# CASS INFORMATION SYSTEMS INC Form 10-O

November 02, 2012

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

**FORM 10-Q** QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  $\mathbf{X}$ For the quarterly period ended \_ September 30, 2012 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_ \_\_ to \_ Commission File No. 000-20827 CASS INFORMATION SYSTEMS, INC. (Exact name of registrant as specified in its charter) 43-1265338 Missouri (State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.) organization) 13001 Hollenberg Drive Bridgeton, Missouri 63044 (Address of principal executive offices) (Zip Code) (314) 506-5500 (Registrant s telephone number, including area code) Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes X No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

(Check one) Large Accelerated Filer Accelerated Filer X

Non-Accelerated Filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No X

The number of shares outstanding of registrant's only class of stock as of October 26, 2012: Common stock, par value \$.50 per share 10,397,885 shares outstanding.

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#### Forward-looking Statements - Factors That May Affect Future Results

This report may contain or incorporate by reference forward-looking statements made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although we believe that, in making any such statements, our expectations are based on reasonable assumptions, forward-looking statements are not guarantees of future performance and involve risks, uncertainties, and other factors beyond our control, which may cause future performance to be materially different from expected performance summarized in the forward-looking statements. These risks, uncertainties and other factors are discussed in the section Part I, Item 1A, Risk Factors of the Company s 2011 Annual Report on Form 10-K, filed with the Securities and Exchange Commission (SEC), which may be updated from time to time in our future filings with the SEC. We undertake no obligation to publicly update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events, or changes to future results over time.

#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

# CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in Thousands except Share and Per Share Data)

Assets	September 30, 2012 (Unaudited)		Decen 2011	nber 31,
Cash and due from banks	\$	9,667	\$	12,579
Interest-bearing deposits in other financial institutions	Ψ	124,039	Ψ	123,551
Federal funds sold and other short-term investments		86,100		99,832
Cash and cash equivalents		219,806		235,962
Securities available-for-sale, at fair value		367,519		310,612
Loans		681,174		671,565
Less: Allowance for loan losses		12,321		12,954
Loans, net		668,853		658,611
Premises and equipment, net		9,326		9,587
Investment in bank-owned life insurance		14,774		14,375
Payments in excess of funding		74,031		61,378
Goodwill		11,590		7,471
Other intangible assets, net		3,905		161
Other assets		21,431		21,144
Total assets	\$	1,391,235	\$	1,319,301
Liabilities and Shareholders Equity Liabilities:				
Deposits:		110 /==		101.074
Noninterest-bearing	\$	140,677	\$	131,956
Interest-bearing		407,657		416,412
Total deposits		548,334		548,368
Accounts and drafts payable		648,944		595,201
Other liabilities		19,382		15,184
Total liabilities		1,216,660		1,158,753
Shareholders Equity:				
Preferred stock, par value \$.50 per share; 2,000,000				
shares authorized and no shares issued				
Common Stock, par value \$.50 per share; 20,000,000	_			
shares authorized and 10,890,163 shares issued at September 30,	_	5.445		5.445
2012 and December 31, 2011		5,445		5,445
Additional paid-in capital		80,973		80,971
Retained earnings		102,517		89,853
Common shares in treasury, at cost (492,278 shares at September 30,		(10.041)		(10.0(0)
2012 and 532,233 shares at December 31, 2011)		(12,241)		(12,968)
Accumulated other comprehensive loss		(2,119)		(2,753)
Total shareholders equity	Φ.	174,575	ф	160,548
Total liabilities and shareholders equity	\$	1,391,235	\$	1,319,301

See accompanying notes to unaudited consolidated financial statements.

## CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(Dollars in Thousands except Per Share Data)

	Septe	Three Months Ended September 30,			Sept	e Months En			
	2012		2011		2012	2	2011		
Fee Revenue and Other Income:	Φ.	16.600	Φ.	15.006	Φ.	40.710	Φ.	45.070	
Information services payment and processing revenue	\$	16,600	\$	15,806	\$	49,712 908	\$	45,372	
Bank service fees		299		302				1,036	
Gains on sales of securities		267 135		339		2,401		48 606	
Other  Total fee revenue and other income									
Total fee revenue and other income		17,301		16,447		53,421		47,062	
Interest Income:									
Interest and fees on loans		8,819		9,827		26,721		30,209	
Interest and dividends on securities:									
Taxable		16		6		39		24	
Exempt from federal income taxes		2,435		2,475		7,388		7,450	
Interest on federal funds sold and									
other short-term investments		125		186		366		510	
Total interest income		11,395		12,494		34,514		38,193	
Interest Expense:									
Interest on deposits		785		1,060		2,383		3,391	
Net interest income		10,610		11,434		32,131		34,802	
Provision for loan losses				550		800		1,850	
Net interest income after provision for loan losses		10,610		10,884		31,331		32,952	
Total net revenue		27,911		27,331		84,752		80,014	
Operating Expense:									
Salaries and employee benefits		15,919		14,425		46,978		42,277	
Occupancy		497		581		1,588		1,786	
Equipment		879		886		2,626		2,581	
Amortization of intangible assets		147		26		433		80	
Other operating		2,487		2,995		8,885		8,958	
Total operating expense		19,929	,	18,913		60,510		55,682	
Income before income tax expense		7,982		8,418		24,242		24,332	
Income tax expense		1,890		2,358		6,280		6,814	
Net Income	\$	6,092	\$	6,060	\$	17,962	\$	17,518	
Basic earnings per share		.59		.59		1.74		1.70	
Diluted earnings per share		.58		.58		1.71		1.68	

See accompanying notes to unaudited consolidated financial statements.

## CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited) (Dollars in Thousands)

		Three Months Ended September 30,				Nine Months Ended September 30,		
(In thousands)	201	2012		2011		2012		1
Comprehensive income:								
Net income	\$	6,092	\$	6,060	\$	17,962	\$	17,518
Other comprehensive income:								
Net unrealized gain on securities								
available-for-sale, net of tax		1,763		3,778		2,212		4,783
Reclassification adjustments for gains included in								
net income, net of tax		(173)				(1,560)		(31)
Foreign currency translation adjustments		10				(18)		
Total comprehensive income	\$	7,692	\$	9,838	\$	18,596	\$	22,270

See accompanying notes to unaudited consolidated financial statements.

# CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (Dollars in Thousands)

	Nine Mo Septeml	onths Ended ber 30,		
	2012		2011	
Cash Flows From Operating Activities:				
Net income	\$	17,962	\$	17,518
Adjustments to reconcile net income to net cash provided				
by operating activities:				
Depreciation and amortization		4,940		3,295
Gains on sales of securities		(2,401)		(48)
Provision for loan losses		800		1,850
Stock-based compensation expense		1,050		1,043
Increase in income tax liability		1,194		531
Increase in pension liability		624		286
Other operating activities, net		826		(1,447)
Net cash provided by operating activities		24,995		23,028
Cash Flows From Investing Activities:				
Proceeds from sales of securities available-for-sale		33,234		5,405
Proceeds from maturities of securities available-for-sale		6,920		10,185
Purchase of securities available-for-sale		(96,704)		(19,974)
Net (increase) decrease in loans		(11,042)		15,517
Increase in payments in excess of funding		(12,653)		(30,222)
Purchases of premises and equipment, net		(1,198)		(1,765)
Acquisition of waste expense management service company s assets		(7,798)		
Net cash used in investing activities		(89,241)		(20,854)
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Cash Flows From Financing Activities:				
Net increase in noninterest-bearing demand deposits		8,721		12,883
Net (decrease) increase in interest-bearing demand and savings deposits		(6,413)		31,804
Net decrease in time deposits		(2,342)		(13,485)
Net increase in accounts and drafts payable		53,743		167,132
Cash dividends paid		(5,298)		(4,519)
Distribution of stock awards, net		(321)		(249)
Other financing activities, net		(321)		114
Net cash provided by financing activities		48,090		193,680
Net (decrease) increase in cash and cash equivalents		(16,156)		195,854
Cash and cash equivalents at beginning of period		235,962		138,929
Cash and cash equivalents at end of period	\$	219,806	\$	334,783
	<b>*</b>	,	Ψ	,,

Supplemental information: