



Edgar Filing: HEALTHWATCH INC - Form 10QSB

CONSOLIDATED BALANCE SHEET  
MARCH 31, 2001  
(UNAUDITED)

PART I.  
FINANCIAL INFORMATION  
ITEM 1. FINANCIAL STATEMENTS

| ASSETS  |              |
|---|--------------|
| Current assets:   |              |
| Cash  | \$ 51,798    |
| Accounts receivable, net of allowance of \$17,951   | 57,305       |
| Marketable securities   | 823,370      |
| Inventory   | 30,209       |
| Other current assets  | 399,462      |
|   | -----        |
| Total current assets  | 1,362,144    |
|   | -----        |
| Investment in Halis, Inc.   | 1,570,047    |
| Due from Halis, Inc.  | 555,249      |
| Property and equipment, net of accumulated depreciation of \$317,911                          | 128,748      |
| Intangible assets, net of accumulated amortization of \$537,122                               | 944,127      |
| Other assets  | 43,767       |
|   | -----        |
| Total other assets  | 3,241,938    |
|   | -----        |
| Total assets  | \$ 4,604,082 |
|   | =====        |
| LIABILITIES AND SHAREHOLDERS' EQUITY  |              |
| Current liabilities:  |              |
| Accounts payable and accrued expenses   | \$ 601,311   |
| Debentures payable  | 25,000       |
|   | -----        |
| Total liabilities (all current)   | 626,311      |
|   | -----        |
| Shareholders' equity:   |              |
| Cumulative preferred stock; 1,000,000 shares authorized; par value \$.05 per share:           |              |
| Series A, 5,000 shares issued and outstanding   | 250          |
| Series P, 66,886 shares issued and outstanding  | 3,344        |
| Series C, 4,000 shares issued and outstanding   | 200          |
| Series D, 74,130 shares issued and outstanding  | 3,707        |
| Common stock, \$.05 par value; 10,000,000 shares authorized, 2,142,751 issued and outstanding | 107,137      |
| Additional paid-in capital  | 37,071,790   |
| Accumulated deficit   | (33,220,072) |
| Accumulated other comprehensive income, net unrealized investment gains                       | 11,415       |
|   | -----        |
| Total shareholders' equity  | 3,977,771    |
|   | -----        |
| Total liabilities and shareholders' equity  | \$ 4,604,082 |
|   | =====        |

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(The accompanying notes are an integral part of these statements)

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HEALTHWATCH, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000  
(UNAUDITED)

|  | Three Months Ended March |                |
|--|--------------------------|----------------|
|  | 2001                     |                |
| Sales  | \$ 86,850                | \$             |
| Cost of sales  | 11,795                   |                |
|  | -----                    |                |
| Gross profit   | 75,055                   |                |
|  | -----                    |                |
| Operating costs and expenses   |                          |                |
| Selling, general and administrative  | 913,983                  |                |
| Depreciation and amortization  | 77,811                   |                |
| Research and development   | 52,881                   |                |
|  | -----                    |                |
| Total operating costs and expenses   | 1,044,675                |                |
|  | -----                    |                |
| Operating loss   | (969,620)                |                |
|  | -----                    |                |
| Other income (expense)   |                          |                |
| Loss from investment in Halis, Inc.  | (75,654)                 |                |
| Realized loss on sale of marketable securities   | (4,446)                  |                |
| Interest income  | 11,909                   |                |
| Interest expense   | (9,120)                  |                |
|  | -----                    |                |
| Total other income (expense)   | (77,311)                 |                |
|  | -----                    |                |
| Net loss   | \$ (1,046,931)           | \$ (1,046,931) |
|  | =====                    |                |
| Basic and diluted net loss per common share:   |                          |                |
| Net loss   | \$ (1,046,931)           | \$ (1,046,931) |
| Less preferred stock dividends (undeclared)  | 223,521                  |                |
| Less amortization of beneficial conversion option on Series D and Series P preferred stock | 1,429,839                |                |
|  | -----                    |                |
| Net loss available to common shareholders  | \$ (2,700,291)           | \$ (2,700,291) |
|  | =====                    |                |
| Net loss per common share, basic and diluted:  |                          |                |
| Net loss   | \$ (1.26)                | \$ (1.26)      |
|  | =====                    |                |

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Weighted average number of common  
shares outstanding

2,142,751

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(The accompanying notes are an integral part of these statements)

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HEALTHWATCH, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE NINE MONTHS ENDED MARCH 31, 2001 AND 2000  
(UNAUDITED)

|   | Nine Months Ended March 31 |                |
|---|----------------------------|----------------|
|   | 2001                       | 2000           |
| Sales   | \$ 270,472                 | \$ 1,000,000   |
| Cost of sales   | 49,683                     | 1,000,000      |
| Gross profit  | 220,789                    | 1,000,000      |
| Operating costs and expenses  |                            |                |
| Selling, general and administrative   | 2,787,662                  | 1,000,000      |
| Depreciation and amortization   | 205,722                    | 1,000,000      |
| Research and development  | 150,915                    | 1,000,000      |
| Total operating costs and expenses  | 3,144,299                  | 1,000,000      |
| Operating loss  | (2,923,510)                | (1,000,000)    |
| Other income (expense)  |                            |                |
| Loss from investment in Halis, Inc.   | (203,364)                  | 1,000,000      |
| Realized loss on sale of marketable securities  | (8,306)                    | 1,000,000      |
| Interest income   | 107,858                    | 1,000,000      |
| Interest expense  | (19,135)                   | 1,000,000      |
| Total other income (expense)  | (122,947)                  | 1,000,000      |
| Loss before income taxes and extraordinary item                                       | (3,046,457)                | (2,000,000)    |
| Income tax benefit  | --                         | 1,000,000      |
| Loss before extraordinary item  | (3,046,457)                | (2,000,000)    |
| Extraordinary item - gain on extinguishment of<br>debt, net of income tax of \$66,000 | --                         | 1,000,000      |
| Net loss  | \$ (3,046,457)             | \$ (2,000,000) |

Basic and diluted net loss per common share:

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|  |                |       |
|--|----------------|-------|
| Loss before extraordinary item   | \$ (3,046,457) | \$ (2 |
| Less preferred stock dividends (undeclared)  | 670,563        |       |
| Less amortization of beneficial conversion option on Series D and Series P preferred stock | 4,421,529      |       |
|  |                |       |
| Loss available to common shareholders  | (8,138,549)    | (2    |
| Extraordinary item   | --             |       |
|  |                |       |
| Net loss available to common shareholders  | \$ (8,138,549) | \$ (2 |
|  |                |       |
| Net loss per common share, basic and diluted:  |                |       |
| Loss before extraordinary item   | \$ (3.80)      |       |
| Extraordinary item   | --             |       |
|  |                |       |
| Net loss   | \$ (3.80)      |       |
|  |                |       |
| Weighted average number of common shares outstanding                                       |                |       |
|  | 2,142,751      | 1     |
|  |                |       |

(The accompanying notes are an integral part of these statements)

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HEALTHWATCH, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE NINE MONTHS ENDED MARCH 31, 2001 AND 2000  
(UNAUDITED)

|  |                |
|--|----------------|
|  | 2001           |
|  |                |
| CASH FLOWS FROM OPERATING ACTIVITIES:  |                |
| Net loss   | \$ (3,046,457) |
| Adjustments to reconcile net loss to net cash used in operating activities:        |                |
| Depreciation and amortization  | 205,722        |
| Loss from Investment in Halis, Inc.  | 203,364        |
| Provision for bad debts  | --             |
| Common stock issued for services   | --             |
| Interest expense from issuance of warrants in connection with short-term financing | --             |
| Loss on sale of marketable securities  | 8,306          |
| Gain on extinguishment of debt   | --             |
| Decrease (increase) in assets:   |                |
| Accounts receivable  | (22,766)       |
| Inventory  | 5,268          |
| Other current assets   | (133,169)      |
| Other assets   | (5,207)        |
| Increase (decrease) in liabilities:  |                |

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|  |             |
|--|-------------|
| Accounts payable and accrued expenses                                | 94,268      |
| Deferred revenue   | (8,490)     |
|  | -----       |
| Net cash used in operating activities                                | (2,699,161) |
|  | -----       |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                |             |
| Purchase of property and equipment                                   | (128,039)   |
| Proceeds from sale of marketable securities                          | 3,228,639   |
| Purchase of intangible assets, capitalized Merad<br>Technology costs | (248,732)   |
| Net increase in due from Halis, Inc.                                 | (117,173)   |
|  | -----       |
| Net cash provided by (used in) investing activities                  | 2,734,695   |
|  | -----       |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                |             |
| Repayment of line of credit  | --          |
| Net proceeds from issuance of common stock                           | --          |
| Net proceeds from issuance of preferred stock                        | --          |
| Net proceeds from exercise of warrants                               | --          |
|  | -----       |
| Net cash provided by financing activities                            | --          |
|  | -----       |
| Net increase in cash   | 35,534      |
| Cash - beginning of period   | 16,264      |
|  | -----       |
| Cash - end of period   | \$ 51,798   |
|  | =====       |

(The accompanying notes are legal of these statements0

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HEALTHWATCH, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2001  
(UNAUDITED)

PRINCIPLES OF PRESENTATION

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the Company's financial position as of March 31, 2001, and its results of operations and cash flows for the nine months then ended have been included. However, operating results for the interim periods noted are not necessarily indicative of the results that may be expected for the year ending June 30, 2001. This report should be read in conjunction with the Company's financial statements and notes thereto contained in the Company's annual report on Form 10-KSB/A for the year ended June 30, 2000.

MANAGEMENT'S OPERATING PLANS

HealthWatch has been in business for over a decade, but its information

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technology business is still relatively new. Prior to fiscal year 1998, HealthWatch was primarily in the business of manufacturing and selling medical devices and related supplies. In 1997, management decided to phase out the medical device business and focus its energies on developing an information technology business. The Company still provides maintenance support to a number of customers who purchased medical devices in the past.

On October 1, 1998, as part of its transformation to an information technology business, the Company acquired Paul Harrison Enterprises, Inc. ("PHE"). PHE owned the Merad Technology, a sophisticated virtual software application utility that utilizes an advanced multi-media object and relational database. This technology creates knowledge objects that can be used and reused in a virtually unlimited number of combinations to provide efficient applications that can be accessed and processed in both an Internet and Intranet environment (the "Merad Technology"). The acquisition of PHE, which was a significant shareholder of Halis, Inc. ("Halis"), also increased the Company's ownership of the common stock of Halis, a healthcare IT company, to approximately 19% of Halis' outstanding shares of common stock. On January 29, 1999, the Company acquired an additional 1,824,645 shares of Halis' common stock by converting \$157,741 owed by Halis to the Company pursuant to a debenture, bringing its ownership interest in Halis to approximately 22% and allowed it to account for its investment in Halis under the equity method of accounting.

Halis, based in Atlanta, Georgia, supplies information technology and services focused on the healthcare industry. Utilizing advanced healthcare models and information technology, Halis has developed the HES System, which incorporates the Merad Technology, a single system which integrates all of the major functions needed by clinics, hospitals, healthcare practices, payors, long-term care facilities, laboratories, pharmacies and home healthcare facilities.

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As part of the Company's business plan, management is in the process of identifying strategic business partners and acquisition candidates in the systems integration and support area that will enhance the Company's ability to develop its information management business. The first such candidate is Halis. On June 29, 2000, the Company and Halis executed a definitive merger agreement pursuant to which Halis will merge with and into a wholly owned subsidiary of the Company. Management anticipates that the merger will close in the fourth quarter of fiscal 2001. The merger with Halis is especially attractive to the Company because of the HES System and the long term operating relationship and common management between the two companies (Paul W. Harrison is President, Chief Executive Officer and Chairman of the Board of both companies). HealthWatch and Halis have operated under a Business Collaboration Agreement (the "Collaboration Agreement") since October 1997. The Collaboration Agreement provides, among other things, for revenue sharing from sales of each company's products based on a 60/40 split (i.e., the selling company would receive 60% of the sales price received and the company that owns the technology would receive 40% of the sales price received). Furthermore, HealthWatch is obligated to pay Halis a collaboration fee of \$50,000 per month, which is applied as a credit against any revenue sharing amount that is due to Halis. Halis is obligated to provide support to HealthWatch for the Halis software products, provide reasonable product enhancement as part of product release updates and cooperate with HealthWatch in regard to product enhancement requests. HealthWatch may terminate the \$50,000 monthly collaboration fee payable to Halis on or after October 1, 2001, under certain terms and conditions. The Collaboration Agreement terminates on September 20, 2005 and provides for automatic one-year extensions unless terminated with a ninety-day notice by either party. HealthWatch and Halis also share office space in Atlanta, Georgia and administrative support under a cost sharing arrangement.

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The Halis merger agreement provides for the issuance of shares of HealthWatch common stock to Halis shareholders in exchange for all outstanding stock of Halis. The holder of each share of Halis common stock will be entitled to receive .050 shares of HealthWatch's common stock (i.e., an exchange ratio of one share of HealthWatch common stock for twenty shares of Halis common stock). Under the terms of the merger agreement, the Company will issue approximately 2,300,000 shares of its common stock to Halis stockholders, excluding HealthWatch. Completion of the merger is conditioned upon certain events such as approval by both companies' shareholders, obtaining any required governmental and regulatory approvals, and the absence of any material adverse changes in Halis' business or operations.

### NET LOSS PER SHARE

Basic loss per share is calculated as net loss available to common shareholders divided by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur from common shares issuable through stock options, stock warrants and convertible debt and stock. As the Company's stock options, stock warrants and convertible debt and stock are antidilutive for all periods presented, dilutive loss per share is the same as basic loss per share.

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### DEBENTURES PAYABLE

As of March 31, 2001, the Company had outstanding debentures with principal totaling \$25,000. The debentures accrue interest at an annual rate of 10%, payable quarterly. The debentures matured on March 1, 1998, and are currently in default as to the payment of principal and past due interest. The debentures, including unpaid accrued interest, could be converted, at the option of the holder, into shares of the Company's common stock. As of March 31, 2001, \$14,293 in accrued but unpaid interest was outstanding on the debentures. The Company is attempting to reach an agreement with the remaining debenture holder in an effort to resolve the amounts outstanding or otherwise bring the debentures out of their default status.

### INVESTMENT IN HALIS COMMON STOCK

As of March 31, 2001, the Company held 15,763,655 shares of the common stock of Halis, representing approximately 25.8% of the total outstanding shares. The Company holds the Halis shares for long-term investment purposes rather than for trading purposes. Thus, as required by generally accepted accounting principles, the Company accounts for its investment in Halis under the equity method of accounting, thereby reflecting its portion of Halis' earnings or losses in the Company's statement of operations with a corollary adjustment to its investment account. The Company's share of Halis' net loss for the three and nine months ended March 31, 2001 was \$29,521 and \$64,965, respectively.

At March 31, 2001, the carrying value of the Company's investment in Halis exceeded the aggregate value, based on the quoted market price, by \$1,078,221. In management's opinion, the decline is temporary in nature, and therefore, no adjustment was made to reduce the carrying value of the Halis investment. Additionally, the carrying value of the Halis investment under the equity method exceeded the equity in the underlying assets of Halis at the date of conversion to the equity method by \$1,845,329. This excess is being amortized on the straight-line method over 10 years, or \$184,533 per year.

### RESTATEMENTS

The March 31, 2000 financial statements have been restated to reflect an



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adjustment for interest expense of \$419,551 from the issuance of warrants in connection with short-term financing. The effect of the adjustment increased additional paid-in capital and increased accumulated deficit by \$419,551 at March 31, 2000.

The March 31, 2000 financial statements have been restated to reflect the beneficial conversion feature related to the Series P and Series D preferred stock. The effect of the adjustment increased additional paid-in capital and increased accumulated deficit by \$406,810 at March 31, 2000. The effect of the adjustments increased the loss available to common shareholders by \$406,811 for the nine months ended March 31, 2000 and increased the loss per common share by \$.30 for the nine months ended March 31, 2000.

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The March 31, 2000 financial statements have been restated to reflect the effect of a change in the amortization life of the Company's intangible asset identified as the Merad Technology from ten years to five years. The effect of the adjustment decreased intangible assets by \$258,644 at March 31, 2000, increased the loss before extraordinary item and the loss available to common shareholders by \$75,761 for the nine months ended March 31, 2000 and increased the loss per common share before extraordinary item and the net loss per common share by \$.06 for the nine months ended March 31, 2000.

### FORWARD-LOOKING STATEMENTS

This Form 10-QSB contains certain forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities and Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. These statements include the plans and objectives of the Company for future operations. The forward-looking statements included herein are based on current expectations that involve numerous risks and uncertainties. The Company's plans and objectives are based on the assumption that the Company's entry into the healthcare industry will be successful, that competitive conditions within the healthcare industry will not change materially or adversely, and that there will be no material adverse change in the Company's operations or business. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions, as well as future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond the control of the Company. Although the Company believes that the assumptions underlying the forward-looking statements included herein are reasonable, the inclusion of such information should not be regarded as a representation by the Company, or any other person, that the objectives and plans of the Company will be achieved.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

During fiscal 2001, the Company continues efforts to develop and market, as a reseller, Halis' Healthcare Enterprise System which incorporates the Merad Technology. The Company expects to continue to expand its collaborative efforts with Halis and to expand its efforts to market the Halis Healthcare Enterprise System. As such, on June 29, 2000, the board of directors of HealthWatch and Halis executed an agreement and plan of merger whereby Halis would become a wholly owned subsidiary of HealthWatch. Management of both companies believe that the combined company's breadth of technology, products, management and operational experience and financial resources should enable it to respond more quickly and effectively to technological change, intensifying competition, increasing consolidation and evolving market demands. Moreover, management of

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HealthWatch and Halis believe that the combined company could achieve operating synergies through cross marketing of each company's products and services, as well as possible cost savings related to more efficient administrative and support functions of the combined companies.

The Company has incurred significant operating losses during the past several years and at March 31, 2001 had an accumulated deficit of \$33,220,072.

Total assets at March 31, 2001 were \$4,604,082, a decrease of \$2,835,864 from June 30, 2000. This decrease is primarily the result of (a) a decrease in marketable securities of \$3,112,130 to fund current operating expenses and to payoff certain accrued liabilities and (b) a decrease in investment in Halis, Inc. of \$203,364, offset by (i) an increase in cash of \$35,534, (ii) an increase of \$133,169 in other current assets, (iii) an increase in advances to Halis of \$117,173, (iv) a net increase in property and equipment of \$113,694 and (v) an increase in intangible and other assets of \$57,355.

Current liabilities increased by \$85,777 from \$540,534 at June 30, 2000 to \$626,311 at March 31, 2001. This increase is the result of an increase in accrued expenses of \$94,267, offset by a decrease in deferred revenue of \$8,490.

Shareholders' equity decreased \$2,921,641 from \$6,899,412 at June 30, 2000 to \$3,977,771 at March 31, 2001. This decrease is attributable to a net loss for the nine months of \$3,046,457 with an offsetting decrease in unrealized loss on investment of \$124,815.

### RESULTS OF OPERATIONS

(Nine months ended March 31, 2001 compared to nine months ended March 31, 2000)

Revenue. Total revenue was \$270,472 for the nine months ended March 31, 2001 as compared to \$479,916 for the nine months ended March 31, 2000, a decrease of \$209,444 or 43.6%. This decrease was primarily the result of the Company's continued shift from a product driven supply company to a software information technology company. During the nine months ended March 31, 2001, product sales were minimal and most of the revenues generated were the result of sales of supplies, service and repair work related to the medical device business. The Company recognized income of \$22,700 from Halis for the nine months ended March 31, 2001, compared

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to \$21,665 for the same period in 2000 under its business collaboration agreement with Halis for sales of the HES System. Such amounts are included in sales.

Gross profit. Gross profit was \$220,789, or 81.6% of sales, for the nine months ended March 31, 2001, as compared to \$333,175, or 69.4% of sales, for the same period in 2000. The increase in gross profit percentage is due primarily to previous write-downs of slow moving inventory to lower of cost or market and a general shift from product sales to service and supplies.

Expenses. Selling, general and administrative expenses increased by \$1,554,341 or 126.0% to \$2,787,662 for the nine months ended March 31, 2001, as compared to \$1,233,321 for the same period in 2000. The increase is due primarily to increased cost associated with implementing the Company's business plan of \$786,807, SEC and Nasdaq compliance reporting of \$418,486, and fees of \$389,375 paid to Halis, Inc. under the Business Collaboration Agreement.

Depreciation and amortization decreased by \$125,923, or 37.9%, to \$205,722 for the nine months ended March 31, 2001, as compared to \$331,645 for the same

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period in 2000. This decrease is the result of reduced amortization expense during the period due to a write down of intangible assets in the fiscal year ended June 30, 2000.

Research and development costs increased by \$57,034, or 60.8%, to \$150,915 for the nine months ended March 31, 2001, as compared to \$93,881 for the same period in 2000. This increase is the result of the Company's increasing focus on software information technology.

Losses from investment in Halis decreased by \$254,856, or 55.6%, to \$203,364 for the nine months ended March 31, 2001, as compared to \$458,220 for the same period in 2000. The losses represent the Company's pro-rata share of Halis' net loss, plus charges for amortization of the excess carrying value of the Halis investment over the equity in the underlying net assets of Halis during the nine months ended March 31, 2001 and 2000.

Interest income was \$107,858 for the nine months ended March 31, 2001. This represents interest on the marketable securities.

Interest expense decreased by \$424,871, or 95.7%, to \$19,135 for the nine months ended March 31, 2001, as compared to \$444,006 for the same period ended in 2000. This decrease is primarily due to interest related to the issuance of warrants in connection with short-term financing in the third quarter of 2000.

The Company has discontinued the sale of its medical products (i.e., the MVL and Pacer products) and will continue to focus on its information technology business. However, it will continue to offer supplies and technical support to its customer base relating to its medical products still in service.

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(Three months ended March 31, 2001 compared to three months ended March 31, 2000)

Revenue. Total revenue was \$86,850 for the three months ended March 31, 2001, as compared to \$157,451 for the same period in 2000, a decrease of \$70,601 or 44.8%. This decrease was primarily the result of the Company's continued shift from a product driven supply company to a software information technology company. During the three months ended March 31, 2001, revenues generated were primarily the result of sales of supplies, service and repair work related to its medical products still in service. The Company recognized income of \$19,760 from Halis for the three months ended March 31, 2001, compared to \$12,213 for the same period in 2000 under its business collaboration agreement with Halis for sales of the HES System. Such amounts are included in product sales.

Gross profit. Gross profit was \$75,055, or 86.4% of sales, for the three months ended March 31, 2001, as compared to \$131,172, or 83.3% of sales, for the same period in 2000. The increase in gross profit percentage is due primarily to previous write-downs of slow moving inventory to lower of cost or market and a general shift from product sales to service and supplies.

Expenses. Selling, general and administrative expenses increased by \$473,954, or 107.7%, to \$913,983 for the three months ended March 31, 2001, as compared to \$440,029 for the same period in 2000. The increase is due primarily to increased cost associated with implementing the Company's business plan of \$312,477, SEC and Nasdaq compliance reporting of \$16,489, and fees of \$200,000 paid under the Business Collaboration Agreement.

Depreciation and amortization decreased by \$32,974, or 29.8%, to \$77,811 for the three months ended March 31, 2001, as compared to \$110,785 for the same period in 2000. This decrease is the result of reduced amortization expense during the

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quarter due to a write down of intangible assets in the fiscal year ended June 30, 2000.

Research and development costs increased by \$25,804, or 95.3%, to \$52,881 for the three months ended March 31, 2001, as compared to \$27,077 for the same period in 2000. This increase is the result of the Company's increasing focus on software information technology.

Losses from investment in Halis decreased by \$151,763, or 66.7%, to \$75,654 for the three months ended March 31, 2001, as compared to \$227,417 for the same period in 2000. The losses represent the Company's pro-rata share of Halis' net loss plus charges for amortization of the excess carrying value of the Halis investment over the equity in the underlying net assets of Halis during the three months ended March 31, 2001 and 2000.

Interest income was \$11,909 for the three months ended March 31, 2001. This represents interest on the marketable securities.

Interest expense decreased by \$417,281, or 97.9%, to \$9,120 for the three months ended March 31, 2001 as compared to \$426,401 for the same period ended in 2000. This decrease is primarily due to interest from the issuance of warrants in connection with short-term financing in the third quarter of 2000.

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### LIQUIDITY AND CAPITAL RESOURCES

At March 31, 2001, the Company had \$51,798 of cash and \$823,370 of investments in marketable securities. During the nine months ended March 31, 2001, operating activities used \$2,699,161 of cash compared to \$722,630 for the same period in 2000. The increase in cash used in operations for the nine months ended March 31, 2001 is primarily the result of increased costs associated with implementing the Company's business plan.

Investing activities provided \$2,734,695 of cash during the nine months ended March 31, 2001. The increase is primarily attributable to the sale of marketable securities of \$3,228,639, offset by an increase in investment in and advances to Halis of \$117,173, the purchase of property and equipment of \$128,039 and the capitalization of Merad technology development costs of \$248,732.

Due to the Company's history of operating losses, it has been required to raise additional equity capital to fund its operations. The capital raised during the fiscal year ended June 30, 2000 was sufficient to allow the Company to fund current operating expenses and to payoff certain prior period accrued liabilities without raising any additional funds through financing activities during the nine months ended March 31, 2001. However, in the future the Company may be required to raise additional equity or debt capital to continue the implementation of its business plan.

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### PART II. OTHER INFORMATION

#### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

There were no securities issued during the nine months ended March 31, 2001.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

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On March 1, 1998, \$580,000 principal amount of the Company's 10% secured convertible debentures ("Debentures") were due and payable. The Company was unable to pay the Debentures in accordance with their terms and the Company obtained no further extension of the maturity date from the holders. During fiscal 1999, \$100,000 in principal of the Debentures was paid to the holders thereof. In January and February 2000, the Debenture holders converted \$455,000 of their Debentures and related accrued interest of \$139,357 into 316,990 shares of common stock of the Company. As of March 31, 2001, only \$25,000 of the Debentures remain outstanding.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of the Company's shareholders during the quarter ended March 31, 2001.

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### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) EXHIBITS. The following exhibits are filed with or incorporated by reference into this report:
- 2.1 Agreement and Plan of Merger by and among Halis, Inc., HealthWatch Merger Sub, Inc. and HealthWatch, Inc. dated as of June 29, 2000 (1).
  - 2.2 Amendment to the Agreement and Plan of Merger dated as of September 29, 2000 (1).
  - 2.3 Letter of Intent between HealthWatch, Inc. and Halis, Inc. dated March 8, 2000 (1).
  - 2.4 Amendment to the Financing Option between HealthWatch, Inc. and Halis, Inc. dated July 28, 2000 (1).
  - 2.5 Second Amendment to the Agreement and Plan of Merger, dated as of January 31, 2001 (1).
  - 2.6 Third Amendment to the Agreement and Plan of Merger, dated as of February 16, 2001 (1).
  - 2.7 Fourth Amendment to the Agreement and Plan of Merger, dated as of March 28, 2001 (1).
  - 2.8 Fifth Amendment to the Agreement and Plan of Merger, dated as of April 16, 2001 (1).
  - 3.1 Articles of Incorporation of HealthWatch, Inc., dated June 10, 1983 (1).
  - 3.2 Certificate of Amendment of Articles of Incorporation of HealthWatch, Inc., dated October 20, 1987(1)
  - 3.3 Articles of Amendment of Articles of Incorporation of HealthWatch, Inc., dated December 5, 1989 (1).
  - 3.4 Articles of Amendment of Articles of Incorporation of HealthWatch, Inc., dated December 8, 1999 (1).
  - 3.5 Bylaws of HealthWatch, Inc. (1).
  - 3.13 Certification of Designation, Preferences, Rights and Limitations of the 6% Series A Convertible Preferred Stock of HealthWatch, Inc. dated June 9, 1998 (1).
  - 3.14 Amended and Restated Certification of Designation, Preferences, Rights and Limitations of the Series P Preferred Stock of HealthWatch, Inc. dated March 22, 2000 (1).
  - 3.15 Certification of Designation, Preferences, Rights and Limitations of the Series C 8% Convertible Preferred Stock of HealthWatch, Inc. dated March 20, 2000 (1).
  - 3.16 Certification of Designation, Preferences, Rights and Limitations of the Series D 8% Convertible Preferred Stock of HealthWatch, Inc. dated March 20, 2000 (1).
  - 4.1 Specimen form of the Company's Common Stock certificate (2)

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- 4.8 Subscription and Purchase Agreement dated as of the 14th day of August 1992 between the Company and the Purchasers of the Company's 10% convertible senior debentures due 1997 (including as an appendix thereto the form of the debenture certificate) (3)
- 10.1 Business Collaboration Agreement dated as of October 10, 1997 between HealthWatch, Inc. and Halis, Inc. (1)
- 10.6 Form of Warrant Certificate of HealthWatch, Inc. (1)
- 10.8 Amended and Restated Agency Agreement between Commonwealth Associates, L.P. and HealthWatch, Inc. dated February 7, 2000 (1).
- 10.9 HealthWatch, Inc. 2000 Stock Option Plan, adopted as of May 8, 2000, approved by HealthWatch stockholders July 14 2000 (1).
- 10.10 Form of Stock Option Agreement (1).
- 10.11 Amendment to the Business Collaboration Agreement dated September 20, 2000 between Halis, Inc. and HealthWatch, Inc. (1)
- 10.12 Finders Agreement between HealthWatch, Inc. and Commonwealth Associates, L.P., dated March 21, 2000 (1)
- 21.1 Subsidiaries of HealthWatch, Inc. (1).

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- (b) REPORTS ON FORM 8-K. The following reports on Form 8-K were filed during the quarter ended December 31, 2000.

None.

- 
- (1) Incorporated herein by reference to the Company's Registration Statement on Form S-4, as amended, originally filed on October 24, 2000 ( File No. 333-48546).
  - (2) Incorporated herein by reference to Registration Statement on Form S-18 (File No. 2-85688D).
  - (3) Incorporated herein by reference to Registration Statement on Form SB-2 (File No. 33-73462).

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### SIGNATURES

In accordance with the Exchange Act, the registrant caused this report to be signed by the undersigned, thereunto duly authorized.

HEALTHWATCH, INC.

Date: May 15, 2001

/s/ Paul W. Harrison

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Paul W. Harrison  
Chairman, President and  
Chief Executive Officer

Date: May 15, 2001

/s/ Thomas C. Ridenour

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Chief Financial Officer and  
Principal Accounting Officer

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### EXHIBIT INDEX

| Number | Description |
|--------|-------------|
|--------|-------------|

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