SIGMATRON INTERNATIONAL INC Form 10-K July 18, 2008

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-K

|   |  | FORM 10-K   |   |  |  |  |  |  |  |
|---|--|---|---|--|--|--|--|--|--|
| (Mark One)  |  |   |   |  |  |  |  |  |  |
| b Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the fiscal year ended April 30, 2008.                             |  |   |   |  |  |  |  |  |  |
|   | Or   |   |   |  |  |  |  |  |  |
| o Transit For the transition pe   | riod from  | to  | e Securities Exchange Act of 1934.  |  |  |  |  |  |  |
|   | SIGM   | Commission file number 0-23: IATRON INTERNATIONAL me of registrant as specified in  | L, INC.   |  |  |  |  |  |  |
|   | Delaware   |   | 36-3918470  |  |  |  |  |  |  |
|   | or other jurisdiction ration or organization   | n)  | (I.R.S. Employer Identification Number)   |  |  |  |  |  |  |
| 2201 Landmeie   | r Rd., Elk Grove Villa   | age, IL   | 60007   |  |  |  |  |  |  |
| Indicate by check man<br>o Yes b No<br>Indicate by check man<br>Act. o Yes b No<br>Indicate by check man<br>Securities Exchange A<br>required to file such re | Securities registrant is a rk if the registrant is not whether the registrant Act of 1934 during the eports), and (2) has be | phone number, including area gistered pursuant to Section 12 amon Stock \$0.01 par value per Title of each class well-known seasoned issuer, and required to file reports pursuant (1) has filed all reports require preceding 12 months (or for seen subject to such filing required.) | 2(g) of the Act:  |  |  |  |  |  |  |
| herein, and will not be<br>incorporated by refere<br>Indicate by check ma   | e contained, to the besence in Part III of this rk whether the registry company. See the do                                  | st of Registrant s knowledge, if<br>Form 10-K or any amendment<br>ant is a large accelerated filer<br>refinitions of large accelerate   | in definitive proxy or information statements t to this Form 10-K. þ , an accelerated filer, a non-accelerated filer, |  |  |  |  |  |  |
| Large Acaccelerated filer   | occelerated filer  | Non-accelerated filer [   |   |  |  |  |  |  |  |
| * 1   |  | not check if a smaller reporting  |   |  |  |  |  |  |  |
| Indicate by check mar   | k whether registrant i   | is a shell company (as defined  | in Rule 12b-2 of the Act.) o Yes b No   |  |  |  |  |  |  |

The aggregate market value of the voting common equity held by non-affiliates of the registrant as of October 31, 2007 (the last business day of the registrant s most recently completed second fiscal quarter) was \$44,418,101 based on the closing sale price of \$11.62 per share as reported by Nasdaq Capital Market as of such date.

The number of outstanding shares of the registrant s Common Stock, as of July 13, 2008, was 3,822,556.

# DOCUMENTS INCORPORATED BY REFERENCE

Those sections or portions of the definitive proxy statement of SigmaTron International, Inc., for use in connection with its 2008 annual meeting of stockholders, which the Company intends to file within 120 days of the fiscal year ended April 30, 2008, are incorporated by reference into Part III of this Form 10-K.

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#### PART 1

# ITEM 1. BUSINESS CAUTIONARY NOTE:

In addition to historical financial information, this discussion of the business of SigmaTron International, Inc., its wholly-owned subsidiaries Standard Components de Mexico S.A., and AbleMex S.A. de C.V., its wholly-owned foreign enterprise Wujiang SigmaTron Electronics Co., Ltd. (SigmaTron China), and its procurement branch SigmaTron Taiwan (collectively, the Company ) and other items in this Annual Report on Form 10-K contain forward-looking statements concerning the Company s business or results of operations. Words such as continue, anticipate. will. expect. believe. plan, and similar expressions identify forward-looking statements. These forward-looking statements are based on the current expectations of the Company. Because these forward-looking statements involve risks and uncertainties, the Company s plans, actions and actual results could differ materially. Such statements should be evaluated in the context of the risks and uncertainties inherent in the Company s business including the Company s continued dependence on certain significant customers; the continued market acceptance of products and services offered by the Company and its customers; pricing pressures from our customers, suppliers and the market; the activities of competitors, some of which may have greater financial or other resources than the Company; the variability of the Company s operating results; the variability of our customers requirements; the availability and cost of necessary components and materials; the ability of the Company and our customers to keep current with technological changes within our industries; regulatory compliance; the continued availability and sufficiency of our credit arrangements; changes in U.S., Mexican, Chinese or Taiwanese regulations affecting the Company s business; the continued stability of the U.S., Mexican, Chinese and Taiwanese economic systems, labor and political conditions; and the ability of the Company to manage its growth. These and other factors which may affect the Company s future business and results of operations are identified throughout the Company s Annual Report on Form 10-K as risk factors and may be detailed from time to time in the Company s filings with the Securities and Exchange Commission. These statements speak as of the date of this report, and the Company undertakes no obligation to update such statements in light of future events or otherwise.

#### Overview

The Company operates in one business segment as an independent provider of electronic manufacturing services (EMS), which includes printed circuit board assemblies and completely assembled (box-build) electronic products. In connection with the production of assembled products, the Company also provides services to its customers, including (1) automatic and manual assembly and testing of products; (2) material sourcing and procurement; (3) design, manufacturing and test engineering support; (4) warehousing and shipment services; and (5) assistance in obtaining product approval from governmental and other regulatory bodies. The Company provides these manufacturing services through an international network of facilities located in the United States, Mexico, China and Taiwan.

The Company provides manufacturing and assembly services ranging from the assembly of individual components to the assembly and testing of box-build electronic products. The Company has the ability to produce assemblies requiring mechanical as well as electronic capabilities. The products assembled by the Company are then incorporated into finished products sold in various industries, particularly appliance, consumer electronics, gaming, fitness, industrial electronics, life sciences, semiconductor, telecommunications and automotive.

In July 2005, the Company closed on the purchase of all of the outstanding stock of Able, a company headquartered in Hayward, California, and its wholly-owned subsidiary, AbleMex S.A. de C.V., located in Tijuana, Mexico. Able is an ISO 9001:2000 certified EMS company serving Original Equipment Manufacturers ( OEMs ) in the life sciences, telecommunications and industrial electronics industries. The

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acquisition of Able has allowed the Company to make strides towards achieving four objectives: (1) diversifying markets, capabilities and customer base, (2) adding a third low-cost manufacturing facility (Tijuana, Mexico), (3) creating an opportunity to consolidate the California operations into one facility, and (4) generating incremental revenue from Able s customers as they become familiar with the Company s broader array of services. The effective date of the transaction was July 1, 2005. Able was merged into the Company on November 1, 2005 and operates as a division of the Company. The purchase price was approximately \$16,800,000 and was recorded as a stock purchase transaction in the first quarter of fiscal year 2006. The transaction was financed by the Company s amended credit facility and resulted in an increase of approximately \$8,500,000 in goodwill. The goodwill was subsequently impaired and the total amount was written off in the fourth quarter of fiscal year 2008.

In June 2005, the Company closed on the sale of its Las Vegas, Nevada operation. The Las Vegas facility operated as a complete EMS center specializing in the assembly of electronic products and cables for a broad range of customers primarily in the gaming industry. The effective date of the transaction was May 30, 2005. The transaction was structured as an asset purchase, and included a \$2,000,000 cash payment to the Company for the buyer s purchase of the machinery, equipment and other assets of the Las Vegas operation. The transaction was recorded by the Company in the first quarter of fiscal year 2006 and included a gain on the transaction of approximately \$311,000. The gain was offset by a loss of approximately \$383,000 from discontinued operations for the Las Vegas operation for the period ended April 30, 2006.

The Company operates manufacturing facilities in Elk Grove Village, Illinois; Hayward, California; Acuna and Tijuana, Mexico; and Suzhou-Wujiang, China. The Company maintains materials sourcing offices in Elk Grove Village, Illinois; Hayward, California; and Taipei, Taiwan. The Company also has a warehouse in Del Rio, Texas.

The Company is a Delaware corporation, which was organized on November 16, 1993, and commenced operations when it became the successor to all of the assets and liabilities of SigmaTron L.P., an Illinois limited partnership, through a reorganization on February 8, 1994.

#### **Products and Services**

The Company provides a broad range of manufacturing related outsourcing solutions for its customers on both a turnkey basis (material purchased by the Company) and consignment basis (material provided by the customer). These solutions incorporate the Company s knowledge and expertise in the EMS industry to provide its customers with advanced manufacturing technologies and high quality, responsive and flexible manufacturing services. The Company s EMS solutions provide services from product inception through the ultimate delivery of a finished good. Such technologies and services include the following:

Supply Chain Management. The Company is primarily a turnkey manufacturer and directly sources all, or a substantial portion, of the components necessary for its product assemblies, rather than receiving the raw materials from its customers on consignment. Turnkey services involve a greater investment in resources and an increased inventory risk compared to consignment services. Supply chain management includes the purchasing, management, storage and delivery of raw components required for the manufacture or assembly of a customer s product based upon the customer s orders. The Company procures components from a select group of vendors which meet its standards for timely delivery, high quality and cost effectiveness, or as directed by its customers. Raw materials used in the assembly and manufacture of printed circuit boards and electronic assemblies are generally available from several suppliers, unless restricted by the customer. The Company does not enter into purchase agreements with the majority of its major or single-source suppliers. The Company believes ad-hoc negotiations with its suppliers provides the flexibility needed to source inventory based on the needs of its customers.

The Company believes that its ability to source and procure competitively priced, quality components is critical to its ability to effectively compete. In addition to obtaining materials in North America, the Company uses its Taiwanese procurement office and agents to source materials from the Far East. The Company believes this office allows it to more effectively manage its relationships with key suppliers in the Far East by permitting it to respond more quickly to changes in market dynamics, including fluctuations in price, availability and quality.

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Assembly and Manufacturing. The Company s core business is the assembly of printed circuit board assemblies through the automated and manual insertion of components onto raw printed circuit boards. The Company offers its assembly services using both pin-through-hole (PTH) and surface mount (SMT) interconnect technologies at all of its manufacturing locations. SMT is an assembly process which allows the placement of a higher density of components directly on both sides of a printed circuit board. The SMT process is an advancement over the mature PTH technology, which normally permits electronic components to be attached to only one side of a printed circuit board by inserting the component into holes drilled through the board. The SMT process allows OEMs to use advanced circuitry, while at the same time permitting the placement of a greater number of components on a printed circuit board without having to increase the size of the board. By allowing increasingly complex circuits to be packaged with the components in closer proximity to each other, SMT greatly enhances circuit processing speed, and, thus, board and system performance.

The Company performs PTH assembly both manually and with automated component insertion and soldering equipment. Although SMT is a more sophisticated interconnect technology, the Company intends to continue providing PTH assembly services for its customers as the Company s customers continue to require both PTH and SMT capabilities. The Company is also capable of assembling fine pitch and ball grid array ( BGA ) components. BGA is used for more complex circuit boards required to perform at higher speeds.

Manufacturing and Related Services. The Company offers RoHS compliant assembly services in order to comply with the European Union environmental mandate that became effective in 2006 and is currently performing RoHS compliant assembly services at each of its manufacturing locations. The Company also provides quick turnaround, turnkey prototype services at all of its locations. In Elk Grove Village, the Company offers touch screen / LCD assembly services in a clean room environment. In Acuna, Mexico, the Company offers parylene coating services. In Tijuana, Mexico, the Company offers diagnostic, repair and rework services for power supplies. In all locations, the Company offers box-build services, which integrate its printed circuit board and other manufacturing and assembly technologies into higher level sub-assemblies and end products. Finally, the Company designs and manufactures DC to AC inverters.

*Product Testing*. The Company has the ability to perform both in-circuit and functional testing of its assemblies and finished products. In-circuit testing verifies that the correct components have been properly inserted and that the electrical circuits are complete. Functional testing determines if a board or system assembly is performing to customer specifications. The Company seeks to provide customers with highly sophisticated testing services that are at the forefront of current test technology.

Warehousing and Distribution. In response to the needs of select customers, the Company has the ability to provide in-house warehousing, shipping and receiving and customer brokerage services in Del Rio, Texas for goods manufactured or assembled in Acuna, Mexico. The Company also has the ability to provide custom-tailored delivery schedules and services to fulfill the just-in-time inventory needs of its customers.

#### **Markets and Customers**

The Company s customers are in the appliance, gaming, industrial electronics, fitness, life sciences, semiconductor, telecommunications, consumer electronics and automotive industries. As of April 30, 2008, the Company had approximately 120 active customers ranging from Fortune 500 companies to small, privately held enterprises.

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The following table shows, for the periods indicated, the percentage of net sales to the principal end-user markets it serves.

|                         |                                     | Pe            | ercent of Net Sal | es     |
|-------------------------|-------------------------------------|---------------|-------------------|--------|
|                         | Typical                             | <b>Fiscal</b> | <b>Fiscal</b>     | Fiscal |
| Markets                 | OEM Application                     | 2006          | 2007              | 2008   |
| Appliances              | Household appliance controls        | 37.6%         | 37.6%             | 35.8%  |
| Industrial Electronics  | Motor controls, power supplies      | 18.8          | 23.9              | 27.3   |
| Fitness                 | Treadmills, exercise bikes          | 20.0          | 16.7              | 20.6   |
| Telecommunications      | Routers                             | 11.1          | 6.3               | 6.1    |
| Gaming                  | Slot machines, lighting displays    | 2.3           | 5.7               | 2.9    |
| Life Sciences           | Clinical diagnostic systems and     |               |                   |        |
|                         | instruments                         | 5.0           | 4.2               | 3.7    |
| Semiconductor Equipment | Process control and yield           |               |                   |        |
|                         | management solutions for            |               |                   |        |
|                         | semiconductor productions           | 3.9           | 4.1               | 2.6    |
| Consumer Electronics    | Carbon monoxide alarms, sprinkler   |               |                   |        |
|                         | systems,                            |               |                   |        |
|                         | battery backup sump pumps, electric |               |                   |        |
|                         | bikes                               | 1.1           | 0.8               | 0.7    |
| Automotive              | Automobile interior lighting        | 0.2           | 0.7               | 0.3    |
| Total                   |                                     | 100%          | 100%              | 100%   |

For the fiscal year ended April 30, 2008, Spitfire Controls, Inc. and Life Fitness accounted for 23.0% and 20.6%, respectively, of the Company s net sales. For the fiscal year ended April 30, 2007, Spitfire Controls, Inc. and Life Fitness accounted for 24.8% and 16.9%, respectively, of the Company s net sales. For the fiscal year ended April 30, 2006, Spitfire Controls, Inc. and Life Fitness accounted for 30.1% and 19.7%, respectively, of the Company s net sales. Although the Company does not have long term contracts with these two customers, the Company expects that these customers will continue to account for a significant percentage of the Company s net sales, although the individual percentages may vary from period to period.

#### **Sales and Marketing**

The Company markets its services through 11 independent manufacturers—representative organizations that together currently employ approximately 37 sales personnel in the United States and Canada. Independent manufacturers representative organizations receive variable commissions based on orders received by the Company and are assigned specific accounts, not territories. The members of the Company s senior management are actively involved in sales and marketing efforts, and the Company has 4 direct sales employees.

Sales can be a misleading indicator of the Company s financial performance. Sales levels can vary considerably among customers and products depending on the type of services (consignment and turnkey) rendered by the Company and the demand by customers. Consignment orders require the Company to perform manufacturing services on components and other materials supplied by a customer, and the Company charges only for its labor, overhead and manufacturing costs, plus a profit. In the case of turnkey orders, the Company provides, in addition to manufacturing services, the components and other materials used in assembly. Turnkey contracts, in general, have a higher dollar volume of sales for each given assembly, owing to inclusion of the cost of components and other materials in net sales and cost of goods sold. Variations in the number of turnkey orders compared to consignment orders can lead to significant fluctuations in the Company s revenue levels. However, the Company does not believe that such variations are a meaningful indicator of the Company s gross

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margins. Consignment orders accounted for less than 5% of the Company s revenues for each of the fiscal years ended April 30, 2008, 2007 and 2006, respectively.

In the past, the timing and rescheduling of orders has caused the Company to experience significant quarterly fluctuations in its revenue and earnings; such fluctuations may continue.

#### **Mexico and China Operations**

The Company s wholly-owned subsidiary, Standard Components de Mexico, S.A, a Mexican corporation, is located in Acuna, Coahuila Mexico, a border town across the Rio Grande River from Del Rio, Texas, and is 155 miles west of San Antonio. Standard Components de Mexico, S.A. was incorporated and commenced operation in 1968. The Company s wholly-owned subsidiary, AbleMex S.A. de C.V., a Mexican corporation, is located in Tijuana, Mexico, a border town south of San Diego, California. AbleMex S.A. de C.V. was incorporated and commenced operations in 2000. The Company believes that one of the key benefits to having operations in Mexico is its access to cost-effective labor resources while having geographic proximity to the United States.

In May 2002, the Company acquired a plant in Acuna, Mexico through seller financing. The loan of \$1,950,000 is payable in equal monthly installments of approximately \$31,000 over six and a half years at a rate of 7% interest per annum. Prior to acquiring that plant, the Company rented the facility. At April 30, 2008, approximately \$183,400 was outstanding in connection with the financing of that facility.

The Company s wholly-owned foreign enterprise, SigmaTron China, is located in Wujiang, China. Wujiang is located approximately 15 miles south of Suzhou, China and 60 miles west of Shanghai, China. The Company has entered into an agreement with governmental authorities in the economic development zone of Wujiang, Jiangsu Province, Peoples Republic of China, pursuant to which the Company became the lessee of a parcel of land of approximately 100 Chinese acres. The term of the land lease is 50 years. The Company built a manufacturing plant, office space and dormitories on this site during 2004. The manufacturing plant and office space is approximately 80,000 square feet, which can be expanded if conditions require. SigmaTron China operates at this site as the Company s wholly-owned foreign enterprise. At April 30, 2008, this operation had 223 employees.

The Company provides funds for salaries, wages, overhead and capital expenditure items as necessary to operate its wholly-owned Mexican and Chinese subsidiaries. The Company provides funding to its Mexican and Chinese subsidiaries in U.S. dollars, which are exchanged for Pesos and Renminbi as needed. The fluctuation of currencies from time to time, without an equal or greater increase in inflation, has not had a material impact on the financial results of the Company. In fiscal year 2008, the Company s U.S. operations paid approximately \$18,600,000 to its foreign subsidiaries for services provided.

#### Competition

The EMS industry is highly competitive and subject to rapid change. Furthermore, both large and small companies compete in the industry, and many have significantly greater financial resources, more extensive business experience and greater marketing and production capabilities than the Company. The significant competitive factors in this industry include price, quality, service, timeliness, reliability, the ability to source raw components, and manufacturing and technological capabilities. The Company believes it can competitively provide all of these services.

In addition, the Company may be operating at a cost disadvantage compared to manufacturers who have greater direct buying power with component suppliers or who have lower cost structures. Current and prospective customers continually evaluate the merits of manufacturing products internally and will from time to time offer manufacturing services to third parties in order to utilize excess capacity. During downturns in the electronics industry, OEMs may become more price sensitive.

There can be no assurance that competition from existing or potential competitors will not have a material adverse impact on the Company s business, financial condition or results of operations. The introduction of lower priced competitive products, significant price reductions by the Company s competitors

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or significant pricing pressures from its customers could adversely affect the Company s business, financial condition, and results of operations, as would the introduction of new technologies which render the Company s manufacturing process technology less competitive or obsolete.

#### Consolidation

The consolidated financial statements include the accounts and transactions of the Company, its wholly-owned subsidiaries, Standard Components de Mexico, S.A. and AbleMex S.A. de C.V., its wholly-owned foreign enterprise Wujiang SigmaTron Electronics Co., Ltd. and its procurement branch, SigmaTron Taiwan. The functional currency of the Mexican subsidiaries, Chinese foreign enterprise and Taiwanese procurement branch is the U.S. dollar.

As a result of consolidation and other transactions involving competitors and other companies in the Company s markets, the Company occasionally reviews potential transactions relating to its business, products and technologies. Such transactions could include mergers, acquisitions, strategic alliances, joint ventures, licensing agreements, co-promotion agreements, financing arrangements or other types of transactions. The Company completed one such transaction in July 2005 with the acquisition of Able. In the future, the Company may choose to enter into other transactions at any time depending on available sources of financing, and such transactions could have a material impact on the Company, its business or operations. Recent transactions are disclosed in Footnote I of the financial statements included with this Annual Report on Form 10-K.

#### **Governmental Regulations**

The Company s operations are subject to certain foreign, federal, state and local regulatory requirements relating to environmental, waste management, labor and health and safety matters. Management believes that the Company s business is operated in material compliance with all such regulations. To date, the cost to the Company of such compliance has not had a material impact on the Company s business, financial condition or results of operations. However, there can be no assurance that violations will not occur in the future as a result of human error, equipment failure or other causes. Further, the Company cannot predict the nature, scope or effect of environmental legislation or regulatory requirements that could be imposed or how existing or future laws or regulations will be administered or interpreted. Compliance with more stringent laws or regulations, as well as more vigorous enforcement policies of regulatory agencies, could require substantial expenditures by the Company and could have a material impact on the Company s business, financial condition and results of operations. In addition, effective mid-2006, the Company s customers were required to be in compliance with the European Standard of RoHS directive for all of their products that ship to the European marketplace. The Company has RoHS-dedicated manufacturing capabilities at all of its manufacturing operations.

#### **Backlog**

The Company s backlog as of April 30, 2008, was approximately \$49,100,000. The Company currently expects to ship substantially all of the April 30, 2008 backlog by the end of the 2009 fiscal year. Backlog as of April 30, 2007, totaled approximately \$47,680,000. Variations in the magnitude and duration of contracts and purchase orders received by the Company and delivery requirements generally may result in substantial fluctuations in backlog from period to period. Because customers may cancel or reschedule deliveries, backlog may not be a meaningful indicator of future revenue.

# **Employees**

The Company employed approximately 2,140 people as of April 30, 2008, including 124 engaged in engineering or engineering related services, 1,721 in manufacturing and 295 in administrative and marketing functions.

The Company has a labor contract with Production Workers Union Local No. 10, AFL-CIO, covering the Company s workers in Elk Grove Village, Illinois which expires on November 30, 2009. The Company s Mexican subsidiary, Standard Components de Mexico S.A., has a labor contract with Sindicato De

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Trabajadores de la Industra Electronica, Similares y Conexos del Estado de Coahuila, C.T.M. covering the Company s workers in Acuna, Mexico which expires on January 15, 2009.

Since the time the Company commenced operations, it has not experienced any union-related work stoppages. The Company believes its relations with both unions and its other employees are good.

# **Executive Officers of the Registrants**

| Name                | Age | Position   |
|---------------------|-----|--|
| Gary R. Fairhead    | 56  | President and Chief Executive Officer. Gary R. Fairhead has been the President of the Company since January 1990. Gary R. Fairhead is the brother of Gregory A. Fairhead.  |
| Linda K. Blake      | 47  | Chief Financial Officer, Vice President Finance, Treasurer and Secretary since February 1994.  |
| Gregory A. Fairhead | 52  | Executive Vice President Elk Grove Village and Acuna Operations and Assistant Secretary. Gregory A. Fairhead has been Executive Vice President since February 2000 and Assistant Secretary since 1994. Mr. Fairhead was Vice President Mexican Operations for the Company from February 1990 to February 2000. Gregory A. Fairhead is the brother of Gary R. Fairhead. |
| John P. Sheehan     | 47  | Vice President Director of Materials and Assistant Secretary since February 1994.  |
| Daniel P. Camp      | 59  | Vice President Acuna Operation since 2007. Vice President China Operations from 2003 to 2007. General Manager / Vice President of Acuna Operations from 1994 to 2003.  |
| Raj B. Upadhyaya    | 53  | Executive Vice President Hayward / Tijuana since 2005. Mr. Upadhyaya was the Vice President of the Fremont Operation (SMTU) from 2001 until 2005.  |
| Hom-Ming Chang      | 48  | Vice President China Operation since 2007. Vice President Hayward Materials / Test /IT from 2005 2007. Vice President of Fremont Operation (SMTU) from 2001 to 2005.   |

#### **ITEM 1 A. RISK FACTORS**

The following risk factors should be read carefully in connection with evaluating our business and the forward-looking information contained in this Annual Report on Form 10-K. Any of the following risks could materially adversely affect our business, operations, industry or financial position or our future financial performance. While the Company believes it has identified and discussed below the key risk factors affecting its business, there may be additional risks and uncertainties that are not presently known or that are not currently believed to be significant that may adversely affect its business, operations, industry, financial position and financial performance in the future.

The Company s ability to secure and maintain sufficient credit arrangements is key to its continued operations.

The Company has a revolving credit facility under which the Company may borrow up to the lesser of (i) \$32 million or (ii) an amount equal to the sum of 85% of the receivable borrowing base and the lesser of \$16 million or a percentage of the inventory base. As of April 30, 2008, \$25,876,255 was outstanding under the revolving credit facility. There was approximately \$4.6 million of unused availability under the revolving credit facility as of April 30, 2008. The revolving credit facility requires the Company to maintain certain financial covenants which the Company was in compliance with as of April 30, 2008. In June 2008, the Company amended the revolving credit facility to extend the term of the agreement until September 30, 2010 from September 30, 2009 and to amend certain financial covenants.

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The Company also has a term loan with an outstanding balance of \$3 million as of April 30, 2008 with quarterly principal payments of \$250,000 due each quarter through the quarter ending June 30, 2011 and interest payable monthly throughout the term of the loan.

The Company anticipates credit facilities, cash flow from operations and leasing resources will be adequate to meet its working capital requirements in fiscal year 2009. In the event the business grows rapidly or the Company considers an acquisition, additional financing resources could be necessary in the current or future fiscal years. There is no assurance that the Company will be able to obtain equity or debt financing at acceptable terms in the future.

# The Company experiences variable operating results.

The Company s results of operations have varied and may continue to fluctuate significantly from period to period, including on a quarterly basis. Consequently, results of operations in any period should not be considered indicative of the results for any future period, and fluctuations in operating results may also result in fluctuations in the price of the Company s common stock.

The Company s quarterly and annual results may vary significantly depending on numerous factors, many of which are beyond the Company s control. These factors include:

- Changes in sales mix to customers
- Changes in availability and cost of components
- Volume of customer orders relative to capacity
- Market demand and acceptance of our customers products
- Price erosion within the EMS marketplace
- Capital equipment requirements needed to remain technologically competitive

#### The Company s customer base is concentrated.

Sales to the Company s five largest customers accounted for 63%, 56% and 64% of net sales for the fiscal years ended April 30, 2008, 2007 and 2006, respectively. Further, the Company s two largest customers accounted for 23.0% and 20.6% of net sales, for the fiscal year ended April 30, 2008. Significant reduction in sales to any of the Company s major customers or the loss of a major customer could have a material impact on the Company s operations. If the Company cannot replace canceled or reduced orders, sales will decline, which could have a material impact on the results of operations. There can be no assurance that the Company will retain any or all of its large customers. This risk may be further complicated by pricing pressures and intense competition prevalent in our industry.

# There is variability in the requirements of the Company's customers.

The Company does not generally obtain long-term purchase contracts. The timing of purchase orders placed by the Company's customers is affected by a number of factors, including variation in demand for the customers products, regulatory changes affecting customer industries, customer attempts to manage inventory, changes in the customers manufacturing strategies and customers technical problems or issues. Many of these factors are outside the control of the Company. If the Company cannot replace canceled or reduced orders, sales will decline, which could have a material impact on the results of operations.

# The Company and its customers may be unable to keep current with the industry s technological changes.

The market for the Company s manufacturing services is characterized by rapidly changing technology and continuing product development. The future success of the Company s business will depend in large part upon its customers ability to maintain and enhance their technological capabilities, develop and market manufacturing services which meet changing customer needs and successfully anticipate or respond to technological changes in manufacturing processes on a cost-effective and timely basis.

Effective mid-2006, the Company s customers were required to be in compliance with the European Standard of RoHS for all products shipped to the European marketplace. The purpose of the directive is to

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restrict the use of hazardous substances in electrical and electronic equipment and to contribute to the environmentally sound recovery and disposal of electrical and electronic equipment waste. In addition, electronic component manufacturers must produce electronic components which are lead-free. The Company relies on numerous third-party suppliers for components used in the Company s production process. Customers—specifications may require the Company to obtain components from a single source or a small number of suppliers. The inability to utilize any such suppliers could have a material impact on the Company—s results of operations.

# The Company faces intense industry competition and downward pricing pressures.

The EMS industry is highly fragmented and characterized by intense competition. Many of the Company s competitors have substantially greater experience, as well as greater manufacturing, purchasing, marketing and financial resources than the Company.

There can be no assurance that competition from existing or potential competitors will not have a material adverse impact on the Company s business, financial condition or results of operations. The introduction of lower priced competitive products, significant price reductions by the Company s competitors or significant pricing pressures from its customers could adversely affect the Company s business, financial condition, and results of operations.

# The Company has foreign operations that may pose additional risks.

A substantial part of the Company s manufacturing operations is based in Mexico. Therefore, the Company s business and results of operations are dependent upon numerous related factors, including the stability of the Mexican economy, the political climate in Mexico and Mexico s relations with the United States, prevailing worker wages, the legal authority of the Company to own and operate its business in Mexico, and the ability to identify, hire, train and retain qualified personnel and operating management in Mexico.

The Company has an operation in China. Therefore, the Company s business and results of operations are dependent upon numerous related factors, including the stability of the China economy, the political climate in China and China s relations with the United States, prevailing worker wages, the legal authority of the Company to own and operate its business in China, and the ability to identify, hire, train and retain qualified personnel and operating management in China.

The Company obtains many of its materials and components through its office in Taipei, Taiwan and, therefore, the Company s access to these materials and components is dependent on the continued viability of its Asian suppliers.

# The Company may be unable to manage its growth.

The Company may not effectively manage its growth and successfully integrate the management and operations of its acquisitions. Acquisitions involve significant financial and operating risks that could have a material adverse effect on the Company s results of operations.

#### Disclosure and internal controls.

The Company s management, including the Chief Executive Officer and Chief Financial Officer, do not believe that its disclosure controls and internal controls will prevent all errors and all fraud. Controls can provide only reasonable assurance that the procedures will meet the control objectives. Controls are limited in their effectiveness by human error, including faulty judgments in decision-making. Further, controls can be circumvented by collusion of two or more people or by management override of controls. Because of the limitations of a cost effective control system, error and fraud may occur and not be detected. In July 2007, the Company amended its Code of Conduct policy to include a fraud prevention policy, requiring diligence and reporting to senior management any suspected fraud activity. In addition, the Company has a number of internal control policies designed to discover and deal with potential fraud activities.

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#### There is a risk of fluctuation of various currencies integral to the Company s operations.

The Company purchases some of its material components and funds some of its operations in foreign currencies. From time to time the currencies fluctuate against the U.S. dollar. Such fluctuations could have a measurable impact on the Company s results of operations and performance. These fluctuations are expected to continue. The Company does not utilize derivatives or hedge foreign currencies to reduce the risk of such fluctuations.

# The availability of raw components may affect the Company s operations.

The Company relies on numerous third-party suppliers for components used in the Company s production process. Certain of these components are available only from single sources or a limited number of suppliers. In addition, a customer s specifications may require the Company to obtain components from a single source or a small number of suppliers. The loss of any such suppliers or increases in component cost could have a material impact on the Company s results of operations. The Company could operate at a cost disadvantage compared to competitors who have greater direct buying power from suppliers.

# The Company is dependent on key personnel.

The Company depends significantly on its President and Chief Executive Officer, Gary R. Fairhead, and on other executive officers. The loss of the services of any of these key employees could have a material impact on the Company s business and results of operations. In addition, despite significant competition, continued growth and expansion of the Company s EMS business will require that it attract, motivate and retain additional skilled and experienced personnel. The inability to satisfy such requirements could have a negative impact on the Company s ability to remain competitive in the future.

# Favorable labor relations are important to the Company.

The Company currently has labor union contracts with its employees constituting approximately 58% of its workforce. Although the Company believes its labor relations are good, any labor disruptions, whether union-related or otherwise, could significantly impair the Company s business, substantially increase the Company s costs or otherwise have a material impact on the Company s results of operations.

# Failure to comply with environmental regulations could subject the Company to liability.

The Company is subject to a variety of environmental regulations relating to the use, storage, discharge and disposal of hazardous chemicals used during its manufacturing process. Any failure by the Company to comply with present or future regulations could subject it to future liabilities or the suspension of production which could have a material negative impact on the Company s results of operations.

# The price of the Company s stock is volatile.

The price of the Company s common stock historically has experienced significant volatility due to fluctuations in the Company s revenue and earnings, other factors relating to the Company s operations, the market s changing expectations for the Company s growth, overall equity market conditions and other factors unrelated to the Company s operations. In addition, the limited float of the Company s common stock and the limited number of market makers also affect the volatility of the Company s common stock. Such fluctuations are expected to continue in the future. **Being a public company increases the Company s administrative costs.** 

The Sarbanes-Oxley Act of 2002 ( Sarbanes-Oxley ), as well as rules subsequently implemented by the Securities and Exchange Commission and listing requirements subsequently adopted by Nasdaq in response to Sarbanes-Oxley, have required changes in corporate governance practices, internal control policies and audit committee practices of public companies. These rules, regulations, and requirements have increased the Company s legal expenses, financial compliance and administrative costs, made many other activities more

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time consuming and costly and diverted the attention of senior management. These rules and regulations could also make it more difficult for us to attract and retain qualified members for our board of directors, particularly to serve on our audit committee. In addition, if the Company receives a qualified opinion on the adequacy of its internal control over financial reporting, shareholders and the Company s lenders could lose confidence in the reliability of the Company s financial statements. This could have a material adverse impact on the value of the Company s stock and the Company s liquidity.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### **ITEM 2. PROPERTIES**

At April 30, 2008, the Company had manufacturing facilities located in Elk Grove Village, Illinois, Hayward, California, Acuna and Tijuana, Mexico and Suzhou-Wujiang, China. In addition, the Company provides inventory management services through its Del Rio, Texas, warehouse facilities and materials procurement services through its Elk Grove Village, Illinois; Acuna, Mexico; Hayward, California; and Taipei, Taiwan offices.

Certain information about the Company s manufacturing, warehouse and purchasing facilities is set forth below:

|                       | Square  |  | Owned/ |
|-----------------------|---------|--|--------|
| Location              | Feet    | Services Offered                                       | Leased |
| Suzhou-Wujiang, China |         | High volume assembly, and testing of PTH and SMT,      | *      |
|                       | 147,500 | box-build  |        |
| Hayward, CA           | 126,000 | Assembly and testing of PTH, SMT and BGA,              | Leased |
|                       |         | box-build, prototyping, warehousing                    |        |
| Elk Grove Village, IL | 118,000 | Corporate headquarters, assembly and testing of PTH,   | Owned  |
|                       |         | SMT and BGA, box-build, prototyping, warehousing       |        |
| Acuna, Mexico         | 115,000 | High volume assembly, and testing of PTH and SMT,      | Owned  |
|                       |         | box-build, transformers                                | **     |
| Las Vegas, NV         | 38,250  | N/A  | Leased |
|                       |         |  | ***    |
| Del Rio, TX           | 36,000  | Warehouse, portion of which is bonded                  | Leased |
| Tijuana, Mexico       | 67,700  | High volume assembly, and testing of PTH and SMT,      | Leased |
|                       |         | box-build  |        |
| Taipei, Taiwan        | 2,900   | Materials procurement, alternative sourcing assistance | Leased |
|                       |         | and quality control                                    |        |

- \* The Company s Suzhou-Wujiang, China building is owned by the Company and the land is leased from the Chinese government for a 50 year term.
- \*\* A portion of the facility is leased.
- \*\*\* During fiscal year 2006 the Las Vegas operation

was sold. The Company continues to be obligated under the primary lease agreement for the facility and sublets the property to other occupants.

The Hayward, California and Tijuana, Mexico properties and a portion of the Del Rio, Texas property are occupied pursuant to leases of the premises. The lease agreements for the Nevada, Texas and California properties expire October 2009, December 2015 and September 2010, respectively. The Tijuana, Mexico leases expire June 2009. The Company s manufacturing facilities located in Acuna, Mexico and Elk Grove Village, Illinois are owned by the Company, except for a portion of the facility in Mexico, which is leased. The properties in Acuna, Mexico and Illinois are financed under separate mortgage agreements, which mature in November 2008 and April 2013, respectively. The Company, through an agent, leases the purchasing and

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engineering office in Taipei, Taiwan to coordinate Far East purchasing and design activities. The Company believes its current facilities are adequate to meet its current needs. In addition, the Company believes it can find alternative facilities to meet its needs in the future, if required.

#### ITEM 3. LEGAL PROCEEDINGS

Since the beginning of the 2008 fiscal year, neither the Company nor any of its property was a party to any material legal proceedings.

From time to time the Company is involved in legal proceedings, claims or investigations that are incidental to the conduct of the Company s business. In future periods, the Company could be subjected to cash cost or non-cash charges to earnings if any of these matters is resolved on unfavorable terms. However, although the ultimate outcome of any legal matter cannot be predicted with certainty, based on present information, including our assessment of the merits of the particular claim, the Company does not expect that these legal proceedings or claims will have any material adverse impact on its future consolidated financial position or results of operations.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted to a vote of security holders in the fourth quarter of fiscal year 2008.

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#### PART II

# ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company s common stock is traded on the Nasdaq Capital Market System under the symbol SGMA. The following table sets forth the range of quarterly high and low sales price information for the common stock for the periods ended April 30, 2008, and 2007.

# Common Stock as Reported by Nasdaq

| Period         | High     | Low     |
|----------------|----------|---------|
| Fiscal 2008:   |          |         |
| Fourth Quarter | \$ 7.85  | \$ 5.25 |
| Third Quarter  | 12.50    | 6.88    |
| Second Quarter | 13.37    | 8.44    |
| First Quarter  | 11.64    | 8.95    |
| Fiscal 2007:   |          |         |
| Fourth Quarter | \$ 10.95 | \$ 7.90 |
| Third Quarter  | 11.00    | 8.56    |
| Second Quarter | 10.94    | 7.32    |
| First Quarter  | 10.19    | 7.11    |

As of July 13, 2008, there were approximately 64 holders of record of the Company s common stock, which does not include shareholders whose stock is held through securities position listings. The Company estimates there to be approximately 2,146 beneficial owners of the Company s common stock.

The Company has not paid cash dividends on its common stock since completing its February 1994 initial public offering and does not intend to pay any dividends in the foreseeable future. So long as any indebtedness remains unpaid under the Company s revolving loan facility, the Company is prohibited from paying or declaring any dividends on any of its capital stock, except stock dividends, without the written consent of the lender under the facility.

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#### **Stock Price Performance Graph**

The following performance graph compares the percentage change in the cumulative total stockholder return on the Company's Common Stock during the period from May 2004 through April 2008 with the cumulative total return on (i) a group consisting of the Company's peer corporations on a line-of-business (the Peer Group) and (ii) the Nasdaq Composite Index (Total Return). The comparison assumes \$100 was invested on May 1, 2002 in the Company's Common Stock, the Peer Group (allocated equally among each of the Peer Group members), and the Nasdaq Composite Index and assumes reinvestment of dividends, if any. The Peer Group consists of IEC Electronics Corp., Nortech Systems, Inc., Key Tronic Corp., and Simclar, Inc. (formerly known as Techdyne, Inc.)

Comparison of five year cumulative total among SigmaTron International, Inc., the Peer Group, and the Nasdaq Composite Index (Total Return).

# **Total Return To Shareholders** (Includes reinvestment of dividends)

|                               |        | ANNUAL KI | ETUKN PEK   | CENTAGE |         |
|-------------------------------|--------|-----------|-------------|---------|---------|
|                               |        | 7         | ears Ending |         |         |
| Company Name / Index          | Apr 04 | Apr 05    | Apr 06      | Apr 07  | Apr 08  |
| SigmaTron International, Inc. | 75.83  | 6.13      | (11.46)     | (0.65)  | (41.20) |
| Nasdaq Index                  | 30.82  | 0.33      | 21.41       | 9.08    | (5.49)  |
| New Peer Group                | 111.53 | (8.26)    | 26.26       | 18.64   | (23.89) |
| Old Peer Group                | 118.60 | (10.70)   | 22.61       | 41.92   | (31.96) |
|                               |        |           |             |         |         |
|                               |        |           |             |         |         |

|                               | Years Ending          |        |        |        |        |        |  |  |
|-------------------------------|-----------------------|--------|--------|--------|--------|--------|--|--|
|                               | Base<br>Period<br>Apr |        |        |        |        |        |  |  |
| Company Name / Index          | 03                    | Apr 04 | Apr 05 | Apr 06 | Apr 07 | Apr 08 |  |  |
| SigmaTron International, Inc. | 100                   | 175.83 | 186.61 | 165.22 | 164.14 | 96.52  |  |  |
| Nasdaq Index                  | 100                   | 130.82 | 131.25 | 159.36 | 173.83 | 164.29 |  |  |
| New Peer Group                | 100                   | 211.53 | 194.05 | 245.01 | 290.68 | 221.24 |  |  |
| Old Peer Group                | 100                   | 218.60 | 195.21 | 239.34 | 339.68 | 231.12 |  |  |

| <b>New Peer Group Companies</b> |
|---------------------------------|
| IEC ELECTRONICS CORP            |
| KEY TRONIC CORP                 |
| NORTECH SYSTEMS INC             |
| SIMCLAR INC                     |

Old Peer Group Companies
IEC ELECTRONICS CORP
NORTECH SYSTEMS INC
SIMCLAR INC
SMTEK INTERNATIONAL INC (Included through 2004. Acquired by CTS Corp 2/2005)

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INDEXED RETURNS

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# ITEM 6. SELECTED FINANCIAL DATA

|  | Years Ended April 30 (In thousands except per share data) |         |    |        |    |        |    |        |    |        |
|--|---|---------|----|--------|----|--------|----|--------|----|--------|
|  | *   | 2008    |    | 2007   |    | *2006  |    | 2005   | 2  | 2004   |
| Net sales  |   | 67,811  |    | 65,909 |    | 24,786 |    | 94,312 |    | 34,178 |
| (Loss) income before income tax expense (benefit) and discontinued operation |   | (4,801) |    | 2,595  |    | 2,862  |    | 8,150  |    | 8,446  |
| •  |   |         |    | ,      |    | ,      |    | ,      |    | ,      |
| Net (loss) income from continuing operations                                 |   | (6,456) |    | 1,698  |    | 1,926  |    | 4,840  |    | 4,934  |
| Net income (loss) from discontinued operation                                |   |         |    |        |    | (44)   |    | (141)  |    | 467    |
| Net (loss) income  |   | (6,456) |    | 1,698  |    | 1,882  |    | 4,699  |    | 5,406  |
| Earnings (loss) per share-basic  |   |         |    |        |    |        |    |        |    |        |
| Continuing operations  |   | (1.69)  |    | 0.45   |    | 0.51   |    | 1.29   |    | 1.44   |
| Discontinued operation   |   | (0.00)  |    | (0.00) |    | (0.01) |    | (0.04) |    | 0.14   |
| Total  | \$  | (1.69)  | \$ | 0.45   | \$ | 0.50   | \$ | 1.25   | \$ | 1.58   |
| Earnings (loss) per share-diluted  |   |         |    |        |    |        |    |        |    |        |
| Continuing operations  |   | (1.69)  |    | 0.44   |    | 0.49   |    | 1.27   |    | 1.39   |
| Discontinued operation   |   | (0.00)  |    | (0.00) |    | (0.01) |    | (0.04) |    | 0.14   |
| Total  | \$  | (1.69)  | \$ | 0.44   | \$ | 0.48   | \$ | 1.23   | \$ | 1.53   |
| Total assets   | 1   | 06,606  | 1  | 09,402 |    | 98,940 | (  | 66,543 | 6  | 52,998 |
| Long-term debt and capital lease obligations (including current maturities)  |   | 35,586  |    | 36,551 |    | 30,396 |    | 7,194  |    | 7,025  |

<sup>\*</sup> The financial data for 2008 includes a goodwill impairment charge of \$9,298,945.

<sup>\*\*</sup> The financial data for 2006 includes the

Hayward and Tijuana operations, since their acquisition in July 2005.

# ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In addition to historical financial information, this discussion of the business of SigmaTron International, Inc., its wholly-owned subsidiaries Standard Components de Mexico S.A., and AbleMex S.A. de C.V., acquired in July 2005, and its wholly-owned foreign enterprise Wujiang SigmaTron Electronics Co., Ltd. (SigmaTron China), and its procurement branch SigmaTron Taiwan (collectively the Company ) and other Items in this Annual Report on Form 10-K contain forward-looking statements concerning the Company s business or results of operations. Words such as anticipate, will, believe. plan, and similar expressions identify forward-looking statements. continue. expect, forward-looking statements are based on the current expectations of SigmaTron (including its subsidiaries). Because these forward-looking statements involve risks and uncertainties, the Company s plans, actions and actual results could differ materially. Such statements should be evaluated in the context of the risks and uncertainties inherent in the Company s business including the Company s continued dependence on certain significant customers; the continued market acceptance of products and services offered by the Company and its customers; pricing pressures from our customers, suppliers and the market; the activities of competitors, some of which may have greater financial or

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other resources than the Company; the variability of our operating results; the results of goodwill impairment testing; the variability of our customers—requirements; the availability and cost of necessary components and materials; the ability of the Company and our customers to keep current with technological changes within our industries; regulatory compliance; the continued availability and sufficiency of our credit arrangements; changes in U.S., Mexican, Chinese or Taiwanese regulations affecting the Company—s business; the continued stability of the U.S., Mexican, Chinese and Taiwanese economic systems, labor and political conditions; and the ability of the Company to manage its growth. These and other factors which may affect the Company—s future business and results of operations are identified throughout the Company—s Annual Report on Form 10-K and as risk factors and may be detailed from time to time in the Company—s filings with the Securities and Exchange Commission. These statements speak as of the date of this report, and the Company undertakes no obligation to update such statements in light of future events or otherwise.

#### Overview

The Company operates in one business segment as an independent provider of EMS, which includes printed circuit board assemblies and completely assembled (box-build) electronic products. In connection with the production of assembled products, the Company also provides services to its customers, including (1) automatic and manual assembly and testing of products; (2) material sourcing and procurement; (3) design, manufacturing and test engineering support; (4) warehousing and shipment services; and (5) assistance in obtaining product approval from governmental and other regulatory bodies. The Company provides these manufacturing services through an international network of facilities located in the United States, Mexico, China and Taiwan.

The Company relies on numerous third-party suppliers for components used in the Company s production process. Certain of these components are available only from single sources or a limited number of suppliers. In addition, a customer s specifications may require the Company to obtain components from a single source or a small number of suppliers. The loss of any such suppliers could have a material impact on the Company s results of operations, and the Company may be required to operate at a cost disadvantage compared to competitors who have greater direct buying power from suppliers. The Company does not enter into purchase agreements with major or single-source suppliers. The Company believes that ad-hoc negotiations with its suppliers provides flexibility, given that the Company s orders are based on the needs of its customers, which constantly change.

Pricing for components and commodities has escalated significantly and may continue to increase in the future periods. The impact of these price increases could have a negative effect on the Company s gross margins and operating results.

The Sarbanes-Oxley Act, as well as rules subsequently implemented by the Securities and Exchange Commission and listing requirements subsequently adopted by Nasdaq in response to Sarbanes-Oxley, have required changes in corporate governance practices, internal control policies and audit committee practices of public companies. These rules, regulations, and requirements have increased the Company's legal expenses, financial compliance and administrative costs, made many other activities more time consuming and costly and diverted the attention of senior management. These rules and regulations could also make it more difficult for us to attract and retain qualified members for our board of directors, particularly to serve on our audit committee. In addition, if the Company receives a qualified opinion on the adequacy of its internal control over financial reporting, shareholders and the Company's lenders could lose confidence in the reliability of the Company's financial statements. This could have a material adverse impact on the value of the Company's stock and the Company's liquidity.

Sales can be a misleading indicator of the Company s financial performance. Sales levels can vary considerably among customers and products depending on the type of services (consignment and turnkey) rendered by the Company and the demand by customers. Consignment orders require the Company to perform manufacturing services on components and other materials supplied by a customer, and the Company charges only for its labor, overhead and manufacturing costs, plus a profit. In the case of turnkey orders, the Company provides, in addition to manufacturing services, the components and other materials used in assembly. Turnkey contracts, in general, have a higher dollar volume of sales for each given assembly, owing to inclusion of the cost of components and other materials in net sales and cost of goods sold. Variations in the number of turnkey

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orders compared to consignment orders can lead to significant fluctuations in the Company s revenue levels. However, the Company does not believe that such variations are a meaningful indicator of the Company s gross margins. Consignment orders accounted for less than 5% of the Company s revenues for the year ended April 30, 2008.

In the past, the timing and rescheduling of orders have caused the Company to experience significant quarterly fluctuations in its revenues and earnings, and the Company expects such fluctuations to continue.

#### **Critical Accounting Policies:**

Management Estimates and Uncertainties - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates made in preparing the consolidated financial statements include depreciation and amortization periods, the allowance for doubtful accounts, reserves for inventory and valuation of goodwill. Actual results could materially differ from these estimates.

Revenue Recognition - Revenues from sales of the Company s electronic manufacturing services business are recognized when the product is shipped to the customer. In general, it is the Company s policy to recognize revenue and related costs when the order has been shipped from our facilities, which is also the same point that title passes under the terms of the purchase order except for consignment inventory. Consignment inventory is shipped from the Company to an independent warehouse for storage or shipped directly to the customer and stored in a segregated part of the customer s own facility. Upon the customer s request for inventory, the consignment inventory is shipped to the customer if the inventory was stored offsite or transferred from the segregated part of the customer s facility for consumption, or use, by the customer. The Company recognizes revenue upon such transfer. The Company does not earn a fee for storing the consignment inventory. The Company generally provides a ninety (90) day warranty for workmanship only and does not have any installation, acceptance or sales incentives, although the Company has negotiated longer warranty terms in certain instances. The Company assembles and tests assemblies based on customers specifications. Historically, the amount of returns for workmanship issues has been de minimis under the Company s standard or extended warranties. Any returns for workmanship issues received after each period end are accrued in the respective financial statements.

*Inventories* - Inventories are valued at the lower of cost or market. Cost is determined by the first-in, first-out method. The Company establishes inventory reserves for valuation, shrinkage, and excess and obsolete inventory. The Company records provisions for inventory shrinkage based on historical experience to account for unmeasured usage or loss. Actual results differing from these estimates could significantly affect the Company s inventories and cost of products sold. The Company records provisions for excess and obsolete inventories for the difference between the cost of inventory and its estimated realizable value based on assumptions about future product demand and market conditions. Actual product demand or market conditions could be different than that projected by management.

Impairment of Long-Lived Assets - The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An asset is considered impaired if its carrying amount exceeds the future undiscounted net cash flow the asset is expected to generate. If such asset is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset, if any, exceeds its fair market value. The Company has adopted SFAS No. 144, which establishes a single accounting model for the impairment or disposal of long-lived assets, including discontinued operations.

Goodwill and Other Intangibles - The Company adopted on June 1, 2001, SFAS No. 141 Business Combinations . Under SFAS No. 141, a purchaser must allocate the total consideration paid in a business combination to the acquired net tangible and intangible assets based on their fair value. Goodwill represents the purchase price in excess of the fair value of net assets acquired in business combinations. Statement of Financial Accounting Standards (SFAS) No. 142, Goodwill and Other Intangible Assets , requires the Company to assess goodwill for impairment at least annually in

the absence of an indicator of possible impairment and immediately upon an indicator of possible

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impairment. The Company adopted SFAS 142 effective January 1, 2002. During the fourth quarter of fiscal year 2007, the Company completed its annual assessment of impairment regarding the goodwill recorded. The Company calculates the fair value of the reporting unit utilizing a combination of a discounted cash flow approach and certain market approaches which considered both the Company s market capitalization and trading multiples of comparable companies. The calculations of fair value of the reporting unit involve significant judgment and different underlying assumptions could result in different calculated fair values. The goodwill impairment analysis indicated there was no goodwill impairment for the year ended April 30, 2007 as the fair value of the reporting unit exceeded the carrying value of the reporting unit by approximately 1%.

In January 2008, the Company changed the date of its annual goodwill impairment test under SFAS 142 from the last day of the year to the first day of the fiscal fourth quarter. The impairment test procedures were carried out during the fourth quarter and up to the time of the filing of the Company's Form 10-K, which allowed the Company additional time to complete the required analysis under SFAS 142. The Company believes that the resulting change in accounting principle related to the annual testing date did not delay, accelerate or avoid an impairment charge. The Company determined that the change in accounting principle related to the annual testing date was preferable under the circumstances and did not result in adjustments to the Company's financial statements when applied retrospectively. During the fiscal year 2008, the Company performed its annual goodwill impairment testing and the carrying value of the Company's reporting unit exceeded the fair value indicating a goodwill impairment. The Company completed the second step of the goodwill impairment test used to measure the amount of the impairment loss by comparing the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill. As a result of this impairment analysis, the Company recorded an impairment charge of \$9.3 million for the year ended April 30, 2008. The impairment is due to continuing customer pricing pressures and uncertain economic conditions as well as the Company's declining stock price during fiscal 2008.

# **New Accounting Standards:**

In February 2006, the FASB issued Statement of Financial Accounting Standard No. 155, *Accounting for Certain Hybrid Instruments* (SFAS 155). SFAS 155 allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) if the holder elects to account for the whole instrument on a fair value basis. This statement is effective for all financials instruments acquired or issued after the beginning of the entity s first fiscal year that begins after September 15, 2006. The adoption of SFAS 155 did not have a material impact on the Company s consolidated financial statements.

In June 2006, FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48), that clarifies the accounting and recognition for income tax positions taken or expected to be taken in the Company s tax returns. The Company adopted FIN 48 on May 1, 2007, and recorded the cumulative effect of a change in accounting principle by recording an increase in the liability for uncertain tax positions of \$153,900 that was accounted for as a debit to opening retained earnings. Uncertain tax position reserves of \$14,803 were reversed during fiscal 2008. The entire amount of the consolidated worldwide liability for uncertain tax positions could affect the Company s effective tax rate upon favorable resolution of the uncertain tax positions. Absent new experience in defending these uncertain tax positions in the various jurisdictions to which they relate, the Company cannot currently estimate a range of possible change of the April 30, 2008 liability over the next twelve months.

A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding interest and penalties, is as follows:

| Balance at May 1, 2007                                   | \$ 153,900 |
|--|------------|
| Additions based on tax positions related to current year |            |
| Additions for tax positions in prior year                | 6,494      |
| Reductions for tax positions of prior year               | (14,803)   |
|  |            |
| Balance at April 30, 2008                                | \$ 145,591 |

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Interest related to tax positions taken in the Company s tax returns are recorded in income tax expense in the Consolidated Statements of Operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS 157 is effective for the Company beginning on January 1, 2008. The requirements of SFAS 157 will be applied prospectively except for certain derivative instruments that would be adjusted through the opening balance of retained earnings in the period of adoption. In November 2007, the FASB agreed to a one-year deferral of the effective date of SFAS 157 for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis. The Company is evaluating the impact that the adoption of SFAS 157 may have on its financial statements.

In February 2007, the FASB issued SFAS No. 159 *The Fair Value Options for Financial Assets and Financial Liabilities* (SFAS No. 159). SFAS 159 permits entities to choose to measure many financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing the impact that SFAS 159 may have on financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS 141R is effective for fiscal years beginning after December 15, 2008, and will be adopted in the first quarter of fiscal 2009. The Company is currently evaluating the potential impact, if any, of the adoption of SFAS 141R on its consolidated results of operations and financial condition.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling interests in Consolidated Financial Statements an amendment of Accounting Research Bulletin No. 51 (SFAS 160). SFAS 160 establishes accounting reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent s ownership interest, and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. SFAS 160 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS 160 is effective for fiscal years beginning after December 15, 2008. The Company is currently evaluating the potential impact, if any, of the adoption of SFAS 160 on its consolidated results of operations and financial condition.

#### **Results of Operations:**

FISCAL YEAR ENDED APRIL 30, 2008 COMPARED

TO FISCAL YEAR ENDED APRIL 30, 2007

Net sales increased 1.1% to \$167,810,994 in fiscal year 2008 from \$165,909,106 in the prior year. The Company s sales increased in the industrial electronics and fitness marketplaces during fiscal year 2008 as compared to the prior year. The increase in sales volume was partially offset by price reductions to customers. Sales decreased in fiscal year 2008 in the appliance, gaming and semiconductor marketplaces as compared to the prior year. The Company anticipates pricing pressures from customers will continue in fiscal year 2009.

The Company s sales in a particular industry are driven by the fluctuating forecasts and end-market demand of the customers within that industry. Sales to customers are subject to variations from period to period depending on customer order terminations, the life cycle of customer products and product transition. Sales to the Company s five largest customers accounted for 63% and 56% of net sales for fiscal years 2008 and 2007, respectively.

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Gross profit increased to \$19,563,390 or 11.7% of net sales in fiscal year 2008 compared to \$17,758,756 or 10.7% of net sales in the prior year. The increase in the Company s gross profit as a percentage of sales is due to the mix of product shipped to customers. There can be no assurance that sales levels or gross margins will not decrease in future periods.

Selling and administrative expenses decreased in fiscal year 2008 to \$12,375,458 or 7.4% of net sales compared to \$12,872,353 or 7.8% of net sales in fiscal year 2007. The decrease is primarily due to a decrease in sales commissions, sales salaries, amortization expense, legal fees and other professional fees. Partially off-setting these decreases were approximately \$164,000 in professional fees related to Sarbanes-Oxley, specifically Section 404, Internal Control Over Financial Reporting requirements.

During the fiscal year 2008, the Company performed its annual goodwill impairment testing and the carrying value of the Company s reporting unit exceeded the fair value indicating a goodwill impairment. The Company completed the second step of the goodwill impairment test used to measure the amount of impairment loss by comparing the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill. As a result of this impairment analysis, the Company recorded an impairment charge of \$9.3 million for the year ended April 30, 2008. The impairment is due to continuing customer pricing pressures and uncertain economic conditions as well as the Company s declining stock price during fiscal 2008.

Interest expense increased to \$2,667,473 in fiscal year 2008 compared to \$2,574,180 in fiscal year 2007. The interest expense increased due to increased borrowings under the Company s lines of credit to support working capital requirements, which was partially offset by decreasing interest rates. Interest expense for fiscal year 2009 is expected to be comparable to the amount of interest expense recorded in fiscal year 2008.

In fiscal year 2008, the income tax expense from continuing operations was \$1,655,518 compared to \$896,179 in income tax expense in fiscal year 2007. The Company recorded income tax expense in fiscal 2008 despite a pre-tax loss due primarily to the fact that the goodwill impairment charge of \$9,298,945 related to non-deductible goodwill which is treated as a permanent difference between book and tax income (loss). The Company anticipates an effective income tax rate of approximately 36% for fiscal 2009.

The Company reported a net loss of \$6,456,836 in fiscal year 2008. Basic and diluted earnings per share was (\$1.69) compared to basic and diluted earnings per share of \$0.45 and \$0.44, respectively, for the year ended April 30, 2007. Excluding the goodwill impairment charge net income was \$2,842,109 for fiscal year 2008 compared to \$1,698,324 in fiscal year 2007. Diluted earnings per share for the year ended April 30, 2008 was \$0.74 compared to \$0.44 in fiscal year 2007. We believe the Non-Gaap measure is a meaningful disclosure of the operating performance of the Company as it is an alternative operating measure utilized by investors, management and the Board of Directors. See the following Non-Gaap Reconciliation.

|                                       | Non-Gaap I    | Non-Gaap Reconciliation |  |  |
|---------------------------------------|---------------|-------------------------|--|--|
|                                       | Three         | Twelve                  |  |  |
|                                       | Months        | Months<br>Ended         |  |  |
|                                       | Ended         |                         |  |  |
|                                       | April 30,     |                         |  |  |
|                                       | 2008          | <b>April 30, 2008</b>   |  |  |
| Income (loss) Reconciliation:         |               |                         |  |  |
| Net income before goodwill impairment | \$ 1,009,383  | \$ 2,842,109            |  |  |
| Goodwill impairment charge            | 9,298,945     | 9,298,945               |  |  |
| Net loss                              | (\$8,289,562) | (\$6,456,836)           |  |  |

# **EPS Reconciliation:**

| Net income per common share assuming dilution before goodwill impairment          | \$       | 0.26      | \$ | 0.74      |
|---|----------|-----------|----|-----------|
| Goodwill impairment   |          | (\$2.43)  |    | (\$2.43)  |
| Net loss per common share assuming dilution                                       | (\$2.17) |           |    | (\$1.69)  |
| Weighted average number of common equivalent shares outstanding assuming dilution | ,        | 3,822,536 |    | 3,811,832 |
| 22  |          |           |    |           |

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#### **Results of Operations:**

FISCAL YEAR ENDED APRIL 30, 2007 COMPARED TO FISCAL YEAR ENDED APRIL 30, 2006

Net sales increased 32.9% to \$165,909,106 in fiscal year 2007 from \$124,786,476 in the prior year. The Company s sales increased in the industrial electronics, appliance, gaming, telecommunications, fitness, semiconductor and life sciences marketplaces during fiscal year 2007 as compared to the prior year. The increase in sales volume was partially offset by price reductions to customers. The Company anticipates pricing pressures from customers will continue in fiscal year 2008. The increase in the industrial electronics, semiconductor and life sciences industries is primarily due to sales to customers as the result of the acquisition of Able. The increase in sales in the appliance, gaming, telecommunications and fitness marketplaces is primarily due to sales to customers existing prior to the Able acquisition. The increase in sales for fiscal year 2007 was also due to short term demand related to the RoHS standard transition and the addition of several new significant customers.

The Company s sales in a particular industry are driven by the fluctuating forecasts and end-market demand of the customers within that industry. Sales to customers are subject to variations from period to period depending on customer order terminations, the life cycle of customer products and product transition. There can be no assurance that sales levels or gross margins will remain stable in future periods. Sales to the Company s five largest customers accounted for 56% and 64% of net sales for fiscal years 2007 and 2006, respectively.

Gross profit increased to \$17,758,756 or 10.7% of net sales in fiscal year 2007 compared to \$14,800,099 or 11.9% of net sales in the prior year. The decrease in the Company s gross profit as a percentage of sales is the result of the operating inefficiencies caused by the RoHS conversion required by many customers, and the longer than expected integration of Able into SigmaTron. The Company also experienced increased raw material cost for various integrated circuits, plastics and stamping due to soaring commodity prices, for steel and precious metals, and continuous pricing pressures from customers. Transportation and regulatory costs also escalated.

Selling and administrative expenses increased in fiscal year 2007 to \$12,872,353 or 7.8% of net sales compared to \$10,925,646 or 8.8% of net sales in fiscal year 2006. The increase is primarily due to additional personnel in the sales and purchasing departments and an increase in commission expense. Amortization expense increased in fiscal year 2007 due to the intangibles related to the acquisition of Able.

Interest expense increased to \$2,574,180 in fiscal year 2007 compared to \$1,421,455 in fiscal year 2006. The interest expense increased due to increased borrowings under the Company s lines of credit to support working capital requirements, additional capital leases for machinery and equipment, rising interest rates, and the Able acquisition.

In fiscal year 2007, the income tax expense from continuing operations was \$896,179 which resulted in an effective rate of 34.5% compared to \$935,589 in income tax expense and an effective rate of 32.7% in fiscal year 2006. The tax rate in fiscal years 2007 and 2006 is impacted by the Company s operations in foreign countries.

In June 2005, the Company closed on the sale of its Las Vegas, Nevada operation. The Las Vegas facility operated as a complete EMS center specializing in the assembly of electronic products and cables for a broad range of customers primarily in the gaming industry. The effective date of the transaction was May 30, 2005. The transaction was structured as an asset sale, and included a \$2,000,000 cash payment to the Company for the buyer s purchase of the machinery, equipment and other assets of the Las Vegas operation. The transaction was recorded by the Company in the first quarter of fiscal year 2006 and included a gain on the transaction of approximately \$311,000. The gain was offset by a loss of approximately \$383,000 on discontinued operations for the Las Vegas operation for the period ended April 30, 2006.

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Net income decreased to \$1,698,324 in fiscal year 2007 compared to \$1,882,132 in fiscal year 2006. Diluted earnings per share for the year ended April 30, 2007, was \$0.44 compared to \$0.48 in fiscal year 2006. Basic earnings per share was \$0.45 and \$0.50 for the year ended April 30, 2007 and 2006, respectively.

# **Liquidity and Capital Resources:**

# Operating Activities.

Cash flow provided by operating activities was \$4,163,469 for the year ended April 30, 2008 compared to cash flow used in operating activities of \$2,308,847 in fiscal year 2007. Cash provided by operating activities was primarily the result of net income (excluding the goodwill impairment charge in 2008) net of the non-cash effect of depreciation and amortization and an increase in trade accounts payable. Trade accounts payable increased due to timing of payment to vendors. Cash provided by operating activities in 2008 was partially offset by an increase in accounts receivable of \$6,530,677 due to timing of cash receipts from a significant customer. The Company s inventories increased by \$1,774,698. The primary reason for the increase in inventories is customer safety stock requirements and the startup of new programs with new and existing customers.

Cash flow used in operating activities was \$2,308,847 for the year ended April 30, 2007 compared to cash flow provided by operating activities of \$1,997,144 in fiscal year 2006. Cash used in operating activities in 2007 was primarily the result of a significant increase in inventories of \$10,075,504 and an increase in accounts receivable of \$2,549,567. The increase in inventories in 2007 is attributable to an increase in the number of customers, customer required safety stock, RoHS transition, and inefficiencies at the Company s Hayward and Tijuana operations. The inefficiencies were due to the integration of Able into the Company and the expansion of the Tijuana operations. Cash used in operating activities was partially offset by net income, the non-cash effect of depreciation and amortization and an increase in trade payables. During fiscal year 2006, cash provided by operating activities was the result of net income, net of the non-cash effect of depreciation and amortization and an increase in trade accounts payable. Cash provided by operating activities was partially offset by an increase in inventories of approximately \$6,100,000. The increase in inventories in 2006 is primarily attributable to an increase in customer required safety stock and the start up of the Company s China facility.

# Investing Activities.

During fiscal year 2008, the Company purchased approximately \$2,400,000 in machinery and equipment. The Company executed a five year sale lease back agreement for approximately \$615,000 for certain acquisitions made during fiscal year 2008, which has been rendered as a capital lease. The Company anticipates it will make additional machinery and equipment acquisitions during fiscal year 2009 of approximately \$3,000,000.

In fiscal year 2007, the Company purchased approximately \$4,500,000 in machinery and equipment. The Company executed three to five year capital leases to finance approximately \$2,200,000 of these acquisitions in fiscal year 2007.

In fiscal year 2006, the Company purchased approximately \$6,300,000 in machinery and equipment. The Company executed three to five year capital leases to finance several of the purchases in fiscal year 2006.

In July 2005, the Company closed on the purchase of all of the outstanding stock of Able, a company headquartered in Hayward, California and its wholly-owned subsidiary, AbleMex S.A. de C.V., located in Tijuana, Mexico. The effective date of the transaction was July 1, 2005. Able was merged into the Company on November 1, 2005 and operates as a division of the Company. The purchase price was approximately \$16,800,000 and was recorded as a stock purchase transaction in the first quarter of fiscal year 2006. The transaction was financed by the Company s amended credit facility and resulted in an increase of approximately \$8,500,000 in goodwill.

In June 2005, the Company closed on the sale of its Las Vegas, Nevada operation. The Las Vegas facility operated as a complete EMS center specializing in the assembly of electronic products and cables for a

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Financing Activities.

covenants.

broad range of customers primarily in the gaming industry. The effective date of the transaction was May 30, 2005. The transaction was structured as an asset sale, and included a \$2,000,000 cash payment to the Company for the buyer s purchase of the machinery, equipment and other assets of the Las Vegas operation. The transaction was recorded by the Company in the first quarter of fiscal year 2006 and included a gain on the transaction of approximately \$311,000. The gain was offset by a loss of approximately \$383,000 on discontinued operations for the Las Vegas operation for the period ended April 30, 2006.

The Company has a revolving credit facility under which the Company may borrow up to the lesser of (i) \$32 million or (ii) an amount equal to the sum of 85% of the receivable borrowing base and the lesser of \$16 million or a percentage of the inventory base. As of April 30, 2008, \$25,876,255 was outstanding under the revolving credit facility. There was approximately \$4.6 million of unused availability under the revolving credit facility as of April 30, 2008. The revolving credit facility requires the Company to maintain certain financial covenants which the Company was in compliance with as of April 30, 2008. In June 2008, the Company amended the revolving credit facility to extend the term of the agreement until September 30, 2010 from September 30, 2009 and amend certain financial

The Company also has a term loan with an outstanding balance of \$3 million as of April 30, 2008 with quarterly principal payments of \$250,000 due each quarter through the quarter ending June 30, 2011 and interest payable monthly throughout the term of the loan.

On November 19, 2003, the Company purchased the property that serves as the Company s corporate headquarters and its Midwestern manufacturing facility. The Company executed a note and mortgage with LaSalle Bank N.A. in the amount of \$3,600,000. The Company refinanced the property on April 30, 2008. The new note bears a fixed interest rate of 5.59% and is payable in sixty monthly installments. A final payment of approximately \$2,115,438 is due on or before April 30, 2013. At April 30, 2008, \$2,805,000 and at April 30, 2007, \$2,985,000 was outstanding.

In May 2002, the Company acquired a plant in Acuna, Mexico through seller financing. The loan of \$1,950,000 is payable in equal monthly installments of approximately \$31,000 over six and a half years at a rate of 7% interest per annum. Prior to acquiring that plant, the Company rented the facility. At April 30, 2008, approximately \$183,400 was outstanding in connection with the financing of that facility.

Cash used in financing activities was \$711,871 for the year ended April 30, 2008, compared to cash provided by financing activities of \$4,106,815 in fiscal year 2007. Cash used in financing activities was the result of payments made for capital lease, term loan, and building mortgage obligations. The net cash used in financing activities was partially offset by increased borrowings under the line of credit and a sale lease back agreement.

Cash provided by financing activities was \$4,106,815 for the year ended April 30, 2007, compared to \$22,345,050 in fiscal year 2006. Cash provided by financing activities in 2007 was the result of increased borrowing under the revolving credit facility of \$5,057,115 and an increase of \$1,000,000 in the term loan during fiscal year 2007. The cash provide by financing activities was partially offset by payments made for capital lease and building mortgage obligations. In fiscal year 2006 cash provided by financing activities was primarily the result of increased borrowings under the revolving credit facility and term loan. The additional working capital was required primarily for the acquisition of Able and to support revenue growth.

The Company anticipates credit facilities, cash flow from operations and leasing resources will be adequate to meet its working capital requirements in fiscal year 2009. In the event the business grows rapidly or the Company considers an acquisition, additional financing resources could be necessary in the current or future fiscal years. There is no assurance that the Company will be able to obtain equity or debt financing at acceptable terms in the future.

The Company provides funds for salaries, wages, overhead and capital expenditure items as necessary to operate its wholly-owned Mexican and Chinese subsidiaries and the Taiwan procurement branch. The Company provides funding in U.S. dollars, which are exchanged for Pesos, Renminbi, and New Taiwan dollars

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as needed. The fluctuation of currencies from time to time, without an equal or greater increase in inflation, has not had a material impact on the financial results of the Company. In fiscal year 2008, the Company s U.S. operations paid approximately \$18,600,000 to its foreign subsidiaries for services provided.

The impact of inflation for the past three fiscal years has been minimal.

#### **Off-balance Sheet Transactions:**

The Company has no off-balance sheet transactions.

#### **Contractual Obligations and Commercial Commitments:**

The following table summarizes the Company s contractual obligations at April 30, 2008, and the effect such obligations are expected to have on its liquidity and cash flows in future periods.

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|  | Payment Obligations |                  |               |              |                     |  |
|--|---------------------|------------------|---------------|--------------|---------------------|--|
|  | Total               | Less than 1 Year | 1-3 Years     | 3-5 Years    | After<br>5<br>Years |  |
| Notes payable, including current maturities  | \$ 3,688,134        | \$ 485,560       | \$ 838,526    | \$ 2,364,048 | \$ 0                |  |
| Capital leases, including current maturities | 4,131,437           | 1,804,657        | 2,209,413     | 117,367      | 0                   |  |
| Operating leases                             | 3,060,569           | 1,445,508        | 1,575,461     | 39,600       | 0                   |  |
| Bank debt                                    | 29,175,377          | 2,164,383        | 27,010,994    | 0            | 0                   |  |
| Total contractual cash obligations           | \$ 40,055,517       | \$ 5,900,108     | \$ 31,634,394 | \$ 2,521,015 | \$ 0                |  |

Maturities for notes payable and bank debt include estimated interest payments based on prevailing interest rates at April 30, 2008.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS Foreign Currency and Interest Rate Risks

The Company s exposure to market risk for changes in interest rates is due primarily to its short-term investments and borrowings under its credit agreements. The Company s borrowings are at a variable rate and an increase in interest rates of 1% would result in interest expense increasing by approximately \$289,000 for the year ended April 30, 2008. As of April 30, 2008, the Company had no short-term investments and approximately \$29,000,000 borrowings under its credit agreements. The Company does not use derivative financial investments. The Company s cash equivalents, if any, are invested in overnight commercial paper. The Company does not have any significant cash flow exposure due to rate changes for its cash equivalents, as these instruments are short-term.

Inherent in the Company s operations are certain risks related to changes in foreign currency exchange rates. The Company provides funds for salaries, wages, overhead and capital expenditure items as necessary to operate its wholly-owned Mexican and Chinese subsidiaries and the Taiwan procurement branch. The Company provides funding in U.S. dollars, which are exchanged for Pesos, Renminbi, and New Taiwan dollars as needed. The Company does not use any foreign currency forward exchange contracts or interest rate derivatives.

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# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The response to this item is included in Item 15(a) of this Report.

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# ITEM 9. CHANGES AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

#### ITEM 9A (T). CONTROLS AND PROCEDURES

Our management, including our President and Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of April 30, 2008. Our disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports filed by the Company under the Securities Exchange Act of 1934 (the Exchange Act ) is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms and that such information is accumulated and communicated to our management, including our President and Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based on this evaluation, our President and Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of April 30, 2008.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation, our management concluded that our internal control over financial reporting was effective as of April 30, 2008. This report does not include an attestation report of the Company s registered public accounting firm regarding internal control over financial reporting. Management s report was not subject to attestation by the Company s registered public accounting firm pursuant to temporary rules of the SEC that permit the company to provide only management s report in this annual report.

There has been no change in our internal control over financial reporting during the quarter ended April 30, 2008, that has materially affected or is reasonably likely to materially affect, our internal control over financial reporting.

#### ITEM 9B OTHER INFORMATION

Not Applicable

### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required under this item is incorporated herein by reference to the Company s definitive proxy statement, filed with the Securities and Exchange Commission not later than 120 days after the close of the Company s fiscal year ended April 30, 2008.

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#### ITEM 11. EXECUTIVE COMPENSATION

The information required under this item is incorporated herein by reference to the Company s definitive proxy statement, filed with the Securities and Exchange Commission not later than 120 days after the close of the Company s fiscal year ended April 30, 2008.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required under this item is incorporated herein by reference to the Company s definitive proxy statement, filed with the Securities and Exchange Commission not later than 120 days after the close of the Company s fiscal year ended April 30, 2008.

# ITEM 13. CERTAIN RELATIONSHIPS, RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

The information required under this item is incorporated herein by reference to the Company s definitive proxy statement, filed with the Securities and Exchange Commission not later than 120 days after the close of the Company s fiscal year ended April 30, 2008.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required under this item is incorporated herein by reference to the Company s definitive proxy statement, filed with the Securities and Exchange Commission not later than 120 days after the close of the Company s fiscal year ended April 30, 2008.

#### **PART IV**

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) Exhibits:

Exhibit 10.15 Amended and Restated Mortgage Note between SigmaTron International, Inc. and LaSalle Bank National Association, dated April 30, 2008, filed as Exhibit 10.15.

Exhibit 10.16 Sixteenth Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated March 7, 2008, filed as Exhibit 10:16.

(a)(1) and (a)(2)

The financial statements, including required supporting schedule, are listed in the index to Financial Statements and Financial Schedule filed as part of this Annual Report on Form 10-K beginning on Page F-1.

(a)(3)

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#### **Index to Exhibits**

- 3.1 Certificate of Incorporation of the Company, incorporated herein by reference to Exhibit 3.1 to Registration Statement on Form S-1, File No. 33-72100, dated February 9, 1994.
- 3.2 Amended and Restated By-laws of the Company, adopted on September 24, 1999, filed as Exhibit 3.2 to the Company s Form 10-K for the fiscal year ended April 30, 2000, and hereby incorporated by reference.
- 10.1 Form of 1993 Stock Option Plan filed as Exhibit 10.4 to the Company s Registration Statement on Form S-1, File No. 33-72100, and hereby incorporated by reference. \*
- 10.2 Form of Incentive Stock Option Agreement for the Company s 1993 Stock Option Plan filed as Exhibit 10.5 to the Company s Registration Statement on Form S-1, File No. 33-72100, and hereby incorporated by reference.
- 10.3 Form of Non-Statutory Stock Option Agreement for the Company s 1993 stock Option Plan filed as Exhibit 10.6 to the Company s Registration Statement on Form S-1, File No. 33-72100, and hereby incorporated by reference. \*
- 10.4 2000 Outside Directors Stock Option Plan and hereby incorporated by reference filed as Appendix 1 to the Company s 2000 Proxy Statement filed on August 21, 2000.
- 10.5 Loan and Security Agreement between SigmaTron International, Inc. and LaSalle National Bank dated August 25, 1999, filed as Exhibit 10.26 to the Company s Form 10-Q for the quarter ended October 31, 1999, and hereby incorporated by reference.
- 10.6 2004 Directors Stock Option Plan and hereby incorporated by reference filed as Appendix C to the Company s 2004 Proxy Statement filed on August 16, 2004. \*
- 10.7 2004 Employee Stock Option Plan and hereby incorporated by reference filed as Appendix B to the Company s 2004 Proxy Statement filed on August 16, 2004. \*
- 10.8 Change in Control Plan dated May 30, 2002, filed as Exhibit 10.15 to the Company s Form 10-K for the fiscal year ended April 30, 2005, and hereby incorporated by reference.
- 10.9 Tenth Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated July 14, 2005, filed as Exhibit 10.18 to the Company s Form 10-Q for the quarter ended October 31, 2005, and hereby incorporated by reference.
- 10.10 Eleventh Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated September 12, 2005, filed as Exhibit 10.19 to the Company s Form 10-Q for the quarter Ended October 31, 2005, and hereby incorporated by reference.
- 10.11 Lease Agreement, Number 12, between SigmaTron International, Inc. and General Electric Capital Corporation, dated November 22, 2005, filed as Exhibit 10.20 to the Company s Form 10-Q for the quarter ended January 31, 2006, and hereby incorporated by reference.
- 10.12 Twelfth Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated July 31, 2006, filed as Exhibit 10.21 to the Company s Form 10-Q for the quarter ended July 31, 2006, and hereby incorporated by reference.

10.13 Thirteen Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated October 20, 2006, filed as Exhibit 10.22 to the Company s Form 10-Q for the quarter ended October 31, 2006, and hereby incorporated by reference.

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- 10.14 Fourteenth Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated January 2007, filed as Exhibit 10.23 to the Company s Form 10-Q for the quarter ended January 31, 2007, and hereby incorporated by reference.
- 10.15 Amended and Restated Mortgage Note between SigmaTron International, Inc. and LaSalle Bank National Association dated April 30, 2008.\*\*
- 10.16 Sixteenth Amendment to Loan and Security Agreement between SigmaTron International, Inc. and LaSalle Bank National Association, dated March 7, 2008.\*\*
- 21.0 Subsidiaries of the Registrant to the Company s Form 10-K for the fiscal year ended April 30, 2007, and hereby incorporated by reference.
- 23.1 Consent of BDO Seidman, LLP.\*\*
- 31.1 Certification of Principal Executive Officer of the Company Pursuant to Rule 13a-14(a) under the Exchange Act, as adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.\*\*
- 31.2 Certification of Principal Financial Officer of the Company Pursuant to Rule 13a-14(a) under the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.\*\*
- 32.1 Certification by the Principal Executive Officer of SigmaTron International, Inc. Pursuant to Rule 13a-14(b) under the Exchange Act and Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).\*\*
- 32.2 Certification by the Principal Financial Officer of SigmaTron International, Inc. Pursuant to Rule 13a-14(b) under the Exchange Act and Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).\*\*
- Indicates
   management
   contract or
   compensatory
   plan.
- \*\* Filed herewith
  - (c) Exhibits

The Company hereby files as exhibits to this Report the exhibits listed in Item 15(a)(3) above, which are attached hereto or incorporated herein.

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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### SIGMATRON INTERNATIONAL, INC.

By: /s/ Gary R. Fairhead

Gary R. Fairhead, President and Chief Executive Officer, Principal Executive Officer and Director

Dated: July 18, 2008

KNOW ALL PERSONS BY THESE PRESENTS, that the undersigned directors and officers of SigmaTron International, Inc., a Delaware corporation, which is filing an Annual Report on Form 10-K with the Securities and Exchange Commission under the provisions of the Securities Exchange Act of 1934 as amended, hereby constitute and appoint Gary R. Fairhead and Linda K. Blake, and each of them, each of their true and lawful attorneys-in fact and agents, with full power of substitution and resubstitution, for him and in his name, place and stead, in all capacities, to sign any or all amendments to the report to be filed with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as each of them might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or any of them, or their substitute or substitutes, may lawfully do or cause to be done by virtue hereof. Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities, and on the dates indicated.

| Signature /s/ Franklin D. Sove | Title<br>Chairman of the Board of Directors  | Date<br>July 18,<br>2008 |
|--------------------------------|--|--------------------------|
| Franklin D. Sove               |  | 2000                     |
| /s/ Gary R. Fairhead           | President and Chief Executive Officer,   | July 18,                 |
| Gary R. Fairhead               | (Principal Executive Officer) and Director   | 2008                     |
| /s/ Linda K. Blake             | Chief Financial Officer, Secretary and Treasurer<br>(Principal Financial Officer and Principal Accounting Officer) | July 18,<br>2008         |
| Linda K. Blake                 | (Timelpar Timanelar Officer and Timelpar Accounting Officer)   | 2000                     |
| /s/ John P. Chen               | Director   | July 18,                 |
| John P. Chen                   |  | 2008                     |
| /s/ Thomas W. Rieck            | Director   | July 18,                 |
| Thomas W. Rieck                |  | 2008                     |
| /s/ Dilip S. Vyas              | Director   | July 18,                 |
| Dilip S. Vyas                  |  | 2008                     |

/s/ Carl Zemenick Director July 18, 2008

Carl Zemenick

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| Financial statement schedules not listed above are omitted because they are not applicable or required. |      |
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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders SigmaTron International, Inc.

#### Elk Grove, Illinois

We have audited the accompanying consolidated balance sheets of SigmaTron International, Inc. as of April 30, 2008 and 2007 and the related consolidated statements of operations, changes in stockholders—equity and cash flows for each of the three years in the period ended April 30, 2008. These consolidated financial statements are the responsibility of the Company—s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of SigmaTron International, Inc. at April 30, 2008 and 2007 and the results of its operations and its cash flows for each of the three years in the period ended April 30, 2008, in conformity with accounting principles generally accepted in the United States of America.

As described in Note Q to the consolidated financial statements, effective May 1, 2006, the Company adopted the fair value method of accounting provisions of Statement of Financial Accounting Standard No. 123 (revised 2004), Share Based Payment.

BDO Seidman, LLP Chicago, Illinois July 11, 2008

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# SigmaTron International, Inc. and Subsidiaries CONSOLIDATED BALANCE SHEETS April 30,

## **ASSETS**

|  | 2008           | 2007           |  |  |  |  |
|--|----------------|----------------|--|--|--|--|
| CURRENT ASSETS   |                |                |  |  |  |  |
| Cash and cash equivalents  | \$ 3,833,627   | \$ 2,769,653   |  |  |  |  |
| Accounts receivable, less allowance for doubtful accounts of \$213,000 and |                |                |  |  |  |  |
| \$150,000 at April 30, 2008 and 2007, respectively                         | 26,747,552     | 20,279,874     |  |  |  |  |
| Inventories, net   | 42,146,770     | 40,849,791     |  |  |  |  |
| Prepaid expenses and other assets  | 1,039,607      | 1,289,207      |  |  |  |  |
| Deferred income taxes  | 1,453,007      | 1,251,241      |  |  |  |  |
| Other receivables  | 38,783         | 224,189        |  |  |  |  |
|  |                |                |  |  |  |  |
| Total current assets   | 75,259,346     | 66,663,956     |  |  |  |  |
| Total Carront assets   | 75,257,510     | 00,000,720     |  |  |  |  |
| PROPERTY, MACHINERY AND EQUIPMENT, NET                                     | 29,354,623     | 30,971,107     |  |  |  |  |
| LONG-TERM ASSETS   |                |                |  |  |  |  |
| Other assets   | 1,034,155      | 1,006,126      |  |  |  |  |
| Intangible assets, net of amortization of \$1,811,931 and \$1,308,228 at   |                | , ,            |  |  |  |  |
| April 30, 2008 and 2007, respectively                                      | 958,069        | 1,461,772      |  |  |  |  |
| Goodwill   |                | 9,298,945      |  |  |  |  |
|  |                |                |  |  |  |  |
| T. (11)  | 1 002 224      | 11.766.042     |  |  |  |  |
| Total long-term assets   | 1,992,224      | 11,766,843     |  |  |  |  |
|  |                |                |  |  |  |  |
| TOTAL ASSETS   | \$ 106,606,193 | \$ 109,401,906 |  |  |  |  |
|  |                |                |  |  |  |  |
| The accompanying notes are an integral part of these statements.           |                |                |  |  |  |  |
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# SigmaTron International, Inc. and Subsidiaries CONSOLIDATED BALANCE SHEETS CONTINUED April 30,

# LIABILITIES AND STOCKHOLDERS EQUITY

| CURRENT LIABILITIES  | 2008                 | 2007                 |
|--|----------------------|----------------------|
| Trade accounts payable   | \$ 19,722,175        | \$ 15,473,660        |
| * *  | 2,297,601            | 2,613,636            |
| Accrued expenses   |                      | 2,013,030            |
| Accrued payroll  | 2,583,379            |                      |
| Income taxes payable   | 555,380              | 243,596              |
| Notes payable bank   | 1,000,000<br>326,935 | 1,000,000            |
| Notes payable buildings  | ·                    | 528,092<br>1,690,437 |
| Capital lease obligations  | 1,595,931            | 1,090,437            |
| Total current liabilities  | 28,081,401           | 23,790,708           |
| NOTES PAYABLE BANKS, LESS CURRENT PORTION  | 27,876,255           | 27,219,015           |
| NOTES PAYABLE BUILDINGS, LESS CURRENT PORTION  | 2,661,437            | 2,988,372            |
| CAPITAL LEASE OBLIGATIONS, LESS CURRENT PORTION  | 2,125,692            | 3,125,297            |
| DEFERRED INCOME TAXES  | 2,446,449            | 2,537,493            |
| Total liabilities  | 63,191,234           | 59,660,885           |
| COMMITMENTS AND CONTINGENCIES  |                      |                      |
| STOCKHOLDERS EQUITY  |                      |                      |
| Preferred stock, \$.01 par value; 500,000 shares authorized, none issued and   |                      |                      |
| outstanding  |                      |                      |
| Common stock, \$.01 par value; 12,000,000 shares authorized, 3,822,556 and 3,794,956 shares issued and outstanding at April 30, 2008 and 2007, |                      |                      |
| respectively   | 38,226               | 37,950               |
| Capital in excess of par value   | 19,599,501           | 19,315,104           |
| Retained earnings  | 23,777,232           | 30,387,967           |
|  | 20,777,202           | 20,201,507           |
| Total stockholders equity  | 43,414,959           | 49,741,021           |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY  | \$ 106,606,193       | \$ 109,401,906       |
| The accompanying notes are an integral part of these statements. F-4   |                      |                      |

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# SigmaTron International, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF OPERATIONS Years ended April 30,

| Net sales  | 2008<br>\$ 167,810,99 | 94 \$  | 2007<br>165,909,106    | <b>\$</b> 1 | 2006<br>124,786,476    |
|--|-----------------------|--------|------------------------|-------------|------------------------|
| Cost of products sold  | 148,247,60            | )4     | 148,150,350            | 1           | 109,986,377            |
| Gross profit   | 19,563,39             | 90     | 17,758,756             |             | 14,800,099             |
| Selling and administrative expenses<br>Goodwill impairment charge  | 12,375,45<br>9,298,94 |        | 12,872,353             |             | 10,925,646             |
| Operating (loss) income  | (2,111,01             | 13)    | 4,886,403              |             | 3,874,453              |
| Other expense (income) Interest expense  | 22,83<br>2,667,47     |        | (282,280)<br>2,574,180 |             | (408,889)<br>1,421,455 |
| (Loss) income from continuing operations before income tax expense   | (4,801,31             | 18)    | 2,594,503              |             | 2,861,887              |
| Income tax expense   | 1,655,51              | 18     | 896,179                |             | 935,589                |
| (Loss) income from continuing operation  | (6,456,83             | 36)    | 1,698,324              |             | 1,926,298              |
| Discontinued operation Gain on sale of Las Vegas operation Loss from operations of discontinued Las Vegas location |                       |        |                        |             | (310,731)<br>383,134   |
| Income tax benefit   |                       |        |                        |             | (28,237)               |
| Loss on discontinued operation   |                       |        |                        |             | (44,166)               |
| NET (LOSS) INCOME  | \$ (6,456,83          | 36) \$ | 1,698,324              | \$          | 1,882,132              |
| Earnings (loss) per share basic<br>Continuing operations<br>Discontinued operation                                 | (\$1.6<br>0.0         |        | 0.45<br>0.00           | \$          | 0.51<br>(0.01)         |
| Total  | \$ (1.6               | 59) \$ | 0.45                   | \$          | 0.50                   |

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| Earnings (loss) per share diluted                           |        |           |            |            |
|---|--------|-----------|------------|------------|
| Continuing operations                                       |        | (\$1.69)  | \$<br>0.44 | \$<br>0.49 |
| Discontinued operation                                      |        | 0.00      | 0.00       | (0.01)     |
| Total   | \$     | (1.69)    | \$<br>0.44 | \$<br>0.48 |
| Weighted-average shares of common stock outstanding Basic   |        | 3,811,832 | 3,791,077  | 3,756,804  |
| Diluted   |        | 3,811,832 | 3,879,155  | 3,894,731  |
| The accompanying notes are an integral part of these states | ments. |           |            |            |

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# SigmaTron International, Inc. and Subsidiaries CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY Three years ended April 30, 2008, 2007 and 2006

| Balance at May 1, 2005   | Preferred stock | Common<br>stock<br>\$ 37,554 | Capital in excess of par value \$ 19,087,020 | Retained earnings \$ 26,807,511 | Total<br>stockholders<br>equity<br>\$45,932,085 |  |
|--|-----------------|------------------------------|--|---------------------------------|---|--|
| Exercise of options  |                 | 316                          | 80,269                                       |                                 | 80,585  |  |
| Net income   |                 |                              |  | 1,882,132                       | 1,882,132                                       |  |
| Balance at April 30, 2006  |                 | 37,870                       | 19,167,289                                   | 28,689,643                      | 47,894,802                                      |  |
| Tax benefit of exercise of options   |                 |                              | 96,000                                       |                                 | 96,000  |  |
| Exercise of options  |                 | 80                           | 17,520                                       |                                 | 17,600  |  |
| Stock-based compensation   |                 |                              | 34,295                                       |                                 | 34,295  |  |
| Net income   |                 |                              |  | 1,698,324                       | 1,698,324                                       |  |
| Balance at April 30, 2007  | 0               | 37,950                       | 19,315,104                                   | 30,387,967                      | 49,741,021                                      |  |
| Adjustment to initially apply FIN 48, Accounting for Uncertainty in Income Taxes |                 |                              |  | (153,900)                       | (153,900)                                       |  |
| Exercise of options  |                 | 276                          | 252,816                                      |                                 | 253,092   |  |
| Stock-based compensation   |                 |                              | 31,581                                       |                                 | 31,581  |  |
| Net loss   |                 |                              |  | (6,456,836)                     | (6,456,836)                                     |  |
| Balance at April 30, 2008  | \$              | \$ 38,226                    | \$ 19,599,501                                | \$ 23,777,232                   | \$43,414,959                                    |  |
| The accompanying notes are an integral part of these statements.  F-6            |                 |                              |  |                                 |   |  |

# SigmaTron International, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended April 30,

| Cook flows from energting activities                            | 2008           |      | 2007       |    | 2006         |
|---|----------------|------|------------|----|--------------|
| Cash flows from operating activities Net (loss) income          | \$ (6,456,836) | \$ 1 | 1,698,324  | \$ | 1,882,132    |
| Adjustments to reconcile net (loss) income to net cash          | \$ (0,430,630) | ψ 1  | 1,090,324  | Ψ  | 1,002,132    |
| provided by (used in) operating activities                      |                |      |            |    |              |
| Depreciation and amortization                                   | 4,004,108      | 4    | 1,033,619  |    | 3,635,643    |
| Goodwill impairment charge                                      | 9,298,945      |      | .,000,019  |    | 2,022,012    |
| Stock-based compensation  | 31,581         |      | 34,295     |    |              |
| Provision for doubtful accounts                                 | 63,000         |      | 17,107     |    | 296,918      |
| Provision for inventory obsolescence                            | 477,719        |      | 475,763    |    | 390,087      |
| Deferred income taxes   | (490,787)      |      | (215,438)  |    | (358,435)    |
| Amortization of intangibles                                     | 503,703        |      | 724,578    |    | 595,900      |
| Gain on sale of discontinued operation                          |                |      |            |    | (310,731)    |
| Changes in operating assets and liabilities, net of acquisition |                |      |            |    |              |
| Accounts receivable   | (6,530,677)    |      | 2,549,567) |    | (559,175)    |
| Inventories   | (1,774,698)    | ,    | ),075,504) |    | (6,121,916)  |
| Prepaid expenses and other assets                               | 406,977        | 1    | 1,166,790  |    | (146,594)    |
| Refundable income taxes   |                |      |            |    | (476,000)    |
| Trade accounts payable  | 4,248,515      | 2    | 2,028,732  |    | 3,207,340    |
| Accrued expenses and wages                                      | 26,057         |      | 948,296    |    | (469,753)    |
| Income taxes  | 355,862        |      | (595,842)  |    | 431,728      |
| Net cash provided by (used in) operating activities             | 4,163,469      | (2   | 2,308,847) |    | 1,997,144    |
| Cash flows from investing activities                            |                |      |            |    |              |
| Acquisition of Able, net of cash acquired                       |                |      |            | (  | 16,771,755)  |
| Proceeds from sale of machinery and equipment                   | 12,396         |      |            |    | 182,244      |
| Proceeds from sale of Las Vegas operation                       |                |      |            |    | 1,705,695    |
| Purchases of machinery and equipment                            | (2,400,020)    | (2   | 2,298,240) |    | (6,372,467)  |
| Net cash used in investing activities                           | (2,387,624)    | (2   | 2,298,240) | (  | (21,256,283) |
| Cash flows from financing activities                            |                |      |            |    |              |
| Proceeds from exercise of options                               | 253,092        |      | 17,600     |    | 80,587       |
| Payments under building notes payable                           | (528,092)      |      | (504,624)  |    | (482,740)    |
| Payments from other notes payable                               | (020,002)      |      | (001,021)  |    | (300,000)    |
| Proceeds under sale lease back agreements                       | 615,855        |      |            |    | 2,720,415    |
| Payments under capital lease obligations                        | (1,709,966)    | (1   | 1,559,276) |    | (1,322,154)  |
| Proceeds under term loan  |                | -    | ,250,000   |    | 3,000,000    |
| Payments under term loan  | (1,000,000)    |      | (250,000)  |    |              |
| Tax benefit from exercise of stock options                      |                |      | 96,000     |    |              |
| Net proceeds under lines of credit                              | 1,657,240      | 5    | 5,057,115  |    | 18,648,942   |

| Net cash (used in) provided by financing activities             | (711,871)    | 4,106,815       | 22,345,050      |
|---|--------------|-----------------|-----------------|
|   |              |                 |                 |
| INCREASE (DECREASE) IN CASH                                     | 1,063,974    | (500,272)       | 3,085,911       |
| Cash and cash equivalents at beginning of year                  | 2,769,653    | 3,269,925       | 184,014         |
|   |              |                 |                 |
| Cash and cash equivalents at end of year                        | \$ 3,833,627 | \$<br>2,769,653 | \$<br>3,269,925 |
|   |              |                 |                 |
| Supplementary disclosures of cash flow information              |              |                 |                 |
| Cash paid for interest  | \$ 2,512,453 | \$<br>1,890,947 | \$<br>886,652   |
| Cash paid for income taxes, net of (refunds)                    | 1,594,771    | 1,415,033       | 1,135,078       |
| Purchase of machinery and equipment financed under capital      |              |                 |                 |
| lease obligations   |              | 2,162,179       |                 |
| Purchase of machinery and equipment financed under sale         |              |                 |                 |
| lease back agreements   | 615,855      |                 | 2,720,415       |
| The accompanying notes are an integral part of these statements | S.           |                 |                 |
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SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS April 30, 2008, 2007 and 2006

#### NOTE A DESCRIPTION OF THE BUSINESS

SigmaTron International, Inc. and subsidiaries (the Company ) operates in one business segment as an independent provider of electronic manufacturing services (EMS), which includes printed circuit board assemblies and completely assembled (box-build) electronic products. In connection with the production of assembled products the Company also provides services to its customers including (1) automatic and manual assembly and testing of products; (2) material sourcing and procurement; (3) design, manufacturing and test engineering support; (4) warehousing and shipment services; and (5) assistance in obtaining product approval from governmental and other regulatory bodies. The Company provides these manufacturing services through an international network of facilities located in North America, China and Taiwan. Approximately 9% of the consolidated assets of the Company are located in foreign jurisdictions outside the United States as of both April 30, 2008 and 2007.

# NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Consolidation Policy

The consolidated financial statements include the accounts and transactions of the Company, its wholly-owned subsidiaries, Standard Components de Mexico, S.A., and AbleMex S.A. de C.V., its wholly-owned foreign enterprise Wujiang SigmaTron Electronics Co. Ltd. (SigmaTron China), and its procurement branch, SigmaTron Taiwan. The functional currency of the Mexican and Chinese subsidiaries and procurement branch is the U.S. dollar.

# Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates made in preparing the consolidated financial statements include depreciation and amortization periods, the allowance for doubtful accounts and reserves for inventory and estimates used in the goodwill impairment test. Actual results could materially differ from these estimates.

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#### **Table of Contents**

SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

#### Cash and Cash Equivalents

Cash and cash equivalents include cash and all highly liquid short-term investments maturing within three months of the purchase date.

#### Accounts Receivable

The majority of the Company s accounts receivable are due from companies in the consumer electronics, gaming, fitness, industrial electronics, life sciences, semiconductor, telecommunications, appliance and automotive industries. Credit is extended based on evaluation of a customer s financial condition, and, generally, collateral is not required. Accounts receivable are due in accordance with agreed upon terms, and are stated at amounts due from customers net of an allowance for doubtful accounts. Accounts outstanding longer than the contractual payments terms are considered past due. The Company writes off accounts receivable when they are determined to be uncollectible.

#### Allowance for Doubtful Accounts

The Company s allowance for doubtful accounts relates to receivables not expected to be collected from our customers. This allowance is based on management s assessment of specific customer balances, considering the age of receivables and financial stability of the customer and a five year average of prior uncollectible amounts. If there is an adverse change in the financial condition of the Company s customers, or if actual defaults are higher than provided for, an addition to the allowance may be necessary.

#### Inventories

Inventories are valued at the lower of cost or market. Cost is determined by the first-in, first-out method. The inventory includes an allocation of labor and overhead, including direct and indirect labor, freight and other overhead costs. The Company establishes inventory reserves for valuation, shrinkage, and excess and obsolete inventory. The Company records provisions for inventory shrinkage based on historical experience to account for unmeasured usage or loss. Actual results differing from these estimates could significantly affect the Company s inventories and cost of products sold. The Company records provisions for excess and obsolete inventories for the difference between the cost of inventory and its estimated realizable value based on assumptions about future product demand and market conditions. Actual product demand or market conditions could be different than projected by management.

#### **Table of Contents**

SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

## NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

#### **Inventory Policies**

The Company s inventories include parts and components that may be specialized in nature or subject to customers future usage requirements. The Company has programs to minimize the required inventories on hand and actively monitors customer purchase orders and backlog. The Company uses estimated allowances to reduce recorded amounts to market values; such estimates could change in the future.

## Property, Machinery and Equipment

Property, Machinery and equipment are valued at cost. The Company provides for depreciation and amortization using the straight-line method over the estimated useful life of the assets:

Buildings20 yearsMachinery and equipment5-12 yearsOffice equipment5 yearsTools and dies12 monthsLeasehold improvementsterm of lease

#### Income Taxes

Deferred income tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities, and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Valuation allowances are established when necessary to reduce deferred income tax assets to an amount more likely than not to be realized.

#### Earnings per Share

Basic earnings per share are computed by dividing income available to common stockholders (the numerator) by the weighted-average number of common shares outstanding (the denominator) for the period. The computation of diluted earnings per share is similar to the computation of basic earnings per share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued. At April 30, 2008, 2007, and 2006 there were 498,707, 419,790 and 33,100 anti-dilutive shares, respectively.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

#### Revenue Recognition

Revenues from sales of the Company s electronic manufacturing services business are recognized when the product is shipped. In general, it is the Company s policy to recognize revenue and related costs when the order has been shipped from its facilities, which is also the same point that title passes under the terms of the purchase order except for consignment inventory, which is shipped from the Company to an independent warehouse for storage or shipped directly to the customer and stored in a segregated part of the customer s own facility. Upon the customer s request for inventory, the consignment inventory is shipped to the customer if the inventory was stored offsite or transferred from the segregated part of the customer s facility for consumption, or use, by the customer. The Company recognizes revenues upon such transfer. The Company does not earn a fee for storing the consignment inventory.

The Company generally provides a (90) day warranty for workmanship only and does not have any installation, acceptance or sales incentives, although the Company has negotiated longer warranty terms in certain instances. The Company assembles and tests assemblies based on customer s specifications. Historically, the amount of returns for workmanship issues has been de minimus under the Company s standard or extended warranties. Any returns for workmanship issues received after each period end are accrued in the respective financial statements.

#### Shipping and Handling Costs

The Company records shipping and handling costs, within selling and administrative expenses. Customers are typically invoiced for shipping costs. Shipping and handling costs were not material to the financial statements for fiscal years 2008, 2007, or 2006.

# Fair Value of Financial Instruments

The Company s financial instruments include receivables, notes payable, accounts payable, and accrued expenses. The fair values of financial instruments are not materially different from their carrying values, due to the short-term nature of receivables, accounts payable and accrued expenses and the market interest rates charged on the Company s long term debt.

## Long-Lived Assets

The Company reviews long-lived assets (except goodwill) for impairment, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An asset is considered impaired if its carrying amount exceeds the future undiscounted net cash flow the asset is expected to generate. If such asset is considered to be impaired, the impairment

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

#### Long-Lived Assets Continued

to be recognized is measured by the amount by which the carrying amount of the asset, if any, exceeds its fair market value. There were no impairments for the fiscal years ended April 30, 2008, 2007 and 2006.

## Goodwill and Other Intangibles

In accordance with Statement of Financial Accounting Standards SFAS No. 141 (SFAS 141), Business Combinations, a purchaser must allocate the total consideration paid in a business combination to the acquired tangible and intangible assets and acquired liabilities based on their fair value. Goodwill represents the purchase price in excess of the fair value of assets acquired in business combinations. SFAS No. 142 (SFAS 142), Goodwill and Intangible Assets, requires the Company to assess goodwill for impairment at least annually in the absence of an indicator of possible impairment and immediately upon an indicator of possible impairment. During the fourth quarter of fiscal year 2007, the Company completed its annual assessment of impairment regarding the goodwill recorded. The Company calculates fair value of the reporting unit utilizing a combination of a discounted cash flow approach and a market approach which considers both the Company s market capitalization and trading multiples of comparable companies. The calculation of fair value of the reporting unit involves significant judgment and utilization of different underlying assumptions could result in different calculated fair values. The goodwill impairment analysis indicated there was no goodwill impairment for the year ended April 30, 2007 as the fair value of the reporting unit exceeded the carrying value of the reporting unit by approximately 1%.

In fiscal year 2008, the Company changed the date of its annual goodwill impairment test SFAS 142 from the last day of the fiscal year to the first day of the fiscal fourth quarter. The impairment test procedures were carried out during the fourth quarter and up to a time close to the filing of the Company s Form 10-K, which allowed the Company additional time to complete the required analysis under SFAS 142. During the fiscal year 2008, the Company performed its annual goodwill impairment testing and the carrying value of the Company s reporting unit exceeded the fair value indicating a goodwill impairment. The Company completed the second step of the goodwill impairment test used to measure the amount of the impairment loss by comparing the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill. As a result of this impairment analysis, the Company recorded an impairment charge of \$9.3 million for the year ended April 30, 2008. The impairment is due to the Company s continuing customer pricing pressures and uncertain economic conditions as well as the Company s declining stock price during fiscal 2008.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006
NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued
Goodwill and Other Intangibles Continued

| May 1, 2005<br>Able acquisition                                 | Goodwill<br>\$ 756,959<br>8,541,986 |
|---|-------------------------------------|
| April 30, 2006 and April 30, 2007<br>Goodwill Impairment Charge | \$ 9,298,945<br>(9,298,945)         |
| April 30, 2008  | \$                                  |

The following are the changes in the carrying amount of intangible assets, net of accumulated amortization:

|   | Internally  Developed | Non-<br>competes<br>and | Customer               |                        |
|---|-----------------------|-------------------------|------------------------|------------------------|
| Balance as of May 1, 2005                                 | Software<br>\$        | Backlog<br>\$           | Relationships<br>\$    | Total<br>\$            |
| Able acquisition  | 115,000               | 260,000                 | 2,395,000              | 2,770,000              |
| Amortization expense 2006                                 | (115,000)             | (219,170)               | (249,480)              | (583,650)              |
| Balance as of April 30, 2006<br>Amortization expense 2007 |                       | 40,830<br>(35,004)      | 2,145,520<br>(689,574) | 2,186,350<br>(724,578) |
| Balance as of April 30, 2007                              |                       | 5,826                   | 1,455,946              | 1,461,772              |
| Amortization expense 2008                                 |                       | (5,826)                 | (497,877)              | (503,703)              |
| Balance as of April 30, 2008                              | \$                    | \$                      | \$ 958,069             | \$ 958,069             |
| Amortization period                                       | 1 year<br>F-13        | 2 years                 | 8 years                | N/A                    |

SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

# NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

Goodwill and Other Intangibles Continued

The estimated intangible amortization expenses for the next five years are as follows:

Years Ended April 30,

| 2009       | \$349,186 |
|------------|-----------|
| 2010       | 245,216   |
| 2011       | 163,998   |
| 2012       | 112,746   |
| 2013       | 75,850    |
| Thereafter | 11,073    |

\$ 958,069

#### Stock Incentive Plans

The Company adopted Financial Accounting Standards Board, Share-Based Payment (SFAS 123 (R)) Accounting for Stock Based Compensation on May 1, 2006, and implemented the new standard utilizing the modified prospective application transition method. SFAS 123 (R) requires the Company to measure the cost of employee services received in exchange for an equity award based on the grant date fair value. Options for which the requisite service requirement has not been fully rendered and that are outstanding as of May 1, 2006 are valued in accordance with SFAS 123

Accounting for Stock Based Compensation and will be recognized over the remaining service period. Stock based compensation expense for all stock-based awards granted subsequent to May 1, 2006 was based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123 (R). The Company granted 2,500 and 16,000 options to non-executive employees and recognized approximately \$32,000 and \$34,000 in stock compensation expense and a tax benefit of approximately \$12,000 and \$13,000 in fiscal years 2008 and 2007, respectively. Under the Company s stock option plans, options to acquire shares of common stock have been made available for grant to certain employees and directors. Each option granted has an exercise price of not less than 100% of the market value of the common stock on the date of grant. The contractual life of each option is generally 10 years. The vesting of the grants varies according to the individual options granted.

Prior to the adoption of SFAS 123 (R), the Company had elected to apply Accounting Principles Board Opinion 25 to account for its stock-based compensation plans, as permitted under SFAS No. 123, Accounting for Stock-Based Compensation. This method applied the intrinsic value method for stock options and other awards granted to employees. Had the fair value method

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

Stock Incentive Plans Continued

been used during twelve months ended April 30, 2006 the following unaudited pro forma net loss would have been as indicated in the following table:

2006
Net income as reported \$ 1,882,132

Add total stock-based employee compensation expense recorded in the period 5,248

Deduct total stock-based employee compensation expense determined under fair value-based method for awards granted, modified, or settled, net of related tax effects (2,342,955)

Pro forma net loss \$ (455,575)

In April 2006, in response to the issuance of SFAS 123 (R), the Company s Compensation Committee of the Board of Directors approved accelerating the vesting of 349,695 unvested stock options held by current employees and executive officers. Under FASB Interpretation No. 44, Accounting for Certain Transactions Involving Stock Compensation An Interpretation of APB Opinion No. 25, a modification to accelerate the vesting of a fixed award effectively results in the renewal of that award if, after the modification, an employee is able to exercise/vest in an award that under the original terms, would have expired unexercisable/vested. If the employee continues to provide service and would have vested in the awards under the original vesting provisions, the modification does not cause an effective renewal of the awards and, accordingly, any incremental compensation expense measured as of the modification date should not be recognized. The Company determined approximately 15,900 options were effectively renewed and compensation expense of \$5,248 was recognized in fiscal year 2006.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006
NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued
Stock Incentive Plans Continued

|                     | 2006    |
|---------------------|---------|
| Earnings per share  |         |
| Basic as reported   | \$ 0.50 |
| Basic pro forma     | (.12)   |
| Diluted as reported | 0.48    |
| Diluted pro forma   | (.12)   |

#### **New Accounting Standards**

In February 2006, the FASB issued Statement of Financial Accounting Standard No. 155, *Accounting for Certain Hybrid Instruments* (SFAS 155). SFAS 155 allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) if the holder elects to account for the whole instrument on a fair value basis. This statement is effective for all financials instruments acquired or issued after the beginning of the entity s first fiscal year that begins after September 15, 2006. The adoption of SFAS 155 did not have a material impact on the Company s consolidated financial statements.

In June 2006, FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48), that clarifies the accounting and recognition for income tax positions taken or expected to be taken in the Company s tax returns. The Company adopted FIN 48 on May 1, 2007 and recorded the cumulative effect of a change in accounting principle by recording an increase in the liability for uncertain tax positions of \$153,900 that was accounted for as a debit to opening retained earnings. Uncertain tax position reserves of \$14,803 were reversed during fiscal 2008. The entire amount of the consolidated worldwide liability for uncertain tax positions could affect the Company s effective tax rate upon favorable resolution of the uncertain tax positions. Absent new experience in defending these uncertain tax positions in the various jurisdictions to which they relate, the Company cannot currently estimate a range of possible change of the April 30, 2008 liability over the next twelve months.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

New Accounting Standards Continued

A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding interest and penalties, is as follows:

Balance at May 1, 2007
Additions based on tax positions related to current year
Additions for tax positions in prior year

Additions for tax positions of prior year

(14,803)

Balance at April 30, 2008 \$ 145,591

Interest related to tax positions taken in the Company s tax returns are recorded in income tax expense in the Consolidated Statements of Operations.

The Company files a U.S. income tax return and tax returns in various states. The Company s subsidiaries also file tax returns in various foreign jurisdictions. In addition to the U.S. the Company s major taxing jurisdictions include China and Mexico. In the U.S., tax years 2006, 2007 and 2008 are open. The Company s enterprise operates under a tax holiday, resulting in no uncertain tax positions for that entity for any tax year. In Mexico, the Company assumes that tax years from 2005 through 2008 remain open.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS 157 is effective for the Company beginning on May 1, 2008. The requirements of SFAS 157 will be applied prospectively except for certain derivative instruments that would be adjusted through the opening balance of retained earnings in the period of adoption. In November 2007, the FASB agreed to a one-year deferral of the effective date of SFAS 157 for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis. The Company is evaluating the impact of the adoption of SFAS 157 on its financial statements.

In February 2007, the FASB issued SFAS No. 159 *The Fair Value Options for Financial Assets and Financial Liabilities* (SFAS No. 159). SFAS 159 permits entities to choose to measure many financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing the impact of the adoption of SFAS 159 on its financial statements.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Continued

#### New Accounting Standards Continued

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes an measures in its financial statements the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. SFAS 141R is effective for fiscal years beginning after December 15, 2008, and will be adopted in the first quarter of fiscal 2009. The Company is currently evaluating the potential impact, if any, of the adoption of SFAS 141R on its consolidated results of operations and financial conditions, which will depend on its future acquisition activity.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling interest in Consolidated Financial Statements (SFAS 160). SFAS 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent s ownership interest, and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. SFAS 160 also establishes disclosure requirements that clearly identify and distinguish between the interest of the parent and the interests of the noncontrolling owners. SFAS 160 is effective for fiscal years beginning after December 15, 2008. The Company is currently evaluating the potential impact, if any, of the adoption of SFAS 160 on its consolidated results of operation and financial condition.

#### NOTE C DISCONTINUED OPERATIONS

In June 2005, the Company closed on the sale of its Las Vegas, Nevada operation. The Las Vegas facility operated as a complete EMS center specializing in the assembly of electronic products and cables for a broad range of customers primarily in the gaming industry. The effective date of the transaction was May 30, 2005. The transaction was structured as an asset sale, and included a \$2,000,000 cash payment to the Company for the buyer s purchase of the machinery, equipment and other assets of the Las Vegas operation. The transaction was recorded by the Company in the first quarter of fiscal year 2006 and included a gain on the transaction of approximately \$311,000. The gain was offset by a loss of approximately \$383,000 on discontinued operations for the Las Vegas operation for the year ended April 30, 2006.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

April 30, 2008, 2007 and 2006

## NOTE C DISCONTINUED OPERATIONS Continued

The following amounts related to the discontinued operation and have been segregated from continuing operations and reflected as a discontinued operation for fiscal 2006 consolidated statement of income (in thousands):

| Sales Loss before tax benefit Net loss from discontinued operation Gain on sale of business   |                              |   | 2006<br>\$ 522<br>(383)<br>355<br>311      |
|---|------------------------------|---|--|
| Net loss from discontinued operation  NOTE D ALLOWANCE FOR DOUBTFUL ACCOUNT  Changes in the Company s allowance for doubtful accounts a |                              |   | \$ (44)                                    |
| Beginning balance Bad debt expense Write-offs   | 2008<br>\$ 150,000<br>63,000 | 2007<br>\$ 268,917<br>17,107<br>(136,024) | 2006<br>\$ 120,000<br>296,918<br>(148,001) |
| F-19  | \$ 213,000                   | \$ 150,000                                | \$ 268,917                                 |

# **Table of Contents**

SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

NOTE E INVENTORIES

Inventories consist of the following at April 30:

|  |              | 2008          | 2007                 |
|--|--------------|---------------|----------------------|
| Finished products  |              | \$ 18,735,846 | \$ 10,359,223        |
| Work in process  |              | 2,542,762     | 3,002,970            |
| Raw materials  |              | 22,591,181    | 28,732,898           |
|  |              |               |                      |
|  |              | 43,869,789    | 42,095,091           |
| Less obsolescence reserve  |              | 1,723,019     | 1,245,300            |
| Less obsolescence reserve  |              | 1,723,017     | 1,243,300            |
|  |              | ¢ 42 146 770  | ¢ 40 940 <b>7</b> 01 |
|  |              | \$ 42,146,770 | \$ 40,849,791        |
| Changes in the Company s inventory obsolescence reserve are as f | follows:     |               |                      |
|  | 2008         | 2007          | 2006                 |
| Beginning balance  | \$ 1,245,300 | \$ 769,536    | \$ 379,449           |
| Provision for obsolescence                                       | 477,719      | 475,764       | 390,087              |
| Write-offs   |              |               |                      |
|  | \$ 1,723,019 | \$ 1,245,300  | \$769,536            |
| F-20   |              |               |                      |

SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

# NOTE F PROPERTY, MACHINERY AND EQUIPMENT, NET

Property, machinery and equipment consist of the following at April 30:

|  | 2008          | 2007          |
|--|---------------|---------------|
| Land and buildings   | \$11,920,435  | \$11,418,021  |
| Machinery and equipment  | 36,046,726    | 34,648,320    |
| Office equipment   | 3,764,374     | 3,597,142     |
| Tools and dies   | 288,598       | 284,070       |
| Leasehold improvements   | 3,019,545     | 3,006,914     |
| Equipment under capital leases   | 7,445,202     | 7,359,817     |
| Less accumulated depreciation and amortization, including amortization of assets under capital leases of \$1,631,488 and \$1,100,311 at April 30, 2008 and | 62,484,880    | 60,314,284    |
| 2007, respectively   | 33,130,257    | 29,343,177    |
| Property, machinery and equipment, net   | \$ 29,354,623 | \$ 30,971,107 |

Depreciation and amortization expense was \$4,004,108, \$4,033,619 and \$3,635,643 for the years ended April 30, 2008, 2007, and 2006, respectively.

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#### **Table of Contents**

SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006
NOTE G LONG TERM DEBT

#### Note Payable Bank

The Company has a revolving credit facility under which the Company may borrow up to the lesser of (i) \$32 million or (ii) an amount equal to the sum of 85% of the receivable borrowing base and the lesser of \$16 million or a percentage of the inventory base. As of April 30, 2008 and 2007, \$25,876,255 and 24,219,015, respectively, was outstanding under the revolving credit facility. Borrowings under this revolving credit facility bear interest at either the prime rate less 0.25% (5.00% at April 30, 2008) or LIBOR plus 2% (6.47% and 6.19% at April 30, 2008), as elected by the Company. The Company must also pay an unused commitment fee equal to 0.20% on the revolving credit facility. There was approximately \$4.6 million of unused availability under the revolving credit facility as of April 30, 2008. In June 2008, the Company amended the revolving credit facility to extend the term of the agreement until September 30, 2010 from September 30, 2009 and amended certain financial covenants.

The Company also has a term loan with an outstanding balance of \$3 million and \$4 million as of April 30, 2008 and 2007, respectively. This term loan is payable in quarterly principal payments of \$250,000 due each quarter through the quarter ending June 30, 2011 and interest is payable monthly throughout the term of the loan. This loan bears interest at a rate of 6.4675%.

The revolving credit facility and term loan are collateralized by substantially all of the domestically located assets of the Company and contain certain financial covenants, including specific covenants pertaining to the maintenance of minimum tangible net worth and net income. The agreement also restricts annual lease rentals and capital expenditures and the payment of dividends. At April 30, 2008, the Company was in compliance with its financial covenants.

#### Notes Payable Buildings

On November 19, 2003, the Company purchased the property that serves as the Company s corporate headquarters and its Midwestern manufacturing facility. The Company executed a note with LaSalle Bank N.A., (now Bank of America) in the amount of \$3,600,000. The Company refinanced the property on April 30, 2008. The new note bears a fixed interest rate of 5.59% and is payable in sixty monthly installments. A final payment of approximately \$2,115,438 is due on or before April 30, 2013. At April 30, 2008, \$2,805,000 and at April 30, 2007, \$2,985,000 was outstanding.

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SigmaTron International, Inc. and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

April 30, 2008, 2007 and 2006

NOTE G LONG TERM DEBT Continued

Note Payable Buildings Continued

In May 2002, the Company acquired a plant in Mexico through seller financing. The loan of \$1,950,000 is payable in equal monthly installments of approximately \$31,000 over six and a half years at a rate of 7% interest per annum. Prior to the acquisition of the plant the Company rented the facility. At April 30, 2008, \$183,372 and at April 30, 2007, \$531,464 was outstanding.

The aggregate amount of debt maturing in each of the next five fiscal years and thereafter is as follows:

| T 1    | <b>3</b> 7 |
|--------|------------|
| F1SCal | Year       |

| 2009 | \$ 1,326,935 |
|------|--------------|
| 2010 | 2,140,250    |
| 2011 | 26,016,505   |
| 2012 | 140,250      |
| 2013 | 2,240,687    |

\$31,864,627

## NOTE H ACCRUED EXPENSES AND WAGES

Accrued expenses and wages consist of the following at April 30:

|                          | 2008         | 2007        |
|--------------------------|--------------|-------------|
| Wages                    | \$ 1,638,659 | \$1,505,077 |
| Bonuses                  | 944,720      | 736,210     |
| Interest payable         | 144,046      | 481,812     |
| Commissions              | 42,298       | 83,474      |
| Professional fees        | 335,202      | 426,296     |
| Foreign payroll accruals | 734,790      | 794,201     |
| Other                    | 1,021,265    | 827,853     |
|                          |              |             |

\$4,880,980 \$4,854,923

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006
NOTE I STRATEGIC TRANSACTIONS

In July 2005, the Company closed on the purchase of all of the outstanding stock of Able, a company headquartered in Hayward California and its wholly owned subsidiary, AbleMex S.A. de C.V., located in Tijuana, Mexico. Able is an ISO 9001:2000 certified EMS company serving Original Equipment Manufacturers in the life sciences, telecommunications and industrial electronics industries. The acquisition of Able has allowed the Company to make strides towards achieving four objectives: (1) to further diversify its markets, capabilities and customer base, (2) to add a third low-cost manufacturing facility in Tijuana, Mexico, (3) creating an opportunity to consolidate the California operations into one facility, and (4) to generate incremental revenue from Able s customers as they become familiar with the Company s broader array of services. The effective date of the transaction was July 1, 2005. Able was merged into the Company on November 2005 and operates as a division of the Company. The purchase price was approximately \$16,800,000 and was recorded as a stock purchase transaction in the first quarter of fiscal year 2006. The transaction was financed by the Company s amended credit facility and resulted in an increase of approximately \$8,500,000 in goodwill. This goodwill is non-deductible for income tax purposes. As discussed in Note B, in fiscal 2008, this goodwill was impaired and written off.

Assuming the purchase was recorded as of the first period reported, May 1, 2005, unaudited revenues for the year ended April 30, 2006 would have been \$128,050,591. Unaudited pro-forma net income would have been \$1,785,722 for the period ended April 30, 2006. Dilutive earnings per share would have been \$0.46 for the year ended April 30, 2006.

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# SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED April 30, 2008, 2007 and 2006

## NOTE I STRATEGIC TRANSACTIONS Continued

The purchase price was allocated to the fair value of the assets and liabilities acquired as follows (000s omitted):

|                                       | Amount  |
|---------------------------------------|---------|
| Cash                                  | \$ 40   |
| Trade receivables, net                | 3,210   |
| Inventories                           | 4,049   |
| Other current assets                  | 139     |
| Property and equipment                | 2,707   |
| Deferred tax asset                    | 688     |
| Goodwill                              | 8,542   |
| Intangible assets                     | 2,770   |
| Other assets                          | 207     |
| Accounts payable and accrued expenses | (3,407) |
| Obligations under capital leases      | (938)   |
| Deferred tax liability                | (1,235) |
|                                       |         |
|                                       |         |

# Total consideration \$16,772

#### NOTE J INCOME TAXES

The income tax provision (benefit) for the income (loss) from continuing operations for the years ended April 30 consists of the following:

|          | 2008         | 2007       | 2006       |
|----------|--------------|------------|------------|
| Current  |              |            |            |
| Federal  | \$ 1,707,890 | \$ 761,278 | \$ 892,477 |
| State    | 242,740      | 153,914    | 226,551    |
| Foreign  | 195,675      | 196,425    | 174,996    |
| Deferred |              |            |            |
| Federal  | (438,236)    | (187,819)  | (304,670)  |
| State    | (52,551)     | (27,619)   | 53,765)    |
|          |              |            |            |
|          | \$ 1,655,518 | \$ 896,179 | \$ 935,589 |
|          |              |            |            |

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# SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED April 30, 2008, 2007 and 2006

#### NOTE J INCOME TAXES Continued

The reason for the differences between the income tax provision for the income (loss) from continuing operations and the amounts computed by applying the statutory Federal income tax rates to income (loss) before income tax expense for the years ended April 30 are as follows:

|                                  |      | 2008           | 2007       | 2006       |
|----------------------------------|------|----------------|------------|------------|
| Income tax at                    |      |                |            |            |
| Federal rate                     |      | \$ (1,632,448) | \$882,131  | \$ 973,042 |
| State income tax, net of federal |      | (143,867)      | 111,647    | 89,475     |
| Goodwill impairment              |      | 3,626,589      |            |            |
| Benefit of Chinese tax holiday   |      |                | (24,993)   | (66,197)   |
| Other, net                       |      | (194,756)      | (72,606)   | (60,731)   |
|                                  |      | \$ 1,655,518   | \$ 896,179 | \$ 935,589 |
|                                  | F-26 |                |            |            |

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# SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED April 30, 2008, 2007 and 2006

#### NOTE J INCOME TAX Continued

Significant temporary differences that result in deferred tax assets and (liabilities) at April 30, 2008, and 2007, are as follows:

| Allowance for doubtful accounts Inventory obsolescence reserve Net operating loss carry-forward Accruals not currently deductible Inventory  Allowance for doubtful accounts from Able acquisition | 2008<br>\$ 83,069<br>671,969<br>325,478<br>402,539 | 2007<br>\$ 58,499<br>485,661<br>127,998<br>300,278<br>371,390 |
|--|--|---|
| Current deferred tax asset   | 1,483,055  | 1,343,826   |
| Prepaid insurance  | (30,048)   | (92,585)  |
| Current deferred tax liability   | (30,048)   | (92,585)  |
| Net current deferred tax asset   | \$ 1,453,007                                       | \$ 1,251,241  |
| Intangible assets Able acquisition Machinery and equipment   | 2008<br>\$ (373,642)<br>(2,072,807)                | 2007<br>\$ (570,084)<br>(1,967,409)                           |
| Net long-term deferred tax liability   | \$ (2,446,449)                                     | \$ (2,537,493)  |

The Company s wholly-owned foreign enterprise, SigmaTron China, is subject to a reduction in income taxes within China due to its foreign investment. The reduction in taxes is for a five year period commencing in the period the operation becomes profitable, but not after December 31, 2008.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE K 401(k) RETIREMENT SAVINGS PLAN

The Company sponsors 401(k) retirement savings plans, which are available to all non-union U.S. employees. The Company may elect to match participant contributions ranging from \$300 \$500 annually. The Company contributed \$96,905, \$83,745 and \$91,749 to the plans during the fiscal years ended April 30, 2008, 2007 and 2006, respectively. The Company paid total expenses of \$8,830, \$15,870 and \$24,716 for the fiscal years ended April 30, 2008, 2007 and 2006, respectively, relating to costs associated with the administration of the plans.

#### NOTE L MAJOR CUSTOMERS AND CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of uncollateralized accounts receivable. For the year ended April 30, 2008, two customers accounted for 23.0% and 20.6% of net sales of the Company, and 33.7% and 17.5% of accounts receivable at April 30, 2008. For the fiscal year ended April 30, 2007, two customers accounted for 24.8% and 16.9% of net sales of the Company, and 39.1% and 6.4% of accounts receivable at April 30, 2007. For the fiscal year ended April 30, 2006, two customers accounted for 30.1% and 19.7% of net sales of the Company, and 35.3% and 6.2% of accounts receivable at April 30, 2006.

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#### **Table of Contents**

# SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED April 30, 2008, 2007 and 2006

#### NOTE M LEASES

The Company leases certain facilities under various operating leases. The Company also leases various machinery and equipment under capital leases.

Future minimum lease payments under leases with terms of one year or more are as follows at April 30, 2008:

| Years ending April 30,<br>2009<br>2010<br>2011<br>2012<br>2013<br>Thereafter | Capital leases \$ 1,804,657 1,005,257 773,677 430,479 117,367 0 | Operating leases \$ 1,445,508 1,096,782 436,007 42,672 10,800 28,800 |
|--|---|--|
|  | 4,131,437   | \$ 3,060,569   |
| Less amounts representing interest   | 409,814   |  |
|  | 3,721,623   |  |
| Less current portion   | 1,595,931   |  |
|  | \$ 2,125,692  |  |

Rent expense incurred under operating leases was approximately \$1,505,000, \$1,669,000 and \$1,272,000 for the years ended April 30, 2008, 2007 and 2006, respectively.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006
NOTE N STOCK OPTIONS

The Company has stock option plans (Option Plans) under which certain employees and outside non-employee directors may acquire up to 1,603,500 shares of common stock. Options available for grant under the employee plans total 1,207,500, with the non-employee director plans allowing for a total of 396,000 options available for grant. At April 30, 2008, the Company has 58,464 shares available for future issuance to employees under the Option Plans. The Option Plans are interpreted and administered by the Compensation Committee of the Board of Directors. The maximum term of options granted under the Option Plans is generally 10 years. Options granted under the Option Plans are either incentive stock options or nonqualified options. Options forfeited under the Option Plans are available for reissuance. Options granted under these plans are granted at an exercise price equal to the fair market value of a share of the Company s common stock on the date of grant.

The weighted-average grant date fair value of the options granted during fiscal years 2008, 2007 and 2006 was \$11.56, \$9.47, and \$5.80, respectively.

The fair value of each option grant is estimated on the grant date using the Black-Scholes option pricing model with the following assumptions:

|   | 2008  | 2007  | 2006    |
|---|-------|-------|---------|
| Expected dividend yield                   | 0%    | 0%    | 0%      |
| Expected stock price volatility           | .750  | .750  | .750    |
| Average risk-free interest rate           | 3.91% | 5.11% | 3.37%   |
|   | 6.5   | 6.5   |         |
| Weighted-average expected life of options | years | years | 5 years |

Option-valuation models require the input of highly subjective assumptions. Because the Company s employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management s opinion the existing method does not necessarily provide a reliable single measure of the fair value of the Company s employee stock options. The Company used the U.S. Treasury yield in effect at the time of the option grant to calculate the risk-free interest rate. The weighted-average expected life of options was calculated using the simplified method. The expected volatility and forfeitures of options is based on historical experience and expected future results.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

NOTE N STOCK OPTIONS Continued

The table below summarizes option activity through April 30, 2008:

|   | Number of options                       |    |                                | Number of options exercisable at end of year |
|---|---|----|--------------------------------|--|
| Outstanding at April 30, 2005   | 176,153                                 | \$ | 10.88                          | 169,485                                      |
| Options granted during 2006<br>Options exercised during 2006<br>Options forfeited during 2006                       | 390,700<br>(31,537)<br>(12,009)         |    | 9.17<br>2.39<br>9.17           |  |
| Outstanding at April 30, 2006   | 523,307                                 | \$ | 9.33                           | 523,307                                      |
| Options granted during 2007<br>Options exercised during 2007  | 16,000<br>(8,000)                       |    | 9.47<br>2.20                   |  |
| Outstanding at April 30, 2007   | 531,307                                 | \$ | 8.00                           | 502,701                                      |
| Options granted during 2008 Options exercised during 2008 Options forfeited during 2008 Options expired during 2008 | 2,500<br>(27,600)<br>(4,400)<br>(3,100) |    | 11.56<br>9.17<br>9.17<br>12.25 |  |
| Outstanding at April 30, 2008   | 498,707                                 | \$ | 7.92                           | 477,847                                      |

The aggregate intrinsic value is calculated as the difference between the market price of the Company s common stock and the exercise price of the underlying options. During the fiscal years ended April 30, 2008, 2007 and 2006, the aggregate intrinsic value of options exercised was \$67,620, \$57,920 and \$224,252, respectively. The aggregate intrinsic value of in the money options outstanding was \$314,959 as of April 30, 2008.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

NOTE N STOCK OPTIONS Continued

Information with respect to stock options outstanding and stock options exercisable at April 30, 2008, follows:

| Options outstanding                |           |
|------------------------------------|-----------|
| Number Weighted-average V          | Veighted- |
| outstanding                        |           |
| at remaining                       | average   |
|                                    | exercise  |
| Range of exercise prices 2008 life | price     |
| \$2.20 5.63 103,515 3.60 years \$  | 2.51      |
| 9.17 11.56 395,192 7.82 years      | 9.34      |
|                                    |           |
| 498,707 \$                         | 7.92      |
|                                    |           |
| Options exerc                      |           |
| Number W<br>exercisable            | eighted-  |
| at                                 | average   |
| April 30,                          | exercise  |
| Range of exercise prices 2008      | price     |
| \$2.20 5.63                        | 2.51      |
| 9.17 11.56 374,332                 | 9.27      |
| 477,847 \$                         | 7.81      |

As of April 30, 2008, there was approximately \$41,600 of unrecognized compensation cost related to the Company s stock option plans. Compensation cost of \$26,400 is being amortized over a three-year vesting period using a straight-line basis and compensation cost of \$15,200 is being amortized over a four year vesting period using a straight-line basis.

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006

#### NOTE O EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:

| Net (loss) income  | 2008<br>\$ (6,456,836) |           |                     | 2007<br>\$ 1,698,324 |                      | 2006<br>\$ 1,882,132 |           |  |
|--|------------------------|-----------|---------------------|----------------------|----------------------|----------------------|-----------|--|
| Weighted-average shares Basic Effect of dilutive stock options | 3,811,832              |           | 3,791,077<br>88,078 |                      | 3,756,804<br>137,927 |                      |           |  |
| Diluted  | 3,8                    | 3,811,832 |                     | 11,832 3,879,155     |                      | 379,155              | 3,894,731 |  |
| Basic (loss) earnings per share                                | \$                     | (1.69)    | \$                  | 0.45                 | \$                   | 0.50                 |           |  |
| Diluted (loss) earnings per share                              | \$                     | (1.69)    | \$                  | 0.44                 | \$                   | 0.48                 |           |  |

The computation of the diluted earnings per share is similar to the basic earnings per share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued. At April 30, 2008, 2007, and 2006 there were 498,707, 419,790 and 33,100 anti-dilutive shares, respectively.

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# SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED April 30, 2008, 2007 and 2006

# NOTE P SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

The following is a summary of unaudited quarterly financial data for fiscal years 2008 and 2007:

| 2008<br>Net sales                       | First<br>quarter<br>\$39,843,813 |      | Second<br>quarter<br>\$42,815,107 |      | Third<br>quarter<br>\$41,131,744 |      | Fourth quarter \$44,020,330 |        |
|---|----------------------------------|------|-----------------------------------|------|----------------------------------|------|-----------------------------|--------|
| Income (loss) before income tax expense | 1,276,100                        |      | 1,070,014                         |      | 517,023                          |      | (7,664,455)                 |        |
| Net income (loss)                       | 826,988                          |      | 693,274                           |      | 312,464                          |      | (8,289,562)                 |        |
| Earnings (loss) per share-Basic         | \$                               | 0.22 | \$                                | 0.18 | \$                               | 0.08 | \$                          | (2.17) |
| Earnings (loss) per share-Diluted       | \$                               | 0.21 | \$                                | 0.18 | \$                               | 0.08 | \$                          | (2.17) |
| Total shares-Basic                      | 3,794,956                        |      | 3,807,492                         |      | 3,822,556                        |      | 3,822,556                   |        |
| Total shares-Diluted                    | 3,889,274<br>F-3                 |      | 3,962,531<br>4                    |      | 3,897,314                        |      | 3,822,556                   |        |

# SigmaTron International, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED April 30, 2008, 2007 and 2006

# NOTE P SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED) Continued

| 2007<br>Net sales                | First<br>quarter<br>\$36,959,865 |      | Second<br>quarter<br>\$44,858,662 |      | Third<br>quarter<br>\$44,584,513 |      | Fourth quarter \$39,506,066 |      |
|----------------------------------|----------------------------------|------|-----------------------------------|------|----------------------------------|------|-----------------------------|------|
| Income before income tax expense | 381,086                          |      | 1,203,671                         |      | 125,509                          |      | 884,238                     |      |
| Net income                       | 258,669                          |      | 708,011                           |      | 76,572                           |      | 655,072                     |      |
| Earnings per share-Basic         | \$                               | 0.07 | \$                                | 0.19 | \$                               | 0.02 | \$                          | 0.17 |
| Earnings per share-Diluted       | \$                               | 0.07 | \$                                | 0.18 | \$                               | 0.02 | \$                          | 0.17 |
| Total shares-Basic               | 3,786,956                        |      | 3,787,251                         |      | 3,794,956                        |      | 3,794,956                   |      |
| Total shares-Diluted             | 3,866,783<br>F-35                |      | 3,872,654<br>5                    |      | 3,895,939                        |      | 3,885,055                   |      |

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SigmaTron International, Inc. and Subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED
April 30, 2008, 2007 and 2006
NOTE Q LITIGATION

As of April 30, 2008, the Company was not a party to any material legal proceedings.

From time to time the Company is involved in legal proceedings, claims or investigations that are incidental to the conduct of the Company s business. In future periods, the Company could be subjected to cash cost or non-cash charges to earnings if any of these matters is resolved on unfavorable terms. However, although the ultimate outcome of any legal matter cannot be predicted with certainty, based on present information, including our assessment of the merits of the particular claim, the Company does not expect that these legal proceedings or claims will have any material adverse impact on its future consolidated financial position or results of operations.

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