net cash flows used in investing activities	(32,341)	(1,864,453)	-	(1,896,794)
	519,472	12,443		531,915
Net cash flows provided by financing activities			-	
Net decrease in cash and cash equivalents	-	(2,859)	-	(2,859)
Cash and cash equivalents at beginning of		2,880		2,880
period	-		-	
Cash and cash equivalents at end of period	\$ -	\$ 21	\$ -	\$ 21

### Condensed Consolidating Statement of Cash Flows For the Year Ended December 31, 2012

(in thousands)	Parent Issuer	Subsidiary Guarantors	Subsidiary Non-Guarantor	Consolidating Entries Total
Net cash flows provided by (used in)		2,278,647		1,237,478
operating activities Net cash flows provided by (used in)	\$ (1,044,006)		\$ 2,837 \$	
investing activities Net cash flows provided by (used in)	23,536	(1,720,242)	(543,738)	- (2,240,444)
financing activities Net increase in	1,020,470	(555,867)	540,901	1,005,504
cash and cash equivalents Cash and cash	-	2,538	-	2,538
equivalents at	-	342	-	- 342

beginning of period Cash and cash								
equivalents at end of period								2,880
···· ·· ·· ·· ·· ·· ··	\$	-	\$ 2,880	\$	-	\$	-	\$ _,

# Condensed Consolidating Statement of Cash Flows For the Year Ended December 31, 2011

(in thousands)	Parent Issuer	Subsidiary Guarantor	onsolidating Entries		Total
Net cash flows provided by (used in) operating		1,545,449		1,	199,458
activities	\$(345,991)	\$	\$ -	\$	
Net cash flows used in investing activities	(79,046)	(1,572,372)	-	(1,6	51,418)
	424,991	26,927		4	451,918
Net cash flows provided by financing activities			-		
Net increase (decrease) in cash and cash equivalents	(46)	4	-		(42)
Cash and cash equivalents at beginning of period	46	338	-		384
Cash and cash equivalents at end of period	\$ -	\$ 342	\$ -	\$	342

#### **Concho Resources Inc.**

# Notes to Consolidated Financial Statements

#### December 31, 2013, 2012 and 2011

Note R. Subsequent events

*New commodity derivative contracts.* After December 31, 2013, the Company entered into the following additional oil basis swaps and natural gas price swaps to hedge additional amounts of the Company's estimated future production:

		First uarter	Second Quarter		Third Juarter	_	Fourth Juarter		Total
Oil Basis Swaps: (a) 2014:									
2017.						1.	,748,000	4	,409,000
Volume (Bbl)		-	637,000	2,0	024,000	,	,,		, ,
Price per Bbl	\$	-	\$ (1.88)	\$	(1.50)	\$	(1.45)	\$	(1.54)
Natural Gas Swaps: (b) 2014:									
								1	,359,000
Volume (MMBtu)	35	1,000	364,000	3	68,000	2	76,000		
Price per MMBtu	\$	4.35	\$ 4.35	\$	4.35	\$	4.35	\$	4.35

(a) The basis differential price is between Midland – WTI and Cushing – WTI.

(b) The index prices for the natural gas price swaps are based on the NYMEX – Henry Hub last trading day futures prices.

# **Unaudited Supplementary Data**

#### December 31, 2013, 2012 and 2011

# **Capitalized costs**

	December 31,						
(in thousands)		2013		2012			
Oil and natural gas properties:							
Proved	\$	10,182,953	\$	8,402,154			
Unproved		1,032,420		1,053,445			
Less: accumulated depletion		(2,384,108)		(1,565,316)			
Net capitalized costs for oil and natural gas properties	\$	8,831,265	\$	7,890,283			

#### Costs incurred for oil and natural gas producing activities (a)

	Years Ended December 31,							
(in thousands)	2013	2012	2011					
Property acquisition costs:								
Proved	\$ 11,499	\$ 857,836	\$ 163,658					
Unproved	85,538	441,042	361,321					
Exploration	1,029,793	781,174	562,679					
Development	738,430	741,206	744,481					
Total costs incurred for oil and natural gas properties	\$ 1,865,260	\$ 2,821,258	\$ 1,832,139					

(a) The costs incurred for oil and natural gas producing activities includes the following amounts of asset retirement obligations:

	Years Ended December 31,					
(in thousands)	2013	2012	2011			

Exploration costs Development costs Total asset retirement	\$	2,672 9,467	\$ 2,611 15,536	\$ 2,184 11,824
obligations	\$	12,139	\$ 18,147	\$ 14,008
	F-47			

**Unaudited Supplementary Data** 

December 31, 2013, 2012 and 2011

### **Reserve Quantity Information**

The following information represents estimates of the Company's proved reserves as of December 31, 2013. The pricing that was used for estimates of the Company's reserves as of December 31, 2013 was based on SEC pricing of \$93.42 per Bbl West Texas Intermediate posted oil price and \$3.67 per MMBtu Henry Hub spot natural gas price. See table below.

Subject to limited exceptions, proved undeveloped reserves may only be booked if they relate to wells scheduled to be drilled within five years of the date of booking. This rule limited, and may continue to limit, the Company's potential to record additional proved undeveloped reserves as it pursues its drilling program, particularly as it develops its significant acreage in the Permian Basin of Southeast New Mexico and West Texas. Moreover, the Company may be required to write down its proved undeveloped reserves if it does not drill on those reserves with the required five-year timeframe. The Company does not have any proved undeveloped reserves which have remained undeveloped for five years or more.

The Company's proved oil and natural gas reserves are all located in the United States, primarily in the Permian Basin of Southeast New Mexico and West Texas. All of the estimates of the proved reserves at December 31, 2013, 2012 and 2011 are based on reports prepared by Cawley, Gillespie & Associates, Inc. and Netherland, Sewell & Associates, Inc., independent petroleum engineers. Proved reserves were estimated in accordance with the guidelines established by the SEC and the FASB.

The following table summarizes the prices utilized in the reserve estimates for 2013, 2012 and 2011. Commodity prices utilized for the reserve estimates were adjusted for location, grade and quality are as follows:

	2013	December 31, 2012			2011	
Prices utilized in the reserve estimates before adjustments: Oil per Bbl	\$ 93.42	\$	91.21	\$	92.71	

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Gas per MMBtu	\$	3.67	\$	2.76	\$	4.12		

Oil and natural gas reserve quantity estimates are subject to numerous uncertainties inherent in the estimation of quantities of proved reserves and in the projection of future rates of production and the timing of development expenditures. The accuracy of such estimates is a function of the quality of available data and of engineering and geological interpretation and judgment. Results of subsequent drilling, testing and production may cause either upward or downward revision of previous estimates. Further, the volumes considered to be commercially recoverable fluctuate with changes in prices and operating costs. The Company emphasizes that reserve estimates are inherently imprecise and that estimates of new discoveries are more imprecise than those of currently producing oil and natural gas properties. Accordingly, these estimates are expected to change as additional information becomes available in the future.

### **Unaudited Supplementary Data**

December 31, 2013, 2012 and 2011

The following table provides a rollforward of the total proved reserves for the years ended December 31, 2013, 2012 and 2011, as well as proved developed and proved undeveloped reserves at the beginning and end of each respective year. Oil and condensate volumes are expressed in MBbls and natural gas volumes are expressed in MMcf.

	Oil and	2013 Natural		Oil and	2012 Natural		Oil and	2011 Natural	
	Condensate	Gas	Total	Condensate	Gas	Total	Condensate	Gas	Total
	(MBbls)	(MMcf)	(MBoe)	(MBbls)	(MMcf)	(MBoe)	(MBbls)	(MMcf)	(MBoe)
<b>Total Proved</b>									
Reserves:									
Balance, January	252 500	1,042,079		220.200	200 <b>2</b> 40	206 501	011.400		202.452
1 Durchesses of	273,508		447,188	238,296	889,349	386,521	211,423	672,174	323,452
Purchases of minerals-in-place Sales of	889	4,016	1,558	30,269	157,264	56,480	6,631	35,691	12,579
minerals-in-place	-	-	-	(21,467)	(82,824)	(35,271)	(6,591)	(10,596)	(8,357)
Extensions and				<pre></pre>	(- )- /	() · /	(-) /	(	(-))
discoveries (a)	72,025	199,886	105,339	60,358	189,371	91,920	51,517	209,827	86,488
Revisions of previous									
estimates	(17,914)	2,313	(17,529)	(15,945)	(40,490)	(22,694)	(9,992)	35,967	(3,997)
Production	(17,714) (21,126)	(75,054)	(33,635)		(70,591)	(22,0)4)	(14,692)	(53,714)	(23,644)
Balance,	(21,120)	1,173,240	(33,035)	(10,005)	1,042,079		(17,072)	(55,71-7)	(23,077)
December 31	307,382	1,1,2,2.0	502,921	273,508	1,0 .2,0 . 2	447,188	238,296	889,349	386,521
Proved									
Developed									
<b>Reserves:</b> January 1	160,936	665,419	271,839	143,912	552,100	235,929	115,439	414,491	184,521
December 31	160,936	665,419 742,417	303,255	143,912	552,100 665,419	233,929 271,839	143,912	414,491 552,100	184,321 235,929
December 51	179,520	/42,41/	303,233	100,930	003,417	2/1,037	143,712	332,100	233,929
Proved Undeveloped									

Reserves:

January 1	112,572	376,660	175,349	94,384	337,249	150,592	95,984	257,683	138,931
December 31	127,862	430,823	199,666	112,572	376,660	175,349	94,384	337,249	150,592

(a) The 2013, 2012 and 2011 extensions and discoveries included 75,269, 47,506, and 55,444 MBoe, respectively, related to additions from the Company's infill drilling activities.

#### Standardized Measure of Discounted Future Net Cash Flows

The standardized measure of discounted future net cash flows is computed by applying the 12-month unweighted average of the first-day-of-the-month pricing for oil and natural gas (with consideration of price changes only to the extent provided by contractual arrangements) to the estimated future production of proved oil and natural gas reserves less estimated future expenditures (based on year-end costs) to be incurred in developing and producing the proved reserves, discounted using a rate of 10 percent per year to reflect the estimated timing of the future cash flows. Future income taxes are calculated by comparing undiscounted future cash flows to the tax basis of oil and natural gas properties plus available carryforwards and credits and applying the current tax rates to the difference.

Discounted future cash flow estimates like those shown below are not intended to represent estimates of the fair value of oil and natural gas properties. Estimates of fair value would also consider probable and possible reserves, anticipated future oil and natural gas prices, interest rates, changes in development and production costs and risks associated with future production. Because of these and other considerations, any estimate of fair value is necessarily subjective and imprecise.

# **Unaudited Supplementary Data**

### December 31, 2013, 2012 and 2011

The following table provides the standardized measure of discounted future net cash flows at December 31, 2013, 2012 and 2011:

		December 31,				
(in thousands)		2013		2012		2011
Oil and gas producing activities:						
Future cash inflows	\$	34,428,001	\$	30,788,562	\$	28,599,470
Future production costs		(10,180,985)		(8,918,568)		(7,904,514)
Future development and						
abandonment costs (a)		(3,808,507)		(3,212,756)		(2,583,890)
Future income tax expense		(6,304,087)		(5,688,745)		(5,818,810)
Future net cash flows		14,134,422		12,968,493		12,292,256
10% annual discount factor		(7,889,987)		(7,180,420)		(6,591,116)
Standardized measure of						
discounted future net cash						
flows	\$	6,244,435	\$	5,788,073	\$	5,701,140

Includes \$173.5 million, \$154.0 million and \$116.3 million of undiscounted asset retirement cash outflow estimated at December 31, 2013, 2012 and 2011, respectively, using current estimates of future abandonment costs less salvage values. See note E for corresponding information regarding the Company's discounted asset retirement obligations.

# **Changes in Standardized Measure of Discounted Future Net Cash Flows**

The following table provides a rollforward of the standardized measure of discounted future net cash flows for the years ended December 31, 2013, 2012 and 2011:

Years Ended December 31,

(in thousands)		2013		2012	2011					
Oil and natural gas producing activities:										
Purchases of minerals-in-place	\$	19,331	\$	875,992	\$	240,075				
Sales of minerals-in-place		-		(614,183)		(210,413)				
Extensions and discoveries		2,036,404		1,881,067		1,788,432				
Net changes in prices and										
production costs		286,771		(601,626)		1,441,317				
Oil and natural gas sales, net of										
production costs		(1,864,483)		(1,561,738)		(1,439,838)				
Changes in future development										
costs		155,489		100,669		(112,776)				
Revisions of previous quantity										
estimates		(390,472)		(526,092)		(102,699)				
Accretion of discount		833,226		888,804		618,589				
Changes in production rates, timing										
and other		(373,778)		(515,732)		116,113				
Change in present value of future										
net revenues		702,488		(72,839)		2,338,800				
Net change in present value of										
future income taxes		(246,126)		159,772		(813,790)				
		456,362		86,933		1,525,010				
Balance, beginning of year		5,788,073		5,701,140		4,176,130				
Balance, end of year	\$	6,244,435	\$	5,788,073	\$	5,701,140				
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# **Unaudited Supplementary Data**

#### December 31, 2013, 2012 and 2011

# **Selected Quarterly Financial Results**

The following table provides selected quarterly financial results for the years ended December 31, 2013 and 2012:

		Quarter							
(in thousands, except per share data)		First		Second		Third		Fourth	
Year ended December 31, 2013:									
Total operating revenues Operating costs and expenses (excluding gains (losses) on derivatives not	\$	472,127	\$	562,786	\$	652,920	\$	632,086	
designated as hedges) Gains (losses) on derivatives not		(332,359)		(412,155)		(374,258)		(460,058)	
designated as hedges		(59,017)		70,324		(168,610)		33,651	
Income from operations	\$	80,751	\$	220,955	\$	110,052	\$	205,679	
Income (loss) from discontinued									
operations, net of tax	\$	12,534	\$	(453)	\$	-	\$	-	
Net income	\$	30,093	\$	84,700	\$	30,421	\$	105,789	
Net income per common share - Basic	\$	0.29	\$	0.81	\$	0.29	\$	1.01	
Net income per common share - Diluted	\$	0.29	\$	0.81	\$	0.29	\$	1.01	
Year ended December 31, 2012:									
Total operating revenues Operating costs and expenses (excluding gains (losses) on derivatives not	\$	473,784	\$	403,161	\$	465,343	\$	477,526	
designated as hedges) Gains (losses) on derivatives not		(243,639)		(263,189)		(279,643)		(310,223)	
designated as hedges		(158,093)		403,050		(135,415)		17,901	

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Income from operations	\$	72,052	\$	543,022	\$ 50,285	\$ 185,204
Income (loss) from discontinued operations, net of tax	\$	9,785	\$	10,416	\$ 9,159	\$ (5,901)
Net income	\$	31,117	\$	319,297	\$ 5,988	\$ 75,287
Net income per common share - Basic	\$	0.30	\$	3.10	\$ 0.06	\$ 0.73
Net income per common share - Diluted	\$	0.30	\$	3.07	\$ 0.06	\$ 0.72
		F-51				

# **Index of Exhibits**

Exhibit Number

3.1	Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on Augus
3.2	Second Amended and Restated Bylaws of Concho Resources Inc., as amended November 7, 2012 (filed as Exhibit
4.1	Specimen Common Stock Certificate (filed as Exhibit 4.1 to the Company's Annual Report on Form 10-K on Febr
4.2	Indenture, dated September 18, 2009, between Concho Resources Inc., the subsidiary guarantors named therein, an
	reference).
4.3	First Supplemental Indenture, dated September 18, 2009, between Concho Resources Inc., the subsidiary guaranto
	incorporated herein by reference).
4.4	Second Supplemental Indenture, dated November 3, 2010, between Concho Resources Inc., the subsidiary guarant
	S-3 on December 7, 2010, and incorporated herein by reference).
4.5	Third Supplemental Indenture, dated December 14, 2010, between Concho Resources Inc., the subsidiary guarantee
	incorporated herein by reference).
4.6	Fourth Supplemental Indenture, dated May 23, 2011, between Concho Resources Inc., the subsidiary guarantors needed.
	by reference).
4.7	Fifth Supplemental Indenture, dated December 12, 2011, between Concho Resources Inc., the subsidiary guaranto
	incorporated herein by reference).
4.8	Sixth Supplemental Indenture, dated March 12, 2012, between Concho Resources Inc., the subsidiary guarantors n
1.0	herein by reference).
4.9	Seventh Supplemental Indenture, dated August 17, 2012, between Concho Resources Inc., the subsidiary guaranto
4.10	herein by reference).
4.10	Eighth Supplemental Indenture, dated June 3, 2013, between Concho Resources Inc., the subsidiary guarantors nat
4 1 1	reference).
4.11	Form of 7.0% Senior Notes due 2021 (included in Exhibit 4.1 to the Company's Current Report on Form 8-K on I
4.12	Form of 6.5% Senior Notes due 2022 (included in Exhibit 4.1 to the Company's Current Report on Form 8-K on N
4.13	Form of 5.5% Senior Notes due 2022 (included in Exhibit 4.2 to the Company's Current Report on Form 8-K on N
4.14	Form of 5.5% Senior Notes due 2023 (included in Exhibit 4.1 to the Company's Current Report on Form 8-K on A
10.1	** Separation and Release Agreement dated January 2, 2013, between Concho Resources Inc. and Jack F. Harper (fil
10.2	** Form of Performance Unit Award Agreement (filed as Exhibit 10.1 to the Company's Current Report on Form 8-H
10.3	** Termination of Consulting Agreement dated August 14, 2013 by and between Concho Resources Inc. and Steven 1
10.4 10.5	** Consulting Agreement dated June 9, 2009, by and between Concho Resources Inc. and Steven L. Beal (filed as Ex ** Amonded and Postated Concho Poscureos Inc. 2006 Stock Incentive Plan (filed as Exhibit 10.1 to the Company's
	** Amended and Restated Concho Resources Inc. 2006 Stock Incentive Plan (filed as Exhibit 10.1 to the Company's ** Form of Nonstatutory Stock Option Agreement (filed as Exhibit 10.16 to the Company's Annual Report on Form
10.6 10.7	** Form of Restricted Stock Agreement (for officers) (filed as Exhibit 10.11 to the Company's Annual Report on Form
10.7	** Form of Restricted Stock Agreement (for employees) (filed as Exhibit 10.11 to the Company's Registration Staten
10.8	** Form of Restricted Stock Agreement (for non-officer employees) (filed as Exhibit 10.36 to the Company's Annua
10.10	** Form of Restricted Stock Agreement (for non-employee directors) (filed as Exhibit 10.18 to the Company's Annua
10.10	** Employment Agreement dated December 19, 2008, between Concho Resources Inc. and Timothy A. Leach (filed
10.11	** Employment Agreement dated December 19, 2008, between Concho Resources Inc. and E. Joseph Wright (filed a
10.12	** Employment Agreement dated December 19, 2008, between Concho Resources Inc. and Darin G. Holderness (file
10.15	** Employment Agreement dated December 19, 2008, between Concho Resources Inc. and Dath G. Holderness (Inc.
10.14	** Employment Agreement dated November 5, 2009, between Concho Resources Inc. and C. William Giraud (filed a
10.15	** Form of First Amendment to Employment Agreement between Concho Resources Inc. and each of Messrs, Leach

10.17 \*\* Form of Indemnification Agreement between Concho Resources Inc. and each of the officers and directors thereof

10.18 \*\* Indemnification Agreement, dated February 27, 2008, by and between Concho Resources, Inc. and William H. Ea

- 10.19 \*\* Indemnification Agreement, dated May 21, 2008, by and between Concho Resources, Inc. and Matthew G. Hyde (
- 10.20 \*\* Indemnification Agreement, dated August 25, 2008, by and between Concho Resources, Inc. and Darin G. Holder
- 10.21 \*\* Indemnification Agreement, dated November 5, 2009, by and between Concho Resources, Inc. and Mark B. Pucke
- 10.22 \*\* Indemnification Agreement, dated November 5, 2009, by and between Concho Resources, Inc. and C. William Gi
- \*\* Indemnification Agreement, dated January 10, 2012, between Concho Resources Inc. and Gary A. Merriman (filed
   Amended and Restated Credit Agreement, dated July 31, 2008, by and among Concho Resources Inc., JP Morgan
- 10.24 Amended and Restated Credit Agreement dated as of April 7, 2009, to the Amended and Restated Credit Agreement dated as of April 7, 2009, to the Amended and Restated Current Report on Form 8-K on April 9, 2009, and incorporated herein by reference).
- 10.26 Limited Consent and Waiver, dated September 4, 2009, to the Amended and Restated Credit Agreement dated Jul Report on Form 8-K on September 22, 2009, and incorporated herein by reference).
- 10.27 Second Amendment to Amended and Restated Credit Agreement, dated April 26, 2010, by and among Concho Reby reference).
- 10.28 Third Amendment to Amended and Restated Credit Agreement and Limited Waiver, dated June 16, 2010, among on June 18, 2010, and incorporated herein by reference).
- 10.29 Fourth Amendment to Amended and Restated Credit Agreement, dated October 7, 2010, among Concho Resource 2010, and incorporated herein by reference).
- 10.30 Fifth Amendment to Amended and Restated Credit Agreement and Limited Waiver, dated as of December 7, 2010 Form 8-K on December 10, 2010, and incorporated herein by reference).
- 10.31 Sixth Amendment to Amended and Restated Credit Agreement, dated as of April 25, 2011, among Concho Resour 2011, and incorporated herein by reference).
- 10.32 Seventh Amendment to Amended and Restated Credit Agreement, dated as of October 12, 2011, among Concho F October 14, 2011, and incorporated herein by reference).
- 10.33 Eighth Amendment to Amended and Restated Credit Agreement, dated as of April 12, 2012, among Concho Reso 2012, and incorporated herein by reference).
- 10.34 Ninth Amendment to Amended and Restated Credit Agreement, dated as of May 31, 2012, among Concho Resour and incorporated herein by reference).
- 10.35 Tenth Amendment to Amended and Restated Credit Agreement, dated as of October 26, 2012, among Concho Res 2012, and incorporated herein by reference).
- 10.36 Eleventh Amendment to Amended and Restated Credit Agreement, dated as of April 15, 2013, among Concho Re 2013, and incorporated herein by reference).
- 10.37Twelfth Amendment to Amended and Restated Credit Agreement, dated as of October 29, 2013, among Concho R29, 2013, and incorporated herein by reference).
- 10.38 Registration Rights Agreement dated February 27, 2006, among Concho Resources Inc. and the other signatories t
- 12.1 (a) Ratio of Earnings to Fixed Charges and Ratio of Earnings to Fixed Charges and Preferred Stock Dividends.
- 21.1 (a) Subsidiaries of Concho Resources Inc.
- 23.1 (a) Consent of Grant Thornton LLP.
- 23.2 (a) Consent of Netherland, Sewell & Associates, Inc.
- 23.3 (a) Consent of Cawley, Gillespie & Associates, Inc.
- 31.1 (a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 (a) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 (b)Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 (b)Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99.1 (a) Netherland, Sewell & Associates, Inc. Reserve Report.
- 99.2 (a) Cawley, Gillespie & Associates, Inc. Reserve Report.
- 101.INS (a) XBRL Instance Document.
- 101.SCH (a) XBRL Schema Document.
- 101.CAL(a) XBRL Calculation Linkbase Document.
- 101.DEF (a) XBRL Definition Linkbase Document.
- 101.LAB(a) XBRL Labels Linkbase Document.
- 101.PRE (a) XBRL Presentation Linkbase Document.

# **Index of Exhibits**

- (a) Filed herewith.
- (b) Furnished herewith.
- \*\* Management contract or compensatory plan or agreement