# UNITED STATES 

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-K
x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934 For fiscal year ended December 31, 2009

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For transition period from $\qquad$ to $\qquad$
Commission File Number 0-33203
LANDMARK BANCORP, INC.
(Exact name of Registrant as specified in its charter)
Delaware
43-1930755
(State or other jurisdiction of incorporation or organization)
(I.R.S. Employer Identification Number)

> 701 Poyntz Avenue, Manhattan, Kansas 66505
> (Address of principal executive offices)
> (7ip Code)
> (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: Common Stock, par value $\$ 0.01$ per share Preferred Share Purchase Rights
Securities registered pursuant to Section 12(g) of the Act: None
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes" No x
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

Yes" No x
Indicate by check mark whether the Registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities and Exchange Act Of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No ${ }^{*}$ Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ${ }^{\text {" No }}$ "
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this $10-\mathrm{K}$ or any amendment to this form $10-\mathrm{K}$.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer" Accelerated filer " Non-accelerated filer " (do not check if a smaller reporting company) Smaller Reporting Company x Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes" No x
The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant, based on the last sales price quoted on the Nasdaq Global Market on June 30, 2009, the last business day of the registrant's most recently completed second fiscal quarter, was approximately $\$ 38.2$ million. At March 24, 2010, the total number of shares of common stock outstanding was 2,504,265.
Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held May 19, 2010, are incorporated by reference in Part III hereof, to the extent indicated herein.

LANDMARK BANCORP, INC.
2009 Form 10-K Annual Report
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#### Abstract

SIGNATURES


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## PART I.

## ITEM 1.

## BUSINESS

## The Company

Landmark Bancorp, Inc. (the "Company") is a bank holding company incorporated under the laws of the State of Delaware. Currently, the Company's business consists solely of the ownership of Landmark National Bank (the "Bank"), which is a wholly-owned subsidiary of the Company. As of December 31, 2009, the Company had $\$ 584.2$ million in consolidated total assets.

The Company is headquartered in Manhattan, Kansas and has expanded its geographic presence through acquisitions in the past several years. In May 2009, the Company acquired a second branch in Lawrence, Kansas. Effective January 1, 2006, the Company completed the acquisition of First Manhattan Bancorporation, Inc. ("FMB"), the holding company for First Savings Bank F.S.B. In conjunction with the transaction, FMB was merged into the Bank (the "2006 Acquisition"). In August 2005, the Company acquired 2 branches in Great Bend, Kansas. Effective April 1, 2004, the Company acquired First Kansas Financial Corporation ("First Kansas"), the holding company for First Kansas Federal Savings Association ("First Kansas Federal"). In conjunction with the transaction, First Kansas was merged into the Bank (the "2004 Acquisition"). Effective October 9, 2001, Landmark Bancshares, Inc., the holding company for Landmark Federal Savings Bank, and MNB Bancshares, Inc., the holding company for Security National Bank, completed their merger into Landmark Merger Company, which immediately changed its name to Landmark Bancorp, Inc. (the "2001 Merger"). In addition, Landmark Federal Savings Bank merged with Security National Bank and the resulting bank changed its name to Landmark National Bank.

As a bank holding company, the Company is subject to regulation by the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The Company is also subject to various reporting requirements of the Securities and Exchange Commission (the "SEC").

Pursuant to the 2006 Acquisition, the 2004 Acquisition and the 2001 Merger, the Bank succeeded to all of the assets and liabilities of FMB, First Savings Bank F.S.B., First Kansas, First Kansas Federal, Landmark Federal Savings Bank and Security National Bank. The Bank is principally engaged in the business of attracting deposits from the general public and using such deposits, together with borrowings and other funds, to originate commercial, commercial real estate, one-to-four family residential mortgage and consumer loans in the Bank's principal market areas, as described below. Since the 2001 Merger, the Bank has focused on originating greater numbers and amounts of commercial, commercial real estate and agricultural loans. Additionally, greater emphasis has been placed on diversification of the deposit mix through expansion of core deposit accounts such as checking, savings, and money market accounts. The Bank has also diversified its geographical markets as a result of the 2006 Acquisition, the 2004 Acquisition and the 2001 Merger. The Company's main office is in Manhattan, Kansas with branch offices in central, eastern and southwestern Kansas. The Company continues to explore opportunities to expand its banking markets through mergers and acquisitions, as well as branching opportunities. In light of the recent turmoil in the financial industry, additional attractive opportunities may become available to the Company.

The results of operations of the Bank and the Company are dependent primarily upon net interest income and, to a lesser extent, upon other income derived from loan servicing fees and customer deposit services. Additional expenses of the Bank include general and administrative expenses such as salaries, employee benefits, federal deposit insurance premiums, data processing, occupancy and related expenses.

Deposits of the Bank are insured by the Deposit Insurance Fund (the "DIF") of the Federal Deposit Insurance Corporation (the "FDIC") up to the maximum amount allowable under applicable federal law and regulation. The Bank
is regulated by the Office of the Comptroller of the Currency (the "OCC"), as the chartering authority for national banks, and the FDIC, as the administrator of the DIF. The Bank is also subject to regulation by the Board of Governors of the Federal Reserve System with respect to reserves required to be maintained against deposits and certain other matters. The Bank is a member of the Federal Reserve Bank of Kansas City and the Federal Home Loan Bank (the "FHLB") of Topeka.

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The Company's executive office and the Bank's main office are located at 701 Poyntz Avenue, Manhattan, Kansas 66502. The telephone number is (785) 565-2000.

## Market Area

The Bank's primary deposit gathering and lending markets are geographically diversified with locations in eastern, central, and southwestern Kansas. The primary industries within these respective markets are also diverse and dependent upon a wide array of industry and governmental activity for their economic base. The Bank's markets have not been immune to the effects of the recent economic downturn. To varying degrees, the Bank's markets have experienced either flat or declining real estate values, falling consumer confidence, increased unemployment, and decreased consumer spending. However, the economic and credit crises have so far been less severe in Kansas than many markets across the U.S. have experienced. A brief description of these three geographic areas and the communities which the Bank serves within these communities is summarized below.

Shawnee, Douglas, Miami, Osage, and Bourbon counties are located in eastern Kansas and encompass the Bank locations in Topeka, Auburn, Lawrence, Paola, Louisburg, Osawatomie, Osage City, and Fort Scott. Shawnee County's market, which encompasses the Bank locations in Topeka and Auburn, is strongly influenced by the State of Kansas, City of Topeka, two regional hospitals and several major private firms and public institutions. The Bank's Lawrence locations are located in Douglas County and are significantly impacted by the University of Kansas, the largest university in Kansas, in addition to several private industries and businesses in the community. The communities of Paola, Louisburg, and Osawatomie, located within Miami County, are influenced by the Kansas City market resulting in housing growth and small private industries and business. Additionally, the Osawatomie State Hospital is a major government employer within the county. Bourbon and Osage Counties are primarily agricultural with small private industries and business firms, while Bourbon County is also influenced by a regional hospital and Fort Scott Community College.

Bank locations within central Kansas include the communities of Manhattan within Riley County, Wamego which is located within Pottawatomie County, Junction City which is located in Geary County, Great Bend and Hoisington within Barton County, and LaCrosse located in Rush County. The Riley, Pottawatomie and Geary County economies are significantly impacted by employment at Fort Riley Military Base and Kansas State University, the second largest university in Kansas, which is located in Manhattan. Several private industries and businesses are also located within these counties. Agriculture, oil, and gas are the predominant industries in Barton County. Additionally, manufacturing and service industries also play a key role within this central Kansas market. LaCrosse, located within Rush County, is primarily an agricultural community with an emphasis on crop and livestock production.

The Bank's southwestern Kansas branches are located in the cities of Dodge City and Garden City, which reside in Ford County and Finney County, respectively. The counties of Ford and Finney were founded on agriculture, which continues to play a major role in the economy. Predominant activities involve crop production, feed lot operations, and food processing. Dodge City is known as the "Cowboy Capital of the World" and maintains a significant tourism industry. Both Dodge City and Garden City are recognized as regional commercial centers within the state with small business, manufacturing, retail, and service industries having a significant influence upon the local economies. Additionally, each community has a community college which also attracts a number of individuals from the surrounding area to live within the community to participate in educational programs and pursue a degree.

## Competition

The Company faces strong competition both in attracting deposits and making real estate, commercial and other loans. Its most direct competition for deposits comes from commercial banks and other savings institutions located in its principal market areas, including many large financial institutions which have greater financial and marketing
resources available to them. The ability of the Company to attract and retain deposits generally depends on its ability to provide a rate of return, liquidity and risk comparable to that offered by competing investment opportunities. The Company competes for loans principally through the interest rates and loan fees it charges and the efficiency and quality of services it provides borrowers.

## Employees

At December 31, 2009, the Bank had a total of 223 employees ( 208 full time equivalent employees). The Company has no direct employees. Employees are provided with a comprehensive benefits program, including basic and major medical insurance, life and disability insurance, sick leave, and a $401(\mathrm{k})$ profit sharing plan. Employees are not represented by any union or collective bargaining group and the Bank considers its employee relations to be good.

Lending Activities
General. The Bank strives to provide each market area it serves a full range of financial products and services to small and medium sized businesses and to consumers. The Bank targets owner-operated businesses and utilizes Small Business Administration and Farm Services Administration lending as a part of its product mix. Each market has an established loan committee which has authority to approve credits, within established guidelines. Concentrations in excess of those guidelines must be approved by either a corporate loan committee comprised of the Bank's Chief Executive Officer, the Credit Risk Manager, and other senior commercial lenders or the Bank's board of directors. When lending to an entity, the Bank generally obtains a guaranty from the principals of the entity. The loan mix is subject to the discretion of the Bank's board of directors and the demands of the local marketplace.

Residential loans are priced and originated following global underwriting standards that are consistent with guidelines established by the major buyers in the secondary market. Commercial and consumer loans generally are issued at or above the national prime rate. While the origination of one-to-four family residential loans continues to be a key component of our business, the majority of these loans are sold in the secondary market. The Bank is focusing on the generation of commercial and commercial real estate loans to grow and diversify the loan portfolio. The Bank has no potential negative amortization loans. The following is a brief description of each major category of the Bank's lending activity.

Commercial Lending. Loans in this category include loans to service, retail, wholesale and light manufacturing businesses, including agricultural operations. Commercial loans are made based on the financial strength and repayment ability of the borrower, as well as the collateral securing the loans. The Bank targets owner-operated businesses as its customers and makes lending decisions based upon a cash flow analysis of the borrower as well as a collateral analysis. Accounts receivable loans and loans for inventory purchases are generally on a one-year renewable term and loans for equipment generally have a term of seven years or less. The Bank generally takes a blanket security interest in all assets of the borrower. Equipment loans are generally limited to $75 \%$ of the cost or appraised value of the equipment. Inventory loans are generally limited to $50 \%$ of the value of the inventory, and accounts receivable loans are generally limited to $75 \%$ of a predetermined eligible base.

The Bank also provides short-term credit for operating loans and intermediate term loans for farm product, livestock and machinery purchases and other agricultural improvements. Farm product loans have generally a one-year term and machinery and equipment and breeding livestock loans generally have five to seven year terms. Extension of credit is based upon the borrower's ability to repay, as well as the existence of federal guarantees and crop insurance coverage. These loans are generally secured by a blanket lien on livestock, equipment, feed, hay, grain and growing crops. Equipment and breeding livestock loans are generally limited to $75 \%$ of appraised value.

Real Estate Lending. Commercial, residential, construction and multi-family real estate loans represent the largest class of loans of the Bank. Generally, residential loans retained in portfolio are variable rate with adjustment periods of five years or less and amortization periods of either 15 or 30 years. Commercial real estate loans, including agricultural real estate, generally have amortization periods of 15 or 20 years. The Bank has a security interest in the borrower's real estate. The Bank also generates long-term, fixed-rate residential real estate loans which are sold in the secondary market. Commercial real estate, construction and multi-family loans are generally limited, by policy, to
$80 \%$ of the appraised value of the property. Commercial real estate, including agricultural real estate loans, are also supported by an analysis demonstrating the borrower's ability to repay. Residential loans that exceed $80 \%$ of the appraised value of the real estate generally are required, by policy, to be supported by private mortgage insurance, although on occasion the Bank will retain non-conforming residential loans to known customers at premium pricing.

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Consumer and Other Lending. Loans classified as consumer and other loans include automobile, boat, home improvement and home equity loans, the latter two secured principally through second mortgages. With the exception of home improvement loans and home equity loans, the Bank generally takes a purchase money security interest in collateral for which it provides the original financing. The terms of the loans typically range from one to five years, depending upon the use of the proceeds, and generally range from $75 \%$ to $90 \%$ of the value of the collateral. The majority of these loans are installment loans with fixed interest rates. Home improvement and home equity loans are generally secured by a second mortgage on the borrower's personal residence and, when combined with the first mortgage, limited to $80 \%$ of the value of the property unless further protected by private mortgage insurance. The home improvement loans are generally made for terms of five to seven years with fixed interest rates. The home equity loans are generally made for terms of ten years on a revolving basis with the interest rates adjusting monthly tied to the national prime interest rate.

## Loan Origination and Processing

Loan originations are derived from a number of sources. Residential loan originations result from real estate broker referrals, direct solicitation by the Bank's loan officers, present depositors and borrowers, referrals from builders and attorneys, walk-in customers and, in some instances, other lenders. Consumer and commercial real estate loan originations emanate from many of the same sources. Residential loan applications are underwritten and closed based upon standards which generally meet secondary market guidelines. The average loan is less than $\$ 500,000$.

The loan underwriting procedures followed by the Bank conform to regulatory specifications and are designed to assess both the borrower's ability to make principal and interest payments and the value of any assets or property serving as collateral for the loan. Generally, as part of the process, a loan officer meets with each applicant to obtain the appropriate employment and financial information as well as any other required loan information. The Bank then obtains reports with respect to the borrower's credit record, and orders, on real estate loans, and reviews an appraisal of any collateral for the loan (prepared for the Bank through an independent appraiser).

Loan applicants are notified promptly of the decision of the Bank. Prior to closing any long-term loan, the borrower must provide proof of fire and casualty insurance on the property serving as collateral, and such insurance must be maintained during the full term of the loan. Title insurance is required on loans collateralized by real property.

The difficult economic and credit environments experienced in 2009 and 2008 have materially impacted our commercial and commercial real estate loan origination and processing as a result of decreased loan demand that met our credit standards. In several of our markets there is an oversupply of newly constructed, speculative residential real estate properties and developed vacant lots. As a result of these issues we have severely curtailed land development and construction lending. We do not expect this type of lending to be resumed until the economic outlook improves and the supply and demand of residential housing and vacant developed lots is in balance. The economic downturn has also caused us to increase our underwriting requirements on other types of loans to insure borrowers can meet repayment requirements in the current economic environment.

## SUPERVISION AND REGULATION

## General

Financial institutions, their holding companies and their affiliates are extensively regulated under federal and state law. As a result, the growth and earnings performance of the Company may be affected not only by management decisions and general economic conditions, but also by the requirements of federal and state statutes and by the regulations and policies of various bank regulatory authorities, including the OCC, the Board of Governors of the Federal Reserve System (the "Federal Reserve") and the FDIC. Furthermore, taxation laws administered by the Internal Revenue Service and state taxing authorities and securities laws administered by the SEC and state securities authorities have an impact on the business of the Company. The effect of these statutes, regulations and regulatory policies may be significant, and cannot be predicted with a high degree of certainty.

Federal and state laws and regulations generally applicable to financial institutions regulate, among other things, the scope of business, the kinds and amounts of investments, reserve requirements, capital levels relative to operations, the nature and amount of collateral for loans, the establishment of branches, mergers and consolidations and the payment of dividends. This system of supervision and regulation establishes a comprehensive framework for the respective operations of the Company and its subsidiaries and is intended primarily for the protection of FDIC-insured deposits and depositors of the Bank, rather than stockholders. In addition to this generally applicable regulatory framework, turmoil in the credit markets in recent years has prompted the enactment of unprecedented legislation that has allowed the U.S. Department of the Treasury (the "Treasury") to make equity capital available to qualifying financial institutions to help restore confidence and stability in the U.S. financial markets, which imposes additional requirements on institutions in which the Treasury invests.

The following is a summary of the material elements of the regulatory framework that currently applies to the Company and its subsidiaries. It does not describe all of the statutes, regulations and regulatory policies that apply, nor does it restate all of the requirements of those that are described. Additionally, in response to the global financial crisis that began in 2007, various legislative and regulatory proposals have been issued addressing, among other things, the restructuring of the federal bank regulatory system, more stringent regulation of consumer products such as mortgages and credit cards, and safe and sound compensation practices. At this time, the Company is unable to determine whether any of these proposals will be adopted as proposed. As such, the following is qualified in its entirety by reference to applicable law. Any change in statutes, regulations or regulatory policies may have a material effect on the business of the Company and its subsidiaries.

## The Company

General. The Company, as the sole shareholder of the Bank, is a bank holding company. As a bank holding company, the Company is registered with, and is subject to regulation by, the Federal Reserve under the Bank Holding Company Act of 1956, as amended (the "BHCA"). In accordance with Federal Reserve policy, the Company is expected to act as a source of financial strength to the Bank and to commit resources to support the Bank in circumstances where the Company might not otherwise do so. Under the BHCA, the Company is subject to periodic examination by the Federal Reserve. The Company is also required to file with the Federal Reserve periodic reports of the Company's operations and such additional information regarding the Company and its subsidiaries as the Federal Reserve may require.

Acquisitions, Activities and Change in Control. The primary purpose of a bank holding company is to control and manage banks. The BHCA generally requires the prior approval of the Federal Reserve for any merger involving a bank holding company or any acquisition by a bank holding company of another bank or bank holding company. Subject to certain conditions (including deposit concentration limits established by the BHCA), the Federal

Reserve may allow a bank holding company to acquire banks located in any state of the United States. In approving interstate acquisitions, the Federal Reserve is required to give effect to applicable state law limitations on the aggregate amount of deposits that may be held by the acquiring bank holding company and its insured depository institution affiliates in the state in which the target bank is located (provided that those limits do not discriminate against out-of-state depository institutions or their holding companies) and state laws that require that the target bank have been in existence for a minimum period of time (not to exceed five years) before being acquired by an out-of-state bank holding company.

The BHCA generally prohibits the Company from acquiring direct or indirect ownership or control of more than 5\% of the voting shares of any company that is not a bank and from engaging in any business other than that of banking, managing and controlling banks, or furnishing services to banks and their subsidiaries. This general prohibition is subject to a number of exceptions. The principal exception allows bank holding companies to engage in, and to own shares of companies engaged in, certain businesses found by the Federal Reserve to be "so closely related to banking ... as to be a proper incident thereto." This authority would permit the Company to engage in a variety of banking-related businesses, including the ownership and operation of a thrift, or any entity engaged in consumer finance, equipment leasing, the operation of a computer service bureau (including software development), and mortgage banking and brokerage. The BHCA generally does not place territorial restrictions on the domestic activities of non-bank subsidiaries of bank holding companies.

Additionally, bank holding companies that meet certain eligibility requirements prescribed by the BHCA and elect to operate as financial holding companies may engage in, or own shares in companies engaged in, a wider range of nonbanking activities, including securities and insurance underwriting and sales, merchant banking and any other activity that the Federal Reserve, in consultation with the Secretary of the Treasury, determines by regulation or order is financial in nature, incidental to any such financial activity or complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. As of the date of this filing, the Company has not applied for approval to operate as a financial holding company.

Federal law also prohibits any person or company from acquiring "control" of an FDIC-insured depository institution or its holding company without prior notice to the appropriate federal bank regulator. "Control" is conclusively presumed to exist upon the acquisition of $25 \%$ or more of the outstanding voting securities of a bank or bank holding company, but may arise under certain circumstances between $10 \%$ and $24.99 \%$ ownership.

Capital Requirements. Bank holding companies are required to maintain minimum levels of capital in accordance with Federal Reserve capital adequacy guidelines. If capital levels fall below the minimum required levels, a bank holding company, among other things, may be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve's capital guidelines establish the following minimum regulatory capital requirements for bank holding companies: (i) a risk-based requirement expressed as a percentage of total assets weighted according to risk; and (ii) a leverage requirement expressed as a percentage of total assets. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of $8 \%$ and a minimum ratio of Tier 1 capital to total risk-weighted assets of $4 \%$. The leverage requirement consists of a minimum ratio of Tier 1 capital to total assets of $3 \%$ for the most highly rated companies, with a minimum requirement of $4 \%$ for all others. For purposes of these capital standards, Tier 1 capital consists primarily of permanent stockholders' equity less intangible assets (other than certain loan servicing rights and purchased credit card relationships). Total capital consists primarily of Tier 1 capital plus Tier 2 capital, which consists of other non-permanent capital items such as certain other debt and equity instruments that do not qualify as Tier 1 capital and a portion of the Company's allowance for loan and lease losses.

The risk-based and leverage standards described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual banking organizations. For example, the Federal Reserve's capital guidelines contemplate that additional capital may be required to take adequate account of, among other things, interest rate risk, or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Further, any banking organization experiencing or anticipating significant growth would be expected to maintain capital ratios, including tangible capital positions (i.e., Tier 1 capital less all intangible assets), well above the minimum levels. As of December 31, 2009, the Company had regulatory capital in excess of the Federal Reserve's minimum requirements.

Emergency Economic Stabilization Act of 2008. Events in the U.S. and global financial markets over the past several years, including the deterioration of the worldwide credit markets, have created significant challenges for financial institutions throughout the country. In response to this crisis affecting the U.S. banking system and financial markets, on October 3, 2008, the U.S. Congress passed, and the President signed into law, the Emergency Economic Stabilization Act of 2008 (the "EESA"). The EESA authorized the Secretary of the Treasury to implement various temporary emergency programs designed to strengthen the capital positions of financial institutions and stimulate the availability of credit within the U.S. financial system. Financial institutions participating in certain of the programs established under the EESA are required to adopt the Treasury's standards for executive compensation and corporate governance.

The TARP Capital Purchase Program. On October 14, 2008, the Treasury announced that it would provide Tier 1 capital (in the form of perpetual preferred stock) to eligible financial institutions. This program, known as the TARP Capital Purchase Program (the "CPP"), allocated $\$ 250$ billion from the $\$ 700$ billion authorized by the EESA to the Treasury for the purchase of senior preferred shares from qualifying financial institutions. Under the program, eligible institutions were able to sell equity interests to the Treasury in amounts equal to between $1 \%$ and $3 \%$ of the institution's risk-weighted assets. The Company was preliminarily approved but elected not to participate in the CPP.

Dividend Payments. The Company's ability to pay dividends to its stockholders may be affected by both general corporate law considerations and policies of the Federal Reserve applicable to bank holding companies. As a Delaware corporation, the Company is subject to the limitations of the Delaware General Corporation Law (the "DGCL"). The DGCL allows the Company to pay dividends only out of its surplus (as defined and computed in accordance with the provisions of the DGCL) or if the Company has no such surplus, out of its net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year.

Additionally, as a bank holding company, the Company's ability to declare and pay dividends is subject to the guidelines of the Federal Reserve regarding capital adequacy and dividends. The Federal Reserve guidelines generally require the Company to review the effects of the cash payment of dividends on common stock and other Tier 1 capital instruments (i.e., perpetual preferred stock and trust preferred securities) in light of the Company's earnings, capital adequacy and financial condition. As a general matter, the Federal Reserve indicates that the board of directors of a bank holding company should eliminate, defer or significantly reduce the dividends if: (i) the company's net income available to stockholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends; (ii) the prospective rate of earnings retention is inconsistent with the company's capital needs and overall current and prospective financial condition; or (iii) the company will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios. The Federal Reserve also possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies.

Federal Securities Regulation. The Company's common stock is registered with the SEC under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Consequently, the Company is subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act.

## The Bank

General. The Bank is a national bank, chartered by the OCC under the National Bank Act. The deposit accounts of the Bank are insured by the FDIC's Deposit Insurance Fund (the "DIF") to the maximum extent provided under federal law and FDIC regulations. The Bank is a member of the Federal Reserve System and the Federal Home Loan Bank System. As a national bank, the Bank is subject to the examination, supervision, reporting and enforcement requirements of the OCC, the chartering authority for national banks. The FDIC, as administrator of the DIF, also has
regulatory authority over the Bank.
Deposit Insurance. As an FDIC-insured institution, the Bank is required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system whereby FDIC-insured depository institutions pay insurance premiums at rates based on their risk classification. An institution's risk classification is assigned based on its capital levels and the level of supervisory concern the institution poses to the regulators. Under the regulations of the FDIC, as presently in effect, insurance assessments range from $0.07 \%$ to $0.78 \%$ of total deposits, depending on an institution's risk classification, its levels of unsecured debt and secured liabilities, and, in certain cases, its level of brokered deposits.

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Furthermore, as a result of the increased volume of bank failures in 2008 and 2009, on May 22, 2009, the FDIC approved a final rule imposing a special assessment on all depository institutions whose deposits are insured by the FDIC. This one-time special assessment was imposed on institutions in the second quarter, and was collected on September 30, 2009. Pursuant to the final rule, the FDIC imposed on the Bank a special assessment in the amount of $\$ 277,000$, which was due and payable on September 30, 2009.

On November 12, 2009, the FDIC adopted a final rule that required insured depository institutions to prepay on December 30, 2009, their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011, and 2012. On December 30, 2009, the Bank paid the FDIC $\$ 2.8$ million in prepaid assessments. The FDIC determined each institution's prepaid assessment based on the institution's: (i) actual September 30, 2009 assessment base, increased quarterly by a five percent annual growth rate through the fourth quarter of 2012; and (ii) total base assessment rate in effect on September 30, 2009, increased by an annualized three basis points beginning in 2011. The FDIC will begin to offset prepaid assessments on March 30, 2010, representing payment of the regular quarterly risk-based deposit insurance assessment for the fourth quarter of 2009. Any prepaid assessment not exhausted after collection of the amount due on June 30, 2013, will be returned to the institution.

FDIC Temporary Liquidity Guarantee Program. In conjunction with Treasury's actions to address the credit and liquidity crisis in financial markets, on October 14, 2008, the FDIC announced the Temporary Liquidity Guarantee Program. One component of the Temporary Liquidity Guarantee Program is the Transaction Account Guarantee Program, which temporarily provides participating institutions with unlimited deposit insurance coverage for non-interest bearing and certain low-interest bearing transaction accounts maintained at FDIC insured institutions. All institutions that did not opt out of the Transaction Account Guarantee Program were subject to a 10 basis point per annum assessment on amounts in excess of $\$ 250,000$ in covered transaction accounts through December 31, 2009. On August 26, 2009, the FDIC extended the Transaction Account Guarantee Program for an additional six months through June 30, 2010. Beginning January 1, 2010, the assessment levels increased to 15 basis points, 20 basis points or 25 basis points per annum, based on the risk category to which an institution is assigned for purposes of the risk-based premium system. The Bank did not opt out of the six-month extension of the Transaction Account Guarantee Program. As a result, the Bank, like every other FDIC-insured depository institution in the United States that did not opt out of the Transaction Account Guarantee Program, is incurring fees on amounts in excess of $\$ 250,000$ in covered transaction accounts.

FICO Assessments. The Financing Corporation ("FICO") is a mixed-ownership governmental corporation chartered by the former Federal Home Loan Bank Board pursuant to the Federal Savings and Loan Insurance Corporation Recapitalization Act of 1987 to function as a financing vehicle for the recapitalization of the former Federal Savings and Loan Insurance Corporation. FICO issued 30-year non-callable bonds of approximately $\$ 8.2$ billion that mature by 2019. Since 1996, federal legislation has required that all FDIC-insured depository institutions pay assessments to cover interest payments on FICO's outstanding obligations. These FICO assessments are in addition to amounts assessed by the FDIC for deposit insurance. During 2009, the FICO assessment rate was approximately $0.01 \%$ of deposits.

Supervisory Assessments. National banks are required to pay supervisory assessments to the OCC to fund the operations of the OCC. The amount of the assessment is calculated using a formula that takes into account the bank's size and its supervisory condition. During 2009, the Bank paid supervisory assessments to the OCC totaling \$149,000.

Capital Requirements. Banks are generally required to maintain capital levels in excess of other businesses. Under federal regulations, the Bank is subject to the following minimum capital standards: (i) a leverage requirement consisting of a minimum ratio of Tier 1 capital to total assets of $3 \%$ for the most highly-rated banks with a minimum requirement of at least $4 \%$ for all others; and (ii) a risk-based capital requirement consisting of a minimum ratio of
total capital to total risk-weighted assets of $8 \%$ and a minimum ratio of Tier 1 capital to total risk-weighted assets of $4 \%$. In general, the components of Tier 1 capital and total capital are the same as those for bank holding companies discussed above.

The capital requirements described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual institutions. For example, OCC regulations provide that additional capital may be required to take adequate account of, among other things, interest rate risk or the risks posed by concentrations of credit, nontraditional activities or securities trading activities.

Further, federal law and regulations provide various incentives for financial institutions to maintain regulatory capital at levels in excess of minimum regulatory requirements. For example, a financial institution that is "well-capitalized" may qualify for exemptions from prior notice or application requirements otherwise applicable to certain types of activities and may qualify for expedited processing of other required notices or applications. Additionally, one of the criteria that determines a bank holding company's eligibility to operate as a financial holding company is a requirement that all of its financial institution subsidiaries be "well-capitalized." Under OCC regulations, in order to be "well-capitalized" a financial institution must maintain a ratio of total capital to total risk-weighted assets of $10 \%$ or greater, a ratio of Tier 1 capital to total risk-weighted assets of $6 \%$ or greater and a ratio of Tier 1 capital to total assets of $5 \%$ or greater.

Federal law also provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators' powers depends on whether the institution in question is "adequately capitalized," "undercapitalized," "significantly undercapitalized" or "critically undercapitalized," it each case as defined by regulation. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: (i) requiring the institution to submit a capital restoration plan; (ii) limiting the institution's asset growth and restricting its activities; (iii) requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; (iv) restricting transactions between the institution and its affiliates; (v) restricting the interest rate the institution may pay on deposits; (vi) ordering a new election of directors of the institution; (vii) requiring that senior executive officers or directors be dismissed; (viii) prohibiting the institution from accepting deposits from correspondent banks; (ix) requiring the institution to divest certain subsidiaries; (x) prohibiting the payment of principal or interest on subordinated debt; and (xi) ultimately, appointing a receiver for the institution.

As of December 31, 2009: (i) the Bank was not subject to a directive from the OCC to increase its capital to an amount in excess of the minimum regulatory capital requirements; (ii) the Bank exceeded its minimum regulatory capital requirements under OCC capital adequacy guidelines; and (iii) the Bank was "well-capitalized," as defined by OCC regulations.

Dividends. The primary source of funds for the Company is dividends from the Bank. Under the National Bank Act, a national bank may pay dividends out of its undivided profits in such amounts and at such times as the bank's board of directors deems prudent. Without prior OCC approval, however, a national bank may not pay dividends in any calendar year that, in the aggregate, exceed the bank's year-to-date net income plus the bank's retained net income for the two preceding years.

The payment of dividends by any financial institution is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized. As described above, the Bank exceeded its minimum capital requirements under applicable guidelines as of December 31, 2009. As of December 31, 2009, approximately $\$ 3.0$ million was available to be paid as dividends by the Bank. Notwithstanding the availability of funds for dividends, however, the OCC may prohibit the payment of any dividends by the Bank if the OCC determines such payment would constitute an unsafe or unsound practice.

Insider Transactions. The Bank is subject to certain restrictions imposed by federal law on extensions of credit to the Company, on investments in the stock or other securities of the Company and the acceptance of the stock or other

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securities of the Company as collateral for loans made by the Bank. Certain limitations and reporting requirements are also placed on extensions of credit by the Bank to its directors and officers, to directors and officers of the Company, to principal stockholders of the Company, and to "related interests" of such directors, officers and principal stockholders. In addition, federal law and regulations may affect the terms upon which any person who is a director or officer of the Company or the Bank or a principal stockholder of the Company may obtain credit from banks with which the Bank maintains a correspondent relationship.

Safety and Soundness Standards. The federal banking agencies have adopted guidelines that establish operational and managerial standards to promote the safety and soundness of federally insured depository institutions. The guidelines set forth standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

In general, the safety and soundness guidelines prescribe the goals to be achieved in each area, and each institution is responsible for establishing its own procedures to achieve those goals. If an institution fails to comply with any of the standards set forth in the guidelines, the institution's primary federal regulator may require the institution to submit a plan for achieving and maintaining compliance. If an institution fails to submit an acceptable compliance plan, or fails in any material respect to implement a compliance plan that has been accepted by its primary federal regulator, the regulator is required to issue an order directing the institution to cure the deficiency. Until the deficiency cited in the regulator's order is cured, the regulator may restrict the institution's rate of growth, require the institution to increase its capital, restrict the rates the institution pays on deposits or require the institution to take any action the regulator deems appropriate under the circumstances. Noncompliance with the standards established by the safety and soundness guidelines may also constitute grounds for other enforcement action by the federal banking regulators, including cease and desist orders and civil money penalty assessments.

Branching Authority. National banks headquartered in Kansas, such as the Bank, have the same branching rights in Kansas as banks chartered under Kansas law, subject to OCC approval. Kansas law grants Kansas-chartered banks the authority to establish branches anywhere in the State of Kansas, subject to receipt of all required regulatory approvals.

Federal law permits state and national banks to merge with banks in other states subject to: (i) regulatory approval; (ii) federal and state deposit concentration limits; and (iii) state law limitations requiring the merging bank to have been in existence for a minimum period of time (not to exceed five years) prior to the merger. The establishment of new interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is permitted only in those states the laws of which expressly authorize such expansion.

Financial Subsidiaries. Under Federal law and OCC regulations, national banks are authorized to engage, through "financial subsidiaries," in any activity that is permissible for a financial holding company and any activity that the Secretary of the Treasury, in consultation with the Federal Reserve, determines is financial in nature or incidental to any such financial activity, except: (i) insurance underwriting, (ii) real estate development or real estate investment activities (unless otherwise permitted by law), (iii) insurance company portfolio investments and (iv) merchant banking. The authority of a national bank to invest in a financial subsidiary is subject to a number of conditions, including, among other things, requirements that the bank must be well-managed and well-capitalized (after deducting from capital the bank's outstanding investments in financial subsidiaries). The Bank has not applied for approval to establish any financial subsidiaries.

Federal Reserve System. Federal Reserve regulations, as presently in effect, require depository institutions to maintain reserves against their transaction accounts (primarily NOW and regular checking accounts), as follows: for transaction accounts aggregating $\$ 55.2$ million or less, the reserve requirement is $3 \%$ of total transaction accounts; and for transaction accounts aggregating in excess of $\$ 55.2$ million, the reserve requirement is $\$ 1.335$ million plus $10 \%$ of the aggregate amount of total transaction accounts in excess of $\$ 55.2$ million. The first $\$ 10.7$ million of otherwise reservable balances are exempted from the reserve requirements. These reserve requirements are subject to annual adjustment by the Federal Reserve. As of December 31, 2099, the Bank was in compliance with the foregoing requirements.

## Company Website

The Company maintains a corporate website at www.landmarkbancorpinc.com. The Company makes available free of charge on or through its website the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after the Company electronically files such material with, or furnish it to, the SEC. Many of the Company's policies, including its code of ethics, committee charters and other investor information are available on the web site. The Company will also provide copies of its filings free of charge upon written request to our Corporate Secretary at the address listed on the front of this Form 10-K.

## STATISTICAL DATA

The Company has a fiscal year ending on December 31. The information presented in this annual report on Form $10-\mathrm{K}$ presents information on behalf of the Company as of and for the year ended December 31, 2009.

The statistical data required by Guide 3 of the Guides for Preparation and Filing of Reports and Registration Statements under the Exchange Act is set forth in the following pages. This data should be read in conjunction with the consolidated financial statements, related notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations."
I. Distribution of Assets, Liabilities, and Stockholders' Equity; Interest Rates and Interest Differentials

The following table describes the extent to which changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities affected the Company's interest income and expense during the periods indicated. The table distinguishes between (i) changes attributable to rate (changes in rate multiplied by prior volume), (ii) changes attributable to volume (changes in volume multiplied by prior rate), and (iii) net change (the sum of the previous columns). The net changes attributable to the combined effect of volume and rate, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

Years Ended December 31,

|  |  | Years Ended December 31, |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $2009 \text { vs } 2008$ <br> Increase/(decrease) attributable to |  |  |  |  | $\begin{gathered} 2008 \text { vs } 2007 \\ \text { Increase/(decrease) attributable to } \end{gathered}$ |  |  |  |  |  |
|  |  | Volume | Rate |  | Net Volume(Dollars in thousands) |  |  |  | Rate |  | Net |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ | 979 | \$ | $(1,402)$ | \$ | (423) | \$ | 548 | \$ | (358) | \$ | 190 |
| Loans |  | $(1,144)$ |  | $(2,700)$ |  | $(3,844)$ |  | (360) |  | $(3,641)$ |  | $(4,001)$ |
| Total |  | (165) |  | $(4,102)$ |  | $(4,267)$ |  | 188 |  | $(3,999)$ |  | $(3,811)$ |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 194 |  | $(4,271)$ |  | $(4,077)$ |  | (209) |  | $(3,400)$ |  | $(3,609)$ |
| Other borrowings |  | (452) |  | - |  | (452) |  | 654 |  | $(1,298)$ |  | (644) |
| Total |  | (258) |  | $(4,271)$ |  | $(4,529)$ |  | 445 |  | $(4,698)$ |  | $(4,253)$ |
| Net interest income |  | 93 | \$ | 169 | \$ | 262 | \$ | (257) | \$ | 699 | \$ | 442 |

The following table sets forth information relating to average balances of interest-earning assets and interest-bearing liabilities for the years ended December 31, 2009, 2008 and 2007. This table reflects the average yields on assets and average costs of liabilities for the periods indicated (derived by dividing income or expense by the monthly average balance of assets or liabilities, respectively) as well as the "net interest margin" (which reflects the effect of the net earnings balance) for the periods shown.

| Year e | $\begin{aligned} & \text { d Dece } \\ & 2009 \end{aligned}$ | $31,$ | Year | $\begin{aligned} & \text { ed Dece } \\ & 2008 \end{aligned}$ | r 31, | Year | $\begin{aligned} & \text { d Dece } \\ & 0007 \end{aligned}$ | $\text { r } 3$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average balance | Interest | Average yield/rate | Average balance <br> (Dollar | Interest in thous | Average yield/rate ands) | Average balance | Interest | Average yield/rate |

Assets
Interest-earning
assets:

| Investment securities (1) | \$ 185,578 | \$ 7,876 | 4.24\% | \$ 170,011 | \$ 8,299 | 4.88\% | \$ 157,376 | \$ 8,109 | 5.15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable, net (2) | 359,940 | 20,690 | 5.75\% | 375,208 | 24,534 | 6.49\% | 383,078 | 28,535 | 7.45\% |
| Total interest-earning assets | 545,518 | 28,566 | 5.24\% | 548,219 | 32,833 | 5.99\% | 540,454 | 36,644 | 6.78\% |
| Non-interest-earning assets | 61,135 |  |  | 59,715 |  |  | 60,689 |  |  |
| Total | \$ 606,653 |  |  | \$ 607,934 |  |  | \$ 601,143 |  |  |

Liabilities and
Stockholders' Equity
Interest-bearing
liabilities:

| Certificates of deposit | \$ 215,159 | \$ | 5,101 | 2.37\% | \$ 221,412 | \$ | 8,075 | 3.65\% | \$ 237,831 | \$ 10,656 | 4.48\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market and |  |  |  |  |  |  |  |  |  |  |  |
| NOW accounts | 155,142 |  | 643 | 0.41\% | 142,968 |  | 1,741 | 1.22\% | 132,813 | 2,769 | 2.08\% |
| Savings accounts | 28,684 |  | 76 | 0.26\% | 27,081 |  | 81 | 0.30\% | 27,048 | 81 | 0.30\% |
| FHLB advances and other borrowings | 92,855 |  | 3,266 | 3.52\% | 105,544 |  | 3,718 | 3.52\% | 94,171 | 4,362 | 4.63\% |
| Total interest-bearing liabilities | 491,840 |  | 9,086 | 1.85\% | 497,005 |  | 13,615 | 2.74\% | 491,863 | 17,868 | 3.63\% |
| Non-interest-bearing |  |  |  |  |  |  |  |  |  |  |  |
| liabilities | 61,852 |  |  |  | 60,211 |  |  |  | 59,146 |  |  |
| Stockholders' equity | 52,961 |  |  |  | 50,718 |  |  |  | 50,134 |  |  |
| Total | \$ 606,653 |  |  |  | \$ 607,934 |  |  |  | \$ 601,143 |  |  |

Interest rate spread

| (3) |  | $3.39 \%$ | $3.25 \%$ |  | $3.15 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest margin |  |  |  |  | $\$ 18,776$ | $3.47 \%$ |
| (4) | $\$ 19,480$ | $3.57 \%$ | $\$ 19,218$ | $3.51 \%$ | 1,093 |  |


| Tax equivalent <br> interest - imputed |  |  |  |
| :--- | :---: | :---: | :---: |
| Net interest income | $\$ 18,180$ | $\$ 18,032$ | $\$ 17,683$ |
| Ratio of average   <br> interest-earning   <br> assets to average <br> interest-bearing $111 \%$ $110 \%$ |  |  |  |
| liabilities |  |  | $110 \%$ |

(1) Income on investment securities includes all securities and interest bearing deposits in other financial institutions. Income on tax exempt investment securities is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.
(2)Includes loans classified as non-accrual. Income on tax exempt loans is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.
(3) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(4) Net interest margin represents net interest income divided by average interest-earning assets.

Investment Securities. The following table sets forth the carrying value of the Company's investment securities at the dates indicated. None of the investment securities held as of December 31, 2009 were issued by an individual issuer in excess of $10 \%$ of the Company's stockholders' equity, excluding the securities of U.S. federal agency obligations. The Company's federal agency obligations consist of obligations of U.S. government sponsored enterprises, primarily the FHLB. The Company's mortgage backed securities portfolio consisted of securities predominantly underwritten to the standards and guaranteed by the government-sponsored agencies of FHLMC, FNMA and GNMA. The Company's investments in certificates of deposits consisted of FDIC insured certificates of deposits with other financial institutions.


The following table sets forth certain information regarding the carrying values, weighted average yields, and maturities of the Company's investment securities portfolio, excluding common stocks, as of December 31, 2009. Yields on tax-exempt obligations have been computed on a tax equivalent basis, using a $34 \%$ federal tax rate. The table includes scheduled principal payments and estimated prepayments for mortgage-backed securities, where actual prepayments will differ from contractual maturities because borrowers have the right to prepay obligations with or without prepayment penalties.

As of December 31, 2009
One year or less One to five years Five to ten years More than ten years Total Carrying Average Carrying Average Carrying Average Carrying Average Carrying Average value yield value yield value yield value yield value yield (Dollars in thousands)

| Investment <br> securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| U.S. federal <br> agency <br> obligations | $\$ 10,972$ | $4.01 \%$ | 7,060 | $2.67 \%$ | 1,058 | $5.50 \%$ | $\$$ | - | $0.00 \%$ | $\$ 19,090$ | $3.60 \%$ |  |
| Municipal <br> obligations tax <br> exempt | 1,706 | $5.03 \%$ | 17,369 | $5.11 \%$ | 29,303 | $5.76 \%$ | 20,481 | $6.15 \%$ | 68,859 | $5.69 \%$ |  |  |
|  | 110 | $3.25 \%$ | 1,233 | $2.31 \%$ | - | $0.00 \%$ | - | $0.00 \%$ | 1,343 | $2.39 \%$ |  |  |

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Municipal
obligations
taxable

| Mortgage-backed securities | 5,415 | 4.10\% | 56,876 | 3.97\% | 1,249 | 4.38\% | 1,155 | 3.27\% | 64,695 | 3.98\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pooled trust preferred securities | - | 0.00\% | - | 0.00\% | - | 0.00\% | 261 | 2.05\% | 261 | 2.05\% |
| Certificates of deposits | 265 | 2.35\% | 6,250 | 1.54\% | - | 0.00\% | - | 0.00\% | 6,515 | 1.57\% |
| Total | \$ 18,468 | 4.10\% | \$88,788 | 3.90\% | \$ 31,610 | 5.70\% | \$ 21,897 | 5.95\% | \$ 160,763 | 4.55\% |

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III.

Loan Portfolio
Loan Portfolio Composition. The following table sets forth the composition of the loan portfolio by type of loan at the dates indicated.


The following table sets forth the contractual maturities of loans as of December 31, 2009. The table does not include unscheduled prepayments.

|  | < 1 year |  |  | of Decen years <br> Dollars in | er | $\begin{aligned} & 2009 \\ & \text { years } \\ & \text { nds) } \end{aligned}$ | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |
| One-to-four family residential | \$ | 15,692 | \$ | 50,397 | \$ | 32,244 | \$ | 98,333 |
| Commerical |  | 13,959 |  | 49,595 |  | 42,916 |  | 106,470 |
| Construction and land |  | 31,030 |  | 4,041 |  | 1,793 |  | 36,864 |
| Commercial |  | 61,793 |  | 32,085 |  | 4,335 |  | 98,213 |
| Consumer |  | 3,730 |  | 3,950 |  | 204 |  | 7,884 |
| Total gross loans | \$ | 126,204 | \$ | 140,068 | \$ | 81,492 | \$ | 347,764 |

The following table sets forth the dollar amount of all loans due after December 31, 2010 and whether such loans had fixed interest rates or adjustable interest rates:

| Fixed | f D | mber 31, ustable in thousa |  | Total |
| :---: | :---: | :---: | :---: | :---: |
| 27,675 | \$ | 54,966 | \$ | 82,641 |
| 24,055 |  | 68,456 |  | 92,511 |
| 1,651 |  | 4,183 |  | 5,834 |
| 20,773 |  | 15,647 |  | 36,420 |
| 3,725 |  | 429 |  | 4,154 |
| 77,879 | \$ | 143,681 | \$ | 221,560 |

Nonperforming Assets. The following table sets forth information with respect to nonperforming assets, including non-accrual loans and real estate acquired through foreclosure or by deed in lieu of foreclosure ("real estate owned"). Under the original terms of the Company's non-accrual loans as of December 31, 2009, interest earned on such loans for the years ended December 31, 2009, 2008 and 2007 would have increased interest income by $\$ 794,000$, $\$ 252,000$ and $\$ 520,000$, respectively.
$20092008 \begin{array}{cccc} & 2007 & 2006 & 2005 \\ & \text { (Dollars in thousands) }\end{array}$

| Total non-accrual loans | $\$$ | 11,830 | $\$$ | 5,748 | $\$$ | 10,037 | $\$$ | 3,567 | $\$$ | 3,332 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Accruing loans over 90 days <br> past due |  |  |  |  |  |  |  |  |  |  |
| Nonperforming investments, <br> at fair value | - |  | - |  | - |  | - |  |  |  |
| Real estate owned | 261 |  | - |  | - |  | - |  |  |  |
| Total nonperforming assets | $\$$ | 13,1220 | $\$$ | 1,934 |  | 492 |  | 456 | -682 | $\$$ |


| Total nonperforming loans | $3.5 \%$ | $1.6 \%$ | $2.7 \%$ | $0.9 \%$ | $1.2 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| to total loans, net <br> Total nonperforming assets <br> to total assets <br> Allowance for loan losses to <br> nonperforming loans <br> norm | $2.3 \%$ | $1.3 \%$ | $1.7 \%$ | $0.7 \%$ | $0.9 \%$ |

The Company's non-accrual loans increased from $\$ 5.7$ million at December 31, 2008 to $\$ 11.8$ million at December 31, 2009. The increase in non-accrual loans was primarily the result of two loan relationships that were placed on non-accrual status during 2009. These two loans consisted of a $\$ 4.2$ million construction loan and a $\$ 2.4$ million commercial agriculture loan. The Company's non-accrual loans declined to $\$ 5.7$ million at December 31, 2008 from $\$ 10.0$ million as of December 31, 2007. The decline during 2008 was primarily the result of the collection of the outstanding balances of two loan relationships totaling $\$ 3.0$ million and increased charge-offs of balances in non-accrual at December 31, 2007. As part of the Company's credit risk management, the Company continues to aggressively manage the loan portfolio to identify problem loans and has placed additional emphasis on its commercial real estate and construction relationships. This aggressive loan portfolio management, combined with the current economic recession, has led to an increase in our real estate owned. As discussed in more detail in the "Asset

Quality and Distribution" section, we believe the Company's allowance for loan losses is adequate based on the Company's evaluation of the loan portfolio's inherent risk as of December 31, 2009.
IV.

Summary of Loan Loss Experience
The following table sets forth information with respect to the Company's allowance for loan losses at the dates indicated:
\(\left.20092008 \begin{array}{cccc} \& As of December 31, <br>
2007 <br>

(Dollars in thousands)\end{array}\right) 2006\)|  |  |
| :--- | :--- |


| Balances at beginning of year | \$ | 3,871 | \$ | 4,172 | \$ | 4,030 | \$ | 3,151 | \$ | 2,894 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 3,300 |  | 2,400 |  | 255 |  | 235 |  | 385 |
| Allowance of merged bank |  | - |  | - |  | - |  | 891 |  | - |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential |  | (153) |  | $(1,443)$ |  | (16) |  | (23) |  | (25) |
| Commercial |  | (17) |  | - |  | - |  | (55) |  | - |
| Construction and land |  | (330) |  | (453) |  | (29) |  | - |  | - |
| Commercial |  | $(1,404)$ |  | (728) |  | (12) |  | (3) |  | (37) |
| Consumer |  | (122) |  | (145) |  | (147) |  | (258) |  | (160) |
| Total charge-offs |  | $(2,026)$ |  | $(2,769)$ |  | (204) |  | (339) |  | (222) |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential |  | 9 |  | 4 |  | 4 |  | 5 |  | 5 |
| Commercial |  | - |  | - |  | - |  | 1 |  | - |
| Construction and land |  | 200 |  | - |  | - |  | - |  | - |
| Commercial |  | 72 |  | 9 |  | 25 |  | 25 |  | 59 |
| Consumer |  | 42 |  | 55 |  | 62 |  | 61 |  | 30 |
| Total recoveries |  | 323 |  | 68 |  | 91 |  | 92 |  | 94 |
| Net charge-offs |  | $(1,703)$ |  | $(2,701)$ |  | (113) |  | (247) |  | (128) |
| Balances at end of year | \$ | 5,468 | \$ | 3,871 | \$ | 4,172 | \$ | 4,030 | \$ | 3,151 |


| Allowance for loan losses <br> as a percent of total gross <br> loans outstanding | $1.57 \%$ | $1.05 \%$ | $1.10 \%$ | $1.05 \%$ | $1.13 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Net loans charged off as a <br> percent of average net loans <br> outstanding | $0.48 \%$ | $0.72 \%$ | $0.03 \%$ | $0.06 \%$ | $0.05 \%$ |

Net loan charge-offs for the year ended December 31, 2009 were $\$ 1.7$ million compared to $\$ 2.7$ million for the year ended December 31, 2008. Net loan charge-offs declined in 2009 as the result of the timing of the collection process on non-performing loans as the Company pursues recovery options prior to charging off a loan. Net loan charge-offs for the year ended December 31, 2008 were $\$ 2.7$ million compared to $\$ 113,000$ for the year ended December 31, 2007. The increased net loan charge-offs during 2009 and 2008 were primarily related to loans for which the Company had previously provided a specific loss reserve allocation. Commercial loan charge-offs increased during 2009 as the result of a commercial loan relationship that was liquidated in bankruptcy. The significant increase in the 2008 one-to-four family residential charge-offs is primarily from the liquidation of a pool of non-owner occupied,
one-to-four family residential loans, made to a single entity in the Kansas City, Missouri area. The loans were secured by houses located in deteriorating neighborhoods and originally obtained as part of an acquisition and are not representative of the quality and performance of the remaining one-to-four family residential mortgage loan portfolio. The loans were sold in early 2009 at a price that had an immaterial impact on earnings.

The distribution of the Company's allowance for losses on loans at the dates indicated and the percent of loans in each category to total loans is summarized in the following table. This allocation reflects management's judgment as to risks inherent in the types of loans indicated, but in general, the Company's total allowance for loan losses included in the table is not restricted and is available to absorb all loan losses. The amount allocated in the following table to any category should not be interpreted as an indication of expected actual charge-offs in that category.

|  | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 | 2007 | 2006 | 2005 |
| $\%$ Loan | $\%$ Loan | $\%$ Loan | $\%$ Loan | $\%$ Loan |
| type to | type to | type to | type to | type to |

Amounttotal loans Amounttotal loans Amounttotal loans Amounttotal loans Amounttotal loans
(Dollars in thousands)

| Real estate |  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| loans: |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four <br> family |  |  |  |  |  |  |  |  |  |  |  |
| l |  |  |  |  |  |  |  |  |  |  |  |

The decline in the allocation of the allowance for losses on loans to one-to-four family residential loans since December 31, 2007 is primarily the result of the decline in the outstanding balances in our one-to-four family residential loan portfolio and also from the 2008 charge-off associated with one loan relationship on a pool of non-owner occupied, one-to-four family residential loans in the Kansas City, Missouri area which had a specific reserve associated with the balance at December 31, 2007. The increases in the allocation for commercial real estate, construction and land and commercial allowance for losses on loans, was related primarily to declines in the estimated fair value of certain collateral dependent impaired loans, increased historical charge-offs and management's judgment to increase the risk factors used to determine the allowance for loan losses. The allowance for losses on loans is discussed in more detail in the "Nonperforming Assets" and "Asset Quality and Distribution" sections. We believe the Company's allowance for loan losses continues to be adequate based on the Company's evaluation of the loan portfolio's inherent risk as of December 31, 2009.
V.
Deposits

The following table presents the maturities of jumbo certificates of deposit (amounts of $\$ 100,000$ or more) at December 31, 2009 and 2008:

| (Dollars in thousands) | As of December 31, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | 2009 | 2008 |  |
| Three months or less | $\$$ | 15,799 | $\$$ | 17,745 |
| Over three months through six months |  | 8,214 |  | 11,126 |
| Over six months through 12 months |  | 13,925 |  | 13,524 |
| Over 12 months |  | 10,484 | 7,570 |  |
| Total | $\$$ | 48,422 | $\$$ | 49,965 |


|  | As of or for the years ended December 31, |  |  |
| :--- | :---: | :---: | ---: |
|  | 2009 | 2008 | 2007 |
| Return on average assets | $0.54 \%$ | $0.75 \%$ | $0.90 \%$ |
| Return on average equity | $6.18 \%$ | $8.98 \%$ | $10.78 \%$ |
| Equity to total assets | $9.23 \%$ | $8.54 \%$ | $8.62 \%$ |
| Dividend payout ratio | $55.3 \%$ | $38.1 \%$ | $32.7 \%$ |

## RISK FACTORS

In addition to the other information in this Annual Report on Form 10-K, stockholders or prospective investors should carefully consider the following risk factors:

Difficult economic and market conditions have adversely affected our industry.
Dramatic declines in the housing market, with decreasing home prices and increasing delinquencies and foreclosures, have negatively impacted the credit performance of mortgage and commercial real estate loans and resulted in significant write-downs of assets by many financial institutions across the United States. General downward economic trends, reduced availability of commercial credit and increasing unemployment have negatively impacted the credit performance of commercial and consumer credit, resulting in additional write-downs. Concerns over the stability of the financial markets and the economy have resulted in decreased lending by many financial institutions to their customers and to each other. This market turmoil and tightening of credit has led to increased commercial and consumer deficiencies, lack of customer confidence, increased market volatility and widespread reductions in general business activity. Financial institutions have also generally experienced decreased access to certain liquidity sources. The resulting economic pressure on consumers and businesses and the lack of confidence in the financial markets may adversely affect our business, results of operations and financial condition. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on us and others in the financial institutions industry. In particular, we may face the following risks in connection with these events:

- we potentially face increased regulation of our industry and compliance with such regulation may increase our costs and limit our ability to pursue business opportunities;
- customer demand for loans secured by real estate could be reduced due to weaker economic conditions, an increase in unemployment, a decrease in real estate values or an increase in interest rates;
- the process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic conditions might impair the ability of our borrowers to repay their loans. The level of uncertainty concerning economic conditions may adversely affect the accuracy of our estimates which may, in turn, impact the reliability of the process;
- the value of the portfolio of investment securities that we hold may be adversely affected;
- we may be required to pay significantly higher FDIC premiums because market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits; and
- declines in our stock price, as well as changes to other risk factors discussed herein, could result in impairment of our goodwill which would have an adverse effect on our earnings.

We cannot predict the effect on our operations of recent legislative and regulatory initiatives that were enacted in response to the ongoing financial crisis.

United States federal, state and foreign governments have taken or are considering extraordinary actions in an attempt to deal with the worldwide financial crisis. To the extent adopted, many of these actions have been in effect for only a limited time, and have produced limited or no relief to the capital, credit and real estate markets. There is no assurance that these actions or other actions under consideration will ultimately be successful.

In the United States, the federal government has adopted the Emergency Economic Stabilization Act of 2008 and the American Recovery and Reinvestment Act of 2009. With authority granted under these laws, the U.S. Treasury has proposed a financial stability plan that is intended to:

- invest in financial institutions and purchase troubled assets and mortgages from financial institutions for the purpose of stabilizing and providing liquidity to the United States financial markets;
- temporarily increase the limit on FDIC deposit insurance coverage to $\$ 250,000$ per depositor through December 31, 2009 (which was extended to December 31, 2013 under the Helping Families Save Their Homes Act of 2009); and - provide for various forms of economic stimulus, including to assist homeowners restructure and lower mortgage payments on qualifying loans.

Numerous other actions have been taken by the United States Congress, the Federal Reserve, the U.S. Treasury, the FDIC, the SEC and others to address the liquidity and credit crisis that has followed the subprime mortgage crisis that commenced in 2007, including the financial stability plan adopted by the U.S. Treasury. In addition, President Obama announced a financial regulatory reform proposal, and the House and Senate are expected to consider competing proposals over the coming years.

There can be no assurance that the financial stability plan proposed by the U.S. Treasury, the other proposals under consideration or any other legislative or regulatory initiatives will be effective at dealing with the ongoing economic crisis and improving economic conditions globally, nationally or in our markets, or that the measures adopted will not have adverse consequences. The terms and costs of these activities, or the failure of these actions to help stabilize the financial markets, asset prices, market liquidity and a continuation or worsening of current financial market and economic conditions could materially and adversely affect our business, results of operations, financial condition and the trading prices of our securities.

Negative developments in the financial industry and the credit markets may subject us to additional regulation.
As a result of ongoing challenges facing the United States economy, the potential exists for new laws and regulations regarding lending and funding practices and liquidity standards to be promulgated, and bank regulatory agencies are expected to be active in responding to concerns and trends identified in examinations, including the expected issuance of many formal enforcement orders. Negative developments in the financial industry and credit markets, and the impact of new legislation in response to those developments, may negatively impact our operations by restricting our business operations, including our ability to originate or sell loans, and may adversely impact our financial performance.

Our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio.
We established our allowance for loan losses and maintain it at a level considered adequate by management to absorb loan losses that are inherent in the portfolio. Additionally, our Board of Directors regularly monitors the adequacy of our allowance for loan loses. The amount of future loan losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, which may be beyond our control, and such losses may exceed current estimates. At December 31, 2009 and 2008, our allowance for loan losses as a percentage of total loans was $1.57 \%$ and $1.05 \%$, respectively, and as a percentage of total non-performing loans was $46.2 \%$ and $67.3 \%$, respectively. Although management believes that the allowance for loan losses is adequate to absorb losses on any existing loans that may become uncollectible, we cannot predict loan losses with certainty nor can we assure you that our allowance for loan losses will prove sufficient to cover actual loan losses in the future. Loan losses in excess of our reserves will adversely affect our business, financial condition and results of operations. The increased levels of provision for loan losses experienced during 2009 and 2008, as compared to historical levels, may continue for some period of time.

Declines in value may adversely impact the carrying amount of our investment portfolio and result in other-than-temporary impairment charges.

As of December 31, 2009, we had three investments in pooled trust preferred securities with an aggregate par value of $\$ 2.5$ million and book value of $\$ 1.5$ million after recording other-than-temporary impairment charges of $\$ 961,000$ in 2009. The remaining unrealized non-credit related losses on these securities totaled approximately $\$ 1.3$ million at December 31, 2009. We may be required to record additional impairment charges on our investment securities if they suffer further declines in value that are considered other-than-temporary. If the credit quality of the securities in our investment portfolio further deteriorates, we may also experience a loss in interest income from the suspension of either interest or dividend payments. Numerous factors, including lack of liquidity for resales of certain investment
securities, absence of reliable pricing information for investment securities, adverse changes in business climate or adverse actions by regulators could have a negative effect on our investment portfolio in future periods.

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Higher FDIC deposit insurance premiums and assessments could adversely affect our financial condition.
FDIC insurance premiums increased substantially in 2009, and we expect to pay higher FDIC premiums in the future. Bank failures have significantly depleted the FDIC's Deposit Insurance Fund and reduced the Deposit Insurance Fund's ratio of reserves to insured deposits. The FDIC adopted a revised risk-based deposit insurance assessment schedule on February 27, 2009, which raised deposit insurance premiums. On May 22, 2009, the FDIC also implemented a special assessment equal to five basis points of each insured depository institution's assets minus Tier 1 capital as of June 30, 2009, but no more than 10 basis points times the institution's assessment base for the second quarter of 2009, collected on September 30, 2009. Additionally, on November 12, 2009, the FDIC adopted a final rule that required insured depository institutions to prepay on December 30, 2009, their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011, and 2012. Additional special assessments may be imposed by the FDIC for future periods.

We participate in the FDIC's Temporary Liquidity Guarantee Program, or TLG, for non-interest-bearing transaction deposit accounts. Banks that participate in the TLG's non-interest-bearing transaction account guarantee will pay the FDIC an annual assessment of 10 basis points on the amounts in such accounts above the amounts covered by FDIC deposit insurance. To the extent that these TLG assessments are insufficient to cover any loss or expenses arising from the TLG program, the FDIC is authorized to impose an emergency special assessment on all FDIC-insured depository institutions. The FDIC has authority to impose charges for the TLG program upon depository institution holding companies, as well. The TLG was scheduled to end December 31, 2009, but the FDIC has extended it to June 30,2010 at an increased charge of 15 to 25 basis points beginning January 1, 2010, depending on the depository institution's risk assessment category rating assigned with respect to regular FDIC assessments if the institution elects to remain in the TLG. These changes have caused the premiums and TLG assessments charged by the FDIC to increase. These actions have increased our noninterest expense in 2009 and are expected to increase our costs for the foreseeable future.

Our concentration of one-to-four family residential mortgage loans may result in lower yields and profitability.
One-to-four family residential mortgage loans comprised $\$ 98.3$ million and $\$ 112.8$ million, or $28.3 \%$ and $30.5 \%$, of our loan portfolio at December 31, 2009 and 2008, respectively. These loans are secured primarily by properties located in the state of Kansas. Our concentration of these loans results in lower yields relative to other loan categories within our loan portfolio. While these loans generally possess higher yields than investment securities, their repayment characteristics are not as well defined and they generally possess a higher degree of interest rate risk versus other loans and investment securities within our portfolio. This increased interest rate risk is due to the repayment and prepayment options inherent in residential mortgage loans which are exercised by borrowers based upon the overall level of interest rates. These residential mortgage loans are generally made on the basis of the borrower's ability to make repayments from his or her employment and the value of the property securing the loan. Thus, as a result, repayment of these loans is also subject to general economic and employment conditions within the communities and surrounding areas where the property is located.

The effects of ongoing mortgage market challenges, combined with the ongoing correction in residential real estate market prices and reduced levels of home sales, has the potential to adversely affect our one-to-four family residential mortgage portfolio in several ways, each of which could adversely affect our operating results and/or financial condition.

Commercial loans make up a significant portion of our loan portfolio.
Commercial loans comprised $\$ 98.2$ million and $\$ 102.0$ million, or $28.2 \%$ and $27.6 \%$, of our loan portfolio at December 31, 2009 and 2008, respectively. Our commercial loans are primarily made based on the identified cash
flow of the borrower and secondarily on the underlying collateral provided by the borrower. Most often, this collateral is accounts receivable, inventory, or machinery. Credit support provided by the borrower for most of these loans and the probability of repayment is based on the liquidation of the pledged collateral and enforcement of a personal guarantee, if any exists. As a result, in the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. The collateral securing other loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business.

Our agricultural loans involve a greater degree of risk than other loans, and the ability of the borrower to repay may be affected by many factors outside of the borrower's control.

At December 31, 2009 and 2008, agricultural real estate loans totaled $\$ 7.0$ million and $\$ 7.2$ million, or $2.0 \%$ and $1.9 \%$ of our total loan portfolio, respectively. Agricultural real estate lending involves a greater degree of risk and typically involves larger loans to single borrowers than lending on single-family residences. Payments on agricultural real estate loans are dependent on the profitable operation or management of the farm property securing the loan. The success of the farm may be affected by many factors outside the control of the farm borrower, including adverse weather conditions that prevent the planting of a crop or limit crop yields (such as hail, drought and floods), loss of livestock due to disease or other factors, declines in market prices for agricultural products (both domestically and internationally) and the impact of government regulations (including changes in price supports, subsidies and environmental regulations). In addition, many farms are dependent on a limited number of key individuals whose injury or death may significantly affect the successful operation of the farm. If the cash flow from a farming operation is diminished, the borrower's ability to repay the loan may be impaired. The primary crops in our market areas are wheat, corn and soybean. Accordingly, adverse circumstances affecting wheat, corn and soybean crops could have an adverse effect on our agricultural real estate loan portfolio.

We also originate agricultural operating loans. At December 31, 2009 and 2008, these loans totaled $\$ 31.2$ million and $\$ 36.0$ million, respectively, or $9.0 \%$ and $9.7 \%$ respectively, of our total loan portfolio. As with agricultural real estate loans, the repayment of operating loans is dependent on the successful operation or management of the farm property. Likewise, agricultural operating loans involve a greater degree of risk than lending on residential properties, particularly in the case of loans that are unsecured or secured by rapidly depreciating assets such as farm equipment, livestock or crops. We generally secure agricultural operating loans with a blanket lien on livestock, equipment, food, hay, grain and crops. Nevertheless, any repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation.

Our business is concentrated in and dependent upon the continued growth and welfare of the markets in which we operate, including eastern, central and southwestern Kansas.

We operate primarily in eastern, central and southwestern Kansas, and as a result, our financial condition, results of operations and cash flows are subject to changes in the economic conditions in those areas. Although each market we operate in is geographically and economically diverse, our success depends upon the business activity, population, income levels, deposits and real estate activity in each of these markets. Although our customers' business and financial interests may extend well beyond our market area, adverse economic conditions that affect our specific market area could reduce our growth rate, affect the ability of our customers to repay their loans to us and generally affect our financial condition and results of operations. Because of our geographic concentration, we are less able than other regional or national financial institutions to diversify our credit risks across multiple markets.

We may experience difficulties in managing our growth and our growth strategy involves risks that may negatively impact our net income.

As part of our general strategy, we may acquire banks, branches and related businesses that we believe provide a strategic fit with our business. In the past, we have acquired a number of local banks and branches and, to the extent that we continue to grow through future acquisitions, we cannot assure you that we will be able to adequately and profitably manage this growth. Acquiring other banks and businesses will involve risks commonly associated with acquisitions, including:

- potential exposure to unknown or contingent liabilities of banks and businesses we acquire;
- exposure to potential asset quality issues of the acquired bank or related business;
- difficulty and expense of integrating the operations and personnel of banks and businesses we acquire; potential disruption to our business;
potential diversion of our management's time and attention; and - the possible loss of key employees and customers of the banks and businesses we acquire.

In addition to acquisitions, we may expand into additional communities or attempt to strengthen our position in our current markets by undertaking additional branch openings. We believe that it generally takes several years for new banking facilities to first achieve operational profitability, due to the impact of organization and overhead expenses and the start-up phase of generating loans and deposits. To the extent that we undertake additional branch openings, we are likely to continue to experience the effects of higher operating expenses relative to operating income from the new operations, which may have an adverse effect on our levels of reported net income, return on average equity and return on average assets.

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We face intense competition in all phases of our business from other banks and financial institutions.
The banking and financial services business in our market is highly competitive. Our competitors include large regional banks, local community banks, savings and loan associations, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market mutual funds, credit unions and other non-bank financial service providers, many of which have greater financial, marketing and technological resources than us. Increased competition in our market may result in a decrease in the amounts of our loans and deposits, reduced spreads between loan rates and deposit rates or loan terms that are more favorable to the borrower. Any of these results could have a material adverse effect on our ability to grow and remain profitable. If increased competition causes us to significantly discount the interest rates we offer on loans or increase the amount we pay on deposits, our net interest income could be adversely impacted. If increased competition causes us to relax our underwriting standards, we could be exposed to higher losses from lending activities. Additionally, many of our competitors are much larger in total assets and capitalization, have greater access to capital markets and offer a broader range of financial services than we can offer.

Interest rates and other conditions impact our results of operations.
Our profitability is in part a function of the spread between the interest rates earned on investments and loans and the interest rates paid on deposits and other interest-bearing liabilities. Like most banking institutions, our net interest spread and margin will be affected by general economic conditions and other factors, including fiscal and monetary policies of the federal government, that influence market interest rates and our ability to respond to changes in such rates. At any given time, our assets and liabilities will be such that they are affected differently by a given change in interest rates. As a result, an increase or decrease in rates, the length of loan terms or the mix of adjustable and fixed rate loans in our portfolio could have a positive or negative effect on our net income, capital and liquidity. We measure interest rate risk under various rate scenarios and using specific criteria and assumptions. A summary of this process, along with the results of our net interest income simulations is presented in the section entitled "Management's Discussion and Analysis of Financial Conditions and Results of Operations." Although we believe our current level of interest rate sensitivity is reasonable and effectively managed, significant fluctuations in interest rates may have an adverse effect on our business, financial condition and results of operations.

We must effectively manage our credit risk.
There are risks inherent in making any loan, including risks inherent in dealing with individual borrowers, risks of nonpayment, risks resulting from uncertainties as to the future value of collateral and risks resulting from changes in economic and industry conditions. We attempt to minimize our credit risk through prudent loan application approval procedures, careful monitoring of the concentration of our loans within specific industries and periodic independent reviews of outstanding loans by our credit review department. However, we cannot assure you that such approval and monitoring procedures will reduce these credit risks. Most of our loans are commercial, real estate, or agriculture loans, each of which is subject to distinct types of risk. To reduce the lending risks we face, we generally take a security interest in borrowers' property for all three types of loans. In addition, we sell certain residential real estate loans to third parties. Nevertheless, the risk of non-payment is inherent in all three types of loans and if we are unable to collect amounts owed, it may materially affect our operations and financial performance.

For a more complete discussion of our lending activities see Part 1 of Item 1 of this Annual Report on Form 10-K.
Our loan portfolio has a large concentration of real estate loans, which involve risks specific to real estate value.
Real estate lending (including commercial, construction, and residential) is a large portion of our loan portfolio. These categories were $\$ 241.7$ million, or approximately $69.5 \%$ of our total loan portfolio as of December 31, 2009, as
compared to $\$ 259.4$ million, or approximately $70.2 \%$, as of December 31, 2008. The market value of real estate can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located. Although a significant portion of such loans are secured by a secondary form of collateral, adverse developments affecting real estate values in one or more of our markets could increase the credit risk associated with our loan portfolio. Additionally, real estate lending typically involves higher loan principal amounts and the repayment of the loans generally is dependent, in large part, on sufficient income from the properties securing the loans to cover operating expenses and debt service. Economic events or governmental regulations outside of the control of the borrower or lender could negatively impact the future cash flow and market values of the affected properties.

If the loans that are collateralized by real estate become troubled during a time when market conditions are declining or have declined, then we may not be able to realize the amount of security that we anticipated at the time of originating the loan, which could cause us to increase our provision for loan losses and adversely affect our operating results and financial condition. In particular, if the declines in values that have occurred in the residential and commercial real estate markets worsen, particularly within our market area, the value of collateral securing our real estate loans could decline further. In light of the uncertainty that exists in the economy and credit markets nationally, there can be no guarantee that we will not experience additional deterioration resulting from the downturn in credit performance by our real estate loan customers.

Our anticipated pace of growth may require us to raise additional capital in the future, but that capital may not be available when it is needed.

We are required by federal and state regulatory authorities to maintain adequate levels of capital to support our operations. We anticipate that our existing capital resources will satisfy our capital requirements for the foreseeable future and this is a major reason why we did not participate in the CPP. However, we may at some point need to raise additional capital to support continuing growth. Our ability to raise additional capital is particularly important to our strategy of continual growth through acquisitions. Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, we cannot assure you of our ability to raise additional capital if needed on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired.

Attractive acquisition opportunities may not be available to us in the future.
We expect that other banking and financial service companies, many of which have significantly greater resources than us, will compete with us in acquiring other financial institutions if we pursue such acquisitions. This competition could increase prices for potential acquisitions that we believe are attractive. Also, acquisitions are subject to various regulatory approvals. If we fail to receive the appropriate regulatory approvals, we will not be able to consummate an acquisition that we believe is in our best interests. Among other things, our regulators consider our capital, liquidity, profitability, regulatory compliance and levels of goodwill and intangibles when considering acquisition and expansion proposals. Any acquisition could be dilutive to our earnings and stockholders' equity per share of our common stock.

Our community banking strategy relies heavily on our management team, and the unexpected loss of key managers may adversely affect our operations.

Much of our success to date has been influenced strongly by our ability to attract and to retain senior management experienced in banking and financial services and familiar with the communities in our market area. Our ability to retain executive officers, the current management teams, branch managers and loan officers of our operating subsidiaries will continue to be important to the successful implementation of our strategy. It is also critical, as we grow, to be able to attract and retain qualified additional management and loan officers with the appropriate level of experience and knowledge about our market area to implement our community-based operating strategy. The unexpected loss of services of any key management personnel, or the inability to recruit and retain qualified personnel in the future, could have an adverse effect on our business, financial condition and results of operations.

Government regulation can result in limitations on our operations.
We operate in a highly regulated environment and are subject to supervision and regulation by a number of governmental regulatory agencies, including the Board of Governors of the Federal Reserve System, the FDIC and the

OCC. Regulations adopted by these agencies, which are generally intended to provide protection for depositors and customers rather than for the benefit of stockholders, govern a comprehensive range of matters relating to ownership and control of our shares, our acquisition of other companies and businesses, permissible activities for us to engage in, maintenance of adequate capital levels and other aspects of our operations. These bank regulators possess broad authority to prevent or remedy unsafe or unsound practices or violations of law. The laws and regulations applicable to the banking industry could change at any time and in light of the recent economic downturn, the industry has experienced a general strengthening of these laws and regulations. Increased regulation could increase our cost of compliance and adversely affect profitability. For example, new legislation or regulation may limit the manner in which we may conduct our business, including our ability to offer new products, obtain financing, attract deposits, make loans and achieve satisfactory interest spreads.

We have a continuing need for technological change and we may not have the resources to effectively implement new technology.

The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. In addition to better serving customers, the effective use of technology increases efficiency as well as enables financial institutions to reduce costs. Our future success will depend in part upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in our operations as we continue to grow and expand our market area. Many of our larger competitors have substantially greater resources to invest in technological improvements. As a result, they may be able to offer additional or superior products to those that we will be able to offer, which would put us at a competitive disadvantage. Accordingly, we cannot provide you with assurance that we will be able to effectively implement new technology-driven products and services or be successful in marketing such products and services to our customers.

There is a limited trading market for our common shares, and you may not be able to resell your shares at or above the price you paid for them.

Although our common shares are listed for trading on the Nasdaq Global Market under the symbol "LARK", the trading in our common shares has substantially less liquidity than many other publicly traded companies. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the market of willing buyers and sellers of our common shares at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. We cannot assure you that volume of trading in our common shares will increase in the future.

System failure or breaches of our network security could subject us to increased operating costs as well as litigation and other liabilities.

The computer systems and network infrastructure we use could be vulnerable to unforeseen problems. Our operations are dependent upon our ability to protect our computer equipment against damage from physical theft, fire, power loss, telecommunications failure or a similar catastrophic event, as well as from security breaches, denial of service attacks, viruses, worms and other disruptive problems caused by hackers. Any damage or failure that causes an interruption in our operations could have a material adverse effect on our financial condition and results of operations. Computer break-ins, phishing and other disruptions could also jeopardize the security of information stored in and transmitted through our computer systems and network infrastructure, which may result in significant liability to us and may cause existing and potential customers to refrain from doing business with us. Although we, with the help of third-party service providers, intend to continue to implement security technology and establish operational procedures to prevent such damage, there can be no assurance that these security measures will be successful. In addition, advances in computer capabilities, new discoveries in the field of cryptography or other developments could result in a compromise or breach of the algorithms we and our third-party service providers use to encrypt and protect customer transaction data. A failure of such security measures could have a material adverse effect on our financial condition and results of operations.

We are subject to certain operational risks, including, but not limited to, customer or employee fraud and data processing system failures and errors.

Employee errors and misconduct could subject us to financial losses or regulatory sanctions and seriously harm our reputation. Misconduct by our employees could include hiding unauthorized activities from us, improper or unauthorized activities on behalf of our customers or improper use of confidential information. It is not always
possible to prevent employee errors and misconduct, and the precautions we take to prevent and detect this activity may not be effective in all cases. Employee errors could also subject us to financial claims for negligence.

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We maintain a system of internal controls and insurance coverage to mitigate against operational risks, including data processing system failures and errors and customer or employee fraud. Should our internal controls fail to prevent or detect an occurrence, or if any resulting loss is not insured or exceeds applicable insurance limits, it could have a material adverse effect on our business, financial condition and results of operations.

Failure to pay interest on our debt may adversely impact our ability to pay dividends.
Our $\$ 16.5$ million of subordinated debentures are held by two business trusts that we control. Interest payments on the debentures must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay dividends on our capital stock. Deferral of interest payments could also cause a decline in the market price of our common stock.

ITEM 1B.
UNRESOLVED STAFF COMMENTS

None
ITEM 2.

## PROPERTIES

The Company owns its main office in Manhattan, Kansas and 17 branch offices and leases three branch offices. The Company also leases a parking lot for one of the branch offices it owns.

## ITEM 3.

## LEGAL PROCEEDINGS

There are no pending legal proceedings to which the Company or the Bank is a party, other than ordinary routine litigation incidental to the Bank's business. While the ultimate outcome of current legal proceedings cannot be predicted with certainty, it is the opinion of management that the resolution of these legal actions should not have a material effect on the Company's consolidated financial position or results of operations.

ITEM 4.
RESERVED

## PART II.

## ITEM MARKET FOR THE COMPANY'S COMMON STOCK, RELATED STOCKHOLDER MATTERS AND 5. ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock has traded on the Nasdaq Global Market under the symbol "LARK" since 2001. At December 31, 2009, the Company had approximately 1,085 stockholders, consisting of approximately 375 owners of record and approximately 710 beneficial owners of our common stock. Set forth below are the reported high and low sale prices of our common stock and dividends paid during the past two years. Information presented below has been adjusted to give effect to the 5\% stock dividends declared in December 2009 and 2008.

| Year ended December 31, 2009 | High |  | Low |  | Cash dividends paid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Quarter | \$ | 19.51 | \$ | 12.61 | \$ | 0.1810 |
| Second Quarter |  | 16.41 |  | 13.76 |  | 0.1810 |
| Third Quarter |  | 15.47 |  | 14.30 |  | 0.1810 |
| Fourth Quarter | \$ | 15.51 | \$ | 14.01 | \$ | 0.1810 |
| Year ended December 31, 2008 | High |  | Low |  | Cash dividends paid |  |
| First Quarter | \$ | 23.58 | \$ | 21.53 | \$ | 0.1723 |
| Second Quarter |  | 22.66 |  | 20.17 |  | 0.1723 |
| Third Quarter |  | 20.18 |  | 14.42 |  | 0.1723 |
| Fourth Quarter | \$ | 19.50 | \$ | 15.88 | \$ | 0.1723 |

The Company's ability to pay dividends is largely dependent upon the dividends it receives from the Bank. The Company and the Bank are subject to regulatory limitations on the amount of cash dividends it may pay. See "Business - Supervision and Regulation - The Company - Dividend Payments" and "Business - Supervision and Regulation The Bank - Dividend Payments" for a more detailed description of these limitations.

In May 2008, our Board of Directors announced the approval of a stock repurchase program permitting us to repurchase up to 113,400 shares, or $5 \%$ of our outstanding common stock. Unless terminated earlier by resolution of the Board of Directors, the May 2008 Repurchase Program will expire when we have repurchased all shares authorized for repurchase thereunder. As of December 31, 2009 there were 108,006 shares remaining to repurchase under the plan. The Company did not repurchase any shares pursuant to Section 12 of the Exchange Act during the quarter ended December 31, 2009.

## SELECTED FINANCIAL DATA

At or for the years ended December 31, 2008

2007
2006
2005
(Dollars in thousands, except per share amounts)
Selected Financial Data:

|  | $\$$ | 584,167 | $\$$ | 602,214 | $\$$ | 606,455 | $\$$ | 590,568 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total assets | 342,738 |  | 365,772 |  | 376,157 |  | 379,324 | 274,566 |  |
| Loans | 169,619 |  | 171,297 |  | 164,724 |  | 145,884 | 140,131 |  |
| Investment securities | 12,379 |  | 13,788 |  | 14,739 |  | 14,752 | 21,491 |  |
| Cash and cash equivalents | 438,595 |  | 439,546 |  | 452,652 |  | 444,485 |  | 331,273 |
| Deposits | 82,183 |  | 104,366 |  | 93,088 |  | 90,416 |  | 85,258 |
| Borrowings | $\$$ | 53,895 | $\$$ | 51,406 | $\$$ | 52,296 | $\$$ | 49,236 | $\$$ |
| Stockholders' equity | $\$$ |  |  |  |  |  |  |  |  |

Selected Operating Data:

| Interest income | $\$$ | 27,266 | $\$$ | 31,647 | $\$$ | 35,551 | $\$$ | 34,395 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest expense | 9,086 |  | 13,615 |  | 17,868 |  | 15,639 | 8,957 |
| Net interest income | 18,180 |  | 18,032 |  | 17,683 |  | 18,756 | 13,167 |
| Provision for loan losses | 3,300 |  | 2,400 |  | 255 |  | 235 | 385 |


| Net interest income after |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| provision for loan losses | 14,880 | 15,632 | 17,428 | 18,521 | 12,782 |
| Non-interest income | 8,436 | 7,045 | 5,916 | 7,213 | 5,009 |


| Investment securities gains (losses), net |  | (952) |  | 497 |  | - |  | (300) |  | 47 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest expense |  | 18,946 |  | 17,511 |  | 16,639 |  | 17,345 |  | 12,282 |
| Earnings before income taxes |  | 3,418 |  | 5,663 |  | 6,705 |  | 8,089 |  | 5,556 |
| Income tax expense |  | 146 |  | 1,110 |  | 1,303 |  | 2,079 |  | 1,659 |
| Net earnings | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 | \$ | 6,010 | \$ | 3,897 |
| Earnings per share (1): |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.31 | \$ | 1.81 | \$ | 2.02 | \$ | 2.22 | \$ | 1.44 |
| Diluted |  | 1.31 |  | 1.80 |  | 2.00 |  | 2.21 |  | 1.43 |
| Dividends per share (1) |  | 0.72 |  | 0.69 |  | 0.66 |  | 0.57 |  | 0.53 |
| Book value per common share outstanding (1) | \$ | 21.65 | \$ | 20.64 | \$ | 19.75 | \$ | 18.22 | \$ | 16.23 |

Other Data:

| Return on average assets | $0.54 \%$ | $0.75 \%$ | $0.90 \%$ | $1.01 \%$ | $0.87 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Return on average equity | $6.18 \%$ | $8.98 \%$ | $10.78 \%$ | $13.01 \%$ | $9.04 \%$ |
| Equity to total assets | $9.23 \%$ | $8.54 \%$ | $8.62 \%$ | $8.34 \%$ | $9.48 \%$ |
| Net interest rate spread (2) | $3.39 \%$ | $3.25 \%$ | $3.15 \%$ | $3.35 \%$ | $2.99 \%$ |
| Net interest margin (2) | $3.57 \%$ | $3.51 \%$ | $3.47 \%$ | $3.62 \%$ | $3.26 \%$ |
| Non-performing assets to <br> total assets | $2.27 \%$ | $1.28 \%$ | $1.74 \%$ | $0.68 \%$ | $0.88 \%$ |
| Non-performing loans to <br> net loans | $3.45 \%$ | $1.57 \%$ | $2.67 \%$ | $0.94 \%$ | $1.21 \%$ |
| Allowance for loan losses <br> to total loans | $1.57 \%$ | $1.05 \%$ | $1.10 \%$ | $1.05 \%$ | $1.13 \%$ |
| Dividend payout ratio | $55.27 \%$ | $38.10 \%$ | $32.70 \%$ | $26.17 \%$ | $37.14 \%$ |


| Number of full service <br> banking offices | 21 | 20 | 20 | 20 | 17 |
| :--- | :--- | :--- | :--- | :--- | :--- |

**Our selected consolidated financial data should be read in conjunction with, and is qualified in its entirety by, our consolidated financial statements, including the related notes.
(1) All per share amounts have been adjusted to give effect to the 5\% stock dividends paid in December 2009, 2008, 2007, 2006 and 2005.
(2) Presented on a taxable equivalent basis, using a $34 \%$ federal tax rate.

## ITEM 7.MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## CORPORATE PROFILE AND OVERVIEW

Landmark Bancorp, Inc. is a one-bank holding company incorporated under the laws of the State of Delaware and is engaged in the banking business through its wholly-owned subsidiary, Landmark National Bank. Landmark Bancorp is listed on the Nasdaq Global Market under the symbol "LARK". Landmark National Bank is dedicated to providing quality financial and banking services to its local communities. Our strategy includes continuing a tradition of quality assets while growing our commercial and commercial real estate loan portfolios. We are committed to developing relationships with our borrowers and providing a total banking service.

Landmark National Bank is principally engaged in the business of attracting deposits from the general public and using such deposits, together with Federal Home Loan Bank borrowings and funds from operations, to originate commercial real estate and non-real estate loans, as well as one-to-four family residential mortgage loans. Landmark National Bank also originates small business, multi-family residential mortgage, home equity and consumer loans. Although not our primary business function, we do invest in certain investment and mortgage-related securities using deposits and other borrowings as funding sources.

Our results of operations depend generally on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. While net interest income increased during 2009 as compared to 2008, our results were affected by certain non-interest related items, including an increase in the provision for loan losses as compared to 2008. Net interest income is affected by regulatory, economic and competitive factors that influence interest rates, loan demand and deposit flows. In addition, we are subject to interest rate risk to the degree that our interest-earning assets mature or reprice at different times, or at different speeds, than our interest-bearing liabilities. Our results of operations are also affected by non-interest income, such as service charges, loan fees and gains from the sale of newly originated loans and gains or losses on investments. Our principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, federal deposit insurance costs, data processing expenses and provision for loan losses.

We are significantly impacted by prevailing economic conditions including federal monetary and fiscal policies and federal regulations of financial institutions. Deposit balances are influenced by numerous factors such as competing investments, the level of income and the personal rate of savings within our market areas. Factors influencing lending activities include the demand for housing and the interest rate pricing competition from other lending institutions.

Currently, our business consists of ownership of Landmark National Bank, with its main office in Manhattan, Kansas and twenty branch offices in eastern, central and southwestern Kansas. On May 8, 2009, the Company's subsidiary, Landmark National Bank, completed the acquisition of a second branch office in Lawrence, Kansas.

## CRITICAL ACCOUNTING POLICIES

Critical accounting policies are those, which are both most important to the portrayal of our financial condition and results of operations, and require our management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Our critical accounting policies relate to the allowance for loan losses, the valuation of investment securities, accounting for income taxes and the accounting for goodwill and other intangible assets, all of which involve significant judgment by our management.

We perform periodic and systematic detailed reviews of our lending portfolio to assess overall collectability. The level of the allowance for loan losses reflects our estimate of the collectability of the loan portfolio. While these
estimates are based on substantive methods for determining allowance requirements, nevertheless, actual outcomes may differ significantly from estimated results. Additional explanation of the methodologies used in establishing this reserve are provided in the "Asset Quality and Distribution" section.

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The Company has classified its investment securities portfolio as available-for-sale, with the exception of certain investments held for regulatory purposes. The Company carries its available-for-sale investment securities at fair value and employs valuation techniques which utilize observable inputs when those inputs are available. These observable inputs reflect assumptions market participants would use in pricing the security, developed based on market data obtained from sources independent of the Company. When such information is not available, the Company employs valuation techniques which utilize unobservable inputs, or those which reflect the Company's own assumptions about market participants, based on the best information available in the circumstances. These valuation methods typically involve estimated cash flows and other financial modeling techniques. Changes in underlying factors, assumptions, estimates, or other inputs to the valuation techniques could have a material impact on the Company's future financial condition and results of operations. Fair value measurements are classified as Level 1 (quoted prices), Level 2 (based on observable inputs) or Level 3 (based on unobservable inputs). Available-for-sale securities are recorded at fair value with unrealized gains and losses excluded from earnings and reported as a separate component of stockholders' equity until realized. Purchased premiums and discounts on investment securities are amortized/accreted into interest income over the estimated lives of the securities using the interest method. Gains and losses on sales of available-for-sale securities are recorded on a trade date basis and are calculated using the specific identification method.

The Company performs quarterly reviews of the investment portfolio to determine if any investment securities have any declines in fair value which might be considered other-than-temporary. The initial review begins with all securities in an unrealized loss position. The Company's assessment of other-than-temporary impairment is based on its reasonable judgment of the specific facts and circumstances impacting each individual security at the time such assessments are made. The Company reviews and considers factual information, including expected cash flows, the structure of the security, the credit quality of the underlying assets and the current and anticipated market conditions. As of January 1, 2009, the Company early adopted the guidance on other-than-temporary impairments in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 320 "Investments - Debt and Equity Securities," which changed the accounting for other- than-temporary impairments of debt securities and separates the impairment into credit-related and other factors for debt securities. Any credit-related impairments are realized through a charge to earnings. If an equity security is determined to be other-than-temporarily impaired, the entire impairment is realized through a charge to earnings.

We have completed several business and asset acquisitions, which have generated significant amounts of goodwill and intangible assets and related amortization. The values assigned to goodwill and intangibles, as well as their related useful lives, are subject to judgment and estimation by our management. Goodwill and intangibles related to acquisitions are determined and based on purchase price allocations. The initial value assigned to goodwill is the residual of the purchase price over the fair value of all identifiable assets acquired and liabilities assumed. Valuation of intangible assets is generally based on the estimated cash flows related to those assets. Performing such a discounted cash flow analysis involves the use of estimates and assumptions. Useful lives are determined based on the expected future period of the benefit of the asset, the assessment of which considers various characteristics of the asset, including the historical cash flows. Due to the number of estimates involved related to the allocation of purchase price and determining the appropriate useful lives of intangible assets, we have identified purchase accounting, and the subsequent impairment testing of goodwill and intangible assets, as a critical accounting policy.

Goodwill is not amortized; however, it is tested for impairment at each calendar year end or more frequently when events or circumstances dictate. The impairment test compares the carrying value of goodwill to an implied fair value of the goodwill, which is based on a review of the Company's market capitalization adjusted for appropriate control premiums as well as an analysis of valuation multiples of recent, comparable acquisitions. The Company considers the result from each these valuation methods in determining the implied fair value of its goodwill. A goodwill impairment would be recorded for the amount that the carrying value exceeds the implied fair value. During the first quarter of 2009, the decline in the Company's market capitalization coupled with the market conditions in the financial
services industry, constituted a triggering event which required an impairment test to be performed. The Company performed impairment tests as of March 31, 2009 and December 31, 2009 by comparing the implied fair value of the Company's single reporting unit to its carrying value. Fair value was determined using observable market data, including the Company's market capitalization, with control premiums and valuation multiples, compared to recent financial industry acquisition multiples for similar institutions to estimate the fair value of the Company's single reporting unit. The Company's impairment tests as of March 31, 2009 and December 31, 2009 indicate that goodwill as of these dates was not impaired. The Company can make no assurances that future impairment tests will not result in goodwill impairments.

Intangible assets include core deposit intangibles and mortgage servicing rights. Core deposit intangible assets are amortized over their estimated useful life of ten years on an accelerated basis. When facts and circumstances indicate potential impairment, the Company will evaluate the recoverability of the intangible asset carrying value, using estimates of undiscounted future cash flows over the remaining asset life. Any impairment loss is measured by the excess of carrying value over fair value. Mortgage servicing assets are recognized as separate assets when rights are acquired through the sale of financial assets, primarily one-to-four family real estate loans and are recorded at the lower of amortized cost or estimated fair value. Mortgage servicing rights are amortized into non-interest expense in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are recorded at the lower of amortized cost or estimated fair value, and are evaluated for impairment based upon the fair value of the retained rights as compared to amortized cost.

The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity's financial statements or tax returns. Judgment is required in assessing the future tax consequences of events that have been recognized in financial statements or tax returns. On January 1, 2007 the Company adopted the revised accounting guidance on accounting for uncertainty in income taxes, in which an income tax position will be recognized only if it is more likely than not that it will be sustained upon IRS examination, based upon its technical merits. Once that status is met, the amount recorded will be the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. The Company recognizes interest and penalties related to unrecognized tax benefits as a component of income tax expense in our consolidated statements of earnings. The Company assesses it deferred tax assets to determine if the items are more likely than not be realized and a valuation allowance is established for any amounts that are not more likely than not to be realized. Changes in estimates regarding the actual outcome of these future tax consequences, including the effects of IRS examinations and examinations by other state agencies, could materially impact our financial position and results of operations.

## COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED DECEMBER 31, 2009 AND DECEMBER 31, 2008

SUMMARY OF PERFORMANCE. Net earnings for 2009 decreased $\$ 1.3$ million, or $28.1 \%$, to $\$ 3.3$ million as compared to net earnings of $\$ 4.6$ million in 2008. The decline in earnings was primarily the result of an increase in our provision for loan losses, impairment charges to our investment security portfolio and increases in FDIC premiums. We increased our provision for loan losses by $\$ 900,000$ in 2009 , as compared to 2008 , due to the impact of declining residential and commercial real estate values impacting the underlying collateral in our loan portfolio, increased levels of non-accrual and past due loans and the impact of the current economic environment on our loan customers. Also during 2009, we identified our portfolio of pooled trust preferred securities as other-than-temporarily impaired, which resulted in net credit-related impairment charges of $\$ 961,000$. Our non-interest expenses increased by $\$ 1.4$ million, to $\$ 18.9$ million, during 2009 as compared to 2008 , primarily as a result of an increase in FDIC insurance premiums. Our FDIC insurance premiums increased by $\$ 772,000$ as the result of a $\$ 277,000$ special assessment, higher assessment rates and the depletion of our previously unused FDIC credits. We also experienced increases in expenses relating to the acquisition and operation of a second branch in Lawrence, Kansas and higher foreclosure and other real estate costs. Offsetting the increased expenses was a $\$ 1.4$ million increase in non-interest income, which was primarily attributable to a $\$ 1.6$ million increase in gains on sale of loans driven by higher origination volumes of residential real estate loans that were sold in the secondary market. Results for 2008 included a $\$ 270,000$ gain from the prepayment of a FHLB advance, which represented the remaining unamortized fair value adjustment recorded in purchase accounting and $\$ 497,000$ of gains on sales of investment securities.

Our net interest margin, on a tax equivalent basis, increased from $3.51 \%$ for 2008 to $3.57 \%$ for 2009. During 2009 we were able to reduce our cost of deposits and borrowings enough to offset the lower yields earned on loans and investment securities as our interest earning assets and liabilities repriced in markets that experienced a dramatic

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decline in benchmark interest rates that began in late 2007 and continued throughout 2008 and 2009. The lower cost of funding allowed us to increase our net interest margin in a market that as of December 31, 2009 still exhibited interest rates that were very low compared to historical levels.

The following table summarizes earnings and key performance measures for 2009 and 2008:

| (Dollars in thousands, except per share amounts) | Years ended December 31, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |  |
| Net earnings: | $\$$ | 3,272 | $\$$ | 4,553 |
| Net earnings | $\$$ | 1.31 | $\$$ | 1.81 |
| Basic earnings per share | $\$$ | 1.31 | $\$$ | 1.80 |
| Diluted earnings per share |  | $0.54 \%$ | $0.75 \%$ |  |
| Earnings ratios: | $6.18 \%$ | $8.98 \%$ |  |  |
| Return on average assets | $9.23 \%$ | $8.54 \%$ |  |  |
| Return on average equity | $3.57 \%$ | $3.51 \%$ |  |  |
| Equity to total assets | $55.27 \%$ | $38.10 \%$ |  |  |
| Net interest margin (1) |  |  |  |  |
| Dividend payout ratio |  |  |  |  |

(1) Net interest margin is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.

We distributed a $5 \%$ stock dividend for the ninth consecutive year in December 2009. All per share and average share data in this section reflects the 2009 and 2008 stock dividends.

INTEREST INCOME. Interest income for 2009 decreased $\$ 4.4$ million, or $13.8 \%$, to $\$ 27.3$ million from $\$ 31.6$ million for 2008. The decline in interest income was a result of lower yields on interest-earning assets as loans and investments mature and typically reprice lower in this low interest rate environment, an increase in non-accrual loans and a decline in average interest earning assets. Interest income on loans decreased $\$ 3.9$ million, or $15.8 \%$, to $\$ 20.6$ million for 2009, due to a decrease in the average yield on loans from $6.49 \%$ during 2008 to $5.75 \%$ during 2009 and lower average balances, which decreased to $\$ 359.9$ million in 2009 from $\$ 375.2$ million in 2008. Average investment securities increased from $\$ 170.0$ million for 2008, to $\$ 185.6$ million for 2009. The average yield on our investment securities decreased to $4.24 \%$ during 2009 from $4.88 \%$ during 2008. Interest income on investment securities decreased $\$ 518,000$, or $7.2 \%$, to $\$ 6.7$ million for 2009 as the lower yields more than offset the higher average balances. The increased levels of investments were the result of the increased liquidity primarily from lower outstanding loan balances.

INTEREST EXPENSE. Interest expense for 2009 decreased $\$ 4.5$ million, or $33.3 \%$, to $\$ 9.1$ million from $\$ 13.6$ million for 2008. Interest expense on deposits decreased $\$ 4.1$ million to $\$ 5.8$ million, or $41.2 \%$, from $\$ 9.9$ million in 2008 primarily as a result of lower rates on our maturing certificates of deposit and lower rates on money market and NOW accounts due to the decline in interest rates. Our total cost of deposits declined from $2.53 \%$ during 2008 to $1.46 \%$ during 2009. While our average interest bearing deposit balances increased from $\$ 391.5$ million in 2008 to $\$ 399.0$ million in 2009, the mix of average deposit balances shifted from higher cost certificate of deposit balances to lower cost money market, NOW and savings accounts contributing to lower cost of deposits. During 2009 interest expense on borrowings decreased $\$ 452,000$, or $12.2 \%$, due to lower outstanding borrowings. Our average outstanding borrowings declined from $\$ 105.5$ million during 2008 to $\$ 92.9$ million during 2009, while our cost of borrowing was $3.52 \%$ in both years.

NET INTEREST INCOME. Net interest income represents the difference between income derived from interest-earning assets and the expense incurred on interest-bearing liabilities. Net interest income is affected by both the difference between the rates of interest earned on interest-earnings assets and the rates paid on interest-bearing liabilities ("interest rate spread") as well as the relative amounts of interest-earning assets and interest-bearing liabilities.

Net interest income for 2009 increased $\$ 148,000$, to $\$ 18.2$ million, from $\$ 18.0$ million in 2008. On a tax equivalent basis, net interest income increased $\$ 262,000$ and net interest margin increased to $3.57 \%$ from $3.51 \%$ for 2009 and 2008, respectively. The increase in net interest margin occurred primarily because we were able to reduce our costs of funding by more than our yields declined on our interest earning assets as our interest earning assets and liabilities continue to reprice lower in this low interest rate environment. The average cost of our liabilities declined 33.3\% while our average yield on assets only declined $13.8 \%$ during 2009 as compared to 2008. The improvement in net interest margin from interest rates more than offset the lower average balances of interest earning assets which declined from $\$ 548.2$ million in 2008 to $\$ 545.5$ million in 2009.

PROVISION FOR LOAN LOSSES. We maintain, and our Board of Directors monitors, an allowance for losses on loans. The allowance is established based upon management's periodic evaluation of known and inherent risks in the loan portfolio, review of significant individual loans and collateral, review of delinquent loans, past loss experience, adverse situations that may affect the borrowers' ability to repay, current and expected market conditions, and other factors management deems important. Determining the appropriate level of reserves involves a high degree of management judgment and is based upon historical and projected losses in the loan portfolio and the collateral value of specifically identified problem loans. Additionally, allowance strategies and policies are subject to periodic review and revision in response to a number of factors, including current market conditions, actual loss experience and management's expectations.

The provision for loan losses for 2009 was $\$ 3.3$ million, compared to a provision of $\$ 2.4$ million during 2008. Our provision for loan losses increased $\$ 900,000$ in 2009 based on the analysis of our loan portfolio, which indicated the additional provision for loan losses was warranted given the impact of declining residential and commercial real estate values impacting the underlying collateral in our loan portfolio, increased levels of non-accrual and past due loans and the impact of the current economic environment on our loan customers. Our provision for loan losses was higher in both 2009 and 2008 than compared to historical levels prior to 2008, due to the difficult conditions that continue to exist in the economy and the impact on our loan portfolio as well as increased levels of charge-offs and nonperforming loans experienced in the recent difficult economic and credit environments. We have been working diligently to identify and address the credit weaknesses in our loan portfolio. While it is difficult to forecast future events, we believe that our current allowance for loan losses, coupled with our capital levels, loan portfolio management and underlying fundamental earnings before the provision for loan losses, positions us to deal with this challenging environment. For further discussion of the allowance for loan losses, refer to the "Asset Quality and Distribution" section.

NON-INTEREST INCOME. Non-interest income increased $\$ 1.4$ million, or $19.7 \%$, for 2009 , to $\$ 8.4$ million, as compared to $\$ 7.0$ million in 2008. The increase was primarily attributable to an increase of $\$ 1.6$ million, or $112.2 \%$, in gains on sale of loans. The increased gains on sales of loans were driven by higher origination volumes of residential real estate loans as a result of low mortgage rates and tax incentives to homebuyers that were available in 2009, as well as our expansion of the mortgage lending activities over the past few years. These residential real estate loans were primarily sold in the secondary market. Partially offsetting the increased gains on sales of loans, was a $\$ 246,000$ gain that was recognized during 2008 from the prepayment of a FHLB advance, which represented the remaining unamortized fair value adjustment required by purchase accounting.

INVESTMENT SECURITIES GAINS (LOSSES). During 2009, each of our three investments in pooled trust preferred securities, with original par values totaling $\$ 2.5$ million, were identified as other-than-temporarily impaired as a result of increased levels of deferrals and defaults on the debt obligations of the financial companies underlying securities, which exceeded our previous expectations. The increased levels of non-performing assets in the collateral pools resulted in the recognition of $\$ 961,000$ of estimated credit losses associated with these investments during 2009, while the non-credit related losses of $\$ 1.3$ million were recognized in other comprehensive income. In 2008, we recorded $\$ 497,000$ of gains on sales of investment securities as compared to $\$ 9,000$ during 2009.

NON-INTEREST EXPENSE. Non-interest expense increased $\$ 1.4$ million, or $8.2 \%$, to $\$ 18.9$ million during 2009 , as compared to 2008. This increase was primarily driven by increases of $\$ 772,000$ in FDIC insurance premiums, $\$ 267,000$, or $3.0 \%$, in compensation and benefits, $\$ 209,000$, or $44.6 \%$, in professional fees and $\$ 205,000$, or $98.3 \%$, in foreclosure and other real estate expenses. The increase in FDIC insurance premiums was the result of a $\$ 277,000$ special assessment, which affected all FDIC insured institutions, as well as higher assessment rates which have been imposed on all deposit institutions, and the depletion of our previously unused FDIC assessment credits. The increase in compensation and benefits was driven by higher salary costs and the addition of employees resulting from the acquisition of a branch in Lawrence, Kansas. The increases in professional fees are primarily associated with our
branch acquisition, but were also elevated due to costs associated with outsourcing part of our IT management and future compliance with Section 404 of the Sarbanes-Oxley Act. The increase in foreclosure and other real estate expenses, which is included in other non-interest expense, was the result of increased foreclosure activity and other real estate balances as we address our nonperforming loans.

INCOME TAXES. Income tax expense decreased $\$ 964,000$, to $\$ 146,000$ for 2009, from $\$ 1.1$ million for 2008. Our effective tax rate declined from $19.6 \%$ during 2008 to $4.3 \%$ for 2009 . The decrease in income tax expense and the effective tax rate for 2009 resulted primarily from a decrease in taxable income, as a percentage of earnings before income taxes, while our tax exempt investment income and bank owned life insurance remained similar between 2009 and 2008.

## COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED DECEMBER 31, 2008 AND DECEMBER 31, 2007

SUMMARY OF PERFORMANCE. Net earnings for 2008 decreased $\$ 849,000$, or $15.7 \%$, to $\$ 4.6$ million as compared to 2007. The decrease in earnings was primarily due to a $\$ 2.1$ million increase in our provision for loan losses. During 2008 our loan loss analysis indicated it was necessary to increase our provision for loan losses based upon our analysis of our loan portfolio as well as deteriorating market conditions. Even though our levels of non accrual and past due loans declined during 2008, increased levels of loan loss provision were warranted given the economic environment, the uncertainty regarding the length and severity of the recession and the loan losses and resulting charge-offs experienced during 2008.

Partially offsetting the higher provision for loan losses were gains of $\$ 497,000$ on sales of investment securities and $\$ 270,000$ of gains on the prepayment of two FHLB advances, as well as an increase of $\$ 502,000$ in gains on sales of loans. Market conditions during the second quarter of 2008 allowed us to sell longer term, higher yielding U.S. agency obligations while purchasing shorter term, lower yielding mortgage-backed obligations at gains that were higher than the reductions in interest income as a result of the transactions. During 2008, we began a strategy of issuing longer-term, fixed rate FHLB advances and repaying shorter-term FHLB advances to lengthen our FHLB advance maturities while rates were believed to be at a relatively low point in the rate cycle. As a result of the prepayment of two $\$ 10$ million advances, we recognized gains of $\$ 270,000$, which represented the unamortized fair value adjustment required by purchase accounting for a prior acquisition. The increase in gains on sales of loans was driven by higher origination volumes of residential real estate loans that were sold in the secondary market.

The following table summarizes earnings and key performance measures for 2008 and 2007:

| (Dollars in thousands, except per share amounts) | Years ended December 31, <br>  <br> 2008 |  | 2007 |
| :--- | :---: | :---: | :---: |
| Net earnings: | $\$$ | 4,553 | $\$$ |
| Net earnings | $\$$ | 1.81 | $\$, 402$ |
| Basic earnings per share | $\$$ | 1.80 | $\$$ |
| Diluted earnings per share |  | 2.02 |  |
| Earnings ratios: | $0.75 \%$ |  |  |
| Return on average assets | $8.98 \%$ | $0.90 \%$ |  |
| Return on average equity | $8.54 \%$ | $10.78 \%$ |  |
| Equity to total assets | $3.51 \%$ | $8.62 \%$ |  |
| Net interest margin (1) | $38.10 \%$ | $32.47 \%$ |  |
| Dividend payout ratio |  | $3.70 \%$ |  |

(1) Net interest margin is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.

INTEREST INCOME. Interest income for 2008 decreased $\$ 3.9$ million, or $11.0 \%$, to $\$ 31.7$ million from $\$ 35.6$ million for 2007, primarily as a result of lower yields on interest-earning assets as a result of the dramatic declines in benchmark interest rates during 2008. Average loans for 2008 decreased to $\$ 375.2$ million from $\$ 383.1$ million in
2007. Interest income on loans decreased $\$ 4.0$ million, or $14.2 \%$, to $\$ 24.4$ million for 2008 , due to a decrease in the average yield on loans from $7.45 \%$ during 2007 to $6.49 \%$ during 2008 combined with lower average balances. Average investment securities increased from $\$ 157.4$ million for 2007 , to $\$ 170.0$ million for 2008. The average yield on our investment securities decreased to $4.88 \%$ during 2008 from $5.15 \%$ during 2007. Interest income on investment securities increased $\$ 124,000$, or $1.7 \%$, to $\$ 7.2$ million for 2008.

INTEREST EXPENSE. Interest expense for 2008 decreased $23.8 \%$, or $\$ 4.3$ million, to $\$ 13.6$ million from $\$ 17.9$ million for 2007. Interest expense on deposits decreased to $\$ 9.9$ million, or $26.7 \%$, from $\$ 13.5$ million in 2007. Contributing to the decline in interest expense was a decline in average interest-bearing deposits from $\$ 397.7$ million for 2007 , to $\$ 391.5$ million during 2008, as well as a decline in the average rate from $3.40 \%$ in 2007 to $2.53 \%$ in 2008. Interest expense on borrowings decreased $\$ 644,000$ during 2008 to $\$ 3.7$ million from $\$ 4.4$ million in 2007. This decline was the result of lower rates on our average borrowings, which declined to $3.52 \%$ during 2008 from $4.63 \%$ in 2007. Offsetting the lower average rates were higher average balances which increased from $\$ 94.2$ million in 2007 to $\$ 105.5$ million in 2008.

NET INTEREST INCOME. Net interest income represents the difference between income derived from interest-earning assets and the expense incurred on interest-bearing liabilities. Net interest income is affected by both the difference between the rates of interest earned on interest-earnings assets and the rates paid on interest-bearing liabilities ("interest rate spread") as well as the relative amounts of interest-earning assets and interest-bearing liabilities.

Net interest income for the year ended December 31, 2008 increased $\$ 349,000$ to $\$ 18.0$ million compared to the year ended December 31, 2007, an increase of $2.0 \%$. This increase in net interest income was due primarily to the decline in our cost of funding outpacing the decline in our yield on interest earning assets, which resulted in our net interest margin, on a tax equivalent basis, increasing to $3.51 \%$ from $3.47 \%$ for 2008 and 2007, respectively. During 2008 we were able to reduce our cost of deposits and borrowings enough to offset the lower yield on loans in a market that experienced a dramatic decline in benchmark interest rates that began in late 2007 and continued throughout 2008. The lower cost of funding allowed us to maintain our net interest margin in markets that had considerable competitive pricing pressures.

PROVISION FOR LOAN LOSSES. The provision for loan losses increased to $\$ 2.4$ million for 2008, compared to $\$ 255,000$ for 2007. We increased our provision for loan losses based on our analysis of the loan portfolio as well as deteriorating market conditions. Even though our levels of non-accrual and past due loans declined from December 31, 2007 to December 31, 2008, increased levels of loan loss provision were warranted given the economic environment and the uncertainty regarding the length and severity of the recession we are currently experiencing. The Company's non-accrual loans declined to $\$ 5.7$ million at December 31, 2008 from $\$ 10.0$ million as of December 31, 2007. The decline was primarily the result of the collection of the outstanding balances of two loan relationships totaling $\$ 3.0$ million during 2008 and increased charge-offs of balances in non-accrual at December 31, 2007. Net loan charge-offs for the year ended December 31, 2008 were $\$ 2.7$ million compared to $\$ 113,000$ for the year ended December 31, 2007. At December 31, 2008, the allowance for loan losses was $\$ 3.9$ million, or $1.05 \%$ of gross loans outstanding, compared to $\$ 4.2$ million, or $1.10 \%$ of gross loans outstanding, at December 31, 2007.

NON-INTEREST INCOME. Total non-interest income increased $\$ 1.6$ million to $\$ 7.5$ million for 2008, which was primarily attributable to $\$ 497,000$ in gains on sales of investment securities, a $\$ 270,000$ gain on the prepayment of FHLB advances and increases of $\$ 502,000$ in gains on sales of loans and $\$ 228,000$ in fees and service charges, as compared to 2007. The increase in gains on sales of loans were driven by higher origination volumes of residential real estate loans that were sold in the secondary market while the increase in fees and service charges were primarily deposit related.

NON-INTEREST EXPENSE. Total non-interest expense increased $\$ 872,000$, an increase of $5.2 \%$ during 2008 as compared to 2007. The increase was primarily attributable to increases of $\$ 568,000$ in compensation and benefits and $\$ 352,000$ in other non-interest expense. The increase in compensation and benefits was driven primarily by increased staffing levels and general pay increases. The increased staffing levels were primarily related to increased one-to-four family residential mortgage loan staff. The increase in other non-interest expenses was primarily the result of $\$ 118,000$ increase in foreclosure and other real estate asset expenses, as well as $\$ 66,000$ of other than temporary impairment charges on certain investment securities. During 2008 our FDIC deposit insurance costs were primarily

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offset by assessment credits that were previously received.
INCOME TAXES. Income tax expense decreased $\$ 193,000$, or $14.8 \%$, to $\$ 1.1$ million for 2008 , from $\$ 1.3$ million for 2007. The decrease in income tax expense for 2008 resulted primarily from a decrease in taxable income during 2008 as compared to 2007. The effective tax rate was $19.6 \%$ for 2008 as compared to $19.4 \%$ for 2007.

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## QUARTERLY RESULTS OF OPERATIONS

(Dollars in thousands, except per share amounts)

|  | 2009 Quarters Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31 |  | June 30 |  | September 30 |  | December 31 |  |
| Interest income | \$ | 6,910 | \$ | 6,928 | \$ | 6,802 | \$ | 6,626 |
| Interest expense |  | 2,518 |  | 2,369 |  | 2,194 |  | 2,005 |
| Net interest income |  | 4,392 |  | 4,559 |  | 4,608 |  | 4,621 |
| Provision for loan losses |  | 300 |  | 800 |  | 1,900 |  | 300 |
| Net interest income after provision for loan losses |  | 4,092 |  | 3,759 |  | 2,708 |  | 4,321 |
| Non-interest income |  | 2,056 |  | 2,639 |  | 2,110 |  | 1,787 |
| Investment securities gains (losses), net |  | (327) |  | (249) |  | (133) |  | (243) |
| Non-interest expense |  | 4,611 |  | 4,945 |  | 4,826 |  | 4,720 |
| Earnings before income taxes |  | 1,210 |  | 1,204 |  | (141) |  | 1,145 |
| Income tax expense |  | 201 |  | 192 |  | (254) |  | 7 |
| Net earnings | \$ | 1,009 | \$ | 1,012 | \$ | 113 | \$ | 1,138 |
| Earnings per share (1): |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.40 | \$ | 0.41 | \$ | 0.04 | \$ | 0.46 |
| Diluted | \$ | 0.40 | \$ | 0.41 | \$ | 0.04 | \$ | 0.46 |

2008 Quarters Ended

|  | March 31 |  | June 30 |  | September 30 |  | December 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 8,494 | \$ | 7,985 | \$ | 7,763 | \$ | 7,405 |
| Interest expense |  | 4,032 |  | 3,512 |  | 3,243 |  | 2,827 |
| Net interest income |  | 4,462 |  | 4,473 |  | 4,520 |  | 4,578 |
| Provision for loan losses |  | 600 |  | 300 |  | 500 |  | 1,000 |
| Net interest income after provision for loan |  |  |  |  |  |  |  |  |
| losses |  | 3,862 |  | 4,173 |  | 4,020 |  | 3,578 |
| Non-interest income |  | 1,815 |  | 1,763 |  | 1,741 |  | 1,726 |
| Investment securities gains (losses), net |  | - |  | 497 |  | - |  | - |
| Non-interest expense |  | 4,289 |  | 4,263 |  | 4,311 |  | 4,648 |
| Earnings before income taxes |  | 1,388 |  | 2,170 |  | 1,450 |  | 656 |
| Income tax expense |  | 321 |  | 594 |  | 300 |  | (104) |
| Net earnings | \$ | 1,067 | \$ | 1,576 | \$ | 1,150 | \$ | 760 |
| Earnings per share (1): |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.41 | \$ | 0.63 | \$ | 0.46 | \$ | 0.31 |
| Diluted | \$ | 0.41 | \$ | 0.63 | \$ | 0.46 | \$ | 0.30 |

(1) All per share amounts have been adjusted to give effect to the $5 \%$ stock dividend paid during December 2009 and 2008.

## FINANCIAL CONDITION

Although the Company has avoided many of the most serious problems caused by the deterioration in residential and commercial real estate market values and loan portfolio credit quality, particularly the subprime mortgage sector, the Company's asset quality and performance has nonetheless been affected by the declining residential and commercial real estate values, falling consumer confidence, increased unemployment and decreased consumer spending, which have all contributed to a slowing economy and a difficult credit market. While the markets in which the Company operates have been impacted by the economic slowdown, the effect has not been as severe as those experienced in some areas of the U.S. Outside of the identified problem assets, management believes that it continues to have a high quality asset base and solid earnings and anticipates that its efforts to run a high quality financial institution with a sound asset base will continue to create a strong foundation for continued growth and profitability in the future.

ASSET QUALITY AND DISTRIBUTION. Total assets decreased to $\$ 584.2$ million at December 31, 2009, compared to $\$ 602.2$ million at December 31, 2008. Our primary ongoing sources of funds are deposits, FHLB borrowings, proceeds from principal and interest payments on loans and investment securities and proceeds from the sale of mortgage loans and investment securities. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates and economic conditions.

Net loans, excluding loans held for sale, decreased to $\$ 342.7$ million as of December 31, 2009 from $\$ 365.8$ million at December 31, 2008. The $\$ 23.1$ million decline in net loans is primarily the result of a $\$ 14.5$ million decline in our one-to-four family residential loan portfolio as a result of refinancings and paydowns in our existing portfolio as we typically sell most of our newly originated one-to-four family loans. Also contributing to the decline in net loans was a $\$ 4.2$ million decline in construction and land loans as we continued to reduce our exposure to those types of loans and a $\$ 3.8$ million decline in commercial loans. We have concentrated on generating commercial and commercial real estate loans over the past few years. This is consistent with our strategy to continue to reduce portfolio reliance on construction loans and residential mortgage loans, most of which have been acquired in previous acquisitions, while increasing our loan portfolio in the area of commercial lending. Even though we continue to concentrate on generating commercial and commercial real estate loans, these loans declined in 2009 in part due to a decline during 2009 in demand for commercial and commercial real estate loans that met our credit and asset quality standards. As of December 31, 2009, our commercial loans, including commercial real estate loans, comprised $58.8 \%$ of our loan portfolio, up from $56.2 \%$ at December 31, 2008. As of December 31, 2009, our construction and land loans comprised $10.6 \%$ of total gross loans, down from $11.1 \%$ at December 31, 2008 as we continue to reduce our exposure to these loans. As of December 31, 2009, our one-to-four family residential loans comprised $28.3 \%$ of total gross loans, down from 30.5\% at December 31, 2008 as one-to-four family residential loans in our portfolio continue to refinance and pay down. We anticipate continuing to diversify our loan portfolio composition through our continued planned expansion of commercial and commercial real estate lending activities and continued refinancings and paydowns in our portfolio of one-to-four family residential loans.

Our primary investing activities are the origination of commercial real estate, commercial and consumer loans and the purchase of investment and mortgage-backed securities. Generally, we originate fixed-rate, residential mortgage loans with maturities in excess of ten years for sale in the secondary market. These loans are typically sold soon after the loan closing. We do not originate and warehouse these fixed-rate residential loans for resale in order to speculate on interest rates. As of December 31, 2009, our residential mortgage loan portfolio consisted of $\$ 36.3$ million with fixed rates and $\$ 62.0$ million with variable rates.

The allowance for loan losses is established through a provision for loan losses based on our evaluation of the risk inherent in the loan portfolio and changes in the nature and volume of its loan activity. Such evaluation, which includes a review of all loans with respect to which full collectability may not be reasonably assured, considers the
fair value of the underlying collateral, economic conditions, historical loan loss experience, level of classified loans and other factors that warrant recognition in providing for an adequate allowance for losses on loans. During 2009, we have experienced an increase in our non-performing assets due to the difficult conditions that continue to exist in the economy and its impact on our loan portfolio. As a result of the impact of declining residential and commercial real estate values on the underlying collateral in our loan portfolio, increased levels of non-accrual and past due loans and the current economic environment on our loan customers, we have increased our provision for loan losses. During the year ended December 31, 2009 our provision for loan losses totaled $\$ 3.3$ million as compared to $\$ 2.4$ million during the same period of 2008. As a result, our allowance for loan losses has increased to $\$ 5.5$ million at December 31, 2009 from $\$ 3.9$ million at December 31, 2009. We feel that higher levels of provisions for loan losses are appropriate based upon our analysis of our loan portfolio as well as the effects of the depressed market conditions on our loan portfolio. We feel the external risks within the environment which we operate remain present today and will need to be continuously monitored. We have identified the stresses in our loan portfolio and are working to reduce the risks of certain loan exposures, including significantly reducing our exposure to construction loans. Although we believe that we use the best information available to determine the allowance for loan losses, unforeseen market conditions could result in adjustment to the allowance for loan losses. In addition, net earnings could be significantly affected if circumstances differ substantially from the assumptions used in establishing the allowance for loan losses.

Loans past due more than a month totaled $\$ 13.3$ million at December 31, 2009, compared to $\$ 9.4$ million at December 31, 2008. At December 31, 2009, $\$ 11.8$ million in loans were on non-accrual status, or $3.5 \%$ of net loans, compared to a balance of $\$ 5.7$ million, or $1.6 \%$ of net loans, at December 31, 2008. Non-accrual loans consist primarily of loans greater than ninety days past due and which are also included in the past due loan balances. There were no loans 90 days delinquent and still accruing interest at December 31, 2009 or December 31, 2008. The increase in non-accrual and past due loans was primarily driven by a $\$ 4.2$ million construction loan relationship and a $\$ 2.4$ million commercial agriculture loan that were classified as non-accrual and past due during 2009. Our impaired loans increased from $\$ 7.1$ million at December 31, 2008 to $\$ 11.8$ million at December 31, 2009 primarily because of the same two loans that increased the non-accrual and past due loan balances. Our analysis of the two nonperforming loans mentioned above concluded that the potential exists that the updated collateral values or sources of repayment may not be sufficient to fully cover the outstanding loan balances. As part of the Company's credit risk management, we continue to aggressively manage the loan portfolio to identify problem loans and have placed additional emphasis on commercial real estate and construction relationships. During 2009 we had net loan charge-offs of $\$ 1.7$ million compared to $\$ 2.7$ million of net loan charge-offs for the comparable period of 2008. The net loan charge-offs during 2009 were primarily related to the charge-off of a $\$ 1.1$ million commercial loan relationship that was liquidated during 2009. The 2008 net loan charge-offs were primarily related to the liquidation of a pool of non-owner occupied, one-to-four family residential loans, made to a single entity in the Kansas City, Missouri area. These loans were secured by houses located in deteriorating neighborhoods and were originally obtained as part of a previous acquisition.

Although the recent economic recession created a very difficult environment for financial institutions, as well as other businesses, the U.S. government, Federal Reserve and the Treasury Department initiated many programs to try to stimulate the economy. Nevertheless, many financial institutions, including us, have experienced an increase in non-performing assets during the recent economic period, as even well-established business borrowers developed cash flow, profitability and other business-related problems. We believe that our allowance for loan losses at December 31, 2009, was adequate, however, there can be no assurances that losses will not exceed the estimated amounts. While we believe that we use the best information available to determine the allowance for loan losses, unforeseen market conditions could result in adjustment to the allowance for loan losses. In addition, net earnings could be significantly affected if circumstances differ substantially from the assumptions used in establishing the allowance for loan losses. Further deterioration in the local economy or real estate values may create additional problem loans for us and require further adjustment to our allowance for loan losses.

LIABILITY DISTRIBUTION. Total deposits decreased to $\$ 438.6$ million at December 31, 2009 from $\$ 439.5$ million at December 31, 2008. During 2009 we were able to increase our retail deposits by $\$ 22.3$ million, which includes $\$ 6.4$ million of assumed deposits from our branch acquisition, while reducing our public fund deposits by $\$ 23.2$ million. The decline in public fund deposits was primarily concentrated in short-term certificates of deposits which are typically acquired through a bid process and are awarded to the bank that bids the highest rate. Borrowings decreased $\$ 22.2$ million to $\$ 82.2$ million at December 31, 2009 from $\$ 104.4$ million at December 31, 2008. The decline in borrowings was primarily related to the maturity of $\$ 15.0$ million of FHLB advances during 2009 and paying off the balance on our FHLB line of credit.

Non-interest bearing deposits at December 31, 2009 were $\$ 54.8$ million, or $12.5 \%$ of deposits, compared to $\$ 49.8$ million, or $11.3 \%$, at December 31, 2008. Money market and NOW deposit accounts were $37.0 \%$ of our deposit portfolio and totaled $\$ 162.4$ million at December 31, 2009, compared to $\$ 150.1$ million, or $34.2 \%$, at December 31, 2008. Savings accounts increased to $\$ 29.0$ million, or $6.6 \%$ of deposits, at December 31, 2009, from $\$ 26.2$ million, or $6.0 \%$, at December 31, 2007. Certificates of deposit decreased to $\$ 192.3$ million, or $43.9 \%$ of deposits, at December 31, 2009, from $\$ 213.4$ million, or $48.6 \%$, at December 31, 2008.

Certificates of deposit at December 31, 2009, which were scheduled to mature in one year or less, totaled $\$ 138.1$ million. Historically, maturing deposits have generally remained with the Bank and we believe that a significant portion of the deposits maturing in one year or less will remain with us upon maturity.

CASH FLOWS. During the year ended December 31, 2009, our cash and cash equivalents decreased by $\$ 1.4$ million. Our operating activities during 2009 provided net cash of $\$ 4.0$ million, while our net investing activities generated $\$ 25.6$ million in 2009. The net cash inflow from investing activities was primarily related to the net decrease in loans. Our financing activities used net cash of $\$ 31.1$ million during 2009 , primarily to reduce borrowings.

LIQUIDITY. Our most liquid assets are cash and cash equivalents and investment securities available for sale. The level of these assets is dependent on our operating, financing, lending and investing activities during any given period. At December 31, 2009 and 2008, the carrying value of these liquid assets totaled $\$ 174.0$ million and $\$ 176.0$ million, respectively. During periods in which we are not able to originate a sufficient amount of loans and/or periods of high principal prepayments, we increase our liquid assets by investing in short-term, high-grade investments.

Liquidity management is both a daily and long-term function of our strategy. Excess funds are generally invested in short-term investments. In the event we require funds beyond our ability to generate them internally, additional funds are generally available through the use of FHLB advances, a line of credit with the FHLB, other borrowings or through sales of securities. At December 31, 2009, we had outstanding FHLB advances of $\$ 56.0$ million and no borrowings against our line of credit with the FHLB. At December 31, 2009, our total borrowing capacity with the FHLB was $\$ 98.9$ million. At December 31, 2009, we had no borrowings through the Federal Reserve discount window, while our borrowing capacity was $\$ 14.7$ million. We also have various other fed funds agreements, both secured and unsecured, with correspondent banks totaling approximately $\$ 58.8$ million at December 31, 2009, which had no borrowings against at that time. We had other borrowings of $\$ 26.2$ million at December 31, 2009, which included $\$ 16.5$ million of subordinated debentures and $\$ 5.3$ million in repurchase agreements. The Company has a $\$ 7.5$ million line of credit from an unrelated financial institution maturing on November 17, 2010, with an interest rate that adjusts daily based on the prime rate plus $0.25 \%$, but not less than $4.25 \%$. This line of credit has covenants specific to capital and other financial ratios, which the Company was in compliance with at December 31, 2009. The outstanding balance on the line of credit at December 31, 2009 was $\$ 4.4$ million, which was included in other borrowings.

As a provider of financial services, we routinely issue financial guarantees in the form of financial and performance standby letters of credit. Standby letters of credit are contingent commitments issued by us generally to guarantee the payment or performance obligation of a customer to a third party. While these standby letters of credit represent a potential outlay by us, a significant amount of the commitments may expire without being drawn upon. We have recourse against the customer for any amount the customer is required to pay to a third party under a standby letter of credit. The letters of credit are subject to the same credit policies, underwriting standards and approval process as loans made by us. Most of the standby letters of credit are secured, and in the event of nonperformance by the customers, we have the right to the underlying collateral, which could include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The contract amount of these standby letters of credit, which represents the maximum potential future payments guaranteed by us, was $\$ 2.4$ million at December 31, 2009.

At December 31, 2009, we had outstanding loan commitments, excluding standby letters of credit, of $\$ 57.4$ million. We anticipate that sufficient funds will be available to meet current loan commitments. These commitments consist of unfunded lines of credit and commitments to finance real estate loans.

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CAPITAL. The Federal Reserve has established capital requirements for bank holding companies which generally parallel the capital requirements for national banks under OCC regulations. The regulations provide that such standards will generally be applied on a consolidated (rather than a bank-only) basis in the case of a bank holding company with more than $\$ 500$ million in total consolidated assets.

At December 31, 2009, we continued to maintain a sound leverage capital ratio of $9.3 \%$ and a total risk-based capital ratio of $15.0 \%$. As shown by the following table, our capital exceeded the minimum capital requirements at December 31, 2009 (dollars in thousands):

|  | Actual amount |  | Actual percent |  |  | Required percent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leverage | \$ | 54,386 | 9.3\% | \$ | 23,413 | 4.0\% |
| Tier 1 capital |  | 54,386 | 13.7\% |  | 15,901 | 4.0\% |
| Total risk-based capital |  | 59,439 | 15.0\% |  | 31,803 | 8.0\% |

At December 31, 2009, Landmark National Bank continued to maintain a sound leverage ratio of $9.9 \%$ and a total risk-based capital ratio of $15.8 \%$. As shown by the following table, Landmark National Bank's capital exceeded the minimum capital requirements at December 31, 2009 (dollars in thousands):

|  | Actual <br> amont |  | Actual <br> percent | Required <br> amount |
| :--- | :---: | :---: | :---: | ---: |
| Leverage | $\$$ | 57,548 | $9.9 \%$ | Required <br> percent |
| Tier 1 capital |  | 57,548 | $14.5 \%$ | 23,343 |

Banks and bank holding companies are generally expected to operate at or above the minimum capital requirements. The above ratios are well in excess of regulatory minimums and should allow us to operate without capital adequacy concerns. The Federal Deposit Insurance Corporation Improvement Act of 1991 establishes a bank rating system based on the capital levels of banks. As of December 31, 2009 and 2008, we were rated "well capitalized", which is the highest rating available under this capital-based rating system. We have $\$ 16.5$ million in trust preferred securities which, in accordance with current capital guidelines, has been included in Tier 1 capital as of December 31, 2009. Cash distributions on the securities are payable quarterly, are deductible for income tax purposes and are included in interest expense in the consolidated financial statements.

On March 1, 2005, the Board of Governors of the Federal Reserve System issued a final rule regarding the continued inclusion of trust preferred securities in the Tier 1 capital of bank holding companies, subject to stricter standards. As a result of the final rule, the Federal Reserve will limit the aggregate amount of a bank holding company's cumulative perpetual preferred stock, trust preferred securities and other minority interests to $25 \%$ of a company's core capital elements, net of goodwill. Regulations in place at the time we placed our currently outstanding trust preferred securities did not require the deduction of goodwill. The rule also provides that amounts of qualifying trust preferred securities and certain minority interests in excess of the $25 \%$ limit may be included in Tier 2 capital but will be limited, together with subordinated debt and limited-life preferred stock, to $50 \%$ of Tier 1 capital. The final rule provides a five-year transition period for bank holding companies to meet these quantitative limitations.

## DIVIDENDS

During the year ended December 31, 2009, we paid a quarterly cash dividend of $\$ 0.181$ per share to our stockholders. Additionally, we distributed a $5 \%$ stock dividend for the ninth consecutive year in December 2009. The cash dividends have been adjusted to give effect to the $5 \%$ stock dividend.

The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations. As described above, Landmark National Bank exceeded its minimum capital requirements under applicable guidelines as of December 31, 2009. The National Bank Act imposes limitations on the amount of dividends that a national bank may pay without
prior regulatory approval. Generally, the amount is limited to the bank's current year's net earnings plus the adjusted retained earnings for the two preceding years. As of December 31, 2009, approximately $\$ 3.0$ million was available to be paid as dividends to Landmark Bancorp by Landmark National Bank without prior regulatory approval.

Additionally, our ability to pay dividends is limited by the subordinated debentures that are held by two business trusts that we control. Interest payments on the debentures must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay dividends on our capital stock.

## RECENT ACCOUNTING DEVELOPMENTS

In April 2009, the Financial Accounting Standards Board ("FASB") issued authoritative guidance, Accounting Standards Codification ("ASC") 320-10-35, on the recognition and presentation of other-than-temporary impairments, which amends guidance for recognizing and reporting other-than-temporary impairments of debt securities and improves the presentation of other-than-temporary impairments in financial statements for both debt and equity securities. Companies are now required to separate an other-than-temporary impairment of a debt security into credit related losses and other factors when management asserts that it does not have the intent to sell the security and it is more likely than not that it will not be required to sell the security before recovery of its cost basis. The amount of other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to other factors is recorded in other comprehensive income. The Company adopted the accounting guidance effective January 1,2009 and applied the principles to its other-than-temporary impairment analysis during 2009, including investments in pooled trust preferred securities which resulted in the recognition of credit-related impairments of $\$ 961,000$ in earnings while the noncredit-related impairments of $\$ 1.3$ million are recognized in accumulated other comprehensive income.

In April 2009, the FASB issued authoritative guidance, ASC 820-10-35-15A, for estimating fair value when the volume and level of activity for an asset or liability, in relation to normal market activity, has significantly decreased. The guidance emphasizes that the objective of fair value measurement remains the same, determining the price that would be received or paid in an orderly transaction between market participants at the measurement date under current market conditions. The Company adopted this guidance as of January 1, 2009 and has applied the guidance to its pooled trust preferred securities.

In April 2009, the FASB amended existing guidance, ASC 825-10-50, on the disclosure about fair value of financial instruments to include interim reporting periods, in addition to annual disclosures. The Company adopted the guidance on April 1, 2009 and began including the disclosures in its interim reports beginning with the June 30, 2009 reporting period.

In May 2009, the FASB issued authoritative guidance ASC 855 Subsequent Events, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. In particular this statement sets forth the period after the balance sheet date during which management should evaluate events or transactions for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize subsequent events or transactions and the disclosures required. The Company adopted this guidance for the year ended December 31, 2009 and concluded there were no material subsequent events the date that these financial statements were issued.

In June 2009, the FASB amended the existing guidance to ASC Topic 860, Transfers and Servicing. The revision pertains to accounting for transfers of loans, participating interests in loans and other financial assets and reinforced the determination of whether a transferor has surrendered control over transferred financial assets. That determination must consider the transferor's continuing involvements in the transferred financial asset, including all arrangements or agreements made contemporaneously with, or in contemplation of, the transfer, even if they were not entered into at the time of the transfer. It added the term "participating interest" to establish specific conditions for reporting a transfer of a portion of a financial asset as a sale. A qualifying "participating interest" requires each of the following: (1)

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conveys proportionate ownership rights with equal priority to each participating interest holder; (2) involves no recourse (other than standard representations and warranties) to, or subordination by, any participating interest holder; and (3) does not entitle any participating interest holder to receive cash before any other participating interest holder. If the transfer does not meet those conditions, a transferor should account for the transfer as a sale only if it transfers the entire financial asset or a group of entire financial assets and surrenders control over the entire transferred assets in accordance with the conditions in ASC 860-10-40, as amended. The Company adopted the guidance as of January 1, 2010. The adoption of this guidance did not have a material effect on our consolidated financial statements.

In June 2009, the FASB improved the financial reporting of variable interest entities and provided clarification as a result of the elimination of qualifying special purpose entities. For calendar year companies, this statement is effective for annual periods ending on December 31, 2009 and for all interim and annual periods thereafter. The adoption of this guidance did not have a material effect on our consolidated financial statements.

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In June 2009, the FASB established the Accounting Standards Codification ("ASC") as the source of authoritative U.S. GAAP. Rules and interpretive releases of the Securities and Exchange Commission ("SEC") under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date the Codification superseded all then-existing non-SEC accounting and reporting standards. Going forward the Board will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates ("ASU"). The Board will not consider Accounting Standards Updates as authoritative in their own right. ASU will serve only to update the Codification, provide background information about the guidance, and provide the bases for conclusions on the change(s) in the Codification. The Company applied this guidance beginning with the interim reporting period of September 30, 2009. The adoption of this guidance did not have a material effect on our consolidated financial statements.

In January 2010, the FASB updated the Codification on accounting for distributions to shareholders that offers them the ability to elect to receive their entire distribution in cash or stock with a potential limitation on the total amount of cash that all shareholders can receive in the aggregate is considered a share issuance that is reflected in EPS prospectively and is not a stock dividend. The new guidance is effective for interim and annual periods after December 15, 2009, and would be applied on a retrospective basis. The adoption of this guidance did not have a material effect on our consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010-06 Fair Value Measurements and Disclosures (Topic 820): Improving Disclosure about Fair Value Measurements which requires new disclosures related to recurring and nonrecurring fair value measurements. The ASU requires new disclosures about the transfers into and out of Levels 1 and 2 as well as requiring disclosures about Level 3 activity relating to purchases, sales, issuances and settlements. The update also clarifies that fair value measurement disclosures should be at an appropriate level of disaggregation and that an appropriate class of assets and liabilities is often a subset of the line items in the financial statements. The update also clarifies that disclosures should include the valuation techniques and inputs used to measure fair value in Levels 2 and 3 for both recurring and nonrecurring measurements. The new guidance is effective for interim and annual periods beginning after December 15, 2009, except for disclosures on the Level 3 activity relating to purchases, sales, issuances and settlements which are effective for interim and annual periods after December 15, 2010.

In February 2010, the FASB issued ASU No. 2010-09, Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements. The amendments in the ASU remove the requirement for companies that are subject to the periodic reporting requirements of the Exchange Act to disclose a date through which subsequent events have been evaluated in both issued and revised financial statements. Revised financial statements include financial statements revised as a result of either correction of an error or retrospective application of U.S. generally accepted accounting principals ("U.S. GAAP"). The FASB also clarified that if the financial statements have been revised, then an entity that is not an SEC filer should disclose both the date that the financial statements were issued or available to be issued and the date the revised financial statements were issued or available to be issued. The FASB believes these amendments remove potential conflicts with the SEC's literature. All of the amendments in the ASU were effective upon issuance, except for the use of the issued date for conduit debt obligors, which will be effective for interim or annual periods ending after June 15, 2010. The adoption of this guidance did not have a material effect on our consolidated financial statements.

## EFFECTS OF INFLATION

Our consolidated financial statements and accompanying footnotes have been prepared in accordance with U.S. generally accepted accounting principles, which generally requires the measurement of financial position and operating results in terms of historical dollars without consideration for changes in the relative purchasing power of money over time due to inflation. The impact of inflation can be found in the increased cost of our operations because
our assets and liabilities are primarily monetary and interest rates have a greater impact on our performance than do the effects of inflation.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our assets and liabilities are principally financial in nature and the resulting net interest income thereon is subject to changes in market interest rates and the mix of various assets and liabilities. Interest rates in the financial markets affect our decision on pricing our assets and liabilities which impacts our net interest income, a significant cash flow source for us. As a result, a substantial portion of our risk management activities relates to managing interest rate risk.

Our Asset/Liability Management Committee monitors the interest rate sensitivity of our balance sheet using earnings simulation models and interest sensitivity GAP analysis. We have set policy limits of interest rate risk to be assumed in the normal course of business and monitor such limits through our simulation process.

In the past, we have been successful in meeting the interest rate sensitivity objectives set forth in our policy. Simulation models are prepared to determine the impact on net interest income for the coming twelve months, including using rates at December 31, 2009 and forecasting volumes for the twelve month projection. This position is then subjected to a shift in interest rates of 100 and 200 basis points rising and 100 basis points falling with an impact to our net interest income on a one year horizon as follows:

| $\quad$Scenario | $\$ 000$ 's change <br> in net interest <br> income | \% change in <br> net interest <br> income |  |
| :--- | :---: | ---: | ---: |
| 200 basis point rising | $\$$ | 1,577 | $8.1 \%$ |
| 100 basis point rising | $\$$ | 819 | $4.2 \%$ |
| 100 basis point falling | $\$$ | $(535)$ | $-2.7 \%$ |

## ASSET/LIABILITY MANAGEMENT

Interest rate "gap" analysis is a common, though imperfect, measure of interest rate risk which measures the relative dollar amounts of interest-earning assets and interest bearing liabilities which reprice within a specific time period, either through maturity or rate adjustment. The "gap" is the difference between the amounts of such assets and liabilities that are subject to such repricing. A "positive" gap for a given period means that the amount of interest-earning assets maturing or otherwise repricing within that period exceeds the amount of interest-bearing liabilities maturing or otherwise repricing during that same period. In a rising interest rate environment, an institution with a positive gap would generally be expected, absent the effects of other factors, to experience a greater increase in the yield of its assets relative to the cost of its liabilities. Conversely, the cost of funds for an institution with a positive gap would generally be expected to decline less quickly than the yield on its assets in a falling interest rate environment. Changes in interest rates generally have the opposite effect on an institution with a "negative" gap.

Following is our "static gap" schedule. One-to-four family and consumer loans included prepayment assumptions, while all other loans assume no prepayments. The mortgage-backed securities included published prepayment assumptions, while all other investments assume no prepayments.

Certificates of deposit reflect contractual maturities only. Money market accounts are rate sensitive and accordingly, a higher percentage of the accounts have been included as repricing immediately in the first period. Savings and NOW accounts are not as rate sensitive as money market accounts and for that reason a significant percentage of the accounts are reflected in the more than 1 to 5 years category.

We have been successful in meeting the interest sensitivity objectives set forth in our policy. This has been accomplished primarily by managing the assets and liabilities while maintaining our traditional high credit standards.

INTEREST-EARNING ASSETS AND INTEREST-BEARING LIABILITIES REPRICING SCHEDULE ("GAP" TABLE)

As of December 31, 2009

|  | 3 months or less |  | ore than <br> 3 to 12 <br> months <br> (Dol | M 1 to ars | ore than to 5 years in thousan |  | Over 5 years |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ 16,494 | \$ | 21,244 | \$ | 77,274 | \$ | 54,607 | \$ | 169,619 |
| Loans | 119,376 |  | 108,751 |  | 118,208 |  | 1,106 |  | 347,441 |
| Total interest-earning assets | \$ 135,870 | \$ | 129,995 | \$ | 195,482 | \$ | 55,713 | \$ | 517,060 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ 52,349 | \$ | 85,791 | \$ | 54,108 | \$ | 89 | \$ | 192,337 |
| Money market and NOW accounts | 19,494 |  |  |  | 142,955 |  | - |  | 162,449 |
| Savings accounts | - |  | - |  | 29,010 |  | - |  | 29,010 |
| Borrowed money | 22,864 |  | 15,352 |  | 15,182 |  | 28,785 |  | 82,183 |
| Total interest-bearing liabilities | \$ 94,707 | \$ | 101,143 | \$ | 241,255 | \$ | 28,874 | \$ | 465,979 |
| Interest sensitivity gap per period | \$ 41,163 | \$ | 28,852 | \$ | $(45,773)$ | \$ | 26,839 | \$ | 51,081 |
| Cumulative interest sensitivity gap | 41,163 |  | 70,015 |  | 24,242 |  | 51,081 |  |  |
| Cumulative gap as a percent of total interest-earning assets | 7.96\% |  | 13.54\% |  | 4.69\% |  | 9.88\% |  |  |
| Cumulative interest sensitive assets as a percent of cumulative interest sensitive liabilities | 143.46\% |  | 135.75\% |  | 105.55\% |  | 110.96\% |  |  |

## SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

## Forward-Looking Statements

This document (including information incorporated by reference) contains, and future oral and written statements by us and our management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to our financial condition, results of operations, plans, objectives, future performance and business. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of our management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and we undertake no obligation to update any statement in light of new information or future events.

Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on operations and future prospects by us and our subsidiaries include, but are not limited to, the following:
-The strength of the United States economy in general and the strength of the local economies in which we conduct our operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of our assets.

- The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters and the effects of further increases in FDIC premiums.
- The effects of changes in interest rates (including the effects of changes in the rate of prepayments of our assets) and the policies of the Board of Governors of the Federal Reserve System.
- Our ability to compete with other financial institutions as effectively as we currently intend due to increases in competitive pressures in the financial services sector.
- Our inability to obtain new customers and to retain existing customers.
- The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.
- Technological changes implemented by us and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to us and our customers.
- Our ability to develop and maintain secure and reliable electronic systems.
- Our ability to retain key executives and employees and the difficulty that we may experience in replacing key executives and employees in an effective manner.
- Consumer spending and saving habits which may change in a manner that affects our business adversely.
- Our ability to successfully integrate acquired businesses and future growth.

The costs, effects and outcomes of existing or future litigation.

- Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board.
- The economic impact of past and any future terrorist attacks, acts of war or threats thereof, and the response of the United States to any such threats and attacks.

Our ability to effectively manage our credit risk.

- Our ability to forecast probable loan losses and maintain an adequate allowance for loan losses.
- The effects of declines in the value of our investment portfolio.

Our ability to raise additional capital if needed.
The effects of declines in real estate markets.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning us and our business, including other factors that could materially affect our financial results is included in the "Risk Factors" section.

ITEM 8.

FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors

Landmark Bancorp, Inc.:
We have audited the accompanying consolidated balance sheets of Landmark Bancorp, Inc. and subsidiary (the Company) as of December 31, 2009 and 2008, and the related consolidated statements of earnings, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2009. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above, present fairly, in all material respects, the financial position of Landmark Bancorp, Inc. and subsidiary as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles.

As discussed in note 3 to the consolidated financial statements, the Company changed its method of accounting for other-than-temporary impairments of debt securities due to the adoption of FASB Staff Position No. FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments," (included in FASB ASC Topic 320, Investments-Debt and Equity Securities), as of January 1, 2009.
/s/ KPMG LLP
Kansas City, Missouri
March 26, 2010

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## LANDMARK BANCORP, INC. AND SUBSIDIARY <br> Consolidated Balance Sheets

| (Dollars in thousands) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 12,379 | \$ | 13,788 |
| Investment securities: |  |  |  |  |
| Available-for-sale, at fair value |  | 161,628 |  | 162,245 |
| Other securities |  | 7,991 |  | 9,052 |
| Loans, net |  | 342,738 |  | 365,772 |
| Loans held for sale |  | 4,703 |  | 1,487 |
| Premises and equipment, net |  | 15,877 |  | 13,956 |
| Goodwill |  | 12,894 |  | 12,894 |
| Other intangible assets, net |  | 2,481 |  | 2,407 |
| Bank owned life insurance |  | 12,548 |  | 11,996 |
| Accrued interest and other assets |  | 10,928 |  | 8,617 |
| Total assets | \$ | 584,167 | \$ | 602,214 |
|  |  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing demand | \$ | 54,799 | \$ | 49,823 |
| Money market and NOW |  | 162,449 |  | 150,116 |
| Savings |  | 29,010 |  | 26,203 |
| Time, \$100,000 and greater |  | 48,422 |  | 49,965 |
| Time, other |  | 143,915 |  | 163,439 |
| Total deposits |  | 438,595 |  | 439,546 |
|  |  |  |  |  |
| Federal Home Loan Bank borrowings |  | 56,004 |  | 77,319 |
| Other borrowings |  | 26,179 |  | 27,047 |
| Accrued interest, taxes, and other liabilities |  | 9,494 |  | 6,896 |
| Total liabilities |  | 530,272 |  | 550,808 |
|  |  |  |  |  |
| Commitments and contingencies |  |  |  |  |
|  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, $\$ 0.01$ par, 200,000 shares authorized; none issued |  |  |  |  |
| Common stock, $\$ 0.01$ par, 7,500,000 shares authorized; 2,489,779 and 2,411,412 shares issued at December 31, 2009 and 2008, respectively |  | 25 |  | 24 |
| Additional paid-in capital |  | 24,844 |  | 23,873 |
| Retained earnings |  | 27,523 |  | 27,819 |
| Treasury stock, at cost; 0 and 39,162 shares at December 31, 2009 and 2008, respectively |  | - |  | (935) |
| Accumulated other comprehensive income |  | 1,503 |  | 625 |
| Total stockholders' equity |  | 53,895 |  | 51,406 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 584,167 | \$ | 602,214 |

LANDMARK BANCORP, INC. AND SUBSIDIARY<br>Consolidated Statements of Earnings

| (Dollars in thousands, except per share amounts) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Interest income: |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |
| Taxable | \$ | 20,338 | \$ | 24,236 | \$ | 28,316 |
| Tax-exempt |  | 236 |  | 201 |  | 149 |
| Investment securities: |  |  |  |  |  |  |
| Taxable |  | 4,176 |  | 4,771 |  | 4,675 |
| Tax-exempt |  | 2,501 |  | 2,394 |  | 2,345 |
| Other |  | 15 |  | 45 |  | 66 |
| Total interest income |  | 27,266 |  | 31,647 |  | 35,551 |
| Interest expense: |  |  |  |  |  |  |
| Deposits |  | 5,820 |  | 9,897 |  | 13,506 |
| Borrowings |  | 3,266 |  | 3,718 |  | 4,362 |
| Total interest expense |  | 9,086 |  | 13,615 |  | 17,868 |
| Net interest income |  | 18,180 |  | 18,032 |  | 17,683 |
| Provision for loan losses |  | 3,300 |  | 2,400 |  | 255 |
| Net interest income after provision for loan losses |  | 14,880 |  | 15,632 |  | 17,428 |
| Non-interest income: |  |  |  |  |  |  |
| Fees and service charges |  | 4,422 |  | 4,233 |  | 4,005 |
| Gains on sales of loans, net |  | 3,091 |  | 1,457 |  | 955 |
| Gains on prepayment of FHLB borrowings |  | - |  | 270 |  |  |
| Bank owned life insurance |  | 508 |  | 488 |  | 474 |
| Other |  | 415 |  | 597 |  | 482 |
| Total non-interest income |  | 8,436 |  | 7,045 |  | 5,916 |
|  |  |  |  |  |  |  |
| Investment securities gains (losses), net: |  |  |  |  |  |  |
| Impairment losses on investment securities |  | $(2,228)$ |  | - |  |  |
| Less noncredit-related losses |  | 1,267 |  | - |  |  |
| Net impairment losses |  | (961) |  | - |  |  |
| Gains on sales of investment securities |  | 9 |  | 497 |  |  |
| Investment securities (losses) gains, net |  | (952) |  | 497 |  | - |
|  |  |  |  |  |  |  |
| Non-interest expense: |  |  |  |  |  |  |
| Compensation and benefits |  | 9,062 |  | 8,795 |  | 8,227 |
| Occupancy and equipment |  | 2,724 |  | 2,848 |  | 2,861 |
| Federal deposit insurance premiums |  | 849 |  | 77 |  | 53 |
| Data processing |  | 778 |  | 774 |  | 751 |
| Amortization of intangibles |  | 767 |  | 792 |  | 915 |
| Professional fees |  | 678 |  | 469 |  | 437 |
| Advertising |  | 480 |  | 447 |  | 415 |
| Other |  | 3,608 |  | 3,309 |  | 2,980 |
| Total non-interest expense |  | 18,946 |  | 17,511 |  | 16,639 |
| Earnings before income taxes |  | 3,418 |  | 5,663 |  | 6,705 |
| Income tax expense |  | 146 |  | 1,110 |  | 1,303 |
| Net earnings | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 |

Earnings per share:

| Basic | $\$$ | 1.31 | $\$$ | 1.81 | $\$$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Diluted | $\$$ | 1.31 | $\$$ | 1.80 | $\$$ | 2.00 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

See accompanying notes to consolidated financial statements.

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LANDMARK BANCORP, INC. AND SUBSIDIARY Consolidated Statements of Stockholders' Equity and Comprehensive Income

| (Dollars in thousands, except per share amounts) | ) Additional |  |  |  |  |  | Accumulated other |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common <br> stock |  |  | paid-in <br> capital | Retained earnings |  | Treasury comprehensive stock income (loss) |  |  |  | Total |  |
| Balance at December 31, 2006 | \$ | 23 | \$ | 22,607 | \$ | 26,758 | \$ | (138) | \$ | (14) | \$ | 49,236 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  | - |  | - |  | 5,402 |  | - |  | - |  | 5,402 |
| Change in fair value of investment securities available-for-sale, net of tax |  | - |  | - |  | - |  | - |  | 695 |  | 695 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 6,097 |
| Dividends paid (\$0.66 per share) |  | - |  | - |  | $(1,768)$ |  | - |  | - |  | $(1,768)$ |
| Stock based compensation |  | - |  | 118 |  | - |  | - |  | - |  | 118 |
| Exercise of stock options, 2,374 shares, including tax benefit of $\$ 8$ |  | - |  | 49 |  | - |  | - |  | - |  | 49 |
| Purchase of 52,240 treasury shares |  | - |  | - |  | - |  | $(1,436)$ |  | - |  | $(1,436)$ |
| 5\% stock dividend, 114,484 shares |  | 1 |  | 1,530 |  | $(2,899)$ |  | 1,368 |  | - |  | - |
| Balance at December 31, 2007 |  | 24 |  | 24,304 |  | 27,493 |  | (206) |  | 681 |  | 52,296 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  | - |  | - |  | 4,553 |  | - |  | - |  | 4,553 |
| Change in fair value of investment securities available-for-sale, net of tax |  | - |  | - |  | - |  | - |  | (56) |  | (56) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 4,497 |
| Dividends paid (\$0.69 per share) |  | - |  | - |  | $(1,753)$ |  | - |  | - |  | $(1,753)$ |
| Stock based compensation |  | - |  | 134 |  | - |  | - |  | - |  | 134 |
| Exercise of stock options, 2,287 shares, including excess tax benefit of $\$ 6$ |  | - |  | 43 |  | - |  | - |  | - |  | 43 |
| Purchase of 144,290 treasury shares |  | - |  | - |  | - |  | $(3,476)$ |  | - |  | $(3,476)$ |
| 5\% stock dividend, 112,891 shares |  | - |  | (608) |  | $(2,139)$ |  | 2,747 |  | - |  | - |
| Adoption of Emerging Issues Task Force Issue 06-4 |  | - |  | - |  | (335) |  | - |  | - |  | (335) |
| Balance at December 31, 2008 |  | 24 |  | 23,873 |  | 27,819 |  | (935) |  | 625 |  | 51,406 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  | - |  | - |  | 3,272 |  | - |  | - |  | 3,272 |
| Change in fair value of investment securities available-for-sale, net of tax |  | - |  | - |  | - |  | - |  | 878 |  | 878 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 4,150 |
| Dividends paid (\$0.72 per share) |  | - |  | - |  | $(1,806)$ |  | - |  | - |  | $(1,806)$ |
| Stock based compensation |  | - |  | 157 |  | - |  | - |  | - |  | 157 |
| Purchase of 800 treasury shares |  | - |  | - |  | - |  | (12) |  | - |  | (12) |
| 5\% stock dividend, 118,329 shares |  | 1 |  | 814 |  | $(1,762)$ |  | 947 |  | - |  | - |
| Balance at December 31, 2009 | \$ | 25 | \$ | 24,844 | \$ | 27,523 | \$ | - | \$ | 1,503 | \$ | 53,895 |

See accompanying notes to consolidated financial statements.

LANDMARK BANCORP, INC. AND SUBSIDIARY<br>Consolidated Statements of Cash Flows

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net earnings | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |  |  |
| Provision for loan losses |  | 3,300 |  | 2,400 |  | 255 |
| Amortization of intangibles |  | 767 |  | 792 |  | 916 |
| Depreciation |  | 946 |  | 1,050 |  | 883 |
| Stock-based compensation |  | 157 |  | 134 |  | 118 |
| Deferred income taxes |  | $(1,567)$ |  | 368 |  | 114 |
| Net losses (gains) on investment securities |  | 952 |  | (431) |  | - |
| Net losses (gains) on sales of premises and equipment and foreclosed assets |  | 3 |  | (10) |  | (65) |
| Net gains on sales of loans |  | $(3,091)$ |  | $(1,457)$ |  | (955) |
| Proceeds from sale of loans |  | 208,023 |  | 85,241 |  | 59,437 |
| Origination of loans held for sale |  | $(208,335)$ |  | $(83,547)$ |  | $(58,841)$ |
| Gains on prepayments of FHLB borrowings |  | - |  | (270) |  |  |
| Changes in assets and liabilities: |  |  |  |  |  |  |
| Accrued interest and other assets |  | $(2,378)$ |  | $(1,669)$ |  | (941) |
| Accrued expenses, taxes, and other liabilities |  | 1,982 |  | $(1,823)$ |  | 1,447 |
| Net cash provided by operating activities |  | 4,031 |  | 5,331 |  | 7,770 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Net decrease in loans |  | 22,087 |  | 5,206 |  | 2,379 |
| Maturities and prepayments of investment securities |  | 56,077 |  | 34,914 |  | 16,490 |
| Net cash paid in branch acquisition |  | (130) |  | - |  | - |
| Purchases of investment securities |  | $(57,074)$ |  | $(51,530)$ |  | $(34,280)$ |
| Proceeds from sale of investment securities |  | 2,846 |  | 10,407 |  |  |
| Proceeds from sales of premises and equipment and foreclosed assets |  | 2,638 |  | 1,412 |  | 403 |
| Purchases of premises and equipment, net |  | (814) |  | (747) |  | $(1,518)$ |
| Net cash provided by (used in) investing activities |  | 25,630 |  | (338) |  | $(16,526)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Net (decrease) increase in deposits |  | $(7,347)$ |  | $(13,106)$ |  | 8,269 |
| Federal Home Loan Bank advance borrowings |  | - |  | 40,000 |  | - |
| Federal Home Loan Bank advance repayments |  | $(15,037)$ |  | $(25,537)$ |  | $(3,037)$ |
| Change in Federal Home Loan Bank line of credit, net |  | $(6,000)$ |  | $(5,100)$ |  | 11,100 |
| Proceeds from other borrowings |  | 3,185 |  | 6,915 |  | 4,310 |
| Repayments on other borrowings |  | $(4,053)$ |  | $(3,930)$ |  | $(8,744)$ |
| Proceeds from issuance of common stock under stock option plans |  | - |  | 37 |  | 41 |
| Excess tax benefit related to stock option plans |  | - |  | 6 |  | 8 |
| Payment of dividends |  | $(1,806)$ |  | $(1,753)$ |  | $(1,768)$ |
| Purchase of treasury stock |  | (12) |  | $(3,476)$ |  | $(1,436)$ |
| Net cash (used in) provided by financing activities |  | $(31,070)$ |  | $(5,944)$ |  | 8,743 |
| Net decrease in cash and cash equivalents |  | $(1,409)$ |  | (951) |  | (13) |
| Cash and cash equivalents at beginning of year |  | 13,788 |  | 14,739 |  | 14,752 |
| Cash and cash equivalents at end of year | \$ | 12,379 | \$ | 13,788 | \$ | 14,739 |


| Supplemental disclosure of cash flow information: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash paid during the year for income taxes | \$ | 862 | \$ | 953 | \$ | 553 |
| Cash paid during the year for interest |  | 9,449 |  | 14,296 |  | 17,946 |
| Supplemental schedule of noncash investing and financing activities: |  |  |  |  |  |  |
| Transfer of loans to real estate owned |  | 2,001 |  | 2,825 |  | 368 |
| Branch acquisition: |  |  |  |  |  |  |
| Fair value of liabilities assumed |  | 6,650 |  | - |  | - |
| Fair value of assets acquired |  | 6,520 |  | - |  |  |

See accompanying notes to consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Summary of Significant Accounting Policies

(a)

Principles of Consolidation
The accompanying consolidated financial statements include the accounts of Landmark Bancorp, Inc. (the Company) and its wholly owned subsidiary, Landmark National Bank (the Bank). All intercompany balances and transactions have been eliminated in consolidation. The Bank, considered a single operating segment, is principally engaged in the business of attracting deposits from the general public and using such deposits, together with borrowings and other funds, to originate commercial real estate and non-real estate loans, one-to-four family residential mortgage loans, consumer loans, and home equity loans.
(b)

## Subsequent Events

The Company evaluates subsequent events and transactions that occur after the balance sheet date up to the date that financial statements are filed for potential recognition or disclosure. Any material events that occur between the balance sheet date and filing date are disclosed as subsequent events while the consolidated financial statements are adjusted to reflect any material transactions that occur during the same period.
(c)

## Investment Securities

The Company has classified its investment securities portfolio as available-for-sale, with the exception of certain investments held for regulatory purposes. The Company carries its available-for-sale investment securities at fair value and employs valuation techniques which utilize observable inputs when those inputs are available. These observable inputs reflect assumptions market participants would use in pricing the security, developed based on market data obtained from sources independent of the Company. When such information is not available, the Company employs valuation techniques which utilize unobservable inputs, or those which reflect the Company's own assumptions about market participants, based on the best information available in the circumstances. These valuation methods typically involve estimated cash flows and other financial modeling techniques. Changes in underlying factors, assumptions, estimates, or other inputs to the valuation techniques could have a material impact on the Company's future financial condition and results of operations. Fair value measurements are classified as Level 1 (quoted prices), Level 2 (based on observable inputs) or Level 3 (based on unobservable inputs) and are discussed in more detail in Note 12 to the consolidated financial statements. Available-for-sale securities are recorded at fair value with unrealized gains and losses excluded from earnings and reported as a separate component of stockholders' equity, net of taxes, until realized. Purchased premiums and discounts on investment securities are amortized/accreted into interest income over the estimated lives of the securities using the interest method. Realized gains and losses on sales of available-for-sale securities are recorded on a trade date basis and are calculated using the specific identification method.

The Company performs quarterly reviews of the investment portfolio to determine if investment securities have any declines in fair value which might be considered other-than-temporary. The initial review begins with all securities in an unrealized loss position. The Company's assessment of other-than-temporary impairment is based on its reasonable judgment of the specific facts and circumstances impacting each individual security at the time such assessments are made. The Company reviews and considers all available information, including expected cash flows, the structure of the security, the credit quality of the underlying assets and the current and anticipated market conditions. As of January 1, 2009, the Company adopted the guidance on other-than-temporary impairments in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 320 "Investments - Debt and Equity Securities," which changed the accounting for other-than-temporary impairments of debt securities and separates the impairment into credit-related and other factors for debt securities. Any credit-related impairments are realized through a charge

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to earnings. If an equity security is determined to be other-than-temporarily impaired, the entire impairment is realized through a charge to earnings.

Other investments included in the Company's investment portfolio are investments acquired for regulatory purposes and borrowing availability and are accounted for at cost. The cost of such investments represents their redemption value as such investments do not have a readily determinable fair value.

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(d)

Loans and Allowance for Loan Losses

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal balances, net of undisbursed loan proceeds, the allowance for loan losses, and any deferred fees or costs on originated loans. Origination fees received on loans held in portfolio and the estimated direct costs of origination are deferred and amortized to interest income using the interest method.

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value, determined on an aggregate basis. Net unrealized losses are recognized through a valuation allowance as charges against income. Origination fees received and estimated direct costs on such loans are deferred and recognized as a component of the gain or loss on sale.

The Company maintains an allowance for loan losses to absorb probable loan losses inherent in the loan portfolio. The allowance for loan losses is increased by charges to income and decreased by charge-offs (net of recoveries). Management's periodic evaluation of the adequacy of the allowance is based on the Bank's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, the current level of nonperforming assets, and current economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining if a loan is impaired include payment status, probability of collecting scheduled principal and interest payments when due and value of collateral for collateral dependent loans. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial, commercial real estate and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of homogeneous loans with smaller individual balances are collectively evaluated for impairment. Accordingly, the Company generally does not separately identify individual consumer and residential loans for impairment disclosures.

The accrual of interest on nonperforming loans is discontinued at the time the loan is ninety days delinquent, unless the credit is well-secured and in process of collection. Loans are placed on non-accrual or are charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are evaluated individually and are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation. Major replacements and betterments are capitalized while maintenance and repairs are charged to expense when incurred. Gains or losses on dispositions are
reflected in operations as incurred.
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Goodwill and Intangible Assets

Goodwill is not amortized; however, it is tested for impairment at each calendar year end or more frequently when events or circumstances dictate. The impairment test compares the carrying value of goodwill to an implied fair value of the goodwill, which is based on a review of the Company's market capitalization adjusted for appropriate control premiums as well as an analysis of valuation multiples of recent, comparable acquisitions. The Company considers the result from each these valuation methods in determining the implied fair value of its goodwill. A goodwill impairment would be recorded for the amount that the carrying value exceeds the implied fair value.

Intangible assets include core deposit intangibles and mortgage servicing rights. Core deposit intangible assets are amortized over their estimated useful life of ten years on an accelerated basis. When facts and circumstances indicate potential impairment, the Company will evaluate the recoverability of the intangible asset carrying value, using estimates of undiscounted future cash flows over the remaining asset life. Any impairment loss is measured by the excess of carrying value over fair value. Mortgage servicing assets are recognized as separate assets when rights are acquired through the sale of financial assets, primarily one-to-four family real estate loans and are recorded at the lower of amortized cost or estimated fair value. Mortgage servicing rights are amortized into non-interest expense in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are recorded at the lower of amortized cost or estimated fair value, and are evaluated for impairment based upon the fair value of the retained rights as compared to amortized cost.

There are a number of estimates involved in the allocation of purchase price and determining the appropriate useful lives of intangible assets, changes in which could impact the subsequent impairment testing of goodwill and intangible assets.

## Income Taxes

The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity's financial statements or tax returns. Judgment is required in assessing the future tax consequences of events that have been recognized in financial statements or tax returns. Uncertain income tax positions will be recognized only if it is more likely than not that it will be sustained upon IRS examination, based upon its technical merits. Once that status is met, the amount recorded will be the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. The Company recognizes interest and penalties related to unrecognized tax benefits as a component of income tax expense in our consolidated statements of earnings. The Company assesses deferred tax assets to determine if the items are more likely than not be realized and a valuation allowance is established for any amounts that are not more likely than not to be realized. Changes in estimates regarding the actual outcome of these future tax consequences, including the effects of IRS examinations and examinations by other state agencies, could materially impact our financial position and results of operations.

> Use of Estimates

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles ("GAAP") requires the Company to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates that are particularly susceptible to significant change include the determination of the allowance for loan losses, valuation and impairment of investment securities, income taxes and goodwill. Actual results could differ from those estimates.

The Company's other comprehensive income consists of unrealized holding gains and losses on available-for-sale securities as shown below:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Net earnings | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 |
| Unrealized holding losses on available-for-sale securities for which a portion of an other-than-temporary impairment has been recorded in earnings |  | (479) |  | - |  |  |
| Net unrealized holding gains on all other available-for-sale securities |  | 897 |  | 342 |  | 1,121 |
| Less reclassification adjustment for losses (gains) included in earnings |  | 952 |  | (431) |  | - |
| Net unrealized gains (losses) |  | 1,370 |  | (89) |  | 1,121 |
| Income tax expense (benefit) |  | 492 |  | (33) |  | 426 |
| Total comprehensive income | \$ | 4,150 | \$ | 4,497 | \$ | 6,097 |
| (j) |  |  | ore | sed Asse |  |  |

Assets acquired through, or in lieu of, foreclosure are to be sold and are initially recorded at the date of foreclosure at fair value through a gain or a charge to the allowance for loan losses, establishing a new cost basis. Subsequent to foreclosure, the Company records a charge to earnings if the carrying value of a property exceeds the fair value less estimated costs to sell. Revenue and expenses from operations and subsequent declines in fair value are included in other non-interest expense in the statement of earnings.
(k) Stock Based Compensation

The Company has a stock-based employee compensation plan, which is described more fully in note 11. The fair value of stock options awarded to employees is calculated through the use of an option pricing model, which requires subjective assumptions, including future stock price volatility and expected term, which greatly affect the estimated fair value. The Company uses the Black-Scholes option pricing model to estimate the grant date fair value of its stock options, which is recognized as compensation expense over the option vesting period, on a straight-line basis, which is typically four or five years.

## Earnings per Share

Basic earnings per share represents net earnings divided by the weighted average number of common shares outstanding during the year. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method using the average market price of the Company's stock for the respective periods. Anti-dilutive stock options were 153,164, 35,648 and 2,180 for the years ended December 31, 2009, 2008 and 2007, respectively.

The shares used in the calculation of basic and diluted earnings per share, which have been adjusted to give effect for the 5\% stock dividends paid by the Company in December 2009, 2008 and 2007, are shown below:

| (Dollars in thousands, except per share amounts) |  | Years ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net earnings available to common shareholders | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 |
| Weighted average common shares outstanding <br> - basic |  | 2,489,906 |  | 2,521,982 |  | 2,681,149 |
| Assumed exercise of stock options |  | 5,105 |  | 8,235 |  | 19,955 |
| Weighted average common shares outstanding - diluted |  | 2,495,011 |  | 2,530,217 |  | 2,701,104 |
| Earnings per share (1): |  |  |  |  |  |  |
| Basic | \$ | 1.31 | \$ | 1.81 | \$ | 2.02 |
| Diluted | \$ | 1.31 | \$ | 1.80 | \$ | 2.00 |

(1) All per share amounts have been adjusted to give effect to the $5 \%$ stock dividend paid during December 2009 and 2008.

Treasury Stock
Purchases of the Company's common stock are recorded at cost. Upon reissuance, treasury stock is reduced based upon the average cost basis of total shares held.
(n)

Cash and cash equivalents
Cash and cash equivalents include cash on hand and amounts due from banks.
(o) Derivative Financial Instruments

The Company is exposed to market risk, primarily relating to changes in interest rates. To manage the volatility relating to these exposures, the Company's risk management policies permit its use of derivative financial instruments. The Company uses derivatives on a limited basis mainly to stabilize interest rate margins. The Company more often manages normal asset and liability positions by altering the terms of the products it offers.

GAAP requires that all derivative financial instruments be recorded on the balance sheet at fair value, with adjustments to fair value recorded in current earnings. Derivatives that qualify in a hedging relationship can be designated, based on the exposure being hedged, as fair value or cash flow hedges. Under the cash flow hedging model, the effective portion of the change in the gain or loss related to the derivative is recognized as a component of other comprehensive income, net of taxes. The ineffective portion is recognized in current earnings. The Company had no derivative financial instruments designated as hedging instruments as of December 31, 2009 and 2008.

The Company enters into interest rate lock commitments on certain mortgage loans, which are commitments to originate loans whereby the interest rate on the loan is determined prior to funding. The Company also has corresponding forward sales contracts related to these interest rate lock commitments. Both the mortgage loan commitments and the related forward sales contracts are accounted for as derivatives and carried at fair value with changes in fair value recorded in income. As of January 1, 2008, the Company began including the value of the servicing associated with the originated loan in the fair value of the interest rate lock commitments.

The Company tests goodwill for impairment annually or more frequently if circumstances warrant. During the first quarter of 2009, the decline in the Company's stock price coupled with current market conditions in the financial services industry, constituted a triggering event which required an impairment test to be performed as of March 31, 2009. The Company also performed its annual impairment test as of December 31, 2009. The fair value of the Company's single reporting unit was determined using observable market data including a market approach using the Company's market capitalization adjusted for appropriate control premiums, as well as a review of valuation multiples of recent financial industry acquisitions for similar institutions, to estimate the fair value of the Company's single reporting unit. The fair value was compared to the carrying value of goodwill at each measurement date to determine if any impairment existed. Based on the results of the March 31, 2009 and December 31, 2009 impairment tests, the Company concluded its goodwill was not impaired. The Company can make no assurances that future impairment tests will not result in goodwill impairments.

On May 8, 2009, the Company's subsidiary, Landmark National Bank, assumed approximately $\$ 6.4$ million in deposits in connection with a branch acquisition. As part of the transaction, Landmark National Bank agreed to pay a deposit premium of 1.75 percent on the core deposit balance as of 270 days after the close of the transaction. The core deposit premium, based on the acquired core deposit balances, was $\$ 86,000$. The final core deposit premium, measured on February 2, 2010, was $\$ 49,000$. The following is an analysis of changes in the core deposit intangible assets:

| (Dollars in thousands) | Years ended December, 31 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  |  | 2008 |  |  |  | 2007 |  |  |  |
|  | Fair value at Accumulated Fair value at Accumulated Fair value at Accumulated acquisition amortization acquisition amortization acquisition amortization |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of year | \$ | 5,396 | \$ | $(3,159)$ | \$ | 5,396 | \$ | $(2,462)$ | \$ | 5,396 | \$ | $(1,667)$ |
| Additions |  | 86 |  | - |  |  |  | - |  |  |  | - |
| Amortization |  |  |  | (608) |  |  |  | (697) |  |  |  | (795) |
| Balance at end of year | \$ | 5,482 | \$ | $(3,767)$ | \$ | 5,396 | \$ | $(3,159)$ | \$ | 5,396 | \$ | $(2,462)$ |

The following is an analysis of the changes in mortgage servicing rights:

|  | Years ended December, 31 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  |  | 2008 |  |  |  | 2007 |  |  |  |
|  | Cost |  | Accumulated amortization |  | Cost |  | Accumulated amortization |  | Cost |  | Accumulated amortization |  |
| Balance at beginning of year | \$ | 772 | \$ | (602) | \$ | 770 | \$ | (560) | \$ | 792 | \$ | (490) |
| Additions |  | 755 |  | - |  | 55 |  | - |  | 29 |  | - |
| Prepayments/maturities |  | (80) |  | 80 |  | (53) |  | 53 |  | (51) |  | 51 |
| Amortization |  | - |  | (159) |  | - |  | (95) |  | - |  | (121) |
| Balance at end of year | \$ | 1,447 | \$ | (681) | \$ | 772 | \$ | (602) | \$ | 770 | \$ | (560) |

Estimated amortization expense for the years ending December 31 is as follows:

| (Dollars in thousands) | Amortization <br> expense |
| :--- | ---: |
| 2010 | $\left.\$ \begin{array}{ll} \\ 2011 & \\ 2012 & 615 \\ 2013 & 519 \\ \hline\end{array}\right) 400$ |

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A summary of investment securities available-for-sale is as follows:

| (Dollars in thousands) | Amortized cost |  | As of December 31, 2009 |  |  |  | Estimated fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ |  | Gross unrealized losses |  |  |  |
| U. S. federal agency obligations | \$ | 18,734 | \$ | 356 | \$ | - | \$ | 19,090 |
| Municipal obligations, tax exempt |  | 67,149 |  | 1,938 |  | (228) |  | 68,859 |
| Municipal obligations, taxable |  | 1,366 |  |  |  | (23) |  | 1,343 |
| Mortgage-backed securities |  | 63,265 |  | 1,532 |  | (102) |  | 64,695 |
| Common stocks |  | 693 |  | 191 |  | (19) |  | 865 |
| Pooled trust preferred securities |  | 1,528 |  |  |  | $(1,267)$ |  | 261 |
| Certificates of deposit |  | 6,515 |  | - |  | - |  | 6,515 |
| Total | \$ | 159,250 | \$ | 4,017 | \$ | $(1,639)$ | \$ | 161,628 |


| (Dollars in thousands) | Amortized cost |  | As of December 31, 2008 |  |  |  | Estimated fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | oss <br> alized ins |  | ross <br> alized sses |  |  |
| U. S. federal agency obligations | \$ | 28,565 | \$ | 950 | \$ | (1) | \$ | 29,514 |
| Municipal obligations, tax exempt |  | 63,711 |  | 1,532 |  | (934) |  | 64,309 |
| Mortgage-backed securities |  | 55,752 |  | 934 |  | (104) |  | 56,582 |
| Common stocks |  | 694 |  | 389 |  | (9) |  | 1,074 |
| Pooled trust preferred securities |  | 2,489 |  |  |  | $(1,749)$ |  | 740 |
| Certificates of deposit |  | 10,026 |  | - |  | - |  | 10,026 |
| Total | \$ | 161,237 | \$ | 3,805 | \$ | $(2,797)$ | \$ | 162,245 |

The tables above show that some of the securities in the available-for-sale investment portfolio had unrealized losses, or were temporarily impaired, as of December 31, 2009 and 2008. This temporary impairment represents the estimated amount of loss that would be realized if the securities were sold on the valuation date. Securities which were temporarily impaired are shown below, along with the length of the impairment period.

As of December 31, 2009

| (Dollars in thousands) | No. of securities | Less than 12 months |  |  |  | 12 months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair value |  | $\begin{aligned} & \text { ealized } \\ & \text { osses } \end{aligned}$ |  |  |  | realized osses |  | Fair value |  | ealized osses |
| Municipal obligations, tax exempt | 24 | \$ | 7,765 | \$ | (167) | \$ | 780 | \$ | (61) | \$ | 8,545 | \$ | (228) |
| Municipal obligations, taxable | - |  | 1,233 |  | (23) |  | - |  |  |  | 1,233 |  | (23) |
| Mortgage-backed securities | 6 |  | 8,140 |  | (101) |  | 44 |  | (1) |  | 8,184 |  | (102) |
| Common stocks | 4 |  | 59 |  | (19) |  | - |  |  |  | 59 |  | (19) |
| Pooled trust preferred securities | 3 |  | - |  | - |  | 261 |  | $(1,267)$ |  | 261 |  | $(1,267)$ |
| Total | 39 | \$ | 17,197 | \$ | (310) | \$ | 1,085 | \$ | $(1,329)$ | \$ | 18,282 |  | $(1,639)$ |

As of December 31, 2008

| (Dollars in thousands) |  | Less than 12 months |  | 12 months or longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of securities | Fair value | Unrealized losses | Fair value | Unrealized losses | Fair <br> value | Unrealized losses |
| U. S. federal agency obligations | 3 | 64 | \$ | 133 | \$ (1) | 197 | (1) |
| Municipal obligations, tax exempt | 56 | 13,282 | (466) | 8,542 | (468) | 21,824 | (934) |
| Mortgage-backed securities | 80 | 12,219 | (78) | 3,400 | (26) | 15,619 | (104) |
| Common stocks | 3 | 13 | (2) | 18 | (7) | 31 | (9) |
| Pooled trust preferred securities | 3 | - |  | 740 | $(1,749)$ | 740 | $(1,749)$ |
| Total | 145 | \$ 25,578 | \$ (546) | \$ 12,833 | \$ $(2,251)$ | \$ 38,411 | \$ (2,797) |

As of December 31, 2009 the Company does not intend to sell and it is more likely than not that the Company will not be required to sell its municipal obligations in an unrealized loss position until the recovery of its cost. Due to the issuers' continued satisfaction of the securities' obligations in accordance with their contractual terms and the expectation that they will continue to do so, the evaluation of the fundamentals of the issuers' financial condition and other objective evidence, the Company believes that the municipal obligations identified in the tables above were temporarily impaired as of December 31, 2009 and December 31, 2008.

The receipt of principal, at par, and interest on mortgage-backed securities is guaranteed by the respective government-sponsored agency guarantor, such that the Company believes that its mortgage-backed securities do not expose the Company to credit related losses. Based on these factors, along with the Company's intent to not sell the security and that it is more likely than not that the Company will not be required to sell the security before recovery of its cost basis, the Company believes that the mortgage-backed securities identified in the tables above were temporarily impaired as of December 31, 2009 and December 31, 2008. The Company's mortgage-backed securities portfolio consists of securities underwritten to the standards of and guaranteed by the government-sponsored agencies of FHLMC, FNMA and GNMA.

As of December 31, 2009, the Company owned three pooled trust preferred securities with an original cost basis of $\$ 2.5$ million, which represent investments in pools of collateralized debt obligations issued by financial institutions and insurance companies. The market for these securities is considered to be inactive. The Company used discounted cash flow models to assess if the present value of the cash flows expected to be collected was less than the amortized cost, which would result in an other-than-temporary impairment associated with the credit of the underlying collateral. The assumptions used in preparing the discounted cash flow models include the following: estimated discount rates, estimated deferral and default rates on collateral, assumed recoveries, and estimated cash flows including all information available through the date of issuance of the financial statements. The discounted cash flow analysis included a review of all issuers within the collateral pool and incorporated higher deferral and default rates, as compared to historical rates, in the cash flow projections through maturity. The Company also reviewed a stress test of these securities to determine the additional estimated deferrals or defaults in the collateral pool in excess of what the Company believes is likely, before the payments on the individual securities are negatively impacted.

As of December 31, 2009, the analysis of the Company's three investments in pooled trust preferred securities indicated that a portion of the unrealized loss was other-than-temporary. The amount of actual and projected deferrals and/or defaults by the financial institutions underlying these pooled trust preferred securities increased significantly since the beginning of 2009. The increase in nonperforming collateral resulted in credit related other-than-temporary impairments of $\$ 961,000$ on these three securities during the year ended December 31, 2009. The Company performed a discounted cash flow analysis, using the factors noted above to determine the amount of the other-than-temporary impairment that was applicable to either credit losses or other factors. The amount associated with credit losses, $\$ 961,000$, has been realized through a charge to earnings for the year ended December 31, 2009, while the $\$ 479,000$ change in the unrealized loss associated with other factors was recorded in other comprehensive income.

During the year ended December 31, 2008 the Company recorded $\$ 66,000$ of impairment charges on two common stock investments. The impairment charges reduced the carrying value of these securities down to their fair value as of December 31, 2008 and was recorded in other non-interest expense.

The following tables provide additional information related to the Company's investments in pooled trust preferred securities as of December 31, 2009:

| (Dollars in thousands) |  |  |  | Cumulative |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment | Class | Moody's Original rating par | Cost <br> basis | Fair value | Unrealized loss | realized loss |
| PreTSL VIII | B | C \$ 1,000 | 381 | 110 | \$ (271) | \$ (619) |
| PreTSL IX | B | C 1,000 | 765 | 102 | (663) | (235) |
| PreTSL XVII | C | C 500 | 382 | 49 | (333) | (107) |
| Total |  | \$ 2,500 | \$ 1,528 | \$ 261 | \$ $(1,267)$ | \$ (961) |
| Number of | Non-performing collateral as \% of current collateral (at quarter end) |  |  |  |  |  |
| Investment issuers in pool | Q4 2008 | Q1 2009 Q2 | Q2 2009 | Q3 200 |  | 2009 |
| PreTSL VIII 38 | 10.6\% | 28.0\% | 41.2\% |  | 8\% | 43.7\% |
| PreTSL IX 61 | 6.1\% | 11.7\% | 17.3\% | 26. | 3\% | 28.1\% |
| PreTSL XVII 59 | 7.1\% | 11.5\% | 16.9\% | 17. | .0\% | 19.9\% |

The following table reconciles the changes in the Company's credit losses recognized in earnings for the year ended December 31, 2009:
(Dollars in thousands)

| Balance at beginning of year | $\$$ | - |
| :--- | ---: | ---: |
| Additional credit losses: |  | 961 |
| Securities with no previous other-than-temporary impairment |  |  |
| Securities with previous other-than-temporary impairments | $\$ 8$ |  |
| Balance at end of year | 961 |  |

It is reasonably possible that the fair values of the Company's investment securities could decline in the future if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that additional other-than-temporary impairments may occur in the future and any such amounts could be material to the Company's consolidated financial statements. The fair value of the Company's investment securities may also decline from an increase in market interest rates, as the market prices of these investments move inversely to their market yields.

Maturities of investment securities at December 31, 2009 are as follows:

| (Dollars in thousands) | Amortized <br> cost | Estimated <br> fair value |  |
| :--- | ---: | ---: | ---: |
| Due in less than one year | $\$ 016,067$ | $\$$ | 14,476 |
| Due after one year but within five years |  | 30,376 | 31,178 |
| Due after five years | 48,849 | 50,414 |  |
| Mortgage-backed securities and common stocks |  | 63,958 | 65,560 |
| Total | $\$$ | 159,250 | $\$$ |

For mortgage-backed securities, actual maturities will differ from contractual maturities because borrowers have the right to prepay obligations with or without prepayment penalties.

Gross realized gains and losses on sales of available-for-sale securities are as follows:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 |  |  |  |
| Realized gains | $\$$ | 9 | $\$$ | 497 | $\$$ | - |
| Realized losses |  | - |  | - |  | - |
| Total | $\$$ | 9 | $\$$ | 497 | $\$$ | - |

At December 31, 2009 securities pledged to secure public funds on deposit, repurchase agreements and as collateral for the Federal Reserve discount window had a carrying value of approximately $\$ 101.4$ million. Except for U. S. federal agency obligations, no investment in a single issuer exceeded $10 \%$ of stockholders' equity.

Other investment securities include restricted investments in Federal Home Loan Bank ("FHLB") and Federal Reserve Bank ("FRB") stock. The carrying value of the FHLB stock at December 31, 2009 and 2008 was $\$ 6.2$ million and $\$ 7.3$ million, respectively and the carrying value of the FRB stock at December 31, 2009 and 2008 was $\$ 1.8$ million and $\$ 1.7$ million, respectively. These securities are not readily marketable and are required for regulatory purposes and borrowing availability. Since there is no available market values these securities are carried at cost. Redemption of these investments at par value is at the option of the FHLB or FRB. During the year ended December 31, 2009, the FHLB redeemed $\$ 1.2$ million of FHLB stock held by the Company. We have assessed the ultimate recoverability of
these investments and believe that no impairment has occurred.
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Loans
Loans consist of the following:

| (Dollars in thousands) | As of December 31, |  |
| :--- | :---: | :---: |
|  | 2009 | 2008 |
| Real estate loans: |  |  |
| One-to-four family residential | 98,333 | $\$$ |
| Commercial | 106,470 | 105,815 |
| Construction and land | 36,864 | 41,107 |
| Commercial loans | 98,213 | 101,976 |
| Consumer loans | 7,884 | 7,937 |
| Total gross loans | 347,764 | 369,323 |
| Deferred loan fees/(costs) and loans in process | 442 | 320 |
| Allowance for loan losses | $(5,468)$ | $(3,871)$ |
| Loans, net | 342,738 | $\$$ |
|  |  | 365,772 |
| Percent of total |  |  |
| Real estate loans: |  |  |
| One-to-four family residential | $28.3 \%$ |  |
| Commercial | $30.6 \%$ | $30.5 \%$ |
| Construction and land | $10.6 \%$ | $28.6 \%$ |
| Commercial loans | $28.2 \%$ | $11.1 \%$ |
| Consumer loans | $2.3 \%$ | $27.6 \%$ |
| Total gross loans | $100.0 \%$ | $2.2 \%$ |

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet customers' financing needs. These financial instruments consist principally of commitments to extend credit. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company's exposure to credit loss in the event of nonperformance by the other party is represented by the contractual amount of those instruments. In the normal course of business, there are various commitments and contingent liabilities, such as commitments to extend credit, letters of credit, and lines of credit, the balance of which are not recorded in the accompanying consolidated financial statements. The Company generally requires collateral or other security on unfunded loan commitments and irrevocable letters of credit. Unfunded commitments to extend credit, excluding standby letters of credit, aggregated $\$ 57.4$ million and $\$ 67.3$ million at December 31, 2009 and 2008, respectively, and are generally at variable interest rates. Standby letters of credit totaled $\$ 2.4$ million and $\$ 2.1$ at December 31, 2009 and 2008, respectively.

The Company is exposed to varying risks associated with concentrations of credit relating primarily to lending activities in specific geographic areas. The Company's principal lending area consists of the cities of Manhattan, Auburn, Dodge City, Garden City, Great Bend, Hoisington, Junction City, LaCrosse, Lawrence, Osage City, Topeka, Wamego, Paola, Osawatomie, Louisburg, and Fort Scott, Kansas and the surrounding communities, and substantially all of the Company's loans are to residents of or secured by properties located in its principal lending area. Accordingly, the ultimate collectability of the Company's loan portfolio is dependent in part upon market conditions in those areas. These geographic concentrations are considered in management's establishment of the allowance for loan losses.

A summary of the activity in the allowance for loan losses is as follows:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 |  |  |
| Balance at beginning of year | $\$, 871$ | $\$$ | 4,172 | $\$$ | 4,030 |
| Provision for loan losses |  | 3,300 |  | 2,400 |  |
| Charge-offs | $(2,026)$ |  | $(2,769)$ |  | $(204)$ |
| Recoveries | 323 |  | 68 |  | 91 |
| Balance at end of year | $\$$ | 5,468 | $\$$ | 3,871 | $\$$ |

At December 31, 2009, $\$ 11.8$ million in loans were on non-accrual status, or $3.5 \%$ of net loans, compared to a balance of $\$ 5.7$ million, or $1.6 \%$ of net loans, at December 31, 2008. Non-accrual loans consist primarily of loans greater than ninety days past due. There were no loans 90 days delinquent and still accruing interest at December 31, 2009 or December 31, 2008. The increase in non-accrual loans was primarily driven by a $\$ 4.2$ million construction loan relationship and a $\$ 2.4$ million commercial agriculture loan that were classified as non-accrual during 2009. Our impaired loans increased from $\$ 7.1$ million at December 31, 2008 to $\$ 11.8$ million at December 31, 2009 primarily because of the same two loans that increased the non-accrual loan balances.

The following table presents information on non-accrual loans:

| (Dollars in thousands) | As of December 31, |  |  |
| :--- | ---: | ---: | ---: |
|  | 2009 | 2008 |  |
| Real estate loans: | $\$$ | 1,146 | $\$$ |
| One-to-four family residential | 1,475 | 2,048 |  |
| Commercial | 6,402 | 759 |  |
| Construction and land | 2,785 | 1,537 |  |
| Commercial loans | 22 | 53 |  |
| Consumer loans | $\$$ | 11,830 | $\$$ |
| Total non-accrual loans |  | 5,748 |  |

Under the original terms of the Company's non-accrual loans, interest earned on such loans for the years 2009, 2008 and 2007, would have increased interest income by $\$ 794,000$ and $\$ 245,000$ and $\$ 520,000$, respectively. There were no loans 90 days delinquent and still accruing interest at December 31, 2009 and 2008.

The following table presents information on impaired loans:

| (Dollars in thousands) | As of December 31, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | 2009 | 2008 |  |
| Real estate loans: | $\$$ | 1,146 | $\$$ | 1,332 |
| One-to-four family residential |  | 1,475 |  | 1,537 |
| Commercial | 6,402 | 2,108 |  |  |
| Construction and land | 2,785 | 13 | 2,074 |  |
| Commercial loans | $\$$ | 11,821 | $\$$ | 7,059 |
| Consumer loans |  |  |  |  |
| Total impaired loans |  | 10,620 | $\$$ | 1,867 |
|  |  |  | 1,201 |  |
| Impaired loans for which an allowance has been provided | $\$$ | 5,192 |  |  |
| Impaired loans for which no allowance has been provided |  | 2,770 | $\$$ | 705 |

Average impaired loans were $\$ 11.2$ million for 2009, $\$ 6.1$ million for 2008, and $\$ 5.7$ million for 2007.
The Company provides servicing on loans for others with outstanding principal balances of $\$ 138.4$ million and $\$ 82.0$ million at December 31, 2009 and 2008, respectively. Gross service fee income related to such loans was $\$ 279,000, \$ 219,000$ and $\$ 243,000$ for the years ended December 31, 2009, 2008 and 2007, respectively, and is included in fees and service charges in the consolidated statements of earnings.

The Company had loans to directors and officers at December 31, 2009 and 2008, which carry terms similar to those for other loans. Management believes such outstanding loans do not represent more than a normal risk of collection. A summary of such loans is as follows:
(Dollars in thousands)

| Balance at December 31, 2008 | 6,096 |  |
| :--- | :---: | :---: |
| New loans |  | 972 |
| Repayments | $\$$ | 6,165 |

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Premises and equipment consisted of the following:

| (Dollars in thousands) | Estimated useful lives | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  |
| Land | Indefinite | \$ | 3,758 | \$ | 3,787 |
| Office buildings and improvements | 10-50 years |  | 13,513 |  | 11,267 |
| Furniture and equipment | 3-15 years |  | 6,635 |  | 6,178 |
| Automobiles | 2 - 5 years |  | 355 |  | 329 |
| Total premises and equiptment |  |  | 24,261 |  | 21,561 |
| Accumulated depreciation |  |  | $(8,384)$ |  | $(7,605)$ |
| Total premises and equiptment, net |  | \$ | 15,877 | \$ | 13,956 |

Depreciation expense for the years ended December 31, 2009, 2008 and 2007 was $\$ 946,000$, $\$ 1.1$ million and $\$ 883,000$, respectively and was included in occupancy and equipment on the consolidated statements of earnings.

The following table presents the maturities of certificates of deposit at December 31, 2009:

| (Dollars in thousands) |  |  |
| :--- | ---: | ---: |
| Year |  | Amount |
| 2010 | $\$$ | 138,140 |
| 2011 |  | 33,662 |
| 2012 |  | 13,136 |
| 2013 | 4,794 |  |
| 2014 | 2,357 |  |
| Thereafter | 248 |  |
| $\quad$ Total |  | 192,337 |

The components of interest expense associated with deposits are as follows:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Time deposits | $\$$ | 5,101 | $\$$ | 8,075 | $\$$ | 10,656 |
| Money market and NOW |  | 643 |  | 1,741 |  | 2,769 |
| Savings | $\$ 0$ | 76 |  | 81 |  | 81 |
| Total | $\$$ | 5,820 | $\$$ | 9,897 | $\$$ | 13,506 |

Regulations of the Federal Reserve System require reserves to be maintained by all banking institutions according to the types and amounts of certain deposit liabilities. These requirements restrict a portion of the amounts shown as consolidated cash and due from banks from everyday usage in operation of the banks. The minimum reserve requirements for the Bank totaled \$25,000 at December 31, 2009.

Term advances from the FHLB, excluding line of credit advances, at December 31, 2009 and 2008, amounted to $\$ 56.0$ million and $\$ 71.3$ million, respectively. Maturities of such borrowings at December 31, 2009 and 2008 are summarized as follows:
(Dollars in thousands) As of December 31,

|  | 2009 |  |  | 2008 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Year | Amount | Weighted <br> average rates |  |  | Weighted <br> average rates |
| 2009 |  | - | - | $\$$ | 15,089 | $4.91 \%$ |

All of the Bank's term advances with the FHLB have fixed rates and prepayment penalties. However, certain borrowings contain a conversion option, at which on certain dates the FHLB may exercise an option to convert the borrowing to a variable rate equal to the FHLB one month short-term advance rate, adjustable monthly. The Bank would then have the option to prepay the advances without penalty. The Bank may repay the advance at each respective reset date if the FHLB first exercises its option to convert the fixed-rate borrowing.

Additionally, the Bank also has a line of credit, renewable annually each September, with the FHLB under which there no outstanding borrowings as of December 31,2009 and $\$ 6.0$ million outstanding at December 31 , 2008. Interest on any outstanding balances on the line of credit accrues at the federal funds market rate plus $0.15 \%$ ( $0.18 \%$ at December 31, 2009).

Although no loans are specifically pledged, the FHLB requires the Bank to maintain eligible collateral (qualifying loans and investment securities) that has a lending value at least equal to its required collateral. At December 31, 2009 and 2008, the Bank's total borrowing capacity with the FHLB was approximately $\$ 98.9$ million and $\$ 126.1$ million, respectively. The available borrowing capacity with the FHLB of Topeka is collateral based, and the Bank's `ability to borrow is subject to maintaining collateral that meets the eligibility requirements. The borrowing capacity is not committed and is subject to approval by the FHLB.

In 2003, the Company issued $\$ 8.2$ million of subordinated debentures. These debentures, which are due in 2034 and are redeemable beginning in 2009, were issued to a wholly owned grantor trust ("the Trust") formed to issue preferred securities representing undivided beneficial interests in the assets of the Trust. The Trust then invested the gross proceeds of such preferred securities in the debentures. The Trust's preferred securities and the subordinated debentures require quarterly interest payments and have variable rates, adjustable quarterly. Interest accrues at LIBOR plus $2.85 \%$. The interest rates at December 31, 2009 and 2008 were $3.13 \%$ and $6.32 \%$, respectively.

In 2005, the Company issued an additional $\$ 8.2$ million of subordinated debentures. These debentures, which are due in 2036 and are redeemable beginning in 2011, were issued to a wholly owned grantor trust ("Trust II") formed to issue preferred securities representing undivided beneficial interests in the assets of Trust II. Trust II then invested the gross proceeds of such preferred securities in the debentures. Trust II's preferred securities and the subordinated debentures require quarterly interest payments and have variable rates, adjustable quarterly. Interest accrues at LIBOR plus $1.34 \%$ on $\$ 5.2$ million of the subordinated debentures, while the remaining $\$ 3.0$ million of the subordinated debentures has a fixed rate of $6.17 \%$. The blended interest rate at December 31, 2009 and 2008 was $3.31 \%$ and $4.40 \%$, respectively.

While these Trusts are accounted for as unconsolidated equity investments under the requirements of Financial Accounting Interpretation No. 46R, "Consolidation of Variable Interest Entities," a portion of the trust preferred securities issued by the Trust qualifies as Tier 1 Capital for regulatory purposes.

The Company has a $\$ 7.5$ million line of credit from an unrelated financial institution maturing on November 17, 2010, with an interest rate that adjusts daily based on the prime rate plus $0.25 \%$, but not less than $4.25 \%$. This line of credit has covenants specific to capital and other ratios, which the Company was in compliance with at December 31, 2009. The outstanding balance of the line of credit at December 31, 2009 and 2008, was $\$ 4.4$ million and $\$ 4.8$ million, respectively, and is included in other borrowings. Additionally, the Bank had $\$ 5.3$ million and $\$ 5.8$ million in repurchase agreements outstanding and included in other borrowings at December 31, 2009 and 2008.

At December 31, 2009 and 2008, the Bank had no borrowings through the Federal Reserve discount window, while our borrowing capacity was $\$ 14.7$ million and $\$ 15.7$ million, respectively. The Bank also has various other federal funds agreements, both secured and unsecured, with correspondent banks totaling approximately $\$ 58.8$ million. As of December 31, 2009 and 2008 there were no borrowings through these correspondent bank federal funds agreements.

Income tax expense attributable to income from operations consisted of:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2009 | 2008 | 2007 |  |  |
| Current: | $\$$ | 1,565 | $\$$ | 1,244 | $\$$ |
| $\quad$ Federal | 148 | $(502)$ | 1045 |  |  |
| State | 1,713 | 742 | 1,189 |  |  |
| $\quad$ Total current |  |  |  |  |  |
| Deferred: | $(1,451)$ | 266 | 110 |  |  |
| Federal | $(116)$ | 102 | 4 |  |  |
| State | $(1,567)$ | 368 | 114 |  |  |
| $\quad$ Total deferred | 146 | $\$$ | 1,110 | $\$$ | 1,303 |

Total income tax expense, including amounts allocated directly to stockholders equity, was as follows:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Income tax from operations | \$ | 146 | \$ | 1,110 | \$ | 1,303 |
| Stockholders' equity, recognition of tax benefit for stock options exercised |  | - |  | (6) |  | (8) |
| Stockholders' equity, recognition of unrealized (losses)/gains on available-for-sale securities |  | 492 |  | (33) |  | 426 |
|  | \$ | 638 | \$ | 1,071 | \$ | 1,721 |

The reasons for the difference between actual income tax expense and expected income tax expense attributable to income from operations at the $34 \%$ statutory federal income tax rate were as follows:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Computed "expected" tax expense | \$ | 1,162 | \$ | 1,925 | \$ | 2,280 |
| Increase (reduction) in income taxes resulting from: |  |  |  |  |  |  |
| Tax-exempt interest income, net |  | (861) |  | (783) |  | (717) |
| Bank owned life insurance |  | (179) |  | (140) |  | (160) |
| State income taxes, net of federal benefit |  | 21 |  | 36 |  | 71 |
| Investment tax credits, net of costs |  | (43) |  | 20 |  | (149) |
| Other, net |  | 46 |  | 52 |  | (22) |
|  | \$ | 146 | \$ | 1,110 | \$ | 1,303 |

The tax effects of temporary differences that give rise to the significant portions of the deferred tax assets and liabilities at the following dates were as follows:

| (Dollars in thousands) | $\begin{aligned} & \text { As of December 31, } \\ & 2009 \end{aligned}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Deferred tax assets: |  |  |  |  |
| Loans, including allowance for loan losses | \$ | 2,192 | \$ | 1,203 |
| Federal alternative minimum tax credit and low income |  |  |  |  |
| housing credit carryforwards |  | 1,070 |  | 1,064 |
| Net operating loss carry forwards |  | 520 |  | 701 |
| Deferred compensation arrangements |  | 250 |  | 262 |
| State taxes |  | 380 |  | 199 |
| Investment impairments |  | 349 |  | 22 |
| FHLB advances |  | 57 |  | 152 |
| Accrued expenses |  | - |  | 2 |
| Total deferred tax assets |  | 4,818 |  | 3,605 |
|  |  |  |  |  |
| Deferred tax liabilities: |  |  |  |  |
| FHLB stock dividends |  | 1,023 |  | 974 |
| Unrealized gain on investment securities available-for-sale |  | 875 |  | 383 |
| Premises and equipment, net of depreciation |  | 746 |  | 1,057 |
| Intangible assets |  | 323 |  | 455 |
| Investments |  | 12 |  | 9 |
| Other, net |  | 57 |  | 69 |
| Total deferred tax liabilities |  | 3,036 |  | 2,947 |
| Less valuation allowance |  | (377) |  | (328) |
| Net deferred tax asset | \$ | 1,405 | \$ | 330 |

The Company has recorded a deferred tax asset for future benefits of net operating losses and alternative minimum tax credit carry forwards. The net operating loss carry forwards will expire, if not utilized. The Company has $\$ 393,000$ of federal net operating loss carry forwards as of December 31, 2009, which expire in 2026 and $\$ 334,000$ of Kansas privilege tax net operating loss carry forwards as of December 31, 2009, which expire between 2012 and 2015. The Company also has Kansas corporate net operating loss carry forwards totaling $\$ 7.8$ million as of December 31, 2009, which expire between 2010 and 2019. The alternative minimum tax credit carry forward does not expire and totaled $\$ 775,000$ as of December 31, 2009. In addition, the Company has low income housing credit carry forwards of $\$ 295,000$ which expire in varying amounts between 2026 and 2029. The Company has recorded a valuation allowance to reduce certain Kansas corporate net operating loss carry forwards which expire at various times through 2019. The increase in the valuation allowance is related to additional net operating loss carry forwards generated during 2009. At December 31, 2009 and 2008, the Company believes it is more likely than not that these items will not be realized. A valuation allowance related to the remaining deferred tax assets has not been provided because management believes it is more likely than not that the results of future operations will generate sufficient taxable income to realize the deferred tax assets.

Retained earnings at December 31, 2009 and 2008, includes approximately $\$ 6.3$ million for which no provision for federal income tax had been made. This amount represents allocations of income to bad debt deductions in years prior to 1988 for tax purposes only. Reduction of amounts allocated for purposes other than tax bad debt losses will create income for tax purposes only, which will be subject to the then current corporate income tax rate.

The Company has unrecognized tax benefits representing tax positions for which a liability has been established. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

| (Dollars in thousands) | Years ended December 31, 20092008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Unrecognized tax benefits at beginning of year | \$ | 810 | \$ | 852 |
| Gross increases to current year tax positions |  | 310 |  | 182 |
| Gross increases (decreases) to prior year's tax positions |  | 17 |  | (14) |
| Lapse of statute of limitations |  | (162) |  | (210) |
| Unrecognized tax benefits at end of year | \$ | 975 | \$ | 810 |

Tax years that remain open and subject to audit include the years 2006 through 2009 for both federal and state. We recognized $\$ 162,000$ and $\$ 210,000$ of previously unrecognized tax benefits during 2009 and 2008 , respectively. Our gross unrecognized tax benefits balance of $\$ 975,000$ and $\$ 810,000$ at December 31, 2009 and 2008, respectively, would favorably impact our effective tax rate by $\$ 644,000$ and $\$ 535,000$, respectively, if recognized. As of December 31,2009 and 2008 we have accrued interest and penalties of $\$ 221,000$ and $\$ 212,000$, respectively which are not included in the table above. We believe that it is reasonably possible that a reduction in gross unrecognized tax benefits of up to $\$ 190,000$ is possible during the next 12 months.

Employee Benefit Plans

## Employee Retirement Plan

Substantially all employees are covered under a $401(\mathrm{k})$ defined contribution savings plan. Contributions were $\$ 368,000, \$ 290,000$ and $\$ 269,000$ for the years ended December 31, 2009, 2008 and 2007, respectively.

## Deferred Compensation and Retirement Agreements

On January 1, 2008 the Company recognized a liability for future benefits payable under an agreement that splits life insurance policy benefits between the Company and a former employee. The effect of the change was recognized through an adjustment to equity. The Company recognized a liability of $\$ 335,000$, with an offsetting reduction to retained earnings, attributable to the future benefits payable to the former employee pursuant to a split-dollar life insurance arrangement. At December 31, 2009 and 2008 the liability was $\$ 322,000$ and $\$ 328,000$, respectively. At December 31, 2009 the Company had an asset of $\$ 2.0$ million recorded representing the net cash surrender value for the corresponding life insurance arrangement.

The Company entered into deferred compensation and other retirement agreements with certain key employees that provides for cash payments to be made after their retirement. The obligations under these arrangements have been recorded at the present value of the accrued benefits. The Company has also entered into agreements with certain directors to defer portions of their compensation. The balance of estimated accrued benefits under all of these arrangements, including the split-dollar life insurance arrangement, was $\$ 1.1$ million at both December 31, 2009 and 2008, and was included as a component of other liabilities in the accompanying consolidated balance sheets. To assist in funding benefits under each of these plans, the Bank has purchased certain assets including life insurance policies on covered employees in which the Bank is the beneficiary. At December 31, 2009 and 2008, the cash surrender values on these policies established to meet such obligations were $\$ 3.6$ million and $\$ 3.4$ million, respectively.

In addition to these policies the Bank purchased $\$ 7.5$ million of bank owned life insurance policies during 2006, which had a cash surrender value of $\$ 8.9$ million and $\$ 8.6$ million at December 31, 2009 and 2008, respectively. These policies are not related to deferred compensation split-dollar arrangements or other retirement agreements.

The Company has a stock based employee compensation plan which allows for the issuance of stock options, the purpose of which is to provide additional incentive to certain officers, directors, and key employees by facilitating their purchase of a stock interest in the Company. The plan is administered by the compensation committee of the board of directors who approves employees to whom options are granted and the number of shares granted. The option price may not be less than $100 \%$ of the fair market value of the shares on the date of the grant, and no option shall be exercisable after the expiration of ten years from the grant date. The Company intends to utilize authorized, but un-issued shares to satisfy option exercises. The number of shares available for future grants under the plan was 64,507 at December 31, 2009. Compensation expense is recognized over the option vesting period, which is typically pro-rata over four or five years. The stock-based compensation cost related to these awards was $\$ 157,000, \$ 134,000$ and $\$ 118,000$ for the years ended December 31, 2009, 2008, and 2007, respectively. The Company recognized tax benefits of $\$ 30,000, \$ 28,000$ and $\$ 31,000$ for the years ended December 31, 2009, 2008 and 2007, respectively.

In determining compensation cost, the Black-Scholes option-pricing model is used to estimate the fair value of options on date of grant. The Black-Scholes model is a closed-end model that uses the assumptions outlined below. Expected volatility is based on historical volatility of the Company's stock. The Company uses historical exercise behavior and other qualitative factors to estimate the expected term of the options, which represents the period of time that the options granted are expected to be outstanding. The risk-free rate for the expected term is based on U.S. Treasury rates in effect at the time of grant.

The fair value of options granted were estimated utilizing the following weighted average assumptions:

|  | Years ended December 31, |  |  |
| :--- | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 |
| Dividend rate | $\mathrm{n} / \mathrm{a}$ | $5.30 \%$ | $\mathrm{n} / \mathrm{a}$ |
| Volatility | $\mathrm{n} / \mathrm{a}$ | $18.50 \%$ | $\mathrm{n} / \mathrm{a}$ |
| Risk-free interest rate | $\mathrm{n} / \mathrm{a}$ | $2.90 \%$ | $\mathrm{n} / \mathrm{a}$ |
| Expected lives | $\mathrm{n} / \mathrm{a}$ | 5 years | $\mathrm{n} / \mathrm{a}$ |
| Fair value per option at grant date | $\mathrm{n} / \mathrm{a}$ | $\$$ | 2.10 |
| $\mathrm{n} / \mathrm{a}$ |  |  |  |

A summary of option activity during 2009 is presented below:

| (Dollars in thousands, except per share amounts) | Shares | Weighted average exercise price per share |  | Weighted <br> average remaining Aggregate contractual intrinsic term value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2008 | 394,193 | \$ | 21.97 | $\begin{gathered} 7.0 \\ \text { years } \end{gathered}$ | \$ | 235 |
| Granted |  | \$ |  |  |  | n/a |
| Effect of 5\% stock dividend | 19,708 | \$ |  |  |  | n/a |
| Forfeited/expired | - | \$ |  |  |  | n/a |
| Exercised | - | \$ | - |  | - | $\mathrm{n} / \mathrm{a}$ |
| Outstanding at December 31, 2009 | 413,901 | \$ | 20.92 | $\begin{gathered} 6.0 \\ \text { years } \end{gathered}$ | \$ | 99 |
| Exercisable at December 31, 2009 | 271,283 | \$ | 20.78 | $\begin{gathered} 5.1 \\ \text { years } \end{gathered}$ | \$ | 99 |


| Vested and expected to vest at |  |  |  | 6.0 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, 2009 | 395,718 | $\$$ | 20.89 | years | $\$$ | 99 |

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Additional information about stock options exercised is presented below:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :--- | :--- | :--- | :--- | ---: | ---: | ---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Intrinsic value of options exercised (on exercise |  |  |  | 16 | $\$$ | 22 |
| date) | $\$$ | - | $\$$ | 37 |  | 41 |
| Cash received from options exercised |  | - |  | 37 | $\$$ | 8 |

As of December 31, 2009, there was $\$ 195,000$ of total unrecognized compensation cost related to outstanding unvested options. That unrecognized compensation cost is expected to be recognized over a weighted-average period of approximately one year. The total fair value (at vest date) of shares vested during the years ended December 31, 2009 , 2008 and 2007 was $\$ 0, \$ 66,000$ and $\$ 295,000$, respectively.

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The Company follows FASB ASC 820 "Fair Value Measurements and Disclosures," which defines fair value, establishes a framework for measuring fair value and expands the disclosures about fair value measurements. ASC Topic 820-10-55 requires the use of a hierarchy of fair value techniques based upon whether the inputs to those fair values reflect assumptions other market participants would use based upon market data obtained from independent sources or reflect the Company's own assumptions of market participant valuation. Effective January 1, 2009, the Company began applying FASB ASC 820 to certain nonfinancial assets and liabilities, which include foreclosed real estate, long-lived assets, goodwill, and core deposit premium, which are recorded at fair value only upon impairment. The fair value hierarchy is as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices for similar assets in active markets, quoted prices in markets that are not active or quoted prices that contain observable inputs such as yield curves, volatilities, prepayment speeds and other inputs derived from market data.
- Level 3: Quoted prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Fair value estimates of the Company's financial instruments as of December 31, 2009 and 2008, including methods and assumptions utilized, are set forth below:
(Dollars in thousands) As of December 31,

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Estimated fair value | Carrying amount | Estimated fair value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ 12,379 | \$ 12,379 | \$ 13,788 | \$ 13,788 |
| Investment securities: |  |  |  |  |
| Available-for-sale | 161,628 | 161,628 | 162,245 | 162,245 |
| Other securities | 7,991 | 7,991 | 9,052 | 9,052 |
| Loans, net | 342,738 | 343,671 | 365,772 | 368,558 |
| Loans held for sale | 4,703 | 4,718 | 1,487 | 1,749 |
| Derivative financial instruments | - | - | 18 | 18 |
| Mortgage servicing rights | 766 | 2,188 | 170 | 1,008 |
| Accrued interest receivable | 2,702 | 2,702 | 3,459 | 3,459 |
|  |  |  |  |  |
| Financial liabilities: |  |  |  |  |
| Non-maturity deposits | 246,258 | 246,258 | 226,142 | 226,142 |
| Time deposits | 192,337 | 193,707 | 213,403 | 214,859 |
| FHLB borrowings | 56,004 | 58,174 | 77,319 | 81,986 |
| Other borrowings | 26,179 | 24,537 | 27,047 | 23,298 |
| Derivative financial instruments | 84 | 84 | - | - |
| Accrued interest payable | 1,028 | 1,028 | 1,391 | 1,391 |

Methods and Assumptions Utilized

The carrying amount of cash, cash equivalents, repurchase agreements and federal funds sold are considered to approximate fair value.

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The Company's investment securities classified as available-for-sale include U.S. federal agency securities, municipal obligations, mortgage-backed securities, pooled trust preferred securities, certificates of deposits and common stocks. Quoted exchange prices are available for the Company's common stock investments, which are classified as Level 1. Agency securities and mortgage-backed obligations are priced utilizing industry-standard models that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Substantially all of these assumptions are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace and are classified as Level 2. Municipal securities are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. These model and matrix measurements are classified as Level 2 in the fair value hierarchy. The Company's investments in FDIC insured, fixed-rate certificates of deposits are valued using a net present value model that discounts the future cash flows at the current market rates and are classified as Level 2.

The Company classifies its pooled trust preferred securities as Level 3. The portfolio consists of three investments in pooled trust preferred securities issued by various financial companies. These securities are valued based on a matrix pricing in which the securities are benchmarked against single issuer trust preferred securities based on credit rating. The pooled trust preferred market is inactive so single issuer trading is used as the benchmark, with additional adjustments made for credit and liquidity risk.

The Company's other investment securities include investments in FHLB and FRB stock, which are held for regulatory purposes. These investments generally have restrictions on the sale and/or liquidation of stock and the carrying value is approximately equal to fair value. Fair value measurements for these securities are classified as Level 3 based on the undeliverable nature and related credit risk.

The estimated fair value of the Company's loan portfolio is based on the segregation of loans by collateral type, interest terms, and maturities. The fair value is estimated based on discounting scheduled and estimated cash flows through maturity using an appropriate risk-adjusted yield curves to approximate current interest rates for each category. No adjustment was made to the interest rates for changes in credit risk of performing loans where there are no known credit concerns. Management segregates loans in appropriate risk categories. Management believes that the risk factor embedded in the interest rates along with the allowance for loan losses applicable to the performing loan portfolio results in a fair valuation of such loans. The fair values of impaired loans are generally based on market prices for similar assets determined through independent appraisals or discounted values of independent appraisals and brokers' opinions of value. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC Topic 820.

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value, determined on an aggregate basis. The mortgage loan valuations are based on quoted secondary market prices for similar loans and are classified as Level 2.

The Company's derivative financial instruments consist solely of interest rate lock commitments and corresponding forward sales contracts on mortgage loans held for sale and are not designated as hedging instruments. The fair values of these derivatives are based on quoted prices for similar loans in the secondary market. The market prices are adjusted by a factor, based on the Company's historical data and its judgment about future economic trends, which considers the likelihood that a commitment will ultimately result in a closed loan. These instruments are classified as Level 3 based on the unobservable nature of these assumptions. The amounts are included in other assets or other liabilities on the consolidated balance sheets and gains on sale of loans in the consolidated statements of earnings.

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The Company measures its mortgage servicing rights at the lower of amortized cost or fair value. Periodic impairment assessments are performed based on fair value estimates at the reporting date. The fair value of mortgage servicing rights are estimated based on a valuation model which calculates the present value of estimated future cash flows associated with servicing the underlying loans. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimated prepayment speeds, market discount rates, cost to service, and other servicing income, including late fees. The fair value measurements are classified as Level 3.

The carrying amount of accrued interest receivable and payable are considered to approximate fair value.

The estimated fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, money market accounts, and NOW accounts, is equal to the amount payable on demand. The fair value of interest-bearing time deposits is based on the discounted value of contractual cash flows of such deposits. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. These fair values do not incorporate the value of core deposit intangibles which may be associated with the deposit base.

The fair value of advances from the FHLB and other borrowings is estimated using current rates offered for similar borrowings adjusted for the Company's current credit spread if applicable.

## Off-Balance Sheet Financial Instruments

The fair value of letters of credit and commitments to extend credit is based on the fees currently charged to enter into similar agreements. The aggregate of these fees is not material. These instruments are also discussed in note 17 on "Commitments, Contingencies and Guarantees."

## Limitations

Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment, and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

Valuation methods for financial instruments measured at fair value on a recurring basis
The following table represents the Company's financial instruments that are measured at fair value on a recurring basis at December 31, 2009 and 2008 allocated to the appropriate fair value hierarchy:

|  | Total | Level 1 | Level 2 | Level 3 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Assets: | $\$$ | 12,379 | $\$$ | 12,379 | $\$$ | $-\$$ | - |
| $\quad$ Cash and cash equivalents | 161,628 | 805 | 160,562 | 261 |  |  |  |
| $\quad$ Available-for-sale securities |  |  |  |  |  |  |  |
| Liabilities: | 84 | - | - | 84 |  |  |  |

As of December 31, 2008
Fair value hierarchy

|  | Total | Level 1 | Level 2 | Level 3 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Assets: | $\$$ | 13,788 | $\$$ | 13,788 | $\$$ | - | $\$$ |
| Cash and cash equivalents | 162,245 | 1,014 | 160,491 | - |  |  |  |
| Available-for-sale securities |  | 18 | - |  | 740 |  |  |
| Derivative financial instruments |  |  |  |  | 18 |  |  |

The following table reconciles the changes in the Company's Level 3 financial instruments during 2009:

|  |  | $\begin{array}{c}\text { Derivative } \\ \text { Available-for } \\ \text { financial }\end{array}$ |  |
| :--- | :--- | ---: | ---: |
| sale-securities |  |  |  | $\left.\begin{array}{l}\text { instruments }\end{array}\right\}$

Changes in the fair value of available-for-sale securities are included in other comprehensive income to the extent the changes are not considered other-than-temporary impairments. Other-than-temporary impairment tests are performed on a quarterly basis and any decline in the fair value of an individual security below its cost that is deemed to be other-than-temporary results in a write-down of that security's cost basis. During 2009, the Company recorded $\$ 961,000$ of impairment losses on all three securities in its portfolio of investments in pooled trust preferred securities.

Valuation methods for instruments measured at fair value on a nonrecurring basis
The Company does not value its loan portfolio at fair value, however adjustments are recorded on certain loans to reflect the impaired value on the underlying collateral. Collateral values are reviewed on a loan-by-loan basis through independent appraisals. Appraised values may be discounted based on management's historical knowledge, changes in market conditions and/or management's expertise and knowledge of the client and the client's business. Because many of these inputs are unobservable the valuations are classified as Level 3. The carrying value of the Company's impaired loans was $\$ 11.8$ and $\$ 7.1$ million, with an allocated allowance of $\$ 2.8$ million and $\$ 705,000$, at December 31, 2009 and December 31, 2008, respectively.

The Company's measure of its goodwill is based on market based valuation techniques, including reviewing the Company's market capitalization with appropriate control premiums and valuation multiples as compared to recent similar financial industry acquisition multiples to estimate the fair value of the Company's single reporting unit. The fair value measurements are classified as Level 3. Core deposit intangibles are recognized at the time core deposits are acquired, using valuation techniques which calculate the present value of the estimated net cost savings relative to the Company's alternative costs of funds over the expected remaining economic life of the deposits. Subsequent evaluations are made when facts or circumstances indicate potential impairment may have occurred. The models incorporate market discount rates, estimated average core deposit lives and alternative funding rates. The fair value measurements are classified as Level 3.

Other real estate owned includes assets acquired through, or in lieu of, foreclosure are initially recorded at the date of foreclosure at the fair value of the collateral less estimates selling costs. Subsequent to foreclosure, valuations are updated periodically and are based upon appraisals, third party price opinions or internal pricing models and are classified as Level 3.

The following table represents the Company's financial instruments that are measured at fair value on a non-recurring basis at December 31, 2009 and 2008 allocated to the appropriate fair value hierarchy:
(Dollars in thousands)

|  | Total |  | As of December 31,2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Fair value hierarchy |  |  |  | Total gains / (losses) |  |
|  |  |  |  | vel 2 |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Other investment securities | \$ | 7,991 |  |  | \$ |  | \$ |  | \$ | 7,991 | \$ |  |
| Impaired loans |  | 9,051 |  |  |  |  |  | 9,051 |  | $(2,770)$ |
| Loans held for sale |  | 4,718 |  |  |  | 4,718 |  | - |  | - |
| Mortgage servicing rights |  | 2,188 |  |  |  |  |  | 2,188 |  | - |
| Other real estate owned | \$ | 1,129 | \$ |  | \$ |  | \$ | 1,129 | \$ | (100) |

As of December 31 ,2008
Fair value hierarchy Total gains
Total Level 1 Level 2 Level 3 / (losses)
Assets:

| Other investment securities | \$ | 9,052 | \$ | - | \$ | - | \$ | 9,052 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans |  | 6,354 |  | - |  | - |  | 6,354 |  | (705) |
| Loans held for sale |  | 1,749 |  | - |  | 1,749 |  | - |  |  |
| Mortgage servicing rights |  | 1,008 |  | - |  | - |  | 1,008 |  |  |
| Other real estate owned | \$ | 1,934 | \$ | - | \$ | - | \$ | 1,934 | \$ |  |

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Current regulatory capital regulations require financial institutions (including banks and bank holding companies) to meet certain regulatory capital requirements. Institutions are required to have minimum leverage capital equal to $4 \%$ of total average assets and total qualifying capital equal to $8 \%$ of total risk-weighted assets in order to be considered "adequately capitalized." As of December 31, 2009 and 2008, the Company and the Bank were rated "well capitalized," which is the highest rating available under the regulatory capital regulations framework for prompt corrective action. Management believes that as of December 31, 2009, the Company and the Bank meet all capital adequacy requirements to which they are subject. The following is a comparison of the Company's regulatory capital to minimum capital requirements at December 31, 2009 and 2008, (dollars in thousands):

To be well-capitalized under prompt
(Dollars in thousands)
For capital
adequacy purposes Amount Ratio

|  |  | mount | Ratio | Amount | Ratio | Amount | Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { As of December 31, } \\ & 2009 \end{aligned}$ |  |  |  |  |  |  |  |
| Leverage | \$ | 54,386 | 9.3\% | 23,413 | 4.0\% | \$ 29,266 | 5.0\% |
| Tier 1 Capital | \$ | 54,386 | 13.7\% | 15,901 | 4.0\% | \$ 23,852 | 6.0\% |
| Total Risk Based Capital | \$ | 59,439 | 15.0\% | \$ 31,803 | 8.0\% | \$ 39,754 | 10.0\% |

As of December 31,
2008

| Leverage | $\$ 52,450$ | $9.0 \%$ | $\$ 23,427$ | $4.0 \%$ | $\$ 29,283$ | $5.0 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tier 1 Capital | $\$ 52,450$ | $13.0 \%$ | $\$ 16,176$ | $4.0 \%$ | 24,264 | $6.0 \%$ |
| Total Risk Based |  |  |  |  |  |  |
| Capital | $\$ 56,321$ | $13.9 \%$ | $\$ 32,352$ | $8.0 \%$ | $\$ 0,440$ | $10.0 \%$ |

The following is a comparison of the Bank's regulatory capital to minimum capital requirements at December 31, 2009 and 2008 (dollars in thousands):


| Total Risk Based |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Capital | $\$ 59,738$ | $14.8 \%$ | $\$$ | 32,282 | $8.0 \%$ | $\$ 0,353$ |$\quad 10.0 \%$

The following is condensed financial information of the parent company as of December 31, 2009 and 2008, and for years ended December 31, 2009, 2008 and 2007:

Condensed Balance Sheets

| (Dollars in thousands) | As of December 31, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2009 | 2008 |  |  |
| Assets: | $\$$ | 17 | $\$$ | 10 |
| Cash | 1,088 |  | 1,448 |  |
| Investment securities | 72,944 | 70,587 |  |  |
| Investment in Bank | 817 | 1,086 |  |  |
| Other | 74,866 | $\$$ | 73,131 |  |
| Total assets | $\$ 20,848$ | $\$$ | 21,281 |  |
| Liabilities and stockholders' equity: | 123 | 444 |  |  |
| Other borrowings | 53,895 | 51,406 |  |  |
| Other | $\$ 74,866$ | $\$$ | 73,131 |  |

Condensed Statements of Earnings

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Dividends from Bank | \$ | 2,709 | \$ | 4,121 | \$ | 6,507 |
| Interest income |  | 53 |  | 77 |  | 73 |
| Other income |  | 7 |  | 7 |  | 7 |
| Interest expense |  | (792) |  | $(1,191)$ |  | $(1,575)$ |
| Other expense, net |  | (244) |  | (271) |  | (176) |
| Earnings before equity in undistributed earnings of Bank |  | 1,733 |  | 2,743 |  | 4,836 |
| (Decrease)/increase in undistributed equity of Bank |  | 1,199 |  | 1,806 |  | (18) |
| Earnings before income taxes |  | 2,932 |  | 4,549 |  | 4,818 |
| Income tax benefit |  | (340) |  | (4) |  | (584) |
| Net earnings | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 |

Condensed Statements of Cash Flows

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net earnings | \$ | 3,272 | \$ | 4,553 | \$ | 5,402 |
| Decrease/(increase) in undistributed equity of Bank |  | $(1,199)$ |  | $(1,806)$ |  | 18 |
| Loss on impairment of investment securities |  | - |  | 66 |  | - |
| Other |  | 35 |  | 308 |  | 208 |
| Net cash provided by operating activities |  | 2,108 |  | 3,121 |  | 5,628 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Purchase of investment securities |  | - |  | (40) |  | (455) |
| Proceeds from sales and maturities of investment securities |  | 150 |  | 1 |  |  |
| Net cash provided by (used in) investing activities |  | 150 |  | (39) |  | (455) |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Issuance of shares under stock option plan |  | - |  | 37 |  | 41 |
| Proceeds from other borrowings |  | 3,185 |  | 6,030 |  | 4,310 |
| Repayments on other borrowings |  | $(3,618)$ |  | $(3,930)$ |  | $(6,355)$ |
| Purchase of treasury stock |  | (12) |  | $(3,476)$ |  | $(1,436)$ |
| Payment of dividends |  | $(1,806)$ |  | $(1,753)$ |  | $(1,768)$ |
| Net cash used in financing activities |  | $(2,251)$ |  | $(3,092)$ |  | $(5,208)$ |
| Net increase (decrease) in cash |  | 7 |  | (10) |  | (35) |
| Cash at beginning of year |  | 10 |  | 20 |  | 55 |
| Cash at end of year | \$ | 17 | \$ | 10 | \$ | 20 |

Dividends paid by the Company are provided through dividends from the Bank. At December 31, 2009, the Bank could distribute dividends of up to $\$ 3.0$ million without regulatory approvals. The primary source of funds for the Company is dividends from the Bank. Under the National Bank Act, a national bank may pay dividends out of its undivided profits in such amounts and at such times as the bank's board of directors deems prudent. Without prior OCC approval, however, a national bank may not pay dividends in any calendar year that, in the aggregate, exceed the bank's year-to-date net income plus the bank's retained net income for the two preceding years. The payment of dividends by any financial institution is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized.

On October 11, 2001, the Company's board of directors adopted a stockholders' rights plan (the Rights Plan). The Rights Plan provided for the distribution of one right on February 13, 2002, for each share of the Company's outstanding common stock as of February 1, 2002. The rights have no immediate economic value to stockholders, because they cannot be exercised unless and until a person, group or entity acquires $15 \%$ or more of the Company's common stock or announces a tender offer. The Rights Plan also permits the Company's board of directors to redeem each right for one cent under various circumstances. In general, the Rights Plan provides that if a person, group or entity acquires a $15 \%$ or larger stake in the Company or announces a tender offer, and the Company's board of
directors chooses not to redeem the rights, all holders of rights, other than the $15 \%$ stockholder or the tender offer or, will be able to purchase a certain amount of the Company's common stock for half of its market price.

Commitments to extend credit are legally binding agreements to lend to a borrower providing there are no violations of any conditions established in the contract. The Company, as a provider of financial services, routinely issues financial guarantees in the form of financial and performance commercial and standby letters of credit. As many of the commitments are expected to expire without being drawn upon, the total commitment does not necessarily represent future cash requirements (see Note 4).

The Company guarantees payments to holders of certain trust preferred securities issued by wholly owned grantor trusts. The securities are due in 2034 and 2036 and are redeemable beginning in 2009 and 2011. The maximum potential future payments guaranteed by the Company, which includes future interest and principal payments through maturity, was approximately $\$ 30.0$ million at December 31, 2009. At December 31, 2009, the Company had a recorded liability of $\$ 16.6$ million of principal and accrued interest to date, representing amounts owed to the Trust.

There are no pending legal proceedings to which the Company or the Bank is a party other than ordinary routine litigation incidental to the Company's business. While the ultimate outcome of current legal proceedings cannot be predicted with certainty, it is the opinion of management that the resolution of these legal actions should not have a material effect on the Company's consolidated financial position or results of operations.

## ITEM CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND

 9. FINANCIAL DISCLOSURENone

ITEM 9A.

## CONTROLS AND PROCEDURES

Disclosure Controls and Procedures
An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of December 31, 2009. Based on that evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective.

Management's Report on Internal Control over Financial Reporting
Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined by Rule 13a-15(f) promulgated under the Securities and Exchange Act of 1934, as amended). The Company's internal control over financial reporting is a process designed under the supervision of the Company's Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management has made a comprehensive review, evaluation, and assessment of the Company's internal control over financial reporting as of December 31, 2009. In making its assessment of the effectiveness of the Company's internal control over financial reporting, management used the framework issued by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework. Based on that assessment, management concluded that, as of December 31, 2009, the Company's internal control over financial reporting was effective.

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the SEC that permit the Company to provide only management's report in the annual report.

There were no changes in the Company's internal control over financial reporting during the quarter ended December 31, 2009 that materially affected or were reasonably likely to materially affect the Company's internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

None

## PART III.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

## Directors

The Company incorporates by reference the information called for by Item 10 of this Form 10-K regarding directors of the Company from the sections entitled "Election of Directors" and "Corporate Governance and the Board of Directors" of the Company's Proxy Statement for the annual meeting of stockholders to be held May 19, 2010 (the "2010 Proxy Statement").

Section 16(a) of the Exchange Act requires that the Company's executive officers, directors and persons who own more than $10 \%$ of their Company's common stock file reports of ownership and changes in ownership with the SEC and with the exchange on which the Company's shares of common stock are traded. Such persons are also required to furnish the Company with copies of all Section 16(a) forms they file. Based solely on the Company's review of the copies of such forms, the Company is not aware that any of its directors, executive officers or $10 \%$ stockholders failed to file on a timely basis reports required by Section 16(a) of the Exchange Act during 2009.

The executive officers of the Company, each of whom is also currently an executive officer of the Bank and both of whom serve at the discretion of the Board of Directors, are identified below:

| Name | Age | Positions with the Company |
| :--- | :--- | :--- |
| Patrick L. Alexander | 57 | President and Chief Executive Officer |
| Mark A. Herpich | 42 | Vice President, Secretary, Chief Financial Officer and Treasurer |

The executive officers of the Bank are identified below:

| Name | Age | Positions with the Bank |
| :--- | :---: | :--- |
| Patrick L. Alexander | 57 | President and Chief Executive Officer |
| Mark A. Herpich | 42 | Executive Vice President and Chief Financial Officer |
| Michael E. Scheopner | 48 | Executive Vice President, Credit Risk Manager |
| Dean R. Thibault | 58 | Executive Vice President, Commercial Banking |
| Larry R. Heyka | 63 | Market President, Manhattan Region |
| Mark J. Oliphant | 57 | Market President, Southwest Kansas Region |
| Bradly L. Chindamo | 41 | Market President, Eastern Kansas Region |

## ITEM 11. EXECUTIVE COMPENSATION

The Company incorporates by reference the information called for by Item 11 of this Form $10-\mathrm{K}$ from the sections entitled "Corporate Governance and the Board of Directors," and "Executive Compensation" of the 2010 Proxy Statement.

## ITEM SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND

 12. RELATED STOCKHOLDER MATTERSThe Company incorporates by reference the information called for by Item 12 of this Form $10-\mathrm{K}$ from the section entitled "Security Ownership of Certain Beneficial Owners" of the 2010 Proxy Statement.

Equity Compensation Plan Information

The table below sets forth the following information as of December 31, 2009 for (i) all compensation plans previously approved by the Company's stockholders and (ii) all compensation plans not previously approved by the Company's stockholders:
(a) the number of securities to be issued upon the exercise of outstanding options, warrants and rights;
(b) the weighted-average exercise price of such outstanding options, warrants and rights;
(c) other than securities to be issued upon the exercise of such outstanding options, warrants and rights, the number of securities remaining available for future issuance under the plans.

EQUITY COMPENSATION PLAN INFORMATION
Number of securities to be Weighted-average Number of securities issued upon exercise of exercise price of remaining available for
Plan category outstanding options (1) outstanding options future issuance (1)
Equity compensation plans approved by security holders 413,901 \$ 20.92
Equity compensation plans not

| approved by security holders | - | $\$$ | - | - |
| :--- | ---: | ---: | ---: | ---: |
| Total | 413,901 | $\$$ | 20.92 | 64,507 |

(1) Includes options assumed by the Company in 2001 in connection with the mergers of Landmark Bancshares, Inc. and MNB Bancshares, Inc. with the Company. At the time of the mergers, there were options issued under the previous companies' plans, each of which was approved by stockholders of the respective company at the time of their adoption. All of the options granted under these plans fully vested at the time of the merger and no additional options were available for grant after the merger. As of December 31, 2009, there were options outstanding for an aggregate of 24,230 shares of the Company's common stock under the prior plans with a weighted average exercise price of \$10.58.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

The Company incorporates by reference the information called for by Item 13 of this Form $10-\mathrm{K}$ from the sections entitled "Nominees" and "Corporate Governance and Board of Directors" of the 2010 Proxy Statement.

ITEM 14.

## PRINCIPAL ACCOUNTANT FEES AND SERVICES

The Company incorporates by reference the information called for by Item 14 of this Form $10-\mathrm{K}$ from the section entitled "Ratification of Independent Registered Public Accounting Firm" of the 2010 Proxy Statement.

## PART IV

ITEM 15.
EXHIBITS AND FINANCIAL STATEMENT SCHEDULES
ITEM 15(a)1 and 2. Financial Statements and Schedules

## LANDMARK BANCORP, INC. AND SUBSIDIARIES <br> LIST OF FINANCIAL STATEMENTS

The following audited Consolidated Financial Statements of the Company and its subsidiaries and related notes and auditors' report are included in Part II, Item 8 of this Report:

Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets - December 31, 2009 and 2008
Consolidated Statements of Earnings - Years ended December 31, 2009, 2008 and 2007
Consolidated Statements of Stockholders' Equity and Comprehensive Income - Years ended December 31, 2009, 2008 and 2007

Consolidated Statements of Cash Flows - Years ended December 31, 2009, 2008 and 2007
Notes to Consolidated Financial Statements
All schedules are omitted because they are not required or are not applicable or the required information is shown in the financial statements incorporated by reference or notes thereto.

## Item 15(a)3. Exhibits

The exhibits required by Item 601 of Regulation S-K are included with this Form $10-\mathrm{K}$ and are listed on the "Index to Exhibits" immediately following the signature page.

Upon written request to the President of the Company, P.O. Box 308, Manhattan, Kansas 66505-0308, copies of the exhibits listed above are available to stockholders of the Company by specifically identifying each exhibit desired in the request. The Company's filings with the Securities and Exchange Commission are also available via the Internet at www.sec.gov, www.banklandmark.com or www.landmarkbancorpinc.com.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LANDMARK BANCORP, INC.
(Registrant)

By: /s/ Patrick L. Alexander
Patrick L. Alexander
President and Chief Executive Officer

By: /s/ Mark A. Herpich
Mark A. Herpich
Principal Financial and Accounting Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

## SIGNATURE

/s/ Patrick L. Alexander
Patrick L. Alexander
/s/ Larry L. Schugart
Larry L. Schugart
/s/ Richard A. Ball
Richard A. Ball
/s/ Brent A. Bowman
Brent A. Bowman
/s/ Joseph L. Downey
Joseph L. Downey
/s/ Jim W. Lewis
Jim W. Lewis
/s/ Jerry R. Pettle
Jerry R. Pettle
/s/ Susan E. Roepke
Susan E. Roepke
/s/ C. Duane Ross
C. Duane Ross
/s/ David H. Snapp
David H. Snapp

March 26, 2010
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## INDEX TO EXHIBITS

| Exhibit Number | Description | Incorporated by reference to | Attached hereto |
| :---: | :---: | :---: | :---: |
| 3.1 | Amended and Restated Certificate of Incorporation | the registrant's transition report on Form $10-\mathrm{K}$ for the transition period ending December 31, 2001, filed with the Commission on March 24, 2002 (SEC file no. 000-33203) |  |
| 3.2 | Bylaws | the registrant's Form S-4, as amended, filed with the Commission on June 7, 2001 (SEC file no. 333-62466) |  |
| 10.1 | Form of employment agreement between Larry Schugart and the Company | the registrant's Form S-4, as amended, filed with the Commission on June 7, 2001 (SEC file no. 333-62466) |  |
| 10.2 | Form of employment agreement between Patrick L. Alexander and the Company | the registrant's Form S-4, as amended, filed with the Commission on June 7, 2001 (SEC file no. 333-62466) |  |
| 10.3 | Form of employment agreement between Mark A. Herpich and the Company | the registrant's Form S-4, as amended, filed with the Commission on June 7, 2001 (SEC file no. 333-62466) |  |
| 10.4 | Form of employment agreement between Michael E. Scheopner and the Company | the registrant's Form S-4, as amended, filed with the Commission on June 7, 2001 (SEC file no. 333-62466) |  |
| 10.5 | Form of employment agreement between Dean R. Thibault and the Company | the registrant's Form S-4, as amended, filed with the Commission on June 7, 2001 (SEC file no. 333-62466) |  |
| 10.6 | Rights Agreement between the Company and Landmark National Bank | the registrant's Form 8-K filed with the Commission on January 22, 2002 (SEC file no. 000-33203) |  |
| 10.7 | Indenture dated as of December 19, 2003 between the Company and Wilmington Trust Company | the registrant's report on Form $10-\mathrm{K}$ for the period ending December 31, 2003, filed with the Commission on March 30, 2004 (SEC file no. 000-33203) |  |
| 10.8 | Form of employment agreement between Mark J. Oliphant and the Company | the registrant's Form 8-K filed with the Commission on March 9, 2005 (SEC file no. 000-33203) |  |

Form of 2001 Landmark Bancorp, Inc. Stock Incentive Plan Option Grant Agreement
the registrant's report on Form 10-K for the period ending December 31, 2004, filed with the Commission on March 30, 2005 (SEC file no. 000-33203)
10.11 Form of Landmark Bancorp, Inc. Deferred Compensation Agreements
the registrant's report on Form 10-K for the period ending December 31, 2004, filed with the Commission on March 30, 2005 (SEC
file no. 000-33203)

| 10.12 | 2001 Stock Incentive Plan | The registrant's Registration Statement on form S-8 filed with the Commission on February 11, 2003 |
| :---: | :---: | :---: |
| 10.13 | Indenture dated as of December 30, 2005 between the Company and Wilmington Trust Company | the registrant's report on Form 10-K for the period ending December 31, 2005, filed with the Commission on March 29, 2006 (SEC file no. 000-33203) |
| 10.14 | Revolving Credit Agreement, dated November 19, 2008 between Landmark Bancorp, Inc. and First National Bank of Omaha | the registrant's report on Form 10-K for the period ending December 31, 2008, filed with the Commission on March 27, 2009 (SEC file no. 000-33203) |
| 10.15 | First Amendment to Revolving Credit Agreement, dated November 18, 2009 between Landmark Bancorp, Inc. and First National Bank of Omaha |  |
| 13.1 | Letter to Stockholders and Corporate Information included in 2009 Annual Report to Stockholders |  |
| 21.1 | Subsidiaries of the Company |  |
| 23.1 | Consent of KPMG LLP |  |
| 31.1 | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) |  |
| 31.2 | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) |  |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |  |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |  |

