

IRWIN FINANCIAL CORP  
 Form 5  
 February 11, 2005

**FORM 5**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).  
 Form 3 Holdings Reported Form 4 Transactions Reported

**ANNUAL STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person \*  
**GONZALEZ JOSE MANUEL**  
 (Last) (First) (Middle)

2. Issuer Name and Ticker or Trading Symbol  
**IRWIN FINANCIAL CORP [IFC]**  
 3. Statement for Issuer's Fiscal Year Ended (Month/Day/Year)  
**12/31/2004**

5. Relationship of Reporting Person(s) to Issuer  
 (Check all applicable)  
 Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 VP-Director of Internal Audit

**IRWIN FINANCIAL CORPORATION, 500 WASHINGTON STREET**  
 (Street)

4. If Amendment, Date Original Filed (Month/Day/Year)

6. Individual or Joint/Group Reporting  
 (check applicable line)

**COLUMBUS, IN 47201**  
 (City) (State) (Zip)

Form Filed by One Reporting Person  
 Form Filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned at end of Issuer's Fiscal Year (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|--|--|---|
| COMMON STOCK                    |                                      |  |                                | Amount (D) Price  | 8,371 <sup>(1)</sup>   | D  |   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

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| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------------|
|  |  |                                      |  |                                | (A) (D)   | Date Exercisable Expiration Date                         | Title   |                            |
| NON-QU. STOCK OPTION                       | \$ 13.6875   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/29/2007   | COMMON STOCK  | 3,600                      |
| NON-QU. STOCK OPTION                       | \$ 15.65   | Â                                    | Â  | Â                              | Â Â Â (2)   | 02/13/2012   | COMMON STOCK  | 5,400                      |
| NON-QU. STOCK OPTION                       | \$ 16.9687   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/25/2010   | COMMON STOCK  | 3,400                      |
| NON-QU. STOCK OPTION                       | \$ 21.38   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/24/2011   | COMMON STOCK  | 3,700                      |
| NON-QU. STOCK OPTION                       | \$ 22.46   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/24/2013   | COMMON STOCK  | 7,500                      |
| NON-QU. STOCK OPTION                       | \$ 23.89   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/28/2014   | COMMON STOCK  | 4,700                      |
| NON-QU. STOCK OPTION                       | \$ 24.0937   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/28/2009   | COMMON STOCK  | 2,100                      |
| NON-QU. STOCK OPTION                       | \$ 28.1875   | Â                                    | Â  | Â                              | Â Â Â (2)   | 04/20/2008   | COMMON STOCK  | 1,540                      |

## Reporting Owners

| Reporting Owner Name / Address                      | Relationships |           |         |                                 |
|---|---------------|-----------|---------|---------------------------------|
|   | Director      | 10% Owner | Officer | Other                           |
| GONZALEZ JOSE MANUEL<br>IRWIN FINANCIAL CORPORATION | Â             | Â         | Â       | VP-Director of Internal Audit Â |

500 WASHINGTON STREET  
COLUMBUS, IN 47201

## Signatures

/s/ Jose M.  
Gonzalez

01/10/2005

\*\*Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Between 4/30/04 and 12/30/04, the reporting person acquired 199 shares of Irwin Financial Corporation common stock under the Irwin Financial Corporation Employees' Stock Purchase Plan. The information in this report is as of 12/30/04. The Plan provides for the purchase of fractional shares. The number reported is the nearest whole number.

- The Plan provides for phased-in vesting of rights to exercise granted stock options. In the year of the grant, optionee may exercise 25% of total options granted. In each of the three years immediately following the year of the grant, optionee may exercise an additional 25% of the options granted. Grant of option was made to reporting person in transaction exempt under Rule 16b-3.
- (2)

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