

FRANKLIN FINANCIAL SERVICES CORP /PA/

Form 10-Q

May 07, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-12126

FRANKLIN FINANCIAL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

PENNSYLVANIA

(State or other jurisdiction of incorporation or organization)

25-1440803

(I.R.S. Employer Identification No.)

20 South Main Street, Chambersburg PA 17201-0819
(Address of principal executive offices) (Zip Code)

(717) 264-6116

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes No

There were 4,366,279 outstanding shares of the Registrant’s common stock as of April 30, 2018.

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Part I FINANCIAL INFORMATION

Item 1 Financial Statements

Consolidated Balance Sheets

(Dollars in thousands, except share and per share data)(unaudited)	March 31, 2018	December 31, 2017
Assets		
Cash and due from banks	\$ 14,148	\$ 21,433
Interest-bearing deposits in other banks	27,934	37,170
Total cash and cash equivalents	42,082	58,603
Debt securities available for sale, at fair value	133,322	126,971
Equity securities	410	365
Restricted stock	456	456
Loans held for sale	—	442
Loans	942,653	943,700
Allowance for loan losses	(11,989)	(11,792)
Net Loans	930,664	931,908
Premises and equipment, net	13,576	13,741
Bank owned life insurance	23,108	22,980
Goodwill	9,016	9,016
Other real estate owned	2,592	2,598
Deferred tax asset, net	6,062	5,803
Other assets	7,254	6,930
Total assets	\$ 1,168,542	\$ 1,179,813
Liabilities		
Deposits		
Non-interest bearing checking	\$ 193,237	\$ 196,853
Money management, savings and interest checking	774,837	774,857
Time	66,387	75,471
Total deposits	1,034,461	1,047,181
Other liabilities	16,957	17,488
Total liabilities	1,051,418	1,064,669
Shareholders' equity		
Common stock, \$1 par value per share, 15,000,000 shares authorized with 4,695,617 shares issued and 4,364,812 shares outstanding at March 31, 2018 and 4,689,099 shares issued and 4,354,788 shares outstanding at December 31, 2017	4,696	4,689
Capital stock without par value, 5,000,000 shares authorized with no shares issued and outstanding	—	—
Additional paid-in capital	40,668	40,396
Retained earnings	84,876	82,218
Accumulated other comprehensive loss	(7,010)	(6,028)

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Treasury stock, 330,805 shares at March 31, 2018 and 334,311 shares at December 31, 2017, at cost	(6,106)	(6,131)
Total shareholders' equity	117,124	115,144
Total liabilities and shareholders' equity	\$ 1,168,542	\$ 1,179,813

The accompanying notes are an integral part of these unaudited financial statements.

1

Consolidated Statements of Income

(Dollars in thousands, except per share data) (unaudited)	For the Three Months Ended	
	March 31, 2018	2017
Interest income		
Loans, including fees	\$ 9,577	\$ 8,639
Interest and dividends on investments:		
Taxable interest	513	531
Tax exempt interest	274	301
Dividend income	6	13
Deposits and obligations of other banks	118	62
Total interest income	10,488	9,546
Interest expense		
Deposits	795	566
Short-term borrowings	—	15
Total interest expense	795	581
Net interest income	9,693	8,965
Provision for loan losses	200	120
Net interest income after provision for loan losses	9,493	8,845
Noninterest income		
Investment and trust services fees	1,397	1,295
Loan service charges	231	147
Deposit service charges and fees	574	592
Other service charges and fees	333	324
Debit card income	385	375
Increase in cash surrender value of life insurance	128	131
Debt securities gains, net	—	2
Change in fair value of equity securities	45	—
Other	55	59
Total noninterest income	3,148	2,925
Noninterest Expense		
Salaries and employee benefits	4,986	4,591
Occupancy, furniture and equipment, net	815	815
Advertising	427	247
Legal and professional	329	290
Data processing	596	541
Pennsylvania bank shares tax	239	243
FDIC Insurance	129	106
ATM/debit card processing	238	218
Foreclosed real estate	14	58
Telecommunications	109	100
Other	766	748
Total noninterest expense	8,648	7,957
Income before federal income taxes	3,993	3,813
Federal income tax expense	491	793
Net income	\$ 3,502	\$ 3,020

Per share

Basic earnings per share	\$ 0.80	\$ 0.70
Diluted earnings per share	\$ 0.80	\$ 0.70
Cash dividends declared	\$ 0.24	\$ 0.21

The accompanying notes are an integral part of these unaudited financial statements.

2

Consolidated Statements of Comprehensive Income

(Dollars in thousands) (unaudited)	For the Three Months Ended March 31,	
	2018	2017
Net Income	\$ 3,502	\$ 3,020
Debt Securities:		
Unrealized (losses) gains arising during the period	(1,043)	454
Reclassification adjustment included in net income (1)	—	(2)
Net unrealized gains	(1,043)	452
Tax effect	262	(153)
Net of tax amount	(781)	299
Total other comprehensive (loss) income	(781)	299
Total Comprehensive Income	\$ 2,721	\$ 3,319

Reclassification adjustment / Statement line item	Tax expense (benefit)	
(1) Debt securities gains, net	\$ —	\$ 1

The accompanying notes are an integral part of these unaudited financial statements.

Consolidated Statements of Changes in Shareholders' Equity

For the three months ended March 31, 2018 and 2017

(Dollars in thousands, except per share data) (unaudited)	Common	Additional	Retained	Accumulated Other Comprehensive	Treasury	Total
	Stock	Capital	Earnings	Loss	Stock	
Balance at December 31, 2016	\$ 4,688	\$ 39,752	\$ 83,081	\$ (4,215)	\$ (6,813)	\$ 116,493
Net income	—	—	3,020	—	—	3,020
Other comprehensive income	—	—	—	299	—	299
Cash dividends declared, \$.21 per share	—	—	(907)	—	—	(907)

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Treasury shares issued under employee stock purchase plan, 1,126 shares	—	4	—	—	21	25
Treasury shares issued under dividend reinvestment plan, 7,463 shares	—	84	—	—	137	221
Stock option compensation expense	—	27	—	—	—	27
Balance at March 31, 2017	\$ 4,688	\$ 39,867	\$ 85,194	\$ (3,916)	\$ (6,655)	\$ 119,178
Balance at December 31, 2017	\$ 4,689	\$ 40,396	\$ 82,218	\$ (6,028)	\$ (6,131)	\$ 115,144
Cumulative adjustment for fair value of equity securities	—	—	201	(201)	—	—
Net income	—	—	3,502	—	—	3,502
Other comprehensive income	—	—	—	(781)	—	(781)
Cash dividends declared, \$.24 per share	—	—	(1,045)	—	—	(1,045)
Acquisition of 2,605 shares of treasury stock	—	—	—	—	(88)	(88)
Treasury shares issued under employee stock purchase plan, 200 shares	—	2	—	—	4	6
Treasury shares issued under dividend reinvestment plan, 5,911 shares	—	97	—	—	109	206
Common stock issued under incentive stock option plan, 6,518 shares	7	142	—	—	—	149
Stock option compensation expense	—	31	—	—	—	31
Balance at March 31, 2018	\$ 4,696	\$ 40,668	\$ 84,876	\$ (7,010)	\$ (6,106)	\$ 117,124

The accompanying notes are an integral part of these unaudited financial statements.

Consolidated Statements of Cash Flows

	Three Months Ended March 31,	
	2018	2017
(Dollars in thousands) (unaudited)		
Cash flows from operating activities		
Net income	\$ 3,502	\$ 3,020
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	333	332
Net amortization of loans and investment securities	438	369
Amortization and net change in mortgage servicing rights valuation	—	14
Provision for loan losses	200	120
Equity investments recorded at fair value through income	(45)	—
Debt securities gains, net	—	(2)
Loans originated for sale	(2,527)	(1,220)
Proceeds from sale of loans	2,969	1,312
Write-down of other real estate owned	6	45
Write-down on premises and equipment available for sale	—	49
Loss on sale of premises	17	—
Increase in cash surrender value of life insurance	(128)	(131)
Stock option compensation	31	27
Contribution to pension plan	(1,000)	—
Decrease in other assets	(448)	(1,409)
Increase in other liabilities	148	619
Net cash provided by operating activities	3,496	3,145
Cash flows from investing activities		
Proceeds from sales and calls of investment securities available for sale	—	475
Proceeds from maturities and pay-downs of securities available for sale	5,726	6,246
Purchase of investment securities available for sale	(13,380)	—
Net decrease in restricted stock	—	1,331
Net decrease (increase) in loans	1,031	(9,517)
Capital expenditures	(107)	34
Proceeds from sale of other assets	117	—
Proceeds from sale of other real estate	—	1,751
Net cash (used in) provided by investing activities	(6,613)	320
Cash flows from financing activities		
Net (decrease) increase in demand deposits, interest-bearing checking, and savings accounts	(3,636)	25,360
Net decrease in time deposits	(9,084)	(886)
Net decrease in short-term borrowings	—	(24,270)
Dividends paid	(1,045)	(907)
Treasury shares issued under employee stock purchase plan	6	25
Treasury shares issued under dividend reinvestment plan	206	221
Common stock issued under stock option plans	149	—
Net cash used in financing activities	(13,404)	(457)
(Decrease) increase in cash and cash equivalents	(16,521)	3,008
Cash and cash equivalents as of January 1	58,603	39,166

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Cash and cash equivalents as of March 31	\$ 42,082	\$ 42,174
Supplemental Disclosures of Cash Flow Information		
Cash paid during the year for:		
Interest on deposits and other borrowed funds	\$ 792	\$ 566
Income taxes	\$ —	\$ 1,002

The accompanying notes are an integral part of these unaudited financial statements.

FRANKLIN FINANCIAL SERVICES CORPORATION and SUBSIDIARIES

UNAUDITED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Franklin Financial Services Corporation (the Corporation), and its wholly-owned subsidiaries, Farmers and Merchants Trust Company of Chambersburg (the Bank) and Franklin Future Fund Inc. Farmers and Merchants Trust Company of Chambersburg is a commercial bank that has one wholly-owned subsidiary, Franklin Financial Properties Corp. Franklin Financial Properties Corp. holds real estate assets that are leased by the Bank. Franklin Future Fund Inc. is a non-bank investment company. The activities of non-bank entities are not significant to the consolidated totals. All significant intercompany transactions and account balances have been eliminated.

In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the consolidated financial position, results of operations, and cash flows as of March 31, 2018, and for all other periods presented have been made.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted. It is suggested that these consolidated financial statements be read in conjunction with the audited consolidated financial statements and notes thereto included in the Corporation's 2017 Annual Report on Form 10-K. The consolidated results of operations for the three month period ended March 31, 2018 are not necessarily indicative of the operating results for the full year. Management has evaluated subsequent events for potential recognition and/or disclosure through the date these consolidated financial statements were issued.

The consolidated balance sheet at December 31, 2017 has been derived from the audited consolidated financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete consolidated financial statements.

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, interest-bearing deposits in other banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.

Earnings per share are computed based on the weighted average number of shares outstanding during each period end. A reconciliation of the weighted average shares outstanding used to calculate basic earnings per share and diluted earnings per share follows:

	For the Three Months Ended March 31,	
(Dollars and shares in thousands, except per share data)	2018	2017
Weighted average shares outstanding (basic)	4,359	4,321
Impact of common stock equivalents	28	20
Weighted average shares outstanding (diluted)	4,387	4,341

Anti-dilutive options excluded from calculation	—	14
Net income	\$ 3,502	\$ 3,020
Basic earnings per share	\$ 0.80	\$ 0.70
Diluted earnings per share	\$ 0.80	\$ 0.70

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Note 2. Recent Accounting Pronouncements

Standard	Description	Effective Date	Effect on the financial statements or other significant matters
ASU 2018-02, Income Statement (Topic 220), Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income	Under ASU 2018-02, entities are allowed, but not required, to reclassify from Accumulated Other Comprehensive Income (AOCI) to retained earnings stranded tax effects resulting from the new federal corporate income tax rate of the Tax Cuts and Jobs Act (the Act). The reclassification could include other stranded tax effects that related to the Act but do not directly related to the change in the federal rate. Tax effects that are stranded in AOCI for other reasons may not be reclassified. Entities also will have an option to adopt the standard retrospectively or in the period of adoption.	January 1, 2018	The Corporation adopted the provisions of the ASU in the fourth quarter of 2017. The Company reclassified the disproportionate tax effect resulting from the Act by increasing retained earnings by \$992 thousand and reducing AOCI by \$992 thousand.
ASU 2016-15, Statements of Cash Flow (Topic 320): Classification of Certain Cash Receipts and Cash Payments	The standard clarifies how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments are intended to reduce diversity in practice. The standard contains additional guidance clarifying when an entity should separate cash receipts and cash payments and classifies them into more than one class of cash flows (including when reasonable judgement is required to estimate and allocate cash flows) versus when an entity should classify the aggregate amount into one class of cash flows on the basis of predominance.	January 1, 2018	The Corporation adopted the provisions of the ASU on January 1, 2018 and it had no material effect on the consolidated financial statements.
ASU 2017-07, Employee Benefits Plan (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost	This standard requires an employer to report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations. The amendments in this update also allow only the service cost component to be eligible for capitalization when applicable.	January 1, 2018	The Corporation adopted the provisions of the ASU on January 1, 2018 and it had no material effect on the consolidated financial statements. The service cost is reported in Salaries and Benefits expense and the nonservice cost is included in Other Expense on the Consolidated Statement of Income, which totaled \$35 thousand reclassified for the first quarter of 2017.

ASU 2014-09, Revenue from Contracts with Customers (Topic 606)	The amendments in this Update (ASU 2014-09) establish a comprehensive revenue recognition standard. The revenue standard's core principle is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. To accomplish this objective, the standard requires five basic steps: (i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue when (or as) the entity satisfies a performance obligation. Three basic transition methods are available – full retrospective, retrospective with certain practical expedients, and a cumulative effect approach.	January 1, 2018	The Corporation adopted this ASU on January 1, 2018, on a modified retrospective approach, and it did not have a material effect on the Corporation's consolidated financial statements. See Note 11. Revenue Recognition for more information.
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<p>ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities</p>	<p>The standard amends the guidance on the classification and measurement of financial instruments. Some of the amendments include the following: 1) requires equity investments to be measured at fair value with changes in fair value recognized in net income; 2) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment; 3) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; and 4) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value; among others.</p>	<p>January 1, 2018</p>	<p>The Corporation adopted the provisions of the ASU on January 1, 2018 and it had no material effect on the consolidated financial statements. The Corporation reclassified the fair value of equity securities by increasing retained earnings by \$201 thousand and decreasing AOCI by \$201 thousand. In addition, according to the standard, the Corporation measured the fair value of the loan portfolio as of March 31, 2018 using an exit price notion. See Note 9. Fair Value Measurements and Fair Values of Financial Instruments for more information.</p>
<p>ASU 2016-02, Leases (Topic 842)</p>	<p>From the lessee's perspective, the new standard established a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for a lessees. From the lessor's perspective, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as financing. If the lessor doesn't convey risks and rewards or control, an operating lease results.</p>	<p>January 1, 2019</p>	<p>The Corporation currently has real estate and equipment leases that it classifies as operating leases that are not recognized on the balance sheet. Under the new standard, these leases will move onto the balance sheet in the form of a lease liability (the present value of a lessee's obligation to make lease payments) and a right-of-use asset (an asset that represents the lessee's right to use a specified asset for the lease term). The offsetting transactions will gross-up the Consolidated Balance Sheet, but the Corporation has not yet determined this amount. The Corporation has acquired a lease accounting model to implement the standard. The model has been installed and will be used in a test mode during 2018, but the Corporation does not plan to early adopt the standard. The Corporation currently expects that the new standard will not have a material effect on its consolidated results of operations.</p>
<p>ASU 2017-04, Goodwill (Topic 350)</p>	<p>This guidance, among other things, removes step 2 of the goodwill impairment test thus eliminating the need to determine the fair value of individual assets and liabilities of the reporting</p>	<p>January 1, 2020</p>	<p>We do not currently expect this guidance to have a material effect on the Corporation's consolidated financial statements based upon the most recent goodwill impairment analysis.</p>

unit. Upon adoption of this standard, goodwill impairment will be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. This may result in more or less impairment being recognized than under the current guidance.

ASU 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments	This standard requires credit losses on most financial assets measured at amortized cost and certain other instruments to be measured using an expected credit loss model (referred to as the current expected credit loss (CECL) model). Under this model, entities will estimate credit losses over the entire contractual term of the instrument (considering estimated prepayments, but not expected extensions or modifications unless reasonable expectation of a troubled debt restructuring exists) from the date of initial recognition of that instrument. The ASU replaces the current accounting model for purchased credit impaired loans and debt securities. The allowance for credit losses for purchased financial assets with a more-than insignificant amount of credit deterioration since origination (“PCD assets”), should be determined in a similar manner to other financial assets measured on an amortized cost basis. However, upon initial recognition, the allowance for credit losses is added to the purchase price (“gross up approach”) to determine the initial amortized cost basis. The subsequent account for PCD financial assets is the same expected loss model described above.	January 1, 2020	We have formed an implementation team led by the Corporation's Risk Management function. The team is reviewing the requirements of the ASU and evaluating methods and models for implementation. The new standard will result in earlier recognition of additions to the allowance for loan losses and possibly a larger allowance for loan loss balance with a corresponding increase in the provision for loan losses in results of operations; however, the Corporation is continuing to evaluate the impact of the pending adoption of the new standard on its consolidated financial statements. The Corporation expects to have its methodology and process complete by the end of 2018 so that it can run the new CECL model during 2019 in test mode, prior to the 2020 implementation.
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Note 3. Accumulated Other Comprehensive Loss

The components of accumulated other comprehensive losses included in shareholders' equity are as follows:

	March 31, 2018	December 31, 2017
(Dollars in thousands)		
Net unrealized (losses) gains on debt securities	\$ (1,090)	\$ 154
Tax effect	229	(33)
Net of tax amount	(861)	121
Accumulated pension adjustment	(7,784)	(7,784)
Tax effect	1,635	1,635
Net of tax amount	(6,149)	(6,149)

Total accumulated other comprehensive loss \$ (7,010) \$ (6,028)

Note 4. Investments

Available for Sale (AFS) Securities

The amortized cost and estimated fair value of AFS securities available for sale as of March 31, 2018 and December 31, 2017 are as follows:

(Dollars in thousands)	Amortized	Gross	Gross	Fair
	cost	unrealized	unrealized	value
March 31, 2018		gains	losses	
U.S. Government and Agency securities	\$ 10,534	\$ 22	\$ (74)	\$ 10,482
Municipal securities	63,520	409	(619)	63,310
Trust preferred securities	6,007	1	(159)	5,849
Agency mortgage-backed securities	53,494	105	(852)	52,747
Private-label mortgage-backed securities	830	79	—	909
Asset-backed securities	27	—	(2)	25
	\$ 134,412	\$ 616	\$ (1,706)	\$ 133,322

(Dollars in thousands)	Amortized	Gross unrealized gains	Gross unrealized losses	Fair value
December 31, 2017	cost			
Equity securities	\$ 164	\$ 201	\$ —	\$ 365
U.S. Government and Agency securities	11,451	64	(43)	11,472
Municipal securities	57,374	650	(252)	57,772
Trust preferred securities	6,000	—	(183)	5,817
Agency mortgage-backed securities	51,307	197	(567)	50,937
Private-label mortgage-backed securities	858	88	—	946
Asset-backed securities	28	—	(1)	27
	\$ 127,182	\$ 1,200	\$ (1,046)	\$ 127,336

At March 31, 2018 and December 31, 2017, the fair value of AFS securities pledged to secure public funds and trust deposits totaled \$78.9 million and \$84.1 million, respectively.

The amortized cost and estimated fair value of debt securities at March 31, 2018, by contractual maturity are shown below. Actual maturities may differ from contractual maturities because of prepayment or call options embedded in the securities.

(Dollars in thousands)	Amortized cost	Fair value
Due in one year or less	\$ 5,174	\$ 5,199
Due after one year through five years	45,530	45,705
Due after five years through ten years	25,583	25,062
Due after ten years	3,801	3,700
	80,088	79,666
Mortgage-backed securities	54,324	53,656
	\$ 134,412	\$ 133,322

The composition of the net realized gains on AFS securities for the three months ended are as follows:

(Dollars in thousands)	For the Three Months Ended March 31,	
	2018	2017
Gross gains realized	\$ —	\$ 2
Gross losses realized	—	—
Net gains realized	\$ —	\$ 2

Impairment:

The AFS investment portfolio contained 166 securities with \$92.1 million of temporarily impaired fair value and \$1.7 million in unrealized losses at March 31, 2018. The total unrealized loss position has increased from a \$1.0 million unrealized loss at year-end 2017.

For securities with an unrealized loss, Management applies a systematic methodology in order to perform an assessment of the potential for other-than-temporary impairment. In the case of debt securities, investments considered for other-than-temporary impairment: (1) had a specified maturity or repricing date; (2) were generally expected to be redeemed at par, and (3) were expected to achieve a recovery in market value within a reasonable period of time. In addition, the Bank considers whether it intends to sell these securities or whether it will be forced to sell these securities before the earlier of amortized cost recovery or maturity. Equity securities are assessed for other-than-temporary impairment based on the length of time of impairment, dollar amount of the impairment and general market and financial conditions relating to specific issues. The impairment identified on debt and equity securities and subject to assessment at March 31, 2018, was deemed to be temporary and required no further adjustments to the financial statements, unless otherwise noted.

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The following table reflects temporary impairment in the AFS portfolio, aggregated by investment category, length of time that individual securities have been in a continuous unrealized loss position and the number of securities in each category as of March 31, 2018 and December 31, 2017:

(Dollars in thousands)	March 31, 2018								
	Less than 12 months			12 months or more			Total		
	Fair Value	Unrealized Losses	Count	Fair Value	Unrealized Losses	Count	Fair Value	Unrealized Losses	Count
U.S. Government and Agency securities	\$ 5,588	\$ (37)	7	\$ 3,331	\$ (37)	10	\$ 8,919	\$ (74)	17
Municipal securities	26,203	(339)	41	7,365	(280)	14	33,568	(619)	55
Trust preferred securities	1,867	(50)	2	3,700	(109)	4	5,567	(159)	6
Agency mortgage-backed securities	25,164	(337)	46	18,900	(515)	40	44,064	(852)	86
Asset-backed securities	18	(1)	1	5	(1)	1	23	(2)	2
Total temporarily impaired securities	\$ 58,840	\$ (764)	97	\$ 33,301	\$ (942)	69	\$ 92,141	\$ (1,706)	166

(Dollars in thousands)	December 31, 2017								
	Less than 12 months			12 months or more			Total		
	Fair Value	Unrealized Losses	Count	Fair Value	Unrealized Losses	Count	Fair Value	Unrealized Losses	Count
U.S. Government and Agency securities	\$ 2,315	\$ (11)	5	\$ 3,528	\$ (32)	10	\$ 5,843	\$ (43)	15
Municipal securities	13,767	(89)	22	7,507	(163)	14	21,274	(252)	36
Trust preferred securities	1,216	(12)	2	4,601	(171)	5	5,817	(183)	7
Agency mortgage-backed securities	16,287	(129)	29	20,563	(438)	39	36,850	(567)	68
Asset-backed securities	—	—	—	4	(1)	1	4	(1)	1
Total temporarily impaired securities	\$ 33,585	\$ (241)	58	\$ 36,203	\$ (805)	69	\$ 69,788	\$ (1,046)	127

securities

The following table represents the cumulative credit losses on AFS securities recognized in earnings for:

(Dollars in thousands)	Three Months Ended March 31,	
	2018	2017
Balance of cumulative credit-related OTTI at January 1	\$ 595	\$ 595
Additions for credit-related OTTI not previously recognized	—	—
Additional increases for credit-related OTTI previously recognized when there is no intent to sell and no requirement to sell before recovery of amortized cost basis	—	—
Decreases for previously recognized credit-related OTTI because there was an intent to sell	—	—
Reduction for increases in cash flows expected to be collected	—	—
Balance of credit-related OTTI at March 31	\$ 595	\$ 595

Equity Securities at fair value

The Corporation owns one equity investment. At March 31, 2018, this investment was reported at fair value (\$410 thousand) with changes in value report through income. At December 31, 2017, this investment was reported at fair value with changes in value recorded through other comprehensive income and was included in the Available for Sale Securities table of this note.

Restricted Stock at Cost

The Bank held \$456 thousand of restricted stock at March 31, 2018. Except for \$30 thousand, this investment represents stock in FHLB Pittsburgh. The Bank is required to hold this stock to be a member of FHLB and it is carried at cost of \$100 per share. The level of FHLB stock held is determined by FHLB and is comprised of a minimum membership amount plus a variable activity amount. FHLB stock is evaluated for impairment primarily based on an assessment of the ultimate recoverability of its cost. As a government sponsored entity, FHLB has the ability to raise

funding through the U.S. Treasury that can be used to support its operations. There is not a public market for FHLB stock and the benefits of FHLB membership (e.g., liquidity and low cost funding) add value to the stock beyond purely financial measures. Management intends to remain a member of the FHLB and believes that it will be able to fully recover the cost basis of this investment.

Note 5. Loans

The Bank reports its loan portfolio based on the primary collateral of the loan. It further classifies these loans by the primary purpose, either consumer or commercial. The Bank's residential real estate loans include long-term loans to individuals and businesses secured by mortgages on the borrower's real property and include home equity loans. Construction loans are made to finance the purchase of land and the construction of residential and commercial buildings thereon, and are secured by mortgages on real estate. Commercial real estate loans include construction, owner and non-owner occupied properties and farm real estate. Commercial loans are made to businesses of various sizes for a variety of purposes including property, plant and equipment, working capital and loans to government municipalities. Commercial lending is concentrated in the Bank's primary market, but also includes purchased loan participations. Consumer loans are comprised of installment loans and unsecured personal lines of credit.

A summary of loans outstanding, by class, at the end of the reporting periods is as follows:

(Dollars in thousands)	March 31, 2018	December 31, 2017
Residential Real Estate 1-4 Family		
Consumer first liens	\$ 93,897	\$ 97,159
Commercial first lien	61,790	61,275
Total first liens	155,687	158,434
Consumer junior liens and lines of credit	43,842	45,043
Commercial junior liens and lines of credit	5,014	5,328
Total junior liens and lines of credit	48,856	50,371
Total residential real estate 1-4 family	204,543	208,805
Residential real estate - construction		
Consumer	2,756	1,813
Commercial	8,735	8,088
Total residential real estate construction	11,491	9,901
Commercial real estate	433,821	428,428
Commercial	287,680	291,519
Total commercial	721,501	719,947
Consumer	5,118	5,047
	942,653	943,700
Less: Allowance for loan losses	(11,989)	(11,792)
Net Loans	\$ 930,664	\$ 931,908
Included in the loan balances are the following:		
Net unamortized deferred loan costs	\$ 40	\$ 98

Loans pledged as collateral for borrowings and commitments from:

FHLB	\$ 735,979	\$ 737,313
Federal Reserve Bank	35,137	35,740
	\$ 771,116	\$ 773,053

Note 6. Loan Quality and Allowance for Loan Losses

The following table presents, by class, the activity in the Allowance for Loan Losses (ALL) for the periods ended:

(Dollars in thousands)	Residential Real Estate 1-4 Family		Construction	Commercial			Unallocated	Total
	First Liens	Junior & Lines of Credit		Real Estate	Commercial	Consumer		
ALL at December 31, 2017	\$ 1,060	\$ 330	\$ 224	\$ 6,526	\$ 2,110	\$ 105	\$ 1,437	\$ 11,792
Charge-offs	—	—	—	—	—	(26)	—	(26)
Recoveries	1	—	—	—	8	14	—	23
Provision	(18)	(10)	36	172	(45)	11	54	200
ALL at March 31, 2018	\$ 1,043	\$ 320	\$ 260	\$ 6,698	\$ 2,073	\$ 104	\$ 1,491	\$ 11,989
ALL at December 31, 2016	\$ 1,105	\$ 323	\$ 224	\$ 6,109	\$ 1,893	\$ 100	\$ 1,321	\$ 11,075
Charge-offs	(8)	—	—	—	—	(28)	—	(36)
Recoveries	1	—	—	—	102	16	—	119
Provision	2	(2)	50	17	(11)	11	53	120
ALL at March 31, 2017	\$ 1,100	\$ 321	\$ 274	\$ 6,126	\$ 1,984	\$ 99	\$ 1,374	\$ 11,278

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The following table presents, by class, loans that were evaluated for the ALL under the specific reserve (individually) and those that were evaluated under the general reserve (collectively) and the amount of the ALL established in each class as of March 31, 2018 and December 31, 2017:

(Dollars in thousands)	Residential Real Estate 1-4 Family							Total
	First Liens	Junior Liens & Lines of Credit	Construction	Commercial Real Estate	Commercial	Consumer	Unallocated	
March 31, 2018								
Loans evaluated for ALL:								
Individually	\$ 454	\$ —	\$ 466	\$ 10,878	\$ —	\$ —	\$ —	\$ 11,798
Collectively	155,233	48,856	11,025	422,943	287,680			