Magyar Telekom Plc. Form 6-K March 06, 2007

# FORM 6-K SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **Report of Foreign Private Issuer**

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

Report on Form 6-K dated March 6, 2007

# Magyar Telekom Plc.

(Translation of registrant s name into English)

Budapest, 1013, Krisztina krt. 55, Hungary

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F o

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

# **Investor Release**

#### Contacts

Szabolcs Czenthe	Magyar Telekom IR	+36 1 458 0437	
Krisztina Förhécz	Magyar Telekom IR	+36 1 457 6029	
Rita Walfisch	Magyar Telekom IR	+36 1 457 6036	
investor.relations@telekom.hu			

# Magyar Telekom introduces naked ADSL

Budapest March 6, 2007 Magyar Telekom (Reuters: NYSE: MTA.N, BÉT: MTEL.BU and Bloomberg: NYSE: MTA US, BÉT: MTELEKOM HB), the leading Hungarian telecommunications service provider, announces today that it is introducing ADSL services without the need for a voice subscription to its wholesale internet service provider partners.

Magyar Telekom is to introduce the naked ADSL service on March 30, to be available via internet service providers. The service will be launched in Magyar Telekom s ADSL service area and the packages will have the same bandwidth as those currently available.

This investor news contains forward-looking statements. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates and projections, and therefore should not have undue reliance placed upon them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors are described in, among other things, our Annual Report on Form 20-F for the year ended December 31, 2005 filed with the U.S. Securities and Exchange Commission.

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#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

> Magyar Telekom Plc. (Registrant)

By:

Szabolcs Czenthe Director, Investor Relations

Date: March 6, 2007

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#### **Balance Sheet Data:**

Current asset	ts			
\$ 3,718.0	\$ 3,890.3	\$ 3,846.4	\$ 4,372.0	\$ 3,375.4
Total assets				
7,800.4	7,850.5	8,288.4	9,944.4	8,571.0
Current liabi	lities			
3,603.9	3,887.3	4,106.7	4,647.9	3,582.1
Long-term d	ebt			
2,344.6	2,434.5	2,243.1	1,866.9	2,057.2
Stockholders	equity			
1,090.7	602.0	1,111.0	2,730.1	2,257.5

#### **Statement of Cash Flows Data:**

Cash flows from operating activities \$ 466.9 \$ 285.3 \$ 560.8 \$ 675.9 \$ 586.3 Cash flows from investing activities (472.5)(312.2)(541.6) (340.0)(346.8)Cash flows from financing activities 277.4 (347.0)(158.6)(49.8)166.1 Capital expenditures

202.2 347.6 568.4 429.0 375.6

#### Other Data (unaudited):

Ratio of earnings to fixed charges(8)

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2.4 x3.7 x 3.4 xEmployees as of year end 104,276 91,455 115,113 110,083 111,022 North American content per vehicle(9) \$ 586 \$ 588 \$ 484 \$ 645 North American vehicle production(10) 15.0 15.2 15.8 15.7 15.9 European content per vehicle(11) \$ 344 \$ 338 \$ 350 \$ 355 \$ 312 European vehicle production(12)

18.7

18.1

20.0

19.0

18.7

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- (1) Results include \$20.7 million of charges related to the divestiture of our interior business, \$181.8 million of restructuring and related manufacturing inefficiency charges (including \$16.8 million of fixed asset impairment charges), \$36.4 million of a curtailment gain related to the freeze of the U.S. salaried pension plan, \$34.9 million of merger transaction costs, \$3.9 million of losses related to the acquisition of the minority interest in an affiliate and \$24.8 million of net tax benefits related to changes in valuation allowances in several foreign jurisdictions, tax rates and various other tax items.
- (2) Results include \$636.0 million of charges related to the divestiture of our interior business, \$2.9 million of goodwill impairment charges, \$10.0 million of fixed asset impairment charges, \$99.7 million of restructuring and related manufacturing inefficiency charges (including \$5.8 million of fixed asset impairment charges), \$47.9 million of charges related to the extinguishment of debt, \$26.9 million of gains related to the sales of our interests in two affiliates and \$19.5 million of net tax benefits related to the expiration of the statute of limitations in a foreign taxing jurisdiction, a tax audit resolution, a favorable tax ruling and several other tax items.
- (3) Results include \$1,012.8 million of goodwill impairment charges, \$82.3 million of fixed asset impairment charges, \$104.4 million of restructuring and related manufacturing inefficiency charges (including \$15.1 million of fixed asset impairment charges), \$39.2 million of litigation-related charges, \$46.7 million of charges related to the divestiture and/or capital restructuring of joint ventures, \$300.3 million of tax charges, consisting of a U.S. deferred tax asset valuation allowance of \$255.0 million and an increase in related tax reserves of \$45.3 million, and a tax benefit related to a tax law change in Poland of \$17.8 million.
- (4) Except per share data, weighted average shares outstanding, ratio of earnings to fixed charges, employees as of year end and content per vehicle information.
- (5) Includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with our asset-backed securitization and factoring facilities, losses on the extinguishment of debt, gains and losses on the sales of fixed assets and other miscellaneous income and expense.
- (6) The cumulative effect of a change in accounting principle in 2006 resulted from the adoption of Statement of Financial Accounting Standards No. 123(R), Share Based Payment.
- (7) On December 15, 2004, we adopted the provisions of Emerging Issues Task Force 04-08, The Effect of Contingently Convertible Debt on Diluted Earnings per Share. Accordingly, diluted net income per share and weighted average shares outstanding diluted have been restated to reflect the 4,813,056 shares issuable upon conversion of our outstanding zero-coupon convertible senior notes since the issuance date of February 14, 2002.
- (8) Fixed charges consist of interest on debt, amortization of deferred financing fees and that portion of rental expenses representative of interest. Earnings consist of income (loss) before provision for income taxes, minority interests in consolidated subsidiaries, equity in the undistributed net (income) loss of affiliates, fixed charges and cumulative effect of a change in accounting principle. Earnings in 2006 and 2005 were insufficient to cover fixed charges by \$651.8 million and \$1,123.3 million, respectively. Accordingly, such ratio is not presented for these years.
- (9) North American content per vehicle is our net sales in North America divided by estimated total North American vehicle production. Content per vehicle data excludes business conducted through non-consolidated joint ventures. Content per vehicle data for 2006 has been updated to reflect actual production levels.

- (10) North American vehicle production includes car and light truck production in the United States, Canada and Mexico as provided by Ward s Automotive. Production data for 2006 has been updated to reflect actual production levels.
- (11) European content per vehicle is our net sales in Europe divided by estimated total European vehicle production. Content per vehicle data excludes business conducted through non-consolidated joint ventures.
- (12) European vehicle production includes car and light truck production in Austria, Belgium, Bosnia, Czech Republic, Finland, France, Germany, Hungary, Italy, Netherlands, Poland, Portugal, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden, Turkey, Ukraine and United Kingdom as provided by CSM Worldwide.

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# ITEM 7 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Executive Overview**

We were incorporated in Delaware in 1987 and are one of the world s largest automotive suppliers based on sales. We supply every major automotive manufacturer in the world, including General Motors, Ford, BMW, Fiat, Chrysler, PSA, Volkswagen, Hyundai, Renault-Nissan, Daimler, Mazda, Toyota, Porsche and Honda.

We supply automotive manufacturers with complete automotive seat and electrical distribution systems and select electronic products. Historically, we also supplied automotive interior components and systems, including instrument panels and cockpit systems, headliners and overhead systems, door panels and flooring and acoustic systems. As discussed below, we have divested substantially all of the assets of this segment to joint ventures in which we hold a minority interest.

#### Merger Agreement

On February 9, 2007, we entered into an Agreement and Plan of Merger, as amended (the Merger Agreement), with AREP Car Holdings Corp., a Delaware corporation (AREP Car Holdings), and AREP Car Acquisition Corp., a Delaware corporation and a wholly owned subsidiary of AREP Car Holdings (Merger Sub). Under the terms of the Merger Agreement, Merger Sub was to merge with and into Lear, with Lear continuing as the surviving corporation and a wholly owned subsidiary of AREP Car Holdings. AREP Car Holdings and Merger Sub are affiliates of Carl C. Icahn.

Pursuant to the Merger Agreement, as of the effective time of the merger, each issued and outstanding share of common stock of Lear, other than shares (i) owned by AREP Car Holdings, Merger Sub or any subsidiary of AREP Car Holdings and (ii) owned by any shareholders who were entitled to and who had properly exercised appraisal rights under Delaware law, would have been canceled and automatically converted into the right to receive \$37.25 in cash, without interest.

On July 16, 2007, we held our 2007 Annual Meeting of Stockholders, at which the proposal to approve the Merger Agreement did not receive the affirmative vote of the holders of a majority of the outstanding shares of our common stock. As a result, the Merger Agreement terminated in accordance with its terms. Upon termination of the Merger Agreement, we were obligated to (1) pay AREP Car Holdings \$12.5 million, (2) issue to AREP Car Holdings 335,570 shares of our common stock valued at approximately \$12.5 million, based on the closing price of our common stock on July 16, 2007, and (3) increase from 24% to 27% the share ownership limitation under the limited waiver of Section 203 of the Delaware General Corporation Law granted by us in October 2006 to affiliates of and funds managed by Carl C. Icahn (collectively, the Termination Consideration ). The shares of our common stock issued as part of the Termination Consideration were initially issued pursuant to an exemption from registration under Section 4(2) and Regulation D promulgated under the Securities Act of 1933, as amended (the Securities Act ). The resale of these shares was subsequently registered under the Securities Act. The Termination Consideration to AREP Car Holdings is to be credited against any break-up fee that would otherwise be payable by us to AREP Car Holdings in the event that we enter into a definitive agreement with respect to an alternative acquisition proposal within twelve months after the termination of the Merger Agreement. We recognized costs of approximately \$35 million, including \$25 million associated with the Termination Consideration and \$10 million in transaction costs relating to the proposed merger, in selling, general and administrative expense in 2007.

For further information regarding the Merger Agreement, please refer to the Merger Agreement and certain related documents, which are incorporated by reference as exhibits to this Report.

#### **Interior Segment**

In recent years, the level of profitability and the return on investment of our interior segment has been significantly below that of our seating and electrical and electronic segments. In 2005, as a result of unfavorable operating results due to higher raw material costs, lower production volumes on key platforms, industry overcapacity, insufficient customer pricing and changes in certain customer s sourcing strategies, we evaluated the

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carrying value of goodwill within our interior segment for potential impairment and recorded goodwill impairment charges of approximately \$1.0 billion. We also concluded that certain fixed assets within our interior segment were materially impaired and recorded fixed asset impairment charges of \$82 million. In 2006, we recorded additional goodwill impairment charges of \$3 million and fixed asset impairment charges of \$10 million related to our interior segment.

On March 31, 2007, we completed the transfer of substantially all of the assets of our North American interior business (as well as our interests in two China joint ventures) to International Automotive Components Group North America, Inc. (IAC) (the IAC North America Transaction). The IAC North America Transaction was completed pursuant to the terms of an Asset Purchase Agreement (the Purchase Agreement) dated as of November 30, 2006, by and among Lear, IAC, affiliates of WL Ross & Co. LLC (WL Ross) and Franklin Mutual Advisers, LLC (Franklin), and International Automotive Components Group North America, LLC (IACNA), as amended by Amendment No. 1 to the Purchase Agreement dated as of March 31, 2007. The legal transfer of certain assets included in the IAC North America Transaction is subject to the satisfaction of certain post-closing conditions. In connection with the IAC North America Transaction, IAC assumed the ordinary course liabilities of our North American interior business, and we retained certain pre-closing liabilities, including pension and postretirement healthcare liabilities incurred through the closing date of the transaction.

Also on March 31, 2007, a wholly owned subsidiary of Lear and certain affiliates of WL Ross and Franklin, entered into the Limited Liability Company Agreement (the LLC Agreement ) of IACNA. Pursuant to the terms of the LLC Agreement, a wholly owned subsidiary of Lear contributed approximately \$27 million in cash to IACNA in exchange for a 25% equity interest in IACNA and warrants for an additional 7% of the current outstanding common equity of IACNA. Certain affiliates of WL Ross and Franklin made aggregate capital contributions of approximately \$81 million to IACNA in exchange for the remaining equity and extended a \$50 million term loan to IAC. Lear and the wholly owned subsidiary of Lear had agreed to fund up to an additional \$40 million, and WL Ross and Franklin had agreed to fund up to an additional \$45 million, in the event that IAC did not meet certain financial targets in 2007. During 2007, we completed negotiations related to the amount of additional funding, and on October 10, 2007, we made a cash payment to IAC of approximately \$13 million in full satisfaction of this contingent funding obligation. In connection with the IAC North America Transaction, we recorded a loss on divestiture of interior business of approximately \$612 million, of which approximately \$5 million was recognized in 2007 and approximately \$607 million was recognized in the fourth quarter of 2006. We also recognized additional costs related to the IAC North America Transaction of approximately \$10 million, which are recorded in cost of sales and selling, general and administrative expenses in the consolidated statement of operations for the year ended December 31, 2007.

On October 11, 2007, IACNA completed the acquisition of the soft trim division of Collins & Aikman Corporation ( C&A ) (the C&A Acquisition ). The soft trim division included 16 facilities in North America with annual net sales of approximately \$550 million related to the manufacture of carpeting, molded flooring products, dash insulators and other related interior components. The purchase price for the C&A Acquisition was approximately \$126 million, subject to increase based on the future performance of the soft trim business, plus the assumption by IACNA of certain ordinary course liabilities.

In connection with the C&A Acquisition, IACNA offered the senior secured creditors of C&A (the C&A Creditors ) the right to purchase shares of Class B common stock of IACNA, up to an aggregate of 25% of the outstanding equity of IACNA. On October 11, 2007, the participating C&A Creditors purchased all of the offered Class B shares for an aggregate purchase price of \$82.3 million. In addition, in order to finance the C&A Acquisition, IACNA issued to WL Ross, Franklin and a wholly owned subsidiary of Lear approximately \$126 million of additional shares of Class A common stock of IACNA in a preemptive rights offering. We purchased our entire 25% allocation of Class A shares in the preemptive rights offering for approximately \$32 million. After giving effect to the sale of the Class A and Class B shares, we own 18.75% of the total outstanding shares of common stock of IACNA, plus a warrant to

purchase an additional 2.6% of the outstanding IACNA shares. We also maintain the same governance and other rights in IACNA that we possessed prior to the C&A Acquisition.

To effect the issuance of shares in the C&A Acquisition and the settlement of our contingent funding obligation, on October 11, 2007, IACNA, WL Ross, Franklin, a wholly owned subsidiary of Lear and the

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participating C&A Creditors entered into an Amended and Restated Limited Liability Company Agreement of IACNA (the Amended LLC Agreement ). The Amended LLC Agreement, among other things, (1) provides the participating C&A Creditors certain governance and transfer rights with respect to their Class B shares and (2) eliminates any further funding obligations to IACNA.

On October 16, 2006, we completed the contribution of substantially all of our European interior business to International Automotive Components Group, LLC ( IAC Europe ), a separate joint venture with affiliates of WL Ross and Franklin, in exchange for an approximately one-third equity interest in IAC Europe. In connection with this transaction, we recorded a loss on divestiture of interior business of approximately \$35 million, of which approximately \$6 million was recognized in 2007 and approximately \$29 million was recognized in 2006.

For further information related to the divestiture of our interior business, see Note 4, Divestiture of Interior Business, to the accompanying consolidated financial statements and the Purchase Agreement, LLC Agreement and related documents, which are incorporated by reference as exhibits to this Report.

#### **Industry Overview**

Demand for our products is directly related to automotive vehicle production. Automotive sales and production can be affected by general economic or industry conditions, labor relations issues, fuel prices, regulatory requirements, trade agreements and other factors. Our operating results are also significantly impacted by what is referred to in this section as vehicle platform mix; that is, the overall commercial success of the vehicle platforms for which we supply particular products, as well as our relative profitability on these platforms. In addition, it is possible that customers could elect to manufacture components internally that are currently produced by external suppliers, such as Lear. A significant loss of business with respect to any vehicle model for which we are a significant supplier, or a decrease in the production levels of any such models, could have a material adverse impact on our future operating results. Unfavorable vehicle platform mix and lower production volumes by the domestic automakers in North America have had an adverse effect on our operating results since 2005. A continuation of the shift in consumer purchasing patterns from certain of our key light truck and SUV platforms toward passenger cars, crossover vehicles or other vehicle platforms where we generally have substantially less content will adversely affect our future operating results. In addition, our two largest customers, General Motors and Ford, accounted for approximately 42% of our net sales in 2007, excluding net sales to Saab, Volvo, Jaguar and Land Rover, which are affiliates of General Motors or Ford. The automotive operations of both General Motors and Ford experienced significant operating losses throughout 2007, and both automakers are continuing to restructure their North American operations, which could have a material impact on our future operating results.

Automotive industry conditions in North America and Europe continue to be challenging. In North America, the industry is characterized by significant overcapacity, fierce competition and declining sales. In Europe, the market structure is more fragmented with significant overcapacity. We expect these challenging industry conditions to continue in the foreseeable future. During 2007, North American production levels declined by approximately 2% as compared to 2006, and production levels on several of our key platforms declined more significantly. Historically, the majority of our sales have been derived from the U.S.-based automotive manufacturers in North America and, to a lesser extent, automotive manufacturers in Western Europe. These customers have experienced declines in market share in their traditional markets. In addition, a disproportionate amount of our net sales and profitability in North America has been on light truck and large SUV platforms of the domestic automakers, which are experiencing significant competitive pressures. As discussed below, our ability to maintain and improve our financial performance in the future will depend, in part, on our ability to significantly increase our penetration of Asian automotive manufacturers worldwide and leverage our existing North American and European customer base geographically and across both product lines.

Our customers require us to reduce costs and, at the same time, assume significant responsibility for the design, development and engineering of our products. Our profitability is largely dependent on our ability to achieve product cost reductions through restructuring actions, manufacturing efficiencies, product design enhancement and supply chain management. We also seek to enhance our profitability by investing in technology, design capabilities and new product initiatives that respond to the needs of our customers and consumers. We continually evaluate

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operational and strategic alternatives to align our business with the changing needs of our customers, improve our business structure and lower the operating costs of our Company.

Our material cost as a percentage of net sales was 68.0% in 2007 as compared to 68.8% in 2006 and 68.3% in 2005. Raw material, energy and commodity costs generally remained high in 2007. Unfavorable industry conditions have also resulted in financial distress within our supply base and an increase in commercial disputes and the risk of supply disruption. We have developed and implemented strategies to mitigate or partially offset the impact of higher raw material, energy and commodity costs, which include cost reduction actions, the utilization of our cost technology optimization process, the selective in-sourcing of components, the continued consolidation of our supply base, longer-term purchase commitments and the acceleration of low-cost country sourcing and engineering. However, due to the magnitude and duration of the increased raw material, energy and commodity costs, these strategies, together with commercial negotiations with our customers and suppliers, offset only a portion of the adverse impact. In addition, higher crude oil prices can indirectly impact our operating results by adversely affecting demand for certain of our key light truck and large SUV platforms. While raw material, energy and commodity costs moderated somewhat in 2007, they remain high and will continue to have an adverse impact on our operating results in the foreseeable future. See Item 1A, Risk Factors High raw material costs may continue to have a significant adverse impact on our profitability.

#### Outlook

In evaluating our financial condition and operating performance, we focus primarily on earnings growth and cash flows, as well as return on investment on a consolidated basis. In addition to maintaining and expanding our business with our existing customers in our more established markets, we have increased our emphasis on expanding our business in the Asian market (including sourcing activity in Asia) and with Asian automotive manufacturers worldwide. The Asian market presents growth opportunities, as automotive manufacturers expand production in this market to meet increasing demand. We currently have fourteen joint ventures in China and several other joint ventures dedicated to serving Asian automotive manufacturers. We will continue to seek ways to expand our business in the Asian market and with Asian automotive manufacturers worldwide. In addition, we have improved our low-cost country manufacturing capabilities through expansion in Asia, Eastern Europe, Africa, Central America and Mexico.

Our success in generating cash flow will depend, in part, on our ability to efficiently manage working capital. Working capital can be significantly impacted by the timing of cash flows from sales and purchases. Historically, we have generally been successful in aligning our vendor payment terms with our customer payment terms. However, our ability to continue to do so may be adversely impacted by the unfavorable financial results of our suppliers and adverse industry conditions, as well as our financial results. In addition, our cash flow is impacted by our ability to efficiently manage our capital spending. We utilize return on investment as a measure of the efficiency with which assets are deployed to increase earnings. Improvements in our return on investment will depend on our ability to maintain an appropriate asset base for our business and to increase productivity and operating efficiency.

#### Restructuring

In the second quarter of 2005, we began to implement consolidation, facility realignment and census actions in order to address unfavorable industry conditions. These actions continued through 2007 and were part of a comprehensive restructuring strategy intended to (i) better align our manufacturing capacity with the changing needs of our customers, (ii) eliminate excess capacity and lower our operating costs and (iii) streamline our organizational structure and reposition our business for improved long-term profitability. In connection with the restructuring actions, we have incurred pretax costs of approximately \$386 million through 2007. In addition, in light of current industry conditions, particularly in North America, we expect to make significant restructuring and related investments beyond the current year. Restructuring and related manufacturing inefficiency charges were \$182 million in 2007, \$100 million in 2006

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#### Financing Transactions

On April 25, 2006, we amended and restated our primary credit facility. On November 24, 2006, we completed the issuance of \$300 million aggregate principal amount of 8.50% senior notes due 2013 and \$600 million aggregate principal amount of 8.75% senior notes due 2016. Using the net proceeds from these financing transactions, we repurchased Euro 194 million (approximately \$257 million based on the exchange rate in effect as of the transaction dates) aggregate principal amount of 8.125% senior notes due 2008, \$759 million aggregate principal amount of 8.11% senior notes due 2009 and outstanding zero-coupon convertible notes due 2022 with an accreted value of \$303 million. In connection with these refinancing transactions, we recognized a net loss on the extinguishment of debt of approximately \$48 million in 2006.

On November 8, 2006, we completed the sale of \$200 million of common stock in a private placement to affiliates of and funds managed by Carl C. Icahn. The proceeds of this offering were used for general corporate purposes, including strategic investments.

#### Other Matters

In 2007, we recognized a curtailment gain of \$36 million related to our decision to freeze our U.S. salaried pension plan, as well as a loss of \$4 million related to the acquisition of the minority interest in an affiliate. In 2006, we recognized aggregate gains of \$27 million related to the sales of our interests in two affiliates. In 2005, we recognized aggregate charges of \$47 million related to the divestiture of an equity investment in a non-core business and the capital restructuring of two previously unconsolidated affiliates.

In the fourth quarter of 2005, we concluded that it was no longer more likely than not that we would realize our U.S. deferred tax assets. As a result, we recorded a tax charge of \$300 million comprised of (i) a full valuation allowance in the amount of \$255 million with respect to our net U.S. deferred tax assets and (ii) an increase in related tax reserves of \$45 million. During 2006 and 2007, we continued to maintain a valuation allowance related to our net U.S. deferred tax assets. In addition, we maintain valuation allowances related to our net deferred tax assets in certain foreign jurisdictions. Our current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly in the United States. We intend to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. Our future provision for income taxes will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowance is eliminated.

In 2007, we recognized a net tax benefit of \$17 million as a result of changes in valuation allowances in several foreign jurisdictions and a tax benefit of \$17 million related to a tax rate change in Germany, partially offset by one-time tax expenses of \$9 million related to various tax items. In 2006, we recorded a tax benefit of \$20 million related to a number of items, including the expiration of the statute of limitations in a foreign taxing jurisdiction, a tax audit resolution, a favorable tax ruling and several other items. In the first quarter of 2005, we recorded a tax benefit of \$18 million resulting from a tax law change in Poland.

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As discussed above, our results for the years ended December 31, 2007, 2006 and 2005, reflect the following items (in millions):

For the Year Ended December 31,	2007	2006	2005
Costs related to divestiture of interior business	\$ 21	\$ 636	\$
Goodwill impairment charges related to interior business		3	1,013
Fixed asset impairment charges related to interior business		10	82
Costs of restructuring actions, including manufacturing inefficiencies of			
\$13 million in 2007, \$7 million in 2006 and \$15 million in 2005	182	100	104
U.S. salaried pension plan curtailment gain	(36)		
Costs related to merger transaction	35		
Loss on the extinguishment of debt		48	
(Gains) losses related to affiliate transactions	4	(27)	47
Tax benefits	(25)	(20)	(18)
Tax charge related to U.S. deferred tax asset valuation allowance			300

For further information related to these items, see Restructuring and Note 2, Summary of Significant Accounting Policies Goodwill, and Long-Lived Assets, Note 3, Merger Agreement, Note 4, Divestiture of Interior Business, Note 6, Restructuring, Note 7, Investments in Affiliates and Other Related Party Transactions, and Note 10, Income Taxes, to the consolidated financial statements included in this Report.

This section includes forward-looking statements that are subject to risks and uncertainties. For further information regarding other factors that have had, or may have in the future, a significant impact on our business, financial condition or results of operations, see Item 1A, Risk Factors, and Forward-Looking Statements.

#### **Results of Operations**

A summary of our operating results in millions of dollars and as a percentage of net sales is shown below:

For the Year Ended December 31,	2007		2006		2005	
Net sales						
Seating	\$ 12,206.1	76.3%	\$ 11,624.8	65.2%	\$ 11,035.0	64.6%
Electrical and electronic	3,100.0	19.4	2,996.9	16.8	2,956.6	17.3
Interior	688.9	4.3	3,217.2	18.0	3,097.6	18.1
Net sales	15,995.0	100.0	17,838.9	100.0	17,089.2	100.0
Gross profit	1,148.5	7.2	927.7	5.2	736.0	4.3
Selling, general and administrative						
expenses	574.7	3.6	646.7	3.6	630.6	3.7
Goodwill impairment charges			2.9		1,012.8	5.9
Divestiture of Interior business	10.7	0.1	636.0	3.5		
Interest expense	199.2	1.2	209.8	1.2	183.2	1.1
Other expense, net	40.7	0.3	85.7	0.5	38.0	0.2
Provision for income taxes	89.9	0.6	54.9	0.3	194.3	1.2
	(33.8)	(0.2)	(16.2)		51.4	0.3

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Equity in net (income) loss of affiliates Minority interests in consolidated						
subsidiaries	25.6	0.1	18.3	0.1	7.2	
Net income (loss)	241.5	1.5	(707.5)	(4.0)	(1,381.5)	(8.1)
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#### Year Ended December 31, 2007, Compared With Year Ended December 31, 2006

Net sales for the year ended December 31, 2007 were \$16.0 billion, as compared to \$17.8 billion for the year ended December 31, 2006, a decrease of \$1.8 billion or 10.3%. The divestiture of our interior business, as well as unfavorable vehicle platform mix and lower industry production volumes in North America, negatively impacted net sales by \$2.5 billion and \$825 million, respectively. These decreases were partially offset by the benefit of new business, primarily outside of North America, and the impact of net foreign exchange rate fluctuations, which increased net sales by \$876 million and \$682 million, respectively.

Gross profit and gross margin were \$1,149 million and 7.2% in 2007, as compared to \$928 million and 5.2% in 2006. New business, primarily outside of North America, and the divestiture of our interior business favorably impacted gross profit by \$119 million and \$61 million, respectively. Unfavorable vehicle platform mix and lower industry production volumes in North America and the impact of net selling price reductions were more than offset by the benefit of our restructuring and other productivity actions.

Selling, general and administrative expenses, including research and development, were \$575 million for the year ended December 31, 2007, as compared to \$647 million for the year ended December 31, 2006. As a percentage of net sales, selling, general and administrative expenses were 3.6% in 2007 and 2006. The decrease in selling, general and administrative expenses was largely due to reductions of \$54 million related to the divestiture of our interior business, a curtailment gain of \$36 million related to our decision to freeze our U.S. salaried pension plan, as well as a reduction in engineering and tooling costs, which were partially offset by costs related to the merger transaction of \$35 million.

Research and development costs incurred in connection with the development of new products and manufacturing methods, to the extent not recoverable from the customer, are charged to selling, general and administrative expenses as incurred. Such costs totaled \$135 million in 2007 and \$170 million in 2006. The divestiture of our interior business resulted in a \$13 million reduction in research and development costs. In certain situations, the reimbursement of pre-production engineering, research and design costs is contractually guaranteed by, and fully recoverable from, our customers and is therefore capitalized. For the years ended December 31, 2007 and 2006, we capitalized \$106 million and \$122 million, respectively, of such costs.

Interest expense was \$199 million in 2007, as compared to \$210 million in 2006, primarily due to lower borrowing levels in 2007, offset, in part, by increased costs associated with our 2006 debt refinancing transactions.

Other expense, which includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with our asset-backed securitization and factoring facilities, losses on the extinguishment of debt, gains and losses on the sales of assets and other miscellaneous income and expense, was \$41 million in 2007, as compared to \$86 million in 2006. In 2006, we recorded a loss on the extinguishment of debt of \$48 million related to our repurchase of senior notes due 2008 and 2009, as well as a gain of \$13 million on the sale of an affiliate. In 2007, reductions in foreign exchange and expenses associated with our asset-backed securitization facility were partially offset by increases in other miscellaneous income and expense and non-income related taxes.

The provision for income taxes was \$90 million for the year ended December 31, 2007, representing an effective tax rate of 27.1% on pretax income of \$331 million, as compared to \$55 million for the year ended December 31, 2006, on a pretax loss of \$656 million, representing an effective tax rate of (8.4)%. The 2007 provision for income taxes was impacted by costs of \$21 million related to the divestiture of our interior business, a significant portion of which provided no tax benefit as they were incurred in the United States. The provision was also impacted by a portion of our restructuring charges and costs related to the merger transaction, for which no tax benefit was provided as the charges were incurred in certain countries for which no tax benefit is likely to be realized due to a history of operating losses in those countries. This was offset by the impact of the U.S. salaried pension plan curtailment gain of

\$36 million, for which no tax expense was provided as it was incurred in the United States, a net tax benefit of \$17 million as a result of changes in valuation allowances in several foreign jurisdictions and a tax benefit of \$17 million related to a tax rate change in Germany, partially offset by one-time tax expenses of \$9 million related to various tax items. Excluding these items, the effective tax rate in 2007 approximated the U.S. federal statutory income tax rate of 35% adjusted for income taxes on foreign earnings, losses and remittances, foreign valuation allowances, the U.S. valuation allowance, tax credits, income tax incentives and other permanent items.

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The 2006 provision for income taxes was significantly impacted by losses incurred in the United States for which no tax benefit was provided due to the U.S. valuation allowance. The 2006 provision for income taxes includes one-time net tax benefits of \$20 million related to a number of items, including the expiration of the statute of limitations in a foreign taxing jurisdiction, a tax audit resolution, a favorable tax ruling and several other items. Further, our current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly the United States. We intend to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. Our future provision for income taxes will include no tax benefit with respect losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowance is eliminated. Accordingly, income taxes are impacted by the U.S. and foreign valuation allowances and the mix of earnings among jurisdictions.

Equity in net income of affiliates was \$34 million for the year ended December 31, 2007, as compared to \$16 million for the year ended December 31, 2006. The increase was due to our equity in the net income of IACNA and IAC Europe, as well as the improved performance of certain of our other equity affiliates. In addition, we sold our interest in an equity affiliate in 2006, recognizing a gain of \$13 million. Minority interest expense related to our consolidated subsidiaries was \$26 million in 2007, as compared to \$18 million in 2006. In 2007, we recorded a loss of \$4 million related to the acquisition of the minority interest in an affiliate.

On January 1, 2006, we adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 123(R), Share-Based Payment. As a result, we recognized a cumulative effect of a change in accounting principle of \$3 million in 2006 related to a change in accounting for forfeitures. For further information, see Note 2, Summary of Significant Accounting Policies Stock-Based Compensation, to the consolidated financial statements included in this Report.

Net income in 2007 was \$242 million, or \$3.09 per diluted share, as compared to a net loss in 2006 of \$708 million, or \$10.31 per diluted share, reflecting the loss on divestiture of our interior business of \$11 million and \$636 million in 2007 and 2006, respectively, and for the reasons described above. For further information related to our divestiture of our interior business, see Note 4, Divestiture of Interior Business, to the consolidated financial statements included in this Report.

#### Reportable Operating Segments

Historically, we have had three reportable operating segments: seating, which includes seat systems and the components thereof; electrical and electronic, which includes electrical distribution systems and electronic products, primarily wire harnesses, junction boxes, terminals and connectors, various electronic control modules, as well as audio sound systems and in-vehicle television and video entertainment systems; and interior, which has been divested and included instrument panels and cockpit systems, headliners and overhead systems, door panels, flooring and acoustic systems and other interior products. For further information related to our interior business, see Note 4,

Divestiture of Interior Business, to the consolidated financial statements included in this Report. The financial information presented below is for our three reportable operating segments and our other category for the periods presented. The other category includes unallocated costs related to corporate headquarters, geographic headquarters and the elimination of intercompany activities, none of which meets the requirements of being classified as an operating segment. Corporate and geographic headquarters costs include various support functions, such as information technology, purchasing, corporate finance, legal, executive administration and human resources. Financial measures regarding each segment s income (loss) before goodwill impairment charges, divestiture of Interior business, interest expense, other expense, provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle (segment earnings) and segment earnings divided by net sales (margin) are not measures of performance under accounting principles generally accepted in the United States (GAAP). Segment earnings and the related margin are used by management to

evaluate the performance of our reportable operating segments. Segment earnings should not be considered in isolation or as a substitute for net income (loss), net cash provided by operating activities or other income statement or cash flow statement data prepared in accordance with GAAP or as measures of profitability or liquidity. In addition, segment earnings, as we determine it, may not be comparable to related or similarly titled measures reported by other companies. For a reconciliation of consolidated segment earnings to consolidated income (loss) before provision for income taxes and cumulative effect of a change in

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accounting principle, see Note 14, Segment Reporting, to the consolidated financial statements included in this Report.

Seating A summary of the financial measures for our seating segment is shown below (dollar amounts in millions):

For the Year Ended December 31,	2007	2006
Net sales		\$ 11,624.8
Segment earnings(1)	758.7	604.0
Margin	6.2%	5.2%

#### (1) See definition above.

Seating net sales were \$12.2 billion for the year ended December 31, 2007, as compared to \$11.6 billion for the year ended December 31, 2006, an increase of \$581 million or 5.0%. The benefit of new business, primarily outside of North America, and the impact of net foreign exchange rate fluctuations favorably impacted net sales by \$825 million and \$535 million, respectively. These increases were partially offset by unfavorable vehicle platform mix and lower industry production volumes in North America. Segment earnings, including restructuring costs, and the related margin on net sales were \$759 million and 6.2% in 2007, as compared to \$604 million and 5.2% in 2006. The improvement in segment earnings was largely due to favorable cost performance from our restructuring and other productivity actions and the addition of new business, primarily outside of North America. These increases were partially offset by unfavorable vehicle platform mix and lower industry production volumes in North America and the impact of net selling price reductions. During 2007, we incurred costs related to our restructuring actions in the seating segment of \$92 million, as compared to \$42 million in 2006.

*Electrical and electronic* A summary of the financial measures for our electrical and electronic segment is shown below (dollar amounts in millions):

For the Year Ended December 31,	2007	2006
Net sales	\$ 3,100.0	\$ 2,996.9
Segment earnings(1)	40.8	102.5
Margin	1.3%	3.4%

#### (1) See definition above.

Electrical and electronic net sales were \$3.1 billion for the year ended December 31, 2007, as compared to \$3.0 billion for the year ended December 31, 2006, an increase of \$103 million or 3.4%. The impact of net foreign exchange rate fluctuations and the benefit of new business outside of North America, net of the roll-off of certain programs in North America, favorably impacted net sales by \$141 million and \$45 million, respectively. These increases were partially offset by unfavorable vehicle platform mix and lower industry production volumes in North America and the impact of net selling price reductions. Segment earnings and the related margin on net sales were \$41 million and 1.3% in 2007, as compared to \$103 million and 3.4% in 2006. The reduction in segment earnings was largely due to the impact of net selling price reductions, as well as unfavorable vehicle platform mix, lower industry production volumes and the roll-off of several programs in North America. These decreases were partially offset by favorable cost

performance from our restructuring and other productivity actions. During 2007, we incurred costs related to our restructuring actions of \$70 million, as compared to \$45 million in 2006.

*Interior* A summary of the financial measures for our interior segment is shown below (dollar amounts in millions):

For the Year Ended December 31,	2007	2006
Net sales	\$ 688.9	\$ 3,217.2
Segment earnings(1) Margin	8.2 1.2%	(183.8) (5.7)%

(1) See definition above.

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We substantially completed the divestiture of our interior business in the first quarter of 2007. See Executive Overview for further information. Interior net sales were \$689 million for the year ended December 31, 2007, as compared to \$3.2 billion for the year ended December 31, 2006. Segment earnings and the related margin on net sales were \$8 million and 1.2% in 2007, as compared to \$(184) million and (5.7)% in 2006. During 2007, we incurred costs related to our restructuring actions of \$5 million, as compared to \$13 million in 2006. In addition, we recorded asset impairment charges of \$10 million in 2006.

Other A summary of financial measures for our other category, which is not an operating segment, is shown below (dollar amounts in millions):

For the Year Ended December 31,	2007	2006
Net sales	\$	\$
Segment earnings(1)	(233.9)	(241.7)
Margin	N/A	N/A

#### (1) See definition above.

Our other category includes unallocated corporate and geographic headquarter costs, as well as the elimination of intercompany activity. Corporate and geographic headquarter costs include various support functions, such as information technology, purchasing, corporate finance, legal, executive administration and human resources. Segment earnings related to our other category were (\$234) million in 2007, as compared to (\$242) million in 2006. Costs related to the merger transaction of \$35 million were more than offset by a curtailment gain of \$36 million related to our decision to freeze our U.S. salaried pension plan and savings from our restructuring and other cost improvement actions. During 2007, we incurred costs related to our restructuring actions of \$15 million, as compared to \$7 million in 2006.

#### Year Ended December 31, 2006, Compared With Year Ended December 31, 2005

Net sales for the year ended December 31, 2006 were \$17.8 billion, as compared to \$17.1 billion for the year ended December 31, 2005, an increase of \$750 million or 4.4%. New business favorably impacted net sales by \$1.9 billion. This increase was partially offset by the impact of unfavorable vehicle platform mix and lower industry production volumes primarily in North America, which reduced net sales by \$1.2 billion.

Gross profit and gross margin were \$928 million and 5.2% in 2006, as compared to \$736 million and 4.3% in 2005. New business favorably impacted gross profit by \$186 million. Gross profit also benefited from our productivity initiatives and other efficiencies. The 2005 period also included incremental fixed asset impairment charges of \$72 million. The improvements in gross profit were partially offset by the impact of net selling price reductions, unfavorable vehicle platform mix and lower industry production volumes primarily in North America, which collectively reduced gross profit by \$175 million. Gross profit was also negatively impacted by higher raw material and commodity costs.

Selling, general and administrative expenses, including research and development, were \$647 million for the year ended December 31, 2006, as compared to \$631 million for the year ended December 31, 2005. As a percentage of net sales, selling, general and administrative expenses were 3.6% and 3.7% in 2006 and 2005, respectively. The increase in selling, general and administrative expenses was largely due to inflationary increases in compensation, facility

maintenance and insurance expense, as well as incremental infrastructure and development costs in Asia, partially offset by a decrease in litigation-related charges and the impact of census reduction actions.

Research and development costs incurred in connection with the development of new products and manufacturing methods, to the extent not recoverable from the customer, are charged to selling, general and administrative expenses as incurred. Such costs totaled \$170 million in 2006 and \$174 million in 2005. In certain situations, the reimbursement of pre-production engineering, research and design costs is contractually guaranteed by, and fully recoverable from, our customers and is therefore capitalized. For the years ended December 31, 2006 and 2005, we capitalized \$122 million and \$227 million, respectively, of such costs.

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Interest expense was \$210 million in 2006, as compared to \$183 million in 2005. This increase was largely due to an increase in short-term interest rates and increased costs associated with our debt refinancings.

Other expense, which includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with our asset-backed securitization and factoring facilities, losses on the extinguishment of debt, gains and losses on the sales of assets and other miscellaneous income and expense, was \$86 million in 2006, as compared to \$38 million in 2005. The increase was largely due to a loss on the extinguishment of debt of \$48 million related to our repurchase of senior notes due 2008 and 2009. An increase of \$18 million in foreign exchange losses was largely offset by a gain on the sale of an affiliate.

The provision for income taxes was \$55 million for the year ended December 31, 2006, as compared to \$194 million for the year ended December 31, 2005. The decrease in the provision for income taxes was primarily due to the tax charge recognized in the fourth quarter of 2005 related to our decision to provide a full valuation allowance with respect to our net U.S. deferred tax assets, as well as the mix of earnings among countries. The 2006 provision for income taxes includes one-time net tax benefits of \$20 million related to a number of items, including the expiration of the statute of limitations in a foreign taxing jurisdiction, a tax audit resolution, a favorable tax ruling and several other items. In the first quarter of 2005, we recorded a tax benefit of \$18 million resulting from a tax law change in Poland. Our current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly the United States. We intend to maintain these valuation allowances until it is more likely than not that the deferred tax assets will be realized. Our future provision for income taxes will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowance is eliminated.

Equity in net income of affiliates was \$16 million for the year ended December 31, 2006, as compared to equity in net loss of affiliates of \$51 million for the year ended December 31, 2005. In 2006, we sold our interest in an equity affiliate, recognizing a gain of \$13 million. In 2005, we divested an equity investment in a non-core business, recognizing a charge of \$17 million. In December 2005, we also recognized a loss of \$30 million related to two previously unconsolidated affiliates as a result of capital restructurings, changes in the investors and amendments to the related operating agreements.

On January 1, 2006, we adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 123(R), Share-Based Payment. As a result, we recognized a cumulative effect of a change in accounting principle of \$3 million in the first quarter of 2006 related to a change in accounting for forfeitures. For further information, see Note 2, Summary of Significant Accounting Policies Stock-Based Compensation, to the consolidated financial statements included in this Report.

Net loss in 2006 was \$708 million, or \$10.31 per diluted share, as compared to net loss in 2005 of \$1.4 billion, or \$20.57 per diluted share, reflecting the loss on divestiture of our interior business of \$636 million in 2006 and goodwill impairment charges of \$1.0 billion in 2005 and for the reasons described above. For further information related to our 2006 loss on divestiture of our interior business and 2005 goodwill impairment charges, see Note 2, Summary of Significant Accounting Policies Impairment of Goodwill, and Note 4, Divestiture of Interior Business, to the consolidated financial statements included in this Report.

#### Reportable Operating Segments

Historically, we have had three reportable operating segments: seating, which includes seat systems and the components thereof; electrical and electronic, which includes electrical distribution systems and electronic products, primarily wire harnesses, junction boxes, terminals and connectors, various electronic control modules, as well as audio sound systems and in-vehicle television and video entertainment systems; and interior, which has been divested

and included instrument panels and cockpit systems, headliners and overhead systems, door panels, flooring and acoustic systems and other interior products. For further information related to our interior business, see Note 4, Divestiture of Interior Business, to the consolidated financial statements included in this Report. The financial information presented below is for our three reportable operating segments and our other category for the periods presented. The other category includes unallocated costs related to corporate headquarters, geographic headquarters and the elimination of intercompany activities, none of which meets the requirements of being classified as an operating segment. Corporate and geographic headquarters costs include various support functions, such as information technology, purchasing, corporate

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finance, legal, executive administration and human resources. Financial measures regarding each segment s income (loss) before goodwill impairment charges, divestiture of Interior business, interest expense, other expense, provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle (segment earnings) and segment earnings divided by net sales (margin) are not measures of performance under accounting principles generally accepted in the United States (GAAP). Segment earnings and the related margin are used by management to evaluate the performance of our reportable operating segments. Segment earnings should not be considered in isolation or as a substitute for net income (loss), net cash provided by operating activities or other income statement or cash flow statement data prepared in accordance with GAAP or as measures of profitability or liquidity. In addition, segment earnings, as we determine it, may not be comparable to related or similarly titled measures reported by other companies. For a reconciliation of consolidated segment earnings to consolidated income (loss) before provision for income taxes and cumulative effect of a change in accounting principle, see Note 14, Segment Reporting, to the consolidated financial statements included in this Report

Seating A summary of the financial measures for our seating segment is shown below (dollar amounts in millions):

For the Year Ended December 31,	2006	2005
Net sales	\$ 11,624.8	\$ 11,035.0
Segment earnings(1)	604.0	323.3
Margin	5.2%	2.9%

#### (1) See definition above.

Seating net sales were \$11.6 billion for the year ended December 31, 2006, as compared to \$11.0 billion for the year ended December 31, 2005, an increase of \$590 million or 5.3%. New business and net foreign exchange rate fluctuations favorably impacted net sales by \$1.1 billion and \$138 million, respectively. These increases were partially offset by changes in industry production volumes and vehicle platform mix, which reduced net sales by \$724 million. Segment earnings and the related margin on net sales were \$604 million and 5.2% in 2006, as compared to \$323 million and 2.9% in 2005. The collective impact of net new business and changes in industry production volumes and vehicle platform mix favorably impacted segment earnings by \$189 million. Segment earnings also benefited from the impact of our productivity initiatives and other efficiencies. Litigation-related charges reduced segment earnings in 2005 by \$30 million. During 2006, we incurred costs related to our restructuring actions of \$42 million, as compared to \$33 million in 2005.

*Electrical and electronic* A summary of the financial measures for our electrical and electronic segment is shown below (dollar amounts in millions):

For the Year Ended December 31,	2006	2005
Net sales	\$ 2,996.9	\$ 2,956.6
Segment earnings(1)	102.5	180.0
Margin	3.4%	6.1%

(1) See definition above.

Electrical and electronic net sales were \$3.0 billion for the year ended December 31, 2006 an increase of \$40 million or 1.4%, compared to 2005. New business favorably impacted net sales by \$181 million. This increase was largely offset by changes in industry production volumes and vehicle platform mix, which reduced net sales by \$145 million. Segment earnings and the related margin on net sales were \$103 million and 3.4% in 2006, as compared to \$180 million and 6.1% in 2005. The decline was primarily the result of changes in vehicle platform mix, net selling price reductions and the gross impact of higher raw material and commodity costs (principally copper), offset in part by the benefit of our productivity initiatives and other efficiencies. During 2006, we incurred costs related to our restructuring actions of \$45 million, as compared to \$39 million in 2005.

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*Interior* A summary of the financial measures for our interior segment is shown below (dollar amounts in millions):

For the Year Ended December 31,	2006	2005
Net sales	\$ 3,217.2	\$ 3,097.6
Segment earnings(1) Margin	(183.8) (5.7)%	(191.1) (6.2)%

#### (1) See definition above.

Interior net sales were \$3.2 billion for the year ended December 31, 2006, as compared to \$3.1 billion for the year ended December 31, 2005, an increase of \$120 million or 3.9%. New business favorably impacted net sales by \$604 million. This increase was partially offset by changes in industry production volumes and vehicle platform mix and the divestiture of our European interior business, which reduced net sales by \$363 million and \$150 million, respectively. Segment earnings and the related margin on net sales were (\$184) million and (5.7)% in 2006, as compared to (\$191) million and (6.2)% in 2005. The change is primarily the result of lower fixed asset impairment charges of \$72 million in 2006 as compared to 2005, largely offset by changes in industry production volumes and vehicle platform mix and the gross impact of higher raw material and commodity costs. During 2006, we incurred costs related to our restructuring actions of \$13 million, as compared to \$32 million in 2005.

*Other* A summary of financial measures for our other category, which is not an operating segment, is shown below (dollar amounts in millions):

For the Year Ended December 31,	2006	2005
Net sales	\$	\$
Segment earnings(1)	(241.7)	(206.8)
Margin	N/A	N/A

#### (1) See definition above.

Our other category includes unallocated corporate and geographic headquarter costs, as well as the elimination of intercompany activity. Corporate and geographic headquarter costs include various support functions, such as information technology, purchasing, corporate finance, legal, executive administration and human resources. Segment earnings related to our other category were (\$242) million in 2006, as compared to (\$207) million in 2005. The change was largely due to inflationary increases in compensation, facility maintenance and insurance expense, as well as costs related to the implementation of our interior segment strategy.

#### Restructuring

In order to address unfavorable industry conditions, we began to implement consolidation, facility realignment and census actions in the second quarter of 2005. These actions are part of a comprehensive restructuring strategy intended to (i) better align our manufacturing capacity with the changing needs of our customers, (ii) eliminate excess capacity and lower our operating costs and (iii) streamline our organizational structure and reposition our business for improved long-term profitability.

Through December 31, 2007, we have incurred pretax costs of approximately \$386 million in connection with the restructuring actions. Such costs included employee termination benefits, asset impairment charges and contract termination costs, as well as other incremental costs resulting from the restructuring actions. These incremental costs principally included equipment and personnel relocation costs. We also incurred incremental manufacturing inefficiency costs at the operating locations impacted by the restructuring actions during the related restructuring implementation period. Restructuring costs were recognized in our consolidated financial statements in accordance with accounting principles generally accepted in the United States.

In 2007, we recorded restructuring and related manufacturing inefficiency charges of \$182 million. This consisted of \$166 million recorded as cost of sales and \$16 million recorded as selling, general and administrative expenses. Cash expenditures related to our restructuring actions totaled \$111 million in 2007. The 2007

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restructuring charges consisted of employee termination benefits of \$115 million, asset impairment charges of \$17 million and net contract termination costs of \$25 million, as well as other net costs of \$12 million. We also estimate that we incurred approximately \$13 million in manufacturing inefficiency costs during this period as a result of the restructuring. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges related to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$17 million in excess of related estimated fair values. Contract termination costs included a net pension and other postretirement benefit plan curtailment charge of \$19 million, lease cancellation costs of \$5 million and the repayment of various government-sponsored grants of \$1 million.

In 2006, we recorded restructuring and related manufacturing inefficiency charges of \$100 million. This consisted of \$88 million recorded as cost of sales and \$17 million recorded as selling, general and administrative expenses, offset by gains on the sales of two facilities, which are recorded as other expense, net. Cash expenditures related to our restructuring actions totaled \$73 million in 2006. The 2006 restructuring charges consist of employee termination benefits of \$79 million, asset impairment charges of \$6 million and contract termination costs of \$6 million, as well as other net costs of \$2 million. We also estimate that we incurred approximately \$7 million in manufacturing inefficiency costs during this period as a result of the restructuring. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$6 million in excess of related estimated fair values. Contract termination costs include the termination of subcontractor and other relationships of \$4 million, lease cancellation costs of \$1 million and pension and other postretirement benefit plan curtailments of \$1 million.

In 2005, we recorded restructuring and related manufacturing inefficiency charges of \$104 million. This consisted of \$100 million recorded as cost of sales and \$6 million recorded as selling, general and administrative expenses, offset by a gain on the sale of a facility, which is recorded as other expense, net. Cash expenditures related to our restructuring actions totaled \$67 million 2005. The 2005 charges consist of employee termination benefits of \$57 million, asset impairment charges of \$15 million and contract termination costs of \$13 million, as well as other net costs of \$4 million. We also estimate that we incurred approximately \$15 million in manufacturing inefficiency costs during this period as a result of the restructuring. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$15 million in excess of related estimated fair values. Contract termination costs include lease cancellation costs of \$3 million, the repayment of various government-sponsored grants of \$5 million, the termination of joint venture, subcontractor and other relationships of \$3 million and pension and other postretirement benefit plan curtailments of \$2 million.

#### **Liquidity and Financial Condition**

Our primary liquidity needs are to fund capital expenditures, service indebtedness and support working capital requirements. In addition, approximately 90% of the costs associated with our current restructuring strategy are expected to require cash expenditures. Our principal sources of liquidity are cash flows from operating activities and borrowings under available credit facilities. A substantial portion of our operating income is generated by our subsidiaries. As a result, we are dependent on the earnings and cash flows of and the combination of dividends, distributions and advances from our subsidiaries to provide the funds necessary to meet our obligations. There are no significant restrictions on the ability of our subsidiaries to pay dividends or make other distributions to Lear. For further information regarding potential dividends from our non-U.S. subsidiaries, see Note 10, Income Taxes, to the consolidated financial statements included in this Report.

#### Equity Offering

On November 8, 2006, we completed the sale of \$200 million of common stock in a private placement to affiliates of and funds managed by Carl C. Icahn. The proceeds of this offering were used for general corporate purposes, including strategic investments.

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#### Cash Flows

Net cash provided by operating activities was \$467 million in 2007, as compared to \$285 million in 2006. The increase in operating cash flow was due largely to the improvement in net income between periods. This increase was partially offset by the net change in working capital items, including the net change in recoverable customer engineering and tooling, which resulted in a \$105 million decrease in operating cash flows between periods. Decreases in accounts receivable and accounts payable were a source of \$79 million of cash and a use of \$126 million of cash, respectively, in 2007, reflecting the decreased volumes and the timing of payments received from our customers and made to our suppliers.

Net cash used in investing activities was \$340 million in 2007, as compared to \$312 million in 2006. A decrease of \$145 million in capital spending between periods was more than offset by incremental cash used of \$85 million related to the divestiture of our interior business and a decrease in cash proceeds of \$72 million related to the disposition of assets. In 2008, capital spending is estimated in the range of \$255 to \$275 million.

Financing activities were a use of \$50 million of cash in 2007, as compared to a source of \$277 million of cash in 2006. In 2006, financing activities include the incurrence of an additional \$600 million of term loans due 2010 under our primary credit facility, the issuance of \$900 million aggregate principal amount of senior notes due 2013 and 2016, the repurchase of \$1.3 billion aggregate principal amount (or accreted value) of senior notes due 2008, 2009 and 2022 and the issuance of 8.7 million shares of our common stock in a private placement for a net purchase price of \$199 million.

#### Capitalization

In addition to cash provided by operating activities, we utilize a combination of available credit facilities to fund our capital expenditures and working capital requirements. For the years ended December 31, 2007 and 2006, our average outstanding long-term debt balance, as of the end of each fiscal quarter, was \$2.5 billion and \$2.4 billion, respectively. The weighted average long-term interest rate, including rates under our committed credit facility and the effect of hedging activities, was 7.7% and 7.3% for the respective periods.

We utilize uncommitted lines of credit as needed for our short-term working capital fluctuations. For the years ended December 31, 2007 and 2006, our average outstanding unsecured short-term debt balance, as of the end of each fiscal quarter, was \$17 million and \$20 million, respectively. The weighted average interest rate, including the effect of hedging activities, was 4.7% and 4.4% for the respective periods. The availability of uncommitted lines of credit may be affected by our financial performance, credit ratings and other factors. See Off-Balance Sheet Arrangements and Accounts Receivable Factoring.

#### Primary Credit Facility

Our primary credit facility consists of an amended and restated credit and guarantee agreement, which provides for maximum revolving borrowing commitments of \$1.7 billion and a term loan facility of \$1.0 billion. The \$1.7 billion revolving credit facility matures on March 23, 2010, and the \$1.0 billion term loan facility matures on April 25, 2012. Principal payments of \$3 million are required on the term loan facility every six months. The primary credit facility provides for multicurrency borrowings in a maximum aggregate amount of \$750 million, Canadian borrowings in a maximum aggregate amount of \$200 million and swing-line borrowings in a maximum aggregate amount of \$300 million, the commitments for which are part of the aggregate revolving credit facility commitment. As of December 31, 2007, we had \$991 million in borrowings outstanding under our term loan facility, with no additional availability. There were no amounts outstanding under the revolving credit facility and \$63 million committed under outstanding letters of credit as of December 31, 2007.

In 2006, we entered into our existing primary credit facility, the proceeds of which were used to repay the term loan facility under our prior primary credit facility and to repurchase outstanding zero-coupon convertible senior notes with an accreted value of \$303 million, Euro 13 million aggregate principal amount of our senior notes due 2008 and \$207 million aggregate principal amount of our senior notes due 2009. In connection with these transactions, we recognized a net gain of less than \$1 million on the extinguishment of debt, which is included in other expense, net in the consolidated statement of operations for the year ended December 31, 2006.

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Borrowings under the primary credit facility bear interest, payable no less frequently than quarterly, at (a) (1) applicable interbank rates, on Eurodollar and Eurocurrency loans, (2) the greater of the U.S. prime rate and the federal funds rate plus 0.50%, on base rate loans, (3) the greater of the prime rate publicly announced by the Canadian administrative agent and the federal funds rate plus 0.50%, on U.S. dollar denominated Canadian loans, (4) the greater of the prime rate publicly announced by the Canadian administrative agent and the average Canadian interbank bid rate (CDOR) plus 1.0%, on Canadian dollar denominated Canadian loans, and (5) various published or quoted rates, on swing-line and other loans, plus (b) a percentage spread ranging from 0% to a maximum of 2.75%, depending on the type of loan and/or currency and our credit rating or leverage ratio. Under the primary credit facility, we agree to pay a facility fee, payable quarterly, at rates ranging from 0.15% to 0.50%, depending on our credit rating or leverage ratio.

Subsidiary Guarantees Our obligations under the primary credit facility are secured by a pledge of all or a portion of the capital stock of certain of our subsidiaries, including substantially all of our first-tier subsidiaries, and are partially secured by a security interest in our assets and the assets of certain of our domestic subsidiaries. In addition, our obligations under the primary credit facility are guaranteed, on a joint and several basis, by certain of our subsidiaries, which guarantee our obligations under our outstanding senior notes and all of which are directly or indirectly wholly owned by the Company.

Covenants The primary credit facility contains certain affirmative and negative covenants, including (i) limitations on fundamental changes involving us or our subsidiaries, asset sales and restricted payments, (ii) a limitation on indebtedness with a maturity shorter than the term loan facility, (iii) a limitation on aggregate subsidiary indebtedness to an amount which is no more than 4% of consolidated total assets, (iv) a limitation on aggregate secured indebtedness to an amount which is no more than \$100 million and (v) requirements that we maintain a leverage ratio of not more than 3.50 to 1, as of December 31, 2007, with decreases over time and an interest coverage ratio of not less than 2.75 to 1, as of December 31, 2007 with increases over time.

The leverage and interest coverage ratios, as well as the related components of their computation, are defined in the primary credit facility, which is incorporated by reference as an exhibit to this Report. The leverage ratio is calculated as the ratio of consolidated indebtedness to consolidated operating profit. For the purpose of the covenant calculation, (i) consolidated indebtedness is generally defined as reported debt, net of cash and cash equivalents and excludes transactions related to our asset-backed securitization and factoring facilities and (ii) consolidated operating profit is generally defined as net income excluding income taxes, interest expense, depreciation and amortization expense, other income and expense, minority interests in income of subsidiaries in excess of net equity earnings in affiliates, certain restructuring and other non-recurring charges, extraordinary gains and losses and other specified non-cash items. Consolidated operating profit is a non-GAAP financial measure that is presented not as a measure of operating results, but rather as a measure used to determine covenant compliance under our primary credit facility. The interest coverage ratio is calculated as the ratio of consolidated operating profit to consolidated interest expense. For the purpose of the covenant calculation, consolidated interest expense is generally defined as interest expense plus any discounts or expenses related to our asset-backed securitization facility less amortization of deferred finance fees and interest income. As of December 31, 2007, we were in compliance with all covenants set forth in the primary credit facility. Our leverage and interest coverage ratios were 1.9 to 1 and 5.5 to 1, respectively. These ratios are calculated on a trailing four quarter basis. As a result, any decline in our future operating results will negatively impact our coverage ratios. Our failure to comply with these financial covenants could have a material adverse effect on our liquidity and operations.

Reconciliations of (i) consolidated indebtedness to reported debt, (ii) consolidated operating profit to income before provision for income taxes and cumulative effect of a change in accounting principle and (iii) consolidated interest expense to reported interest expense are shown below (in millions):

		<b>December 31, 2007</b>	
Consolidated indebtedness Cash and cash equivalents		\$	1,853.3 601.3
Reported debt		\$	2,454.6
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	Year Ended December 31, 2007		
Consolidated operating profit Depreciation and amortization Consolidated interest expense Costs related to divestiture of interior business Other expense, net (excluding certain amounts related to asset-backed securitization facility) Restructuring charges (subject to \$285 million limitation) Other excluded items Other non-cash items	\$	990.6 (296.9) (181.2) (20.7) (41.5) (73.3) 1.4 (55.2)	
Income before provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle	\$	323.2	
Consolidated interest expense Certain amounts related to asset-backed securitization facility Amortization of deferred financing fees Bank facility and other fees	\$	181.2 0.8 8.8 8.4	
Reported interest expense	\$	199.2	

The primary credit facility also contains customary events of default, including an event of default triggered by a change of control of Lear. For further information related to our primary credit facility described above, including the operating and financial covenants to which we are subject and related definitions, see Note 9, Long-Term Debt, to the consolidated financial statements included in this Report and the agreement governing our primary credit facility, which has been incorporated by reference as an exhibit to this Report.

#### Senior Notes

As of December 31, 2007, we had \$1.4 billion of senior notes outstanding, consisting primarily of \$300 million aggregate principal amount of senior notes due 2013, \$600 million aggregate principal amount of senior notes due 2016, \$399 million aggregate principal amount of senior notes due 2014, \$1 million accreted value of zero-coupon convertible senior notes due 2022, Euro 56 million (approximately \$81 million based on the exchange rate in effect as of December 31, 2007) aggregate principal amount of senior notes due 2008 and \$41 million aggregate principal amount of senior notes due 2009.

In November 2006, we issued \$300 million aggregate principal amount of unsecured 8.50% senior notes due 2013 and \$600 million aggregate principal amount of unsecured 8.75% senior notes due 2016. The notes are unsecured and rank equally with our other unsecured senior indebtedness, including our other senior notes. The proceeds from this note offering were used to repurchase our senior notes due 2008 and 2009 in an aggregate principal amount of Euro 181 million and \$552 million, respectively, for an aggregate purchase price of \$836 million, including related fees. In connection with these transactions, we recognized a loss of \$48 million on the extinguishment of debt, which is included in other expense, net in the consolidated statement of operations for the year ended December 31, 2006. In January 2007, we completed an exchange offer of the 2013 and 2016 senior notes for substantially identical notes registered under the Securities Act of 1933, as amended.

During 2006, using proceeds from the issuance of our senior notes due 2013 and 2016 and borrowings under our primary credit facility, we repurchased an aggregate principal amount of Euro 194 million (\$257 million based on exchange rates in effect as of the transaction dates) and \$759 million of our senior notes due 2008 and 2009, respectively. See also

Primary Credit Facility.

Zero-Coupon Convertible Senior Notes In February 2002, we issued \$640 million aggregate principal amount at maturity of zero-coupon convertible senior notes due 2022, yielding gross proceeds of \$250 million. As

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discussed above, in 2006, we repurchased substantially all of the outstanding zero-coupon convertible notes with borrowings under our new credit agreement. As of December 31, 2007, notes with an accreted value of \$1 million remain outstanding. See also

Primary Credit Facility.

Subsidiary Guarantees All of our senior notes are guaranteed by the same subsidiaries that guarantee our primary credit facility. In the event that any such subsidiary ceases to be a guarantor under the primary credit facility, such subsidiary will be released as a guarantor of the senior notes. Our obligations under the senior notes are not secured by the pledge of the assets or capital stock of any of our subsidiaries.

Covenants With the exception of our zero-coupon convertible senior notes, our senior notes contain covenants restricting our ability to incur liens and to enter into sale and leaseback transactions. As of December 31, 2007, we were in compliance with all covenants and other requirements set forth in our senior notes.

The senior notes due 2013 and 2016 (having an aggregate principal amount outstanding of \$900 million as of December 31, 2007) provide holders of the notes the right to require us to repurchase all or any part of their notes at a purchase price equal to 101% of the principal amount, plus accrued and unpaid interest, upon a change of control (as defined in the indenture governing the notes). The indentures governing our other senior notes do not contain a change of control repurchase obligation.

For further information related to our senior notes described above, see Note 9, Long-Term Debt, to the consolidated financial statements included in this Report and the indentures governing our senior notes, which have been incorporated by reference as exhibits to this Report.

### **Contractual Obligations**

Our scheduled maturities of long-term debt, including capital lease obligations, our scheduled interest payments on our outstanding debt and our lease commitments under non-cancelable operating leases as of December 31, 2007, are shown below (in millions):

	2008		2009	2010	,	2011	2012	Th	ereafter	Total
Long-term debt maturities Interest payments on our	\$ 96.	\$	53.2	\$ 10.4	\$	8.1	\$ 968.2	\$	1,304.7	\$ 2,440.7
outstanding debt	166.		160.9	158.9		158.5	120.1		281.5	1,046.1
Lease commitments	86.	)	70.7	53.1		40.3	32.0		75.9	358.0
Total	\$ 348.	3 \$	284.8	\$ 222.4	\$	206.9	\$ 1,120.3	\$	1,662.1	\$ 3,844.8

Borrowings under our primary credit facility bear interest at variable rates. Therefore, an increase in interest rates would reduce our profitability. See Market Risk Sensitivity.

In addition to the obligations set forth above, we have capital requirements with respect to new programs. We enter into agreements with our customers to produce products at the beginning of a vehicle s life. Although such agreements do not provide for minimum quantities, once we enter into such agreements, we are generally required to fulfill our customers purchasing requirements for the entire production life of the vehicle. Prior to being formally awarded a program, we typically work closely with our customers in the early stages of designing and engineering a vehicle s systems. Failure to complete the design and engineering work related to a vehicle s systems, or to fulfill a customer s

contract, could adversely affect our business.

We also enter into agreements with suppliers to assist us in meeting our customers production needs. These agreements vary as to duration and quantity commitments. Historically, most have been short-term agreements not providing for minimum purchases or are requirements-based contracts.

We may be required to make significant cash outlays related to our unrecognized tax benefits. However, due to the uncertainty of the timing of future cash flows associated with our unrecognized tax benefits, we are unable to make reasonably reliable estimates of the period of cash settlement, if any, with the respective taxing authorities. Accordingly, unrecognized tax benefits of \$136 million as of December 31, 2007, have been excluded from the contractual obligations table above. For further information related to unrecognized tax benefits, see Note 10, Income Taxes, to the consolidated financial statements included in this Report.

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We also have minimum funding requirements with respect to our pension obligations. We expect to contribute approximately \$40 million to our domestic and foreign pension plans in 2008 as compared to \$70 million in 2007. We may make contributions in excess of minimum requirements in response to investment performance, changes in interest rates or when we believe it is financially advantageous to do so and based on our other capital requirements. Our minimum funding requirements after 2008 will depend on several factors, including the investment performance of our retirement plans and prevailing interest rates. Our funding obligations may also be affected by changes in applicable legal requirements. We also have payments due with respect to our postretirement benefit obligations. We do not fund our postretirement benefit obligations. Rather, payments are made as costs are incurred by covered retirees. We expect other postretirement benefit payments to be approximately \$11 million in 2008 as compared to \$10 million in 2007.

Effective December 31, 2006, we elected to freeze our tax-qualified U.S. salaried defined benefit pension plan and the related non-qualified benefit plans. In conjunction with this, we established a new defined contribution retirement plan for our salaried employees effective January 1, 2007. Our contributions to this plan will be determined as a percentage of each covered employee s eligible compensation and are expected to be approximately \$20 million in 2008 as compared to \$14 million 2007. In addition, in December 2007, the related non-qualified defined benefit plans were amended to, among other things, provide for the distribution of vested benefits to participants in equal installments over a five-year period beginning at age 60. Payments of such amounts for active participants will be used to fund a third-party annuity or other investment vehicle. We expect to distribute approximately \$12 million in 2008 to participants as a result of these non-qualified defined benefit plan amendments. For further information related to our pension and other postretirement benefit plans, see Other Matters Pension and Other Postretirement Benefit Plans and Note 11, Pension and Other Postretirement Benefit Plans, to the consolidated financial statements included in this Report.

### Off-Balance Sheet Arrangements

Asset-Backed Securitization Facility We have in place an asset-backed securitization facility (the ABS facility), which provides for maximum purchases of adjusted accounts receivable of \$150 million as of December 31, 2007. As of December 31, 2007, there were no accounts receivable sold under this facility. The level of funding utilized under this facility is based on the credit ratings of our major customers, the level of aggregate accounts receivable in a specific month and our funding requirements. Should our major customers experience further reductions in their credit ratings, we may be unable or choose not to utilize the ABS facility in the future. Should this occur, we would utilize our primary credit facility to replace the funding provided by the ABS facility. In addition, the ABS facility providers can elect to discontinue the program in the event that our senior secured debt credit rating declines to below B- or B3 by Standard & Poor s Ratings Services or Moody s Investors Service, respectively. In October 2007, the ABS facility was amended to extend the termination date from October 2007 to April 2008. No assurances can be given that the ABS facility will be extended upon its maturity. For further information related to the ABS facility, see Note 15, Financial Instruments, to the consolidated financial statements included in this Report.

Guarantees and Commitments We guarantee 40% of certain of the debt of Beijing Lear Dymos Automotive Seating and Interior Co., Ltd., 49% of certain of the debt of Tacle Seating USA, LLC and 60% of certain of the debt of Honduras Electrical Distribution Systems S. de R.L. de C.V. The percentages of debt guaranteed of these entities are based on our ownership percentages. As of December 31, 2007, the aggregate amount of debt guaranteed was approximately \$14 million.

### Accounts Receivable Factoring

Certain of our European and Asian subsidiaries periodically factor their accounts receivable with financial institutions. Such receivables are factored without recourse to us and are excluded from accounts receivable in our consolidated

balance sheets. As of December 31, 2007 and 2006, the amount of factored receivables was \$104 million and \$256 million, respectively. We cannot provide any assurances that these factoring facilities will be available or utilized in the future.

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### Credit Ratings

The credit ratings below are not recommendations to buy, sell or hold our securities and are subject to revision or withdrawal at any time by the assigning rating organization. Each rating should be evaluated independently of any other rating.

The credit ratings of our senior secured and unsecured debt as of the date of this Report are shown below. Following the announcement of the Merger Agreement, Standard & Poor s Ratings Services lowered our corporate credit rating to B from B+ and the credit rating on our senior unsecured debt to CCC+ from B-. Following the announcement that the Merger Agreement terminated, our corporate credit rating was returned to B+ from B. The credit rating on our senior secured debt was raised to BB- from B+, and the credit rating on our senior unsecured debt was raised to B- from CCC+.

For our senior secured debt, the ratings of Standard & Poor s Ratings Services and Moody s Investors Service are three and five levels below investment grade, respectively. For our senior unsecured debt, the ratings of Standard & Poor s Ratings Services and Moody s Investors Service are six levels below investment grade.

	Standard & Poor s	Moody s Investors		
	<b>Ratings Services</b>	Service		
Credit rating of senior secured debt	BB-	B2		
Corporate rating	B+	B2		
Credit rating of senior unsecured debt	В-	В3		
Ratings outlook	Negative	Stable		

### **Dividends**

See Item 5, Market for the Company s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

### Common Stock Repurchase Program

In February 2008, our Board of Directors authorized a common stock repurchase program which permits the repurchase of up to 3,000,000 shares of our common stock through February 14, 2010. We expect to fund the share repurchases through a combination of cash on hand, future cash flow from operations and borrowings under available credit facilities. Share repurchases under this program may be made through open market purchases, privately negotiated transactions, block trades or other available methods. The timing and actual number of shares repurchased will depend on a variety of factors including price, alternative uses of capital, corporate and regulatory requirements and market conditions. The share repurchase program may be suspended or discontinued at any time.

In November 2007, our Board of Directors approved a common stock repurchase program which permitted the discretionary repurchase of up to 1,500,000 shares of our common stock through November 20, 2009. Under this program, we repurchased 154,258 shares of our outstanding common stock at an average purchase price of \$28.18 per share, excluding commissions of \$0.03 per share, in 2007. This program was terminated in February 2008 in connection with the adoption of the program described in the preceding paragraph.

### Adequacy of Liquidity Sources

We believe that cash flows from operations and available credit facilities will be sufficient to meet our liquidity needs, including capital expenditures and anticipated working capital requirements, for the foreseeable future. Our cash flows from operations, borrowing availability and overall liquidity are subject to risks and uncertainties. See Item 1A, Risk Factors, Executive Overview and Forward-Looking Statements.

Market Risk Sensitivity

In the normal course of business, we are exposed to market risk associated with fluctuations in foreign exchange rates and interest rates. We manage these risks through the use of derivative financial instruments in

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accordance with management s guidelines. We enter into all hedging transactions for periods consistent with the underlying exposures. We do not enter into derivative instruments for trading purposes.

#### Foreign Exchange

Operating results may be impacted by our buying, selling and financing in currencies other than the functional currency of our operating companies ( transactional exposure ). We mitigate this risk by entering into forward foreign exchange, futures and option contracts. The foreign exchange contracts are executed with banks that we believe are creditworthy. Gains and losses related to foreign exchange contracts are deferred where appropriate and included in the measurement of the foreign currency transaction subject to the hedge. Gains and losses incurred related to foreign exchange contracts are generally offset by the direct effects of currency movements on the underlying transactions.

Our most significant foreign currency transactional exposures relate to the Mexican peso, as well as various European currencies. We have performed a quantitative analysis of our overall currency rate exposure as of December 31, 2007. The potential earnings benefit related to net transactional exposures from a hypothetical 10% strengthening of the U.S. dollar relative to all other currencies for 2008 is approximately \$4 million. The potential adverse earnings impact related to net transactional exposures from a similar strengthening of the Euro relative to all other currencies for 2008 is approximately \$13 million.

As of December 31, 2007, foreign exchange contracts representing \$661 million of notional amount were outstanding with maturities of less than twelve months. As of December 31, 2007, the fair market value of these contracts was approximately \$11 million. A 10% change in the value of the U.S. dollar relative to all other currencies would result in a \$28 million change in the aggregate fair market value of these contracts. A 10% change in the value of these contracts.

There are certain shortcomings inherent in the sensitivity analysis presented. The analysis assumes that all currencies would uniformly strengthen or weaken relative to the U.S. dollar or Euro. In reality, some currencies may strengthen while others may weaken, causing the earnings impact to increase or decrease depending on the currency and the direction of the rate movement.

In addition to the transactional exposure described above, our operating results are impacted by the translation of our foreign operating income into U.S. dollars ( translation exposure ). In 2007, net sales outside of the United States accounted for 72% of our consolidated net sales. We do not enter into foreign exchange contracts to mitigate this exposure.

### Interest Rates

Our exposure to variable interest rates on outstanding variable rate debt instruments indexed to United States or European Monetary Union short-term money market rates is partially managed by the use of interest rate swap and other derivative contracts. These contracts convert certain variable rate debt obligations to fixed rate, matching effective and maturity dates to specific debt instruments. From time to time, we also utilize interest rate swap contracts to convert certain fixed rate debt obligations to variable rate, matching effective and maturity dates to specific debt instruments. All of our interest rate swap and other derivative contracts are executed with banks that we believe are creditworthy and are denominated in currencies that match the underlying debt instrument. Net interest payments or receipts from interest rate swap contracts are included as adjustments to interest expense in our consolidated statements of operations on an accrual basis.

We have performed a quantitative analysis of our overall interest rate exposure as of December 31, 2007. This analysis assumes an instantaneous 100 basis point parallel shift in interest rates at all points of the yield curve. The potential adverse earnings impact from this hypothetical increase for 2008 is approximately \$2 million.

As of December 31, 2007, interest rate swap and other derivative contracts representing \$600 million of notional amount were outstanding with maturity dates of September 2008 through September 2011. All of these contracts are designated as cash flow hedges and modify the variable rate characteristics of our variable rate debt instruments. The fair market value of all outstanding interest rate swap contracts is subject to changes in value due to changes in interest rates. As of December 31, 2007, the fair market value of these contracts was approximately

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negative \$18 million. A 100 basis point parallel shift in interest rates would result in a \$11 million change in the aggregate fair market value of these contracts.

### **Commodity Prices**

We have commodity price risk with respect to purchases of certain raw materials, including steel, leather, resins, chemicals, copper and diesel fuel. In limited circumstances, we have used financial instruments to mitigate this risk. Raw material, energy and commodity costs had a material adverse impact on our operating results in 2005 and 2006. These costs generally remained high in 2007 and continue to negatively impact our operating results.

We have developed and implemented strategies to mitigate or partially offset the impact of higher raw material, energy and commodity costs, which include cost reduction actions, the utilization of our cost technology optimization process, the selective in-sourcing of components, the continued consolidation of our supply base, longer-term purchase commitments and the acceleration of low-cost country sourcing and engineering. However, due to the magnitude and duration of the increased raw material, energy and commodity costs, these strategies, together with commercial negotiations with our customers and suppliers, offset only a portion of the adverse impact. In addition, higher crude oil prices can indirectly impact our operating results by adversely affecting demand for certain of our key light truck and SUV platforms. While raw material, energy and commodity costs moderated somewhat in 2007, they remain high and will continue to have an adverse impact on our operating results in the foreseeable future. See Item 1A, Risk Factors High raw material costs may continue to have a significant adverse impact on our profitability, and Forward-Looking Statements.

We use derivative instruments to reduce our exposure to fluctuations in certain commodity prices including copper and natural gas. Commodities contracts are executed with banks that we believe are creditworthy. A portion of our derivative instruments are currently designated as cash flow hedges. As of December 31, 2007, the total notional amount of commodity swap contracts outstanding with maturities of less than twelve months was \$49 million. As of December 31, 2007, the fair market value of these contracts was approximately negative \$4 million with maturity dates through December 2008. The potential adverse earnings impact from a 10% parallel worsening of the respective commodity curves for a twelve-month period is approximately \$4 million.

For further information related to the financial instruments described above, see Note 9, Long-Term Debt, and Note 15, Financial Instruments, to the consolidated financial statements included in this Report.

### Other Matters

### Legal and Environmental Matters

We are involved from time to time in legal proceedings and claims, including, without limitation, commercial or contractual disputes with our suppliers, competitors and customers. These disputes vary in nature and are usually resolved by negotiations between the parties.

On January 26, 2004, we filed a patent infringement lawsuit against Johnson Controls Inc. and Johnson Controls Interiors LLC (together, JCI) in the U.S. District Court for the Eastern District of Michigan alleging that JCI is garage door opener products infringed certain of our radio frequency transmitter patents. JCI counterclaimed seeking a declaratory judgment that the subject patents are invalid and unenforceable, and that JCI is not infringing these patents. JCI also has filed motions for summary judgment asserting that its garage door opener products do not infringe our patents and that one of our patents is invalid and unenforceable. We are pursuing our claims against JCI. On November 2, 2007, the court issued an opinion and order granting, in part, and denying, in part, JCI is motion for summary judgment on one of our patents. The court found that JCI is product does not literally infringe the patent,

however, there are issues of fact that precluded a finding as to whether JCI s product infringes under the doctrine of equivalents. The court also ruled that one of the claims we have asserted is invalid. Finally, the court denied JCI s motion to hold the patent unenforceable. The opinion and order does not address the other two patents involved in the lawsuit. JCI s motion for summary judgment on those patents has not yet been subject to a court hearing. A trial date has not been scheduled.

After we filed our patent infringement action against JCI, affiliates of JCI sued one of our vendors and certain of the vendor s employees in Ottawa County, Michigan Circuit Court on July 8, 2004, alleging misappropriation of

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trade secrets and disclosure of confidential information. The suit alleges that the defendants misappropriated and shared with us trade secrets involving JCI s universal garage door opener product. JCI seeks to enjoin the defendants from selling or attempting to sell a competing product, as well as compensatory damages and attorney fees. We are not a defendant in this lawsuit; however, the agreements between us and the defendants contain customary indemnification provisions. We do not believe that our garage door opener product benefited from any allegedly misappropriated trade secrets or technology. However, JCI has sought discovery of certain information which we believe is confidential and proprietary, and we have intervened in the case as a non-party for the limited purpose of protecting our rights with respect to JCI s discovery efforts. The defendants have moved for summary judgment. The motion is fully briefed and the parties are awaiting a decision. No trial date has been set.

On June 13, 2005, The Chamberlain Group (Chamberlain) filed a lawsuit against us and Ford Motor Company (Ford) in the Northern District of Illinois alleging patent infringement. Two counts were asserted against us and Ford based upon two Chamberlain rolling-code garage door opener system patents. Two additional counts were asserted against Ford only (not us) based upon different Chamberlain patents. The Chamberlain lawsuit was filed in connection with the marketing of our universal garage door opener system, which competes with a product offered by JCI. JCI obtained technology from Chamberlain to operate its product. In October 2005, JCI joined the lawsuit as a plaintiff along with Chamberlain. In October 2006, Ford was dismissed from the suit. JCI and Chamberlain filed a motion for a preliminary injunction, and on March 30, 2007, the court issued a decision granting plaintiffs motion for a preliminary injunction but did not enter an injunction at that time. In response, we filed a motion seeking to stay the effectiveness of any injunction that may be entered and General Motors Corporation (GM) moved to intervene. On April 25, 2007, the court granted GM s motion to intervene, entered a preliminary injunction order that exempts our existing GM programs and denied our motion to stay the effectiveness of the preliminary injunction order pending appeal. On April 27, 2007, we filed our notice of appeal from the granting of the preliminary injunction and the denial of our motion to stay its effectiveness. On May 7, 2007, we filed a motion for stay with the Federal Circuit Court of Appeals, which the court denied on June 6, 2007. The appeal is currently pending before the Federal Circuit Court of Appeals. All briefing has been completed, and oral arguments were held on December 3, 2007. No trial date has been set by the district court.

We are subject to local, state, federal and foreign laws, regulations and ordinances which govern activities or operations that may have adverse environmental effects and which impose liability for clean-up costs resulting from past spills, disposals or other releases of hazardous wastes and environmental compliance. Our policy is to comply with all applicable environmental laws and to maintain an environmental management program based on ISO 14001 to ensure compliance. However, we currently are, have been and in the future may become the subject of formal or informal enforcement actions or procedures.

We have been named as a potentially responsible party at several third-party landfill sites and are engaged in the cleanup of hazardous waste at certain sites owned, leased or operated by us, including several properties acquired in our 1999 acquisition of UT Automotive, Inc. ( UT Automotive ). Certain present and former properties of UT Automotive are subject to environmental liabilities which may be significant. We obtained agreements and indemnities with respect to certain environmental liabilities from United Technologies Corporation ( UTC ) in connection with our acquisition of UT Automotive. UTC manages and directly funds these environmental liabilities pursuant to its agreements and indemnities with us.

While we do not believe that the environmental liabilities associated with our current and former properties will have a material adverse effect on our business, consolidated financial position, results of operations or cash flows, no assurances can be given in this regard.

One of our subsidiaries and certain predecessor companies were named as defendants in an action filed by three plaintiffs in August 2001 in the Circuit Court of Lowndes County, Mississippi, asserting claims stemming from

alleged environmental contamination caused by an automobile parts manufacturing plant located in Columbus, Mississippi. The plant was acquired by us as part of our acquisition of UT Automotive in May 1999 and sold almost immediately thereafter, in June 1999, to Johnson Electric Holdings Limited ( Johnson Electric ). In December 2002, 61 additional cases were filed by approximately 1,000 plaintiffs in the same court against us and other defendants relating to similar claims. In September 2003, we were dismissed as a party to these cases. In the first half of 2004, we were named again as a defendant in these same 61 additional cases and were also named in five

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new actions filed by approximately 150 individual plaintiffs related to alleged environmental contamination from the same facility. The plaintiffs in these actions are persons who allegedly were either residents and/or owned property near the facility or worked at the facility. In November 2004, two additional lawsuits were filed by 28 plaintiffs (individuals and organizations), alleging property damage as a result of the alleged contamination. Each of these complaints seeks compensatory and punitive damages.

All of the plaintiffs subsequently dismissed their claims for health effects and personal injury damages and the cases proceeded with approximately 280 plaintiffs alleging property damage claims only. In March 2005, the venue for these lawsuits was transferred from Lowndes County, Mississippi, to Lafayette County, Mississippi. In April 2005, certain plaintiffs filed an amended complaint alleging negligence, nuisance, intentional tort and conspiracy claims and seeking compensatory and punitive damages.

In the first quarter of 2006, co-defendant UTC entered into a settlement agreement with the plaintiffs. During the third quarter of 2006, we and co-defendant Johnson Electric entered into a settlement memorandum with the plaintiffs counsel outlining the terms of a global settlement, including establishing the requisite percentage of executed settlement agreements and releases that were required to be obtained from the individual plaintiffs for a final settlement to proceed. This settlement memorandum was amended in January 2007. In the first half of 2007, we reached a final settlement with respect to approximately 85% of the plaintiffs involving aggregate payments of \$875,000. These plaintiffs have been dismissed from the litigation. We are in the process of resolving the remaining claims through a combination of settlements, motions to withdraw by plaintiffs counsel and motions to dismiss. Additional settlements are not expected to exceed \$90,000 in the aggregate.

UTC, the former owner of UT Automotive, and Johnson Electric each sought indemnification for losses associated with the Mississippi claims from us under the respective acquisition agreements, and we claimed indemnification from them under the same agreements. In the first quarter of 2006, UTC filed a lawsuit against us in the State of Connecticut Superior Court, District of Hartford, seeking declaratory relief and indemnification from us for the settlement amount, attorney fees, costs and expenses UTC paid in settling and defending the Columbus, Mississippi lawsuits. In the second quarter of 2006, we filed a motion to dismiss this matter and filed a separate action against UTC and Johnson Electric in the State of Michigan, Circuit Court for the County of Oakland, seeking declaratory relief and indemnification from UTC or Johnson Electric for the settlement amount, attorney fees, costs and expenses we have paid, or will pay, in settling and defending the Columbus, Mississippi lawsuits. During the fourth quarter of 2006, UTC agreed to dismiss the lawsuit filed in the State of Connecticut Superior Court, District of Hartford and agreed to proceed with the lawsuit filed in the State of Michigan, Circuit Court for the County of Oakland. During the first quarter of 2007, Johnson Electric and UTC each filed counter-claims against us seeking declaratory relief and indemnification from us for the settlement amount, attorney fees, costs and expenses each has paid or will pay in settling and defending the Columbus, Mississippi lawsuits. All three of the parties to this action filed motions for summary judgment. On June 14, 2007, UTC s motion for summary disposition was granted holding that we were obligated to indemnify UTC with respect to the Mississippi lawsuits. Judgment for UTC was entered on July 18, 2007, in the amount of approximately \$3 million plus interest. The court denied both Lear s and Johnson Electric s motions for summary disposition leaving the claims between Lear and Johnson Electric to proceed to trial. UTC moved to sever its judgment from the Lear/Johnson Electric dispute for the purpose of allowing it to enforce its judgment immediately. During the fourth quarter of 2007, UTC, Johnson Electric and Lear entered into a settlement agreement resolving all claims among the parties related to the Columbus, Mississippi lawsuits under which Lear paid UTC \$2.65 million and Johnson Electric paid Lear \$2.83 million and the case was dismissed with prejudice.

In April 2006, a former employee of ours filed a purported class action lawsuit in the U.S. District Court for the Eastern District of Michigan against us, members of our Board of Directors, members of our Employee Benefits Committee (the EBC) and certain members of our human resources personnel alleging violations of the Employment Retirement Income Security Act (ERISA) with respect to our retirement savings plans for salaried and hourly

employees. In the second quarter of 2006, we were served with three additional purported class action ERISA lawsuits, each of which contained similar allegations against us, members of our Board of Directors, members of our EBC and certain members of our senior management and our human resources personnel. At the end of the second quarter of 2006, the court entered an order consolidating these four lawsuits as *In re: Lear Corp. ERISA Litigation*. During the third quarter of 2006, plaintiffs filed their consolidated complaint, which alleges

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breaches of fiduciary duties substantially similar to those alleged in the four individually filed lawsuits. The consolidated complaint continues to name certain current and former members of the Board of Directors and the EBC and certain members of senior management and adds certain other current and former members of the EBC. The consolidated complaint generally alleges that the defendants breached their fiduciary duties to plan participants in connection with the administration of our retirement savings plans for salaried and hourly employees. The fiduciary duty claims are largely based on allegations of breaches of the fiduciary duties of prudence and loyalty and of over-concentration of plan assets in our common stock. The plaintiffs purport to bring these claims on behalf of the plans and all persons who were participants in or beneficiaries of the plans from October 21, 2004, to the present and seek to recover losses allegedly suffered by the plans. The complaints do not specify the amount of damages sought. During the fourth quarter of 2006, the defendants filed a motion to dismiss all defendants and all counts in the consolidated complaint. During the second quarter of 2007, the court denied defendants motion to dismiss and defendants answer to the consolidated complaint was filed in August 2007. On August 8, 2007, the court ordered that discovery be completed by April 30, 2008. To date, significant discovery has not taken place. No determination has been made that a class action can be maintained, and there have been no decisions on the merits of the cases. We intend to vigorously defend the consolidated lawsuit.

Between February 9, 2007 and February 21, 2007, certain stockholders filed three purported class action lawsuits against us, certain members of our Board of Directors and American Real Estate Partners, L.P. and certain of its affiliates (collectively, AREP ) in the Delaware Court of Chancery. On February 21, 2007, these lawsuits were consolidated into a single action. The amended complaint in the consolidated action generally alleges that the Agreement and Plan of Merger (the Merger Agreement ) with AREP Car Holdings Corp. and AREP Car Acquisition Corp. (collectively the AREP Entities ) unfairly limited the process of selling Lear and that certain members of our Board of Directors breached their fiduciary duties in connection with the Merger Agreement and acted with conflicts of interest in approving the Merger Agreement. The amended complaint in the consolidated action further alleges that Lear s preliminary and definitive proxy statements for the Merger Agreement were misleading and incomplete, and that Lear s payments to AREP as a result of the termination of the Merger Agreement constituted unjust enrichment and waste. On February 23, 2007, the plaintiffs filed a motion for expedited proceedings and a motion to preliminarily enjoin the transactions contemplated by the Merger Agreement. On March 27, 2007, the plaintiffs filed an amended complaint. On June 15, 2007, the Delaware court issued an order entering a limited injunction of Lear s planned shareholder vote on the Merger Agreement until the Company made supplemental proxy disclosure. That supplemental proxy disclosure was approved by the Delaware court and made on June 18, 2007. On June 26, 2007, the Delaware court granted the plaintiffs motion for leave to file a second amended complaint. On September 11, 2007, the plaintiffs filed a third amended complaint. On January 30, 2008, the Delaware court granted the plaintiffs motion for leave to file a fourth amended complaint leaving only derivative claims against the Lear directors and AREP based on the payment by Lear to AREP of a termination fee pursuant to the Merger Agreement. The plaintiffs were also granted leave to file an interim petition for an award of fees and expenses related to the supplemental proxy disclosure. We believe that this lawsuit is without merit and intend to defend against it vigorously.

On March 1, 2007, a purported class action ERISA lawsuit was filed on behalf of participants in our 401(k) plans. The lawsuit was filed in the United States District Court for the Eastern District of Michigan and alleges that we, members of our Board of Directors, and members of the Employee Benefits Committee (collectively, the Lear Defendants) breached their fiduciary duties to the participants in the 401(k) plans by approving the Merger Agreement. On March 8, 2007, the plaintiff filed a motion for expedited discovery to support a potential motion for preliminary injunction to enjoin the Merger Agreement. The Lear Defendants filed an opposition to the motion for expedited discovery on March 22, 2007. The plaintiff filed a reply on April 11, 2007. On April 18, 2007, the Judge denied the plaintiff s motion for expedited discovery. On March 15, 2007, the plaintiff requested that the case be reassigned to the Judge overseeing *In re: Lear Corp. ERISA Litigation* (described above). The Lear Defendants sent a letter opposing the reassignment on March 21, 2007. On March 22, 2007, the Lear Defendants filed a motion to dismiss all counts of the complaint against the Lear Defendants. The plaintiff filed his opposition to the motion on April 10, 2007, and the

Lear Defendants filed their reply in support on April 20, 2007. On April 10, 2007, the plaintiff also filed a motion for a preliminary injunction to enjoin the merger, which motion was denied on June 25, 2007. On July 6, 2007, the plaintiff filed an amended complaint. On August 3, 2007, the court dismissed the AREP

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Entities from the case without prejudice. On August 31, 2007, the court dismissed the Lear Defendants without prejudice.

In January 2004, the Securities and Exchange Commission (the SEC) commenced an informal inquiry into our September 2002 amendment of our 2001 Form 10-K. The amendment was filed to report our employment of relatives of certain of our directors and officers and certain related party transactions. The SEC s inquiry does not relate to our consolidated financial statements. In February 2005, the staff of the SEC informed us that it proposed to recommend to the SEC that it issue an administrative cease and desist order as a result of our failure to disclose the related party transactions in question prior to the amendment of our 2001 Form 10-K. We expect to consent to the entry of the order as part of a settlement of this matter.

Although we record reserves for legal, product warranty and environmental matters in accordance with SFAS No. 5, Accounting for Contingencies, the outcomes of these matters are inherently uncertain. Actual results may differ significantly from current estimates. See Item 1A, Risk Factors.

Significant Accounting Policies and Critical Accounting Estimates

Our significant accounting policies are more fully described in Note 2, Summary of Significant Accounting Policies, to the consolidated financial statements included in this Report. Certain of our accounting policies require management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are based on our historical experience, the terms of existing contracts, our evaluation of trends in the industry, information provided by our customers and suppliers and information available from other outside sources, as appropriate. However, they are subject to an inherent degree of uncertainty. As a result, actual results in these areas may differ significantly from our estimates.

We consider an accounting estimate to be critical if it requires us to make assumptions about matters that were uncertain at the time the estimate was made and changes in the estimate would have had a significant impact on our consolidated financial position or results of operations.

### Pre-Production Costs Related to Long-Term Supply Arrangements

We incur pre-production engineering, research and development ( ER&D ) and tooling costs related to the products produced for our customers under long-term supply agreements. We expense all pre-production ER&D costs for which reimbursement is not contractually guaranteed by the customer. In addition, we expense all pre-production tooling costs related to customer-owned tools for which reimbursement is not contractually guaranteed by the customer or for which the customer has not provided a non-cancelable right to use the tooling. During 2007 and 2006, we capitalized \$106 million and \$122 million, respectively, of pre-production ER&D costs for which reimbursement is contractually guaranteed by the customer. During 2007 and 2006, we also capitalized \$152 million and \$449 million, respectively, of pre-production tooling costs related to customer-owned tools for which reimbursement is contractually guaranteed by the customer or for which the customer has provided a non-cancelable right to use the tooling. During 2007 and 2006, we collected \$298 million and \$765 million, respectively, of cash related to ER&D and tooling costs.

Gains and losses related to ER&D and tooling projects are reviewed on an aggregate program basis. Net gains on projects are deferred and recognized over the life of the related long-term supply agreement. Net losses on projects are recognized as costs are incurred.

A change in the commercial arrangements affecting any of our significant programs that would require us to expense ER&D or tooling costs that we currently capitalize could have a material adverse impact on our operating results.

## Impairment of Goodwill

As of December 31, 2007 and 2006, we had recorded goodwill of approximately \$2.1 billion and \$2.0 billion, respectively. Goodwill is not amortized but is tested for impairment on at least an annual basis. Impairment testing is required more often than annually if an event or circumstance indicates that an impairment, or decline in value, may

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have occurred. In conducting our impairment testing, we compare the fair value of each of our reporting units to the related net book value. If the fair value of a reporting unit exceeds its net book value, goodwill is considered not to be impaired. If the net book value of a reporting unit exceeds its fair value, an impairment loss is measured and recognized. We conduct our annual impairment testing on the first day of the fourth quarter each year.

We utilize an income approach to estimate the fair value of each of our reporting units. The income approach is based on projected debt-free cash flow which is discounted to the present value using discount factors that consider the timing and risk of cash flows. We believe that this approach is appropriate because it provides a fair value estimate based upon the reporting unit—s expected long-term operating cash flow performance. This approach also mitigates the impact of cyclical trends that occur in the industry. Fair value is estimated using recent automotive industry and specific platform production volume projections, which are based on both third-party and internally-developed forecasts, as well as commercial, wage and benefit, inflation and discount rate assumptions. Other significant assumptions include terminal value growth rates, terminal value margin rates, future capital expenditures and changes in future working capital requirements. While there are inherent uncertainties related to the assumptions used and to management—s application of these assumptions to this analysis, we believe that the income approach provides a reasonable estimate of the fair value of our reporting units.

Our 2007 annual goodwill impairment analysis, completed as of the first day of the fourth quarter, resulted in no impairment.

We monitor our goodwill for impairment indicators on an ongoing basis. While we have recently experienced a decline in the operating results of our electrical and electronic segment, we do not currently believe that there is any goodwill impairment. We have initiated restructuring and other actions to improve the performance of this segment; however, a further decline in the operating results of our electrical and electronic business could result in goodwill impairment charges.

### **Impairment of Long-Lived Assets**

We monitor our long-lived assets for impairment indicators on an ongoing basis in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. If impairment indicators exist, we perform the required analysis and record impairment charges in accordance with SFAS No. 144. In conducting our analysis, we compare the undiscounted cash flows expected to be generated from the long-lived assets to the related net book values. If the undiscounted cash flows exceed the net book value, the long-lived assets are considered not to be impaired. If the net book value exceeds the undiscounted cash flows, an impairment loss is measured and recognized. An impairment loss is measured as the difference between the net book value and the fair value of the long-lived assets. Fair value is estimated based upon either discounted cash flow analyses or estimated salvage values. Cash flows are estimated using internal budgets based on recent sales data, independent automotive production volume estimates and customer commitments, as well as assumptions related to discount rates. Changes in economic or operating conditions impacting these estimates and assumptions could result in the impairment of long-lived assets.

We recorded fixed asset impairment charges related to certain operating locations within our interior segment of \$10 million and \$82 million in the years ended December 31, 2006 and 2005, respectively. The remaining fixed assets of our North American interior business were written down to zero in the fourth quarter of 2006 as a result of entering into the agreement relating to the divestiture of our North American interior business. See Overview Interior Segment.

In the years ended December 31, 2007, 2006 and 2005, we also recognized fixed asset impairment charges of \$17 million, \$6 million and \$15 million, respectively, in conjunction with our restructuring actions. We have certain other facilities that have generated operating losses in recent years. The results of the related impairment analyses

indicated that impairment of the fixed assets was not material.

These fixed asset impairment charges are recorded in cost of sales in the consolidated statements of operations for the years ended December 31, 2007, 2006 and 2005.

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### Restructuring

Accruals have been recorded in conjunction with our restructuring actions, as well as the integration of acquired businesses. These accruals include estimates primarily related to facility consolidations and closures, census reductions and contract termination costs. Actual costs may vary from these estimates. Restructuring-related accruals are reviewed on a quarterly basis, and changes to the restructuring actions are appropriately recognized when identified.

### Legal and Other Contingencies

We are subject to legal proceedings and claims, including product liability claims, commercial or contractual disputes, environmental enforcement actions and other claims that arise in the normal course of business. We routinely assess the likelihood of any adverse judgments or outcomes to these matters, as well as ranges of probable losses, by consulting with internal personnel principally involved with such matters and with our outside legal counsel handling such matters. We have accrued for estimated losses in accordance with accounting principles generally accepted in the United States for those matters where we believe that the likelihood that a loss has occurred is probable and the amount of loss is reasonably estimable. The determination of the amount of such reserves is based on knowledge and experience with regard to past and current matters and consultation with internal personnel principally involved with such matters and with our outside legal counsel handling such matters. The reserves may change in the future due to new developments or changes in circumstances. The inherent uncertainty related to the outcome of these matters can result in amounts materially different from any provisions made with respect to their resolution.

<u>Pension and Other Postretirement Defined Benefit Plans</u> We provide certain pension and other postretirement benefits to our employees and retired employees, including pensions, postretirement heath care benefits and other postretirement benefits.

Plan assets and obligations are measured using various actuarial assumptions such as discount rates, rate of compensation increase, mortality rates, turnover rates and health care cost trend rates, which are determined as of the current year measurement date. The measurement of net periodic benefit cost is based on various actuarial assumptions including discount rates, expected return on plan assets and rate of compensation increase, which are determined as of the prior year measurement date. We review our actuarial assumptions on an annual basis and modify these assumptions when appropriate. As required by accounting principles generally accepted in the United States, the effects of the modifications are recorded currently or amortized over future periods.

Approximately 17% of our active workforce is covered by defined benefit pension plans. Approximately 4% of our active workforce is covered by other postretirement benefit plans. Pension plans provide benefits based on plan-specific benefit formulas as defined by the applicable plan documents. Postretirement benefit plans generally provide for the continuation of medical benefits for all eligible employees. We also have contractual arrangements with certain employees which provide for supplemental retirement benefits. In general, our policy is to fund our pension benefit obligation based on legal requirements, tax considerations and local practices. We do not fund our postretirement benefit obligation.

As of December 31, 2007 (primarily based on a September 30, 2007 measurement date), our projected benefit obligations related to our pension and other postretirement benefit plans were \$887 million and \$274 million, respectively, and our unfunded pension and other postretirement benefit obligations were \$159 million and \$274 million, respectively. These benefit obligations were valued using a weighted average discount rate of 6.25% and 6.10% for domestic pension and other postretirement benefit plans, respectively, and 5.40% and 5.60% for foreign pension and other postretirement benefit plans, respectively. The determination of the discount rate is based on the construction of a hypothetical bond portfolio consisting of high-quality fixed income securities with durations that

match the timing of expected benefit payments. Changes in the selected discount rate could have a material impact on our projected benefit obligations and the unfunded status of our pension and other postretirement benefit plans. Decreasing the discount rate by 1% would have increased the projected benefit obligations and unfunded status of our pension and other postretirement benefit plans by approximately \$150 million and \$6 million, respectively.

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For the year ended December 31, 2007, pension and other postretirement net periodic benefit cost was \$37 million and \$15 million, respectively, and was determined using a variety of actuarial assumptions. Pension net periodic benefit cost in 2007 was calculated using a weighted average discount rate of 6.00% for domestic and 5.00% for foreign plans and an expected return on plan assets of 8.25% for domestic and 6.90% for foreign plans. The expected return on plan assets is determined based on several factors, including adjusted historical returns, historical risk premiums for various asset classes and target asset allocations within the portfolio. Adjustments made to the historical returns are based on recent return experience in the equity and fixed income markets and the belief that deviations from historical returns are likely over the relevant investment horizon. Other postretirement net periodic benefit cost was calculated in 2007 using a discount rate of 5.90% and 5.30% for domestic and foreign plans, respectively. Adjustments to our actuarial assumptions could have a material adverse impact on our operating results. Decreasing the discount rate by 1% would have increased pension and other postretirement net periodic benefit cost by approximately \$7 million and approximately \$6 million, respectively, for the year ended December 31, 2007. Decreasing the expected return on plan assets by 1% would have increased pension net periodic benefit cost by approximately \$6 million for the year ended December 31, 2007.

Aggregate pension and other postretirement net periodic benefit cost is forecasted to be approximately \$42 million in 2008. This estimate is based on a weighted average discount rate of 6.25% and 5.40% for domestic and foreign pension plans, respectively, and 6.10% and 5.60% for domestic and foreign other postretirement benefit plans, respectively. Actual cost is also dependent on various other factors related to the employees covered by these plans.

We expect to contribute approximately \$40 million to our domestic and foreign pension plans in 2008. Contributions to our pension plans are consistent with minimum funding requirements of the relevant governmental authorities. We may make contributions in excess of minimum requirements in response to investment performance, changes in interest rates or when we believe it is financially advantageous to do so and based on our other capital requirements. In addition, our future funding obligations may be affected by changes in applicable legal requirements.

Effective December 31, 2006, we elected to freeze our tax-qualified U.S. salaried defined benefit pension plan and the related non-qualified defined benefit plans. In conjunction with this, we established a new defined contribution retirement program for our salaried employees effective January 1, 2007. Our contributions to the defined contribution retirement program will be determined as a percentage of each covered employee s eligible compensation and are expected to be approximately \$20 million in 2008. In addition, in December 2007, the related non-qualified benefit plans were amended to, among other things, provide for the distribution of vested benefits in equal installments over a five-year period beginning at age 60. Payments of such amounts for active participants will be used to fund a third-party annuity or other investment vehicle. We expect to distribute approximately \$12 million in 2008 to participants as a result of these non-qualified defined benefit plan amendments.

For further information related to our pension and other postretirement benefit plans, see Note 11, Pension and Other Postretirement Benefit Plans, to the consolidated financial statements included in this Report.

### Revenue Recognition and Sales Commitments

We enter into agreements with our customers to produce products at the beginning of a vehicle s life. Although such agreements do not provide for minimum quantities, once we enter into such agreements, we are generally required to fulfill our customers purchasing requirements for the entire production life of the vehicle. These agreements generally may be terminated by our customer at any time. Historically, terminations of these agreements have been minimal. In certain instances, we may be committed under existing agreements to supply products to our customers at selling prices which are not sufficient to cover the direct cost to produce such products. In such situations, we recognize losses as they are incurred.

We receive blanket purchase orders from our customers on an annual basis. Generally, each purchase order provides the annual terms, including pricing, related to a particular vehicle model. Purchase orders do not specify quantities. We recognize revenue based on the pricing terms included in our annual purchase orders as our products are shipped to our customers. We are asked to provide our customers with annual cost reductions as part of certain agreements. We accrue for such amounts as a reduction of revenue as our products are shipped to our customers. In

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addition, we have ongoing adjustments to our pricing arrangements with our customers based on the related content, the cost of our products and other commercial factors. Such pricing accruals are adjusted as they are settled with our customers.

Amounts billed to customers related to shipping and handling costs are included in net sales in our consolidated statements of operations. Shipping and handling costs are included in cost of sales in our consolidated statements of operations.

### Income Taxes

We account for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and other loss carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

In determining the provision for income taxes for financial statement purposes, we make certain estimates and judgments, which affect our evaluation of the carrying value of our deferred tax assets, as well as our calculation of certain tax liabilities. In accordance with SFAS No. 109, we evaluate the carrying value of our deferred tax assets on a quarterly basis. In completing this evaluation, we consider all available evidence. Such evidence includes historical results, expectations for future pretax operating income, the time period over which our temporary differences will reverse and the implementation of feasible and prudent tax planning strategies.

In the fourth quarter of 2005, we concluded that it was no longer more likely than not that we would realize our U.S. deferred tax assets. As a result, we provided a full valuation allowance in the amount of \$255 million with respect to our net U.S. deferred tax assets. During 2006 and 2007, we continued to maintain a valuation allowance related to our net U.S. deferred tax assets. In addition, we maintain valuation allowances related to our net deferred tax assets in certain foreign jurisdictions. As of December 31, 2007, we had a valuation allowance of \$749 million related to tax loss and tax credit carryforwards and other deferred tax assets in the United States and in certain foreign jurisdictions. Our current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly in the United States. We intend to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. Our future provision for income taxes will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowance is eliminated.

In addition, the calculation of our tax benefits and liabilities includes uncertainties in the application of complex tax regulations in a multitude of jurisdictions across our global operations. We recognize tax benefits and liabilities based on our estimate of whether, and the extent to which, additional taxes will be due. We adjust these liabilities based on changing facts and circumstances; however, due to the complexity of some of these uncertainties and the impact of any tax audits, the ultimate resolutions may be materially different from our estimated liabilities.

On January 1, 2007, we adopted the provisions of Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109. FIN 48 clarifies the accounting for uncertainty in income taxes by establishing minimum standards for the recognition and measurement of tax positions taken or expected to be taken in a tax return. Under the requirements of FIN 48, we must review all of our tax positions and make a determination as to whether its position is more-likely-than-not to be sustained upon examination by regulatory authorities. If a tax position meets the more-likely-than-not standard, then the related tax benefit is measured based on a cumulative probability analysis of the amount that is more-likely-than-not to be realized upon ultimate settlement or disposition of the underlying issue.

We recognized the cumulative impact of the adoption of FIN 48 as a \$4.5 million decrease to our liability for unrecognized tax benefits with a corresponding decrease to our retained deficit balance as of January 1, 2007.

For further information related to income taxes, see Note 10, Income Taxes, to the consolidated financial statements included in this Report.

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### **Use of Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. During 2007, there were no material changes in the methods or policies used to establish estimates and assumptions. Generally, matters subject to estimation and judgment include amounts related to accounts receivable realization, inventory obsolescence, asset impairments, useful lives of intangible and fixed assets, unsettled pricing discussions with customers and suppliers, restructuring accruals, deferred tax asset valuation allowances and income taxes, pension and other postretirement benefit plan assumptions, accruals related to litigation, warranty and environmental remediation costs and self-insurance accruals. Actual results may differ from estimates provided.

### Recently Issued Accounting Pronouncements

### Financial Instruments

The FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140. This statement resolves issues related to the application of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, to beneficial interests in securitized assets. The provisions of this statement were to be applied prospectively to all financial instruments acquired or issued during fiscal years beginning after September 15, 2006. The effects of adoption were not significant.

The FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140. This statement requires that all servicing assets and liabilities be initially measured at fair value. The provisions of this statement were to be applied prospectively to all servicing transactions beginning after September 15, 2006. The effects of adoption were not significant.

### Fair Value Measurements

The FASB issued SFAS No. 157, Fair Value Measurements. This statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The provisions of this statement are to generally be applied prospectively in the fiscal year beginning January 1, 2008. Other than the newly required disclosures, we do not expect the effects of adoption to be significant.

#### Fair Value Option

The FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115. This statement provides entities with the option to measure eligible financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The provisions of this statement are effective as of the beginning of the first fiscal year beginning after November 15, 2007. Currently, we do not intend to apply the provisions of SFAS No. 159 to any of our existing financial assets or liabilities.

## Pension and Other Postretirement Benefits

The FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R). This statement requires recognition of the funded status of a company s defined benefit pension and postretirement benefit plans as an asset or liability on the balance

sheet. Previously, under the provisions of SFAS No. 87, Employers Accounting for Pensions, and SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions, the asset or liability recorded on the balance sheet reflected the funded status of the plan, net of certain unrecognized items that qualified for delayed income statement recognition. Under SFAS No. 158, these previously unrecognized items are to be recorded in accumulated other comprehensive loss when the recognition provisions are adopted. We adopted the recognition provisions as of December 31, 2006, and the funded status of our defined benefit plans is reflected in our consolidated balance sheets as of December 31, 2007 and 2006.

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This statement also requires the measurement of defined benefit plan asset and liabilities as of the annual balance sheet date. Currently, we measure our plan assets and liabilities using an early measurement date of September 30, as allowed by the original provisions of SFAS No. 87, Employers Accounting for Pensions, and SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions. The measurement date provisions of SFAS No. 158 are effective for fiscal years ending after December 15, 2008. We will adopt the measurement date provisions of SFAS No. 158 in 2008 using the fifteen month measurement approach, under which we will record an adjustment to beginning retained deficit as of January 1, 2008 to recognize the net periodic benefit cost for the period from October 1, 2007 through December 31, 2007. This adjustment will represent a pro rata portion of the net periodic benefit cost determined for period beginning October 1, 2007 and ending December 31, 2008. We expect to record a pretax transition adjustment of \$9 million as an increase to beginning retained deficit, \$2 million as an increase to other comprehensive income (loss) and \$7 million as an increase to other long-term liabilities.

The Emerging Issues Task Force (EITF) issued EITF Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. EITF 06-4 requires the recognition of a liability, in accordance with SFAS No. 106, for endorsement split-dollar life insurance arrangements that provide postretirement benefits. This EITF is effective for fiscal periods beginning after December 15, 2007. In accordance with the EITF s transition provisions, we expect to record approximately \$4 million as a cumulative effect of a change in accounting principle as of January 1, 2008. The cumulative effect adjustment will be recorded as a reduction to beginning stockholders—equity and an increase to other long-term liabilities. In addition, we expect to record additional postretirement benefit expenses of less than \$1 million in 2008 associated with the adoption of this EITF.

# **Business Combinations and Noncontrolling Interests**

The FASB issued SFAS No. 141 (revised 2007), Business Combinations. This statement significantly changes the financial accounting and reporting of business combination transactions. The provisions of this statement are to be applied prospectively to business combination transactions in the first annual reporting period beginning on or after December 15, 2008.

The FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements—an amendment of ARB No. 51. SFAS No. 160 establishes accounting and reporting standards for noncontrolling interests in subsidiaries. This statement requires the reporting of all noncontrolling interests as a separate component of stockholders—equity, the reporting of consolidated net income (loss) as the amount attributable to both the parent and the noncontrolling interests and the separate disclosure of net income (loss) attributable to the parent and to the noncontrolling interests. In addition, this statement provides accounting and reporting guidance related to changes in noncontrolling ownership interests. Other than the reporting requirements described above which require retrospective application, the provisions of SFAS No. 160 are to be applied prospectively in the first annual reporting period beginning on or after December 15, 2008. As of December 31, 2007 and 2006, noncontrolling interests of \$27 million and \$38 million, respectively, were recorded in other long-term liabilities on our consolidated balance sheets. Our consolidated statements of operations for the years ended December 31, 2007, 2006 and 2005 reflect expense of \$26 million, \$18 million and \$7 million, respectively, related to net income attributable to noncontrolling interests.

### **Forward-Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by us or on our behalf. The words will, may, designed to, outlook, believes, should, anticipates, plans, estimates and similar expressions identify these forward-looking statements. All statements contained or incorporated in this Report which address operating performance, events or developments that we expect or anticipate may occur in the future, including statements related to business opportunities, awarded sales contracts, sales backlog and on-going

commercial arrangements or statements expressing views about future

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operating results, are forward-looking statements. Important factors, risks and uncertainties that may cause actual results to differ from those expressed in our forward-looking statements include, but are not limited to:

general economic conditions in the markets in which we operate, including changes in interest rates or currency exchange rates;

the financial condition of our customers or suppliers;

changes in our current vehicle production estimates;

fluctuations in the production of vehicles for which we are a supplier;

the loss of business with respect to, or the lack of commercial success of, a vehicle model for which we are a significant supplier;

disruptions in the relationships with our suppliers;

labor disputes involving us or our significant customers or suppliers or that otherwise affect us;

our ability to achieve cost reductions that offset or exceed customer-mandated selling price reductions;

the outcome of customer productivity negotiations;

the impact and timing of program launch costs;

the costs, timing and success of restructuring actions;

increases in our warranty or product liability costs;

risks associated with conducting business in foreign countries;

competitive conditions impacting our key customers and suppliers;

the cost and availability of raw materials and energy;

our ability to mitigate any increases in raw material, energy and commodity costs;

the outcome of legal or regulatory proceedings to which we are or may become a party;

unanticipated changes in cash flow, including our ability to align our vendor payment terms with those of our customers:

our ability to access capital markets on commercially reasonable terms; and

other risks, described in Item 1A, Risk Factors, and from time to time in our other SEC filings.

The forward-looking statements in this Report are made as of the date hereof, and we do not assume any obligation to update, amend or clarify them to reflect events, new information or circumstances occurring after the date hereof.

# ITEM 8 CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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## Report of Independent Registered Public Accounting Firm

## The Board of Directors and Shareholders of Lear Corporation

We have audited the accompanying consolidated balance sheets of Lear Corporation and subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders—equity and cash flows for each of the three years in the period ended December 31, 2007. Our audits also included the financial statement schedule for the three years in the period ended December 31, 2007, included in Item 8. These financial statements and schedule are the responsibility of the Company—s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Lear Corporation and subsidiaries as of December 31, 2007 and 2006, and the consolidated results of their operations and cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule for the three years in the period ended December 31, 2007, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 10 to the consolidated financial statements, in 2007, the Company changed its method of accounting for income taxes.

As discussed in Note 2 to the consolidated financial statements, in 2006, the Company changed its method of accounting for stock-based compensation.

As discussed in Note 11 to the consolidated financial statements, in 2006, the Company changed its method of accounting for pension and other postretirement benefit plans.

We have also audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), Lear Corporation s internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 13, 2008, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Detroit, Michigan February 13, 2008

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## Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

# The Board of Directors and Shareholders of Lear Corporation

We have audited Lear Corporation s internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Lear Corporation s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in Management s Annual Report on Internal Control Over Financial Reporting included in Item 9A(b). Our responsibility is to express an opinion on the company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Lear Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Lear Corporation and subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders equity, and cash flows for each of the three years in the period ended December 31, 2007, of Lear Corporation and subsidiaries and our report dated February 13, 2008, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Detroit, Michigan February 13, 2008

# **LEAR CORPORATION AND SUBSIDIARIES**

# **CONSOLIDATED BALANCE SHEETS**

		2006 ons, except e data)	
ASSETS			
Current Assets: Cash and cash equivalents Accounts receivable Inventories Current assets of business held for sale Other	\$	601.3 2,147.6 605.5 363.6	\$ 502.7 2,006.9 581.5 427.8 371.4
Total current assets		3,718.0	3,890.3
Long-Term Assets: Property, plant and equipment, net Goodwill, net Other  Total long-term assets	\$	1,392.7 2,054.0 635.7 4,082.4 7,800.4	1,471.7 1,996.7 491.8 3,960.2 \$ 7,850.5
LIABILITIES AND STOCKHOLDERS EQUITY			
Current Liabilities: Short-term borrowings Accounts payable and drafts Accrued liabilities Current liabilities of business held for sale Current portion of long-term debt	\$	13.9 2,263.8 1,230.1 96.1	\$ 39.3 2,317.4 1,099.3 405.7 25.6
Total current liabilities		3,603.9	3,887.3
Long-Term Liabilities: Long-term debt Long-term liabilities of business held for sale Other		2,344.6 761.2	2,434.5 48.5 878.2
Total long-term liabilities		3,105.8	3,361.2

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# Stockholders Equity:

Common stock, par value \$0.01 per share, 150,000,000 shares authorized,		
82,547,651 shares and 81,984,306 shares issued as of December 31, 2007 and 2006,		
respectively	0.8	0.7
Additional paid-in capital	1,373.3	1,338.1
Common stock held in treasury, 5,357,686 shares and 5,732,316 shares as of		
December 31, 2007 and 2006, respectively, at cost	(194.5)	(210.2)
Retained deficit	(116.5)	(362.5)
Accumulated other comprehensive income (loss)	27.6	(164.1)
Total stockholders equity	1,090.7	602.0
	\$ 7,800.4	\$ 7,850.5

The accompanying notes are an integral part of these consolidated financial statements.

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# **LEAR CORPORATION AND SUBSIDIARIES**

# CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Year Ended December 2007 2006 (In millions, except per share					2005		
Net sales Cost of sales Selling, general and administrative expenses Goodwill impairment charges Divestiture of Interior business Interest expense Other expense, net	\$	15,995.0 14,846.5 574.7 10.7 199.2 40.7	\$	17,838.9 16,911.2 646.7 2.9 636.0 209.8 85.7	\$	17,089.2 16,353.2 630.6 1,012.8 183.2 38.0		
Income (loss) before provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle Provision for income taxes  Minority interests in consolidated subsidiaries  Equity in net (income) loss of affiliates		323.2 89.9 25.6 (33.8)		(653.4) 54.9 18.3 (16.2)		(1,128.6) 194.3 7.2 51.4		
Income (loss) before cumulative effect of a change in accounting principle Cumulative effect of a change in accounting principle		241.5		(710.4) 2.9		(1,381.5)		
Net income (loss)	\$	241.5	\$	(707.5)	\$	(1,381.5)		
Basic net income (loss) per share: Income (loss) before cumulative effect of a change in accounting principle Cumulative effect of change in accounting principle	\$	3.14	\$	(10.35) 0.04	\$	(20.57)		
Basic net income (loss) per share	\$	3.14	\$	(10.31)	\$	(20.57)		
Diluted net income (loss) per share: Income (loss) before cumulative effect of a change in accounting principle Cumulative effect of change in accounting principle	\$	3.09	\$	(10.35) 0.04	\$	(20.57)		
Diluted net income (loss) per share	\$	3.09	\$	(10.31)	\$	(20.57)		

The accompanying notes are an integral part of these consolidated financial statements.

# **LEAR CORPORATION AND SUBSIDIARIES**

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

	December 2007 2006 (In millions, except				2005			
Common Stock Balance at beginning of period Issuance of common stock and stock-based compensation	\$ 0.7 0.1	\$	0.7	\$	0.7			
Balance at end of period	\$ 0.8	\$	0.7	\$	0.7			
Additional Paid-in Capital Balance at beginning of period Net proceeds from the issuance of 8,695,653 shares of common stock Stock issued as part of merger termination fee	\$ 1,338.1 12.5	\$	1,108.6 199.2	\$	1,064.4			
Stock-based compensation Cumulative effect of a change in accounting principle	22.7		30.7 (0.4)		43.8			
Tax benefit of stock options exercised  Balance at end of period	\$ 1,373.3	\$	1,338.1	\$	0.4 1,108.6			
Treasury Stock Balance at beginning of period Issuances of 528,888 shares at an average price of \$38.00 Purchases of 154,258 shares at an average price of \$28.21 Issuances of 362,531 shares at an average price of \$42.40 Purchases of 490,900 shares at an average price of \$51.75 Issuances of 126,529 shares at an average price of \$31.99	\$ (210.2) 20.1 (4.4)	\$	(225.5) 15.3	\$	(204.1) (25.4) 4.0			
Balance at end of period	\$ (194.5)	\$	(210.2)	\$	(225.5)			
Retained Earnings (Deficit) Balance at beginning of period Net income (loss) Adoption of FASB Interpretation No. 48 Dividends declared of \$0.25 per share in 2006 and \$1.00 per share in 2005	\$ (362.5) 241.5 4.5	\$	361.8 (707.5) (16.8)	\$	1,810.5 (1,381.5) (67.2)			
Balance at end of period	\$ (116.5)	\$	(362.5)	\$	361.8			
Accumulated Other Comprehensive Income (Loss) Defined Benefit Plans Balance at beginning of period Defined benefit plan adjustments	\$ (264.2) 104.1	\$	(115.0) 17.4	\$	(72.6) (42.4)			

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Adoption of SFAS No. 158		(166.6)	
Balance at end of period	\$ (160.1)	\$ (264.2)	\$ (115.0)
Derivative Instruments and Hedging Activities			
Balance at beginning of period Derivative instruments and hedging activities adjustments	\$ 14.7 (20.2)	\$ 9.0 5.7	\$ 17.4 (8.4)
Balance at end of period	\$ (5.5)	\$ 14.7	\$ 9.0
Cumulative Translation Adjustments			
Balance at beginning of period Cumulative translation adjustments	\$ 3.9 116.1	\$ (86.8) 90.7	\$ 65.6 (152.4)
·			
Balance at end of period	\$ 120.0	\$ 3.9	\$ (86.8)
Deferred Income Tax Asset			
Balance at beginning of period  Deferred income tax asset adjustments	\$ 81.5 (8.3)	\$ 58.2 23.3	\$ 48.2 10.0
Deferred income tax asset adjustments	(6.3)	23.3	10.0
Balance at end of period	\$ 73.2	\$ 81.5	\$ 58.2
Accumulated other comprehensive income (loss)	\$ 27.6	\$ (164.1)	\$ (134.6)
Total Stockholders Equity	\$ 1,090.7	\$ 602.0	\$ 1,111.0
Comprehensive Income (Loss)			
Net income (loss)	\$ 241.5	\$ (707.5)	\$ (1,381.5)
Defined benefit plan adjustments	104.1	17.4	(42.4)
Derivative instruments and hedging activities adjustments	(20.2)	5.7	(8.4)
Cumulative translation adjustments  Deferred income tax asset adjustments	116.1 (8.3)	90.7 23.3	(152.4) 10.0
Deferred income tax asset adjustinents	(0.3)	43.3	10.0
Comprehensive Income (Loss)	\$ 433.2	\$ (570.4)	\$ (1,574.7)

The accompanying notes are an integral part of these consolidated financial statements.

# **LEAR CORPORATION AND SUBSIDIARIES**

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Y 2007	ember 31, 2005	
Cash Flows from Operating Activities:			
Net income (loss)	\$ 241.5	\$ (707.5)	\$ (1,381.5)
Adjustments to reconcile net income (loss) to net cash provided by			
operating activities			
Cumulative effect of a change in accounting principle		(2.9)	
Goodwill impairment charges		2.9	1,012.8
Divestiture of Interior business	10.7	636.0	
Fixed asset impairment charges	16.8	15.8	97.4
Deferred tax provision (benefit)	(43.9)	(55.0)	44.7
Equity in net (income) loss of affiliates	(33.8)	(16.2)	51.4
Depreciation and amortization	296.9	392.2	393.4
Net change in recoverable customer engineering and tooling	47.1	194.9	(112.5)
Net change in working capital items	(67.3)	(110.1)	9.7
Net change in sold accounts receivable	(168.9)	(178.0)	411.1
Other, net	167.8	113.2	34.3
Net cash provided by operating activities	466.9	285.3	560.8
Cash Flows from Investing Activities:			
Additions to property, plant and equipment	(202.2)	(347.6)	(568.4)
Cost of acquisitions, net of cash acquired	(33.4)	(30.5)	(11.8)
Divestiture of Interior business	(100.9)	(16.2)	
Net proceeds from disposition of businesses and other assets	10.0	82.1	33.3
Other, net	(13.5)		5.3
Net cash used in investing activities	(340.0)	(312.2)	(541.6)
Cash Flows from Financing Activities:			
Issuance of senior notes		900.0	
Repayment of senior notes	(2.9)	(1,356.9)	(600.0)
Primary credit facility borrowings (repayments), net	(6.0)	597.0	400.0
Other long-term debt repayments, net	(21.5)	(36.5)	(32.7)
Short-term debt repayments, net	(10.2)	(11.8)	(23.8)
Net proceeds from the sale of common stock	,	199.2	,
Dividends paid		(16.8)	(67.2)
Proceeds from exercise of stock options	7.6	0.2	4.7
Repurchase of common stock	(4.4)		(25.4)
Increase (decrease) in drafts	(12.4)	3.0	(3.3)
	•		

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Other, net						0.7
Net cash provided by (used in) financing activities		(49.8)		277.4		(347.0)
Effect of foreign currency translation		21.5		54.9		(59.8)
Net Change in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Year		98.6 502.7		305.4 197.3		(387.6) 584.9
Cash and Cash Equivalents at End of Year	\$	601.3	\$	502.7	\$	197.3
Changes in Working Capital:						
Accounts receivable	\$	78.9	\$	153.2	\$	(250.3)
Inventories		(6.9)		29.4		(76.9)
Accounts payable		(125.9)		(358.9)		298.1
Accrued liabilities and other		(13.4)		66.2		38.8
Net change in working capital items	\$	(67.3)	\$	(110.1)	\$	9.7
Supplementary Disclosure:						
Cash paid for interest	\$	207.1	\$	218.5	\$	172.6
Cash paid for income taxes, net of refunds received of \$13.8 in 2007, \$30.7 in 2006, and \$76.7 in 2005	\$	107.1	\$	84.8	\$	112.7
III 2000, απα ψ. σ. ε III 2000	Ψ	107.1	Ψ	0-1.0	Ψ	114.7

The accompanying notes are an integral part of these consolidated financial statements.

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## Lear Corporation and Subsidiaries

#### **Notes to Consolidated Financial Statements**

#### (1) Basis of Presentation

The consolidated financial statements include the accounts of Lear Corporation (Lear or the Parent), a Delaware corporation and the wholly owned and less than wholly owned subsidiaries controlled by Lear (collectively, the Company). In addition, Lear consolidates variable interest entities in which it bears a majority of the risk of the entities potential losses or stands to gain from a majority of the entities expected returns. Investments in affiliates in which Lear does not have control, but does have the ability to exercise significant influence over operating and financial policies, are accounted for under the equity method (Note 7, Investments in Affiliates and Other Related Party Transactions).

The Company and its affiliates design and manufacture complete automotive seat systems, electrical distribution systems and select electronic products. Through the first quarter of 2007, the Company also supplied automotive interior systems and components, including instrument panels and cockpit systems, headliners and overhead systems, door panels and flooring and acoustic systems (Note 4, Divestiture of Interior Business). The Company s main customers are automotive original equipment manufacturers. The Company operates facilities worldwide (Note 14, Segment Reporting).

### (2) Summary of Significant Accounting Policies

### Cash and Cash Equivalents

Cash and cash equivalents include all highly liquid investments with original maturities of ninety days or less.

## Accounts Receivable

The Company records accounts receivable as its products are shipped to its customers. The Company s customers are the major automotive manufacturers in the world. The Company records accounts receivable reserves for known collectibility issues, as such issues relate to specific transactions or customer balances. As of December 31, 2007 and 2006, accounts receivable are reflected net of reserves of \$16.9 million and \$14.9 million, respectively. The Company writes off accounts receivable when it becomes apparent based upon age or customer circumstances that such amounts will not be collected. Generally, the Company does not require collateral for its accounts receivable.

#### **Inventories**

Inventories are stated at the lower of cost or market. Cost is determined using the first-in, first-out method. Finished goods and work-in-process inventories include material, labor and manufacturing overhead costs. The Company records inventory reserves for inventory in excess of production and/or forecasted requirements and for obsolete inventory in production and service inventories. As of December 31, 2007 and 2006, inventories are reflected net of reserves of \$83.4 million and \$87.1 million, respectively. A summary of inventories is shown below (in millions):

December 31, 2007 2006

Raw materials Work-in-process Finished goods	\$ 463.9 37.5 104.1	\$ 439.9 35.6 106.0
Inventories	\$ 605.5	\$ 581.5

# Assets and Liabilities of Business Held for Sale

In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company classifies the assets and liabilities of a business as

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

held for sale when management approves and commits to a formal plan of sale and it is probable that the sale will be completed. The carrying value of the net assets of the business held for sale are then recorded at the lower of their carrying value or fair market value, less costs to sell. As of December 31, 2006, the assets and liabilities of the Company s North American interior business were classified as held for sale (Note 4, Divestiture of Interior Business).

### Pre-Production Costs Related to Long-Term Supply Arrangements

The Company incurs pre-production engineering, research and development ( ER&D ) and tooling costs related to the products produced for its customers under long-term supply agreements. The Company expenses all pre-production ER&D costs for which reimbursement is not contractually guaranteed by the customer. In addition, the Company expenses all pre-production tooling costs related to customer-owned tools for which reimbursement is not contractually guaranteed by the customer or for which the customer has not provided a non-cancelable right to use the tooling. During 2007 and 2006, the Company capitalized \$105.5 million and \$122.0 million, respectively, of pre-production ER&D costs for which reimbursement is contractually guaranteed by the customer. During 2007 and 2006, the Company also capitalized \$152.3 million and \$449.0 million, respectively, of pre-production tooling costs related to customer-owned tools for which reimbursement is contractually guaranteed by the customer or for which the customer has provided a non-cancelable right to use the tooling. These amounts are included in other current and other long-term assets in the consolidated balance sheets. During 2007 and 2006, the Company collected \$298.4 million and \$765.0 million, respectively, of cash related to ER&D and tooling costs.

During 2007 and 2006, the Company capitalized \$0.1 million and \$17.4 million, respectively, of Company-owned tooling. These amounts are included in property, plant and equipment, net, in the consolidated balance sheets.

The classification of recoverable customer engineering and tooling costs related to long-term supply agreements is shown below (in millions):

December 31,	2007	2006
Current Long-term	\$ 73.0 94.5	\$ 87.7 116.2
Recoverable customer engineering and tooling	\$ 167.5	\$ 203.9

Gains and losses related to ER&D and tooling projects are reviewed on an aggregate program basis. Net gains on projects are deferred and recognized over the life of the related long-term supply agreement. Net losses on projects are recognized as costs are incurred.

## Property, Plant and Equipment

Property, plant and equipment is stated at cost. Depreciable property is depreciated over the estimated useful lives of the assets, using principally the straight-line method as follows:

Buildings and improvements Machinery and equipment 20 to 40 years 5 to 15 years

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

A summary of property, plant and equipment is shown below (in millions):

December 31,		2007	2006		
Land	\$	138.8	\$	133.5	
Buildings and improvements		619.9		559.1	
Machinery and equipment		2,055.2		2,081.3	
Construction in progress		6.9		12.0	
Total property, plant and equipment		2,820.8		2,785.9	
Less accumulated depreciation		(1,428.1)		(1,314.2)	
Property, plant and equipment, net	\$	1,392.7	\$	1,471.7	

Depreciation expense was \$291.6 million, \$387.0 million and \$388.5 million for the years ended December 31, 2007, 2006 and 2005, respectively.

Costs associated with the repair and maintenance of the Company s property, plant and equipment are expensed as incurred. Costs associated with improvements which extend the life, increase the capacity or improve the efficiency or safety of the Company s property, plant and equipment are capitalized and depreciated over the remaining life of the related asset.

## Impairment of Goodwill

Goodwill is not amortized but is tested for impairment on at least an annual basis. Impairment testing is required more often than annually if an event or circumstance indicates that an impairment, or decline in value, may have occurred. In conducting its impairment testing, the Company compares the fair value of each of its reporting units to the related net book value. If the fair value of a reporting unit exceeds its net book value, goodwill is considered not to be impaired. If the net book value of a reporting unit exceeds its fair value, an impairment loss is measured and recognized. The Company conducts its annual impairment testing on the first day of the fourth quarter each year.

The Company utilizes an income approach to estimate the fair value of each of its reporting units. The income approach is based on projected debt-free cash flow which is discounted to the present value using discount factors that consider the timing and risk of cash flows. The Company believes that this approach is appropriate because it provides a fair value estimate based upon the reporting unit sexpected long-term operating cash flow performance. This approach also mitigates the impact of cyclical trends that occur in the industry. Fair value is estimated using recent automotive industry and specific platform production volume projections, which are based on both third-party and internally-developed forecasts, as well as commercial, wage and benefit, inflation and discount rate assumptions. Other significant assumptions include terminal value growth rates, terminal value margin rates, future capital expenditures and changes in future working capital requirements. While there are inherent uncertainties related to the assumptions used and to management sapplication of these assumptions to this analysis, the Company believes that the income approach provides a reasonable estimate of the fair value of its reporting units.

The Company s 2007 annual goodwill impairment analysis, completed as of the first day of the fourth quarter, resulted in no impairment.

During the third and fourth quarters of 2005, events occurred which indicated a significant decline in the fair value of the Company s interior segment, as well as an impairment of the related goodwill. These events included unfavorable operating results, primarily as a result of higher raw material costs, lower production volumes on key platforms, industry overcapacity, insufficient customer pricing and changes in certain customers—sourcing strategies, as well as the Company—s decision to evaluate strategic alternatives with respect to this segment. The Company evaluated the net book value of goodwill within its interior segment by comparing the fair value of the reporting unit to the related net book value. As a result, the Company recorded total goodwill impairment charges of

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

\$1.0 billion in 2005 related to the interior segment. The Company also recognized a \$2.9 million goodwill impairment charge related to this segment during the second quarter of 2006. The goodwill resulted from a \$19.0 million purchase price adjustment for an indemnification claim related to the Company s acquisition of UT Automotive, Inc. (UT Automotive) from United Technologies Corporation (UTC) in May 1999. The purchase price adjustment was allocated to the Company s electrical and electronic and interior segments. The Company completed the divestiture of its interior business in 2007.

A summary of the changes in the carrying amount of goodwill, by reportable operating segment, for each of the two years in the period ended December 31, 2007, is shown below (in millions):

	Seating	Total		
Balance as of January 1, 2006 Purchase price adjustment Goodwill impairment charges	\$ 1,034.2	\$ 905.6 16.1	\$ 2.9 (2.9)	\$ 1,939.8 19.0 (2.9)
Foreign currency translation and other	26.5	14.3		40.8
Balance as of December 31, 2006	\$ 1,060.7	\$ 936.0	\$	\$ 1,996.7
Foreign currency translation and other	36.8	20.5		57.3
Balance as of December 31, 2007	\$ 1,097.5	\$ 956.5	\$	\$ 2,054.0

# Intangible Assets

The Company s intangible assets acquired through business acquisitions are valued based on independent appraisals. A summary of intangible assets as of December 31, 2007 and 2006, is shown below (in millions):

	Gross Carrying Accumulat Value Amortizati				Ca	Net rrying ⁄alue	Weighted Average Useful Life (Years)		
Technology Customer contracts	\$	2.8 24.6	\$	(1.0) (12.1)	\$	1.8	10.0 7.8		
Customer relationships		32.0		(6.9)		12.5 25.1	19.2		
Balance as of December 31, 2007	\$	59.4	\$	(20.0)	\$	39.4	15.2		

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						Weighted Average
	Ca	Gross Trying Value	mulated rtization	Ca	Net rrying 'alue	Useful Life (Years)
Technology	\$	2.8	\$ (0.8)	\$	2.0	10.0
Customer contracts		23.0	(8.4)		14.6	7.7
Customer relationships		29.8	(4.5)		25.3	19.0
Balance as of December 31, 2006	\$	55.6	\$ (13.7)	\$	41.9	14.7

Excluding the impact of any future acquisitions, the Company s estimated annual amortization expense is approximately \$5.2 million in each of the two succeeding years, decreasing to approximately \$4.9 million, \$4.2 million and \$2.8 million in the three years thereafter.

# Impairment of Long-Lived Assets

The Company monitors its long-lived assets for impairment indicators on an ongoing basis in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. If impairment indicators exist,

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

the Company performs the required analysis and records impairment charges in accordance with SFAS No. 144. In conducting its analysis, the Company compares the undiscounted cash flows expected to be generated from the long-lived assets to the related net book values. If the undiscounted cash flows exceed the net book value, the long-lived assets are considered not to be impaired. If the net book value exceeds the undiscounted cash flows, an impairment loss is measured and recognized. An impairment loss is measured as the difference between the net book value and the fair value of the long-lived assets. Fair value is estimated based upon either discounted cash flow analyses or estimated salvage values. Cash flows are estimated using internal budgets based on recent sales data, independent automotive production volume estimates and customer commitments, as well as assumptions related to discount rates. Changes in economic or operating conditions impacting these estimates and assumptions could result in the impairment of long-lived assets.

The Company recorded fixed asset impairment charges related to certain operating locations within its interior segment of \$10.0 million and \$82.3 million in the years ended December 31, 2006 and 2005, respectively. The remaining fixed assets of the Company s North American interior business were written down to zero in the fourth quarter of 2006 as a result of entering into the agreement relating to the divestiture of the North American interior business (Note 4, Divestiture of Interior Business ).

In the years ended December 31, 2007, 2006 and 2005, the Company also recognized fixed asset impairment charges of \$16.8 million, \$5.8 million and \$15.1 million, respectively, in conjunction with its restructuring actions. See Note 6, Restructuring. The Company has certain other facilities that have generated operating losses in recent years. The results of the related impairment analyses indicated that impairment of the fixed assets was not material.

These fixed asset impairment charges are recorded in cost of sales in the consolidated statements of operations for the years ended December 31, 2007, 2006 and 2005.

#### Revenue Recognition and Sales Commitments

The Company enters into agreements with its customers to produce products at the beginning of a vehicle s life. Although such agreements do not provide for minimum quantities, once the Company enters into such agreements, the Company is generally required to fulfill its customers purchasing requirements for the entire production life of the vehicle. These agreements generally may be terminated by the customer at any time. Historically, terminations of these agreements have been minimal. In certain instances, the Company may be committed under existing agreements to supply products to its customers at selling prices which are not sufficient to cover the direct cost to produce such products. In such situations, the Company recognizes losses as they are incurred.

The Company receives blanket purchase orders from its customers on an annual basis. Generally, each purchase order provides the annual terms, including pricing, related to a particular vehicle model. Purchase orders do not specify quantities. The Company recognizes revenue based on the pricing terms included in its annual purchase orders as its products are shipped to its customers. The Company is asked to provide its customers with annual cost reductions as part of certain agreements. The Company accrues for such amounts as a reduction of revenue as its products are shipped to its customers. In addition, the Company has ongoing adjustments to its pricing arrangements with its customers based on the related content, the cost of its products and other commercial factors. Such pricing accruals are adjusted as they are settled with the Company s customers.

Amounts billed to customers related to shipping and handling costs are included in net sales in the consolidated statements of operations. Shipping and handling costs are included in cost of sales in the consolidated statements of operations.

# Cost of Sales and Selling, General and Administrative Expenses

Cost of sales includes material, labor and overhead costs associated with the manufacture and distribution of the Company s products. Distribution costs include inbound freight costs, purchasing and receiving costs,

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

inspection costs, warehousing costs and other costs of the Company s distribution network. Selling, general and administrative expenses include selling, research and development and administrative costs not directly associated with the manufacture and distribution of the Company s products.

## Research and Development

Costs incurred in connection with the development of new products and manufacturing methods, to the extent not recoverable from the Company s customers, are charged to selling, general and administrative expenses as incurred. These costs amounted to \$134.6 million, \$169.8 million and \$174.0 million for the years ended December 31, 2007, 2006 and 2005, respectively.

### Other Expense, Net

Other expense, net includes non-income related taxes, foreign exchange gains and losses, discounts and expenses associated with the Company s asset-based securitization and factoring facilities, losses on the extinguishment of debt (see Note 9, Long-Term Debt), gains and losses on the sales of fixed assets and other miscellaneous income and expense. A summary of other expense, net is shown below (in millions):

For the Year Ended December 31,	2007	2006	2005	
Other expense Other income	\$ 47.0 (6.3)	\$ 101.3 (15.6)	\$ 41.8 (3.8)	
Other expense, net	\$ 40.7	\$ 85.7	\$ 38.0	

## Foreign Currency Translation

With the exception of foreign subsidiaries operating in highly inflationary economies, which are measured in U.S. dollars, assets and liabilities of foreign subsidiaries are translated into U.S. dollars at the foreign exchange rates in effect at the end of the period. Revenues and expenses of foreign subsidiaries are translated using an average of the foreign exchange rates in effect during the period. Translation adjustments that arise from translating a foreign subsidiary s financial statements from the functional currency to U.S. dollars are reflected in accumulated other comprehensive income (loss) in the consolidated balance sheets.

Transaction gains and losses that arise from foreign exchange rate fluctuations on transactions denominated in a currency other than the functional currency, except those transactions which operate as a hedge of a foreign currency investment position, are included in the statements of operations as incurred.

#### **Stock-Based Compensation**

On January 1, 2006, the Company adopted the provisions of SFAS No. 123(R), Share-Based Payment, using the modified prospective transition method and recognized income of \$2.9 million as a cumulative effect of a change in

accounting principle related to a change in accounting for forfeitures. There was no income tax effect resulting from this adoption. SFAS No. 123(R) requires the estimation of expected forfeitures at the grant date and the recognition of compensation cost only for those awards expected to vest. Previously, the Company accounted for forfeitures as they occurred. The adoption of SFAS No. 123(R) did not result in the recognition of additional compensation cost related to outstanding unvested awards, as the Company recognized compensation cost using the fair value provisions of SFAS No. 123, Accounting for Stock-Based Compensation, for all employee awards granted after January 1, 2003. The pro forma effect on net loss and net loss per share, as if the fair value recognition

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

provisions had been applied to all outstanding and unvested awards granted prior to January 1, 2003, is shown below (in millions, except per share data):

For the Year Ended December 31,		2005
Net loss, as reported Add: Stock-based employee compensation expense included in reported net loss Deduct: Total stock-based employee compensation expense determined under fair value based method	\$	(1,381.5) 14.7
for all awards		(18.1)
Net loss, pro forma	\$	(1,384.9)
Net loss per share: Basic and diluted as reported Basic and diluted pro forma	\$ \$	(20.57) (20.62)

For the years ended December 31, 2007 and 2006, total stock-based employee compensation expense was \$27.1 million and \$32.0 million, respectively.

For further information related to the Company s stock-based compensation programs, see Note 12, Stock-Based Compensation.

### Net Income (Loss) Per Share

For the Year Ended December 31,

Basic net income (loss) per share is computed using the weighted average common shares outstanding during the period. Diluted net income (loss) per share includes the dilutive effect of common stock equivalents using the average share price during the period. In addition, when the impact is dilutive, diluted net income per share is calculated by increasing net income for the after-tax interest expense on convertible debt and by increasing total shares outstanding by the number of shares that would be issuable upon conversion. Prior to the repurchase of substantially all of the Company s outstanding zero-coupon convertible notes during 2006, there were 4,813,056 shares issuable upon conversion of the Company s convertible zero-coupon senior notes. For all periods presented, these shares had an antidilutive impact on net income (loss) per share. Summaries of net income (loss) (in millions) and shares outstanding are shown below:

For the Year Ended December 31,	2007	2006	2005
Net income (loss)	\$ 241.5	\$ (707.5)	\$ (1,381.5)

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2007

2006

2005

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Weighted average common shares outstanding Dilutive effect of common stock equivalents	76,826,765 1,387,483	68,607,262	67,166,668
Diluted shares outstanding	78,214,248	68,607,262	67,166,668

For further information related to the zero-coupon convertible senior notes, see Note 9, Long-Term Debt.

The shares issuable upon conversion of the Company s outstanding zero-coupon convertible debt and the effect of certain common stock equivalents, including options, restricted stock units, performance units and stock appreciation rights were excluded from the computation of diluted shares outstanding for the years ended December 31, 2007, 2006 and 2005, as inclusion would have resulted in antidilution. A summary of these options

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

and their exercise prices, as well as these restricted stock units, performance units and stock appreciation rights, is shown below:

For the Year Ended December 31,	2007	2006	2005		
Options					
Antidilutive options	1,805,530	2,790,305	2,983,405		
Exercise prices	\$ 35.93 - \$55.33	\$ 22.12 - \$55.33	\$ 22.12 - \$55.33		
Restricted stock units		1,964,571	2,234,122		
Performance units		169,909	123,672		
Stock appreciation rights	1,301,922	1,751,854	1,215,046		

## Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. During 2007, there were no material changes in the methods or policies used to establish estimates and assumptions. Generally, matters subject to estimation and judgment include amounts related to accounts receivable realization, inventory obsolescence, asset impairments, useful lives of intangible and fixed assets and unsettled pricing discussions with customers and suppliers (Note 2, Summary of Significant Accounting Policies); restructuring accruals (Note 6, Restructuring); deferred tax asset valuation allowances and income taxes (Note 10, Income Taxes); pension and other postretirement benefit plan assumptions (Note 11, Pension and Other Postretirement Benefit Plans); accruals related to litigation, warranty and environmental remediation costs (Note 13, Commitments and Contingencies); and self-insurance accruals. Actual results may differ from estimates provided.

#### Reclassifications

Certain amounts in prior years financial statements have been reclassified to conform to the presentation used in the year ended December 31, 2007.

#### (3) Merger Agreement

On February 9, 2007, the Company entered into an Agreement and Plan of Merger, as amended (the Merger Agreement), with AREP Car Holdings Corp., a Delaware corporation (AREP Car Holdings), and AREP Car Acquisition Corp., a Delaware corporation and a wholly owned subsidiary of AREP Car Holdings (Merger Sub). Under the terms of the Merger Agreement, Merger Sub was to merge with and into the Company, with the Company continuing as the surviving corporation and a wholly owned subsidiary of AREP Car Holdings. AREP Car Holdings and Merger Sub are affiliates of Carl C. Icahn.

Pursuant to the Merger Agreement, as of the effective time of the merger, each issued and outstanding share of common stock of the Company, other than shares (i) owned by AREP Car Holdings, Merger Sub or any subsidiary of

AREP Car Holdings and (ii) owned by any shareholders who were entitled to and who had properly exercised appraisal rights under Delaware law, would have been canceled and automatically converted into the right to receive \$37.25 in cash, without interest.

On July 16, 2007, the Company held its 2007 Annual Meeting of Stockholders, at which the proposal to approve the Merger Agreement did not receive the affirmative vote of the holders of a majority of the outstanding shares of the Company s common stock. As a result, the Merger Agreement terminated in accordance with its terms. Upon termination of the Merger Agreement, the Company was obligated to (1) pay AREP Car Holdings \$12.5 million, (2) issue to AREP Car Holdings 335,570 shares of its common stock valued at approximately

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

\$12.5 million, based on the closing price of the Company s common stock on July 16, 2007, and (3) increase from 24% to 27% the share ownership limitation under the limited waiver of Section 203 of the Delaware General Corporation Law granted by the Company in October 2006 to affiliates of and funds managed by Carl C. Icahn (collectively, the Termination Consideration). The Termination Consideration to AREP Car Holdings is to be credited against any break-up fee that would otherwise be payable by the Company to AREP Car Holdings in the event that the Company enters into a definitive agreement with respect to an alternative acquisition proposal within twelve months after the termination of the Merger Agreement. The Company recognized costs of approximately \$34.9 million associated with the Termination Consideration and transaction costs relating to the proposed merger in selling, general and administrative expenses in 2007.

For further information regarding the Merger Agreement, please refer to the Merger Agreement and certain related documents, which are incorporated by reference as exhibits to this Report.

#### (4) Divestiture of Interior Business

### **European Interior Business**

On October 16, 2006, the Company completed the contribution of substantially all of its European interior business to International Automotive Components Group, LLC ( IAC Europe ), the Company s joint venture with WL Ross & Co. LLC ( WL Ross ) and Franklin Mutual Advisers, LLC ( Franklin ), in exchange for a one-third equity interest. In connection with the transaction, the Company entered into various ancillary agreements providing the Company with customary minority shareholder rights and registration rights with respect to its equity interest in IAC Europe. The Company s European interior business included substantially all of its interior components business in Europe (other than Italy and one facility in France), consisting of nine manufacturing facilities in five countries supplying door panels, overhead systems, instrument panels, cockpits and interior trim to various original equipment manufacturers. IAC Europe also owns the European interior business formerly held by Collins & Aikman Corporation.

In connection with this transaction, the Company recorded the fair market value of its initial investment in IAC Europe at \$105.6 million in 2006 and recognized a pretax loss of \$35.2 million, of which \$6.1 million was recognized in 2007 and \$29.1 million was recognized in 2006. These losses are recorded as part of the Company s loss on divestiture of interior business in the statement of operations for the years ended December 31, 2007 and 2006. The Company did not account for the divestiture of its European interior business as a discontinued operation due to its continuing involvement with IAC Europe. The Company s investment in IAC Europe is accounted for under the equity method (Note 7, Investments in Affiliates and Other Related Party Transactions).

#### North American Interior Business

On March 31, 2007, the Company completed the transfer of substantially all of the assets of its North American interior business (as well as its interests in two China joint ventures) to International Automotive Components Group North America, Inc. ( IAC ) (the IAC North America Transaction ). The IAC North America Transaction was completed pursuant to the terms of an Asset Purchase Agreement (the Purchase Agreement ) dated as of November 30, 2006, by and among the Company, IAC, affiliates of WL Ross and Franklin, and International Automotive Components Group North America, LLC ( IACNA ), as amended by Amendment No. 1 to the Purchase Agreement dated as of March 31, 2007. The legal transfer of certain assets included in the IAC North America Transaction is subject to the satisfaction

of certain post-closing conditions. In connection with the IAC North America Transaction, IAC assumed the ordinary course liabilities of the Company s North American interior business, and the Company retained certain pre-closing liabilities, including pension and postretirement healthcare liabilities incurred through the closing date of the transaction.

Also on March 31, 2007, a wholly owned subsidiary of the Company and certain affiliates of WL Ross and Franklin, entered into the Limited Liability Company Agreement (the LLC Agreement ) of IACNA. Pursuant to

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## **Lear Corporation and Subsidiaries**

## Notes to Consolidated Financial Statements (Continued)

the terms of the LLC Agreement, a wholly owned subsidiary of the Company contributed approximately \$27.4 million in cash to IACNA in exchange for a 25% equity interest in IACNA and warrants for an additional 7% of the current outstanding common equity of IACNA. Certain affiliates of WL Ross and Franklin made aggregate capital contributions of approximately \$81.2 million to IACNA in exchange for the remaining equity and extended a \$50 million term loan to IAC. The Company had agreed to fund up to an additional \$40 million, and WL Ross and Franklin had agreed to fund up to an additional \$45 million, in the event that IAC did not meet certain financial targets in 2007. During 2007, the Company completed negotiations related to the amount of additional funding, and on October 10, 2007, the Company made a cash payment to IAC of \$12.5 million in full satisfaction of this contingent funding obligation.

In connection with the IAC North America Transaction, the Company recorded a loss on divestiture of interior business of \$611.5 million, of which \$4.6 million was recognized in 2007 and \$606.9 million was recognized in the fourth quarter of 2006. The Company also recognized additional costs related to the IAC North America Transaction of \$10.0 million, of which \$7.5 million are recorded in cost of sales and \$2.5 million are recorded in selling, general and administrative expenses in the consolidated statement of operations for the year ended December 31, 2007. A summary of the major classes of the assets and liabilities of the Company s North American interior business that are classified as held for sale in the Company s consolidated balance sheet as of December 31, 2006, is shown below (in millions):

	Dec	cember 31, 2006
Cash and cash equivalents Accounts receivable Inventories Other current assets	\$	19.2 284.5 69.2 54.9
Current assets of business held for sale	\$	427.8
Accounts payable and drafts Accrued liabilities Current portion of long-term debt	\$	323.7 79.8 2.2
Current liabilities of business held for sale		405.7
Long-term debt Other long-term liabilities		19.6 28.9
Long-term liabilities of business held for sale		48.5
Total liabilities of business held for sale	\$	454.2

The Company did not account for the divestiture of its North American interior business as a discontinued operation due to its continuing involvement with IACNA. The Company s investment in IACNA is accounted for under the equity method (Note 7, Investments in Affiliates and Other Related Party Transactions).

On October 11, 2007, IACNA completed the acquisition of the soft trim division of Collins & Aikman Corporation ( C&A ) (the C&A Acquisition ). The soft trim division included 16 facilities in North America with annual net sales of approximately \$550 million related to the manufacture of carpeting, molded flooring products, dash insulators and other related interior components. The purchase price for the C&A Acquisition was approximately \$126 million, subject to increase based on the future performance of the soft trim business, plus the assumption by IACNA of certain ordinary course liabilities.

In connection with the C&A Acquisition, IACNA offered the senior secured creditors of C&A (the C&A Creditors ) the right to purchase shares of Class B common stock of IACNA, up to an aggregate of 25% of the

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## **Lear Corporation and Subsidiaries**

#### Notes to Consolidated Financial Statements (Continued)

outstanding equity of IACNA. On October 11, 2007, the participating C&A Creditors purchased all of the offered Class B shares for an aggregate purchase price of \$82.3 million. In addition, in order to finance the C&A Acquisition, IACNA issued to WL Ross, Franklin and the Company approximately \$126 million of additional shares of Class A common stock of IACNA in a preemptive rights offering. The Company purchased its entire 25% allocation of Class A shares in the preemptive rights offering for \$31.6 million. After giving effect to the sale of the Class A and Class B shares, the Company owns 18.75% of the total outstanding shares of common stock of IACNA, plus a warrant to purchase an additional 2.6% of the outstanding IACNA shares. The Company also maintains the same governance and other rights in IACNA that it possessed prior to the C&A Acquisition.

To effect the issuance of shares in the C&A Acquisition and the settlement of the Company s contingent funding obligation, on October 11, 2007, IACNA, WL Ross, Franklin, the Company and the participating C&A Creditors entered into an Amended and Restated Limited Liability Company Agreement of IACNA (the Amended LLC Agreement ). The Amended LLC Agreement, among other things, (1) provides the participating C&A Creditors certain governance and transfer rights with respect to their Class B shares and (2) eliminates any further funding obligations to IACNA.

#### (5) Sale of Common Stock

On November 8, 2006, the Company completed the sale of 8,695,653 shares of common stock for an aggregate purchase price of \$23 per share to affiliates of and funds managed by Carl C. Icahn. The net proceeds from the sale of \$199.2 million were used for general corporate purposes, including strategic investments.

#### (6) Restructuring

In order to address unfavorable industry conditions, the Company began to implement consolidation, facility realignment and census actions in the second quarter of 2005. These actions were part of a comprehensive restructuring strategy intended to (i) better align the Company s manufacturing capacity with the changing needs of its customers, (ii) eliminate excess capacity and lower the operating costs of the Company and (iii) streamline the Company s organizational structure and reposition its business for improved long-term profitability.

The Company incurred pretax costs of approximately \$350.9 million in connection with the restructuring actions through 2007. Such costs included employee termination benefits, asset impairment charges and contract termination costs, as well as other incremental costs resulting from the restructuring actions. These incremental costs principally included equipment and personnel relocation costs. The Company also incurred incremental manufacturing inefficiency costs at the operating locations impacted by the restructuring actions during the related restructuring implementation period. Restructuring costs were recognized in the Company s consolidated financial statements in accordance with accounting principles generally accepted in the United States.

In connection with the Company s restructuring actions, the Company recorded charges of \$168.8 million in 2007. These charges consist of \$152.7 million recorded as cost of sales and \$16.1 million recorded as selling, general and administrative expenses. The 2007 charges consist of employee termination benefits of \$115.5 million, asset impairment charges of \$16.8 million and contract termination costs of \$24.8 million, as well as other net costs of \$11.7 million. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings,

leasehold improvements and machinery and equipment with carrying values of \$16.8 million in excess of related estimated fair values. Contract termination costs include a net pension and other postretirement benefit curtailment charge of \$18.8 million, lease cancellation costs of \$4.8 million and the repayment of various government-sponsored grants and other costs of \$1.2 million.

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## **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

A summary of the 2007 restructuring charges, excluding the \$18.8 million net pension and other postretirement benefit plan charge, is shown below (in millions):

	Accrual as of December 31,					Utilization				Accrual as of December 31,		
		2006	C	harges	Cash Non-Cash		2007					
Employee termination benefits Asset impairments	\$	36.4	\$	115.5 16.8	\$	(83.2)	\$	(16.8)	\$	68.7		
Contract termination costs Other related costs		3.4		6.0 11.7		(3.5) (11.7)				5.9		
Total	\$	39.8	\$	150.0	\$	(98.4)	\$	(16.8)	\$	74.6		

In connection with the Company s restructuring actions, the Company recorded charges of \$93.2 million in 2006. This consists of \$81.9 million recorded as cost of sales and \$17.2 million recorded as selling, general and administrative expenses, offset by net gains on the sales of two facilities and machinery and equipment, which are recorded as other expense, net. The 2006 charges consist of employee termination benefits of \$79.3 million, asset impairment charges of \$5.8 million and contract termination costs of \$6.5 million, as well as other net costs of \$1.6 million. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$5.8 million in excess of related estimated fair values. Contract termination costs include lease cancellation costs of \$0.8 million, the repayment of various government-sponsored grants of \$0.7 million, costs associated with the termination of subcontractor and other relationships of \$4.1 million and pension benefit curtailment charges of \$0.9 million.

A summary of the 2006 restructuring charges, excluding the \$0.9 million pension and other postretirement benefit plan curtailments, is shown below (in millions):

	Accri Decei			Util	izatio	Accrual as of December 31,			
	2	2005	Cł	narges	Cash	Noi	n-Cash	2	2006
Employee termination benefits Asset impairments	\$	15.1	\$	79.3 5.8	\$ (58.0)	\$	(5.8)	\$	36.4
Contract termination costs Other related costs		5.0		5.6 1.6	(7.2) (1.6)				3.4
Total	\$	20.1	\$	92.3	\$ (66.8)	\$	(5.8)	\$	39.8

In connection with the Company s restructuring actions, the Company recorded charges of \$88.9 million in 2005, including \$84.6 million recorded as cost of sales and \$6.2 million recorded as selling, general and administrative expenses. The remaining amounts include a gain on the sale of a facility, which is recorded as other expense, net. The 2005 charges consist of employee termination benefits of \$56.5 million, asset impairment charges of \$15.1 million and contract termination costs of \$13.5 million, as well as other net costs of \$3.8 million. Employee termination benefits were recorded based on existing union and employee contracts, statutory requirements and completed negotiations. Asset impairment charges relate to the disposal of buildings, leasehold improvements and machinery and equipment with carrying values of \$15.1 million in excess of related estimated fair values. Contract termination costs include lease cancellation costs of \$3.4 million, the repayment of various government-sponsored grants of \$4.8 million, the termination of joint venture, subcontractor and other relationships of \$3.2 million and pension and other postretirement benefit plan curtailments of \$2.1 million.

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## **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

A summary of the 2005 restructuring charges, excluding the \$2.1 million pension and other postretirement benefit plan curtailments, is shown below (in millions):

			Util	izatio	Accrual as of December 31,		
	Ch	arges	Cash	No	n-Cash		2005
Employee termination benefits	\$	56.5	\$ (41.4)	\$		\$	15.1
Asset impairments		15.1			(15.1)		
Contract termination costs		11.4	(6.4)				5.0
Other related costs		3.8	(3.8)				
Total	\$	86.8	\$ (51.6)	\$	(15.1)	\$	20.1

# (7) Investments in Affiliates and Other Related Party Transactions

The Company s beneficial ownership in affiliates accounted for under the equity method is shown below:

December 31,	2007	2006	2005
Honduras Electrical Distribution Systems S. de R.L. de C.V. (Honduras)	60%	60%	60%
Lear-Kyungshin Sales and Engineering LLC	60	60	60
Shanghai Lear STEC Automotive Parts Co., Ltd. (China)	55	55	55
Chongqing Lear Chang an Automotive Trim, Co., Ltd. (China)	55		
Lear Changan (Chongqing) Automotive System Co., Ltd. (China)	55		
Lear Shurlok Electronics (Proprietary) Limited (South Africa)	51	51	51
Industrias Cousin Freres, S.L. (Spain)	50	50	50
Hanil Lear India Private Limited (India)	50	50	50
Nanjing Lear Xindi Automotive Interiors Systems Co., Ltd. (China)	50	50	50
Lear Dongfeng Automotive Seating Co., Ltd. (China)	50	50	50
Dong Kwang Lear Yuhan Hoesa (Korea)	50	50	50
Lear Jiangling (Jiangxi) Interior Systems Co. Ltd. (China)	50	41	41
Beijing BAI Lear Automotive Systems Co., Ltd. (China)	50		
Beijing BAIC Lear Automotive Electronics and Electrical Products Co., Ltd.			
(China)	50		
Tacle Seating USA, LLC	49	49	
TS Lear Automotive Sdn Bhd. (Malaysia)	46		
Beijing Lear Dymos Automotive Seating and Interior Co., Ltd. (China)	40	40	40
Total Interior Systems America, LLC	39	39	39
UPM S.r.L. (Italy)	39	39	39
Markol Otomotiv Yan Sanayi VE Ticaret A.S. (Turkey)	35	35	35

International Automotive Components Group, LLC (Europe) International Automotive Components Group North America, LLC	34 19	33	
Lear Diamond Electro-Circuit Systems Co., Ltd. (Japan)			50
RecepTec Holdings, L.L.C.			21

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

Summarized group financial information for affiliates accounted for under the equity method as of December 31, 2007 and 2006, and for the years ended December 31, 2007, 2006 and 2005, is shown below (unaudited; in millions):

December 31,		2007	2006
Balance sheet data:			
Current assets		\$ 1,564.6	\$ 580.1
Non-current assets		898.7	317.2
Current liabilities		1,184.5	610.0
Non-current liabilities		399.7	12.9
For the Year Ended December 31,	2007	2006	2005
Income statement data:			
Net sales	\$ 4,738.0	\$ 956.8	\$ 1,248.4
Gross profit	317.3	50.7	56.1
Income before provision for income taxes	135.2	16.3	0.9
Net income (loss)	104.9	11.5	(4.2)

As of December 31, 2007 and 2006, the Company's aggregate investment in affiliates was \$265.6 million and \$141.3 million, respectively. In addition, the Company had receivables from, including notes and advances, and (payables) due to affiliates of \$(24.7) million and \$12.8 million as of December 31, 2007 and 2006, respectively.

A summary of transactions with affiliates and other related parties is shown below (in millions):

For the Year Ended December 31,	2007	2006	2005
Sales to affiliates	\$ 82.4	\$ 35.8	\$ 144.9
Purchases from affiliates	250.1	51.1	224.9
Purchases from other related parties(1)	8.8	13.2	16.0
Management and other fees for services provided to affiliates	8.6		0.6
Dividends received from affiliates	13.5	1.6	5.3

(1) Includes \$2.5 million, \$4.0 million and \$4.3 million in 2007, 2006 and 2005, respectively, paid to CB Richard Ellis (formerly Trammell Crow Company in 2005) for real estate brokerage, as well as property and project management services; includes \$5.3 million, \$6.6 million and \$7.0 million in 2007, 2006 and 2005, respectively, paid to Analysts International, Sequoia Services Group for the purchase of computer equipment and for computer-related services; includes \$0.5 million, \$0.5 million and \$0.4 million in 2007, 2006 and 2005, respectively, paid to Elite Support Management Group, L.L.C. for the provision of information technology temporary support personnel; includes \$0.5 million, \$1.4 million and \$1.9 million in 2007, 2006 and 2005,

respectively, paid to Creative Seating Innovations, Inc. for prototype tooling and parts; and includes \$0.7 million and \$2.4 million in 2006 and 2005, respectively, paid to the Materials Group for plastic resins. Each entity employed a relative of the Company s Chairman, Chief Executive Officer and President. In addition, Elite Support Management was partially owned by a relative of the Company s Chairman, Chief Executive Officer and President in 2007. As a result, such entities may be deemed to be related parties. These purchases were made in the ordinary course of the Company s business and in accordance with the Company s normal procedures for engaging service providers or normal sourcing procedures for suppliers, as applicable.

The Company s investments in Honduras Electrical Distribution Systems S. de R.L. de C.V., Lear-Kyungshin Sales and Engineering LLC, Shanghai Lear STEC Automotive Parts Co., Ltd., Chongqing Lear Chang an Automotive Trim, Co., Ltd. and Lear Changan (Chongqing) Automotive System Co., Ltd. are accounted for under the equity method as the result of certain approval rights granted to the minority shareholders. The

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## **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

Company s investment in International Automotive Components Group North America, LLC is accounted for under the equity method due to the Company s ability to exert significant influence over the venture.

The Company guarantees 40% of certain of the debt of Beijing Lear Dymos Automotive Seating and Interior Co., Ltd., 49% of certain of the debt of Tacle Seating USA, LLC and 60% of certain of the debt of Honduras Electrical Distribution Systems S. de R.L. de C.V. As of December 31, 2007, the amount of debt guaranteed by the Company was \$14.2 million.

#### 2007

In March 2007, the Company completed the transfer of substantially all of the assets of its North American interior business (as well as the interests in two China joint ventures) and contributed cash in exchange for a 25% equity interest and warrants for an additional 7% of the current outstanding common equity of International Automotive Components Group North America, LLC as part of the IAC North America Transaction. In addition, in October 2007, the Company purchased additional shares as part of an offering by the venture. After giving effect to shares purchased in the equity offering, the Company owns 18.75% of the total outstanding shares, plus a warrant to purchase an additional 2.6% of the outstanding shares (Note 4, Divestiture of Interior Business).

In January 2007, the Company formed Beijing BAI Lear Automotive Systems Co., Ltd., a joint venture with Beijing Automobile Investment Co., Ltd., to manufacture and supply automotive seat systems and components. In December 2007, the Company formed Beijing BAIC Lear Automotive Electronics and Electrical Products Co., Ltd., a joint venture with Beijing Automotive Industry Holding Co., Ltd., to manufacture and supply automotive wire harnesses, junction boxes and other electrical and electronic products. Also in December 2007, the Company purchased a 46% stake in TS Hi Tech, a Malaysian manufacturer of automotive seat systems and components. Concurrent with Lear s investment, the name of the venture was changed to TS Lear Automotive Sdn Bhd.

In addition, the Company s ownership interest in Lear Jiangling (Jiangxi) Interior Systems Co., Ltd increased due to the purchase of shares from a joint venture partner. The Company s ownership interest in International Automotive Components Group, LLC (Europe) increased due to the issuance of additional equity shares to the Company.

#### 2006

In October 2006, the Company completed the contribution of substantially all of its European interior business to International Automotive Components Group, LLC (Europe), a joint venture the Company formed with WL Ross and Franklin (Note 4, Divestiture of Interior Business). In February 2006, the Company formed Tacle Seating USA, LLC, a joint venture with Tachi-S Engineering U.S.A., Inc., to manufacture and supply seat systems.

Also in 2006, the Company divested its ownership interest in RecepTec Holdings, L.L.C, recognizing a gain of \$13.4 million, which is reflected in equity in net (income) loss in affiliates in the consolidated statement of operations for the year ended December 31, 2006. In addition, the Company and its joint venture partner dissolved Lear Diamond Electro-Circuit Systems Co., Ltd.

#### 2005

In December 2005, the Company engaged in the restructuring of two of its previously unconsolidated affiliates, Bing Assembly Systems, L.L.C. (BAS) and JL Automotive, LLC (JLA), which involved capital restructurings, changes in the investors and amendments to the related operating agreements. Each venture assembles, sequences and manufactures automotive interior components. These restructurings resulted in the recognition of a \$29.8 million loss, which is reflected in equity in net (income) loss of affiliates in the accompanying statement of operations for the year ended December 31, 2005. In addition, as part of the restructurings, a new joint venture partner, Comer Holdings, LLC, acquired a 51% ownership interest in Integrated Manufacturing and Assembly, LLC (formerly BAS) and CL Automotive, LLC (formerly JLA) with Lear retaining a 49% ownership

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

interest in both of these ventures. Upon the completion of these restructurings, which were effective December 31, 2005, it was determined that both of these ventures are variable interest entities and that the Company is the primary beneficiary due to its financing of the ventures through member loans and through various amendments to the respective operating agreements. Accordingly, the assets and liabilities of these ventures are reflected in the Company s consolidated financial statements. The equity interests of the ventures not owned by the Company are reflected as minority interests in the Company s consolidated financial statements as of December 31, 2005. The operating results of these ventures are included in the consolidated statements of operations from the date of consolidation, December 31, 2005.

In January 2005, the Company acquired an additional 29% of Lear Furukawa Corporation (Lear Furukawa) for \$2.3 million, increasing its ownership interest to 80%. The acquisition was accounted for as a purchase, and accordingly, the assets purchased and liabilities assumed are reflected in the Company's consolidated financial statements. The operating results of Lear Furukawa are included in the consolidated statement of operations from the date of acquisition. The operating results of the Company, after giving pro forma effect to this acquisition, are not materially different from reported results. Previously, Lear Furukawa was accounted for under the equity method as shareholder resolutions required a two-thirds majority vote for approval of corporate actions.

In July 2005, the Company began reflecting the financial position and results of operations of Shenyang Lear Automotive Seating and Interior Systems Co., Ltd. (Shenyang) in its consolidated financial statements, due to a change in the approval rights granted to the minority shareholder. Previously, Shenyang was accounted for under the equity method as certain shareholder resolutions required unanimous shareholder approval.

Also in 2005, the Company divested its ownership interest in Precision Fabrics Group, Inc. (Precision Fabrics) and recognized a charge of \$16.9 million. This charge is reflected in equity in net (income) loss of affiliates in the consolidated statement of operations for the year ended December 31, 2005. In addition, in 2005, the Company sold its ownership interests in Klingel Italiana S.R.L and dissolved Lear-NHK Seating and Interior Co., Ltd.

## (8) Short-Term Borrowings

The Company utilizes other uncommitted lines of credit as needed for its short-term working capital fluctuations. As of December 31, 2007, the Company had unused unsecured lines of credit available from banks of \$168.0 million, subject to certain restrictions imposed by the primary credit facility (Note 9, Long-Term Debt). As of December 31, 2007 and 2006, the weighted average interest rate on outstanding borrowings under these lines of credit was 4.1% and 4.0%, respectively.

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## **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

### (9) Long-Term Debt

A summary of long-term debt and the related weighted average interest rates, including the effect of hedging activities described in Note 15, Financial Instruments, is shown below (in millions):

December 31,																																																				
			2007		2006																																															
			Weighted			Weighted																																														
	Lo	ng-Term	Average	Lor	ıg-Term	Average																																														
Debt Instrument	Debt		<b>Interest Rate</b>	Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		Debt		nterest Rate De		<b>Interest Rate</b>
Primary Credit Facility	\$	991.0	7.619%	\$	997.0	7.49%																																														
8.50% Senior Notes, due 2013		300.0	8.50%		300.0	8.50%																																														
8.75% Senior Notes, due 2016		600.0	8.75%		600.0	8.75%																																														
5.75% Senior Notes, due 2014		399.4	5.635%		399.3	5.635%																																														
Zero-Coupon Convertible Senior Notes,																																																				
due 2022		0.8	4.75%		3.6	4.75%																																														
8.125% Euro-denominated Senior Notes,																																																				
due 2008		81.0	8.125%		73.3	8.125%																																														
8.11% Senior Notes, due 2009		41.4	8.11%		41.4	8.11%																																														
Other		27.1	7.04%		45.5	7.06%																																														
		2,440.7			2,460.1																																															
Less current portion		(96.1)			(25.6)																																															
Long-term debt	\$	2,344.6		\$	2,434.5																																															

#### Primary Credit Facility

As of December 31, 2007, the Company's primary credit facility consists of an amended and restated credit and guarantee agreement, which provides for maximum revolving borrowing commitments of \$1.7 billion and a term loan facility of \$1.0 billion. The \$1.7 billion revolving credit facility matures on March 23, 2010, and the \$1.0 billion term loan facility matures on April 25, 2012. Principal payments of \$3 million are required on the term loan facility every six months. As of December 31, 2007, the Company had \$991.0 million in borrowings outstanding under the term loan facility, with no additional availability. There were no amounts outstanding under the revolving credit facility. As of December 31, 2007, the commitment fee on the \$1.7 billion revolving credit facility was 0.25% per annum. Borrowings and repayments under the primary credit facility (as well as predecessor facilities) are shown below (in millions):

Year Borrowings Repayments

2007	\$ 1,134.8	\$ 1,140.8
2006	11,978.2	11,381.2
2005	8,942.4	8,542.4

The primary credit facility provides for multicurrency borrowings in a maximum aggregate amount of \$750 million, Canadian borrowings in a maximum aggregate amount of \$200 million and swing-line borrowings in a maximum aggregate amount of \$300 million, the commitments for which are part of the aggregate revolving credit facility commitment.

In 2006, the Company entered into its existing primary credit facility, the proceeds of which were used to repay the term loan facility under the Company s prior primary credit facility and to repurchase outstanding zero-coupon convertible senior notes with an accreted value of \$303.2 million, Euro 13.0 million aggregate principal amount of the Company s senior notes due 2008 and \$206.6 million aggregate principal amount of the Company s senior notes due 2009. In connection with these transactions, the Company recognized a net gain of \$0.6 million on the

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

extinguishment of debt, which is included in other expense, net in the consolidated statement of operations for the year ended December 31, 2006.

#### Senior Notes

In November 2006, the Company issued \$300 million aggregate principal amount of unsecured 8.50% senior notes due 2013 (the 2013 Notes) and \$600 million aggregate principal amount of unsecured 8.75% senior notes due 2016 (the 2016 Notes). The notes are unsecured and rank equally with the Company's other unsecured senior indebtedness, including the Company's other senior notes. The proceeds from these notes were used to repurchase the Company's senior notes due 2008 (the 2008 Notes) and senior notes due 2009 (the 2009 Notes). The Company repurchased 2008 Notes and 2009 Notes with an aggregate principal amount of Euro 181.4 million and \$552.0 million, respectively, for an aggregate purchase price of \$835.8 million, including related fees. In connection with these transactions, the Company recognized a loss of \$48.5 million on the extinguishment of debt, which is included in other expense, net in the consolidated statement of operations for the year ended December 31, 2006. In January 2007, the Company completed an exchange offer of the 2013 Notes and the 2016 Notes for substantially identical notes registered under the Securities Act of 1933, as amended. Interest on both the 2013 Notes and 2016 Notes is payable on June 1 and December 1 of each year.

The Company may redeem all or part of the 2013 Notes and the 2016 Notes, at its option, at any time subsequent to December 1, 2010, in the case of the 2013 Notes, and December 1, 2011, in the case of the 2016 Notes, at the redemption prices set forth below, together with any interest accrued but not yet paid to the date of redemption. These redemption prices, expressed as a percentage of the principal amount due, are set forth below:

Twelve-Month Period Commencing December 1,	nmencing December 1, 2013 Notes		
2010	104.250%	N/A	
2011	102.125%	104.375%	
2012	100.0%	102.917%	
2013	100.0%	101.458%	
2014 and thereafter	100.0%	100.0%	

The Company may redeem all or part of the 2013 Notes and the 2016 Notes, at its option, at any time prior to December 1, 2010, in the case of the 2013 Notes, and December 1, 2011, in the case of the 2016 Notes, at the greater of (a) 100% of the principal amount of the notes to be redeemed or (b) the sum of the present values of the redemption price set forth above and the remaining scheduled interest payments from the redemption date through December 1, 2010, in the case of the 2013 Notes, or December 1, 2011, in the case of the 2016 Notes, discounted to the redemption date on a semiannual basis at the applicable treasury rate plus 50 basis points, together with any interest accrued but not yet paid to the date of redemption.

In addition to the senior notes discussed above, the Company has outstanding \$399.4 million aggregate principal amount of senior notes due 2014 (the 2014 Notes). Interest on the 2014 Notes is payable on February 1 and August 1 of each year. The Company also has outstanding Euro 55.6 million (\$81.0 million based on the exchange rate in effect as of December 31, 2007) aggregate principal amount of 2008 Notes. Interest on the 2008 Notes is payable on April 1

and October 1 of each year. During 2006, the Company repurchased an aggregate principal amount of Euro 194.4 million (\$257.0 million based on the exchange rates in effect as of the transaction dates) of the 2008 Notes using proceeds from the issuance of the 2013 Notes and 2016 Notes and borrowings under the primary credit facility. In addition, the Company has outstanding \$41.4 million aggregate principal amount of 2009 Notes. Interest on the 2009 Notes is payable on May 15 and November 15 of each year. During 2006, the Company repurchased an aggregate principal amount of \$758.6 million of the 2009 Notes using proceeds from the issuance of the 2013 Notes and 2016 Notes and borrowings under the New Credit Agreement.

The Company may redeem all or part of the 2014 Notes, the 2008 Notes and the 2009 Notes, at its option, at any time, at the greater of (a) 100% of the principal amount of the notes to be redeemed or (b) the sum of the present

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

values of the remaining scheduled payments of principal and interest thereon from the redemption date to the maturity date, discounted to the redemption date on a semiannual basis at the applicable treasury rate plus 20 basis points in the case of the 2014 Notes, at the Bund rate plus 50 basis points in the case of the 2008 Notes and at the applicable treasury rate plus 50 basis points in the case of the 2009 Notes, together with any interest accrued but not yet paid to the date of the redemption.

In February 2002, the Company issued \$640.0 million aggregate principal amount at maturity of zero-coupon convertible senior notes due 2022 (the Convertible Notes), yielding gross proceeds of \$250.3 million. The Convertible Notes are unsecured and rank equally with the Company s other unsecured senior indebtedness, including the Company s other senior notes. Each Convertible Note of \$1,000 principal amount at maturity was issued at a price of \$391.06, representing a yield to maturity of 4.75%. Holders of the Convertible Notes may convert their notes at any time on or before the maturity date at a conversion rate, subject to adjustment, of 7.5204 shares of the Company s common stock per note, provided that the average per share price of the Company s common stock for the 20 trading days immediately prior to the conversion date is at least a specified percentage, beginning at 120% upon issuance and declining 1/2% each year thereafter to 110% at maturity, of the accreted value of the Convertible Note, divided by the conversion rate (the Contingent Conversion Trigger). The Convertible Notes are also convertible (1) if the long-term credit rating assigned to the Convertible Notes by either Moody s Investors Service or Standard & Poor s Ratings Services is reduced below Ba3 or BB-, respectively (which is currently the case), or either ratings agency withdraws its long-term credit rating assigned to the notes, (2) if the Company calls the Convertible Notes for redemption or (3) upon the occurrence of specified other events.

As discussed above, in 2006, the Company repurchased substantially all of the Convertible Notes with borrowings under its new primary credit facility.

## Other

As of December 31, 2007, other long-term debt was principally made up of amounts outstanding under term loans and capital leases.

## Guarantees

The senior notes of the Company are senior unsecured obligations and rank pari passu in right of payment with all of the Company s existing and future unsubordinated unsecured indebtedness. The Company s obligations under the senior notes are guaranteed, on a joint and several basis, by certain of its subsidiaries, which are primarily domestic subsidiaries and all of which are directly or indirectly wholly owned by the Company (Note 18, Supplemental Guarantor Condensed Consolidating Financial Statements ). The Company s obligations under the primary credit facility are secured by a pledge of all or a portion of the capital stock of certain of its subsidiaries, including substantially all of its first-tier subsidiaries, and are partially secured by a security interest in the Company s assets and the assets of certain of its domestic subsidiaries. In addition, the Company s obligations under the primary credit facility are guaranteed by the same subsidiaries that guarantee the Company s obligations under the senior notes.

#### **Covenants**

The primary credit facility contains certain affirmative and negative covenants, including (i) limitations on fundamental changes involving the Company or its subsidiaries, asset sales and restricted payments, (ii) a limitation on indebtedness with a maturity shorter than the term loan facility, (iii) a limitation on aggregate subsidiary indebtedness to an amount which is no more than 4% of consolidated total assets, (iv) a limitation on aggregate secured indebtedness to an amount which is no more than \$100 million and (v) requirements that the Company maintain a leverage ratio of not more than 3.50 to 1, as of December 31, 2007, with decreases over time and an interest coverage ratio of not less than 2.75 to 1, as of December 31, 2007, with increases over time.

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

The leverage and interest coverage ratios, as well as the related components of their computation, are defined in the primary credit facility. The leverage ratio is calculated as the ratio of consolidated indebtedness to consolidated operating profit. For the purpose of the covenant calculation, (i) consolidated indebtedness is generally defined as reported debt, net of cash and cash equivalents and excludes transactions related to the Company's asset-backed securitization and factoring facilities and (ii) consolidated operating profit is generally defined as net income excluding income taxes, interest expense, depreciation and amortization expense, other income and expense, minority interests in income of subsidiaries in excess of net equity earnings in affiliates, certain restructuring and other non-recurring charges, extraordinary gains and losses and other specified non-cash items. Consolidated operating profit is a non-GAAP financial measure that is presented not as a measure of operating results, but rather as a measure used to determine covenant compliance under the Company's primary credit facility. The interest coverage ratio is calculated as the ratio of consolidated operating profit to consolidated interest expense. For the purpose of the covenant calculation, consolidated interest expense is generally defined as interest expense plus any discounts or expenses related to the Company's asset-backed securitization facility less amortization of deferred finance fees and interest income. As of December 31, 2007, the Company was in compliance with all covenants set forth in the primary credit facility. The Company's leverage and interest coverage ratios were 1.9 to 1 and 5.5 to 1, respectively.

Reconciliations of (i) consolidated indebtedness to reported debt, (ii) consolidated operating profit to income before provision for income taxes and cumulative effect of a change in accounting principle and (iii) consolidated interest expense to reported interest expense are shown below (in millions):

	Dec	ember 31, 2007
Consolidated indebtedness Cash and cash equivalents	\$	1,853.3 601.3
Reported debt	\$	2,454.6
		ar Ended ember 31, 2007
Consolidated operating profit Depreciation and amortization Consolidated interest expense Costs related to divestiture of interior business Other expense, net (excluding certain amounts related to asset-backed securitization facility) Restructuring charges (subject to \$285 million limitation) Other excluded items Other non-cash items	\$	990.6 (296.9) (181.2) (20.7) (41.5) (73.3) 1.4 (55.2)

Income before provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle		323.2
Consolidated interest expense Certain amounts related to asset-backed securitization facility Amortization of deferred financing fees Bank facility and other fees	\$	181.2 0.8 8.8 8.4
Reported interest expense	\$	199.2
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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

The primary credit facility also contains customary events of default, including an event of default triggered by a change of control of the Company. The senior notes due 2013 and 2016 (having an aggregate principal amount outstanding of \$900 million as of December 31, 2007) provide holders of the notes the right to require the Company to repurchase all or any part of their notes at a purchase price equal to 101% of their principal amount, plus accrued and unpaid interest, upon a change of control (as defined in the indenture governing the notes). The indentures governing the Company s other senior notes do not contain a change in control repurchase obligation.

With the exception of the Convertible Notes, the senior notes also contain covenants restricting the ability of the Company and its subsidiaries to incur liens and to enter into sale and leaseback transactions. With respect to the indenture governing the Company s Convertible Notes, the Company received consents from a majority of the holders of the Convertible Notes allowing the Company to execute a supplemental indenture which eliminated the covenants and related provisions in the indenture that restricted the Company s ability to incur liens and to enter into sale and leaseback transactions. As of December 31, 2007, the Company was in compliance with all covenants and other requirements set forth in its senior notes.

#### **Scheduled Maturities**

As of December 31, 2007, the scheduled maturities of long-term debt for the five succeeding years are shown below (in millions):

Year	Maturities
2008 2009	\$ 96.1 53.2
2010 2011	10.4 8.1
2012	968.2
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## **Lear Corporation and Subsidiaries**

## Notes to Consolidated Financial Statements (Continued)

### (10) Income Taxes

A summary of income (loss) before provision for income taxes, minority interests in consolidated subsidiaries and equity in net (income) loss of affiliates and the components of provision for income taxes is shown below (in millions):

For the Year Ended December 31,	2007		2006		2005
Income (loss) before provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle					
Domestic	\$	(5.7)	\$	(785.3)	\$ (1,520.8)
Foreign		328.9		131.9	392.2
	\$	323.2	\$	(653.4)	\$ (1,128.6)
Domestic provision for income taxes:					
Current provision (benefit)	\$	20.5	\$	30.6	\$ (12.9)
Deferred provision (benefit)				(1.6)	65.3
Total domestic provision		20.5		29.0	52.4
Foreign provision for income taxes:					
Current provision		113.3		79.3	162.5
Deferred benefit		(43.9)		(53.4)	(20.6)
Total foreign provision		69.4		25.9	141.9
Provision for income taxes	\$	89.9	\$	54.9	\$ 194.3

The domestic provision includes withholding taxes related to dividends and royalties paid by the Company s foreign subsidiaries. The foreign deferred benefit includes the benefit of prior unrecognized net operating loss carryforwards of \$15.6 million, \$14.1 million and \$1.8 million for the years ended December 31, 2007, 2006 and 2005, respectively.

A summary of the differences between the provision for income taxes calculated at the United States federal statutory income tax rate of 35% and the consolidated provision for income taxes is shown below (in millions):

For the Year Ended December 31,	2007	2006	2005	
Income (loss) before provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and	\$ 113.1	\$ (228.7)	\$ (395.0)	

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cumulative effect of a change in accounting principle multiplied by the			
United States federal statutory rate			
Differences in income taxes on foreign earnings, losses and remittances	16.7	10.2	(34.0)
Valuation allowance adjustments	(64.2)	259.4	275.2
Research and development credits	(3.2)	(11.4)	(22.6)
Goodwill impairment		1.0	354.4
Investment credit/grants	(0.7)	(6.7)	(22.8)
Other	28.2	31.1	39.1
Provision for income taxes	\$ 89.9	\$ 54.9	\$ 194.3

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## **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

For the years ended December 31, 2007, 2006 and 2005, income in foreign jurisdictions with tax holidays was \$142.6 million, \$109.2 million and \$54.7 million, respectively. Such tax holidays generally expire from 2008 through 2017.

Deferred income taxes represent temporary differences in the recognition of certain items for income tax and financial reporting purposes. A summary of the components of the net deferred income tax asset (liability) is shown below (in millions):

ember 31, 2007		2007	2006	
Deferred income tax assets:				
Tax loss carryforwards	\$	623.5	\$	451.1
Tax credit carryforwards		192.2		140.1
Retirement benefit plans		85.9		113.5
Accrued liabilities		122.5		66.7
Reserves related to current assets				41.1
Self-insurance reserves		12.0		19.6
Defined benefit plan liability adjustments		44.0		84.0
Deferred compensation		11.9		15.3
Recoverable customer engineering and tooling		19.6		
Long-term asset basis differences				102.2
Derivative instruments and hedging		13.6		8.2
Other		0.4		0.2
		1,125.6		1,042.0
Valuation allowance		(769.4)		(843.9)
	\$	356.2	\$	198.1
Deferred income tax liabilities:				
Long-term asset basis differences	\$	(108.1)	\$	
Recoverable customer engineering and tooling				(14.7)
Undistributed earnings of foreign subsidiaries		(124.3)		(106.4)
Other		(1.0)		
	\$	(233.4)	\$	(121.1)
Net deferred income tax asset	\$	122.8	\$	77.0

During 2005, the Company concluded that it was no longer more likely than not that it would realize its U.S. deferred tax assets. As a result, in the fourth quarter of 2005, the Company recorded a tax charge of \$300.3 million comprised of (i) a full valuation allowance in the amount of \$255.0 million with respect to its net U.S. deferred tax assets and

(ii) an increase in related tax reserves of \$45.3 million. During 2007 and 2006, the Company continued to maintain a valuation allowance with respect to its net U.S. deferred tax assets. In addition, the Company maintains valuation allowances related its net deferred tax assets in certain foreign jurisdictions. The current and future provision for income taxes is significantly impacted by the initial recognition of and changes in valuation allowances in certain countries, particularly the United States. The Company intends to maintain these allowances until it is more likely than not that the deferred tax assets will be realized. The Company s future provision for income taxes will include no tax benefit with respect to losses incurred and no tax benefit with respect

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

to income generated in these countries until the respective valuation allowance is eliminated. The classification of the net deferred income tax liability is shown below (in millions):

December 31,	2007	2006	
Deferred income tax assets:			
Current	\$ 108.8	\$ 83.3	
Long-term	131.2	110.5	
Deferred income tax liabilities:			
Current	(13.0)	(20.8)	
Long-term	(104.2)	(96.0)	
Net deferred income tax asset	\$ 122.8	\$ 77.0	

Deferred income taxes have not been provided on \$1.3 billion of certain undistributed earnings of the Company s foreign subsidiaries as such amounts are considered to be permanently reinvested. It is not practicable to determine the unrecognized deferred income tax liability on these earnings because the actual tax liability on these earnings, if any, is dependent on circumstances existing when remittance occurs.

As of December 31, 2007, the Company had tax loss carryforwards of \$2.0 billion. Of the total loss carryforwards, \$958.4 million has no expiration date and \$1.0 billion expires from 2008 through 2027. In addition, the Company had tax credit carryforwards of \$192.2 million comprised principally of U.S. foreign tax credits, research and development credits and investment tax credits that generally expire between 2014 and 2025.

#### New Accounting Pronouncement

On January 1, 2007, the Company adopted the provisions of Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes—an Interpretation of FASB Statement No. 109. FIN 48 clarifies the accounting for uncertainty in income taxes by establishing minimum standards for the recognition and measurement of tax positions taken or expected to be taken in a tax return. Under the requirements of FIN 48, the Company must review all of its tax positions and make a determination as to whether its position is more-likely-than-not to be sustained upon examination by regulatory authorities. If a tax position meets the more-likely-than-not standard, then the related tax benefit is measured based on a cumulative probability analysis of the amount that is more-likely-than-not to be realized upon ultimate settlement or disposition of the underlying issue.

The Company recognized the cumulative impact of the adoption of FIN 48 as a \$4.5 million decrease to its liability for unrecognized tax benefits with a corresponding decrease to its retained deficit balance as of January 1, 2007. As of January 1, 2007 and December 31, 2007, the Company s gross unrecognized tax benefits were \$120.0 million and \$135.8 million, respectively (excluding interest and penalties of \$28.6 million and \$41.8 million, respectively), of which \$93.9 million and \$105.9 million, respectively, if recognized, would affect the Company s effective tax rate. The gross unrecognized tax benefits differ from the amount that would affect the Company s effective tax rate due primarily to the impact of the valuation allowance. The gross unrecognized tax benefits are recorded as a long term

liability with the exception of \$9.0 million (excluding interest and penalties) which is classified as a current liability.

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

A summary of the changes in the gross amount of unrecognized tax benefits for the year ended December 31, 2007, is shown below (in millions):

Balance as of January 1, 2007	\$ 120.0
Additions based on tax positions related to the current year	9.6
Additions based on tax positions of prior years	6.0
Settlements	(3.5)
Statute expirations	(1.9)
Foreign currency translation	5.6
Balance as of December 31, 2007	\$ 135.8

The Company continues to recognize both interest and penalties with respect to unrecognized tax benefits as income tax expense. As of January 1, 2007 and December 31, 2007, the Company had recorded reserves of \$28.6 and \$41.8 million related to interest and penalties, respectively, of which \$21.0 million and \$30.2 million, respectively, if recognized, would affect the Company s effective tax rate. During the year ended December 31, 2007, the Company recorded tax expense related to an increase in its liability for interest and penalties of \$12.6 million.

The Company operates in multiple jurisdictions throughout the world, and its tax returns are periodically audited or subject to review by both domestic and foreign tax authorities. During the next twelve months, it is reasonably possible that, as a result of audit settlements, the conclusion of current examinations and the expiration of the statute of limitations in several jurisdictions, the Company may decrease the amount of its gross unrecognized tax benefits by approximately \$32.3 million, of which \$6.5 million, if recognized, would affect its effective tax rate. The gross unrecognized tax benefits subject to potential decrease involve issues related to transfer pricing, tax credits and various other tax items in several jurisdictions. However, as a result of ongoing examinations, tax proceedings in certain countries, additions to unrecognized tax benefits for positions taken and interest and penalties, if any, arising in 2008, it is not possible to estimate the potential net increase or decrease to the Company s unrecognized tax benefits during the next twelve months.

The Company considers its significant tax jurisdictions to include Canada, Germany, Hungary, Italy, Mexico, Poland, Spain, and the United States. The Company or its subsidiaries remain subject to income tax examination in certain U.S. state and local jurisdictions for years after 1998, in Germany and Mexico for years after 2000 and in Canada, Hungary, Italy, Poland, Spain, and the U.S. federal jurisdiction, for years after 2002.

## (11) Pension and Other Postretirement Benefit Plans

The Company has noncontributory defined benefit pension plans covering certain domestic employees and certain employees in foreign countries, principally Canada. The Company s salaried pension plans provide benefits based on final average earnings formulas. The Company s hourly pension plans provide benefits under flat benefit and cash balance formulas. The Company also has contractual arrangements with certain employees which provide for supplemental retirement benefits. In general, the Company s policy is to fund its pension benefit obligation based on legal requirements, tax considerations and local practices.

The Company has postretirement benefit plans covering a portion of the Company s domestic and Canadian employees. The Company s postretirement benefit plans generally provide for the continuation of medical benefits for all eligible employees who complete ten years of service after age 45 and retire from the Company at age 55 or older. The Company does not fund its postretirement benefit obligation. Rather, payments are made as costs are incurred by covered retirees.

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## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

## **Obligations and Funded Status**

A reconciliation of the change in benefit obligation, the change in plan assets and the net amount recognized in the consolidated balance sheets is shown below (primarily based on a September 30 measurement date, in millions):

	D	Pension			
December 31,	2007	2006	Postret 2007	2006	
Change in benefit obligation:					
Benefit obligation at beginning of year	\$ 860.9	\$ 788.3	\$ 267.9	\$ 265.5	
Service cost	26.2	50.3	10.6	12.7	
Interest cost	44.9	44.2	15.0	15.0	
Amendments	20.3	3.5	0.3		
Actuarial gain	(41.3)	(30.5)	(13.1)	(16.3)	
Benefits paid	(33.5)	(24.9)	(10.4)	(9.1)	
Curtailment gain	(60.0)	(4.6)	(20.9)		
Special termination benefits	5.9	1.7	1.2	0.4	
Acquisitions, new plans and other		22.5			
Translation adjustment	64.0	10.4	23.3	(0.3)	
Benefit obligation at end of year	\$ 887.4	\$ 860.9	\$ 273.9	\$ 267.9	

	Pension				Other Postretirement			ement
December 31,	2007			2006		2007	2006	
Change in plan assets:								
Fair value of plan assets at beginning of year	\$	573.6	\$	474.2	\$		\$	
Actual return on plan assets		66.5		42.7				
Employer contributions		69.6		69.5		10.4		9.1
Benefits paid		(33.5)		(24.9)		(10.4)		(9.1)
Acquisitions, new plans and other				11.5				
Translation adjustment		52.1		0.6				
Fair value of plan assets at end of year	\$	728.3	\$	573.6	\$		\$	
Funded status	\$	(159.1)	\$	(287.3)	\$	(273.9)	\$	(267.9)
Contributions between September 30 and December 31		29.6		11.9		2.3		2.1
	\$	(129.5)	\$	(275.4)	\$	(271.6)	\$	(265.8)

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Amounts recognized in the consolidated balance sheets:

Other long-term assets	\$	32.9	\$	\$	\$
Accrued liabilities		(14.1)	(4.9)	(11.1)	(10.0)
Other long-term liabilities	(	(148.3)	(270.5)	(260.5)	(255.8)

As of December 31, 2007 and 2006, the accumulated benefit obligation for all of the Company s pension plans was \$880.3 million and \$766.2 million, respectively. As of December 31, 2007 the majority of the Company s pension plans had accumulated benefit obligations in excess of plan assets. As of December 31, 2006, substantially all of the Company s pension plans had accumulated benefit obligations in excess of plan assets. The projected benefit obligation, the accumulated benefit obligation and the fair value of plan assets of pension plans with accumulated benefit obligations in excess of plan assets were \$566.4 million, \$559.7 million and \$385.0 million,

## **Lear Corporation and Subsidiaries**

#### Notes to Consolidated Financial Statements (Continued)

respectively, as of December 31, 2007, and \$860.4 million, \$765.9 million and \$573.3 million, respectively, as of December 31, 2006.

### Change in Recognition Provisions

The Financial Accounting Standards Board (FASB) issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R). This statement requires recognition of the funded status of a company s defined benefit pension and postretirement benefit plans as an asset or liability on the balance sheet. Previously, under the provisions of SFAS No. 87, Employers Accounting for Pensions, and SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions, the asset or liability recorded on the balance sheet reflected the funded status of the plan, net of certain unrecognized items that qualified for delayed income statement recognition. Under SFAS No. 158, these previously unrecognized items are to be recorded in accumulated other comprehensive income (loss) when the recognition provisions are adopted. The Company adopted the recognition provisions as of December 31, 2006, and the funded status of its defined benefit plans is reflected in its consolidated balance sheets as of December 31, 2007 and December 31, 2006. The incremental effect of applying the recognition provisions of SFAS No. 158 on the Company s consolidated balance sheet as of December 31, 2006, is shown below (in millions):

		Adoption of No. 158	Adj	ustments	After Adoption of SFAS No. 158
Intangible assets (other long-term assets) Liability for defined benefit plan obligations	\$	45.7	\$	(45.7)	\$
and long-term liabilities)	ockholders	(420.3)		(120.9)	(541.2)
equity)	CKHOIGEIS	97.6		166.6	264.2

See Note 17, Accounting Pronouncements, for a discussion of other provisions of SFAS No. 158 that have not yet been adopted by the Company.

Accumulated Other Comprehensive Income (Loss) and Comprehensive Income (Loss)

Amounts recognized in other comprehensive income (loss) for the year ended December 31, 2007, are shown below (in millions):

	Pension		Other retirement
Actuarial gains recognized:			
Reclassification adjustments	\$	49.9	\$ 10.9
Actuarial gain arising during the period		61.1	13.1

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Prior service (cost) credit recognized:		
Reclassification adjustments	15.7	(3.7)
Prior service cost arising during the period	(20.3)	(0.3)
Transition asset (obligation)		
Reclassification adjustments	(0.1)	2.5
Translation adjustment	(15.1)	(9.6)
	\$ 91.2 \$	12.9

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# Lear Corporation and Subsidiaries

## **Notes to Consolidated Financial Statements** (Continued)

Amounts recorded in accumulated other comprehensive income (loss) that are expected to be recognized as components of net periodic benefit cost in the year ended December 31, 2008, are shown below (in millions):

	Per	nsion	_	ther etirement
Amortization of actuarial loss Amortization of net transition obligation	\$	0.6	\$	3.7 0.8
Amortization of prior service cost (credit)		5.0		(3.6)
	\$	5.6	\$	0.9

Amounts recorded in accumulated other comprehensive income (loss) not yet recognized in net periodic benefit cost are shown below (in millions):

			Otl	ner	
	Pens	sion	Postretirement		
December 31,	2007	2006	2007	2006	
Net actuarial loss	\$ (47.9)	\$ (150.1)	\$ (76.5)	\$ (91.8)	
Net transition (asset) obligation		0.1	(6.3)	(7.8)	
Prior service (cost) credit	(58.8)	(47.9)	29.4	33.3	
	\$ (106.7)	\$ (197.9)	\$ (53.4)	\$ (66.3)	

## Net Periodic Benefit Cost

The components of the Company s net periodic benefit cost are shown below (in millions):

		<b>Other Postretirement</b>				
For the Year Ended December 31,	2007	2006	2005	2007	2006	2005
Service cost	\$ 26.2	\$ 50.3	\$ 41.0	\$ 10.6	\$ 12.7	\$ 11.7
Interest cost	44.9	44.2	37.6	15.0	15.0	13.5
Expected return on plan assets	(46.7)	(39.4)	(30.2)			
Amortization of actuarial loss	3.0	7.1	3.0	4.7	5.8	3.6
Amortization of transition (asset) obligation	(0.2)	(0.1)	(0.2)	0.9	1.0	1.1
Amortization of prior service cost (credit)	4.9	5.4	5.4	(3.6)	(3.7)	(3.1)
Settlement loss			1.0			

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Special termination benefits	5.9	1.7		1.1	0.4	0.3
Curtailment (gain) loss	(0.8)	0.9	0.5	(13.5)		1.4
Net periodic benefit cost	\$ 37.2	\$ 70.1	\$ 58.1	\$ 15.2	\$ 31.2	\$ 28.5

Effective December 31, 2006, the Company elected to freeze its U.S. salaried defined benefit pension plan and recognized curtailment gains of approximately \$36.4 million and \$14.7 million with respect to pension and other postretirement benefit plans, respectively, in the first quarter of 2007. The pension plan curtailment gain resulted from the suspension of the accrual of defined benefits related to the Company s U.S. salaried defined benefit pension plan. The other postretirement benefit plan curtailment gain resulted from employee terminations associated with a facility closure in the fourth quarter of 2006. These gains were recognized in 2007 as the related curtailments occurred after the 2006 measurement date. In addition to the other postretirement benefit curtailment gain described above, the Company recognized pension and other postretirement benefit curtailment losses of \$33.5 million related to other restructuring actions in 2007.

## **Lear Corporation and Subsidiaries**

## **Notes to Consolidated Financial Statements** (Continued)

#### **Assumptions**

The weighted-average actuarial assumptions used in determining the benefit obligation are shown below:

			Oth	er
	Pensi	ion	Postretir	rement
December 31,	2007	2006	2007	2006
Discount rate:				
Domestic plans	6.25%	6.00%	6.10%	5.90%
Foreign plans	5.40%	5.00%	5.60%	5.30%
Rate of compensation increase:				
Domestic plans	N/A	3.75%	N/A	N/A
Foreign plans	4.00%	4.00%	N/A	N/A

The weighted-average actuarial assumptions used in determining net periodic benefit cost are shown below:

	Pension				<b>Other Postretirement</b>				
For the Year Ended December 31,	2007	2006	2005	2007	2006	2005			
Discount rate:									
Domestic plans	6.00%	5.75%	6.00%	5.90%	5.70%	6.00%			
Foreign plans	5.00%	5.00%	6.00%	5.30%	5.30%	6.50%			
Expected return on plan assets:									
Domestic plans	8.25%	8.25%	7.75%	N/A	N/A	N/A			
Foreign plans	6.90%	6.90%	7.00%	N/A	N/A	N/A			
Rate of compensation increase:									
Domestic plans	N/A	3.75%	3.00%	N/A	N/A	N/A			
Foreign plans	3.90%	3.90%	3.25%	N/A	N/A	N/A			

The expected return on plan assets is determined based on several factors, including adjusted historical returns, historical risk premiums for various asset classes and target asset allocations within the portfolio. Adjustments made to the historical returns are based on recent return experience in the equity and fixed income markets and the belief that deviations from historical returns are likely over the relevant investment horizon.

For measurement purposes, domestic healthcare costs were assumed to increase 9% in 2007, grading down over time to 5% in seven years. Foreign healthcare costs were assumed to increase 6% in 2007, grading down over time to 4% in ten years on a weighted average basis.

Assumed healthcare cost trend rates have a significant effect on the amounts reported for the postretirement benefit plans. A 1% increase in the assumed rate of healthcare cost increases each year would increase the postretirement benefit obligation as of December 31, 2007, by \$61.8 million and increase the postretirement net periodic benefit cost

by \$7.1 million for the year then ended. A 1% decrease in the assumed rate of healthcare cost increases each year would decrease the postretirement benefit obligation as of December 31, 2007, by \$48.5 million and decrease the postretirement net periodic benefit cost by \$5.4 million for the year then ended.

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## **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

#### Plan Assets

The Company s pension plan asset allocations by asset category are shown below (primarily based on a September 30 measurement date). Pension plan asset allocations for the foreign plans relate to the Company s pension plans in Canada and the United Kingdom.

December 31,	2007	2006
Equity acqueities		
Equity securities:		
Domestic plans	70%	69%
Foreign plans	58%	58%
Debt securities:		
Domestic plans	28%	28%
Foreign plans	37%	36%
Cash and other:		
Domestic plans	2%	3%
Foreign plans	5%	6%

The Company s investment policies incorporate an asset allocation strategy that emphasizes the long-term growth of capital. The Company believes this strategy is consistent with the long-term nature of plan liabilities and ultimate cash needs of the plans. For the domestic portfolio, the Company targets an equity allocation of 60% 80% of plan assets, a fixed income allocation of 15% 40% and cash allocation of 0% 15%. For the foreign portfolio, the Company targets an equity allocation of 50% 70% of plan assets, a fixed income allocation of 30% 50% and a cash allocation of 0% 10%. Differences in the target allocations of the domestic and foreign portfolios are reflective of differences in the underlying plan liabilities. Diversification within the investment portfolios is pursued by asset class and investment management style. The investment portfolios are reviewed on a quarterly basis to maintain the desired asset allocations, given the market performance of the asset classes and investment management styles.

The Company utilizes investment management firms to manage these assets in accordance with the Company s investment policies. Retained investment managers are provided investment guidelines that indicate prohibited assets, which include commodities contracts, futures contracts, options, venture capital, real estate and interest-only or principal-only strips. Derivative instruments are also prohibited without the specific approval of the Company. Investment managers are limited in the maximum size of individual security holdings and the maximum exposure to any one industry relative to the total portfolio. Fixed income managers are provided further investment guidelines that indicate minimum credit ratings for debt securities and limitations on weighted average maturity and portfolio duration.

The Company evaluates investment manager performance against market indices which the Company believes are appropriate to the investment management style for which the investment manager has been retained. The Company s investment policies incorporate an investment goal of aggregate portfolio returns which exceed the returns of the appropriate market indices by a reasonable spread over the relevant investment horizon.

## **Contributions**

The Company expects to contribute approximately \$40 million to its domestic and foreign pension plans in 2008. Contributions to the pension plans are consistent with minimum funding requirements of the relevant governmental authorities. The Company may make contributions in excess of minimum requirements in response to investment performance, changes in interest rates or when the Company believes it is financially advantageous to do so and based on its other capital requirements. In addition, the Company s future funding obligations may be affected by changes in applicable legal requirements.

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## **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

### **Benefit Payments**

As of December 31, 2007, the Company s estimate of expected benefit payments, excluding expected settlements relating to our restructuring actions, in each of the five succeeding years and in the aggregate for the five years thereafter are shown below (in millions):

	Per	nsion	Other Postretirement
2008	\$	54.6	\$11.1
2009		37.3	11.9
2010		38.3	12.8
2011		39.8	13.3
2012		38.9	14.1
Five years thereafter	<u>'</u>	201.0	81.3

## Defined Contribution and Multi-employer Pension Plans

The Company also sponsors defined contribution plans and participates in government-sponsored programs in certain foreign countries. Contributions are determined as a percentage of each covered employee s salary. The Company also participates in multi-employer pension plans for certain of its hourly employees. Contributions are based on collective bargaining agreements. For the years ended December 31, 2007, 2006 and 2005, the aggregate cost of the defined contribution and multi-employer pension plans was \$13.1 million, \$22.7 million and \$25.8 million, respectively.

In addition, the Company established a new defined contribution retirement program for its salaried employees effective January 1, 2007 in conjunction with the freeze of its U.S. salaried defined benefit pension plan. Contributions to this program are determined as a percentage of each covered employee s eligible compensation and the Company recorded related expense of \$16.1 million in 2007.

#### (12) Stock-Based Compensation

The Company has three plans under which it has issued stock options as shown below: the 1994 Stock Option Plan, the 1996 Stock Option Plan and the Long-Term Stock Incentive Plan. Options issued to date under these plans generally vest three years following the grant date and expire ten years from the issuance date.

A summary of option transactions during each of the three years in the period ended December 31, 2007, is shown below:

	<b>Stock Options</b>	
Outstanding as of January 1, 2005	3,294,680	\$ 22.12 - \$55.33
Expired or cancelled	(176,800)	\$ 22.12 - \$54.22

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Exercised	(134,475)	\$ 22.12 - \$54.22
Outstanding as of December 31, 2005 Expired or cancelled Exercised	2,983,405 (186,100) (7,000)	22.12 - \$55.33 22.12 - \$54.22 \$22.12
Outstanding as of December 31, 2006 Expired or cancelled Exercised	2,790,305 (690,675) (228,400)	\$ 22.12 - \$55.33 22.12 - \$55.33 22.12 - \$39.00
Outstanding as of December 31, 2007	1,871,230	
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## **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

A summary of options outstanding as of December 31, 2007, is shown below:

Range of exercise prices Options outstanding and exercisable:	\$ 22.12 - 27.25	\$ 35.93 - 39.83	\$ 41.83 - 42.32	\$ 54.22 - 55.33
Number outstanding and	65 700	400 205	1 052 575	255 650
exercisable Weighted average remaining	65,700	499,305	1,052,575	255,650
contractual life (years)	2.15	2.54	4.42	0.64
Weighted average exercise price	\$ 22.50	\$ 37.25	\$ 41.83	\$ 54.22

As of December 31, 2005, 2,967,405 options were exercisable. During 2006, an additional 16,000 options became exercisable. As of December 31, 2007 and 2006, all outstanding options were exercisable.

The Long-Term Stock Incentive Plan also permits the grants of stock appreciation rights, restricted stock, restricted stock units and performance shares (collectively, Incentive Units) to officers and other key employees of the Company. As of December 31, 2007, the Company had outstanding stock-settled stock appreciation rights covering 2,179,675 shares with a weighted average exercise price of \$30.61 per right and outstanding restricted stock and performance shares convertible into a maximum of 1,890,012 shares of common stock of the Company. Restricted stock and performance shares include 1,102,732 restricted stock units at no cost to the employee, 529,255 restricted stock units at a weighted average cost to the employee of \$32.42 per unit and 258,025 performance shares at no cost to the employee. As of December 31, 2007, the Company also had outstanding 470,153 cash-settled stock appreciation rights with a weighted average exercise price of \$29.75 per right.

Stock appreciation rights granted in 2007 and 2006 vest three years following the grant date and expire seven years from the date of grant. Stock appreciation rights granted prior to 2006 vest in equal annual installments over the three year period following the grant date and expire seven years from the grant date. Restricted stock units granted in 2007 and 2006 vest in equal installments two years and four years following the grant date. Restricted stock units granted prior to 2006 vest in equal installments two years to five years following the grant date. Performance shares vest three years following the grant date.

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# **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

A summary of Incentive Unit transactions during each of the three years in the period ended December 31, 2006, is shown below:

	Stock Appreciation Rights(1)	Restricted Stock Units	Performance Shares(2)
Outstanding as of January 1, 2005		1,833,684	209,027
Granted	1,215,046	605,811	56,733
Expired or cancelled		(74,528)	(67,452)
Distributed		(130,845)	(74,636)
Outstanding as of December 31, 2005	1,215,046	2,234,122	123,672
Granted	642,285	406,086	130,655
Expired or cancelled	(91,002)	(146,045)	(84,418)
Distributed or exercised	(14,475)	(529,592)	
Outstanding as of December 31, 2006	1,751,854	1,964,571	169,909
Granted	685,179	468,823	104,928
Expired or cancelled	(48,149)	(68,705)	(16,812)
•	, , ,	, , ,	(10,612)
Distributed or exercised	(209,209)	(732,702)	
Outstanding as of December 31, 2007	2,179,675	1,631,987	258,025

- (1) Does not include cash-settled stock appreciation rights.
- (2) Performance shares reflected as granted are notional shares granted at the beginning of a three-year performance period whose eventual payout is subject to satisfaction of performance criteria. Performance shares reflected as distributed are those that are paid out in shares of common stock upon satisfaction of the performance criteria at the end of the three-year performance period.

A summary of the weighted average grant date fair value of nonvested stock-settled stock appreciation rights for the year ended December 31, 2007, is shown below:

	Stock Appreciation Rights	Weighed Average Grant Date Fair Value
Nonvested as of January 1, 2007	1,390,998	\$ 11.11
Granted	685,179	13.80

Vested	(374,357)	9.30
Expired or cancelled	(33,078)	12.31
Outstanding as of December 31, 2007	1,668,742	12.59

All outstanding restricted stock units and performance shares are nonvested. Restricted stock units and performance shares are distributed when vested. As of December 31, 2007, unrecognized compensation cost related to nonvested Incentive Units was \$37.9 million. This amount is expected to be recognized over the next 1.6 years on a weighted average basis.

The fair values of the stock-settled stock appreciation right grants, which have a seven-year term, were estimated as of the grant dates using the Black-Scholes option pricing model with the following weighted average assumptions: expected dividend yields of 0.00% in 2007 and 2006 and 1.91% in 2005; expected life of 5 years in 2007 and 2006 and 41/2 years in 2005; risk-free interest rate of 3.82% in 2007, 4.58% in 2006 and 4.40% in 2005; and expected volatility of 40.00% in 2007, 2006 and 2005. The weighted average fair value of the stock-settled stock appreciation right grants were \$13.80 per right in 2007, \$13.21 per right in 2006 and \$9.30 per right in 2005.

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# **Lear Corporation and Subsidiaries**

# Notes to Consolidated Financial Statements (Continued)

### (13) Commitments and Contingencies

# Legal and Other Contingencies

As of December 31, 2007 and December 31, 2006, the Company had recorded reserves for pending legal disputes, including commercial disputes and other matters, of \$37.5 million and \$18.0 million, respectively. Such reserves reflect amounts recognized in accordance with accounting principles generally accepted in the United States and typically exclude the cost of legal representation. Product warranty liabilities are recorded separately from legal liabilities, as described below.

# **Commercial Disputes**

The Company is involved from time to time in legal proceedings and claims, including, without limitation, commercial or contractual disputes with its suppliers, competitors and customers. These disputes vary in nature and are usually resolved by negotiations between the parties.

On January 26, 2004, the Company filed a patent infringement lawsuit against Johnson Controls Inc. and Johnson Controls Interiors LLC (together, JCI) in the U.S. District Court for the Eastern District of Michigan alleging that JCI s garage door opener products infringed certain of the Company's radio frequency transmitter patents. JCI counterclaimed seeking a declaratory judgment that the subject patents are invalid and unenforceable, and that JCI is not infringing these patents. JCI also has filed motions for summary judgment asserting that its garage door opener products do not infringe the Company's patents and that one of the Company's patents is invalid and unenforceable. The Company is pursuing its claims against JCI. On November 2, 2007, the court issued an opinion and order granting, in part, and denying, in part, JCI s motion for summary judgment on one of the Company's patents. The court found that JCI s product does not literally infringe the patent, however, there are issues of fact that precluded a finding as to whether JCI s product infringes under the doctrine of equivalents. The court also ruled that one of the claims the Company has asserted is invalid. Finally, the court denied JCI s motion to hold the patent unenforceable. The opinion and order does not address the other two patents involved in the lawsuit. JCI s motion for summary judgment on those patents has not yet been subject to a court hearing. A trial date has not been scheduled.

After the Company filed its patent infringement action against JCI, affiliates of JCI sued one of the Company s vendors and certain of the vendor s employees in Ottawa County, Michigan Circuit Court on July 8, 2004, alleging misappropriation of trade secrets and disclosure of confidential information. The suit alleges that the defendants misappropriated and shared with the Company trade secrets involving JCI s universal garage door opener product. JCI seeks to enjoin the defendants from selling or attempting to sell a competing product, as well as compensatory damages and attorney fees. The Company is not a defendant in this lawsuit; however, the agreements between the Company and the defendants contain customary indemnification provisions. The Company does not believe that its garage door opener product benefited from any allegedly misappropriated trade secrets or technology. However, JCI has sought discovery of certain information which the Company believes is confidential and proprietary, and the Company has intervened in the case as a non-party for the limited purpose of protecting its rights with respect to JCI s discovery efforts. The defendants have moved for summary judgment. The motion is fully briefed and the parties are awaiting a decision. No trial date has been set.

On June 13, 2005, The Chamberlain Group ( Chamberlain ) filed a lawsuit against the Company and Ford Motor Company ( Ford ) in the Northern District of Illinois alleging patent infringement. Two counts were asserted against the Company and Ford based upon two Chamberlain rolling-code garage door opener system patents. Two additional counts were asserted against Ford only (not the Company) based upon different Chamberlain patents. The Chamberlain lawsuit was filed in connection with the marketing of the Company s universal garage door opener system, which competes with a product offered by JCI. JCI obtained technology from Chamberlain to operate its product. In October 2005, JCI joined the lawsuit as a plaintiff along with Chamberlain. In October 2006, Ford was dismissed from the suit. JCI and Chamberlain filed a motion for a preliminary injunction, and on

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

March 30, 2007, the court issued a decision granting plaintiffs motion for a preliminary injunction but did not enter an injunction at that time. In response, the Company filed a motion seeking to stay the effectiveness of any injunction that may be entered and General Motors Corporation (GM) moved to intervene. On April 25, 2007, the court granted GM s motion to intervene, entered a preliminary injunction order that exempts the Company s existing GM programs and denied the Company s motion to stay the effectiveness of the preliminary injunction order pending appeal. On April 27, 2007, the Company filed its notice of appeal from the granting of the preliminary injunction and the denial of its motion to stay its effectiveness. On May 7, 2007, the Company filed a motion for stay with the Federal Circuit Court of Appeals, which the court denied on June 6, 2007. The appeal is currently pending before the Federal Circuit Court of Appeals. All briefing has been completed, and oral arguments were held on December 3, 2007. No trial date has been set by the district court.

### **Product Liability Matters**

In the event that use of the Company s products results in, or is alleged to result in, bodily injury and/or property damage or other losses, the Company may be subject to product liability lawsuits and other claims. In addition, the Company is a party to warranty-sharing and other agreements with its customers relating to its products. These customers may pursue claims against the Company for contribution of all or a portion of the amounts sought in connection with product liability and warranty claims. The Company can provide no assurances that it will not experience material claims in the future or that it will not incur significant costs to defend such claims. In addition, if any of the Company s products are, or are alleged to be, defective, the Company may be required or requested by its customers to participate in a recall or other corrective action involving such products. Certain of the Company s customers have asserted claims against the Company for costs related to recalls or other corrective actions involving its products. In certain instances, the allegedly defective products were supplied by tier II suppliers against whom the Company has sought or will seek contribution. The Company carries insurance for certain legal matters, including product liability claims, but such coverage may be limited. The Company does not maintain insurance for product warranty or recall matters.

The Company records product warranty liabilities based on its individual customer agreements. Product warranty liabilities are recorded for known warranty issues when amounts related to such issues are probable and reasonably estimable. In certain product liability and warranty matters, the Company may seek recovery from its suppliers that supply materials or services included within the Company s products that are associated with the related claims.

A summary of the changes in product warranty liabilities for each of the two years in the period ended December 31, 2007, is shown below (in millions):

Balance as of January 1, 2006	\$ 32.4
Expense, net	17.5
Settlements	(12.4)
Foreign currency translation and other	3.4
Balance as of December 31, 2006	40.9
Expense, net	12.5
Settlements	(14.2)

Foreign currency translation and other

1.5

Balance as of December 31, 2007

\$ 40.7

# **Environmental Matters**

The Company is subject to local, state, federal and foreign laws, regulations and ordinances which govern activities or operations that may have adverse environmental effects and which impose liability for clean-up costs

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

resulting from past spills, disposals or other releases of hazardous wastes and environmental compliance. The Company s policy is to comply with all applicable environmental laws and to maintain an environmental management program based on ISO 14001 to ensure compliance. However, the Company currently is, has been and in the future may become the subject of formal or informal enforcement actions or procedures.

The Company has been named as a potentially responsible party at several third-party landfill sites and is engaged in the cleanup of hazardous waste at certain sites owned, leased or operated by the Company, including several properties acquired in its 1999 acquisition of UT Automotive. Certain present and former properties of UT Automotive are subject to environmental liabilities which may be significant. The Company obtained agreements and indemnities with respect to certain environmental liabilities from UTC in connection with its acquisition of UT Automotive. UTC manages and directly funds these environmental liabilities pursuant to its agreements and indemnities with the Company.

As of December 31, 2007 and December 31, 2006, the Company had recorded reserves for environmental matters of \$2.7 million and \$3.1 million, respectively. While the Company does not believe that the environmental liabilities associated with its current and former properties will have a material adverse effect on its business, consolidated financial position, results of operations or cash flows, no assurances can be given in this regard.

One of the Company s subsidiaries and certain predecessor companies were named as defendants in an action filed by three plaintiffs in August 2001 in the Circuit Court of Lowndes County, Mississippi, asserting claims stemming from alleged environmental contamination caused by an automobile parts manufacturing plant located in Columbus, Mississippi. The plant was acquired by the Company as part of its acquisition of UT Automotive in May 1999 and sold almost immediately thereafter, in June 1999, to Johnson Electric Holdings Limited ( Johnson Electric ). In December 2002, 61 additional cases were filed by approximately 1,000 plaintiffs in the same court against the Company and other defendants relating to similar claims. In September 2003, the Company was dismissed as a party to these cases. In the first half of 2004, the Company was named again as a defendant in these same 61 additional cases and was also named in five new actions filed by approximately 150 individual plaintiffs related to alleged environmental contamination from the same facility. The plaintiffs in these actions are persons who allegedly were either residents and/or owned property near the facility or worked at the facility. In November 2004, two additional lawsuits were filed by 28 plaintiffs (individuals and organizations), alleging property damage as a result of the alleged contamination. Each of these complaints seeks compensatory and punitive damages.

All of the plaintiffs subsequently dismissed their claims for health effects and personal injury damages and the cases proceeded with approximately 280 plaintiffs alleging property damage claims only. In March 2005, the venue for these lawsuits was transferred from Lowndes County, Mississippi, to Lafayette County, Mississippi. In April 2005, certain plaintiffs filed an amended complaint alleging negligence, nuisance, intentional tort and conspiracy claims and seeking compensatory and punitive damages.

In the first quarter of 2006, co-defendant UTC entered into a settlement agreement with the plaintiffs. During the third quarter of 2006, the Company and co-defendant Johnson Electric entered into a settlement memorandum with the plaintiffs counsel outlining the terms of a global settlement, including establishing the requisite percentage of executed settlement agreements and releases that were required to be obtained from the individual plaintiffs for a final settlement to proceed. This settlement memorandum was amended in January 2007. In the first half of 2007, the Company reached a final settlement with respect to approximately 85% of the plaintiffs involving aggregate payments

of \$875,000. These plaintiffs have been dismissed from the litigation. The Company is in the process of resolving the remaining claims through a combination of settlements, motions to withdraw by plaintiffs counsel and motions to dismiss. Additional settlements are not expected to exceed \$90,000 in the aggregate.

UTC, the former owner of UT Automotive, and Johnson Electric each sought indemnification for losses associated with the Mississippi claims from the Company under the respective acquisition agreements, and the Company has claimed indemnification from them under the same agreements. In the first quarter of 2006, UTC filed a lawsuit against the Company in the State of Connecticut Superior Court, District of Hartford, seeking

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

declaratory relief and indemnification from the Company for the settlement amount, attorney fees, costs and expenses UTC paid in settling and defending the Columbus, Mississippi lawsuits. In the second quarter of 2006, the Company filed a motion to dismiss this matter and filed a separate action against UTC and Johnson Electric in the State of Michigan, Circuit Court for the County of Oakland, seeking declaratory relief and indemnification from UTC or Johnson Electric for the settlement amount, attorney fees, costs and expenses the Company has paid, or will pay, in settling and defending the Columbus, Mississippi lawsuits. During the fourth quarter of 2006, UTC agreed to dismiss the lawsuit filed in the State of Connecticut Superior Court, District of Hartford and agreed to proceed with the lawsuit filed in the State of Michigan, Circuit Court for the County of Oakland. During the first quarter of 2007, Johnson Electric and UTC each filed counter-claims against the Company seeking declaratory relief and indemnification from the Company for the settlement amount, attorney fees, costs and expenses each has paid or will pay in settling and defending the Columbus, Mississippi lawsuits. All three of the parties to this action filed motions for summary judgment. On June 14, 2007, UTC s motion for summary disposition was granted holding that the Company was obligated to indemnify UTC with respect to the Mississippi lawsuits. Judgment for UTC was entered on July 18, 2007, in the amount of \$2.8 million plus interest. The court denied both the Company s and Johnson Electric s motions for summary disposition leaving the claims between the Company and Johnson Electric to proceed to trial. UTC moved to sever its judgment from the Lear/Johnson Electric dispute for the purpose of allowing it to enforce its judgment immediately. During the fourth quarter of 2007, UTC, Johnson Electric and Lear entered into a settlement agreement resolving all claims among the parties related to the Columbus, Mississippi lawsuits under which Lear paid UTC \$2.65 million and Johnson Electric paid Lear \$2.83 million, and the case was dismissed with prejudice.

#### **Other Matters**

In January 2004, the Securities and Exchange Commission (the SEC) commenced an informal inquiry into the Company s September 2002 amendment of its 2001 Form 10-K. The amendment was filed to report the Company s employment of relatives of certain of its directors and officers and certain related party transactions. The SEC s inquiry does not relate to the Company s consolidated financial statements. In February 2005, the staff of the SEC informed the Company that it proposed to recommend to the SEC that it issue an administrative cease and desist order as a result of the Company s failure to disclose the related party transactions in question prior to the amendment of its 2001 Form 10-K. The Company expects to consent to the entry of the order as part of a settlement of this matter.

In April 2006, a former employee of the Company filed a purported class action lawsuit in the U.S. District Court for the Eastern District of Michigan against the Company, members of its Board of Directors, members of its Employee Benefits Committee (the EBC) and certain members of its human resources personnel alleging violations of the Employment Retirement Income Security Act (ERISA) with respect to the Company s retirement savings plans for salaried and hourly employees. In the second quarter of 2006, the Company was served with three additional purported class action ERISA lawsuits, each of which contained similar allegations against the Company, members of its Board of Directors, members of its EBC and certain members of its senior management and its human resources personnel. At the end of the second quarter of 2006, the court entered an order consolidating these four lawsuits as *In re: Lear Corp. ERISA Litigation*. During the third quarter of 2006, plaintiffs filed their consolidated complaint, which alleges breaches of fiduciary duties substantially similar to those alleged in the four individually filed lawsuits. The consolidated complaint continues to name certain current and former members of the Board of Directors and the EBC and certain members of senior management and adds certain other current and former members of the EBC. The consolidated complaint generally alleges that the defendants breached their fiduciary duties to plan participants in

connection with the administration of the Company s retirement savings plans for salaried and hourly employees. The fiduciary duty claims are largely based on allegations of breaches of the fiduciary duties of prudence and loyalty and of over-concentration of plan assets in the Company s common stock. The plaintiffs purport to bring these claims on behalf of the plans and all persons who were participants in or beneficiaries of the plans from October 21, 2004, to the present and seek to recover losses allegedly suffered by the

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

plans. The complaints do not specify the amount of damages sought. During the fourth quarter of 2006, the defendants filed a motion to dismiss all defendants and all counts in the consolidated complaint. During the second quarter of 2007, the court denied defendants motion to dismiss and defendants answer to the consolidated complaint was filed in August 2007. On August 8, 2007, the court ordered that discovery be completed by April 30, 2008. To date, significant discovery has not taken place. No determination has been made that a class action can be maintained, and there have been no decisions on the merits of the cases. The Company intends to vigorously defend the consolidated lawsuit.

Between February 9, 2007 and February 21, 2007, certain stockholders filed three purported class action lawsuits against the Company, certain members of the Company s Board of Directors and American Real Estate Partners, L.P. and certain of its affiliates (collectively, AREP) in the Delaware Court of Chancery. On February 21, 2007, these lawsuits were consolidated into a single action. The amended complaint in the consolidated action generally alleges that the Merger Agreement with AREP Car Holdings Corp. and AREP Car Acquisition Corp. (collectively the AREP Entities ) unfairly limited the process of selling the Company and that certain members of the Company s Board of Directors breached their fiduciary duties in connection with the Merger Agreement and acted with conflicts of interest in approving the Merger Agreement. The amended complaint in the consolidated action further alleges that Lear s preliminary and definitive proxy statements for the Merger Agreement were misleading and incomplete, and that Lear s payments to AREP as a result of the termination of the Merger Agreement constituted unjust enrichment and waste. On February 23, 2007, the plaintiffs filed a motion for expedited proceedings and a motion to preliminarily enjoin the transactions contemplated by the Merger Agreement. On March 27, 2007, the plaintiffs filed an amended complaint. On June 15, 2007, the Delaware court issued an order entering a limited injunction of Lear s planned shareholder vote on the Merger Agreement until the Company made supplemental proxy disclosure. That supplemental proxy disclosure was approved by the Delaware court and made on June 18, 2007. On June 26, 2007, the Delaware court granted the plaintiffs motion for leave to file a second amended complaint. On September 11, 2007, the plaintiffs filed a third amended complaint. On January 30, 2008, the Delaware court granted the plaintiffs motion for leave to file a fourth amended complaint leaving only derivative claims against the Lear directors and AREP based on the payment by Lear to AREP of a termination fee pursuant to the Merger Agreement. The plaintiffs were also granted leave to file an interim petition for an award of fees and expenses related to the supplemental proxy disclosure. The Company believes that this lawsuit is without merit and intends to defend against it vigorously.

On March 1, 2007, a purported class action ERISA lawsuit was filed on behalf of participants in the Company s 401(k) plans. The lawsuit was filed in the United States District Court for the Eastern District of Michigan and alleges that the Company, members of its Board of Directors, and members of the Employee Benefits Committee (collectively, the Lear Defendants) breached their fiduciary duties to the participants in the 401(k) plans by approving the Merger Agreement. On March 8, 2007, the plaintiff filed a motion for expedited discovery to support a potential motion for preliminary injunction to enjoin the Merger Agreement. The Lear Defendants filed an opposition to the motion for expedited discovery on March 22, 2007. The plaintiff filed a reply on April 11, 2007. On April 18, 2007, the Judge denied the plaintiff s motion for expedited discovery. On March 15, 2007, the plaintiff requested that the case be reassigned to the Judge overseeing *In re: Lear Corp. ERISA Litigation* (described above). The Lear Defendants sent a letter opposing the reassignment on March 21, 2007. On March 22, 2007, the Lear Defendants filed a motion to dismiss all counts of the complaint against the Lear Defendants. The plaintiff filed his opposition to the motion on April 10, 2007, and the Lear Defendants filed their reply in support on April 20, 2007. On April 10, 2007, the plaintiff also filed a motion for a preliminary injunction to enjoin the merger, which motion was denied on June 25, 2007. On July 6, 2007, the plaintiff filed an amended complaint. On August 3, 2007, the court dismissed the AREP Entities

from the case without prejudice. On August 31, 2007, the court dismissed the Lear Defendants without prejudice.

Although the Company records reserves for legal, product warranty and environmental matters in accordance with SFAS No. 5, Accounting for Contingencies, the outcomes of these matters are inherently uncertain. Actual results may differ significantly from current estimates.

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

The Company is involved in certain other legal actions and claims arising in the ordinary course of business, including, without limitation, commercial disputes, intellectual property matters, personal injury claims, tax claims and employment matters. Although the outcome of any legal matter cannot be predicted with certainty, the Company does not believe that any of these other legal proceedings or matters in which the Company is currently involved, either individually or in the aggregate, will have a material adverse effect on its business, consolidated financial position, results of operations or cash flows.

# **Employees**

Approximately 78% of the Company s employees are members of industrial trade unions and are employed under the terms of collective bargaining agreements. Collective bargaining agreements covering approximately 64% of the Company s unionized workforce of approximately 73,000 employees, including 21% of the Company s unionized workforce in the United States and Canada, are scheduled to expire in 2008. Management does not anticipate any significant difficulties with respect to the agreements as they are renewed.

#### Lease Commitments

A summary of lease commitments as of December 31, 2007, under non-cancelable operating leases with terms exceeding one year is shown below (in millions):

2008	\$	86.0
2009		70.7
2010		53.1
2011		40.3
2012		32.0
2013 and thereafter		75.9
Total	\$ 3	358.0

The Company s operating leases cover principally buildings and transportation equipment. Rent expense was \$110.2 million, \$133.8 million and \$136.1 million for the years ended December 31, 2007, 2006 and 2005, respectively.

# (14) Segment Reporting

Historically, the Company has had three reportable operating segments: seating, electrical and electronic and interior. The seating segment includes seat systems and components thereof. The electrical and electronic segment includes electrical distribution systems and electronic products, primarily wire harnesses; junction boxes terminals and connectors, various electronic control modules, as well as audio sound systems and in-vehicle television and video entertainment systems. The interior segment, which has been divested, included instrument panels and cockpit systems, headliners and overhead systems, door panels, flooring and acoustic systems and other interior products. See Note 4, Divestiture of Interior Business.

Each of the Company s operating segments reports its results from operations and makes its requests for capital expenditures directly to the chief operating decision-making group. The economic performance of each operating segment is driven primarily by automobile production volumes in the geographic regions in which it operates, as well as by the success of the vehicle platforms for which it supplies products. Also, each operating segment operates in the competitive tier I automotive supplier environment and is continually working with its customers to manage costs and improve quality. The Company s manufacturing facilities generally use just-in-time manufacturing techniques to produce and distribute their automotive products. The Company s production processes generally make use of unskilled labor, dedicated facilities, sequential manufacturing processes and commodity raw materials.

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# **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

The Other category includes the corporate headquarters, geographic headquarters and the elimination of intercompany activities, none of which meets the requirements of being classified as an operating segment.

The accounting policies of the Company s operating segments are the same as those described in Note 2, Summary of Significant Accounting Policies. The Company evaluates the performance of its operating segments based primarily on (i) revenues from external customers, (ii) income (loss) before goodwill impairment charges, divestiture of interior business, interest, other expense, provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principle (segment earnings) and (iii) cash flows, being defined as segment earnings less capital expenditures plus depreciation and amortization.

A summary of revenues from external customers and other financial information by reportable operating segment is shown below (in millions):

		Electrical	2007		
	Seating	and Electronic	Interior	Other	Consolidated
Revenues from external customers	\$ 12,206.1	\$ 3,100.0	\$ 688.9	\$	\$ 15,995.0
Segment earnings(1)	758.7	40.8	8.2	(233.9)	573.8
Depreciation and amortization	169.7	110.3	2.3	14.6	296.9
Capital expenditures	114.9	80.3	1.2	5.8	202.2
Total assets	4,292.6	2,241.8		1,266.0	7,800.4
			2006		
		Electrical	2000		
	Seating	and Electronic	Interior	Other	Consolidated
Revenues from external customers	\$ 11,624.8	\$ 2,996.9	\$ 3,217.2	\$	\$ 17,838.9
Segment earnings(1)	604.0	102.5	(183.8)	(241.7)	281.0
Depreciation and amortization	167.3	110.1	93.8	21.0	392.2
Capital expenditures	161.1	77.0	98.7	10.8	347.6
Total assets	4,040.1	2,214.4	515.3	1,080.7	7,850.5
			2005		
		Electrical	2005		
	Seating	and Electronic	Interior	Other	Consolidated
Revenues from external customers	\$ 11,035.0	\$ 2,956.6	\$ 3,097.6	\$	\$ 17,089.2

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Segment earnings(1)	323.3	180.0	(191.1)	(206.8)	105.4
Depreciation and amortization	150.7	106.0	116.6	20.1	393.4
Capital expenditures	229.2	102.9	190.9	45.4	568.4
Total assets	3,985.2	2,122.4	1,506.8	674.0	8,288.4

# (1) See definition above.

The prior years reportable operating segment information has been reclassified to reflect the current organizational structure of the Company.

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

For the year ended December 31, 2007, segment earnings include restructuring charges of \$86.4 million, \$62.4 million, \$5.0 million and \$15.0 million in the seating, electrical and electronic and interior segments and in the other category, respectively (Note 6, Restructuring).

For the year ended December 31, 2006, segment earnings include restructuring charges of \$39.9 million, \$42.6 million, \$10.1 million and \$6.5 million in the seating, electrical and electronic and interior segments and in the other category, respectively (Note 6, Restructuring). In addition, 2006 segment earnings include additional fixed asset impairment charges of \$10.0 million in the interior segment (Note 2, Summary of Significant Accounting Policies).

For the year ended December 31, 2005, segment earnings includes restructuring charges of \$30.9 million, \$30.0 million, \$27.9 million and \$2.0 million in the seating, electrical and electronic and interior segments and in the other category, respectively. In addition, 2005 segment earnings include additional fixed asset impairment charges of \$82.3 million in the interior segment.

A reconciliation of consolidated income before goodwill impairment charges, divestiture of interior business, interest, other expense, provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and cumulative effect of a change in accounting principal to income (loss) before provision for income taxes, minority interests in consolidated subsidiaries, equity in net (income) loss of affiliates and effect of a change in accounting principle is shown below (in millions):

For the Year Ended December 31,	2007	2006		2005
Segment earnings  Corporate and geographic headquarters and alimination of intercompany	\$ 807.7	\$	522.7	\$ 312.2
Corporate and geographic headquarters and elimination of intercompany activity ( Other )	(233.9)		(241.7)	(206.8)
Income before goodwill impairment charges, divestiture of Interior				
business, interest, other expense, provision for income taxes, minority				
interests in consolidated subsidiaries, equity in net (income) loss of				
affiliates and cumulative effect of a change in accounting principle	573.8		281.0	105.4
Goodwill impairment charges			2.9	1,012.8
Divestiture of Interior business	10.7		636.0	
Interest expense	199.2		209.8	183.2
Other expense, net	40.7		85.7	38.0
Income (loss) before provision for income taxes, minority interests in consolidated subsidiaries and equity in net (income) loss of affiliates and				
cumulative effect of a change in accounting principle	\$ 323.2	\$	(653.4)	\$ (1,128.6)

# **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

Revenues from external customers and tangible long-lived assets for each of the geographic areas in which the Company operates is shown below (in millions):

For the Year Ended December 31,	2007	2006		2005
Revenues from external customers:				
United States	\$ 4,526.8	\$ 6,624.3	\$	6,252.2
Canada	1,148.8	1,375.3		1,374.1
Germany	2,336.9	2,034.3		2,123.4
Mexico	1,542.8	1,789.5		1,595.6
Other countries	6,439.7	6,015.5		5,743.9
Total	\$ 15,995.0	\$ 17,838.9	\$	17,089.2
December 31,		2007		2006
Tangible long-lived assets:				
United States		\$ 406.6	9	472.6
Canada		42.4		51.5
Germany		175.4		161.3
Mexico		184.1		168.2
Other countries		584.2		618.1
Total		\$ 1,392.7	9	5 1,471.7

A substantial majority of the Company s consolidated and reportable operating segment revenues are from four automotive manufacturing companies, with General Motors and Ford and their respective affiliates accounting for 49%, 55% and 53% of the Company s net sales in 2007, 2006 and 2005, respectively. Excluding net sales to Saab, Volvo, Jaguar and Land Rover, which are affiliates of General Motors or Ford, General Motors and Ford accounted for approximately 42%, 47% and 44% of the Company s net sales in 2007, 2006 and 2005, respectively. The following is a summary of the percentage of revenues from major customers:

For the Year Ended December 31,	2007	2006	2005
General Motors Corporation	28.8%	31.9%	28.3%
Ford Motor Company	20.6	22.6	24.7
DaimlerChrysler(1)	N/A	10.3	11.4
BMW	9.9	7.4	7.6

# (1) In 2007, Chrysler was divested by Daimler.

In addition, a portion of the Company s remaining revenues are from the above automotive manufacturing companies through various other automotive suppliers.

# (15) Financial Instruments

The carrying values of the Company s senior notes vary from their fair values. The fair values were determined by reference to quoted market prices of these securities. As of December 31, 2007 and 2006, the aggregate carrying value of the Company s senior notes was \$1.4 billion, as compared to an estimated fair value of \$1.3 billion. As of December 31, 2007 and 2006, the carrying values of the Company s other senior indebtedness and other financial instruments approximated their fair values, which were determined based on related instruments currently available to the Company for similar borrowings with like maturities.

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# **Lear Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements** (Continued)

Certain of the Company s European and Asian subsidiaries periodically factor their accounts receivable with financial institutions. Such receivables are factored without recourse to the Company and are excluded from accounts receivable in the consolidated balance sheets. As of December 31, 2007 and December 31, 2006, the amount of factored receivables was \$103.5 million and \$256.3 million, respectively. The Company cannot provide any assurances that these factoring facilities will be available or utilized in the future.

# Asset-Backed Securitization Facility

The Company and several of its U.S. subsidiaries sell certain accounts receivable to a wholly owned, consolidated, bankruptcy-remote special purpose corporation (Lear ASC Corporation) under an asset-backed securitization facility (the ABS facility). In turn, Lear ASC Corporation transfers undivided interests in up to \$150 million of the receivables to bank-sponsored commercial paper conduits. The level of funding utilized under this facility is based on the credit ratings of the Company is major customers, the level of aggregate accounts receivable in a specific month and the Company is funding requirements. Should the Company is major customers experience further reductions in their credit ratings, the Company may be unable or choose not to utilize the ABS facility in the future. Should this occur, the Company would utilize its primary credit facility to replace the funding provided by the ABS facility. In addition, the ABS facility providers can elect to discontinue the program in the event the Company is senior secured debt credit rating declines to below B- or B3 by Standard & Poor is Ratings Services or Moody is Investors Service, respectively. In October 2007 the ABS facility was amended to extend the termination date from October 2007 to April 2008. No assurances can be given that the ABS facility will be extended upon its maturity.

The Company retains a subordinated ownership interest in the pool of receivables sold to Lear ASC Corporation. This retained interest is recorded at fair value, which is generally based on a discounted cash flow analysis. As of December 31, 2007, and December 31, 2006, accounts receivable totaling \$543.7 million and \$568.6 million, respectively, had been transferred to Lear ASC Corporation, but no undivided interests in the receivables were transferred to the conduits. As such, these retained interests are included in accounts receivable in the accompanying consolidated balance sheets.

During the years ended December 31, 2007, 2006 and 2005, the Company and its subsidiaries sold to Lear ASC Corporation adjusted accounts receivable totaling \$3.5 billion, \$4.4 billion and \$4.2 billion, respectively, under the ABS facility and recognized discounts and other related fees of \$0.7 million, \$8.0 million and \$4.7 million, respectively. These discounts and other related fees are included in other expense, net, in the consolidated statements of operations for the years ended December 31, 2007, 2006 and 2005. The Company continues to service the transferred receivables and receives an annual servicing fee of 1.0% of the sold accounts receivable. The conduit investors and Lear ASC Corporation have no recourse to the other assets of the Company or its subsidiaries for the failure of the accounts receivable obligors to pay timely on the accounts receivable.

Certain cash flows received from and paid to Lear ASC Corporation are shown below (in millions):

For the Year Ended December 31,	2007	2006	2005
Proceeds from (repayments of) securitizations	\$	\$ (150.0)	\$ 150.0
Proceeds from collections reinvested in securitizations	3,509.8	4,476.2	4,288.1

Servicing fees received 4.8 6.1 5.3

Under the provisions of FASB Interpretation (FIN) No. 46R, Consolidation of Variable Interest Entities, Lear ASC Corporation is a variable interest entity. The accounts of this entity have historically been included in the consolidated financial statements of the Company, as this entity is a wholly owned subsidiary of Lear. In addition, the bank conduits, which purchase undivided interests in the Company s sold accounts receivable, are variable interest entities. Under the current ABS facility, the provisions of FIN No. 46R do not require the Company to consolidate any of the bank conduits assets or liabilities.

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# **Lear Corporation and Subsidiaries**

# Notes to Consolidated Financial Statements (Continued)

### Derivative Instruments and Hedging Activities

The Company uses derivative financial instruments, including forwards, futures, options, swaps and other derivative contracts to manage its exposures to fluctuations in foreign exchange, interest rates and commodity prices. The use of these financial instruments mitigates the Company s exposure to these risks and the resulting variability of the Company s operating results. The Company is not a party to leveraged derivatives. On the date a derivative contract is entered into, the Company designates the derivative as either (1) a hedge of a recognized asset or liability or of an unrecognized firm commitment (a fair value hedge), (2) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (a cash flow hedge) or (3) a hedge of a net investment in a foreign operation (a net investment hedge).

For a fair value hedge, both the effective and ineffective portions of the change in the fair value of the derivative are recorded in earnings and reflected in the consolidated statement of operations on the same line as the gain or loss on the hedged item attributable to the hedged risk. For a cash flow hedge, the effective portion of the change in the fair value of the derivative is recorded in accumulated other comprehensive income (loss) in the consolidated balance sheet. When the underlying hedged transaction is realized, the gain or loss included in accumulated other comprehensive income (loss) is recorded in earnings and reflected in the consolidated statement of operations on the same line as the gain or loss on the hedged item attributable to the hedged risk. For a net investment hedge of a foreign operation, the effective portion of the change in the fair value of the derivative is recorded in cumulative translation adjustment, which is a component of accumulated other comprehensive income (loss) in the consolidated balance sheet. In addition, for both cash flow and net investment hedges, changes in the fair value excluded from the Company s effectiveness assessments and the ineffective portion of changes in the fair value are recorded in earnings and reflected in the consolidated statement of operations as other expense, net.

The Company formally documents its hedge relationships, including the identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction. Derivatives are recorded at fair value in other current and long-term assets and other current and long-term liabilities in the consolidated balance sheet. This process includes linking derivatives that are designated as hedges of specific assets, liabilities, firm commitments or forecasted transactions. The Company also formally assesses, both at inception and at least quarterly thereafter, whether a derivative used in a hedging transaction is highly effective in offsetting changes in either the fair value or cash flows of the hedged item. When it is determined that a derivative ceases to be a highly effective hedge, the Company discontinues hedge accounting.

Forward foreign exchange, futures and option contracts The Company uses forward foreign exchange, futures and option contracts to reduce the effect of fluctuations in foreign exchange rates on short-term, foreign currency denominated intercompany transactions and other known foreign currency exposures. Gains and losses on the derivative instruments are intended to offset gains and losses on the hedged transaction in an effort to reduce the earnings volatility resulting from fluctuations in foreign exchange rates. The principal currencies hedged by the Company include the Mexican peso and various European currencies. Forward foreign exchange, futures and option contracts are accounted for as cash flow hedges when the hedged item is a forecasted transaction or the variability of cash flows to be received or paid relates to a recognized asset or liability. As of December 31, 2007 and 2006, contracts designated as cash flow hedges with \$554.4 million and \$464.9 million, respectively, of notional amount were outstanding with maturities of less than twelve months. As of December 31, 2007 and 2006, the fair market value of these contracts was approximately \$10.5 million and \$15.0 million, respectively. As of December 31, 2007

and 2006, other foreign currency derivative contracts that did not qualify for hedge accounting had a total notional amount outstanding of \$107.0 and \$346.7 million, respectively. These foreign currency derivative contracts consist principally of cash transactions between three and thirty days, hedges of intercompany loans and hedges of certain other balance sheet exposures. As of December 31, 2007 and 2006, the fair market value of these contracts was approximately \$0.7 million and \$1.6 million respectively.

*Interest rate swap and other derivative contracts* The Company uses interest rate swap and other derivative contracts to manage its exposure to fluctuations in interest rates. Interest rate swap and other derivative contracts

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

which fix the interest payments of certain variable rate debt instruments or fix the market rate component of anticipated fixed rate debt instruments are accounted for as cash flow hedges. Interest rate swap contracts which hedge the change in fair market value of certain fixed rate debt instruments are accounted for as fair value hedges. As of December 31, 2007 and 2006, the total notional amount of interest rate swap and other derivative contracts outstanding with maturities prior to September 2011 was \$600.0 and \$800.0 million, respectively. As of December 31, 2007 and 2006, the fair market value of these contracts was approximately negative \$17.8 million and negative \$2.7 million, respectively. All of these contracts modify the variable rate characteristics of the Company s variable rate debt instruments, which are generally set at three-month LIBOR rates, such that the interest rates do not exceed a weighted average of 5.323%. The fair market value of all outstanding interest rate swap and other derivative contracts is subject to changes in value due to changes in interest rates.

Commodity swap contracts The Company uses derivative instruments to manage the volatility associated with fluctuations in certain commodity prices. These derivatives are utilized to hedge forecasted inventory purchases and to the extent they qualify and meet special hedge accounting criteria, they are accounted for as cash flow hedges. All other commodity derivative contracts that are not designated as hedges are marked to market with changes in fair value recognized immediately in the consolidated statement of operations. As of December 31, 2007 and 2006, the total notional amount of commodity swap contracts outstanding with maturities of less than 12 months was \$48.7 million and \$5.8 million, respectively. As of December 31, 2007 and 2006, the fair market value of these contracts was negative \$4.3 million and negative \$0.9 million, respectively.

As of December 31, 2007 and 2006, net gains (losses) of approximately \$(5.5) million and \$14.7 million, respectively, related to derivative instruments and hedging activities were recorded in accumulated other comprehensive income (loss). During the years ended December 31, 2007, 2006 and 2005, net gains (losses) of approximately \$27.1 million, \$(2.2) million and \$33.5 million, respectively, related to the Company s hedging activities were reclassified from accumulated other comprehensive income (loss) into earnings. During the year ending December 31, 2008, the Company expects to reclassify into earnings net gains of approximately \$3.2 million recorded in accumulated other comprehensive loss. Such gains will be reclassified at the time the underlying hedged transactions are realized. During the years ended December 31, 2007, 2006 and 2005, amounts recognized in the consolidated statements of operations related to changes in the fair value of cash flow and fair value hedges excluded from the effectiveness assessments and the ineffective portion of changes in the fair value of cash flow and fair value hedges were not material.

Non-U.S. dollar financing transactions The Company designated its Euro-denominated senior notes (Note 9, Long-Term Debt ) as a net investment hedge of long-term investments in its Euro-functional subsidiaries. As of December 31, 2007, the amount recorded in accumulated other comprehensive income (loss) related to the effective portion of the net investment hedge of foreign operations was approximately negative \$154.9 million. Such amount will be included in accumulated other comprehensive loss until the Company liquidates its related net investment in its designated foreign operations.

### (16) Quarterly Financial Data (Unaudited)

	Thirtee	en Weeks Ended	
March 31,	June 30,	September 29,	December 31,
2007	2007	2007	2007

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# (In millions except per share data)

Net sales	\$ 4,406.1	\$ 4,155.3	\$ 3,574.6	\$ 3,859.0
Gross profit	310.9	337.6	267.3	232.7
Divestiture of Interior business	25.6	(0.7)	(17.1)	2.9
Net income	49.9	123.6	41.0	27.0
Basic net income per share	0.65	1.61	0.53	0.35
Diluted net income per share	0.64	1.58	0.52	0.34
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# **Lear Corporation and Subsidiaries**

# Notes to Consolidated Financial Statements (Continued)

Thirteen Weeks Ended										
cember 31, 2006										
4,280.5										
237.6										
607.3										
(645.0)										
(645.0)										
(8.90)										
(8.90)										
(8.90)										
(8.90)										

### (17) Accounting Pronouncements

Financial Instruments The FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140. This statement resolves issues related to the application of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, to beneficial interests in securitized assets. The provisions of this statement were to be applied prospectively to all financial instruments acquired or issued during fiscal years beginning after September 15, 2006. The effects of adoption were not significant.

The FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140. This statement requires that all servicing assets and liabilities be initially measured at fair value. The provisions of this statement were to be applied prospectively to all servicing transactions beginning after September 15, 2006. The effects of adoption were not significant.

The FASB issued SFAS No. 157, Fair Value Measurements. This statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The provisions of this statement are to generally be applied prospectively in the fiscal year beginning January 1, 2008. Other than the newly required disclosures, the Company does not expect the effects of adoption to be significant.

The FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115. This statement provides entities with the option to measure eligible financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The provisions of this statement are effective as of the beginning of an entity s first fiscal year beginning after November 15, 2007. Currently, the Company does not intend to apply the provisions of SFAS No. 159 to any of its

existing financial assets or liabilities.

Pension and Other Postretirement Benefits The FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106 and 132(R). The Company adopted the funded status recognition provisions of SFAS No. 158 as of December 31, 2006. For a discussion of the effects of adopting the recognition provisions of SFAS No. 158, see Note 11, Pension and Other Postretirement Benefit Plans.

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

This statement also requires the measurement of defined benefit plan asset and liabilities as of the annual balance sheet date. Currently, the Company measures its plan assets and liabilities using an early measurement date of September 30, as allowed by the original provisions of SFAS No. 87, Employers Accounting for Pensions, and SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions. The measurement date provisions of SFAS No. 158 are effective for fiscal years ending after December 15, 2008. The Company will adopt the measurement date provisions of SFAS No. 158 in 2008 using the fifteen month measurement approach, under which the Company will record an adjustment to beginning retained deficit as of January 1, 2008 to recognize the net periodic benefit cost for the period October 1, 2007 through December 31, 2007. This adjustment will represent a pro rata portion of the net periodic benefit cost determined for the period beginning October 1, 2007 and ending December 31, 2008. The Company expects to record a pretax transition adjustment of \$8.7 million as an increase to beginning retained deficit, \$1.5 million as an increase to other comprehensive income (loss) and \$7.2 as an increase to other long-term liabilities.

The Emerging Issues Task Force (EITF) issued EITF Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. EITF 06-4 requires the recognition of a liability, in accordance with SFAS No. 106, for endorsement split-dollar life insurance arrangements that provide postretirement benefits. This EITF is effective for fiscal periods beginning after December 15, 2007. In accordance with the EITF s transition provisions, the Company expects to record approximately \$3.5 million as a cumulative effect of a change in accounting principle as of January 1, 2008. The cumulative effect adjustment will be recorded as a reduction to beginning stockholders—equity and an increase to other long-term liabilities. In addition, the Company expects to record additional postretirement benefit expenses of \$0.2 million in 2008 associated with the adoption of this EITF.

Business Combinations and Noncontrolling Interests The FASB issued SFAS No. 141 (revised 2007), Business Combinations. This statement significantly changes the financial accounting and reporting of business combination transactions. The provisions of this statement are to be applied prospectively to business combination transactions in the first annual reporting period beginning on or after December 15, 2008.

The FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements—an amendment of ARB No. 51. SFAS No. 160 establishes accounting and reporting standards for noncontrolling interests in subsidiaries. This statement requires the reporting of all noncontrolling interests as a separate component of stockholders—equity, the reporting of consolidated net income (loss) as the amount attributable to both the parent and the noncontrolling interests and the separate disclosure of net income (loss) attributable to the parent and to the noncontrolling interests. In addition, this statement provides accounting and reporting guidance related to changes in noncontrolling ownership interests. Other than the reporting requirements described above which require retrospective application, the provisions of SFAS No. 160 are to be applied prospectively in the first annual reporting period beginning on or after December 15, 2008. As of December 31, 2007 and 2006, noncontrolling interests of \$26.8 million and \$38.0 million, respectively, were recorded in other long-term liabilities on the Company s consolidated balance sheets. The Company s consolidated statements of operations for the years ended December 31, 2007, 2006 and 2005 reflect expense of \$25.6 million, \$18.3 million and \$7.2 million, respectively, related to net income attributable to noncontrolling interests.

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

# (18) Supplemental Guarantor Condensed Consolidating Financial Statements

	December 31, 2007 Non-										
	]	Parent (		arent Guarantors		uarantors (In millions)	Eliminations		Consolidate		
ASSETS  CURRENT ASSETS:  Cash and cash equivalents  Accounts receivable	\$	189.9 10.0	\$	6.1 229.8	\$	405.3	\$		\$	601.3	
Inventories Other		11.7 67.4		104.8 36.3		1,907.8 489.0 259.9				2,147.6 605.5 363.6	
Total current assets		279.0		377.0		3,062.0				3,718.0	
LONG-TERM ASSETS: Property, plant and equipment, net Goodwill, net Investments in subsidiaries Other		170.5 454.5 4,558.7 240.1		220.5 551.2 3,599.2 17.3		1,001.7 1,048.3 378.3		(8,157.9)		1,392.7 2,054.0 635.7	
Total long-term assets		5,423.8		4,388.2		2,428.3		(8,157.9)		4,082.4	
	\$	5,702.8	\$	4,765.2	\$	5,490.3	\$	(8,157.9)	\$	7,800.4	
LIABILITIES AND STOCKHOLD CURRENT LIABILITIES:	ERS	EQUITY	Y								
Short-term borrowings Accounts payable and drafts Other accrued liabilities Current portion of long-term debt	\$	117.3 202.3 87.0	\$	2.1 291.7 219.1	\$	11.8 1,854.8 808.7 9.1	\$		\$	13.9 2,263.8 1,230.1 96.1	
Total current liabilities		406.6		512.9		2,684.4				3,603.9	
LONG-TERM LIABILITIES:											
Long-term debt Intercompany accounts, net		2,331.0 1,751.8		(7.1)		13.6 (1,744.7)				2,344.6	
Other		122.7		124.7		513.8				761.2	
Total long-term liabilities		4,205.5		117.6		(1,217.3)				3,105.8	

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STOCKHOLDERS EQUITY 1,090.7 4,134.7 4,023.2 (8,157.9) 1,090.7

\$ 5,702.8 \$ 4,765.2 \$ 5,490.3 \$ (8,157.9) \$ 7,800.4

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

	December 31, 2006 Non-										
	I	Parent	nt Guaranto		Guarantors (In millions)		Eliminations		Consolidated		
ASSETS CURRENT ASSETS:											
Cash and cash equivalents Accounts receivable Inventories Current assets of business held for sale	\$	195.8 12.7 15.2 77.1	\$	4.0 243.5 136.9 217.1	\$	302.9 1,750.7 429.4 133.6	\$		\$	502.7 2,006.9 581.5 427.8	
Other		45.9		29.9		295.6				371.4	
Total current assets		346.7		631.4		2,912.2				3,890.3	
LONG-TERM ASSETS: Property, plant and equipment, net Goodwill, net Investments in subsidiaries Other		230.9 454.5 3,691.2 233.7		284.1 551.1 3,258.7 24.1		956.7 991.1 234.0		(6,949.9)		1,471.7 1,996.7 491.8	
Total long-term assets		4,610.3		4,118.0		2,181.8		(6,949.9)		3,960.2	
	\$	4,957.0	\$	4,749.4	\$	5,094.0	\$	(6,949.9)	\$	7,850.5	
LIABILITIES AND STOCKHOLDERS CURRENT LIABILITIES:	S E	QUITY									
Short-term borrowings Accounts payable and drafts Other accrued liabilities Current liabilities of business held for	\$	157.0 322.3	\$	395.7 145.8	\$	39.3 1,764.7 631.2	\$		\$	39.3 2,317.4 1,099.3	
sale Current portion of long-term debt		60.4 6.0		226.1		119.2 19.6				405.7 25.6	
Total current liabilities		545.7		767.6		2,574.0				3,887.3	
LONG-TERM LIABILITIES: Long-term debt Long-term liabilities of business held for		2,413.2				21.3				2,434.5	
sale Intercompany accounts, net		1,193.7		0.1 503.1		48.4 (1,696.8)				48.5	

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Other	202.4	176.5	499.3		878.2
Total long-term liabilities	3,809.3	679.7	(1,127.8)		3,361.2
STOCKHOLDERS EQUITY	602.0	3,302.1	3,647.8	(6,949.9)	602.0
	\$ 4,957.0	\$ 4,749.4	\$ 5,094.0	\$ (6,949.9) \$	7,850.5

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# **Lear Corporation and Subsidiaries**

# Notes to Consolidated Financial Statements (Continued)

	For the Year Ended December 31, 2007 Non-										
	Parent		Gu	arantors		uarantors (In millions)	Eli	minations	Consolidated		
Net sales	\$	963.2	\$	5,004.7	\$	14,150.3	\$	(4,123.2)	\$	15,995.0	
Cost of sales		970.1		4,819.3		13,180.3		(4,123.2)		14,846.5	
Selling, general and administrative											
expenses		195.4		29.7		349.6				574.7	
Divestiture of Interior business		(31.8)		28.1		14.4				10.7	
Interest (income) expense		99.1		112.3		(12.2)				199.2	
Intercompany (income) expense, net		(160.8)		30.0		130.8					
Other (income) expense, net		10.0		39.3		(8.6)				40.7	
Income (loss) before provision for											
income taxes, minority interests in											
consolidated subsidiaries and equity in											
net income of affiliates and											
subsidiaries		(118.8)		(54.0)		496.0				323.2	
Provision for income taxes		20.7		1.5		67.7				89.9	
Minority interests in consolidated											
subsidiaries				0.8		24.8				25.6	
Equity in net income of affiliates		(7.2)		(1.5)		(25.1)				(33.8)	
Equity in net income of subsidiaries		(373.8)		(158.0)				531.8			
Net income	\$	241.5	\$	103.2	\$	428.6	\$	(531.8)	\$	241.5	

	For the Year Ended December 31, 2006											
	Parent	Gu	iarantors		Non- uarantors (In millions)	Eli	minations	Consolidated				
Net sales Cost of sales Selling, general and administrative	\$ 1,580.3 1,691.5	\$	6,889.8 6,755.6	\$	12,729.4 11,824.7	\$	(3,360.6) (3,360.6)	\$	17,838.9 16,911.2			
expenses Goodwill impairment charges	240.5		75.0 2.9		331.2				646.7 2.9			
Divestiture of Interior business Interest (income) expense	240.4 (114.4)		259.6 126.1		136.0 198.1				636.0 209.8			

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Intercompany (income) expense, net Other expense, net	(281.2) 27.6	77.4 48.8	203.8 9.3		85.7
Income (loss) before provision (benefit) for income taxes, minority interests in consolidated subsidiaries and equity in net (income) loss of					
affiliates and subsidiaries	(224.1)	(455.6)	26.3		(653.4)
Provision (benefit) for income taxes	5.4	(67.4)	116.9		54.9
Minority interests in consolidated subsidiaries Equity in net (income) loss of			18.3		18.3
affiliates Equity in net (income) loss of	(12.7)	(5.2)	1.7		(16.2)
subsidiaries	493.6	(80.9)		(412.7)	
Loss before cumulative effect of a change in accounting principle Cumulative effect of a change in accounting principle	(710.4) 2.9	(302.1)	(110.6)	412.7	(710.4) 2.9
Net loss	\$ (707.5)	\$ (302.1)	\$ (110.6)	\$ 412.7	\$ (707.5)

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

		Parent		Guarantors Guarantors (In millions)			Eli	minations	Consolidated		
Net sales	\$	1,657.2	\$	6,599.0	\$	11,350.1	\$	(2,517.1)	\$	17,089.2	
Cost of sales		1,727.4		6,568.4		10,574.5		(2,517.1)		16,353.2	
Selling, general and administrative											
expenses		309.6		2.8		318.2				630.6	
Goodwill impairment charges				1,012.8						1,012.8	
Interest expense		45.9		94.2		43.1				183.2	
Intercompany (income) expense, net		(373.7)		308.2		65.5					
Other expense, net		6.4		19.4		12.2				38.0	
Income (loss) before provision (benefit) for income taxes, minority interests in consolidated subsidiaries and equity in net (income) loss of											
affiliates and subsidiaries		(58.4)		(1,406.8)		336.6				(1,128.6)	
Provision (benefit) for income taxes Minority interests in consolidated		270.2		(140.6)		64.7				194.3	
subsidiaries Equity in net (income) loss of						7.2				7.2	
affiliates Equity in net (income) loss of		40.6		(3.5)		14.3				51.4	
subsidiaries		1,012.3		(190.8)				(821.5)			
Net income (loss)	\$	(1,381.5)	\$	(1,071.9)	\$	250.4	\$	821.5	\$	(1,381.5)	

# **Lear Corporation and Subsidiaries**

# Notes to Consolidated Financial Statements (Continued)

	For the Year Ended December 31, 2007 Non-										
	P	arent	Gu	arantors		uarantors (In millions)	Eliminations	Cons	solidated		
Net Cash Provided by Operating Activities	\$	(202.0)	\$	27.3	\$	641.6	\$	\$	466.9		
Cash Flows from Investing Activities: Additions to property, plant and											
equipment		(12.8)		(32.0)		(157.4)			(202.2)		
Cost of acquisitions, net of cash acquired		(2.4.4)		(9.3)		(24.1)			(33.4)		
Divestiture of Interior business Net proceeds from disposition of		(34.4)		(12.9)		(53.6)			(100.9)		
businesses and other assets		2.4		2.0		5.6			10.0		
Other, net						(13.5)			(13.5)		
Net cash used in investing activities		(44.8)		(52.2)		(243.0)			(340.0)		
Cash Flows from Financing Activities:											
Repayment of senior notes		(2.9)							(2.9)		
Primary credit facility repayments, net		(6.0)							(6.0)		
Other long-term debt borrowings		1.0				(22.0)			(21.5)		
(repayments), net		1.3				(22.8)			(21.5)		
Short-term debt borrowings (repayments), net				2.1		(12.3)			(10.2)		
Change in intercompany accounts		244.0		27.9		(271.9)			(10.2)		
Proceeds from exercise of stock options		7.6		21.7		(2/1.7)			7.6		
Repurchase of common stock		(4.4)							(4.4)		
Increase (decrease) in drafts		1.3		(1.6)		(12.1)			(12.4)		
Net cash provided by (used in) financing											
activities		240.9		28.4		(319.1)			(49.8)		
Effect of foreign currency translation				(1.4)		22.9			21.5		
Net Change in Cash and Cash											
Equivalents Cash and Cash Equivalents at		(5.9)		2.1		102.4			98.6		
Beginning of Year		195.8		4.0		302.9			502.7		
	\$	189.9	\$	6.1	\$	405.3	\$	\$	601.3		

Cash and Cash Equivalents at End of Year

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

	For the Year Ended December 31, 2006 Non-								
	1	Parent		arantors	Guarantors (In millions)		Eliminations	Consolidated	
Net Cash Provided by Operating									
Activities	\$	28.9	\$	(102.0)	\$	358.4	\$	\$	285.3
<b>Cash Flows from Investing Activities:</b>									
Additions to property, plant and		(47.0)		(0.4.0)		(205.0)			(2.47.6)
equipment  Cost of acquisitions, not of each		(47.8)		(94.8)		(205.0)			(347.6)
Cost of acquisitions, net of cash				(24.9)		(5.6)			(30.5)
acquired Divestiture of Interior business		(3.7)		(4.7)		(5.6) (7.8)			(16.2)
Net proceeds from disposition of		(3.1)		(4.7)		(7.8)			(10.2)
businesses and other assets		2.3		27.2		52.6			82.1
businesses and other assets		2.3		27.2		32.0			02.1
Net cash used in investing activities		(49.2)		(97.2)		(165.8)			(312.2)
<b>Cash Flows from Financing Activities:</b>									
Issuance of senior notes		900.0							900.0
Repayment of senior notes		(1,356.9)							(1,356.9)
Primary credit facility borrowings, net		597.0							597.0
Other long-term debt repayments, net		(44.8)		(10.5)		18.8			(36.5)
Short-term debt repayments, net						(11.8)			(11.8)
Change in intercompany accounts		(102.0)		192.6		(90.6)			
Net proceeds from the sale of common									
stock		199.2							199.2
Dividends paid		(16.8)							(16.8)
Proceeds from exercise of stock options		0.2		, <u> </u>					0.2
Increase (decrease) in drafts		1.6		(2.3)		3.7			3.0
Net cash provided by (used in) financing									
activities		177.5		179.8		(79.9)			277.4
Effect of foreign currency translation				18.6		36.3			54.9
Net Change in Cash and Cash									
Equivalents		157.2		(0.8)		149.0			305.4
Cash and Cash Equivalents at Beginning of Year		38.6		4.8		153.9			197.3
Degining of 1 car		30.0		4.0		133.9			171.3
	\$	195.8	\$	4.0	\$	302.9	\$	\$	502.7

Cash and Cash Equivalents at End of Year

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# **Lear Corporation and Subsidiaries**

# **Notes to Consolidated Financial Statements** (Continued)

	For the Year Ended December 31, 2005 Non-								
	F	Parent	Gu	ıarantors		iarantors (In nillions)	Eliminations	Cons	solidated
Net Cash Provided by Operating Activities	\$	(260.7)	\$	(15.8)	\$	837.3	\$	\$	560.8
Cash Flows from Investing Activities: Additions to property, plant and		(122.0)		(227.0)		(200 5)			( <b>7</b> 60 4)
equipment Cost of acquisitions, net of cash acquired Net proceeds from disposition of		(123.0)		(235.9)		(209.5) (11.8)			(568.4) (11.8)
businesses and other assets Other, net		7.8 1.9		16.1 0.6		9.4 2.8			33.3 5.3
Net cash used in investing activities		(113.3)		(219.2)		(209.1)			(541.6)
Cash Flows from Financing Activities: Repayment of senior notes		(600.0)							(600.0)
Primary credit facility borrowings, net		400.0							400.0
Other long-term debt repayments, net		(17.7)		(2.2)		(12.8)			(32.7)
Short-term debt repayments, net		(17.7)		(2.2)		(23.8)			(23.8)
Change in intercompany accounts		601.1		234.5		(835.6)			(23.0)
Dividends paid		(67.2)				(000,0)			(67.2)
Proceeds from exercise of stock options		4.7							4.7
Repurchase of common stock		(25.4)							(25.4)
Increase (decrease) in drafts		(7.1)		1.5		2.3			(3.3)
Other, net		0.7							0.7
Net cash provided by (used in) financing activities		289.1		233.8		(869.9)			(347.0)
activities		207.1		233.0		(00).))			(347.0)
Effect of foreign currency translation				2.2		(62.0)			(59.8)
Net Change in Cash and Cash Equivalents Cash and Cash Equivalents at		(84.9)		1.0		(303.7)			(387.6)
Beginning of Year		123.5		3.8		457.6			584.9
Cash and Cash Equivalents at End of Year	\$	38.6	\$	4.8	\$	153.9	\$	\$	197.3

Basis of Presentation Certain of the Company s wholly-owned subsidiaries (the Guarantors) have unconditionally fully guaranteed, on a joint and several basis, the punctual payment when due, whether at stated maturity, by acceleration or otherwise, of all of the Company s obligations under the primary credit facility and the indentures governing the Company s senior notes, including the Company s obligations to pay principal, premium, if any, and interest with respect to the senior notes. The senior notes consist of \$300 million aggregate principal amount of 8.50% senior notes due 2013, \$600 million aggregate principal amount of 8.75% senior notes due 2016, \$399.4 million aggregate principal amount of 5.75% senior notes due 2014, Euro 55.6 million aggregate principal amount of 8.125% senior notes due 2008, \$41.4 million aggregate principal amount of 8.11% senior notes due 2009 and \$0.8 million aggregate principal amount of zero-coupon convertible senior notes due 2022. The Guarantors under the indentures are currently Lear Automotive Dearborn, Inc., Lear Automotive (EEDS) Spain S.L., Lear Corporation EEDS and Interiors, Lear Corporation (Germany) Ltd., Lear Corporation Mexico, S. de R.L. de C.V., Lear Operations Corporation and Lear Seating Holdings Corp. #50. In lieu of providing separate financial statements for the Guarantors, the Company has included the audited supplemental guarantor condensed consolidating financial statements above. These financial statements reflect the guarantors listed above for all periods

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#### **Lear Corporation and Subsidiaries**

#### **Notes to Consolidated Financial Statements** (Continued)

presented. Management does not believe that separate financial statements of the Guarantors are material to investors. Therefore, separate financial statements and other disclosures concerning the Guarantors are not presented.

As of and for the years ended December 31, 2006 and 2005, the supplemental guarantor condensed consolidating financial statements have been restated to reflect certain changes to the equity investments of the guarantor subsidiaries.

*Distributions* There are no significant restrictions on the ability of the Guarantors to make distributions to the Company.

Selling, General and Administrative Expenses During 2007, 2006 and 2005, the Parent allocated \$5.7 million, \$50.0 million and \$62.3 million, respectively, of corporate selling, general and administrative expenses to its operating subsidiaries. The allocations were based on various factors, which estimate usage of particular corporate functions, and in certain instances, other relevant factors, such as the revenues or the number of employees of the Company s subsidiaries.

Long-Term Debt of the Parent and the Guarantors A summary of long-term debt of the Parent and the Guarantors on a combined basis is shown below (in millions):

December 31,	2007	2006
Primary credit facility Senior notes	\$ 991.0 1,422.6	\$ 997.0 1,417.6
Other long-term debt	4.4	4.6
Less current portion	2,418.0 (87.0)	2,419.2 (6.0)
	\$ 2,331.0	\$ 2,413.2

The obligations of foreign subsidiary borrowers under the primary credit facility are guaranteed by the Parent.

For a more detailed description of the above indebtedness, see Note 9, Long-Term Debt.

The aggregate minimum principal payment requirements on long-term debt of the Parent and the Guarantors, including capital lease obligations, in each of the five years subsequent to December 31, 2007, are shown below (in millions):

Year	Maturities
2008	\$ 87.0

2009	47.4
2010	6.0
2011	6.0
2012	967.0
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# LEAR CORPORATION AND SUBSIDIARIES

# SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS

		alance as of					В	alance
	Beg	as of ginning Year	Ad	ditions	irements nillions)	Other nanges		of End Year
FOR THE YEAR ENDED DECEMBER 31, 2007: Valuation of accounts deducted from related assets:								
Allowance for doubtful accounts Reserve for unmerchantable inventories Restructuring reserves Allowance for deferred tax assets	\$	14.9 87.1 41.9 843.9	\$	8.7 18.9 150.0 65.2	\$ (6.1) (27.2) (117.3) (165.3)	\$ (0.6) 4.6 25.6	\$	16.9 83.4 74.6 769.4
	\$	987.8	\$	242.8	\$ (315.9)	\$ 29.6	\$	944.3
FOR THE YEAR ENDED DECEMBER 31, 2006: Valuation of accounts deducted from related assets:								
Allowance for doubtful accounts Reserve for unmerchantable inventories Restructuring reserves Allowance for deferred tax assets	\$	20.4 85.7 25.5 478.3	\$	7.7 28.4 92.3 364.6	\$ (12.2) (23.3) (75.9) (28.4)	\$ (1.0) (3.7) 29.4	\$	14.9 87.1 41.9 843.9
	\$	609.9	\$	493.0	\$ (139.8)	\$ 24.7	\$	987.8
FOR THE YEAR ENDED DECEMBER 31, 2005: Valuation of accounts deducted from related assets:								
Allowance for doubtful accounts Reserve for unmerchantable inventories Restructuring reserves Allowance for deferred tax assets	\$	26.7 86.4 20.9 277.7	\$	12.5 33.8 86.8 276.3	\$ (15.8) (23.3) (80.3) (44.5)	\$ (3.0) (11.2) (1.9) (31.2)	\$	20.4 85.7 25.5 478.3
	\$	411.7	\$	409.4	\$ (163.9)	\$ (47.3)	\$	609.9

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# ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A CONTROLS AND PROCEDURES

#### (a) Disclosure Controls and Procedures

The Company has evaluated, under the supervision and with the participation of the Company s management, including the Company s Chairman, Chief Executive Officer and President along with the Company s Senior Vice President and Chief Financial Officer, the effectiveness of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the period covered by this Report. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. However, based on that evaluation, the Company s Chairman, Chief Executive Officer and President along with the Company s Senior Vice President and Chief Financial Officer have concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this Report.

#### (b) Management s Annual Report on Internal Control Over Financial Reporting

The Company s management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of the Company s management, including the Company s Chairman, Chief Executive Officer and President along with the Company s Senior Vice President and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the evaluation under the framework in Internal Control Integrated Framework, management concluded that the Company s internal control over financial reporting was effective as of December 31, 2007.

#### (c) Attestation Report of the Registered Public Accounting Firm

The attestation report of the Company s independent registered public accounting firm regarding internal control over financial reporting is set forth in Item 8, Consolidated Financial Statements and Supplementary Data, under the caption Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting and incorporated herein by reference.

#### (d) Changes in Internal Control over Financial Reporting

There was no change in the Company s internal control over financial reporting that occurred during the fiscal quarter ended December 31, 2007, that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

#### ITEM 9B OTHER INFORMATION

None.

#### **PART III**

#### ITEM 10 DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by Item 10 regarding our directors and other corporate governance matters is incorporated by reference to the Proxy Statement sections entitled Election of Directors and Directors and Beneficial Ownership. The information required by Item 10 regarding our executive officers appears as a supplementary item following Item 4 under Part I of this report. The information required by Item 10 regarding compliance with section 16(a) of the Securities and Exchange Act of 1934, as amended, is incorporated by reference

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to the Proxy Statement section entitled Directors and Beneficial Ownership Section 16(a) Beneficial Ownership Reporting Compliance.

#### **Code of Ethics**

We have adopted a code of ethics that applies to our executive officers, including our Principal Executive Officer, our Principal Financial Officer and our Principal Accounting Officer. This code of ethics is entitled Specific Provisions for Executive Officers within our Code of Business Conduct and Ethics, which can be found on our website at http://www.lear.com. We will post any amendment to or waiver from the provisions of the Code of Business Conduct and Ethics that applies to the executive officers above on the same website and will provide it to shareholders free of charge upon written request.

#### ITEM 11 EXECUTIVE COMPENSATION

See the information under the sections entitled Directors and Beneficial Ownership Director Compensation, Compensation Discussion and Analysis, Executive Compensation, Compensation Committee Interlocks and Insider Participation and Compensation Committee Report contained in the Proxy Statement, which information is incorporated herein by reference. Notwithstanding anything indicating the contrary set forth in this Report, the Compensation Committee Report section of the Proxy Statement shall be deemed to be furnished not filed for purposes of the Securities Exchange Act of 1934, as amended.

# ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Except as set forth herein, the information required by Item 12 is incorporated by reference herein to the Proxy Statement section entitled Directors and Beneficial Ownership Security Ownership of Certain Beneficial Owners and Management.

#### **Equity Compensation Plan Information**

	Number of Securities to be Issued Upon Exercise		eighted verage	Number of Securities Available for Future Issuance Under Equity
	of	Out	ise Price of standing options,	Compensation Plans (Excluding Securities
As of December 31, 2007	Outstanding Options, warrants and Rights (a)	War	erants and Rights (b)	Reflected in Column (a)) (c)
Equity compensation plans approved by security holders(1) Equity compensation plans not approved by security holders	5,940,917(2)	\$	27.23(3)	2,640,910

Total 5,940,917 \$ 27.23 2,640,910

- (1) Includes the 1996 Stock Option Plan and the Long-Term Stock Incentive Plan.
- (2) Includes 1,871,230 of outstanding options, 2,179,675 of outstanding stock-settled stock appreciation rights, 1,631,987 of outstanding restricted stock units and 258,025 of outstanding performance shares. Does not include 470,153 of outstanding cash-settled stock appreciation rights.
- (3) Reflects outstanding options at a weighted average exercise price of \$41.62, outstanding stock-settled stock appreciation rights at a weighted average exercise price of \$30.61, outstanding restricted stock units at a weighted average price of \$10.51 and outstanding performance shares at a weighted average price of zero.

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# ITEM 13 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 13 is incorporated herein by reference to the Proxy Statement sections entitled Certain Relationships and Related-Party Transactions and Directors and Beneficial Ownership Independence of Directors.

#### ITEM 14 PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by Item 14 is incorporated herein by reference to the Proxy Statement section entitled Fees of Independent Accountants.

#### **PART IV**

#### ITEM 15 EXHIBITS AND FINANCIAL STATEMENT SCHEDULE

- (a) The following documents are filed as part of this Form 10-K.
- 1. Consolidated Financial Statements:

Reports of Ernst & Young LLP, Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2007 and 2006

Consolidated Statements of Operations for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Stockholders Equity for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows for the years ended December 31, 2007, 2006 and 2005

Notes to Consolidated Financial Statements

2. Financial Statement Schedule:

Schedule II Valuation and Qualifying Accounts

All other financial statement schedules are omitted because such schedules are not required or the information required has been presented in the aforementioned financial statements.

- 3. The exhibits listed on the Index to Exhibits on pages 129 through 135 are filed with this Form 10-K or incorporated by reference as set forth below.
- (b) The exhibits listed on the Index to Exhibits on pages 129 through 135 are filed with this Form 10-K or incorporated by reference as set forth below.
- (c) Additional Financial Statement Schedules

None.

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#### **SIGNATURE**

Pursuant to the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### LEAR CORPORATION

a Delaware corporation

Date: March 3, 2008

/s/ Terrence B. Larkin

Name: Terrence B. Larkin

Title: Senior Vice President, General Counsel and

Corporate Secretary

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# **Index to Exhibits**

Exhibit Number	Exhibit
2.1	Agreement and Plan of Merger, dated February 9, 2007, by and among AREP Car Holdings Corp., AREP Car Acquisition Corp. and Lear Corporation (incorporated by reference to Exhibit 2.1 to the Company s Current Report on Form 8-K/A dated February 9, 2007).
2.2	Voting Agreement, dated February 9, 2007, by an among Lear Corporation, Icahn Partners LP, Icahn Partners Master Fund LP, Koala Holding LLC and High River Limited Partnership (incorporated by reference to Exhibit 2.2 to the Company s Current Report on Form 8-K/A dated February 9, 2007).
2.3	Guaranty of Payment, dated February 9, 2007, by American Real Estate Partners, L.P. in favor of Lear Corporation (incorporated by reference to Exhibit 2.3 to the Company s Current Report on Form 8-K/A dated February 9, 2007).
2.4	Amendment No. 1 to Employment Agreement, dated February 9, 2007, between Lear Corporation and Douglas G. DelGrosso (incorporated by reference to Exhibit 2.4 to the Company s Current Report on Form 8-K/A dated February 9, 2007).
2.5	Amendment No. 1 to Employment Agreement, dated February 9, 2007, between Lear Corporation and Robert E. Rossiter (incorporated by reference to Exhibit 2.5 to the Company s Current Report on Form 8-K/A dated February 9, 2007).
2.6	Amendment No. 1 to Employment Agreement, dated February 9, 2007, between Lear Corporation and James H. Vandenberghe (incorporated by reference to Exhibit 2.6 to the Company s Current Report on Form 8-K/A dated February 9, 2007).
2.7	Amendment No. 1, dated July 9, 2007, to the Agreement and Plan of Merger, dated February 9, 2007, by and among AREP Car Holdings Corp., AREP Car Acquisition Corp. and Lear Corporation (incorporated by reference to Exhibit 2.1 to the Company s Current Report on Form 8-K dated July 9, 2007).
3.1	Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company s Quarterly Report on Form 10-Q for the quarter ended March 30, 1996).
3.2	Certificate of Amendment to Amended and Restated Certificate of Incorporation of Lear Corporation, dated July 17, 2007 (incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K dated July 16, 2007).
3.3	By-laws of Lear Corporation, amended as of November 14, 2007 (incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K dated November 14, 2007).
3.4	Certificate of Incorporation of Lear Operations Corporation (incorporated by reference to Exhibit 3.3 to the Company s Registration Statement on Form S-4 filed on June 22, 1999).
3.5	By-laws of Lear Operations Corporation (incorporated by reference to Exhibit 3.4 to the Company s Registration Statement on Form S-4 filed on June 22, 1999).
3.6	Certificate of Incorporation of Lear Corporation EEDS and Interiors (incorporated by reference to Exhibit 3.7 to the Company s Registration Statement on Form S-4/A filed on June 6, 2001).
3.7	By-laws of Lear Corporation EEDS and Interiors (incorporated by reference to Exhibit 3.8 to the Company s Registration Statement on Form S-4/A filed on June 6, 2001).
3.8	Certificate of Incorporation of Lear Seating Holdings Corp. #50 (incorporated by reference to Exhibit 3.9 to the Company s Registration Statement on Form S-4/A filed on June 6, 2001).
3.9	By-laws of Lear Seating Holdings Corp. #50 (incorporated by reference to Exhibit 3.10 to the Company s Registration Statement on Form S-4/A filed on June 6, 2001).
3.10	Certificate of Incorporation of Lear Automotive Dearborn, Inc., as amended (incorporated by reference to Exhibit 3.1 to the Company s Quarterly Report on Form 10-Q for the quarter ended April 1, 2006).

- 3.11 Bylaws of Lear Automotive Dearborn, Inc. (incorporated by reference to Exhibit 3.1 to the Company s Quarterly Report on Form 10-Q for the quarter ended April 1, 2006).
- 3.12 Certificate of Incorporation of Lear Corporation (Germany) Ltd. (incorporated by reference to Exhibit 3.13 to the Company s Annual Report on Form 10-K for the year ended December 31, 2005).

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Exhibit
Number Exhibit

- 3.13 Certificate of Amendment of Certificate of Incorporation of Lear Corporation (Germany) Ltd. (incorporated by reference to Exhibit 3.14 to the Company s Annual Report on Form 10-K for the year ended December 31, 2005).
- 3.14 Amended and Restated By-laws of Lear Corporation (Germany) Ltd. (incorporated by reference to Exhibit 3.15 to the Company s Annual Report on Form 10-K for the year ended December 31, 2005).
- 3.15 Deed of Transformation of Lear Automotive (EEDS) Spain S.L. (Unofficial English Translation) (incorporated by reference to Exhibit 3.17 to the Company s Registration Statement on Form S-3 filed on May 8, 2002).
- 3.16 By-laws of Lear Automotive (EEDS) Spain S.L. (Unofficial English Translation) (incorporated by reference to Exhibit 3.18 to the Company s Registration Statement on Form S-3 filed on May 8, 2002).
- 3.17 Articles of Incorporation of Lear Corporation Mexico, S.A. de C.V. (Unofficial English Translation) (incorporated by reference to Exhibit 3.19 to the Company s Registration Statement on Form S-3 filed on March 28, 2002).
- 3.18 By-laws of Lear Corporation Mexico, S.A. de C.V. (Unofficial English Translation) (incorporated by reference to Exhibit 3.20 to the Company s Registration Statement on Form S-3 filed on March 28, 2002).
- 3.19 By-laws of Lear Corporation Mexico, S. de R.L. de C.V., showing the change of Lear Corporation Mexico, S.A. de C.V. from a corporation to a limited liability, variable capital partnership (Unofficial English Translation) (incorporated by reference to Exhibit 3.18 to the Company s Registration Statement on Form S-4 filed on December 8, 2006).
- 4.1 Indenture dated as of May 15, 1999, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 10.8 to the Company s Quarterly Report on Form 10-Q for the quarter ended April 3, 1999).
- 4.2 Supplemental Indenture No. 1 to Indenture dated as of May 15, 1999, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 4.1 to the Company s Quarterly Report on Form 10-Q for the quarter ended July 1, 2000).
- 4.3 Supplemental Indenture No. 2 to Indenture dated as of May 15, 1999, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 4.3 to the Company s Annual Report on Form 10-K for the year ended December 31, 2001).
- 4.4 Supplemental Indenture No. 3 to Indenture dated as of May 15, 1999, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 4.4 to the Company s Annual Report on Form 10-K for the year ended December 31, 2001).
- 4.5 Supplemental Indenture No. 4 to Indenture dated as of May 15, 1999, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York Trust Company, N.A. (as successor to The Bank of New York), as Trustee (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated December 15, 2005).
- 4.6 Indenture dated as of March 20, 2001, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee, relating to the 81/8% Senior Notes due 2008, including the form of exchange note attached thereto (incorporated by reference to Exhibit 4.5 to the Company s Registration Statement on Form S-4 filed on April 23, 2001).
- 4.7 Supplemental Indenture No. 1 to Indenture dated as of March 20, 2001, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee

- (incorporated by reference to Exhibit 4.6 to the Company s Annual Report on Form 10-K for the year ended December 31, 2001).
- 4.8 Supplemental Indenture No. 2 to Indenture dated as of March 20, 2001, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 4.7 to the Company s Annual Report on Form 10-K for the year ended December 31, 2001).

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Exhibit
Number Exhibit

- 4.9 Supplemental Indenture No. 3 to Indenture dated as of March 20, 2001, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated December 15, 2005).
- 4.10 Indenture dated as of February 20, 2002, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 4.8 to the Company s Annual Report on Form 10-K for the year ended December 31, 2001).
- 4.11 Supplemental Indenture No. 1 to Indenture dated as of February 20, 2002, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and the Bank of New York as Trustee (incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K dated August 26, 2004).
- 4.12 Supplemental Indenture No. 2 to Indenture dated as of February 20, 2002, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and The Bank of New York Trust Company, N.A. (as successor to The Bank of New York), as Trustee (incorporated by reference to Exhibit 10.3 to the Company s Current Report on Form 8-K dated December 15, 2005).
- 4.13 Indenture dated as of August 3, 2004, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and The Bank of New York Trust Company, N.A., as Trustee (incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K dated August 3, 2004).
- 4.14 Supplemental Indenture No. 1 to Indenture dated as of August 3, 2004, by and among Lear Corporation as Issuer, the Guarantors party thereto from time to time and The Bank of New York Trust Company, N.A. (as successor to BNY Midwest Trust Company, N.A.), as Trustee (incorporated by reference to Exhibit 10.4 to the Company s Current Report on Form 8-K dated December 15, 2005).
- 4.15 Supplemental Indenture No. 5 to Indenture dated as of May 15, 1999, among Lear Corporation, the Guarantors set forth therein and The Bank of New York Trust Company, N.A. (as successor to The Bank of New York), as trustee (incorporated by reference to Exhibit 10.2 to the Company s Current Report of Form 8-K dated April 25, 2006).
- 4.16 Supplemental Indenture No. 4 to Indenture dated as of March 20, 2001, among Lear Corporation, the Guarantors set forth therein and the Bank of New York, as trustee (incorporated by reference to Exhibit 10.3 to the Company s Current Report on Form 8-K dated April 25, 2006).
- 4.17 Supplemental Indenture No. 3 to Indenture dated as of February 20, 2002, among Lear Corporation, the Guarantors set forth therein and The Bank of New York Trust Company, N.A. (as successor to The Bank of New York), as trustee (incorporated by reference to Exhibit 10.4 to the Company s Current Report on Form 8-K dated April 25, 2006).
- 4.18 Supplemental Indenture No. 4 to Indenture dated as of February 20, 2002, among Lear Corporation, the Guarantors set forth therein and The Bank of New York Trust Company, N.A. (as successor to The Bank of New York), as trustee (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated June 14, 2006).
- 4.19 Supplemental Indenture No. 2 to Indenture dated as of August 3, 2004, among Lear Corporation, the Guarantors set forth therein and The Bank of New York Trust Company, N.A. (as successor to BNY Midwest Trust Company, N.A.), as trustee (incorporated by reference to Exhibit 10.5 to the Company s Current Report on Form 8-K dated April 25, 2006).
- 4.20 Indenture dated as of November 24, 2006, by and among Lear Corporation, certain Subsidiary Guarantors (as defined therein) and The Bank of New York Trust Company, N.A., as Trustee (incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K dated November 24, 2006).

10.1 Amended and Restated Credit and Guarantee Agreement, dated as of April 25, 2006, among the Company, Lear Canada, each Foreign Subsidiary Borrower (as defined therein), the Lenders party thereto, Bank of America, N.A., as syndication agent, Citibank, N.A. and Deutsche Bank Securities Inc., as documentation agents, The Bank of Nova Scotia, as documentation agent and Canadian administrative agent, the other Agents named therein and JPMorgan Chase Bank, N.A., as general administrative agent (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated April 25, 2006).

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Exhibit	
Number	Exhibit

- 10.2\* Employment Agreement, dated November 15, 2007, between the Company and Robert E. Rossiter (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated November 14, 2007).
- 10.3\* Employment Agreement, dated March 15, 2005, between the Company and James H. Vandenberghe (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated March 15, 2005).
- 10.4\* Consulting Agreement, dated as of November 15, 2007, between the Company and James H. Vandenberghe (incorporated by reference to Exhibit 10.3 to the Company s Current Report on Form 8-K dated November 14, 2007).
- 10.5\* Employment Agreement, dated March 15, 2005, between the Company and Douglas G. DelGrosso (incorporated by reference to Exhibit 10.3 to the Company s Current Report on Form 8-K dated March 15, 2005).
- 10.6\* Separation Agreement, dated October 3, 2007, between the Company and Douglas G. DelGrosso (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated October 1, 2007).
- 10.7\* Employment Agreement, dated March 15, 2005, between the Company and Daniel A. Ninivaggi (incorporated by reference to Exhibit 10.6 to the Company s Current Report on Form 8-K dated March 15, 2005).
- 10.8\* Employment Agreement, dated March 15, 2005, between the Company and Roger A. Jackson (incorporated by reference to Exhibit 10.7 to the Company s Current Report on Form 8-K dated March 15, 2005).
- 10.9\* Employment Agreement, dated as of March 15, 2005, between the Company and Raymond E. Scott (incorporated by reference to Exhibit 10.6 to the Company s Quarterly Report on Form 10-Q for the quarter ended October 1, 2005).
- 10.10\* Employment Agreement, dated as of March 15, 2005, between the Company and James M. Brackenbury (incorporated by reference to Exhibit 10.8 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
- 10.11\* Employment Agreement, dated March 3, 2006, between the Company and Matthew J. Simoncini (incorporated by reference to Exhibit 10.3 to the Company s Quarterly Report on Form 10-Q for the quarter ended September 29, 2007).
- \*\*10.12\* Employment Agreement, dated as of March 15, 2005, between the Company and Louis R. Salvatore.
- \*\*10.13\* Employment Agreement, effective as of January 1, 2008, between the Company and Terrence B. Larkin
  - 10.14\* Lear Corporation 1996 Stock Option Plan, as amended and restated (incorporated by reference to Exhibit 10.1 to the Company s Quarterly Report on Form 10-Q for the quarter ended June 28, 1997).
  - 10.15\* Lear Corporation Long-Term Stock Incentive Plan, as amended and restated, Conformed Copy through Fourth Amendment (incorporated by reference to Exhibit 4.1 of Post-Effective Amendment No. 3 to the Company s Registration Statement on Form S-8 filed on November 3, 2006).
  - 10.16\* Fifth Amendment to the Lear Corporation Long-Term Stock Incentive Plan, effective November 1, 2006 (incorporated by reference to Exhibit 10.12 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
  - 10.17\* Form of the Long-Term Stock Incentive Plan 2002 Nontransferable Nonqualified Stock Option Terms and Conditions (incorporated by reference to Exhibit 10.12 to the Company s Annual Report on Form 10-K for the year ended December 31, 2003).

- 10.18\* Lear Corporation Outside Directors Compensation Plan, effective January 1, 2005 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated December 7, 2004).
- 10.19\* First Amendment to the Lear Corporation Outside Directors Compensation Plan, effective November 1, 2006 (incorporated by reference to Exhibit 10.15 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).

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- 10.20\* Form of the Long-Term Stock Incentive Plan 2003 Director Nonqualified, Nontransferable Stock Option Terms and Conditions (incorporated by reference to Exhibit 10.14 to the Company s Annual Report on Form 10-K for the year ended December 31, 2003).
- 10.21\* Form of the Long-Term Stock Incentive Plan 2003 Restricted Stock Unit Terms and Conditions for Management (incorporated by reference to Exhibit 10.15 to the Company s Annual Report on Form 10-K for the year ended December 31, 2003).
- 10.22\* Form of the Lear Corporation 1996 Stock Option Plan Stock Option Agreement (incorporated by reference to Exhibit 10.30 to the Company s Annual Report on Form 10-K for the year ended December 31, 1997).
- 10.23 Stock Purchase Agreement dated as of March 16, 1999, by and between Nevada Bond Investment Corp. II and Lear Corporation (incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K dated March 16, 1999).
- 10.24 Stock Purchase Agreement dated as of May 7, 1999, between Lear Corporation and Johnson Electric Holdings Limited (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated May 7, 1999).
- 10.25 Registration Rights Agreement dated as of November 24, 2006, among Lear Corporation, certain Subsidiary Guarantors (as defined therein) and Citigroup Global Markets Inc. (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated November 24, 2006).
- 10.26\* Lear Corporation Executive Supplemental Savings Plan, as amended and restated (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated May 4, 2005).
- 10.27\* First Amendment to the Lear Corporation Executive Supplemental Savings Plan, dated as of November 10, 2005 (incorporated by reference to Exhibit 10.48 to the Company s Annual Report on Form 10-K for the year ended December 31, 2005).
- 10.28\* Second Amendment to the Lear Corporation Executive Supplemental Savings Plan, dated as of December 21, 2006 (incorporated by reference to Exhibit 10.28 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
- \*\*10.29\* Third Amendment to the Lear Corporation Executive Supplemental Savings Plan, dated as of May 9, 2007.
  - 10.30\* Fourth Amendment to the Lear Corporation Executive Supplemental Savings Plan, effective as of December 18, 2007 (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated December 18, 2007).
  - 10.31\* 2005 Management Stock Purchase Plan (U.S.) Terms and Conditions (incorporated by reference to Exhibit 10.32 to the Company s Annual Report on Form 10-K for the year ended December 31, 2004).
  - 10.32\* 2005 Management Stock Purchase Plan (Non-U.S.) Terms and Conditions (incorporated by reference to Exhibit 10.33 to the Company s Annual Report on Form 10-K for the year ended December 31, 2004).
  - 10.33\* 2006 Management Stock Purchase Plan (U.S.) Terms and Conditions (incorporated by reference to Exhibit 10.41 to the Company s Annual Report on Form 10-K for the year ended December 31, 2005).
  - 10.34\* 2006 Management Stock Purchase Plan (Non-U.S.) Terms and Conditions (incorporated by reference to Exhibit 10.42 to the Company s Annual Report on Form 10-K for the year ended December 31, 2005).
  - 10.35\* 2007 Management Stock Purchase Plan (U.S.) Terms and Conditions (incorporated by reference to Exhibit 10.33 to the Company s Annual Report on Form 10-K for the year ended December 31,

2006).

- 10.36\* 2007 Management Stock Purchase Plan (Non-U.S.) Terms and Conditions (incorporated by reference to Exhibit 10.34 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
- \*\*10.37\* 2008 Management Stock Purchase Plan (U.S.) Terms and Conditions.
- \*\*10.38\* 2008 Management Stock Purchase Plan (Non-U.S.) Terms and Conditions.
  - 10.39\* Form of Performance Share Award Agreement for the three-year period ending December 31, 2007 (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated February 10, 2005).

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Exhibit	
Number	Exhibit

- 10.40\* Long-Term Stock Incentive Plan 2005 Restricted Stock Unit Terms and Conditions (incorporated by reference to Exhibit 10.2 to the Company s Quarterly Report on Form 10-Q for the quarter ended October 1, 2005). 10.41\* Long-Term Stock Incentive Plan 2006 Restricted Stock Unit Terms and Conditions (incorporated by reference to Exhibit 10.40 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006). \*\*10.42\* Long-Term Stock Incentive Plan 2007 Restricted Stock Unit Terms and Conditions. Long-Term Stock Incentive Plan 2005 Stock Appreciation Rights Terms and Conditions 10.43\* (incorporated by reference to Exhibit 10.3 to the Company s Quarterly Report on Form 10-Q for the quarter ended October 1, 2005). 10.44\* Long-Term Stock Incentive Plan 2006 and 2007 Stock Appreciation Rights Terms and Conditions (incorporated by reference to Exhibit 10.42 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
- \*\*10.45\* Long-Term Stock Incentive Plan Restricted Stock Unit Terms and Conditions for James H. Vandenberghe.
  - 10.46\* Lear Corporation Estate Preservation Plan (incorporated by reference to Exhibit 10.35 to the Company's Annual Report on Form 10-K for the year ended December 31, 2004).
  - 10.47\* Lear Corporation Pension Equalization Program, as amended through August 15, 2003 (incorporated by reference to Exhibit 10.37 to the Company s Annual Report on Form 10-K for the year ended December 31, 2004).
  - 10.48\* First Amendment to the Lear Corporation Pension Equalization Program, dated as of December 21, 2006 (incorporated by reference to Exhibit 10.45 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
- \*\*10.49\* Second Amendment to the Lear Corporation Pension Equalization Program, dated as of May 9, 2007.
  - 10.50\* Third Amendment to the Lear Corporation Pension Equalization Program, effective as of December 18, 2007 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated December 18, 2007).
  - 10.51\* Lear Corporation Annual Incentive Compensation Plan (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated February 10, 2005).
  - 10.52 Form of Amended and Restated Indemnity Agreement between the Company and each of its directors (incorporated by reference to Exhibit 10.47 to the Company s Annual Report on Form 10-K for the year ended December 31, 2006).
  - 10.53\* Form of the Long-Term Stock Incentive Plan 2004 Restricted Stock Unit Terms & Conditions for Management (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated November 11, 2004).
  - Sale and Purchase Agreement dated as of July 20, 2006, by and among the Company, Lear East European Operations S.a.r.l., Lear Holdings (Hungary) Kft, Lear Corporation GmbH, Lear Corporation Sweden AB, Lear Corporation Poland Sp.zo.o., International Automotive Components Group LLC, International Automotive Components Group SARL, International Automotive Components Group Limited, International Automotive Components Group GmbH and International Automotive Components Group AB (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated July 20, 2006).
  - 10.55 Stock Purchase Agreement dated as of October 17, 2006, among the Company, Icahn Partners LP, Icahn Partners Master Fund LP and Koala Holding LLC (incorporated by reference to Exhibit 10.1

- to the Company s Current Report on Form 8-K dated October 17, 2006).
- 10.56\* Form of Performance Share Award Agreement under the Lear Corporation Long-Term Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated March 23, 2006).
- 10.57\* Restricted Stock Award Agreement dated as of November 9, 2006, by and between the Company and Daniel A. Ninivaggi (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated November 9, 2006).

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Exhibit	
Number	Exhibit

nber	Exhibit
10.58*	Form of Cash-Settled Performance Unit Award Agreement under the Lear Corporation Long-Term Stock Incentive Plan for the 2007-2009 Performance Period (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated February 8, 2007).
10.59*	Form of Cash-Settled Performance Unit Award Agreement under the Lear Corporation Long-Term Stock Incentive Plan for the 2008-2010 Performance Period (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated November 14, 2007).
10.60	Asset Purchase Agreement dated as of November 30, 2006, by and among Lear Corporation, International Automotive Components Group North America, Inc., WL Ross & Co. LLC, Franklin Mutual Advisers, LLC and International Automotive Components Group North America, LLC. (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated November 30, 2006).
10.61	Form of Limited Liability Company Agreement of International Automotive Components Group North America, LLC. (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated November 30, 2006).
10.62	Limited Liability Company Agreement of International Automotive Components Group North America, LLC dated as of March 31, 2007 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated March 31, 2007).
10.63	Amendment No. 1 to the Asset Purchase Agreement dated as of March 31, 2007, by and among Lear Corporation, International Automotive Components Group North America, Inc., WL Ross & Co. LLC, Franklin Mutual Advisers, LLC and International Automotive Components Group North America, LLC (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated March 31, 2007).
10.64	Amendment No. 1, dated July 9, 2007, to the Stock Purchase Agreement, dated October 17, 2006, among Lear Corporation, Icahn Partners LP, Icahn Master Fund LP and Koala Holding LLC (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated July 9, 2007).
10.65	Registration Rights Agreement, dated as of July 9, 2007, by and among Lear Corporation and AREP Car Holdings Corp. (incorporated by reference to Exhibit 10.2 to the Company s Current Report on Form 8-K dated July 9, 2007).
10.66	Amended and Restated Limited Liability Company Agreement of International Automotive Components Group North America, LLC, dated as of October 11, 2007 (incorporated by reference to Exhibit 10.1 to the Company s Current Report on Form 8-K dated October 11, 2007).
** 10.67*	Form of Performance Share Award Agreement for the three-year period ending December 31, 2009.
** 10.68*	Fifth Amendment to the Lear Corporation Executive Supplemental Savings Plan, dated as February 14, 2008.
** 11.1	Computation of net income per share.
** 12.1	Computation of ratios of earnings to fixed charges.
** 21.1	List of subsidiaries of the Company.
** 23.1	Consent of Ernst & Young LLP.
** 31.1	Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer.
** 31.2	Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer.
** 32.1	Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
** 32.2	

Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- \* Compensatory plan or arrangement.
- \*\* Filed herewith.

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