Lagar rining. OLLLOTTVL IIVOC	THINGE GITCOT ING TOTAL TO Q
SELECTIVE INSURANCE GROUP INC Form 10-Q April 24, 2014 Table of Contents	
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549	
FORM 10-Q (Mark One)	
x QUARTERLY REPORT PURSUANT TO SECTION 1 1934	13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
For the quarterly period ended: March 31, 2014 or	
" TRANSITION REPORT PURSUANT TO SECTION 1 1934	3 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
For the transition period from	to
Commission File Number: 001-33067	
SELECTIVE INSURANCE GROUP, INC. (Exact Name of Registrant as Specified in Its Charter)	
New Jersey	22-2168890
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)
40 Wantage Avenue Branchville, New Jersey (Address of Principal Executive Offices)	07890 (Zip Code)
(973) 948-3000 (Registrant's Telephone Number, Including Area Code)	
(Former Name, Former Address and Former Fiscal Year,	if Changed Since Last Report)
	ed all reports required to be filed by Section 13 or 15(d) of g 12 months (or for such shorter period that the registrant was such filing requirements for the past 90 days.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

No o

Yesx

1

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Non-accelerated filer o Accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yeso Nox

As of March 31, 2014, there were 56,219,199 shares of common stock, par value \$2.00 per share, outstanding.

Table of Contents

PART II. OTHER INFORMATION

SELECTIVE INSURANCE GROUP,	INC.
Table of Contents	

	Table of Contents	Dogo No
PART I.	FINANCIAL INFORMATION	Page No.
Item 1.	Financial Statements	
	Consolidated Balance Sheets as of March 31, 2014 (Unaudited) and December 31, 2013	1
	Unaudited Consolidated Statements of Income for the Quarter Ended March 31, 2014 and 2013	2
	<u>Unaudited Consolidated Statements of Comprehensive Income for the Quarter Ended March</u> 31, 2014 and 2013	<u>3</u>
	<u>Unaudited Consolidated Statements of Stockholders' Equity for the Three Months Ended March 31, 2014 and 201</u> 3	n <u>4</u>
	<u>Unaudited Consolidated Statements of Cash Flow for the Three Months Ended March 31, 2014</u> and 2013	<u>5</u>
	Notes to Unaudited Interim Consolidated Financial Statements	<u>6</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Oper Forward-Looking Statements Introduction Critical Accounting Policies and Estimates Financial Highlights of Results for First Quarter 2014 and First Quarter 2013 Results of Operations and Related Information by Segment Federal Income Taxes Financial Condition, Liquidity, Short-term Borrowings, and Capital Resources Ratings Off-Balance Sheet Arrangements Contractual Obligations, Contingent Liabilities, and Commitments	Management's Discussion and Analysis of Financial Condition and Results of Operations	
	Forward-Looking Statements	<u>24</u>
	Introduction	<u>24</u>
	Critical Accounting Policies and Estimates	<u>25</u>
	Financial Highlights of Results for First Quarter 2014 and First Quarter 2013	<u>25</u>
	Results of Operations and Related Information by Segment	<u>29</u>
	Federal Income Taxes	<u>43</u>
	Financial Condition, Liquidity, Short-term Borrowings, and Capital Resources	<u>43</u>
	Ratings	<u>45</u>
	Off-Balance Sheet Arrangements	<u>46</u>
	Contractual Obligations, Contingent Liabilities, and Commitments	<u>46</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>46</u>
Item 4.	Controls and Procedures	<u>46</u>

<u>Item 1.</u>	<u>Legal Proceedings</u>	<u>47</u>
Item 1A.	Risk Factors	<u>47</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>48</u>
Item 5.	Other Information	<u>49</u>
Item 6.	<u>Exhibits</u>	<u>50</u>
Signatures		<u>51</u>

Table of Contents

PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

SELECTIVE INSURANCE GROUP, INC. CONSOLIDATED BALANCE SHEETS	Unaudited	
(\$ in thousands, except share amounts)	March 31, 2014	December 31, 2013
ASSETS		
Investments:		
Fixed income securities, held-to-maturity – at carrying value (fair value: \$403,536 – 2014; \$416,981 – 2013)	\$382,030	392,879
Fixed income securities, available-for-sale – at fair value (amortized cost: \$3,748,456 2014; \$3,675,977 – 2013)		3,715,536
Equity securities, available-for-sale – at fair value (cost: \$162,370 – 2014; \$155,350 2013)	197,687	192,771
Short-term investments (at cost which approximates fair value)	137,733	174,251
Other investments	106,720	107,875
Total investments (Note 5)	4,640,049	4,583,312
Cash	245	193
Interest and dividends due or accrued	36,967	37,382
Premiums receivable, net of allowance for uncollectible accounts of: $\$3,771 - 2014$; $\$4,442 - 2013$	553,912	524,870
Reinsurance recoverables, net	574,621	550,897
Prepaid reinsurance premiums	141,603	143,000
Current federal income tax		512
Deferred federal income tax	113,061	122,613
Property and equipment – at cost, net of accumulated depreciation and amortization		
of:	53,725	50,834
\$181,959 - 2014; \$179,192 - 2013		
Deferred policy acquisition costs	177,678	172,981
Goodwill	7,849	7,849
Other assets	70,526	75,727
Total assets	\$6,370,236	6,270,170
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Reserve for loss and loss expenses	\$3,432,432	3,349,770
Unearned premiums	1,078,012	1,059,155
Notes payable	392,420	392,414
Current federal income tax	3,249	_
Accrued salaries and benefits	89,558	111,427
Other liabilities	189,034	203,476
Total liabilities	\$5,184,705	5,116,242
Stockholders' Equity:		
Preferred stock of \$0 par value per share:	\$	
Authorized shares 5,000,000; no shares issued or outstanding		
Common stock of \$2 par value per share:		