

Cole Credit Property Trust II Inc  
Form 10-Q  
August 14, 2009

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2009**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 000-51963**

**COLE CREDIT PROPERTY TRUST II, INC.**

*(Exact name of registrant as specified in its charter)*

**Maryland**

*(State or other jurisdiction of incorporation or organization)*

**20-1676382**

*(I.R.S. Employer Identification Number)*

**2555 East Camelback Road, Suite 400**

**Phoenix, Arizona, 85016**

*(Address of principal executive offices; zip code)*

**(602) 778-8700**

*(Registrant's telephone number, including area code)*

**Not Applicable**

*(Former name, former address and former fiscal year, if changed since last report)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of August 14, 2009, there were approximately 202,675,458 shares of common stock, par value \$0.01, of Cole Credit Property Trust II, Inc. outstanding.



**COLE CREDIT PROPERTY TRUST II, INC.**  
**INDEX**

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Unaudited Balance Sheets as of June 30, 2009 and December 31, 2008 4

Condensed Consolidated Unaudited Statements of Operations for the three and six months ended June 30, 2009 and 2008 5

Condensed Consolidated Unaudited Statement of Stockholders' Equity for the six months ended June 30, 2009 6

Condensed Consolidated Unaudited Statements of Cash Flows for the six months ended June 30, 2009 and 2008 7

Notes to Condensed Consolidated Unaudited Financial Statements 8

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 25

Item 3. Quantitative and Qualitative Disclosures About Market Risk 37

Item 4T. Controls and Procedures 37

PART II OTHER INFORMATION

Item 1. Legal Proceedings 38

Item 1A. Risk Factors 38

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 38

Item 3. Defaults Upon Senior Securities 39

Item 4. Submission of Matters to a Vote of Security Holders 39

Item 5. Other Information 39

Item 6. Exhibits 39

Signatures 40

Exhibit 31.1

Exhibit 31.2

Exhibit 32.1



**Table of Contents**

**PART I  
FINANCIAL INFORMATION**

The accompanying condensed consolidated unaudited interim financial statements as of and for the three and six months ended June 30, 2009, have been prepared by Cole Credit Property Trust II, Inc. (the Company) pursuant to the rules and regulations of the Securities and Exchange Commission regarding interim financial reporting. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements and should be read in conjunction with the audited financial statements and related notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The financial statements herein should also be read in conjunction with the notes to the financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in this Quarterly Report on Form 10-Q. The results of operations for the three and six months ended June 30, 2009 are not necessarily indicative of the operating results expected for the full year. The information furnished in our accompanying condensed consolidated unaudited balance sheets and condensed consolidated unaudited statements of operations, stockholders' equity, and cash flows reflects all adjustments that are, in our opinion, necessary for a fair presentation of the aforementioned financial statements. Such adjustments are of a normal recurring nature.

Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. We caution investors not to place undue reliance on forward-looking statements, which reflect our management's view only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results. The forward-looking statements should be read in light of the risk factors identified in the Item 1A Risk Factors section of the Company's Annual Report on Form 10-K.

**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**  
**CONDENSED CONSOLIDATED UNAUDITED BALANCE SHEETS**  
(Dollar amounts in thousands, except share and per share amounts)

	<b>June 30, 2009</b>	<b>December 31, 2008</b>
<b>ASSETS</b>		
Investment in real estate assets:		
Land	\$ 807,554	\$ 774,901
Buildings and improvements, less accumulated depreciation of \$94,651 and \$67,326, respectively	1,954,154	1,929,829
Real estate assets under direct financing leases, less unearned income of \$17,794 and \$19,888, respectively	38,139	38,612
Acquired intangible lease assets, less accumulated amortization of \$53,465 and \$37,578, respectively	379,622	383,992
Total real estate assets, net	3,179,469	3,127,334
Investment in mortgage notes receivable, less accumulated amortization of \$1,049 and \$714, respectively	83,765	84,994
Total real estate and mortgage assets, net	3,263,234	3,212,328
Cash and cash equivalents	27,000	106,485
Restricted cash	7,172	8,565
Marketable securities, net of accumulated amortization of \$1,363 and \$310, respectively	42,188	24,583
Investment in unconsolidated joint ventures	42,153	25,792
Rents and tenant receivables, less allowance for doubtful accounts of \$1,730 and \$922, respectively	26,088	22,212
Prepaid expenses and other assets	2,147	4,032
Deferred financing costs, less accumulated amortization of \$8,713 and \$6,512, respectively	28,298	28,031
Total assets	\$ 3,438,280	\$ 3,432,028
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Notes payable and line of credit	\$ 1,618,256	\$ 1,550,314
Accounts payable and accrued expenses	19,231	20,723
Escrowed investor proceeds		18
Due to affiliates	54	123
Acquired below market lease intangibles, less accumulated amortization of \$16,945 and \$10,897, respectively	161,084	156,813
Distributions payable	11,586	11,877
Derivative liabilities	2,770	2,794
Deferred rent and other liabilities	8,923	9,344
Total liabilities	1,821,904	1,752,006

Edgar Filing: Cole Credit Property Trust II Inc - Form 10-Q

Redeemable common stock	59,687	65,046
<b>STOCKHOLDERS EQUITY:</b>		
Preferred stock, \$0.01 par value; 10,000,000 shares authorized, none issued and outstanding		
Common stock, \$0.01 par value; 240,000,000 shares authorized, 201,682,678 and 202,296,748 shares issued and outstanding, respectively	2,017	2,023
Capital in excess of par value	1,762,908	1,763,432
Accumulated distributions in excess of earnings	(185,954)	(121,929)
Accumulated other comprehensive loss	(22,282)	(28,550)
Total stockholders equity	1,556,689	1,614,976
Total liabilities and stockholders equity	\$ 3,438,280	\$ 3,432,028

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.



**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**  
**CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF OPERATIONS**

(Dollar amounts in thousands, except share and per share amounts)

	Three Months Ended		Six Months Ended	
	June 30, 2009	June 30, 2008	June 30, 2009	June 30, 2008
<b>Revenues:</b>				
Rental and other income	\$ 58,148	\$ 39,678	\$ 117,478	\$ 76,072
Tenant reimbursement income	4,791	2,047	10,024	4,044
Earned income from direct financing leases	500	611	912	1,118
Interest income on mortgage notes receivable	1,720	1,772	3,443	3,554
Interest income on marketable securities	1,828		3,538	
<b>Total revenue</b>	<b>66,987</b>	<b>44,108</b>	<b>135,395</b>	<b>84,788</b>
<b>Expenses:</b>				
General and administrative	1,547	1,111	3,495	2,080
Property operating expenses	6,552	3,439	13,476	6,140
Property and asset management fees	3,310	2,046	6,821	3,955
Acquisition related expenses	69		3,241	
Depreciation	14,086	9,259	27,886	17,992
Amortization	7,058	4,861	14,005	9,495
Impairment of real estate assets	13,500		13,500	3,550
<b>Total operating expenses</b>	<b>46,122</b>	<b>20,716</b>	<b>82,424</b>	<b>43,212</b>
<b>Operating income</b>	<b>20,865</b>	<b>23,392</b>	<b>52,971</b>	<b>41,576</b>
<b>Other income (expense):</b>				
Equity in income of unconsolidated joint ventures	187		527	
Interest and other income	141	264	225	628
Interest expense	(24,891)	(16,609)	(47,790)	(34,570)
<b>Total other expense</b>	<b>(24,563)</b>	<b>(16,345)</b>	<b>(47,038)</b>	<b>(33,942)</b>
<b>Net (loss) income</b>	<b>\$ (3,698)</b>	<b>\$ 7,047</b>	<b>\$ 5,933</b>	<b>\$ 7,634</b>
<b>Weighted average number of common shares outstanding:</b>				
Basic	201,754,746	130,357,008	202,112,149	117,448,582
Diluted	201,757,810	130,360,091	202,115,117	117,451,552

**Net (loss) income per common share:**

Basic and diluted	\$	(0.02)	\$	0.05	\$	0.03	\$	0.06
-------------------	----	--------	----	------	----	------	----	------

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

Table of Contents

**COLE CREDIT PROPERTY TRUST II, INC.**  
**CONDENSED CONSOLIDATED UNAUDITED STATEMENT OF STOCKHOLDERS EQUITY**  
(Dollar amounts in thousands, except share amounts)

	Common Stock		Capital in Excess of Par Value	Accumulated Distributions in	Accumulated	Total
	Number of Shares	Par Value		Excess of Earnings	Other Comprehensive (Loss) Income	
<b>Balance, December 31, 2008</b>	202,296,748	\$ 2,023	\$ 1,763,432	\$ (121,929)	\$ (28,550)	\$ 1,614,976
Issuance of common stock	3,988,814	40	37,913			37,953
Distributions				(69,958)		(69,958)
Other offering costs			(581)			(581)
Redemptions of common stock	(4,602,884)	(46)	(43,220)			(43,266)
Stock compensation expense			5			5
Redeemable common stock			5,359			5,359
Comprehensive income:						
Net income				5,933		5,933
Unrealized gain on marketable securities					6,057	6,057
Unrealized gain on interest rate swaps					211	211
Total comprehensive income						12,201
<b>Balance, June 30, 2009</b>	201,682,678	\$ 2,017	\$ 1,762,908	\$ (185,954)	\$ (22,282)	\$ 1,556,689

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**  
**CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF CASH FLOWS**  
(Dollar amounts in thousands)

	<b>Six Months Ended</b>	
	<b>June 30,</b>	
	<b>2009</b>	<b>June 30, 2008</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 5,933	\$ 7,634
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	27,886	17,992
Amortization	10,145	6,935
Amortization of deferred financing costs	2,810	2,832
Amortization of premiums on mortgage notes receivable	335	314
Amortization of discount on marketable securities	(1,053)	
Amortization of fair value adjustments of mortgage notes assumed	541	
Allowance for doubtful accounts	1,573	981
Stock compensation expense	5	4
Impairment of real estate assets	13,500	3,550
Equity in income of unconsolidated joint ventures	(527)	
Distributions from unconsolidated joint ventures	1,485	
Property easement loss	150	
Changes in assets and liabilities:		
Decrease in investment in real estate under direct financing leases	473	298
Rents and tenant receivables	(5,449)	(5,288)
Prepaid expenses and other assets	2,097	342
Accounts payable and accrued expenses	(10)	1,385
Deferred rent and other liabilities	(490)	1,805
Net cash provided by operating activities	59,404	38,784
<b>Cash flows from investing activities:</b>		
Investment in real estate and related assets	(13,335)	(399,415)
Investment in marketable securities	(10,495)	
Investment in unconsolidated joint ventures	(17,319)	
Acquired intangible lease assets	(1,425)	(50,880)
Acquired below market lease intangibles	1,070	38,204
Acquisition costs related to investment in mortgage notes receivable		(87)
Proceeds from mortgage notes receivable	894	755
Proceeds from easement of assets	11	
Restricted cash	1,393	5,685
Net cash used in investing activities	(39,206)	(405,738)
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of common stock	46	491,453
Offering costs on issuance of common stock	(581)	(47,045)
Redemptions of common stock	(43,266)	(4,261)

Edgar Filing: Cole Credit Property Trust II Inc - Form 10-Q

Distributions to investors	(32,342)	(17,214)
Proceeds from notes payable and line of credit	75,243	120,193
Repayment of notes payable and line of credit	(95,663)	(162,032)
Refund of loan deposits	150	
Payment of loan deposits	(175)	(674)
Escrowed investor proceeds liability	(18)	(9,942)
Deferred financing costs paid	(3,077)	(3,239)
Net cash (used in) provided by financing activities	(99,683)	367,239
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(79,485)</b>	<b>285</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>106,485</b>	<b>43,517</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 27,000</b>	<b>\$ 43,802</b>

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**  
**NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**  
**June 30, 2009**

**NOTE 1 ORGANIZATION AND BUSINESS**

Cole Credit Property Trust II, Inc. (the Company) is a Maryland corporation that was formed on September 29, 2004 and is organized and operates as a real estate investment trust (REIT) for federal income tax purposes. Substantially all of the Company's business is conducted through Cole Operating Partnership II, LP (Cole OP II), a Delaware limited partnership. The Company is the sole general partner of and owns an approximately 99.99% partnership interest in Cole OP II. Cole REIT Advisors II, LLC (Cole Advisors II), the affiliate advisor to the Company, is the sole limited partner and owner of an insignificant noncontrolling partnership interest of less than 0.01% of Cole OP II.

As of June 30, 2009, the Company owned 693 properties comprising approximately 18.4 million square feet of single and multi-tenant retail and commercial space located in 45 states and the U.S. Virgin Islands. As of June 30, 2009, the rentable space at these properties was approximately 94% leased. As of June 30, 2009, the Company also owned 69 mortgage notes receivable, aggregating approximately \$83.8 million, secured by 43 restaurant properties and 26 single-tenant retail properties, each of which is subject to a net lease. Through two joint ventures, the Company has an 85.48% indirect interest in an approximately 386,000 square foot multi-tenant retail building in Independence, Missouri and a 70% indirect interest in a ten-property storage facility portfolio as of June 30, 2009. In addition, the Company owned six commercial mortgage-backed securities (CMBS) bonds, with an aggregate fair value of approximately \$42.2 million as of June 30, 2009.

On June 27, 2005, the Company commenced an initial public offering on a best efforts basis of up to 45,000,000 shares of common stock offered at a price of \$10.00 per share, subject to certain volume and other discounts, pursuant to a Registration Statement on Form S-11 filed with the Securities and Exchange Commission under the Securities Act of 1933, as amended (the Initial Offering). The Registration Statement also covered up to 5,000,000 shares available pursuant to a distribution reinvestment plan (the DRIP) under which our stockholders may elect to have their distributions reinvested in additional shares of the Company's common stock at the greater of \$9.50 per share or 95% of the estimated value of a share of common stock. On November 13, 2006, the Company increased the aggregate amount of the public offering to 49,390,000 shares for the primary offering and 952,000 shares pursuant to the DRIP in a related Registration Statement on Form S-11. Subsequently, the Company reallocated the shares of common stock available such that a maximum of 54,140,000 shares of common stock was available under the primary offering for an aggregate offering price of approximately \$541.4 million and a maximum of 1,202,000 shares was available under the DRIP for an aggregate offering price of approximately \$11.4 million.

The Company commenced its principal operations on September 23, 2005, when it issued the initial 486,000 shares of its common stock in the Initial Offering. The Company terminated the Initial Offering on May 22, 2007. As of the close of business on May 22, 2007, the Company had issued a total of 54,838,315 shares in the Initial Offering, including 53,909,877 shares sold in the primary offering and 928,438 shares sold pursuant to the DRIP, resulting in gross offering proceeds to the Company of approximately \$547.4 million. At the completion of the Initial Offering, a total of 503,685 shares of common stock remained unsold, including 230,123 shares that remained unsold in the primary offering and 273,562 shares of common stock that remained unsold pursuant to the DRIP. All unsold shares in the Initial Offering have been deregistered.

On May 23, 2007, the Company commenced its follow-on public offering of up to 150,000,000 shares of its common stock (the Follow-on Offering). The Company terminated the Follow-on Offering on January 2, 2009. As of the close of business on January 2, 2009, the Company had issued a total of 147,454,259 shares in the Follow-on Offering, including 141,520,572 shares sold in the primary offering and 5,933,687 shares sold pursuant to the DRIP, resulting in gross offering proceeds of approximately \$1.5 billion. At the completion of the Follow-on Offering, a total of 1,595,741 shares of common stock remained unsold, including 1,529,428 shares that remained unsold in the primary offering and 66,313 shares of common stock that remained unsold pursuant to the DRIP. All unsold shares in the Follow-on Offering were deregistered.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)****June 30, 2009**

On September 18, 2008, the Company registered 30,000,000 additional shares to be offered pursuant to its DRIP in a registration statement on Form S-3 (the DRIP Offering ) (collectively with the Initial Offering and Follow-on Offering, the Offerings ). As of June 30, 2009, the Company had issued 5,268,896 shares in the DRIP Offering, resulting in gross proceeds of approximately \$50.1 million. Combined with the gross proceeds from the Initial Offering and Follow-on Offering, the Company had aggregate gross proceeds from the Offerings of approximately \$2.1 billion (including shares sold pursuant to the DRIP) as of June 30, 2009, before offering costs, selling commissions, and dealer management fees of approximately \$188.3 million and before share redemptions of approximately \$55.5 million.

The Company's stock is not currently listed on a national securities exchange. The Company may seek to list its common stock for trading on a national securities exchange only if a majority of its independent directors believes listing would be in the best interest of its stockholders. The Company does not intend to list its shares at this time. The Company does not anticipate that there would be any market for its common stock until its shares are listed on a national securities exchange. In the event it does not obtain listing prior to May 22, 2017, its charter requires that it either: (1) seek stockholder approval of an extension or amendment of this listing deadline; or (2) seek stockholder approval to adopt a plan of liquidation of the corporation.

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES*****Principles of Consolidation and Basis of Presentation***

The condensed consolidated unaudited financial statements of the Company have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission, including the instructions to Form 10-Q and Article 8 of Regulation S-X, and do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America ( GAAP ) for complete financial statements. In the opinion of management, the statements for the interim periods presented include all adjustments, which are of a normal and recurring nature, necessary to present a fair presentation of the results for such periods. Results for these interim periods are not necessarily indicative of full year results. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with the Company's audited consolidated financial statements as of and for the year ended December 31, 2008, and related notes thereto set forth in the Company's Annual Report on Form 10-K. The accompanying condensed consolidated unaudited financial statements include the accounts of the Company and its wholly-owned subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation. The Company evaluates the need to consolidate joint ventures based on standards set forth in Financial Accounting Standards Board ( FASB ) Interpretation No. 46R, *Consolidation of Variable Interest Entities* ( FIN 46R ) and Accounting Research Bulletin ( ARB ) No. 51, *Consolidated Financial Statements* ( ARB 51 ), as amended by Financial Accounting Standards ( SFAS ) No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an Amendment of ARB 51* ( SFAS No. 160 ). In determining whether the Company has a controlling interest in a joint venture and the requirement to consolidate the accounts of that entity, management considers factors such as ownership interest, authority to make decisions and contractual and substantive participating rights of the partners/members as well as whether the entity is a variable interest entity ( VIE ) for which it is the primary beneficiary.

Additional detail of certain amounts related to the Company's amortization of deferred financing costs have been included in the Company's statement of cash flows for the six months ended June 30, 2008 in order to conform to current year presentation.



**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**

**NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

***Restricted Cash and Escrowed Investor Proceeds***

During the six months ended June 30, 2009, the Company terminated the Follow-on Offering. The Company had no escrowed investor proceeds as of June 30, 2009. As of December 31, 2008, included in restricted cash was escrowed investor proceeds of approximately \$380,000 for which shares of common stock had not been issued as of December 31, 2008. Additionally, restricted cash included approximately \$1.2 million and approximately \$2.2 million, as of June 30, 2009 and December 31, 2008, respectively, for the contractual obligations related to an earnout agreement discussed in Note 5 below. Restricted cash also included approximately \$4.4 million and approximately \$5.0 million as of June 30, 2009 and December 31, 2008, respectively, of lender reserves to be held in accordance with the respective lender's loan agreement. Restricted cash also included approximately \$1.6 million and approximately \$1.0 million as of June 30, 2009 and December 31, 2008, respectively, which was restricted primarily to fund capital expenditures for certain real estate investment properties of the Company.

***Redeemable Common Stock***

The Company's share redemption program provides that all redemptions during any calendar year, including those upon death or qualifying disability, are limited to those that can be funded with proceeds from the Company's DRIP. In accordance with Accounting Series Release No. 268, *Presentation in Financial Statements of Redeemable Preferred Stock*, the Company accounts for proceeds received from its DRIP as redeemable common stock, outside of permanent equity. As of June 30, 2009 and December 31, 2008, the Company had issued approximately 12.1 million shares and approximately 8.1 million shares of common stock under the DRIP, respectively, for cumulative proceeds of approximately \$115.2 million and approximately \$77.3 million under its DRIP, respectively, which are recorded as redeemable common stock, net of redemptions, in the respective condensed consolidated unaudited balance sheets. As of June 30, 2009, the Company had redeemed approximately 5.9 million shares of common stock for an aggregate price of approximately \$55.5 million. As of December 31, 2008, the Company had redeemed approximately 1.3 million shares of common stock for an aggregate price of approximately \$12.3 million.

***Reportable Segments***

The FASB issued SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, which establishes standards for reporting financial and descriptive information about an enterprise's reportable segments. The Company's operating segments consist of commercial properties, which include activities related to investing in real estate including retail, office and distribution properties and other real estate related assets. The commercial properties are geographically diversified throughout the United States, and the Company's chief operating decision maker evaluates operating performance on an overall portfolio level. These commercial properties have similar economic characteristics, therefore the Company's properties have been aggregated into one reportable segment.

**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)  
June 30, 2009*****Investment in and Valuation of Real Estate Assets***

The Company continually monitors events and changes in circumstances that could indicate that the carrying amounts of its real estate and related intangible assets may not be recoverable. When indicators of potential impairment are present, the Company assesses the recoverability of the assets by determining whether the carrying value of the assets will be recovered through the undiscounted future operating cash flows expected from the use of the assets and their eventual disposition. In the event that such expected undiscounted future cash flows do not exceed the carrying value, the Company will adjust the real estate and related intangible assets to their fair value and recognize an impairment loss. The Company continues to monitor certain properties for which tenants have filed bankruptcy, vacated the property, or have experienced financial difficulties. The undiscounted future operating cash flows expected from the use of these properties, except one property described below, and their related intangible assets and their eventual disposition continued to exceed the carrying value of these assets as of June 30, 2009. Should the conditions of any of these properties change, the undiscounted future operating cash flows expected may change and adversely affect the recoverability of the carrying values related to these properties. During the three and six months ended June 30, 2009, the Company identified one property with impairment indicators for which the undiscounted future operating cash flows expected from the use of the property and related intangible assets and their eventual disposition was less than the carrying value of the assets. As a result, the Company reduced the carrying value of the real estate and related intangible assets to their estimated fair value and recorded an impairment loss of \$13.5 million during the three and six months ended June 30, 2009. The Company recorded an impairment loss of approximately \$3.6 million during the six months ended June 30, 2008. No additional impairment losses were recorded for the three months ended June 30, 2008.

***Investment in Unconsolidated Joint Ventures***

Investment in unconsolidated joint ventures as of June 30, 2009, consists of the Company's non-controlling 85.48% interest in a joint venture that owns a multi-tenant property in Independence, Missouri and a 70% interest in a joint venture that owns a ten-property storage facility portfolio. Consolidation of these investments is not required as the entities do not qualify as VIEs, as defined in FIN 46(R), and do not meet the control requirements for consolidation under ARB 51. As of June 30, 2009, total assets held within the unconsolidated joint ventures was approximately \$154.9 million and the fair value of the non-recourse mortgage notes payable was approximately \$104.1 million. The Company accounts for these investments using the equity method of accounting per guidance established under Accounting Principals Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock* ( APB 18 ) and Emerging Issues Task Force ( EITF ) Issue No. 08-06, *Equity Method Investment Accounting Considerations*. The equity method of accounting requires these investments to be initially recorded at cost and subsequently adjusted for the Company's share of equity in the joint ventures' earnings and distributions. The Company reports its share of income and losses, including impairment charges, based on the Company's ownership interest in the investment. The Company evaluates the carrying amount of each investment for impairment in accordance with APB 18. No impairment losses were recorded related to these investments in unconsolidated joint ventures for the three and six months ended June 30, 2009.

**NOTE 3 FAIR VALUE MEASUREMENTS**

SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ) defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements. SFAS No. 157 emphasizes that fair value is a market-based measurement, as opposed to a transaction-specific measurement and most of the provisions were effective for the Company beginning January 1, 2008.

**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

FASB Staff Position ( FSP ) No. SFAS 157-4, *Determining Fair Value when the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions that are not Orderly*, ( FSP No. FAS 157-4 ) provides guidance on determining fair value when market activity has decreased. SFAS 115-2 and SFAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* ( SFAS 115-2 and SFAS 124-2 ) addresses other-than-temporary impairments for debt securities. The Company adopted the provisions of SFAS No. 157, as amended, on January 1, 2008 and elected to early adopt FSP No. FAS 157-4 and SFAS No. 115-2 and SFAS 124-2 beginning January 1, 2009.

Fair value is defined by SFAS No. 157 as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, various techniques and assumptions can be used to estimate the fair value. Financial assets and liabilities are measured using inputs from three levels of the fair value hierarchy, as defined in SFAS No. 157. The three levels are as follows:

Level 1 Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date. An active market is defined as a market in which transactions for the assets or liabilities occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active (markets with few transactions), inputs other than quoted prices that are observable for the asset or liability (i.e., interest rates, yield curves, etc.), and inputs that are derived principally from or corroborated by observable market data correlation or other means (market corroborated inputs).

Level 3 Unobservable inputs, only used to the extent that observable inputs are not available, reflect the Company's assumptions about the pricing of an asset or liability.

A summary of our assets re-measured at fair value on June 30, 2009 is as follows (in thousands):

Description:	Balance at June 30, 2009	Fair Value Measurements of Reporting Date Using		
		Level 1	Level 2	Level 3
Long-lived assets held and used	\$ 9,560	\$	\$	\$ 9,560

During the three and six months ended June 30, 2009, long-lived assets held and used with an initial basis of approximately \$23.1 million were impaired and written down to their estimated fair value of approximately \$9.6 million, resulting in an impairment of approximately \$13.5 million, which is included in impairment on real estate assets on the condensed consolidated unaudited statement of operations for the three and six months ended June 30, 2009.

SFAS No. 107, *Disclosures about Fair Value of Financial Instruments* ( SFAS No. 107 ), as amended by FSP FAS No. 107-1 requires disclosure of fair value of all financial instruments in interim financial statements as well as annual financial statements.

The following describes the methods the Company uses to estimate the fair value of the Company's financial assets and liabilities:

*Cash and cash equivalents, restricted cash, rents and tenant receivable and accounts payable and accrued expenses*

The Company considers the carrying values of these financial instruments to approximate fair value because of the short period of time between origination of the instruments and their expected realization. The Company's investments in highly liquid money market funds are valued using Level 1 inputs.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)****June 30, 2009**

*Mortgage notes receivable* The fair value is estimated by discounting the expected cash flows on the notes at current rates at which management believes similar loans would be made. The fair value of these notes was approximately \$84.7 million and approximately \$83.8 million at June 30, 2009 and December 31, 2008, respectively, as compared to the carrying values of approximately \$83.8 million and approximately \$85.0 million at June 30, 2009 and December 31, 2008, respectively.

*Notes payable and line of credit* The fair value is estimated using a discounted cash flow technique based on estimated borrowing rates available to the Company as of June 30, 2009 and December 31, 2008. The fair value of the notes payable and line of credit was approximately \$1.5 billion at June 30, 2009 and December 31, 2008, as compared to the carrying value of approximately \$1.6 billion at June 30, 2009 and December 31, 2008.

*Marketable securities* The Company's marketable securities are carried at fair value and are valued using Level 3 inputs. The Company primarily uses estimated quoted market prices from third party trading desks, where available, for similar CMBS tranches that actively participate in the CMBS market, and adjusted for industry benchmarks, such as the CMBX Index, where applicable. The Company receives non-binding quotes from established financial institutions, where available, and estimates a fair value using the quotes received. Market conditions, such as interest rates, liquidity, trading activity and credit spreads may cause significant variability to the received quotes. If the Company is unable to obtain quotes from third parties or if the Company believes quotes received are inaccurate, the Company estimates fair value using internal models that primarily consider the CMBX Index, expected cash flows, known and expected defaults and rating agency reports. Changes in market conditions, as well as changes in the assumptions or methodology used to estimate fair value, could result in a significant increase or decrease in the recorded amount of the financial asset or liability. As of June 30, 2009, no marketable securities were valued using internal models. Significant judgment is involved in valuations and different judgments and assumptions used in management's valuation could result in different valuations. As there continues to be significant disruptions to the financial markets, the Company's estimates of fair value may have significant volatility.

*Derivative Instruments* The Company's derivative financial assets, included in prepaid expenses and other assets on the condensed consolidated unaudited balance sheets, represent interest rate caps and interest rate swaps and the Company's derivative liabilities represent interest rate swaps. All derivatives are carried at fair value and are valued using Level 2 inputs. The fair value of these instruments is determined using interest rate market pricing models. The Company includes the impact of credit valuation adjustments on derivatives measured at fair value. Considerable judgment is necessary to develop estimated fair values of financial instruments. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize on disposition of the financial instruments.

In accordance with the fair value hierarchy described above, the following table shows the fair value of the Company's financial assets and liabilities that are required to be measured at fair value on a recurring basis at June 30, 2009 (in thousands):

	<b>Balance at June 30, 2009</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
Assets:				
Marketable securities	\$ 42,188	\$	\$	\$ 42,188
Interest rate cap agreements	2		2	

Edgar Filing: Cole Credit Property Trust II Inc - Form 10-Q

Interest rate swap		187			187	
Total Assets	\$	43,377	\$	\$	189	\$ 42,188
Liabilities:						
Interest rate swaps	\$	2,770	\$	\$	2,770	\$

**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**  
**NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

The following table shows a reconciliation of the change in fair value of the Company's financial assets and liabilities with significant unobservable inputs (Level 3) (in thousands) for the six months ended June 30, 2009:

	<b>Balance at January 1, 2009</b>	<b>Net realized/ unrealized gains (losses) included in earnings</b>	<b>Net unrealized gain</b>	<b>Purchases, issuances, settlements and amortization</b>	<b>Transfers in and out of Level 3</b>	<b>Balance at June 30, 2009</b>
Marketable securities	\$ 24,583	\$	\$ 6,057	\$ 11,548	\$	\$ 42,188

The amount of total gains for the six months ended June 30, 2009 included in changes in net assets attributable to the change in the unrealized gain relating to marketable securities still held at June 30, 2009 was approximately \$6.1 million. No gains were recorded for the six months ended June 30, 2008.

**NOTE 4 REAL ESTATE ASSETS UNDER DIRECT FINANCING LEASES**

The components of investment in direct financing leases as of June 30, 2009 and December 31, 2008, were as follows (in thousands):

	<b>June 30, 2009</b>	<b>December 31, 2008</b>
Minimum lease payments receivable	\$ 28,079	\$ 30,646
Estimated residual value of leased assets	27,854	27,854
Deferred incremental direct costs		
Unearned income	(17,794)	(19,888)
Total	\$ 38,139	\$ 38,612

During the year ended December 31, 2008, two real estate property leases classified as direct financing leases were amended to extend the non-cancellable lease term, resulting in an increase in aggregate future minimum lease payments.

**NOTE 5 REAL ESTATE ACQUISITIONS****Property Acquisitions**

During the six months ended June 30, 2009, the Company acquired a 100% interest in 20 commercial properties for an aggregate purchase price of approximately \$113.8 million (the 2009 Acquisitions). In addition to available cash, the Company financed the acquisitions with the assumption of mortgage loans, with a face value totaling approximately \$100.8 million and a fair value totaling approximately \$87.8 million. The mortgage loans generally are secured by the individual property on which the loan was made. The Company allocated the purchase price of these properties to the fair value of the assets acquired and liabilities assumed. The Company allocated approximately \$38.1 million to land, approximately \$58.8 million to building and improvements, approximately \$14.2 million to acquired in-place leases, approximately \$10.4 million to acquired below-market leases, and approximately \$63,000 to acquired above-market leases during the six months ended June 30, 2009. During the six months ended June 30, 2009, the Company expensed approximately \$3.2 million of acquisition costs related to the acquisitions.

The Company recorded revenues for the three and six months ended June 30, 2009 of approximately \$2.1 million and approximately \$2.4 million, respectively, and net losses for the three and six months ended June 30, 2009 of approximately \$611,000 and approximately \$3.8 million, respectively, related to the 2009 Acquisitions.

The following information summarizes selected financial information from the combined results of operations of the Company, as if the 2009 Acquisitions were completed at the beginning of each period presented.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)  
June 30, 2009**

The Company estimated that revenues, on a pro forma basis, for the three and six months ended June 30, 2009, would have been approximately \$67.3 million and approximately \$137.5 million, respectively. The Company estimated that net loss, on a pro forma basis, for the three months ended June 30, 2009 would have been approximately \$2.5 million and net income would have been approximately \$9.4 million for the six months ended June 30, 2009.

The Company estimated that revenues, on a pro forma basis, for the three and six months ended June 30, 2008 would have been approximately \$46.3 million and approximately \$89.1 million, respectively, and net income, on a pro forma basis, for the three and six months ended June 30, 2008 would have been approximately \$6.9 million and approximately \$7.3 million, respectively.

This pro forma information is presented for informational purposes only and may not be indicative of what actual results of operations would have been had the transactions occurred at the beginning of each year, nor does it purport to represent the results of future operations.

**Earnout Agreements**

At June 30, 2009, the Company owned two properties subject to earnout provisions obligating the Company to pay additional consideration to the respective seller contingent on the future leasing and occupancy of vacant space at the properties. These earnout payments are based on a predetermined formula. Each earnout agreement has a set time period regarding the obligation to make these payments. If at the end of the time period, certain space has not been leased and occupied, the Company will not have any further obligation. Assuming all the conditions are satisfied, the Company would be obligated to pay an aggregate of approximately \$7.7 million, of which approximately \$3.5 million was paid as of June 30, 2009, including a net settlement payment of approximately \$414,000 negotiated with the seller of one of these properties, during the six months ended June 30, 2009, related to earnout provisions on certain vacant space. This settlement eliminated approximately \$1.3 million of earn out obligations on the vacant space. In addition, the Company reduced the estimated obligation by approximately \$153,000 due to current market conditions, resulting in a remaining liability of approximately \$2.7 million, which was recorded in accounts payable and accrued expenses in the accompanying condensed consolidated unaudited balance sheet as of June 30, 2009. The Company recorded the approximately \$1.3 million of eliminated earnout obligation and the approximately \$153,000 of market condition adjustment as a reduction of the cost of the respective assets associated with the property acquired and a reduction to the earnout liability in the accompanying condensed consolidated unaudited balance sheet. Approximately \$1.2 million, of remaining potential earnout obligation of approximately \$2.7 million, was recorded in restricted cash as of June 30, 2009.

**Investment in Unconsolidated Joint Ventures**

Through a joint venture that the Company entered into during the six months ended June 30, 2009, the Company acquired a 70% interest in a ten-property storage facility portfolio for approximately \$101.0 million. Nine of the properties were encumbered by mortgage notes payable with a face value of approximately \$80.3 million as of June 30, 2009.

**NOTE 6 INVESTMENT IN MORTGAGE NOTES RECEIVABLE**

As of June 30, 2009, the Company owned 69 mortgage notes receivable, which were secured by 43 restaurant properties and 26 single-tenant retail properties (collectively, the Mortgage Notes). The Mortgage Notes balance of approximately \$83.8 million as of June 30, 2009 consisted of the face value of the Mortgage Notes of approximately \$75.9 million, an approximately \$6.9 million premium, and approximately \$2.0 million of acquisition costs, net of accumulated amortization of approximately \$1.0 million. The premium and acquisition costs will be amortized over the terms of each respective Mortgage Note using the effective interest rate method. The Mortgage Notes mature on various dates from August 1, 2020 to January 1, 2021. Interest and principal are due each month at interest rates ranging from 8.60% to 10.47% per annum. No impairment losses were recorded related to mortgage notes receivable for each of the three and six months ended June 30, 2009 and 2008.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)****June 30, 2009****NOTE 7 MARKETABLE SECURITIES**

As of June 30, 2009, the Company owned six CMBS bonds, with an aggregate fair value of approximately \$42.2 million. The following describes the CMBS bonds in more detail as of June 30, 2009 (in thousands). As of December 31, 2008, the Company owned four CMBS bonds, with an aggregate fair value of approximately \$24.6 million.

	<b>Amortized Cost Basis</b>	<b>Unrealized Gain (Loss)</b>	<b>Total</b>
Marketable securities at December 31, 2008	\$ 50,339	\$ (25,756)	\$ 24,583
Face value of marketable securities acquired	19,790		19,790
Discounts on purchases of marketable securities	(9,295)		(9,295)
Increase in fair value of marketable securities		6,057	6,057
Accretion of discounts on marketable securities	1,053		1,053
Marketable securities at June 30, 2009	\$ 61,887	\$ (19,699)	\$ 42,188

The Company recognized an unrealized gain of approximately \$6.1 million related to these investments for the six months ended June 30, 2009 and an unrealized loss of approximately \$25.8 million for the year ended December 31, 2008, which are included in accumulated other comprehensive loss on the accompanying condensed consolidated unaudited balance sheets as of June 30, 2009 and December 31, 2008 and statement of stockholders' equity for the six months ended June 30, 2009.

The cumulative unrealized loss at June 30, 2009 and December 31, 2008 was deemed to be a temporary impairment based upon (i) the Company having no intent to sell these securities, (ii) it is more likely than not that the Company will not be required to sell the securities before recovery and (iii) the Company's expectation to recover the entire amortized cost basis of these securities. The Company determined that the unrealized loss resulted from volatility in interest rates, widening of credit spreads and other qualitative factors relating to macro-credit conditions in the mortgage market. Additionally, as of June 30, 2009 and December 31, 2008, the Company had determined that the subordinate CMBS tranches below the Company's CMBS investment adequately protected the Company's ability to recover its investment and that the Company's estimates of anticipated future cash flows from the CMBS investment had not been adversely impacted by the deterioration in the creditworthiness of the specific CMBS issuers.

The Company recorded gross unrealized gains of approximately \$1.4 million and gross unrealized losses of approximately \$21.1 million in accumulated other comprehensive loss on the accompanying condensed consolidated unaudited balance sheet as of June 30, 2009. The following table shows fair value and net unrealized losses of the Company's CMBS bonds and the length of time that the securities had been in a continuous net unrealized loss position at June 30, 2009 (in thousands).

<b>Description of Securities</b>	<b>Holding Period of Net Unrealized Losses of Marketable Securities</b>					
	<b>Less than 12 months</b>		<b>12 Months or More</b>		<b>Total</b>	
	<b>Fair Value</b>	<b>Net Unrealized Losses</b>	<b>Fair Value</b>	<b>Net Unrealized Losses</b>	<b>Fair Value</b>	<b>Net Unrealized Losses</b>
Commercial mortgage-backed securities	\$ 42,188	\$ 19,699	\$	\$	\$ 42,188	\$ 19,699



**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**  
**NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

The scheduled maturities of marketable securities at June 30, 2009 are presented as follows (in thousands):

	Amortized Cost	Available-for-sale Estimated Fair Value
Due within one year	\$	\$
Due after one year through five years		
Due after five years through ten years	61,887	42,188
Due after ten years		
	\$ 61,887	42,188

Actual maturities of marketable securities can differ from contractual maturities because borrowers have the right to prepay obligations. In addition, factors such as prepayments and interest rates may affect the yields on the carrying values of marketable securities.

**NOTE 8 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

In the normal course of business, the Company uses certain types of derivative instruments for the purpose of managing or hedging its interest rate risks. The following table summarizes the notional and fair value of the Company's derivative instruments and hedging activities (in thousands). Additional disclosures related to the fair value of the Company's derivative instruments are included in Note 3 above. The notional value is an indication of the extent of the Company's involvement in each instrument at the time, but does not represent exposure to credit, interest rate or market risks.

	Balance Sheet Location	Notional Value	Interest Rate	Effective Date	Maturity Date	Fair Value of Asset (Liability)	
						June 30, 2009	December 31, 2008
<b>Derivatives not designated as hedging instruments under SFAS No. 133</b>							
Interest							
Rate Cap	Prepaid expenses and other assets	\$ 36,000	7.0%	8/5/2008	8/5/2010	\$ (1)	\$ (1)
Interest							
Rate Cap	Prepaid expenses and other assets	34,000	7.0%	10/1/2008	9/1/2010	2	(1)
		\$ 70,000				\$ 2	\$

**Derivatives designated as hedging instruments under SFAS No. 133**

Interest							
Rate							
Swap	Derivative liabilities	\$ 32,000	6.2%	11/4/2008	10/31/2012	\$ (1,606)	\$ (2,090)
Interest							
Rate							
Swap	Derivative liabilities	38,250	5.6%	12/10/2008	9/26/2011	(725)	(704)

Interest Rate Swap	Derivative liabilities	15,043	6.2%	6/12/2009	6/11/2012	(439)	
Interest Rate Swap	Prepaid expenses and other assets	7,200	5.8%	2/20/2009	3/1/2016	187	
		\$ 92,493				\$ (2,583)	\$ (2,794)

(1) The fair value of the rate caps was less than \$1,000.

Accounting for changes in the fair value of a derivative instrument depends on the intended use of the derivative instrument and the designation of the derivative instrument. The change in fair value of the effective portion of the derivative instrument that is designated as a hedge is recorded as other comprehensive income or loss. The Company designated the interest rate swaps as cash flow hedges. The changes in fair value for derivative instruments that are not designated as a hedge or that do not meet the hedge accounting criteria of SFAS No. 133, *Accounting for Derivatives Instruments and Hedging Activities* ( SFAS No. 133 ), are recorded as a gain or loss in operations. The interest rate cap agreements were not designated as hedges.

**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

The following tables summarize the gains and losses on the Company's derivative instruments and hedging activities (in thousands).

<b>Derivatives not designated as hedging instruments under SFAS No. 133</b>	<b>Location of Gain Recognized in Income on Derivative</b>	<b>Amount of Gain (Loss) Recognized in Income on Derivative</b>			
		<b>Three months ended June 30, 2009</b>	<b>Six months ended June 30, 2009</b>	<b>Three months ended June 30, 2008</b>	<b>Six months ended June 30, 2008</b>
Interest Rate Caps	Interest expense	\$ (2)	\$ 2	\$	\$

  

<b>Derivatives in SFAS No. 133 Cash Flow Hedging Relationships</b>	<b>Amount of Gain Recognized in Other Comprehensive Income on Derivative</b>			
	<b>Three months ended June 30, 2009</b>	<b>Six months ended June 30, 2009</b>	<b>Three months ended June 30, 2008</b>	<b>Six months ended June 30, 2008</b>
Interest Rate Swaps (1)	\$ 884	\$ 211	\$	\$

(1) There were no portions relating to the change in the fair value of the interest rate swap agreements that were considered ineffective during the six months ended June 30, 2009 and 2008. No previously effective portion of gains or losses that were recorded in accumulated other comprehensive income during the term of the

hedging  
relationship was  
reclassified into  
earnings during  
the three and six  
months ended  
June 30, 2009  
and 2008.

The Company has agreements with each of its derivative counterparties that contain a provision whereby if the Company defaults on certain of its unsecured indebtedness, then the Company could also be declared in default on its derivative obligations resulting in an acceleration of payment.

The Company is exposed to credit risk in the event of non-performance by its derivative counterparties. The Company believes it mitigates its credit risk by entering into agreements with credit-worthy counterparties. The Company records counterparty credit risk valuation adjustments on its interest rate swap derivative asset in order to properly reflect the credit quality of the counterparty. In addition, the Company's fair value of interest rate swap derivative liabilities is adjusted to reflect the impact of the Company's credit quality. As of June 30, 2009 and December 31, 2008, there have been no termination events or events of default related to the interest rate swaps.

**NOTE 9 NOTES PAYABLE AND LINE OF CREDIT**

As of June 30, 2009, the Company had approximately \$1.6 billion of debt outstanding, consisting of approximately \$1.4 billion in fixed rate mortgage loans (the Fixed Rate Debt), approximately \$129.2 million in variable rate mortgage loans (the Variable Rate Debt) and approximately \$64.0 million outstanding under a line of credit (the Credit Facility). The Fixed Rate Debt has interest rates ranging from 4.46% to 7.23%, with a weighted average interest rate of approximately 5.91%, and matures on various dates from October 2009 through August 2031. The Variable Rate Debt has interest rates that range from LIBOR plus 200 to 325 basis points, with certain notes containing LIBOR floors ranging from 4.50% to 5.00%, and matures on various dates from April 2010 through September 2011. Each of the notes payable is secured by the respective property. The terms of the Credit Facility are described below.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)****June 30, 2009**

On May 23, 2008, the Company entered into the Credit Facility, a revolving credit facility with a syndication of banks, providing up to \$135.0 million of secured borrowing for which the borrowing base of the underlying collateral pool at June 30, 2009 was approximately \$133.6 million. The amount of the Credit Facility may be increased up to a maximum of \$235.0 million, with each increase being no less than \$25.0 million. Loans under the Credit Facility bear interest at variable rates depending on the type of loan used. The variable rates are generally equal to the one-month, two-month, three-month, or six-month LIBOR plus 180 to 210 basis points, determined by the aggregate amount borrowed in accordance with the agreement, or 0.25% plus the greater of (i) the federal funds rate plus 0.50% or (ii) Bank of America's prime rate. The Credit Facility matures in May 2011, with the option to extend to May 2012. As of June 30, 2009, the Company had an outstanding balance of approximately \$64.0 million, and an additional approximately \$69.6 million was available, under the Credit Facility. The Credit Facility contains customary affirmative, negative and financial covenants, representations, warranties and borrowing conditions. The amounts drawn on the Credit Facility are secured by an assignment of 100% of Cole OP II's equity interests in the assets of certain of its subsidiary limited liability companies in a designated collateral pool. The notes payable are generally non-recourse to the Company and Cole OP II, but both are liable for customary non-recourse carveouts. The Company believes it was in compliance with the financial covenants of the Credit Facility at June 30, 2009. The Company has established a letter of credit in the amount of \$476,000 from the Credit Facility lenders to support an escrow agreement between a certain property and that property's lender. This letter of credit reduces the amount of borrowings available under the Credit Facility by \$476,000.

During the six months ended June 30, 2009, the Company issued approximately \$22.2 million of notes payable, which bear fixed interest rates ranging from 5.75% to 6.21%, with a weighted average interest rate of 6.06%, and mature on various dates from June 2012 to March 2016. In addition, during the six months ended June 30, 2009, the Company assumed notes payable with an aggregate face value of approximately \$100.8 million (the Assumed Notes), which bear fixed interest rates ranging from 5.45% to 6.40%, with a weighted average interest rate of 5.86%, and mature on various dates from September 2012 to April 2017. The Company recorded the Assumed Notes at fair value of approximately \$87.8 million. The Company refinanced approximately \$55.0 million of the mortgage notes payable, which have a variable interest rate of LIBOR plus 250 basis points, with a LIBOR floor of 5.00%, and mature in April 2010. The Company repaid approximately \$21.6 million of fixed rate debt and approximately \$17.5 million of variable rate debt. During the six months ended June 30, 2009, the Company borrowed approximately \$53.0 million and repaid approximately \$55.0 million from the Credit Facility. In connection with the acquisition of two CMBS bonds, JP Morgan Chase Bank, N.A. provided repurchase financing during the year ended December 31, 2008. The Company repaid the repurchase financing during the year ended December 31, 2008. At June 30, 2009, up to approximately \$23.0 million was available for borrowing under the repurchase financings subject to lender approval.

**NOTE 10 SUPPLEMENTAL CASH FLOW DISCLOSURES**

Supplemental cash flow disclosures for the six months ended June 30, 2009 and 2008 are as follows (in thousands):

	<b>Six months ended</b>	
	<b>June 30,</b>	
	<b>2009</b>	<b>June 30, 2008</b>
<b>Supplemental Disclosures of Non-Cash Investing and Financing Activities:</b>		
Dividends declared and unpaid	\$ 11,586	\$ 8,012
Fair value of mortgage notes assumed in real estate acquisitions at date of assumption	\$ 87,821	\$ 24,742
Common stock issued through distribution reinvestment plan	\$ 37,907	\$ 21,086

Unrealized gain on marketable securities	\$	6,057	\$	
Unrealized gain on interest rate swaps	\$	211	\$	
<b>Supplemental Cash Flow Disclosures:</b>				
Interest paid	\$	43,765	\$	31,206

**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**

**NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**

**June 30, 2009**

**NOTE 11 COMMITMENTS AND CONTINGENCIES**

***Litigation***

In the ordinary course of business, the Company may become subject to litigation or claims. There are no material legal proceedings, pending, or known to be contemplated, against us.

***Environmental Matters***

In connection with the ownership and operation of real estate, the Company potentially may be liable for costs and damages related to environmental matters. As of June 30, 2009 and December 31, 2008, the Company owned certain properties that are subject to environmental remediation. In each case, the seller of the property, the tenant of the property and/or another third party has been identified as the responsible party for environmental remediation costs related to the property. Additionally, in connection with the purchase of certain of the properties, the respective sellers and/or tenants have indemnified the Company against future remediation costs. The Company does not believe that the environmental matters identified at such properties will have a material adverse effect on its condensed consolidated unaudited financial statements, nor is it aware of any environmental matters at other properties which it believes will have a material adverse effect on its condensed consolidated unaudited financial statements.

**NOTE 12 RELATED-PARTY TRANSACTIONS AND ARRANGEMENTS**

Certain affiliates of the Company received, and will continue to receive, fees and compensation in connection with the Offerings, and the acquisition, management and sale of the assets of the Company. Cole Capital Corporation ( Cole Capital ), the affiliated dealer manager, received a selling commission of up to 7.0% of gross offering proceeds, before reallocation of commissions earned by participating broker-dealers, in connection with the Follow-on Offering. Cole Capital reallocated 100% of the selling commissions earned to participating broker-dealers. In addition, Cole Capital received 2.0% of gross offering proceeds, before reallocation to participating broker-dealers, as a dealer-manager fee, in connection with the Follow-on Offering. Cole Capital, in its sole discretion, reallocated a portion of its dealer-manager fee to such participating broker-dealers as a marketing and due diligence expense reimbursement, based on factors such as the volume of shares sold by such participating broker-dealers and the amount of marketing support provided by such participating broker-dealers. No selling commissions or dealer-manager fees are paid to Cole Capital or other broker-dealers in respect to shares sold under the DRIP. During the three and six months ended June 30, 2009, the Company did not pay any amounts to Cole Capital for selling commissions or dealer manager fees. During the three and six months ended June 30, 2008, the Company paid approximately \$24.7 million and approximately \$43.9 million, respectively, to Cole Capital for selling commissions and dealer manager fees, of which approximately \$20.6 million and approximately \$36.4 million, respectively, was reallocated to participating broker-dealers.

All organization and offering expenses associated with the sale of the Company's common stock (excluding selling commissions and the dealer-manager fee) are paid for by Cole Advisors II or its affiliates and are reimbursed by the Company up to 1.5% of gross offering proceeds. During the three and six months ended June 30, 2009, the Company reimbursed Cole Advisors II approximately \$19,000 and approximately \$525,000, respectively, for organization and offering expenses of the Offerings. During the three and six months ended June 30, 2008, the Company reimbursed Cole Advisors II approximately \$1.3 million and approximately \$2.5 million, respectively, for organization and offering expenses of the Offerings.

Cole Advisors II or its affiliates also receive acquisition and advisory fees of up to 2.0% of the contract purchase price of each asset for the acquisition, development or construction of properties and will be reimbursed for acquisition costs incurred in the process of acquiring properties, so long as the total acquisition fees and expenses relating to the transaction does not exceed 4.0% of the contract purchase price. The Company expects acquisition expenses to be approximately 0.5% of the purchase price of each property. During the three and six months ended June 30, 2009, the Company paid an affiliate of Cole Advisors II approximately \$1.4 million and approximately \$3.9 million, respectively, for acquisition fees. During the three and six months ended June 30, 2008, the Company paid an affiliate of Cole Advisors II approximately \$3.2 million and approximately \$8.4 million, respectively, for acquisition fees.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)****June 30, 2009**

If Cole Advisors II provides services in connection with the origination or refinancing of any debt financing obtained by the Company that is used to acquire properties or to make other permitted investments, or that is assumed, directly or indirectly, in connection with the acquisition of properties, the Company will pay Cole Advisors II or its affiliates a financing coordination fee equal to 1% of the amount available under such financing; provided however, that Cole Advisors II or its affiliates shall not be entitled to a financing coordination fee in connection with the refinancing of any loan secured by any particular property that was previously subject to a refinancing in which Cole Advisors II or its affiliates received such a fee. Financing coordination fees payable from loan proceeds from permanent financing are paid to Cole Advisors II or its affiliates as the Company acquires such permanent financing. However, no finance coordination fees are paid on loan proceeds from any line of credit until such time as all net offering proceeds have been invested by the Company. During the three and six months ended June 30, 2009, the Company paid Cole Advisors II approximately \$716,000 and approximately \$1.8 million, respectively, for finance coordination fees. During the three months ended June 30, 2008, no finance coordination fees were paid to Cole Advisors II. During the six months ended June 30, 2008, the Company paid Cole Advisors II approximately \$982,000 for finance coordination fees.

The Company paid, and expects to continue to pay, to Cole Realty Advisors, Inc. ( Cole Realty Advisors ), its affiliated property manager, fees for the management and leasing of the Company's properties. Property management fees equaled 2.0% of gross revenues for single-tenant properties and 2.0% to 4.0% of gross revenues for multi-tenant properties and leasing commissions are at prevailing market rates during the three and six months ended June 30, 2009. In accordance with the property management agreement, the Company may pay Cole Realty Advisors up to (i) 2.0% of gross revenues from the Company's single tenant properties and (ii) 4.0% of gross revenues from the Company's multi-tenant properties, plus leasing commissions at prevailing market rates; provided however, that the aggregate of all property management and leasing fees paid to affiliates plus all payments to third parties will not exceed the amount that other nonaffiliated management and leasing companies generally charge for similar services in the same geographic location. Cole Realty Advisors may subcontract certain of its duties for a fee that may be less than the fee provided for in the property management agreement. During the three and six months ended June 30, 2009, the Company paid to Cole Realty Advisors approximately \$843,000 and approximately \$2.1 million, respectively, for property management fees. During the three and six months ended June 30, 2008, the Company paid to Cole Realty Advisors approximately \$724,000 and approximately \$1.4 million, respectively, for property management fees.

The Company pays to Cole Advisors II an annualized asset management fee of 0.25% of the aggregate asset value of the Company's assets (the Asset Management Fee ). The fee is payable monthly in an amount equal to 0.02083% of aggregate asset value as of the last day of the immediately preceding month. During the three and six months ended June 30, 2009, the Company paid to Cole Advisors II approximately \$2.2 million and approximately \$4.1 million, respectively, for asset management fees. During the three and six months ended June 30, 2008, the Company paid to Cole Advisors II approximately \$1.3 million and approximately \$2.5 million, respectively, for asset management fees. If Cole Advisors II or its affiliates provides a substantial amount of services, as determined by the Company's independent directors, in connection with the sale of one or more properties, the Company will pay Cole Advisors II up to one-half of the brokerage commission paid, but in no event to exceed an amount equal to 2% of the sales price of each property sold. In no event will the combined real estate commission paid to Cole Advisors II, its affiliates and unaffiliated third parties exceed 6% of the contract sales price. In addition, after investors have received a return of their net capital contributions and an 8% annual cumulative, non-compounded return, then Cole Advisors II is entitled to receive 10% of the remaining net sale proceeds. During the three and six months ended June 30, 2009 and 2008, the Company did not pay any fees or amounts to Cole Advisors II relating to the sale of properties.

Upon listing of the Company's common stock on a national securities exchange, a fee equal to 10% of the amount by which the market value of the Company's outstanding stock plus all distributions paid by the Company prior to listing, exceeds the sum of the total amount of capital raised from investors and the amount of cash flow necessary to generate

an 8% annual cumulative, non-compounded return to investors will be paid to Cole Advisors II (the Subordinated Incentive Listing Fee ).

**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

Upon termination of the advisory agreement with Cole Advisors II, other than termination by the Company because of a material breach of the advisory agreement by Cole Advisors II, a performance fee of 10% of the amount, if any, by which (i) the appraised asset value at the time of such termination plus total distributions paid to stockholders through the termination date exceeds (ii) the aggregate capital contribution contributed by investors less distributions from sale proceeds plus payment to investors of an 8% annual, cumulative, non-compounded return on capital. No subordinated performance fee will be paid to the extent that the Company has already paid or become obligated to pay Cole Advisors II a subordinated participation in net sale proceeds or the Subordinated Incentive Listing Fee.

The Company will reimburse Cole Advisors II for all expenses it paid or incurred in connection with the services provided to the Company, subject to the limitation that the Company will not reimburse Cole Advisors II for any amount by which its operating expenses (including the Asset Management Fee) at the end of the four preceding fiscal quarters exceeds the greater of (i) 2% of average invested assets, or (ii) 25% of net income other than any additions to reserves for depreciation, bad debts or other similar non-cash reserves and excluding any gain from the sale of assets for that period, unless the Company's independent directors find that a higher level of expense is justified for that year based on unusual and non-recurring factors. The Company will not reimburse Cole Advisors II for personnel costs in connection with services for which Cole Advisors II receives acquisition fees or real estate commissions. During the three and six months ended June 30, 2009 and 2008, the Company did not reimburse Cole Advisors II for any such costs.

As of June 30, 2009 and December 31, 2008, the Company had approximately \$54,000 and approximately \$123,000, respectively, due to Cole Realty Advisors for acquisition fees incurred.

**NOTE 13 ECONOMIC DEPENDENCY**

Under various agreements, the Company has engaged or will engage Cole Advisors II and its affiliates to provide certain services that are essential to the Company, including asset management services, supervision of the management and leasing of properties owned by the Company, asset acquisition and disposition decisions, the sale of shares of the Company's common stock available for issue, as well as other administrative responsibilities for the Company including accounting services and investor relations. As a result of these relationships, the Company is dependent upon Cole Advisors II and its affiliates. In the event that these companies were unable to provide the Company with the respective services, the Company would be required to find alternative providers of these services.

**NOTE 14 NEW ACCOUNTING PRONOUNCEMENTS**

In December 2007, the FASB issued SFAS No. 141(R). SFAS No. 141(R) clarifies and amends the accounting guidance for how an acquirer in a business combination recognizes and measures the assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree. The provisions of SFAS No. 141(R) became effective for the Company for any business combinations occurring on or after January 1, 2009. The adoption of SFAS No. 141(R) has had a material impact on the Company's condensed consolidated unaudited financial statements due to the expensing of acquisition costs, which previously would have been capitalized under SFAS No. 141. The Company expensed approximately \$69,000 and approximately \$3.2 million of acquisition expenses during the three and six months ended June 30, 2009, respectively.

In December 2007, the FASB issued SFAS No. 160, which amends ARB 51 and revises accounting and reporting requirements for noncontrolling interest (formerly minority interest) in a subsidiary and for the deconsolidation of a subsidiary. Upon its adoption on January 1, 2009, noncontrolling interests are classified as equity, and income attributed to the noncontrolling interest is included in the Company's income. The provisions of this standard are applied retrospectively upon adoption. The adoption of SFAS No. 160 has not had a material impact on the Company's condensed consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment to FASB Statement No. 133 (SFAS No. 161), which requires additional disclosures about an entity's derivative and hedging activities including, descriptions of how and why the entity uses derivative instruments, how such instruments are accounted for under SFAS No. 133 and how derivative instruments affect the entity's financial

position, operations, and cash flow. The adoption of SFAS No. 161 has not had a material impact on the Company's condensed consolidated unaudited financial statement disclosures.



**Table of Contents****COLE CREDIT PROPERTY TRUST II, INC.****NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)****June 30, 2009**

In November 2008, the FASB issued EITF Issue No. 08-6, *Equity Method Investment Accounting Considerations* ( EITF 08-6 ). EITF 08-6 clarifies the accounting for certain transactions and impairment considerations involving equity method investments. EITF 08-6 was effective for the Company on January 1, 2009. The adoption of EITF 08-6 has not had a material impact on the Company's condensed consolidated unaudited financial statements.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* ( SFAS No. 165 ), which provides guidance to establish general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS No. 165 also requires entities to disclose the date through which subsequent events were evaluated as well as the rationale for why that date was selected. SFAS No. 165 was effective for the Company on April 1, 2009. The additional disclosures required by this pronouncement are included in Note 16 below.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* ( SFAS No. 167 ), which modifies how a company determines when an entity that is a VIE should be consolidated. SFAS No. 167 clarifies that the determination of whether a company is required to consolidate an entity is based on, among other things, an entity's purpose and design and a company's ability to direct the activities of the entity that most significantly impact the entity's economic performance. SFAS No. 167 requires an ongoing reassessment of whether a company is the primary beneficiary of a VIE. SFAS No. 167 also requires additional disclosures about a company's involvement in VIEs and any significant changes in risk exposure due to that involvement. SFAS No. 167 is effective for the Company on January 1, 2010. The Company has not determined what impact, if any, the adoption of SFAS No. 167 will have on its consolidated financial statements and related disclosures.

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*. The *FASB Accounting Standards Codification* (the Codification) will become the source of authoritative GAAP. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On its effective date, the Codification will supersede all then-existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification will become nonauthoritative. The Codification will be effective for the Company's condensed consolidated unaudited financial statements beginning with the three months ending September 30, 2009. Because the Codification is not intended to change GAAP, the Company does not expect it to have a material impact on our condensed consolidated unaudited financial statements.

**NOTE 15 INDEPENDENT DIRECTORS STOCK OPTION PLAN**

The Company has a stock option plan, the Independent Director's Stock Option Plan (the IDSOP), which authorizes the grant of non-qualified stock options to the Company's independent directors, subject to the absolute discretion of the board of directors and the applicable limitations of the plan. The Company intends to grant options under the IDSOP to each qualifying director annually, which generally vest within one year from the date of grant. The exercise price for the options granted under the IDSOP was \$9.15 per share for 2005 and 2006 and \$9.10 per share for 2007, 2008 and 2009. It is intended that the exercise price for future options granted under the IDSOP will be at least 100% of the fair market value of the Company's common stock as of the date the option is granted. As of June 30, 2009 and December 31, 2008, the Company had granted options to purchase 50,000 shares and 40,000 shares, respectively. As of June 30, 2009, options to purchase 40,000 shares were vested and options to purchase 10,000 shares will vest during the three months ending June 30, 2010. A total of 1,000,000 shares have been authorized and reserved for issuance under the IDSOP.

During the three and six months ended June 30, 2009, the Company recorded stock-based compensation charges of approximately \$3,000 and approximately \$5,000, respectively. During the three and six months ended June 30, 2008, the Company recorded stock-based compensation charges of approximately \$2,000 and approximately \$4,000, respectively. Stock-based compensation expense is based on awards ultimately expected to vest and reduced for estimated forfeitures. SFAS 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The Company's calculations do not assume any

forfeitures.

**Table of Contents**

**COLE CREDIT PROPERTY TRUST II, INC.**

**NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)**  
**June 30, 2009**

During the three and six months ended June 30, 2009, the Company granted options to purchase 10,000 shares at \$9.10 per share, options to purchase 10,000 shares vested, and no options were forfeited. During the six months ended June 30, 2009, options to purchase 5,000 shares were exercised at \$9.10 per share. No options were exercised during the three months ended June 30, 2009. During the three and six months ended June 30, 2008, the Company granted options to purchase 10,000 shares at \$9.10 per share, options to purchase 10,000 shares vested, and no options were forfeited or exercised. As of June 30, 2009, options to purchase 45,000 shares at a weighted average exercise price of \$9.12 per share remained outstanding with a weighted average contractual remaining life of approximately eight years. As of June 30, 2009, there was approximately \$16,000 of total unrecognized compensation cost related to unvested share-based compensation awards granted under the IDSOP. That cost is expected to be recognized through June 30, 2010.

**NOTE 16 SUBSEQUENT EVENTS**

The Company evaluated subsequent events through the date of filing this Quarterly Report on Form 10-Q, August 14, 2009.

***Sale of Shares of Common Stock***

As of August 14, 2009, the Company had raised approximately \$2.1 billion of gross proceeds through the issuance of approximately 208.8 million shares of its common stock in the Offerings (including shares sold pursuant to the DRIP). Shares issued subsequent to June 30, 2009 were issued pursuant to the DRIP Offering.

***Redemption of Shares of Common Stock***

Subsequent to June 30, 2009, the Company redeemed approximately 229,000 shares for approximately \$2.3 million due to requests upon the deaths of stockholders. Due to the limitation on the number of shares the Company may redeem in any calendar year, the Company anticipates that it will not be able to redeem any additional shares during the year ending December 31, 2009, other than shares subject to redemption requested upon the death of a stockholder.

***Notes Payable and Line of Credit***

Subsequent to June 30, 2009, the Company repaid approximately \$8.0 million of the Credit Facility, resulting in approximately \$56.0 million outstanding under the Credit Facility and approximately \$77.6 million available for borrowing as of August 14, 2009.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated unaudited financial statements, the notes thereto, and the other unaudited financial data included elsewhere in this Quarterly Report on Form 10-Q. The following discussion should also be read in conjunction with our audited consolidated financial statements, and the notes thereto, and

Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2008. The terms we, us, our and the Company refer to Cole Credit Property Trust II, Inc.

**Forward-Looking Statements**

Except for historical information, this section contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including discussion and analysis of our financial condition and our subsidiaries, our anticipated capital expenditures, amounts of anticipated cash distributions to our stockholders in the future and other matters. These forward-looking statements are not historical facts but are the intent, belief or current expectations of our management based on their knowledge and understanding of our business and industry. Words such as may, will, anticipates, expects, intends, plans, believes, seeks, estimates, would, could, words, variations and similar expressions are intended to identify forward-looking statements. All statements not based on historical fact are forward looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or implied in the forward-looking statements. A full discussion of our Risk Factors may be found under Part I Item 1A Risk Factors in our Annual Report on Form 10-K.

Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. Investors are cautioned not to place undue reliance on forward-looking statements, which reflect our management's view only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results. Factors that could cause actual results to differ materially from any forward-looking statements made in this Quarterly Report on Form 10-Q include, among others, changes in general economic conditions, changes in real estate conditions, construction costs that may exceed estimates, construction delays, increases in interest rates, lease-up risks, inability to obtain new tenants upon the expiration or termination of existing leases, and the potential need to fund tenant improvements or other capital expenditures out of operating cash flows. The forward-looking statements should be read in light of the risk factors identified in the Risk Factors section of our Annual Report on Form 10-K for the year ended December 31, 2008, as filed with the Securities and Exchange Commission.

Management's discussion and analysis of financial condition and results of operations are based upon our condensed consolidated unaudited financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ). The preparation of these financial statements requires our management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On a regular basis, we evaluate these estimates. These estimates are based on management's historical industry experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

**Overview**

We were formed on September 29, 2004 to acquire and operate commercial real estate primarily consisting of freestanding, single-tenant, retail properties net leased to investment grade and other creditworthy tenants located throughout the United States. We commenced our principal operations on September 23, 2005, when we issued the initial 486,000 shares of our common stock in the Initial Offering. We have no paid employees and are externally advised and managed by Cole Advisors II, an affiliate of ours. We currently qualify, and intend to continue to elect to qualify, as a real estate investment trust ( REIT ) for federal income tax purposes.



**Table of Contents**

Our operating results and cash flows are primarily influenced by rental income from our commercial properties and interest expense on our property acquisition indebtedness. Rental income accounted for approximately 87% of total revenue during the three and six months ended June 30, 2009. Rental income accounted for approximately 90% of total revenue during the three and six months ended June 30, 2008. As approximately 94% of our rentable square feet was under lease as of June 30, 2009, with an average remaining lease term of approximately 11.9 years, we believe our exposure to changes in commercial rental rates on our portfolio is substantially mitigated, except for vacancies caused by tenant bankruptcies or other factors. Our advisor regularly monitors the creditworthiness of our tenants by reviewing the tenant's financial results, credit rating agency reports (if any) on the tenant or guarantor, the operating history of the property with such tenant, the tenant's market share and track record within its industry segment, the general health and outlook of the tenant's industry segment, and other information for changes and possible trends. If our advisor identifies significant changes or trends that may adversely affect the creditworthiness of a tenant, it will gather a more in-depth knowledge of the tenant's financial condition and, if necessary, attempt to mitigate the tenant credit risk by evaluating the possible sale of the property, or identifying a possible replacement tenant should the current tenant fail to perform on the lease. As of June 30, 2009, the debt leverage ratio of our portfolio, which is the ratio of debt to total gross real estate assets, was approximately 47%, with approximately 12% of the debt, or approximately \$193.2 million, subject to variable interest rates. Subsequent to June 30, 2009, we repaid approximately \$8.0 million of the Credit Facility, which was subject to variable interest rates. The repayments of the debt subject to variable interest rates were made with proceeds from our Follow-on Offering and cash flows generated from our operating properties. As we continue to invest the proceeds of our Offerings, including proceeds from DRIP shares, in commercial real estate, we will be subject to changes in real estate prices and changes in interest rates on any new indebtedness used to acquire the properties. We may manage our risk of changes in real estate prices on future property acquisitions by entering into purchase agreements and loan commitments simultaneously so that our operating yield is determinable at the time we enter into a purchase agreement, by contracting with developers for future delivery of properties, or by entering into sale-leaseback transactions. We expect to manage our interest rate risk by monitoring the interest rate environment in connection with our planned property acquisitions to determine the appropriate acquisition financing, which may include fixed rate loans, variable rate loans or interest rate hedges. If we are unable to acquire suitable properties or obtain suitable financing for future acquisitions, our results of operations may be adversely affected.

**Recent Market Conditions**

The current mortgage lending and interest rate environment for real estate in general continues to be dislocated and the overall economic fundamentals remain uncertain. Domestic and international financial markets currently are experiencing significant disruptions, which have been brought about in large part by challenges in the world-wide banking system. These disruptions have severely impacted the availability of credit and have contributed to rising costs associated with obtaining credit. We have experienced and may continue to experience more stringent lending criteria, which may affect our ability to finance certain property acquisitions or refinance our debt at maturity. Additionally, for properties for which we are able to obtain acquisition financing, the interest rates on such loans may be unacceptable. We expect to manage the current mortgage lending environment by utilizing fixed rate loans if the terms are acceptable, borrowing on our existing \$135.0 million Credit Facility, short-term variable rate loans, assuming existing mortgage loans in connection with property acquisitions, or entering into interest rate lock or swap agreements, or any combination of the foregoing. We have acquired, and may continue to acquire, a much larger percentage of our properties for cash without financing. If we are unable to obtain suitable financing for future acquisitions or we are unable to identify suitable properties at appropriate prices in the current credit environment, we may have a larger amount of uninvested cash, which may adversely affect our results of operations. We will continue to evaluate alternatives in the current market, including purchasing or originating debt backed by real estate, which could produce attractive yields in the current market environment.

**Table of Contents**

The current economic environment has led to higher unemployment and a decline in consumer spending. These economic trends have adversely impacted the retail and real estate markets causing higher tenant vacancies, declining rental rates, and declining property values. As of June 30, 2009, approximately 94% of our rentable square feet was under lease. During the six months ended June 30, 2009, we experienced some tenant vacancies due to tenant bankruptcies, lease expirations and lease terminations. We expect that we may experience additional vacancies if the current economic conditions persist. Our advisor is actively seeking to lease all of our vacant space, however, as retailers and other tenants have been reducing their store expansion plans the amount of time required to re-tenant a property has been increasing. As a result of these factors, our projected operating results for the year ending December 31, 2009 are expected to be adversely affected. However, we believe that our projected operating results for the year ending December 31, 2009, will benefit from the properties acquired during the six months ended June 30, 2009 and the impact of owning the properties we acquired during the year ended December 31, 2008 for the full year ending December 31, 2009.

**Results of Operations**

As of June 30, 2009, we owned 397 single-tenant, freestanding retail properties, 275 single-tenant, freestanding commercial properties, and 21 multi-tenant retail properties, of which approximately 94% of the rentable space was leased. Of the leases related to these properties, 13 were classified as direct financing leases, as discussed in Note 4 to our condensed consolidated unaudited financial statements. During the six months ended June 30, 2009, we acquired 20 properties, excluding the properties acquired through a joint venture interest described below. During the three months ended June 30, 2009, we did not acquire any properties, except through a joint venture interest described below. During the three and six months ended June 30, 2008, we acquired 17 and 61 properties, respectively. During the six months ended June 30, 2009, we purchased two CMBS bonds, with an aggregate face value of approximately \$19.8 million, for approximately \$10.5 million. See Note 7 to our condensed consolidated unaudited financial statements. During the three and six months ended June 30, 2009, we acquired a 70% interest in a joint venture that acquired a ten-property storage facility portfolio for approximately \$101.0 million.

*Three Months Ended June 30, 2009 Compared to the Three Months Ended June 30, 2008*

As of June 30, 2009, we owned 693 commercial properties, of which approximately 94% of the rentable space was leased, compared to 394 commercial properties at June 30, 2008, an increase of approximately 76%. Accordingly, our results of operations for the three months ended June 30, 2009, as compared to the three months ended June 30, 2008, reflect significant increases in most categories.

*Revenue.* Revenue increased approximately \$22.9 million, or approximately 52%, to approximately \$67.0 million for the three months ended June 30, 2009, compared to approximately \$44.1 million for the three months ended June 30, 2008. Our revenue primarily consisted of rental income from net leased commercial properties, which accounted for approximately 87% and 90% of total revenues during the three months ended June 30, 2009 and 2008, respectively. Rental income increased approximately \$18.4 million, or approximately 47%, to approximately \$58.1 million for the three months ended June 30, 2009, compared to approximately \$39.7 million for the three months ended June 30, 2008. The increase was primarily due to the acquisition of 299 new properties subsequent to June 30, 2008. Subsequent to June 30, 2008, we acquired additional properties for which we pay certain operating expenses subject to reimbursement by the tenant, which resulted in approximately \$4.8 million of tenant reimbursement income during the three months ended June 30, 2009, compared to approximately \$2.0 million during the three months ended June 30, 2008.

Earned income from direct financing leases decreased approximately \$111,000, or approximately 18%, to approximately \$500,000 for the three months ended June 30, 2009, compared to approximately \$611,000 for the three months ended June 30, 2008. We owned 13 properties accounted for as direct financing leases for each of the three months ended June 30, 2009 and 2008. However, subsequent to June 30, 2008, the leases on two properties accounted for as direct financing leases were modified, resulting in lower annual rents over an extended lease term. Interest income on mortgage notes receivable remained relatively constant, decreasing approximately \$52,000, or approximately 3%, to approximately \$1.7 million for the three months ended June 30, 2009, compared to approximately \$1.8 million for the three months ended June 30, 2008, as we recorded interest income on mortgages receivable on 69 mortgage notes receivable during each of the three months ended June 30, 2009 and 2008.





**Table of Contents**

Interest income on marketable securities was approximately \$1.8 million for the three months ended June 30, 2009, compared to no interest income on marketable securities for the three months ended June 30, 2008. The increase was due to the acquisition of six CMBS bonds with an aggregate face amount of approximately \$88.6 million, subsequent to the three months ended June 30, 2008.

*General and Administrative Expenses.* General and administrative expenses increased approximately \$436,000, or approximately 39%, to approximately \$1.5 million for the three months ended June 30, 2009, compared to approximately \$1.1 million for the three months ended June 30, 2008. The increase was primarily due to increases in escrow and trustee fees, administrative costs, service fees related to our Credit Facility and state franchise and income taxes due to the increase in the number of properties owned from 394 properties as of June 30, 2008 to 693 properties as of June 30, 2009. The primary general and administrative expense items were legal and accounting fees, state franchise and income taxes, escrow and trustee fees, administrative costs, and other licenses and fees.

*Property Operating Expenses.* Property operating expenses increased approximately \$3.2 million, or approximately 91%, to approximately \$6.6 million for the three months ended June 30, 2009, compared to approximately \$3.4 million for the three months ended June 30, 2008. The increase was primarily due to an increase in property taxes of approximately \$2.0 million and an increase in repairs and maintenance of approximately \$1.2 million, due to the increase in the number of properties, primarily multi-tenant shopping centers, for which we initially pay certain operating expenses and are reimbursed by the tenant in accordance with the respective lease agreements. During the three months ended June 30, 2009, we owned an average of approximately 2.9 million square feet of multi-tenant shopping center space in 21 properties, compared to an average of approximately 1.9 million square feet of multi-tenant shopping center space in 18 properties during the three months ended June 30, 2008. The primary property operating expense items are property taxes, repairs and maintenance, bad debt expense and insurance.

*Property and Asset Management Fees.* Pursuant to the advisory agreement with our advisor, we are required to pay to our advisor a monthly asset management fee equal to one-twelfth of 0.25% of the aggregate asset value of our properties determined in accordance with the advisory agreement as of the last day of the preceding month. Pursuant to the property management agreement with our affiliated property manager, during the three months ended June 30, 2009, we paid to our property manager a property management fee in an amount equal to 2% of gross revenues from each of our single-tenant properties and 2% to 4% of gross revenues from each of our multi-tenant properties, less all payments to third-party management subcontractors.

Property and asset management fees increased approximately \$1.3 million, or approximately 62%, to approximately \$3.3 million for the three months ended June 30, 2009, compared to approximately \$2.0 million for the three months ended June 30, 2008. Property management fees increased approximately \$395,000 to approximately \$1.1 million for the three months ended June 30, 2009, from approximately \$724,000 for the three months ended June 30, 2008. The increase in property management fees was primarily due to an increase in rental income to approximately \$58.1 million for the three months ended June 30, 2009, from approximately \$39.7 million for the three months ended June 30, 2008, due to the acquisition of 299 new properties subsequent to June 30, 2008. In addition, during the three months ended June 30, 2009, we paid to our property manager from 2% to 4% of gross revenues from our multi-tenant properties. During the three months ended June 30, 2008, we paid to our property manager 2% of gross revenues from all multi-tenant properties. Asset management fees increased approximately \$869,000 to approximately \$2.2 million for the three months ended June 30, 2009 from approximately \$1.3 million for three months ended June 30, 2008. The increase in asset management fees was primarily due to an increase in the average gross aggregate book value of properties owned to approximately \$3.3 billion as of June 30, 2009 from approximately \$2.3 billion as of June 30, 2008. The increase in the gross aggregate book value was due to the acquisition of 299 new properties subsequent to June 30, 2008.

*Acquisition Related Expenses.* In accordance with SFAS No. 141 (revised 2007), *Business Combinations* ( SFAS No. 141(R) ) acquisition costs were required to be expensed beginning January 1, 2009. Acquisition costs were previously capitalized under SFAS No. 141. We expensed approximately \$69,000 of acquisition expenses during the three months ended June 30, 2009, relating to the properties acquired during the three months ended March 31, 2009.

*Depreciation and Amortization Expenses.* Depreciation and amortization expenses increased approximately \$7.0 million, or approximately 50%, to approximately \$21.1 million for the three months ended June 30, 2009,

compared to approximately \$14.1 million for the three months ended June 30, 2008. The increase was primarily due to an increase in the average gross aggregate book value of properties owned to approximately \$3.3 billion as of June 30, 2009, from approximately \$2.3 billion as of June 30, 2008. The increase in the gross aggregate book value was due to the acquisition of 299 new properties subsequent to June 30, 2008.

**Table of Contents**

*Impairment of Real Estate Assets.* The Company recorded an impairment on real estate assets of \$13.5 million, relating to one property for the three months ended June 30, 2009 as discussed in Note 2 to our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q. No impairment on real estate assets was recorded for the three months ended June 30, 2008.

*Equity in Income of Unconsolidated Joint Ventures.* Equity in income of unconsolidated joint ventures was approximately \$187,000 during the three months ended June 30, 2009, compared to no equity in income of unconsolidated joint ventures during the three months ended June 30, 2008. Through two joint ventures, we acquired indirect interests in an approximately 386,000 square foot multi-tenant retail property and a ten-property storage facility portfolio subsequent to June 30, 2008.

*Interest and Other Income.* Interest and other income decreased approximately \$123,000, or approximately 47% to approximately \$141,000 during the three months ended June 30, 2009, compared to approximately \$264,000 during the three months ended June 30, 2008. The decrease was primarily due to lower average uninvested cash during the three months ended June 30, 2009 as compared to the three months ended June 30, 2008. The average cash balance was approximately \$16.1 million and approximately \$46.1 million during the three months ended June 30, 2009 and 2008, respectively.

*Interest Expense.* Interest expense increased approximately \$8.3 million, or approximately 50%, to approximately \$24.9 million for the three months ended June 30, 2009, compared to approximately \$16.6 million during the three months ended June 30, 2008. The increase was primarily due to an increase in the average aggregate amount of notes payable and line of credit outstanding to approximately \$1.6 billion during the three months ended June 30, 2009 from approximately \$1.1 billion for the three months ended June 30, 2008 and an increase of weighted average interest rate to approximately 5.91% at June 30, 2009 from approximately 5.85% at June 30, 2008.

*Six Months Ended June 30, 2009 Compared to the Six Months Ended June 30, 2008*

As of June 30, 2009, we owned 693 commercial properties, of which approximately 94% of the rentable space was leased, compared to 394 commercial properties at June 30, 2008, an increase of approximately 76%. Accordingly, our results of operations for the six months ended June 30, 2009 as compared to the six months ended June 30, 2008 reflect significant increases in most categories.

*Revenue.* Revenue increased approximately \$50.6 million, or approximately 60%, to approximately \$135.4 million for the six months ended June 30, 2009, compared to approximately \$84.8 million for the six months ended June 30, 2008. Our revenue primarily consisted of rental income from net leased commercial properties, which accounted for approximately 87% and 90% of total revenues during the six months ended June 30, 2009 and 2008, respectively. Rental income increased approximately \$41.4 million, or approximately 54%, to approximately \$117.5 million for the six months ended June 30, 2009, compared to approximately \$76.1 million for the six months ended June 30, 2008. The increase was primarily due to the acquisition of 299 new properties subsequent to June 30, 2008. Subsequent to June 30, 2008 we acquired additional properties for which we pay certain operating expenses subject to reimbursement by the tenant, which resulted in approximately \$10.0 million of tenant reimbursement income during the six months ended June 30, 2009 compared to approximately \$4.0 million during the six months ended June 30, 2008.

Earned income from direct financing leases decreased approximately \$206,000, or approximately 18%, to approximately \$912,000 for the six months ended June 30, 2009, compared to approximately \$1.1 million for the six months ended June 30, 2008. We owned 13 properties accounted for as direct financing leases for each of the six months ended June 30, 2009 and 2008. However, subsequent to June 30, 2008, the leases on two properties accounted for as direct financing leases were modified, resulting in lower annual rents over an extended lease term.

Interest income on mortgage notes receivable remained relatively constant, decreasing approximately \$111,000, or approximately 3%, to approximately \$3.4 million for the six months ended June 30, 2009, compared to approximately \$3.6 million for the six months ended June 30, 2008, as we recorded interest income on mortgages receivable on 69 mortgage notes receivable during each of the six months ended June 30, 2009 and 2008.

Interest income on marketable securities was approximately \$3.5 million for the six months ended June 30, 2009, compared to no interest income on marketable securities for the six months ended June 30, 2008. The increase was due to the acquisition of six CMBS bonds with an aggregate face amount of approximately \$88.6 million, subsequent

to the six months ended June 30, 2008.

**Table of Contents**

*General and Administrative Expenses.* General and administrative expenses increased approximately \$1.4 million, or approximately 68%, to approximately \$3.5 million for the six months ended June 30, 2009, compared to approximately \$2.1 million for the six months ended June 30, 2008. The increase was primarily due to increases in escrow and trustee fees, administrative costs, service fees related to our Credit Facility and state franchise and income taxes due to the increase in the number of properties owned from 394 properties as of June 30, 2008 to 693 properties as of June 30, 2009. The primary general and administrative expense items are legal and accounting fees, state franchise and income taxes, escrow and trustee fees, and other licenses and fees.

*Property Operating Expenses.* Property operating expenses increased approximately \$7.4 million, or approximately 119%, to approximately \$13.5 million for the six months ended June 30, 2009, compared to approximately \$6.1 million for the six months ended June 30, 2008. The increase was primarily due to an increase in property taxes of approximately \$4.3 million, an increase in repairs and maintenance of approximately \$2.1 million and an increase in insurance expense of approximately \$509,000, primarily multi-tenant shopping centers, for which we initially pay certain operating expenses and are reimbursed by the tenant in accordance with the respective lease agreements. During the six months ended June 30, 2009, we owned an average of approximately 2.9 million square feet of multi-tenant shopping center space in 21 properties, compared to an average of approximately 1.8 million square feet of multi-tenant shopping center space in 18 properties during the six months ended June 30, 2008. The primary property operating expense items are property taxes, repairs and maintenance, bad debt expense and insurance.

*Property and Asset Management Fees.* Pursuant to the advisory agreement with our advisor, we are required to pay to our advisor a monthly asset management fee equal to one-twelfth of 0.25% of the aggregate asset value of our properties determined in accordance with the advisory agreement as of the last day of the preceding month. Pursuant to the property management agreement with our affiliated property manager, during the six months ended June 30, 2009, we paid to our property manager a property management fee in an amount equal to 2% of gross revenues from each of our single-tenant properties and 2% to 4% of gross revenues from each of our multi-tenant properties, less all payments to third-party management subcontractors.

Property and asset management fees increased approximately \$2.8 million, or approximately 72%, to approximately \$6.8 million for the six months ended June 30, 2009, compared to approximately \$4.0 million for the six months ended June 30, 2008. Property management fees increased approximately \$1.3 million to approximately \$2.7 million for the six months ended June 30, 2009 from approximately \$1.4 million for the six months ended June 30, 2008. The increase in property management fees was primarily due to an increase in rental income to approximately \$117.5 million for the six months ended June 30, 2009, from approximately \$76.1 million for the six months ended June 30, 2008, due to the acquisition of 299 new properties subsequent to June 30, 2008. Asset management fees increased approximately \$1.5 million to approximately \$4.1 million for the six months ended June 30, 2009, from approximately \$2.6 million for the six months ended June 30, 2008. The increase in asset management fees was primarily due to an increase in the average gross aggregate book value of properties owned to approximately \$3.3 billion as of June 30, 2009 from approximately \$2.1 billion as of June 30, 2008. The increase in the gross aggregate book value was due to the acquisition of 299 new properties subsequent to June 30, 2008.

*Acquisition Related Expenses.* In accordance with SFAS No. 141(R), acquisition costs were required to be expensed beginning January 1, 2009. Acquisition costs were previously capitalized under SFAS No. 141. We expensed approximately \$3.2 million of acquisition expenses during the six months ended June 30, 2009.

*Depreciation and Amortization Expenses.* Depreciation and amortization expenses increased approximately \$14.4 million, or approximately 52%, to approximately \$41.9 million for the six months ended June 30, 2009, compared to approximately \$27.5 million for the six months ended June 30, 2008. The increase was primarily due to an increase in the average gross aggregate book value of properties owned to approximately \$3.3 billion as of June 30, 2009, from approximately \$2.1 billion as of June 30, 2008. The increase in the aggregate gross book value is due to the acquisition of 299 new properties subsequent to June 30, 2008.

*Impairment of Real Estate Assets.* Impairment on real estate assets increased approximately \$9.9 million, or approximately 266%, to \$13.5 million for the six months ended June 30, 2009, compared to approximately \$3.6 million for the six months ended June 30, 2008. Impairment losses were recorded on one property during the six months ended June 30, 2009 and on one property during the six months ended June 30, 2008, as discussed in Note 2 to

our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q.

**Table of Contents**

*Equity in Income of Unconsolidated Joint Ventures.* Equity in income of unconsolidated joint ventures was approximately \$527,000 during the six months ended June 30, 2009, compared to no equity in income of unconsolidated joint ventures during the six months ended June 30, 2008. Through two joint ventures, we acquired indirect interests in an approximately 386,000 square foot multi-tenant retail property and a ten-property storage facility portfolio subsequent to June 30, 2008.

*Interest and Other Income.* Interest and other income decreased approximately \$403,000, or approximately 64%, to approximately \$225,000 during the six months ended June 30, 2009, compared to approximately \$628,000 for the six months ended June 30, 2008. The decrease was primarily due to lower average uninvested cash during the six months ended June 30, 2009 as compared to the six months ended June 30, 2008. The average cash balance was approximately \$27.9 million and approximately \$39.8 million during the six months ended June 30, 2009 and 2008, respectively.

*Interest Expense.* Interest expense increased approximately \$13.2 million, or approximately 38%, to approximately \$47.8 million for the six months ended June 30, 2009, compared to approximately \$34.6 million during the six months ended June 30, 2008. The increase was primarily due to an increase in the average aggregate amount of notes payable and line of credit outstanding to approximately \$1.6 billion during the six months ended June 30, 2009 from approximately \$1.0 billion for the six months ended June 30, 2008 and an increase of weighted average interest rate to approximately 5.91% at June 30, 2009 from approximately 5.85% at June 30, 2008.

Our property acquisitions during the six months ended June 30, 2009 were purchased with proceeds from the Follow-on Offering, cash flows from operations, available cash, borrowings from our Credit Facility and assumption of notes payable. We expect that our interest expense in future periods will vary based on our level of future borrowings, which will depend on the cost of our borrowings and the opportunity to acquire real estate assets that meet our investment objectives.

**Modified Funds from Operations**

Modified funds from operations ( MFFO ) is a non-GAAP supplemental financial performance measure that our management uses in evaluating the operating performance of our real estate investments. Similar to Funds from Operations ( FFO ), a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts ( NAREIT ) widely recognized as a measure of operating performance, FFO excludes items such as depreciation and amortization. However, changes in the accounting and reporting rules under GAAP that have been put into effect since the establishment of NAREIT 's definition of FFO have prompted a significant increase in the amount of non-cash and non-operating items included in FFO, as defined. As a result, we utilize MFFO to evaluate the operating performance of its real estate investments. In addition to the adjustments in FFO, MFFO also excludes non-cash impairment charges and acquisition expenses, which are required to be expensed in accordance with SFAS No. 141 (R). We believe that MFFO, which excludes these costs, is more representative of the performance of our real estate portfolio as acquisition related expenses will not be incurred in future periods for real estate acquired during the periods presented below. We believe that MFFO reflects the overall operating performance of our real estate portfolio, which is not immediately apparent from reported net (loss) income. As such, we believe MFFO, in addition to net (loss) income and cash flows from operating activities, as defined by GAAP, is a meaningful supplemental performance measure and is useful in understanding how our management evaluates our ongoing operating performance.

However, MFFO should not be considered as an alternative to net (loss) income or to cash flows from operating activities and is not intended to be used as a liquidity measure indicative of cash flow available to fund our cash needs.

**Table of Contents**

Our calculation of MFFO, and reconciliation to net (loss) income, which is the most directly comparable GAAP financial measure, is presented in the following table for the periods as indicated:

	Three Months Ended		Six Months Ended	
	June 30, 2009	June 30, 2008	June 30, 2009	June 30, 2008
Net (loss) income	\$ (3,698)	\$ 7,047	\$ 5,933	\$ 7,634
Depreciation of real estate assets	14,086	9,259	27,886	17,992
Amortization of lease related costs	7,058	4,861	14,005	9,495
Depreciation and amortization of real estate assets in unconsolidated joint ventures	741		1,033	
Acquisition related expenses	69		3,241	
Impairment on real estate assets	13,500		13,500	3,550
Loss on sale of easement	157		150	
<b>MFFO</b>	<b>\$ 31,913</b>	<b>\$ 21,167</b>	<b>\$ 65,748</b>	<b>\$ 38,671</b>

Set forth below is additional information that may be helpful in assessing our operating results:

In order to recognize revenues on a straight-line basis over the terms of the respective leases, we recognized additional revenue by straight-lining rental revenue of approximately \$2.1 million and approximately \$5.2 million during the three and six months ended June 30, 2009, respectively and approximately \$2.1 million and approximately \$4.2 million during the three and six months ended June 30, 2008, respectively.

Amortization of deferred financing costs and amortization of fair value adjustments of mortgage notes assumed totaled approximately \$1.8 million and approximately \$3.4 million during the three and six months ended June 30, 2009, respectively and approximately \$1.0 million and approximately \$2.8 million during the three and six months ended June 30, 2008, respectively.

**Liquidity and Capital Resources****General**

Our principal demands for funds are for real estate and real estate-related investments, the payment of acquisition related expenses, the payment of operating expenses and distributions to stockholders and payment of principal and interest on our outstanding indebtedness. Generally, cash needs for items other than acquisitions and acquisition related expenses will be generated from operations and our current investments. The sources of our operating cash flows are primarily driven by the rental income received from leased properties, interest income on mortgage notes receivable and marketable securities, interest earned on our cash balances and by distributions from our unconsolidated joint ventures. We expect to utilize the proceeds from the sale of shares under the DRIP, proceeds from secured or unsecured financings and borrowings on our Credit Facility to complete future property acquisitions. As of June 30, 2009, we had cash and cash equivalents of approximately \$27.0 million and available borrowings of approximately \$69.6 million under our Credit Facility. Additionally, as of June 30, 2009, we had approximately \$304.6 million of unencumbered properties that may be used as collateral to secure additional financing in future periods or as additional collateral to facilitate the refinancing of current mortgage debt as it becomes due.

**Short-term Liquidity and Capital Resources**

We expect to meet our short-term liquidity requirements, including our potential future acquisitions and repayment of our debt that matures in 2009, of approximately \$2.4 million, through net cash provided by property operations, as well as, secured or unsecured borrowings from banks and other lenders, borrowings on our Credit Facility, under which approximately \$69.6 million was available at June 30, 2009, or refinancing of existing debt. Subsequent to June 30, 2009, we repaid approximately \$8.0 million of the Credit Facility. We expect our operating cash flows to increase as we own the properties acquired during 2008 for the full year in future periods and as additional properties are added to our portfolio.





**Table of Contents**

During the six months ended June 30, 2009, we paid distributions of approximately \$70.2 million, including approximately \$37.9 million through the issuance of DRIP shares, which were funded by adjusted cash flows from operations of approximately \$62.6 million, excess cash flows from operations from previous periods of approximately \$6.8 million and cash from financing activities of approximately \$760,000. Adjusted cash flows from operations consists of cash flows from operations of approximately \$59.4 million adjusted to add back approximately \$3.2 million of real estate acquisition related expenses incurred during the period and expensed in accordance with SFAS No. 141(R). During the six months ended June 30, 2008, we paid distributions of approximately \$38.3 million, including approximately \$21.1 million through the issuance of DRIP shares, which were funded by cash flows from operations of approximately \$38.8 million.

Adjusted cash flows from operations is a non-GAAP financial measure and does not represent cash flows from operations. Cash flows from operations as defined by GAAP is the most relevant measure in determining our ability to generate cash from our real estate investments because adjusted cash flows from operations includes adjustments that investor may deem subjective, such as adding back acquisition related expenses. Accordingly, adjusted cash flows from operations should not be considered as an alternative to cash flows from operations. We consider adjusted cash flows from operations to be a meaningful measure of the source of cash used to pay distributions to investors, as it adds back real estate acquisition related expenses, which are a one-time occurrence, used for income generating investments that have a long-term benefit, to arrive at the ongoing cash flows from operating our real estate assets. We consider the real estate acquisition related expenses to have been funded by proceeds from our Offerings because the expenses were incurred to acquire our real estate investments.

On June 29, 2009, our board of directors declared a daily distribution of \$0.001712328 per share, which equates to 6.25% on an annualized basis based on a \$10.00 per share purchase price, for stockholders of record as of the close of business on each day of the period commencing on July 1, 2009 and ending on September 30, 2009.

Our share redemption program provides that we will redeem shares of our common stock from requesting stockholders, subject to the terms and conditions of the share redemption program. In particular, during any calendar year, we will not redeem in excess of 3% of the weighted average number of shares outstanding during the prior calendar year. In addition, the cash available for redemption is limited to the proceeds from the sale of shares pursuant to our DRIP. See our Annual Report on Form 10-K for the year ended December 31, 2008. During the six months ended June 30, 2009, we redeemed approximately 4.6 million shares for approximately \$43.3 million. Subsequent to June 30, 2009, we redeemed approximately 229,000 shares for approximately \$2.3 million requested upon the deaths of stockholders. Due to the limitation on the number of shares we may redeem in any calendar year, we may not be able to redeem any additional shares during the year ending December 31, 2009, other than shares subject to redemptions requested upon the death of a stockholder.

***Long-term Liquidity and Capital Resources***

We expect to meet our long-term liquidity requirements through proceeds from secured or unsecured financings from banks and other lenders, borrowing on our Credit Facility, the selective and strategic sale of properties and net cash flows from operations. We expect that our primary uses of capital will be for property acquisitions, for the payment of tenant improvements, for the payment of operating expenses, including interest expense on any outstanding indebtedness, and for the payment of distributions to our stockholders.

We expect that substantially all net cash generated from operations will be used to pay distributions to our stockholders after certain capital expenditures, including tenant improvements and leasing commissions, are paid at the properties; however, we may use other sources to fund distributions as necessary. To the extent that cash flows from operations are lower due to fewer properties being acquired or lower than expected returns on the properties or we elect to retain cash flows from operations to make additional real estate investments or reduce our outstanding debt, distributions paid to our stockholders may be lower. We expect that substantially all net cash resulting from equity or debt financing will be used to fund acquisitions, certain capital expenditures identified at acquisition, repayments of outstanding debt, or distributions to our stockholders.

As of June 30, 2009, we had received and accepted subscriptions for approximately 207.6 million shares of common stock in the Offerings for gross proceeds of approximately \$2.1 billion. As of June 30, 2009, we had redeemed approximately 5.9 million shares of common stock for a cost of approximately \$55.5 million.



**Table of Contents**

As of June 30, 2009, we had approximately \$1.6 billion of debt outstanding, consisting of approximately \$1.4 billion of Fixed Rate Debt, approximately \$129.2 million of Variable Rate Debt and approximately \$64.0 million outstanding under the Credit Facility. The Fixed Rate Debt has interest rates ranging from 4.46% to 7.23%, with a weighted average interest rate of approximately 5.91%, and matures on various dates from October 2009 through August 2031. The Variable Rate Debt has interest rates that range from LIBOR plus 200 to 325 basis points, with certain notes containing LIBOR floors ranging from 4.50% to 5.00%, and matures on various dates from April 2010 through September 2011. See Note 9 to our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q for terms of the Credit Facility. Additionally the ratio of debt to total gross assets as of June 30, 2009, was approximately 47% and the weighted average years to maturity was approximately 6.2 years. Our contractual obligations as of June 30, 2009 were as follows (in thousands):

		<b>Payments due by period (2)</b>				
		<b>Total</b>	<b>Less Than 1</b>			<b>More Than 5</b>
			<b>Year</b>	<b>1-3 Years</b>	<b>4-5 Years</b>	
Principal payments	fixed rate debt					
(3)		\$ 1,439,972	\$ 5,768	\$ 230,831	\$ 74,305	\$ 1,129,068
Interest payments	fixed rate debt	571,766	82,928	232,505	142,214	114,119
Principal payments	variable rate					
debt (3)		129,155	55,000	74,155		
Interest payments	variable rate					
debt (1)		6,222	4,760	1,462		
Principal payments	line of credit	64,000		64,000		
Interest payments	line of credit (4)	4,306	2,240	2,066		
<b>Total</b>		<b>\$ 2,215,421</b>	<b>\$ 150,696</b>	<b>\$ 605,019</b>	<b>\$ 216,519</b>	<b>\$ 1,243,187</b>

(1) Rates ranging from 2.31% to 3.50% were used to calculate the variable debt payment obligations in future periods. These were the rates effective as of June 30, 2009.

(2) Principal paydown amounts are included in payments due by period.

(3) Principal payment

amounts reflect  
actual payments  
based on face  
value of notes  
payable.

- (4) Based on  
interest rate in  
effect at  
June 30, 2009.

Our charter prohibits us from incurring debt that would cause our borrowings to exceed the greater of 60% of our gross assets, valued at the greater of the aggregate cost (before depreciation and other non-cash reserves) or fair value of all assets owned by us, unless approved by a majority of our independent directors and disclosed to our stockholders in our next quarterly report.

### **Cash Flow Analysis**

#### *Six Months Ended June 30, 2009 Compared to the Six Months Ended June 30, 2008*

*Operating Activities.* Net cash provided by operating activities increased approximately \$20.6 million, or approximately 53%, to approximately \$59.4 million for the six months ended June 30, 2009, compared to approximately \$38.8 million for the six months ended June 30, 2008. The increase was primarily due to an increase in revenue of approximately \$50.6 million, offset primarily by a decrease in the change in accounts payable and accrued expenses of approximately \$1.4 million and a decrease in the change in deferred rent and other liabilities of approximately \$2.3 million for the six months ended June 30, 2009. See *Results of Operations* for a more complete discussion of the factors impacting our operating performance.

*Investing Activities.* Net cash used in investing activities decreased approximately \$366.5 million, or approximately 90%, to approximately \$39.2 million for the six months ended June 30, 2009 compared to approximately \$405.7 million for the six months ended June 30, 2008. The decrease was primarily due to the acquisition of 20 properties, with an average purchase price of approximately \$5.7 million during the six months ended June 30, 2009, compared to the acquisition of 61 properties, with an average purchase price of approximately \$7.0 million during six months ended June 30, 2008. In addition, the decrease was also due to the use of less cash in conjunction with our real estate acquisitions during the six months ended June 30, 2009, as we assumed mortgage notes payable with a fair value of approximately \$87.8 million, compared to the assumption of approximately \$24.7 million of mortgage notes payable during the six months ended June 30, 2008. The decrease was offset by the purchase of two CMBS bonds at a discounted price of approximately \$10.5 million, including acquisition costs, and the investment in an unconsolidated joint venture for approximately \$17.3 million, including acquisition costs, during the six months ended June 30, 2009, as compared to no similar purchases during the six months ended June 30, 2009.

## **Table of Contents**

*Financing Activities.* During the six months ended June 30, 2009, net cash used in financing activities was approximately \$99.7 million, compared to net cash provided by financing activities of approximately \$367.2 million for the six months ended June 30, 2008, resulting in a change of approximately \$466.9 million, or approximately 127%. The change was primarily due to a decrease in proceeds from issuance of common stock of approximately \$491.4 million, a decrease in the proceeds from mortgage and affiliate notes payable of approximately \$45.0 million and an increase in redemptions of common stock of approximately \$39.0 million, offset primarily by a decrease in repayment of mortgage and affiliate notes payable of approximately \$66.4 million and a decrease in offering costs of approximately \$46.5 million. The decrease in proceeds from issuance of common stock was due to the termination of the Follow-on Offering subsequent to the six months ended June 30, 2008.

### **Election as a REIT**

We are taxed as a REIT under the Internal Revenue Code of 1986, as amended. To qualify as a REIT, we must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of our ordinary taxable income to stockholders. As a REIT, we generally will not be subject to federal income tax on taxable income that we distribute to our stockholders. If we fail to qualify as a REIT in any taxable year, we will then be subject to federal income taxes on our taxable income for four years following the year during which qualification is lost, unless the Internal Revenue Service grants us relief under certain statutory provisions. Such an event could materially adversely affect our net income and net cash available for distribution to stockholders. However, we believe that we are organized and operate in such a manner as to qualify for treatment as a REIT for federal income tax purposes. No provision for federal income taxes has been made in our accompanying condensed consolidated unaudited financial statements. We are subject to certain state and local taxes related to the operations of properties in certain locations, which have been provided for in our accompanying financial statements.

### **Inflation**

We are exposed to inflation risk as income from long-term leases is the primary source of our cash flows from operations. There are provisions in certain of our tenant leases that are intended to protect us from, and mitigate the risk of, the impact of inflation. These provisions include rent steps and clauses enabling us to receive payment of additional rent calculated as a percentage of the tenants' gross sales above pre-determined thresholds. In addition, most of our leases require the tenant to pay all or a majority of the operating expenses, including real estate taxes, special assessments and sales and use taxes, utilities, insurance and building repairs, related to the property. However, due to the long-term nature of the leases, the leases may not re-set frequently enough to adequately offset the effects of inflation.

### **Critical Accounting Policies and Estimates**

Our accounting policies have been established to conform to GAAP. The preparation of financial statements in conformity with GAAP requires us to use judgment in the application of accounting policies, including making estimates and assumptions. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to the various transactions had been different, it is possible that different accounting policies would have been applied, thus resulting in a different presentation of the financial statements. Additionally, other companies may utilize different estimates that may impact comparability of our results of operations to those of companies in similar businesses. We consider our critical accounting policies to be the following:

Investment in and Valuation of Real Estate Assets;

Allocation of Purchase Price of Acquired Assets;

Investment in Direct Financing Leases;

Investment in Mortgage Notes Receivable;

Investment in Marketable Securities;

Investment in Unconsolidated Joint Ventures;

Revenue Recognition; and

Income Taxes.

## **Table of Contents**

A complete description of such policies and our considerations is contained in our Annual Report on Form 10-K for the year ended December 31, 2008. Investment in unconsolidated joint ventures was not considered a critical accounting policy at December 31, 2008 because such investments were not significant at that time. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with our audited consolidated financial statements as of and for the year ended December 31, 2008, and related notes thereto.

### **Investment in Unconsolidated Joint Ventures**

Investment in unconsolidated joint venture consists of our non-controlling 85.48% interest in a joint venture that owns a multi-tenant property in Independence, Missouri and a 70% interest in a joint venture that owns a ten-property storage facility portfolio. Consolidation of these investments are not required as the entities do not qualify as VIEs, as defined in FIN 46(R), and do not meet the control requirements for consolidation under ARB 51.

We account for these investments using the equity method of accounting per guidance established under Accounting Principals Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock* ( APB 18 ) and EITF Issue No. 08-06, *Equity Method Investment Accounting Considerations*. The equity method of accounting requires these investments to be initially recorded at cost and subsequently adjusted for our share of equity in the joint ventures in earnings and distributions. We report our share of income and losses, including impairment charges, based on our ownership interest in the investment. We also evaluate the carrying value of each investment for impairment in accordance with APB 18. No impairment losses were recorded related to these investments in unconsolidated joint ventures for the three and six months ended June 30, 2009.

### **Commitments and Contingencies**

We are subject to certain contingencies and commitments with regard to certain transactions. Refer to Note 11 to our condensed consolidated unaudited financial statements accompanying this Quarterly Report on Form 10-Q for further explanations.

### **Related-Party Transactions and Agreements**

We have entered into agreements with Cole Advisors II and its affiliates, whereby we pay certain fees to, or reimburse certain expenses of, Cole Advisors II or its affiliates for acquisition and advisory fees and expenses, organization and offering costs, asset and property management fees and reimbursement of operating costs. See Note 12 to our condensed consolidated unaudited financial statements included in this Quarterly Report on Form 10-Q for a discussion of the various related-party transactions, agreements and fees.

### **Subsequent Events**

Certain events occurred subsequent to June 30, 2009 through the date of this Quarterly Report on Form 10-Q. Refer to Note 16 to our condensed consolidated unaudited financial statements included in this Quarterly Report on Form 10-Q for further explanation. Such events include:

Issuance of shares of common stock through DRIP;

Redemption of shares of common stock; and

Credit Facility repayments.

### **New Accounting Pronouncements**

Refer to Note 14 to our condensed consolidated unaudited financial statements included in this Quarterly Report on Form 10-Q for further explanation of applicable new accounting pronouncements.



**Table of Contents**

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

In connection with property acquisitions, we have obtained variable rate debt financing (see Note 9 to our condensed consolidated unaudited financial statements included in this Quarterly Report on Form 10-Q) to fund certain property acquisitions, and therefore we are exposed to interest rate changes in the LIBOR rate. Our objectives in managing interest rate risk will be to limit the impact of interest rate changes on operations and cash flows, and to lower overall borrowing costs. To achieve these objectives we will borrow primarily at interest rates with the lowest margins available and, in some cases, with the ability to convert variable interest rates to fixed rates. We have entered into derivative financial instruments such as interest rate swaps and caps in order to mitigate our interest rate risk on a given financial instrument. We have not entered into derivative or interest rate transactions for speculative purposes. We also enter into rate lock arrangements to lock interest rates on future borrowings.

As of June 30, 2009, approximately \$193.2 million of the approximately \$1.6 billion outstanding on notes payable and the Credit Facility was subject to variable interest rates, which bore interest at the one-month LIBOR rate plus 200 to 325 basis points, with certain notes containing LIBOR floors ranging from 4.50% to 5.00%. As of June 30, 2009, a 1% change in interest rates would result in a change in interest expense of approximately \$1.9 million per year.

As of June 30, 2009, we had four interest rate swap agreements outstanding, which mature on various dates from September 2011 to March 2016, with an aggregate notional value of approximately \$92.5 million and an aggregate fair value of approximately (\$2.6 million). The fair value of these interest rate swaps is dependent upon existing market interest rates and swap spreads. As of June 30, 2009, an increase of 50 basis points in interest rates would result in an increase to the fair value of these interest rate swaps of approximately (\$1.3 million).

As of June 30, 2009, we had two interest rate cap agreements, which mature in August and September 2010, with an aggregate notional value of approximately \$70.0 million and an aggregate fair value of approximately \$2,000. The fair value of the interest rate caps is dependent upon existing market interest rates and swap spreads. As of June 30, 2009, an increase of 50 basis points in interest rates would result in an increase to the fair value of the interest rate caps of approximately \$8,000. Neither of the interest rate caps was designated as hedging instruments under SFAS No. 133. Therefore, the gain resulting from the increase in fair value of the interest rate caps of approximately \$8,000 would be recorded as a gain in operations.

We do not have any foreign operations and thus we are not exposed to foreign currency fluctuations.

**Item 4T. Controls and Procedures**

In accordance with Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act), our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures, as of June 30, 2009, were effective for the purpose of ensuring that information required to be disclosed by us in this Quarterly Report on Form 10-Q is recorded, processed, summarized and reported within the time periods specified by the rules and forms promulgated under the Exchange Act, and is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

No change occurred in our internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the three months ended June 30, 2009 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

**Table of Contents**

**PART II  
OTHER INFORMATION**

**Item 1. Legal Proceedings**

We are not a party to, and none of our properties are subject to, any material pending legal proceedings.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2008.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

On June 27, 2005, we commenced our Initial Offering (SEC Registration No. 333-121094). On November 13, 2006, we increased the aggregate amount of shares available for the Initial Offering pursuant to a related Registration Statement on Form S-11 (SEC Registration No. 333-138663). As of May 22, 2007, 503,685 shares had not been sold and were deregistered. On May 23, 2007, we commenced the Follow-on Offering of up to 150,000,000 shares of common stock pursuant to a Registration Statement on Form S-11 (SEC Registration No. 333-138444) which was declared effective by the Securities and Exchange Commission on May 11, 2007. As of January 2, 2009, 1,595,741 shares had not been sold and were deregistered. On September 18, 2008, the Company registered 30,000,000 additional shares to be offered pursuant to its DRIP in a Registration Statement on Form S-3 (SEC Registration No. 333-153578). On March 4, 2009, options to purchase 5,000 shares were exercised by one of our independent directors under our Independent Director Stock Option Plan for approximately \$46,000. These shares were not registered under the Securities Act and were issued in reliance on Section 4(2) of the Securities Act.

As of June 30, 2009, we had accepted subscriptions for 207,556,774 shares (including shares sold pursuant to our DRIP and excluding redemptions) of common stock in the Offerings, resulting in gross proceeds of approximately \$2.1 billion, out of which we paid fees and costs of approximately \$171.8 million in selling commissions and dealer manager fees, approximately \$66.0 million in acquisition fees, approximately \$18.5 million in finance coordination fees, and approximately \$15.8 million in organization and offering costs to Cole Advisors II or its affiliates. Total net offering proceeds from the Offerings are thus approximately \$1.8 billion as of June 30, 2009. With the net offering proceeds and indebtedness, we acquired approximately \$3.4 billion in real estate and related assets. As of August 14, 2009, we had sold an aggregate of approximately 208.8 million shares in our Offerings for gross offering proceeds of \$2.1 billion (including shares sold pursuant to our DRIP). We did not sell any unregistered equity securities during the six months ended June 30, 2009.

Our board of directors has adopted a share redemption program that enables our stockholders who hold their shares for more than one year to sell their shares to us in limited circumstances. The purchase price we will pay for redeemed shares is set forth in the prospectus for our Follow-on Offering of common stock, as supplemented from time to time. Our board of directors reserves the right in its sole discretion at any time, and from time to time, to (1) waive the one-year holding period in the event of death, bankruptcy or other exigent circumstances, (2) reject any request for redemption, (3) change the purchase price for redemptions, or (4) terminate, suspend or amend the share redemption program. Under the terms of the share redemption program, during any calendar year, we will not redeem in excess of 3% of the weighted average number of shares outstanding during the prior calendar year; provided, however shares subject to redemption requests upon death of a stockholder will not be subject to this cap. In addition, cash available for redemption is limited to the proceeds from the sale of our shares under our DRIP.

**Table of Contents**

The provisions of the share redemption program in no way limit our ability to repurchase shares from stockholders by any other legally available means for any reason that our board of directors, in its discretion, deems to be in our best interest. During the three months ended June 30, 2009, we redeemed shares as follows:

	<b>Total Number of Shares Redeemed</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</b>
April 2009	3,435,605	\$ 9.39	3,435,605	(1)
May 2009	110,691	9.46	110,691	(1)
June 2009	10,849	9.30	10,849	(1)
Total	3,557,145		3,557,145	(1)

(1) A description of the maximum number of shares that may be purchased under our share redemption program is included in the narrative preceding this table.

**Item 3. Defaults Upon Senior Securities**

No events occurred during the three months ended June 30, 2009 that would require a response to this item.

**Item 4. Submission of Matters to a Vote of Security Holders**

The Company held its 2009 Annual Meeting of Stockholders on May 29, 2009. All nominees standing for re-election as directors were elected.

The voting results for each of the three persons nominated were as follows:

<b>Nominee</b>	<b>Votes For</b>	<b>Votes Withheld</b>	<b>Abstentions / Broker Non-Votes</b>
Christopher H. Cole	101,357,171	1,717,703	N/A
Marcus E. Bromley	101,301,884	1,772,990	N/A
Elizabeth L. Watson	101,345,306	1,729,568	N/A

There are no other members of the Company's Board of Directors.

**Item 5. Other Information**

No events occurred during the three months ended June 30, 2009 that would require a response to this item.

**Item 6. Exhibits**

The exhibits listed on the Exhibit Index (following the signatures section of this Quarterly Report on Form 10-Q) are included herewith, or incorporated herein by reference.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cole Credit Property Trust II, Inc.  
*(Registrant)*

By: /s/ Christopher H. Cole  
Christopher H. Cole  
*Chief Executive Officer and President*

By: /s/ D. Kirk McAllaster, Jr.  
D. Kirk McAllaster, Jr.  
*Executive Vice President and Chief Financial Officer*

Date: August 14, 2009

**Table of Contents**

**EXHIBIT INDEX**

The following exhibits are included, or incorporated by reference, in this Quarterly Report on Form 10-Q for the three months ended June 30, 2009 (and are numbered in accordance with Item 601 of Regulation S-K).

<b>Exhibit No.</b>	<b>Description</b>
3.1	Fifth Articles of Amendment and Restatement, as corrected. (Incorporated by reference to Exhibit 3.1 of the Company's Form 10-K (File No. 333-121094), filed on March 23, 2006).
3.2	Amended and Restated Bylaws. (Incorporated by reference to Exhibit 99.1 to the Company's Form 8-K (File No. 333-121094), filed on September 6, 2005).
3.3	Articles of Amendment to Fifth Articles of Amendment and Restatement. (Incorporated by reference to Exhibit 3.3 to the Company's Form S-11 (File No. 333-138444), filed on November 6, 2006).
4.1	Form of Subscription Agreement and Subscription Agreement Signature Page. (Incorporated by reference to Appendix B to the Company's post-effective amendment to Form S-11 (File No. 333-138444), filed on February 1, 2008).
4.2	Form of Additional Investment Subscription Agreement for current stockholders (Incorporated by reference to Appendix C to the Company's post-effective amendment to Form S-11 (File No. 333-138444), filed on February 1, 2008).
31.1	Certification of the Chief Executive Officer of the Company pursuant to Securities Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
31.2	Certification of the Chief Financial Officer of the Company pursuant to Securities Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
32.1*	Certification of the Chief Executive Officer and Chief Financial Officer of the Company pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).

\* In accordance with Item 601(b) (32) of Regulation S-K, this Exhibit is not deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section. Such certifications will not be deemed incorporated by reference into any filing under the Securities Act of 1933, as

amended, or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.