

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

INTEGRATED DATA CORP
Form 10-Q
February 13, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

for the quarterly period ended December 31, 2003

Commission File Number 0-31729

INTEGRATED DATA CORP.

(Exact name of registrant as specified in its charter)

Delaware

23-2498715

(State or other jurisdiction
of incorporation or organization)

(IRS Employer Identification No.)

625 W. Ridge Pike, Suite C-106, Conshohocken, PA 19428

(Address of principal executive offices)

Telephone: (610) 825-6224

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to
such filing requirements for the past 90 days. [X]Yes []No

Indicate by check mark whether the registrant is an accelerated filer (as
defined in Rule 12b-2 of the Exchange Act). []Yes [X]No

Indicate by check mark whether the registrant has filed all documents and
reports required to be filed by Sections 12, 13 or 15(d) of the Securities
Exchange Act of 1934 subsequent to the distribution of securities under a
plan confirmed by a court. [X]Yes []No

As of February 13, 2004 there were 7,685,677 shares outstanding of the
Registrant's \$.001 par value common stock.

INTEGRATED DATA CORP.
INDEX TO FORM 10-Q

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

PAGE

PART I. FINANCIAL INFORMATION.....1

Item 1. Financial Statements.....1

Consolidated Balance Sheets at December 31, 2003 (unaudited)
and June 30, 2003 (audited).....1

Consolidated Statements of Operations for the three months
and six months ended December 31, 2003 and 2002 (unaudited).....2

Consolidated Statement of Stockholders' Equity (Deficit)
for the six months ended December 31, 2003 (unaudited).....3

Consolidated Statements of Cash Flows for the six months
ended December 31, 2003 and 2002 (unaudited).....4

Notes to Consolidated Financial Statements (unaudited).....6

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations.....21

Item 3. Quantitative and Qualitative Disclosures About
Market Risk.....25

Item 4. Controls and Procedures.....25

PART II. OTHER INFORMATION.....27

Item 1. Legal Proceedings.....27

Item 2. Changes in Securities and Use of Proceeds.....27

Item 3. Defaults Upon Senior Securities.....27

Item 4. Submission of Matters to a Vote of Security Holders.....27

Item 5. Other Information.....27

Item 6. Exhibits and Reports on Form 8-K.....27

SIGNATURES.....28

Section 302 Certification.....29

Section 906 Certification.....31

-i-

PART I. - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

INTEGRATED DATA CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars and Shares in Thousands)

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

	December 31, 2003	June 30, 2003
	----- (Unaudited)	----- (Audited)
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,002	\$ 2,143
Accounts receivable, net allowance of \$50 & \$55	3,976	2,038
Inventory	1,678	1,225
Prepaid expenses and other current assets	716	487
	-----	-----
Total Current Assets	8,372	5,893
PROPERTY AND EQUIPMENT, NET	1,942	1,730
INTANGIBLE ASSETS, NET		
Amortizable	3,984	4,330
Goodwill	1,464	1,464
INVESTMENT IN UNCONSOLIDATED SUSIDIARIES	8	8
OTHER ASSETS	54	54
	-----	-----
TOTAL ASSETS	\$ 15,824	\$ 13,479
	=====	=====
CURRENT LIABILITIES		
Accounts payable and accrued liabilities	\$ 8,531	\$ 6,141
Short-term borrowings from related parties	578	318
Deferred revenue	51	146
	-----	-----
Total Current Liabilities	9,160	6,605
MINORITY INTEREST	1,011	811
STOCKHOLDERS' EQUITY		
COMMON STOCK		
\$0.001 par value; 300,000 shares authorized;		
Issued and outstanding, 7,686 shares at December		
31,2003 and 7,686 shares at June 30, 2003	8	8
WARRANTS OUTSTANDING, NET	846	1,613
ADDITIONAL PAID-IN-CAPITAL	284,494	283,727
ACCUMULATED DEFICIT	(279,776)	(279,308)
ACCUMULATED OTHER COMPREHENSIVE INCOME	81	23
	-----	-----
TOTAL STOCKHOLDERS' EQUITY	5,653	6,063
	-----	-----
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 15,824	\$ 13,479
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

-1-

INTEGRATED DATA CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

(Dollars and Shares in Thousands, Except Per Share Amounts)

	Three Months Ended December 31,		Six Months Ended December 31,	
	----- 2003	----- 2002	----- 2003	----- 2002
REVENUE	\$ 4,734	\$ 25	\$ 8,870	\$ 25
COST OF REVENUE	2,862	6	5,321	6

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

GROSS PROFIT	1,872	19	3,549	19
OPERATING EXPENSES				
Marketing expenses	413	-	824	-
Research and development expenses	371	-	746	-
Depreciation and amortization	380	122	736	187
General and administrative	910	219	1,676	325
Income from unconsolidated subsidiary	-	(8)	-	(8)
LOSS FROM OPERATIONS	(202)	(314)	(433)	(485)
OTHER INCOME (EXPENSE)				
Other income	76	-	85	-
Interest expense	-	-	-	(1)
Minority interest	(81)	-	(139)	-
Gain on foreign exchange	(3)	-	19	-
	(8)	-	(35)	(1)
NET LOSS BEFORE EXTRAORDINARY GAIN	(210)	(314)	(468)	(486)
EXTRAORDINARY GAIN ON DISCHARGE OF INDEBTEDNESS	-	3,635	-	3,975
NET INCOME (LOSS)	\$ (210)	\$ 3,321	\$ (468)	\$ 3,489
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING				
	7,686	1,452	7,686	918
BASIC AND DILUTED INCOME (LOSS) PER COMMON SHARE				
Net loss before extraordinary	\$ (0.03)	\$ (0.22)	\$ (0.06)	\$ (0.54)
Extraordinary gain on discharge of indebtedness	-	2.50	-	4.33
Net income (loss)	\$ (0.03)	\$ 2.28	\$ (0.06)	3.79

The accompanying notes are an integral part of these consolidated financial statements.

-2-

INTEGRATED DATA CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (DEFICIT)
SIX MONTHS ENDED DECEMBER 31, 2003
(Dollars and Shares in Thousands)

	COMMON STOCK		COMMON STOCK	ADD'L	ACCUMULATED
	NUMBER OF SHARES	AMOUNT	WARRANTS OUTSTANDING, NET	PAID-IN CAPITAL	DEFICIT
	-----	-----	-----	-----	-----
BALANCES, JUNE 30, 2003	7,686	\$ 8	\$ 1,613	\$ 283,727	\$ (279,308)

Six months ended December

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

31, 2003 (unaudited):					
Exercise of stock options	-	-	-	-	-
Common stock warrants expired	-	-	(767)	767	-
Net income (loss)	-	-	-	-	(468)
Foreign currency translation adjustment	-	-	-	-	-
	-----	-----	-----	-----	-----
BALANCES, DECEMBER 31, 2003 (unaudited)	7,686	\$ 8	\$ 846	\$ 284,494	\$ (279,776)
	=====	=====	=====	=====	=====

-CONTINUED-

	COMPREHENSIVE INCOME	ACCUMULATED OTHER COMPREHENSIVE INCOME
	-----	-----
BALANCES, JUNE 30, 2003	\$ -	\$ 23
Six months ended December 31, 2003 (unaudited):		
Exercise of stock options	-	-
Common stock warrants expired	-	-
Net income (loss)	(468)	-
Foreign currency translation adjustment	58	58
	-----	-----
BALANCES, DECEMBER 31, 2003 (unaudited)	\$ (410)	\$ 81
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

-3-

INTEGRATED DATA CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(Dollars in Thousands)

	Six Months Ended December 31,	
	-----	-----
	2003	2002
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$ (468)	\$ 3,489
Adjustments to reconcile net loss to net cash flows used in operating activities:		
Extraordinary gain on discharge of indebtedness	-	(3,975)
Depreciation and amortization	736	187
Minority interest	139	-
Income from unconsolidated subsidiary	-	(8)
Change in current assets and liabilities which increase (decrease) cash:		
Accounts receivable	(1,938)	(20)

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

Inventory	(453)	-
Prepaid expenses & other current assets	(229)	(5)
Accounts payable & accrued liabilities	2,390	(224)
Deferred revenue	(95)	-
	-----	-----
Net cash provided by (used in) operating activities	82	(556)
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment in long-lived assets	(572)	-
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from short-term borrowings	260	552
	-----	-----
EFFECT OF EXCHANGE RATE CHANGES ON CASH	89	-
	-----	-----
NET CHANGE IN CASH AND EQUIVALENTS	(141)	(4)
CASH AND EQUIVALENTS, BEGINNING OF PERIOD	2,143	5
	-----	-----
CASH AND EQUIVALENTS, END OF PERIOD	\$ 2,002	\$ 1
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

-4-

INTEGRATED DATA CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(CONTINUED)
(Dollars in Thousands)

	Six Months Ended December 31,	
	2003	2002
	-----	-----
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash paid during the period:		
Interest	\$ -	\$ -
Income taxes	\$ -	\$ -
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES		
Conversion of debt into equity	\$ -	\$ 850
Issuance of shares upon acquisitions:		
DataWave Systems Inc.	\$ -	\$ 1,795
C4 Services Ltd.	\$ -	\$ 4,200

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

The accompanying notes are an integral part of these consolidated financial statements.

-5-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 1 - BASIS OF INTERIM PRESENTATION

The accompanying interim period financial statements of Integrated Data Corp. ("IDC" or the "Company") are unaudited, pursuant to certain rules and regulations of the Securities and Exchange Commission, and include, in the opinion of management, all adjustments (consisting of only normal recurring accruals) necessary for a fair statement of the results for the periods indicated, which, however, are not necessarily indicative of results that may be expected for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. The financial statements should be read in conjunction with the financial statements and the notes thereto included in IDC's June 30, 2003 Form 10-K and other information included in IDC's Forms 8-Ks and amendments thereto as filed with the Securities and Exchange Commission.

NOTE 2 - HISTORY AND NATURE OF THE BUSINESS

Integrated Data Corp. ("IDC"), formerly Clariti Telecommunications International Ltd., is a non-operating U.S. holding company with interests in the U.S., Canada, the U.K., and Italy. IDC and its subsidiaries (collectively the "Company", "We", or "Our") offer a wide range of telecommunications, wireless, point-of-sale activation, financial transaction, and other services. In 2002 IDC successfully completed reorganization under Chapter 11 and is now operating with no secured debt

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

liabilities.

The Company was originally formed in February 1988 as the successor to a music and recording studio business owned and operated by Company's former CEO. The Company became publicly held upon its merger in January 1991 with an inactive public company incorporated in Nevada. The surviving corporation changed its name to Sigma Alpha Entertainment Group, Ltd. and was subsequently reincorporated in Delaware. Beginning in 1995, the Company began shifting its focus away from the music and recording business and toward the development and commercialization of a proprietary data broadcasting technology. This wireless technology allowed for the metropolitan-wide distribution of data utilizing the existing broadcast infrastructure of FM radio stations. In 1998 the Company began to acquire interests in the telecommunications business and changed its name to Clariti Telecommunications International, Ltd. Upon emergence from Chapter 11 in 2002, the company name was changed to Integrated Data Corp. to more accurately reflect its new business focus of acquiring, managing, and forming leading-edge communication, financial, and network technology solution and service providers. During year ended June 30, 2003, the Company acquired 100% of C4 Services Ltd. and a majority ownership in DataWave Systems Inc.

-6-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Fiscal Year End

The Company's fiscal year ends on June 30. In these financial statements, the three-month periods ended December 31, 2003 and 2002 are referred to as Fiscal 2Q04 and Fiscal 2Q03, respectively, and the six-month periods ended December 31, 2003 and 2002 are referred to as Fiscal First Half 2004 and Fiscal First Half 2003, respectively.

DataWave System's Inc. has a March 31 fiscal year end and the Company has adopted the policy to consolidate the March 31 financial statements of DataWave in its June 30 financial statements. Therefore, because of the three-month lag, the December 31, 2003 financial statements of the Company include the balance sheet of DataWave as of September 30, 2003. The results of operations of DataWave for the three months and six months ended September 30, 2003 are included in the statement of operations of the Company for the three months and six months ended December 31, 2003.

Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of the Company and its wholly-owned and majority owned subsidiaries. All significant intercompany transactions have been eliminated in consolidation.

Cash Equivalents

The Company considers certificates of deposit, money market funds and all other highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Foreign Currency Translation

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

Assets and liabilities of its foreign subsidiaries have been translated using the exchange rate at the balance sheet date. The average exchange rate for the period has been used to translate revenues and expenses. Translation adjustments are reported separately and accumulated in a separate component of equity (accumulated other comprehensive income).

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates based on management's knowledge and experience. Accordingly actual results may differ from those estimates.

-7-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue and Cost Recognition

The Company's revenues are primarily generated from the resale of prepaid long distance and cellular telephone time, principally from the sale of prepaid calling cards and point of sale activated PINs. Sales of prepaid calling cards and point of sale activated PINs under third party brands, where DataWave is not the primary obligor of the related phone service, does not incur significant inventory risk, has no significant continuing obligation with respect to services being rendered subsequent to sale, the price to the consumer is fixed and determinable and collection is reasonably assured, are recognized at the date of sale to the consumer on a net basis. The resulting net agency revenue earned is calculated as the difference between the gross proceeds received and the cost of the related phone time. Sales of DataWave or custom branded cards where DataWave incurs inventory risk but does not provide the related telephone time are recognized on the gross basis on the date of sale to the consumer when title to the card transfers, collectability of proceeds is reasonably assured, the full obligation to the phone service provider is fixed and determinable, and DataWave has no significant continuing obligations. Revenues from certain prepaid phone cards where our obligation to the phone service provider is not fixed or determinable at the date of delivery is deferred and recognized on a gross basis when services have been rendered to the buyer, phone service is delivered and its cost determined, as the card is used or expires.

Financial Instruments

The Company's financial instruments consist primarily of cash and equivalents, accounts receivable, accrued expenses, and short-term borrowings. These balances, as presented in the balance sheet approximate their fair value because of their short maturities.

Accounts receivable includes amounts due from contractors who collect cash from and service the DataWave's DTM and other vending machines. Certain of these contractors are not bonded resulting in credit risk to DataWave. DataWave is also exposed to certain concentrations of credit risk. DataWave

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

actively monitors the granting of credit and continuously reviews accounts receivable to ensure credit risk is minimized.

The Company is exposed to foreign exchange risks due its sales denominated in foreign currency.

Inventory

Inventories include prepaid pre-activated calling cards and related cards and promotional supplies, which are valued at the lower of average cost and market. Component parts and supplies used in the assembly of machines and related work-in-progress are included in machinery and equipment.

-8-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Direct Cost of Revenues

Direct cost of revenues consists primarily of long distance telephone time, commissions to agents and site landlords, and standard phone cards. Direct costs are also associated with the DTM machines including direct production salaries, parts and accessories and costs to service the machines.

Research and Development Costs

Research and development costs are charged as an expense in the period in which they are incurred.

Advertising Costs and Sales Incentives

Advertising costs are expensed as incurred.

The majority of the DataWave's advertising expense relates to its consumer long distance business. Most of the advertisements are in print media, with expenses recorded as they are incurred.

Effective July 1, 2002, the Company adopted the provisions of the Financial Accounting and Standards Board's Emerging Issues Task Force Issue 01-9, "Accounting for Consideration Given by a Vendor to a Customer" ("EITF 01-9"). Under EITF 01-9, DataWave's sales and other incentives are recognized as a reduction of revenue, unless an identifiable benefit is received in exchange.

Certain advertising and promotional incentives in which DataWave exercises joint-control over the expenditure, receives an incremental benefit and can ascertain the fair value of advertising and promotion incurred are included in Cost of Sales.

Property and Equipment

Property and equipment are recorded at cost less accumulated depreciation. Depreciation is calculated over the estimated useful lives of machinery and equipment as follows:

Computer equipment & software	30% declining balance or 5-year straight line
Office equipment	20% declining balance or 5-year straight line
Other machinery & equipment	30% declining balance

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

Vending, DTM & OTC equipment	3 years straight-line
Leasehold improvements	4 years straight-line

Parts, supplies and components are depreciated when they are put in use.

-9-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Impairment of Long-Lived Assets

The Company reviews its long-lived assets, other than goodwill, for impairment whenever events or changes in circumstances indicate that the carrying value of such assets may not be recoverable. To determine recoverability, the Company compares the carrying value of the assets to the estimated future undiscounted cash flows. Measurement of an impairment loss for long-lived assets held for use is based on the fair value of the asset. Long-lived assets classified as held for sale are reported at the lower of carrying value and fair value less estimated selling costs. For assets to be disposed of other than by sale, an impairment loss is recognized when the carrying value is not recoverable and exceeds the fair value of the asset. For goodwill, an impairment loss will be recorded to the extent that the carrying amount of the goodwill exceeds its fair value. No such impairment losses were identified at December 31, 2003.

Goodwill and Other Intangible Assets

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard No. 141 ("SFAS 141"), "Business Combinations," and Statement of Financial Accounting Standard No. 142 ("SFAS 142"), "Goodwill and Other Intangible Assets."

SFAS 141 requires that business combinations be accounted for under the purchase method of accounting and addresses the initial recognition and measurement of assets acquired, including goodwill and intangibles, and liabilities assumed in a business combination. The Company adopted SFAS 141 on a prospective basis effective July 1, 2002 with no significant effect on its financial position or results of operations.

SFAS 142 requires that goodwill and intangible assets with indefinite lives no longer be amortized. Instead, these amounts will be subject to a fair-value based annual impairment assessment.

Separable intangible assets that are not deemed to have an indefinite life will continue to be amortized over their useful lives.

The Company has performed an impairment test of its goodwill and determined that no impairment of the recorded goodwill existed. Therefore, no impairment loss was recorded during the three months and six months ended December 31, 2003. The customer list is amortized over 6 years, management's best estimate of its useful life, following the pattern in which the expected benefits will be consumed or otherwise used up. The DataWave International License is amortized over the term of the agreement expiring in March 2010.

INTEGRATED DATA CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2003 AND 2002

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Company has adopted FASB Statement No. 109, "Accounting for Income Taxes," which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for temporary differences between financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

Comprehensive Income (Loss)

The Company has adopted SFAS No. 130, "Reporting Comprehensive Income." This statement establishes rules for the reporting of comprehensive income (loss) and its components. The component of comprehensive income consists of foreign currency translation adjustments.

Net Income (Loss) Per Common Share

Net income (loss) per common share is based upon the weighted average number of common shares outstanding during the period. The treasury stock method is used to calculate dilutive shares. Such method reduces the number of dilutive shares by the number of shares purchasable from the proceeds of the options and warrants assumed to be exercised. Basic and diluted weighted average shares outstanding for Fiscal 2Q04 and Fiscal 2Q03 and Fiscal First Half 2004 and Fiscal First Half 2003 were the same because the effect of using the treasury stock method would be antidilutive.

DataWave has an employee stock option plan providing for the issuance of stock options to purchase DataWave common stock. Since these options are not "in the money" at the DataWave level, there is no impact on the Company's earnings per share. However, such options, when and if exercised, will dilute the Company's actual ownership interest in DataWave. Based on the current program, the potential percentage ownership interest attributable to exercisable DataWave options as of March 31, 2003 is, on a diluted basis, approximately 9%.

Accounting for Stock-Based Compensation

Compensation costs attributable to stock option and similar plans are recognized based on any difference between the quoted market price of the stock on the date of the grant over the amount the employee is required to pay to acquire the stock (the intrinsic value method under APB Opinion 25). Such amount, if any, is accrued over the related vesting period, as appropriate.

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

INTEGRATED DATA CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2003 AND 2002

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company has adopted FASB Statement 123, "Accounting for Stock-Based Compensation," which encourages employers to account for stock-based compensation awards based on their fair value on their date of grant. The fair value method was used to value common stock warrants issued in transactions with other than employees during the periods presented. Entities may choose not to apply the new accounting method for options issued to employees but instead, disclose in the notes to the financial statements the pro forma effects on net income and earnings per share as if the new method had been applied. The Company has adopted the disclosure-only approach to FASB Statement 123 for options issued to employees. See Note 14.

Recent Accounting Pronouncements

In November 2002, the FASB issued FASB Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others". FIN 45 requires that upon issuance of a guarantee, a guarantor must recognize a liability for the fair value of an obligation assumed under a guarantee. FIN 45 also requires additional disclosures by a guarantor in its interim and annual financial statements about the obligations associated with guarantees issued. The recognition provisions of FIN 45 will be effective for any guarantees that are issued or modified after December 31, 2002. The Company has adopted the disclosure requirements and is currently evaluating the effects of the recognition provisions of FIN 45. The adoption of this statement did not have a material impact on the Company's results of operations or financial position.

In January 2003, the FASB issued FASB Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities - an interpretation of ARB No. 51". FIN 46 requires that if any entity has a controlling financial interest in a variable interest entity, the assets, liabilities and results of activities of the variable interest entity should be included in the consolidated financial statements of the entity. FIN 46 provisions are effective for all arrangements entered into after January 31, 2003. For those arrangements entered into prior to January 31, 2003, FIN 46 provisions are required to be adopted at the beginning of the first interim or annual period beginning after June 15, 2003. This statement is not currently applicable to the Company.

In April 2003, the FASB issued Statement of Financial Accounting Standard No. 149 ("SFAS 149"), "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." SFAS 149 amends and clarifies accounting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities under SFAS 133. SFAS 149 is generally effective for derivative instruments, including derivative instruments

-12-

INTEGRATED DATA CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 30, 2003 AND 2002

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

embedded in certain contracts, entered into or modified after June 30, 2003 and for hedging relationships designated after June 30, 2003. This statement is not currently applicable to the Company.

In May 2003, the FASB issued Statement of Financial Accounting Standard No. 150 ("SFAS 150"), "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity." SFAS 150 clarifies the accounting for certain financial instruments with characteristics of both liabilities and equity and requires that those instruments be classified as liabilities on the balance sheet. Previously, many of those financial instruments were classified as equity. SFAS 150 is effective for financial instruments entered into or modified after May 31, 2003 and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. This statement is not currently applicable to the Company.

On April 22, 2003, the FASB announced its decision to require all companies to expense the fair value of employee stock options. Companies will be required to measure the cost according to the fair value of the options. Although the new guidelines have not yet been released, it is expected that they will be finalized soon and be effective in 2004. When final rules are announced, the Company will assess the impact to its financial statements.

NOTE 4 - ACQUISITIONS

On December 11, 2002, the Company acquired all of the outstanding capital stock of C4 Services Ltd. ("C4 Services") for 4,200,000 newly issued shares of the Company's common stock valued at \$1.00 per share. The acquisition was accounted for under the purchase method, and the results of C4 Services have been included in the Company's consolidated results effective December 31, 2002. At the time of acquisition, C4 Services owned the exclusive international (excluding the Americas) DataWave technology license and Integrated Communication Services Ltd ("ICS"). Both were transferred directly to the parent company, Integrated Data Corp, and the C4 Services entity was discontinued. Hence, the Company now owns the exclusive worldwide (excluding the Americas) rights to own, operate, and license any and all DataWave technologies and services (the "DataWave International License"), and ICS is a wholly-owned subsidiary of the Company. The purchase price of \$4,200,000 has been allocated to the DataWave International License.

On December 12, 2002, the Company acquired an approximate 41% interest in DataWave Systems, Inc. for 1,794,900 newly issued shares of the Company's common stock valued at \$1.00 per share.

Effective January 14, 2003, the Company agreed to purchase an additional 4,023,030 freely tradable shares of DataWave. The shares were purchased in

-13-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 4 - ACQUISITIONS (Continued)

off-market transactions for consideration of 402,303 newly issued Rule 144 restricted shares of the Company (one share of the Company's common stock being exchanged for each ten shares of DataWave) valued at \$1.00 per share.

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

These shares, when added to 17,949,000 shares acquired in December 2002, bring the Company's total holdings in DataWave to 21,972,030 shares, which constitute a majority of 50.062% of the issued and outstanding shares of DataWave. The acquisition was accounted for under the purchase method of accounting.

DataWave Systems Inc. has a March 31 fiscal year end and the Company has adopted the policy to consolidate the March 31 financial statements of DataWave in its June 30 financial statements. Therefore, because of the three-month lag, the December 31, 2003 financial statements of the Company include the balance sheet of DataWave as of September 30, 2003. The results of operations of DataWave for the three months and six months ended September 30, 2003 are included in the statement of operations of the Company for the three months and six months ended December 31, 2003.

The following summary presents the Company's unaudited pro forma consolidated results of operations for the six months ended December 31, 2002 as if DataWave was acquired July 1, 2002 (in thousands).

Revenue	\$ 4,460	
Net loss before extraordinary gain	\$ (121)	
Extraordinary gain	\$ 340	
Net income	\$ 219	
Basic and diluted income (loss) per share		
Net loss before extraordinary gain	\$ -	
Extraordinary gain	\$ 0.01	
Net income	\$ 0.01	

NOTE 5 - ACCOUNTS RECEIVABLE

Accounts receivable and other receivables consist of the following (in thousands):

	Fiscal 2Q04	Fiscal 2003
	-----	-----
Trade accounts receivable (net of allowance for doubtful accounts of \$50 and \$55)	\$ 3,472	\$ 1,698
Input tax credits receivable	377	211
Other receivables	127	129
	-----	-----
	\$ 3,976	\$ 2,038
	=====	=====

-14-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 6 - INVENTORY

Inventory consists of the following (in thousands):

	Fiscal 2Q04	Fiscal 2003
	-----	-----
DataWave Telecard Merchandisers	\$ 131	\$ 142
Long-distance and cellular time	1,421	997

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

Prepaid cards	126	86
	-----	-----
	\$ 1,678	\$ 1,225
	=====	=====

NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment of the Company and its consolidated subsidiaries consist of the following (in thousands):

	Fiscal 2Q04	Fiscal 2003
	-----	-----
Computer equipment and software	\$ 2,018	\$ 1,844
Office equipment and furniture	206	193
Office machinery and equipment	54	55
Parts, supplies and components	581	581
Vending machines in assembly	55	55
Vending equipment	3,840	3,325
Leasehold improvements	40	53
	-----	-----
Total Cost	\$ 6,794	\$ 6,106
Less accumulated depreciation	(4,852)	(4,376)
	-----	-----
	\$ 1,942	\$ 1,730
	=====	=====

Depreciation expense was \$214,000 and \$60,000 for Fiscal 2Q04 and Fiscal 2Q03, and \$385,000 and \$109,000 for Fiscal First Half 2004 and Fiscal First Half 2003.

-15-

INTEGRATED DATA CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2003 AND 2002

NOTE 8 - INTANGIBLE ASSETS

Amortizable intangible assets consist of the following (in thousands):

	Fiscal 2Q04	Fiscal 2003
	-----	-----
DataWave International License	\$ 4,200	\$ 4,200
Customer lists	690	623
Patents and technology	450	450
	-----	-----
	\$ 5,340	\$ 5,273
Less accumulated amortization	(1,356)	(943)
	-----	-----

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

\$ 3,984 \$ 4,330
 ===== =====

Goodwill in the amount of \$1,464,000 resulted from the acquisition of DataWave.

Amortization expense was \$166,000 and \$62,000 for Fiscal 2Q04 and Fiscal 2Q03, and \$351,000 and \$78,000 for Fiscal First Half 2004 and Fiscal First Half 2003.

NOTE 9 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consist of the following (in thousands):

	Fiscal 2Q04	Fiscal 2003
	-----	-----
Trade accounts payable	\$ 5,907	\$ 3,902
Accrued compensation and benefits	36	266
Co-op and rebate accruals	382	300
Long-distance time accruals	1,032	926
Other accrued liabilities	571	155
State, local, GST and other taxes payable	603	592
	-----	-----
	\$ 8,531	\$ 6,141
	=====	=====

-16-

INTEGRATED DATA CORP. AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 DECEMBER 31, 2003 AND 2002

NOTE 10 - EXTRAORDINARY GAIN ON DISCHARGE OF INDEBTEDNESS

Extraordinary gain on discharge of indebtedness of \$3,635,000 in Fiscal 2Q03 resulted from the Chapter 11 Reorganization of the Company and the \$340,000 in Fiscal 1Q03 resulted from the Chapter 7 liquidation of RadioNet International Inc., a wholly-owned subsidiary of the Company.

NOTE 11 - SHORT-TERM BORROWINGS FROM RELATED PARTY

Integrated Technologies & Systems Ltd. ("ITS"), a greater than 5% shareholder, and/or its affiliates agreed to fund the Company's working capital requirements post Chapter 11 filing through the end of Fiscal Year 2004. The amount funded as of June 30, 2003 was \$968,000. However, \$650,000 of the loan amount was converted into shares of the Company's common stock in December 2002 valued at \$2.00 per share. The balance of the loan as of December 31, 2003 and June 30, 2003 was \$578,000 and \$318,000.

NOTE 12 - INCOME TAXES

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

There is no income tax benefit for operating losses for Fiscal 2Q04 and Fiscal 2Q03 and Fiscal First Half 2004 and Fiscal First Half 2003 due to the following:

Current tax benefit - the operating losses cannot be carried back to earlier years and any taxable income will be offset by net operating loss carryforwards.

Deferred tax benefit - the deferred tax assets were offset by a Valuation allowance required by FASB Statement 109, "Accounting for Income Taxes." The valuation allowance is necessary because, according to criteria established by FASB Statement 109, it is more likely than not that the deferred tax asset will not be realized through future taxable income.

Integrated Data Corp. files a consolidated corporate income tax return in the United States and its foreign subsidiaries will be required to file income tax returns in their respective countries.

The use of net operating loss carryforwards for United States income tax purposes is limited when there has been a substantial change in ownership (as defined) during a three-year period. Because of the recent and contemplated changes in ownership of the Company's common stock, such a change may occur in the future. In this event, the use of net operating losses each year would be restricted to the value of the Company on the date of such change multiplied by the federal long-term rate ("annual limitation"); unused annual limitations may then be carried forward without this limitation.

-17-

INTEGRATED DATA CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

NOTE 12 - INCOME TAXES (Continued)

At June 30, 2003 the Company had net operating loss carryforwards for US Income Tax purposes of approximately \$263,704,000 which if not used will expire primarily during the years 2004 through 2022. For Canadian Income Tax purposes, the Company had net operating loss and capital loss carryforwards of \$8,700,000 and \$800,000, respectively. The net operating loss carryforwards commenced to expire in 2003 and capital loss carryforwards are available indefinitely.

NOTE 13 - COMMITMENTS AND CONTINGENCIES

Legal Proceedings

The Company, from time to time, during the normal course of its business operations, may be subject to various litigation claims and legal disputes. Currently there are no claims or disputes.

NOTE 14 - STOCKHOLDERS' EQUITY

Warrants

From time to time, the Board of Directors of the Company may authorize the

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

issuance of warrants to purchase the Company's common stock to parties other than employees and directors. Warrants may be issued as a unit with shares of common stock, as an incentive to help the Company achieve its goals, or in consideration for cash, financing costs or services rendered to the Company, or a combination of the above, and generally expire within several months to 5 years from the date of issuance. The following table summarizes activity for common stock warrants outstanding during the Fiscal First Half 2004:

	Shares (000)	Exercise Price Per Share	Weighted Average Exercise Price Per Share
	-----	-----	-----
Warrant outstanding, 6/30/03	7	\$5.00 - \$1,148.00	\$412.00
Warrants canceled/expired	(3)	\$100.00 - \$506.00	\$404.00
	-----	-----	-----
Warrants outstanding, 12/31/03	4	\$5.00 - \$1,148.00	\$354.00
	=====	=====	=====

The Company has adopted FASB Statement 123, "Accounting for Stock-Based Compensation," which requires compensation cost associated with warrants issued to parties other than employees and directors to be valued based on the fair value of the warrants. There were no warrants issued during Fiscal First Half 2004.

-18-

INTEGRATED DATA CORP. AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 DECEMBER 31, 2003 AND 2002

NOTE 14 - STOCKHOLDERS' EQUITY (Continued)

Stock Option Plan

The Company, with stockholder approval, has adopted a Stock Option Plan (the "Plan") which provides for the granting of options to officers, key employees, certain consultants and others. Options to purchase the Company's common stock may be made for a term of up to ten years at the fair market value at the time of the grant. Incentive options granted to a ten percent or more stockholder may not be for less than 110% of fair market value nor for a term of more than five years. The aggregate fair market value of the stock for which an employee may be granted incentive options which are first exercisable in any calendar year shall not exceed \$100,000. The Company has reserved a total of 1,250,000 shares for issuance under the Plan.

Stock Options

The Company's Board of Directors periodically authorizes the issuance of options to purchase the Company's common stock to employees and members of the Board of Directors. These options may generally be exercised at the fair market value of the common stock on the date of the grant and generally carry such other terms as are outlined in the Company's stock option plan. The following table summarizes activity for stock options during Fiscal First Half 2004:

	Shares (000)	Exercise Price Per Share	Weighted Average Exercise Price Per Share
	-----	-----	-----

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

Options outstanding, 9/30/03 and 6/30/03	5.5	\$9.00 - \$1,188.00	\$636.85
	=====	=====	=====

The Company applies APB Opinion 25, "Accounting for Stock Issued to Employees", and related interpretations in accounting for the issuance of its stock options. There were no stock options issued during Fiscal First Half 2004.

-19-

INTEGRATED DATA CORP. AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 DECEMBER 31, 2003 AND 2002

NOTE 15 - NET AGENCY SALES

DataWave's revenues are primarily generated from the resale of prepaid long distance and cellular telephone time, principally from the sale of prepaid calling cards and point of sale activated PINs. Sales of prepaid calling cards and point of sale activated PINs under third party brands where DataWave is not the primary obligor of the related phone service does not incur significant inventory risk and has no significant continuing obligation with respect to operation of the card subsequent to sale are recognized at the date of sale on a net basis. The resulting net agency revenue earned is calculated as the difference between the gross proceeds received and the cost of the related phone time paid to suppliers and is included as revenue in the Company's statement of operations. Net agency sales consist of the following (in thousands):

	Fiscal 2004	Fiscal First Half 2004
	-----	-----
Gross proceeds received on agency sales	\$ 17,112	\$ 29,380
Less payments to suppliers	(14,970)	(15,481)
	-----	-----
Net agency sales	\$ 2,142	\$ 3,898
	=====	=====

NOTE 16 - SEGMENT INFORMATION

The Company through its majority owned subsidiary, DataWave, manufactures and operates prepaid calling card merchandising machines and resells long distance telephone time through prepaid and other calling cards distributed through its machines, at retail locations and on a wholesale basis to third parties. The Company considers its business to consist of one reportable operating segment; therefore, these consolidated financial statements have not been segmented.

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

The Company has long-lived assets of \$5,262,000 in the US and \$2,128,000 in Canada at December 31, 2003. Long-lived assets consist of property and equipment and intangibles. The Company has earned revenue from sales to customers of approximately \$1,835,000 in the U.S., \$2,857,000 in Canada, and \$42,000 in the U.K. for Fiscal 2004 and approximately \$3,348,000 in the US, \$5,474,000 in Canada, and \$48,000 in the U.K. for Fiscal First Half 2004. During the First Half 2004, two customers comprised approximately 20% of revenue and 56% of accounts receivable.

-20-

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis of our results of operations and financial position should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this Report.

Forward-Looking Statements

Certain information included in this quarterly report may be deemed to include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that involve risk and uncertainty, such as our ability to successfully do any or all of the following:

- Obtain financing for operations and expansion,
- Develop commercially viable applications for the ClariCAST(R) technology,
- Obtain access to engineering resources required to complete development and commercial implementation of potential applications for the ClariCAST(R) technology,
- Lease SCA channels from FM radio stations,
- Select and develop partnerships to help market, sell and distribute the wireless products and services we are attempting to develop,
- Develop a marketing strategy for the wireless products and services we are attempting to develop,
- Develop manufacturing and distribution channels for the wireless products and services we are attempting to develop,
- Manage the progress and costs of additional research and development of the ClariCAST(R) technology,
- Manage the risks, restrictions and barriers of conducting business internationally,
- Reduce future operating losses and negative cash flow,
- Compete effectively in the markets we choose to enter

In addition, certain statements may involve risk and uncertainty if they are preceded by, followed by, or that include the words "intends," "estimates," "believes," "expects," "anticipates," "should," "could," or similar expressions, and other statements contained herein regarding matters that are not historical facts. Although we believe that our expectations are based on reasonable assumptions, we can give no assurance that our expectations will be achieved. The important factors that could cause actual results to differ materially from those in the forward-looking statements herein (the "Cautionary Statements") include, without limitation, ability to obtain

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

funding, ability to reverse operating losses, competition and regulatory developments, as well as the other risks identified below under "Risk Factors" and those referenced from time to time in our filings with the Securities and Exchange Commission. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by the Cautionary Statements. We do not undertake any obligation to release publicly any revisions to such forward-looking statements to reflect events or

-21-

circumstances after the date hereof or to reflect the occurrence of unanticipated events.

General Operations

Integrated Data Corp. ("IDC") is a non-operating U.S. holding company with interests in the U.S., Canada, the U.K., and Italy. IDC and its subsidiaries (collectively the "Company", "We", or "Our") offer a wide range of telecommunications, wireless, point-of-sale activation, financial transaction, and other services.

As of December 31, 2003 Integrated Data Corp owns and/or controls the following holdings and interests:

CORPORATION OR INTEREST	PERCENT OWNERSHIP
C3 Technologies Inc.	100%
DataWave Systems Inc.	50.1%
DataWave International License	100%
IDC Italia Srl	60%
Integrated Communications Services Ltd	100%
Integrated Data Technologies Ltd	100%

Descriptions of each of these interests and operations can be found in our Annual Report on Form 10-K for Fiscal 2003.

Results of Operations

The Company has undergone significant changes over the past 15 months. In November 2002 the Company held two operating subsidiaries, C3 Technologies Inc ("C3") and a 60% ownership in an Italian Joint Venture Company then named RadioNet Italia and subsequently renamed IDC Italia Srl. C3 was formed to manage all the proprietary ClariCAST(R) intellectual property and assets, including patents, patents pending, trademarks, and copyrights developed by the Company under its former name of Clariti Telecommunications International. IDC Italia was formed to market and operate ClariCAST(R) services in Italy.

Since November 2002, the Company has acquired a number of other holdings as detailed in the table in the General Operations section above and in Note 4 of the accompanying consolidated financial statements of IDC. While C3, Integrated Communications Services Ltd ("ICS"), and DataWave Systems Inc ("DataWave") all reported revenue for this reporting quarter, DataWave's

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

operating results, by far, have the most influence on IDC's consolidated financial statements. DataWave, as a NASDAQ OTCBB-listed public company, maintains current filings with the U.S. Securities and Exchange Commission

-22-

including annual reports on Form 10-KSB, quarterly reports on Form 10-QSB, and current reports on Form 8-K. Detailed information on DataWave can be found by accessing these filings either through the SEC website (www.sec.gov) or on the DataWave corporate website (www.datawave.ca); however, the information in, or that can be accessed through, the DataWave website is not part of this report.

DataWave has a March 31 fiscal year end while the Company has a June 30 fiscal year end. Because of this difference, the Company has adopted the policy of consolidating the financial statements of DataWave with a three-month lag allowing like quarters to be consolidated. Hence, in this Form 10-Q, DataWave's Fiscal 2Q04 financial statements are consolidated with the rest of IDC's Fiscal 2Q04 financial statements.

When reading any of the following discussions and analysis of financial condition and results of operations, it must be kept in mind that the Company is substantially different than the Company of one year ago.

Three Months Ended December 31, 2003 ("Fiscal 2Q04")
vs. Three Months Ended December 31, 2002 ("Fiscal 2Q03")

For Fiscal 2Q04, the Company incurred a net loss of \$210,000, or \$(0.03) per share, on \$4,734,000 in revenue as compared to net gain of \$3,321,000, or \$2.28 per share, on \$25,000 in revenue in Fiscal 2Q03. Excluding extraordinary gain on discharge of indebtedness, in Fiscal 2Q03 the Company incurred a net loss of \$314,000, or \$(0.22) per share, on \$25,000 in revenue.

Marketing expenses increased from \$0 in Fiscal 2Q03 to \$413,000 in Fiscal 2Q04. All of the \$413,000 in marketing expenses was incurred by DataWave for selling and marketing expenses. Research and development expenses increased from \$0 in Fiscal 2Q03 to \$371,000 in Fiscal 2Q04 due to product development costs associated with DataWave.

Depreciation and amortization increased from \$122,000 in Fiscal 2Q03 to \$380,000 in Fiscal 2Q04. \$199,000 of the \$258,000 increase was attributable to DataWave with the balance primarily attributable to the full-quarter amortization of the DataWave International License.

General and administrative expenses were \$910,000 in Fiscal 2Q04 as compared to \$219,000 in Fiscal 2Q03. This increase of \$691,000 was from G&A expenses consolidated from the DataWave financial statements.

Other income of \$76,000 was direct from DataWave. The Minority interest expense of \$81,000 represents the 49.9% of DataWave not held by IDC.

Six Months Ended December 31, 2003 ("Fiscal First Half 2004")
vs. Six Months Ended December 31, 2002 ("Fiscal First Half 2003")

For Fiscal First Half 2004, the Company incurred a net loss of \$468,000, or \$(0.06) per share, on \$8,870,000 in revenue as compared to net gain of \$3,489,000, or \$3.79 per share, on \$25,000 in revenue in Fiscal First Half

-23-

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

2003. Excluding extraordinary gain on discharge of indebtedness, in Fiscal First Half 2003 the Company incurred a net loss of \$486,000, or \$(0.54) per share, on \$25,000 in revenue.

Marketing expenses increased from \$0 in Fiscal First Half 2003 to \$824,000 in Fiscal First Half 2004. All of the \$824,000 in marketing expenses was incurred by DataWave. Research and development expenses increased from \$0 in Fiscal First Half 2003 to \$746,000 in Fiscal First Half 2004 due to product development costs associated with DataWave.

Depreciation and amortization increased from \$187,000 in Fiscal First Half 2003 to \$736,000 in Fiscal First Half 2004. This increase is attributable to DataWave fiscal consolidation plus the amortization of the DataWave International License acquired in December 2002.

General and administrative expenses increased \$1,351,00, \$1,676,000 in Fiscal First Half 2004 as compared to \$325,000 in Fiscal First Half 2003, due to DataWave fiscal consolidation. Other income of \$85,000 was direct from DataWave, and the Minority interest expense of \$139,000 represents the 49.9% of DataWave not held by IDC.

Liquidity and Capital Resources

At December 31, 2003, the Company had a working capital deficit of \$788,000 (including a cash balance of \$2,002,000) as compared to a working capital deficit of \$712,000 (including a cash balance of \$2,143,000) at June 30, 2003. Cash decreased by \$141,000 due to the use of \$572,000 for the purchase of equipment, offset by \$82,000 from operations, \$260,000 in proceeds from short-term borrowings, and \$89,000 in gains from exchange rate changes.

The Company has a commitment from Integrated Technologies & Systems Ltd ("IT&S") and/or its affiliates to fund the Company's working capital requirements through the end of Fiscal 2004. Such working capital requirements are forecasted to be approximately \$50,000 per month, principally to cover the compensation and related costs of its two engineering employees and general and administrative expenses. This funding is under a convertible, non-interest bearing, unsecured promissory note(s) issued to ITS and/or its affiliates. Future mergers and acquisitions are expected to require additional funding. There can be no assurances that such funding will be generated or available, or if available, on terms acceptable to the Company.

Significant Accounting Policies

Our accounting policies are set out in Note 3 of the accompanying consolidated financial statements of IDC. In presenting our financial statements in conformity with accounting principles generally accepted in the United States, we are required to make estimates and assumptions that affect the amounts reported therein. Several of the estimates and assumptions we are required to make relate to matters that are inherently uncertain as they pertain to future events. However, events that are outside of our control

cannot be predicted and, as such, they cannot be contemplated in evaluating such estimates and assumptions. If there is a significant unfavorable change to current conditions, it will likely result in a material adverse impact to

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

our consolidated results of operations, financial position and in liquidity. We believe that the estimates and assumptions we used when preparing our financial statements were the most appropriate at that time.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to market risk related to changes in interest and foreign currency exchange rates, each of which could adversely affect the value of our current assets and liabilities. At December 31, 2003, we had cash and cash equivalents consisting of cash on hand and highly liquid money market instruments with original terms to maturity of less than 90 days. If market interest rates were to increase immediately and uniformly by 10% from its levels at December 31, 2003, the fair value would decline by an immaterial amount. We do not believe that our results of operation or cash flows would be affected to any significant degree by a sudden change in market interest rates relative to our cash and cash equivalents, given our current ability to hold our money market investments to maturity. We do not have any long-term debt instruments so we are not subject to market related risks such as interest or foreign exchange on long-term debt. We do not enter into foreign exchange contracts to manage exposure to currency rate fluctuations related to its U.S. denominated cash and money market investments.

With a portion of revenues and operating expenses denominated in Canadian dollars and British pounds, a sudden or significant change in foreign exchange rates could have a material effect on our future operating results or cash flows. We purchase goods and services in Canadian dollars, U.S. dollars, and British pounds and earn revenues in these currencies as well. Foreign exchange risk is managed by satisfying foreign denominated expenditures with cash flows or assets denominated in the same currency.

ITEM 4. CONTROLS AND PROCEDURES.

Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer and principal financial officer evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and principal financial officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are functioning effectively to provide reasonable assurance that the information required to be disclosed by the Company in reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. A controls system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. We note that the same person serves as both the Chief Executive Officer and principal financial officer.

-25-

Change in Internal Control over Financial Reporting

No change in the Company's internal control over financial reporting occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

-26-

PART II. - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The Company, from time to time, during the normal course of its business operations, may be subject to various litigation claims and legal disputes. Currently there are no claims or disputes.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS.

None.

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

ITEM 5. OTHER INFORMATION.

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

Exhibits

- 31* Certification of Chief Executive Officer and principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32* Certification of Chief Executive Officer and principal financial officer pursuant to 18 U.S.C. Section 1350.

*filed herewith

Reports on Form 8-K

None.

-27-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INTEGRATED DATA CORP.

By: /s/David C. Bryan

David C. Bryan
President & Chief Executive Officer

Dated: February 13, 2004

EXHIBIT 31

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, David C. Bryan, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Integrated Data Corp.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operation and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

Edgar Filing: INTEGRATED DATA CORP - Form 10-Q

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of the end of the period covered by this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

-29-

- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: 13 February 2004

By: /s/ David C. Bryan

David C. Bryan
President & Chief Executive Officer
(Principal executive officer and
principle financial officer)

-30-

EXHIBIT 32

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Integrated Data Corp (the "Company") on Form 10-Q for the fiscal quarter ended December 31, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David C. Bryan, President and Chief Executive Officer (principal executive officer) and principal financial officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: 13 February 2004

By: /s/ David C. Bryan

David C. Bryan
President and CEO
(Principal executive officer and
principal financial officer)

