NV5 Global, Inc.
Form 10-Q
May 04, 2018

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from __________ to

Commission File Number 001-35849

NV5 Global, Inc.

(Exact name of registrant as specified in its charter)

Delaware	**45-3458017**
(State or other jurisdiction of incorporation or	**(I.R.S. Employer Identification No.)**

organization)

200 South Park Road, Suite 350 Hollywood, Florida	**33021**
(Address of principal executive offices)	**(Zip Code)**

(954) 495-2112

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer		Accelerated filer
Non-accelerated filer	(Do not check if a smaller reporting company)	Smaller reporting company
Emerging growth company		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of April 30, 2018, there were 10,987,777 shares outstanding of the registrant’s common stock, $0.01 par value.

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NV5 GLOBAL, INC.

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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

NV5 Global, Inc. and Subsidiaries

CONSOLIDATED BALANCE SHEETS

(UNAUDITED)

(in thousands, except share data)

	March 31, 2018	December 30, 2017
Assets		
Current assets:		
Cash and cash equivalents	$ *17,202*	$ *18,751*
Billed receivables, net	*76,566*	*70,686*
Unbilled receivables, net	*37,120*	*39,401*
Prepaid expenses and other current assets	*2,808*	*2,555*
Total current assets	*133,696*	*131,393*
Property and equipment, net	*9,975*	*8,731*
Intangible assets, net	*65,415*	*65,754*
Goodwill	*102,947*	*98,899*
Other assets	*996*	*1,003*
Total Assets	$ *313,029*	$ *305,780*
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	$ *16,867*	$ *18,373*
Accrued liabilities	*17,594*	*18,994*
Income taxes payable	*4,390*	*6,102*
Billings in excess of costs and estimated earnings on uncompleted contracts	*1,005*	*665*
Client deposits	*247*	*197*
Current portion of contingent consideration	*1,797*	*977*
Current portion of notes payable and other obligations	*12,406*	*11,127*
Total current liabilities	*54,306*	*56,435*
Contingent consideration, less current portion	*1,313*	*913*
Notes payable and other obligations, less current portion	*58,967*	*57,430*
Deferred income tax liabilities, net	*11,421*	*10,905*
Total liabilities	*126,007*	*125,683*

Commitments and contingencies		
Stockholders' equity:		
Preferred stock, $0.01 par value; 5,000,000 shares authorized, no shares issued and outstanding	-	-
Common stock, $0.01 par value; 45,000,000 shares authorized, 10,991,107 and 10,834,770 shares issued and outstanding as of March 31, 2018 and December 30, 2017, respectively	*110*	*108*
Additional paid-in capital	*128,585*	*125,954*
Retained earnings	*58,327*	*54,035*
Total stockholders' equity	*187,022*	*180,097*
Total liabilities and stockholders' equity	$*313,029*	$*305,780*

See accompanying notes to consolidated financial statements (unaudited).

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NV5 Global, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF NET INCOME AND COMPREHENSIVE INCOME

(UNAUDITED)

(in thousands, except share data)

	Three Months Ended	
	March 31, 2018	**April 1, 2017**
Gross revenues	$*94,534*	$*64,059*
Direct costs ***(excluding depreciation and amortization)*****:**		
Salaries and wages	*30,521*	*21,353*
Sub-consultant services	*13,460*	*7,950*
Other direct costs	*3,922*	*3,034*
Total direct costs	*47,903*	*32,337*
Gross Profit	*46,631*	*31,722*
Operating Expenses:		
Salaries and wages, payroll taxes and benefits	*25,458*	*18,647*
General and administrative	*7,534*	*5,429*
Facilities and facilities related	*3,542*	*2,624*
Depreciation and amortization	*3,796*	*2,501*
Total operating expenses	*40,330*	*29,201*
Income from operations	*6,301*	*2,521*
Interest expense	*(611*)	*(239*)
Income before income tax expense	*5,690*	*2,282*
Income tax expense	*(1,398*)	*(12*)
Net Income and Comprehensive Income	$*4,292*	$*2,270*
Earnings per share:		
Basic	$*0.42*	$*0.23*
Diluted	$*0.39*	$*0.21*
Weighted average common shares outstanding:		

Basic	*10,295,274*	*10,082,759*
Diluted	*10,913,315*	*10,719,331*

See accompanying notes to consolidated financial statements (unaudited).

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NV5 Global, Inc. and Subsidiaries

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(UNAUDITED)

(in thousands, except share data)

	Common Stock		**Additional Paid-In**	**Retained**	
	Shares	**Amount**	**Capital**	**Earnings**	**Total**
Balance, December 30, 2017	***10,834,770***	**$ *108***	**$ *125,954***	**$ *54,035***	**$*180,097***
Stock compensation	-	-	*1,136*	-	*1,136*
Restricted stock issuance, net	*7,714*	*1*	*(1*)	-	-
Stock issuance for acquisitions	*8,623*	-	*405*	-	*405*
Proceeds from exercise of warrants, net of costs	*140,000*	*1*	*1,091*	-	*1,092*
Net income	-	-	-	*4,292*	*4,292*
Balance, March 31, 2018	***10,991,107***	**$ *110***	**$ *128,585***	**$ *58,327***	**$*187,022***

See accompanying notes to consolidated financial statements (unaudited).

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NV5 Global, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

(in thousands)

	Three Months Ended March 31, 2018	April 1, 2017
Cash Flows From Operating Activities:		
Net income	$4,292	$2,270
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	3,796	2,501
Provision for doubtful accounts	324	138
Stock based compensation	1,136	753
Change in fair value of contingent consideration	-	21
Deferred income taxes	20	141
Changes in operating assets and liabilities, net of impact of acquisitions:		
Billed receivables	(4,354)	6,255
Unbilled receivables	2,409	(4,037)
Prepaid expenses and other assets	(216)	(787)
Accounts payable	(599)	(3,862)
Accrued liabilities	(1,934)	(3,430)
Income taxes payable	(1,712)	(134)
Billings in excess of costs and estimated earnings on uncompleted contracts	341	380
Client deposits	114	-
Net cash provided by operating activities	3,617	209
Cash Flows From Investing Activities:		
Cash paid for acquisitions (net of cash received from acquisitions)	(3,297)	-
Purchase of property and equipment	(1,125)	(388)
Net cash used in investing activities	(4,422)	(388)
Cash Flows From Financing Activities:		
Payments on notes payable	(1,621)	(1,578)
Payments of contingent consideration	(215)	(62)
Proceeds from exercise of unit warrant	1,092	-
Net cash used in financing activities	(744)	(1,640)

Net decrease in Cash and Cash Equivalents	*(1,549)*	*(1,819)*
Cash and cash equivalents – beginning of period	*18,751*	*35,666*
Cash and cash equivalents – end of period	$*17,202*	$*33,847*

See accompanying notes to consolidated financial statements (unaudited).

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NV5 Global, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

(in thousands)

	Three Months Ended March 31, 2018	April 1, 2017
Supplemental disclosures of cash flow information:		
Cash paid for interest	$*473*	$ *71*
Cash paid for income taxes	$*3,089*	$ -
Non-cash investing and financing activities:		
Contingent consideration (earn-out)	$*1,435*	$ -
Notes payable and other obligations issued for acquisitions	$*1,600*	$ -
Stock issuance for acquisitions	$*405*	$ -
Payment of contingent consideration and other obligations with common stock	$-	$ *62*

See accompanying notes to consolidated financial statements (unaudited).

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NV5 Global, Inc. and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(in thousands, except share data)

Note *1* - Organization and Nature of Business Operations

Business

NV5 Global, Inc. and its subsidiaries (collectively, the “Company” or *“NV5* Global”) is a provider of professional and technical engineering and consulting solutions to public and private sector clients in the infrastructure, energy, construction, real estate and environmental markets, operating nationwide and abroad in Macau, Shanghai, Hong Kong, and the UAE. The Company’s clients include the U.S. federal, state and local governments, and the private sector. *NV5* Global provides a wide range of services, including, but *not* limited to, planning, design, consulting, permitting, inspection and field supervision, testing inspection and certification, management oversight, forensic engineering, litigation support, condition assessment and compliance certification.

Note *2* - Summary of Significant Accounting Policies

Basis of Presentation and Principles of Consolidation

The consolidated financial statements of the Company are presented in U.S. dollars in conformity with accounting principles generally accepted in the United States (“U.S. GAAP”) and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) for reporting of interim financial information. Pursuant to such rules and regulations, certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted. The consolidated financial statements include the accounts of *NV5* Global, Inc. and those of its wholly owned subsidiaries. All intercompany

transactions and balances have been eliminated in consolidation.

In the opinion of management, the accompanying unaudited interim consolidated financial statements of the Company contain all adjustments necessary to present fairly the financial position and results of operations of the Company as of the dates and for the periods presented. Accordingly, these statements should be read in conjunction with the consolidated financial statements and notes contained in the Company's Annual Report on Form *10*-K for the year ended *December 30, 2017.* The accompanying consolidated balance sheet as of *December 30, 2017* has been derived from those financial statements. The results of operations and cash flows for the interim periods presented are *not* necessarily indicative of the results to be expected for any future interim period or for the full *2018* fiscal year.

Fiscal Year

The Company reports its financial results on a *52/53* week fiscal year ending on the Saturday closest to *December 31st* (whether or *not* in the following calendar year), with interim calendar quarters ending on the Saturday closest to the end of such calendar quarter (whether or *not* in the following calendar quarter).

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts in the consolidated financial statements and accompanying notes. These estimates and assumptions are based on management's most recent assessment of underlying facts and circumstances using the most recent information available. Actual results could differ significantly from these estimates and assumptions, and the differences could be material.

Estimates and assumptions are evaluated periodically and adjusted when necessary. The more significant estimates affecting amounts reported in the consolidated financial statements relate to the fair value estimates used in accounting for business combinations including the valuation of identifiable intangible assets and contingent consideration, fair value estimates in determining the fair value of the Company's reporting units for goodwill impairment assessment, revenue recognition, allowances for uncollectible accounts and provision for income taxes.

NV5 Global, Inc. and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(in thousands, except share data)

Concentration of Credit Risk

Trade receivable balances carried by the Company are comprised of accounts from a diverse client base across a broad range of industries and are *not* collateralized. However, approximately *31%* and *34%* of the Company's gross revenues for the *three* months ended *March 31, 2018* and *April 1, 2017,* respectively, are from California-based projects. The Company does *not* have any clients individually representing more than *10%* of gross revenues during the *three* months ended *March 31, 2018* and *April 1, 2017.* Furthermore, approximately *72%* and *73%* of the Company's accounts receivable as of *March 31, 2018* and *December 30, 2017,* respectively, are for public and quasi-public projects. Management continually evaluates the creditworthiness of these and future clients and provides for bad debt reserves as necessary.

Fair Value of Financial Instruments

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The *three* levels of valuation hierarchy are defined as follows:

Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company considers cash and cash equivalents, billed and unbilled receivables, accounts payable, income taxes payable, accrued liabilities and debt obligations to meet the definition of financial instruments. As of *March 31, 2018* and *December 30, 2017,* the carrying amount of cash and cash equivalents, billed and unbilled receivables, accounts payable, income taxes payable and accrued liabilities approximate their fair value due to the relatively short period of time between their origination and their expected realization or payment. The carrying amounts of debt obligations approximate their fair values as the terms are comparable to terms currently offered by local lending institutions for arrangements with similar terms to industry peers with comparable credit characteristics.

The Company applies the provisions of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") *805, Business Combinations*, in the accounting for its acquisitions, which requires recognition of the assets acquired and the liabilities assumed at their acquisition date fair values, separately from goodwill. Goodwill as of the acquisition date is measured as the excess of consideration transferred and the net of the acquisition date fair values of the tangible and identifiable intangible assets acquired and liabilities assumed. The allocation of the purchase price to identifiable intangible assets (customer relationships, customer backlog, trade name and non-compete) is based on valuations performed to determine the fair values of such assets as of the acquisition dates. Generally, the Company engages a *third*-party independent valuation specialist to assist in management's determination of fair values of tangible and intangible assets acquired and liabilities assumed. The fair values of earn-out arrangements are included as part of the purchase price of the acquired companies on their respective acquisition dates. The Company estimates the fair value of contingent earn-out payments as part of the initial purchase price and records the estimated fair value of contingent consideration as a liability on the consolidated balance sheet. Changes in the estimated fair value of contingent earn-out payments are included in General and Administrative expenses on the Consolidated Statements of Net Income and Comprehensive Income.

Several factors are considered when determining contingent consideration liabilities as part of the purchase price, including whether (i) the valuation of the acquisitions is *not* supported solely by the initial consideration paid, and the contingent earn-out formula is a critical and material component of the valuation approach to determining the purchase price; and (ii) the former owners of the acquired companies that remain as key employees receive compensation other than contingent earn-out payments at a reasonable level compared with the compensation of other key employees. The contingent earn-out payments are *not* affected by employment termination.

NV5 Global, Inc. and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(in thousands, except share data)

We review and re-assess the estimated fair value of contingent consideration liabilities on a quarterly basis, and the updated fair value could differ materially from the initial estimates. The Company measures contingent consideration recognized in connection with business combinations at fair value on a recurring basis using significant unobservable inputs classified within Level *3,* as defined in the accounting guidance. The Company uses a probability-weighted discounted cash flow approach as a valuation technique to determine the fair value of the contingent consideration liabilities on the acquisition date and at each reporting period. The significant unobservable inputs used in the fair value measurements are projections over the earn-out period, and the probability outcome percentages that are assigned to each scenario. Significant increases or decreases to either of these inputs in isolation could result in a significantly higher or lower liability with a higher liability capped by the contractual maximum of the contingent consideration liabilities. Ultimately, the liability will be equivalent to the amount paid, and the difference between the fair value estimate on the acquisition date and amount paid will be recorded in earnings (see Note *10*).

Goodwill and Intangible Assets

Goodwill is the excess of consideration paid for an acquired entity over the amounts assigned to assets acquired, including other identifiable intangible assets and liabilities assumed in a business combination. To determine the amount of goodwill resulting from a business combination, the Company performs an assessment to determine the acquisition date fair value of the acquired company’s tangible and identifiable intangible assets and liabilities.

Goodwill is required to be evaluated for impairment on an annual basis or whenever events or changes in circumstances indicate the asset *may* be impaired. An entity has the option to *first* assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than *not* that the fair value of a reporting unit is less than its carrying amount. These qualitative factors include: macroeconomic and industry conditions, cost factors, overall financial performance and other relevant entity-specific events. If the entity determines that this threshold is met, then performing the *two*-step quantitative impairment test is unnecessary. The *two*-step impairment test requires a comparison of the carrying value of the assets and liabilities associated with a reporting unit, including goodwill, with the fair value of the reporting unit. The Company determines fair value through multiple valuation techniques, and weights the results accordingly. *NV5* Global is required to make certain subjective and complex judgments in assessing whether an event of impairment of goodwill has occurred, including assumptions and estimates used to determine the fair value of its reporting units. If the carrying value of a reporting

unit exceeds the fair value of the reporting unit, the Company would calculate the implied fair value of its reporting unit goodwill as compared to the carrying value of its reporting unit goodwill to determine the appropriate impairment charge, if any. The Company has elected to perform its annual goodwill impairment review on *August 1* of each year. The Company conducts its annual impairment tests on the goodwill using the quantitative method of evaluating goodwill.

Identifiable intangible assets primarily include customer backlog, customer relationships, trade names and non-compete agreements. Amortizable intangible assets are amortized on a straight-line basis over their estimated useful lives and reviewed for impairment whenever events or changes in circumstances indicate that the assets *may* be impaired. If an indicator of impairment exists, the Company compares the estimated future cash flows of the asset, on an undiscounted basis, to the carrying value of the asset. If the undiscounted cash flows exceed the carrying value, *no* impairment is indicated. If the undiscounted cash flows do *not* exceed the carrying value, then impairment, if any, is measured as the difference between fair value and carrying value, with fair value typically based on a discounted cash flow model.

See Note *7* for further information on goodwill and identified intangibles.

Earnings per Share

Basic earnings per share is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. In accordance with the FASB ASC *260, Earnings per Share*, the effect of potentially dilutive securities is *not* considered during periods of loss or if the effect is anti-dilutive. The weighted average number of shares outstanding in calculating basic earnings per share for the *three* months ended *March 31, 2018* and *April 1, 2017* exclude *570,677* and *441,237* non-vested restricted shares, respectively, issued since *2010.* These non-vested restricted shares are *not* included in basic earnings per share until the vesting requirement is met. The weighted average number of shares outstanding in calculating diluted earnings per share for the *three* months ended *March 31, 2018* and *April 1, 2017* includes, if outstanding, non-vested restricted shares and units, issuable shares related to acquisitions, and the warrants associated with the Company's initial public offering. In calculating diluted earnings per share for the *three* months ended *March 31, 2018* and *April 1, 2017,* there were *no* potentially anti-dilutive securities.

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NV5 Global, Inc. and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(in thousands, except share data)

The following table represents a reconciliation of the net income and weighted average shares outstanding for the calculation of basic and diluted earnings per share for the *three* months ended *March 31, 2018* and *April 1, 2017:*

	Three Months Ended	
	March 31, 2018	**April 1, 2017**
Numerator:		
Net income – basic and diluted	$*4,292*	$*2,270*
Denominator:		
Basic weighted average shares outstanding	*10,295,274*	*10,082,759*
Effect of dilutive non-vested restricted shares and units	*389,319*	*334,562*
Effect of issuable shares related to acquisitions	*125,111*	*191,431*
Effect of warrants	*103,611*	*110,579*
Diluted weighted average shares outstanding	*10,913,315*	*10,719,331*

Warrant exercise

In conjunction with the Company's initial public offering on *March 26, 2013,* the underwriter received a warrant to acquire up to *140,000* units ("Unit Warrant"). On *March 23, 2016,* the underwriter paid *$1,008* to the Company to exercise the Unit Warrant. Each of the units delivered upon exercise consisted of *one* share of the Company's common stock and *one* warrant to purchase *one* share of the Company's common stock at an exercise price of *$7.80* per share ("Warrant"), which warrant expired on *March 27, 2018.* On *March 19, 2018,* the underwriter paid *$1,092* to the Company to exercise the Warrant. On *March 21, 2018,* the Company delivered *140,000* shares of common stock to the underwriter.

Revenue Recognition

On the *first* day of fiscal year *2018,* the Company adopted ASC Topic *606, Revenue from Contracts with Customers* ("Topic *606"*), using the modified retrospective approach to all contracts that were *not* completed as of the beginning of fiscal year *2018.* Topic *606* is a comprehensive new revenue recognition model that required a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. Topic *606* became effective for the Company in the *first* quarter of fiscal year *2018.* Results for reporting periods beginning after *December 30, 2017* are presented under Topic *606,* while prior period amounts and disclosures are *not* adjusted and continue to be reported under the accounting standards in effect for the prior period. Adoption of Topic *606* did *not* have an impact on the Company's consolidated net income, financial position, and cash flows however it has resulted in expanded disclosures. Revenue from the vast majority of the Company's contracts will continue to be recognized over time because of the continuous transfer of control to the customer. The impact to revenues for the *three* months ended *March 31, 2018* was immaterial as a result of adopting Topic *606.*

To determine the proper revenue recognition method, the Company evaluates whether *two* or more contracts should be combined and accounted for as *one* single contract and whether the combined or single contract should be accounted for as more than *one* performance obligation. The majority of the Company's contracts have a single performance obligation as the promise to transfer the individual goods or services is *not* separately identifiable from other promises in the contacts and therefore, *not* distinct. The Company *may* also promise to provide distinct goods or services within a contract in which case the Company separates the contract into multiple performance obligations. For contracts with multiple performance obligations, the Company allocates the contract transaction price to each performance obligation using the best estimate of the standalone selling price of each distinct good or service in the contract. Typically, the Company sells a customer a specific service, and in these cases the Company uses the expected cost plus a margin approach to estimate the standalone selling price of each performance obligation.

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NV5 Global, Inc. and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(in thousands, except share data)

The Company’s performance obligations are satisfied as work progresses or at a point in time. Gross revenues from services transferred to customers over time accounted for *92%* of the Company’s revenues for the *three* months ended *March 31, 2018.* For the Company’s cost-reimbursable contracts, revenue is recognized over time using direct costs incurred or direct costs incurred to date as compared to the estimated total direct costs for performance obligations because it best depicts the transfer of control to the customer which occurs as the Company incurs costs on its contracts. Contract costs include labor, subcontractors’ costs and other direct costs. Gross revenue from services transferred to customers at a point in time accounted for *8%* of the Company’s revenues for the *three* months ended *March 31, 2018.* Revenue from these contracts is recognized when the customer obtains control of the asset, which is generally upon delivery and acceptance by the customer of the reports and/or analysis performed.

As of *March 31, 2018,* the Company had *$407,401* of remaining performance obligations, or backlog, of which *$309,300* or *76%* is expected to be recognized over the next *12* months and the remaining over the next *24* months. Only the contracts for which funding has been provided and work authorizations have been received are included in backlog. *Not* included in backlog is work awarded to the Company under master services agreements but *not* under contract. Project cancellations or scope adjustments *may* occur, from time to time, with respect to contracts reflected in backlog. Most of the Company’s government contracts are multi-year contracts for which funding is appropriated on an annual basis, therefore backlog includes only those amounts that have been funded and authorized and does *not* reflect the full amounts the Company *may* receive over the term of such contracts. In the case of non-government contracts, backlog includes future revenue at contract rates, excluding contract renewals or extensions that are at the discretion of the client. For contracts with a *not*-to-exceed maximum amount, the Company includes revenue from such contracts in backlog to the extent of the remaining estimated amount. The Company’s backlog for the period beyond *12* months *may* be subject to variation from year-to-year as existing contracts are completed, delayed, or renewed or new contracts are awarded, delayed, or cancelled. As a result, the Company believes that year-to-year comparisons of the portion of backlog expected to be performed more than *one* year in the future are difficult to assess and *not* necessarily indicative of future revenues or profitability.

Contract modifications are common in the performance the Company’s contracts. Contracts modified typically result from changes in scope, specifications, design, performance, sites, or period of completion. In most cases, contract modifications are for services that are *not* distinct, and, therefore, are accounted for as part of the existing contract.

Contract estimates are based on various assumptions to project the outcome of future events. These assumptions are dependent upon the accuracy of a variety of estimates, including engineering progress, achievement of milestones,

labor productivity and cost estimates. Due to uncertainties inherent in the estimation process, it is possible that actual completion costs *may* vary from estimates. If estimated total costs on contracts indicate a loss or reduction to the percentage of total contract revenues recognized to date, these losses or reductions are recognized in the period in which the revisions are known. The effect of revisions to revenues, estimated costs to complete contracts, including penalties, incentive awards, change orders, claims, anticipated losses and others are recorded on the cumulative catch-up basis in the period in which the revisions are identified and the loss can be reasonably estimated. Such revisions could occur in any reporting period and the effects on the results of operations for that reporting period *may* be material depending on the size of the project or the adjustment. During the *three* months ended *March 31, 2018,* the cumulative catch-up adjustment for contract modifications was *not* material.

A significant amount of the Company's revenues are derived under multi-year contracts. The Company enters into contracts with its clients that contain *two* principal types of pricing provisions: cost-reimbursable and fixed-unit price. The majority of the Company's contracts are cost-reimbursable contracts that fall under the low-risk subcategory of time and materials contracts.

Cost-reimbursable contracts. Cost-reimbursable contracts consist of the following:

- Time and materials ("T&M") contracts are common for smaller scale professional and technical consulting and certification services projects. Under these types of contracts, there is *no* predetermined fee. Instead, the Company negotiates hourly billing rates and charges the clients based upon actual hours expended on a project. In addition, any direct project expenditures are passed through to the client and are typically reimbursed. These contracts *may* have an initial *not*-to-exceed or guaranteed maximum price provision.

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- Cost-plus contracts are the predominant contracting method used by U.S. federal, state, and local governments. Under these type contracts, the Company charges clients for its costs, including both direct and indirect costs, plus a negotiated fee. The total estimated cost plus the negotiated fee represents the total contract value.

- Lump-sum contracts typically require the performance of all of the work under the contract for a specified lump-sum fee, subject to price adjustments if the scope of the project changes or unforeseen conditions arise. Many of the Company's lump-sum contracts are negotiated and arise in the design of projects with a specified scope and project deliverables. In most cases, we can bill additional fees if the project schedule is modified and lengthened.

Fixed-unit price contracts. Fixed unit-price contracts consist of the following:

- Fixed-unit price contracts typically require the performance of an estimated number of units of work at an agreed price per unit, with the total payment under the contract determined by the actual number of units performed.

Federal Acquisition Regulations ("FAR"), which are applicable to the Company's federal government contracts and *may* be incorporated in local and state agency contracts, limit the recovery of certain specified indirect costs on contracts. Cost-plus contracts covered by FAR or certain state and local agencies also *may* require an audit of actual costs and provide for upward or downward adjustments if actual recoverable costs differ from billed recoverable costs.

Contract Balances

The timing of revenue recognition, billings and cash collections results in billed receivables, unbilled receivables (contract assets), and billings in excess of costs and estimated earnings on uncompleted contracts (contract liabilities) on the Consolidated Balance Sheet.

Billed receivables, net represents amounts billed to clients that remain uncollected as of the balance sheet date. The amounts are stated at their estimated realizable value. The Company maintains an allowance for doubtful accounts to

provide for the estimated amount of receivables that will *not* be collected. The allowance is estimated based on management's evaluation of the contracts involved and the financial condition of clients. Factors the Company considers include, but are *not* limited to: client type (governmental or commercial client), historical performance, historical collection trends and general economic conditions. Billed receivables are generally collected within less than *12* months. The allowance is increased by the Company's provision for doubtful accounts which is charged against income. All recoveries on receivables previously charged off are included in income, while direct charge-offs of receivables are deducted from the allowance.

Unbilled receivables, net represents recognized amounts pending billing pursuant to contract terms or accounts billed after period end, and are expected to be billed and collected within the next *12* months. Generally, billing occurs subsequent to revenue recognition, resulting in contract assets. Unbilled receivables (contract assets) are generally classified as current. The decrease in unbilled receivables during the *three* months ended *March 31, 2018,* is due in part to the timing of billings in both INF and BTS reportable segments as discussed in Note *14.*

In certain circumstances, the contract *may* allow for billing terms that result in the cumulative amounts billed in excess of revenues recognized. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings in excess of revenues recognized on these contracts as of the reporting date. This liability is generally classified as current. Revenue recognized for the *three* months ended *March 31, 2018* that was included in the contract liability balance at the beginning of fiscal year *2018* was approximately *$200.*

Practical Expedients and Exemptions

The Company has utilized the portfolio method practical expedient which allows companies to account for multiple contracts as a portfolio, instead of accounting for them on a contract by contract basis (commonly known as the contract method).

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For the Company’s T&M contacts, the Company applied the as-invoiced practical expedient, which permits the Company to recognize revenue as we have the right to invoice for services performed.

Note *3* – Recent Accounting Pronouncements

In *January 2017,* the FASB issued ASU *2017-04, Intangibles-Goodwill and Other (Topic 350) Simplifying the Test for Goodwill Impairment.* This ASU eliminates Step *2* of the goodwill impairment test and simplifies how the amount of an impairment loss is determined. The update is effective for public companies in the beginning of fiscal year *2020* and shall be applied on a prospective basis. The Company will adopt this ASU at the beginning of fiscal year *2020.* The Company does *not* expect the impact of this ASU to be material to its consolidated financial statements.

In *August 2016,* the FASB issued ASU *2016-15, Statement of Cash Flows (Topic 230), Classification of Certain Cash Receipts and Cash Payments.* This ASU clarifies guidance for cash flow classification to reduce current and potential future diversity in practice. The update is effective for public companies in the beginning of fiscal *2018.* The amendments should be applied using a retrospective transition method to each period presented. For items that are impractical to apply the amendments retrospectively, they shall be applied prospectively as of the earliest date practicable. The Company adopted this ASU at the beginning of fiscal year *2018.* The adoption of this ASU was *not* material to the Company’s consolidated financial statements.

In *February 2016,* FASB issued ASU *2016-02, Leases*. ASU *2016-02* requires lessees to recognize, in the balance sheet, a liability to make lease payments and a right-of-use asset representing the right to use the underlying asset over the lease term. The amendments in this accounting standard update are to be applied using a modified retrospective approach and are effective for fiscal years beginning after *December 15, 2018.* We are currently evaluating the requirements of ASU *2016-02* and its impact on the consolidated financial statements.

Note *4* – Business Acquisitions

On *January 12, 2018,* the Company acquired all of the outstanding equity interest in Butsko Utility Design, Inc. (“Butsko”). Butsko is leading provider of utility planning and design services serving both public and private sector clients through its offices in Southern California and Washington. The purchase price of this acquisition was up to *$4,250,* including *$1,500* in cash; *$1,000* in promissory notes (bearing interest at *3%*), payable in *four* installments of *$250,* due on the first, second, *third* and *fourth* anniversaries of *January 12, 2018,* the effective date of the acquisition; and *$300* of the Company’s common stock (*5,630* shares) issued as of the closing date. The purchase price also includes *$600* of the Company’s common stock payable in *two* installments of *$300,* due on the *first* and *second* anniversaries of the acquisition. The purchase price also included a non-interest bearing earn-out of up to *$850* payable in cash and stock, subject to the achievement of certain agreed upon financial metrics for fiscal year *2018.* The earn-out of *$850* is non-interest bearing and was recorded at its estimated fair value of *$595,* based on a probability-weighted approach valuation technique used to determine the fair value of the contingent consideration on the acquisition date. The note and the earn-out are due to a related party individual who became an employee of the Company upon the acquisition. The Company internally determined the preliminary fair values of tangible and intangible assets acquired and liabilities assumed. In order to ultimately determine the fair values of tangible and intangible assets acquired and liabilities assumed for Butsko, the Company engaged a *third*-party independent valuation specialist to assist in the determination of fair values. The Company expects to finalize the purchase price allocation with respect to this transaction by the end of the *third* quarter of *2018.*

On *February 2, 2018,* the Company acquired CSA (M&E) Ltd. (“CSA”), a leading provider of Mechanical, Electrical, and Plumbing (MEP) engineering and sustainability consulting services. CSA provides MEP and sustainability services for the retail, education, healthcare, industrial, corporate, hospitality and infrastructure market sectors with offices in Hong Kong, Macau and the UAE. CSA serves private and public sector clients throughout Asia and the Middle East. The purchase price of this acquisition was up to *$4,200,* including *$2,000* in cash; *$600* in promissory notes (bearing interest at *3%*), payable in *four* installments of *$150,* due on the first, second, *third* and *fourth* anniversaries of *February 2, 2018,* the effective date of the acquisition; and *$150* of the Company’s common stock (*2,993* shares) issued as of the closing date. The purchase price also includes *$250* of the Company’s common stock payable in *two* installments of *$125,* due on the *first* and *second* anniversaries of the acquisition. The purchase price also included a non-interest bearing earn-out of up to *$1,200* payable in cash and stock, subject to the achievement of certain agreed upon financial metrics for fiscal year *2018.* The earn-out of *$1,200* is non-interest bearing and was recorded at its estimated fair value of *$840,* based on a probability-weighted approach valuation technique used to determine the fair value of the contingent consideration on the acquisition date. The note and the earn-out are due to a related party individual who became an employee of the Company upon the acquisition. The Company internally determined the preliminary fair values of tangible and intangible assets acquired and liabilities assumed. In order to ultimately determine the fair values of tangible and intangible assets acquired and liabilities assumed for CSA, the Company engaged a *third*-party independent valuation specialist to assist in the determination of fair values. The Company expects to finalize the purchase price allocation with respect to this transaction by the end of the *third* quarter of *2018.*

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On *June 6, 2017,* the Company acquired all of the outstanding equity interests in Richard D. Kimball Co. ("RDK"), an established leader in the provision of energy efficiency and mechanical, electric and plumbing (MEP) services based in Boston, Massachusetts. In addition to MEP and fire protection services, RDK offers commissioning services, technology design services, and energy and sustainability services, including Whole Building Energy Modeling and ASHRAE Level Energy Audits, Green Building Certification, Energy Code Consulting, Carbon Emissions Management, and Renewable Energy Management. RDK primarily serves commercial, healthcare, science and technology, education, government, and transportation clients. The purchase price of this acquisition is up to *$22,500,* subject to customary closing working capital adjustments, including *$15,000* in cash, *$5,500* in promissory notes (bearing interest at *3.0%*), payable in *four* installments of *$1,375,* due on the first, second, *third* and *fourth* anniversaries of *June 6, 2017 (*see Note *9*), *$667* of the Company's common stock (*18,072* shares) as of the closing date of the acquisition, and *$1,333* in stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* equal installments, due on the *first* and *second* anniversaries of *June 6, 2017.* In order to ultimately determine the fair values of tangible and intangible assets acquired and liabilities assumed for RDK, we engaged a *third*-party independent valuation specialist to assist in the determination of fair values.

On *April 14, 2017,* the Company acquired all of the outstanding equity interests in Bock & Clark Corporation ("B&C"), an Akron, Ohio based surveying, commercial zoning, and environmental services firm. The acquisition of B&C will expand our cross-selling opportunities within our infrastructure engineering, surveying, and program management groups and with our financial and transactional real estate clients. The aggregate purchase price consideration paid by the Company in connection with the acquisition was *$42,000,* subject to customary closing working capital adjustments, funded entirely in cash. In order to ultimately determine the fair values of tangible and intangible assets acquired and liabilities assumed for Bock & Clark, we engaged a *third*-party independent valuation specialist to assist in the determination of fair values.

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The following table summarizes the fair values of the assets acquired and liabilities assumed as of the acquisition date for the acquisitions closed during *2018* and *2017:*

	2018 Acquisitions	2017 Acquisitions
Cash	$ *203*	$ *212*
Billed and unbilled receivables	*1,978*	*20,436*
Property and equipment	*83*	*1,756*
Prepaid expenses	*33*	*968*
Other assets	*62*	*337*
Intangible assets:		
Customer relationships	*1,875*	*29,889*
Trade name	*335*	*2,224*
Customer backlog	*228*	*1,387*
Non-compete	-	*1,703*
Total Assets	*4,797*	*58,912*
Liabilities	*(559*)	*(11,272*)
Deferred tax liabilities	*(496*)	*(15,951*)
Net assets acquired	*3,742*	*31,689*
Consideration paid (Cash, Notes and/or stock)	*6,355*	*71,439*
Contingent earn-out liability (Cash and stock)	*1,435*	*908*
Total Consideration	*7,790*	*72,347*
Excess consideration over the amounts assigned to the net assets acquired (Goodwill)	$ *4,048*	$ *40,658*

Goodwill was recorded based on the amount by which the purchase price exceeded the fair value of the net assets acquired and the amount is attributable to the reputation of the business acquired, the workforce in place and the synergies to be achieved from these acquisitions. See Note *7* for further information on goodwill and identified intangibles.

The consolidated financial statements of the Company for the *three* months ended *March 31, 2018* include the results of operations from any business acquired during *2018* from their respective dates of acquisition to *March 31, 2018.* For the *three* months ended *March 31, 2018,* the results include gross revenues and income before taxes of *$1,676* and *$155,* respectively. Included in general and administrative expense for the *three* months ended *March 31, 2018* and *April 1, 2017* is *$226* and *$138,* respectively, of acquisition-related costs pertaining to the Company's acquisition activities.

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The following table presents the unaudited, pro forma consolidated results of operations (in thousands, except per share amounts) for the *three* months ended *April 1, 2017* as if B&C and RDK acquisitions had occurred as of *January 1, 2017.* The pro forma information provided below is compiled from the financial statements of B&C and RDK, which includes pro forma adjustments for amortization expense, adjustments to certain expenses, and the income tax impact of these adjustments. The pro forma results are *not* necessarily indicative of (i) the results of operations that would have occurred had the B&C and RDK operations actually been acquired on *January 1, 2017;* or (ii) future results of operations:

	Three Months Ended April 1, 2017
Gross revenues	$ *79,868*
Net income	$ *2,983*
Basic earnings per share	$ *0.30*
Diluted earnings per share	$ *0.28*

The Company has determined the supplemental disclosures pursuant to ASC *805-10-50-2h,* for the Butsko and CSA acquisitions were *not* material to the Company’s consolidated financial statements both individually and in the aggregate.

Note *5* – Billed and Unbilled Receivables

Billed and Unbilled Receivables consists of the following:

	March 31, 2018	December 30, 2017
Billed receivables	$*79,445*	$ *73,130*
Less: allowance for doubtful accounts	*(2,879*)	*(2,444*)
Billed receivables, net	$*76,566*	$ *70,686*
Unbilled receivables	$*38,318*	$ *40,599*
Less: allowance for doubtful accounts	*(1,198*)	*(1,198*)
Unbilled receivables, net	$*37,120*	$ *39,401*

Note *6* – Property and Equipment, net

Property and equipment, net, consists of the following:

	March 31, 2018	December 30, 2017
Office furniture and equipment	$*1,649*	$ *1,621*
Computer equipment	*8,956*	*8,982*
Survey and field equipment	*4,379*	*2,381*
Leasehold improvements	*1,884*	*1,874*
	16,868	*14,858*
Accumulated depreciation	*(6,893*)	*(6,127*)
Property and equipment – net	$*9,975*	$ *8,731*

Depreciation expense was *$1,018* and *$570* for the *three* months ended *March 31, 2018* and *April 1, 2017,* respectively.

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Note *7* – Goodwill and Intangible Assets

Goodwill

The changes in the carrying value by reportable segment for the *three* months ended *March 31, 2018* and year ended *December 30, 2017:*

	Three Months Ended			
	December 30, 2017	**Acquisitions**	**Disposed/ Adjustments**	**March 31, 2018**
INF	$*28,675*	$ *2,004*	$ -	$*30,679*
BTS	*70,224*	*2,044*	-	*72,268*
Total	$*98,899*	$ *4,048*	$ -	$*102,947*

	Fiscal Year 2017			
	December 31, 2016	**Acquisitions**	**Disposed/ Adjustments**	**December 30, 2017**
INF	$*25,678*	$ *2,997*	$ *-*	$ *28,675*
BTS	*33,702*	*37,661*	*(1,139*)	*70,224*
Total	$*59,380*	$ *40,658*	$ *(1,139*)	$ *98,899*

Goodwill of approximately *$2,004* and *$0* from acquisitions during the *three* months ended *March 31, 2018* and *April 1, 2017,* respectively, is expected to be deductible for income tax purposes.

Intangible Assets

Intangible assets, net, as of *March 31, 2018* and *December 30, 2017* consist of the following:

	March 31, 2018			December 30, 2017		
	Gross Carrying Amount	Accumulated Amortization	Net Amount	Gross Carrying Amount	Accumulated Amortization	Net Amount
Customer relationships	$*70,566*	$ *(13,027*)	$*57,539*	$*68,690*	$ *(11,361*)	$*57,329*
Trade name	*6,744*	*(5,248*)	*1,496*	*6,409*	*(4,911*)	*1,498*
Customer backlog	*8,223*	*(4,462*)	*3,761*	*7,995*	*(3,946*)	*4,049*
Favorable lease	*553*	*(159*)	*394*	*553*	*(147*)	*406*
Non-compete	*4,249*	*(2,024*)	*2,225*	*4,249*	*(1,777*)	*2,472*
Total	$*90,335*	$ *(24,920*)	$*65,415*	$*87,896*	$ *(22,142*)	$*65,754*

Trade names are amortized on a straight-line basis over their estimated lives ranging from *1* to *3* years. Customer backlog and customer relationships are amortized on a straight-lines basis over estimated lives ranging from *1* to *9* years. Non-compete agreements are amortized on a straight-line basis over their contractual lives ranging from *4* to *5* years. Favorable lease is amortized on a straight-line basis over the remaining lease term of *9* years.

Amortization expense was *$2,778* and *$1,931* for the *three* months ended *March 31, 2018* and *April 1, 2017,* respectively.

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As of *March 31, 2018,* the future estimated aggregate amortization related to intangible assets is as follows:

First Quarter Ended	
2019	$*10,537*
2020	*8,355*
2021	*7,278*
2022	*6,895*
2023	*6,773*
Thereafter	*25,577*
Total	$*65,415*

Note *8* – Accrued Liabilities

Accrued liabilities consist of the following:

	March 31, 2018	**December 30, 2017**
Deferred rent	$*710*	$ *691*
Payroll and related taxes	*3,936*	*6,088*
Professional liability reserve	*249*	*316*
Benefits	*1,930*	*2,687*
Accrued vacation	*6,826*	*5,879*
Unreognized tax benefits	*437*	*437*
Other	*3,506*	*2,896*
Total	$*17,594*	$ *18,994*

Note *9* – Notes Payable and Other Obligations

Notes payable and other obligations consists of the following:

	March 31, 2018	December 30, 2017
Senior Credit Facility	$*36,500*	$ *36,500*
Other Obligations	*5,645*	*4,773*
Uncollateralized promisory notes	*29,228*	*27,284*
Total Notes Payable and Other Obligations	*71,373*	*68,557*
Current portion of notes payable and other obligations	*(12,406*)	*(11,127*)
Notes payable and other obligations, less current portion	$*58,967*	$ *57,430*

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Senior Credit Facility

On *December 7, 2016,* the Company entered into a Credit Agreement (the "Credit Agreement") with Bank of America, N.A. ("Bank of America") and Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPFS"). Pursuant to the Credit Agreement, Bank of America agreed to be the sole administrative agent for a *five*-year *$80,000* Senior Secured Revolving Credit Facility ("Senior Credit Facility") to the Company and, together with PNC Bank, National Association and Regions Bank as the other lenders under the Senior Credit Facility, has committed to lend to the Company all of the Senior Credit Facility, subject to certain terms and conditions. MLPFS has undertaken to act as sole lead arranger and sole book manager for the Senior Credit Facility. In addition, the Senior Credit Facility includes an accordion feature permitting the Company to request an increase in the Senior Credit Facility by an additional amount of up to *$60,000.* The Senior Credit Facility includes a *$5,000* sublimit for the issuance of standby letters of credit and a *$15,000* sublimit for swingline loans. The proceeds of the Senior Credit Facility are intended to be used (i) to finance permitted acquisitions, (ii) for capital expenditures, and (iii) for general corporate purposes.

Borrowings under the Credit Agreement are at variable rates which are, at our option, tied to a Eurocurrency rate equal to LIBOR (London Interbank Offered Rate) plus an applicable rate or a base rate denominated in U.S. dollars. Interest rates are subject to change based on our Consolidated Senior Leverage Ratio (as defined in the Credit Agreement).

The Senior Credit Facility contains certain financial covenants, including a maximum leverage ratio of *3.0:1* and minimum fixed charge coverage ratio of *1.20:1.* Furthermore, the Senior Credit Facility also contains financial reporting covenant provisions and other covenants, representations, warranties, indemnities, and events of default that are customary for facilities of this type. As of *March 31, 2018* and *December 30, 2017,* the Company is in compliance with these financial and reporting covenants. As of *March 31, 2018* and *December 30, 2017,* the outstanding balance on the Senior Credit Facility was *$36,500.*

Other Obligations

On *January 12, 2018,* the Company acquired all of the outstanding equity interest in Butsko. The purchase price allowed for the payment of *$600* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* equal installments, due on the *first* and *second* anniversaries of *January 12, 2018.* The outstanding balance of this obligation was *$600* and *$0* as of *March 31, 2018* and *December 30, 2017,* respectively.

On *February 2, 2018,* the Company acquired CSA. The purchase price allowed for the payment of *$250* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* equal installments, due on the *first* and *second* anniversaries of *February 2, 2018.* The outstanding balance of this obligation was *$250* and *$0* as of *March 31, 2018* and *December 30, 2017,* respectively.

On *September 6, 2017,* the Company acquired all of the outstanding equity interest in Marron. The purchase price allowed for the payment of *$133* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* equal installments, due on the *first* and *second* anniversaries of *September 6, 2017.* The outstanding balance of this obligation was *$133* as of *March 31, 2018* and *December 30, 2017.*

On *June 6, 2017,* the Company acquired all of the outstanding equity interest in RDK. The purchase price allowed for the payment of *$1,333* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* equal installments, due on the *first* and *second* anniversaries of *June 6, 2017.* The outstanding balance of this obligation was *$1,333* as of *March 31, 2018* and *December 30, 2017.*

On *November 30, 2016,* the Company acquired all of the outstanding equity interests of Hanna. The purchase price allowed for the payment of *$1,200* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* installments of *$600,* due on the *first* and *second* anniversaries of *November 30, 2016.* The outstanding balance of this obligation was *$600* as of *March 31, 2018* and *December 30, 2017.*

On *October 26, 2016,* the Company acquired all of the outstanding equity interests of JBA. The purchase price allowed for the payment of *$2,600* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *two* installments of *$1,300,* due on the *first* and *second* anniversaries of *October 26, 2016.* The outstanding balance of this obligation was *$1,300* as of *March 31, 2018* and *December 30, 2017.*

On *May 20, 2016,* the Company acquired all of the outstanding equity interests of Dade Moeller. The purchase price allowed for the payment of *$3,000* in shares of the Company's stock or a combination of cash and shares of the Company's stock, at our discretion, payable in *three* installments of *$1,000,* due on the first, *second* and *third*

anniversaries of *May 20, 2016.* The outstanding balance of this obligation was *$2,000* as of *March 31, 2018* and *December 30, 2017.*

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Uncollateralized Promissory Notes

On *January 12, 2018,* the Company acquired all of the outstanding equity interest in Butsko. The purchase price included an uncollateralized *$1,000* promissory note bearing interest at *3.0%* (the “Butsko Note”) payable in *four* installments of *$250,* due on the first, second, *third* and *fourth* anniversaries of *January 12, 2018.* The outstanding balance of the Butsko Note was *$1,000* and *$0* as of *March 31, 2018* and *December 30, 2017,* respectively.

On *February 2, 2018,* the Company acquired CSA. The purchase price included an uncollateralized *$600* promissory note bearing interest at *3.0%* (the “CSA Note”) payable in *four* installments of *$150,* due on the first, second, *third* and *fourth* anniversaries of *February 2, 2018.* The outstanding balance of the CSA Note was *$600* and *$0* as of *March 31, 2018* and *December 30, 2017,* respectively.

On *September 6, 2017,* the Company acquired all of the outstanding interests in Marron. The purchase price included an uncollateralized *$300* promissory note bearing interest at *3.0%* (the “Marron Note”) payable in *three* installments of *$100,* due on the first, *second* and *third* anniversaries of *September 6, 2017.* The outstanding balance of the Marron Note was *$300* as of *March 31, 2018* and *December 30, 2017.*

On *June 6, 2017,* the Company acquired all of the outstanding equity interest in RDK. The purchase price included an uncollateralized *$5,500* promissory note bearing interest at *3.0%* (the “RDK Note”) payable in *four* installments of *$1,375,* due on the first, second, *third* and *fourth* anniversaries of *June 6, 2017.* The outstanding balance of the RDK Note was *$5,500* as of *March 31, 2018* and *December 30, 2017.*

On *May 4, 2017,* the Company acquired all of the outstanding equity interest in H&K. The purchase price included an uncollateralized *$600* promissory note bearing interest at *3.0%* (the “H&K Note”) payable in *four* installments of *$150,* due on the first, second, *third* and *fourth* anniversaries of *May 4, 2017,* the effective date of the acquisition. The outstanding balance of the H&K Note was *$600* as of *March 31, 2018* and *December 30, 2017.*

On *May 1, 2017,* the Company acquired all of the outstanding equity interest in Lochrane. The purchase price included an uncollateralized *$1,650* promissory note bearing interest at *3.0%* (the "Lochrane Note") payable in *four* installments of *$413,* due on the first, second, *third* and *fourth* anniversaries of *May 1, 2017,* the effective date of the acquisition. The outstanding balance of the Lochrane Note was *$1,650* as of *March 31, 2018* and *December 30, 2017.*

On *December 6, 2016,* the Company acquired all of the outstanding interests of CivilSource. The purchase price included an uncollateralized *$3,500* promissory note bearing interest at *3.0%* (the "CivilSource Note") payable in *four* installments of *$875,* due on the first, second, *third* and *fourth* anniversaries of *December 6, 2016,* the effective date of the acquisition. The outstanding balance of the CivilSource Note was *$2,625* and *$3,500* as of *March 31, 2018* and *December 30, 2017,* respectively.

On *November 30, 2016,* the Company acquired all of the outstanding interests of Hanna. The purchase price included an uncollateralized *$2,700* promissory note bearing interest at *3.0%* (the "Hanna Note") payable in *four* installments of *$675,* due on the first, second, *third* and *fourth* anniversaries of *November 30, 2016,* the effective date of the acquisition. The outstanding balance of the Hanna Note was *$2,025* as of *March 31, 2018* and *December 30, 2017.*

On *October 26, 2016,* the Company acquired all of the outstanding interests of JBA. The purchase price included an uncollateralized *$7,000* promissory note bearing interest at *3.0%* (the "JBA Note") payable in *five* installments of *$1,400,* due on the first, second, third, *fourth* and *fifth* anniversaries of *October 26, 2016,* the effective date of the acquisition. The outstanding balance of the JBA Note was *$5,600* as of *March 31, 2018* and *December 30, 2017.*

On *September 12, 2016,* the Company acquired certain assets of Weir. The purchase price included an uncollateralized *$500* promissory note bearing interest at *3.0%* (the "Weir Note") payable in *four* installments of *$125,* due on the first, second, *third* and *fourth* anniversaries of *September 12, 2016,* the effective date of the acquisition. The outstanding balance of the Weir Note was *$375* as of *March 31, 2018* and *December 30, 2017.*

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On *May 20, 2016,* the Company acquired all of the outstanding equity interests of Dade Moeller. The purchase price included an aggregate of *$6,000* of uncollateralized promissory notes bearing interest at *3.0%* (the "Dade Moeller Notes") payable in *four* equal payments of *$1,500* each due on the first, second, third, and *fourth* anniversaries of *May 20, 2016,* the effective date of the acquisition. The outstanding balance of the Dade Moeller Notes was approximately *$4,500* as of *March 31, 2018* and *December 30, 2017.*

On *July 1, 2015,* the Company acquired all of the outstanding equity interests of RBA. The purchase price included an uncollateralized *$4,000* promissory notes bearing interest at *3.0%* (the "RBA Note") payable in *four* equal payments of *$1,000* each due on the first, second, third, and *fourth* anniversaries of *July 1, 2015,* the effective date of the acquisition. The outstanding balance of the RBA Note was *$2,000* as of *March 31, 2018* and *December 30, 2017.*

On *June 24, 2015,* the Company acquired certain assets of Allwyn. The purchase price included an uncollateralized *$500* promissory note bearing interest at *3.5%* (the "Allwyn Note") that is payable in *three* equal payments of *$167* each due on the first, *second* and *third* anniversaries of *June 24, 2015,* the effective date of the acquisition. The outstanding balance of the Allwyn Note was *$166* as of *March 31, 2018* and *December 30, 2017.*

On *January 30, 2015,* the Company acquired all of the outstanding equity interests of JLA. The purchase price included an uncollateralized *$1,250* promissory note bearing interest at *3.5%* (the "JLA Note") that is payable in *four* equal payments of *$313* each due on the first, second, third, and *fourth* anniversaries of *January 30, 2015,* the effective date of the acquisition. The outstanding balance of the JLA Note was *$312* and *$625* as of *March 31, 2018* and *December 30, 2017,* respectively.

Future contractual maturities of long-term debt as of *March 31, 2018* are as follows:

First Quarter Ended	
2019	$*12,406*

2020	*11,066*
2021	*7,432*
2022	*40,469*
2023	-
Total	$*71,373*

As of *March 31, 2018* and *December 30, 2017,* the carrying amount of debt obligations approximates their fair values based on Level *2* inputs as the terms are comparable to terms currently offered by local lending institutions for arrangements with similar terms to industry peers with comparable credit characteristics.

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Note *10* – Contingent Consideration

The following table summarizes the changes in the carrying value of estimated contingent consideration:

	March 31, 2018	**December 30, 2017**
Contingent consideration, beginning of the year	$ *1,890*	$ *2,439*
Additions for acquisitions	*1,435*	*908*
Reduction of liability for payments made	*(215*)	*(625*)
Increase (decrease) of liability related to re-measurement of fair value	-	*(832*)
Total contingent consideration, end of the period	*3,110*	*1,890*
Current portion of contingent consideration	*(1,797*)	*(977*)
Contingent consideration, less current portion	$ *1,313*	$ *913*

Note *11* – Commitments and Contingencies

Litigation, Claims and Assessments

The Company is subject to certain claims and lawsuits typically filed against the engineering, consulting and construction profession, alleging primarily professional errors or omissions. The Company carries professional liability insurance, subject to certain deductibles and policy limits, against such claims. However, in some actions, parties are seeking damages that exceed our insurance coverage or for which we are *not* insured. While management does *not* believe that the resolution of these claims will have a material adverse effect, individually or in aggregate, on

its financial position, results of operations or cash flows, management acknowledges the uncertainty surrounding the ultimate resolution of these matters.

The Company's office leases are classified as operating leases and rent expense is included in facilities and facilities related expense in the Company's Consolidated Statements of Net Income and Comprehensive Income. Some lease terms include rent and other concessions and rent escalation clauses which are included in computing minimum lease payments. Minimum lease payments are recognized on a straight-line basis over the minimum lease term. The variance of rent expense recognized from the amounts contractually due pursuant to the underlying leases is included in accrued liabilities in the Company's consolidated balance sheets.

Note *12* – Stock-Based Compensation

In *October 2011,* the Company's stockholders approved the *2011* Equity Incentive Plan, which was subsequently amended and restated in *March 2013 (*as amended, the *"2011* Equity Plan"). The *2011* Equity Plan provides directors, executive officers, and other employees of the Company with additional incentives by allowing them to acquire ownership interest in the business and, as a result, encouraging them to contribute to the Company's success. The Company *may* provide these incentives through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares and units, and other cash-based or stock-based awards. As of *March 31, 2018, 807,069* shares of common stock are authorized and reserved for issuance under the *2011* Equity Plan. This reserve automatically increases on each *January 1* from *2014* through *2023,* by an amount equal to the smaller of (i) *3.5%* of the number of shares issued and outstanding on the immediately preceding *December 31,* or (ii) an amount determined by the Company's Board of Directors. The restricted shares of common stock granted generally provide for service-based vesting after *two* to *four* years following the grant date.

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The following summarizes the activity of restricted stock awards during the *three* months ended *March 31, 2018:*

	Number of Unvested Restricted Shares of Common Stock and Restricted Stock Units	**Weighted Average Grant Date Fair Value**
Unvested shares as of December 30, 2017	*583,051*	$ *27.13*
Granted	*13,556*	$ *49.36*
Vested	*(6,998*)	$ *14.15*
Forfeited	*(7,712*)	$ *34.29*
Unvested shares as of March 31, 2018	*581,897*	$ *27.71*

Share-based compensation expense relating to restricted stock awards during the *three* months ended *March 31, 2018* and *April 1, 2017* was *$1,136* and *$753,* respectively. Approximately *$8,629* of deferred compensation, which is expected to be recognized over the remaining weighted average vesting period of *2.4* years, is unrecognized at *March 31, 2018.* The total fair value of restricted shares vested during the *three* months ended *March 31, 2018* and *April 1, 2017* was *$278* and *$2,452,* respectively.

Note *13* – Income Taxes

On *December 22, 2017* the Tax Cuts and Jobs Act (*"2017* Tax Reform") was enacted in the United States. Among its many provisions, the *2017* Tax Reform reduced the U.S. corporate income tax rate from *35%* to *21%,* effective *January 1, 2018.* The *2017* Tax Reform requires a *one*-time transition tax on undistributed foreign earnings and creates a new provision designed to tax global intangible low-taxed income ("GILTI"). Also, the SEC issued guidance in Staff Accounting Bulletin *No. 118* which provides for a measurement period of up to *one* year after the enactment for companies to complete their accounting for the *2017* Tax Reform.

As a result of the *2017* Tax Reform, during the *fourth* quarter of *2017,* the Company recorded a provisional liability of *$357* with a corresponding adjustment to income tax expense related to the *one*-time transition tax on undistributed foreign earnings. The provisional adjustment related to the *2017* Tax Reform was determined using reasonable estimates. During the *three* months ended *March 31, 2018,* the Company did *not* recognize adjustments to the provisional amount recorded at *December 30, 2017.* The Company has *not* yet collected and analyzed all necessary tax and earnings data of its foreign operations and therefore, the Company has *not* yet completed its accounting for the income tax effects of the transition tax. The Company will continue to make and refine its calculations as additional analysis is complete. The Company currently anticipates finalizing and recording any resulting adjustments by the end of fiscal year *2018.*

The *2017* Tax Reform subjects a U.S. shareholder to tax on GILTI earned by certain foreign subsidiaries. At *March 31, 2018,* because the Company is still evaluating the GILTI provisions, the Company has included tax expense related to GILTI for the current year in its estimated annual effective tax rate and has *not* provided additional GILTI on deferred items.

As of *March 31, 2018* and *December 30, 2017,* the Company had net deferred tax liabilities of *$11,421* and *$10,905,* respectively. *No* valuation allowance against the Company's deferred income tax assets is needed as of *March 31, 2018* and *December 30, 2017* as it is more-likely-than-*not* that the positions will be realized upon settlement. Deferred income tax liabilities primarily relate to intangible assets and accounting basis adjustments where the Company has a future obligation for tax purposes. During the *three* months ended *March 31, 2018,* the Company recorded a deferred tax liability of *$496* in conjunction with the purchase price allocation of CSA as a result of the intangibles acquired in the acquisition.

The Company's consolidated effective income tax rate was *24.6%* and *32.2%* for the *three* months ended *March 31, 2018* and *April 1, 2017,* respectively. The difference between the effective income tax rate and the combined statutory federal and state income tax rate is principally due to research and development credits. Furthermore, during the *three* months ended *March 31, 2018* and *April 1, 2017,* the Company recorded a reduction in income tax expense of *$50* and *$722,* respectively, relating to the income tax benefit received in conjunction with the vesting of restricted stock during the period.

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The Company evaluates tax positions for recognition using a more-likely-than-*not* recognition threshold, and those tax positions eligible for recognition are measured as the largest amount of tax benefit that is greater than *50%* likely of being realized upon the effective settlement with a taxing authority that has full knowledge of all relevant information. The California Franchise Tax Board ("CFTB") challenged research and development tax credits generated for the years *2012* to *2014.* Fiscal years *2012* through *2016* are considered open tax years in the State of California and *2014* through *2016* in the U.S. federal jurisdiction and other state jurisdictions. The Company's *2014* income tax return is being reviewed by the Internal Revenue Service.

At *March 31, 2018* and *December 30, 2017,* the Company had *$437* of unrecognized tax benefits. Included in the balance of unrecognized tax benefits at *March 31, 2018* and *December 30, 2017* were *$437* of tax benefits that, if recognized, would affect our effective tax rate. It is *not* expected that there will be a significant change in the unrecognized tax benefits in the next *12* months.

Note *14* – Reportable Segments

The Company reports segment information in accordance with ASC Topic *No. 280* "*Segment Reporting"* ("Topic *No. 280"*). The Company's Chief Executive Officer is the chief operating decision maker and organized the Company into *two* operating and reportable segments: Infrastructure (INF), which includes our engineering, civil program management, and construction quality assurance practices; and Building, Technology & Sciences (BTS), which includes our energy, environmental practices and buildings program management practices.

The Company evaluates the performance of these reportable segments based on their respective operating income before the effect of amortization expense related to acquisitions and other unallocated corporate expenses. The Company accounts for inter-segment revenues and transfers as if the sales and transfers were to *third* parties. All intercompany balances and transactions are eliminated in consolidation.

The following tables set forth summarized financial information concerning our reportable segments:

	Three Months Ended March 31, 2018	April 1, 2017
Gross revenues		
INF	$*54,806*	$*39,126*
BTS	*40,650*	*25,967*
Elimination of inter-segment revenues	*(922*)	*(1,034*)
Total gross revenues	$*94,534*	$*64,059*
Segment income before taxes		
INF	$*7,624*	$*5,757*
BTS	*6,381*	*2,484*
Total Segment income before taxes	*14,005*	*8,241*
Corporate [(1)]	*(8,315*)	*(5,959*)
Total income before taxes	$*5,690*	$*2,282*

(1) Includes amortization of intangibles of *$2,778* and *$1,931* for the *three* months ended *March 31, 2018* and *April 1, 2017,* respectively.

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Upon adoption of Topic *606,* the Company disaggregates its gross revenues from contracts with customers by geographic location, customer-type and contract-type for each of its reportable segments. Disaggregated revenues include the elimination of inter-segment revenues which has been allocated to each segment. The Company believes this best depicts how the nature, amount, timing and uncertainty of its revenues and cash flows are affected by economic factors.

Revenue by geographic location was as follows:

	Three Months Ended March 31, 2018		
	INF	**BTS**	**Total**
Gross revenues by Geographic Location			
United States	$*53,930*	$*37,566*	$*91,496*
Foreign	-	*3,038*	*3,038*
Total gross revenues	$*53,930*	$*40,604*	$*94,534*

Revenue by customer type was as follows:

	Three Months Ended March 31, 2018		
	INF	**BTS**	**Total**
Gross revenues by Customer			
Public and quasi-public sector	$*48,792*	$*17,076*	$*65,868*
Private sector	*5,138*	*23,528*	*28,666*
Total gross revenues	$*53,930*	$*40,604*	$*94,534*

Revenue by contract type was as follows:

	Three Months Ended March 31, 2018		
	INF	BTS	Total
Gross revenues by Contract Type			
Cost-reimbursable contracts	$*53,794*	$*33,156*	$*86,950*
Fixed-unit price contracts	*136*	*7,448*	*7,584*
Total gross revenues	$*53,930*	$*40,604*	$*94,534*

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis of the financial condition and results of operations of NV5 Global, Inc. and its subsidiaries (collectively, the "Company," "we," "our" or "NV5 Global") should be read in conjunction with the financial statements included elsewhere in this Quarterly Report and the audited financial statements for the year ended December 30, 2017, included in our Annual Report on Form 10-K (File No. 001-35849). This Quarterly Report contains, in addition to unaudited historical information, forward-looking statements, which involve risk and uncertainties. The words "believe," "expect," "estimate," "may," "will," "could," "plan," or "continue" and similar expressions are intended to identify forward-looking statements. Our actual results could differ materially from the results those anticipated in such forward-looking statements. Factors that could cause or contribute to such differences in results and outcomes include, those discussed under the headings "Risk Factors" in our Annual Report on Form 10-K for the year ended December 30, 2017 and this Quarterly Report on Form 10-Q, if any. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to (and we expressly disclaim any obligation to) revise or update any forward-looking statement, whether as a result of new information, subsequent events, or otherwise (except as may be required by law), in order to reflect any event or circumstance which may arise after the date of this Quarterly Report on Form 10-Q. Amounts presented are in thousands, except per share data.

Overview

We are a provider of professional and technical engineering and consulting solutions to public and private sector clients. We focus on the infrastructure, energy, construction, real estate, and environmental markets. We primarily focus on the following business service verticals: construction quality assurance, infrastructure, energy, program management, and environmental solutions. Our primary clients include U.S. federal, state, municipal, and local government agencies, and military and defense clients. We also serve quasi-public and private sector clients from the education, healthcare, energy, and public utilities, including schools, universities, hospitals, health care providers, insurance providers, large utility service providers, and large to small energy producers.

Recent Acquisition, Developments and Challenges

Recent Acquisitions.

On January 12, 2018, the Company acquired all of the outstanding equity interest in Butsko Utility Design, Inc. (“Butsko”). Butsko is leading provider of utility planning and design services serving both public and private sector clients through its offices in Southern California and Washington. The purchase price of this acquisition was up to $4,250, paid with a combination of cash at closing, stock and future note payments.

On February 2, 2018, the Company acquired CSA (M&E) Ltd. (“CSA”), a leading provider of Mechanical, Electrical, and Plumbing (MEP) engineering and sustainability consulting services. CSA provides MEP and sustainability services for the retail, education, healthcare, industrial, corporate, hospitality and infrastructure market sectors with offices in Hong Kong, Macau and the UAE. CSA serves private and public sector clients throughout Asia and the Middle East. The purchase price of this acquisition was up to $4,200, paid with a combination of cash at closing, stock and future note payments.

U.S. Tax Reform

On December 22, 2017 the Tax Cuts and Jobs Act (“2017 Tax Reform”) was enacted in the United States. Among its many provisions, the 2017 Tax Reform reduced the U.S. corporate income tax rate from 35% to 21%, effective January 1, 2018. The 2017 Tax Reform requires a one-time transition tax on undistributed foreign earnings and creates a new provision designed to tax global intangible low-taxed income (“GILTI”). Also, the SEC issued guidance in Staff Accounting Bulletin No. 118 which provides for a measurement period of up to one year after the enactment for companies to complete their accounting for the 2017 Tax Reform.

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As a result of the 2017 Tax Reform, during the fourth quarter of 2017, we recorded a provisional liability of $357 with a corresponding adjustment to income tax expense related to the one-time transition tax on undistributed foreign earnings. The provisional adjustment related to the 2017 Tax Reform was determined using reasonable estimates. During the three months ended March 31, 2018, we did not recognize adjustments to the provisional amount recorded at December 30, 2017. We have not yet collected and analyzed all necessary tax and earnings data of its foreign operations and therefore, we have not yet completed its accounting for the income tax effects of the transition tax. We will continue to make and refine its calculations as additional analysis is complete. We currently anticipate finalizing and recording any resulting adjustments by the end of fiscal year 2018.

The 2017 Tax Reform subjects a U.S. shareholder to tax on GILTI earned by certain foreign subsidiaries. At March 31, 2018, because we are is still evaluating the GILTI provisions, we have included tax expense related to GILTI for the current year in its estimated annual effective tax rate and has not provided additional GILTI on deferred items.

The ultimate impact of the 2017 Tax Reform may differ from these preliminary conclusions due to changes in interpretations and assumptions made by us as well as additional regulatory guidance that may be issued. At this time, we believe all preliminary conclusions reported are reasonably estimated but may adjust them over time as more information becomes available. Further adjustments, if any, will be recorded by us during the measurement period in 2018 as permitted by SEC Staff Accounting Bulletin 118, Income Tax Accounting Implications of the 2017 Tax Reform. The 2017 Tax Reform provides that the measurement period must be completed by December 22, 2018.

Tax credit.

We are currently under examination by the CFTB about certain research and development tax credits generated for the years 2012 to 2014. Fiscal years 2012 through 2016 are considered open tax years in the State of California and 2013 through 2016 in the U.S. federal jurisdiction and other state jurisdictions. At March 31, 2018 and December 30, 2017, we had $437 of unrecognized tax benefits.

Backlog.

As of March 31, 2018, we had $407,401 of remaining performance obligations, or backlog, of which $309,300 or 76% is expected to be recognized over the next 12 months and the remaining over the next 24 months. We include in backlog only those contracts for which funding has been provided and work authorizations have been received. Not included in backlog is work awarded to us under master services agreements but not under contract. We cannot guarantee that the revenue projected in our backlog will be realized or, if realized, will result in profits. In addition, project cancellations or scope adjustments may occur, from time to time, with respect to contracts reflected in our backlog. For example, certain of our contracts with the U.S. federal government and other clients are terminable at the

discretion of the client, with or without cause. These types of backlog reductions could adversely affect our revenue and margins. Accordingly, our backlog as of any particular date is an uncertain indicator of our future earnings.

Segments.

The Company operations are organized into two reportable segments: (i) Infrastructure (INF), which includes our engineering, civil program management, and construction quality assurance practices; and (ii) Building, Technology & Sciences (BTS), which includes our energy, environmental practices and buildings program management practices.

For additional information regarding our reportable segments, see "Reportable Segments" of the "Notes to Consolidated Financial Statements" included elsewhere herein.

Jumpstart Our Business Startups Act of 2012

We are an emerging growth company within the meaning of the rules under the Securities Act, and we utilize certain exemptions from various reporting requirements that are applicable to public companies that are not emerging growth companies. For example, we did not have to provide an auditor’s attestation report on our internal controls in the Annual Report on Form 10-K for the year ended December 30, 2017 as otherwise required by Section 404(b) of the Sarbanes-Oxley Act. As December 29, 2018 represents the last day of the fifth fiscal year following our IPO, we will therefore no longer qualify for such status commencing December 29, 2018. As an accelerated filer not entitled to emerging growth company status, we will be subject to certain disclosure requirements that are applicable to other public companies that have not been applicable to us as an emerging growth company, including the provision of an auditor’s attestation report on our internal controls, beginning with our Annual Report on Form 10-K filed for the fiscal year ending December 29, 2018. The JOBS Act also permits us, as an “emerging growth company,” to take advantage of an extended transition period to comply with new or revised accounting standards applicable to public companies. We have chosen to “opt out” of this provision and, as a result, we will comply with new or revised accounting standards when they are required to be adopted by issuers. This decision to opt out of the extended transition period under the JOBS Act is irrevocable.

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Critical Accounting Policies and Estimates

The discussion of our financial condition and results of operations is based upon our financial statements, which have been prepared in accordance with GAAP. During the preparation of these financial statements, we are required to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, costs and expenses, and related disclosures. On an ongoing basis, we evaluate our estimates and assumptions. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances. The results of our analysis form the basis for making assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions, and the impact of such differences may be material to our financial statements. The more significant estimates affecting amounts reported in the consolidated financial statements relate to the fair value estimates used in accounting for business combinations (including the valuation of identifiable intangible assets) and contingent consideration, fair value estimates in determining the fair value of the Company's reporting units for goodwill impairment assessment, revenue recognition over time, allowances for uncollectible accounts and provision for income taxes.

During the three months ended March 31, 2018, we did not experience any significant changes in estimates or judgments inherent in the preparation of our consolidated financial statements other than adoption of Topic 606 as discussed below. A summary of our significant accounting policies is contained in Note 2 to our consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 30, 2017.

On the first day of fiscal year 2018, we adopted ASC Topic 606, *Revenue from Contracts with Customers* ("Topic 606"), using the modified retrospective approach to all contracts that were not completed as of the beginning of fiscal year 2018. Topic 606 is a comprehensive new revenue recognition model that required a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. Topic 606 became effective for us in the first quarter of fiscal year 2018. Results for reporting periods beginning after December 30, 2017 are presented under Topic 606, while prior period amounts and disclosures are not adjusted and continue to be reported under the accounting standards in effect for the prior period. Adoption of Topic 606 did not have an impact on our consolidated net income, financial position, and cash flows, however it has resulted in expanded disclosures. Revenue from the vast majority of our contracts will continue to be recognized over time because of the continuous transfer of control to the customer. The impact to revenues for the three months ended March 31, 2018 was immaterial as a result of adopting Topic 606.

To determine the proper revenue recognition method, we evaluate whether two or more contracts should be combined and accounted for as one single contract and whether the combined or single contract should be accounted for as more than one performance obligation. The majority of our contracts have a single performance obligation as the promise to transfer the individual goods or services is not separately identifiable from other promises in the contacts and therefore, not distinct. We may also promise to provide distinct goods or services within a contract in which case we separate the contract into multiple performance obligations. For contracts with multiple performance obligations, we

allocate the contract transaction price to each performance obligation using the best estimate of the standalone selling price of each distinct good or service in the contract. Typically, we sell a customer a specific service, and in these cases we use the expected cost plus a margin approach to estimate the standalone selling price of each performance obligation.

Our performance obligations are satisfied as work progresses or at a point in time. Gross revenues from services transferred to customers over time accounted for 92% of our revenues for the three months ended March 31, 2018. For most of our contracts, revenue is recognized over time using direct costs incurred to date as compared to the estimated total direct costs for performance obligations because it best depicts the transfer of control to the customer which occurs as we incur costs on its contracts. Contract costs include labor, subcontractors' costs and other direct costs. Gross revenue from services transferred to customers at a point in time accounted for 8% of our revenues for the three months ended March 31, 2018. Revenue from these contracts is recognized when the customer obtains control of the asset, which is generally upon delivery and acceptance by the customer of the reports and/or analysis performed.

Contract modifications are common in the performance of our contracts. Contracts modified typically result from changes in scope, specifications, design, performance, sites, or period of completion. In most cases, contract modifications are for services that are not distinct, and, therefore, are accounted for as part of the existing contract.

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Contract estimates are based on various assumptions to project the outcome of future events. These assumptions are dependent upon the accuracy of a variety of estimates, including engineering progress, achievement of milestones, labor productivity and cost estimates. Due to uncertainties inherent in the estimation process, it is possible that actual completion costs may vary from estimates. If estimated total costs on contracts indicate a loss or reduction to the percentage of total contract revenues recognized to date, these losses or reductions are recognized in the period in which the revisions are known. The effect of revisions to revenues, estimated costs to complete contracts, including penalties, incentive awards, change orders, claims, anticipated losses and others are recorded on the cumulative catch-up basis in the period in which the revisions are identified and the loss can be reasonably estimated. Such revisions could occur in any reporting period and the effects on the results of operations for that reporting period may be material depending on the size of the project or the adjustment. During the three months ended March 31, 2018, the cumulative catch-up adjustment for contract modifications was not material.

A significant amount of our revenues are derived under multi-year contracts. We enter into contracts with its clients that contain two principal types of pricing provisions: cost-reimbursable and fixed-unit price. The majority of our contracts are cost-reimbursable contracts that fall under the low-risk subcategory of time and materials contracts.

Cost-reimbursable contracts. Cost-reimbursable contracts consist of the following:

- Time and materials contracts are common for smaller scale professional and technical consulting and certification services projects. Under these types of contracts, there is no predetermined fee. Instead, the Company negotiates hourly billing rates and charges the clients based upon actual hours expended on a project. In addition, any direct project expenditures are passed through to the client and are typically reimbursed. These contracts may have an initial not-to-exceed or guaranteed maximum price provision.

- Cost-plus contracts are the predominant contracting method used by U.S. federal, state, and local governments. Under these type contracts, the Company charges clients for its costs, including both direct and indirect costs, plus a negotiated fee. The total estimated cost plus the negotiated fee represents the total contract value.

- Lump-sum contracts typically require the performance of all of the work under the contract for a specified lump-sum fee, subject to price adjustments if the scope of the project changes or unforeseen conditions arise. Many of the Company's lump-sum contracts are negotiated and arise in the design of projects with a specified scope and project deliverables. In most cases, we can bill additional fees if the project schedule is modified and lengthened.

Fixed-unit price contracts. Fixed unit-price contracts consist of the following:

- Fixed-unit price contracts typically require the performance of an estimated number of units of work at an agreed price per unit, with the total payment under the contract determined by the actual number of units performed.

Federal Acquisition Regulations ("FAR"), which are applicable to our federal government contracts and may be incorporated in local and state agency contracts, limit the recovery of certain specified indirect costs on contracts. Cost-plus contracts covered by FAR or certain state and local agencies also may require an audit of actual costs and provide for upward or downward adjustments if actual recoverable costs differ from billed recoverable costs.

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Results of Operations

Consolidated Results of Operations

The following table represents our condensed results of operations for the periods indicated (dollars in thousands):

	Three Months Ended March 31, 2018	**April 1, 2017**
Gross revenues	$94,534	$64,059
Less sub-consultant services and other direct costs	(17,382)	(10,984)
Net revenues *(1)*	77,152	53,075
Direct salary and wages costs	(30,521)	(21,353)
Gross profit	46,631	31,722
Operating expenses	40,330	29,201
Income from operations	6,301	2,521
Interest expense	(611)	(239)
Income tax expense	(1,398)	(12)
Net income	$4,292	$2,270

(1) Net Revenues is not a measure of financial performance under GAAP. Gross revenues include sub-consultant costs and other direct costs which are generally pass-through costs. The Company believes that Net Revenues, which is a non-U.S. GAAP financial measure commonly used in our industry, enhances investors' ability to analyze our business trends and performance because it substantially measures the work performed by our employees.

Three Months Ended March 31, 2018 compared to the Three Months Ended April 1, 2017

Gross and Net Revenues.

Our consolidated gross revenues increased approximately $30,475 or approximately 47.8%, for the three months ended March 31, 2018 compared to the three months ended April 1, 2017. Our consolidated net revenues increased approximately $24,077 or approximately 45.4% for the three months ended March 31, 2018 compared to the three months ended April 1, 2017. The increases in gross and net revenues are due primarily to the contribution from various acquisitions completed subsequent to the first quarter of 2017 as well as organic growth from our existing platform. The increases in gross revenues for the three months ended March 31, 2018, includes gross revenues of $1,676 related to acquisitions closed during the first quarter of 2018. Also contributing to the increase in net revenues for the three months ended March 31, 2018 is an increased utilization of our billable employees. The growth in revenues was primarily attributable to increases in energy distribution services; construction materials testing; infrastructure engineering services; energy and environmental services. We are currently unaware of any long-term delays in current projects and therefore are not anticipating such to influence future revenues. Such revenues could be affected by changes in economic conditions and the impact thereof on our public and quasi-public sector funded projects.

Gross Profit.

As a percentage of gross revenues, our gross profit margin was 49.3% and 49.5%, for the three months ended March 31, 2018 and April 1, 2017, respectively. Gross profit includes direct costs of contracts such as direct labor and all costs incurred in connection with and directly for the benefit of client contracts. The level of direct costs of contracts may fluctuate between reporting periods due to a variety of factors, including the amount of sub-consultant costs we incur during a period. On those projects where we are responsible for subcontract labor or third-party materials and equipment, we reflect the amounts of such items in both gross revenues and costs. To the extent that we incur a significant amount of pass-through costs in a period, our direct costs of contracts are likely to increase as well.

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Operating expenses.

Our operating expenses increased approximately $11,129, or 38.1% for the three months ended March 31, 2018 compared to the three months ended April 1, 2017. The increase in operating expenses was due primarily to integration costs and operating expenses of $759 and operating expenses associated with acquisitions completed subsequent to the first quarter of 2017. During the three months ended March 31, 2018, acquisition related expenses were approximately $226 compared to approximately $138 during the three months ended April 1, 2017. Also contributing to the increase in operating costs is the increased amortization of intangible assets. During the three months ended March 31, 2018, amortization of intangible assets was approximately $2,778, compared to $1,931 during the three months ended April 1, 2017. Operating expenses typically fluctuate as a result of changes in headcount (both corporate and field locations) and the amount of spending required to support our professional services activities, which normally require additional overhead costs.

Interest expense.

Our interest expense increased $372 during the three months ended March 31, 2018 compared the three months ended April 1, 2017. The increase in interest expense is due primarily to the increase in outstanding borrowings during these periods.

Income taxes.

Our consolidated effective income tax rate was 24.6% and 32.2% for the three months ended March 31, 2018 and April 1, 2017, respectively. The difference between the effective income tax rate and the combined statutory federal and state income tax rate is principally due to research and development credits. Furthermore, during the three months ended March 31, 2018 and April 1, 2017, the Company recorded a reduction in income tax expense of $50 and $722, respectively, relating to the income tax benefit received in conjunction with the vesting of restricted stock during the period.

On December 22, 2017, the U.S. enacted tax legislation commonly referred to as the Tax Cuts and Jobs Act ("2017 Tax Reform"), which significantly revises the U.S. tax code by, among other things, lowering the corporate income tax rate from 35% to 21%; limiting the deductibility of interest expense; implementing a territorial tax system, and imposing a repatriation tax on deemed repatriated earnings of foreign subsidiaries.

Segment Results of Operations

The following tables set forth summarized financial information concerning our reportable segments (dollars in thousands):

	Three Months Ended March 31, 2018	**April 1, 2017**
Gross revenues		
INF	$54,806	$39,126
BTS	$40,650	$25,967
Segment income before taxes		
INF	$7,624	$5,757
BTS	$6,381	$2,484

For additional information regarding our reportable segments, see Note 14 - "Reportable Segments" of the "Notes to Consolidated Financial Statements”.

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Three Months Ended March 31, 2018 compared to the Three Months Ended April 1, 2017

Our gross revenues from INF reportable segment increased approximately $15,680, or 40.1%, during the three months ended March 31, 2018 compared to the three months ended April 1, 2017. The increase in gross revenues is due primarily to the contribution from various acquisitions completed subsequent to the first quarter of 2017 as well as organic growth from our existing platform. The increase during the first quarter of 2018 includes approximately $839 related to acquisitions closed during the first quarter of 2018. The increase in revenues the quarter ended March 31, 2018 reflects increases in energy distribution services; construction materials testing; infrastructure engineering services; and energy services.

Segment Income before Taxes from INF increased $1,867, or 32.4%, during the three months ended March 31, 2018 compared the three months ended April 1, 2017. The increase was primarily due to increased revenues from organic growth and contributions from acquisitions completed subsequent to the first quarter of 2017.

Our gross revenues from BTS reportable segment increased approximately $14,683, or 56.5%, during the three months ended March 31, 2018 compared to the three months ended April 1, 2017. The increase in gross revenues is due primarily to the contribution from various acquisitions completed subsequent to the first quarter of 2017 as well as organic growth from our existing platform. The increase during the first quarter of 2018 includes approximately $836 related to acquisitions closed during the first quarter of 2018. The growth in revenues from BTS was primarily attributable to increases in facilities program management and environmental services.

Segment Income before Taxes from BTS increased $3,897, or 156.9%, during the three months ended March 31, 2018 compared to April 1, 2017. The increase was primarily from contributions from acquisitions completed subsequent to the first quarter of 2017.

Liquidity and Capital Resources

Our principal sources of liquidity are our cash and cash equivalents balances, cash flow from operations, borrowing capacity under our Senior Credit Facility, and access to financial markets. Our principal uses of cash are operating expenses, working capital requirements, capital expenditures, repayment of debt, and acquisition expenditures. We believe our sources of liquidity, including cash flow from operations, existing cash and cash equivalents and borrowing capacity under our Senior Credit Facility will be sufficient to meet our projected cash requirements for at least the next twelve months. We will monitor our capital requirements thereafter to ensure our needs are in line with available capital resources.

We believe our experienced employees and management team are our most valuable resources. Attracting, training, and retaining key personnel have been and will remain critical to our success. To achieve our human capital goals, we intend to remain focused on providing our personnel with entrepreneurial opportunities to increase client contact within their areas of expertise and to expand our business within our service offerings.

Cash Flows

As of March 31, 2018, our cash and cash equivalents totaled $17,202 and billed receivables, net of allowance for doubtful accounts, totaled $78,984, compared to $18,751 and $70,686, respectively, on December 30, 2017. As of March 31, 2018, our accounts payable and accrued liabilities were $16,867 and $17,594, respectively, compared to $18,373 and $18,994, respectively, on December 30, 2017. In addition, as of March 31, 2018, we had notes payable and other obligations and contingent consideration of $71,373 and $3,110, respectively, compared to $68,557 and $1,890, respectively, on December 30, 2017.

Operating activities

For the three months ended March 31, 2018, net cash provided by operating activities amounted to $3,617, primarily attributable to net income of $4,292, which included non-cash charges of $4,932 from stock based compensation and depreciation and amortization, and decreases of $2,533 in accounts payable and accrued liabilities and an increase of $1,945 in billed and unbilled receivables. During 2018, we made income tax payments of approximately $3,089.

For the three months ended April 1, 2017, net cash provided by operating activities amounted to $209, primarily attributable to net income of $2,270, which included non-cash charges of $3,254 from stock based compensation and depreciation and amortization, and decreases of $7,292 in accounts payable and accrued liabilities partially offset by a decrease of $2,218 in billed and unbilled receivables. During 2017, we made income tax payments of approximately $0.

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Investing activities

For the three months ended March 31, 2018, net cash used in investing activities amounted to $4,422, primarily resulting from cash used for our acquisitions during 2018 of $3,297 and the purchase of property and equipment of $1,125 for our ongoing operations.

For the three months ended April 1, 2017, net cash used in investing activities amounted to $388, primarily for the purchase of property and equipment for our ongoing operations.

Financing activities

For the three months ended March 31, 2018, net cash used in financing activities amounted to $744, primarily due to the net proceeds from the Warrant exercise of $1,092 offset by principal repayments of $1,621 towards long-term debt and $215 towards contingent consideration.

For the three months ended April 1, 2017, net cash used in financing activities amounted to $1,640, primarily due to principal repayments of $1,577 towards long-term debt and $62 towards contingent consideration.

Financing

Senior Credit Facility

On December 7, 2016, we entered into a Credit Agreement (the “Credit Agreement”) with Bank of America, N.A. (“Bank of America”) and Merrill Lynch, Pierce, Fenner & Smith Incorporated (“MLPFS”). Pursuant to the Credit Agreement, Bank of America agreed to be the sole administrative agent for a five-year $80,000 Senior Secured Revolving Credit Facility (“Senior Credit Facility”) to the Company and, together with PNC Bank, National Association and Regions Bank as the other lenders under the Senior Credit Facility, has committed to lend to the Company all of the Senior Credit Facility, subject to certain terms and conditions. MLPFS has undertaken to act as sole lead arranger and sole book manager for the Senior Credit Facility. In addition, the Senior Credit Facility includes an accordion feature permitting the Company to request an increase in the Senior Credit Facility by an additional amount of up to $60,000.

The Senior Credit Facility includes a $5,000 sublimit for the issuance of standby letters of credit and a $15,000 sublimit for swingline loans. The proceeds of the Senior Credit Facility are intended to be used (i) to finance permitted acquisitions, (ii) for capital expenditures, and (iii) for general corporate purposes.

Borrowings under the Credit Agreement are at variable rates which are, at our option, tied to a Eurocurrency rate equal to LIBOR (London Interbank Offered Rate) plus an applicable rate or a base rate denominated in U.S. dollars. Interest rates are subject to change based on our Consolidated Senior Leverage Ratio (as defined in the Credit Agreement).

The Senior Credit Facility contains certain financial covenants, including a maximum leverage ratio of 3.0:1 and minimum fixed charge coverage ratio of 1.20:1. Furthermore, the Senior Credit Facility also contains financial reporting covenant provisions and other covenants, representations, warranties, indemnities, and events of default that are customary for facilities of this type. As of March 31, 2018 and December 30, 2017, we were in compliance with these financial and reporting covenants. As of March 31, 2018 and December 30, 2017, the outstanding balance on the Senior Credit Facility was $36,500.

Other Obligations

On January 12, 2018, we acquired all of the outstanding equity interest in Butsko. The purchase price allowed for the payment of $600 in shares of our common stock or a combination of cash and shares of our common stock, at our discretion, payable in two equal installments, due on the first and second anniversaries of January 12, 2018. The outstanding balance of this obligation was $600 and $0 as of March 31, 2018 and December 30, 2017, respectively.

On February 2, 2018, we acquired CSA. The purchase price allowed for the payment of $250 in shares of the our common stock or a combination of cash and shares of our common stock, at our discretion, payable in two equal installments, due on the first and second anniversaries of February 2, 2018. The outstanding balance of this obligation was $250 and $0 as of March 31, 2018 and December 30, 2017, respectively.

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On September 6, 2017, we acquired all of the outstanding equity interest in Marron. The purchase price allowed for the payment of $133 in shares of our common stock or a combination of cash and shares of our common stock, at our discretion, payable in two equal installments, due on the first and second anniversaries of September 6, 2017. The outstanding balance of this obligation was $133 as of March 31, 2018 and December 30, 2017.

On June 6, 2017, we acquired all of the outstanding equity interest in RDK. The purchase price allowed for the payment of $1,333 in shares of our common stock or a combination of cash and shares of our common stock, at our discretion, payable in two equal installments, due on the first and second anniversaries of June 6, 2017. The outstanding balance of this obligation was $1,333 as of March 31, 2018 and December 30, 2017.

On November 30, 2016, we acquired all of the outstanding equity interests of Hanna. The purchase price allowed for the payment of $1,200 in shares of our common stock or a combination of cash and shares of our common stock, at our discretion, payable in two installments of $600, due on the first and second anniversaries of November 30, 2016. The outstanding balance of this obligation was $600 as of March 31, 2018 and December 30, 2017.

On October 26, 2016, we acquired all of the outstanding equity interests of JBA. The purchase price allowed for the payment of $2,600 in shares of our common stock or a combination of cash and shares of our common stock, at our discretion, payable in two installments of $1,300, due on the first and second anniversaries of October 26, 2016. The outstanding balance of this obligation was $1,300 as of March 31, 2018 and December 30, 2017.

On May 20, 2016, we acquired all of the outstanding equity interests of Dade Moeller. The purchase price allowed for the payment of $3,000 in shares of our common stock or a combination of cash and shares of our common stock, at our discretion, payable in three installments of $1,000, due on the first, second and third anniversaries of May 20, 2016. The outstanding balance of this obligation was $2,000 as of March 31, 2018 and December 30, 2017.

Uncollateralized Promissory Notes

On January 12, 2018, we acquired all of the outstanding equity interest in Butsko. The purchase price included an uncollateralized $1,000 promissory note bearing interest at 3.0% (the “Butsko Note”) payable in four installments of $250, due on the first, second, third and fourth anniversaries of January 12, 2018. The outstanding balance of the Butsko Note was $1,000 and $0 as of March 31, 2018 and December 30, 2017, respectively.

On February 2, 2018, we acquired CSA. The purchase price included an uncollateralized $600 promissory note bearing interest at 3.0% (the “CSA Note”) payable in four installments of $150, due on the first, second, third and fourth

anniversaries of February 2, 2018. The outstanding balance of the CSA Note was $600 and $0 as of March 31, 2018 and December 30, 2017, respectively.

On September 6, 2017, we acquired all of the outstanding interests in Marron. The purchase price included an uncollateralized $300 promissory note bearing interest at 3.0% (the "Marron Note") payable in three installments of $100, due on the first, second and third anniversaries of September 6, 2017. The outstanding balance of the Marron Note was $300 as of March 31, 2018 and December 30, 2017.

On June 6, 2017, we acquired all of the outstanding equity interest in RDK. The purchase price included an uncollateralized $5,500 promissory note bearing interest at 3.0% (the "RDK Note") payable in four installments of $1,375, due on the first, second, third and fourth anniversaries of June 6, 2017. The outstanding balance of the RDK Note was $5,500 as of March 31, 2018 and December 30, 2017.

On May 4, 2017, we acquired all of the outstanding equity interest in H&K. The purchase price included an uncollateralized $600 promissory note bearing interest at 3.0% (the "H&K Note") payable in four installments of $150, due on the first, second, third and fourth anniversaries of May 4, 2017, the effective date of the acquisition. The outstanding balance of the H&K Note was $600 as of March 31, 2018 and December 30, 2017.

On May 1, 2017, we acquired all of the outstanding equity interest in Lochrane. The purchase price included an uncollateralized $1,650 promissory note bearing interest at 3.0% (the "Lochrane Note") payable in four installments of $413, due on the first, second, third and fourth anniversaries of May 1, 2017, the effective date of the acquisition. The outstanding balance of the Lochrane Note was $1,650 as of March 31, 2018 and December 30, 2017.

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On December 6, 2016, we acquired all of the outstanding interests of CivilSource. The purchase price included an uncollateralized $3,500 promissory note bearing interest at 3.0% (the “CivilSource Note”) payable in four installments of $875, due on the first, second, third and fourth anniversaries of December 6, 2016, the effective date of the acquisition. The outstanding balance of the CivilSource Note was $2,625 and $3,500 as of March 31, 2018 and December 30, 2017, respectively.

On November 30, 2016, we acquired all of the outstanding interests of Hanna. The purchase price included an uncollateralized $2,700 promissory note bearing interest at 3.0% (the “Hanna Note”) payable in four installments of $675, due on the first, second, third and fourth anniversaries of November 30, 2016, the effective date of the acquisition. The outstanding balance of the Hanna Note was $2,025 as of March 31, 2018 and December 30, 2017.

On October 26, 2016, we acquired all of the outstanding interests of JBA. The purchase price included an uncollateralized $7,000 promissory note bearing interest at 3.0% (the “JBA Note”) payable in five installments of $1,400, due on the first, second, third, fourth and fifth anniversaries of October 26, 2016, the effective date of the acquisition. The outstanding balance of the JBA Note was $5,600 as of March 31, 2018 and December 30, 2017.

On September 12, 2016, we acquired certain assets of Weir. The purchase price included an uncollateralized $500 promissory note bearing interest at 3.0% (the “Weir Note”) payable in four installments of $125, due on the first, second, third and fourth anniversaries of September 12, 2016, the effective date of the acquisition. The outstanding balance of the Weir Note was $375 as of March 31, 2018 and December 30, 2017.

On May 20, 2016, we acquired all of the outstanding equity interests of Dade Moeller. The purchase price included an aggregate of $6,000 of uncollateralized promissory notes bearing interest at 3.0% (the “Dade Moeller Notes”) payable in four equal payments of $1,500 each due on the first, second, third, and fourth anniversaries of May 20, 2016, the effective date of the acquisition. The outstanding balance of the Dade Moeller Notes was approximately $4,500 as of March 31, 2018 and December 30, 2017.

On July 1, 2015, we acquired all of the outstanding equity interests of RBA. The purchase price included an uncollateralized $4,000 promissory notes bearing interest at 3.0% (the “RBA Note”) payable in four equal payments of $1,000 each due on the first, second, third, and fourth anniversaries of July 1, 2015, the effective date of the acquisition. The outstanding balance of the RBA Note was $2,000 as of March 31, 2018 and December 30, 2017.

On June 24, 2015, we acquired certain assets of Allwyn. The purchase price included an uncollateralized $500 promissory note bearing interest at 3.5% (the “Allwyn Note”) that is payable in three equal payments of $167 each due on the first, second and third anniversaries of June 24, 2015, the effective date of the acquisition. The outstanding balance of the Allwyn Note was $166 as of March 31, 2018 and December 30, 2017.

On January 30, 2015, we acquired all of the outstanding equity interests of JLA. The purchase price included an uncollateralized $1,250 promissory note bearing interest at 3.5% (the "JLA Note") that is payable in four equal payments of $313 each due on the first, second, third, and fourth anniversaries of January 30, 2015, the effective date of the acquisition. The outstanding balance of the JLA Note was $312 and $625 as of March 31, 2018 and December 30, 2017, respectively.

Off-Balance Sheet Arrangements

We did not have any off-balance sheet arrangements as of March 31, 2018.

Effects of Inflation

Based on our analysis of the periods presented, we believe that inflation has not had a material effect on our operating results. There can be no assurance that future inflation will not have an adverse impact on our operating results and financial condition.

Recently Issued Accounting Pronouncements

For information on recently issued accounting pronouncements, see Note 2 of the notes to the unaudited consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

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Cautionary Statement about Forward-Looking Statements

Our disclosure and analysis in this Quarterly Report on Form 10-Q, contain “forward-looking” statements within the meaning of Section 27A of the Securities Act Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and the Private Securities Litigation Reform Act of 1995. From time to time, we also provide forward-looking statements in other materials we release to the public, as well as oral forward-looking statements. Forward-looking statements include, statements regarding our “expectations,” “hopes,” “beliefs,” “intentions,” or “strategies” regarding the future. In addition, any statements that refer to projections, forecasts, or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. We have tried, wherever possible, to identify such statements by using words such as “anticipate,” “believe,” “expect,” “intend,” “estimate,” “predict,” “project,” “may,” “might,” “should,” “would,” “will,” “likely,” “will likely result,” “continue,” “could,” “future,” “p “potential,” “target,” “forecast,” “goal,” “observe,” “seek,” “strategy” and other words and terms of similar meaning, but the ab of these words does not mean that a statement is not forward looking. The forward-looking statements in this Current Report on Form 10-Q reflect the Company’s current views with respect to future events and financial performance.

Forward-looking statements are not historical factors and should not be read as a guarantee or assurance of future performance or results, and will not necessarily be accurate indications of the times at, or by, or if such performance or results will be achieved. Forward-looking statements are based on information available at the time those statements are made or management’s good faith beliefs, expectations and assumptions as of that time with respect to future events. Because forward-looking statements relate to the future, they are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include:

- our ability to retain the continued service of our key professionals and to identify, hire and retain additional qualified professionals;
- changes in demand from the local and state government and private clients that we serve;
- general economic conditions, nationally and globally, and their effect on the demand and market for our services;
- fluctuations in our results of operations;
- the government’s funding and budgetary approval process;
- the possibility that our contracts may be terminated by our clients;

our ability to win new contracts and renew existing contracts;

our dependence on a limited number of clients;

our ability to complete projects timely, in accordance with our customers' expectations, or profitability;

our ability to successfully execute our mergers and acquisitions strategy, including the integration of new companies into our business;

our ability to successfully manage our growth strategy;

our ability to raise capital in the future;

competitive pressures and trends in our industry and our ability to successfully compete with our competitors;

our ability to avoid losses under fixed-price contracts;

the credit and collection risks associated with our clients;

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- our ability to comply with procurement laws and regulations;
- changes in laws, regulations, or policies;
- the enactment of legislation that could limit the ability of local, state and federal agencies to contract for our privatized services;
- our ability to complete our backlog of uncompleted projects as currently projected;
- the risk of employee misconduct or our failure to comply with laws and regulations;
- our ability to control, and operational issues pertaining to, business activities that we conduct with business partners and other third parties;
- our need to comply with a number of restrictive covenants and similar provisions in our senior credit facility that generally limit our ability to (among other things) incur additional indebtedness, create liens, make acquisitions, pay dividends and undergo certain changes in control, which could affect our ability to finance future operations, acquisitions or capital needs;
- significant influence by our principal stockholder and the existence of certain anti-takeover measures in our governing documents; and
- other factors identified throughout this Current Report on Form 10-Q, including those discussed under the headings “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and “Business.”

The forward-looking statements contained in this report are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties, or assumptions, many of which are beyond our control, which may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, those factors described in “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 30, 2017. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as may be required under applicable securities laws. You are advised, however, to consult any further disclosures we make on related subjects in our Form 10-Q, 8-K and 10-K reports filed with the SEC. Our Annual Report on Form 10-K filing for the fiscal year ended December 30, 2017 listed various important factors that could cause actual results to differ materially from expected and historic results. We note these

factors for investors as permitted by the Private Securities Litigation Reform Act of 1995, as amended. Readers can find them in "Item 1A. Risk Factors" of that filing and under the same heading of this filing. You may obtain a copy of our Annual Report on Form 10-K through our website, www.nv5.com. Information contained on our website is not incorporated into this report. In addition to visiting our website, you may read and copy any document we file with the SEC at the SEC's Public Reference Room at 100 F. Street, NE, Washington, D.C. 20549 or at www.sec.gov. Please call the SEC at 1-800-SEC-0330 for information on the Public Reference Room.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to certain market risks from transactions that are entered into during the normal course of business. We have not entered into derivative financial instruments for trading purposes. We have no significant market risk exposure to interest rate changes related to the promissory notes related to acquisition since these contain fixed interest rates. Our only debt subject to interest rate risk is the Senior Credit Facility which rates are variable, at our option, tied to a Eurocurrency rate equal to LIBOR (London Interbank Offered Rate) plus an applicable rate or a base rate denominated in U.S. dollars. Interest rates are subject to change based on our Consolidated Senior Leverage Ratio (as defined in the Credit Agreement). As of March 31, 2018, the outstanding balance on the Senior Credit Facility was $36,500. A one percentage point change in the assumed interest rate of the Senior Credit Facility would change our annual interest expense by approximately $365 in 2018.

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ITEM 4. CONTROLS AND PROCEDURES.

Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report on Form 10-Q, the Company’s disclosure controls and procedures, were effective such that the information relating to the Company required to be disclosed in our SEC reports (i) is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms and (ii) is accumulated and communicated to the Company’s management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control Over Financial Reporting

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during our most recently completed fiscal quarter. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that there have not been any changes in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

From time to time, we are subject to various legal proceedings that arise in the normal course of our business activities. As of the date of this Quarterly Report on Form 10-Q, we are not a party to any litigation the outcome of which, if determined adversely to us, would individually or in the aggregate be reasonably expected to have a material adverse effect on our results of operations or financial position.

ITEM 1A. RISK FACTORS.

During the three months ended March 31, 2018, there have been no material changes to any of the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 30, 2017 filed with the SEC.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

Recent Sales of Unregistered Securities

During the three months ended March 31, 2018, we issued the following securities that were not registered under the Securities Act:

In January and February 2018, we issued 5,630 and 2,993 shares of our common stock as partial consideration for our acquisitions of Butsko and CSA, respectively. These shares were issued in reliance upon Section 4(a)(2) of the Securities Act as a transaction by an issuer not involving a public offering. For a description of these acquisitions, see Note 4, Business Acquisitions, to the consolidated interim financial statements appearing under Part I of this Quarterly Report on Form 10-Q.

Issuer Purchase of Equity Securities

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

ITEM 5. OTHER INFORMATION.

None.

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ITEM 6. EXHIBITS.

Number	Description
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to § 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to § 302 of the Sarbanes-Oxley Act of 2002
32.1**	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

* Filed herewith.

** Furnished herewith. This certification is being furnished solely to accompany this report pursuant to 18 U.S.C. Section 1350, and is not being filed for purposes of Section 18 of the Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filings of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NV5 GLOBAL, INC.

By: /s/ Michael P. Rama
Michael P. Rama

Vice President and Chief Financial Officer

Date: May 4, 2018 (Principal Financial and Accounting Officer)