## FLAG FINANCIAL CORP

Form 10-Q
August 14, 2002


YES [X] NO [ ]

Common stock, par value $\$ 1$ per share: $8,392,445$ shares
Outstanding as of August 6, 2002

## Edgar Filing: FLAG FINANCIAL CORP - Form 10-Q

Item 1. Financial StatementsConsolidated Balance Sheets at June 30, 2002 and                        December 31, 2001 and June 30 , 2001.......................................................... 3
            Consolidated Statements of Operations for the Six Months and
            Quarters Ended June 30, 2002 and 2001.................................................... 4
            Consolidated Statements of Comprehensive Income for the
                    Six Months and Quarters Ended June 30, 2002 and 2001.5
    Consolidated Statements of Cash Flows for the Six MonthsEnded June 30, 2002 and 20016
Notes to Consolidated Financial Statements ..... 7
Item 2. Management's Discussion and Analysis of Financial Condition
And Results of Operations ..... 8
PART II Other Information
Item 1. Legal Proceedings ..... 15
Item 2. Changes in Securities ..... 15
Item 3. Defaults Upon Senior Securities ..... 15
Item 4. Submission of Matters to a Vote of Security Holders ..... 16
Item 5. Other Information ..... 16
Item 6. Exhibits and Reports on Form 8-K ..... 17

Part I. Financial Information
Item 1. Financial Statements
FLAG Financial Corporation and Subsidiaries Consolidated Balance Sheets


See Accompanying Notes to Consolidated Financial Statements.


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Extraordinary item
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Diluted earnings (loss) per share before extraordinary item $ 0.14 $ 0
Extraordinary item ..........................................
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See Accompanying Notes to Consolidated Financial Statements.
4
Consolidated Statements of Comprehensive Income


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Other comprehensive income, net of tax:
    Unrealized gains on investment securities available-for-sale:
            Unrealized gains arising during the period,
                net of tax of $617,886, $137,653, $484,405 and
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            Plus: Reclassification adjustment for losses included in net
                earnings (loss) , net of tax of $6,819 and $4,240, respectively . 11,126
            Unrealized gain (loss) on cash flow hedges, net of tax of $45,837,
            $222,614,$91,674 and $298,614 respectively .....................................
            (74,787)
Other comprehensive income ............................................... 
Comprehensive income (loss) ...............................................................................
```

See Accompanying Notes to Consolidated Financial Statements
5
CASH FLOWS FROM OPERATING ACTIVITIES:Net (loss) earnings . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .$\$ \quad(4$,
Adjustment to reconcile net (loss) earnings to net
cash used in operating activities:
Depreciation, amortization and accretion1,
Provision for loan losses ..... 4,
Loss on sale of available-for-sale securities
Gain on sales of loans
Loss (gain)on sale of other real estate
Change in:Mortgage loans-held-for sale1,
Other ..... ( 6
Net cash used in operating activities ..... (4)
CASH FLOWS FROM INVESTING ACTIVITIES:
Net change in interest-bearing deposits
Proceeds from sales and maturities of investmentsecurities available-for-sale45
Purchases of investment securities available-for-sale ..... (37
Purchases of other investmentsNet change in loans15
Proceeds from sale of other real estate ..... 1
Proceeds from sale of premises and equipmentPurchases of premises and equipment(1,
Purchases of cash surrender value life insurance
Net cash provided by (used in) investing activities23,
CASH FLOWS FROM FINANCING ACTIVITIES:
Net change in deposits ..... (27
Change in federal funds purchased and repurchase agreements ..... (9,
Change in other borrowed funds ..... (5,
Proceeds from FHLB advances ..... 35
Payments of FHLB advances ..... (27
Purchase of treasury stock ..... (3)
Proceeds from issuance of stock ..... 11,
Proceeds from exercise of stock options ..... 1
Cash dividends paidNet cash (used in) provided by financing activities(24
Net change in cash and cash equivalents ..... (5,
Cash and cash equivalents at beginning of period ..... 20
Cash and cash equivalents at end of period ..... \$ 14,$====$
See Accompanying Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

The accompanying consolidated financial statements have not been audited. The results of operations are not necessarily indicative of the results of operations for the full year or any other interim periods.

The accounting principles followed by FLAG Financial Corporation ("FLAG") and its bank subsidiary and the methods of applying these principles conform with accounting principles generally accepted in the United States of America and with general practices within the banking industry. Certain principles, which significantly affect the determination of financial position, results of operations, and cash flows are summarized below and in FLAG's annual report on Form 10-K for the year ended December 31, 2001.

Note 1. Basis of Presentation
The consolidated financial statements include the accounts of FLAG and its wholly owned subsidiary, FLAG Bank (Vienna, Georgia). All significant inter-company accounts and transactions have been eliminated in consolidation.

The consolidated financial information furnished herein represents all adjustments that are, in the opinion of management, necessary to present a fair statement of the results of operations, and financial position for the periods covered herein and are normal and recurring in nature. For further information, refer to the consolidated financial statements and footnotes included in FLAG's annual report on Form 10-K for the year ended December 31, 2001.

Note 2. Earnings Per Share
Net earnings (loss) per common share are based on the weighted average number of common shares outstanding during each period. The calculation of basic and diluted earnings (loss) per share is as follows:


| Net earnings (loss) | \$1,222,255 |  | 971,881 | $(4,894,2$ |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average common shares outstanding ................ | 8,260,185 |  | 7,973,448 | 8,006,6 |
| Per share amount | \$ | 0.15 | 0.12 | (0 |
| Diluted earnings (loss) per share: |  |  |  |  |
| Net earnings (loss) |  | , 255 | 971,881 | $(4,894,2$ |
| Effect of dilutive securities stock options .............. |  | ,508 | 21,788 | 23,8 |
| Diluted earnings (loss) per share | \$ | 0.14 | 0.12 | (0 |

Forward-Looking Statements

The following is a discussion of our financial condition as of June 30, 2002 compared to December 31, 2001 and the results of our operations for the quarter and six months ended June 30,2002 compared to the quarter and six months ended June 30 , 2001. These comments should be read in conjunction with our consolidated financial statements and accompanying footnotes appearing in this report. This report contains "forward-looking statements" relating to, without limitation, future economic performance, plans and objectives of management for future operations, and projections of revenues and other financial items that are based on the beliefs of our management, as well as assumptions made by and information currently available to our management. The words "expect",
"estimate", "anticipate", and "believe", as well as similar expressions, are intended to identify forward-looking statements. Our actual results may differ materially from the results discussed in the forward-looking statements, and our operating performance each quarter is subject to various risks and uncertainties. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:
(1) the strength of the U.S. economy in general and the strength of the local economies in which operations are conducted;
(2) the effects of and changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System;
(3) inflation, interest rate, market and monetary fluctuations;
(4) the timely development of and acceptance of new products and services and perceived overall value of these products and services by users;
(5) changes in consumer spending, borrowing and saving habits;
(6) technological changes;
(7) acquisitions;
(8) the ability to increase market share and control expenses;
(9) the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which the Company and its subsidiary must comply;
(10) the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies as well as the Financial Accounting Standards Board;
(11) changes in the Company's organization, compensation and benefit plans;
(12) the costs and effects of litigation and of unexpected or adverse outcomes in such litigation; and
(13) the Company's success at managing the risks involved in the foregoing.

Forward-looking statements speak only as of the date on which they are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of unanticipated events.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

## Overview

The Company experienced a reduction in earning assets and funding during the first six months of 2002 . Most of the reductions were the result of decisions made by management in an effort to improve the net interest margin and/or credit quality.

Assets and Funding
Total assets were $\$ 537.5$ million at June 30,2002 , a decrease of $\$ 32.7$ million or $5.7 \%$ from December 31, 2001. This decrease in total assets was mainly attributable to a reduction in net loans outstanding of approximately $\$ 20.1$ million, a reduction in investment securities of approximately $\$ 7.0$ million and a reduction in cash and cash equivalents of approximately $\$ 5.6$ million. A significant portion of the reduction in loans outstanding was the result of the Company's decision to return lower yielding loan participations to the originating bank and refocus the Company's efforts on loan growth in existing local markets. The reduction in investment securities of $\$ 7.0$ million was largely the result of expected calls and contractual maturities, while the reduction in cash and equivalents was the result of improved management of lower earning assets.

Interest-bearing deposits decreased $\$ 16.5$ million compared to December 31, 2001, while non-interest bearing deposits decreased $\$ 10.8$ million over the same period. The decrease in non-interest bearing deposits in the first six months of 2002 was mainly attributed to a seasonal reduction resulting from traditionally high balances at year end. Funding from non-deposit sources decreased \$6.9 million to $\$ 55.6$ million at June 30,2002 , made possible by the reduction in loans and investment securities. The decrease in interest bearing funding was partially the result of FLAG's margin management where the company has begun to focus efforts on lower cost funding as opposed to traditionally higher costing time deposits. Time deposits have decreased to $\$ 223.5$ million at June 30 , 2002 , a decrease of 9.8\% from December 31, 2001.

Liquidity and Capital Resources
The Company maintains borrowing lines with various other financial institutions including the Federal Home Loan Bank. At June 30, 2002, the Company had total borrowing agreements of approximately $\$ 101$ million of which approximately $\$ 55.5$ million was advanced.

The Company's Board of Directors approved a $1,300,000$ share private placement during the first quarter of 2002 . At June 30,2002 , $1,272,000$ shares and 1,272,000 warrants had been sold for $\$ 12.9$ million. All shares and warrants purchased or subscribed through the private placement were with the company's management or employees.

The funds provided from the private placement contributed to an increase of $9.5 \%$ in stockholders' equity to $\$ 59.2$ million over December 31, 2001 levels. The increase provided by the private placement funds was partially offset by the net loss of $\$ 4.9$ million and an increase in treasury stock of $\$ 3.0$ million. Stockholders' equity as a percentage of total assets was 11.0\% at June 30, 2002 versus 9.5\% at December 31, 2001.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

Overview of six month period ending June 30,2002.
Net loss for the six month period ending June 30,2002 was $\$ 4.9$ million or $\$ 0.61$ per share compared to net income of $\$ 2,241,000$ or $\$ 0.28$ per share for the first six months of 2001 . The net loss in 2002 includes an after tax restucting charge of $\$ 3,380,000$, a one-time after tax provision for loan losses of $\$ 2,483,000$, and an after tax extraordinary charge of $\$ 165,000$ related to the prepayment of a portion of the Company's Federal Home Loan Bank borrowings.

Net interest income for the six months ending June 30,2002 was $\$ 11.4$ million, a decrease of $\$ 1.3$ million or $10.3 \%$ from the same period in 2001 . This decrease is a combination of a $23 \%$ decrease in interest income to $\$ 17.9$ million and a $39 \%$ decrease in interest expense to $\$ 6.5$ million. Although FLAG's balance sheet has contracted over the year in queston, these decreases in interest income and interest expence are mostly the result of a lower interest rate environment that started in the second half of 2001.

Non-interest income for six month period ending June 30, 2002 decreased 4.0\% to $\$ 3.4$ million when compared to the six months ending June 30 , 2001. While income from mortgage activities remained flat for the period, FLAG experienced a decrease in fees and service charges on deposit accounts of $\$ 289,000$ or $14.7 \%$. This decrease was mainly attributed to FLAG's decision to sell two branches in December 2001 with approximately $\$ 37$ million in deposits.

Excluding the one-time charges mentioned above, FLAG had $\$ 13.0$ million in non-interest expences for the six month period ending June 30, 2002, an increase of $\$ 316,000$ or $2.5 \%$ over the comparable period in 2001 . On a recurring basis excluding one time charges for these periods, salaries and benefits increased by $\$ 456,000$ to $\$ 7.5$ million, professional fees increased $\$ 199,000$ to $\$ 560,000$. These increases were partially offset by decreases in occupancy of $\$ 303,000$ to $\$ 1.5$ million.

Results of operations for quarter ending June 30, 2002
Net income for the quarter ended June 30, 2002 was $\$ 1,222,000$ or $\$ 0.14$ per diluted share, an increase of $26 \%$ compared to net income of $\$ 972,000$ or $\$ .012$ per share for the same period in 2001. Net interest income for the quarter ending June 30,2002 decreased approximately $\$ 101,000$ or $1.6 \%$ over the comparable quarter in 2001. For these periods, net interest margin increased to 5.21\% from 5.12\%.

Interest income for the second quarter of 2002 was $\$ 9.1$ million, a decrease of $\$ 2.4$ million or $21.1 \%$ over the same quarter in 2001 . The majority of this decrease is attributable to the decrease in interest and fees on loans from \$9.6 million to $\$ 7.3$ million, a decrease of $24 \%$. FLAG's yield on loans decreased during the second quarter of 2002 to $8.41 \%$ from $10.32 \%$ in the second quarter of 2001. This decrease is attributable to the low rate environment that began during 2001. Average loans outstanding during the second quarter of 2002 were $\$ 347.3$ million, a decrease of $\$ 23.9$ million or $6.4 \%$ compared to the comparable quarter a year ago. This decrease in average loans outstanding is largely the result of the Company's decision to return lower yielding loan participations to the originating bank and refocus the Company's efforts on loan growth in existing local markets. At June 30, 2002, gross loans accounted for $67.4 \%$ of total assets and approximately $73.4 \%$ of interest earning assets. This compares with June 30, 2001 ratios of $66.1 \%$ and $73.2 \%$, respectively.

## Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest income on investment securities increased by $\$ 78,000$ during the quarter ending June 30, 2002 to $\$ 1.8$ million when compared to the same quarter in 2001. The yield on the investment portfolio decreased from $7.22 \%$ to $5.47 \%$ over this period, due largely to the low interest rate environment. The decrease in yield on the portfolio was offset by an increase in average investment securities. For the quarters ended June 30, 2002 and 2001, FLAG had average investment securities of $\$ 130.3$ million and $\$ 94.4$ million, respectively.

FLAG aggressively manages earning assets in order to maintain a balanced combination of credit and market risk, as well as yield. In the current rate environment, FLAG has attempted to maintain a very low level of federal funds sold, relying on borrowing lines with other financial institutions, including but not limited to the FHLB. During the second quarter of 2002, FLAG was successful in averaging approximately $\$ 5.6$ million of federal funds sold and interest bearing deposits with other banks, compared to $\$ 18.3$ million during the second quarter of 2001. Federal funds sold and interest bearing deposits with other banks averaged $1.2 \%$ and $3.7 \%$ of total interest earning assets for the quarters ending June 30, 2002 and 2001, respectively.

FLAG uses customer deposits and borrowings from other financial institutions as its two primary sources to fund increases in interest earning assets. Total funding for FLAG at June 30, 2002 was $\$ 468.9$ million with an overall cost for the quarter of $2.50 \%$, compared to $\$ 483.9$ million, costing $4.32 \%$ in the comparable quarter of 2001. The decreases in cost and balances resulted in a savings of $\$ 2.3$ million or $44.7 \%$ for the quarter, and allowed FLAG to offset nearly all of the decrease in interest income.

Interest expense on customer deposits for the second quarter decreased by $\$ 2.0$ million to $\$ 2.7$ million when compared to the quarter ended June 30, 2001. This 43\% decrease was mainly attributable to aggressive repricing efforts on all elements of FLAG's deposit base. Interest bearing demand deposits averaged $\$ 125.1$ million with a cost of $1.48 \%$ for the quarter ending June 30, 2002 compared to $\$ 107.0$ million costing $2.35 \%$ for the comparable quarter of 2001. Time deposits averaged $\$ 227.4$ million and $\$ 269.2$ million with costs of $3.79 \%$ and 5.95\% for the second quarter of 2002 and 2001, respectively.

Interest expense on other borrowings consists of interest on FHLB advances and federal funds purchased. For the second quarter of 2002, interest expense on other borrowings was approximately $\$ 212,000$ compared to $\$ 503,000$ for the same quarter in 2001. This decrease of $58 \%$ is the result of the early repayment and refinance of fixed FHLB advances in recent quarters. This refinancing allowed FLAG to reduce the overall cost on other borrowings to $2.01 \%$ for the second quarter of 2002 compared to $6.17 \%$ a year ago.

Non-Interest Income and Expense
Non-interest income grew 9.25\% during the second quarter of 2002 compared to the same period in 2001. Although deposits decreased 8.7\% as the result of our divestiture of two offices, service charges on deposits increased $1.8 \%$ to \$795,000 from $\$ 781,000$. Income from mortgage banking activities (origination fees, gain on sale of loans and service release premiums) grew $\$ 311,000$ to $\$ 768,000$ in the second quarter of 2002 , mostly the result of very favorable
interest rates on home mortgages. Non-interest income as a percent of total revenue grew to $23.2 \%$, up from the 2001 level of $21.6 \%$.

11

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Management's
Discussion and Analysis of Financial Condition and Results of Operations
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Non-interest expenses decreased during the quarter ended June 30, 2002 to \$6.4 million from $\$ 6.5$ million in the same quarter of 2001 . This $1.5 \%$ decrease includes a $\$ 118,000$ decrease in occupancy expense, a $\$ 223,000$ decrease in other operating expense and a $\$ 294,000$ increase in salaries and benefits. There was very little impact in the second quarter of FLAG's recently announced restructuring including, but not limited to, the closing of five banking locations and a $20 \%$ reduction of its workforce. The majority of the savings from these actions is expected during the fourth quarter of 2002 .

Income Taxes
Income tax expense for the quarter ending June 30,2002 was $\$ 327,000$ compared to $\$ 323,000$ for the same quarter in 2001 . FLAG's effective tax rate for the quarter ended June 30,2002 was $21 \%$ compared to $25 \%$ for the quarter ended June $30,2001$.

## Loans

FLAG engages in a full complement of lending activities, including real estate-related, commercial and financial loans and consumer installment loans. FLAG generally concentrates lending efforts on real estate related loans. As of June 30, 2002, FLAG's loan portfolio consisted of $81.9 \%$ real estate-related loans, $12.9 \%$ commercial and financial loans, and $5.2 \%$ consumer installment loans. While risk of loss is primarily tied to the credit quality of the various borrowers, risk of loss may also increase due to factors beyond the FLAG's control, such as local, regional and/or national economic downturns. General conditions in the real estate market may also impact the relative risk in the real estate portfolio. Of the target areas of lending activities, commercial and financial loans are generally considered to have a greater risk of loss than real estate loans or consumer installment loans.

Loans are stated at unpaid balances, net of unearned income and deferred loan fees. Balances within the major loans receivable categories are represented in the following table:

|  | $\begin{gathered} \text { June } 30, \\ 2002 \end{gathered}$ | $\begin{gathered} \text { December } 31 \text {, } \\ 2001 \end{gathered}$ | $\begin{aligned} & \text { June } 30, \\ & 2001 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Commercial/financial/agricultural | \$ 46,032 | 79,722 | 61,622 |
| Real estate construction | 75,380 | 65,052 | 57,165 |
| Real estate - mortgage | 51,062 | 47,180 | 45,752 |
| Real estate - other | 165,597 | 166,568 | 185,797 |
| Installment loans to individuals | 18,455 | 17,793 | 23,830 |
| Total loans | 356,526 | 376,315 | 374,166 |
| less: |  |  |  |
| Allowance for loan losses | 7,662 | 7,348 | 6,647 |
| Total net loans | \$348, 864 | 368,967 | 367,519 |

Management's Discussion and Analysis of Financial Condition and Results of Operations

Provision and Allowance for Possible Loan and Lease Losses
FLAG maintains an allowance for loan losses appropriate for the quality of the loan portfolio and sufficient to meet anticipated future loan losses. FLAG utilizes a comprehensive loan review and risk identification process and the analysis of FLAG's financial trends to determine the adequacy of the allowance. Many factors are considered when evaluating the allowance. The analysis is based on historical loss trends; trends in criticized and classified loans in the portfolio; trends in past due and non-accrual loans; trends in portfolio volume, composition, maturity, and concentrations; changes in local and regional economic market conditions; the accuracy of the loan review and risk identification system, and the experience, ability, and depth of lending personnel and management.

Management evaluates the allowance on a quarterly basis. Through this evaluation, the appropriate provision for loan losses is determined by considering the current allowance level, actual loan losses and loan recoveries.

The provision for loan losses for the second quarter of 2002 was $\$ 150,000$ versus $\$ 252,000$ for comparable period in 2001. The allowance for loan and lease losses at June 30, 2002 was $\$ 7.7$ million compared to $\$ 7.3$ million at December 31, 2001. The ratio of the allowance for loan losses to outstanding loans at June 30, 2002 and December 31, 2001 was $2.15 \%$ and $1.95 \%$, respectively.

The following table summarizes the changes in the allowance for loan losses arising from loans charged off and recoveries on loans previously charged off by loan category, and additions to the allowance which have been charged to operations in the Company's consolidated statements of operations.

|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2002 \end{aligned}$ | $\begin{gathered} \text { June } 30, \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: |
| Balance of allowance for loan losses at beginning of period | \$7,348 | 6,592 |
| Provision charged to operating expense | 4,204 | 504 |
| Charge offs: |  |  |
| Commercial | 574 | 112 |
| Construction |  |  |
| Real estate - mortgage | 338 | 335 |
| Real estate - other | 3,116 | 45 |
| Consumer | 273 | 183 |
| Total charge-offs | 4,301 | 675 |
| Recoveries: |  |  |
| Commercial | 77 | 77 |
| Construction | 1 |  |
| Real estate - mortgage | 11 | 3 |


| Real estate - other | 269 | 132 |
| :---: | :---: | :---: |
| Consumer | 53 | 14 |
| Total recoveries | 411 | 226 |
| Net charge-offs | 3,890 | 449 |
| Balance of allowance for loan losses at end of period | \$7,662 | 6,647 |

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Non-Performing Assets

Non-performing assets (non-accrual loans, real estate owned and repossessions) totaled approximately $\$ 11.5$ million at June 30,2002 compared to $\$ 18.9$ million at December 31, 2001 and $\$ 9.4$ million at June 30, 2001. These levels as a percentage of loans outstanding represented $3.29 \%$, $5.14 \%$ and $2.55 \%$, respectively.

FLAG has a loan review function that continually monitors selected accruing loans for which general economic conditions or changes within a particular industry could cause the borrowers financial difficulties. The loan review function also identifies loans with high degrees of credit or other risks. The focus of loan review is to maintain a low level of non-performing assets and return current non-performing assets to earning status.

| Non-performing assets | $\begin{gathered} \text { June } 30, \\ 2002 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2001 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Loans on nonaccrual | \$10,470 | 17,122 | 7,066 |
| Loans past due 90 days and still accruing | 46 | 594 | 1,049 |
| Other real estate owned | 950 | 1,231 | 1,240 |
| Total non-performing assets | \$11,466 | 18,947 | 9,355 |
| Total non-performing loans as a percentage of net loans | 3.29\% | 5.14\% | 2.55\% |

Capital
At June 30, 2002, FLAG and its bank were in compliance with various regulatory capital requirements administered by Federal and State banking agencies. The following is a table representing the Company's consolidated Tier-1 Capital, Tangible Capital, and Risk-Based Capital:

June 30, 2002

|  | Actual Amount | \% | Required Amount | \% | Excess <br> Amount | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 Capital | \$50,608 | 9.62\% | \$21,046 | 4.00\% | \$29,562 | 5.62\% |
| Tangible Capital | \$50,608 | 9.62\% | \$ 7,892 | 1.50\% | \$42,716 | 8.12\% |
| Risk-Based Capital | \$56,533 | 13.49\% | \$33,532 | 8.00\% | \$23,001 | 5.49\% |

14

Part 2. Other Information
FLAG Financial Corporation and Subsidiaries
PART II. Other Information
Item 1. Legal Proceedings
Walter Terry Branyan and Robert Tommy Gilder III. Terry Branyan was a borrower from the Company, borrowing $\$ 1,271,324.54$ in three separate promissory notes on March 17, 1999. Terry Branyan's obligation was guaranteed by Walter Branyan for $\$ 300,000$ and Tommy Gilder for $\$ 1,000,000$. Terry Branyan defaulted on his obligation, and the Company initiated suit to collect against all three. Walter Branyan has settled his portion of the guaranty. Default judgment was entered against Terry Branyan on January 3, 2001. Mr. Gilder answered the complaint and counterclaimed against the Company for breach of fiduciary duty in connection with his guaranty. The Company and Mr. Gilder have reached a settlement agreement that is favorable to the Company.

The Company and the Bank are periodically involved as plaintiff or defendant in various other legal actions in the ordinary course of their business. We do not believe that such litigation presents a material risk to the Company's business, financial condition or results of operations.

Item 2. Changes in Securities
The Company issued the following numbers of shares of common stock and warrants at the prices and on the dates indicated to members of its senior management team in a private placement under Rule 506 of the Securities Act of 1933 as amended. The warrants were purchased at a price of $\$ 1.00$ per warrant, are immediately exercisable in full and have a ten-year term.

| Date Issued | No. of Shares | No. of Warrants | Stock Purchase Price/ <br> Warrant Exercise Price |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
| $02 / 19 / 02$ | 996,000 | 996,000 | 9.10 |
| $03 / 05 / 02$ | 6,000 | 6,000 | 9.90 |
| $03 / 22 / 02$ | 30,000 | 30,000 | 9.10 |


| $03 / 27 / 02$ | 6,000 | 6,000 | 9.10 |
| :--- | ---: | ---: | ---: |
| $03 / 29 / 02$ | 6,000 | 6,000 | 9.51 |
| $04 / 01 / 02$ | 30,000 | 30,000 | 9.69 |
| $04 / 05 / 02$ | 6,000 | 6,000 | 9.94 |
| $04 / 08 / 02$ | 24,000 | 24,000 | 9.56 |
| $05 / 14 / 02$ | 12,000 | 12,000 | 9.53 |
| $05 / 22 / 02$ | 28,500 | 28,500 | 10.10 |
| $06 / 05 / 02$ | 66,000 | 66,000 | 9.53 |
| $06 / 17 / 02$ | 6,000 | 6,000 | 10.00 |
| $06 / 24 / 02$ | 19,500 | 19,500 | 10.10 |

Item 3. Defaults upon Senior Securities - None

Other Information
FLAG Financial Corporation and Subsidiaries

Item 4. Submission of Matters to a Vote of Security Holders
(a) The 2002 Annual Meeting of Shareholders was held on May 28, 2002
(b) Election of Directors

The following are the results of the votes cast by shareholders present at the 2002 annual meeting of Shareholders, by proxy or in person, for the following directors to serve until the 2005 Annual Meeting of Shareholders:

|  | For | Withhold |
| :--- | :---: | :---: |
|  | --- |  |
| Stephen W. Doughty | $6,237,786$ | 49,517 |
| James W. Johnson | $6,237,786$ | 49,517 |

(c) Ratifying the appointment of Porter Keadle Moore LLP, as independent accountants of the Company for the fiscal year ending December 31, 2002.

The shareholders voted 6,268,648 shares in the affirmative, 17,475 shares in the negative, with 1,180 shares abstaining for the ratification and appointment of Porter Keadle Moore LLP as independent accountants for the Company for the fiscal year ending December 31, 2002.

Item 5. Other Information
Pursuant to Rule 14a-14(c)(1) promulgated under the Securities Exchange Act of 1934, as amended, shareholders desiring to present a proposal for consideration at the Company's 2003 Annual Meeting of Shareholders must notify the Company in writing to the Secretary of the Company, at Eagle's Landing, 235 Corporate Center Drive, Stockbridge, Georgia 30281 of the contents of such proposal no later than December 15, 2002 to be included in the 2003 Proxy Materials. A shareholder must notify the Company before January 15, 2003 of a proposal for

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the 2003 Annual Meeting that the shareholder intends to present other than by inclusion in the Company's proxy material. If the Company does not receive such notice prior to January 15, 2003, proxies solicited by the management of the Company will confer discretionary authority upon the management of the company to vote upon any such matter.

16

Other Information
FLAG Financial Corporation and Subsidiaries

Item 6. Exhibits and Report on Form 8-K
(a) Exhibits
99.1 Certification by Chief Executive Officer and Chief Financial Officer.
(b) Reports on Form 8-K

Reports on Form 8-K filed during the Second Quarter of 2002:

None

Reports on Form 8-K filed from Second Quarter End 2002 to Present:

None.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

FLAG Financial Corporation

By: /s/ Joseph W Evans
-------------------
Joseph W. Evans
(Chief Executive Officer)

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\text { Date: } 8 / 12 / 02
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By: /s/ J. Daniel Speight, Jr. J. Daniel Speight, Jr. (Chief Financial Officer)

Date: 8/12/02

