

INTERNATIONAL BUSINESS MACHINES CORP

Form 424B3

September 25, 2002

TYPE-424B3

SEQUENCE-1

DESCRIPTION-PRICING SUPPLEMENT NO. 3

Rule 424(b) (3)

Registration No. 333-37034

PRICING SUPPLEMENT NO. 3

TO PROSPECTUS DATED June 20, 2000

(As supplemented June 22, 2000)

INTERNATIONAL BUSINESS MACHINES CORPORATION

MEDIUM-TERM NOTES

(Floating Rate Note)

(Due from one year to 30 years from date of issue)

Designation: Floating Rate
Medium-Term Notes Due
SEPTEMBER 27, 2004

Original Issue Date:
SEPTEMBER 26, 2002

Principal Amount: \$400,000,000

Maturity Date:
SEPTEMBER 27, 2004

Issue Price (as a percentage of
Principal Amount): 100.00%

Regular Record Dates:
Fifteenth calendar day, whether
or not a Business Day prior to
the corresponding Interest
Payment Date.

Interest Rate Base: Libor (3 month)

Designated Libor page: Telerate
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Index Maturity: 3 months

Spread: Plus 0.125%

Interest Reset Dates: Each Interest
Payment Date (other than the Maturity
Date)

Initial Interest Rate: 1.909 %

Interest Reset Period: Quarterly

Interest Payment Dates:
Quarterly, on the 27th of September
December, March, and June,
commencing on December 27, 2002.

Interest Determination Dates:
Second London Banking Day preceding
each Interest Reset Date

Commission or Discount (as a
percentage of Principal Amount): 0.004%

CUSIP: 459 20Q DH4

Redemption Provisions: None

Form: Book-Entry
 Certificated

INTRODUCTION

This is a Pricing Supplement. It adds to, or 'supplements' the description of the Notes referred to in the accompanying Prospectus Supplement and Prospectus. It provides specific pricing and other information

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prudent investors want to know about the Notes. This Pricing Supplement also amends the Prospectus Supplement and Prospectus to the extent that the description of the Notes in this Pricing Supplement is different from the terms which are set forth in the Prospectus Supplement and Prospectus.

INTEREST

The Notes will bear interest at a rate which is reset on the Interest Reset Dates which have been listed above. The interest rate in effect from the Original Issue Date to the first Interest Reset Date for the Notes will be the Initial Interest Rate. Thereafter, the interest rate per annum on the Notes for each Interest Reset Period will be determined at the rate for Three (3) Month Libor plus a Spread of 12.5 basis points (0.125%).

Interest on the Notes will be calculated based on the actual number of days elapsed over a year of 360 days. The Calculation Agent for the Notes will be JP Morgan Chase Bank.

If any Interest Payment Date or any Interest Reset Date would otherwise be a day that is not a Business Day, such date will be postponed to the next day that is a Business Day. However, if that day falls in the next calendar month, the Interest Payment Date or Interest Reset Date will be advanced to the first preceding day that is a Business Day.

For purposes of this offering, the term "Business Day" means any day on which commercial banks and foreign exchange markets settle payments in The City of New York, and is a day on which dealings in deposits in U.S. Dollars are transacted in the London interbank market (a "London Banking Day").

We have capitalized a number of terms in this document. If you do not see a definition for those terms in this document, those terms will have the meanings which we have already given to them in the Prospectus Supplement and the Prospectus.

REDEMPTION

The Notes are not redeemable by the Company.

PLAN OF DISTRIBUTION

Notes in the total Principal Amount of \$400,000,000 will be sold to Banc of America Securities LLC at the Issue Price set forth at the top of this Pricing Supplement. They, in turn, will resell these Notes to investors at varying prices, which prices are dependent on prevailing market conditions at the time of resale.

Dated: September 23, 2002