

ARROW FINANCIAL CORP  
Form 4  
March 02, 2016

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Murphy Thomas J.

2. Issuer Name and Ticker or Trading Symbol  
ARROW FINANCIAL CORP  
[AROW]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
186 HUDSON POINTE BLVD.  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
02/29/2016

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
President & CEO

QUEENSBURY, NY 12804

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price   |
| Common Stock                    | 02/29/2016                           |  | M                              |   | 2,550   | A  | \$ 25.35  |
| Common Stock                    | 02/29/2016                           |  | F                              |   | 2,498   | D  | \$ 26.19  |
| Common Stock                    | 02/29/2016                           |  | M                              |   | 5,203   | A  | \$ 24.03  |
| Common Stock                    | 02/29/2016                           |  | F                              |   | 4,933   | D  | \$ 26.19  |
| Common Stock                    | 02/29/2016                           |  | M                              |   | 10,824  | A  | \$ 23.48  |

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|              |            |   |        |   |          |        |   |
|--------------|------------|---|--------|---|----------|--------|---|
| Common Stock | 02/29/2016 | F | 10,113 | D | \$ 26.19 | 32,673 | D |
| Common Stock | 02/29/2016 | M | 2,789  | A | \$ 22.85 | 35,462 | D |
| Common Stock | 02/29/2016 | F | 2,561  | D | \$ 26.19 | 32,901 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |        |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------|----------------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title  | Amount or Number of Shares |
| Employee Stock Option (Right to Buy)       | \$ 25.35   | 02/29/2016                           |  | M                              | 2,550   | <u>(2)</u> 01/28/2025                                    | Common Stock  | 2,550  |                            |
| Employee Stock Option (Right to Buy)       | \$ 24.03   | 02/29/2016                           |  | M                              | 5,203   | <u>(3)</u> 01/29/2024                                    | Common Stock  | 5,203  |                            |
| Employee Stock Option (Right to Buy)       | \$ 23.48   | 02/29/2016                           |  | M                              | 10,824  | <u>(4)</u> 01/25/2022                                    | Common Stock  | 10,824 |                            |
| Employee Stock Option (Right to Buy)       | \$ 22.85   | 02/29/2016                           |  | M                              | 2,789   | <u>(5)</u> 01/26/2021                                    | Common Stock  | 2,789  |                            |

## Reporting Owners

| Reporting Owner Name / Address                                      | Relationships |           |                 |       |
|---|---------------|-----------|-----------------|-------|
|   | Director      | 10% Owner | Officer         | Other |
| Murphy Thomas J.<br>186 HUDSON POINTE BLVD.<br>QUEENSBURY, NY 12804 | X             |           | President & CEO |       |

## Signatures

|                                    |            |
|------------------------------------|------------|
| Thomas J.<br>Murphy                | 03/02/2016 |
| **Signature of<br>Reporting Person | Date       |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The information provided reflects 77 shares acquired via dividend reinvestment since January 27, 2016 which did not require a timely Form 4 filing. This information is being furnished to disclose the total holdings of the insider as of the date of this Form 4.
- (2) The options vest in four equal installments beginning January 28, 2016.
- (3) The options vest in four equal installments beginning January 29, 2015.
- (4) The options vest in four equal installments beginning January 25, 2013.
- (5) The options vest in four equal installments beginning January 26, 2012.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.