FRANKLIN FINANCIAL SERVICES CORP /PA/ Form 10-Q August 10, 2009

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 FORM 10-Q

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended June 30, 2009,

OR

o <b>TRANSITION REPORT F</b>	URSUANT TO	O SECTION 1	13 OR 15(d) OF	THE SECURITIES
<b>EXCHANGE ACT OF 193</b>	4			
For the transition period from	to			

#### Commission file number 0-12126 FRANKLIN FINANCIAL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

**PENNSYLVANIA** 

25-1440803

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### 20 SOUTH MAIN STREET (P.O. BOX 6010), CHAMBERSBURG, PA 17201-0819

(Address of principal executive offices)

717/264-6116

(Registrant s telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b There were 3,840,428 outstanding shares of the Registrant s common stock as of July 31, 2009.

## **INDEX**

Part I	FINANCIA:	L INFORM <i>i</i>	ATION

Item 1 Financial Statements	3
Consolidated Balance Sheets as of June 30, 2009 and December 31, 2008 (unaudited)	3
Consolidated Statements of Income for the Three and Six Months ended June 30, 2009 and 2008 (unaudited)	4
Consolidated Statements of Changes in Shareholders Equity for the Six Months ended June 30, 2009 and 2008 (unaudited)	5
Consolidated Statements of Cash Flows for the Six Months ended June 30, 2009 and 2008 (unaudited)	6
Notes to Consolidated Financial Statements (unaudited)	7
<u>Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations</u>	20
Item 3 Quantitative and Qualitative Disclosures about Market Risk	37
Item 4 Controls and Procedures	37
Part II OTHER INFORMATION	
Item 1 Legal Proceedings	38
Item 1A Risk Factors	38
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	38
Item 3 Defaults by the Company on its Senior Securities	38
Item 4 Submission of Matters to a Vote of Security Holders	38
Item 5 Other Information	39
Item 6 Exhibits	39
SIGNATURE PAGE	40
<u>EXHIBITS</u>	41
Exhibit 31.1 Exhibit 31.2 Exhibit 32.1	

## **Part I FINANCIAL INFORMATION**

## **Item 1 Financial Statements**

## Consolidated Balance Sheets (Amounts in thousands, except per share data) (unaudited)

	•	June 30 2009	De	cember 31 2008
Assets Cash and due from banks Federal funds sold Interest-bearing deposits in other banks	\$	16,323 10,000 28,946	\$	16,505 208
Total cash and cash equivalents Investment securities available for sale Restricted stock Loans Allowance for loan losses		55,269 147,324 6,482 703,418 (7,930)		16,713 147,559 6,482 676,217 (7,357)
Net Loans Premises and equipment, net Bank owned life insurance Goodwill Other intangible assets Other assets		695,488 15,756 18,599 9,159 2,695 15,891		668,860 15,625 18,875 9,152 2,929 16,265
Total assets	\$	966,663	\$	902,460
Liabilities and Shareholders Equity Liabilities Deposits Demand (non-interest bearing)	\$	80,081	\$	86,954
Savings and interest checking Time		359,312 270,600		335,418 204,969
Total Deposits Securities sold under agreements to repurchase Short-term borrowings		709,993 65,016		627,341 64,312 18,850
Long-term debt Other liabilities		103,441 12,256		106,141 12,757
Total liabilities		890,706		829,401
<b>Shareholders equity</b> Common stock \$1 par value per share, 15,000 shares authorized with 4,299 shares issued, and 3,843 shares and 3,825 shares outstanding at June 30, 2009 and		4,299		4,299

December 31, 2008, respectively Capital stock without par value, 5,000 shares authorized with no shares issued or outstanding Additional paid-in capital 32,853 32,883 Retained earnings 53,798 52,126 Accumulated other comprehensive loss (6,828)(7,757)Treasury stock, 456 shares and 474 shares at cost at June 30, 2009 and December 31, 2008, respectively (8,165)(8,492)Total shareholders equity 75,957 73,059 Total liabilities and shareholders equity 966,663 \$ 902,460

The accompanying notes are an integral part of these financial statements.

## Consolidated Statements of Income (Amounts in thousands, except per share data) (unaudited)

	For the Three Months Ended June 30			Fo	s Ended			
	•	2009		2008		2009	e 30	2008
Interest Income								
Loans	\$	9,463	\$	9,393	\$	18,655	\$	19,036
Interest and dividends on investments:								
Taxable interest		1,017		1,253		2,106		2,618
Tax exempt interest		463		524		937		1,087
Dividend income		39		69		96		144
Federal funds sold		6		4		6		36
Deposits and obligations of other banks		1		2		1		5
Total interest income		10,989		11,245		21,801		22,926
Interest Expense								
Deposits		2,535		2,597		5,018		5,452
Securities sold under agreements to repurchase		45		350		90		958
Short-term borrowings		4.050		49 <b>7</b> 0.6		11		63
Long-term debt		1,050		786		2,105		1,477
Total interest expense		3,630		3,782		7,224		7,950
Net interest income		7,359		7,463		14,577		14,976
Provision for loan losses		426		290		1,019		505
Net interest income after provision for loan losses		6,933		7,173		13,558		14,471
Noninterest Income								
Investment and trust services fees		862		845		1,757		1,760
Loan service charges		383		225		659		402
Mortgage banking activities		113		245		85		136
Deposit service charges and fees		653		633		1,232		1,226
Other service charges and fees		339		314		641		613
Increase in cash surrender value of life insurance		160		166		324		331
Equity method investment		20		(19)		225		(122)
Other Impairment writedown on equity securities		29 (212)		(18) (211)		325 (421)		(432)
Securities gains, net		42		(211)		(421 <i>)</i> 54		(432) 329
Total noninterest income		2,369		2,243		4,656		4,246

Edgar Filing: FRANKLIN FINANCIAL SERVICES CORP /PA/ - Form 10-Q

Noninterest Expense						
Salaries and benefits		3,126		2,982	6,279	6,083
Net occupancy expense		476		450	956	909
Furniture and equipment expense		213		210	429	426
Advertising		418		455	734	769
Legal and professional fees		293		276	545	524
Data processing		435		413	836	770
Pennsylvania bank shares tax		143		167	288	337
Intangible amortization		117		90	234	181
FDIC insurance		683		87	914	105
Other		1,062		903	1,900	1,779
Total noninterest expense		6,966		6,033	13,115	11,883
Income before federal income taxes		2,336		3,383	5,099	6,834
Federal income tax expense		697		932	1,359	1,852
Net income	\$	1,639	\$	2,451	\$ 3,740	\$ 4,982
Per share						
Basic earnings per share	\$	0.43	\$	0.64	\$ 0.98	\$ 1.30
Diluted earnings per share	\$	0.43	\$	0.64	\$ 0.98	\$ 1.30
Regular cash dividends declared per share	\$	0.27	\$	0.27	\$ 0.54	\$ 0.53
The accompanying notes are an integral part of the	hese finai	ncial staten	nents.			

4

# Consolidated Statements of Changes in Shareholders Equity for the six months ended June 30, 2009 and 2008 (unaudited)

		Additional Paid-in		Other omprehens		
(Amounts in thousands, except share and per share data)	Stock	Capital	Earnings	(Loss)	Stock	Total
Balance at December 31, 2007	\$4,299	\$ 32,620	\$47,946	\$ 664	\$ (7,887)	\$77,642
Comprehensive income: Net income Unrealized loss on securities, net of reclassification adjustments and taxes			4,982	(1,983)		4,982 (1,983)
Unrealized loss on hedging activities, net of reclassification adjustments and taxes				(77)		(77)
Total Comprehensive income						2,922
Cash dividends declared, \$.53 per share Cumulative adjustment for change in accounting principle Acquisition of 30,483 shares of treasury stock	e		(2,032) (422)		(721)	(2,032) (422) (721)
Treasury shares issued to dividend reinvestment plan: 14,820 shares Stock option compensation		95 84			261	356 84
Balance at June 30, 2008	\$4,299	\$ 32,799	\$ 50,474	\$ (1,396)	\$ (8,347)	\$77,829
Balance at December 31, 2008	\$4,299	\$ 32,883	\$ 52,126	\$ (7,757)	\$ (8,492)	\$ 73,059
Comprehensive income: Net income			3,740			3,740
Unrealized gain on securities, net of reclassification adjustments and taxes Unrealized gain on hedging activities, net of				114		114
reclassification adjustments and taxes				815		815
Total Comprehensive income						4,669
Cash dividends declared, \$.54 per share Acquisition of 5,640 shares of treasury stock Treasury shares issued to dividend reinvestment plan:			(2,068)		(93)	(2,068) (93)
23,496 shares Stock option compensation		(50) 20			420	370 20
Balance at June 30, 2009	\$ 4,299	\$ 32,853	\$ 53,798	\$ (6,828)	\$ (8,165)	\$ 75,957

The accompanying notes are an integral part of these statements.

5

## **Table of Contents**

## **Consolidated Statements of Cash Flows**

(unaudited)

(Amounts in thousands)			ed June 30 2008	
Cash flows from operating activities	_	2009		2000
Net income	\$	3,740	\$	4,982
Adjustments to reconcile net income to net cash provided by operating	Ψ	2,7 10	Ψ	1,702
activities:				
Depreciation and amortization		717		649
Net amortization (accretion) of loans and investment securities		46		(142)
Stock option compensation expense		20		84
Amortization and net change in mortgage servicing rights valuation		72		106
		234		181
Amortization of intangibles Provision for loan losses				
		1,019		505
Net realized gains on sales of securities		(54)		(329)
Impairment writedown on equity securities		421		432
Loans originated for sale				(3,040)
Proceeds from sales of loans				3,578
Gain on sales of loans				(62)
Loss on sales or disposal of premises and equipment		118		
Net loss on sale or disposal of other real estate/other repossessed assets		<b>(6)</b>		
Increase in cash surrender value of life insurance		(324)		(331)
Gain on life insurance benefits		(276)		
Loss on equity method investment				122
Contribution to pension plan		(87)		(333)
Decrease in interest receivable and other assets		840		72
Increase (decrease) in interest payable and other liabilities		389		(489)
Other, net		102		(129)
		102		(12))
Net cash provided by operating activities		6,971		5,856
Cash flows from investing activities				
Proceeds from sales of investment securities available for sale		7,364		3,266
Proceeds from maturities of investment securities available for sale		13,976		29,153
Purchase of investment securities available for sale		(21,132)		(24,136)
Net increase in restricted stock				(967)
Net increase in loans		(28,375)		(44,027)
Capital expenditures		(896)		(923)
		` ′		
				207
Troceeds from surrender of the insurance poney		000		
Net cash used in investing activities		(28,430)		(37,427)
Cash flows from financing activities				
Net increase (decrease) in demand deposits, NOW accounts and savings				
accounts		17,021		(19,375)
Proceeds from sale of other real estate/ other assets owned Proceeds from surrender of life insurance policy  Net cash used in investing activities  Cash flows from financing activities  Net increase (decrease) in demand deposits, NOW accounts and savings		33 600 (28,430)		207 (37,427)

Net increase in certificates of deposit	65,631	16,941
Net (decrease) increase in short term borrowings	(18,146)	21,562
Long-term debt payments	(2,960)	(3,325)
Long-term debt advances	260	16,057
Dividends paid	(2,068)	(2,032)
Common stock issued to dividend reinvestment plan	370	356
Purchase of treasury shares	(93)	(721)
Net cash provided by financing activities	60,015	29,463
Increase (decrease) in cash and cash equivalents Cash and cash equivalents as of January 1	38,556 16,713	(2,108) 25,491
Cash and cash equivalents as of June 30	\$ 55,269	\$ 23,383
Supplemental Disclosures of Cash Flow Information Cash paid during the year for:		
Interest on deposits and other borrowed funds	\$ 7,365	\$ 8,186
Income taxes	\$ 1,494	\$ 1,855
Noncash Activities		
Loans transferred to Other Real Estate	\$ 413	\$
The accompanying notes are an integral part of these statements.		

6

#### **Table of Contents**

## FRANKLIN FINANCIAL SERVICES CORPORATION and SUBSIDIARIES UNAUDITED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1** Basis of Presentation

The consolidated financial statements include the accounts of Franklin Financial Services Corporation (the Corporation), and its wholly-owned subsidiaries, Farmers and Merchants Trust Company of Chambersburg (the Bank), Franklin Financial Properties Corp., and Franklin Future Fund Inc. Farmers and Merchants Trust Company of Chambersburg is a commercial bank that has one wholly-owned subsidiary, Franklin Realty Services Corporation. Franklin Realty Services Corporation is an inactive real-estate brokerage company. Franklin Financial Properties Corp. holds real estate assets that are leased by the Bank. Franklin Future Fund Inc. is a non-bank investment company. The activities of nonbank entities are not significant to the consolidated totals. All significant intercompany transactions and account balances have been eliminated.

In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the consolidated financial position, results of operations, and cash flows as of June 30, 2009, and for all other periods presented have been made.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these consolidated financial statements be read in conjunction with the audited consolidated financial statements and notes thereto included in the Corporation s 2008 Annual Report on Form 10-K. The consolidated results of operations for the period ended June 30, 2009 are not necessarily indicative of the operating results for the full year. Management has evaluated subsequent events for potential recognition and/or disclosure through August 10, 2009, the date these consolidated financial statements were issued. See Note 9 for additional information on subsequent events.

The consolidated balance sheet at December 31, 2008 has been derived from the audited consolidated financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete consolidated financial statements.

For purposes of reporting cash flows, cash and cash equivalents include Cash and due from banks, Interest-bearing deposits in other banks and Federal funds sold. Generally, Federal funds are purchased and sold for one-day periods.

7

#### **Table of Contents**

Earnings per share is computed based on the weighted average number of shares outstanding during each period end. A reconciliation of the weighted average shares outstanding used to calculate basic earnings per share and diluted earnings per share follows:

	For the three m June		For the six months ended June 30		
(Amounts in thousands)	2009	2008	2009	2008	
Weighted average shares outstanding (basic)	3,837	3,833	3,832	3,835	
Impact of common stock equivalents		2		3	
Weighted average shares outstanding (diluted)	3,837	3,835	3,832	3,838	

#### **Note 2** Recent Accounting Pronouncements

FASB Statement No. 165 Subsequent Events

In May 2009, FASB issued SFAS No. 165 Subsequent Events, with the objective to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS No. 165 sets forth: (i) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements; (ii) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements; and (iii) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. SFAS No. 165 is effective for interim and annual periods ending after June 15, 2009. The Corporation adopted Statement 165 effective with the quarter end June 30, 2009.

FASB Statement No. 166 Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140 In June 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140. This statement prescribes the information that a reporting entity must provide in its financial reports about a transfer of financial assets; the effects of a transfer on its financial position, financial performance and cash flows; and a transferor s continuing involvement in transferred financial assets. Specifically, among other aspects, SFAS 166 amends Statement of Financial Standard No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, or SFAS 140, by removing the concept of a qualifying special-purpose entity from SFAS 140 and removes the exception from applying FIN 46(R) to variable interest entities that are qualifying special-purpose entities. It also modifies the financial-components approach used in SFAS 140. SFAS 166 is effective for fiscal years beginning after November 15, 2009. The Corporation is currently reviewing the effect this new pronouncement will have on its consolidated financial statements.

FASB Statement No. 168 The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162.* SFAS 168 replaces SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles*, to establish the *FASB Accounting Standards Codification* as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with generally accepted accounting principles in the United States. SFAS 168 is effective for interim and annual periods ending after September 15, 2009. The Corporation is currently reviewing the effect this new pronouncement will have on its consolidated financial statements.

8

#### **Table of Contents**

FAS 157-4 Determining Fair Value When the Volume and Level of Activity for the Asset or Liability have Significantly Decreased and Identifying Transactions That Are Not Orderly

In April 2009, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly (FSP FAS 157-4). FASB Statement 157, *Fair Value Measurements*, defines fair value as the price that would be received to sell the asset or transfer the liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. FSP FAS 157-4 provides additional guidance on determining when the volume and level of activity for the asset or liability has significantly decreased. The FSP also includes guidance on identifying circumstances when a transaction may not be considered orderly.

FSP FAS 157-4 provides a list of factors that a reporting entity should evaluate to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability. When the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, further analysis of the information from that market is needed and significant adjustments to the related prices may be necessary to estimate fair value in accordance with Statement 157.

This FSP clarifies that when there has been a significant decrease in the volume and level of activity for the asset or liability, some transactions may not be orderly. In those situations, the entity must evaluate the weight of the evidence to determine whether the transaction is orderly. The FSP provides a list of circumstances that may indicate that a transaction is not orderly. A transaction price that is not associated with an orderly transaction is given little, if any, weight when estimating fair value.

This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. An entity early adopting FSP FAS 157-4 must also early adopt FSP FAS 115-2 and FAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments*. The Corporation adopted FAS 157-4 effective with the quarter ended June 30, 2009.

FAS 115-2 and FAS 124-2 Recognition and Presentation of Other-Than-Temporary Impairments

In April 2009, the FASB issued FSP No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments (FSP FAS 115-2 and FAS 124-2). FSP FAS 115-2 and FAS 124-2 clarifies the interaction of the factors that should be considered when determining whether a debt security is other-than-temporarily impaired. For debt securities, management must assess whether (a) it has the intent to sell the security and (b) it is more likely than not that it will be required to sell the security prior to its anticipated recovery. These steps are done before assessing whether the entity will recover the cost basis of the investment. Previously, this assessment required management to assert it has both the intent and the ability to hold a security for a period of time sufficient to allow for an anticipated recovery in fair value to avoid recognizing an other-than-temporary impairment. This change does not affect the need to forecast recovery of the value of the security through either cash flows or market price.

9

#### **Table of Contents**

In instances when a determination is made that an other-than-temporary impairment exists but the investor does not intend to sell the debt security and it is not more likely than not that it will be required to sell the debt security prior to its anticipated recovery, FSP FAS 115-2 and FAS 124-2 changes the presentation and amount of the other-than-temporary impairment recognized in the income statement. The other-than-temporary impairment is separated into (a) the amount of the total other-than-temporary impairment related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount of the total other-than-temporary impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings. The amount of the total other-than-temporary impairment related to all other factors is recognized in other comprehensive income.

This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. An entity early adopting FSP FAS 115-2 and FAS 124-2 must also early adopt FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. The Corporation adopted FAS 115-2 and 124-2 effective with the quarter ended June 30, 2009.

FAS 107-1 and APB 28-1 Interim Disclosures about Fair Value of Financial Instruments

In April 2009, the FASB issued FSP No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP FAS 107-1 and APB 28-1). FSP FAS 107-1 and APB 28-1 amends FASB Statement No. 107,

Disclosures about Fair Value of Financial Instruments , to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This FSP also amends APB Opinion No. 28, *Interim Financial Reporting*, to require those disclosures in summarized financial information at interim reporting periods.

This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. An entity early adopting FSP FAS 107-1 and APB 28-1 must also early adopt FSP FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* and FSP FAS 115-2 and FAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments*. The Corporation adopted FAS 107-1 and APB 28-1 effective with the quarter ended June 30, 2009.

SFAS No. 141 (R) Business Combinations

FASB Statement No. 141 (R) Business Combinations was issued in December of 2007. This Statement establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. The Statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The guidance will become effective as of the beginning of a company s fiscal year beginning after December 15, 2008. This new pronouncement will impact the Corporation s accounting for business combinations completed beginning January 1, 2009.

SFAS No. 161 Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133

In March 2008, the FASB issued Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133 (Statement 161). Statement 161 requires entities that utilize derivative instruments to provide qualitative disclosures about their objectives and strategies for using such instruments, as well as any details of credit-risk-related contingent features contained within derivatives. Statement 161 also requires entities to disclose additional information about the amounts and location of derivatives located within the financial statements, how the provisions of SFAS 133 has been applied, and the impact that hedges have on an entity s financial position, financial performance, and cash flows. Statement 161 is effective for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The Corporation adopted Statement 161 effective with the quarter ended March 31, 2009.

#### **Table of Contents**

FSP FAS 142-3 Determination of the Useful Life of Intangible Assets

In April 2008, the FASB issued FASB Staff Position (FSP) FAS 142-3, Determination of the Useful Life of Intangible Assets. This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, Goodwill and Other Intangible Assets (SFAS 142). The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141R, and other GAAP. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. The Corporation does not expect the new pronouncement to have a material effect on its consolidated financial statements. The Corporation adopted Statement 142 effective with the quarter ended March 31, 2009.

FSP FAS 132(R)-1 Employers Disclosures about Postretirement Benefit Plan Assets

In December 2008, the FASB issued FSP FAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets. This FSP amends SFAS 132(R), Employers Disclosures about Pensions and Other Postretirement Benefits, to provide guidance on an employer s disclosures about plan assets of a defined benefit pension or other postretirement plan. The disclosures about plan assets required by this FSP shall be provided for fiscal years ending after December 15, 2009. The Corporation is currently reviewing the effect this new pronouncement will have on its consolidated financial statements.

#### **Note 3** Comprehensive Income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on available-for-sale securities and derivatives and the change in plan assets and benefit obligations on the Bank s pension plan, net of tax, that are recognized as separate components of shareholders equity.

11

## **Table of Contents**

The components of comprehensive income (loss) and related tax effects are as follows:

(Amounts in thousands)	For the Three Months Ended June 30 2009 2008			For the Six Months Ended June 30 2009 2008			
Net Income	\$ 1,639	\$	2,451	\$	3,740	\$	4,982
Securities: Unrealized gains (losses) arising during the period Reclassification adjustment for losses included in	1,882		(2,276)		(196)		(3,109)
net income	170		211		367		103
Net unrealized gains (losses) Tax effect	2,052 (698)		(2,065) 702		171 (57)		(3,006) 1,023
Net of tax amount	1,354		(1,363)		114		(1,983)
<b>Derivatives:</b> Unrealized gains (losses) arising during the period Reclassification adjustment for losses included in	777		(187)		885		(232)
net income	177		78		350		116
Net unrealized gains (losses) Tax effect	954 (323)		(109) 38		1,235 (420)		(116) 39
Net of tax amount	631		(71)		815		(77)
Total other comprehensive income (loss)	1,985		(1,434)		929		(2,060)
<b>Total Comprehensive Income</b>	\$ 3,624	\$	1,017	\$	4,669	\$	2,922

The components of accumulated other comprehensive income (loss) included in shareholders equity are as follows:

(Amounts in thousands)	June 30 2009			December 31 2008		
Net unrealized losses on securities Tax effect	\$	(4,300) 1,462	\$	(4,471) 1,520		
Net of tax amount		(2,838)		(2,951)		
Net unrealized losses on derivatives Tax effect		(1,241) 422		(2,477) 842		
Net of tax amount		(819)		(1,635)		

Accumulated pension adjustment Tax effect	(4,805) 1,634	(4,805) 1,634
Net of tax amount	(3,171)	(3,171)
Total accumulated other comprehensive loss	\$ (6,828)	\$ (7,757)

#### **Note 4** Guarantees

The Corporation does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Bank generally holds collateral and/or personal guarantees supporting these commitments. The Bank had \$31.8 million and \$32.1 million of standby letters of credit as of June 30, 2009 and December 31, 2008, respectively. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding guarantees. The amount of the liability as of June 30, 2009 and December 31, 2008 for guarantees under standby letters of credit issued was not material.

#### **Table of Contents**

#### Note 5 Investments

The amortized cost and estimated fair value of investment securities available for sale as of June 30, 2009 and December 31, 2008 is as follows:

(Amounts in thousands)

June 30, 2009	Aı	mortized cost	uni	Gross realized gains	un	Gross realized losses	E	stimated fair value
Equity securities	\$	5,361	\$	59	\$	(1,493)	\$	3,927
U.S. Treasury securities and obligations of U.S. Government agencies Obligations of state and political subdivisions Corporate debt securities Mortgage-backed securities	7	32,063 43,016 11,959	·	492 678	•	(248) (365) (3,425)	·	32,307 43,329 8,534
Agency		52,436		1,274		(114)		53,596
Non Agency		6,699		•		(1,112)		5,587
Asset-backed securities		90				(46)		44
	\$	151,624	\$	2,503	\$	(6,803)	\$	147,324
			(	Gross	(	Gross	E	stimated
December 31, 2008	A	mortized cost		realized gains		realized losses		fair value
Equity securities	\$	5,783	\$	18	\$	(955)	\$	4,846
U.S. Treasury securities and obligations of U.S. Government agencies Obligations of state and political subdivisions Corporate debt securities Mortgage-backed securities	·	29,548 45,518 12,868	·	770 824	·	(287) (659) (3,888)	·	30,031 45,683 8,980
Agency		50,667		889		(106)		51,450
Non Agency		7,551				(1,033)		6,518
Asset-backed securities		95				(44)		51
	\$	152,030	\$	2,501	\$	(6,972)	\$	147,559

13

#### **Table of Contents**

The following table reflects temporary impairment in the investment portfolio (excluding restricted stock), aggregated by investment category, length of time that individual securities have been in a continuous unrealized loss position and the number of securities in each category as of June 30, 2009 and December 31, 2008:

(Amounts in thousands)	Less th Fair Value	han 12 Unrea Los	alized	chs Count		onths Unre	), 2008 or moi alized sses		Fair Value	Total Unrealized Losses	Count
Equity securities U.S. Treasury securities and obligations of U.S.	\$ 483	\$ (	(281)	3	\$ 2,650	\$ (1	1,212)	25	\$ 3,133	\$ (1,493)	28
Government agencies Obligations of State and	9,131		(24)	22	12,049		(224)	20	21,180	(248)	42
Political Subdivisions Corporate debt	11,572	(	(265)	24	1,307		(100)	3	12,879	(365)	27
securities  Mortgage-backed securities					8,432	(3	3,425)	12	8,432	(3,425)	12
Agency	11,899	(	(113)	9	235		(1)	1	12,134	(114)	10
Non Agency					5,587	(1	1,112)	7 3	5,587	(1,112)	7 3
Asset-backed securities					44		(46)	3	44	(46)	3
Total temporarily impaired securities	\$ 33,085	\$ (	(683)	58	\$ 30,304	\$ (6	6,120)	71	\$ 63,389	\$ (6,803)	129
	Less Fair	than 12 Unre	2 montalized	ths	December 31, 2008 12 months or more Fair Unrealized				Total Fair Unrealized		
(Amounts in thousands)	Value	Lo	sses	Count	Value	Lo	osses	Count	Value	Losses	Count
Equity securities U.S. Treasury securities and obligations of U.S.	\$ 1,933	\$	(701)	17	\$ 382	\$	(254)	8	\$ 2,315	\$ (955)	25
Government agencies Obligations of State and	7,018		(69)	27	10,113		(218)	15	17,131	(287)	42
Political Subdivisions Corporate debt	14,137		(659)	32					14,137	(659)	32
securities Mortgage-backed securities	3,722		(448)	4	5,158	(	(3,440)	9	8,880	(3,888)	13
Agency	6,689		<b>(70)</b>		1,257		(36)	4	7,946	(106)	13
Non Agency	6,517	(1	1,033)		25		(25)	2	6,517	(1,033)	7
Asset-backed securities	16		(7)	1	35		(37)	2	51	(44)	3
Total temporarily impaired securities	\$40,032	\$ (2	2,987)	97	\$ 16,945	\$ (	(3,985)	38	\$ 56,977	\$ (6,972)	135

## Note 6 Pensions

The components of pension expense for the periods presented are as follows:

	Three months ended June 30					Six months ended June 30			
(Amounts in thousands)	2009		2008		2009		2008		
Components of net periodic (benefit) cost:									
Service cost	\$	85	\$	90	\$	170	\$	180	
Interest cost		181		170		362		340	
Expected return on plan assets		<b>(190)</b>		(232)		(380)		(464)	
Amortization of prior service cost		(31)		(33)		(62)		(77)	
Recognized net actuarial loss		82				165			
Net periodic cost (benefit)	\$	127	\$	(5)	\$	255	\$	(21)	

14

#### **Table of Contents**

The Bank expects its pension expense to increase by more than \$500 thousand in 2009 compared to 2008 solely as a result of the low rate environment and its affect on plan performance. The Bank expects to contribute \$243 thousand to its pension plan for 2009. This amount represents the minimum required contribution as defined in the Pension Protection Act.

## Note 7 Fair Value Measurements

Management uses its best judgment in estimating the fair value of the Corporation s financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Corporation could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates maybe different than the amounts reported at each year-end.

The Corporation adopted Financial Accounting Standards Board Statement No. 157, *Fair Value Measurements* (SFAS 157) for financial assets and liabilities on January 1, 2008. SFAS 157 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under SFAS 157 are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset s or liability s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2009 are as follows:

(Dollars in Thousands) Asset Description	Fair Value at June 30, 2009		Level 1		Level 2		Level 3	
Investment securities available for sale	\$	147,324	\$	4,944	\$	142,380	\$	
Total assets	\$	147,324	\$	4,944	\$	142,380	\$	
Liability Description Interest rate swaps	\$	1,241	\$		\$	1,241	\$	
Total liabilities	\$	1,241	\$		\$	1,241	\$	

15

#### **Table of Contents**

The Corporation used the following methods and significant assumptions to estimate the fair value.

*Investment securities*: Level 1 securities represent equity securities that are valued using quoted market prices from nationally recognized markets. Level 2 securities represent debt securities that are valued using a mathematical model based upon the specific characteristics of a security in relationship to quoted prices for similar securities.

*Interest rate swaps*: The interest rate swaps are valued using a discounted cash flow model that uses verifiable market environment inputs to calculate the fair value. This method is not dependant on the input of any significant judgments or assumptions by Management.

For financial assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2009 are as follows:

	Fair	· Value at				
(Dollars in Thousands)	June	e <b>30, 2009</b>	Level 1	Level 2	Level 3	
<b>Asset Description</b>						
Impaired loans	\$	14,603	\$	\$	\$	14,603
Other real estate owned		413				413
Mortgage servicing rights		<b>794</b>				794
Total assets	\$	15,810	\$	\$	\$	15,810

The following information should not be interpreted as an estimate of the fair value of the entire Corporation since a fair value calculation is only provided for a limited portion of the Corporation s assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Corporation s disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Corporation s financial instruments at June 30, 2009:

#### **Cash and Cash Equivalents:**

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

#### **Investment securities:**

The fair value of investment securities is determined in accordance with the methods described under SFAS 157, *Fair Value Measurements*.

#### Loans, net:

The fair value of fixed-rate loans is estimated for each major type of loan (e.g. real estate, commercial, industrial and agricultural and consumer) by discounting the future cash flows associated with such loans using rates currently offered for loans with similar terms to borrowers of comparable credit quality. The model considers scheduled principal maturities, repricing characteristics, prepayment assumptions and interest cash flows. The discount rates used are estimated based upon consideration of a number of factors including the treasury yield curve, expense and service charge factors. For variable rate loans that reprice frequently and have no significant change in credit quality, carrying values approximate the fair value.

## **Accrued interest receivable:**

The carrying amount is a reasonable estimate of fair value.

## Mortgage servicing rights:

The fair value of mortgage servicing rights is based on observable market prices when available or the present value of expected future cash flows when not available. Assumptions, such as loan default rates, costs to service, and prepayment speeds significantly affect the estimate of future cash flows. Mortgage servicing rights are carried at the lower of cost or fair value.

16

#### **Table of Contents**

#### **Deposits:**

The fair value of demand deposits, savings accounts, and money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-rate certificates of deposit is estimated by discounting the future cash flows using rates approximating those currently offered for certificates of deposit with similar remaining maturities.

#### Securities sold under agreements to repurchase:

The carrying amount is a reasonable estimate of fair value.

#### **Short-term borrowings:**

The carrying amount is a reasonable estimate of fair value.

#### **Long-term debt:**

The fair value of long-term debt is estimated by discounting the future cash flows using rates approximating those currently offered for borrowings with similar remaining maturities.

#### **Accrued interest payable:**

The carrying amount is a reasonable estimate of fair value.

## **Interest rate swaps:**

The fair value of the interest rate swaps is determined in accordance with the methods described under SFAS 157, *Fair Value Measurements*.

#### **Off balance sheet financial instruments:**

Outstanding commitments to extend credit and commitments under standby letters of credit include fixed and variable rate commercial and consumer commitments. The fair value of the commitments is estimated using the fees currently charged to enter into similar agreements.

The estimated fair value of the Corporation s financial instruments at June 30 are as follows:

	2009			2008				
	(	Carrying		Fair	C	arrying		Fair
(Amounts in thousands)	1	Amount		Value	A	Amount		Value
Financial assets:								
Cash and equivalents	\$	55,269	\$	55,269	\$	16,713	\$	16,713
Investment securities available for sale		147,324		147,324		147,559		147,559
Restricted stock		6,482		6,482		6,482		6,482
Net loans		695,488		703,004		668,860		692,239
Accrued interest receivable		3,731		3,731		3,751		3,751
Mortgage servicing rights		794		794		863		863
Financial liabilities:								
Deposits	\$	709,993	\$	714,604	\$	627,341	\$	626,909
Securities sold under agreements to repurchase		65,016		65,016		64,312		64,312
Short-term borrowings						18,850		18,850
Long-term debt		103,441		106,189		106,141		111,193
Accrued interest payable		1,340		1,340		1,481		1,481
Interest rate swaps		1,241		1,241		2,477		2,477

Off Balance Sheet financial instruments:

Commitments to extend credit

Standby letters-of-credit

17

#### **Table of Contents**

#### **Note 8** Financial Derivatives

The Board of Directors has given Management authorization to enter into derivative activity including interest rate swaps, caps and floors, forward-rate agreements, options and futures contracts in order to hedge interest rate risk. The Bank is exposed to credit risk equal to the positive fair value of a derivative instrument, if any, as a positive fair value indicates that the counterparty to the agreement is financially liable to the Bank. To limit this risk, counterparties must have an investment grade long-term debt rating and individual counterparty credit exposure is limited by Board approved parameters. Management anticipates continuing to use derivatives, as permitted by its Board-approved policy, to manage interest rate risk. During 2008, the Bank entered into two interest rate swap transactions in order to hedge the Corporation s exposure to changes in cash flows attributable to the effect of interest rate changes on variable rate liabilities.

Information regarding the interest rate swap as of June 30, 2009 follows:

\$10,000 \$10,000	5/30/2013 5/30/2015	3.60% 3.87%	0.20% 0.20%	\$ \$	340 367
Notional Amount	Date	Fixed	Variable	next 1	12 Months
(Dollars in thousands)	Maturity	Interest	Rate	Earnii	ngs within the
					pensed into
					to
				Amour	nt Expected

The variable rate is indexed to the 91-day Treasury Bill auction (discount) rate and resets weekly.

Derivatives with a positive fair value are reflected as other assets in the balance sheet while those with a negative fair value are reflected as other liabilities. The swaps added \$350 thousand to interest expense in the first six months of 2009. As short-term interest rates decrease, the net expense of the swap increases. As short-term rates increase, the net expense of the swap decreases.

Fair Value of Derivative Instruments in the Consolidated Balance Sheets were as follows as of June 30, 2009:

Fair Value of Derivative Instruments Designated as Hedging Instruments Under Statement 133 Liability Derivatives 6/30/2009 Balance Sheet Fair (Dollars in thousands) Location Value Type

Other

**Interest rate contracts** liabilities \$ 1,241

18

#### **Table of Contents**

The Effect of Derivative Instruments on the Statement of Financial Performance for the Six Months Ended June 30. 2009 follows:

Derivatives	in S	Statement	133	Cash	Flow	Hedging	Relationships

Interest rate contracts Note 9 Subsequent Events	\$ 815	Interest Expense	\$ (350)	Other income (expense )	\$
1,100	6/30/2009	i ordon)	6/30/2009	resumg	6/30/2009
Туре	(Effective Portion)	(Effective Portion)	(Effective Portion)	Testing	Testing
(Dollars in thousands)	Derivative	Income	into Income	Effectiveness	Effectiveness
	OCI on	into	3.01	2	110111
	in	OCI	OCI	Excluded from	from
	or (Loss) Recognized	from Accumulated	from Accumulated	Amount	and Amount Excluded
	an (I aas)	Reclassified	Reclassified	Portion and	and Amazzzt
	Gain	(Loss)	or (Loss)	(Ineffective	Portion
	Amount of	Gain or		Derivative	(Ineffective
		of	Gain	Income on	Derivatives
		Location	Amount of	C	
				Recognized in	Income on
				Gain or (Loss)	in
				Location of	Recognized
				Location of	Gain or (Loss)
			2 2	•	Amount of

Subsequent events have been evaluated for potential recognition and/or disclosure through August 10, 2009, the date the consolidated financial statements were issued. The following information is disclosed as a nonrecognized subsequent event:

The Bank owns two debt securities issued by CIT Group, Inc (CIT). One security is \$2 million and matures on August 17, 2009 and the other is \$1 million and matures November 3, 2010.

In early July 2009, news from CIT indicated that it may have insufficient liquidity to cover the approximately \$1 billion in bonds due on August 17, 2009. As a Bank Holding Company and recipient of \$2.3 billion in Troubled Asset Relief Program (TARP) funds in September 2008, CIT quickly began discussions with federal regulators in July 2009 about additional government support. On July 15, 2009, CIT announced that it had been advised that there is no appreciable likelihood of additional government support being provided in the near term. Since that time, CIT has been in negotiation with private firms to obtain short-term funding. On July 21, 2009, CIT announced a discount tender offer of \$875 per \$1,000 principal for the August 17, 2009 bonds. The Bank has submitted its acceptance of the tender offer. If the tender offer is successfully completed, the Bank will recognize a pretax loss of \$250 thousand. If the tender offer is not successfully completed, it is possible that CIT may declare bankruptcy and the Bank would recognize a substantially larger loss on its August 17, 2009 bond.

The value of the November 3, 2010 bond will be, in part, determined by the success of the August 2009 tender offer, CIT s ability to obtain additional funding and its decision whether or not to file bankruptcy. It is possible that the Bank may recognize a loss on this bond prior to maturity.

#### Note 10 Reclassifications

Certain prior period amounts may have been reclassified to conform to the current year presentation. Such reclassifications did not affect reported net income.

19

#### **Table of Contents**

#### Part I, Item 2

## Management s Discussion and Analysis of Results of Operations and Financial Condition For the Three and Six Month Periods Ended June 30, 2009 and 2008

#### **Forward Looking Statements**

Certain statements appearing herein which are not historical in nature are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements refer to a future period or periods, reflecting management s current views as to likely future developments, and use words such as may, will, expect, believe, estimate, anticipate, or similar terms. Because forward-looking statements involve certain uncertainties and other factors over which the Corporation has no direct control, actual results could differ materially from those contemplated in such statements. These factors include (but are not limited to) the following: general economic conditions, changes in interest rates, changes in the Corporation s cost of funds, changes in government monetary policy, changes in government regulation and taxation of financial institutions, changes in the rate of inflation, changes in technology, the intensification of competition within the Corporation s market area, and other similar factors.

#### **Critical Accounting Policies**

Management has identified critical accounting policies for the Corporation to include Allowance for Loan Losses, Mortgage Servicing Rights, Financial Derivatives, Temporary Investment Impairment and Stock-based Compensation. There were no changes to the critical accounting policies disclosed in the 2008 Annual Report on Form 10-K in regards to application or related judgements and estimates used. Please refer to Item 7 of the Corporation s 2008 Annual Report on Form 10-K for a more detailed disclosure of the critical accounting policies.

#### **Results of Operations**

#### Year-to-Date Summary

The Corporation reported net income for the six months ended June 30, 2009 of \$3.7 million. This is a 25% decrease versus net income of \$5.0 million for the same period in 2008. Total revenue (interest income and noninterest income) decreased \$715 thousand year-over-year, due primarily to the lower interest rate environment and its negative effect on interest income. The provision for loan losses was \$1.0 million for the period, \$514 thousand more than in 2008. Diluted earnings per share decreased to \$.98 in 2009 from \$1.30 in 2008. Total assets were \$966.7 million at June 30, 2009, an increase of \$64.2 million from year-end 2008. Net loans grew during the quarter with an ending balance of \$695.5 million, while total deposits grew to \$710.0 million.

Other key performance ratios as of, or for the six months ended June 30, 2009 (on an annualized basis) are listed below:

	2009	2008
Return on average equity (ROE)	9.99%	12.51%
Return on average assets (ROA)	.80%	1.19%
Return on average tangible average equity(1)	12.54%	15.21%
Return on average tangible average assets(1)	.86%	1.25%
Efficiency Ratio	65.09%	59.53%

20

(1) The Corporation

supplements its

traditional

**GAAP** 

measurements

with

Non-GAAP

measurements.

The Non-GAAP

measurements

include Return

on Average

Tangible Assets

and Return on

Average

Tangible

Equity. The

purchase

method of

accounting was

used to record

the acquisition

of Fulton

Bancshares

Corporation. As

a result,

intangible assets

(primarily

goodwill and

core deposit

intangibles)

were created.

The Non-GAAP

disclosures are

intended to

eliminate the

effects of the

intangible assets

and allow for

better

comparisons to

periods when

such assets did

not exist. The

following table

shows the

adjustments

made between

the GAAP and NON-GAAP measurements:

GAAP Measurement Calculation

Return on Average Assets
Return on Average Equity

Net Income / Average Equity

Net Income / Average Equity

Non- GAAP Measurement Calculation

Return on Average Tangible Assets

Net Income plus Intangible Amortization / Average

Assets less Average Intangible Assets

Return on Average Tangible Equity

Net Income plus Intangible Amortization / Average

Equity less Average Intangible Assets

Efficiency Ratio Noninterest Expense / Tax Equivalent Net Interest

Income plus Noninterest Income (excluding Security Gains/Losses and Other Than Temporary Impairment)

A more detailed discussion of the operating results for the three and six months ended June 30, 2009 follows:

Comparison of the three months ended June 30, 2009 to the three months ended June 30, 2008:

#### **Net Interest Income**

The most important source of the Corporation's earnings is net interest income, which is defined as the difference between income on interest-earning assets and the expense of interest-bearing liabilities supporting those assets. Principal categories of interest-earning assets are loans and securities, while deposits, securities sold under agreements to repurchase (Repos), short-term borrowings and long-term debt are the principal categories of interest-bearing liabilities. Demand deposits enhance net interest income because they are noninterest-bearing deposits. All balance sheet amounts in the discussion of net interest income refer to either year-to-date or quarterly average balances.

Interest income for the second quarter of 2009 decreased to \$11.0 million from \$11.2 million during the second quarter of 2008. Average interest-earning assets increased by \$109.6 million from the second quarter of 2008, however the yield on these assets decreased by 89 basis points. The average balance on investment securities decreased \$10.6 million quarter over quarter due to pay downs and maturities in the portfolio, net of investment purchases. Total average loans increased \$101.9 million (16.9%) quarter over quarter. Average commercial loans increased \$114.7 million during the first half of 2009, but the increase was partially offset by a decrease of \$11.3 million in average outstanding mortgage loans, as the mortgage portfolio continues to runoff. Average consumer loans decreased \$8.5 million, as consumers continue to react to the adverse changes in the economy.

Interest expense was \$3.6 million for the second quarter, a decrease of \$152 thousand from the second quarter of 2008 total of \$3.8 million. Average interest-bearing liabilities increased to \$776.9 million in the second quarter of 2009 compared to an average balance of \$663.3 million during the same period in 2008, an increase of \$113.5 million. The average cost of these liabilities decreased from 2.29% to 1.87%. Average interest-bearing deposits increased \$93.9 million and the cost decreased from 2.06% to 1.69%. Securities sold under agreements to repurchase (Repos) have decreased \$4.2 million on average over the prior year second quarter and the average rate has decreased from 1.84% to .25%. The average balance of long-term debt increased over \$32.3 million due to the Bank taking additional advances from the Federal Home Loan Bank of Pittsburgh (FHLB) and was the primary reason for the increase in interest expense for this liability.

#### **Table of Contents**

The changes in the balance sheet and interest rates resulted in a decrease in net interest income of \$104 thousand to \$7.4 million for the second quarter of 2009 compared to \$7.5 million for the second quarter of 2008. The Bank s net interest margin decreased from 4.07% for the second quarter of 2008 to 3.49% in the second quarter of 2009. The decrease in the net interest margin is due to the yield on interest-bearing assets (mainly variable rate commercial loans) decreasing 89 basis points, while the yield on interest-earning liabilities only decreased 42 basis points. The following table shows a comparative analysis of average balances, asset yields and funding costs for the three months ended June 30, 2009 and 2008. These components drive changes in net interest income.

	For the Three Months Ended June 30										
		2009		2008							
		Tax			Tax						
	Average	Equivalent	Average	Average	Equivalent	Average					
(Dollars in thousands)	balance	Interest	yield/rate	balance	Interest	yield/rate					
Interest-earning assets											
Federal funds sold and	* 10 <b>5</b> 0=										
interest-bearing balances	\$ 19,397	\$ 7	0.14%	\$ 1,014	\$ 6	2.37%					
Investment securities	151,333	1,729	4.57%	161,969	2,085	5.15%					
Loans	705,369	9,524	5.38%	603,482	9,467	6.26%					
Total interest-earning assets	\$ 876,099	11,260	5.16%	\$ 766,465	11,558	6.05%					
T / / / 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											
Interest-bearing liabilities	¢ (00 0(0	2 525	1 (00	¢ 506 206	2.507	2.060					
Interest-bearing deposits Securities sold under	\$ 600,068	2,535	1.69%	\$ 506,206	2,597	2.06%					
agreements to repurchase	72,178	45	0.25%	76,337	350	1.84%					
Short-term borrowings				8,461	49	2.32%					
Long-term debt	104,639	1,050	4.02%	72,335	786	4.36%					
Total interest-bearing											
liabilities	\$ 776,885	3,630	1.87%	\$ 663,339	3,782	2.29%					
Interest spread			3.29%			3.76%					
Tax equivalent Net interest			3.27 70			3.70%					
income/Net interest margin		7,630	3.49%		7,776	4.07%					
Tax equivalent adjustment		(271)			(313)	1.07 /6					
Net interest income		\$ 7,359			\$ 7,463						

All amounts have been adjusted to a tax-equivalent basis using a tax rate of 34%. Investments include the average unrealized gains or losses. Dividend income is reported as taxable income but is adjusted for the dividend received deduction. Loan balances include nonaccruing loans, loans held for sale, and are gross of the allowance for loan losses.

#### **Provision for Loan Losses**

For the second quarter of 2009, provision expense was \$426 thousand versus \$290 thousand for the same period in 2008. For more information concerning loan quality and the allowance for loan losses, refer to the Financial Condition section of Management s Dicussion and Analysis.

#### **Noninterest Income**

For the three months ended June 30, 2009, noninterest income increased \$126 thousand to \$2.4 million, compared to \$2.2 million for the second quarter of 2008. Investment and trust service fees increased due to the addition of trust accounts from the acquisition of Community Financial, Inc. in late 2008 and helped to offset the declining market value of trust assets under management. The increase in loan service charges was primarily due to the continued high volume of mortgage originations driven by the low rate environment. Mortgage banking fees were down quarter to quarter due to an increase in mortgage servicing rights (MSR) amortization expense and a smaller reversal of previously recorded MSR impairment charges. Account analysis fees are the primary reason for the increase in deposit service charges and fees, as lower market interest rates produced lower earnings credits for commercial account analysis customers and therefore, higher account charges. Other service charges also increased in 2009, due to an increase in debit card and check order income. Equity method investment income was \$0 for 2009. During 2008, the Corporation had an investment in American Home Bank, N.A (AHB) that was accounted for using the equity method of accounting. This investment produced income of \$44 thousand in the second quarter of 2008. On December 31, 2008, First Chester County Corporation (FCEC) completed its acquisition of AHB. The Corporation discontinued the equity method of accounting on this investment and no income was recognized in 2009. Other income increased in the second quarter of 2009 due to higher title insurance income. Gains on sales of securities totaled \$42 thousand for the quarter versus \$0 in the same quarter in the prior year. The Corporation took an other than temporary impairment charge of \$212 thousand on one bank stock in its equity portfolio in the second quarter of 2009.

	For the Three Months Ended						
	June 30				Change		
		2009		2008		mount	%
Noninterest Income							
Investment and trust services fees	\$	862	\$	845	\$	17	2.0
Loan service charges		383		225		158	70.2
Mortgage banking activities		113		245		(132)	(53.9)
Deposit service charges and fees		653		633		20	3.2
Other service charges and fees		339		314		25	8.0
Increase in cash surrender value of life insurance		160		166		(6)	(3.6)
Equity method investment				44		(44)	(100.0)
Other		29		(18)		47	(261.1)
Impairment writedown on equity securities		(212)		(211)		(1)	0.5
Gains on sale of securities, net		42				42	
Total noninterest income	\$	2,369	\$	2,243	\$	126	5.6

#### **Noninterest Expense**

Noninterest expense for the second quarter of 2009 totaled \$7.0 million compared to \$6.0 million in the second quarter of 2008. The increase in salaries and benefits was due primarily to pension expense of \$127 thousand, compared to pension income of \$5 thousand in the same period in 2008. The increase in pension expense is the result of the low rate environment and its affect on pension plan performance and pension obligations. The addition of the Camp Hill office was the main cause of the increase in net occupancy and furniture and equipment expense. Advertising expense decreased in the second quarter of 2009, as the same quarter in 2008 contained production fees for a customer education website that was completed in 2008. Legal fees and data processing fees increased moderately over the same period in 2008. The increase in intangible amortization is due to the acquisition of Community Financial, Inc. in the fourth quarter of 2008. FDIC Insurance increased \$596 thousand due to the \$450 thousand FDIC special assessment (payable September 30, 2009) and an increase in the 2009 assessment rates. Also, the FDIC expense in 2008 was partially offset by the use of FDIC premium credits. The increase in other expenses was primarily the result of a prepayment penalty on a high-rate term loan from the FHLB and the write-down of

leasehold improvements from closing a branch location in the second quarter.

23

	For								
	June 30					Change			
	,	2009		2008	Ar	nount	%		
Noninterest Expense									
Salaries and benefits	\$	3,126	\$	2,982	\$	144	4.8		
Net occupancy expense		476		450		26	5.8		
Furniture and equipment expense		213		210		3	1.4		
Advertising		418		455		(37)	(8.1)		
Legal & professional fees		293		276		17	6.2		
Data processing		435		413		22	5.3		
Pennsylvania bank shares tax		143		167		(24)	(14.4)		
Intangible amortization		117		90		27	30.0		
FDIC insurance		683		87		596	685.1		
Other		1,062		903		159	17.6		
Total noninterest expense	\$	6,966	\$	6,033	\$	933	15.5		

#### **Income taxes**

Federal income tax expense was \$697 thousand for the second quarter of 2009 compared to \$932 thousand in 2008. The effective tax rate for the second quarter of 2009 was 29.8% and 27.5% for 2008. All taxable income for the Corporation is taxed at a rate of 34%.

Comparison of the six months ended June 30, 2009 to the six months ended June 30, 2008:

#### **Net Interest Income**

Interest income for the first six months of 2009 decreased to \$21.8 million from \$22.9 million during the first six months of 2008. Average interest-earning assets increased by \$96.6 million from the first half of 2008, however the yield on these assets decreased by 93 basis points. The average balance on investment securities decreased \$12.5 million quarter over quarter due to pay downs and maturities in the portfolio, net of investment purchases. Total average loans increased \$101.5 million (17.2%) year over year. Average commercial loans increased \$114.7 million during the first six months of 2009, but the increase was partially offset by a decrease of \$11.3 million in average outstanding mortgage loans, as the mortgage portfolio continues to runoff. Average consumer loans decreased only slightly, \$1.9 million, as consumers continue to react to the adverse changes in the economy.

Interest expense was \$7.2 million for the first half of 2009, a decrease of \$726 thousand from the first half 2008 total of \$8.0 million. Average interest-bearing liabilities increased to \$755.5 million in the first six months of 2009 compared to an average balance of \$655.7 million during the same period in 2008, an increase of \$99.8 million. The average cost of these liabilities decreased from 2.44% to 1.93%, as liability rates followed the downward trend of market rates. Average interest-bearing deposits increased \$68.0 million, but the cost decreased from 2.16% to 1.76%. Securities sold under agreements to repurchase (Repos) have decreased \$4.6 million on average over the prior year and the average rate decreased from 2.50% to .25%. The average balance of long-term debt increased over \$38.2 million due to the Bank taking additional low-rate advances in 2008 from FHLB and was the primary reason for the increase in interest expense for this liability.

## **Table of Contents**

The changes in the balance sheet and interest rates resulted in a decrease in net interest income of approximately \$399 thousand to \$14.6 million for the first six months of 2009 compared to \$15.0 million for the same period in 2008. The Bank s net interest margin decreased from 4.10% for the first half of 2008 to 3.54% in the first half of 2009. The decrease in the net interest margin is due to the yield on interest-bearing assets decreasing 93 basis points (mainly variable rate commercial loans), while the yield on interest-earning liabilities only decreased 51 basis points. The following table shows a comparative analysis of average balances, asset yields and funding costs for the six months ended June 30, 2009 and 2008. These components drive changes in net interest income.

	For the Six Months Ended June 30										
			2009 Tax		2008 Tax						
(Dollars in thousands)	Average balance	_	uivalent iterest	Average yield/rate	Average balance		uivalent nterest	Average yield/rate			
Interest-earning assets Federal funds sold and interest-bearing balances	\$ 10,011	\$	7	0.14%	\$ 2,370	\$	41	3.42%			
Investment securities Loans	151,594 692,160		3,563 18,779	4.70 % 5.43 %	164,123 590,631		4,344 19,177	5.29% 6.48%			
Total interest-earning assets	\$ 853,765		22,349	5.28%	\$757,124		23,562	6.21%			
Interest-bearing liabilities Interest-bearing deposits	\$ 574,725		5,018	1.76%	\$ 506,711		5,452	2.16%			
Securities sold under agreements to repurchase	72,238		90	0.25%	76,866		958	2.50%			
Short-term borrowings Long-term debt	3,342 105,215		11 2,105	0.66% 4.03%	5,123 66,992		63 1,477	2.47% 4.42%			
	105,215		2,105	4.03 %	00,992		1,4//	4.42%			
Total interest-bearing liabilities	\$ 755,520		7,224	1.93%	\$ 655,692		7,950	2.44%			
Interest spread Tax equivalent Net interest				3.35%				3.77%			
income/Net interest margin Tax equivalent adjustment			15,125 (548)	3.54%			15,612 (636)	4.10%			
Net interest income		\$	14,577			\$	14,976				

All amounts have been adjusted to a tax-equivalent basis using a tax rate of 34%. Investments include the average unrealized gains or losses. Dividend income is reported as taxable income but is adjusted for the dividend received deduction. Loan balances include nonaccruing loans, loans held for sale, and are gross of the allowance for loan losses.

## **Provision for Loan Losses**

The Corporation recorded \$1.0 million in provision expense during the first six months of 2009 versus \$505 thousand for the same period in 2008. For more information concerning loan quality and the allowance for loan losses, refer to the Financial Condition section of Management s Discussion and Analysis.

#### **Noninterest Income**

Noninterest income was \$4.7 million in the first six months of 2009, \$410 thousand more than the first six months of 2008 total of \$4.2 million. Investment and trust service fees remained flat, as the addition of accounts from the acquisition of Community Financial, Inc. helped offset the decrease in market value of assets under management. Loan fees increased by \$257 thousand due to a high volume of mortgage originations driven by the low rate environment. Mortgage banking fees decreased \$51 thousand due to an increase in mortgage servicing rights (MSR) amortization expense partially offset by a reversal of previously recorded MSR impairment charges. Deposit fees were flat; however, the composition of deposit fees changed year over year. The Bank recorded less fee income from its overdraft protection program, but higher fees from commercial cash management services. Other service charges and fees increased primarily due to check order income. During 2008, the Corporation had an investment in American Home Bank, N.A (AHB) that was accounted for using the equity method of accounting. This investment produced a loss of \$122 thousand in the first six months of 2008. On December 31, 2008, First Chester County Corporation (FCEC) completed its acquisition of AHB. The Corporation discontinued the equity method of accounting on this investment and no income was recognized in 2009. Other income increased \$322 thousand due to income from the benefits on a life insurance policy (\$276 thousand) in 2009. Net securities gains of \$54 thousand were recognized in the first half of 2009, compared to \$329 thousand in 2008. For the first six months of 2009, the Corporation took write-downs of \$421 thousand on four equity securities it considered to be temporarily impaired as compared to \$432 thousand the previous year.

The following table provides more information about noninterest income:

	For the Six Months Ended							
		June	e 30			Change		
	,	2009		2008	A	mount	%	
Noninterest Income								
Investment and trust services fees	\$	1,757	\$	1,760		(\$3)	(0.2)	
Loan service charges		659		402		257	63.9	
Mortgage banking activities		85		136		(51)	(37.5)	
Deposit service charges and fees		1,232		1,226		6	0.5	
Other service charges and fees		641		613		28	4.6	
Increase in cash surrender value of life insurance		324		331		(7)	(2.1)	
Equity method investment				(122)		122	(100.0)	
Other		325		3		322	10,733.3	
Impairment writedown on equity securities		(421)		(432)		11	(2.5)	
Gains (losses) on sale of securities, net		54		329		(275)	(83.6)	
Total noninterest income	\$	4,656	\$	4,246	\$	410	9.7	

## **Noninterest Expense**

During the first half of 2009, noninterest expense increased \$1.2 million to \$13.1 million from \$11.9 million in 2008. Salaries and benefits increased \$196 thousand primarily due to an increase in pension expense in 2009 of \$255 thousand compared to pension income of \$21 thousand in the same period in 2008. The increase in pension expense is the result of the low rate environment and its affect on pension plan performance and pension obligations. Advertising expense decreased \$35 thousand in 2009 due to expenses in 2008 for the production of a customer education website that was completed in 2008. Data processing expenses were up \$66 thousand due to the implementation of remote deposit capture and electronic check presentment services. Intangible amortization increased \$53 thousand from the amortization of the customer list intangible asset booked with the acquisition of Community Financial, Inc. in the fourth quarter of 2008. Other noninterest expense increased \$121 thousand during the first six months due to a prepayment penalty on a high-rate term loan from the FHLB and the write-down of leasehold improvements from closing a branch location in the second quarter.

#### **Table of Contents**

FDIC insurance expense increased \$809 thousand during the first half of 2009 to \$914 thousand compared to \$105 thousand for the same period in 2008 due to a \$450 thousand FDIC special assessment (payable September 30, 2009) and an increase in the 2009 assessment rates. The FDIC insurance expense in the first six months of 2008 was partially offset by the use of FDIC premium credits. These credits were completely used in 2008. An additional special assessment by the FDIC of up to 5 basis points is possible later in 2009.

The Bank is a member of the Deposit Insurance Fund (the DIF), which is administered by the FDIC. Deposit accounts at the Bank are insured by the FDIC, generally up to a maximum of \$100,000 for each separately insured depositor and up to a maximum of \$250,000 for self-directed retirement accounts. However, the FDIC increased the deposit insurance available on all deposit accounts to \$250,000, effective until December 31, 2009. In addition, certain noninterest-bearing transaction accounts maintained with financial institutions participating in the FDIC s Transaction Account Guarantee Program (TAG) are fully insured regardless of the dollar amount until December 31, 2013. Under the TAG, an annualized 10 basis point assessment on balances in noninterest-bearing transaction accounts that exceed the existing deposit insurance limit of \$250,000 will be assessed on a quarterly basis to insured depository institutions that have not opted out of this component of the Temporary Liquidity Guarantee Program. The Bank has opted to participate in the Transaction Account Guaranteed Program.

The following table provides more information about noninterest expense:

	For the Six Months Ended							
	June 30					Change		
		2009		2008	A	mount	%	
Noninterest Expense								
Salaries and benefits	\$	6,279	\$	6,083	\$	196	3.2	
Net occupancy expense		956		909		47	5.2	
Furniture and equipment expense		429		426		3	0.7	
Advertising		734		769		(35)	(4.6)	
Legal & professional fees		545		524		21	4.0	
Data processing		836		770		66	8.6	
Pennsylvania bank shares tax		288		337		(49)	(14.5)	
Intangible amortization		234		181		53	29.3	
FDIC insurance		914		105		809	770.5	
Other		1,900		1,779		121	6.8	
Total noninterest expense	\$	13,115	\$	11,883	\$	1,232	10.4	

#### **Income taxes**

Federal income tax expense was \$1.4 million in 2009 and \$1.9 million for 2008. The effective tax rate for 2009 was 26.7% and 27.1% for 2008. A decrease in pre-tax income of approximately \$1.7 million, due to higher noninterest expense, produced a lower effective tax rate in 2009 compared to 2008. All taxable income for the Corporation is taxed at a rate of 34%.

27

#### **Financial Condition**

At June 30, 2009, assets totaled \$966.7 million, an increase of \$64.2 million from the 2008 year-end balance of \$902.5 million. Deposit growth has been strong since year and has exceeded loan growth. In addition, investment purchase activity has been limited; therefore, federal funds sold and interest -bearing deposits at banks increased by approximately \$39.0 million since year-end. The Bank expects these funds to decrease during the third quarter based up projected loan settlements.

The investment portfolio remained flat year over year. The Corporation s investment activity consisted primarily of replacing only those securities needed for collateral. The majority of the investment purchases in 2009 were comprised of U.S. Government Agency notes and mortgage backed securities.

The equity portfolio is comprised of bank stocks and the Bank and the Corporation each maintain separate equity investments. The municipal bond portfolio is well diversified geographically and is comprised primarily of general obligation bonds with credit enhancements in the form of private bond insurance or other credit enhancements. The Bank holds twelve corporate bonds. Seven bonds are single issuer trust preferred bonds. The majority of the mortgage backed security portfolio is comprised of U.S. Government Agency products. However, the Bank has 7 private label

Alt-A , mortgage backed securities. Alt-A loans are first-lien residential mortgages that generally conform to traditional prime credit guidelines; however, loan factors such as the loan-to-value ratio, loan documentation, occupancy status or property type cause these loans not to qualify for standard underwriting programs.

The amortized cost and estimated fair value of investment securities available for sale as of June 30, 2009 and December 31, 2008 is:

(Amounts in thousands) 6/30/2009	A	mortized cost	unr	Gross ealized gains	uni	Gross realized osses	E	stimated fair value
Equity securities	\$	5,361	\$	59	\$	(1,493)	\$	3,927
U.S. Treasury securities and obligations of U.S.	·	,	·		•	, , ,	·	,
Government agencies		32,063		492		(248)		32,307
Obligations of state and political subdivisions		43,016		678		(365)		43,329
Corporate debt securities		11,959				(3,425)		8,534
Mortgage-backed securities								
Agency		52,436		1,274		(114)		53,596
Non Agency		6,699				(1,112)		5,587
Asset-backed securities		90				<b>(46)</b>		44
	\$	151,624	\$	2,503	\$	(6,803)	\$	147,324
	A	mortized		Gross realized		Gross realized	Е	stimated fair
12/31/2008		cost		gains		osses		value
Equity securities U.S. Treasury securities and obligations of U.S.	\$	5,783	\$	18	\$	(955)	\$	4,846
Government agencies		29,548		770		(287)		30,031
Obligations of state and political subdivisions		45,518		824		(659)		45,683
Corporate debt securities		12,868				(3,888)		8,980
Mortgage-backed securities		,						,
Agency		50,667		889		(106)		51,450
Non Agency		7,551				(1,033)		6,518
Asset-backed securities		95				(44)		51

**\$ 152,030 \$ 2,501 \$ (6,972) \$ 147,559** 

28

#### **Table of Contents**

At June 30, 2009, the investment portfolio contained 129 securities with \$63.4 million of temporarily impaired fair value and \$6.8 million in unrealized losses. The fair value of temporarily impaired securities is higher than at year-end; however, the unrealized loss and number of securities is lower than at year-end. Financial assets continue to experience pricing pressure as the recession moves throughout all sectors of the economy. For these securities, Management applies a systematic methodology in order to perform an assessment of the potential for other-than-temporary impairment. In the case of debt securities, investments considered for other-than-temporary impairment: (1) had a specified maturity or repricing date; (2) were generally expected to be redeemed at par, and (3) were expected to achieve a recovery in market value within a reasonable period of time. Accordingly, the impairments identified on debt securities and subjected to the assessment at June 30, 2009 were deemed to be temporary and required no further adjustment to the financial statements.

The majority of the unrealized loss is in the corporate debt portfolio (\$3.4 million) and has existed for more than one year. Within this sector, \$2.8 million of the unrealized loss is in 7 trust preferred securities. However, this unrealized loss represents a slight improvement over the year-end trust preferred unrealized loss. The trust preferred securities held by the Bank are all single entity issues that continue to perform and maintain investment grade credit ratings. However, due to the nature of trust-preferred securities, the long final maturities have compounded the price declines. All of the tust preferred issues are from companies that have received money from the Troubled Asset Relief Program (TARP) established by the Emergency Economic Stabilization Act of 2008 (EESA) in order to boost their capital position. Also included in the corporate sector are two bonds issued by CIT Financial, Inc. The value of these bonds has fallen since June 30, 2009 due to recent news from CIT about its liquidity position. See Note 9 of the accompanying unaudited financial statements for additional information on the CIT bonds.

The largest unrealized loss in the mortgage backed security portfolio is in the non-agency private label Alt-A sector. The Alt-A product is comprised of fixed-rate product that was originated between 2004 and 2006. All of these bonds have some type of credit support tranche that will absorb any loss prior to losses at the senior tranche held by the Bank. The Bank monitors the performance of the Alt-A investments on a regular basis and reviews default rates, credit support levels and various cash flow stress test scenarios. Management believes that these investments do not offer any undue risk of loss.

Equity securities are assessed for other-than-temporary impairment based on the length of time of impairment, dollar amount of the impairment and general market conditions relating to specific issues. Unrealized losses on equity securities continued to increase throughout 2009, despite the recognition of other than temporary impairment charges. In 2008, most of the price depreciation occurred in regional and national bank stocks. In 2009, most the price depreciation has occurred in community bank stocks. Based on Management s review, equity write-downs of \$421 thousand were taken in 2009. It is possible that additional write-downs may be required in 2009.

29

## **Table of Contents**

The following table reflects temporary impairment in the investment portfolio (excluding restricted stock), aggregated by investment category, length of time that individual securities have been in a continuous unrealized loss position and the number of securities in each category as of June 30, 2009 and December 31, 2008:

	Less th		12 mon ealized		12 m	ontl	e 30, 200 hs or mo realized	re	Fair	Total Unrealize	ď
(Amounts in thousands)	Value		osses		Value			Count	Value	Losses	Count
Equity securities U.S. Treasury securities and obligations of U.S.	\$ 483	\$	(281)	3	\$ 2,650	\$	(1,212)	25	\$ 3,133	\$ (1,493	28
Government agencies Obligations of State and	9,131		(24)	22	12,049		(224)	20	21,180	(248	3) 42
Political Subdivisions Corporate debt securities Mortgage-backed securities	11,572		(265)	24	1,307 8,432		(100) (3,425)	3 12	12,879 8,432	,	,
Agency Non Agency	11,899		(113)	9	235 5,587		(1) (1,112)		12,134 5,587	(1,112	7
Asset-backed securities					44		(46)	3	44	(46	3
Total temporarily impaired securities	\$ 33,085	\$	(683)	58	\$ 30,304	\$	(6,120)	71	\$ 63,389	\$ (6,803	129
	December 31, 2008										
			12 moi				iths or m			Total	
(Amounts in thousands)	Fair Value		realized Losses	d Count	Fair Value	U	Inrealize Losses	d Count	Fair Value	Unrealize Losses	Count
Equity securities U.S. Treasury securities and obligations of U.S.	\$ 1,933	\$	(701	) 17	\$ 382	2 \$	\$ (254	8	\$ 2,315	\$ (955	5) 25
Government agencies Obligations of State and	7,018		(69	) 27	10,113	3	(218	) 15	17,131	(287	7) 42
Political Subdivisions	14,137		(659	•					14,137	*	•
Corporate debt securities  Mortgage-backed securities	3,722		(448	) 4	5,158	3	(3,440	) 9	8,880	(3,888	3) 13
Agency	6,689		(70		1,257	7	(36	) 4	7,946	,	
Non Agency Asset-backed securities	6,517 16		(1,033 (7		35	τ .	(37	2	6,517 51		
	10		()	, 1	3.	J	(37	, 2	31	(4-	., J
Total temporarily impaired securities	\$ 40,032	\$	(2,987	97	\$ 16,945	5 \$	(3,985	38	\$ 56,977	\$ (6,972	2) 135

The Bank held \$6.5 million of restricted stock at June 30, 2009. Except for \$30 thousand, this investment represents stock in the FHLB, which the Bank is required to hold to be a member of FHLB, and is carried at cost of \$100 per share. In December 2008, FHLB announced it would suspend its cash dividend and the repurchase of excess capital stock from its members due to deterioration in its financial condition. At June 30, 2009, the Bank held approximately

\$1.1 million in excess FHLB stock that it would not have been required to hold prior to the suspension of the stock repurchase program. FHLB stock is evaluated for impairment primarily based on an assessment of the ultimate recoverability of its cost. As a government sponsored entity, FHLB has the ability to raise funding through the U.S. Treasury that can be used to support it operations. There is not a public market for FHLB stock and the benefits of FHLB membership (e.g., liquidity and low cost funding) add value to the stock beyond purely financial measures. Management intends to remain a member of the FHLB and believes that it will be able to fully recover the cost basis of this investment.

30

#### **Table of Contents**

Net loans have increased \$26.6 million since year-end. Commercial lending activity continues to be good and these balances have increased more than \$41.5 million since year-end. The majority of the new commercial loans are variable rate and are secured by real estate. These loans are a mix of in-market production and purchased loans in south central Pennsylvania. However, the growth in commercial loans was partially offset by a decrease of approximately \$6.4 million in the residential mortgage loan portfolio and \$7.9 million in the consumer portfolio. The mortgage portfolio is expected to continue to run-off as the Bank is originating mortgages, but is not funding, servicing or retaining the loans. The decrease in the consumer loan portfolio is primarily from pay downs on home equity loans, much of which was a result of refinancing a first mortgage.

The following table presents a summary of loans outstanding at:

						Change	e
(Amounts in thousands)	J	June 30, 2009	]	December 31, 2008	A	Amount	%
Residential mortgage loans	\$	71,515	\$	78,061		(\$6,546)	(8.4)
Residential construction loans	•	547	·	408		139	34.1
Commercial construction and land							
development		103,762		99,027		4,735	4.8
Commercial, industrial and agricultural		403,000		366,261		36,739	10.0
Consumer home equity loans and lines of		,		,		,	
credit		97,785		103,523		(5,738)	(5.5)
Consumer other		26,809		28,937		(2,128)	(7.4)
		703,418		676,217		27,201	4.0
Less: Allowance for loan losses		(7,930)		(7,357)		(573)	7.8
Net Loans	\$	695,488	\$	668,860	\$	26,628	4.0
Included in the loan balances are the following:							
Net unamortized deferred loan costs	\$	632	\$	646			
Unamortized discount on purchased loans	\$	(336)	\$	(295)			

Total nonperforming assets (including nonperforming loans and foreclosed real estate) as a percent of total assets increased from .44% at December 31, 2008 to 1.26% at June 30, 2009. Nonperforming loans drove the increase in nonperforming assets as evidenced by the increase in nonperforming loans as a percent of total gross loans, from .59% at December 31, 2008 to 1.67% at June 30, 2009.

Nonperforming loans (i.e., 90-days or more past due and still accruing interest [Ninety-Day] and nonaccrual loans) were primarily comprised of residential mortgage and commercial loans.

Ninety-Day residential mortgages increased by approximately \$1.0 million while nonaccruing residential mortgages decreased marginally due to a June 2009 foreclosure. Despite this increase in delinquency, Management estimates no risk of loss associated with these loans.

Ninety-Day commercial loans increased by \$3.1 million and nonaccruing commercial loans increased by \$3.7 million. Two significant construction and land development ( ACD ) credits and one significant agricultural credit drove the increases in both categories. Management has identified and specifically allocated for the associated risk of loss not mitigated with additional collateral.

On June 30, 2009, the Corporation settled with PNC, N.A. the litigation of claims relating to loans purchased from its subsidiary Equipment Finance LLC, the terms of which are subject to a confidentiality agreement. The total loss on the original \$7.5 million portfolio was \$245.8 thousand.

The nonperforming loan increase caused the coverage of nonperforming loans by the allowance for loan loss (ALL) to decrease from 183.93% to 67.62%. The Corporation held one foreclosed property for \$413 thousand at June 30, 2009 compared to \$0 at December 31, 2008.

31

## **Table of Contents**

The following table presents a summary of nonperforming assets:

(Dollars in thousands)	June 30, 2009			December 31, 2008		
Nonaccrual loans Consumer Residential mortgage Construction and land development Farm real estate	\$	164 4,091 2,052	\$	333 1,286		
Commercial  Total nonaccrual loans	\$	49 6,356	\$	1,252 2,871		
Loans past due 90 days or more and not included above Consumer Residential mortgage Construction and land development Farm real estate Commercial	\$	209 1,570 2,585 400 607	\$	123 544 429		
Total loans past due 90 days or more and still accruing	\$	5,371	\$	1,129		
Total nonperforming loans Foreclosed real estate		11,727 413		4,000		
Total nonperforming assets	\$	12,140	\$	4,000		
Nonperforming loans to total gross loans Nonperforming assets to total assets Allowance for loan losses to nonperforming loans		1.67% 1.26% 67.62%		0.59% 0.44% 183.93%		

Net charge-offs increased during the first half of 2009 to \$446 thousand compared to \$363 thousand in the first half of 2008. Consumer loans accounted for the largest gross charge-off category during the first half of 2009. The annualized net charge-off ratio was .13% at June 30, 2009, comparing unfavorably to the .06% annualized net charge-off ratio at June 30, 2008 and favorably to the actual .19% net charge-off ratio at December 31, 2008.

The provision for loan loss expense was \$1.0 million for the first half of 2009, compared to \$505 thousand for the first half of 2008. Management recognized an additional \$432 thousand provision expense based on the increased loan losses and specific reserves for nonperforming loans. The ALL as a percentage of loans increased slightly from 1.09% at year-end 2008 to 1.13% at June 30, 2009.

#### **Table of Contents**

The following table presents an analysis of the allowance for loan losses.

(Dollars in thousands)		Six Montl June <b>2009</b>	Twelve Months Ended 12/31/2008		
(Dollars in Inousanas)		2009	2008		
Balance at beginning of year Charge-offs:	\$	7,357	\$ 7,361	\$	7,361
Commercial, industrial and agricultural		(200)	(204)		(713)
Consumer		(322)	(254)		(496)
Real estate		(94)			(224)
Total charge-offs		(616)	(458)		(1,433)
Recoveries:					
Commercial, industrial and agricultural		58	5		47
Consumer		97 15	80		165
Real estate		15	10		24
Total recoveries		170	95		236
Net charge-offs		(446)	(363)		(1,197)
Provision for loan losses		1,019	505		1,193
Balance at end of year	\$	7,930	\$ 7,503	\$	7,357
Ratios:					
Annualized net loans charged-off as a percentage of					
average loans		0.13%	0.06%		0.19%
Net loans charged-off as a percentage of the provision for		12 77 M	71 00 <i>m</i>		100 240
loan losses Allowance as a percentage of loans		43.77% 1.13%	71.88% 1.22%		100.34% 1.09%
Management manitors the adequacy of the allowance for	100m			and ma	

Management monitors the adequacy of the allowance for loan losses on an ongoing basis and reports its adequacy assessment monthly to the Board of Directors. Management believes that the allowance for loan losses is adequate. Other intangible assets are comprised of a core deposit intangible and a customer list and are being amortized over the estimated useful life of the asset.

Total deposits increased \$82.7 million during the first half of 2009 to \$710.0 million from year-end 2008. Non-interest bearing deposits decreased \$6.9 million, but were more than offset by an increase in interest-bearing deposits. Savings and interest-bearing checking deposits increased \$23.9 million and time deposits increased \$65.6 million. Retail time deposits increased since year-end due to a CD promotion and the acquisition of some large dollar municipal accounts. The Bank also took out brokered deposits in the amount of \$16.9 million in the first six months of 2009, much of it at rates below local market rates. In 2008, the Bank became a member of the Promontory Network and began offering CDs through CDARS. CDARS places large deposits into CDs with other network member banks in increments less than the FDIC insurance maximum, thereby providing insurance coverage on the entire balance. As of June 30, 2009, the Bank had \$22.8 million in CDARS deposits included in brokered time deposits. The Bank s Money Management

product increased \$8.5 million due in part to a promotion in selected markets and higher consumer savings levels.

33

#### **Table of Contents**

The following table presents a summary of deposits outstanding at:

						Chang	ge
(Amounts in thousands) Demand, noninterest-bearing	\$	June 30, 2009 80,081	\$	December 31, 2008 86,954	A	Amount (\$6,873)	% (7.9)
Interest-bearing checking Savings:		97,104		86,241		10,863	12.6
Money market accounts		211,643		203,171		8,472	4.2
Passbook and statement savings		50,565		46,006		4,559	9.9
Total savings and interest checking		359,312		335,418		23,894	7.1
Time:							
Deposits of \$100,000 and over		56,973		50,510		6,463	12.8
Brokered time deposits		46,185		16,504		29,681	179.8
Other time deposits		167,442		137,955		29,487	21.4
		270,600		204,969		65,631	32.0
Total deposits	\$	709,993	\$	627,341	\$	82,652	13.2
Overdrawn deposit accounts reclassified as loan balances	\$	210	\$	181			
ionii oniniioo	Ψ	-10	Ψ	101			

The Repo balance has increased \$704 thousand from year-end, while long-term debt from the FHLB decreased \$2.7 million due to scheduled pay downs and the prepayment of \$1.3 million high-rate term loan in the second quarter.

Total shareholders—equity increased \$2.9 million to \$76.0 million at June 30, 2009, compared to \$73.1 million at the end of 2008. The increase in retained earnings from the Corporation—s net income of \$3.7 million was partially offset by the cash dividend of \$2.1 million. The increase of \$929 thousand in accumulated other comprehensive loss is the result of a slight improvement in the market value of investment securities available for sale. The Corporation—s dividend payout ratio of 55% for the first six months exceeds the 2008 year-end ratio of 48%. The payout ratio is higher than normal due to lower second quarter earnings that were affected by higher provision expense, other than temporary impairment charges and the FDIC special assessment. As capital levels become increasingly important during this difficult economic period, the Corporation decided not to increase its second quarter dividend, as has been its past practice. Management views the dividend payout as a critical piece of its capital management plan. Additionally, the Corporation is currently exploring other sources of capital as part of its capital management plan for the Corporation and the Bank. The Corporation repurchased 5,640 shares of the Corporation—s common stock for \$93 thousand during the first six months of 2009.

#### **Table of Contents**

Capital adequacy is currently defined by regulatory agencies through the use of several minimum required ratios. At June 30, 2009, the Corporation was well capitalized as defined by the banking regulatory agencies. Regulatory capital ratios for the Corporation and the Bank are shown below:

D - --- 1 - 4 - --- D - 4 - -

			Regulate	ory Ratios
				Well
				Capitalized
	June 30,	December 31,		-
	2009	2008	Minimum	Minimum
Total Risk Based Capital Ratio (1)				
Franklin Financial Services Corporation	10.84%	11.02%	8.00%	n/a
Farmers & Merchants Trust Company	10.41%	10.29%	8.00%	10.00%
Tier 1 Capital Ratio (2)				
Franklin Financial Services Corporation	9.74%	9.96%	4.00%	n/a
Farmers & Merchants Trust Company	9.31%	9.21%	4.00%	6.00%
Leverage Ratio (3)				
Franklin Financial Services Corporation	7.57%	7.84%	4.00%	n/a
Farmers & Merchants Trust Company	7.22%	7.26%	4.00%	5.00%

(1) Total risk-based capital / total risk-weighted assets, (2)Tier 1 capital / total risk-weighted assets, (3) Tier 1 capital / average quarterly assets

## **Economy**

The Corporation operates in Franklin, Cumberland, Fulton and Huntingdon Counties, Pennsylvania. The general economic conditions in this market have deteriorated since year-end and unemployment rates are vastly different from county to county. Franklin County s unemployment rate was 8.3%, Cumberland County s rate was 6.6% and Fulton County s rate was 13.41% at June 30, 2009. Two large global manufacturers have laid-off workers due to a slow down in production and this has contributed to the increase in unemployment rates. These rates compare to the Pennsylvania state average of 8.2%. Management believes that the Bank s primary market area continues to be well suited for growth when the national recession eases. The Corporation is not overly dependent on any one industry within its market area and the industries located in its market area are well diversified. Housing prices have declined and housing sales have slowed; however, the Corporation s market area has not been affected by increased home foreclosures as much as other areas of the country have.

Unlike many companies, the assets and liabilities of the Corporation are financial in nature. As such, interest rates and changes in interest rates may have a more significant effect on the Corporation s financial results than on other types of industries. Because of this, the Corporation watches the actions of the Federal Reserve Open Market Committee (FOMC) as it makes decisions about interest rate changes. The Fed continued to decrease rates through 2008. The fed funds target rate was decreased by 4% in 2008 from 4.25% to .25% at year-end and has remained unchanged in 2009. The effort by the Federal Reserve to reduce short-term rates has had a negative effect on the Corporation s net interest margin. If rates continue to remain low, it is unlikely that the net interest margin will improve in 2009.

## **Liquidity**

The Corporation must meet the financial needs of the customers that it serves, while providing a satisfactory return on the shareholders—investment. In order to accomplish this, the Corporation must maintain sufficient liquidity in order to respond quickly to the changing level of funds required for both loan and deposit activity. The goal of liquidity management is to meet the ongoing cash flow requirements of depositors who want to withdraw funds and of borrowers who request loan disbursements. The Bank regularly reviews it liquidity position by measuring its projected net cash flows (in and out) at a 30 and 90-day interval. The Bank stresses this measurement by assuming a level of deposit out-flows that have not historically been realized. In addition to this forecast, other funding sources are reviewed as a method to provide emergency funding if necessary. The objective of this measurement is to identify the amount of cash that could be raised quickly without the need to liquidate assets. The Bank believes it can meet all anticipated liquidity demands.

35

#### **Table of Contents**

Historically, the Corporation has satisfied its liquidity needs from earnings, repayment of loans and amortizing investment securities, maturing investment securities, loan` sales, deposit growth and its ability to access existing lines of credit. All investments are classified as available for sale; therefore, securities that are not pledged as collateral for borrowings are an additional source of readily available liquidity, either by selling the security or, more preferably, to provide collateral for additional borrowing. At June 30, 2009, the Bank had approximately \$140 million of its investment portfolio pledged as collateral. Another source of liquidity for the Bank is a line of credit with the FHLB. The FHLB system has always been a major source of funding for community banks. The capital level of the FHLB, and the entire FHLB system, has been strained due to the declining value of mortgage related assets. The FHLB has implemented steps to improve its capital position that included a suspension of its dividend and an end to its practice of redeeming members—stock. Both of these actions are not favorable to the Bank. There are no indicators that lead the Bank to believe the FHLB will discontinue its lending function. If that were to occur, it would have a negative effect on the Bank and it is unlikely that the Bank could replace the level of FHLB funding in a short time. Another action that may be considered by FHLB to increase its capital is to have a capital call on its member banks. This would require the member banks to invest more capital into the FHLB when most banks would prefer not make such an investment. At June 30, 2009, the Bank had approximately \$114 million available on this line of credit.

In addition, the Bank has \$16 million in lines of credit at two correspondent banks and approximately \$49 million in funding available at the Federal Reserve Discount Window. The Bank is continuing to increase its funding level at the discount window. The Bank also has the ability to access other funding sources including wholesale borrowings and brokered CDs.

## **Off Balance Sheet Commitments and Contractual Obligations**

The Corporation s financial statements do not reflect various commitments that are made in the normal course of business, which may involve some liquidity risk. These commitments consist mainly of unfunded loans and letters of credit made under the same standards as on-balance sheet instruments. Because these instruments have fixed maturity dates, and because many of them will expire without being drawn upon, they do not generally present any significant liquidity risk to the Corporation. Unused commitments and standby letters of credit totaled \$197.9 million and \$183.1 million, respectively, at June 30, 2009 and December 31, 2008.

The Corporation has entered into various contractual obligations to make future payments. These obligations include time deposits, long-term debt, operating leases, deferred compensation and pension payments. These amounts have not changed materially from those reported in the Corporation s 2008 Annual Report on Form 10-K.

36

## **Table of Contents**

#### PART I. Item 3

#### **Quantitative and Qualitative Disclosures about Market Risk**

There were no material changes in the Corporation s exposure to market risk during the three months ended June 30, 2009. For more information on market risk refer to the Corporation s 2008 Annual Report on Form 10-K.

#### PART I, Item 4

#### **Controls and Procedures**

## **Evaluation of Controls and Procedures**

The Corporation carried out an evaluation, under the supervision and with the participation of the Corporation s management, including the Corporation s Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer concluded that as of June 30, 2009, the Corporation s disclosure controls and procedures are effective. Disclosure controls and procedures are controls and procedures that are designed to ensure that information required to be disclosed in the Corporation s reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms.

The management of the Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. The Corporation s internal control system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Changes in Internal Controls**

Management assessed the effectiveness of the Corporation s internal control over financial reporting as of June 30, 2009, using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control Integrated Framework. Based on this assessment, management concluded that, as of June 30, 2009, the Corporation s internal control over financial reporting is effective based on those criteria.

There were no changes during the three months ended June 30, 2009 in the Corporation s internal control over financial reporting which materially affected, or which are reasonably likely to affect, the Corporation s internal control over financial reporting.

37

#### **Table of Contents**

#### Part II OTHER INFORMATION

#### Item 1. <u>Legal Proceedings</u>

The nature of the Corporation s business generates a certain amount of litigation involving matters arising in the ordinary course of business. However, in management s opinion, there are no proceedings pending to which the Corporation is a party or to which our property is subject, which, if determined adversely to the Corporation, would be material in relation to our shareholders equity or financial condition. In addition, no material proceedings are pending or are known to be threatened or contemplated against us by governmental authorities or other parties.

## Item 1A. Risk Factors

There were no material changes in the Corporation s risk factors during the three months ended June 30, 2009. For more information, refer to the Corporation s 2008 Annual Report on Form 10-K.

## Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>

The Corporation announced a stock repurchase plan on July 10, 2008 to repurchase up to 100,000 shares of the Corporation s common stock over a 12 month time period. As of June 30, 2009, 21,972 shares have been purchased under this plan. The following chart reports stock repurchases made during the second quarter of 2009:

		Wei	ghted	Total Number of Shares	Number of Shares that May Yet	
	Number of Shares				Be Purchased Under	
Period	Purchased	per S	Share	Program	Program	
April 2009					83,668	
May 2009					83,668	
June 2009	2,640	\$	16.00	2,640	81,028	
Total	2,640	\$	16.00	2,640		

On July 9, 2009, the Corporation announced a stock repurchase plan to repurchase up to 100,000 shares of the Corporation s common stock over a twelve month time period.

#### Item 3. Defaults by the Company on its Senior Securities

None

## Item 4. Submission of Matters to a Vote of Security Holders

The 2009 Annual Meeting of Shareholders (the Meeting ) of the Corporation was held on April 28, 2009. The Meeting was held for the following purpose:

1. Election of Directors. To elect three Class C Directors to hold office for 3 years from the date of election and until their successors are elected and qualified.

#### **Table of Contents**

There was no solicitation in opposition to the nominees of the Board of Directors for election to the Board. All nominees of the Board of Directors were elected. The number of votes cast, as well as the number of votes withheld for each of the nominees for election to the Board of Directors, was as follows:

Nominee	Votes For	Votes Withheld
Donald A. Fry	3,001,897	80,104
Charles M. Sioberg	3,014,957	67,044
Kurt E. Suter	2,959,213	122,788

The following Directors continued their term of office after the meeting:

Charles S. Bender, II, Martin R. Brown, G. Warren Elliott, Allan E. Jennings Jr., Stanley J. Kerlin, Jeryl C. Miller, Stephen E. Patterson, William E. Snell, Jr. and Martha B. Walker.

2. Vote on shareholder proposal requesting declassification of the Board of Directors. The proposal was defeated.

Votes Again	st	Votes Abstai	ned	Votes For	Nonvoted Shares
2,238,408		38,859		245,121	559,613
Item 5. Other Infor	<u>rmation</u>				
None					
Item 6. Exhibits					
Exhibits					
31.1	Rule 13a	14(a)/15d-14(a)	Certifications	Chief Executive Officer	
31.2	Rule 13a	14(a)/15d-14(a)	Certifications	Chief Financial Officer	
32.1	Section 13	50 Certifications	Chief Executi	ive Officer	
22.2	g .: 10	50 G		1.000	
32.2	Section 13	50 Certifications	Chief Financi	al Officer	

39

## **Table of Contents**

# FRANKLIN FINANCIAL SERVICES CORPORATION and SUBSIDIARIES

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Franklin Financial Services Corporation

August 10, 2009 /s/ William E. Snell, Jr.

William E. Snell, Jr.

President and Chief Executive Officer

August 10, 2009 /s/ Mark R. Hollar

Mark R. Hollar

Treasurer and Chief Financial Officer

40

## **Table of Contents**

# **EXHIBIT INDEX**

Exhibit No.	Description		
31.1	Rule 13a 14(a)/15d-14(a)	Certifications	Chief Executive Officer
31.2	Rule 13a 14(a)/15d-14(a)	Certifications	Chief Financial Officer
32.1	Section 1350 Certifications	Chief Execut	ive Officer
32.2	Section 1350 Certifications	Chief Financ	ial Officer

41