

FIRSTFED AMERICA BANCORP INC
Form 10-K
June 24, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
FOR THE FISCAL YEAR ENDED MARCH 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM TO

COMMISSION FILE NO.: 1-12305

FIRSTFED AMERICA BANCORP, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE
(STATE OR OTHER JURISDICTION
OF INCORPORATION OR ORGANIZATION)

04-3331237
(I.R.S. EMPLOYER
IDENTIFICATION NUMBER)

ONE FIRSTFED PARK, SWANSEA, MASSACHUSETTS
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

02777
(ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (508) 679-8181

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

COMMON STOCK, PAR VALUE \$0.01 PER SHARE
(TITLE OF CLASS)

THE AMERICAN STOCK EXCHANGE
(NAME OF EXCHANGE ON WHICH REGISTERED)

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any

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amendment to this Form 10-K. []

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes [X] No []

As of September 30, 2002, the aggregate market value of the voting stock held by non-affiliates of the registrant, i.e., persons other than directors and executive officers of the registrant was \$187.2 million.

The number of shares of Common Stock outstanding as of June 5, 2003 is 8,653,419.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Annual Report to Shareholders for the fiscal year ended March 31, 2003 are incorporated by reference into Part II of this Form 10-K.

Portions of the Proxy Statement for the 2003 Annual Meeting of Shareholders are incorporated by reference into Part III of this Form 10-K.

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PART I

ITEM 1. BUSINESS

GENERAL

FIRSTFED AMERICA BANCORP, INC. (also referred to as the "Company" or "Registrant") was organized by the Board of Directors of First Federal Savings Bank of America (the "Bank") for the purpose of acquiring all of the capital stock of the Bank issued in connection with the Bank's conversion (the "conversion") from mutual to stock form of ownership. The Company was incorporated on September 6, 1996 under Delaware law and is a savings and loan holding company subject to regulation by the Office of Thrift Supervision ("OTS"), the Federal Deposit Insurance Corporation ("FDIC") and the Securities and Exchange Commission ("SEC"). On January 15, 1997, the Bank completed its conversion, and the Company concurrently issued 8.7 million shares of common stock, raising \$77.6 million of net proceeds. The Company utilized \$43.4 million of such net proceeds to acquire all of the outstanding stock of the Bank. At March 31, 2003, the Company had consolidated total assets of \$2.414 billion and total stockholders' equity of \$193.1 million.

The Bank was originally organized in 1946 and operated as First Federal Savings and Loan Association of Fall River. In 1982, the Bank merged with First Federal Savings and Loan Association of Attleboro, which was originally organized in 1854 and became a federally chartered savings and loan association in 1959. In 1983, the Bank became a federally chartered savings bank, changing its name to First Federal Savings Bank of America. In 1984, the Bank added mortgage-banking activities to its operations. On February 28, 2002, the Company completed the acquisition of People's Bancshares, Inc. ("People's"), New Bedford, Massachusetts, for \$40.3 million in cash and 1.9 million shares of the Company's common stock (the "People's acquisition"). The People's acquisition included total assets of \$968.7 million, 12 banking offices, and nine offices of People's Mortgage Corporation ("PMC"), People's wholly-owned mortgage banking subsidiary. In conjunction with the conversion of the acquired banking offices to the Company's systems in May 2002, two of the People's banking offices and one of the Bank's banking and insurance offices were closed and consolidated with nearby banking and insurance offices in Massachusetts.

The Company conducts business from its administrative, operations, and banking and insurance offices located in Swansea, Massachusetts and its 25 other banking and insurance offices located in the municipalities of Attleboro, Brockton, Dartmouth, Easton, Fall River, Mansfield, Mattapoisett, New Bedford, Seekonk, Somerset, Stoughton, and Taunton, Massachusetts and Cranston, East Greenwich, East Providence, Middletown, Pawtucket, Providence, and Warwick, Rhode Island, and its five loan origination centers located in Agawam, Auburn, Burlington, and Yarmouth, Massachusetts, and East Greenwich, Rhode Island. PMC, a wholly-owned subsidiary of the Bank, also operates nine mortgage offices in Andover, Easton, and Wellesley, Massachusetts, Portsmouth, Rhode Island, Hamden, Connecticut and Chester, Lutherville, Severna Park, and Upper Marlborough, Maryland.

In 1999, the Company formed the FIRSTFED INSURANCE AGENCY, LLC (the "Agency"). In March 2000, the Agency purchased two local independent agencies, Smith-Cochrane Insurance Agency, Inc. and All Risk Insurance Agency of Swansea, bringing the total number of customers of the Agency to over 4,000. In March 2002, the Agency entered into a joint partnership with three Rhode Island insurance agencies, Atlantic Insurance Partners, Riley Insurance and Allen Cochran Insurance, to form the Insurance Group of Newport. The Agency offers a comprehensive insurance product line including auto, home, life, accident and health insurance to consumers and businesses. In February 2000, the Company

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formed the FIRSTFED TRUST COMPANY, N.A. (the "Trust Company") to provide investment and fiduciary services in the Rhode Island and southeastern Massachusetts marketplace. The Trust Company is a joint venture with certain members of the Metcalf and Danforth families of Rhode Island. In addition to their 35% ownership interest, the families are also significant clients of the Trust Company and hold one seat on its Board of Directors.

The Company's principal business has been and continues to be attracting retail and business deposits in the areas surrounding its banking and insurance offices and investing those deposits, together with funds

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generated from operations and borrowings, primarily in residential, commercial, and consumer loans and residential mortgage-backed securities ("MBS"). Through its banking and insurance offices and five loan origination centers, the Company originates loans for investment and loans for sale in the secondary market, generally retaining the servicing rights to loans sold. Through its PMC mortgage offices, loans are generally originated for sale in the secondary market with servicing rights released. Loan sales are made from loans designated as being held for sale or originated for sale during the period. The Company's revenues are derived principally from interest on its loan portfolios, and interest and dividends on its investment and mortgage-backed securities, gains on sale of loans and investment securities, service charges on deposit accounts, loan servicing income, revenue from the Trust Company and Agency operations, earnings on bank-owned life insurance ("BOLI"), and other income. The Company's primary sources of funds are deposits, principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans, Federal Home Loan Bank of Boston ("FHLB") advances and other borrowings.

Information required by Guide 3 to be contained in the description of business which is not contained in Item 1 is incorporated by reference from Items 6, 7 and 8 herein.

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and is including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identified by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," or similar expressions. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and the subsidiaries include, but are not limited to, changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area and accounting principles and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information on the Company and its business, including additional factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

Subject to applicable laws and regulations, the Company does not undertake -- and specifically disclaims any obligation -- to publicly release

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the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

MARKET AREA AND COMPETITION

The Company is a community-oriented financial institution offering a variety of financial products and services to meet the needs of the communities it serves in Southeastern New England and, to a lesser degree, the Mid-Atlantic region. The Company's deposit gathering is concentrated in the communities surrounding its full service banking and insurance offices. The Company's main banking and insurance office is located in Fall River, Massachusetts. Fall River is located in the southeastern region of Massachusetts and is adjacent to Rhode Island. All of the Company's banking and insurance offices are located within 30 miles of Fall River. The Southeastern Massachusetts and Rhode Island suburbs are generally low to middle income residential communities with individuals employed primarily in Fall River, New Bedford, Brockton and Taunton, Massachusetts, Providence, Rhode Island and areas along Interstates 195, 95 and 495 and Route 24.

Declines in manufacturing employment and uncertainty in the technology industry have resulted in rising unemployment rates and decreased employment opportunities in Southeastern New England. Still, the economy in the region has generally been positive in recent years, with both Massachusetts and Rhode Island enjoying better unemployment rates than the national average. Unemployment rates in the Providence-Fall

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River area and in New Bedford are currently higher than the national and state averages but have improved from the mid-1990s. Small businesses, service firms and tourism form the backbone of the region's economy. However, many significant employers, such as The Acushnet Company, American Power Conversion, CVS Corporation, Fidelity Investments, GTECH, Hasbro, ON Semiconductor, Raytheon and Textron are located in the region.

The Company faces significant competition in generating loans and in attracting deposits, as well as in the Insurance Agency and Trust Company businesses. The Company's primary market area is highly competitive and the Company faces direct competition from a significant number of financial institutions, many with a statewide or regional presence and, in some cases, a national presence. Some of these financial institutions are significantly larger and have greater financial resources than the Company. The Company's competition for loans comes principally from commercial banks, savings banks, credit unions, mortgage brokers, mortgage banking companies and insurance companies. Its most direct competition for deposits has historically come from local savings, cooperative and commercial banks and credit unions. In addition, the Company faces increasing competition for deposits from non-bank institutions such as brokerage firms and insurance companies in such instruments as short-term money market funds, corporate and government securities funds, mutual funds and annuities. Competition may also increase as a result of the lifting of restrictions on the interstate operations of financial institutions. In Southeastern New England, the Company has experienced significant competition from credit unions, which have a competitive advantage because they do not pay state or federal income taxes. Such competitive advantage has placed increased pressure on the Bank with respect to its loan and deposit pricing.

The Company has a strategy to expand its franchise in its existing market area and other areas in Massachusetts and Rhode Island through the establishment of de novo banking and insurance offices and new loan origination facilities.

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LENDING ACTIVITIES

Loan Portfolio Composition. The Company's loan portfolio consists primarily of first mortgage loans secured by residential and commercial real estate properties. At March 31, 2003, total loans receivable was \$1.273 billion, of which \$601.1 million were residential mortgage loans, or 47.2% of the Company's total loans receivable. At such date, the remainder of the loan portfolio consisted of: \$143.0 million of commercial real estate loans, or 11.2% of total loans receivable; \$61.7 million of construction and land loans, or 4.8% of total loans receivable; \$283.1 million of commercial loans, or 22.2% of total loans receivable; and \$184.3 million of consumer loans, or 14.5% of total loans receivable, consisting of \$140.2 million of home equity lines of credit, \$32.9 million of second mortgages and \$11.2 million of other consumer loans. After including allowance for loan losses, undisbursed proceeds of construction mortgages in process, and deferred loan origination fees, loans receivable, net was \$1.241 billion at March 31, 2003. At that same date, 44.1% of the Company's residential mortgage loans and construction and land loans, excluding mortgage loans held for sale, had adjustable interest rates, most of which are indexed to the one-year Constant Maturity Treasury ("CMT") Index. The Company had \$245.7 million of mortgage loans held for sale at March 31, 2003, consisting of one-to-four family mortgage loans.

The Board of Directors establishes the Company's lending policies and loan approval limits. The types of loans that the Company may originate are subject to federal and state laws and regulations. Interest rates charged by the Company on loans are affected by the demand for such loans and the supply of money available for lending purposes and the rates offered by competitors. These factors are, in turn, affected by, among other things, economic conditions, monetary policies of the federal government, including the Federal Reserve Board, and legislative tax policies.

For additional information on the composition of the Company's loan portfolio, see "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Financial Condition -- Loans Receivable."

The Company has established an allowance for loan losses relating to specifically identified impaired loans and all other loans. For additional information on the amount of the allowance and the process for

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evaluating its adequacy, see "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Financial Condition -- Asset Quality."

Origination, Sale and Servicing of Loans. The Company's mortgage lending activities are conducted primarily by its loan personnel operating at its 26 banking and insurance offices, five loan origination centers and nine PMC mortgage offices, and also in a network of approximately 50 active loan correspondents, wholesale loan brokers and other financial institutions approved by the Company. All loans originated by the Company either through internal sources or through loan correspondents are underwritten by the Company pursuant to the Company's policies and procedures. For the fiscal year ended March 31, 2003, the Company's loan correspondents originated \$294.6 million in loans. The Company originates both adjustable-rate and fixed-rate loans. The Company's ability to originate fixed or adjustable rate loans is dependent upon the relative customer demand for such loans, which is affected by the current and expected future level of interest rates.

Generally, adjustable-rate residential mortgage loans are originated by the Company for investment in its own portfolio while longer-term fixed rate residential mortgage loans are originated for sale. All loans originated by PMC

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are originated for sale. While the Company has in the past, from time to time, retained fixed-rate one-to-four family loans and sold adjustable-rate one-to-four family loans, it is the general policy of the Company to sell substantially all of the one-to-four family fixed-rate mortgage loans with maturities over 15 years that it originates and to retain substantially all fixed-rate loans with maturities of up to and including 15 years and all adjustable-rate one-to-four family mortgage loans that it originates. The one-to-four family loan products currently originated for sale by the Company include a variety of mortgage loans which conform to the underwriting standards specified by Fannie Mae and Freddie Mac ("conforming loans") and loans which do not conform to Fannie Mae or Freddie Mac standards due to loan amounts ("jumbo loans"), or which otherwise vary from agency underwriting standards. The Company also sells all mortgage loans insured by the Federal Housing Administration ("FHA") and the Veterans' Administration ("VA"). All one-to-four loans sold by the Company are sold pursuant to master commitments negotiated with Fannie Mae, Freddie Mac, FHLB and other investors. Although the Company has entered into master commitment contracts, such contracts generally do not require the purchasers to buy or the Company to deliver a specific amount of mortgage loans.

The Company currently sells substantially all longer-term fixed rate conforming mortgage loans it originates to Fannie Mae, Freddie Mac, FHLB and private investors. All loans are sold either without recourse or with limited recourse to the Company in the event of default or pre-payment. The Company generally retains the servicing rights on the mortgage loans sold to Fannie Mae, Freddie Mac and FHLB, but generally sells all VA, FHA, long-term jumbo loans and non-conforming loans to institutional investors on a servicing released basis. Loans originated by PMC are sold servicing released to individual investors.

Between the time the Company issues loan commitments and the time such loans or the securities into which they are converted are sold, the Company is exposed to movements in the market price due to changes in the market interest rates. The Company manages this risk by utilizing forward cash sales of loan or mortgage backed securities primarily to Fannie Mae, Freddie Mac and FHLB (such forward sales of loans or mortgage-backed securities are collectively referred to as "forward sale commitments") and in the case of PMC where all loans are sold by obtaining best effort commitments from individual investors on a loan by loan basis. Generally, the Company attempts to cover between 85% and 90% of the principal amount of the loans that it has committed to fund at specified interest rates with forward sales commitments. However, the type, amount and delivery date of forward sale commitments the Company will enter into is based upon anticipated movements in market interest rates, bond market conditions and management's estimates of closing volumes and the length of the origination or purchase commitments. Differences between the volume and timing of actual loan origination and purchases and management's estimates can expose the Company to gains and losses. If the Company is not able to deliver the mortgage loans or mortgage-backed securities during the appropriate delivery period called for by the forward sale commitment, the Company may be required to pay a non-delivery fee, repurchase the delivery commitments at current market prices or purchase whole loans at a premium for delivery. The above activity is managed continually; however, there can be no assurances that the Company will be successful in its effort to minimize interest-rate risk between the time origination or purchase

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commitments are issued and the ultimate sale of the loan. At March 31, 2003, the Company had \$296.9 million of forward sales commitments.

At March 31, 2003, the Company was servicing its portfolio of \$1.487 billion of loans receivable, net and mortgage loans held for sale and \$1.412 billion of loans serviced for others, primarily consisting of conforming

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fixed-rate loans sold by the Company. Loan servicing includes collecting and remitting loan payments, accounting for principal and interest, contacting delinquent mortgagors, supervising foreclosures and property dispositions in the event of unremedied defaults, making certain insurance and tax payments on behalf of the borrowers and generally administering the loans. All of the loans currently being serviced for others are loans, which have been sold by the Company. The gross servicing fee income from loans originated and purchased is generally .25 to .38% of the total balance of the loan serviced.

During the fiscal years ended March 31, 2003 and March 31, 2002, the Company originated \$3.186 billion and \$788.6 million of residential mortgage loans, respectively, of which \$300.1 million and \$152.4 million, respectively, were retained by the Company. The fixed-rate loans retained by the Company consisted primarily of loans with terms of 15 years or less. The Company recognizes, at the time of sale, the cash gain or loss on the sale of the loans based on the difference between the net cash proceeds received and the carrying value of the loans sold. The book value of mortgage servicing rights recognized as an asset by the Company, at March 31, 2003, net of amortization and valuation allowance, was \$6.0 million.

Residential Mortgage Lending. The Company offers both fixed-rate and adjustable-rate mortgage ("ARM") loans secured by one-to-four family residences with maturities of up to 30 years. Substantially all of such loans are secured by properties located in Southern New England and the Mid-Atlantic region. Loan originations are generally obtained from the Company's commissioned loan representatives, banking and insurance offices, correspondent banking relationships and wholesale brokers and their contacts with the local real estate industry, existing or past customers, and members of the local communities.

The Company currently offers a number of ARM loan programs with interest rates which are fixed for a period of one, three, four, five, seven or ten years and adjust annually thereafter. The Company's ARM loans generally provide for periodic (not more than 2%) and overall (not more than 6%) caps on the increase or decrease in the interest rate at any adjustment date and over the life of the loan, respectively. The interest rate adjustment on these loans is generally indexed to the one-year U.S. Treasury CMT Index.

The Company's policy is to originate one-to-four family residential first-mortgage loans in amounts up to 80% of the lower of the appraised value or the selling price of the property securing the loan and up to 100% of the appraised value or selling price if private mortgage insurance is obtained with the exception of FHA and VA loans. Mortgage loans originated by the Company include due-on-sale clauses which provide the Company with the contractual right to deem the loan immediately due and payable in the event the borrower transfers ownership of the property without the Company's consent. Due-on-sale clauses are an important means of adjusting the rates on the Company's fixed-rate mortgage loan portfolio and the Company has generally exercised its rights under these clauses.

The origination of adjustable-rate residential mortgage loans, as opposed to fixed-rate residential mortgage loans, helps reduce the Company's exposure to increases in interest rates. However, adjustable-rate loans may pose credit risks not inherent in fixed-rate loans, primarily because as interest rates rise, the underlying payments of the borrower rise, thereby increasing the potential for default. Periodic and lifetime caps on interest rate increases reduce the credit risk associated with its adjustable-rate loans but also limit the interest rate sensitivity of its adjustable-rate mortgage loans.

In an effort to provide financing for first-time and moderate income home buyers, the Company offers FHA and VA loans and also has its own first-time home buyer program. These programs offer single-family residential mortgage loans to

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qualified individuals. These loans are offered with terms of up to 30 years. Such loans must be secured by a one-to-four family owner-occupied unit. These loans are originated using modified underwriting guidelines with reduced down payments and loan fees. Such loans are originated in amounts up to 100% of the lower of the property's appraised value or the sales price. Private mortgage insurance is normally required. The Company expects to achieve a lower rate of return on loans originated under the first-

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time home buyer program when compared to other residential mortgage loans because the Company typically charges: a lower rate of interest; a lower mortgage origination fee; or lower closing costs on such loan programs.

The Company originates adjustable-rate multi-family mortgage loans generally secured by five to 12 unit residential apartment buildings. In reaching its decision on whether to make a multi-family loan, the Company considers the value of the underlying property as well as the experience, financial strength and other qualifications of the borrower. Other factors relating to the property to be considered are: the net operating income of the mortgaged premises before debt service and depreciation; the debt service ratio; and the ratio of the loan amount to appraised value. The maximum amount of a multi-family loan is limited by the Company's loans-to-one borrower limit, which, at March 31, 2003, was \$25.3 million. In making its assessment of the creditworthiness of the borrower, the Company generally reviews the financial statements, employment and credit history of the borrower, as well as other related documentation. Generally, multi-family loans made to corporations, partnerships and other business entities require personal guarantees by the principals.

Loans secured by apartment buildings and other multi-family residential properties generally involve a greater degree of risk than one-to-four family residential mortgage loans. Because payments on loans secured by multi-family properties are generally dependent on successful operation or management of the properties, repayment of such loans may be subject to a greater extent to prevailing conditions in the real estate market or the economy. The Company seeks to minimize these risks through its underwriting policies.

Construction and Land Lending. The Company originates construction and land loans primarily for the development of single-family residences. Such loans are made principally to individuals building their primary residence. In the case of construction and land mortgage loans to individuals building their primary residence, such loans are originated in amounts up to 90% of the appraised value of the property, as improved. Proceeds of construction and land loans are disbursed as phases of the construction are completed.

Construction and land financing is generally considered to involve a higher degree of credit risk than long-term financing on improved, owner-occupied residential real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property's value at completion of construction or development compared to the estimated cost (including interest) of construction. If the estimate of value proves to be inaccurate, the Company may be confronted with a project, when completed, having a value which is insufficient to assure full repayment.

Commercial Real Estate Lending. The Company originates commercial real estate loans that are generally secured by properties such as manufacturing facilities, office buildings, retail facilities, recreation facilities or apartment buildings generally located in the Company's primary market area. The Company's commercial real estate underwriting policy provides that commercial real estate loans may generally be made in amounts up to 75% of the appraised

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value of the property. The Company also originates construction, acquisition and development loans to experienced developers known to the Company for the construction of residential or commercial properties. Construction and land loans to commercial developers are generally originated in amounts up to 75% of the lesser of the appraised value of the property, as improved, or the sales price. Generally, if the borrower is a corporation, partnership or other business entity, personal guarantees by the principals are required. Commercial real estate lending is limited by the Bank's regulatory loans-to-one borrower limit, which at March 31, 2003 was \$25.3 million. In reaching its decision on whether to make a commercial real estate loan, the Company considers the net operating income of the property, the borrower's expertise, credit history, financial strength and liquidity, and the value of the underlying property.

Loans secured by commercial real estate properties are generally larger and involve a greater degree of risk than one-to-four family residential mortgage loans. Because payments on loans secured by commercial real estate are often dependent on successful operation or management of the properties, repayment of such loans may be subject to a greater extent to prevailing conditions in the real estate market or the economy. The Company seeks to minimize these risks through its thorough analysis and stringent underwriting standards.

Commercial Lending. The Company also originates commercial loans to businesses generally operating in the Company's primary market area. Such loans are generally secured by equipment, inventory, accounts

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receivable, and real estate, in the case of owner-occupied commercial property where repayment is significantly dependent on the underlying business. The Company offers commercial loans in various forms, including term loans and lines of credit. When analyzing commercial loans, the Company considers primarily the expertise and financial resources of the borrower, the borrower's ability to repay the loan from cash flow, the Company's lending history with the borrower and the value of the collateral.

Commercial loans are of higher risk and typically are made on the basis of the borrower's ability to repay from the cash flow of the underlying business. As a result, the availability of funds for the repayment of commercial loans is substantially dependent on the success of the business itself. Further, any collateral securing such loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on many factors, including the success of the business.

Consumer Lending. The Company's consumer loans consist primarily of home equity lines of credit and second mortgage loans, and, to a significantly lesser extent, secured and unsecured personal loans and new and used automobile loans. Such loans are generally originated in the Company's primary market area and generally are secured by real estate, deposit accounts, personal property and automobiles. These loans are typically shorter term and generally have higher interest rates than one-to-four family mortgage loans.

The Company offers two types of home equity loans: a variable-rate "open-end line of credit" and a fixed-rate "second mortgage." Substantially all of the Company's home equity loans are secured by second liens on one-to-four family residences located in the Company's primary market area. Home equity lines of credit have variable rates of interest, which can generally adjust on a monthly basis. The interest rate on such loans is indexed to the prime rate as reported in The Wall Street Journal and generally have an 18% lifetime limit on interest rates. Generally, the maximum combined loan-to-value ratio ("CLTV") on home equity loans is 80%; however, fixed-rate second mortgage loans up to \$50,000 and lines of credit up to \$25,000 can have an CLTV of up to 100% on the

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property as long as other underwriting criteria are satisfied. Second mortgage loans are generally offered with terms of up to 15 years and only with fixed-rates of interest, which vary depending on the amortization period chosen by the borrower. The underwriting standards employed by the Company for home equity lines of credit and second mortgage loans include a determination of the applicant's credit history and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan and the value of the collateral securing the loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment and, additionally, from any verifiable secondary income. Creditworthiness of the applicant is of primary consideration.

The Company also originates other types of consumer loans consisting of secured and unsecured personal loans and new and used automobile loans. Secured personal loans are generally secured by deposit accounts, stocks or bonds. Unsecured personal loans generally have a maximum borrowing limitation of \$7,500 and generally allow a maximum debt ratio (the ratio of debt service to gross earnings) of 40%. Automobile loans have a maximum borrowing limitation of 95% of the sale price of a new automobile and 80% of the lesser of the purchase price or fair market value of a used automobile.

Loans secured by rapidly depreciable assets such as automobiles or that are unsecured entail greater risks than one-to-four family residential mortgage loans. In such cases, repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance, since there is a greater likelihood of damage, loss or depreciation of the underlying collateral. Further, consumer loan collections on these loans are dependent on the borrower's continuing financial stability and, therefore, are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Finally, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans in the event of a default.

INVESTMENT ACTIVITIES

Federally-chartered savings institutions have the authority to invest in various types of liquid assets, including United States Treasury obligations, securities of various federal agencies, certificates of deposit of insured banks and savings institutions, bankers' acceptances, repurchase agreements, federal funds and Small Business Investment Company Program investments. Subject to various restrictions, federally-chartered

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savings institutions may also invest their assets in commercial paper, investment-grade corporate debt securities and mutual funds whose assets conform to the investments that a federally-chartered savings institution is otherwise authorized to make directly. Historically, the Company has maintained liquid assets at a level considered to be adequate to meet its normal daily activities.

The investment policy of the Company, as approved by the Board of Directors, requires management to maintain adequate liquidity, generate a favorable return on investments without incurring undue interest rate and credit risk and to complement the Company's lending activities. The Company primarily invests in mortgage-related securities (consisting of mortgage-backed pass-through securities and collateralized mortgage obligations) guaranteed by government agencies or, if privately issued, rated A or better by either Moody's or Standard & Poor's. The Company designates investment securities as held to maturity, available for sale, or held for trading. The Company generally invests in securities as part of a wholesale investment strategy as well as to manage interest-rate risk and to maintain liquidity levels deemed appropriate by

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management. At March 31, 2003, the Company had short-term investments of \$2.0 million, or 0.1% of assets, consisting of overnight deposits. At March 31, 2003, the Company's investment securities available for sale portfolio had a fair value of \$22.7 million, or 0.9% of assets, and an amortized cost of \$16.7 million. At March 31, 2003, the Company had no investment securities held to maturity.

At March 31, 2003, the Company had invested \$635.9 million, or 26.3% of assets, in mortgage-backed securities issued by Ginnie Mae, Fannie Mae and Freddie Mac or by private mortgage security issuers. Of this total, \$393.2 million were adjustable-rate securities and \$242.7 million were fixed-rate securities.

Of the \$393.2 million of adjustable-rate securities, \$157.8 million were Fannie Mae and Freddie Mac one-year CMT and one-year LIBOR indexed ARMs with initial fixed-rate periods of one to five years, and generally 2% maximum annual rate adjustments and 6% maximum lifetime rate adjustments, \$154.4 million were Ginnie Mae one year CMT indexed ARMs with 1% maximum annual rate adjustments and 5% maximum lifetime rate adjustments, \$40.2 million were Ginnie Mae and privately issued LIBOR indexed CMOs, \$32.5 million were Fannie Mae and privately issued COFI and one-year average CMT indexed collateralized mortgage obligations ("CMOs"), and \$8.3 million were Fannie Mae and Freddie Mac Eleventh District Cost of Funds ("COFI") indexed monthly resetting ARMs with no annual rate caps, but with lifetime caps of 9.57% to 13.03%.

Of the \$242.7 million of fixed-rate securities, \$194.6 million were Fannie Mae and AAA-rated privately issued CMOs with average lives of approximately 3.5 years, and \$48.1 million were Ginnie Mae, Fannie Mae and Freddie Mac pass-through securities with average lives of approximately 3.1 years.

Investments in mortgage-backed securities involve a risk that actual prepayments will differ from estimated prepayments over the life of the security. Mortgage-backed securities may require adjustments to the amortization of any premium or accretion of any discount relating to such instruments thereby changing the net yield on such securities. There is also reinvestment risk associated with the cash flows from such securities or in the event such securities are redeemed by the issuer. In addition, the market value and/or interest rates of such securities may be adversely affected by changes in interest rates.

SOURCES OF FUNDS

General. Deposits, loan and mortgage-backed security principal and interest payments, proceeds from sales of loans, cash flows generated from operations and FHLB advances and other borrowings are the primary sources of the Company's funds for use in lending, investing and for other general purposes.

Deposits. The Company offers a variety of deposit accounts with a range of interest rates and terms. The Company's deposits consist of business checking, money market, savings, NOW and certificate accounts. For the fiscal year ended March 31, 2003, core deposits (defined as total deposits less certificate accounts) represented 53.2% of total average deposits. The flow of deposits is influenced significantly by general economic conditions, changes in money market rates, prevailing interest rates and competition. The Company's deposits are obtained predominantly from the areas in which its banking and insurance offices are located. The Company has historically relied primarily on customer service and long-standing relationships

with customers to attract and retain these deposits; however, market interest

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rates and rates offered by competing financial institutions significantly affect the Company's ability to attract and retain deposits. The Company uses traditional means of advertising its deposit products, including radio and print media and generally does not solicit deposits from outside its market area. While the Company does not actively solicit certificate accounts in excess of \$100,000 or use brokers to obtain deposits, the Company may, from time to time, solicit such deposits or utilize brokered deposits depending upon market conditions. The Company's average certificate balances increased to \$621.7 million, or 46.8% of total average deposits, during the year ended March 31, 2003 from \$441.5 million, or 56.8% of total average deposits, during the year ended March 31, 2002. The Company's cost of average deposits decreased to 2.02% for the year ended March 31, 2003 from 3.27% for the year ended March 31, 2002. At March 31, 2003, the weighted average remaining maturity of the Company's certificate accounts was approximately 12 months.

Borrowings. As part of its operating strategy, the Company utilizes advances from the FHLB and reverse repurchase agreements with securities dealers as complements to retail deposits to fund its operations. FHLB advances are collateralized primarily by certain of the Company's mortgage loans and mortgage-backed securities. FHLB advances are made pursuant to several different credit programs, each of which has its own interest rate and range of maturities. The maximum amount that the FHLB will advance to member institutions, including the Bank, fluctuates from time to time in accordance with the policies of the Federal Housing Finance Board and the FHLB. At March 31, 2003, the Company had \$712.3 million in outstanding advances from the FHLB and other borrowings.

SUBSIDIARY ACTIVITIES

First Federal Savings Bank of America includes its wholly-owned subsidiaries: People's Mortgage Corporation, a Massachusetts corporation; FIRSTFED INVESTMENT CORPORATION, a Massachusetts security corporation; and CELMAC INVESTMENT CORPORATION, also a Massachusetts security corporation.

FAB FUNDING CORPORATION ("FAB FUNDING"), a Massachusetts corporation, is a wholly-owned subsidiary of the Company formed primarily to finance stock purchases by the Company's Employee Stock Ownership Plan and related trust ("ESOP"). The financing from FAB FUNDING is collateralized by the shares of stock of the Company purchased by the ESOP, which are released for distribution to eligible employees of the Company as payments are made on the loan. Except for the loan to the ESOP, FAB FUNDING has no significant operations.

FIRSTFED INSURANCE AGENCY, LLC, a Massachusetts limited liability corporation, was formed in January 1999 and is jointly owned by the Company and FAB FUNDING. The Agency offers a comprehensive insurance product line including auto, home, life, accident and health insurance to consumers and businesses. The Agency is licensed to sell insurance in Massachusetts, Rhode Island and Connecticut and is subject to regulations of and periodic examinations by these states.

FIRSTFED TRUST COMPANY, N.A., a nationally chartered organization headquartered in Massachusetts, was formed in February 2000. The Trust Company provides investment and fiduciary services in the Rhode Island and southeastern Massachusetts marketplace and is 65% owned by the Company.

People's Bancshares Capital Trust ("Capital Trust I"), a Delaware Business Trust formed in 1997, and People's Bancshares Capital Trust II ("Capital Trust II"), a New York Common Law Trust formed in 2000, of which the Company acquired all of the common securities as part of the People's acquisition. These trusts have no independent assets or operations and exist for the sole purpose of issuing trust preferred securities and investing the proceeds in an equivalent amount of junior subordinated debentures issued by the Company. The junior

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subordinated debentures, which are the sole assets of the trusts, are unsecured obligations of the Company and generally are subordinate and junior in right of payment to all present and future senior and subordinated indebtedness and certain other financial obligations of the Company. On July 1, 2002, the trust preferred securities of Capital Trust I were redeemed by the Company.

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PERSONNEL

As of March 31, 2003, the Company had 621 authorized full-time employee positions and 118 authorized part-time employee positions, for a total of approximately 680 full-time equivalents. The employees are not represented by a collective bargaining unit and the Company considers its relationship with its employees to be good.

REGULATION AND SUPERVISION

GENERAL

As a savings and loan holding company, the Company is required by federal law to file reports with, and otherwise comply with, the rules and regulations of the OTS. The Bank, as a federally chartered savings association, is subject to extensive regulation, examination and supervision by the OTS, as its primary federal regulator, and the FDIC, as the deposit insurer. The Bank is a member of the Federal Home Loan Bank System and, with respect to deposit insurance, of the Savings Association Insurance Fund ("SAIF") managed by the FDIC. The Trust Company, a nationally chartered trust company, is subject to extensive regulation, examination and supervision by its federal regulator, the Office of the Comptroller of the Currency ("OCC"), the agency that charters national banks. The Trust Company does not accept deposits and is not insured by the FDIC.

The Bank must file reports with the OTS and the FDIC concerning its activities and financial condition in addition to obtaining regulatory approvals prior to entering into certain transactions such as mergers with, or acquisitions of, other institutions. The OTS and/or the FDIC conduct periodic examinations to test the Bank's safety and soundness and compliance with various regulatory requirements. Similarly, the Trust Company reports to, and is subject to examination and supervision by, the OCC. This regulation and supervision establishes a comprehensive framework of activities, in which an institution can engage and is intended primarily to facilitate the institution's safety and soundness. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including, with respect to the Bank, policies regarding the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in the applicable regulatory requirements and policies, whether by the OTS, the FDIC, the OCC or the Congress, could have a material adverse impact on the Company, the Bank, the Trust Company and their operations. Certain of the regulatory requirements applicable to the Bank, the Trust Company and to the Company are referred to below or elsewhere herein. The description of statutory provisions and regulations set forth in this Form 10-K does not purport to be a complete description of such statutes and regulations and their effects on the Bank, the Trust Company and the Company.

HOLDING COMPANY REGULATION

The Company is a nondiversified unitary savings and loan holding company within the meaning of federal law. Under prior law, a unitary savings and loan holding company, such as the Company, was not generally restricted as to the

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types of business activities in which it may engage, provided that the Bank continued to be a qualified thrift lender. See "Regulation of the Bank and Trust Company -- QTL Test." The Gramm-Leach-Bliley Act of 1999 provided that no company may acquire control of a savings association after May 4, 1999 unless it engages only in the financial activities permitted for financial holding companies under the law or for multiple savings and loan holding companies as described below. Further, the Gramm-Leach-Bliley Act specifies that existing savings and loan holding companies may only engage in such activities. The Gramm-Leach-Bliley Act, however, grandfathered the unrestricted authority for activities with respect to unitary savings and loan holding companies existing prior to May 4, 1999, such as the Company, so long as the Bank continues to comply with the QTL Test. Upon any non-supervisory acquisition by the Company of another savings institution or savings bank that meets the qualified thrift lender test and is deemed to be a savings institution by the OTS, the Company would become a multiple savings and loan holding company (if the acquired institution is held as a separate subsidiary) and would generally be limited to activities permissible

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for financial holding companies under the Bank Holding Company Act, subject to the prior approval of the OTS, and certain activities authorized by OTS regulation for multiple holding companies.

A savings and loan holding company is prohibited from, directly or indirectly, acquiring more than 5% of the voting stock of another savings institution or savings and loan holding company without prior written approval of the OTS and from acquiring or retaining control of a depository institution that is not insured by the FDIC. In evaluating applications by holding companies to acquire savings institutions, the OTS considers the financial and managerial resources and future prospects of the company and institution involved, the effect of the acquisition on the risk to the deposit insurance funds, the convenience and needs of the community and competitive factors. Acquisitions may also be subject to approval by state banking agencies.

The OTS may not approve any acquisition that would result in a multiple savings and loan holding company controlling savings institutions in more than one state, subject to two exceptions: (i) the approval of interstate supervisory acquisitions by savings and loan holding companies and (ii) the acquisition of a savings institution in another state if the laws of the state of the target savings institution specifically permit such acquisitions. The states vary in the extent to which they permit interstate savings and loan holding company acquisitions.

Although savings and loan holding companies are not subject to specific capital requirements or specific restrictions on the payment of dividends or other capital distributions, federal regulations do prescribe such restrictions on subsidiary savings institutions as described below. The Bank must notify the OTS 30 days before declaring any dividend to the Company. In addition, the financial impact of a holding company on its subsidiary institution is a matter that is evaluated by the OTS and the agency has authority to order cessation of activities or divestiture of subsidiaries deemed to pose a threat to the safety and soundness of the institution.

REGULATION OF THE BANK AND TRUST COMPANY

Business Activities. The activities of federal savings institutions, such as the Bank, are governed by federal laws and regulations. These laws and regulations delineate the nature and extent of the activities in which federal associations may engage. In particular, many types of lending authority for federal associations, e.g., commercial, non-residential real property loans and

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consumer loans, are limited to a specified percentage of the institution's capital or assets.

The activities of the Trust Company are limited to providing fiduciary and related services and are also subject to federal law and regulation. Generally, the Trust Company is subject to all of the laws and regulations applicable to national banks except where clearly inapplicable due to the Trust Company's limited activities.

Capital Requirements. OTS capital regulations require savings institutions to meet three minimum capital standards: a 1.5% tangible capital ratio, a 4% leverage ratio (3% for institutions receiving the highest rating on the CAMELS rating system) and an 8% risk-based capital ratio. In addition, the prompt corrective action standards discussed below also establish, in effect, a minimum 2% tangible capital standard, a 4% leverage ratio (3% for institutions receiving the highest rating on the CAMELS rating system), and, together with the risk-based capital standard itself, a 4% Tier 1 risk-based capital standard. The OTS regulations also require that, in meeting the tangible, leverage and risk-based capital standards, institutions must generally deduct investments in and loans to subsidiaries engaged in activities as principal that are not permissible for a national bank.

The risk-based capital standard for savings institutions requires the maintenance of Tier 1 (core) and total capital (which is defined as core capital and supplementary capital) to risk-weighted assets of at least 4% and 8%, respectively. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, are multiplied by a risk-weight factor of 0% to 100%, assigned by the OTS capital regulation based on the risks believed inherent in the type of asset. Core (Tier 1) capital is defined as common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries less intangibles other than certain mortgage servicing rights and credit card relationships. The components of supplementary capital

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currently include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, the allowance for loan and lease losses limited to a maximum of 1.25% of risk-weighted assets and up to 45% of unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of supplementary capital included as part of total capital cannot exceed 100% of core capital. At March 31, 2003, the Bank met each of its capital requirements.

The Trust Company is subject to similar capital standards under OCC regulations with respect to its balance sheet assets. At March 31, 2003, the Trust Company met each of its capital requirements.

Both the OTS and OCC have the discretion to establish higher capital requirements in individual cases where deemed justified by the institution's condition or risk profile.

Prompt Corrective Regulatory Action. The OTS is required to take certain supervisory actions against undercapitalized institutions, the severity of which depends upon the institution's degree of undercapitalization. Generally, a savings institution that has a ratio of total capital to risk-weighted assets of less than 8%, a ratio of Tier 1 (core) capital to risk-weighted assets of less than 4% or a ratio of core capital to total assets of less than 4% (3% or less for institutions with the highest examination rating) is considered to be

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"undercapitalized." A savings institution that has a total risk-based capital ratio less than 6%, a Tier 1 capital ratio of less than 3% or a leverage ratio that is less than 3% is considered to be "significantly undercapitalized" and a savings institution that has a tangible capital to assets ratio equal to or less than 2% is deemed to be "critically undercapitalized." Subject to a narrow exception, the OTS is required to appoint a receiver or conservator for an institution that is "critically undercapitalized." The regulation also provides that a capital restoration plan must be filed with the OTS within 45 days of the date a savings institution receives notice that it is "undercapitalized," "significantly undercapitalized" or "critically undercapitalized." Compliance with the plan must be guaranteed by any parent holding company. In addition, numerous mandatory supervisory actions become immediately applicable to an undercapitalized institution, including, but not limited to, increased monitoring by regulators and restrictions on growth, capital distributions and expansion. The OTS could also take any one of a number of discretionary supervisory actions, including the issuance of a capital directive and the replacement of senior executive officers and directors.

Insurance of Deposit Accounts. The Bank is a member of the SAIF. The FDIC maintains a risk-based assessment system by which institutions are assigned to one of three categories based on their capitalization and one of three subcategories based on examination ratings and other supervisory information. An institution's assessment rate depends upon the categories to which it is assigned. Assessment rates for SAIF member institutions are determined semiannually by the FDIC and currently range from zero basis points of assessable deposits for the healthiest institutions to 27 basis points of assessable deposits for the riskiest. The Bank's assessment rate for fiscal year 2003 was zero basis points of assessable deposits.

In addition to the assessment for deposit insurance, FDIC-insured institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation ("FICO") to recapitalize the predecessor to the SAIF. During 2002, FICO payments for SAIF members approximated 1.75 basis points. By law, there was equal sharing of FICO payments between SAIF and Bank Insurance Fund ("BIF") members, which began on January 1, 2000. The Bank's FICO payment assessment rate for fiscal year 2003 ranged from 1.68 to 1.76 basis points and the premium paid for this period was \$276,000. Payments toward the FICO bonds amounted to \$234,000.

The FDIC has authority to increase insurance assessments. A significant increase in SAIF insurance premiums would likely have an adverse effect on the operating expenses and results of operations of the Bank. Management cannot predict what insurance assessment rates will be in the future.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the OTS. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

The Trust Company does not accept deposits and is not insured by the FDIC.

Loans to One Borrower. Federal law provides that savings institutions are generally subject to the limits on loans to one borrower applicable to national banks. A savings institution may not make a loan or extend credit to a single or related group of borrowers in excess of 15% of its unimpaired capital and surplus. An additional amount may be lent, equal to 10% of unimpaired capital and surplus, if secured by specified readily marketable collateral. At March 31,

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2003, the Bank's limit on loans to one borrower was \$25.3 million, and the Bank's largest aggregate exposure of loans to one borrower was \$18.0 million.

QTL Test. The Home Owners' Loan Act requires savings institutions such as the Bank to meet a qualified thrift lender test. Under the test, a savings association is required to either qualify as a "domestic building and loan association" under the Internal Revenue Code or maintain at least 65% of its "portfolio assets" (total assets less: (i) specified liquid assets up to 20% of total assets; (ii) intangibles, including goodwill; and (iii) the value of property used to conduct business) in certain "qualified thrift investments" (primarily residential mortgages and related investments, including certain mortgage-backed securities) in at least 9 months out of each 12-month period.

A savings institution that fails the qualified thrift lender test is subject to certain operating restrictions and may be required to convert to a commercial bank charter. As of March 31, 2003, the Bank maintained 72.04% of its portfolio assets in qualified thrift investments and, therefore, met the qualified thrift lender test. Recent legislation has expanded the extent to which education loans, credit card loans and small business loans may be considered "qualified thrift investments."

Limitation on Capital Distributions. OTS regulations impose limitations upon all capital distributions by a savings institution, including cash dividends, payments to repurchase its shares and payments to shareholders of another institution in a cash-out merger. Under the OTS regulation, an application to and the prior approval of the OTS is required prior to any capital distribution if the institution does not meet the criteria for "expedited treatment" of applications under OTS regulations (i.e., generally, examination ratings in the two top categories), the total capital distributions for the calendar year exceed net income for that year plus the amount of retained net income for the preceding two years, the institution would be undercapitalized following the distribution or the distribution would otherwise be contrary to a statute, regulation or agreement with the OTS. If an application is not required, the institution must still provide prior notice to the OTS of the capital distribution if, like the Bank, it is a subsidiary of a holding company. In the event the Bank's capital fell below its regulatory requirements or the OTS notified it that it was in need of more than normal supervision, the Bank's ability to make capital distributions could be restricted. In addition, the OTS could prohibit a proposed capital distribution by any institution, which would otherwise be permitted by the regulation, if the OTS determines that such distribution would constitute an unsafe or unsound practice.

Under OCC regulations, a national trust company may not, without OCC approval, pay dividends in excess of the total of the Trust Company's retained net income for the year combined with retained net income for the prior two years.

Assessments. Savings institutions are required to pay assessments to the OTS to fund the agency's operations. The general assessments, paid on a semi-annual basis, are computed upon the savings institution's total assets, including consolidated subsidiaries and off-balance sheet activity, as reported in the Bank's latest quarterly thrift financial report. Assessments paid by the Bank for the fiscal year ended March 31, 2003 totaled \$375,000.

The Trust Company must pay semi-annual assessments to the OCC to fund its operations. The OCC has adopted an assessment system applicable to national trust companies with less than \$1 billion in managed assets, such as the Trust Company based on the amount of balance sheet assets and a flat fee. Assessments paid by the Trust Company for the fiscal year ended March 31, 2003 totaled \$48,000.

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Transactions with Related Parties. The Bank's authority to engage in transactions with "affiliates" (e.g., any company that controls or is under common control with an institution, including the Company and its non-savings institution subsidiaries) is limited by federal law. The aggregate amount of covered transactions with any individual affiliate is limited to 10% of the capital and surplus of the savings institution. The aggregate amount of covered transactions with all affiliates is limited to 20% of the savings institution's capital and

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surplus. Certain transactions with affiliates are required to be secured by collateral in an amount and of a type described in federal law. The purchase of low quality assets from affiliates is generally prohibited. Transactions with affiliates must be on terms and under circumstances that are at least as favorable to the institution as those prevailing at the time for comparable transactions with non-affiliated companies. The Trust Company is subject to similar restrictions. In addition, savings institutions are prohibited from lending to any affiliate that is engaged in activities that are not permissible for bank holding companies and no savings institution may purchase the securities of any affiliate other than a subsidiary.

The recently enacted Sarbanes-Oxley Act generally prohibits loans by the Company to its executive officers and directors. However, the act contains specific exceptions for loans by the Bank to executive officers and directors in compliance with federal banking laws. Under such laws, the Bank's authority to extend credit to executive officers, directors and 10% shareholders ("insiders"), as well as entities such persons control, is limited. Such loans are required to be made on terms substantially the same as those offered to unaffiliated individuals and not involve more than the normal risk of repayment. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders over other employees. The law limits both the individual and aggregate amount of loans the Bank may make to insiders based, in part, on the Bank's capital position and requires certain board approval procedures to be followed.

Standards for Safety and Soundness. The federal banking agencies have adopted Interagency Guidelines prescribing Standards for Safety and Soundness. The guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. If the OTS determines that a savings institution fails to meet any standard prescribed by the guidelines, the OTS may require the institution to submit an acceptable plan to achieve compliance with the standard.

Enforcement. The OTS has primary enforcement responsibility over savings institutions and has the authority to bring actions against the institution and all institution-affiliated parties, including stockholders, and any attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Formal enforcement action may range from the issuance of a capital directive or cease and desist order to removal of officers and/or directors to institution of receivership, conservatorship or termination of deposit insurance. Civil penalties cover a wide range of violations and can amount to \$25,000 per day, or even \$1 million per day in especially egregious cases. The FDIC has the authority to recommend to the Director of the OTS that enforcement action to be taken with respect to a particular savings institution. If action is not taken by the Director, the FDIC has authority to take such action under certain circumstances. Federal law also establishes criminal penalties for certain violations.

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The OCC has similar enforcement authority with respect to the Trust Company.

FEDERAL HOME LOAN BANK SYSTEM

The Bank is a member of the Federal Home Loan Bank System, which consists of 12 regional Federal Home Loan Banks. The Federal Home Loan Bank provides a central credit facility primarily for member institutions. The Bank, as a member of the Federal Home Loan Bank of Boston, is required to acquire and hold shares of capital stock in that Federal Home Loan Bank in an amount at least equal to 1.0% of the aggregate principal amount of its unpaid residential mortgage loans and similar obligations at the beginning of each year, or 1/20 of its advances (borrowings) from the Federal Home Loan Bank, whichever is greater. The Bank was in compliance with this requirement with an investment in Federal Home Loan Bank stock at March 31, 2003 of \$58.4 million.

In the past several years, Congress has enacted legislation that has changed the structure of the Federal Home Loan Banks' funding obligations, revised the capital structure of the Federal Home Loan Banks and implemented entirely voluntary membership for the Federal Home Loan Banks. Management cannot predict the effect that these changes may have with respect to its Federal Home Loan Bank membership. The Federal Home Loan Bank of Boston has adopted a revised capital structure that is scheduled to be implemented in December 2003.

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FEDERAL RESERVE SYSTEM

The Federal Reserve Board regulations require savings institutions to maintain non-interest earning reserves against their transaction accounts (primarily NOW and regular checking accounts). The regulations generally provide that reserves be maintained against aggregate transaction accounts as follows: for accounts aggregating \$42.1 million or less (subject to adjustment by the Federal Reserve Board), the reserve requirement is 3%; and for accounts aggregating greater than \$42.1 million, the reserve requirement is \$1.083 million plus 10% (subject to adjustment by the Federal Reserve Board between 8% and 14%) against that portion of total transaction accounts in excess of \$42.1 million. The first \$6.0 million of otherwise reservable balances (subject to adjustments by the Federal Reserve Board) are exempted from the reserve requirements. The Bank complies with the foregoing requirements.

ACQUISITION OF CONTROL

Under the Federal Change in Bank Control Act ("CIBCA"), a notice must be submitted to the OTS if any person (including a company), or group acting in concert, seeks to acquire 10% or more of the outstanding voting stock of the Company or Bank, unless the OTS has found that the acquisition will not result in a change of control of the Company. Under the CIBCA, the OTS has 60 days from the filing of a complete notice to act, taking into consideration certain factors, including the financial and managerial resources of the acquirer and the anti-trust effects of the acquisition. Any company that so acquires control would then be subject to regulation as a savings and loan holding company. A similar notice must be submitted to the OCC with respect to a change of control of the Trust Company.

FEDERAL SECURITIES LAWS

The Company's common stock is registered with the SEC under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Company is subject to the information and proxy solicitation requirements, insider trading

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restrictions, and other requirements under the Exchange Act.

Shares of the common stock purchased by persons who are not affiliates of the Company may be resold without registration. Shares purchased by an affiliate of the Company will be subject to the resale restrictions of Rule 144 under the Securities Act of 1933, as amended (the "Securities Act"). If the Company meets the current public information requirements of Rule 144 under the Securities Act, each affiliate of the Company who complies with the other conditions of Rule 144 (including those that require the affiliate's sale to be aggregated with those of certain other persons) would be able to sell in the public market, without registration, a number of shares not to exceed in any three-month period the greater of (i) 1% of the outstanding shares of the Company or (ii) the average weekly volume of trading in such shares during the preceding four calendar weeks. Provisions may be made in the future by the Company to permit affiliates to have their shares registered for sale under the Securities Act under certain circumstances.

FEDERAL AND STATE TAXATION

FEDERAL TAXATION

The Company, the Bank, FAB FUNDING and the Trust Company are subject to those rules of federal income taxation generally applicable to corporations under the Code. The Bank is also, under Subchapter H of the Code, subject to certain special rules applicable to banking institutions as to securities, reserves for loan losses, and any common trust funds. The Agency is a partnership and subject to the rules under Subchapter K of the Code. The Company, the Bank and FAB FUNDING, as members of an affiliated group of corporations within the meaning of Section 1504 of the Code, will file a consolidated federal income tax return, which has the effect of eliminating or deferring the tax consequences of inter-company distributions, including dividends, in the computation of consolidated taxable income for federal tax purposes. The Trust Company files a separate corporate tax return and the Agency files a partnership tax return.

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In addition to regular corporate income tax, corporations are subject to an alternative minimum tax, which generally is equal to 20% of alternative minimum taxable income (taxable income, increased by tax preference items and adjusted for certain regular tax items). The preference items, which are generally applicable, include an amount equal to 75% of the amount by which a bank's adjusted current earnings (generally alternative minimum taxable income computed without regard to this preference and prior to reduction for net operating losses) exceeds its alternative minimum taxable income without regard to this preference. Alternative minimum tax paid can be credited against regular tax due in later years.

STATE AND LOCAL TAXATION

Commonwealth of Massachusetts Taxation. The Company and its subsidiaries doing business in Massachusetts are subject to an annual Massachusetts excise tax. The tax rate is 10.50% on taxable income apportioned to Massachusetts. The definition of Massachusetts's taxable income is defined as federal taxable income subject to certain modifications. These modifications allow for a deduction for 95% of dividends received from stock where the entity owns 15% or more of the voting stock of the institution paying the dividend and to allow deductions from certain expenses allocated to federally tax exempt obligations. Combined reporting is not permitted under Massachusetts's General Law.

FIRSTFED INVESTMENT CORPORATION and CELMAC INVESTMENT CORPORATION meet

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certain definitional tests relating to investments that are not subject to the corporate excise tax, and are instead taxed on their gross income at the rate of 1.32%. The Agency is not subject to state tax because it is a partnership, but its partners are liable for the tax based on their share of the income.

Rhode Island Taxation. Subsidiary corporations of the Company conducting business in Rhode Island are subject to a Rhode Island excise tax and must file separate Rhode Island state tax returns. The tax is based upon an apportioned percentage of net income related to activities conducted within Rhode Island. The tax rate is 9%.

Delaware Taxation. As a Delaware holding company not earning income in Delaware, the Company is exempt from Delaware corporate income tax but is required to file an annual report with and pay an annual franchise tax to the State of Delaware.

AVAILABLE INFORMATION

A copy of the Company's Annual Report on Form 10-K, without exhibits, for the year ended March 31, 2003, as filed with the Securities and Exchange Commission, will be furnished without charge to persons who are shareholders as of the close of business on June 5, 2003 upon written request to Cecilia R. Viveiros, Corporate Secretary, FIRSTFED AMERICA BANCORP, INC., ONE FIRSTFED PARK, Swansea, Massachusetts 02777. The Company's Annual Report to Shareholders and Form 10-K may also be found at the Company's website at www.firstfedamerica.com.

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ITEM 2. PROPERTIES.

At March 31, 2003, the Company conducted business from a centralized administrative, operations, and banking and insurance office at ONE FIRSTFED PARK, Swansea, Massachusetts, 25 other banking and insurance offices in Massachusetts and Rhode Island, and 14 loan centers in Massachusetts, Rhode Island, Connecticut and Maryland. The net book value of properties and leasehold improvements amounted to \$29.7 million at March 31, 2003. For additional information regarding premises, equipment and leasehold obligations, see Note 9, to the Consolidated Financial Statements. The Company believes that all of its facilities are in good condition and are adequate for the Company's present operations.

ITEM 3. LEGAL PROCEEDINGS.

In the normal course of the Company's business, there are various outstanding legal proceedings. In the opinion of management, based on consultation with legal counsel, the financial position of the Company will not be affected materially as a result of the outcome of such legal proceedings.

In January 2003, a claim was filed against the Trust Company, of which the Company owns a 65% equity interest, seeking recovery of approximately \$1 million in unidentifiable damages resulting from the foreclosure of a property the mortgage of which was held by an account holder of the Trust Company. The account holder has agreed to indemnify the Trust Company for any expenses or losses incurred in connection with the action, including legal expenses. While no assurances can be provided that the Trust Company will prevail and ultimate liability, if any, that might arise from the disposition of these claims cannot presently be determined, the Company believes, based on consultation with the Trust Company's counsel, the action to be without merit.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

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None.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

Information relating to the market for Registrant's common equity and related stockholder matters appears under "Shareholder Information" opposite the inside back cover in the Registrant's 2003 Annual Report to Shareholders and is incorporated herein by reference.

ITEM 6. SELECTED FINANCIAL DATA.

The above-captioned information appears under "Selected Consolidated Financial and Other Data" in the Registrant's 2003 Annual Report to Shareholders on pages 10 and 11 and is incorporated herein by reference.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

GENERAL

The Company's primary business is attracting retail deposits from the general public and investing those deposits and other borrowed funds in loans, mortgage-backed securities, U.S. Government securities and other securities. The Company originates commercial, consumer, and mortgage loans for investment, and mortgage loans for sale in the secondary market. The Company's primary sources of funds are deposits, principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans and securities, FHLB advances, and other borrowings.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the income earned on its loan, investment and mortgage-backed securities portfolios, and its cost of funds, consisting of the interest paid on deposits and borrowings. Results of operations are also affected by the Company's provision for loan losses and non-interest income including gains on sale of loans and investment securities, service charges on deposit accounts, loan servicing income, revenue from the Trust Company and Agency operations, earnings on bank-owned life insurance ("BOLI"), and other income. The Company's non-interest expense consists of compensation and employee benefits, office occupancy and equipment expense, data processing expense, advertising and business promotion, amortization of intangible assets, and other expenses. Results of operations of the Company are also significantly affected by general economic and competitive conditions, particularly changes in interest rates, government policies and the actions of regulatory authorities.

ACQUISITION

On February 28, 2002, the Company completed the People's acquisition for \$40.3 million in cash and 1.9 million shares of the Company's common stock. The People's acquisition was accounted for as purchase in accordance with Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations," and the total cost, including the fair value of stock options assumed and certain merger costs, was \$75.0 million. The Company recorded goodwill of \$42.4 million and other intangible assets of \$12.4 million in connection with the acquisition. The results of People's operations have been included in the consolidated financial statements since March 1, 2002.

CRITICAL ACCOUNTING POLICIES

Certain aspects of the Company's accounting policies are based on management's estimation techniques, valuation assumptions and other subjective assessments. Management has identified four policies that, due to such estimates, assumptions and judgments inherent in those policies, are critical to an understanding of our financial statements. These policies involve management's methodology for the determination of the Company's allowance for loan losses, valuation of goodwill, valuation of derivatives and valuation of mortgage servicing rights. Management believes that the estimates, assumptions and judgments used in the preparation of the Company's Consolidated Financial Statements were appropriate given the factual circumstances at the time. However, given the sensitivity of the Company's Consolidated Financial Statements to these critical accounting policies, the use of different estimates, assumptions and judgments could have resulted in material variances from the reported results of operations or financial condition. The following is a description of the critical accounting policies and an explanation of the methods and assumptions underlying their application:

Allowance for Loan Losses. The allowance for loan losses is based on management's ongoing review and estimate of the credit losses inherent in the loan portfolio. Loans (or portions thereof) deemed to be uncollectible are charged against the allowance and recoveries of amounts previously charged-off are added to the allowance. The provisions for loan losses charged to earnings are added to the allowance to bring it to the desired level.

Management's methodology to estimate loss exposure inherent in the portfolio includes analysis of individual loans deemed to be impaired, performance of individual loans in relation to contract terms, and

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allowance allocations for various loan types based on payment status or loss experience. An unallocated allowance is also maintained within an established range based on management's assessment of many factors including current market conditions, trends in loan delinquencies and charge-offs, the volume and mix of new originations, and the current type, mix, changing risk profiles and balance of the portfolio. In addition, the OTS, as an integral part of their examination process, periodically reviews the Company's allowance for loan losses. The OTS and the FDIC may require the Company to make additional provisions for estimated loan losses based upon judgments different from those of management.

While management believes the Company's allowance for loan losses was sufficient to absorb losses inherent in its loan portfolio, no assurances can be given that the Company's level of allowance for loan losses will be sufficient to cover future loan losses incurred by the Company or that future adjustments to the allowance for loan losses will not be necessary if economic and other conditions differ substantially from the economic and other conditions used by management to determine the current level of the allowance for loan losses.

Valuation of Goodwill. Goodwill is evaluated for impairment at least annually, and may include a number of fair value techniques, including market capitalization, discounted future cash flows and multiples of revenues or earnings. The Company performed its initial and first annual impairment tests during fiscal year 2003 and concluded that the amount of recorded goodwill was not impaired. Absent any impairment indicators, the Company expects to perform its next annual impairment test during the third quarter of fiscal 2004.

Valuation of Derivatives. The Company adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" on April 1, 2001. Forward

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commitments to sell loans are contracts that the Company enters into for the purpose of reducing the market risk associated with originating mortgage loans held for sale should interest rates change. Forward commitments are recorded at fair value, with adjustments included in other assets and the offset included as a component of gain (loss) on sale of mortgage loans. Commitments to originate interest rate-locked loans for sale are also recorded at the fair value, with adjustments included in other assets and the offset included as a component of gain (loss) on sale of mortgage loans. Mortgage loans held for sale with servicing rights released and related commitments to originate mortgage loans are hedged with forward commitments to sell to secondary market investors. The relationship between the hedging instruments and hedged items are formally documented, including risk management objective and strategy for undertaking hedge transactions. The Company assesses, both at hedge inception and on an ongoing basis, whether the commitments to sell are highly effective in offsetting changes to the fair value of the loans held for sale and commitments to originate. The Company discontinues hedge accounting when it is determined that the hedge is no longer highly effective in offsetting the changes in fair value. Management of the Company believes that the adoption of SFAS No. 133 has introduced greater volatility to quarterly earnings due to valuation changes and accelerated recognition of gains or losses in the Company's mortgage banking activities. However, such effects are expected to offset over time as market conditions change.

The Company also uses off-balance sheet financial instruments from time to time as part of its interest rate risk management strategy. Interest rate swap agreements are entered into as hedges against future interest rate fluctuations on specifically identified assets or liabilities. The interest rate swap agreements are marked to market in other income and included as a component of other liabilities. The net amounts to be paid or received on outstanding interest rate risk management agreements are recognized on the accrual basis as an adjustment to the related interest income or expense over the life of the agreements.

Valuation of Mortgage Servicing Rights. Capitalized mortgage servicing rights are recognized, based on the allocated fair value of the rights to service mortgage loans for others. Mortgage servicing rights are amortized to loan servicing fee income using a method which approximates the level yield method in proportion to, and over the period of, estimated net servicing income. Mortgage servicing rights are assessed for impairment based on the fair value of those rights. Prepayment experience on mortgage servicing rights is reviewed quarterly and, when actual repayments exceed estimated prepayments, the balance of the mortgage servicing assets is reduced by a charge to earnings through a valuation allowance. The risk characteristics of the underlying loans used to measure impairment include loan type, interest rate, loan origination date, and term to maturity.

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RESULTS OF OPERATIONS

OVERVIEW

Net income for the fiscal year ended March 31, 2003 was \$23.0 million, or \$2.79 diluted earnings per share ("EPS"), compared to \$12.4 million, or \$2.07 diluted EPS for the fiscal year ended March 31, 2002 and \$9.2 million, or \$1.56 diluted EPS for the fiscal year ended March 31, 2001. Before the cumulative effect of adoption of SFAS No. 133 of \$461,000, net of tax benefit, net income was \$12.9 million for fiscal year 2002, or \$2.15 diluted EPS. Income before income tax expense increased \$17.8 million, or 89.6%, to \$37.7 million during fiscal year 2003 as compared to fiscal year 2002, the net result of increases in net interest income of \$20.0 million, non-interest income of \$25.2 million and

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non-interest expense of \$28.1 million, partially offset by a decrease in provision for loan losses of \$675,000. Income before income tax expense increased \$6.5 million, or 48.3%, to \$12.9 million during fiscal year 2002 as compared to fiscal year 2001, the net result of increases in net interest income of \$3.0 million, non-interest income of \$7.4 million and non-interest expense of \$3.9 million.

Return on average stockholders' equity increased to 12.96% for fiscal year 2003, compared to 9.65% for fiscal year 2002 and 8.71% for fiscal year 2001. Return on average assets increased to 0.95% for fiscal year 2003, compared to 0.70% for fiscal year 2002 and 0.56% for fiscal year 2001.

NET INTEREST INCOME

Net interest income before provision for loan losses increased \$20.0 million, or 53.0%, to \$57.7 million for the year ended March 31, 2003 from \$37.7 million for the year ended March 31, 2002, following an increase of \$3.0 million, or 8.8%, from \$34.7 million for the year ended March 31, 2001. The net interest rate spread increased 45 basis points to 2.39% for the year ended March 31, 2003 from 1.94% for the year ended March 31, 2002, following an increase of one basis point from 1.93% for the year ended March 31, 2001. The net interest margin increased 35 basis points to 2.62% for the year ended March 31, 2003 from 2.27% for the year ended March 31, 2002, following an increase of two basis points from 2.25% for the year ended March 31, 2001.

The increases in net interest income and the average balances of interest-earning assets and interest-bearing liabilities during fiscal year 2003, compared to fiscal years 2002 and 2001, were due primarily to improved balance sheet composition and growth resulting from the People's acquisition, as well as the prepayment and repayment of certain FHLB advances and other borrowings during March 2002 and fiscal year 2003. In addition, a low market interest rate environment and related consumer preferences resulted in the Company's continued high origination volume of fixed-rate mortgages that are generally sold in the secondary market and increases in mortgage loans held for sale. However, the low market interest rate environment also led to increased prepayment speeds on portfolio mortgage loans and mortgage-backed securities due primarily to refinancing activity. During the fourth quarter of fiscal year 2003, net interest income was reduced by \$1.5 million due to adjustments to amortization of People's purchase premiums based on actual mortgage loan prepayments and time deposit maturity experience in the year following the People's acquisition that was faster than previously estimated.

The following table sets forth certain information relating to the Company at fiscal year end 2003 and for fiscal years 2003, 2002 and 2001. The average yields and costs are derived by dividing income or expense by the average balance of interest earning assets or interest bearing liabilities, respectively, for the periods shown. Average balances are derived from the best available daily or monthly data, which management believes approximates the average balances computed on a daily basis. The yields and the costs include fees, premiums, and discounts which are considered adjustments to yields.

		FOR THE YEARS ENDED		
		2003		
AT MARCH 31, 2003				AVERAGE
BALANCE	YIELD/COST	AVERAGE BALANCE	INTEREST	YIELD/COST

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(DOLLARS IN

ASSETS:

Interest-earning assets:

Loans receivable, net and mortgage loans held for sale(1).....	\$1,487,076	5.70%	\$1,367,232	\$84,766	6.2
Investment securities(2).....	83,163	6.56	119,562	5,452	4.5
Mortgage-backed securities(3).....	635,899	5.40	718,484	34,331	4.7
Total interest-earning assets.....	2,206,138	5.65	2,205,278	124,549	5.6
Non-interest-earning assets.....	208,340		217,360		
Total assets.....	\$2,414,478		\$2,422,638		

LIABILITIES AND STOCKHOLDERS' EQUITY:

Interest-bearing liabilities:

Deposits:

Money market accounts.....	\$ 248,600	1.38	\$ 171,965	3,439	2.0
Savings accounts.....	266,985	1.17	245,805	3,123	1.2
NOW accounts.....	156,960	0.40	144,698	635	0.4
Certificate accounts(4).....	567,044	3.48	621,689	19,715	3.1
Total interest-bearing deposits.....	1,239,589	2.17	1,184,157	26,912	2.2
FHLB advances and other borrowings.....	723,577	5.52	867,862	39,924	4.6
Total interest-bearing liabilities.....	1,963,166	3.40	2,052,019	66,836	3.2
Non-interest-bearing liabilities(5)...	258,228		192,836		
Total liabilities.....	2,221,394		2,244,855		
Stockholders' Equity.....	193,084		177,783		
Total liabilities and stockholders' equity.....	\$2,414,478		\$2,422,638		
Net interest rate spread(6).....		2.25%		\$57,713	2.3
Net interest margin(7).....					2.6
Ratio of interest-earning assets to interest-bearing liabilities.....	112.38%		107.47%		

FOR THE YEARS ENDED MARCH 31,

2002	2001	
AVERAGE YIELD/ COST	AVERAGE BALANCE	AVERAGE INTEREST COST

(DOLLARS IN THOUSANDS)

ASSETS:

Interest-earning assets:

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Loans receivable, net and mortgage loans held for sale(1).....	7.18%	\$ 986,116	\$77,116	7.82%
Investment securities(2).....	4.22	50,745	3,452	6.80
Mortgage-backed securities(3).....	5.51	507,584	33,507	6.60
	-----	-----	-----	-----
Total interest-earning assets.....	6.44	1,544,445	114,075	7.39
	-----	-----	-----	-----
Non-interest-earning assets.....		99,692		

Total assets.....		\$1,644,137		
		=====		
LIABILITIES AND STOCKHOLDERS' EQUITY:				
Interest-bearing liabilities:				
Deposits:				
Money market accounts.....	2.16	\$ 38,053	1,156	3.04
Savings accounts.....	1.43	101,038	1,777	1.76
NOW accounts.....	0.49	64,895	637	0.98
Certificate accounts(4).....	5.00	406,979	22,682	5.57
	-----	-----	-----	-----
Total interest-bearing deposits.....	3.64	610,965	26,252	4.30
FHLB advances and other borrowings.....	5.20	842,701	53,143	6.31
	-----	-----	-----	-----
Total interest-bearing liabilities.....	4.50	1,453,666	79,395	5.46
	-----	-----	-----	-----
Non-interest-bearing liabilities(5)...		85,281		

Total liabilities.....		1,538,947		
Stockholders' Equity.....		105,190		

Total liabilities and stockholders' equity.....		\$1,644,137		
		=====		
Net interest rate spread(6).....	1.94%		\$34,680	1.93%
	=====		=====	=====
Net interest margin(7).....	2.27%			2.25%
	=====			=====
Ratio of interest-earning assets to interest-bearing liabilities.....		106.24%		
		=====		

(1) Amount is net of deferred loan origination costs, undisbursed proceeds of construction mortgages in process, allowance for loan losses and includes non-performing loans.

(2) Includes short-term investments, investment securities available for sale and FHLB stock.

(3) Consists of mortgage-backed securities available for sale and held to maturity.

(4) Includes the net effect of interest rate swaps.

(5) Consists primarily of business checking accounts.

(6) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of

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interest-bearing liabilities.

- (7) Net interest margin represents net interest income as a percentage of average interest-earning assets.

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The following table presents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected the Bank's interest income and interest expense during the periods indicated. Information is provided in each category with respect to: (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated on a proportional basis between changes in rate and volume.

	YEAR ENDED MARCH 31, 2003 COMPARED TO YEAR ENDED MARCH 31, 2002			YEAR ENDED MARCH 31, COMPARED TO YEAR ENDED MARCH 31,		
	INCREASE (DECREASE) DUE TO			INCREASE (DECREASE) DUE TO		
	VOLUME	RATE	NET	VOLUME	RATE	
	(IN THOUSANDS)					
Interest-earning assets:						
Loans receivable, net and mortgage						
loans held for sale.....	\$24,031	\$ (10,776)	\$13,255	\$ 727	\$ (6,332)	\$
Investment securities.....	911	355	1,266	2,398	(1,664)	
Mortgage-backed securities.....	7,682	(4,503)	3,179	3,552	(5,907)	
	-----	-----	-----	-----	-----	
Total interest-earning						
assets.....	32,624	(14,924)	17,700	6,677	(13,903)	
	-----	-----	-----	-----	-----	
Interest-bearing liabilities:						
Money market accounts.....	2,261	(103)	2,158	523	(398)	
Savings accounts.....	1,633	(207)	1,426	284	(364)	
NOW accounts.....	295	(44)	251	111	(364)	
Certificate accounts.....	7,271	(9,624)	(2,353)	1,826	(2,440)	
	-----	-----	-----	-----	-----	
Total interest-bearing						
deposits.....	11,460	(9,978)	1,482	2,744	(3,566)	
FHLB advances and other borrowings...	1,421	(5,193)	(3,772)	(179)	(9,268)	
	-----	-----	-----	-----	-----	
Total interest-bearing						
liabilities.....	12,881	(15,171)	(2,290)	2,565	(12,834)	
	-----	-----	-----	-----	-----	
Net change in net interest income.....	\$19,743	\$ 247	\$19,990	\$4,112	\$ (1,069)	\$
	=====	=====	=====	=====	=====	

PROVISION FOR LOAN LOSSES

The Company's provision for loan losses amounted to \$525,000 for the year ended March 31, 2003, compared to \$1.2 million for each of the years ended March 31, 2002 and 2001. The decrease in the loss provision during fiscal year 2003

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was based on management's assessment of the loan loss allowance level as influenced by several key factors, including stable trends in loan delinquencies and charge-offs, changes in portfolio composition and current economic conditions. For additional information on the amount of the allowance and the process for evaluating its adequacy, see "Financial Condition -- Asset Quality -- Allowance for Loan Losses."

NON-INTEREST INCOME

Non-interest income increased \$25.2 million, or 154.4%, to \$41.5 million for the year ended March 31, 2003 from \$16.3 million for the year ended March 31, 2002, following an increase of \$7.4 million, or 82.2%, from \$9.0 million for the year ended March 31, 2001.

The increase during fiscal year 2003 as compared to fiscal year 2002 was due primarily to increases of \$21.5 million in gain on sale of mortgage loans, \$4.2 million in gain on sale of investment securities available for sale, \$1.3 million in service charges on deposit accounts and \$714,000 in other income, partially offset by a decrease of \$2.6 million in loan servicing income. The increase in gain on sale of mortgage loans was due primarily to a higher volume of loans originated for sale, which included loans sold by PMC, during the fiscal year 2003 as compared to fiscal year 2002. Changes in fair value of derivative instruments utilized in secondary market hedging activities, as required by SFAS No. 133, resulted in a reduction to the gain of \$657,000 for fiscal year 2003 compared to an addition to the gain of \$179,000 for fiscal year 2002. The increase in gain on sale of investment securities available was due to increased sales volumes and market prices of mortgage-

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backed securities and other investment securities during fiscal year 2003, including certain investments acquired as part of the People's acquisition. The increase in service charges on deposit accounts was due primarily to growth resulting from the People's acquisition and subsequent increases in deposit accounts. The increase in other non-interest income was due primarily to increases in other fee income, and a decrease in the fair value of investments in certain employee benefit plans, which is offset by a corresponding decrease in other non-interest expense. Also, changes in the fair value of interest rate swaps resulted in additions to other non-interest income of \$440,000 for fiscal year 2003, compared to \$303,000 for fiscal year 2002. The decrease in loan servicing income was due primarily to additions to the valuation allowance for mortgage servicing rights of \$2.6 million for fiscal year 2003, compared to \$240,000 for fiscal year 2002. The valuation allowance adjustments were based on estimated impairment due to a combination of faster than previously expected actual payoff experience and faster prepayment forecasts for the applicable periods. Amortization of mortgage servicing rights totaled \$3.1 million and \$2.9 million for fiscal years 2003 and 2002, respectively.

The increase during fiscal year 2002 as compared to fiscal year 2001 was due primarily to increases of \$5.0 million in gain on sale of mortgage loans, net, \$1.0 million of gain on sale of securities available for sale, \$449,000 in service charges on deposit accounts, \$367,000 in trust fee income and \$607,000 in other non-interest income, partially offset by a decrease in loan servicing income of \$402,000. The increase in gain on sale of mortgage loans was due primarily to a higher volume of fixed rate loans originated for sale and more favorable loan pricing during fiscal year 2002 as compared to fiscal year 2001. In addition, an increase in the gain of \$179,000 for fiscal year 2002 was recognized as a result of changes in fair value of derivative instruments utilized in secondary market hedging activities following the adoption of SFAS No. 133 on April 1, 2001. The increase in service charges on deposit accounts reflects a higher fee rate structure and the increase in trust fee income was

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due to continued growth at the Trust Company. The increase in other non-interest income was due primarily to increases in other fee income, and an increase in the fair value of investments in certain employee benefit plans, which is offset by a corresponding increase in other non-interest expense. Also, changes in the fair value of interest rate swaps resulted in an addition to other non-interest income of \$303,000 for fiscal year 2002 following the adoption of SFAS No. 133. The decrease in loan servicing income included a \$240,000 addition to the valuation allowance for mortgage servicing rights during the second quarter of fiscal year 2002 based on estimated impairment due to a combination of faster than previously expected actual payoff experience and faster prepayment forecasts for the applicable periods. Amortization of mortgage servicing rights totaled \$2.9 million and \$2.5 million for fiscal years 2002 and 2001, respectively.

NON-INTEREST EXPENSE

Total non-interest expense increased \$28.1 million, or 85.1%, to \$61.1 million for the year ended March 31, 2003 from \$33.0 million for year ended March 31, 2002, following an increase of \$3.9 million, or 13.6%, from \$29.1 million for year ended March 31, 2001.

The increase during fiscal year 2003 as compared to fiscal year 2002 was due primarily to increases in compensation and benefits of \$16.7 million, office occupancy and equipment expenses of \$4.0 million, data processing costs of \$872,000, advertising and business promotion of \$633,000, amortization of intangible assets of \$2.1 million and \$4.8 million in other non-interest expenses, partially offset by a decrease in prepayment penalties on early extinguishment of debt of \$962,000. The increases in non-interest expenses were due to several factors, including growth resulting from the acquisition of People's and PMC and expenses associated with increased loan origination volumes, as well as costs related to banking office and back office consolidation during the first quarter of fiscal year 2003, and other non-recurring integration expenses. As of March 31, 2003, the Company's full-time equivalent employee positions totaled 680, compared to 648 at March 31, 2002 and 329 at March 31, 2001.

The increase in amortization of intangible assets for fiscal year 2003 as compared to fiscal year 2002 was due to amortization of the identifiable intangible assets recorded in connection with the People's acquisition, partially offset by discontinuing all goodwill amortization. In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," goodwill related to the People's acquisition was not amortized, amortization of other goodwill related to business combinations completed before July 1, 2001 was discontinued effective April 1, 2002, and goodwill is required to be reviewed for impairment at least annually. The Company performed

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transitional and annual impairment tests during fiscal year 2003, and concluded that the amount of recorded goodwill was not impaired. These goodwill impairment tests utilized several fair value techniques, including market capitalization and discounted future cash flows.

The increase during fiscal year 2002 as compared to fiscal year 2001 was due primarily to increases in compensation and benefits of \$2.2 million, data processing of \$451,000, prepayment penalties on early extinguishment of debt of \$962,000, amortization of goodwill and other intangible assets of \$210,000 and other non-interest expense of \$516,000. These increases were partially offset by decreases in advertising and business promotion of \$329,000. Total non-interest expenses for fiscal year 2002 included costs associated with the Company's new banking and insurance office in Middletown, Rhode Island that opened in January

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2002, and operating and acquisition related expenses recognized in March 2002 following the People's acquisition. As part of the People's acquisition, the Company acquired \$253.4 million of cash and cash equivalents, net of acquisition related payments, which provided the Company with the opportunity to improve balance sheet composition by pre-paying Federal Home Loan Bank advances and other borrowings totaling \$161.7 million during March 2002. In addition, the increases in compensation and benefits included the net accounting impact of market price increases of FAB stock held by certain employee benefit plans.

INCOME TAXES

Income tax expense increased \$7.7 million, or 109.9%, to \$14.6 million for the year ended March 31, 2003 from \$7.0 million for the year ended March 31, 2002, following an increase of \$2.7 million, or 64.9%, from \$4.2 million for the year ended March 31, 2001. The Company's effective tax rate increased to 38.8% for the year ended March 31, 2003, compared to 35.1% for the year ended March 31, 2002 and 31.5% for the year ended March 31, 2001, due primarily to the effects of an increase in the statutory federal income tax rate based on a higher taxable earnings threshold, increased state taxes and a consistent earnings rate from BOLI relative to the increase in pre-tax income.

CUMULATIVE EFFECT OF ACCOUNTING CHANGE

On April 1, 2001, the Company adopted SFAS No. 133 and recognized an after-tax loss from the cumulative effect of adoption of \$461,000, or \$0.08 per share, representing the initial adjustment to fair value of certain derivative instruments, including a pre-tax adjustment of \$743,000 related to interest rate swaps designed to reduce its exposure to interest rate changes, partially offset by a pre-tax adjustment of \$45,000 related to commitments to originate and sell mortgage loans for sale that hedge its secondary market activities. Changes to the fair value of derivative instruments are recognized in non-interest income each quarter, and a net addition to pre-tax income of \$482,000, or approximately \$0.05 per share, was recognized for fiscal year 2002.

FINANCIAL CONDITION

OVERVIEW

Total assets were \$2.414 billion at March 31, 2003, an increase of \$120.0 million, or 5.2%, from \$2.294 billion at March 31, 2002, following an increase of \$623.4 million, or 37.3%, from \$1.671 billion at March 31, 2001. The growth during fiscal year 2003 was primarily attributable to increases of \$118.3 million in mortgage loans held for sale, \$115.6 million in loans receivable, net, and \$56.3 million in mortgage-backed securities available for sale, partially offset by decreases of \$89.5 million in cash and cash equivalents and \$61.9 million in investment securities available for sale. The growth during fiscal year 2002 was primarily attributable to assets acquired of \$968.7 million from the People's acquisition, less the net repayment and early pre-payment of borrowings totaling \$361.2 million. Overall, this growth during fiscal year 2002 included increases of \$148.6 million in loans receivable, net, \$121.8 million in cash and cash equivalents, \$88.4 million in mortgage loans held for sale, \$77.4 million in mortgage-backed securities available for sale, \$76.8 million in investment securities available for sale and \$54.6 million in goodwill and other intangible assets, partially offset by an increase of \$609.8 million in deposits.

Total stockholders' equity was \$193.1 million at March 31, 2003, an increase of \$37.7 million, or 24.3%, from \$155.3 million at March 31, 2002, following an increase of \$43.8 million, or 39.3%, from \$111.6 million

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at March 31, 2001. The increase during fiscal year 2003 was primarily attributable to \$23.0 million in net income, an \$8.4 million increase in the fair market value of available for sale securities, net of tax, and a \$5.0 million private placement of common stock issued from the Company's treasury stock, partially offset by \$5.2 million in dividends paid to stockholders. The increase during fiscal year 2002 was primarily attributable to \$12.4 million in net income and \$31.7 million of additional paid-in capital related to the 1.9 million shares issued for the People's acquisition, partially offset by \$3.2 million in dividends paid to stockholders. Stockholders' equity to assets was 8.00% at March 31, 2003, compared to 6.77% at March 31, 2002 and 6.68% at March 31, 2001. Book value per share was \$23.26 at March 31, 2003, compared to \$20.06 at March 31, 2002 and \$19.57 at March 31, 2001. Tangible book value per share was \$16.79 at March 31, 2003, compared to \$12.86 at March 31, 2002 and \$19.37 at March 31, 2001.

INVESTMENTS AND MORTGAGE-BACKED SECURITIES

The following table sets forth certain information regarding the amortized cost and fair value of the Company's short-term investments and investment securities at the dates indicated:

	AT MARCH 31,					
	2003		2002		2001	
	AMORTIZED COST	FAIR VALUE	AMORTIZED COST	FAIR VALUE	AMORTIZED COST	F VA
	(IN THOUSANDS)					
Short-term investments.....	\$ 2,000	\$ 2,000	\$100,890	\$100,890	\$ 200	\$
Investment securities:						
Corporate bonds.....	\$ 1,956	\$ 2,124	\$ 31,513	\$ 31,539	\$ --	\$
Municipal bonds.....	1,482	1,482	2,643	2,643	--	
U.S. Government and agency obligations.....	980	1,000	1,111	1,107	603	
Trust preferred securities.....	6,780	7,191	40,698	40,258	--	
Marketable equity securities....	5,461	10,933	5,637	9,109	5,802	7
Total available for sale.....	16,659	22,730	81,602	84,656	6,405	7
Total investment securities.....	\$18,659	\$24,730	\$182,492	\$185,546	\$6,605	\$8

The following table sets forth certain information regarding the amortized cost and fair values of the Company's mortgage-backed securities at the dates indicated:

	AT MARCH 31,					
	2003			2002		
	AMORTIZED COST	PERCENT OF TOTAL	FAIR VALUE	AMORTIZED COST	PERCENT OF TOTAL	FAIR VALUE
						A

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(DOLLARS IN THOUSANDS)						
MBS and CMOs:						
Available for sale:						
Fixed-rate.....	\$239,862	38.4%	\$242,435	\$173,083	29.8%	\$171,922
Adjustable-rate.....	383,979	61.5	392,530	406,630	70.0	406,696
Total available for sale.....	623,841	99.9	634,965	579,713	99.8	578,618
Held to maturity:						
Fixed-rate.....	298	--	298	421	0.1	447
Adjustable-rate.....	636	0.1	658	782	0.1	788
Total held to maturity....	934	0.1	956	1,203	0.2	1,235
Total MBS and CMOs.....	\$624,775	100.0%	\$635,921	\$580,916	100.0%	\$579,853

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The table below sets forth certain information regarding the fair value, weighted average rates and contractual maturities of the Company's investment securities and mortgage-backed securities as of March 31, 2003:

AT MARCH 31, 2003							
	ONE YEAR OR LESS		MORE THAN ONE YEAR TO FIVE YEARS		MORE THAN FIVE YEARS TO TEN YEARS		MORE THAN TEN YEARS
	FAIR VALUE	WEIGHTED AVERAGE RATE	FAIR VALUE	WEIGHTED AVERAGE RATE	FAIR VALUE	WEIGHTED AVERAGE RATE	
(DOLLARS IN THOUSANDS)							
Investment securities available for sale(1):							
Corporate Bonds							
Fixed rate.....	\$ --	--%	\$ --	--%	\$ --	--%	\$ 2,124
Adjustable rate.....	--	--	--	--	--	--	--
Total corporate Bonds.....	--	--	--	--	--	--	2,124
Municipal bonds.....	1,332	2.81	150	4.09	--	--	--
U.S. Government agency obligations.....	584	4.23	416	6.69	--	--	--
Trust preferred securities							
Fixed rate.....	--	--	--	--	551	9.75	6,640
Adjustable rate.....	--	--	--	--	--	--	--
Total trust preferred securities.....	--	--	--	--	551	9.75	6,640
Total investment securities available							

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for sale.....	\$1,916	3.24%	\$ 566	6.00%	\$ 551	9.75%	\$ 8,764
	=====		=====		=====		=====
MBS and CMOs							
Held to maturity:							
Fixed rate.....	\$ --	--%	\$ 92	8.13%	\$ 206	9.30%	\$ --
Adjustable rate.....	--	--	--	--	--	--	658
	-----		-----		-----		-----
Total MBS held to maturity.....	--	--	92	8.13	206	9.30	658
	-----		-----		-----		-----
Available for sale:							
Fixed rate.....	666	7.00	1,175	7.00	13,346	5.00	227,248
Adjustable rate.....	--	--	9,975	2.59	29,402	3.43	353,153
	-----		-----		-----		-----
Total MBS available for sale.....	666	7.00	11,150	3.05	42,748	3.92	580,401
	-----		-----		-----		-----
Total MBS and CMOs.....	\$ 666	7.00%	\$11,242	3.09%	\$42,954	3.94%	\$581,059
	=====		=====		=====		=====

(1) Does not include \$10,933 of marketable equity securities available for sale at fair value at March 31, 2003.

Maturities of mortgage-backed securities available for sale and held for maturity are based on contractual maturities with scheduled amortization. Actual maturities will differ from contractual maturities due to prepayments.

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LOANS RECEIVABLE

The following table sets forth the composition of the Company's loan portfolio in dollar amounts and as a percentage of the portfolio at the dates indicated:

	AT MARCH 31,					
	2003		2002		2001	
	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL
	(DOLLARS IN THOUSANDS)					
Mortgage Loans:						
Residential.....	\$ 601,063	47.21%	\$ 635,297	54.77%	\$ 680,527	67.49%
Commercial real estate.....	142,974	11.23	115,243	9.93	44,375	4.40
Construction and land.....	61,698	4.85	63,810	5.50	72,225	7.16
	-----	-----	-----	-----	-----	-----
Total mortgage loans.....	805,735	63.29	814,350	70.20	797,127	79.05
	-----	-----	-----	-----	-----	-----
Commercial Loans.....	283,137	22.24	200,016	17.24	94,681	9.39
	-----	-----	-----	-----	-----	-----
Consumer Loans:						

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Home equity lines.....	140,189	11.01	83,013	7.16	45,191	4.48
Second mortgages...	32,914	2.58	48,901	4.22	61,759	6.12
Other consumer loans.....	11,158	0.88	13,713	1.18	9,665	.96
	-----	-----	-----	-----	-----	-----
Total consumer loans.....	184,261	14.47	145,627	12.56	116,615	11.56
	-----	-----	-----	-----	-----	-----
Total loans receivable...	1,273,133	100.00%	1,159,993	100.00%	1,008,423	100.00%
		=====		=====		=====
Less:						
Allowance for loan losses.....	(19,335)		(19,237)		(13,233)	
Undisbursed proceeds of construction mortgages in process.....	(17,752)		(21,818)		(19,445)	
Purchase premium on loans, net.....	3,377		5,869		--	
Deferred loan origination costs (fees), net.....	1,908		943		1,429	
	-----		-----		-----	
Loans receivable, net.....	1,241,331		1,125,750		977,174	
Mortgage loans held for sale.....	245,745		127,477		39,103	
	-----		-----		-----	
Loans receivable, net and mortgage loans held for sale.....	\$1,487,076		\$1,253,227		\$1,016,277	
	=====		=====		=====	

AT MARCH 31,

	2000		1999	
	PERCENT		PERCENT	
	OF TOTAL	AMOUNT	OF TOTAL	

(DOLLARS IN THOUSANDS)

Mortgage Loans:				
Residential.....	73.87%	\$586,774	74.52%	
Commercial real estate.....	4.09	38,760	4.92	
Construction and land.....	4.30	31,671	4.02	
	-----	-----	-----	
Total mortgage loans.....	82.26	657,205	83.46	
	-----	-----	-----	
Commercial Loans.....	7.72	56,196	7.14	
	-----	-----	-----	

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Consumer Loans:			
Home equity			
lines.....	3.44	25,482	3.24
Second mortgages...	5.64	40,630	5.16
Other consumer			
loans.....	.94	7,872	1.00
	-----	-----	-----
Total			
consumer			
loans.....	10.02	73,984	9.40
	-----	-----	-----
Total loans			
receivable...	100.00%	787,385	100.00%
	=====		=====
Less:			
Allowance for loan			
losses.....		(12,016)	
Undisbursed			
proceeds of			
construction			
mortgages in			
process.....		(7,903)	
Purchase premium on			
loans, net.....		--	
Deferred loan			
origination costs			
(fees), net.....		(779)	

Loans receivable,			
net.....		766,687	
Mortgage loans held			
for sale.....		52,334	

Loans receivable,			
net and			
mortgage loans			
held for			
sale.....		\$819,021	
		=====	

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The following table shows the remaining contractual maturity of the Company's loans at March 31, 2003. The table does not include the effect of future principal prepayments:

	AT MARCH 31, 2003				
	RESIDENTIAL	COMMERCIAL REAL ESTATE	CONSTRUCTION AND LAND	COMMERCIAL	CON
	-----	-----	-----	-----	-----
	(IN THOUSANDS)				
Amounts due:					
One year or less.....	\$ 1,851	\$ 24,966	\$46,859	\$135,494	\$14
	-----	-----	-----	-----	-----
After one year:					
More than one year to three					

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years.....	3,762	22,805	--	31,213	
More than three years to five years.....	16,257	48,338	--	54,104	
More than five years to 10 years.....	93,058	43,448	--	55,882	1
More than 10 years to 20 years.....	208,726	2,307	14,839	5,462	1
More than 20 years.....	277,409	1,110	--	982	
	-----	-----	-----	-----	-----
Total due after one year.....	599,212	118,008	14,839	147,643	4
	-----	-----	-----	-----	-----
Total amount due.....	\$601,063	\$142,974	\$61,698	\$283,137	\$18
	=====	=====	=====	=====	=====
Less:					
Allowance for loan losses.....					
Undisbursed proceeds of construction mortgages in process.....					
Purchase premium on loans, net.....					
Deferred loan origination costs, net.....					
Loans receivable, net.....					

The following table sets forth, at March 31, 2003, the dollar amount of loans, excluding mortgage loans held for sale, contractually due after March 31, 2004, and whether such loans have fixed interest rates or adjustable interest rates.

	DUE AFTER MARCH 31, 2004		
	FIXED	ADJUSTABLE	TOTAL
	(IN THOUSANDS)		
Mortgage loans:			
Residential.....	\$342,319	\$256,893	\$599,212
Commercial real estate.....	85,700	32,308	118,008
Construction and land.....	--	14,839	14,839
	-----	-----	-----
Total mortgage loans.....	428,019	304,040	732,059
Commercial loans.....	97,472	50,171	147,643
Consumer loans.....	42,246	--	42,246
	-----	-----	-----
Total loans.....	\$567,737	\$354,211	\$921,948
	=====	=====	=====

The following table sets forth the Company's loan originations for the periods indicated:

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	FOR THE YEAR ENDED MARCH 31,		
	2003	2002	2001
	(IN THOUSANDS)		
Loans originated:			
Mortgage loans:			
Residential.....	\$3,131,184	\$ 717,451	\$293,268
Commercial real estate.....	81,594	41,658	19,176
Construction and land.....	60,362	71,109	76,604
Total mortgage loans.....	3,273,140	830,218	389,048
Commercial.....	120,759	91,060	59,188
Consumer loans:			
Home equity lines.....	177,298	82,362	48,585
Second mortgages.....	14,431	22,917	29,327
Other consumer loans.....	5,329	6,452	8,042
Total consumer loans.....	197,058	111,731	85,954
Total loans originated.....	\$3,590,957	\$1,033,009	\$534,190

Mortgage loans sold to others and serviced by the Bank on a fee basis under various agreements decreased \$176.2 million, or 11.1%, to \$1.412 billion at March 31, 2003 from \$1.588 billion at March 31, 2002, due primarily to refinancing activity. Loans serviced for others are not included in the Consolidated Balance Sheets. Mortgage servicing rights decreased \$534,000, or 8.2%, to \$6.0 million at March 31, 2003, from \$6.5 million at March 31, 2002, including adjustments for estimated impairment. The valuation allowance related to the impairment of mortgage servicing rights increased \$2.6 million to \$3.1 million at March 31, 2003, from \$490,000 at March 31, 2002. Mortgage servicing rights were 0.42% of loans serviced for others at March 31, 2003, compared to 0.41% at March 31, 2002.

DEPOSITS

The following table sets forth the distribution of the Company's average deposit accounts for the periods indicated and the weighted average interest rates on each category of deposits presented. Averages for the periods presented utilize average month-end balances:

	FOR THE YEAR ENDED MARCH 31,						
	2003			2002			
	AVERAGE BALANCE	PERCENT OF TOTAL AVERAGE DEPOSITS	AVERAGE COST	AVERAGE BALANCE	PERCENT OF TOTAL AVERAGE DEPOSITS	AVERAGE COST	AV BA
	(DOLLARS IN THOUSANDS)						
Business checking accounts.....	\$ 144,955	10.9%	--%	\$ 79,144	10.2%	--%	\$
Money market accounts.....	171,965	12.9	2.00	59,262	7.6	2.16	

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Savings accounts.....	245,805	18.5	1.27	118,815	15.3	1.43	1
NOW accounts.....	144,698	10.9	0.44	78,170	10.1	0.49	
	-----	-----		-----	-----		
Total core deposits.....	707,423	53.2	1.02	335,391	43.2	1.05	2
Certificate accounts.....	621,689	46.8	3.17	441,549	56.8	5.00	4
	-----	-----		-----	-----		
Total average deposits.....	\$1,329,112	100.0%	2.02%	\$776,940	100.0%	3.27%	\$6
	=====	=====		=====	=====		==

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The following table presents, by various rate categories, the amount of certificate accounts outstanding at the dates indicated and the periods to maturity of the certificate accounts outstanding at March 31, 2003:

	PERIOD TO MATURITY FROM MARCH 31, 2003					2
	LESS THAN ONE YEAR	ONE TO TWO YEARS	TWO TO THREE YEARS	THREE TO FOUR YEARS	FOUR TO FIVE YEARS	
	-----	-----	-----	-----	-----	
	(IN THOUSANDS)					
Certificate accounts:						
0 to 2.00%.....	\$150,079	\$ 2,921	\$ --	\$ --	\$ --	\$15
2.01 to 3.00%.....	194,471	47,873	1,183	--	--	24
3.01 to 4.00%.....	31,764	13,974	15,789	2,334	17,148	8
4.01 to 5.00%.....	12,444	2,925	1,512	8,281	8,377	3
5.01 to 6.00%.....	8,402	16,902	2,704	12,922	49	4
Over 6.01%.....	11,058	782	3,150	--	--	1
	-----	-----	-----	-----	-----	
Total.....	\$408,218	\$85,377	\$24,338	\$23,537	\$25,574	\$56
	=====	=====	=====	=====	=====	==

ASSET QUALITY

Delinquencies and Classified Assets. Reports listing all delinquent accounts are generated and reviewed by management on a monthly basis and the Board of Directors performs a monthly review of all loans or lending relationships delinquent 90 days or more and all real estate owned ("REO"). The procedures taken by the Company with respect to delinquencies vary depending on the nature of the loan, term and cause of delinquency and whether the borrower is habitually delinquent. When a borrower fails to make a required payment on a loan, the Company takes a number of steps to have the borrower cure the delinquency and restore the loan to current status. The Company generally sends the borrower a written notice of non-payment after the loan is first past due. The Company's guidelines provide that telephone, written correspondence and/or face-to-face contact will be attempted to ascertain the reasons for delinquency and the prospects of repayment. When contact is made with the borrower at any time prior to foreclosure, the Company will attempt to obtain full payment, offer to provide budget and finance counseling services, work out a repayment schedule with the borrower to avoid foreclosure or, in some instances, accept a deed in lieu of foreclosure. In the event payment is not then received or the loan is not otherwise satisfied, additional letters and telephone calls are generally made. If the loan is still not brought current or satisfied and it becomes necessary for the Company to take legal action, which typically occurs

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after a loan is 90 days or more delinquent, the Company will commence foreclosure proceedings against any real property that secures the loan. If a foreclosure action is instituted and the loan is not brought current, paid in full, or refinanced before the foreclosure sale, the property securing the loan generally is sold at foreclosure and, if purchased by the Company, becomes REO.

Federal regulations and the Company's Credit Risk Review Policy require that the Company utilize an internal asset classification system as a means of reporting problem and potential problem assets. The Company has incorporated the OTS internal asset classifications as a part of its credit monitoring system. The Company currently classifies problem and potential problem assets as "Substandard," "Doubtful" or "Loss" assets. An asset is considered "Substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "Doubtful" have all of the weaknesses inherent in those classified "Substandard" with the added characteristic that the credit weaknesses make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "Loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. Assets which do not currently expose the insured institution to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses, are required to be designated "Special Mention."

When an insured institution classifies one or more assets, or portions thereof, as Substandard or Doubtful, it is required to establish a general valuation allowance for loan losses in an amount deemed prudent by

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management. General valuation allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When an insured institution classifies one or more assets, or portions thereof, as "Loss", it is required either to establish a specific allowance for losses equal to 100% of the amount of the asset so classified or to charge off such amount.

A savings institution's determination as to the classification of its assets and the amount of its valuation allowances is subject to review by the OTS which can order the establishment of additional general or specific loss allowances. The OTS, in conjunction with the other federal banking agencies, has adopted an interagency policy statement on the allowance for loan and lease losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation guidelines. Generally, the policy statement recommends that institutions have effective systems and controls to identify, monitor and address asset quality problems; that management has analyzed all significant factors that affect the collectibility of the portfolio in a reasonable manner; and that management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement.

The Company's Credit Risk Review Committee reviews and classifies the Company's assets on a quarterly basis and the Board of Directors reviews the reports on a quarterly basis. The Company classifies assets in accordance with the management guidelines described above. The Company also engages external loan review consultants on at least a semi-annual basis to review commercial

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loan classifications. At March 31, 2003, the Company had \$14.5 million of assets designated as Substandard, including \$1.6 million of trust preferred investment securities acquired in the People's acquisition, and \$12.7 million of loans. As of March 31, 2003, the Company had loans totaling \$10.5 million designated as Special Mention. These loans are designated as Special Mention because of inherent weaknesses that currently exist, but might be correctable in a twelve-month cycle. Accordingly, they require additional monitoring.

The following table sets forth loans 60-89 days delinquent in the Company's loan portfolio as of the dates indicated:

	AT MARCH 31,				
	2003		2002		
	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS	NUMBER OF LOANS	PRINCIPAL BALANCE OF LOANS	NUMBER OF LOANS
(DOLLARS IN THOUSANDS)					
Mortgage Loans:					
One-to-four family.....	4	\$292	10	\$710	4
Commercial real estate.....	--	--	1	60	--
Total mortgage loans.....	4	292	11	770	4
Commercial Loans.....	3	332	--	--	5
Consumer Loans:					
Home equity lines.....	1	1	5	100	--
Second mortgages.....	2	48	--	--	--
Other consumer loans.....	3	36	19	78	1
Total consumer loans.....	6	85	24	178	1
Total loans.....	13	\$709	35	\$948	10
Delinquent loans to loans receivable, net.....		0.06%		0.08%	

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Non-Performing Assets. The following table sets forth information regarding non-accrual loans, non-performing investments, REO and other repossessed assets. It is the policy of the Company to cease accruing interest on loans 90 days or more past due and to charge off all accrued interest. For fiscal years ended 2003 and 2002 the amount of additional interest income that would have been recognized on non-accrual loans if such loans were performing in accordance with their regular terms and amounts recognized were \$103,000 and \$110,000, respectively.

AT MARCH 31,				
2003	2002	2001	2000	1999

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(DOLLARS IN THOUSANDS)

Non-accrual loans:					
Mortgage loans:					
One-to-four family.....	\$1,699	\$1,855	\$ 431	\$ 941	\$ 97
Commercial real estate.....	96	724	--	--	1,14
Construction and land.....	--	814	--	--	11
	-----	-----	-----	-----	-----
Total mortgage loans.....	1,795	3,393	431	941	2,23
	-----	-----	-----	-----	-----
Commercial loans.....	1,388	144	821	345	28
	-----	-----	-----	-----	-----
Consumer loans:					
Home equity lines.....	--	54	--	--	3
Second mortgages.....	107	77	56	12	--
Other consumer loans.....	15	36	24	12	--
	-----	-----	-----	-----	-----
Total consumer loans.....	122	167	80	24	4
	-----	-----	-----	-----	-----
Total non-accrual loans.....	3,305	3,704	1,332	1,310	2,55
Non-performing investments.....	--	3,285	--	--	--
REO, net (1).....	194	240	175	--	34
Other repossessed assets.....	--	3	--	--	--
	-----	-----	-----	-----	-----
Total non-performing assets.....	\$3,499	\$7,232	\$1,507	\$1,310	\$2,89
	=====	=====	=====	=====	=====
Allowance for loan losses as a percent of loans(2)....	1.53%	1.68%	1.34%	1.36%	1.5
Allowance for loan losses as a percent of					
non-performing loans(3).....	585%	519%	993%	937%	47
Non-accrual loans as a percent of loans(2) (3).....	0.26%	0.32%	0.13%	0.15%	0.3
Non-performing assets as a percent of total assets....	0.14%	0.31%	0.09%	0.08%	0.2

(1) REO balances are shown net of related valuation allowances.

(2) Loans include loans receivable, net, excluding allowance for loan losses.

(3) Non-accrual loans consist of all loans 90 days or more past due and other loans that have been identified by the Company as presenting uncertainty with respect to the collectibility of interest or principal.

The \$3.7 million decrease in non-performing assets during fiscal year 2003 was due primarily to the sale, in April 2002, of a \$3.3 million non-performing investment acquired in the People's acquisition. The \$5.7 million increase in non-performing assets during fiscal year 2002 was due primarily to assets acquired in the People's acquisition, including \$1.7 million of non-accrual residential loans, \$243,000 of commercial and commercial real estate non-accrual loans, a \$3.3 million non-performing investment and \$240,000 of real estate owned.

Impaired Loans. Impaired loans are commercial and commercial real estate loans for which it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement. The definition of "impaired loans" is not the same as the definition of "non-accrual loans," although the two categories overlap. Non-accrual loans include impaired loans and are those on which the accrual of interest is discontinued when collectibility of principal or interest is uncertain or payments of

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principal or interest have been contractually past due 90 days. The Company may choose to place a loan on non-accrual status due to payment delinquency or uncertain collectibility, while not classifying the loan as impaired, if it is probable that the Company will collect all amounts due in accordance with the contractual terms of the loan. Factors considered by management in determining impairment include payment status and collateral value. Impairment is determined by the difference between the present value of the expected cash flows related to the loan, using the original contractual interest rate, and its recorded value, or, in the case of collateral dependent loans, the difference between the fair value of the collateral and the recorded amount of the loan. When foreclosure is probable, impairment is measured based on the fair value of the collateral. Loans that experience insignificant payment delays and insignificant shortfalls in payment amounts generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed.

At March 31, 2003 and 2002, total impaired loans of \$1.5 million and \$868,000 required impairment allowances of \$506,000 and \$144,000, respectively. Impaired loans of \$1.5 million and \$868,000 were on non-accrual at March 31, 2003 and 2002, respectively. During fiscal year-end 2003, the average recorded value of impaired loans was \$1.2 million. For these loans, \$21,000 of interest income was recognized while \$112,000 of interest income would have been recognized under the original terms.

Allowance for Loan Losses. The allowance for loan losses is based on management's ongoing review and estimate of the credit losses inherent in the loan portfolio. Management's methodology to estimate loss exposure inherent in the portfolio includes analysis of individual loans deemed to be impaired, performance of individual loans in relation to contract terms, and allowance allocations for various loan types based on payment status or loss experience. An unallocated allowance is also maintained within an established range based on management's assessment of many factors including current market conditions, trends in loan delinquencies and charge-offs, the volume and mix of new originations, and the current type, mix, changing risk profiles and balance of the portfolio. In addition, the OTS, as an integral part of their examination process, periodically reviews the Company's allowance for loan losses. The OTS and the FDIC may require the Company to make additional provisions for estimated loan losses based upon judgments different from those of management.

The allowance for loan losses was \$19.3 million, or 1.53% of loans receivable, at March 31, 2003, compared to \$19.2 million, or 1.68% of loans receivable, at March 31, 2002. The following table sets forth activity in the Company's allowance for loan losses for the periods indicated:

	AT OR FOR THE YEAR ENDED MARCH 31,			
	2003	2002	2001	2000
	(DOLLARS IN THOUSANDS)			
Balance at beginning of period.....	\$19,237	\$13,233	\$12,275	\$12,016
Provision for loan losses.....	525	1,200	1,200	1,200
Allowance for loan losses acquired.....	--	5,196	--	--
Charge-offs:				
Mortgage loans:				
One to four family.....	(70)	(70)	(99)	(41)
Commercial real estate.....	--	--	--	(759)

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Commercial loans.....	(230)	(292)	(58)	(140)
Consumer loans:				
Home equity lines.....	(42)	(10)	(5)	--
Second mortgages.....	--	--	(73)	--
Other consumer.....	(105)	(121)	(46)	(18)
	-----	-----	-----	-----
Total.....	(447)	(493)	(281)	(958)
Recoveries.....	20	101	39	17
	-----	-----	-----	-----
Balance at end of period.....	\$19,335	\$19,237	\$13,233	\$12,275
	=====	=====	=====	=====
Ratio of net charge-offs during the period to average loans outstanding during the period.....	0.04%	0.05%	0.02%	0.12%

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The following table sets forth the Company's percent of allowance for loan losses to total allowance for loan losses and the percent of loans to total loans in each of the categories listed at the dates indicated:

	AT MARCH 31,					
	2003			2002		
	AMOUNT	PERCENT OF ALLOWANCE TO TOTAL ALLOWANCE	PERCENT OF LOANS IN EACH CATEGORY TO TOTAL LOANS	AMOUNT	PERCENT OF ALLOWANCE TO TOTAL ALLOWANCE	PERCENT OF LOANS IN EACH CATEGORY TO TOTAL LOANS
	(DOLLARS IN THOUSANDS)					
Mortgages:						
Residential.....	\$ 2,397	12.40%	52.06%	\$ 3,350	17.41%	60.27%
Commercial.....	4,429	22.90	11.23	3,576	18.59	9.93
	-----	-----	-----	-----	-----	-----
Total.....	6,826	35.30	63.29	6,926	36.00	70.20
Commercial.....	8,772	45.37	22.24	6,206	32.26	17.24
Consumer.....	2,888	14.94	14.47	2,231	11.60	12.56
Unallocated.....	849	4.39	--	3,874	20.14	--
	-----	-----	-----	-----	-----	-----
Total allowance for loan losses.....	\$19,335	100.00%	100.00%	\$19,237	100.00%	100.00%
	=====	=====	=====	=====	=====	=====

	AT MARCH 31,					
	2000			1999		
	AMOUNT	PERCENT OF ALLOWANCE TO TOTAL ALLOWANCE	PERCENT OF LOANS IN EACH CATEGORY TO TOTAL LOANS	AMOUNT	PERCENT OF ALLOWANCE TO TOTAL ALLOWANCE	PERCENT OF LOANS IN EACH CATEGORY TO TOTAL LOANS
	-----	-----	-----	-----	-----	-----

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(DOLLARS IN THOUSANDS)

Mortgages:						
Residential.....	\$ 2,529	20.60%	78.17%	\$ 2,517	20.95%	78.54%
Commercial.....	1,749	14.25	4.09	2,725	22.68	4.92
	-----	-----	-----	-----	-----	-----
Total.....	4,278	34.85	82.26	5,242	43.63	83.46
Commercial.....	4,523	36.85	7.72	3,111	25.89	7.14
Consumer.....	1,647	13.42	10.02	1,320	10.99	9.40
Unallocated.....	1,827	14.88	--	2,343	19.49	--
	-----	-----	-----	-----	-----	-----
Total allowance for loan losses.....	\$12,275	100.00%	100.00%	\$12,016	100.00%	100.00%
	=====	=====	=====	=====	=====	=====

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Management was influenced by several key factors as a basis for the level of the Company's provisions for loan losses, which resulted in increases in the balance of the allowance for loan losses remaining essentially flat during fiscal year 2003. Although the Company's non-performing loans and charge-offs have remained low, there continued to be a significant shift in the composition of the loan portfolio during fiscal year 2003 as compared to fiscal years 2002 and 2001. The residential mortgage portfolio has decreased, due primarily to a low fixed rate environment that resulted in high refinancing activity, while the commercial and consumer loan portfolios have shown significant growth. Commercial and consumer loans bear a higher degree of risk than the one-to-four family mortgage loans that make up substantially all of the Company's residential portfolio. In addition, the unallocated allowance decreased \$3.0 million, or 78.1%, to \$849,000 at March 31, 2003 from \$3.9 million at March 31, 2002, due primarily to increases in allowance allocations to commercial loans and mortgages during fiscal year 2003. These changes resulted from the Company's internal credit risk review and asset classification processes following the People's acquisition, and the subsequent systems conversion in May 2002.

The Company's internal asset classification system classifies assets depending on risk of loss characteristics. At March 31, 2003, 2002 and 2001, the Company classified (excluding REO) \$12.7 million, \$8.9 million and \$3.1 million of substandard loans, respectively. In the opinion of management, the performing substandard loans evidence one or more weaknesses or potential weaknesses, and depending on the regional economy and other factors, may become non-performing assets in future periods. Management also believes that current economic conditions, including rising unemployment rates in its key market areas, could have an adverse affect on asset quality and result in higher non-performing loans and charge-offs.

The Company will continue to monitor and modify its allowances for loan losses as conditions dictate. While management believes the Company's allowance for loan losses was sufficient to absorb losses inherent in its loan portfolio at March 31, 2003, no assurances can be given that the Company's level of allowance for loan losses will be sufficient to cover future loan losses incurred by the Company or that future adjustments to the allowance for loan losses will not be necessary if economic and other conditions differ substantially from the economic and other conditions used by management to determine the current level of the allowance for loan losses.

MARKET RISK AND MANAGEMENT OF INTEREST-RATE RISK

The principal market risk affecting the Company is interest-rate risk. The

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principal objective of the Company's interest rate risk management function is to evaluate the interest rate risk included in certain balance sheet accounts, determine the level of risk appropriate given the Company's business strategy, operating environment, capital and liquidity requirements and performance objectives, and manage the risk consistent with Board of Directors' approved guidelines. Through such management, the Company seeks to reduce the vulnerability of its operations to changes in interest rates. The Company monitors its interest rate risk as such risk relates to its operating strategies. The Company's Board of Directors has established an Asset/Liability Committee, responsible for reviewing its asset/liability policies and interest rate risk position, which meets on a monthly basis and reports trends and interest rate risk position to the Board of Directors on a quarterly basis. The extent of the movement of interest rates is an uncertainty that could have a negative impact on the earnings of the Company.

The Company has primarily utilized the following strategies to manage interest rate risk: (1) the origination and retention of certain adjustable-rate and shorter-term (generally 15 years or less) fixed-rate, one-to-four family mortgage loans; (2) selling mortgage loans originated for sale in the secondary market with either servicing rights retained or servicing rights released; and (3) investing primarily in adjustable-rate mortgage-backed securities and short-term fixed-rate CMOs. In conjunction with its mortgage banking activities, the Company uses forward contracts in order to reduce exposure to interest-rate risk, including mortgage loans sold with servicing rights released, where all such loans are sold by obtaining commitments from investors on a loan by loan basis. The amount of forward coverage of the "pipeline" of mortgages is managed on a day-to-day basis, within Board approved policy guidelines, based on the Company's assessment of the general direction of interest rates and levels of mortgage origination activity. In addition, the Company

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has engaged in interest rate swap agreements, from time to time, to synthetically lengthen its liability maturities.

The Company's interest rate risk is monitored by management through the use of a model that generates estimates of the change in the Company's net interest income and net portfolio value ("NPV") over a range of interest rate scenarios. NPV is the present value of expected cash flows from assets, liabilities, and off-balance sheet contracts. The NPV ratio, under any interest rate scenario, is defined as the NPV in that scenario divided by the estimated market value of assets in the same scenario. The OTS produces a similar analysis for the Bank using its own model, based upon data submitted in the Bank's quarterly Thrift Financial Report, the results of which may vary from the Company's internal model primarily due to differences in assumptions utilized between the Company's internal model and the OTS model, including estimated loan prepayment rates, reinvestment rates and deposit renewal rates.

The following table sets forth the Company's estimated NPV and NPV ratios as of March 31, 2003 and 2002, as calculated by the Company.

CHANGE IN INTEREST RATES IN BASIS POINTS	MARCH 31, 2003			MARCH 31, 2002		
	ESTIMATED NET PORTFOLIO VALUE	NPV RATIO	NPV SENSITIVITY IN BASIS POINTS	ESTIMATED NET PORTFOLIO VALUE	NPV RATIO	NPV SENSITIVITY IN BASIS POINTS

(DOLLARS IN THOUSANDS)

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300	\$179,199	7.57%	123	\$136,524	6.10%	(218)
200	181,195	7.54	120	161,250	7.09	(120)
100	172,562	7.09	75	181,372	7.85	(43)
Unchanged	155,172	6.34	--	193,892	8.28	--
(100)	126,481	5.17	(117)	186,886	7.93	(35)

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV require certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV model presented incorporates an assumption that the composition of the Company's interest sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and that a particular change in interest rates is reflected uniformly across the yield curve regardless of the term to maturity or repricing of specific assets and liabilities. Accordingly, although the NPV measurements and net interest income models provide an indication of the Company's interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on the Company's net interest income.

LIQUIDITY AND CAPITAL RESOURCES

Liquidity. The Bank's primary sources of funds are deposits, principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans, FHLB advances, and other borrowings. In addition, the Company and the Bank acquired cash and cash equivalents as part of the People's acquisition. While maturities and scheduled amortization of loans are predictable sources of funds, deposit flows and mortgage prepayments are influenced by general interest rates, economic conditions and competition. The Bank used cash acquired in the People's acquisition to fund asset growth and repay certain FHLB advances and other borrowings. However, the Bank expects to use deposits, FHLB advances and other borrowings, and retained earnings to fund asset growth in the future, depending on market conditions, the pricing of deposit products, and the pricing of FHLB advances and other borrowings.

The Bank's most liquid assets are cash, short-term investments, mortgage loans held for sale, investment securities available for sale, and mortgage-backed securities available for sale. The levels of these assets are dependent on the Bank's operating, financing, lending and investing activities during any given period. At March 31, 2003, cash, short-term investments, mortgage loans held for sale, investment securities available for sale, and mortgage-backed securities available for sale totaled \$959.0 million, or 39.7% of total assets.

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The Bank has other sources of liquidity if a need for additional funds arises, including a \$25.0 million FHLB secured line of credit, FHLB advances, and other borrowings. At March 31, 2003, the Bank had \$712.3 million in advances outstanding from the FHLB and other borrowings, and an additional borrowing capacity from the FHLB of \$354.1 million including the \$25.0 million line of credit. At March 31, 2003, the portfolio of puttable FHLB advances and puttable reverse repurchase agreements totaled \$407.5 million, with an average effective interest rate of 4.50%, and an average life to maturity and estimated average life of 6.6 years. The estimated average life calculated by the Bank may or may not mirror the counter-party's actual decision to exercise its option to terminate the advances. The FHLB is required by regulation to offer replacement funding to the Bank if the FHLB terminates a puttable advance prior to the

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maturity date of the advance, provided that the Bank is able to satisfy the FHLB's normal credit and collateral requirements. Such replacement funding would be for the remaining maturity of the putable advance, and at a market interest rate or a predetermined interest rate agreed upon between the Bank and the FHLB.

The Company had two subsidiary business trusts acquired as part of the People's acquisition, Capital Trust I and Capital Trust II, of which the Company owned all of the common securities. On July 1, 2002, the Company completed the redemption, at par, of the Capital Trust I 9.76% trust preferred securities totaling \$13.8 million. At March 31, 2003, Capital Trust II had \$10.0 million of 11.695% trust preferred securities outstanding, with an average interest cost of 10.29%, that mature in July 2030 unless the Company elects and obtains regulatory approval to accelerate the maturity date to as early as July 2010.

At March 31, 2003, the Bank had commitments to originate loans and unused outstanding lines of credit and undistributed balances of construction loans totaling \$573.1 million. The Bank anticipates that it will have sufficient funds available to meet its current loan origination commitments. Certificate of deposit accounts scheduled to mature in less than one year from March 31, 2003 totaled \$408.2 million. Based on its prior experience and other factors, the Bank expects that it will retain a majority of maturing certificate accounts.

The Company opened a new banking and insurance office in East Greenwich, Rhode Island in October 2002, bringing its total banking and insurance offices to 26. The Company continues to consider sites for new banking and insurance offices and loan origination centers in, or adjacent to, its market area. In addition, the Company may, from time to time, consider expanding its market share and/or market area through the acquisition of assets or other banking institutions and may consider acquisitions of other types of financial services companies. The establishment of additional banking and insurance offices, loan origination centers, trust service operations, mergers and acquisitions, and additional capital management strategies by the Company would result in additional capital expenditures and other associated costs which the Company has not yet estimated.

Contractual Obligations and Commitments. The Company has entered into contractual obligations and commitments. The following table presents, as of March 31, 2003, the Company's contractual obligations and commitments:

CONTRACTUAL OBLIGATIONS	TOTAL	PAYMENTS DUE BY PERIOD			
		LESS THAN 1 YEAR	2-3 YEARS	4-5 YEARS	AFTER 5 YEARS
(DOLLARS IN THOUSANDS)					
FHLB advances and other borrowings.....	\$696,763	\$57,530	\$201,747	\$106,444	\$331,044
Company obligated, mandatorily redeemable securities.....	10,000	--	--	--	10,000
Operating lease obligations.....	7,125	1,171	1,715	1,081	3,152
Total Contractual obligations.....	\$713,888	\$58,701	\$203,462	\$107,525	\$344,200

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OTHER COMMITMENTS	TOTAL AMOUNTS COMMITTED	AMOUNT OF COMMITMENT EXPIRATION - PER PER			
		LESS THAN 1 YEAR	2-3 YEARS	4-5 YEARS	AFTER YEAR
		(DOLLARS IN THOUSANDS)			
Lines of Credit.....	\$291,924	\$136,024	\$20,002	\$5,704	\$130,
Commitments to originate loans.....	281,145	281,145	--	--	
Forward commitments to sell loans.....	296,943	296,943	--	--	
Total Commitments.....	\$870,012	\$714,112	\$20,002	\$5,704	\$130,

Other liabilities are short term in nature, except for liabilities related to employee benefit plans, as described in Note 16 to the Consolidated Financial Statements. Refer to Note 14, Financial Instruments with Off-balance Sheet Risk, for more information regarding the nature and business purpose of all off-balance sheet arrangements.

Capital Resources. At March 31, 2003, the consolidated capital to total assets ratio of the Company was 8.00%. During fiscal year 2003, the Company paid cash dividends to stockholders of \$0.14 per share during the first quarter and \$0.15 per share during the second and third quarters, and \$0.18 per share during the fourth quarter. The Company also paid a cash dividend of \$0.20 per share to stockholders during the first quarter of fiscal year 2004. The Company's primary source of funding for these dividends, and payments for periodic stock repurchases, has been dividends from the Bank. The Bank's ability to pay dividends and other capital distributions to the Company is generally limited by OTS regulations.

As of March 31, 2003, the Bank exceeded all of its regulatory capital requirements. The following table presents the Bank's capital position at March 31, 2003:

	ACTUAL CAPITAL	REQUIRED CAPITAL	EXCESS AMOUNT	CAPITAL }	
				ACTUAL PERCENT	REQUIRE PERCENT
				(DOLLARS IN THOUSANDS)	
Tangible.....	\$142,297	\$46,771	\$95,526	6.08%	2.0%
Tier 1 Core (Leverage).....	142,297	93,541	48,756	6.08	4.0
Tier 1 Risk-based.....	135,705	61,687	74,018	9.85	4.0
Total Risk-based.....	151,759	110,191	41,568	11.02	8.0

The Trust Company is subject to similar capital standards under OCC regulations with respect to its balance sheet assets. The following table presents the Trust Company's capital position at March 31, 2003:

	ACTUAL CAPITAL	REQUIRED CAPITAL	EXCESS AMOUNT	CAPITAL	
				ACTUAL PERCENT	REQUIR PERCENT

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(DOLLARS IN THOUSANDS)

Tier 1 Core (Leverage).....	\$2,980	\$135	\$2,845	88.19%	4.0%
Tier 1 Risk-based.....	2,980	48	2,932	246.48	4.0
Total Risk-based.....	2,980	97	2,883	246.48	8.0

At the time of conversion, the Bank was required to establish a liquidation account in an amount equal to its retained earnings as of September 30, 1996, which provides a liquidation preference to eligible account holders of the Bank prior to conversion based on such account holder's qualifying deposits. The liquidation account will be reduced to the extent that such account holders reduce their qualifying deposits. In the unlikely event of a complete liquidation of the Bank, each such account holder will be entitled to receive a distribution from the liquidation account. The Bank is not permitted to declare or pay dividends on its capital stock, or repurchase any of its outstanding stock, if the effect thereof would cause its stockholders' equity to be reduced below the amount required for the liquidation account or applicable regulatory capital requirements. The balance of the liquidation account at March 31, 2003 was approximately \$12.4 million.

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IMPACT OF NEW ACCOUNTING STANDARDS

In August 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets." SFAS No. 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. SFAS No. 144 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future net cash flows that are expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset. SFAS No. 144 requires companies to separately report discontinued operations and extend that reporting to a component of an entity that either has been disposed of (by sale, abandonment or in a distribution to owners) or is classified as held for sale. Assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell. The Company adopted SFAS No. 144 on April 1, 2002 with no material impact on its financial condition or results of operations.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." SFAS No. 145 addresses financial accounting and reporting of gains and losses from extinguishment of debt. SFAS No. 145 requires gains and losses resulting from the extinguishment of debt to be classified as extraordinary items only if they meet the criteria in Accounting Principles Board Opinion No. 30, "Reporting the Results of Operations -- Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." SFAS No. 145 rescinds SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt," SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements," and amends SFAS No. 13, "Accounting for Leases." SFAS No. 145 is effective for fiscal years beginning after May 15, 2002, with early application encouraged. In the fourth quarter of fiscal 2002, under the provisions of SFAS No. 4, the Company recorded an extraordinary loss from a prepayment penalty on early extinguishment of debt of \$962,000, less a tax benefit of \$394,000. The Company retroactively adopted SFAS No. 145 effective April 1, 2001, and has reclassified the prepayment penalty on early extinguishment of debt as a component of non-interest expense.

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In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." Interpretation No. 45 expands on the accounting guidance of SFAS No. 5, "Accounting for Contingencies," SFAS No. 57, "Related Party Disclosures," and SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," and incorporates without change the provisions of Interpretation No. 34, "Disclosure of Indirect Guarantees of Indebtedness of Others (an interpretation of FASB Statement No. 5)," which is being superseded. Interpretation No. 45 expands on existing disclosure requirements for most guarantees, including loan guarantees such as standby letters of credit. Interpretation No. 45 also clarifies that at the time a company issues a guarantee, the company must recognize an initial liability for the fair value, or market value, of the obligations it assumes under that guarantee and must disclose that information in its interim and annual financial statements. Interpretation No. 45's initial recognition and measurement provisions apply on a prospective basis to guarantees issued or modified after December 31, 2002, and the disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002. The Company adopted Interpretation No. 45 on January 1, 2003 with no material impact on the Company's Consolidated Financial Statements.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure-an amendment of FASB Statement No. 123." SFAS No. 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. SFAS No. 148 also amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. SFAS No. 148 does not permit the use of the original SFAS No. 123 prospective method of transition for changes to the fair value based method made in fiscal years beginning after December 15, 2003. The Company does not expect to

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change to the fair value based method of accounting for stock-based employee compensation, and does not believe the adoption of SFAS No. 148 will have a material impact on the Company's Consolidated Financial Statements.

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51." Interpretation No. 46 addresses the consolidation by business enterprises of variable interest entities as defined in the Interpretation. The consolidating requirements apply immediately to variable interest entities obtained or created after January 31, 2003. The consolidating requirements apply to entities existing as of January 31, 2003 for the interim period beginning after June 30, 2003. The Company does not believe the adoption of Interpretation No. 46 will have a material impact on the Company's Consolidated Financial Statements.

In April of 2003, the FASB issued SFAS No. 149 "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." SFAS No. 149 requires derivatives contracts with comparable characteristics be accounted for similarly. In particular, SFAS No. 149 (1) clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative discussed in paragraph 6(b) of Statement 133, (2) clarifies when a derivative contains a financing component, and (3) amends the definition of an underlying to conform it to language used in FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, and (4) amends certain other existing pronouncements. This Statement is effective for contracts entered into or

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modified after June 30, 2003. The Company does not believe the adoption of SFAS No. 149 will have a material impact on the Company's Consolidated Financial Statements.

In May of 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity". SFAS No. 150 establishes standards for how an issuer clarifies and measures certain financial instruments with characteristics of both liabilities and equity. SFAS No. 150 requires an issuer to clarify a financial instrument within the scope of the statement as a liability if the financial instrument embodies an obligation of the issuer. SFAS No. 150 is effective for financial instruments entered into on or modified after May 31, 2003, and is effective for the interim period beginning after June 30, 2003 for financial instruments existing before May 31, 2003. The effect of adoption of SFAS No. 150 is to be reported as a cumulative effect of change in accounting principle. The Company does not believe the adoption of SFAS No. 150 will have a material impact on the Company's Consolidated Financial Statements.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

See the Section of Item 7 captioned, "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Financial Condition -- Market Risk and Management of Interest-Rate Risk" for quantitative and qualitative information about market risk and its potential effect on the Company.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

See the Index on page F-1 and the Consolidated Financial Statements which begin on F-3.

ITEM 9. CHANGE IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

The information relating to Directors and Executive Officers of the Registrant is incorporated herein by reference to the section captioned "Proposal 1 -- Election of Directors" in the Registrant's Proxy Statement for the Annual Meeting of Shareholders to be held on July 31, 2003.

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The Registrant has adopted a Code of Ethics that applies to its principal executive officer and principal financial officer. A copy of the Code of Ethics, as filed with the Securities and Exchange Commission, will be furnished without charge to any persons upon written request to Phillip Campbell, Vice President, Director of Marketing, Corporate Planning and Investor Relations, FIRSTFED AMERICA BANCORP, INC., ONE FIRSTFED PARK, Swansea, Massachusetts 02777. The Code of Ethics may also be found at the Company's website at www.firstfedamerica.com.

ITEM 11. EXECUTIVE COMPENSATION.

The information relating to Directors' and executive compensation is incorporated herein by reference to the sections captioned "Proposal 1 -- Election of Directors -- Directors Compensation" and "Executive Compensation" in the Registrant's Proxy Statement for the Annual Meeting of

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Shareholders to be held on July 31, 2003.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The information relating to security ownership of certain beneficial owners and management is incorporated herein by reference to the sections captioned "Stock Ownership" and "Proposal 1 -- Election of Directors" in the Registrant's Proxy Statement for the Annual Meeting of Shareholders to be held on July 31, 2003.

EQUITY COMPENSATION PLAN INFORMATION

PLAN CATEGORY (1)	NUMBER OF SECURITIES TO BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS (A)	WEIGHTED AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS (B)	NUMERICAL SHARES REMAINING FOR FUTURE UNDERLYING COMPLETION OF PLANS SECURITIES IN COMPANY
Equity compensation plans approved by security holders.....	1,097,581	\$17.28	1
Total.....	1,097,581	\$17.28	1

(1) The Company does not maintain any equity compensation plans that have not been approved by security holders.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information relating to certain relationships and related transactions is incorporated herein by reference to the section captioned "Transactions with Management" in the Registrant's Proxy Statement for the Annual Meeting of Shareholders to be held on July 31, 2003.

PART IV

ITEM 14. CONTROLS AND PROCEDURES.

Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company evaluates the effectiveness of the design and operation of its disclosure controls and procedures. Based on an evaluation of such controls and procedures within 90 days of the filing date of this annual report, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective. The Company

made no significant changes in the Company's internal controls or in other factors that could significantly affect these controls subsequent to the date of

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their evaluation.

ITEM 15. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The information relating to Principal Accountant Fees and Services is incorporated by reference to the section captioned "Proposal 2 -- Ratification of Independent Auditors" in the Registrant's Proxy Statement for the Annual Meeting of Shareholders to be held on July 31, 2003

ITEM 16. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.

(a) The following documents are filed as a part of this report:

(1) All schedules are omitted because they are not required or applicable, or the required information is shown in the consolidated financial statements or the notes thereto.

(2) Exhibits

- (a) The following exhibits are filed as part of this report.
- 3.1 Certificate of Incorporation of FIRSTFED AMERICA BANCORP, INC.(1)
 - 3.2 Bylaws of FIRSTFED AMERICA BANCORP, INC.(2)
 - 4.0 Stock Certificate of FIRSTFED AMERICA BANCORP, INC.(1)
 - 4.1 The Registrant will furnish upon request copies of all long-term instruments of the Registrant and its consolidated subsidiaries.
 - 10.1 Employment Agreement between the Bank and Robert F. Stoico (filed herewith)
 - 10.2 Employment Agreement between the Company and Kevin J. McGillicuddy and Employment Agreement between the Bank and Kevin J. McGillicuddy (filed herewith)
 - 10.3 Employment Agreement between the Company and Frederick R. Sullivan and Employment Agreement between the Bank and Frederick R. Sullivan (filed herewith)
 - 10.4 Employment Agreement between the Bank and Edward A. Hjerpe, III (filed herewith)
 - 10.5 Employment Agreement between the Company and Robert F. Stoico(3)
 - 10.6 Employment Agreement between the Company and Edward A. Hjerpe, III(3)
 - 10.7 First Federal Savings Bank of America Employee Stock Ownership Plan and Trust(1)
 - 10.8 FIRSTFED AMERICA BANCORP, INC. 1997 Stock-Based Incentive Plan, as amended and restated(4)
 - 10.9 First Federal Savings Bank of America 1997 Supplemental Executive Retirement Plan(1)
 - 10.10 FIRSTFED AMERICA BANCORP, INC. 1998 Stock Option Plan(5)
 - 10.11 First Federal Savings Bank of America Incentive and Salary Deferral Plan (filed herewith)
 - 11.0 Computation of earnings per share is incorporated by reference to the Consolidated Statements of Operations on page F-4.
 - 13.0 Portions of the 2003 Annual Report to Shareholders (filed herewith)
 - 21.0 Subsidiary information is incorporated herein by reference to "Part I -- Subsidiary Activities" in "Item 1. Business -- General"
 - 23.1 Consent of Independent Auditors (filed herewith)
 - 99.1 Certification of CEO pursuant to Section 906 of the

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Sarbanes-Oxley Act of 2002 (filed herewith)

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- 99.2 Certification of CFO pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- 99.3 Code of Ethics (filed herewith)

-
- (1) Incorporated by reference into this document from the Exhibits to Form S-1, Registration Statement, and any amendments thereto, filed on September 27, 1996, Registration No. 333-12855.
 - (2) Incorporated by reference into this document from the Exhibits to the Annual Report on Form 10-K for the fiscal year ended March 31, 2002.
 - (3) Incorporated by reference into this document from the Exhibits to the Annual Report on Form 10-K for the fiscal year ended March 31, 1999.
 - (4) Incorporated by reference into this document from the Quarterly Report on Form 10-Q for the quarter ended September 30, 1998.
 - (5) Incorporated by reference into this document from the Proxy Statement for the 1998 Annual Meeting of Shareholders dated June 15, 1998.
 - (b) Reports on Form 8-K.

None.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRSTFED AMERICA BANCORP, INC.

By: /s/ ROBERT F. STOICO

 Robert F. Stoico
 President and Chief Executive
 Officer

DATED: June 24, 2003

Pursuant to the requirements of the Securities and Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities and on the dates indicated.

NAME	TITLE	DATE
----	-----	----
/s/ ROBERT F. STOICO	President and Chief Executive	June 24

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----- Robert F. Stoico	Officer and Chairman of the Board (Principal Executive Officer)	
/s/ EDWARD A. HJERPE, III ----- Edward A. Hjerpe, III	Executive Vice President, Chief Operating Officer and Chief Financial Officer (Principal Accounting and Financial Officer)	June 24
/s/ GILBERT C. OLIVEIRA ----- Gilbert C. Oliveira	Director	June 24
/s/ THOMAS A. RODGERS, JR. ----- Thomas A. Rodgers, Jr.	Director	June 24
/s/ RICHARD W. CEDERBERG ----- Richard W. Cederberg	Director	June 24
/s/ JOHN S. HOLDEN, JR. ----- John S. Holden, Jr.	Director	June 24
/s/ DR. PAUL A. RAYMOND ----- Dr. Paul A. Raymond	Director	June 24
/s/ ANTHONY L. SYLVIA ----- Anthony L. Sylvia	Director	June 24
/s/ B. BENJAMIN CAVALLO ----- B. Benjamin Cavallo	Director	June 24

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CERTIFICATION

I, Robert F. Stoico, certify that:

1. I have reviewed this annual report on Form 10-K of FIRSTFED AMERICA BANCORP, INC.;

2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;

3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;

4. The registrant's other certifying officers and I are responsible

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for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and

c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ ROBERT F. STOICO

Chairman of the Board, President and
Chief Executive Officer

Date: June 24, 2003

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CERTIFICATION

I, Edward A. Hjerpe, III, certify that:

1. I have reviewed this annual report on Form 10-K of FIRSTFED AMERICA BANCORP, INC.;

2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;

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3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and

c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

d) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

e) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ EDWARD A. HJERPE, III

Executive Vice President, Chief
Operating
Officer and Chief Financial Officer

Date: June 24, 2003

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
FIRSTFED AMERICA BANCORP, INC.:

We have audited the accompanying consolidated balance sheets of FIRSTFED AMERICA BANCORP, INC. and subsidiaries, (the "Company") as of March 31, 2003 and 2002, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the years in the three-year period ended March 31, 2003. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of FIRSTFED AMERICA BANCORP, INC. and subsidiaries at March 31, 2003 and 2002, and the results of their operations and their cash flows for each of the years in the three-year period ended March 31, 2003 in conformity with accounting principles generally accepted in the United States of America.

[KPMG LLP SIG LOGO]

Boston, Massachusetts
April 23, 2003

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FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
MARCH 31, 2003 AND 2002
(DOLLARS IN THOUSANDS)

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ASSETS	2003	2002
	-----	-----
Cash on hand and due from banks.....	\$ 53,529	\$ 44,159
Short-term investments.....	2,000	100,890
	-----	-----
Total cash and cash equivalents.....	55,529	145,049
Mortgage loans held for sale.....	245,745	127,477
Investment securities available for sale, at fair value (amortized cost of \$16,659 and \$81,602).....	22,730	84,656
Mortgage-backed securities available for sale, at fair value (amortized cost of \$623,841 and \$579,713).....	634,965	578,618
Mortgage-backed securities held to maturity (fair value of \$956 and \$1,235).....	934	1,203
Stock in Federal Home Loan Bank of Boston, at cost.....	58,433	58,433
Loans receivable, net of allowance for loan losses of \$19,335 and \$19,237.....	1,241,331	1,125,750
Accrued interest receivable.....	7,588	10,376
Mortgage servicing rights, net of valuation allowance of \$3,095 and \$490.....	5,971	6,505
Office properties and equipment, net.....	38,298	37,775
Bank-owned life insurance.....	37,513	35,652
Goodwill and other intangible assets.....	53,659	55,779
Deferred income tax assets, net.....	8,690	13,398
Prepaid expenses and other assets.....	3,092	13,777
	-----	-----
Total assets.....	\$2,414,478	\$2,294,448
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Deposits.....	\$1,427,107	\$1,317,263
FHLB advances and other borrowings.....	712,253	754,820
Company obligated, mandatorily redeemable securities.....	11,324	25,657
Advance payments by borrowers for taxes and insurance.....	5,974	6,163
Accrued interest payable.....	3,607	4,814
Other liabilities.....	61,129	30,384
	-----	-----
Total liabilities.....	2,221,394	2,139,101
	-----	-----
Stockholders' equity:		
Preferred stock, \$.01 par value; 1,000,000 shares authorized; none issued.....	--	--
Common stock, \$.01 par value; 25,000,000 shares authorized; 10,818,840 and 10,606,589 shares issued in 2003 and 2002.....	108	106
Additional paid-in capital.....	125,306	119,149
Retained earnings.....	97,100	79,245
Accumulated other comprehensive income.....	9,777	1,401
Unallocated ESOP shares.....	(1,549)	(2,323)
Unearned 1997 stock-based incentive plan.....	(112)	(1,553)
Treasury stock; at cost (2,375,257 and 2,577,687 shares at 2003 and 2002).....	(37,546)	(40,678)
	-----	-----
Total stockholders' equity.....	193,084	155,347
	-----	-----
Total liabilities and stockholders' equity.....	\$2,414,478	\$2,294,448
	=====	=====

See accompanying notes to consolidated financial statements.

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FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME YEARS ENDED MARCH 31, 2003, 2002 AND 2001 (IN THOUSANDS, EXCEPT PER SHARE DATA)

	2003	2002	2001
	-----	-----	-----
Interest and dividend income:			
Loans.....	\$ 84,766	\$ 71,511	\$ 77,116
Mortgage-backed securities.....	34,331	31,152	33,507
Investment securities.....	3,370	2,108	719
Federal Home Loan Bank stock.....	2,082	2,078	2,733
	-----	-----	-----
Total interest and dividend income.....	124,549	106,849	114,075
	-----	-----	-----
Interest expense:			
Deposits.....	26,912	25,430	26,252
Borrowed funds.....	39,924	43,696	53,143
	-----	-----	-----
Total interest expense.....	66,836	69,126	79,395
	-----	-----	-----
Net interest income before provision for loan losses.....	57,713	37,723	34,680
Provision for loan losses.....	525	1,200	1,200
	-----	-----	-----
Net interest income after provision for loan losses.....	57,188	36,523	33,480
	-----	-----	-----
Non-interest income:			
Service charges on deposit accounts.....	3,360	2,071	1,622
Trust fee income.....	1,431	1,395	1,028
Loan servicing (expense) income.....	(1,557)	1,054	1,456
Insurance commission income.....	1,238	1,130	1,048
Earnings on bank-owned life insurance.....	1,861	1,889	1,637
Gain on sale of mortgage loans, net.....	27,104	5,589	583
Gain on sale of investments securities available for sale.....	5,189	1,003	--
Other income.....	2,905	2,191	1,584
	-----	-----	-----
Total non-interest income.....	41,531	16,322	8,958
	-----	-----	-----
Non-interest expense:			
Compensation and employee benefits.....	36,613	19,951	17,786
Office occupancy and equipment.....	8,406	4,409	4,447
Data processing.....	3,017	2,145	1,694
Advertising and business promotion.....	1,342	709	1,038
Prepayment penalties on early extinguishment of debt.....	--	962	--
Amortization of intangible assets.....	2,410	294	84
Other expense.....	9,281	4,520	4,004
	-----	-----	-----
Total non-interest expense.....	61,069	32,990	29,053
	-----	-----	-----
Income before income tax expense.....	37,650	19,855	13,385
Income tax expense.....	14,614	6,962	4,221
	-----	-----	-----
Net income before cumulative effect of accounting			

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change.....	23,036	12,893	9,164
Cumulative effect of change in accounting for derivative instruments and hedging activities, net of \$237 tax benefit.....	--	(461)	--
Net income.....	\$ 23,036	\$ 12,432	\$ 9,164
Basic EPS before cumulative effect of accounting change....	\$ 2.86	\$ 2.17	\$ 1.57
Cumulative effect of accounting change.....	--	(0.08)	--
Basic EPS.....	\$ 2.86	\$ 2.09	\$ 1.57
Diluted EPS before cumulative effect of accounting change...	\$ 2.79	\$ 2.15	\$ 1.56
Cumulative effect of accounting change.....	--	(0.08)	--
Diluted EPS.....	\$ 2.79	\$ 2.07	\$ 1.56
Weighted average shares outstanding -- basic.....	8,041	5,949	5,854
Weighted average shares outstanding -- diluted.....	8,270	5,993	5,864

See accompanying notes to consolidated financial statements.
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FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
YEARS ENDED MARCH 31, 2003, 2002 AND 2001
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	UNALLOCATED ESOP SHARES	UNEAR- 199 STOCK- INCEN- PLAN (SHAR
	-----	-----	-----	-----	-----	-----
Balance at March 31, 2000.....	\$ 87	\$ 85,449	\$63,270	\$ (4,470)	\$ (3,872)	\$ (4,
Earned SIP stock awards.....	--	(154)	--	--	--	1,
Earned ESOP shares charged to expense....	--	290	--	--	774	
Cash dividends declared and paid (\$0.37 per share).....	--	--	(2,386)	--	--	
Common stock repurchased (442,979 shares at an average price of \$13.42 per share).....	--	--	--	--	--	
Common stock acquired for certain employee benefit plans (34,425 shares at an average price of \$12.64 per share).....	--	--	--	--	--	

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Common stock sold for certain employee benefit plans (6,966 shares at an average price of \$14.68 per share).....	--	--	--	--	--	--
Comprehensive income (loss):						
Net income.....	--	--	9,164	--	--	--
Other comprehensive income, net of tax						
Unrealized holding gains on available for sale securities, net of tax.....	--	--	--	7,021	--	--
Reclassification adjustment for losses (gains) included in net income.....	--	--	--	--	--	--
Net unrealized gains.....	--	--	--	7,021	--	--
Total comprehensive income.....	----	-----	-----	-----	-----	-----
Balance at March 31, 2001.....	87	85,585	70,048	2,551	(3,098)	(2,000)
Common stock issued for People's acquisition, less issuance costs...	19	31,656	--	--	--	--
Fair value of People's stock options assumed.....	--	1,375	--	--	--	--
Earned SIP stock awards.....	--	(155)	--	--	--	1,000
Earned ESOP shares charged to expense....	--	617	--	--	775	--
Stock options exercised.....	--	71	--	--	--	--
Cash dividends declared and paid (\$0.52 per share).....	--	--	(3,235)	--	--	--
Common stock acquired for certain employee benefit plans (3,651 shares at an average price of \$16.74 per share).....	--	--	--	--	--	--
Comprehensive income (loss):						
Net income.....	--	--	12,432	--	--	--
Other comprehensive income, net of tax						
Unrealized holding losses on available for sale securities, net of tax.....	--	--	--	(661)	--	--
Reclassification						

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adjustment for gains included in net income, net of tax.....	--	--	--	(489)	--	
Net unrealized losses.....	--	--	--	(1,150)	--	
Total comprehensive income.....	--	--	--	--	--	
Balance at March 31, 2002.....	\$106	\$119,149	\$79,245	\$ 1,401	\$ (2,323)	\$ (1,.....)

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FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY -- (CONTINUED)
YEARS ENDED MARCH 31, 2002, 2001 AND 2000
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	UNALLOCATED ESOP SHARES	UNREALIZED STOCK-INCURRED PLAN (SHARES)
Balance at March 31, 2002.....	\$106	\$119,149	\$79,245	\$ 1,401	\$ (2,323)	\$ (1,.....)
Earned SIP stock awards.....	--	(154)	--	--	--	1,.....
Earned ESOP shares charged to expense....	--	1,206	--	--	774	
Stock options exercised.....	2	3,322	--	--	--	
Cash dividends declared and paid (\$0.62 per share).....	--	--	(5,181)	--	--	
Common stock acquired for certain employee benefit plans (2,751 shares at an average price of \$26.04 per share).....	--	--	--	--	--	
Common stock issued in private placement (202,430 shares at \$24.70 per share)....	--	1,796	--	--	--	
Common stock issuance costs.....	--	(13)	--	--	--	
Comprehensive income:						
Net income.....	--	--	23,036	--	--	
Other comprehensive						

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income, net of tax						
Unrealized holding gains on available for sale securities, net of tax.....	--	--	--	11,230	--	
Reclassification adjustment for gains included in net income, net of tax.....	--	--	--	(2,854)	--	
Net unrealized gains.....	--	--	--	8,376	--	
Total comprehensive income.....	--	--	--	--	--	
Balance at March 31, 2003.....	\$108	\$125,306	\$97,100	\$ 9,777	\$ (1,549)	\$ (
	=====	=====	=====	=====	=====	=====

See accompanying notes to consolidated financial statements.

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FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED MARCH 31, 2003, 2002 AND 2001
(IN THOUSANDS)

	2003	2002	2001
	-----	-----	-----
Cash flows from operating activities:			
Net income.....	\$ 23,036	\$ 12,432	\$ 10,100
Adjustments to reconcile net income to net cash (used in) provided by operating activities:			
Amortization (accretion) of:			
Premiums (discounts), net.....	(1,916)	36	1,000
Deferred loan origination costs.....	1,114	1,360	1,360
Mortgage servicing rights.....	3,146	2,850	2,850
Intangible assets.....	2,410	294	294
Provision for loan losses.....	525	1,200	1,200
Provision for losses on mortgage servicing rights.....	2,605	240	240
Gains on sales of:			
Mortgage loans.....	(27,104)	(5,589)	(5,589)
Investment and mortgage-backed securities available-for-sale.....	(5,189)	(1,003)	(1,003)
Office property and equipment.....	(8)	(97)	(97)
Real estate owned and other repossessed assets.....	(36)	(24)	(24)
Net proceeds from sales of mortgage loans.....	2,749,763	647,559	647,559
Origination of mortgage loans held for sale.....	(2,842,115)	(649,580)	(649,580)
Income from bank-owned life insurance.....	(1,861)	(1,889)	(1,889)
Unrealized loss (gain) on investments in limited partnerships.....	241	518	518
Depreciation of office properties and equipment.....	4,281	2,389	2,389
Appreciation in fair value of ESOP shares.....	1,206	617	617

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Earned SIP shares.....	1,287	1,290
Increase or decrease in:		
Accrued interest receivable.....	2,788	2,111
Other assets.....	3,962	(6,244)
Accrued interest payable.....	(1,207)	(2,958)
Other liabilities.....	30,745	1,483
	-----	-----
Net cash (used in) provided by operating activities.....	(52,327)	6,995
	-----	-----

(continued)

See accompanying notes to consolidated financial statements.

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FIRSTFED AMERICA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS -- (CONTINUED)
YEARS ENDED MARCH 31, 2003, 2002 AND 2001
(IN THOUSANDS)

	2003	2002	2001
	-----	-----	-----
Cash flows from investing activities:			
Cash acquired, net of payments for acquisition.....	\$ --	\$ 253,396	\$ --
Purchase of investment securities available for sale.....	(1,725)	(14,921)	(1,725)
Purchase of mortgage-backed securities available for sale.....	(482,909)	(224,094)	(482,909)
Payments received on mortgage-backed securities.....	347,897	235,464	347,897
Proceeds from sale of investments securities available for sale.....	66,702	753	66,702
Proceeds from sale of mortgage-backed securities available for sale.....	91,944	19,820	91,944
Purchase of the Federal Home Loan Bank Stock.....	--	--	--
Maturities of investment securities available for sale....	3,011	--	3,011
Net (increase) decrease in loans.....	(119,881)	157,568	(119,881)
Proceeds from sale of office equipment.....	679	1,009	679
Proceeds from sales of real estate owned.....	250	315	250
Purchases of office properties and equipment.....	(5,475)	(1,869)	(5,475)
Purchase of investments in limited partnerships.....	(375)	(173)	(375)
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Net cash (used in) provided by investing activities.....	(99,882)	427,268	(99,882)
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Cash flows from financing activities:			
Net increase in deposits.....	111,133	52,320	111,133
Proceeds from FHLB advances and other borrowings.....	6,593,829	1,535,343	6,593,829
Repayments on FHLB advances and other borrowings.....	(6,645,916)	(1,896,558)	(6,645,916)
Net change in advance payments by borrowers for taxes and insurance.....	(189)	(1,082)	(189)
Cash dividends paid.....	(5,181)	(3,235)	(5,181)
Payments to acquire common stock for treasury stock and stock issuance costs.....	(85)	(61)	(85)
Common stock issued in private placement.....	5,000	--	5,000
Stock options exercised.....	3,324	71	3,324
Reduction in unearned ESOP shares.....	774	775	774
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