

Northfield Bancorp, Inc.  
Form 10-Q  
November 12, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For transition period from                      to

Commission File Number 1-35791

NORTHFIELD BANCORP, INC.

(Exact name of registrant as specified in its charter)

Delaware	80-0882592
(State or other jurisdiction of incorporation)	(I.R.S. Employer Identification No.)

581 Main Street, Woodbridge, New Jersey	07095
(Address of principal executive offices)	(Zip Code)

Registrant's telephone number, including area code: (732) 499-7200

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for shorter period that the registrant was required to post such files). Yes  No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated  
filer   
Non-accelerated filer  (Do not check if smaller reporting company) Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No .

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

57,939,498 shares of Common Stock, par value \$0.01 per share, were issued and outstanding as of November 1, 2013.

Table of Contents

NORTHFIELD BANCORP, INC.

Form 10-Q Quarterly Report

Table of Contents

	Page
<u>PART I - FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements</u>	3
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	30
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	41
Item 4. <u>Controls and Procedures</u>	43
<u>PART II - OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	44
Item 1A. <u>Risk Factors</u>	44
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	44
Item 3. <u>Defaults Upon Senior Securities</u>	44
Item 4. <u>Mine Safety Disclosures</u>	44
Item 5. <u>Other Information</u>	44
Item 6. <u>Exhibits</u>	44
<u>SIGNATURES</u>	45

Table of Contents

## PART I

## ITEM 1. FINANCIAL STATEMENTS

## NORTHFIELD BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS

September 30, 2013, and December 31, 2012

(Unaudited)

(In thousands, except share amounts)

	September 30, 2013	December 31, 2012
<b>ASSETS:</b>		
Cash and due from banks	\$ 13,549	\$ 25,354
Interest-bearing deposits in other financial institutions	80,104	103,407
Total cash and cash equivalents	93,653	128,761
Trading securities	5,706	4,677
Securities available-for-sale, at estimated fair value (encumbered \$239,099 in 2013 and \$254,190 in 2012)	1,023,055	1,275,631
Securities held-to-maturity, at amortized cost (estimated fair value of \$2,309 in 2012) (encumbered \$0 in 2012)	-	2,220
Loans held-for-sale	3,945	5,447
Purchased credit-impaired (PCI) loans held-for-investment	62,802	75,349
Loans acquired	81,784	101,433
Originated loans held-for-investment, net	1,253,281	1,066,200
Loans held-for-investment, net	1,397,867	1,242,982
Allowance for loan losses	(27,114)	(26,424)
Net loans held-for-investment	1,370,753	1,216,558
Accrued interest receivable	7,733	8,154
Bank owned life insurance	124,094	93,042
Federal Home Loan Bank of New York stock, at cost	16,882	12,550
Premises and equipment, net	29,836	29,785
Goodwill	16,159	16,159
Other real estate owned	664	870
Other assets	34,739	19,347
Total assets	\$ 2,727,219	\$ 2,813,201
<b>LIABILITIES AND STOCKHOLDERS' EQUITY:</b>		
<b>LIABILITIES:</b>		
Deposits	\$ 1,492,586	\$ 1,956,860
Securities sold under agreements to repurchase	216,000	226,000

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Other borrowings	276,181	193,122
Advance payments by borrowers for taxes and insurance	6,683	3,488
Accrued expenses and other liabilities	19,489	18,858
Total liabilities	2,010,939	2,398,328
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock, \$0.01 par value; 10,000,000 shares authorized, none issued or outstanding	-	-
Common stock, \$0.01 par value: 150,000,000 shares authorized, 58,212,409 and 46,904,286 shares issued at September 30, 2013, and December 31, 2012, respectively, 57,939,498 and 41,486,819 outstanding at September 30, 2013 and December 31, 2012, respectively	582	469
Additional paid-in-capital	507,464	230,253
Unallocated common stock held by employee stock ownership plan	(27,407)	(13,965)
Retained earnings	240,512	249,892
Accumulated other comprehensive (loss) income	(1,591)	18,231
Treasury stock at cost; 272,911 and 5,417,467 shares at September 30, 2013 and December 31, 2012, respectively	(3,280)	(70,007)
Total stockholders' equity	716,280	414,873
Total liabilities and stockholders' equity	\$ 2,727,219	\$ 2,813,201

See accompanying notes to consolidated financial statements.

Table of Contents

## NORTHFIELD BANCORP, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

Three and nine months ended September 30, 2013, and 2012

(Unaudited)

(In thousands, except share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Interest income:				
Loans	\$ 17,827	\$ 15,162	\$ 51,021	\$ 45,187
Mortgage-backed securities	5,097	6,799	17,095	20,418
Other securities	325	559	1,268	2,102
Federal Home Loan Bank of New York dividends	124	151	398	435
Deposits in other financial institutions	7	19	68	47
Total interest income	23,380	22,690	69,850	68,189
Interest expense:				
Deposits	1,442	2,447	5,180	7,432
Borrowings	2,618	3,244	7,830	9,820
Total interest expense	4,060	5,691	13,010	17,252
Net interest income	19,320	16,999	56,840	50,937
Provision for loan losses	817	502	1,511	1,661
Net interest income after provision for loan losses	18,503	16,497	55,329	49,276
Non-interest income:				
Fees and service charges for customer services	801	720	2,285	2,285
Income on bank owned life insurance	999	710	2,588	2,139
Gain on securities transactions, net	743	428	2,941	2,488
Other-than-temporary impairment losses on securities	-	-	(434)	-
Portion recognized in other comprehensive income (before taxes)	-	-	-	-
Net impairment losses on securities recognized in earnings	-	-	(434)	-
Other	45	(148)	162	203
Total non-interest income	2,588	1,710	7,542	7,115

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Non-interest expense:

Compensation and employee benefits	6,756	5,950	20,270	17,881
Occupancy	2,479	2,201	7,339	6,230
Furniture and equipment	432	375	1,315	1,064
Data processing	874	826	3,424	2,829
Professional fees	753	684	2,221	2,480
FDIC insurance	379	409	1,131	1,218
Other	1,636	1,583	5,184	4,769
Total non-interest expense	13,309	12,028	40,884	36,471
Income before income tax expense	7,782	6,179	21,987	19,920
Income tax expense	2,682	2,285	7,796	7,130
Net income	\$ 5,100	\$ 3,894	\$ 14,191	\$ 12,790
Net income per common share:				
Basic	\$ 0.09	\$ 0.07	\$ 0.26	\$ 0.24
Diluted	\$ 0.09	\$ 0.07	\$ 0.26	\$ 0.23
Other comprehensive (loss) income:				
Unrealized (losses) gains on securities:				
Net unrealized holding (losses) gains on securities	\$ (4,670)	\$ 3,657	\$ (30,800)	\$ 7,622
Less: reclassification adjustment for gains included in net income (included in gain on securities transactions, net)	(353)	(225)	(2,245)	(2,032)
Net unrealized (losses) gains	(5,023)	3,432	(33,045)	5,590
Reclassification adjustment for OTTI impairment included in net income (included OTTI losses on securities)	-	-	434	-
Other comprehensive (loss) income, before tax	(5,023)	3,432	(32,611)	5,590
Income tax (benefit) expense related to net unrealized holding (losses) gains on securities	(1,873)	1,463	(12,065)	3,049
Income tax expense related to reclassification adjustment for gains included in net income	(141)	(90)	(898)	(813)
Income tax benefit related to reclassification adjustment for OTTI impairment included in net income	-	-	174	-
Other comprehensive (loss) income, net of tax	(3,009)	2,059	(19,822)	3,354
Comprehensive (loss) income	\$ 2,091	\$ 5,953	\$ (5,631)	\$ 16,144

See accompanying notes to consolidated financial statements.





Table of Contents

NORTHFIELD BANCORP, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Nine months ended September 30, 2013, and 2012

(Unaudited)

(In thousands, except share data)

	Common Stock Shares	Par Value	Additional Paid-in Capital	Unallocated Common Stock Held by the Employee Stock Ownership Plan	Retained Earnings	Accumulated Other Comprehensive Income (Loss), Net of tax
Balance at December 31, 2011	45,632,611	\$	456	\$ 209,302	\$ (14,570)	\$ 235,776
Net income					12,790	
Other comprehensive income, net of tax						3,354
ESOP shares allocated or committed to be released			192	437		
Stock compensation expense			2,299			
Additional tax benefit on equity awards			204			
Exercise of stock options					(187)	
Cash dividends declared (\$0.12 per common					(1,722)	

share)

Treasury stock  
(average cost of  
\$9.84 per  
share)

Balance at  
September 30,  
2012

45,632,611	\$	456	\$	211,997	\$	(14,133)	\$	246,657	\$	2
------------	----	-----	----	---------	----	----------	----	---------	----	---

Balance at  
December 31,  
2012

46,904,286	\$	469	\$	230,253	\$	(13,965)	\$	249,892	\$	1
------------	----	-----	----	---------	----	----------	----	---------	----	---

Net income

14,191	\$
--------	----

Other  
comprehensive  
loss, net of tax

(19,822)	\$
----------	----

ESOP shares  
allocated or  
committed to  
be released

334	782
-----	-----

Stock  
compensation  
expense

2,354
-------

Additional tax  
benefit on  
equity awards

296
-----

Corporate  
reorganization:

Merger of  
Northfield

Bancorp, MHC (24,641,684)	(246)	370
---------------------------	-------	-----

Exchange of common stock (16,845,135)	(169)	169
--	-------	-----

Treasury stock retired (5,417,467)	(54)	(69,953)
---------------------------------------	------	----------

Proceeds of stock offering, net of costs 58,199,819	582	329,396
---	-----	---------

Purchase of common stock by ESOP		14,224	(14,224)
--	--	--------	----------

Exercise of stock options 12,590		21
-------------------------------------	--	----

Cash dividends declared (\$0.43 per common share)			(23,571)
--	--	--	----------

Treasury stock (average cost of \$12.02 per share)		(272,911)
---	--	-----------

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Balance at  
September 30,  
2013

57,939,498 \$

582 \$

507,464 \$

(27,407) \$

240,512 \$

(

See accompanying notes to consolidated financial statements.

5

---

Table of Contents

## NORTHFIELD BANCORP, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine months ended September 30, 2013, and 2012

(Unaudited) (In thousands)

	2013	2012
Cash flows from operating activities:		
Net income	\$ 14,191	\$ 12,790
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,511	1,661
ESOP and stock compensation expense	3,470	2,928
Depreciation	2,690	2,076
Amortization of premiums, and deferred loan costs, net of (accretion) of discounts, and deferred loan fees	1,592	277
Amortization intangible assets	332	273
Income on bank owned life insurance	(2,588)	(2,139)
Net (gain) loss on sale of loans held-for-sale	(35)	111
Proceeds from sale of loans held-for-sale	8,513	13,303
Origination of loans held-for-sale	(3,638)	(10,370)
Gain on securities transactions, net	(2,941)	(2,488)
Net purchases of trading securities	(333)	(135)
Decrease in accrued interest receivable	421	1,264
(Increase) decrease in other assets	(2,377)	1,192
Increase (decrease) in accrued expenses and other liabilities	631	(1,098)
Net cash provided by operating activities	21,439	19,645
Cash flows from investing activities:		
Net increase in loans receivable	(159,531)	(28,538)
Purchases of Federal Home Loan Bank of New York stock, net	(4,332)	(1,801)
Purchases of securities available-for-sale	(264,562)	(606,140)
Principal payments and maturities on securities available-for-sale	285,933	318,165
Principal payments and maturities on securities held-to-maturity	2,219	1,079
Proceeds from sale of securities available-for-sale	199,302	176,586
Purchases of bank owned life insurance	(28,657)	-
Death benefits received from bank owned life insurance	193	-
Proceeds from sale of other real estate owned	81	2,706
Purchases and improvements of premises and equipment	(2,741)	(6,162)
Net cash provided by (used in) investing activities	27,905	(144,105)
Cash flows from financing activities:		
Net (decrease) increase in deposits	(174,720)	77,254
Dividends paid	(23,571)	(1,722)
Net proceeds from sale of common stock	54,648	-
Merger of Northfield Bancorp, MHC	124	-
Purchase of common stock for ESOP	(14,224)	-

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Exercise of stock options	21	16
Purchase of treasury stock	(3,280)	(4,344)
Additional tax benefit on equity awards	296	204
Increase in advance payments by borrowers for taxes and insurance	3,195	1,794
Repayments under capital lease obligations	(214)	(186)
Proceeds from securities sold under agreements to repurchase and other borrowings	474,970	351,186
Repayments related to securities sold under agreements to repurchase and other borrowings	(401,697)	(333,000)
Net cash (used in) provided by financing activities	(84,452)	91,202
Net decrease in cash and cash equivalents	(35,108)	(33,258)
Cash and cash equivalents at beginning of period	128,761	65,269
Cash and cash equivalents at end of period	\$ 93,653	\$ 32,011

Supplemental cash flow information:

Cash paid during the period for:

Interest	\$ 13,082	\$ 17,490
Income taxes	13,541	5,334
Non-cash transactions:		
Loans charged-off, net	821	1,428
Other real estate owned write-downs	124	437
Transfers of loans to other real estate owned	-	306
Increase in due to broker for purchases of securities available-for-sale	-	5,099
Increase in due from broker for sales of securities available-for-sale	-	(13,779)
Deposits utilized to purchase common stock	289,554	-

See accompanying notes to consolidated financial statements.

Table of Contents

NORTHFIELD BANCORP, INC.

Notes to Unaudited Consolidated Financial Statements

Note 1 – Basis of Presentation

The consolidated financial statements are comprised of the accounts of Northfield Bancorp, Inc. (the “Company”) and its wholly owned subsidiaries, Northfield Investments, Inc. and Northfield Bank (the Bank) and the Bank’s wholly-owned significant subsidiaries, NSB Services Corp. and NSB Realty Trust. All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, all adjustments (consisting solely of normal and recurring adjustments) necessary for the fair presentation of the consolidated financial condition and the consolidated results of operations for the unaudited periods presented have been included. The results of operations and other data presented for the three and nine months ended September 30, 2013, are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2013. Certain prior year amounts have been reclassified to conform to the current year presentation.

In preparing the unaudited consolidated financial statements in conformity with U.S. generally accepted accounting principles (“GAAP”); management has made estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated statements of financial condition and results of operations for the periods indicated. Material estimates that are particularly susceptible to change are: the allowance for loan losses; the evaluation of goodwill and other intangible assets, impairment on investment securities, fair value measurements of assets and liabilities, and income taxes. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the consolidated financial statements in the period they are deemed necessary. While management uses its best judgment, actual amounts or results could differ significantly from those estimates. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

Certain information and note disclosures usually included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”) for the preparation of interim financial statements. The consolidated financial statements presented should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2012, of Northfield Bancorp, Inc. as filed with the SEC.

On January 24, 2013, Northfield Bancorp, Inc. completed its conversion from the mutual holding company to the stock holding company form of organization. A total of 35,558,927 shares of common stock were sold in the subscription and community offerings at a price of \$10.00 per share, including 1,422,357 shares of common stock purchased by the Northfield Bank Employee Stock Ownership Plan. As part of the conversion, each existing share of Northfield Bancorp, Inc., a Federal Corporation, (“Northfield-Federal”) common stock held by public shareholders was converted into the right to receive 1.4029 shares of Northfield Bancorp, Inc., a Delaware Corporation,

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

(“Northfield-Delaware”) common stock. The exchange ratio ensured that, after the conversion and offering, the public shareholders of Northfield-Federal maintained approximately the same ownership interest in Northfield-Delaware as they owned previously. 58,199,819 shares of Northfield-Delaware common stock were outstanding after the completion of the offering and the exchange. The Company incurred costs of approximately \$11.5 million related to the conversion.

Share amounts at December 31, 2012, have been restated to reflect the conversion at a rate of 1.4029-to-one, unless noted otherwise.

Note 2 – Securities

The following is a comparative summary of mortgage-backed securities and other securities available-for-sale at September 30, 2013, and December 31, 2012 (in thousands):

	September 30, 2013			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
Mortgage-backed securities:				
Pass-through certificates:				
Government sponsored enterprises (GSE)	\$ 385,973	\$ 10,773	\$ 3,541	\$ 393,205
Real estate mortgage investment conduits (REMICs):				
GSE	521,132	1,043	10,254	511,921
Non-GSE	5,007	146	53	5,100
	912,112	11,962	13,848	910,226
Other securities:				
GSE bonds	30,495	-	134	30,361
Equity investments-mutual funds	2,189	-	-	2,189
Corporate bonds	80,450	3	174	80,279
	113,134	3	308	112,829
Total securities available-for-sale	\$ 1,025,246	\$ 11,965	\$ 14,156	\$ 1,023,055



Table of Contents

	December 31, 2012			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
Mortgage-backed securities: Pass-through certificates:				
GSE	\$ 456,441	\$ 22,996	\$ 99	\$ 479,338
Real estate mortgage investment conduits (REMICs):				
GSE	694,087	7,092	62	701,117
Non-GSE	7,543	266	33	7,776
	1,158,071	30,354	194	1,188,231
Other securities:				
Equity investments-mutual funds	12,998	—	—	12,998
Corporate bonds	73,708	694	—	74,402
	86,706	694	—	87,400
Total securities available-for-sale	\$ 1,244,777	\$ 31,048	\$ 194	\$ 1,275,631

The following is a summary of the expected maturity distribution of debt securities available-for-sale, other than mortgage-backed securities, at September 30, 2013 (in thousands):

Available-for-sale	Amortized cost	Estimated fair value
Due in one year or less	\$ -	\$ -
Due after one year through five years	110,944	110,639
	\$ 110,944	\$ 110,639

Expected maturities on mortgage-backed securities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without penalties.

For the three months and nine months ended September 30, 2013, the Company had gross proceeds of \$52.8 million and \$199.3 million, respectively, on sales of securities available-for-sale with gross realized gains of approximately \$394,000 and \$2.5 million, respectively, and gross realized losses of \$42,000 and \$219,000, respectively. For the three and nine months ended September 30, 2012, the Company had gross proceeds of \$46.3 million and \$176.6 million, respectively, on sales of securities available-for-sale with gross realized gains of approximately \$715,000 and \$2.0 million, respectively, and gross realized losses of \$490,000 for the three and nine

months ended September 30, 2012. The Company recognized \$390,000 and \$696,000 in gains on its trading securities portfolio during the three and nine months ended September 30, 2013, respectively. The Company recognized \$203,000 and \$456,000 in gains on its trading securities portfolio during the three and nine months ended September 30, 2012, respectively. The Company recognized \$0 and \$434,000 of other-than-temporary impairment charges during the three and nine months ended September 30, 2013, respectively, and did not recognize any other-than-temporary impairment charges during the three and nine months ended September 30, 2012.

Activity related to the credit component recognized in earnings on debt securities for which a portion of other-than-temporary impairment was recognized in accumulated other comprehensive income for the three and nine months ended September 30, 2013 and 2012, is as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,		
	2013	2012	2013	2012	
Balance, beginning of period	\$ -	\$ 578	\$ -	\$ 578	
Additions to the credit component on debt securities in which other-than-temporary impairment was not previously recognized	-	-	-	-	
Reductions due to sales	-	(578)	-	(578)	
Cumulative pre-tax credit losses, end of period	\$ -	\$ -	\$ -	\$ -	-

Table of Contents

Gross unrealized losses on mortgage-backed securities, equity investments, and corporate bonds available-for-sale, and the estimated fair value of the related securities, aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2013, and December 31, 2012, were as follows (in thousands):

	September 30, 2013				Total	
	Less than 12 months Unrealized losses	Estimated fair value	12 months or more Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value
Mortgage-backed securities:						
Pass-through certificates:						
GSE	\$ 3,493	\$ 156,702	\$ 48	\$ 5,375	\$ 3,541	\$ 162,077
REMICs:						
GSE	9,479	314,923	775	48,508	10,254	363,431
Non-GSE	24	1,246	29	482	53	1,728
Other securities:						
GSE bonds	134	30,361	-	-	134	30,361
Corporate bonds	174	68,784	-	-	174	68,784
Total	\$ 13,304	\$ 572,016	\$ 852	\$ 54,365	\$ 14,156	\$ 626,381

	December 31, 2012				Total	
	Less than 12 months Unrealized losses	Estimated fair value	12 months or more Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value
Mortgage-backed securities:						
Pass-through certificates:						
GSE	\$ 99	\$ 14,156	\$ -	\$ -	\$ 99	\$ 14,156
REMICs:						
GSE	58	100,310	4	7,633	62	107,943
Non-GSE	-	-	33	604	33	604
Total	\$ 157	\$ 114,466	\$ 37	\$ 8,237	\$ 194	\$ 122,703

The Company held 37 REMIC pass-through mortgage-backed securities issued or guaranteed by GSEs, 7 REMIC mortgage-backed securities issued or guaranteed by GSEs and one REMIC mortgage-backed security not issued or guaranteed by GSEs that were in a continuous unrealized loss position of greater than twelve months at September 30, 2013. There were 20 pass-through mortgage-backed securities issued or guaranteed by GSEs, 20 REMIC

mortgage-backed securities issued or guaranteed by GSEs, one GSE bond, one REMIC mortgage-backed security not issued or guaranteed by GSEs and 13 corporate bonds that were in an unrealized loss position of less than twelve months, and rated investment grade at September 30, 2013. The declines in value relate to the general interest rate environment and are considered temporary. The securities cannot be prepaid in a manner that would result in the Company not receiving substantially all of its amortized cost. The Company neither has an intent to sell, nor is it more likely than not that the Company will be required to sell, the securities before the recovery of their amortized cost basis or, if necessary, maturity.

The fair values of our investment securities could decline in the future if the underlying performance of the collateral for the collateralized mortgage obligations or other securities deteriorates and our credit enhancement levels do not provide sufficient protections to our contractual principal and interest.

### Note 3 – Loans

Net loans held-for-investment is as follows (in thousands):

	September 30, 2013	December 31, 2012
Real estate loans:		
Multifamily	\$ 756,469	\$ 610,129
Commercial mortgage	349,610	315,450
One-to-four family residential mortgage	63,260	64,733
Home equity and lines of credit	45,346	33,573
Construction and land	19,029	23,243
Total real estate loans	1,233,714	1,047,128
Commercial and industrial loans	14,639	14,786
Other loans	1,834	1,830
Total commercial and industrial and other loans	16,473	16,616
Deferred loan cost, net	3,094	2,456
Originated loans held-for-investment, net	1,253,281	1,066,200
PCI Loans	62,802	75,349
Loans acquired:		
Multifamily	3,963	5,763
Commercial mortgage	13,748	17,053
One-to-four family residential mortgage	63,700	78,237
Construction and land	373	380
Total loans acquired, net	81,784	101,433
Loans held-for-investment, net	1,397,867	1,242,982
Allowance for loan losses	(27,114)	(26,424)
Net loans held-for-investment	\$ 1,370,753	\$ 1,216,558



Table of Contents

Loans held-for-sale amounted to \$3.9 million and \$5.4 million at September 30, 2013, and December 31, 2012, respectively.

PCI loans, primarily acquired as part of a Federal Deposit Insurance Corporation-assisted transaction, totaled \$62.8 million at September 30, 2013, as compared to \$75.3 million at December 31, 2012. The Company accounts for PCI loans utilizing generally accepting accounting principles applicable to loans acquired with deteriorated credit quality. PCI loans consist of approximately 38% commercial real estate and 47% commercial and industrial loans, with the remaining balance in residential and home equity loans. The following details the accretion of interest income for the periods indicated:

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Balance at the beginning of period	\$ 40,454	\$ 39,311	\$ 43,431	\$ 42,493
Accretion into interest income	(1,385)	(1,499)	(4,362)	(4,681)
Balance at end of period	\$ 39,069	\$ 37,812	\$ 39,069	\$ 37,812

Activity in the allowance for loan losses is as follows (in thousands):

	At or for the nine months ended September 30,	
	2013	2012
Beginning balance	\$ 26,424	\$ 26,836
Provision for loan losses	1,511	1,661
Charge-offs, net	(821)	(1,428)
Ending balance	\$ 27,114	\$ 27,069

The following tables set forth activity in our allowance for loan losses, by loan type, for the nine months ended September 30, 2013, and the year ended December 31, 2012. The following tables also detail the amount of originated and acquired loans held-for-investment, net of deferred loan fees and costs, that are evaluated individually, and collectively, for impairment, and the related portion of the allowance for loan losses that is allocated to each loan portfolio segment, as of September 30, 2013, and December 31, 2012 (in thousands). There was no related allowance for acquired loans as of September 30, 2013, and December 31, 2012.



Table of Contents

September 30, 2013									
Real Estate									
	Commercial	One-to-Four Family	Construction and Land	Multifamily	Home Equity and Lines of Credit	Commercial Industrial			
Allowance for loan losses:									
Beginning									
Balance	\$ 13,343	\$ 623	\$ 994	\$ 7,086	\$ 623	\$			
Charge-offs	(854)	(320)	-	(187)	(96)	(40)			
Recoveries	21	-	567	13	-	81			
Provisions	819	493	(954)	754	428	(189)			
Ending Balance	\$ 13,329	\$ 796	\$ 607	\$ 7,666	\$ 955	\$			
Ending balance: individually evaluated for impairment	\$ 2,380	\$ 18	\$ -	\$ 130	\$ 150	\$			
Ending balance: collectively evaluated for impairment	\$ 10,949	\$ 778	\$ 607	\$ 7,536	\$ 805	\$			
Originated loans, net:									
Ending Balance	\$ 349,913	\$ 63,779	\$ 19,043	\$ 758,149	\$ 45,895	\$			
Ending balance: individually evaluated for impairment	\$ 32,858	\$ 1,121	\$ 109	\$ 2,093	\$ 1,740	\$			
Ending balance:	\$ 317,055	\$ 62,658	\$ 18,934	\$ 756,056	\$ 44,155	\$			



Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

collectively  
evaluated  
for  
impairment

	December 31, 2012								
	Real Estate								
	Commercial	One-to-Four Family	Construction and Land	Multifamily	Home Equity and Lines of Credit	Commercial Industrial			
Allowance for loan losses:									
Beginning									
Balance	\$ 14,120	\$ 967	\$ 1,189	\$ 6,772	\$ 418	\$			
Charge-offs	(1,828)	(1,300)	(43)	(729)	(2)	(90)			
Recoveries	107	-	-	9	-	86			
Provisions	944	956	(152)	1,034	207	266			
Ending Balance	\$ 13,343	\$ 623	\$ 994	\$ 7,086	\$ 623	\$			
Ending balance: individually evaluated for impairment	\$ 1,617	\$ 5	\$ -	\$ 317	\$ 123	\$			
Ending balance: collectively evaluated for impairment	\$ 11,726	\$ 618	\$ 994	\$ 6,769	\$ 500	\$			
Originated loans, net: Ending balance	\$ 315,603	\$ 65,354	\$ 23,255	\$ 611,469	\$ 33,879	\$			
Ending balance: individually evaluated for impairment	\$ 41,568	\$ 2,061	\$ -	\$ 2,040	\$ 1,943	\$			

Ending  
balance:  
collectively  
evaluated  
for

impairment \$	274,035	\$	63,293	\$	23,255	\$	609,429	\$	31,936	\$
---------------	---------	----	--------	----	--------	----	---------	----	--------	----

Table of Contents

The Company monitors the credit quality of its loans by reviewing certain key credit quality indicators. Management has determined that loan-to-value ratios (at period end) and internally assigned credit risk ratings by loan type are the key credit quality indicators that best help management monitor the credit quality of the Company's loans. Loan-to-value (LTV) ratios used by management in monitoring credit quality are based on current period loan balances and original values at time of origination (unless a more current appraisal has been obtained). In calculating the provision for loan losses, management has determined that commercial real estate loans and multifamily loans having loan-to-value ratios of less than 35%, and one-to-four family loans having loan-to-value ratios of less than 60%, require less of a loss factor than those with higher loan-to-value ratios.

The Company maintains a credit risk rating system as part of the risk assessment of its loan portfolio. The Company's lending officers are required to assign a credit risk rating to each loan in their portfolio at origination. When the lending officer learns of important financial developments, the risk rating is reviewed and adjusted if necessary. Periodically, management presents monitored assets to the Board Loan Committee. In addition, the Company engages a third party independent loan reviewer that performs semi-annual reviews of a sample of loans, validating the credit risk ratings assigned to such loans. The credit risk ratings play an important role in the establishment of the loan loss provision and in confirming the adequacy of the allowance for loan losses. After determining the general reserve loss factor for each portfolio segment, the portfolio segment balance collectively evaluated for impairment is multiplied by the general reserve loss factor for the respective portfolio segment in order to determine the general reserve. Loans collectively evaluated for impairment that have an internal credit rating of special mention or substandard are multiplied by a multiple of the general reserve loss factors for each portfolio segment, in order to determine the general reserve.

When assigning a risk rating to a loan, management utilizes the Bank's internal nine-point credit risk rating system.

1. Strong
2. Good
3. Acceptable
4. Adequate
5. Watch
6. Special Mention
7. Substandard
8. Doubtful
9. Loss

Loans rated 1 through 5 are considered pass ratings. An asset is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets have well defined weaknesses based on objective evidence, and are characterized by the distinct possibility the Company will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full highly questionable and improbable based on current circumstances. Assets classified

as loss are those considered uncollectible and of such little value that their continuance as assets is not warranted. Assets which do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses, are designated special mention.

The following tables detail the recorded investment of originated loans held-for-investment, net of deferred fees and costs, by loan type and credit quality indicator at September 30, 2013, and December 31, 2012 (in thousands):

Table of Contents

At September 30, 2013

Real Estate

	Multifamily		Commercial		One-to-Four Family	
	< 35% LTV	=> 35% LTV	< 35% LTV	=> 35% LTV	< 60% LTV	=> 60% LTV
Internal Risk Rating						
Pass	\$ 33,640	\$ 707,204	\$ 41,995	\$ 249,870	\$ 28,983	\$ 27,983
Special Mention	314	11,128	1,779	12,687	1,391	1,620
Substandard	-	5,863	1,726	41,856	1,268	2,640
Originated loans held-for-investment, net	\$ 33,954	\$ 724,195	\$ 45,500	\$ 304,413	\$ 31,642	\$ 32,243

At December 31, 2012

Real Estate

	Multifamily		Commercial		One-to-Four Family	
	< 35% LTV	=> 35% LTV	< 35% LTV	=> 35% LTV	< 60% LTV	=> 60% LTV
Internal Risk Rating						
Pass	\$ 19,438	\$ 575,434	\$ 30,284	\$ 211,679	\$ 32,120	\$ 28,120
Special Mention	115	10,444	185	23,521	1,422	384
Substandard	510	5,528	1,699	48,235	1,066	2,271
Originated loans held-for-investment, net	\$ 20,063	\$ 591,406	\$ 32,168	\$ 283,435	\$ 34,608	\$ 30,775



Table of Contents

Included in originated and acquired loans receivable (including held-for-sale) are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The recorded investment of these nonaccrual loans was \$19.5 million and \$34.9 million at September 30, 2013, and December 31, 2012, respectively. Generally, loans are placed on non-accruing status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have six months of performance under the loan terms, and factors indicating reasonable doubt about the timely collection of payments no longer exist. Therefore, loans may be current in accordance with their loan terms, or may be less than 90 days delinquent and still be on a non-accruing status.

These non-accrual amounts included loans deemed to be impaired of \$13.2 million and \$26.0 million at September 30, 2013, and December 31, 2012, respectively. Loans on non-accrual status with principal balances less than \$500,000, and therefore not meeting the Company's definition of an impaired loan, amounted to \$4.7 million and \$4.1 million at September 30, 2013, and December 31, 2012, respectively. Non-accrual amounts included in loans held-for-sale were \$1.7 million and \$5.4 million at September 30, 2013 and December 31, 2012, respectively. Loans past due 90 days or more and still accruing interest were \$18,000 and \$621,000 at September 30, 2013, and December 31, 2012, respectively, and consisted of loans that are considered well secured and in the process of collection.

The following tables set forth the detail, and delinquency status, of non-performing loans (non-accrual loans and loans past due 90 or more and still accruing), net of deferred fees and costs, at September 30, 2013, and December 31, 2012 (in thousands). The following table excludes PCI loans at September 30, 2013, and December 31, 2012, which have been segregated into pools in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Subtopic 310-30. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. At September 30, 2013, expected future cash flows of each PCI loan pool were consistent with those estimated in our most recent recast of the cash flows.

Table of Contents

	At September 30, 2013					
	Total Non-Performing Loans					
	Non-Accruing Loans					
	0-29 Days Past Due	30-89 Days Past Due	90 Days or More Past Due	Total	90 Days or More Past Due and Accruing	Total Non-Performing Loans
Loans						
held-for-investment:						
Real estate loans:						
Commercial						
LTV < 35%						
Substandard	\$ 353	\$ -	\$ -	\$ 353	\$ -	\$ 353
Total	353	-	-	353	-	353
LTV => 35%						
Substandard	2,454	8,753	785	11,992	-	11,992
Total	2,454	8,753	785	11,992	-	11,992
Total commercial	2,807	8,753	785	12,345	-	12,345
One-to-four family residential						
LTV < 60%						
Special Mention	151	16	114	281	-	281
Substandard	180	242	186	608	-	608
Total	331	258	300	889	-	889
LTV => 60%						
Substandard	191	-	1,834	2,025	-	2,025
Total	191	-	1,834	2,025	-	2,025
Total one-to-four family residential	522	258	2,134	2,914	-	2,914
Construction and land						
Substandard	108	-	-	108	-	108
Total construction and land	108	-	-	108	-	108
Multifamily						
LTV => 35%						
Substandard	-	-	73	73	-	73
Total multifamily	-	-	73	73	-	73
Home equity and lines of credit						
Special Mention	-	-	43	43	-	43
Substandard	104	-	1,586	1,690	-	1,690
Total home equity and lines of credit	104	-	1,629	1,733	-	1,733
Commercial and industrial loans						
Pass	-	-	-	-	1	1



Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Special Mention	-	-	11	11	-	11
Substandard	70	447	245	762	-	762
Total commercial and industrial loans	70	447	256	773	1	774
Other loans						
Pass	-	-	-	-	17	17
Total other loans	-	-	-	-	17	17
Total non-performing loans						
held-for-investment	3,611	9,458	4,877	17,946	18	17,964
Loans acquired:						
One-to-four family residential						
LTV < 60%						
Substandard	-	-	103	103	-	103
Total	-	-	103	103	-	103
LTV => 60%						
Substandard	305	-	1,127	1,432	-	1,432
Total	305	-	1,127	1,432	-	1,432
Total one-to-four family residential	305	-	1,230	1,535	-	1,535
Total non-performing loans acquired	305	-	1,230	1,535	-	1,535
Total non-performing loans	\$ 3,916	\$ 9,458	\$ 6,107	\$ 19,481	\$ 18	\$ 19,499

Table of Contents

	At December 31, 2012					
	Total Non-Performing Loans					
	Non-Accruing Loans					
	0-29 Days Past Due	30-89 Days Past Due	90 Days or More Past Due	Total	90 Days or More Past Due and Accruing	Total Non-Performing Loans
Loans						
held-for-investment:						
Real estate loans:						
Commercial						
LTV < 35%						
Substandard	\$ 1,699	\$ -	\$ -	\$ 1,699	\$ -	\$ 1,699
Total	1,699	-	-	1,699	-	1,699
LTV => 35%						
Substandard	13,947	442	5,565	19,954	349	20,303
Total	13,947	442	5,565	19,954	349	20,303
Total commercial	15,646	442	5,565	21,653	349	22,002
One-to-four family residential						
LTV < 60%						
Special Mention	-	19	229	248	119	367
Substandard	-	429	-	429	-	429
Total	-	448	229	677	119	796
LTV => 60%						
Substandard	233	201	1,437	1,871	151	2,022
Total	233	201	1,437	1,871	151	2,022
Total one-to-four family residential	233	649	1,666	2,548	270	2,818
Construction and land						
Substandard	2,070	-	-	2,070	-	2,070
Total construction and land	2,070	-	-	2,070	-	2,070
Multifamily						
LTV => 35%						
Substandard	-	-	279	279	-	279
Total multifamily	-	-	279	279	-	279
Home equity and lines of credit						
Substandard	107	-	1,587	1,694	-	1,694
Total home equity and lines of credit	107	-	1,587	1,694	-	1,694
Commercial and industrial loans						
Substandard	532	-	724	1,256	-	1,256
	532	-	724	1,256	-	1,256

Total commercial and industrial loans						
Other loans						
Pass	-	-	-	-	2	2
Total other loans	-	-	-	-	2	2
Total non-performing loans						
held-for-investment	18,588	1,091	9,821	29,500	621	30,121
Loans held-for-sale:						
Commercial						
LTV => 35%						
Substandard	-	-	773	773	-	773
Total commercial	-	-	773	773	-	773
One-to-four family residential						
LTV => 60%						
Substandard	122	-	3,662	3,784	-	3,784
Total one-to-four family residential	122	-	3,662	3,784	-	3,784
Multifamily						
LTV => 35%						
Substandard	-	-	890	890	-	890
Total multifamily	-	-	890	890	-	890
Total non-performing loans held-for-sale	122	-	5,325	5,447	-	5,447
Total non-performing loans	\$ 18,710	\$ 1,091	\$ 15,146	\$ 34,947	\$ 621	\$ 35,568

Table of Contents

The following tables set forth the detail and delinquency status of originated and acquired loans held-for-investment, net of deferred fees and costs, by performing and non-performing loans at September 30, 2013 and December 31, 2012 (in thousands).

	September 30, 2013			Non-Performing Loans	Total Loans Receivable, net
	Performing (Accruing) Loans		Total		
	0-29 Days Past Due	30-89 Days Past Due			
Loans held-for-investment:					
Real estate loans:					
Commercial					
LTV < 35%					
Pass	\$ 41,995	\$ -	\$ 41,995	\$ -	\$ 41,995
Special Mention	1,315	464	1,779	-	1,779
Substandard	1,373	-	1,373	353	1,726
Total	44,683	464	45,147	353	45,500
LTV > 35%					
Pass	249,192	678	249,870	-	249,870
Special Mention	10,994	1,693	12,687	-	12,687
Substandard	27,445	2,419	29,864	11,992	41,856
Total	287,631	4,790	292,421	11,992	304,413
Total commercial	332,314	5,254	337,568	12,345	349,913
One-to-four family residential					
LTV < 60%					
Pass	28,522	461	28,983	-	28,983
Special Mention	693	417	1,110	281	1,391
Substandard	341	319	660	608	1,268
Total	29,556	1,197	30,753	889	31,642
LTV > 60%					
Pass	25,237	2,640	27,877	-	27,877
Special Mention	1,620	-	1,620	-	1,620
Substandard	369	246	615	2,025	2,640
Total	27,226	2,886	30,112	2,025	32,137
Total one-to-four family residential	56,782	4,083	60,865	2,914	63,779
Construction and land					
Pass	13,811	-	13,811	-	13,811
Special Mention	5,124	-	5,124	-	5,124
Substandard	-	-	-	108	108
Total construction and land	18,935	-	18,935	108	19,043
Multifamily					
LTV < 35%					
Pass	33,640	-	33,640	-	33,640
Special Mention	99	215	314	-	314

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Total	33,739	215	33,954	-	33,954
LTV > 35%					
Pass	706,414	790	707,204	-	707,204
Special Mention	9,736	1,392	11,128	-	11,128
Substandard	4,960	830	5,790	73	5,863
Total	721,110	3,012	724,122	73	724,195
Total multifamily	754,849	3,227	758,076	73	758,149
Home equity and lines of credit					
Pass	43,689	-	43,689	-	43,689
Special Mention	380	93	473	43	516
Substandard	-	-	-	1,690	1,690
Total home equity and lines of credit	44,069	93	44,162	1,733	45,895
Commercial and industrial loans					
Pass	10,486	135	10,621	1	10,622
Special Mention	983	502	1,485	11	1,496
Substandard	218	1,570	1,788	762	2,550
Total commercial and industrial loans	11,687	2,207	13,894	774	14,668
Other loans					
Pass	1,807	10	1,817	17	1,834
Total other loans	1,807	10	1,817	17	1,834
Total loans held-for-investment	1,220,443	14,874	1,235,317	17,964	1,253,281

Table of Contents

## Loans acquired:

One-to-four family  
residential

## LTV &lt; 60%

Pass	45,601	693	46,294	-	46,294
Special Mention	415	-	415	-	415
Substandard	138	6	144	103	247

Total one-to-four family  
residential

	46,154	699	46,853	103	46,956
--	--------	-----	--------	-----	--------

## LTV =&gt; 60%

Pass	14,667	144	14,811	-	14,811
Special Mention	235	-	235	-	235
Substandard	266	-	266	1,432	1,698
Total	15,168	144	15,312	1,432	16,744

Total one-to-four family  
residential

	61,322	843	62,165	1,535	63,700
--	--------	-----	--------	-------	--------

## Commercial

## LTV &lt; 35%

Pass	2,837	531	3,368	-	3,368
Special Mention	190	-	190	-	190
Total	3,027	531	3,558	-	3,558

## LTV &gt; 35%

Pass	9,248	-	9,248	-	9,248
Substandard	942	-	942	-	942
Total	10,190	-	10,190	-	10,190
Total commercial	13,217	531	13,748	-	13,748

## Construction and land

Substandard	373	-	373	-	373
Total construction and land	373	-	373	-	373

## Multifamily

## LTV &lt; 35%

Pass	597	-	597	-	597
Substandard	490	-	490	-	490
Total	1,087	-	1,087	-	1,087

## LTV =&gt; 35%

Pass	2,276	-	2,276	-	2,276
Special Mention	600	-	600	-	600
Total	2,876	-	2,876	-	2,876

## Total multifamily

	3,963	-	3,963	-	3,963
--	-------	---	-------	---	-------

## Total loans acquired

	78,875	1,374	80,249	1,535	81,784
	\$ 1,299,318	\$ 16,248	\$ 1,315,566	\$ 19,499	\$ 1,335,065

Table of Contents

	December 31, 2012				
	Performing (Accruing) Loans			Non-Performing	Total Loans
	0-29 Days Past	30-89 Days	Total	Loans	Receivable, net
	Due	Past Due			
Loans					
held-for-investment:					
Real estate loans:					
Commercial					
LTV < 35%					
Pass	\$ 29,424	\$ 860	\$ 30,284	\$ -	\$ 30,284
Special Mention	185	-	185	-	185
Substandard	-	-	-	1,699	1,699
Total	29,609	860	30,469	1,699	32,168
LTV > 35%					
Pass	208,908	2,771	211,679	-	211,679
Special Mention	22,416	1,105	23,521	-	23,521
Substandard	27,932	-	27,932	20,303	48,235
Total	259,256	3,876	263,132	20,303	283,435
Total commercial	288,865	4,736	293,601	22,002	315,603
One-to-four family residential					
LTV < 60%					
Pass	29,154	2,966	32,120	-	32,120
Special Mention	1,055	-	1,055	367	1,422
Substandard	448	189	637	429	1,066
Total	30,657	3,155	33,812	796	34,608
LTV > 60%					
Pass	26,963	1,128	28,091	-	28,091
Special Mention	384	-	384	-	384
Substandard	249	-	249	2,022	2,271
Total	27,596	1,128	28,724	2,022	30,746
Total one-to-four family residential	58,253	4,283	62,536	2,818	65,354
Construction and land					
Pass	12,377	159	12,536	-	12,536
Special Mention	5,137	-	5,137	-	5,137
Substandard	3,512	-	3,512	2,070	5,582
Total construction and land	21,026	159	21,185	2,070	23,255
Multifamily					
LTV < 35%					
Pass	19,438	-	19,438	-	19,438
Special Mention	-	115	115	-	115
Substandard	510	-	510	-	510
Total	19,948	115	20,063	-	20,063

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

LTV > 35%					
Pass	574,686	748	575,434	-	575,434
Special Mention	9,134	1,310	10,444	-	10,444
Substandard	4,909	340	5,249	279	5,528
Total	588,729	2,398	591,127	279	591,406
Total multifamily	608,677	2,513	611,190	279	611,469
Home equity and lines of credit					
Pass	31,482	44	31,526	-	31,526
Special Mention	659	-	659	-	659
Substandard	-	-	-	1,694	1,694
Total home equity and lines of credit	32,141	44	32,185	1,694	33,879
Commercial and industrial loans					
Pass	10,356	636	10,992	-	10,992
Special Mention	753	-	753	-	753
Substandard	978	831	1,809	1,256	3,065
Total commercial and industrial loans	12,087	1,467	13,554	1,256	14,810
Other loans					
Pass	1,743	59	1,802	2	1,804
Substandard	26	-	26	-	26
Total other loans	1,769	59	1,828	2	1,830
	\$ 1,022,818	\$ 13,261	\$ 1,036,079	\$ 30,121	\$ 1,066,200



Table of Contents

The following tables summarize impaired loans as of September 30, 2013, and December 31, 2012 (in thousands):

	At September 30, 2013		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With No Allowance Recorded:			
Real estate loans:			
Commercial			
LTV => 35%			
Pass	\$ 3,428	\$ 3,565	\$ -
Substandard	10,440	11,424	-
Construction and land			
Substandard	109	91	-
One-to-four family residential			
LTV < 60%			
Special Mention	510	510	-
Substandard	271	271	-
Multifamily			
LTV > 35%			
Substandard	599	1,070	-
Commercial and industrial loans			
Special Mention	212	221	-
Substandard	865	865	-
With a Related Allowance Recorded:			
Real estate loans:			
Commercial			
LTV < 35%			
Substandard	353	353	(73)
LTV => 35%			
Special Mention	2,312	2,696	(76)
Substandard	16,325	17,134	(2,231)
One-to-four family residential			
LTV > 60%			
Pass	340	340	(18)
Multifamily			
LTV => 35%			
Substandard	1,494	1,494	(130)
Home equity and lines of credit			
Special Mention	345	345	(10)
Substandard	1,395	1,395	(140)
Commercial and industrial loans			
Substandard	543	581	(113)

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Total:

Real estate loans			
Commercial	32,858	35,172	(2,380)
One-to-four family residential	1,121	1,121	(18)
Construction and land	109	91	-
Multifamily	2,093	2,564	(130)
Home equity and lines of credit	1,740	1,740	(150)
Commercial and industrial loans	1,620	1,667	(113)
	\$ 39,541	\$ 42,355	\$ (2,791)

20

---

Table of Contents

	At December 31, 2012		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With No Allowance Recorded:			
Real estate loans:			
Commercial			
LTV < 35%			
Substandard	\$ 1,699	\$ 1,699	\$ -
LTV => 35%			
Pass	2,774	2,774	
Special Mention	1,037	1,045	-
Substandard	24,691	25,897	-
Construction and land			
Substandard	2,373	3,031	-
One-to-four family residential			
LTV < 60%			
Substandard	49	49	-
LTV => 60%			
Substandard	2,841	4,141	-
Multifamily			
LTV < 35%			
Substandard	510	510	-
Commercial and industrial loans			
Special Mention	38	38	-
Substandard	1,527	1,527	-
With a Related Allowance Recorded:			
Real estate loans:			
Commercial			
LTV => 35%			
Special Mention	637	664	(57)
Substandard	11,645	12,045	(1,560)
One-to-four family residential			
LTV < 60%			
Special Mention	520	520	(5)
Multifamily			
LTV => 35%			
Substandard	1,640	2,111	(317)
Home equity and lines of credit			
Special Mention	356	356	(18)
Substandard	1,587	1,589	(105)
Commercial and industrial loans			
Substandard	491	491	(1,553)
Total:			
Real estate loans			

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Commercial	42,483	44,124	(1,617)
One-to-four family residential	3,410	4,710	(5)
Construction and land	2,373	3,031	-
Multifamily	2,150	2,621	(317)
Home equity and lines of credit	1,943	1,945	(123)
Commercial and industrial loans	2,056	2,056	(1,553)
	\$ 54,415	\$ 58,487	\$ (3,615)

Table of Contents

Included in the table above at September 30, 2013, are loans with carrying balances of \$10.9 million that were not written down by either charge-offs or specific reserves in our allowance for loan losses. Included in the table above at December 31, 2012, are loans with carrying balances of \$24.9 million that were not written down by either charge-offs or specific reserves in our allowance for loan losses. Loans not written down by charge-offs or specific reserves at September 30, 2013, and December 31, 2012, are considered to have sufficient collateral values, less costs to sell, to support the carrying balances of the loans.

The average recorded balance of originated impaired loans for the nine months ended September 30, 2013 and 2012, was \$47.0 million and \$55.0 million, respectively. The Company recorded \$424,000 and \$1.5 million of interest income on impaired loans for the three and nine months ended September 30, 2013, respectively, as compared to \$938,000 and \$2.2 million of interest income on impaired loans for the three and nine months ended September 30, 2012, respectively.

The following tables summarize loans that were modified in troubled debt restructurings during the nine months ended September 30, 2013, and year ended December 31, 2012.

	Nine Months Ended September 30, 2013				
	Number of Relationships (in thousands)	Pre-Modification Outstanding Investment	Recorded	Post-Modification Outstanding Investment	Recorded
Troubled Debt Restructurings					
One-to-four Family					
Special Mention	2	\$	404	\$	404
Total Troubled Debt Restructurings	2	\$	404	\$	404

Both of the relationships in the table above were restructured to receive reduced interest rates.

	Year Ended December 31, 2012				
	Number of Relationships (in thousands)	Pre-Modification Outstanding Investment	Recorded	Post-Modification Outstanding Investment	Recorded
Troubled Debt Restructurings					
Commercial real estate loans					
Substandard	1	\$	6,251	\$	6,251

One-to-four Family				
Substandard	2	489		489
Home equity and lines of credit				
Special Mention	2	356		356
Total Troubled Debt Restructurings	5	\$	7,096	\$ 7,096

All five of the relationships in the table above were restructured to receive reduced interest rates.

At September 30, 2013, and December 31, 2012, we had troubled debt restructurings of \$37.2 million and \$45.0 million, respectively.

Management classifies all troubled debt restructurings as impaired loans. Impaired loans are individually assessed to determine that the loan's carrying value is not in excess of the estimated fair value of the collateral (less cost to sell) if the loan is collateral dependent, or the present value of the expected future cash flows if the loan is not collateral dependent. Management performs a detailed evaluation of each impaired loan and generally obtains updated appraisals as part of the evaluation. In addition, management adjusts estimated fair values down to appropriately consider recent market conditions, our willingness to accept a lower sales price to effect a quick sale, and costs to dispose of any supporting collateral. Determining the estimated fair value of underlying collateral (and related costs to sell) can be difficult in illiquid real estate markets and is subject to significant assumptions and estimates. Management employs an independent third party expert in appraisal preparation and review to ascertain the reasonableness of updated appraisals. Projecting the expected cash flows under troubled debt restructurings is inherently subjective and requires, among other things, an evaluation of the borrower's current and projected financial condition. Actual results may be significantly different than our projections and our established allowance for loan losses on these loans, which could have a material effect on our financial results.

No loan that was restructured during the twelve months ended September 30, 2013 has subsequently defaulted.

Table of Contents

Note 4 – Deposits

Deposits account balances are summarized as follows (in thousands):

	September 30, 2013	December 31, 2012
Non-interest-bearing demand	\$ 221,605	\$ 209,639
Interest-bearing negotiable orders of withdrawal (NOW)	110,302	117,762
Savings-passbook, statement, tiered, and money market	835,185	1,137,067
Certificates of deposit	325,494	492,392
Total deposits	\$ 1,492,586	\$ 1,956,860

Interest expense on deposit accounts is summarized for the periods indicated (in thousands):

	Three months ended September 30, 2013		Nine months ended September 30, 2013	
	2012	2012	2012	2012
Negotiable order of withdrawal, savings-passbook, statement, tiered, and money market	\$ 862	\$ 996	\$ 3,047	\$ 3,115
Certificates of deposit	580	1,451	2,133	4,317
Total interest expense on deposit accounts	\$ 1,442	\$ 2,447	\$ 5,180	\$ 7,432

Note 5 – Equity Incentive Plan

The following table is a summary of the Company's stock options outstanding as of September 30, 2013, and changes therein during the nine months then ended:

Number of Stock Options	Weighted Average Grant Date Fair Value	Weighted Average Exercise Price	Weighted Average Contractual Life (years)
----------------------------	---	------------------------------------	--

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Outstanding -				
December 31, 2012	2,805,912	\$ 2.30	\$ 7.09	6.07
Granted	20,900	3.06	11.97	9.83
Forfeited	-	-	-	-
Exercised	(30,033)	2.30	7.09	-
Outstanding -				
September 30, 2013	2,796,779	\$ 2.30	\$ 7.09	5.34
Exercisable -				
September 30, 2013	2,279,981	\$ 2.30	\$ 7.13	5.40

Expected future stock option expense related to the non-vested options outstanding as of September 30, 2013, is \$491,000 over an average period of 0.4 years.

The following is a summary of the status of the Company's restricted share awards as of September 30, 2013, and changes therein during the nine months then ended.

	Number of Shares Awarded	Weighted Average Grant Date Fair Value
Non-vested at December 31, 2012	454,904	\$ 7.11
Granted	13,300	11.97
Vested	(226,829)	7.10
Forfeited	-	-
Non-vested at September 30, 2013	241,375	\$ 7.35

Expected future stock award expense related to the non-vested restricted share awards as of September 30, 2013 is \$700,000 over an average period of 0.4 years.



Table of Contents

During the three and nine months ended September 30, 2013, the Company recorded \$785,000 and \$2.4 million of stock-based compensation related to the above plans, respectively. During the three and nine months ended September 30, 2012, the Company recorded \$800,000 and \$2.3 million of stock-based compensation related to the above plans, respectively.

## Note 6 – Fair Value Measurements

The following tables present the assets reported on the consolidated balance sheet at their estimated fair value as of September 30, 2013, and December 31, 2012, by level within the fair value hierarchy as required by the Fair Value Measurements and Disclosures Topic of the FASB ASC. Financial assets and liabilities are classified in their entirety based on the level of input that is significant to the fair value measurement. The fair value hierarchy is as follows:

- Level 1 Inputs – Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.
- Level 3 Inputs – Significant unobservable inputs that reflect the Company’s own assumptions that market participants would use in pricing the assets or liabilities.

## Fair Value Measurements at Reporting Date Using:

	September 30, 2013 (in thousands)		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Measured on a recurring basis:								
Assets:								
Investment securities:								
Available-for-sale:								
Mortgage-backed securities								
GSE	\$	905,126	\$	-	\$	905,126	\$	-
Non-GSE		5,100		-		5,100		-
Other securities								
GSE bonds		30,361		-		30,361		-
Corporate bonds		80,279		-		80,279		-

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Equities	2,189		2,189		-		-	
Total								
available-for-sale	1,023,055		2,189		1,020,866		-	
Trading securities	5,706		5,706		-		-	
Total	\$	1,028,761	\$	7,895	\$	1,020,866	\$	-
Measured on a non-recurring basis:								
Assets:								
Impaired loans:								
Real estate loans:								
Commercial real estate	\$	24,166	\$	-	\$	-	\$	24,166
One-to-four family residential mortgage	340		-		-		340	
Construction and land	108		-		-		108	
Multifamily	1,596		-		-		1,596	
Home equity and lines of credit	1,740		-		-		1,740	
Total impaired real estate loans	27,950		-		-		27,950	
Commercial and industrial loans	719		-		-		719	
Other real estate owned	664		-		-		664	
Total	\$	29,333	\$	-	\$	-	\$	29,333

Table of Contents

	Fair Value Measurements at Reporting Date Using:			
	December 31, 2012 (in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Measured on a recurring basis:				
Assets:				
Investment securities:				
Available-for-sale:				
Mortgage-backed securities				
GSE	\$ 1,180,455	\$ -	\$ 1,180,455	\$ -
Non-GSE	7,776	-	7,776	-
Other securities				
Corporate bonds	74,402	-	74,402	-
Equities	12,998	12,998	-	-
Total available-for-sale	1,275,631	12,998	1,262,633	-
Trading securities	4,677	4,677	-	-
Total	\$ 1,280,308	\$ 17,675	\$ 1,262,633	\$ -
Measured on a non-recurring basis:				
Assets:				
Impaired loans:				
Real estate loans:				
Commercial real estate	\$ 29,109	\$ -	\$ -	\$ 29,109
One-to-four family residential mortgage	1,827	-	-	1,827
Construction and land	2,070	-	-	2,070
Multifamily	1,530	-	-	1,530
Home equity and lines of credit	1,943	-	-	1,943
Total impaired real estate loans	36,479	-	-	36,479
Commercial and industrial loans	452	-	-	452
Other real estate owned	870	-	-	870

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Total	\$	37,801	\$	-	\$	-	\$	37,801
-------	----	--------	----	---	----	---	----	--------

25

---

Table of Contents

The following table presents qualitative information for Level 3 assets measured at fair value on a non-recurring basis at September 30, 2013:

	Fair Value (in thousands)	Valuation Methodology	Unobservable Inputs	Range of Inputs
Impaired loans	\$ 28,669	Appraisals	Discount for costs to sell	7.0%
			Discount for quick sale	10.0% - 25.0%
			Discount for dated appraisal utilizing changes in real estate indexes	Varies
			Discounted cash flows	Varies
Other real estate owned	\$ 664	Appraisals	Discount for costs to sell	7.0%
			Discount for dated appraisal utilizing changes in real estate indexes	Varies

**Available for Sale Securities:** The estimated fair values for mortgage-backed, GSE and corporate securities are obtained from an independent nationally recognized third-party pricing service. The estimated fair values are derived primarily from cash flow models, which include assumptions for interest rates, credit losses, and prepayment speeds. Broker/dealer quotes are utilized as well when such quotes are available and deemed representative of the market. The significant inputs utilized in the cash flow models are based on market data obtained from sources independent of the Company (Observable Inputs), and are therefore classified as Level 2 within the fair value hierarchy. The estimated fair values of equity securities, classified as Level 1, are derived from quoted market prices in active markets. Equity securities consist of mutual funds. There were no transfers of securities between Level 1 and Level 2 during the three months ended September 30, 2013.

**Trading Securities:** Fair values are derived from quoted market prices in active markets. The assets consist of publicly traded mutual funds.

In addition, the Company may be required, from time to time, to measure the fair value of certain other financial assets on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. The adjustments to fair value usually result from the application of lower-of-cost-or-market accounting or write downs of individual assets.

**Impaired Loans:** At September 30, 2013, and December 31, 2012, the Company had originated impaired loans held-for-investment and held-for-sale with outstanding principal balances of \$31.5 million and \$43.7 million, respectively, which were recorded at their estimated fair value of \$28.7 million and \$36.9 million, respectively. The Company recorded net impairment recoveries of \$824,000 for the nine months ended September 30, 2013 and net

impairment charges of \$58,000 for the nine months ended September 30, 2012, and charge-offs of \$821,000 and \$1.6 million for the nine months ended September 30, 2013 and 2012, respectively, utilizing Level 3 inputs. For purposes of estimating fair value of impaired loans, management utilizes independent appraisals, if the loan is collateral dependent, adjusted downward by management, as necessary, for changes in relevant valuation factors subsequent to the appraisal date, or the present value of expected future cash flows for non-collateral dependent loans and troubled debt restructurings.

Other Real Estate Owned: At September 30, 2013, and December 31, 2012, the Company had assets acquired through foreclosure, or deed in lieu of foreclosure, of \$664,000 and \$870,000, respectively. These assets were recorded at estimated fair value, less estimated selling costs when acquired, establishing a new cost basis. Estimated fair value is generally based on independent appraisals. These appraisals include adjustments to comparable assets based on the appraisers' market knowledge and experience, and are considered Level 3 inputs. When an asset is acquired, the excess of the loan balance over fair value, less estimated selling costs, is charged to the allowance for loan losses. If the estimated fair value of the asset declines, a write-down is recorded through non-interest expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in economic conditions.

There were no subsequent valuation adjustments to other real estate owned (REO) for the three months ended September 30, 2013. Operating costs after acquisition are expensed.

#### Fair Value of Financial Instruments

The FASB ASC Topic for Financial Instruments requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The following methods and assumptions were used to estimate

Table of Contents

the fair value of other financial assets and financial liabilities not already discussed above:

(a)Cash, Cash Equivalents, and Certificates of Deposit

Cash and cash equivalents are short-term in nature with original maturities of six months or less; the carrying amount approximates fair value. Certificates of deposit having original terms of six-months or less; carrying value generally approximates fair value. Certificates of deposit with an original maturity of six months or greater, the fair value is derived from discounted cash flows.

(b)Securities (Held to Maturity)

The estimated fair values for substantially all of our securities are obtained from an independent nationally recognized pricing service. The independent pricing service utilizes market prices of same or similar securities whenever such prices are available. Prices involving distressed sellers are not utilized in determining fair value. Where necessary, the independent third-party pricing service estimates fair value using models employing techniques such as discounted cash flow analyses. The assumptions used in these models typically include assumptions for interest rates, credit losses, and prepayments, utilizing market observable data where available.

(c)Federal Home Loan Bank of New York Stock

The fair value for Federal Home Loan Bank of New York (FHLB) stock is its carrying value, since this is the amount for which it could be redeemed and there is no active market for this stock.

(d)Loans (Held-for-Investment)

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as originated and purchased, and further segregated by residential mortgage, construction, land, multifamily, commercial and consumer. Each loan category is further segmented into amortizing and non-amortizing and fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of loans is estimated by discounting the future cash flows using current prepayment assumptions and current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. This method of estimating fair value does not incorporate the exit price concept of fair value prescribed by the FASB ASC Topic for Fair Value Measurements and Disclosures.

(e)Loans (Held-for-Sale)

Held-for-sale loans are carried at the lower of aggregate cost or estimated fair value, less costs to sell, and therefore fair value is equal to carrying value.

(f)Deposits

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, NOW and money market accounts, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

(g)Commitments to Extend Credit and Standby Letters of Credit

The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates.

The fair value of off balance sheet commitments is insignificant and therefore not included in the following table.

(h)Borrowings

The fair value of borrowings is estimated by discounting future cash flows based on rates currently available for debt with similar terms and remaining maturity.

(i)Advance Payments by Borrowers

Advance payments by borrowers for taxes and insurance have no stated maturity; the fair value is equal to the amount currently payable.



Table of Contents

The estimated fair value of the Company's significant financial instruments at September 30, 2013, and December 31, 2012, are presented in the following tables (in thousands):

	September 30, 2013				
	Carrying Value	Estimated Fair Value			Total
		Level 1	Level 2	Level 3	
Financial assets:					
Cash and cash equivalents	\$ 93,653	\$ 93,653	\$ -	\$ -	\$ 93,653
Trading securities	5,706	5,706	-	-	5,706
Securities available-for-sale	1,023,055	2,189	1,020,866	-	1,023,055
Federal Home Loan Bank of New York stock, at cost	16,882	-	16,882	-	16,882
Net loans held-for-investment	1,370,753	-	-	1,393,111	1,393,111
Financial liabilities:					
Deposits	\$ 1,492,586	\$ -	\$ 1,496,242	\$ -	\$ 1,496,242
Repurchase agreements and other borrowings	492,181	-	500,276	-	500,276
Advance payments by borrowers	6,683	-	6,683	-	6,683

	December 31, 2012				
	Carrying Value	Estimated Fair Value			Total
		Level 1	Level 2	Level 3	
Financial assets:					
Cash and cash equivalents	\$ 128,761	\$ 128,761	\$ -	\$ -	\$ 128,761
Trading securities	4,677	4,677	-	-	4,677
Securities available-for-sale	1,275,631	12,998	1,262,633	-	1,275,631
Securities held-to-maturity	2,220	-	2,309	-	2,309
Federal Home Loan Bank of New York stock, at cost	12,550	-	12,550	-	12,550
Loans held-for-sale	5,447	-	-	5,447	5,447
Net loans held-for-investment	1,216,558	-	-	1,289,599	1,289,599
Financial liabilities:					
Deposits	\$ 1,956,860	\$ -	\$ 1,962,053	\$ -	\$ 1,962,053
Repurchase agreements and other borrowings	419,122	-	432,719	-	432,719
Advance payments by borrowers	3,488	-	3,488	-	3,488

## Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

## Note 7 – Earnings Per Share

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during the period. For purposes of calculating basic earnings per share, weighted average common shares outstanding excludes unallocated employee stock ownership plan (ESOP) shares that have not been committed for release and unvested restricted stock.

Table of Contents

Diluted earnings per share is computed using the same method as basic earnings per share, but reflects the potential dilution that could occur if stock options and unvested shares of restricted stock were exercised and converted into common stock. These potentially dilutive shares are included in the weighted average number of shares outstanding for the period using the treasury stock method. When applying the treasury stock method, we add: (1) the assumed proceeds from option exercises; (2) the tax benefit, if any, that would have been credited to additional paid-in capital assuming exercise of non-qualified stock options and vesting of shares of restricted stock; and (3) the average unamortized compensation costs related to unvested shares of restricted stock and stock options. We then divide this sum by our average stock price for the period to calculate assumed shares repurchased. The excess of the number of shares issuable over the number of shares assumed to be repurchased is added to basic weighted average common shares to calculate diluted earnings per share.

The following is a summary of the Company's earnings per share calculations and reconciliation of basic to diluted earnings per share for the periods indicated (dollars in thousands, except per share data):

	For the three months ended September 30,		For the nine months ended September 30,	
	2013	2012	2013	2012
Net income available to common stockholders	\$ 5,100	\$ 3,894	\$ 14,191	\$ 12,790
Weighted average shares outstanding-basic	54,567,526	53,951,231	54,705,569	54,065,697
Effect of non-vested restricted stock and stock options outstanding	931,654	837,050	894,635	722,000
Weighted average shares outstanding-diluted	55,499,180	54,788,281	55,600,204	54,787,696
Earnings per share-basic	\$ 0.09	\$ 0.07	\$ 0.26	\$ 0.24
Earnings per share-diluted	\$ 0.09	\$ 0.07	\$ 0.26	\$ 0.23

## Note 8 – Recent Accounting Pronouncements

In February 2013, the FASB issued ASU No. 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income." This ASU adds new disclosure requirements for items reclassified out of accumulated other comprehensive income to be in a single location in the financial statements. The Company's disclosures of the components of accumulated other comprehensive income are disclosed in its Statements of Comprehensive Income. For the nine months ended September 30, 2013, we reclassified \$2.5 million of securities gains included in net income

out of accumulated other comprehensive income. The new guidance became effective for all interim and annual periods beginning January 1, 2013, and is to be applied prospectively. The adoption of these pronouncements resulted in a change to the presentation of the Company's financial statements but did not have an impact on the Company's financial condition or results of operations.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report contains certain "forward-looking statements," which can be identified by the use of such words as "estimate," "project," "believe," "intend," "anticipate," "plan," "seek," "expect" and words of similar meaning. These forward-looking statements include, but are not limited to:

- statements of our goals, intentions, and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;
- statements regarding the quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are based on current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- general economic conditions, either nationally or in our market areas, that are worse than expected;
- competition among depository and other financial institutions;
- inflation and changes in the interest rate environment that reduce our margins and yields or reduce the fair value of financial instruments;
- adverse changes in the securities markets;
- changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
- effect of shut down of the federal government
- our ability to manage operations in the current economic conditions;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- our ability to successfully integrate acquired entities;
- changes in consumer spending, borrowing and savings habits;
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission or the Public Company Accounting Oversight Board;
- changes in our organization, compensation and benefit plans;
- changes in the level of government support for housing finance;
- significant increases in our loan losses; and
- changes in the financial condition, results of operations or future prospects of issuers of securities that we own.

Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements. Except as required by law, we disclaim any intention or obligation to update or revise any forward-looking statements after the date of this Form 10-Q, whether as a result of new information, future events or otherwise.

#### Critical Accounting Policies

Note 1 to the Company's Audited Consolidated Financial Statements for the year ended December 31, 2012, included in the Company's Annual Report on Form 10-K, as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the Consolidated Balance Sheets at estimated fair value or the lower of cost or estimated fair value. Policies with respect to the methodologies used to determine the allowance for loan losses, estimated cash flows of our PCI loans, and judgments regarding the valuation of intangible assets and securities as well as the valuation allowance against deferred tax assets are the most critical accounting policies because they are important to the presentation of the Company's financial condition and results of operations, involve a higher degree of complexity, and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the

## Table of Contents

Board of Directors. For a further discussion of the critical accounting policies of the Company, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2012.

### Overview

This overview highlights selected information and may not contain all the information that is important to you in understanding our performance during the period. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources, and critical accounting estimates, you should read this entire document carefully, as well as our Annual Report on Form 10-K for the year ended December 31, 2012.

Net income amounted to \$5.1 million and \$14.2 million for the three and nine months ended September 30, 2013, respectively, as compared to \$3.9 million and \$12.8 million for the three and nine months ended September 30, 2012, respectively. Basic and diluted earnings per common share were \$0.09 and \$0.26 for the quarter and nine months ended September 30, 2013, respectively, compared to basic earnings per common share of \$0.07 and \$0.24 for the quarter and nine months ended September 30, 2012, respectively, and diluted earnings per common share of \$0.07 and \$0.23 for the quarter and nine months ended September 30, 2012, respectively. For the three and nine months ended September 30, 2013, our return on average assets was 0.76% and 0.69%, respectively, as compared to 0.63% and 0.70% for the three and nine months ended September 30, 2012, respectively. For the three and nine months ended September 30, 2013, our return on average stockholders’ equity was 2.82% and 2.69%, respectively, as compared to 3.95% and 4.41% for the three and nine months ended September 30, 2012, respectively. Stockholders’ equity during the nine months ended September 30, 2013, was increased by \$330.1 million from net proceeds related to the stock conversion completed on January 24, 2013.

### Comparison of Financial Condition at September 30, 2013, and December 31, 2012

Total assets decreased \$86.0 million, or 3.1%, to \$2.73 billion at September 30, 2013, from \$2.81 billion at December 31, 2012. The decrease was primarily attributable to decreases in cash and cash equivalents of \$35.1 million and securities available-for-sale of \$252.6 million, partially offset by increases in net loans held-for-investment of \$154.2 million, bank owned life insurance of \$31.1 million, and other assets of \$15.4 million.

Cash and cash equivalents decreased \$35.1 million, or 27.3%, to \$93.7 million at September 30, 2013, from \$128.8 million at December 31, 2012. The decrease is a result from the Company deploying the proceeds of the stock conversion that were received in December of 2012 and held in escrow, into higher yielding assets.

The Company’s securities available-for-sale portfolio totaled \$1.02 billion at September 30, 2013, compared to \$1.28 billion at December 31, 2012. At September 30, 2013, \$905.1 million of the portfolio consisted of residential mortgage-backed securities issued or guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae. The Company also held residential mortgage-backed securities not guaranteed by these three entities, referred to as “private label securities.” The private label securities had an amortized cost of \$5.0 million and an estimated fair value of \$5.1 million at September 30, 2013. In addition to the above mortgage-backed securities, the Company held \$80.3 million

in corporate bonds which were all rated investment grade at September 30, 2013, \$30.4 million of bonds issued by the Federal Home Loan Bank system, and \$2.2 million of equity investments in mutual funds. The effective duration of the securities portfolio at September 30, 2013 was 3.75 years.

Originated loans held-for-investment, net, totaled \$1.25 billion at September 30, 2013, as compared to \$1.07 billion at December 31, 2012. The increase was primarily due to an increase in multifamily real estate loans of \$146.4 million, or 24.0%, to \$756.5 million at September 30, 2013, from \$610.1 million at December 31, 2012. In the current economic environment, management is primarily focused on originating multifamily loans, with less emphasis on other loan types. The following table details our multifamily originations for the nine months ended September 30, 2013 (dollars in thousands):

Originations	Weighted Average Interest Rate	Weighted Average Loan-to-Value Ratio	(F)ixed or (V)ariable	Weighted Average Months to Next Rate Change or Maturity for Fixed Rate Loans	Amortization Term
\$ 219,148	3.56%	62%	V	100	25 to 30 Years
25,948	3.99%	34%	F	173	10 to 15 Years
245,096	3.61%	59%			

Purchased credit-impaired (PCI) loans, primarily acquired as part of a transaction with the Federal Deposit Insurance Corporation, totaled \$62.8 million at September 30, 2013, as compared to \$75.3 million at December 31, 2012. The Company accreted interest income of \$4.4 million for the nine months ended September 30, 2013, compared to \$4.7 million for the nine months ended September 30, 2012.



Table of Contents

Bank owned life insurance increased \$31.1 million, or 33.4%, to \$124.1 million at September 30, 2013, from \$93.0 million at December 31, 2012. The increase resulted primarily from purchases of \$28.7 million and \$2.6 million of income earned on bank owned life insurance for the nine months ended September 30, 2013, which was partially offset by death benefits received.

Federal Home Loan Bank of New York stock, at cost, increased \$4.3 million, or 34.5%, to \$16.9 million at September 30, 2013, from \$12.6 million at December 31, 2012. This increase was attributable to increased requirements on borrowings outstanding with the Federal Home Loan Bank of New York.

Premises and equipment, net, increased \$51,000, or 0.2%, to \$29.8 million at September 30, 2013, from \$29.8 million at December 31, 2012. This increase was primarily attributable to the renovation of existing branches, which was partially offset by depreciation.

Other real estate owned was \$664,000 and \$870,000 at September 30, 2013, and December 31, 2012, respectively.

Other assets increased \$15.4 million, or 79.6%, to \$34.7 million at September 30, 2013, from \$19.4 million at December 31, 2012. The increase in other assets was primarily attributable to an increase in net deferred tax assets as a result of the decline in the unrealized market value of securities available for sale.

Deposits decreased \$174.7 million, or 10.5%, at September 30, 2013 from December 31, 2012, after excluding the deposits of \$289.6 million used to purchase stock in our conversion stock offering in the first quarter of 2013. The decrease was attributable to decreases of \$157.7 million in certificates of deposit accounts and \$43.7 million in money market accounts, partially offset by increases of \$14.2 million in transaction accounts and \$12.5 million in savings accounts. The decline in deposits resulted from the Company's decision not to retain higher cost time deposits.

Borrowings increased by \$73.1 million, or 17.4%, to \$492.2 million at September 30, 2013, from \$419.1 million at December 31, 2012. Management utilizes borrowings to mitigate interest rate risk, for short-term liquidity needs, and to a lesser extent as part of leverage strategies. The following is a table of term borrowing maturities (excluding capitalized leases and short-term borrowings) and the weighted average rate by year (dollars in thousands):

Year	Amount	Weighted Avg. Rate
2013	\$ 43,000	3.85%

2014	99,168	2.04%
2015	114,500	2.63%
2016	108,910	2.18%
2017	80,003	1.40%
2018	42,000	1.97%
	\$ 487,581	2.26%

Accrued expenses and other liabilities increased \$631,000 to \$19.5 million at September 30, 2013, from \$18.9 million at December 31, 2012.

Total stockholders' equity increased by \$301.4 million to \$716.3 million at September 30, 2013, from \$414.9 million at December 31, 2012. This increase was primarily attributable to a \$330.1 million increase related to the net proceeds from the stock conversion, net income of \$14.2 million for the nine months ended September 30, 2013, and a \$3.8 million increase related to ESOP and equity award activity. These increases were partially offset by a \$19.8 million decrease in accumulated other comprehensive income as a result of an increased interest rate environment, treasury share repurchases of \$3.3 million and dividend payments of \$23.6 million, which included a special dividend of \$14.5 million paid on May 22, 2013.

#### Comparison of Operating Results for the Three Months Ended September 30, 2013 and 2012

**Net income.** Net income was \$5.1 million and \$3.9 million for the quarters ended September 30, 2013 and 2012, respectively. Significant variances from the comparable prior year period are as follows: a \$2.3 million increase in net interest income, a \$315,000 increase in the provision for loan losses, an \$878,000 increase in non-interest income, a \$1.3 million increase in non-interest expense, and a \$397,000 increase in income tax expense.

**Interest income.** Interest income increased \$690,000, or 3.0%, to \$23.4 million for the three months ended September 30, 2013, from \$22.7 million for the three months ended September 30, 2012. Interest income on loans increased by \$2.7 million, which was primarily attributable to an increase in the average balance of \$279.5 million, which was partially offset by a decrease of 37 basis

Table of Contents

points in the yield earned on loans. The Company accreted interest income related to its PCI loans of \$1.4 million for the quarter ended September 30, 2013, as compared to \$1.5 million for the quarter ended September 30, 2012. Interest income on loans for the quarter ended September 30, 2013, reflected prepayment loan income of \$1.1 million compared to \$542,000 for the quarter ended September 30, 2012. Interest income on mortgage backed securities decreased by \$1.7 million primarily due to a decrease in the average balance of \$111.2 million and a decrease of 42 basis points in the yield earned.

**Interest expense.** Interest expense decreased \$1.6 million, or 28.7%, to \$4.1 million for the three months ended September 30, 2013, from \$5.7 million for the three months ended September 30, 2012. The decrease consisted of a decrease of \$1.0 million in interest expense on deposits and a decrease in interest expense on borrowings of \$626,000. The decrease in interest expense on deposits was attributed to a decrease in the cost of interest bearing deposits of 26 basis points to 0.44% from 0.70%, and to a decrease in the average balance of interest bearing deposit accounts of \$105.1 million to \$1.29 billion for the three months ended September 30, 2013, from \$1.39 billion for the three months ended September 30, 2012. The decrease in interest expense on borrowings resulted from a decrease of 16 basis points in the cost to 2.44% for the three months ended September 30, 2013, from 2.60% for the three months ended September 30, 2012, and a decrease in average balances of borrowings of \$71.1 million, or 14.3%, to \$425.4 million for the three months ended September 30, 2013, from \$496.6 million for the three months ended September 30, 2012.

**Net Interest Income.** Net interest income for the quarter ended September 30, 2013, increased \$2.3 million, or 13.7%, due primarily to a \$165.9 million, or 7.1%, increase in our interest-earning assets and a 17 basis point, or 5.8%, increase in our net interest margin to 3.08%. The increase in average interest-earning assets was due primarily to increases in average loans outstanding of \$279.5 million and other securities of \$17.3 million, which were partially offset by decreases in mortgage-backed securities of \$111.2 million and deposits in financial institutions of \$19.7 million. The 2013 third quarter included loan prepayment income of \$1.1 million, as compared to \$542,000 for the quarter ended September 30, 2012. Rates paid on average interest-bearing liabilities decreased 26 basis points to 0.94% for the current quarter, as compared to 1.20% for the comparable prior year period. This was partially offset by a 16 basis point decrease in our yield earned on average interest earning assets to 3.72% for the quarter ended September 30, 2013 from 3.88% for the comparable quarter in 2012.

**Provision for Loan Losses.** The provision for loan losses increased \$315,000, or 62.7%, to \$817,000 for the quarter ended September 30, 2013, from \$502,000 for the quarter ended September 30, 2012. The increase in the provision for loan losses resulted primarily from increased general reserves due to an increase in loan balances from the comparable prior year period, which was partially offset by a decrease in non-performing loans. Originated loan growth was approximately 6.9% for the quarter ended September 30, 2013, compared to 3.3% for the quarter ended September 30, 2012. Net charge-offs were \$523,000 for the quarter ended September 30, 2013, compared to net charge-offs of \$475,000 for the quarter ended September 30, 2012.

**Non-interest Income.** Non-interest income increased \$878,000, or 51.3%, to \$2.6 million for the quarter ended September 30, 2013, from \$1.7 million for the quarter ended September 30, 2012. This increase was primarily a result of a \$315,000 increase in gain on securities transactions, net, a \$289,000 increase in income on bank owned life insurance, and a \$193,000 increase in other non-interest income. Securities gains in the third quarter of 2013 included \$390,000 related to the Company's trading portfolio, while the third quarter of 2012 included securities losses of

\$203,000 related to the Company's trading portfolio. The trading portfolio is utilized to fund the Company's deferred compensation obligation to certain employees and directors participating in the plan. The participants of this plan, at their election, defer a portion of their compensation. Gains and losses on trading securities have no effect on net income since participants benefit from, and bear the full risk of, changes in the trading securities market values. Therefore, the Company records an equal and offsetting amount in compensation expense, reflecting the change in the Company's obligations under the plan.

**Non-interest Expense.** Non-interest expense increased \$1.3 million, or 10.7%, for the quarter ended September 30, 2013, compared to the quarter ended September 30, 2012. This is due primarily to an \$806,000 increase in compensation and employee benefits related to increased staff due to branch openings, the Flatbush Federal Bancorp, Inc. merger (the Merger), and to a lesser extent, salary adjustments effective January 1, 2013, and includes an increase of \$187,000 in expense related to the Company's deferred compensation plan which is described above. The expense related to the deferred compensation plan had no effect on net income. Additionally, there was a \$278,000 increase in occupancy expense primarily related to new branches and the renovation of existing branches, a \$48,000 increase in data processing fees as a result of increased data and maintenance related to the Merger, and a \$53,000 increase in other expenses.

**Income Tax Expense.** The Company recorded income tax expense of \$2.7 million for the quarter ended September 30, 2013, compared to \$2.3 million for the quarter ended September 30, 2012. The effective tax rate for the quarter ended September 30, 2013, was 34.5%, as compared to 37.0% for the quarter ended September 30, 2012. The comparable prior year effective tax rate was negatively affected by non-deductible merger-related costs.

Table of Contents

NORTHFIELD BANCORP, INC.  
ANALYSIS OF NET INTEREST INCOME  
(Dollars in thousands)

	For the Three Months Ended September 30,							
	2013		2012		2013		2012	
	Average Outstanding Balance	Interest	Average Yield/ Rate (1)	%	Average Outstanding Balance	Interest	Average Yield/ Rate (1)	%
Interest-earning assets:								
Loans (5)	\$ 1,367,814	\$ 17,827	5.17	%	\$ 1,088,268	\$ 15,162	5.54	%
Mortgage-backed securities	949,677	5,097	2.13		1,060,837	6,799	2.55	
Other securities	133,612	325	0.97		116,274	559	1.91	
Federal Home Loan Bank of New York stock	13,682	124	3.60		13,796	151	4.35	
Interest-earning deposits in other financial institutions	26,439	7	0.11		46,103	19	0.16	
Total interest-earning assets	2,491,224	23,380	3.72		2,325,278	22,690	3.88	
Non-interest-earning assets	188,356				151,529			
Total assets	\$ 2,679,580				\$ 2,476,807			
Interest-bearing liabilities:								
Savings, NOW, and money market accounts	\$ 955,544	\$ 509	0.21		\$ 913,561	\$ 996	0.43	
Certificates of deposit	334,062	933	1.11		481,187	1,451	1.20	
Total interest-bearing deposits	1,289,606	1,442	0.44		1,394,748	2,447	0.70	
Borrowed funds	425,442	2,618	2.44		496,591	3,244	2.60	
Total interest-bearing liabilities	1,715,048	4,060	0.94		1,891,339	5,691	1.20	
Non-interest bearing deposit accounts	230,401				176,752			
Accrued expenses and other liabilities	17,107				16,578			
Total liabilities	1,962,556				2,084,669			
Stockholders' equity	717,024				392,138			
Total liabilities and stockholders' equity	\$ 2,679,580				\$ 2,476,807			

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Net interest income	\$	19,320		\$	16,999
Net interest rate spread (2)			2.78 %		2.68 %
Net interest-earning assets (3)	\$	776,176		\$	433,939
Net interest margin (4)			3.08 %		2.91 %
Average interest-earning assets to interest-bearing liabilities			145.26 %		122.94 %

- (1) Average yields and rates for the three months ended September 30, 2013 and 2012 are annualized.
- (2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
- (3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
- (4) Net interest margin represents net interest income divided by average total interest-earning assets.
- (5) Loans include non-accrual loans.

Comparison of Operating Results for the Nine Months Ended September 30, 2013 and 2012

Net income. Net income was \$14.2 million and \$12.8 million for the nine months ended September 30, 2013 and 2012, respectively. Significant variances from the comparable prior year period are as follows: a \$5.9 million increase in net interest income, a \$150,000 decrease in the provision for loan losses, a \$427,000 increase in non-interest income, a \$4.4 million increase in non-interest expense, and a \$666,000 increase in income tax expense.

Interest income. Interest income increased \$1.7 million, or 2.4%, to \$69.9 million for the nine months ended September 30, 2013, from \$68.2 million for the nine months ended September 30, 2012. Interest income on loans increased by \$5.8 million, primarily attributable to an increase in the average balances of \$223.4 million, partially offset by a decrease of 37 basis points in the yield earned. The Company accreted interest income of \$4.4 million for the nine months ended September 30, 2013, as compared to

Table of Contents

\$4.7 million for the nine months ended September 30, 2012, related to its PCI loans. Interest income on loans for the nine months ended September 30, 2013, reflected prepayment loan income of \$1.9 million compared to \$956,000 for the nine months ended September 30, 2012. The nine months ended September 30, 2013 also included a recovery of \$256,000 of interest income that was previously applied to principal on non-accruing loans. Interest income on mortgage backed securities decreased by \$3.3 million, primarily attributable to a decrease of 50 basis points in the yield earned, which was partially offset by an increase in the average balance of \$29.9 million.

**Interest expense.** Interest expense decreased \$4.2 million, or 24.6%, to \$13.0 million for the nine months ended September 30, 2013, from \$17.3 million for the nine months ended September 30, 2012. The decrease was comprised of a decrease of \$2.3 million in interest expense on deposits and a decrease of \$2.0 million in interest expense on borrowings. The decrease in interest expense on deposits resulted from a decrease in the cost of interest bearing deposits of 23 basis points to 0.50% from 0.73%, which was partially offset by an increase in average balance of interest bearing deposits of \$24.3 million, or 1.8%, to \$1.39 billion for the nine months ended September 30, 2013, from \$1.36 billion for the nine months ended September 30, 2012. The decrease in interest expense on borrowings resulted from a decrease of 12 basis points in the cost to 2.55% for the nine months ended September 30, 2013, from 2.67% for the nine months ended September 30, 2012, and a decrease in average balances of borrowings of \$80.6 million, or 16.4%, to \$411.3 million for the nine months ended September 30, 2013, from \$491.9 million for the nine months ended September 30, 2012.

**Net Interest Income.** Net interest income for the nine months ended September 30, 2013, increased \$5.9 million, or 11.6%, as the \$275.5 million, or 12.1%, increase in our interest-earning assets more than offset the one basis point decrease in our net interest margin to 2.98%. The increase in average interest-earning assets was due primarily to increases in average net loans outstanding of \$223.4 million, mortgage-backed securities of \$29.9 million, other securities of \$14.2 million, and deposits in financial institutions of \$8.6 million. The September 30, 2013 period included loan prepayment income of \$1.9 million compared to \$956,000 for the nine months ended September 30, 2012. The nine months ended September 30, 2013, also included a recovery of \$256,000 of interest that was previously applied to principal. Rates paid on interest-bearing liabilities decreased 27 basis points to 0.97% for the current nine months from 1.24% for the comparable prior year period. This was offset by a 34 basis point decrease in yields earned on interest earning assets to 3.66% for the nine months ended September 30, 2013, from 4.00% for the comparable nine months in 2012.

**Provision for Loan Losses.** The provision for loan losses decreased \$150,000, or 9.0%, to \$1.5 million for the nine months ended September 30, 2013, from \$1.7 million for the nine months ended September 30, 2012. The decrease in the provision for loan losses was due primarily to a decrease in net charge-offs to \$821,000 (consisting of gross charge-offs of \$1.5 million and gross recoveries of \$702,000), compared to net charge-offs of \$1.4 million for the nine months ended September 30, 2012, which was partially offset by an increase in loan originations from the comparable prior year.

**Non-interest Income.** Non-interest income increased \$427,000, or 6.0%, to \$7.5 million for the nine months ended September 30, 2013, from \$7.1 million for the nine months ended September 30, 2012. This increase was primarily a result of an increase of \$453,000 in gain on securities transactions, net, and a \$449,000 increase in income on bank owned life insurance, which was partially offset by an increase of \$434,000 in other-than-temporary impairment losses on securities. Securities gains in the nine months of 2013 included \$696,000 related to the Company's trading

portfolio, while the nine months of 2012 included securities gains of \$456,000 related to the Company's trading portfolio.

**Non-interest Expense.** Non-interest expense increased \$4.4 million, or 12.1%, for the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012. This was due primarily to a \$2.4 million increase in compensation and employee benefits related to increased staff due to branch openings, the Merger, and to a lesser extent salary adjustments effective January 1, 2013, and includes an increase of \$240,000 in expense related to the Company's deferred compensation plan which is described above, which had no effect on net income. Additionally, occupancy expense increased \$1.1 million primarily related to new branches, the Merger, and the renovation of existing branches, a \$595,000 increase in data processing fees due to data conversion charges related to the Merger, and a \$415,000 increase in other expenses driven by loan commitment reserves. This increase was partially offset by a \$259,000 decrease in professional fees.

**Income Tax Expense.** The Company recorded income tax expense of \$7.8 million for the nine months ended September 30, 2013 compared to \$7.1 million for the nine months ended September 30, 2012. The effective tax rate for the nine months ended September 30, 2013 was 35.5%, as compared to 35.8% for the nine months ended September 30, 2012.



Table of Contents

NORTHFIELD BANCORP, INC.  
ANALYSIS OF NET INTEREST INCOME  
(Dollars in thousands)

	For the Nine Months Ended September 30,							
	2013		Average		2012		Average	
	Average		Yield/	Average		Yield/		
	Outstanding	Interest	Rate (1)	Outstanding	Interest	Rate (1)		
	Balance			Balance				
Interest-earning assets:								
Loans (5)	\$ 1,296,365	\$ 51,021	5.26 %	\$ 1,072,993	\$ 45,187	5.63 %		
Mortgage-backed securities	1,056,279	17,095	2.16	1,026,377	20,418	2.66		
Other securities	138,923	1,268	1.22	124,720	2,102	2.25		
Federal Home Loan Bank of New York stock	12,672	398	4.20	13,322	435	4.36		
Interest-earning deposits in financial institutions	49,666	68	0.18	41,042	47	0.15		
Total interest-earning assets	2,553,905	69,850	3.66	2,278,454	68,189	4.00		
Non-interest-earning assets	189,035			146,908				
Total assets	\$ 2,742,940			\$ 2,425,362				
Interest-bearing liabilities:								
Savings, NOW, and money market accounts	\$ 997,811	\$ 2,134	0.29	\$ 885,067	\$ 3,115	0.47		
Certificates of deposit	388,832	3,046	1.05	477,236	4,317	1.21		
Total interest-bearing deposits	1,386,643	5,180	0.50	1,362,303	7,432	0.73		
Borrowed funds	411,267	7,830	2.55	491,884	9,820	2.67		
Total interest-bearing liabilities	1,797,910	13,010	0.97	1,854,187	17,252	1.24		
Non-interest bearing deposit accounts	220,692			167,353				
Accrued expenses and other liabilities	19,165			16,033				
Total liabilities	2,037,767			2,037,573				
Stockholders' equity	705,173			387,789				
Total liabilities and stockholders' equity	\$ 2,742,940			\$ 2,425,362				
Net interest income		\$ 56,840			\$ 50,937			
Net interest rate spread (2)			2.69 %			2.75 %		
	\$ 755,995			\$ 424,267				

Net interest-earning assets (3)				
Net interest margin (4)	2.98	%	2.99	%
Average interest-earning assets to interest-bearing liabilities	142.05	%	122.88	%

- (1) Average yields and rates for the nine months ended September 30, 2013 and 2012 are annualized.
- (2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
- (3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
- (4) Net interest margin represents net interest income divided by average total interest-earning assets.
- (5) Loans include non-accrual loans.

Table of Contents

## Asset Quality

## Purchased Credit Impaired Loans

PCI loans were recorded at estimated fair value using expected future cash flows deemed to be collectible on the date acquired. Based on our review of PCI loans and experience in loan workouts, management believes it has a reasonable expectation of the amount and timing of future cash flows, and accordingly, has classified PCI loans (\$62.8 million at September 30, 2013 and \$75.3 million at December 31, 2012) as accruing, even though they may be contractually past due. At September 30, 2013, based on recorded contractual principal, 5.5% of PCI loans were past due 30 to 89 days, and 14.3% were past due 90 days or more. At December 31, 2012, based on recorded contractual principal, 5.4% of PCI loans were past due 30 to 89 days, and 11.4% were past due 90 days or more. The amount and timing of expected cash flows as of September 30, 2013, did not change significantly from our latest cash flow recast.

## Originated and Acquired loans

The discussion that follows includes originated and acquired loans, both held-for-investment and held-for-sale.

The following table shows total non-performing assets for the current and previous four quarters and also shows, for the same dates, non-performing originated loans to total loans, Troubled Debt Restructurings (TDR) on which interest is accruing, and accruing loans delinquent 30 to 89 days (dollars in thousands).

	September 30, 2013	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012
Non-accruing loans:					
Held-for-investment	\$ 7,192	\$ 10,717	\$ 10,191	\$ 10,348	\$ 12,231
Held-for-sale	1,493	-	-	5,325	-
Non-accruing loans subject to restructuring agreements:					
Held-for-investment	10,609	11,870	16,289	19,152	20,990
Held-for-sale	187	-	-	122	-
Total non-accruing loans	19,481	22,587	26,480	34,947	33,221
Loans 90 days or more past due and still accruing:					
Held-for-investment	18	806	1,469	621	37
	18	806	1,469	621	37

## Total loans 90 days or more past due and still accruing

Total non-performing loans	19,499	23,393	27,949	35,568	33,258
Other real estate owned	664	776	870	870	633
Total non-performing assets	\$ 20,163	\$ 24,169	\$ 28,819	\$ 36,438	\$ 33,891
Loans subject to restructuring agreements and still accruing	\$ 26,426	\$ 26,670	\$ 25,891	\$ 25,697	\$ 24,099
Accruing loans 30 to 89 days delinquent	\$ 16,248	\$ 24,642	\$ 20,589	\$ 14,780	\$ 9,998

## Total Non-accruing Loans

Total non-accruing loans decreased \$15.5 million to \$19.5 million at September 30, 2013, from \$35.0 million at December 31, 2012. This decrease resulted from the sale of \$5.4 million of loans held-for-sale being sold, \$2.8 million of loan pay-offs and principal pay-downs, \$261,000 of charge-offs, \$4.6 million of loans returning to accrual status, and the sale of \$5.1 million of loans held-for-investment. The above decreases in non-accruing loans were partially offset by \$2.7 million of loans being placed on non-accrual status during the nine months ended September 30, 2013.

## Loans Subject to Restructuring Agreements

Included in non-accruing loans are loans subject to TDR agreements totaling \$10.8 million and \$19.3 million at September 30, 2013, and December 31, 2012, respectively. At September 30, 2013, \$7.9 million, or 73.0% of the \$10.8 million were not performing in accordance with their restructured terms, as compared to \$3.3 million, or 17.0%, at December 31, 2012. One relationship accounts for \$7.7 million, or 97.6%, of the \$7.9 million of loans not performing in accordance with their restructured terms at September 30, 2013. The relationship is made up of several loans with an aggregate appraised value of \$9.7 million. The loans are personally guaranteed by the principals.

Table of Contents

The Company also holds loans subject to restructuring agreements that are on accrual status, totaling \$26.4 million and \$25.7 million at September 30, 2013 and December 31, 2012, respectively. At September 30, 2013, loans of \$3.7 million, or 13.9% of the \$26.4 million were not performing in accordance with the restructured terms, as compared to none at December 31, 2012. Loans not performing in accordance with the restructured terms were all 30 days past due at September 30, 2013.

The following table details the amounts and categories of the loans subject to restructuring agreements by loan type as of September 30, 2013 and December 31, 2012 (dollars in thousands).

	At September 30, 2013		At December 31, 2012	
	Non-Accruing	Accruing	Non-Accruing	Accruing
Troubled debt restructurings:				
Real estate loans:				
Commercial	\$ 9,958	\$ 21,725	\$ 16,046	\$ 21,785
One-to-four family residential	131	1,185	612	569
Construction and land	108	-	2,070	-
Multifamily	-	2,093	-	2,041
Home equity and lines of credit	56	345	96	356
Commercial and industrial loans	543	1,078	451	946
Total	\$ 10,796	\$ 26,426	\$ 19,275	\$ 25,697
Not performing in accordance with restructured terms	72.99%	13.93%	17.04%	0.00%

#### Loans 90 Days or More Past Due and Still Accruing and Other Real Estate Owned

Loans 90 days or more past due and still accruing decreased \$603,000 to \$18,000 at September 30, 2013, from \$621,000 at December 31, 2012. The decrease resulted from improved loan performance and to certain loans being transferred to non-accrual status.

Other real estate owned was \$664,000 and \$870,000 at September 30, 2013 and December 31, 2012, respectively.

#### Accruing Loans 30 to 89 Days Delinquent

Loans 30 to 89 days delinquent and on accrual status at September 30, 2013, totaled \$16.3 million, an increase of \$1.5 million from the December 31, 2012, balance of \$14.8 million. The following tables set forth delinquencies for accruing loans by type and by amount at September 30, 2013, and December 31, 2012 (dollars in thousands).

	September 30, 2013	December 31, 2012
Real estate loans:		
Commercial	\$ 5,786	\$ 4,736
One-to-four family residential	4,925	5,584
Construction and land	-	159
Multifamily	3,227	2,731
Home equity and lines of credit	93	44
Commercial and industrial loans	2,207	1,467
Other loans	10	59
Total delinquent accruing loans	\$ 16,248	\$ 14,780

#### Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient funds to meet financial commitments and to take advantage of lending and investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, borrowed funds, the proceeds from maturing securities and short-term investments, and to a lesser extent the proceeds from the sales of loans and securities and wholesale borrowings. The scheduled amortization of loans and securities, as well as proceeds from borrowed funds, are

Table of Contents

predictable sources of funds. Other funding sources, however, such as deposit inflows and loan prepayments are greatly influenced by market interest rates, economic conditions, and competition. Northfield Bank is a member of the Federal Home Loan Bank of New York, which provides an additional source of short-term and long-term funding. Northfield Bank also has borrowing capabilities with the Federal Reserve on a short-term basis. The Bank's borrowed funds, excluding capitalized lease obligations and floating rate advances, were \$487.6 million at September 30, 2013, and had a weighted average interest rate of 2.26%. A total of \$113.5 million of these borrowings will mature in less than one year. Borrowed funds, excluding capitalized lease obligations and floating rate advances, were \$414.3 million at December 31, 2012. The Company has the ability to obtain additional funding from the FHLB and Federal Reserve Bank discount window of approximately \$734.7 million utilizing unencumbered securities of \$542.1 million and multifamily loans of \$268.7 million at September 30, 2013. The Company expects to have sufficient funds available to meet current commitments in the normal course of business.

Capital Resources. At September 30, 2013, and December 31, 2012, Northfield Bank exceeded all of its regulatory capital requirements to which it is subject.

	Actual Ratio		Minimum Required for Capital Adequacy Purposes		Minimum Required to Be Well Capitalized under Prompt Corrective Action Provisions	
As of September 30, 2013:						
Tangible capital to tangible assets	19.41	%	1.50	%	NA	
Tier 1 capital (core) – (to adjusted assets)	19.41		4.00		5.00	%
Total capital (to risk-weighted assets)	29.08		8.00		10.00	
As of December 31, 2012:						
Tangible capital to tangible assets	12.65	%	1.50	%	NA	
Tier 1 capital (core) – (to adjusted assets)	12.65		4.00		5.00	%
Total capital (to risk-weighted assets)	22.30		8.00		10.00	

In July 2013, the OCC and the other federal bank regulatory agencies issued a final rule that will revise their leverage and risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act. Among other things, the new rule establishes a new common equity Tier 1 minimum capital requirement (4.5% of risk-weighted assets), increases the minimum Tier 1 capital to risk-based assets requirement (from 4% to 6% of risk-weighted assets) and assigns a higher risk weight (150%) to exposures that are more than 90 days past due or are on nonaccrual status and to certain commercial real estate facilities that finance the acquisition, development or construction of real property. The final rule also requires unrealized gains and losses on certain "available-for-sale" securities holdings to be included for purposes of calculating regulatory capital requirements unless a one-time opt-in or opt-out is exercised. The rule limits a banking organization's capital distributions and

certain discretionary bonus payments if the banking organization does not hold a "capital conservation buffer" consisting of 2.5% of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements.

The final rule becomes effective for the Bank on January 1, 2015. The capital conservation buffer requirement will be phased in beginning January 1, 2016 and ending January 1, 2019, when the full capital conservation buffer requirement will be effective. The final rule also implements consolidated capital requirements for savings and loan holding companies, such as the Company, effective January 1, 2015. The Bank and the Company currently comply with the final rule.

#### Off-Balance Sheet Arrangements and Contractual Obligations

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in the financial statements. These transactions primarily relate to lending commitments.

The following table shows the contractual obligations of the Company by expected payment period as of September 30, 2013:

Contractual Obligation	Total (in thousands)	Less than One Year	One to less than Three Years	Three to less than Five Years	Five Years and greater
Debt obligations (excluding capitalized leases)	\$ 487,581	\$ 113,500	\$ 214,168	\$ 159,913	\$ -
Commitments to originate loans	\$ 125,369	\$ 125,369	\$ -	\$ -	\$ -
Commitments to fund unused lines of credit	\$ 45,854	\$ 45,854	\$ -	\$ -	\$ -



Table of Contents

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend additional funds to customers as long as there have been no violations of any of the conditions established in the agreements (original or restructured). Commitments generally have a fixed expiration or other termination clauses which may or may not require payment of a fee. Since some of these loan commitments are expected to expire without being drawn upon, total commitments do not necessarily represent future cash requirements.

For further information regarding our off-balance sheet arrangements and contractual obligations, see Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

A majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk is interest rate risk. Our assets, consisting primarily of mortgage-related assets and loans, generally have longer maturities than our liabilities, which consist primarily of deposits and wholesale borrowings. As a result, a principal part of our business strategy involves managing interest rate risk and limiting the exposure of our net interest income to changes in market interest rates. Accordingly, our board of directors has established a management risk committee, comprised of our Chief Investment Officer, who chairs this Committee, our Chief Executive Officer, our President/Chief Operating Officer, our Chief Financial Officer, our Chief Lending Officer, and our Executive Vice President of Operations. This committee is responsible for, among other things, evaluating the interest rate risk inherent in our assets and liabilities, for recommending to the risk management committee of our board of directors the level of risk that is appropriate given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the board of directors.

The management risk committee aims to manage interest risk by structuring the balance sheet to maximize net interest income while maintaining an acceptable level of risk exposure to changes in market interest rates. Liquidity, interest rate risk, and profitability are all considered to reach such a goal. Various asset/liability strategies are used to manage and control the interest rate sensitivity of our assets and liabilities. These strategies include pricing of loans and deposit products, adjusting the terms of loans and borrowings, and managing the deployment of our securities and short-term assets to manage mismatches in interest rate re-pricing.

**Net Portfolio Value Analysis.** We compute amounts by which the net present value of our assets and liabilities (net portfolio value or “NPV”) would change in the event market interest rates change over an assumed range of rates. Our simulation model uses a discounted cash flow analysis to measure the interest rate sensitivity of NPV. Depending on current market interest rates, we estimate the economic value of these assets and liabilities under the assumption that interest rates experience an instantaneous and sustained increase of 100, 200, 300, or 400 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from 3% to 4% would mean, for example, a 100 basis point increase in the “Change in Interest Rates” column below.

**Net Interest Income Analysis.** In addition to NPV calculations, we analyze our sensitivity to changes in interest rates through our net interest income model. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for a twelve-month period. Depending on current market interest rates we then calculate what the net interest income would be for the same period under the assumption that interest rates experience an instantaneous and sustained increase or decrease of 100, 200, 300, or 400 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment.

The table below sets forth, as of September 30, 2013, our calculation of the estimated changes in our NPV, NPV ratio, and percent change in net interest income that would result from the designated instantaneous and sustained changes in interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied on as indicative of actual results (dollars in thousands).

Change in Interest Rates (basis points)	NPV				Estimated NPV/Present Value of Assets Ratio	Estimated NPV/Present Value of Assets %	Net Interest Income Percent Change %
	Estimated Present Value of Assets	Estimated Present Value of Liabilities	Estimated NPV	Estimated Change In NPV			
+400	\$ 2,396,469	\$ 1,861,720	\$ 534,749	\$ (227,984)	22.31		(9.63)
+300	2,466,203	1,890,969	575,234	(187,499)	23.32		(7.12)
+200	2,551,370	1,921,118	630,252	(132,481)	24.70		(4.55)
+100	2,648,007	1,952,204	695,803	(66,930)	26.28		(2.09)
0	2,747,003	1,984,270	762,733	-	27.77		0.00
(100)	2,835,487	2,015,212	820,275	57,542	28.93		(0.30)
(200)	2,889,679	2,030,559	859,120	96,387	29.73		(3.41)

The table above indicates that at September 30, 2013, in the event of a 400 basis point increase in interest rates, we would experience a 546 basis point decrease in NPV ratio (27.77% versus 22.31%), and a 9.63% decrease in net interest income. In the event of a 200 basis point decrease in interest rates, we would experience a 196 basis point increase in NPV ratio (27.77% versus 29.73%) and a 3.41% decrease in net interest income. Our policies provide that, in the event of a 400 basis point increase or less in interest rates, our net present value ratio should decrease by no more than 600 basis points and our projected net interest income

Table of Contents

should decrease by no more than 44%. Additionally, our policy states that our net portfolio value should be at least 8% of total assets before and after such shock. At September 30, 2013, we were in compliance with all board approved policies with respect to interest rate risk management.

The duration of a financial instrument changes as market interest rates change. Potential movements in the duration of our investment portfolio, as well as the duration of the loan portfolio may have a positive or negative effect on our net interest income.

Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in NPV and net interest income. Modeling requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV and net interest income information presented assume that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and also assume that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although interest rate risk calculations provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

Table of Contents

ITEM 4.CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2013. Based on that evaluation, the Company's management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective.

During the nine months ended September 30, 2013, there were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company and subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company's financial condition or results of operations.

## ITEM 1A. RISK FACTORS

During the nine months ended September 30, 2013, there have been no material changes to the risk factors as previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2012, as filed with the SEC.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- (a) Unregistered Sale of Equity Securities. There were no sales of unregistered securities during the period covered by this report.
- (b) Use of Proceeds. Not applicable
- (c) Repurchases of Our Equity Securities.

The following table shows the Company's repurchase of its common stock for the three months ended September 30, 2012:

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	(d) Maximum Number of Shares that May Yet Be Purchased Under Plans or Programs <sup>(1)</sup>
August 1, 2013, through August 31, 2013	238,411	\$ 12.02	238,411	61,682
September 1, 2013, through September 30, 2013	34,500	12.03	34,500	27,182
Total	272,911	\$ 12.02	272,911	

- (1) On July 31, 2013, Northfield Bancorp, Inc.'s (the "Company") Board of Directors authorized the repurchase of up to 300,093 shares of common stock to fund grants of restricted stock under its 2008 Equity Incentive Plan. The Company received a non-objection letter from the Federal Reserve Board with respect to these repurchases, and conducted such repurchases in accordance with a Rule 10b5-1 trading plan. Federal Reserve Board regulations permit a company to repurchase shares of common stock within one year of a mutual-to-stock conversion to fund an existing restricted stock plan.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the “Index to Exhibits” immediately following the Signatures.

44

---

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORTHFIELD BANCORP, INC.

(Registrant)

Date: November 12, 2013

/s/ John W. Alexander  
John W. Alexander  
Chairman and Chief Executive Officer

/s/ William R. Jacobs  
William R. Jacobs  
Chief Financial Officer  
(Principal Financial and Accounting Officer)





Table of Contents

INDEX TO EXHIBITS

Exhibit

Number Description

- 31.1 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a)
- 31.2 Certification of William R. Jacobs, Chief Financial Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a)
- 32 Certification of John W. Alexander, Chairman and Chief Executive Officer, and William R. Jacobs, Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 The following materials from the Company's Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Changes in Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to Consolidated Financial Statements