

TRACK DATA CORP  
Form 10-Q  
November 13, 2008

---

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

Commission File Number 0-24634

TRACK DATA CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction  
of incorporation)

22-3181095  
(I.R.S. Employer  
Identification No.)

95 Rockwell Place  
Brooklyn, NY 11217  
(Address of principal executive offices)

(718) 522-7373  
(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Edgar Filing: TRACK DATA CORP - Form 10-Q

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: As of November 12, 2008 there were 8,392,000 shares of common stock outstanding.

---

PART I. FINANCIAL INFORMATION

- Item 1. Financial Statements  
See pages 2-17
- Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
See pages 18 - 25
- Item 3. Quantitative and Qualitative Disclosures About Market Risk  
See page 26
- Item 4T. Controls and Procedures  
See page 26

PART II. OTHER INFORMATION

See page 27

Track Data Corporation and Subsidiaries  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)

September 30,    December 31,  
2008                    2007

(Unaudited)

ASSETS

CASH AND EQUIVALENTS	\$ 6,896	\$ 5,275
ACCOUNTS RECEIVABLE – net of allowance for doubtful accounts of \$209 in 2008 and \$227 in 2007	1,432	1,382
DUE FROM CLEARING BROKER	787	635
DUE FROM BROKER	18,248	12,258
MARKETABLE SECURITIES	14,549	8,581
FIXED ASSETS - at cost (net of accumulated depreciation)	1,659	2,093
EXCESS OF COST OVER NET ASSETS ACQUIRED – net	1,900	1,900
OTHER ASSETS	675	829
<b>TOTAL ASSETS</b>	<b>\$ 46,146</b>	<b>\$ 32,953</b>

LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES

Accounts payable and accrued expenses	\$ 3,521	\$ 3,540
Trading securities sold, but not yet purchased	17,609	5,060
Net deferred income tax liabilities	461	755
Other liabilities	557	864
<b>Total liabilities</b>	<b>22,148</b>	<b>10,219</b>

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS' EQUITY

Common stock - \$.01 par value; 60,000,000 shares authorized; issued and outstanding –8,392,000 shares	84	84
Additional paid-in capital	10,183	10,183
Retained earnings	13,496	11,791
Accumulated other comprehensive income	235	676

Edgar Filing: TRACK DATA CORP - Form 10-Q

Total stockholders' equity	23,998	22,734
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 46,146</b>	<b>\$ 32,953</b>

See notes to condensed consolidated financial statements

Track Data Corporation and Subsidiaries  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
(in thousands, except earnings per share)  
(unaudited)

	2008	2007
<b>SERVICE FEES AND REVENUE</b>		
Market Data Services	\$ 13,485	\$ 13,945
ECN Services	2,104	5,919
Broker-Dealer Commissions (includes \$72 in 2008 and \$92 in 2007 from related party)	8,084	5,980
<b>Total</b>	<b>23,673</b>	<b>25,844</b>
<b>COSTS, EXPENSES AND OTHER:</b>		
Direct operating costs (includes depreciation and amortization of \$554 and \$488 in 2008 and 2007, respectively)	14,886	19,603
Selling and administrative expenses (includes depreciation and amortization of \$47 and \$66 in 2008 and 2007, respectively)	6,653	8,065
Rent expense – related party	492	473
Marketing and advertising	224	181
Gain on arbitrage trading	(1,247)	(1,271)
Gain on sale of marketable securities – Innodata	(65)	-
Interest income	(289)	(360)
Interest expense	177	535
<b>Total</b>	<b>20,831</b>	<b>27,226</b>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	<b>2,842</b>	<b>(1,382)</b>
<b>INCOME TAXES PROVISION (BENEFIT)</b>	<b>1,137</b>	<b>(553)</b>
<b>NET INCOME (LOSS)</b>	<b>\$ 1,705</b>	<b>\$ (829)</b>
<b>BASIC AND DILUTED NET INCOME (LOSS) PER SHARE</b>	<b>\$.20</b>	<b>\$(.10)</b>
<b>WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING -- BASIC AND DILUTIVE</b>	<b>8,392</b>	<b>8,392</b>

See notes to condensed consolidated financial statements

Track Data Corporation and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

THREE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007

(in thousands, except earnings per share)

(unaudited)

	2008	2007
<b>SERVICE FEES AND REVENUE</b>		
Market Data Services	\$4,425	\$4,480
ECN Services	758	1,889
Broker-Dealer Commissions (includes \$34 in 2008 and \$41 in 2007 from related party)	2,959	2,141
Total	8,142	8,510
<b>COSTS, EXPENSES AND OTHER:</b>		
Direct operating costs (includes depreciation and amortization of \$186 and \$165 in 2008 and 2007, respectively)	5,074	6,470
Selling and administrative expenses (includes depreciation and amortization of \$15 and \$20 in 2008 and 2007, respectively)	2,096	2,583
Rent expense – related party	164	158
Marketing and advertising	100	50
Gain on arbitrage trading	(524)	(634)
Interest income	(88)	(92)
Interest expense	46	265
Total	6,868	8,800
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	1,274	(290)
<b>INCOME TAXES PROVISION (BENEFIT)</b>	510	(117)
<b>NET INCOME (LOSS)</b>	\$ 764	\$ (173)
<b>BASIC AND DILUTED NET INCOME (LOSS) PER SHARE</b>	\$ .09	\$ (.02)
<b>WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING -</b>		
<b>BASIC AND DILUTIVE</b>	8,392	8,392

See notes to condensed consolidated financial statements

## Track Data Corporation and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS'

## EQUITY AND COMPREHENSIVE INCOME

NINE MONTHS ENDED SEPTEMBER 30, 2008

(in thousands)

(unaudited)

	Number of Shares	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Stock- holders' Equity	Compre- hensive Income
BALANCE, JANUARY 1, 2008	8,392	\$ 84	\$10,183	\$ 11,791	\$ 676	\$ 22,734	
Net income				1,705		1,705	\$ 1,705
Reclassification adjustment for gain on marketable securities - net of taxes					(34)	(34)	(34)
Unrealized loss on marketable securities - net of taxes					(407)	(407)	(407)
Comprehensive income							\$ 1,264
BALANCE, SEPTEMBER 30, 2008	8,392	\$84	\$10,183	\$13,496	\$ 235	\$23,998	

See notes to condensed consolidated financial statements



Edgar Filing: TRACK DATA CORP - Form 10-Q

Track Data Corporation and Subsidiaries  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
 (in thousands)  
 (unaudited)

	2008	2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 1,705	\$ (829)
Adjustments to reconcile net income (loss) to net cash provided by (used in)		
operating activities:		
Depreciation and amortization	601	554
Gain on sale of Innodata common stock	(65)	-
Changes in operating assets and liabilities:		
Accounts receivable and due from clearing broker	(202)	(901)
Due from broker	(5,990)	2,345
Marketable securities	(6,679)	1,663
Other assets	237	(612)
Accounts payable and accrued expenses	(19)	430
Trading securities sold, but not yet purchased	12,549	(2,887)
Other liabilities, including deferred income taxes	489	99
Net cash provided by (used in) operating activities	2,626	(138)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of fixed assets	(167)	(654)
Proceeds from sale of Innodata common stock	77	-
Purchase of Innodata common stock	(35)	-
Issuance of note receivable, net of payments	(84)	-
Net cash used in investing activities	(209)	(654)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net payments of note payable - bank	-	(731)
Net (repayments) proceeds on loans from employees	(782)	154
Net cash used in financing activities	(782)	(577)
EFFECT OF EXCHANGE RATE DIFFERENCES ON CASH	(14)	(3)
NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS	1,621	(1,372)
CASH AND EQUIVALENTS, BEGINNING OF PERIOD	5,275	6,508
CASH AND EQUIVALENTS, END OF PERIOD	\$ 6,896	\$ 5,136
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
Cash paid for:		
Interest	\$ 177	\$ 535

Income taxes

404

67

See notes to condensed consolidated financial statements

6

---

Track Data Corporation and Subsidiaries  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
(unaudited)

1. In the opinion of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring items) necessary to present fairly the financial position as of September 30, 2008, and the results of operations for the three and nine month periods ended September 30, 2008 and 2007 and cash flows for the nine months ended September 30, 2008 and 2007. The results of operations for the nine months ended September 30, 2008 are not necessarily indicative of results that may be expected for any other interim period or for the full year. The unaudited condensed financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading.

These financial statements should be read in conjunction with the financial statements and notes thereto for the year ended December 31, 2007 included in the Company's Annual Report on Form 10-K. The accounting policies used in preparing these financial statements are the same as those described in the December 31, 2007 financial statements. The December 31, 2007 condensed balance sheet presented was derived from the audited financial statements.

2. The Company charges all costs incurred to establish the technological feasibility of a product or product enhancement, as well as correction of software bugs and minor enhancements to existing software applications to research, development and maintenance expense. Research, development and maintenance expense included in direct operating costs, were approximately \$55,000 and \$122,000 for the nine months and \$18,000 and \$40,000 for the three months ended September 30, 2008 and 2007, respectively.
3. Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157"), for assets and liabilities measured at fair value on a recurring basis. SFAS 157 accomplishes the following key objectives:
  - Defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date;
    - Establishes a three-level hierarchy ("Valuation Hierarchy") for fair value measurements;
    - Requires consideration of the Company's creditworthiness when valuing liabilities; and
      - Expands disclosures about instruments measured at fair value.

The Valuation Hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the Valuation Hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of the Valuation Hierarchy and the distribution of the Company's financial assets within it are as follows:

- Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. The fair values of the Company's arbitrage trading securities and Innodata common stock are based on quoted prices and therefore classified as level 1.



Edgar Filing: TRACK DATA CORP - Form 10-Q

- Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company’s assets carried at fair value on a recurring basis at September 30, 2008 are as follows (in thousands):

	Quoted Market Prices in Active Markets (Level 1)
Arbitrage trading securities	
Long Positions	\$ 13,888
Short Positions	17,609
Available for sale securities (1)	
Innodata common stock	661

(1) Available-for-sale securities are carried at fair value based on quoted market prices.

Certain financial instruments are carried at cost on the consolidated balance sheets, which approximates fair value due to their short-term, highly liquid nature. These instruments include cash and cash equivalents, accounts receivable, prepaid expenses, accounts payable and accrued expenses.

Unrealized gains and losses on available for sale securities are recorded as a separate component of other comprehensive income in the condensed consolidated statements of comprehensive income.

In February 2008, the Financial Accounting Standards Board (“FASB”) issued Staff Position 157-2 (“FSP 157-2”). FSP 157-2 permits delayed adoption of SFAS 157 for certain non-financial assets and liabilities, which are not recognized at fair value on a recurring basis, until fiscal years and interim periods beginning after November 15, 2008. As permitted by FSP 157-2, the Company has elected to delay the adoption of SFAS 157 for qualifying non-financial assets and liabilities, such as property, plant, and equipment, goodwill and intangible assets measured at fair value in an impairment assessment. The effect of SFAS No. 157 on applicable non-financial assets and liabilities, when effective, cannot presently be determined.

Also effective January 1, 2008, the Company adopted SFAS No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115” (“SFAS 159”). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Election of the fair value option is irrevocable and is applied on a contract-by-contract basis. The Company has elected not to apply the fair value option to its eligible financial assets and liabilities, and accordingly, the adoption of SFAS 159 had no financial statement impact.

Marketable securities consists of the following (in thousands):

	September 30, 2008	December 31, 2007
Innodata - Available for sale securities - at market	\$ 661	\$ 1,372
Arbitrage trading securities - at market	13,888	7,209
Marketable securities	\$ 14,549	\$ 8,581
Arbitrage trading securities sold but not yet purchased – at market	\$ 17,609	\$ 5,060

The Company owns 254,272 shares of Innodata, a provider of digital content outsourcing services. The Company carries the investment at \$661,000, the market value at September 30, 2008. The difference between the cost of \$269,000 and fair market value of these securities, net of \$157,000 in deferred taxes, or \$235,000 is classified as a component of accumulated other comprehensive income included in stockholders' equity as of September 30, 2008. The Company purchased 10,800 shares at a cost of \$35,000 during the nine months ended September 30, 2008. The Company sold 13,030 shares, received proceeds of \$77,000 and recorded a gain of \$65,000 during the nine months ended September 30, 2008. At December 31, 2007, the Company owned 256,502 shares of Innodata. The Company carried the investment at \$1,372,000, the market value at December 31, 2007. The difference between the cost of \$246,000 and fair market value of these securities, net of \$450,000 in deferred taxes, or \$676,000 is classified as a component of accumulated other comprehensive income included in stockholders' equity at December 31, 2007.

The Company engages in arbitrage trading activity. The Company's trading strategy consists principally of establishing hedged positions consisting of stocks and options. The Company is subject to market risk in attempting to establish a hedged position, as the market prices could change, precluding a profitable hedge. In these instances, any positions that were established for this hedge would be immediately sold, usually resulting in small losses. If the hedged positions are successfully established at the prices sought, the positions generally stay until the next option expiration date, resulting in small gains, regardless of market value changes in these securities. While virtually all positions are liquidated at option expiration date, certain stock positions remain. The liquidation of these positions generally results in small profits or losses. From time to time, losses may result from certain dividends that may have to be delivered on positions held, as well as from certain corporate restructurings and mergers that may not have been taken into account when the positions were originally established.

The Company also engages in options trading with a higher risk profile. The Company's trading strategy consists of selling short deep out-of-the-money calls and puts. These naked option positions (when there is no underlying security position held) are not hedged. The investment strategy is to take advantage of options that have a very low probability of becoming "in-the-money." The Company seeks to earn the low premiums that these options are selling for, and expects that all or most of the options will end up expiring worthless. To minimize risk, the Company limits its exposure to any one underlying stock and constantly monitors the option against the real time underlying stock price, and immediately seeks to cover its option position by buying/selling the underlying stock to protect against a larger loss. From time to time, significant losses may result from option positions whose underlying stock price realized a sudden large increase or decrease. During October, 2008, the Company incurred a loss of approximately \$600,000 in connection with this trading strategy.

As of September 30, 2008, trading securities had a long market value of \$13,888,000 with a cost of \$13,948,000, or a net unrealized loss of \$60,000. Securities sold but not yet purchased, had a short market value of \$17,609,000 with a cost/short proceeds of \$17,678,000, or a net unrealized gain of \$69,000. The Company expects that its September 30, 2008 positions will be closed during the fourth quarter of 2008 and that other positions with the same strategy will be established. The Company pledged its holdings in Innodata as collateral for its trading accounts. In addition, the Company's Principal Stockholder, who served as its Chairman and CEO until his resignation on March 16, 2007 (referred to hereafter as "Principal Stockholder"), pledged approximately 3 million shares of his holdings in the Company's common stock as collateral for these accounts, of which 2.3 million shares were held as collateral as of September 30, 2008. The Company is paying its Principal Stockholder at the rate of 2% per annum on the value of the collateral pledged. Such payments aggregated \$33,000 and \$26,000 for the nine months and \$10,000 and \$5,000 for the three months ended September 30, 2008 and 2007, respectively.

The Company recognized gains from arbitrage trading of \$1,247,000 and \$1,271,000 for the nine months and \$524,000 and \$634,000 for the three months ended September 30, 2008 and 2007, respectively.

At December 31, 2007, trading securities had a long market value of \$7,209,000 with a cost of \$7,209,000. Securities sold but not yet purchased, had a short market value of \$5,060,000 with a cost/short proceeds of \$5,069,000, or a net unrealized gain of \$9,000.

In connection with the arbitrage trading activity, the Company incurs margin loans. The Company is exposed to interest rate change market risk with respect to these margin loans. The level of trading in the arbitrage trading account is partially dependent on the margin value of the Company's common stock pledged by its Principal Stockholder, and Innodata common stock, which is used as collateral. The market value of such securities is dependent on future market conditions for these companies over which the Company has little or no control.

4. The Company has a revolving line of credit up to a maximum of \$3 million which bears interest at a per annum rate of 1.75% above the bank's prime rate (7-3/4% at September 30, 2008) and is due on demand. The line expires in August, 2009, subject to automatic renewal. The note is collateralized by substantially all of the assets of Track Data Corporation. The Company may borrow up to 80% of eligible accounts receivable and is required to maintain a compensating cash balance of not less than 10% of the outstanding loan obligation and is required to comply with certain covenants. There were no borrowings outstanding at September 30, 2008. Borrowings available under the line of credit at September 30, 2008 were \$761,000 based on these formulas.
5. Earnings (Loss) Per Share--Basic earnings (loss) per share is computed based on the weighted average number of common shares outstanding without consideration of potential common stock. Diluted earnings (loss) per share is computed based on the weighted average number of common and potential dilutive common shares outstanding. There was no effect on earnings per share as a result of potential dilution. The calculation takes into account the shares that may be issued upon exercise of stock options, reduced by the shares that may be repurchased with the funds received from the exercise, based on the average price during the period. For the three and nine months ended September 30, 2008, the Company had 433,000 stock options outstanding. For the three and nine months ended September 30, 2007, the Company had 685,000 stock options outstanding. Outstanding options for the aforementioned periods were not included in the dilutive calculation because the effect on earnings (loss) per share is antidilutive.

Earnings (loss) per share (in thousands, except per share):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
Net income (loss)	\$ 764	\$ (173)	\$ 1,705	\$ (829)
Weighted average common shares outstanding	8,392	8,392	8,392	8,392
Dilutive effect of outstanding options	-	-	-	-
Adjusted for dilutive computation	8,392	8,392	8,392	8,392
Basic income (loss) per share	\$.09	\$(.02)	\$.20	\$(.10)
Diluted income (loss) per share	\$.09	\$(.02)	\$.20	\$(.10)

6. At September 30, 2008, the Company had seven stock-based employee compensation plans of which there were outstanding awards exercisable into 433,000 shares of common stock. No stock-based employee compensation cost is reflected in the statement of operations, as there was no vesting of outstanding stock option awards in 2007 or 2008. The Company is required pursuant to SFAS 123(R) "Share-Based Payments" to account for its options and other stock based awards at fair value. Compensation expense is recognized over the service period of the award.
7. Segment Information--The Company is a financial services company that provides real-time financial market data, fundamental research, charting and analytical services to institutional and individual investors through dedicated telecommunication lines and the Internet. The Company also disseminates news and third-party database information from more than 100 sources worldwide. The Company owns Track Data Securities Corp. ("TDSC"), a registered securities broker-dealer and member of the Financial Industry Regulatory Authority ("FINRA"). The Company provides a proprietary, fully integrated Internet-based online trading and market data system, proTrack, for the professional institutional traders, and myTrack and myTrack Edge, for the individual trader. The Company also operates Track ECN, an electronic communications network that enables traders to display and match limit orders for stocks. The Company's operations are classified in three business segments: (1) market data services and trading, including ECN services, to the institutional professional investment community, (2) Internet-based online trading and market data services to the non-professional individual investor community, and (3) arbitrage trading. See Note 3.

The accounting policies of the segments are the same as those described in Note A, Summary of Significant Accounting Policies in the Company's financial statements for the year ended December 31, 2007 included in Form 10-K. Segment data includes charges allocating corporate overhead to each segment. The Company has not disclosed asset information by segment, as the information is not produced internally. One market data customer of the Non-Professional Segment accounted for 10% of that segment's revenues during the three and nine month periods ended September 30, 2008, respectively. Substantially all long-lived assets are located in the U.S. The excess of the purchase price of acquired businesses over the fair value of net assets ("goodwill") on the dates of acquisition amounts to \$1,900,000, net of accumulated amortization of \$2,494,000 as of September 30, 2008 and December 31, 2007. Goodwill is an asset of the non-professional market segment. The Company's business is predominantly in the U.S. Revenues and net income (loss) from international operations are not material.



Edgar Filing: TRACK DATA CORP - Form 10-Q

Information concerning operations in its business segments is as follows (in thousands):

	Three Months		Nine Months	
	Ended September 30, 2008	2007	Ended September 30, 2008	2007
<b>Revenues</b>				
Professional Market	\$ 3,728	\$ 5,198	\$ 11,295	\$ 16,610
Non-Professional Market	4,414	3,312	12,378	9,234
<b>Total Revenues</b>	<b>\$ 8,142</b>	<b>\$ 8,510</b>	<b>\$ 23,673</b>	<b>\$ 25,844</b>
<b>Arbitrage Trading – gain on sale of marketable securities</b>				
	\$ 524	\$ 634	\$ 1,247	\$ 1,271
<b>Income (loss) before unallocated amounts and income taxes:</b>				
Professional Market	\$ 85	\$ (1,062)	\$ (440)	\$ (2,916)
Non-Professional Market	891	552	2,621	1,138
Arbitrage Trading (including interest)	467	387	1,111	905
<b>Unallocated amounts:</b>				
Depreciation and amortization	(201)	(185)	(601)	(554)
Gain on sale of Innodata common stock	-	-	65	-
Interest income, net	32	18	86	45
<b>Income (loss) before income taxes</b>	<b>\$ 1,274</b>	<b>\$ (290)</b>	<b>\$ 2,842</b>	<b>\$ (1,382)</b>

8. Transactions with Clearing Broker and Customers--The Company conducts business through a clearing broker which settles all trades for the Company, on a fully disclosed basis, on behalf of its customers. The Company earns commissions as an introducing broker for the transactions of its customers. In the normal course of business, the Company's customer activities involve the execution of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the obligation at a loss.

The Company's customer securities activities are transacted on either a cash or margin basis. In margin transactions, the clearing broker extends credit to the Company's customers, subject to various regulatory margin requirements, collateralized by cash and securities in the customers' accounts. However, the Company is required to either obtain additional collateral or to sell the customer's position if such collateral is not forthcoming. The Company is responsible for any losses on such margin loans, and has agreed to indemnify its clearing broker for losses that the clearing broker may sustain from the customer accounts introduced by the Company. At September 30, 2008, the Company had \$12 million in margin credit extended to its customers. The Company believes it is unlikely it will have to make material payments under the indemnification agreement and has not provided any related liability in the condensed consolidated financial statements. There were no indemnifications paid by the Company under this agreement.

The Company and its clearing broker seek to control the risks associated with customer activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company and its clearing broker monitor required margin levels daily and, pursuant to such guidelines, require the customer to deposit additional collateral or to reduce positions when necessary.

9. Net Capital Requirements-- The Securities and Exchange Commission (“SEC”), FINRA, and various other regulatory agencies have stringent rules requiring the maintenance of specific levels of net capital by securities brokers, including the SEC’s uniform net capital rule, which governs TDSC. Net capital is defined as assets minus liabilities, plus other allowable credits and qualifying subordinated borrowings less mandatory deductions that result from excluding assets that are not readily convertible into cash and from valuing other assets, such as a firm’s positions in securities, conservatively. Among these deductions are adjustments in the market value of securities to reflect the possibility of a market decline prior to disposition.

As of September 30, 2008, TDSC was required to maintain minimum net capital, in accordance with SEC rules, of approximately \$1 million and had total net capital of \$5,721,000, or approximately \$4,721,000 in excess of minimum net capital requirements.

If TDSC fails to maintain the required net capital it may be subject to suspension or revocation of registration by the SEC and suspension or expulsion by FINRA and other regulatory bodies, which ultimately could require TDSC’s liquidation. In addition, a change in the net capital rules, the imposition of new rules, a specific operating loss, or any unusually large charge against net capital could limit those operations of TDSC that require the intensive use of capital and could limit its ability to expand its business.

The operations of TDSC are subject to reviews by regulators within its industry, which include the SEC and FINRA. In the past, certain reviews have resulted in the Company incurring fines and required the Company to change certain of its internal controls and operating procedures. The Company incurred a \$60,000 fine from FINRA in the second quarter of 2008. Management does not expect any ongoing reviews to have a material affect on the Company’s financial position or statement of operations.

10. Comprehensive income (loss) is as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
Net income (loss)	\$ 764	\$ (173)	\$ 1,705	\$ (829)
Unrealized (loss) gain on marketable securities-net of taxes	(31)	(25)	(407)	349
Reclassification adjustment for loss on marketable securities				
- net of taxes	-	-	(34)	-
Foreign currency translation adjustment	-	(2)	-	(3)
Comprehensive income (loss)	\$ 733	\$ (200)	\$ 1,264	\$ (483)

11. The Company leases its executive office facilities in Brooklyn from a limited partnership owned by the Company’s Principal Stockholder and members of his family. A lease effective October 1, 2007 provides for the Company to pay \$657,000 per annum plus real estate taxes through September 30, 2009. The Company paid the partnership rent of \$492,000 and \$473,000 for the nine months ended September 30, 2008 and 2007, respectively.
12. The Company is subject to legal proceedings and claims which arise in the ordinary course of its business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the Company’s financial position or results of operations.

On June 14, 2005, the SEC filed a civil complaint against Barry Hertz, the Company's Chairman and CEO at that time, in the U.S. District Court for the Eastern District of New York in Brooklyn alleging violations of various provisions of the federal securities laws in connection with certain transactions in the Company's stock owned by others. In March 2007, Mr. Hertz reached a settlement with the SEC regarding these charges. Mr. Hertz consented, without admitting or denying the allegations in the SEC's complaint, to a permanent injunction from violations of Section 10(b) and 10b-5 of the Exchange Act and Section 17(a) of the Securities Act of 1933, a two-year bar from serving as an officer or director of a publicly traded company, a two-year bar from association with a broker or dealer, and also agreed to pay approximately \$136,000 in disgorgement, interest and civil penalties. On March 16, 2007, Mr. Hertz resigned as Chairman and CEO of the Company. In May, 2007, the Board of Directors agreed to reimburse Mr. Hertz under the indemnification provisions of Delaware law, \$75,000 for the disgorgement and interest portion of the amounts paid to the SEC by him. The Company from time to time is subject to informal inquiries and document requests from the SEC to review compliance with Mr. Hertz's two-year association bar imposed from serving as an officer or director of a publicly traded company and from association with a broker or dealer. On October 24, 2007, the Company was notified by the SEC that they would be conducting such an inquiry and requested certain documents. The Company provided all requested documents.

In July, 2007, a subscriber of the Track ECN services filed an arbitration claim with FINRA alleging that the Company's website confused the subscriber with respect to its fee schedule for ECN transactions, and that, as a result, a customer of the subscriber was billed a greater amount for ECN transactions than was expected. The subscriber sought a return of its fees paid and for loss of its customer for a total claim of \$500,000. In May 2008, the Company settled this matter for a payment of \$10,000.

13. In May 2006, the Company purchased a non-dilutable 15% interest in SFB Market Systems, Inc. ("SFB") for \$150,000 cash. SFB is a privately held company that provides an online centralized securities symbol management system and related equity and option information for updating and loading master files. The Company currently has a representative on SFB's four member Board of Directors. The Company accounts for its investment in SFB under the cost method, and is included in other assets in the balance sheet as of September 30, 2008 and December 31, 2007.
14. In April 2006, the Company's Principal Stockholder formed a private limited partnership of which he is the general partner for the purpose of operating a hedge fund for trading in certain options strategies. The Company has no financial interest in or commitments related to, the hedge fund. The hedge fund opened a trading account with the Company's broker-dealer. The Company charged commissions to the hedge fund of \$72,000 and \$92,000 for the nine months and \$34,000 and \$41,000 for the three months ended September 30, 2008 and 2007, respectively.
15. The Company had an employee savings program under which employees made deposits and received interest at the prime rate until the program was terminated and the balances distributed to the participants in February, 2008. As of December 31, 2007, the Company's CEO/CFO had deposits in the program of \$583,000 and received interest of \$8,000 during the three months ended March 31, 2008. Amounts due to employees under the program aggregated \$770,000, which was included in other liabilities at December 31, 2007.
16. In May, 2008, the Company made a non-interest bearing loan of \$100,000, included in other assets, to a qualified charitable organization, which the Company's Principal Stockholder is a member of its Board of Directors. The loan is repayable in 25 consecutive equal monthly installments of \$4,000 which repayments commenced in June, 2008. The balance at September 30, 2008 was \$84,000.

17. The Company accounts for uncertainties in income tax positions in accordance with the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48, "Accounting for Uncertainty in Income Taxes (as amended) - an interpretation of FASB Statement No. 109" ("FIN 48") which prescribes a recognition threshold and measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 states that a tax benefit from an uncertain tax position may be recognized only if it is "more likely than not" that the position is sustainable, based on its technical merits. The tax benefit of a qualifying position is the largest amount of tax benefit that is greater than 50% likely of being realized upon settlement with a taxing authority having full knowledge of all relevant information. Under FIN 48, the liability for unrecognized tax benefits is classified as noncurrent unless the liability is expected to be settled in cash within 12 months of the reporting date.

No liability for unrecognized tax benefits was required to be reported at December 31, 2007 or September 30, 2008. The Company has identified its federal tax return and its state and city tax returns in New York as "major" tax jurisdictions, as defined. The Company is also subject to filings in multiple other state and city jurisdictions. Based on the Company's evaluation, it has concluded that there are no significant uncertain tax positions requiring recognition in the Company's financial statements. The Company's evaluation was performed for tax years ended 2003 through 2007, the only periods subject to examination. The Company believes that its income tax positions and deductions will be sustained on audit and does not anticipate any adjustments that will result in a material change to its financial position. The Company's New York City tax returns for 2003 through 2005 are presently under audit. The outcome cannot be reasonably estimated at this time.

The Company's policy for recording interest and penalties associated with audits is to record such items as a component of income before income taxes. Penalties are recorded in other expense and interest paid or received is recorded in interest expense or interest income, respectively, in the statement of operations. For the year ended December 31, 2007 and the nine months ended September 30, 2008, penalties and interest related to the settlements of audits was insignificant.

18. The preparation of condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect reported amounts and related disclosures. Actual results could differ materially from estimates and assumptions made. In determining its quarterly provision for income taxes, the Company uses an estimated annual effective tax rate, which is based on expected annual income. Certain significant or unusual items are separately recognized in the quarter in which they occur and can be a source of variability in the effective tax rates from quarter to quarter.
19. In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements – An Amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary (previously referred to as minority interests). SFAS 160 also requires that a retained noncontrolling interest upon the deconsolidation of a subsidiary be initially measured at its fair value. Upon adoption of SFAS 160, the Company would be required to report any noncontrolling interests as a separate component of stockholders' equity. The Company would also be required to present any net income allocable to noncontrolling interests and net income attributable to the stockholders of the Company separately in its consolidated statements of income. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. SFAS 160 requires retroactive adoption of the presentation and disclosure requirements for existing minority interests. All other requirements of SFAS 160 shall be applied prospectively. SFAS 160 would have an impact on the presentation and disclosure of the noncontrolling interests of any non wholly-owned businesses acquired in the future.

In December 2007, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 141R, "Business Combinations" ("SFAS 141R"), which replaces SFAS No. 141, "Business Combinations." SFAS 141R establishes principles and requirements for determining how an enterprise recognizes and measures the fair value of certain assets and liabilities acquired in a business combination, including noncontrolling interests, contingent consideration, and certain acquired contingencies. SFAS 141R also requires acquisition-related transaction expenses and restructuring costs be expensed as incurred rather than capitalized as a component of the business combination. SFAS 141R will be applicable prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. SFAS 141R would have an impact on accounting for any businesses acquired after the effective date of this pronouncement.

In December 2007, the SEC staff issued Staff Accounting Bulletin 110 ("SAB 110"), "Share-Based Payment," which amends SAB 107, "Share-Based Payment," to permit public companies, under certain circumstances, to use the simplified method in SAB 107 for employee option grants after December 31, 2007. Use of the simplified method after December 2007 is permitted only for companies whose historical data about their employees' exercise behavior does not provide a reasonable basis for estimating the expected term of the options. The adoption of this pronouncement is not expected to have a material effect on the Company's consolidated financial position, results of operations or cash flows.

On March 19, 2008, the FASB issued FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities - an Amendment of FASB Statement 133. Statement 161 enhances required disclosures regarding derivatives and hedging activities, including enhanced disclosures regarding how: (a) an entity uses derivative instruments; (b) derivative instruments and related hedged items are accounted for under FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities; and (c) derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. Specifically, Statement 161 requires: disclosure of the objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation; disclosure of the fair values of derivative instruments and their gains and losses in a tabular format; information about credit-risk-related contingent features; and cross-reference from the derivative footnote to other footnotes in which derivative-related information is disclosed. Statement 161 is effective for fiscal years and interim periods beginning after November 15, 2008.

In June 2008, the FASB issued (FSP) Emerging Issues Task Force (EITF) No. 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities." Under the FSP, unvested share-based payment awards that contain rights to receive nonforfeitable dividends (whether paid or unpaid) are participating securities, and should be included in the two-class method of computing EPS. The FSP is effective for fiscal years beginning after December 15, 2008, and interim periods within those years. The FSP would have an impact on accounting if any share-based payment awards with the above characteristics were granted after the effective date of this pronouncement.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles." The statement is intended to improve financial reporting by identifying a consistent hierarchy for selecting accounting principles to be used in preparing financial statements that are prepared in conformance with generally accepted accounting principles. Unlike Statement on Auditing Standards (SAS) No. 69, "The Meaning of Present in Conformity With GAAP," SFAS No. 162 is directed to the entity rather than the auditor. The statement is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board (PCAOB) amendments to AU Section 411, "The Meaning of Present Fairly in Conformity with GAAP," and is not expected to have any impact on the Company's consolidated results of operations, financial condition or liquidity.

In April 2008, the FASB issued (FSP) SFAS No. 142-3, which amends the factors that must be considered in developing renewal or extension assumptions used to determine the useful life over which to amortize the cost of a recognized intangible asset under SFAS No. 142, "Goodwill and Other Intangible Assets." The FSP requires an entity to consider its own assumptions about renewal or extension of the term of the arrangement, consistent with its expected use of the asset, and is an attempt to improve consistency between the useful life of a recognized intangible asset under FAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141, "Business Combinations." The FSP is effective for fiscal years beginning after December 15, 2008, and the guidance for determining the useful life of a recognized intangible asset must be applied prospectively to intangible assets acquired after the effective date. Management is in the process of evaluating the impact of this FSP on its consolidated financial statements.

Disclosures in this Form 10-Q contain certain forward-looking statements, including, without limitation, statements concerning the Company's operations, economic performance and financial condition. These forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words "believe," "expect," "anticipate" and other similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. These forward-looking statements are based largely on the Company's current expectations and are subject to a number of risks and uncertainties, including, without limitation, changes in external market factors, changes in the Company's business or growth strategy or an inability to execute its strategy due to changes in its industry or the economy generally, the emergence of new or growing competitors, various other competitive factors and other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission. Actual results could differ materially from the results referred to in the forward-looking statements. In light of these risks and uncertainties, there can be no assurance that the results referred to in the forward-looking statements contained in this Form 10-Q will in fact occur. The Company makes no commitment to revise or update any forward looking statements in order to reflect events or circumstances after the date any such statement is made.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Business

Track Data Corporation (the "Company") is a financial services company that provides real-time financial market data, fundamental research, charting and analytical services to institutional and individual investors through dedicated telecommunication lines and the Internet. The Company also disseminates news and third-party database information from more than 100 sources worldwide. The Company owns TDSC, a registered securities broker-dealer and member of FINRA. The Company provides a proprietary, fully integrated Internet-based online trading and market data system, proTrack, for the professional institutional traders, and myTrack and myTrack Edge, for the individual trader. The Company also operates Track ECN, an electronic communications network that enables traders to display and match limit orders for stocks. The Company's operations are classified in three business segments: (1) Professional Market -- Market data services and trading, including ECN services, to the institutional professional investment community, (2) Non-Professional Market -- Internet-based online trading and market data services to the non-professional individual investor community, and (3) Arbitrage trading.

### Relevant Factors

The Company's Professional Market segment revenues experienced significant declines since 2001 from a combination of staffing reductions in the securities industry, the use by customers of internally developed services, or lower priced services offered by the Company or other vendors. This trend has continued into 2008. Until October, 2006, Track ECN displayed orders submitted by its subscribers on Nasdaq's trading platform. Broker-dealers could access this liquidity through Nasdaq. Nasdaq was authorized to operate as an exchange and Track ECN was no longer able to operate its business on Nasdaq's platform. Track ECN currently displays its orders on the National Stock Exchange. This change has resulted in significantly lower revenues. In addition, revenues were reduced in the second quarter of 2007 by a new regulation that limited ECN charges for trading of stocks under \$1.00. The Company commenced self-clearing of its ECN business at the end of the third quarter of 2005 in an effort to decrease costs associated with ECN revenues. Although TDSC has approval for "clearing" of its Track ECN business, it is a limited approval for it to submit two sided trade data respecting trades which were executed by broker-dealers on the Track ECN. TDSC submits this data to the National Securities Clearing Corporation so that the actual trading counterparties can compare, clear and settle their trades and, except in the case of a rare error, TDSC "drops out" of the clearing process. This effort to "self-clear" was a step to reduce costs of having a third party handle this function.





The Non-Professional Market segment revenues have been inconsistent month to month, but have been growing in 2008. The Company is attempting to grow revenues in this segment, principally through marketing alliances and limited advertising to attract new customers, and by offering additional services to existing customers. The Company presently offers trading of U.S. based stocks, options and e-mini futures.

The trading and market data services for both segments require the Company to maintain a market data ticker plant on a 24/7 basis, as well as all back office trading functions. The Company's focus is to increase revenues in both segments, as the underlying costs of maintaining the operations and back office will not increase commensurate with any revenue increase, allowing greater operating margins on incremental revenues.

The Company engages in arbitrage trading activity. The Company's trading strategy consists principally of establishing hedged positions consisting of stocks and options. The Company is subject to market risk in attempting to establish a hedged position, as the market prices could change, precluding a profitable hedge. In these instances, any positions that were established for this hedge would be immediately sold, usually resulting in small losses. If the hedged positions are successfully established at the prices sought, the positions generally stay until the next option expiration date, resulting in small gains, regardless of market value changes in these securities. While virtually all positions are liquidated at option expiration date, certain stock positions remain. The liquidation of these positions generally results in small profits or losses. From time to time, losses may result from certain dividends that may have to be delivered on positions held, as well as from certain corporate restructurings and mergers that may not have been taken into account when the positions were originally established.

The Company also engages in options trading with a higher risk profile. The Company's trading strategy consists of selling short deep out-of-the-money calls and puts. These naked option positions (where there is no underlying security position held) are not hedged. The investment strategy is to take advantage of options that have a very low probability of becoming "in-the-money." The Company seeks to earn the low premiums that these options are selling for, and expects that all or most of the options will end up expiring worthless. To minimize risk, the Company limits its exposure to any one underlying stock and constantly monitors the option against the real time underlying stock price, and immediately seeks to cover its option position by buying/selling the underlying stock to protect against a larger loss. From time to time, significant losses may result from option positions whose underlying stock price realized a sudden large increase or decrease. During October, 2008, the Company incurred a loss of approximately \$600,000 in connection with this trading strategy.

In connection with the arbitrage trading activity, the Company incurs margin loans. The Company is exposed to interest rate change market risk with respect to these margin loans. The level of trading in the arbitrage trading account is partially dependent on the margin value of Track Data common stock pledged by its Principal Stockholder, and Innodata common stock, which is used as collateral. The market value of such securities is dependent on future market conditions for these companies over which the Company has little or no control.

## Results of Operations

## Three Months Ended September 30, 2008 and 2007

Revenues for the three months ended September 30, 2008 and 2007 were \$8,142,000 and \$8,510,000, respectively, a decrease of 4%. The Company's Professional Market segment had revenues for the three months ended September 30, 2008 and 2007 of \$3,728,000 and \$5,198,000, respectively, a decrease of 28% for this segment, principally due to the Company's Track ECN, which revenues decreased approximately \$1.1 million. The Company's Non-Professional Market segment had revenues of \$4,414,000 and \$3,312,000, respectively, for the three months ended September 30, 2008 and 2007, an increase of 33% for this segment, principally due to increased broker-dealer commissions of approximately \$800,000. ECN revenues were down significantly since the second half of 2007. The Company cannot at this time determine when, or if, ECN revenues will return to previously higher levels. Further, commencing in March 2007 the SEC Regulation NMS required a change to lower pricing for stocks under \$1.00 per share, and, in November 2007, the NSX reduced its payment rate on these securities, further reducing revenues in 2008 compared to 2007.

Direct operating costs were \$5,074,000 for the three months ended September 30, 2008 and \$6,470,000 for the similar period in 2007, a decrease of 22%. Direct operating costs as a percentage of revenues were 62% in 2008 and 76% in 2007. Without giving effect to unallocated depreciation, amortization expense and costs directly allocated to the Arbitrage segment, the Company's Professional Market segment had \$2,272,000 and \$4,371,000 of direct costs for the three months ended September 30, 2008 and 2007, respectively, a decrease of 48%. Direct operating costs as a percentage of revenues for the Professional segment were 61% in 2008 and 84% in 2007. The dollar decrease in direct costs is due principally to the decrease in ECN rebates due to reduced ECN revenues. The Company's Non-Professional Market segment had \$2,550,000 and \$1,882,000 in direct costs for the three months ended September 30, 2008 and 2007, respectively, an increase of 35%. The dollar increase in direct costs is due principally to the increased broker-dealer commissions in 2008. Direct operating costs as a percentage of revenues for the Non-Professional segment were 58% in 2008 and 57% in 2007. Certain direct operating costs are allocated to each segment based on revenues. Direct operating costs include direct payroll, direct telecommunication costs, computer supplies, depreciation, equipment lease expense and the amortization of software development costs, costs of clearing, back office payroll and other direct broker-dealer expenses and ECN customer commissions and clearing.

Selling and administrative expenses were \$2,096,000 and \$2,583,000 in the 2008 and 2007 periods, respectively, a decrease of 19%. Selling and administrative expenses as a percentage of revenues were 26% in 2008 and 30% in 2007. Without giving effect to unallocated depreciation, amortization expense and costs directly allocated to the Arbitrage segment, selling and administrative expenses for the Professional Market segment were \$1,232,000 and \$1,774,000 in the 2008 and 2007 periods, respectively, a decrease of 31%. The reduction in expenses was due principally to cost cutting measures instituted in the fourth quarter of 2007, including closing certain offices and across the board salary reductions. For the Professional Market segment selling and administrative expenses as a percentage of revenues were 33% in 2008 and 34% in 2007. Selling and administrative expenses for the Non-Professional segment were \$849,000 and \$786,000 in the 2008 and 2007 periods, respectively, an increase of 8%. For the Non-Professional segment selling and administrative expense as a percentage of revenue was 19% in 2008 and 24% in 2007. Certain selling and administrative expenses are allocated to each segment based on revenues.

The Professional Market segment realized income of \$85,000 in 2008 compared to a loss of \$1,062,000 in 2007 before unallocated amounts and income taxes. The Non-Professional Market segment realized income of \$891,000 in 2008 and \$552,000 in 2007 before unallocated amounts and income taxes. The Arbitrage segment realized income of \$467,000 in 2008 compared to \$387,000 in 2007 before unallocated amounts and income taxes.

## Edgar Filing: TRACK DATA CORP - Form 10-Q

Net interest income in 2008 was \$42,000 compared to net interest expense of \$173,000 in 2007. The increase in interest income in 2008 is due principally to decreased levels of net margin debt in connection with the Company's arbitrage trading program.

As a result of the above-mentioned factors, the Company realized income before income taxes of \$1,274,000 in the 2008 period compared to a loss before income taxes of \$290,000 in the 2007 period.

The Company realized net income of \$764,000 in 2008 compared to a net loss of \$173,000 in 2007.

### Nine Months Ended September 30, 2008 and 2007

Revenues for the nine months ended September 30, 2008 and 2007 were \$23,673,000 and \$25,844,000, respectively, a decrease of 8%. The Company's Professional Market segment had revenues for the nine months ended September 30, 2008 and 2007 of \$11,295,000 and \$16,610,000, respectively, a decrease of 32% for this segment. The Company's Non-Professional Market segment had revenues of \$12,378,000 and \$9,234,000, respectively, for the nine months ended September 30, 2008 and 2007, an increase of 34% for this segment, principally due to increased broker-dealer commissions. The decrease in revenues was attributable to the Company's Track ECN, revenues of which decreased approximately \$3.8 million. ECN revenues were down significantly since the second half of 2007. The Company cannot at this time determine when, or if, ECN revenues will return to previously higher levels. Further, commencing in March 2007 the SEC Regulation NMS required a change to lower pricing for stocks under \$1.00 per share, and, in November 2007, the NSX reduced its payment rate on these securities, further reducing revenues in 2008 compared to 2007. Market data revenues decreased approximately \$500,000 in 2008 compared to 2007. Since 2001, the Company has experienced a decline in revenues from its market data services to the Professional Market segment due principally to staffing reductions in the securities industry, the use by customers of internally developed services, or lower priced services that are offered by the Company or other vendors. This trend has continued in 2008. The declines in ECN and market data revenues were partially offset by an increase of \$2.1 million in broker-dealer commissions, principally from the Non-Professional Market Segment.

Direct operating costs were \$14,886,000 for the nine months ended September 30, 2008 and \$19,603,000 for the similar period in 2007, a decrease of 24%. Direct operating costs as a percentage of revenues were 63% in 2008 and 76% in 2007. Without giving effect to unallocated depreciation, amortization expense and costs directly allocated to the Arbitrage segment, the Company's Professional Market segment had \$7,367,000 and \$13,636,000 of direct costs for the nine months ended September 30, 2008 and 2007, respectively, a decrease of 46%. Direct operating costs as a percentage of revenues for the Professional segment were 65% in 2008 and 82% in 2007. The dollar decrease in direct costs is due principally to the decrease in ECN rebates due to reduced ECN revenues. The Company's Non-Professional Market segment had \$6,802,000 and \$5,337,000 in direct costs for the nine months ended September 30, 2008 and 2007, respectively, an increase of 27%. The dollar increase in direct costs is due principally to the increased broker-dealer commissions in 2008. Direct operating costs as a percentage of revenues for the Non-Professional segment were 55% in 2008 and 58% in 2007. Certain direct operating costs are allocated to each segment based on revenues.

## Edgar Filing: TRACK DATA CORP - Form 10-Q

Selling and administrative expenses were \$6,653,000 and \$8,065,000 in the 2008 and 2007 periods, respectively, a decrease of 18%. Selling and administrative expenses as a percentage of revenues were 28% in 2008 and 31% in 2007. Without giving effect to unallocated depreciation, amortization expense and costs directly allocated to the Arbitrage segment, selling and administrative expenses for the Professional Market segment were \$4,000,000 and \$5,511,000 in the 2008 and 2007 periods, respectively, a decrease of 27%. The reduction in expenses was due principally to cost cutting measures instituted in the fourth quarter of 2007, including closing certain offices and across the board salary reductions. For the Professional Market segment selling and administrative expenses as a percentage of revenues were 35% in 2008 and 33% in 2007. Selling and administrative expenses for the Non-Professional segment were \$2,607,000 and \$2,485,000 in the 2008 and 2007 periods, respectively, an increase of 5%. For the Non-Professional segment selling and administrative expense as a percentage of revenue was 21% in 2008 and 27% in 2007. Certain selling and administrative expenses are allocated to each segment based on revenues.

The Professional Market segment realized a loss of \$440,000 in 2008 compared to a loss of \$2,916,000 in 2007 before unallocated amounts and income taxes. The Non-Professional Market segment realized income of \$2,621,000 in 2008 and \$1,138,000 in 2007 before unallocated amounts and income taxes. The Arbitrage segment realized income of \$1,111,000 in 2008 compared to \$905,000 in 2007 before unallocated amounts and income taxes.

In 2008, the Company recognized a gain of \$65,000 from the sale of available-for-sale securities of Innodata.

Net interest income in 2008 was \$112,000 compared to net interest expense of \$175,000 in 2007. The decrease in interest expense in 2008 is due principally to decreased levels of net margin debt in connection with the Company's arbitrage trading program.

As a result of the above-mentioned factors, the Company realized income before income taxes of \$2,842,000 in the 2008 period compared to a loss before income taxes of \$1,382,000 in the 2007 period.

The Company realized net income of \$1,705,000 in 2008 compared to a net loss of \$829,000 in 2007.

### Liquidity and Capital Resources

During the nine months ended September 30, 2008, cash provided by operating activities was \$2,626,000 compared to cash used in operating activities of \$138,000 in 2007. The increase in 2008 was principally due to increased earnings of \$2,534,000 and a net improvement of \$230,000 in the changes in operating assets and liabilities. Cash flows used in investing activities was \$209,000 in 2008 compared to \$654,000 in 2007. The reduction in cash flows used in investing activities was principally due to reduced purchases of fixed assets. Cash used in financing activities was \$782,000 in 2008 compared to \$577,000 in 2007. The change in 2008 was principally due to the repayment of employee savings upon the termination of an employee savings program.

The Company has a line of credit with a bank up to a maximum of \$3 million. The line is collateralized by the assets of the Company. Interest is charged at 1.75% above the bank's prime rate and is due on demand. The line expires in August, 2009, subject to automatic renewal. The Company may borrow up to 80% of eligible market data service receivables as defined, and is required to maintain a compensating balance of 10% of the outstanding loans. At September 30, 2008, the Company had no borrowings under the line. Borrowings available on the line of credit at September 30, 2008 were \$761,000 based on these formulas.

The Company has significant positions in stocks and options and receives significant proceeds from the sale of trading securities sold but not yet purchased under the arbitrage trading strategy described in Note 3 in the accompanying Notes to Condensed Consolidated Financial Statements. The Company expects that its September 30, 2008 positions will be closed during the fourth quarter of 2008 and that other positions with the same strategy will be established. The level of trading activity is partially dependent on the value of the shares of Track Data pledged by its Principal Stockholder, and Innodata common stock that is held as collateral.



In November, 2005, the Board authorized the purchase of up to 1 million shares from time to time in market purchases or in negotiated transactions. Since that authorization, the Company purchased approximately 6,000 shares of its common stock for \$20,000. No major capital expenditures are anticipated beyond the normal replacement of equipment and additional equipment to meet customer requirements. The Company believes that borrowings available under the Company's line of credit, its present cash position, including cash available in its Arbitrage trading, and any cash that may be generated from operations are sufficient for the Company's cash requirements for the next 12 months.

The Company's broker-dealer subsidiary, TDSC, is subject to a minimum net capital requirement of \$1 million by FINRA. TDSC operations are subject to reviews by regulators within its industry, which include the SEC and FINRA. In the past, certain reviews have resulted in the Company incurring fines and required the Company to change certain of its internal control and operating procedures. The Company incurred a fine of \$60,000 from FINRA in the second quarter of 2008. Ongoing and future reviews may result in the Company incurring additional fines and changes in its internal control and operating procedures. Management does not expect any ongoing reviews to have a material affect on the Company's financial position or statement of operations.

The Company's New York City tax returns for 2003 through 2005 are presently under audit. The outcome cannot be reasonably estimated at this time.

From time to time the Company is subject to legal proceedings and claims that arise in the ordinary course of its business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the Company's financial position.

#### Off Balance Sheet Risk

In connection with the Company's broker-dealer operations, certain customer securities activities are transacted on a margin basis. The Company's clearing broker extends credit to the Company's customers, subject to various regulatory margin requirements, collateralized by cash and securities in the customers' accounts. In the event of a decline in the market value of the securities in a margin account, the Company is required to either obtain additional collateral from the customer or to sell the customer's position if such collateral is not forthcoming. The Company is responsible for any losses on such margin loans, and has agreed to indemnify its clearing broker for losses that the clearing broker may sustain from the customer accounts introduced by the Company. The Company and its clearing broker seek to control the risks associated with customer activities by monitoring required margin levels daily and, pursuant to such guidelines, requiring the customer to deposit additional collateral or to reduce positions when necessary. At September 30, 2008, the Company had \$12 million in margin credit extended to its customers. The Company's margin loans in connection with Arbitrage trading were immaterial at September 30, 2008. The Company believes it is unlikely it will have to make material payments under the indemnification agreement and has not recorded any related liability in the Consolidated Financial Statements.

During the third quarter of 2007, the security of the Company's computer system was compromised. As a result, certain information may have been illegally accessed, including certain customer personal information. The Company has made certain changes in its security systems to reduce the likelihood of future intrusions. The Company does not anticipate any costs in connection with the security breach will have a material affect on the Company's financial position.

### Contractual Obligations and Commitments

In connection with the Company's broker-dealer operations, certain customer securities activities are transacted on a margin basis. The Company is responsible for any losses on such margin loans, and has agreed to indemnify its clearing broker for losses that the clearing broker may sustain from the customer accounts introduced by the Company.

### Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and potentially result in materially different results when different assumptions are utilized. We believe that our principal critical accounting policies are described below. For a detailed discussion on the application of these and other accounting policies, see Note A of Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

### Revenue Recognition

The Company recognizes revenue from market data and ECN services as services are performed. Billings in advance of services provided are recorded as unearned revenues. All other revenues collected in advance of services are deferred until services are rendered. The Company earns commissions as an introducing broker and for licensing its trading system for the transactions of its customers. Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

For ECN services, transactions fees are earned on a per trade basis, based on shares transacted, and are recognized as transactions occur. For each transaction executed, there is an associated liquidity payment or routing charge paid. Pursuant to Emerging Issues Task Force ("EITF") Issue No. 99-19, "Reporting Revenue Gross as a Principal versus Net as an Agent" ("EITF 99-19"), the Company records such expenses as liquidity payments or routing charges in the consolidated statements of operations.

### Marketable Securities

Arbitrage marketable securities transactions are recorded on trade date. Gains and losses are recognized based on closed transactions and the difference between market value and cost at balance sheet date.

The Company classifies its investment in Innodata as available for sale securities. The Company carries the investment at fair value, based on quoted market prices, and unrealized gains and losses, net of taxes, are included in accumulated other comprehensive income, which is reflected as a separate component of stockholders' equity. Realized gains and losses are recognized in the consolidated statement of operations when realized. The Company reviews these holdings on a regular basis to evaluate whether or not each security has experienced an other-than-temporary decline in fair value. If the Company believes that an other-than-temporary decline exists in the marketable securities, the equity investments are written down to market value and an investment loss is recorded in the consolidated statement of operations.

### Long-lived Assets

In assessing the recoverability of the Company's goodwill and other intangibles, the Company must make assumptions regarding estimated undiscounted expected future cash flows to be generated by the assets to determine the fair value of the respective assets. If these estimated cash flows and related assumptions change in the future, the Company may be required to record an impairment charge in the consolidated statement of operations.

### New Pronouncements

See Note 19 of the accompanying Condensed Consolidated Financial Statements.

### Inflation and Seasonality

To date, inflation has not had a significant impact on the Company's operations. The Company's revenues are not affected by seasonality.



### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required.

### ITEM 4T. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

We maintain a set of disclosure controls and procedures, as defined in Section 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that are designed to ensure that information required to be disclosed by us in the reports filed by us under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

An evaluation has been carried out under the supervision and with the participation of our management, including our Chief Executive Officer/Chief Financial Officer, of the effectiveness of the design and the operation of our "disclosure controls and procedures" (as such term is defined in Rules 13a-15(e) under the Securities Exchange Act of 1934) as of September 30, 2008 ("Evaluation Date"). Based on such evaluation, our Chief Executive Officer/Chief Financial Officer concluded that, as of the Evaluation Date, the disclosure controls and procedures are effective.

Notwithstanding the foregoing, there can be no assurance that the Company's disclosure controls and procedures will detect or uncover all failures of persons within the Company to disclose material information otherwise required to be set forth in the Company's periodic reports. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable, not absolute, assurance of achieving their control objectives.

#### Changes in Internal Control over Financial Reporting

An Evaluation was performed under the supervision of the Company's management, including the Chief Executive Officer/Chief Financial Officer, as requested under Exchange Act Rule 13a-15(d) and 15-d-15(d), of whether any change in the Company's internal control over financial reporting occurred during the fiscal quarter ended September 30, 2008. Based on that evaluation, the Company's management, including the Chief Executive Officer/Chief Financial Officer, concluded that no change in the Company's internal controls over financial reporting occurred during the fiscal quarter ended September 30, 2008 that has materially affected or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART OTHER INFORMATION  
II.

Item 1. Legal Proceedings. Not Applicable

Item 1a. Risk Factors. There were no material changes from Risk Factors disclosed in the Company's Form 10-K for the year ended December 31, 2007.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Period Purchased	Number of Shares of Common Stock Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans	Maximum Number of Shares That May Yet be Purchased Under the Plans
July, 2008				
August, 2008				
September, 2008				
Total	None		None	993,501

On November 1, 2005, the Board of Directors approved a buy back of up to 1,000,000 shares of the Company's Common Stock in market or privately negotiated transactions from time to time.

Item 3. Defaults upon Senior Securities. Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders. Not Applicable

Item 5. Other Information. Not Applicable

Item 6. Exhibits

- 31 Certification of Martin Kaye pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TRACK DATA CORPORATION

Date: 11/13/08

/s/ Martin Kaye  
Martin Kaye  
Chief Executive Officer  
Principal Financial Officer

CERTIFICATION

I, Martin Kaye, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Track Data Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date:11/13/08

/s/ Martin Kaye  
Martin Kaye, CEO and CFO  
(principal executive and financial officer)

---

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Track Data Corporation on Form 10-Q for the nine months ended September 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Martin Kaye, Chief Executive Officer and Chief Financial Officer of the Company, certify, to the best of my knowledge, pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934;  
and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Martin Kaye  
Martin Kaye  
Chief Executive Officer and Chief Financial  
Officer  
November 13, 2008