INDEPENDENCE HOLDING CO Form 10-Q August 11, 2011

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

		,	

FORM 10-Q

[X]
Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2011.
[]
Transition Report under Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the transition period from: to

INDEPENDENCE HOLDING COMPANY

Commission File Number: 0-10306

(Exact name of registrant as specified in its charter)

Delaware

58-1407235

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

	96	CUMMINGS	S POINT ROAD	STAMFORD.	CONNECTICUT	06902
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(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (203) 358-8000

NOT APPLICABLE

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer []		
Accelerated Filer	[]
Non-Accelerated Filer [X]		
Smaller Reporting Company	[]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

Class

Outstanding at August 5, 2011

Common stock, \$ 1.00 par value

15,833,215 Shares

INDEPENDENCE HOLDING COMPANY

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Copies of the Company s SEC filings can be found on its website at www.ihcgroup.com.

Forward-Looking Statements

This report on Form 10–Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbors created by those laws. We have based our forward-looking statements on our current expectations and projections about future events. Our forward-looking statements include information about possible or assumed future results of our operations. All statements, other than statements of historical facts, included or incorporated by reference in this report that address activities, events or developments that we expect or anticipate may occur in the future, including such things as the growth of our business and operations, our business strategy, competitive strengths, goals, plans, future capital expenditures and references to future successes may be considered forward-looking statements. Also, when we use words such as anticipate, believe, estimate, expect, intend, probably or similar expressions, we are making forward-looking statements.

Numerous risks and uncertainties may impact the matters addressed by our forward-looking statements, any of which could negatively and materially affect our future financial results and performance. We describe some of these risks and uncertainties in greater detail in Item 1A, <u>Risk Factors</u>, of IHC s annual report on Form 10-K as filed with Securities and Exchange Commission.

Although we believe that the assumptions underlying our forward-looking statements are reasonable, any of these assumptions, and, therefore, also the forward-looking statements based on these assumptions, could themselves prove to be inaccurate. In light of the significant uncertainties inherent in the forward-looking statements that are included in this report, our inclusion of this information is not a representation by us or any other person that our objectives and plans will be achieved. Our forward-looking statements speak only as of the date made, and we will not update these forward-looking statements unless the securities laws require us to do so. In light of these risks, uncertainties and assumptions, any forward-looking event discussed in this report may not occur.

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PART I - FINANCIAL INFORMATION	
Item 1.	
Financial Statements	
INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES	
CONDENSED CONSOLIDATED BALANCE SHEETS	
(In thousands, except share data)	
	June 30, 2011
	June 30, 2011
	December 31, 2010
	December 31, 2010
	(Unaudited)
	(Chadanca)

ASSETS:

Investments:

Short-term investments

\$

50

\$

53

Securities purchased under agreements to resell

13,980

41,081
Fixed maturities, available-for-sale
817,257
793,656
Equity securities, available-for-sale
54,142
48,073
Other investments
37,731



Total investments

923,160

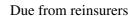
919,727

Cash and cash equivalents

11,309

11,426

Due from securit brokers	ies
	17,421
	15,022
Deferred acquisicosts	tion
	42,466
	43,465
Due and unpaid premiums	
	43,095
	48,586



156,067

154,243

Premium and claim funds

37,102

37,646

Notes and other receivables

17,494

16,766

Goodwill

51,713

51,713

Other assets

57,592

63,198

TOTAL ASSETS

\$

1,357,419

	+
	Τ,
٠	n

1,361,792

LIABILITIES AND EQUITY:

LIABILITIES:

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	Insurance reserves-health	
	\$	
		182,064
	\$	
		181,447
	Insurance reservand annuity	ves-life
		278,673
		278,000
		,
	Funds on depos	it
	Tunus on depos	ıı
		413,685
		408,566
	I I a source of manager	

Unearned premiums



	20,756
	20,195
Due to securities brokers	
	18,338
	32,469
Due to reinsurers	
	30,349
	31,554
Accounts payable accruals and othe liabilities	e, er

66,966
70,497
Liabilities related to discontinued operations
-
771
Debt
7,500
7,500
Junior subordinated debt securities



38,146

38,146

TOTAL LIABILITIES

1,086,688

1,101,518

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EQUITY:
IHC
STOCKHOLDERS' EQUITY:
Preferred stock (none issued)

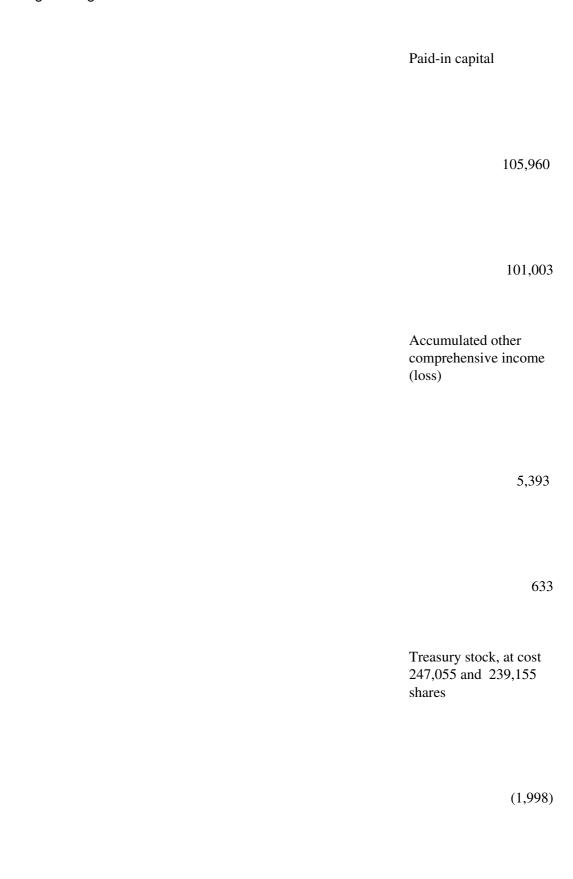
Common stock \$1.00 par value, 20,000,000 shares authorized;

16,080,270 and 15,472,020 shares issued;

15,833,215 and 15,232,865 shares outstanding

16,080

15,472



(1,917)

D . 1	
Retained	earnings

121,212

115,437

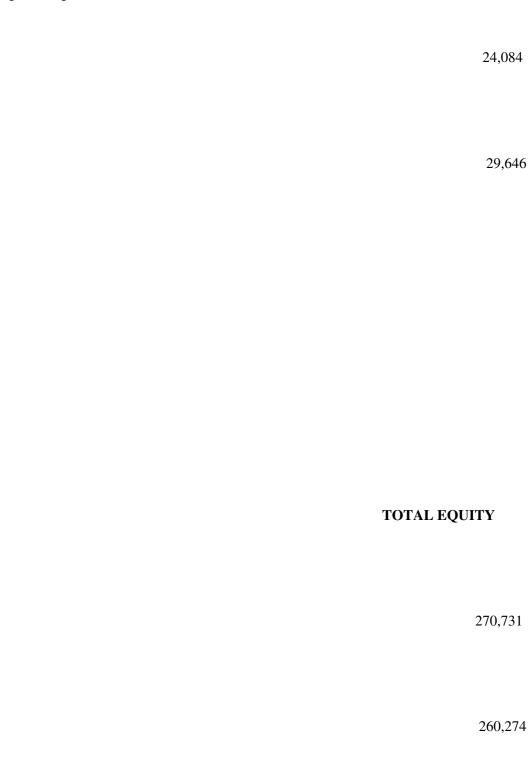
TOTAL IHC STOCKHOLDERS EQUITY

246,647

230,628

NONCONTROLLING INTERESTS IN SUBSIDIARIES





TOTAL LIABILITIES AND EQUITY

\$

1,357,419

\$

1,361,792

See the accompanying Notes to Condensed Consolidated Financial Statements.

INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data) (Unaudited)

	ree Months Ended
Six M	onths Ended
J	June 30,
j	June 30,
	2011
	2010
	2011
	2010
REVE	NUES:

Premiums earned:

Health

\$

74,738

\$

75,822

\$

150,461

137,664

Life and annuity

9,263

8,792

19,413

17,834

Net investment income

9,633

10,131

19,749

19,502

Fee income

9,681

15,705

17,241

Net realized investment gains

1,883

1,634

1,681

1,983

Other-than-temporary impairment losses

(165)

(1,039)

(468)

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(2,665)	
Equity income from AMIC	
-	
-	
-	
280	
Gain on bargain purchase of AMIC	
_	
-	
_	
27,830	

35

Other income

1,845 1,410 3,303 3,112 105,525 106,431 209,844

222,781

EXPENSES:

Insurance benefits, claims and reserves:

Health

50,503

53,252

101,079

96,815

Life and annuity

11,654

J	O		
			25,327
			24,692
			Selling, general and administrative expenses
			36,331
			36,390
			72,317
			67,825
			Amortization of deferred acquisitions costs
			1,758
			1,720
			3,449

Interest expense on debt
460
477
917
948
100,706
103,266
203,089
193,318
Income from continuing operations

before income taxes

4,819

3,165

6,755

29,463

Income taxes (benefits)

1,355

847

(509)

Income from continuing operations

3,464

2,318

7,264

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Discontinued operations:

Loss from discontinued operations, net of tax

(55)

_

(182)

Net income

3,464

2,263

7,264

Less income from noncontrolling interests in subsidiaries

(424)

(565)

(1,040)

(781)

NET INCOME ATTRIBUTABLE TO IHC

\$

3,040

\$

1,698

\$

\$

6,224

-,--

17,732

Basic income per common share:

Income from continuing operations

\$

.19

\$

.11

\$

\$

.40

1.17

1.1

Loss from discontinued operations

-

-

-

(.01)

Basic income per common share

\$

.19

\$

.11

. 1 1

\$

.40

\$

1.16

WEIGHTED AVERAGE SHARES OUTSTANDING



15,266

15,658

15,303

Diluted income per common share:

Income from continuing operations

\$

.19

\$

.11

\$

.40

\$

1.17

Loss from discontinued operations

-

-

_

(.01)

Diluted income per common share

\$

.19

\$

.11

\$

.40

\$

1.16

WEIGHTED AVERAGE DILUTED SHARES OUTSTANDING

15,848

15,268

15,667

See the accompanying Notes to Condensed Consolidated Financial Statements.

INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Unaudited)

SIX MONTHS ENDED JUNE 30, 2010 (In thousands)

ACCUMULATED

NON-

OTHER

TREASURY

TOTAL IHC

CONTROLLING

COMMON	
PAID-IN	
COMPREHENSIVE	
STOCK,	
RETAINED	
STOCKHOLDERS'	
INTERESTS IN	
TOTAL	
STOCK	
CAPITAL	
INCOME (LOSS)	
AT COST	

EARNINGS

EQUITY

SUBSIDIARIES

EQUITY

BALANCE AT

DECEMBER 31, 2010

\$

15,472

\$

101,003

\$

633

\$

(1,917)

\$

115,437

\$

230,628

\$

29,646

\$

6,224

6,224

1,040

7,264

Net change in unrealized

gains (losses)

4,747

4,747

256

Total comprehensive

Income

10,971

1,296

12,267

Aquire noncontrolling

interests in American

Independence Corp.

600

5,043

(6,043)

(1,000)

Aquire noncontrolling

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interests in Wisconsin

Underwriting Associates



391

391

(391)

Repurchase of

common stock

(81)



(81)

-

(81)

Common Stock dividend

(\$0.025 Per share)

(396)

(396)

-

(396)

Share-based compensation



expenses and related

tax benefits

Distributions to noncontrolling

interests

(448)

(448)

Other capital transactions

81

(53)

28

24

52

BALANCE AT

JUNE 30, 2011

\$

16,080

\$

105,960

\$

5,393

\$

(1,998)

(-,-,-)

\$

121,212

\$

246,647

\$

24,084

\$

270,731



INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

Six Months Ended June 30,

2011

2010

CASH FLOWS PROVIDED BY (USED BY) OPERATING ACTIVITIES:

Net income

ar Filing: INDEPENDENCE HOLDING CO - Form 10-Q	
arrining. IIIVDET ENDETNOETHOEDIIIVO GO Troilli To Q	7,264
	\$
	18,513
	Adjustments to reconcile net income to net change in cash from
	operating activities:
	Gain on bargain purchase of AMIC



Loss from discontinued operations

-

182

Amortization of deferred acquisition costs

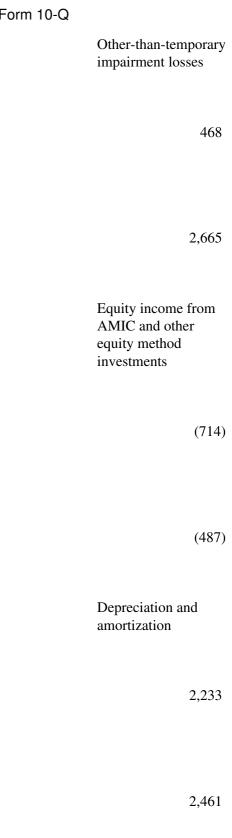
3,449

3,038

Net realized investment gains

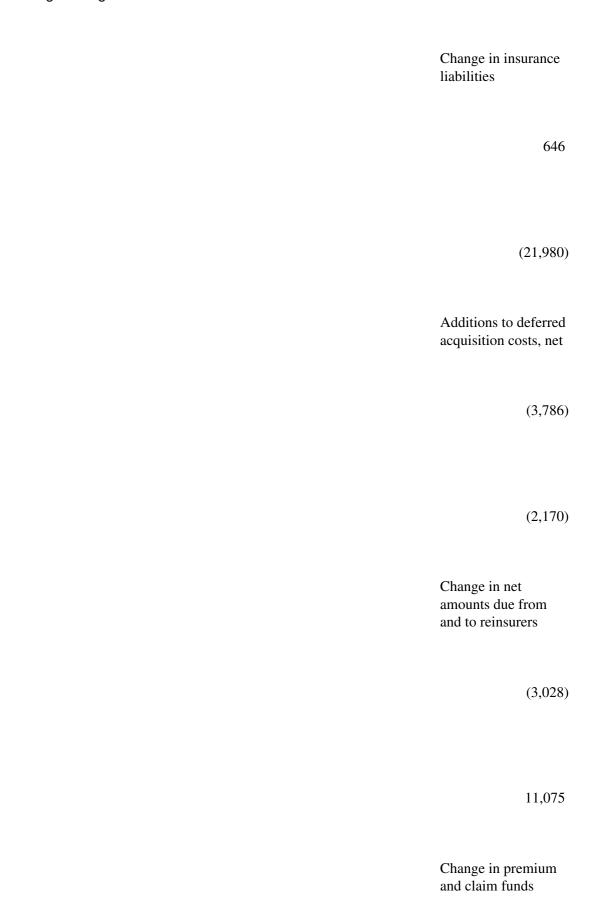
(1,681)

(1,983)



Share-based compensation expenses

351
348
Deferred tax (benefit) expense
250
12,811
Other
2,015
666
Changes in assets and liabilities:



544
2,556
Change in income tax liability
2,888
(2,820)
Change in due and unpaid premiums
5,492
10,763
Change in other assets
(2,009)

1,400

Change in other liabilities

(3,379)

(11,182)

Net change in cash from operating activities of continuing operations

11,003

(1,974)

Net change in cash from operating activities of discontinued operations

-

(767)

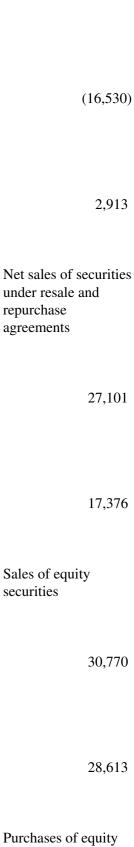
Net change in cash from operating activities

11,003

(2,741)

CASH FLOWS PROVIDED BY (USED BY) INVESTING ACTIVITIES:

Change in net amount due from and to securities brokers



(35,386)

securities

(17,022)

Sales of fixed maturities

244,277

379,878

Maturities and other repayments of fixed maturities

39,792

67,702

Purchases of fixed maturities

(301,198)

(473,161)

Additional investments in other investments, net of distributions

(153)

1,428

Cash acquired in acquisition of AMIC, net of cash paid

4,562

Cash paid in acquisitions of companies, net of cash acquired

(3,469)



Other



(884)

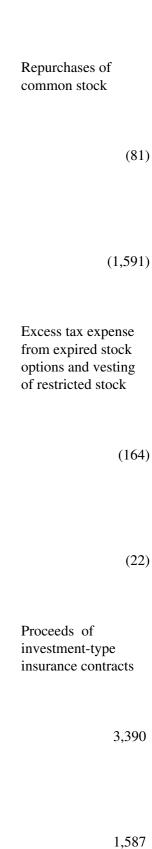
(993)

Net change in cash from investing activities

(13,938)

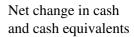
8,314

CASH FLOWS PROVIDED BY (USED BY) FINANCING ACTIVITIES:



Dividends paid

(375)
(386)
Other capital transactions
48
44
Net change in cash from financing activities
2,818
(368)



(117)

5,205

Cash and cash equivalents, beginning of year

11,426

7,394

Cash and cash equivalents, end of period

\$

11,309

\$

12,599

See the accompanying Notes to Condensed Consolidated Financial Statements.

7

INDEPENDENCE HOLDING COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements

(Unaudited)

Note 1.	
Significant Accounting Policies and Practices	
(A)	

Independence Holding Company, a Delaware corporation ("IHC"), is a holding company principally engaged in the life and health insurance business through: (i) its wholly owned insurance companies, Standard Security Life Insurance Company of New York ("Standard Security Life") and Madison National Life Insurance Company, Inc. ("Madison National Life"); (ii) its majority owned insurance company, Independence American Insurance Company (Independence American); and (iii) its marketing and administrative companies, including IHC Administrative Services, Inc., IHC Risk Solutions, LLC and its other managing general underwriters ("MGUs") in which it owns a significant voting interest, IHC Health Solutions, Inc. (IHC Health Solutions), Actuarial Management Corporation (AMC), MedWatch, LLC and Hospital Bill Analysis, LLC. These companies are sometimes collectively referred to as the "Insurance Group," and IHC and its subsidiaries (including the Insurance Group) are sometimes collectively referred to as the "Company." At June 30, 2011, IHC also owns a 63.0% interest in American Independence Corp. (AMIC).

Geneve Corporation, a diversified financial holding company, and its affiliated entities held approximately 52% of IHC's outstanding common stock at June 30, 2011.

(B)

Basis of Presentation

Business and Organization

The Condensed Consolidated Financial Statements have been prepared in conformity with U.S. generally accepted accounting principles ("GAAP") for interim financial statements and with the instructions to Form 10-Q and Article 10 of Regulation S-X and, therefore, do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. The Condensed Consolidated Financial Statements include the accounts of IHC and its consolidated subsidiaries. All significant intercompany transactions have been eliminated in consolidation. The

preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect: (i) the reported amounts of assets and liabilities; (ii) the disclosure of contingent assets and liabilities at the date of the financial statements; and (iii) the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. IHC s annual report on Form 10-K as filed with the Securities and Exchange Commission should be read in conjunction with the accompanying Condensed Consolidated Financial Statements.

In the opinion of management, all adjustments (consisting only of normal recurring accruals) that are necessary for a fair presentation of the consolidated financial position and results of operations for the interim periods have been included. The condensed consolidated results of operations for the three months and six months ended June 30, 2011 are not necessarily indicative of the results to be anticipated for the entire year.

(C)

Recent Accounting Pronouncements

Recently Adopted Accounting Standards

In December 2010, the FASB issued guidance that clarifies the existing requirements for pro forma revenue and earnings disclosures, and expands the supplemental pro forma revenue and earnings disclosures, for public companies that have completed business acquisitions. The amendments in this guidance were effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. The adoption of

this guidance, effective January 1, 2011, did not have a material effect on the Company s consolidated financial statements.

In December 2010, the FASB issued guidance that amends existing goodwill impairment test standards to include a requirement that entities perform Step 2 of the goodwill impairment test for reporting units with zero or negative carrying amounts if it is more likely than not that an impairment exists. This guidance was effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The adoption of this guidance, effective January 1, 2011, did not have a material effect on the Company s consolidated financial statements.

In January 2010, the FASB issued standards requiring entities to provide the activity of Level 3 security purchases, sales, issuances, and settlements on a gross basis, which was effective for fiscal years beginning after December 15, 2010. The adoption of this guidance, effective January 1, 2011, did not have a material effect on the Company's consolidated financial statements.

Recently Issued Accounting Standards Not Yet Adopted

In July 2011, the FASB issued guidance specifying that the liability for the fees paid to the Federal Government by health insurers as a result of recent healthcare reform legislation should be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable with a corresponding deferred cost that is amortized to expense using a straight-line method of allocation unless another method better allocates the fee over the calendar year that it is payable. The amendments in this Update are effective for calendar years beginning after December 31, 2013, when the fee initially becomes effective. The adoption of this guidance is not expected to have a material effect on the Company's consolidated financial statements.

In June 2011, the FASB issued guidance that requires all non-owner changes in stockholders—equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. For public entities, the amendments are effective for fiscal years and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance is not expected to have a material effect on the Company s consolidated financial statements.

In May 2011, the FASB issued guidance to achieve common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards. Some of the amendments in this update clarify the FASB s intent about the application of certain existing fair value measurement requirements and other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. None of the amendments in this update require additional fair value measurements and are not intended to establish valuation standards or affect valuation practices outside of financial reporting. For public entities, this guidance is effective during interim and annual periods beginning after December 15, 2011. The adoption of this guidance is not expected to have a material effect on the Company s consolidated financial statements.

In April 2011, the FASB issued guidance that amends existing standards with regards to transfers of financial assets under repurchase and other agreements that entitle and obligate the transferor to repurchase or redeem the assets prior to maturity. Specifically, with respect to assessing effective control in such agreements, the criteria that the transferor must have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even upon the transferee's default, has been eliminated; as has the corresponding criterion calling for the transferor to have obtained cash or other sufficient collateral to purchase replacement assets from a third party, which was required to demonstrate such ability. This guidance is effective for the first interim or annual period beginning after December 15, 2011. The adoption of this guidance is not expected to have a material effect on the Company s consolidated financial statements.

In October 2010, the FASB issued guidance that specifies the accounting treatment for the costs incurred by insurance entities when acquiring new and renewal insurance contracts. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2011 and should be applied prospectively upon adoption. The Company is currently evaluating the potential impact the amendments in this update will have on its consolidated financial statements.

(D)

Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before the financial statements are issued or are available to be issued. The Company has evaluated all such events occurring subsequent to the balance sheet date herein of June 30, 2011. The effects of all subsequent events that provided additional evidence about conditions that existed at the date of the balance sheet, including estimates, if any, have been recognized in the accompanying Condensed Consolidated Balance Sheet and Condensed Consolidated Statements of Operations as of and for the three-month and six-month periods ended June 30, 2011.

Note 2.

American Independence Corp.

AMIC is an insurance holding company engaged in the insurance and reinsurance business. AMIC does business with the Insurance Group, including reinsurance treaties under which Standard Security Life and Madison National Life cede to Independence American an average of 20% of their medical stop-loss business, 9% of a majority of their fully insured health business and 20% of their New York Statutory Disability business.

In January 2011, a subsidiary of IHC acquired 200,000 shares of AMIC common stock from a noncontrolling interest for \$1,000,000 cash. In February and March 2011, IHC acquired an aggregate 900,325 shares of AMIC common stock from noncontrolling interests in exchange for the issuance of an aggregate 600,218 shares of IHC s common stock in various private placements of unregistered securities under Section 4(2) of the Securities Act of 1933, as amended. Accordingly, the shares are "restricted securities", subject to a legend and will not be freely tradable in the United States until the shares are registered for resale under the Securities Act, or to the extent they are tradable under Rule 144 promulgated under the Securities Act or any other available exemption. As a result of these transactions, the Company: (i) recorded a \$95,000 credit to paid-in capital representing the difference between the fair value of the consideration paid and the carrying value of the noncontrolling interest; and (ii) increased its ownership interest in AMIC to 63.0%.

Subsequent to the balance sheet date, on July 15, 2011, IHC commenced an offer to exchange up to 908,085 shares of its common stock for properly tendered and accepted shares of common stock of AMIC (the Exchange Offer). IHC filed a Registration Statement on Form S-4 in connection with the Exchange Offer that was declared effective by the Securities and Exchange Commission on July 15, 2011. The Exchange Offer will expire on Friday, August 12, 2011, unless extended or earlier terminated by IHC. For each share of AMIC common stock accepted in accordance with the terms of the Exchange Offer, IHC will issue 0.625 of a share of IHC common stock. If IHC were to exchange all of the shares of IHC common stock offered in the Exchange Offer for shares of AMIC common stock, IHC s total ownership of AMIC would increase to 80%.

Acquisition of AMIC in 2010

In March 2010, IHC acquired a controlling interest in AMIC as a result of the purchase of AMIC common stock in the open market. The principal reasons for acquiring control were: (i) the low market price of the AMIC stock; (ii) the improved financial presentation for IHC resulting from the consolidation of financial reporting; and (iii) a closer relationship that will create greater long-term value for both companies. The acquisition furthers IHC's goal of creating efficiencies by integrating the back office operations of our MGUs and marketing companies. Share purchases of 27,668 shares, or \$141,000, through

March 5, 2010 (the "Acquisition Date"), totaling 0.33% of voting equity interest, brought the total of AMIC shares owned by the Company to more than 50% of AMIC's outstanding common stock and as a result, IHC has included AMIC s consolidated assets and liabilities and results of operations, subsequent to the Acquisition Date, in its condensed consolidated financial results.

In determining the bargain purchase gain with regard to the acquisition of the controlling interest in AMIC, IHC first recognized a gain of \$2,201,000 as a result of remeasuring its equity interest in AMIC to its fair value of \$22,013,000 immediately before the acquisition based on the closing market price of AMIC's common stock. Then, upon the acquisition of a controlling interest on March 5, 2010, the Company consolidated the net assets of AMIC. Accordingly, the Company determined the fair value of the identifiable assets acquired and liabilities assumed from AMIC on the Acquisition Date. The fair value of the net assets acquired exceeded the sum of: (i) the fair value of the consideration paid; (ii) the fair value of IHC s equity investment prior to the acquisition; and (iii) the fair value of the noncontrolling interests in AMIC, resulting in a bargain purchase gain of \$25,629,000. The total gain, amounting to \$27,830,000, pre-tax, is included in gain on bargain purchase of AMIC on the Company s Condensed Consolidated Statement of Operations. This gain is a result of the quoted market price of AMIC being significantly less than the fair value of the net assets of AMIC. This disparity is due to the low trading volume in AMIC shares, and a discount on the shares traded due to a lack of control by minority shareholders. The fair value of the noncontrolling interests in AMIC was based on the closing market price of AMIC s common stock on the Acquisition Date.

In connection with the acquisition, the Company recorded \$12,200,000 of intangible assets. Of this amount, \$1,700,000 represents the fair value of agent and marketing contracts and relationships, \$1,000,000 represents the fair value of a domain name, and \$2,000,000 represents the fair value of customer lists and all are amortizable over the life of the respective intangible asset. The remaining \$7,500,000 represents non-amortizable intangible assets consisting of the fair value of insurance licenses with indefinite lives. As the AMIC acquisition was accounted for as a bargain purchase, the Company did not record goodwill in connection with the transaction.

The following table presents the identifiable assets acquired and liabilities assumed in the acquisition of AMIC on	the
Acquisition Date based on their respective fair values (in thousands).	

Investments

\$

58,418

Cash and cash equivalents

4,761

Identifiable intangible assets

12,200

Deferred tax assets, net

10,654

Other assets

31,127

Total identifiable assets

117,160

Insurance liabilities

27,671

Other liabilities

19,023

Total liabilities

46,694

Net identifiable assets acquired

70,466

Purchase consideration

(71)

Fair value of equity investment prior to the acquisition

(22,013)

Noncontrolling interests in AMIC

(22,065)

Elimination of the fair value adjustment related to AMIC s

investment in Majestic

(688)

Gain on bargain purchase

25,629

Gain on fair value of equity investment prior to the acquisition

2,201

Total gain on bargain purchase of AMIC, pretax

27,830

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Deferred income taxes

11,097

Total gain on bargain purchase of AMIC, after tax

\$

16,733

For the three months ended June 30, 2010, the Company s Condensed Consolidated Statement of Operations includes revenues and net income of \$23,788,000 and \$886,000, respectively, from AMIC.

For the period from the Acquisition Date to June 30, 2010, the Company s Condensed Consolidated Statement of Operations includes revenues and net income of \$31,404,000 and \$1,253,000, respectively, from AMIC.

The unaudited pro forma revenues and operating results, had the acquisition occurred as of the beginning of the three-month period ended June 30, 2010, were \$106,431,000 and \$2,304,000, respectively. The unaudited pro forma revenues and operating results, had the acquisition occurred as of the beginning of the six-month period ended June 30, 2010, were \$208,551,000 and \$2,292,000, respectively. The unaudited pro forma information presented is not indicative of the results of operations in future periods, nor does it necessarily reflect the results of operations that would have resulted had the acquisition been completed as of the beginning of the applicable period. Pro forma adjustments to revenues principally reflect the elimination of intercompany fee income, the elimination of the Company s equity income related to AMIC and the elimination of the Company s equity income related to AMIC and the elimination of the Company s equity income related to AMIC and the elimination of the Company s equity income related to AMIC and the elimination of the Company s equity income related to AMIC and the elimination of the Company s equity income related to AMIC and the elimination of the gain resulting from the bargain purchase.

During the period from January 1, 2010 to the Acquisition Date (the Stub Period), IHC recorded \$280,000 of equity income from its investment in AMIC, representing IHC's proportionate share of income based on its ownership interest during that period. AMIC paid no dividends on its common stock during the Stub Period.

The following disclosures summarize the effects of certain transactions between IHC and its subsidiaries with AMIC during the Stub Period. Subsequent to the Acquisition Date, the effects of these transactions are eliminated in consolidation. IHC and its subsidiaries recorded income of \$208,000 from service agreements with AMIC and its subsidiaries. These are reimbursements to IHC and its subsidiaries, at agreed upon rates including an overhead factor, for management services provided by IHC and its subsidiaries, including accounting, legal, compliance, underwriting and claims. The Company ceded premiums to AMIC of \$5,867,000. Benefits to policyholders on business ceded to AMIC were \$3,020,000. Additionally, AMIC subsidiaries market, underwrite and provide administrative services (including premium collection, medical management and claims adjudication) for a substantial portion of the Medical Stop-Loss business written by the insurance subsidiaries of IHC. IHC recorded gross premiums of \$8,452,000 and net commission expense of \$326,000 for these services. The Company also contracts for several types of insurance coverage (e.g. directors and officers and professional liability coverage) jointly with AMIC. The cost of this coverage is allocated between the Company and AMIC according to the type of risk, and IHC s portion is recorded in Selling, General and Administrative Expenses.

Note 3.

Income Per Common Share

Income per share calculations are based on income from continuing operations attributable to the common shareholders of IHC for the three-month and six-month periods ended June 30, 2011 and 2010, as shown below (in thousands):

Three Months Ended

Six Months Ended

June 30,

June 30,

2011

2010

2011

2010

Income from continuing operations

\$

3,464

\$

2,318

\$

7,264

\$

18,695

Less income f r o m noncontrolling interests



(424)

(565)

(1,040)

(781)

Income from continuing operations

attributable to I H C shareholders, net of tax

3,040

1,753

6,224

17,914

Loss from discontinued operations, net of tax

-

(55)

-

(182)

Net income attributable to I H C shareholders

\$

3,040

\$

1,698

\$

6,224

\$

17,732

Included in the diluted income per share calculations for the three months and six months ended June 30, 2011 are 13,000 and 9,000 of incremental shares, respectively, from; (1) the assumed exercise of dilutive stock options; (ii) the assumed vesting of dilutive restricted stock; and (iii) assumed share settlement of dilutive stock appreciation rights (SARs), computed using the treasury stock method. Included in the diluted income per share calculations for the three months and six months ended June 30, 2010 are 2,000 and 3,000 of incremental shares, respectively, from the assumed exercise of dilutive stock options and the assumed vesting of dilutive restricted stock computed using the treasury stock method.

Note 4.	
Investments	
The cost (amortized cost with respect to certain fixed maturities), gross unrealized gain fair value of investment securities are as follows:	s, gross unrealized losses and
	June 30, 2011
	GROSS
	GROSS
	AMORTIZED
	AMORTIZED
	UNREALIZED
	UNREALIZED

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	FAIR
	COCT
	COST
	GAINS
	LOSSES
	200025
	VALUE
	(In thousands)
	FIXED MATURITIES
	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	AVAILABLE-FOR-SALE

Corporate securities

\$

324,161

\$

5,540

\$

(2,726)

\$

326,975

CMOs- residential (1)

41,204

5,727

(2,441)

44,490

119

CMOs - commercial
1,447
-
(713)
734
U.S. Government obligations
13,206
516
-
13,722
Agency MBS - residential (2)
9,199

9,514 GSEs (3) 67,868 803 (315) 68,356 States and political subdivisions 352,708 3,718 (2,960)353,466

Total fixed maturities

\$

809,793

\$

16,619

\$

(9,155)

\$

817,257

EQUITY SECURITIES

AVAILABLE-FOR-SALE:

Common stocks

\$

7,385

\$

123

69 \$ (182) \$ 7,272 Preferred stock - perpetuals 32,242 796 (510) 32,528 Preferred stock - with maturities 12,305 2,045 (8)

14,342

Total equity securities

\$

51,932

\$

2,910

\$

(700)

\$

54,142

December 3	1, 20	10
------------	-------	----

GROSS
GROSS
AMORTIZED
UNREALIZED
UNREALIZED
FAIR
COST
GAINS

LOSSES

			 			_	_
Edaor	Eilina:	INIDED	CE HOL	שואום	\cap	Earm	100
=uuai	TIIIIIU.	IINDEE	$\cup \vdash \sqcap \cup \vdash$	בטוועם	UU -	LOHII	וט-ע
			 				,

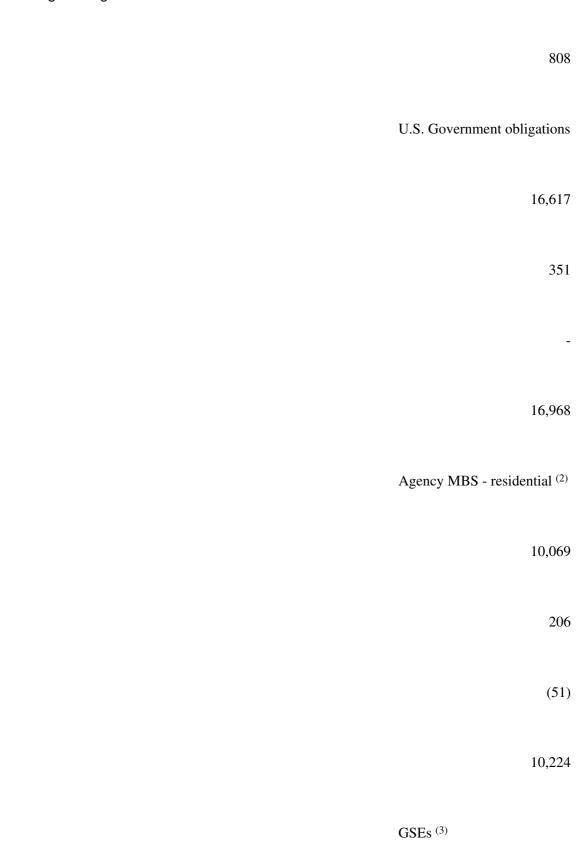
VALUE
(In thousands) FIXED MATURITIES
AVAILABLE-FOR-SALE:

Corporate securities

\$ 272,061 \$ 3,595 \$ (3,661) \$ 271,995 CMOs - residential (1) 58,829 6,662 (1,847) 63,644 CMOs - commercial 1,447

128

(639)



	510
	(182)
	70,527
States a subdivi	nd political sions
	365,578
	2,070
	(8,158)
	359,490

Total fixed maturities

\$

794,800

\$

13,394

\$

\$

(14,538)

(- 1,--)

793,656

EQUITY SECURITIES

AVAILABLE-FOR-SALE:

Common stocks

\$

4,600

167

\$

10,

\$

(98)

(20)

\$

4,669

Preferred stock - perpetuals

Ed

Edgar Filing: INDEPENDENCE HOLDING CO - Form 1	0-Q 31,530
	1,065
	(315)
	32,280
	Preferred stock - with maturities
	9,790
	1,334
	-
	11,124

Total equity securities

\$

45,920

\$

2,566

\$

(413)

(413)

\$

48,073

(1)

Collateralized mortgage obligations (CMOs).

(2)

Mortgage-backed securities (MBS).

(3)

Government-sponsored enterprises (GSEs) which are the Federal Home Loan Mortgage Corporation, Federal National Mortgage Association and Federal Home Loan Banks. GSEs are private enterprises established and chartered by the Federal Government.

Unrealized gains (losses) on certain preferred stocks with maturities at June 30, 2011 and December 31, 2010 include \$1,763,000 related to the non-credit related component of other-than-temporary impairment losses recorded in accumulated other comprehensive income in prior periods.

The amortized cost and fair value of fixed maturities at June 30, 2011, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The average life of mortgage-backed securities is affected by prepayments on the underlying loans and, therefore, is materially shorter than the original stated maturity.

% OF

AMORTIZED

FAIR

TOTAL FAIR

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	COST
	VALUE
	VALUE
	(In thousands)

Due in one year or less

\$ 7,130 \$ 7,312 .9% Due after one year through five years 179,047 181,967 22.3% Due after five years through ten years

177,093

175,451

15 year 60,613 63,610 7.8% 20 year 873 879 .1%

30 year

51,936

52,047

6.4%

\$

809,793

\$

817,257

100.0%

The following tables summarize, for all securities in an unrealized loss position at June 30, 2011 and D 2010, respectively, the aggregate fair value and gross unrealized loss by length of time those securitic continuously been in an unrealized loss position:	
	ess than 12 Months
	Months or Longer
	Total

Fair
Unrealized
Fair
Unrealized
Fair
Unrealized June 30, 2011
Value

L	osses
V	alue
${f L}$	osses
V	alue
L	osses
(In th	ousands)

C orporate securities

\$

130,726

\$

2,579

\$

8,125

\$

147

\$

138,851

\$

2,726

C M O s residential

11,142

936

7,251

1,505

18,393

2,441

C M O 's - commercial

-

-

734

713

734

713

GSEs

45,042

296

3,371

19

48,413

315

States and political



subdivisions

131,142

2,194

766

165,883

2,960

Total fixed maturities

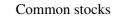
318,052

6,005

54,222

3,150

372,274



3,906

182

_

-

3,906

182

Preferred stocks-perpetual

16,365

490

975

20

17,340

510

Preferred stocks with

maturities

2,508

8

-

-

2,508

8

T o t a 1 temporarily

i m p a i r e d securities

\$

340,831

\$

6,685

\$

55,197

\$

\$

396,028

\$



Less than 12 Months

12 Months or Longer

Total

Fair

Unrealized

Fair

Unrealized

Fair

Unrealized	
December 31, 2010	
Value	
Losses	
Value	
Losses	
Value	
Losses	
(In thousands)	

C or p or a t e securities

\$

103,247

\$

3,404

\$

12,253

\$

257

157

\$

115,500

\$

3,661

C M O s residential

12,494

476

16,979

1,371

29,473

1,847

C M O s commercial

-

-

808

639

808

639

Agency MBS (2) residential

5,085

51

-

5,085

51

GSEs

32,481

170

1,389

12

33,870

182

States and political

subdivisions

195,589

5,292



Common stocks

999

98

_

999

98

Preferred stocks-perpetual

14,845

315

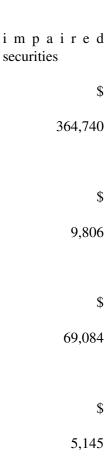
-

-

14,845

315

T o t a l temporarily



At June 30, 2011 and December 31, 2010, a total of 102 and 117 fixed maturities, respectively, and 18 and 13 equity securities, respectively, were in a continuous unrealized loss position for less than 12 months. At June 30, 2011 and December 31, 2010 a total of 24 and 27 fixed maturities, respectively, and 1 and nil equity securities, respectively, had continuous unrealized losses for 12 months or longer.

Substantially all of the unrealized losses on fixed maturities at June 30, 2011 and December 31, 2010 relate to investment grade securities and are attributable to changes in market interest rates and general disruptions in the credit market subsequent to purchase. The unrealized loss on corporate securities and state and political subdivisions are due to wider spreads. Spreads have widened as investors shifted funds to US Treasuries in response to the current market turmoil. Because the Company does not intend to sell, nor is it more likely than not that the Company will have to sell such investments before recovery of their amortized cost bases, which may be maturity, the Company does not

\$

\$

433,824

consider these investments to be other-than-temporarily impaired at June 30, 2011

At June 30, 2011, the Company had \$22,659,000 invested in whole loan CMOs backed by Alt-A mortgages. Of this amount, 48.6% were in CMOs that originated in 2005 or earlier and 51.4% were in CMOs that originated in 2006. The unrealized losses on all other CMO s relate to prime rate CMO s and are primarily attributed to general disruptions in the credit market subsequent to purchase. The Company s mortgage security portfolio has no exposure to sub-prime mortgages.

Other-Than-Temporary Impairment Evaluations

The Company reviews its investment securities regularly and determines whether other-than- temporary impairments have occurred. The factors considered by management in its regular review to identify and recognize other-than-temporary impairment losses on fixed maturities include, but are not limited to: the length of time and extent to which the fair value has been less than cost; the Company's intent to sell, or be required to sell, the debt security before the anticipated recovery of its remaining amortized cost basis; the financial condition and near-term prospects of the issuer; adverse changes in ratings announced by one or more rating agencies; subordinated credit support; whether the issuer of a debt security has remained current on principal and interest payments; current expected cash flows; whether the decline in fair value appears to be issuer specific or, alternatively, a reflection of general market or industry conditions including the effect of changes in market interest rates. If the Company intends to sell a debt security, or it is more likely than not that it would be required to sell a debt security before the recovery of its amortized cost basis, the entire difference between the security's amortized cost basis and its fair value at the balance sheet date would be recognized by a charge to total other-than-temporary impairment losses in the Condensed Consolidated Statement of Operations. If a decline in fair value of a debt security is judged

by management to be other-than-temporary and; (i) the Company does not intend to sell the security; and (ii) it is not more likely than not that it will be required to sell the security prior to recovery of the security s amortized cost, the Company assesses whether the present value of the cash flows to be collected from the security is less than its amortized cost basis. To the extent that the present value of the cash flows generated by a debt security is less than the amortized cost basis, a credit loss exists. For any such security, the impairment is bifurcated into (a) the amount of the total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the other-than-temporary impairment related to the credit loss is recognized by a charge to total other-than-temporary impairment losses in the Condensed Consolidated Statement of Operations, establishing a new cost basis for the security. The amount of the other-than-temporary impairment related to all other factors is recognized in other comprehensive income in the Condensed Consolidated Balance Sheet. It is reasonably possible that further declines in estimated fair values of such investments, or changes in assumptions or estimates of anticipated recoveries and/or cash flows, may cause further other-than-temporary impairments in the near term, which could be significant.

In assessing corporate debt securities for other-than-temporary impairment, the Company evaluates the ability of the issuer to meet its debt obligations and the value of the company or specific collateral securing the debt position. For mortgage-backed securities where loan level data is not available, the Company uses a cash flow model based on the collateral characteristics. Assumptions about loss severity and defaults used in the model are primarily based on actual losses experienced and defaults in the collateral pool. Prepayment speeds, both actual and estimated, are also considered. The cash flows generated by the collateral securing these securities are then determined with these default, loss severity and prepayment assumptions. These collateral cash flows are then utilized, along with consideration for the issue's position in the overall structure, to determine the cash flows associated with the mortgage-backed security held by the Company. In addition, the Company evaluates other asset-backed securities for other-than-temporary impairment by examining similar characteristics referenced above for mortgage-backed securities. The Company evaluates U.S. Treasury securities and obligations of U.S. Government corporations, U.S. Government agencies, and obligations of states and political subdivisions for other-than-temporary impairment by examining the terms and collateral of the security.

Equity securities may experience other-than-temporary impairment in the future based on the prospects for full recovery in value in a reasonable period of time and the Company s ability and intent to hold the security to recovery. If a decline in fair value is judged by management to be other-than-temporary or management does not have the intent or ability to hold a security, a loss is recognized by a charge to total other-than-temporary impairment losses in the Condensed Consolidated Statement of Operations. For the purpose of other-than-temporary impairment evaluations, preferred stocks with maturities are treated in a manner similar to debt securities. Declines in the creditworthiness of the issuer of debt securities with both debt and equity-like features requires the use of the equity model in analyzing the security for other-than-temporary impairment.

Subsequent increases and decreases, if not an other-than-temporary impairment, in the fair value of available-for-sale securities that were previously impaired, are included in other comprehensive income in the Condensed Consolidated Balance Sheet.

Based on management s review of the portfolio, which considered these factors, the Company recorded the following losses for other-than-temporary impairments in the Condensed Consolidated Statements of Operations for the three months and six months ended June 30, 2011 and 2010 (in thousands):

ionalis and six months ended June 30, 2011 and 2010 (in mousands).	
	Three Months Ended
	Six Months Ended
	June 30,
	June 30,
	2011
	2010
	2011
	2010

Other-than-temporary impairments:

Fixed maturities

\$

165

\$

1,039

\$

468

\$

For the three-month and six-month periods ended June 30, 2011, other-than-temporary impairments on fixed maturities of \$165,000 and \$468,000, respectively, consist of credit losses recorded as a result of expected cash flows of certain debt securities less than the debt securities amortized cost. For the three-month and six-month periods ended June 30, 2010, \$1,039,000 and \$1,933,000, respectively, are credit losses resulting from expected cash flows of debt securities less than the debt securities amortized cost. The six-month period ended June 30, 2010 also includes losses of \$732,000 as a result of the Company s intent to sell certain municipal debt securities prior to the recovery of their amortized cost bases. No losses for other-than-temporary impairments were recognized in other comprehensive income during the three months or six months ended June 30, 2011 and 2010.

At June 30, 2011 and December 31, 2010, cumulative credit losses for other-than-temporary impairments recorded on securities for which a portion of an other-than-temporary impairment was recognized in other comprehensive income was \$1,763,000.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation of the current imbalance in liquidity that exists in the marketplace, a continuation or worsening of the current economic recession, or additional declines in real estate values may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods and the Company may incur additional write-downs.

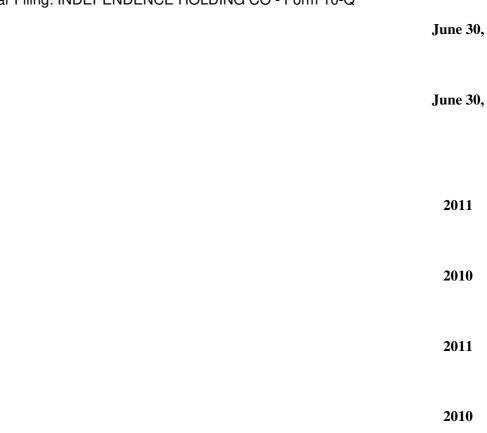
Note 5.

Net Realized Investment Gains

Net realized investment gains for the three months and six months ended June 30, 2011 and 2010 are as follows (in thousands):

Three Months Ended

> Six Months Ended



Net realized investment gains (losses):

Fixed maturities

\$

1,778

\$

1,584

283

\$

\$

1,743

Common stocks

19

65

(26)

152

Preferred stocks	
8	86

(15)

1,424

26

Total available-for-sale securities

1,883

1,634

1,681

Other

_

_

_

62

Net realized investment gains

\$

1,883

\$

175

1,634

\$

1,681

\$

For the three months and six months ended June 30, 2011, the Company realized gross gains of \$3,085,000 and \$6,617,000, respectively, and realized gross losses of \$1,202,000 and \$4,936,000, respectively, on sales of available-for-sale securities. For the three months and six months ended June 30, 2010, the Company realized gross gains of \$3,445,000 and \$5,181,000, respectively, and realized gross losses of \$1,811,000 and \$3,260,000, respectively, on sales of available-for-sale securities.

Note 6.

Fair Value Disclosures of Financial Instruments

For all financial and non-financial assets and liabilities accounted for at fair value on a recurring basis, the Company utilizes valuation techniques based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market expectations. These two types of inputs create the following fair value hierarchy:

Level 1 - Quoted prices for identical instruments in active markets.

Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 - Instruments where significant value drivers are unobservable.

The following section describes the valuation methodologies we use to measure different assets at fair value.

Investments in fixed maturities and equity securities:

Available-for-sale securities included in Level 1 are equities with quoted market prices. Level 2 is primarily comprised of our portfolio of government securities, agency mortgage-backed securities, corporate fixed income securities, collateralized mortgage obligations, municipals, GSEs and certain preferred stocks that were priced with observable market inputs. Level 3 securities consist of CMO securities, primarily Alt-A mortgages. For these securities, we use industry-standard pricing methodologies, including discounted cash flow models, whose inputs are based on management s assumptions and available market information. Further we retain independent pricing vendors to assist in valuing certain instruments.

-Q			
The following tables present our financial assets and liabilities measured at fair value on a recurring basis, at June 30, 2011 and December 31, 2010, respectively (in thousands):			
June 30, 2011			
Level 1			
Level 2			
Level 3			

Total

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FINANCIAL ASSETS:

Fixed maturities available-for-sale:

Corporate securities

\$

_

\$

326,975

\$

\$

326,975

CMOs - residential

-

19,211

25,279

Edgar Filing: INDEPENDENCE HOLDING CO - Form 10-Q	
	CMOs - commercial
	-
	-
	734
	734
	US Government obligations
	-
	12 722
	13,722
	-
	12 722
	13,722
	Agency MBS - residential

-

9,514

-

9,514

GSEs

-

68,356

-

68,356

States and political subdivisions

-

Edgar Filing: INDEPENDENCE HOLDING CO - Form 10-Q	
	353,466
	-
	353,466
	,
	Total fixed
	maturities
	-
	-
	-
	791,244
	791,244

Equity securities available-for-sale:
Common stocks
Common stocks
7,272

Preferred stocks -

perpetual

32,528

_

-

32,528

Preferred stocks - with maturities

14,342

-

-

14,342

Total equity securities

-

-

54,142

Total

\$

54,142

\$

791,244

\$

26,013

\$

December 31, 2010

Level 1

Level 2	
Level 3	
Total	

FINANCIAL ASSETS:

Fixed maturities available-for-sale:

Corporate securities

\$

_

\$

271,995

\$

_

\$

271,995

CMOs - residential

26,187 37,457 63,644 CMOs commercial 808 808 US Government obligations

16,968
-
16,968
Agency MBS - residential
-
10,224
-
10,224
GSEs
-
70,527

-

70,527

States and political subdivisions

-

359,490

-

359,490

Total fixed maturities

-

755,391

38,265

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	Equity securities available-for-sale:
	Common stocks

4,669 Preferred stocks perpetual 32,280 32,280 Preferred stocks with maturities 11,124

_

11,124

Total equity securities

48,073

_

-

48,073

Total

\$

48,073

\$

755,391

\$

38,265

\$

It is the Company s policy to recognize transfers of assets and liabilities between levels of the fair value hierarchy at the end of a reporting period. At June 30, 2011, there were no transfers of assets and liabilities between Level 1 and Level 2 of the fair value hierarchy. No securities were transferred out of Level 2 and into the Level 3 category at June 30, 2011. The Company does not transfer out of Level 3 and into Level 2 until such time as observable inputs become available and reliable or the range of available independent prices narrow. No securities were transferred out of the Level 3 category in 2011. The changes in the carrying value of Level 3 assets and liabilities for the six months ended June 30, 2011 are summarized as follows (in thousands):

ailable and reliable or the range of available independent prices narrow. No securities were transferred vel 3 category in 2011. The changes in the carrying value of Level 3 assets and liabilities for the six mones 30, 2011 are summarized as follows (in thousands):
June 30, 2011
CMOs
Residential
Commercial
Total
Total

Beginning balance

\$

37,457

\$

808

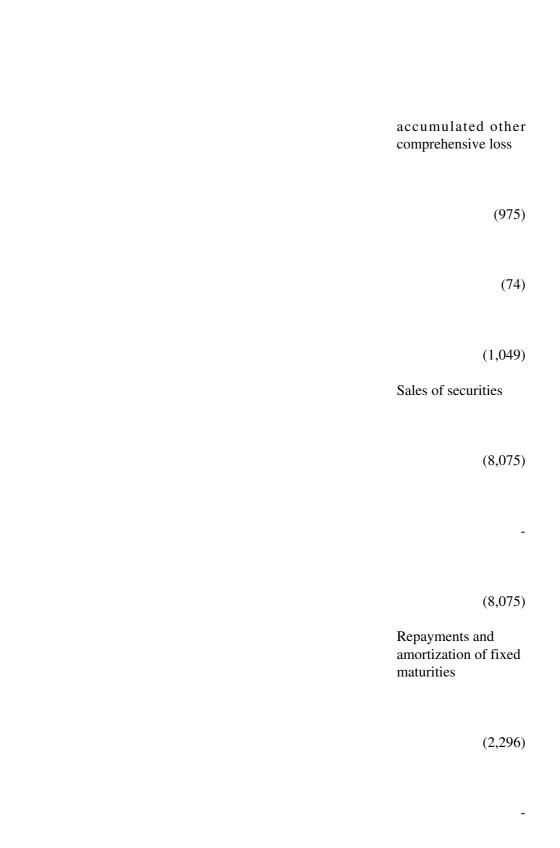
\$

38,265

G a i n s (losses) included in earnings:

N e t r e a l i z e d investment losses







Balance at end of period

\$

25,279

\$

734

\$

26,013

The following methods and assumptions were used to estimate the fair value of financial instruments not disclosed elsewhere in the Notes to Condensed Consolidated Financial Statements:

(A)

Policy Loans

The fair value of policy loans is estimated by projecting aggregate loan cash flows to the end of the expected lifetime period of the life insurance business at the average policy loan rates, and discounting them at a current market interest rate.

(B)

Funds on Deposit

The Company has two types of funds on deposit. The first type is credited with a current market interest rate, resulting in a fair value which approximates the carrying amount. The second type carries fixed interest rates which are higher than current market interest rates. The fair value of these deposits was estimated by discounting the payments using current market interest rates. The Company's universal life policies are also credited with current market interest rates, resulting in a fair value which approximates the carrying amount.

(C)

Debt

The fair value of debt with variable interest rates approximates its carrying amount. The fair value of fixed rate debt is estimated by discounting the cash flows using current market interest rates.

The estimated fair values of financial instruments not disclosed elsewhere in the Notes to Condensed Consolidated Financial Statements are as follows:	
	June 30, 2011
	December 31,
	2010
	Carrying
	E-4-
	Fair
	Carrying
	Fair
	Amount

		Value
		Amount
		Value
		(In thousands)
		FINANCIAL ASSETS:

\$
23,164

\$
28,239
\$
23,216

28,298

FINANCIAL

	INIDEDENIDENIOE	LIOLDINIO OC	. - 40	\sim
Eddar Filind:	INDEPENDENCE	: HOLDING CO	J - Form 10-	-Q

LIABILITIES:

Funds on deposit

\$

413,685

\$

416,263

\$

406,366

\$

411,036

Debt and junior

subordinated debt

securities

45,646

45,646

45,646

45,646

Note 7.

Goodwill and Other Intangible Assets

The change in the carrying amount of goodwill and other intangible assets (included in other assets in the Condense
Consolidated Balance Sheets) for the first six months of 2011 is as follows (in thousands):

Other Intangible Assets

Total

Other
Definitive
Indefinite
Intangible
Goodwill
Lives
Lives
Assets

Balance at December 31, 2010

\$

51,713

\$

12,081

\$

7,997

\$

20,078

Capitalized software development

-

79

-

79

Amortization expense

-

(1,155)

-

(1,155)

Balance at June 30, 2011
\$
51,713
\$
11,005
\$
7,997
\$
19,002

Note 8.

Share-Based Compensation

IHC and AMIC each have share-based compensation plans. The following is a summary of the activity pertaining to each of these plans. AMIC disclosures reflect the activity subsequent to the Acquisition Date.

A)

IHC Share-Based Compensation Plans

Total share-based compensation was \$205,000 and \$143,000 for the three months ended June 30, 2011 and 2010, respectively, and was \$327,000 and \$322,000 for the six months ended June 30, 2011 and 2010, respectively. Related tax benefits of \$82,000 and \$57,000 were recognized for the three months ended June 30, 2011 and 2010, respectively, and were \$130,000 and \$128,000 for the six months ended June 30, 2011 and 2010, respectively.

Under the terms of IHC s stock-based compensation plans, option exercise prices are more than or equal to the quoted market price of the shares at the date of grant; option terms range from five to ten years; and vesting periods are three years for employee options. The Company may also grant shares of restricted stock, share appreciation rights (SARs) and share-based performance awards. Restricted shares are valued at the quoted market price of the shares at the date of grant and have a three year vesting period. Exercise

prices of SARs are more than or equal to the quoted market price of IHC shares at the date of the grant and have three
year vesting periods. At June 30, 2011, there were 709,755 shares available for future stock-based compensation
grants under IHC s stock incentive plans.

Stock	Option	c
DUUCK	VIDUIDII	

IHC s stock option activity for the six months ended June 30, 2010 is as for
--

Shares

Weighted-Average

Under Option

Exercise Price

December 31, 2010

\$	
11.68	
Expired	
(66,740)	
21.94	
June 30, 2011	
689,740	
10.68	
The following table summarizes information regarding IHC s outstanding and exercisable options as of June 30, 201	11:
Outstanding	
Exercisable	

Number of options 689,740 381,872 Weighted average exercise price per share \$ 10.68 \$ 11.24 Aggregate intrinsic value for all options \$ 203,000 \$ 68,000 Weighted average contractual term remaining 2.9 years 2.4 years

The fair value of an option award is estimated on the date of grant using the Black-Scholes option valuation model. No options were granted during the six months ended June 30, 2011. The weighted average grant-date fair-value of

options granted during the six months ended 2010 was \$1.57 per share. The assumptions set forth in the table below were used to value the stock options granted during the six-month period ended June 30, 2010:

Weighted-average risk-free interest rate

2.3%

Annual dividend rate per share

\$

0.05

Weighted-average volatility factor of the Company's common stock

45.0%

Weighted-average expected term of options

4.5 years

Compensation expense of \$61,000 and \$135,000 was recognized in the three months ended June 30, 2011 and 2010, respectively, and \$171,000 and \$254,000 was recognized in the six months ended June 30, 2011 and 2010, respectively, for the portion of the grant-date fair value of stock options vesting during those periods.

No options were exercised during the three months and six months ended June 30, 2011 or 2010.

As of June 30, 2011, the total unrecognized compensation expense related to non-vested stock options was \$363,000 which is expected to be recognized over the remaining requisite weighted-average service period of 1.5 years.

Restricted Stock

No shares of restricted stock were issued by IHC during the first six months of 2011. IHC issued 2,250 shares of restricted stock during the six months ended June 30, 2010. The total fair value of restricted stock that vested during each of the first six months of 2011 and 2010 was \$23,000. Restricted stock expense was \$4,000 and \$7,000 for the three months ended June 30, 2011 and 2010, respectively, and was \$9,000 and \$19,000 for the six months ended June 30, 2011 and 2010, respectively.

The following table summarizes restricted stock activity for the six months ended June 30, 2011:	
No. of	
Weighted-Average	
Non-vested	
Grant-Date	
Shares	
Fair Value	
December 31, 2010	

\$ 7.80 Vested (2,250) \$ 8.67 June 30, 2011 2,250 \$

6.92

As of June 30, 2011, the total unrecognized compensation expense related to IHC s non-vested restricted stock awards was \$15,000 which is expected to be recognized over the remaining requisite weighted-average service period of 1.6 years.

SARs and Share-Based Performance Awards

The fair value of SARs is calculated using the Black-Scholes valuation model at the grant date and each subsequent reporting period until settlement. Compensation cost is based on the proportionate amount of the requisite service that has been rendered to date. Once fully vested, changes in fair value of the SARs continue to be recognized as compensation expense in the period of the change until settlement. For the three months ended June 30, 2011 and 2010, IHC recorded \$110,000 and \$(9,000), respectively, of compensation costs for these awards, and for the six months ended June 30, 2011 and 2010, recorded \$125,000 and \$18,000, respectively. No SARs were exercised during the six months ended June 30, 2011 or 2010. Included in Other Liabilities in the Company s Condensed Consolidated Balance Sheet at June 30, 2011 and December 31, 2010 are liabilities of \$204,000 and \$79,000, respectively, pertaining to SARs.

Other outstanding awards include share-based performance awards. Compensation costs for these awards are recognized and accrued as performance conditions are met, based on the current share price. For the three months ended June 30, 2011 and 2010, IHC recorded \$30,000 and \$10,000, respectively, of compensation costs for these awards, and for the six months ended June 30, 2011 and 2010, recorded \$21,000 and \$31,000, respectively. The intrinsic value of share-based performance awards paid during the six months ended June 30, 2011 and 2010 was \$47,000 and \$54,000, respectively. Included in Other Liabilities in the Company s Condensed Consolidated Balance Sheet at June 30, 2011 and December 31, 2010 are liabilities of \$49,000 and \$75,000, respectively, pertaining to share-based performance awards.

B.

AMIC Share-Based Compensation Plans

Total AMIC share-based compensation expense was \$9,000 and \$19,000 for the three months ended June 30, 2011 and 2010, respectively, and was \$25,000 and \$26,000 for the six months ended June 30, 2011 and the period between the Acquisition Date and June 30, 2010, respectively. Related tax benefits of \$3,000 and \$7,000 were recognized for the three months ended June 30, 2011 and 2010, respectively, and were \$9,000 and \$10,000 for the six months ended June 30, 2011 and the period between the Acquisition Date and June 30, 2010, respectively.

Under the terms of the AMIC s stock-based compensation plan, option exercise prices are equal to the quoted market price of the shares at the date of grant; option terms are ten years; and vesting periods range from three to four years. AMIC may also grant shares of restricted stock, stock appreciation rights and share-based performance awards. Restricted shares are valued at the quoted market price of the shares at the date of grant, and have a three year vesting

period. At June 30, 2011, there were 6,523,888 shares available for future stock-based compensation grants under the AMIC stock incentive plan.

Stock Options

tock option activity for the six months ended June 30, 2011 is as follows:	AMIC
Shares	
Weighted- Average	
Under Option	
Exercise Price	
December 31, 2010	

359,234

\$

9.95

Grants 13,334 5.85 Expired (31,668) 4.50 Exercised (11,389) 4.17 June 30, 2011 329,511

\$

10.51

The following table summarizes information regarding AMIC s outstanding and exercisable options as of June 30, 2011:

Outstanding

Exercisable

Number of options

329,511

307,288

Weighted average exercise price per share

\$

10.51

\$

10.88

Aggregate intrinsic value for all options

\$

16,001

\$

aver	ghted age ractual term aining
	3.53 years

3.10 years

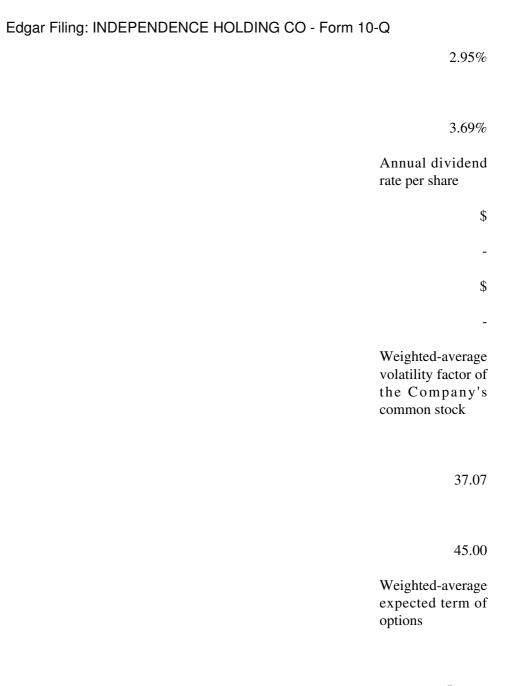
The fair value of an option award is estimated on the date of grant using the Black-Scholes option valuation model. The weighted average grant-date fair-value of options granted during the six months ended June 30, 2011 and during the period between the Acquisition Date and June 30, 2010 was \$3.24 and \$2.79 per share, respectively. The assumptions set forth in the table below were used to value the stock options granted during the periods:

June 30,

2011

2010

Weighted-average risk-free interest rate



5 years

5 years

Compensation expense of \$6,000 and \$14,000 was recognized for the three months ended June 30, 2011 and 2010, respectively, and was \$18,000 and \$19,000 for the six months ended June 30, 2011 and the period between the Acquisition Date and June 30, 2010, respectively, for the portion of the grant-date fair value of AMIC s stock options vesting during those periods.

AMIC received cash proceeds of \$48,000 upon the exercise of 11,389 options with an intrinsic value of \$8,000 during the six months ended June 30, 2011. AMIC received cash proceeds of \$45,000 upon the exercise of 10,000 options with an intrinsic value of \$1,000 during the period between the Acquisition Date and June 30, 2010.

As of June 30, 2011, the total unrecognized compensation expense related to AMIC s non-vested options was \$76,000 which will be recognized over the remaining requisite service periods.

Restricted Stock

AMIC issued 12,000 restricted stock awards in the second quarter of 2008, with a weighted average grant-date fair value of \$6.92 per share. No restricted stock awards were issued in 2011 or 2010. The total

fair value of AMIC s restricted stock that vested during the six months ended June 30, 2011 and during the period between the Acquisition Date and June 30, 2010 was \$12,000 and \$13,000, respectively. Restricted stock expense was \$3,000 and \$5,000 for the three months ended June 30, 2011 and 2010, respectively, and was \$7,000 for both the six months ended June 30, 2011 and the period between the Acquisition Date and June 30, 2010, respectively.

e following table summarizes AMIC s restricted stock activity for the six months ended June 30, 2011:	
No. of	
Weighted-Average	
Non-vested	
Grant-Date	
Shares	
Fair Value	

December 31, 2010 2,500 \$ 6.92 Vested (2,000)\$ 6.92 Forfeited (500) \$

6.92

June 30, 2011

-

\$

-

Note 9.

Income Taxes

The provision for income taxes shown in the Condensed Consolidated Statements of Operations was computed based on the Company's actual results which approximate the effective tax rate expected to be applicable for the balance of the current fiscal year in accordance with consolidated life/non-life group income tax regulations. Such regulations adopt a subgroup method in determining consolidated taxable income, whereby taxable income is determined separately for the life insurance company group and the non-life insurance company group.

The deferred income tax benefit for the six months ended June 30, 2011 allocated to stockholders' equity (principally for net unrealized losses on investment securities) was \$2,325,000, representing the decrease in the related deferred tax liability from \$360,000 at December 31, 2010 to \$2,685,000 at June 30, 2011.

Included in the \$509,000 benefit for income taxes recorded for the six months ended June 30, 2011 is a deferred income tax benefit of \$2,319,000 associated with IHC s investment in AMIC. As the result of management s intention to adopt tax planning strategies to recover IHC s investment in AMIC in a tax-free manner, the cumulative Federal and State deferred income tax liabilities established as of December 31, 2010 for temporary differences between IHC s book value and tax basis in AMIC became permanent. Accordingly, IHC released its previously recorded deferred income tax liabilities and will not record deferred income taxes in 2011 and future periods for any earnings or stockholders equity adjustments relating to IHC s investment in AMIC.

At June 30, 2011, AMIC, had net operating loss carryforwards of approximately \$272,800,000 for federal income tax purposes which expire between 2019 and 2029. The federal deferred tax asset relative to AMIC included in other assets on IHC s Condensed Consolidated Balance Sheet at June 30, 2011 was \$9,362,000, net of a valuation allowance of \$85,817,000. AMIC continues to file its own separate income tax return and is not included in the consolidated tax return of IHC.

Note 10.

Supplemental Disclosures of Cash Flow Information

Tax refunds, net of tax payments, were \$3,957,000 and \$(436,000) during the six months ended June 30, 2011 and 2010, respectively.

Cash payments for interest were \$922,000 and \$938,000 during the six months ended June 30, 2011 and 2010, respectively.

Note 11.

Comprehensive Income (Loss)

The components of comprehensive income (loss) include: (i) net income or loss reported in the Condensed Consolidated Statements of Operations; (ii) the after-tax net unrealized gains and losses on investment securities available for sale, including the subsequent increases and decreases in fair value of available-for-sale securities previously impaired; and (iii) the non-credit related component of other-than-temporary impairments of fixed maturities, net of tax.

The comprehensive income for the three months and six months ended June 30, 2011 and 2010 is summarized as follows (in thousands):

Three Months Ended

Six Months Ended

June 30,

2010

2011

2011

2010

Net income

\$

3,464

\$

\$
7,264
\$
18,513
Unrealized gains arising
during the period, net of income taxes
5,128
4,507
5,003

Comprehensive income

8,592

6,770

12,267

27,444

L e s s comprehensive i n c o m e attributable to

noncontrolling interests

(711)

(565)

(1,296)

(781)

Comprehensive i n c o m e attributable to IHC

\$

\$
6,205
\$
10,971
\$

26,663

Included in accumulated other comprehensive income at June 30, 2011 and December 31, 2010 are after-tax adjustments of \$1,132,000 related to the non-credit related component of other-than-temporary impairment losses recorded in prior years. No losses for other-than-temporary impairments of fixed maturities were recognized in other comprehensive income during the six months ended June 30, 2011.

Note 12.

Segment Reporting The Insurance Group principally engages in the life and health insurance business. Information by business segment for the three months and six months ended June 30, 2011 and 2010 is presented below (in thousands): **Three Months Ended Six Months Ended** June 30, June 30, 2011 2010 2011 2010

Revenues:

Medical Stop-Loss

\$

30,145

\$

37,446

\$

60,780

\$

65,346

Fully Insured Health

44,079

37,478

87,318

68,352

Group disability, life, annuities and DBL (C)

15,186

16,632

30,443

33,790

Individual life, annuities and other

14,817

29,9	960
28, Corporate	,169
(4	420)
	206
1	130
27,	,806
103,8	807
105,8	836
208,6	631
223,4	463
Net realiz investment gains	e d

	1,634
	1,681
	1,983
Other-tha impairn net	an-temporary nent losses,
	(165)
	(1,039)
	(468)
	(2,665)

\$

105,525

\$

106,431

\$

209,844

\$

222,781

Income Before Income Taxes:

Medical Stop-Loss \$ 1,934 \$ 1,859 \$ 1,907 \$ 2,452 $\begin{array}{ll} F \ u \ l \ l \ y & I \ n \ s \ u \ r \ e \ d \\ Health^{(B) \ (D)} \end{array}$ 1,579 (75) 4,942 1,079 Group disability, life, annuities and DBL (C)

1,772

1,588
1,314 Individual life, annuities and other
330
761
344
894 Corporate
(2,054)
(1,327)
(2,322)
25,354
3,561

3,047 6,459 31,093 Net realized investment gains 1,883 1,634 1,681 1,983 Other-than-temporary impairment losses, net (165) (1,039) (468)(2,665)

Interest expense

(460)

(477)

(917)

(948)

\$

4,819

\$

3,165

\$

6,755

\$

250

(A)

The amount includes equity income from AMIC (prior to its acquisition) of \$14,000 for the six months ended June 30, 2010.

(B)

The amount includes equity income from AMIC (prior to its acquisition) of \$244,000 for the six months ended June 30, 2010.

(C)

The amount includes equity income from AMIC (prior to its acquisition) of \$22,000 for the six months ended June 30, 2010.

(D)

The Fully Insured Health segment includes amortization of intangible assets recorded as a result of purchase accounting for the recent acquisitions. Total amortization expense was \$604,000 and \$669,000 for the three months ended June 30, 2011 and 2010, respectively, and \$1,212,000 and \$1,160,000 for the six months ended June 30, 2011 and 2010, respectively. Amortization expense for the other segments is insignificant.

Note 13.

Subsequent Event

On July 1, 2011, a subsidiary of IHC amended its amortizing term loan with a commercial bank and increased its outstanding debt from \$7,500,000 to \$10,000,000. The amortizing term loan, as amended: (i) matures on July 1, 2016; (ii) bears a variable interest rate of Libor plus 3.35%; and (iii) requires annual principal payments in the amount of \$2,000,000 commencing on July 2012 through maturity. The Company

simultaneously entered into an interest rate swap with the commercial bank lender, for a notional amount equal to the amortizing debt principal amount, under which the Company receives a variable rate equal to the rate on the debt and pays a fixed rate of 1.60%. As a result of the interest rate swap, interest payments on this debt will be fixed at 4.95%. It is anticipated that there will be no hedge ineffectiveness on this swap, which will be accounted for as a cash flow hedge.

ITEM 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL

CONDITION AND RESULTS OF OPERATIONS

The following discussion of the financial condition and results of operations of Independence Holding Company ("IHC") and its subsidiaries (collectively, the "Company") should be read in conjunction with, and is qualified in its entirety by reference to, the Consolidated Financial Statements of the Company and the related Notes thereto appearing in our annual report on Form 10-K for the fiscal year ended December 31, 2010, as filed with the Securities and Exchange Commission, and our unaudited Condensed Consolidated Financial Statements and related Notes thereto appearing elsewhere in this quarterly report.

Overview

Independence Holding Company, a Delaware corporation ("IHC"), is a holding company principally engaged in the life and health insurance business through: (i) its wholly owned insurance companies, Standard Security Life Insurance Company of New York ("Standard Security Life") and Madison National Life Insurance Company, Inc. ("Madison National Life"); (ii) its majority owned insurance company, Independence American Insurance Company (Independence American); and (iii) its marketing and administrative companies, including IHC Administrative Services, Inc., IHC Risk Solutions, LLC (IHCRS) and its other managing general underwriters ("MGUs") in which it owns a significant voting interest, IHC Health Solutions, Inc. (IHC Health Solutions), Actuarial Management Corporation (AMC), MedWatch, LLC and Hospital Bill Analysis, LLC. These companies are sometimes collectively referred to as the "Insurance Group," and IHC and its subsidiaries (including the Insurance Group) are sometimes collectively referred to as the "Company." At June 30, 2011, IHC also owns a 63.0% interest in American Independence Corp. (AMIC).

While management considers a wide range of factors in its strategic planning and decision-making, underwriting profit is consistently emphasized as the primary goal in all decisions as to whether or not to increase our retention in a core line, expand into new products, acquire an entity or a block of business, or otherwise change our business model. Management's assessment of trends in healthcare and morbidity, with respect to medical stop-loss, fully insured medical, disability and New York State short-term statutory disability benefit product ("DBL"); mortality rates with respect to life insurance; and changes in market conditions in general play a significant role in determining the rates

charged, deductibles and attachment points quoted, and the percentage of business retained. IHC also seeks transactions that permit it to leverage its vertically integrated organizational structure by generating fee income from production and administrative operating companies as well as risk income for its carriers and profit commissions. Management has always focused on managing the costs of its operations and providing its insureds with the best cost containment tools available.

The following is a summary of key performance information and events:

On March 5, 2010, IHC acquired a controlling interest in AMIC. Upon achieving control, AMIC s income and expense amounts became consolidated with IHC s results. Accordingly, the individual line items on the Condensed Consolidated Statement of Operations for 2010 include approximately four months of operations of AMIC.

The results of operations for the three months and six months ended June 30, 2011 and follows (in thousands):	nd 2010 are summarized as
	Three Months Ended
	Six Months Ended
	June 30,
	June 30,
	2011
	2010

\$ 105,525 \$ 106,431 \$ 209,844 \$ 222,781 Expenses 100,706 103,266 203,089

Revenues

Income from continuing operations

before income taxes

4,819

3,165

29,463
Income taxes (benefits)

1,355

847

(509)

Income from continuing operations

3,464

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	2,318
	7,264

Discontinued operations:

18,695

Loss from discontinued operations

_

(55)

-

(182)

Net income

3,464

2,263

7,264

Less income from noncontrolling interests

in subsidiaries

(424)

(565)

(1,040)

(781)

Net income attributable to **IHC**

\$

3,040

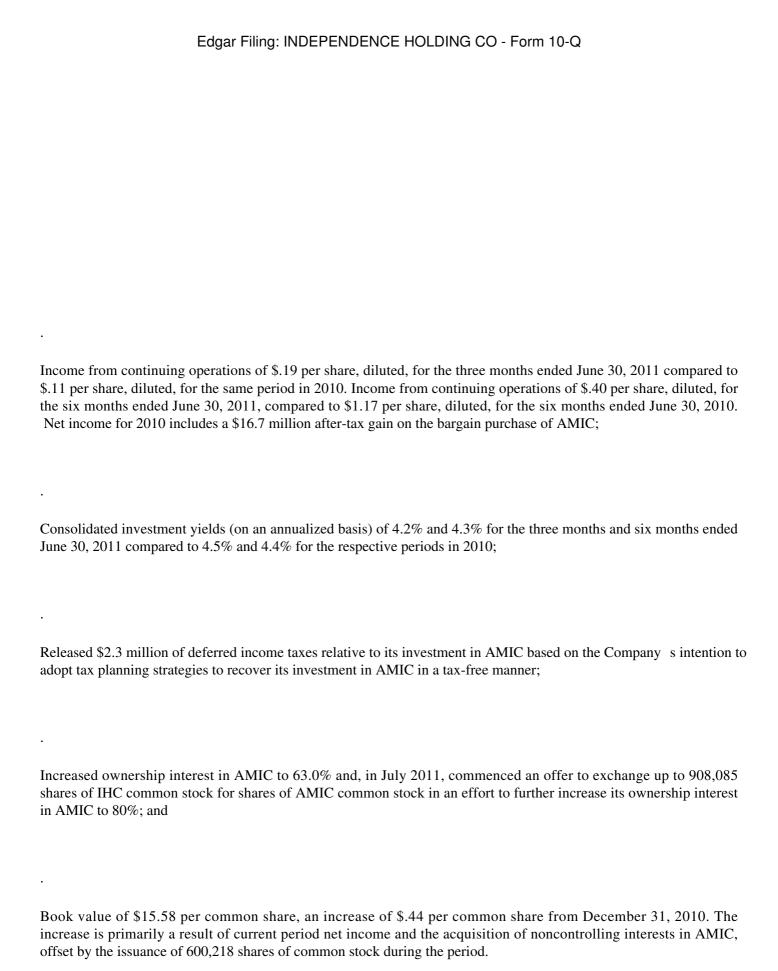
\$

1,698

\$

6,224

\$



The following is a summary of key performance information by segment:

.

The Medical Stop-Loss segment reported income before taxes of \$1.9 million for each of the second quarters of 2011 and 2010, and reported income before taxes of \$1.9 million for the six months ended June 30, 2011 compared to \$2.5 million in the first six months of 2010. The decrease is primarily due to increased combined ratios in 2011 from certain non-owned MGUs;

0
Premiums earned decreased \$6.5 million and \$4.5 million for the three-month and six-month periods ended June 30, 2011, respectively, when compared to the same periods in 2010. The decrease in premiums earned is due to the cancellation of certain non-owned managing general underwriters in 2010.
o
Underwriting experience for the Medical Stop-Loss segment, as indicated by its GAAP Combined Ratios, are as follows for the periods indicated (in thousands):
Three Months Ended
Six Months Ended
June 30,
June 30.

2011

2010

2011

2010

Premiums Earned

\$

27,421

\$

33,947

\$

55,316

\$

59,796
Insurance Benefits, Claims & Reserves
18,233
24,458
39,127
43,274
Expenses
8,351
8,633
16,602
15,409

Loss Ratio(A) 66.5% 72.0% 70.7% 72.4% Expense Ratio (B) 30.4% 25.5% 30.0% 25.7% Combined Ratio (C)

96.9%

100.7%
98.1%
(A)
Loss ratio represents insurance benefits, claims and reserves divided by premiums earned.
(B)
Expense ratio represents net commissions (including profit commissions), administrative fees, premium taxes and other underwriting expenses divided by premiums earned.
(C)
Combined ratio is equal to the sum of the loss ratio and the expenses ratio.
The Fully Insured Health segment reported \$1.6 million of income before taxes for the three months ended June 30, 2011 as compared to break-even results for the comparable period in 2010, and reported \$4.9 million of income before taxes for the six months ended June 30, 2011 compared to \$1.1 million for the same period in 2010.

97.5%

o

Fee and other income decreased \$.4 million and \$.7 million for the three months and six months ended June 30, 2011, respectively, as compared to the same periods in 2010.

0

Premiums earned increased \$7.0 million and \$19.7 million for the three months and six months ended June 30, 2011 over the comparable periods in 2010. The increase is primarily due to increased retentions in certain lines of this business.

o

Underwriting experience, as indicated by its GAAP Combined Ratios, for the Fully Insured segment are as follows for the periods indicated (in thousands):

Three **Months Ended Six Months Ended June 30**, **June 30,** 2011 2010 2011

2010

Premiums Earned			
\$			
36,452			
\$			
29,541			
\$			
73,247			
\$			
53,508			
Insurance Benefits, Claims & Reserves			

24,888

46,432
36,367 Expenses
10,662
8,048
22,219
15,338

Loss Ratio

68.3%

Lagai	 IIVDLI	10L 110	LDIIVA OO	1 01111	10 0	
						71.9%
						63.4%
						68.0%
					Ex Ra	pense tio
						29.2%
						27.2%
						30.3%
						28.6%
					Co Ra	ombined tio
						97.5%
						99.1%
						93.7%
						96.6%

o
The decrease in the loss ratio was primarily attributable to improved underwriting results on major medical business for groups and individuals, magnified by the increase in retention in this line, in 2011.
The underwriting expense ratio increased primarily as a result of an increase in general expenses.
Income before taxes from the Group disability, life, annuities and DBL segment remained relatively flat for the three months ended June 30, 2011 compared to the three months ended June 30, 2010, and increased \$.3 million for the six months ended June 30, 2011 primarily as a result of better loss ratios in the group term life and LTD lines partially offset by a decrease in the DBL line due to reduced volume and lower rates;
Income before taxes from the Individual life, annuities and other segment decreased \$.5 million and \$.6 million for the three-month and six-month periods ended June 30, 2011 over the respective periods in 2010;
Income before taxes from the Corporate segment decreased \$.7 million for the second quarter of 2011 compared to the second quarter of 2010. For the six months ended June 30, 2011, income before taxes from the Corporate segment decreased \$27.7 million primarily due to the inclusion, in 2010, of a \$27.8 million pre-tax gain as a result of the March 2010 acquired controlling interest in AMIC;

.

Net realized investment gains were \$1.9 million and \$1.7 million for the three months and six months ended June 30, 2011 compared to net realized investment gains of \$1.6 million and \$2.0 million for the three months and six months ended June 30, 2010. Other-than-temporary impairment losses for the three months and six months ended June 30, 2011 were \$.2 million and \$.5 million, respectively, and were \$1.0 million and \$2.7 million for the three months and six months ended June 30, 2010, respectively; and

Premiums by principal product for the three months and six months ended June 30, 2011 and 2010 are as follows thousands):	(in
Three Months Ended	S
Six Mont Ended	
June 30),
June 30),
Gross Direct an Assumed	

Earned
Premiums:

2011

2010

2011

2010

Medical Stop-Loss

\$

35,655

\$

42,600

\$

70,830

\$

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	Fully Insured Health
	51,854
	54,212
	103,776
	103,546
	Group disability, life, annuities and DBL
	23,713
	26,089
	48,071
	52,844
	Individual, life, annuities and other
	8,504
	7,816
	17,219
	15,740

\$

119,726

\$

130,717

\$

239,896

\$

253,730

Three Months Ended

Six Months Ended

June 30,

June 30,

Net Premiums Earned:

2011

2010

2011

2010

Medical Stop-Loss

\$

27,421

\$

33,947

\$

280

55,316

\$

59,796

Fully Insured Health

36,452

29,541

73,247

53,508

Group disability, life, annuities and DBL

12,594

14,272

25,662

28,596

Individual, life, annuities and other

7,534

6,854

84,001 \$ 84,614 \$ 169,874

155,498

\$

CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of the Company conform to U.S. generally accepted accounting principles ("GAAP"). The preparation of the Condensed Consolidated Financial Statements in conformity with GAAP requires the Company's management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. A summary of the Company's significant accounting policies and practices is provided in Note 1 of the Notes to the Consolidated Financial Statements included in Item 8 of the Annual Report on Form 10-K for the fiscal year ended December 31, 2010. Management has identified the accounting policies related to *Insurance Premium Revenue Recognition and Policy Charges, Insurance Reserves, Deferred Acquisition Costs, Investments, Goodwill and Other Intangible Assets, and Deferred Income Taxes* as those that, due to the judgments, estimates and assumptions inherent in those policies, are critical to an understanding of the Company's Consolidated Financial Statements and this Management's Discussion and Analysis. A full discussion of these policies is included under the heading, Critical Accounting Policies in Item 7 of the Annual Report on Form 10-K for the fiscal year ended December 31, 2010. During the six months ended June

30, 2011, there were no additions to or changes in the critical accounting policies disclosed in the 2010 Form 10-K except for the recently adopted accounting standards discussed in Note 1(C) of the Notes to Condensed Consolidated Financial Statements.

Results of Operations for the	Three Months End	ed June 30, 2011	Compared to the	Three Months	Ended June
30, 2010					

Information by business segment for the three months ended June 30, 2011 and 2010 is as follows:	
	Benefits,
	Amortization
	Selling,
	Net
	Fee and
	Claims
	of Deferred
	General
	Premiums
	Investment
	Other

and
Acquisition
And
June 30, 2011
Earned
<u>Income</u>
<u>Income</u>
Reserves
<u>Costs</u>
Administrative
<u>Total</u>

(In thousands)

Medical Stop-Loss

\$

27,421

902

1,822

18,233

9,978

\$

1,934

Fully Insured Health

36,452

397

7,230

24,888

8

17,604

1,579

Group disability,

life, annuities

and DBL

12,594

2,560

32

9,748

133

3,533

1,772

Individual life,

annuities and

other

7,534

6,194

1,089

9,288

1,617

Corporate

-

(420)

-

-

1,634

(2,054)

Sub total

\$

84,001

\$

9,633

\$

10,173

\$

62,157

\$

1,758

\$

36,331

3,561

Net realized investment gains

1,883

Other-than-temporary impairment losses

(165)

Interest expense

(460)

Income from continuing operations before income taxes

4,819

Income taxes

1,355

Income from continuing operations

\$

3,464

Benefits, Amortization Selling, Net Fee and **Claims** of Deferred General **Premiums** Investment Other and Acquisition And June 30, 2010 **Earned Income**

Income

Reserves

Costs

Administrative

Total

(In thousands)

Medical Stop-Loss

\$

33,947

1,012

2,487

24,458

-

11,129

\$

1,859

Fully Insured Health

29,541

377

7,560

21,241

7

16,305

(75)

Group disability,

life, annuities

and DBL

14,272

2,411

(51)

10,278

125

4,400

1,829

Individual life,

annuities and

other	
	6,854
	6,125
	1,095
	8,702
	1,588
	3,023
	761
Corporate	
	-
	206
	-

1,533

(1,327) Sub total 84,614 10,131 11,091 64,679 1,720 36,390

\$

\$

\$

\$

\$

\$

3,047

Net realized investment gains

1,634

Other-than-temporary impairment losses

(1,039)

Interest expense

(477)

Income from continuing operations before income taxes

Income taxes

847

Income from continuing operations

\$

2,318

Premiums Earned

The decrease is primarily due to: (i) a \$6.5 million decrease in the Medical Stop-Loss segment primarily due to the cancellation of non-owned managing general underwriters in 2010; and (ii) a \$1.7 million decrease in the Group disability, life, annuities and DBL segment primarily due to the point of service line which has been discontinued and decreases in the production of LTD, GTL and DBL businesses; partially offset by (iii) the Fully Insured Health segment which had a \$7.0 million increase in premiums in the second quarter of 2011 primarily as a result of increased retentions in the major medical business for groups and individuals, short term medical and limited medical lines of business and increased volume in the limited medical line, partially offset by a decrease in the student accident line as a result of the cancellation of a producer of this product; and (iv) an increase of \$.6 million of earned premiums in the Individual life, annuities and other segment primarily as a result of the ceding and commutation of certain ordinary life and annuity business during 2010 in addition to premiums from a new final expense product with no comparable amounts in 2010.

Net Investment Income

Total net investment income decreased \$.5 million. The overall annualized investment yields were 4.2% and 4.5% (approximately 4.3% and 4.7%, on a tax advantaged basis) in the second quarter of 2011 and 2010, respectively. The overall decrease was primarily a result of decreased partnership income and a slight decrease in investment income on bonds, equities and short-term investments due to lower yields and the shorter duration of our portfolio. The annualized investment yields on bonds, equities and short-term investments were 4.3% and 4.4% in the second quarter of 2011 and 2010, respectively. IHC has approximately \$128.0 million in highly rated shorter duration securities earning on average 1.7%. A portfolio that is shorter in duration enables us, if we deem prudent, the flexibility to reinvest in much higher yielding longer-term securities, which would significantly increase investment income.

Net Realized Investment Gains and Other-Than-Temporary Impairment Losses, Net

The Company had net realized investment gains of \$1.9 million in 2011 compared to \$1.6 million of net realized gains in 2010. These amounts include gains and losses from sales of fixed maturities and equity securities available-for-sale and other investments. Decisions to sell securities are based on management's ongoing evaluation of investment opportunities and economic and market conditions, thus creating fluctuations in gains and losses from period to period.

For the three months ended June 30, 2011 and 2010, the Company recorded \$.2 million and \$1.0 million, respectively, of other-than-temporary impairment losses, pre-tax, resulting from expected cash flows of debt securities that are less than the debt securities amortized cost.

Fee Income and Other Income

Fee income decreased \$1.4 million to \$8.3 million in the three months ended June 30, 2011 from \$9.7 million in the three months ended June 30, 2010 as a result of the lower volume of business in the Medical Stop-Loss segment and certain lines of the Fully Insured Health segment.

Total other income increased \$.4 million in the three months ended June 30, 2011 to \$1.8 million from \$1.4 million in the three months ended June 30, 2010.

Insurance Benefits, Claims and Reserves

The decrease in insurance benefits, claims and reserves is primarily attributable to: (i) a decrease of \$6.3 million in the Medical Stop-Loss segment, largely resulting from a decrease in premiums earned; and (ii) a \$.6 million decrease in the Group disability, life, annuities and DBL segment largely as a result of

decreases in the volume of DBL and GTL lines and decreases in the point of service line which has been discontinued, partially offset by higher claims on the LTD line of business; (iii) an increase of \$3.7 million in the Fully Insured Health segment, principally due to the increase in premiums on the major medical business for groups and individuals, and limited medical lines of business partially offset by a decrease in the student accident line as a result of a lower volume of business; and (iv) a \$.6 million increase in the Individual life, annuity and other segment primarily resulting from an increase in ordinary life and annuities.

Selling, General and Administrative Expenses

The decrease in selling, general and administrative expenses is primarily due to: (i) a \$1.2 million decrease in commissions and other general expenses in the Medical Stop-Loss segment due to a decrease in volume as a result of reduced production; (ii) a \$.9 million decrease in the Group disability, life, annuities and DBL segment as a result of the lower volume of LTD and GTL lines in the second quarter; partially offset by (iii) a \$1.3 million increase in the Fully Insured Health segment largely due to an increase in commissions as a result of increased retentions in the major medical business for groups and individuals, short term medical and limited medical lines of business in 2011 combined with administrative expenses resulting from the increased volume of limited medical business; and (iv) a net increase of \$.7 million in the selling, general and administrative expenses of all other lines of business.

Income Taxes

The effective tax rate for the three months ended June 30, 2011 was 29.2% compared to 25.0% in 2010. Due to management s intention to adopt tax planning strategies to recover its investment in AMIC in a tax-free manner, IHC did not record deferred taxes in 2011 relative to its share of earnings from its investment in AMIC, as it had in prior years. While this results in a lower effective tax rate, it was more than offset by a decrease, in 2011, of benefits derived from tax exempt interest and dividend received deductions as a result of the Company s investments in both state and political subdivisions and preferred securities.

Results of Operations for the Six Months Ended June	30, 2011 Compared to the Six	Months Ended June 30,
2010		

Information by business segment for the six months ended June 30, 2011 and 2010 is as follows:	
	Equity
	Benefits,
	Amortization
	Selling,
	Seming,
	Net
	Income
	Fee and
	Claims
	of Deferred
	General
	Premiums

Investment
From
Other
and
Acquisition
And
June 30, 2011
Earned
<u>Income</u>
AMIC
<u>Income</u>
Reserves
<u>Costs</u>
Administrative
<u>Total</u>
(In thousands)

Medical Stop-Loss

\$

55,316

2,192

-

3,272

39,127

19,746

\$

1,907

Fully Insured Health

73,247

750

13,321

46,432

15



35,929

4,942

Group disability,

life, annuities

-

and DBL

25,662

4,703

-

78

21,134

264

7,457

1,588

Individual life,

annuities and other

15,649

11,974

-

2,337

19,713

3,170 6,733 344 Corporate 130 2,452 (2,322) Sub total \$ 169,874 \$ 19,749 \$ \$ 19,008 \$ 126,406 \$

3,449

\$

72,317

6,459

Net realized investment gains

1,681

Other-than-temporary impairment losses

(468)

Interest expense

(917)

Income from continuing operations before income taxes

6,755

Income taxes

(509)

Income from continuing operations

\$

7,264

Gain on

Bargain

Equity Purchase, Benefits, Amortization Selling, Net Income Fee and Claims of Deferred General **Premiums** Investment From Other and Acquisition

And

June 30, 2010
Earned
<u>Income</u>
<u>AMIC</u>
<u>Income</u>
Reserves
<u>Costs</u>
Administrative
<u>Total</u>

(In thousands)

Medical Stop-Loss 59,796 1,725 3,811 43,274 19,620 2,452 Fully Insured Health 53,508 581 244 14,019 36,367 30,892

\$

14

\$

14

1,079

Group disability,

life, annuities

and DBL

28,596 4,800

22

372

23,552

248

8,676

1,314

Individual life,

annuities and other

13,598

12,420

2,151

18,314

2,776

6,185

894

Corporate

-

(24)

27,830

2,452

25,354

Sub total

\$

155,498

\$

19,502

\$

280

\$

48,183

\$

121,507

\$

3,038

\$

67,825

31,093

Net realized investment gains

1,983

Other-than-temporary impairment losses

(2,665)

Interest expense

(948)

Income from continuing operations before income taxes

29,463

Income taxes

10,768

Income from continuing operations

\$

18,695

Acquisition of AMIC

On March 5, 2010, IHC acquired a controlling interest in AMIC as a result of the purchase of AMIC common stock in the open market. In determining the bargain purchase gain with regard to the acquisition of the controlling interest in AMIC, IHC first recognized a gain of \$2.2 million as a result of remeasuring its equity interest in AMIC to its fair value of \$22.0 million immediately before the acquisition based on the closing market price of AMIC's common stock. Then, upon the acquisition of a controlling interest on March 5, 2010, the Company consolidated the net assets of AMIC. Accordingly, the Company determined the fair value of the identifiable assets acquired and liabilities assumed from AMIC on such date. The fair value of the net assets acquired exceeded the sum of: (i) the fair value of the consideration paid; (ii) the fair value of IHC s equity investment prior to the acquisition; and (iii) the fair value of the noncontrolling interests in AMIC, resulting in a bargain purchase gain of \$25.6 million. The total gain, amounting to \$27.8 million pre-tax, is included in gain on bargain purchase of AMIC on the Company s Condensed Consolidated Statement of Operations. This gain is a result of the quoted market price of AMIC being significantly less than the fair value of the net assets of AMIC. This disparity is due to the low trading volume in AMIC shares, and a discount on the shares traded due to a lack of control by minority shareholders. The fair value of the noncontrolling interests in AMIC was based on the closing market price of AMIC s common stock.

Prior to obtaining control, IHC recorded its investment in AMIC using the equity method. IHC recorded changes in its investment in AMIC in the Equity income from AMIC line in the Condensed Consolidated Statements of Operations. Upon achieving control, on March 5, 2010, AMIC s income and expense amounts became consolidated with IHC s results. Accordingly, the individual line items on the Condensed Consolidated Statement of Operations for 2010 reflect approximately four months of the operations of AMIC.

Premiums Earned

Premiums in the first six months of 2011 include six months of earned premiums from AMIC of \$35.4 million compared to four months of earned premiums from AMIC of \$25.5 million in 2010. Excluding these amounts, earned premiums increased \$4.5 million. The increase is primarily due to: (i) the Fully Insured Health segment which had a \$15.0 million increase in premiums in the first six months of 2011 primarily as a result of increased retentions in the major medical business for groups and individuals, short term medical and limited medical lines of business and increased volume in the major medical business for groups and individuals and limited medical lines, partially offset by a decrease in the student accident line as a result of the cancellation of a producer of this product; (ii) an increase of \$2.1 million of earned premiums in the Individual life, annuities and other segment primarily as a result of the ceding and commutation of certain ordinary life and annuity business during 2010; partially offset by (iii) a \$9.2 million decrease in the Medical Stop-Loss segment primarily due to the cancellation of non-owned managing general underwriters in 2010; and (iv) a \$3.4 million decrease in the Group disability, life, annuities and DBL segment primarily due to the point of service line which has been discontinued.

Net Investment Income

Total net investment income increased \$.2 million. The overall annualized investment yields were 4.3% and 4.4% (approximately 4.5% and 4.6%, on a tax advantaged basis) in the first six months of 2011 and 2010, respectively. The overall increase was primarily a result of increased partnership income offset, in part, by a decrease in investment income on bonds, equities and short-term investments due to lower yields and the shorter duration of our portfolio. The annualized investment yields on bonds, equities and short-term investments were 4.2% and 4.4% in the first six months of 2011 and 2010, respectively. IHC has approximately \$128.0 million in highly rated shorter duration securities earning on average 1.7%. A portfolio that is shorter in duration enables us, if we deem prudent, the flexibility to reinvest in much higher yielding longer-term securities, which would significantly increase investment income.

Net Realized Investment Gains and Other-Than-Temporary Impairment Losses, Net

The Company had net realized investment gains of \$1.7 million in 2011 compared to \$2.0 million of net realized gains in 2010. These amounts include gains and losses from sales of fixed maturities and equity securities available-for-sale and other investments. Decisions to sell securities are based on management's ongoing evaluation of investment opportunities and economic and market conditions, thus creating fluctuations in gains and losses from period to period.

For the six months ended June 30, 2011 and 2010, the Company recorded \$.5 million and \$2.7 million, respectively, of other-than-temporary impairment losses, pre-tax. Other-than-temporary impairment losses in 2011 consist of credit losses resulting from expected cash flows of debt securities that are less than the debt securities amortized cost. In 2010, other-than-temporary impairment losses consist of \$1.9 million of credit losses resulting from expected cash flows of debt securities that are less than the debt securities amortized cost and \$.7 million resulting from the Company s intent to sell certain municipal debt securities prior to the recovery of their amortized cost bases.

Fee Income and Other Income

Fee income decreased \$1.5 million to \$15.7 million in the six months ended June 30, 2011 from \$17.2 million in the six months ended June 30, 2010 as a result of the lower volume of business in the Medical Stop-Loss segment and certain lines of the Fully Insured Health segment.

Total other income increased \$.2 million in the six months ended June 30, 2011 to \$3.3 million from \$3.1 million in the six months ended June 30, 2010.

Insurance Benefits, Claims and Reserves

Benefits, claims and reserves in the first six months of 2011 includes six months of benefits, claims and reserves from AMIC of \$24.0 million compared to four months of benefits, claims and reserves from AMIC of \$18.1 million in 2010. Excluding these amounts, benefits, claims and reserves decreased \$1.0 million. The decrease is primarily attributable to: (i) a decrease of \$6.5 million in the Medical Stop-Loss segment, largely resulting from a decrease in premiums earned; and (ii) a \$2.7 million decrease in the Group disability, life, annuities and DBL segment largely as a result of lower loss ratios on the GTL line of business and a decrease in the point of service line which has been discontinued; partially offset by (iii) an increase of \$6.8 million in the Fully Insured Health segment, principally due to the increase in premiums on the major medical business for groups and individuals, short term medical and limited medical lines of business partially offset by a decrease in the student accident line as a result of a lower volume of business; and (iv) a \$1.4 million increase in the Individual life, annuity and other segment primarily resulting from an increase in individual annuity contracts in 2011 and an increase in ordinary life and annuities.

Selling, General and Administrative Expenses

Selling, general and administrative expenses in first six months 2011 include six months of expenses from AMIC of \$17.2 million compared to four months of expenses from AMIC of \$11.6 million in 2010. Excluding these amounts, selling, general and administrative expenses decreased \$1.1 million. The decrease is primarily due to: (i) a \$3.6 million decrease in commissions and other general expenses in the Medical Stop-Loss segment due to a decrease in volume as a result of reduced production; (ii) a \$1.4 million decrease in the Group disability, life, annuities and DBL segment; partially offset by (iii) a \$3.5 million increase in the Fully Insured Health segment largely due to an increase in commissions as a result of increased retentions in the major medical business for groups and individuals, short term medical and limited medical lines of business in 2011 combined with administrative expenses resulting from the increased volume of major medical business for groups and individuals and limited medical business; and (iv) a net decrease of \$.4 million in the selling, general and administrative expenses of all other lines of business.

Income Taxes

In 2011, IHC eliminated \$2.3 million of previously recorded deferred income taxes due to management s intention to adopt tax planning strategies to recover its investment in AMIC in a tax-free manner. In addition, under the above assumptions, IHC did not record deferred taxes in 2011 relative to its share of earnings from its investment in AMIC, as it had in prior years, also resulting in a lower effective tax rate in the current year. Excluding this transaction, the effective tax rate for the six months ended June 30, 2011 was 26.5% compared to 36.6% in 2010. The high effective tax rate in 2010 is primarily attributable to higher jurisdictional tax rates on the gain related to the AMIC acquisition in 2010.

LIQUIDITY

Insurance Group

The Insurance Group normally provides cash flow from: (i) operations; (ii) the receipt of scheduled principal payments on its portfolio of fixed maturities; and (iii) earnings on investments. Such cash flow is partially used to fund liabilities for insurance policy benefits. These liabilities represent long-term and short-term obligations.

Corporate

Corporate derives its funds principally from: (i) dividends from the Insurance Group; (ii) management fees from its subsidiaries; and (iii) investment income from Corporate liquidity. Regulatory constraints historically have not affected the Company's consolidated liquidity, although state insurance laws have provisions relating to the ability of the parent company to use cash generated by the Insurance Group. No dividends were declared or paid by the Insurance Group in the six months ended June 30, 2011 or 2010.

Cash Flows

The Company had \$11.3 million and \$11.4 million, respectively, of cash and cash equivalents as of June 30, 2011 and December 31, 2010.

Net cash provided by operating activities of continuing operations for the six months ended June 30, 2011 was \$11.0 million.

Net cash used by investing activities for the six months ended June 30, 2011 was \$13.9 million of which a net \$11.2 million was invested in securities under resale agreements, equity securities and fixed maturities held-for-sale in addition to \$1.0 million used to acquire additional shares of AMIC.

The Company has \$460.7 million of insurance reserves that it expects to ultimately pay out of current assets and cash flows from future business. If necessary, the Company could utilize the cash received from maturities and repayments of its fixed maturity investments if the timing of claim payments associated with the Company's insurance resources does not coincide with future cash flows. For the six months ended June 30, 2011, cash received from the maturities and other repayments of fixed maturities was \$39.8 million.

The Company believes it has sufficient cash to meet its currently anticipated business requirements over the next twelve months including working capital requirements and capital investments.

BALANCE SHEET

The Company had net receivables from reinsurers of \$125.7 million at June 30, 2011. All of such reinsurance
receivables are highly rated companies or are adequately secured. No allowance for doubtful accounts was necessary
at June 30, 2011.

The Company's health reserves by segment are as follows (in thousan	The	Company	v's health	reserves b	v segment are	as follows	(in thousands):
---	-----	---------	------------	------------	---------------	------------	---------------	----

Total Health Reserves

June 30,

December 31,

2011

2010

Medical Stop-Loss

\$

60,379

\$

64,338

Fully Insured Health

32,033

34,540

Group Disability

96,434

90,633

Individual A&H and Other

8,676

8,457

\$

197,522

\$

197,968

Major factors that affect the Projected Net Loss Ratio assumption in reserving for medical stop-loss relate to: (i) frequency and severity of claims; (ii) changes in medical trend resulting from the influences of underlying cost inflation, changes in utilization and demand for medical services, the impact of new medical technology and changes in medical treatment protocols; and (ii) the adherence by the MGUs that produce and administer this business to the Company's underwriting guidelines. Changes in these underlying factors are what determine the reasonably likely changes in the Projected Net Loss Ratio.

The primary assumption in the determination of fully insured reserves is that historical claim development patterns tend to be representative of future claim development patterns. Factors which may affect this assumption include changes in claim payment processing times and procedures, changes in product design, changes in time delay in submission of claims, and the incidence of unusually large claims. The reserving analysis includes a review of claim processing statistical measures and large claim early notifications; the potential impacts of any changes in these factors are minimal. The time delay in submission of claims tends to be stable over time and not subject to significant volatility. Since our analysis considered a variety of outcomes related to these factors, the Company does not believe that any reasonably likely change in these factors will have a material effect on the Company s financial condition, results of operations, or liquidity.

The \$16.0 million increase in IHC s stockholders' equity in the first six months of 2011 is primarily due to \$6.2 million of net income, \$4.7 million of net unrealized gains on available-for-sale securities and the \$5.0 million acquisition of noncontrolling interests in AMIC.

Asset Quality and Investment Impairments

The nature and quality of insurance company investments must comply with all applicable statutes and regulations, which have been promulgated primarily for the protection of policyholders. Although the Company's gross unrealized losses on available-for-sale securities totaled \$9.9 million at June 30, 2011, approximately 97.0% of the Company s fixed maturities were investment grade and continue to be rated on average AA. The Company marks all of its available-for-sale securities to fair value through accumulated other comprehensive income or loss. These investments tend to carry less default risk and, therefore, lower interest rates than other types of fixed maturity investments. At June 30, 2011, approximately 3.0% (or \$24.9 million) of the carrying value of fixed maturities was invested in non-investment grade fixed maturities (primarily mortgage securities) (investments in such securities have different risks than investment grade securities, including greater risk of loss upon default, and thinner trading markets). The

increase in non-investment grade securities is primarily due to the downgrades in credit ratings of certain Alt-A mortgage securities The Company does not have any non-performing fixed maturities at June 30, 2011.

The Company reviews its investments regularly and monitors its investments continually for impairments. For the six months ended June 30, 2011, the Company recorded \$.5 million of losses for other-than-temporary impairments. The unrealized losses on all remaining available-for-sale securities have been evaluated in accordance with the Company's impairment policy and were determined to be temporary in nature at June 30, 2011. The following table summarizes the carrying value of securities with fair values less than 80% of their amortized cost at June 30, 2011 by the length of time the fair values of those securities were below 80% of their amortized cost (in thousands):

Greater than

Greater than

3 months,

6 months,

Less than
less than
less than
Greater than
3 months
6 months
12 months
12 months

Total

Fixed maturities

\$

-

\$

1,006

\$

_

\$

713

\$

1,719

Net unrealized gains were \$5.4 million and \$.6 million at June 30, 2011 and December 31, 2010, respectively. In 2011, the Company experienced an increase in net unrealized gains on available-for-sale securities of \$8.4 million which was offset by \$2.3 million of deferred taxes and \$1.3 million of deferred policy acquisition costs. From time to

time, as warranted, the Company may employ investment strategies to mitigate interest rate and other market exposures. Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation of the current imbalances in liquidity that exist in the marketplace, a continuation or worsening of the current economic recession, or additional declines in real estate values may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods and the Company may incur additional write-downs.

CAPITAL RESOURCES

Due to its strong capital ratios, broad licensing and excellent asset quality and credit-worthiness, the Insurance Group remains well positioned to increase or diversify its current activities. It is anticipated that future acquisitions or other expansion of operations will be funded internally from existing capital and surplus and parent company liquidity. In the event additional funds are required, it is expected that they would be borrowed or raised in the public or private capital markets to the extent determined to be necessary or desirable.

IHC enters into a variety of contractual obligations with third parties in the ordinary course of its operations, including liabilities for insurance reserves, funds on deposit, debt and operating lease obligations. However, IHC does not believe that its cash flow requirements can be fully assessed based solely upon an analysis of these obligations. Future cash outflows, whether they are contractual obligations or not, also will vary based upon IHC s future needs. Although some outflows are fixed, others depend on future events. The maturity distribution of the Company s obligations, as of June 30, 2011, is not materially different from that reported in the schedule of such obligations at December 31, 2010 which was included in Item 7 of the Company s Annual Report on Form 10-K.

OUTLOOK

For 2011, we will continue to emphasize:

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Preparing for health care reform by proactively adjusting our mix of Fully Insured Health products and distribution strategies to take advantage of changing market demands, while continuing to increase the efficiency of our fully insured administrative companies.

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Leveraging our increased control over our medical stop-loss block and the efficiencies of scale arising from the formation of IHCRS to organically generate or acquire additional Medical Stop-Loss business while continuing to improve the profitability of the block. In addition, we will retain mor risk on our business as a result of our increased capital base, which will increase our net retained premiums and our future profits starting next year.

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Closely monitoring the experience in our Group disability, life annuities and DBL business.

The Company remained highly liquid in 2011 with a shorter duration portfolio. As a result, the yields on our investment portfolio were, and continue to remain, lower than in prior years and investment income may continue to be depressed for the balance of the year. IHC has approximately \$128.0 million in highly rated shorter maturity securities earning on average 1.7%; our portfolio as a whole is rated, on average, AA. The low duration of our portfolio enables us, if we deem prudent, the flexibility to reinvest in much higher yielding longer-term securities, which would significantly increase investment income. A low duration portfolio such as ours also mitigates the adverse impact of potential inflation. IHC will continue to monitor the financial markets and invest accordingly.

At June 30, 2011, IHC owned approximately 63.0% of the outstanding common stock of AMIC. On July 15, 2011, IHC commenced an offer to exchange up to 908,085 shares of its common stock for properly tendered and accepted shares of common stock of AMIC (the Exchange Offer). If IHC were to exchange all of the shares of IHC common stock offered in the Exchange Offer for shares of AMIC common stock, IHC s total ownership of AMIC would increase to 80%.

We will continue to focus on our strategic objectives, including expanding our distribution network. However, the success of a portion of our Fully Insured Health business may be affected by the passage of the Patient Protection and Affordable Care and Education Reconciliation Act of 2010 signed by President Obama in March 2010, and its subsequent interpretations by state and federal regulators and its possible revision by the newly-elected Congress. The National Association of Insurance Commissioners has now issued its proposed regulations. The regulations proposed to-date (including those mandating minimum loss ratios) seem to have validated our strategy of pursuing niche lines

of business across many states utilizing multiple carriers. We have begun a comprehensive review of all the options for IHC and we are continuing a thorough evaluation of our options for those health insurance products that may be affected. Although the law will generally require insurers to operate with a lower expense structure for major medical plans in the small employer and individual markets, the law appears to make exceptions for carriers, such as ours, that have a minimal presence in any one state. Non-essential lines of business are not impacted by health care reform.

Our results depend on the adequacy of our product pricing, our underwriting and the accuracy of our reserving methodology, returns on our invested assets and our ability to manage expenses. Therefore, factors affecting these items, including unemployment and global financial markets, may have a material adverse effect on our results of operations and financial condition.

ITEM 3.

OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company manages interest rate risk by seeking to maintain an investment portfolio with a duration and average life that falls within the band of the duration and average life of the applicable liabilities. Options may be utilized to modify the duration and average life of such assets.

The Company monitors its investment portfolio on a continuous basis and believes that the liquidity of the Insurance Group will not be adversely affected by its current investments. This monitoring includes the maintenance of an asset-liability model that matches current insurance liability cash flows with current investment cash flows. This is accomplished by first creating an insurance model of the Company's in-force policies using current assumptions on mortality, lapses and expenses. Then, current investments are assigned to specific insurance blocks in the model using appropriate prepayment schedules and future reinvestment patterns.

The results of the model specify whether the investments and their related cash flows can support the related current insurance cash flows. Additionally, various scenarios are developed changing interest rates and other related assumptions. These scenarios help evaluate the market risk due to changing interest rates in relation to the business of the Insurance Group.

The expected change in fair value as a percentage of the Company's fixed income portfolio at June 30, 2011 given a 100 to 200 basis point rise or decline in interest rates is not materially different than the expected change at December 31, 2010 included in Item 7A of the Company s Annual Report on Form 10-K.

In the Company's analysis of the asset-liability model, a 100 to 200 basis point change in interest rates on the Insurance Group's liabilities would not be expected to have a material adverse effect on the Company. With respect to its liabilities, if interest rates were to increase, the risk to the Company is that policies would be surrendered and assets would need to be sold. This is not a material exposure to the Company since a large portion of the Insurance Group's interest sensitive policies are burial policies that are not subject to the typical surrender patterns of other interest sensitive policies, and many of the Insurance Group's universal life and annuity policies were acquired from liquidated companies which tend to exhibit lower surrender rates than such policies of continuing companies. Additionally, there are charges to help offset the benefits being surrendered. If interest rates were to decrease substantially, the risk to the Company is that some of its investment assets would be subject to early redemption. This is not a material exposure because the Company would have additional unrealized gains in its investment portfolio to help offset the future reduction of investment income. With respect to its investments, the Company employs (from time to time as warranted) investment strategies to mitigate interest rate and other market exposures.

ITEM 4.

CONTROLS AND PROCEDURES

IHC s Chief Executive Officer and Chief Financial Officer supervised and participated in IHC s evaluation of its disclosure controls and procedures as of the end of the period covered by this report. Disclosure controls and procedures are controls and procedures designed to ensure that information required to be disclosed in IHC s periodic reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms. Based upon that evaluation, IHC S Chief Executive Officer and Chief Financial Officer concluded that IHC s disclosure

controls and procedures are effective.

There has been no change in IHC s internal control over financial reporting during the six months ended June 30, 2011 that has materially affected, or is reasonably likely to materially affect, IHC's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1.

LEGAL PROCEEDINGS

We are involved in legal proceedings and claims that arise in the ordinary course of our businesses. We have established reserves that we believe are sufficient given information presently available related to our outstanding legal proceedings and claims. We do not anticipate that the result of any pending legal proceeding or claim will have a material adverse effect on our financial condition or cash flows, although there could be such an effect on our results of operations for any particular period.

ITEM 1A.

RISK FACTORS

There were no material changes from the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2010 in Item 1A to Part 1 of Form 10-K.

ITEM 2.

UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Private Placements

In the first quarter of 2011, IHC acquired an aggregate 900,325 shares of AMIC common stock from noncontrolling interests in exchange for the issuance of 600,218 shares of common stock as private placements of unregistered securities under section 4(2) of the Securities Act. Accordingly, the shares will be restricted securities , subject to legend and will not be freely tradable in the United States until the shares are registered for resale under the Securities Act, or to the extent they are tradable under Rule 144 promulgated under the Securities Act or any other available exemption. Information pertaining to the Company s common stock is provided in Note 15 of the Notes to Consolidated Financial Statements included in Item 8 of the Company s Annual Report on Form 10-K for the year ended December 31,2010.

Share Repurchase Program

IHC has a program, initiated in 1991, under which it repurchases shares of its common stock. In January 2010, the Board of Directors authorized the repurchase of up to 500,000 shares of IHC s common stock, inclusive of prior authorizations, under the 1991 plan. As of June 30, 2011, 285,700 shares were still authorized to be repurchased under the plan. Share repurchases during the second quarter of 2011 are summarized as follows:

athorizations, under the 1991 plan. As of June 30, 2011, 285,700 shares were still at the plan. Share repurchases during the second quarter of 2011 are summarized as fol	
	2011
	Maximum Number
	Average Price
	Of Shares Which
	Month of
	Shares
	of Repurchased
	Can be
	Donumahaga
	Repurchase
	Repurchased

Shares

Repurchased

April

-

-

293,600

May

-

-

293,600

June

7,900

\$

10.23

285,700

ITEM 3.
<u>DEFAULTS UPON SENIOR SECURITIES</u>
Not applicable
ITEM 4.
(REMOVED AND RESERVED)
Not applicable

ITEM 5.
OTHER INFORMATION
Not applicable
ITEM 6.
<u>EXHIBITS</u>
31.1
Certification of the Chief Executive Officer and President Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2
Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1
Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2
Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

<u>SIGNATURES</u>
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
INDEPENDENCE HOLDING COMPANY
(REGISTRANT)
By:
/s/Roy T. K. Thung
Date:
August 10, 2011
Roy T.K. Thung
Chief Executive Officer and President
By:
/s/Teresa A. Herbert

Date:

August 10, 2011

Teresa A. Herbert

Senior Vice President and

Chief Financial Officer