## SECOND BANCORP INC

Form 8-K
July 19, 2002

# Edgar Filing: SECOND BANCORP INC - Form 8-K 

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UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report: July 18, 2002

## Second Bancorp Incorporated

(Exact name of registrant as specified in its charter)

| Ohio | $0-15624$ | $34-1547453$ |
| :--- | :--- | :---: |
| (State of incorporation) | (Commission <br> File Number) | (IRS Employer <br> Identification No.) |
| 108 Main Avenue S.W., Warren, Ohio |  | $44482-1311$ |
| (Address of principal executive offices) | (Zip Code) |  |

Registrant s telephone number, including area code: 330-841-0123

## Item 5. Other Events

On July 18, 2002, the Company issued the following press release:

## SECOND BANCORP REPORTS SECOND QUARTER EARNINGS

Warren, Ohio, July 18, 2002 SECOND BANCORP INCORPORATED (Nasdaq SECD , SECDP ) reported second quarter 2002 net income of $\$ 4,353,000$, up $2.2 \%$ from the $\$ 4,258,000$ earned during the same period last year. Year-to-date earnings were $\$ 9.04$ million, an increase of $8.3 \%$ over net income reported for the first six months of 2001 . Diluted earnings for the quarter were $\$ .43$ per share, marginally improved over the $\$ .42$ reported last year and, for the first half of the year, were $\$ .90$ per share or $8.4 \%$ higher than the $\$ .83$ reported a year ago.

The Company s key performance ratios for the quarter and first half of 2002 were generally restrained. Return on average assets (ROA) were $1.01 \%$ and $1.06 \%$ respectively for the quarter and year-to-date (compared to $1.08 \%$ for both periods last year) and return on average equity (ROE) was $13.12 \%$ for the quarter and $13.75 \%$ for the first six months of 2002 (compared to $13.98 \%$ and $14.03 \%$ a year ago). The Company $s$ net interest margin for the quarter was $3.69 \%$, a strong 22 basis points higher that the margin reported for second quarter 2001. The efficiency ratio for the quarter was $59.49 \%$ compared to $56.00 \%$ a year ago.

Second Bancorp Treasurer and Chief Financial Officer of subsidiary Second National Bank David L. Kellerman indicated As reported in our preliminary release issued earlier this month, second quarter earning and key performance ratios were hurt by a steep drop in long-term interest rates during June. The resulting adjustment to the value of the $\$ 10$ million asset associated with the Company s $\$ 1$ billion mortgage servicing portfolio reduced net income for the quarter by $\$ 894,000$ or $\$ .09$ per diluted share. Absent that adjustment, ROA and ROE for the quarter would have been $1.21 \%$ and $15.81 \%$ and the Company s efficiency ratio would have been $55.47 \%$. We expect to recapture much of that lost value in subsequent reporting periods as mortgage refinancing activity picks up and/or interest rates begin to strengthen. In the interim, we have purchased interest rate floors which will help control similar earnings volatility in the future.

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Non-interest income for the quarter was $\$ 4.05$ million compared to $\$ 4.63$ million for the same period last year and $\$ 9.02$ million for the first half of 2002 , marginally lower than the $\$ 9.19$ million reported for the year-ago period. Income categories showing strength during the second quarter and year-to-date were deposit service charges which were $11 \%$ and $8 \%$ ahead of results for the same periods last year and gains on sale of loans which were $\$ 1.71$ million for the quarter compared to $\$ 1.11$ million a year ago. The $54 \%$ increase in gains on loan sales reflects ongoing strength in the Company s mortgage lending business where it continues to sell a large portion of its loan production in the secondary market. Other operating income for the quarter was significantly lower than a year ago reflecting the interest rate impact on the Company s mortgage servicing rights mentioned above. Non-interest expenses for the second quarter were $\$ 514,000$ (or $4.4 \%$ ) lower than was reported for the prior quarter. Expenses, compared to second quarter 2001, grew by $15 \%$ primarily reflecting increased salaries and employee benefit costs associated with the October acquisition of Commerce Exchange Bank, increased staffing in Second Bancorp s growing mortgage lending business and staff upgrades in the Company s developing wealth management function.

Credit quality remains a focal point for Second Bancorp. Though net loan charge-offs for the quarter were $9 \%$ lower than a year ago, non-performing loans continue to grow in absolute terms and as a percentage of total loans. Non-performing loans at quarter-end reached $\$ 12.50$ million, $\$ 2.38$ million higher than last year and were $1.14 \%$ of total loans compared to $.94 \%$ at the end of the second quarter 2001. The Company s reserve for loan losses as a percentage of period-end loans strengthened to a comfortable $1.54 \%$ at the end of the quarter. President and Chief Executive Officer Rick L. Blossom stated Though our local economies have done reasonably well in what has developed into a gradual but uneven recovery, individual companies represented in our commercial loan portfolio have begun to show some weakness. We are working very closely with those companies and are confident that many will recover as current economic and political uncertainties are resolved. We believe, however, that the recent growth in non-performing loan balances will continue for the near term.

The Company also reported that its Board of Directors declared an eighteen cent (\$.18) per common share dividend payable July 31, 2002 to shareholders of record on July 15. That dividend is unchanged from the first quarter of this year and is $5.9 \%$ higher than the dividend paid for last year s second quarter.

This announcement contains forward-looking statements that involve risk and uncertainties, including changes in general economic and financial market conditions and the Company $s$ ability to execute its business plans. Although management believes the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially.

Second Bancorp is a $\$ 1.7$ billion financial holding company providing a full range of commercial and consumer banking, wealth management, insurance and investment products and services to communities in a nine county area of Northeastern and East-Central Ohio through subsidiary Second National Bank s network of 37 retail banking centers.

Additional information about Second Bancorp and information about products and services offered by Second National Bank can be found on the Web at www.secondnationalbank.com.

CONTACT: Christopher Stanitz, Executive Vice President and Secretary, at 330.841 .0234 (phone), 330.841 .0489 (fax), or cstanitz@ secondnationalbank.com.

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## Second Bancorp Incorporated and Subsidiaries Financial Highlights <br> Quarterly Data <br> (Dollars in thousands, except per share data)



## Earnings:

Net interest income
\$14,403 \$14,157 \$13,503 \$12,473 \$12,298
Provision for loan losses
$\begin{array}{lllll}1,303 & 933 & 1,627 & 988 & 1,342\end{array}$
Non-interest income
$\begin{array}{lllll}4,053 & 5,157 & 5,845 & 4,420 & 4,630\end{array}$
Security (losses) gains
0 (173) 2123 (12)
Trading account (losses) gains
0 (20) 0 (52) 13
Non-interest expense
$\begin{array}{lllll}11,283 & 11,797 & 12,001 & 10,082 & 9,805\end{array}$
Federal income taxes
$\begin{array}{lllll}1,517 & 1,708 & 1,388 & 1,493 & 1,524\end{array}$

## Income before accounting change

$\mathbf{4 , 3 5 3} 4,6834,334 \quad 4,401 \quad 4,258$
Cumulative effect of accounting change, net of tax
00000

## Net income

## Per share:

Basic earnings before accounting change

Basic earnings
$\begin{array}{lllll}0.44 & 0.47 & 0.43 & 0.43 & 0.42\end{array}$
Diluted earnings before accounting change
n/a n/a n/a n/a n/a
Diluted earnings
$\begin{array}{lllll}0.43 & 0.47 & 0.43 & 0.43 & 0.42\end{array}$
Common dividends
$\begin{array}{lllll}0.18 & 0.18 & 0.17 & 0.17 & 0.17\end{array}$
Book value

$$
\begin{array}{lllll}
13.71 & 12.96 & 12.90 & 13.04 & 12.29
\end{array}
$$

Tangible book value
$\begin{array}{lllll}11.85 & 11.11 & 11.10 & 12.90 & 12.15\end{array}$
Market value
$\begin{array}{lllll}27.30 & 24.25 & 21.61 & 20.50 & 22.90\end{array}$
Weighted average shares outstanding:
Basic
9,958,928 9,944,671 9,988,137 10,033,365 10,007,904
Diluted $10,087,003 \quad 10,054,758 \quad 10,075,690 \quad 10,117,705 \quad 10,103,060$
Period end balance sheet:

Assets
\$1,719,744 \$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370
Securities
448,736 411,897 417,496 407,004 380,262
Total loans
$1,092,398 \quad 1,114,314 \quad 1,121,892 \quad 1,060,778 \quad 1,075,039$
Reserve for loan losses
$\begin{array}{llllll}16,810 & 16,884 & 16,695 & 15,429 & 15,609\end{array}$
Deposits
$1,146,451 \quad 1,131,199 \quad 1,123,131 \quad 1,057,291 \quad 1,059,758$
Total shareholders equity
$136,293 \quad 128,853 \quad 128,299 \quad 130,766 \quad 123,107$
Tier I capital
$\begin{array}{lllll}141,011 & 139,474 & 137,395 & 149,171 & 119,857\end{array}$
Tier I ratio 11.9\% 11.3\% 11.3\% 13.1\% 10.4\%

Total capital
$155,799 \quad 154,854 \quad 152,550 \quad 163,385 \quad 134,302$
Total capital ratio
13.2\% 12.6\% 12.6\% 14.4\% 11.6\%

Total risk-adjusted assets
$1,181,029 \quad 1,228,918 \quad 1,210,858 \quad 1,135,902 \quad 1,155,561$
Tier I leverage ratio
8.4\% 8.3\% 8.2\% 9.4\% 7.6\%

## Average balance sheet:

Assets
\$1,727,642 \$1,691,123 \$1,685,148 \$1,582,934 \$1,570,016
Earning assets
$1,618,286 \quad 1,581,704 \quad 1,574,906 \quad 1,494,932 \quad 1,483,598$

Loans
1,097,302 1,109,990 1,100,573 1,064,655 1,074,936
Deposits
$1,153,065 \quad 1,129,829 \quad 1,109,855 \quad 1,061,537 \quad 1,063,415$
Shareholders equity
$\begin{array}{lllll}132,734 & 130,152 & 131,262 & 126,950 & 121,840\end{array}$
Key ratios: (\%) (1)
Return on average assets (ROA)
$\begin{array}{lllll}1.01 & 1.11 & 1.08 & 1.11 & 1.08\end{array}$
Return on average shareholders equity (ROE)

$$
\begin{array}{lllll}
13.12 & 14.39 & 13.81 & 13.87 & 13.98
\end{array}
$$

Net interest margin $\begin{array}{lllll}3.69 & 3.72 & 3.57 & 3.49 & 3.47\end{array}$
Net overhead $\begin{array}{lllll}1.79 & 1.68 & 1.49 & 1.53 & 1.39\end{array}$
Efficiency ratio $\begin{array}{lllll}59.49 & 59.46 & 58.74 & 57.89 & 56.00\end{array}$
Credit quality:
Non-accrual loans
\$6,287 \$5,313 \$5,004 \$4,273 \$4,666
Restructured loans
$\begin{array}{lllll}197 & 0 & 258 & 358 & 38\end{array}$
90 day past due and accruing $\begin{array}{llllll}6,011 & 6,257 & 5,304 & 4,693 & 5,415\end{array}$

Non-performing loans
Other real estate owned
$1,644 \quad 1,423 \quad 1,399 \quad 1,322 \quad 1,063$

Non-performing assets
\$14,139 \$12,993 \$11,965 \$10,646 \$11,182

Charge-offs
\$1,625 \$1,285 \$2,458 \$1,343 \$1,808
Recoveries
$\begin{array}{lllll}248 & 541 & 219 & 175 & 297\end{array}$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Net charge-offs
\$1,377 \$744 \$2,239 \$1,168 \$1,511

Reserve for loan losses as a percent of period-end loans (\%)
$\begin{array}{lllll}1.54 & 1.52 & 1.49 & 1.45 & 1.45\end{array}$
Net charge-offs (annualized) as a percent of average loans (\%) $\begin{array}{lllll}0.50 & 0.27 & 0.81 & 0.44 & 0.56\end{array}$

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Non-performing loans as a percent of loans
    \(\begin{array}{lllll}1.14 & 1.04 & 0.94 & 0.88 & 0.94\end{array}\)
Non-performing assets as a percent of
assets
    \(\begin{array}{lllll}0.82 & 0.77 & 0.71 & 0.66 & 0.71\end{array}\)
```

(1) Based on income before accounting change and excludes merger costs.

Second Bancorp Incorporated and Subsidiaries Financial Highlights Year-to-Date Data
(Dollars in thousands, except per share data)


## Earnings:

Net interest income
\$28,560 \$14,157 \$50,190 \$36,687 \$24,214
Provision for loan losses
$2,2369334,718 \quad 3,091 \quad 2,103$
Non-interest income
$\begin{array}{lllll}9,210 & 5,157 & 18,867 & 13,022 & 8,602\end{array}$
Security gains (losses)
(173) (173) 642640517

Trading account gains (losses)
(20) (20) $19 \quad 19 \quad 71$

Non-interest expense 23,080 $\quad 11,797 \quad 41,939 \quad 29,938 \quad 19,856$
Federal income taxes
$3,225 \quad 1,708 \quad 5,880 \quad 4,492 \quad 2,999$

## Income before accounting change

$\mathbf{9 , 0 3 6} \mathbf{4 , 6 8 3} \quad \mathbf{1 7 , 1 8 1} \quad \mathbf{1 2 , 8 4 7} \mathbf{8 , 4 4 6}$
Cumulative effect of accounting change, net of tax
00 (101) (101) (101)

Net income
$\mathbf{\$ 9 , 0 3 6} \mathbf{\$ 4 , 6 8 3} \mathbf{\$ 1 7 , 0 8 0} \mathbf{\$ 1 2 , 7 4 6} \mathbf{\$ 8 , 3 4 5}$

## Per share:

Basic earnings before accounting change
n/a n/a $\$ 1.72$ \$1.28 \$0.84
Basic earnings
$\begin{array}{lllll}0.91 & 0.47 & 1.70 & 1.27 & 0.83\end{array}$
Diluted earnings before accounting change $\begin{array}{lllll}\text { n/a } & \text { n/a } & 1.71 & 1.27 & 0.84\end{array}$
Diluted earnings
$\begin{array}{lllll}0.90 & 0.47 & 1.69 & 1.26 & 0.83\end{array}$
Common dividends
$\begin{array}{lllll}0.36 & 0.18 & 0.68 & 0.51 & 0.34\end{array}$
Book value
$\begin{array}{lllll}13.71 & 12.96 & 12.90 & 13.04 & 12.29\end{array}$
Tangible book value
$\begin{array}{lllll}11.85 & 11.11 & 11.10 & 12.90 & 12.15\end{array}$
Market value
$\begin{array}{lllll}27.30 & 24.25 & 21.61 & 20.50 & 22.90\end{array}$
Weighted average shares outstanding:
Basic
$9,948,346 \quad 9,944,671 \quad 10,013,068 \quad 10,021,471 \quad 10,013,966$
Diluted

$$
\begin{array}{lllll}
10,071,366 & 10,054,758 & 10,080,005 & 10,087,935 & 10,079,973
\end{array}
$$

Period end balance sheet:
Assets
\$1,719,744 \$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370
Securities
448,736 411,897 417,496 407,004 380,262
Total loans
$1,092,398 \quad 1,114,314 \quad 1,121,892 \quad 1,060,778 \quad 1,075,039$
Reserve for loan losses
$\begin{array}{llllll}16,810 & 16,884 & 16,695 & 15,429 & 15,609\end{array}$
Deposits
$1,146,451 \quad 1,131,199 \quad 1,123,131 \quad 1,057,291 \quad 1,059,758$


Key ratios: (\%)(1)
Return on average assets (ROA)
$\begin{array}{lllll}1.06 & 1.11 & 1.09 & 1.09 & 1.08\end{array}$
Return on average shareholders equity (ROE) $\begin{array}{lllll}13.75 & 14.39 & 13.93 & 13.97 & 14.03\end{array}$
Net interest margin $\begin{array}{lllll}3.70 & 3.72 & 3.49 & 3.47 & 3.45\end{array}$
Net overhead $\begin{array}{lllll}1.74 & 1.68 & 1.51 & 1.52 & 1.52\end{array}$
Efficiency ratio $\begin{array}{lllll}59.47 & 59.46 & 58.35 & 58.20 & 58.36\end{array}$
Credit quality:
Non-accrual loans
\$6,287 \$5,313 \$5,004 \$4,273 \$4,666
Restructured loans $\begin{array}{lllll}197 & 0 & 258 & 358 & 38\end{array}$
90 day past due and accruing $\begin{array}{lllll}6,011 & 6,257 & 5,304 & 4,693 & 5,415\end{array}$

Non-performing loans

Other real estate owned

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$1,644 \quad 1,423 \quad 1,399 \quad 1,322 \quad 1,063$

Non-performing assets
\$14,139 \$12,993 \$11,965 \$10,646 \$11,182

Charge-offs
\$2,910 \$1,285 \$6,471 \$4,013 \$2,670

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Recoveries
$789 \quad 541 \quad 1,353 \quad 1,134959$

Net charge-offs
\$2,121 \$744 \$5,118 \$2,879 \$1,711

Reserve for loan losses as a percent of
period-end loans (\%)
$\begin{array}{lllll}1.54 & 1.52 & 1.49 & 1.45 & 1.45\end{array}$
Net charge-offs (annualized) as a percent of average loans (\%)
$\begin{array}{lllll}0.38 & 0.27 & 0.47 & 0.36 & 0.32\end{array}$
Non-performing loans as a percent of loans $\begin{array}{lllll}1.14 & 1.04 & 0.94 & 0.88 & 0.94\end{array}$
Non-performing assets as a percent of assets $\begin{array}{lllll}0.82 & 0.77 & 0.71 & 0.66 & 0.71\end{array}$
(1) Based on income before accounting change and excludes merger costs.

Second Bancorp Incorporated and Subsidiaries
Consolidated Statements of Income
Quarterly Data
(Dollars in thousands, except per share data)

|  | $\begin{aligned} & \text { June } \\ & 2002 \end{aligned}$ | $\begin{gathered} \text { March } \\ 2002 \end{gathered}$ | Dec. <br> 2001 | Sept. <br> 2001 | June <br> 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME |  |  |  |  |  |

Loans (including fees):
Taxable
\$19,965 \$20,471 \$20,764 \$21,015 \$21,751
Exempt from federal income taxes
$\begin{array}{lllll}233 & 243 & 257 & 268 & 279\end{array}$
Securities:

Taxable

$$
\begin{array}{lllll}
5,797 & 5,322 & 5,716 & 5,471 & 5,302
\end{array}
$$

Exempt from federal income taxes
$\begin{array}{lllll}715 & 774 & 789 & 800 & 775\end{array}$
Federal funds sold and other temp. investments
$\begin{array}{lllll}394 & 213 & 268 & 326 & 298\end{array}$

Total interest income
27,104 27,023 27,794 27,880 28,405
INTEREST EXPENSE

Deposits
7,429 $\quad 7,674 \quad 8,882 \quad 10,467 \quad 11,192$
Federal funds purchased and securities sold under agreements
to repurchase
$\begin{array}{lllll}636 & 566 & 727 & 937 & 1,053\end{array}$
Note Payable $\begin{array}{lllll}0 & 0 & 0 & 13 & 16\end{array}$
Other borrowed funds
$\begin{array}{lllll}2 & 16 & 15 & 23 & 15\end{array}$
Federal Home Loan Bank advances
$\begin{array}{lllll}3,901 & 3,877 & 3,939 & 3,946 & 3,831\end{array}$
Corporation-obligated manditorily redeemable capital securities of subsidiary trust
$\begin{array}{lllll}733 & 733 & 728 & 21 & 0\end{array}$

Total interest expense


Total non-interest income $4,053 \quad 4,964 \quad 5,8474,4914,631$

## NON-INTEREST EXPENSE

```
Salaries and employee benefits
    6,325 6,309 5,941 5,313 5,096
Net occupancy
    \(\begin{array}{lllll}1,125 & 1,137 & 1,084 & 1,001 & 1,062\end{array}\)
Equipment
    1,023 1,202 \(883 \quad 1,038921\)
Professional services
    \(\begin{array}{lllll}443 & 485 & 716 & 320 & 397\end{array}\)
Assessment on deposits and other taxes
    \(\begin{array}{lllll}330 & 329 & 321 & 415 & 405\end{array}\)
Amortization of goodwill and other intangibles
    \(\begin{array}{lllll}111 & 110 & 135 & 81 & 80\end{array}\)
Merger costs
    \(0 \quad 030500\)
Other operating expenses
    \(\begin{array}{lllll}1,926 & 2,225 & 2,616 & 1,914 & 1,844\end{array}\)
```

Total non-interest expense
$11,283 \quad 11,797 \quad 12,001 \quad 10,082 \quad 9,805$
Income before federal income taxes
$5,870 \quad 6,391 \quad 5,722 \quad 5,894 \quad 5,782$
Income tax expense
$1,517 \quad 1,708 \quad 1,388 \quad 1,493 \quad 1,524$

Income before accounting change
$\begin{array}{lllll}4,353 & 4,683 & 4,334 & 4,401 & 4,258\end{array}$
Cumulative effect of accounting change, net of tax
00
Net income
\$4,353 \$4,683 \$4,334 \$4,401 \$4,258

## NET INCOME PER COMMON SHARE:

Basic before accounting change
n/a n/a n/a n/a n/a
Basic
\$0.44 \$0.47 $\$ 0.43 \quad \$ 0.44 \quad \$ 0.42$
Diluted before accounting change
n/a n/a n/a n/a n/a
Diluted
\$0.43 \$0.47 \$0.43 \$0.43 \$0.42

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Weighted average common shares outstanding:
Basic
9,958,928 9,944,671 9,988,137 10,033,365 10,007,904
Diluted
$10,087,003 \quad 10,054,758 \quad 10,075,690 \quad 10,117,705 \quad 10,103,060$
Note: Fully taxable equivalent adjustment
\$510 \$548 \$563 \$575 \$568

# Second Bancorp Incorporated and Subsidiaries <br> <br> Consolidated Statements of Income <br> <br> Consolidated Statements of Income <br> Year-to-Date Data <br> (Dollars in thousands, except per share data) 



Loans (including fees):
Taxable
\$40,436 \$20,471 \$85,631 \$64,867 \$43,852
Exempt from federal income taxes
4762431,092835567
Securities:
Taxable
$\begin{array}{lllll}11,119 & 5,322 & 21,614 & 15,898 & 10,427\end{array}$
Exempt from federal income taxes $\begin{array}{lllll}1,489 & 774 & 3,137 & 2,348 & 1,548\end{array}$
Federal funds sold and other temp. investments
6072131,083815489

Total interest income
INTEREST EXPENSE
Deposits
$\begin{array}{llllll}15,103 & 7,674 & 42,010 & 33,128 & 22,661\end{array}$
Federal funds purchased and securities sold under agreements to repurchase
$\begin{array}{lllll}1,202 & 566 & 3,904 & 3,177 & 2,240\end{array}$
Note Payable
$\begin{array}{lllll}0 & 0 & 47 & 47 & 34\end{array}$
Other borrowed funds
$\begin{array}{lllll}18 & 16 & 90 & 75 & 52\end{array}$
Federal Home Loan Bank advances
$\begin{array}{llllll}7,778 & 3,877 & 15,567 & 11,628 & 7,682\end{array}$
Corporation-obligated manditorily redeemable capital securities of subsidiary trust
$\begin{array}{lllll}1,466 & 733 & 749 & 21 & 0\end{array}$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total interest expense
$\begin{array}{llllll}25,567 & 12,866 & 62,367 & 48,076 & 32,669\end{array}$

Net interest income
$\begin{array}{lllll}28,560 & 14,157 & 50,190 & 36,687 & 24,214\end{array}$
Provision for loan losses
$2,2369334,718 \quad 3,091 \quad 2,103$

Net interest income after provision for loan losses
26,324 13,224 45,472 33,596 22,111
NON-INTEREST INCOME

Service charges on deposit accounts
$2,731 \quad 1,320 \quad 5,302 \quad 3,878 \quad 2,534$

Trust fees

| 1,482 | 786 | 2,870 | 2,266 | 1,505 |
| :--- | :--- | :--- | :--- | :--- |

Gain on sale of loans $\begin{array}{lllll}3,253 & 1,544 & 5,814 & 3,283 & 1,889\end{array}$
Trading account (losses) gains
(20) (20) $19 \quad 19 \quad 71$

Security (losses) gains (173) (173) $642 \quad 640 \quad 517$

Other operating income $\begin{array}{llllll}1,744 & 1,507 & 4,881 & 3,595 & 2,674\end{array}$

Total non-interest income $\begin{array}{lllll}9,017 & 4,964 & 19,528 & 13,681 & 9,190\end{array}$
NON-INTEREST EXPENSE
Salaries and employee benefits

$$
\begin{array}{lllll}
12,634 & 6,309 & 21,544 & 15,603 & 10,290
\end{array}
$$

Net occupancy $\begin{array}{lllll}2,262 & 1,137 & 4,263 & 3,179 & 2,178\end{array}$
Equipment
$\begin{array}{lllll}2,225 & 1,202 & 3,891 & 3,008 & 1,970\end{array}$
Professional services $928485 \quad 1,776 \quad 1,060 \quad 740$
Assessment on deposits and other taxes
$\begin{array}{lllll}659 & 329 & 1,542 & 1,221 & 806\end{array}$
Amortization of goodwill and other intangibles
$\begin{array}{lllll}221 & 110 & 377 & 242 & 161\end{array}$
Merger costs
$0 \quad 0 \quad 30500$
Other operating expenses

$$
\begin{array}{lllll}
4,151 & 2,225 & 8,241 & 5,625 & 3,711
\end{array}
$$

Total non-interest expense $23,080 \quad 11,797 \quad 41,939 \quad 29,938 \quad 19,856$

Income before federal income taxes
12,261 $6,391 \quad 23,061 \quad 17,339 \quad 11,445$
Income tax expense
$3,225 \quad 1,708 \quad 5,880 \quad 4,492 \quad 2,999$

Income before accounting change
$\begin{array}{lllll}9,036 & 4,683 & 17,181 & 12,847 & 8,446\end{array}$
Cumulative effect of accounting change, net of tax
0 (101) (101) (101)
Net income
\$9,036 \$4,683 \$17,080 \$12,746 \$8,345

NET INCOME PER COMMON SHARE:

Basic before accounting change
n/a n/a $\$ 1.72$ \$1.28 \$0.84
Basic
\$0.91 \$0.47 \$1.70 \$1.27 \$0.83
Diluted before accounting change
n/a n/a $\$ 1.71$ \$1.27 \$0.84
Diluted
\$0.90 \$0.47 \$1.69 \$1.26 \$0.83
Weighted average common shares outstanding:
Basic
$9,948,346 \quad 9,944,671 \quad 10,013,068 \quad 10,021,471 \quad 10,013,966$

Diluted
$10,071,366 \quad 10,054,758 \quad 10,080,005 \quad 10,087,935 \quad 10,079,973$
Note: Fully taxable equivalent adjustment
\$1,058 \$548 \$2,277 \$1,714 \$1,139

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## Second Bancorp Incorporated and Subsidiaries

Consolidated Balance Sheets
(Dollars in thousands)

|  | June 30 | March 31 | Dec. 31 | Sept. 30 | June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2002 | 2001 | 2001 | 2001 |
| ASSETS |  |  |  |  |  |
| Cash and due from banks |  |  |  |  |  |
| \$36,230 \$36,397 \$40,837 \$32,441 \$36,024 |  |  |  |  |  |
| Federal funds sold and other temp. investments |  |  |  |  |  |
| $64,194 \quad 42,631 \quad 24,016 \quad 51,233 \quad 27,979$ |  |  |  |  |  |
| Securities: |  |  |  |  |  |
| Trading |  |  |  |  |  |
| $\begin{array}{lllll}0 & 0 & 0 & 0 & 0\end{array}$ |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |
| 448,736 411,897 417,496 407,004 380,262 |  |  |  |  |  |

Total securities

$$
448,736 \quad 411,897 \quad 417,496 \quad 407,004 \quad 380,262
$$

Loans:
Commercial
$485,652 \quad 500,604 \quad 508,579 \quad 425,149 \quad 434,416$
Consumer
$\begin{array}{llllll}333,178 & 317,858 & 316,097 & 318,614 & 322,776\end{array}$
Real estate
$\begin{array}{llllll}273,568 & 295,852 & 297,216 & 317,015 & 317,847\end{array}$
$1,092,398 \quad 1,114,314 \quad 1,121,892 \quad 1,060,778 \quad 1,075,039$
Less reserve for loan losses
$\begin{array}{llllll}16,810 & 16,884 & 16,695 & 15,429 & 15,609\end{array}$

| Net loans |  |  |
| :---: | :---: | :---: |
| 1,075,588 1,097,430 1,105,197 | 7 1,045,349 | 1,059,430 |
| Premises and equipment |  |  |
| $\begin{array}{llll}16,592 & 16,737 & 16,416 & 16,650\end{array}$ | 17,122 |  |
| Accrued interest receivable |  |  |
| 8,724 9,596 10,272 10,272 9, | 9,759 |  |
| Goodwill and intangible assets |  |  |
| 28,415 28,187 26,578 8,328 | 7,547 |  |
| Other assets |  |  |
| 41,265 41,973 39,544 37,742 | 40,247 |  |

$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total assets
\$1,719,744 \$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370

## LIABILITIES AND SHAREHOLDERS EQUITY

Deposits:
Demand non-interest bearing
\$145,006 \$138,107 \$144,953 \$111,539 \$109,477

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| Demand | interest bearing |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 98,893 | 99,284 | 105,221 | 94,831 | 90,077 |
| Savings |  |  |  |  |
| 394,907 | 335,460 | 276,628 | 234,601 | 234,314 |
| Time deposits |  |  |  |  |
| 507,645 | 558,348 | 596,329 | 616,320 | 625,890 |

## Total deposits

$$
\begin{array}{lllll}
1,146,451 & 1,131,199 & 1,123,131 & 1,057,291 & 1,059,758
\end{array}
$$

Federal funds purchased and securities sold under agreements to repurchase $\begin{array}{llllll}119,867 & 108,951 & 107,279 & 110,071 & 117,275\end{array}$
Note payable
$\begin{array}{lllll}0 & 0 & 0 & 0 & 1,000\end{array}$
Other borrowed funds $\begin{array}{lllll}4,249 & 724 & 5,853 & 5,745 & 4,981\end{array}$
Accrued expenses and other liabilities $10,486 \quad 12,661 \quad 10,200 \quad 11,185 \quad 10,802$
Federal Home Loan Bank advances $271,930 \quad 272,005 \quad 275,152 \quad 267,301 \quad 261,447$
Corporation-obligated manditorily redeemable
capital securities of subsidiary trust $30,468 \quad 30,455 \quad 30,442 \quad 26,660 \quad 0$

Total liabilities $1,583,451 \quad 1,555,995 \quad 1,552,057 \quad 1,478,253 \quad 1,455,263$
Shareholders equity:
Common stock, no par value; $30,000,000$ shares authorized;
$38,822 \quad 37,722 \quad 37,453 \quad 37,424 \quad 37,166$
Treasury stock
$(19,462)(17,397)(16,798)(15,072)(14,740)$
Other comprehensive income 7,265 $\quad 1,424 \quad 3,434 \quad 6,850 \quad 1,810$
Retained earnings $109,668 \quad 107,104 \quad 104,210 \quad 101,564 \quad 98,871$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total shareholders equity
$136,293 \quad 128,853 \quad 128,299 \quad 130,766 \quad 123,107$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total liabilities and shareholders equity
\$1,719,744 \$1,684,848 \$1,680,356 \$1,609,019 \$1,578,370

Miscellaneous data:
Common shares issued
$\begin{array}{lllll}10,932,360 & 10,856,360 & 10,832,810 & 10,828,310 & 10,802,510\end{array}$
Treasury shares
991,589 911,689 883,494 801,512 785,000
Bank owned life insurance (in other assets)
\$32,268 \$31,858 \$31,449 \$31,041 \$30,645
Loans serviced for others
\$1,047,988 \$936,559 \$812,774 \$652,337 \$565,044
Mortgage servicing rights (net of allowance)
\$10,323 \$10,006 \$8,313 \$6,560 \$5,688
Goodwill
14,645 $\quad 14,645 \quad 14,645 \quad 1,014 \quad 1,061$
Other intangibles
$\begin{array}{lllll}3,447 & 3,536 & 3,620 & 754 & 798\end{array}$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total goodwill and intangibles assets
\$28,415 \$28,187 \$26,578 \$8,328 \$7,547
allowance for mortgage servicing rights included above
$\$(2,285) \$(910) \$(810) \$(505) \$(30)$

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## Second Bancorp Incorporated and Subsidiaries <br> Consolidated Average Balance Sheets <br> For the Quarter Ended <br> (Dollars in Thousands)

| ASSETS | June 2002 | March <br> 2002 | Dec. 2001 | Sept. 2001 | June 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$32,510 | \$35,183 | \$44,615 | \$32,340 | \$30,980 |
| Federal funds sold and other temp. investments |  |  |  |  |  |
| $\begin{array}{llllllllll}94,687 & 51,953 & 47,585 & 37,091 & 27,222\end{array}$ |  |  |  |  |  |
| Securities: |  |  |  |  |  |
| Trading |  |  |  |  |  |
| $\begin{array}{llllll}0 & 123 & 99 & 52 & 141\end{array}$ |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |
| 426,297 419,638 426,649 393,134 381,299 |  |  |  |  |  |

Total securities
$426,297419,761426,748 \quad 393,186381,440$
Loans:
Commercial
$495,622 \quad 505,782492,110427,029 \quad 434,445$
Consumer
$323,626 \quad 313,542 \quad 316,100 \quad 319,838 \quad 318,937$
Real estate
$278,054290,666 \quad 292,363 \quad 317,788 \quad 321,554$

```
Total loans
    1,097,302 1,109,990 1,100,573 1,064,655 1,074,936
Reserve for loan losses
    16,830}1016,884 16,747 15,464 15,743
```

$\qquad$

Net loans
$1,080,472 \quad 1,093,106 \quad 1,083,826 \quad 1,049,191 \quad 1,059,193$

Premises and equipment
$\begin{array}{lllll}16,849 & 16,449 & 16,716 & 17,061 & 17,448\end{array}$
Goodwill and intangible assets
28,654 27,169 20,309 7,985 6,471
Other
$48,173 \quad 47,502 \quad 45,349 \quad 46,080 \quad 47,262$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total assets
\$1,727,642 \$1,691,123 \$1,685,148 \$1,582,934 \$1,570,016

## LIABILITIES AND SHAREHOLDERS EQUITY

## Liabilities:

Demand deposits (non-interest bearing)
\$145,418 \$139,013 \$134,160 \$111,635 \$110,124
Demand deposits (interest bearing)
$\begin{array}{lllll}98,924 & 99,765 & 99,783 & 90,783 & 88,920\end{array}$
Savings
$370,748 \quad 308,104 \quad 259,322 \quad 232,661 \quad 234,781$
Time deposits
$537,975 \quad 582,947 \quad 616,590 \quad 626,458 \quad 629,590$

Total deposits
$1,153,065 \quad 1,129,829 \quad 1,109,855 \quad 1,061,537 \quad 1,063,415$
Federal funds purchased and securities sold under agreements to repurchase $128,361 \quad 114,128 \quad 130,769 \quad 112,029 \quad 111,816$
Note payable $\begin{array}{lllll}0 & 0 & 0 & 967 & 1,000\end{array}$
Borrowed funds $773 \quad 3,112 \quad 2,928 \quad 2,240 \quad 1,554$
Accrued expenses and other liabilities
$10,269 \quad 10,157 \quad 10,794 \quad 10,601 \quad 10,223$
Federal Home Loan Bank advances 271,968 273,299 269,600 267,744 260,168
Corporation-obligated manditorily redeemable capital securities of subsidiary trust $30,472 \quad 30,446 \quad 29,940 \quad 866 \quad 0$

Total liabilities $1,594,908 \quad 1,560,971 \quad 1,553,886 \quad 1,455,984 \quad 1,448,176$
Shareholders equity:
Common stock
$38,42137,568 \quad 37,438 \quad 37,33137,046$
Treasury shares $(18,291)(17,281)(15,924)(14,814)(14,739)$
Other comprehensive income 4,503 4,449 7,312 4,548 2,364
Retained earnings $108,101 \quad 105,416 \quad 102,436 \quad 99,885 \quad 97,169$
$\qquad$
$\qquad$
$\qquad$

Total shareholders equity $132,734 \quad 130,152 \quad 131,262 \quad 126,950 \quad 121,840$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total liabilities and shareholders equity
\$1,727,642 \$1,691,123 \$1,685,148 \$1,582,934 \$1,570,016

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## Second Bancorp Incorporated and Subsidiaries

Consolidated Average Balance Sheets
For the Year-to-date period ended:
(Dollars in Thousands)

| ASSETS | June 2002 | $\begin{gathered} \text { March } \\ 2002 \end{gathered}$ | Dec. 2001 | Sept. 2001 | June 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$33,839 | \$35,183 | \$35,490 | \$32,415 | \$32,453 |
| Federal funds sold |  |  |  |  |  |
| $\begin{array}{llllll}73,438 & 51,953 & 31,125 & 25,578 & 19,726\end{array}$ |  |  |  |  |  |
| Securities: |  |  |  |  |  |
| Trading |  |  |  |  |  |
| $\begin{array}{lllll}61 & 123 & 114 & 119 & 153\end{array}$ |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |
| 422,986 $419,638392,729381,298 \quad 375,282$ |  |  |  |  |  |

Total securities
$423,047 \quad 419,761 \quad 392,843 \quad 381,417 \quad 375,435$
Loans:
Commercial
$500,674 \quad 505,782444,813 \quad 428,874 \quad 429,812$
Consumer
$318,612 \quad 313,542 \quad 316,032 \quad 316,009 \quad 314,063$
Real estate
284,325 290,666 317,351 325,772 329,830

```
Total loans
    1,103,611 1,109,990 1,078,196 1,070,655 1,073,705
Reserve for loan losses
    16,857 16,884 15,889 15,600 15,669
```

$\qquad$

Net loans $1,086,754 \quad 1,093,106 \quad 1,062,307 \quad 1,055,055 \quad 1,058,036$
Premises and equipment
$\begin{array}{lllll}16,650 & 16,449 & 17,283 & 17,474 & 17,684\end{array}$
Goodwill and intangible assets
27,769 $27,169 \quad 10,241 \quad 6,848 \quad 6,270$

Other
$47,986 \quad 47,502 \quad 46,67947,127 \quad 47,659$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total assets
\$1,709,483 \$1,691,123 \$1,595,968 \$1,565,914 \$1,557,263

## LIABILITIES AND SHAREHOLDERS EQUITY

## Liabilities:

Demand deposits (non-interest bearing)
\$142,233 \$139,013 \$115,857 \$109,689 \$108,700
Demand deposits (interest bearing)
$\begin{array}{lllll}99,342 & 99,765 & 90,762 & 87,722 & 86,166\end{array}$
Savings
$339,599 \quad 308,104 \quad 242,242 \quad 236,486 \quad 238,430$
Time deposits
$560,337 \quad 582,947 \quad 621,578 \quad 623,259 \quad 621,633$

Total deposits
$1,141,511 \quad 1,129,829 \quad 1,070,439 \quad 1,057,156 \quad 1,054,929$
Federal funds purchased and securities sold under agreements to repurchase $121,284 \quad 114,128 \quad 116,131 \quad 111,198 \quad 110,776$
Note payable
$\begin{array}{lllll}0 & 0 & 740 & 989 & 1,000\end{array}$
Borrowed funds $\begin{array}{lllll}1,936 & 3,112 & 2,240 & 2,008 & 1,890\end{array}$
Accrued expenses and other liabilities
$10,213 \quad 10,157 \quad 10,161 \quad 9,948 \quad 9,616$
Federal Home Loan Bank advances 272,630 273,299 263,719 261,737 258,684
Corporation-obligated manditorily redeemable capital securities of subsidiary trust $30,459 \quad 30,446 \quad 7,765 \quad 292 \quad 0$

Total liabilities $1,578,033 \quad 1,560,971 \quad 1,471,195 \quad 1,443,328 \quad 1,436,895$
Shareholders equity:
Common stock
$37,997 \quad 37,568 \quad 37,192 \quad 37,109 \quad 36,996$
Treasury shares $(17,789)(17,281)(14,989)(14,674)(14,603)$
Net unrealized holding gains
$4,476 \quad 4,449 \quad 3,947 \quad 2,813 \quad 1,931$
Retained earnings 106,766 $105,416 \quad 98,623 \quad 97,338 \quad 96,044$
$\qquad$
$\qquad$
$\qquad$

Total shareholders equity $131,450 \quad 130,152 \quad 124,773 \quad 122,586 \quad 120,368$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total liabilities and shareholders equity
\$1,709,483 \$1,691,123 \$1,595,968 \$1,565,914 \$1,557,263

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# Second Bancorp Incorporated <br> /s/ David L. Kellerman 

David L. Kellerman, Treasurer

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