REGENCY CENTERS CORP Form 10-Q November 05, 2015

Regency Centers Corporation

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 FORM 10-Q OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 х For the quarterly period ended September 30, 2015 or TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT 0 OF 1934 For the transition period from to Commission File Number 1-12298 (Regency Centers Corporation) Commission File Number 0-24763 (Regency Centers, L.P.) **REGENCY CENTERS CORPORATION REGENCY CENTERS, L.P.** (Exact name of registrant as specified in its charter) FLORIDA (REGENCY CENTERS CORPORATION) 59-3191743 DELAWARE (REGENCY CENTERS, L.P) 59-3429602 (State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.) organization) One Independent Drive, Suite 114 (904) 598-7000 Jacksonville, Florida 32202 (Address of principal executive offices) (zip code) (Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Regency Centers Corporation** YES x NO o Regency Centers, L.P. YES x NO o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Regency Centers Corporation** YES x NO o Regency Centers, L.P. YES x NO o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): **Regency Centers Corporation:** Large accelerated filer Accelerated filer Х 0 Non-accelerated filer Smaller reporting company 0 0 Regency Centers, L.P.: Large accelerated filer 0 Accelerated filer х Non-accelerated filer Smaller reporting company 0 0 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO x

Regency Centers, L.P. YES o NO x

The number of shares outstanding of the Regency Centers Corporation's voting common stock was 94,162,229 as of October 30, 2015.

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the quarter ended September 30, 2015 of Regency Centers Corporation and Regency Centers, L.P. Unless stated otherwise or the context otherwise requires, references to "Regency Centers Corporation" or the "Parent Company" mean Regency Centers Corporation and its controlled subsidiaries; and references to "Regency Centers, L.P." or the "Operating Partnership" mean Regency Centers, L.P. and its controlled subsidiaries. The term "the Company" or "Regency" means the Parent Company and the Operating Partnership, collectively.

The Parent Company is a real estate investment trust ("REIT") and the general partner of the Operating Partnership. The Operating Partnership's capital includes general and limited common Partnership Units ("Units"). As of September 30, 2015, the Parent Company owned approximately 99.8% of the Units in the Operating Partnership and the remaining limited Units are owned by investors. The Parent Company owns all of the Series 6 and 7 Preferred Units of the Operating Partnership. As the sole general partner of the Operating Partnership, the Parent Company has exclusive control of the Operating Partnership's day-to-day management.

The Company believes combining the quarterly reports on Form 10-Q of the Parent Company and the Operating Partnership into this single report provides the following benefits:

enhances investors' understanding of the Parent Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

eliminates duplicative disclosure and provides a more streamlined and readable presentation; and

creates time and cost efficiencies through the preparation of one combined report instead of two separate reports. Management operates the Parent Company and the Operating Partnership as one business. The management of the Parent Company consists of the same individuals as the management of the Operating Partnership. These individuals are officers of the Parent Company and employees of the Operating Partnership.

The Company believes it is important to understand the few differences between the Parent Company and the Operating Partnership in the context of how the Parent Company and the Operating Partnership operate as a consolidated company. The Parent Company is a REIT, whose only material asset is its ownership of partnership interests of the Operating Partnership. As a result, the Parent Company does not conduct business itself, other than acting as the sole general partner of the Operating Partnership. The Parent Company does not hold any indebtedness, but guaranteeing certain debt of the Operating Partnership. The Parent Company does not hold any indebtedness, but guarantees all of the unsecured public debt and approximately 21% of the secured debt of the Operating Partnership. The Operating Partnership interests in the Company's joint ventures. Except for net proceeds from public equity issuances by the Parent Company, which are contributed to the Operating Partnership in exchange for partnership units, the Operating Partnership generates all remaining capital required by the Company's business. These sources include the Operating Partnership's operations, its direct or indirect incurrence of indebtedness, and the issuance of partnership units.

Stockholders' equity, partners' capital, and noncontrolling interests are the main areas of difference between the consolidated financial statements of the Parent Company and those of the Operating Partnership. The Operating Partnership's capital includes general and limited common Partnership Units, and Series 6 and 7 Preferred Units owned by the Parent Company. The limited partners' units in the Operating Partnership owned by third parties are accounted for in partners' capital in the Operating Partnership's financial statements and outside of stockholders' equity in noncontrolling interests in the Parent Company's financial statements. The Series 6 and 7 Preferred Units owned by the Parent Company are eliminated in consolidation in the accompanying consolidated financial statements of the Parent Company and are classified as preferred units of general partner in the accompanying consolidated financial statements of the Operating Partnership.

In order to highlight the differences between the Parent Company and the Operating Partnership, there are sections in this report that separately discuss the Parent Company and the Operating Partnership, including separate financial statements, controls and procedures sections, and separate Exhibit 31 and 32 certifications. In the sections that

combine disclosure for the Parent Company and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of the Company.

As general partner with control of the Operating Partnership, the Parent Company consolidates the Operating Partnership for financial reporting purposes, and the Parent Company does not have assets other than its investment in the Operating Partnership. Therefore, while stockholders' equity and partners' capital differ as discussed above, the assets and liabilities of the Parent Company and the Operating Partnership are the same on their respective financial statements.

TABLE OF CONTENTS

Form 10-Q Report Page

PART I - FINANCIAL INFORMATION

- Item 1. Financial Statements
- Regency Centers Corporation:

| | Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014 | 1 | | | | | | |
|-----------------------------|---|-----------|--|--|--|--|--|--|
| | Consolidated Statements of Operations for the periods ended September 30, 2015 and 2014 | <u>2</u> | | | | | | |
| | Consolidated Statements of Comprehensive Income for the periods ended September 30, 2015 and 2014 | <u>3</u> | | | | | | |
| | Consolidated Statements of Equity for the periods ended September 30, 2015 and 2014 | <u>4</u> | | | | | | |
| | Consolidated Statements of Cash Flows for the periods ended September 30, 2015 and 2014 | <u>6</u> | | | | | | |
| Regency | y Centers, L.P.: | | | | | | | |
| | Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014 | <u>8</u> | | | | | | |
| | Consolidated Statements of Operations for the periods ended September 30, 2015 and 2014 | 2 | | | | | | |
| | Consolidated Statements of Comprehensive Income for the periods ended September 30, 2015 and 2014 | <u>10</u> | | | | | | |
| | Consolidated Statements of Capital for the periods ended September 30, 2015 and 2014 | <u>11</u> | | | | | | |
| | Consolidated Statements of Cash Flows for the periods ended September 30, 2015 and 2014 | <u>12</u> | | | | | | |
| | Notes to Consolidated Financial Statements | <u>14</u> | | | | | | |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>26</u> | | | | | | |
| Item 3. | Quantitative and Qualitative Disclosures about Market Risk | <u>51</u> | | | | | | |
| Item 4. | Controls and Procedures | <u>51</u> | | | | | | |
| PART II - OTHER INFORMATION | | | | | | | | |
| Item 1. | Legal Proceedings | <u>52</u> | | | | | | |
| Item 1A | . Risk Factors | <u>52</u> | | | | | | |

| | Edgar Filing: REGENCY CENTERS CORP - Form 10-Q | | | |
|------------|---|-----------|--|--|
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | <u>52</u> | | |
| Item 3. | Defaults Upon Senior Securities | <u>52</u> | | |
| Item 4. | Mine Safety Disclosures | <u>52</u> | | |
| Item 5. | Other Information | <u>52</u> | | |
| Item 6. | Exhibits | <u>53</u> | | |
| SIGNATURES | | | | |
| | | | | |

PART I - FINANCIAL INFORMATION

| Item 1. Financial Statements REGENCY CENTERS CORPORATION Consolidated Balance Sheets September 30, 2015 and December 31, 2014 (in thousands, except share data) | | |
|--|---|---|
| Assets Real estate investments at cost: | 2015 (unaudited) | 2014 |
| Land Buildings and improvements Properties in development Less: accumulated depreciation | \$ 1,431,612 2,880,141 187,240 4,498,993 1,014,788 | 1,380,211 2,790,137 239,538 4,409,886 933,708 |
| Investments in real estate partnerships Net real estate investments Cash and cash equivalents Restricted cash | 3,484,205 321,164 3,805,369 23,880 5,142 | 3,476,178 333,167 3,809,345 113,776 8,013 |
| Accounts receivable, net of allowance for doubtful accounts of \$5,377 and \$4,523 at September 30, 2015 and December 31, 2014, respectively | 24,642 | 30,999 |
| Straight-line rent receivable, net of reserve of \$1,176 and \$652 at September 30, 2015 and December 31, 2014, respectively | 61,435 | 55,768 |
| Notes receivable | 11,314 | 12,132 |
| Deferred costs, less accumulated amortization of \$85,591 and \$81,822 at September 30, 2015 and December 31, 2014, respectively | 77,599 | 71,502 |
| Acquired lease intangible assets, less accumulated amortization of \$43,350 and \$36,112 at September 30, 2015 and December 31, 2014, respectively | 108,400 | 52,365 |
| Trading securities held in trust, at fair value Other assets Total assets Liabilities and Equity | \$ 28,291 24,815 4,170,887 | 28,134 15,136 4,197,170 |
| Liabilities: Notes payable Unsecured credit facilities Accounts payable and other liabilities | 1,808,652 215,000 171,304 | 1,946,357 75,000 181,197 |
| Acquired lease intangible liabilities, less accumulated accretion of \$16,689 and \$13,993 at September 30, 2015 and December 31, 2014, respectively | 43,161 | 32,143 |
| Tenants' security, escrow deposits and prepaid rent Total liabilities | 24,726 2,262,843 | 25,991 2,260,688 |
| Commitments and contingencies (note 12) Equity: Stockholders' equity: | | |
| Preferred stock, \$0.01 par value per share, 30,000,000 shares authorized; 13,000,000 Series 6 and 7 shares issued and outstanding at September 30, 2015 and December 31, 2014, with liquidation preferences of \$25 per share | 325,000 | 325,000 |
| Common stock, \$0.01 par value per share,150,000,000 shares authorized; 94,161,761 and 94,108,061 shares issued at September 30, 2015 and December 31, 2014, respectively | 942 | 941 |

| Treasury stock at cost, 414,541 and 425,246 shares held at September 30, 2015 and December 31, 2014, respectively | (19,438) | (19,382) |
|---|--------------|------------|
| Additional paid in capital | 2,542,791 | 2,540,153 |
| | | |
| Accumulated other comprehensive loss | (62,307) | (57,748) |
| Distributions in excess of net income | (907,962) | (882,372) |
| Total stockholders' equity | 1,879,026 | 1,906,592 |
| Noncontrolling interests: | | |
| Exchangeable operating partnership units, aggregate redemption value of \$9,582 and | (1,940) | (1,914) |
| \$9,833 at September 30, 2015 and December 31, 2014, respectively | (-,-) | (-,,, -,) |
| Limited partners' interests in consolidated partnerships | 30,958 | 31,804 |
| Total noncontrolling interests | 29,018 | 29,890 |
| Total equity | 1,908,044 | 1,936,482 |
| Total liabilities and equity | \$ 4,170,887 | 4,197,170 |
| See accompanying notes to consolidated financial statements. | | |
| | | |

REGENCY CENTERS CORPORATION

Consolidated Statements of Operations (in thousands, except per share data) (unaudited)

| (unaudited) | | Three months ended September 30, | | | | Nine months ended September 30, | | | |
|---|----------|----------------------------------|---------|----|---------|---------------------------------|---------|---|--|
| | 2015 | | 2014 | | 2015 | | 2014 | | |
| Revenues: | | | | | | | | | |
| Minimum rent | \$ 105,0 | 71 | 98,620 | \$ | 308,766 | | 290,935 | | |
| Percentage rent | 486 | | 371 | | 2,593 | | 2,301 | | |
| Recoveries from tenants and other income | 30,72 | 5 | 28,787 | | 94,205 | | 90,144 | | |
| Management, transaction, and other fees | 5,786 | | 5,781 | | 18,032 | | 18,353 | | |
| Total revenues | 142,0 | 68 | 133,559 | | 423,596 | | 401,733 | | |
| Operating expenses: | | | | | | | | | |
| Depreciation and amortization | 37,03 | 2 | 36,417 | | 109,249 | | 110,345 | | |
| Operating and maintenance | 19,76 | 1 | 18,149 | | 61,119 | | 58,152 | | |
| General and administrative | 14,75 | 0 | 14,463 | | 46,227 | | 43,883 | | |
| Real estate taxes | 16,04 | 4 | 14,832 | | 46,842 | | 44,529 | | |
| Other operating expenses | 1,880 | | 2,062 | | 4,825 | | 5,665 | | |
| Total operating expenses | 89,46 | 7 | 85,923 | | 268,262 | | 262,574 | | |
| Other expense (income): | | | | | | | | | |
| Interest expense, net | 25,09 | 9 | 27,561 | | 78,407 | | 82,141 | | |
| Provision for impairment | — | | | | | | 225 | | |
| Early extinguishment of debt | — | | | | (61 |) | | | |
| Net investment loss (income), including unrealized losses | | | | | | | | | |
| of \$1,296 and \$472, and \$1,771 and \$289 for the three and | 1,190 | | (94 |) | 190 | | (915 |) | |
| nine months ended September 30, 2015 and 2014, | 1,190 | | (94 |) | 190 | | (915 |) | |
| respectively | | | | | | | | | |
| Total other expense | 26,28 | 9 | 27,467 | | 78,536 | | 81,451 | | |
| Income from operations before equity in income of | 26,31 | 2 | 20,169 | | 76,798 | | 57,708 | | |
| investments in real estate partnerships | 20,31 | 2 | 20,109 | | 70,798 | | 57,708 | | |
| Equity in income of investments in real estate partnerships | 5,667 | | 5,713 | | 17,991 | | 22,353 | | |
| Income from operations | 31,97 | 9 | 25,882 | | 94,789 | | 80,061 | | |
| Gain on sale of real estate | 27,75 | 5 | 27,558 | | 34,215 | | 29,598 | | |
| Net income | 59,73 | 4 | 53,440 | | 129,004 | | 109,659 | | |
| Noncontrolling interests: | | | | | | | | | |
| Exchangeable operating partnership units | (94 | | (90 |) | (204 |) | (185 |) | |
| Limited partners' interests in consolidated partnerships | (643 |) | (142 |) | (1,619 |) | (863 |) | |
| Income attributable to noncontrolling interests | (737 |) | (232 |) | (1,823 |) | (1,048 |) | |
| Net income attributable to the Company | 58,99 | 7 | 53,208 | | 127,181 | | 108,611 | | |
| Preferred stock dividends | (5,266 | 5) | (5,266 |) | (15,797 |) | (15,797 |) | |
| Net income attributable to common stockholders | \$ 53,73 | 1 | 47,942 | \$ | 111,384 | | 92,814 | | |
| Income per common share - basic | \$ 0.57 | | 0.52 | \$ | 1.18 | | 1.00 | | |
| Income per common share - diluted | \$ 0.57 | | 0.52 | \$ | 1.18 | | 1.00 | | |
| See accompanying notes to consolidated financial sta | atements | | | | | | | | |

REGENCY CENTERS CORPORATION

Consolidated Statements of Comprehensive Income (in thousands) (unaudited)

| (unduried) | Septembe 2015 | Three months endedSeptember 30,20152014 | | | Nine months September 30 2015 | |), 2014 | |
|---|---------------|---|--------|----|-------------------------------------|---|------------|---|
| | \$ 59,734 | | 53,440 | \$ | 129,004 | | 109,659 | |
| Other comprehensive loss: | | | | | | | | |
| Loss on settlement of derivative instruments: Amortization of loss on settled derivative instruments recognized in net income | 2,011 | | 2,107 | | 6,225 | | 6,639 | |
| Effective portion of change in fair value of derivative | | | | | | | | |
| instruments: | | | | | | | | |
| Effective portion of change in fair value of derivative instruments | (15,768 |) | (3,651 |) | (11,274 |) | (28,603 |) |
| Less: reclassification adjustment for change in fair value of derivative instruments included in net income | 144 | | 153 | | 429 | | 459 | |
| Available for sale securities | | | | | | | | |
| Unrealized (loss) gain on available-for-sale securities (note 4) | (43 |) | 3,895 | | (73 |) | 4,809 | |
| Other comprehensive (loss) income | (13,656 |) | 2,504 | | (4,693 |) | (16,696 |) |
| Comprehensive income | 46,078 | | 55,944 | | 124,311 | | 92,963 | |
| Less: comprehensive income (loss) attributable to noncontrolling interests: | | | | | | | | |
| Net income attributable to noncontrolling interests | 737 | | 232 | | 1,823 | | 1,048 | |
| Other comprehensive (loss) income attributable to noncontrolling interests | (149 |) | 56 | | (134 |) | (137 |) |
| Comprehensive income attributable to noncontrolling interests | 588 | | 288 | | 1,689 | | 911 | |
| Comprehensive income attributable to the Company | \$ 45,490 | | 55,656 | \$ | 122,622 | | 92,052 | |
| See accompanying notes to consolidated financial stat | ements. | | | | | | | |

3

REGENCY CENTERS CORPORATION Consolidated Statements of Equity For the nine months ended September 30, 2015 and 2014 (in thousands, except per share data) (unaudited)

| (| Preferre Stock | | n Træa sury Stock | Additional Paid In Capital | Accumul Other Compreh Loss | la Deid tributio in Excess neonfsive Net Incom | Dns Total Stockholde | Exchan | Consoli | , Total Noncon Interests lated | Total trolling Equity |
|--|-------------------|-----|-----------------------------|----------------------------------|-------------------------------------|--|----------------------------|---------|-----------------|--|-----------------------------|
| Balance at December 31, | \$325,000 | 923 | (16,726) | 2,426,477 | (17,404) | (874,916) | 1,843,354 | (1,426) | Partners 19,206 | • | 1,861,134 |
| 2013 Net income | _ | | _ | | | 108,611 | 108,611 | 185 | 863 | 1,048 | 109,659 |
| Other comprehensive loss | _ | | _ | _ | (16,559) | | (16,559) | (29) | (108) | (137) | (16,696) |
| Deferred compensation plan, net | _ | | (2,441) | 2,441 | _ | | _ | | _ | _ | _ |
| Restricted stock issued, net of amortization | _ | | | 8,747 | _ | | 8,747 | | _ | | 8,747 |
| Common stock redeemed for taxes withheld for stock based compensation, | | | | (3,528) | | _ | (3,528) | _ | _ | _ | (3,528) |
| net Common stock issued for dividend reinvestment plan | _ | | _ | 895 | _ | _ | 895 | _ | _ | _ | 895 |
| Common stock issued for partnership units exchanged Common stock | _ | | _ | 137 | — | _ | 137 | (137) | · | (137) | _ |
| issued for stock offerings, net of issuance | | 9 | | 49,291 | _ | _ | 49,300 | | _ | | 49,300 |
| costs | _ | | _ | _ | _ | _ | _ | (300) | · | (300) | (300) |

11

| Redemption of partnership units | | | | | | | | | | | |
|--|-----------|-----|----------|-------------|----------|-----------|------------|---------|---------|---------|-----------|
| Contributions from partners | _ | | _ | _ | | _ | _ | _ | 15,933 | 15,933 | 15,933 |
| Distributions to partners Cash dividends | _ | — | _ | | _ | _ | _ | _ | (5,051) | (5,051) | (5,051) |
| declared: Preferred stock/unit Common | _ | | | _ | _ | (15,797) | (15,797 | | | _ | (15,797) |
| stock/unit (\$1.41 per share) | — | | — | _ | _ | (129,939) | (129,939) | (228) | | (228) | (130,167) |
| Balance at September 30, 2014 | \$325,000 | 932 | (19,167) |) 2,484,460 | (33,963) | (912,041) | 1,845,221 | (1,935) | 30,843 | 28,908 | 1,874,129 |
| Balance at December 31, 2014 | \$325,000 | 941 | (19,382) |) 2,540,153 | (57,748) | (882,372) | 1,906,592 | (1,914) | 31,804 | 29,890 | 1,936,482 |
| Net income | | | _ | | | 127,181 | 127,181 | 204 | 1,619 | 1,823 | 129,004 |
| Other comprehensive | | | _ | _ | (4,559) | | (4,559 | (7) | (127) | (134) | (4,693) |
| income Deferred compensation plan, net | _ | _ | (56 |) 56 | _ | _ | _ | _ | _ | _ | _ |
| Restricted stock issued, net of amortization | _ | _ | | 10,441 | _ | _ | 10,441 | | | _ | 10,441 |
| Common stock redeemed for taxes withheld for stock based compensation, | _ | | _ | (9,770) | _ | _ | (9,770 | | _ | _ | (9,770) |
| net Common stock issued for dividend reinvestment plan | _ | | _ | 966 | _ | _ | 966 | _ | _ | _ | 966 |
| 4 | | | | | | | | | | | |

REGENCY CENTERS CORPORATION Consolidated Statements of Equity For the nine months ended September 30, 2015 and 2014 (in thousands, except per share data) (unaudited)

| (unuuneu) | Preferi ed m Stock Stock | mdireasur Stock | y aid In | Accumula Other Compreh Loss | a Deidstribu in Exces eonsive Net Inco | | | olling Intere Limited Partners' Interest in Consolidat Partnership | Total Noncontroll Interests | . Total ing Equity |
|---|------------------------------------|--------------------|-------------|--------------------------------------|---|-----|---|---|-----------------------------------|--------------------------|
| Common stock issued for stock offerings, net of issuance costs | — 1 | 94 | 45 | | _ | 946 | _ | _ | _ | 946 |
| Contributions from partners | | | _ | | | _ | _ | 454 | 454 | 454 |
| Distributions to partners Cash dividends declared: | | | _ | | — | _ | _ | (2,792) | (2,792) | (2,792) |